

Live Nation, Inc.  
Form 10-Q  
November 14, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

**þ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2006,**

**or**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to**

**Commission File Number 001-32601**

**LIVE NATION, INC.**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State of Incorporation)*

**20-3247759**

*(I.R.S. Employer Identification No.)*

**9348 Civic Center Drive**

**Beverly Hills, CA 90210**

*(Address of principal executive offices, including zip code)*

**(310) 867-7000**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. þ Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer.

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Large accelerated filer    Accelerated filer    Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes    No

On November 3, 2006, there were 65,477,685 outstanding shares of the registrant's common stock, \$0.01 par value per share, excluding 1,697,227 shares held in treasury.

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements (unaudited)****CONSOLIDATED BALANCE SHEETS**

|  | <b>September 30,<br/>2006</b> | <b>December 31,<br/>2005</b> |
|--|-------------------------------|------------------------------|
|  | <i>(unaudited)</i>            | <i>(audited)</i>             |
|  | <i>(in thousands)</i>         |                              |
| <b>ASSETS</b>  |                               |                              |
| <b>CURRENT ASSETS</b>  |                               |                              |
| Cash and cash equivalents  | \$ 496,586                    | \$ 403,716                   |
| Accounts receivable, less allowance of \$11,181 as of September 30, 2006 and \$9,518 as of December 31, 2005 | 313,863                       | 190,207                      |
| Prepaid expenses   | 207,858                       | 115,055                      |
| Other current assets   | 46,090                        | 46,714                       |
| <b>Total Current Assets</b>  | <b>1,064,397</b>              | <b>755,692</b>               |
| <b>PROPERTY, PLANT AND EQUIPMENT</b>   |                               |                              |
| Land, buildings and improvements   | 897,751                       | 910,926                      |
| Furniture and other equipment  | 177,591                       | 166,004                      |
| Construction in progress   | 40,673                        | 39,856                       |
|  | 1,116,015                     | 1,116,786                    |
| Less accumulated depreciation  | 335,772                       | 307,867                      |
|  | 780,243                       | 808,919                      |
| <b>INTANGIBLE ASSETS</b>   |                               |                              |
| Definite-lived intangibles net   | 51,766                        | 12,351                       |
| Goodwill   | 150,931                       | 137,110                      |
| <b>OTHER ASSETS</b>  |                               |                              |
| Notes receivable, less allowance of \$545 as of September 30, 2006 and \$745 as of December 31, 2005         | 2,721                         | 4,720                        |
| Investments in nonconsolidated affiliates  | 43,516                        | 30,660                       |
| Other assets   | 35,193                        | 27,132                       |
| <b>Total Assets</b>  | <b>\$ 2,128,767</b>           | <b>\$ 1,776,584</b>          |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>   |                               |                              |
| <b>CURRENT LIABILITIES</b>   |                               |                              |
| Accounts payable   | \$ 73,960                     | \$ 37,654                    |
| Accrued expenses   | 585,436                       | 405,507                      |
| Deferred revenue   | 273,978                       | 232,754                      |

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|  |                     |                     |
|--|---------------------|---------------------|
| Current portion of long-term debt                | 28,296              | 25,705              |
| <b>Total Current Liabilities</b>                 | <b>961,670</b>      | <b>701,620</b>      |
| Long-term debt                                   | 337,733             | 341,136             |
| Other long-term liabilities                      | 41,890              | 30,766              |
| Minority interest liability                      | 75,610              | 26,362              |
| Series A and Series B redeemable preferred stock | 40,000              | 40,000              |
| Commitments and contingent liabilities (Note 5)  |                     |                     |
| <b>SHAREHOLDERS EQUITY</b>                       |                     |                     |
| Common stock                                     | 672                 | 672                 |
| Additional paid-in capital                       | 766,845             | 748,011             |
| Retained deficit                                 | (85,865)            | (87,563)            |
| Cost of shares held in treasury                  | (21,473)            | (18,003)            |
| Accumulated other comprehensive income (loss)    | 11,685              | (6,417)             |
| <b>Total Shareholders Equity</b>                 | <b>671,864</b>      | <b>636,700</b>      |
| <b>Total Liabilities and Shareholders Equity</b> | <b>\$ 2,128,767</b> | <b>\$ 1,776,584</b> |

See Notes to Consolidated and Combined Financial Statements

**Table of Contents****CONSOLIDATED AND COMBINED STATEMENTS OF OPERATIONS (UNAUDITED)**

|   | <b>Three Months Ended</b>                             |             | <b>Nine Months Ended</b> |              |
|---|---|-------------|--------------------------|--------------|
|   | <b>September 30,</b>                                  |             | <b>September 30,</b>     |              |
|   | <b>2006</b>   | <b>2005</b> | <b>2006</b>              | <b>2005</b>  |
|   | <i>(in thousands except share and per share data)</i> |             |                          |              |
| Revenue   | \$ 1,354,789  | \$ 998,414  | \$ 2,639,586             | \$ 2,184,588 |
| Operating expenses:                                   |   |             |                          |              |
| Direct operating expenses                             | 1,119,920   | 781,280     | 2,102,531                | 1,679,233    |
| Selling, general and administrative expenses          | 139,212   | 128,141     | 384,415                  | 371,398      |
| Depreciation and amortization (Note 2)                | 62,576  | 15,633      | 93,887                   | 46,392       |
| Loss (gain) on sale of operating assets               | (2,091)   | 191         | (11,501)                 | (426)        |
| Corporate expenses                                    | 7,605   | 11,301      | 22,942                   | 38,391       |
| Operating income                                      | 27,567  | 61,868      | 47,312                   | 49,600       |
| Interest expense                                      | 8,636   | 1,177       | 24,797                   | 2,671        |
| Interest expense with Clear Channel<br>Communications |   | 13,704      |                          | 35,719       |
| Interest income                                       | (2,992)   | (584)       | (8,968)                  | (1,528)      |
| Equity in earnings of nonconsolidated affiliates      | (2,453)   | (1,776)     | (5,755)                  | (157)        |
| Minority interest expense                             | 8,274   | 4,960       | 7,590                    | 5,530        |
| Other expense (income) net                            | 872   | 915         | (2,453)                  | 155          |
| Income before income taxes                            | 15,230  | 43,472      | 32,101                   | 7,210        |
| Income tax expense (benefit):                         |   |             |                          |              |
| Current   | 23,151  | 5,546       | 29,202                   | (11,975)     |
| Deferred  | 1,180   | 11,843      | 1,201                    | 14,859       |
| Net income (loss)                                     | (9,101)   | 26,083      | 1,698                    | 4,326        |
| Other comprehensive loss (income), net of tax:        |   |             |                          |              |
| Unrealized holding loss on cash flow derivatives      | 2,002   |             | 133                      |              |
| Foreign currency translation adjustments              | (2,638)   | (1,860)     | (18,235)                 | (21,763)     |
| Comprehensive income (loss)                           | \$ (8,465)  | \$ 27,943   | \$ 19,800                | \$ 26,089    |
| Net income (loss) per common share:                   |   |             |                          |              |
| Basic   | \$ (.14)  |             | \$ .03                   |              |
| Diluted   | \$ (.14)  |             | \$ .03                   |              |
| Weighted average common shares outstanding:           |   |             |                          |              |
| Basic   | 65,477,685  |             | 64,642,808               |              |
| Diluted   | 65,477,685  |             | 65,405,262               |              |



See Notes to Consolidated and Combined Financial Statements

**Table of Contents****CONSOLIDATED AND COMBINED STATEMENTS OF CASH FLOWS (UNAUDITED)**

|   | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|--|-------------|
|   | <b>2006</b>                                | <b>2005</b> |
|   | <i>(in thousands)</i>                      |             |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |  |             |
| Net income  | \$ 1,698                                   | \$ 4,326    |
| Reconciling items:  |  |             |
| Depreciation  | 89,158                                     | 44,536      |
| Amortization of intangibles   | 4,729                                      | 1,856       |
| Deferred income tax expense   | 1,201                                      | 14,859      |
| Amortization of debt issuance costs   | 493  |             |
| Current tax benefit dividends to Clear Channel Communications                                 |  | (30,934)    |
| Non-cash compensation expense   | 2,472                                      | 1,735       |
| Gain on sale of operating assets  | (11,501)                                   | (426)       |
| Loss on sale of other investments   | 2,361                                      |             |
| Equity in earnings of nonconsolidated affiliates  | (5,755)                                    | (157)       |
| Minority interest expense   | 7,590                                      | 5,530       |
| Changes in operating assets and liabilities, net of effects of acquisitions and dispositions: |  |             |
| Increase in accounts receivable   | (87,866)                                   | (68,469)    |
| Increase in prepaid expenses  | (88,998)                                   | (136,409)   |
| Decrease (increase) in other assets   | (11,840)                                   | 4,575       |
| Increase in accounts payable, accrued expenses and other liabilities                          | 153,763                                    | 121,247     |
| Increase in deferred revenue  | 46,107                                     | 20,451      |
| Net cash provided by (used in) operating activities   | 103,612                                    | (17,280)    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |  |             |
| Collection of notes receivable  | 3,429                                      | 2,365       |
| Advances to notes receivable  | (2,533)                                    | (1,809)     |
| Distributions from nonconsolidated affiliates   | 8,455                                      | 4,504       |
| Investments made to nonconsolidated affiliates  | (10,849)                                   | (4,015)     |
| Proceeds from disposal of other investments   | 1,743                                      |             |
| Purchases of property, plant and equipment  | (51,030)                                   | (71,997)    |
| Proceeds from disposal of operating assets  | 38,723                                     | 591         |
| Acquisition of operating assets, net of cash acquired   | (157)                                      | (2,530)     |
| Decrease in other net   | 290  | 176         |
| Net cash used in investing activities   | (11,929)                                   | (72,715)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |  |             |
| Proceeds from debt with Clear Channel Communications  |  | 135,656     |
| Proceeds from long-term debt, net of debt issuance costs                                      | 1,228                                      | 21,643      |

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|  |            |            |
|--|------------|------------|
| Payments on long-term debt                       | (8,076)    | (681)      |
| Contributions from minority interest partners    | 33,635     | 21,262     |
| Distributions to minority interest partners      | (832)      | (1,667)    |
| Payments for purchases of common stock           | (24,717)   |            |
| Net cash provided by financing activities        | 1,238      | 176,213    |
| Effect of exchange rate changes on cash          | (51)       | 8,119      |
| Net increase in cash and cash equivalents        | 92,870     | 94,337     |
| Cash and cash equivalents at beginning of period | 403,716    | 179,137    |
| Cash and cash equivalents at end of period       | \$ 496,586 | \$ 273,474 |

See Notes to Consolidated and Combined Financial Statements

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**NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Nature of Business***

Live Nation, Inc. (the Company or Live Nation ) was incorporated in Delaware on August 2, 2005 in preparation for the contribution and transfer by Clear Channel Communications, Inc. ( Clear Channel ) of substantially all of its entertainment assets and liabilities to the Company (the Separation ). The Company completed the Separation on December 21, 2005 and became a publicly traded company on the New York Stock Exchange trading under the symbol LYV .

Prior to the Separation, Live Nation was a wholly owned subsidiary of Clear Channel. As part of the Separation, holders of Clear Channel s common stock received one share of Live Nation common stock for every eight shares of Clear Channel common stock.

Following the Separation, the Company reorganized its business units and the way in which these businesses are assessed and therefore changed its reportable segments, starting in 2006, to Events, Venues and Sponsorship, and Digital Distribution. The Events segment principally involves the promotion or production of live music shows, theatrical performances and specialized motor sports events as well as providing various services to artists. The Venues and Sponsorship segment principally involves the operation of venues and the sale of premium seats, national and local sponsorships and placement of advertising, including signage and promotional programs, and naming of subscription series and venues. The Digital Distribution segment principally involves the management of the Company s third-party ticketing relationships, in-house ticketing operations and online and wireless distribution activities, including the development of the Company s website. In addition, the Company has operations in the sports representation and other businesses.

***Seasonality***

Due to the seasonal nature of shows in outdoor amphitheaters and festivals, which primarily occur May through September, the Company experiences higher revenues during the second and third quarters. This seasonality also results in higher balances in cash and cash equivalents, accounts receivable, prepaid expenses, accrued expenses and deferred revenue during these quarters.

***Preparation of Interim Financial Statements***

The consolidated and combined financial statements included in this report have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) and, in the opinion of management, include all adjustments (consisting of normal recurring accruals and adjustments necessary for adoption of new accounting standards) necessary to present fairly the results of the interim periods shown. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States have been condensed or omitted pursuant to such SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. Due to seasonality and other factors, the results for the interim periods are not necessarily indicative of results for the full year. The financial statements contained herein should be read in conjunction with the consolidated and combined financial statements and notes thereto included in the Company s 2005 Annual Report on Form 10-K.

Prior to the Separation, the combined financial statements include amounts that are comprised of businesses included in the consolidated financial statements and accounting records of Clear Channel, using the historical bases of assets and liabilities of the entertainment business. Management believes the assumptions underlying the combined financial statements are reasonable. However, the combined financial statements included herein may not reflect what the Company's results of operations, financial position and cash flows would have been had it operated as a separate, stand-alone entity during the periods presented. Subsequent to the Separation, the consolidated financial statements include all accounts of the Company, its majority owned subsidiaries and variable interest entities for which the Company is the primary beneficiary.

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Significant intercompany accounts among the consolidated and combined businesses have been eliminated in consolidation. Minority interest expense is recorded for consolidated affiliates in which the Company owns more than 50%, but not all, of the voting common stock and also variable interest entities for which the Company is the primary beneficiary. Investments in nonconsolidated affiliates in which the Company owns 20% to 50% of the voting common stock or otherwise exercises significant influence over operating and financial policies of the nonconsolidated affiliate are accounted for using the equity method of accounting. Investments in nonconsolidated affiliates in which the Company owns less than 20% of the voting common stock are accounted for using the cost method of accounting.

Certain reclassifications have been made to the 2005 consolidated and combined financial statements to conform to the 2006 presentation. The reclassifications primarily relate to a change on the consolidated and combined statements of cash flows to reflect contributions from and distributions to minority interest partners as cash flows provided by (used in) financing activities. These cash flows had been reflected previously as cash flows provided by (used in) operating activities. The increase to cash flows provided by (used in) financing activities and the offsetting decrease to cash flows provided by (used in) operating activities was \$19.6 million for the nine months ended September 30, 2005.

***New Accounting Pronouncements***

In February 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position No. FAS 123(R)-4, *Contingent Cash Settlement* ( FSP FAS 123(R)-4 ). FSP FAS 123(R)-4 requires companies to classify employee stock options and similar instruments with contingent cash settlement features as equity awards under FASB Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* ( Statement 123(R) ), provided that (i) the contingent event that permits or requires cash settlement is not considered probable of occurring and is not within the control of the employee and (ii) the award includes no other features that would require liability classification. The Company considered FSP FAS 123(R)-4 with its implementation of Statement 123(R), and determined it had no impact on the Company's financial position or results of operations.

In April 2006, the FASB issued FASB Staff Position FIN 46(R)-6, *Determining the Variability to be Considered When Applying FASB Interpretation No. 46(R)* ( FSP FIN 46(R)-6 ). FSP FIN 46(R)-6 addresses the approach to determine the variability to consider when applying FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities* ( FIN 46(R) ). The variability that is considered in applying FIN 46(R) may affect (i) the determination as to whether the entity is a variable interest entity, (ii) the determination of which interests are variable interests in the entity, (iii) if necessary, the calculation of expected losses and residual returns of the entity, and (iv) the determination of which party is the primary beneficiary of the variable interest entity. The Company adopted FSP FIN 46(R)-6 on July 1, 2006 and its adoption did not materially impact the Company's financial position or results of operations.

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109* ( FIN 48 ). FIN 48 creates a single model to address uncertainty in tax positions. FIN 48 clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company will adopt FIN 48 on January 1, 2007, as required. The Company is currently working to determine the effect that the adoption of FIN 48 will have on the Company's financial position and results of operations. The Company reasonably anticipates that the impact of adoption may result in a greater degree of volatility in the effective tax rate and balance sheet classification of tax liabilities.

In June 2006, the Emerging Issues Task Force ( EITF ) ratified the consensus reached in Issue 06-3 *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)* ( EITF 06-3 ). EITF 06-3 is applicable to all taxes that are externally imposed on a revenue producing transaction between a seller and a customer. EITF 06-3 concludes that a company may adopt a policy of presenting taxes either gross within revenue or net. If taxes subject to EITF 06-3 are

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

significant, a company is required to disclose its accounting policy for presenting taxes and the amounts of such taxes that are recognized on a gross basis. EITF 06-3 is effective for the first interim reporting period beginning after December 15, 2006, with early application of this guidance permitted. The Company adopted EITF 06-3 on June 30, 2006, and has added the required disclosures. The Company accounts for taxes that are externally imposed on revenue producing transactions on a net basis, as a reduction to revenue.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ( Statement 157 ). Statement 157 provides guidance for using fair value to measure assets and liabilities and also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. Statement 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. Statement 157 does not expand the use of fair value in any new circumstances. Statement 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that year, including financial statements for an interim period within that fiscal year. The provisions of Statement 157 are applied prospectively with retrospective application to certain financial instruments. The Company will adopt Statement 157 on January 1, 2008 and is currently assessing the impact its adoption will have on its financial position and results of operations.

In September 2006, the Securities and Exchange Commission ( SEC ) issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* ( SAB 108 ). SAB 108 (SAB Topic 1.N) addresses quantifying the financial statement effects of misstatements, specifically, how the effects of prior year uncorrected errors must be considered in quantifying misstatements in the current year financial statements. SAB 108 does not change the SEC staff's previous positions in Staff Accounting Bulletin No. 99, *Materiality*, (SAB Topic 1.M) regarding qualitative considerations in assessing the materiality of misstatements. SAB 108 is effective for fiscal years ending after November 15, 2006. SAB 108 offers special transition provisions only for circumstances where its application would have altered previous materiality conclusions. The SEC staff encourages early application of the guidance in SAB 108 in financial statements filed after the publication of SAB 108 for any interim period of the first fiscal year ending after November 15, 2006. The Company will adopt SAB 108 during the fourth quarter of 2006 and does not anticipate its adoption will materially impact its financial position or results of operations.

**NOTE 2 LONG-LIVED ASSETS*****Definite-lived Intangibles***

The Company has definite-lived intangible assets which consist primarily of non-compete agreements, intellectual property rights and building or naming rights, all of which are amortized over the shorter of either the respective lives of the agreements or the period of time the assets are expected to contribute to the Company's future cash flows. These definite-lived intangibles had a gross carrying amount and accumulated amortization of \$62.8 million and \$11.0 million, respectively, as of September 30, 2006, and \$18.7 million and \$6.3 million, respectively, as of December 31, 2005. The increase in definite-lived intangible assets during 2006 was due to intellectual property rights, non-compete agreements and certain intangible relationships resulting from acquisitions.

Total amortization expense from definite-lived intangible assets for the three months ended September 30, 2006 and 2005 and the nine months ended September 30, 2006 and 2005 was \$3.8 million, \$0.5 million, \$4.7 million and \$1.9 million, respectively.



***Goodwill***

The Company tests goodwill for impairment at least annually using a two-step process. The first step, used to screen for potential impairment, compares the fair value of the reporting unit with its carrying amount, including

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goodwill. The second step, used to measure the amount of any potential impairment, compares the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. As the Company has realigned its segments, beginning in 2006, in accordance with the change in the management of the business units, goodwill has been reallocated to the new reporting business units that make up these segments. The following table presents the changes in the carrying amount of goodwill in each of the Company's business segments for the nine-month period ended September 30, 2006:

|                                  | Events                | Venues and<br>Sponsorship | Digital<br>Distribution | Total      |
|----------------------------------|-----------------------|---------------------------|-------------------------|------------|
|                                  | <i>(in thousands)</i> |                           |                         |            |
| Balance as of December 31, 2005  | \$ 79,307             | \$ 50,040                 | \$ 7,763                | \$ 137,110 |
| Acquisitions                     | (14,580)              | 9,984                     | 14,576                  | 9,980      |
| Foreign currency                 | 909                   | 2,135                     | 797                     | 3,841      |
| Balance as of September 30, 2006 | \$ 65,636             | \$ 62,159                 | \$ 23,136               | \$ 150,931 |

Included in the acquisition amounts above are \$2.0 million and \$14.5 million of goodwill related to the Company's acquisitions of Historic Theater Group in the first quarter of 2006 and Musictoday, LLC ( Musictoday ) in the third quarter of 2006, respectively. A reduction of goodwill was recorded during 2006 related to the finalization of the purchase accounting for the Company's acquisition of Mean Fiddler Group, PLC ( Mean Fiddler ) in July 2005. This Mean Fiddler adjustment included a reduction in goodwill in the Events segment of \$14.9 million related to the finalization of the fair value of definite-lived intangibles related to festival rights, partially offset by an increase in goodwill of \$7.8 million in the Venues and Sponsorship segment primarily related to the finalization of the purchase accounting, partially offset by asset retirement obligations.

***Property, Plant and Equipment***

The Company tests for possible impairment of property, plant and equipment whenever events or circumstances change, such as a reduction in operating cash flow or a dramatic change in the manner that the asset is intended to be used indicate that the carrying amount of the asset may not be recoverable. If indicators exist, the Company compares the estimated undiscounted future cash flows related to the asset to the carrying value of the asset. If the carrying value is greater than the estimated undiscounted future cash flows amount, an impairment charge is recorded based on the difference between the discounted future cash flow estimates and the carrying value. Any such impairment charge is recorded in depreciation and amortization expense in the statement of operations for amounts necessary to reduce the carrying value of the asset to fair value.

During the third quarter of 2006, the Company reviewed the carrying value of certain property, plant and equipment assets that management determined would, more likely than not, be disposed of before the end of their previously estimated useful lives or had an indicator that future operating cash flows may not support their carrying value. It was determined that several of those assets were impaired since the estimated undiscounted cash flows associated with those assets were less than their carrying value. These cash flows were calculated using estimated sale values of the land, for the assets to be disposed of, that were developed based on an approximate value related to the best use of the

land in addition to operating cash flows, all of which were used to approximate fair value. As a result, the Company recorded an impairment of \$42.1 million as a component of depreciation and amortization expense in the Venues and Sponsorship segment primarily related to several amphitheaters to be disposed of or determined to be impaired and a theater development project that is no longer being pursued.

**NOTE 3 RESTRUCTURING**

*Acquisition Related*

The Company has recorded liabilities related to acquisitions and restructurings. In July 2005, the Company acquired a controlling majority interest of 50.1% in Mean Fiddler in the United Kingdom. Mean Fiddler is a consolidated subsidiary involved in the promotion and production of live music events, including festivals and

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

venue operations. As part of this acquisition, the Company accrued \$4.7 million for the year ended 2005 and recorded an additional accrual of \$2.7 million in 2006 in its Venues and Sponsorship segment primarily related to lease terminations, which it expects to pay over the next several years. These additional costs were recorded as an adjustment to the purchase price. As of September 30, 2006, the accrual balance for the Mean Fiddler restructuring was \$6.4 million. This restructuring has resulted in the termination of 33 employees. In addition, the Company has a remaining restructuring accrual of \$1.8 million as of September 30, 2006, related to its merger with Clear Channel in August 2000.

The Company has recorded a liability in purchase accounting primarily related to severance for terminated employees and lease terminations as follows:

|  | <b>Nine Months Ended<br/>September 30,<br/>2006      2005</b> |          |
|--|---|----------|
|  | <i>(in thousands)</i>   |          |
| Severance and lease termination costs:         |   |          |
| Accrual at January 1                           | \$ 6,223  | \$ 2,579 |
| Restructuring accruals recorded                | 2,735   | 5,390    |
| Payments charged against restructuring accrual | (772)   | (866)    |
| Remaining accrual at September 30              | \$ 8,186  | \$ 7,103 |

The remaining severance and lease accrual is comprised of \$0.6 million of severance and \$7.6 million of lease termination costs. The severance accrual includes amounts that will be paid over the next several years related to deferred payments to former employees, as well as other compensation. The lease termination accrual will be paid over the next 22 years. During the three and nine months ended September 30, 2006, \$0.2 million was charged to the restructuring reserve related to severance.

**Other**

During the fourth quarter of 2005, the Company recorded accruals, consisting of severance and lease termination costs, related to the realignment of its business operations. The total expense related to this restructuring was recorded in selling, general and administrative expenses in 2005 as a component of Events, Venues and Sponsorship, Digital Distribution and other operations in amounts of \$6.0 million, \$1.6 million, \$0.8 million and \$1.6 million, respectively. In addition, \$4.7 million of restructuring expense was recorded in corporate expenses in 2005. As of September 30, 2006, the remaining accrual related to this 2005 restructuring is \$0.4 million.

**NOTE 4 DERIVATIVE INSTRUMENTS**

FASB Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( Statement 133 ), requires the Company to recognize all of its derivative instruments as either assets or liabilities in the consolidated balance sheets at fair value. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship, and further, on

the type of hedging relationship. For derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based upon the exposure being hedged, as a fair value hedge, cash flow hedge or a hedge of a net investment in a foreign operation. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various hedge transactions. The Company formally assesses, both at inception and at least quarterly thereafter, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in either the fair value or cash flows of the hedged item. If a derivative ceases to be a highly effective hedge, the Company discontinues hedge accounting. The Company accounts for its derivative instruments that are not designated as hedges at fair value with changes in fair value recorded in earnings. The Company does not enter into derivative instruments for speculation or trading purposes.

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For derivative instruments that are designated and qualify as a cash flow hedge (i.e., hedging the exposure to variability in expected future cash flows that is attributable to a particular risk), the effective portion of the gain or loss on the derivative instrument is reported as a component of other comprehensive income (loss) and reclassified into earnings in the same line item associated with the forecasted transaction in the same period or periods during which the hedged transaction affects earnings (for example, in interest expense when the hedged transactions are interest cash flows associated with floating-rate debt). The remaining gain or loss on the derivative instrument in excess of the cumulative change in the present value of future cash flows of the hedged item, if any, is recognized in other expense (income) net in current earnings during the period of change.

In March 2006, the Company entered into two interest rate swap agreements, designated as cash flow hedges, which are combinations of purchased interest rate caps on a notional amount of a total of \$162.5 million and sold floors over the same period on a total of \$121.9 million of the notional amount to effectively convert a portion of its floating-rate debt to a fixed-rate basis. The principal objective of these contracts is to eliminate or reduce the variability of the cash flows in interest payments associated with the Company's variable rate debt as required by the Company's senior secured credit facility, thus reducing the impact of interest rate changes on future interest expense. Approximately 50% of the Company's outstanding long-term debt had its interest payments designated as the hedged forecasted transactions against the interest rate swap agreements at September 30, 2006. As of September 30, 2006, the interest rate for these hedges was fixed at 5.11% on a variable rate of 5.37% based on a 3-month LIBOR; this variable rate is subject to quarterly adjustments. For the three and nine months ended September 30, 2006, these hedges were determined to be highly effective and the Company recorded an unrealized loss of \$2.0 million and \$0.1 million, respectively, as a component of other comprehensive income (loss). Based on the current interest rate expectations, the Company estimates that approximately \$0.2 million of gain included in this loss in other comprehensive income will be reclassified into earnings in the next 12 months.

The Company has recorded a loss and related liability (asset) related to these derivative instruments during the period as follows:

|  | <b>Three Months<br/>Ended<br/>September 30,<br/>2006</b> |             | <b>Nine Months Ended<br/>September 30,<br/>2006</b> |             |
|--|--|-------------|---|-------------|
|  | <b>2006</b>  | <b>2005</b> | <b>2006</b>   | <b>2005</b> |
|  | <i>(in thousands)</i>                                    |             |   |             |
| Balance at beginning of period                   | \$ (1,869)   | \$          | \$  | \$          |
| Unrealized holding loss on cash flow derivatives | 2,002  |             | 133   |             |
| Balance at end of period                         | \$ 133   | \$          | \$ 133  | \$          |

Occasionally, the Company will use forward currency contracts to reduce its exposure to foreign currency risk. The principal objective of such contracts is to minimize the risks and/or costs associated with artist fee commitments. At September 30, 2006, the Company had \$7.9 million outstanding in forward currency contracts. The change in fair value of these instruments from date of purchase through September 30, 2006 was not significant to the Company's results of operations.

**NOTE 5 COMMITMENTS AND CONTINGENT LIABILITIES**

In June 2006, the Company entered into an Agreement and Plan of Merger with HOB Entertainment, Inc. ( HOB ) which provided for the Company to pay a \$15 million termination fee if the Agreement and Plan of Merger had been terminated for certain reasons. On November 3, 2006, the Company completed its merger with HOB, thus relieving the Company of this contingent termination fee.

The Company has leases that contain contingent payment requirements for which payments vary depending on revenues, tickets sold or other variables.

As of September 30, 2006 and December 31, 2005, the Company guaranteed the debt of third parties of approximately \$1.0 million and \$1.9 million, respectively, primarily related to maximum credit limits on employee and tour related credit cards.

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**NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

As of September 30, 2006, in connection with the sale of a portion of its sports representation business assets, the Company guaranteed the performance of a third-party related to an employment contract in the amount of approximately \$1.0 million. This guarantee is effective through December 31, 2008; however, it would only require payment by the Company in the event of the buyer's insolvency. As of September 30, 2006, the carrying value of this liability recorded by the Company was \$0.1 million. There was no similar agreement as of December 31, 2005.

Certain agreements relating to acquisitions provide for purchase price adjustments and other future contingent payments based on the financial performance of the acquired companies. The Company will accrue additional amounts related to such contingent payments if and when it is determinable that the applicable financial performance targets will be met. The aggregate of these contingent payments, if performance targets are met, would not significantly impact the financial position or results of operations of the Company.

The Company has various investments in nonconsolidated affiliates that are subject to agreements that contain provisions that may result in future additional investments to be made by the Company. These values are typically contingent upon the investee meeting certain financial performance targets, as defined in the agreements. The contingent payment amounts are generally calculated based on predetermined multiples of the achieved financial performance not to exceed a predetermined maximum amount.

The Company was a defendant in a lawsuit filed by Melinda Heerwagen on June 13, 2002, in the U.S. District Court for the Southern District of New York. The plaintiff, on behalf of a putative class consisting of certain concert ticket purchasers, alleged that anti-competitive practices for concert promotion services by the Company nationwide caused artificially high ticket prices. On August 11, 2003, the Court ruled in the Company's favor, denying the plaintiff's class certification motion. The plaintiff appealed this decision to the U.S. Court of Appeals for the Second Circuit. On January 10, 2006, the U.S. Court of Appeals for the Second Circuit affirmed the ruling in the Company's favor by the District Court. On January 17, 2006, the plaintiff filed a Notice of Voluntary Dismissal of her action in the Southern District of New York.

The Company is a defendant in twenty-two putative class actions filed by different named plaintiffs in various U.S. District Courts throughout the country. The claims made in these actions are substantially similar to the claims made in the *Heerwagen* action discussed above, except that the geographic markets alleged are regional, statewide or more local in nature, and the members of the putative classes are limited to individuals who purchased tickets to concerts in the relevant geographic markets alleged. The plaintiffs seek unspecified compensatory, punitive and treble damages, declaratory and injunctive relief and costs of suit, including attorneys' fees. The Company has filed its answers in some of these actions, and has denied liability. On December 5, 2005, the Company filed a motion before the Judicial Panel on Multidistrict Litigation to transfer these actions and any similar ones commenced in the future to a single federal district court for coordinated pre-trial proceedings. On April 17, 2006, the Panel granted the Company's motion and ordered the consolidation and transfer of the actions to the U.S. District Court for the Central District of California. The Company intends to vigorously defend all claims in all of the actions.

The Company is also currently involved in certain other legal proceedings and, as required, has accrued its best estimate of the probable settlement or other losses for the resolution of these claims. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in the Company's assumptions or the effectiveness of its strategies related to these proceedings.

**NOTE 6 RELATED-PARTY TRANSACTIONS**



***Relationship and Transactions with Clear Channel***

During the fourth quarter of 2005, the Company completed the Separation. As a result, the Company recognized the par value and additional paid-in capital in connection with the issuance of its common stock in exchange for the net assets contributed by Clear Channel. Prior to the Separation, Clear Channel provided funding for certain of the Company's acquisitions. The amounts funded by Clear Channel for these acquisitions were

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**NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

recorded as a component of shareholders' equity. Also, certain tax related receivables and payables, which were considered non-cash capital contributions or dividends, were recorded in shareholders' equity.

The Company has three non-employee directors on its Board of Directors that are also directors and executive officers of Clear Channel. These three directors receive directors' fees, stock options and restricted stock awards as do other non-employee members of the Company's Board of Directors.

From time to time, the Company purchases advertising from Clear Channel and its subsidiaries in the ordinary course of business. For the three months ended September 30, 2006 and 2005 and the nine months ended September 30, 2006 and 2005, the Company recorded \$5.6 million, \$4.2 million, \$12.0 million and \$10.0 million, respectively, as components of direct operating expenses and selling, general and administrative expenses for these advertisements.

Pursuant to a transition services agreement, subsequent to the Separation, Clear Channel provided or provides to the Company certain limited administrative and support services such as treasury, payroll and other financial related services; human resources and employee benefits services; legal and related services; information systems, network and related services; investment services; and corporate services. The charges for these transition services are intended to allow Clear Channel to fully recover the allocated direct costs of providing the services, plus all out-of-pocket expenses. The allocation of costs is based on various measures depending on the service provided, including relative revenue, employee headcount or number of users of a service. As of September 30, 2006, the only significant services that Clear Channel continues to provide are information systems related services. For the three and nine months ended September 30, 2006, the Company recorded an aggregate of \$1.2 million and \$3.8 million, respectively, for these services as components of selling, general and administrative expenses and corporate expenses.

Prior to the Separation, Clear Channel provided management services to the Company, which included services similar to the transition services, along with executive oversight. These services were allocated to the Company based on actual direct costs incurred or on the Company's share of Clear Channel's estimate of expenses relative to a seasonally adjusted headcount. Management believes this allocation method to be reasonable and the expenses allocated to be materially the same as the amount that would have been incurred on a stand-alone basis. For the three and nine months ended September 30, 2005, the Company recorded \$2.2 million and \$6.9 million, respectively, as a component of corporate expenses for these services.

Clear Channel owns the trademark and trade names used by the Company prior to the Separation. Clear Channel charged the Company a royalty fee based upon a percentage of annual revenue. Clear Channel used a third-party valuation firm to assist in the determination of the royalty fee. For the nine months ended September 30, 2005, the Company recorded \$0.5 million of royalty fees in corporate expenses. There was no fee recorded or charged for the three months ended September 30, 2005.

Prior to the Separation, the operations of the Company were included in a consolidated federal income tax return filed by Clear Channel. The Company's provision for income taxes for 2005 was computed on the basis that the Company files separate consolidated income tax returns with its subsidiaries. Tax payments were made to Clear Channel on the basis of the Company's separate taxable income. Tax benefits recognized on employee stock option exercises prior to the Separation were retained by Clear Channel.

The Company's North American employees participated in Clear Channel's employee benefit plans prior to the Separation, including employee medical insurance, an employee stock purchase plan and a 401(k) retirement benefit plan. These costs were recorded primarily as a component of selling, general and administrative expenses and were approximately \$2.3 million and \$7.0 million for the three and nine months ended September 30, 2005, respectively.

Subsequent to the Separation, the Company provides its own employee benefit plans.

In connection with the Separation, the Company entered into various lease and licensing agreements with Clear Channel primarily for office space occupied by the Company's employees. For the three and nine months ended September 30, 2006, the Company recorded \$0.2 million and \$0.5 million, respectively, of expense as a component of selling, general and administrative expenses related to these agreements.

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**NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

As of September 30, 2006, the Company has recorded a liability in accrued expenses to Clear Channel of \$0.8 million for the transition services described above and certain other costs paid for by Clear Channel on the Company's behalf.

***Transactions with Directors or Executive Officers***

In May 2006, the Company acquired a 50.1% controlling interest in the touring business of a commonly owned group of companies operating under the name of Concert Productions International, or CPI, and a 50% interest in several entities in the non-touring business of CPI (collectively, the CPI Entities). Concurrent with the acquisition, Michael Cohl became a member of the Company's Board of Directors. Mr. Cohl owns a 72.37% interest in Concert Productions International, Inc. (CPI, Inc.) which, together with other sellers, sold the Company its interests in the CPI Entities. Through his ownership in CPI, Inc., Mr. Cohl indirectly received consideration from the sale of \$72,370 in cash and 54,519 shares of the Company's common stock, which shares are subject to a Lockup and Registration Rights Agreement. The CPI Entities have entered into a Services Agreement with KSC Consulting (Barbados) Inc. for the executive services of Mr. Cohl, pursuant to which Mr. Cohl serves as Chief Executive Officer of the CPI Entities for a term of five years. As of September 30, 2006, the Company has paid \$0.3 million to KSC Consulting related to these services. In addition, the Company entered into a Securityholders Agreement and a Credit Agreement in connection with this transaction. The Securityholders Agreement provides, among other things, for the payment of fees and expenses to CPI, Inc. and CPI Entertainment Rights, Inc., a wholly-owned subsidiary of CPI, Inc., and the Credit Agreement requires the Company to make certain extensions of credit to the CPI Entities.

***Other Related Parties***

The Company conducts certain transactions in the ordinary course of business with companies that are owned, in part or in total, by various members of management of the Company's subsidiaries. These transactions primarily relate to venue rentals, equipment rental, ticketing and other services and reimbursement of certain costs. Expenses of \$2.9 million, \$7.0 million, \$0.7 million and \$5.8 million were incurred for the three and nine months ended September 30, 2006 and 2005, respectively, and revenues of \$0.1 million, \$0.2 million, \$0.2 million and \$0.4 million were earned for the three and nine months ended September 30, 2006 and 2005, respectively, from these companies for services rendered or provided in relation to these business ventures. None of these transactions were with directors or executive officers of the Company.

**NOTE 7 STOCK BASED COMPENSATION**

In December 2005, the Company adopted its 2005 Stock Incentive Plan. The plan authorizes the Company to grant stock option awards, director shares, stock appreciation rights, restricted stock and deferred stock awards, other equity-based awards and performance awards. In connection with the Separation, options to purchase approximately 2.1 million shares of the Company's common stock and approximately 0.3 million shares of restricted stock were granted to employees and directors. The options granted in December 2005 have an exercise price of \$10.60 per share.

The Company has granted options to purchase its common stock to employees and directors of the Company and its affiliates under the stock incentive plan at no less than the fair market value of the underlying stock on the date of grant. These options are granted for a term not exceeding ten years and the nonvested options are forfeited in the event the employee or director terminates his or her employment or relationship with the Company or one of its affiliates. Any options that have vested at the time of termination are forfeited to the extent they are not exercised within the applicable post-employment exercise period provided in their option agreements. These options generally vest over three to five years. The stock incentive plan contains anti-dilutive provisions that require the adjustment of the number of shares of the Company's common stock represented by, and the exercise price of, each option for any stock splits or

stock dividends.

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**NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

Prior to the Separation, Clear Channel granted options to purchase Clear Channel's common stock to employees of the Company and its affiliates under various stock option plans at no less than the fair market value of the underlying stock on the date of grant. Compensation expense relating to Clear Channel stock options and restricted stock awards held by the Company's employees was allocated by Clear Channel to the Company on a specific employee basis. At the Separation, all nonvested options outstanding under Clear Channel's stock-based compensation plans that were held by the Company's employees were forfeited and any outstanding vested options will be forfeited to the extent they are not exercised within the applicable post-employment exercise period provided in their option agreements. All Clear Channel restricted stock awards held by the Company's employees at the date of Separation were forfeited due to the termination of their employment with the Clear Channel group of companies.

***Stock Options***

Effective January 1, 2006, the Company has adopted the fair value recognition provisions of Statement 123(R), which is a revision of FASB Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* (Statement 123). Statement 123(R) supersedes Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB 25), and related interpretations, and amends FASB Statement of Financial Accounting Standards No. 95, *Statement of Cash Flows*. The Company chose the modified-prospective transition application of Statement 123(R). The fair value of the options is amortized to expense on a straight-line basis over the options' vesting period.

Prior to January 1, 2006, the Company accounted for its stock-based award plans using the provisions of Statement 123. As permitted under this standard, compensation expense was recognized using the intrinsic value method described in APB 25 under which compensation expense is recorded to the extent that the current market price of the underlying stock exceeds the exercise price. Prior periods were not restated to reflect the impact of adoption of the new standard.

As a result of the adoption of Statement 123(R), stock based compensation expense recognized during the three and nine months ended September 30, 2006 includes compensation expense for all share-based payments granted on or prior to, but not yet vested at the end of the period based on the grant date fair value estimated in accordance with the provisions of Statement 123(R).

Due to the adoption of Statement 123(R), the Company's operating income, income before income taxes and net income were \$0.5 million and \$1.5 million lower for the three and nine months ended September 30, 2006, respectively. Prior to the adoption of Statement 123(R) and through September 30, 2006, no tax benefits from the exercise of stock options have been recognized as no options granted by the Company subsequent to the Separation have vested or have been exercised. Any future excess tax benefits derived from the exercise of stock options will be recorded prospectively and reported as cash flows from financing activities in accordance with Statement 123(R).

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

The following table illustrates the effect on operating results and per share information had the Company accounted for share-based compensation in accordance with Statement 123(R) for the periods indicated. Due to the Separation, the Company's pro forma disclosures for 2005 include stock compensation expense for options granted by Clear Channel prior to the Separation, and options granted by the Company after the Separation, when applicable. As the Company had no shares outstanding at September 30, 2005, there is no pro forma loss per common share to disclose. The required pro forma disclosures are as follows:

|  | <b>Three Months<br/>Ended<br/>September 30,<br/>2005</b> | <b>Nine Months Ended<br/>September 30, 2005</b> |
|--|--|---|
|  | <i>(in thousands)</i>                                    |   |
| Net income:  |  |   |
| Reported   | \$ 26,083  | \$ 4,326  |
| Pro forma stock compensation expense, net of tax:  |  |   |
| Live Nation options                                |  |   |
| Clear Channel options                              | 346  | 2,669   |
| Net income including non-cash compensation expense | \$ 25,737  | \$ 1,657  |

The fair value for options in Live Nation stock was estimated on the date of grant using a Black-Scholes option-pricing model. Expected volatilities are based on implied volatilities of traded options and the historical volatility of stocks of similar companies since the Company's common stock does not have sufficient trading history to reasonably predict its own volatility. The Company has used the simplified method for estimating the expected life within the valuation model which is the period of time that options granted are expected to be outstanding. The risk free rate for periods within the life of the option is based on the U.S. Treasury Note rate. The following assumptions were used to calculate the fair value of the Company's options on the date of grant:

|  |               |
|--|---------------|
| Risk-free interest rate                          | 4.71% - 4.86% |
| Dividend yield                                   | 0.0%          |
| Volatility factors                               | 28%           |
| Weighted average expected life <i>(in years)</i> | 5 - 7.5       |

Clear Channel calculated the fair value for the options in Clear Channel stock at the date of grant using a Black-Scholes option-pricing model with the following assumptions for 2005:

|  |               |
|--|---------------|
| Risk-free interest rate                          | 3.76% - 4.44% |
| Dividend yield                                   | 1.46% - 2.36% |
| Volatility factors                               | 25%           |
| Weighted average expected life <i>(in years)</i> | 5 - 7.5       |

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The following table presents a summary of the Company's stock options outstanding at, and stock option activity during, the nine months ended September 30, 2006 ( Price reflects the weighted average exercise price per share):

| <i>(in thousands, except per share data)</i>   | <b>Options</b> | <b>Price</b> |
|--|----------------|--------------|
| Outstanding, January 1, 2006                   | 2,078          | \$ 10.60     |
| Granted  | 70             | 21.80        |
| Exercised                                      |                |              |
| Forfeited or expired                           | (12)           | 10.60        |
| Outstanding, September 30, 2006                | 2,136          | \$ 10.97     |
| Exercisable, September 30, 2006                |                |              |
| Weighted average fair value per option granted |                | \$ 3.77      |



**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

The weighted average fair value of stock options granted is required to be based on a theoretical option pricing model. In actuality, because the Company's stock options are not traded on an exchange, option holders can receive no value nor derive any benefit from holding stock options under the plan without an increase in the market price of Live Nation stock. Such an increase in stock price would benefit all shareholders commensurately.

There were 6.5 million shares available for future grants under the stock incentive plan at September 30, 2006. Vesting dates on the stock options range from December 2006 to June 2011, and expiration dates range from December 2012 to December 2015 at exercise prices and average contractual lives as follows:

| <b>Range of Exercise Prices</b> | <b>Outstanding as of 9/30/06 (in thousands)</b> | <b>Weighted Average Remaining Contractual Life (in years)</b> | <b>Weighted Average Exercise Price</b> | <b>Exercisable as of 9/30/06</b> | <b>Weighted Average Exercise Price</b> |
|---------------------------------|---|---|--|----------------------------------|--|
| \$10.60                         | 2,066   | 7.3   | \$ 10.60                               |                                  | \$                                     |
| \$20.00 - \$25.00               | 70  | 7.0   | \$ 21.80                               |                                  | \$                                     |

**Restricted Stock Awards**

Prior to the Separation, Clear Channel granted restricted stock awards to the Company's employees. All Clear Channel restricted stock awards held by the Company's employees at the date of the Separation were forfeited due to the termination of their employment with the Clear Channel group of companies.

Subsequent to the Separation, the Company has granted restricted stock awards to its employees and directors under the stock incentive plan. These common shares carry a legend which restricts their transferability for a term of one to five years and are forfeited in the event the recipient's employment or relationship with the Company is terminated prior to the lapse of the restriction. Recipients of the restricted stock awards are entitled to all cash dividends as of the date the award was granted.

The following table presents a summary of the Company's restricted stock awards outstanding at September 30, 2006 (Price reflects the weighted average share price at the date of grant):

| <i>(in thousands, except per share data)</i> | <b>Awards</b> | <b>Price</b> |
|--|---------------|--------------|
| Outstanding, January 1, 2006                 | 319           | \$ 10.60     |
| Granted                                      | 45            | 20.65        |
| Forfeited                                    | (1)           | 10.60        |
| Outstanding, September 30, 2006              | 363           | \$ 11.85     |

The Company recorded \$0.9 million and \$2.4 million of non-cash compensation expense during the three and nine months ended September 30, 2006, respectively, related to nonvested stock-based compensation arrangements for stock options and restricted stock awards with \$0.5 million and \$1.2 million recorded in selling, general and administrative expenses and \$0.4 million and \$1.2 million recorded in corporate expenses for the same respective periods. As of September 30, 2006, there was \$9.9 million of total unrecognized compensation cost related to nonvested stock-based compensation arrangements for stock options and restricted stock awards. This cost is expected to be recognized over the next 5 years.

**NOTE 8 EARNINGS PER SHARE**

The Company computes net income per common share in accordance with FASB Statement of Financial Accounting Standards No. 128, *Earnings per Share* ( Statement 128 ). Under the provisions of Statement 128, basic net income per common share is computed by dividing the net income applicable to common shares by the weighted average of common shares outstanding during the period. Diluted net income per common share adjusts basic net income per common share for the effects of stock options, restricted stock and other potentially dilutive financial instruments only in the periods in which such effect is dilutive.

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

The following table sets forth the computation of basic and diluted net income (loss) per common share:

| <i>(in thousands, except per share data)</i>               | <b>Three Months<br/>Ended<br/>September 30, 2006</b> | <b>Nine Months<br/>Ended<br/>September 30,<br/>2006</b> |
|--|--|---|
| Numerator:   |  |   |
| Net income (loss)  | \$ (9,101)   | \$ 1,698  |
| Effect of dilutive securities none                         |  |   |
| Numerator for net income (loss) per common share diluted   | \$ (9,101)   | \$ 1,698  |
| Denominator:   |  |   |
| Weighted average common shares                             | 65,478   | 64,643  |
| Effect of dilutive securities:                             |  |   |
| Stock options and restricted stock                         |  | 761   |
| Denominator for net income (loss) per common share diluted | 65,478   | 65,405  |
| Net income (loss) per common share:                        |  |   |
| Basic  | \$ (.14)   | \$ .03  |
| Diluted  | \$ (.14)   | \$ .03  |

The calculation of diluted net income per share includes the effects of the assumed exercise of any outstanding stock options and the assumed vesting of shares of restricted stock where dilutive. For the three months ended September 30, 2006, the diluted weighted average common shares outstanding excludes the dilutive effect of 907,198 total shares of stock options and restricted stock because these securities were anti-dilutive. In addition, for the three and nine months ended September 30, 2006, the diluted weighted average common share outstanding excludes the dilutive effect of 70,000 stock option shares since such options have an exercise price in excess of the average market value of the Company's common stock during the respective periods. No information is shown for the three and nine months ended September 30, 2005 as the Company had no outstanding shares prior to the Separation.

**NOTE 9 RECENT DEVELOPMENTS**

In September 2006, the Company acquired a 51% controlling interest in Musictoday. Musictoday is based in the United States and provides services to artists for online fan clubs, artist e-commerce and fulfillment, VIP packaging and artist fan club and secondary market ticketing. The Company recorded goodwill of \$14.5 million related to this acquisition. The Company is continuing to evaluate its purchase accounting related to this acquisition.

In September 2006, the Company sold a portion of its sports representation business assets related to baseball representation for \$8.3 million in cash and recorded a \$0.9 million gain on sale of operating assets related to this sale.

**NOTE 10 OTHER INFORMATION**

Included in loss (gain) on sale of operating assets for the nine months ended September 30, 2006 is a \$10.7 million gain related to the sale of portions of the Company's sports representation business assets related to basketball, golf,

football, media, tennis and baseball representation and events which were sold in 2006. Part of these sales were made to a former member of senior management of the Company.

Included in other expense (income) net for the nine months ended September 30, 2006 is income of \$5.9 million related to a fee received on the sale of land in Ireland which was sold in April 2006 to the minority interest holder in this entity. This fee was for payment of services provided by the Company in completing the sale since, under the terms of the original acquisition that included this asset, the Company did not have the rights to the appreciation in the value of this property. The minority interest holder contributed his share of the appreciation in the value of the land to the entity.

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

During the third quarter of 2006, the Company recorded an impairment of certain venues which resulted in an increase in deferred tax assets for which the Company has recorded a valuation allowance. Accounting Principles Board Opinion No. 28, *Interim Financial Reporting*, pertaining to tax accounting for extraordinary, unusual, infrequently occurring and contingent items requires that the Company treat the impairment as a discrete item in the quarter. For the nine months ended September 30, 2006, the Company's effective tax rate was 95% as compared to an effective tax rate of 40% for the same period of the prior year. The Company's effective tax rate is higher than the U.S. statutory rate of 35% due primarily to nondeductible expenses, state income taxes, tax reserves and tax rate differences since a significant portion of the Company's earnings are subject to tax in countries other than the United States.

**NOTE 11 SEGMENT DATA**

Following the Separation, the Company reorganized its business units and the way in which these businesses are assessed and therefore changed its reportable operating segments, starting in 2006, to Events, Venues and Sponsorship, and Digital Distribution. The Events segment principally involves the promotion or production of live music shows, theatrical performances and specialized motor sports events and provides various services to artists. The Venues and Sponsorship segment principally involves the operation of venues and the sale of premium seats, national and local sponsorships and placement of advertising, including signage and promotional programs, and naming of subscription series and venues. The Digital Distribution segment principally involves the management of the Company's third-party ticketing relationships, in-house ticketing operations and online and wireless distribution activities, including the development of the Company's website. Included in the Digital Distribution revenue below are revenues from ticket rebates earned on tickets sold through phone, outlet and internet, for events promoted by the Events segment. Other includes sports representation, as well as other business initiatives.

The Company has reclassified all periods presented to conform to the current period presentation. Revenue and expenses earned and charged between segments are eliminated in consolidation. Corporate expenses, interest income and expense, equity in earnings of nonconsolidated affiliates, minority interest expense (income), other expense (income) net and income taxes are managed on a total company basis.

There are no customers that individually account for more than ten percent of the Company's consolidated and combined revenues in any year.

| <i>(in thousands)</i>                           | <b>Events</b> | <b>Venues<br/>and<br/>Sponsorship</b> | <b>Digital<br/>Distribution</b> | <b>Other</b> | <b>Corporate</b> | <b>Eliminations</b> | <b>Consolidated<br/>and<br/>Combined</b> |
|---|---------------|---------------------------------------|---------------------------------|--------------|------------------|---------------------|--|
| <b>Nine Months Ended<br/>September 30, 2006</b> |               |                                       |                                 |              |                  |                     |  |
| Revenue   | \$ 2,076,199  | \$ 468,614                            | \$ 71,062                       | \$ 30,013    | \$               | \$ (6,302)          | \$ 2,639,586                             |
| Direct operating expenses                       | 1,953,890     | 147,638                               | 2,051                           | 5,254        |                  | (6,302)             | 2,102,531                                |
| Selling, general and administrative expenses    | 170,467       | 185,930                               | 10,219                          | 17,799       |                  |                     | 384,415                                  |
| Depreciation and amortization                   | 9,772         | 80,724                                | 395                             | 709          | 2,287            |                     | 93,887                                   |

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|   |             |              |           |           |             |              |
|---|-------------|--------------|-----------|-----------|-------------|--------------|
| Loss (gain) on sale of operating assets | (1,733)     | 1,369        | (11,108)  | (29)      | (11,501)    |              |
| Corporate expenses                      |             |              |           | 22,942    | 22,942      |              |
| Operating income (loss)                 | \$ (56,197) | \$ 52,953    | \$ 58,397 | \$ 17,359 | \$ (25,200) | \$ 47,312    |
| Intersegment revenues                   | \$          | \$ 6,284     | \$ 18     | \$        | \$          | \$ 6,302     |
| Identifiable assets                     | \$ 892,852  | \$ 1,015,567 | \$ 48,713 | \$ 69,371 | \$ 102,264  | \$ 2,128,767 |
| Capital expenditures                    | \$ 2,134    | \$ 39,158    | \$ 4,010  | \$ 47     | \$ 5,681    | \$ 51,030    |

**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

| <i>(in thousands)</i>                            | <b>Events</b> | <b>Venues<br/>and<br/>Sponsorship</b> | <b>Digital<br/>Distribution</b> | <b>Other</b> | <b>Corporate</b> | <b>Eliminations</b> | <b>Consolidated<br/>and<br/>Combined</b> |
|--|---------------|---------------------------------------|---------------------------------|--------------|------------------|---------------------|--|
| <b>Three Months Ended<br/>September 30, 2006</b> |               |                                       |                                 |              |                  |                     |  |
| Revenue  | \$ 1,059,817  | \$ 244,283                            | \$ 39,907                       | \$ 11,272    | \$               | \$ (490)            | \$ 1,354,789                             |
| Direct operating expenses                        | 1,041,524     | 74,693                                | 1,124                           | 3,069        |                  | (490)               | 1,119,920                                |
| Selling, general and administrative expenses     | 60,493        | 71,353                                | 5,337                           | 2,029        |                  |                     | 139,212                                  |
| Depreciation and amortization                    | 5,253         | 55,924                                | 215                             | 240          | 944              |                     | 62,576                                   |
| Loss (gain) on sale of operating assets          | 60            | 1,292                                 |                                 | (3,421)      | (22)             |                     | (2,091)                                  |
| Corporate expenses                               |               |                                       |                                 |              | 7,605            |                     | 7,605                                    |
| Operating income (loss)                          | \$ (47,513)   | \$ 41,021                             | \$ 33,231                       | \$ 9,355     | \$ (8,527)       | \$                  | \$ 27,567                                |
| Intersegment revenues                            | \$            | \$ 472                                | \$ 18                           | \$           | \$               | \$                  | \$ 490                                   |
| <b>Nine Months Ended<br/>September 30, 2005</b>  |               |                                       |                                 |              |                  |                     |  |
| Revenue  | \$ 1,652,761  | \$ 428,841                            | \$ 56,783                       | \$ 55,622    | \$               | \$ (9,419)          | \$ 2,184,588                             |
| Direct operating expenses                        | 1,529,963     | 139,646                               | 2,150                           | 16,841       |                  | (9,367)             | 1,679,233                                |
| Selling, general and administrative expenses     | 170,698       | 159,745                               | 2,367                           | 38,655       |                  | (67)                | 371,398                                  |
| Depreciation and amortization                    | 7,077         | 34,242                                | 226                             | 1,720        | 3,127            |                     | 46,392                                   |
| Gain on sale of operating assets                 | (122)         | (99)                                  |                                 | (177)        | (28)             |                     | (426)                                    |
| Corporate expenses                               |               |                                       |                                 |              | 38,391           |                     | 38,391                                   |
| Operating income (loss)                          | \$ (54,855)   | \$ 95,307                             | \$ 52,040                       | \$ (1,417)   | \$ (41,490)      | \$ 15               | \$ 49,600                                |
| Intersegment revenues                            | \$ (68)       | \$ 9,454                              | \$ 33                           | \$           | \$               | \$                  | \$ 9,419                                 |
| Identifiable assets                              | \$ 769,678    | \$ 939,574                            | \$ 12,367                       | \$ 56,820    | \$ 113,794       | \$                  | \$ 1,892,233                             |
| Capital expenditures                             | \$ 10,665     | \$ 53,179                             | \$ 9                            | \$ 107       | \$ 8,037         | \$                  | \$ 71,997                                |
| <b>Three Months Ended<br/>September 30, 2005</b> |               |                                       |                                 |              |                  |                     |  |

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|  |    |          |    |         |    |        |    |         |    |          |    |         |    |        |
|--|----|----------|----|---------|----|--------|----|---------|----|----------|----|---------|----|--------|
| Revenue                                      | \$ | 732,219  | \$ | 215,495 | \$ | 29,216 | \$ | 23,489  | \$ | (2,005)  | \$ | 998,414 |    |        |
| Direct operating expenses                    |    | 701,119  |    | 73,260  |    | 1,049  |    | 7,879   |    | (2,027)  |    | 781,280 |    |        |
| Selling, general and administrative expenses |    | 52,620   |    | 56,777  |    | 884    |    | 17,881  |    | (21)     |    | 128,141 |    |        |
| Depreciation and amortization                |    | 2,566    |    | 11,646  |    | 63     |    | 456     |    | 902      |    | 15,633  |    |        |
| Loss (gain) on sale of operating assets      |    | (12)     |    | 203     |    |        |    |         |    |          |    | 191     |    |        |
| Corporate expenses                           |    |          |    |         |    |        |    |         |    | 11,301   |    | 11,301  |    |        |
| Operating income (loss)                      | \$ | (24,074) | \$ | 73,609  | \$ | 27,220 | \$ | (2,727) | \$ | (12,203) | \$ | 43      | \$ | 61,868 |
| Intersegment revenues                        | \$ | (68)     | \$ | 2,073   | \$ |        | \$ |         | \$ |          | \$ |         | \$ | 2,005  |



**Table of Contents****NOTES TO CONSOLIDATED AND COMBINED FINANCIAL STATEMENTS (Continued)**

The following table provides information on the Company's foreign operations included in the consolidated and combined amounts above:

| <i>(in thousands)</i>                        | <b>United<br/>Kingdom<br/>Operations</b> | <b>Other Foreign<br/>Operations</b> | <b>Total Foreign<br/>Operations</b> |
|--|--|-------------------------------------|-------------------------------------|
| <b>Nine Months Ended September 30, 2006</b>  |  |                                     |                                     |
| Revenue                                      | \$ 417,622                               | \$ 378,950                          | \$ 796,572                          |
| Identifiable assets                          | \$ 470,949                               | \$ 204,946                          | \$ 675,895                          |
| <b>Three Months Ended September 30, 2006</b> |  |                                     |                                     |
| Revenue                                      | \$ 228,656                               | \$ 187,546                          | \$ 416,202                          |
| <b>Nine Months Ended September 30, 2005</b>  |  |                                     |                                     |
| Revenue                                      | \$ 313,062                               | \$ 364,574                          | \$ 677,636                          |
| Identifiable assets                          | \$ 302,850                               | \$ 290,944                          | \$ 593,794                          |
| <b>Three Months Ended September 30, 2005</b> |  |                                     |                                     |
| Revenue                                      | \$ 108,741                               | \$ 176,694                          | \$ 285,435                          |

**NOTE 12 SUBSEQUENT EVENTS**

On November 3, 2006, the Company completed its previously announced acquisition of HOB Entertainment, Inc. ( HOB ) for \$354 million in cash (approximately \$360 million including transaction and financing fees and expenses). HOB owns and/or operates ten branded clubs in Los Angeles, Anaheim, San Diego, Las Vegas, New Orleans, Chicago, Cleveland, Orlando, Myrtle Beach and Atlantic City; The Commodore Ballroom, a small-sized music venue in Vancouver; and eight amphitheaters in Seattle, Los Angeles, San Diego, Denver, Dallas, Atlanta, Cleveland and Toronto.

On November 3, 2006, in connection with the HOB acquisition, the Company entered into an Incremental Assumption Agreement and Amendment No. 1 ( Credit Facility Amendment ) to its senior secured credit facility. The Credit Facility Amendment increases the amount available and borrowings under the senior secured credit facility by providing a new \$200 million term loan which matures in December 2013. The interest rate is based upon a prime rate or LIBOR, selected at the Company's discretion, plus an applicable margin. The Company is required to make quarterly principal repayments under the new term loan of approximately \$2.0 million per year through September 2013, with the remaining balance due at maturity. In all other respects, the new term loan is governed by the same covenants, conditions, terms and other provisions that govern the term loans currently outstanding under the senior secured credit facility, except that it is not subject to a prepayment penalty. The new term loan is secured and

guaranteed to the same extent as, and otherwise is made on a basis pari passu with, the outstanding term loans and existing revolver facility under the senior secured credit facility.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*Live Nation (which may be referred to as we, us or our) means Live Nation, Inc. and its subsidiaries, or one of our segments or subsidiaries, as the context requires. You should read the following discussion of our financial condition and results of operations together with the unaudited consolidated and combined financial statements and notes to the financial statements included elsewhere in this quarterly report.*

**Special Note About Forward-Looking Statements**

Certain statements contained in this quarterly report (or otherwise made by us or on our behalf from time to time in other reports, filings with the Securities and Exchange Commission, news releases, conferences, internet postings or otherwise) that are not statements of historical fact constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, notwithstanding that such statements are not specifically identified. Forward-looking statements include, but are not limited to, statements about our financial position, business strategy, competitive position, potential growth opportunities, potential operating performance improvements, the effects of competition, the effects of future legislation or regulations and plans and objectives of our management for future operations. We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. Use of the words may, should, continue, plan, potential, anticipate, believe, estimate, expect, intend, outlook, could, target, project, seek, predict or variations of such expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that could cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to, those set forth under Item 1A. Risk Factors of our 2005 Form 10-K as well as other factors described herein or in our annual, quarterly and other reports we file with the SEC (collectively, cautionary statements). Based upon changing conditions, should any one or more of these risks or uncertainties materialize, or should any underlying assumptions prove incorrect, actual results may vary materially from those described in any forward-looking statements. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements. We do not intend to update these forward-looking statements, except as required by applicable law.

**Executive Overview**

Beginning in 2006, we have adjusted our reportable segments due to a reorganization of our business and a change in the way in which management views and manages our business. Our new segments are Events, Venues and Sponsorship, and Digital Distribution. In addition, we have operations in the sports representation and other businesses, which are included under other.

The highlights for each segment for the third quarter of 2006 are:

***Events***

For the quarter ended September 30, 2006, our number of events, excluding our exhibition and sports businesses which we exited in the case of exhibitions, or are exiting in the case of sports, including third-party rental

events, increased by 682 events to 5,005, or a 16% increase over the same period of the prior year.

Of particular importance, we held 626 events in our owned and/or operated amphitheaters in the third quarter, an increase of 123 events in those venues over the same period in the prior year. This increase in events, while resulting in lower operating income for our Events segment for the quarter, allowed us to increase overall operating income through higher food and beverage sales and sponsorships, reflected in our Venues and Sponsorship segment, and increased ticket rebates reflected in our Digital Distribution segment.

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Our acquisition of Concert Productions International ( CPI ) during the second quarter brought new global tours with major artists such as the Rolling Stones, Barbra Streisand and The Who.

### ***Venues and Sponsorship***

For the quarter ended September 30, 2006, our attendance, excluding our exhibition and sports businesses and including third-party rental events, increased by 2.2 million attendees over the same period of the prior year.

In addition to benefiting from this increased attendance, food and beverage initiatives that were implemented at the start of the year, including simplified and value pricing as well as improved food and beverage selections, continued to show improved results, with an increase in sales per attendee, as well as an overall increase in operating income.

As part of our continuing plan to focus our operations in the top markets globally, as well as to appropriately maximize the value of our real estate portfolio, we plan to pursue the divestiture of a small number of venues. Based on this decision, we have recorded an impairment of \$23.1 million using an estimated sales price for the best use of the land related to certain of these venue sites. We also recorded an additional impairment of \$19.0 million related to venues that had an indicator that future operating cash flows may not support their carrying value using a comparison of the carrying value of these venues to their expected future cash flows based on estimated operating results.

### ***Digital Distribution***

In September 2006, we closed on our acquisition of a majority interest in Musictoday, a leader in connecting artists directly to their fans through online fan clubs, artist e-commerce and fulfillment and artist fan club ticketing. We believe this is another key step in our ongoing efforts to add complementary product lines to our live music and venue businesses.

Our Digital Distribution team continues its focus on increasing traffic to our website, [www.livenation.com](http://www.livenation.com). With the integration of Musictoday, Live Nation's websites collectively are now ranked as the second most popular entertainment/event site according to Nielsen//NetRatings with nearly 3 million unique visitors in the month of September 2006.

### ***Other Operations***

We continued our divestiture of assets that are not part of the core focus of the business by selling additional portions of our sports representation business assets including football, tennis, media and baseball.

### ***Recent Developments***

On November 3, 2006, we closed our previously announced acquisition of HOB Entertainment, Inc. ( HOB ) for \$354 million in cash (approximately \$360 million including transaction and financing fees and expenses). HOB owns and/or operates ten branded clubs in Los Angeles, Anaheim, San Diego, Las Vegas, New Orleans, Chicago, Cleveland, Orlando, Myrtle Beach and Atlantic City; The Commodore Ballroom, a small-sized music venue in Vancouver; and eight amphitheaters in Seattle, Los Angeles, San Diego, Denver, Dallas, Atlanta, Cleveland and Toronto. With the acquisition of HOB, we now own, operate and/or have booking rights for over 170 venues.

In connection with the HOB acquisition, we entered into an Incremental Assumption Agreement and Amendment No. 1 ( Credit Facility Amendment ) to our senior secured credit facility. The Credit Facility Amendment increases the amount available under our senior secured credit facility by providing for a new \$200 million term loan which matures in December 2013. The interest rate is based upon a prime rate or LIBOR, selected at our discretion, plus an applicable margin. We are required to make quarterly principal repayments under the new term loan of approximately \$2.0 million per year through September 2013, with the remaining balance due at maturity.

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### **Our Separation from Clear Channel**

We were formed through acquisitions of various entertainment businesses and assets by our predecessors. On August 1, 2000, Clear Channel Communications, Inc. ( Clear Channel ) acquired our entertainment business. On August 2, 2005, we were incorporated in our current form as a Delaware corporation to own substantially all of the entertainment business of Clear Channel. On December 21, 2005, the separation of the business previously conducted by Clear Channel's live entertainment segment and sports representation business, now comprising our business, and the distribution by Clear Channel of all of our common stock to its shareholders, was completed in a tax free spin-off (the Distribution or the Separation ). Following our separation from Clear Channel, we became a separate publicly traded company on the New York Stock Exchange trading under the symbol LYV . In connection with the Separation, we issued, through one of our subsidiaries, \$40 million of redeemable preferred stock, of which we received \$20 million of the proceeds, and borrowed \$325 million under a new credit agreement. We used the proceeds to repay \$220 million of debt owed to Clear Channel and Clear Channel contributed to our capital the remaining balance owed them.

### **Basis of Presentation**

Prior to the Separation, our combined financial statements include amounts that are comprised of businesses included in the consolidated financial statements and accounting records of Clear Channel, using the historical bases of assets and liabilities of the entertainment business. Management believes the assumptions underlying the combined financial statements are reasonable. However, the combined financial statements included herein may not reflect what our results of operations, financial position and cash flows would have been had we operated as a separate, stand-alone entity during the periods presented. As a result of the Separation, we recognized the par value and additional paid-in capital in connection with the issuance of our common stock in exchange for the net assets of Clear Channel's entertainment business contributed at that time, and we began accumulating retained earnings and currency translation adjustments upon completion of the Separation. Beginning on December 21, 2005, our consolidated financial statements include all accounts of Live Nation and our majority owned subsidiaries and also variable interest entities for which we are the primary beneficiary.

### **Segment Overview**

Following the Separation and the reorganization of our business, we changed our reportable segments, starting in 2006, to Events, Venues and Sponsorship, and Digital Distribution. In addition, we have operations in the sports representation and other businesses which are included under other . Previously, we operated in two reportable business segments: Global Music and Global Theater. In addition, previously included under other were our operations in the specialized motor sports, sports representation and other businesses. We have reclassified all periods presented to conform to the current period presentation.

#### ***Events***

Our Events segment principally involves the promotion and/or production of live music shows, theatrical performances and specialized motor sports events in our owned and/or operated venues and in rented third-party venues. While our Events segment operates year-round, we experience higher revenues during the second and third quarters due to the seasonal nature of shows at our outdoor amphitheaters and international festivals, which primarily occur May through September.

As a promoter or presenter, we typically book performers, arrange performances and tours, secure venues, provide for third-party production services, sell tickets and advertise events to attract audiences. We earn revenues primarily from the sale of tickets and pay performers under one of several formulas, including a fixed guaranteed amount and/or a

percentage of ticket sales or show profits. For each event, we either use a venue we own or operate, or rent a third-party venue. Revenues are generally related to the number of events, volume of ticket sales and ticket prices. Event costs, included in direct operating expenses, such as artist and production service expenses, are typically substantial in relation to the revenues. As a result, significant increases or decreases in promotion revenue do not typically result in comparable changes to operating income. In the case of our amphitheaters, our Events segment typically experiences losses related to the promotion of the event. These losses are generally offset by the



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ancillary and sponsorship profits generated by our Venues and Sponsorship segment and the ticket rebates recorded in our Digital Distribution segment.

As a producer, we generally hire artistic talent, develop sets and coordinate the actual performances of the events. We produce tours on a global, national and regional basis. We generate revenues by sharing in a percentage of event or tour profits primarily related to the sale of tickets, merchandise and event and tour sponsorships. These production revenues are generally related to the size and profitability of the production. Artist and production costs, included in direct operating expenses, are typically substantial in relation to the revenues. As a result, significant increases or decreases in revenue related to these productions do not typically result in comparable changes to operating income.

In addition to the above, we provide various services to artists including marketing, advertising production services, merchandise distribution and DVD/CD production and distribution.

To judge the health of our Events segment, management primarily monitors the number of confirmed events in our network of owned and third-party venues, talent fees, average paid attendance and advance ticket sales. In addition, because a significant portion of our events business is conducted in foreign markets, management looks at the operating results from our foreign operations on a constant dollar basis.

### ***Venues and Sponsorship***

Our Venues and Sponsorship segment primarily involves the management and operation of our owned and/or operated venues and the sale of various types of sponsorships and advertising.

As a venue operator, we contract primarily with our Events segment to fill our venues and we provide operational services such as concessions, merchandising, parking, security, ushering and ticket-taking. We generate revenues primarily from the sale of food and beverages, parking, premium seating and venue sponsorships. In our amphitheaters, the sale of food and beverages is outsourced and we receive a share of the net revenues from the concessionaire which is recorded in revenue with no significant direct operating expenses associated with it.

We actively pursue the sale of national and local sponsorships and placement of advertising, including signage and promotional programs, and naming of subscription series. Many of our venues also have venue naming rights sponsorship programs. We believe national sponsorships allow us to maximize our network of venues and to arrange multi-venue branding opportunities for advertisers. Our national sponsorship programs have included companies such as American Express, Anheuser Busch and Verizon. Our local and venue-focused sponsorships include venue signage, promotional programs, on-site activation, hospitality and tickets, and are derived from a variety of companies across various industry categories.

To judge the health of our Venues and Sponsorship segment, management primarily reviews the number of events at our owned and/or operated venues, attendance, food and beverage sales per attendee, premium seat sales and corporate sponsorship sales. In addition, because a significant portion of our venues and sponsorship business is conducted in foreign markets, management looks at the operating results from our foreign operations on a constant dollar basis.

### ***Digital Distribution***

Our Digital Distribution segment is creating the new internet and digital platform for Live Nation. This segment is involved in managing our third-party ticketing relationships, in-house ticketing operations and online and wireless distribution activities, including the development of our website. This segment derives the majority of its revenues from ticket rebates earned on tickets sold through phone, outlet and internet, for events promoted or presented by our

Events segment. The sale of the majority of these tickets is outsourced with our share of ticket rebates recorded in revenue with no significant direct operating expenses associated with it.

To judge the health of our Digital Distribution segment, management primarily reviews the rebates earned per ticket sold and the number of unique visitors to our websites.

**Table of Contents****Consolidated and Combined Results of Operations**

| <i>(in thousands)</i>                              | <b>Three Months Ended</b> |             |               | <b>Nine Months Ended</b> |              |               |
|--|---------------------------|-------------|---------------|--------------------------|--------------|---------------|
|  | <b>September 30,</b>      |             | <b>%</b>      | <b>September 30,</b>     |              | <b>%</b>      |
|  | <b>2006</b>               | <b>2005</b> | <b>Change</b> | <b>2006</b>              | <b>2005</b>  | <b>Change</b> |
| Revenue  | \$ 1,354,789              | \$ 998,414  | 36%           | \$ 2,639,586             | \$ 2,184,588 | 21%           |
| Operating expenses:                                |                           |             |               |                          |              |               |
| Direct operating expenses                          | 1,119,920                 | 781,280     | 43%           | 2,102,531                | 1,679,233    | 25%           |
| Selling, general and administrative expenses       | 139,212                   | 128,141     | 9%            | 384,415                  | 371,398      | 4%            |
| Depreciation and amortization                      | 62,576                    | 15,633      | 300%          | 93,887                   | 46,392       | 102%          |
| Loss (gain) on sale of operating assets            | (2,091)                   | 191         | **            | (11,501)                 | (426)        | **            |
| Corporate expenses                                 | 7,605                     | 11,301      | (33%)         | 22,942                   | 38,391       | (40%)         |
| Operating income                                   | 27,567                    | 61,868      | (55%)         | 47,312                   | 49,600       | (5%)          |
| Operating margin                                   | 2%                        | 6%          |               | 2%                       | 2%           |               |
| Interest expense                                   | 8,636                     | 1,177       |               | 24,797                   | 2,671        |               |
| Interest expense with Clear Channel Communications |                           | 13,704      |               |                          | 35,719       |               |
| Interest income                                    | (2,992)                   | (584)       |               | (8,968)                  | (1,528)      |               |
| Equity in earnings of nonconsolidated affiliates   | (2,453)                   | (1,776)     |               | (5,755)                  | (157)        |               |
| Minority interest expense                          | 8,274                     | 4,960       |               | 7,590                    | 5,530        |               |
| Other expense (income) net                         | 872                       | 915         |               | (2,453)                  | 155          |               |
| Income before income taxes                         | 15,230                    | 43,472      |               | 32,101                   | 7,210        |               |
| Income tax expense (benefit):                      |                           |             |               |                          |              |               |
| Current  | 23,151                    | 5,546       |               | 29,202                   | (11,975)     |               |
| Deferred   | 1,180                     | 11,843      |               | 1,201                    | 14,859       |               |
| Net income (loss)                                  | \$ (9,101)                | \$ 26,083   |               | \$ 1,698                 | \$ 4,326     |               |

Note: Non-cash compensation expense of \$0.4 million and \$0.5 million is included in corporate expenses and selling, general and administrative expenses, respectively, for the three months ended September 30, 2006, and

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\$1.2 million and \$1.2 million is included in corporate expenses and selling, general and administrative expenses, respectively, for the nine months ended September 30, 2006. For the three months and nine months ended September 30, 2005, expense of \$1.0 million and \$1.7 million, respectively, was included in corporate expenses and was based on an allocation from Clear Channel related to issuance of Clear Channel stock awards above fair value.

\*\* Percentages are not meaningful.

**Table of Contents****Key Operating Metrics**

|   | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2006</b>                                 | <b>2005</b> | <b>2006</b>                                | <b>2005</b> |
| <b>Events</b>   |   |             |  |             |
| North American music  | 2,260                                       | 2,077       | 5,470                                      | 5,272       |
| International music   | 1,578                                       | 1,164       | 6,126                                      | 4,653       |
| Global touring  | 64  | 19          | 84   | 51          |
| Subtotal music  | 3,902                                       | 3,260       | 11,680                                     | 9,976       |
| Theatrical  | 1,035                                       | 980         | 3,660                                      | 4,204       |
| Motor sports  | 68  | 83          | 516  | 513         |
| Exhibitions and sports  | 72  | 994         | 358  | 2,106       |
| Total events  | 5,077                                       | 5,317       | 16,214                                     | 16,799      |
| <i>Further detail of North American music:</i>                      |   |             |  |             |
| Owned and/or operated amphitheaters                                 | 626   | 503         | 856  | 719         |
| All other   | 1,634                                       | 1,574       | 4,614                                      | 4,553       |
| Total North American music events                                   | 2,260                                       | 2,077       | 5,470                                      | 5,272       |
| Third-party rental events <i>(included in total events)</i>         | 1,495                                       | 1,129       | 5,551                                      | 4,207       |
| <b>Attendance <i>(in thousands)</i></b>                             |   |             |  |             |
| North American music  | 11,000                                      | 9,471       | 19,073                                     | 17,480      |
| International music   | 3,893                                       | 3,055       | 11,510                                     | 9,621       |
| Global touring  | 987   | 857         | 1,252                                      | 1,655       |
| Subtotal music  | 15,880                                      | 13,383      | 31,835                                     | 28,756      |
| Theatrical  | 1,453                                       | 1,663       | 5,672                                      | 6,948       |
| Motor sports  | 272   | 319         | 4,421                                      | 4,410       |
| Exhibitions and sports  | 13  | 1,156       | 203  | 2,286       |
| Total attendance  | 17,618                                      | 16,521      | 42,131                                     | 42,400      |
| <i>Further detail of North American music:</i>                      |   |             |  |             |
| Owned and/or operated amphitheaters                                 | 6,068                                       | 4,989       | 8,102                                      | 6,974       |
| All other   | 4,932                                       | 4,482       | 10,971                                     | 10,506      |
| Total North American music attendance                               | 11,000                                      | 9,471       | 19,073                                     | 17,480      |
| Third-party rental attendance <i>(included in total attendance)</i> | 1,844                                       | 1,157       | 5,562                                      | 4,553       |

**Revenue**

Our revenue increased \$356.4 million, or 36%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in revenue of our Events, Venues and Sponsorship and Digital Distribution segments of \$327.6 million, \$28.8 million and \$10.7 million, respectively, partially offset by a decrease in revenue in our other operations of \$12.2 million. Included in the increase in revenue for the three months ended September 30, 2006 is approximately \$22.1 million from increases in foreign exchange rates as compared to the same period of 2005.

Our revenue increased \$455.0 million, or 21%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in revenues of our Events, Venues and Sponsorship and Digital Distribution segments of \$423.4 million, \$39.8 million and \$14.3 million, respectively, partially offset by a decrease in our other operations of \$25.6 million. Included in the increase in revenue for the nine months ended

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September 30, 2006 is approximately \$15.5 million from increases in foreign exchange rates as compared to the same period of 2005.

More detailed explanations of the three and nine-month changes are included in the applicable segment discussions contained herein.

***Direct operating expenses***

Our direct operating expenses increased \$338.6 million, or 43%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to an increase in direct operating expenses in our Events segment of \$340.4 million. We recorded a write-down on certain prepaid production costs related to DVDs of \$2.6 million during the third quarter of 2006 in our Events segment. Included in the increase in direct operating expenses for the three months ended September 30, 2006 is approximately \$17.8 million from increases in foreign exchange rates as compared to the same period of 2005.

Our direct operating expenses increased \$423.3 million, or 25%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in direct operating expenses in our Events and Venues and Sponsorship segments of \$423.9 million and \$8.0 million, respectively, partially offset by a decrease in our other operations of \$11.6 million. Included in the increase in direct operating expenses for the nine months ended September 30, 2006 is approximately \$14.4 million from increases in foreign exchange rates as compared to the same period of 2005.

Direct operating expenses include artist fees, show related marketing and advertising expenses along with other costs.

More detailed explanations of the three and nine-month changes are included in the applicable segment discussions contained herein.

***Selling, general and administrative expenses***

Our selling, general and administrative expenses increased \$11.1 million, or 9%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in selling, general and administrative expenses of our Events and Venues and Sponsorship segments of \$7.9 million and \$14.6 million, respectively, partially offset by a decrease in our other operations of \$15.9 million. Partially offsetting the overall increase were reductions due to expenses of approximately \$8.4 million related to severance costs and litigation contingencies and expenses that were recorded during the nine months ended 2005. Included in the increase in selling, general and administrative expenses for the three months ended September 30, 2006 is approximately \$2.2 million from increases in foreign exchange rates as compared to the same period of 2005.

Our selling, general and administrative expenses increased \$13.0 million, or 4%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in selling, general and administrative expenses of our Venues and Sponsorship and Digital Distribution segments of \$26.2 million and \$7.9 million, respectively, partially offset by a decrease in our other operations of \$20.9 million. In addition, the overall increase was reduced due to expenses of approximately \$20.9 million related to severance costs and litigation contingencies and expenses that were recorded during the nine months ended 2005. Partially offsetting the increase in selling, general and administrative expenses for the nine months ended September 30, 2006 is approximately \$1.4 million of decreases in selling, general and administrative expenses from decreases in foreign exchange rates as compared to the same period of 2005.

More detailed explanations of the three and nine-month changes are included in the applicable segment discussions contained herein.

***Depreciation and amortization***

Our depreciation and amortization increased \$46.9 million, or 300%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in depreciation and amortization of our Events and Venues and Sponsorship segments of \$2.7 million and



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\$44.3 million, respectively. Driving this increase was an impairment charge of \$42.1 million primarily related to several amphitheaters and one theater development project that is no longer being pursued.

Our depreciation and amortization increased \$47.5 million, or 102%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in depreciation and amortization of our Events and Venues and Sponsorship segments of \$2.7 million and \$46.5 million, respectively, partially offset by decreases in our other and corporate operations of \$1.0 million and \$0.8 million, respectively. This increase for the nine months is driven by the \$42.1 million impairment charge noted above.

More detailed explanations of the three and nine-month changes are included in the applicable segment discussions contained herein.

***Loss (gain) on sale of operating assets***

Our gain on sale of operating assets increased \$2.3 million during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to gains recorded in 2006 on the sale of portions of our sports representation business assets related to football, tennis, media and baseball. These gains were partially offset by a loss recorded in 2006 on the sale of certain theatrical venue interests in Spain.

Our gain on sale of operating assets increased \$11.1 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to gains recorded in 2006 on the sale of portions of our sports representation business assets related to basketball, golf, football, tennis, media and baseball, and the sale of certain theatrical assets. These gains were partially offset by a loss recorded in 2006 on the sale of certain theatrical venue interests in Spain.

***Corporate expenses***

Corporate expenses decreased \$3.7 million, or 33%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to severance expenses recorded in 2005.

Corporate expenses decreased \$15.4 million, or 40%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to a \$12.5 million decline in litigation contingencies and expenses related to a case settled in 2005 and \$3.7 million of severance expenses recorded in 2005.

***Interest expense***

Interest expense increased \$7.5 million during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to interest expense related to our term loan and redeemable preferred stock, which did not exist in the third quarter of 2005.

Interest expense increased \$22.1 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to interest expense related to our term loan and redeemable preferred stock, which did not exist in the first nine months of 2005, and a loan from a minority interest holder, which occurred in the third quarter of 2005.

Our debt balances, including redeemable preferred stock, and weighted average cost of debt were \$406.0 million and 7.97%, respectively, at September 30, 2006, and \$42.6 million and 6.88%, respectively, at September 30, 2005.

***Interest expense with Clear Channel Communications***

Interest expense with Clear Channel Communications decreased \$13.7 million and \$35.7 million during the three and nine months ended September 30, 2006, respectively, as compared to the same periods of the prior year as this debt was repaid to, or contributed to our capital by, Clear Channel on December 21, 2005. Our debt balance and weighted average cost of debt with Clear Channel at September 30, 2005 was \$725.5 million and 7.0%, respectively.

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***Interest income***

Interest income increased \$2.4 million and \$7.4 million during the three and nine months ended September 30, 2006, respectively, as compared to the same periods of the prior year primarily due to interest income earned on excess cash invested in money market funds and other short-term investments. Excess cash balances in 2005 were used to pay down intercompany debt with Clear Channel and therefore did not generate interest income.

***Equity in earnings of nonconsolidated affiliates***

Equity in earnings of nonconsolidated affiliates increased \$5.6 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to an increase in earnings from our investments in NBC-Live Nation Ventures, LLC, Dominion Theatre and Marek Lieberberg Konzertagentur, partially offset by losses on other investments. Additionally, in 2005 we recorded a write-down of \$2.5 million on an investment with no similar write-down in 2006.

***Minority interest expense***

Minority interest expense increased \$3.3 million and \$2.1 million during the three and nine months ended September 30, 2006, respectively, as compared to the same periods of the prior year primarily due to stronger results in 2006 related to certain festivals and other events in the United Kingdom. This business generates the majority of its operating income during the third quarter. Partially offsetting this expense, we recorded increased minority interest income related to our production of *Phantom of the Opera* in Las Vegas which experienced operating losses prior to opening in the second quarter of 2006.

***Other expense (income) net***

Other expense (income) net increased \$2.6 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to a fee received on the sale of land in Ireland during the second quarter of 2006, partially offset by a loss recorded in the value of stock investments during 2006 received, or to be received, as part of a contractual obligation which will be completed by the first quarter of 2007.

***Income Taxes***

Based on current information, we expect our effective tax rate to be 434% for 2006 compared to an effective tax rate of (89%) in 2005. Our effective tax rate for 2006 would be 40% without the impact of the valuation allowance recorded for an increase in deferred tax assets related to the impairment recorded during the third quarter. The negative effective tax rate in 2005 was due primarily to a valuation allowance recorded against certain deferred tax assets during the fourth quarter of 2005 and other nondeductible expenses incurred. This effective tax rate represents a net tax expense of \$24.3 million and \$17.4 million for the three months ended September 30, 2006 and 2005, respectively, and a net tax expense of \$30.4 million and \$2.9 million for the nine months ended September 30, 2006 and 2005, respectively. The net increase in tax expense for the nine months ended September 30, 2006, is primarily attributable to increases in taxable income. Our effective tax rate is higher than the U.S. statutory rate of 35% due primarily to nondeductible expenses, state income taxes, tax reserves and tax rate differences since a significant portion of our full year earnings are subject to tax in countries other than the United States. The 2006 effective tax rate is computed based on estimates of the full year earnings.

**Table of Contents****Events Results of Operations**

Our Events segment operating results were as follows:

| <i>(in thousands)</i>                        | <b>Three Months Ended</b> |             |               | <b>Nine Months Ended</b> |              |               |
|--|---------------------------|-------------|---------------|--------------------------|--------------|---------------|
|  | <b>September 30,</b>      |             | <b>%</b>      | <b>September 30,</b>     |              | <b>%</b>      |
|  | <b>2006</b>               | <b>2005</b> | <b>Change</b> | <b>2006</b>              | <b>2005</b>  | <b>Change</b> |
| Revenue                                      | \$ 1,059,817              | \$ 732,219  | 45%           | \$ 2,076,199             | \$ 1,652,761 | 26%           |
| Direct operating expenses                    | 1,041,524                 | 701,119     | 49%           | 1,953,890                | 1,529,963    | 28%           |
| Selling, general and administrative expenses | 60,493                    | 52,620      | 15%           | 170,467                  | 170,698      | (0%)          |
| Depreciation and amortization                | 5,253                     | 2,566       | 105%          | 9,772                    | 7,077        | 38%           |
| Loss (gain) on sale of operating assets      | 60                        | (12)        | **            | (1,733)                  | (122)        | **            |
| Operating loss                               | \$ (47,513)               | \$ (24,074) | 97%           | \$ (56,197)              | \$ (54,855)  | 2%            |
| Operating margin                             | (4%)                      | (3%)        |               | (3%)                     | (3%)         |               |

\*\* Percentages are not meaningful.

**Three Months**

Events revenue increased \$327.6 million, or 45%, during the three months ended September 30, 2006 as compared to the same period of the prior year due primarily to increases in our global touring revenue due to the timing of events and an increase in the number of events and related attendance of 45 and 0.1 million, respectively, and increased average ticket prices. This increase in global touring was partially driven by the touring business acquired during the second quarter of 2006. We also experienced a revenue increase due to an increase in United Kingdom events and attendance, including festivals, of 161 events and 0.8 million attendees. In addition, the number of music events and related attendance at our owned and/or operated amphitheaters increased by 123 events and 1.1 million attendees. Finally, our production of *Phantom of the Opera* opened in Las Vegas during the third quarter of 2006 and other theatrical events revenue increased for the period. Included in the increase was \$43.7 million of revenue related to our acquisitions during the second quarter of 2006.

Events direct operating expenses increased \$340.4 million, or 49%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to the increase in the number of events, tours and festivals noted above which resulted in increased talent fees and other event related costs due, in part, to competition for talent from arenas and casinos. We also recorded \$2.6 million of direct operating expenses related to the write-down of certain DVD prepaid production assets. In addition, direct operating expenses increased due to the opening of our production of *Phantom of the Opera* in Las Vegas during the third quarter of 2006. Included in the increase was \$37.0 million of direct operating expenses related to our acquisitions during the second quarter of 2006.

Events selling, general and administrative expenses increased \$7.9 million, or 15%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increased compensation related expense, partially driven by the touring acquisition and event-related incentive programs, and legal expenses. Included

in the increase was \$2.9 million of selling, general and administrative expenses related to our acquisitions that occurred during the second quarter of 2006.

Events depreciation and amortization expense increased \$2.7 million, or 105%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to amortization of the intangible assets resulting from our acquisitions of CPI during the second quarter of 2006 and Mean Fiddler, Group, PLC ( Mean Fiddler ) in the third quarter of 2005 due to the finalization of the purchase price allocations.

Our Events segment held 3,510 events, excluding exhibitions and sports and third-party rentals, during the third quarter of 2006 with related attendance at those events of 15.8 million. As compared to the three months ended September 30, 2005, this represents an increase of 316 events and an increase in attendance of 1.6 million for the

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same period. The increased operating loss for our Events segment in the third quarter of 2006 as compared to the same period of 2005 is due primarily to the increased talent costs in excess of revenues and higher selling, general and administrative expenses as discussed above. These increases were partially offset by operating income related to our acquisition of an additional music touring business during the second quarter of 2006. Overall, the main reason for the increased operating loss was due to the losses experienced by our owned and/or operated amphitheaters during the period. We increased the number of events at our owned and/or operated amphitheater for the three months by 123 events as compared to the same period of the prior year, which resulted in increased revenue but also increased operating losses in this segment. We view these losses as an investment to drive revenue and operating income in our Venues and Sponsorship and Digital Distribution segments.

***Nine Months***

Events revenue increased \$423.4 million, or 26%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in events held in third-party arenas based on stronger content for these events in 2006. The number of North American music events at our owned and/or operated amphitheaters and related attendance also increased by 137 and 1.1 million, respectively, for artists such as Def Leppard, Dave Matthews Band and Roger Waters. These events at our owned and/or operated amphitheaters do not include events at these venues promoted by global touring or third-party rentals or events at amphitheaters for which we have a right to book events. We also had an increase in global touring revenue, with an increase of 33 events, featuring artists such as Madonna and the Rolling Stones, partially driven by the acquisition of a touring entity during the second quarter of 2006. In addition, we experienced improved attendance at several music festivals, primarily in the United Kingdom, as well as stronger promotion activity for international tours by artists such as the Eagles and Red Hot Chili Peppers. Finally, our production of *Phantom of the Opera* opened in Las Vegas at the end of the second quarter of 2006. Included in the increase was \$44.2 million of revenue related to our acquisitions during the nine months ended September 30, 2006.

Events direct operating expenses increased \$423.9 million, or 28%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in the number of events for global touring and in our owned and/or operated amphitheaters, as well as several international music festivals and other events, all of which resulted in higher talent fees and other event related costs. We also recorded \$2.6 million related to a write-down of certain DVD prepaid production assets. In addition, direct operating expenses increased due to the opening and pre-opening costs of our production of *Phantom of the Opera* in Las Vegas, partially offset by a reduction in write-offs of advances on certain domestic theater productions during 2006. Included in the increase was \$37.5 million of direct operating expenses related to our acquisitions during the nine months ended September 30, 2006.

Events depreciation and amortization expense increased \$2.7 million, or 38%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to amortization of the intangible assets resulting from our acquisitions of CPI during the second quarter of 2006 and Mean Fiddler in the third quarter of 2005 due to the finalization of the purchase price allocations.

Events gain on sale of operating assets increased \$1.6 million during the nine months ended September 30, 2006 as compared to the same period of the prior year due to a gain recorded on the sale of certain theatrical assets in 2006.

Overall, our Events segment held 10,305 events, excluding exhibitions and sports and third-party rentals, during the nine months ended September 30, 2006 with related attendance at those events of 36.4 million. As compared to the nine months ended September 30, 2005, this represents an overall decrease of 181 events although attendance increased by 0.8 million for the same period. The slight increase in operating loss for our Events segment in the first nine months of 2006 as compared to the same period of 2005 was due primarily to the losses experienced by our

owned and/or operated amphitheaters during the period. We increased the number of events in those venues for the nine months by 137 events as compared to the same period of the prior year, which resulted in increased revenue but also increased operating losses in this segment. These losses were more than offset by the increased operating income that was recorded by our Venues and Sponsorship segment from ancillary revenue, such as

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concessions and facility fees, and increased sponsorships and premium seat sales, along with the increased ticket rebates due to additional ticket sales, which were recorded in our Digital Distribution segment. The increased operating loss related to our amphitheater events was offset by improved operating results from music arena shows, global music tours (including the results due to the acquisition made during the second quarter of 2006), and improved results related to United Kingdom music events and festivals.

**Venues and Sponsorship Results of Operations**

Our Venues and Sponsorship segment operating results were as follows:

| <i>(in thousands)</i>                        | <b>Three Months Ended</b> |                      |               | <b>Nine Months Ended</b> |                      |               |
|--|---------------------------|----------------------|---------------|--------------------------|----------------------|---------------|
|  | <b>September 30,</b>      | <b>September 30,</b> | <b>%</b>      | <b>September 30,</b>     | <b>September 30,</b> | <b>%</b>      |
|  | <b>2006</b>               | <b>2005</b>          | <b>Change</b> | <b>2006</b>              | <b>2005</b>          | <b>Change</b> |
| Revenue                                      | \$ 244,283                | \$ 215,495           | 13%           | \$ 468,614               | \$ 428,841           | 9%            |
| Direct operating expenses                    | 74,693                    | 73,260               | 2%            | 147,638                  | 139,646              | 6%            |
| Selling, general and administrative expenses | 71,353                    | 56,777               | 26%           | 185,930                  | 159,745              | 16%           |
| Depreciation and amortization                | 55,924                    | 11,646               | 380%          | 80,724                   | 34,242               | 136%          |
| Loss (gain) on sale of operating assets      | 1,292                     | 203                  | **            | 1,369                    | (99)                 | **            |
| Operating income                             | \$ 41,021                 | \$ 73,609            | (44%)         | \$ 52,953                | \$ 95,307            | (44%)         |
| Operating margin                             | 17%                       | 34%                  |               | 11%                      | 22%                  |               |

\*\* Percentages are not meaningful.

**Three Months**

Venues and Sponsorship revenue increased \$28.8 million, or 13%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increased attendance of 1.1 million at our owned and/or operated amphitheaters in North America as discussed above, increased attendance from third-party rentals and an overall increase of 5% in average food and beverage sales per attendee as a result of the implementation of new programs, including value pricing and increased food and beverage selections, at the majority of our venues. We also had incremental revenue of \$4.2 million related to the effect of acquisitions since the same period in the prior year and the addition of the Wembley Arena operating agreement. However, this increase was partially offset by the loss of revenues related to a one-time sponsorship event held in 2005 and a decline in other sponsorship revenues due to the type of these contracts in 2006.

Venues and Sponsorship selling, general and administrative expenses increased \$14.6 million, or 26%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increased compensation related expense for building the venue management team, increased costs related to incentive plans based on driving increased food and beverage sales in our owned and/or operated venues, along with increased property insurance expense. Included in the increase is \$4.0 million of selling, general and administrative expenses related to the acquisitions made since the same period in the prior year and the addition of the Wembley Arena operations.



Venues and Sponsorship depreciation and amortization expense increased \$44.3 million, or 380%, during the three months ended September 30, 2006 as compared to the same period of the prior year due to an impairment of \$42.1 million recorded during the third quarter of 2006 primarily related to several amphitheaters that are expected to be sold prior to the end of their estimated useful lives or were determined to be impaired, and a theater development project that is no longer being pursued. In addition, we incurred increased depreciation of \$1.3 million related to asset retirement obligations for the Mean Fiddler venues purchased in the third quarter of 2005 due to the finalization of the purchase price allocation.

Venues and Sponsorship loss on sale of operating assets increased \$1.1 million during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to a loss recorded on the sale of our interest in two theatrical venues in Spain.

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Overall, the decline in operating income for Venues and Sponsorship in the third quarter of 2006 as compared to the same period of 2005 was primarily due to increased depreciation expense related to the impairment recorded on certain venues. Offsetting this expense was the improved operating results from our owned and/or operated amphitheaters.

***Nine Months***

Venues and Sponsorship revenue increased \$39.8 million, or 9%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increased attendance at our owned and/or operated amphitheaters of 1.1 million and increased attendance from third-party rentals which increased food and beverage and merchandise revenues. We also had incremental revenue of \$24.9 million related to the acquisitions made since the prior year and the commencement of the Wembley Arena operating agreement during the second quarter of 2006. However, these increases were partially offset by a decline in revenues from a few of our larger theaters and an arena due to weaker content in 2006. In addition, sponsorship revenues declined due to the loss of revenues related to a one-time sponsorship event held in 2005 and a decline in other sponsorship revenues due to the type of these contracts in 2006.

Venues and Sponsorship direct operating expenses increased \$8.0 million, or 6%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to incremental direct operating expenses of \$9.9 million related to the acquisitions made since the prior year and the Wembley Arena operating agreement noted above. However, these increases were partially offset by a decline in direct operating expenses from a few of our larger theaters and an arena due to weaker content in 2006. In addition, sponsorship direct operating expenses declined primarily due to a one-time sponsorship event held in 2005.

Venues and Sponsorship selling, general and administrative expenses increased \$26.2 million, or 16%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to incremental selling, general and administrative expenses of \$15.5 million related to the acquisitions made since the prior year and the addition of the Wembley operating agreement. In addition, we incurred increased compensation related expense due to building the venue management team and incentive plans based on driving increased food and beverage sales at our owned and/or operated venues, increased property insurance expense and increased utility expenses.

Venues and Sponsorship depreciation and amortization expense increased \$46.5 million, or 136%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to an impairment of \$42.1 million recorded during the third quarter of 2006 related primarily to several amphitheaters and one theater development project that we have decided not to pursue. In addition, we incurred increased depreciation expense related to capital expenditures to improve the audience experience at our amphitheaters and depreciation of asset retirement obligations for the Mean Fiddler venues purchased in the third quarter of 2005 due to the finalization of the purchase price allocation.

Venues and Sponsorship loss on sale of operating assets increased \$1.5 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to a loss recorded on the sale of our interest in two theatrical venues in Spain.

Overall, the operating income for Venues and Sponsorship decreased in the first nine months of 2006 as compared to the same period of 2005 due primarily to increased depreciation expense related to the impairment recorded on certain venues. Offsetting these declines were the improved operating results from our owned and/or operated amphitheaters.

**Table of Contents****Digital Distribution Results of Operations**

Our Digital Distribution segment operating results were as follows:

| <i>(in thousands)</i>                        | <b>Three Months Ended</b>     |             |                     | <b>Nine Months Ended</b>      |             |                     |
|--|-------------------------------|-------------|---------------------|-------------------------------|-------------|---------------------|
|  | <b>September 30,<br/>2006</b> | <b>2005</b> | <b>%<br/>Change</b> | <b>September 30,<br/>2006</b> | <b>2005</b> | <b>%<br/>Change</b> |
| Revenue                                      | \$ 39,907                     | \$ 29,216   | 37%                 | \$ 71,062                     | \$ 56,783   | 25%                 |
| Direct operating expenses                    | 1,124                         | 1,049       | 7%                  | 2,051                         | 2,150       | (5%)                |
| Selling, general and administrative expenses | 5,337                         | 884         | **                  | 10,219                        | 2,367       | **                  |
| Depreciation and amortization                | 215                           | 63          | **                  | 395                           | 226         | 75%                 |
| Operating income                             | \$ 33,231                     | \$ 27,220   | 22%                 | \$ 58,397                     | \$ 52,040   | 12%                 |
| Operating margin                             | 83%                           | 93%         |                     | 82%                           | 92%         |                     |

\*\* Percentages are not meaningful.

**Three Months**

Digital Distribution revenues increased \$10.7 million, or 37%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to additional ticket service charge rebates resulting from the increase in attendance within our Events segment. Included in the increase is \$2.7 million of revenues related to acquisitions during the third quarter of 2006.

Digital Distribution selling, general and administrative expenses increased \$4.4 million during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in salary for new staff and consultant expenses related to our website and internet management. Included in the increase is \$2.0 million of incremental selling, general and administrative expenses related to our acquisitions since the prior period.

Overall, operating income for Digital Distribution increased in the third quarter of 2006 as compared to the same period of 2005 primarily due to additional ticket service charge rebates, partially offset by the increased costs related to building the digital distribution management team and developing our online presence.

**Nine Months**

Digital Distribution revenues increased \$14.3 million, or 25%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to additional ticket service charge rebates resulting from the increase in attendance within our Events segment. Included in the increase is \$2.7 million of revenues related to the impact of acquisitions during the third quarter of 2006.

Digital Distribution selling, general and administrative expenses increased \$7.9 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to increases in salary for new staff and consultant expenses related to our website and internet management. Included in the increase is \$2.0 million of selling, general and administrative expenses related to the effect of acquisitions since the prior year.

Overall, the increase in operating income for Digital Distribution in the first nine months of 2006 as compared to the same period of 2005 is primarily due to additional ticket service charge rebates, partially offset by the increased costs related to building the digital distribution management team and developing our online presence.

**Table of Contents****Other Results of Operations**

Our other operating results were as follows:

| <i>(in thousands)</i>                        | <b>Three Months Ended</b> |             |               | <b>Nine Months Ended</b> |             |               |
|--|---------------------------|-------------|---------------|--------------------------|-------------|---------------|
|  | <b>September 30,</b>      |             | <b>%</b>      | <b>September 30,</b>     |             | <b>%</b>      |
|  | <b>2006</b>               | <b>2005</b> | <b>Change</b> | <b>2006</b>              | <b>2005</b> | <b>Change</b> |
| Revenue                                      | \$ 11,272                 | \$ 23,489   | (52%)         | \$ 30,013                | \$ 55,622   | (46%)         |
| Direct operating expenses                    | 3,069                     | 7,879       | (61%)         | 5,254                    | 16,841      | (69%)         |
| Selling, general and administrative expenses | 2,029                     | 17,881      | (89%)         | 17,799                   | 38,655      | (54%)         |
| Depreciation and amortization                | 240                       | 456         | (47%)         | 709                      | 1,720       | (59%)         |
| Loss (gain) on sale of operating assets      | (3,421)                   |             | **            | (11,108)                 | (177)       | **            |
| Operating income (loss)                      | \$ 9,355                  | \$ (2,727)  | **            | \$ 17,359                | \$ (1,417)  | **            |
| Operating margin                             | 83%                       | (12%)       |               | 58%                      | (3%)        |               |

\*\* Percentages are not meaningful.

***Three Months***

Other revenues decreased \$12.2 million, or 52%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily as a result of the sale of portions of our sports representation business assets related to basketball, golf, football, tennis, media and baseball.

Other direct operating expenses decreased \$4.8 million, or 61%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to the sale of portions of our sports representation business assets related to certain events and a decrease in agents' commissions within the United Kingdom.

Other selling, general and administrative expenses decreased \$15.9 million, or 88%, during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to the sale of portions of our sports representation business assets. In addition, we experienced a decline of \$4.6 million in litigation contingencies and expenses and a decline of \$3.1 million in insurance expense in the third quarter of 2006 as compared to the same period of the prior year. These cost declines are due to the timing of accruals of certain costs on a company-wide basis prior to allocating these costs to the appropriate segment.

Other gain on sale of operating assets increased \$3.4 million during the three months ended September 30, 2006 as compared to the same period of the prior year primarily due to gains recorded in 2006 on the sale of portions of our sports representation business assets related to football, tennis, media and baseball.

Overall, the increase in operating income for our other operations during the third quarter of 2006 as compared to the same period of 2005 is primarily due to the timing of accruals and allocations related to company-wide expenses for litigation and insurance expenses and gains recorded on the sale of our sports representation business assets.

*Nine Months*

Other revenues decreased \$25.6 million, or 46%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily as a result of the sale of portions of our sports representation business assets related to basketball, golf, football, tennis, media and baseball and the loss of a golf event due to its relocation to another country.

Other direct operating expenses decreased \$11.6 million, or 69%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily as a result of the sale of portions of our sports representation business assets, the loss of a golf event, and a decrease in agents' commissions within the United Kingdom.

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Other selling, general and administrative expenses decreased \$20.9 million, or 54%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to the sale of portions of our sports representation business assets. In addition, we experienced a decline of \$4.8 million in litigation contingencies and expenses in 2006 as compared to the prior year. These cost declines are due to the timing of accruals of certain costs on a company-wide basis prior to allocating these costs to the appropriate segment.

Other depreciation and amortization expense decreased \$1.0 million, or 59%, during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to the sale of portions of our sports representation business assets.

Other gain on sale of operating assets increased \$10.9 million during the nine months ended September 30, 2006 as compared to the same period of the prior year primarily due to gains recorded in 2006 on the sale of portions of our sports representation business assets.

Overall, the increase in operating income for our other operations in the first nine months of 2006 as compared to the same period of 2005 is primarily due to the gains recorded on the sale of portions of our sports representation business assets and the timing of accruals and allocations related to company-wide expenses for litigation in 2006.

**Reconciliation of Segment Operating Income (Loss)**

| <i>(in thousands)</i>                             | <b>Three Months Ended</b> |                      | <b>Nine Months Ended</b> |                      |
|---|---------------------------|----------------------|--------------------------|----------------------|
|   | <b>September 30,</b>      | <b>September 30,</b> | <b>September 30,</b>     | <b>September 30,</b> |
|   | <b>2006</b>               | <b>2005</b>          | <b>2006</b>              | <b>2005</b>          |
| Events  | \$ (47,513)               | \$ (24,074)          | \$ (56,197)              | \$ (54,855)          |
| Venues and Sponsorship                            | 41,021                    | 73,609               | 52,953                   | 95,307               |
| Digital Distribution                              | 33,231                    | 27,220               | 58,397                   | 52,040               |
| Other   | 9,355                     | (2,727)              | 17,359                   | (1,417)              |
| Corporate   | (8,527)                   | (12,203)             | (25,200)                 | (41,490)             |
| Eliminations                                      |                           | 43                   |                          | 15                   |
| Consolidated and combined operating income (loss) | \$ 27,567                 | \$ 61,868            | \$ 47,312                | \$ 49,600            |

**Liquidity and Capital Resources**

Our working capital requirements and capital for our general corporate purposes, including acquisitions and capital expenditures, are funded from operations or from borrowings under our senior secured credit facility described below. Our cash is currently managed on a worldwide basis. Repatriation of some of these funds could be subject to delay and could have potential tax consequences, principally with respect to withholding taxes paid in foreign jurisdictions which do not give rise to a tax benefit in the United States due to our current inability to realize foreign tax credits.

Our balance sheet reflects cash and cash equivalents of \$496.6 million and current and long-term debt of \$366.0 million at September 30, 2006, and cash and cash equivalents of \$403.7 million and current and long-term debt of \$366.8 million at December 31, 2005. These debt balances do not include our outstanding redeemable preferred stock.

On November 3, 2006, we completed our previously announced acquisition of HOB for \$354 million in cash (approximately \$360 million including transaction and financing fees and expenses). The sources of funds to finance the acquisition included \$83.1 million of cash on hand (including \$1.7 million of expenses related to the deal that have not yet been paid), \$73 million of borrowings under our revolving credit facility and the addition of a new \$200 million term loan.

We may need to incur additional debt or issue equity to make other strategic acquisitions or investments. We cannot assure that such financing will be available to us on acceptable terms or that such financing will be available at all. Our ability to issue additional equity may be constrained because the issuance of additional stock may cause the Distribution to be taxable under section 355(e) of the Internal Revenue Code, and, under our tax matters agreement with Clear Channel, we would be required to indemnify Clear Channel against the tax, if any. We may



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make significant acquisitions in the near term, subject to limitations imposed by our financing documents, market conditions and the tax matters agreement.

We generally receive cash related to ticket revenues in advance of the event, which is recorded in deferred revenue until the event occurs. With the exception of some upfront costs and artist deposits, which are recorded in prepaid expenses until the event occurs, we pay the majority of event related expenses at or after the event. We view our available cash as cash and cash equivalents less event-related deferred revenue, less accrued expenses due to artists and for cash collected on behalf of others, plus event-related prepaids. This is essentially our cash available to, among other things, repay debt balances, make acquisitions, repurchase stock and finance revenue-generating capital expenditures.

Our intra-year cash fluctuations are impacted by the seasonality of our various businesses. Examples of seasonal effects include our Events segment, which reports the majority of its revenues in the second and third quarters, while our Venues and Sponsorship segment reports the majority of its revenues in the second, third and fourth quarters of the year. Cash inflows and outflows depend on the timing of event-related payments but the majority of the inflows generally occur prior to the event. See *Seasonality* below. We believe that we have sufficient financial flexibility to fund these fluctuations and to access the global capital markets on satisfactory terms and in adequate amounts, although there can be no assurance that this will be the case. We expect cash flow from operations and borrowings under our senior secured credit facility, along with potential additional financing alternatives, to satisfy working capital, capital expenditure and debt service requirements for at least the succeeding year.

## **Sources of Cash**

### ***Senior Secured Credit Facility***

We have a \$610 million multi-currency senior secured credit facility consisting of a \$325 million term loan and a \$285 million revolving credit facility. The revolving credit facility provides for borrowings up to the amount of the facility with sub-limits of up to \$235 million to be available for the issuance of letters of credit and up to \$100 million to be available for borrowings in foreign currencies. The term loan portion of the credit facility matures in June 2013. We are required to make minimum quarterly principal repayments under the term loan of approximately \$3.2 million per year through March 2013, with the remaining balance due at maturity. We are required to prepay the outstanding term loan, subject to certain exceptions and conditions, from certain asset sale proceeds and casualty and condemnation proceeds that we do not reinvest within a 365-day period or from certain additional debt issuance proceeds. The revolving credit portion of the credit facility matures in June 2012. During the three and nine months ended September 30, 2006, we made principal payments totaling \$0.8 million and \$2.4 million, respectively, on the term loan. At September 30, 2006, the outstanding balances on the term loan and revolving credit facility were \$322.6 million and \$0, respectively. Taking into account letters of credit of \$148.1 million, \$136.9 million was available for future borrowings.

In connection with the HOB acquisition, we entered into a Credit Facility Amendment to our senior secured credit facility. The Credit Facility Amendment increases the amount available under our senior secured credit facility by providing for a new \$200 million term loan which matures in December 2013. The interest rate is based upon a prime rate or LIBOR, selected at our discretion, plus an applicable margin. We are required to make quarterly principal repayments under the new term loan of approximately \$2.0 million per year through September 2013, with the remaining balance due at maturity. At November 3, 2006, the outstanding balances on the term loans and revolving credit facility were \$522.6 million and \$73.0, respectively. Taking into account letters of credit of \$84.8 million, \$127.2 million was available for future borrowings.

### ***Redeemable Preferred Stock***

As part of the Separation, one of our subsidiaries sold 200,000 shares of Series A (voting) mandatorily Redeemable Preferred Stock to third-party investors and issued 200,000 shares of Series B (non-voting) mandatorily Redeemable Preferred Stock to Clear Channel which then sold this Series B Redeemable Preferred Stock to third-party investors. We did not receive any of the proceeds from the sale of the Series B Redeemable Preferred Stock sold by Clear Channel. As of September 30, 2006, we had 200,000 shares of Series A

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Redeemable Preferred Stock and 200,000 shares of Series B Redeemable Preferred Stock outstanding (collectively, the Preferred Stock ) with an aggregate liquidation preference of \$40 million. The Preferred Stock accrues dividends at 13% per annum and is mandatorily redeemable on December 21, 2011, although we are obligated to make an offer to repurchase the Preferred Stock at 101% of the liquidation preference in the event of a change of control.

The certificate of incorporation governing the Redeemable Preferred Stock contains a number of covenants that, among other things, restrict our ability to incur additional debt, issue certain equity securities, create liens, merge or consolidate, modify the nature of our business, make certain investments and acquisitions, transfer and sell material assets, enter into sale-leaseback transactions, enter into swap agreements, pay dividends and make distributions, and enter into agreements with affiliates. If we default under any of these covenants, we will have to pay additional dividends.

At September 30, 2006, we were in compliance with all Redeemable Preferred Stock covenants. We expect to remain in compliance with all of our Preferred Stock covenants throughout 2006.

### ***Guarantees of Third-Party Obligations***

As of September 30, 2006, we guaranteed the debt of third parties of approximately \$1.0 million, primarily related to maximum credit limits on employee and tour related credit cards.

As of September 30, 2006, in connection with the sale of a portion of our sports representation business assets, we guaranteed the performance of a third-party related to an employment contract in the amount of approximately \$1.0 million.

### ***Disposal of Assets***

During the nine months ended September 30, 2006, we received \$38.7 million of proceeds primarily related to the sale of certain theatrical assets and portions of our sports representation business assets.

### ***Debt Covenants***

The significant covenants on our multi-currency senior secured credit facility relate to total leverage, senior leverage, interest coverage, and capital expenditures contained and defined in the credit agreement. The leverage ratio covenant requires us to maintain a ratio of consolidated total indebtedness minus unrestricted cash and cash equivalents, up to a maximum of \$150 million (all as defined by the credit agreement), to consolidated earnings-before-interest-taxes-depreciation-and-amortization (as defined by the credit agreement, Consolidated EBITDA ) of less than 4.5x through December 31, 2008, and less than 4.0x thereafter, provided that aggregated subordinated indebtedness is less than \$25 million. The senior leverage covenant, which is only applicable provided aggregate subordinated indebtedness is greater than \$25 million, requires us to maintain a ratio of consolidated senior indebtedness to Consolidated EBITDA of less than 3.0x. The interest coverage covenant requires us to maintain a minimum ratio of Consolidated EBITDA to cash interest expense (as defined by the credit agreement) of 2.5x. The capital expenditure covenant limits annual capital expenditures (as defined by the credit agreement) to \$125 million or less through December 31, 2006, and \$110 million or less thereafter. In the event that we do not meet these covenants, we are considered to be in default on the credit facilities at which time the credit facilities may become immediately due. This credit facility contains a cross default provision that would be triggered if we were to default on any other indebtedness greater than \$10 million.

Our other indebtedness does not contain provisions that would make it a default if we were to default on our credit facilities.

The fee we pay on borrowings on our \$325 million senior term loan is 2.25% above LIBOR. The fees we pay on our \$285 million multi-currency revolving credit facility depend on our total leverage ratio. Effective April 4, 2006, our fees on borrowings reduced from 1.75% to 1.50% above LIBOR and from .375% to .25% on the total remaining availability on the revolving credit facility. In the event our leverage ratio improves, the fees on revolving credit borrowings and the unused availability decline gradually to .75% and .25%, respectively, at a total leverage ratio of less than, or equal to, 1.25x.

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We believe there are no other agreements that contain provisions that trigger an event of default upon a change in long-term debt ratings that would have a material impact on our financial statements.

At September 30, 2006, we were in compliance with all debt covenants. We expect to remain in compliance with all of our debt covenants throughout 2006.

**Uses of Cash*****Acquisitions***

When we make acquisitions, especially of entities where we buy a controlling interest only, the acquired entity may have cash on its balance sheet at the time of acquisition. All amounts discussed in this section are presented net of any cash acquired. During the nine months ended September 30, 2006, our Venues and Sponsorship segment used \$2.0 million in cash, primarily for our acquisition of an interest in Historic Theatre Group. Historic Theatre Group operates three theaters in the Minneapolis area that primarily host theatrical performances. In addition, our Events segment used \$1.1 million in cash, primarily for our acquisitions of an interest in Angel Festivals Limited, a dance festival promotion company; an interest in Trunk Ltd., a specialty merchandise company; and interests in several Concert Productions International entities, which engage in full service global tours, provide certain artist services and invest in theatrical productions. Finally, our Digital Distribution segment received \$3.0 million in cash, primarily related to our acquisition of an interest in Musictoday which provides services to artists for online fan clubs, artist e-commerce and fulfillment, VIP packaging and artist fan club and secondary market ticketing.

***Capital Expenditures***

Venue operations is a capital intensive business, requiring consistent investment in our existing venues in order to address audience and artist expectations, technological industry advances and various federal and state regulations.

We categorize capital outlays into maintenance expenditures and revenue generating expenditures. Maintenance expenditures are associated with the renewal and improvement of existing venues and, to a lesser extent, capital expenditures related to information systems, web development and administrative offices. Revenue generating expenditures relate to either the construction of new venues or major renovations to existing buildings that are being added to our venue network. Capital expenditures typically increase during periods when venues are not in operation.

Our capital expenditures consisted of the following:

| <i>(in thousands)</i>           | <b>Nine Months Ended<br/>September 30,</b> |             |
|---------------------------------|--|-------------|
|                                 | <b>2006</b>                                | <b>2005</b> |
| Maintenance expenditures        | \$ 40,786                                  | \$ 44,050   |
| Revenue generating expenditures | 10,244                                     | 27,947      |
| Total capital expenditures      | \$ 51,030                                  | \$ 71,997   |

While maintenance expenditures for the first nine months of 2006 reflect a decrease over the same period of the prior year, we expect the level of maintenance expenditures for the full year to remain consistent with 2005 total expenditures. We continue to improve the audience experience at our owned and/or operated amphitheatres with much

of this work being done before and after the summer concert series.

Revenue generating expenditures declined during the first nine months of 2006 primarily due to the timing of capital expenditures associated with the development and renovation of five venues, three of which were completed in 2005. In addition, in May 2006, we sold one of these venue projects which would have required us to incur capital expenditures to build-out this venue. This sale relieved us of these future capital expenditure commitments and reimbursed us for capital expenditures already incurred on this venue. Although management has determined not to pursue the development of this remaining venue project, we expect to continue to incur additional costs in 2006 related to the renovation of other venues.

**Table of Contents*****Share Repurchase Program***

Our Board of Directors authorized a \$150 million share repurchase program in December 2005. As of October 31, 2006, 3.4 million shares have been repurchased for an aggregate purchase price of \$42.7 million, including commissions and fees, with an average purchase price of \$12.65 per share. From January 1, 2006 to October 31, 2006, we repurchased 1.9 million shares of our common stock for an aggregate purchase price of \$24.7 million, including commissions and fees.

**Summary**

Our primary short-term liquidity needs are to fund general working capital requirements and capital expenditures while our long-term liquidity needs are primarily acquisition related. Our primary sources of funds for our short-term liquidity needs will be cash flows from operations and borrowings under our credit facility, while our long-term sources of funds will be from cash from operations, long-term bank borrowings and other debt or equity financing.

**Cash Flows**

| <i>(in thousands)</i>       | <b>Nine Months Ended<br/>September 30,</b> |             |
|-----------------------------|--|-------------|
|                             | <b>2006</b>                                | <b>2005</b> |
| Cash provided by (used in): |  |             |
| Operating activities        | \$ 103,612                                 | \$ (17,280) |
| Investing activities        | \$ (11,929)                                | \$ (72,715) |
| Financing activities        | \$ 1,238                                   | \$ 176,213  |

***Operating Activities***

Cash provided by operations was \$103.6 million for the nine months ended September 30, 2006, compared to cash used in operations of \$17.3 million for the nine months ended September 30, 2005. The \$120.9 million increase in cash provided by operations primarily resulted from an increase in net income, adjusted for non-cash charges and non-operating activities, and changes in the event related operating accounts which are dependent on the number and size of events ongoing at period end. We paid less prepaid and accrued event related expenses and received more deferred revenue in the first nine months of 2006 as compared to the same period of 2005 resulting in an increase to cash provided by operations. Conversely, the accounts receivable increase was higher due to the timing and number of events in the first nine months of 2006 as compared to the same period of 2005 resulting in a decrease to cash provided by operations.

***Investing Activities***

Cash used in investing activities was \$11.9 million for the nine months ended September 30, 2006, as compared to \$72.7 million for the nine months ended September 30, 2005. The \$60.8 million decrease in cash used in investing activities is primarily due to \$38.7 million of proceeds received from the sale of certain theatrical assets and portions of our sports representation business assets. In addition, our capital expenditures declined during the first nine months of 2006 as compared to the same period of the prior year due to the timing of five venue development and renovation projects, three of which were completed in 2005.

***Financing Activities***

Cash provided by financing activities was \$1.2 million for the nine months ended September 30, 2006 as compared to \$176.2 million for the nine months ended September 30, 2005. The \$175.0 million decrease in cash provided by financing activities was primarily a result of Clear Channel no longer funding our working capital requirements subsequent to the Separation, funding received from the minority interest partner for the Mean Fiddler acquisition in 2005 and repurchases of our common stock in 2006. Partially offsetting these decreases was an increase in contributions from minority interest partners primarily related to a contribution received in advance of certain capital expenditures.



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### **Seasonality**

Our Events segment typically experiences operating losses in the second and third quarters due to the timing of the live music events, especially domestically, where artist performance fees and other costs typically exceed ticket revenues. These losses are generally offset by higher operating income in the second and third quarters in our Venues and Sponsorship segment as our outdoor venues are primarily used in, and our sponsorship fulfillment is higher during, May through September. We also experience higher operating income in the second and third quarters in our Digital Distribution segment based on ticket rebates earned on the activity in our Events segment. In addition, the timing of tours of top-grossing acts can impact comparability of quarterly results year over year, although annual results may not be impacted.

Cash flows from our Events segment typically have a slightly different seasonality as payments are often made for artist performance fees and production costs in advance of the date the related event tickets go on sale. These artist fees and production costs are expensed when the event occurs. Once tickets for an event go on sale, we begin to receive payments from ticket sales, still in advance of when the event occurs. We record these ticket sales as revenue when the event occurs.

### **Market Risk**

We are exposed to market risks arising from changes in market rates and prices, including movements in foreign currency exchange rates and interest rates.

#### ***Foreign Currency Risk***

We have operations in countries throughout the world. The financial results of our foreign operations are measured in their local currencies. As a result, our financial results could be affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we have operations. Currently, we do not operate in any hyper-inflationary countries. Our foreign operations reported operating income of \$41.6 million for the nine months ended September 30, 2006. We estimate that a 10% change in the value of the United States dollar relative to foreign currencies would change our operating income for the nine months ended September 30, 2006 by \$4.2 million. As of September 30, 2006, our primary foreign exchange exposure included the Euro, British Pound, Swedish Kroner and Canadian Dollar.

This analysis does not consider the implication such currency fluctuations could have on the overall economic conditions of the United States or other foreign countries in which we operate or on the results of operations of our foreign entities.

Occasionally, we will use forward currency contracts to reduce our exposure to foreign currency risk. The principal objective of such contracts is to minimize the risks and/or costs associated with artist fee commitments. At September 30, 2006, we had \$7.9 million outstanding in forward currency contracts.

#### ***Interest Rate Risk***

Our market risk is also affected by changes in interest rates. We had \$366.0 million total debt outstanding as of September 30, 2006, of which \$160.5 million is variable rate debt.

Based on the amount of our floating-rate debt as of September 30, 2006, each 25 basis point increase or decrease in interest rates would increase or decrease our annual interest expense and cash outlay by approximately \$0.4 million. This potential increase or decrease is based on the simplified assumption that the level of floating-rate debt remains

constant with an immediate across-the-board increase or decrease as of September 30, 2006 with no subsequent change in rates for the remainder of the period.

We currently use interest rate swaps and other derivative instruments to reduce our exposure to market risk from changes in interest rates. We do not intend to hold or issue interest rate swaps for trading purposes. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship, and further, on the type of hedging relationship. For derivative instruments that are designated and qualify as hedging instruments, we must designate the hedging instrument,

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based upon the exposure being hedged, as a fair value hedge, cash flow hedge or a hedge of a net investment in a foreign operation. We formally document all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various hedge transactions. We formally assess, both at inception and at least quarterly thereafter, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in either the fair value or cash flows of the hedged item. If a derivative ceases to be a highly effective hedge, we discontinue hedge accounting. We account for our derivative instruments that are not designated as hedges at fair value with changes in fair value recorded in current earnings during the period of change.

For derivative instruments that are designated and qualify as a fair value hedge (i.e., hedging the exposure to changes in the fair value of an asset or a liability or an identified portion thereof that is attributable to a particular risk), the gain or loss on the derivative instrument as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in the same line item associated with the hedged item in current earnings during the period of the change in fair values (for example, in interest expense when the hedged item is fixed-rate debt). For derivative instruments that are designated and qualify as a cash flow hedge (i.e., hedging the exposure to variability in expected future cash flows that is attributable to a particular risk), the effective portion of the gain or loss on the derivative instrument is reported as a component of other comprehensive income (loss) and reclassified into earnings in the same line item associated with the forecasted transaction in the same period or periods during which the hedged transaction affects earnings (for example, in interest expense when the hedged transactions are interest cash flows associated with floating-rate debt). The remaining gain or loss on the derivative instrument in excess of the cumulative change in the present value of future cash flows of the hedged item, if any, is recognized in other expense (income) net in current earnings during the period of change. For derivative instruments that are designated and qualify as a hedge of a net investment in a foreign currency, the gain or loss is reported in other comprehensive income (loss) as part of the cumulative translation adjustment to the extent it is effective. Any ineffective portions of net investment hedges are recognized in other expense (income) net in current earnings during the period of change.

In March 2006, we entered into two separate interest rate swaps for which we purchased a series of interest rate caps and sold a series of interest rate floors with a \$162.5 million aggregate notional amount that effectively converts a portion of our floating-rate debt to a fixed-rate basis. These agreements expire in March 2009. During the three months ended September 30, 2006, the forward LIBOR curve, on which the fair value of these interest rate swaps are evaluated, declined causing the fair value of these agreements to decrease by \$2.0 million to a liability of \$0.1 million as of September 30, 2006. These agreements were put in place to eliminate or reduce the variability of a portion of the cash flows from the interest payments related to the senior secured credit facility. The terms of the senior secured credit facility required that an interest rate swap be put in place for at least 50% of the outstanding debt and for at least three years.

**Ratio of Earnings to Fixed Charges**

The ratio of earnings to fixed charges is as follows:

| <b>2006</b> | <b>Nine Months Ended</b> |             | <b>Year Ended December 31,</b> |             |             |             |
|-------------|--------------------------|-------------|--------------------------------|-------------|-------------|-------------|
|             | <b>September 30,</b>     |             | <b>2004</b>                    | <b>2003</b> | <b>2002</b> | <b>2001</b> |
|             | <b>2005</b>              | <b>2005</b> |                                |             |             |             |
| 1.62        | 1.12                     | 0.07        | 1.18                           | 2.04        | 1.40        | *           |

\* For the year ended December 31, 2001, fixed charges exceeded earnings before income taxes and fixed charges by \$262.0 million.

The ratio of earnings to fixed charges was computed on a total enterprise basis. Earnings represent income from continuing operations before income taxes less equity in undistributed net income (loss) of nonconsolidated affiliates plus fixed charges. Fixed charges represent interest, amortization of debt discount and expense, and the estimated interest portion of rental charges. Rental charges exclude variable rent expense for events in third-party venues. Prior period calculations have been revised to conform to the current period presentation.

**Table of Contents****Recent Accounting Pronouncements**

In February 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position No. FAS 123(R)-4, *Contingent Cash Settlement* ( FSP FAS 123(R)-4 ). FSP FAS 123(R)-4 requires companies to classify employee stock options and similar instruments with contingent cash settlement features as equity awards under FASB Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* ( Statement 123(R) ), provided that (i) the contingent event that permits or requires cash settlement is not considered probable of occurring and is not within the control of the employee and (ii) the award includes no other features that would require liability classification. We considered FSP FAS 123(R)-4 with our implementation of Statement 123(R), and determined it had no impact on our financial position or results of operations.

In April 2006, the FASB issued FASB Staff Position FIN 46(R)-6, *Determining the Variability to be Considered When Applying FASB Interpretation No. 46(R)* ( FSP FIN 46(R)-6 ). FSP FIN 46(R)-6 addresses the approach to determine the variability to consider when applying FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities* ( FIN 46(R) ). The variability that is considered in applying FIN 46(R) may affect (i) the determination as to whether the entity is a variable interest entity, (ii) the determination of which interests are variable interests in the entity, (iii) if necessary, the calculation of expected losses and residual returns of the entity, and (iv) the determination of which party is the primary beneficiary of the variable interest entity. We adopted FSP FIN 46(R)-6 on July 1, 2006 and its adoption did not materially impact our financial position or results of operations.

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109* ( FIN 48 ). FIN 48 creates a single model to address uncertainty in tax positions. FIN 48 clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. We will adopt FIN 48 on January 1, 2007, as required. We are currently working to determine the effect that the adoption of FIN 48 will have on our financial position and results of operations. We reasonably anticipate that the impact of adoption may result in a greater degree of volatility in the effective tax rate and balance sheet classification of tax liabilities.

In June 2006, the Emerging Issues Task Force ( EITF ) ratified the consensus reached in Issue 06-3 *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)* ( EITF 06-3 ). EITF 06-3 is applicable to all taxes that are externally imposed on a revenue producing transaction between a seller and a customer. EITF 06-3 concludes that a company may adopt a policy of presenting taxes either gross within revenue or net. If taxes subject to EITF 06-3 are significant, a company is required to disclose its accounting policy for presenting taxes and the amounts of such taxes that are recognized on a gross basis. EITF 06-3 is effective for the first interim reporting period beginning after December 15, 2006, with early application of this guidance permitted. We adopted EITF 06-3 on June 30, 2006, and have added the required disclosures to reflect our policy on presenting taxes on a net basis.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ( Statement 157 ). Statement 157 provides guidance for using fair value to measure assets and liabilities and also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. Statement 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. Statement 157 does not expand the use of fair value in any new circumstances. Statement 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for

that year, including financial statements for an interim period within that fiscal year. The provisions of Statement 157 are applied prospectively with retrospective application to certain financial instruments. We will adopt Statement 157 on January 1, 2008 and are currently assessing the impact its adoption will have on our financial position and results of operations.

In September 2006, the Securities and Exchange Commission ( SEC ) issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in*

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*Current Year Financial Statements* ( SAB 108 ). SAB 108 (SAB Topic 1.N) addresses quantifying the financial statement effects of misstatements, specifically, how the effects of prior year uncorrected errors must be considered in quantifying misstatements in the current year financial statements. SAB 108 does not change the SEC staff's previous positions in Staff Accounting Bulletin No. 99, *Materiality*, (SAB Topic 1.M) regarding qualitative considerations in assessing the materiality of misstatements. SAB 108 is effective for fiscal years ending after November 15, 2006. SAB 108 offers special transition provisions only for circumstances where its application would have altered previous materiality conclusions. The SEC staff encourages early application of the guidance in SAB 108 in financial statements filed after the publication of SAB 108 for any interim period of the first fiscal year ending after November 15, 2006. We will adopt SAB 108 during the fourth quarter of 2006 and do not anticipate its adoption will materially impact our financial position or results of operations.

## **Stock Option Accounting**

We adopted Statement 123(R), which is a revision of FASB Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* ( Statement 123 ) effective January 1, 2006. Statement 123(R) supersedes Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ( APB 25 ), and amends FASB Statement of Financial Accounting Standards No. 95, *Statement of Cash Flows*. Generally, the approach in Statement 123(R) is similar to the approach described in Statement 123. However, Statement 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. In accordance with Statement 123(R), we continue to use the Black-Scholes option pricing model to estimate the fair value of our stock options at the date of grant. Pro forma disclosure is no longer an alternative. We chose the modified-prospective application of Statement 123(R) and recorded \$0.5 million and \$1.5 million of non-cash compensation expense during the three and nine months ended September 30, 2006. We expect that future periods of 2006 will be impacted by similar amounts until additional stock option grants are approved. The total amount of compensation costs not yet recognized related to nonvested stock options at September 30, 2006 is \$6.5 million with a weighted average period over which it is expected to be recognized of 5 years.

Prior to our adoption of Statement 123(R), we accounted for our stock-based award plans in accordance with APB 25, and related interpretations, under which compensation expense was recorded only to the extent that the current market price of the underlying stock exceeds the exercise price. In addition, we disclosed the pro forma net income (loss) as if the stock-based awards had been accounted for using the provisions of Statement 123. Pro forma earnings (loss) per share amounts are not disclosed as we had no common stock prior to the Separation. There have been no modifications made to or changes in the terms related to any outstanding stock options prior to our adoption of Statement 123(R).

## **Critical Accounting Policies**

The preparation of our financial statements in conformity with Generally Accepted Accounting Principles requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of expenses during the reporting period. On an ongoing basis, we evaluate our estimates that are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. The result of these evaluations forms the basis for making judgments about the carrying values of assets and liabilities and the reported amount of expenses that are not readily apparent from other sources. Because future events and their effects cannot be determined with certainty, actual results could differ from our assumptions and estimates, and such difference could be material. Management believes that the following accounting estimates are the most critical to aid in fully understanding and evaluating our reported financial results, and they require management's most difficult, subjective or complex judgments, resulting from the need to make estimates about the effect of matters that are

inherently uncertain. The following narrative describes these critical accounting estimates, the judgments and assumptions and the effect if actual results differ from these assumptions.



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***Allowance for Doubtful Accounts***

We evaluate the collectibility of our accounts receivable based on a combination of factors. Generally, we record specific reserves to reduce the amounts recorded to what we believe will be collected when a customer's account ages beyond typical collection patterns, or we become aware of a customer's inability to meet its financial obligations. To a lesser extent, we recognize reserves based on historical experience of bad debts as a percentage of revenues for applicable businesses, adjusted for relative improvements or deteriorations in the agings.

***Long-lived Assets***

Long-lived assets, such as property, plant and equipment, are reviewed for impairment when events and circumstances indicate that depreciable and amortizable long-lived assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. When specific assets are determined to be unrecoverable, the cost basis of the asset is reduced to reflect the current fair market value.

We use various assumptions in determining the current fair market value of these assets, including future expected cash flows and discount rates, as well as future salvage values and other fair value measures. Our impairment loss calculations require us to apply judgment in estimating future cash flows, including forecasting useful lives of the assets and selecting the discount rate that reflects the risk inherent in future cash flows.

If actual results are not consistent with our assumptions and judgments used in estimating future cash flows and asset fair values, we may be exposed to future impairment losses that could be material to our results of operations.

***Goodwill***

Goodwill represents the excess of the purchase price over the fair value of identifiable net assets acquired in business combinations. We review goodwill for any potential impairment at least annually using the income approach to determine the fair value of our reporting units. The fair value of our reporting units is used to apply value to the net assets of each reporting unit. To the extent that the carrying amount of net assets would exceed the fair value, an impairment charge may be required to be recorded.

The income approach we use for valuing goodwill involves estimating future cash flows expected to be generated from the related assets, discounted to their present value using a risk-adjusted discount rate. Terminal values are also estimated and discounted to their present value.

***Revenue Recognition***

Revenue from the presentation and production of an event is recognized after the performance occurs upon settlement of the event. Revenue related to music tour production services is recognized after minimum revenue thresholds, if any, have been achieved. Revenue collected in advance of the event is recorded as deferred revenue until the event occurs. Revenue collected from sponsorships and other revenue, which is not related to any single event, is classified as deferred revenue and generally amortized over the operating season or the term of the contract.

We believe that the credit risk with respect to trade receivables is limited due to the large number and the geographic diversification of our customers.

We account for taxes that are externally imposed on revenue producing transactions on a net basis, as a reduction to revenue.

***Barter Transactions***

Barter transactions represent the exchange of display space or tickets for advertising, merchandise or services. These transactions are generally recorded at the lower of the fair market value of the display space or tickets relinquished or the fair value of the advertising, merchandise or services received. Revenue is recognized on barter and trade transactions when the advertisements are displayed or the event occurs for which the tickets are exchanged. Expenses are recorded when the advertising, merchandise or service is received or when the event occurs.

***Litigation Accruals***

We are currently involved in certain legal proceedings and, as required, have accrued our estimate of the probable costs for the resolution of these claims. Management's estimates used have been developed in consultation

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with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings.

### ***Income Taxes***

We account for income taxes using the liability method in accordance with FASB Statement of Financial Accounting Standards No. 109, *Accounting for Income Taxes*. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting bases and tax bases of assets and liabilities and are measured using the enacted tax rates expected to apply to taxable income in the periods in which the deferred tax asset or liability is expected to be realized or settled. Deferred tax assets are reduced by valuation allowances if we believe it is more likely than not that some portion or the entire asset will not be realized. As all earnings from our foreign operations are permanently reinvested and not distributed, our income tax provision does not include additional U.S. taxes on foreign operations. It is not practical to determine the amount of federal income taxes, if any, that might become due in the event that the earnings were distributed.

Our provision for income taxes has been computed on the basis that we file separate consolidated income tax returns with our subsidiaries. Prior to the Separation, our operations were included in a consolidated federal income tax return filed by Clear Channel. Certain tax liabilities owed by us were remitted to the appropriate taxing authority by Clear Channel and were accounted for as non-cash capital contributions by Clear Channel to us. Tax benefits recognized on employee stock option exercises were retained by Clear Channel. Subsequent to the Separation, we file separate consolidated income tax returns.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Required information is within Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk.

### **Item 4. Controls and Procedures**

#### **Introduction**

Live Nation became subject to the periodic and other reporting requirements of the Securities Exchange Act of 1934, as amended, on December 21, 2005, the date of our Separation from Clear Channel.

#### **Evaluation of Disclosure Controls and Procedures**

Live Nation (the Company) has established disclosure controls and procedures to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to the officers who certify the Company's financial reports and to other members of senior management and the Board of Directors. It should be noted that, because of inherent limitations, our disclosure controls and procedures, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the disclosure controls and procedures are met.

Based on their evaluation as of September 30, 2006, the Chief Executive Officer and Chief Financial Officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

**Management's Report on Internal Control over Financial Reporting**

As a result of our registration with the Securities and Exchange Commission, we will be required to comply with Section 404 of the Sarbanes-Oxley Act of 2002 and regulations promulgated thereunder as of December 31, 2006. We are currently performing the system and process evaluation and testing required in an effort to comply with the management certification and auditor attestation requirements of Section 404.

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**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

We were a defendant in a lawsuit filed by Melinda Heerwagen on June 13, 2002, in the U.S. District Court for the Southern District of New York. The plaintiff, on behalf of a putative class consisting of certain concert ticket purchasers, alleged that anti-competitive practices for concert promotion services by us nationwide caused artificially high ticket prices. On August 11, 2003, the Court ruled in our favor, denying the plaintiff's class certification motion. The plaintiff appealed this decision to the U.S. Court of Appeals for the Second Circuit. On January 10, 2006, the U.S. Court of Appeals for the Second Circuit affirmed the ruling in our favor by the District Court. On January 17, 2006, the plaintiff filed a Notice of Voluntary Dismissal of her action in the Southern District of New York.

We are a defendant in twenty-two putative class actions filed by different named plaintiffs in various U.S. District Courts throughout the country. The claims made in these actions are substantially similar to the claims made in the *Heerwagen* action described above, except that the geographic markets alleged are regional, statewide or more local in nature, and the members of the putative classes are limited to individuals who purchased tickets to concerts in the relevant geographic markets alleged. The plaintiffs seek unspecified compensatory, punitive and treble damages, declaratory and injunctive relief and costs of suit, including attorneys' fees. We have filed our answers in some of these actions, and we have denied liability. On December 5, 2005, we filed a motion before the Judicial Panel on Multidistrict Litigation to transfer these actions and any similar ones commenced in the future to a single federal district court for coordinated pre-trial proceedings. On April 17, 2006, the Panel granted our motion and ordered the consolidation and transfer of the actions to the U.S. District Court for the Central District of California. We intend to vigorously defend all claims in all of the actions.

From time to time, we are involved in other legal proceedings arising in the ordinary course of our business, including proceedings and claims based upon violations of antitrust laws and tortious interference, which could cause us to incur significant expenses. We also have been the subject of personal injury and wrongful death claims relating to accidents at our venues in connection with our operations. As required, we have accrued our estimate of the probable settlement or other losses for the resolution of any outstanding claims. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in our assumptions or the effectiveness of our strategies related to these proceedings. In addition, under our agreements with Clear Channel, we have assumed and will indemnify Clear Channel for liabilities related to our business for which they are a party in the defense.

**Item 1A. Risk Factors**

While we attempt to identify, manage and mitigate risks and uncertainties associated with our business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our 2005 Annual Report on Form 10-K describes some of the risks and uncertainties associated with our business which have the potential to materially affect our business, financial condition or results of operations. We do not believe that there have been any material changes to the risk factors previously disclosed in our 2005 Annual Report on Form 10-K.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Issuer Purchases of Equity Securities**

The following table sets forth certain information about the shares of our common stock we repurchased during the three months ended September 30, 2006.

| <b>Period</b>              | <b>Total<br/>Number<br/>of Shares<br/>Repurchased(1)</b> | <b>Average<br/>Price<br/>Paid per<br/>Share</b> | <b>Total Number<br/>of Shares<br/>Purchased as<br/>Part of<br/>Publicly<br/>Announced<br/>Program</b> | <b>Maximum Dollar<br/>Value of<br/>Shares that<br/>May Yet<br/>Be Purchased<br/>Under the<br/>Program</b> |
|----------------------------|--|---|---|---|
| July 1 - July 31           |  | \$  |   | \$ 107,331,764  |
| August 1 - August 31       |  | \$  |   | \$ 107,331,764  |
| September 1 - September 30 |  | \$  |   | \$ 107,331,764  |

(1) On December 22, 2005, we publicly announced that our Board of Directors authorized a \$150 million share repurchase program effective immediately. The repurchase program is authorized through December 31, 2006, although the program may be suspended or discontinued at any time prior to that date.

As of October 31, 2006, 3.4 million shares had been repurchased for an aggregate purchase price of \$42.7 million, including commissions and fees, under the repurchase program.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

None.

**Item 5. Other Information**

None.

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**Item 6. Exhibits**

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 4.1                       | Incremental Assumption Agreement and Amendment No. 1 dated as of November 3, 2006, to the Credit Agreement dated as of December 21, 2005, among Live Nation, Inc., Live Nation Worldwide, Inc. and the Foreign Borrowers party thereto, as Borrowers, JP Morgan Chase, N.A., as Administrative Agent, JP Morgan Chase Bank, N.A., Toronto Branch, as Canadian Agent, J.P. Morgan Europe Limited, as London Agent, and Bank of America, N.A., as Syndication Agent (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K filed November 9, 2006) |
| 10.1                      | First Amendment to Employment Agreement entered into August 8, 2006 by and between Live Nation Worldwide, Inc. and Alan Ridgeway (incorporated by reference to Exhibit 10.3 of the Company's Quarterly Report on Form 10-Q filed August 11, 2006)   |
| 31.1*                     | Certification of Chief Executive Officer  |
| 31.2*                     | Certification of Chief Financial Officer  |
| 32.1**                    | Section 1350 Certification of Chief Executive Officer   |
| 32.2**                    | Section 1350 Certification of Chief Financial Officer   |

\* Filed herewith.

\*\* Furnished herewith.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on November 13, 2006.

LIVE NATION, INC.

Alan Ridgeway  
Chief Financial Officer

By: /s/ Alan Ridgeway

Kathy Willard  
Chief Accounting Officer

By: /s/ Kathy Willard



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