Northfield Bancorp, Inc.
Form 10-Q
November 14, 2008

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008
or

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period from
to
Commission File Number 1-33732
NORTHFIELD BANCORP, INC.
(Exact name of registrant as specified in its charter)

United States of America
(State or other jurisdiction of incorporation)
1410 St. Georges Avenue, Avenel, New Jersey (Address of principal executive offices)

26-1384892
(I.R.S. Employer Identification No.)

07001
(Zip Code)
Registrant s telephone number, including area code: (732) 499-7200
Not Applicable
(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o. Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer o

Accelerated filer o

> Non-accelerated filer p
> (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p.
Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date. $44,803,061$ shares of Common Stock, par value $\$ 0.01$ per share, were issued and outstanding as of November 14, 2008.

## NORTHFIELD BANCORP, INC.

## Form 10-Q Quarterly Report <br> Table of Contents

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PART I<br>\section*{ITEM 1. FINANCIAL STATEMENTS}<br>NORTHFIELD BANCORP, INC. CONSOLIDATED BALANCE SHEETS<br>September 30, 2008 and December 31, 2007<br>(In thousands, except share amounts)

|  | $\begin{gathered} \text { September 30, } \\ 2008 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS: |  |  |
| Cash and due from banks | \$ 40,251 | 7,277 |
| Interest-bearing deposits in other financial institutions | 9,568 | 17,811 |
| Total cash and cash equivalents | 49,819 | 25,088 |
| Certificates of deposit in other financial institutions | 59,590 | 24,500 |
| Trading securities | 3,301 | 3,605 |
| Securities available-for-sale, at estimated fair value (encumbered \$399,334 in 2008 unaudited and $\$ 139,829$ in 2007) | 867,146 | 802,417 |
| Securities held-to-maturity, at amortized cost (estimated fair value of $\$ 15,645$ in 2008 unaudited and $\$ 19,440$ in 2007) (encumbered $\$ 11,750$ in |  |  |
| 2008 unaudited and \$6,338 in 2007) | 15,816 | 19,686 |
| Loans held-for-sale |  | 270 |
| Loans held-for-investment, net | 556,734 | 424,329 |
| Allowance for loan losses | $(7,736)$ | $(5,636)$ |
| Net loans held-for-investment | 548,998 | 418,693 |
| Accrued interest receivable | 7,242 | 5,600 |
| Bank owned life insurance | 41,560 | 41,560 |
| Federal Home Loan Bank of New York stock, at cost | 11,480 | 6,702 |
| Premises and equipment, net | 8,679 | 7,727 |
| Goodwill | 16,159 | 16,159 |
| Other real estate owned | 1,071 |  |
| Other assets | 16,659 | 14,911 |
| Total assets | \$1,647,520 | 1,386,918 |
| LIABILITIES AND STOCKHOLDERS EQUITY: LIABILITIES: |  |  |
| Deposits | \$ 934,636 | 877,225 |
| Securities sold under agreements to repurchase | 254,500 | 102,000 |
| Other borrowings | 53,619 | 22,420 |


| Advance payments by borrowers for taxes and insurance | 1,977 | 843 |
| :---: | :---: | :---: |
| Accrued expenses and other liabilities | 24,285 | 17,090 |
| Total liabilities | 1,269,017 | 1,019,578 |
| STOCKHOLDERS EQUITY: |  |  |
| Preferred stock, $\$ 0.01$ par value; $10,000,000$ shares authorized, none issued or outstanding |  |  |
| Common stock, $\$ 0.01$ par value: 90,000,000 shares authorized, 44,803,061 shares issued and outstanding at September 30, 2008, and December 31, |  |  |
| 2007 | 448 | 448 |
| Additional paid-in-capital | 199,427 | 199,395 |
| Unallocated common stock held by employee stock ownership plan | $(16,538)$ | $(16,977)$ |
| Retained earnings | 200,437 | 187,992 |
| Accumulated other comprehensive loss | $(5,271)$ | $(3,518)$ |
| Total stockholders equity | 378,503 | 367,340 |
| Total liabilities and stockholders equity | \$ 1,647,520 | 1,386,918 |

See accompanying notes to the unaudited consolidated financial statements.

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## NORTHFIELD BANCORP, INC. <br> CONSOLIDATED STATEMENTS OF INCOME

Three months and nine months ended September 30, 2008 and 2007 (Unaudited)
(In thousands, except share data)

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Interest income: |  |  |  |  |
| Loans | \$ 8,337 | 7,297 | 22,723 | 21,343 |
| Mortgage-backed securities | 9,426 | 7,915 | 27,197 | 22,348 |
| Other securities | 246 | 389 | 1,182 | 1,452 |
| Federal Home Loan Bank of New York dividends | 203 | 119 | 538 | 387 |
| Deposits in other financial institutions | 822 | 931 | 2,806 | 2,267 |
| Total interest income | 19,034 | 16,651 | 54,446 | 47,797 |
| Interest expense: |  |  |  |  |
| Deposits | 4,277 | 6,072 | 13,493 | 18,180 |
| Borrowings | 2,515 | 1,406 | 6,573 | 3,939 |
| Total interest expense | 6,792 | 7,478 | 20,066 | 22,119 |
| Net interest income | 12,242 | 9,173 | 34,380 | 25,678 |
| Provision for loan losses | 1,276 | 200 | 3,114 | 737 |
| Net interest income after provision for loan losses | 10,966 | 8,973 | 31,266 | 24,941 |
| Non-interest income: |  |  |  |  |
| Fees and service charges for customer services | 806 | 743 | 2,327 | 2,296 |
| Income on bank owned life insurance | 433 | 433 | 3,790 | 1,254 |
| (Loss) gain on securities transactions, net | (437) | 96 | (780) | 340 |
| Gain on sale of premises, equipment and deposit relationships |  |  |  | 4,308 |
| Other | 18 | 2 | 89 | 48 |
| Total non-interest income | 820 | 1,274 | 5,426 | 8,246 |
| Non-interest expense: |  |  |  |  |
| Compensation and employee benefits | 2,865 | 2,797 | 8,932 | 9,321 |
| Occupancy | 1,051 | 793 | 2,710 | 2,498 |
| Furniture and equipment | 254 | 213 | 695 | 634 |
| Data processing | 1,093 | 621 | 2,364 | 1,776 |
| Professional fees | 476 | 234 | 1,145 | 684 |

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| Other | 964 | 669 | 2,782 | 2,437 |
| :--- | :---: | :---: | :---: | :---: |
| Total non-interest expense | 6,703 | 5,327 | 18,628 | 17,350 |
| Income before income tax expense | 5,083 | 4,920 | 18,064 | 15,837 |
| Income tax expense | 1,808 | 1,855 | 5,619 | 5,812 |
| Net income | $\$ 3,275$ | 3,065 | 12,445 | 10,025 |
| Net income per common share | $\$ 0.08$ | $\mathrm{~N} / \mathrm{A}$ | 0.29 | $\mathrm{~N} / \mathrm{A}$ |

N/A- Net income per common share is not applicable for the three and nine months ended September 30, 2007, due to the Company not becoming a public entity until November 7, 2007.
See accompanying notes to the unaudited consolidated financial statements.


Total
comprehensive
income 10,692
ESOP shares
allocated or committed to be released 32 471

Balance at
September 30, $2008 \quad 44,803,061 \quad \$ 448 \quad 199,427 \quad(16,538) \quad 200,437 \quad(5,271) \quad 378,503$

See accompanying notes to the unaudited consolidated financial statements.

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## NORTHFIELD BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine months ended September 30, 2008 and 2007
(Unaudited) (In thousands)

|  | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Cash flows from operating activities: |  |  |
| Net income | \$ 12,445 | 10,025 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 3,114 | 737 |
| Depreciation | 1,049 | 986 |
| Accretion of discounts, and deferred loan fees, net of amortization of premiums | (844) | (76) |
| Amortization of mortgage servicing rights | 100 | 132 |
| Income on bank owned life insurance | $(1,280)$ | $(1,255)$ |
| Gain on bank owned life insurance death benefit | $(2,510)$ |  |
| Net gain on sale of loans | (25) | (39) |
| Proceeds from sale of loans | 3,764 | 4,496 |
| Origination of loans held-for-sale | $(3,469)$ | $(4,802)$ |
| Loss (gain) on securities transactions, net | 780 | (340) |
| Gain on sale of deposit relationships |  | $(3,660)$ |
| Gain on sale of premises and equipment, net |  | (648) |
| Purchases of trading securities | (484) | (591) |
| (Increase) decrease in accrued interest receivable | $(1,642)$ | 130 |
| Increase in other assets | $(3,410)$ | (70) |
| (Decrease) increase in accrued expenses and other liabilities | $(6,109)$ | 1,547 |
| Amortization of core deposit intangible | 284 | 284 |
| Net cash provided by operating activities | 1,763 | 6,856 |
| Cash flows from investing activities: |  |  |
| Net increase in loans receivable | \$ $(131,322)$ | $(18,059)$ |
| (Purchases) redemptions of Federal Home Loan Bank of New York stock, net | $(4,778)$ | 1,069 |
| Purchases of securities available-for-sale | $(275,812)$ | $(230,022)$ |
| Principal payments and maturities on securities available-for-sale | 218,728 | 172,441 |
| Principal payments and maturities on securities held-to-maturity | 3,867 | 5,084 |
| Proceeds from sale of securities available-for-sale | 3,342 | 3,726 |
| Purchases of certificates of deposit in other financial institutions | $(118,590)$ | $(44,000)$ |
| Proceeds from maturities of certificates of deposit in other financial institutions | 83,500 | 31,000 |
| Purchase of bank owned life insurance |  | $(7,000)$ |
| Cash received from bank owned life insurance settlement | 3,790 |  |
| Purchases and improvements of premises and equipment | $(2,001)$ | (488) |
| Proceeds from sale of premises and equipment |  | 1,473 |


| Net cash used in investing activities | $(219,276)$ | $(84,776)$ |
| :---: | :---: | :---: |
| Cash flows from financing activities: |  |  |
| Net increase in deposits | 57,411 | 307,584 |
| Deposit relationships sold, net |  | $(22,985)$ |
| Increase in advance payments by borrowers for taxes and insurance | 1,134 | 1,026 |
| Repayments under capital lease obligations | (101) | (84) |
| Proceeds from securities sold under agreements to repurchase | 339,500 | 45,000 |
| Repayments related to securities sold under agreements to repurchase | $(187,000)$ | $(62,000)$ |
| Stock issuance costs |  | (855) |
| Net increase in other borrowings | 31,300 |  |
| Capital contribution from Northfield Bancorp, MHC |  | 500 |
| Net cash provided by financing activities | 242,244 | 268,186 |
| Net increase in cash and cash equivalents | 24,731 | 190,266 |
| Cash and cash equivalents at beginning of period | 25,088 | 60,624 |
| Cash and cash equivalents at end of period | \$ 49,819 | 250,890 |
| Supplemental disclosures of cash flow information: |  |  |
| Cash paid during the period for: |  |  |
| Interest | \$ 19,411 | 22,084 |
| Income taxes | 17,863 | 4,279 |
| Supplemental schedule of non-cash investing activities: |  |  |
| Loan transfered to other real estate owned | 1,071 |  |
| See accompanying notes to the unaudited consolidated financial statements. |  |  |

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## NORTHFIELD BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table dollar amounts in thousands)
(unaudited)

## Note 1 Basis of Presentation

The consolidated financial statements are comprised of the accounts of Northfield Bancorp, Inc., and its wholly owned subsidiary, Northfield Bank (the Bank ) and the Bank s wholly-owned significant subsidiaries, NSB Services Corp. and NSB Realty Trust (collectively, the Company ). All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, all adjustments (consisting of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the unaudited periods presented have been included. The results of operations and other data presented for the three and nine-month periods ended September 30, 2008, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2008. Certain prior year amounts have been reclassified to conform to the current year presentation.

Certain information and note disclosures usually included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) for the preparation of interim financial statements. The consolidated financial statements presented should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2007, of Northfield Bancorp, Inc. as filed with the SEC.

## Note 2 Other Real Estate Owned

Assets acquired through or in lieu of loan foreclosure are held for sale and are initially recorded at estimated fair value less estimated selling costs when acquired, establishing a new cost basis. Costs after acquisition are generally expensed. If the estimated fair value of the asset declines, a write-down is recorded through expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in economic conditions. Foreclosed assets, consisting entirely of other real estate owned, in the accompanying consolidated balance sheets totaled $\$ 1.1$ million at September 30, 2008. There were no foreclosed assets at December 31, 2007.
Note 3 Net Income Per Common Share
Net income per common share is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. For purposes of calculating net income per common share, weighted average common shares outstanding excludes unallocated employee stock ownership (ESOP) shares that have not been committed for release. There were 43,140,090 and 43,126,500 average shares outstanding during the three and nine months ended September 30, 2008, respectively, for purposes of calculating net income per common share. Net income per common share is not applicable for the three and nine months ended September 30, 2007, due to the Company not becoming a public entity until November 7, 2007.

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NORTHFIELD BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Table dollar amounts in thousands)
(unaudited)

## Note 4 Net Loans Held-for-Investment

Net loans held-for-investment are as follows:


| Net charge-offs | $(1,014)$ | $(836)$ |
| :--- | :---: | :---: |
| Provision for loan losses | 3,114 | 737 |
| Ending balance | $\$ 7,736$ | 4,931 |

Included in loans held-for-investment, net, are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The principal amount of these nonaccrual loans (including impaired loans) was $\$ 9.1$ million and $\$ 8.6$ million at September 30, 2008, and December 31, 2007, respectively. Loans past due 90 days or more and still accruing interest were $\$ 3.1$ million and $\$ 1.2$ million at September 30, 2008, and December 31, 2007, respectively. All such loans are past maturity but are paying in accordance with their pre-maturity terms, and are considered well secured and in the process of collection. The Company is under no commitment to lend additional funds to borrowers whose loans are on nonaccrual status or who are past due 90 days or more and still accruing interest. During the three months ended September 30, 2008,

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## NORTHFIELD BANCORP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Table dollar amounts in thousands)
(unaudited)
the Company transferred a loan with a principal balance of $\$ 2.1$ million and a carrying value of $\$ 1.1$ million to other real estate owned.
Note 5 Deposits
Deposits are as follows:

| Non-interest-bearing demand | $\$ 88,286$ | 99,208 |
| :--- | ---: | ---: |
| Interest-bearing negotiable orders of withdrawal (NOW) | 82,168 | 57,555 |
| Savings-passbook, statement, tiered, and money market | 423,674 | 317,875 |
| Certificates of deposit | 340,508 | 402,587 |
|  | $\$ 934,636$ | 877,225 |

Interest expense on deposit accounts is summarized as follows for the periods indicated:

|  | Three months ended <br> September 30, <br> $\mathbf{2 0 0 8}$ |  | Nine months ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | ---: |
|  |  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| NOW | $\$ 267$ | 250 | 833 | 600 |
| Savings-passbook, statement, tiered, and money <br> market <br> Certificates of deposit | 1,236 | 682 | 2,816 | 1,861 |
|  | 2,774 | 5,140 | 9,844 | 15,719 |
|  | $\$ 4,277$ | 6,072 | 13,493 | 18,180 |

## Note 6 Other Postretirement Benefits

The following table sets forth the components of net periodic postretirement benefit costs:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Service cost | \$ 1 | 1 | 3 | 3 |
| Interest cost | 24 | 17 | 72 | 51 |
| Amortization of transition obligation | 4 | 4 | 12 | 12 |
| Amortization of prior service costs | 4 | 4 | 12 | 12 |
| Amortization of unrecognized loss (gain) | 5 | (4) | 15 | (12) |

## Note 7 Fair Value Measurements

The following table presents the assets reported on the consolidated balance sheet at their estimated fair value as of September 30, 2008, by level within the fair value hierarchy as required by Statement of Financial Accounting Standards ( SFAS ) No. 157, Fair Value Measurements. Financial assets and liabilities are classified in their entirety based on the level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

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## NORTHFIELD BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table dollar amounts in thousands)
(unaudited)
Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

Level 3 Inputs Significant unobservable inputs that reflect the Company s own assumptions that market participants would use in pricing the assets or liabilities.
The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:


Available -for- Sale Securities: The estimated fair values for mortgage-backed and corporate securities are obtained from a nationally recognized third-party pricing service. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. Broker/dealer
quotes are utilized as well when such quotes are available and deemed representative of the market. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Company (Observable Inputs,) and are therefore classified as Level 2 within the fair value hierarchy. The estimated fair value of equity securities classified as Level 1 are derived from quoted market prices in active markets, these assets consist of money market mutual funds.

Trading Securities: Fair values are derived from quoted market prices in active markets. The assets consist of publicly traded mutual funds.

Also, the Company may be required, from time to time, to measure the fair value of certain other financial assets on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. The adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or write downs of individual assets.

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# NORTHFIELD BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

(Table dollar amounts in thousands)
(unaudited)
Impaired Assets: At September 30, 2008, the Company had impaired loans with outstanding principal balances of $\$ 6.1$ million that were recorded at their estimated fair value, less cost to sell of $\$ 5.4$ million. The Company recorded impairment charges of $\$ 0.0$ and $\$ 241,000$ for the three and nine months ended September 30, 2008, utilizing Level 3 inputs. Additionally, during the third quarter of 2008 the Company transferred a loan with a principal balance of $\$ 2.1$ million and an estimated fair value, less costs to sell of $\$ 1.1$ million to other real estate owned. During the three and nine months ended September 30, 2008, the Company recorded impairment charges of $\$ 170,000$ and $\$ 402,000$ prior to the transfer of the loan to OREO utilizing Level 3 inputs. Impaired assets are valued utilizing current appraisals adjusted downward by management, as necessary, for changes in relevant valuation factors subsequent to the appraisal date.

Certain non-financial assets and liabilities measured on a recurring and nonrecurring basis include goodwill and other intangible assets and other non-financial long-lived assets. The Financial Accounting Standards Board ( FASB ) has delayed provisions of SFAS No. 157 related to the fair value measurement of non-financial assets and liabilities until fiscal periods beginning after November 15, 2008; therefore, the Company will apply the applicable provisions of SFAS No. 157 for non-financial assets and liabilities beginning January 1, 2009.

## Note 8 Income Taxes

The Company files income tax returns in the United States federal jurisdiction and in New York State and City jurisdictions. The Company and the Bank also file income tax returns in the State of New Jersey. With limited exceptions, the Company is no longer subject to federal, state, and local income tax examinations by tax authorities for years prior to 2004. The following is a reconciliation of the beginning and ending gross unrecognized tax benefits for the nine months ended September 30, 2008. The amounts have not been reduced by the federal deferred tax effects of unrecognized state benefits.

Unrecognized tax benefits at January 1, 2008
Payments for tax positions of prior years
Unrecognized tax benefits at June 30, 2008 \$

The Company records interest accrued related to uncertain tax benefits as tax expense. During the three and nine months ended September 30, 2008, the Company expensed $\$ 0$ and $\$ 69,000$, respectively, in interest on uncertain tax positions. The Company records penalties accrued as other expenses. The Company has not accrued for penalties.

## Note 9 Emergency Economic Stabilization Act of 2008 and Temporary Liquidity Guarantee Program

The U.S. Department of the Treasury has announced that it will purchase equity positions in a wide variety of financial services companies under a program, known as the Troubled Asset Relief Program- Capital Purchase Program (the TARP Capital Purchase Program ).

The Treasury will make capital available to U.S. financial services companies in the form of preferred stock. In conjunction with the purchase of preferred stock, which will yield $5 \%$ for the first five years that it is outstanding, and $9 \%$ thereafter, until it is redeemed, the Treasury will receive warrants to purchase common stock with an aggregate market value equal to $15 \%$ of the preferred investment. The TARP Capital Purchase Program also has other terms and conditions, including limitations of cash dividends, restrictions on treasury stock repurchases and executive compensation limitations.

Northfield Bank has a strong capital position, with total capital to risk-weighted assets in excess of $35 \%$ and has decided after careful consideration not to apply to participate in the TARP Capital Purchase Program.

The Federal Deposit Insurance Corporation has implemented a Temporary Liquidity Guarantee Program. The Temporary Liquidity Guarantee Program has two primary components: the Debt Guarantee Program, by which

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## NORTHFIELD BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table dollar amounts in thousands)
(unaudited)
the Federal Deposit Insurance Corporation will guarantee the payment of certain newly-issued senior unsecured debt, and the Transaction Account Guarantee Program, by which the Federal Deposit Insurance Corporation will guarantee certain noninterest-bearing transaction accounts. The Company and the Bank, by regulation, are automatically participating in the Temporary Liquidity Guarantee Program through December 5, 2008.

The Company has carefully evaluated each of these two programs. The Company does not have any unsecured debt at September 30, 2008, and therefore does not believe that it qualifies to participate in the Debt Guarantee Program, and anticipates that it will formally opt-out of the Debt Guarantee Program by December 5, 2008. The Bank intends to continue to participate in the Transaction Account Guarantee Program providing unlimited Federal Deposit Insurance, through December 31, 2009, to certain noninterest-bearing transaction accounts held at Northfield Bank. The cost of continuing to participate in the Transaction Account Guarantee Program is not expected to have a significant impact on the operations of the Company.

## Note 10 Commitments and Contingencies

During the second quarter of 2008, the Company s back office facility located at 581 Main Street, Woodbridge, New Jersey was completed and the related operating lease commenced. The Company leased approximately 15,000 square feet of office space for 10 years with an average annual cost of $\$ 444,000$.

During the third quarter of 2008, the lease of land commenced for construction of a branch to be located in Staten Island, New York. The lease is for 47 years with an average annual cost of $\$ 273,000$.

## Note 11 Recent Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. In February 2008, the FASB issued FASB Staff Position 157-1,
Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13 ( FSP 157-1 ) and FSP 157-2, Effective Date of FASB Statement No. 157 ( FSP 157-2 ). FSP 157-1 amends SFAS No. 157 to remove certain leasing transactions from its scope. FSP 157-2 delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis. These nonfinancial items include assets and liabilities such as reporting units measured at fair value in a goodwill impairment test and nonfinancial assets acquired and liabilities assumed in a business combination. The provisions of Statement No. 157 were adopted by the Company, as it applies to its financial instruments, effective beginning January 1, 2008. The impact of adoption of SFAS No. 157 is discussed in Note 6, Fair Value Measurement.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. The standard permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. The Company adopted the statement effective January 1, 2008. The adoption of Statement No. 159 did not have a material impact on the Company s financial statements as the Company did not choose to measure any additional financial instruments or certain other items at fair value.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities. This standard is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity s financial position, financial performance, and cash flows. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The Company is currently evaluating the effect, if any, this statement will have on its
disclosures related to hedging activities.

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## NORTHFIELD BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table dollar amounts in thousands)
(unaudited)
In June 2008, FASB ratified EITF Issue No. 08-3, Accounting by Lessees for Nonrefundable Maintenance Deposits ( EITF No. 08-3 ). EITF No. 08-3 requires that all nonrefundable maintenance deposits be accounted for as a deposit with the deposit expensed or capitalized in accordance with the lessee s maintenance accounting policy when the underlying maintenance is performed. Once it is determined that an amount on deposit is not probable of being used to fund future maintenance expense, it is to be recognized as additional expense at the time such determination is made. EITF No. 08-3 is effective for fiscal years beginning after December 15, 2008. The Company is currently evaluating the effect, if any, adopting EITF No. 08-3 will have on our financial statements.

In October 2008, the FASB issued Staff Position No. 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active ( FSP FAS 157-3 ). FSP FAS 157-3 clarifies the application of SFAS No. 157 in an inactive market environment and provides an example which illustrates key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The FSP allows for the use of an entity s own assumptions about future cash flows with appropriately risk-adjusted discount rates to estimate fair value when relevant observable inputs are not available. The FSP does not change the principles established by SFAS No. 157 and is effective upon issuance, including prior periods for which financial statements have not been issued. We adopted FSP FAS 157-3 as of September 30, 2008 with no material impact to our consolidated financial statements.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS <br> Cautionary Statement Regarding Forward-Looking Information <br> Forward Looking Statements

This Quarterly Report contains forward-looking statements, which can be identified by the use of such words as estimate, project, believe, intend, anticipate, plan, seek and similar expressions. These forward looking statements include:
statements of our goals, intentions and expectations;
statements regarding our business plans and prospects and growth and operating strategies;
statements regarding the asset quality of our loan and investment portfolios; and
estimates of our risks and future costs and benefits.
These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events:
significantly increased competition among depository and other financial institutions;
inflation and changes in the interest rate environment that reduce our interest margins or reduce the fair value of financial instruments;
general economic conditions, either nationally or in our market areas, that are worse than expected;
adverse changes in the securities markets;
legislative or regulatory changes that adversely affect our business;
our ability to enter new markets successfully and take advantage of growth opportunities, and the possible dilutive effect of potential acquisitions or de novo branches, if any;
changes in consumer spending, borrowing and savings habits;
changes in accounting policies and practices, as may be adopted by bank regulatory agencies and the Financial Accounting Standards Board and other promulgating authorities;
inability of third-party providers to perform their obligations to us; and
changes in our organization, compensation and benefit plans.
Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

## Critical Accounting Policies

Note 1 to the Company s Audited Consolidated Financial Statements for the year ended December 31, 2007, included in the Company s Annual Report on Form 10-K, as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the consolidated Balance Sheets at estimated fair value or the lower of cost or estimated fair value. Policies with respect to the methodologies used to determine the allowance for loan losses and judgments regarding the valuation of intangible assets and securities as well as the valuation allowance against deferred tax assets are the most critical accounting policies because they are important to the presentation of the Company s financial condition and results of
operations, involve a higher degree of complexity, and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors. For a further discussion of the critical accounting policies of the Company, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K, for the year ended December 31, 2007.

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## Overview

This overview highlights selected information and may not contain all the information that is important to you in understanding our performance during the period. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources, and critical accounting estimates, you should carefully read this entire document, as well as our Annual Report on Form 10-K for the year ended December 31, 2007.

Net income for the quarter ended September 30, 2008, was $\$ 3.3$ million, an increase of $\$ 210,000$, or $6.9 \%$, as compared to net income of $\$ 3.1$ million for the three months ended September 30, 2007. Net income per common share for the three months ended September 30, 2008, was $\$ 0.08$. Net income per common share was not applicable for the third quarter of 2007 due to the Company not becoming a public company until November 7, 2007.

Return on assets and return on equity were $0.82 \%$ and $3.48 \%$, for the third quarter of 2008, as compared to $0.91 \%$ and $7.04 \%$ for the third quarter of 2007.

The third quarter of 2008 was highlighted by the following items:
Total assets increased $\$ 260.6$ million to $\$ 1.648$ billion at September 30, 2008, from $\$ 1.387$ billion at December 31, 2007.

Certificates of deposits in other financial institutions increased $\$ 35.1$ million.
Securities available-for-sale increased $\$ 64.7$ million.
Net loans held-for-investment increased $\$ 132.4$ million.
Federal Home Loan Bank of New York stock increased $\$ 4.8$ million.
Total liabilities increased $\$ 249.4$ million to $\$ 1.269$ billion at September 30, 2008 from $\$ 1.020$ billion at December 31, 2007.

Deposits increased $\$ 57.4$ million.
Securities sold under agreements to repurchase and other borrowings increased $\$ 183.7$ million.
Net interest income increased $\$ 3.1$ million to $\$ 12.2$ million for the third quarter of 2008, as compared to $\$ 9.2$ million for the third quarter of 2007.

The net interest margin increased 38 basis points to $3.22 \%$ for the third quarter of 2008, as compared to $2.84 \%$ for the third quarter of 2007.
The provision for loan losses was $\$ 1.3$ million for the third quarter of 2008, compared to $\$ 200,000$ for the third quarter of 2007. The increase in the provision was attributable to increased loan growth, increases in certain estimated loan loss factors for groups of similar loans, and increased provisions for certain impaired loans.
We continue to focus on prudently originating high quality commercial real estate, mixed-use, and multifamily real estate-backed mortgage loans.

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## Comparison of Financial Condition at September 30, 2008 and December 31, 2007

Cash and cash equivalents increased $\$ 24.7$ million, or $98.6 \%$, to $\$ 49.8$ million at September 30, 2008, from $\$ 25.1$ million at December 31, 2007. The increase is a result of the timing of the deployment of funds into alternate investments such as loans and mortgage-backed securities.

Certificates of deposit in other financial institutions increased $\$ 35.1$ million, or $143.2 \%$, to $\$ 59.6$ million at September 30, 2008 from $\$ 24.5$ million at December 31, 2007. The increase was attributable to the purchase of $\$ 118.6$ million of certificates of deposit partially offset by maturities of $\$ 83.5$ million. When opportunities exist, the Company has deployed a strategy to fund investments in certificates of deposit in other financial institutions (fully insured by the FDIC) with similar term borrowings (securities sold under agreements to repurchase).

Bank owned life insurance remained at $\$ 41.6$ million at September 30, 2008 and December 31, 2007. The transactions affecting bank owned life insurance were death benefit proceeds on policies with a surrender value of $\$ 1.3$ million, offset by an increase in the cash surrender value of existing polices of $\$ 1.3$ million.

Securities available-for-sale increased $\$ 64.7$ million, or $8.1 \%$, to $\$ 867.1$ million at September 30, 2008, from $\$ 802.4$ million at December 31, 2007. The increase was attributable to purchases of $\$ 289.1$ million of which $\$ 13.3$ million was payable to a broker and net accretion of discounts of $\$ 778,000$, partially offset by sales of $\$ 3.4$ million, maturities and paydowns of $\$ 218.7$ million, and a decrease of $\$ 3.1$ million in the estimated fair value. The securities available-for-sale portfolio at September 30, 2008, consisted of $\$ 749.7$ million in mortgage-backed debt securities issued or guaranteed by Fannie Mae, Freddie Mac, and Ginnie Mae. At September 30, 2008, we had approximately $\$ 87.6$ million in mortgage-backed securities (not guaranteed by Fannie Mae, Freddie Mac, or Ginnie Mae) with approximately $\$ 74,000$, or $0.08 \%$, of those securities comprised of subprime loans. These securities were rated AAA at September 30, 2008. The Company has no investment in Fannie Mae or Freddie Mac common or preferred stock, nor does it have any investment in trust preferred securities.

Loans held-for-investment, net, increased $\$ 132.4$ million, or $31.2 \%$, to $\$ 556.7$ million at September 30, 2008, from $\$ 424.3$ million at December 31, 2007. The increase in loans was primarily attributable to an increase of $\$ 85.4$ million in multifamily loans and an increase of $\$ 27.5$ million in commercial real estate loans. The Company does not originate or purchase non-traditional loans such as interest-only, negative amortization or payment option ARMs. Additionally, the company does not originate or purchase sub-prime or Alt-A loans. We continue to focus on originating commercial real estate, mixed-use, and multifamily loans that meet our underwriting standards.

Deposits increased $\$ 57.4$ million, or $6.5 \%$, to $\$ 934.6$ million at September 30, 2008, from $\$ 877.2$ million at December 31, 2007. The increase is primarily attributable to an increase of $\$ 105.8$ million, or $33.3 \%$, in savings accounts (passbook, statement, tiered, and money market accounts) and an increase of $\$ 13.7$ million, or $28.7 \%$, in checking accounts, partially offset by a decrease in certificates of deposit of $\$ 62.1$ million, or $15.4 \%$. The increase in savings accounts was primarily due to the Company successfully introducing a new money market account and a tiered savings product during 2008. The decrease in certificates of deposit was primarily attributable to the significant competition to attract deposits in our markets of Richmond and Kings Counties in New York and Union and Middlesex Counties in New Jersey. After considering our competitors pricing, our available opportunities to invest such deposits, and the overall customer relationship with Northfield Bank, we may choose not to compete for certain types of deposits.

Total borrowings increased $\$ 183.7$ million, or $147.6 \%$, to $\$ 308.1$ million at September 30, 2008, from $\$ 124.4$ million at December 31, 2007. The increase was attributable to borrowing proceeds of $\$ 339.5$ million from securities sold under agreements to repurchase and an increase in other borrowings of $\$ 31.1$ million. These increases were partially offset by repayments on borrowings related to securities sold under agreements to repurchase of $\$ 187.0$ million. The Company utilized the proceeds of borrowings primarily to fund investments in loans and securities.

Total stockholders equity increased $\$ 11.2$ million, or $3.0 \%$, to $\$ 378.5$ million at September 30, 2008, from $\$ 367.3$ million at December 31, 2007. This increase was primarily attributable to net income of $\$ 12.4$ million for the nine months ended September 30, 2008, partially offset by an other comprehensive loss of $\$ 1.8$ million primarily attributable to the change in the estimated fair value of available-for-sale securities. Generally, as longer-term market interest rates have increased during the period, the resultant estimated fair values of fixed-rate securities have
decreased.

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## Comparison of Operating Results for the Three Months Ended September 30, 2008 and 2007

Interest income. Interest income increased $\$ 2.4$ million, or $14.3 \%$, to $\$ 19.0$ million for the three months ended September 30, 2008, from $\$ 16.7$ million for the three months ended September 30, 2007. The increase in interest income was primarily the result of an increase in average interest-earning assets of $\$ 231.3$ million, or $18.0 \%$. The increase in average interest-earning assets was primarily attributable to an increase in average loans of $\$ 108.8$ million, or $25.6 \%$, and an increase in average mortgage-backed securities of $\$ 109.8$ million, or $15.1 \%$. The increase in average balance of mortgage-backed securities was a result of a leveraging strategies executed in the latter part of 2007 and throughout 2008. The effect of the increase in average interest-earning assets was partially offset by a decrease in the yield earned from $5.16 \%$ for the three months ended September 30, 2007, to $5.01 \%$ for the three months ended September 30, 2008. The decrease in the yield earned on interest-earning assets was due to declines in market interest rates on loans and short-term investments. The decline in short-term interest rates had a negative effect on the yield on interest sensitive loans and resulted in lower rates on new originations.

Interest Expense. Interest expense decreased $\$ 686,000$ or $9.2 \%$, to $\$ 6.8$ million for the three months ended September 30, 2008, from $\$ 7.5$ million for the three months ended September 30, 2007. The decrease was attributable to a decrease in interest expense on deposits of $\$ 1.8$ million, or $29.6 \%$, partially offset by an increase in interest expense on borrowings of $\$ 1.1$ million, or $78.9 \%$. The decrease in interest expense on deposits was attributable to average interest-bearing deposits decreasing $\$ 102.5$ million, or $11.1 \%$, to $\$ 817.0$ million for the three months ended September 30, 2008, as compared to $\$ 919.5$ million for the three months ended September 30, 2007, and the cost of interest-bearing deposits decreasing 54 basis points, or $20.6 \%$, to $2.08 \%$ for the three months ended September 30, 2008, as compared to $2.62 \%$ for the three months ended September 30, 2007, reflecting lower market interest rates. The decrease in average interest-bearing deposits was primarily as a result of customers using $\$ 82.4$ million in deposits to purchase common stock in the Company s initial public offering during the fourth quarter of 2007. The increase in interest expense on borrowings was attributable to average balance of borrowings increasing $\$ 161.6$ million, or $117.2 \%$, to $\$ 299.4$ million for the three months ended September 30, 2008, from $\$ 137.8$ million for the three months ended September 30, 2007 partially offset by a 71 basis point, or $17.5 \%$, decrease in the average rate we paid on borrowings to $3.34 \%$ for the three months ended September 30, 2008, from $4.05 \%$ for the three months ended September 30, 2007, reflecting lower market interest rates.

Net Interest Income. Net interest income increased $\$ 3.1$ million, or $33.5 \%$, to $\$ 12.2$ million for the three months ended September 30, 2008, from $\$ 9.2$ million for the three months ended September 30, 2007. Our net interest margin increased 38 basis points to $3.22 \%$ for the three months ended September 30, 2008, from $2.84 \%$ for the three months ended September 30, 2007. The expansion in net interest income was attributable to an increase in net interest-earning assets of $\$ 172.3$ million which was due primarily to the net proceeds of $\$ 172.0$ million from the Company s initial public offering during the fourth quarter of 2007. The net interest margin was also positively impacted by an increase of 24 basis points, or $10.2 \%$, in the net interest rate spread as a result of lower cost of interest-bearing liabilities partially offset by a decrease in the average yield earned on interest-earning assets.

Provision for Loan Losses. We establish provisions for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date. In determining the level of the allowance for loan losses, we consider, among other things, past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower s ability to repay a loan, and the levels of delinquent loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as information becomes available or conditions change. We assess the allowance for loan losses and make provisions for loan losses on a quarterly basis.

Based on our evaluation of the above factors, we recorded a provision for loan losses of $\$ 1.3$ million for the three months ended September 30, 2008, and a provision for loan losses of $\$ 200,000$ for the three months ended September 30, 2007. We recorded net charge-offs of $\$ 1.0$ million and $\$ 0$ for the three months ended September 30, 2008 and 2007, respectively. The provision for loan losses increased between the two periods primarily due to increases in certain general loss factors utilized in management s calculation of the allowance for loan losses in response to continued deterioration in general real estate collateral values and weakness in the overall economy,
providing for impaired loans of $\$ 170,000$ during the three months ended September 30, 2008 and loan balances increasing by $\$ 38.8$ million for the three months ended September 30, 2008, as compared to a $\$ 2.4$ million increase for the three months ended September 30, 2007. The allowance for loan losses was $\$ 7.7$ million, or $1.39 \%$ of total

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loans receivable at September 30, 2008, compared to $\$ 5.6$ million, or $1.33 \%$ of total loans receivable at December 31, 2007.

Net change in total loans are as follows (in thousands):

|  |  | Net Change for Three Months Ended September 30, 2008 | Net Change for Three Months Ended September 30, 2007 |
| :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |
| Commercial mortgage | \$ | (829) | $(1,985)$ |
| One- to four-family residential mortgage |  | 685 | (22) |
| Home equity and lines of credit |  | 2,894 | (457) |
| Construction and land |  | (426) | 3,742 |
| Multifamily |  | 37,114 | 2,388 |
| Total real estate loans |  | 39,438 | 3,666 |
| Commercial and industrial loans |  | (651) | (757) |
| Other loans |  | (17) | (556) |
| Total commercial and industrial and other loans |  | (668) | $(1,313)$ |
| Total loans held-for-investment | \$ | 38,770 | 2,353 |

The Company s non-performing loans totaled $\$ 12.1$ million at September 30, 2008, an increase from $\$ 9.8$ million at December 31, 2007. The increase in non-performing loans from December 31, 2007, was primarily attributable to an increase in non-accruing one- to four-family residential mortgage loans of $\$ 866,000$, an increase in non-accruing commercial and industrial loans of $\$ 232,000$, and an increase in loans 90 days or more past due and accruing of $\$ 1.8$ million, which consisted primarily of commercial and industrial loans, land, and construction loans paying in accordance with their original contractual terms but past maturity. These increases were partially offset by a decrease in non-accruing commercial real estate loans of $\$ 630,000$. The decrease in non-accruing commercial real estate was primarily attributable to the transfer of a loan with a principal balance of $\$ 2.1$ million to other real estate owned, partially offset by additional loans placed on non-accrual status in 2008.

Non-interest Income. Non-interest income decreased $\$ 454,000$, or $35.6 \%$, to $\$ 820,000$ for the three months ended September 30, 2008, from $\$ 1.3$ million for the three months ended September 30, 2007. The decrease in non interest income was primarily due to increases in market losses on trading securities of $\$ 513,000$, primarily equity and bond mutual funds, that are utilized to fund the Company s employee and director deferred compensation plan. The participants in the plan bear the risk and rewards of the trading securities return performance, and consequently, non interest expense, specifically compensation expense, is reduced for any trading losses experienced in the portfolio.

Non-interest Expense. Non-interest expense increased $\$ 1.4$ million, or $25.8 \%$, to $\$ 6.7$ million for the three months ended September 30, 2008, compared to $\$ 5.3$ million for the three months ended September 30, 2007. Compensation and benefits increased $\$ 68,000$ or $2.4 \%$, to $\$ 2.9$ million for the three months ended September 30, 2008, from $\$ 2.8$ million for the three months ended September 30, 2007. The increase is attributable to increases in staff in the lending and accounting departments and annual merit increases, partially offset by decreases in the estimated fair value of securities utilized to fund certain deferred compensation arrangements. Occupancy expense increased $\$ 258,000$, or $32.5 \%$, to $\$ 1.1$ million for the three months ending September 30, 2008, from $\$ 793,000$ for the three months ended September 30, 2007, as a result of the Company s operations center occupied in June 2008, as well as increased depreciation and amortization expense associated with capital improvements to certain branches. Data
processing expense increased $\$ 472,000$, or $76.0 \%$, to $\$ 1.1$ million for the three months ended September 30, 2008, compared to $\$ 621,000$ for the three months ended September 30, 2007. The increase was primarily attributable to costs of approximately $\$ 400,000$ associated with the Company s planned conversion to a new third-party core processing system in the first quarter of 2009 . Professional fees increased $\$ 242,000$, or $103.4 \%$, to $\$ 476,000$ for the three months ended September 30, 2008, as compared to $\$ 234,000$ for the three months ended September 30, 2007. The increase is attributable to increased legal, audit, and other professional fees as a result of the Company becoming public. Other expenses increased by $\$ 295,000$, or $44.1 \%$, to $\$ 964,000$ for the three months ended September 30, 2008, as compared to $\$ 669,000$ for the three months ended September 30, 2007. The increase is primarily attributable to increased reserves on unfunded loan commitments.

Income Tax Expense. The Company recorded income tax expense of $\$ 1.8$ million for the three ended September 30, 2008, as compared to $\$ 1.9$ million in the corresponding prior year period. The effective tax rate was

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$35.6 \%$ for the three months ended September 30, 2008, compared to $37.7 \%$ in the corresponding prior period. The decrease in the effective tax rate is attributable to interest expense charges in the third quarter of 2007 associated with New York State and City tax audits that were resolved in the fourth quarter of 2007.

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# NORTHFIELD BANCORP, INC. ANALYSIS OF NET INTEREST INCOME <br> (Dollars in thousands) 

## For the Three Months Ended September 30, <br> 2008

Average
Outstanding
Balance

|  | Average <br> Yield/Rate | Average <br> Outstanding |  |
| :---: | :---: | :---: | :---: |
| Interest | (1) | Balance | Interest |

Average
Yield/
Rate (1)

Interest-earning assets:
Loans
Mortgage-backed securities
Other securities
Federal Home Loan Bank of
York stock
Interest-earning deposits in
financial institutions
Total interest-earning assets
Non-interest-earning assets
Total assets
Interest-bearing liabilities:
Savings, NOW, and money

Savings, NOW, and money
market accounts
Certificates of deposit
Total interest-bearing deposits
Repurchase agreements
Other borrowings
Total interest-bearing liabilities

| $\$ 461,396$ | 1,503 | 1.30 | $\$ 433,203$ | 932 | 0.85 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 355,627 | 2,774 | 3.10 | 486,290 | 5,140 | 4.19 |
|  |  |  |  |  |  |
| 817,023 | 4,277 | 2.08 | 919,493 | 6,072 | 2.62 |
| 230,859 | 2,024 | 3.49 | 115,033 | 1,187 | 4.09 |
| 68,499 | 491 | 2.85 | 22,771 | 219 | 3.82 |
|  |  |  |  |  |  |
| $1,116,381$ | 6,792 | 2.42 | $1,057,297$ | 7,478 | 2.81 |

Non-interest bearing deposit accounts
Accrued expenses and other
liabilities
Total liabilities
Stockholders equity
Total liabilities and stockholders equity
\$ 1,591,740
88,749

11,914
1,217,044
374,696

| $6.20 \%$ | $\$ 425,755$ | $\$ 7,297$ | $6.80 \%$ |
| :--- | ---: | ---: | :--- |
| 4.47 | 729,221 | 7,915 | 4.31 |
| 3.01 | 33,670 | 389 | 4.58 |
|  |  |  |  |
| 6.25 | 6,511 | 119 | 7.25 |
|  |  |  |  |
| 3.51 | 85,776 | 931 | 4.31 |
|  |  |  |  |
| 5.01 | $1,280,933$ | 16,651 | 5.16 |
|  | 58,244 |  |  |

\$ 1,339,177
,

### 2.42

1,057,297

94,685
14,522
1,166,504
172,673
\$ 1,339,177


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## Comparison of Operating Results for the Nine Months Ended September 30, 2008 and 2007

Interest income. Interest income increased $\$ 6.6$ million, or $13.9 \%$, to $\$ 54.4$ million for the nine months ended September 30, 2008, from $\$ 47.8$ million for the nine months ended September 30, 2007. The increase in interest income was primarily the result of an increase in average interest-earning assets of $\$ 201.1$ million, or $16.1 \%$. The increase in average interest-earning assets was primarily attributable to an increase in average loans of $\$ 56.1$ million, an increase in average mortgage-backed securities of $\$ 103.3$ million, and an increase in average interest-earning deposits in financial institutions of $\$ 37.3$ million. The increase in average balance of mortgage-backed securities and deposits in other financial institutions was a result of a leveraging strategies executed in the latter part of 2007 and throughout 2008. The effect of the increase in average interest-earning assets was partially offset by a decrease in the yield earned from $5.13 \%$ for the nine months ended September 30, 2007, to $5.02 \%$ for the nine months ended September 30, 2008. The decrease in the yield earned on interest-earning assets was due to declines in market interest rates on loans and short-term investments. The decline in short-term interest rates had a negative effect on the yield on interest sensitive loans and resulted in lower rates on new originations.

Interest Expense. Interest expense decreased $\$ 2.1$ million or $9.3 \%$, to $\$ 20.1$ million for the nine months ended September 30, 2008, from $\$ 22.1$ million for the nine months ended September 30, 2007. The decrease was attributable to a decrease in interest expense on deposits of $\$ 4.7$ million, or $25.8 \%$, partially offset by an increase in interest expense on borrowings of $\$ 2.6$ million, or $66.9 \%$ The decrease in interest expense on deposits was attributable to average interest-bearing deposits decreasing $\$ 102.8$ million, or $11.5 \%$, to $\$ 791.4$ million for the nine months ended September 30, 2008, as compared to $\$ 894.2$ million for the nine months ended September 30, 2007, and the cost of interest-bearing deposits decreasing 44 basis points, or $16.2 \%$, to $2.28 \%$ for the nine months ended September 30, 2008 , as compared to $2.72 \%$ for the nine months ended September 30, 2007, reflecting lower market interest rates. The decrease in average interest-bearing deposits was primarily as a result of customers using $\$ 82.4$ million in deposits to purchase common stock in the Company s initial public offering during the fourth quarter of 2007. The increase in interest expense on borrowings was attributable to average balance of borrowings increasing $\$ 120.0$ million, or $90.8 \%$, to $\$ 254.0$ million for the nine months ended September 30, 2008, from $\$ 133.1$ million for the nine months ended September 30, 2007 partially offset by a 50 basis point, or $12.6 \%$, decrease in the average rate we paid on borrowings to $3.46 \%$ for the nine months ended September 30, 2008, from $3.96 \%$ for the nine months ended September 30, 2007, reflecting lower market interest rates.

Net Interest Income. Net interest income increased $\$ 8.7$ million, or $33.9 \%$, to $\$ 34.4$ million for the nine months ended September 30, 2008, from $\$ 25.7$ million for the nine months ended September 30, 2007. Our net interest margin increased 42 basis points to $3.17 \%$ for the nine months ended September 30, 2008, from $2.75 \%$ for the nine months ended September 30, 2007. The expansion in net interest margin was attributable to an increase in net interest-earning assets of $\$ 183.0$ million which was attributable to customers using $\$ 82.4$ million in deposits to purchase common stock in the Company s initial public offering during the fourth quarter of 2007 and the implementation of leverage strategies during the fourth quarter of 2007 and throughout 2008. The net interest margin was also positively impacted by an increase of 21 basis points, or $9.3 \%$, in the net interest rate spread.

Provision for Loan Losses. We recorded a provision for loan losses of $\$ 3.1$ million for the nine months ended September 30, 2008, as compared to a provision for loan losses of $\$ 737,000$ for the nine months ended September 30, 2007. We recorded net charge-offs of $\$ 1.0$ million and $\$ 836,000$ for the nine months ended September 30, 2008 and 2007, respectively. The provision for loan losses increased between the two periods primarily due to increases in certain general loss factors utilized in management s calculation of the allowance for loan losses in response to continued deterioration in general real estate collateral values and weakness in the overall economy, loan balances increasing $\$ 132.2$ million for the nine months ended September 30, 2008, as compared to $\$ 17.4$ million for the nine months ended September 30, 2007, and additional reserves of $\$ 473,000$ on impaired loans for the nine months ended September 30, 2008.

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Net change in total loans are as follows (in thousands):
$\left.\begin{array}{lcc} & \begin{array}{c}\text { Net Change for } \\ \text { Nine Months } \\ \text { Ended }\end{array} & \begin{array}{c}\text { Net Change for } \\ \text { Nine Months } \\ \text { Ended }\end{array} \\ \text { September 30, } \\ \mathbf{2 0 0 8}\end{array}\right)$

Non-interest Income. Non-interest income decreased $\$ 2.8$ million to $\$ 5.4$ million for the nine months ended September 30, 2008, from $\$ 8.2$ million for the nine months ended September 30, 2007. The decrease in non-interest income was due primarily to a gain of $\$ 4.3$ million on the sale of deposits in two underperforming branches in March 2007 being partially offset by a realized nontaxable death benefit of approximately $\$ 2.5$ million in the first quarter of 2008. In addition, gain on securities transactions, net decreased $\$ 1.1$ million due to increases in market losses on trading securities of $\$ 1.1$ million, primarily equity and bond mutual funds, that are utilized to fund the Company s employee and director deferred compensation plan. The participants in the plan bear the risk and rewards of the trading securities return performance, and consequently, non interest expense, specifically compensation expense, is reduced for any trading losses experienced in the portfolio.

Non-interest Expense. Non-interest expense increased $\$ 1.3$ million, or $7.4 \%$, to $\$ 18.6$ million for the nine months ended September 30, 2008, as compared to $\$ 17.4$ million for the nine months ended September 30, 2007. Compensation and benefits decreased $\$ 389,000$, or $4.2 \%$, to $\$ 8.9$ million for the nine months ended September 30, 2008 , from $\$ 9.3$ million for the nine months ended September 30, 2007. The decrease was primarily attributable to a decrease in the estimated fair value of securities utilized to fund certain deferred compensation arrangements and the reduction of our work-force as a result of the sale of the two underperforming branches in the first quarter of 2007, partially offset by annual merit increases in salary and increased lending and accounting staff. Occupancy expense increased $\$ 212,000$, or $8.5 \%$, to $\$ 2.7$ million for the nine months ending September 30, 2008, from $\$ 2.5$ million for the nine months ended September 30, 2007 as a result of the Company s operations center occupied in June 2008, as well as increased depreciation and amortization expense associated with capital improvements to certain branches. Data processing expense increased $\$ 588,000$, or $33.1 \%$, to $\$ 2.4$ million for the nine months ended September 30, 2008, compared to $\$ 1.8$ million for the nine months ended September 30, 2007. The increase was primarily attributable to costs of approximately $\$ 400,000$ associated with the Company s planned conversion to a new third-party core processing system in the first quarter of 2009. Professional fees increased $\$ 461,000$, or $67.4 \%$, to $\$ 1.1$ million for the nine months ended September 30, 2008, as compared to $\$ 684,000$ for the three months ended September 30, 2007. The increase is attributable to increased legal, audit, and other professional fees as a result of the Company becoming public. Other expenses increased by $\$ 345,000$, or $14.2 \%$, to $\$ 2.8$ million for the nine months
ended September 30, 2008, as compared to $\$ 2.4$ million for the nine months ended September 30, 2007. The increase is primarily attributable to increased reserves on unfunded loan commitments.

Income Tax Expense. The provision for income taxes was $\$ 5.6$ million for the nine months ended September 30, 2008, compared to $\$ 5.8$ million for the nine months ended September 30, 2007, reflecting a decrease in taxable income. Our effective tax rate was $31.1 \%$ for the nine months ended September 30, 2008, compared to $36.7 \%$ for the nine months ended September 30, 2007. The decrease in the effective tax rate was primarily a result of an increase in non-taxable income of $\$ 2.5$ million as a result of the gain from bank owned life insurance death benefits realized in the first quarter of 2008.

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NORTHFIELD BANCORP, INC. ANALYSIS OF NET INTEREST INCOME<br>(Dollars in thousands)

For the Nine Months Ended September 30,

2008
Average
Outstanding
Balance

Interest-earning assets:
Loans
Other securities

Federal Home Loan Bank of New York stock
Interest-earning deposits in financial institutions

Total interest-earning assets
Non-interest-earning assets

| $\$ 478,966$ | $\$ 22,723$ |
| ---: | ---: |
| 812,586 | 27,197 |
| 39,752 | 1,182 |
|  |  |
| 12,021 | 538 |
| 104,227 | 2,806 |
|  |  |
| $1,447,552$ | 54,446 |
| 81,880 |  |

\$ 1,529,432

| $6.34 \%$ | $\$$ | 422,905 | $\$ 21,343$ |
| :--- | ---: | ---: | :--- |
| 4.47 | 709,302 | 22,348 | $6.75 \%$ |
| 3.97 | 40,798 | 1,452 | 4.76 |
|  |  |  |  |
| 5.98 | 6,594 | 387 | 7.85 |
|  |  |  |  |
| 3.60 | 66,902 | 2,267 | 4.53 |
|  |  |  |  |
| 5.02 | $1,246,501$ | 47,797 | 5.13 |
|  | 57,739 |  |  |

Total assets
\$ 1,304,240

## Interest-bearing liabilities:

Savings, NOW, and money market accounts

Total interest-bearing deposits
Repurchase agreements
Other borrowings
Total interest-bearing liabilities
Non-interest bearing deposit accounts
Accrued expenses and other liabilities

13,779
Total liabilities
1,155,013
1.17
\$ 418,256
3,649
373,149

| 791,405 | 13,493 | 2.28 | 894,219 | 18,180 | 2.72 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 206,431 | 5,414 | 3.50 | 110,542 | 3,293 | 3.98 |
| 47,543 | 1,159 | 3.26 | 22,581 | 646 | 3.82 |
|  |  |  |  |  |  |
| $1,045,379$ | 20,066 | 2.56 | $1,027,342$ | 22,119 | 2.88 |

Stockholders equity
374,419
Total liabilities and stockholders equity
\$ 1,529,432
\$ 1,304,240


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## Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, the proceeds from maturing securities and short-term investments, and to a lesser extent the proceeds from the sales of loans and securities and wholesale borrowings. The scheduled amortizations of loans and securities, as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows and loan prepayments are greatly influenced by market interest rates, economic conditions and competition. Northfield Bank is a member of the Federal Home Loan Bank of New York (FHLB), which provides an additional source of short-term and long-term funding. Securities sold under agreements to repurchase and other borrowings excluding capitalized lease obligations were $\$ 305.8$ million at September 30, 2008, at a weighted average interest rate of $3.43 \%$. A total of $\$ 144.5$ million of these borrowings will mature in less than one year. Securities sold under agreements to repurchase and other borrowings excluding capitalized leases were $\$ 122.0$ million at December 31,2007 . The Company has two lines of credit with the FHLB. Each line has a limit of $\$ 100.0$ million. At September 30, 2008, the Company has $\$ 200.0$ million available for use. The Company expects to have sufficient funds available to meet current commitments in the normal course of business.

Capital Resources. At September 30, 2008 and December 31, 2007, Northfield Bank exceeded all regulatory capital requirements that it is subject to.

|  | Actual Ratio | Minimum Required for Capital Adequacy | Minimum Required to Be Well Capitalized under Prompt Corrective Action |
| :---: | :---: | :---: | :---: |
|  |  | Purposes | Provisions |
| As of September 30, 2008: |  |  |  |
| Tangible capital to tangible assets | 16.89\% | 1.50\% | NA\% |
| Tier 1 capital leverage (to adjusted assets) | 16.89 | 4.00 | 5.00 |
| Total capital (to risk- weighted assets) | 35.64 | 8.00 | 10.00 |
| As of December 31, 2007: |  |  |  |
| Tangible capital to tangible assets | 18.84\% | 1.50\% | NA\% |
| Tier 1 capital leverage (to adjusted assets) | 18.84 | 4.00 | 5.00 |
| Total capital (to risk- weighted assets) | 38.07 | 8.00 | 10.00 |

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## Off-Balance Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in the financial statements. These transactions primarily relate to lending commitments.

The following table shows the contractual obligations of the Company by expected payment period as of September 30, 2008:

|  |  | Less than | One \& less |  <br> less | More <br> than Three | than Five |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| than |  |  |  |  |  |  |
| Contractual Obligation |  |  |  |  |  |  |

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend additional funds to customers as long as there have been no violations of any of the conditions established in the agreements. Commitments generally have a fixed expiration or other termination clauses which may or may not require a payment of a fee. Since some of these loan commitments are expected to expire without being drawn upon, total commitments do not necessarily represent future cash requirements.

In addition to the contractual obligations previously discussed, we have other liabilities and capitalized and operating lease obligations. These contractual obligations as of September 30, 2008, have not changed significantly from December 31, 2007, except for the addition of an operating lease of our corporate and operation facility located at 581 Main Street, Woodbridge, New Jersey. The Company leased approximately 15,000 square feet of office space for 10 years with an average annual cost of $\$ 444,000$. Additionally, during the third quarter of 2008 , the lease of land commenced for construction of a branch to be located in Staten Island, New York. The lease is for 47 years with an average annual cost of $\$ 273,000$.

For further information regarding our off-balance sheet arrangements and contractual obligations, see Management s Discussion and Analysis of Financial Condition and Operating Results in the Company s Annual Report on Form 10-K for the year ended December 31, 2007.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage-related assets, have longer maturities than our liabilities, consisting primarily of deposits. As a result, a principal part of our business strategy is to manage interest rate risk and limit the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established an Asset Liability Committee ( ALCO ) and a Management Asset/Liability Committee ( MALCO ). The MALCO is comprised of our Treasurer, who chairs this Committee, our Chief Executive Officer, our Chief Financial Officer, our Chief Lending Officer, and our Executive Vice President of Operations. The MALCO committee reports to the ALCO committee, which is comprised of four outside directors. These committees are responsible for evaluating the interest rate risk inherent in our assets and liabilities, for recommending to our board of directors the level of risk that is appropriate, given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the board of directors.

We have sought to manage our interest rate risk in order to minimize the exposure of our earnings and capital to changes in interest rates. As part of our ongoing asset-liability management, we currently use the following strategies to manage our interest rate risk:
originating commercial real estate loans and multifamily loans that generally tend to have shorter maturities and higher interest rates that generally reset at five years;
investing in shorter term investment grade corporate securities and mortgage-backed securities; and
obtaining general financing through lower-cost deposits and longer-term Federal Home Loan Bank advances and repurchase agreements.
Shortening the average term of our interest-earning assets by increasing our investments in shorter-term loans, as well as loans with variable rates of interest, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates.

Net Portfolio Value Analysis. We compute amounts by which the net present value of our assets and liabilities (net portfolio value or NPV ) would change in the event of a range of assumed changes in market interest rates. Our simulation model uses a discounted cash flow analysis to measure the interest rate sensitivity of NPV. We estimate the economic value of these assets and liabilities under the assumption that interest rates experience an instantaneous and sustained increase or decrease of 100,200 , or 300 basis points. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. For example an increase in interest rates from $3 \%$ to $4 \%$ would mean, a 100 basis point increase in the Change in Interest Rates column below.

Net Interest Income Analysis. In addition to NPV calculations, we analyze our sensitivity to changes in interest rates through our net interest income model. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a twelve-month period. We then calculate what the net interest income would be for the same period under the assumption that interest rates experience an instantaneous and sustained increase or decrease of 100,200 , or 300 basis points.

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The tables below set forth, as of September 30, 2008, our calculation of the estimated changes in our NPV and net interest income that would result from the designated instantaneous and sustained changes in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied on as indicative of actual results.

| NPV |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Estimated |  |
|  |  |  |  |  |  |  |
| Interest | Present | Present |  |  |  | Income |
| Rates (basis | Value | Value | Estimated | Change In | Value of Assets | Percent |
| points) | of Assets | of Liabilities | NPV | NPV | Ratio | Change |
| +300 | \$ 1,534,479 | \$1,158,136 | \$376,343 | \$ $(59,437)$ | 24.53\% | (8.24)\% |
| +200 | 1,574,333 | 1,175,048 | 399,285 | $(36,495)$ | 25.36\% | (5.01)\% |
| +100 | 1,611,116 | 1,192,559 | 418,557 | $(17,223)$ | 25.98\% | (2.38)\% |
| 0 | 1,646,448 | 1,210,668 | 435,780 |  | 26.47\% |  |
| -100 | 1,679,871 | 1,228,168 | 451,703 | 15,923 | 26.89\% | 3.49\% |
| -200 | 1,695,098 | 1,246,331 | 448,767 | 12,987 | 26.47\% | 2.52\% |
| -300 | \$1,705,598 | \$1,266,300 | \$439,298 | \$ 3,518 | 25.76\% | (3.10)\% |

The table above indicates that at September 30, 2008, in the event of a 300 basis point increase in interest rates, we would experience a 194 basis point decrease in NPV ratio, and an $8.2 \%$ decrease in net interest income. In the event of a 300 basis point decrease in interest rates, we would experience a 71 basis point decrease in NPV ratio and a $3.10 \%$ decrease in net interest income. Our internal policies provide that, in the event of a 300 basis point increase in interest rates, our NPV as a percentage of total market assets should decrease by no more than 400 basis points and our projected net interest income should decrease by no more than $20 \%$. Additionally, our internal policy states that our NPV is targeted to be at least $8.5 \%$ of estimated present value of assets. As of September 30, 2008, we were within the Board approved policy.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in NPV and net interest income. Modeling requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV and net interest income information presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

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## ITEM 4. CONTROLS AND PROCEDURES

Not applicable

## ITEM 4T. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of September 30, 2008. Based on that evaluation, the Company s management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective.

During the quarter ended September 30, 2008, there were no changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company and subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company s financial condition or results of operations.

## ITEM 1A. RISK FACTORS

The risks set forth below, in addition to the other risks described in this quarterly report, represent material changes from those risk factors previously disclosed the Company s previous filings with the Securities and Exchange Commission, and may adversely affect our business, financial condition and operating results. In addition to the risks set forth below and the other risks described in this quarterly report, there may also be additional risks and uncertainties that are not currently known to us or that we currently deem to be immaterial that could materially and adversely affect our business, financial condition or operating results. As a result, past financial performance may not be a reliable indicator of future performance, and historical trends should not be used to anticipate results or trends in future periods. Further, to the extent that any of the information contained in this Quarterly Report on Form 10-Q constitutes forward-looking statements, the risk factors set forth below also are cautionary statements identifying important factors that could cause our actual results to differ materially from those expressed in any forward-looking statements made by or on behalf of us.

## Our Expenses Will Increase as a Result of Increases in FDIC Insurance Premiums

The Federal Deposit Insurance Corporation imposes an assessment against institutions for deposit insurance. This assessment is based on the risk category of the institution and currently ranges from five to 43 basis points of the institution s deposits. On October 16, 2008, the Federal Deposit Insurance Corporation published a proposed rule that would raise the current deposit insurance assessment rates (to a range from 8 to 77.5 basis points) in 2009.

Based upon our initial review of the Federal Deposit Insurance Corporation s proposed rule, if the rule was implemented as proposed, our annual expense for FDIC insurance based on deposits as of September 30, 2008, would increase by approximately $\$ 1.5$ million. There can be no assurance that the proposed rule will be implemented by the Federal Deposit Insurance Corporation or implemented in its proposed form.

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## Recent negative developments in the financial industry and the domestic and international credit markets may adversely affect our operations and results.

Negative developments in the latter half of 2007 and during 2008 in the global credit and securitization markets have resulted in uncertainty in the financial markets in general with the expectation of the general economic downturn continuing into 2009. In general, loan portfolio quality has deteriorated at many institutions and the values of real estate collateral supporting many commercial loans and home mortgages have declined and may continue to decline. Bank and bank holding company stock prices have been negatively affected, as has the ability of banks and bank holding companies to raise capital or borrow in the debt markets. As a result, the potential exists for new federal or state laws and regulations regarding lending and funding practices and liquidity standards, and bank regulatory agencies are expected to be active in responding to concerns and trends identified in examinations, including the expected issuance of many formal enforcement orders. Negative developments in the financial industry and the domestic and international credit markets, and the impact of new legislation in response to those developments, may negatively impact our operations by restricting our business operations, including our ability to originate or sell loans, and adversely impact our financial performance. In addition, these risks could affect the value of our loan portfolio as well as the value of our investment portfolio, which would also negatively affect our financial performance.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Unregistered Sale of Equity Securities. There were no sales of unregistered securities during the period covered by this report.
(b) Use of Proceeds. Not applicable
(c) Repurchases of Our Equity Securities. There were no issuer repurchases of securities during the period covered.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## ITEM 5. OTHER INFORMATION

None

## ITEM 6. EXHIBITS

The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the Index to Exhibits immediately following the Signatures.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## NORTHFIELD BANCORP, INC.

(Registrant)
Date: November 14, 2008

/s/ John W. Alexander<br>John W. Alexander<br>Chairman, President and Chief Executive<br>Officer

/s/ Steven M. Klein
Steven M. Klein
Executive Vice President and Chief
Financial Officer
(Principal Financial and Accounting
Officer)

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## INDEX TO EXHIBITS

Exhibit
Number Description
31.1 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).
31.2 Certification of Steven M. Klein, Executive Vice President and Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).

32 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, and Steven M. Klein, Executive Vice President and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

