

UMPQUA HOLDINGS CORP
Form 8-K
July 15, 2004

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

**Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of
1934**

Date of Report (Date of earliest event reported): July 15, 2004

Umpqua Holdings Corporation
(Exact Name of Registrant as Specified in Its Charter)

OREGON
(State or Other Jurisdiction of
Incorporation or Organization)

000-25597
(Commission File
Number)

93-1261319
(I.R.S. Employer
Identification Number)

**200 SW Market Street, Suite 1900
Portland, Oregon 97201**
(address of Principal Executive Offices)(Zip Code)

(503) 546-2499
(Registrant's Telephone Number, Including Area Code)

(Former name or former address, if changed since last report)

Item 7. Financial Statements and Exhibits

(c) Exhibits.

The following exhibits are being filed herewith and this list shall constitute the exhibit index:

Exhibit

99.1 Statistical Supplement

Item 9. Regulation FD Disclosure

Attached as Exhibit 99.1 is a Statistical Supplement that is being provided to shareholders and others who have requested additional financial and statistical information from the

Company that is not included in the Company's earnings release. This information is being furnished to satisfy Regulation FD, but is not deemed filed under the Securities Exchange Act of 1934.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UMPQUA HOLDINGS CORPORATION
(Registrant)

Dated: July 15, 2004

By: /s/ Kenneth E. Roberts
Kenneth E. Roberts
Assistant Secretary

EXHIBIT 99.1

UMPQUA HOLDINGS CORPORATION
Statistical Supplement
(in thousands, except share data and ratios: unaudited)

	2nd Qtr 2004	1st Qtr 2004	4th Qtr 2003
Income Statement Data			
Interest income	\$ 38,646	\$ 36,907	\$ 36,608
Interest expense	7,557	7,392	6,804
Net interest income	31,089	29,515	29,804
Provision for credit losses	1,100	1,075	1,075
Net interest income after provision for credit losses	29,989	28,440	28,729
Service fees	3,273	3,127	3,188
Brokerage fees & commissions	3,014	2,891	2,554
Mortgage banking revenue, net	2,399	1,649	1,200
Gain (loss) on sale of securities	6	-	2
Other income	716	793	760
Total noninterest income	9,408	8,460	7,704
Salaries and employee benefits	13,753	13,665	13,583
Premises and equipment	4,153	4,115	3,770
Other non interest expense	6,550	5,946	6,077
Total noninterest expense	24,456	23,726	23,430
Operating income before income tax & merger expense	14,941	13,174	13,003
Provision for income taxes	5,464	4,645	4,412
Net income before merger expenses	\$ 9,477	\$ 8,529	\$ 8,591
Merger expenses net of tax benefit	346	131	-
Net income	\$ 9,131	\$ 8,398	\$ 8,591
Share Data(1)			
Before Merger Expenses:			
Basic earnings per common share	\$ 0.33	\$ 0.30	\$ 0.30
Diluted earnings per common share	\$ 0.33	\$ 0.30	\$ 0.30

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After Merger Expenses:

Basic earnings per common share	\$	0.32	\$	0.30	\$	0.30	\$
Diluted earnings per common share	\$	0.32	\$	0.29	\$	0.30	\$
Tangible book value per common share	\$	5.76	\$	5.99	\$	5.61	\$
Book value per common share	\$	11.41	\$	11.59	\$	11.23	\$
Cash dividends per common share	\$	0.06	\$	0.04	\$	0.04	\$
Ratio of dividends declared to net income		18.54%		13.57%		13.23%	
Shares outstanding		28,219,677		28,489,267		28,411,816	
Basic weighted average shares of common stock outstanding		28,339,080		28,445,316		28,389,064	
Common stock equivalents		325,199		373,883		413,101	
Fully diluted weighted average shares of common stock outstanding		28,664,279		28,819,200		28,802,165	

Operating Diluted Earnings Per Share Contribution

Core company (excluding mortgage group and gain (loss) on sale of securities)	\$	0.31	\$	0.29	\$	0.31	\$
Mortgage group	\$	0.02	\$	0.01	\$	(0.01)	\$
Gain (loss) on sale of securities	\$	0.00	\$	-	\$	0.00	\$
Operating earnings per diluted share	\$	0.33	\$	0.30	\$	0.30	\$

Balance Sheet Data (at period end)

Investment securities	\$	574,009	\$	518,496	\$	517,781	\$
Loans & leases, gross (excl held-for-sale)		2,152,417		2,073,875		2,003,587	
Less: Allowance for credit losses		27,319		26,287		25,352	
Loans & leases, net (excl held-for-sale)		2,125,098		2,047,588		1,978,235	
Intangible assets		159,575		159,661		159,585	
Total assets		3,153,291		2,997,782		2,963,815	
Total deposits		2,479,115		2,428,926		2,378,192	
Total shareholders' equity		322,039		330,237		318,969	

Balance Sheet Data (averages)

Loans & leases, gross (excl held-for-sale)	\$	2,125,031	\$	2,033,357	\$	1,945,568	\$
Loans held for sale		29,245		25,100		39,868	
Earning assets		2,751,467		2,581,349		2,499,933	
Total assets		3,106,392		2,941,964		2,863,045	
Non interest bearing demand deposits		607,543		571,131		585,655	
Interest bearing deposits		1,861,619		1,813,598		1,737,365	
Interest bearing liabilities		2,145,309		2,021,049		1,937,556	
Total shareholders' equity		327,064		324,191		314,184	

UMPQUA HOLDINGS CORPORATION
Statistical Supplement
(in thousands, except share data and ratios: unaudited)

	2nd Qtr 2004	1st Qtr 2004	4th Qtr 2003	3rd Qtr 2003	2nd Qtr 2003
Other Financial Data					
Total loan charge-offs	\$ 415	\$ 447	\$ 1,591	2,045	\$ 46
Total loan recoveries	347	307	556	991	294
Net loan charge-offs (recoveries)	68	140	1,035	1,054	172
Loans 90 days past due and still accruing	704	1,246	927	533	1,112
Non-accrual loans	11,648	10,554	10,498	12,861	20,767
Total nonperforming loans	12,352	11,800	11,425	13,394	21,879
Other real estate owned	724	1,711	2,529	2,452	2,504

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Nonperforming assets	13,076	13,511	13,954	15,846	24,383
Selected Ratios					
Before Merger Expenses :					
Return on average total assets (annualized)	1.23%	1.17%	1.19%	1.33%	1.34%
Return on average tangible assets (annualized)	1.29%	1.23%	1.28%	1.43%	1.43%
Return on average total shareholders' equity (annualized)	11.65%	10.58%	10.85%	12.02%	11.72%
Return on average tangible shareholders' equity (annualized)	22.76%	20.84%	22.10%	25.31%	25.19%
Efficiency ratio (3) - Umpqua Bank only	55.11%	58.16%	56.89%	55.94%	57.51%
Efficiency ratio (3)	60.09%	62.13%	62.10%	59.98%	61.55%
Non interest revenue to Total revenue (TE)	23.12%	22.16%	20.42%	24.49%	30.00%
Effective tax rate	36.57%	35.26%	33.93%	34.97%	35.32%
After Merger Expenses:					
Return on average total assets (annualized)	1.18%	1.15%	1.19%	1.30%	1.24%
Return on average tangible assets (annualized)	1.25%	1.21%	1.28%	1.40%	1.32%
Return on average total shareholders' equity (annualized)	11.23%	10.42%	10.85%	11.70%	10.83%
Return on average tangible shareholders' equity (annualized)	21.93%	20.52%	22.10%	24.63%	23.27%
Average yield on earning assets (2) (annualized)	5.68%	5.78%	5.85%	5.95%	6.05%
Interest expense to interest bearing liabilities(2)(annualized)	1.42%	1.47%	1.39%	1.47%	1.69%
Net interest spread (2)	4.26%	4.31%	4.45%	4.48%	4.36%
Interest expense to earning assets (annualized)	1.10%	1.15%	1.08%	1.12%	1.31%
Net interest margin (2) (annualized)	4.57%	4.63%	4.77%	4.82%	4.74%
Net interest margin (2) (annualized) - Umpqua Bank only	4.74%	4.80%	4.91%	4.98%	4.90%
Asset Quality Ratios					
Allowance for possible loan and lease losses to ending total loans and leases	1.27%	1.27%	1.27%	1.31%	1.35%
Nonperforming loans to ending total loans and leases	0.57%	0.57%	0.57%	0.69%	1.17%
Nonperforming assets to ending total assets	0.41%	0.45%	0.47%	0.56%	0.89%
Net loan charge-offs (recoveries) to avg loans and leases (annualized)	0.01%	0.03%	0.21%	0.22%	0.04%
Capital Ratio					
Average shareholders' equity to average assets	10.53%	11.02%	10.97%	11.08%	11.43%
Year to Date Growth					
Loans & leases, gross (excl held-for-sale)	7.43%	3.51%	12.67%	8.84%	5.56%
Deposits	4.24%	2.13%	13.04%	7.58%	8.51%
Total assets	6.39%	1.15%	15.96%	9.99%	7.48%
Mortgage Banking Revenue					
Gain (loss) on origination and sale	1,903	1,273	1,208	2,424	4,867
Servicing income before accelerated amortization	314	307	299	318	323
Accelerated servicing right amortization	(684)	(531)	(527)	(1,222)	(1,056)
Sub total before mortgage servicing right (MSR) valuation change	1,533	1,049	980	1,520	4,134
MSR valuation change	866	600	220	1,640	(1,700)
Total Mortgage Banking Revenue	2,399	1,649	1,200	3,160	2,434
Mortgage Servicing Right Asset					
Gross Mortgage Servicing Right Asset	11,832	12,266	12,515	12,859	13,041
less: valuation reserve	(441)	(1,307)	(1,907)	(2,127)	(3,767)
Net Mortgage Servicing Right Asset	11,391	10,959	10,608	10,732	9,274
Net Mortgage Servicing Right Asset as % of serviced loan portfolio	1.02%	0.95%	0.91%	0.91%	0.77%

(1) Per share data has been adjusted for subsequent stock dividends and stock splits.

(2) Tax exempt interest income has been adjusted to a tax equivalent basis at a 35% effective tax rate beginning in 2001. Prior years at 34%.

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(3) Efficiency ratio is noninterest expense divided by the sum of net interest income (tax equivalent basis) plus noninterest income.
