

WEBSTER FINANCIAL CORP

Form 10-Q

November 05, 2014

Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

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☒ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2014

or

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 001-31486

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WEBSTER FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

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Delaware

(State or other jurisdiction of incorporation or  
organization)

06-1187536

(I.R.S. Employer Identification No.)

145 Bank Street (Webster Plaza), Waterbury, Connecticut 06702

(Address and zip code of principal executive offices)

(203) 578-2202

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). ☐ Yes ☒ No

The number of shares of common stock, par value \$.01 per share, outstanding as of October 31, 2014 was 90,245,947.



INDEX

	Page No.
<u>PART I – FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements</u>	<u>1</u>
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>49</u>
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>83</u>
Item 4. <u>Controls and Procedures</u>	<u>83</u>
<u>PART II – OTHER INFORMATION</u>	<u>84</u>
Item 1. <u>Legal Proceedings</u>	<u>84</u>
Item 1A. <u>Risk Factors</u>	<u>84</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>84</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>84</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>84</u>
Item 5. <u>Other Information</u>	<u>84</u>
Item 6. <u>Exhibits</u>	<u>85</u>
<u>SIGNATURES</u>	<u>86</u>
<u>EXHIBIT INDEX</u>	<u>87</u>

Table of Contents

## PART I. – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2014	December 31, 2013
	(Unaudited)	
(In thousands, except share data)		
Assets:		
Cash and due from banks	\$207,128	\$223,616
Interest-bearing deposits	105,394	23,674
Securities available-for-sale, at fair value	2,873,886	3,106,931
Securities held-to-maturity (fair value of \$3,699,825 and \$3,370,912)	3,641,979	3,358,721
Federal Home Loan Bank and Federal Reserve Bank stock	171,174	158,878
Loans held for sale	26,083	20,802
Loans and leases	13,513,502	12,699,776
Allowance for loan and lease losses	(156,482)	(152,573)
Loans and leases, net	13,357,020	12,547,203
Deferred tax asset, net	62,884	65,109
Premises and equipment, net	118,608	121,605
Goodwill	529,887	529,887
Other intangible assets, net	3,082	5,351
Cash surrender value of life insurance policies	438,100	430,535
Accrued interest receivable and other assets	291,657	260,687
Total assets	\$21,826,882	\$20,852,999
Liabilities and shareholders' equity:		
Deposits:		
Non-interest-bearing	\$3,256,741	\$3,128,152
Interest-bearing	12,290,177	11,726,268
Total deposits	15,546,918	14,854,420
Securities sold under agreements to repurchase and other borrowings	1,236,975	1,331,662
Federal Home Loan Bank advances	2,290,204	2,052,421
Long-term debt	226,208	228,365
Accrued expenses and other liabilities	215,727	176,943
Total liabilities	19,516,032	18,643,811
Shareholders' equity:		
Preferred stock, \$.01 par value; Authorized - 3,000,000 shares:		
Series A issued and outstanding - 28,939 shares	28,939	28,939
Series E issued and outstanding - 5,060 shares	122,710	122,710
Common stock, \$.01 par value; Authorized - 200,000,000 shares:		
Issued - 93,381,269 and 93,366,673 shares	934	934
Paid-in capital	1,128,453	1,125,584
Retained earnings	1,172,372	1,080,488
Treasury stock, at cost (3,292,072 and 3,407,256 shares)	(106,639)	(100,918)
Accumulated other comprehensive loss	(35,919)	(48,549)
Total shareholders' equity	2,310,850	2,209,188
Total liabilities and shareholders' equity	\$21,826,882	\$20,852,999
See accompanying Notes to Condensed Consolidated Financial Statements.		



Table of Contents

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
(In thousands, except per share data)				
Interest Income:				
Interest and fees on loans and leases	\$ 129,227	\$ 123,257	\$ 379,008	\$ 365,262
Taxable interest and dividends on securities	46,349	42,722	142,442	128,320
Non-taxable interest on securities	4,099	5,201	13,109	16,586
Loans held for sale	239	573	631	1,761
Total interest income	179,914	171,753	535,190	511,929
Interest Expense:				
Deposits	11,345	10,908	32,840	35,782
Securities sold under agreements to repurchase and other borrowings	4,587	5,283	14,874	15,522
Federal Home Loan Bank advances	4,203	3,753	12,052	12,299
Long-term debt	2,409	1,822	7,631	5,482
Total interest expense	22,544	21,766	67,397	69,085
Net interest income	157,370	149,987	467,793	442,844
Provision for loan and lease losses	9,500	8,500	27,750	24,500
Net interest income after provision for loan and lease losses	147,870	141,487	440,043	418,344
Non-interest Income:				
Deposit service fees	26,489	25,170	77,503	73,786
Loan related fees	5,479	5,840	14,851	15,930
Wealth and investment services	8,762	8,095	26,429	24,781
Mortgage banking activities	1,805	665	3,093	13,584
Increase in cash surrender value of life insurance policies	3,346	3,516	9,900	10,348
Net gain on sale of investment securities	42	269	4,378	708
Impairment loss recognized in earnings	(85	) —	(246	) —
Other income	5,071	2,702	12,425	7,649
Total non-interest income	50,909	46,257	148,333	146,786
Non-interest Expense:				
Compensation and benefits	66,849	64,862	198,931	196,680
Occupancy	11,557	11,994	35,807	36,710
Technology and equipment	15,419	14,895	46,166	45,743
Intangible assets amortization	432	1,242	2,269	3,726
Marketing	4,032	3,649	11,461	12,277
Professional and outside services	2,470	2,254	6,441	5,931
Deposit insurance	5,938	5,300	16,814	15,998
Other expense	17,945	18,085	53,955	54,355
Total non-interest expense	124,642	122,281	371,844	371,420
Income before income tax expense	74,137	65,463	216,532	193,710
Income tax expense	23,679	18,158	67,795	57,915
Net income	50,458	47,305	148,737	135,795
Preferred stock dividends	(2,639	) (2,639	) (7,917	) (8,164
Net income available to common shareholders	\$ 47,819	\$ 44,666	\$ 140,820	\$ 127,631
Net income per common share:				
Basic	\$ 0.53	\$ 0.50	\$ 1.56	\$ 1.44

Diluted	0.53	0.49	1.55	1.41
See accompanying Notes to Condensed Consolidated Financial Statements.				

Table of Contents

WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
(In thousands)	2014	2013	2014	2013
Net income	\$50,458	\$47,305	\$148,737	\$135,795
Other comprehensive (loss) income, net of tax	(5,924	) 6,198	12,630	(26,675 )
Comprehensive income	\$44,534	\$53,503	\$161,367	\$109,120
See accompanying Notes to Condensed Consolidated Financial Statements.				



Table of ContentsWEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

(In thousands, except per share data)	Preferred Stock	Common Stock	Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Total Equity
Balance at December 31, 2013	\$151,649	\$934	\$1,125,584	\$1,080,488	\$(100,918)	\$ (48,549 )	\$2,209,188
Net income	—	—	—	148,737	—	—	148,737
Other comprehensive income, net of tax	—	—	—	—	—	12,630	12,630
Dividends on common stock and dividend equivalents declared \$0.55 per share	—	—	41	(49,672 )	—	—	(49,631 )
Dividends on Series A preferred stock \$63.75 per share	—	—	—	(1,845 )	—	—	(1,845 )
Dividends on Series E preferred stock \$1,200.00 per share	—	—	—	(6,072 )	—	—	(6,072 )
Exercise of stock options	—	—	(1,517 )	—	3,256	—	1,739
Common stock repurchased	—	—	—	—	(10,741 )	—	(10,741 )
Shares acquired related to employee share-based compensation plans	—	—	—	—	(2,218 )	—	(2,218 )
Stock-based compensation, net of tax impact	—	—	3,909	736	3,982	—	8,627
Common stock issued	—	—	436	—	—	—	436
Balance at September 30, 2014	\$151,649	\$934	\$1,128,453	\$1,172,372	\$(106,639)	\$ (35,919 )	\$2,310,850

(In thousands, except per share data)	Preferred Stock	Common Stock	Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Total Equity
Balance at December 31, 2012	\$151,649	\$907	\$1,145,620	\$1,000,427	\$(172,807)	\$ (32,266 )	\$2,093,530
Net income	—	—	—	135,795	—	—	135,795
Other comprehensive loss, net of tax	—	—	—	—	—	(26,675 )	(26,675 )
Dividends on common stock and dividend equivalents declared \$0.40 per share	—	—	10	(35,280 )	—	—	(35,270 )
Dividends on Series A preferred stock \$63.75 per share	—	—	—	(1,845 )	—	—	(1,845 )
Dividends on Series E preferred stock \$1,248.89 per share	—	—	—	(6,319 )	—	—	(6,319 )
Common stock warrants repurchased	—	—	(30 )	—	—	—	(30 )
Exercise of stock options	—	—	(729 )	—	1,713	—	984
Shares acquired related to employee share-based compensation plans	—	—	—	—	(381 )	—	(381 )

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Stock-based compensation, net of tax impact	—	—	2,747	(2,407	)7,335	—	7,675
Common stock issued	—	26	(21,274	)(36,254	)57,697	—	195
Balance at September 30, 2013	\$151,649	\$ 933	\$1,126,344	\$1,054,117	\$(106,443)	\$ (58,941	) \$2,167,659
See accompanying Notes to Condensed Consolidated Financial Statements.							

Table of ContentsWEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine months ended September 30,	
(In thousands)	2014	2013
Operating Activities:		
Net income	\$148,737	\$135,795
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	27,750	24,500
Deferred tax expense	4,388	11,221
Depreciation and amortization	23,509	27,455
Amortization of earning assets and funding premium/discount, net	37,127	50,781
Stock-based compensation	7,793	7,757
Gain on sale, net of write-down, on foreclosed and repossessed assets	(1,059)	(1,072)
Gain on sale, net of write-down, on premises and equipment	(349)	(59)
Impairment loss recognized in earnings	246	—
(Gain) loss on alternative investments	(713)	354
Loss on fair value adjustment of derivative instruments	585	290
Net gain on the sale of investment securities	(4,378)	(708)
Increase in cash surrender value of life insurance policies	(9,900)	(10,348)
Gain from life insurance policies	(671)	(1,070)
Gain on sale of loans held for sale	(3,093)	(13,584)
Proceeds from sale of loans held for sale	207,530	670,226
Originations of loans held for sale	(209,585)	(592,368)
Net (increase) decrease in accrued interest receivable and other assets	(51,113)	82,805
Net increase (decrease) in accrued expenses and other liabilities	18,953	(16,743)
Net cash provided by operating activities	195,757	375,232
Investing Activities:		
Net (increase) decrease in interest-bearing deposits	(81,720)	37,243
Purchases of available-for-sale securities	(92,343)	(835,364)
Proceeds from maturities and principal payments of available-for-sale securities	317,973	621,385
Proceeds from sales of available-for-sale securities	38,075	44,261
Purchases of held-to-maturity securities	(732,767)	(702,017)
Proceeds from maturities and principal payments of held-to-maturity securities	431,571	587,998
Net purchase of Federal Home Loan Bank stock	(12,296)	(3,248)
Net increase in loans	(840,342)	(503,397)
Proceeds from life insurance policies	760	1,768
Proceeds from the sale of foreclosed properties and repossessed assets	7,804	5,741
Proceeds from the sale of premises and equipment	2,641	1,304
Purchases of premises and equipment	(19,908)	(11,247)
Net cash used for investing activities	(980,552)	(755,573)
Financing Activities:		
Net increase in deposits	692,498	468,696
Proceeds from Federal Home Loan Bank advances	5,352,931	3,178,120
Repayments of Federal Home Loan Bank advances	(5,115,130)	(3,403,245)
Net (decrease) increase in securities sold under agreements to repurchase and other borrowings	(94,687)	296,130
Issuance of long-term debt	150,000	—
Repayment of long-term debt	(150,000)	(102,579)

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Dividends paid to common shareholders	(49,672	)(35,176	)
Dividends paid to preferred shareholders	(7,917	)(8,164	)
Exercise of stock options	1,739	984	
Excess tax benefits from stock-based compensation	1,068	255	
Common stock issued	436	195	
Common stock repurchased	(10,741	)—	
Shares acquired related to employee share-based compensation plans	(2,218	)(381	)
Common stock warrants repurchased	—	(30	)
Net cash provided by financing activities	768,307	394,805	
See accompanying Notes to Condensed Consolidated Financial Statements.			

Table of Contents

WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited), continued

	Nine months ended September 30,	
(In thousands)	2014	2013
Net (decrease) increase in cash and due from banks	(16,488	) 14,464
Cash and due from banks at beginning of period	223,616	252,283
Cash and due from banks at end of period	\$207,128	\$266,747
Supplemental disclosure of cash flow information:		
Interest paid	\$69,737	\$66,582
Income taxes paid	82,155	42,507
Noncash investing and financing activities:		
Transfer of loans and leases, net to foreclosed properties and repossessed assets	\$3,289	\$9,295
See accompanying Notes to Condensed Consolidated Financial Statements.		

Table of Contents

NOTE 1: Summary of Significant Accounting Policies

Nature of Operations. Webster Financial Corporation (collectively, with its consolidated subsidiaries, “Webster” or the “Company”) is a financial holding company under the Bank Holding Company Act of 1956, as amended, incorporated under the laws of Delaware in 1986 and headquartered in Waterbury, Connecticut. At September 30, 2014, Webster Financial Corporation's principal asset is all of the outstanding capital stock of Webster Bank, National Association (“Webster Bank”).

Webster, through Webster Bank and various non-banking financial services subsidiaries, delivers financial services to individuals, families and businesses throughout southern New England and into Westchester County, New York.

Webster provides business and consumer banking, mortgage lending, financial planning, trust and investment services through banking offices, ATMs, telephone banking, mobile banking and its Internet website ([www.websterbank.com](http://www.websterbank.com)).

Webster also offers equipment financing, commercial real estate lending, and asset-based lending across the

Northeast. Webster Bank offers, through its HSA Bank division, health savings accounts on a nationwide basis.

Basis of Presentation. The Condensed Consolidated Financial Statements include the accounts of Webster Financial Corporation and all other entities in which it has a controlling financial interest. All significant intercompany balances and transactions have been eliminated in consolidation. Webster's accounting and financial reporting policies conform, in all material respects, to U.S. generally accepted accounting principles (“GAAP”) and to general practices within the financial services industry.

The Company determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity (“VIE”) under GAAP. Voting interest entities are entities in which the total equity investment at risk is sufficient to enable the entity to finance itself independently and provides the equity holder with the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity’s activities. The Company consolidates voting interest entities in which it has at least a majority of the voting interest. VIEs are entities that lack one or more of the characteristics of a voting interest entity. A controlling financial interest in a VIE is present when the Company has both the power and ability to direct the activities of the VIE that most significantly impact the VIE's economic performance and an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE.

The Company owns the common stock of a trust which has issued trust preferred securities. The trust is a VIE in which the Company is not the primary beneficiary and, therefore, is not consolidated. The trust's only assets are junior subordinated debentures issued by the Company, which were acquired by the trust using the proceeds from the issuance of the trust preferred securities and common stock. The junior subordinated debentures are included in long-term debt and the Company’s equity interest in the trust is included in other assets in the accompanying Condensed Consolidated Balance Sheets. Interest expense on the junior subordinated debentures is reported in interest expense on long-term debt in the accompanying Condensed Consolidated Statements of Income.

Certain prior period amounts have been reclassified to conform to the current year's presentation. These reclassifications had no impact on the Company's consolidated financial position, results of operations or net change in cash or cash equivalents.

Use of Estimates. The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of these Condensed Consolidated Financial Statements.

Actual results could differ from those estimates. The allowance for loan and lease losses, the fair value measurements of financial instruments and evaluation of investments for other-than-temporary impairment, the valuation of goodwill, the deferred tax asset valuation allowance, and pension and other postretirement benefits, as well as the status of contingencies, are particularly subject to change.

Cash Equivalents and Cash Flows. For the purposes of the Condensed Consolidated Statements of Cash Flows, cash equivalents include cash on hand and due from banks and, interest-bearing deposits at the Federal Reserve. Cash equivalents have a maturity of three months or less.

Cash flows from loans, either originated or acquired, are classified at that time according to management's original intent to either sell or hold the loan for the foreseeable future. When management's intent is to sell the loan, the cash flows of that loan are presented as operating cash flows. When management's intent is to hold the loan for the

foreseeable future, the cash flows of that loan are presented as investing cash flows.

7

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## Table of Contents

**Investment Securities.** Investment securities are classified as available-for-sale or held-to-maturity at the time of purchase and any subsequent change to classification is reviewed for compliance with corporate objectives and accounting policy. Debt securities classified as held-to-maturity are those which Webster has the ability and intent to hold to maturity. Securities in the held-to-maturity portfolio are recorded at amortized cost net of unamortized premiums and discounts. Discount accretion income and premium amortization expense are recognized as interest income according to a constant yield methodology. Securities classified as available-for-sale are recorded at fair value with unrealized gains and losses, net of taxes, recorded as a component of other comprehensive income ("OCI"). Securities transferred from available-for-sale to held-to-maturity are recorded at fair value at the time of transfer and the respective gain or loss is recorded as a separate component of OCI and then amortized as an adjustment to interest income over the remaining life of the security.

All securities classified as available-for-sale or held-to-maturity that are in an unrealized loss position are evaluated for other-than-temporary impairment ("OTTI") on a quarterly basis. The evaluation considers several qualitative factors, including the period of time the security has been in a loss position, in addition to the amount of the unrealized loss. If the Company intends to sell the security or it is more than likely the Company will be required to sell the security prior to recovery of its amortized cost basis, the security is written down to fair value and the loss is recorded in non-interest income in the accompanying Condensed Consolidated Statements of Income. If the Company does not intend to sell the security and it is more likely than not that the Company will not be required to sell the security prior to recovery of its amortized cost basis, only the credit component of any impairment charge to a debt security would be recognized as a loss in non-interest income in the accompanying Condensed Consolidated Statements of Income. The remaining loss component would be recorded to accumulated other comprehensive income ("AOCI"). A decline in the value of an equity security that is considered OTTI is recorded as a loss in non-interest income in the accompanying Condensed Consolidated Statements of Income.

The specific identification method is used to determine realized gains and losses on sales of securities.

**Loans Held for Sale.** Loans typically are classified as held for sale upon origination based on management's intent to sell such loans. Loans held for sale are carried at the lower of cost or fair value. Non-residential mortgage loans held for sale are carried at the lower of cost or fair value and are valued on an individual asset basis. Any cost amount in excess of fair value is recorded as a valuation allowance and recognized as a reduction of other income in the Condensed Consolidated Statements of Income. Gains or losses on the sale of loans held for sale are recorded as non-interest income. Direct loan origination costs and fees are deferred and are recognized as part of the gain or loss at the time of sale.

**Loans.** Loans are stated at the principal amount outstanding, net of amounts charged off, unamortized premiums and discounts, and deferred loan fees and/or costs which are recognized as yield adjustments using the interest method. These yield adjustments are amortized over the contractual life of the related loans adjusted for estimated prepayments when applicable. Interest on loans is credited to interest income as earned based on the interest rate applied to principal amounts outstanding.

Loans are placed on non-accrual status when collection of principal and interest in accordance with contractual terms is doubtful. A loan is transferred to a non-accrual basis generally when principal or interest payments become 90 days delinquent, unless the loan is well secured and in process of collection, or sooner if management concludes circumstances indicate that the borrower may be unable to meet contractual principal or interest payments. Residential real estate and consumer loans are placed on non-accrual status at 90 days past due, or at the date when the Company is notified that the borrower is discharged in bankruptcy. A charge-off is recorded at 180 days if the loan balance exceeds the fair value of the collateral less costs to sell. Commercial, commercial real estate, and equipment finance loans are subject to a detailed review when 90 days past due to determine accrual status, or when payment is uncertain and a specific consideration is made to put a loan or lease on non-accrual status.

When a loan is placed on non-accrual status, the accrual of interest is discontinued and any unpaid accrued interest is reversed and charged against interest income. If ultimate repayment of a non-accrual loan is expected, any payments received are applied in accordance with contractual terms. If ultimate repayment is not expected on commercial, commercial real estate, and equipment finance loans, any payment received on a non-accrual loan is applied to principal until the unpaid balance has been fully recovered. Any excess is then credited to interest income when



received. If the Company determines, through a current valuation analysis, that principal can be repaid on residential real estate and consumer loans, interest payments may be taken into income as received on a cash basis. Except for loans discharged under Chapter 7 of the Bankruptcy Code, loans are removed from non-accrual status when they become current as to principal and interest or demonstrate a period of performance under contractual terms and, in the opinion of management, are fully collectible as to principal and interest. Pursuant to regulatory guidance, a Chapter 7 discharged bankruptcy loan is removed from non-accrual status when the bank expects full repayment of the remaining pre-discharged contractual principal and interest, is a closed-end amortizing loan, fully collateralized, and post-discharge had at least six consecutive months of current payments.

Table of Contents

**Allowance for Loan and Lease Losses.** The allowance for loan and lease losses ("ALLL") is a reserve established through a provision for loan and lease losses charged to expense and represents management's best estimate of probable losses that may be incurred within the existing loan and lease portfolio as of the balance sheet date. The level of the allowance reflects management's view of trends in losses, current portfolio quality, and present economic, political, and regulatory conditions. Portions of the allowance may be allocated for specific loans and leases; however, the entire allowance is available for any loan or lease that is charged off. A charge-off is recorded on a case-by-case basis when all or a portion of the loan or lease is deemed to be uncollectible. Back-testing is performed to compare original estimated losses and actual observed losses, resulting in ongoing refinements. While management utilizes its best judgment based on the information available at the time, the ultimate adequacy of the allowance is dependent upon a variety of factors that are beyond the Company's control, which include the performance of the Company's portfolio, economic conditions, interest rate sensitivity, and the view of the regulatory authorities regarding loan classifications.

The ALLL consists of the following three elements: (i) specific valuation allowances established for probable losses on impaired loans and leases; (ii) quantitative valuation allowances calculated using loss experience for like loans and leases with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions; and (iii) qualitative factors determined based on general economic conditions and other factors that may be internal or external to the Company.

Loans and leases are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated on a pooled basis for smaller-balance homogeneous residential and consumer loans. Commercial, commercial real estate, and equipment financing loans and leases over a specific dollar amount and all troubled debt restructurings ("TDR") are evaluated individually for impairment. A loan identified as a TDR is considered an impaired loan for the entire term of the loan, with few exceptions. If a loan is impaired, a specific valuation allowance may be established, and the loan is reported net, at the present value of estimated future cash flows using the loan's original interest rate or at the fair value of collateral less cost to sell if repayment is expected from collateral liquidation. Interest payments on non-accruing impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Factors considered by management in determining impairment include payment status, collateral value, discharged bankruptcy, and the likelihood of collecting scheduled principal and interest payments. Consumer modified loans are analyzed for re-default probability, which is considered when determining the impaired reserve for ALLL. The current or weighted average (for multiple notes within a commercial borrowing arrangement) interest rate of the loan is used as the discount rate when the interest rate floats with a specified index. A change in terms or payments would be included in the impairment calculation.

**Reserve for Unfunded Commitments.** The reserve for unfunded commitments provides for probable losses inherent with funding the unused portion of legal commitments available to lend. The unfunded reserve calculation includes factors that are consistent with ALLL methodology for funded loans using the loss given default, probability of default and a draw down factor applied to the underlying borrower risk and facility grades. Changes in the reserve for unfunded credit commitments, included within other liabilities, are reported as a component of other expense in the accompanying Condensed Consolidated Statements of Income.

**Troubled Debt Restructurings.** A modified loan is considered a TDR when the following two conditions are met: (i) the borrower is experiencing financial difficulties and (ii) the modification constitutes a concession. The Company considers all aspects of the restructuring in determining whether a concession has been granted, including the debtor's ability to access funds at a market rate. In general, a concession exists when the modified terms of the loan are more attractive to the borrower than standard market terms. Modified terms are dependent upon the financial position and needs of the individual borrower. The most common types of modifications include covenant modifications, forbearance and/or other concessions. Loans for which the borrower has been discharged under Chapter 7 bankruptcy are considered collateral dependent TDRs, impaired at the date of discharge, and charged down to the fair value of collateral less cost to sell, if management considers that loss potential likely exists.

The Company's policy is to place consumer loan TDRs, except those that were performing prior to TDR status, on non-accrual status for a minimum period of six months. Commercial TDRs are evaluated on a case-by-case basis for determination of whether or not to place on non-accrual status. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Initially, all TDRs are reported as impaired. Generally, TDRs are classified as impaired loans and reported as TDRs for the remaining life of the loan. Impaired and TDR classification, may be removed if the borrower demonstrates compliance with the modified terms for a minimum of six months and through one fiscal year-end and the restructuring agreement specifies a market rate of interest equal to that which would be provided to a borrower with similar credit at the time of restructuring. In the limited circumstance that a loan is removed from TDR classification it is the Company's policy to continue to base its measure of loan impairment on the contractual terms specified by the loan agreement.

Transfers and Servicing of Financial Assets. Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is generally considered to have been surrendered when (i) the transferred

Table of Contents

assets are legally isolated from the Company or its consolidated affiliates, even in bankruptcy or other receivership, (ii) the transferee has the right to pledge or exchange the assets with no conditions that constrain the transferee and provide more than a trivial benefit to the Company, and (iii) the Company does not maintain the obligation or unilateral ability to reclaim or repurchase the assets.

The Company sells financial assets in the normal course of business, the majority of which are residential mortgage loan sales primarily to government-sponsored enterprises through established programs, commercial loan sales through participation agreements, and other individual or portfolio loan and securities sales. In accordance with accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. With the exception of servicing and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and generally limited to market customary representation and warranty clauses.

When the Company sells financial assets, it may retain servicing rights and/or other interests in the financial assets. The gain or loss on sale depends on the previous carrying amount of the transferred financial assets and the consideration received and any liabilities incurred in exchange for the transferred assets. Upon transfer, any servicing assets and other interests held by the Company are carried at the lower of cost or fair value.

**Recently Adopted Accounting Standards Updates**

ASU No. 2013-11 - Income Taxes (Topic 740) - "Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the FASB Emerging Issues Task Force)." The ASU requires an entity to present an unrecognized tax benefit, or a portion of an unrecognized tax benefit, in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, as applicable. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit shall be presented in the financial statements as a liability and shall not be combined with deferred tax assets. This update was adopted effective January 1, 2014 and will be applied prospectively; however, its netting provisions are consistent with the Company's previous presentation, as applicable, and as a result do not require additional disclosures.

**Recently Issued Accounting Standards Updates**

ASU No. 2014-01 - Investments - Equity Method and Joint Ventures (Topic 323) - "Accounting for Investments in Qualified Affordable Housing Projects (a consensus of the FASB Emerging Issues Task Force)." The ASU permits an entity to make an accounting policy election to account for its investment in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportionate amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The decision to apply the proportionate amortization method of accounting should be applied consistently to all qualifying affordable housing project investments. A reporting entity that uses the effective yield or other method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply such method to those preexisting investments. The amendments are effective for annual and interim periods beginning after January 1, 2015. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU No. 2014-04, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40) - "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)." The ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (i) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (ii) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar agreement. In addition, the amendments require disclosure of both the amount of foreclosed residential real estate property held by

the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure in accordance with local requirements of the applicable jurisdiction. An entity can elect to adopt the amendments using either a modified retrospective method or a prospective transition method. The amendments are effective for annual and interim periods beginning after January 1, 2015. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

## Table of Contents

ASU No. 2014-09 - Revenue from Contracts with Customers (Topic 606). The ASU establishes a single comprehensive model for an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled, and will supersede nearly all existing revenue recognition guidance, to clarify and converge revenue recognition principles under US GAAP and IFRS. The update outlines five steps to recognizing revenue: (i) identify the contracts with the customer; (ii) identify the separate performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the separate performance obligations; (v) recognize revenue when each performance obligation is satisfied. The update requires more comprehensive disclosures, relating to quantitative and qualitative information for amounts, timing, the nature and uncertainty of revenue, and cash flows arising from contracts with customers, which will mainly impact construction and high-tech industries. The most significant potential impact to banking entities relates to less prescriptive derecognition requirements on the sale of OREO property. The amendments are effective for annual and interim periods beginning after January 1, 2017. An entity may elect either a full retrospective or a modified retrospective application. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU No. 2014-11 - Transfers and Servicing (Topic 860) - "Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures." The ASU requires two accounting changes: (i) the accounting for repurchase-to-maturity transactions are to be accounted for as secured borrowings; (ii) repurchase financing arrangements, separate accounting is required for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. Additionally, disclosure requirements have been expanded to include a disaggregation of collateral used for secured borrowings, and contractual maturity disclosure has been expanded to interim periods. The amendments are effective for annual and interim periods beginning after January 1, 2015. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU No. 2014-12, Compensation-Stock Compensation (Topic 718) - "Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period (a consensus of the FASB Emerging Issues Task Force)." The ASU provides explicit guidance to account for a performance target that could be achieved after the requisite service period as a performance condition. For awards within the scope of this Update, the Task Force decided that an entity should apply existing guidance in Topic 718 as it relates to share-based payments with performance conditions that affect vesting. Consistent with that guidance, performance conditions that affect vesting should not be reflected in estimating the fair value of an award at the grant date. Compensation cost should be recognized when it is probable that the performance target will be achieved and should represent the compensation cost attributable to the period for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The amendments are effective for annual and interim periods beginning after January 1, 2016. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU No. 2014-14, Receivables-Troubled Debt Restructurings by Creditors (Subtopic 310-40) - "Classification of Certain Government-Guaranteed Residential Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)." The ASU has been issued to reduce diversity in practice in the classification of foreclosed residential mortgage loans held by creditors that are fully guaranteed under certain government programs, including the Federal Housing Administration guarantees. A residential mortgage loan would be derecognized and a separate other receivable would be recognized upon foreclosure if the loan has both of the following characteristics: (i) the loan has a government guarantee that is not separable from the loan before foreclosure entitling the creditor to the full unpaid principal balance of the loan; and (ii) at the time of foreclosure, the creditor has the intent to make a claim on the guarantee and the ability to recover the full unpaid principal balance of the loan through the guarantee. Notably, upon foreclosure, the separate other receivable would be measured based on the current amount of the loan balance expected to be recovered under the guarantee. The amendments are effective for annual and interim periods beginning

after January 1, 2015. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

ASU No. 2014-15, Presentation of Financial Statements - Going Concern (Subtopic 205-40) - "Disclosure of Uncertainties About an Entity's Ability to Continue as a Going Concern." The ASU has been issued to require an entity to evaluate going concern uncertainties by assessing information about conditions and events that exist at the date the financial statements are issued and provide footnote disclosures when it is either (i) more likely than not that the entity will be unable to meet its obligations within twelve months after the financial statement date without taking actions outside the ordinary course of business, or (ii) known or probable that the entity will be unable to meet its obligations within twenty-four months after the financial statement date without taking actions outside the ordinary course of business. The amendments are effective for annual periods beginning after January 1, 2017 and also for interim periods beginning after January 1, 2018. The Company does not expect the application of this guidance to have a material impact on the Company's financial statements.

Table of Contents

## NOTE 2: Investment Securities

Summaries of the amortized cost, carrying value, and fair value of Webster's investment securities are presented below:

(In thousands)	At September 30, 2014				Not Recognized in		
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale:							
U.S. Treasury Bills	\$525	\$—	\$—	\$525	\$—	\$—	\$525
Agency collateralized mortgage obligations ("CMO")	628,737	10,543	(1,057)	638,223	—	—	638,223
Agency mortgage-backed securities ("MBS")	1,103,345	11,014	(23,539)	1,090,820	—	—	1,090,820
Agency commercial mortgage-backed securities ("ACMBS")	80,732	—	(349)	80,383	—	—	80,383
Commercial mortgage-backed securities ("CMBS")	510,922	21,975	(55)	532,842	—	—	532,842
Collateralized loan obligations ("CLO") <sup>(1)</sup>	379,741	912	(142)	380,511	—	—	380,511
Pooled trust preferred securities	—	—	—	—	—	—	—
Single issuer trust preferred securities	41,936	83	(2,637)	39,382	—	—	39,382
Corporate debt securities	107,132	4,068	—	111,200	—	—	111,200
Equity securities - financial institutions	—	—	—	—	—	—	—
Total available-for-sale	\$2,853,070	\$48,595	\$(27,779)	\$2,873,886	\$—	\$—	\$2,873,886
Held-to-maturity:							
Agency CMO	\$411,128	\$—	\$—	\$411,128	\$7,374	\$(1,409)	\$417,093
Agency MBS	2,181,225	—	—	2,181,225	52,799	(23,068)	2,210,956
Agency CMBS	377,382	—	—	377,382	650	(622)	377,410
Municipal bonds and notes	377,074	—	—	377,074	15,332	(38)	392,368
CMBS	288,692	—	—	288,692	8,833	(2,122)	295,403
Private Label MBS	6,478	—	—	6,478	117	—	6,595
Total held-to-maturity	\$3,641,979	\$—	\$—	\$3,641,979	\$85,105	\$(27,259)	\$3,699,825

(1) Amortized cost is net of \$2.8 million of other-than-temporary impairments at September 30, 2014.



Table of Contents

At December 31, 2013

(In thousands)	Amortized Cost	Recognized in OCI			Not Recognized in OCI		
		Gross Unrealized Gains	Gross Unrealized Losses	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale:							
U.S. Treasury Bills	\$325	\$—	\$—	\$325	\$—	\$—	\$325
Agency CMO	794,397	14,383	(1,868	) 806,912	—	—	806,912
Agency MBS	1,265,276	9,124	(47,698	) 1,226,702	—	—	1,226,702
Agency CMBS	71,759	—	(782	) 70,977	—	—	70,977
CMBS	436,872	28,398	(996	) 464,274	—	—	464,274
CLO <sup>(1)</sup>	357,326	315	—	357,641	—	—	357,641
Pooled trust preferred securities <sup>(2)</sup>	31,900	—	(3,410	) 28,490	—	—	28,490
Single issuer trust preferred securities	41,807	—	(6,872	) 34,935	—	—	34,935
Corporate debt securities	108,936	4,155	—	113,091	—	—	113,091
Equity securities - financial institutions <sup>(3)</sup>	2,314	1,270	—	3,584	—	—	3,584
Total available-for-sale	\$3,110,912	\$57,645	\$ (61,626	) \$3,106,931	\$—	\$—	\$3,106,931
Held-to-maturity:							
Agency CMO	\$365,081	\$—	\$—	\$365,081	\$10,135	\$(1,009	) \$374,207
Agency MBS	2,130,685	—	—	2,130,685	43,315	(53,188	) 2,120,812
Agency CMBS	115,995	—	—	115,995	44	(818	) 115,221
Municipal bonds and notes	448,405	—	—	448,405	11,104	(1,228	) 458,281
CMBS	290,057	—	—	290,057	8,635	(4,975	) 293,717
Private Label MBS	8,498	—	—	8,498	176	—	8,674
Total held-to-maturity	\$3,358,721	\$—	\$—	\$3,358,721	\$73,409	\$(61,218	) \$3,370,912

(1) Amortized cost is net of \$2.6 million of other-than-temporary impairments at December 31, 2013.

(2) Amortized cost is net of \$14.0 million of other-than-temporary impairments at December 31, 2013.

(3) Amortized cost is net of \$20.4 million of other-than-temporary impairments at December 31, 2013.

**Contractual Maturities**

The amortized cost and fair value of debt securities at September 30, 2014, by contractual maturity, are set forth below:

(In thousands)	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$15,518	\$15,546	\$15	\$15
Due after one year through five years	107,131	111,200	70,092	73,095
Due after five through ten years	260,350	260,884	67,799	70,457
Due after ten years	2,470,071	2,486,256	3,504,073	3,556,258
<b>Total debt securities</b>	<b>\$2,853,070</b>	<b>\$2,873,886</b>	<b>\$3,641,979</b>	<b>\$3,699,825</b>

For the maturity schedule above, mortgage-backed securities and collateralized loan obligations, which are not due at a single maturity date, have been categorized based on the maturity date of the underlying collateral. Actual principal cash flows may differ from this maturity date presentation because borrowers have the right to prepay obligations with or without prepayment penalties. At September 30, 2014, the Company had a carrying value of \$818.0 million in callable securities in its CMBS, CLO, and municipal bond portfolios. The Company considers these factors in the evaluation of its interest rate risk profile and effective duration. These maturities do not reflect actual duration which is impacted by prepayment assumptions.

Securities with a carrying value totaling \$2.9 billion at September 30, 2014 and \$2.7 billion at December 31, 2013 were pledged to secure public funds, trust deposits, repurchase agreements and for other purposes, as required or permitted by law. At September 30, 2014 and December 31, 2013, the Company had no investments in obligations of individual states, counties, or municipalities which exceeded 10% of consolidated shareholders' equity.

Table of Contents

## Gross Unrealized Losses and Fair Value

The following tables provide information on the gross unrealized losses and fair value of the Company's investment securities with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment security type and length of time that individual investment securities have been in a continuous unrealized loss position:

(Dollars in thousands)	At September 30, 2014						
	Less Than Twelve Months		Twelve Months or Longer		# of Holdings	Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses
Available-for-sale:							
Agency CMO	\$82,646	\$(278 )	\$ 35,915	\$( 779 )	10	\$118,561	\$(1,057 )
Agency MBS	55,408	(262 )	665,932	(23,277 )	73	721,340	(23,539 )
Agency CMBS	36,325	(88 )	44,057	(261 )	4	80,382	(349 )
CMBS	15,000	(41 )	9,390	(14 )	3	24,390	(55 )
CLO	31,858	(142 )	—	—	2	31,858	(142 )
Pooled trust preferred securities	—	—	—	—	—	—	—
Single issuer trust preferred securities	—	—	35,120	(2,637 )	7	35,120	(2,637 )
Total available-for-sale in an unrealized loss position	\$221,237	\$(811 )	\$ 790,414	\$( 26,968 )	99	\$1,011,651	\$(27,779 )
Held-to-maturity:							
Agency CMO	\$111,069	\$(798 )	\$ 25,943	\$( 611 )	10	\$137,012	\$(1,409 )
Agency MBS	258,608	(1,161 )	671,769	(21,907 )	64	930,377	(23,068 )
Agency CMBS	196,139	(622 )	—	—	9	196,139	(622 )
Municipal bonds and notes	4,311	(6 )	3,075	(32 )	14	7,386	(38 )
CMBS	5,494	(10 )	73,167	(2,112 )	8	78,661	(2,122 )
Total held-to-maturity in an unrealized loss position	\$575,621	\$(2,597 )	\$ 773,954	\$( 24,662 )	105	\$1,349,575	\$(27,259 )

(Dollars in thousands)	At December 31, 2013						
	Less Than Twelve Months		Twelve Months or Longer		# of Holdings	Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses
Available-for-sale:							
Agency CMO	\$149,894	\$(1,713 )	\$ 9,011	\$(155 )	15	\$158,905	\$(1,868 )
Agency MBS	616,286	(29,537 )	279,680	(18,161 )	88	895,966	(47,698 )
Agency CMBS	70,977	(782 )	—	—	3	70,977	(782 )
CMBS	52,340	(996 )	—	—	7	52,340	(996 )
CLO	—	—	—	—	—	—	—
Pooled trust preferred securities	—	—	11,141	(3,410 )	2	11,141	(3,410 )
Single issuer trust preferred securities	3,777	(381 )	31,158	(6,491 )	8	34,935	(6,872 )
Total available-for-sale in an unrealized loss position	\$893,274	\$(33,409 )	\$ 330,990	\$( 28,217 )	123	\$1,224,264	\$(61,626 )
Held-to-maturity:							
Agency CMO	\$53,789	\$(1,009 )	\$ —	\$ —	4	\$53,789	\$(1,009 )
Agency MBS	1,045,693	(42,181 )	170,780	(11,007 )	94	1,216,473	(53,188 )
Agency CMBS	90,218	(818 )	—	—	4	90,218	(818 )
Municipal bonds and notes	46,587	(1,193 )	2,166	(35 )	51	48,753	(1,228 )

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CMBS	106,527	(4,059 )	14,832	(916 )	11	121,359	(4,975 )
Total held-to-maturity in an unrealized loss position	\$ 1,342,814	\$(49,260 )	\$ 187,778	\$(11,958 )	164	\$ 1,530,592	\$(61,218 )

## Table of Contents

### Available-for-Sale Impairment Analysis

The following discussion summarizes, by investment security type, the basis for evaluating if the applicable investment securities within the Company's available-for-sale portfolio were other-than-temporarily impaired at September 30, 2014. Unless otherwise noted for an investment security type, management does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell these securities before the recovery of its amortized cost.

Agency collateralized mortgage obligations (CMO) – There were unrealized losses of \$1.1 million on the Company's investment in agency CMO at September 30, 2014, compared to \$1.9 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. The contractual cash flows for these investments are performing as expected and there has been no change in the underlying credit quality. As such, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Agency mortgage-backed securities (MBS) – There were unrealized losses of \$23.5 million on the Company's investment in residential mortgage-backed securities issued by government agencies at September 30, 2014, compared to \$47.7 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. These investments are issued by a government or a government sponsored agency and therefore are backed by certain government guarantees, either direct or indirect. There has been no change in the credit quality and the contractual cash flows are performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Agency commercial mortgage-backed securities (ACMBS) - There were unrealized losses of \$0.3 million on the Company's investment in commercial mortgage-backed securities issued by government agencies at September 30, 2014, compared to \$0.8 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Commercial mortgage-backed securities (CMBS) – There were unrealized losses of \$55 thousand on the Company's investment in commercial mortgage-backed securities issued by entities other than government agencies at September 30, 2014, compared to \$1.0 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. Internal and external metrics are considered when evaluating potential OTTI. Internal stress tests are performed on individual bonds to monitor potential losses under stress scenarios. In addition, market analytics are performed to validate internal results. Contractual cash flows for the bonds continue to perform as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Collateralized loan obligations (CLO) – There were unrealized losses of \$142 thousand on the Company's investment in Volcker compliant collateralized loan obligations at September 30, 2014 compared to no unrealized losses at December 31, 2013. The unrealized losses increased due to increased CLO spreads during the period. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014. The Company continues to recognize the full write down of CLO positions to market value if they meet the definition of a covered fund under the Volcker Rule effective December 10, 2013.

Pooled trust preferred securities – There were no unrealized losses on the Company's investment in pooled trust preferred securities at September 30, 2014, compared to \$3.4 million at December 31, 2013. The decrease in unrealized loss is due to the sale of the remaining two non-investment grade pooled trust preferred securities during the third quarter of 2014. The Company does not hold investments in pooled trust preferred securities at September 30, 2014.

Single issuer trust preferred securities - There were unrealized losses of \$2.6 million on the Company's investment in single issuer trust preferred securities at September 30, 2014, compared to \$6.9 million at December 31, 2013. Unrealized losses decreased due to lower market spreads which resulted in higher security prices since December 31, 2013. The single issuer portfolio consists of four investments issued by three large capitalization money center financial institutions, which continue to service the debt. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Corporate debt securities – There were no unrealized losses on the Company’s investment in corporate debt securities at September 30, 2014 and December 31, 2013. These securities are currently performing as expected at September 30, 2014.

Equity securities - financial institutions – There were no unrealized losses on the Company’s investment in equity securities at September 30, 2014 and December 31, 2013. The equity portfolio was sold at a gain during the current quarter. The Company does not hold investments in equity securities at September 30, 2014.

## Table of Contents

### Held-to-Maturity Impairment Analysis

The following discussion summarizes, by investment type, the basis for the conclusion that the applicable investment securities within the Company's held-to-maturity portfolio were not other-than-temporarily impaired at September 30, 2014. Unless otherwise noted under an investment security type, management does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell these securities before the recovery of its amortized cost.

Agency CMO – There were unrealized losses of \$1.4 million on the Company's investment in agency CMO at September 30, 2014, compared to \$1.0 million at December 31, 2013. Unrealized losses increased due to higher market rates on CMO purchased during the quarter. The contractual cash flows for these investments are performing as expected and there has been no change in the underlying credit quality. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Agency mortgage-backed securities (MBS) – There were unrealized losses of \$23.1 million on the Company's investment in residential mortgage-backed securities issued by government agencies at September 30, 2014, compared to \$53.2 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. These investments are issued by a government or a government sponsored agency and therefore are backed by certain government guarantees, either direct or indirect. There has been no change in the credit quality and the contractual cash flows are performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Agency commercial mortgage-backed securities (ACMBS) - There were unrealized losses of \$0.6 million on the Company's investment in commercial mortgage-backed securities issued by government agencies at September 30, 2014, compared to \$0.8 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Municipal bonds and notes – There were unrealized losses of \$38 thousand on the Company's investment in municipal bonds and notes at September 30, 2014, compared to \$1.2 million at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. The municipal portfolio is primarily comprised of bank qualified bonds, over 99.3% with credit ratings of A or better. In addition, the portfolio is comprised of 86.0% general obligation bonds, 13.5% revenue bonds, and 0.5% other bonds. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Commercial mortgage-backed securities (CMBS) – There were unrealized losses of \$2.1 million on the Company's investment in commercial mortgage-backed securities issued by entities other than government agencies at September 30, 2014, compared to \$5.0 million unrealized losses at December 31, 2013. Unrealized losses decreased due to lower market rates which resulted in higher security prices since December 31, 2013. Internal and external metrics are considered when evaluating potential OTTI. Internal stress tests are performed on individual bonds to monitor potential losses under stress scenarios. In addition, market analytics are performed to validate internal results. The contractual cash flows for these investments are performing as expected. The Company does not consider these securities to be other-than-temporarily impaired at September 30, 2014.

Private Label MBS - There were no unrealized losses on the Company's investment in private label residential mortgage-backed securities issued by entities other than government agencies at September 30, 2014 and December 31, 2013. These securities are currently performing as expected at September 30, 2014.

### Other-Than-Temporary Impairment

There were additions to OTTI of \$85 thousand and \$246 thousand for the three and nine months ended September 30, 2014, respectively, and no additions for the three and nine months ended September 30, 2013. The cumulative OTTI related to previously impaired securities was reduced due to the sale of four trust preferred securities during the first quarter of 2014, and the sale of two trust preferred securities and refinancing of two CLO during the third quarter of 2014. To the extent that changes in interest rates, credit movements, and other factors that influence the fair value of investments occur, the Company may be required to record impairment charges for OTTI in future periods.





Table of Contents

The following is a roll forward of the amount of OTTI related to debt securities:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Balance of OTTI, beginning of period	\$9,738	\$10,460	\$16,633	\$10,460
Reduction for securities sold, called	(7,026 )	(1,104 )	(14,082 )	(1,104 )
Additions for OTTI not previously recognized	85	—	246	—
Balance of OTTI, end of period	\$2,797	\$9,356	\$2,797	\$9,356
Realized Gains and Losses				

The following table summarizes proceeds from available-for-sale securities, the gross realized gains and losses from those sales, and the impact of the recognition of other-than-temporary impairments for the periods presented:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Proceeds from sales <sup>(1)</sup>	\$16,380	\$7,740	\$38,075	\$44,261
Gross realized gains	\$1,812	\$269	\$6,148	\$708
Gross realized losses	(1,770 )	—	(1,770 )	—
OTTI write-down	(85 )	—	(246 )	—
Net realized (losses) gains from investment securities	\$(43 )	\$269	\$4,132	\$708

Proceeds from sales, for the three and nine months ended September 30, 2014, does not include \$25.3 million of (1) unsettled sales transactions at September 30, 2014. The gross realized gains and gross realized losses for the three and nine months ended September 30, 2014 reflect the unsettled sales transactions.

## NOTE 3: Loans and Leases

Recorded Investment in Loans and Leases. The following tables summarize the recorded investment in loans and leases by portfolio segment:

## At September 30, 2014

(In thousands)	Residential	Consumer	Commercial	Commercial Real Estate (1)	Equipment Financing	Total (2)
Recorded Investment:						
Individually evaluated for impairment	\$144,355	\$51,503	\$41,329	\$100,560	\$1,759	\$339,506
Collectively evaluated for impairment	3,321,447	2,538,505	3,602,406	3,261,898	488,391	13,212,647
Recorded investment in loans and leases	3,465,802	2,590,008	3,643,735	3,362,458	490,150	13,552,153
Less: Accrued interest	10,448	8,108	11,744	8,351	—	38,651
Loans and leases	\$3,455,354	\$2,581,900	\$3,631,991	\$3,354,107	\$490,150	\$13,513,502

## At December 31, 2013

(In thousands)	Residential	Consumer	Commercial	Commercial Real Estate (1)	Equipment Financing	Total (2)
Recorded Investment:						
Individually evaluated for impairment	\$142,871	\$52,179	\$52,199	\$105,046	\$210	\$352,505
Collectively evaluated for impairment	3,228,688	2,492,353	3,241,045	2,961,378	460,240	12,383,704
Recorded investment in loans and leases	3,371,559	2,544,532	3,293,244	3,066,424	460,450	12,736,209
Less: Accrued interest	10,134	7,844	10,393	8,062	—	36,433
Loans and leases	\$3,361,425	\$2,536,688	\$3,282,851	\$3,058,362	\$460,450	\$12,699,776

- (1) Includes certain loans individually evaluated for impairment under the Company's loan policy that were deemed not to be impaired at both September 30, 2014 and December 31, 2013.
- (2) Loans and leases include net deferred fees and unamortized premiums of \$14.5 million and \$13.3 million at September 30, 2014 and December 31, 2013, respectively.

Table of Contents

At September 30, 2014, the Company had pledged \$5.4 billion of eligible loan collateral to support available borrowing capacity at the Federal Home Loan Bank of Boston ("FHLB") and the Federal Reserve Bank of Boston. Loans and Leases Portfolio Aging. The following tables summarize the aging of the recorded investment in loans and leases by portfolio class:

(In thousands)	At September 30, 2014				Total Past Due and Non-accrual	Current	Total Loans and Leases
	30-59 Days Past Due and Accruing	60-89 Days Past Due and Accruing	> 90 Days Past Due and Accruing	Non-accrual			
Residential: <sup>(1)</sup>	\$9,906	\$ 6,295	\$ —	\$ 68,402	\$ 84,603	\$3,381,199	\$3,465,802
Consumer:							
Home equity <sup>(1)</sup>	9,498	7,068	—	38,959	55,525	2,429,571	2,485,096
Other consumer	671	334	—	244	1,249	103,663	104,912
Commercial:							
Commercial non-mortgage	8,402	450	795	12,454	22,101	2,972,897	2,994,998
Asset-based	—	—	—	—	—	648,737	648,737
Commercial real estate:							
Commercial real estate	991	670	488	14,443	16,592	3,131,467	3,148,059
Commercial construction	—	—	—	3,919	3,919	210,480	214,399
Equipment financing	241	192	—	1,659	2,092	488,058	490,150
Total	\$29,709	\$ 15,009	\$ 1,283	\$ 140,080	\$ 186,081	\$13,366,072	\$13,552,153

(1) A total of \$17.6 million residential and consumer loans was reclassified from non-accrual to accrual status as a result of updated regulatory guidance issued in the first quarter of 2014.

(In thousands)	At December 31, 2013				Total Past Due and Non-accrual	Current	Total Loans and Leases
	30-59 Days Past Due and Accruing	60-89 Days Past Due and Accruing	> 90 Days Past Due and Accruing	Non-accrual			
Residential:	\$11,721	\$ 6,839	\$ —	\$ 81,520	\$ 100,080	\$3,271,479	\$3,371,559
Consumer:							
Home equity	15,332	5,120	—	51,788	\$ 72,240	2,410,953	\$2,483,193
Other consumer	462	193	—	140	795	60,543	61,338
Commercial:							
Commercial non-mortgage	3,208	984	4,305	10,946	19,443	2,712,870	2,732,313
Asset-based	—	—	—	—	—	560,931	560,931
Commercial real estate:							
Commercial real estate	4,387	587	235	13,456	18,665	2,842,637	2,861,302
Commercial construction	—	—	—	4,237	4,237	200,886	205,123
Equipment financing	299	63	—	1,141	1,503	458,947	460,450
Total	\$35,409	\$ 13,786	\$ 4,540	\$ 163,228	\$ 216,963	\$12,519,246	\$12,736,209

Interest on non-accrual loans and leases that would have been recorded as additional interest income for the three and nine months ended September 30, 2014 and 2013, had the loans and leases been current in accordance with their original terms, totaled \$3.0 million and \$7.6 million and \$3.5 million and \$10.9 million, respectively.

Table of Contents

Allowance for Loan and Lease Losses. The following tables summarize the ALLL by portfolio segment:

	At or for the three months ended September 30, 2014						
(In thousands)	Residential	Consumer Commercial	Commercial Real Estate	Equipment Financing	Unallocated	Total	
Allowance for loan and lease losses:							
Balance, beginning of period	\$ 19,054	\$ 33,867	\$ 51,632	\$ 34,144	\$ 5,539	\$ 10,632	\$ 154,868
Provision (benefit) charged to expense	2,006	5,357	2,051	68	344	(326)	) 9,500
Losses charged off	(1,870)	)(6,329)	)(2,738)	)(139)	)(491)	)—	(11,567)
Recoveries	261	1,947	1,017	120	336	—	3,681
Balance, end of period	\$ 19,451	\$ 34,842	\$ 51,962	\$ 34,193	\$ 5,728	\$ 10,306	\$ 156,482
Individually evaluated for impairment	\$ 11,501	4,165	\$ 1,717	3,818	\$ 29	\$ —	\$ 21,230
Collectively evaluated for impairment	\$ 7,950	\$ 30,677	\$ 50,245	\$ 30,375	\$ 5,699	\$ 10,306	\$ 135,252

	At or for the three months ended September 30, 2013						
(In thousands)	Residential	Consumer Commercial	Commercial Real Estate	Equipment Financing	Unallocated	Total	
Allowance for loan and lease losses:							
Balance, beginning of period	\$26,876	\$49,659	\$43,847	\$28,457	\$3,603	\$11,000	\$163,442
Provision (benefit) charged to expense	1,075	(1,732)	)3,783	6,046	(672)	)—	8,500
Losses charged off	(3,800)	)(5,827	)(3,245	)(4,069	)(10	)—	(16,951 )
Recoveries	152	1,188	426	105	683	—	2,554
Balance, end of period	\$24,303	\$43,288	\$44,811	\$30,539	\$3,604	\$11,000	\$157,545
Individually evaluated for impairment	\$13,003	\$3,281	\$1,630	\$5,397	\$—	\$—	\$23,311
Collectively evaluated for impairment	\$11,300	\$40,007	\$43,181	\$25,142	\$3,604	\$11,000	\$134,234

	At or for the nine months ended September 30, 2014						
(In thousands)	Residential	Consumer Commercial	Commercial Real Estate	Equipment Financing	Unallocated	Total	
Allowance for loan and lease losses:							
Balance, beginning of period	\$20,580	\$39,551	\$47,706	\$29,883	\$3,912	\$10,941	\$152,573
Provision (benefit) charged to expense	2,711	7,530	10,716	6,633	795	(635)	)27,750
Losses charged off	(4,868)	)(16,501)	)(9,571)	)(2,991)	)(511)	)—	(34,442)
Recoveries	1,028	4,262	3,111	668	1,532	—	10,601
Balance, end of period	\$19,451	\$34,842	\$51,962	\$34,193	\$5,728	\$10,306	\$156,482
Individually evaluated for impairment	\$11,501	\$4,165	\$1,717	\$3,818	\$29	\$—	\$21,230
Collectively evaluated for impairment	\$7,950	\$30,677	\$50,245	\$30,375	\$5,699	\$10,306	\$135,252

At or for the nine months ended September 30, 2013

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(In thousands)	Residential	Consumer Commercial	Commercial Real Estate	Equipment Financing	Unallocated	Total
Allowance for loan and lease losses:						
Balance, beginning of period	\$29,474	\$54,254	\$46,566	\$30,834	\$4,001	\$177,129
Provision (benefit) charged to expense	2,835	7,328	8,902	9,146	(2,711)	(1,000) 24,500
Losses charged off	(8,848)	(23,565)	(13,740)	(10,339)	(101)	— (56,593)
Recoveries	842	5,271	3,083	898	2,415	— 12,509
Balance, end of period	\$24,303	\$43,288	\$44,811	\$30,539	\$3,604	\$11,000 \$157,545
Individually evaluated for impairment	\$13,003	\$3,281	\$1,630	\$5,397	\$—	\$— \$23,311
Collectively evaluated for impairment	\$11,300	\$40,007	\$43,181	\$25,142	\$3,604	\$11,000 \$134,234

Table of Contents

Impaired Loans and Leases. The following tables summarize impaired loans and leases by portfolio class:

(In thousands)	At September 30, 2014				
	Unpaid Principal Balance	Total Recorded Investment	Recorded Investment No Allowance	Recorded Investment With Allowance	Related Valuation Allowance
Residential:					
1-4 family	\$159,486	\$144,355	\$24,272	\$120,083	\$11,501
Consumer:					
Home equity	60,717	51,503	26,885	24,618	4,165
Commercial:					
Commercial non-mortgage	50,359	41,329	17,754	23,575	1,717
Commercial real estate:					
Commercial real estate	90,230	88,209	42,743	45,466	3,786
Commercial construction	9,438	8,230	7,517	713	32
Equipment financing	2,258	1,759	1,114	645	29
Totals:					
Residential	159,486	144,355	24,272	120,083	11,501
Consumer	60,717	51,503	26,885	24,618	4,165
Commercial	50,359	41,329	17,754	23,575	1,717
Commercial real estate	99,668	96,439	50,260	46,179	3,818
Equipment financing	2,258	1,759	1,114	645	29
Total	\$372,488	\$335,385	\$120,285	\$215,100	\$21,230
(In thousands)	At December 31, 2013				
	Unpaid Principal Balance	Total Recorded Investment	Recorded Investment No Allowance	Recorded Investment With Allowance	Related Valuation Allowance
Residential:					
1-4 family	\$158,361	\$142,871	\$23,988	\$118,883	\$10,534
Consumer:					
Home equity	63,886	52,179	27,323	24,856	4,595
Commercial:					
Commercial non-mortgage	59,279	52,199	23,138	29,061	1,878
Commercial real estate:					
Commercial real estate	95,013	90,976	42,774	48,202	3,444
Commercial construction	11,725	10,625	10,625	—	—
Equipment financing	249	210	210	—	—
Totals:					
Residential	158,361	142,871	23,988	118,883	10,534
Consumer	63,886	52,179	27,323	24,856	4,595
Commercial	59,279	52,199	23,138	29,061	1,878
Commercial real estate	106,738	101,601	53,399	48,202	3,444
Equipment financing	249	210	210	—	—
Total	\$388,513	\$349,060	\$128,058	\$221,002	\$20,451

Table of Contents

The following table summarizes the average recorded investment and interest income recognized for impaired loans and leases by portfolio class:

	September 30, 2014	Three months ended September 30, 2014	Cash Basis Interest Income	Nine months ended September 30, 2014	Cash Basis Interest Income	September 30, 2013	Three months ended September 30, 2013	Cash Basis Interest Income	Nine months ended September 30, 2013	Cash Basis Interest Income
(In thousands)	Average Recorded Investment	Accrued Interest Income		Accrued Interest Income		Average Recorded Investment	Accrued Interest Income		Accrued Interest Income	
Residential:										
1-4 family	\$143,613	\$1,144	\$305	\$3,482	\$912	\$145,240	\$1,015	\$520	\$3,098	\$1,476
Consumer:										
Home equity	51,841	372	307	1,100	930	53,850	250	413	748	1,301
Commercial:										
Commercial non-mortgage	46,764	617	—	1,787	—	65,808	794	—	2,187	—
Commercial real estate:										
Commercial real estate	89,593	933	—	2,585	—	116,307	1,109	—	3,675	—
Commercial construction	9,428	75	—	216	—	16,323	161	—	482	—
Equipment financing	985	11	—	17	—	1,136	6	—	19	—
Totals:										
Residential	143,613	1,144	305	3,482	912	145,240	1,015	520	3,098	1,476
Consumer	51,841	372	307	1,100	930	53,850	250	413	748	1,301
Commercial	46,764	617	—	1,787	—	65,808	794	—	2,187	—
Commercial real estate	99,021	1,008	—	2,801	—	132,630	1,270	—	4,157	—
Equipment financing	985	11	—	17	—	1,136	6	—	19	—
Total	\$342,224	\$3,152	\$612	\$9,187	\$1,842	\$398,664	\$3,335	\$933	\$10,209	\$2,777

Credit Risk Management. The Company has credit policies and procedures in place designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis and reviews reports related to loan production, loan quality, concentrations, delinquencies, non-performing and potential problem loans.

Commercial loans are underwritten after evaluating and understanding the borrower's ability to operate profitably. Underwriting standards are designed to promote relationships rather than transactional banking. Once it is determined that the borrower's management possesses sound ethics and solid business acumen, the Company's management examines current and projected cash flows to determine the ability of the borrower to repay obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed and may incorporate personal guarantees of the principals.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those specific to real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Repayment of these loans is largely dependent on the successful operation of the property securing the loan, the market in which the property is located, and the tenants of the property securing the loan. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location, which reduces the Company's exposure to adverse economic events that may affect a particular market. Management monitors and evaluates commercial real estate loans based on collateral, geography, and risk

grade criteria. Commercial real estate loans may be adversely affected by conditions in the real estate markets or in the general economy. The Company also utilizes third-party experts to provide insight and guidance about economic conditions and trends affecting its commercial real estate loan portfolio.

Construction loans on commercial properties have unique risk characteristics and are provided to experienced developers/sponsors with strong track records of successful completion and sound financial condition and are underwritten utilizing feasibility studies, independent appraisals, sensitivity analysis of absorption and lease rates, and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be subject to change as the construction project proceeds. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property, or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections by third-party professionals and the Company's internal staff.



Table of Contents

Policies and procedures are in place to manage consumer loan risk and are developed and modified, as needed. Policies and procedures, coupled with relatively small loan amounts, and predominately collateralized structures spread across many individual borrowers, minimize risk. Trend and outlook reports are reviewed by management on a regular basis. Underwriting factors for mortgage and home equity loans include the borrower's FICO score, the loan amount relative to property value, and the borrower's debt to income level and are also influenced by regulatory requirements. Additionally, Webster Bank originates both qualified mortgage (QM) and non-QM loans as defined by the Consumer Financial Protection Bureau rules that went into effect on January 10, 2014, with appropriate policies, procedures, and underwriting guidelines that include ability-to-repay standards.

Credit Quality Indicators. To measure credit risk for the commercial, commercial real estate, and equipment financing portfolios, the Company employs a dual grade credit risk grading system for estimating the probability of borrower default and the loss given default. The credit risk grade system assigns a rating to each borrower and to the facility, which together form a Composite Credit Risk Profile ("CCRP"). The credit risk grade system categorizes borrowers by common financial characteristics that measure the credit strength of borrowers and facilities by common structural characteristics. The CCRP has 10 grades, with each grade corresponding to a progressively greater risk of default. Grades 1 through 6 are considered pass ratings, and 7 through 10 are criticized as defined by the regulatory agencies. Risk ratings, assigned to differentiate risk within the portfolio, are reviewed on an ongoing basis and revised to reflect changes in the borrowers' current financial positions and outlooks, risk profiles, and the related collateral and structural positions. Loan officers review updated financial information on at least an annual basis for all pass rated loans to assess the accuracy of the risk grade. All criticized loans undergo frequent review and enhanced monitoring of the underlying borrower.

A "Special Mention" (7) credit has the potential weakness that, if left uncorrected, may result in deterioration of the repayment prospects for the asset. "Substandard" (8) assets have a well defined weakness that jeopardizes the full repayment of the debt. An asset rated "Doubtful" (9) has all of the same weaknesses as a substandard credit with the added characteristic that the weakness makes collection or liquidation in full, given current facts, conditions, and values, improbable. Assets classified as "Loss" (10) in accordance with regulatory guidelines are considered uncollectible and charged off.

The recorded investment in commercial and commercial real estate loans and equipment financing leases segregated by risk rating exposure is as follows:

	Commercial		Commercial Real Estate		Equipment Financing	
	At	At	At	At	At	At
(In thousands)	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013	September 30, 2014	December 31, 2013
(1) - (6) Pass	\$3,474,698	\$3,091,154	\$3,191,834	\$2,947,116	\$468,407	\$437,033
(7) Special Mention	63,830	87,451	61,354	20,901	2,080	7,979
(8) Substandard	105,008	114,199	108,762	97,822	19,663	15,438
(9) Doubtful	199	440	508	585	—	—
(10) Loss	—	—	—	—	—	—
Total	\$3,643,735	\$3,293,244	\$3,362,458	\$3,066,424	\$490,150	\$460,450

For residential and consumer loans, the Company considers factors such as updated FICO scores, employment status, home prices, loan to value, geography, loans discharged in bankruptcy, and the status of first lien position loans on second lien position loans as credit quality indicators. On an ongoing basis for portfolio monitoring purposes, the Company estimates the current value of property secured as collateral for both home equity and residential first mortgage lending products. The estimate is based on home price indices compiled by the S&P/Case-Shiller Home Price Indices. The Case-Shiller data indicates trends for Metropolitan Statistical Areas. The trend data is applied to the loan portfolios taking into account the age of the most recent valuation and geographic area.

Table of Contents

Troubled Debt Restructurings. The following table summarizes information for TDRs:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013
Recorded investment of TDRs:		
Accrual status <sup>(1)</sup>	\$236,128	\$238,926
Non-accrual status <sup>(1)</sup>	87,003	102,972
Total recorded investment of TDRs	\$323,131	\$341,898
Accruing TDRs performing under modified terms more than one year	68.4	% 58.2 %
Specific reserves for TDRs included in the balance of allowance for loan and lease losses	\$20,745	\$20,360
Additional funds committed to borrowers in TDR status	495	1,262

A total of \$17.6 million in residential and consumer loans was reclassified from non-accrual to accrual status in the (1) nine months ended September 30, 2014 as a result of updated regulatory guidance issued in the first quarter of 2014.

For the three and nine months ended September 30, 2014 and 2013, Webster charged off \$2.1 million and \$10.3 million and \$3.2 million and \$17.3 million, respectively, for the portion of TDRs deemed to be uncollectible.

TDRs may be modified by means of extended maturity, below market adjusted interest rates, a combination of rate and maturity, or other means, including covenant modifications, forbearance, loans discharged under Chapter 7 bankruptcy, or other concessions.

The following table provides information on how loans and leases were modified as TDRs:

Type of concession	Three months ended September 30, 2014				Nine months ended September 30, 2014			
	Number of Loans and Leases	Best- Modification Recorded Investment <sup>(1)</sup>	Number of Loans and Leases	Best- Modification Recorded Investment <sup>(1)</sup>	Number of Loans and Leases	Best- Modification Recorded Investment <sup>(1)</sup>	Number of Loans and Leases	Best- Modification Recorded Investment <sup>(1)</sup>
(Dollars in thousands)								
Residential:								
Extended Maturity	10	\$ 1,383	10	\$ 1,898	24	\$ 3,191	22	\$ 4,418
Adjusted Interest rates	1	103	1	654	3	448	6	1,888
Combination Rate and Maturity	2	275	8	1,142	16	3,522	38	7,213
Other	32	7,600	5	1,177	47	10,433	30	5,611
Consumer:								
Extended Maturity	4	143	10	307	18	911	20	961
Adjusted Interest rates	—	—	—	—	1	51	4	154
Combination Rate and Maturity	1	110	3	164	6	412	13	1,381
Other	34	1,750	28	811	73	3,717	78	3,197
Commercial:								
Extended Maturity	—	—	—	—	4	356	2	7,520
Adjusted Interest rates	—	—	—	—	1	25	—	—
Combination Rate and Maturity	5	342	12	353	18	974	19	982
Other	2	101	2	4,568	5	6,647	3	4,607
Commercial real estate:								
Extended Maturity	—	—	—	—	—	—	3	227
Combination Rate and Maturity	—	—	2	340	—	—	4	12,015

Equipment Financing

Extended Maturity	1	492	—	—	1	492	—	—
TOTAL TDRs	92	\$ 12,299	81	\$ 11,414	217	\$ 31,179	242	\$ 50,174

(1) Post-modification balances approximate pre-modification balances. The aggregate amount of charge-offs as a result of the restructurings was not significant.

The Company's loan and lease portfolio at September 30, 2014 included loans with an A Note/B Note structure. The loans were restructured into A Note/B Note structures as a result of evaluating the cash flow of the borrowers to support repayment. Webster immediately charged off the balance of B Notes. The restructuring agreements specify a market interest rate equal to that which would be provided to a borrower with similar credit at the time of restructuring.

Table of Contents

The following table provides information on loans and leases modified as TDRs within the previous 12 months and for which there was a payment default during the periods presented:

(Dollars in thousands)	Three months ended September 30, 2014		2013		Nine months ended September 30, 2014		2013	
	Number of Loans and Leases	Recorded Investment	Number of Loans and Leases	Recorded Investment	Number of Loans and Leases	Recorded Investment	Number of Loans and Leases	Recorded Investment
Residential:								
1-4 family	3	\$ 196	8	\$ 1,116	3	\$ 196	12	\$ 1,814
Consumer:								
Home equity	2	22	3	53	4	48	7	343
Commercial real estate:								
Commercial real estate	—	—	1	500	—	—	1	500
Total	5	\$ 218	12	\$ 1,669	7	\$ 244	20	\$ 2,657

The recorded investment in commercial, commercial real estate, and equipment financing TDRs segregated by risk rating exposure is as follows:

(In thousands)	At September 30, 2014	At December 31, 2013
(1) - (6) Pass	\$ 37,861	\$ 55,973
(7) Special Mention	18,268	—
(8) Substandard	70,601	90,461
(9) Doubtful	346	414
(10) Loss	—	—
Total	\$ 127,076	\$ 146,848

**NOTE 4: Transfers of Financial Assets and Mortgage Servicing Assets****Transfers of Financial Assets**

The Company sells financial assets in the normal course of business, the majority of which are residential mortgage loans primarily to government-sponsored enterprises through established programs, commercial loans through participation agreements, and other individual or portfolio loans and securities. In accordance with the accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. For loans sold under participation agreements, the Company also considers the terms of the loan participation agreement and whether they meet the definition of a participating interest, and thus, qualify for derecognition.

With the exception of servicing rights and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and limited to customary market representations and warranties covering certain characteristics of the mortgage loans sold and the Company's origination process, which the Company makes in the sale agreements. The Company may be required to repurchase a loan in the event of certain breaches of these representations and warranties or in the event of default of the borrower within 90 days of sale. The gain or loss on loans sold depends on the previous carrying amount of the transferred financial assets, the consideration received, and any liabilities incurred in exchange for the transferred assets, and is included as mortgage banking activities in the accompanying Condensed Consolidated Statements of Income.

A reserve provides for estimated losses associated with the repurchase of loans sold in connection with the Company's mortgage banking operations. The reserve for loan repurchases reflects management's monthly evaluation of counterparty, the vintage of the loans sold, the amount of open repurchase requests, specific loss estimates for each open request, current level of loan losses in similar vintages held in the residential loan portfolio, and estimated recoveries on the underlying collateral. This reserve also reflects management's expectation of losses from repurchase requests for which the Company has not yet been notified. While management uses its best judgment and information

available, the adequacy of the reserve is dependent upon factors outside the Company's control including the performance of loans sold and the quality of the servicing provided by the acquirer. The provision recorded at the time of loan sale is netted from the gain or loss recorded in mortgage banking activities, while any incremental provision, post loan sale, is recorded in other non-interest expense in the accompanying Condensed Consolidated Statements of Income.

Table of Contents

The following table provides a summary of activity in the reserve for loan repurchases:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Beginning balance	\$1,575	\$2,648	\$2,254	\$2,617
Provision (benefit)	132	447	(391)	1,462
Loss on repurchased loans and settlements	—	(586)	(156)	(1,570)
Ending balance	\$1,707	\$2,509	\$1,707	\$2,509

The following table provides detail of activity related to loan sales:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Residential mortgage loans:				
Proceeds from the sale of loans held for sale	\$85,311	\$199,903	\$207,530	\$657,541
Net gain on sale included as mortgage banking activities	1,805	665	3,093	13,900
Loans sold with servicing rights retained	78,848	192,283	193,781	622,550
Commercial loans:				
Proceeds from the sale of loans held for sale	—	—	—	12,685
Net loss on sale included as mortgage banking activities	—	—	—	(316)
Mortgage Servicing Assets				

The Company has retained servicing rights on consumer loans totaling \$2.4 billion at both September 30, 2014 and December 31, 2013, resulting in mortgage servicing assets of \$19.7 million at September 30, 2014 and \$21.0 million at December 31, 2013, which are carried at the lower of cost or fair value. See Note 14 - Fair Value Measurements for a further discussion on the fair value of mortgage servicing assets.

Loan servicing fees, net of mortgage servicing rights amortization, were \$0.7 million and \$1.4 million and \$0.4 million and \$2.5 million for the three and nine months ended September 30, 2014 and 2013, respectively, and are included as a component of loan related fees in the accompanying Condensed Consolidated Statements of Income.

## NOTE 5: Goodwill and Other Intangible Assets

The following table presents the carrying value for goodwill allocated to the segments:

(In thousands)	At September 30, 2014	At December 31, 2013
Segment:		
Community Banking	\$516,560	\$516,560
Other	13,327	13,327
Goodwill	\$529,887	\$529,887

The gross carrying amount and accumulated amortization of other intangible assets (core deposits) allocated to the business segments are as follows:

(In thousands)	At September 30, 2014			At December 31, 2013		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Community Banking	\$49,420	\$(46,338)	\$3,082	\$49,420	\$(44,069)	\$5,351

Amortization of intangible assets for the three and nine months ended September 30, 2014 and 2013, totaled \$0.4 million and \$2.3 million and \$1.2 million and \$3.7 million, respectively. Future estimated annual amortization expense is summarized below:

(In thousands)	
Years ending December 31:	
Remainder of 2014	\$415
2015	1,524

2016

1,143

25

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Table of Contents

## NOTE 6: Deposits

A summary of deposits by type follows:

(In thousands)	At September 30, 2014	At December 31, 2013
Non-interest-bearing:		
Demand	\$3,256,741	\$3,128,152
Interest-bearing:		
Checking	2,105,481	1,934,291
Health savings accounts	1,765,671	1,533,310
Money market	2,239,106	2,167,593
Savings	3,877,673	3,863,930
Time deposits	2,302,246	2,227,144
Total interest-bearing	12,290,177	11,726,268
Total deposits	\$15,546,918	\$14,854,420

Demand deposit overdrafts reclassified as loan balances

\$1,791

\$1,455

At September 30, 2014, the scheduled maturities of time deposits are as follows:

(In thousands)	Years ending December 31:
2014	\$357,663
2015	1,041,544
2016	305,677
2017	120,685
2018	149,111
Thereafter	327,566
Time deposits	\$2,302,246

Included in the balances above are time deposits and interest-bearing checking accounts obtained through brokers, totaling \$350.5 million and \$205.9 million at September 30, 2014 and December 31, 2013, respectively.

## NOTE 7: Securities Sold Under Agreements to Repurchase and Other Borrowings

The following table summarizes securities sold under agreements to repurchase and other borrowings:

(In thousands)	At September 30, 2014	At December 31, 2013
Securities sold under agreements to repurchase:		
Original maturity of one year or less	\$398,975	\$359,662
Original maturity of greater than one year, non-callable	550,000	550,000
Callable at the option of the counterparty <sup>(1)</sup>	—	100,000
	948,975	1,009,662
Other borrowings:		
Federal funds purchased	288,000	322,000
Securities sold under agreements to repurchase and other borrowings	\$1,236,975	\$1,331,662

There were \$100 million of securities sold under agreements to repurchase that had callable options for June 23, 2014 and were classified as callable at the option of the counterparty at December 31, 2013. The callable options

(1) were not exercised as of the call date and were reclassified as original maturity of greater than one year, non-callable during the quarter ended September 30, 2014.

Repurchase agreements are used as a source of borrowed funds and are collateralized by U.S. Government agency mortgage-backed securities which are delivered to broker/dealers. Repurchase agreements with counterparties are



limited to primary dealers in government securities or commercial and municipal customers through Webster's Treasury Sales desk. Dealer counterparties have the right to pledge, transfer, or hypothecate purchased securities during the term of the transaction. The Company has right of offset with respect to all repurchase agreement assets and liabilities. At September 30, 2014, the Company has a gross repurchase agreement liability of \$0.9 billion.

Table of Contents

## NOTE 8: Federal Home Loan Bank Advances

The following table summarizes Federal Home Loan Bank advances:

(Dollars in thousands)	At September 30, 2014			At December 31, 2013		
	Total Outstanding	Weighted-Average Contractual Coupon Rate		Total Outstanding	Weighted-Average Contractual Coupon Rate	
FHLB advances maturing:						
Within 1 year	\$ 1,775,000	0.20	%	\$ 1,550,000	0.25	%
After 1 but within 2 years	145,934	1.80		—	—	
After 2 but within 3 years	—	—		145,934	1.80	
After 3 but within 4 years	100,500	1.49		500	5.66	
After 4 but within 5 years	108,731	1.33		200,000	1.36	
After 5 years	159,996	1.25		155,926	1.25	
	2,290,161	0.48	%	2,052,360	0.54	%
Unamortized premiums	43			61		
Federal Home Loan Bank advances	\$2,290,204			\$2,052,421		

At September 30, 2014, Webster Bank had pledged loans with an aggregate carrying value of \$5.0 billion as collateral for borrowings and had additional borrowing capacity from the FHLB of approximately \$1.0 billion, as well as an unused line of credit of approximately \$5.0 million. At December 31, 2013, Webster Bank had pledged loans with an aggregate carrying value of \$4.8 billion as collateral for borrowings and had additional borrowing capacity from the FHLB of approximately \$1.0 billion, as well as an unused line of credit of approximately \$5.0 million. At September 30, 2014 and December 31, 2013, Webster Bank was in compliance with FHLB collateral requirements.

## NOTE 9: Long-Term Debt

The following table summarizes long-term debt:

(Dollars in thousands)	At September 30, 2014	At December 31, 2013
4.375% senior fixed-rate notes due 2024 <sup>(1)</sup>	\$ 150,000	\$—
5.125% senior fixed-rate notes due 2014	—	150,000
Junior subordinated debt Webster Statutory Trust I floating-rate notes due 2033 <sup>(2)</sup>	77,320	77,320
Total notes and subordinated debt	227,320	227,320
Unamortized discount, net <sup>(3)</sup>	(1,112)	(21)
Hedge accounting adjustments <sup>(3)</sup>	—	1,066
Long-term debt	\$ 226,208	\$ 228,365

On February 11, 2014, Webster completed an underwritten public offering of \$150.0 million aggregate principal (1) amount of 4.375% senior notes maturing February 15, 2024. Webster received net proceeds of \$148.0 million from the public offering

(2) The interest rate on Webster Statutory Trust I floating-rate notes, which varies quarterly based on 3-month LIBOR plus 2.95%, was 3.185% at September 30, 2014 and 3.194% at December 31, 2013

(3) Related to senior fixed-rate notes due 2024 at September 30, 2014 and senior fixed-rate notes due 2014 at December 31, 2013

Table of Contents

## NOTE 10: Accumulated Other Comprehensive Loss

The following tables summarize the changes in accumulated other comprehensive loss by component:

		Three months ended September 30, 2014			
		Available For Sale and Transferred Securities	Derivative Instruments	Defined Benefit Pension and Postretirement Benefit Plans	Total
(In thousands)					
Beginning balance		\$21,256	\$ (24,450 )	\$ (26,801 )	\$ (29,995 )
Other comprehensive (loss) income before reclassifications		(8,133 )	493	437	(7,203 )
Amounts reclassified from accumulated other comprehensive (loss) income		36	1,180	63	1,279
Net current-period other comprehensive (loss) income, net of tax		(8,097 )	1,673	500	(5,924 )
Ending balance		\$13,159	\$ (22,777 )	\$ (26,301 )	\$ (35,919 )
		Three months ended September 30, 2013			
		Available For Sale and Transferred Securities	Derivative Instruments	Defined Benefit Pension and Postretirement Benefit Plans	Total
(In thousands)					
Beginning balance		\$2,729	\$ (22,872 )	\$ (44,996 )	\$ (65,139 )
Other comprehensive income (loss) before reclassifications		5,330	(1,413 )	528	4,445
Amounts reclassified from accumulated other comprehensive income (loss)		(173 )	1,400	526	1,753
Net current-period other comprehensive income (loss), net of tax		5,157	(13 )	1,054	6,198
Ending balance		\$7,886	\$ (22,885 )	\$ (43,942 )	\$ (58,941 )
		Nine months ended September 30, 2014			
		Available For Sale and Transferred Securities	Derivative Instruments	Defined Benefit Pension and Postretirement Benefit Plans	Total
(In thousands)					
Beginning balance		\$(2,617 )	\$(18,206 )	\$(27,726 )	\$(48,549 )
Other comprehensive income (loss) before reclassifications		18,420	(8,534 )	1,372	11,258
Amounts reclassified from accumulated other comprehensive income (loss)		(2,644 )	3,963	53	1,372
Net current-period other comprehensive income (loss), net of tax		15,776	(4,571 )	1,425	12,630
Ending balance		\$13,159	\$ (22,777 )	\$ (26,301 )	\$ (35,919 )
		Nine months ended September 30, 2013			
		Available For Sale and Transferred Securities	Derivative Instruments	Defined Benefit Pension and Postretirement Benefit Plans	Total
(In thousands)					
Beginning balance		\$42,741	\$(27,902 )	\$(47,105 )	\$(32,266 )
Other comprehensive (loss) income before reclassifications		(34,400 )	467	1,584	(32,349 )
Amounts reclassified from accumulated other comprehensive (loss) income		(455 )	4,550	1,579	5,674
Net current-period other comprehensive (loss) income, net of tax		(34,855 )	5,017	3,163	(26,675 )

Ending balance	\$7,886	\$ (22,885 )	\$ (43,942 )	\$ (58,941 )
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Table of Contents

The following tables summarize the reclassifications out of accumulated other comprehensive loss:

Accumulated Other Comprehensive Loss Components	Three months ended September 30,			Associated Line Item in the Condensed Consolidated Statements Of Income
	2014	2013		
	Amount Reclassified From Accumulated Other Comprehensive Loss	Amount Reclassified From Accumulated Other Comprehensive Loss		
(In thousands)				
Available-for-sale and transferred securities:				
Unrealized gains (losses) on investment securities	\$42	\$ 269		Net gain on sale of investment securities
Unrealized gains (losses) on investment securities	(85	)—		Impairment loss recognized in earnings
Tax benefit (expense)	7	(96	)	Income tax expense
Net of tax	\$(36	)\$ 173		
Derivative instruments:				
Cash flow hedges	\$(1,853	)\$ (2,182	)	Total interest expense
Tax benefit	673	782		Income tax expense
Net of tax	\$(1,180	)\$ (1,400	)	
Defined benefit pension and postretirement benefit plans:				
Amortization of net loss	\$(80	)\$ (803	)	Compensation and benefits
Prior service costs	(19	) (18	)	Compensation and benefits
Tax benefit	36	295		Income tax expense
Net of tax	\$(63	)\$ (526	)	
Accumulated Other Comprehensive Loss Components	Nine months ended September 30,			Associated Line Item in the Condensed Consolidated Statements Of Income
	2014	2013		
	Amount Reclassified From Accumulated Other Comprehensive Loss	Amount Reclassified From Accumulated Other Comprehensive Loss		
(In thousands)				
Available-for-sale and transferred securities:				
Unrealized gains (losses) on investment securities	\$4,378	\$ 708		Net gain on sale of investment securities
Unrealized gains (losses) on investment securities	(246	)—		Impairment loss recognized in earnings
Tax expense	(1,488	) (253	)	Income tax expense
Net of tax	\$2,644	\$ 455		
Derivative instruments:				
Cash flow hedges	\$(6,189	)\$ (7,090	)	Total interest expense

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Tax benefit	2,226	2,540	Income tax expense
Net of tax	\$(3,963	) \$(4,550	)
Defined benefit pension and postretirement benefit plans:			
Amortization of net loss	\$(28	) \$(2,407	) Compensation and benefits
Prior service costs	(55	) (54	) Compensation and benefits
Tax benefit	30	882	Income tax expense
Net of tax	\$(53	) \$(1,579	)

29

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Table of Contents

## NOTE 11: Regulatory Matters

Regulatory Capital Requirements. Banks and bank holding companies are subject to various regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. These quantitative measures, to ensure capital adequacy, require minimum amounts and ratios.

As defined in the regulations, the Total risk-based and Tier 1 capital ratios are calculated by dividing the respective capital amounts by risk-weighted assets. Risk-weighted assets are calculated based on regulatory requirements and include total assets, excluding goodwill and other intangible assets, allocated by risk-weight category, and certain off-balance sheet items, primarily loan commitments. As defined in the regulations, the Tier 1 leverage capital ratio is calculated by dividing Tier 1 capital by adjusted quarterly average total assets. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk-weighting, and other factors.

The following table provides information on the capital ratios for Webster Financial Corporation and Webster Bank, N.A.:

	Capital Actual			Capital Requirements				Well Capitalized	
(Dollars in thousands)	Amount	Ratio		Amount	Ratio		Amount	Ratio	
At September 30, 2014									
Webster Financial Corporation									
Total risk-based capital	\$2,060,208	14.2	%	\$1,163,206	8.0	%	\$1,454,008	10.0	%
Tier 1 capital	1,898,704	13.1		581,603	4.0		872,405	6.0	
Tier 1 leverage capital	1,898,704	9.0		840,727	4.0		1,050,909	5.0	
Webster Bank, N.A.									
Total risk-based capital	\$1,901,130	13.1	%	\$1,161,080	8.0	%	\$1,451,350	10.0	%
Tier 1 capital	1,739,626	12.0		580,540	4.0		870,810	6.0	
Tier 1 leverage capital	1,739,626	8.3		839,728	4.0		1,049,660	5.0	
At December 31, 2013									
Webster Financial Corporation									
Total risk-based capital	\$1,965,171	14.2	%	\$1,106,203	8.0	%	\$1,382,754	10.0	%
Tier 1 capital	1,807,642	13.1		553,101	4.0		829,652	6.0	
Tier 1 leverage capital	1,807,642	9.0		801,535	4.0		1,001,919	5.0	
Webster Bank, N.A.									
Total risk-based capital	\$1,815,423	13.2	%	\$1,104,200	8.0	%	\$1,380,250	10.0	%
Tier 1 capital	1,658,466	12.0		552,100	4.0		828,150	6.0	
Tier 1 leverage capital	1,658,466	8.3		800,063	4.0		1,000,079	5.0	

Webster is subject to regulatory capital requirements administered by the Federal Reserve, while Webster Bank is subject to regulatory capital requirements administered by the Office of the Comptroller of the Currency ("OCC"). Regulatory authorities can initiate certain mandatory actions if Webster or Webster Bank fail to meet minimum capital requirements, which could have a direct material effect on the Company's financial statements.

Dividend Restrictions. In the ordinary course of business, Webster is dependent upon dividends from Webster Bank to provide funds for its cash requirements, including payments of dividends to shareholders. Banking regulations may limit the amount of dividends that may be paid. Approval by regulatory authorities is required if the effect of dividends declared would cause the regulatory capital of Webster Bank to fall below specified minimum levels, or if dividends declared exceed the net income for that year combined with the undistributed net income for the preceding two years. In addition, the OCC has discretion to prohibit any otherwise permitted capital distribution on general safety and soundness grounds. Dividends paid by Webster Bank to Webster totaled \$80.0 million and \$70.0 million during the nine months ended September 30, 2014 and 2013, respectively.

Trust Preferred Securities. The Company owns the common stock of a trust which has issued trust preferred securities. The trust is a VIE of which the Company is not the primary beneficiary and, therefore, is not consolidated. At

September 30, 2014 and December 31, 2013, \$75.0 million of trust preferred securities have been included in the Tier 1 capital of Webster for regulatory reporting purposes pursuant to the Federal Reserve's capital adequacy guidelines. Certain provisions of the Basel III capital framework require the Company to phase out trust preferred securities from Tier 1 capital beginning January 1, 2015. Excluding trust preferred securities from the Tier 1 capital will not affect Webster's ability to meet all capital adequacy requirements to which it is subject.



Table of Contents

## NOTE 12: Earnings Per Common Share

The calculation of basic and diluted earnings per common share follows:

(In thousands, except per share data)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Earnings for basic and diluted earnings per common share:				
Net income available to common shareholders	\$47,819	\$44,666	\$140,820	\$127,631
Less: Earnings allocated to participating securities	171	162	530	497
Net income allocated to common shareholders	\$47,648	\$44,504	\$140,290	\$127,134
Shares:				
Weighted-average common shares outstanding - basic	89,888	89,759	89,850	88,318
Effect of dilutive securities:				
Stock options and restricted stock	464	451	471	406
Warrants - Series A1 and A2	—	—	—	1,300
Warrants - other	262	213	270	169
Weighted-average common shares outstanding - diluted	90,614	90,423	90,591	90,193
Earnings per common share:				
Basic	\$0.53	\$0.50	\$1.56	\$1.44
Diluted	0.53	0.49	1.55	1.41

## Stock Options

Options to purchase 0.8 million shares for both the three and nine months ended September 30, 2014, respectively, and 1.1 million shares and 1.2 million for the three and nine months ended September 30, 2013, respectively, were excluded from the calculation of diluted earnings per share because the options' exercise prices were greater than the average market price of Webster's common stock for the respective periods presented.

## Restricted Stock

Non-participating restricted stock awards of 157 thousand shares and 178 thousand shares for the three and nine months ended September 30, 2014, respectively, and 189 thousand shares and 224 thousand shares for the three and nine months ended September 30, 2013, respectively, whose issuance is contingent upon the satisfaction of certain performance conditions, were deemed to be anti-dilutive and, therefore, are excluded from the calculation of diluted earnings per share for the respective periods presented.

## Warrants

Series A1 and A2: The Series A1 and A2 warrants issued in connection with the Warburg investment were exchanged in a cashless exercise on March 22, 2013. The weighted-average dilutive effect of these warrants prior to the exchange is included in the calculation of diluted earnings per share for the nine months ended September 30, 2013 because the exercise price of the warrants was less than the average market price of Webster's common stock for that period.

Other: Warrants initially issued to the U.S. Treasury and sold in a secondary public offering on June 8, 2011 represent 0.7 million potential issuable shares of common stock at both September 30, 2014 and 2013. The weighted-average dilutive effect of these warrants is included in the calculation of diluted earnings per share for the three and nine months ended September 30, 2014 and 2013 because the exercise price of the warrants was less than the average market price of Webster's common stock for the respective periods presented.

## Series A Preferred Stock

The Series A Preferred Stock represents potential issuable common stock at September 30, 2014 and 2013. The weighted-average effect of 1.1 million shares of common stock associated with the Series A Preferred Stock was deemed to be anti-dilutive and, therefore, is excluded from the calculation of diluted earnings per share for the three and nine months ended September 30, 2014 and 2013.



Table of Contents

## NOTE 13: Derivative Financial Instruments

## Risk Management Objective of Using Derivatives

Webster manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, Webster enters into derivative financial instruments to manage exposure that arises from business activities, that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Cash flow or fair value hedge designation, for accounting, depends on the specific risk being hedged. Webster uses fair value hedges to mitigate changes in fair values due to fixed rates or prices, while changes in cash flows due to variable rates or prices may be reduced or eliminated by cash flow hedges.

## Cash Flow Hedges of Interest Rate Risk

Webster's primary objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish these objectives, Webster uses interest rate swaps and caps as part of its interest rate risk management strategy. Interest rate swaps and caps designated as cash flow hedges are designed to manage the risk associated with a forecasted event or an uncertain variable rate cash flow. The change in fair value of interest rate swaps and caps is recorded in accumulated other comprehensive income ("AOCI") during the term of the cash flow hedge.

Webster uses forward-settle interest rate swaps to protect the Company against adverse fluctuations in interest rates by reducing its exposure to variability in cash flows relating to interest payments on forecasted debt issuances. The current forward-settle interest rate swaps are structured as pay fixed-receive 1-month LIBOR. Forward-settle swaps are typically terminated and cash settled to coincide with a debt issuance. Upon the termination of a swap at the time of debt issuance, the gain or loss that has been recorded in AOCI is amortized into interest expense over the life of the debt.

The table below presents information for Webster's forward-settle interest rate swaps outstanding at September 30, 2014:

(Dollars in thousands)

Number of Instruments	Total Notional Amount	Trade Date	Effective Date	Maturity Date	Debt Issuance Expected
1	\$25,000	September 2013	June 2014	June 2019	At or before March 2015
4	\$100,000	October 2013, November 2013	October 2014, November 2014	October 2019, November 2019	At or before May 2015
2	\$50,000	January 2014	January 2015	January 2020	October 2014 - July 2015
2	\$50,000	April 2014, May 2014	June 2015	June 2020	March 2015 - December 2015

Webster uses interest rate swaps and caps to protect the Company from exposure to variability in cash flows relating to interest payments on floating-rate funding instruments. The swaps and caps are structured to offset fluctuations in interest rates on floating-rate debt during the life of the funding instrument.

The table below presents information for Webster's interest rate swaps and caps outstanding at September 30, 2014:

(Dollars in thousands)

Number of Instruments	Total Notional Amount	Instrument Type	Trade Date	Index Rate	Hedged Debt	Maturity Date
6	\$150,000	Cap	April 2013, January 2014, February 2014, April 2014	3.0% strike	\$150 million 3-month LIBOR indexed floating-rate FHLB advance	December 2021

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4	\$100,000	Swap	June 2014, July 2014	1-month LIBOR	\$100 million 28 day rolling FHLB advance for a 5 year term	July 2019, August 2019, September 2019
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32

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Table of Contents

The table below presents the notional amount and fair value for Webster's interest rate derivatives designated as cash flow hedges as well as their classification in the accompanying Condensed Consolidated Balance Sheets:

(Dollars in thousands)	At September 30, 2014				At December 31, 2013		
	Balance Sheet Classification	# of Instruments	Notional Amount	Fair Value	# of Instruments	Notional Amount	Fair Value
Forward-settle interest rate swap	Other assets	—	\$—	\$—	8	\$200,000	\$3,027
Forward-settle interest rate swap	Other liabilities	9	225,000	(2,812 )	5	125,000	(622 )
Interest rate swap	Other assets	4	100,000	263	—	—	—
Interest rate cap	Other assets	6	150,000	6,094	2	50,000	3,554

## AOCI related to cash flow hedges

The changes in fair value of derivatives designated as cash flow hedges are recorded in AOCI. These amounts are reclassified to interest expense as interest payments are made on the Company's variable-rate debt. An unamortized interest rate cap premium balance of \$8.0 million will be reclassified to interest expense over the term of the cap transactions according to a predetermined cap value schedule. Over the next twelve months, the Company estimates that \$4.6 million will be reclassified from AOCI as an increase to interest expense.

Webster records swap gains and losses related to forward-settle terminations in AOCI with the amortization impacting earnings over the respective term of the hedged debt instruments. There was no hedge ineffectiveness for the three months ended September 30, 2014, while a loss of \$107 thousand was recognized for hedge ineffectiveness for the nine months ended September 30, 2014. There was no hedge ineffectiveness for the three and nine months ended September 30, 2013. At September 30, 2014, the remaining unamortized loss on the termination of cash flow hedges is \$30.9 million. Over the next twelve months, the Company estimates that \$7.5 million will be reclassified from AOCI as an increase to interest expense.

The increase/(reduction) to interest expense on borrowings related to cash flow hedges is presented below:

(In thousands)	Three months ended September 30, 2014		2013	
	Interest Expense	Amount Reclassified From AOCI	Interest Expense	Amount Reclassified From AOCI
Interest rate swaps on FHLB advances	\$188	\$1,355	\$—	\$1,353
Interest rate swaps on senior fixed-rate notes	—	76	—	—
Interest rate swaps on junior subordinated debt	—	—	—	—
Interest rate swaps on repurchase agreements	—	361	—	829
Interest rate swaps on brokered certificates of deposit	—	61	—	—
Net increase to interest expense on borrowings	\$188	\$1,853	\$—	\$2,182

(In thousands)	Nine months ended September 30, 2014		2013	
	Interest Expense	Amount Reclassified From AOCI	Interest Expense	Amount Reclassified From AOCI
Interest rate swaps on FHLB advances	\$188	\$4,060	\$498	\$4,604
Interest rate swaps on senior fixed-rate notes	—	191	—	—
Interest rate swaps on junior subordinated debt	—	—	—	(3 )
Interest rate swaps on repurchase agreements	—	1,864	—	2,489
Interest rate swaps on brokered certificates of deposit	—	74	—	—
Net increase to interest expense on borrowings	\$188	\$6,189	\$498	\$7,090

## Fair Value Hedges of Interest Rate Risk

Webster is exposed to changes in the fair value of certain of its fixed-rate obligations due to changes in benchmark interest rates. Webster, on occasion, uses interest rate swaps to manage its exposure to changes in fair value on these

obligations attributable to changes in the benchmark interest rates. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for Webster making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. Webster did not have any derivative financial instruments designated as fair value hedges as of September 30, 2014 and December 31, 2013.

Table of Contents

For a qualifying derivative designated as a fair value hedge, the gain or loss on the derivative, as well as the offsetting gain or loss on the hedged item attributable to the hedged risk, is recognized in interest expense. Webster includes the gain or loss from the period end mark-to-market ("MTM") adjustments on the hedged items in the same line item as the offsetting gain or loss on the related derivatives. The impact of derivative net settlements, hedge ineffectiveness, basis amortization adjustments, and amortization of deferred hedge terminations are also recognized in interest expense.

The reduction to interest expense on borrowings related to fair value hedges is presented below:

(In thousands)	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Interest rate swaps on senior fixed-rate notes	\$—	\$(799)	\$(1,066)	\$(2,398)
Interest rate swaps on junior subordinated debt	—	—	—	(207)
Net reduction to interest expense on borrowings	\$—	\$(799)	\$(1,066)	\$(2,605)

#### Non-Hedge Accounting Derivatives / Non-designated Hedges

Webster has derivatives that do not meet hedge accounting requirements and are accounted for as free-standing derivatives with changes in fair value recorded in non interest income. The Company's risk management strategy includes the use of derivatives to modify the repricing risk of assets and liabilities. As part of this strategy, the Company uses futures contracts to hedge certain loans. Other derivative instruments include interest rate swap and cap contracts sold to commercial and other customers who wish to modify interest rate sensitivity. These contracts are offset with dealer counterparty transactions structured with matching terms. As a result, there is minimal impact on earnings.

Webster had the following derivative positions that were not designated for hedge accounting:

At September 30, 2014

(Dollars in thousands)	Balance Sheet Classification	# of Instruments	Notional Amount	Fair Value		
				Gain	Loss	Net
Webster with customer position:						
Commercial loan interest rate derivatives	Other assets	196	\$1,245,748	\$35,207	\$—	\$35,207
Commercial loan interest rate derivatives	Other liabilities	73	685,273	—	(5,534)	(5,534)
Total customer position		269	\$1,931,021	\$35,207	\$(5,534)	\$29,673

Webster with counterparty position:

Commercial loan interest rate derivatives	Other assets	84	\$605,806	\$4,019	\$(2,625)	\$(1,394)
Commercial loan interest rate derivatives	Other liabilities	179	1,325,151	5,828	(21,682)	\$(15,854)
Futures contracts	Other liabilities	10	8,000,000	8	(450)	\$(442)
Total counterparty position		273	\$9,930,957	\$9,855	\$(24,757)	\$(14,902)

At December 31, 2013

(Dollars in thousands)	Balance Sheet Classification	# of Instruments	Notional Amount	Fair Value		
				Gain	Loss	Net
Webster with customer position:						
Commercial loan interest rate derivatives	Other assets	159	\$915,272	\$29,004	\$—	\$29,004
Commercial loan interest rate derivatives	Other liabilities	76	648,456	—	(11,175)	(11,175)
Total customer position		235	\$1,563,728	\$29,004	\$(11,175)	\$17,829

Webster with counterparty position:

Commercial loan interest rate derivatives	Other assets	111	\$914,044	\$8,944	\$(2,766)	\$(6,178)
Commercial loan interest rate derivatives	Other liabilities	118	649,623	8,118	(20,094)	\$(11,976)
Futures contracts	Other liabilities	14	11,200,000	32	(259)	\$(227)
Total counterparty position		243	\$12,763,667	\$17,094	\$(23,119)	\$(6,025)





Table of Contents

Webster reported the changes in the fair value of non-hedge accounting derivatives as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Income as follows:

	Three months ended September 30,		Nine months ended September 30,	
(In thousands)	2014	2013	2014	2013
Non-hedge derivatives, net	\$1,769	\$1,511	5,335	3,144
Futures contracts	(299 )	(450 )	(585 )	(290 )
Net increase to other non-interest income	\$1,470	\$1,061	\$4,750	\$2,854

**Offsetting Derivatives**

Webster has entered into transactions with counterparties that are subject to a master netting agreement. Hedge accounting positions are recorded on a gross basis in other assets for a gain position and in other liabilities for a loss position, while non-hedge accounting net positions are recorded in other assets for a net gain or in other liabilities for a net loss position in the accompanying Condensed Consolidated Balance Sheets.

The tables below present the financial assets and liabilities for non-customer derivative positions, including futures contracts, summarized by dealer counterparty or Derivative Clearing Organization ("DCO"):

**At September 30, 2014**

(In thousands)	Notional Amount	Hedge Accounting Positions		Non-Hedge Accounting Positions		Total MTM(Loss) Gain	Cash Collateral Posted (Received)	Net Exposure (1)
		MTM Gain	MTM Loss	MTM Gain	MTM Loss			
Dealer A	\$452,476	\$263	\$—	\$3,045	\$(7,455 )	\$(4,147 )	\$4,200	\$53
Dealer B	327,019	2,031	—	1,933	(6,853 )	(2,889 )	3,160	271
Dealer C	11,714	—	—	—	(908 )	(908 )	—	—
Dealer D	318,886	1,016	—	2,219	(1,107 )	2,128	(2,200 )	—
Dealer E	386,920	3,047	—	1,800	(1,518 )	3,329	(3,250 )	—
Dealer F (2)	8,908,942	—	(2,812 )	858	(6,916 )	(8,870 )	21,595	12,725
Total	\$10,405,957	\$6,357	\$(2,812 )	\$9,855	\$(24,757 )	\$(11,357 )	\$23,505	

**At December 31, 2013**

(In thousands)	Notional Amount	Hedge Accounting Positions		Non-Hedge Accounting Positions		Total MTM (Loss) Gain	Cash Collateral Posted (Received)	Net Exposure (1)
		MTM Gain	MTM Loss	MTM Gain	MTM Loss			
Dealer A	\$387,258	\$730	\$—	\$4,643	\$(9,647 )	\$(4,274 )	\$4,300	\$26
Dealer B	322,888	615	—	3,475	(9,100 )	(5,010 )	4,940	—
Dealer C	14,477	—	—	—	(1,348 )	(1,348 )	—	—
Dealer D	291,627	1,734	—	4,108	(592 )	5,250	(5,300 )	—
Dealer E	372,771	2,290	(15 )	3,017	(1,743 )	3,549	(3,310 )	—
Dealer F (2)	11,749,646	1,212	(607 )	1,819	(657 )	1,767	7,485	9,252
Total	\$13,138,667	\$6,581	\$(622 )	\$17,062	\$(23,087 )	\$(66 )	\$8,115	

(1) Net positive exposure represents over-collateralized loss positions which can be the result of DCO initial margin requirements posted in compliance with the Dodd-Frank Wall Street Reform and Consumer Protection Act.

(2) Dealer F represents Chicago Mercantile Exchange, our designated DCO.

## Table of Contents

**Counterparty Credit Risk.** Derivative contracts involve the risk of dealing with both bank customers and institutional derivative counterparties and their ability to meet contractual terms. The Company has International Swap Derivative Association ("ISDA") Master agreements, including a Credit Support Annex ("CSA"), with all derivative counterparties for non-cleared trades. The ISDA Master agreements provide that on each payment date, all amounts otherwise owing the same currency under the same transaction are netted so that only a single amount is owed in that currency. The ISDA provides, if the parties so elect, for such netting of amounts in the same currency among all transactions identified as being subject to such election that have common payment dates and booking offices. Under the CSA, daily net exposure in excess of a negotiated threshold is secured by posted cash collateral. The Company has negotiated a zero threshold with the majority of its approved financial institution counterparties. In accordance with Webster policies, institutional counterparties must be analyzed and approved through the Company's credit approval process.

The Company's credit exposure on interest rate derivatives with non-dealer counterparties is limited to the net favorable value, including accrued interest, reduced by the amount of collateral pledged by the counterparty. The Company's credit exposure related to derivatives with dealer counterparties is zero unless cash collateral exceeds the unfavorable market value.

In accordance with counterparty credit agreements and derivative clearing rules, the Company had approximately \$23.5 million in net margin collateral posted with financial counterparties at September 30, 2014 which was comprised of approximately \$29.0 million of margin collateral posted to financial counterparties or DCO and approximately \$5.5 million received from financial counterparties. Collateral levels for approved financial institution counterparties are monitored daily and adjusted as necessary. In the event of default, should the collateral not be returned, the exposure would be offset by terminating the transaction.

The Company regularly evaluates the credit risk of its counterparties, taking into account likelihood of default, net exposures, and remaining contractual life, among other related factors. The Company's net current credit exposure relating to interest rate derivatives with Webster Bank customers was \$35.2 million at September 30, 2014. In addition, the Company monitors potential future exposure, representing its best estimate of exposure to remaining contractual maturity. The potential future exposure relating to interest rate derivatives with Webster Bank customers totaled \$14.2 million at September 30, 2014. The credit exposure is mitigated as transactions with customers are generally secured by the same collateral of the underlying transactions being hedged.

**Futures Contracts Derivatives.** Webster holds a notional \$800 million short-sale of a one year strip of Fed funds futures contracts and continues to roll the maturities of these contracts. This transaction is designed to work in conjunction with floating rate assets with interest rate floors, which would not generate a benefit from an increase in short-term interest rates. Therefore, as the probability for rising short-term rates increases the notional amount would be increased and as the probability for rising short-term rates decreases the notional amount would be reduced. The fair value of these contracts is a net loss of \$442 thousand and is reflected in other liabilities in the accompanying Condensed Consolidated Balance Sheets.

**Mortgage Banking Derivatives.** Forward sales of mortgage loans and MBS are utilized by Webster in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held for sale. Prior to closing and funding certain single-family residential mortgage loans, interest rate lock commitments are generally extended to the borrowers. During the period from commitment date to closing date, Webster is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans causing a reduction in the anticipated gain on sale of the loans and possibly resulting in a loss. In an effort to mitigate such risk, forward delivery sales commitments are established, under which Webster agrees to deliver whole mortgage loans to various investors or issue MBS. At September 30, 2014, outstanding rate locks totaled approximately \$44.8 million and the outstanding commitments to sell residential mortgage loans totaled approximately \$58.7 million. Forward sales, which include mandatory forward commitments of approximately \$56.7 million at September 30, 2014, establish the price to be received upon the sale of the related mortgage loan, thereby mitigating certain interest rate risk. There is, however, still certain execution risk specifically related to Webster's ability to close and deliver to its investors the mortgage loans it has committed to sell. The interest rate locked loan commitments and forward sales commitments are recorded at fair value, with changes in fair value recorded as non-interest income in the

accompanying Condensed Consolidated Statements of Income. At September 30, 2014 and December 31, 2013, the fair value of interest rate locked loan commitments and forward sales commitments totaled gains of \$0.4 million and \$0.5 million, respectively, and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets.

Foreign Currency Derivatives. The Company enters into foreign currency forward contracts that are not designated for hedge accounting to minimize fluctuations of currency exchange rates on certain lending arrangements. The carrying amount and fair value of foreign currency forward contracts is immaterial at September 30, 2014.

Risk Participation Agreements. The Company enters into financial guarantees of performance on interest rate swap derivatives. The purchased (asset) or sold (liability) guarantee allows the Company to participate-in (for a fee received) or participate-out (for a fee paid), the risk associated with certain derivative positions executed with the borrower by a lead bank. The risk participation agreement guarantee is recorded on the balance sheet at fair value, with changes in fair value recognized in earnings each period. The notional amount and fair value of risk participation agreements remain immaterial at September 30, 2014.

## Table of Contents

### NOTE 14: Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using quoted market prices. However, in many instances, quoted market prices are not available. In such instances, fair values are determined using appropriate valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.

#### Fair Value Hierarchy

The three levels within the fair value hierarchy are as follows:

Level 1: Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Fair value is calculated using inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit ratings, etc.), or inputs that are derived principally or corroborated by market data, by correlation, or other means.

Level 3: Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.

Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

##### Available-for-Sale Investment Securities

When quoted prices are available in an active market, the Company classifies securities within Level 1 of the valuation hierarchy. Level 1 securities include equity securities in financial institutions, U.S. Treasury Bills, and interest rate futures contracts.

If quoted market prices are not available, the Company employs an independent pricing service that utilizes matrix pricing to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and respective terms and conditions for debt instruments. Management maintains procedures to monitor the pricing service's assumptions and establishes processes to challenge the pricing service's valuations that appear unusual or unexpected. Level 2 securities include agency CMO, agency MBS, agency CMBS, CLO, corporate debt, single-issuer trust preferred securities, and CMBS.

When a market is illiquid or there is a lack of transparency around the inputs to valuation, the securities are classified as Level 3, and reliance is placed upon internally developed models and management judgment for valuation.

##### Derivative Instruments

Fed funds futures contracts are valued based on unadjusted quoted prices in active markets and are classified within Level 1 of the fair value hierarchy. The Company's other derivative instruments are valued using third-party valuation software, which considers the present value of cash flows discounted using observable forward rate assumptions. The resulting fair values are validated against valuations performed by independent third parties and are classified within Level 2 of the fair value hierarchy. In determining if any fair value adjustments related to credit risk are required, Webster evaluates the credit risk of its counterparties by considering factors such as the likelihood of default by the counterparties, its net exposures, the remaining contractual life, as well as the amount of collateral securing the position. Webster reviews its counterparty exposure on a regular basis, and, when necessary, appropriate business actions are taken to adjust the exposure. When determining fair value, Webster applies the portfolio exception with respect to measuring counterparty credit risk for all of its derivative transactions subject to a master netting arrangement. The change in value of derivative assets and liabilities attributable to credit risk was not significant during the reported periods.



Table of Contents

**Mortgage Banking Derivatives**

Mortgage-backed securities are utilized by the Company in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held for sale. Prior to closing and funding certain single-family residential mortgage loans, an interest rate lock commitment is generally extended to the borrower. During the period from commitment date to closing date, the Company is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans resulting in a reduction in the gain on sale of the loans or, possibly, a loss. In an effort to mitigate such risk, forward delivery sales commitments are established, under which the Company agrees to deliver whole mortgage loans to various investors or issue mortgage-backed securities. The fair value of mortgage banking derivatives is determined based on current market prices for similar assets in the secondary market and, therefore, classified within Level 2 of the fair value hierarchy.

**Investments Held in Rabbi Trust**

Investments held in a Rabbi Trust primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds are valued based on net asset value, which represents quoted market prices for the underlying shares held in the mutual funds. Therefore, investments held in the Rabbi Trust are classified within Level 1 of the fair value hierarchy. Webster has elected to measure the investments held in the Rabbi Trust at fair value. The Company consolidates the invested assets of the trust along with the total deferred compensation obligations and includes them in other assets and other liabilities, respectively, in the accompanying Condensed Consolidated Balance Sheets. Earnings in the Rabbi Trust, including appreciation or depreciation, are reflected as other non-interest income, and changes in the corresponding liability are reflected as compensation and benefits in the accompanying Condensed Consolidated Statements of Income. The cost basis of the investments held in the Rabbi Trust is \$4.6 million as of September 30, 2014.

**Alternative Investments**

The Company generally records alternative investments at cost, subject to impairment testing. There are certain funds in which the ownership percentage is greater than 3% and are, therefore, recorded at fair value on a recurring basis based upon the net asset value of the respective fund. At September 30, 2014, alternative investments consisted of \$0.5 million recorded at fair value and \$16.2 million recorded at cost. These are non-public investments that cannot be redeemed since the Company's investment is distributed as the underlying investments are liquidated. The alternative investments included at fair value are classified within Level 3 of the fair value hierarchy. The alternative investments that are carried at cost are considered to be measured at fair value on a non-recurring basis when there is impairment. The Company has \$6.9 million in unfunded commitments remaining for its alternative investments as of September 30, 2014. See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, Investment Securities Portfolio section for a further discussion on the Company's alternative investments.

Table of Contents

A summary of fair value for assets and liabilities measured at fair value on a recurring basis is as follows:

At September 30, 2014

(In thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets held at fair value:				
Available-for-sale investment securities:				
U.S. Treasury Bills	\$525	\$ 525	\$—	\$—
Agency CMO	638,223	—	638,223	—
Agency MBS	1,090,820	—	1,090,820	—
Agency CMBS	80,383	—	80,383	—
CMBS	532,842	—	532,842	—
CLO	380,511	—	380,511	—
Pooled trust preferred securities	—	—	—	—
Single issuer trust preferred securities	39,382	—	39,382	—
Corporate debt	111,200	—	111,200	—
Equity securities	—	—	—	—
Total available-for-sale investment securities	2,873,886	525	2,873,361	—
Derivative instruments	43,039	8	43,031	—
Mortgage banking derivatives	387	—	387	—
Investments held in Rabbi Trust	5,841	5,841	—	—
Alternative investments	477	—	—	477
Total financial assets held at fair value	\$2,923,630	\$ 6,374	\$ 2,916,779	\$477
Financial liabilities held at fair value:				
Derivative instruments	\$24,820	\$ 450	\$ 24,370	\$—
Total financial liabilities held at fair value	\$24,820	\$ 450	\$ 24,370	\$—

At December 31, 2013

(In thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets held at fair value:				
Available-for-sale investment securities:				
U.S. Treasury Bills	\$325	\$ 325	\$—	\$—
Agency CMO	806,912	—	806,912	—
Agency MBS	1,226,702	—	1,226,702	—
Agency CMBS	70,977	—	70,977	—
CMBS	464,274	—	464,274	—
CLO	357,641	—	357,641	—
Pooled trust preferred securities	28,490	—	—	28,490
Single issuer trust preferred securities	34,935	—	34,935	—
Corporate debt	113,091	—	113,091	—
Equity securities	3,584	3,309	275	—
Total available-for-sale investment securities	3,106,931	3,634	3,074,807	28,490
Derivative instruments	41,795	32	41,763	—
Mortgage banking derivatives	540	—	540	—
Investments held in Rabbi Trust	6,097	6,097	—	—
Alternative investments	565	—	—	565

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Total financial assets held at fair value	\$3,155,928	\$ 9,763	\$ 3,117,110	\$29,055
Financial liabilities held at fair value:				
Derivative instruments	\$24,038	\$ 259	\$ 23,779	\$—
Total financial liabilities held at fair value	\$24,038	\$ 259	\$ 23,779	\$—

39

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Table of Contents

The following table presents the changes in Level 3 assets and liabilities that are measured at fair value on a recurring basis:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Level 3, beginning of period	\$11,668	\$31,572	\$29,055	\$116,280
Transfers out of Level 3 <sup>(1)</sup>	—	—	—	(248,844 )
Change in unrealized loss included in other comprehensive income	3,216	7,194	3,410	14,194
Unrealized loss included in net income	(29	) (70	) (261	) (355 )
Realized gain on sale of available for sale securities	(1,680	) 269	2,656	269
Purchases/capital calls	173	—	173	159,412
Sales/proceeds	(12,881	) (7,740	) (34,576	) (7,740 )
Accretion/amortization	10	26	62	214
Calls/paydowns	—	(483	) (42	) (2,662 )
Level 3, end of period	\$477	\$30,768	\$477	\$30,768

As of April 1, 2013, the CLO portfolio was transferred from Level 3 to Level 2 based on having more observable inputs in determining fair value. In prior quarters, the CLO portfolio was priced using average non-binding broker quotes. During the second quarter of 2013, the Company engaged a third-party pricing vendor to provide monthly (1) fair value measurements. This methodology used is a combination of matrix pricing, observed market activity and metrics. Pricing inputs such as credit spreads are observable and market corroborated and, therefore, the CLO portfolio qualifies for Level 2 categorization. The market for CLO is an active market, and there is ample price transparency.

#### Assets Measured at Fair Value on a Non-Recurring Basis

Certain assets are measured at fair value on a non-recurring basis; that is, the assets are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following is a description of valuation methodologies used for assets measured on a non-recurring basis.

#### Loans Held for Sale

Loans held for sale are accounted for at the lower of cost or market and are considered to be recognized at fair value when they are recorded at below cost. The fair value of residential mortgage loans held for sale is based on quoted market prices of similar loans sold in conjunction with securitization transactions. Accordingly, such loans are classified as Level 2 measurements. On occasion, the loans held for sale portfolio includes commercial loans in which adjustments are required for changes in loan characteristics. When observable data is unavailable, such loans are classified within Level 3. At December 31, 2013, the Company transferred loans held for sale from Level 3 to Level 2 as the secondary market for securities backed by similar loan types is actively traded, providing readily observable market pricing to be used as inputs for the estimated fair value of these loans.

#### Impaired Loans and Leases

Impaired loans and leases for which repayment is expected to be provided solely by the value of the underlying collateral are considered collateral dependent and are valued based on the estimated fair value of such collateral using Level 3 inputs based on customized discounting criteria.

#### Other Real Estate Owned (OREO) and Repossessed Assets

The total book value of OREO and repossessed assets was \$5.2 million at September 30, 2014. OREO and repossessed assets are accounted for at the lower of cost or market and are considered to be recognized at fair value when they are recorded at below cost. The fair value of OREO is based on independent appraisals or internal valuation methods, less estimated selling costs. The valuation may consider available pricing guides, auction results, and price opinions. Certain assets require assumptions about factors that are not observable in an active market in the determination of fair value and are classified as Level 3.

#### Mortgage Servicing Assets

Mortgage servicing assets are accounted for at cost, subject to impairment testing. When the carrying cost exceeds fair value, a valuation allowance is established to reduce the carrying cost to fair value. Fair value is calculated as the present value of estimated future net servicing income and relies on market based assumptions for loan prepayment speeds, servicing costs, discount rates, and other economic factors. As such, mortgage servicing assets are classified within Level 3 of the fair value hierarchy.

Table of Contents

The table below presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a non-recurring basis at September 30, 2014:

(Dollars in thousands)

Asset	Fair Value	Valuation Methodology	Unobservable Inputs	Range of Inputs
Impaired loans and leases	\$40,927	Real Estate Appraisals	Discount for appraisal type Discount for costs to sell	2% - 15% 0% - 8%
Other real estate owned	\$831	Real Estate Appraisals	Discount for appraisal type Discount for costs to sell	0% - 25% 8%
Mortgage servicing assets	\$29,213	Discounted cash flow	Constant prepayment rate Discount rates	6.8% - 25.3% 1.4% - 3.7%

#### Fair Value of Financial Instruments

The Company is required to disclose the estimated fair value of financial instruments, both assets and liabilities, for which it is practicable to estimate fair value. The following is a description of valuation methodologies used for those assets and liabilities.

#### Cash, Due from Banks, and Interest-bearing Deposits

The carrying amount of cash, due from banks, and interest-bearing deposits is used to approximate fair value, given the short time frame to maturity and, as such, assets do not present unanticipated credit concerns. Cash, due from banks, and interest-bearing deposits are classified within Level 1 of the fair value hierarchy.

#### Held-to-Maturity Investment Securities

When quoted market prices are not available, the Company employs an independent pricing service to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and respective terms and conditions for debt instruments. Webster has procedures to monitor the pricing service's assumptions and establishes processes to challenge the pricing service's valuations that appear unusual or unexpected. Held-to-Maturity investments which include agency CMO, agency MBS, agency CMBS, Municipal and Private Label MBS securities are classified within Level 2 of the fair value hierarchy.

#### Loans and Leases

The estimated fair value of loans and leases held for investment is calculated using a discounted cash flow method, using future prepayments and market interest rates inclusive of an illiquidity premium for comparable loans and leases. The associated cash flows are adjusted for credit and other potential losses. Fair value for impaired loans and leases is estimated using the net present value of the expected cash flows. Loans and leases are classified within Level 3 of the fair value hierarchy.

#### Deposit Liabilities

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. Deposit liabilities are classified within Level 2 of the fair value hierarchy.

#### Securities Sold Under Agreements to Repurchase and Other Borrowings

Carrying value is an estimate of fair value for those securities sold under agreements to repurchase and other borrowings that mature within 90 days. The fair values of all other borrowings are estimated using discounted cash flow analysis based on current market rates adjusted, as appropriate, for associated credit risks. Securities sold under agreements to repurchase and other borrowings are classified within Level 2 of the fair value hierarchy.

#### Federal Home Loan Bank Advances and Long-Term Debt

The fair value of Federal Home Loan Bank advances and long-term debt is estimated using a discounted cash flow technique. Discount rates are matched with the time period of the expected cash flow and are adjusted, as appropriate, to reflect credit risk. Federal Home Loan Bank advances and long-term debt are classified within Level 2 of the fair value hierarchy.



Table of Contents

The estimated fair values of selected financial instruments are as follows:

(In thousands)	At September 30, 2014		At December 31, 2013	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets				
Level 2 inputs:				
Held-to-maturity investment securities	\$3,641,979	\$3,699,825	\$3,358,721	\$3,370,912
Loans held for sale	26,083	26,453	20,802	20,903
Level 3 inputs:				
Loans and leases	13,357,020	13,377,939	12,547,203	12,515,714
Mortgage servicing assets <sup>(1)</sup>	19,651	29,213	20,983	29,150
Alternative investments	16,188	19,208	16,582	17,047
Financial Liabilities				
Level 2 inputs:				
Deposit liabilities, other than time deposits	\$13,244,672	\$13,244,672	\$12,627,276	\$12,627,276
Time deposits	2,302,246	2,317,764	2,227,144	2,250,141
Securities sold under agreements to repurchase and other borrowings	1,236,975	1,257,595	1,331,662	1,365,427
Federal Home Loan Bank advances <sup>(2)</sup>	2,290,204	2,301,591	2,052,421	2,063,312
Long-term debt <sup>(3)</sup>	226,208	223,278	228,365	221,613

The carrying amount of mortgage servicing assets is net of \$11 thousand and \$0.2 million reserves at (1) September 30, 2014 and December 31, 2013, respectively. The estimated fair value does not include such adjustments.

The carrying amount of FHLB advances is net of \$43 thousand and \$61 thousand in hedge accounting adjustments (2) and discounts at September 30, 2014 and December 31, 2013, respectively. The estimated fair value does not include such adjustments.

The carrying amount of long-term debt is net of \$1.1 million in discount at September 30, 2014 and \$1.0 million in (3) discount and hedge accounting adjustments, net at December 31, 2013. The estimated fair value does not include such adjustments.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or any part of a particular financial instrument. Because no active market exists for a significant portion of Webster's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These factors are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Table of Contents

## NOTE 15: Pension and Other Postretirement Benefits

The following table summarizes the components of net periodic benefit cost:

(In thousands)	Three months ended September 30,					
	Webster Pension		Webster SERP		Other Benefits	
	2014	2013	2014	2013	2014	2013
Service cost	\$10	\$10	\$—	\$—	\$—	\$—
Interest cost on projected benefit obligations	2,046	1,841	89	72	36	30
Expected return on plan assets	(2,871)	(2,779)	—	—	—	—
Amortization of prior service cost	—	—	—	—	18	18
Recognized net loss	711	1,590	55	32	4	7
Net periodic benefit cost (income)	\$(104)	\$662	\$144	\$104	\$58	\$55
(In thousands)	Nine months ended September 30,					
	Webster Pension		Webster SERP		Other Benefits	
	2014	2013	2014	2013	2014	2013
Service cost	\$30	\$30	\$—	\$—	\$—	\$—
Interest cost on benefit obligations	6,051	5,524	273	217	104	90
Expected return on plan assets	(8,621)	(8,336)	—	—	—	—
Amortization of prior service cost	—	—	—	—	55	54
Recognized net loss	2,086	4,767	101	94	4	21
Net periodic benefit cost (income)	\$(454)	\$1,985	\$374	\$311	\$163	\$165

The Webster Bank Pension Plan and the supplemental pension plans were frozen effective December 31, 2007. No additional benefits have been accrued since that time. Additional contributions to the Webster Bank Pension Plan will be made as deemed appropriate by management in conjunction with information provided by the Plan's actuaries.

**Multiple-employer plan**

Webster Bank is a sponsor of a multiple-employer plan administered by Pentegra (the "Fund") for the benefit of former employees of a bank acquired by Webster. The Fund does not segregate the assets or liabilities of its participating employers in the ongoing administration of this plan. According to the Fund's administrators, as of July 1, 2014, the date of the latest actuarial valuation, Webster's portion of the plan was overfunded by \$0.3 million.

The following table sets forth contributions and funding status of the Fund:

(In thousands)	Contributions by Webster Bank		Contributions by Webster Bank		Funded Status of Plan
	Three Months Ended September 30,		Nine Months Ended September 30,		
EIN/Pension Plan Number	2014	2013	2014	2013	As of July 1, 2013
13-5645888/333	\$—	\$60	\$674	\$534	At least 80 percent

Multi-employer accounting is applied to the Fund. As a multiple-employer plan, there are no collective bargained contracts affecting the Fund's contribution or benefit provisions. All shortfall amortization bases are being amortized over seven years, as required by the Pension Protection Act. All benefit accruals were frozen as of September 1, 2004.

## NOTE 16: Stock-Based Compensation Plans

Webster maintains stock-based compensation plans (collectively, the "Plans") under which non-qualified stock options, incentive stock options, restricted stock, restricted stock units, or stock appreciation rights may be granted to employees and directors. The Company believes these share awards better align the interests of its employees with those of its shareholders. Share awards are issued from available treasury shares. Stock-based compensation cost is recognized over the required service vesting period for the awards, based on the grant-date fair value, net of estimated forfeitures, and is included as a component of compensation and benefits reflected in non-interest expense. Awards to retirement eligible employees are subject to a one-year service vesting period.



Table of Contents

The following table provides a summary of stock-based compensation expense recognized in the accompanying Condensed Consolidated Statements of Income:

	Three months ended September 30,		Nine months ended September 30,	
(In thousands)	2014	2013	2014	2013
Stock options	\$167	\$886	\$943	\$2,832
Restricted stock	2,076	1,276	6,850	4,925
Stock-based compensation	\$2,243	\$2,162	\$7,793	\$7,757

The following table provides a summary of unrecognized stock-based compensation expense:

	At September 30, 2014	
(Dollars in thousands)	Unrecognized Compensation Expense	Weighted-Average Period To Be Recognized
Stock options	\$654	1.3 years
Restricted stock	\$11,659	2.0 years

The following table provides a summary of the activity under the Plans for the nine months ended September 30, 2014:

	Restricted Stock Awards Outstanding				Performance-Based				Stock Options Outstanding	
	Time-Based		Time-Based		Performance-Based		Performance-Based		Performance-Based	
	Number of Shares	Weighted-Average Grant Date Fair Value	Number of Units	Weighted-Average Grant Date Fair Value	Number of Shares	Weighted-Average Grant Date Fair Value	Number of Shares	Weighted-Average Grant Date Fair Value	Number of Shares	Weighted-Average Exercise Price
Outstanding, at January 1, 2014	267,119	\$ 22.96	1,705	\$ 22.75	138,450	\$ 24.43	2,325,797	\$ 26.97		
Granted	215,412	29.65	13,678	29.34	146,248	29.94	—	—		
Exercised options	—	—	—	—	—	—	(108,841)	15.98		
Vested restricted stock awards <sup>(1)</sup>	(166,008)	24.68	(9,685)	28.18	(113,394)	25.84	—	—		
Forfeited	(21,941)	25.27	—	—	(16,909)	26.47	(94,380)	35.30		
Outstanding, at September 30, 2014	294,582	\$ 26.71	5,698	\$ 29.34	154,395	\$ 28.40	2,122,576	\$ 27.16		
Options exercisable, at September 30, 2014							1,814,294	\$ 27.83		
Options expected to vest, at September 30, 2014							294,667	\$ 23.24		

(1) Vested for purposes of recording compensation expense.

Time-based restricted stock awards vest over the applicable service period ranging from one to five years. The Plans limit the number of time-based awards that may be granted to an eligible individual in a calendar year to 100,000 shares. Compensation expense recorded over the vesting period is based on a fair value of the grant-date market price of the Company's common stock.

Performance-based restricted stock awards vest after three years, with share quantity dependent on performance. Prior to January 1, 2014, awards vest in a range from zero to 200% and subsequent to that date, awards vest in a range from zero to 150% of the target number of shares under the grant. The performance-based shares granted in 2014 vest, based 50% upon Webster's ranking for total shareholder return versus Webster's fourteen-bank compensation peer group companies and 50% upon Webster's return on equity, over the three year vesting period. The fourteen-bank compensation peer group companies are utilized because they represent the mix of size and type of financial institutions that best compare with Webster. The Company records compensation expense over the vesting period,



based on a fair value calculated using the Monte-Carlo simulation model, which allows for the incorporation of the performance condition for the 50% of the performance-based shares tied to total shareholder return versus the fourteen-bank compensation peer group, and based on a fair value of the market price on the date of grant for the remaining 50% of the performance-based shares tied to Webster's return on equity. Compensation expense is subject to adjustment based on management's assessment of Webster's return on equity performance relative to the target number of shares condition. Dividends are accrued on the performance-based shares and paid when the performance target is met.

Stock option awards have an exercise price equal to the market price of Webster's stock on the date of grant and vest over periods ranging from three to four years. Each option grants the holder the right to acquire a share of Webster common stock over a contractual life of up to ten years. There were no stock options granted in 2014. At September 30, 2014, stock options outstanding included 1,942,570 non-qualified and 180,006 incentive options.

Table of Contents

## NOTE 17: Segment Reporting

Webster's operations are divided into three reportable segments that represent its core businesses – Commercial Banking, Community Banking, and Other. Community Banking includes the operating segments of Webster's Personal Bank and Business Banking, and Other includes HSA Bank and Private Banking. These segments reflect how executive management responsibilities are assigned by the chief operating decision maker for each of the core businesses, the products and services provided, and the type of customer served and reflect how discrete financial information is currently evaluated. The Company's Treasury unit and consumer liquidating portfolio are included in the Corporate and Reconciling category along with the amounts required to reconcile profitability metrics to GAAP reported amounts.

Webster's business segment results are intended to reflect each segment as if it were a stand-alone business. Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan and lease losses, non-interest expense, income taxes, and equity capital. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole. The full profitability measurement reports, which are prepared for each operating segment, reflect non-GAAP reporting methodologies. The differences between the full profitability and GAAP measures are reconciled in the Corporate and Reconciling category.

The Company uses a matched maturity funding concept, called funds transfer pricing ("FTP"), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Corporate and Reconciling category. The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The "matched maturity funding concept" considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rate for loans and deposits originated each day. Loans are assigned an FTP rate for funds "used" and deposits are assigned an FTP rate for funds "provided." This process is executed by the Company's Financial Planning and Analysis division, and is overseen by the Company's Asset/Liability Committee ("ALCO").

Webster attributes the provision for loan and lease losses to each segment based on management's estimate of the inherent loss content in each of the specific loan and lease portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, and provision for the consumer liquidating portfolio, is shown as part of the Corporate and Reconciling category. For the three and nine months ending September 30, 2014 and 2013, 100.3%, 110.0%, 125.0% and 111.6% respectively, of the provision for loan and lease losses is specifically attributable to business segments and reported accordingly.

Webster allocates a majority of non-interest expense to each business segment using a full-absorption costing process. Costs, including corporate overhead, are analyzed, pooled by process, and assigned to the appropriate business segment. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The following tables present the results for Webster's business segments and incorporate the allocation of the provision for loan and lease losses and income tax expense to each of Webster's business segments for the periods presented:

(In thousands)	Three months ended September 30, 2014			Segment Totals	Corporate and Consolidated	
	Commercial Banking	Community Banking	Other		Reconciling	Total
Net interest income (loss)	\$61,249	\$88,602	\$12,117	\$161,968	\$(4,598)	\$157,370
Provision (benefit) for loan and lease losses	3,340	6,159	26	9,525	(25)	9,500
Net interest income (loss) after provision for loan and lease losses	57,909	82,443	12,091	152,443	(4,573)	147,870
Non-interest income	8,861	27,307	9,471	45,639	5,270	50,909
Non-interest expense	25,445	79,735	14,807	119,987	4,655	124,642
Income (loss) before income tax expense	41,325	30,015	6,755	78,095	(3,958)	74,137

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Income tax expense (benefit)	13,148	9,588	2,162	24,898	(1,219	) 23,679
Net income (loss)	\$28,177	\$20,427	\$4,593	\$53,197	\$ (2,739	) \$ 50,458

45

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Table of Contents

(In thousands)	Three months ended September 30, 2013					
	Commercial Banking	Community Banking	Other	Segment Totals	Corporate and Reconciling	Consolidated Total
Net interest income (loss)	\$56,430	\$87,949	\$10,733	\$155,112	\$ (5,125)	) \$ 149,987
Provision for loan and lease losses	7,032	3,570	22	10,624	(2,124)	) 8,500
Net interest income (loss) after provision for loan and lease losses	49,398	84,379	10,711	144,488	(3,001)	) 141,487
Non-interest income	8,818	25,387	8,083	42,288	3,969	46,257
Non-interest expense	24,647	82,748	11,913	119,308	2,973	122,281
Income (loss) before income tax expense	33,569	27,018	6,881	67,468	(2,005)	) 65,463
Income tax expense (benefit)	9,347	7,504	1,941	18,792	(634)	) 18,158
Net income (loss)	\$24,222	\$19,514	\$4,940	\$48,676	\$ (1,371)	) \$ 47,305

(In thousands)	Nine months ended September 30, 2014					
	Commercial Banking	Community Banking	Other	Segment Totals	Corporate and Reconciling	Consolidated Total
Net interest income (loss)	\$175,058	\$263,893	\$35,192	\$474,143	\$ (6,350)	) \$ 467,793
Provision (benefit) for loan and lease losses	18,031	12,156	334	30,521	(2,771)	) 27,750
Net interest income (loss) after provision for loan and lease losses	157,027	251,737	34,858	443,622	(3,579)	) 440,043
Non-interest income	24,761	77,571	29,089	131,421	16,912	148,333
Non-interest expense	76,579	241,314	43,050	360,943	10,901	371,844
Income before income tax expense	105,209	87,994	20,897	214,100	2,432	216,532
Income tax expense	32,940	27,551	6,543	67,034	761	67,795
Net income	\$72,269	\$60,443	\$14,354	\$147,066	\$ 1,671	) \$ 148,737

(In thousands)	Nine months ended September 30, 2013					
	Commercial Banking	Community Banking	Other	Segment Totals	Corporate and Reconciling	Consolidated Total
Net interest income (loss)	\$161,008	\$259,037	\$30,008	\$450,053	\$ (7,209)	) \$ 442,844
Provision (benefit) for loan and lease losses	11,449	15,816	72	27,337	(2,837)	) 24,500
Net interest income (loss) after provision for loan and lease losses	149,559	243,221	29,936	422,716	(4,372)	) 418,344
Non-interest income	20,537	87,654	24,579	132,770	14,016	146,786
Non-interest expense	74,068	251,759	37,112	362,939	8,481	371,420
Income before income tax expense	96,028	79,116	17,403	192,547	1,163	193,710
Income tax expense	28,710	23,654	5,203	57,567	348	57,915
Net income	\$67,318	\$55,462	\$12,200	\$134,980	\$ 815	) \$ 135,795

(In thousands)	Total Assets					
	Commercial Banking	Community Banking	Other	Segment Totals	Corporate and Reconciling	Consolidated Total
At September 30, 2014	\$6,251,726	\$8,062,212	\$391,280	\$14,705,218	\$ 7,121,664	\$21,826,882
At December 31, 2013	\$5,682,129	\$7,809,343	\$365,863	\$13,857,335	\$ 6,995,664	\$20,852,999



Table of Contents

## NOTE 18: Commitments and Contingencies

**Lease Commitments.** At September 30, 2014, Webster was obligated under various non-cancelable operating leases for properties used as banking and other office facilities. The leases contain renewal options and escalation clauses which provide for increased rental expense, or equipment replaced with new leased equipment, as the leases expire. Rental expense under leases was \$5.2 million and \$15.3 million for both the three and nine months ended September 30, 2014 and 2013, respectively, and is recorded as a component of occupancy expense in the accompanying Condensed Consolidated Statements of Income. Rental income from sub-leases on certain of these properties is also recorded as a component of occupancy expense while rental income under various non-cancelable operating leases for properties owned is recorded as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Income. Rental income was \$0.2 million and \$0.6 million and \$0.2 million and \$0.7 million for the three and nine months ended September 30, 2014 and 2013, respectively. There has been no significant change in future minimum lease payments payable since December 31, 2013. See Webster's 2013 Form 10-K for additional information regarding these commitments.

**Credit-Related Financial Instruments.** The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss is represented by the contractual amount of these commitments as it is for on-balance sheet instruments.

The following table summarizes outstanding contract amounts for off-balance sheet instruments that represent credit risk:

(In thousands)	At September 30, 2014	At December 31, 2013
Unused commitments to extend credit	\$4,390,764	\$4,127,089
Standby letters of credit	146,689	135,761
Commercial letters of credit	26,025	13,621
Total financial instruments with off-balance sheet risk	\$4,563,478	\$4,276,471

Unused commitments to extend credit. The Company makes commitments under various terms to lend funds to customers. These commitments include revolving credit arrangements, term loan commitments, and short-term borrowing agreements. Many of these loans have fixed expiration dates or other termination clauses where a fee may be required. Since commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future liquidity requirements.

Standby letters of credit. Standby letters of credit commit the Company to make payments on behalf of customers if certain specified future events occur. The Company has recourse against the customer for any amount required to be paid to a third party under a standby letter of credit. Historically, a large percentage of standby letters of credit expire without being funded. The contractual amount of standby letters of credit represents the maximum potential amount of future payments the Company could be required to make and represents the Company's maximum credit risk.

Commercial letters of credit. Commercial letters of credit are issued to facilitate domestic or foreign trade transactions for customers. As a general rule, drafts will be drawn when the goods underlying the transaction are in transit.

The reserve for unfunded credit commitments is reported as a component of accrued expenses and other liabilities in the accompanying Condensed Consolidated Balance Sheets. The following table provides activity details for the Company's reserve for unfunded credit commitments:

(In thousands)	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Balance, beginning of period	\$4,749	\$4,593	\$4,384	\$5,662
Provision (benefit)	273	64	638	(1,005)
Balance, end of period	\$5,022	\$4,657	\$5,022	\$4,657



Table of Contents

Litigation Reserves. Webster is involved in routine legal proceedings occurring in the ordinary course of business and is subject to loss contingencies related to such litigation and claims arising therefrom. Webster evaluates these contingencies based on information currently available, including advice of counsel and assessment of available insurance coverage. Webster establishes accruals for litigation and claims when a loss contingency is considered probable and the related amount is reasonably estimable. These accruals are periodically reviewed and may be adjusted as circumstances change. Webster also estimates certain loss contingencies for possible litigation and claims, whether or not there is an accrued probable loss. Webster believes it has defenses to all the claims asserted against it in existing litigation matters and intends to defend itself in all matters.

Based upon its current knowledge, after consultation with counsel and after taking into consideration its current litigation accruals, Webster believes that as of September 30, 2014 any reasonably possible losses, in addition to amounts accrued, are not material to Webster's consolidated financial condition. However, in light of the uncertainties involved in such actions and proceedings, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by Webster or that the Company's litigation reserves will not need to be adjusted in future periods. Such an outcome could be material to the Company's operating results in a particular period, depending on, among other factors, the size of the loss or liability imposed and the level of the Company's income for that period.



Table of Contents

**ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the Company’s Consolidated Financial Statements and Notes thereto, for the year ended December 31, 2013, included in its 2013 Form 10-K, and in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included in Item 1 of this report. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results for the full year ending December 31, 2014, or any future period.

**Forward-Looking Statements and Factors that Could Affect Future Results**

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as “believes”, “anticipates”, “expects”, “intends”, “targeted”, “continue”, “remain”, “will”, “should”, “may”, “plans”, “estimates” and similar references to periods; however, such words are not the exclusive means of identifying such statements. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or Board of Directors; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Forward-looking statements are based on the Company’s current expectations and assumptions regarding its business, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. The Company’s actual results may differ materially from those contemplated by the forward-looking statements, which are neither statements of historical fact nor guarantees or assurances of future performance. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to: (i) local, regional, national and international economic conditions and the impact they may have on us and our customers and our assessment of that impact; (ii) volatility and disruption in national and international financial markets; (iii) government intervention in the U.S. financial system; (iv) changes in the level of non-performing assets and charge-offs; (v) changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; (vi) adverse conditions in the securities markets that lead to impairment in the value of securities in our investment portfolio; (vii) inflation, interest rate, securities market and monetary fluctuations; (viii) the timely development and acceptance of new products and services and perceived overall value of these products and services by customers; (ix) changes in consumer spending, borrowings and savings habits; (x) technological changes and cyber-security matters; (xi) the ability to increase market share and control expenses; (xii) changes in the competitive environment among banks, financial holding companies and other financial services providers; (xiii) the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we and our subsidiaries must comply, including the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III update to the Basel Accords; (xiv) the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters; (xv) the costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews; and (xvi) our success at managing the risks involved in the foregoing items. Any forward-looking statement made by the Company in this Quarterly Report on Form 10-Q speaks only as of the date on which it pursuant to is made. Factors or events that could cause the Company’s actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

## Table of Contents

### Application of Critical Accounting Policies and Accounting Estimates

The Company's significant accounting policies are described in Note 1 to the Consolidated Financial Statements included in its 2013 Form 10-K and in Note 1 to the Condensed Consolidated Financial Statements included in Item 1 of this report. The preparation of the Condensed Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States ("GAAP") and practices generally applicable to the financial services industry requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses, and to disclose contingent assets and liabilities. Actual results could differ from those estimates.

Management has identified accounting for (i) the allowance for loan and lease losses, (ii) fair value measurements for valuation of financial instruments and valuation of investments for other-than-temporary impairment ("OTTI"), (iii) valuation of goodwill, (iv) valuation of deferred income taxes, and (v) pension and other post retirement benefits as the Company's most critical accounting policies in that they are important to the portrayal of the Company's financial condition and results, and they require management's subjective and complex judgment as a result of the need to make estimates about the effects of matters that are inherently uncertain. These accounting policies and estimates, including the nature of the estimates and types of assumptions used are described throughout, Part II, Item 7.

Management's Discussion and Analysis of Financial Condition and Results of Operations included in Webster's 2013 Form 10-K and, this Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations. Goodwill Valuation

Webster uses a valuation methodology that addresses market concerns and Basel III to fully allocate capital. Capital allocation for segment reporting is based on regulatory targets aimed at risk-weighted assets, tangible assets, and deposits. Actual regulatory targets are applied to each of the asset bases and an implied target is used for deposits. The methodology creates two asset bases, risk-weighted assets and tangible assets, as well as a deposit base, intangible assets including goodwill, and management assessments.

Webster tests its goodwill for impairment annually as of August 31 (the "Measurement Date"). In performing Step 1 of the goodwill impairment testing and measurement process, the Company primarily relied on the income approach to arrive at an indicated range of fair value for each of the reporting units, which was then corroborated with the market approach comparable company method and the overall market capitalization reconciliation of the Company. The income approach consists of discounting projected long-term future cash flows, which are derived from internal forecasts and economic expectations for the respective reporting units. The internal forecasts are developed for each reporting unit by considering several key business drivers such as new business initiatives, market share changes, anticipated loan and deposit growth, forward interest rates, historical performance, and industry and economic trends, among other considerations.

The projected future cash flows are discounted using estimated rates based on the Capital Asset Pricing Model, which considers the risk-free interest rate, market risk premium, beta, and unsystematic risk and size premium adjustments specific to each of the reporting units. In this analysis, the discount rates ranged from 9.3% to 12.1%. The long-term growth rate used in determining the terminal value of the reporting units cash flows was estimated at 4.0% and is based on management's assessment of the minimum expected terminal growth rate of each reporting unit as well as broader economic considerations. There was no impairment indicated as a result of the Step 1 test performed as of August 31, 2014. The fair value of the Consumer Deposits, Business Banking, and Other reporting units where goodwill resides exceeded carrying value by 41.6%, 53.8%, and 312.7%, respectively, as of the August 31, 2014 test date.

Table of Contents

## RESULTS OF OPERATIONS

## Summary of Performance

For the three months ended September 30, 2014, Webster's net income available to common shareholders was \$47.8 million, or \$0.53 per diluted share, an increase of \$3.2 million compared to \$44.7 million, or \$0.49 per diluted share, for the three months ended September 30, 2013. The \$3.2 million increase is primarily due to an increase of \$7.4 million in net interest income and a increase of \$4.7 million in non-interest income partially offset by a \$5.5 million increase in income tax expense, an increase of \$2.4 million in non-interest expense, and an increase of \$1.0 million in provision for loan and lease losses.

Webster's net income available to common shareholders was \$140.8 million, or \$1.55 per diluted share, for the nine months ended September 30, 2014, an increase of \$13.2 million compared to \$127.6 million, or \$1.41 per diluted share, for the nine months ended September 30, 2013. The \$13.2 million increase in net income for the nine months ended September 30, 2014 is due to a \$25.0 million increase in net interest income and a \$1.5 million increase in non-interest income partially offset by a \$9.9 million increase in income tax expense, an increase of \$3.3 million in provision for loan and lease losses, and a increase of \$0.4 million in non-interest expense.

Selected financial highlights are presented in the following table:

(In thousands, except per share and ratio data)	At or for the Three months ended September 30,		At or for the Nine months ended September 30,	
	2014	2013	2014	2013
Earnings:				
Net interest income	\$157,370	\$149,987	\$467,793	\$442,844
Provision for loan and lease losses	9,500	8,500	27,750	24,500
Total non-interest income	50,909	46,257	148,333	146,786
Total non-interest expense	124,642	122,281	371,844	371,420
Net income	50,458	47,305	148,737	135,795
Net income available to common shareholders	47,819	44,666	140,820	127,631
Per Share Data:				
Weighted-average common shares - diluted <sup>(1)</sup>	90,614	90,423	90,591	90,193
Net income available to common shareholders per common share - diluted	\$0.53	\$0.49	\$1.55	\$1.41
Dividends declared per common share	0.20	0.15	0.55	0.40
Dividends declared per Series A preferred share	21.25	21.25	63.75	63.75
Dividends declared per Series E preferred share	400.00	400.00	1,200.00	1,248.89
Book value per common share	23.93	22.34	23.93	22.34
Tangible book value per common share <sup>(3)</sup>	18.02	16.40	18.02	16.40
Selected Ratios:				
Return on average assets <sup>(2)</sup>	0.94	%0.93	% 0.93	%0.90
Return on average common shareholders' equity	8.88	8.93	8.85	8.58
Tangible common equity ratio <sup>(3)</sup>	7.64	7.37	7.64	7.37
Tier 1 common equity to risk-weighted assets <sup>(3)</sup>	11.50	11.38	11.50	11.38
Return on average tangible common shareholders' equity <sup>(3)</sup>	11.86	12.43	11.96	12.00
Net interest margin	3.17	3.23	3.21	3.24
Efficiency ratio <sup>(3)</sup>	58.98	60.07	59.52	60.73

For the three and nine months ended September 30, 2014 and 2013, the effect of the Series A Preferred Stock on (1) the computation of diluted earnings per share was anti-dilutive; therefore, the effect of this security was not included in the determination of diluted average shares.

(2) Annualized, based on net income before preferred dividend.

(3) The Company evaluates its business based on certain ratios that utilize tangible equity, a non-GAAP financial measure.

The efficiency ratio, which measures the costs expended to generate a dollar of revenue, is calculated excluding foreclosed property expense, amortization of intangibles, gain or loss on securities, and other non-recurring items. Accordingly, this is also a non-GAAP financial measure.

The Company believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Company. Other companies may define or calculate supplemental financial data differently.

Table of Contents

See the following tables for reconciliations of the non-GAAP financial measures with financial measures defined by GAAP:

	At September 30,	
(Dollars and shares in thousands, except per share data)	2014	2013
Tangible book value per common share (non-GAAP):		
Shareholders' equity (GAAP)	\$2,310,850	\$2,167,659
Less: Preferred equity (GAAP)	151,649	151,649
Goodwill and other intangible assets (GAAP)	532,969	536,431
Tangible common equity (non-GAAP)	\$1,626,232	\$1,479,579
Common shares outstanding	90,248	90,245
Tangible book value per common share (non-GAAP)	\$18.02	\$16.40
Tangible common equity ratio (non-GAAP):		
Shareholders' equity (GAAP)	\$2,310,850	\$2,167,659
Less: Preferred stock (GAAP)	151,649	151,649
Goodwill and other intangible assets (GAAP)	532,969	536,431
Tangible common shareholders' equity (non-GAAP)	\$1,626,232	\$1,479,579
Total Assets (GAAP)	\$21,826,882	\$20,609,554
Less: Goodwill and other intangible assets (GAAP)	532,969	536,431
Tangible assets (non-GAAP)	\$21,293,913	\$20,073,123
Tangible common equity ratio (non-GAAP)	7.64	% 7.37 %
Tier 1 common equity to risk-weighted assets (non-GAAP):		
Shareholders' equity (GAAP)	\$2,310,850	\$2,167,659
Less: Preferred equity (GAAP)	151,649	151,649
Goodwill and other intangible assets (GAAP)	532,969	536,431
Accumulated other comprehensive loss (GAAP)	(35,919 )	(58,941 )
Add back: DTL (DTA) related to goodwill and other intangibles (regulatory)	9,904	10,441
Tier 1 common equity (regulatory)	\$1,672,055	\$1,548,961
Risk-weighted assets (regulatory)	\$14,540,075	