

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

U S GLOBAL INVESTORS INC  
Form 10-Q  
February 10, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended December 31, 2014

OR

☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-13928

U.S. GLOBAL INVESTORS, INC.  
(Exact name of registrant as specified in its  
charter)

Texas  
(State or other jurisdiction of  
incorporation or organization)

74-1598370  
(IRS Employer Identification No.)

7900 Callaghan Road  
San Antonio, Texas  
(Address of principal executive offices)  
(210) 308-1234

78229-1234  
(Zip Code)

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES ☒ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller Reporting Company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES ☐ NO ☒

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

On February 2, 2015, there were 13,866,421 shares of Registrant's class A nonvoting common stock issued and 13,313,776 shares of Registrant's class A nonvoting common stock issued and outstanding, no shares of Registrant's class B nonvoting common shares outstanding, and 2,069,127 shares of Registrant's class C voting common stock issued and outstanding.

---

TABLE OF CONTENTS

<u>PART I. FINANCIAL INFORMATION</u>	<u>1</u>
<u>ITEM 1. FINANCIAL STATEMENTS</u>	<u>1</u>
<u>CONSOLIDATED BALANCE SHEETS</u>	<u>1</u>
<u>CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)</u>	<u>2</u>
<u>CONSOLIDATED STATEMENTS COMPREHENSIVE INCOME (LOSS) (UNAUDITED)</u>	<u>3</u>
<u>CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)</u>	<u>4</u>
<u>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)</u>	<u>5</u>
<u>ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>20</u>
<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>25</u>
<u>ITEM 4. CONTROLS AND PROCEDURES</u>	<u>25</u>
<u>PART II. OTHER INFORMATION</u>	<u>26</u>
<u>ITEM 1A. RISK FACTORS</u>	<u>26</u>
<u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	<u>26</u>
<u>ITEM 5. OTHER INFORMATION</u>	<u>26</u>
<u>ITEM 6. EXHIBITS</u>	<u>27</u>
<u>SIGNATURES</u>	<u>28</u>

---

Table of Contents

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED BALANCE SHEETS

	December 31, 2014 (UNAUDITED)	June 30, 2014
Assets		
(dollars in thousands)		
Current Assets		
Cash and cash equivalents	\$4,252	\$5,910
Trading securities, at fair value	17,015	17,817
Receivables	1,922	2,513
Prepaid expenses	488	525
Deferred tax asset	214	51
Total Current Assets	23,891	26,816
Net Property and Equipment	2,884	3,024
Other Assets		
Deferred tax asset, long term	701	298
Investment securities available-for-sale, at fair value	4,547	6,196
Other investments	2,413	1,413
Intangible assets, net	63	86
Other assets, long term	12	13
Total Other Assets	7,736	8,006
Total Assets	\$34,511	\$37,846
Liabilities and Shareholders' Equity		
Current Liabilities		
Accounts payable	\$105	\$219
Accrued compensation and related costs	509	581
Dividends payable	231	232
Other accrued expenses	772	1,064
Total liabilities held related to discontinued operations	—	47
Total Current Liabilities	1,617	2,143
Commitments and Contingencies		
Shareholders' Equity		
Common stock (class A) - \$0.025 par value; nonvoting; authorized, 28,000,000 shares; issued, 13,866,421 and 13,866,361 shares at December 31, 2014, and June 30, 2014, respectively	347	347
Common stock (class B) - \$0.025 par value; nonvoting; authorized, 4,500,000 shares; no shares issued	—	—
Convertible common stock (class C) - \$0.025 par value; voting; authorized, 3,500,000 shares; issued, 2,069,127 and 2,069,187 shares at December 31, 2014, and June 30, 2014, respectively	52	52
Additional paid-in-capital	15,684	15,669
Treasury stock, class A shares at cost; 548,379 and 501,518 shares at December 31, 2014, and June 30, 2014, respectively	(1,434	) (1,280
Accumulated other comprehensive income, net of tax	(291	) 906
Retained earnings	17,943	19,376

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

Total U.S. Global Investors, Inc. Shareholders' Equity	32,301	35,070
Non-Controlling Interest in Subsidiary	593	633
Total Shareholders' Equity	32,894	35,703
Total Liabilities and Shareholders' Equity	\$34,511	\$37,846

The accompanying notes are an integral part of these consolidated financial statements.

PAGE 1

---

Table of Contents

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Six Months Ended December 31,		Three Months Ended December 31,	
(dollars in thousands, except per share data)	2014	2013	2014	2013
Operating Revenues				
Mutual fund advisory fees	\$4,110	\$3,911	\$1,691	\$1,822
Distribution fees	819	1,036	355	505
Shareholder services fees	364	492	158	231
Administrative services fees	375	353	167	182
	5,668	5,792	2,371	2,740
Operating Expenses				
Employee compensation and benefits	3,123	3,753	1,545	1,870
General and administrative	2,200	3,144	1,021	1,603
Platform fees	1,199	961	519	452
Advertising	190	350	96	217
Depreciation and amortization	164	125	81	62
	6,876	8,333	3,262	4,204
Operating Loss	(1,208	) (2,541	) (891	) (1,464
Other Income				
Investment income	273	1,109	53	48
Equity in earnings of Galileo	—	(15	) —	(8
	273	1,094	53	40
Loss from Continuing Operations Before Income Taxes	(935	) (1,447	) (838	) (1,424
Provision for Federal Income Taxes				
Tax expense (benefit)	(4	) (480	) 3	(466
Loss from Continuing Operations	(931	) (967	) (841	) (958
Discontinued Operations (Note 13)				
Loss from operations of discontinued transfer agent	—	(358	) —	(314
Tax benefit	—	(122	) —	(107
Loss from Discontinued Operations	—	(236	) —	(207
Net Loss	(931	) (1,203	) (841	) (1,165
Less: Net Income Attributable to Non-Controlling Interest	39	—	1	—
Net Loss Attributable to U.S. Global Investors, Inc.	\$(970	) \$(1,203	) \$(842	) \$(1,165
Basic Net Loss per Share				
Loss from continuing operations	\$(0.06	) \$(0.06	) \$(0.05	) \$(0.06
Loss from discontinued operations	\$0.00	\$(0.02	) \$0.00	\$(0.02
Net loss	\$(0.06	) \$(0.08	) \$(0.05	) \$(0.08
Diluted Net Loss per Share				
Loss from continuing operations	\$(0.06	) \$(0.06	) \$(0.05	) \$(0.06
Loss from discontinued operations	\$0.00	\$(0.02	) \$0.00	\$(0.02
Net loss	\$(0.06	) \$(0.08	) \$(0.05	) \$(0.08

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

Basic weighted average number of common shares outstanding	15,419,309	15,471,816	15,409,292	15,472,370
Diluted weighted average number of common shares outstanding	15,419,309	15,471,816	15,409,292	15,472,370

The accompanying notes are an integral part of these consolidated financial statements.

PAGE 2

---

Table of Contents

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(dollars in thousands)	Six Months Ended December 31,		Three Months Ended December 31,	
	2014	2013	2014	2013
Net Loss	\$ (931	) \$ (1,203	) \$ (841	) \$ (1,165
Other Comprehensive Income (Loss), Net of Tax:				
Unrealized gains (losses) on available-for-sale securities arising during period	(849	) 371	(618	) (8
Less: reclassification adjustment for gains/losses included in net income	(252	) (457	) (57	) 121
Net change from available-for-sale investments, net of tax	(1,101	) (86	) (675	) 113
Foreign currency translation adjustment	(149	) —	(70	) —
Other Comprehensive Income (Loss)	(1,250	) (86	) (745	) 113
Comprehensive Loss	(2,181	) (1,289	) (1,586	) (1,052
Less: Comprehensive Loss Attributable to Non-Controlling Interest	(13	) —	(24	) —
Comprehensive Loss Attributable to U.S. Global Investors, Inc.	\$ (2,168	) \$ (1,289	) \$ (1,562	) \$ (1,052



The accompanying notes are an integral part of these consolidated financial statements.

PAGE 3

---

Table of Contents

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(dollars in thousands)	Six Months Ended December 31,	
	2014	2013
Cash Flows from Operating Activities:		
Net loss	\$(931	) \$(1,203
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	164	128
Net loss on disposal of property and equipment	26	—
Net recognized gain on securities	(376	) (524
Net loss from equity method investment	—	15
Provision for deferred taxes	2	285
Stock bonuses	6	5
Stock-based compensation expense	—	1
Changes in operating assets and liabilities:		
Accounts receivable	566	(309
Prepaid expenses	34	(3
Trading securities	797	(14,051
Accounts payable and accrued expenses	(500	) 351
Total adjustments	719	(14,102
Net cash used in operating activities	(212	) (15,305
Cash Flows from Investing Activities:		
Purchase of property and equipment	(40	) —
Purchase of available-for-sale securities	(165	) (609
Purchase of other investments	(1,000	) —
Proceeds on sale of available-for-sale securities	515	2,881
Proceeds from return of capital and principal payments on investments	12	—
Net cash provided by (used in) investing activities	(678	) 2,272
Cash Flows from Financing Activities:		
Issuance of common stock	61	88
Repurchases of common stock	(206	) (110
Distributions to non-controlling interest in subsidiary	(27	) —
Dividends paid	(462	) (464
Net cash used in financing activities	(634	) (486
Effect of exchange rate changes on cash and cash equivalents	(134	) —
Net decrease in cash and cash equivalents	(1,658	) (13,519
Beginning cash and cash equivalents	5,910	18,085
Ending cash and cash equivalents	\$4,252	\$4,566
Supplemental Disclosures of Cash Flow Information:		
Cash paid for income taxes	\$—	\$—

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. BASIS OF PRESENTATION

U.S. Global Investors, Inc. (the "Company" or "U.S. Global") has prepared the consolidated financial statements pursuant to accounting principles generally accepted in the United States of America ("U.S. GAAP") and the rules and regulations of the United States Securities and Exchange Commission ("SEC") that permit reduced disclosure for interim periods. The financial information included herein reflects all adjustments (consisting solely of normal recurring adjustments), which are, in management's opinion, necessary for a fair presentation of results for the interim periods presented. The Company has consistently followed the accounting policies set forth in the notes to the consolidated financial statements in the Company's Form 10-K for the fiscal year ended June 30, 2014.

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, United Shareholder Services, Inc. ("USSI"), U.S. Global Investors (Guernsey) Limited ("USGG") (on August 3, 2013, USGG was dissolved), U.S. Global Brokerage, Inc., U.S. Global Investors (Bermuda) Limited, U.S. Global Investors (Canada) Limited ("USCAN"), and U.S. Global Indices, LLC, and its 65% interest in Galileo Global Equity Advisor Inc. ("Galileo").

The Company's evaluation for consolidation includes whether entities in which it has an interest are variable interest entities ("VIEs") and whether the Company is the primary beneficiary of any VIEs identified in its analysis. A VIE is an entity in which either (a) the equity investment at risk is not sufficient to permit the entity to finance its own activities without additional financial support or (b) the group of holders of the equity investment at risk lack certain characteristics of a controlling financial interest. The primary beneficiary is the entity that has the power to direct the activities that most significantly impact the VIE's economic performance and the obligation to absorb losses of or right to receive benefits from the VIE that could potentially be significant to the VIE. If the VIE qualifies for the investment company deferral, the primary beneficiary is the entity that has the obligation to absorb a majority of the expected losses or the right to receive the majority of the residual returns.

The Company holds variable interests in, but is not deemed to be the primary beneficiary of, the mutual funds it advises. The Company has determined that these entities qualify for the investment company deferral in ASC 810-10-65-2 (aa) and thus determines whether it is the primary beneficiary of these entities by virtue of its exposure to the expected losses and expected residual returns of the entity. The Company's interests in these entities consist of the Company's direct ownership therein, which in each case is insignificant to the total ownership of the fund, and any fees earned but uncollected. In the ordinary course of business, the Company may choose to waive certain fees or assume operating expenses of the funds it advises for competitive, regulatory or contractual reasons (see Note 5 for information regarding fee waivers). The Company has not provided financial support to any of these entities outside the ordinary course of business. The Company's risk of loss with respect to these managed entities is limited to the carrying value of its investments in, and fees receivable from, the entities. The Company does not consolidate these VIEs because it is not the primary beneficiary of these VIEs.

Prior to March 31, 2014, the Company classified investments in private and venture capital companies as available-for-sale Level 3 securities. Since these equity investments do not have readily determinable fair values, these investments should have been classified as "other investments" on the Consolidated Balance Sheets and accounted for under the cost method of accounting rather than at fair value. The Company determined that the difference between the fair value and the value using the cost method of accounting for these securities is not material to "accumulated other comprehensive income (loss)" or "other comprehensive income (loss)" and did not affect net income or earnings per share. To correct this balance sheet misclassification, the Company has reclassified these investments as "other investments" on the face of the balance sheet at cost adjusted for impairments. This reclassification was not material to

"accumulated other comprehensive income (loss)" or "other comprehensive income (loss)" and did not affect net income or earnings per share.

All significant intercompany balances and transactions have been eliminated in consolidation. Certain amounts have been reclassified for comparative purposes. The results of operations for the six months ended December 31, 2014, are not necessarily indicative of the results to be expected for the entire year.

The unaudited interim financial information in these condensed financial statements should be read in conjunction with the consolidated financial statements contained in the Company's annual report.

PAGE 5

---

Table of Contents

Recent Accounting Pronouncements

In July 2013, the FASB issued ASU 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists ("ASU 2013-11"). ASU 2013-11 became effective for the Company on July 1, 2014. The adoption of ASU 2013-11 was not material to the consolidated financial statements.

In April 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements and Property, Plant, and Equipment - Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ("ASU 2014-08"). ASU 2014-08 will become effective for the Company on July 1, 2015. Management is evaluating the ASU and its potential impact on the financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"), which supersedes nearly all existing revenue recognition guidance under U.S. GAAP. The standard is effective for annual periods beginning after December 15, 2016, and interim periods therein, using either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption (which includes additional footnote disclosures). Management is currently evaluating the impact of the pending adoption of ASU 2014-09 on the consolidated financial statements and has not yet determined the method by which the Company will adopt the standard in 2017.

In August 2014, the FASB issued ASU 2014-15, Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern ("ASU 2014-15"). This update requires an entity's management to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or within one year after the date that the financial statements are available to be issued when applicable). When conditions or events raise substantial doubts about an entity's ability to continue as a going concern, management shall disclose: i) the principal conditions or events that raise substantial doubt about the entity's ability to continue as a going concern; ii) management's evaluation of the significance of those conditions or events in relation to the entity's ability to meet its obligations; and iii) management's plans that are intended to mitigate the conditions or events - and whether or not those plans alleviate the substantial doubt about the entity's ability to continue as a going concern. ASU 2014-15 is effective for the annual period ending after December 15, 2016, and early application is permitted. Management does not currently anticipate that this update will have any impact on the Company's financial statement disclosures.

In November 2014, the FASB issued ASU 2014-17, Business Combinations: Pushdown Accounting ("ASU 2014-17"). ASU 2014-17 provides companies with the option to apply pushdown accounting in its separate financial statements upon occurrence of an event in which an acquirer obtains control of the acquired entity. The election to apply pushdown accounting can be made either in the period in which the change of control occurred, or in a subsequent period. If the election is made in a subsequent period, it would be considered a change in accounting principle and treated in accordance with Topic 250, Accounting Changes and Error Corrections. ASU 2014-17 became effective for the Company on November 18, 2014. The adoption of ASU 2014-17 was not material to the consolidated financial statements.



Table of Contents

NOTE 2. INVESTMENTS

As of December 31, 2014, the Company held investments with a fair value of approximately \$21.6 million and a cost basis of approximately \$22.7 million. In addition, the Company held other investments of \$2.4 million . Total investments are approximately 69.5 percent of the Company's total assets.

Investments in securities classified as trading are reflected as current assets on the Consolidated Balance Sheets at their fair value. Unrealized holding gains and losses on trading securities are included in earnings in the Consolidated Statements of Operations.

Investments in securities classified as available-for-sale, which may not be readily marketable, are reflected as non-current assets on the Consolidated Balance Sheets at their fair value. Unrealized holding gains and losses on available-for-sale securities are excluded from earnings and reported in other comprehensive income as a separate component of shareholders' equity until realized.

Other investments consist of equity investments in entities over which the Company is unable to exercise significant influence and which do not have readily determinable fair values. These equity investments are accounted for under the cost method of accounting and evaluated for impairment. The Company considers many factors in determining impairment, including the severity and duration of the decline in value below cost, the Company's interest and ability to hold the security for a period of time sufficient for an anticipated recovery in value, and the financial condition and specific events related to the issuer. When an impairment of an equity security is determined to be other-than-temporary, the impairment is recognized in earnings.

In December 2013, the shareholders of the U.S. Government Securities Savings Fund approved a proposal resulting in the conversion of the fund from a money market fund to a U.S. Government ultra-short bond fund that is not a money market fund. The fund was renamed U.S. Government Securities Ultra-Short Bond Fund ("Government Fund"). Prior to the conversion, while the fund was a money market fund, the amount held in the fund was classified as a cash equivalent. After the conversion, the amount held in the fund is classified as a trading mutual fund investment. The amount held in the fund by the Company as of the conversion date was \$14.1 million.

The Company records security transactions on trade date. Realized gains (losses) from security transactions are calculated on the first-in/first-out cost basis, unless otherwise identifiable, and are recorded in earnings on the date of sale.

PAGE 7

---



Table of Contents

The following details the components of the Company's investments recorded as fair value as of December 31, 2014, and June 30, 2014.

(dollars in thousands)	December 31, 2014			
	Cost	Gross Unrealized Gains	(Losses)	Fair Value
Trading securities <sup>1</sup>				
Offshore fund	\$1,184	\$—	\$(624	) \$560
Mutual funds - Fixed income	15,991	79	(1	) 16,069
Mutual funds - Domestic equity	535	—	(149	) 386
Other	81	—	(81	) —
Total trading securities	\$17,791	\$79	\$(855	) \$17,015
Available-for-sale securities <sup>2</sup>				
Common stock - Domestic	\$585	\$621	\$(8	) \$1,198
Common stock - International	652	249	(27	) 874
Corporate debt	1,693	—	(1,073	) 620
Mutual funds - Fixed income	1,228	14	(20	) 1,222
Mutual funds - Domestic equity	543	—	(77	) 466
Other	169	2	(4	) 167
Total available-for-sale securities <sup>3</sup>	\$4,870	\$886	\$(1,209	) \$4,547
June 30, 2014				
(dollars in thousands)	Cost	Gross Unrealized Gains	(Losses)	Fair Value
Trading securities <sup>1</sup>				
Offshore fund	\$1,184	\$—	\$(186	) \$998
Mutual funds - Fixed income	16,241	92	—	16,333
Mutual funds - Domestic equity	535	—	(76	) 459
Other	107	—	(80	) 27
Total trading securities	\$18,067	\$92	\$(342	) \$17,817
Available-for-sale securities <sup>2</sup>				
Common stock - Domestic	\$535	\$586	\$(3	) \$1,118
Common stock - International	607	802	—	1,409
Corporate debt	1,706	—	(74	) 1,632
Mutual funds - Fixed income	1,228	21	(2	) 1,247
Mutual funds - Domestic equity	543	7	—	550
Other	232	9	(1	) 240
Total available-for-sale securities <sup>3</sup>	\$4,851	\$1,425	\$(80	) \$6,196

<sup>1</sup> Unrealized and realized gains and losses on trading securities are included in earnings in the statement of operations.

<sup>2</sup> Unrealized gains and losses on available-for-sale securities are excluded from earnings and recorded in other comprehensive income as a separate component of shareholders' equity until realized.

<sup>3</sup> Net unrealized gains (losses) on available-for-sale securities gross and net of tax as of December 31, 2014, are \$(323) and \$(213), respectively, and as of June 30, 2014, are \$1,345 and \$888, respectively.



Table of Contents

The following tables show the gross unrealized losses and fair values of available-for-sale investment securities with unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

(dollars in thousands)	December 31, 2014					
	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Available-for-sale securities						
Common stock - Domestic	\$ 18	\$—	\$ 101	\$(8	) \$ 119	\$(8 )
Common stock - International	78	(15 )	43	(12 )	) 121	(27 )
Corporate debt	383	(1,073 )	—	—	383	(1,073 )
Mutual funds - Fixed income	209	(20 )	—	—	209	(20 )
Mutual funds - Domestic equity	466	(77 )	—	—	466	(77 )
Other	10	(4 )	—	—	10	(4 )
Total available-for-sale securities	\$ 1,164	\$(1,189 )	\$ 144	\$(20 )	) \$ 1,308	\$(1,209 )

(dollars in thousands)	June 30, 2014					
	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Available-for-sale securities						
Common stock - Domestic	\$ 125	\$(3 )	\$—	\$—	\$ 125	\$(3 )
Corporate debt	1,382	(74 )	—	—	1,382	(74 )
Mutual funds - Fixed income	151	(2 )	—	—	151	(2 )
Other	118	(1 )	—	—	118	(1 )
Total available-for-sale securities	\$ 1,776	\$(80 )	\$—	\$—	\$ 1,776	\$(80 )

Investment income can be volatile and varies depending on market fluctuations, the Company's ability to participate in investment opportunities, and timing of transactions. The Company expects that gains and losses will continue to fluctuate in the future.

Investment income (loss) from the Company's investments includes:

- realized gains and losses on sales of securities;
- unrealized gains and losses on trading securities;
- realized foreign currency gains and losses;
- other-than-temporary impairments on available-for-sale securities; and
- dividend and interest income.

The following summarizes investment income reflected in earnings for the periods discussed:

(dollars in thousands)	Six Months Ended December 31,		Three Months Ended December 31,	
Investment Income (Loss)	2014	2013	2014	2013

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

Realized gains (losses) on sales of available-for-sale securities	\$ 382	\$ 692	\$ 86	\$(183)	)
Realized losses on sales of trading securities	(6	) (168	) (6	) (168	)
Unrealized gains (losses) on trading securities	(526	) 278	(295	) 169	
Realized foreign currency gains	23	5	4	—	
Dividend and interest income	400	302	264	230	
Total Investment Income	\$ 273	\$ 1,109	\$ 53	\$ 48	

PAGE 9

---

## Table of Contents

### NOTE 3. FAIR VALUE DISCLOSURES

Accounting Standards Codification (ASC) 820, Fair Value Measurement and Disclosures, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a hierarchy that prioritizes inputs to valuation techniques used to measure fair value and requires companies to disclose the fair value of their financial instruments according to a fair value hierarchy (i.e., Levels 1, 2, and 3 inputs, as defined below). The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

Financial instruments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities at the reporting date. Since valuations are based on quoted prices that are readily and regularly available in an active market, value of these products does not entail a significant degree of judgment.

Level 2 – Valuations based on quoted prices in markets for which not all significant inputs are observable, directly or indirectly. Corporate debt securities valued in accordance with the evaluated price supplied by an independent service are categorized as Level 2 in the hierarchy. Other securities categorized as Level 2 include securities valued at the mean between the last reported bid and ask quotation.

Level 3 – Valuations based on inputs that are unobservable and significant to the fair value measurement.

The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument. The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with the investing in those securities. Because of the inherent uncertainties of valuation, the values reflected may materially differ from the values received upon actual sale of those investments.

For actively traded securities, the Company values investments using the closing price of the securities on the exchange or market on which the securities principally trade. If the security is not traded on the last business day of the quarter, it is generally valued at the mean between the last bid and ask quotation. Mutual funds, which include open- and closed-end funds, exchange-traded funds, and offshore funds, are valued at net asset value or closing price, as applicable. Certain corporate debt securities are valued by an independent pricing service using an evaluated quote based on such factors as institutional-size trading in similar groups of securities, yield, quality maturity, coupon rate, type of issuance and individual trading characteristics and other market data. As part of its independent price verification process, the Company reviews the fair value provided by the pricing service using information such as transactions in these investments, broker quotes, market transactions in comparable investments, general market conditions and the issuer's financial condition. Debt securities that are not valued by an independent pricing service are valued based on review of similarly structured issuances in similar jurisdictions, when possible. The Company also takes into consideration numerous other factors that could affect valuation such as overall market conditions, liquidity of the security and bond structure. Securities for which market quotations are not readily available are valued at their fair value as determined by the portfolio management team. The portfolio management team includes representatives from the investment, accounting and legal/compliance departments. The portfolio management team meets periodically to consider a number of factors in determining a security's fair value, including the security's trading volume, market values of similar class issuances, investment personnel's judgment regarding the market experience of the issuer, financial status of the issuer, the issuer's management, and back testing, as appropriate. The fair values may differ from what may have been used had a broader market for these securities existed. The portfolio management team reviews inputs and assumptions and reports material items to the board of directors.

Prior to March 31, 2014, the Company classified investments that were valued using the mean between the last reported bid ask quotation as Level 1 investments. The Company has determined that it is reasonable to classify these securities as Level 2 investments. This reclassification does not affect balance sheet presentation, net income or earnings per share.

PAGE 10

---

Table of Contents

The following presents fair value measurements, as of December 31, 2014, and June 30, 2014, for the major categories of U.S. Global's investments measured at fair value on a recurring basis:

Fair Value Measurement using December 31, 2014				
(dollars in thousands)	Quoted Prices (Level 1)	Significant Other Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Trading securities				
Offshore fund	\$—	\$560	\$—	\$560
Mutual funds - Fixed income	16,069	—	—	16,069
Mutual funds - Domestic equity	386	—	—	386
Other	—	—	—	—
Total trading securities	16,455	560	—	17,015
Available-for-sale securities				
Common stock - Domestic	1,198	—	—	1,198
Common stock - International	873	1	—	874
Corporate debt	—	382	238	620
Mutual funds - Fixed income	1,222	—	—	1,222
Mutual funds - Domestic equity	466	—	—	466
Other	167	—	—	167
Total available-for-sale securities	3,926	383	238	4,547
Total Investments Measured at Fair Value on a Recurring Basis	\$20,381	\$943	\$238	\$21,562
Fair Value Measurement using June 30, 2014				
(dollars in thousands)	Quoted Prices (Level 1)	Significant Other Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Trading securities				
Offshore fund	\$—	\$998	\$—	\$998
Mutual funds - Fixed income	16,333	—	—	16,333
Mutual funds - Domestic equity	459	—	—	459
Other	27	—	—	27
Total trading securities	16,819	998	—	17,817
Available-for-sale securities				
Common stock - Domestic	1,118	—	—	1,118
Common stock - International	1,406	3	—	1,409
Corporate debt	292	1,090	250	1,632
Mutual funds - Fixed income	1,247	—	—	1,247
Mutual funds - Domestic equity	550	—	—	550
Other	240	—	—	240
Total available-for-sale securities	4,853	1,093	250	6,196

Total Investments Measured at Fair Value on a Recurring Basis	\$21,672	\$2,091	\$250	\$24,013
--	----------	---------	-------	----------

PAGE 11

---



Table of Contents

As of December 31, 2014, approximately 95 percent of the Company's financial assets measured at fair value are derived from Level 1 inputs, four percent of the Company's financial assets measured at fair value are derived from Level 2 inputs, and the remaining one percent are Level 3 inputs. As of June 30, 2014, approximately 90 percent of the Company's financial assets measured at fair value are derived from Level 1 inputs, nine percent of the Company's financial assets measured at fair value are derived from Level 2 inputs, and the remaining one percent are Level 3 inputs. The Company had transfers from Level 1 to Level 2 in the amount of \$87,000 due to securities being valued at the mean between bid and ask quotations at December 31, 2014, but at a quoted price at the prior period end. The Company recognizes transfers between levels at the end of each quarter.

In Level 2, the Company has an investment in an affiliated offshore fund, classified as trading, with a fair value of \$560,000 as of December 31, 2014, based on the net asset value per share, which invests in companies in the energy and natural resources sectors. The Company may redeem this investment on the first business day of each month after providing a redemption notice at least forty-five days prior to the proposed redemption date.

In addition, the Company has investments in corporate debt securities of \$382,000 as of December 31, 2014, categorized as Level 2, which the Company valued in accordance with the evaluated price supplied by an independent pricing service or valued using the mean between the last reported bid ask quotation.

The corporate debt in Level 3 is valued based on review of similarly structured issuances in similar jurisdictions. At December 31, 2014, the Level 3 corporate debt is valued at cost, which approximates fair value as a result of the Company's review of similar structured issuances in similar jurisdictions.

The following table is a reconciliation of investments for which unobservable inputs (Level 3) were used in determining fair value during the six months ended December 31, 2014, and December 31, 2013:

	Changes in Level 3 Assets Measured at Fair Value on a Recurring Basis			
	December 31, 2014	December 31, 2013		
(dollars in thousands)	Corporate Debt	Common Stock - International	Corporate Debt	Other
Beginning Balance	\$250	\$95	\$—	\$163
Return of capital/principal payments received	(12	) —	—	—
Total gains or losses (realized/unrealized)				
Included in earnings (investment income)	—	—	—	—
Included in other comprehensive income	—	(1	) —	(6
Purchases	—	—	250	97
Sales	—	—	—	—
Transfers into Level 3	—	—	—	—
Transfers out of Level 3	—	—	—	—
Ending Balance	\$238	\$94	\$250	\$254

## NOTE 4. BUSINESS COMBINATION

Effective March 31, 2013, the Company, through USCAN, purchased 50 percent of the issued and outstanding shares of Galileo Global Equity Advisors, Inc., a privately held Toronto-based asset management firm, for \$600,000 cash.

Effective June 1, 2014, the Company, through USCAN, completed its purchase of an additional 15 percent interest in Galileo from the company's founder, Michael Waring, for \$180,000 cash. This strategic investment brings USCAN's ownership to 65 percent of the outstanding shares of Galileo, which represents a controlling interest in Galileo. Prior to June 1, 2014, the Company accounted for the investment in Galileo under the equity method of accounting. After June 1, 2014, Galileo was consolidated with the operations of the Company. Frank Holmes, CEO, and Susan McGee, President and General Counsel, serve as directors of Galileo.

Included in other income for the three and six months ending December 31, 2013, is a loss of \$8,000 and \$15,000, respectively, from the Company's interest in Galileo, accounted for under the equity method of accounting.

PAGE 12

---

Table of Contents

NOTE 5. INVESTMENT MANAGEMENT, TRANSFER AGENT AND OTHER FEES

The Company serves as investment adviser to U.S. Global Investors Funds (“USGIF” or the “Funds”) and receives a fee based on a specified percentage of net assets under management.

The advisory agreement for the equity funds provides for a base advisory fee that is adjusted upwards or downwards by 0.25 percent when there is a performance difference of 5 percent or more between a fund’s performance and that of its designated benchmark index over the prior rolling 12 months. For the three and six months ended December 31, 2014, the Company realized a decrease in its base advisory fee of \$247,000 and \$430,000, respectively. For the corresponding periods in fiscal year 2013, base advisory fees were adjusted downward by \$286,000 and \$419,000, respectively.

The following changes were made during the prior fiscal year to the mutual funds the Company manages: (1) the Global Emerging Markets Fund liquidated on October 31, 2013, (2) the MegaTrends Fund was reorganized into the Holmes Growth Fund (renamed Holmes Macro Trends Fund), (3) the Tax Free Fund was reorganized into the Near-Term Tax Free Fund, (4) the Government Fund changed from a money market fund to a U.S. Government ultra-short bond fund, and (5) the U.S. Treasury Securities Cash Fund was liquidated on December 27, 2013.

The Company has agreed to contractually limit the expenses of the Near-Term Tax Free Fund through December 2015. The Company has voluntarily waived or reduced its fees and/or agreed to pay expenses on the remaining funds. These caps will continue on a voluntary basis at the Company’s discretion. The aggregate fees waived and expenses borne by the Company for the three and six months ended December 31, 2014, were \$337,000 and \$614,000, respectively, compared with \$893,000 and \$1,748,000, respectively, for the corresponding periods in the prior fiscal year.

Prior to the U.S. Treasury Securities Cash Fund liquidation and the U.S. Government Securities Savings Fund conversion, the Company voluntarily agreed to waive fees and/or reimburse the U.S. Treasury Securities Cash Fund and the Government Fund to the extent necessary to maintain the respective fund’s yield at a certain level as determined by the Company (Minimum Yield). The above waived fees include for the three and six months ended December 31, 2013, total fees waived and/or expenses reimbursed as a result of this agreement were \$249,000 and \$584,000, respectively.

The Company may recapture any fees waived and/or expenses reimbursed to maintain the Minimum Yield within three years after the end of the fund’s fiscal year of such waiver and/or reimbursement. Thus, \$510,000 of the waiver for the Government Fund is recoverable by the Company through December 31, 2015; and \$498,000 through December 31, 2016.

The Company receives shareholder servicing fees based on the value of assets held through broker-dealer platforms.

Effective in December 2013, administrative service fees paid to the Company changed from an annual rate of 0.08 percent to 0.10 percent per investor class and from 0.06 percent to 0.08 percent per institutional class of each fund, based on average daily net assets, plus \$10,000 per fund per year. Effective November 1, 2014, the per fund fee changed to \$7,000 per year.

The Company’s Board of Directors formally agreed on August 23, 2013, to exit the transfer agency business so that the Company could focus more on its core strength of investment management. USSI served as the transfer agent to the USGIF until conversion to a new transfer agent on December 9, 2013. Before the conversion, USSI received fees

based on the number of shareholder accounts, transaction and activity-based fees and certain miscellaneous fees directly from USGIF shareholders. The transfer agency fees are included in discontinued operations in the statement of operations.

The Company provides advisory services for two offshore clients and received monthly advisory fees based on the net asset values of the clients and performance fees, if any, based on the overall increase in net asset values. Another offshore fund had liquidated in November 2013. The Company recorded advisory and performance fees from these clients totaling \$32,000 and \$79,000, respectively, for the three and six months ended December 31, 2014, and \$53,000 and \$105,000, respectively, for the corresponding periods in the prior fiscal year. Frank Holmes, CEO, serves as a director of the offshore clients.

PAGE 13

---

Table of Contents

NOTE 6. BORROWINGS

As of December 31, 2014, the Company has no long-term liabilities.

The Company has access to a \$1 million credit facility with a 1-year maturity for working capital purposes. The credit agreement requires the Company to maintain certain quarterly financial covenants to access the line of credit. The Company has been in compliance with all financial covenants during the fiscal year. As of December 31, 2014, this credit facility remained unutilized by the Company.

NOTE 7. STOCKHOLDERS' EQUITY

Payment of cash dividends is within the discretion of the Company's board of directors and is dependent on earnings, operations, capital requirements, general financial condition of the Company, and general business conditions. A monthly dividend of \$0.005 per share is authorized through March 31, 2015, and will be reviewed by the board quarterly.

The Board of Directors approved a share repurchase program on December 7, 2012, authorizing the Company to purchase up to \$2.75 million of its outstanding common shares as market and business conditions warrant on the open market in compliance with Rule 10b-18 of the Securities Exchange Act of 1934. This share repurchase authorization ended on December 31, 2013. On December 12, 2013, and December 10, 2014, the Board of Directors renewed the repurchase program for calendar year 2014 and 2015, respectively. The total amount of shares that may be repurchased in 2015 under the renewed program is \$2.75 million. The acquired shares may be used for corporate purposes, including shares issued to employees in the Company's stock-based compensation programs. For the three and six months ended December 31, 2014, the Company repurchased 50,212 and 67,005 class A shares using cash of \$147,000 and \$206,000, respectively. For the three and six months ended December 31, 2013, the Company repurchased 28,227 and 41,446 class A shares using cash of \$73,000 and \$110,000, respectively.

Stock compensation plans

The Company's stock option plans provide for the granting of class A shares as either incentive or nonqualified stock options to employees and non-employee directors. Options are subject to terms and conditions determined by the Compensation Committee of the Board of Directors. Options outstanding and exercisable at December 31, 2014, were 22,000 at a weighted average exercise price of \$18.72. There were no options granted, exercised or forfeited for the six months ended December 31, 2014.

The Company accounts for stock-based compensation in accordance with ASC 718 Compensation – Stock Compensation. Stock-based compensation expense is recorded for the cost of stock options. There was no stock-based compensation expense for the three and six months ended December 31, 2014. Stock-based compensation expense for the three and six months ended December 31, 2013, was \$1,000 and \$1,000, respectively. As of December 31, 2014, there was no unrecognized share-based compensation cost related to share-based compensation granted under the plans to be recognized over the remainder of their respective vesting periods. As of December 31, 2013, there was approximately \$7,000 of total unrecognized share-based compensation cost related to share-based compensation granted under the plans to be recognized over the remainder of their respective vesting periods.



Table of Contents

## NOTE 8. EARNINGS PER SHARE

The basic earnings per share (“EPS”) calculation excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution of EPS that could occur if options to issue common stock were exercised.

The following table sets forth the computation for basic and diluted EPS:

(dollars in thousands, except per share data)	Six Months Ended December 31,		Three Months Ended December 31,	
	2014	2013	2014	2013
Net loss				
Loss from continuing operations	\$(931)	) \$(967)	) \$(841)	) \$(958)
Less: Income attributable to non-controlling interest in subsidiary	39	—	1	—
Loss from continuing operations attributable to U.S. Global Investors, Inc.	(970)	) (967)	) (842)	) (958)
Loss from discontinued operations attributable to U.S. Global Investors, Inc.	—	(236)	) —	(207)
Net loss attributable to U.S. Global Investors, Inc.	\$(970)	) \$(1,203)	) \$(842)	) \$(1,165)
Weighted average number of outstanding shares				
Basic	15,419,309	15,471,816	15,409,292	15,472,370
Effect of dilutive securities				
Employee stock options	—	—	—	—
Diluted	15,419,309	15,471,816	15,409,292	15,472,370
Loss per share attributable to U.S. Global Investors, Inc.				
Basic				
Loss from continuing operations	\$(0.06)	) \$(0.06)	) \$(0.05)	) \$(0.06)
Loss from discontinued operations	\$0.00	) \$(0.02)	) \$0.00	) (0.02)
Net loss attributable to U.S. Global Investors, Inc.	\$(0.06)	) \$(0.08)	) \$(0.05)	) \$(0.08)
Diluted				
Loss from continuing operations	\$(0.06)	) \$(0.06)	) \$(0.05)	) \$(0.06)
Loss from discontinued operations	\$0.00	) \$(0.02)	) \$0.00	) \$(0.02)
Net loss attributable to U.S. Global Investors, Inc.	\$(0.06)	) \$(0.08)	) \$(0.05)	) \$(0.08)

The diluted EPS calculation excludes the effect of stock options when their exercise prices exceed the average market price for the period. For the three and six months ended December 31, 2014, 22,000 options were excluded from diluted EPS compared to 29,000 options excluded for the corresponding periods in 2013.

During the three and six months ended December 31, 2014, and the three and six months ended December 31, 2013, the Company repurchased class A shares on the open market. Upon repurchase, these shares are classified as treasury shares and are deducted from outstanding shares in the earnings per share calculation.

PAGE 15

---



## NOTE 9. INCOME TAXES

The Company and its subsidiaries file a consolidated federal income tax return. Provisions for income taxes include deferred taxes for temporary differences in the bases of assets and liabilities for financial and tax purposes, resulting from the use of the liability method of accounting for income taxes. The current deferred tax asset primarily consists of unrealized losses on trading securities. The long-term deferred tax asset is composed primarily of capital loss carryover, unrealized losses and other-than-temporary impairments on available-for-sale securities and the difference in tax treatment of stock options.

For federal income tax purposes at December 31, 2014, the Company has capital loss carryovers of approximately \$226,000, expiring in fiscal year 2019. The Company also has charitable contribution carryovers of approximately \$115,000, expiring in fiscal years 2018 - 2020. The Company has net operating loss carryovers of \$767,000, expiring in fiscal year 2035. If certain changes in the Company's ownership should occur, there could be an annual limitation on the amount of net operating loss carryovers that could be utilized.

A valuation allowance is provided when it is more likely than not that some portion of the deferred tax amount will not be realized. At December 31, 2014, and June 30, 2014, a valuation allowance of \$300,000 and \$35,000, respectively, was included related to the charitable contribution carryover and the fiscal 2014 net operating loss carryover.

## NOTE 10. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table presents change in accumulated other comprehensive income (loss) by component:

(dollars in thousands)	Unrealized gains (losses) on available-for-sale investments <sup>1</sup>	Foreign currency adjustment	Total	
Six Months Ended December 31, 2014				
Balance at June 30, 2014	\$888	\$18	\$906	
Other comprehensive loss before reclassifications	(1,287	) (96	) (1,383	)
Tax effect	438	—	438	
Amount reclassified from AOCI	(382	) —	(382	)
Tax effect	130	—	130	
Net other comprehensive loss for the six months ended December 31, 2014	(1,101	) (96	) (1,197	)
Balance at December 31, 2014	\$(213	) \$(78	) \$(291	)
Three Months Ended December 31, 2014				
Balance at September 30, 2014	\$462	\$(32	) \$430	
Other comprehensive loss before reclassifications	(937	) (46	) (983	)
Tax effect	319	—	319	
Amount reclassified from AOCI	(86	) —	(86	)
Tax effect	29	—	29	
	(675	) (46	) (721	)

Net other comprehensive loss for the three months  
ended December 31, 2014

Balance at December 31, 2014	\$(213	) \$(78	) \$(291	)
------------------------------	--------	---------	----------	---

PAGE 16

---

Table of Contents

(dollars in thousands)	Unrealized gains (losses) on available-for-sale investments <sup>1</sup>	Foreign currency adjustment	Total
Six Months Ended December 31, 2013			
Balance at June 30, 2013	\$652	\$—	\$652
Other comprehensive loss before reclassifications	562	—	562
Tax effect	(191)	) —	(191)
Amount reclassified from AOCI	(693)	) —	(693)
Tax effect	236	—	236
Net other comprehensive loss for the six months ended December 31, 2013	(86)	) —	(86)
Balance at December 31, 2013	\$566	\$—	\$566

(dollars in thousands)	Unrealized gains (losses) on available-for-sale investments <sup>1</sup>	Foreign currency adjustment	Total
Three Months Ended December 31, 2013			
Balance at September 30, 2013	\$453	\$—	\$453
Other comprehensive loss before reclassifications	(12)	) —	(12)
Tax effect	4	—	4
Amount reclassified from AOCI	183	—	183
Tax effect	(62)	) —	(62)
Net other comprehensive income for the three months ended December 31, 2013	113	—	113
Balance at December 31, 2013	\$566	\$—	\$566

<sup>1</sup> Amounts reclassified from unrealized gains (losses) on available-for-sale investments, net of tax, were recorded in investment income (loss) on the Consolidated Statements of Operations.

Table of Contents

## NOTE 11. FINANCIAL INFORMATION BY BUSINESS SEGMENT

The Company operates principally in three business segments: providing investment management services to USGIF and offshore funds it manages, investment management services in Canada, and investing for its own account in an effort to add growth and value to its cash position. The following schedule details total revenues and income by business segment:

	Investment Management Services	Investment Management Services - Canada	Corporate Investments	Consolidated
Six months ended December 31, 2014				
Net operating revenues	\$4,487	\$1,181	\$—	\$5,668
Net other income	\$—	\$—	\$273	\$273
Income (loss) from continuing operations before income taxes	\$(1,248)	) \$43	\$270	\$(935)
Depreciation and amortization	\$126	\$38	\$—	\$164
Capital expenditures	\$40	\$—	\$—	\$40
Gross identifiable assets at December 31, 2014	\$7,515	\$1,971	\$24,110	\$33,596
Deferred tax asset				\$915
Consolidated total assets at December 31, 2014				\$34,511
Six months ended December 31, 2013				
Net operating revenues	\$5,792	\$—	\$—	\$5,792
Net other income	\$—	\$—	\$1,094	\$1,094
Income (loss) from continuing operations before income taxes	\$(2,541)	) \$—	\$1,094	\$(1,447)
Loss from discontinued operations	\$(236)	) \$—	\$—	\$(236)
Depreciation and amortization	\$128	\$—	\$—	\$128
Capital expenditures	\$—	\$—	\$—	\$—
Three months ended December 31, 2014				
Net operating revenues	\$1,852	\$519	\$—	\$2,371
Net other income	\$—	\$—	\$53	\$53
Income (loss) from continuing operations before income taxes	\$(864)	) \$(25)	) \$51	\$(838)
Depreciation and amortization	\$63	\$18	\$—	\$81
Capital expenditures	\$5	\$—	\$—	\$5
Three months ended December 31, 2013				
Net operating revenues	\$2,740	\$—	\$—	\$2,740
Net other income	\$—	\$—	\$40	\$40
Income (loss) from continuing operations before income taxes	\$(1,464)	) \$—	\$40	\$(1,424)
Loss from discontinued operations	\$(207)	) \$—	\$—	\$(207)
Depreciation and amortization	\$64	\$—	\$—	\$64
Capital expenditures	\$—	\$—	\$—	\$—



Table of Contents

## NOTE 12. CONTINGENCIES AND COMMITMENTS

The Company continuously reviews all investor, employee and vendor complaints, and pending or threatened litigation. The likelihood that a loss contingency exists is evaluated through consultation with legal counsel, and a loss contingency is recorded if probable and reasonably estimable.

During the normal course of business, the Company may be subject to claims, legal proceedings, and other contingencies. These matters are subject to various uncertainties, and it is possible that some of these matters may be resolved unfavorably. The Company establishes accruals for matters for which the outcome is probable and can be reasonably estimated. Management believes that any liability in excess of these accruals upon the ultimate resolution of these matters will not have a material adverse effect on the consolidated financial statements of the Company.

The Board has authorized a monthly dividend of \$0.005 per share through March 31, 2015, at which time it will be considered for continuation by the Board. Payment of cash dividends is within the discretion of the Company's Board of Directors and is dependent on earnings, operations, capital requirements, general financial condition of the Company, and general business conditions. The total amount of cash dividends expected to be paid to class A and class C shareholders from January to March 2015 is approximately \$231,000.

## NOTE 13. DISCONTINUED OPERATIONS

The Company's Board of Directors formally agreed on August 23, 2013, to exit the transfer agency business so that the Company could focus more on its core strength of investment management. USSI served as transfer agent until conversion to the new transfer agent in December 2013.

The transfer agency results, together with expenses associated with discontinuing transfer agency operations, are reflected as discontinued operations in the statement of operations and are therefore excluded from continuing operations results.

There were no assets and liabilities related to the transfer agency business at December 31, 2014.

The components of loss from discontinued operations were as follows for the three and six months ended December 31, 2014, and 2013:

(dollars in thousands)	Six Months Ended December 31,		Three Months Ended December 31,	
	2014	2013	2014	2013
Operating revenue	\$—	\$540	\$—	\$227
Operating expenses	—	898	—	541
Loss from discontinued operations before income taxes	—	(358)	) —	(314)
Income tax benefit	—	(122)	) —	(107)
Loss from discontinued operations, net of tax	\$—	\$(236)	) \$—	\$(207)

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

U.S. Global has made forward-looking statements concerning the Company's performance, financial condition, and operations in this report. The Company from time to time may also make forward-looking statements in its public filings and press releases. Such forward-looking statements are subject to various known and unknown risks and uncertainties and do not guarantee future performance. Actual results could differ materially from those anticipated in such forward-looking statements due to a number of factors, some of which are beyond the Company's control, including: (i) the volatile and competitive nature of the investment management industry, (ii) changes in domestic and foreign economic conditions, (iii) the effect of government regulation on the Company's business, and (iv) market, credit, and liquidity risks associated with the Company's investment management activities. Due to such risks, uncertainties, and other factors, the Company cautions each person receiving such forward-looking information not to place undue reliance on such statements. All such forward-looking statements are current only as of the date on which such statements were made.

BUSINESS SEGMENTS

The Company, with principal operations located in San Antonio, Texas, manages three business segments: (1) the Company offers a broad range of investment management products and services to meet the needs of individual and institutional investors; (2) the Company, through its Canadian subsidiary, owns a 65% controlling interest in Galileo Global Equity Advisors Inc. ("Galileo"), which offers investment management products and services in Canada; and (3) the Company invests for its own account in an effort to add growth and value to its cash position. Although the Company generates the majority of its revenues from its investment advisory segments, the Company holds a significant amount of its total assets in investments. The following is a brief discussion of the Company's three business segments.

Investment Management Services

The Company generates operating revenues from managing and servicing U.S. Global Investors Funds ("USGIF") and other advisory clients. These revenues are largely dependent on the total value and composition of assets under its management. Fluctuations in the markets and investor sentiment directly impact the funds' asset levels, thereby affecting income and results of operations. Detailed information regarding the SEC-registered funds managed by the Company can be found on the Company's website, [www.usfunds.com](http://www.usfunds.com), including performance information for each USGIF fund for various time periods, assets under management as of the most recent month end and inception date of each fund.

SEC-registered mutual fund shareholders are not required to give advance notice prior to redemption of shares in the funds; however, the equity funds charge a redemption fee if the fund shares have been held for less than the applicable periods of time set forth in the funds' prospectuses. The fixed income funds do not charge a redemption fee. Detailed information about redemption fees can be found in the funds' prospectuses, which are available on the Company's website, [www.usfunds.com](http://www.usfunds.com).

The Company provided advisory services for two offshore clients and received monthly advisory fees based on the net asset values of the clients and performance fees, if any, based on the overall increase in net asset values. Another offshore fund had liquidated in November 2013. The Company recorded advisory and performance fees from these clients totaling \$32,000 and \$79,000 for the three and six months ended December 31, 2014, and \$53,000 and \$105,000 for the corresponding periods in fiscal 2014. Frank Holmes, CEO, serves as a director of the offshore

clients.

At December 31, 2014, total assets under management as of period-end, including SEC-registered funds and offshore clients, were \$670.9 million versus \$972.1 million at December 31, 2013, a decrease of 31.0 percent. During the six months ended December 31, 2014, average assets under management were \$827.5 million versus \$1.2 billion during the six months ended December 31, 2013. Total assets under management as of period-end at December 31, 2014, were \$670.9 million versus \$965.9 million at June 30, 2014, the Company's prior fiscal year end.

PAGE 20

---



Table of Contents

The following tables summarize the changes in assets under management for the SEC-registered funds for the three and six months ended December 31, 2014, and 2013:

(dollars in thousands)	Three Months Ended December 31, 2014					
	Equity		Fixed Income		Total	
Beginning Balance	\$670,893		\$135,174		\$806,067	
Market appreciation (depreciation)	(114,202	)	269		(113,933	)
Dividends and distributions	(10,590	)	(406	)	(10,996	)
Net shareholder (redemptions) purchases	(40,093	)	18,614		(21,479	)
Ending Balance	\$506,008		\$153,651		\$659,659	
Average investment management fee	0.95	%	0.00	%	0.76	%
Average net assets	\$582,044		\$144,488		\$726,532	

(dollars in thousands)	Three Months Ended December 31, 2013					
	Equity		Money Market and Fixed Income		Total	
Beginning Balance	\$898,486		\$267,003		\$1,165,489	
Market appreciation (depreciation)	(27,804	)	722		(27,082	)
Dividends and distributions	(20,287	)	(401	)	(20,688	)
Net shareholder redemptions	(32,366	)	(130,213	)	(162,579	)
Ending Balance	\$818,029		\$137,111		\$955,140	
Average investment management fee	0.94	%	0.00	%	0.75	%
Average net assets	\$860,075		\$232,322		\$1,092,397	

(dollars in thousands)	Six Months Ended December 31, 2014					
	Equity		Fixed Income		Total	
Beginning Balance	\$815,368		\$130,560		\$945,928	
Market appreciation (depreciation)	(226,037	)	492		(225,545	)
Dividends and distributions	(10,590	)	(833	)	(11,423	)
Net shareholder (redemptions) purchases	(72,733	)	23,432		(49,301	)
Ending Balance	\$506,008		\$153,651		\$659,659	
Average investment management fee	0.97	%	0.00	%	0.80	%
Average net assets	\$673,792		\$138,245		\$812,037	

(dollars in thousands)	Six Months Ended December 31, 2013					
	Equity		Money Market and Fixed Income		Total	
Beginning Balance	\$857,302		\$283,144		\$1,140,446	
Market appreciation	43,379		863		44,242	
Dividends and distributions	(20,287	)	(845	)	(21,132	)
Net shareholder redemptions	(62,365	)	(146,051	)	(208,416	)
Ending Balance	\$818,029		\$137,111		\$955,140	

Edgar Filing: U S GLOBAL INVESTORS INC - Form 10-Q

Average investment management fee	0.95	%	0.00	%	0.74	%
Average net assets	\$877,243		\$255,450		\$1,132,693	

PAGE 21

---

## Table of Contents

As shown above, period-end assets under management were lower at December 31, 2014, compared to December 31, 2013. Also, average net assets for the three- and six-month period in the current fiscal year were lower than the same periods in the previous fiscal year. Net shareholder redemptions and market depreciation resulted in an overall decrease in net assets.

The average annualized investment management fee rate (total mutual fund advisory fees, excluding performance fees, as a percentage of average assets under management) was 76 basis points in the second quarter of fiscal 2015 and 75 basis points in the same period in fiscal 2014. The average investment management fee for the fixed income funds was nil for the periods. This is due to fee waivers on these funds as discussed in Note 5 to the financial statements.

### Investment Management Services - Canada

As of June 1, 2014, the Company owned a 65% controlling interest in Galileo Global Equity Advisors Inc., a privately held Toronto-based asset management firm which offers investment management products and services in Canada. These revenues are largely dependent on the total value and composition of assets under its management. Fluctuations in the markets and investor sentiment directly impact the funds' asset levels, thereby affecting income and results of operations.

At December 31, 2014, total Galileo assets under management were \$168.5 million versus \$267.2 million at June 30, 2014, the Company's prior fiscal year end. During the six months ended December 31, 2014, average assets under management were \$214.9 million.

### Investment Activities

Management believes it can more effectively manage the Company's cash position by broadening the types of investments used in cash management and continues to believe that such activities are in the best interest of the Company. The Company's investment activities are reviewed and monitored by Company compliance personnel, and various reports are provided to certain investment advisory clients. Written procedures are in place to manage compliance with the code of ethics and other policies affecting the Company's investment practices. This source of revenue does not remain consistent and is dependent on market fluctuations, the Company's ability to participate in investment opportunities, and timing of transactions.

As of December 31, 2014, the Company held investments with a fair value of approximately \$21.6 million and a cost basis of approximately \$22.7 million. In addition, the Company held other investments of \$2.4 million. Total investments are approximately 69.5 percent of the Company's total assets. See Note 2 (Investments) and Note 3 (Fair Value Disclosures) for additional detail regarding investment activities.

### RESULTS OF OPERATIONS – Three months ended December 31, 2014, and 2013

The Company posted a net loss attributable to U.S. Global Investors, Inc. of \$842,000 (\$0.05 per share loss) for the three months ended December 31, 2014, compared with net loss of \$1,165,000 (\$0.08 per share loss) for the three months ended December 31, 2013, a decrease of \$323,000, or 27.7 percent.

### Operating Revenues

Total consolidated operating revenues for the three months ended December 31, 2014, decreased \$369,000, or 13.5 percent, compared with the three months ended December 31, 2013. This decrease was primarily attributable to the

following:

- Mutual fund advisory fees decreased by \$131,000, or 7.2 percent, as a result of decreased fees due to lower assets under management, offset by lower performance fee adjustments and by the consolidation of Galileo revenue in fiscal 2015. Mutual fund advisory fees are comprised of two components: a base management fee and a performance fee. The performance fee, which applies to the equity funds only, is a fulcrum fee that is adjusted upwards or downwards by 0.25 percent when there is a performance difference of 5 percent or more between a fund's performance and that of its designated benchmark index over the prior rolling 12 months. Base management fees decreased \$170,000. The addition of the Galileo advisory fees revenue was an increase of \$519,000, offset by a reduction of \$689,000 primarily as a result of lower assets under management in the USGIF funds due to market depreciation and shareholder redemptions.
- Performance fee adjustments paid out in the current period decreased \$39,000 versus the corresponding period in the prior year.

PAGE 22

---

## Table of Contents

Distribution fee revenue and shareholder services fee revenue decreased by \$150,000 and \$73,000, or 29.7 percent and 31.6 percent, respectively, as a result of lower average net assets under management upon which these fees are based.

### Operating Expenses

Total consolidated operating expenses for the three months ended December 31, 2014, decreased \$942,000, or 22.4 percent, compared with the three months ended December 31, 2013. This was largely attributable to the following:

Employee compensation and benefits decreased by \$325,000, or 17.4 percent, primarily as a result of lower performance-based bonuses and fewer employees, offset by increases due to the consolidation of Galileo expenses of \$144,000 in the current year.

General and administrative expenses decreased \$582,000, or 36.3 percent, primarily due to higher fund reimbursements and fund restructuring costs in the prior year, offset somewhat by the consolidation of Galileo expenses of \$171,000 in the current year.

Platform fees, however, increased \$67,000, or 14.8 percent, primarily due to consolidation of Galileo expenses of \$211,000, offset by a decrease in platform fees for the USGIF funds due to lower assets held through broker-dealer platforms.

### Discontinued Operations

Total loss on discontinued operations for the three months ended December 31, 2013, was \$207,000, due to the transition of the transfer agency to a third party.

## RESULTS OF OPERATIONS – Six months ended December 31, 2014, and 2013

The Company posted a net loss attributable to U.S. Global Investors, Inc. of \$970,000 (\$0.06 per share loss) for the six months ended December 31, 2014, compared with net loss of \$1,203,000 (\$0.08 per share loss) for the six months ended December 31, 2013, a decrease of \$233,000, or 19.4 percent.

### Operating Revenues

Total consolidated operating revenues for the six months ended December 31, 2014, decreased \$124,000, or 2.1 percent, compared with the six months ended December 31, 2013. This decrease was primarily attributable to the following:

Mutual fund advisory fees increased by \$199,000, or 5.1 percent, as a result of Galileo revenue being consolidated in fiscal 2015, offset by decreased fees due to lower assets under management. Mutual fund advisory fees are comprised of two components: a base management fee and a performance fee. The performance fee, which applies to the equity funds only, is a fulcrum fee that is adjusted upwards or downwards by 0.25 percent when there is a performance difference of 5 percent or more between a fund's performance and that of its designated benchmark index over the prior rolling 12 months.

Base management fees increased \$210,000. The addition of the Galileo advisory fees revenue was an increase of \$1.18 million, but was offset by a reduction of \$970,000 primarily as a result of lower assets under management in the USGIF funds due to market depreciation and shareholder redemptions.

•

Performance fee adjustments paid out in the current period increased \$11,000 versus the corresponding period in the prior year.

Distribution fee revenue and shareholder services fee revenue decreased by \$217,000 and \$128,000, or 20.9 percent and 26.0 percent, respectively, as a result of lower average net assets under management upon which these fees are based.

PAGE 23

---

## Table of Contents

### Operating Expenses

Total consolidated operating expenses for the six months ended December 31, 2014, decreased \$1,457,000, or 17.5 percent, compared with the six months ended December 31, 2013. This was largely attributable to the following:

Employee compensation and benefits decreased by \$630,000, or 16.8 percent, primarily as a result of lower performance-based bonuses and fewer employees, offset by increases due to the consolidation of Galileo expenses of \$297,000 in the current year.

General and administrative expenses decreased \$944,000, or 30.0 percent, primarily due to higher fund reimbursements and fund restructuring costs in the prior year, offset somewhat by the consolidation of Galileo expenses of \$316,000 in the current year.

Platform fees, however, increased \$238,000, or 24.8 percent, primarily due to consolidation of Galileo expenses of \$487,000, offset by a decrease in platform fees for the USGIF funds due to lower assets held through broker-dealer platforms.

### Other Income

Total consolidated other income for the six months ended December 31, 2014, decreased \$821,000, or 75.0 percent, compared with the six months ended December 31, 2013. This was largely attributable to a decrease in realized gains on sales of available-for-sale securities and unrealized losses on trading securities in the current year.

### Discontinued Operations

Total loss on discontinued operations for the six months ended December 31, 2013, was \$236,000, due to the transition of the transfer agency to a third party.

## LIQUIDITY AND CAPITAL RESOURCES

At December 31, 2014, the Company had net working capital (current assets minus current liabilities) of approximately \$22.3 million and a current ratio (current assets divided by current liabilities) of 14.8 to 1. With approximately \$4.3 million in cash and cash equivalents and approximately \$21.6 million in marketable securities, the Company has adequate liquidity to meet its current obligations. Total U.S. Global Investors, Inc. shareholders' equity is approximately \$32.3 million, with cash, cash equivalents, and marketable securities comprising 74.8 percent of total assets.

As of December 31, 2014, the Company has no long-term liabilities. The Company has access to a \$1 million credit facility with a one-year maturity for working capital purposes. The credit agreement requires the Company to maintain certain quarterly financial covenants to access the line of credit. The Company has been in compliance with all financial covenants during the fiscal year. As of December 31, 2014, this credit facility remained unutilized by the Company.

Management believes current cash reserves, investments, and financing available will be sufficient to meet foreseeable cash needs or capital necessary for operating activities and allow the Company to take advantage of investment opportunities whenever available.

The investment advisory and related contracts between the Company or its subsidiaries and USGIF have been renewed through September 2015. With respect to the Company's two offshore advisory clients, the contracts between

the Company and these offshore clients expire periodically, and management anticipates that its remaining offshore clients will renew the contracts. Galileo's investment management agreement with Canadian registered mutual funds may be terminated each September 30 with a 180-day prior notice of unitholders' resolution. Galileo's advisory agreements with other advisory clients can be terminated upon 30-day written notice.

#### CRITICAL ACCOUNTING ESTIMATES

For a discussion of other critical accounting policies that the Company follows, please refer to the notes to the consolidated financial statements included in the Annual Report on Form 10-K for the year ended June 30, 2014. As discussed in Note 1 of the Notes to Consolidated Financial Statements, the Company has adopted certain recently issued financial accounting pronouncements.

PAGE 24

---



## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's Consolidated Balance Sheets includes assets whose fair value is subject to market risks. Due to the Company's investments in securities recorded at fair value, price fluctuations represent a market risk factor affecting the Company's consolidated financial position. The carrying values of investments subject to price risks are based on quoted market prices or, if not actively traded, management's estimate of fair value as of the balance sheet date. Market prices fluctuate, and the amount realized in the subsequent sale of an investment may differ significantly from the reported market value.

The Company's investment activities are reviewed and monitored by Company compliance personnel, and various reports are provided to certain investment advisory clients. Written procedures are in place to manage compliance with the code of ethics and other policies affecting the Company's investment practices.

The table below summarizes the Company's price risks as of December 31, 2014, and shows the effects of a hypothetical 25 percent increase and a 25 percent decrease in market prices.

(dollars in thousands)	Fair Value	Hypothetical Percentage Change	Estimated Fair Value After Hypothetical Price Change	Increase (Decrease) in Shareholders' Equity, Net of Tax
Trading securities <sup>1</sup>	\$17,015	25% increase	\$21,269	\$2,808
		25% decrease	\$12,761	\$(2,808)
Available-for-sale <sup>2</sup>	\$4,547	25% increase	\$5,684	\$750
		25% decrease	\$3,410	\$(750)

<sup>1</sup> Unrealized and realized gains and losses on trading securities are included in earnings in the statement of operations.

<sup>2</sup> Unrealized gains and losses on available-for-sale securities are excluded from earnings and recorded in other comprehensive income as a component of shareholders' equity until realized.

The selected hypothetical changes do not reflect what could be considered best- or worst-case scenarios. Results could be significantly different due to both the nature of markets and the concentration of the Company's investment portfolio.

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of December 31, 2014, was conducted under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of December 31, 2014.

There has been no change in the Company's internal control over financial reporting that occurred during the three months ended December 31, 2014, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents

## PART II. OTHER INFORMATION

## ITEM 1A. RISK FACTORS

For a discussion of risk factors which could affect the Company, please refer to Item 1A, “Risk Factors” in the Annual Report on Form 10-K for the year ended June 30, 2014. There have been no material changes since fiscal year end to the risk factors listed therein.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

(dollars in thousands, except price data)

Period	Total Number of Shares Purchased <sup>1</sup>	Total Amount Purchased	Average Price Paid Per Share <sup>2</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plan <sup>3</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plan
07-01-14 to 07-31-14	6,700	\$23	\$3.52	6,700	\$ 2,548
08-01-14 to 08-31-14	4,800	17	3.55	4,800	2,531
09-01-14 to 09-30-14	5,293	19	3.52	5,293	2,512
10-01-14 to 10-31-14	12,359	39	3.10	12,359	2,473
11-01-14 to 11-30-14	14,531	41	2.83	14,531	2,432
12-01-14 to 12-31-14	23,322	67	2.88	23,322	See Note 3
Total	67,005	\$206	\$3.07	67,005	

The Board of Directors of the company approved on December 7, 2012, and renewed on December 12, 2013, a <sup>1</sup> repurchase of up to \$2.75 million of its outstanding class A common stock from time to time on the open market through calendar year 2014 in accordance with all applicable rules and regulations.

<sup>2</sup> The average price paid per share of stock repurchased under the stock repurchase program includes the commissions paid to brokers.

The repurchase plan was approved on December 7, 2012, renewed December 12, 2013, and renewed on December <sup>3</sup> 10, 2014, and will continue through calendar year 2015. The total amount of shares that may be repurchased in 2015 under the renewed program is \$2.75 million.

## ITEM 5. OTHER INFORMATION

Investors and others should note that the Company announces material financial information to its investors using the website (www.usfunds.com), SEC filings, press releases, public conference calls and webcasts. The Company also uses social media to communicate with its customers and the public about the Company. It is possible that the information it posts on social media could be deemed to be material information. Therefore, the Company encourages investors, the media, and others interested in the Company to review the information it posts on social media channels listed below. This list may be updated from time to time.

<https://www.facebook.com/USFunds>

<https://twitter.com/USFunds>

Information contained on the Company’s website or on social media channels is not deemed part of this report.



Table of Contents

ITEM 6. EXHIBITS

1. Exhibits –

31	Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

PAGE 27

---

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

U.S. GLOBAL INVESTORS, INC.

DATED: February 10, 2015 BY: /s/ Frank E. Holmes  
Frank E. Holmes  
Chief Executive Officer

DATED: February 10, 2015 BY: /s/ Lisa C. Callicotte  
Lisa C. Callicotte  
Chief Financial Officer

PAGE 28