

MECHANICAL TECHNOLOGY INC  
Form 10-Q/A  
April 29, 2003

=====

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

\_\_\_\_\_

FORM 10-Q/A

/X / Quarterly report pursuant to Section 13 or 15 (d) of the Securities

Exchange Act of 1934

For the quarterly period ended September 30, 2002

// Transition report pursuant to Section 13 or 15 (d) of the Securities

Exchange Act of 1934

For the period from to

Commission File Number 0-6890

MECHANICAL TECHNOLOGY INCORPORATED

(Exact name of registrant as specified in its charter)

New York

14-1462255

(State or other jurisdiction of incorporation or  
organization)

(I.R.S. Employer Identification No.)

431 New Karner Road, Albany, New York 12205

(Address of principal executive offices) (Zip Code)

(

518) 533-2200

Registrant's telephone number, including area code

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

| <u>Class</u>                   | <u>Outstanding at November 13, 2002</u> |
|--------------------------------|---|
| Common stock, \$1.00 Par Value | 35,577,260 Shares                       |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

INDEX

| <u>Part I - Financial Information</u>   | <u>Page No.</u> |
|---|-----------------|
| Consolidated Balance Sheets - September 30, 2002, December 31, 2001 and September 30, 2001      | 3-4             |
| Consolidated Statements of Operations - Three and nine months ended September 30, 2002 and 2001 | 5               |
| Consolidated Statements of Shareholders' Equity - Nine months ended September 30, 2002 and 2001 | 6               |
| Consolidated Statements of Cash Flows - Nine months ended September 30, 2002 and 2001           | 7               |
| Notes to Consolidated Financial Statements  | 8-27            |

|   |       |
|---|-------|
| Management's Discussion and Analysis of Financial Condition and Results of Operations | 28-43 |
|---|-------|

Part II Other Information

|   |       |
|---|-------|
| Item 1 - Legal Proceedings                | 44    |
| Item 6 - Exhibits and Reports on Form 8-K | 45    |
| Signatures                                | 46    |
| Certifications                            | 47-48 |

-  
-  
-

PART I FINANCIAL INFORMATION

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

As of September 30, 2002 and December 31, 2001 (Unaudited) and

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

September 30, 2001 (Derived from audited financial statements)

(Dollars in thousands)

|   | Sept. 30, <u>2002</u> | Dec. 31,<br><u>2001</u> | Sept. 30,<br><u>2001</u> |
|---|-----------------------|-------------------------|--------------------------|
| Assets                                    |                       |                         |                          |
| Current Assets:                           |                       |                         |                          |
| Cash and cash equivalents                 | \$4,652               | \$4,127                 | \$ 9,807                 |
| Restricted cash equivalents               | 1,001                 | 14                      | 78                       |
| Securities available for sale             | 2,073                 | 5,734                   | 6,704                    |
| Accounts receivable                       | 1,003                 | 902                     | 586                      |
| Inventories                               | 1,360                 | 1,510                   | 1,674                    |
| Notes receivable                          | -                     | 25                      | 250                      |
| Deferred income taxes                     | -                     | 2,315                   | 2,052                    |
| Prepaid expenses and other current assets | <u>2,169</u>          | <u>1,042</u>            | <u>1,108</u>             |
| Total Current Assets                      | 12,258                | 15,669                  | 22,259                   |
| Derivative assets                         | 11                    | 194                     | 220                      |
| Property, plant and equipment, net        | 1,553                 | 1,548                   | 1,581                    |
| Holdings, at equity                       | <u>22,828</u>         | <u>38,937</u>           | <u>47,197</u>            |
| Total Assets                              | <u>\$36,650</u>       | <u>\$56,348</u>         | <u>\$71,257</u>          |

The accompanying notes are an integral part of the consolidated financial statements.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

As of September 30, 2002 and December 31, 2001 (Unaudited) and

September 30, 2001 (Derived from audited financial statements)

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

(Dollars in thousands, except share data)

|   | Sept. 30,<br><u>2002</u> | Dec. 31, <u>2001</u> | Sept. 30,<br><u>2001</u> |
|---|--------------------------|----------------------|--------------------------|
| Liabilities and Shareholders' Equity                                    |                          |                      |                          |
| Current Liabilities:  |                          |                      |                          |
| Line of credit  | \$ 1,000                 | \$ 1,000             | \$ 5,000                 |
| Accounts payable  | 406                      | 643                  | 807                      |
| Accrued liabilities   | 1,613                    | 1,632                | 1,945                    |
| Accrued liabilities - related parties                                   | 220                      | 101                  | 3                        |
| Income taxes payable  | 206                      | 28                   | 25                       |
| Contingent obligation to common stock<br>warrant holders                | -                        | -                    | 288                      |
| Net liabilities of discontinued<br>operations                           | =                        | <u>356</u>           | <u>358</u>               |
| Total Current Liabilities   | 3,445                    | 3,760                | 8,426                    |
| Long-Term Liabilities:  |                          |                      |                          |
| Deferred income taxes and other credits                                 | <u>173</u>               | <u>4,406</u>         | <u>8,453</u>             |
| Total Liabilities   | <u>3,618</u>             | <u>8,166</u>         | <u>16,879</u>            |
| Commitments and Contingencies   |                          |                      |                          |
| Minority interests  | <u>242</u>               | <u>574</u>           | <u>331</u>               |
| Shareholders' Equity:   |                          |                      |                          |
| Common stock, par value \$1 per share,<br>authorized 75,000,000; issued |                          |                      |                          |

35,547,510 in September 2002 and

35,505,010 in December and September

|  |                  |                  |                  |
|--|------------------|------------------|------------------|
| 2001   | 35,547           | 35,505           | 35,505           |
| Paid-in-capital  | 67,560           | 67,045           | 65,103           |
| Accumulated deficit  | <u>(70,288)</u>  | <u>(54,913)</u>  | <u>(41,328)</u>  |
|  | )                | )                |                  |
|  | 32,819           | 47,637           | 59,280           |
| Accumulated Other Comprehensive Loss:                        |                  |                  |                  |
| Unrealized loss on available for sale securities, net of tax | -                | -                | (5,204)          |
| Common stock in treasury, at cost, 20,250 shares             | <u>(29)</u>      | <u>(29)</u>      | <u>(29)</u>      |
|  | )                | )                | )                |
| Total Shareholders' Equity                                   | <u>32,790</u>    | <u>47,608</u>    | <u>54,047</u>    |
| Total Liabilities and Shareholders' Equity                   | <u>\$ 36,650</u> | <u>\$ 56,348</u> | <u>\$ 71,257</u> |

The accompanying notes are an integral part of the consolidated financial statements.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Dollars in thousands, except per share data)

|          | <u>Three months ended</u> |             | <u>Nine months ended</u> |             |
|----------|---------------------------|-------------|--------------------------|-------------|
|          | Sept. 30,                 | Sept. 30,   | Sept. 30,                | Sept. 30,   |
|          | <u>2002</u>               | <u>2001</u> | <u>2002</u>              | <u>2001</u> |
| Revenue: |                           |             |                          |             |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|  |              |              |              |              |
|--|--------------|--------------|--------------|--------------|
| Product revenue  | \$ 1,018     | \$ 1,743     | \$ 3,203     | \$ 5,660     |
| Funded research and development  | <u>489</u>   | -            | <u>1,046</u> | -            |
| Total revenue  | 1,507        | 1,743        | 4,249        | 5,660        |
| Operating costs and expenses:  |              |              |              |              |
| Cost of product revenue  | 453          | 663          | 1,703        | 2,435        |
| Research and product development expenses:   |              |              |              |              |
| Funded research and product development expenses   | 761          | -            | 1,778        | -            |
| Unfunded research and product development expenses   | <u>1,095</u> | <u>1,124</u> | <u>3,213</u> | <u>3,238</u> |
| Total research and product development expenses  | 1,856        | 1,124        | 4,991        | 3,238        |
| Selling, general and administrative expenses   | <u>1,239</u> | <u>1,601</u> | <u>3,897</u> | <u>4,638</u> |
| Operating loss   | (2,041)      | (1,645)      | (6,342)      | (4,651)      |
| Interest expense   | (12)         | (192)        | (36)         | (1,253)      |
| Loss on derivatives  | (5)          | (459)        | (183)        | (537)        |
| Gain on derivatives, Company stock   | -            | 922          | -            | 922          |
| Gain (loss) on sale of holdings  | 881          | (2,171)      | 5,491        | 28,838       |
| Impairment losses (Note 8)   | (945)        | -            | (8,127)      | -            |
| Other (expense) income, net  | <u>(29)</u>  | <u>1,057</u> | <u>(16)</u>  | <u>(54)</u>  |
|  | )            | )            | )            | )            |
| (Loss) income from continuing operations before income taxes, equity in holdings' losses and minority interest | (2,151)      | (2,488)      | (9,213)      | 23,265       |
| Income tax benefit (expense)   | 163          | 1,917        | 2,024        | (8,506)      |
| Equity in holdings' losses, net of tax   | (2,654)      | (4,206)      | (8,894)      | (12,200)     |
| Minority interest in losses of consolidated subsidiary   | <u>100</u>   | <u>123</u>   | <u>329</u>   | <u>123</u>   |



Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|   |                  |                  |                   |                 |
|---|------------------|------------------|-------------------|-----------------|
| (Loss) income from continuing operations  | (4,542)          | (4,654)          | (15,754)          | 2,682           |
| Income from discontinued operations, net of tax   | <u>379</u>       | =                | <u>379</u>        | =               |
| (Loss) income before cumulative effects of change<br>in accounting principle  | (4,163)          | (4,654)          | (15,375)          | 2,682           |
| Cumulative effect of accounting change for<br>derivative financial instruments for<br>Company's own stock, net of tax | =                | =                | =                 | <u>1,468</u>    |
| Net (loss) income   | <u>\$(4,163)</u> | <u>\$(4,654)</u> | <u>\$(15,375)</u> | <u>\$ 4,150</u> |
| (Loss) Earnings Per Share (Basic):  |                  |                  |                   |                 |
| (Loss) income from continuing operations  | \$(.13)          | \$(.13)          | \$(.44)           | \$ .08          |
| Income from discontinued operations   | .01              | -                | .01               | -               |
| Cumulative effect of accounting change for<br>derivative financial instruments for<br>Company's own stock             | =                | =                | =                 | <u>.04</u>      |
| (Loss) earnings per share   | <u>\$(.12)</u>   | <u>\$(.13)</u>   | <u>\$(.43)</u>    | <u>\$ .12</u>   |
| (Loss) Earnings Per Share (Diluted):  |                  |                  |                   |                 |
| (Loss) income from continuing operations  | \$(.13)          | \$(.13)          | \$(.44)           | \$ .07          |
| Income from discontinued operations   | .01              | -                | .01               | -               |
| Cumulative effect of accounting change for<br>derivative financial instruments for<br>Company's own stock             | =                | =                | =                 | <u>.04</u>      |
| (Loss) earnings per share   | <u>\$(.12)</u>   | <u>\$(.13)</u>   | <u>\$(.43)</u>    | <u>\$ .11</u>   |

The accompanying notes are an integral part of the consolidated financial statements.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Unaudited)

(Dollars in thousands)

|   | <u>Nine months ended</u> |                    |
|---|--------------------------|--------------------|
|   | Sept. 30,                | Sept. 30,          |
|   | <u>2002</u>              | <u>2001</u>        |
| COMMON STOCK  |                          |                    |
| Balance, January 1  | \$ 35,505                | \$ 35,443          |
| Issuance of shares - options  | <u>42</u>                | <u>62</u>          |
| Balance, September 30   | \$ <u>35,547</u>         | \$ <u>35,505</u>   |
| PAID-IN-CAPITAL   |                          |                    |
| Balance, January 1  | \$ 67,045                | \$ 55,147          |
| Issuance of shares - options  | (2)                      | 4                  |
| MTI MicroFuel Cell investment   | (7)                      | 1,163              |
| Plug Power holding, net of taxes  | 636                      | 8,329              |
| SatCon holding, net of taxes  | (150)                    | 2,460              |
| Compensatory stock options  | 38                       | 38                 |
| Stock option exercises recognized differently for<br>financial reporting and tax purposes | -                        | 169                |
| Reclassification of common stock warrants from equity<br>to liability, net of tax         | =                        | <u>(2,207)</u>     |
|   |                          | )                  |
| Balance, September 30   | \$ <u>67,560</u>         | \$ <u>65,103</u>   |
| ACCUMULATED DEFICIT   |                          |                    |
| Balance, January 1  | \$(54,913)               | \$(45,478)         |
| Net (loss) income   | <u>(15,375)</u>          | <u>4,150</u>       |
| Balance, September 30   | \$ <u>(70,288)</u>       | \$ <u>(41,328)</u> |
| ACCUMULATED OTHER COMPREHENSIVE LOSS:   |                          |                    |
| UNREALIZED LOSS ON AVAILABLE FOR SALE<br>SECURITIES, NET OF TAXES                         |                          |                    |
| Balance, January 1  | \$ -                     | \$ 14,470          |

|  |                    |                    |
|--|--------------------|--------------------|
| Change in unrealized loss on available for sale securities, net of taxes | =                  | <u>(19,674)</u>    |
| Balance, September 30  | \$-                | \$ <u>(5,204)</u>  |
| TREASURY STOCK   |                    |                    |
| Balance, January 1   | \$ <u>(29)</u>     | \$ <u>(29)</u>     |
| Balance, September 30  | \$ <u>(29)</u>     | \$ <u>(29)</u>     |
| SHAREHOLDERS' EQUITY   |                    |                    |
| Balance, September 30  | \$ <u>32,790</u>   | \$ <u>54,047</u>   |
| TOTAL COMPREHENSIVE (LOSS) INCOME:                                       |                    |                    |
| Net (loss) income  | \$(15,375)         | \$ 4,150           |
| Other comprehensive loss:  |                    |                    |
| Change in unrealized loss on available for sale securities, net of tax   | =                  | <u>(19,674)</u>    |
| Total comprehensive loss   | \$ <u>(15,375)</u> | \$ <u>(15,524)</u> |

The accompanying notes are an integral part of the consolidated financial statements.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Dollars in thousands

)

|   | <u>Nine months ended</u> |             |
|---|--------------------------|-------------|
|   | Sept. 30,                | Sept. 30,   |
|   | <u>2002</u>              | <u>2001</u> |
| <u>Operating Activities</u>   |                          |             |
| Net (loss) income excluding discontinued operations   | \$(15,754)               | \$ 4,150    |
| Adjustments to reconcile net (loss) income excluding discontinued operations to net cash used by continuing operations: |                          |             |
| Cumulative effect of accounting change for derivative financial instruments for Company's own stock, gross              | -                        | (2,468)     |
| Loss on derivatives   | 183                      | 537         |
| Gain on derivatives, Company stock  | -                        | (922)       |
| Stock dividend income   | -                        | (827)       |
| Capitalized interest  | -                        | 107         |
| Impairment losses   | 8,127                    | -           |
| Minority interest   | (329)                    | (123)       |
| Depreciation and amortization   | 407                      | 1,641       |
| Gain on sale of holdings  | (5,491)                  | (28,838)    |
| Equity in losses of equity holdings (gross)   | 8,872                    | 18,832      |
| Allowance for bad debts   | -                        | (250)       |
| Loss on disposal of fixed assets  | 16                       | 4           |
| Deferred income taxes and other credits   | (1,918)                  | 2,399       |
| Stock option compensation   | 38                       | 38          |
| Changes in operating assets and liabilities:  |                          |             |
| Accounts receivable   | (101)                    | 347         |
| Inventories   | 150                      | (264)       |
| Prepaid expenses and other current assets   | (1,170)                  | (208)       |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|   |                |                |
|---|----------------|----------------|
| Accounts payable                                | (236)          | 249            |
| Income taxes                                    | 178            | 16             |
| Accrued liabilities - related parties           | 119            | (3)            |
| Accrued liabilities                             | <u>(19)</u>    | <u>94</u>      |
| Net cash used by continuing operations          | <u>(6,928)</u> | <u>(5,489)</u> |
|   | )              |                |
| Discontinued Operations:                        |                |                |
| Income from discontinued operations, net of tax | 379            | -              |
| Change in net liabilities/assets                | <u>(356)</u>   | <u>127</u>     |
|   | )              |                |
| Net cash provided by discontinued operations    | <u>23</u>      | <u>127</u>     |
| Net cash used by operating activities           | <u>(6,905)</u> | <u>(5,362)</u> |
|   | )              |                |
| <u>Investing Activities</u>                     |                |                |
| Purchases of property, plant and equipment      | (385)          | (1,284)        |
| Proceeds from sale of holdings                  | 8,747          | 37,842         |
| Net change in restricted cash equivalents       | (987)          | 989            |
| Principal payments from notes receivable        | <u>25</u>      | <u>169</u>     |
| Net cash provided by investing activities       | <u>7,400</u>   | <u>37,716</u>  |
| <u>Financing Activities</u>                     |                |                |
| Net proceeds from subsidiary stock issuance     | -              | 867            |
| Net payments under bank line-of-credit          | -              | (20,200)       |
| Net payments under related party debt           | -              | (4,052)        |
| Financing costs                                 | -              | (200)          |
| Treasury stock purchase by subsidiary           | (10)           | -              |
| Proceeds from stock option exercises            | <u>40</u>      | <u>66</u>      |

|  |                 |                 |
|--|-----------------|-----------------|
| Net cash provided (used) by financing activities | <u>30</u>       | <u>(23,519)</u> |
| Increase in cash and cash equivalents            | 525             | 8,835           |
| Cash and cash equivalents - beginning of period  | <u>4,127</u>    | <u>972</u>      |
| Cash and cash equivalents - end of period        | <u>\$ 4,652</u> | <u>\$ 9,807</u> |

The accompanying notes are an integral part of the consolidated financial statements.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

• Basis of Presentation

In the opinion of management the accompanying unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission and contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto for the fiscal year ended September 30, 2001.

Change in Accounting for SatCon Technology Holding

The Company's holdings in SatCon were accounted for on a one-quarter lag under the equity method of accounting from January 1, 2002 through July 1, 2002. On July 1, 2002, the Company determined that it no longer has the ability to exercise significant influence over the operating and financial policies of SatCon as a result of waiving the Company's right to nominate and recommend directors to SatCon's board and our reduction of ownership in SatCon and, therefore, has accounted for its investment in SatCon since July 1, 2002 using the fair value method as set forth in SFAS No. 115, "Accounting for Certain Debt and Equity Securities." The Company is no longer required to record its share of any losses from SatCon and the investment is carried at fair value and designated as available for sale and any unrealized holding gains or losses are to be included in stockholders' equity as a component of accumulated other comprehensive income (loss).

As of September 30, 2002, the fair market value of SatCon's common stock was \$1.34 per share. The Company's cost basis in its investment in SatCon's common stock was \$2.02 per share. As of September 30, 2002, the Company believes the decline in market value represents an other than temporary decline and the Company recorded an impairment loss of \$.668 million in its statement of operations.

Additionally, the Company has warrants to purchase 100,000 shares of SatCon's common stock at an exercise price of \$7.84 per share with expiration dates in October 2003 and January 2004. The Company accounts for these warrants in accordance with SFAS No. 133 and, therefore, records the warrants at their fair value and records any change in value in its statement of operations. As of September 30, 2002, the warrants to purchase SatCon common stock had a fair value of \$11 thousand and are included in derivative assets on the accompanying balance sheet.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

• Basis in Presentation (Continued)

Change in Year-End

On February 13, 2002, the Company changed its fiscal year-end from September 30 to December 31, effective with the calendar year beginning January 1, 2002. A three-month transition period from October 1, 2001 through December 31, 2001 (the "Transition Period") precedes the start of the 2002 fiscal year. "2001" refers to fiscal periods in the year ended September 30, 2001 and the Transition Period refers to the three months ended December 31, 2001. This new fiscal year makes the Company's annual and quarterly reporting periods consistent with those used by Plug Power Inc. ("Plug Power") and permits the Company to continue to account for its holdings in Plug Power on a timely basis.

1. Significant Accounting Policies

Revenue Recognition

The Company recognizes revenue from product sales in accordance with Staff Accounting Bulletin (SAB) No. 101, "Revenue Recognition." Product revenue is recognized when there is persuasive evidence of an arrangement, delivery of the product to the customer or distributor has occurred, at which time title generally is passed to the customer or distributor, and the Company has determined that collection of a fixed fee is probable, all of which occur upon shipment of the product. If the product requires installation to be performed by the Company, all revenue related to the product is deferred and recognized upon the completion of the installation. The Company provides for a warranty reserve at the time the product revenue is recognized.

The Company performs funded research and development for government agencies under cost reimbursement contracts, which generally require

the Company to absorb up to 50% of the total costs incurred. Cost reimbursement contracts provide for the reimbursement of allowable costs. Such contracts require the Company to deliver research and tangible developments in fuel cell technology, and system design and prototype fuel cell systems for test and evaluation by the government agency. Revenues are recognized in proportion to the costs incurred.

Included in accounts receivable are billed and unbilled work-in-progress on cost reimbursed government contracts. Total estimated cost to complete a contract in excess of the awarded contract amounts are charged to operations during the period such costs are estimated. While the Company's accounting for these contract costs are subject to audit by the sponsoring agency, in the opinion of management, no material adjustments are expected as a result of such audits. Cost of product revenue includes material, labor and overhead. Costs incurred in connection with funded research and development arrangements are included in funded research and product development expenses.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Significant Accounting Policies (Continued)

Derivative Accounting, Company Stock

The Company accounts for derivatives potentially settled in the Company's own stock in accordance with Emerging Issues Task Force Issue EITF 00-19, "Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock." The Standard requires freestanding contracts that are settled in a company's own stock, including common stock warrants, to be designated as an equity instrument, asset or a liability. Under the provisions of EITF 00-19, a contract designated as an asset or a liability must be carried at fair value, with any

changes in fair value recorded in the results of operations. A contract designated as

an equity instrument must be included within equity, and no fair value adjustments are required. In accordance with EITF 00-19, the Company determined that outstanding warrants as of June 30, 2001 to purchase 300,000 shares of the Company's Common Stock issued to

SatCon Technology Corporation should be designated as a liability. Effective June 30, 2001, the fair value of all such warrants were reclassified from equity to liabilities with subsequent changes in the fair value included in the results of operations.

The classification of these warrants is reassessed periodically. As a result of the amendment to the SatCon warrant agreements on December 28, 2001, requiring the Company to settle the warrants, when

exercised, in common stock, the warrants were reclassified from liability to equity and further changes in the fair value of the warrants are no longer reported in results of operations.

Accounting for Goodwill and Other Intangible Assets

Effective January 1, 2002, the Company adopted the provisions of SFAS

No. 142, "Goodwill and Other Intangible Assets." This Statement affects the Company's treatment of goodwill and other intangible assets. The Statement requires that goodwill existing at the date of adoption be reviewed for possible impairment and that impairment tests be periodically repeated, with impaired assets written down to fair value. Additionally, existing goodwill and intangible assets must be assessed and classified within the Statement's criteria. Intangible assets with finite useful lives will continue to be amortized over those periods. Amortization of goodwill and intangible assets with indeterminable lives will cease.

As a result of the adoption of the Statement, the Company will no longer amortize the goodwill associated with its equity holdings in SatCon. Subsequent to the adoption of SFAS No. 142, effective July 1, 2002, the Company no longer uses the equity method of accounting for its investment in SatCon (See Note 1).

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Significant Accounting Policies (Continued)

The Company recorded expense related to the amortization of goodwill associated with its holdings in SatCon of \$0 and \$689 thousand and \$0 and \$2,066 thousand, respectively, during the three and nine months ended September 30, 2002 and September 30, 2001, respectively. The Company has no intangible assets.

The Pro Forma effects of the Company adopting the provisions of SFAS No. 142 would be as follows:

|                               | Three months          | Three months          | Nine months           | Nine months           |
|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| (Dollars in thousands, except | ended                 | ended                 | ended                 | ended                 |
| per share data)               | <u>Sept. 30, 2002</u> | <u>Sept. 30, 2001</u> | <u>Sept. 30, 2002</u> | <u>Sept. 30, 2001</u> |



Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|   |                  |                  |                   |                 |
|---|------------------|------------------|-------------------|-----------------|
| Reported net (loss) income                      | \$(4,163)        | \$(4,654)        | \$(15,375)        | \$ 4,150        |
| Add back goodwill amortization, net<br>of taxes | =                | <u>414</u>       | =                 | <u>1,206</u>    |
| Adjusted net (loss) income                      | <u>\$(4,163)</u> | <u>\$(4,240)</u> | <u>\$(15,375)</u> | <u>\$ 5,356</u> |
| Basic (Loss) Income Per Share:                  |                  |                  |                   |                 |
| Reported net (loss) income                      | \$ (0.12)        | \$ (0.13)        | \$ ( 0.43)        | \$ 0.12         |
| Goodwill amortization                           | =                | <u>0.01</u>      | =                 | <u>0.03</u>     |
| Adjusted (loss) income per share                | <u>\$(0.12)</u>  | <u>\$(0.12)</u>  | <u>\$( 0.43)</u>  | <u>\$ 0.15</u>  |
| Diluted (Loss) Income Per Share:                |                  |                  |                   |                 |
| Reported net (loss) income                      | \$ (0.12)        | \$ (0.13)        | \$ (0.43)         | \$ 0.11         |
| Goodwill amortization                           | =                | <u>0.01</u>      | =                 | <u>0.03</u>     |
| Adjusted (loss) income per share                | <u>\$(0.12)</u>  | <u>\$(0.12)</u>  | <u>\$(0.43)</u>   | <u>\$ 0.14</u>  |

Accounting for Impairment or Disposal of Long-Lived Assets

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of", and the accounting and reporting provisions of APB No. 30. This Statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets and was adopted as of January 1, 2002. This Statement specifies how impairment will be measured and how impaired

assets will be classified in the financial statements. The Company's adoption of this Statement did not have a material impact on the Company's financial statements.

3. Reclassification

Certain 2001 amounts have been reclassified to conform to the 2002 presentation.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

4. Contracts Receivable

Included in accounts receivable are the following at:

| (Dollars in thousands) | Sept. 30,<br><u>2002</u> | Dec. 31,<br><u>2001</u> | Sept.30,<br><u>2001</u> |
|------------------------|--------------------------|-------------------------|-------------------------|
|------------------------|--------------------------|-------------------------|-------------------------|

U.S. and State Government:

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|                            |               |               |             |
|----------------------------|---------------|---------------|-------------|
| Amount billed and billable | \$ 486        | \$ 191        | \$ -        |
| Retainage                  | <u>11</u>     | =             | =           |
|                            | <u>\$ 497</u> | <u>\$ 191</u> | <u>\$ -</u> |

The balances billed but not paid by customers pursuant to retainage provisions in contracts are due upon completion of the contracts and acceptance by the customer. Based on the Company's experience, most retainage amounts are expected to be collected within the ensuing year.

5. Inventories

Inventories consist of the following at:

| (Dollars in thousands)                   | Sept. 30,<br><u>2002</u> | Dec. 31,<br><u>2001</u> | Sept.30,<br><u>2001</u> |
|--|--------------------------|-------------------------|-------------------------|
| Finished goods                           | \$ 313                   | \$ 342                  | \$ 272                  |
| Work in process                          | 437                      | 479                     | 693                     |
| Raw materials, components and assemblies | <u>610</u>               | <u>689</u>              | <u>709</u>              |
|  | <u>\$1,360</u>           | <u>\$1,510</u>          | <u>\$1,674</u>          |

• Holdings, at Equity

The principal components of the Company's holdings, at equity consist of the following:

| <u>Holding</u>                | <u>Recorded<br/>Book Value<br/>(\$ in millions)</u> | <u>Quoted<br/>Market Price<br/>per Nasdaq</u> | <u>Calculated<br/>Market Value<br/>per Nasdaq<br/>(\$ in millions)</u> | <u>Ownership</u> | <u>Shares</u> |
|-------------------------------|---|---|--|------------------|---------------|
|                               |   |   |  |                  |               |
| <u>September 30,<br/>2002</u> |   |   |  |                  |               |
| Plug Power Inc.               | \$ <u>22.828</u>                                    | \$ 4.79                                       | \$ <u>53.142</u>   | 21.81%           | 11,094,315    |
| <u>December 31,<br/>2001</u>  |   |   |  |                  |               |
| Plug Power Inc.               | \$32.177  | \$ 8.74                                       | \$104.830  | 23.83%           | 11,994,315    |

|  |                 |         |                  |       |            |
|--|-----------------|---------|------------------|-------|------------|
| S a t C o n<br>Technology<br>Corporation | <u>6.760</u>    | \$ 5.20 | <u>6.760</u>     | 7.86% | 1,300,000  |
| Total                                    | <u>\$38.937</u> |         | <u>\$111.590</u> |       |            |
| <u>September 30,</u><br><u>2001</u>      |                 |         |                  |       |            |
| Plug Power Inc.                          | \$36.027        | \$ 9.62 | \$115.385        | 23.9% | 11,994,315 |
| SatCon<br>Technology<br>Corporation      | <u>11.170</u>   | \$ 4.86 | <u>6.318</u>     | 8.05% | 1,300,000  |
| Total                                    | <u>\$47.197</u> |         | <u>\$121.703</u> |       |            |

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 6. Holdings, at Equity (Continued)

Summarized below is financial information for Plug Power and SatCon, as derived from published financial reports. Plug Power's fiscal year ends December 31 and SatCon's fiscal year ends September 30. The Company's holdings in SatCon were accounted for on a one-quarter lag until July 1, 2002 when the accounting for the SatCon holding was changed to fair value from the equity method (See Note 1).

| (Dollars in<br>thousands) | SatCon                           |                                   |                                  | Plug Power                        |                                  |                                   |
|---------------------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|
|                           | As of<br>June 29,<br><u>2002</u> | As of<br>Sept. 30,<br><u>2001</u> | As of<br>June 30,<br><u>2001</u> | As of<br>Sept. 30,<br><u>2002</u> | As of<br>Dec. 31,<br><u>2001</u> | As of<br>Sept. 30,<br><u>2001</u> |
| -<br><u>Balance Sheet</u> | (1)                              | (2)                               | (1)                              | (1)                               | (2)                              | (1)                               |
| Current<br>assets         | \$25,046                         | \$42,466                          | \$44,802                         | \$ 75,394                         | \$100,565                        | \$111,212                         |
| Non-current               |                                  |                                   |                                  |                                   |                                  |                                   |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|               |        |        |        |         |         |         |
|---------------|--------|--------|--------|---------|---------|---------|
| assets        | 20,792 | 26,310 | 24,621 | 44,253  | 50,809  | 53,607  |
| Current       |        |        |        |         |         |         |
| liabilities   | 11,445 | 12,842 | 9,302  | 8,974   | 10,199  | 7,737   |
| Non-current   |        |        |        |         |         |         |
| liabilities   | 932    | 1,423  | 1,723  | 6,018   | 6,172   | 6,534   |
| Stockholders' |        |        |        |         |         |         |
| equity        | 33,461 | 54,511 | 58,398 | 104,655 | 135,003 | 150,548 |

| (Dollars in thousands)  | SatCon                     |             | Plug Power                |             |
|---|----------------------------|-------------|---------------------------|-------------|
|   | <u>Three Months Ended</u>  |             | <u>Three Months Ended</u> |             |
| Results of  | June 29,                   | June 30,    | Sept. 30,                 | Sept. 30,   |
| <u>Operations</u>   | <u>2002</u> <sup>(1)</sup> | <u>2001</u> | <u>2002</u>               | <u>2001</u> |
|   | (1)                        | (1)         | (1)                       | (1)         |
| Gross revenues  | \$ 11,754                  | \$ 10,640   | \$ 2,994                  | \$ 920      |
| Gross profit (loss)   | 1,994                      | 2,337       | (149)                     | (1,489)     |
| Net loss before cumulative effect of changes in accounting principles | (4,996)                    | (3,538)     | (10,674)                  | (18,708)    |
| Cumulative effect of changes in accounting principles                 | -                          | (1,087)     | -                         | -           |
| Net loss  | (4,996)                    | (4,625)     | (10,674)                  | (18,708)    |
|   | <u>Nine Months Ended</u>   |             | <u>Nine Months Ended</u>  |             |
| Results of  | June 29,                   | June 30,    | Sept. 30,                 | Sept. 30,   |

| <u>Operations</u>   | <u>2002</u> <sup>(1)</sup> | <u>2001</u> | <u>2002</u> | <u>2001</u> |
|---|----------------------------|-------------|-------------|-------------|
|   | (1)                        | (1)         | (1)         |             |
| Gross revenues  | \$ 30,395                  | \$ 31,670   | \$ 8,442    | \$ 3,237    |
| Gross profit (loss)   | 3,552                      | 6,788       | 716         | (3,342)     |
| Net loss before cumulative effect of changes in accounting principles |                            |             |             |             |
|   | (15,389)                   | (12,899)    | (34,499)    | (56,042)    |
| Cumulative effect of changes in accounting principles                 |                            |             |             |             |
|   | -                          | (2,109)     | -           | -           |
| Net loss  | (15,389)                   | (15,008)    | (34,499)    | (56,042)    |

(1)

derived from unaudited financial information

(2)

derived from audited financial statements

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. Holdings, at Equity (Continued)

Plug Power Inc.

The following is a roll forward of the Company's accounting for holdings in Plug Power:

| (Dollars in thousands)                | Nine months ended<br><u>Sept. 30, 2002</u> | Three months ended<br><u>Dec. 31, 2001</u> | Twelve months ended<br><u>Sept. 30, 2001</u> |
|---------------------------------------|--|--|--|
| Holdings balance, beginning of period | \$32,177                                   | \$ 36,027                                  | \$ 48,372                                    |
| Share of Plug Power losses, gross     | (7,762)                                    | (4,069)                                    | (22,101)                                     |

|   |                 |                  |                  |
|---|-----------------|------------------|------------------|
| Sale of shares  | (2,223)         | -                | (4,708)          |
| Equity adjustment for share of third-party investments in Plug Power which increased equity | <u>636</u>      | <u>219</u>       | <u>14,464</u>    |
| Holdings balance, end of period   | <u>\$22,828</u> | <u>\$ 32,177</u> | <u>\$ 36,027</u> |

There is no difference between the carrying value of the Company's holdings in Plug Power and its interest in the underlying equity at September 30, 2002, December 31, 2001 or September 30, 2001.

SatCon Technology Corporation

The following is a roll forward of the Company's accounting for holdings in SatCon:

| (Dollars in thousands)  | Nine months<br>ended<br><u>Sept. 30, 2002</u> | Three months<br>ended<br><u>Dec. 31, 2001</u> | Twelve months<br>ended<br><u>Sept. 30, 2001</u> |
|---|---|---|---|
| Holdings balance, beginning of period   | \$ 6,760                                      | \$11,170                                      | \$ 15,984                                       |
| Share of SatCon losses on one-quarter lag, gross (A)  | (1,110)                                       | (727)   | (1,938)   |
| Sale of shares  | (832)   | -   | (4,296)   |
| Amortization of embedded difference between the Company's basis and calculated ownership of underlying equity, one-quarter lag (Note 2) | -   | (688)   | (2,755)   |
| Impairment loss (Note 8)  | (2,475)                                       | (5,790)                                       | -   |
| Equity adjustment for other equity activity (A)   | (150)   | 2,795   | 4,175   |
| Transfer assets to available for sale securities on July 1, 2002  | <u>(2,193)</u>                                | =   | =   |
| Holdings balance, end of period   | <u>\$-</u>                                    | <u>\$ 6,760</u>                               | <u>\$11,170</u>                                 |

The difference between the carrying value of the Company's holdings in SatCon and its interest in the underlying equity (on a one-quarter lag basis) during the periods the Company applied the equity method of accounting consists of the following:

|  | Dec. 31,        | Sept.30,        |
|--|-----------------|-----------------|
| (Dollars in thousands)                           | <u>2001</u>     | <u>2001</u>     |
| Calculated ownership                             | \$ 4,285        | \$ 4,704        |
| Embedded difference (goodwill) (Note 2)          | <u>2,475</u>    | <u>6,466</u>    |
| Carrying value of investment in SatCon at equity | <u>\$ 6,760</u> | <u>\$11,170</u> |

(A) The Company's holdings in SatCon were accounted for on a one-quarter lag (through SatCon's quarter ended June 29, 2002) until accounting for the holding was changed on July 1, 2002 to fair value from the equity method (See Note 1).

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

7. Securities Available for Sale

Securities available for sale are classified as current assets. Changes in net unrealized gains (losses) are charged to Other Comprehensive Income (Loss).

The principal components of the Company's securities available for sale consist of the following:

| <u>Security</u>           | Recorded<br>Book Value<br>(\$ in millions) | Quoted Market<br>Price<br>Per Nasdaq | Calculated<br>Market Value<br>per Nasdaq<br>(\$ in millions) | Ownership | Shares    |
|---------------------------|--|--------------------------------------|--|-----------|-----------|
|                           | -  |                                      | -  | -         | -         |
|                           | -  |                                      | -  | -         | -         |
| <u>September 30, 2002</u> |  |                                      |  |           |           |
| SatCon                    | \$ 1.323                                   | \$ 1.34                              | \$ 1.323   | 5.9%      | 987,500   |
| Beacon Power              | <u>.750</u>                                | \$ 0.17                              | <u>.750</u>  | 10.3%     | 4,410,797 |
| Total                     | \$ <u>2.073</u>                            |                                      | \$ <u>2.073</u>  |           |           |
| <u>December 31, 2001</u>  |  |                                      |  |           |           |
| Beacon Power              | \$ <u>5.734</u>                            | \$ 1.30                              | \$ <u>5.734</u>  | 10.3%     | 4,410,797 |
| <u>September 30, 2001</u> |  |                                      |  |           |           |
| Beacon Power              | \$ <u>6.704</u>                            | \$ 1.52                              | \$ <u>6.704</u>  | 10.3%     | 4,410,797 |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

Securities available for sale consist of Beacon Power and SatCon Technology common stock (as of July 1, 2002). The book basis roll forward of Beacon Power and SatCon Technology common stock is as follows:

Beacon Power Corporation

| (Dollars in thousands)   | Sept. 30, <u>2002</u> | Dec.31,<br><u>2001</u> | Sept.30,<br><u>2001</u> |
|--|-----------------------|------------------------|-------------------------|
| Capital contributions during 2000 - cash                             | \$ 6,050              | \$ 6,050               | \$ 6,050                |
| Cash-less warrant exercise during 2001                               | 8,500                 | 8,500                  | 8,500                   |
| Stock received as pro rata distribution from SatCon during 2001      | 827                   | 827                    | 827                     |
| Impairment loss during the Transition Period ended December 31, 2001 | (9,643)               | (9,643)                | -                       |
| Impairment loss during 2002 (Note 8)                                 | <u>(4,984)</u>        | =                      | =                       |
|  | )                     |                        |                         |
| Securities book basis  | 750                   | 5,734                  | 15,377                  |
| Fair value adjustment  | =                     | =                      | <u>(8,673)</u>          |
|  |                       | )                      |                         |
| Securities at market value   | <u>\$ 750</u>         | <u>\$ 5,734</u>        | <u>\$ 6,704</u>         |

SatCon Technology Corporation

| (Dollars in thousands)                                  |              |
|---|--------------|
| Holdings balance, beginning of period                   | \$ -         |
| Transfer asset from holdings, at equity on July 1, 2002 | 2,193        |
| Sale of shares  | (202)        |
| Impairment loss (Note 8)                                | <u>(668)</u> |
| Securities book basis                                   | 1,323        |
| Fair value adjustment                                   | =            |



Securities at market value \$ 1,323

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

8. Impairment Losses

The Company regularly reviews its holdings and securities available for sale to determine if any declines in value of those holdings are other than temporary. The Company assesses whether declines in the value of its holdings and securities in publicly traded companies, measured by comparison of the current market price of the securities to the carrying value of the Company's holdings and securities, are considered to be other than temporary based on factors that include (1) the length of time carrying value exceeds fair market value, (2) the Company's assessment of the financial condition and the near term prospects of the companies, and (3) the Company's intent with respect to the holdings and securities.

The slowing economy has had a negative impact on the equity value of companies in the new energy sector. In light of these circumstances

and based on the results of the reviews described above, the Company recorded other than temporary impairment charges with respect to its holdings in publicly traded companies. The pre-tax impairment losses were recorded as follows:

| (Dollars in thousands)                              | For the three months ended |                       | For the nine months ended |                       |
|---|----------------------------|-----------------------|---------------------------|-----------------------|
|   | <u>Sept. 30, 2002</u>      | <u>Sept. 30, 2001</u> | <u>Sept. 30, 2002</u>     | <u>Sept. 30, 2001</u> |
| Holdings, at equity (SatCon),<br>(Note 6)           | \$ 57                      | \$ -                  | \$2,475                   | \$ -                  |
| Securities available for sale<br>(Beacon), (Note 7) | 220                        | -                     | 4,984                     | -                     |
| Securities available for sale<br>(SatCon), (Note 7) | <u>668</u>                 | =                     | <u>668</u>                | =                     |
|   | <u>\$945</u>               | <u>\$-</u>            | <u>\$8,127</u>            | <u>\$-</u>            |

• Income Taxes

The Company's effective tax rates for the three and nine months ended September 30, 2002 and 2001 were as follows:

| For the three months | For the nine months |
|----------------------|---------------------|
| ended                | ended               |

|          | <u>Sept. 30, 2002</u> |          | <u>Sept. 30, 2002</u> |        |
|----------|-----------------------|----------|-----------------------|--------|
|          | <u>Sept. 30, 2001</u> |          | <u>Sept. 30, 2001</u> |        |
| Tax rate | (3.68)%               | (39.94)% | (11.31)%              | 41.65% |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. Income Taxes (Continued)

Income tax (benefit) expense consists of the following:

| (Dollars in thousands)       | For the three months  |                | For the nine months   |                |
|------------------------------|-----------------------|----------------|-----------------------|----------------|
|                              | ended                 |                | ended                 |                |
|                              | <u>Sept. 30, 2002</u> |                | <u>Sept. 30, 2002</u> |                |
|                              | <u>Sept. 30, 2001</u> |                | <u>Sept. 30, 2001</u> |                |
| Continuing operations before |                       |                |                       |                |
| equity in holdings' losses   |                       |                |                       |                |
| Federal                      | \$ -                  | \$ (81)        | \$ (475)              | \$ 459         |
| State                        | (164)                 | 6              | 391                   | 18             |
| Deferred                     | <u>1</u>              | <u>(1,842)</u> | <u>(1,940)</u>        | <u>8,029</u>   |
|                              |                       | )              |                       |                |
|                              | <u>(163)</u>          | <u>(1,917)</u> | <u>(2,024)</u>        | <u>8,506</u>   |
|                              |                       | )              |                       |                |
| Equity in holdings' losses   |                       |                |                       |                |
| Federal                      | -                     | -              | -                     | -              |
| State                        | -                     | -              | -                     | -              |
| Deferred                     | =                     | <u>(1,259)</u> | <u>22</u>             | <u>(6,632)</u> |
|                              |                       |                | )                     |                |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|  |                 |                  |                  |                |
|--|-----------------|------------------|------------------|----------------|
|  | =               | <u>(1,259)</u>   | <u>22</u>        | <u>(6,632)</u> |
|  |                 |                  | )                |                |
| Total continuing operations  | <u>(163)</u>    | <u>(3,176)</u>   | <u>(2,002)</u>   | <u>1,874</u>   |
| Change in accounting principle   |                 |                  |                  |                |
| Federal  | -               | -                | -                | -              |
| State  | -               | -                | -                | -              |
| Deferred   | =               | =                | =                | <u>1,000</u>   |
| Total change in accounting principle   | =               | =                | =                | <u>1,000</u>   |
| Discontinued operations  |                 |                  |                  |                |
| Federal  | -               | -                | -                | -              |
| State  | -               | -                | -                | -              |
| Deferred   | =               | =                | =                | =              |
| Total discontinued operations  | =               | =                | =                | =              |
| Total  | <u>\$ (163)</u> | <u>\$(3,176)</u> | <u>\$(2,002)</u> | <u>\$2,874</u> |
| Items charged (credited) directly to stockholders' equity:   |                 |                  |                  |                |
| Increase in additional paid-in capital for equity holdings, warrants and options issued - Deferred | \$ -            | \$ 5,920         | \$ -             | \$ 7,193       |
| Increase in unrealized loss on available for sale securities - Deferred                            | -               | (8,321)          | -                | (13,116)       |

|                              |     |                  |     |                  |
|------------------------------|-----|------------------|-----|------------------|
| Expenses for employee stock  | -   |                  |     |                  |
| options recognized           | -   | -                |     |                  |
| differently for financial    | -   |                  |     | (169)            |
| reporting/tax purposes -     |     | -                | -   |                  |
| Federal                      |     |                  |     |                  |
| Decrease in additional paid- |     |                  |     |                  |
| in-capital for change in     | -   |                  |     |                  |
| accounting for derivative    | -   |                  | -   | -                |
| financial instruments for    | -   | =                | =   | <u>(1,471)</u>   |
| Company's own stock          | =   |                  | )   |                  |
|                              | \$- | <u>\$(2,401)</u> | \$- | <u>\$(7,563)</u> |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. Income Taxes (Continued)

The deferred tax assets and liabilities consist of the following tax effects relating to temporary differences and carryforwards:

|   | Sept. 30,   | Dec. 31,    | Sept. 30,   |
|---|-------------|-------------|-------------|
| (Dollars in thousands)                      | <u>2002</u> | <u>2001</u> | <u>2001</u> |
| Current deferred tax assets:                |             |             |             |
| Loss provisions for discontinued operations | \$ -        | \$ 142      | \$ 143      |
| Bad debt reserve                            | 264         | 277         | 277         |
| Inventory valuation                         | 55          | 27          | 27          |
| Inventory capitalization                    | 12          | 12          | 12          |
| Securities available for sale               | 5,599       | 1,344       | 956         |
| Vacation pay                                | 101         | 94          | 78          |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|   |                 |                   |                   |
|---|-----------------|-------------------|-------------------|
| Warranty and other sale obligations     | 40              | 33                | 29                |
| Stock options                           | 252             | 237               | 232               |
| Contingent liability warrant holders    | -               | -                 | 115               |
| Other reserves and accruals             | <u>103</u>      | <u>149</u>        | <u>183</u>        |
|   | 6,426           | 2,315             | 2,052             |
| Valuation allowance                     | <u>(6,426)</u>  | =                 | =                 |
|   | )               |                   |                   |
| Net current deferred tax assets         | \$-             | \$ <u>2,315</u>   | \$ <u>2,052</u>   |
| Net operating loss                      | \$ 4,970        | \$ 3,117          | \$ 2,360          |
| Property, plant and equipment           | (82)            | (82)              | (82)              |
| Holdings, at equity                     | (4,888)         | (7,314)           | (10,618)          |
| Derivatives                             | (4)             | (78)              | (88)              |
| Other                                   | 239             | 201               | 201               |
| Research and development tax credit     | 459             | 459               | 459               |
| Alternative minimum tax credit          | <u>150</u>      | <u>609</u>        | <u>609</u>        |
|   | 844             | (3,088)           | (7,159)           |
| Valuation allowance                     | (844)           | (1,144)           | (1,144)           |
| Other credits                           | <u>(173)</u>    | <u>(174)</u>      | <u>(150)</u>      |
|   | )               | )                 |                   |
| Noncurrent net deferred tax liabilities |                 |                   |                   |
| and other credits                       | \$ <u>(173)</u> | \$ <u>(4,406)</u> | \$ <u>(8,453)</u> |

The valuation allowance at September 30, 2002 is \$7.270 million and at September 30, 2001 was \$1.144 million. During the quarter ended September 30, 2002, the valuation allowance was increased through the statement of operations by \$2.459 million and decreased by \$.015 million through paid-in-capital, for a net increase of \$2.444 million. Year to date in 2002, the valuation allowance was increased through the statement of operations by \$6.280 million and decreased by \$.154 million through paid-in-capital, for a net increase of \$6.126 million. The Company determined that based on the "start up" nature of its micro fuel cell operations, which continues to generate losses, and the reduced built-in gain associated with its Plug Power holdings, it was more likely than not that the ultimate recognition of deferred tax assets would not be realized.

• Debt

As of September 30, 2002, the Company had a \$10 million Credit Agreement with KeyBank, N.A. dated as of August 10, 2001 ("the \$10 million Credit Agreement"). As of September 30, 2002, the Company had \$1 million outstanding under this line of credit.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. Debt (Continued)

As of September 30, 2002, the market value of Plug Power common stock fell below \$7 per share to \$4.79 per share, therefore no credit is currently available under this line of credit. In accordance with the \$10 million Credit Agreement, the Company deposited \$1 million into its debt service fund to cover the outstanding debt balance.

11. Earnings Per Share

The amounts used in computing earnings per share ("EPS") and the effect on income and the weighted average number of shares of potentially dilutive securities are as follows:

|   | For the three months |                   | For the nine months |                   |
|---|----------------------|-------------------|---------------------|-------------------|
|   | ended                |                   | Ended               |                   |
| (Dollars in thousands)                                  | Sept. 30,            | Sept. 30,         | Sept. 30,           | Sept. 30,         |
|   | <u>2002</u>          | <u>2001</u>       | <u>2002</u>         | <u>2001</u>       |
| (Loss) income from continuing operations                | \$ <u>(4,542)</u>    | \$ <u>(4,654)</u> | \$ <u>(15,754)</u>  | \$ <u>2,682</u>   |
| Basic EPS:  |                      |                   |                     |                   |
| Common shares outstanding, beginning of period          | 35,527,260           | 35,484,760        | 35,484,760          | 35,422,335        |
| Weighted average common shares issued during the period | =                    | =                 | <u>29,582</u>       | <u>44,886</u>     |
| Weighted average shares outstanding                     | <u>35,527,260</u>    | <u>35,484,760</u> | <u>35,514,342</u>   | <u>35,467,221</u> |
| (Loss) income per weighted                              |                      |                   |                     |                   |

|  |                   |                   |                   |                   |
|--|-------------------|-------------------|-------------------|-------------------|
| average share  | \$ <u>(0.13)</u>  | \$ <u>(0.13)</u>  | \$ <u>(0.44)</u>  | \$ <u>0.08</u>    |
| Diluted EPS:   |                   |                   |                   |                   |
| Common shares outstanding,<br>beginning of period          | 35,527,260        | 35,484,760        | 35,484,760        | 35,422,335        |
| Weighted average common shares<br>issued during the period | -                 | -                 | 29,582            | 44,886            |
| Weighted average number of<br>options                      | -                 | -                 | -                 | 1,360,341         |
| Weighted average number of<br>warrants                     | =                 | =                 | =                 | =                 |
| Weighted average shares<br>outstanding                     | <u>35,527,260</u> | <u>35,484,760</u> | <u>35,514,342</u> | <u>36,827,562</u> |
| (Loss) income per weighted<br>average share                | \$ <u>(0.13)</u>  | \$ <u>(0.13)</u>  | \$ <u>(0.44)</u>  | \$ <u>0.07</u>    |

For the three and nine months ended September 30, 2002, options to purchase 3,399,025 shares of common stock at prices ranging from \$.54 to \$21.92 per share and warrants to purchase 300,000 shares of common stock at \$12.56 per share were outstanding but were not included in the computations of EPS-assuming dilution because the Company incurred losses during these periods and inclusion would be anti-dilutive.

For the three months ended September 30, 2001, options to purchase 3,182,900 shares of common stock at prices ranging from \$.54 to \$21.92 per share and warrants to purchase 300,000 shares of common stock at \$12.56 per share were outstanding but were not included in the computations of EPS-assuming dilution because the Company incurred losses during these periods and inclusion would be antidilutive.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 12. Equity in Holdings' Losses, Net of Tax

Equity in holdings' losses, net of tax, for holdings accounted for under the equity method is as follows:

|                        |                            |                       |                           |                       |
|------------------------|----------------------------|-----------------------|---------------------------|-----------------------|
|                        | For the three months ended |                       | For the nine months ended |                       |
| (Dollars in thousands) | Sept. 30,                  | Sept. 30, <u>2001</u> | Sept. 30, <u>2002</u>     | Sept. 30, <u>2001</u> |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|                     | <u>2002</u>      |                  |                  |                   |
|---------------------|------------------|------------------|------------------|-------------------|
| Plug Power          | \$(2,327)        | \$(3,452)        | \$(7,807)        | \$ (9,818)        |
| SatCon <sup>a</sup> | <u>(327)</u>     | <u>(754)</u>     | <u>(1,087)</u>   | <u>(2,382)</u>    |
|                     | )                | )                | )                |                   |
|                     | <u>\$(2,654)</u> | <u>\$(4,206)</u> | <u>\$(8,894)</u> | <u>\$(12,200)</u> |
| a                   | \$ -             | \$ 689           | \$ -             | \$ 2,066          |

Includes goodwill amortization as

follows (See Note 2):

13. Sale of Holdings

The Company sold shares of the following holdings and recognized gains and proceeds as follows:

| (Dollars in thousands, except shares) | For the three months ended |                       | For the nine months ended |                       |
|---------------------------------------|----------------------------|-----------------------|---------------------------|-----------------------|
|                                       | Sept. 30,                  | Sept. 30, <u>2001</u> | Sept. 30,                 | Sept. 30, <u>2001</u> |
|                                       | <u>2002</u>                |                       | <u>2002</u>               |                       |
| Plug Power                            |                            |                       |                           |                       |
| Shares sold                           | 300,000                    | -                     | 900,000                   | 1,710,000             |
| Proceeds                              | \$ 1,631                   | -                     | \$ 7,707                  | \$35,717              |
| Gain on sales                         | \$ 952                     | -                     | \$ 5,485                  | \$31,009              |
| SatCon                                |                            |                       |                           |                       |
| Shares sold                           | 100,000                    | 500,000               | 312,500                   | 500,000               |
| Proceeds                              | \$ 130                     | \$ 2,125              | \$ 1,040                  | \$ 2,125              |
| (Loss) gain on sales                  | \$ (71)                    | \$(2,171)             | \$ 6                      | \$(2,171)             |
| Total net gain (loss) on sales        | <u>\$ 881</u>              | <u>\$(2,171)</u>      | <u>\$ 5,491</u>           | <u>\$28,838</u>       |

14. Cash Flows - Supplemental Information

(Dollars in thousands)

Nine months ended



Sept. 30,

20022001

## Non-cash Investing and Financing Activities:

|   |        |          |
|---|--------|----------|
| Additional holdings and paid-in-capital resulting from other investors' investments in Plug Power Inc.                        | \$ 636 | \$13,882 |
| Change in holdings and paid-in-capital resulting from other equity activity in SatCon Technology Corporation                  | (150)  | 4,099    |
| Additional paid-in-capital resulting from stock option exercises treated differently for financial reporting and tax purposes | -      | 169      |
| Contingent obligation to common stock warrant holders   | -      | 1,210    |
| Additional investment and paid-in-capital resulting from other investors' capital transactions in MTI MicroFuel Cells Inc.    | (7)    | 1,163    |
| Prepaid material in exchange for investment in subsidiary   | -      | 750      |

## 15. Segment Information

The Company operates in two business segments, New Energy and Test and Measurement Instrumentation. The New Energy segment is currently

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- Segment Information (Continued)

focused on commercializing direct methanol micro fuel cells. The

Test and Measurement Instrumentation segment develops, manufactures, markets and services sensing instruments and computer-based balancing systems for aircraft engines.

The Company evaluates performance based on profit or loss from operations before income taxes, accounting changes, unusual items and interest income and expense. Inter-segment sales are not significant.

Summarized financial information concerning the Company's reportable segments is shown in the following table. The "Other" column

includes corporate related items and items like income taxes or unusual items, which are not allocated to reportable segments. The

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

"Reconciling Items" column includes minority interest in consolidated subsidiary and income tax allocation to equity in holdings' losses. In addition, segments' noncash items include any depreciation and amortization in reported profit or loss. The New Energy segment figures include the Company's activities related to micro fuel cell

operations, the Company's holdings in Plug Power, SatCon and Beacon Power and the results of the Company's equity method of accounting for certain holdings. As of July 1, 2002, SatCon holdings are accounted for based on fair value. SatCon results were accounted for on a one-quarter lag except for sale of stock which was affected as of the date of sale. The results for Plug Power and SatCon are derived from their published quarterly and annual financial statements.

| (Dollars in thousands)                          |               | Test and<br>Measurement<br><u>Instrumentation</u> | <u>Other</u> | Reconciling<br><u>Items</u> | Consolidated<br><u>Totals</u> |
|---|---------------|---|--------------|-----------------------------|-------------------------------|
| <u>Three months ended Sept. 30,<br/>2002</u>    | New<br>Energy |   |              |                             |                               |
| Product revenue                                 | \$ -          | \$1,018   | \$ -         | \$ -                        | \$ 1,018                      |
| Funded research and<br>development revenue      | 489           | -   | -            | -                           | 489                           |
| Research and product<br>development expenses    | 1,627         | 229   | -            | -                           | 1,856                         |
| Selling, general and<br>administrative expenses | 410           | 442   | 387          | -                           | 1,239                         |
| Equity in holdings' losses                      | (2,654)       | -   | -            | -                           | (2,654)                       |
| Impairment losses                               | (945)         | -   | -            | -                           | (945)                         |
| Segment (loss) profit                           | (4,185)       | (30)  | (48)         | 100                         | (4,163)                       |
| Total assets                                    | 27,066        | 2,095   | 7,489        | -                           | 36,650                        |
| Holdings, at equity                             | 22,828        | -   | -            | -                           | 22,828                        |
| Securities available for sale                   | 2,073         | -   | -            | -                           | 2,073                         |
| Capital expenditures                            | 143           | 4   | 12           | -                           | 159                           |
| Depreciation and amortization                   | 55            | 36  | 50           | -                           | 141                           |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 15. Segment Information (Continued)

| (Dollars in thousands)                          |               | Test and<br>Measurement<br><u>Instrumentation</u> | <u>Other</u> | Reconciling<br><u>Items</u> | Consolidated<br><u>Totals</u> |
|---|---------------|---|--------------|-----------------------------|-------------------------------|
| <u>Three months ended Sept. 30,<br/>2001</u>    | New<br>Energy |   |              |                             |                               |
| Product revenue                                 | \$ -          | \$ 1,743  | \$ -         | \$ -                        | \$ 1,743                      |
| Funded research and<br>development revenue      | -             | -   | -            | -                           | -                             |
| Research and product<br>development expenses    | 779           | 345   | -            | -                           | 1,124                         |
| Selling, general and<br>administrative expenses | 1,046         | 477   | 78           | -                           | 1,601                         |
| Equity in holdings' losses                      | (5,465)       | -   | -            | 1,259                       | (4,206)                       |
| Segment (loss) profit                           | (9,924)       | 196   | 4,951        | 123                         | (4,654)                       |
| Total assets                                    | 56,305        | 2,596   | 12,356       | -                           | 71,257                        |
| Holdings, at equity                             | 47,197        | -   | -            | -                           | 47,197                        |
| Securities available for sale                   | 6,704         | -   | -            | -                           | 6,704                         |
| Capital expenditures                            | 222           | 2   | 230          | -                           | 454                           |
| Depreciation and amortization                   | 28            | 42  | 44           | -                           | 114                           |
| (Dollars in thousands)                          |               | Test and<br>Measurement<br><u>Instrumentation</u> | <u>Other</u> | Reconciling<br><u>Items</u> | Consolidated<br><u>Totals</u> |
| <u>Nine months ended Sept. 30,<br/>2002</u>     | New<br>Energy |   |              |                             |                               |
| Product revenue                                 | \$ -          | \$ 3,203  | \$ -         | \$ -                        | \$ 3,203                      |
| Funded research and<br>development revenue      | 1,046         | -   | -            | -                           | 1,046                         |
| Research and product                            |               |   |              |                             |                               |

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

|  |            |                                      |         |                   |                     |
|--|------------|--------------------------------------|---------|-------------------|---------------------|
| development expenses                         | 4,239      | 752                                  | -       | -                 | 4,991               |
| Selling, general and administrative expenses | 1,554      | 1,361                                | 982     | -                 | 3,897               |
| Equity in holdings' losses                   | (8,872)    | -                                    | -       | (22)              | (8,894)             |
| Impairment losses                            | (8,127)    | -                                    | -       | -                 | (8,127)             |
| Segment (loss) profit                        | (16,520)   | (700)                                | 1,516   | 329               | (15,375)            |
| Total assets                                 | 27,066     | 2,095                                | 7,489   | -                 | 36,650              |
| Holdings, at equity                          | 22,828     | -                                    | -       | -                 | 22,828              |
| Securities available for sale                | 2,073      | -                                    | -       | -                 | 2,073               |
| Capital expenditures                         | 283        | 10                                   | 92      | -                 | 385                 |
| Depreciation and amortization                | 153        | 108                                  | 146     | -                 | 407                 |
| (Dollars in thousands)                       |            |                                      |         |                   |                     |
|  |            | Test and Measurement Instrumentation | Other   | Reconciling Items | Consolidated Totals |
| <u>Nine months ended Sept. 30, 2001</u>      | New Energy |                                      |         |                   |                     |
| Product revenue                              | \$ -       | \$ 5,660                             | \$ -    | \$ -              | \$ 5,660            |
| Funded research and development revenue      | -          | -                                    | -       | -                 | -                   |
| Research and product development expenses    | 2,221      | 1,017                                | -       | -                 | 3,238               |
| Selling, general and administrative expenses | 2,382      | 1,432                                | 824     | -                 | 4,638               |
| Equity in holdings' losses                   | (18,832)   | -                                    | -       | 6,632             | (12,200)            |
| Segment profit (loss)                        | 7,303      | 590                                  | (3,866) | 123               | 4,150               |
| Total assets                                 | 56,305     | 2,596                                | 12,356  | -                 | 71,257              |
| Holdings, at equity                          | 47,197     | -                                    | -       | -                 | 47,197              |
| Securities available for sale                | 6,704      | -                                    | -       | -                 | 6,704               |

|                               |     |     |       |   |       |
|-------------------------------|-----|-----|-------|---|-------|
| Capital expenditures          | 684 | 30  | 570   | - | 1,284 |
| Depreciation and amortization | 53  | 127 | 1,461 | - | 1,641 |

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 15. Segment Information (Continued)

The following table presents the details of "Other" segment (loss) profit:

| (Dollars in thousands)                             | Three months ended |                | Nine months ended |                   |
|--|--------------------|----------------|-------------------|-------------------|
|  | Sept. 30,          | Sept. 30,      | Sept. 30,         | Sept. 30,         |
|  | <u>2002</u>        | <u>2001</u>    | <u>2002</u>       | <u>2001</u>       |
| Corporate and Other Income (Expenses):             |                    |                |                   |                   |
| Depreciation and amortization                      | \$ (50)            | \$ (44)        | \$ (146)          | \$ (1,461)        |
| Interest expense                                   | (12)               | (192)          | (36)              | (1,253)           |
| Interest income                                    | 25                 | 214            | 75                | 346               |
| Income from discontinued operations,<br>net of tax | 379                | -              | 379               | -                 |
| Change in accounting principle,<br>net of tax      | -                  | 1,468          | -                 | 1,468             |
| Income tax benefit (expense)                       | 163                | 3,176          | 2,002             | (1,874)           |
| Other (expense) income, net                        | <u>(553)</u>       | <u>329</u>     | <u>(758)</u>      | <u>(1,092)</u>    |
| Total (expense) income                             | <u>\$ (48)</u>     | <u>\$4,951</u> | <u>\$ 1,516</u>   | <u>\$ (3,866)</u> |

- Related Party Transactions

During the nine months ended September 30, 2002, First Albany Companies Inc. ("FAC") sold 662,705 shares of the Company's common stock in the public markets. FAC now owns 11,091,040 shares, approximately 31.22% of the Company's common stock.

In July 2001, MTI MicroFuel Cells Inc. ("MTI Micro"), a subsidiary of the Company, entered into a Joint Venture Agreement with E.I. DuPont de Nemours and Company ("Dupont"), a minority shareholder in MTI Micro, to undertake a research and development program funded by the Advanced Technology Program of the National Institute

of Standards and Technology ("NIST"). As the program administrator, MTI Micro submits all bills from Dupont to NIST for payment.

In connection with NIST billings, as of September 30, 2002, the Company has a liability to Dupont for approximately \$220 thousand. This liability is included in the financial statement line "Accrued liabilities - related parties."

17. Subsequent Events

Sales of Holdings

From October 1 through November 12, 2002, the Company sold Plug Power and SatCon common stock as follows:

(Dollars in thousands)

| <u>Company</u> | Number of<br><u>Shares Sold</u> | Net Proceeds<br><u>from Sales</u> |
|----------------|---------------------------------|-----------------------------------|
| Plug Power     | 203,000                         | \$1,002                           |
| SatCon         | 213,900                         | <u>262</u>                        |
|                |                                 | \$1,264                           |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

17. Subsequent Events (Continued)

NYSERDA Award

On April 25, 2002, the Company announced that its subsidiary, MTI Micro, received an award of \$500,000 from the New York State Energy Research and Development Authority (NYSERDA). The award, matched by a similar commitment from MTI Micro, will help fund a year-long research program to advance the development and commercialization of direct methanol micro fuel cell technology.

The NYSERDA award will also augment and support a \$9.3 million research and development program that is a joint effort of MTI Micro and DuPont. In August 2001, the two companies received an award of \$4.6 million for the program from the Advanced Technology Program (ATP) of NIST.

New Chairman and Chief Executive Officer

On October 22, 2002, the Company announced that Dale W. Church was named Chairman and Chief Executive Officer of the Company, succeeding George C. McNamee who resigned his chairmanship and board seat. Further, William P. Acker will no longer serve as President of the Company in order to devote his time entirely as CEO and President of MTI Micro, the rapidly growing micro fuel cell subsidiary.

U.S. Air Force Contract

On October 31, 2002, MTI Instruments, a subsidiary of the Company, announced the award of a multi-year U.S. Air Force requirements contract to provide up to 53 PBS-4100 systems, 12 upgrade kits and 42 amplifiers. As part of the contract fulfillment to date, MTI Instruments has received orders for 14 PBS-4100 systems and related accessories totaling \$800,000.

#### Beacon Power Dividend Distribution

On September 25, 2002, Beacon Power Corporation declared a dividend distribution of one Preferred Share Purchase Right on each outstanding share of Beacon common stock. Each Right will entitle shareholders to buy one one-hundredth of a share of a new series of preferred stock at an exercise price of \$22.50.

The Rights will be exercisable only if a person or group acquires 15% (30% in the case of Perseus Capital, L.L.C.) or more of Beacon's common stock or announces a tender offer the consummation of which would result in ownership by a person or group of 15% or more of the common stock.

### **MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

##### 17. Subsequent Events (Continued)

When the Rights first become exercisable, the Company will be entitled to buy from Beacon Power one one-hundredth of a share of a new series of Series A Junior Participating Preferred Stock at a purchase price of \$22.50 or, at the option of the holder, a number of shares of Beacon common stock having an aggregate market value equal to twice the exercise price. If Beacon Power is involved in a merger or other business combination, or sells 50% or more of its assets or earning power, at any time after the Rights become exercisable, the Rights will be modified so as to entitle a holder to buy a number of shares of common stock or the acquiring company having a market value of twice the exercise price of each Right. Until ten days after the acquisition by a person or group of beneficial ownership of 15% (30% for Perseus) or more of Beacon Power's common stock, the Rights are redeemable for \$0.01 per Right at the option of Beacon Power's Board of Directors. The dividend distribution of the Rights was scheduled for October 7, 2002, payable to shareholders of record on that date. The Rights will expire approximately ten years later on September 30, 2012. The Rights distribution is not taxable to shareholders.

Based on the description of the transaction above, the Company will receive Rights to purchase the equivalent of 44,108 shares of Series A Junior Participating Preferred Stock at \$22.50 per share.

##### 18. Effect of Recent Accounting Pronouncements

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 requires the fair Effect of Recent Accounting Pronouncements value of a liability for an asset retirement obligation to be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The Company does not believe the adoption of this Statement will have a material impact on its financial statements.

On July 30, 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This Statement requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. The provisions of this Statement are effective for exist or disposal activities that are initiated after December 31, 2002, with early application encouraged.

The Company is in the process of reviewing the provisions of the new standard to determine its potential impact.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 19. Contingencies

Our equity holdings and securities available for sale may constitute investment securities under the Investment Company Act. In general, a company may be deemed to be an investment company if it owns investment securities with a value exceeding 40% of its total assets, subject to certain exclusions and exemptions. Investment companies

are subject to registration under, and compliance with, the Investment Company Act unless a particular exemption or safe harbor provision applies. If we were to be deemed an investment company, we would become subject to the requirements of the Investment Company Act. As a consequence, we would be prohibited from engaging in certain businesses or issuing certain securities, certain of our contracts might be voidable, and we might be subject to civil and criminal penalties for noncompliance.

Until fiscal 2001, the Company qualified for a safe harbor exemption under the Investment Company Act based upon the level of ownership of shares of Plug Power and influence over its management or policies.

However, since we sold some of our shares of Plug Power during fiscal 2001, this safe harbor exemption is no longer available.

On December 3, 2001, we made an application to the Securities and Exchange Commission ("SEC") requesting that they either declare that we are not an investment company because we are primarily engaged in

another business or exempt us from the provisions of the Investment Company Act for a period of time. This application is pending. If

our application is not granted, we will have to find another safe harbor or exemption that we can qualify for or become an investment company subject to the regulations of the Investment Company Act.

If we were deemed to be an investment company and could not find another safe harbor or exemption and failed to register as an investment company, the SEC could require us to sell our interests in

Plug Power, SatCon and Beacon, until the value of our holdings is

reduced below 40% of total assets. This could result in sales of our

holdings in quantities of shares at depressed prices and we may never realize anticipated benefits from, or may incur losses on, these sales.

Further, we may be unable to sell some holdings due to contractual or legal restrictions or the inability to locate a suitable buyer. Moreover, we may incur tax liabilities when selling assets.

On September 9, 1998, Barbara Lawrence, the Lawrence Group, Inc.

("Lawrence"), and certain other Lawrence-related entities ("Plaintiffs") filed suit in the United States Bankruptcy Court for the Northern District of New York against First Albany Corporation, Mechanical Technology, Dale Church, Edward Dohring, Alan Goldberg,



MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

19. Contingencies (Continued)

George McNamee, Beno Sternlicht, Marty Mastroianni (former President and Chief Operating Officer of the Company), and 33 other individuals ("Defendants") who purchased a total of 820,909 shares of the Company's stock from the Plaintiffs. The case concerns the Defendants' 1997 purchase of Mechanical Technology shares from the Plaintiffs at the price of \$2.25 per share. FAC acted as Placement

Agent for the Defendants in the negotiation and sale of the shares and in proceedings before the Bankruptcy Court for the Northern District of New York, which approved the sale in September 1997. Plaintiffs claim that the Defendants failed to disclose material inside information concerning Plug Power, LLC to the Plaintiffs and therefore the \$2.25 per share purchase price was unfair. Plaintiffs are seeking damages of \$5 million plus punitive damages and costs. In April 1999, Defendants filed a motion to dismiss the amended complaint, which was denied by the Bankruptcy Court. On appeal in October 2000, Plaintiffs' cause of action was dismissed by the United States District Court for the Northern District of New York. In November 2000, Plaintiffs filed an appeal of that dismissal with the United States Court of Appeals for the Second Circuit. In June 2002, the Second Circuit Court of Appeals reversed the District Court decision and remanded the case for further consideration. A motion to reconsider the decision of the Court of Appeals has been filed and is pending. The Company believes the claims have no merit and

intends to defend them vigorously. The Company cannot predict the

outcome of the claims nor reasonably estimate a range of possible loss given the current status of the litigation.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of certain significant factors, which have affected the Company's earnings during the periods included in the accompanying, consolidated statements of income.

The Company is primarily engaged in the development of direct methanol micro fuel cells through its subsidiary MTI MicroFuel Cells, Inc. ("MTI Micro") and in the design and manufacturing of precision instrumentation through its subsidiary MTI Instruments, Inc. ("MTI Instruments"). Mechanical Technology also co-founded and retains a significant interest in Plug Power Inc. (NASDAQ: PLUG), a leading manufacturer of fuel cells. Mechanical Technology also has an interest in SatCon Technology Corporation (NASDAQ: SATC), which develops power electronics and energy management products, and Beacon Power Corporation (NASDAQ: BCON), which develops flywheel energy storage systems.

MTI Micro is developing direct methanol fuel cells with the goal of commercialization in 2004. MTI Micro has a strategic partnership with DuPont, significant intellectual property in the micro fuel cell industry, an experienced leadership team comprised of seasoned business executives and successful entrepreneurs, and an industry leading team of researchers and scientists.

MTI Instruments specializes in the design, manufacture and service of non-contact precision test and measurement equipment. MTI Instruments' three product groups provide a range of instrumentation devices for science, engineering and manufacturing: semiconductor systems, jet engine balancing systems and non-contact sensing instruments. Most recently, MTI Instruments has focused development efforts on measurement systems primarily for the semiconductor industry and is working on advancing wafer metrology systems to develop more multi-purpose devices. MTI Instruments' largest customers include industry leaders in the computer, electronic, semiconductor, automotive, aerospace, aircraft and bioengineering fields.

From inception through September 30, 2002, the Company has incurred net losses of \$70.3 million and expects to incur losses as it continues micro fuel cell product development and commercialization programs. The Company expects that losses will fluctuate from quarter to quarter and that such fluctuations may be substantial as a result of, among other factors, the number of prototypes produced, gains on sales of holdings and the operating results of MTI Instruments.

-

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Critical Accounting Policies and Estimates

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of

America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets,

liabilities, revenues and expenses, and related disclosure of assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to revenue recognition, inventories, holdings and income taxes. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or

conditions.

The Company believes the following critical accounting policies affect its more significant judgments and estimates used in the preparation of its consolidated financial statements.

##### Revenue Recognition.

The Company recognizes revenue from product sales in accordance with Staff Accounting Bulletin (SAB) No. 101, "Revenue Recognition." Product revenue is recognized when there is persuasive evidence of an arrangement, the fee is

fixed or determinable, delivery of the product to the customer has occurred and we have determined that collection of the fee is probable. Title to the product generally passes upon shipment of the product, as the products are shipped FOB shipping point. We provide for a warranty reserve at the time the product revenue is recognized. We perform funded research and development and product development for government agencies under cost reimbursement contracts. Cost reimbursement contracts provide for the reimbursement of allowable costs. Revenue from reimbursement contracts is recognized as services are performed. In these contracts, we receive periodic progress payments and retain the rights to the intellectual property developed in government contracts. All payments made to the Company for work performed on contracts with agencies of the U.S. government are subject to audit and adjustment by the Department of Commerce. Adjustments are recognized in the period made. Any losses incurred in performing funded research and development projects are recognized as funded research and development expenses as incurred.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Critical Accounting Policies and Estimates

(Continued)

##### **Inventory.**

The Company writes down its inventory for estimated obsolescence or unmarketable inventory equal to the difference between the cost of inventory and the estimated market value based upon assumptions about future demand and market conditions. If actual market conditions are less favorable than those projected by management, additional inventory write-downs may be required.

##### **Holdings.**

The Company holds minority interests in companies having operations or technology in areas within its strategic focus, all of which are publicly traded and have highly volatile share prices. The Company records a holding impairment charge when it believes a holding has experienced a decline in value that is other than temporary. Future adverse changes in market conditions or poor operating results of underlying holdings could result in significant losses and an inability to recover the carrying value of the holdings, thereby possibly requiring an impairment charge in the future.

##### **Income Taxes.**

As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which

we operate. This process involves the estimation of our actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. Included in this assessment is the determination of net operating loss carryforwards. These differences result in a net deferred tax asset. We must assess the likelihood that our deferred tax assets will be recovered from future taxable income and, to the extent that we believe that recovery is not likely, we must establish a valuation allowance.

Significant management judgment is required in determining our provision for income taxes, our deferred tax assets and liabilities and any valuation allowance recorded against our net deferred tax assets. We recorded a valuation allowance due to uncertainties related to our ability to utilize certain net deferred tax assets, primarily consisting of built-in-losses on holdings and net operating losses and credits which may be carried forward, before they expire. In the event that actual results differ from these estimates or we adjust these estimates in future periods, we may need to adjust the recorded valuation allowance, which could materially impact our financial position and results of operations. The Company has recorded a full valuation allowance against its deferred tax assets of \$7.270 million as of September 30, 2002, due to uncertainties related to its ability to utilize these assets. The valuation allowance is based on estimates of taxable income and the period over which its deferred assets will be recoverable.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Results of Operations

###### Change in Accounting for SatCon Technology Holding.

The Company's holdings in SatCon were accounted for on a one-quarter lag under the equity method of accounting from January 1, 2002 through July 1, 2002. On July 1, 2002, the Company determined that it no longer has the ability to exercise significant influence over the operating and financial policies of SatCon as a result of waiving the Company's right to nominate and recommend directors to SatCon's board and our reduction of ownership in SatCon and, therefore, has accounted for its investment in SatCon since July 1, 2002 using the fair value method as set forth in SFAS No. 115, "*Accounting for Certain Debt and Equity Securities*." The Company is no longer required to record its share of any losses from SatCon and the investment is carried at fair value and designated as available for sale and any unrealized holding gains or losses are to be included in stockholders' equity as a component of accumulated other comprehensive income (loss).

###### Change in Year-End.

On February 13, 2002, the Company changed its fiscal year-end from September 30 to December 31, effective with the calendar year beginning January 1, 2002. A three-month transition period from October 1, 2001 through December 31, 2001 (the "Transition Period") precedes the start of the 2002 fiscal year. "2001" refers to fiscal periods in the year ended September 30, 2001 and the Transition Period refers to the three months ended December 31, 2001. This new fiscal year makes the Company's annual and quarterly reporting periods consistent with those used by Plug Power Inc. and permits the Company to continue to account for its holdings in Plug Power on a timely basis.

Product Revenue.

Product revenue at MTI Instruments for the three months ended September 30, 2002 totaled \$1.018 million compared to \$1.743 million for the same period in the prior year, a decrease of \$.725 million, or 41.6%. This decrease is primarily the result of decreased sales to OEM and PBS customers of \$.606 and \$.137 million, respectively, partially offset by other product line increases of \$.018 million. The OEM reduction reflects the downturn in the OEM markets served by MTI Instruments.

Sales for the first nine months of 2002 versus the same period in 2001 have decreased by \$2.457 million to \$3.203 million in 2002 from \$5.660 million in 2001, a 43.4% decrease. The nine month decrease is the result of decreased sales to OEM customers of \$2.427 million, semiconductor customers of \$.097 million and other net decreases in other product lines of \$.042 million offset by increases to Fotonic Sensor customers of \$.109 million.

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

(Continued)

Funded Research and Development Revenue.

Funded research and development revenue was \$.489 million for the three months ended September 30, 2002. Funded research and development revenue for the first nine months of 2002 totaled \$1.046 million. These amounts

reflect billings and amounts to be billed under government contracts for the research and development of micro fuel cells for use in portable electronics.

Cost of Product Revenue.

Cost of product revenue for the three months ended September 30, 2002 decreased by \$.210 million or 31.7% from \$.663 million for the same period in the prior year to \$.453 million. The decrease was primarily due to decreased sales. Gross profit from product revenue decreased to 55.5% of product revenue for the three months ended September 30, 2002 from 62% of product revenue for the same period in the prior year.

Gross profits decreased for the three months ended September 30, 2002 due to higher overhead absorption resulting from decreased sales levels in 2002.

Gross profit from product revenue decreased by 10.2% to 46.8% from 57.0% for the first nine months of 2002 versus the same period in 2001. The nine month change is the result of higher overhead absorption resulting from decreased sales levels.

Funded Research and Product Development Expenses.

Funded research and product development expenses were \$.761 million for the three months ended September 30, 2002. Funded research and development expenses for the first nine months of 2002 totaled \$1.778 million. The costs are attributable to funded research and product development expenses from government programs.

Unfunded Research and Product Development Expenses.

Unfunded research and product development expenses decreased by \$.029 million or 2.6% to

\$1.095 million for the three months ended September 30, 2002 from \$1.124 million for the same period in the prior year. This decrease reflects a \$.116 million reduction in product development costs at MTI Instruments due to reduced spending on development projects reaching the product introduction phase and a \$.087 million increase for MTI Micro.

Unfunded research and development expenses for the first nine months of 2002 versus the same period in 2001 has remained stable at \$3.213 million in 2002 and \$3.238 million in 2001.

Selling, General and Administrative Expenses.

Selling, general and administrative expenses decreased \$.362 million to \$1.239 million for the three months ended September 30, 2002 as compared to \$1.601

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

(Continued)

million for the same period in the prior year, a 22.6% decrease.

Selling, general and administrative expenses for the first nine months of 2002 totaled \$3.897 million representing a 16% decrease from \$4.638 million during the same period in 2001. This decrease is primarily the result of reduced expense for incentive compensation, since future incentives are expected to be in the form of stock options.

Operating Loss.

Operating loss increased \$.396 million to an operating loss of \$2.041 million for the three months ended

September 30, 2002 as compared to \$1.645 million for the same period in the prior year, a 24.1% increase. This loss increase results primarily from decreases in gross profits at MTI Instruments.

The first nine months of 2002 resulted in an operating loss of \$6.342 million, an increase of \$1.691 million over the \$4.651 million operating loss for the same period in 2001. This loss increase results primarily from decreases in gross profits at MTI Instruments.

Derivative (Losses) Gains.

The Company recorded gains of \$0 million and \$.922 million on derivative accounting for Company's own stock for the three months ended September 30, 2002 and 2001, respectively. The Company also recorded net losses of \$.005 million and \$.459 million on derivative accounting for the three months ended September 30, 2002 and 2001, respectively. Changes in derivative fair values, calculated using the Black-Scholes pricing model, are recorded on a quarterly basis.

The first nine months of 2002 and 2001 included gains on derivative accounting for Company's own stock of \$0 million and \$.922 million, respectively, and net losses on derivative accounting of \$.183 million and \$.537 million, respectively.

Gain (Loss) on Sale of Holdings.

Results for the three months ended September 30, 2002 include a \$.881 million gain on the sale of holdings compared to the same period in the prior year which included a \$2.171 million loss.

The first nine months of 2002 includes a \$5.491 million gain on the sale of holdings compared to the same period in the prior year which included a gain of \$28.838 million.

Impairment Losses.

For the three months ended September 30, 2002, the Company recorded a \$.945 million charge for impairment losses for other than temporary decline in the value of certain available-for-sale securities (\$.888 million) and equity method investments (\$.057 million). For the nine months ended September 30, 2002, impairment

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Results of Operations

(Continued)

charges totaled \$8.127 million, \$2.475 million related to equity method investments and \$5.652 million for availability-for-sale securities.

Interest Expense.

Results during the three and nine months ended September 30, 2002 were affected by interest expense of \$.012 million and \$.036 million, respectively, compared to \$.192 million and \$1.253

million, respectively, for the same periods in the prior year. The decrease in expense results from decreases in the amount of debt outstanding and prime interest rate.

Equity in Holdings' Losses, Net of Tax.

In the three and nine months ended September 30, 2002, the Company recorded a \$2.654 million and

\$8.894 million loss, net of tax, respectively, from the recognition of the Company's proportionate share of losses in equity holdings compared to \$4.206 million and \$12.200 million, respectively, net of tax, for the comparable periods in the prior year.

Equity in holdings' losses results from the Company's minority ownership in certain companies, which are accounted for under the equity method of accounting. Under the equity method of accounting,

the Company's proportionate share of each company's operating losses and amortization of the Company's net excess investment over its equity in each company's net assets is included in equity in

holdings' losses. As a result of adopting SFAS No. 142, "Goodwill and Other Intangible Assets," effective January 1, 2002, the Company no longer amortized the goodwill associated with its equity holdings in SatCon. Equity in holdings' losses for the three and nine months ended September 30, 2002 and 2001 includes the results from the Company's minority ownership in Plug Power and SatCon. Effective July 1, 2002, the Company accounts for its investment in SatCon using the fair value method as set forth in SFAS No. 115, "Accounting for Certain Debt and Equity Securities." The Company is no longer required to record its share of any losses from SatCon and the investment is carried at fair value and designated as available for sale, and any unrealized holding gains and losses are to be included in stockholders' equity as a component of accumulated other comprehensive income (loss). The Company expects Plug Power to continue to invest in development of their products and services, and to recognize operating losses, which will result in future charges recorded by the Company to reflect its proportionate share of such losses.

Equity in holdings' losses includes a loss, before taxes, from Plug Power of \$2.327 million and \$7.762 million, respectively, for the three and nine months ended September 30, 2002 compared to \$4.477 million and \$15.119 million, respectively, for the three and nine

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Results of Operations

(Continued)

months ended September 30, 2001. The decrease is a combination of Plug Power's reduction in net losses for 2002 compared to 2001 combined with the Company's decrease in ownership of Plug Power since 2001. Equity in holdings' losses, before taxes, for the three and nine months ended September 30, 2002 also includes our proportionate

share of losses from SatCon of \$.327 million and \$1.110 million, respectively, compared to \$.302 million and \$1.647 million, respectively, for the three and nine months ended September 30, 2001;

and embedded difference (the difference between the carrying value of the Company's holdings and its interest in the underlying equity) amortization of \$0 and \$0, respectively, for the three and nine months ended September 30, 2002 compared to \$.689 million and \$2.066 million, respectively, for the three and nine months ended September 30, 2001. SatCon was accounted for on a one-quarter lag until the accounting was changed to fair value from the equity method on July 1, 2002 and includes results of SatCon through June 29, 2002.

Cumulative Effect of Change in Accounting Principle.

On June 30, 2001, the Company began accounting for warrants to purchase the Company's common stock designated as a liability in accordance with EITF 00-19, "Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock," and, therefore, recorded a cumulative unrealized gain, net of tax, of \$1.468 million.

Income Tax (Benefit) Expense.



The tax rates for the three and nine months ended September 30, 2002 are (3.68)% and (11.31)% compared to the rates for the three and nine months ended September 30, 2001 of (39.94)% and 41.65%. These tax rates are primarily due to losses generated by operations, offset by a full valuation reserve recorded against net deferred tax assets as of September 30, 2002. The valuation allowance at September 30, 2002 is \$7.270 million and at September 30, 2001 was \$1.144 million. During the quarter ended

September 30, 2002, the valuation allowance was increased through the statement of operations by \$2.459 million and decreased by \$.015 million through paid-in-capital, for a net increase of \$2.444 million. Year to date in 2002, the valuation allowance was increased through the statement of operations by \$6.280 million and decreased by \$.154 million through paid-in-capital, for a net increase of \$6.126 million. The Company determined that based on the "start up" nature of its micro fuel cell operations, which continues to generate losses, and the reduced built-in gain associated with its Plug Power holdings, it was more likely than not that the ultimate recognition of deferred tax assets would not be realized.

Further, as a result of ownership changes in 1996, the availability of net operating loss carryforwards to offset future taxable income will be limited pursuant to the Internal Revenue Code.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Financial Condition

Inventory and accounts receivable (from product revenue) turnover ratios and their changes for the nine months ended September 30 are as

follows:

|  | <u>2002</u> | <u>2001</u> | <u>Change</u> |
|--|-------------|-------------|---------------|
| Inventory                                  | 0.85        | 1.41        | (0.56)        |
| Accounts receivable (for product revenues) | 5.88        | 5.10        | .78           |

The change in the inventory turnover ratio is the result of sales reduction and inventory levels for new semi-conductor products.

The change in the accounts receivable turnover ratio is the result of the timing of sales.

Inventories at September 30, 2002 of \$1.360 million reflect inventory levels for MTI Instruments required to support expected sales levels in 2002.

Working capital of \$8.813 million at September 30, 2002 reflects a \$3.096 million decrease from \$11.909 million at December 31, 2001. This decrease reflects \$6.905 million net cash used in operating

activities offset by \$8.747 million in proceeds from sale of holdings, a \$4.984 million decrease in fair value of Beacon Power holdings and a \$2.315 million decrease in deferred income tax assets.

At September 30, 2002, cash and cash equivalents were \$4.652 million versus \$4.127 million at December 31, 2001. Net cash used by operating activities for the nine months ended September 30, 2002 amounted to \$6.905 million, as compared to \$5.362 million in the prior year. Accounts receivable increased due to the timing of sales during the quarter. Accounts receivable totaled \$1.003 million as of September 30, 2002 as compared to \$.902 million as of December 31, 2001, or an 11.2% increase.

As of September 30, 2002, the Company had a \$10 million Credit Agreement with KeyBank, N.A. dated as of August 10, 2001 ("the \$10 million Credit Agreement"). As of September 30, 2002, the Company had \$1 million outstanding under this line of credit. If the market value of Plug Power common stock falls below \$8 per share the facility is reduced to \$5 million and if the value falls below \$7 per share the facility is reduced to zero.

As of September 30, 2002, the market value of Plug Power common stock was \$4.79 per share, therefore no credit is currently available under this line of credit. In accordance with the \$10 million Credit Agreement, the Company deposited \$1 million into its debt service fund to cover the outstanding debt balance.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Financial Condition

(Continued)

The \$10 million Credit Agreement requires the Company to meet certain covenants, including maintenance of a debt service reserve account

(equal to 3 months of interest payments on outstanding debt), minimum

Plug Power share price and pledge additional collateral and maintain

an additional collateral value, if required, based on the Plug Power share price falling below \$10 per share. Additional collateral

consisting of 500,000 shares of SatCon common stock was pledged in August 2001, when the market value of Plug Power common stock fell

below \$10 per share. The Company was in compliance with these covenants as of September 30, 2002.

Capital spending during the first nine months of fiscal 2002 was \$.385 million, a decrease from the comparable period in 2001 where capital spending totaled \$1.284 million. Capital spending during fiscal 2002 included furniture, computers, software and laboratory equipment. Total additional capital spending during fiscal 2002 is

expected to be approximately \$.206 million for computers, furniture, facilities fit-up, laboratory and manufacturing equipment.

The Company leases equipment, office and laboratory space under operating leases. Future minimum rental payments, as of September 30, 2002, under the operating leases with non-cancelable terms are as follows:

(Dollars in

Year Ending December 31, thousands)

|                                   |                |
|-----------------------------------|----------------|
| 2002                              | \$ 114         |
| 2003                              | 457            |
| 2004                              | 451            |
| 2005                              | 463            |
| 2006                              | 389            |
| Thereafter                        | <u>921</u>     |
| Total operating lease commitments | <u>\$2,795</u> |

The Company anticipates, barring unforeseen circumstances, that it will be able to meet the liquidity needs of its operations for the

next year from current cash resources, government contract revenues, equity financings and sale of assets. However, there can be no assurance as to the future stock prices or performance of Plug Power, SatCon or Beacon, or that the Company will not require additional financing within this time frame or that any additional financing will be available to the Company on terms acceptable to the Company, if at all.

On December 17, 2001 the Company entered into a plan under

Rule 10b5-1 (the "Plan") pursuant to which the Company will sell shares of Plug Power. The Plan provides for the sale of, and the Company intends to sell, up to 1.2 million shares of Plug Power

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Financial Condition

(Continued)

during calendar 2002 and up to 2 million shares of Plug Power during calendar 2003. As of September 30, 2002, 900,000 shares of Plug Power have been sold pursuant to the Plan. Under the terms of the Plan, the Company may terminate the Plan at any time.

On April 25, 2002, the Company announced that its subsidiary, MTI Micro, received an award of \$500,000 from the New York State Energy Research and Development Authority (NYSERDA). The award, matched by a similar commitment from MTI Micro, will help fund a yearlong research

program to advance the development and commercialization of direct

methanol micro fuel cell technology.

The NYSERDA award will augment and support the \$9.3 million research and development program that is a joint effort of MTI Micro and DuPont. The Company's share of the Advanced Technology Program

("ATP") awarded by the National Institute of Standards and Technology ("NIST") is \$3.3 million. The Company began incurring costs under this program during December 2001. The award is to carry out a three-year, \$9.3 million cost-shared program to research and develop a micro fuel cell for use in portable electronics.

Proceeds from the sale of assets are subject to fluctuations in the market value of Plug Power, SatCon and Beacon as well as securities laws and other agreements detailed below.

From October 1 through November 12, 2002, the Company sold Plug Power and SatCon common stock as follows:

| (Dollars in thousands) |                                 |                                   |
|------------------------|---------------------------------|-----------------------------------|
| <u>Company</u>         | Number of<br><u>Shares Sold</u> | Net Proceeds<br><u>from Sales</u> |
| Plug Power             | 203,000                         | \$1,002                           |
| SatCon                 | 213,900                         | <u>262</u>                        |
|                        |                                 | <u>\$1,264</u>                    |

The future sale of holdings in Plug Power, SatCon and Beacon Power will generate taxable income or loss which is different from book income or loss due to the tax bases in these assets being significantly different from their book bases and the available

net federal operating loss carryforwards available to offset income.

Book and tax bases as of September 30, 2002 are as follows:

| <u>Holdings</u> | <u>Shares Held</u> | Average<br><u>Book Basis</u> | Average<br><u>Tax Basis</u> |
|-----------------|--------------------|------------------------------|-----------------------------|
| Plug Power      | 11,094,315         | \$2.06                       | \$0.96                      |
| SatCon          | 987,500            | 1.34                         | 7.06                        |
| Beacon Power    | 4,410,797          | .17                          | 2.06                        |

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES  
 MANAGEMENT'S DISCUSSION AND ANALYSIS  
 OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Financial Condition

(Continued)

As of September 30, 2002, the Company has holdings in Plug Power, SatCon and Beacon Power securities. Plug Power and SatCon are currently traded on the Nasdaq National Market (NASDAQ: PLUG and SATC) and Beacon Power is traded on the Nasdaq Small Cap Market (NASDAQ: BCON). These securities are therefore subject to market conditions. When acquired, each of these securities was unregistered.

On June 11, 2002, Beacon Power was delisted from the Nasdaq National Market System ("NMS") because it was consistently trading at less than \$1.00 per share.

On July 18, 2002, Beacon announced it had received approval from the Nasdaq Small Cap Market for the quotation of its shares. Beacon may become eligible to request a transfer back to the NMS if by March 10, 2003 it meets the closing bid price test by maintaining a \$1 closing bid price for 30 consecutive trading days, and has maintained compliance with all other continued listing requirements on that market. If it does not achieve these tests, then

thereafter, it may be listed on the NMS only if it meets all the normal criteria for initial inclusion in the NMS. Beacon can continue the quotation of its shares on the Small Cap Market until March 10, 2003. If it fails to meet the closing bid price test of \$1.00 per share for at least ten consecutive trading days by March 10, 2003, then Beacon will no longer qualify to be quoted on the Small Cap Market, and would need to apply to be quoted on the Over the Counter Bulletin Board.

In February 2000, SatCon registered the securities acquired by the Company on a Form S-3. The stock in Plug Power and Beacon Power are

considered "restricted securities" as defined in Rule 144 and may be sold in the future without registration under the Securities Act

subject to compliance with the provisions of Rule 144. Generally,

restricted securities that have been owned for a period of at least one year may be sold immediately after an IPO, subject to the volume limitations of Rule 144. However, because of our ownership position and our appointment of directors to both Plug Power's and Beacon Power's Board of Directors, we are considered an "affiliate" of those

companies and therefore are subject to the volume limitation of Rule 144, even if we have held the securities for two years or more.

The Rule 144 limitations, as currently in effect, limit our sales of either Plug Power or Beacon Power stock within any three-month period

to a number of shares that does not exceed the greater of 1% of the

MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Financial Condition

(Continued)

then outstanding shares of common stock of the company, or the average weekly trading volume of the common stock during the four calendar weeks preceding the date on which notice of such sale is filed, subject to certain restrictions.

As disclosed in Plug Power's Form 10-Q filed for the period ended September 30, 2002, Plug Power's cash requirements depend on numerous factors, including completion of its product development activities, ability to commercialize its fuel cell systems, market acceptance of its systems and other factors. Plug Power expects to devote

substantial capital resources to continue its development programs directed at commercializing its fuel cell systems for worldwide use, hire and train its production staff, develop and expand its manufacturing capacity and production activities and expand its

research and development activities. Plug Power expects to pursue the expansion of its operations through internal growth and strategic

acquisitions and expects that such activities will be funded from existing cash and cash equivalents, issuance of additional equity or debt securities or additional borrowings subject to market and other conditions. The failure to raise the funds necessary to finance its

future cash requirements or consummate future acquisitions could adversely affect its ability to pursue its strategy and could negatively affect its operations in future periods. Plug Power

anticipates incurring substantial additional losses over at least the next several years and believes that its current cash, cash

equivalents and marketable securities balances will provide sufficient capital to fund operations for at least the next twelve months.

Plug Power has financed its operations through September 30, 2002, primarily from the sale of equity, which has provided cash in the

amount of \$292.8 million. As of September 30, 2002, Plug Power had unrestricted cash and cash equivalents and marketable securities totaling \$66.0 million and working capital of \$66.4 million. As a result of Plug Power's purchase of real estate in 1999, it has escrowed an additional \$5.3 million in restricted cash to collateralize the debt assumed on the purchase. Since inception, net cash used in operating activities has been \$179.6 million and cash used in investing activities has been \$66.6 million, including our investments in marketable securities in the amount of \$25.8 million.

#### Market Risk

Market risk represents the risk of changes in value of a financial instrument caused by fluctuations in interest rates and equity prices.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Market Risk

(Continued)

At September 30, 2002, the Company had variable rate debt totaling \$1 million. Interest rate changes generally do not affect the fair

market value of the debt but do impact future earnings and cash

flows. The earnings and cash flow impact for the next year resulting from a one-percentage point increase in interest rates would be approximately \$10 thousand, holding other variables (debt level) constant.

The Company has performed a sensitivity analysis on its holdings of Plug Power, SatCon and Beacon Power common stock and its derivative financial instruments (warrants to purchase SatCon common stock).

The sensitivity analysis presents the hypothetical change in fair value of our holdings held by the Company at September 30, 2002, which are sensitive to changes in interest rates. Market risk is estimated as the potential change in fair value resulting from an immediate hypothetical one-percentage point parallel shift in the yield curve. The fair values of the Company's holdings in marketable securities have been based on quoted market prices and its derivative financial instruments based on estimates using valuation techniques.

The Company's holdings in Plug Power and SatCon (through July 1, 2002) are accounted for on the equity method, holdings in SatCon (effective July 1, 2002) and Beacon Power are accounted for at fair value, and derivative financial instruments are accounted for at estimated values. The fair market and estimated values, at September

30, 2002, of the Company's holdings in these companies and

derivatives and the calculated impact of a market price decrease of ten percent, is as follows:

| (Dollars<br>in millions)    | Estimated Fair<br><u>Market Value</u> | 10% Market<br><u>Decrease</u> |
|-----------------------------|---------------------------------------|-------------------------------|
| <u>Holdings/Derivatives</u> |                                       |                               |
| Plug Power                  | \$53.142                              | \$5.314                       |
| SatCon                      | 1.323                                 | .132                          |
| Beacon Power                | .750                                  | .075                          |
| Derivatives                 | .011                                  | .001                          |

#### New Accounting Pronouncements

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 requires the fair value of a liability for an asset retirement obligation to be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The

MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

New Accounting Pronouncements

(Continued)

Company does not believe the adoption of this Statement will have a material impact on its financial statements.

On July 30, 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This Statement requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. The provisions of this Statement are effective for exist or disposal activities that are initiated after December 31, 2002, with early application encouraged.

The Company is in the process of reviewing the provisions of the new standard to determine its potential impact.

Statement Concerning Forward Looking Statements

This Form 10-Q contains and incorporates forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. You can identify forward-looking statements through our use of the words

"expect," "anticipate," "believe," "should," "could," "may," "will," and other similar words, whether in the negative or the affirmative. Statements containing these, or similar words, are our predictions, expectations, plans and intentions of what may occur in the future.

All statements that are not historical fact should be deemed to be

forward-looking statements. We believe it is important to

communicate our future expectations to our investors; however, our

actual results could different materially from the predictions, expectations, plans and intentions we have shared with our investors in such forward-looking statements. Such risks include, among others, 1) our continuing need to raise additional financing; 2) the risks

inherent in the development of direct methanol micro fuel cells (DMFCs), including, among others, the risk that a) we are not successful in developing the technology, b) we do not develop the technology in time to take advantage of the market opportunity, c) DMFCs are not accepted by consumers, or fail to satisfy critical product requirements necessary to market a product, or d) we fail to develop necessary third-party relationships, or we fail to do so on terms or in a timeframe that is favorable to the Company, or those

third-parties fail to timely deliver the technology, supplies, components or channel development activities necessary to support a

DMFC product; 3) our dependence on the success of our portfolio companies particularly in light of recent market conditions; 4) infringement of intellectual property rights and licenses of the Company or others; 5) our inability to keep up with our competition,



6) our history of losses; 7) the historical volatility of our stock price; 6) the risk we may become an inadvertent investment Company; 7) conflicts of interest between us, First Albany Companies Inc. and our portfolio companies; 8) and general market conditions.

## MECHANICAL TECHNOLOGY INCORPORATED AND SUBSIDIARIES

### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

##### Statement Concerning Forward Looking Statements

(Continued)

These and other risks are set forth in greater detail in the "Risk Factors" section of our Annual Report on Form 10-K, which is incorporated herein by reference. We do not intend to update any information in any forward-looking statements we make.

## PART II OTHER INFORMATION

### Item 1: Legal Proceedings

At any point in time, the Company and its subsidiaries may be involved in various lawsuits or other legal proceedings; these could arise from the sale of products or services or from other matters relating to its regular business activities, compliance with various governmental regulations and requirements, or other transactions or circumstances. The Company does not believe there are any such proceedings presently pending, which could have a material adverse effect on the Company's financial condition except for the matters described in Note 17 of the Notes to Consolidated Financial Statements.

On September 9, 1998, Barbara Lawrence, the Lawrence Group, Inc.

("Lawrence"), and certain other Lawrence-related entities ("Plaintiffs") filed suit in the United States Bankruptcy Court for the Northern District of New York against First Albany Corporation, Mechanical Technology, Dale Church, Edward Dohring, Alan Goldberg, George McNamee, Beno Sternlicht, Marty Mastroianni (former President and Chief Operating Officer of MTI), and 33 other individuals ("Defendants") who purchased a total of 820,909 shares of the Company's stock from the Plaintiffs. The case concerns the Defendants' 1997 purchase of Mechanical Technology shares from the Plaintiffs at the price of \$2.25 per share. FAC acted as Placement Agent for the Defendants in the negotiation and sale of the shares and in proceedings before the Bankruptcy Court for the Northern

District of New York, which approved the sale in September 1997. Plaintiffs claim that the Defendants failed to disclose material inside information concerning Plug Power, LLC to the Plaintiffs and therefore the \$2.25 per share purchase price was unfair. Plaintiffs are seeking damages of \$5 million plus punitive damages and costs. In April 1999, Defendants filed a motion to dismiss the amended complaint, which was denied by the Bankruptcy Court. On appeal in October 2000, Plaintiffs' cause of action was dismissed by the United States District Court for the Northern District of New York. In November 2000, Plaintiffs filed an appeal of that dismissal with the United States Court of Appeals for the Second Circuit. In June 2002, the Second Circuit Court of Appeals reversed the District Court decision and remanded the case for further consideration. A motion to reconsider the decision of the Court of Appeals has been filed and is pending. The Company believes the claims have no merit and

intends to defend them vigorously. The Company cannot predict the outcome of the claims nor reasonably estimate a range of possible loss given the current status of the litigation.

-  
-

PART II OTHER INFORMATION

-

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

| <u>Exhibit No.</u> | <u>Description</u>   |
|--------------------|--|
| 99.17.1            | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 99.17.2            | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

(b) No reports on Form 8-K were filed during the quarter ended September 30, 2002. One report on Form 8-K was filed during the quarter ending December 31, 2002 regarding the announcement of Dale Church's appointment as Chairman and CEO of the Company, George C. McNamee's stepping down from the chairmanship and Board and that William Acker will no longer serve as President of the Company but will devote his energies to the Company's micro fuel cell subsidiary.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this amended report to be signed on its behalf by the undersigned thereunto duly authorized.

Mechanical Technology Incorporated

4/29/03

s/Dale W. Church

(Date)

\_\_\_\_\_

Dale W. Church

Chief Executive Officer

4/29/03

s/Cynthia A. Scheuer

(Date)

Cynthia A. Scheuer Vice President and Chief Financial  
Officer

## CERTIFICATIONS

I, Dale W. Church, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Mechanical Technology Incorporated;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being

prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

April 29, 2003 /S/ DALE W. CHURCH  
Dale W. Church

Chief Executive Officer

I, Cynthia A. Scheuer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Mechanical Technology Incorporated;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial

Edgar Filing: MECHANICAL TECHNOLOGY INC - Form 10-Q/A

condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act rules 13a-14 and 15d-14) for the registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

- b) evaluated the effectiveness of the registrant's disclosure

controls and procedures as of a date within 90 days prior to

the filing date of this quarterly report (the "Evaluation Date");

and

- c) presented in this quarterly report our conclusions about the

effectiveness of the disclosure controls and procedures based

on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed,

based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

April 29, 2003 /s/ CYNTHIA A. SCHEUER

Cynthia A. Scheuer

Chief Financial Officer