

COUSINS PROPERTIES INC
Form 10-Q
October 24, 2018
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission file number: 001-11312

COUSINS PROPERTIES INCORPORATED
(Exact name of registrant as specified in its charter)

58-0869052
(I.R.S.
Employer
Identification
No.)

GEORGIA
(State or other jurisdiction of
incorporation or organization)

3344 Peachtree Road NE, Suite 1800, Atlanta, Georgia
(Address of principal executive offices)
(404) 407-1000
(Registrant's telephone number, including area code)

30326-4802
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class Outstanding at October 17, 2018

Common Stock, \$1 par value per share 420,384,785 shares

Table of Contents

| | Page No. |
|--|-----------|
| <u>PART I-FINANCIAL INFORMATION</u> | <u>3</u> |
| <u>Item 1. Financial Statements (Unaudited)</u> | <u>3</u> |
| <u>CONDENSED CONSOLIDATED BALANCE SHEETS</u> | <u>3</u> |
| <u>CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS</u> | <u>4</u> |
| <u>CONDENSED CONSOLIDATED STATEMENTS OF EQUITY</u> | <u>5</u> |
| <u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u> | <u>6</u> |
| <u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u> | <u>7</u> |
| <u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>18</u> |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u> | <u>24</u> |
| <u>Item 4. Controls and Procedures</u> | <u>24</u> |
| | |
| <u>PART II. OTHER INFORMATION</u> | <u>25</u> |
| <u>Item 1. Legal Proceedings</u> | <u>25</u> |
| <u>Item 1A. Risk Factors</u> | <u>25</u> |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | <u>25</u> |
| <u>Item 6. Exhibits</u> | <u>26</u> |
| <u>SIGNATURES</u> | <u>27</u> |

Table of Contents

FORWARD-LOOKING STATEMENTS

Certain matters contained in this report are “forward-looking statements” within the meaning of the federal securities laws and are subject to uncertainties and risks, as itemized in Item 1A included in the Annual Report on Form 10-K for the year ended December 31, 2017 and as itemized herein. These forward-looking statements include information about possible or assumed future results of the business and our financial condition, liquidity, results of operations, plans, and objectives. They also include, among other things, statements regarding subjects that are forward-looking by their nature, such as:

- our 2018 guidance and underlying assumptions;
- business and financial strategy;
- future financings;
- future acquisitions and dispositions of land, including ground leases;
- future acquisitions and dispositions of operating assets;
- future development and redevelopment opportunities;
- future fee development opportunities;
- future issuances and repurchases of common or preferred stock;
- future distributions;
- future projected capital expenditures;
- future changes in interest rates;
- market and industry trends; and

all statements that address operating performance, events, or developments that we expect or anticipate will occur in the future — including statements relating to creating value for stockholders.

Any forward-looking statements are based upon management's beliefs, assumptions, and expectations of our future performance, taking into account information currently available. These beliefs, assumptions, and expectations may change as a result of possible events or factors, not all of which are known. If a change occurs, our business, financial condition, liquidity, and results of operations may vary materially from those expressed in forward-looking statements. Actual results may vary from forward-looking statements due to, but not limited to, the following:

- the availability and terms of capital;
- the ability to refinance or repay indebtedness as it matures;
- the failure of purchase, sale, or other contracts to ultimately close;
- the failure to achieve anticipated benefits from acquisitions, investments, or dispositions;
- the potential dilutive effect of common stock or operating partnership unit issuances;
- the availability of buyers and pricing with respect to the disposition of assets;
- risks and uncertainties related to national and local economic conditions, the real estate industry, and the commercial real estate markets in which we operate, particularly in Atlanta, Charlotte, Austin, Phoenix, and Tampa where we have high concentrations of our lease revenue;
- changes to our strategy with regard to non-core holdings that require impairment losses to be recognized;
- leasing risks, including the ability to obtain new tenants or renew expiring tenants, the ability to lease newly developed and/or recently acquired space, and the risk of declining leasing rates;
- the adverse change in the financial condition of one or more of our major tenants;
- volatility in interest rates and insurance rates;
- competition from other developers or investors;
- the risks associated with real estate developments (such as zoning approval, receipt of required permits, construction delays, cost overruns, and leasing risk);
- changes in senior management and the loss of key personnel;
- the potential liability for uninsured losses, condemnation, or environmental issues;
- the potential liability for a failure to meet regulatory requirements;
- the financial condition and liquidity of, or disputes with, joint venture partners;
- any failure to comply with debt covenants under credit agreements;

any failure to continue to qualify for taxation as a real estate investment trust and meet regulatory requirements;
potential changes to state, local, or federal regulations applicable to our business;
material changes in the dividend rates or the ability to pay dividends on common shares or other securities;
potential changes to the tax laws and accounting standards impacting REITs and real estate in general; and
those additional risks and factors discussed in reports filed with the Securities and Exchange Commission by the
Company.

The words “believes,” “expects,” “anticipates,” “estimates,” “plans,” “may,” “intend,” “will,” or similar expressions are intended to identify forward-looking statements. Although we believe that our plans, intentions, and expectations reflected in any forward-looking statements are reasonable, we can give no assurance that such plans, intentions, or expectations will be achieved. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of future events, new information, or otherwise, except as required under U.S. federal securities laws.

Table of Contents

PART I — FINANCIAL INFORMATION

Item 1. Financial Statements.

COUSINS PROPERTIES INCORPORATED AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

| | September 30, 2018 | December 31, 2017 |
|--|-----------------------|----------------------|
| | (unaudited) | |
| Assets: | | |
| Real estate assets: | | |
| Operating properties, net of accumulated depreciation of \$384,097 and \$275,977 in 2018 and 2017, respectively | \$ 3,499,741 | \$ 3,332,619 |
| Projects under development | 128,580 | 280,982 |
| Land | 4,221 | 4,221 |
| | 3,632,542 | 3,617,822 |
| Cash and cash equivalents | 82,706 | 148,929 |
| Restricted cash | 419 | 56,816 |
| Notes and accounts receivable, net of allowance for doubtful accounts of \$456 and \$535 in 2018 and 2017, respectively | 10,400 | 14,420 |
| Deferred rents receivable | 76,494 | 58,158 |
| Investment in unconsolidated joint ventures | 154,070 | 101,414 |
| Intangible assets, net | 155,025 | 186,206 |
| Other assets | 31,943 | 20,854 |
| Total assets | \$ 4,143,599 | \$ 4,204,619 |
| Liabilities: | | |
| Notes payable | \$ 1,065,012 | \$ 1,093,228 |
| Accounts payable and accrued expenses | 114,229 | 137,909 |
| Deferred income | 40,035 | 37,383 |
| Intangible liabilities, net of accumulated amortization of \$39,332 and \$28,960 in 2018 and 2017, respectively | 60,082 | 70,454 |
| Other liabilities | 39,786 | 40,534 |
| Total liabilities | 1,319,144 | 1,379,508 |
| Commitments and contingencies | | |
| Equity: | | |
| Stockholders' investment: | | |
| Preferred stock, \$1 par value, 20,000,000 shares authorized, 6,867,357 shares issued and outstanding in 2018 and 2017 | 6,867 | 6,867 |
| Common stock, \$1 par value, 700,000,000 shares authorized, 430,724,520 and 430,349,620 shares issued in 2018 and 2017, respectively | 430,725 | 430,350 |
| Additional paid-in capital | 3,605,617 | 3,604,776 |
| Treasury stock at cost, 10,339,735 and 10,329,082 shares in 2018 and 2017, respectively | (148,473) | (148,373) |
| Distributions in excess of cumulative net income | (1,124,518) | (1,121,647) |
| Total stockholders' investment | 2,770,218 | 2,771,973 |
| Nonredeemable noncontrolling interests | 54,237 | 53,138 |
| Total equity | 2,824,455 | 2,825,111 |
| Total liabilities and equity | \$ 4,143,599 | \$ 4,204,619 |

See accompanying notes.

3

Table of ContentsCOUSINS PROPERTIES INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited; in thousands, except per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| Revenues: | | | | |
| Rental property revenues | \$ 115,443 | \$ 109,569 | \$ 342,489 | \$ 336,093 |
| Fee income | 2,519 | 2,597 | 7,211 | 6,387 |
| Other | 744 | 993 | 2,836 | 9,593 |
| | 118,706 | 113,159 | 352,536 | 352,073 |
| Expenses: | | | | |
| Rental property operating expenses | 41,579 | 40,688 | 122,501 | 123,715 |
| Reimbursed expenses | 955 | 895 | 2,757 | 2,667 |
| General and administrative expenses | 3,913 | 7,193 | 18,793 | 21,993 |
| Interest expense | 9,551 | 7,587 | 29,043 | 25,851 |
| Depreciation and amortization | 45,068 | 47,622 | 135,836 | 152,546 |
| Acquisition and transaction costs | — | (677) | 228 | 1,499 |
| Other | 93 | 423 | 457 | 1,063 |
| | 101,159 | 103,731 | 309,615 | 329,334 |
| Gain on extinguishment of debt | 93 | 429 | 8 | 2,258 |
| Income from continuing operations before unconsolidated joint ventures and gain (loss) on sale of investment properties | 17,640 | 9,857 | 42,929 | 24,997 |
| Income from unconsolidated joint ventures | 2,252 | 2,461 | 10,173 | 43,362 |
| Income from continuing operations before gain (loss) on sale of investment properties | 19,892 | 12,318 | 53,102 | 68,359 |
| Gain (loss) on sale of investment properties | (33) | (33) | 4,912 | 119,729 |
| Net income | 19,859 | 12,285 | 58,014 | 188,088 |
| Net income attributable to noncontrolling interests | (374) | (218) | (1,210) | (3,181) |
| Net income available to common stockholders | \$ 19,485 | \$ 12,067 | \$ 56,804 | \$ 184,907 |
| Net income per common share — basic and diluted | \$ 0.05 | \$ 0.03 | \$ 0.14 | \$ 0.45 |
| Weighted average shares — basic | 420,385 | 419,998 | 420,279 | 414,123 |
| Weighted average shares — diluted | 427,520 | 427,300 | 427,472 | 421,954 |
| Dividends declared per common share | \$ 0.065 | \$ 0.060 | \$ 0.195 | \$ 0.240 |

See accompanying notes.

Table of ContentsCOUSINS PROPERTIES INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

Nine months ended September 30, 2018 and 2017

(unaudited, in thousands)

| | Preferred Stock | Common Stock | Additional Paid-In Capital | Treasury Stock | Distributions in Excess of Net Income | Stockholders' Investment | Nonredeemable Noncontrolling Interests | Total Equity |
|---|--------------------|-----------------|----------------------------------|-------------------|--|-----------------------------|--|-----------------|
| Balance December 31, 2017 | \$ 6,867 | \$ 430,350 | \$ 3,604,776 | \$(148,373) | \$(1,121,647) | \$ 2,771,973 | \$ 53,138 | \$ 2,825,111 |
| Net income | — | — | — | — | 56,804 | 56,804 | 1,210 | 58,014 |
| Common stock issued pursuant to stock-based compensation | — | 397 | (864) | (100) | — | (567) | — | (567) |
| Cumulative effect of change in accounting principle | — | — | — | — | 22,329 | 22,329 | — | 22,329 |
| Amortization of stock options and restricted stock, net of forfeitures | — | (22) | 1,705 | — | — | 1,683 | — | 1,683 |
| Contributions from nonredeemable noncontrolling interest | — | — | — | — | — | — | 1,960 | 1,960 |
| Distributions to nonredeemable noncontrolling interest | — | — | — | — | — | — | (2,071) | (2,071) |
| Common dividends (\$0.195 per share) | — | — | — | — | (82,004) | (82,004) | — | (82,004) |
| Balance September 30, 2018 | \$ 6,867 | \$ 430,725 | \$ 3,605,617 | \$(148,473) | \$(1,124,518) | \$ 2,770,218 | \$ 54,237 | \$ 2,824,455 |
| Balance December 31, 2016 | \$ 6,867 | \$ 403,747 | \$ 3,407,430 | \$(148,373) | \$(1,214,114) | \$ 2,455,557 | \$ 58,683 | \$ 2,514,240 |
| Net income | — | — | — | — | 184,907 | 184,907 | 3,181 | 188,088 |

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| | | | | | | | | |
|--|----------|------------|--------------|--------------|----------------|--------------|-----------|--------------|
| Common stock issued pursuant to: | | | | | | | | |
| Common stock offering, net of issuance costs | — | 25,000 | 186,774 | — | — | 211,774 | — | 211,774 |
| Stock-based compensation | — | 403 | (279) | — | — | 124 | — | 124 |
| Spin-off of Parkway, Inc. | — | — | — | — | 545 | 545 | — | 545 |
| Common stock redemption by unit holders | — | 1,203 | 8,865 | — | — | 10,068 | (10,068) | — |
| Amortization of stock options and restricted stock, net of forfeitures | — | (3) | 1,479 | — | — | 1,476 | — | 1,476 |
| Contributions from nonredeemable noncontrolling interests | — | — | — | — | — | — | 1,588 | 1,588 |
| Distributions to nonredeemable noncontrolling interest | — | — | — | — | — | — | (1,364) | (1,364) |
| Common dividends (\$0.24 per share) | — | — | — | — | (99,151) | (99,151) | — | (99,151) |
| Balance | | | | | | | | |
| September 30, 2017 | \$ 6,867 | \$ 430,350 | \$ 3,604,269 | \$ (148,373) | \$ (1,127,813) | \$ 2,765,300 | \$ 52,020 | \$ 2,817,320 |

See accompanying notes.

Table of ContentsCOUSINS PROPERTIES INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in thousands)

| | Nine Months Ended September 30, | |
|---|------------------------------------|-----------------|
| | 2018 | 2017 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$58,014 | \$188,088 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Gain on sale of investment properties | (4,912) | (119,821) |
| Depreciation and amortization | 135,836 | 152,546 |
| Amortization of deferred financing costs and premium/discount on notes payable | 1,808 | (2,543) |
| Stock-based compensation expense, net of forfeitures | 2,825 | 2,486 |
| Effect of non-cash adjustments to rental revenues | (24,028) | (33,379) |
| Income from unconsolidated joint ventures | (10,173) | (43,362) |
| Operating distributions from unconsolidated joint ventures | 15,056 | 6,615 |
| Gain on extinguishment of debt | (8) | (2,258) |
| Changes in other operating assets and liabilities: | | |
| Change in other receivables and other assets, net | (435) | 9,707 |
| Change in operating liabilities, net | 4,054 | 3,150 |
| Net cash provided by operating activities | 178,037 | 161,229 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Proceeds from investment property sales | — | 171,316 |
| Property acquisition, development, and tenant asset expenditures | (132,468) | (229,811) |
| Purchase of tenant-in-common interest | — | (13,382) |
| Collection of notes receivable | — | 5,161 |
| Investment in unconsolidated joint ventures | (43,276) | (13,862) |
| Distributions from unconsolidated joint ventures | 2,032 | 74,531 |
| Change in notes receivable and other assets | (4,429) | (1,348) |
| Other | (4,261) | — |
| Net cash used in investing activities | (182,402) | (7,395) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from credit facility | — | 589,300 |
| Repayment of credit facility | — | (723,300) |
| Proceeds from issuance of notes payable | — | 350,000 |
| Repayment of notes payable | (28,719) | (493,774) |
| Payment of deferred financing costs | (6,166) | (2,048) |
| Common stock issued, net of expenses | — | 211,598 |
| Contributions from noncontrolling interests | 252 | 1,588 |
| Distributions to nonredeemable noncontrolling interests | (2,071) | (1,364) |
| Common dividends paid | (79,842) | (73,950) |
| Other | (1,709) | (601) |
| Net cash used in financing activities | (118,255) | (142,551) |
| NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH | (122,620) | 11,283 |
| CASH, CASH EQUIVALENTS, AND RESTRICTED CASH AT BEGINNING OF PERIOD | 205,745 | 51,321 |
| CASH, CASH EQUIVALENTS, AND RESTRICTED CASH AT END OF PERIOD | \$83,125 | \$62,604 |

See accompanying notes.

6

Table of Contents

COUSINS PROPERTIES INCORPORATED AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2018

(Unaudited)

1. DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

Description of Business: Cousins Properties Incorporated (“Cousins”), a Georgia corporation, is a self-administered and self-managed real estate investment trust (“REIT”) that conducts substantially all of its business through Cousins Properties, LP (“CPLP”). Cousins owns approximately 98% of CPLP and consolidates CPLP. CPLP owns Cousins TRS Services LLC (“CTRS”), a taxable entity which owns and manages its own real estate portfolio and performs certain real estate related services for other parties.

Cousins, CPLP, CTRS, and their subsidiaries (collectively, the “Company”) develop, acquire, lease, manage, and own primarily Class A office and mixed-use properties in Sunbelt markets with a focus on Georgia, Texas, Arizona, Florida, and North Carolina. As of September 30, 2018, the Company’s portfolio of real estate assets consisted of interests in 14.7 million square feet of office space and 310,000 square feet of retail space and apartments.

Basis of Presentation: The condensed consolidated financial statements are unaudited and were prepared by the Company in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and in accordance with the rules and regulations of the Securities and Exchange Commission (“SEC”). In the opinion of management, these financial statements reflect all adjustments necessary (which adjustments are of a normal and recurring nature) for the fair presentation of the Company's financial position as of September 30, 2018 and the results of operations for the three and nine months ended September 30, 2018 and 2017.

The results of operations for the three and nine months ended September 30, 2018 are not necessarily indicative of results expected for the full year or any other interim period. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017. The accounting policies employed herein are substantially the same as those shown in note 2 of Form 10-K for the year ended December 31, 2017.

For the three and nine months ended September 30, 2018 and 2017, there were no items of other comprehensive income. Therefore, the Company did not present comprehensive income.

Recently Issued Accounting Standards: In May 2014, the FASB issued ASU 2014-09 (“ASC 606”), “Revenue from Contracts with Customers.” Under ASC 606, companies are required to recognize revenue when the seller satisfies a performance obligation, which is generally when the buyer takes control of the good or service. The Company adopted this guidance using the “modified retrospective” method effective January 1, 2018; as such, the Company applied the guidance only to the most recent period presented in the financial statements. Prior to adoption of ASC 606, gains or losses from real estate sales were adjusted at the time of the sale by the maximum exposure to loss related to continuing involvement with the real estate asset. After adoption, any continuing involvement is considered a separate performance obligation and the sales price is required to be allocated between the elements with continuing involvement and those without continuing involvement. As the continuing performance obligations are satisfied, additional gains or losses will be recognized. The Company had no sales of real estate with continuing involvement during 2018 or in any prior periods that affected results of operations in 2018 or could affect results of operations in future periods.

The Company categorizes its primary sources of revenue into revenue from contracts with customers and other revenue accounted for as leases under Accounting Standards Codification Topic 840 - Leases (“ASC 840”) as follows: Rental property revenue consists of (1) contractual revenues from leases recognized on a straight-line basis over the term of the respective lease; (2) percentage rents recognized once a specified sales target is achieved; (3) parking revenue; and (4) the reimbursement of the tenants' share of real estate taxes, insurance, and other operating expenses. Rental property revenue is accounted for in accordance with the guidance set forth in ASC 840.

Fee revenue consists of development fees, management fees, and leasing fees earned from unconsolidated joint ventures and from third parties. Fee revenue is accounted for in accordance with the guidance set forth in ASC 606. Other revenue consists primarily of termination fees, which are accounted for in accordance with the guidance set forth in ASC 840.

Fee revenue and other revenue, as a whole, are immaterial to total revenues. There was no change to previously reported amounts from the cumulative effect of the adoption of ASC 606. For the three and nine months ended September 30, 2018 the Company recognized rental property revenue of \$115.4 million and \$342.5 million, respectively. For the three and nine months ended September 30, 2017 the Company recognized rental property revenue of \$109.6 million and \$336.1 million, respectively. For the three and nine months ended September 30, 2018, the Company recognized fee and other revenue of \$3.3 million and

Table of Contents

\$10.0 million, respectively. For the three and nine months ended September 30, 2017, the Company recognized fee and other revenue of \$3.6 million and \$16.0 million, respectively.

In February 2016, the FASB issued ASU 2016-02, "Leases," which amends the existing standards for lease accounting by requiring lessees to record most leases on their balance sheets and making targeted changes to lessor accounting and reporting. The new standard will require lessees to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months and classify such leases as either finance or operating leases based on the principle of whether the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method (finance leases) or on a straight-line basis over the term of the lease (operating leases). Leases with a term of 12 months or less will be accounted for similarly to existing guidance for operating leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. ASU 2016-02 supersedes previous leasing standards. The guidance is effective for the fiscal years beginning after December 15, 2018, with early adoption permitted. The Company expects to adopt this guidance using the "modified retrospective" method effective January 1, 2019. Under the new standard, the accounting by a lessor is largely unchanged from that of the previous standard. However, the presentation and disclosure in the financial statements of certain non-lease components, such as charges to tenants for a building's operating expenses, has been updated. In July 2018, the FASB amended the new leasing standard, providing lessors with a practical expedient to not separately classify and disclose non-lease components of revenue from the related lease components under certain conditions. The Company believes that the majority of its leases with non-lease components of revenue would qualify for the practical expedient and expects to elect this practical expedient. The new standard also revises the treatment of indirect leasing costs and permits the capitalization and amortization only of direct leasing costs. Also, for leases where the Company is a ground lessee, the new standard will require the Company to record a right of use asset and a lease liability on its consolidated balance sheet with a minimal impact on the recognition of ground lease expense. The Company is currently assessing the potential impact of adopting the new guidance.

In the fourth quarter of 2017, the Company adopted ASU 2016-15, "Classification of Certain Cash Receipts and Cash Payments" ("ASU 2016-15") which updated ASC Topic 230, "Statement of Cash Flows." ASU 2016-15 clarified guidance on the classification of certain cash receipts and payments in the statement of cash flows to reduce diversity in practice. The Company adopted this standard with retrospective application and as a result, changed the classification of distributions from equity method investments such that it now classifies distributions received on the basis of the nature of the activity that generated the distribution. The adoption of this new approach resulted in a decrease in net cash from operating activities of \$33.6 million and a corresponding increase in net cash from investing activities of \$33.6 million for the nine months ended September 30, 2017.

In the fourth quarter of 2017, the Company adopted ASU 2016-18, "Restricted Cash" ("ASU 2016-18"), which updated ASC Topic 230, "Statement of Cash Flows." ASU 2016-18 required companies to include restricted cash and restricted cash equivalents with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The adoption of this standard resulted in a decrease in net cash from investing activities of \$15.1 million and a decrease in net cash from operating activities of \$92,000 for the nine months ended September 30, 2017.

On January 1, 2018, the Company adopted ASU No. 2017-05, "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets ("ASU 2017-05")." ASU 2017-05 updated the definition of an "in substance nonfinancial asset" and clarified the derecognition guidance for nonfinancial assets to conform with the new revenue recognition standard. Among other things, ASU 2017-05 requires companies to recognize 100% of the gain on the transfer of a nonfinancial asset to an entity in which it has a noncontrolling interest. The Company adopted this guidance using the "modified retrospective" method. As a result of the adoption of ASU 2017-05, the Company recorded a cumulative effect from change in accounting principle, which resulted in an increase in investments in unconsolidated joint ventures and a corresponding credit to distributions in excess of cumulative net income of \$22.3

million. This cumulative effect adjustment resulted from the 2013 transfer of a wholly-owned property to an entity in which it had a noncontrolling interest.

On January 1, 2018, the Company adopted ASU 2017-09, "Scope of Modification Accounting," which amended the scope of modification accounting for share-based payment arrangements and provided guidance on the types of changes to the terms or conditions of share-based payment awards to which an entity would be required to apply modification accounting under ASC 718, "Compensation—Stock Compensation." Adoption of the standard did not have a material impact on the Company's financial statements.

2. INVESTMENT IN UNCONSOLIDATED JOINT VENTURES

The following information summarizes financial data and principal activities of the Company's unconsolidated joint ventures. The information included in the following table entitled summary of financial position is as of September 30, 2018 and December 31, 2017. The information included in the summary of operations table is for the nine months ended September 30, 2018 and 2017 (in thousands).

Table of Contents

| SUMMARY OF FINANCIAL POSITION: | Total Assets | | Total Debt | | Total Equity | | Company's Investment | |
|---------------------------------|--------------|-----------|------------|-----------|--------------|-----------|----------------------|-------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| Terminus Office Holdings | \$260,668 | \$261,999 | \$199,851 | \$203,131 | \$49,458 | \$48,033 | \$48,019 | \$24,898 |
| DC Charlotte Plaza LLLP | 129,916 | 53,791 | — | — | 84,385 | 42,853 | 43,656 | 22,293 |
| Austin 300 Colorado Project, LP | 39,467 | — | — | — | 37,187 | — | 19,180 | — |
| Carolina Square Holdings LP | 109,830 | 106,580 | 73,993 | 64,412 | 34,305 | 33,648 | 16,943 | 19,384 |
| HICO Victory Center LP | 14,857 | 14,403 | — | — | 14,683 | 14,401 | 9,925 | 9,752 |
| Charlotte Gateway Village, LLC | 115,071 | 124,691 | — | — | 110,172 | 121,386 | 8,478 | 14,568 |
| AMCO 120 WT Holdings, LLC | 28,791 | 18,066 | — | — | 24,878 | 16,354 | 4,004 | 1,664 |
| CL Realty, L.L.C. | 4,342 | 8,287 | — | — | 4,228 | 8,127 | 2,909 | 2,980 |
| Temco Associates, LLC | 4,506 | 4,441 | — | — | 4,402 | 4,337 | 907 | 875 |
| EP II LLC | 254 | 277 | — | — | 160 | 180 | 28 | 44 |
| EP I LLC | 501 | 521 | — | — | 320 | 319 | 21 | 25 |
| HICO Avalon II, LLC | — | 6,379 | — | — | — | 6,303 | — | 4,931 |
| Wildwood Associates | 11,219 | 16,337 | — | — | 11,140 | 16,297 | (444) | (1)(1,151) |
| Crawford Long - CPI, LLC | 27,296 | 27,362 | 69,911 | 71,047 | (44,561) | (44,815) | (21,258) | (1)(21,323) |
| | \$746,718 | \$643,134 | \$343,755 | \$338,590 | \$330,757 | \$267,423 | \$132,368 | \$78,940 |

| SUMMARY OF OPERATIONS: | Total Revenues | | Net Income (Loss) | | Company's Share of Income (Loss) | |
|---------------------------------|----------------|----------|-------------------|----------|----------------------------------|----------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| Charlotte Gateway Village, LLC | \$20,043 | \$20,125 | \$7,792 | \$7,202 | \$3,896 | \$3,601 |
| Wildwood Associates | — | — | (1,108) | (86) | 2,739 | (43) |
| Terminus Office Holdings | 33,545 | 33,503 | 4,424 | 4,907 | 2,276 | 2,453 |
| Crawford Long - CPI, LLC | 9,381 | 9,017 | 2,631 | 2,285 | 1,254 | 1,142 |
| HICO Victory Center LP | 282 | 320 | 282 | 320 | 160 | 171 |
| Austin 300 Colorado Project, LP | 385 | — | 173 | — | 86 | — |
| Temco Associates, LLC | 128 | 144 | 58 | 70 | 32 | 35 |
| Courvoisier Centre JV, LLC | — | 12,701 | — | (1,000) | 5 | (80) |
| 111 West Rio Building | — | — | — | — | — | (2,592) |
| AMCO 120 WT Holdings, LLC | — | — | (28) | (22) | — | — |
| DC Charlotte Plaza LLLP | — | 2 | — | 2 | (1) | 1 |
| EP I LLC | 27 | 4,094 | 1 | 44,865 | (5) | 28,479 |
| HICO Avalon II, LLC | — | — | (14) | — | (10) | — |
| EP II LLC | — | 2,644 | (21) | 13,023 | (15) | 9,768 |
| CL Realty, L.L.C. | — | 2,899 | (116) | 2,657 | (71) | 408 |
| Carolina Square Holdings LP | 7,403 | 640 | 5 | (100) | (173) | 19 |
| | \$71,194 | \$86,089 | \$14,079 | \$74,123 | \$10,173 | \$43,362 |

(1) Negative balances are included in deferred income on the balance sheets.

Hico Avalon II LLC, a joint venture between the Company and Hines Avalon II Investor, LLC ("Hines"), commenced development of 10000 Avalon, a 251,000 square foot office building in Atlanta, GA. Pursuant to the joint venture agreement, all predevelopment expenditures were funded 75% by the Company and 25% by Hines until June 2018 when a notice to proceed was issued to the general contractor. At this time, the capital accounts and economics of the joint venture were adjusted such that the Company owns 90% of the venture and Hines owns 10%. Additionally, the Company now has control over the operational aspects of the venture and, therefore, has consolidated the joint venture.

Table of Contents

3. INTANGIBLE ASSETS

Intangible assets on the balance sheets as of September 30, 2018 and December 31, 2017 were as follows (in thousands):

| | September 30, 2018 | December 31, 2017 |
|--|-----------------------|----------------------|
| In-place leases, net of accumulated amortization of \$117,553 and \$91,548 at September 30, 2018 and December 31, 2017, respectively | \$ 113,542 | \$ 139,548 |
| Above-market tenant leases, net of accumulated amortization of \$18,007 and \$13,038 at September 30, 2018 and December 31, 2017, respectively | 21,948 | 26,917 |
| Below-market ground lease, net of accumulated amortization of \$552 and \$345 at September 30, 2018 and December 31, 2017, respectively | 17,861 | 18,067 |
| Goodwill | 1,674 | 1,674 |
| | \$ 155,025 | \$ 186,206 |

Goodwill did not change for the nine months ended September 30, 2018 or the year ended December 31, 2017.

4. OTHER ASSETS

Other assets on the balance sheets as of September 30, 2018 and December 31, 2017 were as follows (in thousands):

| | September 30, 2018 | December 31, 2017 |
|---|-----------------------|----------------------|
| Furniture, fixtures and equipment, leasehold improvements, and other deferred costs, net of accumulated depreciation of \$24,350 and \$21,925 at September 30, 2018 and December 31, 2017, respectively | \$ 13,181 | \$ 12,241 |
| Line of credit deferred financing costs, net of accumulated amortization of \$1,086 and \$3,119 at September 30, 2018 and December 31, 2017, respectively | 6,209 | 1,213 |
| Prepaid expenses and other assets | 4,999 | 3,902 |
| Predevelopment costs and earnest money | 3,965 | 372 |
| Lease inducements, net of accumulated amortization of \$1,344 and \$978 at September 30, 2018 and December 31, 2017, respectively | 3,589 | 3,126 |
| | \$ 31,943 | \$ 20,854 |

5. NOTES PAYABLE

The following table details the terms and amounts of the Company's outstanding notes payable at September 30, 2018 and December 31, 2017 (\$ in thousands):

| Description | Interest Rate | Maturity(1) | September 30, 2018 | December 31, 2017 |
|----------------------------|------------------|-------------|-----------------------|----------------------|
| Term Loan, Unsecured | 3.46 % | 2021 | \$ 250,000 | \$ 250,000 |
| Senior Notes, Unsecured | 3.91 % | 2025 | 250,000 | 250,000 |
| Fifth Third Center | 3.37 % | 2026 | 144,271 | 146,557 |
| Colorado Tower | 3.45 % | 2026 | 120,000 | 120,000 |
| Promenade | 4.27 % | 2022 | 100,030 | 102,355 |
| Senior Notes, Unsecured | 4.09 % | 2027 | 100,000 | 100,000 |
| 816 Congress | 3.75 % | 2024 | 82,089 | 83,304 |
| Meridian Mark Plaza | 6.00 % | 2020 | 23,655 | 24,038 |
| The Pointe (2) | 4.01 % | 2019 | — | 22,510 |
| Credit Facility, Unsecured | 3.31 % | 2023 | — | — |
| | | | 1,070,045 | 1,098,764 |
| Unamortized premium, net | | | — | 219 |
| Unamortized loan costs | | | (5,033 |) (5,755 |
| Total Notes Payable | | | \$ 1,065,012 | \$ 1,093,228 |

- (1) Weighted average maturity of notes payable outstanding at September 30, 2018 was 6.0 years.
- (2) In August 2018, the Company repaid in full, without penalty, the note payable secured by The Pointe.

Table of Contents

Credit Facility

Through January 2, 2018, the Company had a \$500 million senior unsecured line of credit (the "Credit Facility") that was scheduled to mature on May 28, 2019. The Credit Facility contained financial covenants that required, among other things, the maintenance of an unencumbered interest coverage ratio of at least 2.00; a fixed charge coverage ratio of at least 1.50; an overall leverage ratio of no more than 60%; and a minimum stockholders' equity balance in an amount equal to \$1.0 billion, plus a portion of the net cash proceeds from certain equity issuances. The Credit Facility also contained customary representations and warranties and affirmative and negative covenants, as well as customary events of default.

The interest rate applicable to the Credit Facility varied according to the Company's leverage ratio and was, at the election of the Company, determined based on either (1) the current London Interbank Offered Rate ("LIBOR") plus a spread of between 1.10% and 1.45%, based on leverage, or (2) the greater of Bank of America's prime rate, the federal funds rate plus 0.50%, or the one-month LIBOR plus 1.0% (the "Base Rate"), plus a spread of between 0.10% and 0.45%, based on leverage. The Company also paid an annual facility fee on the total commitments under the Credit Facility of between 0.15% and 0.30%, based on leverage.

On January 3, 2018, the Company entered into a Fourth Amended and Restated Credit Agreement (the "New Credit Facility") under which the Company may borrow up to \$1 billion if certain conditions are satisfied.

The New Credit Facility recasts the Credit Facility by, among other things, increasing the size from \$500 million to \$1 billion; extending the maturity date from May 28, 2019 to January 3, 2023; providing for the expansion of the New Credit Facility by an additional \$500 million, subject to receipt of additional commitments from lenders and other customary conditions; and decreasing the Consolidated Unencumbered Interest Coverage ratio from 2.00 to 1.75.

The interest rate applicable to the New Credit Facility varies according to the Company's leverage ratio, and may, at the election of the Company, be determined based on either (1) the current LIBOR plus a spread of between 1.05% and 1.45%, based on leverage, or (2) the greater of Bank of America's prime rate, the federal funds rate plus 0.50%, or the one-month LIBOR plus 1.00% (the "Base Rate"), plus a spread of between 0.10% and 0.45%, based on leverage.

At September 30, 2018, the New Credit Facility's spread over LIBOR was 1.05%. The amount that the Company had available to be drawn under the New Credit Facility was a defined calculation based on the Company's unencumbered assets and other factors. As of September 30, 2018, the Company had no amounts drawn under the New Credit Facility and had the ability to borrow \$998 million of the \$1 billion available with \$2 million utilized by outstanding letters of credit.

Unsecured Term Loan

The Company has a \$250 million unsecured term loan (the "Term Loan") that matures on December 2, 2021. Through January 21, 2018, the Term Loan contained financial covenants substantially consistent with those of the Credit Facility. On January 22, 2018, the Term Loan was amended to make the financial covenants consistent with those of the New Credit Facility. The interest rate applicable to the Term Loan varies according to the Company's leverage ratio, and may, at the election of the Company, be determined based on either (1) LIBOR plus a spread of between 1.20% and 1.70%, based on leverage, or (2) the greater of Bank of America's prime rate, the federal funds rate plus 0.50%, or the one-month LIBOR plus 1.00%, plus a spread of between 0.00% and 0.75%, based on leverage. At September 30, 2018, the Term Loan's spread over LIBOR was 1.20%.

Unsecured Senior Notes

In 2017, the Company closed a \$350 million private placement of senior unsecured notes, which was funded in two tranches. The first tranche of \$100 million has a 10-year maturity and a fixed annual interest rate of 4.09%. The second tranche of \$250 million has an 8-year maturity and a fixed annual interest rate of 3.91%.

The senior unsecured notes contain financial covenants that require, among other things, the maintenance of an unencumbered interest coverage ratio of at least 1.75; a fixed charge coverage ratio of at least 1.50; an overall leverage ratio of no more than 60%; and secured leverage ratio of 40% or less. The senior notes also contain customary representations and warranties and affirmative and negative covenants, as well as customary events of default.

Fair Value

At September 30, 2018 and December 31, 2017, the aggregate estimated fair values of the Company's notes payable were \$1.1 billion for both periods calculated by discounting the debt's remaining contractual cash flows at estimated rates at which similar loans could have been obtained at those respective dates. The estimate of the current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. These fair value calculations are considered to be Level 2 under the guidelines as set forth in ASC 820, "Fair Value Measurement," as the Company utilizes market rates for similar type loans from third-party brokers.

Table of Contents

Other Information

For the three and nine months ended September 30, 2018 and 2017, interest expense was as follows (in thousands):

| | Three Months Ended September 30, 2018 | | Nine Months Ended September 30, 2017 | |
|-------------------------|--|----------|---|----------|
| Total interest incurred | \$11,087 | \$10,288 | \$33,064 | \$32,360 |
| Interest capitalized | (1,536) | (2,701) | (4,021) | (6,509) |
| Total interest expense | \$9,551 | \$7,587 | \$29,043 | \$25,851 |

6. COMMITMENTS AND CONTINGENCIES

Commitments

The Company had outstanding letters of credit and performance bonds totaling \$2.7 million at September 30, 2018. As a lessor, the Company had \$93.8 million in future obligations under leases to fund tenant improvements and other future construction obligations at September 30, 2018. As a lessee, the Company had future obligations under ground and other operating leases of \$206.3 million at September 30, 2018.

Litigation

The Company is subject to various legal proceedings, claims, and administrative proceedings arising in the ordinary course of business, some of which are expected to be covered by liability insurance. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters using the latest information available. The Company records a liability for litigation if an unfavorable outcome is probable and the amount of loss or range of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, the Company accrues the best estimate within the range. If no amount within the range is a better estimate than any other amount, the Company accrues the minimum amount within the range. If an unfavorable outcome is probable but the amount of the loss cannot be reasonably estimated, the Company discloses the nature of the litigation and indicates that an estimate of the loss or range of loss cannot be made. If an unfavorable outcome is reasonably possible and the estimated loss is material, the Company discloses the nature and estimate of the possible loss of the litigation. The Company does not disclose information with respect to litigation where an unfavorable outcome is considered to be remote or where the estimated loss would not be material. Based on current expectations, such matters, both individually and in the aggregate, are not expected to have a material adverse effect on the liquidity, results of operations, business, or financial condition of the Company.

7. STOCK-BASED COMPENSATION

The Company grants restricted stock and restricted stock units ("RSUs") to officers, directors, and key employees. In the past, the Company also awarded stock options to officers, directors, and key employees. The expense related to stock options and time vested restricted stock is generally fixed. The expense related to RSUs generally fluctuates from period to period dependent, in part, on the Company's absolute stock price and stock price performance relative to its peers and in part as a result of the Company's financial performance relative to goals. The Company recorded stock-based compensation expense, net of forfeitures, of \$403,000 and \$3.3 million for the three months ended September 30, 2018 and 2017, respectively, and \$6.4 million and \$7.9 million for the nine months ended September 30, 2018 and 2017, respectively.

The Company maintains the 2009 Incentive Stock Plan (the "2009 Plan") and the 2005 Restricted Stock Unit Plan (the "RSU Plan"). Under the 2009 Plan, during the quarter ended March 31, 2018, the Company made restricted stock grants of 315,199 shares to key employees, which vest ratably over a three-year period. Under the RSU Plan, during the nine months ended September 30, 2018, the Company awarded two types of performance-based RSUs to key employees based on the following metrics: (1) Total Stockholder Return of the Company, as defined in the RSU Plan, as compared to the companies in the SNL US REIT Office index ("TSR RSUs") and (2) the ratio of cumulative funds from operations per share to targeted cumulative funds from operations per share ("FFO RSUs") as defined in the RSU Plan. The performance period for both awards is January 1, 2018 to December 31, 2020, and the targeted units awarded of

TSR RSUs and FFO RSUs was 315,124 and 135,054, respectively. The ultimate payout of these awards can range from 0% to 200% of the targeted number of units depending on the achievement of the market and performance metrics described above. These RSU awards cliff vest on December 31, 2020 and are to be settled in cash with payment dependent upon attainment of required service, market, and performance criteria. The number of RSUs vesting will be determined by the Compensation Committee, and the payout per unit will be equal to the average closing price on each trading day during the 30-day period ending on December 31, 2020. The Company expenses an estimate of the fair value of the TSR RSUs over the performance period using a quarterly Monte Carlo valuation. The FFO RSUs are expensed over the vesting period using the fair market value of the Company's stock at the reporting date multiplied by the anticipated number of units to be paid

Table of Contents

based on the current estimate of what the ratio is expected to be upon vesting. Dividend equivalents on the TSR RSUs and the FFO RSUs will also be paid based upon the percentage vested.

During the nine months ended September 30, 2018, the Company issued 118,555 shares of common stock at fair value to members of its board of directors in lieu of fees, and recorded \$1.1 million in general and administrative expense related to these issuances.

During the nine months ended September 30, 2018, 457,206 stock options were exercised. As a result, the Company issued 47,309 shares and paid \$945,000 to optionees.

8. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2018 and 2017 (in thousands except per share amounts):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|--|-----------|------------------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| Earnings per common share - basic: | | | | |
| Numerator: | | | | |
| Income from continuing operations | \$ 19,859 | \$ 12,285 | \$ 58,014 | \$ 188,088 |
| Net income attributable to noncontrolling interests in CPLP from continuing operations | (326) | (213) | (1,023) | (3,170) |
| Net income attributable to other noncontrolling interests | (48) | (5) | (187) | (11) |
| Net income available to common stockholders | \$ 19,485 | \$ 12,067 | \$ 56,804 | \$ 184,907 |
| Denominator: | | | | |
| Weighted average common shares - basic | 420,385 | 419,998 | 420,279 | 414,123 |
| Earnings per common share - basic | \$0.05 | \$0.03 | \$0.14 | \$0.45 |
| Earnings per common share - diluted: | | | | |
| Numerator: | | | | |
| Income from continuing operations | \$ 19,859 | \$ 12,285 | \$ 58,014 | \$ 188,088 |
| Net income attributable to other noncontrolling interests from continuing operations | (48) | (5) | (187) | (11) |
| Net income available to common stockholders before net income attributable to noncontrolling interests in CPLP | \$ 19,811 | \$ 12,280 | \$ 57,827 | \$ 188,077 |
| Denominator: | | | | |
| Weighted average common shares - basic | 420,385 | 419,998 | 420,279 | 414,123 |
| Add: | | | | |
| Potential dilutive common shares - stock options | 161 | 328 | 219 | 320 |
| Weighted average units of CPLP convertible into common shares | 6,974 | 6,974 | 6,974 | 7,511 |
| Weighted average common shares - diluted | 427,520 | 427,300 | 427,472 | 421,954 |
| Earnings per common share - diluted | \$0.05 | \$0.03 | \$0.14 | \$0.45 |
| Weighted average anti-dilutive stock options outstanding | — | 731 | 8 | 740 |

Table of Contents**9. CONSOLIDATED STATEMENTS OF CASH FLOWS - SUPPLEMENTAL INFORMATION**

Supplemental information related to cash flows, including significant non-cash activity affecting the consolidated statements of cash flows, for the nine months ended September 30, 2018 and 2017 is as follows (in thousands):

| | September 30, | |
|---|---------------|----------|
| | 2018 | 2017 |
| Interest paid, net of amounts capitalized | \$31,601 | \$26,927 |
| Non-Cash Transactions: | | |
| Transfer from projects under development to operating properties | 212,628 | 58,928 |
| Common stock dividends declared and accrued | 27,364 | 25,201 |
| Change in accrued property acquisition, development, and tenant expenditures | 21,920 | (18,081) |
| Cumulative effect of change in accounting principle | 22,329 | — |
| Transfer from investment in unconsolidated joint ventures to projects under development | 7,025 | — |
| Transfer from investment in unconsolidated joint ventures to operating properties | — | 68,390 |

The following table provides a reconciliation of cash, cash equivalents, and restricted cash recorded on the balance sheet to cash, cash equivalents, and restricted cash in the statements of cash flows (in thousands):

| | September 30, | | December 31, | |
|---|---------------|----------|--------------|----------|
| | 2018 | 2017 | 2017 | 2016 |
| Cash and cash equivalents | \$82,706 | \$62,167 | \$148,929 | \$35,687 |
| Restricted cash | 419 | 437 | 56,816 | 15,634 |
| Total cash, cash equivalents, and restricted cash | \$83,125 | \$62,604 | \$205,745 | \$51,321 |

10. REPORTABLE SEGMENTS

The Company's segments are based on the Company's method of internal reporting which classifies operations by property type and geographical area. The segments by property type are: Office and Mixed-Use. The segments by geographical region are: Atlanta, Austin, Charlotte, Phoenix, Tampa, Orlando, and Other. In the fourth quarter of 2017, the Company sold its properties in the Orlando market as part of its ongoing investment strategy of exiting non-core markets and recycling investment capital to fund investment activity. These reportable segments represent an aggregation of operating segments reported to the Chief Operating Decision Maker based on similar economic characteristics that include the type of property and the geographical location. Each segment includes both consolidated operations and the Company's share of unconsolidated joint venture operations.

Company management evaluates the performance of its reportable segments in part based on net operating income ("NOI"). NOI represents rental property revenues less rental property operating expenses. NOI is not a measure of cash flows or operating results as measured by GAAP, is not indicative of cash available to fund cash needs, and should not be considered an alternative to cash flows as a measure of liquidity. All companies may not calculate NOI in the same manner. The Company considers NOI to be an appropriate supplemental measure to net income as it helps both management and investors understand the core operations of the Company's operating assets. NOI excludes corporate general and administrative expenses, interest expense, depreciation and amortization, impairments, gains/loss on sales of real estate, and other non-operating items.

Table of Contents

Segment net income, capital expenditures, and total assets are not presented in the following tables because management does not utilize these measures when analyzing its segments or when making resource allocation decisions. Information on the Company's segments along with a reconciliation of NOI to net income for the three and nine months ended September 30, 2018 and 2017 are as follows (in thousands):

| Three Months Ended September 30, 2018 | Office | Mixed-Use | Total |
|---------------------------------------|-----------|-----------|-----------|
| Net Operating Income: | | | |
| Atlanta | \$32,296 | \$ — | \$32,296 |
| Charlotte | 15,924 | — | 15,924 |
| Austin | 15,180 | — | 15,180 |
| Phoenix | 9,265 | — | 9,265 |
| Tampa | 7,446 | — | 7,446 |
| Other | 310 | 437 | 747 |
| Total Net Operating Income | \$80,421 | \$ 437 | \$80,858 |
| Three Months Ended September 30, 2017 | Office | Mixed-Use | Total |
| Net Operating Income: | | | |
| Atlanta | \$25,247 | \$ — | \$25,247 |
| Charlotte | 15,074 | — | 15,074 |
| Austin | 15,489 | — | 15,489 |
| Phoenix | 8,667 | — | 8,667 |
| Tampa | 7,412 | — | 7,412 |
| Orlando | 3,356 | — | 3,356 |
| Other | 525 | 45 | 570 |
| Total Net Operating Income | \$75,770 | \$ 45 | \$75,815 |
| Nine Months Ended September 30, 2018 | Office | Mixed-Use | Total |
| Net Operating Income: | | | |
| Atlanta | \$96,639 | \$ — | \$96,639 |
| Charlotte | 47,197 | — | 47,197 |
| Austin | 45,209 | — | 45,209 |
| Phoenix | 27,119 | — | 27,119 |
| Tampa | 22,816 | — | 22,816 |
| Other | 1,183 | 1,468 | 2,651 |
| Total Net Operating Income | \$240,163 | \$ 1,468 | \$241,631 |
| Nine Months Ended September 30, 2017 | Office | Mixed-Use | Total |
| Net Operating Income: | | | |
| Atlanta | \$84,437 | \$ 3,125 | \$87,562 |
| Charlotte | 46,117 | — | 46,117 |
| Austin | 44,113 | — | 44,113 |
| Phoenix | 24,722 | — | 24,722 |
| Tampa | 21,700 | — | 21,700 |
| Orlando | 10,464 | — | 10,464 |
| Other | 1,374 | 45 | 1,419 |
| Total Net Operating Income | \$232,927 | \$ 3,170 | \$236,097 |

Table of Contents

The following reconciles Net Operating Income to Net Income for each of the periods presented (in thousands):

| | Three Months | | Nine Months Ended | |
|---|---------------------|-----------|-------------------|------------|
| | Ended September 30, | | September 30, | |
| | 2018 | 2017 | 2018 | 2017 |
| Net Operating Income | \$80,858 | \$75,815 | \$241,631 | \$236,097 |
| Net operating income from unconsolidated joint ventures | (6,994) | (6,934) | (21,643) | (23,719) |
| Fee income | 2,519 | 2,597 | 7,211 | 6,387 |
| Other income | 744 | 993 | 2,836 | 9,593 |
| Reimbursed expenses | (955) | (895) | (2,757) | (2,667) |
| General and administrative expenses | (3,913) | (7,193) | (18,793) | (21,993) |
| Interest expense | (9,551) | (7,587) | (29,043) | (25,851) |
| Depreciation and amortization | (45,068) | (47,622) | (135,836) | (152,546) |
| Acquisition and transaction costs | — | 677 | (228) | (1,499) |
| Gain on extinguishment of debt | 93 | 429 | 8 | 2,258 |
| Other expenses | (93) | (423) | (457) | (1,063) |
| Income from unconsolidated joint ventures | 2,252 | 2,461 | 10,173 | 43,362 |
| Gain (loss) on sale of investment properties | (33) | (33) | 4,912 | 119,729 |
| Net Income | \$19,859 | \$12,285 | \$58,014 | \$188,088 |

Revenues by reportable segment, including a reconciliation to total rental property revenues on the condensed consolidated statements of operations, for three and nine months ended September 30, 2018 and 2017 are as follows (in thousands):

| Three Months Ended September 30, 2018 | Office | Mixed-Use | Total |
|--|-----------|-----------|-----------|
| Revenues: | | | |
| Atlanta | \$51,088 | \$ — | \$51,088 |
| Austin | 26,415 | — | 26,415 |
| Charlotte | 23,263 | — | 23,263 |
| Phoenix | 12,830 | — | 12,830 |
| Tampa | 12,228 | — | 12,228 |
| Other | 1,104 | 429 | 1,533 |
| Total segment revenues | 126,928 | 429 | 127,357 |
| Less: Company's share of rental property revenues from unconsolidated joint ventures | (11,485) | (429) | (11,914) |
| Total rental property revenues | \$115,443 | \$ — | \$115,443 |
| Three Months Ended September 30, 2017 | Office | Mixed-Use | Total |
| Revenues: | | | |
| Atlanta | \$41,507 | \$ — | \$41,507 |
| Austin | 25,385 | — | 25,385 |
| Charlotte | 23,153 | — | 23,153 |
| Tampa | 11,815 | — | 11,815 |
| Phoenix | 11,692 | — | 11,692 |
| Orlando | 6,408 | — | 6,408 |
| Other | 915 | 143 | 1,058 |
| Total segment revenues | 120,875 | 143 | 121,018 |
| Less: Company's share of rental property revenues from unconsolidated joint ventures | (11,306) | (143) | (11,449) |
| Total rental property revenues | \$109,569 | \$ — | \$109,569 |

Table of Contents

| Nine Months Ended September 30, 2018 | Office | Mixed-Use Total | |
|--|------------|-----------------|------------|
| Revenues: | | | |
| Atlanta | \$ 150,917 | \$ — | \$ 150,917 |
| Austin | 79,329 | — | 79,329 |
| Charlotte | 69,342 | — | 69,342 |
| Tampa | 37,014 | — | 37,014 |
| Phoenix | 37,137 | — | 37,137 |
| Other | 3,238 | 997 | 4,235 |
| Total segment revenues | 376,977 | 997 | 377,974 |
| Less: Company's share of rental property revenues from unconsolidated joint ventures | (34,488) | (997) | (35,485) |
| Total rental property revenues | \$ 342,489 | \$ — | \$ 342,489 |
| Nine Months Ended September 30, 2017 | Office | Mixed-Use Total | |
| Revenues: | | | |
| Atlanta | \$ 135,319 | \$ 5,049 | \$ 140,368 |
| Austin | 75,348 | — | 75,348 |
| Charlotte | 68,495 | — | 68,495 |
| Tampa | 34,913 | — | 34,913 |
| Phoenix | 33,689 | — | 33,689 |
| Orlando | 19,380 | — | 19,380 |
| Other | 2,492 | 143 | 2,635 |
| Total segment revenues | 369,636 | 5,192 | 374,828 |
| Less: Company's share of rental property revenues from unconsolidated joint ventures | (33,543) | (5,192) | (38,735) |
| Total rental property revenues | \$ 336,093 | \$ — | \$ 336,093 |

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview:

Cousins Properties Incorporated ("Cousins") (and collectively, with its subsidiaries, the "Company," "we," "our," or "us") is a self-administered and self-managed real estate investment trust, or REIT. Cousins conducts substantially all of its business through Cousins Properties, LP ("CPLP"). Cousins owns approximately 98% of CPLP and consolidates CPLP. CPLP owns Cousins TRS Services LLC, a taxable entity which owns and manages its own real estate portfolio and performs certain real estate related services for other parties. Our strategy is to create value for our stockholders through ownership of the premier urban office portfolio in the Sunbelt markets, with a particular focus on Georgia, Texas, North Carolina, Florida, and Arizona. This strategy is based on a disciplined approach to capital allocation that includes strategic acquisitions, selective development projects, and timely dispositions of non-core assets. This strategy is also based on a simple, flexible, and low-leveraged balance sheet that allows us to pursue investment opportunities at the most advantageous points in the cycle. To implement this strategy, we leverage our strong local operating platforms within each of our major markets. As of September 30, 2018, our portfolio of real estate assets consisted of interests in 27 operating properties (26 office and one mixed-use) containing 15.1 million square feet of space and five projects (four office and one mixed-use) under active development.

We leased or renewed 485,598 square feet of office space during the third quarter of 2018. The weighted average net effective rent of these leases, representing base rent less operating expense reimbursements and leasing costs, was \$20.83 per square foot. For those leases that were previously occupied within the past year, net effective rent increased 25.8%. Same property net operating income (defined below) for consolidated properties and our share of unconsolidated properties increased by 2.7% between the three months ended September 30, 2018 and 2017.

Results of Operations

Net Operating Income

The following table summarizes rental property revenues, rental property operating expenses, and net operating income ("NOI") for each of the periods presented, including our same property portfolio. NOI represents rental property revenue less rental property operating expenses. Our same property portfolio is comprised of office properties that have been fully operational in each of the comparable reporting periods. A fully operational property is one that has achieved 90% economic occupancy or has been substantially complete and owned by us for each of the periods presented. This information is presented for consolidated properties only and does not include net operating income from our unconsolidated joint ventures.

| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|---|----------------------------------|-----------|--------------|-------------|---------------------------------|-----------|------------|-------------|
| | 2018 | 2017 | \$ Change | % Change | 2018 | 2017 | \$ Change | % Change |
| Rental Property Revenues | | | | | | | | |
| Same Property | \$105,755 | \$101,196 | \$4,559 | 4.5 % | \$313,611 | \$301,438 | \$12,173 | 4.0 % |
| Non-Same Property | 9,688 | 8,373 | 1,315 | 15.7 % | 28,878 | 34,655 | (5,777) | (16.7)% |
| Total Rental Property Revenues | \$115,443 | \$109,569 | \$5,874 | 5.4 % | \$342,489 | \$336,093 | \$6,396 | 1.9 % |
| Rental Property Operating Expenses | | | | | | | | |
| Same Property | \$39,111 | \$36,585 | \$2,526 | 6.9 % | \$115,619 | \$108,406 | \$7,213 | 6.7 % |
| Non-Same Property | 2,468 | 4,103 | (1,635) | (39.8)% | 6,882 | 15,309 | (8,427) | (55.0)% |
| Total Rental Property Operating Expenses | \$41,579 | \$40,688 | \$891 | 2.2 % | \$122,501 | \$123,715 | \$(1,214) | (1.0)% |
| Net Operating Income | | | | | | | | |
| Same Property NOI | \$66,644 | \$64,611 | \$2,033 | 3.1 % | \$197,992 | \$193,032 | \$4,960 | 2.6 % |
| Non-Same Property NOI | 7,220 | 4,270 | 2,950 | 69.1 % | 21,996 | 19,346 | 2,650 | 13.7 % |
| Total NOI | \$73,864 | \$68,881 | \$4,983 | 7.2 % | \$219,988 | \$212,378 | \$7,610 | 3.6 % |

The increases in Same Property NOI in the three and nine month periods are primarily due to increased occupancy at Northpark and Corporate Center.

Non-Same Property NOI increased in the three month period as a result of the lease-up of 8000 Avalon, which began operations in June 2017, and the commencement of operations of 864 Spring Street in January 2018. These increases were offset by decreases resulting from the December 2017 sale of our Orlando properties. Non-Same Property revenues increased during this period while Non-Same Property Expenses decreased because we receive a higher percentage of operating expenses in revenue from tenants at 864 Spring Street than we did at our Orlando properties.

Table of Contents

Non-Same Property NOI increased in the nine month period on a percentage basis less than that of the three month period because American Cancer Society Center ("ACSC") was sold in June 2017 in addition to the activity noted in the three month period.

Other Income

Other income decreased \$6.8 million (70.4%) between the 2018 and 2017 nine month periods. Primarily as a result of 2017 lease termination fees at Hayden Ferry and Northpark.

General and Administrative Expenses

General and administrative expenses decreased \$3.3 million (45.6%) between the 2018 and 2017 three month periods and decreased \$3.2 million (14.6%) between the 2018 and 2017 nine month periods primarily driven by a reduction in long-term compensation expense as a result of fluctuations in our common stock price relative to our office peers included in the SNL US Office REIT Index.

Interest Expense

Interest expense increased \$2.0 million (25.9%) between the 2018 and 2017 three month periods primarily as a result of an increase in interest incurred on the Term Loan due to an increase in the LIBOR rate and a decrease in capitalized interest as a result of the completion of the 864 Spring Street and Carolina Square properties. Interest expense increased \$3.2 million (12.3%) between the 2018 and 2017 nine month periods primarily due to a decrease in capitalized interest and an increase in the LIBOR rate.

Depreciation and Amortization

Depreciation and amortization decreased \$2.6 million (5.4%) between the 2018 and 2017 three month periods and decreased \$16.7 million (11.0%) between the 2018 and 2017 nine month periods primarily due to the sale of ACSC in June 2017 and the sales of Bank of America Center, One Orlando Centre, and Citrus Center in December 2017, partially offset by the commencement of operations at 8000 Avalon in June 2017 and 864 Spring Street in January 2018.

Acquisition and Transaction Costs

Acquisition and transaction costs decreased \$1.3 million (84.8%) between the 2018 and 2017 nine month periods. These costs represent the trailing costs of combining the operations of Parkway Properties, Inc. with the Company in 2016.

Income from Unconsolidated Joint Ventures

Income from unconsolidated joint ventures consisted of the Company's share of the following (in thousands):

| | Three Months Ended | | | Nine Months Ended | | |
|--|--------------------|---------|-----------|-------------------|----------|------------|
| | September 30, | | | September 30, | | |
| | 2018 | 2017 | \$ Change | 2018 | 2017 | \$ Change |
| Net operating income | \$6,994 | \$6,934 | \$60 | \$21,643 | \$23,719 | \$(2,076) |
| Other income, net | 36 | 165 | (129) | 83 | 1,869 | (1,786) |
| Depreciation and amortization | (3,119) | (2,862) | (257) | (9,554) | (10,535) | 981 |
| Interest expense | (1,657) | (1,776) | 119 | (4,763) | (6,023) | 1,260 |
| Net gain (loss) on sale of investment property | (2) | — | (2) | (15) | 34,332 | (34,347) |
| Gain on sale of undepreciated property | — | — | — | 2,779 | — | 2,779 |
| Income from unconsolidated joint ventures | \$2,252 | \$2,461 | \$(209) | \$10,173 | \$43,362 | \$(33,189) |

Net operating income and depreciation and amortization from unconsolidated joint ventures decreased \$2.1 million and \$1.0 million, respectively, between the 2018 and 2017 nine month periods primarily due to the sale of properties owned by EPI, LLC and EPII, LLC ("Emory Point I and II") in the second quarter of 2017 and the sale of our interest in Courvoisier Centre JV, LLC in the fourth quarter of 2017. Other income decreased \$1.8 million between the nine month periods primarily as a result of 2017 lease termination fees recognized at 111 West Rio. Interest expense decreased \$1.3 million between the nine month periods primarily due to the sale of Emory Point I and II and repayment of the related mortgage loans in the second quarter of 2017. The change in net gain (loss) on sale of investment property is primarily due to the 2017 sale of Emory Point I and II, offset by the 2017 purchase of the

remaining 25.4% interest in the 111 West Rio building and the related consolidation of the building immediately following the purchase that generated a \$3.5 million loss. The gain on sale of undepreciated property in the 2018 periods is related to the sale of two land parcels by Wildwood Associates.

Table of Contents

Gain (loss) on Sale of Investment Properties

Gain on sale of investment properties in the nine month 2018 period is primarily related to the post-closing settlement of a liability that arose as a result of the 2016 sale of the Lincoln Place property. Gain on sale of investment properties in the nine month 2017 period related primarily to the second quarter 2017 sale of ACSC.

Funds From Operations

The table below shows Funds from Operations (“FFO”) and the related reconciliation to net income available to common stockholders. We calculate FFO in accordance with the National Association of Real Estate Investment Trusts’ (“NAREIT”) definition, which is net income available to common stockholders (computed in accordance with GAAP), excluding extraordinary items, cumulative effect of change in accounting principle and gains on sale or impairment losses on depreciable property, plus depreciation and amortization of real estate assets, and after adjustments for unconsolidated partnerships and joint ventures to reflect FFO on the same basis.

FFO is used by industry analysts and investors as a supplemental measure of a REIT’s operating performance. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry investors and analysts have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. Thus, NAREIT created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from GAAP net income. The use of FFO, combined with the required primary GAAP presentations, has been fundamentally beneficial, improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. Company management evaluates operating performance in part based on FFO. Additionally, we use FFO, along with other measures, to assess performance in connection with evaluating and granting incentive compensation to its officers and other key employees. The reconciliation of net income to FFO is as follows for the three and nine months ended September 30, 2018 and 2017 (in thousands, except per share information):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|--|----------|------------------------------------|-----------|
| | 2018 | 2017 | 2018 | 2017 |
| Net Income Available to Common Stockholders | \$19,485 | \$12,067 | \$56,804 | \$184,907 |
| Depreciation and amortization of real estate assets: | | | | |
| Consolidated properties | 44,599 | 47,161 | 134,426 | 151,169 |
| Share of unconsolidated joint ventures | 3,119 | 2,862 | 9,554 | 10,535 |
| Partners' share of real estate depreciation | (72) | (4) | (211) | (4) |
| (Gain) loss on sale of depreciated properties: | | | | |
| Consolidated properties | 33 | 36 | (4,912) | (119,713) |
| Share of unconsolidated joint ventures | — | — | 15 | (34,332) |
| Non-controlling interest related to unit holders | 326 | 212 | 1,023 | 3,169 |
| Funds From Operations | \$67,490 | \$62,334 | \$196,699 | \$195,731 |
| Per Common Share — Diluted: | | | | |
| Net Income Available to Common Stockholders | \$0.05 | \$0.03 | \$0.14 | \$0.45 |
| Funds from Operations | \$0.16 | \$0.15 | \$0.46 | \$0.46 |
| Weighted Average Shares — Diluted | 427,520 | 427,300 | 427,472 | 421,954 |

Net Operating Income

Company management evaluates the performance of its property portfolio in part based on NOI. NOI represents rental property revenues less rental property operating expenses. NOI is not a measure of cash flows or operating results as measured by GAAP, is not indicative of cash available to fund cash needs, and should not be considered an alternative to cash flows as a measure of liquidity. All companies may not calculate NOI in the same manner. The Company considers NOI to be an appropriate supplemental measure to net income as it helps both management and investors understand the core operations of the Company's operating assets. NOI excludes corporate general and administrative expenses, interest expense, depreciation and amortization, impairments, gains/loss on sales of real estate, and other non-operating items.

Table of Contents

The following table reconciles NOI for consolidated properties to Net Income each of the periods presented (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|--|----------|------------------------------------|------------|
| | 2018 | 2017 | 2018 | 2017 |
| Net Income | \$19,859 | \$12,285 | \$58,014 | \$188,088 |
| Fee income | (2,519) | (2,597) | (7,211) | (6,387) |
| Other income | (744) | (993) | (2,836) | (9,593) |
| Reimbursed expenses | 955 | 895 | 2,757 | 2,667 |
| General and administrative expenses | 3,913 | 7,193 | 18,793 | 21,993 |
| Interest expense | 9,551 | 7,587 | 29,043 | 25,851 |
| Depreciation and amortization | 45,068 | 47,622 | 135,836 | 152,546 |
| Acquisition and transaction costs | — | (677) | 228 | 1,499 |
| Other expenses | 93 | 423 | 457 | 1,063 |
| Gain on extinguishment of debt | (93) | (429) | (8) | (2,258) |
| Income from unconsolidated joint ventures | (2,252) | (2,461) | (10,173) | (43,362) |
| (Gain) loss on sale of investment properties | 33 | 33 | (4,912) | (119,729) |
| Net Operating Income | \$73,864 | \$68,881 | \$219,988 | \$212,378 |

Liquidity and Capital Resources

Our primary short-term and long-term liquidity needs include the following:

- property and land acquisitions;
- expenditures on development projects;
- building improvements, tenant improvements, and leasing costs;
- principal and interest payments on indebtedness; and
- common stock dividends and distributions to outside unitholders of CPLP.

We may satisfy these needs with one or more of the following:

- cash and cash equivalents on hand;
- net cash from operations;
- proceeds from the sale of assets;
- borrowings under our credit facility;
- proceeds from mortgage notes payable;
- proceeds from construction loans;
- proceeds from unsecured loans;
- proceeds from offerings of debt or equity securities; and
- joint venture formations.

As of September 30, 2018, the Company had no amounts drawn under the New Credit Facility and had the ability to borrow \$998 million of the \$1 billion available with \$2 million utilized by outstanding letters of credit.

In August 2018, the Company repaid in full, without penalty, the \$22.3 million mortgage note secured by The Pointe.

Contractual Obligations and Commitments

The following table sets forth information as of September 30, 2018 with respect to our outstanding contractual obligations and commitments (in thousands):

Table of Contents

| | Total | Less than 1 Year | 1-3 Years | 3-5 Years | More than 5 years |
|---|-------------|------------------------|-----------|-----------|-------------------------|
| Contractual Obligations: | | | | | |
| Company debt: | | | | | |
| Unsecured Credit Facility | \$— | \$— | \$— | \$— | \$— |
| Unsecured Senior Notes | 350,000 | — | — | — | 350,000 |
| Unsecured Term Loan | 250,000 | — | — | 250,000 | — |
| Mortgage notes payable | 470,045 | 2,684 | 44,820 | 108,300 | 314,241 |
| Interest commitments (1) | 241,223 | 7,136 | 82,591 | 67,061 | 84,435 |
| Ground leases | 205,709 | 2,321 | 4,660 | 4,748 | 193,980 |
| Other operating leases | 580 | 277 | 255 | 48 | — |
| Total contractual obligations | \$1,517,557 | \$12,418 | \$132,326 | \$430,157 | \$942,656 |
| Commitments: | | | | | |
| Unfunded tenant improvements and construction obligations | \$93,773 | \$57,678 | \$36,095 | \$— | \$— |
| Letters of credit | 2,000 | 2,000 | — | — | — |
| Performance bonds | 665 | 665 | — | — | — |
| Total commitments | \$96,438 | \$60,343 | \$36,095 | \$— | \$— |

(1) Interest on variable rate obligations is based on rates effective as of September 30, 2018.

In addition, we have several standing or renewable service contracts mainly related to the operation of buildings.

These contracts are in the ordinary course of business and are generally one year or less. These contracts are not included in the above table and are usually reimbursed in whole or in part by tenants.

Other Debt Information

Our existing mortgage debt is primarily non-recourse, fixed-rate mortgage notes secured by various real estate assets. Many of our non-recourse mortgages contain covenants which, if not satisfied, could result in acceleration of the maturity of the debt. We expect to either refinance the non-recourse mortgages at maturity or repay the mortgages with proceeds from asset sales, debt, or other capital sources.

Future Capital Requirements

To meet capital requirements for future investment activities over the long term, we intend to actively manage our portfolio of properties, generating internal cash flows, and to strategically sell assets. We expect to continue to utilize indebtedness to fund future commitments, if available and under appropriate terms. We may also seek equity capital and capital from joint venture partners to implement our strategy.

Our business model is dependent upon raising or recycling capital to meet obligations and to fund development and acquisition activity. If one or more sources of capital are not available when required, we may be forced to reduce the number of projects we acquire or develop and/or raise capital on potentially unfavorable terms, or we may be unable to raise capital, which could have an adverse effect on our financial position or results of operations.

Cash Flows Summary

We report and analyze our cash flows based on operating activities, investing activities, and financing activities. The following table summarizes the changes in cash flows (in thousands):

| | Nine Months Ended September 30, | | |
|---|------------------------------------|------------|-----------|
| | 2018 | 2017 | Change |
| Net cash provided by operating activities | \$178,037 | \$161,229 | \$16,808 |
| Net cash used in investing activities | (182,402) | (7,395) | (175,007) |
| Net cash used in financing activities | (118,255) | (142,551) | 24,296 |

The reasons for significant increases and decreases in cash flows between the periods are as follows:

Cash Flows from Operating Activities. Cash flows from operating activities increased \$16.8 million between the 2018 and 2017 nine month periods primarily due to an increase in cash generated from property operations as a result

of the commencement of operations of 864 Spring Street in the first quarter of 2018, 8000 Avalon in the second quarter of 2017, and

22

Table of Contents

Carolina Square in the third quarter of 2017. These increases are partially offset by a decrease in cash generated from property operations as a result of the sale of ACSC in June 2017 and the sales of Bank of America Center, One Orlando Centre, and Citrus Center in December 2017 and a decrease in lease termination fees between periods.

Cash Flows from Investing Activities. Cash used in investing activities increased \$175.0 million between the 2018 and 2017 nine month periods primarily due to proceeds from the 2017 ACSC sale, proceeds from the 2017 sale of Emory Point I and II, offset by a reduction in acquisition and development expenditures.

Cash Flows from Financing Activities. Cash used in financing activities decreased \$24.3 million between the 2018 and 2017 nine month periods primarily due to net repayment of notes payable in 2017, partially offset by a 2017 common stock issuance.

Capital Expenditures. We incur costs related to our real estate assets that include acquisition of properties, development of new properties, redevelopment of existing or newly purchased properties, leasing costs for new or replacement tenants, and ongoing property repairs and maintenance.

Capital expenditures for assets we develop or acquire and then hold and operate are included in the property acquisition, development, and tenant asset expenditures line item within investing activities on the condensed consolidated statements of cash flows. The changes in amounts accrued are removed from the table below (accrued capital adjustment) to show the components of these costs on a cash basis. Components of costs included in this line item for the nine months ended September 30, 2018 and 2017 are as follows (in thousands):

| | Nine Months Ended September 30, | |
|--|------------------------------------|-----------|
| | 2018 | 2017 |
| Development | \$47,842 | \$144,116 |
| Operating — leasing costs | 29,359 | 53,809 |
| Operating — building improvements | 22,711 | 38,097 |
| Capitalized interest | 4,021 | 6,509 |
| Capitalized personnel costs | 6,615 | 5,361 |
| Change in accrued capital expenditures | 21,920 | (18,081) |
| Total property acquisition, development, and tenant asset expenditures | \$132,468 | \$229,811 |

Capital expenditures decreased due to a number of development projects being completed and a decrease in building improvement projects. Tenant improvements and leasing costs, as well as related capitalized personnel costs, are a function of the number and size of newly executed leases or renewals of existing leases. Changes in accrued capital expenditures decreased primarily due to payments related to the construction of 864 Spring Street that were due and made at the time the property commenced operations. The amounts of tenant improvement and leasing costs for our office portfolio on a per square foot basis were as follows:

| | Nine Months Ended September 30, | |
|------------------|---|--------|
| | 2018 | 2017 |
| New leases | \$8.18 | \$7.52 |
| Renewal leases | \$5.03 | \$5.10 |
| Expansion leases | \$7.02 | \$7.12 |

The amounts of tenant improvement and leasing costs on a per square foot basis vary by lease and by market. Given the level of expected leasing and renewal activity, management expects tenant improvements and leasing costs per square foot in future periods to remain consistent with those experienced in the first nine months of 2018.

Dividends. We paid common dividends of \$79.8 million and \$74.0 million in the 2018 and 2017 nine month periods, respectively. We funded the common dividends with cash on hand and cash provided by operating activities. We expect to fund our future quarterly common dividends with cash provided by operating activities, proceeds from

investment property sales, distributions from unconsolidated joint ventures, and indebtedness, if necessary.

On a quarterly basis, we review the amount of the common dividend in light of current and projected future cash flows from the sources noted above and also consider the requirements needed to maintain our REIT status. In addition, we have certain covenants under credit agreements which could limit the amount of common dividends paid. In general, common dividends of any amount can be paid as long as leverage, as defined in our credit agreements, is less than 60% and we are not in default. Certain conditions also apply in which we can still pay common dividends if leverage is above that amount. We routinely monitor the status of our common dividend payments in light of the covenants of our credit agreements.

Table of Contents

Off Balance Sheet Arrangements

General. We have a number of off balance sheet joint ventures with varying structures, as described in note 6 of our 2017 Annual Report on Form 10-K and note 2 of this Form 10-Q. The joint ventures in which we have an interest are involved in the ownership, acquisition, and/or development of real estate. A venture will fund capital requirements or operational needs with cash from operations or financing proceeds, if possible. If additional capital is deemed necessary, a venture may request a contribution from the partners, and we will evaluate such request.

Debt. At September 30, 2018, our unconsolidated joint ventures had aggregate outstanding indebtedness to third parties of \$343.8 million. These loans are generally mortgage or construction loans, most of which are non-recourse to us except as described in the paragraph below. In addition, in certain instances, we provide “non-recourse carve-out guarantees” on these non-recourse loans. Certain of these loans have variable interest rates, which creates exposure to the ventures in the form of market risk from interest rate changes.

We guarantee 12.5% of the loan amount related to the Carolina Square construction loan, which has a lending capacity of \$79.8 million, and an outstanding balance of \$74.0 million as of September 30, 2018. At September 30, 2018, we guaranteed \$9.2 million of the amount outstanding.

In the second quarter of 2018, the Carolina Square Holdings LP joint venture executed the first of two one-year extensions for its associated construction loan, extending the maturity date to May 2019.

Critical Accounting Policies

There have been no material changes in the critical accounting policies from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2017.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes in the market risk associated with our notes payable at September 30, 2018 compared to that as disclosed in our Annual Report on Form 10-K for the year ended December 31, 2017.

Item 4. Controls and Procedures.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures, which, by their nature, can provide only reasonable assurance regarding management’s control objectives. As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer along with the Chief Financial Officer, of the effectiveness, design and operation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). Based upon the foregoing, the Chief Executive Officer along with the Chief Financial Officer concluded that our disclosure controls and procedures were effective. In addition, based on such evaluation we have identified no changes in our internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

Information regarding legal proceedings is described under the subheading "Litigation" in note 6 to the unaudited condensed consolidated financial statements set forth in this Form 10-Q.

Item 1A. Risk Factors

Risk factors that affect our business and financial results are discussed in Part I, "Item 1A. Risk Factors," of our Annual Report on Form 10-K for the year ended December 31, 2017. There have been no material changes in our risk factors from those previously disclosed in our Annual Report. You should carefully consider the risks described in our Annual Report, which could materially affect our business, financial condition or future results. The risks described in our Annual Report are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem immaterial also may materially adversely affect our business, financial condition, and/or operating results. If any of the risks actually occur, our business, financial condition, and/or results of operations could be negatively affected.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

For information on our equity compensation plans, see note 13 of our Annual Report on Form 10-K and note 7 to the unaudited condensed consolidated financial statements set forth in this Form 10-Q. We did not make any sales of unregistered securities during the third quarter of 2018. We did not purchase any common shares during the third quarter of 2018.

Table of Contents

Item 6. Exhibits.

2.1 Agreement and Plan of Merger, dated April 28, 2016, by and among Parkway Properties, Inc., Parkway Properties LP, the Registrant and Clinic Sub Inc, filed as Exhibit 2.1 to the Registrant's Current Report on Form 8-K filed on April 29, 2016, and incorporated herein by reference.

3.1 Restated and Amended Articles of Incorporation of the Registrant, as amended August 9, 1999, filed as Exhibit 3.1 to the Registrant's Form 10-Q for the quarter ended June 30, 2002, and incorporated herein by reference.

3.1.1 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended July 22, 2003, filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K filed on July 23, 2003, and incorporated herein by reference.

3.1.2 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended December 15, 2004, filed as Exhibit 3(a)(i) to the Registrant's Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.

3.1.3 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended May 4, 2010, filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed May 10, 2010, and incorporated herein by reference.

3.1.4 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended May 9, 2014, filed as Exhibit 3.1.4 to the Registrant's Form 10-Q for the quarter ended June 30, 2014, and incorporated herein by reference.

3.1.5 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended October 6, 2016 (incorporated by reference from Exhibit 3.1 to the Registrant's Current Form 8-K filed on October 7, 2016).

3.1.6 Articles of Amendment to Restated and Amended Articles of Incorporation of the Registrant, as amended October 6, 2016 (incorporated by reference from Exhibit 3.1.1 to the Registrant's Current Form 8-K filed on October 7, 2016).

3.2 Bylaws of the Registrant, as amended and restated December 4, 2012, filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on December 7, 2012, and incorporated herein by reference.

11 *Computation of Per Share Earnings.

31.1 † Certification of the Chief Executive Officer Pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 † Certification of the Chief Financial Officer Pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 † Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 † Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 † The following financial information for the Registrant, formatted in XBRL (Extensible Business Reporting Language): (i) the condensed consolidated balance sheets, (ii) the condensed consolidated statements of operations, (iii) the condensed consolidated statements of equity, (iv) the condensed consolidated statements of cash flows, and (v) the notes to condensed consolidated financial statements.

* Data required by ASC 260, "Earnings per Share," is provided in note 8 to the condensed consolidated financial statements included in this report.

† Filed herewith.

26

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COUSINS
PROPERTIES
INCORPORATED

/s/ Gregg D.

Adzema

Gregg D. Adzema

Executive Vice

President and Chief

Financial Officer

(Duly Authorized

Officer and

Principal Financial

Officer)

Date: October 24, 2018