NOCOPI TECHNOLOGIES INC/MD/

Form 10-Q

November 10, 2016	
United States	
Securities and Exchange Commission	
Washington, D.C. 20549	
Form 10-Q	
(Mark One)	
Þ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURI	TIES EXCHANGE
ACT OF 1934.	
For the quarterly period ended September 30, 2016	
or	
" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURI	TIES EXCHANGE
ACT OF 1934.	
For the transition period from to	
Commission File Number: 000-20333	

#### NOCOPI TECHNOLOGIES, INC.

(Exact name of registrant as specified in its charter)

#### Maryland

87-0406496

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 480 Shoemaker Road, Suite 104, King of Prussia, PA 19406

(Address of principal executive offices) (Zip Code)

#### (610) 834-9600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer "Accelerated filer Smaller reporting company Do not check if a smaller reporting company Accelerated filer Smaller reporting company Do not check if a smaller reporting compa

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable
date. 58,599,016 shares of common stock, par value \$0.01, as of November 10, 2016.

# NOCOPI TECHNOLOGIES, INC.

#### **INDEX**

Part I. FINANCIAL INFORMATION	PAGE
Item 1.	1
Financial Statements	
Statements of Operations for Three Months and Nine Months ended September 30, 2016 and September 30,	1
2015 Balance Sheets at September 30, 2016 and December 31, 2015 Statements of Cash Flows for Nine Months ended September 30, 2016 and September 30, 2015 Notes to Financial Statements	2 3 4
Item 2.	8
Management s Discussion and Analysis of Financial Condition and Results of Operations	
Item 3.	14
Quantitative and Qualitative Disclosures About Market Risk	
Item 4.	14
Controls and Procedures	
Part II. OTHER INFORMATION	
<u>Item 6.</u>	15
Exhibits	
<u>SIGNATURES</u>	16
EXHIBIT INDEX	17

#### PART I FINANCIAL INFORMATION

**Item 1. Financial Statements** 

## Nocopi Technologies, Inc.

## Statements of Operations\*

(unaudited)

	Three Months ended September 30 2016 2015				Nine Months ended September 30 2016 2015		
T.							
Revenues							
Licenses, royalties and	170.200	Φ.	76.700	ф	201.000	Φ.	222 (00
fees	,	\$	76,700	\$	381,800	\$	233,600
Product and other sales	373,400		159,700		648,100		507,900
	543,700		236,400		1,029,900		741,500
Cost of revenues							
Licenses, royalties and							
fees	36,500		19,000		73,000		61,000
Product and other sales	156,900		63,300		275,200		207,100
	193,400		82,300		348,200		268,100
Gross profit	350,300		154,100		681,700		473,400
Operating expenses							
Research and							
development	33,700		31,300		103,700		95,300
Sales and marketing	72,800		49,100		176,700		154,300
General and	•		,		,		•
administrative	69,900		101,600		224,200		253,000
	176,400		182,000		504,600		502,600
Net income (loss) from							
operations	173,900		(27,900)		177,100		(29,200)
Other income							
(expenses)							
Interest expense, bank							
charges and accretion							
of interest	(3,300)		(21,900)		(10,100)		(32,200)
	(- ) /		( ,- ,- ,- ,-		( -,)		(- ,)

Net income (loss)	\$ (3,300) 170,600	\$ (21,900) (49,800) \$	(10,100) 167,000	\$ (32,200) (61,400)
Basic and diluted net income (loss) per common share	\$ .00	\$ (.00) \$	.00	\$ (.00)
Weighted average common shares outstanding				
Basic	58,599,016	58,599,016	58,599,016	58,599,016
Diluted	58,599,655	58,599,016	58,600,384	58,599,016

<sup>\*</sup>See accompanying notes to these financial statements.

## Nocopi Technologies, Inc.

#### Balance Sheets\*

		otember 30 2016 (naudited)	I	December 31 2015 (audited)
Assets				
Current assets				
Cash	\$	37,100	\$	11,400
Accounts receivable less \$5,000 allowance for doubtful accounts		413,100		253,300
Inventory		73,300		36,600
Prepaid and other		11,900		22,600
Total current assets		535,400		323,900
Fixed assets				
Leasehold improvements		19,700		19,700
Furniture, fixtures and equipment		178,300		176,900
		198,000		196,600
Less: accumulated depreciation and amortization		181,200		175,700
		16,800		20,900
Total assets	\$	552,200	\$	344,800
Liabilities and Stockholders' Defi	iciency			
Current liabilities				
Demand loans	\$	10,000	\$	23,500
Convertible debentures		128,300		32,800
Accounts payable		88,100		76,200
Accrued expenses		506,700		443,000
Deferred revenue		90,200		112,400
Total current liabilities		823,300		687,900
Convertible debentures				95,000
Stockholders' deficiency				
Common stock, \$0.01 par value				
Authorized 75,000,000 shares				
Issued and outstanding 58,599,016 shares		586,000		586,000
Paid-in capital		12,426,600		12,426,600
Accumulated deficit		(13,283,700)		(13,450,700)
Total stockholders' deficiency		(271,100)		(438,100)
Total liabilities and stockholders' deficiency	\$	552,200	\$	344,800

\*See accompanying notes to these financial statements.

2

## Nocopi Technologies, Inc.

## Statements of Cash Flows\*

#### (unaudited)

	Nine Months ended September 30			
	2016		2015	
Operating Activities				
Net income (loss)	\$	167,000	\$	(61,400)
Adjustments to reconcile net income (loss) to net cash provided by				
operating activities				
Depreciation and amortization		5,500		