

CONSUMERS BANCORP INC /OH/  
Form 10-Q  
November 14, 2018

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2018

Commission File No. 033-79130

**CONSUMERS BANCORP, INC.**

(Exact name of registrant as specified in its charter)

OHIO 34-1771400  
(State or other jurisdiction (I.R.S. Employer Identification No.)  
of incorporation or organization)

614 East Lincoln Way, P.O. Box 256, Minerva, Ohio 44657  
(Address of principal executive offices) (Zip  
Code)

(330) 868-7701

(Registrant's telephone number)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer  
Non-accelerated filer (Do not check if smaller reporting company) Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Securities Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 2,733,845 shares of Registrant's common stock, no par value, outstanding as of November 12, 2018.

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**CONSUMERS BANCORP, INC.**

**FORM 10-Q**

**QUARTER ENDED September 30, 2018**

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## PART I – FINANCIAL INFORMATION

## Item 1 – Financial Statements

## CONSUMERS BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS (Unaudited)

|   | September<br>30,<br>2018 | June 30,<br>2018 |
|---|--------------------------|------------------|
| (Dollars in thousands, except per share data)   |                          |                  |
| <b>ASSETS</b>   |                          |                  |
| Cash on hand and noninterest-bearing deposits in financial institutions                                 | \$ 8,579                 | \$ 7,615         |
| Federal funds sold and interest-bearing deposits in financial institutions                              | 2,206                    | 157              |
| Total cash and cash equivalents   | 10,785                   | 7,772            |
| Certificates of deposit in other financial institutions   | 2,973                    | 2,973            |
| Securities, available-for-sale  | 137,668                  | 144,028          |
| Securities, held-to-maturity (fair value of \$3,965 at September 30, 2018 and \$4,048 at June 30, 2018) | 3,929                    | 4,024            |
| Federal bank and other restricted stocks, at cost   | 1,459                    | 1,459            |
| Loans held for sale   | 2,663                    | 1,448            |
| Total loans   | 328,682                  | 318,509          |
| Less allowance for loan losses  | (3,538 )                 | (3,422 )         |
| Net loans   | 325,144                  | 315,087          |
| Cash surrender value of life insurance  | 9,404                    | 9,335            |
| Premises and equipment, net   | 13,474                   | 13,315           |
| Accrued interest receivable and other assets  | 3,290                    | 3,178            |
| Total assets  | \$ 510,789               | \$ 502,619       |
| <b>LIABILITIES</b>  |                          |                  |
| Deposits  |                          |                  |
| Noninterest-bearing demand  | \$ 113,123               | \$ 107,919       |
| Interest bearing demand   | 85,618                   | 81,299           |
| Savings   | 162,749                  | 162,204          |
| Time  | 79,049                   | 78,541           |
| Total deposits  | 440,539                  | 429,963          |
| Short-term borrowings   |                          |                  |
| Federal Home Loan Bank advances   | 2,902                    | 13,367           |
| Accrued interest and other liabilities  | 19,739                   | 11,756           |
| Total liabilities   | 3,639                    | 3,772            |
| Commitments and contingent liabilities  | 466,819                  | 458,858          |

**SHAREHOLDERS' EQUITY**

|  |            |            |
|--|------------|------------|
| Preferred stock (no par value, 350,000 shares authorized, none outstanding)  | —          | —          |
| Common stock (no par value, 3,500,000 shares authorized; 2,854,133 shares issued as of September 30, 2018 and June 30, 2018) | 14,628     | 14,630     |
| Retained earnings  | 33,660     | 32,342     |
| Treasury stock, at cost (120,288 and 124,489 common shares as of September 30, 2018 and June 30, 2018, respectively)         | (1,515 )   | (1,576 )   |
| Accumulated other comprehensive loss   | (2,803 )   | (1,635 )   |
| Total shareholders' equity   | 43,970     | 43,761     |
| Total liabilities and shareholders' equity   | \$ 510,789 | \$ 502,619 |

See accompanying notes to consolidated financial statements

**CONSUMERS BANCORP, INC.****CONSOLIDATED STATEMENTS OF INCOME (Unaudited)**

|  | Three Months<br>ended |         |
|--|-----------------------|---------|
| (Dollars in thousands, except per share amounts)       | September 30,<br>2018 | 2017    |
| Interest and dividend income                           |                       |         |
| Loans, including fees                                  | \$3,949               | \$3,228 |
| Securities, taxable                                    | 526                   | 490     |
| Securities, tax-exempt                                 | 375                   | 367     |
| Federal bank and other restricted stocks               | 22                    | 21      |
| Federal funds sold and other interest bearing deposits | 23                    | 37      |
| Total interest and dividend income                     | 4,895                 | 4,143   |
| Interest expense                                       |                       |         |
| Deposits   | 514                   | 248     |
| Short-term borrowings                                  | 14                    | 55      |
| Federal Home Loan Bank advances                        | 68                    | 54      |
| Total interest expense                                 | 596                   | 357     |
| Net interest income                                    | 4,299                 | 3,786   |
| Provision for loan losses                              | 115                   | 90      |
| Net interest income after provision for loan losses    | 4,184                 | 3,696   |
| Noninterest income                                     |                       |         |
| Service charges on deposit accounts                    | 316                   | 308     |
| Debit card interchange income                          | 358                   | 323     |
| Bank owned life insurance income                       | 69                    | 68      |
| Securities gains, net                                  | 587                   | 38      |
| Other  | 165                   | 135     |
| Total noninterest income                               | 1,495                 | 872     |
| Noninterest expenses                                   |                       |         |
| Salaries and employee benefits                         | 1,975                 | 1,810   |
| Occupancy and equipment                                | 488                   | 455     |
| Data processing expenses                               | 150                   | 148     |
| Debit card processing expenses                         | 194                   | 180     |
| Professional and director fees                         | 170                   | 117     |
| FDIC assessments                                       | 38                    | 46      |
| Franchise taxes  | 89                    | 84      |
| Marketing and advertising                              | 104                   | 78      |
| Telephone and network communications                   | 72                    | 82      |
| Other  | 404                   | 393     |



|                                      |         |        |
|--------------------------------------|---------|--------|
| Total noninterest expenses           | 3,684   | 3,393  |
| Income before income taxes           | 1,995   | 1,175  |
| Income tax expense                   | 322     | 246    |
| Net income                           | \$1,673 | \$929  |
| Basic and diluted earnings per share | \$0.61  | \$0.34 |

See accompanying notes to consolidated financial statements

**CONSUMERS BANCORP, INC.****Consolidated statements of comprehensive income****(Unaudited)**

(Dollars in thousands)

|   | Three Months<br>ended |       |
|---|-----------------------|-------|
|   | September 30,<br>2018 | 2017  |
| Net income  | \$1,673               | \$929 |
| Other comprehensive income (loss), net of tax:                            |                       |       |
| Net change in unrealized gains (losses) on securities available-for-sale: |                       |       |
| Unrealized gains (losses) arising during the period                       | (893 )                | 104   |
| Reclassification adjustment for gains included in income                  | (587 )                | (38 ) |
| Net unrealized gains (losses)   | (1,480)               | 66    |
| Income tax effect   | 312                   | (22 ) |
| Other comprehensive income (loss)   | (1,168)               | 44    |
| Total comprehensive income  | \$505                 | \$973 |

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY****(Unaudited)**

(Dollars in thousands, except per share data)

|   | Three Months<br>ended |          |
|---|-----------------------|----------|
|   | September 30,<br>2018 | 2017     |
| Balance at beginning of period  | \$43,761              | \$43,535 |
| Net income  | 1,673                 | 929      |
| Other comprehensive income (loss)   | (1,168 )              | 44       |
| 4,201 and 6,321 shares issued associated with stock awards during the three months ended<br>September 30, 2018 and 2017, respectively   | 59                    | 90       |
| 204 Dividend reinvestment plan shares associated with forfeited and expired restricted stock<br>awards retired to treasury stock during the three months ended September 30, 2017 | —                     | —        |
| Common cash dividends   | (355 )                | (327 )   |
| Balance at the end of the period  | \$43,970              | \$44,271 |
| Common cash dividends per share   | \$0.13                | \$0.12   |

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

|  | Three Months<br>Ended |                 |
|--|-----------------------|-----------------|
| (Dollars in thousands)                                   | September 30,<br>2018 | 2017            |
| <b>Cash flows from operating activities</b>              |                       |                 |
| Net cash from operating activities                       | \$533                 | \$503           |
| <b>Cash flow from investing activities</b>               |                       |                 |
| Securities available-for-sale                            |                       |                 |
| Purchases  | (2,060 )              | (426 )          |
| Maturities, calls and principal pay downs                | 4,730                 | 4,412           |
| Proceeds from sales                                      | 2,573                 | 1,586           |
| Securities held-to-maturity                              |                       |                 |
| Principal pay downs                                      | 95                    | 95              |
| Net increase in loans                                    | (10,247)              | (14,833)        |
| Acquisition of premises and equipment                    | (350 )                | (86 )           |
| Sale of other real estate owned                          | —                     | 71              |
| Net cash from investing activities                       | (5,259 )              | (9,181 )        |
| <b>Cash flow from financing activities</b>               |                       |                 |
| Net increase in deposit accounts                         | 10,576                | 9,369           |
| Net change in short-term borrowings                      | (10,465)              | 3,919           |
| Proceeds from Federal Home Loan Bank advances            | 8,000                 | —               |
| Repayments of Federal Home Loan Bank advances            | (17 )                 | (16 )           |
| Dividends paid   | (355 )                | (327 )          |
| Net cash from financing activities                       | 7,739                 | 12,945          |
| Increase in cash or cash equivalents                     | 3,013                 | 4,267           |
| Cash and cash equivalents, beginning of period           | 7,772                 | 9,912           |
| <b>Cash and cash equivalents, end of period</b>          | <b>\$10,785</b>       | <b>\$14,179</b> |
| <b>Supplemental disclosure of cash flow information:</b> |                       |                 |
| Cash paid during the period:                             |                       |                 |
| Interest   | \$576                 | \$347           |
| Federal income taxes                                     | —                     | —               |
| Non-cash items:  |                       |                 |
| Transfer from loans held for sale to portfolio           | 75                    | —               |

|   |    |   |
|---|----|---|
| Issuance of treasury stock for stock awards   | 59 | — |
| Expired and forfeited dividend reinvestment plan shares associated with restricted stock awards that were retired to treasury stock | —  | 4 |

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited)**

(Dollars in thousands, except per share amounts)

**Note 1 – Summary of Significant Accounting Policies:**

**Nature of Operations:** Consumers Bancorp, Inc. (the Corporation) is a bank holding company headquartered in Minerva, Ohio that provides, through its banking subsidiary, Consumers National Bank (the Bank), a broad array of products and services throughout its primary market area of Carroll, Columbiana, Jefferson, Stark, Summit, Wayne and contiguous counties in Ohio. The Bank's business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its primary market area.

**Basis of Presentation:** The consolidated financial statements for interim periods are unaudited and reflect all adjustments (consisting of only normal recurring adjustments), which, in the opinion of management, are necessary to present fairly the financial position and results of operations and cash flows for the periods presented. The unaudited financial statements are presented in accordance with the requirements of Form 10-Q and do not include all disclosures normally required by accounting principles generally accepted in the United States of America. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's Form 10-K for the year ended June 30, 2018. The results of operations for the interim period disclosed herein are not necessarily indicative of the results that may be expected for a full year.

The consolidated financial statements include the accounts of the Corporation and the Bank. All significant inter-company transactions and accounts have been eliminated in consolidation.

**Segment Information:** The Corporation is a bank holding company engaged in the business of commercial and retail banking, which accounts for substantially all the revenues, operating income, and assets. Accordingly, all its operations are recorded in one segment, banking.

**Reclassifications:** Certain items in prior financial statements have been reclassified to conform to the current presentation. Any reclassifications had no impact on prior year net income or shareholders' equity.

**Recently Issued Accounting Pronouncements Not Yet Effective:** In June 2016, FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. This ASU adds a new Topic 326 to the codification and removes the thresholds that companies apply to measure credit losses on financial instruments measured at amortized cost, such as loans, receivables, and held-to-maturity debt securities. Under current U.S. generally accepted accounting principles, companies generally recognize credit losses when it is probable that the loss has been incurred. The revised guidance will remove all current loss recognition thresholds and will require companies to recognize an allowance for credit losses for the difference between the amortized cost basis of a financial instrument and the amount of amortized cost that the corporation expects to collect over the instrument's contractual life. ASU 2016-13 also amends the credit loss measurement guidance for available-for-sale debt securities and beneficial interests in securitized financial assets. The guidance in ASU 2016-13 is effective for "public business entities," as defined in this guidance, that are SEC filers for fiscal years and for interim periods within those fiscal years beginning after December 15, 2019. Early adoption of the guidance is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Management is currently evaluating the impact of the adoption of this guidance on the Corporation's consolidated financial statements and are in the midst of gathering critical data to evaluate the impact. However, it is too early to estimate the impact.

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*. This ASU will require all organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Additional qualitative and quantitative disclosures will be required so that users can understand more about the nature of an entity's leasing activities. The new guidance is effective for annual reporting periods and interim reporting periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted. Management is currently evaluating the impact of the adoption of this guidance on the Corporation's consolidated financial statements and expects to recognize an increase in other assets and other liabilities for the rights and obligations created by leasing of branch offices. Management also expects minimal impact in the income statement with respect to occupancy expense related to leases.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 2 – Securities**

| <b><u>Available –for-Sale</u></b>   | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Fair<br/>Value</b> |
|---|---------------------------|---------------------------------------|--|-----------------------|
| <b>September 30, 2018</b>   |                           |                                       |  |                       |
| Obligations of U.S. government-sponsored entities and agencies            | \$ 16,320                 | \$ —                                  | \$ (481 )                              | \$ 15,839             |
| Obligations of state and political subdivisions                           | 55,795                    | 237                                   | (974 )                                 | 55,058                |
| U.S. Government-sponsored mortgage-backed securities–residential          | 62,011                    | —                                     | (2,084 )                               | 59,927                |
| U.S. Government-sponsored mortgage-backed securities–commercial           | 1,425                     | —                                     | (17 )                                  | 1,408                 |
| U.S. Government-sponsored collateralized mortgage obligations–residential | 5,666                     | —                                     | (230 )                                 | 5,436                 |
| Total available-for-sale securities                                       | \$ 141,217                | \$ 237                                | \$ (3,786 )                            | \$ 137,668            |

| <b><u>Held-to-Maturity</u></b>                  | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrecognized<br/>Gains</b> | <b>Gross<br/>Unrecognized<br/>Losses</b> | <b>Fair<br/>Value</b> |
|---|---------------------------|---|--|-----------------------|
| <b>September 30, 2018</b>                       |                           |   |  |                       |
| Obligations of state and political subdivisions | \$ 3,929                  | \$ 45                                   | \$ (9 )                                  | \$ 3,965              |
| Total held-to-maturity securities               | \$ 3,929                  | \$ 45                                   | \$ (9 )                                  | \$ 3,965              |

| <b><u>Available–for-Sale</u></b>                               | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrealized<br/>Gains</b> | <b>Gross<br/>Unrealized<br/>Losses</b> | <b>Fair<br/>Value</b> |
|--|---------------------------|---------------------------------------|--|-----------------------|
| <b>June 30, 2018</b>   |                           |                                       |  |                       |
| Obligations of U.S. government-sponsored entities and agencies | \$ 16,488                 | \$ 6                                  | \$ (372 )                              | \$ 16,122             |
| Obligations of state and political subdivisions                | 56,964                    | 339                                   | (713 )                                 | 56,590                |
|  | 65,062                    | 6                                     | (1,660 )                               | 63,408                |



|   |            |        |           |              |
|---|------------|--------|-----------|--------------|
| U.S. Government-sponsored mortgage-backed securities – residential          |            |        |           |              |
| U.S. Government-sponsored mortgage-backed securities – commercial           | 1,432      | —      | (17       | ) 1,415      |
| U.S. Government-sponsored collateralized mortgage obligations - residential | 5,973      | 9      | (216      | ) 5,766      |
| Pooled trust preferred security   | 178        | 549    | —         | 727          |
| Total available-for-sale securities   | \$ 146,097 | \$ 909 | \$ (2,978 | ) \$ 144,028 |

**Held-to-Maturity**

|   | <b>Amortized<br/>Cost</b> | <b>Gross<br/>Unrecognized<br/>Gains</b> | <b>Gross<br/>Unrecognized<br/>Losses</b> | <b>Fair<br/>Value</b> |
|---|---------------------------|---|--|-----------------------|
| <b>June 30, 2018</b>                            |                           |   |  |                       |
| Obligations of state and political subdivisions | \$ 4,024                  | \$ 24                                   | \$ —                                     | \$ 4,048              |
| Total held-to-maturity securities               | \$ 4,024                  | \$ 24                                   | \$ —                                     | \$ 4,048              |

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

Proceeds from the sale of available-for-sale securities were as follows:

|                       | Three Months<br>Ended |         |
|-----------------------|-----------------------|---------|
|                       | September 30,         |         |
|                       | 2018                  | 2017    |
| Proceeds from sales   | \$2,573               | \$1,586 |
| Gross realized gains  | 593                   | 39      |
| Gross realized losses | 6                     | 1       |

The income tax provision related to the net realized gains amounted to \$124 for the three months ended September 30, 2018. The income tax provision related to the net realized gains amounted to \$13 for the three months ended September 30, 2017.

The amortized cost and fair values of debt securities at September 30, 2018, by expected maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily mortgage-backed securities are shown separately.

|  | Amortized<br>Cost | Estimated<br>Fair<br>Value |
|--|-------------------|----------------------------|
| <b><u>Available-for-Sale</u></b>       |                   |                            |
| Due in one year or less                | \$ 1,824          | \$ 1,827                   |
| Due after one year through five years  | 19,435            | 19,201                     |
| Due after five years through ten years | 27,499            | 27,112                     |
| Due after ten years                    | 23,357            | 22,757                     |
| Total                                  | 72,115            | 70,897                     |

|  |            |            |
|--|------------|------------|
| U.S. Government-sponsored mortgage-backed and related securities | 69,102     | 66,771     |
| Total available-for-sale securities                              | \$ 141,217 | \$ 137,668 |

**Held-to-Maturity**

|  |          |          |
|--|----------|----------|
| Due after five years through ten years | 527      | 521      |
| Due after ten years                    | 3,402    | 3,444    |
| Total held-to-maturity securities      | \$ 3,929 | \$ 3,965 |

The following table summarizes the securities with unrealized losses at September 30, 2018 and June 30, 2018, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

| <b><u>Available-for-sale</u></b>                             | <b>Less than 12 Months</b> |                        | <b>12 Months or more</b> |                        | <b>Total</b>      |                        |
|--|----------------------------|------------------------|--------------------------|------------------------|-------------------|------------------------|
|  | <b>Fair Value</b>          | <b>Unrealized Loss</b> | <b>Fair Value</b>        | <b>Unrealized Loss</b> | <b>Fair Value</b> | <b>Unrealized Loss</b> |
| <b>September 30, 2018</b>                                    |                            |                        |                          |                        |                   |                        |
| Obligations of US government-sponsored entities and agencies | \$12,248                   | \$ (282 )              | \$3,591                  | \$ (199 )              | \$15,839          | \$ (481 )              |
| Obligations of states and political subdivisions             | 29,778                     | (467 )                 | 9,744                    | (507 )                 | 39,522            | (974 )                 |
| Mortgage-backed securities – residential                     | 23,084                     | (434 )                 | 36,843                   | (1,650 )               | 59,927            | (2,084 )               |
| Mortgage-backed securities – commercial                      | —                          | —                      | 1,408                    | (17 )                  | 1,408             | (17 )                  |
| Collateralized mortgage obligations – residential            | 900                        | (1 )                   | 4,536                    | (229 )                 | 5,436             | (230 )                 |
| Total temporarily impaired                                   | \$66,010                   | \$ (1,184 )            | \$56,122                 | \$ (2,602 )            | \$122,132         | \$ (3,786 )            |

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

|  | <b>Less than 12 Months</b> |                        | <b>12 Months or more</b> |                        | <b>Total</b>      |                        |
|--|----------------------------|------------------------|--------------------------|------------------------|-------------------|------------------------|
|  | <b>Fair Value</b>          | <b>Unrealized Loss</b> | <b>Fair Value</b>        | <b>Unrealized Loss</b> | <b>Fair Value</b> | <b>Unrealized Loss</b> |
| <b><u>Held-to-maturity</u></b>                   |                            |                        |                          |                        |                   |                        |
| <b>September 30, 2018</b>                        |                            |                        |                          |                        |                   |                        |
| Obligations of states and political subdivisions | \$3,053                    | \$ (9 )                | \$ —                     | \$ —                   | \$3,053           | \$ (9 )                |
| Total temporarily impaired                       | \$3,053                    | \$ (9 )                | \$ —                     | \$ —                   | \$3,053           | \$ (9 )                |

|  | <b>Less than 12 Months</b> |                        | <b>12 Months or more</b> |                        | <b>Total</b>      |                        |
|--|----------------------------|------------------------|--------------------------|------------------------|-------------------|------------------------|
|  | <b>Fair Value</b>          | <b>Unrealized Loss</b> | <b>Fair Value</b>        | <b>Unrealized Loss</b> | <b>Fair Value</b> | <b>Unrealized Loss</b> |
| <b><u>Available-for-sale</u></b>                             |                            |                        |                          |                        |                   |                        |
| <b>June 30, 2018</b>   |                            |                        |                          |                        |                   |                        |
| Obligations of US government-sponsored entities and agencies | \$12,400                   | \$ (224 )              | \$2,747                  | \$ (148 )              | \$15,147          | \$ (372 )              |
| Obligations of states and political subdivisions             | 26,775                     | (369 )                 | 7,975                    | (344 )                 | 34,750            | (713 )                 |
| Mortgage-backed securities – residential                     | 31,038                     | (581 )                 | 29,716                   | (1,079 )               | 60,754            | (1,660 )               |
| Mortgage-backed securities – commercial                      | 1,415                      | (17 )                  | —                        | —                      | 1,415             | (17 )                  |
| Collateralized mortgage obligation – residential             | —                          | —                      | 4,821                    | (216 )                 | 4,821             | (216 )                 |
| Total temporarily impaired                                   | \$71,628                   | \$ (1,191 )            | \$45,259                 | \$ (1,787 )            | \$116,887         | \$ (2,978 )            |

Management evaluates securities for other-than-temporary impairment (OTTI) on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities are generally evaluated for OTTI under FASB ASC Topic 320, *Accounting for Certain Investments in Debt and Equity Securities*.

In determining OTTI under the ASC Topic 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of

subjectivity and judgment and is based on the information available to management at a point in time.

The unrealized losses within the securities portfolio as of September 30, 2018 have not been recognized into income because the decline in fair value is not attributed to credit quality and management does not intend to sell, and it is not likely that management will be required to sell, the securities prior to their anticipated recovery. The decline in fair value within the securities portfolio is largely due to changes in interest rates and the fair value is expected to recover as the securities approach maturity. The mortgage-backed securities and collateralized mortgage obligations were primarily issued by Fannie Mae, Freddie Mac and Ginnie Mae, institutions which the government has affirmed its commitment to support. The Corporation does not own any private label mortgage-backed securities.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 3 – Loans**

Major classifications of loans were as follows:

|                                       | September<br>30,<br>2018 | June 30,<br>2018 |
|---------------------------------------|--------------------------|------------------|
| Commercial                            | \$ 62,242                | \$ 60,995        |
| Commercial real estate:               |                          |                  |
| Construction                          | 4,568                    | 5,394            |
| Other                                 | 191,096                  | 183,383          |
| 1 – 4 Family residential real estate: |                          |                  |
| Owner occupied                        | 49,573                   | 47,433           |
| Non-owner occupied                    | 14,775                   | 15,516           |
| Construction                          | 1,825                    | 1,171            |
| Consumer                              | 4,856                    | 4,873            |
| Subtotal                              | 328,935                  | 318,765          |
| Net Deferred loan fees and costs      | (253 )                   | (256 )           |
| Allowance for loan losses             | (3,538 )                 | (3,422 )         |
| Net Loans                             | \$ 325,144               | \$ 315,087       |

The following table presents the activity in the allowance for loan losses by portfolio segment for the three months ended September 30, 2018:

|  | Commercial<br>Real | 1-4 Family<br>Residential<br>Real |
|--|--------------------|-----------------------------------|
|--|--------------------|-----------------------------------|

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|                                | Commercial | Estate   | Estate | Consumer | Total   |
|--------------------------------|------------|----------|--------|----------|---------|
| Allowance for loan losses:     |            |          |        |          |         |
| Beginning balance              | \$ 586     | \$ 2,277 | \$ 499 | \$ 60    | \$3,422 |
| Provision for loan losses      | 16         | 100      | 5      | (6 )     | 115     |
| Loans charged-off              | —          | —        | —      | (7 )     | (7 )    |
| Recoveries                     | —          | 1        | 3      | 4        | 8       |
| Total ending allowance balance | \$ 602     | \$ 2,378 | \$ 507 | \$ 51    | \$3,538 |

The following table presents the activity in the allowance for loan losses by portfolio segment for the three months ended September 30, 2017:

|                                | Commercial | Commercial Real Estate | 1-4 Family Residential Real Estate | Consumer | Total   |
|--------------------------------|------------|------------------------|------------------------------------|----------|---------|
| Allowance for loan losses:     |            |                        |                                    |          |         |
| Beginning balance              | \$ 518     | \$ 2,038               | \$ 473                             | \$ 57    | \$3,086 |
| Provision for loan losses      | 52         | 25                     | —                                  | 13       | 90      |
| Loans charged-off              | —          | —                      | —                                  | (3 )     | (3 )    |
| Recoveries                     | 2          | 18                     | —                                  | 1        | 21      |
| Total ending allowance balance | \$ 572     | \$ 2,081               | \$ 473                             | \$ 68    | \$3,194 |

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2018. Included in the recorded investment in loans is \$859 of accrued interest receivable.

|   | Commercial | Commercial<br>Real<br>Estate | 1-4 Family<br>Residential<br>Real<br>Estate | Consumer | Total     |
|---|------------|------------------------------|---|----------|-----------|
| Allowance for loan losses:                      |            |                              |   |          |           |
| Ending allowance balance attributable to loans: |            |                              |   |          |           |
| Individually evaluated for impairment           | \$ —       | \$ 29                        | \$ —  | \$ —     | \$29      |
| Collectively evaluated for impairment           | 602        | 2,349                        | 507   | 51       | 3,509     |
| Total ending allowance balance                  | \$ 602     | \$ 2,378                     | \$ 507                                      | \$ 51    | \$3,538   |
| Recorded investment in loans:                   |            |                              |   |          |           |
| Loans individually evaluated for impairment     | \$ 87      | \$ 1,606                     | \$ 388                                      | \$ —     | \$2,081   |
| Loans collectively evaluated for impairment     | 62,238     | 194,132                      | 66,229                                      | 4,861    | 327,460   |
| Total ending loans balance                      | \$ 62,325  | \$ 195,738                   | \$ 66,617                                   | \$ 4,861 | \$329,541 |

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of June 30, 2018. Included in the recorded investment in loans is \$732 of accrued interest receivable.

|   | Commercial | Commercial<br>Real<br>Estate | 1-4 Family<br>Residential<br>Real<br>Estate | Consumer | Total |
|---|------------|------------------------------|---|----------|-------|
| Allowance for loan losses:                      |            |                              |   |          |       |
| Ending allowance balance attributable to loans: |            |                              |   |          |       |



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|   |           |            |           |          |           |
|---|-----------|------------|-----------|----------|-----------|
| Individually evaluated for impairment       | \$ —      | \$ 29      | \$ —      | \$ —     | \$29      |
| Collectively evaluated for impairment       | 586       | 2,248      | 499       | 60       | 3,393     |
| Total ending allowance balance              | \$ 586    | \$ 2,277   | \$ 499    | \$ 60    | \$3,422   |
| Recorded investment in loans:               |           |            |           |          |           |
| Loans individually evaluated for impairment | \$ 100    | \$ 1,562   | \$ 398    | \$ —     | \$2,060   |
| Loans collectively evaluated for impairment | 60,979    | 187,191    | 64,135    | 4,876    | 317,181   |
| Total ending loans balance                  | \$ 61,079 | \$ 188,753 | \$ 64,533 | \$ 4,876 | \$319,241 |

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

The following table presents information related to unpaid principal balance, recorded investment and interest income associated with loans individually evaluated for impairment by class of loans as of September 30, 2018 and for the three months ended September 30, 2018:

(Dollars in thousands, except per share amounts)

|                                     | As of September 30, 2018 |                     |                                     | Three Months ended September 30, 2018 |                   |                                |
|-------------------------------------|--------------------------|---------------------|-------------------------------------|---------------------------------------|-------------------|--------------------------------|
|                                     | Unpaid Principal Balance | Recorded Investment | Allowance for Loan Losses Allocated | Average Interest Recorded Investment  | Income Recognized | Cash Basis Interest Recognized |
| With no related allowance recorded: |                          |                     |                                     |                                       |                   |                                |
| Commercial                          | \$87                     | \$ 87               | \$ —                                | \$71                                  | \$ 1              | \$ 1                           |
| Commercial real estate:             |                          |                     |                                     |                                       |                   |                                |
| Other                               | 1,499                    | 1,376               | —                                   | 1,369                                 | 11                | 11                             |
| 1-4 Family residential real estate: |                          |                     |                                     |                                       |                   |                                |
| Owner occupied                      | 129                      | 99                  | —                                   | 99                                    | —                 | —                              |
| Non-owner occupied                  | 309                      | 289                 | —                                   | 292                                   | —                 | —                              |
| With an allowance recorded:         |                          |                     |                                     |                                       |                   |                                |
| Commercial real estate:             |                          |                     |                                     |                                       |                   |                                |
| Other                               | 228                      | 230                 | 29                                  | 231                                   | 3                 | 3                              |
| Total                               | \$2,252                  | \$ 2,081            | \$ 29                               | \$2,062                               | \$ 15             | \$ 15                          |

The following table presents information related to unpaid principal balance, recorded investment and interest income associated with loans individually evaluated for impairment by class of loans as of June 30, 2018 and for the three months ended September 30, 2017:

|  | As of June 30, 2018      |                     |                           | Three Months ended September 30, 2017 |        |                     |
|--|--------------------------|---------------------|---------------------------|---------------------------------------|--------|---------------------|
|  | Unpaid Principal Balance | Recorded Investment | Allowance for Loan Losses | Average Interest Recorded Investment  | Income | Cash Basis Interest |

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|                                     | Balance  | Investment | Allocated | Investment | Recognized | Recognized |
|-------------------------------------|----------|------------|-----------|------------|------------|------------|
| With no related allowance recorded: |          |            |           |            |            |            |
| Commercial                          | \$ 100   | \$ 100     | \$ —      | \$ 114     | \$ 2       | \$ 2       |
| Commercial real estate:             |          |            |           |            |            |            |
| Other                               | 1,330    | 1,330      | —         | 1,053      | 10         | 10         |
| 1-4 Family residential real estate: |          |            |           |            |            |            |
| Owner occupied                      | 101      | 101        | —         | 102        | —          | —          |
| Non-owner occupied                  | 297      | 297        | —         | 327        | —          | —          |
| With an allowance recorded:         |          |            |           |            |            |            |
| Commercial real estate:             |          |            |           |            |            |            |
| Other                               | 231      | 232        | 29        | 343        | —          | —          |
| Total                               | \$ 2,059 | \$ 2,060   | \$ 29     | \$ 1,939   | \$ 12      | \$ 12      |

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**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the recorded investment in non-accrual and loans past due over 90 days still on accrual by class of loans as of September 30, 2018 and June 30, 2018:

|                           | September 30,<br>2018   |   | June 30, 2018   |   |
|---------------------------|---|---|---|---|
|                           | Loans<br>Past Due<br>Over 90<br>Days<br>Still<br>Non-accruing | Loans<br>Past Due<br>Over 90<br>Days<br>Still<br>Accruing | Loans<br>Past Due<br>Over 90<br>Days<br>Still<br>Non-accruing | Loans<br>Past Due<br>Over 90<br>Days<br>Still<br>Accruing |
| Commercial                | \$—   | \$ —  | \$—   | \$ —  |
| Commercial real estate:   |   |   |   |   |
| Other                     | 675   | —   | 702   | —   |
| 1 – 4 Family residential: |   |   |   |   |
| Owner occupied            | 89  | 1   | 90  | —   |
| Non-owner occupied        | 289   | —   | 298   | —   |
| Total                     | \$1,053   | \$ 1  | \$ 1,090  | \$ —  |

Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

The following table presents the aging of the recorded investment in past due loans as of September 30, 2018 by class of loans:

| Days Past Due |            |                  | Total | Loans<br>Not |
|---------------|------------|------------------|-------|--------------|
| 30 -<br>59    | 60 -<br>89 | 90<br>Days<br>or |       |              |

|                         | Days | Days | Greater | Past Due | Past Due  | Total     |
|-------------------------|------|------|---------|----------|-----------|-----------|
| Commercial              | \$—  | \$ — | \$ —    | \$—      | \$62,325  | \$62,325  |
| Commercial real estate: |      |      |         |          |           |           |
| Construction            | —    | —    | —       | —        | 4,555     | 4,555     |
| Other                   | 15   | —    | 219     | 234      | 190,949   | 191,183   |
| 1-4 Family residential: |      |      |         |          |           |           |
| Owner occupied          | 49   | —    | 81      | 130      | 49,875    | 50,005    |
| Non-owner occupied      | —    | —    | —       | —        | 14,775    | 14,775    |
| Construction            | —    | —    | —       | —        | 1,837     | 1,837     |
| Consumer                | 11   | 3    | —       | 14       | 4,847     | 4,861     |
| Total                   | \$75 | \$ 3 | \$ 300  | \$378    | \$329,163 | \$329,541 |

The above table of past due loans includes the recorded investment in non-accrual loans of \$24 in the 30 – 59 days category, \$299 in the 90 days or greater category and \$730 in the loans not past due category.

The following table presents the aging of the recorded investment in past due loans as of June 30, 2018 by class of loans:

|                         | Days Past Due |              |                    | Total | Loans Not Past Due | Total     |
|-------------------------|---------------|--------------|--------------------|-------|--------------------|-----------|
|                         | 30 - 59 Days  | 60 - 89 Days | 90 Days or Greater |       |                    |           |
| Commercial              | \$—           | \$ —         | \$ —               | \$—   | \$61,079           | \$61,079  |
| Commercial real estate: |               |              |                    |       |                    |           |
| Construction            | —             | —            | —                  | —     | 5,386              | 5,386     |
| Other                   | 238           | —            | —                  | 238   | 183,129            | 183,367   |
| 1-4 Family residential: |               |              |                    |       |                    |           |
| Owner occupied          | 11            | —            | 80                 | 91    | 47,738             | 47,829    |
| Non-owner occupied      | —             | —            | —                  | —     | 15,514             | 15,514    |
| Construction            | —             | —            | —                  | —     | 1,190              | 1,190     |
| Consumer                | 7             | —            | —                  | 7     | 4,869              | 4,876     |
| Total                   | \$256         | \$ —         | \$ 80              | \$336 | \$318,905          | \$319,241 |

The above table of past due loans includes the recorded investment in non-accrual loans of \$249 in the 30-59 days, \$80 in the 90 days or greater category and \$761 in the loans not past due category.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Troubled Debt Restructurings (TDR):**

The Corporation has certain loans that have been modified in order to maximize collection of loan balances. A modified loan is classified as a TDR if, for economic reasons, management grants a concession to the original terms and conditions of the loan to a borrower who is experiencing financial difficulties that it would not have otherwise considered.

At September 30, 2018 and June 30, 2018, the Corporation had \$1,318 and \$1,269, respectively, of loans classified as TDRs which are included in impaired loans above. As of September 30, 2018 and June 30, 2018, the Corporation had committed to lend an additional \$38 and \$174, respectively, to customers with outstanding loans that were classified as troubled debt restructurings. At September 30, 2018 and June 30, 2018, the Corporation had \$29 of specific reserves allocated to these loans.

During the three-month periods ended September 30, 2018 and 2017, there were no loan modifications completed that were classified as troubled debt restructurings. There were no charge offs from troubled debt restructurings that were completed during the three-month periods ended September 30, 2018 and 2017.

There were no loans classified as troubled debt restructurings for which there was a payment default within 12 months following the modification during the three-month periods ended September 30, 2018 and 2017. A loan is considered in payment default once it is 90 days contractually past due under the modified terms.

**Credit Quality Indicators:**

The Corporation categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current economic trends and other relevant information. The Corporation analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with a total outstanding loan relationship greater than \$100 and non-homogeneous loans, such as commercial and commercial real estate loans. Management monitors

the loans on an ongoing basis for any changes in the borrower's ability to service their debt and affirms the risk ratings for the loans and leases in their respective portfolio on an annual basis. The Corporation uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than \$100 or are included in groups of homogeneous loans. These loans are evaluated based on delinquency status, which are disclosed in the previous table within this footnote. Based on the most recent analysis performed, the recorded investment by risk category of loans by class of loans was as follows:

|                                     | As of September 30, 2018 |                    |             |          |              |
|-------------------------------------|--------------------------|--------------------|-------------|----------|--------------|
|                                     | Pass                     | Special<br>Mention | Substandard | Doubtful | Not<br>Rated |
| Commercial                          | \$60,364                 | \$ 428             | \$ 1,080    | \$ —     | \$453        |
| Commercial real estate:             |                          |                    |             |          |              |
| Construction                        | 4,555                    | —                  | —           | —        | —            |
| Other                               | 180,579                  | 6,793              | 2,177       | 675      | 959          |
| 1-4 Family residential real estate: |                          |                    |             |          |              |
| Owner occupied                      | 2,375                    | 95                 | 27          | 9        | 47,499       |
| Non-owner occupied                  | 13,438                   | 192                | 410         | 289      | 446          |
| Construction                        | 695                      | —                  | —           | —        | 1,142        |
| Consumer                            | 80                       | —                  | —           | —        | 4,781        |
| Total                               | \$262,086                | \$ 7,508           | \$ 3,694    | \$ 973   | \$55,280     |

|                                     | As of June 30, 2018 |                    |             |          |              |
|-------------------------------------|---------------------|--------------------|-------------|----------|--------------|
|                                     | Pass                | Special<br>Mention | Substandard | Doubtful | Not<br>Rated |
| Commercial                          | \$59,214            | \$ 288             | \$ 1,162    | \$ —     | \$415        |
| Commercial real estate:             |                     |                    |             |          |              |
| Construction                        | 5,386               | —                  | —           | —        | —            |
| Other                               | 172,471             | 7,061              | 1,878       | 702      | 1,255        |
| 1-4 Family residential real estate: |                     |                    |             |          |              |
| Owner occupied                      | 2,577               | —                  | 27          | 11       | 45,214       |
| Non-owner occupied                  | 14,025              | 195                | 417         | 298      | 579          |
| Construction                        | 8                   | —                  | —           | —        | 1,182        |
| Consumer                            | 93                  | —                  | —           | —        | 4,783        |
| Total                               | \$253,774           | \$ 7,544           | \$ 3,484    | \$ 1,011 | \$53,428     |



**Note 4 - Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

Financial assets and financial liabilities measured at fair value on a recurring basis include the following:

**Securities available-for-sale:** When available, the fair values of available-for-sale securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). For securities where quoted market prices are not available, fair values are calculated based on market prices of similar securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other unobservable inputs (Level 3 inputs).

Assets and liabilities measured at fair value on a recurring basis are summarized below, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|  |                          | Fair Value<br>Measurements at |          |            |
|--|--------------------------|-------------------------------|----------|------------|
|  |                          | September 30,<br>2018 Using   |          |            |
|  | Balance at               |                               |          |            |
|  | September<br>30,<br>2018 | Level<br>1                    | Level 2  | Level<br>3 |
| Assets:  |                          |                               |          |            |
| Obligations of U.S. government-sponsored entities and agencies | \$ 15,839                | \$—                           | \$15,839 | \$ —       |
| Obligations of states and political subdivisions               | 55,058                   | —                             | 55,058   | —          |
| Mortgage-backed securities – residential                       | 59,927                   | —                             | 59,927   | —          |
| Mortgage-backed securities – commercial                        | 1,408                    | —                             | 1,408    | —          |
| Collateralized mortgage obligations - residential              | 5,436                    | —                             | 5,436    | —          |

|  | Fair Value<br>Measurements at |         |            |
|--|-------------------------------|---------|------------|
|  | June 30, 2018                 |         |            |
|  | Using                         |         |            |
| Balance<br>at  | Level<br>1                    | Level 2 | Level<br>3 |
| June 30,   |                               |         |            |
| 2018   |                               |         |            |
| Assets:  |                               |         |            |
| Obligations of U.S. government-sponsored entities and agencies | \$16,122                      | \$—     | \$16,122   |
| Obligations of states and political subdivisions               | 56,590                        | —       | 56,590     |
| Mortgage-backed securities - residential                       | 63,408                        | —       | 63,408     |
| Mortgage-backed securities - commercial                        | 1,415                         | —       | 1,415      |
| Collateralized mortgage obligations - residential              | 5,766                         | —       | 5,766      |
| Pooled trust preferred security                                | 727                           | —       | 727        |

There were no transfers between Level 1 and Level 2 during the three-month periods ended September 30, 2018 or 2017.

Certain financial assets and financial liabilities are measured at fair value on a non-recurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances. Financial assets and financial liabilities measured at fair value on a non-recurring basis include the following:

**Impaired Loans:** At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive specific allocations of the allowance for loan losses or are charged down to their fair value. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

**Other Real Estate Owned:** Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Real estate owned properties are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

There were no financial assets measured at fair value on a non-recurring basis at September 30, 2018 and June 30, 2018. There was no impact to the provision for loan losses for the three months ended September 30, 2018. The resulting impact to the provision for loan losses was a decrease of \$17 being recorded for the three months ended September 30, 2017.

The following table shows the estimated fair values of financial instruments that are reported at amortized cost in the Corporation's consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|  | <b>September 30, 2018</b>  |                                     | <b>June 30, 2018</b>       |                                     |
|--|----------------------------|-------------------------------------|----------------------------|-------------------------------------|
|  | <b>Carrying<br/>Amount</b> | <b>Estimated<br/>Fair<br/>Value</b> | <b>Carrying<br/>Amount</b> | <b>Estimated<br/>Fair<br/>Value</b> |
| <b>Financial Assets:</b>                                 |                            |                                     |                            |                                     |
| Level 1 inputs:  |                            |                                     |                            |                                     |
| Cash and cash equivalents                                | \$ 10,785                  | \$ 10,785                           | \$ 7,772                   | \$ 7,772                            |
| Level 2 inputs:  |                            |                                     |                            |                                     |
| Certificates of deposits in other financial institutions | 2,973                      | 2,966                               | 2,973                      | 2,976                               |
| Loans held for sale                                      | 2,663                      | 2,718                               | 1,448                      | 1,474                               |
| Accrued interest receivable                              | 1,648                      | 1,648                               | 1,404                      | 1,404                               |
| Level 3 inputs:  |                            |                                     |                            |                                     |
| Securities held-to-maturity                              | 3,929                      | 3,965                               | 4,024                      | 4,048                               |
| Loans, net   | 325,144                    | 319,824                             | 315,087                    | 311,642                             |
| <b>Financial Liabilities:</b>                            |                            |                                     |                            |                                     |
| Level 2 inputs:  |                            |                                     |                            |                                     |
| Demand and savings deposits                              | 361,490                    | 361,490                             | 351,422                    | 351,422                             |
| Time deposits  | 79,049                     | 78,665                              | 78,541                     | 78,332                              |
| Short-term borrowings                                    | 2,902                      | 2,902                               | 13,367                     | 13,367                              |
| Federal Home Loan Bank advances                          | 19,739                     | 19,274                              | 11,756                     | 11,146                              |
| Accrued interest payable                                 | 88                         | 88                                  | 68                         | 68                                  |

The assumptions used to estimate fair value are described as follows:

**Cash and cash equivalents:** The carrying value of cash, deposits in other financial institutions and federal funds sold were considered to approximate fair value resulting in a Level 1 classification.

**Certificates of deposits in other financial institutions:** Fair value of certificates of deposits in other financial institutions was estimated using current rates for deposits of similar remaining maturities resulting in a Level 2 classification.

**Accrued interest receivable and payable, demand and savings deposits and short-term borrowings:** The carrying value of accrued interest receivable and payable, demand and savings deposits and short-term borrowings were considered to approximate fair value due to their short-term duration resulting in a Level 2 classification.

**Loans held for sale:** The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

**Loans:** Effective for the current period ended September 30, 2018, the fair value of loans were determined using an exit price methodology as prescribed by ASU 2016-01. The exit price estimation of fair value is based on the future value of expected cash flows. The projected cash flows are based on the contractual terms of the loans, adjusted for prepayments and use of a current market rate based on the relative credit risk of the loan. In addition, an incremental liquidity discount is applied resulting in a Level 3 classification. In comparison, loan fair values as of June 30, 2018 were estimated based on an entrance price methodology. As a result, the fair value adjustments as of September 30, 2018 and June 30, 2018 are not comparable.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Securities held-to-maturity:** The held-to-maturity securities are general obligation and revenue bonds made to local municipalities. The fair values of these securities are estimated using a spread to the applicable municipal fair market curve resulting in a Level 3 classification.

**Time deposits:** Fair value of fixed-maturity certificates of deposit was estimated using the rates offered at September 30, 2018 and June 30, 2018, for deposits of similar remaining maturities, resulting in a Level 2 classification. Estimated fair value does not include the benefit that results from low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market.

**Federal Home Loan Bank advances:** Fair value of Federal Home Loan Bank advances was estimated using current rates at September 30, 2018 and June 30, 2018 for similar financing resulting in a Level 2 classification.

**Federal bank and other restricted stocks, at cost:** Federal bank and other restricted stocks include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock that are accounted for at cost due to restrictions placed on their transferability; and therefore, are not subject to the fair value disclosure requirements.

**Off-balance sheet commitments:** The Corporation's lending commitments have variable interest rates and "escape" clauses if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the above table.

**Note 5 – Earnings Per Share**

Basic earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period and is equal to net income divided by the weighted average number of shares outstanding during the period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares that may be issued upon the vesting of restricted stock awards. There were no equity instruments that were anti-dilutive for the three-months ended September 30, 2018. There were 2,062 shares of restricted stock that were anti-dilutive for the three-months ended September 30, 2017. The following table details the calculation of basic and diluted earnings per share:

|  | <b>For the Three Months<br/>Ended September 30,</b> |             |
|--|---|-------------|
|  | <b>2018</b>   | <b>2017</b> |
| <b>Basic:</b>  |   |             |
| Net income available to common shareholders              | \$1,673   | \$929       |
| Weighted average common shares outstanding               | 2,729,103   | 2,724,997   |
| Basic income per share                                   | \$0.61  | \$0.34      |
| <b>Diluted:</b>  |   |             |
| Net income available to common shareholders              | \$1,673   | \$929       |
| Weighted average common shares outstanding               | 2,729,103   | 2,724,997   |
| Dilutive effect of restricted stock                      | 68  | —           |
| Total common shares and dilutive potential common shares | 2,729,171   | 2,724,997   |
| Dilutive income per share                                | \$0.61  | \$0.34      |

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 6 –Accumulated Other Comprehensive Income (Loss)**

The components of other comprehensive income related to unrealized gains and losses on available-for-sale securities for the three-month periods ended September 30, 2018 and 2017, were as follows:

|   | Pretax     | Tax<br>Effect | After-tax   | Affected Line<br>Item in<br>Consolidated<br>Statements of<br>Income |
|---|------------|---------------|-------------|---|
| Balance as of June 30, 2018   | \$ (2,069) | \$ 434        | \$ (1,635 ) |   |
| Unrealized holding loss on available-for-sale securities arising during the period  | (893 )     | 188           | (705 )      |   |
| Amounts reclassified from accumulated other comprehensive income                    | (587 )     | 124           | (463 )      | (a)(b)  |
| Net current period other comprehensive loss   | (1,480)    | 312           | (1,168 )    |   |
| Balance after reclassification as of September 30, 2018                             | \$ (3,549) | \$ 746        | \$ (2,803 ) |   |
| Balance as of June 30, 2017   | \$ 675     | \$ (230 )     | \$ 445      |   |
| Unrealized holding gains on available-for-sale securities arising during the period | 104        | (35 )         | 69          |   |
| Amounts reclassified from accumulated other comprehensive income                    | (38 )      | 13            | (25 )       | (a)(b)  |
| Net current period other comprehensive income                                       | 66         | (22 )         | 44          |   |
| Balance as of September 30, 2017  | \$ 741     | \$ (252 )     | \$ 489      |   |

(a) Securities (gains) losses, net



(b) Income tax expense

**Note 7 – Revenue Recognition**

On July 1, 2018, the Corporation adopted ASU 2014-09 "Revenue from Contracts with Customers" (Topic 606) and all subsequent ASUs that modified Topic 606. Interest income, net securities gains (losses), gains from the sale of mortgage loans and bank-owned life insurance are not included within the scope of Topic 606. For the revenue streams in the scope of Topic 606, service charges on deposits and electronic banking fees, there are no significant judgments related to the amount and timing of revenue recognition. All of the Corporation's revenue from contracts with customers is recognized within noninterest income.

*Service charges on deposit accounts:* The Corporation earns fees from its deposit customers for transaction-based, account maintenance and overdraft services. Transaction-based fees, which include services such as stop payment charges, statement rendering and other fees, are recognized at the time the transaction is executed as that is the point in time the Corporation fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Corporation satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

*Interchange income:* The Corporation earns interchange income from cardholder transactions conducted through the various payment networks. Interchange income from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. The gross amount of these fees is processed through noninterest income.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the Corporation's sources of noninterest income for the three months ended September 30, 2018 and 2017.

|  | For the three<br>months ended |       |
|--|-------------------------------|-------|
|  | September 30,<br>2018         | 2017  |
| Noninterest income                             |                               |       |
| In scope of Topic 606:                         |                               |       |
| Service charges on deposit accounts            | \$316                         | \$308 |
| Debit card interchange income                  | 358                           | 323   |
| Other income                                   | 165                           | 135   |
| Noninterest income (in scope of Topic 606)     | 839                           | 766   |
| Noninterest income (out-of-scope of Topic 606) | 656                           | 106   |
| Total noninterest income                       | \$1,495                       | \$872 |

## **Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations**

**(Dollars in thousands, except per share data)**

### **General**

The following is management’s analysis of the Corporation’s results of operations for the three months ended September 30, 2018, compared to the same period in 2017, and the consolidated balance sheet at September 30, 2018, compared to June 30, 2018. This discussion is designed to provide a more comprehensive review of the operating results and financial condition than could be obtained from an examination of the financial statements alone. This analysis should be read in conjunction with the consolidated financial statements and related footnotes and the selected financial data included elsewhere in this report.

### **Overview**

Consumers Bancorp, Inc., a bank holding company incorporated under the laws of the State of Ohio (the Corporation), owns all of the issued and outstanding common shares of Consumers National Bank, a bank chartered under the laws of the United States of America (the Bank). The Corporation’s activities have been limited primarily to holding the common shares of the Bank. The Bank’s business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its market area, consisting primarily of Carroll, Columbiana, Jefferson, Stark, Summit, Wayne and contiguous counties in Ohio. The Bank also invests in securities consisting primarily of U.S. government sponsored entities, municipal obligations, mortgage-backed and collateralized mortgage obligations issued by Fannie Mae, Freddie Mac and Ginnie Mae.

### **Results of Operations**

#### **Three Months Ended September 30, 2018 and 2017**

In the first quarter of fiscal year 2019, net income increased by \$744, or 80.1% from the same period last year. Net income for the first quarter of fiscal year 2019 was \$1,673, or \$0.61 per common share, compared to \$929, or \$0.34 per common share for the three months ended September 30, 2017. The following are key highlights of our results of operations for the three months ended September 30, 2018:

- net interest income increased by \$513 to \$4,299, or by 13.5%, in the first quarter of fiscal year 2019 from the same prior year period;
- net securities gains in the first quarter of fiscal year 2019 totaled \$587 compared to \$38 in the same prior year period;

noninterest income, excluding net securities gains, increased by \$74, or 8.9%, in the first quarter of fiscal year 2019 from the same prior year period; and

noninterest expenses increased by \$291, or 8.6%, in the first quarter of fiscal year 2019 from the same prior year period.

Return on average equity and return on average assets were 14.92% and 1.32%, respectively, for the first quarter of fiscal year 2019 compared to 8.35% and 0.79%, respectively, for the same prior year period.

**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition**

**and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Net Interest Income**

Net interest income, the difference between interest income earned on interest-earning assets and interest expense incurred on interest-bearing liabilities, is the largest component of the Corporation's earnings. Net interest income is affected by changes in the volumes, rates and composition of interest-earning assets and interest-bearing liabilities. Net interest margin is calculated by dividing net interest income on a fully tax equivalent basis (FTE) by total average interest-earning assets. FTE income includes tax-exempt income, restated to a pre-tax equivalent, based on the statutory federal income tax rate. The federal income tax rate in effect for the first quarter of fiscal year 2019 was 21.0% compared with 34.0% for the same period in the 2018 fiscal year. A 21.0% federal tax rate went into effect on January 1, 2018 with the enactment of the Tax Cuts and Jobs Act. All average balances are daily average balances. Non-accruing loans are included in average loan balances.

The Corporation's net interest margin was 3.70% for the three months ended September 30, 2018, compared with 3.63% for the same period in 2017. FTE net interest income for the three months ended September 30, 2018 increased by \$460, or 11.6%, to \$4,434 from \$3,974 for the same year ago period.

Tax-equivalent interest income for the three months ended September 30, 2018 increased by \$699, or 16.1%, from the same year ago period. Interest income was positively impacted by a \$38,523, or 8.9%, increase in average interest-earning assets from the same prior year period. Additionally, the Corporation's yield on average interest-earning assets increased to 4.20% for the three months ended September 30, 2018 from 3.96% for the same period last year. The yield on average interest-earning assets increased despite a decline in the tax-equivalent yield on nontaxable securities which occurred as a result of the decline in the statutory federal tax rate. The increase in the yield on average interest-earning assets was primarily a result of an increase in interest rates as well as a positive change in the earning asset mix with higher yielding loans increasing faster than lower yielding securities.

Interest expense for the three months ended September 30, 2018 increased by \$239 from the same year ago period. The Corporation's cost of funds was 0.69% for the three months ended September 30, 2018 compared with 0.46% for the same year ago period. The increase in short term market interest rates has impacted the rates paid on all interest-bearing deposit products and borrowings.



**CONSUMERS BANCORP, INC.****Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Average Balance Sheets and Analysis of Net Interest Income for the Three Months Ended September 30,**

(In thousands, except percentages)

|  | 2018      |          |        | 2017      |          |        |
|--|-----------|----------|--------|-----------|----------|--------|
|  | Average   | Yield/   |        | Average   | Yield/   |        |
|  | Balance   | Interest | Rate   | Balance   | Interest | Rate   |
| Interest-earning assets:                         |           |          |        |           |          |        |
| Taxable securities                               | \$86,075  | \$526    | 2.37 % | \$83,792  | \$490    | 2.33 % |
| Nontaxable securities (1)                        | 59,260    | 506      | 3.37   | 60,714    | 549      | 3.63   |
| Loans receivable (1)                             | 322,193   | 3,953    | 4.87   | 280,396   | 3,234    | 4.58   |
| Federal bank and other restricted stocks         | 1,459     | 22       | 5.98   | 1,424     | 21       | 5.85   |
| Interest bearing deposits and federal funds sold | 4,421     | 23       | 2.06   | 8,559     | 37       | 1.72   |
| Total interest-earning assets                    | 473,408   | 5,030    | 4.20 % | 434,885   | 4,331    | 3.96 % |
| Noninterest-earning assets                       | 30,809    |          |        | 31,752    |          |        |
| Total Assets                                     | \$504,217 |          |        | \$466,637 |          |        |
| Interest-bearing liabilities:                    |           |          |        |           |          |        |
| NOW  | \$82,368  | \$125    | 0.60 % | \$53,199  | \$20     | 0.15 % |
| Savings  | 163,262   | 137      | 0.33   | 151,658   | 80       | 0.21   |
| Time deposits                                    | 78,542    | 252      | 1.27   | 66,420    | 148      | 0.88   |
| Short-term borrowings                            | 4,045     | 14       | 1.37   | 26,281    | 55       | 0.83   |
| FHLB advances                                    | 15,656    | 68       | 1.72   | 12,865    | 54       | 1.67   |
| Total interest-bearing liabilities               | 343,873   | 596      | 0.69 % | 310,423   | 357      | 0.46 % |
| Noninterest-bearing liabilities:                 |           |          |        |           |          |        |
| Noninterest-bearing checking accounts            | 111,677   |          |        | 108,185   |          |        |
| Other liabilities                                | 4,185     |          |        | 3,881     |          |        |
| Total liabilities                                | 459,735   |          |        | 422,489   |          |        |
| Shareholders' equity                             | 44,482    |          |        | 44,148    |          |        |
| Total liabilities and shareholders' equity       | \$504,217 |          |        | \$466,637 |          |        |
| Net interest income, interest rate spread (1)    |           | \$4,434  | 3.51 % |           | \$3,974  | 3.50 % |

|  |          |        |          |
|--|----------|--------|----------|
| Net interest margin (net interest as a percent of average interest-earning assets) (1) |          | 3.70 % | 3.63 %   |
| Federal tax exemption on non-taxable securities and loans included in interest income  |          | \$ 135 | \$ 188   |
| Average interest-earning assets to interest-bearing liabilities                        | 137.67 % |        | 140.09 % |

(1) calculated on a fully taxable equivalent basis utilizing a statutory federal income tax rate of 21.0% in the 2019 fiscal year and 34.0% in the 2018 fiscal year



**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition**

**and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Provision for Loan Losses**

The provision for loan losses represents the charge to income necessary to adjust the allowance for loan losses to an amount that represents management's assessment of the estimated probable incurred credit losses in the Bank's loan portfolio that have been incurred at each balance sheet date. For the three months ended September 30, 2018, the provision for loan losses was \$115 compared to \$90 for the same prior year period.

Non-performing loans were \$1,054 as of September 30, 2018 compared with \$1,090 as of June 30, 2018 and \$978 as of September 30, 2017. For the three months ended September 30, 2018, net charge-offs totaled \$1 compared with net recoveries of \$18 for the same prior year period. The allowance for loan losses as a percentage of loans was 1.08% at September 30, 2018 and 1.07% at June 30, 2018. The provision for loan losses for the period ended September 30, 2018 was considered sufficient by management for maintaining an appropriate allowance for probable incurred credit losses.

**Noninterest Income**

Noninterest income increased by \$623, or 71.4%, for the first quarter of fiscal year 2019 from the same period last year. Net securities gains in the first quarter of fiscal year 2019 totaled \$587 compared to \$38 in the same prior year period. During the first quarter of fiscal year 2019, the pooled trust preferred security was sold because of the significant increase in the value of this security resulting in a gain of \$593. Excluding net securities gains, noninterest income increased by \$74, or 8.9%, for the first quarter of fiscal year 2019 from the same period last year. Noninterest income was positively impacted by increases in debit card interchange income and gains from the sale of mortgage loans.

**Noninterest Expenses**

Total noninterest expenses increased to \$3,684, or by 8.6%, during the first quarter of fiscal year 2019, compared with \$3,393 during the same year ago period. Total noninterest expenses were impacted by increases in salary, incentive, legal and consulting expenses.

## **Income Taxes**

Income tax expense was \$322 for the three months ended September 30, 2018 compared to \$246 for the three months ended September 30, 2017. The effective tax rate was 16.1% for the three months ended September 30, 2018 compared to 20.9% for the three months ended September 30, 2017. Income tax expense was higher in the 2019 fiscal year compared to the same prior year period primarily due to an \$820 increase in income before income taxes. The effective tax rate was lower in the 2019 fiscal year as a result of the enactment of the Tax Cuts and Jobs Act which lowered the federal corporate tax rate beginning on January 1, 2018. The federal corporate tax rate was 21.0% in the first quarter of fiscal year 2019 compared to 34.0% in the first quarter of fiscal year 2018.

## **Financial Condition**

Total assets at September 30, 2018 were \$510,789 compared to \$502,619 at June 30, 2018, an increase of \$8,170, or an annualized 6.5%.

Total loans increased by \$10,173, or an annualized 12.8%, from \$318,509 at June 30, 2018 to \$328,682 at September 30, 2018. The growth in the loan portfolio was primarily related to growth within the commercial real estate and 1-4 family residential real estate segments to borrowers within the Bank's primary market area. The loan growth was primarily funded by an increase of \$10,576, or an annualized 9.8%, in total deposits.

**CONSUMERS BANCORP, INC.****Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Non-Performing Assets**

The following table presents the aggregate amounts of non-performing assets and respective ratios as of the dates indicated.

|   | September<br>30,<br>2018 | June 30,<br>2018 | September<br>30,<br>2017 |   |  |  |
|---|--------------------------|------------------|--------------------------|---|--|--|
| Non-accrual loans                                       | \$ 1,053                 | \$ 1,090         | \$ 978                   |   |  |  |
| Loans past due over 90 days and still accruing          | 1                        | —                | —                        |   |  |  |
| Total non-performing loans                              | 1,054                    | 1,090            | 978                      |   |  |  |
| Other real estate owned                                 | —                        | —                | —                        |   |  |  |
| Total non-performing assets                             | \$ 1,054                 | \$ 1,090         | \$ 978                   |   |  |  |
| Non-performing loans to total loans                     | 0.32                     | % 0.34           | % 0.34                   | % |  |  |
| Allowance for loan losses to total non-performing loans | 335.67                   | % 313.94         | % 326.58                 | % |  |  |

As of September 30, 2018, impaired loans totaled \$2,081, of which \$1,053 are included in non-accrual loans. Commercial and commercial real estate loans are classified as impaired if management determines that full collection of principal and interest, in accordance with the terms of the loan documents, is not probable. Impaired loans and non-performing loans have been considered in management's analysis of the appropriateness of the allowance for loan losses. Management and the Board of Directors are closely monitoring these loans and believe that the prospects for recovery of principal and interest, less identified specific reserves, are favorable.

**Contractual Obligations, Commitments, Contingent Liabilities and Off-Balance Sheet Arrangements****Liquidity**

The objective of liquidity management is to ensure adequate cash flows to accommodate the demands of our customers and provide adequate flexibility for the Corporation to take advantage of market opportunities under both normal operating conditions and under unpredictable circumstances of industry or market stress. Cash is used to fund loans, purchase investments, fund the maturity of liabilities, and at times to fund deposit outflows and operating activities. The Corporation's principal sources of funds are deposits; amortization and prepayments of loans; maturities, sales and principal receipts from securities; borrowings; and operations. Management considers the asset position of the Corporation to be sufficiently liquid to meet normal operating needs and conditions. The Corporation's earning assets are mainly comprised of loans and investment securities. Management continually strives to obtain the best mix of loans and investments to both maximize yield and insure the soundness of the portfolio, as well as to provide funding for loan demand as needed.

For the three months ended September 30, 2018, net cash inflow from operating activities was \$533, net cash outflows from investing activities was \$5,259 and net cash inflows from financing activities was \$7,739. A major source of cash was a \$10,576 increase in deposits and \$7,303 from sales, maturities, calls or principal pay downs on available-for-sale securities. A major use of cash was a \$10,247 increase in loans. Total cash and cash equivalents were \$10,785 as of September 30, 2018, compared to \$7,772 at June 30, 2018 and \$14,179 at September 30, 2017.

The Bank offers several types of deposit products to its customers. We believe the rates offered by the Bank and the fees charged for them are competitive with the rates and fees charged by other banks for similar deposit products currently available in the market area. Deposits totaled \$440,539 at September 30, 2018 compared with \$429,963 at June 30, 2018.

To provide an additional source of liquidity, the Corporation has entered into an agreement with the FHLB of Cincinnati. At September 30, 2018, advances from the FHLB of Cincinnati totaled \$19,739 compared with \$11,756 at June 30, 2018. As of September 30, 2018, the Bank had the ability to borrow an additional \$17,355 from the FHLB of Cincinnati based on a blanket pledge of qualifying first mortgage and multi-family loans. The Corporation considers the FHLB of Cincinnati to be a reliable source of liquidity funding, secondary to its deposit base.

Short-term borrowings consisted of repurchase agreements, which are financing arrangements that mature daily, and federal funds purchased from correspondent banks. The Bank pledges securities as collateral for the repurchase agreements. Short-term borrowings totaled \$2,902 at September 30, 2018 and \$13,367 at June 30, 2018.

## **CONSUMERS BANCORP, INC.**

### **Management's Discussion and Analysis of Financial Condition**

#### **and Results of Operations (continued)**

(Dollars in thousands, except per share data)

Jumbo time deposits (those with balances of \$250 and over) totaled \$23,430 at September 30, 2018 and \$23,018 at June 30, 2018. These deposits are monitored closely by the Corporation and are mainly priced on an individual basis. When these deposits are from a municipality, certain bank-owned securities are pledged to guarantee the safety of these public fund deposits as required by Ohio law. The Corporation has the option to use a fee-paid broker to obtain deposits from outside its normal service area as an additional source of funding. The Corporation, however, does not rely upon these deposits as a primary source of funding. Although management monitors interest rates on an ongoing basis, a quarterly rate sensitivity report is used to determine the effect of interest rate changes on the financial statements. In the opinion of management, enough assets or liabilities could be repriced over the near term (up to three years) to compensate for such changes. The spread on interest rates, or the difference between the average earning assets and the average interest-bearing liabilities, is monitored quarterly.

#### **Off-Balance Sheet Arrangements**

In the normal course of business, to meet the financial needs of our customers, we are a party to financial instruments with off-balance sheet risk. These financial instruments generally include commitments to originate mortgage, commercial and consumer loans, and involve to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the Consolidated Balance Sheets. The maximum exposure to credit loss in the event of nonperformance by the borrower is represented by the contractual amount of those instruments. Since commitments to extend credit have a fixed expiration date or other termination clause, some commitments will expire without being drawn upon and the total commitment amounts do not necessarily represent future cash requirements. The same credit policies are used in making commitments as are used for on-balance sheet instruments and collateral is required in instances where deemed necessary. Undisbursed balances of loans closed include funds not disbursed but committed for construction projects. Unused lines of credit include funds not disbursed, but committed for home equity, commercial and consumer lines of credit. Financial standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Total unused commitments were \$67,113 at September 30, 2018 and \$63,854 at June 30, 2018.

#### **Capital Resources**

Total shareholders' equity increased to \$43,970 as of September 30, 2018 from \$43,761 as of June 30, 2018. The increase was primarily the result of \$1,673 of net income for the first quarter of fiscal year 2019. This increase was

partially offset by a net increase of \$1,168 in the accumulated other comprehensive loss from the unrealized losses on the mark-to-market of available-for-sale securities and cash dividends paid of \$355.

The Bank is subject to various regulatory capital requirements administered by federal regulatory agencies. Capital adequacy guidelines and prompt corrective-action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the Corporation's financial statements.

As of September 30, 2018, the Bank's common equity tier 1 capital and tier 1 capital ratios were 12.41% and the leverage and total capital ratios were 8.94% and 13.39%, respectively. This compares with common equity tier 1 capital and tier 1 capital ratios of 12.20% and leverage and total risk-based capital ratios of 8.74% and 13.15%, respectively, as of June 30, 2018. The Bank exceeded minimum regulatory capital requirements to be considered well-capitalized for both periods. Management is not aware of any matters occurring subsequent to September 30, 2018 that would cause the Bank's capital category to change.

## **CONSUMERS BANCORP, INC.**

### **Management's Discussion and Analysis of Financial Condition**

#### **and Results of Operations (continued)**

(Dollars in thousands, except per share data)

#### **Critical Accounting Policies**

The financial condition and results of operations for the Corporation presented in the Consolidated Financial Statements, accompanying notes to the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations are, to a large degree, dependent upon the Corporation's accounting policies. The selection and application of these accounting policies involve judgments, estimates and uncertainties that are susceptible to change.

The Corporation has identified the appropriateness of the allowance for loan losses as a critical accounting policy and an understanding of this policy is necessary to understand the financial statements. Critical accounting policies are those policies that require management's most difficult, subjective or complex judgments often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Note one (Summary of Significant Accounting Policies - Allowance for Loan Losses), note three (Loans) and Management's Discussion and Analysis of Financial Condition and Results of Operation (Critical Accounting Policies and Use of Significant Estimates) of the 2018 Form 10-K provide detail with regard to the Corporation's accounting for the allowance for loan losses. There have been no significant changes in the application of accounting policies since June 30, 2018.

#### **Forward-Looking Statements**

Certain statements contained in this Quarterly Report on Form 10-Q, which are not statements of historical fact, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, all statements set forth in future filings by the Corporation with the SEC, or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, that are not historical in nature, including words or phrases such as "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions are intended to identify "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements may involve risks and uncertainties that are difficult to predict, may be beyond our control, and could cause actual results to differ materially from those described in such statements. Any such forward-looking statements are made only as of the date of this report or the respective dates of the relevant incorporated documents, as the case may be, and, except as required by law, we undertake no obligation to update these forward-looking statements to reflect subsequent events or circumstances. Factors that could cause actual results for future periods to differ materially from those anticipated or projected include, but are not limited to:

changes in local, regional and national economic conditions becoming less favorable than we expect, resulting in a deterioration in credit quality of our loan assets, among other things;  
the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board;  
inflation, interest rate, securities market and monetary fluctuations;  
changes in the level of non-performing assets and charge-offs;  
declining asset values impacting the underlying value of collateral;  
the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we must comply;  
competitive pressures on product pricing and services;  
breaches of security or failures of our technology systems due to technological or other factors and cybersecurity threats;  
changes in the reliability of our vendors, internal control systems or information systems;  
our ability to attract and retain qualified employees;  
changes in accounting policies, rules and interpretations;  
unanticipated changes in our liquidity position, including, but not limited to, changes in the cost of liquidity and our ability to find alternative funding sources; and  
changes in consumer spending, borrowing and savings habits.

The risks and uncertainties identified above are not the only risks we face. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial also may adversely affect us. Should any known or unknown risks and uncertainties develop into actual events, those developments could have material adverse effects on our business, financial condition and results of operations.



**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Item 4 – Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15e. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective as of September 30, 2018.

**Changes in Internal Controls Over Financial Reporting**

There have not been any changes in the Corporation's internal control over financial reporting that occurred during the Corporation's last quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

**CONSUMERS BANCORP, INC.**

**PART II – OTHER INFORMATION**

Item 1 – Legal Proceedings

None

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3 – Defaults Upon Senior Securities

None

Item 4 – Mine Safety Disclosures

Not Applicable

Item 5 – Other Information

None

Item 6 – Exhibits

Exhibit

Description

Number

Exhibit 11 Statement regarding Computation of Per Share Earnings (included in Note 5 to the Consolidated Financial Statements).

Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.

Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.

Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

The following materials from Consumers Bancorp, Inc.'s Form 10-Q Report for the quarterly period ended September 30, 2018, formatted in XBRL (Extensible Business Reporting Language) include: (1) Unaudited Consolidated Balance Sheets, (2) Unaudited Consolidated Statements of Income, (3) Unaudited Consolidated Statements of Comprehensive Income, (4) Unaudited Consolidated Statement of Changes in Shareholders' Equity, (5) Unaudited Condensed Consolidated Statements of Cash Flows, and (6) the Notes to Unaudited Condensed Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSUMERS BANCORP, INC.

(Registrant)

/s/ Ralph J. Lober

Ralph J. Lober, II

Date: November 14, 2018

President & Chief Executive Officer

(principal executive officer)

/s/ Renee K. Wood

Renee K. Wood

Date: November 14, 2018

Chief Financial Officer & Treasurer

(principal financial officer)