BofI Holding, Inc.
Form 10-Q
October 27, 2016
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

x QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period ended September 30, 2016

"TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Commission file number: 000-51201

BofI HOLDING, INC.

(Exact name of registrant as specified in its charter)

Delaware 33-0867444 (State or other jurisdiction of incorporation or organization) Identification No.)

4350 La Jolla Village Drive, Suite 140, San Diego, CA 92122 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code: (858) 350-6200

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website every Interactive Data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filed, or a non-accelerated filer. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934.

Large accelerated filer x Accelerated filer o Non-accelerated filer "Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). "Yes x No

The number of shares outstanding of the Registrant's common stock on the last practicable date: 63,299,376 shares of common stock, \$0.01 par value per share, as of October 21, 2016.

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PART I – FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

BOFI HOLDING, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)		
(Dollars in thousands, except per share data)	September 30, 2016	June 30, 2016
ASSETS	2010	2010
Cash and due from banks	\$ 584,754	\$486,627
Federal funds sold	14,300	100
Total cash and cash equivalents	599,054	486,727
Securities:		
Trading	7,695	7,584
Available-for-sale	444,464	265,447
Held-to-maturity—fair value \$202,677 as of June 30, 2016	_	199,174
Stock of the Federal Home Loan Bank, at cost	53,649	57,123
Loans held for sale, carried at fair value	20,611	20,871
Loans held for sale, lower of cost or fair value	30,761	33,530
Loans and leases—net of allowance for loan and lease losses of \$37,596 as of September 2016 and \$25,826 as of June 20, 2016	30, 6.549,742	6,354,679
2010 and \$33,820 as of June 50, 2010		
Accrued interest receivable	20,172	26,201
Furniture, equipment and software—net	14,732	13,995
Deferred income tax	26,892	39,171
Cash surrender value of life insurance	6,036	5,990
Mortgage servicing rights, carried at fair value	4,855	3,943
Other real estate owned and repossessed vehicles	1,370	252
Other assets	75,010	84,617
TOTAL ASSETS	\$7,855,043	\$7,599,304
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits:		
Non-interest bearing	\$ 592,007	\$588,774
Interest bearing	5,731,805	5,455,277
Total deposits	6,323,812	6,044,051
Securities sold under agreements to repurchase	35,000	35,000
Advances from the Federal Home Loan Bank	655,000	727,000
Subordinated notes and debentures and other	56,511	56,016
Accrued interest payable	2,249	1,667
Accounts payable and other liabilities	60,612	51,980
Total liabilities	7,133,184	6,915,714
COMMITMENTS AND CONTINGENCIES (Note 9)		
STOCKHOLDERS' EQUITY:		
Preferred stock—\$0.01 par value; 1,000,000 shares authorized;		
Series A—\$10,000 stated value and liquidation preference per share; 515 shares issued ar	<sup>1d</sup> 063	5,063
outstanding as of September 30, 2016 and June 30, 2016		2,003
Common stock—\$0.01 par value; 150,000,000 shares authorized; 64,664,045 shares issue		
and 63,299,014 shares outstanding as of September 30, 2016; 64,513,494 shares issued	647	645
and 63,219,392 shares outstanding as of June 30, 2016	224.112	221 176
Additional paid-in capital	334,119	331,156

Accumulated other comprehensive income (loss)—net of tax	601	(7,304)
Retained earnings	413,635	384,815
Treasury stock, at cost; 1,365,031 shares as of September 30, 2016 and 1,294,102 shares as of June 30, 2016	(32,206)	(30,785)
Total stockholders' equity	721,859	683,590
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$7,855,043	\$7,599,304

See accompanying notes to the condensed consolidated financial statements.

### BOFI HOLDING, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three Mo Ended	onths	
	Septembe	er 30.	
(Dollars in thousands, except per share data) INTEREST AND DIVIDEND INCOME:	2016	2015	
Loans and leases, including fees	\$80,619	\$65,078	,
Investments	6,861	6,151	
Total interest and dividend income	87,480	71,229	
INTEREST EXPENSE:	07,.00	, 1,22>	
Deposits	13,514	9,023	
Advances from the Federal Home Loan Bank	2,864	2,652	
Other borrowings	1,322	426	
Total interest expense	17,700	12,101	
Net interest income	69,780	59,128	
Provision for loan and lease losses	1,900	2,400	
Net interest income, after provision	67,880	56,728	
NON-INTEREST INCOME:	07,000	20,720	
Realized gain (loss) on sale of securities	990		
Other-than-temporary loss on securities:			
Total impairment (losses) gains	(1,281)	(742	)
Loss (gain) recognized in other comprehensive income	1,161	624	,
Net impairment loss recognized in earnings		(118	)
Fair value gain (loss) on trading securities	111	70	_
Total unrealized (loss) gain on securities	(9)	(48	)
Prepayment penalty fee income	1,298	876	
Gain on sale – other	1,693	3,696	
Mortgage banking income	5,133	1,878	
Banking service fees and other income	5,627	3,387	
Total non-interest income	14,732	9,789	
NON-INTEREST EXPENSE:			
Salaries and related costs	19,407	14,322	
Professional services	1,354	363	
Occupancy and equipment	1,275	913	
Data processing and internet	3,172	1,880	
Advertising and promotional	2,541	1,628	
Depreciation and amortization	1,353	1,008	
Real estate owned and repossessed vehicles	158		)
FDIC and regulator fees	1,240	1,064	
Other general and administrative	2,378	1,814	
Total non-interest expense	32,878	22,918	
INCOME BEFORE INCOME TAXES	49,734	43,599	
INCOME TAXES	20,837	18,098	
NET INCOME	\$28,897	\$25,501	
NET INCOME ATTRIBUTABLE TO COMMON STOCK		\$25,424	
COMPREHENSIVE INCOME	\$36,802	\$26,371	
Basic earnings per share <sup>1</sup>	\$0.45	\$0.40	

Diluted earnings per share<sup>1</sup>

\$0.45 \$0.40

1- Per share amounts have been retroactively restated for all prior periods presented to reflect the four-for-one forward split of the Company's common stock effected in the form of a stock dividend that was distributed on November 17, 2015.

See accompanying notes to the condensed consolidated financial statements.

# BOFI HOLDING, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(Onaudica)			
	Three Mo	onths	
	Ended		
	Septembe	er 30,	
(Dollars in thousands)	2016	2015	
NET INCOME	\$28,897	\$25,501	
Other comprehensive income, net of tax:			
Net unrealized gain (loss) from available-for-sale securities, net of tax expense (benefit) of \$5,736	7,805	(236	)
and \$(178) for the three months ended September 30, 2016 and 2015, respectively.			
Other-than-temporary impairment on held-to-maturity securities recognized in other	670	1 106	
comprehensive income, net of tax expense (benefit) of \$493 and \$835 for the three months ended	070	1,106	
September 30, 2016 and 2015, respectively.			
Reclassification of net (gain) loss from available-for-sale securities included in income, net of tax			
expense (benefit) of \$420 and \$0 for the three months ended September 30, 2016 and 2015,	(570)	· —	
respectively.			
Other comprehensive income	7,905	870	
Comprehensive income	\$36,802	\$26,371	

See accompanying notes to the condensed consolidated financial statements.

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# BOFI HOLDING, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited)

,	Prefe Stoc	ferred ck	Common St	tock					Accumula Other	ated	
			Number of S				Additional Paid-in	Retained Earnings	Comprehe Loss,	ensive Treasury Stock	То
(Dollars in thousands)					Outstanding			C	Net of Income Tax	<b>3</b> 00	
BALANCE—June 30 2016	<sup>1</sup> ,515	\$5,063	64,513,494	(1,294,102)	63,219,392	\$645	\$331,156	\$384,815	\$(7,304)	\$(30,785)	\$6
Net income		_	_	_	_		_	28,897	_	_	28
Other comprehensive income	_	_	_	_	_	_	_	_	7,905	_	7,9
Cash dividends on preferred stock	_	_	_	_	_	_	_	(77 )	_	_	(77
Stock-based compensation expense	_	_	_	_	_		3,037	_	_	_	3,0
Restricted stock unit vesting and tax benefits	_	_	150,551	(70,929 )	79,622	2	(74 )	_	_	(1,421 )	(1,
BALANCE—Septem 30, 2016	ber 515	\$5,063	64,664,045	(1,365,031)	63,299,014	\$647	\$334,119	\$413,635	\$601	\$(32,206)	\$7

See accompanying notes to the condensed consolidated financial statements.

## BOFI HOLDING, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Chaudhed)	Thrac Ma	anthe Ended				
		onths Ended				
(Dollars in thousands)	September 2016	er 50,		2015		
CASH FLOWS FROM	2010			2013		
OPERATING ACTIVITIES:						
Net income	\$	28,897		\$	25,501	
Adjustments to reconcile net income	·	20,077		Ψ	23,301	
to net cash provided by (used in)						
operating activities:						
Accretion of discounts on securities	(1.013		)	(1,233		)
Net accretion of discounts on loans			,			,
and leases	1,725			694		
Amortization of borrowing costs	52					
Stock-based compensation expense				2,258		
Tax benefit from exercise of	3,037			2,200		
	72			(2,323		)
of restricted stock grants				( )		,
Valuation of financial instruments	/111		`	(70		,
carried at fair value	(111		)	(70		)
Net gain on sale of investment	(000		`			
securities	(990		)			
Impairment charge on securities	120			118		
Provision for loan and lease losses	1,900			2,400		
Deferred income taxes	5,013			423		
Origination of loans held for sale	(235,095		)	(272,291		)
Unrealized (gain) loss on loans held	(78		)	236		
for sale	•		,			
Gain on sales of loans held for sale	(6,826		)	(5,574		)
Proceeds from sale of loans held for	243.301			270,533		
sale	,			_, ,,,,,,,,,		
Change in fair value of mortgage	221			145		
servicing rights						
(Gain) loss on sale of other real	19			(74		)
estate and foreclosed assets						
Depreciation and amortization of	1,353			1,008		
furniture, equipment and software Net changes in assets and liabilities						
which provide (use) cash:						
Accrued interest receivable	5,976			(2,096		`
Other assets	8,350			2,043		,
Accrued interest payable	582			(122		)
Accounts payable and other						,
liabilities	8,954			19,884		
Net cash provided by (used in)						
operating activities	65,459			41,460		
1						

	_	-	_			
CASH FLOWS FROM						
INVESTING ACTIVITIES: Purchases of investment securities	(24.700		,	(8.080		,
Proceeds from sale of	(24,700		)	(8,989		)
available-for-sale mortgage-backed	25.844			_		
securities	20,0					
Proceeds from repayment of	24 749			14.004		
securities	34,748			14,994		
Purchase of stock of Federal Home	(30,237		)	(27,591		)
Loan Bank	(50,257		,	(27,0)1		,
Proceeds from redemption of stock	33,711			31,059		
of Federal Home Loan Bank Origination of loans and leases for						
portfolio	(874,769		)	(814,017		)
Origination of mortgage warehouse	(#O 4O4			/11 OFF		
loans, net	(50,401		)	(11,055		)
Proceeds from sales of other real	23			599		
estate owned and repossessed assets	23			399		
Principal repayments on loans	727,127			529,453		
Net purchases of furniture,	(2,090		)	(781		)
equipment and software			,	•		`
Net cash used in investing activities CASH FLOWS FROM	(160,744		)	(286,328		)
FINANCING ACTIVITIES:						
Net increase in deposits	279,761			303,445		
Proceeds from Federal Home Loan						
Bank advances	161,000			317,000		
Repayment of Federal Home Loan	(233,000		`	(249,000		`
Bank advances	(233,000		)	(249,000		)
Proceeds from exercise of common				147		
stock options						
Proceeds from issuance of common stock				16,002		
Tax benefit from exercise of						
common stock options and vesting	(72		)	2,323		
of restricted stock grants	(,2		,	2,525		
Cash dividends on preferred stock	(77		)	(77		)
Net cash provided by financing	207,612			389,840		
activities	207,012			309,040		
NET CHANGE IN CASH AND	112,327			144,972		
CASH EQUIVALENTS	,-			,		
CASH AND CASH EQUIVALENTS—Beginning of ye	486,727			222,874		
CASH AND CASH	aı					
EQUIVALENTS—End of period	\$	599,054		\$	367,846	
SUPPLEMENTAL DISCLOSURE						
OF CASH FLOW						
INFORMATION:						
Interest paid on deposits and	\$	17,119		\$	12,223	
borrowed funds						
Income taxes paid	\$	1,451		\$	1,595	

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Transfers to other real estate owr and repossessed vehicles from lo	ans \$	1,287	\$	177
Transfers from loans held for sale loans held for investment		2,047	\$	14,419
Securities transferred from held-to-maturity to	•	194,153	\$	
available-for-sale portfolio	Ψ	194,133	Ψ	

See accompanying notes to the condensed consolidated financial statements.

BOFI HOLDING, INC. AND SUBSIDIARY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIODS ENDED SEPTEMBER 30, 2016 AND 2015 (Dollars in thousands, except per share data) (Unaudited)

#### 1.BASIS OF PRESENTATION

The condensed consolidated financial statements include the accounts of BofI Holding, Inc. and its wholly owned subsidiary, BofI Federal Bank (the "Bank" and collectively with BofI Holding, Inc., the "Company"). All significant intercompany balances and transactions have been eliminated in consolidation.

The accompanying interim condensed consolidated financial statements, presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"), are unaudited and reflect all adjustments which, in the opinion of management, are necessary for a fair statement of financial condition and results of operations for the interim periods. All adjustments are of a normal and recurring nature. Results for the three months ended September 30, 2016 are not necessarily indicative of results that may be expected for any other interim period or for the year as a whole. Certain information and note disclosures normally included in the audited annual financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") with respect to interim financial reporting. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and accompanying notes for the year ended June 30, 2016 included in our Annual Report on Form 10-K.

On November 17, 2015, the Company completed a four-for-one forward stock split in the form of a stock dividend. References made to outstanding shares or per share amounts in the condensed consolidated financial statements and accompanying notes have been retroactively adjusted to reflect this four-for-one stock split. In November, the number of authorized shares of common stock available for issuance was increased from 50,000,000 to 150,000,000 as approved by the Company's Board of Directors and stockholders.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

Securities. Debt securities are classified as held-to-maturity and carried at amortized cost when management has both the positive intent and ability to hold them to maturity. Debt securities are classified as available-for-sale when they might be sold before maturity. Trading securities refer to certain types of assets that banks hold for resale at a profit or when the Company elects to account for certain securities at fair value. Increases or decreases in the fair value of trading securities are recognized in earnings as they occur. Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax. During the quarter ended September 30, 2016, the Company elected to reclassify all of its held-to-maturity securities to available-for-sale. See Note 4 – "Securities" for further information.

Gains and losses on securities sales are based on a comparison of sales proceeds and the amortized cost of the security sold using the specific identification method. Purchases and sales are recognized on the trade date. Interest income includes amortization of purchase premiums or discounts. Premiums and discounts on securities are amortized or accreted using the level-yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are anticipated. The Company's portfolios of held-to-maturity and available-for-sale securities are reviewed quarterly for other-than-temporary impairment. In performing this review, management considers (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, (3) the impact of changes in market interest rates on the market value of the security and (4) how to record an impairment by assessing whether the Company intends to sell or it is more likely than not that it will be required to sell a security in an unrealized loss position before the Company recovers the security's amortized cost. If either of these criteria for (4) is met, the entire difference between amortized cost and fair value is recognized in earnings.

Alternatively, if the criteria for (4) is not met, the amount of impairment recognized in earnings is limited to the amount related to credit losses, while impairment related to other factors is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

Loans and Leases. Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of unearned interest, deferred purchase premiums and discounts, deferred loan origination fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance. Premiums and discounts on loans purchased as well as loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method.

The Company provides equipment financing to its customers through a variety of lease arrangements. The most common arrangement is a direct financing (capital) lease. For direct financing leases, lease receivables are recorded on the balance sheet but the leased property is not, although the Company generally retains legal title to the leased property until the end of each lease. Direct financing leases are stated at the net amount of minimum lease payments receivable, plus any unguaranteed residual value, less the amount of unearned income and net acquisition discount at the reporting date. Direct lease origination costs are amortized over the weighted average life of the lease portfolio. Leases acquired in an acquisition are initially measured and recorded at their fair value on the acquisition date. Purchase discounts or premiums on acquired leases are recognized as an adjustment to interest income over the contractual life of the leases using the effective interest method or taken into income when the related leases are paid off. Direct financing leases are subject to our allowance for loans and leases.

Recognition of interest income on all portfolio segments is generally discontinued at the time the loan or lease is 90 days delinquent unless the loan or lease is well secured and in process of collection. Past due status is based on the contractual terms of the loan or lease. In all cases, loans or leases are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not received for loans or leases placed on nonaccrual, is reversed against interest income. Interest received on such loans or leases is accounted for on the cash-basis or cost recovery method, until qualifying for return to accrual. Loans and leases are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loans Held for Sale. U.S government agency ("agency") loans originated and intended for sale in the secondary market are carried at fair value. Net unrealized gains and losses are recognized through the income statement. The Bank sells its mortgage loans with either servicing released or servicing retained depending upon market pricing. Gains and losses on loan sales are recorded as mortgage banking income, based on the difference between sales proceeds and carrying value. Non-agency loans held for sale are carried at the lower of cost or fair value.

Loans that were originated with the intent and ability to hold for the foreseeable future (loans held in portfolio) but which have been subsequently designated as being held for sale for risk management or liquidity needs are carried at the lower of cost or fair value calculated on an individual loan by loan basis.

There may be times when loans have been classified as held for sale and for some reason cannot be sold. Loans transferred to a long-term-investment classification from held-for-sale are transferred at the lower of cost or market value on the transfer date. Any difference between the carrying amount of the loan and its outstanding principal balance is recognized as an adjustment to yield by the interest method. A loan cannot be classified as a long-term investment unless the Bank has both the ability and the intent to hold the loan for the foreseeable future or until maturity.

Allowance for Loan and Lease Losses. The allowance for loan and lease losses is maintained at a level estimated to provide for probable incurred losses in the loan and lease portfolio. Management determines the adequacy of the allowance based on reviews of individual loans and leases and pools of loans, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. This evaluation is inherently subjective and requires estimates that are susceptible to significant revision as more information becomes available. The allowance is increased by the provision for loan and lease losses, which is charged against current period operating results and recoveries of loans previously charged-off. The allowance is decreased by the amount of charge-offs of loans deemed uncollectible. Allocations of the allowance may be made for specific loans but the entire allowance is available for any loan that, in management's judgment, should be charged off. See Note 5 of these financial statement footnotes and the financial statement footnotes for the year ended June 30, 2016 included in our Annual Report on Form 10-K for further information.

Brand Partnership Products. The Bank has agreements with H&R Block, Inc. ("H&R Block") and its wholly-owned subsidiaries that allow the Bank to provide H&R Block-branded financial services products and services. The products and services that represent the primary focus and the majority of transactional volume that the Bank processes are described in detail below.

The first product is Emerald Prepaid MasterCard® services. The Bank entered into agreements to offer this product in August 2015. Under the agreements, the Bank is responsible for the primary oversight and control of the prepaid card programs of a wholly owned subsidiary of H&R Block. The Bank holds the prepaid card customer deposits for those cards issued under the prepaid programs in non-interest bearing accounts and earns a fixed fee paid by H&R Block's subsidiary for each automated clearing house ("ACH") transaction processed through the prepaid card customer accounts. A portion of H&R Block's customers use the Emerald Card as an option to receive federal and state income tax refunds. The prepaid customer deposits are included in non-interest bearing deposit liabilities on the balance sheet of the Company and the ACH fee income is included in the income statement under the line banking service fees and other income.

The second product is Refund Transfer. The Bank entered into agreements to offer this product in August 2015. The Bank is responsible for the primary oversight and control of the refund transfer program of a wholly owned subsidiary of H&R Block. The Bank opens a temporary bank account for each H&R Block customer who is receiving an income tax refund and elects to defer payment of his or her tax preparations fees. After the Internal Revenue Service and any state income tax authorities transfer the refund into the customer's account, the net funds are transferred to the customer and the temporary deposit account is closed. The Bank earns a fixed fee paid by H&R Block for each of the H&R Block customers electing a Refund Transfer. The fees are earned primarily in the quarters ending March 31st and are included in the income statement under the line banking service fees and other income.

The third product is Emerald Advance. The Bank entered into agreements to offer this product in August 2015. Under the agreements the Bank is responsible for the underwriting guidelines and credit policies for unsecured consumer lines of credit offered to H&R Block customers. The Bank offers and funds unsecured lines of credit to consumers primarily through the H&R Block tax preparation offices and earns interest income and fee income. The Bank retains 10% of the Emerald Advance and sells the remainder to H&R Block. The lines of credit are included in loans and leases on the balance sheet of the Company and the interest income and fee income are included in the income statement under the line loans and leases interest and dividend income.

The fourth product is an Individual Retirement Account ("IRA"). The Bank entered into agreements to offer this product in August 2015, but the initial offering of this product through H&R Block offices is planned for the upcoming tax season. The Bank is responsible for the primary oversight and control of the IRA product. During a tax preparation session with an H&R Block tax preparer, the customer is given an option to open a traditional IRA or Roth IRA savings account with the Bank. If the customer elects the option to open an account and meets the Bank's requirements, an account is opened on the Bank's core operating system under the Bank's oversight and control. The customer has the option to deposit funds for the IRA through check or ACH. The Bank provides IRA custodial services, earns a nominal fee paid by the customers for any accounts closures or transfers out, and pays customers interest based on their IRA balance. The fees are included in the income statement under the line banking service fees and other income and interest paid is included under the line deposit interest expense.

The fifth product is an interest-free Refund Advance loan. The Bank entered into agreements to offer this product in October 2016. Under the agreements the Bank will perform disbursement and repayment services and provide funding for interest-free Refund Advance loans to H&R Block customers. The Bank, in conjunction with its agreement partners, offers and funds interest-free loans to consumers, secured by the consumer's tax refund receivable, primarily through the H&R Block tax preparation offices and earns interest income and fee income. The average life of the Refund Advance loan is expected to be ten days. The Bank retains the Refund Advance loans that it funds and will be included in loans and leases on the balance sheet of the Company and the interest income and fee income will be included in the income statement under the line loans and leases interest and dividend income.

New Accounting Pronouncements. In April 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update (ASU) 2015-03 Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. Under the amended guidance, debt issuance costs related to a recognized debt liability are required to be presented as deductions from the carrying amounts of the corresponding debt liabilities, consistent with the presentation of debt discounts and premiums. The amended guidance was adopted for the quarter ended September 30, 2016 and applied retrospectively in accordance with the amended guidance, wherein the balance sheet of each individual period presented has been adjusted to reflect the period-specific effects of applying the amended guidance. The adoption of this guidance did not materially impact our consolidated financial position or consolidated results of operations.

In June 2016, the FASB issued ASU 2016-13 Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("ASU 2016-13"), which (i) significantly changes the impairment model for most financial assets that are measured at amortized cost and certain other instruments from an incurred loss model to an expected loss model; and (ii) provides for recording credit losses on available-for-sale debt securities through an allowance account. ASU 2016-13 also requires certain incremental disclosures. ASU 2016-13 should be applied on a modified-retrospective transition approach that would require a cumulative-effect adjustment to the opening retained earnings in the statement of financial condition as of the date of adoption. A prospective transition approach is

required for debt securities for which an other-than-temporary impairment had been recognized before the effective date. The guidance will be effective for the Company's financial statements that include periods beginning July 1, 2020. Early adoption is permitted beginning July 1, 2019. The Company is currently evaluating the impact of this ASU and the Company expects ASU 2016-13 to have a material impact on the Company's consolidated financial statements.

#### 3. FAIR VALUE

Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Accounting Standards Codification Topic 820, Fair Value Measurement, also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Quoted prices in active markets for identical assets or liabilities in active markets that the entity has the ability Level to access as of the measurement date. Level 1 assets and liabilities include debt and equity securities that are

- 1: actively traded in an exchange or over-the-counter market and are highly liquid, such as, among other assets and securities, certain U.S. treasury and other U.S. government debt.
  - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market

Level data for substantially the full term of the assets or liabilities. Level 2 assets include securities with quoted prices

- 2: that are traded less frequently than exchange-traded instruments and whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.
- Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of Level the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined
- 3: using pricing models such as discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

When available, the Company generally uses quoted market prices to determine fair value, in which case the items are classified in Level 1. In some cases where a market price is available, the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified in Level 2. The Company considers relevant and observable market prices in its valuations where possible. The frequency of transactions, the size of the bid-ask spread and the nature of the participants are some of the factors the Company uses to help determine whether a market is active and orderly or inactive and not orderly. Price quotes based upon transactions that are not orderly are not considered to be determinative of fair value and should be given little, if any, weight in measuring fair value.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates, credit spreads, housing value forecasts, etc. Items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

The following section describes the valuation methodologies used by the Company to measure various financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified:

Securities—trading. Trading securities are recorded at fair value. The trading portfolio consists of two different issues of floating-rate debt securities collateralized by pools of bank trust preferred securities. Recent liquidity and economic uncertainty have made the market for collateralized debt obligations less active or inactive. As quoted market prices are not available, the Level 3 fair values for these securities are determined by the Company utilizing industry-standard tools to calculate the net present value of the expected cash flows available to the securities from the underlying assets. The Company's expected cash flows are calculated for each security and include the impact of actual and forecasted bank defaults within each collateral pool as well as structural features of the security's tranche such as lock outs, subordination and overcollateralization. The forecast of underlying bank defaults in each pool is based upon a quarterly financial update including the trend in non-performing assets, the allowance for loan and lease losses and the underlying bank's capital ratios. Also a factor is the Company's loan and lease loss experience in the local economy in which the bank operates. At September 30, 2016, the Company's forecast of cash flows for both securities includes

actual and forecasted defaults totaling 16.5% of all banks in the collateral pools, compared to 15.4% of the banks actually in default. The expected cash flows reflect the Company's best estimate of all pool losses which are then applied to the overcollateralization reserve and the subordinated tranches to determine the cash flows. The Company selects a discount rate margin based upon the spread between U.S. Treasury rates and the market rates for active credit grades for financial companies. The discount margin when added to the U.S. Treasury rate determines the discount rate, reflecting primarily market liquidity and interest rate risk since expected credit loss is included in the cash flows. At September 30, 2016, the Company used a weighted average discount margin of 475 basis points above U.S. Treasury rates to calculate the net present value of the expected cash flows and the fair value of its trading securities.

The Level 3 fair values determined by the Company for its trading securities rely heavily on management's assumptions as to the future credit performance of the collateral banks, the impact of the global and regional economic activity, the timing of forecasted defaults and the discount rate applied to cash flows. The fair value of the trading securities at September 30, 2016 is sensitive to an increase or decrease in the discount rate. An increase in the discount margin of 100 basis points would have reduced the total fair value of the trading securities and decreased net income before income tax by \$882. A decrease in the discount margin of 100 basis points would have increased the total fair value of the trading securities and increased net income before income tax by \$1,032.

Securities—available-for-sale and held-to-maturity. Available-for-sale ("AFS") securities are recorded at fair value and consist of residential mortgage-backed securities ("RMBS") issued by U.S. agencies, non-agencies, collateralized loan obligations, and municipals. Held-to-maturity ("HTM") securities are recorded at amortized cost and consist of RMBS issued by U.S. agencies, RMBS issued by non-agencies, and municipals. Fair value for U.S. agency securities is generally based on quoted market prices of similar securities used to form a dealer quote or a pricing matrix. There continues to be significant illiquidity in the market for RMBS issued by non-agencies, impacting the availability and reliability of transparent pricing. As orderly quoted market prices are not available, the Level 3 fair values for these securities are determined by the Company utilizing industry-standard tools to calculate the net present value of the expected cash flows available to the securities from the underlying mortgage assets. The Company computes Level 3 fair values for each non-agency RMBS in the same manner (as described below) whether available-for-sale or held-to-maturity.

To determine the performance of the underlying mortgage loan pools, the Company estimates prepayments, defaults, and loss severities based on a number of macroeconomic factors, including housing price changes, unemployment rates, interest rates and borrower attributes such as credit score and loan documentation at the time of origination. For each security, the Company inputs a projection of monthly default rates, loss severity rates and voluntary prepayment rates for the underlying mortgages for the remaining life of each security to determine the expected cash flows. The projections of default rates are derived by the Company from the historic default rate observed in the pool of loans collateralizing the security, increased by and decreased by the forecasted increase or decrease in the national unemployment rate. The projections of loss severity rates are derived by the Company from the historic loss severity rate observed in the pool of loans, increased by (and decreased by) the forecasted decrease or increase in the national home price appreciation ("HPA") index. The largest factors influencing the Company's modeling of the monthly default rate are unemployment and HPA, as a strong correlation exists. The national unemployment rate announced prior to the end of the period covered by this report (reported for August 2016) was 4.9%, down from the high of 10.0% in October 2009. Consensus estimates for unemployment are that the rate will continue to decline. Going forward, the Company is projecting lower monthly default rates. The range of loss severity rates applied to each default used in the Company's projections at September 30, 2016 are from 40.0% up to 68.7% based upon individual bond historical performance. The default rates and the severities are projected for every non-agency RMBS security held by the Company and will vary monthly based upon the actual performance of the security and the macroeconomic factors discussed above.

To determine the discount rates used to compute the present value of the expected cash flows for these non-agency RMBS securities, the Company separates the securities by the borrower characteristics in the underlying pool. Specifically, "prime" securities generally have borrowers with higher FICO scores and better documentation of income. "Alt-A" securities generally have borrowers with a lower FICO and less documentation of income. "Pay-option ARMs" are Alt-A securities with borrowers that tend to pay the least amount of principal (or increase their loan balance through negative amortization). The Company calculates separate discount rates for prime, Alt-A and Pay-option ARM non-agency RMBS securities using market-participant assumptions for risk, capital and return on equity. The range of annual default rates used in the Company's projections at September 30, 2016 are from 1.5% up to 20.9% with prime securities tending toward the lower end of the range and Alt-A and Pay-option ARMs tending toward the higher end of the range. The Company applies its discount rates to the projected monthly cash flows which already reflect the full impact of all forecasted losses using the assumptions described above. When calculating present value of the expected cash flows at September 30, 2016, the Company computed its discount rates as a spread between 243 and 667 basis points over the interpolated swap curve with prime securities tending toward the lower end of the range

and Alt-A and Pay-option ARMs tending toward the higher end of the range.

The Bank's estimate of fair value for non-agency securities using Level 3 pricing is highly subjective and is based on the Bank's estimate of voluntary prepayments, default rates, severities and discount margins, which are forecasted monthly over the remaining life of the security. Changes in one or more of these assumptions can cause a significant change in the estimated fair value. For further details see the table later in this note that summarizes quantitative information about Level 3 fair value measurements.

Loans Held for Sale. Loans held for sale at fair value are primarily single-family and multifamily residential loans. The fair value of residential loans held for sale is determined by pricing for comparable assets or by existing forward sales commitment prices with investors.

Impaired Loans. Impaired loans are loans which are inadequately protected by the current net worth and paying capacity of the borrowers or the collateral pledged. The accrual of interest income has been discontinued for impaired loans. The impaired loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. The Company assesses loans individually and identifies impairment when the loan is classified as impaired, has been restructured, or management has serious doubts about the future collectibility of principal and interest, even though the loans may currently be performing. The fair value of an impaired loan is determined based on an observable market price or current appraised value of the underlying collateral. The fair value of impaired loans with specific write-offs or allocations of the allowance for loan losses are generally based on recent real estate appraisals or internal valuation analyses consistent with the methodology used in real estate appraisals and include other third-party valuations and analysis of cash flows. These appraisals and analyses are updated at least on an annual basis. The Company primarily obtains real estate appraisals and in the rare cases where an appraisal cannot be obtained, the Company performs an internal valuation analysis. These appraisals and analyses may utilize a single valuation approach or a combination of approaches including comparable sales and income approaches. The sales comparison approach uses at least three recent similar property sales to help determine the fair value of the property being appraised. The income approach is calculated by taking the net operating income generated by the collateral property of the rent collected and dividing it by an assumed capitalization rate. Adjustments are routinely made in the process by the appraisers to account for differences between the comparable sales and income data available. When measuring the fair value of the impaired loan based upon the projected sale of the underlying collateral, the Company subtracts the costs expected to be incurred for the transfer of the underlying collateral, which includes items such as sales commissions, delinquent taxes and insurance premiums. These adjustments to the estimated fair value of non-performing loans may result in increases or decreases to the provision for loan losses recorded in current earnings. Such adjustments are typically significant and result in a Level 3 classification for the inputs for determining fair value.

Other Real Estate Owned and Repossessed Vehicles. Non-recurring adjustments to certain commercial and residential real estate properties classified as other real estate owned ("OREO") are measured at the lower of carrying amount or fair value, less estimated costs to sell. Fair values are generally based on third-party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Mortgage Servicing Rights. The Company initially records all mortgage servicing rights ("MSRs") at fair value and accounts for MSRs at fair value during the life of the MSR, with changes in fair value recorded through current period earnings. Fair value adjustments encompass market-driven valuation changes as well as modeled amortization involving the run-off of value that occurs due to the passage of time as individual loans are paid by borrowers. Market expectations about loan duration, and correspondingly the expected term of future servicing cash flows, may vary from time to time due to changes in expected prepayment activity, especially when interest rates rise or fall. Market expectations of increased loan prepayment speeds may negatively impact the fair value of the single family MSRs. Fair value is also dependent on the discount rate used in calculating present value, which is imputed from observable market activity and market participants and results in Level 3 classification. Management reviews and adjusts the discount rate on an ongoing basis. An increase in the discount rate would reduce the estimated fair value of the MSRs asset.

Mortgage Banking Derivatives. Fair value for mortgage banking derivatives are either based upon prices in active secondary markets for identical securities or based on quoted market prices of similar assets used to form a dealer quote or a pricing matrix. If no such quoted price exists, the fair value of a commitment is determined by quoted prices for a similar commitment or commitments, adjusted for the specific attributes of each commitment. These fair values are then adjusted for items such as fallout and estimated costs to originate the loan.

The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with or, in some cases, more conservative than other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial

instruments could result in a different estimate of fair value at the relevant reporting date.

The following table sets forth the Company's financial assets and liabilities measured at fair value on a recurring basis at September 30, 2016 and June 30, 2016. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

of input that is significant to the ran value measure			
(Dollars in thousands)	September 30, 2016 Quoted Prices in Active Malignificant Other forObservable Iddniputs Assetsvel 2) (Level 1)		Total
ASSETS:			
Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale:		\$ 7,695 \$ —	\$7,695
Agency RMBS	\$-\$ 46,930		\$46,930
Non-Agency RMBS	<del></del>	133,169	133,169
Municipal	67,032		67,032
Other Debt Securities	—197,333		197,333
Total—Securities—Available-for-Sale	\$ <del>-\$</del> 311,295	\$ 133,169	\$444,464
Loans Held for Sale	\$ <del>-\$</del> 20,611	\$ —	\$20,611
Mortgage Servicing Rights	\$ <del>-\$</del> —	\$ 4,855	\$4,855
Other assets – Derivative Instruments	\$ <del>-\$</del> —	\$ 2,677	\$2,677
LIABILITIES:		. ,	, ,
Other liabilities – Derivative Instruments	\$ <del>-\$</del> —	\$ 491	\$491
(Dollars in thousands)	June 30, 2016 Quoted Prices in Active Malignificant Other forObservable Iddniputs Assetsvel 2) (Level 1)	Significant Unobservable Inputs (Level 3)	Total
(Dollars in thousands)  ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale:	Quoted Prices in Active Manignificant Other forObservable Iddnipus Assetsvel 2) (Level 1)	Unobservable Inputs	Total \$7,584
ASSETS: Securities—Trading: Collateralized Debt Obligation	Quoted Prices in Active Manignificant Other forObservable Iddnipus Assetsvel 2) (Level 1)	Unobservable Inputs (Level 3)	Total
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS	Quoted Prices in Active Massignisticant Other forObservable Iddniputs Assignistical (Level 1)	Unobservable Inputs (Level 3) \$ 7,584	\$7,584 \$33,722
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS	Quoted Prices in Active Manignisticant Other forObservable Iddnipus Assetsvel 2) (Level 1)  ons-\$ — \$-\$ 33,722	Unobservable Inputs (Level 3) \$ 7,584 \$ —	\$7,584 \$33,722 9,364
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal	Quoted Prices in Active Mailgrisficant Other forObservable Iddniputs Assetsvel 2) (Level 1)  S-\$ 33,722 —— —— ——34,719	Unobservable Inputs (Level 3) \$ 7,584 \$ —	\$7,584 \$33,722 9,364 34,719
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities	Quoted Prices in Active Massignificant Other forObservable Iddniputs Assetsvel 2) (Level 1)  \$\$-\$\$\$ \$-\$\$ 33,72234,719 -187,642	Unobservable Inputs (Level 3)  \$ 7,584  \$ — 9,364 — —	\$7,584 \$33,722 9,364 34,719 187,642
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale	Quoted Prices in Active Manignificant Other forObservable Iddnpians Assetsvel 2) (Level 1)  \$\_\$ 33,72234,719 -187,642 \$\_\$ 256,083	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale Loans Held for Sale	Quoted Prices in Active Manignisticant Other forObservable Iddnipasi Assetsvel 2) (Level 1)  \$\frac{-\\$}{33,722} \$\frac{-\}{34,719} \$\frac{-187,642}{5-\\$} 256,083 \$\\$\\$\\$\\$\\$20,871	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447 \$20,871
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale Loans Held for Sale Mortgage Servicing Rights	Quoted Prices in Active Mailgrificant Other forObservable Iddniputal Assetsvel 2) (Level 1)  \$\_\$ = 33,72234,719 -187,642 \$\_\$ 256,083 \$\_\$ 20,871 \$\_\$ \$	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447 \$20,871 \$3,943
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale Loans Held for Sale Mortgage Servicing Rights Other assets – Derivative Instruments	Quoted Prices in Active Manignisticant Other forObservable Iddnipasi Assetsvel 2) (Level 1)  \$\frac{-\\$}{33,722} \$\frac{-\}{34,719} \$\frac{-187,642}{5-\\$} 256,083 \$\\$\\$\\$\\$\\$20,871	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447 \$20,871
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale Loans Held for Sale Mortgage Servicing Rights Other assets – Derivative Instruments LIABILITIES:	Quoted Prices in Active  Manignificant Other forObservable Iddnipus Assetsvel 2) (Level 1)	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447 \$20,871 \$3,943 \$2,202
ASSETS: Securities—Trading: Collateralized Debt Obligation Securities—Available-for-Sale: Agency RMBS Non-Agency RMBS Municipal Other Debt Securities Total—Securities—Available-for-Sale Loans Held for Sale Mortgage Servicing Rights Other assets – Derivative Instruments	Quoted Prices in Active Mailgrificant Other forObservable Iddniputal Assetsvel 2) (Level 1)  \$\_\$ = 33,72234,719 -187,642 \$\_\$ 256,083 \$\_\$ 20,871 \$\_\$ \$	Unobservable Inputs (Level 3)  \$ 7,584  \$	\$7,584 \$33,722 9,364 34,719 187,642 \$265,447 \$20,871 \$3,943

The following tables present additional information about assets measured at fair value on a recurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

which the Company has utilized Level 5 inputs to determ			_			
		Three Months I	∃no	ded		
	Septem	ber 30, 2016				
	Securit	ies Securities – ng:				
	– Tradi	Securities –		Mortgage	Derivative	
(Dollars in thousands)	Calleta	ng: Available-for-S ralized	Sal	e:	Instruments	Total
(Dollars in thousands)		Non-Agency		_		, I Otal
	Debt	DMBC		Rights	net	
	Obligat	tions				
	_					
Opening balance	\$7.584	\$ 9,364		\$3,943	\$ 1,318	\$22,209
	Ψ1,50+			$\psi J, \mathcal{I}_{TJ}$	Ψ 1,510	
Transfers into Level 3		124,547				124,547
Total gains or losses for the period:						
Included in earnings—Sale of mortgage-backed securitie	:s—	701				701
Included in earnings—Fair value gain (loss) on trading						
securities	111	_				111
				(221	0.60	6.45
Included in earnings—Mortgage banking income	_	_		(221)	868	647
Included in other comprehensive income		7,533				7,533
Purchases, originations, issues, sales and settlements:						
Purchases/originations				1,133		1,133
		(6.200	`	1,133		
Sales		(6,399	)			(6,399 )
Settlements		(2,457	)			(2,457)
Other-than-temporary impairment		(120	)			(120)
Closing balance	\$7.695	\$ 133,169		\$4,855	\$ 2,186	\$147,905
crossing cultures	Ψ ,, σ , σ , σ	Ψ 100,10 <i>y</i>		Ψ .,σεε	Ψ <b>2</b> ,100	Ψ 1 . 7 , 5 σ ε
Change in unusedized soins on losses for the naried						
Change in unrealized gains or losses for the period		<b>+ - - - - - - - - - -</b>				*
included in earnings for assets held at the end of the	\$111	\$ 701		\$ (221)	\$ 868	\$1,459
reporting period						
	For the	e Three Months	Er	nded		
		nber 30, 2015				
	Schici	1001 30, 2013				
	Securi	ties Securities – ling:				
	– Trad	ling:	Sa	Mortgage .	e Derivative	
(Dollars in thousands)	Collat	Mayailable-for- eralized Non-Agency	Sa	Servicing	g Instrument	s, Total
	Debt			Rights	net	
	Obliga	RMBS		8		
	Oonga	ttions				
					*	
Opening balance	\$7,832	2 \$ 26,633		\$ 2,098	\$ 2,261	\$38,824
Transfers into Level 3						
Total gains or losses for the period:						
Included in earnings—Sale of mortgage-backed securities	·c					
		<del></del>				70
Included in earnings—Fair value gain on trading securiti	es/U					70
Included in earnings—Mortgage banking income				(145)	) (1,243	) (1,388 )
Included in other comprehensive income		(246	)			(246)
Purchases, originations, issues, sales and settlements:						
Purchases/originations				734		734
	<del></del>			154	<del></del>	134
Sales						
Settlements	_	(1,359	)	_		(1,359)
Other-than-temporary impairment		(35	)			(35)
Closing balance	\$7.00	2 \$ 24,993		\$ 2,687	\$ 1,018	\$36,600
Closing balance	J) / .9U.	Z D Z4.990		$D \angle U \cap I$	0 1.010	(),)(),(),(),()

Change in unrealized gains or losses for the period included in earnings for assets held at the end of the reporting period \$70 \$-\$ (145) \$(1,243) \$(1,318)

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The table below summarizes the quantitative information about level 3 fair value measurements at the periods indicated:

maicatea.	Septemb	er 30	), 2016				
(Dollars in thousands)	Fair Value	Val	uation Technique	Unob	servable Input	Range (\) Average 11.7 to 2	
Securities – Trading: Collateralized Debt Obligations	\$7,695	Dise	counted Cash Flow		Projected Defaults, ount Rate over Treasury	(16.2%) 4.75 to 4 (4.75%)	1.75%
Securities – Available-for-Sale: Non-agency RMBS	\$133,16	9Dis	counted Cash Flow	Rate, Project Project Disco	cted Constant Prepayment cted Constant Default Rate, cted Loss Severity, bunt Rate over LIBOR	1.5 to 20 40.0 to 6 (56.1%)	
Mortgage Servicing Rights	\$4,855	Dise	counted Cash Flow	Rate, Life (	in years),	2.3 to 7.	0.8% (11.3%) 0 (6.0) 0.5% (9.5%)
Derivative Instruments, net	\$2,186 June 3	App	es Comparison proach 016	-	cted Sales Profit of rlying Loans	0.4 to 0.	7% (0.6%)
(Dollars in thousands)	Fair V	<sup>7</sup> alue	Valuation Technic	que	Unobservable Input		Range (Weighted Average)
Securities – Trading: Collateralized Debt Obligations	\$ 7,5	584	Discounted Cash l	Flow	Total Projected Defaults, Discount Rate over Treasu	ıry	11.7 to 21.0% (16.5%) 5.0 to 5.0% (5.0%) 9.1 to 20.6%
Securities – Available-for-S Non-agency RMBS	Sale; 9,3	364	Discounted Cash l	Flow	Projected Constant Prepay Rate, Projected Constant Defaul Projected Loss Severity, Discount Rate over LIBOR	t Rate,	(14.2%) 1.5 to 13.6% (6.1%) 40.0 to 68.8% (51.5%) 2.5 to 2.9% (2.8%)
Mortgage Servicing Rights	\$ 3,9	943	Discounted Cash l	Flow	Projected Constant Prepay Rate, Life (in years), Discount Rate	ment	7.8 to 21.8% (10.6%) 3.5 to 7.1 (6.2) 9.5 to 10.5% (9.5%)
Derivative Instruments, net	\$ 1,3	318	Sales Comparison Approach		Projected Sales Profit of U Loans	Inderlying	

The significant unobservable inputs used in the fair value measurement of the Company's residential mortgage-backed securities are prepayment rates, probability of default, and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

The table below summarizes changes in unrealized gains and losses and interest income recorded in earnings for level 3 trading assets and liabilities that are still held at the periods indicated:

For the Three Months Ended September 30,

(Dollars in thousands) 2016 2015 Interest income on investments \$73 \$58 Fair value adjustment 111 70 Total \$184 \$128

The table below summarizes assets measured	for impairment on a n September 30, 2016	•	asis:
(Dollars in thousands)	Quoted Prices in Active Masignisticant Other forObservable Iddnipuss Assetsvel 2) (Level 1)		Balance
Impaired Loans: Single family real estate secured: Mortgage Home equity Multifamily real estate secured Commercial real estate secured Auto and RV secured Other Total Other real estate owned and foreclosed assets: Single family real estate Multifamily real estate	\$-\$ —	-\$ 35,359 32 5,733 232 308 575 -\$ 42,239 -\$ 1,231	\$35,359 32 5,733 232 308 575 \$42,239 \$1,231 99
Autos and RVs Total	<del></del>	40 - \$ 1,370	40 \$1,370
(Dollars in thousands)  Impaired Loans: Single family real estate secured:	June 30, 2016 Quoted Prices in Active Masignisficant Other forObservable Iddnipuas Assletsvel 2) (Level 1)	Significant Unobservable Inputs (Level 3)	Balance
Mortgage Home equity Multifamily real estate secured Commercial real estate secured Auto and RV secured Other Total Other real estate owned and foreclosed assets:	   \$ <del>-\$</del>	-\$ 28,610 33 2,218 254 278 676 -\$ 32,069	\$28,610 33 2,218 254 278 676 \$32,069
Multifamily real estate Autos and RVs Total HTM Securities – Non-Agency RMBS		207 45 - \$ 252 - \$ 79,164	207 45 \$252 \$79,164

Impaired loans measured for impairment on a non-recurring basis using the fair value of the collateral for collateral-dependent loans have a carrying amount of \$42,239, after charge-offs of \$96 for the three months ended September 30, 2016, and life to date charge-offs of \$5,009. Impaired loans had a related allowance of \$1,244 at September 30, 2016.

Other real estate owned and foreclosed assets, which are measured at the lower of carrying value or fair value less costs to sell, had a net carrying amount of \$1,370 after charge-offs of \$113 for the three months ended September 30, 2016.

Held-to-maturity securities measured for impairment on a non-recurring basis had no fair value and no carrying amount at September 30, 2016, with no net impairment charges to income and no changes to other comprehensive income during the three months ended September 30, 2016. The Company recognized net impairment charges to income of \$83 and an increase in other

comprehensive increase of \$2,531 for the three months ended September 30, 2015. These held-to-maturity securities are valued using Level 3 inputs.

The Company has elected the fair value option for Agency loans held for sale. These loans are intended for sale and the Company believes that the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan. None of these loans are 90 days or more past due nor on nonaccrual as of September 30, 2016 and June 30, 2016.

As of September 30, 2016 and June 30, 2016, the aggregate fair value, contractual balance (including accrued interest), and unrealized gain was as follows:

 $\begin{array}{c} \text{(Dollars in thousands)} & \text{September 30, June 30,} \\ 2016 & 2016 \\ \text{Aggregate fair value} & \$20,611 & \$20,871 \\ \text{Contractual balance} & 19,887 & 20,226 \\ \text{Unrealized gain} & \$724 & \$645 \\ \end{array}$ 

The total amount of unrealized gains and losses from changes in fair value included in earnings for the period indicated below for loans held for sale were:

For the Three Months Ended September 30, (Dollars in thousands) 2016 2015
Interest income \$137 \$272
Change in fair value (946) (1,006)
Total \$(809) \$(734)

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The following table presents quantitative information about level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at the periods indicated:

September 30, 2016

	Septem	niber 30, 2010		_
(Dollars in thousands)	Fair Value	Valuation Technique(s)	Unobservable Input	Range (Weighted Average) <sup>1</sup>
Impaired loans: Single family real estate secured:				
Mortgage	\$35,359	Sales comparison approach	Adjustment for differences between the comparable sales	-47.7 to 32.8% (-1.9%)
Home equity	\$32	Sales comparison approach	Adjustment for differences between the comparable sales	-7.8 to 7.2% (-0.3%)
Multifamily real estate secured	\$5,733	Sales comparison approach, income approach, Discounted cash flows	Adjustment for differences between the comparable sales and adjustments for difference in net operating income expectations	-46.2 to 28.0% s (-7.6%)
Commercial real estate secured	\$232	Sales comparison approach and income approach	Adjustment for differences between the comparable sales and adjustments for difference in net operating income expectations	s 0.0 to 23.6% s (11.8%)
Auto and RV secured	\$308	Sales comparison approach	Adjustment for differences between the comparable sales	-39.9 to 36.2% (-6.6%) 0.0 to 0.0%
Other	\$575	Discounted cash flow	Projected Constant Prepayment Rate, Projected Constant Default Rate, Projected Loss Severity, Discount Rate	(0.0%) (0.0%) 0.0 to 10.0% (5.0%) 100.0 to 100.0% (100.0%) 6.6 to 8.0% (7.3%)
Other real estate owned and foreclosed assets:				(7.5%)
Single family real estate	\$1,231	Sales comparison approach	Adjustment for differences between the comparable sales	-16.5 to 6.9% (-4.8%)
Multifamily real estate	\$99	Sales comparison approach and income approach	Adjustment for differences between the comparable sales and adjustments for difference in net operating income expectations, Capitalization rate	s-16.7 to 29.2% (6.3%)
Autos and RVs	\$40	Sales comparison approach	Adjustment for differences between the comparable sales	-6.4 to 13.9% (3.3%)

<sup>&</sup>lt;sup>1</sup> For impaired loans, other real estate owned and foreclosed assets the ranges shown may vary positively or negatively based on the comparable sales reported in the current appraisal. In certain instances, the range can be significant due to small sample sizes and in some cases the property being valued having limited comparable sales with similar characteristics at the time the current appraisal is conducted.

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June	oυ,	20	"	o

	Julie 50, 2010			ъ
(Dollars in thousands	Fair Value	Valuation Technique(s)	Unobservable Input	Range (Weighted Average) <sup>1</sup>
Impaired loans: Single family real estate secured:				2 /
Mortgage	\$28,610	Sales comparison approach	Adjustment for differences between the comparable sales	-40.6 to 69.5% (6.2%)
Home equity	\$33	Sales comparison approach	Adjustment for differences between the comparable sales	-27.2 to 0.0% (-11.1%)
Multifamily real estate secured	\$2,218	Sales comparison approach and income approach	Adjustment for differences between the comparable sales and adjustments for differences in net operating income expectations, capitalization rate	-29.7 to 58.0% (3.0%)
Commercial real estate secured	\$254	Sales comparison approach and income approach	Adjustment for differences between the comparable sales and adjustments for differences in net operating income expectations, capitalization rate	0.0 to 66.7% (33.3%)
Auto and RV secured	1 \$278	Sales comparison approach	Adjustment for differences between the comparable sales	0.0 to 22.8% (10.6%) 0.0 to 0.0%
Other	\$676	Discounted cash flow	Projected Constant Prepayment Rate, Projected Constant Default Rate, Projected Loss Severity, Discount Rate	(0.0%) 0.0 to 10.0% (5.0%) 100.0 to 100.0% (100.0%) 6.6 to 8.0% (7.3%)
Other real estate owned and foreclosed assets:	d			` ,
Multifamily real estate	\$207	Sales comparison approach and income approach	Adjustment for differences between the comparable sales and adjustments for differences in net operating income expectations, capitalization rate	0.0 to 25.0% (12.5%)
Autos and RVs	\$45	Sales comparison approach	Adjustment for differences between the comparable sales	0.0 to 20.6% (10.2%) 2.6 to 48.8%
HTM Securities – Non-Agency RMBS	\$79,164	4Discounted cash flow	Projected Constant Prepayment Rate, Projected Constant Default Rate, Projected Loss Severity, Discount Rate over LIBOR	(12.0%) 1.5 to 17.8% (5.7%) 40.0 to 65.9% (56.5%) 2.9 to 8.2% (5.7%)

<sup>1</sup> For impaired loans, other real estate owned and foreclosed assets the ranges shown may vary positively or negatively based on the comparable sales reported in the current appraisal. In certain instances, the range can be significant due to small sample sizes and in some cases the property being valued having limited comparable sales with similar characteristics at the time the current appraisal is conducted.

#### Fair value of Financial Instruments

The carrying amounts and estimated fair values of financial instruments at September 30, 2016 and June 30, 2016 were as follows:

were as follows:	September	r 30, 2016 Fair Value	e		
(Dollars in thousands)	Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value
Financial assets:					
Cash and cash equivalents	\$599,054	\$599,054	\$ -	-\$ -	-\$599,054
Securities trading	7,695			7,695	7,695
Securities available-for-sale	444,464		311,295	133,169	444,464
Loans held for sale, at fair value	20,611	_	20,611	_	20,611
Loans held for sale, at lower of cost or fair value	30,761	_	_	31,247	31,247
Loans and leases held for investment—net	6,549,742	_	_	6,821,944	6,821,944
Accrued interest receivable	20,172			20,172	20,172
Mortgage servicing rights	4,855			4,855	4,855
Financial liabilities:					
Time deposits and savings	6,323,812	_	6,163,966	_	6,163,966
Securities sold under agreements to repurchase	35,000	_	35,974	_	35,974
Advances from the Federal Home Loan Bank	655,000		671,645		671,645
Subordinated notes and debentures and other	56,511		58,084		58,084
Accrued interest payable	2,249	_	2,249		2,249
. ,	June 30, 2	016			
	Fair Value				
(D. 11	Carrying	T 11	. 10	. 12	Total Fair
(Dollars in thousands)	Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value
(Dollars in thousands) Financial assets:		Level 1	Level 2	Level 3	
Financial assets:	Amount				Value
Financial assets: Cash and cash equivalents	Amount \$486,727			-\$ -	Value -\$486,727
Financial assets:	Amount \$486,727 7,584		\$	-\$ - 7,584	Value -\$486,727 7,584
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale	Amount \$486,727 7,584 265,447		\$ - - 256,083	-\$ - 7,584 9,364	Value -\$486,727 7,584 265,447
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity	Amount \$486,727 7,584 265,447 199,174	\$486,727 — —	\$ – 256,083 77,415	-\$ - 7,584	Value -\$486,727 7,584 265,447 202,677
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value	Amount \$486,727 7,584 265,447 199,174 20,871	\$486,727 — —	\$ - - 256,083	-\$ - 7,584 9,364 125,262	Value \$486,727 7,584 265,447 202,677 20,871
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value	Amount \$486,727 7,584 265,447 199,174 20,871 33,530	\$486,727 — — — —	\$ – 256,083 77,415	-\$ - 7,584 9,364 125,262 - 33,530	Value \$486,727 7,584 265,447 202,677 20,871 33,530
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679	\$486,727 — — — —	\$ – 256,083 77,415	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201	\$486,727 — — — —	\$ – 256,083 77,415	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679	\$486,727 — — — —	\$ – 256,083 77,415	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights Financial liabilities:	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201 3,943	\$486,727 — — — — — — —	\$ — 256,083 77,415 20,871 — —	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201 3,943	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201 3,943
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights Financial liabilities: Time deposits and savings	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201 3,943 6,044,051	\$486,727 — — — — — — —	\$ - 256,083 77,415 20,871 - - - 5,946,991	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201 3,943	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201 3,943 5,946,991
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights Financial liabilities: Time deposits and savings Securities sold under agreements to repurchase	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201 3,943 6,044,051 35,000	\$486,727 — — — — — — —	\$ - 256,083 77,415 20,871 - - 5,946,991 36,391	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201 3,943	Value \$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201 3,943 5,946,991 36,391
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights Financial liabilities: Time deposits and savings Securities sold under agreements to repurchase Advances from the Federal Home Loan Bank	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201 3,943 6,044,051 35,000 727,000	\$486,727 — — — — — — —	\$ - 256,083 77,415 20,871 - - 5,946,991 36,391 747,940	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201 3,943	Value -\$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201 3,943 5,946,991 36,391 747,940
Financial assets: Cash and cash equivalents Securities trading Securities available-for-sale Securities held-to-maturity Loans held for sale, at fair value Loans held for sale, at lower of cost or fair value Loans and leases held for investment—net Accrued interest receivable Mortgage servicing rights Financial liabilities: Time deposits and savings Securities sold under agreements to repurchase	Amount \$486,727 7,584 265,447 199,174 20,871 33,530 6,354,679 26,201 3,943 6,044,051 35,000	\$486,727 — — — — — — —	\$ - 256,083 77,415 20,871 - - 5,946,991 36,391	-\$ - 7,584 9,364 125,262 - 33,530 6,640,918 26,201 3,943	Value \$486,727 7,584 265,447 202,677 20,871 33,530 6,640,918 26,201 3,943 5,946,991 36,391

The methods and assumptions, not previously presented, used to estimate fair value are described as follows: Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. For fixed rate loans, deposits, borrowings or subordinated debt and for variable rate loans, deposits, borrowings or subordinated debt with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. A discussion of the methods of valuing trading securities, available for sale securities and loans held for sale can be found earlier in this footnote. The carrying

amount of stock of the Federal Home Loan Bank ("FHLB") approximates the estimated fair value of this investment. The fair value of off-balance sheet items is not considered material.

#### 4. SECURITIES

The amortized cost, carrying amount and fair value for the major categories of securities: trading, available-for-sale, and held-to-maturity at September 30, 2016 and June 30, 2016 were:

J	Septem	ber 30, 201	16	,					
	_	Available-				Held-to-maturity			
(Dallows in thousands)	Fair	Amortized	dUnrealize	dUnrealiz	edFair	Carrying	Unrecogniz	z <b>&amp;</b> dnrecogniz	e <b>d</b> Fair
(Dollars in thousands)	Value	Cost	Gains	Losses	Value	Amount	Gains	Losses	Value
Mortgage-backed securities (RMBS):									
U.S. agencies <sup>1</sup>	\$—	\$46,059	\$936	\$ (65	) \$46,930	\$—	\$ —	\$ <i>-</i>	<b>\$</b> —
Non-agency <sup>2</sup> Total		126,563	10,351	(3,745	) 133,169	_	_	_	_
mortgage-backed securities		172,622	11,287	(3,810	) 180,099	_	_	_	_
Other debt securities:									
Municipal	_	61,559	5,535	(62	) 67,032	_	_	_	
Non-agency	7,695	195,443	2,010	(120	) 197,333	_	_	_	_
Total other debt securities	7,695	257,002	7,545	(182	) 264,365	_	_	_	_
Total debt securities	\$7,695	\$429,624	\$18,832	\$(3,992	) \$444,464	\$—	\$ <i>—</i>	\$ <i>—</i>	<b>\$</b> —
(Dollars in thousands)	Fair	Available Amortized	-for-sale dUnrealize Gains	dUnrealiz Losses	edFair Value	Held-to-m Carrying Amount	Unrecogniz	z <b>&amp;I</b> nrecogniz Losses	e <b>F</b> air Value
(Dollars in thousands) Mortgage-backed securities (RMBS):	Trading Fair	Available Amortized	dUnrealize			Carrying	Unrecogniz		
Mortgage-backed securities (RMBS): U.S. agencies <sup>1</sup>	Trading Fair	Available Amortized	dUnrealize			Carrying	Unrecogniz	Losses	
Mortgage-backed securities (RMBS):	Trading Fair Value	Available Amortized Cost	dUnrealize Gains	Losses	Value	Carrying Amount	Unrecogniz Gains	Losses \$ (1	Value
Mortgage-backed securities (RMBS): U.S. agencies <sup>1</sup> Non-agency <sup>2</sup>	Trading Fair Value	Available Amortized Cost \$33,256	dUnrealize Gains \$489	Losses	Value ) \$33,722	Carrying Amount \$35,067	Unrecogniz Gains	\$ (1 (10,044 )	Value \$35,909
Mortgage-backed securities (RMBS): U.S. agencies <sup>1</sup> Non-agency <sup>2</sup> Total mortgage-backed	Trading Fair Value	Available Amortized Cost \$33,256 9,043	dUnrealize Gains \$489 321	Losses \$(23	Value ) \$33,722 9,364	Carrying Amount \$35,067 128,211	Unrecognize Gains \$ 843 7,095	\$ (1 (10,044 )	Value \$35,909 125,262
Mortgage-backed securities (RMBS): U.S. agencies <sup>1</sup> Non-agency <sup>2</sup> Total mortgage-backed securities	Trading Fair Value	Available Amortized Cost \$33,256 9,043	dUnrealize Gains \$489 321	\$ (23 — (23 — (10	Value ) \$33,722 9,364	Carrying Amount \$35,067 128,211	Unrecognize Gains \$ 843 7,095	\$ (1 (10,044 )	Value \$35,909 125,262
Mortgage-backed securities (RMBS): U.S. agencies <sup>1</sup> Non-agency <sup>2</sup> Total mortgage-backed securities Other debt securities: Municipal Non-agency	Trading Fair Value	Available Amortized Cost \$33,256 9,043 42,299	dUnrealize Gains \$489 321 810	\$ (23 — (23	Value ) \$33,722 9,364 ) 43,086	Carrying Amount \$35,067 128,211 163,278	Unrecognize Gains \$ 843 7,095 7,938	\$ (1 (10,044 )	Value \$35,909 125,262 161,171
Mortgage-backed securities (RMBS): U.S. agencies¹ Non-agency² Total mortgage-backed securities Other debt securities: Municipal	Trading Fair Value \$— —	\$Available Amortized Cost \$33,256 9,043 42,299 34,543 186,316	dUnrealize Gains \$489 321 810	\$ (23 — (23 — (10	Value ) \$33,722 9,364 ) 43,086	Carrying Amount \$35,067 128,211 163,278	Unrecognize Gains \$ 843 7,095 7,938	\$ (1 (10,044 )	Value \$35,909 125,262 161,171

<sup>&</sup>lt;sup>1.</sup> U.S. government-backed or government sponsored enterprises including Fannie Mae, Freddie Mac and Ginnie Mae.

During the quarter ended September 30, 2016, the Company elected to reclassify all of its HTM securities to AFS. While the Company has the ability to hold those transferred securities to maturity and as of September 30, 2016 does not intend to sell the securities, the Company concluded that there are now sufficient uncertainties associated with i) future fiscal and monetary policy resulting from domestic and international political changes, ii) future interpretations and applications of new accounting principles and regulatory guidance; iii) the pace of future market interest rate increases given that market interest rates remain at historical lows, all of which could, depending upon the outcomes,

<sup>2.</sup> Private sponsors of securities collateralized primarily by pools of 1-4 family residential first mortgages. Primarily super senior securities secured by prime, Alt-A or pay-option ARM mortgages.

change the Company's intent to hold its securities. Under Accounting Standards Codification 320-10 Investments—Debt Securities, there are very limited exceptions that allow an entity to reclassify or sell one or more securities from HTM

and still use the HTM classification for any remaining securities. The Company concluded that such exceptions may not apply to all results and elected to reclassify all HTM securities to AFS understanding that such reclassification will immediately eliminate the Company's ability to use the HTM classification for its securities portfolio for a period of time not to be less than one year. The Company will perform periodic assessments in the future to determine whether the above referenced uncertainties have been resolved and that management has the positive intent and ability to hold securities until maturity. The net carrying amount of the securities reclassified in September 2016 from HTM to AFS was \$194,153 and the fair value of AFS securities at September 30, 2016 is reflected in the Unaudited Condensed Consolidated Balance Sheets. The reclassification resulted in an unrealized gain recognized through other comprehensive income of \$3,618 in the Unaudited Condensed Consolidated Statements of Comprehensive Income.

The Company's non-agency RMBS available-for-sale portfolio with a total fair value of \$133,169 at September 30, 2016 consists of seventy-three different issues of super senior securities with a fair value of \$130,490, two mezzanine z-tranche securities, negative-amortizing support tranches, with a fair value of \$36 collateralized by seasoned prime and Alt-A first-lien mortgages and one senior support security that it acquired at a significant discount that evidenced credit deterioration at acquisition, with a fair value of \$2,643. The Company acquired its mezzanine z-tranche securities in fiscal 2010 and accounts for them by measuring the excess of cash flows expected at acquisition over the purchase price (accretable yield) and recognizes interest income over the remaining life of the security.

Debt securities with evidence of credit quality deterioration since issuance and for which it is probable at purchase that the Company will be unable to collect all of the par value of the security are accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ("ASC Topic 310-30"). Under ASC Topic 310-30, the excess of cash flows expected at acquisition over the purchase price is referred to as the accretable yield and is recognized in interest income over the remaining life of the security. The Company has one senior support security that it acquired at a significant discount that evidenced credit deterioration at acquisition and is accounted for under ASC Topic 310-30. For a cost of \$17,740 the Company acquired the senior support security with a contractual par value of \$30,560 and accretable and non-accretable discounts that were projected to be \$9,015 and \$3,805, respectively. Since acquisition, repayments from the security have been received more rapidly than projected at acquisition, but expected total payments have declined, resulting in a determination that the security was other-than-temporarily impaired. The security had no other-than temporary loss for three months ended September 30, 2016 and no charge was recorded for the fiscal 2016 year. At September 30, 2016 the security had a remaining contractual par value of zero dollars and amortizable and non-amortizable premium are currently projected to be zero dollars and \$2,472, respectively.

The current face amounts of debt securities available-for-sale and held-to-maturity that were pledged to secure borrowings at September 30, 2016 and June 30, 2016 were \$24,310 and \$39,961 respectively.

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The securities with unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position were as follows:

September 30, 2016

	Septemb Availabl			ies in los	s position for	r	Held-to-i	maturity	securitie	s in loss po	osition for	
	Less Tha	an	More Th	nan	Total		Less Tha	ın	More That	an	Total	
(Dollars in thousands)	Fair	Gross	Fair alized Value	Gross Unrealiz Losses	Fair zed Value	Gross Unreali Losses	Foin.	Gross Unrealize Losses	Fair zed Value	Gross Unrealize Losses	Fair Value	Gross Unrealized Losses
RMBS: U.S.	\$19,458	\$(50	) \$2,463	<b>\$</b> (15	) \$21,921	\$(65	) \$—	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
agencies Non-agency		•	) 31,123	•	) 34,658	(3,745		_	_	_	_	_
Total RMBS securities Other Debt	22,993	(71	) 33,586	(3,739	) 56,579	(3,810	) —	_	_	_	_	_
Other Debt Municipal Debt	: 13,508	(62	) —	_	13,508	(62	) —	_	_	_	_	_
Non-agency	y 16,201	(77	) 14,718	(43	) 30,919	(120	) —	_	_		_	_
Total Other Debt	29,709	(139	) 14,718	(43	) 44,427	(182	) —		_	_	_	_
Total debt securities	\$52,702	\$(210	1) \$48,304	\$(3,782	2) \$101,006	\$(3,992	2) \$—	\$—	\$—	\$—	\$—	\$—
												,
	June 30, Availabl Less Tha 12 Mont	e-for-s	sale securiti More Th 12 Mont	nan	s position for Total		Held-to-1 Less Tha 12 Montl	ın	More That 12 Month	hs	Total	
(Dollars in thousands)	Availabl Less Tha 12 Mont Fair	e-for-san hs	More Th 12 Mont Fair alized	nan	Total Fair	r Gross Unreali Losses	Less Tha 12 Montl Fair zed Value	ın	More The 12 Month Fair zed Value	an	Total Fair	Gross Unrealized Losses
thousands) RMBS:	Availabl Less Tha 12 Mont Fair	e-for-san hs Gross Unrea	More Th 12 Mont Fair alized	nan ths Gross Unrealiz	Total Fair	Gross Unreali	Less Tha 12 Montl Fair zed Value	nn hs Gross Unreali	More The 12 Month Fair zed Value	an hs Gross Unrealize	Total Fair	Gross Unrealized
thousands)	Availabl Less Tha 12 Mont Fair	e-for-san hs Gross Unrea	More Th 12 Mont Fair alized	nan ths Gross Unrealiz Losses	Total Fair	Gross Unreali	Less Tha 12 Montl Fair zed Value	nn hs Gross Unrealiz Losses	More The 12 Month Fair zed Value	an hs Gross Unrealize Losses	Total Fair Value	Gross Unrealized
thousands) RMBS: U.S.	Availabl Less Tha 12 Mont Fair Value	e-for-san hs Gross Unrea Losse	More Th 12 Mont Fair Alized Value	nan ths Gross Unrealiz Losses	Total Fair zedValue	Gross Unreali Losses	Less Tha 12 Montl Fair zed Value	nn hs Gross Unrealiz Losses	More The 12 Month Fair Zed Value \$—	an hs Gross Unrealize Losses	Total Fair Value \$129	Gross Unrealized Losses
thousands) RMBS: U.S. agencies Non-agency Total RMBS	Availabl Less Tha 12 Mont Fair Value	e-for-san hs Gross Unrea Losse	More Th 12 Mont Fair Alized Value	nan ths Gross Unrealiz Losses \$(23	Total Fair zedValue	Gross Unreali Losses	Less Tha 12 Month Fair Value  ) \$129 15,011	Gross Unrealiz Losses \$(1 )	More The 12 Month Fair Zed Value \$— 53,372	an hs Gross Unrealize Losses \$—	Total Fair Value \$129 68,383	Gross Unrealized Losses \$(1)
thousands) RMBS: U.S. agencies Non-agency Total RMBS securities Other Debt	Availabl Less Tha 12 Mont Fair Value  \$— y— :	e-for-san hs Gross Unrea Losse	More Th 12 Mont Fair Alized Value \$5,094 — 5,094	nan ths Gross Unrealiz Losses \$(23	Total Fair Zed Value  ) \$5,094 — ) 5,094	Gross Unreali Losses \$(23 — (23	Less Tha 12 Month Fair Value  ) \$129 15,011	Gross Unrealiz Losses \$(1 )	More The 12 Month Fair Zed Value \$— 53,372	an hs Gross Unrealize Losses \$— (9,625)	Total Fair Value \$129 68,383	Gross Unrealized Losses \$(1 ) (10,044 )
thousands) RMBS: U.S. agencies Non-agency Total RMBS securities Other Debt Municipal Debt	Availabl Less Tha 12 Mont Fair Value  \$— y— — : 10,267	e-for-scan hs Gross Unrea Losse  (10	More The 12 Mont of Fair value ss \$5,094	han ths Gross Unrealiz Losses \$(23 — (23	Total Fair Zed Value  ) \$5,094  — ) 5,094	Gross Unreali Losses \$(23 — (23	Less Tha 12 Month Fair Value  ) \$129 15,011	Gross Unrealiz Losses \$(1 )	More The 12 Month Fair Zed Value \$— 53,372	an hs Gross Unrealize Losses \$— (9,625)	Total Fair Value \$129 68,383	Gross Unrealized Losses \$(1 ) (10,044 )
thousands) RMBS: U.S. agencies Non-agency Total RMBS securities Other Debt Municipal Debt Non-agency	Availabl Less Tha 12 Mont Fair Value  \$— y— : 10,267	e-for-scan hs Gross Unrea Losse  (10	More Th 12 Mont Fair Alized Value \$5,094 — 5,094	han ths Gross Unrealiz Losses \$(23 — (23	Total Fair zed Value  ) \$5,094  — ) 5,094  10,267	Gross Unreali Losses \$(23 — (23	Less Tha 12 Month Fair Value  ) \$129 15,011	Gross Unrealiz Losses \$(1 )	More The 12 Month Fair Zed Value \$— 53,372	an hs Gross Unrealize Losses \$— (9,625)	Total Fair Value \$129 68,383	Gross Unrealized Losses \$(1 ) (10,044 )
thousands) RMBS: U.S. agencies Non-agency Total RMBS securities Other Debt Municipal Debt	Availabl Less Tha 12 Mont Fair Value  \$— y— : 10,267	se-for-scan hs Gross Unrea Losse  (10	More The 12 Mont of Fair value ss \$5,094	han ths Gross Unrealiz Losses \$(23 — (23 — (169	Total Fair Zed Value  ) \$5,094  — ) 5,094	Gross Unreali Losses \$(23 — (23	Less Tha 12 Month Fair Value  ) \$129 15,011	Gross Unrealiz Losses \$(1 )	More The 12 Month Fair Zed Value \$— 53,372	an hs Gross Unrealize Losses \$— (9,625)	Total Fair Value \$129 68,383	Gross Unrealized Losses \$(1 ) (10,044 )

There were 19 securities that were in a continuous loss position at September 30, 2016 for a period of more than 12 months. There were 26 securities that were in a continuous loss position at June 30, 2016 for a period of more than 12 months.

The following table summarizes amounts of credit loss recognized in the income statement through other-than-temporary impairment charges which reduced non-interest income:

For the Th	ree		
Months Ended			
September	: 30,		
2016	2015		
\$(20,865)	\$(20,503)	)	
_	(95	)	
(120)	(23	)	
374	_		
\$(20,611)	\$(20,621)	)	
	Months Er September 2016 \$(20,865) — (120 ) 374	September 30, 2016 2015 \$(20,865) \$(20,503) — (95) (120) (23)	

At September 30, 2016, non-agency RMBS with a total carrying amount of \$90,427 were determined to have cumulative credit losses of \$20,611 of which \$120 was recognized in earnings during the three months ended September 30, 2016. This quarter's other-than-temporary impairment of \$120 is related to two non-agency RMBS with a total carrying amount of \$3,959. The Company measures its non-agency RMBS in an unrecognized loss position at the end of the reporting period for other-than-temporary impairment by comparing the present value of the cash flows currently expected to be collected from the security with its amortized cost basis. If the calculated present value is lower than the amortized cost, the difference is the credit component of an other-than-temporary impairment of its debt securities. The excess of present value over the fair value of the security (if any) is the non-credit component only if the Company does not intend to sell the security and will not be required to sell the security before recovery of its amortized cost basis. The credit component of the other-than-temporary impairment is recorded as a loss in earnings and the non-credit component as a charge to other comprehensive income, net of the related income tax benefit. To determine the cash flow expected to be collected and to calculate the present value for purposes of testing for other-than-temporary impairment, the Company utilizes the same industry-standard tool and the same cash flows as those calculated for Level 3 fair values as discussed in Note 3 – Fair Value. The discount rates used to compute the present value of the expected cash flows for purposes of testing for the credit component of the other-than-temporary impairment are either the implicit rate calculated in each of the Company's securities at acquisition or the last accounting yield. The Company calculates the implicit rate at acquisition based on the contractual terms of the security, considering scheduled payments (and minimum payments in the case of pay-option ARMs) without prepayment assumptions. Once the discount rate (or discount margin in the case of floating rate securities) is calculated as described above, the discount is used in the industry-standard model to calculate the present value of the cash flows.

The gross gains and losses realized through earnings upon the sale of available-for-sale securities for the three months ended September 30, 2016 were as follows:

_	For the Three					
	Months Ended					
	September 30,					
(Dollars in thousands)	2016	2015				
Proceeds	\$25,675	\$ —				
Gross realized gains	990					
Net realized gain on securities	\$990	\$ —				

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The Company had recorded unrealized gains and unrealized losses in accumulated other comprehensive loss as follows:

(Dollars in thousands)	September	30, June 30,		
(Donars in thousands)	2016	2016		
Available-for-sale debt securities—net unrealized gains	\$ 14,840	\$2,288		
Available-for-sale debt securities—non-credit related losses	(13,104	) (138 )		
Held-to-maturity debt securities—non-credit related losses	_	(14,129)		
Subtotal	1,736	(11,979)		
Tax (expense) benefit	(1,135	) 4,675		
Net unrealized gain (loss) on investment securities in accumulated other comprehensive income (loss)	\$ 601	\$(7,304)		

The expected maturity distribution including repayments of the Company's mortgage-backed securities and other debt securities classified as trading, available-for-sale and held-to-maturity at September 30, 2016 were:

securities classified as trac	5, a v a	iiuoie ioi i	oute una me	ia to matt	inity at 50					
September 30, 2016										
	Trading	g Available	for sale	Held-to-r	naturity					
(Dollars in thousands)	Fair	Amortized	dFair	Carrying	Fair					
(Dollars in thousands)	Value	Cost	Value	Amount	Value					
RMBS—U.S. agencies:										
Due within one year	\$—	\$2,556	\$2,617	\$ —	\$ —					
Due one to five years		9,042	9,276							
Due five to ten years		9,118	9,377							
Due after ten years		25,343	25,660							
Total RMBS—U.S. agenc	i <del>es</del> -	46,059	46,930							
RMBS—Non-agency:										
Due within one year		18,117	19,101							
Due one to five years	_	49,854	52,779							
Due five to ten years		33,967	35,794							
Due after ten years		24,625	25,495							
Total RMBS—Non-agenc	<b>y</b> —	126,563	133,169							
Other debt:										
Due within one year	_	92,438	92,972							
Due one to five years	_	103,527	104,673							
Due five to ten years		6,832	6,954							
Due after ten years	7,695	54,205	59,766							
Total other debt	7,695	257,002	264,365							
Total	\$7,695	\$429,624	\$444,464	\$ —	\$ —					

#### 5.LOANS, LEASES & ALLOWANCE FOR LOAN AND LEASE LOSSES

The following table sets forth the composition of the loan and lease portfolio as of the dates indicated:

(Dollars in thousands)	September 30,	June 30,		
(Donars in tilousands)	2016	2016		
Single family real estate secured:				
Mortgage	\$3,723,490	\$3,678,520		
Home equity	2,223	2,470		
Warehouse and other <sup>1</sup>	574,455	537,714		
Multifamily real estate secured	1,402,485	1,373,216		
Commercial real estate secured	136,482	121,746		
Auto and RV secured	93,763	73,676		
Factoring	120,502	98,275		
Commercial & Industrial	551,180	514,300		
Other	1,167	2,542		
Total gross loans and leases	6,605,747	6,402,459		
Allowance for loan and lease losses	(37,596)	(35,826)		
Unaccreted discounts and loan and lease fees	(18,409)	(11,954)		
Total net loans and leases	\$6,549,742	\$6,354,679		

<sup>1.</sup> The balance of single family warehouse loans was \$223,549 at September 30, 2016 and \$173,148 at June 30, 2016. The remainder of the balance is attributable to single family lender finance loans.

Allowance for Loan and Lease Losses. We are committed to maintaining the allowance for loan and lease losses (sometimes referred to as the "allowance") at a level that is considered to be commensurate with estimated probable incurred credit losses in the portfolio. Although the adequacy of the allowance is reviewed quarterly, management performs an ongoing assessment of the risks inherent in the portfolio. While the Company believes that the allowance for loan and lease losses is adequate at September 30, 2016, future additions to the allowance will be subject to continuing evaluation of estimated and known, as well as inherent risks in the loan and lease portfolio. Allowance for Loan and Lease Loss Disclosures. The assessment of the adequacy of the Company's allowance for loan and lease losses is based upon a number of quantitative and qualitative factors, including levels and trends of past due and nonaccrual loans and leases, change in volume and mix of loans and leases, collateral values and charge-off history.

The Company provides general loan loss reserves for its automobile ("auto") and recreational vehicle ("RV") loans based upon the borrower credit score and the Company's loss experience to date. The allowance for loan loss for the auto and RV loan portfolio at September 30, 2016 was determined by classifying each outstanding loan according to semi-annually refreshed FICO score and providing loss rates. The Company had \$93,455 of auto and RV loan balances subject to general reserves as follows: FICO greater than or equal to 770: \$35,960; 715 – 769: \$33,871; 700 – 714: \$10,182; 660 – 699: \$11,392 and less than 660: \$2,050.

The Company provides general loan loss reserves for mortgage loans based upon the size and class of the mortgage loan and the loan-to-value ratio ("LTV") at date of origination. The Company divides the LTV analysis into two classes, separating the purchased loans from the loans underwritten directly by the Company. Based on historical performance, the Company concluded that originated loans require lower estimated loss rates than purchased loans. The allowance for each class is determined by dividing the outstanding unpaid balance for each loan by the loan-to-value and applying a loss rate. The LTV groupings for each significant mortgage class are as follows:

The Company had \$3,688,131 of single family mortgage portfolio loan balances subject to general reserves as follows: LTV less than or equal to 60%: \$1,951,822; 61% - 70%: \$1,367,172; 71% - 80%: \$368,936; and greater than 80%: \$201.

The Company had \$1,396,752 of multifamily mortgage portfolio loan balances subject to general reserves as follows: LTV less than or equal to 55%: \$648,896; 56% - 65%: \$451,631; 66% - 75%: \$283,732; 76% - 80%: \$12,493 and greater than 80%: \$0.

The Company had \$136,250 of commercial real estate loan balances subject to general reserves as follows: LTV less than or equal to 50%: \$61,636; 51% - 60%: \$30,181; 61% - 70%: \$38,677; and 71% - 80%: \$5,756.

The Company's commercial secured portfolio consists of business loans well-collateralized by residential real estate. The Company's other portfolio consists of receivables factoring for businesses and consumers. The Company allocates its allowance for loan loss for these asset types based on qualitative factors which consider the value of the collateral and the financial position of the issuer of the receivables.

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The following tables summarize activity in the allowance for loan and lease losses by portfolio classes for the periods indicated:

For the Three Months Ended September 30, 2016 Single Family Real Estate Secured

(Dollars in thousands)	Mortgage		Warehou & Other	sReal	il©ommero Real Estate Secured	eial Auto and RV Secured	Factor	Commercin& Industrial	Other/Co	ns <b>Totał</b>
Balance at July 1, 2016	\$18,666	\$23	\$ 2,685	\$ 3,938	\$ 882	\$1,615	\$ 245	\$ 7,630	\$ 142	\$35,826
Provision for loan and lease loss	799	(5)	(131)	(16)	58	326	49	781	39	1,900
Charge-offs	(27)	_	_	_	(23)	(73)		_	(102)	(225)
Recoveries	45	4				46				95
Balance at										
September 30, 2016	\$19,483	\$22	\$ 2,554	\$ 3,922	\$ 917	\$1,914	\$ 294	\$ 8,411	\$ 79	\$37,596

For the Three Months Ended September 30, 2015 Single Family Real Estate Secured

(Dollars in thousands)	Mortgage	<b>3</b>	Warehou & Other	sReal	il©ommero Real Estate Secured	eial Auto and RV Secured	Factor	Commercin& Industrial	Other/Cor	ns <b>Tiotel</b>
Balance at July 1, 2015	\$13,664	\$122	\$1,879	\$4,363	\$ 1,103	\$953	\$ 292	\$ 5,882	\$ 69	\$28,327
Provision for loan and lease loss	2,507	(36)	178	(183)	(454)	497	50	(219)	60	2,400
Charge-offs	(16)	(1)	_	_	_	(150)				(167)
Recoveries	158	9	_	_	312	39		_		518
Balance at										
September 30, 2015	\$16,313	\$94	\$ 2,057	\$4,180	\$ 961	\$1,339	\$ 342	\$ 5,663	\$ 129	\$31,078

The following tables present our loans and leases evaluated individually for impairment by class:

The following tables present our loans	September September		vidually 101	•	by class.	
(Dollars in thousands)	Unpaid Principal Balance	Principal Balance Adjustment	Unpaid Book Balance	Accrued Interest / Origination Fees	Recorded Investment	Related Allowance
With no related allowance recorded: Single Family Real Estate Secured: Mortgage:						
In-house originated Purchased	\$8,989 5,609	\$ 753 2,106	\$8,236 3,503	\$ 799 123	\$9,035 3,626	\$— —
Multifamily Real Estate Secured: Purchased Commercial Real Estate Secured:	2,507	1,136	1,371	_	1,371	_
Purchased Auto and RV Secured:	630	398	232	81	313	_
In-house originated	870	616	254	12	266	_
With an allowance recorded: Single Family Real Estate Secured: Mortgage:						
In-house originated Purchased	21,801 1,819	_	21,801 1,819	12 5	21,813 1,824	1,125 40
Home Equity: In-house originated	32		32	_	32	1
Multifamily Real Estate Secured: In-house originated	4,362	_	4,362	38	4,400	20
Auto and RV Secured: In-house originated	54		54	4	58	2
Other	575		575	_	575	56
Total	\$47,248	\$ 5,009	\$42,239	\$ 1,074	\$43,313	\$ 1,244
As a % of total gross loans and leases	•	0.08 %	•	•	•	0.02 %
	June 30, 20	016				
(Dollars in thousands)	Unpaid Principal Balance	Principal Balance Adjustment	Unpaid Book Balance	Accrued Interest / Origination Fees	Recorded Investment	Related Allowance
With no related allowance recorded: Single Family Real Estate Secured: Mortgage:						
In-house originated Purchased	\$8,989 5,852	\$ 727 2,132	\$8,262 3,720	\$ 657 110	\$8,919 3,830	\$ — —
Multifamily Real Estate Secured: Purchased	2,520	1,093	1,427	_	1,427	_
Commercial Real Estate Secured: Purchased Auto and RV Secured:	629	375	254	61	315	_
In-house originated	902	663	239	10	249	_

With an allowance recorded:

Single Family Real Estate Secured:

Mortgage:	
-----------	--

Williams.							
In-house originated	14,696	_	14,696	65	14,761	575	
Purchased	1,932	_	1,932	5	1,937	46	
Home Equity:							
In-house originated	33	_	33	_	33	1	
Multifamily Real Estate Secured:							
In-house originated	791		791	65	856	1	
Auto and RV Secured:							
In-house originated	39	_	39	4	43	2	
Consumer and Other	676		676	_	676	67	
Total	\$37,059	\$ 4,990	\$32,069	\$ 977	\$33,046	\$ 692	
As a % of total gross loans and leases	0.58 %	0.08 %	0.50 %	0.02 %	0.52 %	0.01 %	

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The following tables present the balance in the allowance for loan and lease losses and the recorded investment in loans and leases by portfolio segment and based on impairment evaluation method:

September 30, 2016 Single Family Real Estate Secured

	Secured				~					
(Dollars in thousands)	Mortgage	Home Equity	Warehouse and other	Multifamily Real Estate Secured	Commerc Real Estate Secured	Auto	Factoring	Commerc & Industrial	ial Other	Total
Allowance for loan and lease losses:										
Ending allowance balance										
attributable to loans and										
leases: Individually										
evaluated for impairment	r\$1,165	\$1	<b>\$</b> —	\$20	<b>\$</b> —	\$2	<b>\$</b> —	<b>\$</b> —	\$56	\$1,244
Collectively evaluated for impairment		21	2,554	3,902	917	1,912	294	8,411	23	36,352
Total ending allowance balance	\$19,483	\$22	\$2,554	\$3,922	\$917	\$1,914	\$294	\$8,411	\$79	\$37,596
Loans and leases: Loans and										
leases individually	\$35,359	\$32	<b>\$</b> —	\$5,733	\$232	\$308	<b>\$</b> —	<b>\$</b> —	\$575	\$42,239
evaluated for impairment <sup>1</sup> Loans and	r									
leases collectively	3,688,131	2,191	574,455	1,396,752	136,250	93,455	120,502	551,180	592	6,563,508
evaluated for impairment	r									
Principal loan and lease balance	3,723,490	2,223	574,455	1,402,485	136,482	93,763	120,502	551,180	1,167	6,605,747
Unaccreted discounts	12,520	27	(1,948 )	4,311	692	1,232	(36,991)	1 761	(13)	(18,409 )
and loan and lease fees Accrued	12,320	21	(1,770 )	7,311	0)2	1,434	(30,331 )	1,701	(13 )	(18,409 )
interest receivable	8,415	1	2,078	4,273	339	192	258	2,035	_	17,591

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Total recorded

in loans and leases

June 30, 2016 Single Family Real Estate Secured

	Securca										
(Dollars in thousands)	Mortgage		Warehouse and other	Multifamily Real Estate Secured	Commerc Real Estate Secured		Factoring	Commerc & Industrial	ial Other	Total	
Allowance											
for loan and											
lease losses:											
Ending											
allowance											
balance											
attributable											
to loans and											
leases:											
Individually											
evaluated for	r\$621	\$1	<b>\$</b> —	\$1	<b>\$</b> —	\$2	<b>\$</b> —	<b>\$</b> —	\$67	\$692	
impairment											
Collectively											
evaluated for	r 18,045	22	2,685	3,937	882	1,613	245	7,630	75	35,134	
impairment											
Total ending											
allowance	\$18,666	\$23	\$2,685	\$3,938	\$882	\$1,615	\$245	\$7,630	\$142	\$35,826	
balance											
Loans and											
leases:											
Loans and											
leases											
individually		\$33	<b>\$</b> —	\$2,218	\$254	\$278	<b>\$</b> —	<b>\$</b> —	\$676	\$32,069	
evaluated for	r										
impairment <sup>1</sup>											
Loans and											
leases											
collectively		2,437	537,714	1,370,998	121,492	73,398	98,275	514,300	1,866	6,370,390	
evaluated for	r										
impairment											
Principal	2 (70 520	2 470	507.71.4	1 272 216	101 746	72 (76	00.275	514200	2.542	( 400 450	
loan and	3,678,520	2,470	537,714	1,373,216	121,746	73,676	98,275	514,300	2,542	6,402,459	
lease balance		24	(2.200	2.057	5.40	075	(20 522 \	0.170	(22	\ (11.054	`
Unaccreted discounts	13,142	24	(2,200 )	3,957	542	975	(30,533)	2,1/2	(33	) (11,954	)

 $<sup>^{1.}</sup>$  Loans and leases evaluated for impairment include Troubled Debt Restructurings ("TDRs") that have been performing for more than six months.

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and loan and lease fees Accrued interest receivable	12,460	2	1,870	5,409	389	169	327	2,202	3	22,831
Total recorded investment in loans and leases	\$3,704,122	\$2,496	\$537,384	\$1,382,582	\$122,677	\$74,820	\$68,069	\$518,674	\$2,512	\$6,413,336

<sup>1.</sup> Loans and leases evaluated for impairment include TDRs that have been performing for more than six months.

Credit Quality Disclosures. Non-performing loans and leases consisted of the following as of the dates indicated:

(Dollars in thousands)	September 30, 2016	June 30, 2016
Single Family Real Estate Secured:	2010	2010
Mortgage:		
In-house originated	\$ 30,037	\$22,958
Purchased	5,114	5,442
Home Equity:		
In-house originated	32	33
Multifamily Real Estate Secured:		
In-house originated	4,362	791
Purchased	1,371	1,427
Commercial Real Estate Secured:		
Purchased	232	254
Total non-performing loans secured by real estate	41,148	30,905
Auto and RV Secured	308	278
Consumer and Other	575	676
Total non-performing loans and leases	\$ 42,031	\$31,859
Non-performing loans and leases to total loans and leases	0.64 %	0.50 %

The Company has no loans and leases over 90 days delinquent that are still accruing interest at September 30, 2016. Approximately 83.63% of the Company's non-performing loans and leases are single family first mortgages already written down to 52.84% in aggregate, of the original appraisal value of the underlying properties.

The following tables present the outstanding unpaid balance of loans and leases that are performing and non-performing by portfolio class:

September 30, 2016 Single Family Real Estate Secured

(Dollars in thousands)	Mortgage	Home Equity	Warehous & other	Multifamily Real Estate Secured	Commerc Real Estate Secured	ial Auto and RV Secured	Factoring	Commerci & Industrial	ial Other	Total
Performing	\$3,688,339	\$2,191	\$574,455	\$1,396,752	\$136,250	\$93,455	\$120,502	\$551,180	\$592	\$6,563,716
Non-performing	g35,151	32	_	5,733	232	308	_	_	575	42,031
Total	\$3,723,490	\$2,223	\$574,455	\$1,402,485	\$136,482	\$93,763	\$120,502	\$551,180	\$1,167	\$6,605,747

June 30, 2016

Single Family Real Estate

Secured

(Dollars in thousands)	Mortgage	Home Equity	Warehous & other	Multifamily Real Estate Secured	Commerc Real Estate Secured	ial Auto and RV Secured	Factoring	Commerce g& Industrial	ial Other	Total
Performing	\$3,650,120	\$2,437	\$537,714	\$1,370,998	\$121,492	\$73,398	\$98,275	\$514,300	\$1,866	\$6,370,600
Non-performing	g28,400	33	_	2,218	254	278	_	_	676	31,859
Total	\$3,678,520	\$2,470	\$537,714	\$1,373,216	\$121,746	\$73,676	\$98,275	\$514,300	\$2,542	\$6,402,459

The Company divides loan balances when determining general loan loss reserves between purchases and originations as follows:

	September Single Fam Secured: M	ily Real E	state	Multifamily	/ Real Esta	ate Secured	Commerc Secured	ial Real E	state
(Dollars in thousands)	Origination	Purchase	Total	Origination	Purchase	Total	Originatio	nPurchase	Total
Performing	\$3,623,713	\$64,626	\$3,688,339	\$1,303,347	\$93,405	\$1,396,752	\$124,197	\$12,053	\$136,250
Non-performing	30,037	5,114	35,151	4,362	1,371	5,733		232	232
Total	\$3,653,750	\$69,740	\$3,723,490	\$1,307,709	\$94,776	\$1,402,485	\$124,197	\$12,285	\$136,482
	June 30, 201	.6							
	Single Fami Secured: Mo	•	state	Multifamily	Real Estat	te Secured	Commerc Secured	ial Real E	state
(Dollars in thousands)	Origination	Purchase	Total	Origination	Purchase	Total	Origination	Purchase	Total
Performing	\$3,578,629	\$71,491	\$3,650,120	\$1,270,379	\$100,619	\$1,370,998	\$109,370	\$12,122	\$121,492
Non-performing	22,958	5,442	28,400	791	1,427	2,218	_	254	254
Total	\$3,601,587	\$76,933	\$3,678,520	\$1,271,170	\$102,046	\$1,373,216	\$109,370	\$12,376	\$121,746

From time to time the Company modifies loan terms temporarily for borrowers who are experiencing financial stress. These loans are performing and accruing and will generally return to the original loan terms after the modification term expires.

Approximately 8.02% of our non-performing loans and leases at September 30, 2016 were considered TDRs, compared to 9.63% at June 30, 2016. Borrowers that make timely payments after TDRs are considered non-performing for at least six months. Generally, after six months of timely payments, those TDRs are reclassified from the non-performing loan and lease category to the performing loan and lease category and any previously deferred interest income is recognized.

The Company classifies these loans as performing loans temporarily modified as TDR and are included in impaired loans and leases as follows:

September 30, 2016 Single Family Real Estate Secured

(Dollars in thousands)	Mortgag	Home Equity	Warehow & other	Multifami ouse Real Estate Secured	ll©ommere Real Estate Secured	ci <b>Al</b> uto and RV Secure	Factori <b>ß</b> g	nmercial Other istrial	Total
Performing loans temporarily modified as TDR	\$208	\$ —	\$ -	_\$	\$ —	\$ —	\$ _\$	_\$	\$208
Non-performing loans and leases	35,151	32	_	5,733	232	308		575	42,031
Total impaired loans and leases	\$35,359	\$ 32	\$ -	\$ 5,733	\$ 232	\$ 308	\$ _\$	<b>-\$</b> 575	\$42,239
	June 30,	2016							
	Single F	amily I	Real						
	Estate Se	ecured							
(Dollars in thousands)	Mortgag	eHome	Wareh	o <b>Me</b> ltifami	il€ommer	ciAluto	Factorif@r	nmer <b>©it</b> Her	Total
		Equity	y&	Real	Real	and	&		
			other	Estate	Estate	RV	Indi	ıstrial	

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			Secured	Secured	Secure	d			
Performing loans temporarily modified as TDR	\$210	\$ —	\$ _\$	\$ —	\$ —	\$	-\$	-\$	\$210
Non-performing loans and leases Total impaired loans and leases			2,218 —\$ 2,218	254 \$ 254	278 \$ 278		<del>-</del> \$		31,859 \$32,069
29									

The Company recognizes interest on performing loans temporarily modified as TDR, which is shown in conjunction with average balances as follows:

For the Three Months Ended September 30, 2016 Single Family Real Estate Secured

(Dollars in thousands)	Mortgag	Home Equity	Warel & other	Multifami Neal Estate Secured	l©ommerci Real Estate Secured	iaAuto and RV Secured	Comm ori <b>n</b> g Indust	Other	Total
Interest income recognized on performing TDRs	\$3	\$ —	\$	_\$	\$ —	\$ <i>—</i>	\$ _\$	_\$	\$3
Average balances of performing TDRs	\$209	\$ —	\$	_\$	\$ —	\$ <i>—</i>	\$ _\$	_\$	\$209
Average balances of impaired loans	\$31,985	\$ 33	\$	_\$ 3,976	\$ 243	\$ 293	\$ _\$	<b>-</b> \$626	\$37,156

For the Three Months Ended September 30, 2015 Single Family Real

Estate Secured

(Dollars in thousands)	Mortgag	Home Equity	Wareh & yother	Multifami nouse Real Estate Secured	il©ommerc Real Estate Secured	iaAuto and RV Secured	Facto	Comm ori <b>s</b> g Indust	Other	Total
Interest income recognized on performing TDRs	\$2	\$ —	\$	_\$	\$ —	\$ <i>—</i>	\$	_\$	_\$_	\$2
Average balances of performing TDRs	\$216	\$ —	\$	_\$	\$ —	\$ <i>—</i>	\$	_\$	_\$_	\$216
Average balances of impaired loans	\$23,140	\$ 9	\$	\$ 5,341	\$ 1,923	\$ 398	\$	_\$	-\$	\$30,811

The Company's loan modifications primarily included single family, multifamily and commercial loans of which included one or a combination of the following: a reduction of the stated interest rate or delinquent property taxes that were paid by the Bank and either repaid by the borrower over a one year period or capitalized and amortized over the remaining life of the loan. The Company's loan modifications also included RV loans in which borrowers were able to make interest-only payments for a period of six months to one year which then reverted back to fully amortizing. Credit Quality Indicators

The Company categorizes loans and leases into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. The Company analyzes loans and leases individually by classifying the loans and leases based on credit risk. The Company uses the following definitions for risk ratings.

Pass. Loans and leases classified as pass are well protected by the current net worth and paying capacity of the obligor or by the fair value, less cost to acquire and sell, of any underlying collateral in a timely manner.

Special Mention. Loans and leases classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or lease or of the institution's credit position at some future date.

Substandard. Loans and leases classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans and leases so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility

that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans and leases classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

The Company reviews and grades loans and leases following a continuous review process, featuring coverage of all loan and lease types and business lines at least quarterly. Continuous reviewing provides more effective risk monitoring because it immediately tests for potential impacts caused by changes in personnel, policy, products or underwriting standards.

The following table prese	nts the composition of the	Company's loan and lea	se portfolio b	y credit quality indicators:

	September 30		ouir uira rouse	r	1
(Dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
Single Family Real Estate Secured:					
Mortgage:					
In-house originated	\$3,613,267	\$8,668	\$ 31,435	\$ 380	\$3,653,750
Purchased	64,069	252	5,419		69,740
Home Equity:					
In-house originated	2,174	17	32		2,223
Warehouse and other:					
In-house originated	573,394	1,061			574,455
Multifamily Real Estate Secured:					
In-house originated	1,298,921	1,736	7,052		1,307,709
Purchased	92,358		2,418		94,776
Commercial Real Estate Secured:					
In-house originated	124,197		_		124,197
Purchased	10,052	2,001	232		12,285
Auto and RV Secured:					
In-house originated	93,359	95	309		93,763
Factoring	120,502		_		120,502
Commercial & Industrial	550,866	314	_		551,180
Other	563	29	575		1,167
Total	\$6,543,722	\$14,173	\$ 47,472	\$ 380	\$6,605,747
As a % of total gross loans and leases	99.1 %	0.2 %	0.7 %	_ %	100.0 %
	June 30, 2016				
(Dollars in thousands)	June 30, 2016 Pass	Special Mention	Substandard	Doubtful	Total
(Dollars in thousands) Single Family Real Estate Secured:		Special	Substandard	Doubtful	Total
		Special	Substandard	Doubtful	Total
Single Family Real Estate Secured:		Special	Substandard \$ 27,219	Doubtful	Total \$3,601,587
Single Family Real Estate Secured: Mortgage:	Pass	Special Mention			
Single Family Real Estate Secured: Mortgage: In-house originated	Pass \$3,563,430	Special Mention	\$ 27,219		\$3,601,587
Single Family Real Estate Secured: Mortgage: In-house originated Purchased	Pass \$3,563,430	Special Mention	\$ 27,219		\$3,601,587
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity:	Pass \$3,563,430 71,111	Special Mention \$10,938	\$ 27,219 5,822		\$3,601,587 76,933
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated	Pass \$3,563,430 71,111	Special Mention \$10,938	\$ 27,219 5,822		\$3,601,587 76,933
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other:	Pass \$3,563,430 71,111 2,420	Special Mention \$10,938 17	\$ 27,219 5,822		\$3,601,587 76,933 2,470
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other: In-house originated	Pass \$3,563,430 71,111 2,420	Special Mention \$10,938 17	\$ 27,219 5,822		\$3,601,587 76,933 2,470
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other: In-house originated Multifamily Real Estate Secured:	Pass \$3,563,430 71,111 2,420 534,868	\$10,938	\$ 27,219 5,822 33		\$3,601,587 76,933 2,470 537,714
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other: In-house originated Multifamily Real Estate Secured: In-house originated	Pass \$3,563,430 71,111 2,420 534,868 1,262,384	\$10,938 	\$ 27,219 5,822 33 — 4,065		\$3,601,587 76,933 2,470 537,714 1,271,170
Single Family Real Estate Secured: Mortgage:     In-house originated     Purchased Home Equity:     In-house originated Warehouse and other:     In-house originated Multifamily Real Estate Secured:     In-house originated Purchased	Pass \$3,563,430 71,111 2,420 534,868 1,262,384	\$10,938 	\$ 27,219 5,822 33 — 4,065		\$3,601,587 76,933 2,470 537,714 1,271,170
Single Family Real Estate Secured:  Mortgage:     In-house originated     Purchased Home Equity:     In-house originated Warehouse and other:     In-house originated Multifamily Real Estate Secured:     In-house originated Purchased Commercial Real Estate Secured:	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792	\$10,938 	\$ 27,219 5,822 33 — 4,065		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other: In-house originated Multifamily Real Estate Secured: In-house originated Purchased Commercial Real Estate Secured: In-house originated	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792 109,370	\$10,938	\$ 27,219 5,822 33 — 4,065 2,485		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046 109,370
Single Family Real Estate Secured: Mortgage: In-house originated Purchased Home Equity: In-house originated Warehouse and other: In-house originated Multifamily Real Estate Secured: In-house originated Purchased Commercial Real Estate Secured: In-house originated Purchased	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792 109,370	\$10,938	\$ 27,219 5,822 33 — 4,065 2,485		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046 109,370
Single Family Real Estate Secured: Mortgage:     In-house originated     Purchased Home Equity:     In-house originated Warehouse and other:     In-house originated Multifamily Real Estate Secured:     In-house originated Purchased Commercial Real Estate Secured:     In-house originated     Purchased Auto and RV Secured:	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792 109,370 10,110	\$10,938 — 17   2,846   4,721   2,769 — 2,012	\$ 27,219 5,822 33 — 4,065 2,485 — 254		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046 109,370 12,376
Single Family Real Estate Secured: Mortgage:     In-house originated     Purchased Home Equity:     In-house originated Warehouse and other:     In-house originated Multifamily Real Estate Secured:     In-house originated Purchased Commercial Real Estate Secured:     In-house originated Purchased Auto and RV Secured:     In-house originated	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792 109,370 10,110 73,192	\$10,938 — 17   2,846   4,721   2,769 — 2,012	\$ 27,219 5,822 33 — 4,065 2,485 — 254		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046 109,370 12,376 73,676
Single Family Real Estate Secured: Mortgage:     In-house originated     Purchased Home Equity:     In-house originated Warehouse and other:     In-house originated Multifamily Real Estate Secured:     In-house originated Purchased Commercial Real Estate Secured:     In-house originated Purchased Auto and RV Secured:     In-house originated Factoring	Pass \$3,563,430 71,111 2,420 534,868 1,262,384 96,792 109,370 10,110 73,192 98,275	\$10,938 — 17   2,846   4,721   2,769 — 2,012	\$ 27,219 5,822 33 — 4,065 2,485 — 254 387 —		\$3,601,587 76,933 2,470 537,714 1,271,170 102,046 109,370 12,376 73,676 98,275

As a % of total gross loans and leases 99.0 % 0.4 % 0.6 % — % 100.0 %

The Company considers the performance of the loan and lease portfolio and its impact on the allowance for loan and lease losses. The Company also evaluates credit quality based on the aging status of its loans and leases. The following table provides the outstanding unpaid balance of loans and leases that are past due 30 days or more by portfolio class as of the period indicated:

Sontember 30, 2016

(Dellers in the county)	September 30-59	60-89	90+ Days	T-4-1
(Dollars in thousands)	Days Past Due	Past Due	Past Due	Total
Single family real estate secured:				
Mortgage:				
In-house originated	\$6,292	\$3,689	\$24,257	\$34,238
Purchased	1,007	64	2,376	3,447
Home equity:				
In-house originated		16	29	45
Multifamily real estate secured:				
In-house originated	3,009	_	1,353	4,362
Commercial real estate secured:				
Purchased	_	_	232	232
Auto and RV secured	375	95	104	574
Other	29	29	575	633
Total	\$10,712	\$3,893	\$28,926	\$43,531
As a % of total gross loans and leases	0.16 %	0.06 %	0.44 %	0.66 %
	1 20 20	11.6		
	June 30, 20			
		20 00		
(Dollars in thousands)	30-59	60-89	90+ Days	Total
(Dollars in thousands)	Days Past	Days	90+ Days Past Due	Total
			•	Total
Single family real estate secured:	Days Past	Days	•	Total
Single family real estate secured: Mortgage	Days Past Due	Days Past Due	Past Due	
Single family real estate secured:	Days Past	Days	Past Due \$21,722	\$28,780
Single family real estate secured: Mortgage In-house originated Purchased	Days Past Due \$5,192	Days Past Due	Past Due	
Single family real estate secured: Mortgage In-house originated Purchased Home equity	Days Past Due \$5,192	Days Past Due	Past Due \$21,722	\$28,780
Single family real estate secured: Mortgage In-house originated Purchased	Days Past Due \$5,192	Days Past Due \$1,866	Past Due \$21,722 2,538	\$28,780 3,110
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated	Days Past Due \$5,192	Days Past Due \$1,866	Past Due \$21,722 2,538	\$28,780 3,110
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured	Days Past Due \$5,192 572	Days Past Due \$1,866	Past Due \$21,722 2,538 29	\$28,780 3,110 46
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated	Days Past Due \$5,192 572	Days Past Due \$1,866	Past Due \$21,722 2,538 29	\$28,780 3,110 46
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated Commercial real estate secured	Days Past Due \$5,192 572	Days Past Due \$1,866	\$21,722 2,538 29 791	\$28,780 3,110 46 4,385
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated Commercial real estate secured Purchased Auto and RV secured	Days Past Due \$5,192 572	Days Past Due \$1,866	\$21,722 2,538 29 791	\$28,780 3,110 46 4,385
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated Commercial real estate secured Purchased	Days Past Due \$5,192 572 — 3,594 —	Days Past Due \$1,866	\$21,722 2,538 29 791 254	\$28,780 3,110 46 4,385 254
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated Commercial real estate secured Purchased Auto and RV secured In-house originated	Days Past Due \$5,192 572 — 3,594 — 200	Days Past Due \$1,866	\$21,722 2,538 29 791 254	\$28,780 3,110 46 4,385 254 440
Single family real estate secured: Mortgage In-house originated Purchased Home equity In-house originated Multifamily real estate secured In-house originated Commercial real estate secured Purchased Auto and RV secured In-house originated Commercial and industrial	Days Past Due  \$5,192 572   3,594   200 142	Days Past Due \$1,866  17  — 136 —	\$21,722 2,538 29 791 254 104	\$28,780 3,110 46 4,385 254 440 142

#### 6. SUBORDINATED NOTES AND DEBENTURES

Subordinated Notes. In March 2016, the Company completed the sale of \$51,000 aggregate principal amount of its 6.25% Subordinated Notes due February 28, 2026 (the "Notes"). The Company received \$51,000 in gross proceeds as a part of this transaction, before the 3.15% underwriting discount and other offering expenses. The Notes mature on February 28, 2026 and accrue interest at a rate of 6.25% per annum, with interest payable quarterly. The Notes may be redeemed on or after March 31, 2021, which date may be extended at the Company's discretion, at a redemption price equal to principal plus accrued and unpaid interest, subject to certain conditions.

Subordinated Debentures. On December 13, 2004, the Company entered into an agreement to form an unconsolidated trust which issued \$5,000 of trust preferred securities in a transaction that closed on December 16, 2004. The net proceeds from the offering were used to purchase \$5,155 of subordinated debentures (the "Debentures") of the Company with a stated maturity date of February 23, 2035. The Debentures are the sole assets of the trust. The trust preferred securities are mandatorily redeemable upon maturity, or upon earlier redemption as provided in the indenture. The Company has the right to redeem the Debentures in whole, but not in part, on or after specific dates, at a redemption price specified in the indenture plus any accrued but unpaid interest through the redemption date. Interest accrues at the rate of 3 months LIBOR plus 2.4% for a rate of 3.22% as of September 30, 2016, with interest paid quarterly starting February 16, 2005.

#### 7. EQUITY AND STOCK-BASED COMPENSATION

On October 22, 2015, the stockholders of the Company approved and in November 2015 the Company's Board of Directors adopted an amendment to the Company's certificate of incorporation (the "Amendment") to increase the number of authorized shares of common stock available for issuance from 50,000,000 to 150,000,000 shares. The purpose for the Amendment was to accommodate a forward stock split through a stock dividend whereby each share of common stock would effectively be split into four shares of common stock (the "Stock Split"). On October 26, 2015, the Board of Directors approved the Stock Split. The Company issued a dividend of three shares of common stock for every one share issued and outstanding as of November 6, 2015. The dividend was paid on November 17, 2015, and BOFI common stock began trading on a split-adjusted basis on November 18, 2015. Common stock share, per-share, option and restricted stock unit amounts for all comparative periods provided have been retroactively adjusted to reflect the effects of the Stock Split.

On March 17, 2016, the Board of Directors of the Company, authorized a program to repurchase up to \$100 million of common stock. The new share repurchase authorization replaces the previous share repurchase plan approved on July 5, 2005. The Company may repurchase shares on the open market or through privately negotiated transactions at times and prices considered appropriate, at the discretion of the Company, and subject to its assessment of alternative uses of capital, stock trading price, general market conditions and regulatory factors. The repurchase program does not obligate the Company to acquire any specific number of shares. The share repurchase program will continue in effect until terminated by the Board of Directors of the Company.

The Company has two equity incentive plans, the 2014 Stock Incentive Plan ("2014 Plan") and the 2004 Stock Incentive Plan ("2004 Plan" and collectively, the "Plans"), which provide for the granting of non-qualified and incentive stock options, restricted stock and restricted stock units, stock appreciation rights and other awards to employees, directors and consultants. The Plans are designed to encourage selected employees and directors to improve operations and increase profits, and to accept or continue employment or association with the Company through participation in the growth in the value of the common stock. The Plans require that option exercise prices be not less than fair market value per share of common stock on the option grant date for incentive and non-qualified options. The options issued under the Plans generally vest in between three and five years. Option expiration dates are established by the Plans' administrator but may not be later than 10 years after the date of the grant.

2004 Stock Incentive Plan. In October 2004, the Company's Board of Directors and the stockholders approved the 2004 Plan. In November 2007, the 2004 Plan was amended and approved by the Company's stockholders. With the stockholders approving the 2014 Plan in October 2014, no further awards will be made under the 2004 Plan and the 2004 Plan will remain in effect only so long as awards made thereunder remain outstanding.

2014 Stock Incentive Plan. In September and October 2014, the Company's Board of Directors and stockholders approved the 2014 Plan, respectively. The maximum number of shares of common stock available for issuance under the 2014 Plan is 3,680,000.

Stock Options. At September 30, 2016 and June 30, 2016 there were no outstanding stock options and all expense related to stock option grants has been fully recognized.

Restricted Stock and Restricted Stock Units. Employees and directors are eligible to receive grants of restricted stock and restricted stock units. The Company determines stock-based compensation expense using the fair value method. The fair value of restricted stock and restricted stock units is equal to the closing sale price of the Company's common stock on the date of grant.

During the three months ended September 30, 2016 and 2015, the Company granted 659,298 and 104,941 restricted stock units, to employees and directors, respectively. Restricted stock unit awards ("RSUs") granted during these quarters generally vest over three years, one-third on each anniversary date, except for any RSUs granted to our CEO, which vest one-fourth on each fiscal year end.

The Company's income before income taxes and net income for the three months ended September 30, 2016 and September 30, 2015 include stock award expense of \$3,037 and \$2,258, with total income tax benefit of \$1,273 and \$938, respectively. The Company recognizes compensation expense based upon the grant-date fair value divided by the vesting and the service period between each vesting date. At September 30, 2016, unrecognized compensation expense related to non-vested awards aggregated to \$29,162 and is expected to be recognized in future periods as follows:

(Dollars in thousands)	Stock Award Compensation Expense
For the fiscal year remainder:	
2017	\$ 10,212
2018	10,759
2019	6,462
2020	1,729
Total	\$ 29,162

The following table presents the status and changes in restricted stock unit grants for the periods indicated:

	Restricted	Weighted-Average	
	Stock Unit Shares	Grant-Date	
	Stock Ullit Shares	Fair Value	
Non-vested balance at June 30, 2015	1,135,088	\$ 17.01	
Granted	615,834	26.60	
Vested	(536,528)	16.14	
Canceled	(154,668)	18.70	
Non-vested balance at June 30, 2016	1,059,726	\$ 22.53	
Granted	659,298	19.44	
Vested	(150,551)	20.81	
Canceled	(22,074)	19.23	
Non-vested balance at September 30, 2016	1,546,399	\$ 21.43	

The total fair value of shares vested for the three months ended September 30, 2016 and September 30, 2015 was \$2,996 and \$5,492.

#### 8. EARNINGS PER SHARE ("EPS")

Basic EPS excludes dilution and is computed by dividing net income or loss available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in the Company's earnings.

The following table presents the calculation of basic and diluted EPS as adjusted to reflect the effects of the Stock Split:

Three Months Ended		
September 30,		
2016	2015	
\$28,897	\$ 25,501	
(77)	(77)	
\$28,820	\$ 25,424	
63,284,17	462,483,856	
1,305,159	1,187,660	
64,589,33	3363,671,516	
\$0.45	\$ 0.40	
\$28,820	\$ 25,424	
\$28,820	\$ 25,424	
64,589,33	3363,671,516	
	21,320	
64,589,33363,692,836		
\$0.45	\$ 0.40	
	\$28,897 (77 ) \$28,820 63,284,17 1,305,159 64,589,33 \$0.45 \$28,820 64,589,33 — 64,589,33	

1. Share and per share amounts have been retroactively restated for all prior periods presented to reflect the four-for-one forward split of the Company's common stock effected in the form of a stock dividend that was distributed on November 17, 2015

#### 9. COMMITMENTS AND CONTINGENCIES

Credit-Related Financial Instruments. The Company is a party to credit-related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are commitments to extend credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

At September 30, 2016, the Company had commitments to originate \$102,504 in fixed rate loans and leases and \$399,577 in variable rate loans, totaling an aggregate outstanding principal balance of \$502,081. Our fixed rate loan and lease commitments to originate had rates ranging from 2.38% to 7.95%. At September 30, 2016, the Company also had commitments to sell \$84,335 in fixed rate loans and \$1,515 in variable rate loans, totaling an aggregate outstanding principal balance of \$85,850.

Commitments to extend credit are agreements to lend to a customer so long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the customer.

Litigation. On October 15, 2015, the Company, its Chief Executive Officer and its Chief Financial Officer were named defendants in a putative class action lawsuit styled Golden v. BofI Holding, Inc., et al, and brought in United States District Court for the Southern District of California (the "Golden Case"). On November 3, 2015, the Company, its Chief Executive Officer and its Chief Financial Officer were named defendants in a second putative class action lawsuit styled Hazan v. BofI Holding, Inc., et al, and also brought in the United States District Court for the Southern District of California (the "Hazan Case"). On February 1, 2016, the Golden Case and the Hazan Case were consolidated as In re BofI Holding, Inc. Securities Litigation, Case #: 3:15-cv-02324-GPC-KSC (the "Class Action"), and the Houston Municipal Employees Pension System was appointed lead plaintiff. The Class Action complaint was

amended by a certain Consolidated Amended Class Complaint filed on April 11, 2016. The Class Action plaintiff seeks monetary damages and other relief on behalf of a putative class that has not been certified by the Court. The complaints filed in the Golden Case and the Hazan Case both allege that the defendants violated Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, and Rule 10b-5 promulgated thereunder, by failing to disclose the wrongful conduct that is alleged in a complaint that was filed in a wrongful termination of employment lawsuit (the "Employment Matter"), and that as a result the Company's statements regarding its internal controls, as well as portions of its financial statements, were false

and misleading. The Company and the other named defendants dispute the allegations of wrongdoing advanced by the plaintiffs in the Class Action and in the Employment Matter, as well as those plaintiffs' statement of the underlying factual circumstances, and are vigorously defending both cases.

In addition to the Class Action, two separate shareholder derivative actions were filed in December, 2015, purportedly on behalf of the Company. The first derivative action, Calcaterra v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on December 3, 2015. The second derivative action, Dow v. Micheletti, et al, was filed in the San Diego County Superior Court on December 16, 2015. A third derivative action, DeYoung v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on January 22, 2016, a fourth derivative action, Yong v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on January 29, 2016, and a fifth derivative action, Laborers Pension Trust Fund of Northern Nevada v. Allrich et al, was filed in the United States District Court for the Southern District of California on February 2, 2016. Each of these five derivative actions names the Company as a nominal defendant, and certain of its officers and directors as defendants. Each complaint sets forth allegations of breaches of fiduciary duties, gross mismanagement, abuse of control, and unjust enrichment against the defendant officers and directors. The plaintiffs in these derivative actions seek damages in unspecified amounts on the Company's behalf from the officer and director defendants, certain corporate governance actions, and an award of their costs and attorney's fees. On June 9, 2016, the United States District Court for the Southern District of California ordered the four above-referenced cases pending before it to be consolidated, appointed lead counsel in the consolidated action, and ordered the parties to meet and confer regarding a schedule for the filing of a consolidated complaint and defendants' response to the complaint. Pursuant to the June 9, 2016 order, counsel have met and conferred regarding proposals for (a) the time for plaintiffs to file a consolidated complaint or provide notice of plaintiffs' intent to rely upon the original Complaint in Case No. 3:15-cv-02722-GPC-KSC (the "operative complaint"); (b) the time for defendants to respond to the operative complaint; and (c) a schedule for briefing any motion to dismiss that may be filed by a defendant. A stipulation setting forth the agreed litigation schedule has been submitted to the Court. The fifth derivative action, which is pending before the San Diego County Superior Court, has been stayed by agreement of the parties. On September 27, 2016, the Court dismissed the Class Action, with leave to amend, as to defendants Andrew Micheletti, Paul Grinberg, Nicholas Mosich and James Argalas. The Court denied the Motion to Dismiss with respect to the Company and Gregory Garrabrants. The Company and the other defendants dispute the allegations of wrongdoing and are vigorously defending these purported derivative actions.

#### 10. RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company has granted related party loans collateralized by real property to principal officers, directors and their affiliates that are considered to be insiders by regulation. There were no new related party loans granted under the provisions of the employee loan program and no refinances of existing loans during the three months ended September 30, 2016, and no new loans and no refinances of existing loans during the three months ended September 30, 2015.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the results of operations, financial condition, liquidity, off balance sheet items, contractual obligations and capital resources of BofI Holding, Inc. and subsidiary (the "Company"). This information is intended to facilitate the understanding and assessment of significant changes and trends related to our financial condition and the results of our operations. This discussion and analysis should be read in conjunction with our financial information in our Annual Report on Form 10-K for the year ended June 30, 2016, and the interim unaudited condensed consolidated financial statements and notes thereto contained in this report. Some matters discussed in this report may constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and as such, may involve risks and uncertainties. These forward-looking statements can be identified by the use of terminology such as "estimate," "project," "anticipate," "expect," "intend," "believe," "will," or the negative thereof or other variations thereon or comparable terminolog or by discussions of strategy that involve risks and uncertainties. These forward-looking statements relate to, among other things, expectations of the environment in which we operate and projections of future performance. Forward-looking statements are inherently unreliable and actual results may vary. Factors that could cause actual results to differ from these forward-looking statements include changes in the interest rate environment, economic conditions, changes in the competitive marketplace, risks associated with credit quality, the outcome and effects of pending class action litigation filed against the Company and other risk factors discussed under the heading "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended June 30, 2016, which has been filed with the Securities and Exchange Commission and "Item 1A. Risk Factors" of this Quarterly Report on Form 10-Q for the quarter ended September 30, 2016. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. All written and oral forward-looking statements made in connection with this report, which are attributable to us or persons acting on our behalf are expressly qualified in their entirety by the foregoing information. General

Our Company is the holding company for BofI Federal Bank (the "Bank"), a diversified financial services company with approximately \$7.9 billion in assets that provides consumer and business banking products through its branchless, low-cost distribution channels and affinity partners. The Bank has deposit and loan and lease customers nationwide including consumer and business checking, savings and time deposit accounts and financing for single family and multifamily residential properties, small-to-medium size businesses in target sectors, and selected specialty finance receivables. The Bank generates fee income from consumer and business products including fees from loans originated for sale and transaction fees earned from processing payment activity. BofI Holding, Inc.'s common stock is listed on the NASDAQ Global Select Market and is a component of the Russell 2000<sup>®</sup> Index, the S&P SmallCap 600<sup>®</sup> Index and the KBW Nasdaq Financial Technology Index.

Our Bank is a federal savings bank wholly-owned by our Company and regulated by the Office of the Comptroller of the Currency ("OCC"). Our Company is a unitary savings and loan holding company regulated by the Board of Governors of the Federal Reserve System.

We distribute our deposit products through a wide range of retail distribution channels, and our deposits consist of demand, savings and time deposits accounts. We distribute our loan products through our retail, correspondent and wholesale channels, and the loans we retain are primarily first mortgages secured by single family real property and by multifamily real property. Our mortgage-backed securities consist primarily of mortgage pass-through securities issued by government-sponsored entities and non-agency collateralized mortgage obligations and pass-through mortgage-backed securities issued by private sponsors. We believe our flexibility to adjust our asset generation channels has been a competitive advantage allowing us to avoid markets and products where credit fundamentals are poor.

Mergers and Acquisitions

From time to time we undertake acquisitions or similar transactions consistent with the Bank's operating and growth strategies. During the three months ended September 30, 2016, there were no such transactions. During fiscal 2016, there were two transactions, which are discussed below.

H&R Block Bank Deposit Acquisition and Program Management Agreement
On August 31, 2015, our Bank completed the acquisition of approximately \$419 million in deposits consisting of checking, individual retirement savings, and CD accounts from H&R Block Bank and its parent company, H&R Block, Inc. ("H&R Block"). In connection with the closing of this transaction: (i) our Bank and Emerald Financial Services, LLC, a Delaware limited liability

company and wholly-owned subsidiary of H&R Block ("EFS"), entered into the Program Management Agreement ("PMA"), dated August 31, 2015; (ii) our Bank and H&R Block, EFS, HRB Participant I, LLC, a Delaware limited liability company and wholly-owned subsidiary of H&R Block, entered into the Emerald Receivables Participation Agreement, dated August 31, 2015; and (iii) our Bank and H&R Block entered into the Guaranty Agreement (together, the "PMA and related Agreements"), dated August 31, 2015. Through the PMA and related Agreements our Bank will provide H&R Block-branded financial services products and services. The three products and services that represent the primary focus and the majority of transactional volume that our Bank will process are described in detail below.

The first product is Emerald Prepaid MasterCard® services, which is under Schedule A of the PMA. Our Bank is responsible for the primary oversight and control of the prepaid card programs of a wholly owned subsidiary of H&R Block. Under the PMA and related Agreements, our Bank holds the prepaid card customer deposits for those cards issued under the prepaid programs in non-interest bearing accounts and earns a fixed fee paid by H&R Block's subsidiary for each automated clearing house ("ACH") transaction processed through the prepaid card customer accounts. A portion of H&R Block's customers use the Emerald Card as an option to receive federal and state income tax refunds. The prepaid customer deposits are included in non-interest bearing deposit liabilities on our balance sheet and the ACH fee income is included in our income statement under the line banking service fees and other income. The second product is Refund Transfer, which is under Schedule B of the PMA. Our Bank is responsible for the primary oversight and control of the refund transfer program of a wholly owned subsidiary of H&R Block. Under the PMA and related Agreements, our Bank opens a temporary bank account for each H&R Block customer who is receiving an income tax refund and elects to defer payment of his or her tax preparations fees. After the Internal Revenue Service and any state income tax authorities transfer the refund into the customer's account, the net funds are transferred to the customer and the temporary deposit account is closed. Our Bank earns a fixed fee paid by H&R Block for each of the H&R Block customers electing a Refund Transfer. The fees are earned primarily in the quarter ended March 31st and are included in our income statement under the line banking service fees and other income. The third product is Emerald Advance, which is under Schedule C of the PMA. Our Bank is responsible for the underwriting guidelines and credit policies for unsecured consumer lines of credit offered to H&R Block customers. Under the PMA and related Agreements, our Bank offers and funds unsecured lines of credit to consumers primarily through the H&R Block tax preparation offices and earns interest income and fee income. Our Bank retains 10% of the Emerald Advance and sells the remainder to H&R Block. The lines of credit are included in loans and leases on our balance sheet and the interest income and fee income are included in our income statement under the line loans and leases interest and dividend income.

The fourth product is an Individual Retirement Account ("IRA"). Our Bank entered into agreements to offer this product in August 2015, but the initial offering of this product through H&R Block offices is planned for the upcoming tax season. Our Bank is responsible for the primary oversight and control of the IRA product. During a tax preparation session with an H&R Block tax preparer, the customer is given an option to open a traditional IRA or Roth IRA savings account with our Bank. If the customer elects the option to open an account and meets our Bank's requirements, an account is opened on our Bank's core operating system under our Bank's oversight and control. The customer has the option to deposit funds for the IRA through check or ACH. Our Bank provides IRA custodial services, earns a nominal fee paid by the customers for any accounts closures or transfers out, and pays customers interest based on their IRA balance. The fees are included in our income statement under the line banking service fees and other income and interest paid is included under the line deposit interest expense.

The fifth product is an interest-free Refund Advance loan. Our Bank entered into agreements to offer this product in October 2016. Under the agreements our Bank will perform disbursement and repayment services and provide funding for interest-free Refund Advance loans to H&R Block customers. Our Bank, in conjunction with its agreement partners, offers and funds interest-free loans to consumers, secured by the consumer's tax refund receivable, primarily through the H&R Block tax preparation offices and earns interest income and fee income. The average life of the Refund Advance loan is expected to be ten days. Our Bank retains the Refund Advance loans that it funds and will be included in loans and leases on our balance sheet and the interest income and fee income will be included in our income statement under the line loans and leases interest and dividend income.

The H&R Block-branded financial services products introduce seasonality into the unaudited condensed consolidated income statements through the banking and service fees category of non-interest income and the other general and administrative category of non-interest expense, with the peak income and expense in these categories typically occurring during our third fiscal quarter ended March 31.

Pacific Western Equipment Finance Asset Acquisition

On March 31, 2016, the bank entered into an Asset Purchase Agreement with Pacific Western Bank to acquire approximately \$140 million of equipment leases from Pacific Western Equipment Finance and assumed certain insignificant operations and related

liabilities. The purchase price and total consideration paid for the assets consisted of the fair market value of the assumed liabilities plus a lease purchase price premium of approximately 2.5%.

Four-for-One Forward Split of Common Stock

On October 22, 2015, our stockholders approved and in November 2015 our Board of Directors adopted an amendment to the our certificate of incorporation (the "Amendment") to increase the number of authorized shares of common stock available for issuance from 50,000,000 to 150,000,000 shares. The purpose for the Amendment was to accommodate a forward stock split through a stock dividend whereby each share of common stock would effectively be split into four shares of common stock (the "Stock Split"). On October 26, 2015, our Board of Directors approved the Stock Split. We issued a dividend of three shares of common stock for every one share issued and outstanding as of November 6, 2015. The dividend was paid on November 17, 2015, and BOFI common stock began trading on a split-adjusted basis on November 18, 2015. Common stock share and per-share amounts for all comparative periods provided have been retroactively adjusted to reflect the effects of the Stock Split. Critical Accounting Policies

The following discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements and the notes thereto, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these consolidated financial statements requires us to make a number of estimates and assumptions that affect the reported amounts and disclosures in the consolidated financial statements. On an ongoing basis, we evaluate our estimates and assumptions based upon historical experience and various factors and circumstances. We believe that our estimates and assumptions are reasonable under the circumstances. However, actual results may differ significantly from these estimates and assumptions that could have a material effect on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods.

Our significant accounting policies and practices are described in greater detail in Note 1 to our June 30, 2016 audited consolidated financial statements and under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies" contained in our Annual Report on Form 10-K filed with the Securities and Exchange Commission for the fiscal year end June 30, 2016.

# Use of Non-GAAP Financial Measures

In addition to the results presented in accordance with GAAP, this report includes non-GAAP financial measures such as adjusted earnings. We define net income without the after-tax impact of realized and unrealized securities gains and losses as adjusted earnings ("adjusted earnings"), a non-GAAP measurement, which we believe provides useful information about the Bank's operating performance. Excluding the securities gains and losses provides investors with an understanding of our Bank's core lending and mortgage banking business. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Readers should be aware of these limitations and should be cautious as their use of such measures. Although we believe the non-GAAP financial measures disclosed in this report enhance investors' understanding of its business and performance, these non-GAAP measures should not be considered in isolation, or as a substitute for GAAP basis financial measures.

# SELECTED FINANCIAL DATA

The following tables set forth certain selected financial data concerning the periods indicated:

BOFI HOLDING, INC. AND SUBSIDIARY

# SELECTED CONSOLIDATED FINANCIAL INFORMATION

	September 30, June 3			September 30,		
	2016		2016		2015	
Selected Balance Sheet Data:						
Total assets	\$7,855,043		\$7,599,304	ļ	\$6,259,648	;
Loans and leases—net of allowance for loan and lease losse	s6,549,742		6,354,679		5,225,319	
Loans held for sale, at fair value	20,611		20,871		35,252	
Loans held for sale, lower of cost or fair value	30,761		33,530		71,051	
Allowance for loan and lease losses	37,596		35,826		31,078	
Securities—trading	7,695		7,584		7,902	
Securities—available-for-sale	444,464		265,447		164,575	
Securities—held-to-maturity			199,174		221,573	
Total deposits	6,323,812		6,044,051		4,755,362	
Securities sold under agreements to repurchase	35,000		35,000		35,000	
Advances from the FHLB	655,000		727,000		821,000	
Subordinated notes and debentures and other	56,511		56,016		5,155	
Total stockholders' equity	721,859		683,590		578,217	
Capital Ratios:						
Equity to assets at end of period	9.19	%	8.99	%	9.24	%
BofI Holding, Inc:					,	
Tier 1 leverage (core) capital to adjusted average assets	9.55	%	9.12	%	9.75	%
Common equity tier 1 capital (to risk-weighted assets)	14.43	%	14.42	%	15.58	%
Tier 1 capital (to risk-weighted assets)	14.53	%	14.53	%	15.72	%
Total capital (to risk-weighted assets)	16.32	%	16.36	%	16.55	%
BofI Federal Bank:						
Tier 1 leverage (core) capital to adjusted average assets	9.20	%	8.78	%	9.26	%
Common equity tier 1 capital (to risk-weighted assets)	14.01	%	14.00	%	14.94	%
Tier 1 capital (to risk-weighted assets)	14.01	%	14.00	%	14.94	%
Total capital (to risk-weighted assets)	14.77	%	14.75	%	15.77	%

# BOFI HOLDING, INC. AND SUBSIDIARY SELECTED CONSOLIDATED FINANCIAL INFORMATION

	At or for the Three Months Ended		
	September	-	
C.1. 4. 1 In Ct. t D. t	2016	2015	
Selected Income Statement Data:	¢07.400	¢71.000	
Interest and dividend income	\$87,480	\$71,229	
Interest expense	17,700	12,101	
Net interest income	69,780	59,128	
Provision for loan and lease losses	1,900	2,400	
Net interest income after provision for loan and lease losses	67,880	56,728	
Non-interest income	14,732	9,789	
Non-interest expense	32,878	22,918	
Income before income tax expense	49,734	43,599	
Income tax expense	20,837	18,098	
Net income	\$28,897	\$25,501	
Net income attributable to common stock	\$28,820	\$25,424	
Per Share Data:			
Net income:			
Basic <sup>1</sup>	\$0.45	\$0.40	
Diluted <sup>1</sup>	\$0.45	\$0.40	
Book value per common share <sup>1</sup>	\$11.32	\$9.13	
Tangible book value per common share <sup>1</sup>	\$11.25	\$9.08	
Weighted average number of shares outstanding:			
Basic <sup>1</sup>	64,589,333	63,671,5	516
Diluted <sup>1</sup>	64,589,333	63,692,8	336
Common shares outstanding at end of period <sup>1</sup>	63,299,014	62,816,5	504
Common shares issued at end of period <sup>1</sup>	64,664,045	63,905,6	526
•			
Performance Ratios and Other Data:			
Loan and lease originations for investment	\$925,170	\$825,07	2
Loan originations for sale	\$235,095	\$272,29	1
Return on average assets	1.53	6 1.70	%
Return on average common stockholders' equity	16.59	6 18.34	%
Interest rate spread <sup>2</sup>	3.61	6 3.89	%
Net interest margin <sup>3</sup>		6 4.02	%
Efficiency ratio		6 33.25	%
·			
Asset Quality Ratios:			
Net annualized charge-offs to average loans and leases	0.01	6 (0.03	)%
Non-performing loans and leases to total loans and leases	0.64	6 0.57	%
Non-performing assets to total assets	0.55	6 0.50	%
Allowance for loan and lease losses to total loans and leases at end of period	0.57	6 0.59	%
Allowance for loan and lease losses to non-performing loans and leases		6 102.38	%

- Share and per share amounts have been retroactively restated for all prior periods presented to reflect the four-for-one split of the Company's common stock effected in the form of a stock dividend that was distributed on November 17, 2015
- 2. Interest rate spread represents the difference between the annualized weighted average yield on interest-earning assets and the annualized weighted average rate paid on interest-bearing liabilities
- 3. Net interest margin represents annualized net interest income as a percentage of average interest-earning assets

#### **RESULTS OF OPERATIONS**

Comparison of the Three months ending September 30, 2016 and 2015

For the three months ended September 30, 2016, we had net income of \$28.9 million compared to net income of \$25.5 million for the three months ended September 30, 2015. Net income attributable to common stockholders was \$28.8 million or \$0.45 per diluted share for the three months ended September 30, 2016 compared to net income attributable to common stockholders of \$25.4 million or \$0.40 per diluted share for the three months ended September 30, 2015. Other key comparisons between our operating results for the three months ended September 30, 2016 and 2015 are as follows:

Net interest income increased \$10.7 million due to a 25.6% increase in average earning assets in the three months ended September 30, 2016. This increase was primarily the result of growth in our loan portfolio, partially offset by growth in our deposit portfolio. Our net interest margin decreased 24 basis points in the three months ended September 30, 2016 compared to September 30, 2015. The average yield on interest earning assets decreased by 11 basis points for the three months ended September 30, 2016 compared to September 30, 2015, primarily due to a decrease in market interest rates for new loans and borrower repayments of higher rate loans. The average rate paid on interest-bearing liabilities increased by 17 basis points for the three months ended September 30, 2016 compared to September 30, 2015. The increase in higher rate demand and savings and time deposits were the primary reason for the increase in average rates paid for the three months ended September 30, 2016 compared to September 30, 2015. Non-interest income increased \$4.9 million for the three months ended September 30, 2016 compared to the three months ended September 30, 2016 was primarily the result of a \$3.3 million increase in mortgage banking and a \$2.2 million increase in banking service fees and other income, primarily due to H&R Block-branded products and service fee income.

Non-interest expense increased \$10.0 million for the three months ended September 30, 2016 compared to the three months ended September 30, 2015. For the three months ended September 30, 2016 compared to the three months ended September 30, 2015, salaries and related expenses increased \$5.1 million due to the overall increase in staff. Data processing and interest costs increased \$1.3 million, professional services increased \$1.0 million and advertising and promotional expenses increased \$0.9 million to support of increased operations.

Non-GAAP adjusted earnings for the three months ended September 30, 2016 and 2015 were \$28.3 million and \$25.5 million, respectively.

Below is a reconciliation of net income to adjusted earnings:

Three Months Ended September 30, (Dollars in thousands) 2016 2015 Net Income \$28,897 \$25,501 Realized securities losses (gains) (990 ) — Unrealized securities losses (gains) 9 48 Tax (provision) benefit (20 411 Adjusted earnings \$28,327 \$25,529

Net Interest Income

Net interest income for the three months ended September 30, 2016 totaled \$69.8 million, an increase of 18.0% compared to net interest income of \$59.1 million for the three months ended September 30, 2015. The growth of net interest income for the three months ended September 30, 2016 compared to September 30, 2015 is primarily due to net loan portfolio growth which increased average earnings assets.

Total interest and dividend income during the three months ended September 30, 2016 increased 22.8% to \$87.5 million, compared to \$71.2 million during the three months ended September 30, 2015. The increase in interest and dividend income for the three months ended September 30, 2016 was primarily attributable to growth in average earning assets from loan originations, primarily in the single family and C&I portfolios. The average balance of loans increased 24.9% for the three months ended September 30, 2016 compared to the three months ended September 30,

#### 2015.

Total interest expense was \$17.7 million for the three months ended September 30, 2016, an increase of \$5.6 million or 46.3% as compared with the quarter ended September 30, 2015. The increase in interest expense for the three months ended September 30, 2016 was primarily attributable to growth in average interest-bearing liabilities of 24.2% and an increase in the

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average funding rate of 17 basis points for the three months ended September 30, 2016 compared to 2015. The increase in the average cost of funds rate for the three months ended September 30, 2016 compared to 2015 was primarily due to an 8 basis point increase in average rates paid on interest-bearing demand and savings deposits, a 21 basis point increase in average rates paid on time deposits and a 3.76% increase in average rates paid on subordinated notes and debentures and other.

Net interest margin, defined as annualized net interest income divided by average earning assets, decreased by 24 basis points to 3.78% for the three months ended September 30, 2016. The decrease in net interest margin was primarily the result of the above discussed increase in average rates paid on interest-bearing demand and savings accounts, an increase in average rates paid on time deposits and a decrease of 11 basis points on the average yield of interest earning assets.

Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table presents information regarding (i) average balances; (ii) the total amount of interest income from interest-earning assets and the weighted average yields on such assets; (iii) the total amount of interest expense on interest-bearing liabilities and the weighted average rates paid on such liabilities; (iv) net interest income; (v) interest rate spread; and (vi) net interest margin for the three months ended September 30, 2016 and 2015:

	For the Three September 2016		s Ended		2015			
(Dollars in thousands)	Average Balance <sup>2</sup>	Interest Income/ Expense	Earned/I		ls Average Balance <sup>2</sup>		Average Earned/R Paid <sup>1</sup>	
Assets:								
Loans and leases <sup>3, 4</sup>	\$6,478,978	\$80,619	4.98	%	\$5,189,156	\$65,078	5.02	%
Interest-earning deposits in other financial institutions	381,947	514	0.54	%	234,162	142	0.24	%
Mortgage-backed and other investment securities <sup>4</sup>	466,689	5,102	4.37	%	391,456	4,113	4.20	%
Stock of the FHLB, at cost	55,057	1,245	9.05	%	63,561	1,896	11.93	%
Total interest-earning assets	7,382,671	87,480	4.74	%	5,878,335	71,229	4.85	%
Non-interest-earning assets	173,005				130,633			
Total assets	\$7,555,676				\$6,008,968			
Liabilities and Stockholders' Equity:								
Interest-bearing demand and savings	\$4,341,122	\$7,779	0.72	%	\$3,220,045	\$5,162	0.64	%
Time deposits	1,057,458	5,735	2.17	%	786,930	3,861	1.96	%
Securities sold under agreements to repurchase	35,000	391	4.47	%	35,000	389	4.45	%
Advances from the FHLB	752,261	2,864	1.52	%	976,739	2,652	1.09	%
Subordinated notes and debentures and other	56,196	931	6.63	%	5,155	37	2.87	%
Total interest-bearing liabilities Non-interest-bearing demand deposits Other non-interest-bearing liabilities Stockholders' equity Total liabilities and stockholders' equity	6,242,037 546,639 66,918 700,082 \$7,555,676	17,700	1.13	%	5,023,869 365,731 59,756 559,612 \$6,008,968	12,101	0.96	%
Net interest income		\$69,780				\$59,128		
Interest rate spread <sup>5</sup>			3.61	%			3.89	%
Net interest margin <sup>6</sup>			3.78	%			4.02	%

<sup>1.</sup> Annualized.

<sup>2.</sup> Average balances are obtained from daily data.

<sup>3.</sup> Loans include loans held for sale, loan premiums and unearned fees.
Interest income includes reductions for amortization of loan and investment securities premiums and earnings from

<sup>4.</sup> accretion of discounts and loan fees. Loan fee income is not significant. Also, includes \$30.6 million and \$31.2 million of Community Reinvestment Act loans which are taxed at a reduced rate for the 2016 and 2015 three-month periods, respectively.

<sup>5.</sup> Interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average rate paid on interest-bearing liabilities.

<sup>&</sup>lt;sup>6.</sup> Net interest margin represents annualized net interest income as a percentage of average interest-earning assets.

Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table sets forth the effects of changing rates and volumes on our net interest income. Information is provided with respect to (i) effects on interest income and interest expense attributable to changes in volume (changes in volume multiplied by prior rate); (ii) effects on interest income and interest expense attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) changes in rate/volume (change in rate multiplied by change in volume) for the three months ended September 30, 2016 and 2015:

,	For the Three Months Ended September 30, 2016 vs 2015				
	Increase (				
				Total	
(Dollars in thousands)	Volume	Rate	Rate/Volume	Increase	
				(Decrease)	
Increase/(decrease) in interest income:					
Loans and leases	\$16,187	\$(519)	\$ (127)	\$ 15,541	
Interest-earning deposits in other financial institutions	89	176	107	372	
Mortgage-backed and other investment securities	790	166	33	989	
Stock of the FHLB, at cost	(254)	(458)	61	(651)	
	\$16,812	\$(635)	\$ 74	\$ 16,251	
Increase/(decrease) in interest expense:					
Interest-bearing demand and savings	\$1,794	\$644	\$ 179	\$ 2,617	
Time deposits	1,326	413	135	1,874	
Securities sold under agreements to repurchase		2	_	2	
Advances from the FHLB	(612)	1,050	(226)	212	
Subordinated notes and debentures and other	366	48	480	894	
	\$2,874	\$2,157	\$ 568	\$ 5,599	

#### Provision for Loan and Lease Losses

The loan and lease loss provision was \$1.9 million for the three months ended September 30, 2016 compared to \$2.4 million for the three months ended September 30, 2015. The decrease in the provision is primarily the result of changes in loan mix, slower loan growth and lower outstanding balances associated with certain older vintage loans that carried increased allocations of the allowance for loan and lease losses. Provisions for loan and lease losses are charged to income to bring the allowance for loan and lease losses to a level deemed appropriate by management based on the factors discussed under "Financial Condition—Asset Quality and Allowance for Loan Loss".

#### Non-Interest Income

The following table sets forth information regarding our non-interest income for the periods shown:

For the Three Months				
Ended				
September 30,				
2016	2015	Inc (Dec)		
\$990	\$—	\$990		
\$(1,281)	\$(742)	\$(539)		
1,161	624	537		
(120 )	(118)	(2)		
111	70	41		
(9)	(48)	39		
1,298	876	422		
1,693	3,696	(2,003)		
5,133	1,878	3,255		
5,627	3,387	2,240		
\$14,732	\$9,789	\$4,943		
	Ended September 2016  \$990  \$(1,281) 1,161 (120) 111 (9) 1,298 1,693 5,133 5,627	Ended September 30, 2016 2015 \$990 \$— \$(1,281) \$(742) 1,161 624 (120) (118) 111 70 (9) (48) 1,298 876 1,693 3,696 5,133 1,878 5,627 3,387		

Non-interest income increased \$4.9 million to \$14.7 million for the three months ended September 30, 2016 compared to the three months ended September 30, 2015. The increase was the result of an increase of \$3.3 million in mortgage banking income, an increase of \$2.2 million in banking service fees and other income, an increase of \$1.0 million realized gain on sale of securities and an increase of \$0.4 million in prepayment penalty fee income, partially offset by a decrease of \$2.0 million in gain on sale – other.

Included in gain on sale – other are sales of structured settlement annuity receivables. We engage in the wholesale and retail purchase of state lottery prize and structured settlement annuity payments. These payments are high credit quality deferred payment receivables having a state lottery commission or investment grade (top two tiers) insurance company payor. The Bank originates contracts for the retail purchase of such payments and classifies these under the heading of Factoring in the loan portfolio. Factoring yields are typically higher than mortgage loan rates. Typically, the gain received upon sale of these payment streams is greater than the gain received from an equivalent amount of mortgage loan sales. Since 2013, pools of structured settlement receivables have been originated for sale depending upon management's assessment of interest rate risk, liquidity, and offers containing favorable terms and are classified on our balance sheet as loans held for sale.

#### Non-Interest Expense

The following table sets forth information regarding our non-interest expense for the periods shown:

5	For the Three Months			
	Ended			
	Septemb			
(Dollars in thousands)	2016	2015	Inc (Dec)	
Salaries and related costs	\$19,407	\$14,322	\$5,085	
Professional services	1,354	363	991	
Occupancy and equipment	1,275	913	362	
Data processing and internet	3,172	1,880	1,292	
Advertising and promotional	2,541	1,628	913	
Depreciation and amortization	1,353	1,008	345	
Real estate owned and repossessed vehicles	158	(74)	232	
FDIC and regulator fees	1,240	1,064	176	
Other general and administrative	2,378	1,814	564	
Total non-interest expenses	\$32,878	\$22,918	\$9,960	

Non-interest expense, which is comprised primarily of compensation, professional services, occupancy and equipment, data processing and internet expenses, advertising and promotional and other operating expenses, was \$32.9 million for the three months ended September 30, 2016, up from \$22.9 million for the three months ended September 30, 2015. The increase in non-interest expense for the three months ended September 30, 2016 was primarily due to the expansion of the Bank, specifically in areas related to lending, information technology infrastructure development and regulatory compliance.

Total salaries and related costs increased \$5.1 million to \$19.4 million for the quarter ended September 30, 2016, compared to \$14.3 million for the quarter ended September 30, 2015 due to increased staffing levels to support growth in deposit and lending activities. Our staff increased to 626 from 503, or 24.5% between September 30, 2016 and 2015.

Professional services, which include accounting and legal fees, increased \$1.0 million for the three months ended September 30, 2016 compared to the three months ended September 30, 2015 primarily attributable to increased legal fees and decreased insurance reimbursement.

Data processing and internet expense increased \$1.3 million for the three months ended September 30, 2016, compared to the three months ended September 30, 2015. The increase was primarily due to enhancements to the Bank's core processing system.

Advertising and promotional expense increased \$0.9 million for the three months ended September 30, 2016, compared to the three months ended September 30, 2015. The increase was primarily due to online, email and direct leads marketing expenses.

The cost of our Federal Deposit Insurance Corporation ("FDIC") and OCC standard regulatory charges increased \$0.2 million for the three months ended September 30, 2016, compared to the three month period ending September 30, 2015. The increase was due to the overall growth of the Bank's liabilities. As an FDIC-insured institution, the Bank is required to pay deposit insurance premiums to the FDIC.

Other general and administrative costs increased by \$0.6 million for the three months ended September 30, 2016, compared to the three month period ended September 30, 2015 primarily related to costs supporting loan and deposit production.

#### **Provision for Income Taxes**

Our effective income tax rates (income tax provision divided by net income before income tax) for the three months ended September 30, 2016 and 2015 were 41.90% and 41.51%, respectively. The changes in the tax rates are the result of state tax rate increases and changes in state tax allocations.

#### FINANCIAL CONDITION

**Balance Sheet Analysis** 

Our total assets increased \$253.7 million, or 3.3%, to \$7,855.0 million, as of September 30, 2016, up from \$7,601.4 million at June 30, 2016. The increase in total assets was primarily due to an increase of \$195.1 million in net loans held for investment. Total liabilities increased \$215.4 million, primarily from growth in deposits of \$279.8 million, partially offset by a decrease in FHLB advances of \$72.0 million.

#### Loans and Leases

Net loans and leases held for investment increased 3.1% to \$6,549.7 million at September 30, 2016 from \$6,354.7 million at June 30, 2016. The increase in the loan and lease portfolio was primarily due to loan and lease originations and purchases of \$925.2 million, partially offset by loan and lease repayments and other adjustments of \$730.1 million during the three months ended September 30, 2016.

The following table sets forth the composition of the loan and lease portfolio as of the dates indicated:

The rone wing more sons form the composition	September 30, 2016			*		
(Dollars in thousands)	Amount Percent A		Amount	Percent		
Single family real estate secured:						
Mortgage	\$3,723,490	56.4	%	\$3,678,520	57.5	%
Home equity	2,223	(	%	2,470		%
Warehouse and other	574,455	8.7	%	537,714	8.4	%
Multifamily real estate secured	1,402,485	21.2	%	1,373,216	21.5	%
Commercial real estate secured	136,482	2.1	%	121,746	1.9	%
Auto and RV secured	93,763	1.4	%	73,676	1.2	%
Factoring	120,502	1.8	%	98,275	1.5	%
Commercial & Industrial	551,180	8.4	%	514,300	8.0	%
Other	1,167	_ (	%	2,542	_	%
Total gross loans and leases	6,605,747	100.0	%	6,402,459	100.0	)%
Allowance for loan and lease losses	(37,596)			(35,826)		
Unaccreted discounts and loan and lease fees	(18,409)			(11,954)		
Total net loans and leases	\$6,549,742			\$6,354,679		

The Bank originates some interest only loans with terms that include repayments that are less than the repayments for fully amortizing loans. Also, the Bank previously purchased option adjustable-rate mortgage ("ARM") loans and other loan types that permit payments that may be smaller than interest accruals. The Bank's lending guidelines for interest only loans are adjusted for the increased credit risk associated with these loans by requiring borrowers with such loans to borrow at LTVs that are lower than standard amortizing ARM loans and by calculating debt to income ratios for qualifying borrowers based upon a fully amortizing payment, not the interest only payment. The Bank monitors and performs reviews of interest only loans. Adverse trends reflected in the Company's delinquency statistics, grading and classification of interest only loans would be reported to management and the Board of Directors. As of September 30, 2016, the Company had \$828.0 million of interest only mortgage loans and \$2.9 million of option adjustable-rate mortgage loans. Through September 30, 2016, the net amount of deferred interest on these loan types was not material to the financial position or operating results of the Company.

Asset Quality and Allowance for Loan and Lease Loss

Non-performing Assets

Non-performing loans are comprised of loans past due 90 days or more on nonaccrual status and other nonaccrual loans. Non-performing assets include non-performing loans plus other real estate owned and repossessed vehicles. At September 30, 2016, our non-performing loans totaled \$42.0 million, or 0.64% of total gross loans and our total non-performing assets totaled \$43.4 million, or 0.55% of total assets.

Non-performing loans and foreclosed assets or "non-performing assets" consisted of the following as of the dates indicated:

(Dollars in thousands)	September 30		Inc (Dec)
	2016	2016	, ,
Non-performing assets:			
Non-accrual loans:			
Single family real estate secured:			
Mortgage	\$ 35,151	\$28,400	\$6,751
Home equity	32	33	(1)
Multifamily real estate secured	5,733	2,218	3,515
Commercial real estate secured	232	254	(22)
Total non-performing loans secured by real estate	41,148	30,905	10,243
Auto and RV secured	308	278	30
Other	575	676	(101)
Total non-performing loans	42,031	31,859	10,172
Foreclosed real estate	1,330	207	1,123
Repossessed—Auto and RV	40	45	(5)
Total non-performing assets	\$ 43,401	\$32,111	\$11,290
Total non-performing loans as a percentage of total loans and leases	0.64 %	0.50	6 0.14 %
Total non-performing assets as a percentage of total assets	0.55 %	0.42	6 0.13 %

Total non-performing assets increased from \$32.1 million at June 30, 2016 to \$43.4 million at September 30, 2016. As a percentage of total assets, non-performing assets increased from 0.42% at June 30, 2016 to 0.55% at September 30, 2016. The non-performing assets increase of approximately \$11.3 million was primarily the result of increases in non-performing single family real estate secured loans, multifamily real estate secured loans and foreclosed real estate assets.

A troubled debt restructuring is a concession made to a borrower experiencing financial difficulties, typically permanent or temporary modifications of principal and interest payments or an extension of maturity dates. When a loan is delinquent and classified as a troubled debt restructuring no interest is accrued until the borrower demonstrates over time (typically six months) that it can make payments. When a loan is considered a troubled debt restructuring and is on nonaccrual, it is considered non-performing and included in the table above. The Bank had performing troubled debt restructurings with outstanding balances totaling \$0.2 million at September 30, 2016 and \$0.2 million at June 30, 2016.

Allowance for Loan and Lease Losses

We are committed to maintaining the allowance for loan and lease losses at a level that is considered to be commensurate with estimated and known risks in the portfolio. Although the adequacy of the allowance is reviewed quarterly, our management performs an ongoing assessment of the risks inherent in the portfolio. While we believe that the allowance for loan and lease losses is adequate at September 30, 2016, future additions to the allowance will be subject to continuing evaluation of estimated and known, as well as inherent risks in the loan and lease portfolio. The assessment of the adequacy of our allowance for loan and lease losses is based upon a number of quantitative and qualitative factors, including levels and trends of past due and nonaccrual loans and leases, change in volume and mix of loans and leases, collateral values and charge-off history.

We provide general loan loss reserves for our auto and RV loans based upon the borrower credit score at the time of origination and the Company's loss experience to date. The allowance for loan loss for the auto and RV loan portfolio at September 30, 2016 was determined by classifying each outstanding loan according to the semi-annually refreshed FICO score and providing loss rates. The Company had \$93.5 million of RV and auto loan balances subject to general reserves as follows: FICO greater than or equal to 770: \$36.0 million; 715 – 769: \$33.9 million; 700 – 714: \$10.2 million; 660 – 699: \$11.4 million and less than 660: \$2.1 million.

We experienced increased charge-offs of RV loans in fiscal 2007 through 2011, due to the nationwide recession. Our portfolio of RV loans is expected to decrease in the future because the Bank ceased originating RV loans in fiscal 2009.

The Company provides general loan loss reserves for mortgage loans based upon the size and class of the mortgage loan and the loan-to-value ratio ("LTV") at date of origination. The allowance for each class is determined by dividing the outstanding unpaid balance for each loan by the loan-to-value and applying quantitative and qualitative loss rates. The LTV groupings for each significant mortgage class are as follows:

The Company had \$3,688.1 million of single family mortgage portfolio loan balances subject to general reserves as follows: LTV less than or equal to 60%: \$1,951.8 million; 61% - 70%: \$1,367.2 million; 71% - 80%: \$368.9 million; greater than 80%: \$0.2 million.

The Company had \$1,396.8 million of multifamily mortgage portfolio loan balances subject to general reserves as follows: LTV less than or equal to 55%: \$648.9 million; 56% – 65%: \$451.6 million; 66% – 75%: \$283.7 million; 76% – 80%: \$12.5 million and greater than 80%: \$0.0 million.

The Company had \$136.3 million of commercial real estate loan balances subject to general reserves as follows: LTV less than or equal to 50%: \$61.6 million; 51% - 60%: \$30.2 million; 61% - 70%: \$38.7 million; and 71% - 80%: \$5.8 million.

The weighted average LTV percentage for our entire real estate loan portfolio was 57% at September 30, 2016. We believe that this percentage is lower and more conservative than most banks, which results in lower average mortgage loan charge-offs when compared to many other comparable banks.

While we anticipate that such level of charge-offs will continue into the future, given the uncertainties surrounding the improvement of the U.S. economy, we may experience an increase in the relative amount of charge-offs and we may be required to increase our loan and lease loss provisions in the future to provide a larger loss allowance for one or more of our loan and lease types.

The following table summarizes impaired loans and leases as of:

(Dollars in thousands)	September 30,	June 30,
(Donars in thousands)	2016	2016
Non-performing loans and leases—90+ days past due plus other non-accrual loans and leases	\$\$ 38,661	\$28,790
Troubled debt restructuring loans—non-accrual	3,370	3,069
Troubled debt restructuring loans—performing	208	210
Total impaired loans and leases	\$ 42,239	\$32,069

The following table reflects management's allocation of the allowance for loan and lease losses by loan category and the ratio of each loan and lease category to total loans and leases as of the dates indicated:

	Septemb	er 30, 20	016	June 30, 2016			
	Amount	Allocat	ion	Amount	Allocat	ion	
(Dollars in thousands)	of	as a %	of	of	as a %	of	
	Allowan	c <b>A</b> llowa	nce	Allowan	c <b>A</b> llowa	nce	
Single family real estate secured:							
Mortgage	\$19,483	51.8	%	\$18,666	52.1	%	
Home equity	22	0.1	%	23		%	
Warehouse and other	2,554	6.8	%	2,685	7.5	%	
Multifamily real estate secured	3,922	10.4	%	3,938	11.0	%	
Commercial real estate secured	917	2.4	%	882	2.5	%	
Auto and RV secured	1,914	5.1	%	1,615	4.5	%	
Factoring	294	0.8	%	245	0.7	%	
Commercial & Industrial	8,411	22.4	%	7,630	21.3	%	
Other	79	0.2	%	142	0.4	%	
Total	\$37,596	100.0	%	\$35,826	100.0	%	

The loan and lease loss provision was \$1.9 million and \$2.4 million for the three months ended September 30, 2016 and September 30, 2015, respectively. The decrease for the three months ended September 30, 2016 in the loan and lease loss provision was primarily the result of changes in loan and lease mix, slower loan growth and lower outstanding balances associated with certain older vintage loans that carried increased allocations of the allowance for loan and lease losses. We believe that the lower

average LTV in the Bank's mortgage loan portfolio will continue to result in future lower average mortgage loan charge-offs when compared to many other comparable banks. Our general loan and lease loss reserves are based upon historical losses and expected future trends. The resolution of the Bank's existing other real estate owned and non-performing loans should not have a significant adverse impact on our operating results. Investment Securities

Total investment securities were \$452.2 million as of September 30, 2016, compared with \$472.2 million at June 30, 2016. During the three months ended September 30, 2016, we purchased five debt securities for \$24.7 million, sold \$24.8 million of securities and received principal repayments of approximately \$29.2 million in our available-for-sale portfolio. The remainder of the change for the available-for-sale portfolio is attributable to accretion and other activities. During the quarter ended September 30, 2016, we elected to reclassify all of our HTM securities to AFS. While we have the ability to hold those transferred securities to maturity and as of September 30, 2016 do not intend to sell the securities, we concluded that there are now sufficient uncertainties associated with i) future fiscal and monetary policy resulting from domestic and international political changes, ii) future interpretations and applications of new accounting principles and regulatory guidance; iii) the pace of future market interest rate increases given that market interest rates remain at historical lows and the absence of clear forward-looking guidance set by Federal Reserve Board of Governors, all of which could, depending upon the outcomes, change our intent to hold our securities. Under Accounting Standards Codification 320-10 Investments—Debt Securities, there are very limited exceptions that allow an entity to reclassify or sell one or more securities from HTM and still use the HTM classification. We concluded that such exceptions may not apply to all results and elected to reclassify all HTM securities to AFS understanding that such reclassification will immediately eliminate our ability to use the HTM classification for our securities portfolio for a period of time not to be less than one year. We will perform periodic assessments in the future to determine whether the above referenced uncertainties have been resolved and we have the positive intent and ability to hold securities until maturity. The net carrying amount of the securities reclassified in September 2016 from HTM to AFS was \$194.2 million and the fair value of AFS securities at September 30, 2016 is reflected in the Unaudited Condensed Consolidated Balance Sheets. The reclassification resulted in an unrealized gain recognized through other comprehensive income of \$3.6 million in the Unaudited Condensed Consolidated Statements of Comprehensive Income.

#### **Deposits**

Deposits increased a net \$279.8 million, or 4.6%, to \$6,323.8 million at September 30, 2016, from \$6,044.1 million at June 30, 2016. Our deposit growth was primarily the result of a 15.7% increase in interest-bearing checking accounts. Increases in business banking customers resulted in higher demand account business.

The following table sets forth the composition of the deposit portfolio as of the dates indicated:

	September 30, 2016		June 30, 2016		
(Dollars in thousands)	Amount	Rate <sup>1</sup>	Amount	Rate <sup>1</sup>	
Non-interest bearing	\$592,007	%	\$588,774	%	
Interest-bearing:					
Demand	2,217,058	0.64%	1,916,525	0.63%	
Savings	2,456,854	0.71%	2,484,994	0.69%	
Total interest-bearing demand and savings	4,673,912	0.68%	4,401,519	0.66%	
Time deposits:					
Under \$100,000	47,881	1.17%	51,849	1.23%	
\$100,000 or more <sup>2</sup>	1,010,012	2.02%	1,001,909	1.99%	
Total time deposits	1,057,893	1.98%	1,053,758	1.96%	
Total interest bearing <sup>2</sup>	5,731,805	0.92%	5,455,277	0.91%	
Total deposits	\$6,323,812	0.83%	\$6,044,051	0.82%	

<sup>&</sup>lt;sup>1.</sup> Based on weighted-average stated interest rates at end of period.

<sup>2.</sup> The total interest-bearing includes brokered deposits of \$704.8 million and \$800.7 million as of September 30, 2016 and June 30, 2016, respectively, of which \$570.5 million and \$537.4 million, respectively, are time deposits classified as \$100,000 or more.

The following table sets forth the number of accounts by type as of the date indicated:

	September 30,	June 30,	September 30,
	2016	2016	2015
Non-interest bearing prepaid and other accounts	2,074,551	1,816,266	1,469,576
Interest-bearing checking and savings accounts	288,050	292,012	304,929
Time deposits	4,487	4,807	5,053
Total number of accounts	2,367,088	2,113,085	1,779,558

#### **Borrowings**

The following table sets forth the composition of our borrowings and the interest rates at the dates indicated:

	Septemb	er 3	30, 201	16	June 30	, 20	16		Septemb	er 3	0, 201	15
			Weig	hte	d		Weig	htec	1		Weig	hted
(Dollars in thousands)	Balance		Avera	age	Balance		Aver	age	Balance		Aver	age
			Rate				Rate				Rate	
Repurchase agreements	\$35,000		4.38	%	\$35,000	)	4.38	%	\$35,000		4.38	%
FHLB Advances	655,000		1.62	%	727,000		1.53	%	821,000		1.23	%
Subordinated notes and debentures and other	56,511		6.29	%	56,016		6.27	%	5,155		2.73	%
Total borrowings	\$746,51	1	2.11	%	\$818,01	6	1.99	%	\$861,155	5	1.36	%
W. 1. 1												
Weighted average cost of borrowings during the quarter	1.99	%			2.01	%			1.21	%		
Borrowings as a percent of total assets	9.5	%			10.8	%			13.8	%		

At September 30, 2016, total borrowings amounted to \$746.5 million, down \$71.5 million, or 8.7%, from June 30, 2016 and down \$114.6 million or 13.3% from September 30, 2015. Total borrowings represented 9.5% of total assets and had a weighted-average cost of borrowing of 1.99% at September 30, 2016, compared with 10.8% of total assets at a weighted-average cost of borrowing of 2.01% at June 30, 2016 and 13.8% of total assets at a weighted-average cost of borrowing of 1.21% at September 30, 2015.

We have sold securities under various agreements to repurchase for total proceeds of \$35.0 million. The repurchase agreements have interest rates between 3.75% and 4.75% and scheduled maturities between April 2017 and December 2017. Under these agreements, we may be required to repay the \$35.0 million and repurchase our securities before the scheduled maturity if the issuer requests repayment on scheduled quarterly call dates. The weighted-average remaining contractual maturity period is 0.85 years and the weighted average remaining period before such repurchase agreements could be called is 0.14 years.

We regularly use advances from the FHLB to manage our interest rate risk and, to a lesser extent, manage our liquidity position. Generally, FHLB advances with terms between three and ten years have been used to fund the purchase of single family and multifamily mortgages and to provide us with interest rate risk protection should rates rise. At September 30, 2016, a total of \$5.0 million of FHLB advances include agreements that allow the FHLB, at its option, to put the advances back to us after specified dates. The weighted-average remaining contractual maturity period of the \$5.0 million in putable advances is 1.32 years and the weighted average remaining period before such advances could be put to us is 0.07 years.

## Stockholders' Equity

Stockholders' equity increased \$38.3 million to \$721.9 million at September 30, 2016 compared to \$683.6 million at June 30, 2016. The increase was the result of our net income for the three months ended September 30, 2016 of \$28.9 million, vesting and issuance of RSUs and exercise of stock options of \$1.5 million, a \$7.9 million unrealized gain in other comprehensive income, net of tax, less a reduction of \$0.1 million for dividends declared on preferred stock.

#### LIQUIDITY

Cash flow information is as follows:

For the Three Months

Ended

September 30,

(Dollars in thousands) 2016 2015 Operating Activities \$65,459 \$41,460 Investing Activities \$(160,744) \$(286,328) Financing Activities \$207,612 \$389,840

During the three months ended September 30, 2016, we had net cash inflows from operating activities of \$65.5 million compared to inflows of \$41.5 million for the three months ended September 30, 2015. Net operating cash inflows and outflows fluctuate primarily due to the timing of originations of loans held for sale and proceeds from loan sales

Net cash outflows from investing activities totaled \$160.7 million for the three months ended September 30, 2016, while outflows totaled \$286.3 million for the same period in fiscal year 2016. The decrease was primarily due to increased repayments loans and leases in the fiscal 2017 period compared to the same period in the prior year. Our net cash provided by financing activities totaled \$207.6 million for the three months ended September 30, 2016, and \$389.8 million for the three months ended September 30, 2015. Net cash provided by financing activities decreased primarily from a decrease in net borrowings from FHLB for the three months ended September 30, 2016 compared to September 30, 2015.

During the three months ended September 30, 2016, the Bank could borrow up to 40.0% of its total assets from the FHLB. Borrowings are collateralized by the pledge of certain mortgage loans and investment securities to the FHLB. At September 30, 2016, the Company had \$999.2 million available immediately and an additional \$57.0 million available with additional collateral. At September 30, 2016, we also had two unsecured federal funds purchase lines with two different banks totaling \$35.0 million, under which no borrowings were outstanding.

The Bank has the ability to borrow short-term from the Federal Reserve Bank of San Francisco Discount Window. At September 30, 2016, the Bank did not have any borrowings outstanding and the amount available from this source was \$57.8 million. The credit line is collateralized by consumer loans and mortgage-backed securities. In an effort to expand the Bank's liquidity options, we have issued brokered deposits of \$704.8 million at September 30, 2016. We believe our liquidity sources to be stable and adequate for our anticipated needs and contingencies. We believe we have the ability to increase our level of deposits and borrowings to address our liquidity needs for the foreseeable future.

#### **OFF-BALANCE SHEET COMMITMENTS**

At September 30, 2016, we had commitments to originate loans with an aggregate outstanding principal balance of \$502.1 million, and commitments to sell loans with an aggregate outstanding principal balance of \$85.9 million. We have no commitments to purchase loans, leases, investment securities or any other unused lines of credit. Litigation. On October 15, 2015, the Company, its Chief Executive Officer and its Chief Financial Officer were named defendants in a putative class action lawsuit styled Golden v. BofI Holding, Inc., et al, and brought in United States District Court for the Southern District of California (the "Golden Case"). On November 3, 2015, the Company, its Chief Executive Officer and its Chief Financial Officer were named defendants in a second putative class action lawsuit styled Hazan v. BofI Holding, Inc., et al, and also brought in the United States District Court for the Southern District of California (the "Hazan Case"). On February 1, 2016, the Golden Case and the Hazan Case were consolidated as In re Boff Holding, Inc. Securities Litigation, Case #: 3:15-cv-02324-GPC-KSC (the "Class Action"), and the Houston Municipal Employees Pension System was appointed lead plaintiff. The Class Action complaint was amended by a certain Consolidated Amended Class Complaint filed on April 11, 2016. The Class Action plaintiff seeks monetary damages and other relief on behalf of a putative class that has not been certified by the Court. The complaints filed in the Golden Case and the Hazan Case both allege that the defendants violated Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, and Rule 10b-5 promulgated thereunder, by failing to disclose the wrongful conduct that is alleged in a complaint that was filed in a wrongful termination of employment lawsuit (the

"Employment Matter"), and that as a result the Company's statements regarding its internal controls, as well as portions of its financial statements, were false and misleading. The Company and the other named defendants dispute the allegations of wrongdoing advanced by the plaintiffs in the Class Action and in the Employment Matter, as well as those plaintiffs' statement of the underlying factual circumstances, and are vigorously defending both cases.

In addition to the Class Action, two separate shareholder derivative actions were filed in December, 2015, purportedly on behalf of the Company. The first derivative action, Calcaterra v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on December 3, 2015. The second derivative action, Dow v. Micheletti, et al, was filed in the San Diego County Superior Court on December 16, 2015. A third derivative action, DeYoung v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on January 22, 2016, a fourth derivative action, Yong v. Garrabrants, et al, was filed in the United States District Court for the Southern District of California on January 29, 2016, and a fifth derivative action, Laborers Pension Trust Fund of Northern Nevada v. Allrich et al, was filed in the United States District Court for the Southern District of California on February 2, 2016. Each of these five derivative actions names the Company as a nominal defendant, and certain of its officers and directors as defendants. Each complaint sets forth allegations of breaches of fiduciary duties, gross mismanagement, abuse of control, and unjust enrichment against the defendant officers and directors. The plaintiffs in these derivative actions seek damages in unspecified amounts on the Company's behalf from the officer and director defendants, certain corporate governance actions, and an award of their costs and attorney's fees. On June 9, 2016, the United States District Court for the Southern District of California ordered the four above-referenced cases pending before it to be consolidated, appointed lead counsel in the consolidated action, and ordered the parties to meet and confer regarding a schedule for the filing of a consolidated complaint and defendants' response to the complaint. Pursuant to the June 9, 2016 order, counsel have met and conferred regarding proposals for (a) the time for plaintiffs to file a consolidated complaint or provide notice of plaintiffs' intent to rely upon the original Complaint in Case No. 3:15-cv-02722-GPC-KSC (the "operative complaint"); (b) the time for defendants to respond to the operative complaint; and (c) a schedule for briefing any motion to dismiss that may be filed by a defendant. A stipulation setting forth the agreed litigation schedule has been submitted to the Court. The fifth derivative action, which is pending before the San Diego County Superior Court, has been stayed by agreement of the parties. On September 27, 2016, the Court dismissed the Class Action, with leave to amend, as to defendants Andrew Micheletti, Paul Grinberg, Nicholas Mosich and James Argalas. The Court denied the Motion to Dismiss with respect to the Company and Gregory Garrabrants. The Company and the other defendants dispute the allegations of wrongdoing and are vigorously defending these purported derivative actions.

## **CONTRACTUAL OBLIGATIONS**

The Company enters into contractual obligations in the normal course of business primarily as a source of funds for its asset growth and to meet required capital needs. Our time deposits due within one year of September 30, 2016 totaled \$472.5 million. We believe the large percentage of time deposits that mature within one year reflects customers' hesitancy to invest their funds long term. If these maturing deposits do not remain with us, we may be required to seek other sources of funds, including other time deposits and borrowings. Depending on market conditions, we may be required to pay higher rates on deposits and borrowings than we currently pay on time deposits maturing within one year. However, based on past experience we believe a significant portion of our time deposits will remain with us. We believe we have the ability to attract and retain deposits by adjusting interest rates offered.

The following table presents certain of our contractual obligations as of the period indicated:

As of September 30, 2016

		Payments	Due by Period	I	
(Dollars in thousands)	Total	Less Than	One To Three One Year Years	Three To Five Years	More Than Five Years
Long-term debt obligations <sup>2</sup>	\$818,063	\$294,528	\$ 209,593	\$ 139,874	\$ 174,068
Time deposits <sup>2</sup>	1,173,156	490,457	77,366	104,175	501,158
Operating lease obligations <sup>3</sup>	19,490	4,241	8,983	4,516	1,750
Total	\$2,010,709	\$789,226	\$ 295,942	\$ 248,565	\$ 676,976

Our contractual obligations include long-term debt, time deposits and operating leases as shown. We had no capitalized leases or material commitments for capital expenditures at September 30, 2016.

<sup>2.</sup> Amounts include principal and interest due to recipient.

<sup>&</sup>lt;sup>3.</sup> Payments are for leases of real property.

#### CAPITAL RESOURCES AND REQUIREMENTS

Our Company and Bank are subject to regulatory capital adequacy requirements promulgated by federal bank regulatory agencies. Failure by our Company or Bank to meet minimum capital requirements could result in certain mandatory and discretionary actions by regulators that could have a material adverse effect on our consolidated financial statements. The Federal Reserve establishes capital requirements for our Company and the OCC has similar requirements for our Bank. The following tables present regulatory capital information for our Company and Bank. Information presented for September 30, 2016, reflects the Basel III capital requirements that became effective January 1, 2015 for both our Company and Bank. Under these capital requirements and the regulatory framework for prompt corrective action, our Company and Bank must meet specific capital guidelines that involve quantitative measures of our Company and Bank's assets, liabilities and certain off-balance-sheet items as

calculated under regulatory accounting practices. Our Company's and Bank's capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings and other factors. Quantitative measures established by regulation require our Company and Bank to maintain certain minimum capital amounts and ratios. Federal bank regulators require our Company and Bank maintain minimum ratios of core capital to adjusted average assets of 4.0%, common equity tier 1 capital to risk-weighted assets of 4.5%, tier 1 capital to risk-weighted assets of 6.0% and total risk-based capital to risk-weighted assets of 8.0%. To be "well capitalized," our Company and Bank must maintain minimum leverage, common equity tier 1 risk-based, tier 1 risk-based and total risk-based capital ratios of at least 5.0%, 6.5%, 8.0% and 10.0%, respectively. At September 30, 2016, our Company and Bank met all the capital adequacy requirements to which they were subject to and were "well capitalized" under the regulatory framework for prompt corrective action. Management believes that no conditions or events have occurred since September 30, 2016 that would materially adversely change the Company's and Bank's capital classifications. From time to time, we may need to raise additional capital to support our Company's and Bank's further growth and to maintain their "well capitalized" status.

The Bank's capital amounts, capital ratios and capital requirements under Basel III were as follows:

	BofI Holdi September	_			BofI Feder	al I	Bank		"Well Capital	ized	Minii Capit	
(Dollars in thousands)	2016	50,	June 30, 20	)16	September 2016	50,	'June 30, 20	)16	Ratio	izcc	Ratio	
Regulatory Capital:												
Tier 1	\$721,260		\$690,893		\$694,328		\$664,427					
Common equity tier 1	\$716,197		\$685,830		\$694,328		\$664,427					
Total capital (to risk-weighted assets)	\$809,979		\$777,834		\$732,047		\$700,368					
Assets:												
Average adjusted	\$7,555,676	6	\$7,575,526	6	\$7,548,042	2	\$7,566,865	5				
Total risk-weighted	\$4,962,537	7	\$4,755,242	2	\$4,955,557	7	\$4,747,496	6				
Regulatory Capital Ratios:												
Tier 1 leverage (core) capital to	9.55	%	9.12	%	9.20	%	8.78	0%	5.00	%	4.00	%
adjusted average assets	7.55	70	7.12	70	<b>7.2</b> 0	70	0.70	70	3.00	70	1.00	70
Common equity tier 1 capital (to	14.43	0%	14.42	0%	14.01	0/0	14.00	0%	6.50	%	4.50	%
risk-weighted assets)	14.43	70	17.72	70	14.01	70	14.00	70	0.50	70	1.50	70
Tier 1 capital (to risk-weighted	14.53	%	14.53	%	14.01	%	14.00	%	8.00	%	6.00	%
assets)	14.55	70	14.55	70	14.01	70	14.00	70	0.00	70	0.00	70
Total capital (to risk-weighted assets)	16.32	%	16.36	%	14.77	%	14.75	%	10.00	%	8.00	%

Beginning January 1, 2016, Basel III implemented a requirement for all banking organizations to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively composed of common equity tier 1 capital, and it applies to each of the three risk-based capital ratios but not the leverage ratio. At September 30, 2016, our Company and Bank are in compliance with the capital conservation buffer requirement. The three risk-based capital ratios will increase by 0.625% each year through 2019, at which point, the common equity tier 1 risk-based, tier 1 risk-based and total risk-based capital ratio minimums will be 7.0%, 8.5% and 10.5%, respectively.

In connection with the approval of the acquisition of the H&R Block Bank deposits on September 1, 2015, the Bank executed a letter agreement with the OCC to maintain its Tier 1 leverage capital ratio at a minimum of 8.50% for the quarters ended in June, September and December and a minimum of 8.00% for the quarter ended in March, subject to certain adjustments. At September 30, 2016 the Bank is in compliance with this letter agreement.

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We measure interest rate sensitivity as the difference between amounts of interest-earning assets and interest-bearing liabilities that mature or contractually re-price within a given period of time. The difference, or the interest rate sensitivity gap, provides an indication of the extent to which an institution's interest rate spread will be affected by changes in interest rates. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities and negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. In a rising interest rate environment, an institution with a positive gap would be in a better position than an institution with a negative gap to invest in higher yielding assets or to have its asset yields adjusted upward, which would cause the yield on its assets to increase at a faster pace than the cost of its interest-bearing liabilities. During a period of falling interest rates, however, an institution with a positive gap would tend to have its assets reprice at a faster rate than one with a negative gap, which would tend to reduce the growth in its net interest income.

The following table sets forth the amounts of interest earning assets and interest bearing liabilities that were outstanding at September 30, 2016 and the portions of each financial instrument that are expected to mature or reset interest rates in each future period:

	Term to Repricing, Repayment, or Maturity at									
	September 30, 2016									
(Dollars in thousands)	Six Months or Less	S	Over Six Months Through One Year		Over One Year Through Five Years	h	Over Five Years		Total	
Interest-earning assets:										
Cash and cash equivalents	\$599,054		<b>\$</b> —		\$		<b>\$</b> —		\$599,054	
Securities <sup>1</sup>	381,877		13,142		66,713		(9,573	)	452,159	
Stock of the FHLB, at cost	53,649								53,649	
Loans and leases—net of allowance for lo	oan 1,894,845		780,097		3,777,257		97,543		6,549,742	
Loans held for sale	51,372						_		51,372	
Total interest-earning assets	2,980,797		793,239		3,843,970		87,970		7,705,976	
Non-interest earning assets			_		_		<del>-</del>		149,067	
Total assets	\$2,980,797	7	\$793,239		\$3,843,970		\$87,970		\$7,855,043	
Interest-bearing liabilities:	. , ,		,		. , ,		. ,		. , ,	
Interest-bearing deposits	\$2,596,507	7	\$2,549,914		\$125,600		\$459,784		\$5,731,805	
Securities sold under agreements to			25,000							
repurchase			25,000		10,000				35,000	
Advances from the FHLB	240,000		15,000		302,500		97,500		655,000	
Subordinated notes and debentures and other	5,155		_		_		51,356		56,511	
Total interest-bearing liabilities	2,841,662		2,589,914		438,100		608,640		6,478,316	
Other non-interest-bearing liabilities			_		_				654,868	
Stockholders' equity			_		_				721,859	
Total liabilities and equity	\$2,841,662	2	\$2,589,914		\$438,100		\$608,640		\$7,855,043	
Net interest rate sensitivity gap	\$139,135		\$(1,796,675	5)	\$3,405,870		\$(520,670	)	\$1,227,660	
Cumulative gap	\$139,135		\$(1,657,540	))	\$1,748,330		\$1,227,660	)	\$1,227,660	
Net interest rate sensitivity gap—as a % of total interest earning assets	of 1.81	%	(23.32	)%	44.20	6	(6.76	)%	15.93 %	
Cumulative gap—as % of total interest earning assets	1.81	%	(21.51	)%	22.69	6	15.93	%	15.93 %	

1. Comprised of agency and non-agency mortgage-backed securities, municipal securities and other non-agency debt securities, which are classified as available-for-sale and trading.

The above table provides an approximation of the projected re-pricing of assets and liabilities at September 30, 2016 on the basis of contractual maturities, adjusted for anticipated prepayments of principal and scheduled rate adjustments. The loan and securities prepayment rates reflected herein are based on historical experience. For the non-maturity deposit liabilities, we use decay rates and rate adjustments based upon our historical experience. Actual repayments of these instruments could vary substantially if future experience differs from our historic experience.

Although "gap" analysis is a useful measurement device available to management in determining the existence of interest rate exposure, its static focus as of a particular date makes it necessary to utilize other techniques in measuring exposure to changes in interest rates. For example, gap analysis is limited in its ability to predict trends in future earnings and makes no assumptions about changes in prepayment tendencies or deposit or loan maturity preferences. The following table indicates the sensitivity of net interest income movements to parallel instantaneous shocks in interest rates for the future 1-12 months and 13-24 months' time periods. For purposes of modeling net interest income sensitivity the Bank assumes no growth in the balance sheet other than for retained earnings:

	As of September 30, 2016							
	First 12 M	Ionths	Next 12 Months					
	Net	Percentage	Net	Percentage				
(Dollars in thousands)	Interest	Change	Interest	Change				
	Income	from Base	Income	from Base				
Up 200 basis points	\$308,590	6.5 %	\$269,211	(1.7)%				
Base	289,754	%	273,776	— %				
Down 200 basis points	278,922	(3.7)%	262,997	(3.9)%				

We attempt to measure the effect market interest rate changes will have on the net present value of assets and liabilities, which is defined as market value of equity. The market value of equity for these purposes is not intended to refer to the trading pricing of our common stock. We analyze the market value of equity sensitivity to an immediate parallel and sustained shift in interest rates derived from the current treasury and LIBOR yield curves. For rising interest rate scenarios, the industry market interest rate forecast was increased by 100, 200 and 300 basis points. The following table indicates the sensitivity of market value of equity to the interest rate movement described above:

As of September 30, 2016						
			Net			
Net	Percent	age	Present			
	Change	•	Value as a			
rieselli v	from B	ase	Percentage			
			of Ass	ets		
\$891,035	0.3	%	11.5	%		
911,940	2.6	%	11.5	%		
906,151	2.0	%	11.3	%		
888,622		%	10.9	%		
	Net Present V \$891,035 911,940 906,151	Net Change Present Value from B \$891,035 0.3 911,940 2.6 906,151 2.0	Net Change Change from Base  \$891,035 0.3 % 911,940 2.6 % 906,151 2.0 %	Net Percentage Net Change Percent From Base Percent of Ass \$891,035 0.3 % 11.5 911,940 2.6 % 11.5 906,151 2.0 % 11.3		

Down 100 basis points 763,766 (14.1 )% 9.3

The computation of the prospective effects of hypothetical interest rate changes is based on numerous assumptions, including relative levels of interest rates, asset prepayments, runoffs in deposits and changes in repricing levels of deposits to general market rates, and should not be relied upon as indicative of actual results. Furthermore, these computations do not take into account any actions that we may undertake in response to future changes in interest rates.

%

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

For quantitative and qualitative disclosures regarding market risks in our portfolio, see, "Management's Discussion and Analysis of Financial Condition and Results of Operations—Quantitative and Qualitative Disclosures About Market Risk."

#### ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures, pursuant to Exchange Act Rule 13a-15(e). Based upon that evaluation, our Chief Executive Officer along with our Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company

in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

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There were no changes in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2016 that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

Management, including the Company's Chief Executive Officer and Chief Financial Officer, does not expect that the Company's internal controls will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of internal controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Also, any evaluation of the effectiveness of controls in future periods are subject to the risk that those internal controls may become inadequate because of changes in business conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### PART II—OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 9 – "Commitments And Contingencies" to the Unaudited Condensed Consolidated Financial Statements is incorporated herein by reference.

In addition, from time to time we may be a party to other claims or litigation that arise in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of the Bank. None of such matters are expected to have a material adverse effect on the Company's financial condition, results of operations or business.

#### ITEM 1A. RISK FACTORS

We face a variety of risks that are inherent in our business and our industry. These risks are described in more detail under Part 1, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended June 30, 2016. We encourage you to read these factors in their entirety. Moreover, other factors may also exist that we cannot anticipate or that we currently do not consider to be significant based on information that is currently available.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth our market repurchases of BofI common stock and the BofI common shares retained in connection with net settlement of restricted stock awards during the quarter ended September 30, 2016. On March 17, 2016, the Company's Board of Directors approved a stock repurchase plan authorizing the repurchase of up to \$100 million of the Company's stock. The new share repurchase authorization replaces the previous share repurchase plan approved on July 5, 2005. The Company may repurchase shares of common stock on the open market or through privately negotiated transactions at times and prices considered appropriate, at the discretion of the Company, and subject to its assessment of alternative uses of capital, stock trading price, general market conditions and regulatory factors. The stock repurchase plan does not obligate the Company to acquire any specific number of shares and will continue in effect until terminated by the Board of Directors of the Company. Shares of common stock repurchased under this plan will be held as treasury shares. No shares were purchased under the plan during the quarter ended September 30, 2016.

(Dollars in thousands, except per share data)	Number of Shares Purchased	Average Price Paid Per Share	Approximate Dollar value of Shares that May Yet be Purchased Under the Plans or Programs
Stock Repurchases			
Quarter Ended September 30, 2016			
July 1, 2016 to September 30, 2016		\$ -	 \$ 100,000
For the Three Months Ended September 30, 2016		\$ -	 \$ 100,000
Stock Retained in Net Settlement July 1, 2016 to July 31, 2016 August 1, 2016 to August 31, 2016 September 1, 2016 to September 30, 2016 For the Three Months Ended September 30, 2016	10,143 60,419 367 70,929		

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES None.

#### ITEM 4. MINE SAFETY DISCLOSURES

None.

ITEM 5. OTHER INFORMATION

None.

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# ITEM 6. EXHIBITS

Exhibit Number	Description	Incorporated By Reference to
31.1	Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith.
31.2	Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith.
32.1	Chief Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Filed herewith.
32.2	Chief Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Filed herewith.
101.INS	XBRL Instance Document	Filed herewith.
101.SCH	XBRL Taxonomy Extension Schema Document	Filed herewith.
101.CAL	XBRL Taxonomy Calculation Linkbase Document	Filed herewith.
101.LAB	3XBRL Taxonomy Label Linkbase Document	Filed herewith.
101.PRE	XBRL Taxonomy Presentation Linkbase Document	Filed herewith.
101.DEF	XBRL Taxonomy Definition Document	Filed herewith.

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#### **SIGNATURES**

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BofI Holding, Inc.

Dated: October 27, 2016 By: /s/ Gregory Garrabrants

**Gregory Garrabrants** 

President and Chief Executive Officer

(Principal Executive Officer)

Dated: October 27, 2016 By: /s/ Andrew J. Micheletti

Andrew J. Micheletti

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)