AMETEK INC/ Form 10-Q August 04, 2016 Table of Contents

### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

**Commission File Number 1-12981** 

AMETEK, Inc.

(Exact name of registrant as specified in its charter)

Delaware 14-1682544 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

1100 Cassatt Road

Berwyn, Pennsylvania 19312-1177

#### (Address of principal executive offices) (Zip Code) Registrant s telephone number, including area code: (610) 647-2121

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Accelerated filer " Non-accelerated filer " Large accelerated filer x

Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares of the registrant s common stock outstanding as of the latest practicable date was: Common Stock, \$0.01 Par Value, outstanding at July 25, 2016 was 232,419,106 shares.

# AMETEK, Inc.

# Form 10-Q

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# PART I. FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# AMETEK, Inc.

# **Consolidated Statement of Income**

(In thousands, except per share amounts)

(Unaudited)

	Three Months Ended June 30,		Six Mont June	230,
	2016	2015	2016	2015
Net sales	\$ 977,706	\$ 1,003,726	\$ 1,922,104	\$1,987,785
Operating expenses:				
Cost of sales, excluding depreciation	621,584	633,925	1,226,940	1,269,890
Selling, general and administrative	118,959	112,702	231,153	223,586
Depreciation	18,127	16,780	36,452	33,038
Total operating expenses	758,670	763,407	1,494,545	1,526,514
Operating income	219,036	240,319	427,559	461,271
Other expenses:	,	_ : 0,0 = 2	121,000	101,211
Interest expense	(23,706)	(22,678)	(47,107)	(45,364)
Other, net	(4,769)	(2,493)	(6,849)	(3,973)
~ w	(1,102)	(=, .> e)	(0,0 12)	(5,7,5)
Income before income taxes	190,561	215,148	373,603	411,934
Provision for income taxes	52,368	59,635	101,240	114,314
Net income	\$ 138,193	\$ 155,513	\$ 272,363	\$ 297,620
	,		,	
Basic earnings per share	\$ 0.59	\$ 0.64	<b>\$</b> 1.16	\$ 1.23
			•	
Diluted earnings per share	\$ 0.59	\$ 0.64	\$ 1.16	\$ 1.22
Weighted average common shares outstanding:				
Basic shares	233,285	241,498	234,134	241,222
	,	•		
Diluted shares	234,790	243,621	235,503	243,209
	,	,	,	,
Dividends declared and paid per share	\$ 0.09	\$ 0.09	\$ 0.18	\$ 0.18

See accompanying notes.

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# AMETEK, Inc.

# **Consolidated Statement of Comprehensive Income**

(In thousands)

(Unaudited)

	_	Three Months Ended June 30, 2016 2015		Six Months Ended June 30,	
	2016			2015	
Total comprehensive income	\$ 85,409	\$ 204,690	\$ 254,685	\$ 251,995	

See accompanying notes.

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# AMETEK, Inc.

# **Consolidated Balance Sheet**

# (In thousands)

A GOVERNO		June 30, 2016 Jnaudited)	De	cember 31, 2015
ASSETS				
Current assets:	ф	456405	ф	201.005
Cash and cash equivalents	\$	456,195	\$	381,005
Receivables, net		596,589		603,295
Inventories, net		536,971		514,451
Deferred income taxes		53,186		46,724
Other current assets		64,681		73,352
Total current assets		1,707,622		1,618,827
Property, plant and equipment, net		475,471		484,548
Goodwill		2,827,460		2,706,633
Other intangibles, net		1,767,465		1,672,961
Investments and other assets		177,762		177,481
Total assets	\$	6,955,780	\$	6,660,450
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:				
Short-term borrowings and current portion of long-term debt, net	\$	599,329	\$	384,924
Accounts payable		358,423		365,355
Income taxes payable		25,121		32,738
Accrued liabilities		224,589		241,004
		,		,
Total current liabilities		1,207,462		1,024,021
Long-term debt, net		1,542,823		1,553,116
Deferred income taxes		652,070		624,046
Other long-term liabilities		196,848		204,641
Total liabilities		3,599,203		3,405,824
Stockholders equity:				
Common stock		2,612		2,608
Capital in excess of par value		582,028		568,286
Retained earnings		4,205,199		3,974,793
Accumulated other comprehensive loss		(423,309)		(405,631)
Treasury stock		(1,009,953)		(885,430)

Total stockholders equity	3,356,577	3,254,626
Total liabilities and stockholders equity	\$ 6,955,780	\$ 6,660,450

See accompanying notes.

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# AMETEK, Inc.

# **Condensed Consolidated Statement of Cash Flows**

# (In thousands)

# (Unaudited)

	Six Month June 2016	
Cash provided by (used for):	2010	2013
Operating activities:		
Net income	\$ 272,363	\$ 297,620
Adjustments to reconcile net income to total operating activities:	<b>ф 272,000</b>	Ψ 257,626
Depreciation and amortization	80,937	72,317
Deferred income taxes	4,382	3,153
Share-based compensation expense	11,035	12,079
Net change in assets and liabilities, net of acquisitions	(26,331)	(48,533)
Pension contribution	(1,777)	(51,560)
Other	(50)	312
Total operating activities	340,559	285,388
Investing activities:		
Additions to property, plant and equipment	(25,251)	(25,987)
Purchases of businesses, net of cash acquired	(293,468)	(198,806)
Proceeds from sale of facility		421
Other	500	(426)
Total investing activities	(318,219)	(224,798)
Financing activities:		
Net change in short-term borrowings	221,901	(96,890)
Additional long-term borrowings		50,000
Reduction in long-term borrowings		(450)
Repurchases of common stock	(135,295)	(57,227)
Cash dividends paid	(41,956)	(43,343)
Excess tax benefits from share-based payments	4,196	18,716
Proceeds from employee stock plans and other	7,661	30,989
Total financing activities	56,507	(98,205)
Effect of exchange rate changes on cash and cash equivalents	(3,657)	(13,412)
Effect of exchange rate changes on eash and eash equivalents	(3,037)	(13,414)
Increase (decrease) in cash and cash equivalents	75,190	(51,027)

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Cash and cash equivalents:		
As of January 1	381,005	377,615
As of June 30	\$ 456,195	\$ 326,588

See accompanying notes.

### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

#### 1. Basis of Presentation

The accompanying consolidated financial statements are unaudited. AMETEK, Inc. (the Company) believes that all adjustments (which primarily consist of normal recurring accruals) necessary for a fair presentation of the consolidated financial position of the Company at June 30, 2016, the consolidated results of its operations for the three and six months ended June 30, 2016 and 2015 and its cash flows for the six months ended June 30, 2016 and 2015 have been included. Quarterly results of operations are not necessarily indicative of results for the full year. The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes presented in the Company s Annual Report on Form 10-K for the year ended December 31, 2015 as filed with the Securities and Exchange Commission.

#### 2. Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (ASU 2014-09). The objective of ASU 2014-09 is to establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and will supersede most of the existing revenue recognition guidance. The core principle of ASU 2014-09 is that an entity recognizes revenue at the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In applying the new guidance, the Company must (1) identify the contract(s) with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the contract s performance obligations; and (5) recognize revenue when the Company satisfies a performance obligation. ASU 2014-09 applies to all contracts with customers except those that are within the scope of other topics in the FASB Accounting Standards Codification. ASU 2014-09 is effective for interim and annual reporting periods beginning after December 15, 2017 and can be adopted by the Company using either a full retrospective or modified retrospective approach. ASU 2014-09 may be early adopted for interim and annual reporting periods beginning after December 15, 2016. The Company has developed an implementation plan, which is currently in the assessment phase. The Company is in the process of determining the impact ASU 2014-09 may have on the Company s consolidated results of operations, financial position, cash flows and financial statement disclosures, and has not decided upon the method of adoption.

In February 2015, the FASB issued ASU No. 2015-02, *Amendments to the Consolidation Analysis* (ASU 2015-02). ASU 2015-02 is intended to improve targeted areas of consolidation guidance for legal entities such as limited partnerships, limited liability corporations, and securitization structures (collateralized debt obligations, collateralized loan obligations, and mortgage-backed security transactions). ASU 2015-02 makes specific amendments to the current consolidation guidance and ends the deferral granted to investment companies from applying the variable interest entities guidance. The Company adopted ASU 2015-02 effective January 1, 2016 and the adoption did not have a significant impact on the Company s consolidated results of operations, financial position or cash flows.

In April 2015, the FASB issued ASU No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs* ( ASU 2015-03 ). ASU 2015-03 requires debt issuance costs to be presented in the balance sheet as a direct deduction from the associated debt liability. The Company adopted ASU 2015-03 effective January 1, 2016 and the adoption did not have a significant impact on the Company s consolidated results of operations, financial position or cash flows.

In April 2015, the FASB issued ASU No. 2015-05, *Customer s Accounting for Fees Paid in a Cloud Computing Arrangement* ( ASU 2015-05 ). ASU 2015-05 is intended to help entities evaluate the accounting for fees paid by a customer in a cloud computing arrangement. The guidance clarifies that customers should determine whether a cloud computing arrangement includes the license of software by applying the same guidance cloud service providers use to make this determination. The Company prospectively adopted ASU 2015-05 effective January 1, 2016 and the adoption did not have a significant impact on the Company s consolidated results of operations, financial position or cash flows.

### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

In July 2015, the FASB issued ASU No. 2015-11, *Simplifying the Measurement of Inventory* (ASU 2015-11), which applies to inventory that is measured using first-in, first-out (FIFO) or average cost. As prescribed in this update, an entity should measure inventory that is within scope at the lower of cost and net realizable value, which is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. Subsequent measurement is unchanged for inventory that is measured using last-in, first-out (LIFO). ASU 2015-11 is effective for interim and annual periods beginning after December 15, 2016, and should be applied prospectively with early adoption permitted at the beginning of an interim or annual reporting period. The Company has not determined the impact ASU 2015-11 may have on the Company is consolidated results of operations, financial position or cash flows.

In November 2015, the FASB issued ASU No. 2015-17, *Balance Sheet Classification of Deferred Taxes* (ASU 2015-17). ASU 2015-17 simplifies the presentation of deferred taxes by requiring deferred tax assets and liabilities be classified as noncurrent on the consolidated balance sheet. ASU 2015-17 is effective for interim and annual reporting periods beginning after December 15, 2016. ASU 2015-17 may be adopted prospectively or retrospectively and early adoption is permitted. The Company has not determined the impact ASU 2015-17 may have on the Company s consolidated results of operations, financial position or cash flows and has not decided upon the method of adoption.

In February 2016, the FASB issued ASU No. 2016-02, *Leases* (ASU 2016-02). The new standard establishes a right-of-use model that requires a lessee to record a right-of-use asset and a lease liability on the balance sheet for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018. ASU 2016-02 is to be adopted using a modified retrospective approach and early adoption is permitted. The Company has not determined the impact ASU 2016-02 may have on the Company s consolidated results of operations, financial position, cash flows and financial statement disclosures.

In March 2016, the FASB issued ASU No. 2016-09, *Improvements to Employee Share-Based Payment Accounting* (ASU 2016-09). ASU 2016-09 includes changes to the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. ASU 2016-09 is effective for interim and annual reporting periods beginning after December 15, 2016 and early adoption is permitted. The Company has not determined the impact ASU 2016-09 may have on the Company s consolidated results of operations, financial position, cash flows and financial statement disclosures.

#### 3. Earnings Per Share

The calculation of basic earnings per share is based on the weighted average number of common shares considered outstanding during the periods. The calculation of diluted earnings per share reflects the effect of all potentially dilutive securities (principally outstanding stock options and restricted stock grants). The number of weighted average shares used in the calculation of basic earnings per share and diluted earnings per share was as follows:

	Three M End June	led	Six Mont	
	2016	2015 (In thou	2016 usands)	2015
Weighted average shares:		(211 1110 1		
Basic shares	233,285	241,498	234,134	241,222
Equity-based compensation plans	1,505	2,123	1,369	1,987
Diluted shares	234.790	243.621	235,503	243.209

# AMETEK, Inc.

### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

# 4. Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) consisted of the following:

		ee Months Er June 30, 2016 Defined Benefit Pension			ee Months Er June 30, 2015 Defined Benefit Pension	
	Other	Plans	Total (In thou	Other isands)	Plans	Total
Balance at the beginning of the period	\$ (217,102)	\$ (153,423)	\$ (370,525)	\$ (221,132)	\$ (140,564)	\$ (361,696)
Other comprehensive income (loss) before reclassifications:						
Translation adjustments	(37,819)		(37,819)	27,714		27,714
Change in long-term intercompany notes	(9,904)		(9,904)	14,648		14,648
Net investment hedges Gross amounts reclassified from accumulated other comprehensive	(10,271)		(10,271)	8,304		8,304
income (loss)		2,484	2,484		2,160	2,160
Income tax benefit (expense)	3,595	(869)	2,726	(2,907)	(742)	(3,649)
Other comprehensive (loss) income, net of tax	(54,399)	1,615	(52,784)	47,759	1,418	49,177
Balance at the end of the period	\$ (271,501)	\$ (151,808)	\$ (423,309)	\$ (173,373)	\$ (139,146)	\$ (312,519)
		Months End June 30, 2016 Defined Benefit			Months End June 30, 2015 Defined Benefit	

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**Total** 

Pension

**Plans** 

**Items** 

**Pension** 

**Plans** 

**Total** 

**Items** 

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	and Other			and Other		
			(In thou	ısands)		
Balance at the beginning of the period	\$ (250,593)	\$ (155,038)	\$ (405,631)	\$ (124,912)	\$ (141,982)	\$ (266,894)
Other comprehensive income (loss) before reclassifications:						
Translation adjustments	(16,140)		(16,140)	(6,656)		(6,656)
Change in long-term intercompany notes	3,799		3,799	(40,045)		(40,045)
Net investment hedges	(13,181)		(13,181)	(2,707)		(2,707)
Gross amounts reclassified from accumulated other comprehensive						
income (loss)		4,968	4,968		4,320	4,320
Income tax benefit (expense)	4,614	(1,738)	2,876	947	(1,484)	(537)
Other comprehensive (loss) income, net of tax	(20,908)	3,230	(17,678)	(48,461)	2,836	(45,625)
Balance at the end of the period	\$ (271,501)	\$ (151,808)	\$ (423,309)	\$ (173,373)	\$ (139,146)	\$ (312,519)

Reclassifications for the amortization of defined benefit pension plans are included in Cost of sales, excluding depreciation in the consolidated statement of income. See Note 13 for further details.

### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

#### 5. Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

The Company utilizes a valuation hierarchy for disclosure of the inputs to the valuations used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Company s own assumptions used to measure assets and liabilities at fair value. A financial asset or liability s classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following table provides the Company s assets that are measured at fair value on a recurring basis as of June 30, 2016 and December 31, 2015, consistent with the fair value hierarchy:

	June 30, 2016	Decem	ber 31, 2015	
	Fair			
	Value	Fa	ir Value	
	(In	(In thousands)		
Fixed-income investments	\$ 9,027	\$	8,482	

The fair value of fixed-income investments, which are valued as level 1 investments, was based on quoted market prices. The fixed-income investments are shown as a component of long-term assets on the consolidated balance sheet.

For the six months ended June 30, 2016, gains and losses on the investments noted above were not significant. No transfers between level 1 and level 2 investments occurred during the six months ended June 30, 2016.

#### Financial Instruments

Cash, cash equivalents and fixed-income investments are recorded at fair value at June 30, 2016 and December 31, 2015 in the accompanying consolidated balance sheet.

The following table provides the estimated fair values of the Company s financial instrument liabilities, for which fair value is measured for disclosure purposes only, compared to the recorded amounts at June 30, 2016 and December 31,

2015:

	<b>June 30, 2016</b>		December	r 31, 2015
	Recorded		Recorded	
	Amount	Fair Value	Amount	Fair Value
		(In tho	usands)	
Short-term borrowings, net	\$ (542,950)	\$ (542,950)	\$ (312,999)	\$ (312,999)
Long-term debt, net (including current				
portion)	(1,599,202)	(1,706,214)	(1,625,041)	(1,683,523)

The fair value of short-term borrowings, net approximates the carrying value. Short-term borrowings, net are valued as level 2 investments as they are corroborated by observable market data. The Company s long-term debt, net is all privately held with no public market for this debt, therefore, the fair value of long-term debt, net was computed based on comparable current market data for similar debt instruments and is considered to be a level 3 liability.

### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

#### 6. Hedging Activities

The Company has designated certain foreign-currency-denominated long-term borrowings as hedges of the net investment in certain foreign operations. As of June 30, 2016, these net investment hedges included British-pound-denominated long-term debt. These borrowings were designed to create net investment hedges in each of the designated foreign subsidiaries. The Company designated the British-pound-denominated loans referred to above as hedging instruments to offset translation gains or losses on the net investment due to changes in the British pound exchange rate. These net investment hedges are evidenced by management s contemporaneous documentation supporting the hedge designation. Any gain or loss on the hedging instruments (the debt) following hedge designation is reported in accumulated other comprehensive income in the same manner as the translation adjustment on the investment based on changes in the spot rate, which is used to measure hedge effectiveness.

At June 30, 2016, the Company had \$159.0 million of British-pound-denominated loans, which were designated as a hedge against the net investment in British pound functional currency foreign subsidiaries. As a result of the British-pound-denominated loans being designated and 100% effective as net investment hedges, \$18.1 million of currency remeasurement gains have been included in the foreign currency translation component of other comprehensive income for the six months ended June 30, 2016.

### 7. Inventories, net

	June 30, 2016	December 31, 2015		
	(In thousands)			
Finished goods and parts	\$ 83,569	\$	83,229	
Work in process	112,300		105,259	
Raw materials and purchased parts	341,102		325,963	
Total inventories, net	\$ 536,971	\$	514,451	

# 8. Acquisitions

The Company spent \$293.5 million in cash, net of cash acquired, to acquire Brookfield Engineering Laboratories (Brookfield) and ESP/SurgeX in January 2016. Brookfield is a manufacturer of viscometers and rheometers, as well as instrumentation to analyze texture and powder flow. ESP/SurgeX is a manufacturer of energy intelligence and power protection, monitoring and diagnostic solutions. Brookfield and ESP/SurgeX are part of AMETEK s Electronic

# Instruments Group.

The following table represents the preliminary allocation of the aggregate purchase price for the net assets of the above acquisitions based on their estimated fair values at acquisition (in millions):

Property, plant and equipment	\$	8.9
Goodwill	1	39.9
Other intangible assets	1	45.1
Deferred income taxes, net	(	<b>13.4</b> )
Long-term liabilities		<b>(2.4)</b>
Net working capital and other <sup>(1)</sup>		15.4
Total purchase price	\$2	93.5

(1) Includes \$10.4 million in accounts receivable, whose fair value, contractual cash flows and expected cash flows are approximately equal.

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### AMETEK, Inc.

### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

The amount allocated to goodwill is reflective of the benefits the Company expects to realize from the acquisitions as follows: Brookfield s viscosity measurement instrumentation products and technologies complement the Company s existing laboratory instrumentation businesses and provides the Company with opportunities to expand that business platform into a broader range of markets and applications. ESP/SurgeX s patented technology is widely used by the business equipment, imaging, audio visual, information technology, gaming and vending industries and is a strategic fit with the Company s existing power protection platform to accelerate product innovation and market expansion worldwide. The Company expects approximately \$100 million of the goodwill recorded in connection with the 2016 acquisitions will be tax deductible in future years.

At June 30, 2016, purchase price allocated to other intangible assets of \$145.1 million consists of \$23.5 million of indefinite-lived intangible trade names, which are not subject to amortization. The remaining \$121.6 million of other intangible assets consists of \$97.1 million of customer relationships, which are being amortized over a period of 19 years and \$24.5 million of purchased technology, which is being amortized over a period of 15 years. Amortization expense for each of the next five years for the 2016 acquisitions listed above is expected to approximate \$7 million per year.

The Company is in the process of finalizing the measurement of certain tangible and intangible assets and liabilities for its 2016 acquisitions, including property, plant and equipment, goodwill, customer relationships, trade names, purchased technology and the accounting for income taxes.

The 2016 acquisitions noted above had an immaterial impact on reported net sales, net income and diluted earnings per share for the three and six months ended June 30, 2016. Had the 2016 acquisitions been made at the beginning of 2016 or 2015, unaudited pro forma net sales, net income and diluted earnings per share for the three and six months ended June 30, 2016 and 2015, respectively, would not have been materially different than the amounts reported. Pro forma results are not necessarily indicative of the results that would have occurred if the acquisitions had been completed at the beginning of 2016 or 2015.

### Acquisitions Subsequent to June 30, 2016

In July 2016, the Company acquired HS Foils and Nu Instruments for approximately \$65 million. HS Foils develops and manufactures key components used in radiation detectors including ultra-thin radiation windows, silicon drift detectors and x-ray filters. HS Foils broadens the Company s product offering and technical capabilities with its approach of bringing advanced materials and fabrication methods from micro- and nanofabrication to completely new application areas. Nu Instruments is a provider of magnetic sector mass spectrometers used for elemental and isotope analysis. Nu Instruments broadens the Company s product offering and technical capabilities in differentiated, high-end analytical instrumentation. HS Foils and Nu Instruments will join AMETEK s Electronic Instruments Group.

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# AMETEK, Inc.

### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

### 9. Goodwill

The changes in the carrying amounts of goodwill by segment were as follows:

	Electronic Instruments Group	Electro- mechanical Group (In millions)	Total
Balance at December 31, 2015	\$ 1,678.2	\$ 1,028.4	\$ 2,706.6
Goodwill acquired	139.9		139.9
Purchase price allocation adjustments and other	0.3	(0.1)	0.2
Foreign currency translation adjustments	(5.3)	(13.9)	(19.2)
Balance at June 30, 2016	\$ 1,813.1	\$ 1,014.4	\$ 2,827.5

### 10. Income Taxes

At June 30, 2016, the Company had gross unrecognized tax benefits of \$64.2 million, of which \$54.3 million, if recognized, would impact the effective tax rate.

The following is a reconciliation of the liability for uncertain tax positions (in millions):

Balance at December 31, 2015	\$ 63.8
Additions for tax positions	4.1
Reductions for tax positions	(3.7)
Balance at June 30, 2016	\$ 64.2

The Company recognizes interest and penalties accrued related to uncertain tax positions in income tax expense. The amounts recognized in income tax expense for interest and penalties during the three and six months ended June 30, 2016 and 2015 were not significant.

### 11. Debt

In March 2016, the Company along with certain of its foreign subsidiaries amended and restated its credit agreement dated as of September 22, 2011 (the Credit Agreement ). The Credit Agreement amends and restates the Company s existing \$700 million revolving credit facility, which was due to expire in December 2018. The Credit Agreement consists of a five-year revolving credit facility in an aggregate principal amount of \$850 million with a final maturity date in March 2021. The revolving credit facility total borrowing capacity excludes an accordion feature that permits the Company to request up to an additional \$300 million in revolving credit commitments at any time during the life of the Credit Agreement under certain conditions. The Credit Agreement places certain restrictions on allowable additional indebtedness. Interest rates on outstanding loans under the revolving credit facility are at the applicable benchmark rate plus a negotiated spread or at the U.S. prime rate. At June 30, 2016, the Company had available borrowing capacity of \$571.2 million under its revolving credit facility, including the \$300 million accordion feature.

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# AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

### 12. Share-Based Compensation

Total share-based compensation expense was as follows:

	Three N	Months			
	End	led	Six Mont	hs Ended	
	June	30,	June 30,		
	2016	2015	2016	2015	
		(In tho	usands)		
Stock option expense	\$ 3,224	\$ 4,292	\$ 5,323	\$ 6,187	
Restricted stock expense	2,732	2,925	5,712	5,892	
Total pre-tax expense	5,956	7,217	11,035	12,079	
Related tax benefit	(1,856)	(2,448)	(3,532)	(4,026)	
Reduction of net income	\$ 4,100	\$ 4,769	\$ 7,503	\$ 8,053	

Pre-tax share-based compensation expense is included in the consolidated statement of income in either Cost of sales, excluding depreciation or Selling, general and administrative expenses, depending on where the recipient s cash compensation is reported.

The fair value of each stock option grant is estimated on the date of grant using a Black-Scholes-Merton option pricing model. The following weighted average assumptions were used in the Black-Scholes-Merton model to estimate the fair values of stock options granted during the years indicated:

	J	onths Ended une 30, 2016	r Ended per 31, 2015
Expected volatility		21.8%	22.3%
Expected term (years)		5.0	5.0
Risk-free interest rate		1.23%	1.58%
Expected dividend yield		0.77%	0.69%
Black-Scholes-Merton fair value per stock			
option granted	\$	9.14	\$ 10.89

Expected volatility is based on the historical volatility of the Company s stock. The Company used historical exercise data to estimate the stock options—expected term, which represents the period of time that the stock options granted are expected to be outstanding. Management anticipates that the future stock option holding periods will be similar to the historical stock option holding periods. The risk-free interest rate for periods within the expected term of the stock option is based on the U.S. Treasury yield curve at the time of grant. Compensation expense recognized for all share-based awards is net of estimated forfeitures. The Company—s estimated forfeiture rates are based on its historical experience.

The following is a summary of the Company s stock option activity and related information:

	Shares (In thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)	Aggre Intri Val (In mi	insic lue
Outstanding at December 31, 2015	5,659	\$ 39.49			
Granted	1,471	46.97			
Exercised	(413)	22.42			
Forfeited	(234)	49.57			
Expired	(8)	51.59			
Outstanding at June 30, 2016	6,475	\$ 41.90	4.3	\$	42.0
Exercisable at June 30, 2016	3,553	\$ 36.11	2.9	\$	40.9

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### AMETEK, Inc.

### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

The aggregate intrinsic value of stock options exercised during the six months ended June 30, 2016 was \$10.9 million. The total fair value of stock options vested during the six months ended June 30, 2016 was \$10.6 million. As of June 30, 2016, there was approximately \$24.0 million of expected future pre-tax compensation expense related to the 2.9 million nonvested stock options outstanding, which is expected to be recognized over a weighted average period of approximately two years.

The following is a summary of the Company s nonvested restricted stock activity and related information:

	Shares (In thousands)	Av Gra	eighted verage ant Date Fair Value
Nonvested restricted stock outstanding at			
December 31, 2015	1,061	\$	46.32
Granted	364		46.98
Vested	(281)		37.98
Forfeited	(78)		48.33
Nonvested restricted stock outstanding at June 30,			
2016	1,066	\$	48.60

The total fair value of restricted stock vested during the six months ended June 30, 2016 was \$10.7 million. As of June 30, 2016, there was approximately \$35.3 million of expected future pre-tax compensation expense related to the 1.1 million nonvested restricted shares outstanding, which is expected to be recognized over a weighted average period of approximately two years.

### 13. Retirement and Pension Plans

The components of net periodic pension benefit expense (income) were as follows:

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	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
		(In tho	usands)	
Defined benefit plans:				
Service cost	\$ 1,669	\$ 1,800	\$ 3,328	\$ 3,549
Interest cost	7,627	7,091	15,240	13,780
Expected return on plan assets	(12,977)	(13,669)	(25,946)	(26,673)
Amortization of net actuarial loss and other	2,484	2,160	4,968	4,320
Pension income	(1,197)	(2,618)	(2,410)	(5,024)
Other plans:				
Defined contribution plans	5,835	6,006	12,877	12,500
Foreign plans and other	1,342	1,238	2,678	2,486
Total other plans	7,177	7,244	15,555	14,986
Total net pension expense	\$ 5,980	\$ 4,626	\$ 13,145	\$ 9,962

For the six months ended June 30, 2016 and 2015, contributions to the Company s defined benefit pension plans were \$1.8 million and \$51.6 million, respectively. The Company s current estimate of 2016 contributions to its worldwide defined benefit pension plans is in line with the range disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2015.

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### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

#### 14. Product Warranties

The Company provides limited warranties in connection with the sale of its products. The warranty periods for products sold vary widely among the Company s operations, but for the most part do not exceed one year. The Company calculates its warranty expense provision based on past warranty experience and adjustments are made periodically to reflect actual warranty expenses.

Within the product warranty table below, the six months ended June 30, 2015 has been adjusted to disclose gross accruals for warranties issued during the period and gross settlements made during the period to conform to the current period presentation.

Changes in the accrued product warranty obligation were as follows:

	Six Months Ended June 30,	
	2016 (In thou	2015 usands)
Balance at the beginning of the period	\$22,761	\$ 29,764
Accruals for warranties issued during the period	6,734	8,350
Settlements made during the period	(8,620)	(9,824)
Warranty accruals related to acquired businesses and other during the period	984	(479)
Balance at the end of the period	\$ 21,859	\$27,811

Certain settlements of warranties made during the period were for specific nonrecurring warranty obligations. Product warranty obligations are reported as current liabilities in the consolidated balance sheet.

#### 15. Contingencies

Asbestos Litigation

The Company (including its subsidiaries) has been named as a defendant, along with many other companies, in a number of asbestos-related lawsuits. Many of these lawsuits either relate to businesses which were acquired by the Company and do not involve products which were manufactured or sold by the Company or relate to previously owned businesses of the Company which are under new ownership. In connection with many of these lawsuits, the

sellers or new owners of such businesses, as the case may be, have agreed to indemnify the Company against these claims (the Indemnified Claims). The Indemnified Claims have been tendered to, and are being defended by, such sellers and new owners. These sellers and new owners have met their obligations, in all respects, and the Company does not have any reason to believe such parties would fail to fulfill their obligations in the future; however, one of these companies filed for bankruptcy liquidation in 2007. To date, no judgments have been rendered against the Company as a result of any asbestos-related lawsuit. The Company believes it has strong defenses to the claims being asserted and intends to continue to vigorously defend itself in these matters.

#### **Environmental Matters**

Certain historic processes in the manufacture of products have resulted in environmentally hazardous waste by-products as defined by federal and state laws and regulations. At June 30, 2016, the Company is named a Potentially Responsible Party (PRP) at 14 non-AMETEK-owned former waste disposal or treatment sites (the non-owned sites). The Company is identified as a deminimis party in 13 of these sites based on the low volume of waste attributed to the Company relative to the amounts attributed to other named PRPs. In nine of these sites, the Company has reached a tentative agreement on the cost of the deminimis settlement to satisfy its obligation and is awaiting executed agreements. The tentatively agreed-to settlement amounts are fully reserved. In the other four sites, the Company is continuing to investigate the accuracy of the alleged volume attributed to the Company as estimated by the parties primarily responsible for remedial activity at the sites to establish an appropriate settlement amount. At the remaining site where the Company is a non-deminimis PRP, the Company is participating in the investigation and/or related required remediation as part of a PRP Group and reserves have been

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### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

established sufficient to satisfy the Company s expected obligations. The Company historically has resolved these issues within established reserve levels and reasonably expects this result will continue. In addition to these non-owned sites, the Company has an ongoing practice of providing reserves for probable remediation activities at certain of its current or previously owned manufacturing locations (the owned sites). For claims and proceedings against the Company with respect to other environmental matters, reserves are established once the Company has determined that a loss is probable and estimable. This estimate is refined as the Company moves through the various stages of investigation, risk assessment, feasibility study and corrective action processes. In certain instances, the Company has developed a range of estimates for such costs and has recorded a liability based on the low end of the range. It is reasonably possible that the actual cost of remediation of the individual sites could vary from the current estimates and the amounts accrued in the consolidated financial statements; however, the amounts of such variances are not expected to result in a material change to the consolidated financial statements. In estimating the Company s liability for remediation, the Company also considers the likely proportionate share of the anticipated remediation expense and the ability of the other PRPs to fulfill their obligations.

Total environmental reserves at June 30, 2016 and December 31, 2015 were \$28.1 million and \$30.5 million, respectively, for both non-owned and owned sites. For the six months ended June 30, 2016, the Company recorded \$1.4 million in reserves. Additionally, the Company spent \$3.4 million on environmental matters and had \$0.4 million due to foreign currency translation losses for the six months ended June 30, 2016. The Company s reserves for environmental liabilities at June 30, 2016 and December 31, 2015 include reserves of \$12.7 million and \$11.5 million, respectively, for an owned site acquired in connection with the 2005 acquisition of HCC Industries (HCC). The Company is the designated performing party for the performance of remedial activities for one of several operating units making up a Superfund site in the San Gabriel Valley of California. The Company has obtained indemnifications and other financial assurances from the former owners of HCC related to the costs of the required remedial activities. At June 30, 2016, the Company had \$11.8 million in receivables related to HCC for probable recoveries from third-party escrow funds and other committed third-party funds to support the required remediation. Also, the Company is indemnified by HCC s former owners for approximately \$19 million of additional costs.

The Company has agreements with other former owners of certain of its acquired businesses, as well as new owners of previously owned businesses. Under certain of the agreements, the former or new owners retained, or assumed and agreed to indemnify the Company against, certain environmental and other liabilities under certain circumstances. The Company and some of these other parties also carry insurance coverage for some environmental matters. To date, these parties have met their obligations in all material respects.

The Company believes it has established reserves which are sufficient to perform all known responsibilities under existing claims and consent orders. The Company has no reason to believe that other third parties would fail to perform their obligations in the future. In the opinion of management, based upon presently available information and past experience related to such matters, an adequate provision for probable costs has been made and the ultimate cost resulting from these actions is not expected to materially affect the consolidated results of operations, financial

position or cash flows of the Company.

#### 16. Reportable Segments

The Company has two reportable segments, Electronic Instruments Group (EIG) and Electromechanical Group (EMG). The Company s operating segments are identified based on the existence of segment managers. Certain of the Company s operating segments have been aggregated for segment reporting purposes primarily on the basis of product type, production processes, distribution methods and similarity of economic characteristics.

At June 30, 2016, there were no significant changes in identifiable assets of reportable segments from the amounts disclosed at December 31, 2015, other than those described in the acquisitions footnote (Note 8), nor were there any significant changes in the basis of segmentation or in the measurement of segment operating results. Operating information relating to the Company s reportable segments for the three and six months ended June 30, 2016 and 2015 can be found in the table included in Part I, Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-Q.

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### AMETEK, Inc.

#### **Notes to Consolidated Financial Statements**

June 30, 2016

(Unaudited)

#### 17. Stockholders Equity

For the six months ended June 30, 2016, the Company repurchased approximately 2,824,000 shares of its common stock for \$135.3 million in cash under its share repurchase authorization. At June 30, 2016, \$176.4 million was available under the Company s Board of Directors authorization for future share repurchases. In July 2016, the Company repurchased an additional 1.0 million shares of its common stock for \$45.0 million. As of July 31, 2016, \$131.5 million was available under the Company s Board of Directors authorization for future share repurchases.

#### 18. 2015 Restructuring Charges

During the first quarter of 2015, the Company recorded pre-tax restructuring charges totaling \$15.9 million, which had the effect of reducing net income by \$10.8 million (\$0.04 per diluted share). The restructuring charges were reported in the consolidated statement of income as follows: \$15.8 million in Cost of sales, excluding depreciation and \$0.1 million in Selling, general and administrative expenses. The restructuring charges were reported in segment operating income as follows: \$9.3 million in EIG, \$6.5 million in EMG and \$0.1 million in corporate administrative expenses. The restructuring actions primarily related to a reduction in workforce in response to the impact of the weak global economy on certain of the Company s businesses and the effects of a continued strong U.S. dollar. The restructuring activities have been broadly implemented across the Company s various businesses with all actions expected to be completed in the second half of 2016.

During the fourth quarter of 2015, the Company recorded pre-tax restructuring charges totaling \$20.7 million, which had the effect of reducing net income by \$13.9 million (\$0.06 per diluted share). The restructuring charges were reported in the consolidated statement of income as follows: \$20.0 million in Cost of sales, excluding depreciation and \$0.7 million in Selling, general and administrative expenses. The restructuring charges were reported in segment operating income as follows: \$9.3 million in EIG, \$10.8 million in EMG and \$0.7 million in corporate administrative expenses. The restructuring actions primarily related to a reduction in workforce in response to the impact of the weak global economy on certain of the Company s businesses and the effects of a continued strong U.S. dollar. The restructuring activities will be broadly implemented across the Company s various businesses through the end of 2016, with all actions expected to be completed in the second half of 2017.

Accrued liabilities in the Company s consolidated balance sheet included amounts related to the 2015 restructuring charges as follows (in millions):

First Quarter Fourth Quarter of 2015 of 2015
Restructuring Restructuring Total

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Balance at December 31, 2015	\$ 5.0	\$ 19.3	\$ 24.3
Pre-tax charges			
Utilization	(2.3)	<b>(4.8)</b>	<b>(7.1)</b>
Foreign currency translation and other	0.2	(0.5)	(0.3)
Balance at June 30, 2016	\$ 2.9	\$ 14.0	\$ 16.9

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations

The following table sets forth net sales and income by reportable segment and on a consolidated basis:

	Three Months Ended June 30,		Six Montl June	
	2016	2015	2016	2015
		(In tho	ousands)	
Net sales <sup>(1)</sup> :				
Electronic Instruments	\$595,992	\$ 596,464	\$1,164,948	\$1,190,262
Electromechanical	381,714	407,262	757,156	797,523
Consolidated net sales	\$ 977,706	\$ 1,003,726	\$ 1,922,104	\$ 1,987,785
Operating income and income before income taxes:				
Segment operating income <sup>(2)</sup> :				
Electronic Instruments	\$ 152,115	\$ 163,993	\$ 293,947	\$ 315,210
Electromechanical	80,316	89,294	159,742	171,258
Total segment operating income	232,431	253,287	453,689	486,468
Corporate administrative and other expenses	(13,395)	(12,968)	(26,130)	(25,197)
Consolidated operating income	219,036	240,319	427,559	461,271
Interest and other expenses, net	(28,475)	(25,171)	(53,956)	(49,337)
Consolidated income before income taxes	\$ 190,561	\$ 215,148	\$ 373,603	\$ 411,934

- (1) After elimination of intra- and intersegment sales, which are not significant in amount.
- (2) Segment operating income represents net sales less all direct costs and expenses (including certain administrative and other expenses) applicable to each segment, but does not include interest expense.

In both the second quarter of 2016 and the first six months of 2016, the Company was impacted by the weak global economy and the effects of a continued strong U.S. dollar. Specifically, the Company experienced lower sales in its Process businesses with exposure to oil and gas markets, in its Engineered Materials, Interconnects and Packaging businesses with metals markets exposure and in its highly competitive Floor Care and Specialty Motors businesses. The Company expects the challenging global economic environment across many of its markets, as noted above, and geographies to continue through the remainder of 2016.

Contributions from the acquisitions of Brookfield Engineering Laboratories (Brookfield) and ESP/SurgeX in January 2016, Surface Vision in July 2015 and Global Tubes in May 2015, as well as the Company's Operational Excellence initiatives, including the 2015 realignment actions, had a positive impact on the second quarter of 2016 and the first six months of 2016 results. The Company recorded realignment costs totaling \$36.6 million, with \$15.9 million recorded in the first quarter of 2015 and \$20.7 million recorded in the fourth quarter of 2015 (the 2015).

realignment costs ). The 2015 realignment costs primarily related to reductions in workforce in response to the impact of the weak global economy on certain of the Company s businesses, as well as the effects of a continued strong U.S. dollar. See Note 18 to the Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for further details.

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## **Results of Operations (continued)**

## Results of operations for the second quarter of 2016 compared with the second quarter of 2015

Net sales for the second quarter of 2016 were \$977.7 million, a decrease of \$26.0 million or 2.6%, compared with net sales of \$1,003.7 million for the second quarter of 2015. The decrease in net sales for the second quarter of 2016 was due to a 7% internal sales decline, partially offset by a 4% increase from acquisitions.

Total international sales for the second quarter of 2016 were \$509.4 million or 52.1% of net sales, a decrease of \$6.3 million or 1.2%, compared with international sales of \$515.7 million or 51.4% of net sales for the second quarter of 2015. The \$6.3 million decrease in international sales was primarily driven by the weak global economy noted above. Both reportable segments of the Company maintain strong international sales presences in Europe and Asia.

Orders for the second quarter of 2016 were \$944.4 million, a decrease of \$90.6 million or 8.8%, compared with \$1,035.0 million for the second quarter of 2015. The decrease in orders for the second quarter of 2016 was due to a 7% internal order decline resulting from the weak global economy noted above and an unfavorable 3% effect of foreign currency translation, partially offset by a 1% increase from acquisitions.

Segment operating income for the second quarter of 2016 was \$232.4 million, a decrease of \$20.9 million or 8.3%, compared with segment operating income of \$253.3 million for the second quarter of 2015. Segment operating income, as a percentage of net sales, decreased to 23.8% for the second quarter of 2016, compared with 25.2% for the second quarter of 2015.

Cost of sales, excluding depreciation expense for the second quarter of 2016 was \$621.6 million or 63.6% of net sales, a decrease of \$12.3 million or 1.9%, compared with \$633.9 million or 63.2% of net sales for the second quarter of 2015. The cost of sales, excluding depreciation expense decrease for the second quarter of 2016 was affected by the net sales decrease noted above.

Selling, general and administrative (SG&A) expenses for the second quarter of 2016 were \$119.0 million, an increase of \$6.3 million or 5.6%, compared with \$112.7 million for the second quarter of 2015. As a percentage of net sales, SG&A expenses were 12.2% for the second quarter of 2016, compared with 11.2% for the second quarter of 2015. Selling expenses for the second quarter of 2016 were \$106.3 million, an increase of \$6.4 million or 6.4%, compared with \$99.9 million for the second quarter of 2015. The selling expenses increase was due primarily to business acquisitions. Selling expenses, as a percentage of net sales, increased to 10.9% for the second quarter of 2016, compared with 10.0% for the second quarter of 2015. Selling expenses, as a percentage of net sales, increased primarily due to essentially flat quarter over quarter base business selling expenses to support the Company s businesses, on lower second quarter of 2016 base business net sales.

Corporate administrative expenses for the second quarter of 2016 were \$12.6 million, a decrease of \$0.2 million or 1.6%, compared with \$12.8 million for the second quarter of 2015. As a percentage of net sales, corporate administrative expenses were 1.3% for both the second quarter of 2016 and 2015.

Depreciation expense for the second quarter of 2016 was \$18.1 million or 1.9% of net sales, an increase of \$1.3 million or 7.7%, compared with \$16.8 million or 1.7% of net sales for the second quarter of 2015. The increase in depreciation expense for the second quarter of 2016 was driven by the impact of the acquisitions noted above.

Consolidated operating income was \$219.0 million or 22.4% of net sales for the second quarter of 2016, a decrease of \$21.3 million or 8.9%, compared with \$240.3 million or 23.9% of net sales for the second quarter of 2015.

Interest expense was \$23.7 million for the second quarter of 2016, an increase of \$1.0 million or 4.4%, compared with \$22.7 million for the second quarter of 2015. The increase was primarily due to higher borrowings under the revolving credit facility to help fund the recent acquisitions and share repurchases.

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# **Results of Operations (continued)**

The effective tax rate for the second quarter of 2016 was 27.5%, compared with 27.7% for the second quarter of 2015. The effective tax rates for the second quarter of 2016 and 2015 reflect the impact of foreign earnings, which are taxed at lower rates. The second quarter of 2016 effective tax rate reflects tax benefits related to international and state tax planning initiatives. The second quarter of 2015 effective tax rate reflects the effective settlement of the U.S. research and development tax credit from the completion of an Internal Revenue Service examination for 2010 and 2011.

Net income for the second quarter of 2016 was \$138.2 million, a decrease of \$17.3 million or 11.1%, compared with \$155.5 million for the second quarter of 2015.

Diluted earnings per share for the second quarter of 2016 were \$0.59, a decrease of \$0.05 or 7.8%, compared with \$0.64 per diluted share for the second quarter of 2015.

## Segment Results

**Electronic Instruments Group s** (EIG) net sales totaled \$596.0 million for the second quarter of 2016, a decrease of \$0.5 million or essentially flat on a percentage basis, compared with \$596.5 million for the second quarter of 2015. The net sales decrease was due to an 6% internal sales decline, driven largely by the Company s Process businesses with exposure to oil and gas markets, offset by a 6% increase from the 2016 acquisitions of Brookfield and ESP/SurgeX and the 2015 acquisition of Surface Vision.

EIG s operating income was \$152.1 million for the second quarter of 2016, a decrease of \$11.9 million or 7.3%, compared with \$164.0 million for the second quarter of 2015. EIG s operating margins were 25.5% of net sales for the second quarter of 2016, compared with 27.5% of net sales for the second quarter of 2015. The decrease in EIG s operating income and operating margins for the second quarter of 2016 resulted primarily from the decrease in net sales noted above.

**Electromechanical Group** s (EMG) net sales totaled \$381.7 million for the second quarter of 2016, a decrease of \$25.6 million or 6.3%, compared with \$407.3 million for the second quarter of 2015. The net sales decrease was due to an 8% internal sales decline, driven largely by weakness in the Company s Engineered Materials, Interconnects and Packaging businesses and lower sales in the Company s Floor Care and Specialty Motors businesses, partially offset by a 2% increase from the 2015 acquisition of Global Tubes.

EMG s operating income was \$80.3 million for the second quarter of 2016, a decrease of \$9.0 million or 10.1%, compared with \$89.3 million for the second quarter of 2015. EMG s operating margins were 21.0% of net sales for the second quarter of 2016, compared with 21.9% of net sales for the second quarter of 2015. The decrease in EMG s operating income and operating margins for the second quarter of 2016 resulted primarily from the decrease in net sales noted above.

## Results of operations for the first six months of 2016 compared with the first six months of 2015

Net sales for the first six months of 2016 were \$1,922.1 million, a decrease of \$65.7 million or 3.3%, compared with net sales of \$1,987.8 million for the first six months of 2015. The decrease in net sales for the first six months of 2016 was due to an 8% internal sales decline, partially offset by a 5% increase from acquisitions.

Total international sales for the first six months of 2016 were \$1,005.8 million or 52.3% of net sales, a decrease of \$17.6 million or 1.7%, compared with international sales of \$1,023.4 million or 51.5% of net sales for the first six months of 2015. The \$17.6 million decrease in international sales was primarily driven by the weak global economy noted above. Both reportable segments of the Company maintain strong international sales presences in Europe and Asia.

Orders for the first six months of 2016 were \$1,912.4 million, a decrease of \$66.3 million or 3.4%, compared with \$1,978.7 million for the first six months of 2015. The decrease in orders for the first six months of 2016 was due to a 7% internal order decline resulting from the weak global economy noted above, partially offset by a 4% increase from acquisitions. As a result, the Company s backlog of unfilled orders at June 30, 2016 was \$1,138.0 million, a decrease of \$9.8 million or 0.9%, compared with \$1,147.8 million at December 31, 2015.

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## **Results of Operations (continued)**

Segment operating income for the first six months of 2016 was \$453.7 million, a decrease of \$32.8 million or 6.7%, compared with segment operating income of \$486.5 million for the first six months of 2015. Segment operating income, as a percentage of net sales, decreased to 23.6% for the first six months of 2016, compared with 24.5% for the first six months of 2015. For the first six months of 2015, segment operating income included \$15.8 million of realignment costs recorded in the first quarter of 2015, which negatively impacted segment operating margins by approximately 80 basis points. The decrease in segment operating income and segment operating margins for the first six months of 2016 resulted primarily from the decrease in net sales noted above, partially offset by the benefit from the acquisitions noted above.

Cost of sales, excluding depreciation expense for the first six months of 2016 was \$1,226.9 million or 63.8% of net sales, a decrease of \$43.0 million or 3.4%, compared with \$1,269.9 million or 63.9% of net sales for the first six months of 2015. Cost of sales, excluding depreciation expense for the first six months of 2015 included \$15.8 million of realignment costs described above. The cost of sales, excluding depreciation expense decrease and the corresponding decrease in cost of sales, excluding depreciation expense as a percentage of sales for the first six months of 2016 were affected by the net sales decrease noted above.

SG&A expenses for the first six months of 2016 were \$231.2 million, an increase of \$7.6 million or 3.4%, compared with \$223.6 million for the first six months of 2015. As a percentage of net sales, SG&A expenses were 12.0% for the first six months of 2016, compared with 11.2% for the first six months of 2015. Selling expenses for the first six months of 2016 were \$205.8 million, an increase of \$7.1 million or 3.6%, compared with \$198.7 million for the first six months of 2015. The selling expenses increase was due primarily to business acquisitions. Selling expenses, as a percentage of net sales, increased to 10.7% for the first six months of 2016, compared with 10.0% for the first six months of 2015. Selling expenses, as a percentage of net sales, increased primarily due to essentially flat period over period base business selling expenses to support the Company s businesses, on lower first six months of 2016 base business net sales.

Corporate administrative expenses for the first six months of 2016 were \$25.4 million, an increase of \$0.5 million or 2.0%, compared with \$24.9 million for the first six months of 2015. As a percentage of net sales, corporate administrative expenses were 1.3% for both the first six months of 2016 and 2015.

Depreciation expense for the first six months of 2016 was \$36.5 million or 1.9% of net sales, an increase of \$3.5 million or 10.6%, compared with \$33.0 million or 1.7% of net sales for the first six months of 2015. The increase in depreciation expense for the first six months of 2016 was driven by the impact of the acquisitions noted above.

Consolidated operating income was \$427.6 million or 22.2% of net sales for the first six months of 2016, a decrease of \$33.7 million or 7.3%, compared with \$461.3 million or 23.2% of net sales for the first six months of 2015.

Interest expense was \$47.1 million for the first six months of 2016, an increase of \$1.7 million or 3.7%, compared with \$45.4 million for the first six months of 2015. The increase was primarily due to higher borrowings under the revolving credit facility to help fund the recent acquisitions and share repurchases.

The effective tax rate for the first six months of 2016 was 27.1%, compared with 27.8% for the first six months of 2015. The effective tax rates for the first six months of 2016 and 2015 reflect the impact of foreign earnings, which are taxed at lower rates. The first six months of 2016 effective tax rate reflects tax benefits related to international and

state tax planning initiatives. The first six months of 2015 effective tax rate reflects the first quarter of 2015 release of uncertain tax position liabilities related to the conclusion of an advance thin capitalization agreement in the European Union, as well as the second quarter of 2015 effective settlement of the U.S. research and development tax credit from the completion of an Internal Revenue Service examination for 2010 and 2011.

Net income for the first six months of 2016 was \$272.4 million, a decrease of \$25.2 million or 8.5%, compared with \$297.6 million for the first six months of 2015. The first quarter of 2015 realignment costs described above reduced the first six months of 2015 net income by \$10.8 million.

Diluted earnings per share for the first six months of 2016 were \$1.16, a decrease of \$0.06 or 4.9%, compared with \$1.22 per diluted share for the first six months of 2015.

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# **Results of Operations (continued)**

### Segment Results

**EIG** s net sales totaled \$1,164.9 million for the first six months of 2016, a decrease of \$25.4 million or 2.1%, compared with \$1,190.3 million for the first six months of 2015. The net sales decrease was due to a 7% internal sales decline, driven largely by the Company s Process businesses with exposure to oil and gas markets, partially offset by a 6% increase from the 2016 acquisitions of Brookfield and ESP/SurgeX and the 2015 acquisition of Surface Vision.

EIG s operating income was \$293.9 million for the first six months of 2016, a decrease of \$21.3 million or 6.8%, compared with \$315.2 million for the first six months of 2015. EIG s operating margins were 25.2% of net sales for the first six months of 2016, compared with 26.5% of net sales for the first six months of 2015. For the first six months of 2015, EIG s operating income included \$9.3 million of realignment costs recorded in the first quarter of 2015, which negatively impacted EIG s operating income margins by approximately 80 basis points. The decrease in EIG s operating income and operating margins for the first six months of 2016 resulted primarily from the decrease in net sales noted above.

**EMG** s net sales totaled \$757.2 million for the first six months of 2016, a decrease of \$40.3 million or 5.1%, compared with \$797.5 million for the first six months of 2015. The net sales decrease was due to an 8% internal sales decline, driven largely by weakness in the Company s Engineered Materials, Interconnects and Packaging businesses and lower sales in the Company s Floor Care and Specialty Motors businesses, and an unfavorable 1% effect of foreign currency translation, partially offset by a 4% increase from the 2015 acquisition of Global Tubes.

EMG s operating income was \$159.7 million for the first six months of 2016, a decrease of \$11.6 million or 6.8%, compared with \$171.3 million for the first six months of 2015. EMG s operating margins were 21.1% of net sales for the first six months of 2016, compared with 21.5% of net sales for the first six months of 2015. For the first six months of 2015, EMG s operating income included \$6.5 million of realignment costs recorded in the first quarter of 2015, which negatively impacted EMG s operating income margins by approximately 80 basis points. The decrease in EMG s operating income and operating margins for the first six months of 2016 resulted primarily from the decrease in net sales noted above.

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#### **Financial Condition**

## Liquidity and Capital Resources

Cash provided by operating activities totaled \$340.6 million for the first six months of 2016, an increase of \$55.2 million or 19.3%, compared with \$285.4 million for the first six months of 2015. The increase in cash provided by operating activities was primarily due to the \$49.8 million reduction in defined benefit pension plan contributions, driven by a \$50.0 million contribution to the Company s U.S. defined benefit pension plans in the first quarter of 2015. Free cash flow (cash flow provided by operating activities less capital expenditures) was \$315.3 million for the first six months of 2016, compared with \$259.4 million for the first six months of 2015. EBITDA (earnings before interest, income taxes, depreciation and amortization) was \$501.2 million for the first six months of 2016, compared with \$529.3 million for the first six months of 2015. Free cash flow and EBITDA are presented because the Company is aware that they are measures used by third parties in evaluating the Company.

Cash used for investing activities totaled \$318.2 million for the first six months of 2016, compared with \$224.8 million for the first six months of 2015. For the first six months of 2016, the Company paid \$293.5 million, net of cash acquired, to acquire Brookfield and ESP/SurgeX in January 2016. For the first six months of 2015, the Company paid \$198.8 million, net of cash acquired, to acquire Global Tubes in May 2015. Additions to property, plant and equipment totaled \$25.3 million for the first six months of 2016, compared with \$26.0 million for the first six months of 2015.

Cash provided by financing activities totaled \$56.5 million for the first six months of 2016, compared with \$98.2 million of cash used for financing activities for the first six months of 2015. The change in financing cash flow was primarily the result of a net total borrowings increase of \$221.9 million for the first six months of 2016, compared with a net total borrowings decrease of \$47.3 million for the first six months of 2015.

For the first six months of 2016, the Company repurchased approximately 2,824,000 shares of its common stock for \$135.3 million, compared with \$57.2 million used for repurchases of approximately 1,075,000 shares for the first six months of 2015. At June 30, 2016, \$176.4 million was available under the Company s Board of Directors authorization for future share repurchases. In July 2016, the Company repurchased an additional 1.0 million shares of its common stock for \$45.0 million. As of July 31, 2016, \$131.5 million was available under the Company s Board of Directors authorization for future share repurchases.

In March 2016, the Company along with certain of its foreign subsidiaries amended and restated its credit agreement dated as of September 22, 2011 (the Credit Agreement ). The Credit Agreement amends and restates the Company s existing \$700 million revolving credit facility, which was due to expire in December 2018. The Credit Agreement consists of a five-year revolving credit facility in an aggregate principal amount of \$850 million with a final maturity date in March 2021. The revolving credit facility total borrowing capacity excludes an accordion feature that permits the Company to request up to an additional \$300 million in revolving credit commitments at any time during the life of the Credit Agreement under certain conditions. The Credit Agreement places certain restrictions on allowable additional indebtedness. Interest rates on outstanding loans under the revolving credit facility are at the applicable benchmark rate plus a negotiated spread or at the U.S. prime rate. The revolving credit facility provides the Company with additional financial flexibility to support its growth plans, including its successful acquisition strategy. At June 30, 2016, the Company had available borrowing capacity of \$571.2 million under its revolving credit facility, including the \$300 million accordion feature.

At June 30, 2016, total debt, net was \$2,142.2 million, compared with \$1,938.0 million at December 31, 2015. In the fourth quarter of 2016, a 40 million British pound (\$53.0 million at June 30, 2016) 5.99% senior note will mature and

become payable. The debt-to-capital ratio was 39.0% at June 30, 2016, compared with 37.3% at December 31, 2015. The net debt-to-capital ratio (total debt, net less cash and cash equivalents divided by the sum of net debt and stockholders equity) was 33.4% at June 30, 2016, compared with 32.4% at December 31, 2015. The net debt-to-capital ratio is presented because the Company is aware that this measure is used by third parties in evaluating the Company.

## **Financial Condition (continued)**

As a result of all of the Company s cash flow activities for the first six months of 2016, cash and cash equivalents at June 30, 2016 totaled \$456.2 million, compared with \$381.0 million at December 31, 2015. At June 30, 2016, the Company had \$430.7 million in cash outside the United States, compared with \$357.2 million at December 31, 2015. The Company utilizes this cash to fund its international operations, as well as to acquire international businesses. In July 2016, the Company acquired HS Foils and Nu Instruments for approximately \$65 million utilizing cash outside the United States. The Company is in compliance with all covenants, including financial covenants, for all of its debt agreements. The Company believes it has sufficient cash-generating capabilities from domestic and unrestricted foreign sources, available credit facilities and access to long-term capital funds to enable it to meet its operating needs and contractual obligations in the foreseeable future.

### **Forward-Looking Information**

Information contained in this discussion, other than historical information, is considered forward-looking statements and is subject to various factors and uncertainties that may cause actual results to differ significantly from expectations. These factors and uncertainties include general economic conditions affecting the industries the Company serves; changes in the competitive environment or the effects of competition in the Company s markets; risks associated with international sales and operations; the Company s ability to consummate and successfully integrate future acquisitions; the Company s ability to successfully develop new products, open new facilities or transfer product lines; the price and availability of raw materials; compliance with government regulations, including environmental regulations; and the ability to maintain adequate liquidity and financing sources. A detailed discussion of these and other factors that may affect the Company s future results is contained in AMETEK s filings with the U.S. Securities and Exchange Commission, including its most recent reports on Form 10-K, 10-Q and 8-K. AMETEK disclaims any intention or obligation to update or revise any forward-looking statements, unless required by the securities laws to do so.

#### Item 4. Controls and Procedures

The Company maintains a system of disclosure controls and procedures that is designed to provide reasonable assurance that information, which is required to be disclosed, is accumulated and communicated to management in a timely manner. Under the supervision and with the participation of our management, including the Company s principal executive officer and principal financial officer, we have evaluated the effectiveness of our system of disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of June 30, 2016. Based on that evaluation, the Company s principal executive officer and principal financial officer concluded that the Company s disclosure controls and procedures are effective at the reasonable assurance level.

Such evaluation did not identify any change in the Company s internal control over financial reporting during the quarter ended June 30, 2016 that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

# PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) Purchase of equity securities by the issuer and affiliated purchasers.

The following table reflects purchases of AMETEK, Inc. common stock by the Company during the three months ended June 30, 2016:

Period	Total Number of Shares Purchased (1)(2)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan (2)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plan	
April 1, 2016 to April 30,		<u>-</u>		ф	105.055.444
2016		\$		\$	195,075,444
May 1, 2016 to May 31, 2016	87,397	47.88	87,397		190,890,511
June 1, 2016 to June 30, 2016	330,000	43.79	330,000		176,438,953
Total	417,397	44.65	417,397		

- (1) Includes 87,397 shares surrendered to the Company to satisfy tax withholding obligations in connection with employees share-based compensation awards.
- (2) Consists of the number of shares purchased pursuant to the Company s Board of Directors \$350 million authorization for the repurchase of its common stock announced in November 2015. Such purchases may be effected from time to time in the open market or in private transactions, subject to market conditions and at management s discretion.

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# Item 6. Exhibits

# **Exhibit**

Number	Description
10.1*	Amendment to the Termination and Change of Control Agreement between AMETEK, Inc. and a named executive.
31.1*	Certification of Chief Executive Officer, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Chief Executive Officer, Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Chief Financial Officer, Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.

<sup>\*</sup> Filed electronically herewith.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMETEK, Inc. (Registrant)

By: /s/ Thomas M. Montgomery
Thomas M. Montgomery
Senior Vice President - Comptroller
(Principal Accounting Officer)

August 4, 2016

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