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MERIDIAN INTERSTATE BANCORP INC Form 10-Q November 09, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-33898

Meridian Interstate Bancorp, Inc.

(Exact name of registrant as specified in its charter)

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Massachusetts
(State or other jurisdiction of

20-4652200 (I.R.S. Employer

incorporation or organization)

Identification No.)

10 Meridian Street,

East Boston, Massachusetts (Address of Principal Executive Offices)

02128 Zip Code

(617) 567-1500

(Registrant s telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes " No x

At November 2, 2012, the registrant had 22,132,621 shares of no par value common stock outstanding.

MERIDIAN INTERSTATE BANCORP, INC.

FORM 10-Q

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PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(Unaudited)

| | September 30, 2012 (Dollars in | December 31, 2011 thousands) |
|--|--------------------------------------|------------------------------------|
| ASSETS | | |
| Cash and due from banks | \$ 177,449 | \$ 156,622 |
| Federal funds sold | 63 | 63 |
| Total cash and cash equivalents | 177,512 | 156,685 |
| Certificates of deposit - affiliate bank | | 2,500 |
| Securities available for sale, at fair value | 274,804 | 335,230 |
| Federal Home Loan Bank stock, at cost | 12,064 | 12,538 |
| Loans held for sale | 23,262 | 4,192 |
| Loans | 1,643,761 | 1,354,354 |
| Less allowance for loan losses | (18,622) | (13,053) |
| Loans, net | 1,625,139 | 1,341,301 |
| Bank-owned life insurance | 35,942 | 35,050 |
| Foreclosed real estate, net | 2,487 | 3,853 |
| Investment in affiliate bank | | 12,607 |
| Premises and equipment, net | 38,291 | 36,991 |
| Accrued interest receivable | 6,466 | 7,282 |
| Prepaid deposit insurance | 49 | 1,257 |
| Deferred tax asset, net | 6,069 | 7,434 |
| Goodwill | 13,687 | 13,687 |
| Other assets | 3,634 | 3,773 |
| Total assets | \$ 2,219,406 | \$ 1,974,380 |
| LIABILITIES AND STOCKHOLDE | RS FOUITY | |
| Deposits: | No Equili | |
| Non interest-bearing | \$ 192,019 | \$ 145,274 |
| Interest-bearing | 1,604,832 | 1,459,214 |
| Total deposits | 1,796,851 | 1,604,488 |
| Short-term borrowings - affiliate bank | 1,770,031 | 6,471 |
| Short-term borrowings - other | 10,067 | 10,056 |
| Long-term debt | 161,784 | 114,923 |
| Accrued expenses and other liabilities | 18,026 | 18,498 |
| Total liabilities | 1,986,728 | 1,754,436 |
| - C-100 - 100 - 11 | 1,700,720 | 1,751,150 |

Stockholders equity:

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| 98,198 | 97,669 |
|--------------|--|
| 144,850 | 134,533 |
| 6,227 | 3,985 |
| | |
| (8,411) | (7,317) |
| | |
| (6,313) | (6,624) |
| | |
| (1,873) | (2,302) |
| | |
| 232,678 | 219,944 |
| , | |
| \$ 2,219,406 | \$ 1,974,380 |
| | 144,850 6,227 (8,411) (6,313) (1,873) 232,678 |

See accompanying notes to unaudited consolidated financial statements.

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

| | Thre | 2012 | nded September 30, 2011 | Nine Months End 2012 | 2011 |
|--|------|---------|----------------------------|-------------------------|-----------|
| | | (L | Pollars in thousands, e | except per share amoun | ts) |
| Interest and dividend income: | | | | | |
| Interest and fees on loans | \$ | 19,139 | \$ 16,543 | \$ 55,692 | \$ 49,340 |
| Interest on debt securities | | 1,574 | 2,610 | 5,778 | 8,611 |
| Dividends on equity securities | | 389 | 249 | 1,042 | 748 |
| Interest on certificates of deposit | | 8 | 8 | 26 | 25 |
| Interest on other interest-earning assets | | 55 | 104 | 184 | 306 |
| Other interest and dividend income | | 16 | 8 | 64 | 44 |
| Total interest and dividend income | | 21,181 | 19,522 | 62,786 | 59,074 |
| Interest expense: | | | | | |
| Interest on deposits | | 3,905 | 4,426 | 11,725 | 13,615 |
| Interest on short-term borrowings | | 4 | 9 | 13 | 32 |
| Interest on long-term debt | | 833 | 769 | 2,363 | 2,426 |
| Total interest expense | | 4,742 | 5,204 | 14,101 | 16,073 |
| - | | 4 5 420 | | 40.60 | 42.004 |
| Net interest income | | 16,439 | 14,318 | 48,685 | 43,001 |
| Provision for loan losses | | 2,344 | 1,563 | 5,778 | 2,391 |
| Net interest income, after provision for loan losses | | 14,095 | 12,755 | 42,907 | 40,610 |
| Non-interest income: | | | | | |
| Customer service fees | | 1,834 | 1,401 | 4,918 | 4,196 |
| Loan fees | | 51 | 160 | 290 | 437 |
| Mortgage banking gains, net | | 750 | 873 | 1,912 | 1,478 |
| Gain on sales of securities, net | | 1,602 | 467 | 3,944 | 4,256 |
| Income from bank-owned life insurance | | 296 | 304 | 892 | 919 |
| Equity income on investment in affiliate bank | | | 314 | 310 | 1,132 |
| Gain on sale of investment in affiliate bank | | | | 4,819 | , |
| Other income | | 6 | 2 | 7 | 17 |
| Total non-interest income | | 4,539 | 3,521 | 17,092 | 12,435 |
| Non-interest expenses: | | | | | |
| Salaries and employee benefits | | 8,644 | 7,669 | 26,587 | 21,828 |
| Occupancy and equipment | | 1,882 | 1,765 | 5,977 | 5,850 |
| Data processing | | 896 | 729 | 2,585 | 2,189 |
| Marketing and advertising | | 557 | 551 | 1,766 | 1,632 |
| Professional services | | 727 | 548 | 2,430 | 1,989 |
| Foreclosed real estate | | 208 | 30 | 494 | 130 |
| Deposit insurance | | 427 | 211 | 1,298 | 1,469 |
| Other general and administrative | | 1,025 | 759 | 3,294 | 2,297 |
| | | | | | |

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| Total non-interest expenses | | 14,366 | | 12,262 | | 44,431 | | 37,384 |
|-----------------------------|-----|---------|-----|----------|----|----------|----|----------|
| Income before income taxes | | 4,268 | | 4,014 | | 15,568 | | 15,661 |
| Provision for income taxes | | 1,554 | | 1,384 | | 5,251 | | 5,655 |
| | | | | | | | | |
| Net income | \$ | 2,714 | \$ | 2,630 | \$ | 10,317 | \$ | 10,006 |
| | | | | | | | | |
| Income per share: | | | | | | | | |
| Basic | \$ | 0.13 | \$ | 0.12 | \$ | 0.48 | \$ | 0.46 |
| Diluted | \$ | 0.12 | \$ | 0.12 | \$ | 0.47 | \$ | 0.46 |
| Weighted average shares: | | | | | | | | |
| Basic | 21, | 606,540 | 21. | 721,219 | 21 | ,633,654 | 21 | ,851,237 |
| Diluted | 21, | 871,578 | 21, | ,843,081 | 21 | ,835,894 | 21 | ,976,728 |

See accompanying notes to unaudited consolidated financial statements.

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

${\bf CONSOLIDATED\ STATEMENTS\ OF\ COMPREHENSIVE\ INCOME\ (LOSS)}$

(Unaudited)

| | Months End 2012 | • | tember 30, 2011 (In tho | Months Endo 2012 | • | tember 30, 2011 |
|--|--------------------|----|-------------------------------|---------------------|----|--------------------|
| Net income | \$ 2,714 | \$ | 2,630 | \$ 10,317 | \$ | 10,006 |
| Other comprehensive income (loss), net of taxes: Unrealized holding gain (loss) on securities available for sale | 2,815 | | (5,680) | 7,596 | | (3,453) |
| Reclassification adjustments for gain realized in income | (1,602) | | (467) | (3,944) | | (4,256) |
| Unrealized gain (loss) | 1,213 | | (6,147) | 3,652 | | (7,709) |
| Tax effect | (471) | | 2,493 | (1,410) | | 3,085 |
| Total other comprehensive income (loss) | 742 | | (3,654) | 2,242 | | (4,624) |
| Total comprehensive income (loss) | \$ 3,456 | \$ | (1,024) | \$ 12,559 | \$ | 5,382 |

See accompanying notes to unaudited consolidated financial statements.

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

Nine Months Ended September 30, 2012 and 2011

(Unaudited)

| | Shares of Common Stock Outstanding | Additional Paid-in Capital | Retained Earnings | Com | umulated Other prehensive ncome <i>Oollars in th</i> | Treasury Stock nousands) | Com | | Com | nearned pensation - estricted Shares | Total |
|---|--|----------------------------------|----------------------|-----|--|--------------------------------|-----|---------|-----|---|--------------------|
| Nine Months Ended | | | | | | | | | | | |
| September 30, 2011 | 22 400 077 | Φ 07 005 | Φ 100 560 | Ф | 0.020 | Φ (0.101) | Ф | (7.020) | Ф | (2.026) | Φ 215 <i>C</i> 11 |
| Balance at December 31, 2010 | 22,480,877 | \$ 97,005 | \$ 122,563 | \$ | 8,038 | \$ (2,121) | \$ | (7,038) | \$ | (2,836) | \$ 215,611 |
| Net income | | | 10,006 | | (4.624) | | | | | | 10,006 |
| Other comprehensive loss Purchase of treasury stock | (360,801) | | | | (4,624) | (4,799) | | | | | (4,624) (4,799) |
| ESOP shares earned (31,050 | (300,801) | | | | | (4,799) | | | | | (4,799) |
| shares) | | 91 | | | | | | 311 | | | 402 |
| Share-based compensation | | ,, | | | | | | | | | .02 |
| expense | 8,610 | 403 | | | | | | | | 396 | 799 |
| • | · | | | | | | | | | | |
| Balance at September 30, 2011 | 22,128,686 | \$ 97,499 | \$ 132,569 | \$ | 3,414 | \$ (6,920) | \$ | (6,727) | \$ | (2,440) | \$ 217,395 |
| • | | | | | | | | | | | |
| Nine Months Ended | | | | | | | | | | | |
| September 30, 2012 | | | | | | | | | | | |
| Balance at December 31, 2011 | 22,149,409 | \$ 97,669 | \$ 134,533 | \$ | 3,985 | \$ (7,317) | \$ | (6,624) | \$ | (2,302) | \$ 219,944 |
| Net income | | | 10,317 | | | | | | | | 10,317 |
| Other comprehensive income | | | | | 2,242 | | | | | | 2,242 |
| Stock option exercise | 3,790 | (39) | | | | 47 | | | | | 8 |
| Purchase of treasury stock | (86,304) | | | | | (1,141) | | | | | (1,141) |
| ESOP shares earned (31,050 | | 100 | | | | | | 211 | | | 422 |
| shares) | | 122 | | | | | | 311 | | | 433 |
| Share-based compensation | 8,970 | 446 | | | | | | | | 429 | 875 |
| expense | 0,970 | 440 | | | | | | | | 429 | 6/3 |
| Balance at September 30, 2012 | 22,075,865 | \$ 98,198 | \$ 144,850 | \$ | 6,227 | \$ (8,411) | \$ | (6,313) | \$ | (1,873) | \$ 232,678 |

See accompanying notes to unaudited consolidated financial statements.

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| | Nine Months Ended Septer 2012 20 | | |
|---|-------------------------------------|-----------|--|
| | (In th | ousands) | |
| Cash flows from operating activities: | | | |
| Net income | \$ 10,317 | \$ 10,006 | |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: | | | |
| Accretion of acquisition fair value adjustments | (380) | (1,435) | |
| Earned ESOP shares | 433 | 402 | |
| Provision for loan losses | 5,778 | 2,391 | |
| Amortization of net deferred loan origination costs | 20 | 250 | |
| Net amortization of securities available for sale | 177 | 501 | |
| Depreciation and amortization expense | 1,600 | 1,764 | |
| Gain on sales of securities, net | (3,944) | (4,256) | |
| Loss (gain) and provision for foreclosed real estate, net | 310 | (130) | |
| Deferred income tax (benefit) provision | (45) | 166 | |
| Income from bank-owned life insurance | (892) | (919) | |
| Equity income on investment in affiliate bank | (310) | (1,132) | |
| Gain on sale of investment in affiliate bank | (4,819) | | |
| Share-based compensation expense | 875 | 799 | |
| Net changes in: | | | |
| Loans held for sale | (19,070) | 7,122 | |
| Accrued interest receivable | 816 | 744 | |
| Prepaid deposit insurance | 1,208 | 1,373 | |
| Other assets | 139 | 3,660 | |
| Accrued expenses and other liabilities | (472) | 11,513 | |
| | | | |
| Net cash (used in) provided by operating activities | (8,259) | 32,819 | |
| | , , , | , | |
| Cash flows from investing activities: | | | |
| Purchases of certificates of deposit | | (2,500) | |
| Maturities of certificates of deposit | 2,500 | (2,300) | |
| Activity in securities available for sale: | 2,300 | | |
| Proceeds from maturities, calls and principal payments | 140,124 | 124,597 | |
| (Purchase) redemption of mutual funds, net | (6,300) | 4,705 | |
| Proceeds from sales | 31,988 | 41,274 | |
| Purchases | (86,756) | (152,810) | |
| Proceeds from sale of investment in affiliate bank | 6,600 | (132,610) | |
| Redemption of Federal Home Loan Bank stock | 474 | | |
| | (290,273) | (65,433) | |
| Loans originated, net of principal payments received | | | |
| Purchases of premises and equipment | (2,838) | (3,077) | |
| Capitalized costs on foreclosed real estate | 1 410 | (42) | |
| Proceeds from sales of foreclosed real estate | 1,410 | 1,993 | |
| Net cash used in investing activities | (203,071) | (51,293) | |

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(continued)

See accompanying notes to unaudited consolidated financial statements.

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MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| | Nine | e Months End | ed Sep | |
|---|------|--------------|---------------|----------|
| | | 2012 (In tho | ısands | 2011 |
| Cash flows from financing activities: | | (In tho | <i>isunus</i> | , |
| Net increase in deposits | | 192,390 | | 111,446 |
| Net change in borrowings with maturities less than three months | | (6,459) | | 5,534 |
| Proceeds from Federal Home Loan Bank advances with maturities of three months or more | | 90,000 | | |
| Repayment of Federal Home Loan Bank advances with maturities of three months or more | | (42,641) | | (20,000) |
| Stock option exercise | | 8 | | |
| Purchase of treasury stock | | (1,141) | | (4,799) |
| | | | | |
| Net cash provided by financing activities | | 232,157 | | 92,181 |
| | | | | |
| Net change in cash and cash equivalents | | 20,827 | | 73,707 |
| Cash and cash equivalents at beginning of period | | 156,685 | | 155,493 |
| | | | | |
| Cash and cash equivalents at end of period | \$ | 177,512 | \$ | 229,200 |
| | | | | |
| Supplemental cash flow information: | | | | |
| Interest paid on deposits | \$ | 11,860 | \$ | 14,197 |
| Interest paid on borrowings | | 2,935 | | 3,516 |
| Income taxes paid, net of refunds | | 4,911 | | 1,969 |
| Non-cash investing and financing activities: | | | | |
| Transfers from loans to foreclosed real estate | | 354 | | 1,425 |
| Receipt of common stock from sale of investment in affiliate bank | | 11,136 | | |
| See accompanying notes to unaudited consolidated financial statements. | | | | |

MERIDIAN INTERSTATE BANCORP, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Meridian Interstate Bancorp, Inc. and all other entities in which it has a controlling financial interest (collectively referred to as the Company), a 59.6%-owned subsidiary of Meridian Financial Services, Incorporated (Meridian), a mutual holding company. The Company was formed in a corporate reorganization in 2006 and owns East Boston Savings Bank and its subsidiaries (the Bank). The Company held a 43% share in Hampshire First Bank, a New Hampshire chartered bank, organized and headquartered in Manchester, New Hampshire, which was accounted for using the equity method. On November 16, 2011, Hampshire First Bank entered into an Agreement and Plan of Merger with NBT Bancorp, Inc. (NBTB) and NBT Bank, N.A. The merger of Hampshire First Bank into NBT Bank, N.A. was completed on June 8, 2012, with the Company recognizing a pre-tax gain of \$4.8 million and receiving \$6.6 million of cash and 547,481 NBTB shares totaling \$11.1 million as proceeds from the sale.

The accompanying unaudited interim consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. Such adjustments were of a normal recurring nature. The results of operations for the three and nine months ended September 30, 2012 are not necessarily indicative of the results that may be expected for the entire year or any other interim period. For additional information, refer to the financial statements and footnotes thereto of the Company included in the Company s Form 10-K for the year ended December 31, 2011 which was filed with the Securities and Exchange Commission (SEC) on March 15, 2012, and is available through the SEC s website at www.sec.gov.

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the evaluation of goodwill for impairment, other-than-temporary impairment of securities and the valuation of deferred tax assets.

2. RECENT ACCOUNTING PRONOUNCEMENTS

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS. ASU 2011-04 clarifies and expands the disclosures pertaining to unobservable inputs used in Level 3 fair value measurements, including the disclosure of quantitative information related to (1) the valuation processes used, (2) the sensitivity of the fair value measurement to changes in unobservable inputs and the interrelationships between those unobservable inputs, and (3) use of a nonfinancial asset in a way that differs from the asset s highest and best use. ASU 2011-04 also requires, for public companies, disclosure of the level within the fair value hierarchy for assets and liabilities not measured at fair value in the statement of financial position but for which the fair value is disclosed. The amendments in ASU 2011-04 are to be applied prospectively. The Company adopted ASU 2011-04 during the first quarter of 2012 resulting in additional disclosures see Note 7.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220)*, *Presentation of Comprehensive Income*. ASU No. 2011-05 amends the disclosure requirements for the presentation of comprehensive income. The amended guidance eliminates the option to present components of other comprehensive income (OCI) as part of the statement of changes in stockholders equity. Under the amended guidance, all changes in OCI are to be presented either in a single continuous statement of comprehensive income or in two separate but consecutive financial statements. The Company adopted ASU 2011-05 during the first quarter of 2012 resulting in an additional financial statement see Consolidated Statements of Comprehensive Income.

In July 2012, the FASB issued ASU No. 2012-02, *Intangibles Goodwill and Other (Topic 350); Testing Indefinite Lived Intangible Assets for Impairment.* ASU No. 2012-02 simplifies the guidance for testing the decline in the realizable value of indefinite-lived intangible assets other than goodwill. This amendment allows an organization the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. An organization electing to perform a qualitative assessment is no longer required to calculate the fair value of an indefinite-lived intangible asset unless the organization determines, based on a qualitative assessment, that is more likely than not that the asset is impaired. The amendments in ASU 2012-02 are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The Company does not expect this pronouncement to have a material effect on its consolidated financial statements.

3. EARNINGS PER SHARE

Basic earnings per share excludes dilution and is calculated by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the period. If rights to dividends on unvested stock awards are non-forfeitable, these unvested stock awards are considered outstanding in the computation of basic earnings per share. Diluted earnings per share is computed in a manner similar to that of basic earnings per share except that the weighted-average number of common shares outstanding is increased to include the number of incremental common shares (computed using the treasury method) that would have been outstanding if all potentially dilutive common stock equivalents (such as options) were issued during the period. Unallocated common shares held by the ESOP are shown as a reduction in stockholders—equity and are not included in the weighted-average number of common shares outstanding for either basic or diluted earnings per share calculations.

Basic and diluted earnings per share have been computed based on the following:

| | 2012 | | Months Ended September 30, Nine Months Ended 2 2011 2012 (Dollars in thousands, except per share amounts) | | • | mber 30, 2011 | | |
|---|------|----------|---|----------|----|------------------|-----|----------|
| Net income available to common stockholders | \$ | 2,714 | \$ | 2,630 | \$ | 10,317 | \$ | 10,006 |
| | | | | | | | | |
| Average number of common shares outstanding | 21 | ,437,150 | 21 | ,503,138 | 21 | ,463,122 | 21. | ,638,677 |
| Effect of unvested stock awards | | 169,390 | | 218,081 | | 170,532 | | 212,560 |
| | | | | | | | | |
| Basic weighted average shares outstanding | 21 | ,606,540 | 21 | ,721,219 | 21 | ,633,654 | 21. | ,851,237 |
| Effect of dilutive stock options | | 265,038 | | 121,862 | | 202,240 | | 125,491 |
| | | | | | | | | |
| Diluted weighted average shares outstanding | 21 | ,871,578 | 21 | ,843,081 | 21 | ,835,894 | 21. | ,976,728 |
| | | | | | | | | , |
| Earnings per share: | | | | | | | | |
| Basic | \$ | 0.13 | \$ | 0.12 | \$ | 0.48 | \$ | 0.46 |
| Diluted | \$ | 0.12 | \$ | 0.12 | \$ | 0.47 | \$ | 0.46 |

Options for the exercise of 63,600 and 36,500 shares for the three months ended September 30, 2012 and 2011, respectively, and options for the exercise of 64,433 and 21,833 shares for the nine months ended September 30, 2012 and 2011, respectively, were not included in the calculation of diluted earnings per share because to do so would have been anti-dilutive.

4. SECURITIES

The following table sets forth the amortized cost and fair value of securities available for sale.

| | Amortized Cost | Gross Unrealized Gains (In the | Gross Unrealized Losses | Fair Value |
|---|-------------------|---|-------------------------------|---------------|
| September 30, 2012 | | , | ĺ | |
| Debt securities: | | | | |
| Corporate bonds: | | | | |
| Financial services | \$ 76,034 | \$ 2,463 | \$ (204) | \$ 78,293 |
| Industry and manufacturing | 20,854 | 583 | (13) | 21,424 |
| Consumer products and services | 14,267 | 541 | | 14,808 |
| Technology | 5,007 | 30 | | 5,037 |
| Healthcare | 12,553 | 587 | | 13,140 |
| Other | 1,019 | 70 | | 1,089 |
| Total corporate bonds | 129,734 | 4,274 | (217) | 133,791 |
| Government-sponsored enterprises | 47,807 | 140 | (==-) | 47,947 |
| Municipal bonds | 7,238 | 236 | | 7,474 |
| Residential mortgage-backed securities: | ., | | | ., |
| Government-sponsored enterprises | 19,140 | 1,235 | (1) | 20,374 |
| Private label | 3,406 | 149 | (15) | 3,540 |
| Total debt securities | 207,325 | 6,034 | (233) | 213,126 |
| Marketable equity securities: Common stocks: | | | | |
| Financial services | 11,484 | 996 | (156) | 12,324 |
| Industry and manufacturing | 9,749 | 1,871 | (259) | 11,361 |
| Consumer products and services | 11,758 | 1,642 | (37) | 13,363 |
| Technology | 1,420 | 112 | (20) | 1,512 |
| Healthcare | 2,941 | 698 | | 3,639 |
| Other | 3,428 | 711 | | 4,139 |
| Total common stocks | 40,780 | 6,030 | (472) | 46,338 |
| Money market mutual funds | 15,349 | | (9) | 15,340 |
| Total marketable equity securities | 56,129 | 6,030 | (481) | 61,678 |
| Total securities available for sale | \$ 263,454 | \$ 12,064 | \$ (714) | \$ 274,804 |
| <u>December 31, 2011</u> | | | | |
| Debt securities: | | | | |
| Corporate bonds: | | | | |
| Financial services | \$ 75,235 | \$ 871 | \$ (2,012) | \$ 74,094 |
| Industry and manufacturing | 27,023 | 911 | (11) | 27,923 |
| Consumer products and services | 26,087 | 1,092 | (15) | 27,164 |
| Technology | 12,762 | 177 | (22) | 12,917 |
| Healthcare | 20,104 | 885 | | 20,989 |
| Other | 2,535 | 82 | | 2,617 |
| Total corporate bonds | 163,746 | 4,018 | (2,060) | 165,704 |

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| Government-sponsored enterprises | 82,898 | 299 | (2) | 83,195 |
|---|------------|-----------|------------|------------|
| Municipal bonds | 7,401 | 173 | | 7,574 |
| Residential mortgage-backed securities: | | | | |
| Government-sponsored enterprises | 25,296 | 1,369 | (1) | 26,664 |
| Private label | 7,322 | 77 | (344) | 7,055 |
| | | | | |
| Total debt securities | 286,663 | 5,936 | (2,407) | 290,192 |
| | , | , | . , , | Ź |
| Marketable equity securities: | | | | |
| Common stocks: | | | | |
| Financial services | 4,808 | 304 | (547) | 4,565 |
| Industry and manufacturing | 5,215 | 862 | (36) | 6,041 |
| Consumer products and services | 13,553 | 1,812 | (113) | 15,252 |
| Technology | 2,479 | 687 | (23) | 3,143 |
| Healthcare | 2,461 | 432 | | 2,893 |
| Other | 3,304 | 809 | | 4,113 |
| | | | | |
| Total common stocks | 31,820 | 4,906 | (719) | 36,007 |
| Money market mutual funds | 9,049 | | (18) | 9,031 |
| · | | | | |
| Total marketable equity securities | 40,869 | 4,906 | (737) | 45,038 |
| · · | | | | |
| Total securities available for sale | \$ 327,532 | \$ 10,842 | \$ (3,144) | \$ 335,230 |

The amortized cost and fair value of debt securities by contractual maturity at September 30, 2012 are as follows. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without prepayment penalties.

| | Within | 1 year | Over 1 yea | r to 5 years | Over 5 | years | To | tal |
|---|-------------------|---------------|-------------------|-----------------------------------|------------------------------|---------------|-------------------|---------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value <i>(In tho</i> i | Amortized Cost usands) | Fair Value | Amortized Cost | Fair Value |
| Corporate bonds: | | | | | | | | |
| Financial services | \$ 2,292 | \$ 2,357 | \$ 67,159 | \$ 69,128 | \$ 6,583 | \$ 6,808 | \$ 76,034 | \$ 78,293 |
| Industry and manufacturing | 5,006 | 5,032 | 15,848 | 16,392 | | | 20,854 | 21,424 |
| Consumer products and services | 993 | 1,027 | 13,274 | 13,781 | | | 14,267 | 14,808 |
| Technology | 2,500 | 2,507 | 2,507 | 2,530 | | | 5,007 | 5,037 |
| Healthcare | 1,504 | 1,536 | 11,049 | 11,604 | | | 12,553 | 13,140 |
| Other | | | 1,019 | 1,089 | | | 1,019 | 1,089 |
| | | | | | | | | |
| Total corporate bonds | 12,295 | 12,459 | 110,856 | 114,524 | 6,583 | 6,808 | 129,734 | 133,791 |
| Government-sponsored enterprises | 57 | 57 | 4,109 | 4,121 | 43,641 | 43,769 | 47,807 | 47,947 |
| Municipal bonds | | | 5,838 | 5,991 | 1,400 | 1,483 | 7,238 | 7,474 |
| Residential mortgage-backed securities: | | | | | | | | |
| Government-sponsored enterprises | | | 5 | 5 | 19,135 | 20,369 | 19,140 | 20,374 |
| Private label | | | | | 3,406 | 3,540 | 3,406 | 3,540 |
| | | | | | | | | |
| Total | \$ 12,352 | \$ 12,516 | \$ 120,808 | \$ 124,641 | \$ 74,165 | \$ 75,969 | \$ 207,325 | \$ 213,126 |

For the three months ended September 30, 2012 and 2011, proceeds from sales of securities available for sale amounted to \$15.6 million and \$10.0 million, respectively. Gross gains of \$1.6 million and \$467,000 and gross losses of \$2,000 and \$0, respectively, were realized on those sales. For the nine months ended September 30, 2012 and 2011, proceeds from sales of securities available for sale amounted to \$32.0 million and \$41.3 million, respectively. Gross gains of \$4.0 million and \$4.4 million and gross losses of \$100,000 and \$131,000, respectively, were realized on those sales.

Information pertaining to securities available for sale as of September 30, 2012 and December 31, 2011, with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

| | Less Than T Gross | welve Months | Over Twel Gross | ve Months |
|---|----------------------|-------------------------------------|----------------------|---------------|
| | Unrealized Losses | Fair Value (<i>In thou</i> s | Unrealized Losses | Fair Value |
| September 30, 2012 | | (In thous | sunus) | |
| Debt securities: | | | | |
| Corporate bonds: | | | | |
| Financial services | \$ 74 | \$ 8,345 | \$ 130 | \$ 5,837 |
| Industry and manufacturing | 13 | 987 | | |
| | | | | |
| Total corporate bonds | 87 | 9,332 | 130 | 5,837 |
| Residential mortgage-backed securities: | | | | |
| Government-sponsored enterprises | 1 | 9 | | |
| Private label | | | 15 | 351 |
| | | | | |
| Total debt securities | 88 | 9,341 | 145 | 6,188 |

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| Marketable equity securities: | | | | |
|---------------------------------------|--------|-----------|--------|----------|
| Common stocks: | | | | |
| Financial services | 66 | 918 | 90 | 993 |
| Industry and manufacturing | 259 | 2,524 | | |
| Consumer products and services | 37 | 901 | | |
| Technology | 20 | 318 | | |
| | | | | |
| Total common stocks | 382 | 4,661 | 90 | 993 |
| Money market mutual funds | | | 9 | 1,009 |
| | | | | |
| Total marketable equity securities | 382 | 4,661 | 99 | 2,002 |
| | | | | |
| Total temporarily impaired securities | \$ 470 | \$ 14,002 | \$ 244 | \$ 8,190 |

| | Less Than To | welve Months | Over Twel Gross | ve Months | | | |
|---|----------------------|--------------------|----------------------|---------------|--|--|--|
| | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | | | |
| December 31, 2011 | (In thousands) | | | | | | |
| Debt securities: | | | | | | | |
| Corporate bonds: | | | | | | | |
| Financial services | \$ 1,937 | \$ 39,418 | \$ 75 | \$ 923 | | | |
| Industry and manufacturing | 11 | 1,937 | | | | | |
| Consumer products and services | 15 | 1,695 | | | | | |
| Technology | 22 | 2,488 | | | | | |
| | | | | | | | |
| Total corporate bonds | 1,985 | 45,538 | 75 | 923 | | | |
| Government-sponsored enterprises | 2 | 998 | , , | | | | |
| Residential mortgage-backed securities: | | | | | | | |
| Government-sponsored enterprises | 1 | 212 | | | | | |
| Private label | 231 | 5,736 | 113 | 322 | | | |
| | | | | | | | |
| Total debt securities | 2,219 | 52,484 | 188 | 1,245 | | | |
| | , - | - , - | | , - | | | |
| Marketable equity securities: | | | | | | | |
| Common stocks: | | | | | | | |
| Financial services | 443 | 2,126 | 104 | 620 | | | |
| Industry and manufacturing | 36 | 688 | | | | | |
| Consumer products and services | 113 | 1,880 | | | | | |
| Technology | 23 | 737 | | | | | |
| | | | | | | | |
| Total common stocks | 615 | 5,431 | 104 | 620 | | | |
| Money market mutual funds | 013 | 5,151 | 18 | 985 | | | |
| | | | | , , , | | | |
| Total marketable equity securities | 615 | 5,431 | 122 | 1,605 | | | |
| Total marketable equity securities | 013 | J, 4 J1 | 122 | 1,003 | | | |
| T . 1. '1 '2' | ¢ 2.924 | ¢ 57.015 | ¢ 210 | 0.050 | | | |
| Total temporarily impaired securities | \$ 2,834 | \$ 57,915 | \$ 310 | \$ 2,850 | | | |

The Company determined no securities were other-than-temporarily impaired for the nine months ended September 30, 2012. Management evaluates securities for other-than-temporary impairment on a quarterly basis, with more frequent evaluation for selected issuers or when economic or market concerns warrant such evaluations.

As of September 30, 2012, the net unrealized gain on the total debt securities portfolio was \$5.8 million. At September 30, 2012, 12 debt securities had unrealized losses with aggregate depreciation of 1.5% from the Company's amortized cost basis. In analyzing a debt issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, industry analysts reports and, to a lesser extent given the relatively insignificant levels of depreciation in the Company's debt portfolio, spread differentials between the effective rates on instruments in the portfolio compared to risk-free rates. The unrealized losses are primarily caused by (a) recent declines in profitability and near-term profit forecasts by industry analysts resulting from a decline in the level of business activity and (b) recent downgrades by several industry analysts. The contractual terms of these investments do not permit the companies to settle the security at a price less than the par value of the investment. The Company currently does not believe it is probable that it will be unable to collect all amounts due according to the contractual terms of the investments. Therefore, it is expected that the bonds would not be settled at a price less than the par value of the investment. Because (1) the Company does not intend to sell the securities; (2) the Company does not believe it is more likely than not that the Company will be required to sell the securities before recovery of its amortized cost basis; and (3) the present value of expected cash flows is sufficient to recover the entire amortized cost basis of the securities, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2012.

As of September 30, 2012, the net unrealized gain on the total marketable equity portfolio was \$5.5 million. At September 30, 2012, 18 marketable equity securities have unrealized losses with aggregate depreciation of 6.7% from the Company s cost basis. One equity security had a market value decline of 25.0% or more for less than twelve months, with net unrealized losses of \$88,000. Although the issuers have shown declines in earnings as a result of the weakened economy, no credit issues have been identified that

cause management to believe the decline in market value is other than temporary, and the Company has the ability and intent to hold these investments until a recovery of fair value. In analyzing an equity issuer's financial condition, management considers industry analysts reports, financial performance and projected target prices of investment analysts within a one-year time frame. A decline of 10% or more in the value of an equity security is generally the triggering event for management to review individual securities for liquidation and/or classification as other-than-temporarily impaired. Impairment losses are recognized when management concludes that declines in the value of equity securities are other than temporary, or when they can no longer assert that they have the intent and ability to hold depreciated equity securities for a period of time sufficient to allow for any anticipated recovery in fair value. Unrealized losses on marketable equity securities that are in excess of 25% of cost and that have been sustained for more than twelve months are generally considered-other-than temporary and charged to earnings as impairment losses, or realized through sale of the security.

5. LOANS

The Company s loan portfolio consists primarily of residential real estate, commercial real estate, construction, commercial business and consumer segments. The residential real estate loans include classes for one-to four-family, multi-family and home equity lines of credit. There are no foreign loans outstanding. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and the rates offered by our competitors. A summary of loans follows:

| | September 3 | 30, 2012 | December 31 | , 2011 |
|-------------------------------------|--------------|---------------|--------------|--------|
| | Amount | % | Amount | % |
| | | (Dollars in t | housands) | |
| Real estate loans: | | | | |
| Residential real estate: | | | | |
| One-to four-family | \$ 450,126 | 27.4% | \$ 417,889 | 30.9% |
| Multi-family | 184,933 | 11.3 | 176,668 | 13.0 |
| Home equity lines of credit | 61,141 | 3.7 | 60,989 | 4.5 |
| Commercial real estate | 615,160 | 37.4 | 528,585 | 39.0 |
| Construction | 190,466 | 11.6 | 93,158 | 6.9 |
| | | | | |
| Total real estate loans | 1,501,826 | 91.4 | 1,277,289 | 94.3 |
| Commercial business loans | 135,576 | 8.2 | 71,544 | 5.3 |
| Consumer | 6,269 | 0.4 | 5,195 | 0.4 |
| | | | | |
| Total loans | 1,643,671 | 100.0% | 1,354,028 | 100.0% |
| | | | | |
| Allowance for loan losses | (18,622) | | (13,053) | |
| Net deferred loan origination costs | 90 | | 326 | |
| | | | | |
| Loans, net | \$ 1,625,139 | | \$ 1,341,301 | |

The Company has transferred a portion of its originated commercial real estate loans to participating lenders. The amounts transferred have been accounted for as sales and are therefore not included in the Company s accompanying balance sheets. The Company and participating lenders share ratably in any gains or losses that may result from a borrower s lack of compliance with contractual terms of the loan. The Company continues to service the loans on behalf of the participating lenders and, as such, collects cash payments from the borrowers, remits payments to participating lenders and disburses required escrow funds to relevant parties. At September 30, 2012 and December 31, 2011, the Company was servicing loans for participants aggregating \$39.4 million and \$25.6 million, respectively.

As a result of the Mt. Washington Co-operative Bank (Mt. Washington) acquisition in January 2010, the Company acquired loans at fair value of \$345.3 million. Included in this amount was \$27.7 million of loans with evidence of deterioration of credit quality since origination for which it was probable, at the time of the acquisition, that the Company would be unable to collect all contractually required payments receivable. The Company s evaluation of loans with evidence of credit deterioration as of the acquisition date resulted in a nonaccretable discount of \$7.6 million, which is defined as the loan s contractually required payments receivable in excess of the amount of its cash flows expected to be collected. The Company considered factors such as payment history, collateral values, and accrual status when determining whether there was evidence of deterioration of the loan s credit quality at the acquisition date.

The following is a summary of the outstanding balance of the acquired loans with evidence of credit deterioration:

| | September 30, 2012 (In the | | ember 31, 2011 |
|-------------------------------|----------------------------------|----|-------------------|
| Real estate loans: | (, , , , , | , | |
| Residential real estate: | | | |
| One-to four-family | \$ 7,624 | \$ | 7,754 |
| Multi-family | 1,286 | | 1,862 |
| Home equity lines of credit | 570 | | 624 |
| Commercial real estate | 1,651 | | 3,265 |
| Construction | | | 1,588 |
| Total real estate loans | 11,131 | | 15,093 |
| Commercial business loans | 78 | | 90 |
| Consumer | 4 | | 4 |
| | | | |
| | 82 | | 94 |
| | | | |
| Outstanding principal balance | 11,213 | | 15,187 |
| Discount | (2,606) | | (3,167) |
| | , | | |
| Carrying amount | \$ 8,607 | \$ | 12,020 |

A rollforward of accretable yield follows:

| | Three Months Ende | d September : | 30, Nine N | Months Ended S | September 30, |
|-------------------|-------------------|---------------|------------|----------------|---------------|
| | 2012 | 2011 | | 2012 | 2011 |
| | | (In | n thousand | ls) | |
| Beginning balance | \$ 1,144 | \$ | \$ | 1,181 | \$ |
| Accretion | | | | (37) | |
| Disposals | (90) | | | (90) | |
| | | | | | |
| Ending balance | \$ 1,054 | \$ | \$ | 1,054 | \$ |

An analysis of the allowance for loan losses and related information follows:

| | | One-to r-family | | Multi- family | equ | Home uity lines f credit | r | ommercial eal estate e Three M | Co (In t | onstruction housands) s Ended Sep | 1 | ommercial business ber 30, 201 | | onsumer 1 | Unallocated | | Total |
|--|------|--------------------|------|------------------|-----|--------------------------------|-------|--------------------------------------|-------------|---|--------------|--------------------------------------|----|-----------|-------------|------|----------|
| Beginning balance | \$ | 2,322 | \$ | 1,452 | \$ | 164 | \$ | 7,137 | \$ | 3,594 | \$ | 1,511 | \$ | 91 | \$ | \$ | 16,271 |
| Provision for loan loss | • | 264 | · | 85 | · | 92 | • | 286 | • | 940 | | 629 | Ċ | 48 | | · | 2,344 |
| Charge-offs | | (47) | | | | | | | | (1) | | | | (32) | | | (80) |
| Recoveries | | 72 | | | | | | | | 7 | | 4 | | 4 | | | 87 |
| Ending balance | \$ | 2,611 | \$ | 1,537 | \$ | 256 | \$ | 7,423 | \$ | 4,540 | \$ | 2,144 | \$ | 111 | \$ | \$ | 18,622 |
| | | | | | | E | 4h | o Nino Ma | ntha | Ended Sept | · | 20 2012 | , | | | | |
| Beginning balance | \$ | 1,861 | \$ | 1,361 | \$ | 245 | 9 til | 6,980 | 9 \$ | 1,430 | .eiiii \$ | 1,061 | \$ | 115 | \$ | \$ | 13,053 |
| Provision for loan loss | φ | 914 | φ | 248 | φ | 63 | Ф | 225 | φ | 3,171 | φ | 1,001 | φ | 82 | φ | φ | 5,778 |
| Charge-offs | | (414) | | (72) | | (52) | | (9) | | (299) | | 1,073 | | (107) | | | (953) |
| Recoveries | | 250 | | (12) | | (32) | | 227 | | 238 | | 8 | | 21 | | | 744 |
| Recoveries | | 230 | | | | | | 221 | | 236 | | o | | 21 | | | /44 |
| Ending balance | \$ | 2,611 | \$ | 1,537 | \$ | 256 | \$ | 7,423 | \$ | 4,540 | \$ | 2,144 | \$ | 111 | \$ | \$ | 18,622 |
| | | | | | | | | At | Septe | ember 30,20 | 12 | | | | | | |
| Amount of allowance for loan losses for loans deemed to be impaired | \$ | 210 | \$ | 44 | \$ | | \$ | 11 | \$ | 779 | \$ | 158 | \$ | | \$ | \$ | 1,202 |
| Amount of allowance for loan losses for loans not deemed to be impaired | , | 2,401 | 7 | 1,493 | | 256 | | 7,412 | | 3,761 | , | 1,986 | | 111 | · | , | 17,420 |
| | \$ | 2,611 | \$ | 1,537 | \$ | 256 | \$ | 7,423 | \$ | 4,540 | \$ | 2,144 | \$ | 111 | \$ | \$ | 18,622 |
| Amount of allowance for loan losses for loans acquired with deteriorated credit quality included above | \$ | 100 | \$ | | \$ | | \$ | 9 | \$ | ĺ | \$ | 4 | \$ | | \$ | \$ | 113 |
| Loans deemed to be impaired | \$ | 4,498 | \$ | 3,254 | \$ | 22 | \$ | 10,888 | \$ | 22,875 | \$ | 1,118 | \$ | | \$ | \$ | 42,655 |
| Loans not deemed to | + | ., ., . | + | .,20 | Ψ | | Ψ | 23,000 | Ψ | ,0.0 | Ψ | -,-10 | Ψ | | Ŧ | 7 | .=,000 |
| be impaired | ۷ | 145,628 | 1 | 181,679 | | 61,119 | | 604,272 | | 167,591 | | 134,458 | | 6,269 | | 1 | ,601,016 |
| | \$ 4 | 150,126 | \$ 1 | 184,933 | \$ | 61,141 | \$ | 615,160 | \$ | 190,466 | \$ | 135,576 | \$ | 6,269 | \$ | \$ 1 | ,643,671 |
| | | | | | | For | r the | e Three M | onths | Ended Sep | tem | ber 30, 201 | 1 | | | | |
| Beginning balance | \$ | 1,248 | \$ | 1,382 | \$ | 175 | \$ | 5,993 | \$ | 1,449 | \$ | 538 | \$ | 76 | \$ | \$ | 10,861 |
| Provision for loan loss | | 332 | | 53 | | 82 | | 465 | | 394 | | 214 | | 23 | | | 1,563 |
| Charge-offs | | | | | | | | (75) | | (444) | | | | (37) | | | (556) |

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| Recoveries | | 47 | | | | 3 | | 3 | | 200 | | | 9 | | 262 |
|--|------|---------|------|--------|------|--------|-------|----------|-------|-------------|-----|-------------|-------------|----------|-----------|
| Ending balance | \$ | 1,627 | \$ | 1,435 | \$ | 260 | \$ | 6,386 | \$ | 1,599 | \$ | 752 | \$ 71 | \$ \$ | 12,130 |
| | | | | | | | | | | | | | | | |
| | | | | | | Fo | r the | Nine Mor | ths l | Ended Sept | emb | er 30. 2011 | | | |
| Beginning balance | \$ | 1,130 | \$ | 1,038 | \$ | 227 | \$ | 5,238 | \$ | 2,042 | \$ | 448 | \$ 32 | \$ \$ | 10,155 |
| Provision (credit) for | | | | | | | | | | | | | | | |
| loan loss | | 532 | | 354 | | 56 | | 1,284 | | (258) | | 337 | 86 | | 2,391 |
| Charge-offs | | (135) | | | | (27) | | (149) | | (675) | | (33) | (85) | | (1,104) |
| Recoveries | | 100 | | 43 | | 4 | | 13 | | 490 | | | 38 | | 688 |
| Ending balance | \$ | 1,627 | \$ | 1,435 | \$ | 260 | \$ | 6,386 | \$ | 1,599 | \$ | 752 | \$ 71 | \$ \$ | 12,130 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | At S | epter | nber 30, 20 | 11 | | | | |
| Amount of allowance for loan losses for loans deemed to be | | | | | | | | | | | | | | | |
| impaired | \$ | 85 | \$ | | \$ | 8 | \$ | 257 | \$ | | \$ | 107 | \$ | \$ \$ | 457 |
| Amount of allowance for loan losses for loans not deemed to | | | | | | | | | | | | | | | |
| be impaired | | 1,542 | | 1,435 | | 252 | | 6,129 | | 1,599 | | 645 | 71 | | 11,673 |
| | \$ | 1,627 | \$ | 1,435 | \$ | 260 | \$ | 6,386 | \$ | 1,599 | \$ | 752 | \$ 71 | \$ \$ | 12,130 |
| Amount of allowance for loan losses for loans acquired with deteriorated credit | | | | | | | | | | | | | | | |
| quality included above | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | \$ \$ | |
| Loans deemed to be impaired | \$ | 3,890 | \$ | 4,188 | \$ | 124 | \$ | 13,083 | \$ | 32,039 | \$ | 1,554 | \$ | \$ \$ | 54,878 |
| Loans not deemed to be impaired | 3 | 399,172 | 1 | 73,567 | (| 64,123 | | 450,491 | | 65,500 | | 34,031 | 5,024 | | 1,191,908 |
| | \$ 4 | 103,062 | \$ 1 | 77,755 | \$ (| 64,247 | \$ | 463,574 | \$ | 97,539 | \$ | 35,585 | \$ 5,024 | \$ \$ | 1,246,786 |

| | - | One-to r-family | _ | Multi- amily | equi | Iome ity lines credit | | ecem | nstruction ber 31, 201 ousands) | b | mmercial ousiness | Co | nsumer | Unallocated | | Total |
|--|------|--------------------|------|-----------------|------|-----------------------------|---------------|------|---------------------------------------|----|----------------------|----|--------|-------------|------|----------|
| Amount of allowance for loan losses for loans deemed to be impaired | \$ | 211 | \$ | 44 | \$ | 8 | \$ 220 | \$ | 3 | \$ | 4 | \$ | | \$ | \$ | 490 |
| Amount of allowance for loan losses for loans not deemed to be impaired | | 1,650 | | 1,317 | | 237 | 6,760 | | 1,427 | | 1,057 | | 115 | | | 12,563 |
| | \$ | 1,861 | \$ | 1,361 | \$ | 245 | \$ 6,980 | \$ | 1,430 | \$ | 1,061 | \$ | 115 | \$ | \$ | 13,053 |
| Amount of allowance for loan losses for loans acquired with deteriorated credit quality included above | \$ | 79 | \$ | 44 | \$ | | \$ | \$ | 3 | \$ | | \$ | | \$ | \$ | 126 |
| Loans deemed to be impaired | \$ | 5,352 | \$ | 5,257 | \$ | 124 | \$ 12,739 | \$ | 34,265 | \$ | 1,115 | \$ | | \$ | \$ | 58,852 |
| Loans not deemed to | | , - | | , | | | , | | , | | , | | | | · | , |
| be impaired | ۷ | 112,537 | 1 | 71,411 | (| 60,865 | 515,846 | | 58,893 | | 70,429 | | 5,195 | | 1 | ,295,176 |
| | \$ 4 | 117,889 | \$ 1 | 76,668 | \$ (| 60,989 | \$ 528,585 | \$ | 93,158 | \$ | 71,544 | \$ | 5,195 | \$ | \$ 1 | ,354,028 |

The following table provides information about the Company s past due and non-accrual loans at the dates indicated.

| | 30-59 Days Past Due | 60-89 Days Past Due | September 30, 201 90 Days or Greater Past Due (In thousands) | Total Past Due | Loans on Non-accrual | |
|-----------------------------|---------------------------|---------------------------|--|--|-------------------------|--|
| Real estate loans: | | | , , | | | |
| Residential real estate: | | | | | | |
| One-to four-family | \$ 6,315 | \$ 2,002 | \$ 8,824 | \$ 17,141 | \$ 19,224 | |
| Multi-family | | 7 | 840 | 847 | 1,460 | |
| Home equity lines of credit | 1,255 | 306 | 703 | 2,264 | 2,525 | |
| Commercial real estate | 1,104 | | 4,706 | 5,810 | 9,230 | |
| Construction | 1,246 | | 7,778 | 9,024 | 7,778 | |
| Total real estate loans | 9,920 | 2,315 | 22,851 | 35,086 | 40,217 | |
| Commercial business loans | 410 | , | 291 | 701 | 525 | |
| Consumer | 313 | 197 | | 510 | | |
| Total | \$ 10,643 | \$ 2,512 | \$ 23,142 | \$ 36,297 | \$ 40,742 | |
| | · , | | , , | . , | | |
| | 30-59 Days Past Due | 30-59 60-89 Days Days | | December 31, 2011 90 Days or Greater Total Past Due Past Due | | |

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| | | | (In thousands) |) | |
|-----------------------------|-----------|----------|----------------|-----------|--------------|
| Real estate loans: | | | | | |
| Residential real estate: | | | | | |
| One-to four-family | \$ 5,399 | \$ 2,652 | \$ 6,204 | \$ 14,255 | \$ 15,795 |
| Multi-family | 2,350 | 659 | 436 | 3,445 | 1,605 |
| Home equity lines of credit | 1,695 | 552 | 892 | 3,139 | 1,765 |
| Commercial real estate | 3,834 | | 3,641 | 7,475 | 11,588 |
| Construction | 475 | 2,511 | 16,316 | 19,302 | 22,434 |
| | | | | | |
| Total real estate loans | 13,753 | 6,374 | 27,489 | 47,616 | 53,187 |
| Commercial business loans | 51 | 5 | 266 | 322 | 508 |
| Consumer | 510 | 210 | | 720 | |
| | | | | | |
| Total | \$ 14,314 | \$ 6,589 | \$ 27,755 | \$ 48,658 | \$ 53,695 |

At September 30, 2012 and December 31, 2011, the Company did not have any accruing loans past due 90 days or more. Delinquent loans at September 30, 2012 and December 31, 2011 included \$2.6 million and \$5.2 million of loans acquired with evidence of credit deterioration. At September 30, 2012 and December 31, 2011, non-accrual loans included \$4.2 million and \$6.8 million of loans acquired with evidence of credit deterioration.

The following tables provide information with respect to the Company s impaired loans at the dates and for the periods indicated.

| | Sep | 12 | De | December 31, 2011 Unpaid | | | |
|---|------------------------|----------------------|----------|-----------------------------------|----------------------|----------------------|--|
| | Recorded Investment | Principal Balance | | Recorded Investment usands) | Principal Balance | Related Allowance | |
| Impaired loans without a valuation allowance: | | | | | | | |
| One-to four-family | \$ 2,045 | \$ 2,254 | \$ | \$ 3,542 | \$ 4,044 | \$ | |
| Multi-family | 1,862 | 2,482 | | 4,821 | 4,849 | | |
| Home equity lines of credit | 22 | 22 | | 100 | 100 | | |
| Commercial real estate | 8,307 | 8,381 | | 7,624 | 7,988 | | |
| Construction | 20,156 | 21,149 | | 33,110 | 34,193 | | |
| Commercial business loans | 264 | 365 | | 514 | 617 | | |
| Total | 32,656 | 34,653 | | 49,711 | 51,791 | | |
| Impaired loans with a valuation allowance: | | | | | | | |
| One-to four-family | 2,453 | 2,554 | 210 | 1,810 | 1,960 | 211 | |
| Multi-family | 1,392 | 1,392 | 44 | 436 | 482 | 44 | |
| Home equity lines of credit | | | | 24 | 24 | 8 | |
| Commercial real estate | 2,581 | 2,581 | 11 | 5,115 | 5,115 | 220 | |
| Construction | 2,719 | 2,913 | 779 | 1,155 | 1,740 | 3 | |
| Commercial business loans | 854 | 854 | 158 | 601 | 601 | 4 | |
| Total | 9,999 | 10,294 | 1,202 | 9,141 | 9,922 | 490 | |
| Total impaired loans | \$ 42,655 | \$ 44,947 | \$ 1,202 | \$ 58,852 | \$ 61,713 | \$ 490 | |

| | Three Mon | ths Ended Septe | ember 30, 2012 Interest | Three Mon | nber 30, 2011 Interest Income | |
|---|-----------------------------------|----------------------------------|--|--|-------------------------------------|--------------------------------|
| | Average Recorded Investment | Interest Income Recognized | Income Recognized on Cash Basis (In tho | Average Recorded Investment usands) | Interest Income Recognized | Recognized on Cash Basis |
| Impaired loans without a valuation allowance: | | | | | | |
| One-to four-family | \$ 2,049 | \$ 33 | \$ 24 | \$ 2,738 | \$ 42 | \$ 37 |
| Multi-family | 3,068 | 55 | 51 | 4,175 | 39 | 78 |
| Home equity lines of credit | 23 | | | 100 | 2 | |
| Commercial real estate | 8,170 | 158 | 92 | 6,545 | 213 | 188 |
| Construction | 20,164 | 317 | 147 | 26,477 | 798 | 618 |
| Commercial business loans | 273 | 7 | 5 | 543 | 10 | 6 |
| Total | 33,747 | 570 | 319 | 40,578 | 1,104 | 927 |
| Impaired loans with a valuation allowance: | | | | | | |
| One-to four-family | 2,457 | 20 | 20 | 1,159 | 16 | 10 |
| Multi-family | 1,394 | 29 | 29 | | | |
| Home equity lines of credit | | | | 24 | | |
| Commercial real estate | 2,581 | 39 | | 5,168 | 84 | 49 |
| Construction | 2,719 | 76 | 9 | | | |
| Commercial business loans | 856 | 15 | 11 | 503 | 54 | 44 |

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| Total | 10,007 | | 179 | | 69 | 6,854 | | 154 | | 103 |
|----------------------|---------------------------|----|-------------|----|-----|--------------------|----|-------|----|-------|
| T . 11 | ф. 42. 7. 5. 4 | ф | 5 40 | ф | 200 | ф. 4 7. 400 | Φ. | 1.050 | ф | 1.020 |
| Total impaired loans | \$ 43,754 | \$ | 749 | \$ | 388 | \$ 47,432 | \$ | 1,258 | \$ | 1,030 |

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| | Nine Mont | ths Ended Septe | ember 30, 2012 Interest | Nine Months Ended September 30, 201 Interest | | | | |
|---|-----------------------------------|----------------------------------|---------------------------------------|---|----------------------------------|---------------------------------------|--|--|
| | Average Recorded Investment | Interest Income Recognized | Income Recognized on Cash Basis | Average Recorded Investment usands) | Interest Income Recognized | Income Recognized on Cash Basis | | |
| Impaired loans without a valuation allowance: | | | | | | | | |
| One-to four-family | \$ 2,229 | \$ 110 | \$ 83 | \$ 2,619 | \$ 127 | \$ 119 | | |
| Multi-family | 4,240 | 275 | 254 | 3,437 | 222 | 254 | | |
| Home equity lines of credit | 23 | 1 | 1 | 100 | 5 | 4 | | |
| Commercial real estate | 8,820 | 478 | 341 | 4,020 | 374 | 336 | | |
| Construction | 25,784 | 1,207 | 666 | 21,748 | 1,474 | 975 | | |
| Commercial business loans | 256 | 21 | 16 | 290 | 30 | 18 | | |
| Total | 41,352 | 2,092 | 1,361 | 32,214 | 2,232 | 1,706 | | |
| Impaired loans with a valuation allowance: | | | | | | | | |
| One-to four-family | 2,140 | 76 | 63 | 1,052 | 47 | 32 | | |
| Multi-family | 1,047 | 87 | 87 | | | | | |
| Home equity lines of credit | | | | 24 | 1 | 1 | | |
| Commercial real estate | 2,581 | 117 | | 5,208 | 243 | 142 | | |
| Construction | 2,917 | 237 | 37 | | | | | |
| Commercial business loans | 860 | 47 | 40 | 251 | 54 | 44 | | |
| Total | 9,545 | 564 | 227 | 6,535 | 345 | 219 | | |
| Total impaired loans | \$ 50,897 | \$ 2,656 | \$ 1,588 | \$ 38,749 | \$ 2,577 | \$ 1,925 | | |

At September 30, 2012, additional funds of \$2.1 million are committed to be advanced in connection with impaired construction loans.

The following is a summary of troubled debt restructurings for the periods indicated.

| | | Three Months Ended September 30, | | | | | | | | | | | |
|--------------------|--------------------|----------------------------------|-----------------------|----|--------------------------------------|------------------------------------|----|-------------------------|----|------------------------|--|--|--|
| | | 2012 | | | | | | 2011 | | | | | |
| | Number of Loans | | odification alance | | lodification alance (Dollars i | Number of Loans n thousands) | | Iodification Balance | | Iodification alance | | | |
| Real estate loans: | | | | | | | | | | | | | |
| One-to four-family | 2 | \$ | 582 | \$ | 582 | 5 | \$ | 1,287 | \$ | 1,287 | | | |
| Total | 2 | \$ | 582 | \$ | 582 | 5 | \$ | 1,287 | \$ | 1,287 | | | |

| | Nine Months Ended September 30, | | | | | | | | | | |
|------------------------|---------------------------------|-------|--------------|--------|---------------------|------------|-------|--------------|-------------------------|---------|--|
| | 2012 2011 | | | | | | | | | | |
| | Number | | | | | Number | | | | | |
| | of | Pre-M | lodification | Post-N | Iodification | of | Pre-M | Iodification | ation Post-Modification | | |
| | Loans | В | Balance | | alance | nce Loans | | Balance | | Balance | |
| | | | | | (Dollars in | thousands) | | | | | |
| Real estate loans: | | | | | | | | | | | |
| One-to four-family | 6 | \$ | 1,433 | \$ | 1,433 | 7 | \$ | 1,863 | \$ | 1,863 | |
| Commercial real estate | | | | | | 1 | | 3,450 | | 3,450 | |
| Construction | | | | | | 2 | | 2,237 | | 2,237 | |
| | | | | | | | | | | | |
| Total | 6 | \$ | 1,433 | \$ | 1,433 | 10 | \$ | 7,550 | \$ | 7,550 | |

The following provides information on how loans were modified as TDRs for the periods indicated.

| | Three Months En 2012 | ded September 30 2011 | , Nine Months End 2012 | ed September 30, 2011 |
|----------------------------------|-------------------------|--------------------------|---------------------------|--------------------------|
| | | (In | thousands) | |
| Adjusted interest rates | \$ 582 | \$ 1,287 | \$ 1,433 | \$ 5,313 |
| Combination of rate and maturity | | | | 2,237 |
| Total | \$ 582 | \$ 1,287 | \$ 1,433 | \$ 7,550 |

The Company generally places loans modified as TDRs on non-accrual status for a minimum period of six months. Loans modified as TDRs qualify for return to accrual status once they have demonstrated performance with the modified terms of the loan agreement for a minimum of six months. TDRs are reported as impaired loans with an allowance established as part of the allocated component of the allowance for loan losses when the discounted cash flows of the impaired loan is lower than the carrying value of that loan. TDRs may be removed from impairment disclosures in the year following the restructure if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies an interest rate equal to that which would be provided to a borrower with similar credit at the time of restructuring.

The following table is a summary of TDRs that defaulted in the first twelve months after restructure:

| | | ree M 2012 | onths E | nded Septeml | ber 30, 2011 | Nine Months Ended September 2012 201 | | | | er 30, 2011 | , |
|--------------------|-----------------|---------------|-----------------|--------------------|------------------------|---|-------------|-------------------|-----------------|----------------|-------------------|
| | Number of Loans | Rec | orded stment | Number of Loans | Recorded Investment | Number of Loans in thousands) | Red Inve | corded estment | Number of Loans | Rec | corded estment |
| Real estate loans: | | | | | (= | , | | | | | |
| One-to four-family | 2 | \$ | 361 | | \$ | 4 | \$ | 796 | 3 | \$ | 812 |
| Total | 2 | \$ | 361 | | \$ | 4 | \$ | 796 | 3 | \$ | 812 |

Loans modified as TDRs with payment defaults are considered in the allocated component of the allowance for loan losses for each of the Company s loan portfolio segments. The Company s historical loss experience factors include charge-offs on loans modified as TDRs, if any, as adjusted for additional qualitative factors such as levels/trends in delinquent and non-performing loans.

The Company utilizes a nine grade internal loan rating system for multi-family residential, commercial real estate, construction and commercial loans as follows:

Loans rated 1, 2, 3 and 3A: Loans in these categories are considered pass rated loans with low to average risk.

Loans rated 4 and 4A: Loans in this category are considered special mention. These loans are starting to show signs of potential weakness and are being closely monitored by management.

Loans rated 5: Loans in this category are considered substandard. Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Company will sustain some loss if the weakness is not corrected.

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Loans rated 6: Loans in this category are considered doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.

Loans rated 7: Loans in this category are considered uncollectible (loss) and of such little value that their continuance as loans is not warranted.

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On an annual basis, or more often if needed, the Company formally reviews the ratings on all multi-family residential, commercial real estate, construction and commercial business loans. The Company also engages an independent third-party to review a significant portion of loans within these segments on at least an annual basis. Management uses the results of these reviews as part of its annual review process. For one-to four-family real estate loans, home equity lines of credit and consumer loans, management uses delinquency reports as the key credit indicator.

The following tables provide information with respect to the Company s risk rating at the dates indicated.

| | N. 14.6 . 11 | September 30, 2012 | | | | | |
|--------------------|--|--------------------------------------|--------------|-------------------|----|----------------------|--|
| | Multi-family residential real estate | Commercial real estate (In th | Coi | nstruction ls) | | mmercial ousiness | |
| Loans rated 1 - 4A | \$ 178,747 | \$ 604,292 | \$ | 171,620 | \$ | 134,675 | |
| Loans rated 5 | 6,186 | 10,868 | | 18,846 | | 901 | |
| Loans rated 6 | | | | | | | |
| Loans rated 7 | | | | | | | |
| Total | \$ 184,933 | \$ 615,160 | \$ | 190,466 | \$ | 135,576 | |
| | Malti family | Decemb | ber 31, | 2011 | | | |
| | Multi-family residential real estate | Commercial real estate (In the | Construction | | | mmercial ousiness | |
| Loans rated 1 - 4A | \$ 165,754 | \$ 516,059 | susunu \$ | 62,992 | \$ | 70,650 | |
| Loans rated 5 | 10,914 | 12,526 | Ψ | 30,166 | Ψ | 894 | |
| Loans rated 6 | 20,22 | _, | | , | | | |
| Loans rated 7 | | | | | | | |
| Total | \$ 176,668 | \$ 528,585 | \$ | 93,158 | \$ | 71,544 | |

6. COMMITMENTS AND DERIVATIVES

In the normal course of business, there are outstanding commitments which are not reflected in the accompanying consolidated financial statements.

Loan Commitments

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying consolidated balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for loan commitments is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance sheet instruments.

A summary of outstanding financial instruments whose contract amounts represent credit risk is as follows:

| | September 30, 2012 (In tho | • | | |
|---------------------------------------|----------------------------------|----|---------|--|
| Unadvanced portion of existing loans: | | | | |
| Construction | \$ 137,922 | \$ | 83,493 | |
| Home equity line of credit | 40,581 | | 38,085 | |
| Other lines and letters of credit | 56,644 | | 33,603 | |
| Commitments to originate: | | | | |
| One-to four-family | 16,812 | | 6,417 | |
| Commercial real estate | 91,094 | | 70,544 | |
| Construction | 44,812 | | 66,481 | |
| Commercial business loans | 18,657 | | 71,491 | |
| Other loans | 214 | | 4,725 | |
| Total loan commitments outstanding | \$ 406,736 | \$ | 374,839 | |

Commitments to originate loans are agreements to lend to a customer provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since a portion of the commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. The Company evaluates each customer s credit worthiness on a case by case basis. The amount of collateral obtained, if deemed necessary by the Company for the extension of credit, is based upon management s credit evaluation of the borrower. Collateral held includes, but is not limited to, residential real estate and deposit accounts.

Unfunded commitments under lines of credit are commitments for possible future extensions of credit to existing customers. These lines of credit are collateralized if deemed necessary and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed. Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Derivative Loan Commitments

Residential real estate loan commitments are referred to as derivative loan commitments if the loan that will result from exercise of the commitment will be held for sale upon funding. The Company enters into commitments to fund residential real estate loans at specified times in the future, with the intention that these loans will subsequently be sold in the secondary market. A residential loan commitment requires the Company to originate a loan at a specific interest rate upon the completion of various underwriting requirements. Outstanding derivative loan commitments expose the Company to the risk that the price of the loans arising from the exercise of the loan commitment might decline from the inception of the rate lock to funding of the loan due to increases in loan interest rates. If interest rates increase, the value of these commitments decreases. Conversely, if interest rates decrease, the value of these loan commitments increase. Derivative loan commitments with a notional amount of \$35.4 million and \$23.3 million were outstanding at September 30, 2012 and December 31, 2011, respectively. The fair value of such commitments was an asset of \$852,000 and \$536,000 at September 30, 2012 and December 31, 2011, respectively and is included in other assets.

Forward Loan Sale Commitments

To protect against the price risk inherent in derivative loan commitments, the Company utilizes both mandatory delivery and best efforts forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments. Under a mandatory delivery contract, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Company fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay the investor a pair-off fee, based then-current market prices, to compensate the investor for the shortfall. Under a best efforts contract, the Company commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor and the investor commits to a price that it will purchase the loan from the Company if the loan to the underlying borrower closes. The Company generally enters into forward sale contracts on the same day it commits to lend funds to a potential borrower. The Company expects that these forward

loan sale commitments will experience changes in fair value opposite to the change in fair value of derivative loan commitments. Forward loan sale commitments with a notional amount of \$52.4 million and \$10.8 million were outstanding at September 30, 2012 and December 31, 2011, respectively. The fair value of such commitments was a liability of \$560,000 and \$28,000 at September 30, 2012 and December 31, 2011, respectively and is included in other liabilities.

The following table presents the fair values of derivative instruments in the balance sheet.

| | Assets | Septemb Assets | | s |
|---|-------------------------------------|---------------------|--|---------------|
| | Balance Sheet Location | Fair Value | Liabilities Balance Sheet Location (n thousands) | Fair Value |
| Derivative loan commitments | Other assets | \$ 852 | N/A | \$ |
| Forward loan sale commitments | N/A | | Other liabilities | 560 |
| Total | | \$ 852 | | \$ 560 |
| | | December 31, 2011 | | |
| | Assets | Decemb | er 31, 2011 Liabilities | |
| | Assets Balance Sheet Location | Fair Value | Liabilities Balance Sheet Location | Fair Value |
| Derivative loan commitments | Balance Sheet | Fair Value | Liabilities Balance Sheet | |
| Derivative loan commitments Forward loan sale commitments | Balance Sheet Location | Fair Value (1 | Liabilities Balance Sheet Location (n thousands) | Value |

The following table presents information pertaining to the Company s derivative instruments included in the consolidated statement of income:

Amount of Coin/(Loss)

| | | Amount of Gain/(Loss) | | | | | |
|---|-----------------------------|-----------------------|-----------------------------|------------|------------------|--|--|
| Derivative Instrument | Location of Gain/(Loss) | | Three Months 2012 | | tember 30 011 | | |
| | | | (In thou | usands) | | | |
| Derivative loan commitments | Mortgage banking gains, net | \$ | 76 | \$ | 603 | | |
| Forward loan sale commitments | Mortgage banking gains, net | | (179) | | (231) | | |
| Total | | \$ | (103) | \$ | 372 | | |
| | | | Amount of For the Nine M | Months End | | | |
| Derivative Instrument | I4:f C-:-/(I) | , | 2012 | | | | |
| | Location of Gain/(Loss) | | | | 011 | | |
| | Location of Gain/(Loss) | • | (In thou | | 011 | | |
| Derivative loan commitments | Mortgage banking gains, net | \$ | | | 653 | | |
| Derivative loan commitments Forward loan sale commitments | ` , | | (In thou | usands) | | | |
| | Mortgage banking gains, net | | (<i>In thou</i> 316 | usands) | 653 | | |

For the nine months ended September 30, 2012, the Company recognized net mortgage banking gains of \$1.9 million, consisting of \$2.1 million in net gains on sale of loans and \$216,000 in net derivative mortgage banking losses. For the nine months ended September 30, 2011, the Company recognized net mortgage banking gains of \$1.5 million, consisting of \$1.1 million in net gains on sale of loans and \$402,000 in net

derivative mortgage banking gains.

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Other Commitments

As of September 30, 2012, the Company had outstanding commitments totaling \$1.8 million for the construction of two new branches located in Belmont and the Allston area of Boston, Massachusetts.

7. FAIR VALUE OF ASSETS AND LIABILITIES

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The fair value of assets and liabilities is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company s various assets and liabilities. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the asset or liability.

The Company groups its assets and liabilities measured or disclosed at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 Valuation is based on quoted prices in active markets for identical assets or liabilities. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The following methods and assumptions were used by the Company in estimating fair value disclosures:

<u>Cash and cash equivalents</u> The carrying amounts of cash and short-term instruments approximate fair values, based on the short-term nature of the assets.

<u>Certificates of deposit</u> Fair values of certificates of deposit are estimated using discounted cash flow analyses based on current market rates for similar types of deposits.

<u>Securities available for sale</u> All fair value measurements are obtained from a third party pricing service and are not adjusted by management. Marketable equity securities are measured at fair value utilizing quoted market prices (Level 1). Corporate bonds, obligations of government-sponsored enterprises, municipal bonds and mortgage-backed securities are determined by pricing models that consider standard input factors such as observable market data, benchmark yields, reported trades, broker/dealer quotes, credit spreads, benchmark securities, as well as new issue data, monthly payment information, and collateral performance, among others (Level 2). Other debt securities are measured at fair value utilizing pricing models, discounted cash flow methodologies, or similar techniques that require significant management judgment or estimation (Level 3).

<u>Federal Home Loan Bank stock</u> The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

Loans held for sale The fair value is based on commitments in effect from investors or prevailing market prices.

<u>Loans</u> For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans are estimated using discounted cash flow analyses, using market interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

<u>Deposits</u> The fair values disclosed for non-certificate accounts, by definition, equal to the amount payable on demand at the reporting date which is their carrying amounts. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Borrowings The fair value is estimated using discounted cash flow analyses based on the current incremental borrowing rates in the market for similar types of borrowing arrangements.

<u>Accrued interest</u> The carrying amounts of accrued interest approximate fair value.

<u>Forward loan sale commitments and derivative loan commitments</u> Forward loan sale commitments and derivative loan commitments are based on fair values of the underlying mortgage loans and the probability of such commitments being exercised. Management judgment and estimation is required in determining these fair value measurements.

<u>Off-balance sheet credit-related instruments</u> Fair values for off-balance-sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standing. The fair value of these instruments is considered immaterial.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized as follows:

| | | September | Total Fair | |
|---|-----------|--------------------------------|------------|------------|
| | Level 1 | Level 2 Level 3 (In thousands) | | Value |
| Assets | | | | |
| Securities available for sale | | | | |
| Debt securities: | | | | |
| Corporate bonds | \$ | \$ 133,791 | \$ | \$ 133,791 |
| Government-sponsored enterprises | | 47,947 | | 47,947 |
| Municipal bonds | | 7,474 | | 7,474 |
| Residential mortgage-backed securities: | | | | |
| Government-sponsored enterprises | | 20,374 | | 20,374 |
| Private label | | 3,540 | | 3,540 |
| Total debt securities | | 213,126 | | 213,126 |
| Marketable equity securities: | | | | |
| Common stocks | 46,338 | | | 46,338 |
| Money market mutual funds | 15,340 | | | 15,340 |
| Total marketable equity securities | 61,678 | | | 61,678 |
| Total securities available for sale | 61,678 | 213,126 | | 274,804 |
| Derivative loan commitments | | | 852 | 852 |
| Total assets | \$ 61,678 | \$ 213,126 | \$ 852 | \$ 275,656 |
| Liabilities | | | | |
| Forward loan sale commitments | \$ | \$ | \$ 560 | \$ 560 |
| Total liabilities | \$ | \$ | \$ 560 | \$ 560 |

| | | December 31, 2011 | | | Total | l Fair |
|---|-----------|--------------------------|----|-------|--------|--------|
| | Level 1 | Level 2 (In thou | | vel 3 | | lue |
| Assets | | | | | | |
| Securities available for sale | | | | | | |
| Debt securities: | | | | | | |
| Corporate bonds | \$ | \$ 165,704 | \$ | | \$ 165 | 5,704 |
| Government-sponsored enterprises | | 83,195 | | | 83 | 3,195 |
| Municipal bonds | | 7,574 | | | - | 7,574 |
| Residential mortgage-backed securities: | | | | | | |
| Government-sponsored enterprises | | 26,664 | | | 20 | 5,664 |
| Private label | | 7,055 | | | 7 | 7,055 |
| Total debt securities | | 290,192 | | | 290 | 0,192 |
| Marketable equity securities: | | | | | | |
| Common stocks | 36,007 | | | | 36 | 5,007 |
| Money market mutual funds | 9,031 | | | | Ģ | 9,031 |
| Total marketable equity securities | 45,038 | | | | 45 | 5,038 |
| Total securities available for sale | 45,038 | 290,192 | | | 335 | 5,230 |
| Derivative loan commitments | | | | 536 | | 536 |
| Total assets | \$ 45,038 | \$ 290,192 | \$ | 536 | \$ 335 | 5,766 |
| Liabilities | | | | | | |
| Forward loan sale commitments | \$ | \$ | \$ | 28 | \$ | 28 |
| Total liabilities | \$ | \$ | \$ | 28 | \$ | 28 |

For the three and nine months ended September 30, 2012 and 2011, there were no transfers in or out of Levels 1 and 2 and the changes in Level 3 assets and liabilities that are measured at fair value on a recurring basis are as follows:

| | | | / | | | | nber 30 011 |
|----|-------|---------------------------|------------------------------|--|---|--|---|
| - | | _ | | _ | V-1- | _ | .011 |
| | | | | | | | |
| | | | | | | | |
| \$ | 395 | \$ | 30 | \$ | 508 | \$ | |
| | | | | | | | |
| | (103) | | 372 | | (216) | | 402 |
| | | | | | | | |
| \$ | 292 | \$ | 402 | \$ | 292 | \$ | 402 |
| T | | | | _ | | | |
| | | | | | | | |
| • | 202 | Φ | 402 | • | 202 | • | 402 |
| | \$ | \$ 395 (103) \$ 292 | \$ 395 \$ (103) \$ 292 \$ | \$ 395 \$ 30 (103) 372 \$ 292 \$ 402 | 2012 2011 2 (In thousands) \$ 395 \$ 30 \$ (103) 372 \$ 292 \$ 402 \$ | 2012 2011 2012 (In thousands) \$ 395 \$ 30 \$ 508 | 2012 2011 2012 2 (In thousands) \$ 395 \$ 30 \$ 508 \$ (103) 372 (216) \$ 292 \$ 402 \$ 292 \$ |

Assets Measured at Fair Value on a Non-recurring Basis

The Company may also be required, from time to time, to measure certain other assets on a non-recurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from the application of lower-of-cost-or market accounting or write-downs of individual assets.

The following tables summarize the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets. The gain/loss represents the amount of write-down, charge-off or specific reserve recorded during the periods noted on the assets held at period end. There were no liabilities measured at fair value on a non-recurring basis.

| | Level 1 | September 30 Level 2 | Level 3 | Septer 2 | onths Ended mber 30, 012 otal d/(Loss) | Sept | onths Ended ember 30, 2012 Total in/(Loss) |
|------------------------|------------|----------------------------|-----------|----------|--|------|--|
| Impaired loans | \$ | \$ | \$ 8,797 | \$ | (550) | \$ | (1,040) |
| Foreclosed real estate | | | 2,487 | | (185) | | (356) |
| | \$ | \$ | \$ 11,284 | \$ | (735) | \$ | (1,396) |

| | | December 31, 2011 | | Septem 20 To | nths Ended nber 30, 012 otal | Septe | onths Ended mber 30, 2012 Total |
|------------------------|---------|-------------------|----------|--------------------|---------------------------------------|-------|--|
| | Level 1 | Level 2 | Level 3 | Gain | /(Loss) | Gan | n/(Loss) |
| | | | (In a | thousands) | | | |
| Impaired loans | \$ | \$ | \$ 4,571 | \$ | (286) | \$ | (337) |
| Foreclosed real estate | | | 3,853 | | (90) | | (90) |
| | \$ | \$ | \$ 8,424 | \$ | (376) | \$ | (427) |

Certain impaired loans were adjusted to fair value, less cost to sell, of the underlying collateral securing these loans resulting in losses. The loss is not recorded directly as an adjustment to current earnings, but rather as a component in determining the allowance for loan losses. Fair value was measured using appraised values of collateral and adjusted as necessary by management based on unobservable inputs for specific properties.

Certain properties in foreclosed real estate were adjusted to fair value using appraised values of collateral, less cost to sell, and adjusted as necessary by management based on unobservable inputs for specific properties. The loss on foreclosed assets represents adjustments in valuation recorded during the time period indicated and not for losses incurred on sales.

Summary of Fair Values of Financial Instruments

The estimated fair values, and related carrying amounts, of the Company s financial instruments are as follows. Certain financial instruments and all nonfinancial instruments are exempt from disclosure requirements. Accordingly, the aggregate fair value amounts presented herein do not represent the underlying fair value of the Company.

| | September 30, 2 Carrying Fa | | | 12 · Value | |
|------------------------------------|--------------------------------|------------|------------------------|---------------|------------|
| | Amount | Level 1 | Level 2 (In thousands) | Level 3 | Total |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 177,512 | \$ 177,512 | \$ | \$ | \$ 177,512 |
| Securities available for sale | 274,804 | 61,678 | 213,126 | | 274,804 |
| Federal Home Loan Bank stock | 12,064 | | | 12,064 | 12,064 |
| Loans and loans held for sale, net | 1,648,401 | | | 1,691,876 | 1,691,876 |
| Accrued interest receivable | 6,466 | | | 6,466 | 6,466 |
| Financial liabilities: | | | | | |
| Deposits | 1,796,851 | | | 1,806,535 | 1,806,535 |
| Borrowings | 171,851 | | 175,161 | | 175,161 |
| Accrued interest payable | 802 | | | 802 | 802 |

| On-balance sheet derivative financial instruments: | | | |
|--|-----|-----|-----|
| Derivative loan commitments: | | | |
| Assets | 852 | 852 | 852 |
| Forward loan sale commitments: | | | |
| Liabilities | 560 | 560 | 560 |

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| | Carrying | | December 31, 201 Fair | | |
|--|------------|------------|--------------------------|-----------|------------|
| | Amount | Level 1 | Level 2 (In thousands) | Level 3 | Total |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 156,685 | \$ 156,685 | \$ | \$ | \$ 156,685 |
| Certificates of deposit | 2,500 | | 2,516 | | 2,516 |
| Securities available for sale | 335,230 | 45,038 | 290,192 | | 335,230 |
| Federal Home Loan Bank stock | 12,538 | | | 12,538 | 12,538 |
| Loans and loans held for sale, net | 1,345,493 | | | 1,382,972 | 1,382,972 |
| Accrued interest receivable | 7,282 | | | 7,282 | 7,282 |
| Financial liabilities: | | | | | |
| Deposits | 1,604,488 | | | 1,613,792 | 1,613,792 |
| Borrowings | 131,450 | | 135,619 | | 135,619 |
| Accrued interest payable | 972 | | | 972 | 972 |
| On-balance sheet derivative financial instruments: | | | | | |
| Derivative loan commitments: | | | | | |
| Assets | 536 | | | 536 | 536 |
| Forward loan sale commitments: | | | | | |
| Liabilities | 28 | | | 28 | 28 |

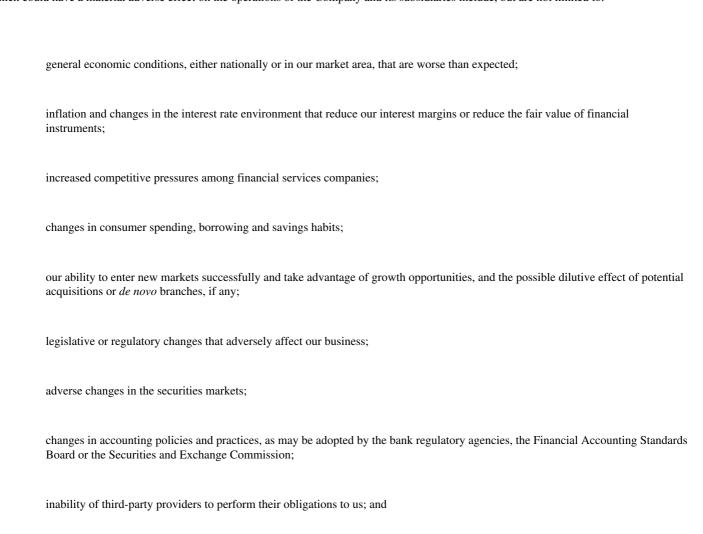
ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis of the financial condition and results of operations is intended to assist in understanding the financial condition and results of operations of Meridian Interstate Bancorp, Inc. The following discussion should be read in conjunction with the consolidated financial statements, notes and tables included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2011, filed with the Securities and Exchange Commission.

Forward Looking Statements

This report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words believe, expect, intend, anticipate, estimate, similar expressions. The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and its subsidiaries include, but are not limited to:

proje



changes in our organization, compensation and benefit plans.

Management s ability to predict results or the effect of future plans or strategies is inherently uncertain. These factors include, but are not limited to, general economic conditions, changes in the interest rate environment, legislative or regulatory changes that may adversely affect our business, changes in accounting policies and practices, changes in competition and demand for financial services, adverse changes in the securities markets and changes in the quality or composition of the Company s loan or investment portfolios. Additional factors that may affect our results are discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed with the Securities and Exchange Commission on March 15, 2012, under Risk Factors, which is available through the SEC s website at www.sec.gov, as updated by subsequent filings with the SEC. These risks and uncertainties should be considered in evaluating forward-looking statements and undue

reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

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Critical Accounting Policies

The Company s summary of significant accounting policies are described in Note 1 to the Consolidated Financial Statements included in the 2011 Annual Report on Form 10-K for the year ended December 31, 2011. The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Management has identified accounting for the allowance for loan losses, the valuation of goodwill and analysis for impairment, other-than-temporary impairment of securities and the valuation of deferred tax assets and foreclosed real estate as the Company s critical accounting policies.

Comparison of Financial Condition at September 30, 2012 and December 31, 2011

Assets

Total assets increased \$245.0 million, or 12.4%, to \$2.219 billion at September 30, 2012 from \$1.974 billion at December 31, 2011. Cash and cash equivalents increased \$20.8 million, or 13.3%, to \$177.5 million at September 30, 2012 from \$156.7 million at December 31, 2011. Securities available for sale decreased \$60.4 million, or 18.0%, to \$274.8 million at September 30, 2012 from \$335.2 million at December 31, 2011. Net loans increased \$283.8 million, or 21.2%, to \$1.625 billion at September 30, 2012 from \$1.341 billion at December 31, 2011. The net increase in loans for the nine months ended September 30, 2012 was primarily due to increases of \$86.6 million in commercial real estate loans, \$97.3 million in construction loans and \$64.0 million in commercial business loans.

Asset Quality

Credit Risk Management

Our strategy for credit risk management focuses on having well-defined credit policies and uniform underwriting criteria and providing prompt attention to potential problem loans.

When a borrower fails to make a required loan payment, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status, including contacting the borrower by letter and phone at regular intervals. When the borrower is in default, we may commence collection proceedings. If a foreclosure action is instituted and the loan is not brought current, paid in full, or refinanced before the foreclosure sale, the real property securing the loan generally is sold at foreclosure. Management informs the Executive Committee monthly of the amount of loans delinquent more than 30 days. Management provides detailed information to the Board of Directors on loans 60 or more days past due and all loans in foreclosure and repossessed property that we own.

Delinquencies

Total past due loans decreased \$12.3 million, or 25.4%, to \$36.3 million at September 30, 2012 from \$48.7 million at December 31, 2011, reflecting decreases of \$4.6 million in loans 90 days or more past due and \$7.7 million in loans 30 to 89 days past due. Delinquent loans at September 30, 2012 included \$17.6 million of loans acquired in the Mt. Washington merger, including \$5.6 million that were 30 to 59 days past due, \$1.2 million that were 60 to 89 days past due and \$10.9 million that were 90 days or more past due. At September 30, 2012, non-accrual loans exceed loans 90 days or more past due primarily due to loans which were placed on non-accrual status based on a determination that the ultimate collection of all principal and interest due was not expected and certain loans that remain on non-accrual status until they attain a sustained payment history of six months.

Non-performing Assets

Non-performing assets include loans that are 90 or more days past due or on non-accrual status and real estate and other loan collateral acquired through foreclosure and repossession. Loans 90 days or more past due may remain on an accrual basis if adequately collateralized and in the process of collection. At September 30, 2012, the Company did not have any accruing loans past due 90 days or more. For non-accrual loans, interest previously accrued but not collected is reversed and charged against income at the time a loan is placed on non-accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

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Real estate that we acquire as a result of foreclosure or by deed-in-lieu of foreclosure is classified as foreclosed real estate until it is sold. When property is acquired, it is initially recorded at the fair value less costs to sell at the date of foreclosure, establishing a new cost basis. Holding costs and declines in fair value after acquisition of the property result in charges against income.

The following table provides information with respect to our non-performing assets at the dates indicated.

| | September 30, 2012 (Dollars | December 31, 20 ars in thousands) | | |
|---|-----------------------------|-----------------------------------|--------|--|
| Loans accounted for on a non-accrual basis: | | | | |
| Real estate loans: | | | | |
| Residential real estate: | | | | |
| One-to four-family | \$ 19,224 | \$ | 15,795 | |
| Multi-family | 1,460 | | 1,605 | |
| Home equity lines of credit | 2,525 | | 1,765 | |
| Commercial real estate | 9,230 | | 11,588 | |
| Construction | 7,778 | | 22,434 | |
| | | | | |
| Total real estate loans | 40,217 | | 53,187 | |
| Commercial business loans | 525 | | 508 | |
| | | | | |
| Total non-accrual loans | 40,742 | | 53,695 | |
| Foreclosed assets | 2,487 | | 3,853 | |
| | | | | |
| Total non-performing assets | \$ 43,229 | \$ | 57,548 | |
| 1 | , -,, | - | , | |
| Non-performing loans to total loans | 2.48% | | 3.97% | |
| Non-performing loans to total assets | 1.84% | | 2.72% | |
| Non-performing assets to total assets | 1.95% | | 2.91% | |

Non-performing loans declined \$13.0 million to \$40.7 million, or 2.48% of total loans outstanding at September 30, 2012, from \$53.7 million, or 3.97% of total loans outstanding at December 31, 2011. Non-performing assets declined \$14.3 million to \$43.2 million, or 1.95% of total assets, at September 30, 2012, from \$57.5 million, or 2.91% of total assets, at December 31, 2011. Non-performing assets at September 30, 2012 included \$20.0 million of assets acquired in the Mt. Washington merger, comprised of \$19.2 million of non-performing loans and \$769,000 of foreclosed real estate. Interest income that would have been recorded for the nine months ended September 30, 2012 had nonaccruing loans been current according to their original terms amounted to \$1.1 million.

Troubled Debt Restructurings

In the course of resolving non-performing loans, the Bank may choose to restructure the contractual terms of certain loans, with terms modified to fit the ability of the borrower to repay in line with its current financial status. A loan is considered a troubled debt restructuring if, for reasons related to the debtor s financial difficulties, a concession is granted to the debtor that would not otherwise be considered.

The following table summarizes the Company s troubled debt restructurings (TDRs) at the dates indicated.

| | September 30, 2012 (In the | ember 31, 2011 | |
|----------------------------------|----------------------------------|-------------------|--------|
| TDRs on accrual status: | (-11 111) | , | |
| One-to four-family | \$ 1,784 | \$ | 1,269 |
| Home equity lines of credit | 22 | | |
| Construction | 3,562 | | |
| | | | |
| Total TDRs on accrual status | 5,368 | | 1,269 |
| | | | |
| TDRs on non-accrual status: | | | |
| One-to four-family | 2,715 | | 2,052 |
| Commercial real estate | 4,506 | | 4,663 |
| Construction | 3,937 | | 7,715 |
| | | | |
| Total TDRs on non-accrual status | 11,158 | | 14,430 |
| | , | | , |
| Total TDRs | \$ 16,526 | \$ | 15,699 |

The increase in one-to four-family TDRs on accrual was due to one residential loan modification and three one-to four-family TDRs that were returned to accrual status during the nine months ended September 30, 2012. Modifications of one-to four-family TDRs consist of rate reductions, loan term extensions or provisions for interest-only payments for a specified period up to 12 months. The Company has generally been successful with the concessions it has offered to borrowers to date. The increase in construction TDRs was due to one construction TDR which was returned to accrual status. The Company generally returns TDRs to accrual status when they have sustained payments for six months based on the restructured terms.

Potential Problem Loans

Certain loans are identified during the Company s loan review process that are currently performing in accordance with their contractual terms and we expect to receive payment in full of principal and interest, but it is deemed probable that we will be unable to collect all the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. This may result from deteriorating conditions, such as cash flows, collateral values or creditworthiness of the borrower. These loans are classified as impaired but are not accounted for on a non-accrual basis. There were no potential problem loans identified at September 30, 2012 other than those already classified as non-performing, impaired or troubled debt restructurings.

Allowance for Loan Losses

The allowance for loan losses is maintained at levels considered adequate by management to provide for probable loan losses inherent in the loan portfolio as of the consolidated balance sheet reporting dates. The allowance for loan losses is based on management s assessment of various factors affecting the loan portfolio, including portfolio composition, delinquent and non-accrual loans, national and local business conditions and loss experience and an overall evaluation of the quality of the underlying collateral.

The following table sets forth the breakdown of the allowance for loan losses by loan category at the periods indicated:

| | Sep | tember 30, 201 | 2 | De | cember 31, 201 | 1 |
|---|-----------|--|---|---------------------|--|---|
| | Amount | % of Allowance to Total Allowance | % of Loans in Category of Total Loans (Dollars in t | Amount housands) | % of Allowance to Total Allowance | % of Loans in Category of Total Loans |
| Real estate loans: | | | | | | |
| Residential real estate: | | | | | | |
| One-to four-family | \$ 2,611 | 13.9% | 27.4% | \$ 1,861 | 14.3% | 30.9% |
| Multi-family | 1,537 | 8.3 | 11.3 | 1,361 | 10.4 | 13.0 |
| Home equity lines of credit | 256 | 1.4 | 3.7 | 245 | 1.9 | 4.5 |
| Commercial real estate | 7,423 | 39.9 | 37.4 | 6,980 | 53.4 | 39.0 |
| Construction | 4,540 | 24.4 | 11.6 | 1,430 | 11.0 | 6.9 |
| | | | | | | |
| Total real estate loans | 16,367 | 87.9 | 91.4 | 11,877 | 91.0 | 94.3 |
| Commercial business loans | 2,144 | 11.5 | 8.2 | 1,061 | 8.1 | 5.3 |
| Consumer | 111 | 0.6 | 0.4 | 115 | 0.9 | 0.4 |
| | | | | | | |
| Total loans | \$ 18,622 | 100.0% | 100.0% | \$ 13,053 | 100.0% | 100.0% |
| | | | | | | |
| Allowance to non-accrual loans | 45.71% | | | 24.31% | | |
| Allowance to total loans outstanding | 1.13% | | | 0.96% | | |
| Net charge-offs to average loans outstanding (annualized) | 0.02% | | | 0.06% | | |

The Company s provision for loan losses was \$2.3 million for the quarter ended September 30, 2012 compared to \$1.6 million for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the provision for loan losses was \$5.8 million compared to \$2.4 million for the nine months ended September 30, 2011. The changes were based primarily on management s assessment of loan portfolio growth and composition changes, an ongoing evaluation of credit quality and current economic conditions. In addition, increases in the provision for loan losses were primarily due to growth in the commercial real estate, construction and commercial business loan categories for the third quarter and nine months ended September 30, 2012 compared to the same periods in 2011. Loans in the commercial real estate, construction and commercial business categories have higher inherent credit risk than loans in the residential real estate loan categories. The allowance for loan losses was \$18.6 million or 1.13% of total loans outstanding at September 30, 2012, compared to \$13.1 million or 0.96% of total loans outstanding at December 31, 2011. The Company continues to assess the adequacy of its allowance for loan losses in accordance with established policies.

The allowance consists of general and allocated components. The general component relates to pools of non-impaired loans and is based on historical loss experience adjusted for qualitative factors. The allocated component relates to loans that are classified as impaired, whereby an allowance is established when the discounted cash flows, collateral value or observable market price of the impaired loan is lower than the carrying value of that loan.

The Company had impaired loans totaling \$42.7 million and \$58.9 million as of September 30, 2012 and December 31, 2011, respectively. At September 30, 2012, impaired loans totaling \$10.0 million had an allocated allowance of \$1.2 million. Impaired loans totaling \$9.1 million had an allocated allowance of \$490,000 at December 31, 2011. The Company s average investment in impaired loans was \$50.9 million and \$38.7 million for the nine months ended September 30, 2012 and 2011, respectively.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Impairment is measured on a loan by loan basis by either the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

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Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, we do not separately identify individual one-to four-family residential and consumer loans for impairment disclosures, unless such loans are subject to a troubled debt restructuring. The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a TDR. All TDRs are initially classified as impaired.

We review residential and commercial loans for impairment based on the fair value of collateral, if collateral-dependent, or the present value of expected cash flows. Management has reviewed the collateral value for all impaired and non-accrual loans that were collateral-dependent as of September 30, 2012 and considered any probable loss in determining the allowance for loan losses.

For residential loans measured for impairment based on the collateral value, we will do the following:

When a loan becomes seriously delinquent, generally 60 days past due, internal valuations are completed by our in-house appraiser who is a Massachusetts certified residential appraiser. We obtain third party appraisals, which are generally the basis for charge-offs when a loss is indicated, prior to the foreclosure sale. We generally are able to complete the foreclosure process within nine to 12 months from receipt of the internal valuation.

We make adjustments to appraisals based on updated economic information, if necessary, prior to the foreclosure sale. We review current market factors to determine whether, in management s opinion, downward adjustments to the most recent appraised values may be warranted. If so, we use our best estimate to apply an estimated discount rate to the appraised values to reflect current market factors.

Appraisals we receive are based on comparable property sales. For commercial loans measured for impairment based on the collateral value, we will do the following:

We obtain a third party appraisal at the time a loan is deemed to be in a workout situation and there is no indication that the loan will return to performing status, generally when the loan is 90 days or more past due. One or more updated third party appraisals are obtained prior to foreclosure depending on the foreclosure timeline. In general we order new appraisals every 180 days on loans in the process of foreclosure.

We make downward adjustments to appraisals when conditions warrant. Adjustments are made by applying a discount to the appraised value based on occupancy, recent changes in condition to the property and certain other factors. Adjustments are also made to appraisals for construction projects involving residential properties based on recent sales of units. Losses are recognized if the appraised value less estimated costs to sell is less than our carrying value of the loan.

Appraisals we receive are generally based on a reconciliation of comparable property sales and income capitalization approaches. For loans on construction projects involving residential properties, appraisals are generally based on a discounted cash flow analysis assuming a bulk sale to a single buyer.

Loans that are partially charged off generally remain on non-accrual status until foreclosure or such time that they are performing in accordance with the terms of the loan and have a sustained payment history of at least six months. The accrual of interest is generally discontinued when the contractual payment of principal or interest has become 90 days past due or management has serious doubts about further collectibility of principal or interest, even though the loan is currently performing. Loan losses are charged against the allowance when we believe the uncollectibility of a loan balance is confirmed, generally when appraised values (as adjusted values, if applicable) less estimated costs to sell, are less than the Company s carrying values.

Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and our results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while we believe we have established our allowance for loan losses in conformity with

generally accepted accounting principles in the United States of America, there can be no assurance that regulators, in reviewing our loan portfolio, will not require us to increase our allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect our financial condition and results of operations.

Deposits

Deposits are a major source of our funds for lending and other investment purposes. Deposit inflows and outflows are significantly influenced by general interest rates and money market conditions. Our deposit base is comprised of demand, NOW, money market, regular savings and other deposits, and certificates of deposit. We consider demand, NOW, money market, and regular and other deposits to be core deposits. Total deposits increased \$192.4 million, or 12.0%, to \$1.797 billion at September 30, 2012 from \$1.604 billion at December 31, 2011. Our continuing focus on the acquisition and expansion of core deposit relationships resulted in net growth in those non-term balances of \$204.4 million to \$1.162 billion, or 64.7% of total deposits, at September 30, 2012. The net deposit growth also reflects \$85.7 million of new deposits in the two branches opened since September 2011.

The following table summarizes the period end balance and the composition of deposits:

| | September | r 30, 2012 Percent | Decembe | December 31, 2011 | | |
|----------------------------|--------------|------------------------|--------------|------------------------------|--|--|
| | Balance | of Total Deposits | Balance | Percent of Total Deposits | | |
| | | (Dollars in thousands) | | | | |
| Demand deposits | \$ 192,019 | 10.8% | \$ 145,274 | 9.1% | | |
| NOW deposits | 167,950 | 9.3 | 153,651 | 9.6 | | |
| Money market deposits | 565,011 | 31.4 | 445,868 | 27.8 | | |
| Regular and other deposits | 237,519 | 13.2 | 213,266 | 13.3 | | |
| Certificates of deposit | 634,352 | 35.3 | 646,429 | 40.2 | | |
| | | | | | | |
| Total | \$ 1,796,851 | 100.0% | \$ 1,604,488 | 100.0% | | |

Borrowings

We use borrowings from the Federal Home Loan Bank of Boston to supplement our supply of funds for loans and investments. In addition, we also purchase federal funds from local banking institutions as an additional short-term funding source for the Bank. Total borrowings increased \$40.4 million, or 30.7%, to \$171.9 million at September 30, 2012 from \$131.5 million at December 31, 2011, reflecting a \$46.9 million increase in Federal Home Loan Bank of Boston advances partially offset by a \$6.5 million decrease in short-term borrowings. The Bank entered into new advances with the Federal Home Loan Bank of Boston totaling \$90.0 million with terms of 5 to 7 years and fixed interest rates of 0.99% to 1.57% during the nine months ended September 30, 2012. At September 30, 2012 and December 31, 2011, Federal Home Loan Bank of Boston advances totaled \$161.8 million and \$114.9 million, respectively, with a weighted average rate of 2.00% and 2.61%, respectively. At September 30, 2012 and December 31, 2011, federal funds purchased totaled \$10.1 million and \$16.5 million, respectively, with a weighted average rate of 0.27% and 0.15%, respectively. At September 30, 2012, we also had an available line of credit of \$9.4 million with the Federal Home Loan Bank of Boston at an interest rate that adjusts daily, none of which was outstanding at that date.

Stockholders Equity

Total stockholders equity increased \$12.7 million, or 5.8%, to \$232.7 million at September 30, 2012, from \$219.9 million at December 31, 2011. The increase for the nine months ended September 30, 2012 was due primarily to \$10.3 million in net income and a \$2.2 million increase in accumulated other comprehensive income reflecting an increase in the fair value of available for sale securities, net of tax, partially offset by a \$1.1 million increase in treasury stock resulting from the Company s repurchase of 86,304 shares. Stockholders equity to assets was 10.48% at September 30, 2012, compared to 11.14% at December 31, 2011. Book value per share increased to \$10.54 at September 30, 2012 from \$9.93 at December 31, 2011. Tangible book value per share increased to \$9.92 at September 30, 2012 from \$9.31 at December 31, 2011. Market price per share increased \$4.05, or 32.5%, to \$16.50 at September 30, 2012 from \$12.45 at December 31, 2011. At September 30, 2012, the Company and the Bank continued to exceed all regulatory capital requirements.

Average Balance Sheets and Related Yields and Rates

The following tables present information regarding average balances of assets and liabilities, the total dollar amounts of interest income and dividends from average interest-earning assets, the total dollar amounts of interest expense on average interest-bearing liabilities and the resulting annualized average yields and costs. The yields and costs for the periods indicated are derived by dividing income or expense by the average balances of assets or liabilities, respectively, for the periods presented. For purposes of this table, average balances have been calculated using daily average balances, and non-accrual loans are included in average balances but are not deemed material. Loan fees are included in interest income on loans but are not material.

| | For the Three Months Ended September 30, 2012 2011 | | | | | |
|--|--|-----------|-------------------------------------|---------------------------------|-----------|--------------------|
| | Average Balance | Interest | Yield/ Cost (5) (Dollars in t | Average Balance housands) | Interest | Yield/ Cost (5) |
| Assets: | | | , | ĺ | | |
| Interest-earning assets: | | | | | | |
| Loans (1) | \$ 1,597,528 | \$ 19,139 | 4.77% | \$ 1,238,787 | \$ 16,543 | 5.30% |
| Securities and certificates of deposits | 286,257 | 1,971 | 2.74 | 351,591 | 2,867 | 3.24 |
| Other interest-earning assets (2) | 152,519 | 71 | 0.19 | 214,075 | 112 | 0.21 |
| Total interest-earning assets | 2,036,304 | 21,181 | 4.14 | 1,804,453 | 19,522 | 4.29 |
| Noninterest-earning assets | 122,327 | | | 128,334 | | |
| Total assets | \$ 2,158,631 | | | \$ 1,932,787 | | |
| Liabilities and stockholders equity: | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| NOW deposits | \$ 159,302 | 192 | 0.48 | \$ 135,989 | 149 | 0.43 |
| Money market deposits | 542,576 | 1,173 | 0.86 | 383,240 | 884 | 0.92 |
| Regular and other deposits | 234,869 | 225 | 0.38 | 210,337 | 257 | 0.48 |
| Certificates of deposit | 628,017 | 2,315 | 1.47 | 701,655 | 3,136 | 1.77 |
| Total interest-bearing deposits | 1,564,764 | 3,905 | 0.99 | 1,431,221 | 4,426 | 1.23 |
| Borrowings | 169,736 | 837 | 1.96 | 136,211 | 778 | 2.27 |
| Total interest-bearing liabilities | 1,734,500 | 4,742 | 1.09 | 1,567,432 | 5,204 | 1.32 |
| and the state of t | ,, | ,, | | , , - | -, - | |
| Noninterest-bearing demand deposits | 177,444 | | | 128,364 | | |
| Other noninterest-bearing liabilities | 15,518 | | | 16,919 | | |
| outer nominerest coming manning | 10,010 | | | 10,515 | | |
| Total liabilities | 1,927,462 | | | 1,712,715 | | |
| Total stockholders equity | 231,169 | | | 220,072 | | |
| Total stockholders equity | 231,107 | | | 220,072 | | |
| Total liabilities and stockholders equity | \$ 2,158,631 | | | \$ 1,932,787 | | |
| Net interest-earning assets | \$ 301,804 | | | \$ 237,021 | | |
| 6 | , , | | | ,,- | | |
| Net interest income | | \$ 16,439 | | | \$ 14,318 | |
| Interest rate spread (3) | | | 3.05% | | | 2.97% |
| Net interest margin (4) | | | 3.21% | | | 3.15% |
| 5 | 117.40% | | | 115.12% | | |
| | | | | | | |

Average interest-earning assets to average interest-bearing liabilities

Supplemental Information:

| Total deposits, including noninterest-bearing demand | | | | | | |
|--|--------------|----------|-------|--------------|----------|-------|
| deposits | \$ 1,742,208 | \$ 3,905 | 0.89% | \$ 1,559,585 | \$ 4,426 | 1.13% |
| Total deposits and borrowings, including | | | | | | |
| noninterest-bearing demand deposits | \$ 1,911,944 | \$ 4,742 | 0.99% | \$ 1,695,796 | \$ 5,204 | 1.22% |

- (1) Loans on non-accrual status are included in average balances.
- (2) Includes Federal Home Loan Bank stock and associated dividends.
- (3) Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
- (4) Net interest margin represents net interest income divided by average interest-earning assets.
- (5) Annualized.

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| | For the Nine Months Ended September 30, 2012 2011 | | | | | |
|---|---|-----------|-------------------------------|---------------------------------|-----------|--------------------|
| | Average Balance | Interest | Yield/ Cost (5) (Dollars in t | Average Balance housands) | Interest | Yield/ Cost (5) |
| Assets: | | | | ĺ | | |
| Interest-earning assets: | | | | | | |
| Loans (1) | \$ 1,495,449 | \$ 55,692 | 4.97% | \$ 1,208,880 | \$ 49,340 | 5.46% |
| Securities and certificates of deposits | 308,027 | 6,846 | 2.97 | 372,858 | 9,384 | 3.36 |
| Other interest-earning assets (2) | 136,217 | 248 | 0.24 | 190,558 | 350 | 0.25 |
| Total interest-earning assets | 1,939,693 | 62,786 | 4.32 | 1,772,296 | 59,074 | 4.46 |
| Noninterest-earning assets | 126,110 | | | 126,470 | | |
| Total assets | \$ 2,065,803 | | | \$ 1,898,766 | | |
| Liabilities and stockholders equity: | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| NOW deposits | \$ 148,942 | 517 | 0.46 | \$ 131,510 | 436 | 0.44 |
| Money market deposits | 501,858 | 3,191 | 0.85 | 361,188 | 2,623 | 0.97 |
| Regular and other deposits | 227,959 | 655 | 0.38 | 203,223 | 796 | 0.52 |
| Certificates of deposit | 630,742 | 7,362 | 1.56 | 702,357 | 9,760 | 1.86 |
| Total interest-bearing deposits | 1,509,501 | 11,725 | 1.04 | 1,398,278 | 13,615 | 1.30 |
| Borrowings | 148,417 | 2,376 | 2.14 | 146,866 | 2,458 | 2.24 |
| Total interest-bearing liabilities | 1,657,918 | 14,101 | 1.14 | 1,545,144 | 16,073 | 1.39 |
| Noninterest-bearing demand deposits | 164,571 | | | 120,362 | | |
| Other noninterest-bearing liabilities | 15,912 | | | 13,706 | | |
| Other homiterest-bearing habitudes | 13,912 | | | 13,700 | | |
| Total liabilities | 1,838,401 | | | 1,679,212 | | |
| Total stockholders equity | 227,402 | | | 219,554 | | |
| Total liabilities and stockholders equity | \$ 2,065,803 | | | \$ 1,898,766 | | |
| Net interest-earning assets | \$ 281,775 | | | \$ 227,152 | | |
| Net interest income | | \$ 48,685 | | | \$ 43,001 | |
| Interest rate spread (3) | | | 3.18% | | | 3.07% |
| Net interest margin (4) | | | 3.35% | | | 3.24% |
| Average interest-earning assets to average interest-bearing liabilities | 117 000 | | 3.33 70 | 114 700 | | 3.2470 |
| Supplemental Information: | 117.00% | | | 114.70% | | |
| Total deposits, including noninterest-bearing demand | | | | | | |
| deposits | \$ 1,674,072 | \$ 11,725 | 0.94% | \$ 1,518,640 | \$ 13,615 | 1.20% |
| Total deposits and borrowings, including | Ψ 1,077,072 | Ψ 11,723 | 0.7770 | Ψ 1,510,040 | Ψ 13,013 | 1.20/0 |
| noninterest-bearing demand deposits | \$ 1,822,489 | \$ 14,101 | 1.03% | \$ 1,665,506 | \$ 16,073 | 1.29% |

⁽¹⁾ Loans on non-accrual status are included in average balances.

⁽²⁾ Includes Federal Home Loan Bank stock and associated dividends.

⁽³⁾ Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.

- (4) Net interest margin represents net interest income divided by average interest-earning assets.
- (5) Annualized.

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Rate/Volume Analysis

The following table sets forth the effects of changing rates and volumes on our net interest income. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the prior columns. For purposes of this table, changes attributable to changes in both rate and volume that cannot be segregated have been allocated proportionally based on the changes due to rate and the changes due to volume.

| | Three Months Ended September 30, 2012 Compared to 2011 Increase (Decrease) Due to | | | Nine Months Ended September 30, 2012 Compared to 2011 Increase (Decrease) Due to | | |
|---|--|------------|----------|---|------------|----------|
| | Volume | Rate | Total | Volume | Rate | Total |
| | | | (In tho | usands) | sands) | |
| Interest Income: | | | | | | |
| Loans | \$ 4,388 | \$ (1,792) | \$ 2,596 | \$ 10,986 | \$ (4,634) | \$ 6,352 |
| Securities and certificates of deposits | (491) | (405) | (896) | (1,513) | (1,025) | (2,538) |
| Other interest-earning assets | (30) | (11) | (41) | (99) | (3) | (102) |
| Total | 3,867 | (2,208) | 1,659 | 9,374 | (5,662) | 3,712 |
| Interest Expense: | | | | | | |
| Deposits | 90 | (611) | (521) | 146 | (2,036) | (1,890) |
| Borrowings | 173 | (114) | 59 | 26 | (108) | (82) |
| Total | 263 | (725) | (462) | 172 | (2,144) | (1,972) |
| Change in net interest income | \$ 3,604 | \$ (1,483) | \$ 2,121 | \$ 9,202 | \$ (3,518) | \$ 5,684 |

Results of Operations for the Three and Nine Months Ended September 30, 2012 and 2011

Net Income

Our primary source of income is net interest income. Net interest income is the difference between interest income, which is the income that we earn on our loans and investments, and interest expense, which is the interest that we pay on our deposits and borrowings. Changes in levels of interest rates affect our net interest income. A secondary source of income is non-interest income, which includes revenue that we receive from providing products and services. The majority of our non-interest income generally comes from customer service fees, loan fees, bank-owned life insurance, mortgage banking gains and gains on sales of securities.

The Company recorded net income of \$2.7 million, or \$0.12 per diluted share, for the quarter ended September 30, 2012 compared to \$2.6 million, or \$0.12 per diluted share, for the quarter ended September 30, 2011. Income before income tax expense increased \$254,000 to \$4.3 million, the net result of increases in net interest income of \$2.1 million and non-interest income of \$1.0 million, partially offset by increases in the provision for loan losses of \$781,000 and non-interest expenses of \$2.1 million.

For the nine months ended September 30, 2012, net income was \$10.3 million, or \$0.47 per diluted share compared to \$10.0 million, or \$0.46 per diluted share, for the nine months ended September 30, 2011. Income before income tax expense decreased \$93,000 to \$15.6 million, the net result of increases in the provision for loan losses of \$3.4 million and non-interest expenses of \$7.0 million partially offset by increases in net interest income of \$5.7 million and non-interest income of \$4.7 million.

The Company recorded a pre-tax gain of \$4.8 million on June 8, 2012 due to the sale of Hampshire First Bank, which was 43% owned by the Company, to NBT Bancorp, Inc. (NBTB) and NBT Bank, N.A. On an after-tax basis, this gain increased net income by \$2.9 million, or \$0.13 per diluted share, for the nine months ended September 30, 2012.

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The Company s return on average assets was 0.50% for the quarter ended September 30, 2012 compared to 0.54% for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the Company s return on average assets was 0.67% compared to 0.70% for the nine months ended September 30, 2011.

The Company s return on average equity was 4.70% for the quarter ended September 30, 2012 compared to 4.78% for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the Company s return on average equity was 6.05% compared to 6.08% for the nine months ended September 30, 2011.

Net Interest Income

Net interest income increased \$2.1 million, or 14.8%, to \$16.4 million for the quarter ended September 30, 2012 from \$14.3 million for the quarter ended September 30, 2011. The net interest rate spread and net interest margin were 3.05% and 3.21%, respectively, for the quarter ended September 30, 2012 compared to 2.97% and 3.15%, respectively, for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, net interest income increased \$5.7 million, or 13.2%, to \$48.7 million from \$43.0 million for the nine months ended September 30, 2011. The net interest rate spread and net interest margin were 3.18% and 3.35%, respectively, for the nine months ended September 30, 2012 compared to 3.07% and 3.24%, respectively, for the nine months ended September 30, 2011. The increases in net interest income were due primarily to strong loan growth along with declines in the cost of funds for the third quarter and nine months ended September 30, 2012 compared to the same periods in 2011.

The average balance of the Company s loan portfolio increased \$358.7 million, or 29.0%, to \$1.598 billion, which was partially offset by the decline in the yield on loans of 53 basis points to 4.77% for the quarter ended September 30, 2012 compared to the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the average balance of the loan portfolio increased \$286.6 million, or 23.7%, to \$1.495 billion, which was partially offset by the decrease in the yield on loans of 49 basis points to 4.97% compared to the nine months ended September 30, 2011.

The Company s cost of total deposits declined 24 basis points to 0.89%, which was partially offset by the increase in the average balance of total deposits of \$182.6 million, or 11.7%, to \$1.742 billion for the quarter ended September 30, 2012 compared to the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the cost of total deposits declined 26 basis points to 0.94%, which was partially offset by the increase in the average balance of total deposits of \$155.4 million, or 10.2%, to \$1.674 billion compared to the nine months ended September 30, 2011

The Company s yield on interest-earning assets declined 15 basis points to 4.14% for the quarter ended September 30, 2012 compared to 4.29% for the quarter ended September 30, 2011, while the cost of funds declined 23 basis points to 0.99% for the quarter ended September 30, 2012 compared to 1.22% for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the yield on interest-earning assets declined by 14 basis points to 4.32% compared to 4.46% for the nine months ended September 30, 2011, while the cost of funds declined by 26 basis points to 1.03% for the nine months ended September 30, 2012 compared to 1.29% for the nine months ended September 30, 2011.

Provision for Loan Losses

The Company s provision for loan losses was \$2.3 million for the quarter ended September 30, 2012 compared to \$1.6 million for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the provision for loan losses was \$5.8 million compared to \$2.4 million for the nine months ended September 30, 2011. Increases in the provision for loan losses were primarily due to growth in the commercial real estate, construction and commercial business loan categories for the third quarter and nine months ended September 30, 2012 compared to the same periods in 2011. The allowance for loan losses was \$18.6 million or 1.13% of total loans outstanding at September 30, 2012, compared to \$13.1 million or 0.96% of total loans outstanding at December 31, 2011. For further analysis of the changes in the allowance for loan losses including the provision for loans losses refer to *Management s Discussion and Analysis of Results of Operations and Financial Condition -Allowance for Loan Losses*.

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Non-Interest Income

Non-interest income increased income increased \$1.0 million, or 28.9%, to \$4.5 million for the quarter ended September 30, 2012 from \$3.5 million for the quarter ended September 30, 2011, primarily due to increases of \$1.1 million in gain on sales of securities, net and \$433,000 in customer service fees, partially offset by decreases of \$314,000 in equity income from the Hampshire First Bank affiliate and \$123,000 in mortgage banking gains, net. For the nine months ended September 30, 2012, non-interest income increased \$4.7 million, or 37.5%, to \$17.1 million from \$12.4 million for the nine months ended September 30, 2011, primarily due to a \$4.8 million gain on sale of the Hampshire First Bank affiliate and increases of \$722,000 in customer service fees and \$434,000 in mortgage banking gains, net, partially offset by decreases of \$822,000 in equity income from the Hampshire First Bank affiliate and \$312,000 in gain on sales of securities, net.

Non-Interest Expenses

Non-interest expenses increased \$2.1 million, or 17.2%, to \$14.4 million for the quarter ended September 30, 2012 from \$12.3 million for the quarter ended September 30, 2011, primarily due to increases of \$975,000 in salaries and employee benefits and \$1.1 million in other non-interest expenses. For the nine months ended September 30, 2012, non-interest expenses increased \$7.0 million, or 18.9%, to \$44.4 million from \$37.4 million for the nine months ended September 30, 2011, primarily due to increases of \$4.8 million in salaries and employee benefits and \$2.3 million in other non-interest expenses. The increases in non-interest expenses were primarily associated with the new branches opened and costs associated with the expansion of residential and commercial lending capacity in the past year. The Company s efficiency ratio was 74.14% for the quarter ended September 30, 2012 compared to 70.58% for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the efficiency ratio was 77.93%, excluding the gain on sale of the Hampshire First Bank affiliate, compared to 73.04% for the nine months ended September 30, 2011. We anticipate improvement in our efficiency ratio along with a rise in net interest income as we continue to emphasize loan and core deposit growth.

Provision for Income Taxes

The Company recorded a provision for income taxes of \$1.6 million for the quarter ended September 30, 2012, reflecting an effective tax rate of 36.4%, compared to \$1.4 million, or 34.5%, for the quarter ended September 30, 2011. For the nine months ended September 30, 2012, the provision for income taxes was \$5.3 million, reflecting an effective tax rate of 33.7%, compared to \$5.7 million, or 36.1%, for the nine months ended September 30, 2011. The changes in the income tax provision were primarily due to changes in the components of pre-tax income.

Liquidity and Capital Management

Liquidity Management

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Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities of and payments on investment securities and borrowings from the Federal Home Loan Bank of Boston. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At September 30, 2012, cash and cash equivalents totaled \$177.5 million. In addition, at September 30, 2012, we had \$52.2 million of available borrowing capacity with the Federal Home Loan Bank of Boston, including a \$9.4 million line of credit. On September 30, 2012, we had \$161.8 million of advances outstanding.

Our primary investing activities are the origination of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts and Federal Home Loan Bank advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors and other factors. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

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Capital Management

Both the Company and the Bank are subject to various regulatory capital requirements administered by the Federal Reserve Board and Federal Deposit Insurance Corporation, respectively, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At September 30, 2012, both the Company and the Bank exceeded all of their respective regulatory capital requirements.

The Company s and the Bank s actual capital amounts and ratios follow:

| | Actual | | Minimu Capital Requirem | ent | Minimu To Be V Capitalized Prompt Con Action Pro | Vell Under rective visions |
|---|------------|-------|-------------------------------|------------------|--|-------------------------------------|
| | Amount | Ratio | Amount (Dollars in tho | Ratio usands) | Amount | Ratio |
| <u>September 30, 2012</u> | | | , | ĺ | | |
| Total Capital (to Risk Weighted Assets): | | | | | | |
| Company | \$ 233,791 | 12.7% | \$ 146,759 | 8.0% | N/A | N/A |
| Bank | 197,146 | 10.9 | 144,522 | 8.0 | \$ 180,653 | 10.0% |
| Tier 1 Capital (to Risk Weighted Assets): | | | | | | |
| Company | 212,672 | 11.6 | 73,379 | 4.0 | N/A | N/A |
| Bank | 176,322 | 9.8 | 72,261 | 4.0 | 108,392 | 6.0 |
| Tier 1 Capital (to Average Assets): | | | | | | |
| Company | 212,672 | 10.0 | 85,384 | 4.0 | N/A | N/A |
| Bank | 176,322 | 8.4 | 84,047 | 4.0 | 105,059 | 5.0 |
| December 31, 2011 | | | | | | |
| Total Capital (to Risk Weighted Assets): | | | | | | |
| Company | \$ 217,156 | 13.7% | \$ 127,244 | 8.0% | N/A | N/A |
| Bank | 177,602 | 11.4 | 125,028 | 8.0 | \$ 156,285 | 10.0% |
| Tier 1 Capital (to Risk Weighted Assets): | | | | | | |
| Company | 202,219 | 12.7 | 63,622 | 4.0 | N/A | N/A |
| Bank | 162,661 | 10.4 | 62,514 | 4.0 | 93,771 | 6.0 |
| Tier 1 Capital (to Average Assets): | | | | | | |
| Company | 202,219 | 10.4 | 77,525 | 4.0 | N/A | N/A |
| Bank | 162,661 | 8.5 | 76,328 | 4.0 | 95,410 | 5.0 |

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A reconciliation of the Company s and Bank s stockholders equity to regulatory capital follows:

| | September 30, 2012 Consolidated Bank | | December Consolidated | 31, 2011 Bank |
|---|---|------------|--------------------------|------------------|
| | | (In tho | usands) | |
| Total stockholders equity per financial statements | \$ 232,678 | \$ 195,793 | \$ 219,944 | \$ 180,962 |
| Adjustments to Tier 1 capital: | | | | |
| Accumulated other comprehensive income | (6,227) | (5,692) | (3,985) | (4,561) |
| Goodwill disallowed | (13,687) | (13,687) | (13,687) | (13,687) |
| Servicing assets disallowed | (92) | (92) | (53) | (53) |
| Total Tier 1 capital | 212,672 | 176,322 | 202,219 | 162,661 |
| Adjustments to total capital: | | | | |
| Allowance for loan losses | 18,622 | 18,622 | 13,053 | 13,053 |
| 45% of net unrealized gains on marketable equity securities | 2,497 | 2,202 | 1,884 | 1,888 |
| Total regulatory capital | \$ 233,791 | \$ 197,146 | \$ 217,156 | \$ 177,602 |

We may use capital management tools such as cash dividends and common share repurchases. Pursuant to Federal Reserve Board approval conditions imposed in connection with the formation of the Company, the Company has committed (i) to seek the Federal Reserve Board s prior approval before repurchasing any equity securities from Meridian Financial Services and (ii) that any repurchases of equity securities from stockholders other than Meridian Financial Services will be at the current market price for such stock repurchases. The Company is also subject to the Federal Reserve Board s notice provisions for stock repurchases.

In August 2011, the Company s Board of Directors voted to adopt a fourth stock repurchase program of up to 10% of its outstanding common stock not held by its mutual holding company parent, or 904,224 shares of its common stock. As of September 30, 2012, the Company had repurchased 195,366 shares of its stock at an average price of \$12.83 per share as included in treasury stock, or 21.6% of the shares authorized for repurchase under the Company s fourth stock repurchase program. The Company has repurchased 1,599,294 shares since December 2008.

Off-Balance Sheet Arrangements

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles in the United States of America are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers—requests for funding and take the form of loan commitments and lines of credit.

For the nine months ended September 30, 2012, we engaged in no off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

ITEM 3. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u> Interest Rate Risk Management

Our earnings and the market value of our assets and liabilities are subject to fluctuations caused by changes in the level of interest rates. We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Our strategy for managing interest rate risk emphasizes: originating loans with adjustable interest rates; selling the residential real estate fixed-rate loans with terms greater than 15 years that we originate; promoting core deposit products; and gradually extending the maturity of funding sources, as borrowing and term deposit rates are historically low.

We have an Asset/Liability Management Committee to coordinate all aspects of asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

Net Interest Income Simulation Analysis

We analyze our interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest sensitive. An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period.

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income. Interest income simulations are completed quarterly and presented to the Asset/Liability Committee and the board of directors. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation process are reviewed by the Asset/Liability Committee and the Executive Committee on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analysis incorporates management—s current assessment of the risk that pricing margins will change adversely over time due to competition or other factors.

Simulation analysis is only an estimate of our interest rate risk exposure at a particular point in time. We continually review the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

The simulation uses projected repricing of assets and liabilities on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments. Prepayment rates can have a significant impact on interest income simulation. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that in turn affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security and loan repayment activity.

The following table reflects changes in estimated net interest income for the Bank due to immediate non-parallel changes in interest rates at October 1, 2012 through September 30, 2013.

| Increase (Decrease) | Net Interest Income | | |
|--------------------------|---------------------|------------------|---------|
| in Market Interest Rates | Amount | Change | Percent |
| | (Dol | lars in thousand | ls) |
| 300 | \$ 63,550 | \$ (3,262) | (4.88)% |
| Flat | 66,812 | | |
| -50 | 68,364 | 1,552 | 2.32 |

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ITEM 4. <u>Controls and Procedures</u>

- (a) Disclosure Controls and Procedures The Company s management, including the Company s principal executive officer and principal financial officer, have evaluated the effectiveness of the Company s disclosure controls and procedures, as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the SEC) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (2) is accumulated and communicated to the Company s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.
- (b) Internal Control over Financial Reporting There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II OTHER INFORMATION

ITEM 1. <u>LEGAL PROCEEDINGS</u>

Periodically, there have been various claims and lawsuits against us, such as claims to enforce liens, condemnation proceedings on properties in which we hold security interests, claims involving the making and servicing of real property loans and other issues incident to our business. We are not a party to any pending legal proceedings that we believe would have a material adverse effect on our financial condition, results of operations or cash flows.

ITEM 1A. RISK FACTORS

For information regarding our risk factors, see Risk Factors, in our 2011 Annual Report on Form 10-K, filed with the SEC on March 15, 2012, which is available through the SEC s website at www.sec.gov. As of September 30, 2012, our risk factors have not changed materially from those reported in the annual report. The risks described in our annual report are not the only risks that we face. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations.

ITEM 2. <u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>

- (a.) Not applicable.
- (b.) Not applicable.
- (c.) The following table sets forth information with respect to any purchase made by or on behalf of the Company during the indicated periods:

| | | | | (d) |
|----------------------|-----------------|---------------|-------------------|----------------|
| | | | | Maximum Number |
| | | | | (or |
| | | | | Approximate |
| | | | (c) | Dollar Value) |
| | | | Total Number of | of |
| | | | Shares | Shares (or |
| | | | (or Units) | Units) |
| | | | Purchased as Part | that May Yet |
| | (a) | (b) | of Publicly | Be |
| | Total Number of | Average Price | Announced | Purchased |
| | Shares | Paid Per | Plans | Under |
| | (or Units) | Share (or | or Programs | the Plans or |
| Period | Purchased | Unit) | (1) | Programs |
| July 1 31, 2012 | | \$ | | 708,858 |
| August 1 31, 2012 | | \$ | | 708,858 |
| September 1 30, 2012 | | \$ | | 708,858 |
| | | | | |
| Total | | \$ | | 708,858 |

(1)

In August 2011, the Company s Board of Directors voted to adopt a fourth stock repurchase program of up to 10% of its outstanding common stock not held by its mutual holding company parent, or 904,224 shares of its common stock.

ITEM 3. <u>DEFAULTS UPON SENIOR SECURITIES</u>

Not applicable.

ITEM 4. <u>MINE SAFETY DISCLOSURES</u>

Not applicable.

ITEM 5. <u>other information</u>

None.

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ITEM **6**.

EXHIBITS

| 1 TEM 6 . | <u>EXHIBITS</u> |
|-------------------------|--|
| | |
| 3.1 | Amended and Restated Articles of Organization of Meridian Interstate Bancorp, Inc.* |
| 3.2 | Amended and Restated Bylaws of Meridian Interstate Bancorp, Inc.**** |
| 3.3 | Articles of Correction of Meridian Interstate Bancorp, Inc.*** |
| 4 | Form of Common Stock Certificate of Meridian Interstate Bancorp, Inc.* |
| 10.1 | Form of East Boston Savings Bank Employee Stock Ownership Plan* |
| 10.2 | Form of East Boston Savings Bank Employee Stock Ownership Plan Trust Agreement* |
| 10.3 | East Boston Savings Bank Employee Stock Ownership Plan Loan Agreement, Pledge Agreement and Promissory Note* |
| 10.4 | Form of Amended and Restated Employment Agreement* |
| 10.5 | Form of East Boston Savings Bank Employee Severance Compensation Plan* |
| 10.6 | Form of Supplemental Executive Retirement Agreements with certain directors* |
| 10.7 | [Reserved] |
| 10.8 | [Reserved] |
| 10.9 | [Reserved] |
| 10.10 | Form of Supplemental Executive Retirement Agreement with Richard J. Gavegnano filed as an exhibit to Form 10-Q filed on |
| | May 14, 2008 |
| 10.11 | Form of Employment Agreement with Richard J. Gavegnano incorporated by reference to the Form 8-K filed on January 12, |
| | 2009 |
| 10.12 | Form of Employment Agreement with Deborah J. Jackson incorporated by reference to the Form 8-K filed on January 22, 2009 |
| 10.13 | Form of Supplemental Executive Retirement Agreement with Deborah J. Jackson incorporated by reference to the Form 8-K |
| | filed on January 22, 2009 |
| 10.14 | 2008 Equity Incentive Plan** |
| 10.15 | Amendment to Supplemental Executive Retirement Agreements with Certain Directors incorporated by reference to the |
| | Form 10-K/A filed on April 8, 2009 |
| 10.16 | Agreement and Plan of Merger incorporated by reference to the Form 8-K filed on July 24, 2009 |
| 10.17 | Employment Agreement between Edward J. Merritt and East Boston Savings Bank*** |
| 10.18 | Supplemental Executive Retirement Agreement between East Boston Savings Bank and Edward J. Merritt*** |
| 10.19 | Joint Beneficiary Designation Agreement between Edward J. Merritt and Mt. Washington Co-operative Bank*** |
| 10.20 | First Amendment to Joint Beneficiary Designation Agreement between Edward J. Merritt and Mt. Washington Co-operative |
| | Bank*** |
| 10.21 | Change in Control Agreement between Mark Abbate and East Boston Savings Bank incorporated by reference to the Form 8-K |
| | filed on December 15, 2009 |
| 21 | Subsidiaries of Registrant* |
| 31.1 | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | The following financial statements for the quarter ended September 30, 2012, formatted in XBRL: (i) Consolidated Balance |
| | Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated |
| | Statements of Changes in Stockholders Equity, (v) Consolidated Statements of Cash Flows, and (vi) the Notes to Consolidated |
| 101.INS | Financial Statements. |
| | XBRL Instance Document |
| 101.SCH 101.CAL | XBRL Taxonomy Extension Schema Document XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.CAL 101.DEF | XBRL Taxonomy Extension Calculation Linkbase Document XBRL Taxonomy Extension Definition Linkbase Document |
| 101.DEF 101.LAB | XBRL Taxonomy Extension Definition Linkbase Document XBRL Taxonomy Extension Labels Linkbase Document |
| 101.LAB 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |
| 101.110 | ADIC Taxonomy Distributed Formation Distribute Dovument |

^{*} Incorporated by reference to the Registration Statement on Form S-1 of Meridian Interstate Bancorp, Inc. (File No. 333-146373), originally filed with the Securities and Exchange Commission on September 28, 2007.

^{**} Incorporated by reference to Appendix A to the Company s Definitive Proxy Statement for its 2008 Annual Meeting, as filed with the Securities and Exchange Commission on July 11, 2008.

^{***} Incorporated by reference to the Company s Annual Report on Form 10-K as filed with the Securities and Exchange Commission on March 16, 2010.

^{****} Incorporated by reference to the Company s Form 8-K as filed with the Securities and Exchange Commission on May 17, 2012.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MERIDIAN INTERSTATE BANCORP, INC.

(Registrant)

Dated: November 9, 2012

/s/ Richard J. Gavegnano Richard J. Gavegnano Chairman and Chief Executive Officer (Principal Executive Officer)

Dated: November 9, 2012

/s/ Mark L. Abbate
Mark L. Abbate
Senior Vice President, Treasurer and Chief Financial Officer
(Principal Financial and Accounting Officer)

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