# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

x QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
for the transition period from $\qquad$ To $\qquad$

For the quarterly period ended March 31, 2008

Commission File No. 033-79130

# CONSUMERS BANCORP, INC. 

OHIO
(State or other jurisdiction of

## incorporation or organization)

34-1771400
(I.R.S. Employer

Identification No.)

44657
(Zip Code)
(330) 868-7701
(Registrant $s$ telephone number)

## Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

## Large accelerated filer

Accelerated filer
Non-accelerated filer $x$ (Do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

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## CONSUMERS BANCORP, INC.

## FORM 10-Q

## QUARTER ENDED MARCH 31, 2008

## Part I Financial Information

## Item 1 Financial Statements (Unaudited)

Interim financial information required by Rule 10-01 of Regulation S-X is included in this Form 10-Q as referenced below:
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## PART 1 FINANCIAL INFORMATION

## Item 1 Financial Statements

## CONSUMERS BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)


| LIABILITIES |  |  |
| :---: | :---: | :---: |
| Deposits |  |  |
| Non-interest bearing demand | \$ 43,710 | \$ 42,170 |
| Interest bearing demand | 10,043 | 10,086 |
| Savings | 50,078 | 49,006 |
| Time | 82,187 | 68,329 |
| Total deposits | 186,018 | 169,591 |
| Short-term borrowings | 23,519 | 9,330 |
| Federal Home Loan Bank advances | 11,733 | 2,625 |
| Accrued interest and other liabilities | 1,985 | 1,630 |
| Total liabilities | 223,255 | 183,176 |
| Commitments and contingent liabilities |  |  |
| SHAREHOLDERS EQUITY |  |  |
| Common stock (no par value, 2,500,000 shares authorized; 2,160,000 issued) | 4,869 | 4,869 |
| Retained earnings | 16,767 | 15,920 |
| Treasury stock, at cost (130,442 shares at March 31, 2008 and 94,566 shares at June 30, 2007) | $(1,659)$ | $(1,235)$ |
| Accumulated other comprehensive income (loss) | 373 | (772) |

See accompanying notes to consolidated financial statements

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## CONSUMERS BANCORP, INC.

## CONSOLIDATED STATEMENTS OF INCOME

## (Unaudited)

(Dollars in thousands, except per share amounts)
$\left.\begin{array}{l|rrrr} & \begin{array}{c}\text { Three Months ended } \\ \text { March 31, } \\ \text { Nine Months ended } \\ \text { March 31, }\end{array} \\ \text { 2007 }\end{array}\right)$

| Net Income | $\$$ | 422 | $\$$ | 304 | $\$$ | 1,338 | $\$ 1,064$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic earnings per share |  | $\$$ | 0.21 | $\$$ | 0.14 | $\$$ | 0.65 | $\$$ |

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## CONSUMERS BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

## (Unaudited)

(Dollars in thousands, except per share data)

|  | Three Months ended March 31, |  | Nine Months ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Balance at beginning of period | \$ 19,927 | \$ 19,712 | \$ 18,782 | \$ 19,102 |
| Comprehensive income |  |  |  |  |
| Net Income | 422 | 304 | 1,338 | 1,064 |
| Other comprehensive income | 242 | 52 | 1,145 | 554 |
| Total comprehensive income | 664 | 356 | 2,483 | 1,618 |
| Purchase of treasury stock ( 6,982 and 18,762 shares for the three months and 35,876 and 50,487 shares for the nine month periods ending March 31, 2008 and 2007, respectively) | (79) | (234) | (424) | (632) |
| Common cash dividends | (162) | (147) | (491) | (401) |
| Balance at the end of the period | \$ 20,350 | \$ 19,687 | \$ 20,350 | \$ 19,687 |
| Common cash dividends per share | \$ 0.08 | \$ 0.07 | \$ 0.24 | \$ 0.19 |

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## CONSUMERS BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

| (Dollars in thousands) | Nine Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
| Cash flows from operating activities |  |  |  |  |
| Net cash from operating activities |  | 2,333 |  | 2,063 |
| Cash flow from investing activities |  |  |  |  |
| Securities available-for-sale |  |  |  |  |
| Purchases |  | $(23,224)$ |  | $(8,101)$ |
| Maturities and principal pay downs |  | 3,997 |  | 3,635 |
| Proceeds from sales of available-for-sale securities |  | 4,783 |  | (755) |
| Net increase in federal funds sold |  | $(19,405)$ |  |  |
| Net (increase) decrease in loans |  | $(7,690)$ |  | 4,508 |
| Acquisition of premises and equipment |  | (168) |  | (160) |
| Disposal of premises and equipment |  | 1 |  |  |
| Sale of other real estate owned |  | 1,673 |  | 283 |
| Net cash from investing activities |  | $(40,033)$ |  | (590) |
| Cash flow from financing activities |  |  |  |  |
| Net increase in deposit accounts |  | 16,427 |  | 5,567 |
| Net change in short-term borrowings |  | 14,189 |  | 313 |
| Proceeds of Federal Home Loan Bank advances |  | 10,500 |  | 5,610 |
| Repayments of Federal Home Loan Bank advances |  | $(1,392)$ |  | $(12,575)$ |
| Purchase of treasury stock |  | (424) |  | (632) |
| Dividends paid |  | (491) |  | (401) |
| Net cash from financing activities |  | 38,809 |  | $(2,118)$ |
| Decrease/(increase) in cash or cash equivalents |  | 1,109 |  | (645) |
| Cash and cash equivalents, beginning of period |  | 5,558 |  | 5,941 |
| Cash and cash equivalents, end of period | \$ | 6,667 | \$ | 5,296 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the period: |  |  |  |  |
| Interest |  | 3,563 |  | 2,861 |
| Federal income taxes |  | 305 |  | 160 |
| Non-cash items: |  |  |  |  |
| Transfer from loans to repossessed assets | \$ | 121 | \$ | 283 |

See accompanying notes to consolidated financial statements.

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## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

(Unaudited)

(Dollars in thousands, except per share amounts)

## Note 1 Summary of Significant Accounting Policies:

## Basis of Presentation:

The consolidated financial statements for interim periods are unaudited and reflect all adjustments (consisting of only normal recurring adjustments), which, in the opinion of management, are necessary to present fairly the financial position and results of operations and cash flows for the periods presented. The unaudited financial statements are presented in accordance with the requirements of Form 10-Q and do not include all disclosures normally required by accounting principles generally accepted in the United States of America. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in Consumers Bancorp, Inc. s Form 10-K for the year ended June 30, 2007. The results of operations for the interim period disclosed herein are not necessarily indicative of the results that may be expected for a full year.

The consolidated financial statements include the accounts of Consumers Bancorp, Inc. (the Corporation ) and its wholly owned subsidiary, Consumers National Bank (the Bank ). All significant inter-company transactions and accounts have been eliminated in consolidation.

Segment Information: Consumers Bancorp, Inc. is a bank holding company engaged in the business of commercial and retail banking, which accounts for substantially all of the revenues, operating income, and assets.

Earnings per Share: Earnings per common share are computed based on the weighted average common shares outstanding. The weighted average number of outstanding shares was $2,033,719$ and $2,099,833$ for the quarters ended March 31, 2008 and 2007, respectively. The weighted average number of outstanding shares was $2,048,048$ and $2,115,101$ for the nine months ended March 31, 2008 and 2007, respectively. The Corporation s capital structure contains no dilutive securities.

Adoption of New Accounting Standards: Effective July 1, 2007, the Corporation adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, ( FIN 48 ). This Interpretation clarifies the accounting for uncertainty in income taxes recognized in the Corporation s Consolidated Financial Statements in accordance with FASB Statement 109. Upon adoption of FIN No. 48, no material reserves for uncertain tax positions were recorded. The adoption of this pronouncement had no material effect on the Corporation s Consolidated Financial Statements.

The Corporation s practice is to recognize potential interest and penalties related to unrecognized tax benefits in income tax expense. As of March 31, 2008, the Corporation did not record an accrual for either interest or penalties related to unrecognized tax benefits.

## Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

The Corporation files U.S. federal and Ohio state income tax returns. Tax years 2004-2006 remain open to examination by major taxing jurisdictions to which the Corporation is subject.

## Note 2 Securities

| March 31, 2008 | Fair <br> Value | Gross Unrealized Gains |  | Gross Unrealized Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale: |  |  |  |  |  |
| Obligations of government sponsored entities | \$ 10,526 | \$ | 391 | \$ |  |
| Obligations of states and political subdivisions | 18,532 |  | 130 |  | (257) |
| Mortgage backed securities | 28,442 |  | 436 |  | (20) |
| Equity securities | 878 |  |  |  | (115) |
| Total Securities | \$ 58,378 | \$ | 957 | \$ | (392) |


| June 30, 2007 | Fair <br> Value | Gross Unrealized Gains |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale: |  |  |  |  |  |
| U.S. Treasury | \$ 998 | \$ |  | \$ | (2) |
| Obligations of government sponsored entities | 9,892 |  |  |  | (209) |
| Obligations of states and political subdivisions | 14,638 |  | 8 |  | (503) |
| Mortgage backed securities | 15,598 |  | 7 |  | (477) |
| Equity securities | 1,007 |  | 7 |  |  |
| Total Securities | \$ 42,133 | \$ | 22 | \$ | (1,191) |

The estimated fair values of securities at March 31, 2008, by contractual maturity, are shown below. Actual maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

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## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

|  | Estimated Fair Value |  |
| :---: | :---: | :---: |
| Due in one year or less | \$ | 1,654 |
| Due after one year through five years |  | 2,064 |
| Due after five years through ten years |  | 12,353 |
| Due after ten years |  | 12,987 |
| Total |  | 29,058 |
| Mortgage-backed securities |  | 28,442 |
| Equity securities |  | 878 |
| Total | \$ | 58,378 |

At March 31, 2008, available-for-sale securities included municipal securities issued by Farmersville, Texas school district that are insured by Permanent School Fund Guarantee with an aggregate book value of $\$ 2,190$, or $10.8 \%$, of shareholders equity. Other than this issue, there were no other holdings of securities of any one issuer, other than the U.S. government and its agencies and corporations, with an aggregate book value which exceeds $10 \%$ of shareholders equity. As of March 31, 2008, any unrealized losses on securities have not been recognized into income because the issuer(s) securities are of high credit quality and the decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the securities approach their maturity dates.

## Note 3 Loans

Major classifications of loans were as follows:

|  | March 31, 2008 | June 30, 2007 |  |
| :--- | ---: | ---: | ---: |
| Real estate | residential mortgage | $\$$ | 48,269 |
| Real estate construction | 6,132 | $\$ 0,988$ |  |
| Commercial, financial and agriculture | 88,530 | 2,184 |  |
| Consumer | 6,039 | 82,075 |  |
|  |  |  | 6,200 |
| Total Loans | $\$$ | 148,970 | $\$$ |


|  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | June 30, 2007 |  | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans past due over 90 days and still accruing | \$ | \$ | 73 | \$ | 73 |
| Loans on non-accrual | 1,097 |  | 886 |  | 2,112 |
| Impaired loans | 1,046 |  | 706 |  | 1,920 |
| Amount of allowance allocated to impaired loans | 122 |  | 136 |  | 450 |

For each of the periods listed above, all of the impaired loans were also included in non-accrual loans.

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## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

## Note 4 Allowance for Loan Losses

A summary of activity in the allowance for loan losses for the nine months ended March 31, 2008, and 2007, were as follows:

|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: |
| Beginning of period | $\$ 1,381$ | $\$ 1,557$ |
| Provision | 321 | 460 |
| Charge-offs | $(133)$ | $(425)$ |
| Recoveries | 87 |  |
| Balance at March 31, | $\$ 1,656$ |  |

## Note 5 Federal Home Loan Bank Advances

A summary of Federal Home Loan Bank (FHLB) advances are as follows:

| Maturity | Term | Interest <br> Rate | Balance <br> March 31, 2008 | Interest <br> Rate | Balance <br> June 30, 2007 |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| $09 / 24 / 2007$ | Floating |  | 5.37 | 1,250 |  |  |
| $05 / 02 / 2008$ | Fixed | 4.72 | 1,000 |  |  |  |
| $10 / 02 / 2008$ | Fixed | 4.80 | 1,000 |  |  |  |
| $01 / 15 / 2010$ | Fixed | 2.96 | 625 |  |  |  |
| $07 / 01 / 2010$ | Fixed | 6.90 | 31 | 6.90 | 41 |  |
| $10 / 01 / 2010$ | Fixed | 7.00 | 33 | 7.00 | 51 |  |
| $12 / 01 / 2010$ | Fixed | 6.10 | 146 | 6.10 | 181 |  |
| $12 / 08 / 2010$ | Fixed | 2.92 | 250 |  |  |  |
| $01 / 18 / 2011$ | Fixed | 3.14 | 625 |  |  |  |
| $01 / 24 / 2011$ | Fixed | 3.09 | 500 |  |  |  |
| $07 / 22 / 2011$ | Fixed | 3.24 | 500 |  |  |  |
| $01 / 24 / 2012$ | Fixed | 3.37 | 500 |  |  |  |
| $01 / 24 / 2012$ | Fixed | 3.50 | 500 |  |  |  |
| $04 / 01 / 2014$ | Fixed | 2.54 | 425 | 2.54 |  |  |
| $12 / 07 / 2017$ | Fixed | 3.24 | 5,000 | 473 |  |  |
| $04 / 01 / 2019$ | Fixed | 4.30 | 598 | 4.30 |  | 629 |
|  |  |  |  |  |  |  |

Each fixed rate advance has a prepayment penalty equal to the present value of $100 \%$ of the lost cash flow based upon the difference between the contract rate on the advance and the current rate on the new advance. The floating rate advance can be prepaid, without penalty, at each interest rate reset date. The $\$ 5$ million advance with the maturity date of December 7, 2017 can be called, at the option of the FHLB, on December 7, 2010 and then quarterly thereafter until maturity.

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## CONSUMERS BANCORP, INC.

## Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

## (Dollars in thousands, except per share data)

## General

The following is management $s$ analysis of the Corporation $s$ results of operations for the three and nine month periods ended March 31, 2008, compared to the same periods in 2007, and the consolidated balance sheets at March 31, 2008 compared to June 30, 2007. This discussion is designed to provide a more comprehensive review of the operating results and financial condition than could be obtained from an examination of the financial statements alone. This analysis should be read in conjunction with the consolidated financial statements and related footnotes and the selected financial data included elsewhere in this report.

## Overview

Consumers Bancorp, Inc., a bank holding company incorporated under the laws of the State of Ohio, owns all of the issued and outstanding common shares of Consumers National Bank, a bank chartered under the laws of the United States of America. The Corporation sactivities have been limited primarily to holding the common shares of the Bank. The Bank s business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its market area, consisting primarily of Stark, Columbiana, Carroll and contiguous counties in Ohio. The Bank also invests in securities consisting primarily of U.S. government agency obligations, municipal obligations and mortgage-backed securities.

## Forward-Looking Statements

When used in this report (including information incorporated by reference in this report), the words or phrases will likely result, are expected to, will continue, is anticipated, estimate, project, believe or similar expressions are intended to identify forward-looking statements within t meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements may involve risks and uncertainties that are difficult to predict, may be beyond the Corporation s control, and could cause actual results to differ materially from those described in such statements. Any such forward-looking statements are made only as of the date of this report or the respective dates of the relevant incorporated documents, as the case may be, and, except as required by law, the Corporation undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances. Factors that could cause actual results or experience to differ from results discussed in the forward-looking statements include, but are not limited to: regional and national economic conditions becoming less favorable than expected, resulting in, among other things, a deterioration in credit quality of assets; changes in levels of market interest rates which could reduce anticipated or actual margins; credit risks, competitive and regulatory factors affecting lending activities; government regulation, and material unforeseen changes in the financial condition or results of Consumers National Bank s customers could affect the Corporation sfinancial performance and could cause the Corporation sactual results for future periods to differ materially from those anticipated or projected.

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## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

The risks and uncertainties identified above are not the only risks the Corporation faces. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial also may adversely affect the Corporation. Should any known or unknown risks and uncertainties develop into actual events, those developments could have material adverse effects on the Corporation s business, financial condition and results of operations.

## Results of Operations

Three and Nine Months Ended March 31, 2008 and March 31, 2007

## Net Income

Net income increased by $\$ 118$ and $\$ 274$ for the three and nine month periods ended March 31, 2008, respectively, as compared to the same periods last year. The increase in net income was mainly attributable to an increase in net interest income and service charges on deposit accounts. Earnings per common share were $\$ 0.21$ and $\$ 0.65$ for the three and nine month periods ended March 31, 2008, respectively, as compared to $\$ 0.14$ and $\$ 0.50$, respectively, for the same periods last year.

Return on average equity (ROE) and return on average assets (ROA) were $8.43 \%$ and $0.75 \%$, respectively, for the third quarter of fiscal year 2008 compared to $6.24 \%$ and $0.62 \%$, respectively, for the third quarter of fiscal year 2007.

ROE and ROA were $9.09 \%$ and $0.83 \%$, respectively, for the nine months ended March 31, 2008 compared to $7.21 \%$ and $0.71 \%$, respectively, for the same periods last year.

## Net Interest Income

Net interest income, the difference between interest income earned on interest-earning assets and interest expense incurred on interest-bearing liabilities, is the largest component of the Corporation s earnings. Net interest income is affected by changes in the volumes, rates and composition of interest-earning assets and interest-bearing liabilities. Net interest margin is calculated by dividing net interest income on a fully tax equivalent basis (FTE) by total interest-earning assets. FTE income includes tax-exempt income, restated to a pre-tax equivalent, based on the statutory federal income tax rate. All average balances are daily average balances. Non-accruing loans are included in average loan balances.

The Corporation s net interest margin for the three months ended March 31, 2008 was $4.37 \%$, compared to $4.67 \%$ for the same period last year. Net interest income for the three months ended March 31, 2008 increased by $\$ 158$, or $7.6 \%$, to $\$ 2,224$ from $\$ 2,066$ for the same period last year. The increase in net interest income was primarily due to an increase in average interest-earning assets. The Corporation s cost of funds increased from $2.85 \%$ for the three months ended March 31, 2007 to $3.10 \%$ for the three months ended March 31, 2008 mainly due to higher rates affecting the rates paid on money market savings accounts and short-term borrowings.

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## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

The Corporations net interest margin for the nine months ended March 31, 2008 was $4.50 \%$, compared to $4.66 \%$ for the same period last year. Net interest income for the nine months ended March 31, 2008 increased by $\$ 250$, or $4.0 \%$, to $\$ 6,545$ from $\$ 6,295$ for the same period last year. The increase in the net interest income was primarily due to an increase in the yield on interest-earning assets from $6.72 \%$ for the nine months ended March 31, 2007 to $6.88 \%$ for the same period in 2008 and due to an increase of $\$ 14,800$ in average interest-earning assets. The increase in the yield on interest-earning assets was mainly due to a 32 basis point increase in the yield on loans resulting from adjustable rate loans repricing to higher rates. The Corporation s cost of funds increased from $2.75 \%$ for the nine months ended March 31, 2007 to $3.14 \%$ for the nine months ended March 31, 2008 mainly due to higher rates affecting the rates paid on short-term borrowings and time deposits.

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## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Average Balance Sheets and Analysis of Net Interest Income for the Three Months Ended March 31, <br> (In thousands, except percentages)

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Rate | Average <br> Balance | Interest | Yield/ <br> Rate |
| Interest-earning assets: |  |  |  |  |  |  |
| Taxable securities | \$ 41,290 | \$ 522 | 5.08\% | \$ 26,022 | \$ 305 | 4.75\% |
| Nontaxable securities (1) | 18,077 | 266 | 5.92 | 14,482 | 216 | 6.05 |
| Loans receivable (1) | 148,423 | 2,735 | 7.41 | 143,970 | 2,575 | 7.25 |
| Federal funds sold | 4,515 | 32 | 2.85 | 984 | 13 | 5.36 |
| Total interest-earning assets | 212,305 | 3,555 | 6.73\% | 185,458 | 3,109 | 6.80 |
| Noninterest-earning assets | 14,117 |  |  | 14,736 |  |  |
| Total Assets | \$ 226,422 |  |  | \$ 200,194 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| NOW | \$ 9,729 | \$ 12 | 0.50\% | \$ 10,386 | \$ 10 | 0.39\% |
| Savings | 48,702 | 130 | 1.07 | 50,445 | 107 | 0.86 |
| Time deposits | 80,395 | 895 | 4.48 | 70,262 | 786 | 4.54 |
| Short-term borrowings | 10,659 | 96 | 3.62 | 4,431 | 34 | 3.11 |
| FHLB advances | 12,501 | 115 | 3.70 | 3,225 | 38 | 4.78 |
| Total interest-bearing liabilities | 161,986 | 1,248 | 3.10\% | 138,749 | 975 | 2.85\% |


| Noninterest-bearing liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing checking accounts | 42,585 |  |  | 40,476 |  |  |
| Other liabilities | 1,694 |  |  | 1,194 |  |  |
| Total liabilities | 206,265 |  |  | 180,419 |  |  |
| Shareholders equity | 20,157 |  |  | 19,775 |  |  |
| Total liabilities and shareholders equity | \$ 226,422 |  |  | \$ 200,194 |  |  |
| Net interest income, interest rate spread (1) |  | \$ 2,307 | 3.63\% |  | \$ 2,134 | 3.95\% |
| Net interest margin (net interest as a percent of average interest-earning assets (1) |  |  | 4.37\% |  |  | 4.67\% |

(1) calculated on a fully taxable equivalent basis

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## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition <br> and Results of Operations (continued)

(Dollars in thousands, except per share data)

Average Balance Sheets and Analysis of Net Interest Income for the Nine Months Ended March 31,
(In thousands, except percentages)

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ | Average Balance | Interest | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ |
| Interest-earning assets: |  |  |  |  |  |  |
| Taxable securities | \$ 35,904 | \$ 1,357 | 5.03\% | \$ 25,459 | \$ 887 | 4.64\% |
| Nontaxable securities (1) | 16,639 | 742 | 5.94 | 14,772 | 654 | 5.90 |
| Loans receivable (1) | 145,661 | 8,201 | 7.49 | 145,050 | 7,806 | 7.17 |
| Federal funds sold | 2,258 | 58 | 3.42 | 381 | 16 | 5.59 |
| Total interest-earning assets | 200,462 | 10,358 | 6.88\% | 185,662 | 9,363 | 6.72 |
| Noninterest-earning assets | 14,768 |  |  | 14,908 |  |  |
| Total Assets | \$ 215,230 |  |  | \$ 200,570 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| NOW | \$ 9,941 | \$ 30 | 0.40\% | \$ 10,150 | \$ 24 | 0.31\% |
| Savings | 48,266 | 393 | 1.08 | 50,196 | 317 | 0.84 |
| Time deposits | 75,621 | 2,613 | 4.60 | 67,649 | 2,184 | 4.30 |
| Short-term borrowings | 10,115 | 307 | 4.04 | 5,005 | 112 | 2.98 |
| FHLB advances | 7,705 | 236 | 4.08 | 5,897 | 227 | 5.13 |
| Total interest-bearing liabilities | 151,648 | 3,579 | 3.14\% | 138,897 | 2,864 | 2.75\% |


| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing checking accounts | 42,302 | 40,905 |  |  |  |  |  |
| Other liabilities | 1,681 | 1,120 |  |  |  |  |  |
| Total liabilities | 195,631 |  |  |  | 180,922 |  |  |
| Shareholders equity | 19,599 |  |  |  | 19,648 |  |  |
| Total liabilities and shareholders equity | \$ 215,230 |  |  |  | \$ 200,570 |  |  |
| Net interest income, interest rate spread (1) |  | \$ | 6,779 | 3.74\% |  | \$ 6,499 | 3.97\% |
| Net interest margin (net interest as a percent assets (1) |  |  |  | 4.50\% |  |  | 4.66\% |

(1) calculated on a fully taxable equivalent basis

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## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Provision for Loan Losses

The provision for loan losses represents the charge to income necessary to adjust the allowance for loan losses to an amount that represents management s assessment of the estimated probable credit losses inherent in the Bank s loan portfolio that have been incurred at each balance sheet date. The provision for loan losses decreased to $\$ 113$ for the three month period ended March 31, 2008 compared to $\$ 117$ for the same period last year. The provision for loan losses decreased to $\$ 321$ for the nine month period ended March 31, 2008 compared to $\$ 460$ for the same period last year.

The lower provision for loan losses for the nine month period ended March 31, 2008 resulted mainly from a decrease in net charge-offs as well as a significant reduction in non-performing loans from the prior year. Net charge-offs and the net charge-off ratio were $\$ 46$ and $0.04 \%$, respectively, for the 2008 fiscal year-to-date period compared with $\$ 337$ and $0.31 \%$, respectively, for the same period last year. Non-performing loans were $\$ 1,097$, $\$ 959$ and $\$ 2,185$ as of March 31, 2008, June 30, 2007 and March 31, 2007, respectively. Non-performing loans as of March 31, 2007 included one large loan relationship that was secured by two multi-family rental unit properties that were transferred to other real estate owned in the fourth quarter of fiscal year 2007 and sold during the first quarter of fiscal year 2008.

Given the recent uncertainty in the housing market, management completed a review of the Bank s residential real estate mortgage portfolio to determine its exposure to subprime loans. A detailed review of the Bank s home equity portfolio was completed since this portfolio would be the most effected by a decline in home values. A majority of the Bank s home equity loans were originated at $85 \%$ or less of the home value with a small number of loans originated at $90 \%$ of the home value with the additional requirements of a higher minimum credit score and a lower debt-to-income ratio. In addition, delinquency within the residential real estate portfolio remains below our peer group. The provision for loan losses as of March 31, 2008 was considered sufficient by management for maintaining an appropriate allowance for loan losses.

## Non-Interest Income

Non-interest income increased to $\$ 656$ during the third quarter of fiscal year 2008, compared to $\$ 554$ for the same period last year. Within non-interest income during the third quarter of fiscal year 2008, service charges on deposits increased by $\$ 88$ mainly due to an increase in overdraft fee income from increased volume. Other income declined by $\$ 16$ mainly due to a decline of $\$ 47$ in alternative investment income that was partially offset by a $\$ 24$ increase in debit card interchange income. Also, within non-interest income a $\$ 30$ gain on the sale of securities was recognized on the sale of shorter term bonds that were exchanged for slightly longer term, higher yielding bonds.

Non-interest income increased to $\$ 1,831$ during the first nine months of fiscal year 2008, compared to $\$ 1,685$ for the same period last year. Within non-interest income during the first nine months of fiscal year 2008, service charges on deposits increased by $\$ 125$

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## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)
mainly due to an increase in overdraft fee income from increased volume. Other income declined by $\$ 43$ mainly due to a decline of $\$ 135$ in alternative investment income that was partially offset by a $\$ 64$ increase in debit card interchange income and a $\$ 19$ increase in loan fee income. Also, within non-interest income there was a $\$ 13$ gain on the sale of other real estate property acquired through loan foreclosure as compared to a loss of $\$ 25$ for the same nine month period last year.

## Non-Interest Expenses

Non-interest expenses increased by $4.9 \%$, to $\$ 2,239$, during the third quarter of fiscal year 2008, compared to $\$ 2,135$ during the same period last year. Within non-interest expenses during the third quarter of fiscal year 2008, other expenses increased by $\$ 72$ mainly due to $\$ 161$ of expenses related to a data system upgrade of the core processing system and migration to a new regional electronic funds transfer processor completed during the third quarter of fiscal year 2008.

Non-interest expenses increased by $2.6 \%$, to $\$ 6,345$ during the first nine months of fiscal year 2008, compared to $\$ 6,183$ during the same period last year. Within non-interest expenses during the first nine months of fiscal year 2008, salaries and employee benefits increased by $\$ 42$ mainly due to increased expense for incentives and other expenses increased by $\$ 181$ mainly due to expenses related to a data system upgrade and migration to a new regional electronic funds transfer processor. These increases were partially offset by a $\$ 71$ decrease in professional fees for the nine months ended March 31, 2008 as compared to the same period last year. Professional fees for 2007 included one time expenses related to a new product introduction and an operations review.

## Income Taxes

Income tax expense for the three months ended March 31, 2008 increased by $\$ 42$, to $\$ 106$ from $\$ 64$, compared to the same period in 2007. The effective tax rate was $20.1 \%$ for the current quarter as compared to $17.4 \%$ for the same period last year. Income tax expense for the nine months ended March 31, 2008 was $\$ 372$ compared to $\$ 273$ for the same period last year. The effective tax rate was $21.8 \%$ for the current nine month period as compared to $20.4 \%$ for the same period last year. The effective tax rate differed from the federal statutory rate principally as a result of tax-exempt income from obligations of states and political subdivisions, loans and earnings on bank owned life insurance.

## Financial Condition

Total assets at March 31, 2008 were $\$ 243,605$ compared to $\$ 201,958$ at June 30, 2007, an increase of $\$ 41,647$, or $20.6 \%$. The increase in total assets was mainly attributed to an increase in available-for-sale securities and federal funds sold as well as an increase in loan receivables.

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## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition <br> and Results of Operations (continued)

(Dollars in thousands, except per share data)

Available-for-sale securities increased by $\$ 16,245$ from $\$ 42,133$ at June 30,2007 to $\$ 58,378$ at March 31, 2008 mainly due to two specific strategies that were implemented in the second quarter of fiscal year 2008. First, the Bank implemented a leveraged transaction in order to take advantage of low cost funding available through the FHLB to purchase $\$ 4,000$ of mortgage-backed securities and $\$ 1,300$ of municipal securities. The FHLB funding is at a cost of $3.24 \%$ and is callable two years from the date of issue. The securities purchased have a projected average tax equivalent yield of $5.30 \%$.

The second main strategy the Bank implemented was the purchase of securities, at a time management believed rates were at their peak, in anticipation of cash flow that will be received from the securities portfolio in calendar year 2008. As part of this strategy, a $\$ 1,500$ U.S. Government agency security, $\$ 4,700$ of mortgage-backed securities and $\$ 800$ of municipal securities were purchased at a projected average tax equivalent yield of $5.60 \%$.

Loan receivables increased by $\$ 7,523$ to $\$ 148,970$ at March 31, 2008 compared to $\$ 141,447$ at June 30, 2007, with the commercial, financial and agriculture loan portfolio increasing by $\$ 6,455$. The current increase in loan receivables is mainly attributable to a more favorable rate environment and more aggressive calling efforts by the lending officers.

Total shareholders equity increased by $\$ 1,568$ from June 30,2007 , to $\$ 20,350$ as of March 31,2008 . This increase was mainly due to net income for the current nine month period and an increase in the fair market value of available-for-sale securities as a result of changes in interest rates. These increases were partially offset by cash dividends paid during the period as well as an increase in treasury stock.

In June 2007, the Board of Directors authorized a share repurchase program for up to 75,000 shares that can be repurchased through June 2008. As part of this repurchase program, 35,876 shares were repurchased during the nine month period ended March 31, 2008.

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## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition <br> and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Non-Performing Assets

The following table presents the aggregate amounts of non-performing assets and respective ratios as of the dates indicated.


|  | March 31, <br> 31, |
| :--- | ---: |
| Commercial non-mortgage collateral | $\$ 138$ |
| Vacant land | 345 |
| Multifamily residential properties | 92 |
| $1-4$ family residential properties | 522 |
| Total | $\$$ |

As of March 31, 2008, impaired loans totaled $\$ 1,046$, all of which are included in non-accrual loans. Commercial and commercial real estate loans are classified as impaired if management determines that full collection of principal and interest, in accordance with the terms of the loan documents, is not probable. Impaired loans and non-performing loans have been considered in management s analysis of the appropriateness of the allowance for loan losses. Management and the Board of Directors are closely monitoring these loans and believe that the prospects for recovery of principal and interest, less identified specific reserves, are good.

## Liquidity

The objective of liquidity management is to ensure adequate cash flows to accommodate the demands of our customers and provide adequate flexibility for the Corporation to take advantage of market opportunities under both normal operating conditions and under unpredictable circumstances of industry or market stress. Cash is used to fund loans, purchase investments, fund the maturity of liabilities, and at times to fund deposit outflows and operating activities. The Corporation s principal sources of funds are deposits; amortization and prepayments of loans;

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maturities, sales and principal receipts from securities; borrowings; and operations. Management considers the asset position of the Corporation to be sufficiently liquid to meet normal operating needs and conditions.

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## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition <br> and Results of Operations (continued)

(Dollars in thousands, except per share data)

The Corporation s earning assets are mainly comprised of loans and investment securities. Management continually strives to obtain the best mix of loans and investments to both maximize yield and insure the soundness of the portfolio, as well as to provide funding for loan demand as needed.

The Corporation offers several deposit products to its customers. The rates offered by the Corporation and the fees charged for these products are competitive with others available currently in the market area. Interest rates on savings deposits have remained at historical low levels, while rates on demand deposits and time deposits have increased in recent months due to current market conditions.

To provide an additional source of liquidity, the Corporation has entered into an agreement with the Federal Home Loan Bank (FHLB) of Cincinnati. At March 31, 2008, FHLB advances totaled $\$ 11,733$ as compared with $\$ 2,625$ at June 30,2007 . FHLB advances increased mainly due to security purchases that were made during the first nine months of fiscal year 2008. The Corporation considers the FHLB to be a reliable source of liquidity funding, secondary to its deposit base.

Short-term borrowings consisted of repurchase agreements which is a financing arrangement that matures daily. The Bank pledges securities as collateral for the repurchase agreements. Short-term borrowings increased by $\$ 14,189$ from June 30, 2007 mainly due to deposits received from local municipalities.

Jumbo time deposits (those with balances of \$100 thousand and over) increased from \$19,972 at June 30, 2007 to \$25,333 at March 31, 2008. These deposits are monitored closely by the Corporation and priced on an individual basis. When these deposits are from a municipality, certain bank-owned securities are pledged to guarantee the safety of these public fund deposits as required by Ohio law. The Corporation has the option to use a fee-paid broker to obtain deposits from outside its normal service area as an additional source of funding. The Corporation however, does not rely upon these deposits as a primary source of funding. Although management monitors interest rates on an ongoing basis, a quarterly rate sensitivity report is used to determine the effect of interest rate changes on the financial statements. In the opinion of management, enough assets or liabilities could be repriced over the near term (up to three years) to compensate for such changes. The spread on interest rates, or the difference between the average earning assets and the average interest-bearing liabilities, is monitored quarterly.

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## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Capital Resources

The Bank is subject to various regulatory capital requirements administered by federal regulatory agencies. Capital adequacy guidelines and prompt corrective-action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the Corporation s financial statements. The Bank is considered well capitalized under the Federal Deposit Insurance Act at March 31, 2008. Management is not aware of any matters occurring subsequent to March 31, 2008 that would cause the Bank s capital category to change.

## Critical Accounting Policies

The financial condition and results of operations for the Corporation presented in the Consolidated Financial Statements, accompanying notes to the Consolidated Financial Statements and Management s Discussion and Analysis of Financial Condition and Results of Operations are, to a large degree, dependent upon the Corporation s accounting policies. The selection and application of these accounting policies involve judgments, estimates and uncertainties that are susceptible to change.

The Company has identified the appropriateness of the allowance for loan losses as a critical accounting policy and an understanding of this policy is necessary to understand the financial statements. Critical accounting policies are those policies that require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Footnote one (Allowance for Loan Losses), footnote three (Loans) and Management Discussion and Analysis of Financial Condition and Results from Operation (Critical Accounting Policies and Allowance for Loan Losses) of the 2007 Form 10-K provide detail with regard to the Corporation saccounting for the allowance for loan losses. There have been no significant changes in the application of accounting policies since June 30, 2007.

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## CONSUMERS BANCORP, INC.

## Item 3 Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk that a financial institution $s$ earnings and capital, or its ability to meet its business objectives, will be adversely affected by movements in market rates or prices such as interest rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices. Within the Bank, the dominant market risk exposure is fluctuation in interest rates. The negative effect of this exposure is felt through the net interest margin and the market value of various assets and liabilities.

The Bank measures interest-rate risk from the perspectives of earnings at risk and value at risk. The primary purpose of both the loan and investment portfolios is the generation of income, but credit risk is the principal focus of risk analysis in the loan portfolio and interest-rate risk is the principal focus in the investment portfolio. Because of the greater liquidity of the investment portfolio, it is the vehicle for managing interest-rate risk in the entire balance sheet. The Bank manages its interest rate risk position using simulation analysis of net interest income and net income over a two-year period. The Bank also calculates the effect of an instantaneous change in market interest rates on the economic value of equity or net portfolio value. Once these analyses are complete, management reviews the results, with an emphasis on the income-simulation results for purposes of managing interest-rate risk. The rate sensitivity position is managed to avoid wide swings in net interest margins. Measurement and identification of current and potential interest rate risk exposures are conducted quarterly, with reporting and monitoring also occurring quarterly. The Bank applies interest rate shocks to its financial instruments up and down 100 and 200 basis points.

The following table presents an analysis of the potential sensitivity of the Bank $s$ annual net interest income and present value of the Bank $s$ financial instruments to a sudden and sustained increase and decrease change in market interest rates of 200 and 100 basis points:

|  | Maximum Change <br> $\mathbf{2 0 0 8}$ | Guidelines |
| :--- | :---: | :---: |
| One Year Net Interest Income Change | $(0.2) \%$ | $>(20.0) \%$ |
| +200 Basis Points | $0.2 \%$ | $>(12.5) \%$ |
| +100 Basis Points | $0.5 \%$ | $>(12.5) \%$ |
| -100 Basis Points | $(1.5) \%$ | $>(20.0) \%$ |
| -200 Basis Points | $(28.0) \%$ | $>(25) \%$ |
| Net Present Value of Equity Change | $(13.9) \%$ | $>(20) \%$ |
| +200 Basis Points | $4.0 \%$ | $>(20) \%$ |
| +100 Basis Points | $(9.0) \%$ | $>(25) \%$ |

The projected volatility of net interest income and net present value of equity shown in the table falls within Board of Directors guidelines in right hand column.

The preceding analysis is based on numerous assumptions, including relative levels of market interest rates, loan prepayments and reactions of depositors to changes in interest rates, and should not be relied upon as being indicative of actual results. Further, the analysis does not necessarily contemplate all actions the Bank may undertake in response to changes in interest rates.

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## CONSUMERS BANCORP, INC.

## Item 4T Controls and Procedures

As of March 31, 2008, an evaluation was carried out under the supervision and with the participation of the Corporation s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Corporation s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2008, the Corporation s disclosure controls and procedures were effective to ensure that information required to be disclosed by the Corporation, in reports that it files or submits under the Exchange Act (1) was recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) is accumulated and communicated to the Corporation s management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

There were no changes in the Corporation s internal control over financial reporting that occurred during the fiscal quarter ended March 31, 2008, that have materially affected, or are reasonably likely to materially affect its internal control over financial reporting.

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## CONSUMERS BANCORP, INC.

## PART II OTHER INFORMATION

## Item 1A Risk Factors

There were no material changes to the risk factors as presented in the Corporation s Annual Report on Form 10-K for the fiscal year ended June 30, 2007.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

|  |  | Total Number of Shares Purchased | Average <br> Price <br> Paid per <br> Share | Total Number of Shares <br> Purchased as Part of Publicly Announced Plan | Maximum <br> Number of Shares that May Yet Be Purchased Under the Plan |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2008 | January 31, 2008 |  |  |  | 46,106 |
| February 1, 2008 | February 29, 2008 | 1,332 | 12.00 | 1,332 | 44,774 |
| March 1, 2008 | March 31, 2008 | 5,650 | 11.00 | 5,650 | 39,124 |
|  |  | 6,982 | 11.19 | 6,982 | 39,124 |

In June 2007, the Corporation announced a share repurchase program for up to 75,000 shares that can be repurchased through June 2008. The purchases made in third fiscal quarter 2008 were accomplished through an open-market transaction and through one privately negotiated transaction.

## Item 5 Other Information

On May 14, 2008, the Board of Directors of Consumers Bancorp, Inc., declared a $\$ 0.10$ per share cash dividend for shareholders of record on May 26, 2008 that will be paid on June 12, 2008.

## Item 6 Exhibits

Exhibit 11 Statement regarding Computation of Per Share Earnings (included in Note 1 to the Consolidated Financial Statements).
Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer \& Treasurer
Exhibit 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

Exhibit 32.1 Certification of Chief Financial Officer \& Treasurer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

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## CONSUMERS BANCORP, INC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 15, 2008

Date: May 15, 2008

CONSUMERS BANCORP, INC.
(Registrant)
/s/ Steven L. Muckley
Steven L. Muckley
Chief Executive Officer
/s/ Renee K. Wood
Renee K. Wood
Chief Financial Officer \& Treasurer

