

BLUE MARTINI SOFTWARE INC

Form 8-K

October 26, 2004

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 8-K**

---

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE**  
**ACT OF 1934**

**October 26, 2004**

**Date of Report (Date of earliest event reported)**

---

**BLUE MARTINI SOFTWARE, INC.**

**(Exact name of Registrant as specified in its charter)**

---

**Delaware**  
**(State or other jurisdiction**  
**of incorporation or organization)**

**0-30925**  
**(Commission File Number)**

**94-3319751**  
**(IRS Employer**  
**Identification Number)**

Edgar Filing: BLUE MARTINI SOFTWARE INC - Form 8-K

**2600 Campus Drive**

**San Mateo, California 94403**

(Address of principal executive offices, including zip code)

**(650) 356-4000**

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report.)

---

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- .. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - .. Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - .. Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - .. Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

**Item 2.02 Results of Operations and Financial Condition.**

On October 26, 2004, Blue Martini Software, Inc. issued a press release announcing financial results for the third quarter of 2004.

A copy of the press release is attached as Exhibit 99.1 to this Current Report and is incorporated herein by reference.

**Item 9.01 Financial Statements and Exhibits.**

(c) Exhibits.

<b>Exhibit</b>	<b>Description of Document</b>
99.1	Press Release, dated October 26, 2004, entitled Blue Martini Software Announces Financial Results for the Third Quarter of 2004.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

**BLUE MARTINI SOFTWARE, INC.**

*(Registrant)*

Dated: October 26, 2004

By: /s/ Eran Pilovsky

---

Eran Pilovsky  
*Chief Financial Officer*

**INDEX TO EXHIBITS**

<b>Exhibit</b>	<b>Description of Document</b>
99.1	Press Release, dated October 26, 2004, entitled Blue Martini Software Announces Financial Results for the Third Quarter of 2004.