MAKITA CORP Form 6-K July 31, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 6-K REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 or 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

> For the month of July, 2007 Commission file number 0-12602

### MAKITA CORPORATION

(Translation of registrant s name into English) 3-11-8, Sumiyoshi-cho, Anjo City, Aichi Prefecture, Japan

(Address of principal executive offices) Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F \_\_\_X\_\_ Form 40-F Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(7): Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes No X If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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SIGNATURES Consolidated Financial Results

for the three months ended June 30, 2007

(U.S. GAAP Financial Information)

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MAKITA CORPORATION (Registrant)

By: /s/ Masahiko Goto Masahiko Goto President and Representative Director

Date: July 31, 2007

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Makita Corporation

Consolidated Financial Results for the three months ended June 30, 2007 (U.S. GAAP Financial Information)

(English translation of ZAIMU/GYOSEKI NO GAIKYO originally issued in the Japanese language)

## CONSOLIDATED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED JUNE 30, 2007

July 31, 2007

## **Makita Corporation**

Stock code: 6586

URL: http://www.makita.co.jp/ Masahiko Goto, President

1. Results of the three months ended June 30, 2007 (From April 1, 2007 to June 30, 2007)

(1) CONSOLIDATED FINANCIAL RESULTS

			Yen (m	nillion)			
	For the thre	e months	For the three	ee months			
	ende	ed	ende	ed	For the year ended March 31, 2007		
	June 30,	2006	June 30	, 2007			
		%		%		%	
Net sales	61,951	23.4	80,615	30.1	279,933	22.2	
Operating income	10,480	(33.9)	14,992	43.1	48,176	5.2	
Income before income taxes	11,058	(31.3)	15,417	39.4	49,323	0.4	
Net income	7,820	(49.9)	11,243	43.8	36,971	(8.5)	
			Y	en			
Net income per share:							
Basic	54	.41	78	3.24	25	7.27	
Diluted	54	.41	78	3.24	25	7.27	

Notes:

- 1. Amounts of less than one million yen have been rounded.
- 2. The table above shows the change in the percentage ratio of net sales, operating income, income before income taxes, and net income against the corresponding period of the previous year.

### (2) CONSOLIDATED FINANCIAL POSITION

			Yen (million)	
		As of	As of	As of
		<b>June 30</b> ,		March 31,
		2006	June 30, 2007	2007
Total assets		321,780	386,361	368,494
Shareholders	equity	267,556	316,071	302,675
Shareholders	equity ratio to total assets (%)	83.1%	81.8%	82.1%
			Yen	
Shareholders	equity per share	1,861.78	2,199.54	2,106.28

### (3) CONSOLIDATED CASH FLOWS

Yen (million)

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	For the	For the three	For the year
	three	months	ended
	months		
	ended		
	June 30,	ended June 30,	
	2006	2007	March 31, 2007
Net cash provided by operating activities	2,368	3,337	32,360
Net cash provided by (used in) investing activities	2,252	6,157	(27,276)
Net cash used in financing activities	(5,043)	(7,928)	(8,307)
Cash and cash equivalents, end of period	38,859	39,602	37.128

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#### 2. Consolidated forecast for the year ending March 31, 2008 (From April 1, 2007 to March 31, 2008) (Ref.)

		million)		
	For the six mon	ths ending	For the year	ending
	September 3	0, 2007	March 31,	2008
		%		%
Net sales	162,000	22.8	320,000	14.3
Operating income	29,000	35.6	56,500	17.3
Income before income taxes	29,900	37.2	57,800	17.2
Net income	20,500	33.2	39,700	7.4

Yen

Net income per share 142.66 276.27

#### 3. Other

- (1) Changes in important subsidiaries during the term (Changes in specific subsidiaries accompanied by changes in scope of consolidation): None.
- (2) Adoption of simplified accounting methods: None.
- (3) Accounting policy changes from the year ended March 31, 2007: None.
- Explanation regarding proper use of business forecasts, and other significant matters

This report modifies the consolidated forecast for the year ending March 31, 2008. Regarding the assumptions for the revised forecast and other matters, refer to [Qualitative Information and Financial Statements] Section 3 Qualitative information on consolidated forecast for the year ending March 31, 2008 (on page 3).

The forecast given above is based on information as available at the present time, and includes potential risk and uncertainties. As a consequence of this and other factors, actual results may vary from the forecasts provided above.

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#### [Qualitative Information and Financial Statements]

#### 1. Qualitative information on consolidated financial results

Net sales rose 30.1% over the same quarter of the previous year, to 80,615 million yen. This performance was due to strong sales in Europe and other regions, and included a contribution from sales made by Fuji Robin Industries Ltd., which became a consolidated subsidiary in May of this year. Reflecting the weaker yen, sales also rose when currency conversions were performed.

With regard to earnings, operating income amounted to 14,992 million yen (ratio of operating income to net sales; 18.6%), up 43.1% from the same quarter of the previous year, income before income taxes amounted to 15,417 million yen (ratio of income before income taxes to net sales; 19.1%), up 39.4% and net income for the quarter amounted to 11,243 million yen (ratio of net income to net sales; 13.9%), up 43.8%.

# 2. Qualitative information on consolidated financial position

Total cash and cash equivalents ( cash ) at the end of period amounted to 39,602 million yen, up 2,474 million yen from the end of the previous year.

(Net Cash Provided by Operating Activities)

Net cash provided by operating activities amounted to 3,337 million yen, reflecting factors including favorable business performance.

(Net Cash Provided by Investing Activities)

Net cash provided by investing activities amounted to 6,157 million yen. Although the Company made capital expenditures, principally for the rebuilding of Head office and Okazaki plant, these cash outflows were more than offset by proceeds from the sale of securities.

(Net Cash Used in Financing Activities)

Net cash used in financing activities amounted to 7,928 million yen, reflecting the payment of cash dividends and other factors.

#### 3. Qualitative information on consolidated forecast for the year ending March 31, 2008

Consolidated performance during the fiscal 2008 is expected to exceed the earlier forecasts (as of May 8, 2007). In addition to strong sales in Eastern Europe and Russia for the quarter under review, weakness of the Japanese yen serves to increase both sales and earnings.

(Ref.) Revised outlook for consolidated performance during the fiscal 2008

# Yen (millions) For the six months ending September 30, 2007

before						
Net sales	Operating income	income taxes	Net income			
149,800	26,700	27,000	18,500			
162,000	29,000	29,900	20,500			
12,200	2,300	2,900	2,000			
8.1%	8.6%	10.7%	10.8%			
131,891	21,387	21,796	15,390			
	149,800 <b>162,000</b> 12,200 8.1%	Net sales         income           149,800         26,700           162,000         29,000           12,200         2,300           8.1%         8.6%	Net salesOperating income taxes149,80026,70027,000162,00029,00029,90012,2002,3002,9008.1%8.6%10.7%			

Yen (millions)
For the year ending March 31, 2008

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	Net sales	Operating income	Income before income taxes	Net income	
Outlook announced previously (A)	302,000	53,300	53,900	37,000	
Revised outlook (B)	320,000	56,500	57,800	39,700	
Change (B-A)	18,000	3,200	3,900	2,700	
Percentage revision Actual results for the previous year ended	6.0%	6.0%	7.2%	7.3%	
March 31, 2007	279,933	48,176	49,323	36,971	

# Assumptions:

The above forecast is based on the assumption of exchange rates of 117 yen to US\$1 and 163 yen to 1 Euro.

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#### 4. Other

Changes in important subsidiaries during the term (Changes in specific subsidiaries accompanied by changes in scope of consolidation): None.

(Ref.) Changes in scope of consolidation and equity method

Consolidation (Newly included) 2 subsidiaries (Fuji Robin Industries Ltd., etc.)

2 equity method affiliates

#### Note:

The name of Fuji Robin Industries Ltd. is scheduled to change to Makita Numazu Corporation on August 1, 2007. (FORWARD-LOOKING STATEMENTS)

This document contains forward-looking statements based on information available and rational assumptions as of this time. Actual results could differ substantially from the content of these statements, due to one or more of a variety of factors. Important factors deemed to have potential to significantly influence actual results are those noted below. Note that these are not the only factors that can influence actual performance.

- (1) Makita s sales are affected by the levels of construction activities and capital investments in its markets.
- (2) Currency exchange rate fluctuations may adversely affect Makita s financial results.
- (3) The global intensified competition may adversely affect Makita s sales results.
- (4) If Makita is not able to develop attractive products, Makita's sales activities may be adversely affected.
- (5) Geographic concentration of Makita s main facilities may have adverse effects on Makita s business activities.
- (6) Makita s overseas activities and entry into overseas markets entail risks, which may have a material adverse effect on Makita s business activities.
- (7) If Makita fails to maintain cooperative relationships with significant customers, Makita s sales may be seriously affected.
- (8) If any of Makita s suppliers fail to deliver materials or parts required for production as scheduled, Makita s production activities may be adversely affected.
- (9) When the procurement of raw materials used by Makita becomes difficult or prices of these raw materials rise sharply, this may have an adverse impact on performance.
- (10) Product liability litigation or recalls may harm Makita s financial statements and reputation.
- (11) Fluctuations in stock market prices may adversely affect Makita s financial statements.
- (12) Violation of intellectual property rights may have an adverse impact on performance.
- (13) Environmental or other government regulations may have a material adverse impact on Makita s business activities.
- (14) Investor confidence and the value of Makita s ADRs and ordinary shares may be adversely impacted if Makita s management concludes that Makita s internal controls over financial reporting are not effective as of March 31, 2008, or if Makita s independent registered public accounting firm is unable to attest to management s assessment, or to provide unqualified opinion on the effectiveness of Makita s internal controls

over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act of 2002.

Regarding the assumptions for the revised forecast, refer to [Qualitative Information and Financial Statements]

Section 3 Qualitative information on consolidated forecast for the year ending March 31, 2008 (on page 3).

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# **5. Condensed Quarterly Consolidated Financial Statements**

# (1) CONDENSED CONSOLIDATED BALANCE SHEETS

Ye	Yen (millions)				
As of					
	s of June	Increase			
ASSETS 31, 2007	30, 2007	(Decrease)			
CURRENT ASSETS:					
Cash and cash equivalents 37,128	39,602	2,474			
Time deposits 6,866	8,691	1,825			
Marketable securities 58,217	45,546	(12,671)			
Trade receivables-	,	(,-,-)			
Notes 3,125	4,045	920			
Accounts 54,189	58,034	3,845			
Less- Allowance for doubtful receivables (869)	(982)	(113)			
Inventories 92,800	104,632	11,832			
Deferred income taxes 5,080	3,999	(1,081)			
Prepaid expenses and other current assets 9,963	11,715	1,752			
Total current assets 266,499	275,282	8,783			
Total cultent assets 200,499	213,262	6,763			
PROPERTY, PLANT AND EQUIPMENT, at cost:	40.070	• • • •			
Land 16,732	19,050	2,318			
Buildings and improvements 57,242	62,309	5,067			
Machinery and equipment 74,087	78,269	4,182			
Construction in progress 5,576	4,955	(621)			
153,637	164,583	10,946			
Less- Accumulated depreciation (90,257)	(93,287)	(3,030)			
63,380	71,296	7,916			
INVESTMENTS AND OTHER ASSETS:					
Investment securities 27,279	26,892	(387)			
Deferred income taxes 1,367	1,392	25			
Other assets 9,969	11,499	1,530			
38,615	39,783	1,168			
368,494	386,361	17,867			

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	Yen (millions)			
	As of March 31, 2007	As of June 30, 2007	Increase (Decrease)	
LIABILITIES AND SHAREHOLDERS EQUITY	21, 2007	20, 2007	(Deer cuse)	
CURRENT LIABILITIES:				
Short-term borrowings	1,892	3,146	1,254	
Trade notes and accounts payable	16,025	21,069	5,044	
Accrued payroll	8,571	7,012	(1,559)	
Accrued expenses and other	17,353	18,255	902	
Income taxes payable	10,447	5,417	(5,030)	
Deferred income taxes	28	31	3	
Total current liabilities	54,316	54,930	614	
LONG-TERM LIABILITIES:				
Long-term indebtedness	53	956	903	
Accrued retirement and termination allowances	3,227	4,053	826	
Deferred income taxes	4,976	5,720	744	
Other liabilities	1,112	2,017	905	
	9,368	12,746	3,378	
MINORITY INTERESTS	2,135	2,614	479	
SHAREHOLDERS EQUITY:				
Common stock	23,805	23,805		
Additional paid-in capital	45,437	45,437		
Legal reserve and retained earnings	221,034	224,374	3,340	
Accumulated other comprehensive income	12,697	22,764	10,067	
Treasury stock, at cost	(298)	(309)	(11)	
	302,675	316,071	13,396	
	368,494	386,361	17,867	

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# (2) CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Yen (millions)							
	For the months of June 30,	ended	For the three months ended June 30, 2007		Increase (Decrease)		For the year ended March 31, 2007	
	(Amount)	(%)	(Amount)	(%)	(Amount)	(%)	(Amount)	(%)
NET SALES	61,951	100.0	80,615	100.0	18,664	30.1	279,933	100.0
Cost of sales	36,374	58.7	47,862	59.4	11,488	31.6	163,909	58.6
GROSS PROFIT Selling, general, administrative and	25,577	41.3	32,753	40.6	7,176	28.1	116,024	41.4
other expenses	15,097	24.4	17,761	22.0	2,664	17.6	67,848	24.2
OPERATING	10.100	1.6.0	44000	10.6		10.1	10.15	17.0
INCOME	10,480	16.9	14,992	18.6	4,512	43.1	48,176	17.2
OTHER INCOME (EXPENSES): Interest and dividend income	342	0.6	585	0.7	243	71.1	1,364	0.5
							*	
Interest expense Exchange gains (losses) on foreign currency transactions,	(70)	(0.1)	(89)	(0.1)	(19)	27.1	(316)	(0.1)
net Realized gains on	15		31		16	106.7	(418)	(0.2)
securities, net	339	0.5	12		(327)	(96.5)	918	0.3
Other, net	(48)	(0.1)	(114)	(0.1)	(66)	137.5	(401)	(0.1)
Total	578	0.9	425	0.5	(153)	(26.5)	1,147	0.4
INCOME BEFORE INCOME TAXES	11,058	17.8	15,417	19.1	4,359	39.4	49,323	17.6
PROVISION FOR	2.226	5.2	4 174	5.0	026	20.0	10.250	4.4
INCOME TAXES	3,238	5.2	4,174	5.2	936	28.9	12,352	4.4
NET INCOME	7,820	12.6	11,243	13.9	3,423	43.8	36,971	13.2

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# (3) CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW

	Yen (millions)				
	For the	For the			
	three	three	For the year		
	months	months			
	ended	ended	ended		
	June				
	30,	June 30,	March 31,		
	2006	2007	2007		
Net cash provided by operating activities	2,368	3,337	32,360		
Net cash provided by (used in) investing activities	2,252	6,157	(27,276)		
Net cash used in financing activities	(5,043)	(7,928)	(8,307)		
Effect of exchange rate changes on cash and cash equivalents	228	908	1,297		
Net change in cash and cash equivalents	(195)	2,474	(1,926)		
Cash and cash equivalents, beginning of period	39,054	37,128	39,054		
Cash and cash equivalents, end of period	38,859	39,602	37,128		

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# (4) OPERATING SEGMENT INFORMATION

For the three months ended June 30, 2006

	Yen (millions)							
	Japan	Europe	North America	Asia	Other	Total	Corporate and elimi- nations	Consoli- dated
Sales:								
<ul><li>(1) External customers</li><li>(2) Intersegment</li></ul>	14,152 14,354	26,310 1,313	11,942 1,311	2,440 15,089	7,107 48	61,951 32,115	(32,115)	61,951
Total	28,506	27,623	13,253	17,529	7,155	94,066	(32,115)	61,951
Operating expenses Operating income	24,636 3,870	24,231 3,392	12,909 344	14,822 2,707	6,231 924	82,829 11,237	(31,358) (757)	51,471 10,480

For the three months ended June 30, 2007

	Yen (millions)							
	Japan	Europe	North America	Asia	Other	Total	Corporate and elimi- nations	Consoli- dated
Sales:								
<ul><li>(1) External customers</li><li>(2) Intersegment</li></ul>	16,479 15,924	37,760 1,476	13,540 1,217	2,888 22,030	9,948 49	80,615 40,696	(40,696)	80,615
Total	32,403	39,236	14,757	24,918	9,997	121,311	(40,696)	80,615
Operating expenses Operating income	27,056 5,347	33,079 6,157	14,143 614	21,518 3,400	8,666 1,331	104,462 16,849	(38,839) (1,857)	65,623 14,992

For the year ended March 31, 2007

	Yen (millions)							
	Japan	Europe	North America	Asia	Other	Total	Corporate and elimi- nations	Consoli- dated
Sales: (1) External customers (2) Intersegment	61,776 64,040	124,924 5,709	51,432 5,297	9,698 67,021	32,103 149	279,933 142,216	(142,216)	279,933

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Total	125,816	130,633	56,729	76,719	32,252	422,149	(142,216)	279,933
Operating expenses	108,403	112,577	54,217	66,815	28,786	370,798	(139,041)	231,757
Operating income	17,413	18,056	2,512	9,904	3,466	51,351	(3,175)	48,176

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Note: Segment information is determined by the location of the Company and its relevant subsidiaries.

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## **SUPPORT DOCUMENTATION (CONSOLIDATION)**

### 1. Consolidated results and outlook

	Yen (m	illions)	
For the three	For the thre	ee months	
ended June	30, 2006	ended June	30, 2007
(Resul	ts)	(Resu	lts)
(Amount)	(%)	(Amount)	(%)
61,951	23.4	80,615	30.1
10,777	14.7	12,090	12.2
51,174	25.4	68,525	33.9
10,480	(33.9)	14,992	43.1
11,058	(31.3)	15,417	39.4
7,820	(49.9)	11,243	43.8
54.41		78.24	
8,708		9,443	
	ended June (Resul (Amount) 61,951 10,777 51,174 10,480 11,058 7,820 54.41	For the three months ended June 30, 2006 (Results)  (Amount) (%) 61,951 23.4 10,777 14.7 51,174 25.4 10,480 (33.9) 11,058 (31.3) 7,820 (49.9) 54.41	ended June 30, 2006 (Results) (Amount) (61,951 10,777 14.7 12,090 51,174 25.4 68,525 10,480 (33.9) 14,992 11,058 (31.3) 7,820 (49.9) 11,243 54.41  ended June (Results) (Amount) (49.9) 12,090 (49.9) 11,243 78.24

			Yen (mil	lions)		
	For the year ended March 31, 2007 (Results)		For the six ending Sep 30, 2007 (C	otember	For the year ending March 31, 2008 (Outlook)	
	(Amount)	(%)	(Amount)	(%)	(Amount)	(%)
Net sales	279,933	22.2	162,000	22.8	320,000	14.3
Domestic	46,860	12.6	25,400	10.8	52,400	11.8
Overseas	233,073	24.3	136,600	25.4	267,600	14.8
Operating income	48,176	5.2	29,000	35.6	56,500	17.3
Income before income						
taxes	49,323	0.4	29,900	37.2	57,800	17.2
Net income	36,971	(8.5)	20,500	33.2	39,700	7.4
Net income per share						
(Yen)	257.2	7	142.6	56	276.2	.7
Employees	9,062					

Note: The table above shows the change in the percentage ratio of Net sales, Operating income, Income before income taxes, and Net income against the corresponding period of the previous year.

Please refer to page 3 for the qualitative information on the outlook for the six months and fiscal year.

# 2. Consolidated net sales by geographic area

	, , ,		Yen (mi	llions)		
	For the t	three				
	mont	months ended June 30, 2006 (Results)		e months	For the year ended March 31, 2007 (Results)	
	ended June			30, 2007		
	(Resul			lts)		
	(Amount)	(%)	(Amount)	(%)	(Amount)	(%)
Japan	10,777	14.7	12,090	12.2	46,860	12.6
Europe	26,131	30.0	37,632	44.0	124,020	37.0
North America	11,988	30.5	13,672	14.0	51,472	8.0

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Asia	4,621	6.3	5,422	17.3	19,469	14.6
Other regions	8,434	17.3	11,799	39.9	38,112	18.0
The Middle East and Africa	2,931	16.4	4,038	37.8	13,064	19.6
Central and South America	2,749	35.8	3,828	39.3	12,704	20.6
Oceania	2,754	4.0	3,933	42.8	12,344	13.7
Total	61,951	23.4	80,615	30.1	279,933	22.2

Note: The table above sets forth Makita s consolidated net sales by geographic area based on customers location for the periods presented.

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# 3. Exchange rates

			Yen		
	For the				
	three				
	months	For the three	For the year	For the six	For the year
	ended	months ended	ended	months ending	ending
	June 30,		March 31,	September 30,	March 31,
	2006	June 30, 2007	2007	2007	2008
	(Results)	(Results)	(Results)	(Outlook)	(Outlook)
Yen/U.S. Dollar	114.50	120.82	116.97	119	118
Yen/Euro	143.82	162.75	150.02	163	163

# 4. Sales growth in local currency basis (major countries)

U.S.A.
Germany
U.K.
France
China
Australia

# 5. Production ratio (unit basis)

	For the three	For the three	For the year
	months ended	months ended	ended
			March 31,
	<b>June 30, 2006</b>	June 30, 2007	2007
	(Results)	(Results)	(Results)
Domestic	28.5%	24.7%	27.4%
Overseas	71.5%	75.3%	72.6%

# 6. Consolidated capital expenditures, depreciation and amortization, and R&D cost

	Yen (	(millions)	
For the			
three months	For the three	For the year	For the year
ended	months ended	ended	ending
June 30,		March 31,	March 31,
2006	June 30, 2007	2007	2008

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	(Results)	(Results)	(Results)	(Outlook)
Capital expenditures	2,443	3,961	12,980	17,700
Depreciation and amortization	1,484	1,802	8,773	8,700
R&D cost	1,260	1,403	5,460	5,800

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