

SHORE BANCSHARES INC  
Form 10-Q  
August 09, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended June 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-22345

**SHORE BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

Maryland  
(State or Other Jurisdiction of  
Incorporation or Organization)

52-1974638  
(I.R.S. Employer  
Identification No.)

18 East Dover Street, Easton, Maryland  
(Address of Principal Executive Offices)

21601  
(Zip Code)

(410) 822-1400  
Registrant's Telephone Number, Including Area Code

N/A

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 8,376,393 shares of common stock as of July 31, 2006.

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**INDEX**

|  | <b>Page</b> |
|--|-------------|
| Part I. Financial Information  | 2           |
| Item 1. Financial Statements   | 2           |
| Condensed Consolidated Balance Sheets -<br>June 30, 2006 (unaudited) and December 31, 2005   | 2           |
| Condensed Consolidated Statements of Income -<br>For the three- and six-month periods ended June 30,<br>2006 and 2005 (unaudited)          | 3           |
| Condensed Consolidated Statements of Changes in<br>Stockholders' Equity -<br>For the six months ended June30, 2006 and 2005<br>(unaudited) | 4           |
| Condensed Consolidated Statements of Cash Flows -<br>For the six months ended June 30, 2006 and 2005<br>(unaudited)                        | 5           |
| Notes to Condensed Consolidated Financial<br>Statements (unaudited)  | 6           |
| Item 2. Management's Discussion and Analysis of<br>Financial Condition and Results of Operations   | 11          |
| Item 3. Quantitative and Qualitative Disclosures about<br>Market Risk  | 16          |
| Item 4. Controls and Procedures  | 16          |
| Part II. Other Information   | 17          |
| Item 1A. Risk Factors  | 17          |
| Item 4. Submission of Matters to Vote of Security<br>Holders   | 17          |
| Item 6. Exhibits   | 18          |
| Signatures   | 19          |
| Exhibit Index and Exhibits   | 20          |



**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements.**

SHORE BANCSHARES, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Dollars in Thousands)

| <b><u>ASSETS:</u></b>  | June 30,<br>2006<br>(unaudited) | December 31,<br>2005 |
|--|---------------------------------|----------------------|
| Cash and due from banks  | \$ 16,061                       | \$ 28,990            |
| Interest bearing deposits with other banks   | 12,543                          | 13,068               |
| Federal funds sold   | 29,385                          | 25,401               |
| Investment securities:   |                                 |                      |
| Held-to-maturity, at amortized cost (fair value of, \$14,096 and \$14,826, respectively) | 14,359                          | 14,911               |
| Available for sale, at fair value  | 103,440                         | 106,160              |
| Loans, less allowance for credit losses (\$5,562, \$5,236, respectively)                 | 670,210                         | 622,227              |
| Insurance premiums receivable  | 504                             | 1,089                |
| Premises and equipment, net  | 15,946                          | 15,187               |
| Accrued interest receivable on loans and investment securities                           | 4,270                           | 3,897                |
| Investment in unconsolidated subsidiary  | 909                             | 909                  |
| Goodwill   | 11,939                          | 11,939               |
| Other intangible assets  | 1,737                           | 1,906                |
| Deferred income taxes  | 2,286                           | 1,991                |
| Other real estate owned  | 46                              | 302                  |
| Other assets   | 3,950                           | 3,661                |
| <b>TOTAL ASSETS</b>  | <b>\$ 887,585</b>               | <b>\$ 851,638</b>    |
| <b><u>LIABILITIES:</u></b>   |                                 |                      |
| Deposits:  |                                 |                      |
| Noninterest bearing demand   | \$ 112,659                      | \$ 113,244           |
| NOW and Super NOW  | 98,052                          | 111,799              |
| Certificates of deposit \$100,000 or more  | 129,496                         | 106,541              |
| Other time and savings   | 375,355                         | 373,374              |
| <b>Total Deposits</b>  | <b>715,562</b>                  | <b>704,958</b>       |
| Accrued interest payable   | 1,478                           | 1,214                |
| Short term borrowings  | 35,426                          | 35,848               |
| Long term debt   | 25,000                          | 4,000                |
| Other liabilities  | 3,888                           | 4,170                |
| <b>TOTAL LIABILITIES</b>   | <b>781,354</b>                  | <b>750,190</b>       |
| <b><u>STOCKHOLDERS' EQUITY:</u></b>  |                                 |                      |
| Common stock, par value \$.01; authorized 35,000,000 shares; issued and outstanding:     |                                 |                      |
| June 30, 2006  | 8,367,974                       |                      |
| December 31, 2005  | 5,556,985                       | 84                   |
| Additional paid in capital   | 29,423                          | 29,014               |
| Retained earnings  | 78,540                          | 73,642               |
| Accumulated other comprehensive loss   | (1,816)                         | (1,263)              |
| <b>TOTAL STOCKHOLDERS' EQUITY</b>  | <b>106,231</b>                  | <b>101,448</b>       |

|  |    |         |    |         |
|--|----|---------|----|---------|
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | \$ | 887,585 | \$ | 851,638 |
|--|----|---------|----|---------|

See accompanying notes to Condensed Consolidated Financial Statements.

2

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SHORE BANCSHARES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
(Dollars in thousands, except per share amounts)

|  | Three months ended June 30, |           | Six months ended June 30, |           |
|--|-----------------------------|-----------|---------------------------|-----------|
|  | 2006                        | 2005      | 2006                      | 2005      |
| <b>INTEREST INCOME</b>                                       |                             |           |                           |           |
| Loans, including fees  | \$ 12,481                   | \$ 10,195 | \$ 23,936                 | \$ 19,794 |
| Interest and dividends on investment securities:             |                             |           |                           |           |
| Taxable  | 1,045                       | 939       | 2,065                     | 1,809     |
| Tax-exempt   | 135                         | 144       | 278                       | 293       |
| Other interest income  | 282                         | 212       | 729                       | 401       |
| Total interest income  | 13,943                      | 11,490    | 27,008                    | 22,297    |
| <b>INTEREST EXPENSE</b>                                      |                             |           |                           |           |
| Certificates of deposit, \$100,000 or more                   | 1,215                       | 787       | 2,295                     | 1,512     |
| Other deposits   | 2,427                       | 1,792     | 4,665                     | 3,446     |
| Other interest   | 392                         | 181       | 725                       | 332       |
| Total interest expense                                       | 4,034                       | 2,760     | 7,685                     | 5,290     |
| <b>NET INTEREST INCOME</b>                                   | 9,909                       | 8,730     | 19,323                    | 17,007    |
| <b>PROVISION FOR CREDIT LOSSES</b>                           | 240                         | 180       | 551                       | 360       |
| <b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b> | 9,669                       | 8,550     | 18,772                    | 16,647    |
| <b>NONINTEREST INCOME</b>                                    |                             |           |                           |           |
| Service charges on deposit accounts                          | 779                         | 727       | 1,523                     | 1,289     |
| Gain on sale of securities                                   | -                           | -         | -                         | 58        |
| Insurance agency commissions                                 | 1,661                       | 1,704     | 3,992                     | 3,788     |
| Other noninterest income                                     | 879                         | 607       | 1,510                     | 1,065     |
| Total noninterest income                                     | 3,319                       | 3,038     | 7,025                     | 6,200     |
| <b>NONINTEREST EXPENSE</b>                                   |                             |           |                           |           |
| Salaries and employee benefits                               | 4,395                       | 3,736     | 8,863                     | 7,715     |
| Expenses of premises and equipment                           | 708                         | 637       | 1,440                     | 1,292     |
| Other noninterest expense                                    | 1,944                       | 1,706     | 3,835                     | 3,365     |
| Total noninterest expense                                    | 7,047                       | 6,079     | 14,138                    | 12,372    |
| <b>INCOME BEFORE TAXES ON INCOME</b>                         | 5,941                       | 5,509     | 11,659                    | 10,475    |
| Federal and state income tax expense                         | 2,190                       | 2,008     | 4,357                     | 3,868     |
| <b>NET INCOME</b>  | \$ 3,751                    | \$ 3,501  | \$ 7,302                  | \$ 6,607  |

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|                                     |    |     |    |     |    |     |    |     |
|-------------------------------------|----|-----|----|-----|----|-----|----|-----|
| Basic earnings per common share     | \$ | .45 | \$ | .42 | \$ | .87 | \$ | .80 |
| Diluted earnings per common share   | \$ | .45 | \$ | .42 | \$ | .87 | \$ | .79 |
| Dividends declared per common share | \$ | .15 | \$ | .13 | \$ | .29 | \$ | .25 |

See accompanying notes to Condensed Consolidated Financial Statements.

3

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SHORE BANCSHARES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)  
 For the Six Month Periods Ended June 30, 2006 and 2005  
 (Dollars in thousands, except per share amounts)

|  | Common<br>Stock | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated<br>other<br>Comprehensive<br>Loss | Total<br>Stockholders'<br>Equity |
|--|-----------------|----------------------------------|----------------------|---|----------------------------------|
| Balances, January 1, 2006  | \$ 55           | \$ 29,014                        | \$ 73,642            | \$ (1,263)                                    | \$ 101,448                       |
| Comprehensive income:  |                 |                                  |                      |   |                                  |
| Net income   | -               | -                                | 7,302                | -   | 7,302                            |
| Other comprehensive income, net of tax:  |                 |                                  |                      |   |                                  |
| Unrealized loss on available for sale securities, net of reclassification adjustment of \$0  | -               | -                                | -                    | (553)   | (553)                            |
| Total comprehensive income   |                 |                                  |                      |   | 6,749                            |
| Shares issued  | 1               | 413                              | -                    | -   | 414                              |
| Stock-based compensation expense   | -               | 24                               | -                    | -   | 24                               |
| Stock dividend paid  | 28              | (28)                             | (9)                  | -   | (9)                              |
| Cash dividends paid \$0.29 per share   | -               | -                                | (2,395)              | -   | (2,395)                          |
| Balances, June 30, 2006  | \$ 84           | \$ 29,423                        | \$ 78,540            | \$ (1,816)                                    | \$ 106,231                       |
| Balances, January 1, 2005  |                 |                                  |                      |   |                                  |
| Balances, January 1, 2005  | \$ 55           | \$ 28,017                        | \$ 65,182            | \$ (278)                                      | \$ 92,976                        |
| Comprehensive income:  |                 |                                  |                      |   |                                  |
| Net income   | -               | -                                | 6,607                | -   | 6,607                            |
| Other comprehensive income, net of tax:  |                 |                                  |                      |   |                                  |
| Unrealized loss on available for sale securities, net of reclassification adjustment of \$56 | -               | -                                | -                    | (228)   | (228)                            |
| Total comprehensive income   |                 |                                  |                      |   | 6,379                            |
| Shares issued  | -               | 672                              | -                    | -   | 672                              |
| Cash dividends paid \$0.25 per share   | -               | -                                | (2,099)              | -   | (2,099)                          |
| Balances, June 30, 2005  | \$ 55           | \$ 28,689                        | \$ 69,690            | \$ (506)                                      | \$ 97,928                        |

See accompanying notes to Condensed Consolidated Financial Statements.

4

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SHORE BANCSHARES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)  
 (Dollars in thousands)

|   | For the Six Months Ended June 30, |          |
|---|-----------------------------------|----------|
|   | 2006                              | 2005     |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                                   |          |
| Net Income  | \$ 7,302                          | \$ 6,607 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                   |          |
| Depreciation and amortization   | 712                               | 729      |
| Stock based compensation expense  | 24                                | -        |
| Discount accretion on debt securities   | (47)                              | (54)     |
| Provision for credit losses   | 551                               | 360      |
| Gain on sale of securities  | -                                 | (58)     |
| Gain on sale of premise and equipment   | 4                                 | -        |
| Equity in earnings of unconsolidated subsidiary                                   | -                                 | (40)     |
| Net changes in:   |                                   |          |
| Insurance premiums receivable   | 586                               | (467)    |
| Accrued interest receivable   | (373)                             | (324)    |
| Other assets  | (215)                             | (200)    |
| Accrued interest payable  | 265                               | 203      |
| Other liabilities   | (282)                             | 449      |
| Net cash provided by operating activities   | 8,527                             | 7,205    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                                   |          |
| Proceeds from maturities and principal payments of securities available for sale  | 7,632                             | 10,270   |
| Proceeds from sale of investment securities available for sale                    | 52                                | 2,010    |
| Purchase of securities available for sale   | (5,852)                           | (15,028) |
| Proceeds from maturities and principal payments of securities held to maturity    | 743                               | 778      |
| Purchase of securities held to maturity   | (203)                             | -        |
| Net increase in loans   | (48,533)                          | (20,567) |
| Purchase of premises and equipment  | (1,283)                           | (1,705)  |
| Proceeds from sale of other real estate owned                                     | 255                               | -        |
| Deferred earn out payment, net of stock issued                                    | -                                 | (2,400)  |
| Net cash used in investing activities   | (47,189)                          | (26,642) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                                   |          |
| Net (decrease) increase in demand, NOW, money market and savings deposits         | (24,743)                          | 8,004    |
| Net increase in certificates of deposit   | 35,347                            | 16,737   |
| Net (decrease) increase in short term borrowings                                  | (422)                             | 1,651    |
| Net increase in long-term borrowings  | 21,000                            | -        |
| Proceeds from issuance of common stock  | 414                               | 273      |
| Dividends paid  | (2,404)                           | (2,099)  |
| Net cash provided by financing activities   | 29,192                            | 24,566   |
|   | (9,470)                           | 5,129    |

NET (DECREASE) INCREASE IN CASH AND CASH  
EQUIVALENTS

|  |    |        |    |        |
|--|----|--------|----|--------|
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD |    | 67,459 |    | 43,551 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD       | \$ | 57,989 | \$ | 48,680 |

See accompanying notes to Condensed Consolidated Financial Statements

Shore Bancshares, Inc.  
Notes to Condensed Consolidated Financial Statements  
For the Three and Six Months Ended June 30, 2006 and 2005  
(Unaudited)

Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Shore Bancshares, Inc. (the "Company") and its subsidiaries with all significant intercompany transactions eliminated. The consolidated financial statements conform to accounting principles generally accepted in the United States of America and to prevailing practices within the banking industry. The accompanying interim financial statements are unaudited; however, in the opinion of management all adjustments necessary to present fairly the financial position at June 30, 2006, the results of operations for the three- and six-month periods ended June 30, 2006 and 2005, and cash flows for the six-month periods ended June 30, 2006 and 2005, have been included. All such adjustments are of a normal recurring nature. The amounts as of December 31, 2005 were derived from audited financial statements. The results of operations for the three- and six-month periods ended June 30, 2006 are not necessarily indicative of the results to be expected for any other interim period or the full year. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Note 2 - Earnings Per Share

Year to date basic earnings per share is derived by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. The diluted earnings per share calculation is derived by dividing net income by the weighted average number of shares outstanding during the period, adjusted for the dilutive effect of outstanding options. On June 5, 2006 the Company paid a 50% stock dividend to stockholders of record as of May 22, 2006. All share data and per share amounts have been adjusted to give retroactive effect to that dividend. Information relating to the calculation of earnings per share is summarized as follows:

|   | Three Months Ended June 30,           |          | Six Months Ended June 30, |          |
|---|---------------------------------------|----------|---------------------------|----------|
|   | 2006                                  | 2005     | 2006                      | 2005     |
|   | (in thousands, except per share data) |          |                           |          |
| Net Income                                    | \$ 3,751                              | \$ 3,501 | \$ 7,302                  | \$ 6,607 |
| Weighted Average Shares Outstanding - Basic   | 8,367                                 | 8,296    | 8,356                     | 8,288    |
| Dilutive securities                           | 26                                    | 53       | 34                        | 56       |
| Weighted Average Shares Outstanding - Diluted | 8,393                                 | 8,349    | 8,390                     | 8,344    |
| Earnings per common share - Basic             | \$ 0.45                               | \$ 0.42  | \$ 0.87                   | \$ 0.80  |
| Earnings per common share - Diluted           | \$ 0.45                               | \$ 0.42  | \$ 0.87                   | \$ 0.79  |

There were no antidilutive stock options excluded from the calculation of earnings per share for the three- and six-month periods ended June 30, 2006 and 2005.

Note 3 - Significant Accounting Policy

Under the provisions of Statements of Financial Accounting Standards (SFAS) Nos. 114 and 118, "Accounting by Creditors for Impairment of a Loan", a loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contracted terms. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loans principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received.

Information with respect to impaired loans and the related valuation allowance is shown below:

| (Dollars in thousands)  | June 30,<br>2006 | December 31,<br>2005 |
|---|------------------|----------------------|
| Impaired loans with valuation allowance                             | \$ 734           | \$ 604               |
| Impaired loans with no valuation allowance                          | -                | 242                  |
| <b>Total impaired loans</b>   | <b>\$ 734</b>    | <b>\$ 846</b>        |
| Allowance for credit losses applicable to impaired loans            | \$ 448           | \$ 555               |
| Allowance for credit losses applicable to other than impaired loans | 5,114            | 4,681                |
| <b>Total allowance for credit losses</b>                            | <b>\$ 5,562</b>  | <b>\$ 5,236</b>      |
| Interest income on impaired loans recorded on the cash basis        | \$ -             | \$ -                 |

Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based upon historical loss ratios and are included in the allowance for credit losses.

#### Note 4 - Commitments

In the normal course of business, to meet the financial needs of its customers, the Company's bank subsidiaries are parties to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. At June 30, 2006, total commitments to extend credit were approximately \$195,728,000. Outstanding letters of credit were approximately \$20,207,000 at June 30, 2006.

#### Note 5 - Stock-Based Compensation

At June 30, 2006, the Company had four equity compensation plans: (i) the Shore Bancshares, Inc. 1998 Stock Option Plan; (ii) the Talbot Bancshares, Inc. Employee Stock Option Plan; (iii) the Shore Bancshares, Inc. Employee Stock Purchase Plan ("ESPP"); and (vi) the Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan. The first three plans are described in detail in Note 13 to the audited financial statements contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The fourth plan, which contemplates the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and performance units, is described in detail in the Company's 2006 definitive proxy statement. No awards have been granted under the fourth plan. Stock options granted to date are generally time-based, vesting 20% on each anniversary of the grant date over five years and expiring 10 years from the grant date. ESPP awards allow employees to purchase shares of common stock at 85% of the fair market value on the date of grant. ESPP grants are 100% vested at date of grant and have a 27-month exercise period.

On January 1, 2006, the Company implemented Statement of Financial Accounting Standards 123(R), "Share-Based Payments" ("SFAS No. 123R") which replaced SFAS No. 123 and supercedes Opinion No. 25 and the related implementation guidance. SFAS No. 123R addresses accounting for equity-based compensation arrangements, including employee stock options. The Company adopted the "modified prospective method" where stock-based compensation expense is recorded beginning on the adoption date and prior periods are not restated. Under this method, compensation expense is recognized using the fair-value based method for all new awards granted after January 1, 2006. Additionally, compensation expense for unvested stock options that are outstanding at January 1,

2006 is recognized over the requisite period based on the fair value of those options as previously calculated at the grant date under the pro-forma disclosures of SFAS 123. The fair value of each grant is estimated using the Black-Scholes option pricing model.

During the three- and six-month periods ended June 30, 2006, the Company recognized pre-tax stock-based compensation expense of \$12,000 and \$24,000, respectively, as a result of adopting SFAS 123R. Such expense includes compensation expense for stock-based compensation awards granted prior to, but not yet vested as of, January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123. Stock-based compensation for all stock based compensation awards granted subsequent to January 1, 2006, was based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. The Company recognized compensation expense for stock option awards on a straight-line basis over the requisite service period of the award. Basic and diluted net income per share for the three and six months ended June 30, 2006, were not affected as a result of adopting SFAS 123R.



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Prior to adoption of SFAS 123R, the Company applied SFAS 123, amended by SFAS 148, "Accounting for Stock-Based Compensation - Transition and Disclosure", which allowed companies to apply existing accounting rules under APB 25. In general, as the exercise price of options granted under these plans was equal to the market price of the underlying common stock on the grant date, no stock-based compensation expense was recognized in our net income from periods prior to the adoption of SFAS 123R. As required by SFAS 123 and 148 prior to the adoption of SFAS 123R, the Company provided pro forma net income and pro forma net income per common share disclosures for stock based awards as if the fair-value method defined in SFAS 123 had been applied.

SFAS 123R requires the Company to present pro forma information for the comparative period to the adoption as if the Company had accounted for all employee stock options and ESPP awards under the fair-value method of the original SFAS 123. The following table illustrates the effect on net income after tax and net income per common share as if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based compensation during the three- and six-month periods ended June 30, 2005 (in thousands, except per share amounts).

|  | Three-month<br>period<br>ended June 30,<br>2005 | Six-month period<br>ended June 30,<br>2005 |
|--|---|--|
| Net income:  |   |  |
| As reported  | \$ 3,501  | \$ 6,607                                   |
| Less pro forma stock-based compensation<br>expense determined under the fair value<br>method, net of related tax effects | (7)   | (36)                                       |
| Pro forma net income   | \$ 3,494  | \$ 6,571                                   |
| Basic net income per share:  |   |  |
| As reported  | \$ .42  | \$ .80                                     |
| Pro forma  | .42   | .79  |
| Diluted earnings per share   |   |  |
| As reported  | \$ .42  | \$ .79                                     |
| Pro forma  | .42   | .79  |

The Company granted options pursuant to its ESPP on January 31, 2006. The fair value of these options was estimated using the Black-Scholes valuation model using the following weighted average assumptions:

|                           |        |
|---------------------------|--------|
|                           | 2006   |
| Dividend yield            | 2.40%  |
| Expected volatility       | 23.57% |
| Risk free interest        | 4.53%  |
| Expected lives (in years) | 2.25   |

The risk-free interest rate is based on the Federal Reserve Bank's constant maturities daily interest rate in effect at the time of the ESPP grant date. For valuation of the ESPP awards, the Company used the risk free interest rate on the date of grant. The expected life of the options represents the period of time that the Company expects the awards will be outstanding based on historical experience with similar awards. The computation of expected volatility for the

ESPP awards is based on historical volatility of the underlying securities. The expected dividend yield is calculated by taking the total expected annual dividend payout divided by the average stock price. Stock-based compensation expense recognized in the consolidated statement of operation in the first quarter of 2006 reflects forfeitures as they occur.

The following is a summary of changes in shares under option for all plans for the six-month period ended June 30, 2006. Pursuant to the anti-dilution provisions of the Company's equity compensation plans, all amounts in the following table have been adjusted to give effect to the 50% stock dividend that was paid on June 5, 2006 to stockholders of record as of May 22, 2006.

|   | Number<br>of Shares | Weighted<br>Average<br>Exercise<br>Price | Aggregate<br>Intrinsic<br>Value |
|---|---------------------|--|---------------------------------|
| Outstanding at beginning of year                                  | 77,364              | \$ 16.03                                 |                                 |
| Granted   | 11,972              | 18.47                                    |                                 |
| Exercised   | (33,112)            | 6.71                                     |                                 |
| Expired/Cancelled   | (703)               | 13.31                                    |                                 |
| Outstanding at end of period                                      | 55,521              | \$ 14.71                                 | \$ 689,806                      |
| Exercisable at the end of period                                  | 49,934              | \$ 14.88                                 | \$ 611,812                      |
| Weighted average fair value of options<br>granted during the year | \$ 5.91             |  |                                 |

The following summarizes information about options outstanding at June 30, 2006:

| Options Outstanding |        | Options Outstanding and<br>Exercisable |  | Weighted<br>Average<br>Remaining<br>Contract Life |
|---------------------|--------|--|--|---|
| Exercise Price      | Number | Number                                 |  |   |
| \$ 5.85             | 6,802  | 6,802                                  |  | .43   |
| 21.33               | 6,000  | 6,000                                  |  | 2.55  |
| 14.00               | 5,055  | 5,055                                  |  | 3.55  |
| 13.17               | 20,317 | 14,730                                 |  | 5.92  |
| 16.65               | 5,515  | 5,515                                  |  | .18   |
| 18.47               | 11,832 | 11,832                                 |  | 1.83  |
|                     | 55,521 | 49,934                                 |  |   |

The total intrinsic value of stock options exercised during the six-month periods ended June 30, 2006 and 2005 was approximately \$537,000 and \$243,000, respectively. Cash received upon exercise of options during the six month periods ended June 30, 2006 and 2005 was approximately \$222,000 and \$165,000, respectively.

#### Note 6 - Segment Reporting

The Company operates two primary businesses: Community Banking and Insurance Products and Services. Through the Community Banking business, the Company provides services to consumers and small businesses on the Eastern Shore of Maryland and Delaware through its 17-branch network. Community banking activities include small business services, retail brokerage, and consumer banking products and services. Loan products available to consumers include mortgage, home equity, automobile, marine, and installment loans, credit cards and other secured and unsecured personal lines of credit. Small business lending includes commercial mortgages, real estate development loans, equipment and operating loans, as well as secured and unsecured lines of credit, credit cards,

accounts receivable financing arrangements, and merchant card services.

Through the Insurance Products and Services business, the Company provides a full range of insurance products and services to businesses and consumers in the Company's market areas. Products include property and casualty, life, marine, individual health and long-term care insurance. Pension and profit sharing plans and retirement plans for executives and employees are available to suit the needs of individual businesses.

9

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Selected financial information by line of business for the three months ended June 30 is included in the following table:

| (In thousands)                      | Community<br>banking | Insurance products<br>and<br>services | Parent<br>Company(a) | Intersegment<br>Transactions | Consolidated<br>Total |
|-------------------------------------|----------------------|---------------------------------------|----------------------|------------------------------|-----------------------|
| <b>2006</b>                         |                      |                                       |                      |                              |                       |
| Net Interest income                 | \$ 19,321            | \$ -                                  | \$ 2                 | \$ -                         | \$ 19,323             |
| Provision for credit losses         | 551                  | -                                     | -                    | -                            | 551                   |
| Net interest income after provision | 18,770               | -                                     | 2                    | -                            | 18,772                |
| Noninterest income                  | 2,993                | 4,104                                 | 2,102                | (2,174)                      | 7,025                 |
| Noninterest expense                 | 11,096               | 3,062                                 | 2,154                | (2,174)                      | 14,138                |
| Income before taxes                 | 10,667               | 1,042                                 | (50)                 | -                            | 11,659                |
| Income tax expense                  | 3,949                | 427                                   | (19)                 | -                            | 4,357                 |
| Net income                          | \$ 6,718             | \$ 615                                | \$ (31)              | \$ -                         | \$ 7,302              |
| Intersegment revenue(expense)       | \$ (1,872)           | \$ (113)                              | \$ 1,985             | \$ -                         | \$ -                  |
| Average assets                      | \$ 843,765           | \$ 10,240                             | \$ 3,709             | \$ -                         | \$ 857,714            |
| <b>2005</b>                         |                      |                                       |                      |                              |                       |
| Net Interest income                 | \$ 17,005            | \$ -                                  | \$ 2                 | \$ -                         | \$ 17,007             |
| Provision for credit losses         | 360                  | -                                     | -                    | -                            | 360                   |
| Net interest income after provision | 16,645               | -                                     | 2                    | -                            | 16,647                |
| Noninterest income                  | 2,359                | 3,908                                 | 1,376                | (1,443)                      | 6,200                 |
| Noninterest expense                 | 9,361                | 3,002                                 | 1,452                | (1,443)                      | 12,372                |
| Income before taxes                 | 9,643                | 906                                   | (74)                 | -                            | 10,475                |
| Income tax expense                  | 3,539                | 358                                   | (29)                 | -                            | 3,868                 |
| Net income                          | \$ 6,104             | \$ 548                                | \$ (45)              | \$ -                         | \$ 6,607              |
| Intersegment revenue(expense)       | \$ (1,221)           | \$ (86)                               | \$ 1,307             | \$ -                         | \$ -                  |
| Average assets                      | \$ 792,963           | \$ 8,892                              | \$ 3,471             | \$ -                         | \$ 805,326            |

(a) Amount included in Parent Company relates to services provided to subsidiaries by the Company and rental income.

Note 7 - New Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments", an amendment of SFAS No. 133 and SFAS No. 140. This statement permits fair value re-measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. It establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. In addition, SFAS 155 clarifies which interest-only strips and principal-only strips are not subject to the

requirements of Statement 133. It also clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives. SFAS 155 amends Statement 140 to eliminate the prohibition on a qualifying special- purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company is evaluating the impact, if any, of the adoption of this Statement on its financial results.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets". This Statement amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities", and requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable and permits the entities to elect either fair value measurement with changes in fair value reflected in earnings or the amortization and impairment requirements of SFAS No. 140 for subsequent measurement. The subsequent measurement of separately recognized servicing assets and servicing liabilities at fair value eliminates the necessity for entities that manage the risks inherent in servicing assets and servicing liabilities with derivatives to qualify for hedge accounting treatment and eliminates the characterization of declines in fair value as impairments or direct write-downs. This Statement is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company is evaluating the impact, if any, of the adoption of this Statement on its financial results.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

Unless the context clearly suggests otherwise, references to "the Company", "we", "our", and "us" in this report are to Shore Bancshares, Inc. and its consolidated subsidiaries.

### **Forward-Looking Information**

Portions of this Quarterly Report on Form 10-Q contain forward-looking statements within the meaning of The Private Securities

Litigation Reform Act of 1995. Statements that are not historical in nature, including statements that include the words "anticipate", "estimate", "should", "expect", "believe", "intend", and similar expressions, are expressions about our confidence in our policies, and strategies, the adequacy of capital levels, and liquidity and are not guarantees of future performance. Such forward-looking statements involve certain risks and uncertainties, including economic conditions, competition in the geographic and business areas in which we operate, inflation, fluctuations in interest rates, legislation, and governmental regulation. These risks and uncertainties are described in more detail in the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005, as updated in Item 1A of Part II of this report. Actual results may differ materially from such forward-looking statements, and we assume no obligation to update forward-looking statements at any time except as required by law.

### **Introduction**

The following discussion and analysis is intended as a review of significant factors affecting the financial condition and results of operations of Shore Bancshares, Inc. and its consolidated subsidiaries for the periods indicated. This discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements and related notes presented in this report, as well as the audited consolidated financial statements and related notes included in the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005.

Shore Bancshares, Inc. is the largest independent financial holding company located on the Eastern Shore of Maryland. It is the parent company of The Talbot Bank of Easton, Maryland located in Easton, Maryland ("Talbot Bank"), The Centreville National Bank of Maryland located in Centreville, Maryland ("Centreville National Bank") and The Felton Bank, located in Felton, Delaware ("Felton Bank") (collectively, the "Banks"). The Banks operate 17 full service branches in Kent, Queen Anne's, Talbot, Caroline and Dorchester Counties in Maryland and Kent County, Delaware. The Company offers a full range of insurance products and services to its customers through The Avon-Dixon Agency, LLC, Elliott Wilson Insurance, LLC, and Mubell Finance, LLC (collectively, the "Insurance Agency") and investment advisory services through Wye Financial Services, LLC, all of which are wholly-owned subsidiaries of Shore Bancshares, Inc. The shares of common stock of Shore Bancshares, Inc. are listed on the NASDAQ Capital Market under the symbol "SHBI".

The Company maintains an Internet site at [www.shbi.net](http://www.shbi.net) on which it makes available free of charge its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the Securities and Exchange Commission.

### **Critical Accounting Policies**

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The financial information contained within the financial statements is, to a significant extent, financial information contained that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning of income, recognizing an expense, recovering an asset or relieving a liability.

We believe that our most critical accounting policy relates to the allowance for credit losses. The allowance for credit losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic

principles of accounting: (i) SFAS No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable, and (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be accrued based on the differences between the loan balance and the value of collateral, present value of future cash flows or values that are observable in the secondary market. Management uses many factors, including economic conditions and trends, the value and adequacy of collateral, the volume and mix of the loan portfolio, and our internal loan processes in determining the inherent loss that may be present in our loan portfolio. Actual losses could differ significantly from Management's estimates. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact the transactions could change.

Management has significant discretion in making the adjustments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, the borrower's prospects of repayment, and in establishing allowance factors on the formula allowance and unallocated allowance components of the allowance. The establishment of allowance



factors is a continuing exercise, based on Management's continuing assessment of the totality of all factors, including, but not limited to, as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of Management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements, and their impact on the portfolio, and allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in Management's perception and assessment of these factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs.

Three basic components comprise our allowance for credit losses: (i) a specific allowance; (ii) a formula allowance; and (iii) a nonspecific allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is used to individually allocate an allowance to loans identified as impaired. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. When a loan is identified as impaired, a specific allowance is established based on the Company's assessment of the loss that may be associated with the individual loan. The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as impaired. Loans identified as special mention, substandard, doubtful and loss, as well as impaired, are segregated from performing loans. Remaining loans are then grouped by type (commercial, commercial real estate, construction, home equity or consumer). Each loan type is assigned an allowance factor based on Management's estimate of the risk, complexity and size of individual loans within a particular category. Classified loans are assigned higher allowance factors than non-rated loans due to Management's concerns regarding collectibility or Management's knowledge of particular elements regarding the borrower. Allowance factors grow with the worsening of the internal risk rating. The nonspecific formula is used to estimate the loss of non-classified loans stemming from more global factors such as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of Management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements. The nonspecific allowance captures losses whose impact on the portfolio have occurred but have yet to be recognized in either the formula or specific allowance.

## **OVERVIEW**

Net income for the second quarter of 2006 was \$3,751,000, or diluted earnings per share of \$.45, compared to \$3,501,000, or diluted earnings per share of \$.42, for the first quarter of 2005. Annualized return on average assets was 1.75% for the second quarter of 2006, compared to 1.73% for the same period in 2005. Annualized return on average stockholders' equity was 14.57% for the second quarter of June 30, 2006, compared to 14.86% for the same period in 2005.

Net income for the six-months ended June 30, 2006 was \$7,302,000, or diluted earnings per share of \$.87, compared to \$6,607,000, or diluted earnings per share of \$.79, for the six months ended June 30, 2005. Annualized return on average assets was 1.70% for the six months ended June 30, 2006, compared to 1.64% for the same period in 2005. Annualized return on average stockholder's equity was 13.93% for the six months ended June 30, 2006, compared to 13.88% for the same period in 2005.

## **RESULTS OF OPERATIONS**

### **Net Interest Income**

Net interest income for the three- and six-month periods ended June 30, 2006 was \$9,909,000 and \$19,323,000, respectively, an increase of \$1,179,000 or 13.5% and \$2,316,000 and 13.6%, respectively, when compared to the same periods last year. These increases are attributable to increases in earning assets, mostly loans, and increased yields on

earning assets. Total interest income increased by \$2,453,000 and \$4,711,000 for the three- and six-month periods ended June 30, 2006, respectively, when compared to the same periods last year.

Our net interest margin was 5.00% for the three months ended June 30, 2006, compared to 4.69% for the same period in 2005. Our net interest margin for the six months ended June 30, 2006 was 4.90%, compared to 4.60% for the same period in 2005. We continued to increase the volume of our earning assets, which averaged \$796,380,000 for the six months ended June 30, 2006, compared to \$746,990,000 for the same period in 2005. Average loans totaled \$643,335,000 for the six-month period ended June 30, 2006, a \$45,045,000 increase over the same period in 2005. The yield on earning assets increased 81 basis points from 6.02% to 6.83% for the six-month period ended June 30, 2006 when compared to the same period in 2005.

The overall yield on loans for the six months ended June 30, 2006 was 7.45%, compared to 6.62% for the same period in 2005. The yield on investment securities for the first six months of 2006 increased to 4.09% from 3.77% for the same period in 2005, and the average balance of investment securities for the six-months ended June 30, 2006 increased by \$2,083,000 to \$121,538,000 when compared to the same period in 2005.

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Total interest expense increased \$1,274,000 and \$2,395,000 for the three and six-month periods ended June 30, 2006, respectively, when compared to the same periods last year. An increase in the rate paid for interest bearing deposits is the primary reason for the increased expense. Rates paid for certificates of deposit and short-term borrowings increased as a result of higher short-term interest rates and increased competition for deposits. The average balance of interest bearing deposits increased by \$24,812,000 for the six months ended June 30, 2006 when compared to the same period in 2005. The overall rate paid for interest bearing deposits increased 60 basis points to 2.34% as a result of higher rates paid for all deposits. For the six months ended June 30, 2006, the average balance of certificates of deposits, including those \$100,000 or more, increased by \$19,161,000 when compared to the same period last year, and the average rate paid for those certificates of deposit increased 84 basis points to 4.01%. Other certificates of deposit increased \$17,883,000 when compared to the same period last year, and the average rate paid for those deposits increased 72 basis points to 3.66%. Comparing the first six months of 2006 to the same period in 2005, interest bearing demand deposits decreased by approximately \$3,154,000 and money management and savings deposits declined by \$9,078,000.

Loans comprised 80.8% and 80.1% of total average earning assets at June 30, 2006 and 2005, respectively.

**Analysis of Interest Rates and Interest Differentials.**

The following table presents the distribution of the average consolidated balance sheets, interest income/expense, and annualized yields earned and rates paid through June 30, 2006 and 2005:

| (Dollars in thousands)                     | June 30, 2006   |                |            | June 30, 2005   |                |            |
|--|-----------------|----------------|------------|-----------------|----------------|------------|
|  | Average Balance | Income Expense | Yield Rate | Average Balance | Income Expense | Yield Rate |
| <b>Earning Assets</b>                      |                 |                |            |                 |                |            |
| Investment securities                      | \$ 121,538      | \$ 2,488       | 4.09%      | \$ 119,455      | \$ 2,253       | 3.77%      |
| Loans                                      | 643,335         | 23,962         | 7.45%      | 598,290         | 19,812         | 6.62%      |
| Interest bearing deposits                  | 10,748          | 242            | 4.50%      | 951             | 11             | 2.39%      |
| Federal funds sold                         | 20,759          | 487            | 4.69%      | 28,294          | 390            | 2.75%      |
| Total earning assets                       | 796,380         | 27,179         | 6.83%      | 746,990         | 22,466         | 6.02%      |
| <b>Noninterest earning assets</b>          |                 |                |            |                 |                |            |
|  | 61,334          |                |            | 58,336          |                |            |
| Total Assets                               | \$ 857,714      |                |            | \$ 805,326      |                |            |
| <b>Interest bearing liabilities</b>        |                 |                |            |                 |                |            |
| Interest bearing deposits                  | \$ 595,590      | 6,960          | 2.34%      | \$ 570,778      | 4,958          | 1.74%      |
| Short term borrowing                       | 30,417          | 502            | 3.30%      | 24,416          | 207            | 1.70%      |
| Long term debt                             | 10,684          | 223            | 4.18%      | 5,000           | 125            | 5.00%      |
| Total interest bearing liabilities         | 636,691         | 7,685          | 2.41%      | 600,194         | 5,290          | 1.76%      |
| <b>Noninterest bearing liabilities</b>     |                 |                |            |                 |                |            |
|  | 116,202         |                |            | 109,949         |                |            |
| Stockholders' equity                       | 104,821         |                |            | 95,183          |                |            |
| Total liabilities and stockholders' equity | \$ 857,714      |                |            | \$ 805,326      |                |            |
| <b>Net interest spread</b>                 |                 |                |            |                 |                |            |
|  |                 | \$ 19,494      | 4.42%      |                 | \$ 17,176      | 4.26%      |
| <b>Net interest margin</b>                 |                 |                |            |                 |                |            |
|  |                 |                | 4.90%      |                 |                | 4.60%      |

(1) All amounts are reported on a tax equivalent basis computed using the statutory federal income tax rate exclusive of the alternative minimum tax rate of 35% and nondeductible interest expense.

(2) Average loan balances include nonaccrual loans.

(3) Interest income on loans includes amortized loan fees, net of costs, for each loan category and yield calculations are stated to include all.

**Noninterest Income**

Noninterest income for the three months ended June 30, 2006 increased by \$281,000 to \$3,319,000 when compared to the same period in 2005. Increases in service charges and other noninterest income all contributed to the growth. Noninterest income for the six months ended June 30, 2006 totaled \$7,025,000, an increase of \$825,000 or 13.3% when compared to the same period in 2005. Approximately \$204,000 of this increase relates to an increase in insurance agency commissions, with the balance primarily attributable to increases in income from nondeposit product sales and trust services of approximately \$108,000, from the origination and sale of loans on the secondary market of approximately \$45,000, an increase in letter of credit fees of approximately \$61,000, and gains on life insurance policies of \$174,000 relating to a deferred compensation plan. We recognized gains on sales of securities of \$58,000 during the first three months of 2005, but there were no gains or losses from sales of securities during the first six months of 2006.

### **Noninterest Expense**

Total noninterest expense for the three and six months ended June 30, 2006 was \$7,047,000 and \$14,138,000, respectively, which represents increases of \$968,000 and \$1,766,000, respectively, when compared to the same periods in 2005. The increases are primarily attributable to increased salaries and benefits cost of \$659,000 and \$1,148,000 for the three and six-month periods ended June 30, 2006, respectively, that resulted from higher incentive compensation cost and increased staffing associated with Centreville National Bank's trust operations that began in the third quarter of 2005, as well as a new branch location and expansion of the secondary market mortgage division during the second quarter of 2006. For the three and six months ended June 30, 2006, occupancy expense increased by \$71,000 and \$148,000, respectively, and other noninterest expense increased by \$238,000 and \$470,000, respectively, when compared to the same periods in 2005. These increases are primarily related to the growth of the Company and costs associated with new and expanded product offerings.

### **Income Taxes**

The effective tax rate for the six months ended June 30, 2006 was 37.4%, compared to 36.9% for the same period last year. Management believes that there have been no changes in tax laws or to our tax structure that are likely to have a future material impact on our effective tax rate.

## **ANALYSIS OF FINANCIAL CONDITION**

### **Loans**

Loans, net of unearned income, totaled \$670,210,000 at June 30, 2006, an increase of \$47,983,000 since December 31, 2005. Average loans, net of unearned income, increased by \$45,045,000 or 7.5% when compared to the same period last year.

### **Allowance for Credit Losses**

We have established an allowance for credit losses, which is increased by provisions charged against earnings and recoveries of previously charged-off debts. The allowance is decreased by current period charge-off of uncollectible debts. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis and adjusts the provision for credit losses based upon this analysis. The evaluation of the adequacy of the allowance for credit losses is based on a risk rating system of individual loans, as well as on a collective evaluation of smaller balance homogenous loans based on factors such as past credit loss experience, local economic trends, nonperforming and problem loans, and other factors which may impact collectibility. A loan is placed on nonaccrual when it is specifically determined to be impaired and principal and interest is delinquent for 90 days or more. Please refer to the discussion above under the caption "Critical Accounting Policies" for an overview of the underlying methodology Management employs on a quarterly basis to maintain the allowance.

The provision for credit losses for the three and six-month periods ended June 30, 2006 was \$240,000 and \$551,000, respectively, compared to \$180,000 and \$360,000, respectively, for the same periods in 2005. Despite a decline in nonaccrual loans, Management did not significantly decrease the specific allowance associated with those loans, based on its evaluation of each borrower's ability to repay and the value of the underlying loan collateral. The increased provision is the result of increases in both the formula allowance and nonspecific allowance components. Growth of the loan portfolio and Management's assessment of factors used in calculating the nonspecific allowance contributed to the increased provision. We continue to maintain strong underwriting guidelines, and Management believes that the local economy remains stable and that collateral values have increased as a result of the strength of the local real estate economy. Each of these factors has had a positive effect on the quality of our loan portfolio. Our historical charge-off ratios are much lower than those of similarly sized institutions according to the most recent FDIC quarterly banking profile. Net charge-offs were \$225,000 for the six-month period ended June 30, 2006, compared to \$192,000 for the same period last year. Since December 31, 2005, nonaccrual loans have decreased by \$112,000 to \$734,000. Loans past due 90 days and still accruing decreased by \$389,000 since December 31, 2005, totaling \$429,000 at June 30, 2006. Our ratio of nonperforming assets, including other real estate owned, remains low. The allowance for credit losses as a percentage of average loans was .86% at June 30, 2006, compared to .81% at June 30, 2005. Based on

Management's quarterly evaluation of the adequacy of the allowance for credit losses, it believes that the allowance for credit losses and the related provision are adequate at June 30, 2006.

The following table presents a summary of the activity in the allowance for credit losses:

| (Dollars in thousands)  | Six months Ended June 30, |            |
|---|---------------------------|------------|
|   | 2006                      | 2005       |
| Allowance balance - beginning of period   | \$ 5,236                  | \$ 4,692   |
| Charge-offs:  |                           |            |
| Commercial and other  | 162                       | 169        |
| Real estate   | 1                         | -          |
| Consumer  | 144                       | 59         |
| Totals  | 307                       | 228        |
| Recoveries:   |                           |            |
| Commercial  | 34                        | 12         |
| Real estate   | 1                         | 1          |
| Consumer  | 47                        | 23         |
| Totals  | 82                        | 36         |
| Net charge-offs   | 225                       | 192        |
| Provision for credit losses   | 551                       | 360        |
| Allowance balance-end of period   | \$ 5,562                  | \$ 4,860   |
| Average loans outstanding during period   | \$ 643,335                | \$ 598,290 |
| Net charge-offs (annualized) as a percentage of average loans outstanding during period | .07%                      | .02%       |
| Allowance for credit losses at period end as a percentage of average loans              | .86%                      | .81%       |

Because our loans are predominately secured by real estate, weaknesses in the local real estate market may have a material adverse effect on collateral values. We have a concentration of commercial real estate loans. Commercial real estate loans at June 30, 2006 were \$352,363,000 or 52.1% of total loans, compared to \$317,542,000 or 50.6% of total loans at December 31, 2005. Construction and land development loans at June 30, 2006, were \$136,785,000 or 20.2% of total outstanding loans, compared to \$134,380,000 or 21.4% of total loans at December 31, 2005. The Company does not engage in foreign lending activities.

### Nonperforming Assets

The following table summarizes past due and nonperforming assets of the Company (in thousands):

|  | June 30,<br>2006 | December<br>31,<br>2005 |
|--|------------------|-------------------------|
| Nonperforming Assets:                  |                  |                         |
| Nonaccrual loans                       | \$ 734           | \$ 846                  |
| Other real estate owned                | 46               | 302                     |
|  | 780              | 1,148                   |
| Past due loans still accruing          | 429              | 818                     |
| Total nonperforming and past due loans | \$ 1,209         | \$ 1,966                |

### Investment Securities

Investment securities decreased by \$3,272,000 to \$117,799,000 at June 30, 2006 when compared to investments at December 31, 2005. The yields on bonds purchased during the first six months of 2006 are much higher than the yields on bonds that either matured or were called during this period. The average balance of investment securities was

\$121,534,000 for the six months ended June30, 2006, compared to \$119,455,000 for the same period in 2005. The tax equivalent yields on investment securities were 4.09% and 3.77% for the six month periods ended June 30, 2006 and 2005, respectively.

**Deposits**

Total deposits at June 30, 2006 were \$715,562,000, compared to \$704,958,000 at December 31, 2005. Certificates of deposit of \$100,000 or more increased by \$22,955,000 during the first six months of 2006. Since December 31, 2005, interest bearing and noninterest bearing demand deposits have declined by \$9,658,000 and other time and savings deposits have increased by \$1,981,000.

**Borrowed Funds**

Short-term borrowings at June 30, 2006 and December 31, 2005 consisted of securities sold under agreements to repurchase and short-term borrowing from the Federal Home Loan Bank. We also had a convertible advance from the Federal Home Loan Bank of Atlanta in the amount of \$5,000,000 at December 31, 2005 that matured and was repaid in March 2006.



**Long Term Debt**

At June 30, 2006, we had advances from the Federal Home Loan Bank totaling \$25,000,000. Maturities of outstanding advances are as follows:

|               |             |
|---------------|-------------|
| July 2007     | \$3,000,000 |
| October 2007  | 4,000,000   |
| November 2007 | 6,000,000   |
| February 2008 | 5,000,000   |
| June 2008     | 7,000,000   |

**Liquidity and Capital Resources**

We derive liquidity through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. To the extent that deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets through arrangements with correspondent banks. Talbot Bank and Centreville National Bank are also members of the Federal Home Loan Bank of Atlanta to which they have pledged collateral sufficient to permit additional borrowing of up to approximately \$61 million at June 30, 2006. Management is not aware of any trends or demands, commitments, events or uncertainties that are likely to materially affect our future ability to maintain liquidity at satisfactory levels.

Total stockholders' equity was \$106.2 million at June 30, 2006, an increase of 4.7% since December 31, 2005. Accumulated other comprehensive loss, which consists solely of net unrealized losses on investment securities available for sale, increased by \$553,000 during the first six months of 2006, resulting in accumulated other comprehensive loss of \$1,816,000 at June 30, 2006.

Bank regulatory agencies have adopted various capital standards for financial institutions, including risk-based capital standards. The primary objectives of the risk-based capital framework are to provide a more consistent system for comparing capital positions of financial institutions and to take into account the different risks among financial institutions' assets and off-balance sheet items.

Risk-based capital standards have been supplemented with requirements for a minimum Tier 1 capital to assets ratio (leverage ratio). In addition, regulatory agencies consider the published capital levels as minimum levels and may require a financial institution to maintain capital at higher levels.

A comparison of our capital ratios as of June 30, 2006 to the minimum regulatory requirements is presented below:

|                           | <u>Actual</u> | <u>Minimum Requirements</u> |
|---------------------------|---------------|-----------------------------|
| Tier 1 risk-based capital | 12.87%        | 4.00%                       |
| Total risk-based capital  | 13.67%        | 8.00%                       |
| Leverage ratio            | 11.18%        | 3.00%                       |

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Our primary market risk is to interest rate fluctuation and Management has procedures in place to evaluate and mitigate this risk. This risk and these procedures are discussed in Item 7 of Part II of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005 under the caption "Market Risk Management". Management believes that there have been no material changes in our market risks, the procedures used to evaluate and mitigate these risks, or our actual and simulated sensitivity positions since December 31, 2005.

**Item 4. Controls and Procedures.**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934 with the SEC, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in those rules and forms, and that such information is accumulated and communicated to Management, including the Chief Executive Officer (“CEO”) and the Principal Accounting Officer (“PAO”), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

An evaluation of the effectiveness of these disclosure controls as of June 30, 2006 was carried out under the supervision and with the participation of Management, including the CEO and the PAO. Based on that evaluation, the Company's management, including the CEO and the PAO, has concluded that our disclosure controls and procedures are effective.

During the second quarter of 2006, there was no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **Item 1A. Risk Factors.**

The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005. The following discussion updates a risk factor that was contained in the Annual Report on Form 10-K to reflect the recent issuance of proposed regulatory guidance.

#### **A majority of our business is concentrated in Maryland and Delaware; a significant amount of our business is concentrated in real estate lending.**

A majority of our customers reside in Maryland and Delaware. Therefore, a decline in local economic conditions may have a greater impact on our earnings and capital than on the earnings and capital of larger financial institutions whose customer bases are geographically diverse. Further, we make many real estate secured loans, including construction and land development loans, all of which are in greater demand when interest rates are low and economic conditions are good. There can be no guarantee that good economic conditions or low interest rates will continue to exist. Moreover, the market values of the real estate securing our loans may deteriorate due to a number of unpredictable factors, which could cause us to lose money in the event a borrower failed to repay a loan and we were forced to foreclose on the property. Additionally, the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation and the Office of the Comptroller of the Currency, along with the other federal banking regulators, issued proposed guidance on January 13, 2006 entitled "Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices" directed at institutions that have particularly high concentrations of commercial real estate loans within their lending portfolios. This guidance suggests that institutions whose commercial real estate loans exceed certain percentages of capital should implement heightened risk management practices appropriate to their concentration risk and may be required to maintain higher capital ratios than institutions with lower concentrations in commercial real estate lending. Based on our commercial real estate concentration as of June 30, 2006, we would be subject to the heightened risk management requirements of the guidance if it were currently in effect. The comment period ended on April 13, 2006. Although we are working to implement the risk management practices required by the guidance, many of which are already in place, and will continue to evaluate our concentration and risk management strategies, we cannot guarantee that any heightened risk management practices we implement will be effective to prevent losses in our commercial real estate portfolio. In addition, we may be subject to additional regulatory requirements and scrutiny, including, without limitation, increased capital requirements, if and when this proposed guidance becomes final. Management cannot predict the extent to which this guidance, if it becomes final, will impact our operations or capital requirements.

Other than as discussed above, Management does not believe that any material changes in our risk factors have occurred since December 31, 2005.

### **Item 4. Submission of Matters to Vote of Security Holders.**

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At the Annual Meeting of Stockholders held on April 26, 2006, the stockholders of Shore Bancshares, Inc. elected five individuals to serve as Class III Directors until the 2009 Annual Meeting of Stockholders and approved the Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan. The Board of Directors submitted these matters to a vote through the solicitation of proxies. The results of the votes were as follows:

|                        | <u>For</u> | <u>Withheld</u> | <u>Abstain</u> | <u>Broker<br/>Non-Votes</u> |
|------------------------|------------|-----------------|----------------|-----------------------------|
| Election of Directors: |            |                 |                |                             |
| Lloyd L. Beatty, Jr.   | 4,362,957  | 37,269          | -              | -                           |
| Paul M. Bowman         | 4,385,977  | 14,249          | -              | -                           |
| W. Edwin Kee, Jr.      | 4,385,577  | 14,649          | -              | -                           |
| Jerry F. Pierson       | 4,385,977  | 14,249          | -              | -                           |
| W. Moorhead Vermilye   | 4,384,449  | 15,777          | -              | -                           |

17

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|  | For       | Against | Abstain | Broker<br>Non-Votes |
|--|-----------|---------|---------|---------------------|
| Approval of 2006 Stock and Incentive Compensation Plan | 2,853,801 | 168,053 | 38,326  | 1,340,046           |

**Item 6. Exhibits.**

- Exhibit 3.1 Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 of the Company's Form 8-K filed on December 14, 2000).
- Exhibit 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 of the Company's Form 8-K filed on November 9, 2005).
- Exhibit 10.1 Form of Employment Agreement with W. Moorhead Vermilye (incorporated by reference to Appendix XIII of Exhibit 2.1 of the Company's Form 8-K filed on July 31, 2000).
- Exhibit 10.2 Form of Employment Agreement with Daniel T. Cannon (incorporated by reference to Appendix XIII of Exhibit 2.1 of the Company's Form 8-K filed on July 31, 2000).
- Exhibit 10.3 Form of Employment Agreement with Thomas H. Evans, as amended on November 3, 2005 (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on November 9, 2005).
- Exhibit 10.4 Summary of Compensation Arrangement for Lloyd L. Beatty, Jr. (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on August 1, 2006).
- Exhibit 10.5 Summary of Compensation Arrangement for William W. Duncan, Jr. (incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on August 1, 2006).
- Exhibit 10.6 Separation Agreement and General Release between The Avon-Dixon Agency, LLC and Steven Fulwood (incorporated by reference to exhibit 10.11 of the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2005).
- Exhibit 10.7 Form of Executive Supplemental Retirement Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.4 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003).
- Exhibit 10.8 Form of Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.5 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003).
- Exhibit 10.9

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Talbot Bank of Easton, Maryland Supplemental Deferred Compensation Plan (incorporated by reference to Exhibit 10.7 of the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2005).

- Exhibit 10.10 Talbot Bank of Easton, Maryland Supplemental Deferred Compensation Plan Trust Agreement ((incorporated by reference to Exhibit 10.7 of the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2005).
- Exhibit 10.11 1998 Employee Stock Purchase Plan, as amended (incorporated by reference to Appendix A of the Company's definitive Proxy Statement on Schedule 14A for the 2003 Annual Meeting of Stockholders filed on March 31, 2003).
- Exhibit 10.12 1998 Stock Option Plan (incorporated by reference to Exhibit 10 of the Company's Registration Statement on Form S-8 filed with the SEC on September 25, 1998 (Registration No. 333-64319)).

- Exhibit 10.13 Talbot Bancshares, Inc. Employee Stock Option Plan (incorporated by reference to Exhibit 10 of the Company's Registration Statement on Form S-8 filed May 4, 2001 (Registration No. 333-60214)).
- Exhibit 10.14 Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan (incorporated by reference to Appendix A of the Company's 2006 definitive proxy statement filed on March 24, 2006).
- Exhibit 10.15 Changes to Director Compensation Arrangements (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on February 6, 2006).
- Exhibit 31.1 Certifications of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
- Exhibit 31.2 Certifications of the PAO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
- Exhibit 32.1 Certification of the CEO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).
- Exhibit 32.2 Certification of the PAO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Shore Bancshares, Inc.

Date: August 9, 2006

By: /s/ W. Moorhead Vermilye  
W. Moorhead Vermilye  
President and Chief Executive Officer

Date: August 9, 2006

By: /s/ Susan E. Leaverton  
Susan E. Leaverton, CPA  
Treasurer and Principal Accounting Officer

**EXHIBIT INDEX**

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