

ARBOR REALTY TRUST INC  
Form 10-Q  
May 01, 2014  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2014**

**Or**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to**

**Commission file number: 001-32136**

**Arbor Realty Trust, Inc.**

(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction of  
incorporation)

**20-0057959**  
(I.R.S. Employer  
Identification No.)

**333 Earle Ovington Boulevard, Suite 900**

**Uniondale, NY**

**11553**

(Address of principal executive offices)

(Zip Code)

**(516) 506-4200**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

APPLICABLE ONLY TO CORPORATE ISSUERS:

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common stock, \$0.01 par value per share: 50,136,308 outstanding (excluding 2,650,767 shares held in the treasury) as of May 1, 2014.

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**ARBOR REALTY TRUST, INC.**

**FORM 10-Q**

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**CAUTIONARY STATEMENTS**

**The information contained in this quarterly report on Form 10-Q is not a complete description of our business or the risks associated with an investment in Arbor Realty Trust, Inc. We urge you to carefully review and consider the various disclosures made by us in this report.**

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements relate to, among other things, the operating performance of our investments and financing needs. Forward-looking statements are generally identifiable by use of forward-looking terminology such as may, will, should, potential, intend, expect, seek, estimate, believe, could, project, predict, continue or other similar words or expressions. Forward-looking statements are based on certain assumptions, discuss future expectations, describe future plans and strategies, contain projections of results of operations or of financial condition or state other forward-looking information. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth in the forward-looking statements. These forward-looking statements involve risks, uncertainties and other factors that may cause our actual results in future periods to differ materially from forecasted results. Factors that could have a material adverse effect on our operations and future prospects include, but are not limited to, changes in economic conditions generally and the real estate market specifically; adverse changes in the financing markets we access affecting our ability to finance our loan and investment portfolio; changes in interest rates; the quality and size of the investment pipeline and the rate at which we can invest our cash; impairments in the value of the collateral underlying our loans and investments; legislative/regulatory changes; the availability and cost of capital for future investments; competition; and other risks detailed from time to time in our SEC reports. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect management's views as of the date of this report. The factors noted above could cause our actual results to differ significantly from those contained in any forward-looking statement. For a discussion of our critical accounting policies, see Management's Discussion and Analysis of Financial Condition and Results of Operations of Arbor Realty Trust, Inc. and Subsidiaries Significant Accounting Estimates and Critical Accounting Policies in our Annual Report on Form 10-K for the year ended December 31, 2013.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of this report to conform these statements to actual results.

[Table of Contents](#)**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****ARBOR REALTY TRUST, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

	<b>March 31, 2014 (Unaudited)</b>	<b>December 31, 2013</b>
<b>Assets:</b>		
Cash and cash equivalents	\$ 32,704,172	\$ 60,389,552
Restricted cash (includes \$96,071,579 and \$54,051,439 from consolidated VIEs, respectively)	97,161,850	54,962,316
Loans and investments, net (includes \$1,034,066,873 and \$1,196,434,032 from consolidated VIEs, respectively)	1,574,832,799	1,523,699,653
Available-for-sale securities, at fair value	2,776,077	37,315,652
Investments in equity affiliates	4,680,306	4,680,306
Real estate owned, net (includes \$80,787,215 and \$80,787,215 from consolidated VIEs, respectively)	110,791,226	111,718,177
Real estate held-for-sale, net	11,444,812	11,477,676
Due from related party (includes \$0 and \$91,988 from consolidated VIEs, respectively)	281,462	98,058
Prepaid management fee related party	19,047,949	19,047,949
Other assets (includes \$18,907,215 and \$19,861,310 from consolidated VIEs, respectively)	46,589,572	54,083,143
Total assets	\$ 1,900,310,225	\$ 1,877,472,482
<b>Liabilities and Equity:</b>		
Repurchase agreements and credit facilities	\$ 248,206,026	\$ 159,125,023
Collateralized debt obligations (includes \$519,770,974 and \$639,622,981 from consolidated VIEs, respectively)	519,770,974	639,622,981
Collateralized loan obligations (includes \$264,500,000 and \$264,500,000 from consolidated VIEs, respectively)	264,500,000	264,500,000
Junior subordinated notes to subsidiary trust issuing preferred securities	159,423,385	159,291,427
Notes payable	17,498,874	2,500,000
Mortgage note payable real estate owned	42,745,650	42,745,650
Mortgage note payable real estate held-for-sale	11,005,354	11,005,354
Due to related party	1,140,910	2,794,087
Due to borrowers	32,656,568	20,326,030
Deferred revenue	77,123,133	77,123,133
Other liabilities (includes \$12,228,728 and \$13,944,737 from consolidated VIEs, respectively)	58,349,055	60,842,515
Total liabilities	1,432,419,929	1,439,876,200
Commitments and contingencies		
Equity:		
Arbor Realty Trust, Inc. stockholders equity:	89,295,905	67,654,655

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Preferred stock, cumulative, redeemable, \$0.01 par value: 100,000,000 shares authorized; 8.25% Series A, \$38,787,500 aggregate liquidation preference; 1,551,500 shares issued and outstanding at March 31, 2014 and December 31, 2013; 7.75% Series B, \$31,500,000 aggregate liquidation preference; 1,260,000 shares issued and outstanding at March 31, 2014 and December 31, 2013; 8.50% Series C, \$22,500,000 aggregate liquidation preference; 900,000 shares issued and outstanding at March 31, 2014, no shares issued and outstanding at December 31, 2013

Common stock, \$0.01 par value: 500,000,000 shares authorized; 52,787,075 shares issued, 50,136,308 shares outstanding at March 31, 2014 and 51,787,075 shares issued, 49,136,308 shares outstanding at December 31, 2013	527,870	517,870
Additional paid-in capital	630,644,261	623,993,245
Treasury stock, at cost 2,650,767 shares at March 31, 2014 and December 31, 2013	(17,100,916)	(17,100,916)
Accumulated deficit	(212,748,410)	(212,231,319)
Accumulated other comprehensive loss	(22,728,414)	(25,237,253)
Total equity	467,890,296	437,596,282
Total liabilities and equity	\$ 1,900,310,225	\$ 1,877,472,482

See Notes to Consolidated Financial Statements.

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## ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three Months Ended March 31,	
	2014	2013
Interest income	\$ 24,911,855	\$ 22,988,822
Interest expense	10,591,378	10,642,244
Net interest income	14,320,477	12,346,578
<b>Other revenue:</b>		
Property operating income	8,661,515	8,334,328
Other income, net	858,396	1,379,458
Total other revenue	9,519,911	9,713,786
<b>Other expenses:</b>		
Employee compensation and benefits	3,385,949	3,083,639
Selling and administrative	1,982,219	2,189,283
Property operating expenses	6,524,138	6,343,313
Depreciation and amortization	1,811,683	1,496,299
Impairment loss on real estate owned	250,000	
Provision for loan losses (net of recoveries)	134,344	2,500,155
Management fee - related party	2,450,000	2,800,000
Total other expenses	16,538,333	18,412,689
Income from continuing operations before gain on extinguishment of debt and income (loss) from equity affiliates	7,302,055	3,647,675
Gain on extinguishment of debt		3,763,000
Income (loss) from equity affiliates	40,048	(81,885)
Income from continuing operations	7,342,103	7,328,790
Income (loss) from discontinued operations	123,588	(101,572)
Net income	7,465,691	7,227,218
Preferred stock dividends	1,590,930	533,328
Net income attributable to noncontrolling interest		53,651
Net income attributable to Arbor Realty Trust, Inc. common stockholders	\$ 5,874,761	\$ 6,640,239
<b>Basic earnings per common share:</b>		
Income from continuing operations, net of noncontrolling interest and preferred stock dividends	\$ 0.12	\$ 0.20
Income (loss) from discontinued operations		
Net income attributable to Arbor Realty Trust, Inc. common stockholders	\$ 0.12	\$ 0.20
<b>Diluted earnings per common share:</b>		
Income from continuing operations, net of noncontrolling interest and preferred stock dividends	\$ 0.12	\$ 0.19
Income (loss) from discontinued operations		
Net income attributable to Arbor Realty Trust, Inc. common stockholders	\$ 0.12	\$ 0.19
Dividends declared per common share	\$ 0.13	\$ 0.12
Weighted average number of shares of common stock outstanding:		
Basic	49,336,308	33,771,925
Diluted	49,752,813	34,236,689



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See Notes to Consolidated Financial Statements.

Table of Contents**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Net income	\$ 7,465,691	\$ 7,227,218
Unrealized loss on securities available-for-sale, net	(58,789)	
Reclassification of unrealized gain on securities available-for-sale realized into earnings	(431,476)	
Unrealized loss on derivative financial instruments	(441,773)	(354,980)
Reclassification of net realized loss on derivatives designated as cash flow hedges into earnings	3,440,877	3,495,764
Comprehensive income	9,974,530	10,368,002
Less:		
Preferred stock dividends	1,590,930	533,328
Comprehensive income attributable to noncontrolling interest		53,651
Comprehensive income attributable to Arbor Realty Trust, Inc. common stockholders	\$ 8,383,600	\$ 9,781,023

See Notes to Consolidated Financial Statements.

Table of Contents**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited)**

Three Months Ended March 31, 2014

	Preferred Stock Shares	Preferred Stock Value	Common Stock Shares	Common Stock Par Value	Additional Paid-in Capital	Treasury Stock Shares	Treasury Stock	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total
Balance										
January 1, 2014	2,811,500	\$ 67,654,655	51,787,075	\$ 517,870	\$ 623,993,245	(2,650,767)	\$ (17,100,916)	\$ (212,231,319)	\$ (25,237,253)	\$ 437,596,282
Issuance of common stock			1,000,000	10,000	6,504,000					6,514,000
Issuance of 8.50% Series C preferred stock	900,000	21,641,250								21,641,250
Stock-based compensation					147,016					147,016
Distributions common stock								(6,387,720)		(6,387,720)
Distributions preferred stock								(1,590,930)		(1,590,930)
Distributions preferred stock of private REIT								(4,132)		(4,132)
Net income								7,465,691		7,465,691
Unrealized loss on securities available-for-sale									(58,789)	(58,789)
Reclassification of unrealized gain on securities available-for-sale realized into earnings									(431,476)	(431,476)
Unrealized loss on derivative financial instruments, net									(441,773)	(441,773)
Reclassification of net realized loss on derivatives designated as cash flow hedges into earnings									3,440,877	3,440,877
Balance										
March 31, 2014	3,711,500	\$ 89,295,905	52,787,075	\$ 527,870	\$ 630,644,261	(2,650,767)	\$ (17,100,916)	\$ (212,748,410)	\$ (22,728,414)	\$ 467,890,296

See Notes to Consolidated Financial Statements.



Table of Contents**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Operating activities:		
Net income	\$ 7,465,691	\$ 7,227,218
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,811,683	1,632,131
Stock-based compensation	147,016	571,810
Gain on sale of securities	(518,640)	
Gain on extinguishment of debt		(3,763,000)
Provision for loan losses (net of recoveries)	134,344	2,500,155
Impairment loss on real estate owned	250,000	
Amortization and accretion of interest, fees and intangible assets, net	(1,393,654)	(214,661)
Change in fair value of non-qualifying swaps and linked transactions	46,071	(107,722)
(Loss) income from equity affiliates	(40,048)	81,885
Changes in operating assets and liabilities:		
Other assets	(1,437,250)	13,998
Distributions of operations from equity affiliates	40,048	24,365
Other liabilities	83,686	(4,160,838)
Change in restricted cash	(179,394)	239,974
Due to/from related party	(1,836,582)	(2,189,651)
Net cash provided by operating activities	\$ 4,572,971	\$ 1,855,664
Investing activities:		
Loans and investments funded, originated and purchased, net	(268,256,928)	(101,354,622)
Payoffs and paydowns of loans and investments	228,173,239	34,733,621
Due to borrowers and reserves	(36,240)	(585,143)
Deferred fees	2,566,938	515,220
Purchase of securities, net		(20,500,000)
Principal collections on securities, net	663,684	7,615,742
Investment in real estate, net	(1,278,339)	(2,799,667)
Proceeds from sale of available-for-sale securities	33,904,172	
Net cash used in investing activities	\$ (4,263,474)	\$ (82,374,849)
Financing activities:		
Proceeds from repurchase agreements, loan participations, credit facilities and notes payable	132,087,708	23,704,650
Paydowns and payoffs of repurchase agreements, loan participations and credit facilities	(28,007,831)	(104,962,456)
Proceeds from collateralized loan obligations		177,000,000
Payoffs and paydowns of collateralized debt obligations	(119,668,296)	(58,130,055)
Change in restricted cash	(42,020,140)	(29,771,615)
Payments on financial instruments underlying linked transactions	(45,881,649)	(18,265,294)
Receipts on financial instruments underlying linked transactions	52,385,881	18,939,101
Payments on swaps and margin calls to counterparties	(347,106)	(20,644,853)
Receipts on swaps and margin calls from counterparties	3,646,010	22,551,317
Distributions paid to noncontrolling interest		(50,167)
Proceeds from issuance of common stock	6,800,000	91,696,328
Expenses paid on issuance of common stock	(206,000)	(2,974,812)
Proceeds from issuance of preferred stock	22,500,000	38,787,500

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Expenses paid on issuance of preferred stock	(764,553)	(1,329,526)
Distributions paid on common stock	(6,387,720)	(4,154,553)
Distributions paid on preferred stock	(1,410,305)	
Distributions paid on preferred stock of private REIT	(4,132)	(4,132)
Payment of deferred financing costs	(716,744)	(3,096,570)
Net cash (used in) / provided by financing activities	\$ (27,994,877)	\$ 129,294,863
Net (decrease) increase in cash and cash equivalents	\$ (27,685,380)	\$ 48,775,678
Cash and cash equivalents at beginning of period	60,389,552	29,188,889
Cash and cash equivalents at end of period	\$ 32,704,172	\$ 77,964,567

See Notes to Consolidated Financial Statements.

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Continued)**

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
Supplemental cash flow information:		
Cash used to pay interest	\$ 10,928,537	\$ 13,094,185
Cash used for taxes	\$ 6,706	\$ 108,594
Supplemental schedule of non-cash investing and financing activities:		
Distributions accrued on 8.25% Series A preferred stock	\$ 266,664	\$ 533,328
Distributions accrued on 7.75% Series B preferred stock	\$ 203,438	\$
Distributions accrued on 8.50% Series C preferred stock	\$ 180,625	\$
Accrued and unpaid expenses on preferred stock offerings	\$ 94,197	\$ 142,280
Accrued and unpaid expenses on common stock offerings	\$ 80,000	\$ 120,000

See Notes to Consolidated Financial Statements.

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**March 31, 2014**

**Note 1 Description of Business**

Arbor Realty Trust, Inc. (the "Company") is a Maryland corporation that was formed in June 2003 to invest in a diversified portfolio of multi-family and commercial real estate related assets, primarily consisting of bridge loans, mezzanine loans, junior participating interests in first mortgage loans, and preferred and direct equity. The Company may also directly acquire real property and invest in real estate-related notes and certain mortgage-related securities. The Company conducts substantially all of its operations through its operating partnership, Arbor Realty Limited Partnership ("ARLP"), and ARLP's wholly-owned subsidiaries. The Company is externally managed and advised by Arbor Commercial Mortgage, LLC ("ACM").

The Company organizes and conducts its operations to qualify as a real estate investment trust ("REIT") for federal income tax purposes. A REIT is generally not subject to federal income tax on its REIT-taxable income distributed to its stockholders, provided that it distributes at least 90% of its REIT-taxable income and meets certain other requirements. Certain assets of the Company that produce non-qualifying income are owned by its taxable REIT subsidiaries, the income of which is subject to federal and state income taxes.

The Company's charter provides for the issuance of up to 500 million shares of common stock, with a par value of \$0.01 per share, and 100 million shares of preferred stock, with a par value of \$0.01 per share.

**Note 2 Summary of Significant Accounting Policies**

***Basis of Presentation and Principles of Consolidation***

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP"), for interim financial statements and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in the consolidated financial statements prepared under GAAP have been condensed or omitted. In the opinion of management, all adjustments considered necessary for a fair presentation of the Company's financial position, results of operations and cash flows have been included and are of a normal and recurring nature. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These consolidated financial statements should be read in conjunction with the Company's consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, which was filed with the Securities and Exchange Commission ("SEC").



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The accompanying unaudited consolidated financial statements include the financial statements of the Company, its wholly owned subsidiaries, partnerships or other joint ventures in which the Company owns a voting interest of greater than 50 percent, and Variable Interest Entities ( VIEs ) of which the Company is the primary beneficiary. VIEs are defined as entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. A VIE is required to be consolidated by its primary beneficiary, which is the party that (i) has the power to control the activities that most significantly impact the VIE's economic performance and (ii) has the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. Current accounting guidance requires the Company to present a) assets of a consolidated VIE that can be used only to settle obligations of the consolidated VIE, and b) liabilities of a consolidated VIE for which creditors (or beneficial interest holders) do not have recourse to the general credit of the primary beneficiary. As a result of this guidance, the Company has separately disclosed parenthetically the assets and liabilities of its three collateralized debt obligation ( CDO ) and two collateralized loan obligation ( CLO ) subsidiaries on its Consolidated Balance Sheets. Entities in which the Company has significant influence are accounted for primarily under the equity method.

The Company is organized and conducts its operations to qualify as a REIT for federal income tax purposes. As a REIT, the Company is generally not subject to federal income tax on its REIT taxable income that it distributes to its stockholders, provided that it distributes at least 90% of its REIT taxable income and meets certain other requirements. Also, under current federal tax law, the income and the tax on such income attributable to

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**March 31, 2014**

certain debt extinguishment transactions realized in 2009 or 2010 have been deferred to future periods at the Company's election. As of March 31, 2014 and 2013, the Company was in compliance with all REIT requirements and, therefore, has not provided for income tax expense for the three months ended March 31, 2014 and 2013. Certain of the Company's assets that produce non-qualifying income are owned by its taxable REIT subsidiaries, the income of which is subject to federal and state income taxes. During the three months ended March 31, 2014 and 2013, the Company did not record any provision for income taxes for these taxable REIT subsidiaries.

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that could materially affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Certain prior year amounts have been reclassified to conform to current period presentation. During the third quarter of 2013, the Company classified a real estate investment that was part of a portfolio of multifamily properties as held-for-sale, resulting in reclassifications of property operating activity and related depreciation to discontinued operations for all prior periods presented.

***Significant Accounting Policies***

As of March 31, 2014, the Company's significant accounting policies, which are detailed in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, have not changed materially.

***Recently Issued Accounting Pronouncements***

In April 2014, the Financial Accounting Standards Board (FASB) issued updated guidance that changes the criteria for determining which disposals can be presented as discontinued operations and modifies related disclosure requirements. Under the new guidance, a discontinued operation is defined as a disposal of a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. The guidance is effective prospectively as of the first quarter of 2015, with early adoption permitted for new disposals or new classifications as held-for-sale. The Company early adopted this new guidance in the first quarter of 2014 and it did not have a material effect on the Company's Consolidated Financial Statements.

In July 2013, the FASB issued updated guidance that resolves the diversity in practice for the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. This new accounting guidance requires the netting of

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unrecognized tax benefits against a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward that would apply in settlement of an uncertain tax position. The guidance was effective as of the first quarter of 2014 and its adoption did not have a material effect on the Company's Consolidated Financial Statements.

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## ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2014

## Note 3 Loans and Investments

The following table sets forth the composition of the Company's loan and investment portfolio at March 31, 2014 and December 31, 2013:

	March 31, 2014	Percent of Total	Loan Count	Wtd. Avg. Pay Rate (1)	Wtd. Avg. Remaining Months to Maturity	First Dollar LTV Ratio (2)	Last Dollar LTV Ratio (3)
Bridge loans	\$ 1,249,994,589	73%	100	5.23%	19.4	0%	73%
Mezzanine loans	100,597,621	6%	28	7.63%	64.5	61%	85%
Junior participation loans	247,495,215	15%	7	4.20%	16.6	60%	81%
Preferred equity investments	108,890,000	6%	14	5.97%	51.7	20%	35%
	1,706,977,425	100%	149	5.27%	23.7	14%	73%
Unearned revenue	(15,401,214)						
Allowance for loan losses	(116,743,412)						
Loans and investments, net	\$ 1,574,832,799						

	December 31, 2013	Percent of Total	Loan Count	Wtd. Avg. Pay Rate (1)	Wtd. Avg. Remaining Months to Maturity	First Dollar LTV Ratio (2)	Last Dollar LTV Ratio (3)
Bridge loans	\$ 1,171,783,914	71%	95	5.11%	18.5	0%	76%
Mezzanine loans	118,550,172	7%	27	7.02%	58.2	56%	83%
Junior participation loans	248,337,542	15%	7	4.21%	19.6	60%	81%
Preferred equity investments	121,523,673	7%	15	7.20%	45.5	58%	79%
	1,660,195,301	100%	144	5.26%	23.5	17%	77%
Unearned revenue	(14,218,237)						
Allowance for loan losses	(122,277,411)						
Loans and investments, net	\$ 1,523,699,653						

(1) Weighted Average Pay Rate is a weighted average, based on the unpaid principal balances of each loan in the Company's portfolio, of the interest rate that is required to be paid monthly as stated in the individual loan agreements. Certain loans and investments that require an additional rate of interest - Accrual Rate - to be paid at the maturity are not included in the weighted average pay rate as shown in the table.

(2) The First Dollar LTV Ratio is calculated by comparing the total of the Company's senior most dollar and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which the Company will absorb a total loss of its position.

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(3) The Last Dollar LTV Ratio is calculated by comparing the total of the carrying value of the Company's loan and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which the Company will initially absorb a loss.

### *Concentration of Credit Risk*

The Company operates in one portfolio segment, commercial mortgage loans and investments. Commercial mortgage loans and investments can potentially subject the Company to concentrations of credit risk. The Company is subject to concentration risk in that, as of March 31, 2014, the unpaid principal balance related to 29 loans with five different borrowers represented approximately 26% of total assets. At December 31, 2013, the unpaid principal balance related to 28 loans with five different borrowers represented approximately 30% of total assets. The Company measures its relative loss position for its mezzanine loans, junior participation loans, and preferred equity investments by determining the point where the Company will be exposed to losses based on its position in the capital stack as compared to the fair value of the underlying collateral. The Company determines its loss position on both a first dollar loan-to-value ( LTV ) and a last dollar LTV basis. First dollar LTV is calculated by comparing the total of the Company's senior most dollar and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which the Company will absorb a total loss of its

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position. Last dollar LTV is calculated by comparing the total of the carrying value of the Company's loan and all senior lien positions within the capital stack to the fair value of the underlying collateral to determine the point at which the Company will initially absorb a loss.

The Company assigns a credit risk rating to each loan and investment. Individual ratings range from one to five, with one being the lowest risk and five being the highest. Each credit risk rating has benchmark guidelines that pertain to debt-service coverage ratios, LTV ratios, borrower strength, asset quality, and funded cash reserves. Other factors such as guarantees, market strength, remaining loan term, and borrower equity are also reviewed and factored into determining the credit risk rating assigned to each loan. This metric provides a helpful snapshot of portfolio quality and credit risk. Given the Company's asset management approach, however, the risk rating process does not result in differing levels of diligence contingent upon credit rating. That is because all portfolio assets are subject to the level of scrutiny and ongoing analysis consistent with that of a high-risk loan. All assets are subject to, at minimum, a thorough quarterly financial evaluation in which historical operating performance is reviewed, and forward-looking projections are created. Generally speaking, given the Company's typical loan and investment profile, a risk rating of three suggests that the Company expects the loan to make both principal and interest payments according to the contractual terms of the loan agreement, and is not considered impaired. A risk rating of four indicates the Company anticipates that the loan will require a modification of some kind. A risk rating of five indicates the Company expects the loan to underperform over its term, and that there could be loss of interest and/or principal. Ratings of 3.5 and 4.5 generally indicate loans that have characteristics of both the immediately higher and lower classifications. Further, while the above are the primary guidelines used in determining a certain risk rating, subjective items such as borrower strength, condition of the market of the underlying collateral, additional collateral or other credit enhancements, or loan terms, may result in a rating that is higher or lower than might be indicated by any risk rating matrix.

As a result of the loan review process at March 31, 2014 and December 31, 2013, the Company identified loans and investments that it considers higher-risk loans that had a carrying value, before loan loss reserves, of approximately \$188.1 million and \$187.5 million, respectively, and a weighted average last dollar LTV ratio of 92% and 93%, respectively.

A summary of the loan portfolio's weighted average internal risk ratings and LTV ratios by asset class as of March 31, 2014 and December 31, 2013 is as follows:

Asset Class	March 31, 2014				
	Unpaid Principal Balance	Percentage of Portfolio	Wtd. Avg. Internal Risk Rating	First Dollar LTV Ratio	Last Dollar LTV Ratio
Multi-family	\$ 1,128,731,473	66.1%	3.2	9%	70%
Office	326,393,792	19.1%	3.2	34%	80%
Land	116,933,830	6.9%	4.0	3%	87%
Hotel	100,422,768	5.9%	3.7	19%	79%
Commercial	24,745,562	1.4%	3.0	3%	48%
Retail	6,750,000	0.4%	2.5	0%	65%
Condo	3,000,000	0.2%	2.5	28%	42%

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Total	\$	1,706,977,425	100.0%	3.3	14%	73%
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Asset Class	December 31, 2013					
	Unpaid Principal Balance	Percentage of Portfolio	Wtd. Avg. Internal Risk Rating	First Dollar LTV Ratio	Last Dollar LTV Ratio	
Multi-family	\$ 1,068,529,815	64.4%	3.3	14%	75%	
Office	358,832,526	21.6%	3.2	32%	82%	
Land	116,751,563	7.0%	4.0	3%	88%	
Hotel	69,181,252	4.2%	3.8	26%	84%	
Commercial	24,900,145	1.5%	3.0	3%	49%	
Condo	15,250,000	0.9%	3.7	41%	65%	
Retail	6,750,000	0.4%	2.5	0%	63%	
Total	\$ 1,660,195,301	100.0%	3.3	17%	77%	

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**March 31, 2014**

***Geographic Concentration Risk***

As of March 31, 2014, 31% of the outstanding balance of the Company's loans and investments portfolio had underlying properties in New York. As of December 31, 2013, 36% and 10% of the outstanding balance of the Company's loans and investments portfolio had underlying properties in New York and Texas, respectively.

***Impaired Loans and Allowance for Loan Losses***

The Company performs an evaluation of the loan portfolio quarterly to assess the performance of its loans and whether a reserve for impairment should be recorded. The Company considers a loan impaired when, based upon current information and events, it is probable that it will be unable to collect all amounts due for both principal and interest according to the contractual terms of the loan agreement.

During the three months ended March 31, 2014, the Company determined that the fair value of the underlying collateral securing an impaired loan with a carrying value of \$4.8 million was less than the net carrying value of the loan, resulting in a \$1.0 million provision for loan loss. In addition, during the three months ended March 31, 2014, the Company recorded \$0.9 million of net recoveries of previously recorded loan loss reserves resulting in a provision for loan losses, net of recoveries, of \$0.1 million. The \$1.0 million of loan loss reserve recorded during the three months ended March 31, 2014 was attributable to a loan on which the Company had previously recorded reserves and is now fully reserved.

During the three months ended March 31, 2013, the Company determined that the fair value of the underlying collateral securing two impaired loans with an aggregate carrying value of \$13.5 million was less than the net carrying value of the loans, resulting in a \$2.5 million provision for loan losses. In addition, during the three months ended March 31, 2013, the Company recorded less than \$0.1 million of net recoveries of previously recorded loan loss reserves resulting in a provision for loan losses, net of recoveries, of \$2.5 million. The \$2.5 million of loan loss reserves recorded during the three months ended March 31, 2013 was attributable to two loans on which the Company had not previously recorded reserves.

There were no loans for which the value of the collateral securing the loan was less than the carrying value of the loan for which the Company had not recorded a provision for loan loss as of March 31, 2014 and 2013.



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At March 31, 2014, the Company had a total of 14 loans with an aggregate carrying value, before loan loss reserves, of \$201.4 million for which impairment reserves have been recorded. At December 31, 2013, the Company had a total of 15 loans with an aggregate carrying value, before loan loss reserves, of \$207.5 million for which impairment reserves have been recorded. Additionally, the Company has seven loans with an unpaid principal balance totaling approximately \$111.6 million at March 31, 2014, which mature in September 2014, that are collateralized by a land development project. The loans do not carry a pay rate of interest, but four of the loans with an unpaid principal balance totaling approximately \$101.9 million entitle the Company to a weighted average accrual rate of interest of approximately 9.60%. During the fourth quarter of 2010, the Company suspended the recording of the accrual rate of interest on these loans, as these loans were impaired and management deemed the collection of this interest to be doubtful. The Company has recorded cumulative allowances for loan losses of \$43.7 million related to these loans as of March 31, 2014. The loans are subject to certain risks associated with a development project including, but not limited to, availability of construction financing, increases in projected construction costs, demand for the development's outputs upon completion of the project, and litigation risk. Additionally, these loans were not classified as non-performing as the borrower is in compliance with all of the terms and conditions of the loans.

During the quarter ended March 31, 2014, the Company wrote off a mezzanine loan with a carrying value of \$6.5 million and recorded a charge-off to previously recorded reserves of \$5.7 million, and recorded a cash recovery of \$0.8 million.

During the quarter ended March 31, 2013, the Company wrote off a bridge loan, two mezzanine loans and a junior participation loan with a total carrying value of \$18.5 million and recorded a charge-off to previously recorded reserves of \$18.5 million as well as a cash recovery of less than \$0.1 million.

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## ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2014

A summary of the changes in the allowance for loan losses is as follows:

	Three Months Ended March 31, 2014	Three Months Ended March 31, 2013
Allowance at beginning of the period	\$ 122,277,411	\$ 161,706,313
Provision for loan losses	1,000,000	2,500,000
Charge-offs	(5,668,342)	(18,461,330)
Recoveries of reserves	(865,657)	(2,939)
Allowance at end of the period	\$ 116,743,412	\$ 145,742,044

A summary of charge-offs and recoveries is as follows:

	Three Months Ended March 31, 2014	Three Months Ended March 31, 2013
<i>Charge-offs:</i>		
Multi-family	\$ (5,668,342)	\$ (4,789,815)
Hotel		(3,671,515)
Condo		(10,000,000)
Total	\$ (5,668,342)	\$ (18,461,330)
<i>Recoveries:</i>		
Multi-family	\$ (865,657)	\$ (2,939)
Total	\$ (865,657)	\$ (2,939)
Net Charge-offs	\$ (4,802,685)	\$ (18,458,391)
Ratio of net charge-offs during the period to average loans and investments outstanding during the period	0.3%	1.2%

A summary of the Company's impaired loans by asset class is as follows:

		March 31, 2014		Three Months Ended March 31, 2014	
Asset Class	Unpaid Principal Balance	Carrying Value (1)	Allowance for Loan Losses	Average Recorded Investment (2)	Interest Income Recognized

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Multi-family	\$	59,201,774	\$	58,662,687	\$	44,252,698	\$	62,468,774	\$	213,741
Office		36,086,582		29,726,608		23,972,444		36,086,582		274,795
Land		116,443,178		113,059,998		48,518,270		116,264,564		
Total	\$	211,731,534	\$	201,449,293	\$	116,743,412	\$	214,819,921	\$	488,536

Asset Class	December 31, 2013			Three Months Ended March 31, 2013		
	Unpaid Principal Balance	Carrying Value (1)	Allowance for Loan Losses	Average Recorded Investment (2)	Interest Income Recognized	
Multi-family	\$ 65,735,773	\$ 65,186,623	\$ 50,786,697	\$ 59,714,651	\$ 949,080	
Office	36,086,582	29,474,065	23,972,444	42,562,808	472,311	
Land	116,085,950	112,810,558	47,518,270	139,050,225		
Total	\$ 217,908,305	\$ 207,471,246	\$ 122,277,411	\$ 241,327,684	\$ 1,421,391	

(1) Represents the unpaid principal balance of impaired loans less unearned revenue and other holdbacks and adjustments by asset class.

(2) Represents an average of the beginning and ending unpaid principal balance of each asset class.

As of March 31, 2014, four loans with an aggregate net carrying value of approximately \$10.2 million, net of related loan loss reserves of \$39.6 million, were classified as non-performing, all of which had loan loss reserves. Income from non-performing loans is generally recognized on a cash basis only to the extent it is received. Full

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## ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

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income recognition will resume when the loan becomes contractually current and performance has recommenced. As of December 31, 2013, five loans with an aggregate net carrying value of approximately \$10.7 million, net of related loan loss reserves of \$39.6 million, were classified as non-performing, of which one loan with a carrying value of \$0.6 million did not have a loan loss reserve.

A summary of the Company's non-performing loans by asset class as of March 31, 2014 and December 31, 2013 is as follows:

Asset Class	March 31, 2014			December 31, 2013		
	Carrying Value	Less Than 90 Days Past Due	Greater Than 90 Days Past Due	Carrying Value	Less Than 90 Days Past Due	Greater Than 90 Days Past Due
Multi-family	\$ 41,492,690	\$	\$ 41,492,690	\$ 42,054,539	\$ 32,000,000	\$ 10,054,539
Office	8,277,821		8,277,821	8,277,844		8,277,844
Total	\$ 49,770,511	\$	\$ 49,770,511	\$ 50,332,383	\$ 32,000,000	\$ 18,332,383

At March 31, 2014, the Company had not refinanced and/or modified or extended any loans which were considered by the Company to be troubled debt restructurings. During the quarter ended March 31, 2013, the Company did not refinance and/or modify any loans, however, two loans with a combined unpaid principal balance of \$14.6 million that were extended during the period were considered to be trouble debt restructurings. The Company had no unfunded commitments on the modified and extended loans which were considered troubled debt restructurings as of March 31, 2013.

A summary of loan modifications and extensions by asset class that the Company considered to be troubled debt restructurings during the three months ended March 31, 2014 and 2013 were as follows:

Asset Class	Number of Loans	Three Months Ended March 31, 2014				Number of Loans	Three Months Ended March 31, 2013			
		Original Unpaid Principal Balance	Original Rate of Interest	Modified Unpaid Principal Balance	Modified Weighted Average Rate of Interest		Original Unpaid Principal Balance	Original Weighted Average Rate of Interest	Modified Unpaid Principal Balance	Modified Weighted Average Rate of Interest
Multifamily		\$		\$		1	\$ 6,192,666	5.96%	\$ 6,192,666	5.96%
Office						1	8,400,000	8.24%	8,400,000	8.24%
Total		\$		\$		2	\$ 14,592,666	7.27%	\$ 14,592,666	7.27%

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There were no loans in which the Company considered the modifications to be troubled debt restructurings that were subsequently considered non-performing as of March 31, 2014 and 2013 and no additional loans were considered to be impaired due to the Company's troubled debt restructuring analysis for the three months ended March 31, 2014 and 2013. These loans were modified to increase the total recovery of the combined principal and interest from the loan.

As of March 31, 2014, the Company had total interest reserves of \$15.6 million on 53 loans with an aggregate unpaid principal balance of \$749.5 million and had a non-performing loan with an unpaid principal balance of \$4.2 million with a funded interest reserve of \$0.1 million.

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**March 31, 2014**

**Note 4 Securities**

The following is a summary of the Company's securities classified as available-for-sale at March 31, 2014:

	Face Value	Amortized Cost	Cumulative Unrealized Gain	Carrying Value / Estimated Fair Value
Commercial mortgage-backed security (CMBS)	\$ 2,100,000	\$ 2,100,000	\$	\$ 2,100,000
Common equity securities		58,789	617,288	676,077
Total available-for-sale securities	\$ 2,100,000	\$ 2,158,789	\$ 617,288	\$ 2,776,077

The following is a summary of the Company's securities classified as available-for-sale at December 31, 2013:

	Face Value	Amortized Cost	Cumulative Unrealized Gain	Cumulative Unrealized Loss	Carrying Value / Estimated Fair Value
Residential mortgage-backed security (RMBS)	\$ 39,013,690	\$ 34,049,310	\$ 437,774	\$ (6,298)	\$ 34,480,786
Commercial mortgage-backed security (CMBS)	2,100,000	2,100,000			2,100,000
Common equity securities		58,789	676,077		734,866
Total available-for-sale securities	\$ 41,113,690	\$ 36,208,099	\$ 1,113,851	\$ (6,298)	\$ 37,315,652

The following is a summary of the underlying credit rating of the Company's available-for-sale debt securities at March 31, 2014 and December 31, 2013:

Rating (1)	#	March 31, 2014 Amortized Cost	Percent of Total	#	December 31, 2013 Amortized Cost	Percent of Total
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AA+		\$		1	\$	93,715	
CCC				1		18,417,402	51%
CCC-	1		2,100,000	100%	1	2,100,000	6%
NR				7		15,538,193	43%
	1	\$	2,100,000	100%	10	\$	36,149,310
							100%

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(1) Based on the rating published by Standard & Poor's for each security. NR stands for not rated.

In the first quarter of 2014, the Company sold all of its RMBS investments which had an aggregate carrying value of \$33.4 million, which is net of \$0.7 million of principal paydowns received during the quarter, for approximately \$33.9 million and recorded a net gain of \$0.5 million to other income, net on the Company's Consolidated Statement of Income, which includes the reclassification of a net unrealized gain of \$0.4 million from accumulated other comprehensive loss on the Company's Consolidated Balance Sheet. These RMBS investments were financed with two repurchase agreements totaling \$25.3 million which were repaid with the proceeds. See Note 7 Debt Obligations for further details.

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**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**March 31, 2014**

The Company owns a CMBS investment, purchased at a premium in 2010 for \$2.1 million, which is collateralized by a portfolio of hotel properties. The CMBS investment bears interest at a spread of 89 basis points over LIBOR, has a stated maturity of 6.2 years, but has an estimated life of 0.2 years based on the extended maturity of the underlying asset and a fair value of \$2.1 million at both March 31, 2014 and December 31, 2013.

The Company owns 2,939,465 shares of common stock of CV Holdings, Inc., formerly Realty Finance Corporation, a commercial real estate specialty finance company, which had a fair value of approximately \$0.7 million at March 31, 2014 and December 31, 2013.

Available-for-sale securities are carried at their estimated fair value with unrealized gains and losses reported in accumulated other comprehensive loss. The Company evaluates these securities periodically to determine whether a decline in their value is other-than-temporary, though such a determination is not intended to indicate a permanent decline in value. The Company's evaluation is based on its assessment of cash flows, which is supplemented by third-party research reports, internal review of the underlying assets securing the investments, levels of subordination and the ratings of the securities and the underlying collateral. The Company's estimation of cash flows expected to be generated by the securities portfolio is based upon an internal review of the underlying mortgage loans securing the investments both on an absolute basis and compared to the Company's initial underwriting for each investment and efforts are supplemented by third party research reports, third party market assessments and dialogue with market participants. Management closely monitors market conditions on which it bases such decisions. No impairment was recorded on the Company's available-for-sale securities for the three months ended March 31, 2014 and 2013.

At December 31, 2013, the Company owned two RMBS investments with deteriorated credit quality that had a total aggregate carrying value of \$25.8 million. These investments were sold in the first quarter of 2014 for \$25.9 million.

The weighted average yield on the Company's CMBS and RMBS investments based on their face values was 2.25% and 4.49%, including the amortization of premium and the accretion of discount, for the three months ended March 31, 2014 and 2013, respectively.

**Note 5 Investments in Equity Affiliates**

The following is a summary of the Company's investments in equity affiliates at March 31, 2014 and December 31, 2013:

**Investment in Equity Affiliates at**

**Unpaid Principal  
Balance of Loans  
to Equity**



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Equity Affiliates	March 31, 2014	December 31, 2013	Affiliates at March 31, 2014
Lightstone Value Plus REIT L.P.	\$ 1,894,727	\$ 1,894,727	\$
West Shore Café	1,690,280	1,690,280	
Issuers of Junior Subordinated Notes	578,000	578,000	
JT Prime	425,000	425,000	
930 Flushing & 80 Evergreen	92,199	92,199	23,045,561
Lexford Portfolio	100	100	115,861,000
450 West 33rd Street			
Ritz-Carlton Club			
Total	\$ 4,680,306	\$ 4,680,306	\$ 138,906,561

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The Company accounts for 450 West 33rd Street investments under the cost method of accounting and the remaining investments under the equity method.

During the three months ended March 31, 2014, there was no material change in the Company's investments in equity affiliates.

**Note 6 Real Estate Owned and Held-For-Sale***Real Estate Owned*

	<b>March 31, 2014</b>			<b>December 31, 2013</b>		
	<b>Multifamily Portfolio</b>	<b>Hotel Portfolio</b>	<b>Total</b>	<b>Multifamily Portfolio</b>	<b>Hotel Portfolio</b>	<b>Total</b>
Land	\$ 11,382,579	\$ 10,893,651	\$ 22,276,230	\$ 11,382,579	\$ 10,893,651	\$ 22,276,230
Building and intangible assets	46,539,291	62,233,855	108,773,146	46,115,430	61,632,645	107,748,075
Less: accumulated depreciation and amortization	(9,506,047)	(10,752,103)	(20,258,150)	(8,598,915)	(9,707,213)	(18,306,128)
Real estate owned, net	\$ 48,415,823	\$ 62,375,403	\$ 110,791,226	\$ 48,899,094	\$ 62,819,083	\$ 111,718,177

As of March 31, 2014 and December 31, 2013, the Company's six multifamily properties (Multifamily Portfolio) had a weighted average occupancy rate of approximately 86% and 85%, respectively. During the first quarter of 2014, the Company determined that one of the properties exhibited indicators of impairment and performed an impairment analysis. As a result of this impairment analysis based on the indicators of value from the market participants, the Company recorded an impairment loss of \$0.3 million in the Consolidated Statement of Income.

The Multifamily Portfolio had a mortgage note payable of \$42.7 million as of March 31, 2014 and December 31, 2013.

For the three months ended March 31, 2014 and 2013, the Company's five hotel properties in Florida (Hotel Portfolio) had a weighted average occupancy rate of approximately 58% and 61%, respectively, a weighted average daily rate of approximately \$102 and \$94, respectively, and a weighted average revenue per available room of approximately \$59 and \$58, respectively.

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The Company's real estate assets had restricted cash balances totaling \$1.1 million and \$0.9 million as of March 31, 2014 and December 31, 2013, respectively, due to escrow requirements.

### *Real Estate Held-For-Sale*

The results of operations for properties classified as held-for-sale are reflected on the consolidated financial statements as discontinued operations and are summarized as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2014</b>	<b>2013</b>
<b>Revenue:</b>		
Property operating income	\$ 596,573	\$ 561,106
<b>Expenses:</b>		
Property operating expense	472,985	526,846
Depreciation		135,832
Income (loss) from discontinued operations	\$ 123,588	\$ (101,572)

During 2013, a property in the Multifamily Portfolio was classified as held-for-sale due to a proposed sale transaction. The corresponding results of operations were reclassified as discontinued operations for all prior periods presented. The property has a mortgage note payable of \$11.0 million at March 31, 2014 and December 31, 2013.

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## ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

March 31, 2014

**Note 7 Debt Obligations**

The Company utilizes various forms of short-term and long-term financing agreements to finance certain of its loans and investments. Borrowings underlying these arrangements are primarily secured by a significant amount of the Company's loans and investments.

*Repurchase Agreements and Credit Facilities*

The following table outlines borrowings under the Company's repurchase agreements and credit facilities as of March 31, 2014 and December 31, 2013:

	Debt Carrying Value	March 31, 2014 Collateral Carrying Value	Weighted Average Note Rate	Debt Carrying Value	December 31, 2013 Collateral Carrying Value	Weighted Average Note Rate
\$110.0 million warehousing credit facility	\$ 104,491,283	\$ 129,885,000	2.44%	\$ 33,300,540	\$ 45,705,813	2.46%
\$50.0 million warehousing credit facility	49,218,180	71,674,000	2.69%	30,838,180	46,774,000	2.70%
\$45.0 million warehousing credit facility	41,496,563	58,100,000	2.18%	15,063,750	21,800,000	2.20%
\$33.0 million warehousing credit facility	33,000,000	55,000,000	2.69%	33,000,000	55,000,000	2.45%
\$20.0 million revolving credit facility	20,000,000		8.50%	20,000,000		8.50%
Repurchase agreement				12,497,000	15,536,049	1.75%
Repurchase agreement				14,425,553	18,944,735	2.00%
Total repurchase agreements and credit facilities	\$ 248,206,026	\$ 314,659,000	2.98%	\$ 159,125,023	\$ 203,760,597	3.16%

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At March 31, 2014 and December 31, 2013, the weighted average note rate for the Company's repurchase agreements and credit facilities was 2.98% and 3.16%, respectively. There were no interest rate swaps on these facilities at March 31, 2014 and December 31, 2013. Including certain fees and costs, the weighted average note rate was 3.26% and 3.57% at March 31, 2014 and December 31, 2013, respectively.

In July 2011, the Company entered into a two year, \$50.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties. In 2013, the Company amended the facility increasing the committed amount to \$75.0 million, decreased the rate of interest from 275 basis points over LIBOR to 225 basis points over LIBOR and decreased certain commitment, warehousing and non-use fees. In March 2014, the facility's committed amount was increased to \$110.0 million, which includes a temporary increase of \$10.0 million until June 2014 and requires a 0.13% commitment fee. The facility has a maximum advance rate of 75% and contains several restrictions including full repayment of an advance if a loan becomes 60 days past due, is in default or is written down by the Company. The facility has various financial covenants including a minimum liquidity requirement of \$20.0 million, minimum tangible net worth which includes junior subordinated notes as equity of \$150.0 million, maximum total liabilities less subordinate debt of \$2.0 billion, as well as certain other debt service coverage ratios and debt to equity ratios. The facility has a compensating balance requirement of \$50.0 million to be maintained by the Company and its affiliates. At March 31, 2014, the outstanding balance of this facility was \$104.5 million. In April 2014, the facility's \$10.0 million temporary increase was repaid as part of the issuance of the Company's third CLO.

In February 2013, the Company entered into a one year, \$50.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties. In April 2014, the Company amended the facility, increasing the committed amount to \$75.0 million. The facility bears interest at a rate of 225 basis points over LIBOR which was originally 250 basis points over LIBOR, upon closing, requires a 35 basis point commitment fee, which was originally 12.5 basis points, upon closing, matures in March 2015, has warehousing and non-use fees

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**March 31, 2014**

and allows for an original warehousing period of up to 24 months from the initial advance on an asset. The facility has a maximum advance rate of 75% and contains certain restrictions including partial prepayment of an advance if a loan becomes 90 days past due or in the process of foreclosure, subject to certain conditions. The facility has various financial covenants including a minimum liquidity requirement of \$20.0 million, minimum tangible net worth which includes junior subordinated notes as equity of \$150.0 million, maximum total liabilities less subordinate debt of \$2.0 billion, as well as certain other debt service coverage ratios and debt to equity ratios. At March 31, 2014, the outstanding balance of this facility was \$49.2 million.

In June 2013, the Company entered into a one year, \$40.0 million warehouse facility with a financial institution to finance first mortgage loans on multifamily properties, including a \$10.0 million sublimit to finance retail and office properties. In February 2014, the Company amended the facility, increasing the committed amount to \$45.0 million, and in April 2014 the committed amount was raised to \$60.0 million. The facility bears interest at a rate of 200 basis points over LIBOR, matures in April 2015, has warehousing fees and allows for an original warehousing period of up to 24 months from the initial advance on an asset. The facility has a maximum advance rate of 70% or 75%, depending on the property type, and contains certain restrictions including prepayment of an advance if a loan becomes 60 days past due or in the process of foreclosure, subject to certain conditions. The facility has various financial covenants including a minimum liquidity requirement of \$20.0 million, minimum tangible net worth of \$150.0 million, as well as a minimum debt service coverage ratio. At March 31, 2014, the outstanding balance of this facility was \$41.5 million.

In December 2013, the Company entered into a \$33.0 million warehouse facility with a financial institution to finance the first mortgage loan on a multifamily property. The facility bears interest at a rate of 225 basis points over LIBOR which increased to 250 basis points over LIBOR in February 2014, requires up to a 45 basis point commitment fee and matures in November 2015 with a one year extension option. The facility has various financial covenants including a minimum liquidity requirement of \$20.0 million, minimum tangible net worth which includes junior subordinated notes as equity of \$150.0 million, maximum total liabilities less subordinate debt of \$2.0 billion, as well as certain other debt service coverage ratios and debt to equity ratios. At March 31, 2014, the outstanding balance of this facility was \$33.0 million. In April 2014, the facility was repaid in full as part of the issuance of the Company's third CLO.

In May 2012, the Company entered into a \$15.0 million committed revolving line of credit with a one year term maturing in May 2013, which is secured by a portion of the bonds originally issued by the Company's CDO entities that have been repurchased by the Company. This facility has a 1% commitment fee, a 1% non-use fee and pays interest at a fixed rate of 8% on any drawn portion of the line. The facility has a debt service coverage ratio requirement for the posting of collateral. In January 2013, the Company amended the facility, increasing the committed amount to \$20.0 million and a fixed rate of interest of 8.5% on any drawn portion of the \$20.0 million commitment. The amendment also included a one year extension option upon maturity in May 2013 and required a 1% commitment fee and a 1% non-use fee. In May 2013, the Company extended the facility to a maturity in May 2014 with a one year extension option and a 1% extension fee, as well as amended the facility to have an 8.5% non-use fee on the first \$5.0 million not borrowed and a 1% non-use fee on the remaining funds not borrowed. At March 31, 2014, the outstanding balance of this facility was \$20.0 million.

In July 2011, the Company entered into a repurchase agreement with a financial institution to finance the purchase of RMBS investments. During the three months ended March 31, 2014, the Company paid off the remaining balance of \$12.5 million due to the sale of its RMBS investments as well as principal paydowns received. See Note 4 Securities for further details. The facility generally financed between 60% and

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90% of the value of each investment, had a rolling monthly term, and bore interest at a rate of 125 to 200 basis points over LIBOR.

In June 2012, the Company entered into a repurchase agreement with a financial institution to finance the purchase of RMBS investments. During the three months ended March 31, 2014, the Company paid off the remaining balance of \$14.4 million due to the sale of its RMBS investments as well as principal paydowns received. The facility generally financed between 75% and 80% of the value of the investment, had a rolling monthly term, and bore interest at a rate of 180 to 185 basis points over LIBOR.

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*Collateralized Debt Obligations*

The following table outlines borrowings and the corresponding collateral under the Company's collateralized debt obligations as of March 31, 2014:

	<b>Debt</b>		<b>Loans</b>		<b>Collateral</b>		<b>Cash</b>	
	<b>Face Value</b>	<b>Carrying Value</b>	<b>Unpaid Principal (1)</b>	<b>Carrying Value (1)</b>	<b>Cash Restricted Cash (2)</b>	<b>Collateral At-Risk (3)</b>		
CDO I	\$ 95,135,611	\$ 100,728,870	\$ 252,974,537	\$ 205,536,923	\$ 265,957	\$ 191,605,030		
CDO II	194,230,380	199,976,397	290,482,463	241,289,151	71,571,783	123,050,208		
CDO III	210,519,572	219,065,707	332,248,731	301,726,802	907,953	166,106,827		
Total CDOs	\$ 499,885,563	\$ 519,770,974	\$ 875,705,731	\$ 748,552,876	\$ 72,745,693	\$ 480,762,065		

CDO I Issued four investment grade tranches in January 2005 with a reinvestment period through April 2009 and a stated maturity date of February 2040. Interest is variable based on three-month LIBOR; the weighted average note rate was 3.10%.

CDO II Issued nine investment grade tranches in January 2006 with a reinvestment period through April 2011 and a stated maturity date of April 2038. Interest is variable based on three-month LIBOR; the weighted average note rate was 3.37%.

CDO III Issued ten investment grade tranches in December 2006 with a reinvestment period through January 2012 and a stated maturity date of January 2042. Interest is variable based on three-month LIBOR; the weighted average note rate was 0.82%.

The following table outlines borrowings and the corresponding collateral under the Company's collateralized debt obligations as of December 31, 2013:

<b>Debt</b>	<b>Loans</b>	<b>Collateral</b>	<b>Cash</b>
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	Face Value	Carrying Value	Unpaid Principal (1)	Carrying Value (1)	Restricted Cash (2)	Collateral At-Risk (3)
CDO I	\$ 126,753,077	\$ 132,399,560	\$ 284,758,473	\$ 237,194,618	\$ 79,986	\$ 179,466,954
CDO II	196,046,587	201,847,417	362,150,693	312,859,875	1,719,760	187,213,841
CDO III	296,754,194	305,376,004	395,783,494	365,236,505	23,607,813	240,503,823
Total CDOs	\$ 619,553,858	\$ 639,622,981	\$ 1,042,692,660	\$ 915,290,998	\$ 25,407,559	\$ 607,184,618

(1) Amounts include loans to real estate assets consolidated by the Company that were reclassified to real estate owned and held-for-sale, net on the Consolidated Financial Statements.

(2) Represents restricted cash held for principal repayments in the CDOs. Does not include restricted cash related to interest payments, delayed fundings and expenses.

(3) Amounts represent the face value of collateral in default, as defined by the CDO indenture, as well as assets deemed to be credit risk. Credit risk assets are reported by each of the CDOs and are generally defined as one that, in the CDO collateral manager's reasonable business judgment, has a significant risk of declining in credit quality or, with a passage of time, becoming a defaulted asset.

At March 31, 2014 and December 31, 2013, the aggregate weighted average note rate for the Company's CDOs, including the cost of interest rate swaps on assets financed in these facilities, was 2.24% and 2.18%, respectively. Excluding the effect of swaps, the weighted average note rate at March 31, 2014 and December 31, 2013 was 0.88% and 0.83%, respectively. Including certain fees and costs, the weighted average note rate was 3.66% and 3.26% at March 31, 2014 and December 31, 2013, respectively.

As the CDOs are past the reinvestment period, investor capital is repaid quarterly from proceeds received from loan repayments held as collateral in accordance with the terms of the CDOs. Proceeds distributed are recorded as a reduction of the CDO liability.

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CDO III has a \$100.0 million revolving note class that provided a revolving note facility. The outstanding note balance for CDO III was \$219.1 million at March 31, 2014, which included \$21.9 million outstanding under the revolving note facility.

The following table sets forth the face amount and gain on extinguishment of the Company's CDO bonds repurchased in the following periods by bond class:

Class:	Three Months Ended March 31,			
	2014		2013	
	Face Amount	Gain	Face Amount	Gain
H	\$	\$	\$ 7,100,000	\$ 3,763,000

In 2010, the Company re-issued its own CDO bonds it had acquired throughout 2009 with an aggregate face amount of approximately \$42.8 million as part of an exchange for the retirement of \$114.1 million of its junior subordinated notes. This transaction resulted in the recording of \$65.2 million of additional CDO debt, of which \$42.3 million represents the portion of the Company's CDO bonds that were exchanged and \$22.9 million represents the estimated interest due on the reissued bonds through their maturity, of which \$19.9 million remains at March 31, 2014. See Junior Subordinated Notes below for further details.

The Company accounts for these transactions on its Consolidated Balance Sheet as financing facilities. The Company's CDOs are VIEs for which the Company is the primary beneficiary and are consolidated in the Company's Financial Statements accordingly. The investment grade tranches are treated as secured financings, and are non-recourse to the Company.

*Collateralized Loan Obligations*

The following table outlines borrowings and the corresponding collateral under the Company's collateralized loan obligations as of March 31, 2014:

Debt			Loans	Collateral	
Face Value	Carrying Value	Unpaid Principal		Carrying Value	Cash Restricted Cash (1)
					Collateral At-Risk (2)

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CLO I	\$	87,500,000	\$	87,500,000	\$	113,961,304	\$	113,548,264	\$	11,125,346	\$
CLO II		177,000,000		177,000,000		259,638,391		258,752,946		92	
Total											
CLOs	\$	264,500,000	\$	264,500,000	\$	373,599,695	\$	372,301,210	\$	11,125,438	\$

CLO I Issued two investment grade tranches in September 2012 with a replacement period through September 2014 and a stated maturity date of October 2022. Interest is variable based on three-month LIBOR; the weighted average note rate was 3.59%.

CLO II Issued two investment grade tranches in January 2013 with a replacement period through January 2015 and a stated maturity date of February 2023. Interest is variable based on three-month LIBOR; the weighted average note rate was 2.54%.

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The following table outlines borrowings and the corresponding collateral under the Company's collateralized loan obligations as of December 31, 2013:

	Debt			Loans		Collateral	Cash	
	Face Value	Carrying Value	Unpaid Principal		Carrying Value		Restricted Cash (1)	Collateral At-Risk (2)
CLO I	\$ 87,500,000	\$ 87,500,000	\$ 114,414,154	\$	113,940,857	\$	10,672,496	\$
CLO II	177,000,000	177,000,000	255,016,564		253,989,391		4,621,675	
Total CLOs	\$ 264,500,000	\$ 264,500,000	\$ 369,430,718	\$	367,930,248	\$	15,294,171	\$

(1) Represents restricted cash held for principal repayments in the CLOs. Does not include restricted cash related to interest payments, delayed fundings and expenses.

(2) Amounts represent the face value of collateral in default, as defined by the CLO indenture, as well as assets deemed to be credit risk. Credit risk assets are reported by each of the CLOs and are generally defined as one that, in the CLO collateral manager's reasonable business judgment, has a significant risk of declining in credit quality or, with a passage of time, becoming a defaulted asset.

In September 2012, the Company completed its first collateralized loan obligation, or CLO, issuing to third party investors two tranches of investment grade CLOs through two newly-formed wholly-owned subsidiaries. Initially, the notes are secured by a portfolio of loan obligations with a face value of approximately \$125.1 million, consisting primarily of bridge loans and a senior participation interest in a first mortgage loan that were contributed from the Company's existing loan portfolio. The financing has a two-year replacement period that allows the principal proceeds and sale proceeds (if any) of the loan obligations to be reinvested in qualifying replacement loan obligations, subject to the satisfaction of certain conditions set forth in the indenture. Thereafter, the outstanding debt balance will be reduced as loans are repaid. The aggregate principal amounts of the two classes of notes are \$75.0 million of Class A senior secured floating rate notes and \$12.5 million of Class B secured floating rate notes. The Company retained a residual interest in the portfolio with a notional amount of \$37.6 million. The notes have an initial weighted average interest rate of approximately 3.39% plus one-month LIBOR and interest payments on the notes are payable monthly. The Company incurred approximately \$2.4 million of issuance costs which is being amortized on a level yield basis over the average estimated life of the CLO. Including certain fees and costs, the initial weighted average note rate was 4.35%. The Company accounts for this transaction on its balance sheet as a financing facility.

In January 2013, the Company completed its second CLO, issuing to third party investors two tranches of investment grade CLOs through two newly-formed wholly-owned subsidiaries. As of the CLO closing date, the notes are secured by a portfolio of loan obligations with a face value of approximately \$210.0 million, consisting primarily of bridge loans and a senior participation interest in a first mortgage loan that were contributed from the Company's existing loan portfolio. The financing has a two-year replacement period that allows the principal proceeds and sale proceeds (if any) of the loan obligations to be reinvested in qualifying replacement loan obligations, subject to the satisfaction of certain conditions set forth in the indenture. Thereafter, the outstanding debt balance will be reduced as loans are repaid. Initially, the proceeds of the issuance of the securities also included \$50.0 million for the purpose of acquiring additional loan obligations for a period of up to 90 days from

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the closing date of the CLO. Subsequently, the issuer owns loan obligations with a face value of approximately \$260.0 million. The aggregate principal amounts of the two classes of notes are \$156.0 million of Class A senior secured floating rate notes and \$21.0 million of Class B secured floating rate notes. The Company retained a residual interest in the portfolio with a notional amount of approximately \$83.0 million. The notes have an initial weighted average interest rate of approximately 2.36% plus one-month LIBOR and interest payments on the notes are payable monthly. The Company incurred approximately \$3.2 million of issuance costs which is being amortized on a level yield basis over the average estimated life of the CLO. Including certain fees and costs, the initial weighted average note rate was 3.00%. The Company accounts for this transaction on its balance sheet as a financing facility.

In April 2014, the Company completed its third CLO, issuing to third party investors three tranches of investment grade CLOs through two newly-formed wholly-owned subsidiaries. As of the CLO closing date, the

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notes are secured by a portfolio of loan obligations with a face value of approximately \$307.3 million, consisting primarily of bridge loans that were contributed from the Company's existing loan portfolio. The financing has an approximate 2.5 year replacement period that allows the principal proceeds and sale proceeds (if any) of the loan obligations to be reinvested in qualifying replacement loan obligations, subject to the satisfaction of certain conditions set forth in the indenture. Thereafter, the outstanding debt balance will be reduced as loans are repaid. Initially, the proceeds of the issuance of the securities also included \$67.7 million for the purpose of acquiring additional loan obligations for a period of up to 120 days from the closing date of the CLO. Subsequently, it is expected that the issuer will own loan obligations with a face value of approximately \$281.3 million. The aggregate principal amounts of the three classes of notes are \$221.3 million of Class A senior secured floating rate notes, \$24.3 million of Class B secured floating rate notes and \$35.8 million of Class C secured floating rate notes. The Company retained a residual interest in the portfolio with a notional amount of approximately \$93.8 million. The notes have an initial weighted average interest rate of approximately 2.39% plus one-month LIBOR and interest payments on the notes are payable monthly. The Company expects to account for this transaction on its balance sheet as a financing facility.

The Company's CLO vehicles are VIEs for which the Company is the primary beneficiary and are consolidated in the Company's financial statements. The two investment grade tranches are treated as a secured financing, and are non-recourse to the Company.

At March 31, 2014 and December 31, 2013, the aggregate weighted average note rate for the Company's collateralized loan obligations was 2.89% and 2.91%, respectively. Including certain fees and costs, the weighted average note rate was 3.52% and 3.49% at March 31, 2014 and December 31, 2013, respectively.

*Junior Subordinated Notes*

The carrying value of borrowings under the Company's junior subordinated notes was \$159.4 million and \$159.3 million at March 31, 2014 and December 31, 2013, respectively, which is net of a deferred amount of \$16.4 million and \$16.6 million, respectively. These notes have maturities ranging from March 2034 through April 2037 and pay interest quarterly at a fixed or floating rate of interest based on three-month LIBOR and, absent the occurrence of special events, were not redeemable for the first two years. The current weighted average note rate was 3.01% at both March 31, 2014 and December 31, 2013, however, based upon the accounting treatment for the restructuring mentioned below, the effective rate was 3.04% and 3.06% at March 31, 2014 and December 31, 2013, respectively. Including certain fees and costs, the weighted average note rate was 3.17% and 3.18% at March 31, 2014 and December 31, 2013, respectively. The entities that issued the junior subordinated notes have been deemed VIEs. The impact of these variable interest entities with respect to consolidation is discussed in Note 9 Variable Interest Entities.

In 2009, the Company retired \$265.8 million of its then outstanding trust preferred securities, primarily consisting of \$258.4 million of junior subordinated notes issued to third party investors and \$7.4 million of common equity issued to the Company in exchange for \$289.4 million of newly issued unsecured junior subordinated notes, representing 112% of the original face amount. The notes bear interest equal to three month LIBOR plus a weighted average spread of 2.77%. The 12% increase to the face amount due upon maturity, which had a balance of \$16.4

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million at March 31, 2014, is being amortized into interest expense over the life of the notes. The Company also paid transaction fees of approximately \$1.3 million to the issuers of the junior subordinated notes related to this restructuring which is being amortized into interest expense over the life of the notes.

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The following table outlines borrowings under the Company's notes payable as of March 31, 2014 and December 31, 2013:

	<b>March 31, 2014</b>		<b>December 31, 2013</b>	
	<b>Debt Carrying Value</b>	<b>Collateral Carrying Value</b>	<b>Debt Carrying Value</b>	<b>Collateral Carrying Value</b>
Junior loan participation, maturity of March 2016, secured by the Company's interest in a bridge loan with a principal balance of \$70.1 million, participation interest is a weighted average variable interest rate of 7.20%	\$ 15,000,000	\$ 15,000,000	\$	\$
Junior loan participation, secured by the Company's interest in a first mortgage loan with a principal balance of \$1.3 million, participation interest was based on a portion of the interest received from the loan which has a fixed rate of 9.57%	1,300,000	1,300,000	1,300,000	1,300,000
Junior loan participation, maturity of October 2018, secured by the Company's interest in a mezzanine loan with a principal balance of \$3.0 million, participation interest is a fixed rate of 13.00%	748,874	748,874	750,000	750,000
Junior loan participation, maturity of June 2014, secured by the Company's interest in a mezzanine loan with a principal balance of \$3.0 million, participation interest is a fixed rate of 15.00%	450,000	450,000	450,000	450,000
<b>Total notes payable</b>	<b>\$ 17,498,874</b>	<b>\$ 17,498,874</b>	<b>\$ 2,500,000</b>	<b>\$ 2,500,000</b>

At March 31, 2014 and December 31, 2013, the aggregate weighted average note rate for the Company's notes payable was 6.86% and 4.26%, respectively. There were no interest rate swaps on the notes payable at March 31, 2014 and December 31, 2013.

In March 2014, the Company entered into non-recourse junior loan participations with ACM totaling \$15.0 million on a \$70.1 million bridge loan. In October 2013, the Company entered into a non-recourse junior loan participation for approximately \$0.8 million on a \$3.0 million



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mezzanine loan. In September 2013, the Company entered into a non-recourse junior loan participation for approximately \$0.5 million on a \$3.0 million mezzanine loan. Interest expense is based on the portion of the interest received from the loan that is paid to the junior participant. The Company's obligation to pay interest on the participation is based on the performance of the related loan.

### *Mortgage Note Payable   Real Estate Owned and Held-For-Sale*

During 2011, the Company assumed a \$55.4 million interest-only first lien mortgage in connection with the acquisition of real property pursuant to bankruptcy proceedings for an entity in which the Company had a \$29.8 million loan secured by the Multifamily Portfolio. The mortgage bears interest at a variable rate of one-month LIBOR plus 1.23% and in March 2014, the maturity date was extended to June 2014 with a one year extension option, subject to certain conditions. In 2011, one of the properties in the Multifamily Portfolio was sold to a third party for \$1.6 million and the proceeds were used to pay down the first lien mortgage to a balance of \$53.8 million. In September 2013, one of the properties in the Multifamily Portfolio was classified as held-for-sale and thus \$11.0 million of the first lien mortgage was classified as held-for-sale and the balance of \$42.7 million was classified as real estate owned at March 31, 2014.

Table of Contents**ARBOR REALTY TRUST, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)****March 31, 2014***Debt Covenants*

The Company's debt facilities contain various financial covenants and restrictions, including minimum net worth, minimum liquidity and maximum debt balance requirements, as well as certain other debt service coverage ratios and debt to equity ratios. The Company was in compliance with all financial covenants and restrictions at March 31, 2014.

The Company's CDO and CLO vehicles contain interest coverage and asset overcollateralization covenants that must be met as of the waterfall distribution date in order for the Company to receive such payments. If the Company fails these covenants in any of its CDOs or CLOs, all cash flows from the applicable CDO or CLO would be diverted to repay principal and interest on the outstanding CDO or CLO bonds and the Company would not receive any residual payments until that CDO or CLO regained compliance with such tests. The Company's CDOs and CLOs were in compliance with all such covenants as of March 31, 2014, as well as on the most recent determination date in April 2014. In the event of a breach of the CDO or CLO covenants that could not be cured in the near-term, the Company would be required to fund its non-CDO or non-CLO expenses, including management fees and employee costs, distributions required to maintain REIT status, debt costs, and other expenses with (i) cash on hand, (ii) income from any CDO or CLO not in breach of a covenant test, (iii) income from real property and loan assets, (iv) sale of assets, or (v) or accessing the equity or debt capital markets, if available. The Company has the right to cure covenant breaches which would resume normal residual payments to it by purchasing non-performing loans out of the CDOs or CLOs. However, the Company may not have sufficient liquidity available to do so at such time.

The chart below is a summary of the Company's CDO and CLO compliance tests as of the most recent determination dates in April 2014:

Cash Flow Triggers	CDO I	CDO II	CDO III	CLO I	CLO II
<b>Overcollateralization (1)</b>					
Current	184.35%	138.15%	108.74%	142.96%	146.89%
Limit	145.00%	127.30%	105.60%	137.86%	144.25%
Pass / Fail	Pass	Pass	Pass	Pass	Pass
<b>Interest Coverage (2)</b>					
Current	541.25%	457.31%	495.38%	232.75%	365.43%
Limit	160.00%	147.30%	105.60%	120.00%	120.00%
Pass / Fail	Pass	Pass	Pass	Pass	Pass

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(1) The overcollateralization ratio divides the total principal balance of all collateral in the CDO and CLO by the total principal balance of the bonds associated with the applicable ratio. To the extent an asset is considered a defaulted security, the asset's principal balance for purposes of the overcollateralization test is the lesser of the asset's market value or the principal balance of the defaulted asset multiplied by the asset's recovery rate which is determined by the rating agencies. Rating downgrades of CDO and CLO collateral will generally not have a direct impact on the principal balance of a CDO and CLO asset for purposes of calculating the CDO and CLO overcollateralization test unless the rating downgrade is below a significantly low threshold (e.g. CCC-) as defined in each CDO and CLO vehicle.

(2) The interest coverage ratio divides interest income by interest expense for the classes senior to those retained by the Company.

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The chart below is a summary of the Company's CDO and CLO overcollateralization ratios as of the following determination dates:

Determination Date	CDO I	CDO II	CDO III	CLO I	CLO II
April 2014	184.35%	138.15%	108.74%	142.96%	146.89%
January 2014	167.15%	137.87%	107.80%	142.96%	146.89%
October 2013	166.88%	133.77%	106.64%	142.96%	146.89%
July 2013	176.69%	139.10%	106.61%	142.96%	146.89%
April 2013	174.76%	138.97%	106.56%	142.96%	146.89%

The ratio will fluctuate based on the performance of the underlying assets, transfers of assets into the CDOs and CLOs prior to the expiration of their respective replenishment dates, purchase or disposal of other investments, and loan payoffs. No payment due under the Junior Subordinated Indentures may be paid if there is a default under any senior debt and the senior lender has sent notice to the trustee. The Junior Subordinated Indentures are also cross-defaulted with each other.

**Note 8 Derivative Financial Instruments**

The following is a summary of the derivative financial instruments held by the Company as of March 31, 2014 and December 31, 2013 (dollars in thousands):

Designation\ Cash Flow	Derivative	Count	Notional Value		December 31, 2013	Expiration Date	Balance Sheet Location	Fair Value	
			March 31, 2014	Count				March 31, 2014	December 31, 2013
Non- Qualifying	Basis Swaps	1	\$ 3,000	1	\$ 11,600	2015	Other Assets	\$ 4	\$ 5
Non- Qualifying	LIBOR Cap	1	\$ 71,701		\$	2015	Other Assets	\$	\$
Qualifying	Interest Rate Swaps	12	\$ 265,473	14	\$ 297,532	2015 - 2017	Other Liabilities	\$ (21,921)	\$ (24,794)
Non- Qualifying	Forward Contracts	2	\$	8	\$	2019 - 2036	Other Assets	\$ 2,930	\$ 6,397

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The Non-Qualifying Basis Swaps Hedges are used to manage the Company's exposure to interest rate movements and other identified risks but do not meet hedge accounting requirements. The Company is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in benchmark interest rates and uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. These interest rate swaps designated as fair value hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without the exchange of the underlying notional amount. The Non-Qualifying LIBOR Cap Hedge had a notional value of approximately \$71.7 million at March 31, 2014. The Company entered into this hedge in the first quarter of 2014 due to a loan agreement which required a LIBOR Cap of 6%. During the three months ended March 31, 2014, the notional value on a basis swap decreased by approximately \$8.6 million pursuant to the contractual terms of the respective swap agreement. During the three months ended March 31, 2013, six basis swaps matured with a combined notional value of approximately \$464.4 million and the notional value of a basis swap decreased by approximately \$10.0 million pursuant to the contractual terms of the respective swap agreement. For the three months ended March 31, 2014 and 2013, the change in fair value of the Non-Qualifying Basis Swaps was less than \$(0.1) million and \$(0.1) million, respectively, and was recorded in interest expense on the Consolidated Statements of Income.

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The change in the fair value of Qualifying Interest Rate Swap Cash Flow Hedges was recorded in accumulated other comprehensive loss on the Consolidated Balance Sheets. These interest rate swaps are used to hedge the variable cash flows associated with existing variable-rate debt, and amounts reported in accumulated other comprehensive loss related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. During the three months ended March 31, 2014, two interest swaps matured with a combined notional value of approximately \$32.0 million. During the three months ended March 31, 2013, the notional value on an interest rate swap decreased by approximately \$14.5 million pursuant to the contractual terms of the respective swap agreement. As of March 31, 2014, the Company expects to reclassify approximately \$(11.9) million of other comprehensive loss from Qualifying Cash Flow Hedges to interest expense over the next twelve months assuming interest rates on that date are held constant. These swap agreements must be effective in reducing the variability of cash flows of the hedged items in order to qualify for the aforementioned hedge accounting treatment. Gains and losses on terminated swaps are being deferred and recognized in earnings over the original life of the hedged item. As of March 31, 2014 and December 31, 2013, the Company has a net deferred loss of \$1.4 million and \$1.6 million, respectively, in accumulated other comprehensive loss, related to these terminated swap agreements. The Company recorded \$0.2 million as additional interest expense related to the amortization of the loss for both the three months ended March 31, 2014 and 2013, and \$0.1 million as a reduction to interest expense related to the accretion of the net gains for both the three months ended March 31, 2014 and 2013. The Company expects to record approximately \$0.4 million of net deferred loss to interest expense over the next twelve months.

The fair value of Non-Qualifying Forward Contracts was \$2.9 million as of March 31, 2014 and was recorded in other assets on the Consolidated Balance Sheets and consisted of \$16.6 million of RMBS investments, which is net of \$0.6 million of net unrealized losses in fair value, and \$13.7 million of repurchase financing. The fair value of Non-Qualifying Forward Contracts was \$6.4 million as of December 31, 2013 and was recorded in other assets on the Consolidated Balance Sheets and consisted of \$66.0 million of RMBS investments, which is net of \$1.5 million of net unrealized losses in fair value, and \$59.6 million of repurchase financing. The RMBS investments are financed with repurchase agreements and are accounted for as linked transactions, which are considered forward contracts. The repurchase agreements generally finance 80% - 90% of the purchase and bear interest at a rate of 125 to 175 basis points over LIBOR. During the three months ended March 31, 2014, the Company received total principal paydowns on the RMBS of \$2.4 million and paid down the associated repurchase agreements by \$4.1 million, which includes a decrease in the amount financed on the repurchase agreements of \$1.7 million. In the first quarter of 2014, the Company sold six RMBS investments, which were accounted for as linked transactions, with an aggregate carrying value of \$47.8 million for approximately \$48.0 million and recorded a net gain of \$0.2 million related to the settlement of these linked transactions. The six RMBS investments were financed with repurchase agreements totaling \$41.8 million which were repaid with the proceeds. For the three months ended March 31, 2014, \$0.1 million of net interest income and a less than \$0.1 million decrease in fair value was recorded to other income in the Consolidated Statements of Income. For the three months ended March 31, 2013, \$0.5 million of net interest income and a \$0.2 million increase in fair value was recorded to other income in the Consolidated Statements of Income. The remaining RMBS investments bear interest at a weighted average fixed rate of 5.37%, have a weighted average stated maturity of 22.5 years, but have weighted average estimated lives of 3.0 years based on the estimated maturities of the RMBS investments.

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The following table presents the effect of the Company's derivative financial instruments on the Statements of Income as of March 31, 2014 and 2013 (dollars in thousands):

Designation Cash Flow	Derivative	Amount of Loss Recognized in Other Comprehensive Loss (Effective Portion) For the Three Months Ended		Amount of Loss Reclassified from Accumulated Other Comprehensive Loss into Interest Expense (Effective Portion) For the Three Months Ended		Amount of Loss Recognized in Interest Expense (Ineffective Portion) For the Three Months Ended		Amount of (Loss) Gain Recognized in Other Income For the Three Months Ended	
		March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013	March 31, 2014	March 31, 2013
Non- Qualifying	Basis Swaps	\$	\$	\$	\$	\$	\$	(2) \$	\$
Qualifying	Interest Rate Swaps	\$ 442	\$ 355	\$ (3,441)	\$ (3,496)	\$	\$	\$	\$
Non- Qualifying	Forward Contracts	\$	\$	\$	\$	\$	\$	\$ (45)	\$ 182

The cumulative amount of other comprehensive loss related to net unrealized losses on derivatives designated as qualifying hedges as of March 31, 2014 and December 31, 2013 of approximately \$(23.3) million and approximately \$(26.3) million, respectively, is a combination of the fair value of qualifying cash flow hedges of \$(21.9) million and \$(24.8) million, respectively, deferred losses on terminated interest swaps of \$(1.7) million and \$(1.9) million, respectively, and deferred net gains on termination of interest swaps of \$0.3 million and \$0.3 million, respectively.

The Company has agreements with certain of its derivative counterparties that contain a provision where if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations. As of March 31, 2014 and December 31, 2013, the fair value of derivatives in a net liability position, which includes accrued interest, was \$(12.7) million and \$(13.8) million, respectively. As of March 31, 2014 and December 31, 2013, the Company had minimum collateral posting thresholds with certain of its derivative counterparties and had posted collateral of \$13.1 million and \$14.2 million, respectively, which is recorded in other assets in the Company's Consolidated Balance Sheets.

**Note 9 Variable Interest Entities**

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The Company has evaluated its loans and investments, mortgage related securities, investments in equity affiliates, junior subordinated notes, CDOs and CLOs, in order to determine if they qualify as VIEs or as variable interests in VIEs. This evaluation resulted in the Company determining that its bridge loans, junior participation loans, mezzanine loans, preferred equity investments, investments in equity affiliates, junior subordinated notes, CDOs, CLOs and investments in mortgage related securities are potential VIEs.

The Company's involvement with VIEs primarily affects its financial performance and cash flows through amounts recorded in interest income, interest expense, provision for loan losses and through activity associated with its derivative instruments.

### *Consolidated VIEs*

The Company consolidates its three CDO and two CLO subsidiaries, which qualify as VIEs, of which the Company is the primary beneficiary. These CDOs and CLOs invest in real estate and real estate-related securities and are financed by the issuance of CDO and CLO debt securities. The Company, or one of its affiliates, is named collateral manager, servicer, and special servicer for all CDO and CLO collateral assets which the Company believes gives it the power to direct the most significant economic activities of the entity. The Company also has



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exposure to CDO and CLO losses to the extent of its equity interests and also has rights to waterfall payments in excess of required payments to CDO and CLO bond investors. As a result of consolidation, equity interests in these CDOs and CLOs have been eliminated, and the Consolidated Balance Sheets reflect both the assets held and debt issued by the CDOs and CLOs to third parties. The Company's operating results and cash flows include the gross amounts related to CDO and CLO assets and liabilities as opposed to the Company's net economic interests in the CDO and CLO entities.

Assets held by the CDOs and CLOs are restricted and can be used only to settle obligations of the CDOs and CLOs. The liabilities of the CDOs and CLOs are non-recourse to the Company and can only be satisfied from each CDOs and CLOs respective asset pool. Assets and liabilities related to the CDOs and CLOs are disclosed parenthetically, in the aggregate, in the Company's Consolidated Balance Sheets. See Note 7 Debt Obligations for further details.

The Company is not obligated to provide, has not provided, and does not intend to provide financial support to any of the consolidated CDOs and CLOs.

*Unconsolidated VIEs*

The Company determined that it is not the primary beneficiary of 25 VIEs in which it has a variable interest as of March 31, 2014 because it does not have the ability to direct the activities of the VIEs that most significantly impact each entity's economic performance. VIEs, of which the Company is not the primary beneficiary, have an aggregate carrying amount of \$561.6 million and exposure to real estate debt of approximately \$2.3 billion at March 31, 2014.

The following is a summary of the Company's variable interests in identified VIEs, of which the Company is not the primary beneficiary, as of March 31, 2014:

Type	Carrying Amount (1)	Maximum Exposure to Loss (2)
Loans	\$ 414,291,044	\$ 414,291,044
Loans and equity investments	127,407,073	127,407,073
RMBS (3)	17,175,514	17,175,514
CMBS	2,100,000	2,100,000
Junior subordinated notes (4)	578,000	578,000

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Total	\$	561,551,631	\$	561,551,631
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(1) Represents the carrying amount of loans and investments before reserves. At March 31, 2014, \$185.4 million of loans to VIEs had corresponding loan loss reserves of approximately \$111.9 million and \$44.3 million of loans to VIEs were related to loans classified as non-performing. See Note 3 Loans and Investments for further details.

(2) The Company's maximum exposure to loss as of March 31, 2014 would not exceed the carrying amount of its investment.

(3) Represents RMBS securities classified as forward contract derivatives.

(3) These entities that issued the junior subordinated notes are VIEs. It is not appropriate to consolidate these entities as equity interests are variable interests only to the extent that the investment is considered to be at risk. Since the Company's investments were funded by the entities that issued the junior subordinated notes, it is not considered to be at risk.

### Note 10 Fair Value

#### *Fair Value of Financial Instruments*

Fair value estimates are dependent upon subjective assumptions and involve significant uncertainties resulting in variability in estimates with changes in assumptions. The following table summarizes the carrying values and the estimated fair values of the Company's financial instruments as of March 31, 2014 and December 31, 2013:

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	<b>March 31, 2014</b>		<b>December 31, 2013</b>	
	<b>Carrying Value</b>	<b>Estimated Fair Value</b>	<b>Carrying Value</b>	<b>Estimated Fair Value</b>
<b>Financial assets:</b>				
Loans and investments, net	\$ 1,574,832,799	\$ 1,613,964,268	\$ 1,523,699,653	\$ 1,550,248,793
Available-for-sale securities	2,776,077	2,776,077	37,315,652	37,315,652
Derivative financial instruments	2,933,914	2,933,914	6,402,336	6,402,336
<b>Financial liabilities:</b>				
Repurchase agreements and credit facilities	\$ 248,206,026	\$ 247,682,372	\$ 159,125,023	\$ 158,735,570
Collateralized debt obligations	519,770,974	407,937,829	639,622,981	521,938,885
Collateralized loan obligations	264,500,000	265,636,250	264,500,000	266,436,250
Junior subordinated notes	159,423,385	101,593,287	159,291,427	101,240,185
Notes payable	17,498,874	17,394,375	2,500,000	2,487,287
Mortgage note payable - real estate owned and held-for-sale	53,751,004	52,946,001	53,751,004	52,943,305
Derivative financial instruments	21,921,045	21,921,045	24,794,051	24,794,051

*Fair Value Measurement*

Fair value is defined as the price at which an asset could be exchanged in a current transaction between knowledgeable, willing parties. A liability's fair value is defined as the amount that would be paid to transfer the liability to a new obligor, not the amount that would be paid to settle the liability with the creditor. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation models are applied. These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments' complexity.

Assets and liabilities disclosed at fair value are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities are as follows:

- **Level 1** Inputs are unadjusted and quoted prices exist in active markets for identical assets or liabilities at the measurement date. The types of assets and liabilities carried at Level 1 fair value generally are government and agency securities, equities listed in active markets, investments in publicly traded mutual funds with quoted market prices and listed derivatives.

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- Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life. Level 2 inputs include quoted market prices in markets that are not active for an identical or similar asset or liability, and quoted market prices in active markets for a similar asset or liability. Fair valued assets and liabilities that are generally included in this category are non-government securities, municipal bonds, certain hybrid financial instruments, certain mortgage and asset-backed securities, certain corporate debt, certain commitments and guarantees, certain private equity investments and certain derivatives.
- Level 3 Inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. These valuations are based on significant unobservable inputs that require a considerable amount of judgment and assumptions. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model. Generally, assets and liabilities carried at fair value and included in this category are certain mortgage and asset-backed securities, certain corporate debt, certain private equity investments, certain municipal bonds, certain commitments and guarantees and certain derivatives.

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Determining which category an asset or liability falls within the hierarchy requires significant judgment and the Company evaluates its hierarchy disclosures each quarter.

The following is a description of the valuation techniques used to measure fair value and the general classification of these instruments pursuant to the fair value hierarchy.

**Loans and investments, net:** Fair values of loans and investments that are not impaired are estimated using Level 3 inputs based on discounted cash flow methodology, using discount rates, which, in the opinion of management, best reflect current market interest rates that would be offered for loans with similar characteristics and credit quality. Fair values of loans and investments that are impaired are estimated using Level 3 inputs by the Company that require significant judgments, which include assumptions regarding discount rates, capitalization rates, leasing, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders and other factors deemed necessary by management.

**Available-for-sale securities:** Fair values are approximated based on current market quotes received from active markets or financial sources that trade such securities. The fair values of available-for-sale equity securities traded in active markets are approximated using Level 1 inputs, while the fair values of available-for-sale debt securities that are approximated using current, non-binding market quotes received from financial sources that trade such investments are valued using Level 3 inputs. The fair values of RMBS investments at December 31, 2013 were approximated using Level 3 inputs that required significant judgments, and were used in internally developed valuation models, which were compared to current non-binding market quotes received from financial sources that trade such securities. The fair value of a CMBS security is estimated by the Company using Level 3 inputs that require significant judgments, which include assumptions regarding capitalization rates, leasing, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders and other factors deemed necessary by management.

**Derivative financial instruments:** Fair values of interest rate swap derivatives are approximated using Level 2 inputs based on current market data received from financial sources that trade such instruments and are based on prevailing market data and derived from third party proprietary models based on well recognized financial principles including counterparty risks, credit spreads and interest rate projections, as well as reasonable estimates about relevant future market conditions. These items are included in other assets and other liabilities on the Consolidated Balance Sheets. The Company incorporates credit valuation adjustments in the fair values of its derivative financial instruments to reflect counterparty nonperformance risk. The fair values of RMBS underlying linked transactions are estimated using Level 3 inputs based on internally developed valuation models, which are compared to broker quotations. The value of the underlying RMBS is then netted against the carrying amount (which approximates fair value) of the repurchase agreement borrowing at the valuation date. The fair value of linked transactions also includes accrued interest receivable on the RMBS and accrued interest payable on the underlying repurchase agreement borrowings.

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**Repurchase agreements, credit facilities, notes payable and mortgage notes payable:** Fair values are estimated at Level 3 using discounted cash flow methodology, using discount rates, which, in the opinion of management, best reflect current market interest rates for financing with similar characteristics and credit quality.

**Collateralized debt obligations and collateralized loan obligations:** Fair values are estimated at Level 3 based on broker quotations, representing the discounted expected future cash flows at a yield that reflects current market interest rates and credit spreads.

**Junior subordinated notes:** Fair values are estimated at Level 3 based on broker quotations, representing the discounted expected future cash flows at a yield that reflects current market interest rates and credit spreads.

The Company measures certain financial assets and financial liabilities at fair value on a recurring basis. The fair value of these financial assets and liabilities was determined using the following inputs as of March 31, 2014:

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	Carrying Value	Fair Value	Level 1	Fair Value Measurements Using Fair Value Hierarchy	Level 2	Level 3
<b>Financial assets:</b>						
Available-for-sale securities (1)	\$ 2,776,077	\$ 2,776,077	\$ 676,077		\$ 2,100,000	
Derivative financial instruments (2)	2,933,914	2,933,914		3,922		2,929,992
<b>Financial liabilities:</b>						
Derivative financial instruments	\$ 21,921,045	\$ 21,921,045		\$ 21,921,045		

(1) The Company's equity securities available-for-sale were measured using Level 1 inputs and the Company's CMBS investment available-for-sale was measured using Level 3 inputs.

(2) The Company's basis swap derivatives were measured using Level 2 inputs and the Company's forward contract derivatives were measured using Level 3 inputs.

The following roll forward table reconciles the beginning and ending balances of financial assets measured at fair value on a recurring basis using Level 3 inputs:

	Available-for-sale Securities	Derivative Financial Instruments
Balance as of December 31, 2013	\$ 36,580,786	\$ 6,396,853
Adjustments to fair value:		
Paydowns (1)	(663,684)	1,694,167
Net changes in fair value (2)		(44,510)
Sales and settlements (3)	(33,817,102)	(5,116,518)
Balance as of March 31, 2014	\$ 2,100,000	\$ 2,929,992

(1) Includes an addition of \$1.7 million to the derivative financial instruments as a result of a decreased in the amount financed under the respective repurchase agreement.

(2) Represents the net change in fair value recorded to other income during the three months ended March 31, 2014.

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(3) Represents the sale of RMBS investments and the settlement of forward contract derivatives for which the Company recorded a gain of \$0.5 million and \$0.2 million, respectively, to other income during the three months ended March 31, 2014.

The Company measures certain financial and non-financial assets at fair value on a nonrecurring basis. The fair value of these financial assets was determined using the following inputs as of March 31, 2014:

	Fair Value Measurements Using Fair Value Hierarchy				
	Net Carrying Value	Fair Value	Level 1	Level 2	Level 3
<b>Financial assets:</b>					
Impaired loans, net (1)	\$ 84,705,881	\$ 84,705,881	\$	\$	\$ 84,705,881
<b>Non-financial assets:</b>					
Impaired real estate owned (2)	3,151,646	3,151,646			3,151,646

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(1) The Company had an allowance for loan losses of \$116.7 million relating to 14 loans with an aggregate carrying value, before loan loss reserves, of approximately \$201.4 million at March 31, 2014.



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(2) The Company recorded an impairment loss on one of the properties in its Multifamily Portfolio in the first quarter of 2014.

**Loan impairment assessments:** Loans held for investment are intended to be held to maturity and, accordingly, are carried at cost, net of unamortized loan origination costs and fees, loan purchase discounts, and net of the allowance for loan losses when such loan or investment is deemed to be impaired. The Company considers a loan impaired when, based upon current information and events, it is probable that it will be unable to collect all amounts due for both principal and interest according to the contractual terms of the loan agreement. The Company performs evaluations of its loans to determine if the value of the underlying collateral securing the impaired loan is less than the net carrying value of the loan, which may result in an allowance and corresponding charge to the provision for loan losses. These valuations require significant judgments, which include assumptions regarding capitalization rates, leasing, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders and other factors deemed necessary by management. The table above includes all impaired loans, regardless of the period in which an impairment was recognized.

**Real estate owned and land investments:** The Company performs evaluations of its real estate owned and land investments to determine if the fair value of the property is less than the net carrying value, which may result in impairment. These valuations require significant judgments, which include assumptions regarding capitalization rates, leasing, creditworthiness of major tenants, occupancy rates, availability of financing, exit plan, comparable sales and other factors deemed necessary by management.

Quantitative information about Level 3 Fair Value Measurements on a recurring and non-recurring basis:

		March 31, 2014		
	Fair Value	Valuation Technique(s)	Unobservable Inputs	Range (Weighted Average)
<b>Financial assets:</b>				
Impaired loans (1):				
Multi-family	\$ 14,409,989	Direct capitalization analysis and discounted cash flows	Discount rate Capitalization rate Revenue growth rate	8.00% 6.75% to 8.25% (7.10%) 2.00%
Office	5,754,164	Discounted cash flows	Discount rate Capitalization rate Revenue growth rate	9.25% to 10.50% (9.66%) 8.00% to 8.50% (8.16%) 2.50% to 3.00% (2.96%)
Land	64,541,728	Discounted cash flows	Discount rate Capitalization rate Revenue growth rate	15.00% 7.25% 3.00%
CMBS	2,100,000	Discounted cash flows	Discount rate	17.17 %
Forward contract derivatives	2,929,992	Valuation models	Discount rate Loss severity Cumulative	(2) (2)

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				default rate Voluntary	(2)
				prepayment rate	(2)
<b>Non-Financial assets:</b>					
Impaired real estate	\$	3,151,646	Discounted cash	Discount rate	10.00%
owned			flows	Cumulative default	8.00%
				rate Revenue growth	2.35%
				rate	

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(1) Includes all impaired loans regardless of the period in which provision was recorded.

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(2) Each forward contract derivative is associated with an underlying security that is individually modeled and valued based on the security's specific characteristics, which include current collateral composition, collateral performance projections, tranche credit enhancement and other market factors. Accordingly, as the range of the unobservable inputs used to value each individual security varies greatly, disclosing a range or weighted average of such inputs would not be meaningful. In the first quarter of 2014, the Company sold the majority of these forward contract derivatives.

The Company measures certain assets and liabilities for which fair value is only disclosed. The fair value of these assets and liabilities was determined using the following inputs as of March 31, 2014:

Carrying Value	Fair Value	Fair Value Measurements Using Fair Value Hierarchy	
		Level 1	Level 2