Veri-Tek International, Corp. Form 10-K April 13, 2007 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT

PURSUANT TO SECTIONS 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2006

Commission File No.: 001-32401

VERI-TEK INTERNATIONAL, CORP.

(Exact name of registrant as specified in its charter)

Michigan (State of incorporation)

42-1628978 (I.R.S. Employer

Identification No.)

7402 W. 100th Place

Bridgeview, Illinois (Address of principal executive offices)

60455

(Zip Code)

Registrant s telephone number, including area code: (708) 430-7500

Securities registered pursuant to Section 12(b) of the Act:

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Title of each class

Name of each exchange on which registered

Common Stock, no par value

American Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

•	т	
		no

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes " No $\,x$

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer " Accelerated Filer " Non-Accelerated Filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The aggregate market value of the shares of common stock, no par value (Common Stock) held by non-affiliates of the registrant as of June 30, 2006 was approximately \$10.6 million based upon the closing price for the Common Stock on the American Stock Exchange on such date. Shares of Common Stock held by each officer and director and by each person who owns 5% or more of the outstanding Common Stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares of the registrant s Common Stock outstanding as of March 28, 2007 was 7,859,875.

DOCUMENTS INCORPORATED BY REFERENCE

Part III of this Annual Report on Form 10-K incorporates by reference information (to the extent specific sections are referred to herein) from the registrant s Proxy Statement for its 2007 Annual Meeting (the 2007 Proxy Statement) to be filed with the Commission within 120 days after the end of its fiscal year ended December 31, 2006.

2

TABLE OF CONTENTS

PART I		4
ITEM 1.	BUSINESS OVERVIEW	4
ITEM 1A.	RISK FACTORS	17
ITEM 1B.	UNRESOLVED STAFF COMMENTS	23
ITEM 2.	<u>PROPERTIES</u>	23
ITEM 3.	<u>LEGAL PROCEEDINGS</u>	23
ITEM 4.	SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	23
PART II		24
ITEM 5.	MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER	
	<u>PURCHASES OF EQUITY SECURITIES</u>	24
ITEM 6.	SELECTED FINANCIAL DATA	26
ITEM 7.	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF	
	<u>OPERATIONS</u>	27
ITEM 7A.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	39
ITEM 8.	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	40
ITEM 9.	CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL	
	<u>DISCLOSURE</u>	79
ITEM 9A.	CONTROLS AND PROCEDURES	79
ITEM 9B.	OTHER INFORMATION	80
PART III		80
ITEM 10.	DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE	80
ITEM 11.	EXECUTIVE COMPENSATION	81
ITEM 12.	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED	
	STOCKHOLDER MATTERS	81
ITEM 13.	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS. AND DIRECTOR INDEPENDENCE	81
ITEM 14.	PRINCIPAL ACCOUNTANT FEES AND SERVICES	81
PART IV		81
ITEM 15.	EXHIBITS AND FINANCIAL STATEMENT SCHEDULES	81
SIGNATURES		83

3

PART I

References to the Company, Veri-Tek, we, our and us refer to Veri-Tek International, Corp., together in each case with our subsidiaries an any predecessor entities unless the context suggests otherwise.

Forward-Looking Statements

When reading this section of this Annual Report on Form 10-K, it is important that you also read the financial statements and related notes thereto. This Annual Report on Form 10-K and certain information incorporated herein by reference contain forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements contained in this Annual Report on Form 10-K, other than statements that are purely historical, are forward-looking statements and are based upon management s present expectations, objectives, anticipations, plans, hopes, beliefs, intentions or strategies regarding the future. We use words such as anticipate, estimate, plan, project, continuing, ongoing, expect, believe, intend, may, will, should, could, and similar expressions to identify forward-looking statements in this Annual Report on Form 10-K include, without limitation: (1) projections of revenue, earnings, capital structure and other financial items, (2) statements of our plans and objectives, (3) statements regarding the capabilities and capacities of our business operations, (4) statements of expected future economic performance and (5) assumptions underlying statements regarding us or our business. Our actual results may differ from information contained in these forward looking-statements for many reasons, including those described below in the section entitled. Item 1A, Risk Factors, and the following:

(1)	difficulties in implementing new systems, integrating acquired businesses, managing anticipated growth, and responding to technological change;
(2)	the cyclical nature of the markets we operate in;
(3)	increases in interest rates;
(4)	government spending;
(5)	the performance of our competitors;
(6)	shortages in supplies and raw materials;
(7)	our ability to meet financial covenants required by our debt agreements;
(8)	product liability claims, intellectual property claims, and other liabilities;
(9)	the volatility of our stock price;
(10)	future sales of our common stock; and

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

(11) the willingness of our stockholders and directors to approve mergers, acquisitions, and other business transactions. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or operating results. We do not undertake, and expressly disclaim, any obligation to update this forward-looking information, except as required under applicable law.

ITEM 1. BUSINESS OVERVIEW

Historically, the Company has designed, developed and built specialty testing and assembly equipment for the automotive and heavy equipment industries that identifies defects through the use of signature analysis and in-process verification. As the result of two recent acquisitions, we are a leading provider of engineered lifting solutions including boom truck cranes, rough terrain forklifts and special mission oriented vehicles. Through our Manitex subsidiary, we market a comprehensive line of boom trucks and sign cranes. Our boom trucks and crane

4

products are primarily used for industrial projects, energy exploration and infrastructure development, including roads, bridges and commercial construction. Through our Manitex Liftking subsidiary, we sell a complete line of rough terrain forklifts and special mission oriented vehicles, as well as other specialized carriers, heavy material handling transporters and steel mill equipment. Manitex Liftking s rough terrain forklifts are used in both commercial and military applications.

Additionally on November 15, 2006, the Company closed a \$11.1 million private placement of its common stock and warrants (the Private Placement) pursuant to the terms of a securities purchase agreement entered into among the Company and certain institutional investors on November 3, 2006 (the Securities Purchase Agreement). Pursuant to the Securities Purchase Agreement, Veri-Tek issued 2,750,000 shares of its common stock. In connection with the Private Placement the Company incurred investment banking fees of \$0.8 million and legal fees of approximately \$0.1 million. The Company s net cash proceeds after fees and expenses were \$10.3 million. In connection with the Private Placement the Company has filed a Form S-3 Registration Statement to register the securities issued in the Private Placement. The Security and Exchange Commission (SEC) is currently reviewing the S-3 Registration Statement and therefore the S-3 Registration Statement has not yet been declared effective.

History

The Company s predecessor was founded in 1993. In October 2003, our predecessor company was purchased by Veri-Tek International Corp., formerly known as Quantum-Veri-Tek, Inc., a Michigan corporation incorporated on October 17, 2003 and an affiliate of Quantum Value Partners, LP, pursuant to an asset purchase agreement. On February 15, 2005, we completed an initial public offering of 2,875,000 shares of common stock resulting in gross proceeds of \$17.3 million.

Historically, we engaged in a single line of business. We designed and manufactured testing and assembly equipment used primarily in the manufacture of driveline components in the automotive and heavy equipment industries. In addition, the Company utilized this technology to provide testing services to original equipment manufacturers and tier 1 suppliers in order to verify the manufacturing process.

The period since the filing of the Company s 10-K for the fiscal year ended December 31, 2005, has been one of significant strategic change for the Company. In fiscal 2006, we completed two acquisitions that introduced boom trucks, sign cranes and lifting equipment into our operations as a second business segment. For 2006, these two acquisitions generated approximately \$40.7 million of revenue and \$2.0 million of operating earnings for the Company.

On July 3, 2006, the Company purchased Manitex, Inc. (Manitex through the acquisition of all the membership interests of Quantum Value Management, LLC, an entity owned by certain stockholders (QVM). Effective with the Manitex acquisition, we became a leading provider of engineered lift solutions in North America. Manitex, headquartered in Georgetown, Texas designs, manufactures, and markets a comprehensive line of boom trucks, sign cranes and trolley boom unloaders. Manitex s boom trucks and crane products are primarily used for industrial projects, energy exploration, and infrastructure development including roads, bridges and commercial construction. (See note 17 to our consolidated financial statements)

On November 30, 2006, the Company, through its wholly owned subsidiary, Manitex Liftking, ULC, an Alberta limited liability company (Manitex Liftking) completed the acquisition of all of the operating assets of Liftking Industries, Inc. an Ontario, Canada corporation (Liftking). The aggregate consideration paid in connection with this acquisition was approximately \$7.1 million, which is subject to post-closing working capital adjustment. The consideration paid included cash of \$3.3 million, 266,000 exchangeable shares of common stock of Manitex Liftking, valued at \$1.0 million and a non-negotiable subordinated promissory note for approximately \$2.8 million. (See Note 17 to our consolidated financial statements). Manitex Liftking, headquartered in Woodridge (Toronto), Ontario, manufactures a complete line of rough terrain forklifts and special mission oriented vehicles, as well as other specialized carriers, heavy material handling transporters and steel mill equipment.

5

Discontinued Operations

On March 29, 2007, our Board of Directors approved a plan to sell our Testing & Assembly Equipment segment in order to focus management s attention and financial resources on our Lifting Equipment segment. As a result, our Testing & Assembly Equipment segment will be accounted for as a discontinued operation starting with the first quarter of 2007 until its disposition.

In connection with the preparation of our 2006 year-end financial statements, the Board determined that certain assets used in connection with our Testing & Assembly Equipment segment were impaired. Accordingly, we recorded an impairment charge of \$6.6 million (See note 26 of our consolidated financial statements). For fiscal 2006, the Testing & Assembly Equipment segment reported revenue of approximately \$5.1 million and generated net loss from operations of approximately (\$10.2) million.

General Corporate Information

The Company s principal executive offices are located at 7402 W. 10th Place, Bridgeview, Illinois 60455 and our telephone number is (708) 430-7500. The Company s website address is www.veri-tek.com. Information contained on our website is not incorporated by reference into this report and such information should not be considered to be part of this report.

Financial Information About Business Segments

The Company s reportable operating segments consist of the Lifting Equipment segment and Testing & Assembly Equipment segment to reflect how we manage our business. The following table summarizes certain historical financial data for these two operating segments and should be read together with Management s Discussion and Analysis of Financial Condition and Results of Operations , our consolidated financial statements, and the related notes included elsewhere in this report. The summary information for the years ended December 31, 2004 and 2005, which were audited by Freedman & Goldberg, CPA s, P.C., and for the year ended December 31, 2006, which was audited by UHY LLP, has been derived from our consolidated financial statements, which are included elsewhere in this report. The financial information for the Lifting Equipment segment is included from the date of the respective acquisitions of Manitex on July 3, 2006, and Liftking on November 30, 2006.

6

The tables below also include the following non-GAAP financial measures: EBITDA (earnings before interest, tax, depreciation and amortization) and Adjusted Operating Income (operating income before acquisition related amortization of intangibles and cost of sales charge related to write-up of acquired inventory). These non-GAAP terms, as defined by the Company, may not be comparable to similarly titled measures used by other companies. EBITDA and Adjusted Operating Income are not measures of financial performance under generally accepted accounting principles. Items excluded from EBITDA and Adjusted Operating Income are significant components in understanding and assessing financial performance. EBITDA and Adjusted Operating Income should not be considered in isolation or as a substitute for net earnings, operating income and other consolidated earnings data prepared in accordance with GAAP or as a measure of our profitability. A reconciliation of net loss to EBITDA and operating loss to Adjusted Operating Income is provided immediately following the financial tables below.

(In thousands)

	Year (2006	ended December 31, 2005 20			
Net Sales					
Lifting Equipment	\$ 40,676	\$ \$			
Testing & Assembly Equipment	5,092	7,641 7	,929		
Total	\$ 45,768	\$ 7,641 \$ 7	,929		
Operating Earnings					
Lifting Equipment	\$ 1,976	\$ \$			
Testing & Assembly Equipment ⁽¹⁾	(10,246)	(3,432) (3	3,889)		
Total	\$ (8,270)	\$ (3,432) \$ (3	3,889)		
Total Assets					
Lifting Equipment	\$ 70,452	\$ \$			
Testing & Assembly Equipment	13,392	17,227 11	,885		
Total	\$ 83,844	\$ 17,227 \$ 11	,885		
Other Financial Data:					
EBITDA ⁽²⁾					
Lifting Equipment	\$ 3,155	\$ \$			
Testing and Assembly Equipment ⁽¹⁾	(9,782)	(2,983) (3	3,528)		
Total	\$ (6,627)	\$ (2,983) \$ (3	3,528)		
Adjusted Operating Income ⁽³⁾					
Lifting Equipment	\$ 3,214	\$ \$			
Testing and Assembly Equipment	(9,970)		3,613)		
Total	\$ (6,756)	\$ (3,156) \$ (3	3,613)		

⁽¹⁾ Includes an impairment charge of \$6,632 in the Testing & Assembly Equipment segment (See Note 26 to our consolidated financial statements).

⁽²⁾ We define EBITDA as income before interest expense (income), income taxes, depreciation and amortization. Our management evaluates and monitors our performance primarily through EBITDA. We use EBITDA because our management believes that this financial measure permits a comparative assessment of our operating performance, relative to our performance based on our GAAP results, while isolating the effects of depreciation and amortization. We provide information relating to EBITDA so that investors have the same data that we employ in assessing our overall operations. In addition, EBITDA is presented because management believes it is frequently used by securities analysts, investors and others in the evaluation of companies in our industry. We believe that trends in our EBITDA are valuable indicators of the operating performance of our Company and of our ability to produce operating cash flow to fund working capital needs, to service debt obligations and to fund capital expenditures.

7

Reconciliation of GAAP Net Loss to Earnings Before

Interest, Taxes, Depreciation and Amortization (EBITDA)

(In thousands)

	2006	2005	2004
Net loss	\$ (8,889)	\$ (2,252)	\$ (3,454)
Income taxes benefit	(1,326)	(1,084)	(1,770)
Loss before income taxes	(10,215)	(3,336)	(5,224)
Interest Expense	1,969	54	1,335
Interest Income	(39)	(155)	
Other Expense	15	5	
Depreciation	355	153	65
Amortization	1,288	296	296
Earnings before interest, taxes, depreciation and amortization			
(EBITDA)	\$ (6,627)	\$ (2,983)	\$ (3,528)

(3) We define Adjusted Operating Income as operating income before acquisition related amortization of intangibles and cost of sales charge related to write-up of acquired inventory. Adjusted Operating Income takes into account the following acquisitions: QVM (Manitex) that occurred on July 3, 2006, Liftking that occurred on November 30, 2006 and JCJ that occurred on October 31, 2003. A charge to cost of sales was recorded when a portion of the acquired inventory that was written up to fair market value in connection with the purchase price allocation was sold (See Note 17 to our consolidated financial statements). In order to provide comparability between Veri-Tek and other companies in our industry, we have adjusted operating income to exclude amortization that resulted from our recent acquisitions and cost of sales charges related to the write-up of acquired inventory. Adjusted Operating Income is a useful measure for comparing Veri-Tek to other companies within the manufacturing and distribution industry because we have experienced significant merger and acquisition activity and financial restructurings, which have led to variations among us and other companies in our industry. We believe that Adjusted Operating Income is useful in comparing our results of operations to other companies in our industry that have not recently consummated significant acquisitions, and therefore, do not have similar non-cash expenses.

Reconciliation of GAAP Operating Income (Loss) to Operating Income Before

Amortization of Intangibles and Cost of Sales Charge Related to Write-up of Acquired Inventory

(In thousands)

	2006	2005	2004
Lifting Equipment:			
Operating Income	\$ 1,976	\$	\$
Amortization of intangibles	992		
Cost of sales charge related to write-up of acquired inventory	246		
Adjusted Operating Income	\$ 3,214	\$	\$
Testing & Assembly Equipment			
Operating Loss	\$ (10,246)	\$ (3,432)	\$ (3,889)
Amortization of intangibles	276	276	276
Adjusted Operating Loss	\$ (9,970)	\$ (3,156)	\$ (3,613)
Total Adjusted Operating Loss	\$ (6,756)	\$ (3,156)	\$ (3,613)

Lifting Equipment Segment

Our Industry and Market Opportunity

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

The Company s Lifting Equipment segment is a leading provider of engineered lifting solutions. The Company designs, manufactures and distributes a diverse group of products that serve different functions and are used in a variety of industries. Through its Manitex subsidiary it markets a comprehensive line of boom trucks and sign

cranes. Manitex s boom trucks and crane products are primarily used for industrial projects, energy exploration and infrastructure development, including, roads, bridges and commercial construction. The Manitex Liftking subsidiary sells a complete line of rough terrain forklifts and special mission oriented vehicles, as well as other specialized carriers, heavy material handling transporters and steel mill equipment. Manitex Liftking s rough terrain forklifts are used in both commercial and military applications. Specialty mission oriented vehicles and specialized carriers are designed and built to meet the Company s unique customer needs and requirements. The Company s specialized lifting equipment has met the particular needs of customers in various industries that include utility, ship building and steel mill industries.

Boom Truck

A boom truck is a straight telescopic boom crane outfitted with a hook and winch which is mounted on a standard flatbed commercial (Class 7 or 8) truck chassis. Relative to other lifting equipment, boom trucks provide increased versatility capable of transporting relatively large payloads from site to site at highway speeds. A boom truck is usually sold with outriggers, pads and devices for reinforcing the chassis in order to improve safety and stability. Although produced in a wide range of models and sizes, boom trucks can be broadly distinguished by their normal lifting capability as light, medium, and heavy-cranes. Various models of medium or heavy-lift boom trucks can safely lift loads from 15 to more than 40 tons and operating radii can exceed 100 . Another advantage of the boom truck includes the ability to provide occasional manlift capabilities at a very low cost to height ratio. While it is not uncommon to see a very old boom truck, most replacement cycles seem to trend to seven years.

The Company sells its boom trucks through a network of approximately thirty full service dealers in United States and Canada. A number of our dealers maintain a rental fleet of their own. Boom cranes can be rented for either short or long-term periods.

The market for boom cranes has historically been cyclical. Sales of boom cranes grew from 1992, to a peak, in 1998 of 2,719 units. Since then, the market has experienced periods of declines and recovery. Unit sales were the lowest in 2003 when only 1,445 units were sold. The boom truck industry is currently experiencing a period where the demand for its product is exceeding the industry capacity to produce the product. In 2006, the industry delivered approximately 2,700 units and expects the strong demand to continue into 2007. The Company is the third leading producer of boom trucks in North America with approximately 20% of all unit sales. Market share based on revenues is even higher because the Company is sales are skewed to boom trucks with higher lifting capacity. Currently, the Company is the only manufacturer to offer a boom truck with lifting capacity that exceeds 40 tons (45 ton model). The Company is working on a boom crane with a lifting capacity of 50 tons that we launched in the first quarter of 2007, and we expect the first deliveries to be made in early part of the second quarter.

Although the Company offers a complete line of boom trucks from light to heavy capacity cranes, we believes it is an advantage to be skewed towards the heavier lifting capacity. The heavier capacity cranes have somewhat higher margins and are believed to be less cyclical. Markets that drive demand for boom trucks include power distribution, oil and gas recovery, and new home construction. The new home construction market, which uses lower capacity cranes, is probably the most cyclical and is where our market share is the lowest. We believe that oil and gas recovery, with the future development of Canadian oil sands, offers the best chance for long-term growth, and is a market where Manitex s products are well represented.

Sign Cranes

A sign crane is similar to a boom truck in that it is a straight telescopic boom crane mounted on a commercially available chassis, but it differs in application. Whereas a boom truck is primarily utilized as a lifting device and occasionally for manlift applications, the sign crane application is the inverse. It is primarily utilized in manlift applications and occasionally used as a relatively low capacity crane. Historically these cranes possess maximum

9

lifting capacities of three tons and working heights to 140 feet. Only recently has a sign crane been introduced with a maximum capacity of 12 tons. As the primary application revolves around putting people into the air to erect and service signs, the sign crane possesses advanced basket capabilities. Baskets automatically level throughout boom movement, and all utilities necessary to perform erection and service work are provided at the basket. These can include weld leads, gas, air, water and electricity. It is very common for a sign crane to be utilized for 10 to 15 years. Larger fleet replacements seem to be at five years.

Over the last 10 years, there has been significant consolidation among companies erecting and servicing highway signage. Three companies now control the large majority of the business. Each possesses several hundred units in its fleet and none has experienced a purchase cycle over the last several years. Sales to any of these customers are performed on a direct basis and not through a dealer network. Currently, the Company has no contracts to supply sky cranes to any of these three companies.

The Company offers its sign cranes through a network of dealers who sell to family run and small sized business. We are not aware of any centralized reporting agency exists to size this industry, but management estimates a market size of 375 machines. This represents a wholesale market of approximately \$30 million when the value of the chassis is excluded and \$55 million when included based on Company s sales, the Company s believes its market share in this segment is approximately 10%.

Trolley Boom Unloader

A trolley boom unloader is a piece of equipment mounted on a Class 7 or 8 chassis, possessing a straight boom of either fixed length or telescopic orientation. Primary application is the delivery of concrete, precast and masonry supplies to construction sites. Product may then be placed at elevated, ground level or subterranean locations at the preference of the construction crews. A trolley boom is differentiated from a standard crane in that it possesses an under boom trolley, which serves at the lifting device and travels the length of the boom. This feature allows product located very close to the center of rotation to be lifted and unloaded without elevating the boom. Time to unload is reduced, and overhead obstructions are minimized. Capacities are sized around single lifts of various construction materials and are generally of lower capacity than boom trucks.

This very mature industry was initiated in the 1950 s and to this day, remains the most efficient means to rapidly take product from a truck and place it a short distance away from the truck. However, its position in the construction industry has been significantly degraded over the last fifteen years by more flexible complementary equipment including articulating cranes and portable fork lifts.

Sales to this industry occur through a mature distribution network. Regional bias for the product makes it attractive in the Midwest and Northeast. The Company estimates the total annual market for the trolley boom unloaders is estimated between 100-175 units and between \$4-\$7 million. The Company and one competitor have historically split the market for trolley boom unloaders.

Rough Terrain Forklifts

Manitex Liftking manufactures a complete range of straight mast forklifts with capacities from 6,000 to 50,000 lb. and lift heights from 10 to 32 feet. All Manitex Liftking straight mast forklifts feature exceptional ground clearance, easy access to service points, ergonomic controls and easy operation. Manitex Liftking also produces a series of tag along forklift that mount to trucks with lifting capacity ranging from 4,000 to 6,000 pounds. These mounted forklifts are ideal for bricklaying, landscaping, construction or any other application that requires a forklift to tag along. The forklifts feature an easy to mount system, which allows an operator to securely mount or dismount the forklift quickly.

Manitex Liftking also produces a line of dynaluggers that are specially designed and built to handle heavier loads, with lifting capacities to 30,000 pounds. Dynaluggers are similar to forklifts except they have a boom similar to a crane which is raised and lowered by a hydraulic cylinder. The dynaluggers can be outfitted with

10

either a forklift type or claw type lifting attachment. These strongly built vehicles can be used for a variety of applications, including forestry (pulpwood, saw logs, short wood, tree length, lumber, sawdust and chips), pole handling and pipe handling.

Manitex Liftking also produces a line of four wheel drive telehandlers with telescopic 3-section booms that lift, extend and tilt with lifting capacity to 12,000 pounds. All Manitex Liftking telescopic forklifts have been specially designed for the construction and mining industries to perform on all types of terrain and in all types of weather.

The Company sells its rough terrain forklifts through a network of approximately fifty dealers in the United States and Canada.

Military

Manitex Liftking military forklifts are used worldwide during both periods of conflict and peace. Although Manitex Liftking does not sell directly to government agencies, Manitex Liftking military units are working for national militaries including the United States, Canada, and Britain. All Company military products are sold to the Canadian Commercial Corporation which has direct contracts with various government agencies. The U.S. Department of Defense alone has hundreds of Manitex Liftking vehicles in the Navy, Army and Air Force that they depend on daily. These vehicles range from small shipboard approved forklifts to the biggest articulating, rough-terrain forklift in the world.

Manitex Liftking military forklifts have innovative features that allow them to meet strict military standards and perform in almost any terrain. These features include the patented hydraulically removable counterweight that permits aircraft transportability of the forklift without exceeding the load limits of the aircraft. The water fording capability of some Manitex Liftking vehicles allow continuous operation in water depths of up to 5 feet (1.5 meters), providing true all-terrain operation. The Company believes that these features have helped position Manitex Liftking as the product of choice for rough terrain military forklifts.

All of Manitex Liftking s shipboard approved vehicles are structurally engineered to withstand a depth charge explosion while on an aircraft carrier, and still be fully operational. The detachable mast and 2-piece operator s cab on some of Manitex Liftking s bigger vehicles allow easy disassembly to satisfy height restrictions while being transported by road or rail. Attachments such as fork rollers and standard ISO container handlers further increase the versatility of a Manitex Liftking forklift.

Manitex Liftking s forklifts are built to exacting military standards including compliance with the quality controls required by ISO 9001. Before being shipped each machine is thoroughly tested on a military approved endurance track located adjacent to Manitex Liftking s military vehicle manufacturing plant. There are only two test tracks in North America, and Manitex Liftking owns one of them.

Mission Oriented Vehicles and Specialized Carriers

Special mission oriented vehicles and specialized carriers are designed and built to meet the Company s unique customer needs and requirements. The Company s specialized lifting equipment has met the particular needs of customers in various industries that include utility, ship building and steel mill.

The transporters, used in ship building, are one example of a specialized carrier built by Manitex Liftking. The ship builder will construct a segment of the hull on our transporter. When the section of the hull is complete, the ship builder will move the section to the already completed portion of the hull and attach it. Manitex Liftking has built transporters capable of transporting 300,000 pounds. The Company has a salesman who sells our specialized products directly to the end customer.

Customers

In 2006, approximately 78%, 6%, and 3% of the Lifting Equipment segment s revenues were generated by the sales of boom trucks, sky cranes and trolley boom unloaders. The Company started selling rough terrain forklifts,

11

special mission oriented vehicles and specialized carriers on December 1, 2006 with the acquisition of Manitex Liftking. Therefore, revenues for rough terrain forklifts, special mission oriented vehicles and specialized carriers were not significant in 2006.

Since its acquisition in July 2006, the Lifting Equipment segment constituted 89% of the Company s total revenues in 2006. Two customers, H&E Equipment and Acme Lift accounted for 14% and 11% respectively, of the Lifting Equipment segment s revenue in 2006. H&E Equipment Service and Acme Lift represented approximately 12% and 10% respectively of the Company s consolidated revenues in 2006.

Testing & Assembly Equipment Segment

On March 29, 2007, our Board of Directors approved a plan to sell the Testing & Assembly Equipment segment in order to focus management s attention and financial resources on our Lifting Equipment segment. The activities of the Testing & Assembly Equipment segment that are to be disposed of are identified below.

Industry and Market

Automotive OEMs are under constant pressure from their customers and competitors to improve the quality and performance of their vehicles. Consumers are demanding increased comfort and performance and a quieter ride in their vehicles. In recent years, consumer demand for sport utility vehicles (SUVs), luxury pickup trucks and luxury sedans has increased substantially. These vehicles are often expensive and, while many consumers historically relied on pickup trucks and SUVs primarily for work related purposes, consumers now use these vehicles for their everyday transportation. Consumers of SUVs and luxury pickup trucks want the driving experience in these vehicles to be similar to that of luxury sedans. Further, consumers of luxury sedans manufactured by domestic OEMs are demanding improved performance similar to that found in sedans manufactured by foreign OEMs. Consumers are also demanding increased fuel economy and reliability in most vehicles on the market.

To improve the quality of vehicle handling and fuel efficiency, OEMs are manufacturing vehicles with more rigid frames and suspensions. While this improves handling, greater rigidity in frames and suspensions leads to more pronounced NVH, (noise, vibration, harshness) as noise and vibration travels easily through a vehicle with a rigid frame and suspension. Reducing NVH in engines, gear systems and powertrains is a significant component of improving vehicle quality and comfort. Historically, OEMs attempted to reduce NVH through the use of dampeners, isolators and other components that mask NVH but add to the weight and cost of the vehicles. Because OEMs want to reduce vehicle weight in order to improve fuel efficiency, OEMs have increased their efforts toward exploring alternative means for reducing NVH without the use of other components. Almost all of the OEMs have established departments of product design experts specifically devoted to addressing NVH in their vehicles.

While working to meet consumer demands for higher quality vehicles with improved performance, OEMs and Tier 1 suppliers are also focused on reducing manufacturing costs by improving manufacturing efficiency and automating manufacturing processes. In addition, OEMs and Tier 1 suppliers seek to reduce costs associated with warranty claims by manufacturing vehicles whose components are free of defects.

Market Opportunity. The Company s patented and patent pending technology has broad practical applications that address improving vehicle quality and reducing NVH while at the same time providing a viable means for reducing their manufacturing and warranty costs. The Company has already integrated this technology into specialty testing equipment that is being implemented directly into our customers production lines. This specialty testing equipment enables customers to identify product defects before the manufacturing of those products is completed, which in turn results in improved quality and reduced costs associated with warranty claims.

12

The Company has attempted to expand its efforts into other business areas such as

developing a market in the automotive industry for the Company s axle testing services;

developing a market for precision driveshafts that will enable production which incorporates our S.M.A.R.T. (superior manufacturing alleviates redundant testing) manufacturing technology.

To date, the Company has not been successful in penetrating these markets and therefore sales of testing and assembly equipment presently comprise the majority of the Segment s revenues.

Specialty Equipment

The Company designs, develops, and builds specialty testing and assembly equipment for the automotive and heavy equipment industries that identifies product defects and production problems early in our customers manufacturing process. The specialty equipment identifies defects through the use of signature analysis and in-process verification. Signature analysis is a testing process that analyzes the properties of a product and compares those properties to established criteria, or a baseline, to determine whether the properties of the product being analyzed deviate from the established criteria. Signature analysis essentially emulates human craftsmanship without the difficulties of finding highly skilled and trained individuals to work on assembly lines. The use of signature analysis during the manufacturing and assembly process verification. By applying in process verification, defects in products can be identified and corrected before manufacturing and assembly is completed, resulting in fewer defective pieces, less scrap, less wasted production time and, therefore, lower manufacturing costs. The Company has optimized signature analysis for the production line and this optimized signature analysis and in process verification are incorporated in all of our patents, developments, equipment and manufacturing processes. The Testing & Assembly Equipment segment distributes specialty machinery directly to customers or performs testing services from our testing laboratories located in Wixom, Michigan.

Optimized signature analysis is incorporated into the VT 1000 and VT 2000 systems. The VT 1000 or the VT 2000 is the core computer system in all of the equipment the Company builds. The Company introduced the VT 1000, which received the Leading Edge Technology award from the Michigan Technology Council, in 1993. The next generation of the VT 1000 is the VT 2000, which was introduced in 2004. These systems combine conventional computers and powerful Digital Signal Processing computers, enabling them to process and interpret significant amounts of data. The technology in the VT 1000 and VT 2000 can determine not only whether a product s properties deviate from established criteria but also the amount of deviation

When installed in our specialty equipment, the VT 1000 and VT 2000 systems identify product and process anomalies, particularly NVH (noise, vibration, harshness), in engines, gear systems and powertrains. The Company modifies the software and hardware in the VT 1000 and VT 2000 systems so our specialty equipment is specifically tailored to meet a customer s particular testing needs.

The Company currently manufactures specialty equipment addressing NVH as well as specialty equipment used to test heavy duty diesel engines. The Company s NVH specialty equipment includes:

VETAG Axle Test Equipment. VETAG (Veri-Tek Energy Testing and Analyses for Gears) axle test equipment tests axles and axle sub assemblies during manufacturing for NVH. This equipment incorporates our patented VETAG technology, which measures acceleration and velocity in the powertrain system, tracks NVH and isolates NVH to the component source. The resulting data can be used by customers to improve their manufacturing processes and product quality. A significant customer is currently using our VETAG technology on several of its axle production lines, and the Company believes that our VETAG technology has been tested by or used in some capacity by most of the other major axle manufacturers in North America.

Virtual Balancing Equipment. NVH can occur when a vehicle s rotating components, including axles, are out of balance. The Company s newest specialty equipment, a line of precision balancers for axles called virtual balancing equipment, addresses this problem. Conventional balancers are attached to an axle to measure the

Table of Contents 17

13

axle s imbalance; however, the attachment of the balancer to the axle alters the movement of the axle. Our virtual balancing equipment analyzes the motion of the axle not by attaching to the axle but by analyzing data produced by the axle as it spins and balancing the axle based on an analysis of this data.

Half Shaft Production Testers. Half shafts are used on all vehicles with front wheel drive or independent rear suspension. Half shaft production testers test and verify all critical parameters of half shafts.

Engine Equipment. The Company also builds specialty equipment for use by manufacturers of heavy duty diesel engines. Engine assembly products monitor and verify critical engine performance parameters and focus on performance and emissions improvement. Additional products focus on improving the engine s reliability and eliminating warranty issues, while reducing the need for or cost of a final test, a significant expense in the production of a heavy duty engine.

Manufacturing Operations

The Company has built driveshaft manufacturing equipment for several customers, and in late 2006 completed its own low volume precision drive shaft manufacturing production line in an attempt to secure orders. However, the Company has not yet derived any material revenues from driveshaft manufacturing.

Customers and Markets

Sales of our specialty equipment accounted for approximately 85%, 83%, and 87% of our Testing & Assembly Equipment segment revenues in the fiscal years ended December 31, 2006, 2005 and 2004, respectively. We have not generated significant revenues to date from providing axle testing services or manufacturing driveshafts. We have sold our specialty equipment to customers in both the automotive and heavy equipment industries in the United States, Korea and Brazil. Our automotive customers include domestic Tier 1 suppliers, such as Visteon, Dana and American Axle Manufacturing and foreign Tier 1 suppliers such as Hyolim, KASCO, and Dae Seung.

In 2006, automotive and heavy truck customers accounted for substantially all of the Company s revenue. Three customers accounted for 44%, 14%, and 10% of Testing & Assembly Equipment segment revenue for 2006. Three customers accounted for 19%, 18%, and 17% of Testing & Assembly Equipment segment revenue for 2005. In 2004, three customers accounted for 36%, 24%, and 17% of Testing & Assembly Equipment segment revenue, respectively. None of the aforementioned Testing and Assembly Equipment customers account for 10% or greater of total Company 2006 consolidated revenues.

Raw Materials

The Lifting Equipment segment both purchases and fabricates components used in production. Manitex fabricates cranes which are mounted on truck chassis, which are either purchased by the Company or supplied by the customer. The Company purchases steel and a variety of machined parts and subassemblies including weldments, cylinders, winches, and cables. Manitex Liftking builds rough terrain forklifts, and other specialized carriers. Manitex Liftking fabricates its own cylinders, masts, and frames using quality steel and the most modern technology. Manitex Liftking purchases engines, transmissions, axles, tires and rims.

Lead times for our components vary from several weeks to many months. The Company is vulnerable to an interruption of supply in instances when only one supplier has been qualified and qualification and supply source changes can exceed a year. The Company has been working on qualifying secondary sources to assure supply and to reduce costs. The degree to which our supply base can respond to changes in the market demand directly affects our ability to increase production and the Company attempts to maintain some additional inventory in order to react to unexpected increases in demand. Recently, the Company s crane production at times has been constrained by the ability of the weldments supplier to deliver sufficient quantities when needed.

The Testing & Assembly Equipment segment purchases a wide variety of materials used in manufacture of specialty equipment including: steel, iron, granite composite, precious group metals, aluminum, resin, copper and

lead. The Company believes it has strong relationships with a sufficient number of suppliers to ensure a reliable supply of material and components will available as needed.

Patents and Trademarks

The Lifting Equipment segment protects its trade names and trademarks through registration. Its technology consists of bill of materials, drawings, plans, vendor sources and specifications and although the segment stechnology has considerable value, it does not generally have patent protection. Competitors will occasionally patent a unique feature; however, the broader technology does not have patent protection. The segment has (on rare occasions) filed for patent protection on a specific feature. In the future, the segment will seek patent protection on any new design features believed to present a significant future benefit by filing.

The Testing & Assembly Equipment segment holds a number of United States patents that cover more than 300 patent claims, and presently has additional patent applications pending. The Company s United States patents do not begin to expire 2018.

The Testing & Assembly Equipment segment generally seeks patent protection for all technology, inventions and improvements that are of commercial importance to the development of our business, except in circumstances where we believe it is preferable to maintain such technology or invention as a trade secret. Protection of our intellectual property is a strategic priority for our business and we intend to vigorously protect our patents and other intellectual property.

In order to protect the confidentiality of this intellectual property, we require substantially all of our Testing & Assembly Equipment segment employees, consultants, advisors and collaborators to enter into confidentiality agreements prohibiting the use or disclosure of confidential information and requiring that they assign to us all developments, discoveries and inventions made by them in connection with their work for us.

Seasonality

Traditionally, the Lifting Equipment segment peak buying periods are in the first half of a calendar year as a result of their need to have new equipment available for the spring, summer and fall construction season. The boom truck industry operated at full capacity during 2006 and is expected to operate at full capacity again in 2007. Seasonality is reduced when the industry is operating at full capacity.

The segment's military, special mission oriented vehicles and specialized carriers business is dependent on the receipt of customers orders. The timing of customer orders can be expected to result in fluctuations in revenues from period to period. The expected fluctuations, however, are not of seasonal nature.

The Testing & Assembly Equipment segment historically has not reflected cyclical or seasonal fluctuations in revenues and operating income that are typical in the automotive and heavy equipment industries because the Company has historically sold specialty equipment used to test their products and our customers need to test their products regardless of the number of products they produce or the number of vehicles that are sold. The Testing & Assembly Equipment segment sells complex equipment which may cost from several hundred thousand dollars to more than a million dollars. Period to period revenues in the future could fluctuate significantly due the timing of customer orders.

Competition

The Lifting Equipment industry is generally highly competitive. The Company competes based on product design, quality of products and services, product performance, maintenance costs and price. Several competitors have greater financial, marketing, manufacturing and distribution resources than we do.

Military forklifts, special mission oriented vehicles and specialized carriers are highly engineered products and, therefore, only face limited competition.

The Company s boom cranes compete with cranes manufactured by National Crane, Terex, Weldco Beales, Elliott and Altec. The Company s sky cranes compete with cranes manufactured by Elliott, Wilke, and Radocy. Steel Master, with 50% of the market, is the only major competitor that produces trolley boom unloaders.

The Company competes with Case New Holland, Sellick, Harlo, Manitou, Mastercraft, and Load Lifter in selling rough terrain forklifts.

In manufacturing specialty equipment for manufacturers of heavy duty diesel engines, we compete with Ingersoll Rand Company, ABB, Ltd. and Thyssen Krupp AG. While we are not aware of any other company performing testing services using an automated process such as ours, our potential customers perform their own testing on their products and, therefore this segment s business is dependent on our ability to convince these customers to outsource their testing needs.

Backlog

The Lifting Equipment segment backlog at December 31, 2006 was approximately \$60.4 million, compared to a backlog of approximately \$47.6 million at December 31, 2005.

The Testing & Assembly Equipment segment order backlog at December 31, 2006 for specialty equipment was approximately \$0.4 million, compared to backlog of \$4.7 million at December 31, 2005. Although the backlog consists of firm purchase orders, the level of backlog at any particular time is not necessarily indicative of future sales. Given the nature of our relationships with customers, we may allow customers to cancel or reschedule deliveries (with a penalty) and therefore backlog is not a meaningful indicator of future financial results.

Research and Development

The estimated amount spent during each of the last three fiscal years on company-sponsored research and development activities was \$0.2 million, \$0.5 million, and \$1.6 million for 2006, 2005, and 2004, respectively. Research and development expenses will continue to decline with the Company focusing its efforts in the production of lifting equipment.

Geographic Information

For the years ended December 31, 2006, 2005 and 2004, approximately \$9.5 million, \$5.1 million, and \$1.5 million, respectively, of revenue was derived from sales outside the United States, of which \$1.5 million, \$2.5 million, and \$0.3 million, respectively, was derived from Korea, \$0.6 million, \$1.2 million, and \$1.2 million, respectively, was derived from Mexico, and \$2.3 million, \$1.4 million, and \$0.0 million, respectively, was derived from Brazil. For the year ended December 31, 2006, sales derived from Canada was \$4.5 million, \$0.4 million from China, and \$0.2 million from other various countries outside the United States.

The percentage of our revenue by country for the past three years is as follows:

	2006	2005	2004
United States	80%	33%	81%
Canada	10		
Brazil	5	19	
Korea	3	33	4
Mexico	1	15	15
China	1		
	100%	100%	100%

Table of Contents 20

16

(See Note 16 to our consolidated financial statements for information on the basis for attributing revenues from external customers to individual countries and is hereby incorporated by reference into this Part I, Item 1.)

Employees

As of December 31, 2006, the Company had 279 employees. The Company has not experienced any work stoppages and anticipates continued good employee relations. No employees are currently represented by labor unions or covered by collective bargaining agreements.

Governmental Regulation

The Company is subject to various governmental regulations, such as environmental regulations, employment and health regulations, and safety regulations. We have various internal controls and procedures designed to maintain compliance with these regulations. The cost of compliance programs is not material, but is subject to additions to or changes in federal, state or local legislation or changes in regulatory implementation or interpretation of government regulations.

ITEM 1A. RISK FACTORS

Risks Related to Our Operations

You should carefully consider the following risks, together with the cautionary statement under the caption forward-looking statements and the other information included in this report. The risks described below are not the only ones the Company faces. Additional risks that are currently unknown to the Company or that the Company currently considers to be immaterial may also impair its business or adversely affect the Company s financial condition or results of operations. If any of the following risks actually occurs, the Company s business, financial condition or results of operation could be adversely affected.

The Company s business is affected by the cyclical nature of its markets.

The demand for the Company s products depends upon the general economic conditions of the markets in which the Company competes. The Company s sales depend in part upon its customers replacement or repair cycles. Adverse economic conditions, including a decrease in commodity prices, may cause customers to forego or postpone new purchases in favor of repairing existing machinery. Downward economic cycles may result in reductions in sales of the Company s products, which may reduce the Company s profits. The Company has taken a number of steps to reduce its fixed costs and diversify its operations to decrease the negative impact of these cycles. There can be no assurance, however, that these steps will prevent the negative impact of poor economic conditions.

The Company s business is sensitive to increases in interest rates.

The Company is exposed to interest rate volatility with regard to future issuances of fixed rate debt and existing issuances of variable rate debt. Primary exposure includes movements in the U.S. prime rate.

In addition, while overall economic growth has slowed, business investment and manufacturing continue to perform strongly. If interest rates continue to rise, it becomes more costly for the Company s customers to borrow money to pay for the equipment they buy from the Company. Should the U. S. Federal Reserve Board decide to increase rates, prospects for business investment and manufacturing could deteriorate sufficiently and impact sales opportunities.

The Company s level of indebtedness reduces financial flexibility and could impede our ability to operate.

As of December 31, 2006, the Company s long term debt was \$36.1 million and includes: a line of credit, notes payable and capital lease obligations.

0 1 1 6 1 1 4 66 4		•	. 1 1.	.1 C 11 '
Our level of debt affects our	merations in several	important wave	inclinding	the tollowing
Our level of debt affects our	operations in several	miportant ways	, including	the following.

a significant portion of our cash flow from operations is likely to be dedicated to the payment of the principal and interest on our indebtedness:

our ability to obtain additional financing in the future for working capital, capital expenditures or acquisitions may be limited;

we may be unable to refinance our indebtedness on terms acceptable to us or at all;

our cash flow may be insufficient to meet our required principal and interest payments; and

we may be unable to obtain additional loans as a result of covenants and agreements with existing debt holders. The Company may require additional funding, which may not be available on favorable terms or at all.

Our future capital requirements will depend on the amount of cash generated by our operations. Our projections of cash flow from operations and, consequently, future cash needs are subject to substantial uncertainty.

The Company is actively seeking additional sources of capital and seeking to restructure and/or modify existing indebtedness. The amount of funding that we seek and the timing of such fundraising efforts will depend on the extent to which we are able to increase revenues and the extent to which we can restructure or modify our debt. We cannot guarantee that adequate funds will be available when needed, and if we do not receive sufficient capital, we may be required to alter or reduce the scope of our operations. If we raise additional funds by issuing equity securities, existing stockholders may be diluted.

The Lifting Equipment segment of our business is substantially dependent on the level of capital expenditures in the oil and gas industry and lower capital expenditures will adversely affect the results of its operations.

The demand for the equipment produced and sold by our Lifting Equipment segment depends on the condition of the oil and gas industry and, in particular, on the capital expenditures of companies engaged in the exploration, development, and production of oil and natural gas. Capital expenditures by these companies are influenced by the following factors:

the oil and gas industry s ability to economically justify placing discoveries of oil and gas reserves in production;

the oil and gas industry s need to clear all structures from the lease once the oil and gas reserves have been depleted;

weather events, such as major tropical storms;

current and projected oil and gas prices;

the abilities of oil and gas companies to generate, access and deploy capital;

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

exploration, production and transportation costs;
the discovery rate of new oil and gas reserves;
the sale and expiration dates of oil and gas leases and concessions;
local and international political and economic conditions;
the ability or willingness of host country government entities to fund their budgetary commitments; and
technological advances. ally, prices of oil and natural gas and exploration, development and production have fluctuated substantially. A sustained period of ally reduced capital expenditures by oil and gas companies will

18

result in decreased demand for the equipment produced by our Lifting Equipment segment, low margins, and possibly net losses.

If we are unable to realize the value of our receivable from GT Distribution, it could adversely affect our financial condition.

In connection with our purchase of the membership interests of QVM, LLC, we acquired a receivable from GT Distribution, LLC, an entity that is owned, in part, by our Chief Executive Officer. The outstanding balance on such receivable was approximately \$4.7 million as of December 31, 2006. As of March 30, 2007, GT Distribution had liabilities that substantially exceeded its assets (see Note 3 to our consolidated statements). On March 29, 2007, we entered into a non-binding letter of intent to purchase all of the assets constituting the Noble Fork Lift product line of GT Distribution, LLC in exchange for the Company s carrying amount of its accounts receivable from GT Distribution as of the closing. The consummation of the transaction is subject to, among other things, negotiation of a definitive agreement, the Company s completion of due diligence regarding the assets, and the Company s receipt of a fairness opinion on the terms and conditions of any final agreement as it relates to the transaction. There is no assurance that the Company will consummate the acquisition of the Noble Fork Lift product line or that such acquisition will allow the Company to realize the full value of its receivable, if consummated. If the Company is unable to consummate the acquisition on acceptable terms, it may not realize full value of its receivable from GT Distribution, which could have a material adverse effect on the Company s financial condition.

The Company s business is sensitive to government spending.

Many of the Company s customers depend substantially on government spending, including highway construction and maintenance and other infrastructure projects by U.S. federal and state governments and governments in other nations. Any decrease or delay in government funding of highway construction and maintenance, other infrastructure projects could cause the Company s revenues and profits to decrease.

The Company is subject to currency fluctuations.

Company revenues are generated in U.S. dollars and Canadian dollars while costs incurred to generate revenues are only partly incurred in the same currencies. Since our financial statements are denominated in U.S. Dollars, changes in currency exchange rates between the U.S. dollar and other currencies have had, and will continue to have, an impact on our earnings.

The Company operates in a highly competitive industry and the Company is particularly subject to the risks of such competition.

The Company competes in a highly competitive industry and the competition which the Company encounters has an effect on its product prices, market share, revenues and profitability. Because certain competitors have substantially greater financial, production, research and development resources and substantially greater name recognition than the Company, the Company is particularly subject to the risks inherent in competing with them and may be put at a competitive disadvantage. To compete successfully, the Company s products must excel in terms of quality, price, product line, ease of use, safety and comfort, and the Company must also provide excellent customer service. The greater financial resources of the Company s competitors may put it at a competitive disadvantage. If competition in the Company s industry intensifies or if the Company s current competitors enhance their products or lower their prices for competing products, the Company may lose sales or be required to lower its prices. This may reduce revenue from the Company s products and services lower its gross margins or cause the Company to lose market share. The Company may not be able to differentiate our products from those of competitors, successfully develop or introduce less costly products, offer better performance than competitors or offer purchasers of our products payment and other commercial terms as favorable as those offered by competitors.

19

The Company relies on key management.

The Company relies on the management and leadership skills of David Langevin, Chairman and Chief Executive Officer (CEO). Mr. Langevin has a three year employment agreement with the Company which expires on December 31, 2008. The loss of his services could have a significant and negative impact on the Company s business. In addition, the Company relies on the management and leadership skills of other senior executives. Some of these executives are not bound by employment agreements. The Company could be harmed by the loss of key personnel in the future.

The Company is dependent upon third-party suppliers, making us vulnerable to supply shortages.

The Company obtains materials and manufactured components from third-party suppliers. Any delay in the Company s suppliers abilities to provide the Company with necessary materials and components may affect the Company s capabilities at a number of our manufacturing locations, or may require the Company to seek alternative supply sources. Delays in obtaining supplies may result from a number of factors affecting the Company s suppliers including capacity constraints, labor disputes, the impaired financial condition of a particular supplier, suppliers allocations to other purchasers, weather emergencies or acts of war or terrorism. Specifically, the Company has recently had difficulty in obtaining some necessary components. Any delay in receiving supplies could impair the Company s ability to deliver products to customers and, accordingly, could have a material adverse effect on business, results of operations and financial condition.

In addition, the Company purchases material and services from suppliers on extended terms based on the Company s overall credit rating. Negative changes in the Company s credit rating may impact suppliers willingness to extend terms and increase the cash requirements of the business.

The Company has debt outstanding and must comply with restrictive covenants in its debt agreements.

The Company s existing debt agreements contain a number of significant covenants which may limit its ability to, among other things, borrow additional money, make capital expenditures, pay dividends, dispose of assets and acquire new businesses. These covenants also require the Company to meet certain financial tests. The Company is currently in compliance with all active covenants. A default, if not waived by the Company s lenders, could result in acceleration of the Company s debt and possibly bankruptcy.

The Company faces product liability claims and other liabilities due to the nature of its business.

In the Company s lines of business numerous suits have been filed alleging damages for accidents that have occurred during the use or operation of the Company s products. The Company is self-insured, up to certain limits, for these product liability exposures, as well as for certain exposures related to general, workers compensation and automobile liability. Insurance coverage is obtained for catastrophic losses as well as those risks required to be insured by law or contract. The Company does not believe that the final outcome of such matters will have a material adverse effect on its consolidated financial position; however any liabilities not covered by insurance could have an adverse effect on the Company s financial condition.

The Company is in the process of implementing an enterprise accounting system.

The Company has begun the implementation of a new enterprise accounting system. This system will replace many of the Company s existing operating and financial systems. The implementation of this system is a major undertaking both financially and from a management and personnel perspective. Should the system not be implemented successfully and within budget, or if the system does not perform in a satisfactory manner, it could be disruptive and or adversely affect the operations and results of operations of the Company, including the ability of the Company to report accurate and timely financial results.

The Company may face limitations on its ability to integrate acquired businesses.

The Company has completed two acquisitions. The successful integration of new businesses depends on the Company s ability to manage these new businesses and cut excess costs. While the Company believes it has

successfully integrated these acquisitions to date, the Company cannot ensure that these acquired companies will operate profitably or that the intended beneficial effect from these acquisitions will be realized. Further, in connection with acquisitions, the Company may need to consolidate or restructure its acquired or existing facilities, which may require expenditures for severance obligations related to reductions in workforce and other charges resulting from the consolidations or restructurings, such as write-down of inventory and lease termination costs.

If the Company is unable to manage anticipated growth effectively, the business could be harmed.

If the Company fails to manage growth, the Company s financial results and business prospects may be harmed. To manage the Company s growth and to execute its business plan efficiently, the Company will need to institute operational, financial and management controls, as well as reporting systems and procedures. The Company also must effectively expand, train and manage its employee base. The Company cannot assure you that it will be successful in any of these endeavors.

Other companies might claim that the Company infringes their intellectual property rights, which could cause the Company to incur significant expenses or prevent the Company from selling its technology.

Although the Company is not aware of any claims that it infringes anyone s intellectual property rights, the Company s success depends, in part, on our ability to operate without infringing valid, enforceable patents or proprietary rights of third parties or breaching any licenses that may relate to our technology and products. Future patents issued to third parties, however, could contain claims that conflict with the Company s patents and that compete with its products and technologies, and third parties could assert infringement claims against the Company. Any litigation or interference proceedings, regardless of their outcome, may be costly and may require significant time and attention of the Company s management and technical personnel. Litigation or interference proceedings could also force us to:

stop or delay using the Company s technology;

stop or delay the Company s customers from selling, manufacturing or using products that incorporate the challenged intellectual property;

pay damages; or

enter into licensing or royalty agreements that may be unavailable on acceptable terms.

Any of these events could have adverse effects on the Company s results of operations and could damage the Company s business.

The Company may be unable to effectively respond to technological change, which could have a material adverse effect on the Company s results of operations and business.

The market for the Company s products is characterized by rapidly changing technology. The Company s future success will depend upon the Company s ability to enhance its current products and to develop and introduce new products that keep pace with technological developments and evolving industry standards and respond to changes in customer requirements. If the Company fails to anticipate or respond adequately to technological developments and customer requirements, or experiences significant delays in product development or introduction, the Company s business, results of operations and financial condition will be negatively affected.

Risks Relating to our Common Stock

The Company's principal shareholders, executive officers and directors hold a significant percentage of the Company's common stock, and these shareholders may take actions that may be adverse to your interests.

The Company s principal shareholders, executive officers and directors beneficially own, in the aggregate, approximately 21% of the Company s common stock as of March 24, 2007. As a result, these shareholders,

acting together, will be able to significantly influence all matters requiring shareholder approval, including the election and removal of directors and approval of significant corporate transactions such as mergers, consolidations, sales and purchases of assets. They also could dictate the management of the Company s business and affairs. This concentration of ownership could have the effect of delaying, deferring or preventing a change in control or impeding a merger or consolidation, takeover or other business combination, which could cause the market price of our common stock to fall or prevent you from receiving a premium in such a transaction.

The price of our common stock is highly volatile.

The trading price of the Company s common stock is highly volatile and could be subject to wide fluctuations in price in response to various factors, many of which are beyond the Company s control, including:

the degree to which the Company successfully implements its business strategy;

actual or anticipated variations in quarterly or annual operating results;

changes in recommendations by the investment community or in their estimates of the Company s revenues or operating results;

speculation in the press or investment community;

strategic actions by the Company s competitors;

announcements of technological innovations or new products by the Company or competitors; and

changes in business conditions affecting the Company and its customers.

The market prices of securities of companies without consistent product revenues and earnings have historically been highly volatile. This volatility has often been unrelated to the operating performance of these companies. In the past, following periods of volatility in the market price of a company s securities, class action litigation has often been brought against the company. If a securities class action suit is filed against the Company, whether or not meritorious, the Company would incur substantial legal fees and the Company s management s attention and resources would be diverted from operating the business in order to respond to the litigation.

Future sales of our common stock could depress our stock price.

Sales of a large number of shares of the Company s common stock, or the availability of a large number of shares for sale, could adversely affect the market price of the Company s common stock and could impair the Company s ability to raise funds in additional stock offerings. Approximately 5,109,875 of the Company s shares are eligible for sale in the public market, approximately 3,805,984 of which are subject to applicable volume limitations and other restrictions set forth in Rule 144 under the Securities Act.

Anti-takeover provisions of the Company s Articles of Incorporation and Amended and Restated Bylaws and provisions of Michigan law could delay or prevent a change of control that you may favor.

The Company s Articles of Incorporation and Amended and Restated Bylaws and Michigan law could make it more difficult for a third party to acquire the Company, even if doing so would be beneficial to you. These provisions could discourage potential takeover attempts and could adversely affect the market price of the Company s shares. Because of these provisions, you might not be able to receive a premium on your investment. These provisions:

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

authorize the Company s Board of Directors, with approval by a majority of its independent Directors but without requiring shareholder consent, to issue shares of blank check preferred stock that could be issued by the Company s Board of Directors to increase the number of outstanding shares and prevent a takeover attempt;

limit our shareholders ability to call a special meeting of the Company s shareholders; and

limit the Company s shareholders ability to amend, alter or repeal the Company bylaws.

22

Any of the provisions described above could delay or make more difficult transactions involving a change in control of the Company or its management

ITEM 1B. UNRESOLVED STAFF COMMENTS

No reportable items.

ITEM 2. PROPERTIES

The Company s executive suites are located at 7402 W. 10th Place, Bridgeview, Illinois 60455. The Company s Lifting Equipment segment has two principal operating plants. The Company builds boom cranes, sign cranes and trolley boom unloaders in its 188,000 square foot leased facility located in Georgetown, Texas. The Company builds rough terrain forklifts and special mission oriented vehicles, as well as other specialized carriers in its 85,000 square foot leased facility located in Woodbridge, Ontario. The Company s Testing & Assembly Equipment segment leases a 27,072 square foot manufacturing and research facility in Wixom, Michigan.

The Company s executive suites are being provided to us by a company controlled by our Chief Executive Officer without charge. The Company believes that similar space (approximately 1,000 square feet) in the Chicago area is readily available at prices that would not increase operating expenses significantly.

The Company believes that its facilities are suitable for its business and will be adequate to meet our current needs.

ITEM 3. LEGAL PROCEEDINGS

The Company is involved in various legal proceedings, including product liability and workers—compensation matters which have arisen in the normal course of operations. The Company has product liability insurance with self insurance retention that ranges from fifty thousand to \$1 million. Certain cases are at a preliminary stage, and it is not possible to estimate the amount or timing of any cost to the Company. However, the Company does not believe that these contingencies, in the aggregate, will have a material adverse effect on the Company. When it is probable that a loss has been incurred and possible to make a reasonable estimate of the Company—s liability with respect to such matters, a provision is recorded for the amount of such estimate or the minimum amount of a range of estimates when it is not possible to estimate the amount within the range that is most likely to occur.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted for a vote of security holders during the fourth quarter of the fiscal year covered by this report.

23

PART II

ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market for the Company s Common Stock

The Company s common stock began trading on the American Stock Exchange under the symbol VCC on February 15, 2005. No public market for the Company s securities existed prior to that date. The following table sets forth the range of high and low closing prices for the common stock for the indicated periods of public trading:

Price Range of Common Stock

2006	High	Low
First Quarter	\$ 5.80	\$ 3.02
Second Quarter	4.84	2.61
Third Quarter	4.15	3.09
Fourth Quarter	\$ 5.67	\$ 3.50
2005	High	Low
First Quarter (beginning February 15, 2005)	\$ 6.90	\$ 6.15
Second Quarter	6.60	5.90
Third Quarter	7.05	5.95
Fourth Ouarter	\$ 6.50	\$ 5.65

Number of Common Stockholders

As of March 28, 2007, there were approximately 29 record holders of the Company s common stock.

Dividends

During the fiscal years ended December 31, 2006 and 2005, the Company did not declare or pay any dividends on its common stock and does not intend to pay any cash dividends in the foreseeable future. Furthermore, the terms of our credit facility do not allow us to declare or pay dividends without the prior written consent of the lender.

Performance Graph

The following stock performance graph is intended to show our stock performance compared with that of comparable companies. The stock performance graph shows the change in market value of ten thousand dollars invested in our Common Stock, the Russell 2000 Index and two peer group of comparable companies (Construction Equipment Index and the Specialty Equipment Index) for the period commencing February 14, 2005 (the date of our initial public offering) through December 31, 2006. The cumulative total stockholder return assumes dividends are reinvested. The stockholder return shown on the graph below is not indicative of future performance.

In 2006 a new index, the Construction Equipment Index, was developed. The Construction Equipment Index consists of the following companies, which are in similar lines of business to Veri-Tek International Corp.: A.S.V. Inc., Lindsay Corporation, Gehl Co., Gencor Industries Inc., and Alamo Group, Inc. In last year s proxy statement, an entirely different group of peer companies was used to compute the custom index (Specialty Equipment Index). A new Construction Equipment Index consisting of a new peer group of companies was developed as the nature of Veri-Tek operations is dramatically different than they were in 2005. In 2005, Veri-Tek had only one line of business which focused on designing and manufacturing testing and assembly equipment for the automotive and heavy equipment industries. In 2006, Veri-Tek completed two acquisitions.

24

The acquired businesses manufacture various types of lifting equipment, i.e., boom trucks (cranes), sky cranes, rough terrain forklifts, specialized carriers, heavy material handling transports and special mission oriented vehicles. Acquisitions accounted for as purchases have been included in the Company s results from their respective dates of acquisition, July 3, 2006 for the QVM acquisition and November 30, 2006 for the Manitex Liftking acquisition. In 2006, approximately 90% of the Company s reported revenues were generated by the Lifting Equipment segment.

In 2005, the Specialty Equipment Index was selected by the Company because the companies included therein engaged in the manufacturing of either specialty industry machinery or measuring and controlling devices, with applications for the automotive industries and with market capitalizations similar to that of the Company. The Peer Group Index consists of Adept Technology, Amtech Systems, Inc., Perceptron, Inc., SmarTire Systems, Inc., FARO Technologies, QualMark Corp., Quipp, Inc., CVD Equipment, and Profile Technologies. The Peer Group Index closely approximates Veri-Tek s peer group in range of products provided, target industries and market capitalization in 2005. As stated above, approximately 90% of the Company s 2006 revenues are related to the Company s Lifting Equipment segment. As such, the Company no longer believes the Specialty Equipment Index is representative of its current business. The Index has been included in the performance graph to provide an historic prospective.

CUMULATIVE TOTAL RETURN

Based upon an initial investment of \$10,000 on February 14, 2005

with dividends reinvested

	Fel	oruary 14,	Dec	ember 31,	Dec	cember 31,	
		2005		2005		2006	
Veri-Tek	\$	10,000	\$	9,833	\$	9,033	
Russell 2000 Index	\$	10,000	\$	10,602	\$	12,404	
Specialty Equipment (9 stocks)	\$	10,000	\$	10,218	\$	10,827	
Construction Equipment (5 stocks)	\$	10,000	\$	10,388	\$	11,723	

25

ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data should be read in conjunction with our financial statements and the related notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this report.

Veri-Tek, Inc., as it existed prior to the October 31, 2003 acquisition by QuantumVeri-Tek, Inc., is referred to as Predecessor. Veri-Tek, as it existed on and after October 31, 2003, is referred to as Successor. The combined selected financial information for the Successor and Predecessor as of the year ended December 31, 2003 was derived from our unaudited financial statements which, in the opinion of management, reflect all adjustments necessary to present fairly, in accordance with accounting principles generally accepted in the United States, the information for that period. The Company implemented a 300-for-1 stock split with respect to its shareholders of record on July 21, 2004, which resulted in the Company having 3,000,000 shares issued and outstanding on such date. The Company implemented a 1-for-3.730879244 reverse stock split to its shareholders of record on February 7, 2005, which resulted in the Company having 804,100 shares issued and outstanding on such date. All share and per share amounts have been restated to retroactively reflect the stock splits for all periods in which the Successor is presented.

Drodococcor

				redecessor iod from	Pe	riod from	Successor						
	20	02	Jai Oct	nuary 1- tober 31, 2003	No	vember 1-	Year Ended December 3 2003 ⁽³⁾ (unaudited	1, De	ear Ended ecember 31, 2004		ear Ended cember 31, 2005		ear Ended cember 31, 2006
						(In Thous	ands of Dolla	,	pt share data	a)			
Revenue	\$ 6.	,263	\$	7,420	\$	967	\$ 8,387	\$	7,929	\$	7,641	\$	45,768
Cost of sales	2,	,281		3,499		702	4,201		6,460		7,405		41,646
Gross margin	3,	,982		3,921		265	4,186		1,469		236		4,122
Research and development expenses	1,	,843		1,248		394	1,642		1,572		456		209
Selling, general and administrative													
expenses	1,	,855		1,609		324	1,933		3,786		3,212		6,251
Impairment of Long Lived Assets													5,932
Operating profit (loss)		284		1,064		(453)	611		(3,889)		(3,432)		(8,270)
Interest expense, net	((235)		(194)		(232)	(426)		(1,335)		101		(1,930)
Other Income (Expense)											(5)		(15)
Total other income (expense)	((235)		(194)		(232)	(426)		(1,335)		96		(1,945)
Earnings (Loss) before taxes		49		870		(685)	185		(5,224)		(3,336)		(10,215)
Income tax expense (benefit) ⁽¹⁾						(232)	(232)		(1,770)		(1,083)		(1,326)
Net income (loss)		49		870		(453)	417		(3,454)		(2,252)		(8,889)
Earnings (loss) per share:													
Basic		490	\$	8,700	\$	(0.56)	N/A(4		(4.30)	\$	(0.52)	\$	(1.66)
Diluted	\$	490	\$	8,700	\$	(0.56)	N/A ₍₄	4) \$	(4.30)	\$	(0.52)	\$	(1.66)
Shares used to calculate Earnings													
Per Share:													
Basic		100		100		804,100	N/A(4		804,100		4,339,649		5,346,225
Diluted		100		100		804,100	N/A(4	4)	804,100		4,339,649		5,346,225
Cash flow provided by (used in):													
Operations		,292		(153)		(345)	(698)		(1,993)		(4,343)		445
Investing activities		(235)		(79)		(6,003)	(6,082)		(228)		(1,689)		(3,950)
Financing activities ⁽²⁾	(2,	,050)		222		6,348	6,570		2,227		8,051		2,047
Consolidated Balance Sheet Data:													
Cash and cash equivalents		11							6		2,025		615
Working capital		746		1,100		716			(3,320)		6,588		16,793
Total Assets	5,	,461		6,623		11,346			11,886		17,227		83,844
Long-term obligations, net of													
current portion		,511		1,504		6,100			7,175		16.151		45,059
Shareholders equity (deficiency)	((196)		184		(353)			(3,809)		16,171		18,440

- (1) The Predecessor was a subchapter S corporation and therefore did not record income tax expense or benefit.
- (2) The Predecessor was a subchapter S corporation. Cash flow from financing activities includes distributions to the shareholder of the Predecessor.
- (3) The combined financial information presented represents the sum of the January 1, 2003 through October 31, 2003 period for the Predecessor and the November 1, 2003 through December 31, 2003 period for the Successor. No adjustments have been made to this data.
- (4) Not applicable because the Successor was created on October 18, 2003 and has a different capital structure than the Predecessor.

ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following management s discussion and analysis of financial condition and results of continuing operations should be read in conjunction with the Company s financial statements and notes, and other information thereto included elsewhere in this Report.

FORWARD-LOOKING STATEMENTS

When reading this section of this Annual Report on Form 10-K it is important that you also read the financial statements and related notes thereto. This Annual Report on Form 10-K and certain information incorporated herein by reference contain forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements contained in this Annual Report on Form 10-K, other than statements that are purely historical, are forward-looking statements and are based upon management s present expectations, objectives, anticipations, plans, hopes, beliefs, intentions or strategies regarding the future. We use words such as anticipate, could, and similar expressions to identify forward - lo continuing, ongoing, expect, believe, intend, may, will, should, Forward-looking statements in this Annual Report on Form 10-K include, without limitation: (1) projections of revenue, earnings, capital structure and other financial items, (2) statements of our plans and objectives, (3) statements regarding the capabilities and capacities of our business operations, (4) statements of expected future economic performance and (5) assumptions underlying statements regarding us or our business.

It is important to note that our actual results could differ materially from those included in such forward-looking statements due to a variety of factors including: (1) the cyclical nature of the markets we operate in; (2) increases in interest rates; (3) government spending; (4) the performance of our competitors; (5) shortages in supplies and raw materials; (6) our ability to meet financial covenants required by our debt agreements; (7) product liability claims, intellectual property claims, and other liabilities; (8) difficulties in implementing new systems, integrating acquired businesses, managing anticipated growth, and responding to technological change; (9) the volatility of our stock price; (10) future sales of our common stock; (11) the willingness of our stockholders and directors to approve mergers, acquisitions, and other business transactions; and (12) other risks described above in the section entitled Risk Factors and elsewhere in our Annual Report on Form 10-K.

The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or operating results. We do not undertake, and expressly disclaim, any obligation to update this forward-looking information, except as required under applicable law.

OVERVIEW

The period since filing of the 2005 10-K has been one of significant strategic change for the Company. Prior to July 3, 2006, Veri-Tek International Corp. and its subsidiaries (the Company) had a single line of business. The Company designed and manufactured testing and assembly equipment used primarily in the manufacture of

27

driveline components in the automotive and heavy equipment industries. In addition, the Company utilized this technology to provide testing services to original equipment manufacturers and tier 1 suppliers in order to verify the manufacturing process.

In fiscal 2006, the Company completed two acquisitions that introduced Lifting Equipment into the Company operations as a second segment of activity. Effective July 3, 2006, the Company completed the purchase of Manitex, Inc. (Manitex) via an acquisition of all of the membership interests in Quantum Value Management, LLC (an entity owned by certain stockholders). A leading provider of engineered lift solutions in North America, Manitex is based in Georgetown, Texas. Manitex designs, manufactures, and markets a comprehensive line of boom trucks, sign cranes and trolley boom unloaders. Manitex s boom trucks and crane products are primarily used for industrial projects, energy exploration, and infrastructure development including: roads, bridges and commercial construction. On November 30, 2006, the Company, through its wholly owned subsidiary, Manitex Liftking, ULC., an Alberta unlimited liability corporation (Manitex Liftking) completed the acquisition (the Liftking Acquisition) of all of the operating assets of Liftking Industries, Inc. an Ontario, Canada corporation (Liftking). Manitex Liftking is headquartered in Woodbridge (Toronto), Ontario and manufactures a complete line of rough terrain forklifts and special mission oriented vehicles, as well as other specialized carriers, heavy material handling transporters, and steel mill equipment. For 2006, these two acquisitions generated approximately \$40.7 million of revenue and \$2.0 million of operating earnings.

On March 29, 2007, the Board of Directors approved a plan, to sell the Testing & Assembly Equipment segment, in order to focus management s attention and financial resources on the Lifting Equipment segment. As a result, beginning in 2007, the Testing & Assembly Equipment segment will be accounted for as a discontinued operation until its disposition.

In connection with the preparation of the 2006 year-end statements, the Board determined that certain of the Company s Testing & Assembly Equipment segment s assets were impaired. Accordingly, an impairment charge of \$6.6 million was recorded. (See Note 26 to the consolidated financial statements) For fiscal 2006, the Testing & Assembly Equipment segment reported revenue of approximately \$5.1 million and generated a net loss from operations of approximately (\$10.2) million.

In the Lifting Equipment segment, the Company derives most of its revenue from purchase orders from dealers and distributors. The volume and timing of orders placed by our customers vary due to several factors, including variation in demand for our customers products, changes in our customers manufacturing strategies and general economic conditions. The Company recognizes revenue from specialty equipment using the proportionate performance method. The Company recognizes revenue for services in the Testing & Assembly Equipment segment when services are rendered. The aforementioned segment has not generated material service revenue to date. Operating profit for specialty equipment depends on the mix between the cost of materials in the equipment and the cost of labor and manufacturing overhead allocated to the equipment. In addition, as we gain experience in manufacturing a certain kind of equipment, we usually achieve increased efficiencies, which result in lower labor costs and manufacturing overhead for that equipment. While we may achieve some level of increased efficiency with respect to manufacturing specialty equipment, our gross margins related thereto will likely continue to vary, as we must produce different kinds of equipment and each piece of equipment must meet certain specifications of our customers.

Gross Profit for the Lifting Equipment segment varies from period to period. Factors that affect gross profit include product mix, production levels and cost of raw materials. Margins tend to increase when production is skewed towards larger capacity cranes, special mission oriented vehicles, specialized carriers and heavy material transports.

28

The following table sets forth certain financial data for the three years ended December 31, 2006, 2005, and 2004.

Results of Consolidated Operations

VERI-TEK INTERNATIONAL, CORP.

(Thousands of Dollars, except share data)

	December 31, 2006		December 31, 2005		Dec	cember 31, 2004
Sales	\$	45,768	\$	7,641	\$	7,929
Cost of Sales		41,646		7,405		6,460
Gross Profit		4,122		236		1,469
Research and Development Costs		209		456		1,572
Selling, General and Administrative Expenses		6,251		3,212		3,786
Impairment of Long Lived Assets		5,932				
Loss from Operations		(8,270)		(3,432)		(3,889)
Other Income (Expense)						
Interest Income		39		155		
Interest Expense		(1,969)		(54)		(1,335)
Other Income (Expense)		(15)		(5)		
Total Other Income (Expense)		(1,945)		96		(1,335)
Loss Before Income Taxes		(10,215)		(3,336)		(5,224)
Income Tax (Benefit)		(1,326)		(1,084)		(1,770)
Net Loss		(8,889)		(2,252)		(3,454)
Earnings Per Share						
Basic and diluted	\$	(1.66)	\$	(0.52)	\$	(4.30)
Weighted Average Common Shares						
Basic and diluted	5,	346,225	4	,339,649		804,100
X E I I						

Year Ended December 31, 2006 Compared to Year Ended December 31, 2005

Revenue. Revenue increased \$38.1 million, or 499%, to \$45.8 million for the twelve months ended December 31, 2006 from \$7.6 million for the same period in 2005. The increase in revenue was due to the Manitex and Manitex Liftking acquisitions (the acquisitions). Without these acquisitions, revenues would have decreased \$2.5 million or 33%.

This decrease occurred as the Testing & Assembly Equipment segment had no significant revenues from the production of specialty machines in the third and fourth quarters. The revenues for the third and fourth quarters were primarily installation or service revenues. The dramatic drop in revenues is the result of the decision to only accept new orders for production of specialty equipment when it has an acceptable gross profit margin.

Cost of Sales. Cost of sales increased \$34.2 million, or 462%, to \$41.6 million for the period ended December 31, 2006 from \$7.4 million for the same period in 2005. The Company attributes the increase in cost of goods sold to the Manitex and Manitex Liftking acquisitions plus the impairment charge of \$0.7 million recognized by the Testing & Assembly Equipment segment. Without the acquisitions and impairment charge, cost of sales would have decreased by \$1.4 million or 19%. The percentage decrease for cost of sales is smaller than percentage decrease for revenues for the Testing & Assembly Equipment segment. This is primarily the result not being able to reduce fixed costs proportionally with the decrease in sales.

Gross Margin. Gross margin increased \$3.9 million, or 1647%, to \$4.1 million for the twelve month period ended December 31, 2006 from \$0.2 million for the same period in 2005. As a percentage of sales, gross margin was 9% for the twelve month period in 2006 and 3% for the twelve month period in 2005. Gross margin and gross margin percent for twelve month period ended December 31, 2006 (excluding the effect of the acquisitions) was (\$1) million and (18.7%), respectively. The negative margin is the result of the impairment charge and an inability to eliminate fixed costs proportionally with the 33% decrease in revenues for the Testing & Assembly Equipment segment.

Research and Development Expenses. Research and development was \$0.2 million for the twelve months ended December 31, 2006 and \$0.5 million in 2005. Virtually all the research and development for the 2006 period relates to the Lifting Equipment segment since the Testing & Assembly Equipment segment stopped conducting research and development.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$3 million, or 95%, to \$6.3 million for the twelve months ended December 31, 2006 from \$3.2 million for the same period in 2005. This increase is entirely attributed to the acquisitions. Selling, general and administrative expenses for the twelve month period ended December 31, 2006 (excluding the effect of the acquisitions) is \$2.7 million or a decrease of \$0.6 million or 17%. The decrease is primarily due to a reduction of staff in response to declining revenues.

Impairment of Long Lived Assets On March 29, 2007, our Board of Directors approved a plan, to sell our Testing & Assembly Equipment segment, in order to focus management s attention and financial resources on our Lifting Equipment segment. In connection with the preparation of our 2006 year-end financial statements, the Board determined that certain of our Testing & Assembly Equipment segment s long lived assets were impaired. Accordingly, we recorded an impairment charge of \$5.9 million (See Note 26 of our consolidated financial statements). The Company is attempting to sell the Testing & Assembly Equipment segment as a going concern. There is, however, no guarantee that the Company will be successful in selling the Testing & Assembly Equipment segment and therefore the impairment was calculated assuming liquidation.

Operating (Loss). The Company had operating loss of \$8.3 million for the twelve months ended December 31, 2006 versus an operating loss of \$3.4 million for same period in 2005. Operating loss (excluding the effect of the acquisitions and impairment charges) of \$6.6 million was a loss of \$3.6 million. The larger operating loss for the Testing & Assembly Equipment segment is the result of a significant decrease in revenues which was partially offset, although not proportionally, by lower cost of sales and selling, general, and administrative expenses.

Other Income (Expense). Other income (expense) for the twelve months ended December 31, 2006 was an expense of (\$2.0) million which is principally interest on debt that the Company assumed or issued in connection with the Manitex acquisition. For the twelve months ended December 31, 2005, the Company had other income of \$0.1 million.

Income Tax Expense (Benefit). The Company s income tax benefit was \$1.3 million for the twelve month period ended December 31, 2006 as compared to a benefit of \$1.1 million in the 2005 period. The Company was in a cumulative loss position at December 31, 2006 and the decision to dispose of the Testing & Assembly Equipment segment was made in March 2007 which theoretically leaves only the remaining profitable Lifting Equipment segment. Nevertheless, the Company could not conclude that it was more likely than not that the additional deferred tax asset related to 2006 net operating loss (NOL) would be fully utilized and therefore a valuation allowance was recorded in 2006. A valuation allowance of \$2.1 million was established, which represents the amount that total deferred tax assets exceed total deferred tax liabilities. The NOL created in 2006, however, remains available and can be used to offset taxable income through at least 2023.

Net Loss. As a result of the foregoing factors, net loss was \$8.9 million for the twelve months ended December 31, 2006 as compared to loss of \$2.3 million for the same period in 2005.

30

Year Ended December 31, 2005 Compared to Year Ended December 31, 2004

Revenue decreased by \$0.3 million, or 3.6%, to \$7.6 million for the period ended December 31, 2005 from \$7.9 million for the same period in 2004. This decrease was primarily the result of decreased orders for specialty equipment. The majority of our revenue for the year ended December 31, 2005 was derived from specialty equipment business which accounted for 88% of our revenue. During 2005, specialty equipment for driveshaft, diesel engine, and axle products accounted for 36%, 33%, and 19% of total revenue, respectively. For the same period in 2004, specialty equipment for axle and transmission products accounted for 66% and 12%, respectively. During the 2005 period, the Company experienced a significant increase in orders for our driveshaft manufacturing machines as compared to the same period in 2004. In particular, we sold driveshaft manufacturing equipment to three Korean Tier 1 suppliers. One of these customers purchased a complete driveshaft assembly system, consisting of a synchrowelder machine, a driveshaft dynamic truing center, a joint assembly machine and a rollstaking machine. Revenues from the sale of specific specialty equipment are affected by the needs and new platform launch schedules of customers and their OEM customers.

Cost of Sales. Cost of Sales increased \$0.9 million, or 14.6%, to \$7.4 million for the period ended December 31, 2005 from \$6.5 million for the comparable period in 2004. This increase in cost of sales was due, in part, to increased production costs related to the driveshaft assembly equipment contracts for the Korean market, and, in part, to fixed overhead costs incurred during the first half of the year while we were in the initial stages of development of the contracts. As a percentage of revenue, cost of sales increased to 96.9% in 2005 from 81.4% in 2004. This increase in cost of sales as a percentage of revenue was primarily the result of increased manufacturing costs relating to our driveshaft assembly equipment. Manufacturing costs were greater than anticipated due to manufacturing of more sophisticated driveshaft equipment for new customers as compared to prior periods in which the Company engaged in more repeat manufacturing of standalone driveshaft machines. These manufacturing costs include increased labor costs resulting from our employees learning the manufacturing process of these new machines and increased material cost as physical changes were made to the machines in order for them to optimally function as designed. The Company anticipates that the costs to design and manufacture these products will decline over time, as experienced with manufacturing other products. Due to the high number of machines being built during the second half of the year, increased labor and material costs related to meeting customer delivery requirements were incurred. These increased costs resulted from having to produce and deliver several machines within the same four-week period. In order to meet these deadlines, we hired temporary workers, worked overtime and expedited the manufacture of certain components.

Gross Margin. Goss margin decreased \$1.2 million, or 83.9%, to \$0.2 million for the 2005 period from \$1.5 million for 2004. As a percentage of sales, gross margin decreased to 3.0% in 2005 from 18.5% in 2004. The dollar and percentage decrease in gross margin was primarily the result of increased manufacturing costs associated with the production of specialty driveshaft assembly systems and lower contract revenue.

Research and Development Expenses. Research and development expenses declined \$1.1 million, or 70.9%, for the period ended December 31, 2005 to \$0.5 million as compared to the comparable 2004 period. Research and development expenses declined with the focusing of efforts on the production of specialty equipment. As a percentage of sales our research and development expenses decreased to 6.0% of revenue in 2005 from 19.8% of revenue in 2004.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$0.6 million, or 17.6%, to \$3.2 million for the period ended December 31, 2005 from \$3.8 million for the 2004 period. Selling, general, and administrative expenses for 2004 included the creation of a reserve for costs and earnings in excess of billings of approximately \$1.6 million due to doubt that a customer would take delivery of a specialty machine. During 2005, additional reserves totaling \$0.2 million for two separate machines were recorded. Excluding these reserves, SG&A expenses increased \$0.8 million for the year. This increase is primarily attributable to increased staffing incurred in order to implement the growth strategy of commercializing testing

31

services and manufacturing precision driveshafts, increased travel expenses incurred servicing foreign-based customers, and public company related expenses.

Operating Profit (Loss). As a result of the foregoing factors, operating profit increased \$0.5 million to a loss of \$3.4 million for the 2005 period from a loss of \$3.9 million for 2004.

Interest Income (Expense). As a result of a successful initial public offering in February 2005, the Company repaid the outstanding balance on the revolving credit facility and did not utilize it during the remainder of the year. In addition, our subordinated debt obligation, which totaled approximately \$7.2 million at December 31, 2004, was converted into common stock. As a result, interest expense decreased \$1.2 million to \$0.1 million for the 2005 period from \$1.3 million for the same period in 2004. The Company also earned interest income of \$0.2 million during the year ended December 31, 2005 by investing cash balances in short-term marketable securities. The Company had no interest income during the year ended December 31, 2004.

Income Tax Expense (Benefit). Income tax benefit was \$1.1 million for the period ended December 31, 2005 compared to a tax benefit of \$1.8 million for the prior year.

Net Earnings (Loss). As a result of the foregoing factors, net loss from operations was \$2.3 million for the period ended December 31, 2005 compared to a net loss of \$3.5 million in 2004.

Liquidity and Capital Resources

Cash and cash equivalents were \$0.6 million at December 31, 2006 compared to \$2.0 million at December 31, 2005. The decrease in cash and cash equivalents is principally attributed to the use of cash to reduce Manitex s revolving credit facility. As of December 31, 2006, the Company had approximately \$2.4 million available to borrow under its merged credit facility. Additionally, the Company s Manitex Liftking subsidiary had credit facility which allows for borrowings up to \$3.5 million CAD. At December 31, 2006, there were no outstanding borrowings against the Canadian facility.

The Company needs cash to meet its working capital needs as the business grows, to acquire capital equipment, and to fund acquisitions and debt repayment. Cash flows from operations and existing availability under the current revolving credit facilities are available when the Company needs cash in the future. In the December 2006, the Company reached an agreement with its bank to extend the maturity of the Company s \$16.5 million credit facility and our \$14.0 million note payable to April 1, 2008.

The Company s revolving credit facility dated December 15, 2003, had an original maturity date of January 2, 2005. The maturity date has been extended numerous times in various increments and the maturity date is currently April 1, 2008. The agreement contains the customary limitations including, but not limitations on acquisitions, dividends, repurchase of the Company s stock and capital expenditures. It also requires the Company to have on the last date of the quarter a minimum Tangible Effective Net Worth, which is defined in the agreement as equity plus subordinated debt minus intangible assets and related party receivables. The Company also has a \$14 million note payable to Comerica Bank, which was due on September 10, 2006. The maturity date has been extended; the note is now due on April 1, 2008.

The Company s ability to meet its commitments and contractual obligations is dependent on the Company s ability to either negotiate extensions of its current credit agreements, replace the existing credit agreements with a new credit agreement with acceptable terms or to raise additional equity capital. Although management believes it has the ability to negotiate the necessary extension, to find new financing with acceptable terms, or to raise additional equity capital, there is no assurance that the Company will be successful in raising the necessary capital.

32

2006

Operating activities generated cash of \$0.4 million for the year ended December 31, 2006. The Company s net loss of \$8.9 million was more than offset by non-cash items of \$6.7 million, and a change in working capital of \$2.7 million. The non-cash items are principally composed of amortization and depreciation of \$1.6 million and an impairment charge of \$6.6 million offset by an increase in deferred taxes of \$1.4 million, net of a valuation allowance. The increase in deferred taxes is principally related to \$1.3 million tax benefit recorded in connection with the current year s net loss. In March 2007, the Company adopted a plan to dispose of the Testing & Assembly segment operations based in Wixom, Michigan and expects that the final sale and disposal of the assets will be completed in the year 2007. The Company determined that the carrying values of some of the underlying assets exceeded their fair values. Consequently, the Company recorded an impairment loss of \$6.6 million, which represents the excess of the carrying values of the assets over their fair values, less cost to sell. (See note 26 to the consolidated financial statements) The decrease in working capital is principally the result of decreases of \$2.2 million in cost in excess of billings. The decrease is related to the decline in revenues in the Testing & Assembly equipment segment.

The Company used cash in investing activities of \$4.0 million for year ended December 31, 2006. In 2006, the Company used \$3.3 million to purchase Manitex and Manitex Liftking and also invested an additional \$0.6 million in capital assets and patents.

Financing activities contributed \$2.0 million in cash for the year ended December 31, 2006. Approximately \$10.3 million was generated by the issuance of the Company stock through a sale of stock and warrants to institutional investors in a private placement. Cash available from the prior year s initial public offering and funds raised in the private placement was used to reduce the Company s line of credit by approximately \$2.0 million and to reduce the \$20.0 million bank note by \$6.0 million to \$14.0 million and to reduce capital lease obligations by \$0.2 million.

2005

The Company used cash in operations of \$4.3 million for the year ended December 31, 2005. Net cash used by continuing operations in the 2005 period was primarily the result of increases in accounts receivable, costs and estimated earnings in excess of billings, inventories and our loss from operations.

The Company used cash in investing activities of \$1.7 million for the year ended December 31, 2005. This was primarily the result of costs capitalized by us as we built a series of driveshaft assembly equipment with the intention to own and operate in support of our business plan to commence manufacturing of precision driveshafts.

Cash provided by financing activities of \$8.1 million for the year ended December 31, 2005, was the result of our successful initial public offering which raised \$15.1 million net of investment banking fees and expenses. Additionally, the Company generated approximately \$1.0 million by borrowing against the line of credit. Approximately \$8.0 million of the offering proceeds was used in repayment of the revolving credit facility. In conjunction with our 2005 initial public offering, subordinated debt totaling approximately \$7.2 million was converted into 1,195,900 shares of common stock at \$6.00 per share.

Contingencies

The Company is involved in various legal proceedings, including product liability and workers compensation matters which have arisen in the normal course of operations. Certain cases are at a preliminary stage, and it is not possible to estimate the amount or timing of any cost to the Company. However, the Company does not believe that these contingencies, in aggregate, will have a material adverse effect on the Company.

Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements as defined in *Item 303(a)(4)(ii) of Regulation S-K*.

33

Contractual Obligations

The following is a schedule at December 31, 2006 of our long-term contractual commitments, future minimum lease payments under non-cancelable operating lease arrangements and other long-term obligations.

(In thousands)	Payments due by period 2008- 2010-				
Contract obligations	Total	2007	2009	2011	Thereafter
Revolving credit Facility	\$ 14,121	\$	\$ 14,121	\$	\$
Term Loan	14,000		14,000		
Note to Former QVM members	1,072				1,072
Note to Liftking Industries, Inc.	2,745	515	1,373	857	
Operating Lease Obligations	1,267	685	582		
Capital Lease Obligations	9,296	936	1,660	1,608	5,092
Purchase Obligations	16,879	16,879			
Total	\$ 59,380	\$ 19.015	\$ 31.736	\$ 2,465	\$ 6.164

Related Party Transactions

For a description of the Company s related party transations, please see Note 23 to the Company s consolidated financial statements entitled Transactions Between the Company and Related Parties.

Critical Accounting Policies and Estimates

The preparation of our financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments that affect our reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. On an on-going basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. Management believes that our estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions under different future circumstances. We have identified the following critical accounting policies that affect the more significant judgments and estimates used in the preparation of our consolidated financial statements.

Revenue Recognition. For products shipped FOB destination, sales are recognized when the product reaches its FOB destination, or when the services are rendered, which represents the point when the risks and rewards of ownership are transferred to the customer. For products shipped FOB shipping point, revenue is recognized when the product is shipped, as this is the point when title and risk of loss pass from us to our customers. The proportionate performance method is used to recognize income from the design and manufacturing of testing equipment.

Customers may be invoiced prior to the time customers take physical possession. Revenue is recognized in such cases only when the customer has a fixed commitment to purchase the units, the units have been completed, tested and made available to the customer for pickup or delivery, and the customer has authorized in writing that we hold the units for pickup or delivery at a time specified by the customer. In such cases, the units are invoiced under our customary billing terms, title to the units and risks of ownership pass to the customer upon invoicing, the units are segregated from our inventory and identified as belonging to the customer and we have no further obligations under the order.

The Company establishes reserve for future warranty expense at the point when revenue is recognized by the Company and is based on percentage of revenues. The provision for estimated warranty claims, which is included in cost of sales, is based on sales.

Allowance for Doubtful Accounts. Accounts Receivable is reduced by an allowance for amounts that may become uncollectible in the future. The Company s estimate for the allowance for doubtful accounts related to trade receivables includes evaluation of specific accounts where we have information that the customer may have an inability to meet its financial obligations.

Inventories and Related Reserve for Obsolete and Excess Inventory Inventories are valued at the lower of cost or market and are reduced by a reserve for excess and obsolete inventories. The estimated reserve is based upon specific identification of excess or obsolete inventories.

Shipping and Handling. The Company records the amount of shipping and handling costs billed to customers as revenue. The cost incurred for shipping and handling is included in the cost of sales.

Costs and Earnings in Excess of Billings. Costs and earnings in excess of billings pertain only to our manufacturing of specialty equipment. This balance is the direct result of the revenue recognized through the proportionate performance method that has not yet been billed to the customer. Each project purchase order contains milestones for billing. As projects progress, the revenue recognized is placed in this account and is removed from this account as milestones are reached. The Company assumes risk in committing considerable capital to a project before we are paid by our customer. Typically, commitment of capital to a project begins four to nine months before receiving cash from the sale of the product, thus, the cash effect of non-payment on the Company is heightened. These delayed payments terms also increases capital requirements as investment in a project occurs for a considerable period before being paid.

Other Intangible Assets. The Company accounts for Other Intangible Assets under the guidance of SFAS No. 142, Goodwill and Other Intangible Assets . Under SFAS No. 142, Other Intangible Assets with definite lives are amortized over their estimated useful lives. Indefinite and definite lived intangible assets are subject to annual impairment testing.

The Company capitalizes certain costs related to patent technology. Additionally, a substantial portion of the purchase price related to the Company's acquisitions has been assigned to patents or unpatented technology, trade name, customer backlog, and customer relationships. The intangibles acquired in acquisitions have been valued using a discounted flow approach. Intangibles, except goodwill, are being amortized over their estimated useful lives.

Impairment of Long Lived Assets. In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company reviews its long-lived assets, including property and equipment, and other identifiable intangibles for impairment annually in the fourth quarter of the year or whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable.

To determine recoverability of its long-lived assets, the Company evaluates the probability that future undiscounted net cash flows, without interest charges, will be less than the carrying amount of the assets. Impairment is measured at fair value.

As required by SFAS No. 142, Goodwill and Other Intangibles, the Company evaluates goodwill for impairment annually in the fourth quarter of the year or whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. The Company evaluates goodwill for impairment using the required business valuation method, which is calculated as of a measurement date by determining the present value of debt-free, after-tax projected future cash flows, discounted at the weighted average cost of capital of a hypothetical third party buyer.

The Company has recorded \$5,932 loss on impairment of long-lived assets during 2006. No impairment charges were recorded in 2005 and 2004. (See Note 26 for detail regarding the impairment charge)

Research and Development Expenses. The Company expenses research and development costs as incurred. For the periods ended December 31, 2006, 2005, and 2004 expenses were \$0.2 million, \$0.5 million, and \$1.6 million, respectively.

Warranty Expense. The Company establishes reserve for future warranty expense at point when revenue is recognized by the Company and is based on percentage of revenues. The provision for estimated warranty claims, which is included in cost of sales, is based on sales.

Litigation Claims. In determining whether liabilities should be recorded for pending litigation claims, the Company must assess the allegations and the likelihood that it will successfully defend itself. When the Company believes it is probable that it will not prevail in a particular matter, it will then make an estimate of the amount of liability based, in part, on the advice of outside legal counsel.

Deferred Income Taxes. In evaluating our ability to recover our deferred tax assets, the Company considers all available positive and negative evidence including our past operating results, the existence of cumulative losses in our most recent fiscal years and our forecast of future taxable income. A valuation allowance is required when it is more likely than not that all or a portion of a deferred tax asset will not be realized. Forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence such as cumulative losses in recent years as cumulative losses weigh heavily in the overall assessment. At December 31, 2006, we provided a valuation allowance against our net deferred tax assets based on our cumulative losses in recent years.

At December 31, 2005, the Company believed there was more positive evidence than negative evidence to support the conclusion that the establishment of a valuation allowance was not required. The conclusion was based on several significant developments, specifically, the consideration of our financial plan for 2006 that incorporated the planned acquisition of profitable business and cost reduction activities. Based on the expected cost of the acquisition, the Company anticipated having significant future reversals of temporary differences from intangible assets. Targeted business was historically profitable, which is a strong indicator it will continue to generate taxable income in future years based on existing sales prices and cost structure. The Company also entered into various cost reduction initiatives including (i) raising capital through a public offering in which the proceeds were used to retire the Company s outstanding debt with the effect of reducing interest costs in future years and (ii) adopting new sourcing arrangements and bringing in-house formerly outsourced component manufacturing to defray increasing steel prices.

Computation of Earnings per Share. Basic Earnings per Share (EPS) was computed by dividing net loss by the weighted average number of common shares outstanding during the period.

In September 2004, the Emerging Issues Task Force reached a final consensus on Issue N. 04-8, The Effect of Contingently Convertible Debt on Diluted EPS (EITF 04-8). Contingently convertible debt instruments are financial instruments that add a contingent feature to a convertible debt instrument. The conversion feature is triggered when one or more specified contingencies occur and at least one of these contingencies is based on market price. Prior to the issuance of EITF 04-8, SFAS 128 had been widely interpreted to allow the exclusion of common shares underlying contingently convertible debt instruments from the calculation of diluted EPS in instances where conversion depends on the achievement of a specified market price of the issuer s shares. The consensus requires that these underlying common shares be included in the diluted EPS computations, if dilutive, regardless of whether the market price contingency or any other contingent factor has been met. The consensus, which is effective for reporting periods ending after December 15, 2004, requires the restatement of diluted EPS for all prior periods presented. As of December 31, 2004, Veri-Tek had a contingently convertible debt instrument. In February 2005, \$7.2 million of subordinated debt was converted to shares of common stock upon consummation of the initial public offering.

The number of shares related to options, warrants, and similar instruments included in diluted EPS (EPS) is based on the Treasury Stock Method prescribed in SFAS No. 128. This method assumes theoretical repurchase of shares using proceeds of the respective stock option or warrant exercise at a price equal to the issuer s average stock price during the related earnings period. Accordingly, the number of shares includable in the calculation of EPS in respect of the stock options, warrants, and similar instruments is dependent on this average stock price and will increase as the average stock price increases.

Securities of a subsidiary that are convertible into its parent company s common stock shall be considered among potential common shares of the parent company for the purposes of computing consolidated diluted EPS.

36

Including the contingently convertible debt in the diluted EPS calculation is anti-dilutive when there is a loss and is, therefore, excluded from the diluted per share calculation under paragraph 16 of SFAS 128. The effect of applying paragraph 16 of SFAS 128 was to exclude 820,044, 26,283, and 199,863 shares from the diluted EPS calculation of the years ended December 31, 2006, 2005 and 2004, respectively.

Stock Warrants. On November 15, 2006, the Company closed a \$11.1 million private placement of its common stock and warrants (the Private Placement) pursuant to the terms of a security purchase agreement entered into among the Company and certain institutional investors on November 3, 2006 (the Securities Purchase Agreement). Pursuant to the Securities Purchase Agreement, Veri-Tek sold 2,750,000 shares of its common stock, Series A Warrants to purchase 550,000 shares of the Company s common stock, and series B Warrants to purchase 550,000 shares of the Company s common stock. Roth Capital Partners, LLC acted as exclusive placement agent for the Private Placement and received cash and warrants to purchase the Company s common stock as a placement agent fee.

The Series A Warrants and the Series B Warrants (together the Warrants) were issued upon the closing of the Private Placement and will be exercisable after the sixth month anniversary of the issuance date of the Warrants until November 15, 2011. The Series A Warrants have an exercise price of \$4.05 per share, and the Series B Warrants have an exercisable price of \$4.25 per share. The Warrants will be exercisable on a cashless basis under certain circumstances, and are callable under certain circumstances. The Company also issued warrants to purchase an aggregate of 192,500 shares of the Company s common stock to a finder and to Roth Capital Partners, LLC for acting as placement agent in connection with the Private Placement. These warrants will be exercisable until November 15, 2011, and have an exercise price of \$4.62 per share.

Including warrants in the diluted EPS calculation is anti-dilutive when there is a loss. Therefore, they are excluded from the diluted EPS calculation.

New Accounting Pronouncements

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4. This statement amends the guidance in ARB No. 43 Chapter 4, Inventory Pricing , to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). Paragraph 5 of ARB No. 43, Chapter 4, previously stated that, under some circumstances, items such as idle facility expense, excessive spoilage, double freight, and rehandling costs may be so abnormal to require treatment as a current period charges. This statement requires that those items be recognized as current-period charges regardless of whether they meet the criterion of so abnormal. In addition, this statement requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. The provisions of this statement will be effective for inventory costs during the fiscal years beginning after June 15, 2005. The Company adopted the statement on January 1, 2006. The adoption of this statement did not have a material impact on the Company s financial condition, results of operations or cash flows.

On December 16, 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123R). SFAS 123R supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and amends SFAS 95, Statement of Cash Flows. Generally, the approach in SFAS 123R is similar to the approach described in SFAS 123. However, SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. SFAS 123R must be adopted no later than July 1, 2005. Early adoption will be permitted in periods in which financial statements have not yet been issued. The Company adopted SFAS 123R on July 1, 2005. The adoption of this statement did not have an impact on the Company s financial condition, results of operations or cash flows since the Company has not issued any employee stock options.

In March 2005, the SEC released Staff Accounting Bulletin No 107, Share Based Payment ($SAB\ 107$), which provides interpretive guidance related to the interaction between SFAS 123(R) and certain SEC rules and

37

regulations. In April 2005, the SEC amended the compliance dates for SFAS 123(R) to allow companies to implement the standard at the beginning of the next fiscal year, instead of the next reporting period beginning after June 15, 2005. The Company adopted the Staff Accounting Bulletin No. 107 on January 1, 2006. The adoption of this statement did not have a material impact on the Company s financial condition, results of operations or cash flows.

In March 2005, the FASB issued FASB Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations (FIN 47). FIN 47 provides guidance relating to the identification of and financial reporting for legal obligations to perform an asset retirement activity. The Interpretation requires recognition of a liability for the fair value of a conditional asset retirement obligation when incurred if the liability s fair value can be reasonably estimated. FIN 47 also defines when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. The provision is effective no later than the end of fiscal years ending after December 15, 2005. The Company adopted FIN 47 on January 1, 2006. The adoption did not have a material impact on the Company's financial position, results of operations, or cash flows.

In May 2005, the FASB issued FASB Statement No. 154, Accounting Changes and Error Corrections. This new standard replaces APB Opinion No. 20, Accounting Changes, and FASB Statement No. 3, Reporting Accounting Changes in Interim Financial Statements, and represents another step in the FASB s goal to converge its standards with those issued by the IASB. Among other changes, Statement 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle, unless it is impracticable to do so. Statement 154 also provides that (1) a change in method of depreciating or amortizing a long-lived non-financial asset be accounted for as a change in estimate (prospectively) that was effected by a change in accounting principle, and (2) correction of errors in previously issued financial statements should be termed a restatement. The new standard is effective for accounting changes and correction of errors made in fiscal years beginning after December 5, 2005. Early adoption of this standard is permitted for accounting changes and correction of errors made in fiscal years beginning after June 1, 2005. The Company adopted the SFAS No. 154 on January 1, 2006. The adoption of the Statement did not have a material impact on its financial position, results of operations or cash flows.

In February of 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, which is intended to simplify the accounting and improve the financial reporting of certain hybrid financial instruments (i.e. derivatives embedded in other financial instruments). The statement amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities a replacement of FASB Statement No. 125. SFAS No. 155 is effective for all financial instruments issued or acquired after the beginning of an entity s first fiscal year beginning after September 15, 2006. The Company is currently evaluating the impact SFAS No. 155 will have on its financial statements, if any.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140 which is effective for the fiscal years beginning after September 15, 2006. The FASB issues this statement to simplify the accounting for servicing rights and to reduce the volatility that results from using different measurement attributes. The Company has evaluated the new statement and determined that this statement will not have a significant impact on the determination or reporting of the Company s financial results.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. This statement defines fair value, establishes a framework for measuring fair value, and expands the related disclosure requirements. The Company is currently evaluating the potential impact of this statement.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements

38

No. 87, 88, 106 and 132(R) (SFAS 158). This statement requires balance sheet recognition of the overfunded or underfunded status of pension and postretirement benefit plans. Under SFAS 158, actuarial gains and losses, prior service costs or credits, and any remaining transition assets or obligations that have not been recognized under previous accounting standards must be recognized in Accumulated Other Non-Shareowners Changes in Equity, net of tax effects, until they are amortized as a component of net periodic benefit cost. In addition, the measurement date, the date at which plan assets and the benefit obligation are measured, is required to be the company s fiscal year end. SFAS 158 is effective for publicly-held companies for fiscal years ending after December 15, 2006, except for the measurement date provisions, which are effective for fiscal years ending after December 15, 2008. The adoption of SFAS No. 158 is not expected to have a significant impact on the Company s overall results or financial position.

In June 2006, the FASB issued FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109) which is effective for fiscal years beginning after December 15, 2006. This interpretation was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company is currently evaluating the potential impact of this interpretation.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), to address diversity in practice in quantifying financial statement misstatements. SAB 108 requires that misstatements be quantified based on their impact on each of the Company s financial statements and related disclosures. On December 31, 2006, the Company adopted SAB 108. The adoption of SAB 108 did not impact the Company s financial statements

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to various market risks as a part of our operations, and we anticipate that this exposure will increase as a result of our planned growth. In an effort to mitigate losses associated with these risks, we may at times enter into derivative financial instruments, although we have not historically done so. These may take the form of forward sales contracts, option contracts, foreign currency exchange contracts and interest rate swaps. We do not, and do not intend to, engage in the practice of trading derivative securities for profit.

Interest Rates We are exposed to market risks relating to changes in interest rates. Our credit facility allows for borrowings based on the Eurodollar rate or a base rate. The interest rate incurred by us is based on these rates plus a premium. If these rates rise, our interest expense will increase accordingly.

Interest Rate Changes The Company s debt agreements allow for borrowings based on the Eurodollar rate or a base rate. The interest rate incurred by us is based on these rates plus a premium. If these rates rise, our interest expense will increase accordingly. The effect of a 10% interest rate increase on all outstanding debt for Veri-Tek would have been an increase in interest expense of approximately \$294 for 2006.

Foreign Exchange Risk The Company is exposed to fluctuations in the exchange rates principally Canadian dollars and Euros which effects cash flows related to third party purchases and sales, intercompany product shipments and intercompany loans. We are also exposed to fluctuations in the value of foreign currency investment in our Canadian subsidiary and cash flows related to repatriation of this investment. Additionally, we are exposed to volatility in the translation of foreign currency earnings to U.S. Dollars from Canadian dollars. (See section 1A, Risk Factors for further discussion on risk factors.)

39

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The report of independent registered public accounting firm and the Company s Consolidated Financial Statements and Financial Statement Schedule are filed pursuant to this Item 8 and are included in this report. See Index to Financial Statements and Financial Statement Schedule.

Unaudited Quarterly Financial Data

Summarized quarterly financial data for 2006 and 2005 are as follows (in thousands, except per share amounts).

	2006					2005										
	1	st Qtr	2nd	Qtr	3	ord Qtr		4th Qtr	1:	st Qtr	21	ıd Qtr	3	3rd Qtr	4	th Qtr
Sales	\$	2,237	\$	1,675	\$	20,658	\$	21,198	\$	1,059	\$	1,142	\$	3,522	\$	1,918
Gross Profit		10		(42)		2,303		1,851		(296)		158		726		(352)
Net Loss		(370)		(414)		(566)		(7,539)		(811)		(473)		(63)		(906)
Loss per share																
Basic and diluted		(0.08)		(0.08)		(0.11)		(1.16)	\$	(0.30)	\$	(0.10)	\$	(0.01)	\$	(0.21)
Shares outstanding																
Basic and diluted	4,	875,000	4,87	75,000	5	,104,769	ϵ	5,514,766	2,	731,818	4,	875,000	4	,875,000	4,	875,000

Acquisitions accounted for as purchases have been included in the Company s results from their respective dates of acquisition. QVM and Manitex Liftking were acquired on July 3, 2006 and November 30, 2006, respectively.

In the fourth quarter 2006, the Company allocated goodwill to the following specific intangibles: patented and unpatented technology, trade name and trademarks, customer relationships and customer backlog. The foregoing intangible assets are assets with definite lives. Under SFAS No. 142, Intangible Assets with definite lives are amortized over their estimated useful lives. In the fourth quarter, the Company recorded amortization against these intangibles of \$992 for the period from the date of the acquisition through December 31, 2006. Approximately \$485 relates to amortization for the period from acquisition date through September 30, 2006

Index to Financial Statements

The financial statements of the registrant required to be included in Item 8 are listed below:

	Page
	Reference
Reports of Independent Registered Public Firms	41-42
Financial Statements:	
Balance Sheet	43
Statement of Operations	44
Statement of Shareholders Equity (Deficit)	45
Statement of Cash Flows	46
Notes to Financial Statements	47-78

REPORT OF THE INDEPENDENT REGISTERED PUBLIC ACCOUNTANT

To the Board of Directors

Veri-Tek International, Corp.

We have audited the accompanying consolidated balance sheet of Veri-Tek International, Corp. as of December 31, 2006, and the related consolidated statements of operations, stockholders—equity and comprehensive income, and cash flows for the year then ended December 31, 2006. These financial statements are the responsibility of the company—s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company s internal control over financial accounting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principals used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Veri-Tek International, Corp. as of December 31, 2006 in conformity with accounting principles generally accepted in the United States of America.

/s/ UHY LLP UHY LLP

Sterling Heights, MI April 9, 2007

41

Report of Independent Registered Public Accountant

To the Board of Directors

Veri-Tek International Corp.

50120 Pontiac Trail

Wixom, MI 48393-2019

We have audited the accompanying balance sheet of Veri-Tek International Corp. as of December 31, 2005 and the related statements of income, stockholders—equity (deficit) and cash flows for each of the two years then December 31, 2005 and 2004. These financial statements are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of Veri-Tek International Corp. as of December 31, 2005 and the results of its operations and its cash flows for each of the two years ended December 31, 2005 and 2004, in conformity with accounting principles generally accepted in the United States of America.

Respectfully,

/s/ Freedman & Goldberg Freedman & Goldberg Certified Public Accountants

Farmington Hills, MI March 13, 2006

42

VERI-TEK INTERNATIONAL CORP.

CONSOLIDATED BALANCE SHEET

(In thousands, except per share data)

As of December 31,

	2006	2005
ASSETS		
Current Assets		
Cash	\$ 615	\$ 2,025
Trade Receivables (Net)	14,573	1,837
Receivables from Related Parties	1,744	
Other Receivables		2
Cost and Estimated Earnings in Excess of Billings (Net)	200	2,462
Inventory (Net)	17,430	1,162
Deferred Tax Asset	893	
Prepaid Expense and Other	659	136
Total Current Assets	36,114	7,624
Total Fixed Assets (Net)	6,417	2,085
Receivable from Related Parties	2,978	
Intangible Assets (Net)	21,283	4,212
Deferred Tax Asset	3,747	3,106
Goodwill	13,305	2,100
Other Assets		200
Total Assets	\$ 83,844	\$ 17,227
LIABILITIES AND SHAREHOLDERS EQUITY		
Current Liabilities	\$ 515	\$
Note Payable Short Term Current Portion of Capital Lease Obligations	356	Ф
Accounts Payables	14,468	767
Accrued Expenses	3,195	269
Other Current Liabilities	787	209
Total Current Liabilities	19,321	1,036
Long-Term Liabilities		
Line of Credit	14,121	
Deferred Tax Liability	4,640	20
Notes Payable	17,303	
Capital Lease Obligations	4,685	
Deferred Gain on Sale of Building	4,310	
Total Long-Term Liabilities	45,059	20
Total Liabilities	64,380	1,056

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Minority Interest	1,024	
Shareholders Equity		
Common Stock no par value, Authorized, 20,000,000 shares authorized		
Issued and outstanding, 7,859,875 and 4,875,000 at December 31, 2006 and		
December 31, 2005, respectively	31,274	22,332
Warrants	2,272	
Accumulated Deficit	(15,050)	(6,161)
Accumulated Other Comprehensive Loss	(56)	
Shareholders Equity	18,440	16,171
Total Liabilities and Stockholders Equity	\$ 83,844	\$ 17,227

The accompanying notes are an integral part of these financial statements

VERI-TEK INTERNATIONAL CORP.

STATEMENT OF OPERATIONS

(In thousands, except per share data)

For the years ended December 31,

	2006	2005	2004
Net sales	\$ 45,768	\$ 7,641	\$ 7,929
Cost of sales	41,646	7,405	6,460
Gross profit	4,122	236	1,469
Operating expenses			
Research and development costs	209	456	1,572
Selling, general and administrative expenses	6,251	3,212	3,786
Impairment of long lived assets	5,932		
Total operating expenses	12,392	3,668	5,358
Loss from operations	(8,270	(3,432)	(3,889)
Other income (expense) Interest income Interest expense	39 (1,969		(1,335)
Other income (expense)	(1,909)		(1,333)
Total other income (expense)	(1,945		(1,335)
Loss before income taxes	(10,215	(3,336)	(5,224)
Income tax (benefit)	(1,326)	(1,084)	(1,770)
Net Loss	\$ (8,889)	\$ (2,252)	\$ (3,454)
Net loss per common share (See note 3)			
Basic and diluted	\$ (1.66)	\$ (0.52)	\$ (4.30)
Weighted average common shares outstanding			
Basic and diluted	5,346,225	4,339,649	804,100

The accompanying notes are an integral part of these financial statements

VERI-TEK INTERNATIONAL CORP.

STATEMENT OF SHAREHOLDERS EQUITY (DEFICIT)

December 31, 2006, 2005 and 2004

(In thousands, except per share data)

	Common Stock						etained	Oth Comprel		
							arnings cumulated	Inco	me	
	Shares	Am	ount	Wa	rrants	,	Deficit)	(Los	ss)	Total
Balance, January 1, 2004	10,000	\$	100	\$		\$	(455)	\$,	\$ (355)
3.730879244 for 1 reverse stock split (February 7,										Ì
2005)	(2,195,900)									
300 for 1 stock split (July 2004)	2,990,000									
Net income (loss)							(3,454)			(3,454)
Balance, December 31, 2004	804,100	\$	100	\$		\$	(3,909)	\$		\$ (3,809)
Balance, January 1, 2005	3,000,000	\$	100	\$		\$	(3,909)	\$		\$ (3,809)
3.730879244 for 1 reverse stock split (February 7, 2005)	(2,195,900)									
Stock issued in initial public offering (February 15,										
2005)	2,500,000	12	2,964							12,964
Conversion of subordinated debt to equity	1,195,900	7	7,175							7,175
Additional stock issued to underwriter	375,000	2	2,093							2,093
Net income (loss)							(2,252)			(2,252)
Balance, December 31, 2005	4,875,000	\$ 22	2,332	\$		\$	(6,161)	\$		\$ 16,171
Balance, January 1, 2006	4,875,000	\$ 22	2,332	\$		\$	(6,161)	\$		\$ 16,171
QVM acquisition	234,875		916							916
Private placement	2,750,000	8	3,026							8,026
Warrants issued					2,272					2,272
Net income (loss)							(8,889)			(8,889)
Loss on foreign currency translation									(56)	(56)
Comprehensive income (loss)										(8,945)
(100)										(5,5.0)
Balance, December 31, 2006	7,859,875	\$ 31	1,274	\$	2,272	\$	(15,050)	\$	(56)	\$ 18,440

The accompanying notes are an integral part of these financial statements

VERI-TEK INTERNATIONAL CORP.

STATEMENT OF CASH FLOWS

(Thousands of Dollars)

For the years ended December 31,

	2006	2005	2004
Cash flows from operating activities:			
Net loss	\$ (8,889)	\$ (2,252)	\$ (3,454)
Adjustments to reconcile net loss to cash provided by operating activities:			
Depreciation and amortization	1,643	449	361
Unrealized loss on cost in excess of billing	55	169	1,565
Provisions for customer allowances	75	45	
Impairment of long lived assets	5,932		
Interest paid-in-kind			1,075
Loss on disposal of assets		5	
Deferred income taxes	(1,432)	(1,084)	(1,770)
Inventory reserves	476		
Changes in operating assets and liabilities:			
(Increase) Decrease in accounts receivable	(66)	(137)	(1,584)
(Increase) Decrease in accounts receivable related party	230		
(Increase) Decrease in inventory	235	(933)	(325)
(Increase) Decrease in cost and estimated earnings in excess of billings	2,206	(534)	1,842
(Increase) Decrease in prepaid expenses	126	446	(386)
(Increase) Decrease in other assets	237	(4)	
Increase (Decrease) in accounts payable	449	(170)	327
Increase (Decrease) in accrued expense	(1,026)	(138)	153
Increase (Decrease) in other current liabilities	194	(203)	203
Net cash provided by (used) for operating activities	445	(4,343)	(1,993)
Cash flows from investing activities:			
Proceeds from sale of assets		1	21
Purchase of property and equipment	(490)	(1,523)	(127)
Acquisition of business, net of cash acquired	(3,330)		
Investment in intangible assets other than goodwill	(130)	(33)	(122)
Investment in software		(134)	
Net cash used for investing activities	(3,950)	(1,689)	(228)
Cash flows from financing activities:			
Borrowing on revolving credit facility		1,021	13,586
Repayment on revolving credit facility	(2,035)	(7,981)	(11,359)
Note payments	(6,000)		
Proceeds from issuance of stock	8,866	17,250	
Proceeds from warrants	2,272		
Payment for expenses related to stock offerings	(840)	(2,193)	
Payment for loan fees		(46)	
Capital lease obligations	(216)		
Net cash provided by financing activities	2,047	8,051	2,227

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Effect of exchange rate change on cash	48		
Net increase (decrease) in cash and cash equivalents	(1,458)	2,019	6
Cash and cash equivalents at the beginning of the year	2,025	6	
Cash and cash equivalents at end of year	\$ 615	\$ 2,025	\$ 6
Supplemental disclosure of cash flow information:			
Cash paid during the year for			
Interest	40	54	261
Income taxes	631		

(See note 11 for other supplemental cash flow information)

The accompanying notes are an integral part of these financial statements

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS

(in thousands, except per share data)

For the Year Ended December 31, 2006 and 2005

Note 1. Nature of Operations

Prior to July 3, 2006, Veri-Tek International Corp. and its subsidiaries (the Company) had a single line of business. The Company designed and manufactured testing and assembly equipment used primarily in the manufacture of driveline components in the automotive and heavy equipment industries. In addition, the Company utilized this technology to provide testing services to original equipment manufacturers and tier 1 suppliers in order to verify the manufacturing process.

Effective July 3, 2006, the Company entered into a second line of business (Lifting Equipment segment) through the purchase of Manitex, Inc. (Manitex) via an acquisition of all of the membership interests in Quantum Value Management, LLC (an entity owned by certain stockholders). (See Note 17.) Manitex is based in Georgetown, Texas. Manitex designs, manufactures, and markets a comprehensive line of boom trucks, sign cranes and trolley boom unloaders. Manitex is boom trucks and crane products are primarily used for industrial projects, energy exploration, and infrastructure development including: roads, bridges and commercial construction.

On November 30, 2006, the Company completed the acquisition of the operating assets of Liftking Industries, Inc. headquartered in Woodbridge (Toronto), Ontario. Liftking manufactures a complete line of rough terrain forklifts, and specialty mission oriented vehicles, as well as other specialized carriers, and heavy material transporters and steel mill equipment. The acquired business will operate under the name Manitex Liftking, ULC and will be part of the Company s Lifting Equipment segment. (See Note 17.)

Note 2. Basis of Presentation

The consolidated financial statements, included herein, have been prepared by the Company pursuant to the rules and regulations of the United States Securities and Exchange Commission. Pursuant to these rules and regulations, the financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The consolidated financial statement includes the accounts of Veri-Tek International Corp., and its subsidiaries. Significant intercompany transactions have been eliminated in consolidation. Acquisitions accounted for as purchases have been included in the Company s results from their respective dates of acquisition July 3, 2006 for the QVM acquisition and November 30, 2006 for the Manitex Liftking acquisition.

Restatement

In connection with the Company s filing of a Form S-3 Registration Statement the SEC has reviewed the Company s 2005 10-K Annual Report, the 10-Q Quarterly Report for the quarter ended September 30,2006 and the 8-K/A filed on September 19, 2006.

As result of this review, the Company has restated its diluted earnings per share calculations for the years ended December 31, 2005 and 2004. Reported diluted earnings per share have been changed to equal basic earnings per share, as anti-dilutive shares included in the diluted share calculation have been removed. Additionally, certain footnote disclosures have been modified and expanded.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 2. Basis of Presentation (Continued)

As a result of the SEC review, the Company will amend its 2005 10-K Annual Report, its 10-Q Quarterly Report for the Quarter ended September 30, 2006 and the 8-K/A filed on September 19, 2006. The Company does not expect to change reported net loss that was reported in either the 2005 10-K annual report or its 10-Q for the quarter ended September 30, 2006. As stated above, report diluted earnings per share will changed to equal basic earnings per share, as anti dilutive shares included in the diluted share calculation have been removed. Our amended filing will include additional changes including changes to our cash flow statement to exclude non-cash items and additional or modified footnote disclosures. Additional disclosures in our 2005 10-K included the addition of quarterly selected data required by Item 302 of Regulation S-K and the entity wide disclosures required by paragraphs 36-39 of SFAS 131 regarding sales by geographic area, long lived assets by geographic area and information about customers with more than 10% of total sales.

Additionally 2003 information, which was erroneously omitted from the Statement of Operations, Statement of Shareholders Equity (Deficit) and Statement of Cash Flows, in our 2005 10-K will be added. The omitted 2003 information can be found in our 2004 10-K annual report.

Earning per share information:

		Per 200	Per September 30, 2006 10-Q Quarterly Repo Nine Months Ended			
		2005		2004	Septen	ber 30, 2005(2)
As reported:						
Earnings per share						
Basic	\$	(0.52)	\$	(4.30)	\$	(0.32)
Diluted	\$	(0.52)	\$	(3.44)	\$	(0.31)
Weighted Average Common shares						
Basic	4	,339,649		804,100		4,168,456
Diluted	4	,365,932	1,	003,963		4,369,963
As restated:						
Basic and diluted	\$	(0.52)	\$	(4.30)	\$	(0.32)
Weighted Average Common shares		, ,				, ,
Basic and diluted	4.	,339,649		804,100		4,168,456
Cash Flow Changes: September 30, 2006						
		10-Q Quart Nine Mon				
		Septembe				
	R	eported		estated		
Net cash provided by (used) for operating activities	\$	1,787	\$	1,787		
Net cash used for investing activities(1)		(2,546)		(558)		
Net cash from financing activities(1)		(1,230)		(3,218)		
Net increase (decrease) in cash		(1,989)		(1,989)		
Cash and cash equivalents Beginning of Period		2,025		2,025		
Cash and cash equivalents End of Period	\$	36	\$	36		

See accompanying accountants audit report.

48

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 2. Basis of Presentation (Continued)

- (1) In connection with QVM (Manitex) acquisition the Company issued a note in the amount of \$1,072 and stock with a value of \$916. Since no cash was exchanged at the time of the acquisition closing both items are properly considered non-cash items. The restated cash flow removes these two items from investing and financing activities.
- (2) The nine months ended September 30, 2005 as reported are the prior year numbers shown in third quarter 2006 10-Q. **Note 3. Summary of Significant Accounting Policies**

This summary of significant accounting policies of Veri-Tek International Corp. is presented to assist in understanding the Company s financial statements. The financial statements and notes are representations of the Company s management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

Cash and Cash Equivalents For purposes of the statement of cash flows, the Company considers all short-term securities purchased with maturity dates of three months or less to be cash equivalents.

Marketable Securities The Company has investments in corporate debt instruments that are available for sale to meet working capital needs. These investments are short term and considered cash equivalents. Cost represents estimated fair value at the balance sheet date and there are no gross unrealized gains or losses. Interest earned is included in interest income.

Revenue Recognition For products shipped FOB destination, sales are recognized when the product reaches its FOB destination, or when the services are rendered, which represents the point when the risks and rewards of ownership are transferred to the customer. For products shipped FOB shipping point, revenue is recognized when the product is shipped, as this is the point when title and risk of loss pass from us to our customers. The proportionate performance method is used to recognize income from the design and manufacturing of testing equipment.

Customers may be invoiced prior to the time customers take physical possession. Revenue is recognized in such cases only when the customer has a fixed commitment to purchase the units, the units have been completed, tested and made available to the customer for pickup or delivery, and the customer has authorized in writing that we hold the units for pickup or delivery at a time specified by the customer. In such cases, the units are invoiced under our customary billing terms, title to the units and risks of ownership pass to the customer upon invoicing, the units are segregated from our inventory and identified as belonging to the customer and we have no further obligations under the order.

The Company establishes reserves for future warranty expense at the point when revenue is recognized by the Company and is based on percentage of revenues. The provision for estimated warranty claims, which is included in cost of sales, is based on sales.

Accounts Receivable (Trade) The Company has adopted a policy consistent with U.S. GAAP for the periodic review of its accounts receivable to determine whether the establishment of an allowance for doubtful accounts is

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 3. Summary of Significant Accounting Policies (Continued)

warranted based on the Company s assessment of the collectibility of the accounts. The Company established an allowance for bad debt of \$195 and \$24 December 31, 2006 and 2005, respectively.

Property, Equipment and Depreciation Property and equipment are stated at cost. Depreciation of property and equipment is provided over the following useful lives:

Asset Category	Depreciable Life
Machinery and Equipment	5 15 years
Furniture and Fixtures	7 12 years
Leasehold Improvements	12 years

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. Depreciation expense for the years ended December 31, 2006, 2005, and 2004 was \$355, \$125, and \$66, respectively.

Other Intangible Assets The Company accounts for Other Intangible Assets under the guidance of SFAS No. 142, Goodwill and Other Intangible Assets . Under SFAS No. 142, Other Intangible Assets with definite lives are amortized over their estimated useful lives. Indefinite and definite lived intangible assets are subject to annual impairment testing.

The Company capitalizes certain costs related to patent technology. Additionally, a substantial portion of the purchase price related to the Company's acquisitions has been assigned to patents or unpatented technology, trade name, customer backlog, and customer relationships. The intangibles acquired in acquisitions have been valued using a discounted cash flow approach. Intangibles, except goodwill, are being amortized over their estimated useful lives.

Impairment of Long Lived Assets In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the Company reviews its long-lived assets, including property and equipment, and other identifiable intangibles for impairment annually in the fourth quarter of the year or whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable.

To determine recoverability of its long-lived assets, the Company evaluates the probability that future undiscounted net cash flows, without interest charges, will be less than the carrying amount of the assets. Impairment is measured at fair value.

As required by SFAS No. 142, Goodwill and Other Intangibles, the Company evaluates goodwill for impairment annually in the fourth quarter of the year or whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. The Company evaluates goodwill for impairment using the required business valuation method, which is calculated as of a measurement date by determining the present value of debt-free, after-tax projected future cash flows, discounted at the weighted average cost of capital of a hypothetical third party buyer.

The Company has recorded \$5,932 loss on impairment of long-lived assets during 2006. No impairment charges were recorded in 2005 and 2004. (See Note 26 for detail regarding the impairment charge)

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 3. Summary of Significant Accounting Policies (Continued)

Costs and Earnings in Excess of Billings Costs and earnings in excess of billings are the result of earned revenue on projects that are not immediately billable to customers due to agreed upon billing arrangements.

As of December 31, 2006 and 2005, the Company has established a reserve of \$1,565 and \$1,734 respectively, against costs in excess of billings due to doubt as to the ultimate collectibility of certain contracts.

In 2004, a customer delayed delivery on a piece of equipment currently under contract and substantially completed. The customer s failure to take delivery has raised doubt as to the realization of amounts to be billed under the contract. Therefore, management established a reserve of \$1,565, net of the recoverable value of the equipment, against cost in excess in billings. In 2005, additional reserves of \$168 related to two different customers were established, as the collectibility was in doubt.

Inventory Inventory consists of stock materials and equipment stated at the lower of cost (first in, first out) or market. All equipment classified as inventory is available for sale. Equipment held for sale, located at the Company s Wixom, Michigan facility may also be used for demonstration purposes. An immaterial amount of equipment (\$50) in inventory is used for demonstration purposes was not for sale. The company records excess and obsolete inventory reserves.

On March 29, 2007, our Board of Directors approved a plan, to sell the Testing & Assembly Equipment segment, in order to focus management s attention and financial resources on our Lifting Equipment segment. The Company is attempting to sell the Testing & Assembly Equipment segment as a going concern. There is, however, no guarantee that the Company will be successful in selling the Testing & Assembly Equipment segment and as such, the impairment was calculated assuming liquidation. In connection with the preparation of our 2006 year-end financial statements, a reserve of \$476 was set-up to reduce the Testing & Assembly Equipment segment s inventory to estimated liquidation value.

Financial Instruments and Credit Risk Concentrations Financial instruments which potentially subject the Company to concentrations of credit risk consist primarily of cash, trade receivables and payables.

The Company maintains its cash balances and marketable securities at banks in Detroit, Michigan and Toronto, Canada. Accounts in the United States are insured by the Federal Deposit Insurance Corporation up to \$100. At December 31, 2006 and 2005, the Company had uninsured balances of \$515 and \$1,925, respectively.

As of December 31, 2006 two customers accounted for 22% of accounts receivable. Two customers accounted for 96% of unbilled revenue at December 31, 2006. Two customers accounted for 22% of the revenue for the year ended December 31, 2006. As of December 31, 2005 three customers accounted for 80% of accounts receivable. Four customers accounted for 97% of unbilled revenue at December 31, 2005. Five customers accounted for 81% of the revenue for the year ended December 31, 2005.

During the year ended December 31, 2006 one supplier had purchases that exceeded 10% of total Company purchases (18%) and in 2005 no supplier accounted for more than 10% of purchases.

Research and Development Expenses. The Company expenses research and development costs as incurred. For the periods ended December 31, 2006, 2005, and 2004 expenses were \$209, \$456, and \$1,572, respectively.

See accompanying accountants audit report.

51

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 3. Summary of Significant Accounting Policies (Continued)

Advertising Advertising costs are expensed as incurred and were \$87, \$66 and \$0 for the years ended December 31, 2006, 2005, and 2004, respectively.

Litigation Claims In determining whether liabilities should be recorded for pending litigation claims, the Company must assess the allegations and the likelihood that it will successfully defend itself. When the Company believes it is probable that it will not prevail in a particular matter, it will then make an estimate of the amount of liability based, in part, on advice of outside legal counsel.

Shipping and Handling The Company records the amount of shipping and handling costs billed to customers as revenue. The cost incurred for shipping and handling is included in the cost of sales.

Foreign Currency Translation The financial statements of the company s non-U.S. subsidiary is translated using the current exchange rate for current assets and liabilities, historical rates for long-term assets and liabilities and the weighted- average exchange rate for the year for income and expense items. Resulting translation adjustments are recorded to Accumulated Other Comprehensive Income (Loss) (OCI) as a component of stockholder s equity.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes The Company accounts for income taxes under the provisions of SFAS No. 109, Accounting for Income Taxes, which requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the Company's financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial accounting and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income prior to the expiration of any net operating loss carryforwards. The Company could not conclude that it was more likely than not that the entire deferred tax asset related to 2006 net operating loss (NOL) would be fully utilized. As such, a valuation allowance of \$2,128 was established, which represents the amount that total deferred tax assets exceed total deferred tax liabilities.

Accrued Warranties Effective January, 1, 2006, warranty costs are accrued at the time revenue is recognized. Prior to January 1, 2006 warranty services were expensed in the period in which the services were provide. In 2006, additional charges of approximately \$53 were recorded to provide for unasserted warranty claims that existed at December 31, 2005.

The Company s products are typically sold with a warranty covering defects that arise during a fixed period of time. The specific warranty offered is a function of customer expectations and competitive forces.

Effective January 1, 2006, a liability for estimated warranty claims is accrued at the time of sale. The liability is established using historical warranty claim experience. Historical warranty experience is, however, reviewed by

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 3. Summary of Significant Accounting Policies (Continued)

management. The current provision may be adjusted to take into account unusual or non-recurring events in the past or anticipated changes in future warranty claims. Adjustments to the initial warranty accrual are recorded if actual claim experience indicates that adjustments are necessary. Warranty reserves are reviewed to ensure critical assumptions are updated for known events that may impact the potential warranty liability.

Sale and Leaseback In accordance with FASB 13, 66 and 98, the Company has recorded deferred revenue in relationship to the sale and leaseback of one of our operating facilities. As such, the gain on the sale of the land and building has been deferred and is being amortized on a straight line basis over the life of the lease.

Computation of EPS Basic Earnings per Share (EPS) was computed by dividing net loss by the weighted average number of common shares outstanding during the period.

In September 2004, the Emerging Issues Task Force reached a final consensus on Issue N. 04-8, The Effect of Contingently Convertible Debt on Diluted EPS (EITF 04-8). Contingently convertible debt instruments are financial instruments that add a contingent feature to a convertible debt instrument. The conversion feature is triggered when one or more specified contingencies occur and at least one of these contingencies is based on market price. Prior to the issuance of EITF 04-8, SFAS 128 had been widely interpreted to allow the exclusion of common shares underlying contingently convertible debt instruments from the calculation of diluted EPS in instances where conversion depends on the achievement of a specified market price of the issuer s shares. The consensus requires that these underlying common shares be included in the diluted EPS computations, if dilutive, regardless of whether the market price contingency or any other contingent factor has been met. The consensus, which is effective for reporting periods ending after December 15, 2004, requires the restatement of diluted EPS for all prior periods presented. As of December 31, 2004, Veri-Tek had a contingently convertible debt instrument. In February 2005, \$7,125 of subordinated debt was converted to shares of common stock upon consummation of the initial public offering.

The number of shares related to options, warrants, and similar instruments included in diluted EPS (EPS) is based on the Treasury Stock Method prescribed in SFAS No. 128. This method assumes theoretical repurchase of shares using proceeds of the respective stock option or warrant exercise at a price equal to the issuer s average stock price during the related earnings period. Accordingly, the number of shares includable in the calculation of EPS in respect of the stock options, warrants, and similar instruments is dependent on this average stock price and will increase as the average stock price increases.

Securities of a subsidiary that are convertible into its parent company s common stock shall be considered among potential common shares of the parent company for the purposes of computing consolidated diluted EPS.

Including the contingently convertible debt in the diluted EPS calculation is anti-dilutive when there is a loss and is, therefore, excluded from the diluted per share calculation under paragraph 16 of SFAS 128. The effect of applying paragraph 16 of SFAS 128 resulted in the exclusion of 820,044, 26,283, and 199,863 shares related to convertible debt, exchangeable securities, or warrants from the diluted EPS calculation of the years ended December 31, 2006, 2005 and 2004, respectively.

Comprehensive income Statement of Financial Accounting Standard (SAFS) No. 130 Reporting Comprehensive Income requires reporting and displaying comprehensive income and its components.

See accompanying accountants audit report.

53

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 3. Summary of Significant Accounting Policies (Continued)

Comprehensive income includes, in addition to net earnings, other items that are reported as direct adjustments to stockholder s equity. Currently, the only Comprehensive income adjustment required for the Company is a foreign currency translation adjustment. Comprehensive income was (\$8,945), (\$2,252), (\$3,454) for the years ended December 31, 2006, 2005, and 2004.

Reclassifications Certain reclassifications have been made to the 2005 and 2004 financial statements to conform to the 2006 presentation.

Variable Interest Entities

In December 2003, the Financial Accounting Standards Board (FASB) issued Interpretation No. 46 (Revised), Consolidation of Variable Interest Entities (FIN No. 46R). This pronouncement clarifies the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements, and changes the criteria by which one Company includes another entity in its consolidated financial statements. This may occur when equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional financial subordinated support from other parties. Although the Company is not required to consolidate under FIN 46R; the Company has determined that it has a significant variable interest in a related entity, for which it is not the primary beneficiary.

At December 31, 2006, the company had a significant variable interest in a related entity GT Distribution, LLC in the form of a receivable in the amount of \$4,722. Primarily because of the common shareholder ownership between the Company and GT Distribution, LLC, the Company is exposed to risk in regards to its variable interest. At the end of 2006, the carrying amount of the assets of GT Distribution, LLC totaled \$11,940 and the carrying amount of its debt totaled \$14,014. During the year ended December 31, 2006 GT Distribution, LLC had revenue of approximately \$20,223. The maximum exposure to the Company is the carrying amount of the receivable recorded at \$4,722.

Note 4. Initial Public Offering

On February 14, 2005, the Company offered 2,500,000 shares of common stock at \$6.00 per share in its initial public offering. All shares were purchased and the Company received \$13,950, net of fees of \$1,050, on February 18, 2005.

On March 2, 2005, the underwriter exercised its option to purchase an additional 375,000 shares at \$6.00 per share. The Company received \$2,093, net of fees of \$157, on March 2, 2005.

The Company had additional expenses related to its initial public offering of \$985, which includes accounting, legal and printing costs. The Company s net cash proceeds after fees and expenses were \$15,057.

Upon completion of the initial public offering, the Company used approximately \$8,000 of the net proceeds to repay the then outstanding balance of a revolving credit facility. Approximately \$4,600 of the initial public offering proceeds was primarily used by the Company to fund operations or acquire capital equipment. Approximately, \$2,500 of initial offering proceeds remained at the time of the Quantum Value Management (QVM) acquisition. The remaining funds were used to pay down debt acquired in the QVM acquisition that occurred on July 3, 2006.

See accompanying accountants audit report.

54

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 5. Inventory

The components of inventory at December 31 are summarized as follows:

	2006	2005
Raw Materials and Purchased Parts	\$ 12,498	\$ 119
Work in Process	3,919	
Finished Goods and Replacement Parts	1,013	1,043
Inventories, net	\$ 17,430	\$ 1,162

At December 31, 2006 and 2005, the Company s inventory included \$438 and \$1,014 of equipment. Equipment included in inventory is not subject to amortization or depreciation. In 2005, the Company transferred approximately \$528 of equipment from inventory to property, plant and equipment. This equipment was reclassified when the Company decided to use the equipment to manufacture driveshafts and no longer held the equipment out for sale.

Note 6. Property, Plant and Equipment

Property, plant and equipment consists of the following:

	2006	2005
Building	\$ 4,913	\$
Machinery and Equipment	802	680
Furniture and Fixtures	9	22
Leasehold Improvements	157	43
Assets under Development	703	1,305
Computer Software & Equipment	59	223
Motor Vehicles	52	
Totals	6,695	2,273
Less: Accumulated Depreciation	(278)	(188)
Net Property and Equipment	\$ 6,417	\$ 2,085

Depreciation expense was \$355 (net of \$190 amortization of deferred gain on building), \$125, and \$66 in 2006, 2005, and 2004 respectively. All Company assets were recorded in compliance with the provisions of SFAS No. 13. The gross value of the building capitalized was \$4,913. Included in accumulated depreciation is the \$208 of depreciation recorded related to the building capitalized during 2006.

Note 7. Goodwill and Other Intangible Assets

The Company accounts for Other Intangible Assets under the guidance of SFAS No. 142, Goodwill and Other Intangible Assets . Under SFAS No. 142, Other Intangible Assets with definite lives are amortized over their estimated useful lives. Indefinite and definite lived intangible assets

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

are subject to annual impairment testing.

See accompanying accountants audit report.

55

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 7. Goodwill and Other Intangible Assets (Continued)

The Company capitalizes certain costs related to patent technology. Additionally, a substantial portion of the purchase price related to the Company's acquisitions has been assigned to patents or unpatented technology, trade name, customer backlog, and customer relationships. The intangibles acquired in acquisitions have been valued using a discounted flow approach. Intangibles, except goodwill, are being amortized over their estimated useful lives.

	Decemb		
	2006	2005	Useful Lives
Patented and unpatented technology	\$ 14,939	\$4,851	10-17 years
Amortization	(1,420)	(639)	
Impairment reserve, net of Accumulated Amortization	(3,915)		
Customer relationships	7,348		20 years
Amortization	(172)		
Trade names and trademarks	4,337		25 years
Amortization	(85)		
Customer Backlog	506		< 1 year
Amortization	(255)		
Intangible assets	21,283	4,212	
Goodwill	13,305		
Goodwill and other intangibles	\$ 34,588	\$ 4,212	

Amortization expense was \$1,288 for the period ended December 31, 2006 and \$296 and \$296 for the periods ended December 31, 2005 and 2004. As part of the Company s required annual impairment analysis and its segment disposal review, an impairment charge in the Testing & Assembly Equipment segment of \$3,915 was made relating to patent carrying value as of December 31, 2006 resulting in a \$0 carrying value.

Estimated amortization expense for the next five years is as follows:

2007	\$ 1,800
2008	\$ 1,549
2009	\$ 1,549
2010	\$ 1,549
2011	\$ 1,549
And subsequent	\$ 13,287

See accompanying accountants audit report.

Table of Contents 74

56

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 8. Accrual Detail

		ar Ended ber 31,
	2006	2005
Account Balances:		
Trade Payable	\$ 13,641	\$ 767
Bank Overdraft	827	
Accounts Payable	\$ 14,468	\$ 767
Accrued Payroll	\$ 596	\$ 72
Accrued Bonus	369	
Accrued Interest	256	
Accrued Commissions	133	143
Accrued Expenses Other	259	54
Accrued Warranty	871	
Accrued Income Tax	64	
Accrued Product Liability	647	
Total Accrued Expenses	\$ 3,195	\$ 269

Note 9. Line of Credit and Debt

Revolving Credit Facility

At December 31, 2006, the Company had drawn \$14,121 under a revolving credit agreement with Comerica bank. The Company is eligible to borrow up to \$16,500 with interest at prime plus 1% (prime was 8.25% at December 31, 2006). The maximum amount of outstanding is limited to the sum of 85% of eligible receivable, 75% eligible Canadian accounts and the lesser of 65% of eligible inventory or \$7,500 plus \$2,500. The credit facility s original maturity dated was January 2, 2005. The maturity date has subsequently been extended and the note is now due on April 1, 2008. The indebtedness is collateralized by substantially all of the Company assets. Additionally, certain shareholders of the Company have personally guaranteed \$2,500 of the note. The facility contains customary limitations including, but not limited to, acquisitions, dividends, repurchase of the Company s stock and capital expenditures. The Agreement also requires the Company to have a minimum Tangible Effective Net Worth, as defined in the agreement.

Revolving Canadian Credit Facility

At December 31, 2006 Manitex Liftking ULC, had a revolving credit agreement with a bank. The Company is eligible to borrow up to \$3,500 (CDN) with interest at Canadian prime rate plus 2%. The maximum amount outstanding is limited to the sum of 80% of eligible receivables and the lesser of 50% of eligible inventory or \$2,500 (CDN). The indebtedness is collateralized by substantially all of Manitex Liftking ULC s assets. At December 31, 2006, the Canadian Line of Credit did not have an outstanding balance.

Revolving Credit Facility

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

As a result of the initial public offering in February 2005, the Company s outstanding balance on its revolving credit facility was reduced to zero and the credit facility was terminated. On February 28, 2005, the Company entered into an agreement with its bank for a new credit facility, one with more favorable terms. The new facility

See accompanying accountants audit report.

57

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 9. Line of Credit and Debt (Continued)

was a two year, \$8,000 revolving credit facility secured by substantially all of the Company s assets. The facility was to expire on February 28, 2007. The facility contained customary limitations including, but not limited to, acquisitions, dividends, and capital expenditures. The interest rate was variable and advances could bear interest at the Eurodollar based rate or the prime based rate. As of June 30, 2006, the facility had a zero balance. The unused facility was merged into Quantum Value Management, LLC s (QVM) existing \$16,500 revolving credit facility as part of the acquisition of QVM.

Note Payable Issued to Acquire QVM

In connection with the Acquisition, the Company has a note payable to the former Members of QVM for \$1,072. The note matures on July 2, 2009 or earlier if there is a change in control as defined in the note or if the Company receives cash proceeds of at least \$25,000 from the sale of its common stock or securities convertible or exchange for its common stock. Interest is payable on the first day of each calendar quarter, commencing on September 1, 2006. The Interest is computed using the prime rate announced by Comerica Bank at its Detroit office on the last business day immediately preceding the applicable interest payment date. In the event of default interest is accelerated and increase to prime plus 3%.

Note Payable Issued to Acquire Liftking Industries

In connection with the Liftking Industries Acquisition, the Company has a note payable to the seller for \$3,200 (CDN). The Note shall provide for interest at 1% over the prime rate of interest charged by Comerica Bank, calculated from the closing date and payable quarterly in arrears commencing April 1, 2007, and for principal payments of two hundred thousand dollars (CDN) quarterly commencing April 1, 2007, with the final installment of principal and interest thereon due December 31, 2011. The note payable is subject to a general security agreement which subordinates the seller s security interest to the interest of the buyer s senior secured credit facility, but shall otherwise rank ahead of the seller s other secured creditors.

Note Payable Bank

At December 31, 2006, the Company has a \$14,000 note payable to a bank. The note payable to the bank was assumed in connection with the QVM acquisition. The note was due on September 10, 2006. The maturity date has subsequently been extended and the note is now due on April 1, 2008. The note has an interest rate of prime plus 1% until maturity, whether by acceleration or otherwise, or until default, as defined in the agreement, and after that at a default rate of prime plus 4%. Interest is payable the first day of each month. The bank has been granted security interest in substantially all the assets of the Company s Manitex subsidiary. The former members of QVM unconditionally guarantee the note.

Subordinated Debt

The Company had a note payable to a shareholder with interest at 20% per annum which required quarterly interest only payments of 8% with the remaining 12% added to principal when due. The principal balance and all outstanding interest were originally due in full on August 1, 2008. The note was subordinate to the line of credit. In April 2004, the agreement was modified to accrue all interest and add the interest to the principal. In October 2004, the rate was modified to include a conversion option to convert the total amount due, including interest, upon the Company s completion of its initial public offering. In February 2005, the Company issued 1,195,900 shares of common stock as settlement for the \$7,175 of debt, including \$1,275 of interest.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 10. Income Taxes

Information pertaining to the Company s income before income taxes is as follows:

	Year ei	r 31,	
	2006	2005	2004
Income (loss) before income taxes:			
Domestic	\$ (9,724)	\$ (3,336)	\$ (5,224)
Foreign	(491)		
Total income before taxes	\$ (10,215)	\$ (3,336)	\$ 5,224)

Information pertaining to the Company s provision (benefit) for income taxes is as follows:

	Year ended December 31,		
	20	06	2005
Provision (benefit) for income taxes:			
Current:			
Federal	\$	64	\$
State and local		42	
		106	
Deferred:			
Federal	(1,	,432)	(1,084)
State and local			
Total provision for income taxes	\$ (1,	,326)	\$ (1,084)

The Company recorded a tax provision (benefit) of (\$1,326) (an effective tax rate of 12.98%) and (\$1,084) (an effective tax rate of 32.49%) for the years ended December 31, 2006 and 2005, respectively. The Company also recorded net deferred tax liabilities of \$4,518 in the purchase accounting for Manitex, Inc.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 10. Income Taxes (Continued)

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and income tax purposes. Significant components of the Company s deferred tax assets and liabilities are as follows:

		ended nber 31,
	2006	2005
Deferred tax assets:		
Current:		
Accrued expenses and other liabilities	\$ 1,303	\$ 577
Long-term:		
Deferred gain	1,465	
Property, plant and equipment	613	
Unrealized foreign currency loss	30	
Net operating loss carryforwards	3,326	2,529
Tax credit carryforwards	31	
Total deferred tax asset	6,768	3,106
Valuation allowance	(2,128)	
Total deferred tax asset net of valuation allowance	4,640	3,106
Deferred tax liabilities:		
Long-term:		
Property, plant and equipment		20
Intangibles	4,640	
-		
Total deferred tax liability	4,640	20
Net deferred tax liabilities	\$	\$ 3,086

The effective tax rate before income taxes varies from the current statutory federal income tax rate as follows:

	Year ended		
	Decembe	er 31,	
	2006	2005	
Statutory rate	34.00%	34.00%	
State and local taxes	-0.27	0.00	
Permanent differences	-0.22	-1.51	
Change in valuation allowance	-20.55	0.00	
	12.98%	32.49%	

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income prior to the expiration of any net operating loss carryforwards. Due to the uncertainty regarding the Company s ability to utilize its net operating losses in the future, the Company has provided a full valuation allowance against its net deferred tax assets. For the year ended December 31, 2006, a valuation allowance of \$2,128 was recorded.

See accompanying accountants audit report.

60

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 10. Income Taxes (Continued)

The Company has approximately \$9,800 and \$7,400 of federal net operating loss carryforwards at December 31, 2006 and 2005, respectively. Such loss carryforwards expire beginning in 2023 through 2026, if not utilized, and may be subject to certain utilization limitations provided by the Internal Revenue Code.

In October 2004, the American Jobs Creation Act of 2004 (the Act) became effective. The Act made changes to the income tax laws that affected the Company beginning in 2005, the most significant of which is a new deduction relating to qualifying domestic production activities. The deduction is equal to 3% of qualifying income for 2005 and 2006, 6% in 2007 through 2009, and by 2010, 9% of such income. Due to limitations associated with claiming the benefits of this deduction, the Company did not derive any benefits in 2006 or 2005.

Note 11. Supplemental Cash Flow Disclosures

Interest received and paid, income taxes paid and non-cash transactions incurred during the years ended December 31, 2006, 2005, and 2004 were as follows:

	2006	2005	2004
Interest Received	\$ 39	\$ 155	\$
Interest Paid	1,713	54	261
Income Taxes	631		
Non-Cash Transactions:			
Acquisition note QVM	1,072		
Acquisition note Lifting Industries, Inc.	2,796		
Acquisition stock QVM	916		
Acquisition stock Liftking Industries, Inc	1,024		
Interest Expense added to Principal Debt			1,075
Conversion of Debt to Stock		7,175	
Capitalization of Machines from Inventory		527	

Note 12. Operating and Capital Leases

The Company has a twelve year lease which expires in April 2018 that provides for monthly lease payments of \$67 for its Georgetown, Texas facility. The lease has been classified as a capital lease under the provisions of FASB Statement No. 13. The Company has also entered into several small equipment leases, with lease terms of three years or less that it has determined are required to be capitalized under the provisions of FASB Statement No. 13. The remaining minimum lease payments for these leases are approximately \$199.

The Company leases its Wixom, MI facility under an operating lease. Monthly payments under the lease are \$22. The lease expires September 1, 2007. Total rent expense related to this lease was \$262 each for the years ended December 31, 2006, 2005, and 2004, respectively.

The Company leases its Woodbridge, Ontario facility under an operating lease. Monthly payments under the lease are \$32. The lease expires May 31, 2009. Total rent expense related to this lease was \$32 for the year ended December 31, 2006.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 12. Operating and Capital Leases (Continued)

The Company leases certain equipment and vehicles under leases that are classified as operating leases under FASB No. 13. Total rent expense for to these leases were \$26 and \$38, and \$81 for the years ended December 31, 2006, 2005, and 2004.

Future Minimum Lease Payments are:

Years	Operating Leases		Capital Lease	
2007	\$	685	\$	936
2008		418		856
2009		164		804
2010				804
2011				804
Subsequent				5,092
Total Minimum Lease Payments	\$	1,267	\$	9,296
Less: imputed interest of approximately 12%				4,255
Present value of minimum lease payment			\$	5,041

		Accu	mulated	Depre	eciation	Inf	terest
Capital Item	Cost	Depreciation		Expense		Ex	pense
Building Georgetown, TX	\$ 4,913	\$	208	\$	18	\$	307
Other Capitalized lease	87		8		2		3
Capital Equipment Totals	\$ 5,000	\$	216	\$	20	\$	310

Sales and Leaseback In accordance with FASB 13, 66 and 98, at December 31, 2006, the Company has deferred revenue of \$4,310 related to the sales and leaseback of Georgetown operating facilities.

Note 13. 401K Profit Sharing Plan

The Company s Testing & Assembly Equipment segment sponsors a 401K profit sharing plan that covers all Testing & Assembly Equipment segment employees of the Company. The plan allows eligible employees to withhold amounts from their pay on a pre-tax basis and invest in self directed investment accounts.

The Company s Manitex, Inc. subsidiary also sponsors a 401K plan for all Manitex employees. The plan is open to employees 21 years of age & older. There is no minimum employment duration required before eligibility. The plan allows for monthly enrollment and contribution changes.

The current discretionary match authorized by Manitex, Inc. is a dollar for dollar match on the first 3% of income, followed by a \$.50 contribution for each dollar invested on the next 3% of income. There is currently no dollar limit regarding matched funds and the plan also calls

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

for immediate vesting of the employer contribution component. The employer match is paid when payroll is processed.

The amount paid in matching contributions by the company since the QVM acquisition is approximately \$91.

See accompanying accountants audit report.

62

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 14. Accrued Warranties

Effective January 1, 2006, a liability for estimated warranty claims is accrued at the time of sale. The liability is established using historical warranty claim experience. Historical warranty experience is, however, reviewed by management.

The current provision may be adjusted to take into account unusual or non-recurring events in the past or anticipated changes in future warranty claims. Adjustments to the initial warranty accrual are recorded if actual claim experience indicates that adjustments are necessary. Warranty reserves are reviewed to ensure critical assumptions are updated for known events that may impact the potential warranty liability.

The following table summarizes the changes in product warranty liability:

	2006
Balance December 31, 2005	\$
Business Acquired	849
Accrual for warranties issued during the year	870
Warranty Services provided	(873)
Changes in estimates	25
Balance December 31, 2006	\$ 871

Note 15. Unrealized Loss on Cost in Excess of Billing

During the year ended December 31, 2006, the Company wrote off \$169 of outstanding reserves against cost in excess of billings and reduced the outstanding reserves associated with the two contracts where payment was determined to be permanently impaired due to customer refusal to tender payment.

During the year ended December 31, 2005, the Company recorded reserves totaling \$169 against cost in excess of billings related to two contracts for two different customers. The customers have raised questions regarding the capabilities of the specialty equipment being constructed for them. The reserves reduce the carrying value of the contracts to the estimated net realizable value of the contracts.

During the year ended December 31, 2004, a customer delayed delivery on a piece of equipment currently under contract and substantially completed. The customer s failure to take delivery has raised doubt to the realization of the amounts to be billed under the contract. Therefore, management has recorded a reserve of \$1,565, net of recoverable value of the equipment, against cost in excess of billings.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 16. Segment Information

The following is financial information for our two operating segments, i.e., Lifting Equipment and Testing & Assembly Equipment. The financial information for the Lifting segment is included from the date of acquisition(s).

	Year ended December 31,		
	2006	2005	2004
Net Sales			
Lifting Equipment	\$ 40,676	\$	\$
Testing & Assembly Equipment	5,092	7,641	7,929
Total	\$ 45,768	\$ 7,641	\$ 7,929
Operating Earnings			
Lifting Equipment	\$ 1,976	\$	\$
Testing & Assembly Equipment	(10,246)	(3,432)	(3,889)
Total	\$ (8,270)	\$ (3,432)	\$ (3,889)
Total Assets			
Lifting Equipment	\$ 70,452	\$	\$
Testing & Assembly Equipment	13,392	17,227	11,885
Total	\$ 83,844	\$ 17,227	\$ 11,885

Acquisitions accounted for as purchases have been included in the Company s results from their respective dates of acquisition. QVM and Manitex Liftking were acquired on July 3, 2006 and November 30, 2006, respectively. Expenses of corporate nature incurred after the QVM acquisition have been allocated to the two segments.

The percentage of our revenue by country for the past three years is as follows:

	2006	2005	2004
United States	80%	33%	81%
Canada	10		
Brazil	5	19	
Korea	3	33	4
Mexico	1	15	15
China	1		
	100%	100%	100%

See accompanying accountants audit report.

64

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 16. Segment Information (Continued)

The Company attributes revenue to different geographic areas based on the location of the installation or shipment of the equipment sold. Long-Lived Assets are based on where the operating unit is domiciled. Revenues and Long-Lived Assets for the years ended December 31, 2006, 2005, and 2004 are as follows:

Long Lived Asset break-out

	2006	2005
United States	\$ 46,036	\$ 9,603
Other North America	1,694	
Total Long-Lived Assets	\$ 47,730	\$ 9,603

Due to the nature of the Company s business, the Company s sales are concentrated with a small number of customers representing more than 10% of the total revenues. In 2006, the Company had two customers with revenues that equaled or exceeded 10% of total revenues. The percentage for these two customers was 12% and 10%. In 2005, the Company had five customers with revenues that exceeded 10% of total revenues. The percents for each of the five customers are 19.3%, 18.5%, 17.3%, 13.7% and 12.7%. In 2004, the Company had three customers with revenues that exceeded 10% of total revenues. The percents for each of the three customers are 35.7%, 24.4% and 16.8%.

Note 17. Acquisitions

QVM (Manitex) Acquisition

On July, 3, 2006, pursuant to the Purchase Agreement, dated as of May 16, 2006 and as amended on July 3, 2006 with Quantum Value Management, LLC (QVM or the Parent) and all of the members of the Parent (the Members), the Company purchased from the Members all the outstanding membership interest of the Parent (the Acquisition). The Company acquired Manitex through its acquisition of all the membership interest in the Parent. The aggregate consideration (the Consideration) paid in connection with the Acquisition was approximately \$1,998, which is subject to post-closing working capital adjustments, consisting of (i) 234,875 shares of the Company common stock valued at \$916, and (ii) a Non-Negotiable Subordinated Promissory Note for approximately \$1,072.

The issuance of \$1,072 negotiable subordinate promissory note and stock issued valued at \$916 did not result in any actual cash receipts or disbursements; therefore, they are non-cash items. As such, the \$1,988 is not reflected in the Company s Statement of Cash Flows; however, it does affect both investing and financing activities of the Company.

The Acquisition has been accounted for as a purchase business combination. Under the purchase method of accounting, the assets acquired and liabilities assumed are recorded at the date of acquisition at their respective fair values.

See accompanying accountants audit report.

65

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 17. Acquisitions (Continued)

The results of operations for the Acquisition have been included in the accompanying consolidated statement of operations from the date of the Acquisition. The total cost of the acquisition is as follows:

Acquisition Cost:	
Promissory note issued by Veri-Tek	\$ 1,072
Veri-Tek common stock (234,875 @\$3.90)	916
Direct transaction fees and expenses	11
Cash and cash equivalents received	(1)
Total purchase price paid	\$ 1,998
Less non-cash items:	
Note	(1,072)
Common Stock	(916)
Net consideration paid	\$ 10

The stock issued in connection with the acquisition of QVM is valued based on the average of closing prices for a four day period starting two days before the announcement of the acquisition and two days after the announcement of the acquisition.

The above purchase price has been allocated based on an estimate of the fair values of assets acquired and liabilities assumed. The final valuation of net assets is expected to be completed as soon as possible, but no later than one year from the acquisition date in accordance with generally accepted accounting principals.

The purchase price has been preliminarily allocated based on management s estimates as follows (in thousands):

Purchase Price Allocation:	
Trade receivables (net)	\$ 10,453
Receivable from related parties	4,945
Inventories	10,197
Prepaid expense	480
Building and Equipment	5,913
Tradename & Trademarks	4,200
Patented & Unpatented Technology	9,500
Customer Backlog	400
Customer Relationships	6,800
Goodwill	13,305
Accounts payable	(10,241)
Accrued expenses & other current liabilities	(7,494)
Federal taxes Payable	(579)
Line of credit	(16,156)
Note payable	(20,000)

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Capital Lease Obligations Deferred tax liability	(5,207) (4,518)
Total purchase price paid	\$ 1,998

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 17. Acquisitions (Continued)

The above purchase price allocation is materially different from the one that is in our 8-K/A that was filed on September 19, 2006. Building and equipment is now estimated at \$5,913. In the earlier filing, it was estimated at \$1,000. The material increase is the result of capitalizing the lease related to the Georgetown facility. Subsequent to the filing of the 8-K/A, it was determined that the lease was required to be capitalized under the provisions of FASB Statement No. 13. Capitalization of the lease results in an increase in building and equipment and a corresponding increase in capital lease obligations.

Intangibles assets and goodwill increased from \$27,180 to \$34,588 which is principally the result of increases in liabilities at the date of acquisition. The increase reflects a deferred tax change of \$6,208 (resulting in a deferred tax liability of \$4,518) and an increase in accounts payable and accruals. The deferred tax liability is based on analysis of the differences between financial accounting and tax basis of the assets liabilities.

Also since the 8-K/A was filed on September 19, 2006, a valuation study has been completed to allocate the purchase price. This resulted in a significant reduction of goodwill with an offsetting increase in identifiable intangibles. The identifiable intangibles have definitive lives and, therefore, are amortized. The amortization of the identifiable intangibles is not deductible for taxes purposes and, therefore, gives rise to a deferred tax liability. The non-deductible amortization was taken into account in completing the analysis referred to in preceding paragraph.

Accounts payable and accruals were adjusted to account for additional liabilities that were discovered after the 8-K/A was filed.

A history of operating margins and profitability, service and manufacturing base and a leading presence in the lifting equipment industry resulted in the recognition of \$13,305 of Goodwill.

Note payable Assumed in the QVM Acquisition

QVM, at the date of the Acquisition, had a \$20,000 note payable to a bank that was due on September 10, 2006. The maturity date has subsequently been extended and the note is now due on April 1, 2008. The note has an interest rate of prime plus 1% until maturity, whether by acceleration or otherwise, or until default, as defined in the agreement, and after that at a default rate of prime plus 4%. Interest is payable the first day of each month. The bank has been granted security interest in substantially all the assets of the Company s Manitex subsidiary. The former members of QVM unconditionally guarantee the note.

Liftking Acquisition

On November 30, 2006, the Company, through its wholly owned subsidiary, Manitex Liftking, ULC, an Alberta unlimited liability company (Manitex Liftking) completed the acquisition (the Liftking Acquisition) of all of the operating assets of Liftking Industries, Inc. an Ontario, Canada corporation (Lifting). The aggregate consideration (the Consideration) paid in connection with the Acquisition was approximately \$7,140, which is subject to post-closing working capital adjustment. The Consideration paid includes \$3,320 of cash, 266,000 exchangeable shares of common stock of Manitex Liftking, valued at \$1,024 and a Non-Negotiable Subordinated Promissory Note for approximately \$2,796.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 17. Acquisitions (Continued)

The total cost of the Liftking Industries acquisition is as follows:

Acquisition Cost:	
Promissory note issued	\$ 2,796
Manitex common stock (266,000 @\$3.85)	1,024
Cash and cash equivalents	3,320
Total purchase price paid	\$ 7,140
Less non cash items:	
Note	(2,796)
Exchangeable Subsidiary Stock	(1,024)
Net consideration paid	\$ 3,320

The issuance of \$2,796 negotiable subordinate promissory note and exchangeable stock issued valued at \$1,024 did not result in any actual cash receipts or disbursements; therefore, they are non-cash items. As such, the \$3,820 is not reflected in the Company s Statement of Cash Flows; however, it does affect both investing and financing activities of the Company.

The purchase price has been preliminarily allocated based on management s estimates as follows:

Purchase Price Allocation:	
(Thousands of Dollars)	
Accounts Receivable (Net)	\$ 2,337
Inventory	6,926
Prepaid Expenses	174
Equipment	361
Other Assets	36
Trade names & Trademarks	137
Technology	582
Customer Backlog	106
Customer Relationships	549
Accounts Payable	(3,077)
Accrued Expense	(386)
Progress & Customer Deposits	(605)
Total Purchase Price paid	\$ 7,140

See accompanying accountants audit report.

68

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 17. Acquisitions (Continued)

The following unaudited pro forma information assumes the acquisitions of QVM and Liftking occurred on January 1, 2005. The unaudited pro forma results have been prepared for informational purposes only and do not purport to represent the results of operations that would have been had the Acquisition occurred as of the date indicated, nor of future results of operations. The unaudited pro forma results for the year ended December 31, 2006 and 2005 are as follows (in thousand, except per share data)

	Twelve m	Twelve months Ended		
	December 31, 2006	Dec	December 31, 2005	
Net Sales	\$ 94,860	\$	85,980	
Net Earnings	\$ (11,572)	\$	(2,986)	
EPS:				
Basic	\$ (2.02)	\$	(0.62)	
Diluted	\$ (2.02)	\$	(0.62)	

Pro Forma Adjustment Note

Pro Forma adjustments were made to give effect to the amortization of the intangibles recorded as a result of the acquisition, which would have resulted in \$823 and \$2,082 of additional amortization expense in 2006 and 2005, respectively. Additionally, Pro Forma adjustments were made to give effect to the interest on the notes to sellers issued in connection with the acquisitions (Manitex and Manitex Liftking), which would have resulted in \$184 and \$279 of additional interest expense in 2006 and 2005, respectively.

Note 18. Equity

Issuance of Common Stock and Warrants

Stock Split

On July 1, 2004 the Board of Directors authorized a 300 to 1 stock split to be implemented by stock dividend of 299 shares for each share outstanding to shareholders of record July 21, 2004 payable on July 21, 2004.

On February 7, 2005, the Board of Directors authorized a 1 for 3.730879244 reverse stock split to shareholders of record on February 7, 2005 effective on February 7, 2005.

Initial Public Offering

In February 2005, in connection with the Company s initial offering the Company issued 2,875,000 shares of common stock. (See Note 4.)

Conversion of Debt Securities

In February 2005, Veri-Tek s \$7,175 contingently convertible subordinated debt was converted into 1,195,900 shares of common stock upon consummation of the initial public offering.

Stock Issuance

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

On July 3, 2006, the Company issued 234,875 shares of common stock in connection with its purchase of Manitex through the acquisition of all the membership interests of QVM.

See accompanying accountants audit report.

69

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 18. Equity (Continued)

Private Placement

On November 15, 2006, the Company closed a \$11,136 private placement of its common stock (the Private Placement) pursuant to the terms of a security purchase agreement entered into among the Company and certain institutional investors on November 3, 2006 (the Securities Purchase Agreement). Pursuant to the Securities Purchase Agreement, Veri-Tek issued 2,750,000 shares of its common stock. In connection with the sale of stock the Company incurred investment banking fees of \$778 and legal fees of approximately \$61. The Company s net cash proceeds after fees and expenses were \$10,298 with \$8,026 and \$2,272 being allocated to common stock and warrants, respectively.

In connection with the Private Place the Company has filed a Form S-3 Registration Statement to register the securities issued in the Private Placement. The Security and Exchange Commission (SEC) is currently reviewing the S-3 Registration Statement. As such, the S-3 Registration Statement has not yet been declared effective.

Stock Warrants

The Security Purchase Agreement provided for the issuance of series A and Series B warrants. The Series A Warrants and the Series B Warrants (together the Warrants) were issued upon the closing of the Private Placement and will be exercisable after the sixth month anniversary of the issuance date of the Warrants until November 15, 2011. The Series A warrant holders can purchase 550,000 shares of the Company s common stock. The Series A Warrants have an exercise price of \$4.05 per share. The Series B warrant holders can purchase 550,000 shares of the Company s common stock. The Series B Warrants have an exercise price of \$4.25 per share.

Roth Capital Partners, LLC acted as exclusive placement agent for the Private Placement and received cash and warrants to purchase the Company s common stock as a placement agent fee.

The Company issued warrants to purchase an aggregate of 192,500 shares of the Company s common stock to a finder and to Roth Capital Partners, LLC for acting as placement agent in connection with the Private Placement. These warrants will be exercisable until November 15, 2011, and have an exercise price of \$4.62 per share.

The Warrants will be exercisable on a cashless basis under certain circumstances, and are callable under certain circumstances. In 2006, the Company issued warrants as follows:

Number of Shares	Exercise Price	Expiration Date	In Connection With
550,000	\$4.05	November 15, 2011	Private placement
550,000	\$4.25	November 15, 2011	Private placement
192,500	\$4.62	November 15, 2011	Placement Agent Fee

In 2005 the Company did not issue any warrants.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 18. Equity (Continued)

The following table contains information regarding warrants for the years ended December 31, 2006 and 2005 respectively:

		2006	2005		
	Warrants	Price per Share	Warrants Price per Share		
Outstanding on January 1					
Issued	1,292,500	\$ 4.05-\$4.62			
Exercised					
Cancelled					
Outstanding on December 31	1,292,500	\$ 4.05-\$4.62			
Weighted average exercise price	\$ 4.22				
Weighted average fair value of warrants					
granted during the year	\$ 2,272,291				
Weighted average remaining life of					
warrants at December 31	4.87 years				

The fair value of the warrants at date of issuance was estimated using the Black-Scholes Model with the following assumptions:

	2006	2005
Risk-free interest rate	4.632%	
Expected life	5 years	
Expected dividends	None	
Expected volatility	52.189%	

2004 Equity Incentive Plan

In 2004, the Company adopted the 2004 Equity Incentive Plan. The maximum number of shares of common stock reserved for issuance under the plan is 350,000 shares. The total number of shares reserved for issuance may, however, may be adjusted to reflect certain corporate transactions or changes in our capital structure. Our employees and members of our board of directors who are not our employees or employees of our affiliates are eligible to participate in the plan. The plan is administered by a committee of our board comprised of members who are outside directors. The plan provides that the committee has the authority to, among other things, select plan participants, determine the type and amount of awards, determine award terms, fix all other conditions of any awards, interpret the plan and any plan awards. Under the plan, the committee can grant stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares and performance units, except Directors may not be granted stock appreciation rights, performance shares and performance units. During any calendar year, participants are limited in the number of grants they may receive under the plan. In any year, an individual may not receive options for more than 15,000 shares, stock appreciate rights with respect to more than 20,000 shares, more than 20,000 shares of restricted stock and/or an award for more than 10,000 performance

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 18. Equity (Continued)

shares or restricted stock units or performance units. The plan requires that the exercise price for stock options and stock appreciation rights be not less than fair market value of our common stock on date of grant.

Through December 31, 2006, no grants have been made under the 2004 Equity Incentive Plan.

Note 19. Minority Interest

On November 30, 2006, the Company issued 266,000 shares of stock in Manitex Liftking Canadian Subsidiary with a value of \$1,024. These shares are exchangeable into 266,000 shares of the Company s Common Stock. As of December 31, 2006, the shares had not yet been exchanged for Veri-Tek International Corp. Common Stock. Until the shares are exchanged, the value of the exchangeable shares is shown as a minority interest. The Company expects that the shares will be exchanged for Veri-Tek International Corp. Common Stock.

Note 20. Employee Stock Based Compensation

The Company adopted SFAS No. 123R. SFAS No. 123R requires the recognition of all stock-based payments in the financial statements based on the fair value of the award on the grant date after July 1, 2005. Prior to the adoption of SFAS No. 123R, the Company accounted for its stock-based compensation using the intrinsic value method under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees and related interpretations as allowed under SFAS No. 123, Accounting for Stock-Based Compensation. The adoption of SFAS No. 123R had no effect as no options or stock appreciation rights have been issued under the Company s 2004 Equity Incentive Plan.

Note 21. New Accounting Pronouncements

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4. This statement amends the guidance in ARB No. 43 Chapter 4, Inventory Pricing, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). Paragraph 5 of ARB No. 43, Chapter 4, previously stated that, under some circumstances, items such as idle facility expense, excessive spoilage, double freight, and rehandling costs may be so abnormal to require treatment as a current period charges. This statement requires that those items be recognized as current-period charges regardless of whether they meet the criterion of so abnormal. In addition, this statement requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. The provisions of this statement will be effective for inventory costs during the fiscal years beginning after June 15, 2005. The Company adopted the statement on January 1, 2006. The adoption of this statement did not have a material impact on the Company s financial condition, results of operations or cash flows.

On December 16, 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment, which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123R). SFAS 123R supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and amends SFAS 95, Statement of Cash Flows. Generally, the approach in SFAS 123R is similar to the approach described in SFAS 123. However, SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. SFAS 123R must be adopted no later than July 1, 2005. Early adoption will be permitted in periods in which

See accompanying accountants audit report.

72

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 21. New Accounting Pronouncements (Continued)

financial statements have not yet been issued. The Company adopted SFAS 123R on July 1, 2005. The adoption of this statement did not have a material impact on the Company s financial condition, results of operations or cash flows.

In March 2005, the SEC released Staff Accounting Bulletin No 107, Share Based Payment (SAB 107), which provides interpretive guidance related to the interaction between SFAS 123(R) and certain SEC rules and regulations. In April 2005, the SEC amended the compliance dates for SFAS 123(R) to allow companies to implement the standard at the beginning of the next fiscal year, instead of the next reporting period beginning after June 15, 2005. The Company adopted the Staff Accounting Bulletin No. 107 on January 1, 2006. The adoption of this statement did not have a material impact on the Company s financial condition, results of operations or cash flows.

In March 2005, the FASB issued FASB Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations (FIN 47). FIN 47 provides guidance relating to the identification of and financial reporting for legal obligations to perform an asset retirement activity. The Interpretation requires recognition of a liability for the fair value of a conditional asset retirement obligation when incurred if the liability s fair value can be reasonably estimated. FIN 47 also defines when an entity would have sufficient information to reasonably estimate the fair value of an asset retirement obligation. The provision is effective no later than the end of fiscal years ending after December 15, 2005. The Company adopted FIN 47 on January 1, 2006. The adoption did not have a material impact on the Company's financial position, results of operations, or cash flows.

In May 2005, the FASB issued FASB Statement No. 154, Accounting Changes and Error Corrections. This new standard replaces APB Opinion No. 20, Accounting Changes, and FASB Statement No. 3, Reporting Accounting Changes in Interim Financial Statements, and represents another step in the FASB is goal to converge its standards with those issued by the IASB. Among other changes, Statement 154 requires that a voluntary change in accounting principle be applied retrospectively with all prior period financial statements presented on the new accounting principle, unless it is impracticable to do so. Statement 154 also provides that (1) a change in method of depreciating or amortizing a long-lived non-financial asset be accounted for as a change in estimate (prospectively) that was effected by a change in accounting principle, and (2) correction of errors in previously issued financial statements should be termed a restatement. The new standard is effective for accounting changes and correction of errors made in fiscal years beginning after December 5, 2005. Early adoption of this standard is permitted for accounting changes and correction of errors made in fiscal years beginning after June 1, 2005. The Company adopted the SFAS No. 154 on January 1, 2006. The adoption of the Statement did not have a material impact on its financial position, results of operations or cash flows.

In February of 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, which is intended to simplify the accounting and improve the financial reporting of certain hybrid financial instruments (i.e. derivatives embedded in other financial instruments). The statement amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities a replacement of FASB Statement No. 125. SFAS No. 155 is effective for all financial instruments issued or acquired after the beginning of an entity s first fiscal year beginning after September 15, 2006. The Company is currently evaluating the impact SFAS No. 155 will have on its financial statements, if any.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 21. New Accounting Pronouncements (Continued)

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140 which is effective for the fiscal years beginning after September 15, 2006. The FASB issues this statement to simplify the accounting for servicing rights and to reduce the volatility that results from using different measurement attributes. The Company has evaluated the new statement and determined that this statement will not have a significant impact on the determination or reporting of the Company s financial results.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. This statement defines fair value, establishes a framework for measuring fair value, and expands the related disclosure requirements. The Company is currently evaluating the potential impact of this statement.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106 and 132(R) (SFAS 158). This statement requires balance sheet recognition of the overfunded or underfunded status of pension and postretirement benefit plans. Under SFAS 158, actuarial gains and losses, prior service costs or credits, and any remaining transition assets or obligations that have not been recognized under previous accounting standards must be recognized in Accumulated Other Non-Shareowners Changes in Equity, net of tax effects, until they are amortized as a component of net periodic benefit cost. In addition, the measurement date, the date at which plan assets and the benefit obligation are measured, is required to be the company s fiscal year end. SFAS 158 is effective for publicly-held companies for fiscal years ending after December 15, 2006, except for the measurement date provisions, which are effective for fiscal years ending after December 15, 2008. The adoption of SFAS No. 158 is not expected to have a significant impact to the Company s overall results or financial position.

In June 2006, the FASB issued FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109) which is effective for fiscal years beginning after December 15, 2006. This interpretation was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Company is currently evaluating the potential impact of this interpretation.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), to address diversity in practice in quantifying financial statement misstatements. SAB 108 requires that misstatements be quantified based on their impact on each of the Company s financial statements and related disclosures. On December 31, 2006, the Company adopted SAB 108. The adoption of SAB 108 did not impact the Company s financial statements.

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 22. Contractual Obligations

	Payments due by period				
	Total	2007	2008-2009	2010-2011	Thereafter
Revolving credit Facility	\$ 14,121	\$	\$ 14,121	\$	\$
Term Loan	14,000		14,000		
Note to Former QVM members	1,072				1,072
Note to Liftking Industries, Inc.	2,745	515	1,373	857	
Operating Lease Obligations	1,267	685	582		
Capital Lease Obligations	9,296	936	1,660	1,608	5,092
Purchase Obligations	16,879	16,879			
Total	\$ 59,380	\$ 19,015	\$ 31,736	\$ 2,465	\$ 6,164

¹⁾ Purchase obligations include commitments of approximately \$16,700 relating to inventory items. The balance is attributable to non-inventory items, including fixed assets, research and development materials, supplies and services.

Note 23. Transactions Between the Company and Related Parties

In the course of conducting its business, the Company has entered into certain related party transactions. In April, 2006, prior to its acquisition by the Company, Manitex completed a sale and leaseback transaction of its Georgetown, Texas facility to an entity controlled by one of its affiliates, who was also a significant shareholder of the Company. The sale price was \$5,000 and the proceeds of the transactions were used to reduce Manitex s debt under its credit facility. The lease has a twelve year term and provides for monthly rent of \$67. Although the Company did not obtain an independent valuation of the property or the terms of the sale and leaseback transaction in connection with its acquisition of Manitex, it believes the terms of the lease are at least as favorable to the Company as they could have obtained from an unaffiliated third party.

The sale and leaseback transaction resulted in a gain of approximately \$4,600. Per paragraph 33 of FASB Statement No. 13 Accounting for Leases , sales-leaseback transactions are treated as a single financing transaction in which any profit or loss on the sale is deferred and amortized. As such, the gain has been deferred and is being amortized on a straight line basis over the life of the lease. The lease has been classified as a capital lease under the provisions of FASB Statement No. 13. Furthermore, the land and building are treated as a single unit in this transaction because the fair value of the land is less than 25% the total fair value of the leased property at the inception of the lease. The amortization of the deferred gain offsets depreciation expense.

The Company, through its Manitex and Manitex Liftking subsidiaries, purchase and sell parts to GT Distribution, Inc. (GT). GT is owned in part by the Company s Chairman and Chief Executive Officer. Although the Company does not independently verify the cost of such parts, it believes the terms of such purchases and sales were at least as favorable to the Company as terms that it could obtain from a third party. As of December 31, 2006, the Company had \$37 outstanding Accounts Receivable from GT and \$253 outstanding Accounts Payable due to GT with respect to the purchase and sale of parts.

GT has three operating subsidiaries, BGI USA, Inc. (BGI), Crane & Machinery, Inc., and Schaeff Lift Truck, Inc. BGI is a distributor of assembly parts used to manufacture various lifting equipment. Crane & Machinery, Inc. distributes Terex and Manitex cranes, and services and sells replacement parts for most brands of light duty

See accompanying accountants audit report.

75

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 23. Transactions Between the Company and Related Parties (Continued)

and rough terrain cranes. Schaeff Lift Truck, Inc. manufactures electric forklifts and a line of heavy duty, rough terrain, diesel powered forklifts. Schaeff Lift Truck, Inc. has a 100% owned subsidiary domiciled in Bulgaria, SL Industries, Ltd.

The following is a summary of the amounts attributable to certain related party transactions as described in the footnotes to the table, for the periods indicated:

	2006		2005
Georgetown Facility 1	\$	565	n.a
Woodbridge Facility 2		32	n.a
Allocation of Insurance Expense 3		139	n.a
Sales to:			
Crane & Machinery		67	n.a.
Total Sales		67	n.a.
Purchases from:			
BGI		367	n.a.
SL Industries, Ltd		512	n.a.
Noble International		168	n.a.
Total Purchases	\$ 1	1,047	n.a.

- The Company leases its 188,000 sq. ft. Georgetown, Texas manufacturing facility from an entity owned by one of the Company s significant shareholders in fiscal 2006. Pursuant to the terms of the lease, the Company makes monthly lease payment of \$67. The Company is also responsible for all the associated operating expenses including, insurance, property taxes and repairs. Under the lease, which expires April 30, 2018, monthly rent is adjusted annually by the lesser of increase in the Consumer Price Index or 2%.
- The Company leases its 85,000 sq. ft. Woodbridge facility from an entity owned by a stockholder of the Company and relative of Manitex Liftking ULC s, president and CEO. Pursuant to the terms of the lease, the Company makes monthly lease payments of \$32. The Company is also responsible for all the associated operations expenses, including insurance, property taxes, and repairs. The lease will expire on May 31, 2009.
- For 2006, GT Distribution, Inc. and its subsidiaries are covered under Manitex s general, product liability and umbrella insurance policies. In exchange for this coverage, GT Distribution will pay Manitex \$139 based on GT Distribution s annual sales. The above table includes a prorated portion covering the amount relating to the period starting from the date of the acquisition.

In February 2005, the Company issued 1,195,900 shares of common stock to a significant shareholder as settlement for its \$7,175 of subordinated debt, including interest of \$1,275 owed to such shareholder.

As of December 31, 2006, the Company had a receivable of \$4,722 from GT Distribution, which includes amounts owed to Crane & Machinery, Inc. GT Distribution expects to settle this receivable within twelve months by transferring certain of its assets to Veri-Tek International, Corp. On March 29, 2007, the Company and GT Distribution entered into a non-binding letter of intent in which GT agreed to transfer to the Company

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

all of its rights to and interests in the assets constituting the Noble forklift product line, including all inventory, contract

See accompanying accountants audit report.

76

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 23. Transactions Between the Company and Related Parties (Continued)

rights and intellectual property. The consummation of such transaction is subject to the Company obtaining an opinion as to the fairness, from a financial point of view to the Company and its shareholders, of the consideration to be paid by the Company in the transaction for the above-described assets, the negotiation and execution of a definitive purchase agreement, and approval of the transaction by a special committee of the Company s independent directors. Management believes that the value of the Noble assets that the Company will receive are at least equal to the amount of the outstanding receivable from GT. Management has not, however, obtained an independent valuation of such assets.

The Company has a note payable to the former members of QVM for \$1,072 issued in connection with the acquisition of the membership interests of QVM. Upon the closing of such acquisition, Michael C. Azar, served as the Company s Vice President and Secretary and David Langevin served as the Company s Chief Executive Officer. In addition, three of the members of QVM, Michael Azar, David Langevin and Robert J. Skandalaris, owned 6.1%, 12.1% and 12.1%, respectively, of the Company s outstanding common stock at such time.

The Company has a note payable to the former owners of Liftking Industries, Inc. for \$2,796 issued in connection with the acquisition of Liftking Industries ULC. It was determined subsequent to the acquisition, that the note would be a related party transaction since Manitex Liftking s President & CEO is a relative of the primary holder of the note.

Note 24. Legal Proceedings and Other Contingencies

The Company is involved in various legal proceedings, including product liability and workers compensation matters which have arisen in the normal course of operations. The Company has product liability insurance with self insurance retention that range form \$50 to \$1,000. Certain cases are at a preliminary stage, and it is not possible to estimate the amount or timing of any cost to the Company. However, the Company does not believe that these contingencies, in the aggregate, will have a material adverse effect on the Company. When it is probable that a loss has been incurred and possible to make a reasonable estimates of the Company s liability with respect to such matters, a provision is recorded for the amount of such estimate or the minimum amount of a range of estimates when it is not possible to estimate the amount within the range that is most likely to occur.

It is reasonably possible that the Estimated Reserve for Product Liability Claims may change within the next 12 months. A change in estimate could occur if a case is settled for more or less than anticipated, or if additional information becomes known to the Company.

Note 25. Quarterly Financial Data (Unaudited)

	2006								2005								
	1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		
Sales	\$	2,237	\$	1,675	\$	20,658	\$	21,198	\$	1,059	\$	1,142	\$	3,522	\$	1,918	
Gross Profit		10		(42)		2,303		1,851		(296)		158		726		(352)	
Net Loss		(370)		(414)		(566)		(7,539)		(811)		(473)		(63)		(906)	
Loss per share																	
Basic and diluted		(0.08)		(0.08)		(0.11)		(1.16)	\$	(0.30)	\$	(0.10)	\$	(0.01)	\$	(0.21)	
Shares outstanding																	
Basic and diluted	4,8	375,000	4,8	375,000	5	,104,769	6	,514,766	2	2,731,818	4	,875,000	4	,875,000	4,	875,000	

Acquisitions accounted for as purchases have been included in the Company s results from their respective dates of acquisition. QVM and Manitex Liftking were acquired on July 3, 2006 and November 30, 2006, respectively.

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

See accompanying accountants audit report.

VERI-TEK INTERNATIONAL CORP.

NOTES TO FINANCIAL STATEMENTS (Continued)

For the Year Ended December 31, 2006 and 2005

Note 25. Quarterly Financial Data (Unaudited) (Continued)

In the fourth quarter 2006, the Company allocated goodwill to the following specific intangibles: patented and unpatented technology, trade name and trademarks, customer relationships and customer backlog. The foregoing intangible assets are assets with definite lives. Under SFAS No. 142, Intangible Assets with definite lives are amortized over their estimated useful lives. In the fourth quarter, the Company recorded amortization against these intangibles of \$992 for the period from the date of the acquisition through December 31, 2006. Approximately \$485 relates to amortization for the period from acquisition date through September 30, 2006.

Note 26. Impairment of Testing & Assembly Equipment Segment

Against the background of the operating losses generated in recent history by the Testing & Assembly Equipment segment operations based at Wixom, Michigan, the Company conducted a strategic review of these operations and in March 2007 adopted a plan to dispose of most of its plant assets, machinery and equipment, and furniture and fixtures and patents. The Company expects that the final sale and disposal of the assets will be completed in the year 2007. In connection with the plan of disposal, but recognizing the fact that there can be no certainty that a buyer can be identified and that disposal may therefore be by other than sale, the Company determined that the carrying values of some of the underlying assets exceeded their fair values. Management s estimation of realizable value established that the value of patents was fully impaired, (\$3,915), tangible assets and software were impaired (\$2,017), costs in excess of billing impaired, (\$224), and inventory impaired (\$476). Consequently, the Company recorded an impairment loss of \$6,632 which represents the excess of the carrying values of the assets over their fair values, less cost to sell. The impairment loss is recorded within the following expense categories:

Cost of Sales:	\$	700
Reserve for costs in excess of billing		
Inventory reserve for lower of cost or market		
Long lived assets	\$ 5	,932
Reserve for impairment of PP&E		
Reserve for impairment of patents		
Total impairment cost	\$ 6	,632

See accompanying accountants audit report.

78

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

ITEM 9A. CONTROLS AND PROCEDURES.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized, and reported, within the time periods specified by the Securities and Exchange Commission (SEC) rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will uncover or detect failures within the Company to disclose material information otherwise required to be set forth in the Company s periodic reports.

Under the supervision of, and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as of the end of the period covered by this report, and, based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures were ineffective in ensuring that information requiring disclosure is recorded, processed, summarized, and reported within the time periods specified by the SEC s rules and forms due to the restatements and the identification of the material weakness in the financial statement close and reporting process, as described below.

Notwithstanding the material weakness described below, management believes the consolidated financial statements included in this report fairly present, in all material respects, our financial condition, results of operations and cash flows for the periods presented. In preparing the Company s consolidated financial statements for the year ended December 31, 2006, the Company performed additional analyses and other post-closing procedures in an effort to ensure that the Company s consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles. UHY LLP s report, dated April 9, 2007, expressed an unqualified opinion on the Company s consolidated financial statements for the year ended December 31, 2006.

Our Chief Executive Officer and Chief Financial Officer determined that, as of December 31, 2006, a material weakness existed in our internal control over financial reporting that consisted of inadequate resources in our accounting and financial reporting group. As a result of our growth in the second half of 2006 through the acquisition of two private companies that have not been required to report to public company or SEC requirements, and the increased complexity of our business and of accounting principles, we have determined that we do not have sufficient accounting resources to support our financial reporting requirements. This was further evidenced by our inability to timely file our annual report on Form 10-K for the fiscal year ended December 31, 2006. Management is currently assessing our need for additional accounting resources in terms of the number and experience of additional staff and training of existing staff.

As a result of the SEC s review of our registration statement on Form S-3, filed with the SEC on December 21, 2006, the Company agreed to restate its audited consolidated financial statements for the year ended December 31, 2005, its unaudited interim consolidated financial statements for the quarter ended September 30, 2006, and its unaudited pro forma consolidated statement of income giving effect to the purchase of QVM, L.L.C., included in the Company s Form 8-K/A filed on September 19, 2006, as more fully described in Note 2

79

to our audited consolidated financial statements contained herein. The correction of these matters had no impact on our net income, net worth or cash and cash equivalents as reflected in our statement of cash flows, as previously reported for 2005 and the third quarter ended September 30, 2006.

In addition, in the course of conducting the audit of our financial statements for the year ended December 31, 2006, the Company s auditors, UHY LLP, noted several significant internal control deficiencies over financial reporting, which when considered in the aggregate, they believe constitute a material weakness over financial reporting at December 31, 2006. UHY LLP determined that we were unable to properly account for a complex financing transaction, which included warrants. Our auditors also advised us that we do not have a sufficient organization to facilitate an efficient financial statement close and reporting process and permit the preparation of our financial statements in accordance with U.S. generally accepted accounting principles. For example, there were several post-closing adjustments to our financial statements during the course of the 2006 audit.

We have been and continue to be engaged in efforts to remediate the material weakness in our disclosure controls and procedures described above. In connection with our remediation efforts, we hired a new Vice President and Chief Financial Officer with public company reporting and Sarbanes-Oxley implementation experience in October 2006. We hired a President and Chief Operating Officer in March 2007. We also recently engaged a tax consultant to assist with the Company s tax accounting and reporting and a consulting firm to assist with Sarbanes-Oxley implementation, which will include a Sarbanes Oxley implementation plan and recommendations regarding the Company s financial reporting processes and procedures. In addition, we expect to hire additional senior accounting personnel and increase training and supervision of policies and procedures, particularly with respect to matters noted above. We expect that these efforts will, over time, positively address the weakness noted by us and our independent auditors.

Except as described above, no changes in the Company s internal controls over financial reporting have come to management s attention that occurred during the quarter ended December 31, 2006, that have materially affected or are reasonably likely to affect the Company s internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

On December 20, 2006, Quantum Value Management, LLC. (QVM) entered into a second amendment to that certain Variable Rate-Single Payment Note in the original principal amount of \$20 million dated March 10, 2005, as amended on September 11, 2006, whereby the lender, Comerica Bank, agreed to extend the maturity date of the Note from January 2, 2007 to April 1, 2008.

PART III

Certain information required by Part III is omitted from this Form 10-K as the Company intends to file with the Commission its definitive Proxy Statement for its 2007 Annual Meeting of Shareholders (the 2007 Proxy Statement) pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, not later than 120 days after December 31, 2006.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE.

The information under the headings Board of Directors, Section 16(a) Beneficial Ownership Reporting Compliance, Information About the Board of Directors and Corporate Governance The Audit Committee and Information About the Board of Directors and Corporate Governance The Board and Board Committees in our 2007 Proxy Statement is incorporated herein by reference.

The information under the principal heading EXECUTIVE OFFICERS in our 2007 Proxy Statement is incorporated herein by reference.

Code of Ethics

The Company has adopted a code of ethics applicable to our principal executive officer and principal financial and accounting officer, in accordance with Section 406 of the Sarbanes-Oxley Act of 2002, the rules of the SEC promulgated thereunder, and the American Stock Exchange rules. The code of ethics also applies to all

Table of Contents 112

80

employees of the Company as well as the Board of Directors. In the event that any changes are made or any waivers from the provisions of the code of ethics are made, these events would be disclosed on the Company s website or in a report on Form 8-K within four business days of such event. The code of ethics is posted on our website at www.veri-tek.com. Copies of the code of ethics will be provided free of charge upon written request directed to Investor Relations, Veri-Tek, 7402 W. 100th Place, Bridgeview, IL 60455.

ITEM 11. EXECUTIVE COMPENSATION.

The information under the headings Information About the Board of Directors and Corporate Governance Director Compensation and the information under the principal headings EXECUTIVE COMPENSATION, REPORT OF THE COMPENSATION COMMITTEE, AND COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION in our 2007 Proxy Statement is incorporated herein by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The information under the principal heading EQUITY COMPENSATION PLAN INFORMATION and the information under the heading Ownership of Equity Securities in the Company in our 2007 Proxy Statement is incorporated herein by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information under the headings Information About the Board of Directors and Corporate Governance and Certain Related Person Transactions and the information under the principal heading COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION in our 2007 Proxy Statement is incorporated herein by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The information under the heading Audit Fees and All Other Fees in our 2007 Proxy Statement is incorporated herein by reference.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

- (a) The following documents are filed as part of this Report:
- (1) Financial Statements
 See Index to Financial Statements on page 38.
- (2) Supplemental Schedules

All schedules have been omitted because the required information is not present in amounts sufficient to require submission of the schedule, or because the required information is included in the consolidated financial statements or notes thereto.

81

(b) Exhibits

See Exhibit Index following the signature page.

(c) Financial Statement Schedules

All information for which provision is made in the applicable accounting regulations of the SEC is either included in the financial statements, is not required under the related instructions or is inapplicable, and therefore has been omitted.

82

SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: April 13, 2007

VERI-TEK INTERNATIONAL, CORP.

By: /s/ David H. Gransee

David H. Gransee

Vice President, Chief Financial Officer (On behalf of the Registrant and as

Principal Financial and Accounting Officer)

POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints David J. Langevin and David H. Gransee his or her attorneys-in-fact, each with the power of substitution, for him in any and all capacities, to sign any amendments to this Report on Form 10-K, and to file the same, with Exhibits thereto and other documents in connection therewith with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact, or substitute or substitutes may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the persons on behalf of the Registrant in the capacities and on the dates indicated.

/s/ David J. Langevin April 13, 2007

David J. Langevin, Chairman and Chief Executive Officer (Principal Executive Officer)

/s/ Terrence P. McKenna April 13, 2007

Terrence P. McKenna,

Director

/s/ Robert S. Gigliotti April 13, 2007

Robert S. Gigliotti,

Director

/s/ Marvin B. Rosenberg April 13, 2007

Marvin B. Rosenberg,

Director

Table of Contents 115

83

Exhibit Index

Exhibit No.	Description
2.1	Asset Purchase Agreement by and among Quantum-Veri-Tek, Inc., Veri-Tek International, Corp. and James Juranitch, dated October 15, 2003 (incorporated by reference to Exhibit 2.1 to the Registration Statement on Form S-1 filed on September 3, 2004 (Registration No. 333-11830)).
2.2	Purchase Agreement, dated May 16, 2006, among the Company, Quantum Value Management, LLC and the members of Quantum Management Partners, LLC. (incorporated by reference to Exhibit 2.1 to the Form 8-K filed on May 19, 2006).
2.3	First Amendment to Purchase Agreement, effective July 3, 2006, among the Company, Quantum Value Management, LLC and the members of Quantum Value Management, LLC (<i>incorporated by reference to Exhibit 2.1 to the Form 8-K filed on July 10, 2006</i>).
2.4	Purchase Agreement, dated October 19, 2006, among the Company, Quantum Value Management, LLC and the members of Quantum Management Partners, LLC (incorporated by reference to Exhibit 2.1 to the Form 8-K filed on October 23, 2006).
3.1	Articles of Incorporation of Veri-Tek International, Corp., as amended (incorporated by reference to Exhibit 3.1 to the Registration Statement on Form S-1 filed on September 3, 2004 (Registration No. 333-11830)).
3.2	Amended and Restated Bylaws of Veri-Tek International, Corp. (incorporated by reference to Exhibit 3.2 to the Registration Statement on Form S-1 filed on September 3, 2004 (Registration No. 33311830)).
4.1	Specimen Common Stock certificate of Veri-Tek International, Corp. (incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-1 (Amendment No. 4) filed on December 15, 2004 (Registration No. 333-11830)).
4.2*	2004 Equity Incentive Plan (incorporated by reference to Exhibit 4.2 to the Registration Statement on Form S-1 filed on September 3, 2004 (Registration No. 333-11830)).
10.1	Assignment and Assumption of Lease among Veri-Tek International, Corp., Quantum-Veritek, Inc. and Pontiac Trail, LLC dated October 31, 2003 (Lease Agreement attached as Exhibit A thereto) (incorporated by reference to Exhibit 10.1 to the Registration Statement on Form S-1 (Amendment No. 1) filed on November 12, 2004 (Registration No. 333-11830)).
10.2	Assignment and Assumption of Equipment Lease among Veri-Tek International, Corp., Quantum-Veritek, Inc. and Pontiac Trail, LLC dated October 31, 2003 (Equipment Lease attached as Exhibit A thereto) (incorporated by reference to Exhibit 10.2 to the Registration Statement on Form S-1 (Amendment No. 1) filed on November 12, 2004 (Registration No. 333-11830)).
10.3*	Employment Agreement between Quantum-Veritek, Inc. and James Juranitch dated October 31, 2003, as amended by Amendment No. 1 thereto dated October 10, 2004 (incorporated by reference to Exhibit 10.3 to the Registration Statement on Form S-1 (Amendment No. 2) filed on December 1, 2004 (Registration No. 333-11830)).
10.4	Promissory Note of Veri-Tek International Corp., in of favor Comerica Bank dated October 28, 2004 (incorporated by reference to Exhibit 10.6 to the Registration Statement on Form S-1 (Amendment No. 1) filed on November 12, 2004 (Registration No. 333-11830)).
10.5	Loan Agreement by and between Comerica Bank and Veri-Tek International, Corp. dated November 19, 2004 (incorporated by reference to Exhibit 10.10 to the Registration Statement on Form S-1 (Amendment No. 2) filed on December 1, 2004 (Registration No. 333-11830)).

84

Exhibit No.	Description
10.6	Settlement Agreement and Complete and Permanent Release, between David V. Harper and Veri-Tek International, Corp. dated November 2, 2005 (incorporated by reference to Exhibit 99.1 to the Form 8-K filed on November 5, 2005).
10.7	Settlement Agreement and Complete and Permanent Release, between Todd Antenucci and Veri-Tek International, Corp. dated March 10, 2006 (incorporated by reference to Exhibit 99.1 to the Form 8-K filed on March 14, 2006).
10.8*	Employment Agreement, effective July 3, 2006, between the Company and David J. Langevin (incorporated by reference to Exhibit 10.1 to the Form 8-K filed on July 10, 2006).
10.9	Demand Promissory Note, dated May 31, 2006, by Crane & Machinery, Inc. to the Company (incorporated by reference to Exhibit 10.2 to the Form 8-K filed on July 10, 2006).
10.10	Non-Negotiable Subordinated Promissory Note, dated July 3, 2006, by the Company to Michael C. Azar, solely as escrow agent for, on behalf of and for further distribution to the members of Quantum Value Management, LLC (incorporated by reference to Exhibit 10.3 to the Form 8-K filed on July 10, 2006).
10.11*	Employment Agreement between Veri-Tek International, Corp. and David H. Gransee dated October 6, 2006 (incorporated by reference to Exhibit 99.1 to the Form 8-K filed on October 12, 2006).
10.12	Securities Purchase Agreement, dated as of November 3, 2006, between the Company and the investors identified on the signature pages thereto (<i>incorporated by reference to Exhibit 10.1 to the Form 8-K filed on November 16, 2006</i>).
10.13	Form of Series A Warrant dated November 15, 2006 (incorporated by reference to Exhibit 10.3 to the Form 8-K filed on November 16, 2006).
10.14	Form of Series B Warrant dated November 15, 2006 (incorporated by reference to Exhibit 10.4 to the Form 8-K filed on November 16, 2006).
10.15	Registration Rights Agreement, dated as of November 3, 2006, between the Company and the investors identified on the signature pages thereto (incorporated by reference to Exhibit 10.2 to the Form 8-K filed on November 16, 2006).
10.16	Form of Warrant dated November 15, 2006 (incorporated by reference to Exhibit 10.5 to the Form 8-K filed on November 16, 2006).
10.17	QVM \$20 million Note to Comerica Bank (incorporated by reference to Exhibit 99(i) to the Quarterly Report on Form 10-Q filed on November 14, 2006).
10.18	Amendment to QVM \$20 million Note to Comerica Bank (incorporated by reference to Exhibit 99(ii) to the Quarterly Report on Form 10-Q filed November 14, 2006).
$10.19^{(1)}$	Amendment No. 2 to QVM \$20 million Note to Comerica Bank, dated December 20, 2006.
10.20 ⁽¹⁾	Amended and Restated Credit Agreement by and between Quantum Construction Equipment, LLC, Quantum Equipment, LLC, Manitowoc Boom Trucks, Inc. and and Comerica Bank, dated December 15, 2003, as amended. (Amendment No. 15 to Amended and Restated Credit Agreement, dated December 20, 2006, also filed as Exhibit 2.1 to the Form 8-K filed on December 21, 2006).
10.21(1)	Lease dated April 17, 2006 between Krislee-Texas, LLC and Manitex, Inc. for facility located in Georgetown, Texas.
10.22(1)	Lease dated December 1, 2006 between Aldrovandi Equipment Limited and Manitex Liftking, ULC for facility located in Woodbridge, Ontario.

85

Exhibit No.	Description
$21.1^{(1)}$	Subsidiaries of the Company
$23.1^{(1)}$	Consent of Freedman & Goldberg, CPAs, PC
$23.2^{(1)}$	Consent of UHY LLP
31.1 ⁽¹⁾	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended
31.2 ⁽¹⁾	Certification of Principal Financial Officer pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended
32.1(1)	Certification by Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. 1350

^{*} Denotes a management contract or compensatory plan or arrangement required to be filed as an exhibit to this Form 10-K.

86

:0in 0in 0in;width:2.5%;">

Non-current

⁽¹⁾ Filed herewith.

46,188

The Company makes provisions for doubtful receivables through individual analysis of clients outstanding balances, taking into account the history of default, negotiations in progress and the existence of any real guarantees.

The Provision for doubtful receivables is considered to be sufficient to cover any losses in the realization of these assets.

Credits receivable from an industrial consumer in the amount of R\$ 46,188, not paid due to an injunction that allowed this payment not to be made until final judgment of a legal action challenging the tariff increase during the Cruzado Economic Plan (put in place by Ministerial Order 045 of 1986), are recorded in the accounts. The Company expects that the amounts mentioned will be received in full.

5) TRADERS TRANSACTIONS IN FREE ENERGY

	Consolidated and Holding company		
	09/30/2009	06/30/2009	
ASSETS			
Amounts to be received from distributors	39,180	40,132	
Provision for losses in realization	(18,203)	(17,813	
	20,977	22,319	
Current	10,120	17,573	
Non-current	10,857	4,746	

174

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Table of Contents

The amounts to be received in Assets refer to the difference between the prices paid by the Company in the transactions in energy on the CCEE (formerly the MAE), during the period when the Rationing Program was in force, and the amount of R\$ 49.26/MWh. This difference is to be reimbursed through the amounts raised by means of the RTE, as defined in the General Agreement for the Electricity Sector.

In accordance with Aneel Resolution 36 of January 29, 2003, the electricity distributors have since March 2003 raised the amounts obtained monthly by means of the RTE and passed them through to the generators and distributors who have amounts to be received, among which the Company is included.

The rights of **Cemig GT** are updated by the variation in the Selic rate plus 1.00% interest per year.

The conclusion of some court proceedings in progress, brought by market agents, in relation to the interpretation of the rules in force at the time of the realization of the transactions on the CCEE/MAE, may result in changes in the amounts recorded.

Provision for losses in realization

The provision currently constituted, of R\$ 18,203, represents the losses that are expected as a result of the period of receipt of the RTE from the distributors that are still passing through funds to the Company not being sufficient for full pass-through of the amounts owed.

6) THE REVIEW OF THE TRANSMISSION TARIFF

Cemig GT s firs<u>t Tariff Revie</u>w was approved by the Council of Aneel on June 17, 2009. In it Aneel set the percentage for repositioning of the Company s Permitted Annual Revenue (RAP) at 5.35%, backdated to 2005.

The Council also established a financial component of R\$ 158,090 to be paid to the Company through the Adjustment Portion (PA) in 24 months. This amount arises from the backdated effects of the tariff repositioning over the period from July 1, 2005 to June 30, 2009. The first installment, of R\$ 85,732, was incorporated into the adjustment for the 2009 10 cycle, and the second portion, of R\$ 72,358, will be compensated in the 2010 11 adjustment.

As and when amounts of the Adjustment Portion are received through the tariff, the Company transfers the corresponding amount records in Assets to the Income statement. The record of accounting of the Adjustment Portion is as follows:

Full breakdown of the Adjustment Portion

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

	Balance on 06/30/2009	Monetary updating	Amortization	Balance on 09/30/2009
Basic grid	128,823	(226)	(17,037)	111,560
Frontier	13,899	(13)	(2,633)	11,253
Other Transmission Facilities (DIT)	15,368	(30)	(1,763)	13,575
	158,090	(269)	(21,433)	136,388
Current				82,321
Non-current				54,067

As specified in the Company s concession contract, the calculation of the revision was made on the base of the whole of the Company s transmission assets, and not only on the assets relating to the new facilities.

175

7) TAXES SUBJECT TO OFFSETTING

	Consolidated		Holding company			
	09/30/2009		06/30/2009	09/30/2009		06/30/2009
Current						
ICMS tax recoverable	41,379		31,320	40,528		30,471
Income tax	398,596		319,376	398,321		319,300
Social Contribution tax	125,216		107,051	125,216		107,050
Pasep tax	2,241		2,183	2,241		2,183
Cofins tax	10,243		9,975	10,243		9,975
Others	1,461		1,801	1,352		1,801
	579,136		471,706	577,901		470,780
Non-current						
ICMS tax recoverable	8,531		18,158	8,531		18,158
Income tax	744		269			
	9,275		18,427	8,531		18,158
	588,411		490,133	586,432		488,938

The balances of income tax and Social Contribution tax refer to tax credits in corporate income tax returns of previous years, and advance payments made in 2009, which will be offset by federal taxes payable to be calculated for the year 2009, posted in Taxes and contributions.

The credits of ICMS recoverable arise from acquisitions of fixed assets, and can be used for offsetting over 48 months.

The Company has filed a consultation with the Minas Gerais State Tax Department for clarification of questions related to the use of part of the ICMS credits recorded in current and non-current assets. The response is awaited in the fourth quarter of 2009, when their offsetting will be commenced. Transfer to current liabilities was made according to values that should already be made in the CIAP and to be performed until September 2010.

176

8) TAX CREDITS

a) Deferred income tax and Social Contribution tax:

The company has recorded credits of income tax, constituted at the rate of 25.00%, and Social Contribution tax, at the rate of 9.00%, as follows:

	Consolidated and Holding company	
	09/30/2009	06/30/2009
Tax credits on temporary differences:		
Provision for losses in realization of Free Energy amounts receivable	6,189	6,056
Post-employment obligations	21,243	21,202
Provision for Pasep and Cofins taxes Extraordinary Tariff Recomposition	5,249	5,960
Provision for doubtful receivables	273	273
Transactions in Free Energy		4,130
Financial instruments	19,398	22,644
FX variation	35,343	35,343
Contingencies	3,165	2,889
Others	5,837	3,892
	96,697	102,389
Current assets	53,631	38,673
Non-current assets	43,066	63,716

At its meeting on February 12, 2009, the Board of Directors approved the technical study prepared by the CFO s department on the forecasts for future profitability adjusted to present value, which show capacity for realization of the deferred tax asset in a maximum period of 10 years, as defined in CVM Instruction 371. This study was also submitted to examination by Cemig s Audit Board on February 5, 2009.

In accordance with the Company s estimates, future taxable profits enable the deferred tax asset existing on September 30, 2009 to be realized as follows:

	Consolidated and Holding
	company
2009	19,535
2010	45,462
2011	6,529
2012	10,158
2013	3,964
2014 to 2016	7,225
2017 to 2018	3,824
	96,697

177

b) Reconciliation of the expense on income tax and Social Contribution:

The reconciliation of the nominal expense on income tax (rate 25%) and Social Contribution tax (rate 9%) with the actual expense shown in the Income statement is as follows:

	Consolidated	Holding o	company
	09/30/2009	09/30/2009	09/30/2008
Profit before income tax and Social Contribution tax	1,467,654	1,467,252	1,116,815
Income tax and Social Contribution nominal expense	(499,003)	(498,866)	(379,717)
Tax effects applicable to:			
Interest on Equity	54,329	54,329	47,262
Employees profit shares	7,462	7,462	5,018
Tax incentive amounts	8,903	8,903	4,285
Equity gain (loss) from subsidiaries	(89)	(89)	
Non-deductible contributions and donations	(1,796)	(1,796)	
Adjustment in income tax and Social Contribution previous business			
year	(11,423)	(11,423)	
Tax credits not recognized	384	384	
Others	(625)	(360)	(1,926)
Income tax and Social Contribution tax	(441,858)	(441,456)	(325,078)

c) Transition taxation regime

Provisional Measure 449/2008, of December 3, 2008, converted into Law 11941 of 2009, instituted the Transition Tax Regime (RTT), which aims to neutralize the impacts of the new accounting methods and criteria introduced by Law 11638/07, in calculation of the taxable amounts for federal taxes.

Application of the RTT is optional for the years 2008 and 2009, and obligatory starting in 2010, for corporate entities subject to Corporate Income Tax, in accordance with the systems of both tax reporting methods: the Real Profit and the Presumed Profit reporting methods.

The Company opted for adoption of the RTT in the 2009 corporate tax return for calendar year 2008 and additionally will have until November 30, 2009 to prepare the Transition Accounting Tax Monitoring (FCONT) created by Normative Instruction 949/2009 of the Brazilian Federal tax authority (Receita Federal).

9) INVESTMENTS

	Consolidated		Holding company	
	09/30/2009	06/30/2009	09/30/2009	06/30/2009
In subsidiary and jointly controlled companies				
Hidrelétrica Cachoeirão S.A.			21,577	20,337
Guanhães Energia S.A.			9,608	9,608
Hidrelétrica Pipoca S.A.			18,411	19,086
Cemig Baguari Energia S.A.			21	1
Madeira Energia S.A.				10
Baguari Energia S.A.			174,049	164,242
EBTE			53,900	24,306
Central Eólica Praias de Parajuru S.A.			34,166	
Central Eólica Volta do Rio S.A.			57,173	
Central Eólica Praias de Morgado S.A.			25,844	
In consortia	1,076,668	1,072,284	902,626	908,049
Goodwill on acquisition of the stake in Praias de				
Parajuru			31,051	
Goodwill on acquisition of the stake in Volta do				
Rio			30,692	
Goodwill on acquisition of the stake in Praias de				
Morgado			43,680	
Others	3,284	1,733	3,284	1,733
	1,079,952	1,074,017	1,406,082	1,147,372

a) Goodwill on the acquisition of stakes in wind farms in 2009

The goodwill on the acquisition of the electricity companies: **Central Eólica Praias de Parajuru** S.A., **Central Eólica Praias de Morgado** S.A. and **Central Eólica Volta do Rio** S.A., corresponding to the difference between the amount paid and the accounting value of the stake in the stockholders equity of the jointly-controlled subsidiaries arises from added value of the concession as a function of its commercial operation in the period specified by the regulator. The goodwill will be amortized over the remaining period of validity of the concessions.

The net consolidated assets acquired of the Wind power companies at August 14, 2009 are as follows:

	Morgado	Parajuru	Volta do Rio	Total
ASSETS				
Currant assets	7,128	7,257	86,527	100,912
Property, plant and equipment	81,067	88,254	71,033	240,354
Other assets	1,503	177		1,680
TOTAL ASSETS	89,698	95,688	157,560	342,946
LIABILITIES				
Current liabilities	1,449	6,024	12,606	20,079
Long-term financing	62,007	55,281	86,167	203,455
Other long-term liabilities	343		1,500	1,843

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

TOTAL LIABILITIES	63,799	61,305	100,273	225,377
NET CONSOLIDATED ASSETS	25,899	34,383	57,287	117,569
Total purchase price with goodwill	25,899	34,383	57,287	117,569
Goodwill in the acquisition	43,843	31,163	30,808	105,814
Total purchase price	69,742	65,546	88,095	223,383
Cash and Cash equivalents	(4,781)	(4,007)	(13,216)	(22,004)
Cash flow less cash acquisiton of subsidiary	64,961	61,540	74,879	201,380

179

Consortia

The Company participates in consortia to operate electricity generation concessions, for which companies with an independent legal existence were not constituted to administer the object of the concession, the controls being maintained in the books of account of **Cemig GT**, of the specific portion equivalent to the investments made, as follows:

	Stake in the energy generated	Average annual depreciation rate %	09/30/2009	06/30/2009
In service				
Porto Estrela Plant	33.33%	2.48	38,625	38,625
Igarapava Plant	14.50%	2.58	55,554	55,554
FuniI Plant	49.00%	2.40	181,595	181,595
Queimado Plant	82.50%	2.45	206,724	193,599
Aimorés Plant	49.00%	2.50	549,538	549,538
Accumulated depreciation			(131,476)	(124,859)
Total, in operation			900,560	894,052
In progress				
Queimado Plant	82.50%			13,125
FuniI Plant	49.00%		1,008	872
Aimorés Plant	49.00%		1,058	
Total, in progress			2,066	13,997
Total, consortia Holding company			902,626	908,049
Usina de Baguari under construction	34.00%		174,042	164,235
Total, consortia Consolidated			1,076,668	1,072,284

The depreciation of the goods contained in the property, plant and equipment of the consortia is calculated by the linear method, based on rates established by Aneel.

The main information on the investees is as follows:

Jointly-controlled subsidiaries	Number of shares	Stake %	On September 30, 2009 Paid-up capital	Stockholders equity
Hidrelétrica Cachoeirão S.A.	35,000,000	49.00	35,000	44,036
Guanhães Energia S.A.	52,000,000	49.00	19,608	20,687
Hidrelétrica Pipoca S.A.	35,382,415	49.00	39,055	38,214
Madeira Energia S.A.	100,000	10.00	100	100
Cemig Baguari Energia S.A.	1,000	100.00	1	21
Baguari Energia S.A.	1,000,000	69.39	10	250,835

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Empresa Brasileira de Transmissão de Energia S. A.	49,604,465	49.00	109,999	109,999
Central Eólica Praias de Parajuru S.A.	70,560,000	49.00	70,560	70,560
Central Eólica Volta do Rio S.A.	117,230,000	49.00	117,230	117,242
Central Eólica Praias de Morgado S.A.	52,960,000	49.00	52,960	52,960

180

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Table of Contents
New acquisitions
Acquisition of 65.85% of Terna Participações S.A.
On April 23, 2009 Cemig GT acquired, from Terna S.p.A. , 65.85% of Terna Participações S.A. , a holding company operating in electricity transmission, with a presence in 11 of Brazil s States, for R\$ 2.15 billion. The holding company controls a total of six companies, which operate a total of more than 3,750 km of transmission lines.
On August 5, 2009 Cemig s Board of Directors approved, as an alternative to acquisition of all of the shares of Terna Participações S.A. (Terna) held by Terna Rete Elettrica Nazionale S.p.A (Terna S.p.A), as specified as optional under the Share Purchase Agreement signed on that date between Cemig GT and Terna S.p.A. , the possibility of reduction of the final stockholding interest to be held by Cemig GT in Terna, in that acquisition, to a minimum level of 50% less 1 (one) of the common shares in Terna, and, as to the preferred shares, to a minimum representing the percentage realized by the Public Offer to purchase the shares of the minority stockholders in that company, through a partnership to be constituted with Fundo de Investimentos em Participação Coliseu (FIP Coliseu), if it becomes possible for all the units of this FIP (Equity Investment Fund), necessary for the said acquisition, to be subscribed.
On October 19, 2009 Cemig GT published its announcement of completion of the public distribution of units of the First Issue by FIP Coliseu , structured by Banco Modal S.A., in the total amount of R\$ 1,330,000. This amount was sufficient for this fund to acquire 51% of the common shares of Terna Participações S.A. (Terna). A meeting of the Board of Directors has been scheduled to decide on the contractual instruments that will regulate the Company s partnership with FIP Coliseu in the acquisition of 100% of the shares of Terna held by Terna Rete Elettrica Nazionale S.p.A (Terna S.p.A), Subject of the Share Purchase Agreement signed on April 23, 2009 between Cemig GT and Terna S.p.A. as announced on that date.
On November 3, 2009 that Share Purchase Agreement signed with Terna S.p.A. was settled with payment and transfer of the shares owned by Terna to Transmissora do Atlântico de Energia Elétrica S.A. Taesa , in which Cemig GT holds 49% of the registered capital. The purchase was of 173,527,113 common shares, representing approximately 65.85% of the total capital of Terna .
The stockholders of Taesa are Cemig GT and Fundo de Investimentos em Participações Coliseu. On a date to be announced, Taesa will make a public offer for acquisition of the shares of Terna in circulation, to ensure that the other stockholders of Terna receive the same treatment given to Terna S.p.A.
181

10) FIXED ASSETS

		09/30/2009 Accumulated		06/30/2009
	Historic cost	depreciation	Net value	Net value
In service	8,090,965	(3,731,613)	4,359,352	4,405,048
- Generation	6,728,932	(3,009,361)	3,719,571	3,757,199
Land	195,715		195,715	195,552
Reservoirs, dams and water courses	3,672,137	(1,424,455)	2,247,682	2,266,813
Buildings, works and improvements	781,019	(364,833)	416,186	421,034
Machinery and equipment	2,075,359	(1,215,798)	859,561	873,418
Vehicles	2,164	(1,873)	291	259
Furniture and utensils	2,538	(2,402)	136	123
- Transmission	1,299,025	(682,703)	616,322	624,429
Land	2,138		2,138	2,138
Buildings, works and improvements	106,549	(59,897)	46,652	47,577
Machinery and equipment	1,189,166	(621,849)	567,317	574,515
Vehicles	175	(134)	41	45
Furniture and utensils	997	(823)	174	154
- Administration	63,008	(39,549)	23,459	23,420
Land	458		458	621
Buildings, works and improvements	13,760	(7,457)	6,303	6,524
Machinery and equipment	34,991	(22,479)	12,512	11,612
Vehicles	10,829	(6,739)	4,090	4,585
Furniture and utensils	2,970	(2,874)	96	78
In progress	232,905		232,905	198,255
- Generation	117,795		117,795	109,226
- Transmission	85,608		85,608	69,309
- Administration	29,502		29,502	19,720
Total fixed assets	8,323,870	(3,731,613)	4,592,257	4,603,303
Special Obligations linked to the concession	(7,924)		(7,924)	(7,924)
Net fixed assets Holding company	8,315,946	(3,731,613)	4,584,333	4,595,379
In service Subsidiaries	144,794	(1,283)	143,511	48,831
- Generation	144,768	(1,282)	143,486	48,813
- Administration	26	(1)	25	18
In progress Subsidiaries	472,919		472,919	232,225
- Generation	422,813		422,813	211,076
- Transmission	48,083		48,083	19,688
- Administration	2,023		2,023	1,461
Net fixed assets Consolidated	8,933,659	(3,732,896)	5,200,763	4,876,435

Special Obligations linked to the Concession refers basically to contributions by consumers for carrying out of works necessary to meet requests for supply of electricity.

11) INTANGIBLE

		09/30/2009 Accumulated		06/30/2009
	Historic cost	Net value	Not seeles	
In service	30,456	depreciation (20,849)	9,607	Net value 9,984
- Generation	2,381	(955)	1,426	1,542
- Transmission	9,661	(2,681)	6,980	7,081
- Administration	18,414	(17,213)	1,201	1,361
In progress	5,075		5,075	4,715
- Generation	1,188		1,188	1,089
- Transmission	1,469		1,469	1,373
- Administration	2,418		2,418	2,253
intangible, net Holding company	35,531	(20,849)	14,682	14,699
In service	34,779	(118)	34,661	37
- Generation	34,769	(117)	34,652	28
- Administration	10	(1)	9	9
In progress	76,699		76,699	2,756
- Generation	76,699		76,699	2,756
Net intangible assets Consolidated	147,009	(20,967)	126,042	17,492

12) SUPPLIERS

	Consolid	ated	Holding	company
	09/30/2009	06/30/2009	09/30/2009	06/30/2009
Current				
Wholesale supply and transport of electricity -				
Purchase of Free Energy during the rationing period		12,148		12,148
União Com. de Energia Elétrica	7,101	7,101	7,101	7,101
Cemig D	4,925	6,727	4,925	6,727
CHESF Cia. Hidroelétrica do São Francisco	2,879	2,934	2,879	2,934
CTEEP Cia. Trans. Energia Elétrica Paulista	3,143	3,278	3,143	3,278
Eletronorte Centrais Elétricas do Norte do Brasil	2,049	2,149	2,049	2,149
Eletrosul Centrais Elétricas do Sul	1,993	2,209	1,993	2,209
Other generators and distributors	29,871	25,864	28,978	25,864
	51,961	62,410	51,068	62,410
Materials and services	63,133	33,885	32,319	16,133
	115,094	96,295	83,387	78,543
Non-current (*)				
Wholesale electricity supply				
Purchase of Free Energy during the rationing period	122	78	122	78
Materials and services	1,732	1,649		
	1,854	1,727	122	78
Total, Suppliers	116,948	98,022	83,509	78,621

(*) Presented in the line Other obligations

183

13) TAXES, CHARGES AND CONTRIBUTIONS

	Co	onsolidated	Hole	ding company
	09/30/2009	06/30/2009	09/30/2009	06/30/2009
Current				
Income tax	279,058	181,067	278,785	180,974
Social Contribution tax	103,085	66,543	102,932	66,492
ICMS tax	28,170	27,767	27,380	27,143
Cofins tax	22,686	19,574	22,576	19,520
Pasep tax	10,143	9,467	10,118	9,454
Social security system	3,434	3,391	3,279	3,189
Others	9,718	1,869	9,427	1,735
	456,294	309,678	454,497	308,507
Deferred obligations				
Income tax	20,941	29,290	20,941	29,290
Social Contribution tax	7,539	10,544	7,539	10,544
Cofins tax	6,366	8,904	6,366	8,904
Pasep tax	1,382	1,933	1,382	1,933
•	36,228	50,671	36,228	50,671
	492,522	360,349	490,725	359,178
Non-current				
Cofins tax	32,771	26,863	32,771	26,863
Pasep tax	7,115	5,832	7,115	5,832
•	39,886	32,695	39,886	32,695
Deferred obligations				,
Income tax	74,832	71,647	74,832	71,647
Social Contribution tax	26,938	25,793	26,938	25,793
Cofins tax	6,318	5,499	6,318	5,499
Pasep tax	1,372	1,194	1,372	1,194
	109,460	104,133	109,460	104,133
	149,346	136,828	149,346	136,828

The deferred obligations in *Current* refer basically to the assets and liabilities linked to the General Agreement for the Electricity Sector and other regulatory issues, and become due as and when these assets and liabilities are realized.

The non-current obligations for Pasep and Cofins taxes refer to the legal action challenging the constitutionality of the inclusion of ICMS tax in the taxable amount for these taxes, and applying for offsetting of the amounts paid in the last 10 years. The Company obtained a Court injunction enabling it not to make the payment and authorizing payment into Court starting from 2008.

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

The non-current deferred obligations for income tax and Social Contribution refer, substantially, to the recognition of financial instruments (FX variation, and hedge transactions) by the cash method, which are payable as and when realized, by payment or redemption, and to assets and liabilities linked to regulatory issues, which become payable as and when the latter are realized.

The non-current Pasep and Cofins liabilities refer substantially to assets and liabilities linked to regulatory issues, which become payable as and when they are realized.

184

14) LOANS, FINANCINGS AND DEBENTURES

			Consolidated				
		09/30	/2009				06/30/2009
FINANCING SOURCES	Principal maturity	Annual financial cost (%)	Currency	Current	Non- current	Total	Total
FOREIGN CURRENCY							
Banco do Brasil (1)	2009	3.90	JPY	79,182		79,182	80,214
BNP Paribas	2010	Libor + 1.875	US\$	12,165		12,165	13,212
BNP Paribas	2012	5.89	Euro	2,942	4,345	7,287	9,361
Unibanco (2)	2009	6.50	US\$	8,539		8,539	9,221
Unibanco (3)	2009	5.00	US\$	6,329		6,329	6,859
Debt in foreign currency				109,157	4,345	113,502	118,867
BRAZILIAN CURRENCY							
Banco Credit Suisse First Boston S.A.	2010	106.00 of CDI	R\$	75,157		75,157	75,164
Banco do Brasil	2009	111.00 of CDI	R\$	69,221		69,221	67,582
Banco do Brasil	2013	CDI + 1.70	R\$	15,170	81,623	96,793	95,281
Banco do Brasil	2013	107.60 of CDI	R\$	1,198	30,000	31,198	30,481
Banco do Brasil	2014	104.10 of CDI	R\$	36,744	900,000	936,744	915,910
Banco Itaú BBA	2013	CDI + 1.70	R\$	29,601	151,748	181,349	183,108
Banco Votorantim	2010	113.50 of CDI	R\$	650	25,125	25,775	25,150
Brazilian Development Bank (BNDES)	2026	URTJ +2.34	R\$	3,231	116,097	119,328	108,980
Bradesco	2013	CDI + 1.70	R\$	18,507	131,783	150,290	146,440
Bradesco	2014	CDI + 1.70	R\$	163	1,820	1,983	1,932
Debentures (4)	2009	CDI + 1.20	R\$	388,234		388,234	378,768
Debentures (4)	2011	104.00 of CDI	R\$	24,567	238,816	263,383	257,531
Debentures Minas Gerais state government (4)(6)	2031	IGP-M	R\$		35,978	35,978	34,934
Eletrobrás (6)	2013	Finel+ 7.50 to 8.50	R\$	12,326	39,031	51,357	54,480
Santander do Brasil	2013	CDI + 1.70	R\$	7,655		29,941	30,554
Unibanco	2009	CDI + 2.98	R\$	109,513		109,513	106,371
Unibanco	2013	CDI + 1.70	R\$	33,567	161,096	194,663	195,509
Banco Votorantim	2013	CDI + 1.70	R\$	784	2,326	3,110	3,200
Energ Power (9)	2012	IPCA	R\$	109		873	873
Finep (9)	2015	URTJ + 5.00	R\$	27			4,462
Orteng Equipamentos e Sistemas (9)	2012	IPCA	R\$	47			377
Construtora Quebec (9)	2012	IPCA	R\$	150		1,202	1,202
Unibanco(5)	2020	TJLP + 2.55	R\$	172		7,190	7,363
Banco do Brasil (5)	2020	TJLP + 2.55	R\$	683		28,906	29,589
BNDES (7)	2033	TJLP + 2.40	R\$	003	171,408	171,408	162,354
Debentures (7)	2013	IPCA	R\$		157,703		154,503
CCB Banco Bradesco (8)	2009	CDI + 0.84	R\$	7,350	1 1	7,350	2,028
Caixa Ec. Fed. (Federal Savings Bank) (10)	2022	TJLP + 3.50	R\$	7,330	62,462	62,462	2,020

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Caixa Ec. Fed. (11)	2022	TJLP + 3.50	R\$		55,864	55,864	
Caixa Ec. Fed. (12)	2022	TJLP + 3.50	R\$		86,730	86,730	
Debt in Brazilian							
currency				834,826	2,517,233	3,352,059	3,074,126
Overall total				943,983	2,521,578	3,465,561	3,192,993

185

- (1) to (3) Swaps for exchange of rates were contracted. The following are the rates for the loans and financings taking the swaps into account:
 - (1) 111.00% of CDI rate; (2) CDI + 2.98% p.a.; (3) CDI + 3.01% p.a.
- (4) Nominal, unsecured, book-entry debentures not convertible into shares, without preference.
- (5) Loan borrowed by the jointly-controlled subsidiary Hidrelétrica Cachoeirão S.A.
- (6) Contracts adjusted to present value, as per changes to the Corporate Law made by Law 11638/07.
- (7) Loan contracted for the jointly-controlled subsidiary Madeira Energia S.A.
- (8) Loan contracted for the jointly-controlled subsidiary Hidrelétrica Pipoca S.A.
- (9) Loan for subscription of the registered capital of Hidrelétrica Pipoca S.A.
- (10) Loan contracted for the jointly-controlled subsidiary Praia de Morgado S.A..
- (11) Loan contracted for the jointly-controlled subsidiary Praia de Parajuru S.A..
- (12) Loan contracted for the jointly-controlled subsidiary Volta do Rio S.A..

The consolidated composition of loans, by currency and indexor, with the respective amortization, is as follows:

	2009	2010	2011	2012	2013	2014	2015	2016 and following years	Total
Currency									
US dollar	21,065	5,968							27,033
Euro	45	2,897	2,897	1,448					7,287
Yen	79,182								79,182
	100,292	8,865	2,897	1,448					113,502
Indexors									
IGP-M inflation index								35,978	35,978
Eletrobrás Finel internal index	3,082	12,325	12,326	12,326	11,298				51,357
IPCA (Expanded Consumer Price Index)		613	1,225	103,121	55,197				160,156
Interbank CD rate CDI	687,975	252,072	390,308	451,947	481,947	300,455			2,564,704
Others	2,890	20,834	29,616	29,778	29,778	38,348	36,726	351,493	539,864
	693,947	285,844	433,475	597,172	578,220	338,803	36,726	351,894	3,352,059
	794,239	294,709	436,372	598,620	578,220	338,803	36,726	387,872	3,465,561

The principal currencies and indexors used for monetary updating of loans and financings had the following variations:

Currency	Change in quarter ended 09/30/2009 %	Change YTD in 2009 %	Indexor	Change in quarter ended 09/30/2009 %	Change YTD in 2009 %
US dollar	(8.89)	(23.92)	IGP-M	(0.38)	(1.61)
Euro	(5.06)	(19.67)	Finel	(0.08)	(0.32)
Yen	(2.24)	(23.21)	Selic	2.19	7.67
			CDI	2.15	7.59

The movement on loans and financings is as follows:

Balance at June 30, 2009	3,192,993
Acquisition of subsidiaries Consolidated loans	200,466
Loans and financings obtained	24,315
Monetary and FX variation	(5,252)
Financial charges provisioned	77,436
Adjustment to present value	2,206
Financial charges paid	(21,181)
Amortization of financings	(5,422)
Balance at September 30, 2009	3,465,561

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Restrictive covenant clauses

Cemig GT has loans and financings with restrictive covenant clauses. These were fully complied with on September 30, 2009.

186

15) REGULATORY CHARGES

		Consolidated and Holding company	
	09/30/2009	06/30/2009	
Global Reversion Reserve RGR	15,461	13,054	
Fuel Consumption Account CCC	4,732	4,186	
Energy Development Account CDE	5,455	4,540	
Aneel inspection charge	1,386	1,386	
Alternative Energy Program Proinfa	2,574	2,199	
National Scientific and Technological Development Fund FNDCT	2,123	3,177	
Research and development	60,579	57,164	
Energy system expansion research	1,061	1,589	
	93,371	87,295	
Current liabilities	83,585	80,643	
Non-current liabilities	9,786	6,652	

16) POST-EMPLOYMENT OBLIGATIONS

Cemig GT is one of the sponsors of the Forluminas Social Security Foundation **Forluz**, a non-profit legal entity whose object is to provide its associates and participants and their dependents and beneficiaries with a financial income supplementing retirement and pension, in accordance with the private pension plan to which they are linked.

Forluz makes the following supplementary pension benefit plans available to its participants:

The Mixed Benefits Plan (Plan B): A defined-contribution plan at the stage of accumulation of funds, for retirement benefits for normal time of service, and defined-benefit coverage for disability or death of participants still in active employment, and also receipt of benefits for time of contribution. The contributions of the Sponsors are equal to the basic monthly contributions of the participants, and this is the only plan open for joining by new participants.

Cemig GT s contribution to this plan is 27.52% for the portion with defined benefit characteristics, relating to the coverage for invalidity or death of an active participant, and this is used for amortization of the defined obligations through an actuarial calculation. The remaining 72.48%, relating to the portion of the plan with defined-contribution characteristics, goes to the nominal accounts of the participants and is recognized in the income statement for the year by the cash method, under Personnel expenses.

Hence, the obligations for payment of supplementary pension benefits under the Mixed Plan, with defined contribution characteristics, and their respective assets, in the amount of R\$ 537,391, are not presented in this Explanatory Note.

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

<u>Pension Benefits Balances Plan (Plan A)</u>: This includes all the active and assisted participants who opted to migrate from the previous Defined Benefit Plan, and are entitled to a proportional benefit by balances. For participants who are still working, this benefit has been deferred to the retirement date.

<u>Defined Benefit Plan:</u> This is the benefit plan adopted by Forluz up to 1998, which completes the average real salary of the employee s last three working years in the Company in relation to the amount of the Official Social Security benefit. Six active employees and 45 retirees or pension holders are inscribed in this plan.

Independently from the plans made available by Forluz, **Cemig GT** also maintains payments for part of the life insurance premium for retirees, and contributes to a health plan and a dental plan for the employees, retirees and dependents, which are administered by Forluz.

187

Separation of the Health Plan

On August 26, 2008 the Executive Board of **Forluz**, complying with orders issued by the Private Pension Plans Authority (SPC), decided to transfer management of the Cemig Integrated Health Plan (PSI) to a separate entity to be created for that purpose. The reason for the decision was the SPC s belief that it would be impossible to maintain those participants in the Health Plan who were not simultaneously inscribed in the pension and retirement plans. To protect the interests of its participants, and also to comply with the SPC s ruling, Forluz opted to separate the activities, keeping the present dental and pension plans within itself. The period planned for conclusion of the process of separation of the health plan is 12 months, during which time all the existing coverage and benefits will be maintained.

Amortization of actuarial obligations

Part of the actuarial obligation for post-employment benefits, in the amount of R\$ 208,109 on September 30, 2009 (R\$ 211,193 on June 30, 2009), was recognized as an obligation payable by **Cemig GT** and is being amortized up to June 2024, through monthly installments calculated by the system of constant installments (the so-called Price table). The amounts are updated by the IPCA (Amplified National Consumer Price) Index published by the Brazilian Geography and Statistics Institute (IBGE), plus 6% per year.

The liabilities and expenses recognized by the Company in connection with the Supplementary Retirement Plan, Health Plan and Life Insurance Plan are adjusted in accordance with the terms of CVM Decision CVM 371 and an Opinion prepared by independent actuaries. Hence the financial updating of the obligation in the debt agreed with Forluz mentioned in the previous paragraph does not produce accounting effects in the Income statement of **Cemig GT**. The most recent actuarial valuation was made for base-date December 31, 2008.

The movement in net liabilities has been as follows:

	Consolidated and Holding company								
	Pension plans and retirement supplement plans		Health plan		Dental plan		Life insurance		Total
Net liabilities on June 30, 2009	85,345		79,880		3,924		104,027		273,176
Expense (revenue) recognized in the Income statement	548		3,958		243		2,584		7,333
Contributions paid	(7,742)	(1,891)	(42)	(621)	(10,296)
Net liabilities on September 30, 2009	78,151		81,947		4,125		105,990		270,213
Current liabilities	18,757								18,757
Non-current liabilities	59,394		81,947		4,125		105,990		251,456

17) CONTINGENCY PROVISIONS

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

The Company makes contingency provisions for lawsuits in which the chances of loss are assessed as probable, as follows:

188

Table of Contents

	Balance on 06/30/2009	Additions	Balance on 09/30/2009
Labor-law cases			
Various	227	4	231
Civil cases			
Environmental	7,065	165	7,230
Other	1,203	646	1,849
	8,268	811	9,079
Total	8,495	815	9,310

Environmental administrative proceedings

Cemig GT was served an infringement notice by the Minas Gerais State Forests Institute (IEF), alleging that it omitted to take measures to protect the fish population, causing fish deaths, as a result of the flow and operation of the machinery of the *Três Marias* Hydroelectric Plant. The Company presented a defense, and rates the risk of loss in this action as probable, in the amount of R\$ 7,230 which is duly provisioned.

Legal actions with risk of loss classified as possible

Additionally, there are legal actions of a labor-law, civil or tax nature in progress, the chances of loss in which have been estimated as possible. These are periodically reassessed, and do not require the constitution of a provision in the Income statement. They are as follows:

Social Security and tax obligations indemnity for the Anuênio .

In 2006, **Cemig GT** paid an indemnity to its employees, in the amount of R\$ 41,660, in exchange for their rights to future payments known as the Anuênio , which would have been incorporated into salaries over a future period. The company did not pay income tax nor Social Security in relation to these amounts because it considered that these obligations are not applicable to amounts paid as an indemnity. However, to avoid the risk of a future fine arising from a different interpretation by the federal tax authority and the National Social Security Institution, the Company decided to apply for an order of Mandamus, which allowed payment into Court of the potential obligations, in the amount of R\$ 28,716. These are posted in Deposits connected to legal actions. The Company believes it has arguments of merit for defense, and thus has made no provision for any losses on this case.

Regulatory contingency CCEE

In an action dating from August 2002, **AES Sul Distribuidora** has challenged in the courts the criteria for accounting of electricity sale transactions in the wholesale electricity market during the period of rationing. It obtained a judgment in its favor in February 2006, which orders Aneel and the CCEE to comply with **AES** s claim, and recalculate the settlement of the transactions during the rationing period leaving out of

account its Dispatch No. 288/2002. This was to be put into effect in the CCEE in November 2008, resulting in an additional disbursement for Cemig, referring to the expense on purchase of energy in the short-term market, in the CCEE, the value of which on September 30, 2009 would be approximately R\$ 91,504. On November 9, 2008 the Company obtained an injunction in the Regional Federal Court suspending the obligatory nature of the requirement to pay into court the amount that would have been owed under the Special Financial Settlement made by the CCEE. Due to the above, no provision is constituted for this dispute, since the Company believes it has arguments on the merit for defense against this claim. It rates the chances of loss in this matter as possible.

189

18) STOCKHOLDERS EQUITY

On September 30, 2009 the registered capital of **Cemig GT** was R\$ 2,896,785, represented by 2,896,785,358 nominal common shares, without par value, wholly owned by **Cemig**.

In a meeting held on June 25, 2009, the Board of Directors of **Cemig** approved payment of Interest on Equity, calculated as part of the minimum obligatory dividend for 2009, in the amount of R\$ 107,136; on September 29, 2009 the Board approved a further amount of Interest on Equity, of R\$ 52,654; both to be paid in 2010. The tax benefits arising from payment of Interest on Equity were, respectively, R\$ 36,426 and R\$ 17,902. These were recognized in the period ending September 30, 2009.

19) REVENUE FROM SUPPLY OF ELECTRICITY

This table gives the breakdown of **Cemig GT** s supply of electricity, by type of consumer:

183

Consolidated (Not reviewed by external auditors) Number of consumers MWh R\$ 09/30/2008 09/30/2009 09/30/2008 09/30/2009 09/30/2008 09/30/2009 Industrial 138 130 12,161,980 14,402,686 1,308,430 1,382,995 Commercial 3,441 9,604 1 Retail supply not invoiced, (19,723)24,042 139 130 12,165,421 14,402,686 1,298,311 1,407,037 Wholesale supply to other 42 concession holders (*) 44 11,514,114 9,046,560 1,216,570 810,609 Transactions in energy on the CCEE 1,577,657 980,332 117,022 114,235

25,257,192

24,429,578

2,631,903

2,331,881

172

20) REVENUE FOR USE OF THE NETWORK

Total

This revenue is from the tariff charged to agents in the electricity sector, including Free Consumers connected to the high voltage network, for use of the basic transmission grid owned by the Company, associated with the Brazilian national grid. Amounts receivable are recorded in Assets, under Transport of electricity. In June 2009 **Cemig GT** recognized in full the revenue of R\$ 158,090 to be paid to the Company as a result of the Transmission Tariff Review, as described in Explanatory Note 6.

^(*) Includes Contracts for Sale of Electricity in the Regulated Market (CCEARs), and bilateral contracts with other agents.

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

Consolida	ated
09/30/2009	09/30/2008
402,351	367,913
97,395	93,871
136,657	
636,403	461,784
	09/30/2009 402,351 97,395 136,657

21) DEDUCTIONS FROM OPERATIONAL REVENUE

	Consolidated Holding co		company		
	09/30/2009	09/30/2009	09/30/2008		
Taxes on revenue					
ICMS tax	241,975	240,498	259,420		
Cofins tax	231,325	231,031	188,732		
PIS and Pasep taxes	55,434	55,370	40,810		
ISS value added tax on services, and other taxes	365	365	544		
	529,099	527,264	489,506		
Charges to the consumer					
Global Reversion Reserve RGR	68,028	68,028	61,213		
Energy Development Account CDE	20,610	20,610	28,853		
Fuel Consumption Account CCC	18,513	18,513	27,074		
Research and Development R&D	10,010	10,010	8,466		
National Scientific and Technological Development Fund FNDCT	9,883	9,883	8,466		
Energy System Expansion Research EPE	4,942	4,942	3,610		
	131,986	131,986	137,682		
	661,085	659,250	627,188		

22) OPERATIONAL COSTS AND EXPENSES

	Consolidated	Hole	ling company
	09/30/2009	09/30/2009	09/30/2008
Personnel expenses	234,764	234,326	191,183
Post-employment obligations	21,999	21,999	36,013
Materials	10,303	10,022	10,518
Raw materials and inputs for generation	4,070	4,070	65,185
Outsourced services	88,241	87,658	69,256
Depreciation and amortization	169,904	168,838	167,245
Royalties for use of water resources	105,163	105,163	94,888
Provisions (reversals) for operational losses	911	911	(1,013)
Charges for the use of the basic transmission grid	208,356	208,356	200,945
Electricity bought for resale	116,716	116,227	(399)
Other operational expenses, net	48,157	47,323	59,497
	1,008,584	1.004.893	893,318

a) PERSONNEL EXPENSES

	Consolidated	Holding o	company
	09/30/2009	09/30/2009	09/30/2008
Remuneration and salary-related charges and expenses	176,185	175,747	160,236
Supplementary pension contributions Defined contribution plan	11,408	11,408	11,060
Assistance benefits	18,463	18,463	18,226
	206,056	205,618	189,522

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

(-) Personnel costs transferred to Works in progress	(12,391)	(12,391)	(8,877)
	193,665	193,227	180,645
The PPD Voluntary Retirement Program (a)			10,538
The PDV Temporary Voluntary Retirement Program (b)	41,099	41,099	
	234,764	234,326	191,183

191

Lugar Filling. Veri-Tek International, Corp Form 10-K
Table of Contents
Employee special retirement programs
(a) The PPD Permanent Voluntary Retirement Program
The Company has a permanent Voluntary Retirement Program (named PPD), which applies to any free and spontaneous terminations of employment contracts. Its main financial incentives include payment of 3 gross amounts of the employee s monthly remuneration and 6 months contributions to the Health Plan after leaving the company, deposit of the extra payment of 40% of the balance of the employee s FGTS fund, as would be applicable if termination were by the employer, and payment of up to 24 months contributions to the Pension Fund and the National Social Security System after termination of the contract, in accordance with certain criteria established in the regulations of the program.
Since this program was begun, in March 2008, 143 employees of Cemig GT have joined it, and provisions for the financial incentives were recognized in the income statement in 2008.
(b) The PDV Temporary Voluntary Retirement Program
In April 2009 Cemig put in place a temporary Voluntary Retirement Program named the PDV which employees were able to join between April 22 and June 5, 2009.
The financial incentive for employees who subscribed to the PDV program is an indemnity that varies between 3 and 16 times the employee s monthly remuneration, according to criteria set in the Program s regulations, among which the main factor is the time of contribution remaining for qualification for full retirement benefits under the National Social Security program. Another of the incentives is payment of the contribution to the pension fund and the National Social Security System up to the date when the employee would meet the requirements for retirement benefits under the National System (limited to 5 years), and deposit of the extra payment of 40% on the balance of the FGTS fund (which would be obligatory if the contract were being rescinded by the employer).
Additionally, Cemig guarantees full payment of the costs of the group life insurance plan (for 6 months) and the health plan (for 12 months), from the date of the employee leaving the Company, which must be between June 2009 and September 2010.
Since this program was begun, 207 employees of Cemig GT have joined it, and provisions for the financial incentives, totaling R\$ 41,099, have been recognized.
b) OUTSOURCED SERVICES

Edgar Filing: Veri-Tek International, Corp. - Form 10-K

	Consolidated	Holding co	mpany
	09/30/2009	09/30/2009	09/30/2008
Communication	3,096	3,085	2,729
Maintenance and conservation of electricity facilities and equipment	7,733	7,733	12,199
Building conservation and cleaning	12,582	12,578	11,119
Contracted labor	3,899	3,899	1,754
Freight and airfares	2,789	2,788	2,507
Accommodation and meals	3,687	3,664	3,435
Security services	6,300	6,300	6,244
Consultancy	6,447	6,325	2,271
Maintenance and conservation of furniture and utensils	2,082	2,082	1,403
Maintenance and conservation of vehicles	2,698	2,697	2,499
Electricity	3,345	3,342	4,097
Environment	9,486	9,486	4,994
Others	24,097	23,679	14,005
	88,241	87,658	69,256

192

23) NET FINANCIAL EXPENSES

	Consolidated	Holding co	mnany
	09/30/2009	09/30/2009	09/30/2008
FINANCIAL REVENUES			
Revenue from cash investments	90,774	89,995	88,485
Arrears penalty payments on electricity bills	1,452	1,452	7,227
Monetary updating on General Agreement for the Electricity Sector	2,952	2,952	21,654
FX variations	34,208	34,208	5
Pasep and Cofins taxes on financial revenues	(248)	(248)	(2,646)
Gains on financial instruments (Note 25)	2,818	2,818	1,976
Adjustment to present value	1,486	1,486	15,149
Other	22,740	18,762	46,123
	156,182	151,425	177,973
FINANCIAL EXPENSES			
Charges on loans and financings	(220,754)	(216,601)	(259,323)
FX variations	(10)	(10)	(11,276)
Monetary updating on loans and financings	(92)	(92)	(15,005)
Losses on financial instruments (Note 25)	(40,303)	(40,303)	(18,104)
Provisions for losses on Free Energy transactions	7,915	7,915	(18,346)
Adjustment to present value	(7,400)	(7,400)	(4,337)
Other	(43,472)	(37,913)	(31,331)
	(304,116)	(294,404)	(357,722)
NET FINANCIAL REVENUE (EXPENSES)	(147,934)	(142,979)	(179,749)

193

24) RELATED PARTY TRANSACTIONS

As mentioned in Explanatory Note 1, the Company is a wholly-owned subsidiary of **Companhia Energética de Minas Gerais Cemig**, of which the controlling stockholder is the government of the Brazilian State of Minas Gerais.

Cemig D (Cemig Distribuição S.A.) and Light S.A. are also subsidiaries of Cemig.

Cemig GT s principal balances and transactions with related parties are:

CEMIG Interest on Equity, and dividends Affiliates and holding company Cemig D Affiliates and holding company Supply of electricity (1) Light Supply of electricity (1)	0/30/2009	06/30/2009	09/30/2009	BILITIES 06/30/	2009	09/30/2009	VENUES 09/30	/2008	09/30/2009	XPEN	09/30/2008
Interest on Equity, and dividends Affiliates and holding company Cemig D Affiliates and holding company Supply of electricity (1) Light Supply of electricity (1)	660									t	
dividends Affiliates and holding company Cemig D Affiliates and holding company Supply of electricity (1) Light Supply of electricity (1) Minas Gerais state	660								1		
Cemig D Affiliates and holding company Supply of electricity (1) Light Supply of electricity (1) Minas Gerais state	660		198,058	15	3,302						
Affiliates and holding company Supply of electricity (1) Light Supply of electricity (1) Minas Gerais state	000	660	396		667						
Company Supply of electricity (1) Light Supply of electricity (1) Minas Gerais state											
Light Supply of electricity (1) Minas Gerais state	10,021	10,031	25,893		4,877						
Supply of electricity (1) Minas Gerais state	34,501	49,877	4,925		6,107	89,380	6	63,510	(21,635	5)	(17,282)
Minas Gerais state											
	571	391	405		405	6,829	1	16,098			(3,957)
government											
Taxes, charges and contributions ICMS tax (4)	41,379	31,320	28,170	2	7,767	(241,975)) (25	59,420)			
Taxes offsetable ICMS tax (4)	8,531	18,158									
Debentures (2)			35,978	3.	4,934				(3,193	3)	(928)
FORLUZ											
Post-employment obligations current (3)			18,757	1	8,652				(21,999))	(36,013)
Post-employment obligations non-current (3)			251,456	25	4,524						
Others			4,272		4,297						
Personnel expenses (5)									(11,408	3)	(11,060)
Current administration expense (6)											
OTHER									(2,156	5)	(2,093)

F	Affiliates and								1
s	subsidiaries / parent								ı
c	company	12	13	3,866					1

Main material comments on the above transactions:

- (1) The Company has contracts for purchase of electricity from **Cemig GT** and **Light**, arising from the public electricity auction of 2005, for 8 years supply and with annual adjustment by the IGP-M inflation index.
- (2) Private issue of non-convertible debentures for R\$ 120,000, updated by the IGP M inflation index, for completion of the *Irapé* hydroelectric plant, with redemption after 25 years from the issue date. The amount at November 31, 2008 has been adjusted to present value in accordance with Law 11638/07.
- (3) The contracts of **Forluz** are updated by the Amplified Consumer Price Index (IPCA), calculated by the Brazilian Geography and Statistics Institute (IBGE) (see Explanatory Note 15) and will be amortized up to the business year of 2024.
- (4) The transactions with ICMS tax posted in the financial statements refer to transactions for sale of energy and are carried out in conformity with the specific legislation of the State of Minas Gerais.
- (5) **Cemig** s contributions to the Pension Fund related to the employees participating in the Mixed Plan (see Explanatory Note 15), calculated on the monthly remunerations in accordance with the regulations of the Fund.
- (6) Funds for annual current administrative costs of the Pension Fund in accordance with the specific legislation of the sector. The amounts are estimated as a percentage of the Company s total payroll.

For more information on the main transactions, see Explanatory Notes 7, 13, 14, 16, 19, 22 and 23.

194

25) FINANCIAL INSTRUMENTS

The financial instruments used by **Cemig GT** are restricted to Cash and cash equivalents, Consumers and traders, Loans and financings, Obligations under debentures, and index contracts swaps—the gains and losses obtained on the transactions are registered in full by the accrual method.

The Company s financial instruments were recognized at fair value and are classified as follows:

- <u>Held for trading:</u> In this category are cash investments and derivative investments (mentioned in item b). They are valued at fair value and the gains or losses are recognized directly in the Income statement.
- <u>Receivables:</u> Credits owed by consumers and traders are in this category. They are recognized at their nominal realization value, similar to the fair values.
- <u>Loans and financings, and Obligations under debentures:</u> These are measured at the amortized cost using the effective interest rates method, and adjusted to fair value. Gains or losses are recognized in the Income statement as and when they incurred.
- <u>Derivative financial instruments:</u> These are valued at fair value and the gains or losses are recognized directly in the income statement.

a) Management of risks

Corporate risk management is a management tool that is part of the practices of Corporate Governance, aligned with the process of planning, which sets the strategic objectives of the Company s business.

The Company has a Financial Risks Management Committee, which aims to implement guidelines and monitor the financial risk of transactions which might negatively affect the Company s liquidity and profitability, recommending hedge/protection strategies in relation to foreign exchange, interest rate and inflation risks. These have effects that are in line with the Company s strategy.

Cemig GT s principal exposure risks are listed below:

Exchange rate risk

Cemig GT is exposed to the risk of increase in exchange rates, which could affect debt, net profit and cash flow.

The net exposure to exchange rates is as follows:

Net liability exposure

	Consolidated and	Holding				
	company	company				
	09/30/2009	06/30/2009				
EXPOSURE TO EXCHANGE RATES						
US dollar						
Loans and financings	27,033	29,292				
() Contracted hedges / swaps (*)	63,819	62,728				
	90,852	92,020				
Yen						
Loans and financings	79,182	80,214				
() Contracted hedge transactions	(76,843)	(78,604)				
	2,339	1,610				
Euro						
Loans and financings	7,287	9,361				

100,478

102,991

195

^(*) Includes the contracted transaction for R\$ 75,000 $\,$ See item $\,$ b $\,$.

The Company estimates that, in a probable scenario, the appreciation of the exchange rates of foreign currencies against the Real at the end of the next 12 months will be 1.23%. The Company has made a sensitivity analysis of the effects on its results arising from increases in the exchange rate of 25% and 50%, in relation to the scenario that it rates as probable considering these alternative scenarios as possible and remote, respectively.

Risk: FX exposure	Present exposure	Probable scenario	Possible scenario: depreciation of 25%	Remote scenario depreciation of 50%
US dollar				
Loans and financings	27,033	27,366	34,207	41,049
() Contracted hedges and swaps	63,819	64,605	80,756	96,908
	90,852	91,971	114,963	137,957
Yen				
Loans and financings	79,182	80,157	100,197	120,236
() Contracted hedge transactions	(76,843)	(77,789)	(97,237)	(116,684)
	2,339	2,368	2,960	3,552
Euro				
Loans and financings	7,287	7,377	9,221	11,065
Net liability exposure	100,478	101,716	127,144	152,573
Net effect of exchange rate depreciation		(1,238)	(26,666)	(52,095)

Interest rate risk

Cemig GT is exposed to the risk of increase in international interest rates, affecting loans and financings in foreign currency with floating interest rates (principally Libor), in the amount of R\$ 12,165 at September 30, 2009.

In relation to the risk of increase in domestic Brazilian interest rates, the Company s exposure arises from its net liabilities indexed to variation in interest rates, which are as follows:

	Consolidated		Holding company	
	09/30/2009	06/30/2009	09/30/2009	06/30/2009
EXPOSURE OF CEMIG TO BRAZILIAN INTEREST				
RATES				
Assets				
Cash investments (Note 3)	1,405,283	1,070,063	1,292,818	1,060,617
Regulatory assets (Notes 5 and 6)	157,365	180,409	157,365	180,409
	1,562,648	1,250,472	1,450,183	1,241,026
Liabilities				
Loans, financings and debentures (Note 14)	(2,564,704)	(2,515,008)	(2,564,704)	(2,515,008)
Regulatory assets (Note 12)		(12,148)		(12,148)
Contracted hedge / swap transactions	(13,024)	(15,876)	(13,024)	(15,876)

	(2,577,728)	(2,543,032)	(2,577,728)	(2,543,032)
Net liability exposure	(1,015,080)	(1,292,560)	(1,127,545)	(1,302,006)

The risk of increase in the Selic interest rate is considered to be the most significant interest rate risk. The Company estimates that, in a probable scenario, the Selic rate on September 30, 2010 will be 9.50%. The Company has made a sensitivity analysis of the effects on its results arising from increases in the Selic rate of 25% and 50%, in relation to the scenario that it considers as probable considering these alternative scenarios as possible and remote, respectively.

196

Table of Contents

Risk: Increase in domestic interest rates	Present exposure Selic 8.75%	Probable scenario: Selic 9.50%	Possible scenario: Selic 11.88%	Remote scenario: Selic 14.25%
Assets				
Cash investments	1,405,283	1,415,823	1,499,268	1,482,574
Regulatory assets	157,365	158,545	162,291	160,020
	1,562,648	1,574,368	1,661,559	1,642,594
Liabilities				
Loans	(2,564,704)	(2,583,939)	(2,644,979)	(2,705,763)
Contracted hedge / swap transactions	(13,024)	(13,122)	(13,432)	(13,740)
	(2,577,728)	(2,597,061)	(2,658,411)	(2,719,503)
Net liability exposure	(1,015,080)	(1,022,693)	(1,046,852)	(1,070,909)
Net effect of the variation in the Selic rate		(7,613)	(31,772)	(55,829)

Credit risk

The risk of losses as a result of difficulty in receiving amounts billed to its clients is considered to be low. The Company carries out monitoring for the purpose of reducing default, on an individual basis, with its consumers. Negotiations are also established to make possible receipt of any receivables in arrears.

Energy scarcity risk

The electricity sold is generated, almost entirely, by hydroelectric power plants. A prolonged period of scarcity of rainfall could result in the reduction of the volume of water in the Company s reservoirs, adversely affecting the recovery of their volume, and resulting in losses as a result of increased costs of acquisition of electricity, or reduction of revenues in the event of adoption of a renewed rationing program, like the one put in place by the federal government in 2001.

Risk of early maturity of debt

The Company has contracts for loans and financings, with the restrictive covenant clauses normally applicable to these types of operation, related to economic and financial indices, cash flow and other indicators meeting certain levels. Non-compliance with these covenants could result in early maturity of debt. On September 30, 2009 the covenants were fully complied with.

Risk of non-renewal of concessions

The Company has concessions for commercial operation of generation, transmission and distribution services, and its Management expects that they will be renewed by Aneel and/or the Mining and Energy Ministry. If the regulatory bodies do not grant the applications for renewals of these concessions, or if they decide to renew them upon imposition of additional costs for the Company (concessions for consideration) or setting of a price ceiling, the present levels of profitability and activity could be altered.

b) Financial instruments derivatives

The derivative instruments contracted by **Cemig GT** have the purpose of protecting its operations against the risks arising from foreign exchange variation and are not used for speculative purposes.

The principal amounts of derivatives transactions are not posted in the balance sheet, since they refer to transactions which do not require payments in full. Only payments of the gains or losses that actually occur are posted in the financial statements. The net results of these transactions amounted to: a loss of R\$ 37,485 in the first nine months of 2009 (9M09); and a loss of R\$ 16,128 in the first nine months of 2008 (9M08). These items were posted in Financial revenue (expenses).

197

Method of calculation of the fair value of positions

The fair value of financial investments is calculated taking into consideration the market prices of the security, or market information that makes such calculation possible, and future rates for similar securities. The market value of the security corresponds to its maturity value brought to present value by the discount factor obtained from the market yield curve in Reais.

This table shows the derivative instruments contracted by Cemig GT on September 30, 2009.

	Dovabla by						Lost not	realized		Accumula	ted Effect
Receivable by Cemig	Payable by Cemig			Dringing	l amount					Receivable	Payable
Geração	Geração e	Maturity	Market	conti		Book '	Value	Fair V	Value	Amount	Amount
e Transmissão	Transmissão	period	Trading	09/30/2009	06/30/2009	09/30/2009	06/30/2009	09/30/2009	06/30/2009	09/30/2009	09/30/2009
US\$ exchange rate + interest (5.58% p.a. to 7.48% p.a.)	R\$ 100% of CDI+interest (2.98% p.a to 3.01% p.a.)	From 10/2009 to 11/2009	Over the counter (OTC)	US\$6,288	US\$6,288	(23.732)	(21.520)	(23.976)	(21.636)		(578)
¥(Japanese Yen) exchange rate + interest (3.90 % p.a.)	R\$ Brazilian interest rate - CDI (111% of CDI)	12/2009	Over the counter (OTC)	¥3,878,825	¥3,878,825	(29.034)	(25.561)	(30.179)	(40.812)		
R\$ 106% of CDI	R\$ or US\$ 48% of CDI or exchange rate (the highest)	04/2010	Over the counter (OTC)	R\$75,000	R\$75,000		89	86	89	2.395	(355)
						(52.680)	(46.992)	(54.069)	(62.359)	2.395	(933)

c) Sensitivity analysis

The two first derivate instruments shown in the table above indicate that the Company is exposed to the variation in the CDI rate. The Company estimates that the CDI rate on September 30, 2010 will be 9.50%. The Company has made a sensitivity analysis of the effects on its results arising from increases in the CDI rate of 25% and 50%, in relation to September 30, 2009 scenarios which it assesses as possible and remote, respectively.

In these possible and remote scenarios, the CDI rate at September 30, 2010, would be: 11.88% and 14.25%, respectively.

The last derivative instrument shown in the table above indicates that the Company is exposed to the monthly variation in the exchange rate for the US dollar against the Real if it is higher than 48% of the variation in the CDI rate. The Company estimates that the exchange rate of the US dollar against the Real on September 30, 2010 will be R\$ 1.80. The Company has made a sensitivity analysis of the effects on the Company s results arising from uniform increases, in the US dollar exchange rate, of 25% and 50%, in 2009 the chances of which we rate as possible and remote , respectively. In these possible and remote scenarios, the US\$ exchange rate at September 30, 2010, would be, respectively, R\$ 2.25 and R\$ 2.70.

	Base	Probable scenario	Possible scenario	Remote scenario
Risk: Increase in domestic interest rates				
Contracts in US\$ and Yen	(88,024)	(88,684)	(90,779)	(92,865)
Net effect of the variation in the Selic rate		(660)	(2,755)	(4,841)
Risk: Increase in US\$ exchange rate				
Contracts updated at 106.00% of CDI	75,000	75,924	94,905	113,886
Net effect of variation of US\$		(924)	(19,905)	(38,886)

198

Tabl	e of	Contents
1 au	U OI	Contents

26) SUBSEQUENT EVENT

a) On October 30, 2009 **Cemig GT** issued 270 commercial promissory notes of its third issue, all nominal and in physical form, in a single series, with nominal unit value of R\$ 10,000,000.00, comprising a total value of R\$ 2,700,000,000.00. The promissory notes have the guarantee of **Cemig.**

b) On November 3, 2009 that Share Purchase Agreement signed with **Terna S.p.A.** was settled with payment and transfer of the shares owned by **Terna** to **Transmissora do Atlântico de Energia Elétrica S.A. Taesa**, in which **Cemig GT** holds 49% of the registered capital. The purchase was of 173,527,113 common shares, representing approximately 65.85% of the total capital of **Terna** (see more information on note 9.

CONSOLIDATED ECONOMIC AND FINANCIAL PERFORMANCE

(Amounts are in thousands of Reais unless otherwise indicated.)

A. YEAR-ON-YEAR COMPARISONS FOR THE 9 MONTHS

Net profit for the period

Cemig GT posted net profit of R\$ 1,003,849 for January through September 2009 (9M09), 29.20% more than its net profit of R\$ 776,977 in January through September 2008 (9M08). The better result in 2009 mainly reflects net revenue 19.83% higher, partially offset by operational expenses 12.90% higher; and also to the extraordinary revenue of R\$ 158,090, recorded in 2009, resulting from the Review of the Transmission Tariff.

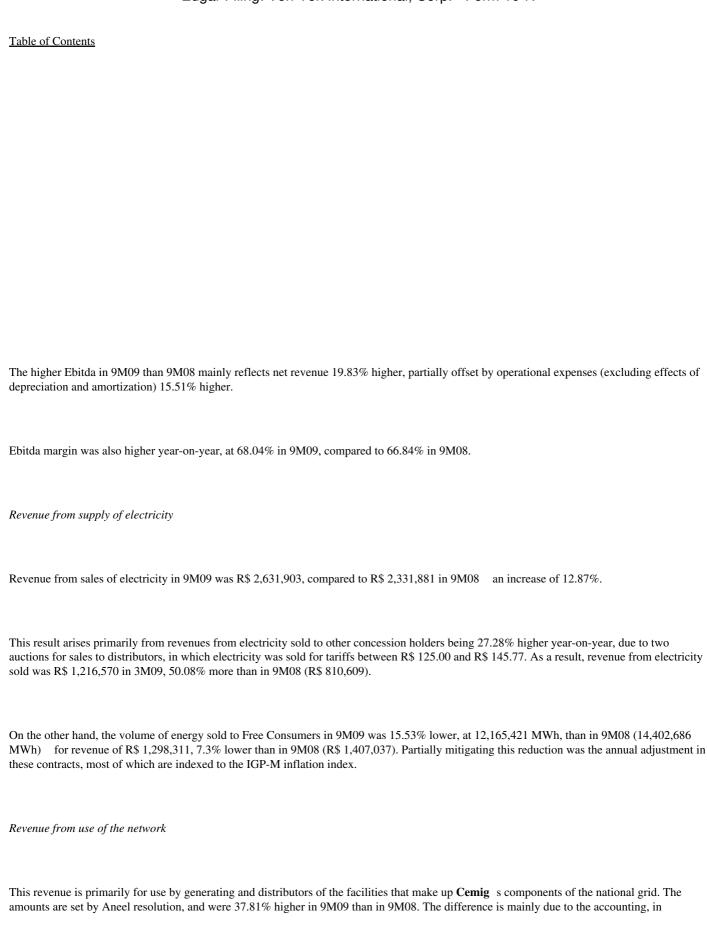
Ebitda (method of calculation not reviewed by external auditors)

Cemig GT s Ebitda in 9M09 was 21.98% higher than in 9M08. Adjusted for the non-recurring items, it was 13.65% higher.

Due to the announcement of the Transmission Tariff Review for Cemig GT, Aneel decided on repositioning of the Company s Annual Permitted Transmission Revenue (RAP) at 5.35%, in the financial amount of R\$ 158,090, arising from the effect of the repositioning being backdated to 2005.

There was also an impact on Ebitda, in 9M09, of R\$ 41,099, from the expenses of the PDV Voluntary Retirement Program.

Ebitda R\$	09/30/2009	09/30/2008	Change, %
Net profit	1,003,849	776,977	29.20
+ Income tax and Social Contribution tax	441,858	325,078	35.92
+ Profit shares	21,947	14,760	48.69
+ Financial revenues (expenses)	147,934	179,749	(17.70)
+ Depreciation and amortization	169,904	167,245	1.59
= EBITDA	1,785,492	1,463,809	21.98
Non-recurring items:			
+ The PDV/PPD Retirement Program	41,099	4,359	84.85
Review of Transmission Revenue Technical Note 214/2009	(158,090)		
= ADJUSTED EBITDA	1,668,501	1,468,168	13.65



June 2009, of backdated Annual Permitted Revenue (RAP) from previous periods, totaling R\$ 158,090, as a result of the Review of the
Transmission Tariff being backdated over the period from July 1, 2005 to June 30, 2009.

Deductions from operational revenues

Deductions from operational revenues in 9M09 totaled R\$ 661,085, 5.40% more than in 9M08 (R\$ 627,188). Main year-on-year variations in the deductions from revenue:

The Fuel Consumption Account CCC

The deduction from revenue for the CCC account in 9M09 was R\$ 18,513, 31.62% less than in 9M08 (R\$ 27,074). This refers to the costs of operation of the thermal plants in the Brazilian national grid and isolated systems, divided up between electricity concession holders by an Aneel Resolution. **Cemig GT** merely passes through this cost, to **Eletrobrás**, after charging it to Free Consumers on their invoices for use of the grid.

Energy Development Account CDE

The deduction from revenue for the CDE account in 9M09 was R\$ 20,610, 28.57% less than in 9M08 (R\$ 28,57). The payments are specified by an Aneel Resolution. **Cemig GT** merely passes through this cost, to **Eletrobrás**, after charging it to Free Consumers on their invoices for use of the grid.

Table of Contents

The other deductions from revenue are f	for taxes that are calculated	d as a percentage of invoic	ed revenue. Hence their	variations are substantially
the same in percentage terms as the char	nges in revenue.			

Operational costs and expenses (excluding Financial revenue/expenses)

Operational costs and expenses (excluding Net financial revenue/expenses) in 9M09 totaled R\$ 1,008,584, 12.90% more than in 9M08 (R\$ 893,318). This mainly reflects differences in Electricity bought for resale, Costs of raw materials and inputs, Personnel expenses, and Post-employment benefits.

The main year-on-year variations in these expenses were:

Personnel expenses

Personnel expenses in 9M09 totaled R\$ 234,764, 22.80% more than their total of R\$ 191,183 in 9M08. This primarily reflects:

- The salary increase of 7.26% given to employees in November 2008.
- Provision for the PDV Voluntary Retirement Program, in the amount of R\$ 41,099, in 9M09.
- Higher transfer of costs from personnel expenses to works in progress (R\$ 12.391 in 9M09, vs. R\$ 8.877 in 9M08), due to the higher capital expenditure program in 2009.

Post-employment obligations

The expense on post-employment obligations in 9M09 was R\$ 21.999, 38.91% less than the expense of R\$ 36,013 posted in 9M08. This expense basically consists of interest on **Cemig GT** s actuarial liabilities, net of the expected return on assets held by the pension plans, estimated by an external actuary. The lower expense in 2009 basically reflects the adjustment made to the actuarial assumptions in December 2008, which resulted in a reduction of the Company s net obligations.

Raw materials and inputs for generation

This expense in 9M09 was R\$ 4,070, 93.76% less than the expense of R\$ 65,185 posted in 91	M08. This is because in 2008 there were purchases
of fuel for the <i>Igarapé</i> thermal plant, which came into operation due to low reservoir levels	and to serve electricity demand from Argentina.

Electricity bought for resale

The expense on this account in 9M09 was R\$ 116,716, which compares with a reversal of expenses, of R\$ 339, in 9M08. The difference is due to higher purchases of electricity in 2009 related to the sales activity.

Outsourced services

The expense on this account in 9M09 was R\$ 88,241, 27.41% higher than the expense of R\$ 69,256 posted in 9M08. The increase is due to the variations in spending on hired labor, environment expenses, consulting with ownership of expenses related to contracting of services related to the analysis of acquisition of new projects and spending on legal services for the success in the rural property tax on wetlands.

Financial revenues (expenses)

The company posted net financial expenses of R\$ 147,934 in 9M09, 17.70% less than the net financial expenses of R\$ 179,749 reported for 9M08. The items in net financial expenses with the largest variations are:

Table of Contents

Income tax and Social Contribution tax; effective tax rate

•	Revenue from cash investments was 2.59% higher year-on-year, due to a higher volume of cash invested in 2009.
• R\$ 18,346	Reversal of the provision for loss on Free Energy receivables in the amount of R\$ 7,915, in 2009, compared with a provision of in 2008 reflecting an adjustment made to the future estimate for realization of credits receivable under the RTE.
compares t yen. This r The dollar	Net loss on FX variations in 2009, in the amount of R\$ 3,287, net of the compensatory effects relating to financial instruments, which o a net loss of R\$ 27,399 in 2008, arising basically from loans and financings in foreign currency indexed to the US dollar and the esult arises principally from the appreciation of the Real against the dollar and the yen in 9M09, compared to depreciation in 2008. and the yen <i>depreciated</i> against the Real, in 9M09, by 23.92% and 23.21%, respectively while in 9M08 they appreciated, by 8.07% 6, respectively, against the Real.
• CDI rate (t	Costs of loans and financings in Brazil were 14.84% lower year-on-year, due to amortizations in the period and a lower accumulated he main indexor of contracts).
	Revenue from monetary variation on the General Agreement for the Electricity Sector 86.37% lower—at R\$ 2,952 in 2009, vs. R\$ 2008—reflecting the reduction of the asset, due to receipt of amounts owed, through electricity invoices.
• 2008), mai	An expense on monetary variation on loans and financings 99.39% lower year-on-year (R\$92 in 2009 compared with R\$ 15,005 in nly due to the lower variation in the IGP-M inflation index and IPCA index in 9M09 than in 9M08.
	Other financial revenues 50.70% lower year-on-year (R\$ 22,740 in 2009 compared with R\$ 46,123 in 2008), mainly due to in 2008 of revenue of R\$ 13,875 under the agreement reached with Econ Energia S.A. for reparation of damages due to non-supply ty contracted in January through March 2008.
• of a contra	Other financial expenses 38.46% higher, due to penalty payments totaling R\$ 31,152 accounted in September 2009 due to rescission ct with a Free Consumer. The electricity made available will be sold to other consumers.
For a break	sdown of financial revenues and expenses, please see Explanatory Notes 23 and 25 to the Quarterly Information.

Cemig GT s expense on income tax and the Social Contribution tax in **9M09** was R\$ 441,858, on profit of R\$ 1,467,654, before tax effects, a percentage of 30.11%. In **9M08** this expense was R\$ 325,078, on profit of R\$ 1,116,815, before tax effects, a percentage of 29.11%. These effective rates are reconciled with the nominal rates in Explanatory Note 8 to the Quarterly Information. Tax advantages of R\$ 54,329 in 9M09, and R\$ 47,262 in 9M08, resulted from payment of Interest on Equity.

202

B. YEAR-ON-YEAR COMPARISONS FOR THE QUARTER

INCOME STATEMENTS FOR THE THIRD QUARTERS OF 2009 AND 2008

	Third	Third	
	quarter 2009	quarter 2008	Change, %
OPERATIONAL REVENUE			0 /
Revenue from supply of electricity	891,815	862,241	3.43
Revenue from use of the network	170,794	158,302	7.89
Other operational revenues	5,803	8,128	(28.60)
Gross operational revenue	1,068,412	1,028,671	3.86
Deductions from operational revenue	(221,828)	(221,824)	
Net operational revenue	846,584	806,847	4.92
OPERATIONAL COSTS AND EXPENSES			
Personnel expenses	(65,332)	(56,786)	15.05
Forluz post-employment obligations	(7,333)	(12,004)	(38.91)
Materials	(3,611)	(3,657)	(1.26)
Raw materials and inputs		(23,478)	
Outsourced services	(35,349)	(26,197)	34.94
Depreciation and amortization	(57,089)	(56,330)	1.35
Royalties for use of water resources	(35,073)	(32,550)	7.75
Operational provisions	(359)	(344)	4.36
Electricity bought for resale	(45,802)		
Charges for the use of the basic transmission grid	(65,942)	(71,740)	(8.08)
Other expenses, net	(17,964)	(25,639)	(29.93)
	(333,854)	(308,725)	8.14
Operational profit	512,730	498,122	2.93
NET FINANCIAL REVENUE (EXPENSES)	(54,712)	(75,575)	(27.61)
Profit before income tax and Social Contribution tax	458,018	422,547	8.39
Income tax and Social Contribution tax	(133,077)	(124,141)	7.20
Profit shares	(5,730)	(4,921)	16.44
Net profit for the period	319,211	293,485	8.77

Table of Contents

Net profit for the quarter

In the **third quarter** of 2009 (**3Q09**), Cemig reported net profit of R\$ 319,211, 8.77% more than the net profit of R\$ 293,485 reported for the third quarter of 2008 (**3Q08**). The higher result primarily reflects Net revenue 4.92% higher year-on-year.

Ebitda (method of calculation not reviewed by external auditors)

Ebitda in 3Q09 was 2.77% higher than in 3Q08:

EBITDA	3Q09	3Q08	Change, %
Net profit	319,211	293,485	8.77
+ Current and deferred income tax and Social Contribution tax	133,077	124,141	7.20
+ Profit shares	5,730	4,921	16.44
+ Financial revenues (expenses)	54,712	75,575	(27.61)
+ Depreciation and amortization	57,089	56,330	1.35
= EBITDA	569,819	554,452	2.77
Non-recurring items:			
+ The PDV/PPD Retirement Program	3,896		
= ADJUSTED EBITDA	573,715	554,452	3.47

The higher Ebitda in 3Q09 than in 3Q08 mainly reflects net revenue 4.92% higher, partially offset by operational expenses (excluding effects of depreciation and amortization) 9.66% higher.

Ebitda margin was lower at 67.31% in 3Q09, than in 3Q08 (68.72%).

Revenue from supply of electricity

		MWh (**) Third		Third	R\$ Third	
	Third quarter 2009	quarter 2008	Change, %	quarter 2009	quarter 2008	Change, %
Industrial	4,018,184	5,255,216	(23.54)	439,416	502,775	(12.60)
Commercial	1,296			3,371		
Uninvoiced supply, net				12,642	20,256	(37.59)
	4,019,480	5,255,216	(23.51)	455,429	523,031	(12.93)
Wholesale supply to other						
concession holders (*)	4,164,971	3,000,375	38.82	412,691	288,919	42.84
Transactions in electricity on						
the CCEE	548,999	378,316	45.12	23,695	50,291	(52.88)
Total	8,733,450	8,633,907	1.15	891,815	862,241	3.43

^(*) Includes Contracts for Sale of Energy in the Regulated Market (CCEARs) and bilateral contracts with other agents.

Revenue from supply of electricity in 3Q09 was R\$ 891,815, higher than in 3Q08 (R\$ 862,241) by 3.43%.

This mainly reflects a higher volume of electricity sold to other concession holders and under bilateral contracts contracted at the auctions of electricity to the distributors with an average tariff between R\$ 125.00 and R\$ 145.77. The resulting revenue, at R\$ 412,691 in 3Q09, was 42.84% higher than in 3Q08 (R\$ 288,919).

At the same time, volume of electricity sold to Free Consumers, at 4,019,480 MWh in 3Q09, was 23.51% lower than in 3Q08 (5,255,216 MWh), reflecting the effect of the global financial crisis on electricity demand in 2009. Revenues from these sales totaled R\$ 455,429 in 3Q09, 12.93% less than in 3Q08 (R\$ 523,031). Part of this lower level was offset by the annual adjustments in these contracts, in relation to the previous year, which for the most part are indexed to the IGP-M inflation index.

Revenue from use of the network

This revenue is from the tariff charged to agents in the electricity sector, including Free Consumers connected to the high voltage network, for use of the basic transmission grid owned by the Company, associated with the Brazilian national grid. Amounts receivable are recorded in Assets, under Concession holders Transport of electricity. The revenue 7.89% higher in 3Q09 than 3Q08 is mainly due to repositioning under the Transmission Tariff Review of 5.35%, added to the IGP-M inflation index from June, 2008 to May, 2009.

^(**) Information in MWh has not been reviewed by external auditors.

Table of Contents

Deductions from operational revenues

	3Q09	3Q08	Change, %
ICMS tax	78,163	94,229	(17.05)
Cofins tax	79,454	67,512	17.69
PIS and Pasep taxes	17,250	14,497	18.99
ISS value added tax on services	140	186	(24.73)
	175,007	176,424	(0.80)
Global Reversion Reserve RGR	23,609	19,854	18.91
Energy Development Account CDE	8,342	9,515	(12.33)
Fuel Consumption Account CCC	7,197	8,333	(13.63)
Research and Development R&D	3,250	3,080	5.52
National Scientific and Technological Development Fund (FNDCT)	2,949	3,080	(4.25)
Energy System Expansion Research EPE	1,474	1,538	(4.16)
	46,821	45,400	3.13
	221,828	221,824	

Main year-on-year variations in the deductions from revenue:

The Fuel Consumption Account CCC

This refers to the costs of operation of the thermal plants in the Brazilian national grid and isolated systems, divided up between electricity concession holders by an Aneel Resolution. This amount is charged to Free Consumers, on their invoice for use of the basic grid, and passed on to **Eletrobrás**, hence **Cemig GT** acts only as an agent to pass on this cost. **Cemig GT** s contribution to the CCC was 13.63% less in 3Q09 than in 3Q08.

Energy Development Account CDE

Payments of the CDE are specified by Aneel Resolution. They were 12.33% higher in 3Q09 than in 3Q08. **Cemig GT** merely passes on this cost, to **Eletrobrás**, after charging it to Free Consumers on their invoices for use of the grid.

The other deductions from revenue are for taxes that are calculated as a percentage of invoiced revenue. Hence their variations are substantially the same in percentage terms as the changes in revenue.

Operational costs and expenses (excluding Financial revenue/expenses)

Operational costs and expenses (excluding Financial revenue/expenses) totaled R\$ 333,854 in 3Q09, 8.14% higher than in 3Q08 (R\$ 308,725).
This variation mainly reflects increases in costs of Electricity bought for resale, Outsourced services, Personnel expenses and Post-employment
benefits.

The main year-on-year variations in these expenses were:

Personnel expenses

Personnel expenses in 3Q09, at R\$ 65,332, were 15.05% higher than in 3Q08 (R\$ 56,786). This reflects the salary increase of 7.26% given to employees in November 2008, and also a provision of R\$ 3,896 for the PDV Temporary Voluntary Retirement Program, posted in 3Q09.

206

Table of Contents
Post-employment obligations
Expenses on post-employment obligations totaled R\$ 7,333 in 3Q09, 38.91% less than in 3Q08 (R\$ 12,004). This expense basically consists of interest on Cemig GT s actuarial liabilities, net of the expected return on assets held by the pension plans, estimated by an external actuary. The lower expense in 2009 basically reflects the adjustment made to the actuarial assumptions in December 2008, which resulted in a reduction of the Company s net obligations.
Raw materials and inputs for generation
This expense was R\$ 23,478 in the third quarter of 2008, for purchase of fuel for the <i>Igarapé</i> thermal plant, which was dispatched in 2008 due to low reservoir levels.
Electricity bought for resale
This expense was R\$ 45,802 in 3Q09, due to higher sales of electricity in the year.
Charges for use of the transmission grid
The expense on charges for use of the transmission network totaled R\$ 65,942 in 3Q09, 8.08% less than in 3Q08 (R\$ 71,740). These charges, se by an Aneel Resolution, are payable by electricity distribution and generation agents for use of the facilities that are components of the national grid.
Depreciation and amortization
The expense on depreciation and amortization was similar in the two periods: R\$ 57,089 in 3Q09 and R\$ 56,330 in 3Q08.
Outsourced services

The expense on this account in 3Q09 was R\$ 35,349, 34.94% higher than the expense of R\$ 26,197 posted in 3QM08. The increase is due to the variations in consulting with ownership of expenses related to contracting of services related to the analysis of acquisition of new projects and spending on legal services for the success in the rural property tax on wetlands.

Other expenses, net

The expense on this account in 3Q09 was R\$ 17,964, 29.93% lower than the expense of R\$ 25,639 posted in 3QM08. The lower expenses in 2009 is due mainly to the expenses with taxes (property tax, IPVA and others), granting costly and disposal gains.

Table of Contents

Financial revenues (expenses)

	3Q09	3Q08	Change, %
FINANCIAL REVENUES			
Revenue from cash investments	27,375	36,917	(25.85)
Arrears penalty payments on electricity bills	472	985	(52.08)
Monetary updating on the General Agreement for the Electricity Sector	733	1,376	(46.73)
FX variations	4,770	(7,994)	
Pasep and Cofins taxes on financial revenues	(40)	(769)	(94.80)
Gains on financial instruments	949	(5,594)	
Adjustment to present value	555	7,078	(92.16)
Other	11,348	21,868	(48.11)
	46,162	53,867	(14.30)
FINANCIAL EXPENSES			
Charges on loans and financings	(68,224)	(94,009)	(27.43)
Monetary updating CCEE		(4,523)	
FX variations	(2)	(11,268)	(99.98)
Losses on financial instruments	8,290	(160)	
Provision for losses on recovery of the Extraordinary Tariff Recomposition			
RTE	(391)	(789)	(50.44)
Adjustment to present value	(2,829)	(2,734)	3.47
Other	(37,718)	(15,959)	136.34
	(100,874)	(129,442)	22.07
	(54,712)	(75,575)	(27.61)

The Company had net financial *expenses* in both years, but significantly lower in 3Q09, at R\$ 54,712, compared to R\$ 75,575 in 3Q08. Main factors were:

- Revenue from cash investments R\$ 9,542 lower in 3Q09, due to the lower volume of cash invested.
- Net *gains* on FX variations in 3Q09, in the amount of R\$ 14,007 (net of the compensatory effects relating to financial instruments), compared to a net *loss* of R\$ 25,016 in 3Q08, arising basically from loans and financings in foreign currency indexed to the US dollar and the yen. This principally reflects the appreciation of the Real against the dollar and the yen in 3Q09, compared to depreciation in 3Q08.
- Costs of loans and financings in Brazil were 27.43% lower year-on-year, due to amortizations in the period, and a lower accumulated CDI rate (the main indexor of contracts).
- Other financial revenues 48.11% lower in 3Q09 at R\$ 11,348, compared to R\$ 21,868 in 3Q08 this is because there were tax credits from previous years accounted in 3Q08.

• Other financial expenses 135.77% higher, due to penalty payments totaling R\$ 31,152 accounted in September 2009 due to rescission of a contract with a Free Consumer. The electricity made available will be sold to other consumers.
Income tax and Social Contribution tax; effective tax rate
In 3Q09, Cemig GT s expense on income tax and the Social Contribution tax was R\$ 133,077, on pre-tax profit of R\$ 458,018, a percentage of 29.05%. In 3Q08 the expense on income tax and the Social Contribution tax was R\$ 124,141, on profit of R\$ 422,547, before tax effects a percentage of 29.38%. Tax advantages of R\$ 17,902 in 3Q09, and R\$ 15,994 in 3Q08, resulted from payment of Interest on Equity.

208

Table	e of	Contents

To

INDEPENDENT AUDITORS REVIEW REPORT

The Board of Directors
Cemig Geração e Transmissão S.A.

Belo Horizonte - MG

- 1. We have reviewed the Quarterly Financial Information ITR of Cemig Geração e Transmissão S.A. (the Company) and the consolidated Quarterly Financial Information of the Company and its subsidiaries for the quarter ended September 30, 2009, comprising the balance sheets, the statements of income, changes in shareholders equity and of cash flows, the explanatory notes and management report, which are the responsibility of its management.
- 2. Our review was conducted in accordance with the specific rules set forth by the IBRACON The Brazilian Institute of Independent Auditors, in conjunction with the Federal Accounting Council CFC, and consisted mainly of the following: (a) inquiries and discussions with the persons responsible for the Accounting, Finance and Operational areas of the company and its subsidiaries as to the main criteria adopted in the preparation of the Quarterly Financial Information ITR; and (b) reviewing information and subsequent events that have or may have relevant effects on the financial position and operations of the Company and its subsidiaries.
- 3. Based on our review, we are not aware of any material modification that should be made in accounting information included in the Quarterly Financial Information ITR described above, for it to be in accordance with the rules issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Financial Information ITR, including the Instruction CVM N° 469/08.
- 4. As mentioned in Note 2 to the financial information, the accounting practices adopted in Brazil have been changed in 2008 and the effects of the first time adoption were recognized of the Company and its subsidiaries on the fourth quarter of 2008 and disclosure in the financial statements for the year ended December 31, 2008. The statement of income, changes in shareholders—equity and cash flow for the quarter ended September 30, 2008, presented in connection with the Quarterly Financial Information—ITR, did not change comparison purposes, as permitted by Direct Release/CVM/SNC/SEP n° 02/2009 (Officio Circular).

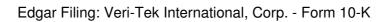
Tah	le	οf	Con	tents
1 au	ı	OI.	\sim	wiito

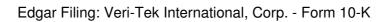
As described in Notes 5, 12 and 17 to the financial information, Cemig Geração e Transmissão S.A. has assets and liabilities recorded in relation to transactions for the sale and purchase of energy and other transactions on the Electricity Trading Chamber (CCEE) (previously salled MAE). These amounts were recorded on the basis of calculations prepared and published by the CCEE for transactions carried out to september 30, 2009, and may be changed as a result of decisions in current Court Proceedings brought by companies in the sector, in relation to the interpretation of the rules of the wholesale energy market in effect at the moment in which referred transactions are realized.
November 12, 2009
Original report in Portuguese signed by
XPMG Auditores Independentes CRC SP014428/O-6-F-MG
Marco Túlio Fernandes Ferreira
Accountant CRCMG058176/O-0 210

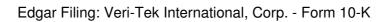
Table of Contents

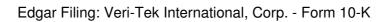
5.

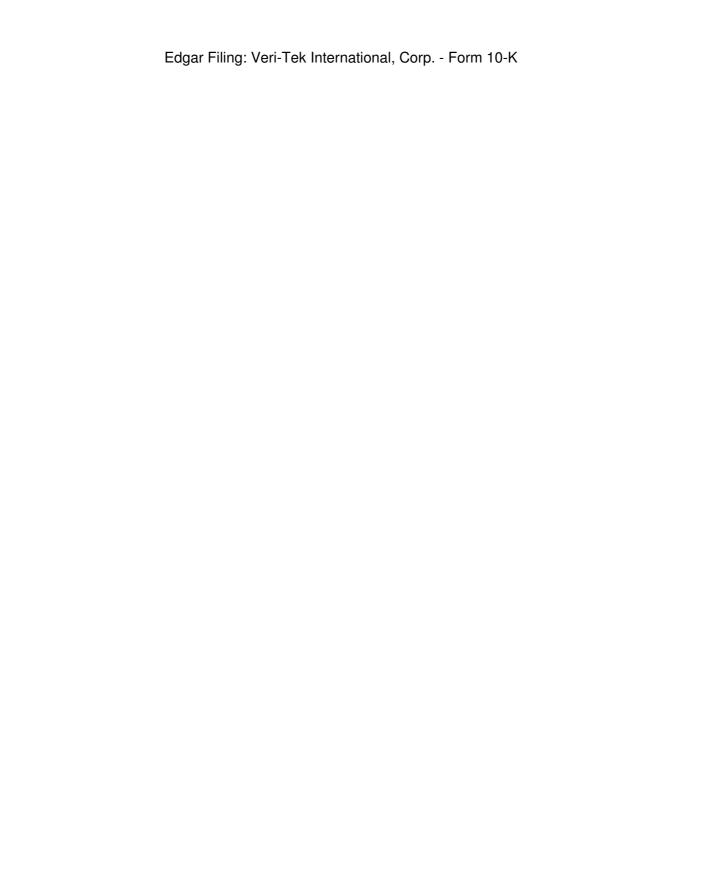
Analysis of Third Quarter Results, Companhia Energética de Minas Gerais CEMIG

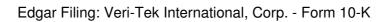


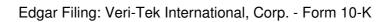


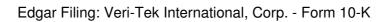




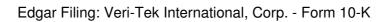


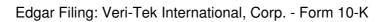


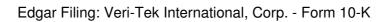




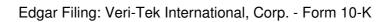


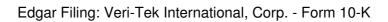


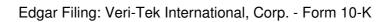


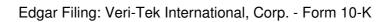


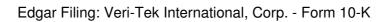


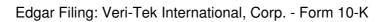


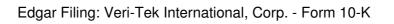


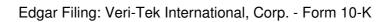


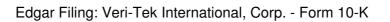


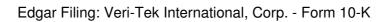


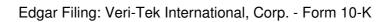




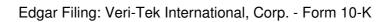


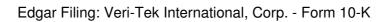












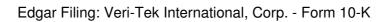




Table of Contents

6. Summary of Principal Decisions of the 99th Meeting of the Board of Directors, Cemig Geração e Transmissão S.A., October 23, 2009

m	. 1		c	\sim			
Tal	hl	e	Ωt	(:(าท	te	nts

CEMIG GERAÇÃO E TRANSMISSÃO S.A.

Listed Company

CNPJ 06.981.176/0001-58

NIRE 31300020550

Board meeting of October 23, 2009:

Summary of principal decisions

At its 99th meeting, held on October 23, 2009, the Board of Directors of Cemig Geração e Transmissão S.A. decided the following:

- 1. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 3.
- 2. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 6.
- 3. Signing of documents in the process of acquisition of **Terna** Participações S.A.
- 4. Refinancing of debt.
- 5. Guidelines for the Collective Work Agreement.

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

7. Summary of Principal Decisions of the 100th Meeting of the Board of Directors, Cemig Geração e Transmissão S.A., November 13, 2009

	Edgar Filing:	Veri-Tek	International.	. Corp	Form	10-K
--	---------------	----------	----------------	--------	------	------

m	. 1		c	\sim			
Tal	hl	e	Ωt	(:(าท	te	nts

CEMIG GERAÇÃO E TRANSMISSÃO S.A.

Listed Company

CNPJ 06.981.176/0001-58

NIRE 31300020550

Board meeting of November 13, 2009:

Summary of principal decisions

At its 100th meeting, held on November 13, 2009, the Board of Directors of Cemig Geração e Transmissão S.A. decided the following:

• Increase in the capital of Empresa Brasileira de Transmissão de Energia S.A. - EBTE.

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

8. Summary of Minutes of the 92nd Meeting of the Board of Directors, Cemig Distribuição S.A., August 24, 2009

Table of Contents

CEMIG DISTRIBUIÇÃO S.A.

CNPJ 06.981.180/0001-16 NIRE 31300020568

Summary of minutes of the 92nd meeting of the Board of Directors.

Date, time and place: August 24, 2009, at 11.30 a.m., at the Company s head office,

Av. Barbacena 1200, 17th Floor, A1 Wing, Belo Horizonte, Minas Gerais, Brazil

Meeting Committee: Chairman: Sergio Alair Barroso;

Secretary: Anamaria Pugedo Frade Barros

Summary of proceedings:

I The Chairman asked the Board Members present whether any of them had conflict of interest in relation to the matters on the agenda of this meeting, and all stated that there was no such conflict of interest.

II The Board approved:

- a) The **proposal** by the Chairman, in view of the resignation of the Chief Officer for the Gas Division, José Carlos de Mattos, as per a letter in the Company s possession, and in view of the provisions of Clause 18, §3, of Cemig s Bylaws, the provisions of the sole sub-paragraph of Clause 13 of the Bylaws of Cemig D, and **to elect Mr. Márcio Augusto Vasconcelos Nunes**, duly described in the minutes of this meeting, **as Chief Officer for the Gas Division**, to fulfill the same period of office as the other current Chief Officers, that is to say until the first meeting of the Board of Directors held after the Annual General Meeting of 2010, in view of his election by the Board of Directors of Cemig, just prior to this present meeting, as Chief Officer for the Gas Division of that Company.
- b) The minutes of this meeting.

III The Board authorized:

- a) Signature of the Partnership Undertakings with Cemig, Cemig GT and the Municipal Councils for the Rights of Children and Adolescents participating in the AI6% Program, for the pass-through of donations raised from employees of Cemig, Cemig D and Cemig GT, in the maximum amount of R\$ 2,200,000, and payment of part of 1% of the income tax owed by Cemig, Cemig D and Cemig GT, into Municipal Funds for the Rights of Children and Adolescents, for application in programs and projects developed in the ambit of the Municipality, valid until August 31, 2010.
- b) Signature of the following amendments to contracts:
- the Sixth Amendment to Contract 4570007711, with MG Setel Serviços em Telecomunicações e Eletricidade Ltda.;
- the Fifth Amendment to Contract 4570007953, with Holos Consultores Associados Ltda.; and
- the Fifth and Six Amendments to Contracts 4570007716 and 4570007959, with Engedata Engenharia e Informática Ltda.,

to extend those contracts, on an exceptional basis, from 60 to 72 months, relating to the services of consumer meter reading in kWh, of the B Group, through micro-data readers, in the area of operation of the Distribution Services Management Units of: Uberlândia, Montes Claros and Governador Valadares.

IV The Board Re-ratified CRCA (Board Spending Decision) 060/2008, to alter the value of Technical and Financial Cooperation Working Agreement 30.058/08, signed with the *Minas Gerais State Transport and Public Works Department (Setop/MG)* and the *Minas Gerais State Highways Department (DER/MG)*, the object being to reallocate service and execution of public illumination in the works of extension of the cover structure for the Arrudas brook (Ribeirão Arrudas) and construction of the *Hospitais* Station, the other terms of that CRCA remaining unchanged.

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

V Votes against: The Board approved the election of the chief officer, referred to in subclause a of Item II above, with votes against by the Board members Evandro Veiga Negrão de Lima and Jeffery Atwood Safford.

VI The Chairman stated that, since the matter of signature of the amendment to a contract with A&C Centro de Contatos S.A. had not yet been made available, it would be dealt with at a later date.

VII The Chairman stated that the members of the Executive Board are now as follows:

CEO: Djalma Bastos de Morais; Deputy CEO: Arlindo Porto Neto;

Chief Trading Officer:

Chief Distribution and Sales Officer:

Bernardo Afonso Salomão de Alvarenga;
Fernando Henrique Schüffner Neto;

Chief Officer for Finance, Investor Relations

Officer and Control of Holdings: Luiz Fernando Rolla;

Director without specific designation:

Chief Corporate Management Officer:

Luiz Henrique de Castro Carvalho;

Marco Antonio Rodrigues da Cunha.

Chief New Business Development Officer: José Carlos de Mattos;

Chief Officer for the Gas Division Márcio Augusto Vasconcelos Nunes

VIII The elected Chief Officer stated in advance that he is not subject to any prohibition on exercise of commercial activity, that he does not occupy any post in any company that could be considered a competitor of the Company, and that he does not have nor represent any interest conflicting with that of Cemig D, and assumed a solemn undertaking to become aware of, obey and comply with the principles, ethical values and rules established by the Code of Ethical Conduct of Government Workers and of the Senior Administration of the State of Minas Gerais.

IX The following spoke on general matters and business of interest to the Company:

The Chairman; The Vice-Chairman;

Board members: André Araújo Filho, Jeffery Atwood Safford,

Evandro Veiga Negrão de Lima, Maria Estela Kubitschek Lopes; Marco Antonio Rodrigues da Cunha, Fernando Henrique Schüffner Neto;

Chief Officers: Marco Antonio Rodrigues da Superintendent: Ricardo Luiz Diniz Gomes; Manager: João José Magalhães Soares.

The following were present:

Board members: Sergio Alair Barroso, Maria Estela Kubitschek Lopes,

Djalma Bastos de Morais, Jeffery Atwood Safford,

Alexandre Heringer Lisboa, André Araújo Filho,

Eduardo Lery Vieira,

Evandro Veiga Negrão de Lima, Francelino Pereira dos Santos, Guy Maria Villela Paschoal,

João Camilo Penna,

Superintendent: Ricardo Luiz Diniz Gomes;
Manager: João José Magalhães Soares;
Secretary: Anamaria Pugedo Frade Barros.

Lauro Sérgio Vasconcelos David, Paulo Sérgio Machado Ribeiro;

Cezar Manoel de Medeiros,

Franklin Moreira Gonçalves,

Marco Antonio Rodrigues da Cunha,

Fernando Henrique Schüffner Neto,

(Signed:) Anamaria Pugedo Frade Barros

Registry with the Commercial Board of Minas Gerais State:

I certify registration on: November 5, 2009 Under number: 4228750. Protocol No.: 09/708.490-5 (Signed:) Marinely Paula Bomfim General Secretariat Office

Table of Contents

9. Summary of Principal Decisions of the 93rd Meeting of the Board of Directors, Cemig Distribuição S.A., October 23, 2009

Table of Contents

CEMIG DISTRIBUIÇÃO S.A.

Listed Company

CNPJ 06.981.180/0001-16

Board Meeting of October 23, 2009:

Summary of principal decisions

At its 93rd meeting, held on October 23, 2009, the Board of Directors of Cemig Distribuição S.A. decided the following:

- 1. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 1.
- 2. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 2.
- 3. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 3.
- 4. Signing of an amendment to a contract for implementation of the **CresceMinas** Program Transmission and Sub-transmission Lot 6.
- 5. Contracting of services of rental of equipment, temporary use of software and maintenance and technical assistance for the **meter reading information capture system**.

6. (SEEJ	Signing of a technical and financial working agreement with the State of Minas Gerais , through its Sport and Youth Department), with the state Government Secretariat (Segov) as consenting party.
7.	Refinancing of debt.
8.	Guidelines for the Collective Work Agreement
	Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025
	This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.
	254

Table of Contents

10. Summary of Minutes of the 466th Meeting of the Board of Directors, Companhia Energética de Minas Gerais CEMIG, June 24, 2009

Table of Contents

COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIG

LISTED COMPANY CNPJ 17.155.730/0001-64 NIRE 31300040127

Summary of minutes of the 466th meeting of the Board of Directors

Date, time and place: June 24, 2009 at 9.30 a.m. at the company s head office,

Av. Barbacena 1200, 18th Floor, Belo Horizonte, Minas Gerais, Brazil.

Meeting Committee: Chairman: Sergio Alair Barroso;

Secretary: Anamaria Pugedo Frade Barros

Summary of proceedings:

I The Chairman asked the Board Members present whether any of them had conflict of interest in relation to the matters on the agenda of this meeting, and all stated that there was no such conflict of interest.

II The Board approved:

- a) The proposal by the Chairman, in view of the resignation of the Chief Officer for the Gas Division, José Carlos de Mattos, as per a letter in the Company s possession, to **elect Mr. Márcio Augusto Vasconcelos Nunes**, duly described in the minutes of this meeting, as **Chief Officer for the Gas Division**, to fulfill the same period of office as the other current Chief Officers, that is to say until the first meeting of the Board of Directors held after the Annual General Meeting of 2010.
- b) Vote by the representative of the Company in the Extraordinary General Meeting of Stockholders of Gasmig, in favor of:

A) Aug	Authorizing the private issue of nonconvertible debentures to be subscribed by BNDESPar, under BNDESPar Decision Dir. 83/2009, of ust 17, 2009, and signing, with BNDESPar , of the Contractual Undertaking to Subscribe a Private Issue of Non- convertible Debentures.
B)	Signing of the Private Deed of the First Debenture Issue by Gasmig.
	Signing of the Contract of Assignment and Linking of Revenues, Administration of Accounts and Other Matters between Gasmig, DESPar and the Collecting/Depository Bank to be contracted, for the purpose of guaranteeing punctual and full payment of any obligations ng from the dimension of Gasmig s First Issue.
c)	The minutes of this meeting.
Ш	The Board authorized:
maxi Fun	Signing of Partnership Undertakings with Cemig GT, Cemig D and the Municipal Councils for the Rights of Children and Adolescents cipating in the AI6% Program, for the pass-through of donations raised from employees of Cemig, Cemig D and Cemig GT , in the imum amount of R\$ 2,200,000, and payment of part of 1% of the income tax owed by Cemig, Cemig D and Cemig GT, into Municipal ds for the Rights of Children and Adolescents, for application in programs and projects developed in the ambit of the Municipality, valid August 31, 2010.
	Signing, as Consenting Party, of the Counter-guarantee Contract between Usina Termelétrica Barreiro S.A. and an insurance pany, to provide a counter-guarantee to a court guarantee insurance contract, for the period of 12 months, able to be extended, by indiments, until completion of Case No. 002409534852-0, before the 7th State Tax Court.
	Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025
	This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.
	256

Table of Contents

IV The Board elected Mr. Márcio Augusto Vasconcelos Nunes as a sitting member of the Board of Directors of Gasmig, to serve for the current period of office, that is, until the Annual General Meeting to be held in 2011 or until a duly elected successor is sworn in; and as CEO of that company, to serve the present mandate, that is to say, until the first meeting of the Board of Directors held after the Annual General Meeting of 2011 or until a duly elected successor is sworn in.

V Votes against: The election of a chief officer, referred to in subclause a of Item II above, took place with votes against by the Board members Evandro Veiga Negrão de Lima and Jeffery Atwood Safford.

VI The Chairman stated that the members of the Executive Board are now as follows:

CEO: Djalma Bastos de Morais;
Deputy CEO: Arlindo Porto Neto;
Chief Tradica Officiale Africa Scalar 7

Chief Trading Officer:

Chief Distribution and Sales Officer:

Chief Officer for Finance, Investor Relations

Bernardo Afonso Salomão de Alvarenga;

Fernando Henrique Schüffner Neto;

Officer and Control of Holdings: Luiz Fernando Rolla;

Chief Generation and Transmission Officer: Luiz Henrique de Castro Carvalho; Chief Corporate Management Officer: Marco Antonio Rodrigues da Cunha.

Chief New Business Development Officer: José Carlos de Mattos;

Chief Officer for the Gas Division: Márcio Augusto Vasconcelos Nunes

VII The Chief Officer elected stated, in advance, that he is not subject to any prohibition on exercise of commercial activity, that he does not occupy any post in a company that could be considered a competitor of the Company, and that he does not have nor represent any interest conflicting with that of Cemig, and assumed a solemn undertaking to become aware of, obey and comply with the principles, ethical values and rules established by the Code of Ethical Conduct of Government Workers and Senior Administration of the State of Minas Gerais.

IX The following spoke on general matters and business of interest to the Company.

Board members; Chief Officer Marco Antonio Rodrigues da Cunha; Superintendent Ricardo Luiz Diniz Gomes; and Manager João José Magalhães Soares.

The following were present:

Board members: Sergio Alair Barroso, Maria Estela Kubitschek Lopes,

Djalma Bastos de Morais, Jeffery Atwood Safford,

Alexandre Heringer Lisboa, Marco Antonio Rodrigues da Cunha,

André Araújo Filho, Cezar Manoel de Medeiros,

Eduardo Lery Vieira,

Evandro Veiga Negrão de Lima, Francelino Pereira dos Santos, Guy Maria Villela Paschoal,

João Camilo Penna,

Superintendent: Ricardo Luiz Diniz Gomes;
Manager: João José Magalhães Soares;
Secretary: Anamaria Pugedo Frade Barros.

Fernando Henrique Schüffner Neto, Franklin Moreira Gonçalves, Lauro Sérgio Vasconcelos David, Paulo Sérgio Machado Ribeiro;

(Signed:) Anamaria Pugedo Frade Barros

Registry with the Commercial Board of Minas Gerais State:

I certify registration on: November 5, 2009 Under number: 4228751. Protocol No.: 09/708.491-3 (Signed:) Marinely Paula Bomfim General Secretariat Office

Table of Contents

11. Summary of Principal Decisions of the 467th Meeting of the Board of Directors, Companhia Energética de Minas Gerais CEMIG, October 23 28, 2009

Table of Contents

COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIG

Listed Company

CNPJ 17.155.730/0001-64

NIRE 31300040127

Board Meeting of October 23, 2009:

Summary of principal decisions

At its 467th meeting, begun on October 23 and concluded on October 28, 2009, the Board of Directors of Companhia Energética de Minas Gerais decided the following:

- 1. Appointment of Directors of Cemig to management of Transmissora Atlântico de Energia Elétrica S.A. Taesa.
- **2.** Acquisition of assets.
- **3.** Concession of guarantee in transactions to be contracted with Banco do Brasil.
- 4. Filing of legal action against the federal government in relation to the rate of the Finsocial tax.
- 5. Signing of documents in the process of acquisition of Terna Participações S.A.

- 6. Guidelines for the Collective Work Agreement.
- 7. Exceeding of the financial covenants specified in the Bylaws.

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

12. Material Announcement, CEMIG s Board of Directors approves a share purchase agreement for acquisition of shares of ENTE, ERTE and ECTE, Companhia Energética de Minas Gerais CEMIG, October 28, 2009

m	. 1		c	\sim			
Tal	hl	e	Ωt	(:(าท	te	nts

COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIG

LISTED COMPANY

CNPJ 17.155.730/0001-64

NIRE: 33300266003

MATERIAL ANNOUNCEMENT

Cemig (Companhia Energética de Minas Gerais), a listed company with securities traded on the stock exchanges of São Paulo, New York and Madrid, hereby publicly informs the Brazilian Securities Commission (CVM), the São Paulo Stock, Commodities and Futures Exchange (BM&F Bovespa S.A.) and the market in general, in accordance with CVM Instruction 358 of January 3, 2002, as amended, that:

On October 28, 2009 the Board of Directors of Cemig authorized the signature of a Share Purchase Agreement with MDU Resources Luxembourg II LLC, S.a.r.l. for acquisition of shares representing 13.3% of the voting and total stock of Empresa Norte de Transmissão de Energia S.A. (ENTE), 13.3% of the voting and total stock of Empresa Regional de Transmissão de Energia S.A. (ERTE) and up to 10% of the voting and total stock of Empresa Catarinense de Transmissão de Energia S.A. (ECTE).

Conclusion of the transaction and actual acquisition of the shares by CEMIG is subject to approval of transfer of the shares by the Brazilian Electricity regulator, Aneel (National Electricity Agency), by the Brazilian Development Bank (BNDES), and by other financing bodies.

Belo Horizonte, October 28, 2009

Luiz Fernando Rolla

Chief Officer for Finance, Investor Relations and Control of Holdings

LISTED COMPANY 250

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

13. Market Announcement, Commencement of Public Distribution of Commercial Promissory Notes, Cemig Geração e Transmissão S.A., October 30, 2009

Edgar Filing: Veri-Tek International, Corp Form 10-K
Table of Contents
Cemig Geração e Transmissão S.A.
COMPANHIA ABERTA
CNPJ 06.981.176/0001-58
NIRE 31300020550
MARKET ANNOUNCEMENT
Cemig Geração e Transmissão S.A. CEMIG GT, a wholly-owned publicly-held subsidiary of CEMIG, hereby inform the Brazilian <i>Comissão de Valores Mobiliários (CVM)</i> (Securities Commission), the BM&F Bovespa S.A. Bolsa de Valores, Mercadorias e Futuros and the market in general, in accordance with Instruction 358 of the Brazilian <i>Comissão de Valores Mobiliários (CVM)</i> (Securities Commission), of January 3, 2002, as amended, that:
In accordance with the Announcement of Commencement of Public Distribution published on September 10, 2009 and republished on

In accordance with the Announcement of Commencement of Public Distribution published on September 10, 2009 and republished on September 30, 2009, Cemig s wholly-owned subsidiary Cemig Geração e Transmissão S.A. (Cemig GT) has today issued 270 Commercial Promissory Notes, of its third issue, each with nominal unit value of R\$ 10,000,000.00, making up a total amount of R\$2,700,000,000.00. The notes are nominal, physically issued, in a single series, and have the guarantee of CEMIG.

Belo Horizonte, October 30, 2009

Marco Antonio Rodrigues da Cunha

Acting Chief Officer for Finance, Investor Relations and Control of Holdings

Av. Barbacena 1200 / 12th floor Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

Geração e Transmissão S.A.

Announcement of Completion of Public Distribution of Commercial Promissory Notes, Cemig

Table of Contents

This announcement is for information only, and is not an offer of Promissory Notes for sale.

ANNOUNCEMENT OF COMPLETION OF PUBLIC DISTRIBUTION OF COMMERCIAL PROMISSORY NOTES ISSUED BY

CEMIG GERAÇÃO E TRANSMISSÃO S.A.

Registered with the CVM CVM N°: 02032-0

CNPJ N°: 06.981.176/0001-58 NIRE: 0623221310098

Av. Barbacena 1200, 12th floor, B1 Wing, Santo Agostinho

30190-131 Belo Horizonte, Minas Gerais, Brazil

ISIN Code: BRCMGTNPM023

Risk rating: Fitch: F1+(bra)

LEAD MANAGERS

BB BANCO DE INVESTIMENTO S.A. IS THE LEAD MANAGER

CEMIG GERAÇÃO E TRANSMISSÃO S.A. (_the Issuer_ or_ the Company), BB BANCONNESTIMENTO S.A. (_BBBbr__the Lead Manager_), CAIXÆCONÔMICA FEDERAL (_Caixa_), HSBC CORRETORA DEÍTULOS E VALORES MOBILIÁRIOS S.A. (_HSBC_), BANCOOTORANTIM S.A. (_Votorantim_), BES INVESTIMENTO DERASIL S.A. BANCO DHNVESTIMENTO (_BES_), and BANCO BTG PACTUAL S.A. (formerly named Banco UBS PACTUAL S.A. (_BTG Pactual_) (when referred to jointly_the Managers_) hereby inform the public, in accordance with the terms of CVM Instruction 400, of December 29, 2003, as amended, of the closing of the public offering (the Offering_) of 270 (two hundred and seventy) commercial promissory notes of the Issuer_ s Third Issue, all nominal and physically issued, in a single series, with Nominal Unit Value of R\$ 10,000,000.00 (ten million Reais) on the Issue Date (_the Promissory Notes_), making up a total of:

R\$ 2,700,000,000.00

The Issue was approved in meetings of the Board of Directors of the Company held on July 23, 2009 and August 27, 2009, the minutes of which were filed with the Commercial Board of the State of Minas Gerais (JUCEMG) on September 3 and 8, 2009, under numbers 4189606 and 4191508, respectively, and published on September 9, 2009 in the *Official Gazette* of the State of Minas Gerais, and in the newspapers *Valor Econômico Edição Nacional* and *O Tempo*. The Promissory Notes have the guarantee of Companhia Energética de Minas Gerais (the Guarantor), as approved in meetings of the Guarantor s Board of Directors, held on July 23, 2009 and August 27, 2009, the minutes of which were filed at JUCEMG on August 27 and September 4, 2009, under the numbers 4186137 and 4190555, and published, on September 3 and 9, 2009, respectively, in the *Official Gazette* of the State of Minas Gerais and in the newspapers *Valor Econômico Edição Nacional* and *O Tempo*.

Table of Contents

This table gives final data on the distribution of the Offering:

		Promissory Notes	Acquisition value (R\$
Type of Acquirer of the Promissory Notes	Acquirers	acquired	million)
Individuals	1	1	10
Investment clubs			
Investment funds	105	214	2.140
Private pension plan entities	8	8	80
Insurance companies	2	2	20
Foreign investors			
Intermediary Institutions participating in the distribution			
consortium			
Financial institutions linked to the Issuer and/or to the			
participants of the distribution consortium			
Other financial institutions	8	45	450
Other legal entities linked to the Issuer and/or to the distribution consortium participants			
Other legal entities			
Partners, managers, employees, attorneys-in-fact and other			
persons linked to the Issuer and/or to the consortium participants			
Others			
	124	270	2,700
Total	124	270	2.700

The Promissory Notes have been registered for placement and trading on the NOTA Commercial Notes Modulemanaged and operated by CETIP S.A. Over-the-counter Market for Assets and Derivatives.

The Offering was duly registered with the CVM on October 6, 2009, under N° CVM/SRE/RNP/2009/033.

MANDATED AND CUSTODIAN BANK

Banco Bradesco S.A.

Cidade de Deus, s/nº, Vila Yara

06029-900 Osasco, SP, Brazil

CNPJ Nº 60.746.948/0001-12

The present Public Offer or program was prepared in accordance with the Self-Regulation rules of ANBID for Public Offers for Distribution and Acquisition of Securities, thus complying with the minimum standards of information required by ANBID, and ANBID has no responsibility for the said information, nor for the quality of the Issuer and/or the Offering party/ies, nor of the participating institutions nor of the securities that are the subject of the present Public Offer/program. This seal does not imply an investment recommendation. Prior registration or analysis of this distribution does not imply, on the part of ANBID, a guarantee of the veracity of the information provided nor any judgment on the quality of the issuing company nor the securities to be distributed.

Table of Contents

15. Market Announcement, Commencement of Public Distribution of Commercial Promissory Notes, Companhia Energética de Minas Gerais CEMIG, October 30, 2009

m	. 1		c	\sim			
Tal	hl	e	Ωt	\mathbf{C}	าท	te	nts

COMPANHIA ENERGÉTICA DE MINAS GERAIS - CEMIG

LISTED COMPANY

CNPJ 17.155.730/0001-64

NIRE 33300266003

MARKET ANNOUNCEMENT

Companhia Energética de Minas Gerais CEMIG, a listed company with securities traded on the stock exchanges of São Paulo, New York and Madrid, in accordance with CVM Instruction 358 of January 3, 2002 as amended, hereby publicly informs the Brazilian Securities Commission (CVM Comissão de Valores Mobiliários), the São Paulo Stock Exchange (BM&F Bovespa S.A. Bolsa de Valores, Mercadorias e Futuros) and the market in general that:

In accordance with the Announcement of Commencement of Public Distribution published on September 10, 2009 and republished on September 30, 2009, Cemig s wholly-owned subsidiary Cemig Geração e Transmissão S.A. (Cemig GT) has today issued 270 Commercial Promissory Notes, of its third issue, each with nominal unit value of R\$ 10,000,000.00, making up a total amount of R\$2,700,000,000.00. The notes are nominal, physically issued, in a single series, and have the guarantee of CEMIG.

Belo Horizonte, October 30, 2009

Marco Antonio Rodrigues da Cunha

Acting Chief Officer for Finance, Investor Relations and Control of Holdings

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

16. Material Announcement, Payment for and Transfer of TERNA Shares, Companhia Energética de Minas Gerais CEMIG, November 3, 2009

Table of Contents

COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIG

LISTED COMPANY

CNPJ 17.155.730/0001-64

NIRE: 33300266003

MATERIAL ANNOUNCEMENT

COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIGa listed company with securities traded on the stock exchanges of São Paulo, New York and Madrid, and CEMIG GERAÇÃO E TRANSMISSÃO S.A. CEMIG GT, a company registered with the Brazilian Securities Commission (CVM) and a wholly-owned subsidiary of Cemig, in accordance with CVM Instruction 358 of January 3, 2002, as amended, hereby publicly inform the Brazilian Securities Commission (CVM), the São Paulo Stock, Commodities and Futures Exchange (BM&F Bovespa S.A.) and the market in general, that:

On today s date payment was made for the shares in Terna Participações S.A. (TERNA), owned by Terna (Terna S.p.A.), and these shares were transferred to Transmissora do Atlântico de Energia Elétrica S.A. TAESA, in which CEMIG GT holds an interest of 49% (forty nine per cent) of the registered capital.

The shareholders in TAESA, a corporation with head office in the city of Rio de Janeiro, are:

Cemig Geração e Transmissão S.A. CEMIG GT

and Fundo de Investimentos em Participações Coliseu (FIP Coliseu).

In the transaction, 173,527,113 common shares, representing approximately 85.26% of the voting shares and approximately 65.85% of the total shares of **TERNA**, were purchased and transferred.

LISTED COMPANY 264

The total price was R\$ 2,148,379,099.24, corresponding to R\$ 37.14 per *Unit* of TERNA, each *Unit* comprising one common share and two preferred shares, and R\$ 12.38 per common share or preferred share.

Additionally, TAESA will, on a date to be announced, make a public offer for acquisition of the shares in TERNA that are in circulation, for the purpose of ensuring equal treatment for the other shareholders of TERNA to that given to Terna S.p.A., in accordance with the Bylaws of Terna, the Brazilian Corporate Law (Law 6.404/76), CVM Instruction 361/2002, and the Level 2 Differentiated Practice Regulations of BM&FBovespa S.A.

Terna is a holding company operating in electricity transmission in 11 states of Brazil through the following companies which it controls or in which it has shareholding interests:

TSN - Transmissora Sudeste Nordeste S.A.;

Novatrans Energia S.A.;

ETEO - Empresa de Transmissão de Energia do Oeste S.A.;

ETAU - Empresa de Transmissão do Alto Uruguai S.A.;

Brasnorte Transmissora de Energia S.A. e Terna Serviços Ltda.,

Together, these companies hold in aggregate 3,716 kilometers of transmission lines, comprising components of the Brazilian National Electricity Transmission Grid.

Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.

Table of Contents

For TAESA and its shareholders, the acquisition of TERNA represents an excellent investment opportunity and consolidates its presence in the Brazilian electricity transmission market.

Belo Horizonte, November 3, 2009

Luiz Fernando Rolla

Chief Officer for Finance, Investor Relations and Control of Holdings

Table of Contents

17. Market Announcement, Projected Payment Amount for Shares of ENTE, ERTE and ECTE, Companhia Energética de Minas Gerais CEMIG, November 4, 2009

Table of Contents
COMPANHIA ENERGÉTICA DE MINAS GERAIS - CEMIG
LISTED COMPANY
CNPJ 17.155.730/0001-64
NIRE 33300266003
MARKET ANNOUNCEMENT
COMPANHIA ENERGÉTICA DE MINAS GERAIS CEMIG, a publicly-held company with shares traded on the São Paulo, New York and Madrid stock exchanges, and CEMIG GERAÇÃO E TRANSMISSÃO S.A. CEMIG GT, a wholly-owned publicly-held subsidiary of CEMIG, hereby inform the Brazilian <i>Comissão de Valores Mobiliários (CVM)</i> (Securities Commission), the BM&F Bovespa S.A. Bolsa de Valores, Mercadorias e Futuros and the market in general, in accordance with Instruction 358 of the Brazilian <i>Comissão de Valores Mobiliários (CVM)</i> (Securities Commission), of January 3, 2002, as amended, in addition to Material Announcement published in October 28, 2009, that:
The total amount Cemig intends to disburse for the acquisition of the interests held by MDU in ENTE, ERTE and ECTE, should be approximately R\$ 100 million (one hundred million Reais), based on September 30, 2009 prices. However, the final amount can be calculated only on the closing date, after the exercise of rights of preference by the other partners / shareholders. Cemig will publish the final amount of this acquisition at the appropriate time.
Belo Horizonte, November 04, 2009
Luiz Fernando Rolla
Chief Officer for Finance, Investor Relations and Control of Holdings
Av. Barbacena 1200 Santo Agostinho 30190-131 Belo Horizonte, MG Brazil Tel.: +55 31 3506-5024 Fax +55 31 3506-5025

This text is a translation, provided for information only. The original text in Portuguese is the legally valid version.