

MICROSTRATEGY INC  
Form 4  
November 13, 2006

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SAYLOR MICHAEL J

(Last) (First) (Middle)

C/O MICROSTRATEGY  
INCORPORATED, 1861  
INTERNATIONAL DRIVE

(Street)

MCLEAN, VA 22102

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
MICROSTRATEGY INC [MSTR]

3. Date of Earliest Transaction  
(Month/Day/Year)  
11/08/2006

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman, President and CEO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |   |                     |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|---|---------------------|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |                                   |   |                     |
|                                 |                                      |  |                                | Code  | V   | Amount   |                                   |   |                     |
| Class A Common Stock            | 11/08/2006                           |  | S                              | 100   | D   | \$ 120.43  | 28,300                            | I | Shares Owned by LLC |
| Class A Common Stock            | 11/08/2006                           |  | S                              | 5,011   | D   | \$ 120.45  | 23,289                            | I | Shares Owned by LLC |
| Class A Common Stock            | 11/08/2006                           |  | S                              | 289   | D   | \$ 120.46  | 23,000                            | I | Shares Owned by LLC |
| Class A Common Stock            | 11/08/2006                           |  | S                              | 400   | D   | \$   | 22,600                            | I | Shares              |

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|                      |            |   |       |   |           |        |   |  |                     |
|----------------------|------------|---|-------|---|-----------|--------|---|--|---------------------|
| Common Stock         |            |   |       |   | 120.48    |        |   |  | Owned by LLC        |
| Class A Common Stock | 11/08/2006 | S | 1,100 | D | \$ 120.49 | 21,500 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 1,900 | D | \$ 120.5  | 19,600 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 300   | D | \$ 120.51 | 19,300 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 600   | D | \$ 120.52 | 18,700 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 1,500 | D | \$ 120.53 | 17,200 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 1,100 | D | \$ 120.54 | 16,100 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 600   | D | \$ 120.55 | 15,500 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 300   | D | \$ 120.57 | 15,200 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 200   | D | \$ 120.58 | 15,000 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 200   | D | \$ 120.59 | 14,800 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 1,600 | D | \$ 120.6  | 13,200 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 400   | D | \$ 120.61 | 12,800 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 100   | D | \$ 120.62 | 12,700 | I |  | Shares Owned by LLC |
| Class A Common Stock | 11/08/2006 | S | 398   | D | \$ 120.65 | 12,302 | I |  | Shares Owned by LLC |

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|                            |            |   |       |   |              |        |   |                           |
|----------------------------|------------|---|-------|---|--------------|--------|---|---------------------------|
| Class A<br>Common<br>Stock | 11/08/2006 | S | 200   | D | \$<br>120.67 | 12,102 | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 500   | D | \$<br>120.68 | 11,602 | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 100   | D | \$<br>120.69 | 11,502 | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 1,186 | D | \$ 120.7     | 10,316 | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 200   | D | \$<br>120.71 | 10,116 | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 302   | D | \$<br>120.72 | 9,814  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 100   | D | \$<br>120.73 | 9,714  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 1,298 | D | \$<br>120.75 | 8,416  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 200   | D | \$<br>120.77 | 8,216  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 214   | D | \$<br>120.78 | 8,002  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 100   | D | \$<br>120.82 | 7,902  | I | Shares<br>Owned by<br>LLC |
| Class A<br>Common<br>Stock | 11/08/2006 | S | 2     | D | \$<br>120.84 | 7,900  | I | Shares<br>Owned by<br>LLC |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

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| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of Derivative Securities Owned Following Transaction (Instr. 6) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|--|---|
|  |  |                                      |  |                                |   | Date Exercisable   | Expiration Date   | Title                                      | Amount or Number of Shares  |
|  |  |                                      |  |                                |   | Code   | V   | (A)  | (D)   |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                                   |       |
|--|---------------|-----------|-----------------------------------|-------|
|  | Director      | 10% Owner | Officer                           | Other |
| SAYLOR MICHAEL J<br>C/O MICROSTRATEGY INCORPORATED<br>1861 INTERNATIONAL DRIVE<br>MCLEAN, VA 22102 | X             | X         | Chairman,<br>President and<br>CEO |       |
| ALCANTARA LLC<br>C/O MICROSTRATEGY INCORPORATED<br>1861 INTERNATIONAL DRIVE<br>MCLEAN, VA 22102    |               | X         |                                   |       |

## Signatures

W. Ming Shao, As  
Attorney-in-Fact

11/13/2006

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

### Remarks:

This is the third Form 4 of four Form 4 filings made by the reporting person to report transactions that occurred on November

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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