NATIONAL FUEL GAS CO Form 10-Q August 08, 2008

YES o NO b

date:

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES þ **EXCHANGE ACT OF 1934** For the quarterly period ended June 30, 2008 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES 0 **EXCHANGE ACT OF 1934** For the transition period from Commission File Number 1-3880 NATIONAL FUEL GAS COMPANY (Exact name of registrant as specified in its charter) **New Jersey** 13-1086010 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 6363 Main Street Williamsville, New York 14221 (Address of principal executive offices) (Zip Code) (716) 857-7000 (Registrant s telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES b NO o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one): Large Accelerated filer Non-accelerated filer o Smaller reporting company o accelerated filer o þ

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(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable

Common stock, \$1 par value, outstanding at July 31, 2008: 81,475,950 shares.

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GLOSSARY OF TERMS

Frequently used abbreviations, acronyms, or terms used in this report:

National Fuel Gas Companies

Company The Registrant, the Registrant and its subsidiaries or the Registrant s

subsidiaries as appropriate in the context of the disclosure

Data-Track Account Services, Inc.

Distribution Corporation National Fuel Gas Distribution Corporation

Empire State Pipeline

ESNE Energy Systems North East, LLC
Highland Highland Forest Resources, Inc.
Horizon Energy Development, Inc.

Horizon LFG Horizon LFG, Inc.
Horizon Power Horizon Power, Inc.
Leidy Hub Leidy Hub, Inc.

Model City Model City Energy, LLC
National Fuel National Fuel Gas Company
NFR National Fuel Resources, Inc.
Registrant National Fuel Gas Company
SECI Seneca Energy Canada Inc.
Seneca Seneca Resources Corporation

Seneca Energy II, LLC

Supply Corporation National Fuel Gas Supply Corporation

Regulatory Agencies

FASB Financial Accounting Standards Board FERC Federal Energy Regulatory Commission NTSB National Transportation Safety Board

NYDEC New York State Department of Environmental Conservation

NYPSC State of New York Public Service Commission
PaPUC Pennsylvania Public Utility Commission
SEC Securities and Exchange Commission

Other

2007 Form 10-K The Company s Annual Report on Form 10-K for the year ended September 30,

2007

ARB 51 Accounting Research Bulletin No. 51, Consolidated Financial Statements

Bbl Barrel (of oil)

Bcf Billion cubic feet (of natural gas)

Board foot A measure of lumber and/or timber equal to 12 inches in length by 12 inches in

width by one inch in thickness.

Btu British thermal unit; the amount of heat needed to raise the temperature of one

pound of water one degree Fahrenheit.

Capital expenditure Represents additions to property, plant, and equipment, or the amount of

money a company spends to buy capital assets or upgrade its existing capital

assets.

Cashout revenues A cash resolution of a gas imbalance whereby a customer pays Supply

Corporation for gas the customer receives in excess of amounts delivered into

Supply Corporation s system by the customer s shipper.

Degree day A measure of the coldness of the weather experienced, based on the extent to

which the daily average temperature falls below a reference temperature,

usually 65 degrees Fahrenheit.

Derivative A financial instrument or other contract, the terms of which include an

Dth

underlying variable (a price, interest rate, index rate, exchange rate, or other variable) and a notional amount (number of units, barrels, cubic feet, etc.). The terms also permit for the instrument or contract to be settled net and no initial net investment is required to enter into the financial instrument or contract. Examples include futures contracts, options, no cost collars and swaps.

Examples include futures contracts, options, no cost collars and swaps. Decatherm; one Dth of natural gas has a heating value of 1,000,000 British

thermal units, approximately equal to the heating value of 1 Mcf of natural gas.

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GLOSSARY OF TERMS (Cont.)

Exchange Act of 1934, as amended

Expenditures for long-lived assets
Includes capital expenditures, stock acquisitions and/or investments in

partnerships.

FIN FASB Interpretation Number

FIN 48 FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes - an

interpretation of SFAS 109

Firm transportation and/or storage The transportation and/or storage service that a supplier of such service is

obligated by contract to provide and for which the customer is obligated to pay

whether or not the service is utilized.

GAAP Accounting principles generally accepted in the United States of America
Goodwill An intangible asset representing the difference between the fair value of a

company and the price at which a company is purchased.

Hedging A method of minimizing the impact of price, interest rate, and/or foreign

currency exchange rate changes, often times through the use of derivative

financial instruments.

Hub Location where pipelines intersect enabling the trading, transportation, storage,

exchange, lending and borrowing of natural gas.

Interruptible transportation and/or

storage

The transportation and/or storage service that, in accordance with contractual arrangements, can be interrupted by the supplier of such service, and for which

the customer does not pay unless utilized.

LIFO Last-in, first-out

Mbbl Thousand barrels (of oil)

Mcf Thousand cubic feet (of natural gas)

MD&A Management s Discussion and Analysis of Financial Condition and Results of

Operations

MDth Thousand decatherms (of natural gas)
MMcf Million cubic feet (of natural gas)

Open Season A bidding procedure used by pipelines to allocate firm transportation or storage

capacity among prospective shippers, in which all bids submitted during a defined time period are evaluated as if they had been submitted simultaneously.

Proved developed reserves Reserves that can be expected to be recovered through existing wells with

existing equipment and operating methods.

Proved undeveloped reserves Reserves that are expected to be recovered from new wells on undrilled

acreage, or from existing wells where a relatively major expenditure is required

to make these reserves productive.

PRP Potentially responsible party

Reserves The unproduced but recoverable oil and/or gas in place in a formation which

has been proven by production.

Restructuring Generally referring to partial deregulation of the utility industry by a statutory

or regulatory process. Restructuring of federally regulated natural gas pipelines has resulted in the separation (or unbundling) of gas commodity service from transportation service for wholesale and large-volume retail markets. State restructuring programs attempt to extend the same process to retail mass

markets.

SAR Stock-settled stock appreciation right

SFAS Statement of Financial Accounting Standards

SFAS 87	Statement of Financial Accounting Standards No. 87, Employers Accounting
	for Pensions
SFAS 88	Statement of Financial Accounting Standards No. 88, Employers Accounting
	for Settlements and Curtailments of Defined Benefit Pension Plans and for
	Termination Benefits
SFAS 106	Statement of Financial Accounting Standards No. 106, Employers Accounting
	for Postretirement Benefits Other Than Pensions
SFAS 109	Statement of Financial Accounting Standards No. 109, Accounting for Income
	Taxes
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GLOSSARY OF TERMS (Concl.)

Statement of Financial Accounting Standards No. 115, Accounting for Certain
Investments in Debt and Equity Securities
Statement of Financial Accounting Standards No. 123R, Share-Based Payment
Statement of Financial Accounting Standards No. 132R, Employers
Disclosures about Pensions and Other Postretirement Benefits
Statement of Financial Accounting Standards No. 133, Accounting for
Derivative Instruments and Hedging Activities
Statement of Financial Accounting Standards No. 141R, Business
Combinations
Statement of Financial Accounting Standards No. 157, Fair Value
Measurements
Statement of Financial Accounting Standards No. 158, Employers Accounting
for Defined Benefit Pension and Other Postretirement Plans, an Amendment of
SFAS 87, 88, 106, and 132R
Statement of Financial Accounting Standards No. 159, The Fair Value Option
for Financial Assets and Financial Liabilities Including an Amendment of
SFAS 115
Statement of Financial Accounting Standards No. 160, Noncontrolling Interests
in Consolidated Financial Statements, an Amendment of ARB 51
Statement of Financial Accounting Standards No. 161, Disclosures about
Derivative Instruments and Hedging Activities, an Amendment of SFAS 133
Investments in corporations.
A service that has been separated from other services, with rates charged that
reflect only the cost of the separated service.
Voluntary Employees Beneficiary Association
• • •
Weather normalization clause; a clause in utility rates which adjusts customer
rates to allow a utility to recover its normal operating costs calculated at normal
temperatures. If temperatures during the measured period are warmer than
normal, customer rates are adjusted upward in order to recover projected
operating costs. If temperatures during the measured period are colder than
normal, customer rates are adjusted downward so that only the projected

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operating costs will be recovered.

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Reference to the Company in this report means the Registrant or the Registrant and its subsidiaries collectively, as appropriate in the context of the disclosure. All references to a certain year in this report are to the Company s fiscal year ended September 30 of that year, unless otherwise noted.

This Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements should be read with the cautionary statements and important factors included in this Form 10-Q at Item 2 MD&A, under the heading Safe Harbor for Forward-Looking Statements. Forward-looking statements are all statements other than statements of historical fact, including, without limitation, statements regarding future prospects, plans, performance and capital structure, anticipated capital expenditures, completion of construction projects, projections for pension and other post-retirement benefit obligations, impacts of the adoption of new accounting rules, and possible outcomes of litigation or regulatory proceedings, as well as statements that are identified by the use of the words anticipates, estimates, forecast intends, plans, predicts, projects, believes, seeks, will, may, and similar expressions.

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<u>Part I. Financial Information</u> Item 1. <u>Financial Statements</u>

National Fuel Gas Company Consolidated Statements of Income and Earnings Reinvested in the Business (Unaudited)

	Three Months Ended June 30,		nded
(Thousands of Dollars, Except Per Common Share Amounts)	2008		2007
INCOME			
Operating Revenues	\$ 548,382	\$	448,779
Operating Expenses			
Purchased Gas	272,893		219,075
Operation and Maintenance	102,602		90,390
Property, Franchise and Other Taxes	19,135		17,622
Depreciation, Depletion and Amortization	42,804		37,759
	437,434		364,846
Operating Income	110,948		83,933
Other Income (Expense):			
Income from Unconsolidated Subsidiaries	1,561		926
Interest Income	3,086		1,377
Other Income	1,649		787
Interest Expense on Long-Term Debt	(19,468)		(18,226)
Other Interest Expense	(1,199)		(1,512)
Income from Continuing Operations Before Income Taxes	96,577		67,285
Income Tax Expense	36,722		26,073
Income from Continuing Operations	59,855		41,212
Income from Discontinued Operations, Net of Tax			5,586
Net Income Available for Common Stock	59,855		46,798
EARNINGS REINVESTED IN THE BUSINESS			
Balance at April 1	1,008,084		834,902
Share Repurchases	1,067,939 (17,083)		881,700

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Dividends on Common Stock (2008 - \$0.325 per share; 2007 - \$0.31 per share)		(26,479)		(25,897)
Balance at June 30	\$	1,024,377	\$	855,803
Earnings Per Common Share: Basic:				
Income from Continuing Operations Income from Discontinued Operations	\$	0.74	\$	0.49 0.07
Net Income Available for Common Stock	\$	0.74	\$	0.56
Diluted: Income from Continuing Operations Income from Discontinued Operations	\$	0.72	\$	0.48 0.07
Net Income Available for Common Stock	\$	0.72	\$	0.55
Weighted Average Common Shares Outstanding: Used in Basic Calculation	;	81,342,788	83	3,483,718
Used in Diluted Calculation	;	83,712,193	85	5,668,055
See Notes to Condensed Consolidated Financial Star-6-	tem	ents		

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Item 1. Financial Statements (Cont.)

National Fuel Gas Company Consolidated Statements of Income and Earnings Reinvested in the Business (Unaudited)

	Nine Months Ended June 30,	
(Thousands of Dollars, Except Per Common Share Amounts)	2008	2007
INCOME		
Operating Revenues	\$ 2,002,503	\$ 1,737,537
Operating Expenses	1 002 240	020 010
Purchased Gas Operation and Maintenance	1,082,340 325,642	938,918 305,502
Property, Franchise and Other Taxes	58,206	54,562
Depreciation, Depletion and Amortization	129,337	115,561
Depreciation, Depiction and Amortization	129,337	115,501
	1,595,525	1,414,543
Operating Income	406,978	322,994
Other Income (Expense):		
Income from Unconsolidated Subsidiaries	4,866	3,099
Interest Income	8,356	3,098
Other Income	4,982	4,028
Interest Expense on Long-Term Debt	(52,045)	(52,158)
Other Interest Expense	(4,209)	(4,877)
Income from Continuing Operations Before Income Taxes	368,928	276,184
Income Tax Expense	143,465	108,804
Income from Continuing Operations	225,463	167,380
Income from Discontinued Operations, Net of Tax		12,385
Net Income Available for Common Stock	225,463	179,765
EARNINGS REINVESTED IN THE BUSINESS Balance at October 1	983,776	786,013
Datance at October 1	703,110	700,013
	1,209,239	965,778
Share Repurchases	(106,647)	(34,351)
Cumulative Effect of the Adoption of FIN 48	(406)	

Dividends on Common Stock (2008 - \$0.945 per share; 2007 - \$0.91 per share)		(77,809)		(75,624)
Balance at June 30	\$	1,024,377	\$	855,803
Earnings Per Common Share: Basic:				
Income from Continuing Operations Income from Discontinued Operations	\$	2.72	\$	2.02 0.15
Net Income Available for Common Stock	\$	2.72	\$	2.17
Diluted: Income from Continuing Operations Income from Discontinued Operations	\$	2.65	\$	1.96 0.15
Net Income Available for Common Stock	\$	2.65	\$	2.11
Weighted Average Common Shares Outstanding: Used in Basic Calculation		82,789,748	83	3,018,583
Used in Diluted Calculation	8	85,000,381	85	5,192,777
See Notes to Condensed Consolidated Financial Sta	tem	nents		

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Item 1. Financial Statements (Cont.)

National Fuel Gas Company Consolidated Balance Sheets (Unaudited)

(Thousands of Dollars)	June 30, 2008	September 30, 2007
ASSETS		
Property, Plant and Equipment	\$4,730,708	\$4,461,586
Less Accumulated Depreciation, Depletion and Amortization	1,686,616	1,583,181
	3,044,092	2,878,405
Current Assets		
Cash and Temporary Cash Investments	259,198	124,806
Cash Held in Escrow		61,964
Hedging Collateral Deposits	30,778	4,066
Receivables Net of Allowance for Uncollectible Accounts of \$35,588 and		
\$28,654, Respectively	302,522	172,380
Unbilled Utility Revenue	19,580	20,682
Gas Stored Underground	53,735	66,195
Materials and Supplies at average cost	33,310	35,669
Unrecovered Purchased Gas Costs	5,680	14,769
Other Current Assets	31,767	45,057
Deferred Income Taxes	84,297	8,550
	820,867	554,138
Other Assets		
Recoverable Future Taxes	83,453	83,954
Unamortized Debt Expense	14,501	12,070
Other Regulatory Assets	129,640	137,577
Deferred Charges	5,235	5,545
Other Investments	82,474	85,902
Investments in Unconsolidated Subsidiaries	16,916	18,256
Goodwill	5,476	5,476
Intangible Assets	26,839	28,836
Prepaid Pension and Post-Retirement Benefit Costs	56,926	61,006
Fair Value of Derivative Financial Instruments		9,188
Other	7,442	8,059
	428,902	455,869
Total Assets	\$4,293,861	\$3,888,412

See Notes to Condensed Consolidated Financial Statements

Item 1. Financial Statements (Cont.)

National Fuel Gas Company Consolidated Balance Sheets (Unaudited)

(Thousands of Dollars)	June 30, 2008	September 30, 2007
CAPITALIZATION AND LIABILITIES Capitalization: Comprehensive Shareholders Equity Common Stock, \$1 Par Value Authorized - 200,000,000 Shares; Issued and Outstanding 81,473,550 Shares and 83,461,308 Shares, Respectively Paid in Capital Earnings Reinvested in the Business	\$ 81,474 583,693 1,024,377	\$ 83,461 569,085 983,776
Total Common Shareholder Equity Before Items of Other Comprehensive Loss Accumulated Other Comprehensive Loss	1,689,544 (105,872)	1,636,322 (6,203)
Total Comprehensive Shareholders Equity Long-Term Debt, Net of Current Portion	1,583,672 999,000	1,630,119 799,000
Total Capitalization	2,582,672	2,429,119
Current and Accrued Liabilities Notes Payable to Banks and Commercial Paper Current Portion of Long-Term Debt Accounts Payable Amounts Payable to Customers Dividends Payable Interest Payable on Long-Term Debt Customer Advances Other Accruals and Current Liabilities Fair Value of Derivative Financial Instruments	100,000 162,838 12,864 26,479 15,774 136,458 180,255	200,024 109,757 10,409 25,873 18,158 22,863 36,062 16,200 439,346
Deferred Credits Deferred Income Taxes Taxes Refundable to Customers Unamortized Investment Tax Credit Cost of Removal Regulatory Liability Other Regulatory Liabilities Post-Retirement Liabilities Asset Retirement Obligations Other Deferred Credits	605,818 14,037 4,866 101,251 95,846 60,152 74,653 119,898	575,356 14,026 5,392 91,226 76,659 70,555 75,939 110,794

1,076,521 1,019,947

Commitments and Contingencies

Total Capitalization and Liabilities

\$4,293,861

\$3,888,412

See Notes to Condensed Consolidated Financial Statements

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Item 1. Financial Statements (Cont.)

National Fuel Gas Company Consolidated Statement of Cash Flows (Unaudited)

	Nine Months Ended June 30,	
(Thousands of Dollars)	2008	2007
OPERATING ACTIVITIES		
Net Income Available for Common Stock	\$ 225,463	\$ 179,765
Adjustments to Reconcile Net Income to Net Cash Provided by	, -,	, ,,,,,,,
Operating Activities:		
Depreciation, Depletion and Amortization	129,337	125,986
Deferred Income Taxes	27,603	27,107
Income from Unconsolidated Subsidiaries, Net of Cash Distributions	1,340	(1,486)
Excess Tax Benefits Associated with Stock-Based Compensation	-,	(-,)
Awards	(16,275)	(13,689)
Other	(1,120)	4,722
Change in:	(1,120)	.,, ==
Hedging Collateral Deposits	(26,712)	16,276
Receivables and Unbilled Utility Revenue	(129,102)	(43,733)
Gas Stored Underground and Materials and Supplies	14,819	34,725
Unrecovered Purchased Gas Costs	9,089	12,970
Prepayments and Other Current Assets	17,370	30,685
Accounts Payable	53,081	(12,560)
Amounts Payable to Customers	2,455	(4,738)
Customer Advances	(22,863)	(29,417)
Other Accruals and Current Liabilities	94,031	77,842
Other Assets	19,178	918
Other Liabilities	17,373	(821)
	17,070	(021)
Net Cash Provided by Operating Activities	415,067	404,552
INVESTING ACTIVITIES		
Capital Expenditures	(264,728)	(206,509)
Investment in Partnership	(== 1,7,==)	(3,300)
Cash Held in Escrow	58,397	(2,200)
Net Proceeds from Sale of Oil and Gas Producing Properties	5,675	5,137
Other	(3,414)	(1,072)
	(-, ,	())
Net Cash Used in Investing Activities	(204,070)	(205,744)
FINANCING ACTIVITIES		
Excess Tax Benefits Associated with Stock-Based Compensation		
Awards	16,275	13,689
Shares Repurchased under Repurchase Plan	(129,592)	(43,344)
r	(=- ;= - =)	(1-,-11)

Net Proceeds from Issuance of Long-Term Debt Reduction of Long-Term Debt	296,655 (200,024)	(119,550)
Dividends Paid on Common Stock	(77,204)	(74,748)
Net Proceeds from Issuance of Common Stock	17,285	16,819
Net Cash Used in Financing Activities	(76,605)	(207,134)
Effect of Exchange Rates on Cash		1,245
Net Increase (Decrease) in Cash and Temporary Cash Investments	134,392	(7,081)