

RPM INTERNATIONAL INC/DE/

Form 10-Q

October 10, 2006



**RPM INTERNATIONAL INC. AND SUBSIDIARIES\***  
**INDEX**

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\* As used herein, the terms "RPM" and the "Company" refer to RPM International Inc. and its subsidiaries, unless the context indicates otherwise.

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**  
**(In thousands)**

	<b>Three Months Ended</b>	
	<b>August 31,</b>	
	<b>2006</b>	<b>2005</b>
<b>Cash Flows From Operating Activities:</b>		
Net income	\$ 61,342	\$ 49,961
Depreciation and amortization	19,173	16,759
Items not affecting cash and other	2,379	6,420
Changes in operating working capital	(49,320)	(39,049)
Changes in asbestos-related liabilities, net of tax	(10,523)	(1,115)
	23,051	32,976
<b>Cash Flows From Investing Activities:</b>		
Capital expenditures	(11,246)	(8,514)
Acquisition of businesses, net of cash acquired	(39,270)	(135,780)
Purchases of marketable securities	(18,214)	(12,340)
Proceeds from the sale of marketable securities	10,996	8,552
Other	286	(556)
	(57,448)	(148,638)
<b>Cash Flows From Financing Activities:</b>		
Additions to long-term and short-term debt	93,372	177,231
Reductions of long-term and short-term debt	(41,234)	(150,620)
Cash dividends	(18,999)	(17,635)
Exercise of stock options	965	1,412
	34,104	10,388
Effect of Exchange Rate Changes on Cash and Short-Term Investments	(353)	(810)
(Decrease) in Cash and Short-Term Investments	(646)	(106,084)
Cash and Short-Term Investments at Beginning of Period	108,616	184,140

Cash and Short-Term Investments at End of Period	\$ 107,970	\$ 78,056
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The accompanying notes to consolidated financial statements are an integral part of these statements.

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balance sheet date. This requirement is effective for our fiscal year ending May 31, 2009. We are currently evaluating the impact the adoption of Statement 158 will have on our financial statements.

Effective June 1, 2004, we voluntarily adopted the preferable fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, for our stock-based employee compensation plans by applying the modified prospective method as outlined by SFAS No. 148,

Accounting for Stock-Based Compensation Transition and Disclosure. On December 16, 2004, the FASB issued FASB Statement No. 123 (revised 2004), Share Based Payment, which is a revision of SFAS No. 123. SFAS No. 123(R) also supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and amends FASB Statement No. 95, Statement of Cash Flows. The approach outlined in SFAS No. 123(R) is generally similar to the approach described in SFAS No. 123. However, SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values.

Effective June 1, 2006, we adopted the provisions of SFAS No. 123(R), utilizing the modified-prospective method of accounting. Due to our previous adoption of the fair value recognition provisions under SFAS No. 123, and due to the fact that all unvested awards at the time of adoption were being recognized under a fair value approach, our adoption of SFAS No. 123(R) did not impact our operating income, income before income taxes, net income, cash flow from operating activities, cash flow from financing activities, or basic and diluted earnings per share for the three months ended August 31, 2006.

As of August 31, 2006, we had six share-based compensation plans for employees and/or directors of the company, as further described below. Total compensation expense recognized in the consolidated statements of income for share-based compensation arrangements was \$1.5 million for each of the three month periods ended August 31, 2006 and 2005. The total income tax benefit recognized for share-based compensation arrangements was approximately \$0.5 million for each of the three month periods ended August 31, 2006 and 2005. The amount of compensation cost that was capitalized as inventory or fixed assets during the three month periods ended August 31, 2006 and 2005 was zero.

Effective October 10, 2003, the RPM International Inc. 2003 Restricted Stock Plan for Directors (the 2003 Plan) was approved by our stockholders. The plan was established primarily for the purpose of recruiting and retaining directors, and to align the interests of directors with the interests of our stockholders. Only directors who are not employees of RPM International Inc. are eligible to participate. Under the 2003 Plan, up to 500,000 shares of RPM International Inc. may be awarded, with awards vesting over a 3-year period. Nonvested restricted shares of common stock under the 2003 Plan are eligible for dividend payments.

On October 8, 2004, our stockholders approved the RPM International Inc. Omnibus Equity and Incentive Plan (the Omnibus Plan). The Omnibus Plan is intended to be the primary stock-based award program for covered employees. A wide variety of stock and stock-based awards, as well as dollar-denominated performance-based awards, may be granted under the Omnibus Plan. A total of 6,000,000 shares of our common stock may be subject to awards under the Omnibus Plan. Of the

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES**  
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6,000,000 shares of common stock issuable under the Omnibus Plan, up to 3,000,000 shares may be subject to full-value awards such as restricted stock, restricted stock unit, performance stock and performance stock unit awards. We also grant stock appreciation rights (SARs) to employees; see the discussion below regarding shares under option for further information. In October 2005, we granted 328,500 shares of restricted stock under the Omnibus Plan at a weighted-average grant price of \$17.65. The restricted stock cliff vests after three years. No restricted stock was issued under this plan during the first quarter ended August 31, 2006. Nonvested restricted shares of common stock under the Omnibus Plan are eligible for dividend payments.

In addition to the restricted shares outstanding under the Omnibus Plan, we have restricted shares outstanding under two equity compensation plans for employees – the Performance Accelerated Restricted Stock Plan (the PARS Plan) and the 1997 Restricted Stock Plan (1997 Plan). Under the terms of the PARS plan, up to 1,000,000 shares may be awarded to certain employees, generally subject to forfeiture until the completion of ten years of service or the attainment of certain performance goals. No shares were issued under the PARS Plan in fiscal 2006 or during the quarter ended August 31, 2006. Under the 1997 Plan, up to 1,562,500 shares may be awarded to certain employees, generally subject to forfeiture. The shares vest upon the latter of attainment of age 55 and the fifth anniversary of the May 31<sup>st</sup> immediately preceding the date of the grant. During the quarter ended August 31, 2006, 38,149 shares were awarded under the 1997 Plan at a weighted average price of \$18.52. Nonvested restricted shares of common stock under each of these plans are eligible for dividend payments.

The following table summarizes nonvested restricted share activity under the Plans as of and for the three month period ended August 31, 2006:

**Nonvested Restricted Shares**

<i>(Shares in thousands)</i>	Weighted Average Grant-Date Fair Value	Number of Shares Under Option	Weighted Average Remaining Contractual Term
Nonvested, June 1, 2006	\$ 14.92	1,367	
Granted	\$ 18.52	38	
Forfeited/expired		(7)	
<b>Nonvested, August 31, 2006</b>	<b>\$ 15.01</b>	<b>1,398</b>	<b>4.49</b>

The fair value of the nonvested restricted share awards have been calculated using the market value of the shares on the date of issuance. We anticipate that approximately 1.3 million shares at a weighted-average exercise price of \$14.95 and a weighted-average remaining contractual term of 4.53 years will ultimately vest, based upon the unique terms and participants of each plan. Approximately 10,000 shares of restricted stock were vested at June 1, 2006, with no changes occurring through August 31, 2006. As of August 31, 2006, total unrecognized compensation cost related to nonvested restricted shares of





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Forfeited/expired	\$4.18	(10)	
<b>Nonvested, August 31, 2006</b>	\$4.16	1,819	7.81

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**NOTE C INVENTORIES**

Inventories were composed of the following major classes:

	<b>August 31, 2006</b>	<b>May 31, 2006</b>
	<i>(In thousands)</i>	
Raw materials and supplies	\$ 127,533	\$ 124,573
Finished goods	290,710	274,441
	<b>\$ 418,243</b>	<b>\$ 399,014</b>

**NOTE D COMPREHENSIVE INCOME**

Other comprehensive income includes foreign currency translation adjustments, minimum pension liability adjustments and unrealized gains or losses on securities. Total comprehensive income, comprised of net income and other comprehensive income, amounted to \$64.4 million and \$61.2 million for the three month periods ended August 31, 2006 and 2005, respectively.

**NOTE E ACQUISITIONS**

On August 31, 2005, Tremco, Inc., a wholly-owned subsidiary of RPM, completed its acquisition of privately-owned illbruck Sealant Systems, located in Leverkusen, Germany, for approximately \$136.6 million, plus debt assumption of approximately \$10.3 million, subject to certain post-closing adjustments. illbruck, a leading manufacturer of high-performance sealants and installation systems for pre-fabricated construction elements and for window and door applications, had sales of approximately \$190 million for its fiscal year ended December 31, 2004. The acquisition extends our product line offerings to include joint sealing tapes, flashing tapes, cartridge sealants and adhesives, strips, foils and accessories marketed under brand names such as illbruck, Festix, Perennator and Coco.

The purchase price has been allocated to the underlying assets acquired and liabilities assumed based upon their fair values at the date of acquisition. We have determined the estimated fair values based on independent appraisals, discounted cash flow analyses, quoted market prices and estimates made by management. Goodwill has been recorded to the extent the purchase price exceeded the fair values of the net identifiable tangible and intangible assets acquired. The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition.

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assumed that we will be eligible for the subsidy beginning in 2006 and ending on average in 2012.

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
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Additionally, we test all indefinitely-lived intangible assets for impairment annually. Measuring a potential impairment of non-goodwill intangibles and other long-lived assets requires various estimates and assumptions, including determining which cash flows are directly related to the asset being evaluated, the useful life over which those cash flows will occur, their amount and the asset's residual value, if any. If we determine that the carrying value of these assets may not be recoverable based upon the existence of one or more of the above-described indicators, any impairment would be measured based on projected net cash flows expected from the asset(s), including eventual disposition. The determination of impairment loss would be based on the best information available, including internal discounted cash flows, quoted market prices when available and independent appraisals as appropriate to determine fair value. Cash flow estimates would be based on our historical experience and our internal business plans, with appropriate discount rates applied. We have not incurred any such impairment loss to date.

***Deferred Income Taxes***

The provision for income taxes is calculated in accordance with Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes, which requires the recognition of deferred income taxes using the liability method. Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and certain changes in valuation allowances. We provide valuation allowances against deferred tax assets if, based on available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

In determining the adequacy of the valuation allowance management considers cumulative and anticipated amounts of domestic and international earnings or losses, anticipated amounts of foreign source income, as well as the anticipated taxable income resulting from the reversal of future taxable temporary differences.

We intend to maintain the recorded valuation allowances until sufficient positive evidence (for example, cumulative positive foreign earnings or additional foreign source income) exists to support a reversal of the tax valuation allowances.

***Contingencies***

We are party to claims and lawsuits arising in the normal course of business, including the various asbestos-related suits discussed in Note F to our Consolidated Financial Statements. Although we cannot precisely predict the amount of any liability that may ultimately arise with respect to any of these matters, we record provisions when we consider the liability probable and reasonably estimable. The provisions are based on historical experience and legal advice, are reviewed quarterly and are adjusted according to developments. Estimating probable losses requires analysis of multiple forecasted factors that often depend on judgments about potential actions by third parties such as regulators, courts and state and federal legislatures. Changes in

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the amount of the provisions affect our consolidated statements of income. Due to the inherent uncertainties in the loss reserve estimation process, we are unable to estimate an additional range of loss in excess of our accruals. We may incur asbestos costs in addition to any amounts reserved, which may have a material adverse effect on our financial condition, results of operations or cash flows.

Our environmental-related accruals are similarly established and/or adjusted as information becomes available upon which costs can be reasonably estimated. Here again, actual costs may vary from these estimates because of the inherent uncertainties involved, including the identification of new sites and the development of new information about contamination. Certain sites are still being investigated and, therefore, we have been unable to fully evaluate the ultimate cost for those sites. As a result, reserves have not been taken for certain of these sites and costs may ultimately exceed existing reserves for other sites. We have received indemnities for potential environmental issues from purchasers of certain of our properties and businesses and from sellers of some of the properties or businesses we have acquired. We have also purchased insurance to cover potential environmental liabilities at certain sites. If the indemnifying or insuring party fails to, or becomes unable to, fulfill its obligations under those agreements or policies, we may incur environmental costs in addition to any amounts reserved, which may have a material adverse effect on our financial condition, results of operations or cash flows.

**REPORTABLE SEGMENT INFORMATION**

We operate a portfolio of businesses that manufacture and sell a variety of specialty paints, protective coatings and roofing systems, sealants and adhesives. We manage our portfolio by organizing our businesses into two reportable operating segments – industrial and consumer – based on the nature of business activities; products and services; the structure of management; and the structure of information as presented to the Board of Directors. Within each segment, individual operating companies or groups of companies generally address common markets, utilize similar technologies, and can share manufacturing or distribution capabilities. We evaluate the profit performance of our segments based on income before income taxes, but also look to earnings before interest and taxes ( EBIT ) as a performance evaluation measure because interest expense is essentially related to corporate acquisitions, as opposed to segment operations.

In addition to the two reportable operating segments, there are certain business activities, referred to as corporate/other, that do not constitute an operating segment, including corporate headquarters and related administrative expenses, results of our captive insurance companies, gains or losses on the sales of certain assets, and other expenses, including asbestos-related charges, many of which are not directly associated with either operating segment. Related assets consist primarily of investments, prepaid expenses, deferred pension assets, and headquarters property and equipment. These corporate and other expenses reconcile reportable operating

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segment data to total consolidated net sales, income before income taxes and identifiable assets. Comparative first quarter results on this basis are illustrated in the following table.

<i>(In thousands)</i>	Quarter Ended August 31,	
	2006	2005
<b>Net Sales</b>		
Industrial Segment	\$ 545,254	\$ 430,839
Consumer Segment	298,907	316,513
 <b>Consolidated</b>	 \$ 844,161	 \$ 747,352
 <b>Income (Loss) Before Income Taxes (a)</b>		
Industrial Segment		
Income Before Income Taxes (a)	\$ 73,934	\$ 65,079
Interest (Expense), Net	(75)	(31)
EBIT (b)	\$ 74,009	\$ 65,110
 Consumer Segment		
Income Before Income Taxes (a)	\$ 41,358	\$ 46,436
Interest (Expense), Net	(580)	132
EBIT (b)	\$ 41,938	\$ 46,304
 Corporate/Other		
(Expense) Before Income Taxes (a)	\$ (21,007)	\$ (33,831)
Interest (Expense), Net	(12,548)	(8,676)
EBIT (b)	\$ (8,459)	\$ (25,155)
 <b>Consolidated</b>		
Income (Loss) Before Income Taxes (a)	\$ 94,285	\$ 77,684
Interest (Expense), Net	(13,203)	(8,575)
EBIT (b)	\$ 107,488	\$ 86,259

(a) The presentation includes a reconciliation of Income (Loss)

Before Income Taxes, a measure defined by Generally Accepted Accounting Principles ( GAAP ) in the U.S., to EBIT.

(b) EBIT is defined as earnings before interest and taxes. We evaluate the profit performance of our segments based on income before income taxes, but also look to EBIT as a performance evaluation measure because interest expense is essentially related to corporate acquisitions, as opposed to segment operations. We believe EBIT is useful to investors for this purpose as well, using EBIT as a metric in their investment decisions. EBIT should not be considered an alternative to, or more meaningful than, operating income as

determined in accordance with GAAP, since EBIT omits the impact of interest and taxes in determining operating performance, which represent items necessary to our continued operations, given our level of indebtedness and ongoing tax obligations. Nonetheless, EBIT is a key measure expected by and useful to our fixed income investors, rating agencies and the banking community all of whom believe, and we concur, that this measure is critical to the capital markets analysis of our segments core operating performance. We also evaluate EBIT because it is clear that movements in EBIT impact our ability to attract financing. Our underwriters and bankers consistently require

inclusion of this measure in offering memoranda in conjunction with any debt underwriting or bank financing. EBIT may not be indicative of our historical operating results, nor is it meant to be predictive of potential future results.

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES  
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materials, such as asphalts and various resins, net of higher pricing initiatives (approximately 45 bps). Numerous price increases have been initiated throughout the operating segments during the past year to help compensate or recover these higher material costs, a number of which are beginning to moderate. Several recent acquisitions, particularly illbruck, also carry inherently lower gross margin structures and further impacted gross margin this quarter, by approximately 30 bps. In addition, a comparatively lower-margin mix of sales, including increased services sales which also generate structurally lower gross margin, further weighed on this margin.

Industrial segment gross profit margin for the first quarter declined to 41.7 percent of net sales from 43.9 percent last year. This 220 bps margin decline in this segment essentially relates to the illbruck acquisition (approximately 60 bps), higher raw material costs (approximately 70 bps) and the mainly service-driven lower-margin mix of sales (approximately 80 bps).

Consumer segment gross profit margin for this first quarter slightly declined to 39.4 percent of net sales from 39.8 percent last year, principally a function of the organic sales decline in this segment and a reclassification of certain freight expenses from the selling, general and administrative category this quarter.

***Selling, General and Administrative Expenses ( SG&A )***

Consolidated SG&A expense levels decreased 40 bps to 28.2 percent of net sales compared with 28.6 percent a year ago. Reflected in the improvement is the leverage from organic sales growth, including higher pricing, in addition to spending controls. The mix of increased service sales over the prior year, which are characterized by relatively lower SG&A support requirements, also contributed to the improvement.

Industrial segment SG&A improved by 70 bps to 28.1 percent of net sales this first quarter from 28.8 percent a year ago, reflecting principally the leverage of organic sales growth, the movement in mix, and the influence of illbruck.

Consumer segment SG&A as a percent of net sales this first quarter remained relatively steady at 25.3 percent compared with 25.2 percent a year ago, reflecting effective cost containment and other savings programs.

Corporate/Other SG&A expenses decreased during this year's first quarter to \$8.5 million from \$10.1 million during last year's first quarter, principally reflecting reductions in certain insurance and retirement costs, partly offset by continued higher health care costs for the company's U.S. and Canadian covered employees (approximately \$1.4 million), as well as additional employment-related costs, including compensation and additional grants made under the October 2004 Omnibus Equity Incentive Plan.





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charge, this year's first quarter net income would have reflected an improvement of \$2.0 million, or 3.4 percent, from last year's adjusted \$59.3 million. Margin on sales of 7.3 percent this year compares to last year's adjusted 8.0 percent, excluding the asbestos charge, with this 70 bps margin difference mostly the result of the combination of higher raw material costs, the movement in sales mix, and the influence of the illbruck acquisition.

Diluted earnings per common share for this year's first quarter improved by 22.5 percent, to \$0.49 from \$0.40 a year ago. Excluding the impact of the prior year asbestos charge, diluted earnings per common share for this year's first quarter improved by 4.3 percent compared with last year's adjusted \$0.47.

**LIQUIDITY AND CAPITAL RESOURCES****Cash Flows From:*****Operating Activities***

Operating activities generated positive cash flow of \$23.1 million during the first quarter of fiscal 2007 compared with \$33.0 million generated during the same three month period of fiscal 2006. First quarter net income of \$61.3 million represents an \$11.3 million increase over the first three months of fiscal 2006 net income of \$50.0 million. Adjusted net income (excluding \$9.3 after-tax asbestos charge made in August of fiscal 2006) would have been \$59.3 million in August fiscal 2006 resulting in a change of \$2.0 million quarter-over-quarter, or an increase from 2006 of 3.4 percent. Cash flow from operations during the first quarter was positively impacted by additional depreciation and amortization of \$2.4 million versus the prior first quarter.

Changes in operating working capital required an additional \$10.3 million use of cash quarter over quarter. More specifically, trade accounts receivable provided \$23.7 million in cash flow quarter-over-quarter, principally associated with higher collections from stronger 2006 fourth quarter sales. Inventories required \$14.6 million in additional operating cash period-over-period as a result of increased days outstanding in inventory since May 31, 2006, of which approximately \$9.0 million relates to certain strategic inventory builds to better accommodate arrangements with overseas production partners and in consideration of certain regulatory changes ahead. Accounts payable required \$10.3 million additional cash quarter-over-quarter, mainly as a result of the higher inventory levels and the timing of payments. Accrued compensation and benefits were a cash usage of \$8.7 million in cash period-over-period, a large portion of which resulted from additional compensation expense tied to the improved fiscal 2006 operating performance. All other remaining balance sheet changes related to changes in working capital had a net unfavorable impact of \$0.4 million.

Changes in items not affecting cash and other was a use of cash of \$4.0 million.

Changes in long-term and short-term asbestos related reserves, net of taxes, of \$10.5 million in the first three months of fiscal 2007 versus \$1.1 million in the comparable period of fiscal 2006 reflects the \$9.3 million after-tax asbestos charge taken a year ago, as the related payments were approximately the same each period.

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Cash provided from operations remains our primary source of financing internal growth, with limited use of short-term debt.

***Investing Activities***

Capital expenditures, other than for ordinary repairs and replacements, are made to accommodate our continued growth through improved production and distribution efficiencies and capacity, and to enhance administration. Capital expenditures during the first quarter of \$11.2 million compare with depreciation of \$14.4 million. While we are not a capital intensive business and capital expenditures generally do not exceed depreciation in a given year, capital spending is expected to slightly outpace our depreciation levels for the next several years as additional capacity is brought on-line to support our continued growth. With this additional minor plant expansion, we believe there will be adequate production capacity to meet our needs for the next several years at normal growth rates.

During the first quarter, we invested a total of \$39.3 million for the acquisition of one business.

Our captive insurance companies invest in marketable securities in the ordinary course of conducting their operations, and this activity will continue. Differences in these activities between years are attributable to the timing and performance of their investments.

***Financing Activities***

On July 18, 2006, we prepaid our 6.61% Senior Notes, Series B, due November 15, 2006, and our 7.30% Senior Notes, Series C, due November 15, 2008 (collectively, the Notes ). We paid all amounts due pursuant to the terms of the Purchase Agreement and did not incur any material early termination penalties in connection with our termination of the Notes.

In July 2006, we amended both our accounts receivable securitization and revolving credit facility agreements to redefine EBITDA, effective May 31, 2006.

On October 19, 2005, we issued and sold \$150 million aggregated principal amount of 6.7% Senior Unsecured Notes due 2015 ( 6.7% Senior Unsecured Notes ) of our indirect wholly owned subsidiary, RPM United Kingdom G.P. RPM International Inc. will fully and unconditionally guarantee the payment obligations under the Senior Unsecured Notes. The net proceeds of the offering of the Senior Unsecured Notes were used by RPM United Kingdom G.P. for refinancing \$138 million of revolving credit facility borrowings associated with the August 31, 2005 acquisition of illbruck and for other general corporate purposes. Concurrent with the issuance of the 6.7% Senior Unsecured Notes, RPM United Kingdom G.P. entered into a cross currency swap, which fixed the interest and principal payments in euros for the life of Senior Unsecured Notes and results in an effective euro fixed rate borrowing of 5.31%. The Senior Unsecured Notes were offered to qualified institutional buyers under Rule 144A of the



changes or plan changes occur in any period. The projection results assume \$11.9 million will be contributed to the U.S. plan in fiscal 2007; all other plans and years assume the required minimum contribution will be contributed. Also included are expected interest payments on long-term debt.

We maintain excellent relations with our banks and other financial institutions to provide continual access to financing for future growth opportunities.

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet financings, other than the minimum operating lease commitments. We have no subsidiaries that are not included in our financial statements, nor do

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we have any interests in or relationships with any special purpose entities that are not reflected in our financial statements.

**OTHER MATTERS**

**Environmental Matters**

Environmental obligations continue to be appropriately addressed and, based upon the latest available information, it is not anticipated that the outcome of such matters will materially affect the Company's results of operations or financial condition. Our critical accounting policies and estimates set forth above describe our method of establishing and adjusting environmental-related accruals and should be read in conjunction with this disclosure. (For additional information, refer to Part II, Item I - Legal Proceedings. )

**Income Tax Matters**

In June 2006 the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109 (FIN 48). FIN 48, which clarifies the accounting for uncertainty, if any, in income taxes as recognized in financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes, represents a significant change in the accounting and reporting of income taxes.

FIN 48 prescribes the accounting for uncertainty in income taxes by providing guidance on the recognition threshold and measurement of a position taken in a tax return or a position expected to be taken in a tax return. Additionally, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

The effective date of FIN 48 is for fiscal years beginning after December 15, 2006. Accordingly, FIN 48 becomes effective for our fiscal year ending May 31, 2008. We are currently evaluating the impact of the adoption of FIN 48 on our financial statements.

**FORWARD LOOKING STATEMENTS**

The foregoing discussion includes forward-looking statements relating to the business of the Company. These forward-looking statements, or other statements made by the Company, are made based on management's expectations and beliefs concerning future events impacting the Company and are subject to uncertainties and factors (including those specified below), which are difficult to predict and, in many instances, are beyond the control of the Company. As a result, actual results of the Company could differ materially from those expressed in or implied by any such forward-looking statements. These uncertainties and factors include (a) general economic conditions; (b) the price, supply and capacity of raw materials, including assorted resins and solvents; packaging, including plastic containers; and transportation services,

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**  
**FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**THREE MONTH PERIOD ENDED AUGUST 31, 2006**

including fuel surcharges; (c) continued growth in demand for the Company's products; (d) legal, environmental and litigation risks inherent in the Company's construction and chemicals businesses and risks related to the adequacy of the Company's insurance coverage for such matters; (e) the effect of changes in interest rates; (f) the effect of fluctuations in currency exchange rates upon the Company's foreign operations; (g) the effect of non-currency risks of investing in and conducting operations in foreign countries, including those relating to domestic and international political, social, economic and regulatory factors; (h) risks and uncertainties associated with the Company's ongoing acquisition and divestiture activities; (i) risks related to the adequacy of its contingent liability reserves, including for asbestos-related claims; and (j) other risks detailed in the Company's filings with the Securities and Exchange Commission, including the risk factors set forth in the Company's Annual Report on Form 10-K for the year ended May 31, 2006, as the same may be updated from time to time. The Company does not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the filing date of this document.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from changes in interest rates and foreign exchange rates since we fund our operations through long- and short-term borrowings and denominate our business transactions in a variety of foreign currencies. There were no material changes in our exposure to market risk since May 31, 2006.

**ITEM 4. CONTROLS AND PROCEDURES**

**(a) EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES.**

The Company's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of August 31, 2006 (the Evaluation Date), have concluded that as of the Evaluation Date, the Company's disclosure controls and procedures were effective in ensuring that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act (1) is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms, and (2) is accumulated and communicated to the Company's management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

**(b) CHANGES IN INTERNAL CONTROL.**

There were no changes in the Company's internal control over financial reporting that occurred during the fiscal quarter ended August 31, 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES**  
**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS****EIFS Litigation**

As previously reported, Dryvit is a defendant or co-defendant in numerous exterior insulated finish systems ( EIFS ) related lawsuits. As of August 31, 2006, Dryvit was a defendant or co-defendant in various single family residential EIFS cases, the majority of which are pending in the southeastern region of the country. Dryvit is also defending EIFS lawsuits involving commercial structures, townhouses and condominiums. The vast majority of Dryvit s EIFS lawsuits seek monetary relief for water intrusion related property damages, although some claims in certain lawsuits allege personal injuries from exposure to mold.

As previously reported, Dryvit is a defendant in a class action lawsuit filed on November 14, 2000 in Jefferson County, Tennessee styled *Bobby R. Posey, et al. v. Dryvit Systems, Inc.* (formerly styled *William J. Humphrey, et al. v. Dryvit Systems, Inc.*) (Case No. 17,715-IV) ( *Posey* ). A preliminary approval order was entered on April 8, 2002 in the *Posey* case for a proposed nationwide class action settlement which was subsequently approved after several appeals. The deadline for filing claims in the *Posey* class action expired on June 5, 2004 and claims have been processed during the pendency of the various appeals. On September 15, 2005, a final, non-appealable order was entered finally approving the nationwide class. As of June 30, 2006, approximately 7,196 total claims had been filed as of the June 5, 2004 claim filing deadline. Of these 7,196 claims, approximately 4,410 claims have been rejected or closed for various reasons under the terms of the settlement. Approximately 1,326 of the remaining claims are at various stages of review and processing under the terms of the settlement and it is possible that some of these claims will be rejected or closed without payment. As of August 31, 2006, a total of 1,460 claims have been paid for a total of approximately \$12.9 million. Additional payments have and will continue to be made under the terms of the settlement agreement which include inspection costs, third party warranties and class counsel attorneys fees.

Based upon the final court order approving the *Posey* national class action settlement and Dryvit s claims experience to date, Dryvit determined that a \$11.9 million increase to its existing reserves was necessary and appropriate to fully cover the anticipated costs of the *Posey* settlement. It is anticipated that \$5.0 million of this reserve increase will be recovered from third party insurance carriers and accordingly, insurance receivables were increased by that amount, which was recorded in the third quarter of fiscal year 2006. Third party excess insurers have historically paid varying shares of Dryvit s defense and settlement costs in the individual commercial and residential EIFS lawsuits under various cost-sharing agreements. Dryvit has increasingly assumed a greater share of the costs associated with its EIFS litigation as it seeks funding commitments from the Company s third party excess insurers and will likely continue to do so pending the outcome of coverage litigation involving these same third party insurers. One of the Company s excess insurers filed suit in the Northern District of Ohio (Case No. 1:05CV1903) seeking a declaration with respect to its rights and obligations for EIFS related claims under its applicable policies. As previously reported, the court granted Dryvit s motion to stay the federal filing based on a more complete state court complaint filed on November 23, 2005 against these same insurers and the Company s insurance broker in Cuyahoga County Ohio

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES**  
**PART II OTHER INFORMATION**

actions. The Company's share of such costs, however, has not been material and management believes that these environmental proceedings will not have a material adverse effect on the Company's consolidated financial condition or results of operations. See Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Other Matters, in this Quarterly Report on Form 10-Q.

**ITEM 6 EXHIBITS**

<b>Exhibit No.</b>	<b>Exhibit Description</b>
10.1	Amendment No. 1 to Credit Agreement among RPM International Inc., the Borrowers party thereto, the Lenders party thereto and National City Bank, as Administrative Agent, dated as of July 18, 2006, which is incorporated herein by reference to Exhibit 10.1.1 to the Company's Annual Report on Form 10-K for the fiscal year ended May 31, 2006 (File No. 001-14187).
10.2	Amendment No. 1 to Amended and Restated Receivables Purchase Agreement among RPM Funding Corporation, RPM International Inc., as Servicer, Wachovia Bank, National Association, as Administrative Agent and Co-Agent, and The Bank of Tokyo - Mitsubishi UFJ, Ltd., New York Branch as Co-Agent, entered into July 18, 2006, effective as of May 31, 2006, which is incorporated herein by reference to Exhibit 10.3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended May 31, 2006 (File No. 001-14187).
10.3	Amended and Restated Employment Agreement, entered into August 16, 2006, effective as of June 1, 2006, by and between the Company and Frank C. Sullivan, President and Chief Executive Officer, which is incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, as filed with the Commission on August 22, 2006 (File No. 001-14187).
10.4	Form of Amended and Restated Employment Agreement, entered into August 16, 2006, effective as of June 1, 2006, by and between the Company and each of P. Kelly Tompkins, Senior Vice President, General Counsel and Secretary; Ronald A. Rice, Senior Vice President - Administration and Assistant Secretary; Paul G. Hoogenboom, Vice President - Operations and Chief Information Officer; and Robert L. Matejka - Vice President, Chief Financial Officer and Controller, which is incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, as filed with the Commission on August 22, 2006 (File No. 001-14187).
11.1	Computation of Net Income per share of Common Stock. (x)
31.1	Rule 13a-14(a) Certification of the Company's Chief Executive Officer. (x)
31.2	Rule 13a-14(a) Certification of the Company's Chief Financial Officer. (x)

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**RPM INTERNATIONAL INC. AND SUBSIDIARIES  
PART II OTHER INFORMATION**

<b>Exhibit No.</b>	<b>Exhibit Description</b>
32.1	Section 1350 Certification of the Company's Chief Executive Officer. (x)
32.2	Section 1350 Certification of the Company's Chief Financial Officer. (x)

(x) Filed herewith.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**RPM International Inc.**

**By /s/ Frank C. Sullivan**

**Frank C. Sullivan  
President and Chief Executive  
Officer**

**By /s/ Robert L. Matejka**

**Robert L. Matejka  
Vice President, Chief Financial  
Officer and Controller**

**Dated: October 10, 2006**