

AMERICAN HEALTHWAYS INC

Form 10-Q/A

January 25, 2002

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SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q/A**  
AMENDMENT NO. 1 TO FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: November 30, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-19364

**AMERICAN HEALTHWAYS, INC.**

\_\_\_\_\_  
(Exact Name of Registrant as Specified in its Charter)

**Delaware**

**62-1117144**

\_\_\_\_\_  
(State or Other Jurisdiction of  
Incorporation or Organization)

\_\_\_\_\_  
(I.R.S. Employer  
Identification No.)

3841 Green Hills Village Drive, Nashville, TN 37215

\_\_\_\_\_  
(Address of Principal Executive Offices) (Zip Code)  
615-665-1122

\_\_\_\_\_  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

As of January 11, 2002 there were outstanding 15,157,907 shares of the Registrant's Common Stock, par value \$.001 per share.

Explanation of amendment:

This Amendment No. 1 amends the Quarterly Report on Form 10-Q filed by the Registrant on January 14, 2002, by amending Part I. Item 1 to change the amount reflected as Income taxes receivable for August 31, 2001 from \$1,555,643 to \$0.

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**Part I.**

**Item 1. Financial Statements**

**AMERICAN HEALTHWAYS, INC.  
CONSOLIDATED BALANCE SHEETS**

**ASSETS**

	<b>November 30, 2001</b>	<b>August 31, 2001</b>
Current assets:		
Cash and cash equivalents	\$13,707,601	\$12,375,772
Accounts receivable, net	7,386,562	7,005,693
Other current assets	1,725,772	1,555,643
Income taxes receivable	330,532	
Deferred tax asset	3,673,000	3,673,000
Total current assets	26,823,467	24,610,108
Property and equipment:		
Leasehold improvements	2,733,529	2,521,797
Computer equipment, related software and other equipment	23,208,884	21,060,486

25,942,413 23,582,283  
Less accumulated depreciation  
(11,530,589) (10,216,069)

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14,411,824 13,366,214

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Long-term deferred tax asset  
1,228,000 1,228,000

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Other assets, net  
1,472,439 1,720,123

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Excess of cost over net assets of purchased  
companies, net  
28,194,045 28,194,045

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\$72,129,775 \$69,118,490

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**AMERICAN HEALTHWAYS, INC.**

**CONSOLIDATED BALANCE SHEETS**

**LIABILITIES AND STOCKHOLDERS EQUITY**

	<b>November 30, 2001</b>	<b>August 31, 2001</b>
	<u>          </u>	<u>          </u>
Current liabilities:		
Accounts payable		
\$3,406,591	\$1,597,827	
Accrued salaries and benefits		
2,898,860	5,380,540	
Accrued liabilities		
3,997,847	3,664,884	
Income taxes payable		
629,373		
Current portion of other long-term liabilities		
441,602	286,247	
Total current liabilities		
10,744,900	11,558,871	
Other long-term liabilities		
3,351,167	3,443,545	
Stockholders equity:		
Common stock \$.001 par value, 40,000,000 shares authorized, 14,390,696 and 14,171,441 shares outstanding		
14,391	14,171	
Additional paid-in capital		
47,024,801	44,601,579	
Retained earnings		

10,994,516 9,500,324

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Total stockholders' equity

58,033,708 54,116,074

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\$72,129,775 \$69,118,490

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## AMERICAN HEALTHWAYS, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended November 30,	
	2001	2000
Revenues	\$24,542,326	\$16,535,820
Expenses:		
Salaries and benefits		
14,044,754	10,086,680	
Other operating expenses		
6,407,079	4,054,482	
Depreciation and amortization		
1,503,950	1,230,756	
Interest		
53,351	11,845	
Total expenses		
22,009,134	15,383,763	
Income before income taxes		
2,533,192	1,152,057	
Income tax expense		
1,039,000	480,000	
Net income		
\$1,494,192	\$672,057	
Basic income per share		
\$0.10	\$0.05	



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Fully diluted income per share

\$0.10 \$0.05

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Weighted average common shares and  
equivalents

Basic

14,372,604 12,411,570

Fully diluted

15,598,450 13,196,852

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**AMERICAN HEALTHWAYS, INC.**

**CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**

**For the three months ended November 30, 2001**

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, August 31, 2001	\$ 14,171	\$ 44,601,579	\$ 9,500,324	\$ 54,116,074
Exercise of stock options				
220 651,623 651,843				
Tax benefit of option exercises				
1,771,599 1,771,599				
Net income				
1,494,192 1,494,192				
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Balance, November 30, 2001				
\$14,391 \$47,024,801 \$10,994,516 \$58,033,708				
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	Three Months Ended November 30,	
	2001	2000
<b>Cash flows from operating activities:</b>		
Net income		
\$1,494,192	\$672,057	
Income tax expense		
1,039,000	480,000	
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Income before income taxes		
2,533,192	1,152,057	
Noncash expenses, revenues, losses and gains included in income:		
Depreciation and amortization		
1,503,950	1,230,756	
Increase in working capital items		
(570,742)	(1,170,152)	
Other noncash transactions		
205,440	173,415	
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3,671,840	1,386,076	
Income taxes (net paid)		
(227,306)	(45,011)	
Increase in other assets		
(1,293)	(50,375)	
Payments on other long-term liabilities		
(82,916)	(295,821)	
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Net cash flows provided by operating activities		
3,360,325	994,869	

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Cash flows from investing activities:

Acquisition of property and equipment  
(2,360,130) (530,533)  
Business acquisitions  
(320,209) (1,000,000)

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Net cash flows used in investing activities  
(2,680,339) (1,530,533)

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Cash flows from financing activities:

Exercise of stock options  
651,843 120,683

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Net cash flows provided by financing  
activities  
651,843 120,683

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Net increase (decrease) in cash and cash  
equivalents  
1,331,829 (414,981)  
Cash and cash equivalents, beginning of  
period  
12,375,772 7,025,277

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Cash and cash equivalents, end of period  
\$13,707,601 \$6,610,296

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**AMERICAN HEALTHWAYS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(1) Interim Financial Reporting**

The accompanying consolidated financial statements of American Healthways, Inc. and its subsidiaries (the Company) for the three month periods ended November 30, 2001 and 2000 are unaudited. However, in the opinion of the Company, all adjustments consisting of normal, recurring accruals necessary for a fair presentation, have been reflected therein.

Certain financial information, which is normally included in financial statements prepared in accordance with generally accepted accounting principles, but which is not required for interim reporting purposes, has been omitted. The accompanying consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 2001.

**(2) Business Segments**

The Company provides disease and care management services to health plans and hospitals. The Company's reportable segments are the types of customers, hospital or health plan, who contract for the Company's services. The segments are managed separately and the Company evaluates performance based on operating profits of the respective segments. Because the Company's services are similar for both types of customers, the Company supports both segments with common human resources, clinical, marketing and information technology resources.

The accounting policies of the segments are the same as those discussed in the summary of significant accounting policies. There are no intersegment sales. Income (loss) before income taxes by operating segment excludes interest income, interest expense and general corporate expenses.

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Summarized financial information by business segment is as follows:

	<b>Three Months Ended November 30,</b>	
	<b>2001</b>	<b>2000</b>
<b>Revenues:</b>		
Health plan contracts		
	\$19,760,466	\$11,663,687
Hospital contracts		
	4,680,486	4,772,481
Other revenue		
	101,374	99,652
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	\$24,542,326	\$16,535,820
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<b>Income (loss) before income taxes:</b>		
Health plan contracts		
	\$4,836,823	\$2,572,740
Hospital contracts		
	1,042,544	1,191,614
Shared support services		
	(2,719,986)	(1,943,300)
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Total segments		
	3,159,381	1,821,054
General corporate expenses		
	(626,189)	(668,997)
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	\$2,533,192	\$1,152,057

**(3) Recently Issued Accounting Standards**

In July 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations , and SFAS No. 142, Goodwill and Other Intangible Assets . The provisions of SFAS No. 141 apply to all business combinations initiated after June 30, 2001 and prohibit the use of the pooling-of-interest method for those business combinations. Furthermore, SFAS No. 141 applies to all business combinations accounted for by the purchase method for which the date of acquisition is July 1, 2001, or later. SFAS No. 142 requires that, upon adoption, amortization of goodwill and indefinite life intangible assets will cease and instead, the carrying value of goodwill and indefinite life intangible assets will be evaluated for impairment at least on an annual basis and more frequently if certain indicators are encountered. Identifiable intangible assets with a determinable useful life will continue to be amortized over that period and reviewed for impairment in accordance with SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of . SFAS No. 142 is effective for fiscal years beginning after December 15, 2001 except for goodwill and intangible assets acquired after June 30, 2001, which are subject immediately to the nonamortization provisions of this statement. The Company elected early adoption of SFAS No. 142 on September 1, 2001, the beginning of its 2002 fiscal year. The adoption of this standard resulted in goodwill no longer being amortized beginning in fiscal 2002. The Company has six months from the date of adoption to complete the initial transition impairment assessment as required by SFAS No. 142 and this analysis has not yet been completed.



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The reconciliation of reported net income adjusted for the adoption of SFAS No. 142 is as follows:

	<b>Three Months Ended November 30,</b>	
	<b>2001</b>	<b>2000</b>
<b>Net Income:</b>		
Reported net income		
\$1,494,192	\$672,057	
Add back: goodwill amortization		
95,555		
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Adjusted net income		
\$1,494,192	\$767,612	
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<b>Basic income per share</b>		
Reported net income		
\$0.10	\$0.05	
Add back: goodwill amortization		
0.01		
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Adjusted net income		
\$0.10	\$0.06	
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<b>Fully diluted income per share</b>		
Reported net income		
\$0.10	\$0.05	
Add back: goodwill amortization		
0.01		

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Adjusted net income  
\$0.10 \$0.06

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In August 2001, the Financial Accounting Standards Board issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which supersedes SFAS No. 121 and the accounting and reporting provisions of Accounting Principles Board Opinion No. 30, Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions. This statement retains certain requirements of SFAS No. 121 relating to the recognition and measurement of impairment of long-lived assets to be held and used. Additionally, this statement results in one accounting model, based on the framework established in SFAS No. 121, for long-lived assets to be disposed of by sale and also addresses certain implementation issues related to SFAS No. 121, including the removal of goodwill from its scope due to the issuance of SFAS No. 142. SFAS No. 144 is effective for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years. The Company has not yet determined the impact of the adoption of SFAS No. 144 on its financial position and results of operations.

**(4) Stockholders Equity**

At a Special Meeting of Stockholders on October 25, 2001, the stockholders approved (i) an amendment to the Company's Restated Certificate of Incorporation to increase the number of authorized shares of the Company's common stock from 15,000,000 to 40,000,000 and (ii) an amendment of one of the Company's stock plans to increase the number of shares available for issuance under the plan, to increase the number of shares issuable to any officer, key employee or consultant in any one year and to extend the term of the plan.

On October 29, 2001, the Company's Board of Directors approved a three-for-two stock split effected in the form of a 50% stock dividend to be distributed on November 23, 2001 to stockholders of record at the close of business on November 9, 2001. The balance sheets and statements of stockholders' equity have been restated as if the split and the increase in authorized shares had occurred on August 31, 2001. Earnings per share, weighted average common shares and equivalents and stock option

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information have been retroactively restated as if the split had occurred at the beginning of the periods presented.

**(5) Subsequent Events**

The terms of the Empower Health, Inc. agreement, a business acquisition for the Company in June 2001, provided for contingent consideration of up to an additional 532,500 shares of common stock to be issued if the Company's average closing price exceeded certain targeted levels from October 1, 2001 to September 30, 2006. On December 3, 2001, those targets were met and the Company issued 532,494 shares of common stock to the original shareholders of Empower Health, Inc.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

American Healthways, Inc.

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(Registrant)

Date January 25, 2002 By /s/ Mary A. Chaput

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**Mary A. Chaput**  
Executive Vice President and  
Chief Financial Officer