

HANMI FINANCIAL CORP

Form 10-Q

November 07, 2008

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended September 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Transition Period From _____ To _____

Commission File Number: 000-30421
HANMI FINANCIAL CORPORATION
(Exact Name of Registrant as Specified in its Charter)

Delaware

95-4788120

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

**3660 Wilshire Boulevard, Penthouse Suite A
Los Angeles, California**

90010

(Address of Principal Executive Offices)

(Zip Code)

(213) 382-2200

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, If Changed Since Last Report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of November 1, 2008, there were 45,905,549 outstanding shares of the Registrant's Common Stock.

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
QUARTERLY REPORT ON FORM 10-Q
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007
TABLE OF CONTENTS

	Page
<u>PART I FINANCIAL INFORMATION</u>	
<u>ITEM 1. FINANCIAL STATEMENTS</u>	
<u>Consolidated Balance Sheets (Unaudited)</u>	1
<u>Consolidated Statements of Operations (Unaudited)</u>	2
<u>Consolidated Statements of Changes in Stockholders' Equity and Comprehensive Income (Loss) (Unaudited)</u>	3
<u>Consolidated Statements of Cash Flows (Unaudited)</u>	4
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	5
<u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	19
<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	49
<u>ITEM 4. CONTROLS AND PROCEDURES</u>	49
<u>PART II OTHER INFORMATION</u>	
<u>ITEM 1. LEGAL PROCEEDINGS</u>	50
<u>ITEM 1A. RISK FACTORS</u>	50
<u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	51
<u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u>	51
<u>ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS</u>	51
<u>ITEM 5. OTHER INFORMATION</u>	51
<u>ITEM 6. EXHIBITS</u>	51
<u>SIGNATURES</u>	52
<u>EX-10.1</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****HANMI FINANCIAL CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS (UNAUDITED)***(Dollars in Thousands, Except Share Data)*

	September 30, 2008	December 31, 2007
ASSETS		
Cash and Due From Banks	\$ 81,640	\$ 105,898
Federal Funds Sold	5,000	16,500
Cash and Cash Equivalents	86,640	122,398
Securities Held to Maturity, at Amortized Cost (Fair Value: 2008 \$917; 2007 \$941)	918	940
Securities Available for Sale, at Fair Value	221,551	349,517
Loans Receivable, Net of Allowance for Loan Losses of \$63,948 and \$43,611 at September 30, 2008 and December 31, 2007, Respectively	3,252,548	3,234,762
Loans Held for Sale, at the Lower of Cost or Fair Value	28,553	6,335
Customers Liability on Acceptances	7,382	5,387
Premises and Equipment, Net	20,703	20,800
Accrued Interest Receivable	13,801	17,411
Other Real Estate Owned	2,988	287
Servicing Assets	4,018	4,336
Goodwill		107,100
Other Intangible Assets	5,404	6,908
Federal Reserve Bank Stock, at Cost	11,733	11,733
Federal Home Loan Bank Stock, at Cost	30,424	21,746
Bank-Owned Life Insurance	25,239	24,525
Other Assets	54,089	49,472

TOTAL ASSETS	\$ 3,765,991	\$ 3,983,657
---------------------	---------------------	---------------------

LIABILITIES AND STOCKHOLDERS EQUITY**LIABILITIES:**

Deposits:

Noninterest-Bearing	\$ 634,593	\$ 680,282
Interest-Bearing:		
Savings	86,157	93,099
Money Market Checking and NOW Accounts	597,065	445,806
Time Deposits of \$100,000 or More	863,034	1,441,683
Other Time Deposits	618,528	340,829

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Total Deposits	2,799,377	3,001,699
Accrued Interest Payable	11,344	21,828
Acceptances Outstanding	7,382	5,387
FHLB Advances and Other Borrowings	584,972	487,164
Junior Subordinated Debentures	82,406	82,406
Other Liabilities	13,314	14,617
Total Liabilities	3,498,795	3,613,101

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS EQUITY:

Common Stock, \$.001 Par Value; Authorized 200,000,000 Shares; Issued 50,538,049 Shares (45,905,549 Shares Outstanding) and 50,493,441 Shares (45,860,941 Shares Outstanding) at September 30, 2008 and December 31, 2007, Respectively	51	50
Additional Paid-In Capital	349,073	348,073
Unearned Compensation	(232)	(245)
Accumulated Other Comprehensive Income Unrealized Gain on Securities Available for Sale, Interest-Only Strips and Interest Rate Swaps, Net of Income Taxes of \$312 and \$527 at September 30, 2008 and December 31, 2007, Respectively	255	275
Retained Earnings (Deficit)	(11,939)	92,415
	337,208	440,568
Less Treasury Stock, at Cost; 4,632,500 Shares at September 30, 2008 and December 31, 2007	(70,012)	(70,012)
Total Stockholders Equity	267,196	370,556
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,765,991	\$ 3,983,657

See Accompanying Notes to Consolidated Financial Statements (Unaudited).

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars in Thousands, Except Per Share Data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
INTEREST AND DIVIDEND INCOME:				
Interest and Fees on Loans	\$ 56,134	\$ 66,714	\$ 172,637	\$ 194,487
Taxable Interest on Investments	2,053	3,308	7,748	10,213
Tax-Exempt Interest on Investments	650	764	2,071	2,290
Dividends on Federal Home Loan Bank and Federal Reserve Bank Stock	581	350	1,481	1,055
Interest on Federal Funds Sold	23	61	137	963
Interest on Term Federal Funds Sold				5
 Total Interest and Dividend Income	 59,441	 71,197	 184,074	 209,013
 INTEREST EXPENSE:				
Interest on Deposits	19,365	27,987	64,699	80,973
Interest on FHLB Advances and Other Borrowings	3,329	3,785	11,750	8,875
Interest on Junior Subordinated Debentures	1,150	1,675	3,763	4,974
 Total Interest Expense	 23,844	 33,447	 80,212	 94,822
 NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES				
Provision for Credit Losses	35,597	37,750	103,862	114,191
	13,176	8,464	50,226	17,619
 NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	 22,421	 29,286	 53,636	 96,572
 NON-INTEREST INCOME:				
Service Charges on Deposit Accounts	4,648	4,463	13,904	13,389
Insurance Commissions	1,194	1,131	3,893	3,535
Trade Finance Fees	784	1,082	2,474	3,549
Other Service Charges and Fees	433	691	1,852	1,881
Remittance Fees	499	512	1,543	1,503
Gain on Sales of Loans		523	765	3,685
Bank-Owned Life Insurance Income	241	234	715	693
Gain (Loss) on Sales of Securities Available for Sale	(483)		135	

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Other-Than-Temporary Impairment Loss on Securities	(2,621)		(2,621)	
Other Income	633	890	2,085	1,970
Total Non-Interest Income	5,328	9,526	24,745	30,205
NON-INTEREST EXPENSES:				
Salaries and Employee Benefits	10,782	11,418	33,363	33,961
Occupancy and Equipment	2,786	2,657	8,360	7,740
Data Processing	1,498	1,540	4,730	4,768
Professional Fees	647	565	2,627	1,686
Advertising and Promotion	914	943	2,614	2,493
Supplies and Communication	681	704	2,008	1,996
Amortization of Other Intangible Assets	478	570	1,504	1,776
Impairment Loss on Goodwill			107,393	
Other Operating Expenses	4,449	2,852	10,667	9,288
Total Non-Interest Expenses	22,235	21,249	173,266	63,708
INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES				
	5,514	17,563	(94,885)	63,069
Provision for Income Taxes	1,166	6,536	3,393	23,788
NET INCOME (LOSS)	\$ 4,348	\$ 11,027	\$ (98,278)	\$ 39,281
EARNINGS (LOSS) PER SHARE:				
Basic	\$ 0.09	\$ 0.23	\$ (2.14)	\$ 0.81
Diluted	\$ 0.09	\$ 0.23	\$ (2.14)	\$ 0.81
WEIGHTED-AVERAGE SHARES OUTSTANDING:				
Basic	45,881,549	47,355,143	45,869,069	48,232,464
Diluted	45,933,043	47,536,078	45,869,069	48,569,863
DIVIDENDS DECLARED PER SHARE	\$	\$ 0.06	\$ 0.09	\$ 0.18
See Accompanying Notes to Consolidated Financial Statements (Unaudited).				

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND
COMPREHENSIVE INCOME (LOSS) (UNAUDITED)
(Dollars in Thousands)

	Common Stock - Number of Shares			Stockholders' Equity					Total Stockholders Equity	
	Issued	Treasury Stock	Outstanding Stock	Additional Paid-in Capital	Unearned Compensation	Other Comprehensive Income (Loss)	Retained Earnings (Deficit)	Treasury Stock, at Cost		
BALANCE AS OF DECEMBER 31, 2006	50,239,613	(1,163,000)	49,076,613	\$ 50	\$ 344,810	\$ --	\$ (3,200)	\$ 164,751	\$ (20,041)	\$ 486,370
Shares Issued for Business										
Acquisitions	102,181		102,181		2,198					2,198
Exercises of Stock Options	132,647		132,647		1,164					1,164
Share-Based Compensation Expense					1,283					1,283
Tax Benefit from Exercise of Stock Options					173					173
Cash Dividends								(8,756)		(8,756)
Repurchase of Common Stock		(2,325,100)	(2,325,100)						(38,926)	(38,926)
Repurchase of Stock Warrants					(2,552)					(2,552)
Comprehensive Income:										
Net Income								39,281		39,281
Change in Unrealized Loss on Securities Available for Sale, Interest-Only Strips and Interest Rate Swaps, Net of Income Taxes							1,742			1,742
Total Comprehensive Income										41,023

**BALANCE AS
OF
SEPTEMBER
30, 2007**

50,474,441 (3,488,100) 46,986,341 \$ 50 \$ 347,076 \$ (1,458) \$ 195,276 \$ (58,967) \$ 481,977

**BALANCE AS
OF DECEMBER
31, 2007**

50,493,441 (4,632,500) 45,860,941 \$ 50 \$ 348,073 \$ (245) \$ 275 \$ 92,415 \$ (70,012) \$ 370,556

Cumulative-Effect
Adjustment from
the Adoption of
EITF Issue
No. 06-4

Shares Issued for
Business

Acquisitions 39,608 39,608 1 292 293

Repurchase of
Stock Options (70) (70)

Share-Based
Compensation
Expense 752 39 791

Restricted Stock
Awards 10,000 10,000 67 (67)

Forfeiture of
Restricted Stock
Award (5,000) (5,000) (41) 41

Cash Dividends (3,853) (3,853)

Comprehensive
Loss:
Net Loss (98,278) (98,278)

Change in
Unrealized Gain
on Securities
Available for
Sale,
Interest-Only
Strips and Interest
Rate Swaps, Net
of Income Taxes (20) (20)

Total
Comprehensive
Loss (98,298)

50,538,049 (4,632,500) 45,905,549 \$ 51 \$ 349,073 \$ (232) \$ 255 \$ (11,939) \$ (70,012) \$ 267,196

**BALANCE AS
OF
SEPTEMBER
30, 2008**

See Accompanying Notes to Consolidated Financial Statements (Unaudited).

3

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
(In Thousands)

	Nine Months Ended	
	September 30,	
	2008	2007
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income (Loss)	\$ (98,278)	\$ 39,281
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided By Operating Activities:		
Depreciation and Amortization of Premises and Equipment	2,202	2,186
Amortization of Premiums and Accretion of Discounts on Investments, Net	121	150
Amortization of Other Intangible Assets	1,504	1,776
Amortization of Servicing Assets	1,068	1,508
Share-Based Compensation Expense	791	1,283
Provision for Credit Losses	50,226	17,619
Federal Home Loan Bank Stock Dividends	(953)	(526)
Gain on Sales of Securities Available for Sale, Net	(135)	
Other-Than-Temporary Loss on Investment Securities	2,621	
Gain on Sales of Loans	(765)	(3,685)
Loss (Gain) on Sales of Other Real Estate Owned	132	(226)
Loss on Sales of Premises and Equipment	9	11
Impairment Loss on Goodwill	107,393	
Tax Benefit from Exercise of Stock Options		(173)
Origination of Loans Held for Sale	(45,490)	(76,488)
Proceeds from Sales of Loans Held for Sale	24,037	96,523
Decrease (Increase) in Accrued Interest Receivable	3,610	(700)
Increase in Servicing Asset	(750)	(1,257)
Increase in Cash Surrender Value of Bank-Owned Life Insurance	(714)	(693)
Increase in Other Assets	(4,871)	(9,044)
Decrease in Accrued Interest Payable	(10,484)	(2,133)
(Decrease) Increase in Other Liabilities	(6,067)	890
Net Cash Provided By Operating Activities	25,207	66,302
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from Matured Term Federal Funds Sold		5,000
Proceeds from Redemption of Federal Home Loan Bank Stock	2,536	
Proceeds from Matured or Called Securities Available for Sale	124,950	45,762
Proceeds from Sales of Securities Available for Sale	26,001	
Proceeds from Sales of Other Real Estate Owned	155	1,306
Net Increase in Loans Receivable	(68,459)	(383,647)
Purchases of Federal Home Loan Bank Stock	(10,261)	(77)
Purchases of Securities Available for Sale	(25,336)	(11,158)
Purchases of Premises and Equipment	(2,114)	(2,701)
Business Acquisitions, Net of Cash Acquired		(1,727)

Net Cash Provided By (Used In) Investing Activities	47,472	(347,242)
CASH FLOWS FROM FINANCING ACTIVITIES:		
(Decrease) Increase in Deposits	(202,322)	102,842
Proceeds from Exercises of Stock Options		1,164
Tax Benefit from Exercise of Stock Options		173
Cash Paid to Acquire Treasury Stock		(38,926)
Cash Paid to Repurchase Stock Options	(70)	
Cash Paid to Repurchase Stock Warrants		(2,552)
Cash Dividends Paid	(3,853)	(8,756)
Proceeds from FHLB Advances and Other Borrowings	250,000	
Repayment of FHLB Advances and Other Borrowings	(349)	(330)
Net Change in Short-Term FHLB Advances and Other Borrowings	(151,843)	192,613
Net Cash (Used In) Provided By Financing Activities	(108,437)	246,228
NET DECREASE IN CASH AND CASH EQUIVALENTS	(35,758)	(34,712)
Cash and Cash Equivalents at Beginning of Period	122,398	138,501
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 86,640	\$ 103,789
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash Paid During the Period for:		
Interest	\$ 90,696	\$ 96,955
Income Tax Payments, Net of Refunds	\$ 13,873	\$ 33,784
Non-Cash Activities:		
Stock Issued for Business Acquisitions	\$ 293	\$ 2,198
Transfer of Loans to Other Real Estate Owned	\$ 2,988	\$ 1,367
Transfer of Equity Securities from Other Assets to Securities Available for Sale	\$ 511	\$
See Accompanying Notes to Consolidated Financial Statements (Unaudited).		

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007

NOTE 1 BASIS OF PRESENTATION

Hanmi Financial Corporation (Hanmi Financial, we or us) is a Delaware corporation and is subject to the Bank Holding Company Act of 1956, as amended. Our primary subsidiary is Hanmi Bank (the Bank), a California state bank. Our other subsidiaries are Chun-Ha Insurance Services, Inc. (Chun-Ha) and All World Insurance Services, Inc. (All World).

In the opinion of management, the accompanying unaudited consolidated financial statements of Hanmi Financial Corporation and Subsidiaries reflect all adjustments of a normal and recurring nature that are necessary for a fair presentation of the results for the interim period ended September 30, 2008, but are not necessarily indicative of the results that will be reported for the entire year. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted. In the opinion of management, the aforementioned unaudited consolidated financial statements are in conformity with GAAP. Such interim financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). The interim information should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (the 2007 Annual Report on Form 10-K).

The preparation of interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Descriptions of our significant accounting policies are included in *Note 1 Summary of Significant Accounting Policies* in our 2007 Annual Report on Form 10-K.

Certain reclassifications were made to the prior period s presentation to conform to the current period s presentation. Also see *Note 10 Correction of Immaterial Errors in Prior Periods*.

NOTE 2 OTHER-THAN-TEMPORARY IMPAIRMENT LOSS ON SECURITIES

As a result of periodic reviews for impairment in accordance with Statement of Financial Accounting Standards (SFAS) No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, Financial Accounting Standards Board (FASB) Staff Position (FSP) No. FAS 115-1 and FSP No. FAS 124-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*, and Staff Accounting Bulletin No. 59, we recorded \$2.6 million in other-than-temporary impairment charges on certain available-for-sale securities and certain unmarketable securities (included in Other Assets) during the third quarter of 2008. As of September 30, 2008, we had an investment in a Lehman Brothers corporate bond with an aggregate par value of \$2.7 million. During the third quarter of 2008, Lehman Brothers filed for bankruptcy. Based on an evaluation of the financial condition and near-term prospects of Lehman Brothers, we recorded an other-than-temporary impairment charge of \$2.4 million to write down the value of the corporate bond to its estimated fair value. As of September 30, 2008, we also had an investment in a Community Reinvestment Act equity fund that was included in Other Assets. During the third quarter of 2008, we recorded an other-than-temporary impairment charge of \$212,000 due to the foreclosure of two of the properties in the fund.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 2 OTHER-THAN-TEMPORARY IMPAIRMENT LOSS ON SECURITIES (Continued)

All other individual securities that have been in a continuous unrealized loss position for 12 months or longer at September 30, 2008 and December 31, 2007 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities long-term investment grade status at September 30, 2008 and December 31, 2007. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. However, we have the ability and the intent to hold these securities until their fair values recover to cost. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of September 30, 2008 and December 31, 2007 are not other-than-temporarily impaired, and therefore, no additional impairment charges as of September 30, 2008 and December 31, 2007 are warranted.

NOTE 3 FAIR VALUE MEASUREMENTS

Fair Value Option and Fair Value Measurements

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. It also establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. We adopted SFAS No. 157 on January 1, 2008. In February 2008, the FASB issued FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157*. FSP No. FAS 157-2 delays the effective date of SFAS No. 157 for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The adoption of SFAS No. 157 did not have a material impact on our financial condition or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for us on January 1, 2008. We did not elect the fair value option for any financial assets or financial liabilities as of January 1, 2008.

In October 2008, the FASB issued FSP No. 157-3, *Determining Fair Value of a Financial Asset in a Market That Is Not Active*. FSP No. 157-3 clarified the application of SFAS No. 157 in an inactive market. It demonstrated how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP No. 157-3 was effective upon issuance, including prior periods for which financial statements had not been issued, and did not have a significant impact on our financial condition or results of operations.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 3 FAIR VALUE MEASUREMENTS (Continued)

Fair Value Measurement

SFAS No. 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a three-level fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are defined as follows:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

We used the following methods and significant assumptions to estimate fair value:

Securities Available for Sale The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Level 1 securities include those traded on an active exchange such as the New York Stock Exchange, as well as other U.S. government and agency debentures that are traded by dealers or brokers in active over-the-counter markets. Level 2 securities include mortgage-backed securities, collateralized mortgage obligations, municipal bonds and corporate debt securities. Securities classified as Level 3 are preferred stocks that are not traded in market and equity securities that are not actively traded in market.

Loans Held for Sale Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, we classify these loans as Level 2 and subject to non-recurring fair value adjustments.

Impaired Loans SFAS No. 157 applies to loans measured for impairment using the practical expedients permitted by SFAS No. 114, *Accounting by Creditors for Impairment of a Loan*, including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, which is then adjusted for the cost related to liquidation of the collateral. These loans are classified as Level 2 and subject to non-recurring fair value adjustments.

Other Real Estate Owned (OREO) OREO is measured at fair value less selling costs. Fair value was determined based on third-party appraisals of fair value in an orderly sale. Selling costs were based on standard market factors. We classify OREO as Level 2 and subject to non-recurring fair value adjustments.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 3 FAIR VALUE MEASUREMENTS (Continued)

Servicing Assets and Servicing Liabilities The fair values of servicing assets and servicing liabilities are based on a valuation model that calculates the present value of estimated net future cash flows related to contractually specified servicing fees. The valuation model incorporates assumptions that market participants would use in estimating future cash flows. We are able to compare the valuation model inputs and results to widely available published industry data for reasonableness. Fair value measurements of servicing assets and servicing liabilities use significant unobservable inputs. As such, we classify them as Level 3.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

As of September 30, 2008, assets and liabilities measured at fair value on a recurring basis are as follows:

	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	
	Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs With No Active Market With Identical Characteristics	Significant Unobservable Inputs	Balance as of September 30, 2008
	<i>(In Thousands)</i>			
ASSETS:				
Securities Available for Sale:				
Mortgage-Backed Securities	\$	\$ 81,249	\$	\$ 81,249
Municipal Bonds		59,119		59,119
Collateralized Mortgage Obligations		39,428		39,428
U.S. Government Agency Securities	32,532			32,532
Other Securities	755	2,865	1,700	5,320
Corporate Bonds		2,847		2,847
Equity Securities			1,056	1,056
Total Securities Available for Sale	\$ 33,287	\$ 185,508	\$ 2,756	\$ 221,551
Servicing Assets	\$	\$	\$ 4,018	\$ 4,018
LIABILITIES:				
Servicing Liabilities	\$	\$	\$ 238	\$ 238

The table below presents a reconciliation and income statement classification of gains and losses for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30, 2008:

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

	Beginning Balance as of July 1, 2008	Purchases, Issuances and Settlements	Realized and Unrealized Gains or Losses in Earnings	Realized and Unrealized Gains or Losses in Other Comprehensive Income	Transfers In and/or Out of Level 3	Ending Balance as of September 30, 2008
<i>(In Thousands)</i>						
ASSETS:						
Securities Available for Sale:						
Other Securities	\$ 925	\$	\$	\$ 775	\$	\$ 1,700
Equity Securities	\$	\$	\$	\$ 545	\$ 511	\$ 1,056
Servicing Assets	\$4,328	\$	\$ (310)	\$	\$	\$ 4,018
LIABILITIES:						
Servicing Liabilities	\$ 250	\$	\$ (12)	\$	\$	\$ 238

8

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 *(Continued)*

NOTE 4 ALLOWANCE FOR LOAN LOSSES

Activity in the allowance for loan losses and allowance for off-balance sheet items was as follows for the periods indicated:

	As of and for the			
	Three Months Ended September 30, 2008		Nine Months Ended September 30, 2008	
	2007	2007	2007	2007
	<i>(In Thousands)</i>			
Allowance for Loan Losses:				
Balance at Beginning of Period	\$ 62,977	\$ 32,190	\$ 43,611	\$ 27,557
Provision Charged to Operating Expense	12,802	8,397	47,685	17,952
Loans Charged Off	(12,171)	(6,215)	(28,679)	(11,497)
Recoveries	340	131	1,331	491
Balance at End of Period	\$ 63,948	\$ 34,503	\$ 63,948	\$ 34,503
Allowance for Off-Balance Sheet Items:				
Balance at Beginning of Period	\$ 3,932	\$ 1,730	\$ 1,765	\$ 2,130
Provision Charged to Operating Expense	374	67	2,541	(333)
Balance at End of Period	\$ 4,306	\$ 1,797	\$ 4,306	\$ 1,797

The following is a summary of interest foregone on impaired loans for the periods indicated:

	Three Months Ended September 30, 2008		Nine Months Ended September 30, 2008	
	2007	2007	2007	2007
	<i>(In Thousands)</i>			
Interest Income That Would Have Been Recognized Had Impaired Loans Performed in Accordance With Their Original Terms	\$ 3,716	\$ 2,178	\$ 8,148	\$ 3,308
Less: Interest Income Recognized on Impaired Loans	(2,386)	(1,935)	(3,017)	(2,679)
Interest Foregone on Impaired Loans	\$ 1,330	\$ 243	\$ 5,131	\$ 629

The following table provides information on impaired loans for the periods indicated:

September 30, 2008	December 31, 2007
<i>(In Thousands)</i>	

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Recorded Investment With Related Allowance	\$ 84,990	\$ 38,930
Recorded Investment With No Related Allowance	16,698	15,202
Allowance on Impaired Loans	(17,921)	(11,829)
Net Recorded Investment in Impaired Loans	\$ 83,767	\$ 42,303
Average Total Recorded Investment in Impaired Loans	\$ 114,892	\$ 61,249

There were no commitments to lend additional funds to borrowers whose loans are included above.

Loans on non-accrual status totaled \$111.3 million and \$54.3 million at September 30, 2008 and December 31, 2007, respectively. Loans past due 90 days or more and still accruing interest totaled \$535,000 and \$227,000 at September 30, 2008 and December 31, 2007, respectively. As of September 30, 2008, restructured loans totaled \$24.2 million and the related allowance was \$1.2 million. There were no restructured loans at December 31, 2007.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 5 GOODWILL

As of September 30, 2008 and December 31, 2007, goodwill totaled \$0 and \$107.1 million, respectively. The change in goodwill during the year is as follows:

	As of and for the			
	Three Months Ended September 30, 2008		Nine Months Ended September 30, 2008	
	2007	2007	2007	2007
	<i>(In Thousands)</i>			
Balance at Beginning of Period	\$	\$ 209,941	\$ 107,100	\$ 207,646
Acquired Goodwill		50	293	2,345
Impairment Loss on Goodwill			(107,393)	
Balance at End of Period	\$	\$ 209,991	\$	\$ 209,991

Acquired Goodwill

The acquisitions of Chun-Ha and All World resulted in the recognition of goodwill aggregating \$293,000 and \$2.3 million for the nine months ended September 30, 2008 and 2007, respectively.

Impairment Loss on Goodwill

During our annual assessment of goodwill during the second quarter of 2008, we concluded that we had an impairment of goodwill based on the decline in the market value of our common stock, which we believe reflects, in part, recent turmoil in the financial markets that has adversely affected the market value of the common stock of many banks. We concluded that \$107.4 million of the goodwill was impaired and was required to be expensed as a non-cash charge to continuing operations during the second quarter of 2008. Accordingly, at September 30, 2008, all of our goodwill was eliminated.

NOTE 6 SHARE-BASED COMPENSATION***Share-Based Compensation Expense***

The table below shows the share-based compensation expense and related tax benefits for the periods indicated:

	Three Months Ended September 30, 2008		Nine Months Ended September 30, 2008	
	2007	2007	2007	2007
	<i>(In Thousands)</i>			
Share-Based Compensation Expense	\$284	\$416	\$791	\$1,283
Related Tax Benefits	\$119	\$175	\$333	\$ 540

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 6 SHARE-BASED COMPENSATION (Continued)***Unrecognized Share-Based Compensation Expense***

As of September 30, 2008, unrecognized share-based compensation expense was as follows:

	Unrecognized Expense	Average Expected Recognition Period
	<i>(Dollars in Thousands)</i>	
Stock Option Awards	\$ 2,635	2.3 years
Restricted Stock Awards	242	4.1 years
Total Unrecognized Share-Based Compensation Expense	\$ 2,877	2.5 years

Share-Based Payment Award Activity

The table below provides stock option information for the three months ended September 30, 2008:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the-Money Options
	<i>(Dollars in Thousands, Except Per Share Data)</i>			
Options Outstanding at Beginning of Period	1,491,566	\$ 14.72	6.8 years	\$ 169 ⁽¹⁾
Options Granted	30,000	\$ 5.15	9.9 years	
Options Expired	(15,800)	\$ 19.43	7.7 years	
Options Forfeited	(43,200)	\$ 18.08	7.7 years	
Options Outstanding at End of Period	1,462,566	\$ 14.38	6.6 years	\$ 149⁽²⁾
Options Exercisable at End of Period	786,477	\$ 13.24	5.4 years	\$ 149 ⁽²⁾

⁽¹⁾ *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$5.21 as of June 30, 2008, over the*

*exercise price,
multiplied by
the number of
options.*

- (2) *Intrinsic value
represents the
excess of the
closing stock
price on the last
trading day of
the period,
which was \$5.05
as of
September 30,
2008, over the
exercise price,
multiplied by
the number of
options.*

There were no options exercised during the three months ended September 30, 2008. The total intrinsic value of options exercised during the three months ended September 30, 2007 was \$153,000.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 6 SHARE-BASED COMPENSATION (Continued)

The table below provides stock option information for the nine months ended September 30, 2008:

	Number of Shares	Weighted- Average Exercise Price Per Share	Weighted- Average Remaining Contractual Life	Aggregate Intrinsic Value of In-the-Money Options
	<i>(Dollars in Thousands, Except Per Share Data)</i>			
Options Outstanding at Beginning of Period	1,472,766	\$ 15.33	7.2 years	\$ 735 ⁽¹⁾
Options Granted	140,000	\$ 6.28	9.7 years	
Options Expired	(34,600)	\$ 17.05	6.8 years	
Options Forfeited	(115,600)	\$ 15.93	8.2 years	
Options Outstanding at End of Period	1,462,566	\$ 14.38	6.6 years	\$ 149 ⁽²⁾
Options Exercisable at End of Period	786,477	\$ 13.24	5.4 years	\$ 149 ⁽²⁾

⁽¹⁾ *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$8.62 as of December 31, 2007, over the exercise price, multiplied by the number of options.*

⁽²⁾ *Intrinsic value represents the excess of the closing stock price on the last trading day of the period, which was \$5.05 as of*

September 30, 2008, over the exercise price, multiplied by the number of options.

There were no options exercised during the nine months ended September 30, 2008. The total intrinsic value of options exercised during the nine months ended September 30, 2007 was \$1.2 million.

The table below provides information for restricted stock awards for the three and nine months ended September 30, 2008:

	Three Months Ended September 30, 2008		Nine Months Ended September 30, 2008	
	Number of Shares	Weighted- Average Grant Date Fair Value Per Share	Number of Shares	Weighted- Average Grant Date Fair Value Per Share
Restricted Stock at Beginning of Period	19,000	\$ 13.48	19,000	\$ 13.48
Restricted Stock Granted	5,000	\$ 5.15	10,000	\$ 6.68
Restricted Stock Forfeited		\$	(5,000)	\$ 8.21
Restricted Stock at End of Period	24,000	\$11.74	24,000	\$11.74

NOTE 7 EARNINGS (LOSS) PER SHARE

Earnings (loss) per share (EPS) is calculated on both a basic and a diluted basis. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings, excluding common shares in treasury. Unvested restricted stock is excluded from the calculation of weighted-average common shares for basic EPS. For diluted EPS, weighted-average common shares include the impact of restricted stock under the treasury method.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 7 EARNINGS PER SHARE (Continued)

The following tables present a reconciliation of the components used to derive basic and diluted EPS for the periods indicated:

	Three Months Ended September 30,					
	2008			2007		
	<i>(Numerator)</i>	<i>(Denominator)</i>	<i>(Numerator)</i>	<i>(Denominator)</i>		
	Net	Weighted-	Per	Net	Weighted-	Per
	Income	Average	Share	Income	Average	Share
		Shares	Amount		Shares	Amount
	<i>(Dollars in Thousands, Except Per Share Data)</i>					
Basic EPS	\$ 4,348	45,881,549	\$ 0.09	\$ 11,027	47,355,143	\$ 0.23
Effect of Dilutive Securities Options, Warrants and Unvested Restricted Stock		51,494			180,935	
Diluted EPS	\$ 4,348	45,933,043	\$ 0.09	\$ 11,027	47,536,078	\$ 0.23

	Nine Months Ended September 30,					
	2008			2007		
	<i>(Numerator)</i>	<i>(Denominator)</i>	<i>(Numerator)</i>	<i>(Denominator)</i>		
	Net	Weighted-	Per	Net	Weighted-	Per
	Income	Average	Share	Income	Average	Share
		Shares	Amount		Shares	Amount
	<i>(Dollars in Thousands, Except Per Share Data)</i>					
Basic EPS	\$ (98,278)	45,869,069	\$ (2.14)	\$ 39,281	48,232,464	\$ 0.81
Effect of Dilutive Securities Options, Warrants and Unvested Restricted Stock					337,399	
Diluted EPS	\$ (98,278)	45,869,069	\$ (2.14)	\$ 39,281	48,569,863	\$ 0.81

For the three months ended September 30, 2008 and 2007, there were 1,336,382 and 1,275,354 options outstanding, respectively, that were not included in the computation of diluted EPS because their effect would be anti-dilutive. For the nine months ended September 30, 2008 and 2007, there were 1,266,382 and 1,275,354 options outstanding, respectively, that were not included in the computation of diluted EPS because their effect would be anti-dilutive.

NOTE 8 OFF-BALANCE SHEET COMMITMENTS

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the

amount recognized in the Consolidated Balance Sheets. The Bank's exposure to credit losses in the event of non-performance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for extending loan facilities to customers. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counterparty.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 8 OFF-BALANCE SHEET COMMITMENTS (Continued)

Collateral held varies but may include accounts receivable; inventory; property, plant and equipment; and income-producing or borrower-occupied properties. The following table shows the distribution of undisbursed loan commitments as of the dates indicated:

	September 30, 2008	December 31, 2007
	<i>(In Thousands)</i>	
Commitments to Extend Credit	\$ 453,574	\$ 524,349
Standby Letters of Credit	49,538	48,071
Commercial Letters of Credit	30,761	52,544
Unused Credit Card Lines	17,824	18,622
Total Undisbursed Loan Commitments	\$ 551,697	\$ 643,586

NOTE 9 SEGMENT REPORTING

Through our branch network and lending units, we provide a broad range of financial services to individuals and companies located primarily in Southern California. These services include demand, time and savings deposits; and commercial and industrial, real estate and consumer lending. While our chief decision makers monitor the revenue streams of our various products and services, operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, we consider all of our operations to be aggregated in one reportable operating segment.

NOTE 10 CORRECTION OF IMMATERIAL ERRORS IN PRIOR PERIODS

Our historical financial statements have been revised from that issued in prior years to correct immaterial errors related to the recording of interest expense. We recognized an adjustment of \$989,000, net of tax, to retained earnings and related accrued interest payable in the Consolidated Balance Sheet as of December 31, 2007 and pre-tax adjustments of \$105,000 and \$319,000 to interest expense on deposits in the Consolidated Statement of Operations for the three and nine months ended September 30, 2007, respectively.

The following is a summary of the effects of the immaterial error correction on the consolidated financial statements for the periods indicated:

	December 31, 2007		
CONSOLIDATED BALANCE SHEET	As Previously Reported	Adjustments	As Restated
	<i>(In Thousands)</i>		
Accrued Interest Receivable	\$ 17,500	\$ (89)	\$ 17,411
Total Assets	\$3,983,746	\$ (89)	\$3,983,657
Other Liabilities	\$ 13,717	\$ 900	\$ 14,617
Total Liabilities	\$3,612,201	\$ 900	\$3,613,101
Retained Earnings	\$ 93,404	\$ (989)	\$ 92,415
Total Stockholders' Equity	\$ 371,545	\$ (989)	\$ 370,556
Total Liabilities and Stockholders' Equity	\$3,983,746	\$ (89)	\$3,983,657

Table of Contents**HANMI FINANCIAL CORPORATION AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)****THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)****NOTE 10 CORRECTION OF IMMATERIAL ERRORS IN PRIOR PERIODS (Continued)**

CONSOLIDATED STATEMENTS OF OPERATIONS	Three Months Ended September 30, 2007			Nine Months Ended September 30, 2007		
	As		As Restated	As		As Restated
	Previously Reported	Adjustments		Previously Reported	Adjustments	
	<i>(Dollars in Thousands, Except Per Share Data)</i>					
Interest on Deposits	\$27,882	\$ 105	\$27,987	\$ 80,654	\$ 319	\$ 80,973
Total Interest Expense	\$33,342	\$ 105	\$33,447	\$ 94,503	\$ 319	\$ 94,822
Net Interest Income Before Provision for Credit Losses	\$37,855	\$ (105)	\$37,750	\$114,510	\$ (319)	\$114,191
Net Interest Income After Provision for Credit Losses	\$29,391	\$ (105)	\$29,286	\$ 96,891	\$ (319)	\$ 96,572
Income Before Provision for Income Taxes	\$17,668	\$ (105)	\$17,563	\$ 63,388	\$ (319)	\$ 63,069
Provision for Income Taxes	\$ 6,580	\$ (44)	\$ 6,536	\$ 23,922	\$ (134)	\$ 23,788
Net Income	\$11,088	\$ (61)	\$11,027	\$ 39,466	\$ (185)	\$ 39,281

Earnings Per Share:

Basic	\$ 0.23	\$	\$ 0.23	\$ 0.82	\$(0.01)	\$ 0.81
Diluted	\$ 0.23	\$	\$ 0.23	\$ 0.81	\$	\$ 0.81

NOTE 11 CUMULATIVE-EFFECT ADJUSTMENT FROM THE ADOPTION OF EITF ISSUE NO. 06-4

In September 2006, the FASB's Emerging Issues Task Force (EITF) issued EITF Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements*, which requires the recognition of a liability related to the postretirement benefits covered by an endorsement split-dollar life insurance arrangement. The consensus highlights that the employer (who is also the policyholder) has a liability for the benefit it is providing to its employee. As such, if the policyholder has agreed to maintain the insurance policy in force for the employee's benefit during his or her retirement, then the liability recognized during the employee's active service period should be based on the future cost of insurance to be incurred during the employee's retirement. Alternatively, if the policyholder has agreed to provide the employee with a death benefit, then the liability for the future death benefit should be recognized by following the guidance in SFAS No. 106, *Employers Accounting for Postretirement Benefits Other Than Pensions*, or Accounting Principles Board Opinion No. 12, as appropriate. For transition, an entity can choose to apply the guidance using either of the following approaches: (a) a change in accounting principle through retrospective application to all periods presented; or (b) a change in accounting principle through a cumulative-effect adjustment to the balance in retained earnings at the beginning of the year of adoption. We adopted the provisions of EITF Issue No. 06-4 on January 1, 2008 and recorded a \$2.2 million cumulative-effect adjustment to the beginning balance in retained earnings.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 12 LIQUIDITY

In addition to its deposits, the Bank's principal source of liquidity is its ability to utilize borrowings, as needed. The Bank's primary source of borrowings is the Federal Home Loan Bank of San Francisco (FHLB). The Bank is eligible to borrow up to 20 percent of its total assets from the FHLB. The Bank has pledged investment securities available for sale and loans receivable as collateral with the FHLB for this borrowing facility. As of September 30, 2008, the total borrowing capacity available from the collateral that has been pledged and the remaining available borrowing capacity were \$708.8 million and \$125.5 million, respectively. At September 30, 2008, the Bank's FHLB borrowings totaled \$583.3 million, representing 15.5 percent of total assets. As of November 5, 2008, the Bank's FHLB borrowings totaled \$552.3 million and the remaining amount available based on pledged collateral was \$142.6 million. The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral offered by the Bank, and the advance rates for qualifying collateral may be adjusted upwards or downwards by the FHLB from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize the remaining borrowing capacity from its FHLB borrowing arrangement. During the second quarter of 2008, the FHLB cancelled the Bank's \$62.0 million unsecured line of credit with them. This cancellation was the result of the Bank's net loss for the fourth quarter of 2007.

Currently, management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its current obligations through December 31, 2008, which are primarily interest payments on junior subordinated debentures, subject to prior approval of such payments by the Federal Reserve Bank of San Francisco (FRB). As of September 30, 2008, limitations imposed by our regulators prohibited the Bank from providing a dividend to Hanmi Financial. At September 30, 2008, Hanmi Financial's liquid assets, including amounts deposited with the Bank, totaled \$2.0 million, down from \$5.3 million at December 31, 2007. In connection with the junior subordinated debentures, the Board of Directors (the Board) of Hanmi Financial has elected to defer quarterly interest payments on its outstanding trust preferred securities until further notice, beginning with the interest payment that will be due on January 15, 2009.

Current market conditions have also limited the Bank's liquidity sources principally to secured funding outlets, such as the FHLB and FRB, in addition to deposits originated through the Bank's branch network and from brokered deposits. There can be no assurance that actions by the FHLB would not reduce the Bank's borrowing capacity or that we would be able to continue to attract deposits at competitive rates. In addition, brokered deposits are more expensive than retail deposits and are not a guaranteed funding source. Over the next twelve months, approximately \$1.4 billion of time deposits will mature. There can be no assurances that we will be able to attract these time deposits at competitive rates. Such events could have a material adverse impact on our results of operations and financial condition.

Table of Contents

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007 (Continued)

NOTE 13 SUBSEQUENT EVENTS***Memorandum of Understanding***

On October 8, 2008, the members of the Board of the Bank entered into an informal supervisory agreement (a memorandum of understanding) with the FRB and the California Department of Financial Institutions (the DFI and with the FRB, the Regulators) to address certain issues raised in the Bank's most recent regulatory examination by the DFI on March 10, 2008. Certain of the issues to be addressed by management under the terms of the memorandum of understanding relate to the following, among others: (i) Board and senior management maintenance and succession planning; (ii) Board oversight and education; (iii) Board assessment and enhancement; (iv) loan policies and procedures; (v) allowance for loan losses policies and procedures; (vi) liquidity and funds management policies; (vii) strategic planning; (viii) capital maintenance, including a requirement that the Bank maintain a minimum Tier 1 leverage ratio and tangible stockholder's equity to total tangible assets ratio of not less than 8.0 percent; and (ix) restrictions on the payment of dividends without the Regulators' prior approval. At September 30, 2008, the Bank had a Tier 1 leverage ratio of 8.94 percent and tangible stockholder's equity to total tangible assets ratio of 9.00 percent, well above the required 8.0 percent levels.

The Board and management are committed to addressing and resolving the issues raised in the memorandum of understanding on a timely basis. Since completion of the March 10, 2008 regulatory examination, actions have already been undertaken to resolve many of the issues raised by the memorandum of understanding.

Capital Plan

Separately, Hanmi Financial has committed to the FRB that it will adopt a consolidated capital plan to augment and maintain a sufficient consolidated capital position. In addition, Hanmi Financial has agreed that it will not (i) declare or pay any dividends or make any payments on its trust preferred securities or any other capital distributions without the prior written consent of the FRB, and (ii) incur, increase or renew any existing debt or purchase, redeem or otherwise acquire any of its capital stock without the prior written consent of the FRB. In order to preserve its capital position, the Board of Hanmi Financial has elected to defer quarterly interest payments on its outstanding trust preferred securities until further notice, beginning with the interest payment that will be due on January 15, 2009. Finally, Hanmi Financial has agreed to provide prior written notice and obtain the consent of the FRB prior to appointing any new directors or senior executive officers.

Retirement of Directors

On October 29, 2008, the Board of Hanmi Financial received notices that the following directors were retiring from service as a director as of November 5, 2008: Dr. Won Ro Yoon, Ki Tae Hong and Chang Kyu Park. Each of the directors also concurrently resigned from the Board of the Bank. On October 29, 2008, Stuart Ahn also tendered his notice of retirement from the Bank's Board. None of the directors retired because of a disagreement with our operations, policies or practices.

In connection with their retirements, each of the retiring directors and Hanmi Bank entered into a Severance and Release Agreement (the Severance Agreement). Pursuant to the Severance Agreements, among other things, each of the retiring directors will receive \$3,000 per month for the next five years, minus all applicable state and Federal withholdings. Each of the retiring directors will also receive current health insurance coverage for the next five years in which the Bank will continue to pay for medical (i.e., HMO, PPO, dental and/or vision) premiums.

In accordance with GAAP, approximately \$1.0 million will be expensed during the fourth quarter of 2008 for the amounts to be paid per the Severance Agreements.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the major factors that influenced our results of operations and financial condition as of and for the three and nine months ended September 30, 2008. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2007 and with the unaudited consolidated financial statements and notes thereto set forth in this Report.

FORWARD-LOOKING STATEMENTS

Some of the statements under *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations* and elsewhere in this Form 10-Q constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In some cases, you can identify forward-looking statements by terminology such as *may*, *will*, *should*, *could*, *expects*, *plans*, *intends*, *anticipates*, *believes*, *estimates*, *predicts*, *potential*, or *continue*, or terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statement. These factors include the following:

failure to maintain adequate levels of capital and liquidity to support our operations;

a significant number of our customers failing to perform under their loans and other terms of credit agreements;

fluctuations in interest rates and a decline in the level of our interest rate spread;

failure to attract or retain deposits;

the impact of regulatory orders or actions by government regulators against us or the Bank;

sources of liquidity available to us and to the Bank becoming limited or our potential inability to access sufficient sources of liquidity when needed or the requirement that we obtain government waivers to do so;

adverse changes in domestic or global financial markets, economic conditions or business conditions;

regulatory restrictions on the Bank's ability to pay dividends to us and on our ability to make payments on Hanmi Financial obligations;

significant reliance on loans secured by real estate and the associated vulnerability to downturns in the local real estate market, natural disasters and other variables impacting the value of real estate;

reliance on loans secured by the Small Business Administration and the risks associated with those loans;

failure to retain our key employees;

failure to maintain our status as a financial holding company;

adequacy of our allowance for loan losses;

credit quality and the effect of credit quality on our provision for credit losses and allowance for loan losses;

failure to manage our future growth or successfully integrate acquisitions;

volatility and disruption in financial, credit and securities markets, and the price of our common stock;

deterioration in the financial markets that may result in other-than-temporary impairment charges relating to our securities portfolio;

competition in our primary market areas;

demographic changes in our primary market areas; and

significant government regulations, legislation and potential changes thereto.

Table of Contents

For a discussion of some of the other factors that might cause such a difference, see the discussion contained in this Form 10-Q under the heading *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations* and *Item 1A. Risk Factors*. Also see *Item 1A. Risk Factors* and *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2007 as well as other factors we identify from time to time in our periodic reports filed pursuant to the Exchange Act. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

CRITICAL ACCOUNTING POLICIES

We have established various accounting policies that govern the application of U.S. generally accepted accounting principles(GAAP) in the preparation of our financial statements. Our significant accounting policies are described in the *Notes to Consolidated Financial Statements* in our Annual Report on Form 10-K for the year ended December 31, 2007. Certain accounting policies require us to make significant estimates and assumptions that have a material impact on the carrying value of certain assets and liabilities, and we consider these critical accounting policies. For a description of these critical accounting policies, see *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies* in our Annual Report on Form 10-K for the year ended December 31, 2007. We use estimates and assumptions based on historical experience and other factors that we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of Hanmi Financial's Board of Directors.

Goodwill

Goodwill represents the excess of purchase price over the fair value of net assets acquired because of various business acquisitions. In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, goodwill must be recorded at the reporting unit level. Reporting units are defined as an operating segment. We have identified one reporting unit our banking operations. SFAS No. 142 prohibits the amortization of goodwill, but requires that it be tested for impairment at least annually (at any time during the year, but at the same time each year), or more frequently if events or circumstances change, such as adverse changes in the business climate, that would more likely than not reduce the reporting unit's fair value below its carrying amount.

During the second quarter of 2008 and the fourth quarter of 2007, we recognized impairment losses on goodwill of \$107.4 million and \$102.9 million, respectively, based on the decline in the market value of our common stock, which we believe reflects, in part, recent turmoil in the financial markets that has adversely affected the market value of the common stock of many banks. Goodwill is discussed in more detail in *Note 5 Goodwill* in this Report and *Notes to Consolidated Financial Statements, Note 1 Summary of Significant Accounting Policies* in our Annual Report on Form 10-K for the year ended December 31, 2007.

As of September 30, 2008 and December 31, 2007, goodwill was \$0 and \$107.1 million, respectively.

Table of Contents**SELECTED FINANCIAL DATA**

The following tables set forth certain selected financial data for the periods indicated.

	As of and for the Three Months Ended September 30,	
	2008	2007
	<i>(Dollars in Thousands, Except Per Share Data)</i>	
AVERAGE BALANCES:		
Average Gross Loans, Net ⁽¹⁾	\$ 3,341,250	\$ 3,135,531
Average Investment Securities	\$ 244,027	\$ 360,626
Average Interest-Earning Assets	\$ 3,630,755	\$ 3,526,493
Average Total Assets	\$ 3,789,614	\$ 3,915,517
Average Deposits	\$ 2,895,746	\$ 3,016,118
Average Borrowings	\$ 590,401	\$ 367,605
Average Interest-Bearing Liabilities	\$ 2,835,917	\$ 2,683,930
Average Stockholders Equity	\$ 267,433	\$ 487,006
Average Tangible Equity ⁽²⁾	\$ 261,751	\$ 269,255
PER SHARE DATA:		
Earnings Per Share Basic	\$ 0.09	\$ 0.23
Earnings Per Share Diluted	\$ 0.09	\$ 0.23
Common Shares Outstanding	45,905,549	46,986,341
Book Value Per Share ⁽³⁾	\$ 5.82	\$ 10.26
Tangible Book Value Per Share ⁽⁴⁾	\$ 5.70	\$ 5.63
Cash Dividends Per Share	\$	\$ 0.06
SELECTED PERFORMANCE RATIOS:		
Return on Average Assets ^{(5) (6)}	0.46%	1.12%
Return on Average Stockholders Equity ^{(5) (7)}	6.47%	8.98%
Return on Average Tangible Equity ^{(5) (8)}	6.61%	16.25%
Efficiency Ratio ⁽⁹⁾	54.33%	44.95%
Net Interest Spread ⁽¹⁰⁾	3.17%	3.07%
Net Interest Margin ⁽¹¹⁾	3.90%	4.25%
Dividend Payout Ratio ⁽¹²⁾		25.56%
Average Stockholders Equity to Average Total Assets	7.06%	12.44%
SELECTED CAPITAL RATIOS: ⁽¹³⁾		
Total Risk-Based Capital Ratio:		
Hanmi Financial	10.93%	10.86%
Hanmi Bank	10.84%	10.74%
Tier 1 Risk-Based Capital Ratio:		
Hanmi Financial	9.66%	9.83%
Hanmi Bank	9.57%	9.70%
Tier 1 Leverage Ratio:		
Hanmi Financial	9.02%	9.32%
Hanmi Bank	8.94%	9.20%

SELECTED ASSET QUALITY RATIOS:

Non-Performing Loans to Total Gross Loans ⁽¹⁴⁾	3.34%	1.39%
Non-Performing Assets to Total Assets ⁽¹⁵⁾	3.05%	1.12%
Net Loan Charge-Offs to Average Total Gross Loans ⁽¹⁶⁾	1.41%	0.77%
Allowance for Loan Losses to Total Gross Loans	1.91%	1.07%
Allowance for Loan Losses to Non-Performing Loans	57.16%	77.19%

(1) *Loans are net of deferred fees and related direct costs.*

(2) *Average tangible equity is calculated by subtracting average goodwill and average other intangible assets from average stockholders equity. See Non-GAAP Financial Measures.*

(3) *Total stockholders equity divided by common shares outstanding.*

(4) *Tangible equity divided by common shares outstanding. See Non-GAAP Financial Measures.*

(5) *Calculation based upon annualized net income.*

(6) *Net income divided by average total assets.*

- (7) *Net income divided by average stockholders equity.*
- (8) *Net income divided by average tangible equity. See Non-GAAP Financial Measures.*
- (9) *Total non-interest expenses divided by the sum of net interest income before provision for credit losses and total non-interest income.*
- (10) *Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities.*
- (11) *Net interest income before provision for credit losses divided by average interest-earning assets.*
- (12) *Cash dividends per share times common shares outstanding divided by net income.*

- (13) *The required ratios for a well-capitalized institution, as defined by regulations of the Board of Governors of the Federal Reserve System (the FRS), are 10 percent for the Total Risk-Based Capital Ratio (total capital divided by total risk-weighted assets); 6 percent for the Tier 1 Risk-Based Capital Ratio (Tier 1 capital divided by total risk-weighted assets); and 5 percent for the Tier 1 Leverage Ratio (Tier 1 capital divided by average total assets).*
- (14) *Non-performing loans consist of non-accrual loans, loans past due 90 days or more and restructured loans.*
- (15) *Non-performing assets consist of non-performing loans (see footnote (14) above) and other real estate owned.*

(16) *Calculation
based upon
annualized net
loan
charge-offs.*

21

Table of Contents

	As of and for the Nine Months Ended September 30,	
	2008	2007
	<i>(Dollars in Thousands, Except Per Share Data)</i>	
AVERAGE BALANCES:		
Average Gross Loans, Net ⁽¹⁾	\$ 3,320,559	\$ 3,011,946
Average Investment Securities	\$ 294,130	\$ 374,209
Average Interest-Earning Assets	\$ 3,659,255	\$ 3,435,932
Average Total Assets	\$ 3,892,197	\$ 3,825,784
Average Deposits	\$ 2,924,416	\$ 2,976,676
Average Borrowings	\$ 588,267	\$ 308,406
Average Interest-Bearing Liabilities	\$ 2,861,288	\$ 2,575,061
Average Stockholders' Equity	\$ 340,894	\$ 494,731
Average Tangible Equity ⁽²⁾	\$ 263,870	\$ 276,627
PER SHARE DATA:		
Earnings (Loss) Per Share - Basic	\$ (2.14)	\$ 0.81
Earnings (Loss) Per Share - Diluted	\$ (2.14)	\$ 0.81
Cash Dividends Per Share	\$ 0.09	\$ 0.18
SELECTED PERFORMANCE RATIOS:		
Return on Average Assets ^{(3) (4)}	(3.37)%	1.37%
Return on Average Stockholders' Equity ^{(3) (5)}	(38.51)%	10.62%
Return on Average Tangible Equity ^{(3) (6)}	(49.75)%	18.99%
Efficiency Ratio ⁽⁷⁾	134.73%	44.12%
Net Interest Spread ⁽⁸⁾	2.98%	3.21%
Net Interest Margin ⁽⁹⁾	3.79%	4.44%
Dividend Payout Ratio ⁽¹⁰⁾	(4.20)%	21.53%
Average Stockholders' Equity to Average Total Assets	8.76%	12.93%

⁽¹⁾ Loans are net of deferred fees and related direct costs.

⁽²⁾ Average tangible equity is calculated by subtracting average goodwill and average other intangible assets from average stockholders' equity. See

*Non-GAAP
Financial
Measures.*

- (3) *Calculation based upon annualized net income.*
- (4) *Net income (loss) divided by average total assets.*
- (5) *Net income (loss) divided by average stockholders equity.*
- (6) *Net income (loss) divided by average tangible equity. See Non-GAAP Financial Measures.*
- (7) *Total non-interest expenses divided by the sum of net interest income before provision for credit losses and total non-interest income.*
- (8) *Average yield earned on interest-earning assets less average rate paid on interest-bearing liabilities.*
- (9) *Net interest income before provision for*

*credit losses
divided by
average
interest-earning
assets.*

*(10) Cash dividends
per share times
common shares
outstanding
divided by net
income (loss).*

Table of Contents**Non-GAAP Financial Measures*****Return on Average Tangible Equity***

Return on average tangible equity is supplemental financial information determined by a method other than in accordance with GAAP. This non-GAAP measure is used by management in the analysis of Hanmi Financial's performance. Average tangible equity is calculated by subtracting average goodwill and average other intangible assets from average stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results of Hanmi Financial, as it provides a method to assess management's success in utilizing tangible capital. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles the GAAP performance measure to this non-GAAP performance measure for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
	<i>(Dollars in Thousands)</i>			
Average Stockholders' Equity	\$ 267,433	\$ 487,006	\$ 340,894	\$ 494,731
Less Average Goodwill and Average Other Intangible Assets	(5,682)	(217,751)	(77,024)	(218,104)
Average Tangible Equity	\$ 261,751	\$ 269,255	\$ 263,870	\$ 276,627
Return on Average Stockholders' Equity	6.47%	8.98%	(38.51)%	10.62%
Effect of Average Goodwill and Average Other Intangible Assets	0.14%	7.27%	(11.24)%	8.37%
Return on Average Tangible Equity	6.61%	16.25%	(49.75)%	18.99%

Tangible Book Value Per Share

Tangible book value per share is supplemental financial information determined by a method other than in accordance with GAAP. This non-GAAP measure is used by management in the analysis of Hanmi Financial's performance. Tangible book value per share is calculated by subtracting goodwill and other intangible assets from total stockholders' equity and dividing the difference by the number of shares of common stock outstanding. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results of Hanmi Financial, as it provides a method to assess management's success in utilizing tangible capital. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles the GAAP performance measure to this non-GAAP performance measure for the periods indicated:

	September 30,
	2008
	2007

	<i>(Dollars in Thousands; Except Per Share Data)</i>	
Total Stockholders' Equity	\$ 267,196	\$ 481,977
Less Goodwill and Other Intangible Assets	(5,404)	(217,448)
Tangible Equity	\$ 261,792	\$ 264,529
Book Value Per Share	\$ 5.82	\$ 10.26
Effect of Goodwill and Other Intangible Assets	(0.12)	(4.63)
Tangible Book Value Per Share	\$ 5.70	\$ 5.63

Table of Contents**EXECUTIVE OVERVIEW**

The focus of our business has been on commercial and real estate lending. As of September 30, 2008, we maintained a branch network of 26 full-service branch offices in California and six loan production offices in Colorado, Georgia, Illinois, Texas, Virginia and Washington. In February 2008 and July 2008, we opened new full-service branches in Beverly Hills, California and Northridge, California, respectively. We are currently planning to open one more full-service branch in the Southern California area (Diamond Bar) by the end of 2008.

Since the second half of last year, the economic conditions in the markets in which our borrowers operate continued to deteriorate and the levels of loan delinquency and defaults that we experienced were substantially higher than historical levels. Starting in the fourth quarter of 2007, we expanded our portfolio monitoring activities in an attempt to identify problematic loans. For non-performing loans, we enhanced our collection efforts, increased workout and collection personnel and created individual action plans to maximize, to the extent possible, collections on such loans.

We have also made significant changes in two critical areas. First, we have enhanced our policies and procedures regarding the monitoring of loans to be more stringent and make it more difficult to allow exceptions from our loan policy. Second, we strengthened and centralized the loan underwriting and approval processes, including centralizing the credit underwriting function at three locations, created a central monitoring mechanism to monitor all loans, and increased resources in the Bank's departments responsible for addressing problem assets.

Complementing these initiatives is a program to improve our organizational structure and streamline our operations. Our goal is to reduce costs and gain greater operating efficiencies. During the third quarter of 2008, we reduced our headcount by approximately 10 percent. The headcount reduction was across all of our operations, but the majority was in marketing. As of September 30, 2008, we had approximately 526 employees.

As of September 30, 2008, we had \$3.77 billion in total assets, \$3.35 billion in total gross loans and \$2.80 billion in total deposits, compared to \$3.98 billion, \$3.29 billion and \$3.00 billion, respectively, as of December 31, 2007. The decrease in the balance sheet is consistent with our new strategy of focusing on asset quality over growth.

For the nine months ended September 30, 2008, we recognized a net loss of \$98.3 million, as compared with net income of \$39.3 million for the same period in 2007. Such loss was primarily caused by a goodwill impairment charge of \$107.4 million in the second quarter of 2008, occasioned by the decline in the market value of our common stock that reflects, in part, recent turmoil in the financial markets, and a provision for credit losses of \$50.2 million. If we measure our operating results from our continuing operations without the impairment charge on a non-GAAP basis (as shown in the table below), we realized net income of \$9.1 million for the nine months ended September 30, 2008.

	GAAP	Effect of Impairment Loss on Goodwill	Non-GAAP
		<i>(In Thousands)</i>	
Nine Months Ended September 30, 2008:			
Net Income (Loss)	\$(98,278)	\$107,393	\$9,115

Management believes the presentation of this non-GAAP financial measure excluding the impact of the goodwill impairment charge provides useful supplemental information that is essential to a proper understanding of the financial results of Hanmi Financial, as it provides a method to assess our results from our core banking operations.

Table of Contents**Key Performance Indicators**

We believe the following were key indicators of our operating performance for the periods indicated:

Three Months Ended September 30, 2008 vs. Three Months Ended September 30, 2007

The annualized return on average assets was 0.46 percent for the three months ended September 30, 2008, compared to 1.12 percent for the same period in 2007.

The efficiency ratio was 54.33 percent for the three months ended September 30, 2008, compared to 44.95 percent for the same period in 2007.

The net interest spread and net interest margin for the three months ended September 30, 2008 were 3.17 percent and 3.90 percent, respectively, compared to 3.07 percent and 4.25 percent, respectively, for the same period in 2007.

Nine Months Ended September 30, 2008 vs. Nine Months Ended September 30, 2007

The annualized return on average assets was (3.37) percent for the nine months ended September 30, 2008, compared to 1.37 percent for the same period in 2007. Excluding the impact of the goodwill impairment charge, the non-GAAP annualized return on average total assets was 0.31 percent for the nine months ended September 30, 2008.

The efficiency ratio was 134.73 percent for the nine months ended September 30, 2008, compared to 44.12 percent for the same period in 2007. Excluding the impact of the goodwill impairment charge, the non-GAAP efficiency ratio was 51.22 percent for the nine months ended September 30, 2008.

The net interest spread and net interest margin for the nine months ended September 30, 2008 were 2.98 percent and 3.79 percent, respectively, compared to 3.21 percent and 4.44 percent, respectively, for the same period in 2007.

The performance ratios presented above (return on average assets, return on average stockholders' equity, return on average tangible equity and the efficiency ratio) excluding impairment loss on goodwill are supplemental financial information determined by a method other than in accordance with GAAP. These non-GAAP measures are used by management in the analysis of Hanmi Financial's performance. Return on average total assets is calculated by dividing net income (loss) by average total assets. Return on average stockholders' equity is calculated by dividing net income (loss) by average stockholders' equity. Return on average tangible equity is calculated by dividing net income (loss) by average tangible equity. The efficiency ratio is calculated by dividing total non-interest expenses by the sum of net interest income before provision for credit losses and total non-interest income.

The following table reconciles the GAAP performance measures to the non-GAAP performance measures for the period indicated:

	GAAP	Effect of Impairment Loss on Goodwill	Non-GAAP
	<i>(Dollars in Thousands)</i>		
Nine Months Ended September 30, 2008:			
Total Non-Interest Expenses	\$173,266	\$(107,393)	\$65,873
Return on Average Total Assets	(3.37)%	3.68%	0.31%
Return on Average Stockholders' Equity	(38.51)%	42.08%	3.57%
Return on Average Tangible Equity	(49.75)%	54.36%	4.61%
Efficiency Ratio	134.73%	(83.51)%	51.22%

Management believes the presentation of these non-GAAP performance ratios, excluding impairment loss on goodwill, provides useful supplemental information that is essential to a proper understanding of the financial results

of Hanmi Financial and its core banking operations. These disclosures should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Table of Contents**2008 Outlook**

As we look ahead to the remainder of 2008, the economies and real estate markets in our primary market areas will continue to be significant determinants of the quality of our assets in future periods and thus our provision for credit losses, results of operations, liquidity and financial condition. We continue to anticipate that the weak economic conditions will prevail nationally and in California at least through the end of 2009, largely the result of a decline in the housing market (construction and sales as well as falling home prices) and credit quality problems.

Our enhanced deposit campaign launched in August was not able to keep pace with a deposit run-off caused by the U.S. financial crisis. As a result, our total deposits declined by \$202.3 million in the first nine months of 2008 to \$2.80 billion at September 30, 2008. This deposit reduction increased our loan-to-deposit ratio to 117 percent at September 30, 2008 from 108 percent at December 31, 2007. This is well above our stated goal of 105 percent, which we had hoped to achieve by this year-end. We expect that it will take some time for depositors to regain full confidence in the safety of their deposits with community banks. We are currently addressing liquidity issues through utilization of wholesale funds such as FHLB borrowings and broker deposits. See *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk Management* and "*Liquidity and Capital Resources*" for further discussion.

Recent Developments

There have been significant disruptions in the U.S. and international financial system during the period covered by this Report. As a result, available credit has been reduced or ceased to exist. The reduction in availability of credit, loss of confidence in the entire financial sector, and volatility in financial markets adversely affects Hanmi Financial, the Bank and the performance of Hanmi Financial's stock. Although the Bank does not actively lend in the home mortgage market, these disruptions are likely to have some impact on all institutions in the U.S. banking and financial industries. The U.S. government, the governments of other countries, and multinational institutions have provided vast amounts of liquidity and capital into the banking system.

In response to the financial crises affecting the overall banking system and financial markets in the U.S., on October 3, 2008, the Emergency Economic Stabilization Act of 2008 (EESA) was enacted. Under that act, the U.S. Treasury Department (the Treasury) has authority, among other things, to purchase mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets.

On October 3, 2008, the Troubled Asset Relief Program (TARP) was signed into law. TARP gave the Treasury authority to deploy up to \$700 billion into the financial system with an objective of improving liquidity in capital markets. On October 24, 2008, the Treasury announced plans to direct \$250 billion of this authority into preferred stock investments in banks. The general terms of this preferred stock program include:

dividends on the Treasury's preferred stock at a rate of five percent for the first five years and nine percent dividends thereafter;

common stock dividends cannot be increased for three years while the Treasury is an investor unless preferred stock is redeemed or consent from the Treasury is received;

the Treasury preferred stock cannot be redeemed for three years unless the participating bank raises qualifying private capital;

the Treasury must consent to any buyback of other stock (common or other preferred);

the Treasury receives warrants equal to 15 percent of the Treasury's total investment in the participating institution; and

the participating institution's executives must agree to certain compensation restrictions, and restrictions on the amount of executive compensation that is tax deductible.

Table of Contents

The term of this Treasury preferred stock program could reduce investment returns to participating banks shareholders by restricting dividends to common shareholders, diluting existing shareholders' interests, and restricting capital management practices. Although both Hanmi Financial and the Bank are well capitalized, we continue to closely evaluate our capital levels to determine the need to raise additional capital, including participation in the TARP purchase program.

Federal and state governments could pass additional legislation responsive to current credit conditions. As an example, the Bank could experience higher credit losses because of Federal or state legislation or regulatory action that reduces the principal amount or interest rate under existing loan contracts. Also, the Bank could experience higher credit losses because of Federal or state legislation or regulatory action that limits the Bank's ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

The Federal Deposit Insurance Corporation (FDIC) insures deposits at FDIC insured financial institutions up to certain limits. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund. Current economic conditions have increased expectations for bank failures, in which case the FDIC would take control of failed banks and ensure payment of deposits up to insured limits using the resources of the Deposit Insurance Fund. In such case, the FDIC may increase premium assessments to maintain adequate funding of the Deposit Insurance Fund, including requiring riskier institutions to pay a larger share of the premiums. An increase in premium assessments would increase the Bank's expenses. The EESA included a provision for an increase in the amount of deposits insured by FDIC to \$250,000 until December 2009. On October 14, 2008, the FDIC announced a new program—the Temporary Liquidity Guarantee Program—that provides unlimited deposit insurance on funds in noninterest-bearing transaction deposit accounts not otherwise covered by the existing deposit insurance limit of \$250,000. All eligible institutions will be covered under the program for the first 30 days without incurring any costs. After the initial period, participating institutions will be assessed an annualized 10 basis point surcharge on the additional insured deposits. The behavior of depositors in regard to the level of FDIC insurance could cause the Bank's existing customers to reduce the amount of deposits held at the Bank, and or could cause new customers to open deposit accounts at the Bank. The level and composition of the Bank's deposit portfolio directly impacts the Bank's funding cost and net interest margin. As a result of these measures, it is likely that the premiums the Bank pays for FDIC insurance will increase, which would adversely affect net income. The impact of such measures cannot be assessed at this time.

The actions described above, together with additional actions announced by the Treasury and other regulatory agencies, continue to develop. It is not clear at this time what impact EESA, TARP, other liquidity and funding initiatives of the Treasury and other bank regulatory agencies that have been previously announced, and any additional programs that may be initiated in the future, will have on the financial markets and the financial services industry. The extreme levels of volatility and limited credit availability currently being experienced could continue to affect the U.S. banking industry and the broader U.S. and global economies, which will have an affect on all financial institutions, including Hanmi Financial and the Bank.

RESULTS OF OPERATIONS**Net Interest Income Before Provision for Credit Losses**

Our earnings depend largely upon the difference between the interest income received from our loan portfolio and other interest-earning assets and the interest paid on deposits and borrowings. The difference is net interest income. The difference between the yield earned on interest-earning assets and the cost of interest-bearing liabilities is net interest spread. Net interest income, when expressed as a percentage of average total interest-earning assets, is referred to as the net interest margin.

Net interest income is affected by the change in the level and mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. Our net interest income also is affected by changes in the yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate changes. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond our control, such as Federal economic policies, the general supply of money in the economy, income tax policies, governmental budgetary matters and the actions of the FRS.

Table of Contents**Three Months Ended September 30, 2008 vs. Three Months Ended September 30, 2007**

The following table shows the average balances of assets, liabilities and stockholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Three Months Ended					
	September 30, 2008			September 30, 2007		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
	<i>(Dollars in Thousands)</i>					
ASSETS						
Interest-Earning Assets:						
Gross Loans, Net ⁽¹⁾	\$ 3,341,250	\$ 56,134	6.68%	\$ 3,135,531	\$ 66,714	8.44%
Municipal Securities ⁽²⁾	60,979	650	4.26%	70,984	764	4.31%
Obligations of Other U.S.						
Government Agencies	46,777	483	4.13%	119,704	1,286	4.30%
Other Debt Securities	136,271	1,566	4.60%	169,938	2,022	4.76%
Equity Securities	39,929	581	5.82%	25,431	350	5.51%
Federal Funds Sold	4,797	23	1.92%	4,905	61	4.97%
Interest-Earning Deposits	752	4	2.13%			
Total Interest-Earning Assets	3,630,755	59,441	6.51%	3,526,493	71,197	8.01%
Noninterest-Earning Assets:						
Cash and Cash Equivalents	89,574			94,034		
Allowance for Loan Losses	(64,737)			(31,535)		
Other Assets	134,022			326,525		
Total Noninterest-Earning Assets	158,859			389,024		
TOTAL ASSETS	\$ 3,789,614			\$ 3,915,517		
LIABILITIES AND STOCKHOLDERS EQUITY						
Interest-Bearing Liabilities:						
Deposits:						
Savings	\$ 91,465	533	2.32%	\$ 95,147	567	2.36%
Money Market Checking and NOW Accounts	693,718	5,579	3.20%	471,756	4,164	3.50%

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Time Deposits of \$100,000 or More	973,752	8,709	3.56%	1,438,711	19,263	5.31%
Other Time Deposits	486,581	4,544	3.72%	310,711	3,993	5.10%
FHLB Advances and Other Borrowings	507,995	3,329	2.61%	285,199	3,785	5.27%
Junior Subordinated Debentures	82,406	1,150	5.55%	82,406	1,675	8.06%
Total Interest-Bearing Liabilities	2,835,917	23,844	3.34%	2,683,930	33,447	4.94%
Noninterest-Bearing Liabilities:						
Demand Deposits	650,230			699,793		
Other Liabilities	36,034			44,788		
Total Noninterest-Bearing Liabilities	686,264			744,581		
Total Liabilities	3,522,181			3,428,511		
Stockholders Equity	267,433			487,006		
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,789,614			\$ 3,915,517		
NET INTEREST INCOME		\$ 35,597			\$ 37,750	
NET INTEREST SPREAD ⁽³⁾			3.17%			3.07%
NET INTEREST MARGIN ⁽⁴⁾			3.90%			4.25%

(1) Loans are net of deferred fees and related direct costs, but excluding the allowance for loan losses.

Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$544,000 and \$580,000 for the three months ended September 30, 2008 and 2007, respectively.

- (2) *If computed on a tax-equivalent basis using an effective marginal rate of 35 percent, tax-exempt income would be \$1.0 million and \$1.2 million, and the yields would be 6.56 percent and 6.62 percent, for the three months ended September 30, 2008 and 2007, respectively.*
- (3) *Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.*
- (4) *Represents annualized net interest income*

*as a percentage
of average
interest-earning
assets.*

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

28

Table of Contents

	Three Months Ended September 30, 2008		
	vs.		
	Three Months Ended September 30, 2007		
	Increases (Decreases) Due to Change in		
	Volume	Rate	Total
	<i>(In Thousands)</i>		
Interest and Dividend Income:			
Gross Loans, Net	\$ 4,104	\$ (14,684)	\$ (10,580)
Municipal Securities	(107)	(7)	(114)
Obligations of Other U.S. Government Agencies	(755)	(48)	(803)
Other Debt Securities	(389)	(67)	(456)
Equity Securities	210	21	231
Federal Funds Sold	(1)	(37)	(38)
Interest-Earning Deposits	4		4
Total Interest and Dividend Income	3,066	(14,822)	(11,756)
Interest Expense:			
Savings	(23)	(11)	(34)
Money Market Checking and NOW Accounts	1,802	(387)	1,415
Time Deposits of \$100,000 or More	(5,220)	(5,334)	(10,554)
Other Time Deposits	1,833	(1,282)	551
FHLB Advances and Other Borrowings	2,038	(2,494)	(456)
Junior Subordinated Debentures		(525)	(525)
Total Interest Expense	430	(10,033)	(9,603)
Change in Net Interest Income	\$ 2,636	\$ (4,789)	\$ (2,153)

For the three months ended September 30, 2008 and 2007, net interest income before provision for credit losses was \$35.6 million and \$37.8 million, respectively. The net interest spread and net interest margin for the three months ended September 30, 2008 were 3.17 percent and 3.90 percent, respectively, compared to 3.07 percent and 4.25 percent, respectively, for the same period in 2007. The compression in the net interest margin continues to be driven by intense competition among Korean-American and other banks, particularly in the pricing of deposits; and the Federal Reserve Board's 275 basis point cut in short-term interest rates since September 2007.

Average interest-earning assets increased 3.0 percent to \$3.63 billion for the three months ended September 30, 2008 from \$3.53 billion for the same period in 2007. Average gross loans increased 6.6 percent to \$3.34 billion for the three months ended September 30, 2008 from \$3.14 billion for the same period in 2007. Average investment securities decreased 32.3 percent to \$244.0 million for the three months ended September 30, 2008 from \$360.6 million for the same period in 2007.

The yield on average interest-earning assets decreased by 150 basis points from 8.01 percent for the three months ended September 30, 2007 to 6.51 percent for the same period in 2008, reflecting a decrease in the average yield on

loans. Total loan interest income decreased by 15.9 percent for the three months ended September 30, 2008 due primarily to a decrease in the average yield on loans from 8.44 percent for the three months ended September 30, 2007 to 6.68 percent for the same period in 2008. During this period, the average Wall Street Journal Prime Rate dropped 318 basis points from 8.18 percent for the three months ended September 30, 2007 to 5.00 percent for the same period in 2008. The mix of average interest-earning assets was 92.0 percent loans, 6.7 percent investment securities and 1.3 percent other interest-earning assets for the three months ended September 30, 2008, compared to 88.9 percent loans, 10.2 percent investment securities and 0.9 percent other interest-earning assets for the same period in 2007.

The majority of interest-earning assets growth was funded by a \$222.8 million, or 78.1 percent, increase in average FHLB advances and other borrowings. Total average interest-bearing liabilities grew by 5.7 percent to \$2.84 billion for the three months ended September 30, 2008 compared to \$2.68 billion for the same period in 2007. The average interest rate paid for interest-bearing liabilities decreased by 160 basis points from 4.94 percent for the three months ended September 30, 2007 to 3.34 percent for the same period in 2008. The decrease was primarily due to the Federal Reserve Board's rate cuts, partially offset by intense competition, primarily among Korean-American banks.

Table of Contents***Nine Months Ended September 30, 2008 vs. Nine Months Ended September 30, 2007***

The following table shows the average balances of assets, liabilities and stockholders equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated. All average balances are daily average balances.

	Nine Months Ended					
	September 30, 2008			September 30, 2007		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
<i>(Dollars in Thousands)</i>						
ASSETS						
Interest-Earning Assets:						
Gross Loans, Net ⁽¹⁾	\$ 3,320,559	\$ 172,637	6.94%	\$ 3,011,946	\$ 194,487	8.63%
Municipal Securities ⁽²⁾	65,329	2,071	4.23%	71,883	2,290	4.25%
Obligations of Other U.S. Government Agencies	80,120	2,612	4.35%	118,894	3,775	4.23%
Other Debt Securities	148,681	5,131	4.60%	183,432	6,438	4.68%
Equity Securities	37,160	1,481	5.31%	25,244	1,055	5.57%
Federal Funds Sold	7,096	137	2.57%	24,405	963	5.26%
Term Federal Funds Sold				128	5	5.21%
Interest-Earning Deposits	310	5	2.15%			
Total Interest-Earning Assets	3,659,255	184,074	6.72%	3,435,932	209,013	8.13%
Noninterest-Earning Assets:						
Cash and Cash Equivalents	89,674			92,260		
Allowance for Loan Losses	(53,364)			(29,905)		
Other Assets	196,632			327,497		
Total Noninterest-Earning Assets	232,942			389,852		
TOTAL ASSETS	\$ 3,892,197			\$ 3,825,784		
LIABILITIES AND STOCKHOLDERS EQUITY						
Interest-Bearing Liabilities:						
Deposits:						
Savings	\$ 91,910	1,587	2.31%	\$ 98,440	1,530	2.08%
	656,625	15,946	3.24%	444,173	11,302	3.40%

Money Market Checking and NOW Accounts						
Time Deposits of \$100,000 or More	1,143,975	35,436	4.14%	1,418,825	56,539	5.33%
Other Time Deposits	380,511	11,730	4.12%	305,217	11,602	5.08%
FHLB Advances and Other Borrowings	505,861	11,750	3.10%	226,000	8,875	5.25%
Junior Subordinated Debentures	82,406	3,763	6.10%	82,406	4,974	8.07%
Total Interest-Bearing Liabilities	2,861,288	80,212	3.74%	2,575,061	94,822	4.92%
Noninterest-Bearing Liabilities:						
Demand Deposits	651,395			710,021		
Other Liabilities	38,620			45,971		
Total Noninterest-Bearing Liabilities	690,015			755,992		
Total Liabilities	3,551,303			3,331,053		
Stockholders Equity	340,894			494,731		
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,892,197			\$ 3,825,784		
NET INTEREST INCOME		\$ 103,862			\$ 114,191	
NET INTEREST SPREAD ⁽³⁾			2.98%			3.21%
NET INTEREST MARGIN ⁽⁴⁾			3.79%			4.44%

(1) Loans are net of deferred fees and related direct costs, but excluding the

allowance for loan losses. Non-accrual loans are included in the average loan balance. Loan fees have been included in the calculation of interest income. Loan fees were \$2.0 million and \$2.4 million for the nine months ended September 30, 2008 and 2007, respectively.

(2) If computed on a tax-equivalent basis using an effective marginal rate of 35 percent, tax-exempt income would be \$3.2 million and \$3.5 million, and the yields would be 6.50 percent and 6.53 percent, for the nine months ended September 30, 2008 and 2007, respectively.

(3) Represents the average rate earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

(4)

*Represents
annualized net
interest income
as a percentage
of average
interest-earning
assets.*

The table below shows changes in interest income and interest expense and the amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the change due to volume and the change due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.

30

Table of Contents

	Nine Months Ended September 30, 2008		
	vs.		
	Nine Months Ended September 30, 2007		
	Increases (Decreases) Due to Change in		
	Volume	Rate	Total
	<i>(In Thousands)</i>		
Interest and Dividend Income:			
Gross Loans, Net	\$ 18,666	\$ (40,516)	\$ (21,850)
Municipal Securities	(208)	(11)	(219)
Obligations of Other U.S. Government Agencies	(1,261)	98	(1,163)
Other Debt Securities	(1,201)	(106)	(1,307)
Equity Securities	477	(51)	426
Federal Funds Sold	(480)	(346)	(826)
Term Federal Funds Sold	(2)	(3)	(5)
Interest-Earning Deposits	5		5
Total Interest and Dividend Income	15,996	(40,935)	(24,939)
Interest Expense:			
Savings	(105)	162	57
Money Market Checking and NOW Accounts	5,191	(547)	4,644
Time Deposits of \$100,000 or More	(9,801)	(11,302)	(21,103)
Other Time Deposits	2,564	(2,436)	128
FHLB Advances and Other Borrowings	7,624	(4,749)	2,875
Junior Subordinated Debentures		(1,211)	(1,211)
Total Interest Expense	5,473	(20,083)	(14,610)
Change in Net Interest Income	\$ 10,523	\$ (20,852)	\$ (10,329)

For the nine months ended September 30, 2008 and 2007, net interest income before provision for credit losses was \$103.9 million and \$114.2 million, respectively. The net interest spread and net interest margin for the nine months ended September 30, 2008 were 2.98 percent and 3.79 percent, respectively, compared to 3.21 percent and 4.44 percent, respectively, for the same period in 2007. The compression in the net interest margin continues to be driven by intense competition among Korean-American and other banks, particularly in the pricing of deposits; and the Federal Reserve Board's 275 basis point cut in short-term interest rates since September 2007.

Average interest-earning assets increased 6.5 percent to \$3.66 billion for the nine months ended September 30, 2008 from \$3.44 billion for the same period in 2007. Average gross loans increased 10.2 percent to \$3.32 billion for the nine months ended September 30, 2008 from \$3.01 billion for the same period in 2007. Average investment securities decreased 21.4 percent to \$294.1 million for the nine months ended September 30, 2008 from \$374.2 million for the same period in 2007.

The yield on average interest-earning assets decreased by 141 basis points from 8.13 percent for the nine months ended September 30, 2007 to 6.72 percent for the same period in 2008, reflecting a decrease in the average yield on loans. Total loan interest income decreased by 11.2 percent for the nine months ended September 30, 2008 due primarily to a decrease in the average yield on loans from 8.63 percent for the nine months ended September 30, 2007 to 6.94 percent for the same period in 2008. During this period, the average Wall Street Journal Prime Rate dropped 280 basis points from 8.23 percent for the nine months ended September 30, 2007 to 5.43 percent for the same period in 2008. The mix of average interest-earning assets was 90.7 percent loans, 8.0 percent investment securities and 1.3 percent other interest-earning assets for the nine months ended September 30, 2008, compared to 87.7 percent loans, 10.9 percent investment securities and 1.4 percent other interest-earning assets for the same period in 2007.

The majority of interest-earning assets growth was funded by a \$279.9 million, or 123.8 percent, increase in average FHLB advances and other borrowings. Total average interest-bearing liabilities grew by 11.1 percent to \$2.86 billion for the nine months ended September 30, 2008 compared to \$2.58 billion for the same period in 2007. The average interest rate paid for interest-bearing liabilities decreased by 118 basis points from 4.92 percent for the nine months ended September 30, 2007 to 3.74 percent for the same period in 2008. The decrease was primarily due to the Federal Reserve Board's rate cuts, partially offset by intense competition, primarily among Korean-American banks.

Table of Contents**Provision for Credit Losses**

For the three months ended September 30, 2008 and 2007, the provision for credit losses was \$13.2 million and \$8.5 million, respectively. For the nine months ended September 30, 2008 and 2007, the provision for credit losses was \$50.2 million and \$17.6 million, respectively. The provision for credit losses is the product of a comprehensive evaluation of the loan portfolio, and it reflects in large part the economic stress under which some of our borrowers find themselves. Third-quarter charge-offs, net of recoveries, were \$11.8 million compared to \$8.2 million in the prior quarter and \$6.1 million in the third quarter of 2007. The third-quarter charge-offs included approximately \$2.7 million related to the loans fully reserved in the prior quarter. See *Non-Performing Assets* and *Allowance for Loan Losses and Allowance for Off-Balance Sheet Items* for further details. While the level of non-performing and delinquent loans are indicators of the credit quality of the portfolio, the provision for credit losses is determined based primarily on loan classifications and the historical loss experience.

Non-Interest Income

We earn non-interest income from four major sources: service charges on deposit accounts, fees generated from international trade finance, insurance commissions and other service charges and fees. In addition, we sell certain assets. Such sales are made mainly for risk management purposes.

Three Months Ended September 30, 2008 vs. Three Months Ended September 30, 2007

The following table sets forth the various components of non-interest income for the periods indicated:

	Three Months Ended		Increase (Decrease)	
	September 30, 2008	2007	Amount	Percentage
	<i>(Dollars in Thousands)</i>			
Service Charges on Deposit Accounts	\$ 4,648	\$ 4,463	\$ 185	4.1%
Insurance Commissions	1,194	1,131	63	5.6%
Trade Finance Fees	784	1,082	(298)	(27.5)%
Other Service Charges and Fees	433	691	(258)	(37.3)%
Remittance Fees	499	512	(13)	(2.5)%
Gain on Sales of Loans		523	(523)	(100.0)%
Bank-Owned Life Insurance Income	241	234	7	3.0%
Loss on Sales of Securities Available for Sales	(483)		(483)	
Other-Than-Temporary Impairment Loss on Securities	(2,621)		(2,621)	
Other Income	633	890	(257)	(28.9)%
Total Non-Interest Income	\$ 5,328	\$ 9,526	\$ (4,198)	(44.1)%

For the three months ended September 30, 2008, non-interest income was \$5.3 million, a decrease of \$4.2 million, or 44.1 percent, from \$9.5 million for the same period in 2007. The decrease in non-interest income is primarily attributable to a decrease in gain on sales of loans, losses on sales of securities available for sale and an other-than-temporary impairment loss on securities.

Service charges on deposit accounts increased by \$185,000, or 4.1 percent, from \$4.5 million for the three months ended September 30, 2007 to \$4.6 million for the same period in 2008. The increase was due to higher fees from returned check items.

Insurance commissions increased by \$63,000, or 5.6 percent, from \$1.1 million for the three months ended September 30, 2007 to \$1.2 million for the same period in 2008. The increase was due to business growth at Chun-Ha and All World.

Fees generated from international trade finance decreased by \$298,000, or 27.5 percent, from \$1.1 million for the three months ended September 30, 2007 to \$784,000 for the same period in 2008. Trade finance fees relate primarily

to import and export letters of credit. The decrease is attributable primarily to a decline in export letter of credit volume due to a soft economy.

Table of Contents

For the three months ended September 30, 2007, gain on sales of loans was \$523,000 (primarily SBA loan sales of \$16.9 million at an average gain of 3.1 percent). There were no sales of loans during the three months ended September 30, 2008 due to the recent economic turmoil. We will consider selling some of our loans in an ordinary fashion, beginning with SBA loans, as soon as the secondary market is normalized.

Loss on sales of securities available for sale was \$483,000 for the three months ended September 30, 2008. There were no sales of securities available for sale during the three months ended September 30, 2007.

We periodically evaluate our investments for other-than-temporary impairment. During the third quarter of 2007, we recorded an other-than-temporary impairment charge of \$2.6 million, which consists of an impairment loss of \$2.4 million on a Lehman Brothers corporate bond, and an impairment loss of \$212,000 on a Community Reinvestment Act (CRA) equity fund investment.

Other income decreased by \$257,000, or 28.9 percent, from \$890,000 for the three months ended September 30, 2007 to \$633,000 for the same period in 2008. The decrease was attributable primarily to a \$226,000 gain on sale of other real estate owned during the three months ended September 30, 2007 and no such sales for the same period in 2008.

Nine Months Ended September 30, 2008 vs. Nine Months Ended September 30, 2007

The following table sets forth the various components of non-interest income for the periods indicated:

	Nine Months Ended		Increase (Decrease)	
	September 30, 2008	2007	Amount	Percentage
			<i>(Dollars in Thousands)</i>	
Service Charges on Deposit Accounts	\$ 13,904	\$ 13,389	\$ 515	3.8%
Insurance Commissions	3,893	3,535	358	10.1%
Trade Finance Fees	2,474	3,549	(1,075)	(30.3)%
Other Service Charges and Fees	1,852	1,881	(29)	(1.5)%
Remittance Fees	1,543	1,503	40	2.7%
Gain on Sales of Loans	765	3,685	(2,920)	(79.2)%
Bank-Owned Life Insurance Income	715	693	22	3.2%
Gain on Sales of Securities Available for Sale, Net	135		135	
Other-Than-Temporary Impairment Loss on Securities	(2,621)		(2,621)	
Other Income	2,085	1,970	115	5.8%
Total Non-Interest Income	\$ 24,745	\$ 30,205	\$ (5,460)	(18.1)%

For the nine months ended September 30, 2008, non-interest income was \$24.7 million, a decrease of \$5.5 million, or 18.1 percent, from \$30.2 million for the same period in 2007. The decrease in non-interest income is primarily attributable to decreases in gain on sales of loans and trade finance fees, and losses on sales of securities available for sale and an other-than-temporary impairment loss on securities.

Service charges on deposit accounts increased by \$515,000, or 3.8 percent, from \$13.4 million for the nine months ended September 30, 2007 to \$13.9 million for the same period in 2008. The increase was due to higher fees from returned check items.

Insurance commissions increased by \$358,000, or 10.1 percent, from \$3.5 million for the nine months ended September 30, 2007 to \$3.9 million for the same period in 2008. The increase was due to business growth at Chun-Ha and All World.

Fees generated from international trade finance decreased by \$1.1 million, or 30.3 percent, from \$3.5 million for the nine months ended September 30, 2007 to \$2.5 million for the same period in 2008. Trade finance fees relate primarily to import and export letters of credit. The decrease is attributable primarily to a decline in export letter of credit volume due to a soft economy.

Table of Contents

For the nine months ended September 30, 2008, gain on sales of loans was \$765,000 (primarily SBA loan sales of \$20.5 million at an average gain of 3.6 percent), compared to a \$3.7 million gain on sales of loans (primarily SBA loan sales of \$83.3 million at an average gain of 4.4 percent) for the same period in 2007. The decrease in the amount of loans sold was due to the recent economic turmoil.

The gain on sales of securities available for sale, net of losses, was \$135,000 for the nine months ended September 30, 2008. There were no sales of securities available for sale during the nine months ended September 30, 2007.

We periodically evaluate our investments for other-than-temporary impairment. We have investments in Lehman Brothers corporate bonds with an aggregate par value of \$2.7 million as of September 30, 2008. During the third quarter of 2007, based on the financial condition and near-term prospects of Lehman Brothers, we recorded an other-than-temporary impairment charge of \$2.6 million, which consists of an impairment loss of \$2.4 million on a Lehman Brothers corporate bond, and an impairment loss of \$212,000 on a CRA equity fund investment.

Non-Interest Expenses***Three Months Ended September 30, 2008 vs. Three Months Ended September 30, 2007***

The following table sets forth the breakdown of non-interest expenses for the periods indicated:

	Three Months Ended		Increase (Decrease)	
	September 30,	September 30,	Amount	Percentage
	2008	2007		
	<i>(Dollars in Thousands)</i>			
Salaries and Employee Benefits	\$ 10,782	\$ 11,418	\$ (636)	(5.6)%
Occupancy and Equipment	2,786	2,657	129	4.9%
Data Processing	1,498	1,540	(42)	(2.7)%
Professional Fees	647	565	82	14.5%
Advertising and Promotion	914	943	(29)	(3.1)%
Supplies and Communications	681	704	(23)	(3.3)%
Amortization of Other Intangible Assets	478	570	(92)	(16.1)%
Other Operating Expenses	4,449	2,852	1,597	56.0%
Total Non-Interest Expenses	\$ 22,235	\$ 21,249	\$ 986	4.6%

For the three months ended September 30, 2008 and 2007, non-interest expenses were \$22.2 million and \$21.2 million, respectively. The efficiency ratio for the three months ended September 30, 2008 was 54.33 percent, compared to 44.95 percent for the same period in 2007. The overall increase in non-interest expenses was due to higher other operating expenses, primarily due to \$1.1 million in losses related to a derivative transaction to which Lehman Brothers Finance, S.A. was a party and higher FDIC assessments. In addition, total non-interest expenses increased due to three new branches (Rancho Cucamonga, Beverly Hills and Northridge) opened since the third quarter of 2007.

Salaries and employee benefits decreased \$636,000, or 5.6 percent, from \$11.4 million for the three months ended September 30, 2007 to \$10.8 million for the same period in 2008. Salaries and employee benefits decreased due to our planned reduction in headcount of approximately 10 percent during the three months ended September 30, 2008.

Occupancy and equipment expense increased \$129,000, or 4.9 percent, from \$2.7 million for the three months ended September 30, 2007 to \$2.8 million for the same period in 2008. The increase was due primarily to additional office space leased for the new branches.

Other operating expenses increased \$1.6 million, or 56.0 percent, from \$2.9 million for the three months ended September 30, 2007 to \$4.4 million for the same period in 2008. The increase was due primarily to \$1.1 million in losses related to a derivative transaction to which Lehman Brothers Finance, S.A. was a party and an increase of \$630,000 in FDIC assessments due to the utilization of a one-time assessment credit received from the FDIC during

2007, which offset the assessments.

Table of Contents***Nine Months Ended September 30, 2008 vs. Nine Months Ended September 30, 2007***

The following table sets forth the breakdown of non-interest expenses for the periods indicated:

	Nine Months Ended		Increase (Decrease)	
	September 30, 2008	2007	Amount	Percentage
				<i>(Dollars in Thousands)</i>
Salaries and Employee Benefits	\$ 33,363	\$ 33,961	\$ (598)	(1.8)%
Occupancy and Equipment	8,360	7,740	620	8.0%
Data Processing	4,730	4,768	(38)	(0.8)%
Professional Fees	2,627	1,686	941	55.8%
Advertising and Promotion	2,614	2,493	121	4.9%
Supplies and Communications	2,008	1,996	12	0.6%
Amortization of Other Intangible Assets	1,504	1,776	(272)	(15.3)%
Impairment Loss on Goodwill	107,393		107,393	
Other Operating Expenses	10,667	9,288	1,379	14.8%
Total Non-Interest Expenses	\$ 173,266	\$ 63,708	\$ 109,558	172.0%

For the nine months ended September 30, 2008 and 2007, non-interest expenses were \$173.3 million and \$63.7 million, respectively. Excluding the impact of the goodwill impairment charge, non-interest expenses were \$65.9 million for the nine months ended September 30, 2008. The efficiency ratio for the nine months ended September 30, 2008 was 134.73 percent (51.22 percent excluding the goodwill impairment charge), compared to 44.12 percent for the same period in 2007. The overall increase in non-interest expenses was due to the impairment loss on goodwill, higher other operating expenses, primarily due to \$1.1 million in losses related to a derivative transaction to which Lehman Brothers Finance, S.A. was a party, higher FDIC assessments, and increases in occupancy and equipment and professional fees. In addition, total non-interest expenses increased due to three new branches (Rancho Cucamonga, Beverly Hills and Northridge) opened since the third quarter of 2007.

Salaries and employee benefits decreased \$598,000, or 1.8 percent, from \$34.0 million for the nine months ended September 30, 2007 to \$33.4 million for the same period in 2008. Salaries and employee benefits decreased due to our planned reduction in headcount of approximately 10 percent during the three months ended September 30, 2008.

Occupancy and equipment expense increased \$620,000, or 8.0 percent, from \$7.7 million for the nine months ended September 30, 2007 to \$8.4 million for the same period in 2008. The increase was due primarily to additional office space leased for the new branches.

Professional fees increased \$941,000, or 55.8 percent, from \$1.7 million for the nine months ended September 30, 2007 to \$2.6 million for the same period in 2008. The increase was due primarily to additional professional fees incurred in 2008 for credit, legal and valuation services.

Other operating expenses increased \$1.4 million, or 14.8 percent, from \$9.3 million for the nine months ended September 30, 2007 to \$10.7 million for the same period in 2008. The increase was due primarily to \$1.1 million in losses related to a derivative transaction to which Lehman Brothers Finance, S.A. was a party and a \$1.6 million increase in FDIC assessments due to the utilization of a one-time assessment credit received from the FDIC during 2007, which offset the assessments.

Provision for Income Taxes

For the three months ended September 30, 2008, income taxes of \$1.2 million were recognized on pre-tax income of \$5.5 million, representing an effective tax rate of 21.1 percent, compared to income taxes of \$6.5 million recognized on pre-tax income of \$17.6 million, representing an effective tax rate of 37.2 percent, for the same period in 2007. For the nine months ended September 30, 2008, income taxes of \$3.4 million were recognized on pre-tax losses of \$94.9 million, representing an effective tax rate of 3.6 percent, compared to income taxes of \$23.8 million

recognized on pre-tax income of \$63.1 million, representing an effective tax rate of 37.7 percent, for the same period in 2007. The decrease in the effective rate was due to a much higher percentage of tax-exempt income over taxable income in 2008 compared to 2007. The effective tax rate for 2008 also includes a \$107.4 million impairment loss on goodwill, which is not deductible for tax purposes.

Table of Contents**FINANCIAL CONDITION****Investment Portfolio**

Investment securities are classified as held to maturity or available for sale in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. Those securities that we have the ability and the intent to hold to maturity are classified as held to maturity. All other securities are classified as available for sale. There were no trading securities at September 30, 2008 or December 31, 2007. Securities classified as held to maturity are stated at cost, adjusted for amortization of premiums and accretion of discounts, and available for sale securities are stated at fair value. The securities currently held consist primarily of mortgage-backed securities, municipal bonds, U.S. Government agency securities and collateralized mortgage obligations.

As of September 30, 2008, securities held to maturity, at amortized cost, totaled \$918,000 and securities available for sale, at fair value, totaled \$221.6 million, compared to \$940,000 and \$349.5 million, respectively, at December 31, 2007. The following table summarizes the amortized cost, estimated fair value and unrealized gain (loss) on investment securities as of the dates indicated:

	September 30, 2008			December 31, 2007		
	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)	Amortized Cost	Estimated Fair Value	Unrealized Gain (Loss)
<i>(In Thousands)</i>						
Held to Maturity:						
Municipal Bonds	\$ 694	\$ 694	\$	\$ 694	\$ 694	\$
Mortgage-Backed Securities	224	223	(1)	246	247	1
Total Held to Maturity	\$ 918	\$ 917	\$ (1)	\$ 940	\$ 941	\$ 1
Available for Sale:						
Mortgage-Backed Securities	\$ 81,475	\$ 81,249	\$ (226)	\$ 99,332	\$ 99,198	\$ (134)
Municipal Bonds	59,091	59,119	28	69,907	71,751	1,844
Collateralized Mortgage Obligations	39,515	39,428	(87)	51,881	51,418	(463)
U.S. Government Agency Securities	32,578	32,532	(46)	104,893	105,089	196
Other Securities	4,680	5,320	640	3,925	3,835	(90)
Corporate Bonds	2,945	2,847	(98)	18,295	18,226	(69)
Equity Securities	511	1,056	545			
Total Available for Sale	\$ 220,795	\$ 221,551	\$ 756	\$ 348,233	\$ 349,517	\$ 1,284

Investment securities available for sale, at fair value, decreased \$128.0 million, or 36.6 percent, to \$221.6 million at September 30, 2008 from \$349.5 million at December 31, 2007. The decrease was primarily due to the sale of \$23.0 million of investment securities, with a \$618,000 gain realized, the sale of a \$2.5 million Morgan Stanley corporate bond, with a \$483,000 loss realized, \$92.0 million of U.S. Government agency securities that matured or were called, and \$2.4 million of other-than-temporary impairment charges.

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

The amortized cost and estimated fair value of investment securities as of September 30, 2008, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2038, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
		<i>(In Thousands)</i>		
Within One Year	\$ 17,678	\$ 18,354	\$	\$
Over One Year Through Five Years	25,640	25,515		
Over Five Years Through Ten Years	6,749	6,891	694	694
Over Ten Years	49,227	49,058		
Mortgage-Backed Securities	81,475	81,249	224	223
Collateralized Mortgage Obligations	39,515	39,428		
Equity Securities	511	1,056		
	\$ 220,795	\$ 221,551	\$ 918	\$ 917

Table of Contents

We periodically evaluate our investments for other-than-temporary impairment. As of September 30, 2008, we had an investment in a Lehman Brothers corporate bond with an aggregate par value of \$2.7 million. During the third quarter of 2008, Lehman Brothers filed for bankruptcy. Based on an evaluation of the financial condition and near-term prospects of Lehman Brothers, we recorded an other-than-temporary impairment charge of \$2.4 million to write down the value of the corporate bond to its estimated fair value. As of September 30, 2008, we also had an investment in a CRA equity fund that was included in Other Assets. During the third quarter of 2008, we recorded an other-than-temporary impairment charge of \$212,000 due to the foreclosure of two of the properties in the fund.

Gross unrealized losses on investment securities available for sale and the estimated fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows as of September 30, 2008 and December 31, 2007:

	Less than 12 Months		Holding Period 12 Months or More		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
<i>(In Thousands)</i>						
Available for Sale						
September 30, 2008:						
Mortgage-Backed Securities	\$ 23,235	\$ 209	\$ 16,124	\$ 460	\$ 39,359	\$ 669
Municipal Bonds	26,584	366	1,776	92	28,360	458
Collateralized Mortgage Obligations	8,110	71	6,149	109	14,259	180
U.S. Government Agency Securities	14,494	87			14,494	87
Other Securities			2,865	135	2,865	135
Corporate Bonds	2,470	98			2,470	98
	\$ 74,893	\$ 831	\$ 26,914	\$ 796	\$ 101,807	\$ 1,627
Available for Sale						
December 31, 2007:						
Mortgage-Backed Securities	\$ 5,319	\$ 31	\$ 42,143	\$ 636	\$ 47,462	\$ 667
Municipal Bonds			2,910	23	2,910	23
Collateralized Mortgage Obligations			40,167	591	40,167	591
U.S. Government Agency Securities			46,895	81	46,895	81
Other Securities			2,910	90	2,910	90
Corporate Bonds			7,834	112	7,834	112
	\$ 5,319	\$ 31	\$ 142,859	\$ 1,533	\$ 148,178	\$ 1,564

The impairment losses described previously are not included in the table above as the impairment losses were recorded. All other individual securities that have been in a continuous unrealized loss position for 12 months or longer at September 30, 2008 and December 31, 2007 had investment grade ratings upon purchase. The issuers of these securities have not established any cause for default on these securities and the various rating agencies have reaffirmed these securities' long-term investment grade status at September 30, 2008 and December 31, 2007. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. However, we have the ability and the intent to hold these securities until their fair values recover to cost. Therefore, in management's opinion, all securities that have been in a continuous unrealized loss position for the past 12 months or longer as of September 30, 2008 and December 31, 2007 are not other-than-temporarily impaired, and therefore, no additional impairment charges as of September 30, 2008 and December 31, 2007 are warranted.

Loan Portfolio

All loans are carried at face amount, less principal repayments collected, net of deferred loan fees and the allowance for loan losses. Interest on all loans is accrued daily on a simple interest basis.

Table of Contents

The following table shows the loan composition by type, including loans held for sale, as of the dates indicated.

	September 30, 2008	December 31, 2007	Increase (Decrease)	
			Amount	Percentage
			<i>(Dollars in Thousands)</i>	
Real Estate Loans:				
Commercial Property	\$ 871,713	\$ 795,675	\$ 76,038	9.6%
Construction	204,340	215,857	(11,517)	(5.3)%
Residential Property ⁽¹⁾	90,383	90,375	8	
Total Real Estate Loans	1,166,436	1,101,907	64,529	5.9%
Commercial and Industrial Loans:				
Commercial Term Loans	1,613,730	1,599,853	13,877	0.9%
Commercial Lines of Credit	210,544	256,978	(46,434)	(18.1)%
SBA Loans ⁽²⁾	168,637	118,528	50,109	42.3%
International Loans	103,311	119,360	(16,049)	(13.4)%
Total Commercial and Industrial Loans	2,096,222	2,094,719	1,503	0.1%
Consumer Loans	84,031	90,449	(6,418)	(7.1)%
Total Loans Gross	3,346,689	3,287,075	59,614	1.8%
Deferred Loan Fees	(1,640)	(2,367)	727	(30.7)%
Allowance for Loan Losses	(63,948)	(43,611)	(20,337)	46.6%
Net Loans Receivable	\$ 3,281,101	\$ 3,241,097	\$ 40,004	1.2%

⁽¹⁾ Includes loans held for sale, at the lower of cost or market, of \$0 and \$310,000 at September 30, 2008 and December 31, 2007, respectively.

⁽²⁾

Includes loans held for sale, at the lower of cost or market, of \$28.6 million and \$6.0 million at September 30, 2008 and December 31, 2007, respectively.

At September 30, 2008 and December 31, 2007, loans receivable (including loans held for sale), net of deferred loan fees and allowance for loan losses, totaled \$3.28 billion and \$3.24 billion, respectively, an increase of \$40.0 million, or 1.2 percent. Real estate loans, composed of commercial property, residential property and construction loans, increased \$64.5 million, or 5.9 percent, to \$1.17 billion at September 30, 2008 from \$1.10 billion at December 31, 2007, representing 34.9 percent and 33.5 percent, respectively, of total gross loans. Commercial and industrial loans, composed of owner-occupied commercial property, trade finance, SBA and commercial lines of credit, increased \$1.5 million to \$2.10 billion at September 30, 2008 from \$2.09 billion at December 31, 2007, representing 62.6 percent and 63.7 percent, respectively, of total gross loans. Consumer loans decreased \$6.4 million, or 7.1 percent, to \$84.0 million at September 30, 2008 from \$90.4 million at December 31, 2007.

As of September 30, 2008, the loan portfolio included the following concentrations of loans to one type of industry that were greater than 10 percent of total gross loans outstanding:

Industry	Balance as of September 30, 2008	Percentage of Total Gross Loans Outstanding
	<i>(In Thousands)</i>	
Accommodation/Hospitality	\$ 440,963	13.2%
Lessors of Non-Residential Buildings	\$ 430,717	12.9%
Gasoline Stations	\$ 378,714	11.3%

There was no other concentration of loans to any one type of industry exceeding ten percent of total gross loans outstanding.

Table of Contents**Non-Performing Assets**

Non-performing assets consist of loans on non-accrual status, loans 90 days or more past due and still accruing interest, loans restructured where the terms of repayment have been renegotiated resulting in a reduction or deferral of interest or principal, and other real estate owned (OREO). Loans are placed on non-accrual status when, in the opinion of management, the full timely collection of principal or interest is in doubt. Generally, the accrual of interest is discontinued when principal or interest payments become more than 90 days past due, unless management believes the loan is adequately collateralized and in the process of collection. However, in certain instances, we may place a particular loan on non-accrual status earlier, depending upon the individual circumstances surrounding the loan s delinquency. When an asset is placed on non-accrual status, previously accrued but unpaid interest is reversed against current income. Subsequent collections of cash are applied as principal reductions when received, except when the ultimate collectibility of principal is probable, in which case interest payments are credited to income. Non-accrual assets may be restored to accrual status when principal and interest become current and full repayment is expected. Interest income is recognized on the accrual basis for impaired loans not meeting the criteria for non-accrual. OREO consists of properties acquired by foreclosure or similar means that management intends to offer for sale.

The table below shows the composition of non-performing assets as of the dates indicated.

	September 30, 2008	December 31, 2007	Increase (Decrease)	
			Amount	Percentage
			<i>(Dollars in Thousands)</i>	
Non-Accrual Loans	\$ 111,335	\$ 54,252	\$ 57,083	105.2%
Loans 90 Days or More Past Due and Still Accruing	535	227	308	135.7%
Total Non-Performing Loans	111,870	54,479	57,391	105.3%
Other Real Estate Owned	2,988	287	2,701	941.1%
Total Non-Performing Assets	\$ 114,858	\$ 54,766	\$ 60,092	109.7%

Non-performing loans were \$111.9 million at September 30, 2008, compared to \$54.5 million at December 31, 2007, representing a 105.3 percent increase. The increase was primarily due to two large construction loans (a \$30.7 million condominium project in Northern California and a \$16.8 million low-income housing construction project in the Los Angeles area) and a \$24.2 million commercial term loan. The ratio of non-performing loans to total gross loans increased to 3.34 percent at September 30, 2008 from 1.66 percent at December 31, 2007. As of September 30, 2008 and December 31, 2007, OREO totaled \$3.0 million and \$287,000, respectively. Delinquent loans, which are comprised of loans past due 30 or more days and still accruing and non-accrual loans past due 30 or more days, were \$102.9 million at September 30, 2008, compared to \$45.1 million at December 31, 2007, representing a 128.3 percent increase. We believe that the increases in non-performing loans and delinquent loans are attributable primarily to a persistently soft economy that is affecting some of our borrowers ability to honor their commitments.

Allowance for Loan Losses and Allowance for Off-Balance Sheet Items

Provisions to the allowance for loan losses are made quarterly to recognize probable loan losses. The quarterly provision is based on the allowance need, which is calculated using a formula designed to provide adequate allowances for losses inherent in the portfolio. The formula is made up of various components. The allowance is first determined by assigning reserve ratios for all loans. All loans that are classified are then assigned certain allocations according to type with larger percentages applied to loans deemed to be of a higher risk. These percentages are determined based on the prior loss history by type of loan, adjusted for current economic factors.

The allowance is based on estimates, and ultimate future losses may vary from current estimates. Underlying trends in the economic cycle, particularly in Southern California, which management cannot completely predict, will influence credit quality. It is possible that future economic or other factors will adversely affect the Bank's borrowers. As a result, we may sustain loan losses in any particular period that are sizable in relation to the allowance, or exceed the allowance. In addition, our asset quality may deteriorate through a number of possible factors, including rapid growth, failure to maintain or enforce appropriate underwriting standards, failure to maintain an adequate number of qualified loan personnel, and failure to identify and monitor potential problem loans.

Table of Contents

The allowance for loan losses and allowance for off-balance sheet items are maintained at levels that are believed to be adequate by management to absorb estimated probable loan losses inherent in the loan portfolio. The adequacy of the allowances is determined through periodic evaluations of the loan portfolio and other pertinent factors, which are inherently subjective as the process calls for various significant estimates and assumptions. Among other factors, the estimates involve the amounts and timing of expected future cash flows and fair value of collateral on impaired loans, estimated losses on loans based on historical loss experience, various qualitative factors, and uncertainties in estimating losses and inherent risks in the various credit portfolios, which may be subject to substantial change.

On a quarterly basis, we utilize a classification migration model and individual loan review analysis tools as starting points for determining the adequacy of the allowance for loan losses and allowance for off-balance sheet items. Our loss migration analysis tracks a certain number of quarters of loan loss history to determine historical losses by classification category (i.e., pass, special mention, substandard and doubtful) for each loan type, except certain loans (automobile, mortgage and credit cards), which are analyzed as homogeneous loan pools. These calculated loss factors are then applied to outstanding loan balances, unused commitments and off-balance sheet exposures, such as letters of credit. The individual loan review analysis is the other part of the allowance allocation process, applying specific monitoring policies and procedures in analyzing the existing loan portfolios. Further allowance assignments are made based on general and specific economic conditions, as well as performance trends within specific portfolio segments and individual concentrations of credit.

As described above, we continue to anticipate that the weakened national and state economy will continue into 2009, due in large part to a decline in home prices and sales and home construction activity, as well as other credit quality problems. Responding to this difficult environment, we made significant changes in two critical areas. First, we enhanced existing policies and procedures regarding the monitoring of loans to be more stringent and make it more difficult to allow exceptions from our loan policy. Second, we strengthened and centralized the loan underwriting and approval processes, including centralizing the credit underwriting function at three locations, creating a central monitoring mechanism to monitor all loans, and increasing resources in departments of the Bank engaged in addressing problem assets.

The following table sets forth certain information regarding our allowance for loan losses and allowance for off-balance sheet items for the periods presented.

	As of and for the Three Months Ended			As of and for the Nine Months Ended	
	September 30, 2008	June 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
	<i>(Dollars in Thousands)</i>				
Allowance for Loan Losses:					
Balance at Beginning of Period	\$ 62,977	\$ 52,986	\$ 32,190	\$ 43,611	\$ 27,557
Actual Charge-Offs	(12,171)	(8,656)	(6,215)	(28,679)	(11,496)
Recoveries on Loans Previously Charged Off	340	436	131	1,331	490
Net Loan Charge-Offs	(11,831)	(8,220)	(6,084)	(27,348)	(11,006)
Provision Charged to Operating Expenses	12,802	18,211	8,397	47,685	17,952
Balance at End of Period	\$ 63,948	\$ 62,977	\$ 34,503	\$ 63,948	\$ 34,503

Allowance for Off-Balance Sheet Items:

Balance at Beginning of Period	\$ 3,932	\$ 2,914	\$ 1,730	\$ 1,765	\$ 2,130
Provision Charged to Operating Expenses	374	1,018	67	2,541	(333)
Balance at End of Period	\$ 4,306	\$ 3,932	\$ 1,797	\$ 4,306	\$ 1,797

Ratios:

Net Loan Charge-Offs to Average Total Gross Loans ⁽¹⁾	1.41%	1.00%	0.77%	1.10%	0.49%
Net Loan Charge-Offs to Total Gross Loans ⁽¹⁾	1.41%	0.99%	0.75%	1.09%	0.46%
Allowance for Loan Losses to Average Total Gross Loans	1.91%	1.90%	1.10%	1.91%	1.10%
Allowance for Loan Losses to Total Gross Loans	1.91%	1.88%	1.07%	1.91%	1.07%
Net Loan Charge-Offs to Allowance for Loan Losses ⁽¹⁾	73.60%	52.50%	69.96%	57.13%	42.65%
Net Loan Charge-Offs to Provision Charged to Operating Expenses	92.42%	45.14%	72.45%	57.35%	61.31%
Allowance for Loan Losses to Non-Performing Loans	57.16%	56.14%	77.19%	57.16%	77.19%

Balances:

Average Total Gross Loans	\$ 3,343,121	\$ 3,319,141	\$ 3,137,477	\$ 3,322,579	\$ 3,014,164
Total Gross Loans	\$ 3,346,689	\$ 3,355,048	\$ 3,222,525	\$ 3,346,689	\$ 3,222,525
Non-Performing Loans	\$ 111,870	\$ 112,182	\$ 44,696	\$ 111,870	\$ 44,696

⁽¹⁾ Net loan charge-offs are annualized to calculate the ratios.

Table of Contents

The allowance for loan losses increased by \$20.3 million, or 46.6 percent, to \$63.9 million, or 1.91 percent of gross loans (57.16 percent of total non-performing loans), at September 30, 2008, compared to \$43.6 million, or 1.33 percent of gross loans (80.05 percent of total non-performing loans), at December 31, 2007. Delinquent loans were \$102.9 million (3.08 percent of total gross loans) at September 30, 2008, compared to \$45.1 (1.37 percent of total gross loans) at December 31, 2007.

The increase in the allowance for loan losses in 2008 was due primarily to the increased migration of loans into more adverse risk rating categories, increases in non-performing and delinquent loans, and the increase in the overall loan portfolio. See *Provision for Credit Losses*. In addition, the allowance reflects higher estimated loss severity arising from a softening economy, partially offset by better collateral coverage on impaired loans and the presence of guarantees.

The allowance for off-balance sheet exposure, primarily unfunded loan commitments, increased by \$2.5 million, or 144.0 percent, to \$4.3 million at September 30, 2008, compared to \$1.8 million at December 31, 2007. The allowance for off-balance sheet items is recorded in Other Liabilities. Based on management's evaluation and analysis of portfolio credit quality and prevailing economic conditions, we believe the allowance for loan losses and allowance for off-balance sheet items are adequate for losses inherent in the loan portfolio and off-balance sheet exposure at September 30, 2008 and December 31, 2007.

Deposits

The following table shows the composition of deposits by type as of the dates indicated.

	September 30, 2008	December 31, 2007	Increase (Decrease)	
			Amount	Percentage
	<i>(Dollars in Thousands)</i>			
Demand Noninterest-Bearing	\$ 634,593	\$ 680,282	\$ (45,689)	(6.7)%
Interest-Bearing:				
Savings	86,157	93,099	(6,942)	(7.5)%
Money Market Checking and NOW Accounts	597,065	445,806	151,259	33.9%
Time Deposits of \$100,000 or More	863,034	1,441,683	(578,649)	(40.1)%
Other Time Deposits	618,528	340,829	277,699	81.5%
Total Deposits	\$ 2,799,377	\$ 3,001,699	\$ (202,322)	(6.7)%

Money market checking and NOW accounts increased \$151.3 million, or 33.9 percent, to \$597.1 million at September 30, 2008 from \$445.8 million at December 31, 2007. The increase was due to our January 2008 deposit campaign targeted for core deposits by offering attractive money market checking accounts. Time deposits of \$100,000 or more decreased \$578.6 million, or 40.1 percent, to \$863.0 million at September 30, 2008 from \$1.44 billion at December 31, 2007, reflecting a deposit run-off caused by the U.S. financial crisis, the transfer of customer funds into money market checking accounts and a decrease in state government time deposits. Other time deposits increased \$277.7 million, or 81.5 percent, to \$618.5 million at September 30, 2008 from \$340.8 million at December 31, 2007, reflecting an increase in brokered deposits of \$265.6 million.

We accept brokered deposits on a selective basis at prudent interest rates to augment deposit growth. There were \$297.4 million and \$31.8 million of brokered deposits as of September 30, 2008 and December 31, 2007, respectively. We also had \$200.0 million of state government time deposits over \$100,000 as of December 31, 2007. There were no state government time deposits over \$100,000 as of September 30, 2008. The majority of our brokered and state government time deposits mature in less than one year. Brokered deposits are more expensive than retail deposits and are not a guaranteed source of funds, which may affect our ability to raise necessary liquidity.

FHLB Advances and Other Borrowings

FHLB advances and other borrowings consist of advances from the FHLB of San Francisco and overnight Federal funds. At September 30, 2008, advances from the FHLB were \$583.3 million, an increase of \$150.7 million, or 34.8 percent, from the December 31, 2007 balance of \$432.7 million. Overnight Federal funds were \$50.0 million at December 31, 2007. There were no overnight Federal funds at September 30, 2008. FHLB advances at September 30, 2008 with a remaining maturity of less than one year were \$322.0 million, and the weighted-average interest rate thereon was 2.16 percent. The majority of short-term borrowings that matured have already been renewed.

Table of Contents**Junior Subordinated Debentures**

During the first half of 2004, we issued two junior subordinated notes bearing interest at the three-month London InterBank Offered Rate (LIBOR) plus 2.90 percent totaling \$61.8 million and one junior subordinated note bearing interest at the three-month LIBOR plus 2.63 percent totaling \$20.6 million. The outstanding subordinated debentures related to these offerings totaled \$82.4 million at September 30, 2008 and December 31, 2007. In order to preserve its capital position, Hanmi Financial's Board of Directors has elected to defer quarterly interest payments on the junior subordinated notes until further notice, beginning with the interest payments that will be due on January 15, 2009.

INTEREST RATE RISK MANAGEMENT

Interest rate risk indicates our exposure to market interest rate fluctuations. The movement of interest rates directly and inversely affects the economic value of fixed-income assets, which is the present value of future cash flow discounted by the current interest rate; under the same conditions, the higher the current interest rate, the higher the denominator of discounting. Interest rate risk management is intended to decrease or increase the level of our exposure to market interest rates. The level of interest rate risk can be managed through such means as the changing of gap positions and the volume of fixed-income assets. For successful management of interest rate risk, we use various methods to measure existing and future interest rate risk exposures, giving effect to historical attrition rates of core deposits. In addition to regular reports used in business operations, repricing gap analysis, stress testing and simulation modeling are the main measurement techniques used to quantify interest rate risk exposure.

The following table shows the status of our gap position as of September 30, 2008:

	Within Three Months	After Three Months But Within One Year	After One Year But Within Five Years	After Five Years	Non- Interest- Sensitive	Total
ASSETS						
Cash and Due From Banks	\$	\$	\$	\$	\$ 81,640	\$ 81,640
Federal Funds Sold	5,000					5,000
Securities:						
Fixed Rate	48,291	22,314	77,025	52,755	1,055	201,440
Floating Rate	3,754		12,710	4,565		21,029
Loans:						
Fixed Rate	103,517	219,076	537,721	281,089		1,141,403
Floating Rate	1,947,334	28,361	113,267	4,989		2,093,951
Non-Accrual					111,335	111,335
Deferred Loan Fees and Allowance for Loan Losses					(65,588)	(65,588)
FRB and FHLB Stock				42,157		42,157
Other Assets		25,239		8,106	100,279	133,624
Total Assets	\$ 2,107,896	\$ 294,990	\$ 740,723	\$ 393,661	\$ 228,721	\$ 3,765,991

**LIABILITIES AND
STOCKHOLDERS
EQUITY**

Liabilities:

Deposits:

Demand Deposits	\$ 42,053	\$ 127,428	\$ 305,827	\$ 159,285	\$	\$ 634,593
Savings	11,243	33,556	33,992	7,366		86,157
Money Market Checking and NOW Accounts	89,978	171,903	193,281	141,903		597,065
Time Deposits:						
Fixed Rate	403,203	1,036,038	42,129	138		1,481,508
Floating Rate	54					54
FHLB Advances and Other Borrowings	167,657	156,000	256,953	4,362		584,972
Junior Subordinated Debentures	82,406					82,406
Other Liabilities					32,040	32,040
Stockholders Equity					267,196	267,196

Total Liabilities and Stockholders Equity	\$ 796,594	\$ 1,524,925	\$ 832,182	\$ 313,054	\$ 299,236	\$ 3,765,991
--	-------------------	---------------------	-------------------	-------------------	-------------------	---------------------

Repricing Gap	\$ 1,311,302	\$ (1,229,935)	\$ (91,459)	\$ 80,607	\$ (70,515)
Cumulative Repricing Gap	\$ 1,311,302	\$ 81,367	\$ (10,092)	\$ 70,515	\$
Cumulative Repricing Gap as a Percentage of Total Assets	34.82%	2.16%	(0.27)%	1.87%	
Cumulative Repricing Gap as a Percentage of Interest-Earning Assets	37.41%	2.32%	(0.29)%	2.01%	

Table of Contents

The repricing gap analysis measures the static timing of repricing risk of assets and liabilities (i.e., a point-in-time analysis measuring the difference between assets maturing or repricing in a period and liabilities maturing or repricing within the same period). Assets are assigned to maturity and repricing categories based on their expected repayment or repricing dates, and liabilities are assigned based on their repricing or maturity dates. Core deposits that have no maturity dates (demand deposits, savings, money market checking and NOW accounts) are assigned to categories based on expected decay rates.

On September 30, 2008, the cumulative repricing gap for the three-month period was asset-sensitive position and 37.41 percent of interest-earning assets, which increased from the previous quarter's figure of 12.53 percent. This increase was caused by an increase of \$164.6 million in floating rate loans with maturities or expected to reprice within three months and decreases of \$525.1 million and \$165.0 million in fixed rate certificates of deposit and FHLB advances and other borrowings, respectively, with maturities of less than three months. The cumulative repricing gap for the twelve-month period was asset-sensitive position and 2.32 percent of interest-earning assets, which increased from the previous quarter's figure of (3.00) percent. The increase was caused primarily by an increase of \$94.1 million in fixed and floating rate loans with maturities of less than twelve months.

The following table summarizes the status of the cumulative gap position as of the dates indicated.

	Less Than Three Months		Less Than Twelve Months	
	September 30, 2008	June 30, 2008	September 30, 2008	June 30, 2008
	<i>(Dollars in Thousands)</i>			
Cumulative Repricing Gap	\$1,311,302	\$445,577	\$81,367	\$(106,711)
Cumulative Repricing Gap as a Percentage of Total Assets	34.82%	11.59%	2.16%	(2.78)%
Cumulative Repricing Gap as a Percentage of Interest-Earning Assets	37.41%	12.53%	2.32%	(3.00)%

The spread between interest income on interest-earning assets and interest expense on interest-bearing liabilities is the principal component of net interest income, and interest rate changes substantially affect our financial performance. We emphasize capital protection through stable earnings rather than maximizing yield. In order to achieve stable earnings, we prudently manage our assets and liabilities and closely monitor the percentage changes in net interest income and equity value in relation to limits established within our guidelines.

To supplement traditional gap analysis, we perform simulation modeling to estimate the potential effects of interest rate changes. The following table summarizes one of the stress simulations performed to forecast the impact of changing interest rates on net interest income and the market value of interest-earning assets and interest-bearing liabilities reflected on our balance sheet (i.e., an instantaneous parallel shift in the yield curve of the magnitude indicated). This sensitivity analysis is compared to policy limits, which specify the maximum tolerance level for net interest income exposure over a one-year horizon, given the basis point adjustment in interest rates reflected below.

Change in Interest Rate	Rate Shock Table			
	Percentage Changes		Change in Amount	
	Net Interest Income	Economic Value of Equity	Net Interest Income	Economic Value of Equity
	<i>(Dollars in Thousands)</i>			
200%	16.91%	(13.86)%	\$ 21,208	\$(45,890)
100%	8.77%	(6.78)%	\$ 10,995	\$(22,452)
(100)%	(8.94)%	10.17%	\$(11,207)	\$ 33,674
(200)%	(18.04)%	29.53%	\$(22,613)	\$ 97,741

The estimated sensitivity does not necessarily represent our forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions, including how customer preferences or competitor influences might change.

Table of Contents**LIQUIDITY AND CAPITAL RESOURCES**

Liquidity of the Bank is defined as the ability to supply cash as quickly as needed without causing a severe deterioration in profitability. The Bank's liquidity consists primarily of available cash positions, Federal funds sold and short-term investments categorized as available for sale securities, which can be disposed of without significant capital losses in the ordinary course of business, plus borrowing capacities, which include Federal funds lines, repurchase agreements and FHLB advances. Therefore, maintenance of high quality loans and securities that can be used for collateral in repurchase agreements or other secured borrowings is important feature of our liquidity management.

The maintenance of a proper level of liquid assets is critical for both the liquidity and the profitability of the Bank. Since the primary purpose of the investment portfolio is to ensure the Bank has adequate liquidity, management maintains appropriate levels of liquid assets to avoid exposure to higher than necessary liquidity risk. Liquidity risk may increase when the Bank has few short-duration securities available for sale and/or is not capable of raising funds as quickly as necessary at acceptable rates in the capital or money markets. A heavy and sudden increase in cash demands for loans and/or deposits can tighten the liquidity position. Several ratios are reviewed on a daily, monthly and quarterly basis to manage the liquidity position and to preempt any liquidity crisis.

In order to ensure adequate levels of capital, we conduct an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. Management considers, among other things, cash generated from operations, and access to capital from financial markets or the issuance of additional securities, including common stock or notes, to meet our capital needs. Total stockholders' equity was \$267.2 million at September 30, 2008, which represented a decrease of \$103.4 million, or 27.9 percent, compared to \$370.6 million at December 31, 2007. The decrease was primarily due to a non-cash goodwill impairment charge of \$107.4 million during the nine months ended September 30, 2008.

We can also meet our liquidity needs through borrowings from the FHLB, unsecured credit lines and repurchase agreements. We are eligible to borrow up to 20 percent of our total assets from the FHLB. We have pledged investment securities available for sale and loans receivable as collateral with the FHLB for this borrowing facility. As of September 30, 2008, the total borrowing capacity available from the collateral that has been pledged and the remaining available borrowing capacity were \$708.8 million and \$125.5 million, respectively. As of December 31, 2007, the total borrowing capacity available from the collateral that has been pledged and the remaining available borrowing capacity were \$714.6 million and \$281.8 million, respectively.

At September 30, 2008, the Bank's FHLB borrowings totaled \$583.3 million, representing 15.5 percent of total assets. As of November 5, 2008, the Bank's FHLB borrowings totaled \$552.3 million and the remaining amount available based on pledged collateral was \$142.6 million. The amount that the FHLB is willing to advance differs based on the quality and character of qualifying collateral offered by the Bank, and the advance rates for qualifying collateral may be adjusted upwards or downwards by the FHLB from time to time. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize additional borrowing capacity from its FHLB borrowing arrangement. During the second quarter of 2008, the FHLB cancelled the Bank's \$62 million unsecured line of credit with them. This cancellation was the result of the Bank's net loss for the fourth quarter of 2007.

Our enhanced deposit campaign launched in August 2008 was not able to keep pace with a deposit run-off caused by the U.S. financial crisis. As a result, our total deposits declined by \$162.2 million during the third quarter to \$2.80 billion at September 30, 2008. This deposit reduction increased our loan-to-deposit ratio to 117 percent from 111 percent at the prior quarter-end. This is well above our stated goal of 105 percent, which we had hoped to achieve by this year-end. We expect that it will take some time for depositors to regain full confidence in the safety of their deposits with community banks and we are currently addressing liquidity issues through utilization of wholesale funds such as FHLB borrowings and broker deposits. As a result, FHLB borrowings and broker deposits increased to \$583.3 million and \$297.4 million, respectively, at September 30, 2008, compared to \$432.72 million and \$31.8 million, respectively, at December 31, 2007. We will also consider selling some of our loans, beginning with SBA loans, in an ordinary fashion, as soon as the secondary market is normalized.

Table of Contents

In addition to these defensive solutions, we expect that our improved financial results in this quarter validate our management direction and commitments to overcome the challenges we are currently facing and deliver some comfort to depositors in our niche market. We also believe that the opening of two new branches, which historically have been a vital source for garnering deposits, will benefit us. We opened a branch in Northridge, California in September 2008 and we will open another branch in Diamond Bar, California in December 2008.

We believe our branch network is well positioned to capture business opportunities that may arise from anticipated increases in travel by South Korean travelers to the United States. This anticipated increase would follow full implementation of the Visa Waiver Program in 2009 by South Korean travelers who may frequent Korean-American businesses in our market area.

Currently, management believes that Hanmi Financial, on a stand-alone basis, has adequate liquid assets to meet its current obligations through December 31, 2008, which are primarily interest payments on junior subordinated debentures, subject to prior approval of such payments by the FRB. As of September 30, 2008, limitations imposed by our regulators prohibited the Bank from providing a dividend to Hanmi Financial. On August 29, 2008, we elected to suspend payment of quarterly dividends on our common stock. At September 30, 2008, Hanmi Financial's liquid assets, including amounts deposited with the Bank, totaled \$2.0 million, down from \$5.3 million at December 31, 2007. In connection with the junior subordinated debentures, the Board of Directors of Hanmi Financial has elected to defer quarterly interest payments on its outstanding trust preferred securities until further notice, beginning with the interest payments that will be due on January 15, 2009.

Current market conditions have also limited the Bank's liquidity sources principally to secured funding outlets, such as the FHLB and FRB, in addition to deposits originated through the Bank's branch network. There can be no assurance that actions by the FHLB would not reduce the Bank's borrowing capacity or that we would be able to continue to attract deposits at competitive rates. Over the next twelve months, approximately \$1.4 billion of time deposits will mature. There can be no assurances that we will be able to attract these time deposits at competitive rates. Such events could have a material adverse impact on our results of operations and financial condition.

Capital Ratios

The regulatory agencies require a minimum ratio of qualifying total capital to risk-weighted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-weighted assets of 4.0 percent. In addition to the risk-based guidelines, regulators require banking organizations to maintain a minimum ratio of Tier 1 capital to average total assets, referred to as the leverage ratio, of 4.0 percent. For a bank rated in the highest of the five categories used by regulators to rate banks, the minimum leverage ratio is 3.0 percent. In addition to these uniform risk-based capital guidelines that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

At September 30, 2008, Hanmi Financial's Tier 1 capital (stockholders' equity plus junior subordinated debentures less intangible assets) was \$341.1 million. This represented an increase of \$5.7 million, or 1.7 percent, over Tier 1 capital of \$335.5 million at December 31, 2007. The capital ratios of Hanmi Financial and Hanmi Bank were as follows as of September 30, 2008:

	Actual		Minimum Regulatory Requirement		Minimum to Be Categorized as Well-Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital (to Risk-Weighted Assets):						
Hanmi Financial	\$386,107	10.93%	\$282,516	8.00%	N/A	N/A
Hanmi Bank	\$382,287	10.84%	\$282,162	8.00%	\$352,703	10.00%

Tier 1 Capital (to
Risk-Weighted Assets):

Edgar Filing: HANMI FINANCIAL CORP - Form 10-Q

Hanmi Financial	\$341,133	9.66%	\$141,258	4.00%	N/A	N/A
Hanmi Bank	\$337,608	9.57%	\$141,081	4.00%	\$211,622	6.00%
Tier 1 Capital (to Average Total Assets):						
Hanmi Financial	\$341,133	9.02%	\$151,292	4.00%	N/A	N/A
Hanmi Bank	\$337,608	8.94%	\$151,082	4.00%	\$188,853	5.00%

45

Table of Contents

See *Regulatory Matters* for further discussion regarding capital ratio requirements.

We continue to closely evaluate our capital levels to determine the need to raise additional capital, and intend to maintain our well capitalized position for regulatory purposes.

Regulatory Matters

Hanmi Financial and the Bank are subject to extensive Federal and state supervision and regulation by certain regulatory agencies. In connection with such supervision and their recent examinations, the regulatory agencies will require that certain deficiencies in our policies, procedures or activities be corrected in the future. If such matters are not corrected in the future or significant progress is not made on such matters, then Hanmi Financial and/or the Bank may face additional regulatory action that may have an impact on the operations of Hanmi Financial and the Bank.

On October 8, 2008, the members of the Board of the Bank entered into an informal supervisory agreement (a memorandum of understanding) with the FRB and the California Department of Financial Institutions (the DFI and with the FRB, the Regulators) to address certain issues raised in the Bank's most recent regulatory examination by the DFI on March 10, 2008. Certain of the issues to be addressed by management under the terms of the memorandum of understanding relate to the following, among others: (i) Board and senior management maintenance and succession planning; (ii) Board oversight and education; (iii) Board assessment and enhancement; (iv) loan policies and procedures; (v) allowance for loan losses policies and procedures; (vi) liquidity and funds management policies; (vii) strategic planning; (viii) capital maintenance, including a requirement that the Bank maintain a minimum Tier 1 leverage ratio and tangible stockholder's equity to total tangible assets ratio of not less than 8.0 percent; and (ix) restrictions on the payment of dividends without the Regulators' prior approval. At September 30, 2008, the Bank had a Tier 1 leverage ratio of 8.94 percent and tangible stockholder's equity to total tangible assets ratio of 9.00 percent, well-above the required 8.0 percent levels.

The Board and management are committed to addressing and resolving the issues raised in the memorandum of understanding on a timely basis. Since completion of the March 10, 2008 regulatory examination, actions have already been undertaken to resolve many of the issues raised by the memorandum of understanding.

Separately, Hanmi Financial has committed to the FRB that it will adopt a consolidated capital plan to augment and maintain a sufficient consolidated capital position. In addition, Hanmi Financial has agreed that it will not (i) declare or pay any dividends or make any payments on its trust preferred securities or any other capital distributions without the prior written consent of the FRB, and (ii) incur, increase or renew any existing debt or purchase, redeem or otherwise acquire any of its capital stock without the prior written consent of the FRB. In order to preserve its capital position, the Board of Hanmi Financial has elected to defer quarterly interest payments on its outstanding trust preferred securities until further notice, beginning with the interest payments that will be due on January 15, 2009. Finally, Hanmi Financial has agreed to provide prior written notice and obtain the consent of the FRB prior to appointing any new directors or senior executive officers.

Table of Contents**Dividends**

The ability of Hanmi Financial to pay dividends to our stockholders is directly dependent on the ability of the Bank to pay dividends to Hanmi Financial. Section 642 of the California Financial Code provides that neither a California state-chartered bank nor a majority-owned subsidiary of a bank can pay dividends to its stockholders in an amount which exceeds the lesser of (a) the retained earnings of the bank; or (b) the net income of the bank for its last three fiscal years, in each case less the amount of any previous distributions made during such period. Because of the net loss incurred by the Bank in 2007, the Bank is currently not able to pay dividends to Hanmi Financial under Section 642. Financial Code Section 643 provides, alternatively, that, notwithstanding the foregoing restriction, dividends in an amount not exceeding the greatest of (a) the retained earnings of the bank; (b) the net income of the bank for its last fiscal year; or (c) the net income of the bank for its current fiscal year may be declared with the prior approval of the California Commissioner of Financial Institutions (the Commissioner). The Bank had a retained deficit of \$50.1 million as of September 30, 2008 and retained earnings of \$52.8 million as of December 31, 2007. Because of the net loss for the first nine months of 2008, neither Section 642 or 643 is currently available to the Bank to declare a dividend to Hanmi Financial. Although dividends from the Bank constitute the primary source of income to Hanmi Financial, Hanmi Financial has other limited sources of income including cash, earnings on assets held at the holding company and funds otherwise obtained from capital raising efforts at Hanmi Financial. Use of such funds for payments of interest or dividends is subject to receipt of prior regulatory approval.

Similarly, the net loss for 2007 requires prior FRB approval of bank dividends in 2008 to Hanmi Financial. FRB Regulation H Section 208.5 provides that the Bank must obtain FRB approval to declare and pay a dividend if the total of all dividends declared during the calendar year, including the proposed dividend, exceeds the sum of the Bank's net income during the current calendar year and the retained net income of the prior two calendar years. If permitted by regulation and subject to the discretion of the Board, the Bank will seek prior approval from the Regulators to pay cash dividends to Hanmi Financial. There can be no assurance when or if these approvals would be granted, or that, even if granted, the Board will continue to authorize cash dividends to our stockholders.

On August 29, 2008, the Board of Hanmi Financial announced that it had decided to suspend the quarterly cash dividend previously paid in order to maintain liquidity and conserve capital. In addition, the Board of Hanmi Financial announced that it has decided to start deferring interest payments on its junior subordinated debentures. Pursuant to the documents governing the junior subordinated debentures, Hanmi Financial is prohibited from paying dividends on its common stock while it is deferring interest payments. The most recent quarterly dividend of \$0.03 per share was paid on July 21, 2008. Future dividend payments are subject to the future earnings, legal and regulatory requirements, including the pre-approval from the FRB, and the discretion of the Board. The Board reviews the prudence of a dividend each quarter.

OFF-BALANCE SHEET ARRANGEMENTS

For a discussion of off-balance sheet arrangements, see *Note 8 Off-Balance Sheet Commitments* of Notes to Consolidated Financial Statements (Unaudited) in this Report and *Item 1. Business Off-Balance Sheet Commitments* in our Annual Report on Form 10-K for the year ended December 31, 2007.

CONTRACTUAL OBLIGATIONS

There were no material changes to the contractual obligations described in our Annual Report on Form 10-K for the year ended December 31, 2007.

Table of Contents**RECENTLY ISSUED ACCOUNTING STANDARDS**

FSP No. 157-3, *Determining Fair Value of a Financial Asset in a Market That Is Not Active* In October 2008, the FASB issued FSP No. 157-3, which clarified the application of SFAS No. 157 in an inactive market. It demonstrated how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP No. 157-3 was effective upon issuance, including prior periods for which financial statements had not been issued, and did not have a significant impact on our financial condition or results of operations.

Emerging Issues Task Force (EITF) Issue No. 08-5, *Issuer s Accounting for Liabilities Measured at Fair Value With a Third-Party Credit Enhancement* In September 2008, the FASB ratified EITF Issue No. 08-5, which provides guidance for measuring liabilities issued with an attached third-party credit enhancement (such as a guarantee). It clarifies that the issuer of a liability with a third-party credit enhancement (such as a guarantee) should not include the effect of the credit enhancement in the fair value measurement of the liability. EITF Issue 08-5 is effective for the first reporting period beginning after December 15, 2008 and is not expected to have a significant impact on our financial condition or results of operations.

FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* In June 2008, the FASB issued FSP EITF 03-6-1, which clarified that all outstanding unvested share-based payment awards that contain rights to non-forfeitable dividends participate in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted earnings per share must be applied. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008 and is not expected to have a significant impact on our financial condition or results of operations.

FSP No. 142-3, *Determination of the Useful Life of Intangible Assets* In April 2008, the FASB issued FSP No. 142-3, which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets*. FSP No. 142-3 is effective for fiscal years beginning after December 15, 2008 and is not expected to have a significant impact on our financial condition or results of operations.

SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* In May 2008, the FASB issued SFAS No. 162, which identifies the sources of accounting principles and the framework for selecting principles to be used in the preparation of financial statements of non-governmental entities that are presented in conformity with GAAP. SFAS No. 162 is effective 60 days following the SEC s approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*, and is not expected to have a significant impact on our financial condition or results of operations.

SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* In March 2008, the FASB issued SFAS No. 161, which requires entities to provide greater transparency about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedge items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity s financial position, results of operations and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008 and is not expected to have a significant impact on our financial condition or results of operations.

Table of Contents

SFAS No. 160, Non-Controlling Interest in Consolidated Financial Statements – an Amendment of ARB No. 51 In December 2007, the FASB issued SFAS No. 160, which requires that a non-controlling interest in a subsidiary (i.e., minority interest) be reported in the equity section of the consolidated balance sheet instead of being reported as a liability or in the mezzanine section between debt and equity. It also requires that the consolidated statement of operations include net income attributable to both the parent and non-controlling interest of a consolidated subsidiary. A disclosure must be made on the face of the consolidated statement of operations of the net income attributable to the parent and to the non-controlling interest. In addition, regardless of whether the parent purchases additional ownership interest, sells a portion of its ownership interest in a subsidiary or the subsidiary participates in a transaction that changes the parent's ownership interest, as long as the parent retains controlling interest, the transaction is considered an equity transaction. SFAS No. 160 is effective for annual periods beginning after December 15, 2008. We are currently assessing the impact that the adoption of SFAS No. 160 will have on our financial position and results of operations.

SFAS No. 141(R), Business Combinations In December 2007, the FASB issued SFAS No. 141(R), which revises SFAS No. 141 and changes multiple aspects of the accounting for business combinations. Under the guidance in SFAS No. 141(R), the acquisition method must be used, which requires the acquirer to recognize most identifiable assets acquired, liabilities assumed and non-controlling interests in the acquiree at their full fair value on the acquisition date. Goodwill is to be recognized as the excess of the consideration transferred plus the fair value of the non-controlling interest over the fair values of the identifiable net assets acquired. Subsequent changes in the fair value of contingent consideration classified as a liability are to be recognized in earnings, while contingent consideration classified as equity is not to be remeasured. Costs such as transaction costs are to be excluded from acquisition accounting, generally leading to recognizing expense and additionally, restructuring costs that do not meet certain criteria at acquisition date are to be subsequently recognized as post-acquisition costs. SFAS No. 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We are currently assessing the impact that the adoption of SFAS No. 141(R) will have on our financial position and results of operations.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures regarding market risks in Hanmi Bank's portfolio, see *Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations – Interest Rate Risk Management* and *"Liquidity and Capital Resources*.

ITEM 4. CONTROLS AND PROCEDURES

As of September 30, 2008, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures and internal controls over financial reporting. Based upon that evaluation, we concluded that our disclosure controls and procedures were effective as of September 30, 2008.

Disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are controls and other procedures designed to ensure that information required to be disclosed in Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Exchange Act reports is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

No change in our internal controls over financial reporting occurred during the quarter ended September 30, 2008, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

Table of Contents**PART II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

From time to time, Hanmi Financial and its subsidiaries are parties to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of Hanmi Financial and its subsidiaries. In the opinion of management, the resolution of any such issues would not have a material adverse impact on the financial condition, results of operations, or liquidity of Hanmi Financial or its subsidiaries.

ITEM 1A. RISK FACTORS

U.S. and international financial markets and economic conditions could adversely affect our capital adequacy, liquidity, financial condition, results of operations and profitability. As described in *Management's Discussion and Analysis of Financial Condition and Results of Operations - Recent Developments*, global capital markets and economic conditions continue to be adversely affected and the resulting disruption has been particularly acute in the financial sector. Although Hanmi Financial remains well capitalized, the cost and availability of funds may be adversely affected by illiquid credit markets and the demand for our products and services may decline as our borrowers and customers realize the impact of an economic slowdown and recession. In addition, the severity and duration of these adverse conditions is unknown and may exacerbate our exposure to credit risk and adversely affect the ability of borrowers to perform under the terms of their lending arrangements with us. Accordingly, continued turbulence in the U.S. and international markets and economy may adversely affect our capital adequacy, liquidity, financial condition, results of operations and profitability.

Hanmi Bank is currently restricted from paying dividends to Hanmi Financial. The primary source of Hanmi Financial's income from which we pay Hanmi Financial obligations and distribute dividends to our stockholders is from the receipt of dividends from the Bank. The availability of dividends from the Bank is limited by various statutes and regulations. The Bank currently has deficit retained earnings and has suffered a net loss in 2007 and for the first nine months of 2008, largely caused by goodwill impairments. As a result, the California Financial Code does not provide authority for the Bank to declare a dividend to Hanmi Financial, with or without Commissioner approval. In addition, the Bank is prohibited from paying dividends to Hanmi Financial unless it receives prior regulatory approval. See *Management's Discussion and Analysis of Financial Condition and Results of Operations. Liquidity and Capital Resources. Regulatory Matters. Dividends.*

We have recently experienced significant changes in our key management. Our President and Chief Executive Officer joined us in June 2008, our Chief Financial Officer joined us in December 2007 and our Chief Credit Officer joined us in September 2008. Our success depends in large part on our ability to attract key people who are qualified and have knowledge and experience in the banking industry in our markets and to retain those people to successfully implement our business objectives. The unexpected loss of services of one or more of our key personnel or the inability to maintain consistent personnel in management could have a material adverse impact on our business and results of operations.

We may be required to make additional provisions for credit losses and charge off additional loans in the future, which could adversely affect our result of operations and capital levels. During the first nine months of 2008, we recorded a \$49.6 million provision for credit losses and charged off \$28.7 million in loans, net of \$1.3 million in recoveries. There has been a general slowdown in the economy and in particular, in the housing market in areas of Southern California where a majority of our loan customers are based. This slowdown reflects declining prices and excess inventories of homes to be sold, which has contributed to a financial strain on homebuilders and suppliers, as well as an overall decrease in the collateral value of real estate securing loans. As of September 30, 2008, we had \$1.2 billion in commercial real estate, construction and residential property loans. Continuing deterioration in the real estate market generally and in the residential property and construction segment in particular could result in additional loan charge-offs and provisions for credit losses in the future, which could have an adverse effect on our net income and capital levels.

Except as described above, there were no other material changes in the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2007 that was filed on February 29, 2008.

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

Exhibit Number	Document
3.1	Amended and Restated Certificate of Incorporation of Hanmi Financial Corporation (incorporated by reference to Exhibit 3.1 to Hanmi Financial Corporation's Registration Statement on Form S-4/A filed on April 21, 2000)
3.2	Certificate of Second Amendment of the Certificate of Incorporation of Hanmi Financial Corporation (incorporated by reference to Exhibit 3.2 to Hanmi Financial Corporation's Registration Statement on Form S-3 filed on September 1, 2004)
10.1	Employment Offer Letter to John Park from Hanmi Bank dated August 13, 2008
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

HANMI FINANCIAL CORPORATION

Date: November 7, 2008

By: /s/ Jay S. Yoo
Jay S. Yoo
President and Chief Executive Officer

By: /s/ Brian E. Cho
Brian E. Cho
Executive Vice President and Chief Financial Officer