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EMTEC INC/NJ  
Form 8-K/A  
March 15, 2002

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 8-K/A

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 5, 2001

EMTEC, INC.  
(Exact name of Registrant as specified in Charter)

Delaware  
(State or other jurisdiction of  
incorporation)

2-54020  
(Commission File No.)

87-0273300  
(IRS Employer  
Identification Number)

817 East Gate Drive, Mount Laurel, New Jersey  
(Address of principal executive offices)

08054  
(Zip Code)

Registrant's telephone number, including area code: (856) 235-2121

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial Statements of Businesses Acquired

The financial statements required by Item 7(a) of this Report.

(b) Pro Forma Financial Information

The pro forma financial information required by Item 7(b) of this Report.

(c) Exhibits previously filed on December 20, 2001.

10.1 Asset Acquisition Agreement dated December 5, 2001,  
by and between Devise Associates, Inc. and Registrant.

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## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To Devise Associates, Inc.:

We have audited the accompanying balance sheets of DEVISE ASSOCIATES, INC. (a subsidiary of McLeod USA Incorporated as of May 2001, a subsidiary of Intelispan, Inc. as of June 2000, a stand-alone New York corporation prior to June 2000) as of December 31, 2001 and 2000 and the related statements of operations, stockholders' equity (deficit) and comprehensive income, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Devise Associates, Inc. as of December 31, 2001 and 2000 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has suffered recurring losses from operations and has a net working capital deficiency that raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Arthur Andersen LLP

Atlanta, Georgia  
January 25, 2002

DEVISE ASSOCIATES, INC.

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## BALANCE SHEETS

December 31, 2001 and 2000

### ASSETS

		2001 -----
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$	8,42
Accounts receivable, net of allowance for doubtful accounts of \$100,000 and \$45,107 at December 31, 2001 and 2000, respectively		1,328,40
Investments in marketable securities		284,71
Prepays and other current assets		115,79
Total current assets		----- 1,737,33 -----
<b>PROPERTY AND EQUIPMENT:</b>		
Computers and computer equipment		656,29
Furniture and fixtures		157,84
Leasehold improvements		111,07
		----- 925,21 -----
Less accumulated depreciation		(575,17)
Property and equipment, net		----- 350,04 -----
Total assets		----- \$2,087,37 =====

### LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)

<b>CURRENT LIABILITIES:</b>		
Lines of credit	\$	
Accounts payable		258,51
Due to Parent		3,123,94
Accrued expenses		110,06
Deferred revenue		205,92
Current portion of capital lease obligations		
Total current liabilities		----- 3,698,45 -----
<b>NONCURRENT LIABILITIES:</b>		
Notes payable--related party		
Total liabilities		----- 3,698,45 -----

### COMMITMENTS AND CONTINGENCIES (Note 4)

<b>STOCKHOLDERS' EQUITY (DEFICIT):</b>		
Common stock, no par value; 100 shares authorized, issued, and outstanding in 2001 and 2000		131,20
Unrealized (losses) gains on marketable securities		(13,58)

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Accumulated deficit	(1,728,68
	-----
Total stockholders' deficit	(1,611,07
	-----
Total liabilities and stockholders' equity	\$2,087,37
	=====

The accompanying notes are an integral part of these balance sheets.

DEVISE ASSOCIATES, Inc.

STATEMENTS OF OPERATIONS

FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

	2001
	----
REVENUES	\$5,132,03
	-----
OPERATING EXPENSES:	
Cost of revenues	2,002,65
General and administrative	3,767,35
Sales and marketing	333,66
Depreciation and amortization	117,53
	-----
Total operating expenses	6,221,20
	-----
OPERATING LOSS	(1,089,17
INTEREST EXPENSE, net	46,39
OTHER INCOME	11,27
	-----
NET LOSS	\$(1,124,28
	-----

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The accompanying notes are an integral part of these statements.

DEVISE ASSOCIATES, INC.

STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) AND COMPREHENSIVE INCOME

FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

	Common Stock		Unrealized
	Shares	Amount	Gains
	-----	-----	(Losses)
	-----	-----	-----
BALANCE, December 31, 1999	100	\$ 1,200	\$ 86,519
Comprehensive loss:			
Net loss	0	0	0
Net change in unrealized gains on marketable securities	0	0	(78,211)
Total comprehensive loss			
Distribution to stockholder	0	0	0
Converted promissory notes to common stock	0	130,000	0
BALANCE, December 31, 2000	100	131,200	8,308
Comprehensive loss:			
Net loss	0	0	0
Net change in unrealized gains (losses) on marketable securities	0	0	(21,895)
Total comprehensive loss			
BALANCE, December 31, 2001	100	\$131,200	\$ (13,587)

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The accompanying notes are an integral part of these statements.

DEVISE ASSOCIATES, INC.

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

	2001 ----
CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss	\$(1,124,
	-----
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation and amortization	117,
Changes in operating assets and liabilities:	
Accounts receivable	(592,
Prepays and other current assets	54,
Accounts payable	(128,
Accrued expenses	27,
Deferred revenue	36,
	-----
Total adjustments	(485,
	-----
Net cash used in operating activities	(1,609,
	-----
CASH FLOWS FROM INVESTING ACTIVITIES:	
Capital expenditures	(156,
Proceeds from (purchase of) marketable securities	44,
	-----
Net cash used in investing activities	(111,
	-----
CASH FLOWS FROM FINANCING ACTIVITIES:	
(Repayment) Proceeds from lines of credit, net	(549,
Payments on notes payable	(75,
Net borrowings from Parent	2,356,
Distributions to stockholder	
Payments on capital lease obligations	(16,
	-----
Net cash provided by financing activities	1,714,
	-----
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(6,
	-----
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	15,

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CASH AND CASH EQUIVALENTS AT END OF YEAR

-----  
\$ 8,  
=====

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during the year for interest

\$ 53,  
=====

Conversion of stockholder loan to common stock

\$  
=====

The accompanying notes are an integral part of these statements.

DEVISE ASSOCIATES, INC.

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

1. ORGANIZATION AND NATURE OF BUSINESS

Devise Associates, Inc. (the "Company") is a computer systems network integrator with headquarters in New York City, New York. The Company provides managed services and consults, designs, builds, and services computer networks. The Company is a Microsoft Certified Solutions Provider, Novell Platinum Partner, and authorized reseller of Computer Associates Unicenter TNG, ARCserve, and Enterprise Edition Software Solutions. Other partners include Nortel Networks, Cisco Systems, Symantec, Checkpoint, Citrix, 3-Com, and AT&T.

The Company was originally incorporated in New York in 1985. The Company supports hundreds of clients in the New York metropolitan areas as well as national and international accounts. In June 2000, the Company sold substantially all of the assets and the business related to those assets to Intelispan, Inc. ("Intelispan"). In May 2001, Intelispan, Inc. merged with McLeod USA, Inc. ("McLeod USA") (collectively, the "Parent").

Financial Condition

The Company is subject to various risks in connection with the operation of its business including, among other things, (i) changes in external competitive market factors, (ii) inability to satisfy anticipated working capital or other cash requirements, (iii) changes in the Company's business strategy or an inability to execute its strategy due to unanticipated changes in the market, (iv) various competitive factors that may prevent the Company from competing successfully in the marketplace, and (v) the Company's lack of liquidity. The Company has an accumulated deficit of approximately \$1.7 million as of December 31, 2001 as well as a working capital deficit of approximately \$2 million and expects to continue to incur operating losses in the near future. Funding of the Company's working

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capital deficit, current and future operating losses, and expansion of the Company will require substantial continuing capital investment.

The Company's strategy has been to fund these cash requirements through contributions by the Parent.

There can be no assurance that sufficient financing will continue to be available in the future or that it will be available on terms acceptable to the Company. Failure to obtain sufficient capital could materially affect the Company's operations and expansion strategies. As a result of the aforementioned factors and related uncertainties, there is substantial doubt about the Company's ability to continue as a going concern.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The financial statements of the Company have been carved out of consolidated financial statements of McLeod USA and Intelispan based on their respective ownership period and have been prepared to present the financial position, results of operations, and cash flows of the Company on a stand-alone basis. Accordingly, the accompanying financial statements include certain administrative costs and expenses, which have been allocated to the Company by the Parent. These costs have been allocated on a pro rata basis based primarily on employee headcount and represent management's best estimates of what such expenses would have been had the Company been operated as a separate entity.

#### Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

#### Revenue Recognition

The Company generates revenue primarily from service and support, maintenance, implementation, and other services. Service and support, maintenance, and other revenues are recognized as work is performed. Implementation services include delivery of hardware and project implementation. Revenues from hardware sales are recognized upon delivery and revenues for implementation are recognized upon system turnover.

#### Deferred Revenue

Deferred revenue represents the liability for advance billings to customers related to projects in progress at year-end. Such amounts are recognized as revenues when the project is completed.

#### Cash and Cash Equivalents

The Company considers all short-term, highly liquid investments with an original maturity date of three months or less to be cash equivalents. Cash



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and cash equivalents are stated at cost, which approximates fair value.

### Investments in Marketable Securities

The Company follows Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities." SFAS No. 115 mandates that a determination be made of the appropriate classification for debt and equity securities with a readily determinable fair value at the time of purchase and a reevaluation of such designation as of each balance sheet date. At December 31, 2001 and 2000, investments consisted of equity instruments. All investments are deemed by management to be available-for-sale and are reported at fair value with net unrealized gains or losses reported within stockholders' equity. Realized gains and losses are recorded based on the specific identification method. For the years ended December 31, 2001 and 2000, realized (losses) gains were \$(42,787) and \$29,284, respectively, and has been recorded in other income in the accompanying statements of operations. The carrying amount of the Company's investments at December 31, 2001 and 2000 is shown in the table below:

	2001		2000	
	Cost	Market Value	Cost	Market Value
Investments:				
Mutual funds	\$298,301	\$284,714	\$342,934	\$351,242
	=====	=====	=====	=====

### Property and Equipment

Property and equipment are stated at cost and are depreciated using the straight-line method over the estimated useful lives of the respective assets for financial reporting purposes. Major additions and improvements are charged to the property accounts while maintenance and repairs, which do not improve or extend the lives of the respective assets, are expensed in the current period. Estimated useful lives for the Company's assets are as follows:

Computers and computer equipment	Five years
Furniture and fixtures	Seven years

At December 31, 2001 and 2000, the Company had \$0 and \$61,093 , respectively, equipment under capital leases included in property and equipment. Assets recorded under capital leases and leasehold improvements are depreciated over the shorter of their useful lives or the term of the related lease. Depreciation expense was \$100,656 and \$78,024 for the years ended December 31, 2001 and 2000, respectively.

### Long-Lived Assets

The Company periodically reviews the values assigned to long-lived assets, such as property and equipment, to determine whether any impairments are other than temporary. An impairment will be recognized when the future net

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cash flows estimated to be generated by the asset are insufficient to recover the current carrying value of the asset. Estimates of future cash flows are based on many factors, including current operating results, expected market trends, and competitive influences. Management believes that the long-lived assets in the accompanying balance sheets are appropriately valued.

### Advertising Costs

Advertising costs related primarily to print advertising are expensed as incurred. Advertising expenses included in sales and marketing expenses were \$69,356 and \$42,848 for the years ended December 31, 2001 and 2000, respectively.

### Income Taxes

Prior to June 2000, income taxes were payable personally by the stockholders pursuant to an election under Subchapter S of the Internal Revenue Code and similar statutes in applicable states. Accordingly, no provision has been made for deferred or current federal and state income taxes prior to June 2000.

Following the acquisition by Intelispan in June 2000 (Note 1), the Company utilizes the liability method of accounting for income taxes. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

### Web Site Development Costs

Web site development costs include personnel costs associated with the development, testing, and upgrades to the Company's Web site and systems.

In March 2000, the Emerging Issues Task Force ("EITF") concluded on Issue 00-2, "Accounting for Web site Development Costs." EITF Issue 00-2 developed a model that would account for specific Web site development costs based on the nature of each cost. The model has four stages: planning, Web application and infrastructure, graphics development, and operations. Costs during the planning and operation stages are expensed as incurred, and costs during the Web application and infrastructure and graphics development stages are capitalized. As allowed by EITF Issue 00-2, the Company elected to apply the new rules effective January 1, 1999. At December 31, 2001 and 2000, the Company had capitalized \$53,622 of Web site development costs, which are reported net of accumulated amortization of \$27,599 and \$10,724, respectively, and included in computers and computer equipment. Such costs are amortized over a three-year period.

### Comprehensive Income (Loss)

The Company follows SFAS No. 130, "Reporting Comprehensive Income." This statement establishes standards for reporting and display of comprehensive income and its components in a full set of general purpose financial statements. The Company has chosen to disclose comprehensive income, which consists of net income (loss) and unrealized gains on investments, in the statements of stockholders' equity (deficit) and comprehensive income.

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### Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of trade receivables. The Company's cash investment policies limit investments to short-term, low-risk instruments. Concentrations of credit risk with respect to trade receivables are limited due to the number of customers comprising the customer base.

### New Accounting Pronouncements

In June 2001, the FASB issued SFAS No. 141, "Business Combinations." This statement requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001 and eliminates the pooling-of-interests method. The adoption of this statement will not have a significant impact on the Company's financial statements.

In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." This statement requires that goodwill and certain intangible assets, including those recorded in past business combinations, no longer be amortized to earnings but instead be tested for impairment at least annually. SFAS No. 142 will become effective for fiscal years beginning after December 15, 2001. The Company is required to adopt SFAS No. 142 on January 1, 2002. The adoption of this statement will not have a significant impact on the Company's financial statements.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This statement is effective for fiscal years beginning after June 15, 2002. The adoption of this statement will not have a significant impact on the Company's financial statements.

In August 2001, the FASB issued SFAS No. 144, "Impairment or Disposal of Long-Lived Assets," which is effective for fiscal years beginning after December 15, 2001. The provisions of this statement provide a single accounting model for impairment of long-lived assets. The Company does not believe the adoption of this statement will have a significant impact on the Company's financial statements.

### 3. LINE OF CREDIT

At December 31, 2000, the Company had a \$750,000 working capital line-of-credit agreement (the "Credit Agreement") with a bank. The Credit Agreement expired May 2001 and carried an interest rate of 9.51% at December 31, 2000. The Company had \$504,560 outstanding at December 31, 2000.

At December 31, 2001 and 2000, the Company had a \$100,000 line of credit ("Credit Agreement No. 2") with a bank. Credit Agreement No. 2 expires August 2002 and carried an interest rate of 14.25% at December 31, 2001. The Company had \$0 and \$45,000 outstanding at December 31, 2001 and 2000, respectively.

### 4. COMMITMENTS AND CONTINGENCIES

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The Company has entered into noncancelable operating lease agreements for office space which expire at various dates through June 2008. Future minimum lease payments are due as follows:

2002	\$ 266,076
2003	266,076
2004	266,076
2005	266,076
2006 and thereafter	1,478,717
	-----
	\$2,543,021
	=====

Rental expenses were approximately \$243,000 and \$242,000 for the years ended December 31, 2001 and 2000, respectively, and have been included in general and administrative expenses in the accompanying statements of operations.

### Reseller Agreement

During the year ended December 31, 2000, the Company entered into a reseller agreement with a software company. Under the terms of the agreement, the Company will resell purchased software over a period of three years. At December 31, 2001, the Company had prepaid \$62,851 under the agreement, and that amount has been included in prepaids and other current assets in the accompanying balance sheets.

### Legal Proceedings

The Company is subject to legal proceedings and claims that arise in the ordinary course of business. Management is not aware of any asserted or pending litigation or claims against the Company that would have a material adverse effect on the Company's financial condition, results of operations, or liquidity.

## 5. RELATED-PARTY TRANSACTIONS

At December 31, 2001 and 2000, the Company had outstanding notes of \$0 and \$75,000, respectively, payable to relatives of an officer/principal shareholder of the Company. These notes bear interest at a rate of 10% per annum, mature on the fifteenth anniversary, or convert to common stock upon change of control based on the estimated fair market value on the date of promissory note issuance. The notes were paid by the Parent during the year ended December 31, 2001.

Interest expense recognized was approximately \$46,000 and \$79,000 for the years ended December 31, 2001 and 2000, respectively.

## 6. INCOME TAXES

Deferred income taxes reflect the net tax effect of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and income tax purposes. As discussed in Note 2, the Company is included in the consolidated return of Intelispan and McLeod USA during their respective ownership period.

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Significant components of the Company's deferred tax assets and liabilities for federal and state income taxes as of December 31, 2001 and 2000 are as follows:

	2001	2000
	-----	-----
Deferred tax assets:		
Net operating loss carryforwards	\$ 584,815	\$ 180,780
Allowance for doubtful accounts	44,000	19,847
Deferred revenues	90,606	74,647
	-----	-----
Total deferred tax assets	719,421	275,274
Deferred tax liabilities:		
Accelerated depreciation	8,800	2,444
	-----	-----
Net deferred asset	710,621	272,830
Valuation allowance	(710,621)	(272,830)
	-----	-----
Net deferred taxes	\$ 0	\$ 0
	=====	=====

The Company's federal, state, and local net operating loss carryforwards of approximately \$1,300,000 and \$400,000 as of December 31, 2001 and 2000, respectively, will expire beginning in 2019. As the Company is unable to conclude that it is more likely than not that its deferred tax assets will be recognized, the Company has provided a 100% valuation allowance against its net deferred tax assets.

A reconciliation of the income tax provision computed at statutory tax rates to the income tax provision recorded for the years ended December 31, 2001 and 2000 is as follows:

	2001	2000
	-----	-----
Income tax benefit at statutory rate	(34.0)%	(34.0)%
State and local income taxes, net of federal benefit	(10.0)	(10.0)
Change in valuation allowance	44.0	44.0
	-----	-----
Income tax provision	0.0%	0.0%
	=====	=====

### 7. SUBSEQUENT EVENT (UNAUDITED)

In December 2001, the Company entered into an Asset Acquisition Agreement with Emtec, Inc. ("Emtec") under which the Company will sell to Emtec its information technology consulting and managed services business for an aggregate purchase price of approximately \$365,000 in cash, subject to postclosing adjustments. The transaction closed on January 9, 2002.

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EMTEC, INC.  
PRO FORMA FINANCIAL STATEMENTS (UNAUDITED)

The Company's pro forma financial statements give effect to the January 9, 2002 acquisition by Emtec, Inc. of Devise Associates, Inc. as set forth in Note (1), as if such transaction had occurred at December 31, 2001 for pro forma balance sheet purposes and as if such transaction had occurred at the beginning of the periods presented for the purposes of the pro forma statements of operations. Emtec, Inc. has a March 31 fiscal year, whereas Devise Associates, Inc. had a December 31 fiscal year. Therefore, the pro forma statements of operations combine the years ended March 31, 2001 for Emtec, Inc. and December 31, 2000 for Devise Associates, Inc. and the nine months ended December 31, 2001 for Emtec, Inc. and September 30, 2001 for Devise Associates, Inc..

The pro forma financial statements and accompanying Notes should be read in conjunction with a reading of the financial statements of Emtec, Inc. and Devise Associates, Inc.

EMTEC, INC.  
PRO FORMA BALANCE SHEET (UNAUDITED)  
DECEMBER 31, 2001

	Historical Emtec, Inc.	Devise Associates, Inc.	Pro Forma Adjustments (1)	Pro Forma Totals
	-----	-----	-----	-----
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ 143,300	\$ 8,420	\$ (144,744)	\$ 6,976
Marketable securities	4,090	284,714	(284,714)	4,090
<b>Receivables:</b>				
Trade, less allowance for doubtful accounts	10,055,478	1,328,400	(1,328,400)	10,055,478
Others	323,339	-	-	323,339
Inventories	773,928	-	-	773,928
Prepaid expenses	213,716	115,796	(112,965)	216,547
	-----	-----	-----	-----
Total Current Assets	11,513,851	1,737,330	(1,870,823)	11,380,358
Investments in Geothermal Power Unit	531,508	-	-	531,508

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Net Property and Equipment	661,458	350,044	(197,824)	813,678
Deferred tax asset	16,796	-	-	16,796
Goodwill & Other Assets	182,249	-	200,000	382,249
	-----	-----	-----	-----
Total Assets	\$12,905,862	\$2,087,374	\$(1,868,647)	\$13,124,589
	=====	=====	=====	=====
Liabilities and Shareholders' Equity				
Current Liabilities				
Line of credit	\$ -	\$ -	\$ -	\$ -
Accounts payable	7,423,262	258,513	(258,513)	7,423,262
Due to Parent	-	3,123,947	(3,123,947)	-
Other current liabilities	2,378,798	315,990	(97,263)	2,597,525
	-----	-----	-----	-----
Total Current Liabilities	9,802,060	3,698,450	(3,479,723)	10,020,787
Deferred revenue	810,085	-	-	810,085
	-----	-----	-----	-----
Total Liabilities	10,612,145	3,698,450	(3,479,723)	10,830,872
	-----	-----	-----	-----
Shareholders' Equity				
Common stock	70,805	131,200	(131,200)	70,805
Additional paid-in capital	2,210,805	-	-	2,210,805
Accumulated other comprehensive income	3,010	(13,587)	13,587	3,010
Retained Earnings	9,097	(1,728,689)	1,728,689	9,097
	-----	-----	-----	-----
Total Shareholders' Equity	2,293,717	(1,611,076)	1,611,076	2,293,717
	-----	-----	-----	-----
Total Liabilities and Shareholders' Equity	\$12,905,862	\$2,087,374	(1,868,647)	\$13,124,589
	=====	=====	=====	=====

EMTEC, INC.  
PRO FORMA STATEMENT OF OPERATIONS (UNAUDITED)

	Historical	Devise	Pro Forma
	Emtec, Inc.	Associates, Inc.	Adjustments (2)
	-----	-----	-----
Year Ended:	March 31, 2001	December 31, 2000	
	-----	-----	

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Total Revenues	\$92,602,735	\$5,119,522	\$ -	\$
Total Cost of Revenues	81,631,164	3,500,749	-	
Total Gross Profit	10,971,571	1,618,773	-	
Operating Expenses				
Sales, general & administrative expenses	10,240,596	2,130,911	(704,474) (a)	
Termination costs	90,000	-	-	
Interest expense	692,227	96,447	-	
Startup costs; E-Business	1,303,740	-	-	
Total Operating Expenses	12,326,563	2,227,358	(704,474)	
(Loss) Income From Continuing Operations Before Other Income And Income Tax Benefit (Expense)	(1,354,992)	(608,585)	704,474	
Other Income - litigation settlement	24,108	157,577	(54,334) (b)	
Income tax benefit (expense)	73,059	-	-	
(Loss) Income From Continuing Operations, Net of Income Taxes	(1,257,825)	(451,007)	650,140	
Loss per share from continuing operations (basic and diluted)	\$ (0.22)			
Weighted average number of shares outstanding (basic and diluted)	5,679,700			

EMTEC, INC.  
PRO FORMA STATEMENT OF OPERATIONS (UNAUDITED)

	Historical		Pro Forma Adjustments (2)
	Emtec, Inc.	Devise Associates, Inc.	
Nine Months Ended:	December 31, 2001	September 30, 2001	
Total Revenues	\$ 57,509,200	\$4,245,470	\$ -
Total Cost of Revenues	49,556,897	3,443,261	(87,940) (c)



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Total Gross Profit	7,952,303	802,209	87,940
Operating Expenses			
Sales, general & administrative expenses	6,781,684	1,509,794	(750,100) (d)
Termination costs	-	-	-
Interest expense	204,093	40,818	-
Startup costs; E-Business	502,605	-	-
Total Operating Expenses	7,488,382	1,550,613	(750,100)
Income (Loss) From Continuing Operations Before Other Income And Income Tax Benefit (Expense)	463,921	(748,403)	838,040
Other Income - litigation settlement	-	15,669	28,498 (e)
Income tax expense	(6,200)	-	-
Income (Loss) From Continuing Operations, Net of Income Taxes	457,721	(732,734)	866,538
Income per share from continuing operations (basic and diluted)	\$0.06		
Weighted average number of shares outstanding (basic and diluted)	7,080,498		

EMTEC, INC.  
(FORMERLY AMERICAN GEOLOGICAL ENTERPRISES, INC.)  
NOTES TO PRO FORMA FINANCIAL STATEMENTS (UNAUDITED)

1. Acquisition of Devise Associates, Inc. by Emtec, Inc.

On January 9, 2002, Emtec, Inc. (the Company) acquired certain assets of Devise Associates, Inc., an information technology consulting and managed services organization located in New York City. The Company shall account for this acquisition as a purchase under Statement of Financial Accounting Standards No. 141 (SFAS 141) "Business Combinations" SFAS 141 states that the cost of an acquired business should be allocated to the assets acquired and liabilities assumed based on their estimated fair values at date of acquisition, by allocating the total purchase price. The Company paid a net price of \$136,324 in cash for the entire business, to be allocated as follows:

\$200,000 Goodwill  
152,220 Equipment

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	2,831	Prepaid Expenses	
	-----		
	\$355,051	Aggregate purchase price	
Less	218,727	Deferred Revenues assumed in the transaction	
	-----		
	\$136,324	Net purchase price	
	=====		

2. Pro Forma Adjustments to Statement of Operations.

Years ended March 31, 2001 and December 31, 2000

- a) Pro Forma adjustment of \$(704,474) to Sales, general, and administrative expense is mainly due to elimination of compensation paid to executive, accounting, administration and certain sales personnel of Devise Associates, Inc. who were not retained by the Company. This amounts to \$(668,046) which includes total compensation paid to these positions. The remaining \$(36,428) includes the elimination of, or adjustments to bank service charges, accounting fees, legal fees, depreciation and amortization expense, and life insurance premiums paid for executives.
- b) Pro Forma adjustment of \$(54,334) to other income is due to elimination of investment income.

Nine months ended December 31, 2001 and September 30, 2001

- c) Pro Forma adjustment of \$(87,940) to cost of sales is mainly due to utilizing our vendor relationship and obtaining volume discounts for products.
- d) Pro Forma adjustment of \$(750,100) to Sales, general, and administrative expense is mainly due to elimination of compensation paid to executive, accounting, administration and certain sales personnel of Devise Associates, Inc. who were not retained by the Company. This amounts to \$(724,050), which includes total compensation paid to these positions. The remaining \$(26,050) includes the elimination of or adjustments to bank service charges, accounting fees, legal fees, depreciation and amortization expense, and life insurance premium paid for executives.
- e) Pro Forma adjustment of \$28,498 to other income is due to elimination of investment loss.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: March 15, 2002

EMTEC, INC.

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(Registrant)

By: /s/John Howlett

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John Howlett  
Chairman and Chief  
Executive Officer