

BENCHMARK ELECTRONICS INC  
Form DEFC14A  
March 29, 2016

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A INFORMATION  
Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934  
(Amendment No. )

Filed by the Registrant  Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, For Use of the Commission Only (as Permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

BENCHMARK ELECTRONICS, INC.  
(Name of Registrant as Specified in Its Charter)  
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for  which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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**3000 Technology Drive  
Angleton, Texas 77515**

March 29, 2016

Dear Shareholder:

You are cordially invited to attend the 2016 annual meeting of shareholders (the *Meeting*) of Benchmark Electronics, Inc (the *Company*). The Meeting will be held at the Houston offices of Latham & Watkins LLP, 811 Main Street, Suite 3700, Houston TX, 77002, on Wednesday, May 11, 2016, beginning at 9:00 a.m. Houston time.

Information about the Meeting and the various matters on which the shareholders will act is included in the Notice of Annual Meeting of Shareholders and Proxy Statement which follow. Also included are a WHITE proxy card and postage-paid return envelope. WHITE proxy cards are being solicited on behalf of the Board of Directors of the Company.

You are urged to read the Proxy Statement carefully and, whether or not you plan to attend the Meeting, to promptly submit a proxy: (a) by telephone or the internet following the easy instructions on the enclosed WHITE proxy card or (b) by signing, dating and returning the enclosed WHITE proxy card in the postage-paid envelope provided.

Please note that Engaged Capital, LLC (together with affiliated investment funds led by Glenn Welling, *Engaged*) has provided notice of its intent to nominate a slate of three nominees for election as directors at the Meeting in accordance with the Company's Amended and Restated Bylaws in opposition to the Board of Directors' recommended nominees.

The Board of Directors unanimously recommends that you vote FOR the election of each of the Board of Directors nominees. The Board of Directors strongly urges you not to sign or return any blue proxy card sent to you by Engaged. If you have previously submitted a blue proxy card, you can revoke that proxy and vote for the Board of Directors' nominees and on the other matters to be voted on at the Meeting or any adjournment or postponement thereof by using the enclosed WHITE proxy card.

Important Notice Regarding the Availability of Proxy Materials for the Meeting of Shareholders to be held on May 11, 2016: The Proxy Statement and the Company's 2016 Annual Report to Shareholders are both available online on our website at [www.bench.com](http://www.bench.com) under Investor Relations Annual Reports .

Your vote is extremely important no matter how many shares you own. If you have any questions or require any assistance with voting your shares, please contact the Company's proxy solicitor:

MacKenzie Partners, Inc.  
105 Madison Avenue  
New York, NY 10016  
Call Collect: (212) 929-5500  
Toll Free: (800) 322-2885  
email: [proxy@mackenziepartners.com](mailto:proxy@mackenziepartners.com)

*Sincerely,*

Gayla J. Delly  
*President and Chief Executive Officer*



**BENCHMARK ELECTRONICS, INC.**

**3000 Technology Drive  
Angleton, Texas 77515**

**NOTICE OF 2016 ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD ON WEDNESDAY, MAY 11, 2016**

Shareholders of Benchmark Electronics, Inc.:

The 2016 annual meeting of shareholders of Benchmark Electronics, Inc. (the *Company*) will be held at the Houston offices of Latham & Watkins LLP, 811 Main Street, Suite 3700, Houston TX, 77002, on Wednesday, May 11, 2016, beginning at 9:00 a.m. Houston time, for the following purposes:

1. to amend the Company's Restated Articles of Incorporation to provide for plurality voting in contested director elections;
2. to elect eight directors to serve on the Board of Directors until the 2017 annual meeting of shareholders and until their successors are duly elected and qualified;
3. to provide an advisory vote on the compensation of the Company's named executive officers;
4. to ratify the appointment of KPMG LLP as the independent registered public accounting firm of the Company for the year ending December 31, 2016; and
5. to transact such other business as may properly come before the meeting or any adjournment or postponement thereof.

Shareholders of record at the close of business on March 14, 2016, are entitled to notice of and to vote at the meeting and any adjournment thereof. You are cordially invited to attend the meeting. **The Board of Directors unanimously recommends that you vote FOR the election of each of the Board of Directors' nominees.**

Please note that Engaged Capital, LLC (together with affiliated investment funds led by Glenn Welling, *Engaged*) has provided notice of its intent to nominate a slate of three nominees for election as directors at the meeting in accordance with the Company's Amended and Restated Bylaws in opposition to the Board of Directors' recommended nominees. **The Board of Directors strongly urges you NOT to sign or return any blue proxy card sent to you by Engaged.**

Please refer to the enclosed Proxy Statement for the 2016 annual meeting for more information, including a detailed explanation of the matters being submitted to a vote of the shareholders.

By order of the Board of Directors,

Scott R. Peterson  
*Secretary*  
Angleton, Texas  
March 29, 2016

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**YOUR VOTE IS IMPORTANT.**

Regardless of whether you plan to attend the meeting, please act promptly to vote your shares by completing, signing and dating the WHITE proxy card and returning it in the postage-paid envelope provided. You may also vote your shares by internet or telephone by following the instructions on the enclosed WHITE proxy card.

**THE BOARD OF DIRECTORS RECOMMENDS THAT YOU DO NOT SIGN OR SUBMIT ANY BLUE PROXY CARD SENT TO YOU BY ENGAGED, ITS AFFILIATES OR ANY OF ITS RELATED PARTIES. YOU CAN REVOKE ANY BLUE PROXY CARD YOU MAY HAVE PREVIOUSLY SUBMITTED BY VOTING AND SUBMITTING THE WHITE PROXY CARD OR BY FOLLOWING THE INSTRUCTIONS FOR INTERNET OR TELEPHONE VOTING ON THE WHITE PROXY CARD.**

Your proxy is revocable at any time before it is voted at the meeting.

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**BENCHMARK ELECTRONICS, INC.**

**3000 Technology Drive  
Angleton, Texas 77515  
(979) 849-6550**

**March 29, 2016**

**PROXY STATEMENT  
FOR  
2016 ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD ON WEDNESDAY, MAY 11, 2016**

**INTRODUCTION**

This Proxy Statement and enclosed WHITE proxy card are being furnished in connection with the solicitation of proxies by the Board of Directors (the *Board*) of Benchmark Electronics, Inc. (the *Company*) for use at the 2016 annual meeting of shareholders of the Company to be held on Wednesday, May 11, 2016, beginning at 9:00 a.m. Houston time, and any adjournment or postponement thereof (the *Meeting*) for the purposes set forth in this Proxy Statement and the accompanying Notice of the Meeting. It is anticipated that this Proxy Statement, the Notice of the Meeting and the enclosed WHITE form of proxy will be sent to shareholders on or about March 29, 2016.

Please note that Engaged Capital, LLC (together with affiliated investment funds led by Glenn Welling, *Engaged*) has provided notice of its intent to nominate a slate of three nominees for election as directors at the Meeting in accordance with the Company's Amended and Restated Bylaws (the *Bylaws*) in opposition to the Board's recommended nominees.

**The Board unanimously recommends that you vote FOR the election of each of the Board's nominees using the WHITE proxy card accompanying this Proxy Statement.**

**Shareholders Entitled to Vote**

Shareholders of record at the close of business on March 14, 2016, are entitled to notice of and to vote at the Meeting. As of March 14, 2016, there were 49,795,081 shares of common stock, \$0.10 par value per share (*Common Shares*), issued, outstanding and entitled to vote at the Meeting. Each Common Share is entitled to one vote on all matters that may properly come before the Meeting. However, shares held at your broker, bank or other nominee for which you do not submit voting instructions will not be voted and will be deemed not entitled to vote with regard to certain proposals.

**Proxies**

Proxies properly submitted by internet, telephone or otherwise properly executed and received by the Company before or at the Meeting and not revoked will be voted in accordance with the directions set forth therein.

Proxies may be revoked by written notice received by the Secretary of the Company at any time before they are voted by delivering to the Secretary of the Company a signed notice of revocation, or a later dated signed proxy, or by

attending the Meeting and voting in person by ballot.

**How to Vote If You Are a Registered Holder of Common Stock**

If you are a registered holder of shares, you may vote your shares either by voting by proxy in advance of the Meeting or by voting in person at the Meeting. By submitting a proxy, you are

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legally authorizing another person to vote your shares on your behalf. We urge you to use the enclosed WHITE proxy card to vote FOR the Board's nominees.

If you submit your executed WHITE proxy card, but you do not indicate how your shares are to be voted, then your shares will be voted:

FOR the amendment to the Company's Restated Articles of Incorporation (also known as the Certificate of Formation and referred to in this Proxy Statement as the *Articles*) to provide for plurality voting in contested director elections,

FOR the election of all the Board's nominees for director named herein to serve on the Board until the 2017 annual meeting of shareholders and until their successors are duly elected and qualified,

FOR the resolution approving the named executive officer compensation (*Say-on-Pay*) for 2015 as disclosed in this Proxy Statement, and

FOR the ratification of the appointment of KPMG LLP (*KPMG*) as the independent registered public accounting firm of the Company for the year ending December 31, 2016.

If any other matter, not known or determined at the time of the solicitation of proxies, properly comes before the Meeting the proxies will be voted in accordance with the discretion of the person or persons listed on the WHITE proxy card voting the proxies.

The WHITE proxy card also confers on the persons named therein discretionary authority to vote with respect to any matters presented at the Meeting for which advance notice was not received by the Company prior to February 2, 2016, which was the deadline under the Bylaws for shareholders to submit proposals for consideration at the Meeting.

Proxies may be revoked by written notice received by the Secretary of the Company at any time before they are voted by delivering to the Secretary of the Company a signed notice of revocation, or a later dated signed proxy, or by attending the Meeting and voting in person by ballot.

### **How to Vote If You Hold Your Shares in Street Name**

Most shareholders do not have their shares registered directly with the Company in their name; instead their shares are held in a brokerage account or by a bank or other nominee and voted by the broker, bank or other nominee according to the instructions submitted to them by the beneficial owner of the shares. If you do not submit voting instructions to your broker, bank or other nominee, the broker, bank or other nominee will not be permitted to vote your shares on any proposal, unless it constitutes a discretionary item and your broker, bank or other nominee is a member of the New York Stock Exchange (NYSE) and permitted by NYSE rules to vote on discretionary items. The Articles amendment, the election of directors and the Say-on-Pay vote are nondiscretionary items and, if included on the blue proxy card, the ratification of our independent registered public accounting firm, will also be a nondiscretionary item.

Accordingly, we urge you to promptly give instructions to your broker to vote FOR the Board's nominees by using the WHITE voting instruction card provided to you by your custodian. Please note that if you intend to vote your street name shares in person at the Meeting, you must obtain a legal proxy from your broker, bank or other nominee and present it at the Meeting.

### **Proxy Cards Received From Engaged**

Please note that Engaged has provided notice of its intent to nominate a slate of three nominees for election as directors at the Meeting in accordance with the Bylaws in opposition to the Board's recommended nominees. Based upon Engaged's public filings and a written notice provided to the Company, the Company believes that Mr. Welling, Engaged, their affiliates and other related parties (each, an *Engaged Party*) will solicit proxies for the purpose of

voting for the Engaged nominees. The nominations made by Engaged have NOT been endorsed by the Board. The Company is not responsible for the accuracy of any information contained in any proxy solicitation

materials provided or otherwise used by the Engaged Parties or any other statements that they may otherwise make.

**The Board recommends that you DO NOT sign or return any blue proxy card that may be sent to you by an Engaged Party, even to vote against Engaged s nominees as a protest.** Voting against Engaged s nominees on a blue proxy card that an Engaged Party sends you is not the same as voting for the Board s nominees, because a vote against Engaged s nominees on its blue proxy card will revoke any previous proxy submitted by you. If you have previously submitted a blue proxy card, we urge you to revoke that proxy by voting in favor of the Board s nominees by using the enclosed WHITE proxy card. Only the most recent validly executed proxy that you validly submit will be counted.

### **Quorum, Voting Requirements and Other Matters**

The presence at the Meeting, in person or represented by proxy, of the holders of a majority of the outstanding Common Shares is necessary to constitute a quorum for the conduct of business at the Meeting. Common Shares represented by a proxy that is properly submitted by internet or telephone, or otherwise properly completed, signed and returned, will be counted as present at the Meeting for purposes of determining a quorum, without regard to whether the proxy is marked as withholding authority, casting a vote or abstaining or is left uninstructed as to any discretionary item.

The Articles amendment requires the approval of the affirmative vote of at least a majority of the outstanding Common Shares entitled to vote.

**If the Articles amendment is adopted at the Meeting**, the eight director nominees who receive a plurality of the votes validly cast by the holders of Common Shares entitled to vote in the election of directors will be elected directors.

**If the Articles amendment is not adopted at the Meeting**, directors will be elected by the affirmative vote of the holders of a majority of the outstanding Common Shares entitled to vote in the election of directors and represented, in person or by proxy, at the Meeting.

All Common Shares held by shareholders that have submitted a WHITE proxy card will be voted for the election of the Board s nominees, except WHITE proxy cards that withhold authority to vote for, or indicate that the shares represented thereby are to be cast against, any or all of the nominees. If a WHITE proxy card is marked to withhold authority to vote for the election of, or to vote against, any but not all of the Board s nominees, the shares represented by such WHITE proxy card will be voted for the election of the nominees as to whom such authority is not withheld or with respect to whom votes were not instructed to be cast against.

If the Articles amendment is adopted at the Meeting, a vote against or withheld as to a particular nominee would not be directly counted in determining the outcome of the election; however, it would reduce the likelihood that a particular nominee would be elected, because only the eight nominees who receive the highest vote totals will be elected and such vote against or withheld would not be counted towards the vote total of that particular nominee. If the Articles amendment is *not* adopted at the Meeting, a vote against or withheld as to a particular nominee would be directly counted in determining the outcome of the election, because it would increase the total number of votes cast and, therefore, the total number of affirmative votes necessary to be elected, while not adding to the total number of affirmative votes that particular nominee would receive towards the requisite majority.

If before the election any Board nominee should become unable to serve or for good cause decides he or she will not serve, the Board may designate an alternative nominee and the shares represented by proxy will be voted for such other nominee, if any. The Board, however, has no reason to believe that any of its nominees will be unavailable to serve as a director.

The other matters specified in the Notice of the Meeting require the approval of the affirmative vote of a majority of the outstanding Common Shares entitled to vote and present, in person or represented by proxy, at the Meeting. An abstention on any such other matter will have the effect of a vote against the proposal.

For all matters specified in the Notice of the Meeting, proxies granted by shareholders holding their shares in street name to their broker, board or other nominee and left uninstructed with respect to any nondiscretionary items are deemed to be not entitled to vote on those items, as broker non-votes, and will not be included in the calculation of voting results for those matters (either in the numerator or the denominator).

An Inspector of Election appointed by the Company will tabulate votes at the Meeting.

The Board is not aware of any matters to come before the Meeting other than those referred to in this Proxy Statement. If any other matter properly comes before the Meeting, the proxies of shareholders that submit WHITE proxy cards will be voted in accordance with the discretion of the person or persons listed therein and voting the proxies.

### **Attendance at the Meeting**

Attendance at the Meeting will be limited to shareholders of record of the Company as of March 14, 2016, and shareholders presenting a legal proxy from their broker, bank or other nominee as described above and guests of the Company. Please be prepared to present photo identification in order to be admitted to the Meeting. Please note that if you hold your shares in street name and intend to vote in person at the Meeting, you must also provide a legal proxy obtained from your custodian.

### **Questions on How to Vote**

If you have any questions or require any assistance with voting your shares, please contact the Company's proxy solicitor:

MacKenzie Partners, Inc.  
105 Madison Avenue  
New York, NY 10016  
Call Collect: (212) 929-5500  
Toll Free: (800) 322-2885  
email: proxy@mackenziepartners.com

### **Background of the Solicitation**

On February 10, 2015, representatives of Engaged introduced themselves to Don Adam, CFO of the Company, at the Stifel 2015 Technology, Internet & Media Conference but did not indicate that Engaged held shares of common stock in the Company.

On March 31, 2015, representatives of Engaged had, at their request, a telephone call with Mr. Adam and posed questions regarding the Company.

In May 2015, Mr. Welling contacted management of Benchmark to inform them of Engaged's investment in the Company and to request a meeting with management.

On June 4, 2015, Mr. Welling and two of his analysts met with Gayla Delly, the Company's President and CEO, and Mr. Adam, to introduce Engaged and provide their views on how the Company could increase its value.

On June 15, 2015, as a follow-up to the June 4 meeting, Mr. Welling sent a letter to Ms. Delly setting forth certain views as to the Company's strategic direction and requesting that the Company hire a consulting firm to assist the

Company in managing its working capital efficiency and use any resulting liquidity increase to aggressively repurchase shares, likely through a Dutch-auction share repurchase. Ms. Delly responded to this letter by email on June 22, 2015, indicating that Mr. Adam and his team had already been focused on improving working capital efficiency.

On June 25, 2015, Mr. Welling sent an email to Ms. Delly reiterating Engaged's request that the Company hire a consulting firm to assist the Company in managing its working capital efficiency and

noting that he had made introductions to three consulting firms that Mr. Welling believed would be able to assist Mr. Adam and his team.

On July 1, 2015, Ms. Delly sent an email responding to Mr. Welling's request, stating that the Company would consider engaging such a consulting firm, subject to appropriate protections to protect confidentiality and to ensure the absence of conflicts of interest. Ms. Delly also offered Mr. Welling a meeting with herself and Peter Dorflinger, then Chairman of the Board.

On August 17, 2015, Mr. Dorflinger had a call with Mr. Welling to provide his perspectives on Engaged's requests.

On August 21, 2015, Mr. Welling sent a letter and related presentation to Mr. Dorflinger and Ms. Delly urging management and the Board to pursue Engaged's recommendations, which no longer included a Dutch-auction share repurchase.

At a regularly scheduled Board meeting on August 26, 2015, the Board received an update on Engaged's views as expressed in recent conversations and, together with management, discussed the recommendations made by Engaged.

On October 20, 2015, and following the discussions described above, the Company entered into a consulting agreement with one of the consulting firms suggested by Mr. Welling to identify areas of improvement in managing its working capital.

On October 22, 2015, the Company announced its entry into a definitive binding agreement to acquire Secure Communication Systems, Inc. ( *Secure* ). At Mr. Welling's request, that evening Mr. Welling and Ms. Delly had a conversation in which Mr. Welling expressed Engaged's disagreement with the Company's decision to acquire Secure. During this conversation, Ms. Delly informed Mr. Welling that the Company had retained a nationally recognized strategic consulting firm in 2013, which had assisted in the development of a long-term growth and profitability strategy for the Company that included the types of products and higher-value engineering services that Secure provides. In addition, she explained that acquiring Secure would further the Company's strategy of shifting towards higher-value end markets, which had provided superior total shareholder returns for others in the electronics manufacturing services industry. She explained that the Company had considered several acquisitions over the past few years to advance this strategic plan, but had chosen not to pursue them because, among other factors, the returns on investment were not attractive to the Company. Mr. Welling requested that the Company provide certain financial information relating to Secure to Engaged so that he could evaluate the transaction even though, in his view, it was unlikely that the information would change his opinion. Ms. Delly declined to provide this information since it was non-public and Mr. Welling was unwilling to enter into a confidentiality agreement with respect to information relating to the Secure transaction. Mr. Welling also requested to speak to the Board regarding the acquisition and stated that if the Board did not agree to terminate the Secure acquisition, he intended to call a special meeting of shareholders to replace all or a majority of the Board, assuming he remained opposed to the acquisition.

On October 23, 2015, the Company held a special meeting of the Board in order to, among other things, discuss Ms. Delly's conversation with Mr. Welling the prior day. After the meeting, Mr. Welling sent an email to Ms. Delly stating that his legal counsel was considering whether Engaged might be willing to enter into a confidentiality agreement with respect to information relating to the Secure transaction.

On October 26, 2015, Mr. Welling sent a letter and presentation to the Board expressing Engaged's disagreement with the Secure acquisition and calling on the Board to immediately terminate the acquisition. Mr. Welling's letter also stated that if the Board chose to proceed with the acquisition, it would lead Engaged to conclude that shareholders must step in to reconstitute the Board. However, as reaffirmed by the Board during the October 23 special meeting described above, the Board did not intend to attempt to terminate the Secure agreement because it believed, and it

continues to believe, that the Secure acquisition advances the Company's strategy of providing higher-value engineering services and shifting the Company's business mix towards higher-value end markets. Moreover, the Company had no contractual basis for terminating the agreement and would have incurred significant costs to attempt to do so.



Ms. Delly and Mr. Welling also exchanged emails regarding the potential terms of a confidentiality agreement.

On October 27, 2015, Ms. Delly responded to Engaged's October 26 letter to the Board, offering to facilitate a meeting between Engaged and the Company's financial advisors to help Mr. Welling better understand the valuation of Secure and its fit into the Company's longer-term strategic plan. Ms. Delly also offered Mr. Welling a discussion with herself and Mr. Dorflinger, to occur after Mr. Welling's discussion with the Company's financial advisors. In addition, Ms. Delly sent an email to Mr. Welling informing him that the terms to which Mr. Welling expressed a willingness to agree in the confidentiality agreement were insufficient, because they did not adequately address the risk of confidential information regarding Secure and the Company being made public to customers and competitors and harming the two companies.

On October 28, 2015, Mr. Welling discussed the Secure acquisition with the Company's financial advisors, reiterated his request for the Company to terminate the acquisition and stated that Engaged would seek to reconstitute the composition of the Board if the Company did not terminate the acquisition. The Company's financial advisor informed Mr. Welling that the Company had no contractual right to terminate the Secure agreement. Separately, Ms. Delly informed Mr. Welling that the Company would provide a form of confidentiality agreement to Engaged's counsel with respect to information relating to the Secure transaction.

On October 29, 2015, the Company's counsel provided a form of confidentiality agreement to Engaged's counsel with respect to information relating to the Secure transaction. The parties negotiated the confidentiality agreement, including obtaining the consent of the seller of Secure, over the course of the next several days. Following entry into the confidentiality agreement on November 7, 2015, the Company provided Engaged with certain financial information relating to Secure.

On November 8, 2015, Mr. Welling requested that Ms. Delly facilitate a discussion between Engaged and certain independent directors of the Board. He also informed Ms. Delly that Engaged had reviewed the financial information relating to Secure and that, although better than expected and similar to Engaged's upside case with respect to the Secure acquisition, he believed the returns were too low.

On November 9, 2015, the Board held a special meeting at which Engaged's most recent presentation was reviewed in detail, and Mr. Welling's request to meet with certain independent directors was discussed. The Board also received an update from management on the information provided to Engaged pursuant to the confidentiality agreement.

On November 10, 2015, Mr. Welling reiterated his request to speak with certain independent directors of the Board and expressed concerns as to the strategic direction of the Company. Ms. Delly informed Mr. Welling that the Company's financial advisors would reach out to Mr. Welling to discuss his concerns, including his concerns regarding the Secure acquisition. Ms. Delly then offered to facilitate another discussion among herself and Mr. Dorflinger and Mr. Welling.

On November 11, 2015, Mr. Welling discussed with the Company's financial advisors his difference of opinion with the Company's strategic plan, including his concerns regarding the Secure acquisition. Mr. Welling also stated that he might make his difference of opinion public and that he was rejecting Ms. Delly's offer for a discussion with her and Mr. Dorflinger. The Company's financial advisors reiterated to Mr. Welling that the Secure agreement was binding and the Company had no contractual right to terminate it. That same day, Mr. Welling sent Ms. Delly an email requesting to speak with three of the independent directors serving as chief executive officers of public companies. He indicated that he wanted to continue his dialogue with management and the Board privately but noted that the sitting CEOs would be very vulnerable if there were to be a public debate between the Board and Mr. Welling or if Engaged were to nominate its own slate of candidates to the Board.

On November 12, 2015, the Company announced the consummation of the Secure acquisition.

On November 16, 2015, the Nominating/Governance Committee instructed its independent search firm to assist the committee in identifying candidates to consider as independent directors for the Board, consistent with past practice during recent years to refresh the Board and increase the level of independence on the Board (including by appointing Mr. Dorflinger as the Company's first non-executive Chairman at the end of 2012). Over the subsequent months, the search firm identified a number of candidates that the committee considered, including Paul J. Tufano.

On November 19, 2015, Mr. Welling and the Company's financial advisors discussed the Company's strategic direction and the desire on the part of both parties for Engaged and the Company to continue constructive communications.

On November 23, 2015, the consulting firm retained by the Company provided its working capital assessment to the Company and recommended areas of improvement including with respect to demand management and inventory optimization, strategic sourcing initiatives and better alignment of customer and supplier payment terms. Company management had ongoing initiatives pursuing improvements in these areas at the time it received the consulting firm's assessment and has continued to pursue these initiatives after receiving the assessment.

On January 28, 2016, Mr. Welling called Ms. Delly to inform her that Engaged intended to submit the following day a formal notice of four nominees to the Board for election at the Meeting. In response to a question from Ms. Delly, Mr. Welling informed Ms. Delly that the nominees were Brendan B. Springstubb, Jeffrey S. McCreary, Robert K. Gifford and Lisa M. Kelley, an executive of Avnet, Inc. ( *Avnet* ). Ms. Delly expressed concern about Mr. Springstubb's lack of executive management or leadership experience within a business enterprise and lack of prior board service. She also noted that Avnet was a major supplier to the Company, which would probably preclude Ms. Kelley from being considered independent. Ms. Delly expressed concern about Ms. Kelley's conflict of interest and asked Mr. Welling if he had different candidates he might consider.

On January 29, 2016, Engaged submitted to the Company its formal notice of its intent to nominate the four individuals Mr. Welling identified on January 28 for election as directors at the Meeting and delivered a letter to the Board outlining its difference of opinion with the Board's strategic direction and describing Engaged's nominees to the Board.

On February 1, 2016, the Board held a special meeting at which it discussed Engaged's formal notice of its intent to nominate directors at the Meeting and directed the Nominating/Governance Committee to review Engaged's candidates, consistent with its review of other candidates.

On February 2, 2016, the deadline under the Bylaws for shareholders of the Company to submit candidates for nomination to the Board at the Meeting expired.

On February 4, 2016, the Company requested that Engaged provide contact information for its nominees to the Board so that the Board, consistent with the discharge of its fiduciary responsibilities, could submit them to the Nominating/Governance Committee's standard process for vetting nominees to the Board.

On February 5, 2016, Mr. Welling informed Ms. Delly via email that he would not provide contact information for the Engaged nominees and that he would be willing to consider working with the Board to add one or more of his nominees to the Board only if the Nominating/Governance Committee agreed to meet with them exclusively and not with any other potential candidates.

On February 10, 2016, Ms. Delly sent a letter to Mr. Welling reiterating the request that Engaged provide contact information for its nominees so that the Board could fulfill its duties and submit them to the Nominating/Governance Committee's standard process for vetting nominees to the Board.

On February 12, 2016, Mr. Welling sent a letter to Ms. Bernee Strom, Chair of the Nominating/Governance Committee, refusing to provide contact information for the Engaged nominees unless the Company agreed to establish a framework for a settlement agreement regarding the composition of the Board. Additionally, Mr. Welling stated that any new Company nominees to the Board should be in addition to, and not in lieu of, Engaged s nominees.

On February 16, 2016, Ms. Strom sent a letter to Mr. Welling in response to his February 12 letter, stating that the Nominating/Governance Committee was prepared to carefully consider the Engaged nominees and reiterating the request that Engaged provide contact information for its nominees. Ms. Strom noted in this letter that the due diligence process that the Nominating/Governance Committee requested that the Engaged nominees undergo was the same as existing directors had undergone and was established for the purpose of objectively identifying the strongest potential candidates.

On February 18, 2016, Engaged delivered a letter to Ms. Strom requesting a telephone conversation with Ms. Strom and whomever else the Board deemed appropriate to attempt to reach a mutually agreeable solution to what the letter described as an impending proxy contest .

On February 19, 2016, Ms. Delly and Ms. Strom reached Mr. Welling by telephone and invited him to meet with Mr. Tufano for the purpose of assessing Mr. Tufano's skills, background and suitability to serve as an independent director. Mr. Welling declined this invitation, stating that he was not interested in meeting with Mr. Tufano unless the Company proposed to him a framework for a settlement between the Company and Engaged regarding the composition of the Board. In addition, Mr. Welling indicated that in order for Engaged to accept a framework for a settlement, it would need to include the appointment to the Board of its employee, Mr. Springstubb, regardless of the number of directors on the Board after giving effect to the settlement. Ms. Delly and Ms. Strom again reiterated the Board's willingness to consider Engaged's nominees, but noted it still needed Engaged's nominees' contact information to submit them to the Nominating/Governance Committee's established process that all other existing directors had undergone. Mr. Welling again refused in the absence of a framework for a settlement.

During the period beginning February 19 and ending on February 22, 2016, the Nominating/Governance Committee's independent search firm, endeavoring to assess the suitability of the Engaged nominees so that the Nominating/Governance Committee could make an informed decision as to their potential Board membership, contacted Mr. McCreary via the telephone number listed on the publicly available website for his consulting business and Mr. Gifford and Ms. Kelley via messages through the LinkedIn website on which they had made their contact information publicly available to invite them to schedule an initial conversation. Mr. Gifford declined this invitation, noting his understanding that there was still work to be done to reach a settlement before he would be able to speak with the search firm. Ms. Kelley accepted the invitation, but subsequently canceled.

On February 23, 2016, the independent search firm had an introductory conversation with Mr. McCreary.

On February 24, 2016, without prior notification to the Company, Engaged issued a press release stating that it intended to nominate four candidates to stand for election to the Board at the Meeting and included in the announcement Engaged's January 29 letter to the Board. That same day, the Board held a regularly scheduled meeting during which, among other things, developments involving Engaged and the potential appointment of Mr. Tufano to the Board were discussed.

Later on February 24, 2016, Ms. Kelley informed Engaged that she was withdrawing her consent to being nominated for election to the Board.

On February 29, 2016, the Board held a special meeting during which Mr. Dorflinger retired from the Board and the Board appointed Mr. Tufano to fill the vacancy resulting from Mr. Dorflinger's departure. The Board, acting on the recommendation of the Nominating/Governance Committee, also determined to nominate Ms. Delly and Strom and Messrs. Scheible, Dawson, Duncan, Lamneck, Tufano and Williams for election at the Meeting and approved certain other matters relating to the Meeting.

On March 1, 2016, Engaged issued a press release announcing that it had nominated Herbert K. Parker to stand for election to the Board at the Meeting and urging the Board to immediately amend the Bylaws to eliminate the majority voting standard in contested elections. Engaged also sent a letter to Benchmark purporting to provide notice of an intent to nominate Mr. Parker, even

though the period for shareholder nominations of directors at the 2016 annual meeting had expired on February 2, 2016.

On March 1, 2016, the Company issued a press release announcing the appointment of Mr. Tufano to the Board, the retirement of Mr. Dorflinger from the Board and Mr. David Scheible's election as Chairman of the Board, as well as announcing corporate governance enhancements, including a clawback policy and an anti-hedging policy.

On March 7, 2016, the Board held a special meeting. At this meeting, the Board determined that Engaged's purported notice of intent to nominate Mr. Parker delivered on March 1 was not effective because it was received after February 2, 2016, the deadline under the Bylaws for shareholders of the Company to submit candidates for nomination to the Board at the Meeting. The Board also reviewed, together with its legal and financial advisors, the potential effect of the majority voting standard in a contested election, which the Company had already been considering amending for several months in light of the possibility of a contested election at the Meeting. The Board also discussed the fact that the majority voting standard had been in place in the Articles and Bylaws since the Company's initial public offering in 1990 and had not previously impacted director elections (since the Company had never had a contested election) and that shareholder approval would be required to amend the Articles to change the voting standard. The Board approved the Articles amendment and, subject to the adoption of the Articles amendment by shareholders of the Company, the related amendment to the Bylaws described below in Proposal 1 Amendment to Articles to Provide for Plurality Voting in Contested Director Elections and an amendment to the Company's corporate governance guidelines providing that any nominee for the Board who fails to receive the affirmative vote of the holders of a majority of the outstanding Common Shares entitled to vote in the election of directors and represented, in person or by proxy, at any meeting during which an uncontested Board election occurs will tender his or her resignation to the Board for its consideration.

On March 10, 2016, the Company filed its preliminary proxy statement for the Meeting with the Securities and Exchange Commission (the "SEC").

On March 11, 2016, Engaged filed its preliminary proxy statement for the Meeting with the SEC.

On March 15 and 16, 2016, an advisor to Engaged conveyed to advisors to the Company that Engaged remained willing to engage in settlement discussions if, but only if, such a settlement involved the appointment of an Engaged employee to the Board. The Board was informed of these communications.

On March 21, 2016, Engaged filed amendment no. 1 to its preliminary proxy statement for the Meeting with the SEC.

On March 22, 2016, the Company filed amendment no. 1 to its preliminary proxy statement for the Meeting with the SEC.

On March 28, 2016, Engaged filed amendment no. 2 to its preliminary proxy statement for the Meeting with the SEC.

## **PROPOSAL 1**

### **AMENDMENT TO ARTICLES TO PROVIDE FOR PLURALITY VOTING IN CONTESTED DIRECTOR ELECTIONS**

#### **Introduction**

The Articles as currently in effect provide for a majority voting standard in all elections of directors, whether contested or uncontested, at an annual or special meeting. This means that a director is elected only if the director receives the affirmative vote of the holders of a majority of the shares entitled to vote in the election of directors and represented in person or by proxy at the meeting during which the election is held. This provision of the Articles has been in place since the Company's initial public offering.

The Articles amendment provides for a plurality voting standard for any contested election of directors at a special or annual meeting. This means that the persons receiving a plurality of the votes validly cast, up to the total number of directors to be elected at the meeting, by the holders of shares entitled to vote in the election of directors at the meeting during which the election is held will be elected. Such an election is effective even if one or more of the persons receiving a plurality of the votes validly cast did not receive a majority of votes validly cast. A "contested election" refers to an election for which the Company has received a notice submitted by a shareholder nominating a person for election to the Board at a meeting of shareholders in compliance with the shareholder nomination and advance-notice procedures set forth in Section 8 of Article 3 and Section 12 of Article 2 of the Bylaws and this nomination was not withdrawn by the shareholder on or prior to the tenth day before the Company first mails its notice for the meeting to the shareholders. The Articles amendment does not affect the voting standard in an uncontested election of directors at an annual or special meeting.

On March 7, 2016, the Board approved, subject to the adoption of the Articles amendment by shareholders of the Company, an amendment to the Bylaws to provide for the plurality voting standard in contested elections described above. The Board conditioned the effectiveness of this Bylaw amendment on the adoption of the Articles amendment by the shareholders at the Meeting. If the Articles amendment is adopted at the Meeting, both the Articles and the Bylaws will, effective upon such adoption, provide for plurality voting in contested elections.

**IMPORTANT NOTE:** If the Articles amendment is adopted by the shareholders at the Meeting and there remains a contested election, the election of directors at the Meeting will be conducted on the basis set forth in the Articles amendment and the Bylaws amendment. Therefore, in that case, the eight nominees receiving the most affirmative votes at the Meeting would be elected to the Board. If the Articles amendment is not adopted at the Meeting, the majority voting standard described in this section will remain in effect.

#### **Adoption of the Articles Amendment**

In order to effect the Articles amendment, Texas law requires that the Board adopt a resolution stating the proposed amendment and directing that the amendment be submitted to a vote of shareholders at a meeting. On March 7, 2016, the Board adopted resolutions in accordance with this requirement.

#### **Notice of Articles Amendment**

This Proxy Statement constitutes the written notice to shareholders of the Articles amendment referred to in Section 21.055 of the Texas Business Organizations Code. After giving effect to the adoption of the Articles amendment, the second sentence of Section 6.2 of the Articles shall be amended and restated in its entirety to read as follows:



With respect to the election of directors, a director shall be elected only if the director receives the affirmative vote of the holders of a majority of the shares entitled to vote in the election of directors and represented in person or by proxy at a meeting of shareholders at which a quorum

is present; provided, however, that if the Corporation receives a notice submitted by a shareholder nominating a person for election to the Board at a meeting of shareholders in compliance with the procedures set forth in the bylaws of the Corporation, as amended, restated or otherwise modified from time to time, and such nomination has not been withdrawn by such shareholder on or prior to the tenth day before the Corporation first mails its notice of meeting for such meeting to the shareholders, the persons receiving a plurality of the votes cast, up to the total number of directors to be elected at such meeting, by the holders of shares entitled to vote in the election of directors at a meeting of shareholders at which a quorum is present shall be elected.

All other provisions of the Articles shall remain in full force and effect if the Articles amendment is adopted by the shareholders at the Meeting.

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE PROPOSAL TO AMEND THE ARTICLES TO PROVIDE FOR PLURALITY VOTING IN CONTESTED DIRECTOR ELECTIONS.**

## PROPOSAL 2

### ELECTION OF DIRECTORS

#### Introduction

The Board currently consists of eight directors, all of whose terms expire at the Meeting. **The Board unanimously recommends using the enclosed WHITE proxy card to vote *FOR* each of the Board's eight nominees for director.**

Engaged has provided notice of its intent to propose its own three director nominees for election at the Meeting in accordance with the Bylaws. As a result, the number of nominees for election as directors at the Meeting will exceed the number of directors to be elected at the Meeting. Engaged also provided a notice of intent to nominate a fourth nominee, Mr. Parker, which the Board determined was not effective as it did not comply with the Bylaws because it was provided after February 2, 2016, the deadline under the Bylaws for shareholders of the Company to submit candidates for nomination to the Board at the Meeting.

**If the Articles amendment is adopted at the Meeting**, the eight director nominees who receive a plurality of the votes validly cast by the holders of Common Shares entitled to vote in the election of directors will be elected directors.

**If the Articles amendment is not adopted at the Meeting**, directors will be elected by the affirmative vote of the holders of a majority of the outstanding Common Shares entitled to vote in the election of directors and represented, in person or by proxy, at the Meeting.

The Board recommends that you **DO NOT** sign or return any blue proxy card that may be sent to you by an Engaged Party, even to vote against Engaged's nominees as a protest. Voting against Engaged's nominees on a blue proxy card that an Engaged Party sends you is not the same as voting for the Board's nominees, because a vote against Engaged's nominees on its blue proxy card will revoke any previous proxy submitted by you. If you have previously submitted a blue proxy card, we urge you to revoke that proxy by voting in favor of the Board's nominees by using the enclosed WHITE proxy card. Only the most recent validly executed proxy that you validly submit will be counted.

#### Nominees for Election

The following table sets forth information with respect to each nominee for election as a director of the Company nominated by the Board. Each nominee was proposed for reelection by the Nominating/Governance Committee for consideration by the Board, which, in turn, determined to nominate these candidates for election at the Meeting by the shareholders. The Board has reviewed the qualifications of each nominee and has determined that, other than Ms. Delly, each satisfies the (i) independence standards promulgated by the NYSE and applicable regulations under the Securities Exchange Act of 1934, as amended (the *Exchange Act*), (ii) non-employee director standards set forth in such regulations, and (iii) outside director requirements of Section 162(m) of the Internal Revenue Code of 1986, as amended, and applicable regulations. The information as to age, principal occupation and directorships has been furnished by each such nominee.

The Board unanimously recommends a vote FOR each of the below nominees nominee for election as a director using the enclosed WHITE proxy card.

Name	Age	Principal Occupation	Director Since
David W. Scheible	59	Chairman of the Board of the Company, Chairman of the Board of Graphic Packaging Holding Company	2011
Michael R. Dawson	62	Retired Senior Vice President and Chief Financial Officer of GlobalSantaFe Corporation	2006
Gayla J. Delly	56	President and Chief Executive Officer of the Company	2011
Douglas G. Duncan	65	Retired President and Chief Executive Officer of FedEx Freight Corporation	2006
Kenneth T. Lamneck	61	President and Chief Executive Officer of Insight Enterprises, Inc.	2013
Berne D. L. Strom	68	President and Chief Executive Officer of The Strom Group	2004
Paul J. Tufano	62	Retired Chief Financial Officer and Chief Operating Officer of Alcatel-Lucent Group	2016
Clay C. Williams	53	Chairman, President and CEO of National Oilwell Varco, Inc.	2008

In selecting candidates for the Board, the Board considers a number of factors, including experience. The following table reflects the experience of the individuals nominated by the Board for election as a director of the Company.

### Board Experience

	Scheible	Dawson	Duncan	Lamneck	Strom	Tufano	Williams	Delly
CEO experience	ü		ü	ü	ü	ü	ü	ü
COO or President experience	ü			ü	ü	ü	ü	
CFO experience		ü				ü	ü	ü
Policy-maker in business	ü	ü	ü	ü	ü	ü	ü	ü
Manufacturing experience	ü			ü	ü	ü	ü	ü
Operations experience	ü		ü	ü	ü	ü	ü	ü
HR management/executive comp experience	ü	ü		ü	ü		ü	ü
Product technology/automation experience				ü	ü	ü	ü	
Customer service background	ü		ü	ü				
Strategic finance and capital allocation experience	ü	ü	ü	ü		ü	ü	ü
International business experience	ü	ü	ü	ü	ü	ü	ü	ü
Strategic development experience	ü	ü	ü	ü	ü	ü	ü	ü
Cyclical end markets experience	ü	ü		ü		ü		
Electronics experience				ü	ü	ü	ü	ü
Other public board experience	ü	ü	ü	ü	ü	ü	ü	ü
Governance and compliance experience		ü	ü	ü	ü	ü	ü	ü
Corporate development and M&A experience	ü		ü	ü	ü		ü	ü
Risk management experience	ü	ü	ü					

**David W. Scheible** has been a director of the Company since 2011 and has served as non-executive Chairman of the Board since March 2016. He serves on the Compensation Committee and the Audit Committee. From 1998 to December 2015, Mr. Scheible held increasingly senior-level executive roles at Graphic Packaging Holding Company, a global manufacturer of custom packaging,

paperboard, laminations and coatings, systems and machinery and provider of contract packaging services to multinational companies. He will serve as its Chairman of the Board until its annual meeting in May 2016, having previously been Chief Executive Officer (2007 through December 2015), Chief Operating Officer and Executive Vice President of Commercial Operations. From 1986 to 1998, he was an executive with Avery Dennison Corporation, a global manufacturer of self-adhesive products, office products and specialized label systems. Mr. Scheible received an MBA in Finance and a Bachelor of Science in Biochemistry from Purdue University.

With his experience as chairman, chief executive officer and as a senior executive of global manufacturing, including contract manufacturing, companies over his 30-year career, Mr. Scheible brings highly relevant leadership skills and international operations expertise to the Board.

**Michael R. Dawson** has been a director of the Company since 2006. He chairs the Audit Committee and is a member of the Compensation Committee. He was Senior Vice President, Chief Financial Officer and a director of Northern Offshore, Ltd., an offshore oil and gas drilling contractor from 2008 to 2010. He served as Senior Vice President and Chief Financial Officer of GlobalSantaFe Corporation from 2005 to 2007, as Vice President and Controller from 2003 to 2005, and as Vice President and Treasurer from 2001 to 2003. Previously, he served as Vice President of Investor Relations and Corporate Communications for Global Marine Inc. A former Certified Public Accountant, Mr. Dawson joined Global Marine in 1999 after 16 years with Union Texas Petroleum Holdings, where he served as Director of Acquisitions and Portfolio Management, Director of Investor Relations and in numerous financial management positions in the Controller's organization. He began his career at Shell Oil Company in 1975 after receiving a Bachelor of Business Administration degree from the University of Iowa.

Mr. Dawson's extensive experience as a chief financial officer and in related senior management positions over 35 years with various companies all contribute to his ability to meaningfully enhance the capabilities of the Board with respect to matters of strategic finance and of the Audit Committee with respect to matters of audit- and financial-control related matters. Mr. Dawson qualifies as an audit committee financial expert under the rules of the SEC.

**Gayla J. Delly** has been a director of the Company since 2011 and has served as President and Chief Executive Officer since January 2012. From December 2006 to December 2011, she was President and from 2001 to December 2006 served as Chief Financial Officer. She was Executive Vice President of the Company from 2004 to 2006, Vice President Finance from 2000 to 2004, Treasurer from 1996 to 2006, and Controller from 1996 to 2002. Ms. Delly holds a Bachelor of Science in Accounting from Samford University and is a Certified Public Accountant. She has also served as a director of Flowserve Corporation since 2008, where she chairs the Audit Committee and is a member of the Corporate Governance and Nominating Committee.

Ms. Delly brings deep experience in international manufacturing, along with valuable executive leadership and financial expertise gained from her 20 years of experience with the Company.

**Douglas G. Duncan** has been a director of the Company since 2006 and is a member of the Audit and Nominating/Governance Committees. He is the retired President and Chief Executive Officer of FedEx Freight Corporation, a provider of regional and interregional less-than-truckload freight services. He was founding CEO of this stand-alone, wholly owned subsidiary corporation of FedEx Corporation and served in that capacity from 2001 to 2010. He also served on the Strategic Management Committee of FedEx Corporation. Before the formation of FedEx Freight, he served as President and Chief Executive Officer of Viking Freight. Mr. Duncan has also held management positions in operations, sales and marketing with Caliber System and Roadway Express. He served on the Executive Committee of the American Trucking Associations and as Chairman of the American Transportation Research Institute. He graduated from Christopher Newport University, where he served on the Board of Visitors. He also serves on the board of directors of J.B. Hunt Transport Services, Inc.

Mr. Duncan brings to the Board not only his experience as a chief executive officer, but also his skills and insight into operational logistics, which he developed over the course of his 30-year career in the transportation industry. His ability to develop and execute corporate strategy at an organizational level is evidenced by his leadership as President and Chief Executive Officer at

FedEx Freight, which under his stewardship became a leading less-than-truckload freight service operation in the United States.

**Kenneth T. Lamneck** has been a director of the Company since 2013 and is a member of the Audit and Compensation Committees. Since 2010, he has been the President and Chief Executive Officer of Insight Enterprises, Inc., a global provider of information technology hardware, software and service solutions to businesses and public sector clients in over 190 countries. He also serves as a director of Insight. From 2004 to 2009, he was President, the Americas, at Tech Data Corporation, a wholesale distributor of technology products, where he led operations in the United States, Canada and Latin America. From 1996 to 2003, he held various executive management positions at Arrow Electronics, including President of Arrow/Richey Electronics and President of Arrow's Industrial Computer Products business. Following five years of service in the United States Army, he began his civilian career at IBM as an engineer. Mr. Lamneck received an MBA from the University of Texas at El Paso and a Bachelor of Science from the United States Military Academy at West Point.

Mr. Lamneck's wide-ranging industry experience over 30 years in a chief executive officer of a global technology provider role and in other leadership roles at multiple global hardware, software and services companies, enables him to bring to the Board a strong international operations background and depth of understanding into the operation and management of companies in the technology industry.

**Berne D. L. Strom** has been a director of the Company since 2004, is a member of the Compensation Committee and chairs the Nominating/Governance Committee. She has been President and Chief Executive Officer of The Strom Group, an investment and business advisory firm, since 1990. Since April 2015, she has served as a Senior Advisor for Digital Media to Cascadia Capital, an Investment Bank, and as a Senior Advisor to SkyLIFE Technologies, whose technologies are designed to improve the delivery of humanitarian aid and disaster relief. She is Founder of WebTuner Corp., a developer of software infrastructure for next generation pay television systems and from October 2014 to March 2014 served as its Executive Chairman. From 2008 until October 2014, she was its Chairman and CEO. She is a Founding Partner of Revitalization Partners LLC, an international specialty management services firm that provides hands-on interim executive management and advisory services to client companies. She also served as Executive Chairman of Ensequence, Inc., a software company that has developed a cross platform technology for interactive video across cable, satellite, broadband and mobile devices. In 2000, she was President of InfoSpace.com Ventures, LLC, the venture capital arm of InfoSpace.com, Inc., a global provider of information and commerce infrastructure services for wireless devices and web sites. From 1998 to 1999, she was President and Chief Operating Officer of InfoSpace.com, Inc. From 1997 to 1998, she was CEO of Walker Digital and was the founding CEO of Priceline.com. From 1995 to 1997, she was President and Chief Executive Officer of HD Radio (formerly USA Digital Radio Partners, LP), a radio broadcasting technology company. Ms. Strom has served as a Director of Hughes Electronics/DirectTV, the Polaroid Corporation, Software Publishing, and other public and private companies. She is a Trustee of the National Public Radio Foundation. Ms. Strom received her Bachelor of Science in Mathematics and History, her Master of Arts and her Ph.D. (ABD) in Mathematics and Mathematics education from New York University. She received her MBA from the Anderson School at the University of California, Los Angeles, where she has been recognized as one its 100 Most Impactful alumni. Ms. Strom was named by the Star Group as one of the Leading Women Entrepreneurs of the World and also received the Technology Award from IBM. In 2015, she was honored by the Governor of the State of Washington and the Center for Women and Democracy as a leading businesswoman in the State of Washington. The Forum of Women Entrepreneurs has named her Entrepreneur of the Year. Strom also garnered the Luminary Award from the Committee of 200.

Ms. Strom's extensive experience in leadership and board positions over the past 25 years, in the technology industry and in other industries and at non-profit organizations, benefits the Board by adding a broad set of meaningfully informed and diverse perspectives as to the Company's governance, strategy and operations.





**Paul J. Tufano** has been a director of the Company since March 2016. He served as the Chief Financial Officer of Alcatel-Lucent from 2008 to September 2013 and Chief Operating Officer from January 2013 to September 2013. He was Executive Vice President of Alcatel-Lucent from 2008 to September 2013, and served as a consultant there from September 2013 to April 2014. Mr. Tufano was the Executive Vice President and Chief Financial Officer of Soletron Corporation, an electronics manufacturing company for original equipment manufacturers, from 2006 to 2007 and served as Interim Chief Executive Officer during 2007. Prior to joining Soletron, he was President and Chief Executive Officer of Maxtor Corporation, a manufacturer of computer hard disks, from 2003 to 2004, Executive Vice President and Chief Operating Officer from 2001 to 2003, and Chief Financial Officer from 1996 to 2003. From 1979 to 1996, Mr. Tufano held management positions in finance, operations and logistics at IBM. He has served on the board of directors of Teradyne, Inc., a global supplier of automatic test equipment, since 2005, and on the board of directors of EnerSys, a global manufacturer, marketer and distributor of industrial batteries and related equipment, since 2015. He also served on the board of directors of International Manufacturing Services, Inc., an electronics manufacturing services provider, from 1996 to 1998. He holds a Bachelor of Science in Economics from St. John's University and a Masters of Business Administration, Finance, Accounting and International Business from Columbia University.

Mr. Tufano brings to the Board extensive leadership, operational and financial experience from his service as an executive at prominent technology and electronics manufacturing companies as well as his service on boards of several companies.

**Clay C. Williams** has been a director of the Company since 2008. He chairs the Compensation Committee and is a member of Nominating/Governance Committee. Since May 2014, he has been Chairman of the Board, President and CEO of National Oilwell Varco, Inc., a global service provider and manufacturer of equipment for oil and gas producers. From February to May 2014, he was a director, President and CEO, and from December 2012 to February 2014, he served as President and Chief Operating Officer. Prior to December 2012, he was their Executive Vice President and Chief Financial Officer and also served as the Chief Financial Officer of Varco International, Inc. prior to its merger with National-Oilwell. Mr. Williams began his career at Shell Oil Company in 1985, and has held various positions in the energy industry for 30 years. In 2012, he was voted CFO of the Year in a poll conducted by Institutional Investor magazine. He received a Bachelor of Science degree in Civil/Geological Engineering from Princeton University and an MBA from the University of Texas at Austin.

Mr. Williams' experience as an officer of a publicly traded company active in strategic mergers and acquisitions since 1997, occupying positions of increasing seniority up to President and CEO for a leading global oilfield equipment and technology provider, in addition to his service as a director, brings to the Board his extensive experience and leadership at the highest levels of public manufacturing company strategy and operations, as well as knowledge of cyclical end-markets such as those of the Company.

The officers of the Company are elected by, and serve at the discretion of, the Board.

#### **Election Procedures; Term**

**If the Articles amendment is adopted at the Meeting**, the eight director nominees who receive a plurality of the votes validly cast by the holders of Common Shares entitled to vote in the election of directors will be elected directors.

**If the Articles amendment is not adopted at the Meeting**, directors will be elected by the affirmative vote of the holders of a majority of the outstanding Common Shares entitled to vote in the election of directors and represented, in person or by proxy, at the Meeting.

All Common Shares held by shareholders that have submitted a WHITE proxy card will be voted for the election of the nominees named above, except in the case of any WHITE proxy card that withholds authority to vote for, or indicates that the Common Shares represented thereby are to be cast against, any or all of the nominees. If any WHITE proxy card is marked to indicate that authority to vote for the election of directors is withheld, or the Common Shares represented

thereby are to be cast against, any but not all of the Board's nominees named above, all Common Shares held by shareholders that have submitted a WHITE proxy card will be voted for the election of the nominees as to whom such authority is not withheld or with respect to whom votes were not instructed to be cast against. If before the election a nominee named above should become unable to serve or for good cause decides he or she will not serve, the Board may designate an alternative nominee and the shares represented by proxy will be voted for such other nominee, if any. The Board, however, has no reason to believe that any nominee named above will be unavailable to serve as a director.

Any vacancy on the Board occurring after the election may be filled (1) by election at any annual or special meeting of the shareholders called for that purpose, or (2) by a majority of the remaining directors though less than a quorum of the Board. A director elected to fill a vacancy will be elected for the unexpired term of his or her predecessor in office. In the case of directorships occurring by reason of an increase in the size of the Board, the Board may not fill more than two such vacancies during the period between any two successive annual meetings of shareholders.

All directors will be elected to serve until the 2017 annual meeting of shareholders and until their successors are duly elected and qualified.

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE ELECTION OF EACH OF THE NOMINEES TO THE BOARD OF DIRECTORS NAMED ABOVE USING THE ENCLOSED WHITE PROXY CARD.**

#### **Executive Officers**

The executive officers of the Company are Gayla J. Delly, Donald F. Adam, Greg W. Cominos, Jon J. King and Scott R. Peterson. See Election of Directors Nominees for Election for information regarding Ms. Delly's age, Company service and business experience.

Mr. Adam, 52, has been with the Company since 2002. He has been Vice President and Chief Financial Officer since December 2006, having previously served as Vice President and Corporate Controller. From 1998 to 2002, he was Chief Financial Officer of Specialty Piping Components, Inc. Mr. Adam holds a Bachelor of Business Administration degree in accounting from the University of Texas and is a Certified Public Accountant.

Mr. Cominos, 52, has been Executive Vice President of Sales and Marketing since July 2015. He has held multiple roles in executive management, sales & marketing and operations throughout his 30-year career and has extensive experience in the nuclear, power generation and digital energy industries, having worked for General Electric Company from 1997 to 2015 and Siemens Corporation from 1986 to 1997. He joined the Company from GE where he served as President and CEO of GE Flow and Process Technologies from 2013 to 2015, Chief Commercial Officer of GE Energy Management from 2011 to 2013 and Chief Operating Officer of GE Digital Energy from 2009 to 2011. Mr. Cominos holds a Bachelor of Science degree in industrial engineering from West Virginia University.

Mr. King, 59, has been Executive Vice President of Global Operations since July 2014. Since 1996, he held various Company positions, most recently as Group President from 2003 to 2014, responsible for various divisions in Asia and the Americas. Previously, he worked for Honeywell International Inc. and as a Captain in the US Army Corp of Engineers. Mr. King has been in the contract manufacturing business for over 30 years and holds a Bachelor of Science degree from James Madison University in geology and an MBA from the Florida Institute of Technology.

Mr. Peterson, 54, has been Vice President, General Counsel and Secretary since May 2014. From 2009 until his employment with the Company in 2014, he was the Associate General Counsel of Nabors Corporate Services, Inc. He began his career in 1988 as an Associate with the law firm of Mayor, Day, Caldwell & Keeton (prior to its merger

with Andrews Kurth LLP) and also held positions as General Counsel of ExpressJet Holdings, Inc. and Managing Attorney with Continental Airlines, Inc. Mr. Peterson holds B.A. and M.A. degrees in political science and international relations from Utah State University and a J.D. from Columbia Law School.

## Corporate Governance, Committee Charters, Director Independence

The Company places integrity first and foremost, which has long been a part of our corporate identity. The Company's practices reflect corporate governance compliant with existing standards of the NYSE and requirements of the SEC, as well as other best practices, including:

Executive officers are subject to a clawback policy relating to performance-based compensation earned during periods for which a financial restatement is required under SEC reporting rules; Directors and executives are prohibited from pledging the Company's securities, and directors and all employees are prohibited from hedging, selling short or otherwise engaging in speculative practices regarding the Company's securities; All but one of our directors are independent; The independent directors meet regularly without the presence of management; KPMG, our independent registered public accounting firm, reports directly to the Audit Committee;

The Company's internal audit group reports directly to the Audit Committee periodically during the year;

The Board operates under a set of published corporate governance guidelines;

Any director that does not receive the affirmative vote of the holders of a majority of the outstanding Common Shares entitled to vote in the election of directors and represented, in person or by proxy, at any meeting during which an uncontested election occurs must tender his or her resignation to the Board for its consideration in accordance with the corporate governance guidelines;

The Company's Code of Conduct applies to all directors, officers and employees;

The Company has a system in place to encourage and facilitate confidential and anonymous reports of compliance concerns, including to the Audit Committee; and

The Audit  
Committee  
chairman qualities  
as an audit  
committee financial  
expert as defined by  
the SEC.

The Board will continue to enhance the Company's governance practices as value-enhancing new ideas and best practices emerge. You may access our current committee charters, Code of Conduct and Corporate Governance Guidelines, on our website at [www.bench.com](http://www.bench.com) under Investor Relations Corporate Governance, or obtain copies by writing to the Corporate Secretary at Benchmark Electronics, Inc., 3000 Technology Drive, Angleton, Texas 77515.

Shareholders and other interested parties may send communications to the Board, the nonemployee directors as a group or to individual directors, in each case, care of Benchmark Electronics, Inc., 3000 Technology Drive, Angleton, Texas 77515.

### **Operation of Board of Directors and Committees; Attendance**

The Board is responsible for establishing broad corporate policies, setting the near-term and long-term strategic direction, and monitoring the Company's overall performance rather than day-to-day operations. The Board's primary responsibility is to oversee management and, in so doing, promote the best interests of the Company and its shareholders. The Board selects, evaluates and provides for the succession of executive officers and, subject to shareholder election, directors. It reviews and approves corporate objectives and strategies, and evaluates significant policies and proposed major commitments of corporate resources. It participates in decisions having a potential major economic impact on the Company. Management keeps the directors informed of Company activity through regular written and oral reports and through presentations at Board and committee meetings.

Directors are elected annually by the shareholders and hold office until their successors are duly elected and qualified. Our Bylaws provide for a Board of Directors comprised of five to nine



members as determined from time to time by the Board. The Board currently has eight members, all of whom are nominees for election at the Meeting.

NYSE rules require the Company to have a majority of independent directors. No director qualifies as independent under the rules unless the Board affirmatively determines they have no material relationship with the Company or its subsidiaries directly, or as a partner, shareholder or officer of an organization that has a relationship with the Company. In evaluating each director's independence, the Board considers the NYSE rules as well as all facts and circumstances deemed relevant. As of the date of this Proxy Statement, the Board has determined that each nominee other than Ms. Delly, our President and CEO, is independent. The Board determined that no independent director had a material relationship with the Company or management, other than as a director or shareholder, and that none of the express disqualifications contained in the NYSE rules apply to any of them. In making this determination, the Board considered any transactions, relationships and arrangements as required by the NYSE listing requirements. Prior to his retirement, Mr. Dorflinger was also determined by the Board to be independent.

The Board oversees an enterprise-wide approach to risk management. The Board seeks not only to understand the risks facing the Company and management's approach to address them, but also actively decides on the levels of risk appropriate for the Company when designing and implementing its business strategy. In achieving this objective, the full Board participates in an annual enterprise risk assessment. In this process, risk is assessed throughout the business, focusing on six primary areas: financial, legal/compliance, operational/transactional, customer services/reputation, information technology/security and inherent (other) risks. In addition to reviewing risk with the full Board at least annually, the independent directors discuss risk management during nonmanagement executive sessions led by the Chairman of the Board.

While the Board has the ultimate oversight responsibility for the risk management process, committees of the Board have also been entrusted with responsibility for risk management. In particular, the Audit Committee focuses on assessing and mitigating financial reporting risk, including internal controls, and receives an annual risk assessment report from the Company's internal auditor and quarterly reports on identified risk areas. In setting compensation, the Compensation Committee also strives to create incentives that encourage a level of risk taking consistent with the Company's business strategy.

The Board held seven meetings during 2015. Each director attended at least 75% of the total meetings of the Board and committees on which they served during their tenure thereon. Ms. Delly, who serves as President and CEO of the Company, does not vote in committee meetings or participate in portions of Compensation Committee meetings that determine, or Board meetings that ratify, her compensation. The nonemployee directors regularly meet in executive session without members of management present, including Ms. Delly. These sessions are typically held either before or after the Board's regularly scheduled Board and committee meetings. Additional executive sessions can be scheduled at the request of the nonemployee directors.

The Board has Audit, Compensation and Nominating/Governance Committees. The members of these committees, and the number of committee meetings held in 2015, are as follows:

<b>Director</b>	<b>Audit</b>	<b>Compensation</b>	<b>Nominating/Governance</b>
David W. Scheible	X	X	
Michael R. Dawson	Chair	X	
Douglas G. Duncan	X		X
Kenneth T. Lamneck	X	X	
Berne D. L. Strom		X	Chair
Clay C. Williams		Chair	X

Meetings held: 11 4 5

The principal function of the Audit Committee is to assist the Board in fulfilling its responsibility to oversee (i) management's conduct of the Company's financial reporting process (including management's development and maintenance of systems of internal accounting and financial controls), (ii) the integrity of the Company's financial statements, (iii) the Company's compliance with legal and regulatory requirements and ethical standards, (iv) the qualifications and

independence of the Company's outside auditors and (v) the performance of the Company's internal audit function and the outside auditors. The committee also prepares the audit committee report required by the rules of the SEC to be included in the Company's annual proxy statement. Additional information regarding the functions performed by the committee is set forth below in the Report of the Audit Committee. The Board has determined that Mr. Dawson, who chairs the committee, qualifies as an audit committee financial expert under the rules of the SEC. An audit committee financial expert is defined as a person who has the following attributes: (i) an understanding of generally accepted accounting principles and financial statements; (ii) the ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves; (iii) experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues generally comparable to the breadth and complexity of issues that can reasonably be expected in the Company's financial statements, or experience actively supervising one or more persons engaged in such activities; (iv) an understanding of internal controls and procedures for financial reporting; and (v) an understanding of audit committee functions.

The principal functions of the Compensation Committee are to (i) oversee the administration of the Company's compensation plans, in particular the incentive compensation and equity-based plans (and, to the extent appropriate, plans of the Company's subsidiaries), (ii) discharge the Board's responsibilities relating to the compensation of the Company's executives, (iii) review and make recommendations on director compensation and (iv) prepare the annual report on executive compensation for the Company's annual proxy statement. Additional information regarding the functions performed by the committee is set forth below in the Role of Compensation Committee.

The principal functions of the Nominating/Governance Committee are to (i) identify individuals qualified to become Board members and recommend such individuals to the Board for nomination for election to the Board, (ii) make recommendations to the Board concerning committee appointments, (iii) develop, recommend and annually review corporate governance guidelines for the Company, (iv) oversee corporate governance matters, and (v) coordinate an annual evaluation of the Board, which includes an evaluation of each committee and each member of the Board.

To be considered by the Nominating/Governance Committee, a director nominee should have experience as a board member or senior executive of a public company or nationally recognized private company. In addition to these requirements, the committee will also evaluate whether the nominee's skills are complementary to those of incumbent Board members and the Board's needs for operational, management, financial, international, technological or other expertise. Although there is no specific policy on considering diversity, the Board and the committee believe that the Board membership should reflect diversity in its broadest sense, including geography, gender, ethnicity, viewpoint, education, skills and professional experience. The committee has an independent search firm to identify and screen candidates, do reference checks, prepare a biography for each candidate for the committee's review and coordinate interviews. The committee, the Chairman of the Board and executive officers interview candidates that meet the criteria, and the committee selects nominees who it determines are best-suited to actively engage in the oversight of the Company's strategy and drive sustainable value creation for all shareholders. The committee will consider recommending for nomination to the Board candidates suggested by shareholders, taking into account all the factors and qualities described above, provided that recommendations are submitted and received by us at our principal executive offices at 3000 Technology Drive, Angleton, Texas 77515, with an appropriate biographical summary, in accordance with the requirements described below under Date of Submission of Shareholder Proposals.

The Board does not have a written policy requiring members to attend annual shareholders meetings, although all members have traditionally attended. We anticipate that all of our directors will attend the Meeting.

### **Certain Transactions**

There were no Related-Party Transactions (as defined below) last year. The Board would review any proposed Related-Party Transaction to which the Company would be a party to



determine if it were in the best interests of our shareholders and the Company. Financial transactions, arrangements, relationships or any series of similar transactions, arrangements or relationships exceeding \$120,000 in which a Related Party (as defined below) would have a direct or indirect material interest ( *Related-Party Transactions* ) are subject to Board review. Related Parties are directors, director nominees, executive officers, holders of 5% or more of our Common Shares and their immediate family members. Immediate family members are children, stepchildren, spouses, parents, siblings, stepparents, mothers-in-law, fathers-in-law, brothers-in-law, sisters-in-law, daughters-in-law, sons-in-law and any person, other than a tenant or domestic employee, in the household of a director, director nominee, executive officer or holder of 5% or more of our Common Shares.

The Board does not have a written policy regarding Related-Party Transactions and does not believe such a policy is necessary because the Board has not approved, and does not expect to approve, the Company's engagement in any Related-Party Transactions other than in rare circumstances. Any Related-Party Transaction would be considered based on facts and circumstances at the time. After review, the Board would decide in good faith whether to approve the transaction.

#### **Compensation Committee Interlocks and Insider Participation**

Each member of the Board's Compensation Committee is independent, and no member was ever employed by the Company. None of our directors has interlocking or other relationships with other boards, compensation committees or our executive officers that require disclosure under Item 407(e)(4) of Regulation S-K.

## COMPENSATION DISCUSSION AND ANALYSIS

### *Philosophy and Objectives*

Our executive compensation program is designed to:

- attract, retain and reward high-caliber management talent;
- incentivize the achievement of the Company's strategic plan and both short- and long-term operating objectives;
- be transparent, fair, objective and, to the extent practical, formulaic;
- encourage the taking of prudent business risks for appropriate potential long-term benefits, while avoiding excessive, unnecessary or unwise risk; and
- encourage smart investment and prudent deployment of capital.

At-risk, incentive compensation commits our executives to delivering positive results over both the short- and longer-terms by rewarding the achievement of those results and aligning their interests with the financial interests of our shareholders. The Company's target compensation opportunity is generally set in the median range of market compensation survey data and a peer group of companies (our *Peer Group* is further detailed below), which was refined by the Compensation Committee in 2015. Our compensation program is designed to deliver above-median compensation if above-median performance is achieved and below-median compensation for below-median performance.

In order to more closely align the financial interests of our executive officers with those of our shareholders, we have (i) share ownership guidelines requiring our executives to acquire a long-term ownership stake in the Company (see *Share Ownership Guidelines* below), (ii) a practice of making all board-level compensation decisions (base salary adjustments, annual bonuses, and long-term equity-based incentives) on a single day to reinforce performance feedback to the executives (see *Timing of Compensation Decisions* below), and (iii) a performance-based restricted stock unit ( *PSU* ) component in our compensation program, to more closely tie pay to performance. Any vesting of PSUs depends on the Company's achievement of financial goals set by the Compensation Committee and derived from the Company's overall financial objectives, which for PSUs awarded in 2012 and maturing in December 2015, included goals relating to annual revenue growth rate, operating income margin, and return on invested capital over a four-year period (see *Long-Term Equity-Based Incentive Compensation* below). The metrics established in 2012 were not achieved; consequently, no shares were issued under the 2012 PSU awards. In early 2015, the committee determined in consultation with its independent consultant that the Company's PSUs were not competitive with its peers and determined to shorten the performance period for new awards from four years to three years and to reduce the possible payouts under new awards.

The primary components of our executive compensation program, described in more detail below, are (i) base salary, (ii) annual performance-based incentive compensation, and (iii) long-term incentive ( *LTI* ) compensation comprised of restricted stock units ( *RSUs* ) and PSUs; prior to 2016, stock options were also awarded:

***Base Salary***, which pays a set level of monthly cash income to the executive, generally within the median range of the Peer Group.

***Annual Performance-Based Incentive Award***, which pays a variable cash award to reward good short-term operational performance, which in 2015 was based on (i) total sales, (ii) earnings per share, (iii) increased revenue from our higher-value (i.e., non-traditional) markets identified within the Company's long-term strategic plan and (iv) improved customer satisfaction targets set by the Compensation Committee at the beginning of each year.

***RSUs***, which typically vest over a four-year period, are awarded to retain management and permit each executive to steadily build an ownership stake in the Company to encourage the creation of long-term shareholder value.

*PSUs*, designed to encourage and reward performance, subject to the achievement of specific long-term financial objectives historically over a four-year period; in 2015, a three-year performance cycle was implemented, as noted above.

*Stock Options*, which directly align the interests of executives with the financial interest of our shareholders by increasing in value to the executive with the increase in value of our Common Shares, typically over a four-year vesting period and as long as the executive holds the options.

Four of the five components are at-risk in that they have value only if the Company's financial objectives are achieved or the value of the Common Shares rises. The Company believes that the design of these at-risk components closely aligns executive pay with performance beneficial to the Company and its shareholders over the immediate and longer terms.

### ***Role of Compensation Committee***

The Compensation Committee is responsible for reviewing and approving all salary and annual incentive compensation paid to officers of the Company who are subject to Section 16 of the Exchange Act ( *Section 16* ), including our Chief Executive Officer (or CEO) and the other executive officers named below in the Summary Compensation Table (collectively with the CEO, the *Named Executive Officers* ). The committee also approves the equity incentives provided to our executives, as well as most other employees (except for certain employees not subject to Section 16 for whom the CEO has delegated authority to make limited awards). Additional information with respect to the authority of the Compensation Committee is set forth above under *Operation of Board of Directors and Committees; Attendance* .

Pursuant to its authority under its written charter approved by the Board, the Compensation Committee may form and delegate authority to subcommittees of the Compensation Committee. Under its Charter, the Compensation Committee may also delegate its authority with respect to equity awards to the extent permitted by the Texas Business Organizations Code, except that the Compensation Committee shall approve all awards of equity-based compensation to any officer subject to Section 16 of the Exchange Act.

The Compensation Committee has retained Pearl Meyer & Partners to serve as its independent compensation consultant (the *consultant* ) and perform reviews from time to time of our executive compensation practices, as well as the compensation of our Board of Directors. The consultant advised on certain compensation matters relating to 2015 compensation and performed such a review in connection with the committee's decisions relating to 2016 compensation. The consultant does not provide any services on behalf of management and does not have any potential business conflicts with its role as an independent advisor.

### ***Role of Management***

Regarding most compensation matters, including executive and director compensation, management provides recommendations to the Compensation Committee; however, the committee does not delegate any of its responsibilities to others in setting compensation for the executive officers. The CEO annually reviews the performance of the other executive officers, and presents her conclusions and recommendations as to salary adjustments and annual equity awards to the committee for its consideration. The committee exercises its discretion in determining any adjustments or awards to the Company's officers, including the Named Executive Officers. The committee does not take into account any recommendations from the CEO regarding her own compensation.

### ***Evaluation of Say-on-Pay Advisory Vote***

At our 2014 annual meeting, shareholders voted 95% in favor of the Named Executive Officer compensation described in the 2014 proxy statement. With the goal of continuing to meet the approval of shareholders and

remaining responsive to their concerns, together with members of our Board, we engage with our institutional investors throughout the year. Based on the overwhelming



support received in 2014, no significant changes were made to our 2015 executive compensation structure. Similarly, at our 2015 annual meeting, shareholders voted 95% in favor of the Named Executive Officer compensation described in the 2015 proxy statement. In subsequent conversations with shareholders, no significant issues with our executive compensation program were raised, although certain shareholders encouraged the Company to adopt a clawback policy relating to incentive compensation. As noted above, the Compensation Committee did so in 2015. Beyond that change, the Compensation Committee determined that the Say-on-Pay vote and shareholder comments reflected widespread support of the Company's existing executive compensation policies and decisions. Accordingly, we have not significantly changed our compensation philosophy or objectives in 2016.

### *Competitive Market Review*

In setting executive compensation, the Compensation Committee considers all factors it deems relevant. The committee also considers data and recommendations presented by the consultant or management based on market data that provide information on the level of the total target compensation (i.e., salary, annual incentive and LTI compensation) paid to similarly positioned executives at companies in the Peer Group. To determine the amount of compensation to be paid to each of our executives, the committee performs a subjective evaluation, including the following (without assigning specific weight to each factor):

- each executive's performance, responsibilities and time in role;
- market survey data;
- relativity in pay among the Company's executive officers;
- comparability of each executive's role to executives named in Peer Group proxy statements;
- general compensation trends;
- the Company's financial position;
- specific challenges faced by the executive; and
- for executives other than the CEO, the recommendation of the CEO.

The committee has not established a set formula or other quantitative policy for allocating between long-term and immediately payable compensation, cash and noncash compensation, establishing the amount of equity awards or allocating equity awards between stock options, RSUs and PSUs, but rather considers compensation in total for each individual.

Each year the Compensation Committee evaluates peers from publicly traded companies that are major competitors or customers. The committee seeks to select peer companies that are comparable to Benchmark based on various criteria, including revenue, market capitalization, similar industry affiliation, scope of global operations and a belief that these companies compete for similar executive talent. The companies in the Peer Group include entities with revenues between \$0.6 billion and \$6.2 billion, manufacturers and companies in the electrical components, systems software, semiconductor components and electronics manufacturing services industries. The committee reviewed the Peer Group for 2015 and based on the foregoing criteria approved the following changes:

Removed five companies from the Peer Group:

○ **Companies taken private:**

BMC Software, Inc.

Molex, Incorporated

○ **Companies with enterprise value and market capitalization that the Committee determined were not currently aligned for consideration as Peer Group members:**

Amphenol Corporation

KLA-Tencor Corporation

Lam Research Corporation



Added six companies to the Peer Group based on enterprise value, market capitalization and industry:

Esterline Technologies, Inc.  
Freescale Semiconductor, LTD  
Harris Corporation  
Hill-ROM Holdings, Inc.  
Lexmark International  
On Semiconductor Corporation

The resulting Peer Group for 2015 compensation decisions consisted of the following companies:

AVX Corporation	Multi-Fineline Electronix, Inc.
Celestica Inc.	On Semiconductor Corporation
Esterline Technologies, Inc.	Plexus Corp
Freescale Semiconductor, LTD	Sanmina Corporation
Harris Corporation	Teradyne, Inc.
Hill-ROM Holdings, Inc.	TTM Technologies, Inc.
Lexmark International	Vishay Intertechnology, Inc.

### ***Timing of Compensation Decisions***

In order to reinforce performance feedback through compensation, the Compensation Committee makes executive compensation decisions in the first quarter of each year. The committee reviews and approves equity awards to all eligible employees, including executive officers, once a year, on the date of the committee's regularly scheduled first quarter meeting. Stock options have an exercise price equal to the closing price of the Common Shares on the date of award. The Company believes that the practice of granting stock-based awards in the first quarter of each year is reasonable when followed on a consistent basis each year and reduces the risk of inadvertently timing the grant of such awards with the release of material nonpublic information.

### **2015 Compensation**

In assessing the 2014 individual performance of Ms. Delly and Messrs. Adam, King and Peterson, which was the basis for setting their 2015 compensation, the Compensation Committee determined that each had performed well and given exceptional focus to improving the Company's net sales, net income, operating margin and earnings per share. Mr. Cominos joined the Company in July 2015.

### ***Base Salary Compensation***

The Compensation Committee reviews base salaries of the Named Executive Officers annually. In making salary determinations, the committee considers the terms of any employment or severance agreement with the executive, the recommendations of the Chief Executive Officer (as to executive officers other than the CEO), salary norms for persons in comparable positions in the Peer Group, the executive's experience and scope of responsibility, and the committee's assessment of the executive's individual past and potential future contribution to the Company's results (without assigning a specific weight to each factor). During its review of base salaries for executives for 2015, the committee primarily considered market data provided by the consultant, the results of a review of the executive's compensation relative to the Company's other executive officers, the executive's individual performance and the committee members' own business experience and views on appropriate compensation levels. Based on this review, the committee granted base salary increases of 4.8% to Ms. Delly and 2.5%, 2.7% and 10% to Messrs. Adam, King and Peterson, respectively, effective March 1, 2015.

***Annual Cash-Based Incentive Compensation***

The purpose of the executive annual incentive compensation plan is to align the interests of executive officers with shareholders by motivating the executives to achieve superior financial and

operational performance that increases shareholder value. Incentive bonuses are generally granted based on a percentage of each executive's base salary earned during the year. Targets under the executive annual incentive plan for 2015 were set by the Compensation Committee in the first quarter of 2015. Our practice is to award cash incentive bonuses based on the attainment of corporate performance goals. The following table sets forth the threshold, target and maximum performance goals with respect to 2015 financial results of the Company for each of the executive officers:

### Corporate Performance Goals

Objective Level	Earnings Per Share Before Special Items <sup>(1)</sup>		
	Strategic Revenue/VOC <sup>(2)</sup>	Revenue	
Threshold	\$ 1.70	\$1.520 billion/ -1	\$ 2.890 billion
Target	\$ 1.76	\$1.550 billion/+1	\$ 2.950 billion
Maximum	\$ 1.85	\$1.580 billion/+6	\$ 2.980 billion
Actual	\$ 1.61	\$1.396 billion/+15	\$ 2.541 billion

<sup>(1)</sup> Earnings per share before special items excludes restructuring charges and integration and acquisition-related costs.

<sup>(2)</sup> Strategic revenue includes the industrials (which includes aerospace and defense), medical and test & instrumentation industry sectors. Voice of customer (VOC) score improvement was determined based on comparing the December 2015 VOC score to the 2014 score, each as determined by an independent consultant. The following table sets forth the potential 2015 threshold, target and maximum cash incentive payment levels, as a percentage of salary, for the Named Executive Officers based on the Company's achievement of each of the three performance goals above. Below the threshold, no award is earned; achievements between the different levels are paid ratably:

### Potential 2015 Incentive Payments as a Percentage of Salary Related to Achievement of Each of Three

Named Executive	Corporate Performance Goals		
	Threshold	Target	Maximum
Gayla J. Delly	16.7%	38.3%	66.7%
Donald F. Adam	16.7%	25.0%	41.7%
Greg W. Cominos	16.7%	25.0%	41.7%
Jon J. King	16.7%	25.0%	41.7%
Scott R. Peterson	16.7%	25.0%	41.7%

The total incentive award is determined according to the level of achievement of the aggregate corporate performance goals. The maximum incentive bonus for these executive officers was 200% for Ms. Delly, 125% for Messrs. Adam, Cominos, King and Peterson.

At its first quarter 2016 meeting, the Compensation Committee determined the extent to which the 2015 performance goals were achieved and approved the amount to be paid to each executive. The committee determined that the

Company had exceeded the maximum VOC score improvement goal, but had not achieved the other threshold targets. The table below sets forth the incentive award earned and the corresponding percentage of 2015 salary that the amount represented.

<b>Named Executive</b>	<b>Amount of Cash Incentive Earned</b>	<b>% of Salary</b>
Gayla J. Delly	\$ 297,007	33.35% <sup>(1)</sup>
Donald F. Adam	\$ 88,372	20.85% <sup>(2)</sup>
Greg W. Cominos	\$ 34,322	20.85% <sup>(2)</sup>
Jon J. King	\$ 81,876	20.85% <sup>(2)</sup>
Scott R. Peterson	\$ 70,248	20.85% <sup>(2)</sup>

<sup>(1)</sup> Ms. Delly's incentive payment consisted of the following percentages for each performance goal: 0% for earnings per share before special items, 33.35% for Strategic Revenue/VOC and 0% for revenue.

- (2) Messrs. Adam, Cominos, King and Peterson's incentive payments consisted of the following percentages for each performance goal: 0% for earnings per share before special items, 20.85% for Strategic Revenue/VOC and 0% for revenue.

### ***Long-Term Incentive Compensation***

The Compensation Committee believes that our LTI compensation, which is equity-based, is critical in motivating increases in shareholder value over the longer term because it focuses executive attention on share price as the primary measure of the Company's overall performance. In 2015, the committee awarded executive officers a combination of stock options, RSUs and PSUs under the Company's Omnibus 2010 Incentive Compensation Plan (the *Omnibus Plan*) (in each case, as further described below). To determine the awards for each executive, the committee evaluated each executive's performance and responsibilities, and also considered market data, relative pay among the Company's executive officers and other factors (without assigning a specific weight to each factor). The evaluation was made with significant input from our Chief Executive Officer, and also factored in the future potential contribution from each executive according to the Company's long-term and emergency succession plans. Although management recommended the number of shares to be covered by equity awards granted to employees, the committee approved the grant of all equity awards and did not delegate the timing of such grants. Equity award grants to our Chief Executive Officer and other executive officers are not made automatically each year. The amount and terms of equity awards already held by executives generally are not significant factors in the committee's determination of whether and how many equity awards should be granted to the executives.

**RSUs** Long-term equity-based incentive compensation awards include time-based awards, which vest over four years, to improve retention of executives and to enable a steadily growing ownership stake in the Company that encourages long-term strategic performance.

**PSUs** The committee believes the PSUs, which vest over multiple years subject to the achievement of measurable, absolute financial goals, can enable management to build a meaningful ownership stake in the Company to encourage long-term strategic thinking and the avoidance of unnecessary or excessive risk taking. The financial goals are set by the Compensation Committee, and in order to receive any payment, the Company will have to meet established thresholds of revenue, operating margin and return on invested capital.

**Stock Options** The Compensation Committee has granted stock options in past years at not less than 100% of the fair market value of the Common Shares on the date of grant. Because stock options provide value only in the event of share price appreciation, the committee believes these awards are, by their nature, performance-based and can be an important component of our executive compensation program.

The long-term equity-based incentive compensation awards made in the first quarter of 2015 were evenly balanced, with approximately one-third of the total value awarded in RSUs, PSUs and stock options, respectively.

### ***Deferred Compensation Benefits***

In order to attract and retain key employees, the Company established the Benchmark Electronics, Inc. Deferred Compensation Plan (the *Deferred Compensation Plan*), which allows certain designated employees, including our Named Executive Officers, the opportunity to defer, on a pretax basis, their salary, bonus awards, and other specified compensation and to receive the deferred amounts, together with an investment return (positive or negative), either at a predetermined time in the future or upon termination of employment with the Company. The Company intends that the Deferred Compensation Plan will at all times be maintained on an unfunded basis for federal income tax purposes under the Code, and be administered as a nonqualified top-hat plan exempt from the substantive requirements of the Employee Retirement Income Security Act. All contributions to the Deferred Compensation Plan, as well as any matching contributions, are fully vested upon contribution.





***Retirement Benefits***

All employees in the United States, including the executive officers, are eligible to participate in the Company's 401(k) Employee Savings Plan (the *Savings Plan*). The Savings Plan is a defined contribution tax-qualified retirement savings plan pursuant to which employees are able to contribute a portion of their eligible cash compensation to the Savings Plan and the Company provides matching cash contributions up to 4% of the employees' eligible compensation. All contributions to the Savings Plan, as well as any matching contributions, are fully vested upon contribution.

***Perquisites and Personal Benefits***

The Company offers only minimal perquisites or other personal benefits to executive officers, consisting primarily of a portion of the cost of financial planning services, health club memberships and annual physical exams.

**Other Matters*****Share Ownership Guidelines***

Our senior officers are subject to a share ownership requirement implemented in 2008. During their term of employment with the Company, these officers are expected to directly own Common Shares having a market value of at least 3x annual base salary for the President and Chief Executive Officer and 2x annual base salary for the other senior officers. Any senior officers who have not yet achieved this ownership requirement are expected to retain 20% of their stock awards. Once achieved, the officer remains in compliance despite any decrease in the market value of the Common Shares or any increase in base salary. Ms. Delly and Mr. Adam have met their ownership requirement.

***Analysis of Compensation Risk***

During 2015 our Compensation Committee conducted an analysis of potential risks posed by the Company's compensation program to determine whether the program might encourage the executive officers to take unnecessary or excessive risks, or whether the program might encourage the manipulation of reported earnings. As part of its analysis the committee also considered mitigating factors and controls:

<b>Component</b>	<b>Potential Risk</b>	<b>Mitigating Factors</b>
<b>Base Salary</b>	Unsustainable fixed expense Retention challenges if too low	Management of expenses and increases Periodic market surveys
<b>Annual Incentive Plan</b>	Imprudent risk taking to maximize short-term reported financial results Earnings manipulation	Internal financial controls Award limits Long-term incentive awards at risk Share ownership guidelines Tied to independently audited results
<b>Long-Term Equity-Based Incentive Plans</b>	Imprudent risk taking to maximize short-term stock price Earnings manipulation	Award limits Share ownership guidelines Long vesting periods Internal financial controls Independent audit
<b>Health &amp; Insurance Benefits</b>	Unsustainable fixed expense Retention challenges if too low	Management of expenses Periodic market surveys



<b>Component</b>	<b>Potential Risk</b>	<b>Mitigating Factors</b>
<b>Retirement Benefits (401k and Deferred Compensation Plans)</b>	Unsustainable fixed expense Retention challenges if too low Legal compliance risks	Management of expenses Limited nonqualified retirement benefits Third-party professional advisors
<b>Severance Plans</b>	Unsustainable fixed expense	Limitations within employment, severance and change-of-control agreements Award limits
<b>Perquisites &amp; Expatriate Benefits</b>	Unsustainable fixed expense Retention challenges if too low	Management of expenses Periodic market surveys

Based on its analysis the Compensation Committee determined that our compensation program is unlikely to motivate inappropriate risk-taking.

### ***Limits on Deductibility of Compensation***

An income tax deduction under Section 162(m) of the Code will generally be available for annual compensation in excess of \$1 million paid to certain executive officers only if that compensation is performance-based and complies with certain other requirements. Although the Compensation Committee considers deductibility issues when approving executive compensation elements, we believe that other compensation objectives, such as attracting, retaining and providing incentives to qualified managers, are important and may supersede the goal of maintaining deductibility. Consequently, the committee may decide to pay compensation that is not deductible when it believes it is in the best interests of the Company and shareholders to do so.

## **REPORT OF COMPENSATION COMMITTEE**

The Compensation Committee operates under a written charter approved by the Board of Directors. As required by the charter, each member of the committee is independent, and no member of the committee has any interlocking or other relationships with the Company.

The committee administers the Company's executive compensation program. Among other things, the committee is responsible for:

- establishing the compensation of the Chief Executive Officer, which is then ratified by the full Board;
- determining the compensation of the Named Executive Officers other than the CEO; and
- administering the Company's employee benefit plans.

The committee has reviewed and discussed the Compensation Discussion and Analysis for the year ended December 31, 2015 and other compensation disclosures in this Proxy Statement with management. Based on such reviews and discussions, the committee recommended to the Board that the compensation-related disclosures made in this Proxy Statement be included herein and incorporated by reference into the Company's annual report on Form 10-K for the year ended December 31, 2015.

Respectfully submitted,  
*Compensation Committee*  
 Clay C. Williams, Chair  
 Michael R. Dawson  
 Kenneth T. Lamneck  
 David W. Scheible  
 Bernee D. L. Strom



## COMPENSATION TABLES AND NARRATIVES

The following tables, narratives and footnotes describe the total compensation and benefits of our Chief Executive Officer and our other Named Executive Officers for 2015.

### Summary Compensation Table

The following table sets forth information concerning the compensation and benefits of our Named Executive Officers during the fiscal years ended December 31, 2015, 2014 and 2013.

Name and Principal Position	Year	Salary (\$)	Stock Awards <sup>(1)</sup> (\$)	Option Awards <sup>(2)</sup> (\$)	Non-Equity Incentive Plan	All Other	Total (\$)
					Compensation <sup>(3)</sup> (\$)	Compensation <sup>(4)</sup> (\$)	
Gayla J. Delly President and Chief Executive Officer (PEO)	2015	\$ 890,577	\$ 1,342,490	\$ 584,822	\$ 297,007	\$ 74,204	\$ 3,189,100
	2014	816,345	2,701,319	1,108,413	932,389	56,663	5,615,129
	2013	773,654	1,163,234	580,952	773,654	10,450	3,301,944
Donald F. Adam Vice President and Chief Financial Officer (PFO)	2015	423,846	546,659	253,436	88,372	29,087	1,341,400
	2014	397,115	577,141	273,884	302,888	24,265	1,575,293
	2013	381,827	537,914	268,681	254,297	10,450	1,453,169
Greg W. Cominos <sup>(5)</sup> Executive Vice President Sales and Marketing	2015	164,615	190,638		34,322	208	389,783
Jon J. King <sup>(6)</sup> Executive Vice President Global Operations	2015	392,692	301,005	88,535	81,876	26,949	891,057
	2014	363,269	267,788	114,219	277,073	18,706	1,041,055
Scott R. Peterson <sup>(7)</sup> Vice President, General Counsel and Secretary	2015	336,923	195,302	90,490	70,248	10,566	703,529

<sup>(1)</sup> The amounts reflect the aggregate grant date fair value of RSU and PSU grants pursuant to the Company's equity plans during the fiscal years ended December 31, 2015, 2014 and 2013, respectively, computed in accordance with the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 718. Stock awards were valued using the closing market price of the Common Shares on the grant date. A

portion of the awards listed above is subject to performance conditions, with the grant date fair value calculated for purposes of the Stock Awards column assuming a target level of achievement. Assuming the performance conditions will be achieved at a maximum level of 250% for grants in 2015, the grant date fair value of stock awards for each of our Named Executive Officers would be as follows:

Ms. Delly	\$ 2,349,358
Mr. Adam	\$ 956,654
Mr. Cominos	\$ 362,099
Mr. King	\$ 526,759
Mr. Peterson	\$ 341,778

The 2014 amounts include awards that the Company granted to Ms. Delly in May 2014 as described below in Compensation Tables and Narratives Grants of Plan-Based Awards .

- (2) The amounts reflect the aggregate grant date fair value of stock option grants pursuant to the Company's equity plans during the years ended December 31, 2015, 2014 and 2013, respectively, computed in accordance with the provisions of FASB ASC Topic 718. Assumptions used in the calculation of this amount are included in footnote 1(m) to the Company's audited financial statements for the year ended December 31, 2015, included in the Company's Annual Report on Form 10-K filed with the SEC on February 29, 2016. The 2014 amounts include awards that the

Company granted to Ms. Delly in May 2014 as described below in Compensation Tables and Narratives Grants of Plan-Based Awards .

- (3) The amounts shown in this column reflect cash incentive bonuses earned by our Named Executive Officers pursuant to the Company's annual executive incentive compensation plan. The amounts include cash bonuses earned in year of service regardless of when paid.
- (4) For the year ended December 31, 2015, the All Other Compensation column includes (a) \$10,400 paid by the Company pursuant to the Company's Savings Plan to Ms. Delly and Messrs. Adam and King and \$10,154 paid to Mr. Peterson (under the Savings Plan, the Company is obligated to make matching contributions to the Savings Plan in an amount equal to 100% of each participant's elective contributions, to the extent that such elective contributions do not exceed 4% of such participant's eligible compensation), (b) payments by the Company to Ms. Delly and Messrs. Adam and King pursuant to the Company's Deferred Compensation Plan as elective matching contributions and (c) payments by the Company of premiums for term life insurance on behalf of each of our Named Executive Officers.
- (5) Mr. Cominos became an executive officer in 2015.
- (6) Mr. King became an executive officer in 2014.
- (7) Mr. Peterson became an executive officer in 2015.

### **Employment Agreements and Severance Agreements**

The Company has entered into employment agreements with Ms. Delly and Messrs. Adam and King and severance agreements with Messrs. Cominos and Peterson. The employment agreements provide for annual base salaries, subject to increases from time to time as determined by the Compensation Committee. The employment agreements and the severance agreements are automatically extended by successive one-year terms, unless terminated by the Company or the executive. Effective March 1, 2015, Ms. Delly's annual base salary was \$865,000, while those for Messrs. Adam, King and Peterson were \$410,000, \$380,000 and \$330,000, respectively. Mr. Cominos joined the Company in July 2015 with an annual base salary of \$400,000.

In addition to annual base salaries, each employment agreement provides for payment of bonuses if the Company attains or exceeds its corporate performance goals, which are specified each year by the Compensation Committee. A more detailed discussion of the corporate performance goals and these bonuses, including the percentage of base salary and the mechanism by which the bonuses are paid and determined by the committee, is set forth above in Compensation Discussion and Analysis 2015 Compensation Annual Cash-Based Incentive Compensation .

Each agreement also provides for severance payments if the Named Executive Officer's employment is terminated under certain qualifying circumstances. A more detailed discussion of the severance terms is set forth in Potential Payments upon Termination or Change in Control .

Each employment agreement contains restrictive covenants that prohibit the Named Executive Officer from competing with the Company or soliciting its customers or service providers during the term of the agreement and for two years thereafter, as well as a confidentiality covenant of indefinite length.

In addition to the restrictive covenants described in the preceding sentence, Ms. Delly may not, during her period of employment and for two years thereafter, make disparaging remarks about the Company, its subsidiaries or products and services or divert customers of the Company to its competitors.

The severance agreements with Messrs. Cominos and Peterson contain restrictive covenants that prohibit each executive, during his period of employment and for one year thereafter (or two years thereafter, in the event of a termination of employment in connection with a change in control of the Company), from competing with the Company or soliciting or hiring its officers, employees or consultants, diverting customers of the Company to its competitors or making disparaging remarks about the Company, its subsidiaries or products and services.





## Grants of Plan-Based Awards

The Benchmark Electronics, Inc. 2000 Stock Awards Plan (the *2000 Plan*) authorized, and the Omnibus Plan authorizes, the Company, upon recommendation of the Compensation Committee, to grant a variety of types of awards, including stock options, restricted shares, RSUs, stock appreciation rights, performance compensation awards, phantom stock awards and deferred share units, or any combination thereof, to any director, officer, employee or consultant (including any prospective director, officer, employee or consultant) of the Company. The 2000 Plan expired in 2010, and no additional grants can be made under that plan. The Omnibus Plan was approved by the Company's shareholders in 2010 and replaced the 2000 Plan. As of December 31, 2015, the Company had equity awards outstanding with respect to 3.4 million Common Shares under the Company's 2000 and Omnibus Plans, and 3.7 million additional Common Shares remain available for issuance under the Omnibus Plan.

As described in our 2014 proxy statement, the Compensation Committee approved a grant to Ms. Delly in 2012 of 49,899 stock options, 83,202 PSUs (assuming the performance conditions were achieved at a maximum level of 300%) and 27,734 restricted shares. However, in 2013, the Company determined that 45,430 options, 75,750 PSUs (assuming 300% achievement) and 25,250 restricted shares were not validly granted pursuant to the Omnibus Plan because they exceeded plan limits on the maximum shares that may be granted to a participant in any fiscal year. Accordingly, the attempted grant of such awards was ineffective, and such awards were never granted. References in this Proxy Statement to Ms. Delly's 2012 grants reflect only the awards that were validly granted. After shareholders approved the First Amendment to the Omnibus Plan in 2014, the Compensation Committee granted 45,430 options, 75,750 PSUs (assuming 300% achievement) and 38,669 RSUs to Ms. Delly. Such awards were designed to replace the value of the stock options, restricted shares and PSUs granted in 2012 that were not validly granted.

The following table sets forth information concerning grants of nonqualified stock options and RSUs to the Named Executive Officers during 2015 under the Omnibus Plan, as well as estimated possible payouts under cash and equity incentive plans.

### 2015 Grants of Plan-Based Awards

Name	Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>			Estimated Possible Payouts Under Equity Incentive Plan Awards <sup>(2)</sup>			All Other Stock Awards: Number of Shares of Stock or Underlying Option Securities	All Other Option Awards: Exercise or Base Price of Option Awards <sup>(3)</sup>	Grant Date of Stock and Option Awards <sup>(4)</sup>
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)			
Ms. Delly	2/19/15	\$ 445,289	\$ 1,024,164	\$ 1,781,154	29,008	72,520				\$ 671,2
	2/19/15						29,008			\$ 671,2
	2/19/15							55,068	\$ 23.14	\$ 584,8
Mr. Adam	2/19/15	\$ 211,923	\$ 317,885	\$ 529,808	11,812	29,530				\$ 273,3
	2/19/15						11,812			\$ 273,3

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	2/19/15							22,428	\$	23.14	\$	253,4	
Mr.													
Cominos	8/26/15	\$	82,308	\$	123,461	\$	205,769	5,451	13,628			\$	114,3
	8/26/15											\$	76,3
Mr. King	2/19/15	\$	196,346	\$	294,519	\$	490,865	6,504	16,260			\$	150,5
	2/19/15											\$	150,5
	2/19/15											\$	150,5
	2/19/15											\$	150,5
Mr.													
Peterson	2/19/15	\$	168,462	\$	252,692	\$	421,154	4,220	10,550				