

WESCO INTERNATIONAL INC  
Form 11-K  
June 27, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 11-K  
(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

for the fiscal year ended December 29, 2012

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

for the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-14989

A. Full title of the plan and address of the plan, if different from that of the issuer named below:

WESCO DISTRIBUTION, INC. RETIREMENT SAVINGS PLAN

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive offices:

WESCO INTERNATIONAL, Inc.  
225 West Station Square Drive  
Suite 700  
Pittsburgh, Pennsylvania 15219-1122

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Retirement Savings Plan  
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Report of Independent Registered Public Accounting Firm

To the Participants and Administrator of the  
WESCO Distribution, Inc. Retirement Savings Plan  
Pittsburgh, Pennsylvania

We have audited the accompanying statements of net assets available for benefits of the WESCO Distribution, Inc. Retirement Savings Plan (the Plan) as of December 29, 2012 and 2011, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States of America). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 29, 2012 and 2011, and the changes in net assets available for benefits for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedule of assets (held at end of year) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplementary schedule is the responsibility of the Plan's management. The supplementary schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ Alpern Rosenthal  
Pittsburgh, Pennsylvania  
June 27, 2013

WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Statements of Net Assets Available for Benefits  
 December 29, 2012 and 2011

	2012	2011
Investments at fair value (Notes 2, 4, and 5)		
Shares of registered investment companies	\$255,948,593	\$212,889,446
Common collective trusts	26,680,798	24,425,750
Stock funds and self-directed accounts	25,716,451	24,187,238
Stable Value Fund	146,027,795	131,188,232
RAFI Enhanced Large Company Fund	24,538,548	22,638,897
	478,912,185	415,329,563
Receivables		
Employer discretionary contribution	16,589,240	15,035,869
Promissory notes from participants (Note 6)	12,655,148	11,742,957
Net assets available for benefits at fair value	508,156,573	442,108,389
Adjustment from fair value to contract value for interest in the Stable Value Fund relating to fully benefit-responsive contracts (Note 5)	(10,736,845	) (9,920,573
Net assets available for benefits	\$497,419,728	\$432,187,816

The accompanying notes are an integral part of these financial statements.

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WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Statements of Changes in Net Assets Available for Benefits  
 Fiscal Years Ended December 29, 2012 and 2011

	2012	2011
<b>Additions</b>		
Employee contributions	\$26,404,830	\$24,525,941
Employee rollovers	1,446,515	1,567,368
Employer contributions (including discretionary contributions)	24,977,082	23,514,952
Net appreciation from shares of registered investment companies	26,607,083	—
Net appreciation from common collective trusts	2,499,649	—
Net appreciation from stock funds and self-directed accounts	3,709,733	—
Net appreciation from the Stable Value Fund	4,986,867	4,832,770
Net appreciation from the RAFI Enhanced Large Company Fund	3,047,179	329,422
Interest and dividend income	6,364,525	4,620,459
Total additions	100,043,463	59,390,912
<b>Deductions</b>		
Net depreciation from shares of registered investment companies	—	8,187,327
Net depreciation from common collective trusts	—	833,615
Net depreciation from stock funds and self-directed accounts	—	67,877
Distributions to withdrawing participants	39,415,895	35,753,739
Administrative expenses	721,700	828,453
Total deductions	40,137,595	45,671,011
Net increase	59,905,868	13,719,901
Transfers in from RS Electronics and TVC Communications, L.L.C. Plans (Note 8)	5,326,044	12,900,569
<b>Net assets available for benefits</b>		
Beginning of year	432,187,816	405,567,346
End of year	\$497,419,728	\$432,187,816

The accompanying notes are an integral part of these financial statements.



WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Notes to Financial Statements  
 December 29, 2012 and 2011

## 1. Major Features of the Plan

### Background

WESCO Distribution, Inc. Retirement Savings Plan (the “Plan”) was established as of February 28, 1994 (date of inception). At the date of inception, certain employees of the predecessor company became employees of WESCO Distribution, Inc. (the “Company”) and participants in the Plan. At the date of inception, all funds held by the prior plans of the predecessor company related to the employees of the Company were transferred to the Plan.

The Plan is a participant-directed defined contribution plan covering certain employees of the Company and former employees with a fund balance of at least \$5,000 who elected to maintain their funds in the Plan. Former employees cannot make contributions to the Plan.

Participation for eligible employees requires an employee to be scheduled to work at least 1,000 hours per year and requires an employee to be paid through the Plan sponsor's payroll system.

### Contributions

The Plan is subject to the Employee Retirement Income Security Act of 1974, as amended (“ERISA”). Participants may elect to make tax deferred contributions ranging from 1% up to the lesser of 50% of their eligible compensation or \$17,000 and \$16,500 for the Plan's fiscal years ended December 29, 2012 and 2011, respectively. The \$17,000 limit may be adjusted in future years by the Internal Revenue Service (“IRS”). The sum of the tax deferred contributions and the after-tax contributions cannot exceed 50% of the participant's eligible compensation. Subject to limitation, the Company will make matching contributions in an amount equal to 50% of a participant's total monthly contributions up to a maximum of 3% of their compensation. Also, the Company may, at the Board of Directors' discretion, make a discretionary contribution to the Plan provided certain predetermined profit levels are attained. Discretionary contributions of approximately \$16,589,000 and \$15,036,000 were made for the Plan's fiscal years ended December 29, 2012 and 2011, respectively.

The Plan includes a negative enrollment policy. Under this policy, if an individual does not submit an automatic enrollment waiver or elect a deferral rate, the employee will be automatically enrolled in the Plan at a 3% deferral rate. The deferral rate is increased by 1% each September 1 until the deferral rate equals 6%.

Participants who have attained age 50 before the close of the plan year are eligible to make catch-up contributions in addition to pre-tax contributions. A catch-up contribution is a pre-tax contribution that exceeds the annual deferral limit. A participant's total catch-up contribution cannot exceed \$5,500 in 2012 and 2011. The catch up contribution limits are determined by the IRS and then indexed for inflation. In addition to cash, in-kind contributions are permitted which may consist of stocks, bonds, property or other securities.

### Vesting

Participants are fully vested in the value of their contributions and related investment income at all times and vest in their allocated share of employer matching and discretionary contributions according to the following table:

Less than two years of service	0	%
Two years of service	20	%
Three years of service	40	%



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Four years of service	66	%
Five or more years of service	100	%

In conjunction with a leveraged recapitalization of the Company, all active employees as of June 5, 1998 became fully vested.

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WESCO Distribution, Inc.  
Retirement Savings Plan  
Notes to Financial Statements  
December 29, 2012 and 2011

## Distributions

A participant may not withdraw any amount from their vested account balance unless they are age 59½, retire, become deceased or disabled, terminate employment, or experience financial hardship.

A participant who qualifies for a hardship withdrawal is suspended from making contributions to the Plan for six months. Under present IRS rules, a "hardship" means an immediate and heavy need to draw on financial resources to meet obligations related to health, education, housing, or death of a family member.

A participant, upon termination of service, may either receive a lump-sum payment of their vested account balance or transfer their balance to the trustee or custodian of another eligible retirement plan.

## Forfeitures

Employer contributions forfeited by participants not vested at their termination date are used to reinstate previously forfeited account balances of former participants who have returned to the Company, reduce employer contributions in accordance with the Plan's provisions or pay Plan expenses. Total forfeitures that reduced employer contributions in both 2012 and 2011 were approximately \$1,184,000 and \$741,000, respectively. As of December 29, 2012, a balance of approximately \$590,000 was available to reduce employer contributions in 2013.

## Participant Accounts

An account is maintained for each participant, which is credited with the participant's and the employer's matching contributions and an allocation of employer's discretionary contributions, and plan earnings and charged with benefit payments and an allocation of plan losses and administrative expenses. Allocations are based on participant contributions or account balances, as defined by the Plan. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account balance.

## Plan Termination

Although the Company has not expressed any intent to do so, it has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event the Plan terminates, participants will become 100% vested in their accounts, and all vested assets shall be distributed to the participants in accordance with the terms of the Plan, or in such other manner, not inconsistent with the requirements of any applicable law or regulation, as the Company may in its sole discretion determine.

## 2. Summary of Significant Accounting Policies

### Accounting Principles

The financial statements of the Plan have been prepared in accordance with accounting principles generally accepted in the United States of America. The following are the significant accounting policies followed by the Plan:

#### Basis of Accounting

The accounting records of the Plan are maintained on the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make significant estimates and assumptions. These estimates may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported. Actual results could differ from those estimates.

WESCO Distribution, Inc.  
Retirement Savings Plan  
Notes to Financial Statements  
December 29, 2012 and 2011

### Investment Valuation and Income Recognition

The Plan has adopted a framework for measuring fair value under current accounting pronouncements that requires fair value measurements and enhanced disclosures about fair value measurements. This framework defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction. Disclosures include a fair value hierarchy which requires an entity to maximize the use of observable inputs when measuring fair value.

The three levels of inputs that may be used to measure fair value are as follows:

• Level 1 - Observable inputs such as quoted prices in active markets for identical investments that the Plan has the ability to access.

• Level 2 - Inputs include:

1. Quoted prices for similar assets or liabilities in active markets;
2. Quoted prices for identical or similar assets or liabilities in inactive markets;
3. Inputs, other than quoted prices in active markets, that are observable either directly or indirectly;
4. Inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.

• Level 3 - Unobservable inputs in which there is little or no market activity for the asset or liability, which require the reporting entity to develop its own estimates and assumptions relating to the pricing of the asset or liability, including assumptions regarding risk.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of December 29, 2012 and 2011.

• Common stocks, corporate bonds and U.S. government securities are valued at the closing price reported on the active market on which the individual securities are traded.

• Registered investment companies are valued at the net asset value of shares held by the Plan as of December 29.

• Common collective trusts are valued at fair value by determining the price of the underlying investments. Equities listed on an exchange are valued at the latest quoted sales price of the exchange on which the security is primarily traded. Securities that are not traded on the valuation date or securities that are not listed on an exchange are valued at the latest bid price provided by the trust's pricing service.

• The Stable Value Fund (Note 5) is valued based on the underlying securities which include corporate bonds, commercial mortgage-backed securities and government securities.

The RAFI Enhanced Large Company Fund is valued based on the underlying securities which include common stocks.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement as of the reporting date.

WESCO Distribution, Inc.  
Retirement Savings Plan  
Notes to Financial Statements  
December 29, 2012 and 2011

Investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit-responsive investment contracts, because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the plan. As required by current accounting pronouncements, the statement of net assets available for benefits presents the fair value of the investment contracts as well as the adjustment of the fully benefit-responsive investment contracts from fair value to contract value. The statement of changes in net assets available for benefits is prepared on a contract value basis.

Purchases and sales of securities are recorded on a trade date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded on an accrual basis.

Net Appreciation (Depreciation) in Value of Investments

The Plan presents in the statement of changes in net assets available for benefits the net appreciation (depreciation) in the fair value of its investments, consisting of realized gains (losses) and unrealized gains (losses) in the registered investment companies, common collective trusts, Stable Value Fund, RAFI Enhanced Large Company Fund, WESCO International stock and other common stocks.

Risks and Uncertainties

The Plan provides for various investment options in any combination of stocks, bonds, fixed income securities and other investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the near-term could materially affect (i) participants' account balances, and (ii) the amounts reported in the (a) statements of net assets available for benefits and the (b) statements of changes in net assets available for benefits.

Payment of Benefits

Benefits are recorded when paid.

Other

All administrative expenses were paid by the Plan during 2012 and 2011.

3. Tax Status

The IRS has determined and informed the Company by a letter dated November 15, 2012, that the Plan is designed in accordance with Section 401(a) of the Internal Revenue Code ("IRC") and, therefore, is exempt from federal taxes under provisions of Section 501(a). Accordingly, no provision for income taxes has been included in the Plan's financial statements. The Plan has been amended since receiving its determination letter. However, the Plan administrator and the Plan's tax counsel believe the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC.

Accounting principles generally accepted in the United States of America require plan management to evaluate tax positions taken by the plan and recognize a tax liability (or asset) if the plan has taken an uncertain position that more likely than not would not be sustained upon examination by a taxing authority. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The plan administrator

believes it is no longer subject to income tax examinations for years prior to 2010.

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WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Notes to Financial Statements  
 December 29, 2012 and 2011

#### 4. Investments

The following tables sets forth the fair value of the Plan's assets by level, as described in Note 2, as of December 29, 2012 and 2011:

	December 29, 2012		Total
	Level 1	Level 2	
Shares of registered investment companies			
Small growth	\$5,313,779	\$—	\$5,313,779
Small value	2,996,244	—	2,996,244
Large growth	39,507,432	—	39,507,432
Large value	17,145,276	—	17,145,276
Moderate allocation	67,974,104	—	67,974,104
Mid-cap value	20,706,056	—	20,706,056
Mid-cap growth	42,611,385	—	42,611,385
Foreign large blend	26,211,615	—	26,211,615
Intermediate-term bond	28,312,105	—	28,312,105
World bond	5,170,597	—	5,170,597
Total shares of registered investment companies	255,948,593	—	255,948,593
Common collective trusts			
Conservative allocation	—	5,348,021	5,348,021
Moderate allocation	—	12,905,154	12,905,154
Large blend	—	8,427,623	8,427,623
Total common collective trusts	—	26,680,798	26,680,798
Stock funds and self-directed accounts			
WESCO International Pooled Stock Fund	18,242,229	—	18,242,229
Self-directed accounts			
Cash and cash equivalents	1,231,640	—	1,231,640
Common stock			
Transportation	74,940	—	74,940
Food, beverages & tobacco	333,494	—	333,494
Building materials	70,089	—	70,089
Chemicals	35,097	—	35,097
Communications & media	267,537	—	267,537
Electronics & equipment	511,576	—	511,576
Energy	444,173	—	444,173



WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Notes to Financial Statements  
 December 29, 2012 and 2011

	December 29, 2012 (continued)		
	Level 1	Level 2	Total
Financial	615,395	—	615,395
Health care services	229,692	—	229,692
Industrial	125,790	—	125,790
Leisure & entertainment	206,380	—	206,380
Metals	194,543	—	194,543
Miscellaneous	98,605	—	98,605
Multi-industry	144,769	—	144,769
Retail	164,333	—	164,333
Utilities	407,079	—	407,079
Mutual funds:		—	
Fixed	460,397	—	460,397
Balanced	283,131	—	283,131
Equity	1,080,120	—	1,080,120
International	495,442	—	495,442
Total stock funds and self-directed accounts	25,716,451	—	25,716,451
Stable Value Fund	—	146,027,795	146,027,795
RAFI Enhanced Large Company Fund			
Cash and cash equivalents	—	196,552	196,552
Common stock			
Consumer discretionary	—	2,712,129	2,712,129
Consumer staples	—	2,197,265	2,197,265
Distribution services	—	338,896	338,896
Energy	—	2,279,133	2,279,133
Financials	—	5,051,539	5,051,539
Health care services	—	2,133,452	2,133,452
Industrials	—	2,841,503	2,841,503
Information technology	—	3,621,612	3,621,612
Materials	—	866,517	866,517
Telecommunication services	—	779,760	779,760
Utilities	—	1,520,190	1,520,190
Total RAFI Enhanced Large Company Fund	—	24,538,548	24,538,548
	\$281,665,044	\$197,247,141	\$478,912,185



WESCO Distribution, Inc.  
 Retirement Savings Plan  
 Notes to Financial Statements  
 December 29, 2012 and 2011

	December 29, 2011		Total
	Level 1	Level 2	
Shares of registered investment companies			
Small growth	\$3,963,931	\$—	\$3,963,931
Small value	2,278,256	—	2,278,256
Large growth	34,794,349	—	34,794,349
Large value	14,309,876	—	14,309,876
Moderate allocation	52,424,484	—	52,424,484
Mid-cap value	19,028,710	—	19,028,710
Mid-cap growth	38,768,312	—	38,768,312
Foreign large blend	22,296,936	—	22,296,936
Intermediate-term bond	23,230,499	—	23,230,499
World bond	1,794,093	—	1,794,093
Total shares of registered investment companies	212,889,446	—	212,889,446
Common collective trusts			
Conservative allocation	—	4,805,624	4,805,624
Moderate allocation	—	11,400,358	11,400,358
Large blend	—	8,219,768	8,219,768
Total common collective trusts	—	24,425,750	24,425,750
Stock funds and self-directed accounts			
WESCO International Pooled Stock Fund	17,276,264	—	17,276,264
Self-directed accounts			
Cash and cash equivalents	1,026,658	—	1,026,658
Preferred stock	2	—	2
Common stock			
Transportation	177,683	—	177,683
Food, beverages & tobacco	261,066	—	261,066
Building materials	46,302	—	46,302
Chemicals	47,703	—	47,703
Communications & media	154,569	—	154,569
Electronics & equipment	311,686	—	311,686
Energy	240,681	—	240,681
Financial	443,565	—	443,565
Health care services	497,795	—	497,795
Industrial	110,968	—	110,968
Leisure & entertainment	189,277	—	189,277
Metals	186,484	—	186,484
Miscellaneous	176,972	—	176,972