

FINANCIAL INSTITUTIONS INC

Form SC 13D/A

December 12, 2016

CUSIP No. 317585404 Page 1 of 12 Pages

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

SCHEDULE 13D/A

(Amendment No. 3)

(Rule 13d-101)

Under the Securities Exchange Act of 1934

Financial Institutions, Inc.

(Name of Issuer)

Common Stock, par value \$.01 per share

(Title of Class of Securities)

317585404

(CUSIP Number)

Clover Partners, L.P.

100 Crescent Court, Suite 575

Dallas, TX 75201

(Name, Address and Telephone Number of Person

Authorized to Receive Notices and Communications)

-with copies to-

Phillip M. Goldberg
Foley & Lardner LLP
321 North Clark Street
Suite 2800
Chicago, IL 60654-5313
(312) 832-4549

Peter D. Fetzer
Foley & Lardner
LLP
777 East Wisconsin
Avenue
Suite 3800
Milwaukee,
WI 53202-5306
(414) 297-5596

December 7, 2016

(Date of event which requires filing of this statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(b)(3) or (4), check the following box ☐.

The information required in the remainder of this cover page shall not be deemed to be “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended (the “Act”), or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act.

CUSIP No. 317585404 Page 2 of 12 Pages

1	NAME OF REPORTING PERSON	
	MHC Mutual Conversion Fund, L.P.	
2	CHECK THE APPROPRIATE BOX	(a) £
	IF A MEMBER OF A GROUP	(b) £
3	SEC USE ONLY	
4	SOURCE OF FUNDS	
	WC	
5	CHECK BOX IF DISCLOSURE OF	
	LEGAL PROCEEDINGS IS	
	REQUIRED PURSUANT TO ITEMS	£
	2(d) OR 2(e)	
6	CITIZENSHIP OR PLACE OF	
	ORGANIZATION	
	Texas	
NUMBER OF	7	SOLE VOTING POWER
SHARES		623,882
BENEFICIALLY	8	SHARED VOTING POWER
OWNED BY		0
EACH	9	SOLE DISPOSITIVE POWER
REPORTING		623,882
PERSON	10	SHARED DISPOSITIVE POWER
WITH		0
	AGGREGATE AMOUNT	
11	BENEFICIALLY OWNED BY	
	EACH REPORTING PERSON	
	623,882	
12	CHECK BOX IF THE	
	AGGREGATE AMOUNT IN ROW	£
	(11) EXCLUDES CERTAIN	
	SHARES	
13	PERCENT OF CLASS	
	REPRESENTED BY AMOUNT IN	
	ROW (11)	
	4.3%	
14	TYPE OF REPORTING PERSON	
	PN	

CUSIP No. 317585404 Page 3 of 12 Pages

1	NAME OF REPORTING PERSON	
	Clover Partners, L.P.	
2	CHECK THE APPROPRIATE BOX	(a) £
	IF A MEMBER OF A GROUP	(b) £
3	SEC USE ONLY	
4	SOURCE OF FUNDS	
	OO/AF	
5	CHECK BOX IF DISCLOSURE OF	
	LEGAL PROCEEDINGS IS	
	REQUIRED PURSUANT TO ITEMS [£]	
	2(d) OR 2(e)	
6	CITIZENSHIP OR PLACE OF	
	ORGANIZATION	
	Texas	
NUMBER OF	7 SOLE VOTING POWER	
SHARES	0	
BENEFICIALLY	8 SHARED VOTING POWER	
OWNED BY	623,882	
EACH	9 SOLE DISPOSITIVE POWER	
REPORTING	0	
PERSON	10 SHARED DISPOSITIVE POWER	
WITH	623,882	
	AGGREGATE AMOUNT	
11	BENEFICIALLY OWNED BY	
	EACH REPORTING PERSON	
	623,882	
12	CHECK BOX IF THE	
	AGGREGATE AMOUNT IN ROW	£
	(11) EXCLUDES CERTAIN	
	SHARES	
	PERCENT OF CLASS	
13	REPRESENTED BY AMOUNT IN	
	ROW (11)	
	4.3%	
14	TYPE OF REPORTING PERSON	
	PN, IA	

CUSIP No. 317585404 Page 4 of 12 Pages

1	NAME OF REPORTING PERSON	
	Clover Partners Management, L.L.C.	
2	CHECK THE APPROPRIATE BOX	(a) £
	IF A MEMBER OF A GROUP	(b) £
3	SEC USE ONLY	
4	SOURCE OF FUNDS	
	OO/AF	
5	CHECK BOX IF DISCLOSURE OF	
	LEGAL PROCEEDINGS IS	
	REQUIRED PURSUANT TO ITEMS [£]	
	2(d) OR 2(e)	
6	CITIZENSHIP OR PLACE OF	
	ORGANIZATION	
	Texas	
NUMBER OF	7	SOLE VOTING POWER
SHARES	0	
BENEFICIALLY	8	SHARED VOTING POWER
OWNED BY	623,882	
EACH	9	SOLE DISPOSITIVE POWER
REPORTING	0	
PERSON	10	SHARED DISPOSITIVE POWER
WITH	623,882	
	AGGREGATE AMOUNT	
11	BENEFICIALLY OWNED BY	
	EACH REPORTING PERSON	
	623,882	
12	CHECK BOX IF THE	
	AGGREGATE AMOUNT IN ROW	£
	(11) EXCLUDES CERTAIN	
	SHARES	
13	PERCENT OF CLASS	
	REPRESENTED BY AMOUNT IN	
	ROW (11)	
	4.3%	
14	TYPE OF REPORTING PERSON	
	CO	

CUSIP No. 317585404 Page 5 of 12 Pages

1	NAME OF REPORTING PERSON	
	Johnny Guerry	
2	CHECK THE APPROPRIATE BOX	(a) £
	IF A MEMBER OF A GROUP	(b) £
3	SEC USE ONLY	
4	SOURCE OF FUNDS	
	OO/AF	
5	CHECK BOX IF DISCLOSURE OF	
	LEGAL PROCEEDINGS IS	
	REQUIRED PURSUANT TO ITEMS	£
	2(d) OR 2(e)	
6	CITIZENSHIP OR PLACE OF	
	ORGANIZATION	
	USA	
NUMBER OF	7	SOLE VOTING POWER
SHARES	0	
BENEFICIALLY	8	SHARED VOTING POWER
OWNED BY	623,882	
EACH	9	SOLE DISPOSITIVE POWER
REPORTING	0	
PERSON	10	SHARED DISPOSITIVE POWER
WITH	623,882	
	AGGREGATE AMOUNT	
11	BENEFICIALLY OWNED BY	
	EACH REPORTING PERSON	
	623,882	
12	CHECK BOX IF THE	
	AGGREGATE AMOUNT IN ROW	£
	(11) EXCLUDES CERTAIN	
	SHARES	
13	PERCENT OF CLASS	
	REPRESENTED BY AMOUNT IN	
	ROW (11)	
	4.3%	
14	TYPE OF REPORTING PERSON	
	IN	

CUSIP No. 317585404 Page 6 of 12 Pages

1	NAME OF REPORTING PERSON	
	Terry Philen	
2	CHECK THE APPROPRIATE BOX	(a) £
	IF A MEMBER OF A GROUP	(b) £
3	SEC USE ONLY	
4	SOURCE OF FUNDS	
	OO/AF	
5	CHECK BOX IF DISCLOSURE OF	
	LEGAL PROCEEDINGS IS	
	REQUIRED PURSUANT TO ITEMS	£
	2(d) OR 2(e)	
6	CITIZENSHIP OR PLACE OF	
	ORGANIZATION	
	USA	
NUMBER OF	7	SOLE VOTING POWER
SHARES	0	
BENEFICIALLY	8	SHARED VOTING POWER
OWNED BY	0	
EACH	9	SOLE DISPOSITIVE POWER
REPORTING	0	
PERSON	10	SHARED DISPOSITIVE POWER
WITH	0	
	AGGREGATE AMOUNT	
11	BENEFICIALLY OWNED BY	
	EACH REPORTING PERSON	
	0	
12	CHECK BOX IF THE	
	AGGREGATE AMOUNT IN ROW	£
	(11) EXCLUDES CERTAIN	
	SHARES	
	PERCENT OF CLASS	
13	REPRESENTED BY AMOUNT IN	
	ROW (11)	
	0%	
14	TYPE OF REPORTING PERSON	
	IN	

CUSIP No. 317585404 Page 7 of 12 Pages

SCHEDULE 13D

This amended Schedule 13D (this "Schedule 13D") is being filed on behalf of MHC Mutual Conversion Fund, L.P., a Texas limited partnership (the "Fund"), Clover Partners, L.P., a Texas limited partnership and the general partner of the Fund (the "GP"), Clover Partners Management, L.L.C., a Texas limited liability company and the general partner of the GP ("Clover"), and Johnny Guerry, the managing partner of Clover (collectively, the "MHC Mutual Conversion Fund Group"), relating to common stock (\$.01 par value) (the "Common Stock") of Financial Institutions, Inc., a New York corporation (the "Company" or "Issuer").

Specifically, this Schedule 13D relates to Common Stock of the Issuer purchased by the GP through the account of the Fund. The Fund may direct the vote and disposition of the 623,882 shares of Common Stock it holds directly. The GP serves as the investment adviser and general partner to the Fund and may direct the vote and disposition of the 623,882 shares of Common Stock held by the Fund. Clover serves as the general partner of the GP and may direct the GP to direct the vote and disposition of the 623,882 shares of Common Stock held by the Fund. As the managing partner of Clover, Mr. Guerry may direct the vote and disposition of the 623,882 shares of Common Stock held by the Fund.

This Schedule 13D is being filed on behalf of Terry Philen to reflect the fact that Mr. Philen and the MHC Mutual Conversion Fund Group are no longer deemed to constitute a "group" for purposes of Section 13(d)(3) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), because the MHC Mutual Conversion Fund Group is no longer conducting a proxy solicitation.

With this amendment, the MHC Mutual Conversion Fund Group is amending the disclosures to report that it no longer holds more than 5% of the Common Stock of the Company. So, upon the filing of this amendment, the MHC Mutual Conversion Fund Group, and each person that comprises the MHC Mutual Conversion Fund Group, will cease to be a reporting person with regard to the Common Stock.

Item 1. Security and Issuer

Securities acquired: Common Stock

Issuer: Financial Institutions, Inc.
220 Liberty Street
Warsaw, New York 14569

Item 2. Identity and Background

(a)-(b) This Schedule 13D is jointly filed by the parties identified below.

The MHC Mutual Conversion Fund Group expressly disclaims beneficial ownership of Common Stock held by Mr. Philen, if any. The Common Stock reported herein as being beneficially owned by the MHC Mutual Conversion Fund Group does not include any Common Stock held by Mr. Philen.

The MHC Mutual Conversion Fund Group consists of the Fund, the GP, Clover and Mr. Guerry. Because Mr. Guerry is the managing partner of Clover, which is the general partner of the GP (with Mr. Guerry, the Fund and Clover hereinafter referred to as the “Controlling Persons”), the Controlling Persons may be deemed, pursuant to Rule 13d-3 of the Exchange Act, to be the beneficial owners of all of the Common Stock held by the Fund.

Each of the persons identified in this Schedule 13D is sometimes referred to as a “Reporting Person” and, collectively, as the “Reporting Persons.” Each of the Reporting Persons is a party to that certain Joint Filing Agreement attached as Exhibit 99.1 to Amendment No. 1 to this Schedule 13D, as filed with the Securities and Exchange Commission on April 5, 2016.

The principal place of business for each member of the MHC Mutual Conversion Fund Group is 100 Crescent Court, Suite 575, Dallas, TX 75201.

The principal place of business of Mr. Philen is 12001 N. Central Expressway, Suite 1120, Dallas, Texas 75243.

(c) The principal occupation of Mr. Guerry is serving as the managing partner of Clover. The principal business of Clover is acting as the general partner of the GP. The principal business of the GP is investment management. The principal business of the Fund is investing in securities.

Mr. Philen serves as the Chief Financial Officer of Custom Extrusions Holdings, LLC.

(d) During the last five years, none of the Reporting Persons have been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

(e) During the last five years, none of the Reporting Persons have been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and, as a result of such proceeding, were or are subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

(f) The Fund, the GP and Clover are organized under the laws of the State of Texas. Mr. Guerry and Mr. Philen are each a citizen of the United States of America.

Item 3. Source and Amount of Funds

As of December 8, 2016, the Fund had invested \$15,757,670 (inclusive of brokerage commissions) in Common Stock of the Issuer. The source of these funds was the working capital of the Fund.

Item 4. Purpose of the Transaction

The MHC Mutual Conversion Fund Group purchased the Common Stock for investment purposes. The MHC Mutual Conversion Fund Group's intent is to influence the policies of the Issuer and assert shareholder rights, with a goal of maximizing the value of the Common Stock.

Consistent with its investment purpose, the MHC Mutual Conversion Fund Group has engaged and will continue to engage in communications with one or more officers of the Issuer and/or one or more members of the board of directors of the Issuer (the "Board"), and/or one or more representatives of the Issuer regarding the Issuer, including, but not limited to its business, management, operations, assets, capitalization, financial condition, governance, strategy and future plans. The MHC Mutual Conversion Fund Group has discussed and will continue to discuss ideas that, if effectuated, may result in any of the following: a sale or transfer of a material amount of assets of the Issuer and/or changes in the Board or management of the Issuer.

The Reporting Persons may purchase, sell or transfer Common Stock beneficially owned by them from time to time in public transactions depending on economic considerations and, subject to the below, the results of such communications. Any such transactions may be effected at any time or from time to time subject to any applicable limitations imposed on the sale of the Common Stock by applicable law.

The Reporting Persons may purchase, sell or transfer Common Stock beneficially owned by them from time to time in public transactions depending on economic considerations and, subject to the below, the results of such communications. Any such transactions may be effected at any time or from time to time subject to any applicable limitations imposed on the sale of the Common Stock by applicable law.

Except to the extent the foregoing may be deemed a plan or proposal, the Reporting Persons have no plans or proposals which relate to, or could result in, any of the matters referred to in paragraphs (a) through (j), inclusive, of the instructions to Item 4 of the Schedule 13D. The Reporting Persons may, at any time and from time to time, review or reconsider their position and/or change their purpose and/or formulate plans or proposals with respect thereto.

Item 5. Interest in Securities of the Issuer

(a) - (b) The MHC Mutual Conversion Fund Group beneficially owns 623,882 shares of Common Stock, which represents 4.3% of the Issuer's outstanding shares of Common Stock.

The percentage of beneficial ownership of the MHC Mutual Conversion Fund Group, as reported in this Schedule 13D, was calculated by dividing (i) the total number of shares of Common Stock beneficially owned by the MHC Mutual Conversion Fund Group as set forth in this Schedule 13D, by (ii) the 14,527,719, shares of Common Stock outstanding as of October 28, 2016, according to the Issuer's Form 10-Q filed with the Securities and Exchange Commission on November 4, 2016.

The GP, in its capacity as investment manager and general partner to the Fund has power to vote the 623,882 shares of Common Stock and the power to dispose of the 623,882 shares of Common Stock held in the Fund. Clover, in its capacity as general partner of the GP and Mr. Guerry, as the managing partner of Clover, may each be deemed to beneficially own the Common Stock held in the Fund.

(c) Set forth below are all of the transactions in the Common Stock effected by the MHC Mutual Conversion Fund Group during the past 60 days:

Trade Date	Number of Shares Sold	Price per Share	Where and How Transaction Effected
11/14/2016	2,245	\$31.17	Open Market Sale
11/15/2016	9,224	\$31.01	Open Market Sale
11/16/2016	344	\$31.00	Open Market Sale
11/17/2016	500	\$31.00	Open Market Sale
11/22/2016	14,932	\$30.76	Open Market Sale
11/23/2016	514	\$30.79	Open Market Sale
11/25/2016	6,608	\$30.75	Open Market Sale
11/30/2016	8,052	\$30.75	Open Market Sale
12/01/2016	31,453	\$30.75	Open Market Sale
12/02/2016	13,328	\$30.75	Open Market Sale
12/05/2016	10,113	\$32.16	Open Market Sale
12/06/2016	23,537	\$32.30	Open Market Sale
12/07/2016	35,548	\$32.96	Open Market Sale
12/08/2016	15,519	\$33.52	Open Market Sale

The filing of this Schedule 13D shall not be construed as admission that the GP, Clover, or Mr. Guerry is for the purposes of Section 13(d) or 13(g) of the Exchange Act the beneficial owner of any of the 623,882 shares of Common Stock owned by the Fund. Pursuant to Rule 13d-4, the GP, Clover, and Mr. Guerry disclaim all such beneficial ownership.

(d) No person other than the Reporting Persons is known to have the right to receive, or the power to direct the receipt of dividends from, or proceeds from the sale of, the Common Stock.

(e) Not applicable.

Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

With respect to the Fund, GP is entitled to (1) an allocation of a portion of profits, if any, and (2) a management fee based upon a percentage of total capital.

Other than the foregoing agreements and arrangements, and the Joint Filing Agreement, there are no contracts, arrangements, understandings or relationships among the persons named in Item 2 hereof and between such persons and any person with respect to any securities of the Issuer.

Item 7. Material to be Filed as Exhibits

Exhibit No. Description

Exhibit 99.1 Joint Filing Agreement by and among the Reporting Persons.*

Exhibit 99.2 Board Letter dated December 16, 2015.*

Exhibit 99.3 Nomination Letter to Financial Institutions, Inc. dated April 1, 2016.*

Exhibit 99.4 Board Letter dated April 13, 2016.*

* Previously filed.

CUSIP No. 317585404 Page 12 of 12 Pages

SIGNATURES

After reasonable inquiry and to the best of their knowledge and belief, each of the undersigned certifies that the information set forth in this statement is true, complete and correct.

Dated: December 9, 2016

MHC Mutual Conversion Fund, L.P.

By: Clover Partners, L.P.

By: Clover Partners Management, L.L.C., general partner

By: /s/ John Guerry

Name: John Guerry

Title: Managing Partner

Clover Partners, L.P.

By: Clover Partners Management, L.L.C., general partner

By: /s/ John Guerry

Name: John Guerry

Title: Managing Partner

Clover Partners Management, L.L.C.

By: /s/ John Guerry

Name: John Guerry

Title: Managing Partner

/s/ Johnny Guerry

Johnny Guerry

/s/ Terry Philen

Terry Philen