

GREAT AMERICAN FINANCIAL RESOURCES INC
Form 10-K
March 07, 2006

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

For the Fiscal Year Ended
December 31, 2005

Commission File
No. 1-11632

Incorporated under
the Laws of Delaware

IRS Employer I.D.
No. 06-1356481

250 East Fifth Street, Cincinnati, Ohio 45202

(513) 333-5300

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange
on which Registered

Great American Financial Resources, Inc.:

Common Stock, Par Value \$1.00 Per Share

New York

AAG Holding Company, Inc. (Guaranteed By Registrant):

7-1/2% Senior Notes due November 5, 2033

New York

7-1/4% Senior Notes due January 23, 2034

New York

Other Securities for which reports are submitted pursuant to Section 15(d) of the Act:

American Annuity Group Capital Trust II (Guaranteed by Registrant):

8-7/8% Trust Preferred Securities

AAG Holding Company, Inc. (Guaranteed by Registrant):

6-7/8% Senior Notes due June 1, 2008

Securities Registered Pursuant to Section 12(g) of the Act:

None

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

Indicate by check mark whether the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ___ No X

Indicate by check mark whether the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the act. Yes ___ No X

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X No ___

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the Registrant is an accelerated filer. Yes X No ___

Indicate by check mark whether the Registrant is a shell company. Yes ___ No X

The aggregate market value of the Registrant's Common Stock held by non-affiliates as of the Registrant's most recently completed second fiscal quarter (June 30, 2005) was approximately \$168 million (based upon non-affiliate holdings of 8,469,853 shares and a market price of \$19.81 per share).

As of February 1, 2006, there were 47,276,293 shares of the Registrant's Common Stock outstanding, including 38,565,995 owned by its Parent Company.

Documents Incorporated by Reference:

Proxy Statement for the 2006 Annual Meeting of Stockholders (portions of which are incorporated by reference into Part III hereof).

GREAT AMERICAN FINANCIAL RESOURCES, INC.

INDEX TO ANNUAL REPORT

ON FORM 10-K

| | <u>Page</u> |
|----------------------|-------------|
| <u>Part I</u> | |
| Item 1. Business | 1 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | |
|----------|---|------|
| Item 1A. | Risk Factors | 4 |
| Item 1B. | Unresolved Staff Comments | None |
| Item 2. | Properties | 6 |
| Item 3. | Legal Proceedings | 7 |
| Item 4. | Submission of Matters to a Vote of Security Holders | None |

Part II

| | | |
|----------|--|------|
| Item 5. | Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 7 |
| Item 6. | Selected Financial Data | 9 |
| Item 7. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 10 |
| Item 7A. | Quantitative and Qualitative Disclosures about Market Risk | 23 |
| Item 8. | Financial Statements and Supplementary Data | 25 |
| Item 9. | Changes in and Disagreements with Accountants on Accounting and Financial Disclosure | None |
| Item 9A. | Evaluation of Disclosure Controls and Procedures | 25 |
| Item 9B. | Other Information | None |

Part III

| | | |
|----------|--|-----|
| Item 10. | Directors and Executive Officers of the Registrant | S-1 |
| Item 11. | Executive Compensation | S-1 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | S-1 |
| Item 13. | Certain Relationships and Related Transactions | S-1 |
| Item 14. | Principal Accountant Fees and Services | S-1 |

Part IV

| | | |
|----------|---|-----|
| Item 15. | Exhibits, Financial Statement Schedules | S-1 |
|----------|---|-----|

FORWARD-LOOKING STATEMENTS

This Form 10-K, chiefly in Items 1, 3, 5, 7 and 8, contains certain forward-looking statements that are subject to numerous assumptions, risks or uncertainties. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. Some of the forward-looking statements can be identified by the use of forward-looking words such as "anticipates", "believes", "expects", "estimates", "intends", "plans", "seeks", "could", "may", "should", "will", or the negative version of those words or other comparable terminology. Such forward-looking statements relate to: expectations concerning market and other conditions and their effect on future premiums, revenues, earning and investment activities; recoverability of asset values; mortality and the adequacy of reserves for environmental pollution.

Actual results could differ materially from those contained in or implied by such forward-looking statements for a variety of factors including:

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

- changes in economic conditions, including interest rates, performance of securities markets, and the availability of capital;
- trends in persistency, mortality and morbidity;
- regulatory actions;
- changes in regulatory and legal environments;
- tax law changes;
- changes in laws governing retirement savings vehicles;
- cost of environmental clean-up at former manufacturing sites operated by the Company's predecessor;
- availability of reinsurance and ability of reinsurers to pay their obligations;
- competitive pressures; and
- changes in debt and claims paying ratings.

Forward-looking statements included in this Form 10-K are made only as of the date of this report and under Section 27A of The Securities Act and Section 21E of the Exchange Act; we do not have any obligation to update any forward-looking statement to reflect subsequent events or circumstances.

PART I

ITEM 1

Business

Please refer to "Forward-Looking Statements" following the index in front of this Form 10-K.

Introduction

Great American Financial Resources, Inc. ("GAFRI" or "the Company"), which was incorporated as a Delaware corporation in 1987, is an 82%-owned subsidiary of American Financial Group, Inc. ("AFG"). GAFRI is a holding company that markets retirement products, primarily fixed and variable annuities, and various forms of supplemental insurance through its subsidiaries listed below. GAFRI and its insurance subsidiaries employed approximately 815 people (primarily in Cincinnati, Ohio and Austin, Texas) as of February 1, 2006. SEC filings, news releases, GAFRI's Code of Ethics applicable to directors, officers and employees and other information may be accessed free of charge through GAFRI's Internet site at: www.gafri.com. Information on GAFRI's Internet site is not part of this Form 10-K.

GAFRI's primary insurance subsidiaries include Great American Life Insurance Company ("GALIC"), Annuity Investors Life Insurance Company ("AILIC"), Loyal American Life Insurance Company and United Teacher Associates Insurance Company ("UTA"). All of these companies sell their products through independent producers.

Following is certain information concerning these subsidiaries (dollars in millions).

| <u>Company</u> | <u>Year Acquired</u> | <u>AM Best Rating</u> | <u>Headquarters</u> | <u>GAAP</u> | | <u>Statutory</u> | | <u>Policies in Force</u> | <u>Principal Products</u> |
|----------------|----------------------|-----------------------|---------------------|-------------------|---------------|--------------------|-----------------|--------------------------|-----------------------------|
| | | | | <u>(1) Assets</u> | <u>Equity</u> | <u>(2) Capital</u> | <u>Premiums</u> | | |
| GALIC | 1992 | A (Excellent) | Cincinnati, OH | \$8,809 | \$1,211 | \$723 | \$669 | 395,000 | Fixed and indexed annuities |
| AILIC | 1994 | A (Excellent) | Cincinnati, OH | \$1,498 | \$ 109 | \$ 45 | \$208 | 79,000 | Fixed, variable annuities |
| UTA | 1999 | A-(Excellent) | Austin, TX | \$ 598 | \$ 133 | \$ 66 | \$232 | 220,000 | Supplemental insurance |

LOYAL 1995 A (Excellent) Austin, TX \$ 514 \$ 63 \$ 46 \$ 38 185,000 Supplemental insurance

(1) As reported in accordance with Generally Accepted Accounting Principles; excludes unrealized gains on fixed maturity investments.

(2) As reported in accordance with Statutory Accounting Principles; capital includes Asset Valuation Reserves; premiums are shown net of reinsurance.

Statutory premiums over the last three years were as follows (in millions):

| | | <u>Premiums</u> | |
|--|--------------------|--------------------|--------------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Traditional single premium fixed annuities | \$ 437 | \$ 401 | \$ 526 |
| 403(b)fixed annuities | 242 | 255 | 213 |
| Variable annuities | 92 | 105 | 122 |
| Indexed-annuities | 78 | 6 | 7 |
| Supplemental insurance | 254 | 229 | 218 |
| Life insurance | <u>44</u> | <u>47</u> | <u>50</u> |
| Total | <u>\$1,147</u> | <u>\$1,043</u> | <u>\$1,136</u> |

Sale of Subsidiary

In January 2006, GAFRI sold its subsidiary, Great American Life Assurance Company of Puerto Rico ("GA-PR"). See "Discontinued Operations - Puerto Rican Insurance Subsidiary". The tables above exclude information on GA-PR.

Annuities

GAFRI's principal products are Flexible Premium Deferred Annuities ("FPDAs") and Single Premium Deferred Annuities ("SPDAs"). Annuities are long-term retirement savings instruments that benefit from income accruing on a tax-deferred basis. The issuer of the annuity collects premiums, credits interest or earnings on the policy and pays out a benefit upon death, surrender or annuitization. FPDAs are characterized by premium payments that are flexible in both amount and timing as determined by the policyholder and generally made through payroll deductions. SPDAs are generally issued in exchange for a one-time lump-sum premium payment.

Annuity contracts are generally classified as either fixed rate (including indexed) or variable. With a traditional fixed rate annuity, the Company seeks to maintain a desired

crediting rates that it has the option to change after any initial guarantee period (subject to minimum interest rate guarantees); (ii) designing annuity products that encourage persistency and (iii) maintaining an appropriate matching of assets and liabilities.

In addition to traditional fixed rate annuities, GAFRI offers indexed annuities and variable annuities. An indexed annuity provides policyholders with a crediting rate tied, in part, to the performance of an existing market index while protecting against the related downside risk through a guarantee of principal (excluding surrender charges). GAFRI purchases call options designed to offset substantially all of the increases in the liabilities associated with indexed annuities.

With a variable annuity, the earnings credited to the policy vary based on the investment results of the underlying investment options chosen by the policyholder, generally without any guarantee of principal except in the case of death of the insured annuitant. Premiums directed to the underlying investment options maintained in separate accounts are invested in funds managed by various independent investment managers. GAFRI earns a fee on amounts deposited into separate accounts. Subject to contractual provisions, policyholders may also choose to direct all or a portion of their premiums to various fixed rate options, in which case GAFRI earns a spread on amounts deposited.

The majority of GAFRI's flexible premium deferred annuities are sold in the qualified markets under sections 403(b), 457 and 401(k) of the Internal Revenue Code. In the 403(b) and 457 markets, schools, government agencies and certain other not-for-profit organizations may allow employees to save for retirement through contributions made on a before-tax basis. GAFRI's 403(b) operations sell annuities primarily to teachers in the kindergarten through twelfth grade (K-12) market. According to the Bureau of Labor Statistics, the K-12 teacher market will be the fastest growing job segment in the country through the year 2012. In the 401(k) market, both for-profit and not-for-profit organizations may establish qualified retirement plans where employees are eligible to save for retirement through contributions made primarily on a before-tax basis. For federal income tax purposes, before-tax contributions and earnings are not included in the employee's taxable income until amounts are withdrawn.

GAFRI sells its fixed rate annuities primarily through a network of 165 managing general agents ("MGAs") who, in turn, direct approximately 1,650 actively producing independent agents. The top 15 MGAs accounted for approximately two-thirds of GAFRI's fixed rate annuity premiums in 2005. No one MGA represented more than 15% of total fixed annuity premiums in 2005.

The Company offers its variable annuity as an ancillary product solely through its 403(b) and 401(k) sales channels. Nearly one-half of GAFRI's variable annuity sales in 2005 were made through the Company's wholly-owned subsidiary, Great American Advisors, Inc. ("GAA"). GAA is a broker/dealer licensed in all 50 states to sell stocks, bonds, options, mutual funds and variable insurance contracts through independent representatives and financial institutions. GAA also acts as the principal underwriter and distributor for the Company's variable annuity products.

GAFRI is licensed to sell its fixed annuity products in all 50 states; it is licensed to sell its variable products in all states except New York and Vermont. In 2005, no individual state accounted for more than 10% of GAFRI's annuity premiums other than California (16%), Washington (13%) and Texas (10%). At December 31, 2005, GAFRI had approximately 370,000 annuity policies in force.

For additional information on GAFRI's annuity operations, see Items 7 and 7A and Note E to the Financial Statements.

Supplemental Insurance

UTA offers a variety of supplemental insurance products and annuities through independent agents. UTA's principal health products include coverage for Medicare supplement, cancer and long-term care. UTA utilizes endorsements from various state retired teachers associations to sell some of its products.

Loyal American Life Insurance Company offers a variety of supplemental health and life products. The principal products sold by Loyal include cancer, accidental injury, short-term disability and hospital indemnity. Together, UTA and Loyal employ more than 230 people in Austin.

2

For additional information on GAFRI's Supplemental Insurance Operations, see Item 7 and Note E to the Financial Statements.

Life Operations

Although GALIC's life division no longer issues new life insurance policies, it continues to service and accept renewal premiums on its in-force block of approximately 185,000 policies and \$32 billion gross (\$10 billion net) of life insurance in force.

Discontinued Puerto Rican Insurance Operations

In December 2005, GAFRI announced it had reached an agreement to sell its subsidiary, GA-PR, to Triple-S Management Corporation, also of Puerto Rico, for \$37.5 million in cash. The sale was completed in January 2006. During 2005, GAFRI received dividends from GA-PR totaling \$100 million. GAFRI acquired GA-PR in 1997 for approximately \$50 million. There was no material after-tax gain or loss on the sale. For additional information on GA-PR, see Note C to the Financial Statements.

Former Manufacturing Operations

The Company's balance sheet includes a liability of approximately \$15 million at December 31, 2005 for the estimated future costs of environmental clean-up activities at certain sites from the Company's former manufacturing operations as well as third-party sites. See Note N to the Financial Statements.

Investments

Investments comprise almost 90% of the Company's assets (excluding variable annuity separate account assets) and are the principal source of income. See Items 7 and 7A and Note F to the Financial Statements for more information on the Company's investment portfolio.

Competition

The Company's principal insurance subsidiaries ("Insurance Companies") operate in highly competitive markets. They compete with other insurers and financial institutions based on many factors, including: (i) ratings; (ii) financial strength; (iii) reputation; (iv) service to policyholders and agents; (v) product design (including interest rates credited and premium rates charged); (vi) commissions; and (vii) number of school districts in which a company has approval to sell. Since policies are marketed and distributed primarily through independent agents, the Insurance Companies must also compete for agents.

No single insurer dominates the markets in which the Insurance Companies compete. Competitors include: (i) individual insurers and insurance groups; (ii) mutual funds; and (iii) other financial institutions. In a broader sense, GAFRI's Insurance Companies compete for retirement savings with a variety of financial institutions offering a full range of financial services. Financial institutions have demonstrated a growing interest in marketing investment and savings products other than traditional deposit accounts.

Sales of annuities, including renewal premiums, are affected by many factors, including: (i) competitive annuity products and rates; (ii) the general level and volatility of interest rates, and the shape of the yield curve; (iii) the favorable tax treatment of annuities; (iv) commissions paid to agents; (v) services offered; (vi) ratings from independent insurance rating agencies; (vii) other alternative investments; (viii) performance of the equity markets; (ix) media coverage of annuities; (x) regulatory developments regarding suitability and the sales process; and (xi) general economic conditions.

Regulation

The Insurance Companies are subject to comprehensive regulation under the insurance laws of their states of domicile and the other states in which they operate. These laws, in general, require approval of the particular insurance regulators prior to certain actions such as the payment of dividends in excess of statutory limitations, (see Footnote O to the Financial Statements), continuing service arrangements with affiliates and certain other transactions. Regulation and supervision are administered by a state insurance commissioner who has broad statutory powers with respect to granting and revoking licenses, approving forms of insurance contracts and determining types and amounts of business that may be conducted in light of the financial strength and size of the particular company.

3

State insurance departments periodically examine the business and accounts of the Insurance Companies and require such companies to submit detailed annual financial statements prepared in accordance with statutory requirements. State insurance laws also regulate the character of each insurance company's investments, reinsurance and security deposits.

Many of the Company's other subsidiaries are subject to regulation by various state, federal and other regulatory authorities. Insurance agency subsidiaries are regulated by state insurance departments. GAA is subject to the rules of the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and the securities laws of the states in which it transacts business. AILIC's variable separate accounts and variable annuity products are subject to the rules and regulations of the Securities and Exchange Commission. In addition, AILIC's variable annuity products are subject to the "Blue Sky" laws of the states in which its products are sold.

The regulatory framework under which the Insurance Companies operate continues to evolve. One of the National Association of Insurance Commissioner's ("NAIC") major roles is to develop model laws and regulations affecting insurance company operations and encourage uniform regulation through the adoption of such model laws in all states. As part of the overall insurance regulatory process, the NAIC forms numerous task forces to review, analyze and recommend changes to a variety of areas affecting both the operating and financial aspects of insurance companies.

Uncertainties

GAFRI's businesses are subject to various uncertainties, including regulatory, legislative, environmental and tax law developments. While it is not possible to predict what changes will come in these areas, some could possibly have a material impact on GAFRI and its businesses. See "Item 1A" below and "Item 7 - Uncertainties."

ITEM 1A

Risk Factors

Following is a discussion of the most significant risk factors to investors in GAFRI securities.

Intense competition could adversely affect GAFRI's profitability

. GAFRI's Insurance Companies compete with individual insurers and insurance groups, mutual funds and other financial institutions. Some of GAFRI's competitors have more capital and greater resources than GAFRI, and may offer a broader range of products and lower prices than GAFRI offers. If competition limits GAFRI's ability to write new or renewal business at adequate rates, its results of operations could be adversely affected.

GAFRI's premiums could be negatively affected if it is not able to attract and retain independent agents.

GAFRI's reliance on the independent agency market makes it vulnerable to a reduction in the amount of business written by agents. Many of GAFRI's competitors also rely significantly on the independent agency market. Accordingly, GAFRI must compete with other insurance carriers for independent agents' business. Some of its competitors offer a wider variety of products, lower price for insurance coverage or higher commissions. Loss of a substantial portion of the business that GAFRI writes through independent agents could adversely affect GAFRI's premiums and profitability.

GAFRI is subject to comprehensive regulation and its ability to earn profits may be restricted by these regulations.

GAFRI is subject to comprehensive regulation by government agencies in the states where its insurance company subsidiaries are domiciled and where these subsidiaries issue policies and handle claims. GAFRI must obtain prior approval for certain corporate actions. The regulations may limit GAFRI's ability to obtain rate increases or to take other actions designed to increase GAFRI's profitability.

There can be no assurance that existing insurance-related laws and regulations will not become more restrictive in the future or that new restrictive laws will not be enacted and, therefore, it is not possible to predict the potential effects of these laws and regulations. The costs of compliance or the failure to comply with existing or future regulations could harm GAFRI's financial results and its reputation with customers. See "Item 1 - Regulation" and "Item 7 - Uncertainties" for further discussion.

4

As a holding company, GAFRI is dependent on the results of operations of its insurance company subsidiaries to meet its obligations and pay future dividends.

GAFRI is a holding company and a legal entity separate and distinct from its insurance company subsidiaries. As a holding company without significant operations of its own, GAFRI's principal sources of funds are dividends and other distributions from its insurance company subsidiaries. As discussed in "Item 1-Regulation", state insurance laws limit the ability of insurance companies to pay dividends or other distributions and require insurance companies to maintain specified levels of statutory capital and surplus. GAFRI's rights to participate in any distribution of assets of its insurance company subsidiaries are subject to prior claims of policyholders and creditors (except to the extent that its rights, if any, as a creditor are recognized). Consequently, GAFRI's ability to pay debts, expenses and cash dividends to its shareholders may be limited.

GAFRI's failure to maintain a commercially acceptable insurance financial strength rating could negatively affect its ability to compete successfully.

As discussed under "Management's Discussion and Analysis - Independent Ratings," financial strength ratings are an important factor in establishing the competitive position of insurance companies and may be expected to have an effect on an insurance company's sales. A downgrade in GAFRI's insurers' claims-paying and financial strength ratings could significantly reduce GAFRI's business volumes, adversely impact GAFRI's ability to access the capital markets and increase GAFRI's borrowing costs.

Variations from the actuarial assumptions used to establish certain assets and liabilities in GAFRI's annuity and

supplemental insurance business could negatively impact GAFRI's financial results.

The earnings on certain products sold by GAFRI's annuity, supplemental insurance and run-off life businesses depend significantly upon the extent to which actual experience is consistent with the assumptions used in setting reserves and establishing and amortizing deferred policy acquisition costs ("DPAC"). These assumptions relate to investment yields (and spreads over fixed annuity crediting rates), mortality, surrenders, annuitizations and, on some policies, morbidity. Developing such assumptions is complex and involves information obtained from company-specific and industry-wide data, as well as general economic information. These assumptions, and therefore GAFRI's results of operations, could be negatively impacted by changes in any of the factors listed above. For example, GAFRI recorded pretax non-cash charges in 2005 of (i) \$15.8 million to DPAC and annuity liabilities due primarily to the negative effect of lower interest rates on expected future profits of its fixed annuity operations and (ii) \$13.6 million due to an unexpected increase in mortality in its run-off life operations.

Adverse securities market conditions can have significant negative effects on GAFRI's investment portfolio.

GAFRI's results of operations depend in part on the performance of its invested assets. As of December 31, 2005, 93% of GAFRI's investment portfolio was invested in fixed maturity securities and 2% in equity securities. Certain risks are inherent in connection with fixed maturity securities including loss upon default and price volatility in reaction to changes in interest rates and general market factors. See Item 7A, "Quantitative and Qualitative Disclosures About Market Risk - Fixed Maturity Portfolio."

GAFRI cannot predict whether and the extent to which industry sectors in which it maintains investments may suffer losses as a result of potential decreased commercial and economic activity, or how any such decrease might impact the stock price of companies within the affected industry sectors or their ability to pay interest or principal on their securities, or how the value of any underlying collateral might be affected.

Investment returns are an important part of GAFRI's overall profitability. Accordingly, adverse fluctuations in the fixed income or equity markets could adversely impact GAFRI's profitability, financial condition or cash flows.

Certain stockholders exercise substantial control over GAFRI's affairs.

As of December 31, 2005, American Financial Group ("AFG"), owned approximately 82% of GAFRI's outstanding common stock. As a result, AFG has the ability to exercise substantial control over the election of GAFRI's board of directors and significantly influences GAFRI's corporate actions.

The price of GAFRI common stock may fluctuate significantly, which may make it difficult for holders to resell common stock when they want or at a price they find attractive.

The price of GAFRI's common stock as listed on the New York Stock Exchange ("NYSE") constantly changes. Since January 1, 2004, GAFRI's common stock has traded at prices ranging between \$14.08 and \$22.34. It is expected that the market price of GAFRI's common stock will continue to fluctuate. GAFRI's common stock price

5

can fluctuate as a result of a variety of factors, many of which are beyond its control. These factors include:

- lack of significant public "float";
- actual or anticipated variations in quarterly operating results;
- ratings agency actions;
- recommendations by securities analysts;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving GAFRI or its competitors;
- operating and stock price performance of other companies that investors deem comparable to GAFRI;
- news reports relating to trends, concerns and other issues in GAFRI's lines of business;
- material regulatory changes; and
- actual or anticipated changes in the dividends paid on GAFRI common stock.

General market fluctuations, industry factors and general economic and political conditions and events, economic slowdowns or recessions, interest rate changes, or credit loss trends, could also cause GAFRI's stock price to decrease regardless of its operating results.

The stock market in general has experienced in the past, and may experience in the future, extreme volatility that has often been unrelated to the operating performance of a particular company. These broad market fluctuations may adversely affect the market price of GAFRI's common stock.

GAFRI is subject to proposed tax law changes.

Recent federal budget proposals have contained several measures related to retirement and savings accounts. In addition, the Department of the Treasury has proposed certain changes to the regulations governing 403(b) annuities. There are also a number of proposals being explored for reform of the federal income tax system. GAFRI cannot predict the long-term likelihood or final form of any tax reform legislation or the impact on the Company and its business. See "Item 7 - Uncertainties" for further discussion.

GAFRI is subject to proposed state and local regulatory changes.

Various competitors, schools and other entities have proposed measures that would restrict product designs and the number of companies qualified to sell annuities to teachers. Widespread acceptance of these measures could negatively impact GAFRI's 403(b) annuity operations. See "Item 7 - Uncertainties" for further discussion.

ITEM 2

Properties

GAFRI and GALIC rent office space in Cincinnati, Ohio totaling approximately 140,000 square feet under leases expiring in 2011. In addition, GAFRI rents approximately 40,000 square feet in Cincinnati under a lease that expires in August 2006. Several of the Company's subsidiaries lease marketing and administrative offices in locations throughout the United States.

GAFRI owns a building in Austin, Texas totaling approximately 40,000 square feet, the vast majority of which is used by UTA for its own operations. The remainder of the space is leased to other tenants.

Management believes that its corporate offices are generally well maintained and adequate for the Company's present needs.

GAFRI owns facilities related to its former manufacturing operations totaling approximately 150,000 square feet in North Adams, Massachusetts and 60,000 square feet in Longwood, Florida. A portion of the space in these facilities is currently being leased to companies using it for manufacturing and other operations.

ITEM 3

Please refer to "Forward-Looking Statements" following the index in front of this Form 10-K.

Legal Proceedings

Federal and state laws and regulations, including the Federal Comprehensive Environmental Response, Compensation, and Liability Act and similar state laws, impose liability on the Company, as the successor to Sprague Technologies, Inc., for the investigation and clean-up of hazardous substances disposed of or spilled by its former manufacturing operations at facilities still owned by the Company, and facilities transferred in connection with the sales of certain operations, as well as at disposal sites operated by third parties. In addition, the Company has indemnified the purchasers of its former operations for the cost of such activities. For additional information, see Item 7 - "Critical Accounting Policies" and Note N to the Financial Statements.

GAFRI is subject to other litigation and arbitration in the normal course of business. GAFRI is not a party to any material pending litigation or arbitration.

PART II

Please refer to "Forward-Looking Statements" following the index in front of this Form 10-K.

ITEM 5

Market for Registrant's Common Equity,

Related Stockholder Matters and Issuer Purchases of Equity Securities

GAFRI's Common Stock is listed and traded principally on the NYSE under the symbol GFR. On February 1, 2006, there were approximately 4,350 holders of record of Common Stock. The following table sets forth the range of high and low sales prices for the Common Stock on the NYSE Composite Tape.

| | <u>2005</u> | | <u>2004</u> | |
|----------------|-------------|------------|-------------|------------|
| | <u>High</u> | <u>Low</u> | <u>High</u> | <u>Low</u> |
| First quarter | \$17.60 | \$15.18 | \$17.25 | \$15.32 |
| Second quarter | 20.86 | 14.79 | 16.42 | 14.08 |
| Third quarter | 22.34 | 18.15 | 16.60 | 14.53 |
| Fourth quarter | 22.20 | 18.15 | 17.75 | 14.82 |

The Company paid annual common dividends of \$0.10 per share in 2005 and 2004. Although no future dividend policy has been determined, management believes the Company will continue to have the capability to pay similar dividend amounts.

Under GAFRI's stockholder-approved Stock Option Plan, 200,484 shares of GAFRI Common Stock were tendered in connection with the exercise of stock options for a total of 306,181 shares in the fourth quarter of 2005 (none in October; 138,000 at an average market price of \$20.34 in November; and 62,484 at an average market price of \$20.95 in December).

At February 1, 2006, approximately 82% of GAFRI's Common Stock was beneficially owned by AFG.

7

Equity Compensation Plan Information

The following reflects certain information about shares of GAFRI Common Stock authorized for issuance (at December 31, 2005) under equity compensation plans.

| <u>Equity compensation plans</u> | Number of securities to be issued upon exercise of <u>outstanding options</u> | Weighted-average exercise price of <u>outstanding options</u> | Number of securities available for future issuance under equity compensation plans (excluding securities <u>reflected in column (a)</u>) |
|----------------------------------|---|---|---|
| | (a) | (b) | (c) |
| Approved by shareholders | 3,169,065 | \$17.09 | 3,005,991 (1) |
| Not approved by shareholders | 162,690 | \$17.66 | 2,860,333 (2) |

1. Includes options exercisable into 2.2 million shares available for issuance under GAFRI's Stock Option Plans for employees and directors, 0.8 million shares issuable under GAFRI's Employee Stock Purchase Plan and 53,775 shares issuable under GAFRI's Non-employee Directors' Compensation Plan.
2. Represents shares issuable under GAFRI's Deferred Compensation Plan (0.2 million shares), Agent Stock Purchase Plan (0.9 million shares), Agent Stock Option Plan (1.4 million shares) and GAFRI's Bonus Plan (0.4 million shares).

Under the GAFRI Deferred Compensation Plan, certain highly compensated employees of GAFRI and its subsidiaries may defer a portion of their annual salary and/or bonus. Participants may elect to have the value of deferrals (i) earn a fixed rate of interest set annually by the Board of Directors or a committee thereof, or (ii) fluctuate based on the market value of GAFRI Common Stock, as adjusted to reflect stock splits, distributions, dividends, and a 7-1/2% match to participant deferrals.

Under the Agent Stock Purchase Plan, selected agents are able to utilize commissions earned from the sale of insurance products issued by the Company's subsidiaries to purchase GAFRI Common Stock at 92.5% of the fair market value. The Plan provides that up to 1,000,000 shares of GAFRI Common Stock may be issued.

Under the Agent Stock Option Plan, selected agents are able to earn options to purchase GAFRI Common Stock based on production requirements. The options have an exercise price equal to the fair market value of GAFRI Common Stock at the time of grant. The options include vesting provisions based on quality of production. The Plan provides that up to 1,500,000 shares of GAFRI Common Stock may be issued upon the exercise of options.

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

Under GAFRI's Bonus Plan covering the majority of the Company's officers, participants may be required to receive 25% of their annual bonus in the form of GAFRI Common Stock. The Bonus Plan provides for the issuance of up to 500,000 shares of GAFRI Common Stock as partial payment of annual bonuses.

8

ITEM 6

Selected Financial Data

The following financial data has been summarized from, and should be read in conjunction with, the Company's Consolidated Financial Statements and "Management's Discussion and Analysis of Financial Condition and Results of Operations." GA-PR's results of operations are reflected as discontinued for all periods presented below. The data includes the acquisitions of a fixed annuity block of business written by National Health Insurance Company in May 2004 and Manhattan National Life Insurance Company in June 2002 (in millions, except per share amounts).

| | <u>2005</u> | <u>2004</u> | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|--|----------------|----------------|----------------|----------------|----------------|
| <u>Income Statement Data:</u> | | | | | |
| Total revenues | \$988.1 | \$963.2 | \$843.6 | \$811.8 | \$765.7 |
| Operating earnings before income taxes | \$ 76.1 | \$137.2 | \$ 56.9 | \$ 27.3 | \$ 49.2 |
| Income from continuing operations | \$ 50.3 | \$ 89.5 | \$ 37.6 | \$ 22.3 | \$ 32.4 |
| Discontinued operations, net of tax (a) | 19.6 | 14.5 | 12.1 | 11.6 | 10.3 |
| Cumulative effect of accounting changes, net of tax (b) | <u>-</u> | <u>(2.2)</u> | <u>-</u> | <u>(17.7)</u> | <u>(5.5)</u> |
| |) |) |) |) |) |
| Net income | <u>\$ 69.9</u> | <u>\$101.8</u> | <u>\$ 49.7</u> | <u>\$ 16.2</u> | <u>\$ 37.2</u> |
| Basic earnings per common share: | | | | | |
| Income from continuing operations | \$ 1.07 | \$ 1.90 | \$ 0.86 | \$ 0.53 | \$ 0.77 |
| Discontinued operations (a) | 0.41 | 0.31 | 0.28 | 0.27 | 0.24 |
| Accounting changes (b) | <u>-</u> | <u>(0.05)</u> | <u>-</u> | <u>(0.42)</u> | <u>(0.13)</u> |
| |) |) |) |) |) |
| Net income | <u>\$ 1.48</u> | <u>\$ 2.16</u> | <u>\$ 1.14</u> | <u>\$ 0.38</u> | <u>\$ 0.88</u> |

Diluted earnings per common share:

| | | | | | |
|-----------------------------------|----------------|----------------|----------------|----------------|----------------|
| Income from continuing operations | \$ 1.06 | \$ 1.89 | \$ 0.86 | \$ 0.52 | \$ 0.76 |
| Discontinued operations (a) | 0.41 | 0.30 | 0.27 | 0.27 | 0.24 |
| Accounting changes (b) | <u>-</u> | <u>(0.04)</u> | <u>-</u> | <u>(0.41)</u> | <u>(0.13)</u> |
| |) |) |) |) |) |
| Net income | <u>\$ 1.47</u> | <u>\$ 2.15</u> | <u>\$ 1.13</u> | <u>\$ 0.38</u> | <u>\$ 0.87</u> |
| Cash dividends per common share | \$ 0.10 | \$ 0.10 | \$ 0.10 | \$ 0.10 | \$ 0.10 |

2005 2004 2003 2002 2001

Balance Sheet Data at year-end:

| | | | | | |
|--|----------------|----------------|--------------|--------------|--------------|
| Total assets | \$11,922.0 | \$11,722.0 | \$10,309.1 | \$9,486.2 | \$8,536.5 |
| Notes payable | 299.8 | 300.0 | 214.0 | 250.3 | 223.0 |
| Payable to subsidiary trusts | 42.0 | 62.8 | 155.0 | - | - |
| Mandatorily redeemable preferred securities of subsidiary trusts | - | - | - | 142.9 | 142.9 |
| Net unrealized gains included in stockholders' equity | 61.2 | 190.9 | 162.6 | 180.0 | 89.8 |
| Total stockholders' equity | <u>1,006.7</u> | <u>1,069.1</u> | <u>942.5</u> | <u>851.9</u> | <u>748.8</u> |

a. Reflects the results of GA-PR, which was sold in January 2006. See Note C to the Financial Statements.

b. Reflects the implementation of required accounting changes.

9

ITEM 7

Management's Discussion and Analysis

of Financial Condition and Results of Operations

Index to MD&A

Page

Page

| | | | |
|--|----|------------------------------------|----|
| <u>General</u> | 10 | <u>Results of Operations</u> | 19 |
| <u>Overview</u> | 10 | General | 19 |
| <u>Critical Accounting Policies</u> | 12 | Income Items | 20 |
| <u>Liquidity and Capital Resources</u> | 14 | Expense Items | 21 |
| Ratios | 14 | Other Items | 22 |
| Sources and Uses of Funds | 14 | | 22 |
| | | <u>Recent Accounting Standards</u> | |
| Contractual Obligations | 15 | | |
| Independent Ratings | 15 | | |
| Investments | 16 | | |
| Uncertainties | 18 | | |

Please refer to "Forward-Looking Statements" following the index in front of this Form 10-K.

GENERAL

Following is a discussion and analysis of the financial statements and other statistical data that management believes will enhance the understanding of the financial condition and results of operations of Great American Financial Resources, Inc. ("GAFRI" or "the Company"). This discussion should be read in conjunction with the financial statements beginning on page F-1.

GAFRI and its subsidiary, AAG Holding Company, Inc., are organized as holding companies with nearly all of their operations being conducted by their subsidiaries. These companies, however, have continuing expenditures for administrative expenses, corporate services and for the payment of interest and principal on borrowings and stockholder dividends.

Through the operations of its insurance subsidiaries, GAFRI is engaged in the sale of retirement annuities and various forms of supplemental insurance products.

OVERVIEW

Financial Condition

GAFRI has significantly strengthened its capital and liquidity over the last several years. Since December 31, 2002, stockholders' equity (excluding unrealized gains) grew by more than \$273 million (41%) to \$945 million and its debt to capital ratio decreased from more than 36% to less than 24% (following GAFRI's February 2006 repurchase of debt - See Note D); in addition, the statutory adjusted capital of GAFRI's largest insurance subsidiary increased \$247 million (51%) to \$733 million.

Asset-Liability Management

Interest Rate Risk

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

To monitor interest rate risk, GAFRI devotes extensive effort to evaluating the potential impact of changes in interest rates on cash flows and duration of assets and liabilities. Activities include the projection of business in force under many different interest rate scenarios, including non-parallel shifts in interest rates, to examine the impact of changes in both the level of interest rates and the shape of the yield curve. At least quarterly, GAFRI determines the duration of its assets and liabilities to help manage differences. A smaller difference in the duration of assets and liabilities indicates less exposure to the risk of changes in interest rates.

At the same time, perfectly matched durations can often be overly risk-averse, resulting in less than optimal profits and added exposure to the risk of falling interest rates. The merit of a modest amount of mismatch depends on current market conditions. At September 30, 2005, the duration of GAFRI's assets and liabilities were 5.3 years and 5.2 years, respectively.

10

At December 31, 2005, the fair value of GAFRI's fixed maturity portfolio was approximately 1% higher than its book value. If interest rates were to immediately increase 50 basis points from levels at December 31, 2005, GAFRI estimates that the fair value of the Company's fixed maturity portfolio would be approximately 1% lower than its book value. Under this scenario, higher than expected surrenders would have very little impact on the liquidity, earnings or capital of GAFRI or its subsidiaries.

GAFRI seeks to earn a stable and appropriate spread between investment income and interest credited on its annuity products. Adverse experience on investments may cause spreads to be reduced. Alternatively, if GAFRI seeks to maintain spreads, crediting rates may not be competitive in the marketplace, which could result in adverse policy surrender experience and the need to liquidate a portion of the investment portfolio at a loss, or use funds from new sales in order to fund cash surrender value benefits.

Provided interest rates continue to gradually return to levels that are more typical from a long-term perspective, GAFRI does not view the near-term risk relating to spreads over the next twelve months as being material. Management believes that the impact of the probable range of interest rate changes over the next twelve months will be mitigated by the Company's asset-liability management strategies, flexibility in adjusting policy crediting rate levels and protection afforded by policy surrender charges. The interest rate scenarios that could have a higher negative impact on earnings are those in which there is a substantial, relatively rapid increase or decrease in interest rates that is then sustained over a long period. Management does not believe these scenarios are likely.

Fixed Annuities

GAFRI's traditional fixed annuity reserves comprise nearly 80% of the Company's total insurance reserves. GAFRI may adjust renewal crediting rates on its deferred annuities monthly or quarterly, subject to guaranteed minimum interest rates ("GMIR") ranging from 1.5% to 4% and other contractual guarantees. The higher minimums apply to in-force blocks of older products that are no longer marketed. Many annuity insurance customers have the right to surrender their policies at account value less a surrender charge that grades to zero over periods that generally range from 5 to 10 years from policy issue date. In some cases, policyholders can only gain the benefit of a higher-tier accumulation rate upon death, or if they annuitize rather than surrender. In other cases, a market value adjustment may also apply. Due to GAFRI's ability to change crediting rates to reflect investment experience on the majority of its traditional annuity products, the underlying assets are assumed to be a good balance for the interest rate risk inherent in these liabilities. The Company believes this assumption is appropriate for probable movements in interest rates over the next 12 months.

GAFRI believes that its exposure to interest rate risk, particularly a rising interest rate environment, is mitigated by the nature of its annuity business. The Company's primary strategic business is in the flexible premium, teachers' 403(b) market. Historically, this market has proven to be less interest rate and lapse sensitive than other annuity markets, as demonstrated in the persistency table below, which illustrates GALIC's annual persistency rates for its major annuity product groups over the past five years. Persistency rates

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

reflect the proportion of reserves maintained by the Company and not paid out in the form of surrenders, annuitizations or death benefits during the applicable year:

| <u>Product Group</u> | <u>Persistency Rates</u> | | | | |
|----------------------|--------------------------|-------------|-------------|-------------|-------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> | <u>2002</u> | <u>2001</u> |
| Flexible premium | 92% | 94% | 94% | 92% | 90% |
| Single premium | 87 | 88 | 89 | 90 | 88 |

Persistency rates are affected by many of the same factors that affect annuity sales. Although the stock market and interest rate environment affect persistency in the Company's fixed rate annuities, management believes that its persistency rate has benefited from the low interest rate environment and the two-tier design of certain of its in-force products. Two account values are maintained for two-tier annuities - the annuitization (or upper-tier) value and the surrender (or lower-tier) value. The annuitization value is paid upon a policyholder's death or election to annuitize (withdraw funds in a series of periodic payments for at least the minimum number of years specified in the policy). If a lump-sum payment is chosen by the policyholder, the surrender value is paid in most circumstances. GALIC's two-tier annuities are particularly attractive to policyholders that intend to accumulate funds to provide retirement income since the annuitization value is often accumulated at a higher interest rate.

11

Moreover, due to the two-tier nature of many of its annuity products, GAFRI has significant surrender charge protection, averaging approximately 10%. While the Company continues to receive premiums on in-force two-tier annuities, it no longer sells this type of annuity. (For additional information on risks associated with GAFRI's two-tier annuities, see Note P - Fixed Annuities.) In total, nearly 75% of the Company's annuity reserves had a surrender charge of 5% or greater at December 31, 2005, and nearly 40% had a surrender charge of 10% or greater. While it is likely that persistency will decrease (i) as more policies begin to emerge out of their surrender charge period and (ii) in a rising interest rate environment, the Company believes it should not experience surrender rates that will have a material impact on its financial condition.

Interest rates have generally been low in recent years. Should interest rates remain at December 31, 2005 levels, the average earned rate of return on GAFRI's annuity investment portfolios will decline. Declining portfolio yields may cause the spreads between investment portfolio yields and the interest rate credited to policyholders to narrow, as GAFRI's ability to manage spreads can become limited by GMIRs on its fixed annuity policies. The GMIRs on annuity policies range from 1.5% to 4%, with a weighted average guaranteed rate of approximately 3.4%. The following table provides detail of the differences between the current interest rates being credited to policyholders and the respective GMIRs at the end of 2005. As of December 31, 2005, new policies are being issued with a GMIR of 2.75%.

| <u>GMIR Range</u> | <u>Average GMIR</u> | <u>Weighted Average Credited Rate</u> | <u>Difference</u> | <u>Percent of Total Reserves</u> |
|-------------------|---------------------|---------------------------------------|-------------------|----------------------------------|
| Less than 3% | 2.25% | 4.51% | 2.26% | 9.0% |
| 3.00%-3.99% | 3.02% | 3.53% | 0.51% | 43.5% |

| | | | | |
|-------------------|-------------|-------------|-------------|--------------|
| 4.00% and greater | <u>4.00</u> | <u>4.02</u> | <u>0.02</u> | <u>47.5</u> |
| | % | % | % | % |
| | <u>3.41</u> | <u>3.85</u> | <u>0.44</u> | <u>100.0</u> |
| | % | % | % | % |

The maturity structure and call provisions of a portion of GAFRI's investment asset portfolio are constructed to afford some protection against erosion of investment portfolio yields during periods of declining interest rates. GAFRI devotes extensive effort to evaluating the risks associated with falling interest rates by simulating asset and liability cash flows for a wide range of interest rate scenarios. GAFRI seeks to manage these exposures by maintaining a suitable maturity structure and by limiting its exposure to call risk in its investment portfolios. For a discussion of GAFRI's investment in mortgage-backed securities, see "Investments."

Variable Annuities

Variable annuity policyholders may choose to invest a portion of their funds in a "fixed" option; these fixed funds represented less than 3% of GAFRI's total insurance reserves at December 31, 2005, and have interest rate risk similar to other fixed annuities. (For additional information on risks associated with GAFRI's variable annuities, see Note P.)

Indexed Annuities

Indexed-annuities comprised less than 3% of the Company's insurance reserves at December 31, 2005. Indexed-annuities have interest rate risk similar to other fixed annuities. They have contractually guaranteed minimum surrender values, the majority of the asset portfolio backing them is invested in fixed income securities similar to other fixed deferred annuities, and GAFRI seeks to earn a spread on those fixed income assets. GAFRI purchases a relatively small volume of index options, which hedges the policyholders' index participation, minimizing equity market risk.

The Company believes its exposure to interest rate risk will not result in a material impact on capital, earnings, operations or liquidity. In the unlikely event that a material impact occurs, GAFRI believes that it has adequate resources to meet its liquidity or capital needs. (See Liquidity and Capital Resources.)

CRITICAL ACCOUNTING POLICIES

Significant accounting policies are described in Note B to the financial statements. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that can have a significant effect on amounts reported in the financial statements. As more information becomes known, these estimates and assumptions could change and thus impact amounts reported in the future. Management believes that the following items are the areas where

12

the degree of judgment required to determine amounts recorded in the financial statements make the accounting policies critical:

- The recoverability of unamortized insurance acquisition costs;

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

- The establishment of insurance reserves;
- The determination of "other than temporary" impairments on investments; and
- Environmental reserves with respect to GAFRI's former manufacturing operations.

Recoverability of Unamortized Insurance Acquisition Costs and Establishment of Insurance Reserves

The carrying value of certain assets and liabilities (primarily deferred policy acquisition costs ("DPAC"), liabilities for excess deaths and annuitization reserves ("EDAR") and unearned revenues ("UREV")) are based, in part, upon assumed interest rates and investment spreads, surrenders, annuitizations, renewal premiums and mortality. Actual results have varied from these assumptions in the past and have caused these accounting estimates to change (see "Results of Operations - Insurance Acquisition Expenses"), and could cause the Company's accounting estimates to change in the future. The Company performs an in-depth review of its assumptions and tests for recoverability on an annual basis as well as more limited reviews on a quarterly basis. If necessary, DPAC, UREV and EDAR balances may be adjusted ("unlocked") up or down based on new assumptions.

Approximately 40% of GAFRI's fixed annuity liabilities at December 31, 2005, were two-tier in nature in that policyholders can receive a higher amount if they die or if they annuitize rather than surrender their policy, even if the surrender charge period has expired. For these policies, reserves are recorded at their lower-tier value plus additional reserves for (i) accrued persistency and premium bonuses and (ii) excess benefits expected to be paid on future deaths and annuitizations that require payment of the upper-tier value. The liability for EDAR (\$175 million at December 31, 2005) is accrued for and modified using assumptions consistent with those used in determining DPAC and DPAC amortization. Actual experience and changes in actuarial assumptions and tests for recoverability have caused GAFRI's accounting estimates to change in the past and could cause the Company's accounting estimates to change in the future (see "Results of Operations - Annuity Benefits," Item 7A - Annuity Contracts" and Note P - Fixed Annuities).

GAFRI's variable annuity separate account assets and liabilities have equity market risk in that a sustained, significant change in the stock market could impact (i) variable annuity fees earned by GAFRI, since such fees are based on the market value of the underlying funds, and (ii) the carrying value of related DPAC. Furthermore, certain variable policies have features that provide for guaranteed minimum death benefits in excess of GAFRI's separate account liabilities. A sustained, significant decrease in the stock market, combined with an increase in the amount of death benefits or certain other withdrawals, could materially impact DPAC and liabilities. Variations in actual equity market performance from previous assumptions have caused these accounting estimates to change in the past (see "Results of Operations - Insurance Acquisition Expenses" and Note P).

Determination of "Other Than Temporary" Impairments on Investments

The Company performs an in-depth review of its investments on a quarterly basis (see "Liquidity and Capital Resources - Investments," "Results of Operations - Realized Gains," and "Item 7A - Fixed Maturity Portfolio").

Environmental Reserves

The Company's balance sheet includes a liability of approximately \$15 million for the estimated future costs of environmental clean-up activities at certain sites from the Company's former manufacturing operations as well as third-party sites. The Company performs an in-depth review of this reserve on an annual basis as well as more limited reviews on a quarterly basis. The primary risk in setting this reserve is that the actual future costs will be greater than the assumed costs. See Note N.

The Company believes its exposure to the risks referred to above, including interest rate and market risk, will not result in a material impact on capital, earnings, operations or liquidity at either the holding company or subsidiary level. In the unlikely event that a material impact occurs, GAFRI believes that it has adequate resources to meet its liquidity and capital needs (see Liquidity and Capital Resources).

LIQUIDITY AND CAPITAL RESOURCES

Ratios

GAFRI's consolidated debt to capital ratio is shown below (dollars in millions). For purposes of this calculation, consolidated debt includes notes payable and payable to subsidiary trusts; capital represents the sum of consolidated debt and stockholders' equity (excluding unrealized gains on fixed maturity securities).

| | <u>December 31,</u> | | | | |
|----------------------------------|---------------------|--------------------|--------------------|--------------------|--------------------|
| | <u>Proforma</u> | <u>2005</u> | <u>2004</u> | <u>2003</u> | <u>2002</u> |
| | * | | | | |
| Consolidated Debt | \$ 290 | \$ 342 | \$ 363 | \$ 369 | \$ 393 |
| Stockholders' Equity | <u>949</u> | <u>949</u> | <u>895</u> | <u>805</u> | <u>689</u> |
| Total Capital | <u>\$1,239</u> | <u>\$1,291</u> | <u>\$1,258</u> | <u>\$1,174</u> | <u>\$1,082</u> |
| Consolidated Debt to Capital | 23.4% | 26.5% | 28.9% | 31.4% | 36.3% |

* Proforma to reflect retirement of debt in February 2006 (See Note I).

The National Association of Insurance Commissioners' ("NAIC") risk-based capital ("RBC") formula determines the amount of capital that an insurance company needs to ensure that it has an acceptable expectation of not becoming financially impaired. At December 31, 2005, the capital ratio of GAFRI's principal insurance subsidiary was 7.3 times its authorized control level RBC compared to 5.7 times at December 31, 2002.

Sources and Uses of Funds

Parent Holding Company Liquidity

To pay interest and principal on borrowings and other holding company costs, GAFRI (parent) and AAG Holding use primarily capital distributions from Great American Life Insurance Company ("GALIC"), bank borrowings and cash and investments on hand. Capital distributions from GAFRI's insurance subsidiaries are subject to regulatory restrictions relating to statutory surplus and earnings. The maximum amount of dividends payable by GALIC in 2006 without prior regulatory approval is \$148 million. In 2005, GALIC paid \$15 million in dividends. In addition, GAFRI's discontinued subsidiary, GA Life of Puerto Rico, paid \$100 million in dividends to GAFRI in 2005. Also in 2005, GAFRI made a \$15 million capital contribution to GALIC.

In the fourth quarter of 2005, GAFRI repurchased \$20.8 million of its 8-7/8% preferred securities for \$22.6 million in cash. In February 2006, GAFRI repurchased \$51.5 million principal amount of its 6-7/8% Senior Notes for \$53.4 million.

In August 2004, the Company replaced its existing credit agreement with a \$150 million credit facility that matures in 2008. In April 2005, this credit facility was increased to \$165 million. Amounts borrowed bear interest at rates ranging from 1% to 2% over LIBOR based on GAFRI's credit rating. There were no bank borrowings outstanding at December 31, 2005.

In 2003 and 2004, GAFRI raised approximately \$253 million through the issuance of common stock and 30-year Senior Debentures. The majority of the proceeds were used (i) to retire trust preferred securities with a higher effective interest rate, (ii) to pay down borrowings under GAFRI's previous bank credit agreement, (iii) to increase insurance company capital and (iv) for general corporate purposes. Under a currently effective shelf registration, GAFRI and AAG Holding can issue a total of approximately \$250 million in additional equity or debt securities. All debentures issued by GAFRI are rated investment grade by three nationally recognized rating agencies.

At December 31, 2005, GAFRI (parent) had nearly \$65 million of cash and investments on hand. GAFRI believes that it has sufficient resources to meet its liquidity requirements.

Subsidiary Liquidity

The liquidity requirements of GAFRI's insurance subsidiaries relate primarily to the liabilities associated with their products as well as operating costs and expenses, and the payments of dividends and taxes to GAFRI. Historically, cash flows from maturities of bonds held in the investment portfolio, premiums and investment income have far exceeded the funds needed to meet these requirements without forcing the sale of investments or requiring contributions from GAFRI. Funds received in excess of cash requirements are generally invested in additional marketable securities. In addition, the insurance subsidiaries generally hold an adequate amount of highly liquid, short-term investments.

14

In GAFRI's annuity business, where profitability is largely dependent on earning a "spread" between invested assets and annuity liabilities, the duration of investments is generally maintained close to that of liabilities. In a rising interest rate environment, significant protection from withdrawals exists in the form of temporary and permanent surrender charges on GAFRI's annuity products. With declining rates, GAFRI receives some protection due to the ability to lower crediting rates, subject to guaranteed minimums.

In recent years, the Company has entered into several reinsurance transactions in connection with (i) the sale of Great American Life Assurance Company of Puerto Rico ("GA-PR") and (ii) certain of its life and supplemental insurance operations. These transactions provided additional capital and liquidity and were entered into in the normal course of business in order to exit certain lines, fund an acquisition and transfer risk. The Company may enter into additional reinsurance transactions in the future.

GAFRI believes its insurance subsidiaries maintain sufficient liquidity to pay claims and benefits, operating expenses, dividends and tax payments, as well as meet commitments in the event of unforeseen events such as reserve deficiencies, inadequate premium rates or reinsurer insolvencies.

Contractual Obligations

The following table shows an estimate of payments to be made for insurance liabilities, as well as for material contractual obligations (in millions):

| | | | | | |
|---|--------------|-------------|------------------|------------------|-------------------|
| - | <u>Total</u> | <u>2006</u> | <u>2007-2008</u> | <u>2009-2010</u> | <u>Thereafter</u> |
| - | | | | | |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|------------------------------|------------------|------------------|------------------|------------------|------------------|
| Insurance Liabilities | \$9,505.3 | \$1,128.6 | \$2,410.3 | \$2,191.2 | \$3,775.2 |
| Notes Payable | 248.3 | 0.2 | 48.7 | 0.1 | 199.3 |
| Payable to Subsidiary Trusts | 42.0 | - | - | - | 42.0 |
| Operating Leases | <u>28.3</u> | <u>2.5</u> | <u>5.2</u> | <u>5.2</u> | <u>15.4</u> |
| | | | | | |
| Total | <u>\$9,823.9</u> | <u>\$1,131.3</u> | <u>\$2,464.2</u> | <u>\$2,196.5</u> | <u>\$4,031.9</u> |

In February 2006, GAFRI repurchased \$51.5 million of its 6-7/8% Notes due 2008. The scheduled principal payments in the above table have been adjusted to reflect these repurchases.

Reserve projections for insurance liabilities in the table above include anticipated cash benefit payments only. The projections were based on historical patterns and expected trends and do not include any impact for future earnings or additional premiums. GAFRI expects operating cash flows to be sufficient to meet these obligations.

GAFRI has no material contractual purchase obligations or other long-term liabilities at December 31, 2005.

Independent Ratings

The Company's principal insurance subsidiaries ("Insurance Companies") are rated by A.M. Best, Fitch, and Standard & Poor's. Management believes that the ratings assigned by independent insurance rating agencies are important because agents, potential policyholders and school districts often use a company's rating as an initial screening device in considering annuity products. Management believes that (i) a rating in the "A" category by A.M. Best is necessary to successfully market tax-deferred annuities to public education employees and other not-for-profit groups; and (ii) a rating in the "A" category by at least one rating agency is necessary to successfully compete in other annuity markets. GAFRI's insurance entities also compete in markets other than the sale of tax-deferred annuities. Ratings are an important competitive factor; management believes that these entities can successfully compete in these markets with their respective ratings.

GAFRI's operations could be materially and adversely affected by ratings downgrades. In connection with recent reviews by independent rating agencies, management indicated that it intends to maintain lower ratios of debt to capital than it has in recent years and intends to maintain the capital of its significant insurance subsidiaries at levels currently indicated by the rating agencies as appropriate for the current ratings. Items that could adversely affect capital levels include (i) an extended period of low interest rates and a resulting significant narrowing of annuity "spread" (the difference between earnings received by the Company on its investments less the amount credited to policyholders' annuity accounts); (ii) investment impairments; (iii) a sustained decrease in the stock market; (iv) adverse mortality or morbidity; and (v) higher than planned dividends paid due to liquidity needs by GAFRI and AAG Holding.

15

Following are the Company's ratings as of December 31, 2005:

| | | |
|------------------|--------------|----------------------------------|
| <u>A.M. Best</u> | <u>Fitch</u> | <u>Standard & Poor's</u> |
|------------------|--------------|----------------------------------|

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|--------|----------------|-------------|-------------|
| GALIC* | A (Excellent) | A+ (Strong) | A- (Strong) |
| AILIC | A (Excellent) | A+ (Strong) | A- (Strong) |
| Loyal | A (Excellent) | A+ (Strong) | Not rated |
| UTA | A- (Excellent) | Not rated | Not rated |

*GALIC is rated A3 (good financial security) by Moody's.

All of the above ratings carry a "stable" outlook. In evaluating a company, independent rating agencies review such factors as the company's: (i) capital adequacy; (ii) profitability; (iii) leverage and liquidity; (iv) book of business; (v) quality and estimated market value of assets; (vi) adequacy of policy reserves; (vii) experience and competency of management; and (viii) operating profile.

Investments

State insurance laws restrict the types and amounts of investments that are permissible for life insurers. These restrictions are designed to ensure the safety and liquidity of insurers' investment portfolios.

Investments comprise almost 90% of the Company's assets (excluding variable annuity assets) and are the principal source of income. Fixed income investments (consisting of fixed maturity investments, policy loans, mortgage loans and short-term investments), comprised 97% of its investment portfolio at December 31, 2005. GAFRI generally invests in securities having intermediate-term maturities with an objective of optimizing interest yields while maintaining an appropriate relationship of maturities between GAFRI's assets and expected liabilities.

The NAIC assigns quality ratings to publicly traded as well as privately placed securities. At December 31, 2005, 94% of GAFRI's Insurance Companies' fixed maturity portfolio was comprised of investment grade bonds (NAIC rating of "1" or "2"). Management believes that a high quality investment portfolio is more likely to generate a stable and predictable investment return. The following table shows the Insurance Companies' fixed maturity portfolio at fair value by NAIC designation (and comparable Standard & Poor's Corporation rating).

| NAIC Rating | Comparable S&P Rating | Insurance Companies Investment Portfolio | |
|----------------|------------------------|---|-----------|
| | | 2005 | 2004 |
| 1 | AAA, AA, A | 75% | 75% |
| 2 | BBB | <u>19</u> | <u>19</u> |
| | Total investment grade | <u>94</u> | <u>94</u> |
| 3 | BB | 3 | 3 |
| 4 | B | 3 | 2 |
| 5 | CCC, CC, C | * | 1 |
| 6 | D | <u>*</u> | <u>*</u> |

| | | |
|----------------------------|------------|------------|
| Total non-investment grade | <u>6</u> | <u>6</u> |
| Total fixed maturities | <u>100</u> | <u>100</u> |
| | % | % |

* less than one-half of 1%

At December 31, 2005, the mortgage-backed securities ("MBSs") portfolio represented approximately 28% of the Insurance Companies' investments. MBSs are subject to significant prepayment risk due to the fact that, in periods of declining interest rates, mortgages may be repaid more rapidly than scheduled as borrowers refinance higher rate mortgages to take advantage of the lower current rates.

16

More than 95% of the Insurance Companies' MBSs are rated "AAA" with substantially all being investment grade quality. The market in which these securities trade is highly liquid. Aside from the interest rate risk referred to above, GAFRI does not believe a material risk (relative to earnings or liquidity) is inherent in holding such investments.

GAFRI realized aggregate losses of \$5.6 million during 2005 on \$167.3 million in sales of fixed maturity securities (6 issues/issuers) that had individual unrealized losses greater than \$500,000 at December 31, 2004. All six securities were "AAA" rated mortgage-backed securities, two of which increased in fair value by an aggregate of \$677,000 and four of which decreased in fair value by an aggregate of \$832,000 from year-end 2004 to the sale date.

Although GAFRI had the ability to continue holding these investments, its intent to hold them changed due primarily to deterioration in the issuers' creditworthiness, or decisions to lessen credit exposure to a particular issue or industry. None of the securities were sold out of a necessity to raise cash. Intent to hold may change due to asset/liability management decisions, market movements or changes in views about appropriate asset allocation.

The table below (dollars in millions) summarizes the unrealized gains and losses on available for sale securities by dollar amount at December 31, 2005. Approximately \$62.7 million of "Fixed Maturities" and \$9.0 million of "Equity Securities" had no unrealized gains/or losses at December 31, 2005.

| | Aggregate Fair <u>Value</u> | Aggregate Amortized <u>Cost</u> | Aggregate Unrealized <u>Gain(Loss)</u> | Fair Value as % of Cost <u>Basis</u> |
|---|-----------------------------------|---------------------------------------|--|---|
| Fixed maturities with unrealized gains (1,019 issues*) | \$5,054.1 | \$4,877.1 | \$177.0 | 103.6% |
| Fixed maturities with unrealized losses (524 issues**): | | | | |
| Investment grade, with losses for < 1 year (396 issues) | 3,282.7 | 3,334.9 | (52.2) | 98.4% |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | |
|---|------------------|------------------|----------------|--------------|
| Investment grade, with losses for > 1 year (76 issues) | 345.8 | 360.2 | (14.4) | 96.0% |
| Non-investment grade, with losses for <1 year (46 issues) | 163.6 | 168.6 | (5.0) | 97.0% |
| Non-investment grade, with losses for >1 year (6 issues) | 21.2 | 22.4 | (1.2) | 94.6% |
| Equity securities with unrealized gains (29 issues) | 80.1 | 68.4 | 11.7 | 117.1% |
| Equity securities with unrealized losses (17 issues): | | | | |
| For <1 year (15 issues) | 91.9 | 96.9 | (5.0) | 94.8% |
| For >1 year (2 issues) | <u>10.4</u> | <u>11.4</u> | <u>(1.0)</u> | <u>91.2</u> |
| | |) | % | |
| Total | <u>\$9,049.8</u> | <u>\$8,939.9</u> | <u>\$109.9</u> | <u>101.2</u> |
| | | | % | |

* 92% of these investments are rated investment grade; includes 1 issue with individual gains exceeding \$2 million

**95% of these investments are rated investment grade; No issues had individual losses exceeding \$2 million

For information regarding concentration of unrealized losses by type or industry, see Note F to the Financial Statements.

The table below sets forth the scheduled maturities of available for sale fixed maturity securities at December 31, 2005, based on their fair values. Asset-backed securities and other securities with sinking funds are reported at average maturity. Actual maturities may differ from contractual maturities because certain securities may be called or prepaid by the issuers.

| <u>Maturity</u> | Securities with Unrealized <u>Gains</u> | Securities with Unrealized <u>Losses</u> |
|------------------------------------|--|---|
| * | * | * |
| One year or less | 4% | 1% |
| After one year through five years | 18 | 6 |
| After five years through ten years | 49 | 31 |
| After ten years | <u>16</u> | <u>7</u> |
| | 87 | 45 |
| Mortgage-backed securities | <u>13</u> | <u>55</u> |

| | | |
|---|------------|------------|
| | <u>100</u> | <u>100</u> |
| % | % | |

*Excludes \$63 million of fixed maturities with no unrealized gains and losses.

When a decline in the fair value of a specific investment is considered to be "other than temporary," a provision for impairment is charged to earnings (accounted for as a realized loss) and the cost basis of that investment is reduced. The determination of whether unrealized losses are "other than temporary" requires judgment based on subjective as well as objective factors.

17

Factors considered and resources used by management include:

- a. whether the unrealized loss is credit-driven or a result of changes in market interest rates,
- b. the extent to which fair value is less than cost basis,
- c. historical operating, balance sheet and cash flow data contained in issuer SEC filings and news releases,
- d. near-term prospects for improvement in the issuer and/or its industry,
- e. third party research and credit rating reports,
- f. internally generated financial models and forecasts,
- g. discussions with issuer management, and
- h. ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery in fair value.

Based on its analysis of the factors enumerated above, management believes that (i) GAFRI will recover its cost basis in the securities with unrealized losses and (ii) GAFRI has the ability and intent to hold the securities until they mature or recover in value. Should either of these beliefs change with regard to a particular security, a charge for impairment would likely be required.

While it is not possible to accurately predict if or when a specific security will become impaired, charges for other than temporary impairment could be material to results of operations in a future period. Management believes it is not likely that future impairment charges will have a significant effect on GAFRI's liquidity.

Uncertainties

GAFRI's businesses are subject to various uncertainties, including regulatory, legislative, environmental, and tax developments. While it is not possible to predict what changes will come in these areas, some could possibly have a material impact on GAFRI and its businesses. Also see Note N to the Financial Statements.

Over the last several years there have been an increasing number of proposals to either change the methods by which insurance companies are regulated or increase the amount of regulation imposed under the existing regulatory framework. For example, the National Association of Insurance Commissioners recently began discussing the possibility of imposing additional suitability requirements in connection with the sale of life insurance and annuities to all purchasers, regardless of age. Previously, these types of requirements were generally only applicable when the purchaser was 65 years or older. The Company cannot predict what specific regulations will be adopted or if an entirely new regulatory framework will be implemented or the impact on the Company and its business.

Reinsurance

In the normal course of business, GAFRI's insurance subsidiaries cede reinsurance to other companies under various reinsurance agreements to diversify risk and limit maximum exposure. To the extent that any reinsuring companies are unable to meet obligations under agreements covering reinsurance ceded, GAFRI's insurance subsidiaries would remain liable. GAFRI reviews the financial condition of its reinsurers and monitors the amount of reinsurance it has with each company. At December 31, 2005, approximately 70% of the Company's total face amount of life insurance in force was reinsured. Substantially all of GAFRI's reinsurance is with companies having an A.M. Best rating in the A category. GAFRI's largest reinsurer accounts for nearly half of the Company's reinsurance in force and is rated A+ by A.M. Best. GAFRI's second largest reinsurer accounts for more than one-third of GAFRI's reinsurance in force and is rated A by A.M. Best.

Proposed Tax Law Changes

The most recent federal budget proposal again contained several tax reform measures related to retirement and savings accounts. One such proposal would consolidate 401(k), 403(b) and government employee 457 plans into a single plan. Another proposal would create "lifetime savings accounts" that would allow tax-free savings without restrictions on withdrawals. The Company does not expect these measures to be adopted in 2006.

18

The Department of the Treasury has proposed certain changes to the regulations governing 403(b) annuities. These changes include new restrictions on transfers and the imposition of additional obligations on employers, including school districts. The Company expects that the final regulations will come close to the proposed changes, and will become effective in 2007. These changes may cause employers to reduce the number of 403(b) annuity providers that have access to employees. To remain competitive in a changed environment, the Company is preparing to offer increased services to help employers meet their additional obligations.

There are also a number of proposals being explored for reform of the federal income tax system. Some could have a significant adverse impact on the Company and its business. GAFRI does not expect those proposals to be adopted in 2006.

GAFRI cannot predict the long-term likelihood or final form of any tax reform legislation or the impact on the Company and its business.

Proposed State and Local Regulatory Changes

Various competitors, schools and other entities have proposed measures that would restrict product designs and the number of companies qualified to sell annuities to teachers. In addition, certain school districts have proposed charging policy fees to annuity providers. While efforts in these areas have been largely unsuccessful to date, widespread acceptance of such measures could

negatively impact GAFRI's 403(b) annuity operations to the extent the Company's access to school districts is limited or reduced, and to the extent policy fees are not recovered by GAFRI.

RESULTS OF OPERATIONS

General

The following table shows GAFRI's net earnings and diluted earnings per share as stated in the Consolidated Income Statement as well as the after-tax effect of other items included in these GAAP measures that are listed below to assist investors in analyzing their impact on the trend in operating results (in millions, except per share amounts):

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|--|-------------|-------------|-------------|
| Net Income | \$69.9 | \$101.8 | \$49.7 |
| Significant after-tax items included in net income | | | |
| Discontinued operations | 19.6 | 14.5 | 12.1 |
| Realized gains (losses) | (0.7) | 32.9 | (6.1) |
| Gain on sale of hotel | 10.7 | - | - |
| Unlocking charge and write-off of DPAC | (19.1) | - | (9.9) |
| Charge relating to former manufacturing operations | (6.2) | - | - |
| Diluted per share amounts: | | | |
| Net Income | \$1.47 | \$2.15 | \$1.13 |
| Significant after-tax items included in net income | | | |
| Discontinued operations | 0.41 | 0.30 | 0.27 |
| Realized gains (losses) | (0.01) | 0.69 | (0.14) |
| Gain on sale of hotel | 0.22 | - | - |
| Unlocking charge and write-off of DPAC | (0.40) | - | (0.21) |
| Charge relating to former manufacturing operations | (0.13) | - | - |

Discontinued Operations

See Item 7 - "Results of Operations - Discontinued Operations" and Note C for discussion.

Realized Gains (Losses)

See Item 7 - "Results of Operations - Realized Gains (Losses)" for discussion.

Gain on Sale of Hotel (Included in Other Income)

See Item 7 - "Results of Operations - Real Estate Operations" and Note F for discussion.

Unlocking Charge and Write-off of Deferred Policy Acquisition Costs ("DPAC") (Included in Benefits to Policyholders and Insurance Acquisition Expenses)

See Item 7 - "Results of Operations - Annuity Benefits" and "Results of Operations - Insurance Acquisition

Expenses" for discussion.

Charge Relating to Former Manufacturing Operations (Included in Other Expenses)

See Item 7 - "Results of Operations - Other Expenses" and Note N for discussion.

19

Annuity Premiums

The following table summarizes GAFRI's annuity sales (in millions).

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|----------------------------|--------------|--------------|--------------|
| 403(b) Fixed Annuities: | | | |
| First Year | \$ 41 | \$ 34 | \$ 33 |
| Renewal | 130 | 122 | 106 |
| Single Sum | <u>71</u> | <u>99</u> | <u>74</u> |
| Subtotal | 242 | 255 | 213 |
| Non-403(b) Fixed Annuities | 437 | 401 | 526 |
| Variable Annuities | 92 | 105 | 122 |
| Indexed Annuities | <u>78</u> | <u>6</u> | <u>7</u> |
| Total Annuity Premiums | <u>\$849</u> | <u>\$767</u> | <u>\$868</u> |

The increase in first year and renewal premiums reflects the successful recruitment of 403(b) agents over the last several years. The increase in sales of indexed annuities reflects the development of a new product (launched in May 2005) following GAFRI's decision to re-enter this market.

GAFRI's non-403(b) fixed annuities in 2005 include approximately \$100 million of fixed annuity premiums from policyholders of an unaffiliated company in rehabilitation who chose to transfer their funds to GAFRI.

Life, Accident and Health Premiums and Benefits

The following table summarizes GAFRI's life, accident and health premiums and benefits as shown in the Consolidated Income Statement (in millions).

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|-----------------------------------|--------------|--------------|--------------|
| <u>Premiums</u> | | | |
| Supplemental insurance operations | \$258 | \$240 | \$222 |
| Life operations (in run-off) | <u>38</u> | <u>41</u> | <u>44</u> |
| | <u>\$296</u> | <u>\$281</u> | <u>\$266</u> |
| <u>Benefits</u> | | | |
| Supplemental insurance operations | \$199 | \$184 | \$170 |
| Life operations (in run-off) | <u>48</u> | <u>47</u> | <u>47</u> |
| | <u>\$247</u> | <u>\$231</u> | <u>\$217</u> |

The increase in premiums and benefits for the supplemental insurance operations in 2005 and 2004 represents the addition of new distribution sources.

Net Investment Income

Net investment income increased \$33.5 million (6%) in 2005 compared to 2004. An increase in average invested assets of nearly \$700 million (8%), due primarily to internal growth as well as the acquisition of a block of business in May 2004 (See Note D) was partially offset by a lower yield on GAFRI's investment portfolio.

Net investment income increased \$23.6 million (5%) in 2004 compared to 2003. An increase in average invested assets of more than \$800 million (10%), due primarily to the acquisition of a block of business (See Note D), was partially offset by a lower yield on GAFRI's investment portfolio.

The yield earned on GAFRI's investment portfolio, excluding real estate investments and realized gains, was 6.0%, 6.1% and 6.5% in 2005, 2004 and 2003, respectively.

Realized Gains (Losses)

Investments

Realized gains (losses) on investments included provisions for other than temporary impairment on securities as follows: \$16.9 million, \$13.4 million and \$41.4 million for the years ended 2005, 2004 and 2003, respectively. See Note F.

In 2004, GAFRI received common and preferred shares equivalent to 1.7 million shares of National City Corporation in exchange for its ownership interest in Provident Financial Group and realized a \$41.5 million pre-tax gain on the transaction.

20

Goodwill Impairment

Goodwill impairment reflects a 2004 pretax charge of \$4 million related to an insurance agency subsidiary. See Note G.

Retirement of Subsidiary Trust Debt

Loss on retirement of subsidiary trust debt reflects pretax losses on repurchases of \$20.8 million and \$27.2 million principal amount of the Company's 8-7/8% trust preferred securities in 2005 and 2004, respectively.

Other Income

Other income increased \$27.3 million (25%) in 2005 due to (i) the \$16.5 million gain on the sale of the Company's hotel operations in Austin, Texas (see below); and (ii) increased real estate revenues primarily as a result of the acquisition of new properties.

Other income increased \$21.3 million (24%) in 2004 reflecting (i) increased real estate revenues due primarily to an acquisition; (ii) increased surrender fee income on GAFRI's fixed annuity operations (including the National Health block acquired in May 2004); (iii) increased life policy charges; and (iv) higher fees earned on GAFRI's variable annuity business due to higher average variable annuity asset balances.

Real Estate Operations

GAFRI is engaged in a variety of real estate operations including hotels and marinas. Revenues and expenses of these operations, including gains on disposal, are included in GAFRI's Consolidated Income Statement as shown below (in millions).

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|------------------------|-------------|-------------|-------------|
| Other income | \$78.5 | \$51.0 | \$43.3 |
| Other expenses: | | | |
| Operating expenses | 41.9 | 35.9 | 29.6 |
| Depreciation and other | 9.8 | 7.6 | 6.4 |

In October 2005, GAFRI sold its hotel operations in Austin, Texas for \$53 million; its cost basis in this hotel at the date of sale was approximately \$22 million. Included in Other income in 2005 is a pretax gain of \$16.5 million, representing GAFRI's net gain on the sale after sale expenses, profit sharing payments and after a write-off of \$11.0 million of DPAC associated with the gain.

Annuity Benefits

Annuity benefits reflect amounts accrued on annuity policyholders' funds accumulated. On its deferred annuities (annuities in the accumulation phase), GAFRI generally credits interest to policyholders' accounts at their current stated interest rates. Furthermore, for "two-tier" deferred annuities (annuities under which a higher amount can be credited to the policyholder if a policy is annuitized rather than

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

surrendered), GAFRI accrues additional reserves for (i) persistency and premium bonuses and (ii) excess benefits expected to be paid for future deaths and annuitizations ("EDAR"). Changes in crediting rates, actual surrender, death and annuitization experience or modifications in actuarial assumptions can affect these additional reserves.

In the fourth quarter of 2005, GAFRI conducted its annual review of the actual results and future assumptions underlying its annuity operations, including assumptions related to future interest rates and persistency. Primarily as a result of the continuing low interest rate environment, the Company "unlocked" the actuarial assumptions related to its annuity business in force and recorded a pre-tax charge of approximately \$11.6 million to EDAR related to that business. In 2004, GAFRI recorded a pre-tax charge to EDAR of approximately \$5 million due to trends in actual experience. Management believes that significant changes in projected investment yields could result in charges (or credits) to earnings in the period the projections are modified.

The increase in annuity benefits in 2004 compared to 2003 also reflects the acquisition of a block of business. See Note D.

Insurance Acquisition Expenses

Insurance acquisition expenses include amortization of DPAC as well as a portion of commissions on sales of insurance products. Insurance acquisition expenses also include amortization of the present value of future profits of businesses acquired.

As part of the 2005 annual review of actual results and future assumptions discussed above in "Annuity Benefits", the Company recorded net charges to insurance acquisition expenses of \$4.2 million primarily related to spread narrowing partially offset by the

21

expected improved future persistency related to the Company's annuities, due to the impact of the current interest rate environment. In addition, in 2005 GAFRI recorded a \$13.6 million write-off of DPAC due to an unexpected increase in mortality in GAFRI's run-off life operations.

Insurance acquisition expenses in 2004 included \$5.1 million of net favorable unlockings relating to trends in actual experience (\$7.7 million of positive DPAC unlocking, partially offset by \$2.6 million of negative unearned revenue unlocking).

Insurance acquisition expenses in 2003 included \$15.2 million of net charges related to spread narrowing (\$19.7 million of negative DPAC unlocking, partially offset by \$4.5 million of positive unearned revenue unlocking).

The vast majority of GAFRI's DPAC asset relates to its fixed annuity, variable annuity and life insurance lines of business. Continued spread compression, decreases in the stock market and adverse mortality could lead to further write-offs of DPAC in the future.

Interest on Subsidiary Trust Obligations

The decrease in interest on subsidiary trust obligations in 2005 and 2004 compared to 2003 reflects the Company's November 2005 repurchase of \$20.8 million principal amount of its 8-7/8% preferred securities, the March 2004 redemption of all \$65 million principal amount of its 9-1/4% TOPrS and the first quarter 2004 repurchases of \$27.2 million principal amount of its 8-7/8% preferred securities.

Other Interest and Debt Expenses

The increase in other interest and debt expenses in 2005 compared to 2004 reflects primarily a higher effective interest rate on its interest rate swap. See Note I.

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

The increase in 2004 compared to 2003 reflects the first quarter 2004 issuance of 7-1/4% Senior Debentures and the paydown of lower interest rate bank debt.

Other Expenses

Other expenses increased \$6.8 million (4%) in 2005 compared to 2004 due primarily to a \$9.5 million charge relating to the Company's former manufacturing operations (See Note N), partially offset by lower expenses in GAFRI's run-off life division operations.

Other expenses increased \$8.4 million (6%) in 2004 compared to 2003 due primarily to an increase in real estate expenses resulting primarily from an acquisition.

Income Taxes

The effective tax rate on GAFRI's continuing operations approximated 34% - 35% in each year from 2003 - 2005. See Note B - Accounting Policies, Note C - Discontinued Operations and Note L - Income Taxes for additional information on income taxes.

Discontinued Operations

In December 2005, GAFRI announced it had reached an agreement to sell its subsidiary, GA-PR, for \$37.5 million in cash. The sale was completed in January 2006. There was no material after-tax gain or loss on the sale. In addition, during 2005 GA-PR paid dividends totaling \$100 million to GAFRI. See Note C.

Cumulative Effect of Accounting Change

In January 2004, GAFRI recorded an after-tax charge of \$2.2 million resulting from the implementation of Statement of Position ("SOP") 03-1. The most significant effect to GAFRI is a change in accounting for assets and liabilities related to two-tier annuities and persistency bonuses. As a result of adopting the SOP, unamortized insurance acquisition costs increased by \$50 million and annuity benefits accumulated increased by \$54 million.

RECENT ACCOUNTING STANDARDS

The following accounting standards have been, or will be implemented by GAFRI. The implementation of these standards is discussed under various subheadings of Note B to the Financial Statements. Effects of each are shown in the relevant Notes.

Accounting

| <u>Standard</u> | <u>Subject of Standard (Year of Implementation)</u> |
|-----------------|--|
| SFAS #123(R) | Share-Based Payments (2006) |
| SFAS #154 | Accounting Changes and Error Corrections (2006) |
| SOP 05-1 | Accounting for Modifications of Insurance Contracts (2007) |

The implementation of SFAS No. 123(R) is discussed under "Stock-Based Compensation" in Note B to the financial statements. SFAS No. 154 requires that voluntary changes in accounting principles and corrections of errors be reported by retroactively restating prior periods' financial statements unless it is impractical to do so. The standard is

effective for fiscal years beginning after December 15, 2005. SOP 05-1, "Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts," provides guidance on accounting for deferred policy acquisition costs on certain internal replacements of insurance and investment contracts. SOP 05-1 defines an internal replacement as a modification in product benefits, features, rights or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. The SOP is effective for internal replacements occurring in fiscal years beginning after December 15, 2006. GAFRI is currently assessing the impact of implementing this standard.

Other standards issued in recent years did not apply to GAFRI or had only negligible effects on GAFRI.

ITEM 7A

Quantitative and Qualitative Disclosures About Market Risk

Market risk represents the potential economic loss arising from adverse changes in the fair value of financial instruments. GAFRI's exposures to market risk relate primarily to its fixed maturity investment portfolio and annuity contracts which are exposed to interest rate risk and, to a lesser extent, equity price risk. In addition, a portion of GAFRI's long-term debt is also exposed to interest rate risk.

Fixed Maturity Portfolio

The fair value of GAFRI's fixed maturity portfolio is directly impacted by changes in market interest rates. GAFRI's fixed maturity portfolio is comprised of substantially all fixed rate investments with primarily short-term and intermediate-term maturities. This practice is designed to allow flexibility in reacting to fluctuations of interest rates. GAFRI's portfolio is managed with an attempt to achieve an adequate risk-adjusted return while maintaining sufficient liquidity to meet policyholder obligations. GAFRI attempts to align the duration of invested assets to the projected cash flows of policyholder liabilities.

The following table provides information at December 31, 2005 and 2004, about GAFRI's "available-for-sale" fixed maturity investments that are sensitive to interest rate risk. These tables show (dollars in millions) principal cash flows and related weighted-average interest rates by expected maturity date for each of the five subsequent years and for all years thereafter. Callable bonds and notes are included based on call date or maturity date depending upon which date produces the most conservative yield. MBSs and sinking fund issues are included based on maturity year adjusted for expected payment patterns. Actual cash flows may differ from those expected.

| | <u>December 31, 2005</u> | | <u>December 31, 2004</u> | | |
|------------|---------------------------------------|-------------|--------------------------|---------------------------------------|-------------|
| | <u>Principal</u> <u>Cash Flows</u> | <u>Rate</u> | | <u>Principal</u> <u>Cash Flows</u> | <u>Rate</u> |
| 2006 | \$ 349 | 5.9% | 2005 | \$ 393 | 6.9% |
| 2007 | 344 | 6.9 | 2006 | 436 | 6.4 |
| 2008 | 397 | 6.8 | 2007 | 635 | 5.8 |
| 2009 | 417 | 6.5 | 2008 | 559 | 6.2 |
| 2010 | 563 | 6.4 | 2009 | 464 | 7.1 |
| Thereafter | <u>6,773</u> | 5.7 | Thereafter | <u>5,849</u> | 5.8 |

| | | | | | |
|------------|----------------|------|------------|----------------|------|
| Total | <u>\$8.843</u> | 5.9% | Total | <u>\$8.336</u> | 6.0% |
| Fair Value | <u>\$8.930</u> | | Fair Value | <u>\$8.700</u> | |

Annuity Contracts

Substantially all of GAFRI's fixed rate annuity contracts permit GAFRI to change crediting rates (subject to minimum interest rate guarantees as determined by applicable law) enabling management to react to changes in market interest rates. In late 2003, GAFRI began issuing products with guaranteed minimum crediting rate of less than 3% in states where required approvals have been received. At December 31, 2005, approximately 9% of annuity benefits accumulated related to policies with a minimum crediting rate of less than 3%. The remaining balance was split almost evenly between policies with minimum guarantee rates of 3% and 4%. Actuarial assumptions used to

23

estimate DPAC and certain annuity liabilities, as well as GAFRI's ability to maintain spread, could be impacted if the current interest rate environment continues for an extended period, or if increases in interest rates cause policyholder behavior to differ significantly from current expectations.

Projected payments in each of the next five years and for all years thereafter on GAFRI's fixed annuity liabilities at December 31 are as follows (dollars in millions):

| | <u>First</u> | <u>Second</u> | <u>Third</u> | <u>Fourth</u> | <u>Fifth</u> | <u>Thereafter</u> | <u>Total</u> | <u>Fair Value</u> |
|------|--------------|---------------|--------------|---------------|--------------|-------------------|--------------|-------------------|
| 2005 | \$907 | \$945 | \$1,013 | \$897 | \$880 | \$3,775 | \$8,417 | \$8,060 |
| 2004 | \$939 | \$1,088 | \$981 | \$874 | \$800 | \$3,450 | \$8,132 | \$7,809 |

At December 31, 2005, the average stated crediting rate on the in-force block of GAFRI's principal fixed annuity products was approximately 3.8%. The current stated crediting rates (excluding bonus interest) on new sales of GAFRI's products generally range from 3.0% to 4.0%. GAFRI estimates that its effective weighted-average crediting rate on its in-force business over the next five years will approximate 3.6%. This rate reflects actuarial assumptions as to: (i) expected investment spreads; (ii) deaths; (iii) annuitizations; (iv) surrenders; and (v) renewal premiums. Actual experience and changes in actuarial assumptions may result in different effective crediting rates than those above.

GAFRI's indexed annuities represented less than 3% of GAFRI's insurance reserves at December 31, 2005. These annuities provide policyholders with a crediting rate tied, in part, to the performance of an existing stock market index. GAFRI attempts to mitigate the risk in the index-based component of these products through the purchase of call options on the appropriate index. The Company's strategy is designed so that an increase in the liabilities due to an increase in the market index will be substantially offset by unrealized and realized gains on the call options purchased by the Company. Under SFAS No. 133, both the index-based component of the annuities and the related call options are considered derivatives and marked to market through current earnings as annuity benefits. Adjusting these derivatives to market value had a net effect of less than 1% of annuity benefits in 2005 and 2004.

Notes Payable

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

The following table shows scheduled principal payments on fixed rate long-term debt of GAFRI and related weighted-average interest rates for the next five years and for all years thereafter (in millions):

| | <u>December 31, 2005</u> | | | <u>December 31, 2004</u> | |
|-------------------|---|-------------|-------------------|---|-------------|
| | <u>Scheduled</u> <u>Principal</u> <u>Payments</u> | <u>Rate</u> | | <u>Scheduled</u> <u>Principal</u> <u>Payments</u> | <u>Rate</u> |
| 2006 through 2010 | \$ 49.0 | 7.4% * | 2005 through 2009 | \$100.7 | 5.3% |
| Thereafter | <u>199.3</u> | 7.4% | Thereafter | <u>199.3</u> | 7.4% |
| Total | <u>\$248.3</u> | 7.4% | Total | <u>\$300.0</u> | 6.7% |
| Fair Value | <u>\$252.6</u> | | Fair Value | <u>\$314.1</u> | |

* Reflects effective interest rate on interest rate swap entered into in connection with GAFRI's 6-7/8% Senior Notes. See Note I for further discussion.

In February 2006, GAFRI repurchased \$51.5 million principal amount of its 6-7/8% Senior Notes. The scheduled principal payments in the above table have been adjusted to reflect these repurchases.

See Note J for discussion of GAFRI's preferred securities.

24

ITEM 8

Please refer to "Forward-Looking Statements" following the index in front of this Form 10-K.

Financial Statements and Supplementary Data

| | <u>PAGE</u> |
|---|-------------|
| Report of Independent Registered Public Accounting Firm | F-1 |
| Consolidated Balance Sheet: December 31, 2005 and 2004 | F-2 |

Consolidated Income Statement:

Years Ended December 31, 2005, 2004 and 2003 F-3

Consolidated Statement of Changes in Stockholders' Equity:

Years Ended December 31, 2005, 2004 and 2003 F-4

Consolidated Statement of Cash Flows:

Years Ended December 31, 2005, 2004 and 2003 F-5

Notes to Consolidated Financial Statements F-6

"Selected Quarterly Financial Data" has been included in Note Q to the Consolidated Financial Statements.

ITEM 9A

Evaluation of Disclosure Controls and Procedures

GAFRI's chief executive officer and chief financial officer, with the participation of management, have evaluated GAFRI's disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rule 13a-14(c)) as of a date within 90 days prior to filing this report. Based on the evaluation, they concluded that the controls and procedures are effective. During the fourth quarter of 2005, there have been no changes in GAFRI's internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, GAFRI's internal controls over financial reporting. In the quarter ended December 31, 2005, the Company did make modifications to certain processes associated with claims processing at its Austin, Texas facility as well as the general controls for information technology at its Cincinnati, Ohio facility. However, the related business processes and procedures did not materially change and, accordingly, management does not believe such changes are likely to materially affect GAFRI's internal control over financial reporting.

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

GAFRI's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Securities Exchange Act Rules 13a-15(f). Under the supervision and with the participation of management, including GAFRI's principal executive officer and principal financial officer, GAFRI conducted an evaluation of the effectiveness of internal control over financial reporting as of December 31, 2005, based on the criteria set forth in "Internal Control - Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission.

There are inherent limitations to the effectiveness of any system of internal controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective internal controls and procedures can only provide reasonable assurance of achieving their control objectives.

Based on GAFRI's evaluation, management concluded that internal control over financial reporting was effective as of December 31, 2005. Management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2005, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is set forth on the following page.

Great American Financial Resources, Inc.

February 28, 2006

25

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Board of Directors and Stockholders

Great American Financial Resources, Inc.

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Great American Financial Resources, Inc. maintained effective internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Great American Financial Resources, Inc.'s management is responsible for maintaining effective internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Great American Financial Resources, Inc. maintained effective internal control over financial reporting as of December 31, 2005, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Great American Financial Resources, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Great American Financial Resources, Inc. as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2005, and our report dated February 28, 2006 expressed an unqualified opinion thereon.

Ernst & Young LLP

Cincinnati, Ohio

February 28, 2006

26

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders

Great American Financial Resources, Inc.

We have audited the accompanying consolidated balance sheets of Great American Financial Resources, Inc. and subsidiaries as of December 31, 2005 and 2004, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2005. Our audits also included the financial statement schedules listed in the Index at Item 15(a). These financial statements and schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Great American Financial Resources, Inc. and subsidiaries at December 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2005, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note B to the consolidated financial statements, the Company changed its method of accounting for certain nontraditional long duration insurance contracts and separate accounts in 2004 to implement a new accounting standard.

We also have audited in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Great American Financial Resources, Inc.'s internal control over financial reporting as of December 31, 2005, based upon criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2006

expressed an unqualified opinion thereon.

Cincinnati, Ohio

February 28, 2006

F-1

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

(Dollars in millions)

| | <u>December 31,</u> | |
|--|---------------------|--------------|
| | <u>2005</u> | <u>2004</u> |
| Assets | | |
| Investments: | | |
| Fixed maturities: | | |
| Available-for-sale - at fair value | | |
| (amortized cost - \$8,825.9 and \$8,383.2) | \$ 8,930.1 | \$ 8,700.1 |
| Trading securities - at fair value | 271.9 | 292.2 |
| Equity securities - at fair value | | |
| (cost - \$185.7 and \$134.1) | 191.4 | 159.2 |
| Mortgage loans on real estate | 38.4 | 22.4 |
| Real estate | 118.3 | 108.8 |
| Policy loans | 258.7 | 250.2 |
| Short-term investments | <u>132.6</u> | <u>145.7</u> |
| Total investments | 9,941.4 | 9,678.6 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | |
|--|-------------------|-------------------|
| Cash | 21.7 | 24.5 |
| Accrued investment income | 117.6 | 115.6 |
| Unamortized insurance acquisition costs | 835.9 | 841.2 |
| Reinsurance recoverable | 257.3 | 327.6 |
| Other assets | 104.6 | 114.5 |
| Variable annuity assets (separate accounts) | <u>643.5</u> | <u>620.0</u> |
| | <u>\$11,922.0</u> | <u>\$11,722.0</u> |
| | | |
| Liabilities and Capital | | |
| Annuity benefits accumulated | \$ 8,417.3 | \$ 8,132.1 |
| Unearned revenue | 118.2 | 110.4 |
| Life, accident and health reserves | 1,088.0 | 1,022.0 |
| Notes payable | 299.8 | 300.0 |
| Payable to subsidiary trusts | 42.0 | 62.8 |
| Payable to affiliates, net | 119.9 | 115.3 |
| Deferred taxes on unrealized gains | 31.0 | 98.9 |
| Accounts payable, accrued expenses and other liabilities | 155.6 | 191.4 |
| Variable annuity liabilities (separate accounts) | <u>643.5</u> | <u>620.0</u> |
| | | |
| Total liabilities | 10,915.3 | 10,652.9 |
| | | |
| Stockholders' Equity: | | |
| Common Stock, \$1 par value | | |
| -100,000,000 shares authorized | | |
| -47,256,092 and 47,062,384 shares outstanding | 47.3 | 47.1 |
| Capital surplus | 409.0 | 407.1 |
| Retained earnings | 489.2 | 424.0 |
| Unrealized gains on marketable securities, net | <u>61.2</u> | <u>190.9</u> |
| | | |
| Total stockholders' equity | <u>1,006.7</u> | <u>1,069.1</u> |
| | <u>\$11,922.0</u> | <u>\$11,722.0</u> |

See Notes to Consolidated Financial Statements.

F-2

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

CONSOLIDATED INCOME STATEMENT

(In millions, except per share amounts)

| | <u>Year ended December 31.</u> | | |
|--|--------------------------------|--------------|--------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Revenues: | | | |
| Life, accident and health premiums | \$296.4 | \$280.6 | \$265.9 |
| Net investment income | 557.2 | 523.7 | 500.1 |
| Realized gains (losses) on: | | | |
| Investments | 0.7 | 55.9 | (9.4) |
| Goodwill impairment | - | (4.0) | - |
| Retirement of subsidiary trust debt | (1.8) | (1.3) | - |
| Other income | <u>135.6</u> | <u>108.3</u> | <u>87.0</u> |
| | 988.1 | 963.2 | 843.6 |
| Costs and Expenses: | | | |
| Annuity benefits | 341.2 | 313.3 | 294.6 |
| Life, accident and health benefits | 247.0 | 230.8 | 216.9 |
| Insurance acquisition expenses, net | 133.3 | 99.2 | 103.4 |
| Interest on subsidiary trust obligations | 5.1 | 6.7 | 13.7 |
| Other interest and debt expenses | 23.3 | 20.7 | 11.2 |
| Other expenses | <u>162.1</u> | <u>155.3</u> | <u>146.9</u> |
| | <u>912.0</u> | <u>826.0</u> | <u>786.7</u> |
| Operating earnings before income taxes | 76.1 | 137.2 | 56.9 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|--|----------------|----------------|----------------|
| Provision for income taxes | <u>25.8</u> | <u>47.7</u> | <u>19.3</u> |
| Income from continuing operations | 50.3 | 89.5 | 37.6 |
| Discontinued operations, net of tax | 19.6 | 14.5 | 12.1 |
| Cumulative effect of accounting change, net of tax | <u>-</u> | <u>(2.2)</u> | <u>-</u> |
| |) | | |
| Net Income | <u>\$ 69.9</u> | <u>\$101.8</u> | <u>\$ 49.7</u> |
| Basic earnings per common share: | | | |
| Continuing operations | \$1.07 | \$1.90 | \$0.86 |
| Discontinued operations | 0.41 | 0.31 | 0.28 |
| Accounting change | <u>-</u> | <u>(0.05)</u> | <u>-</u> |
| |) | | |
| Net income | <u>\$1.48</u> | <u>\$2.16</u> | <u>\$1.14</u> |
| Diluted earnings per common share: | | | |
| Continuing operations | \$1.06 | \$1.89 | \$0.86 |
| Discontinued operations | 0.41 | 0.30 | 0.27 |
| Accounting change | <u>-</u> | <u>(0.04)</u> | <u>-</u> |
| |) | | |
| Net income | <u>\$1.47</u> | <u>\$2.15</u> | <u>\$1.13</u> |
| Average number of common shares: | | | |
| Basic | 47.1 | 47.1 | 43.7 |
| Diluted | 47.6 | 47.3 | 43.8 |
| Cash dividends per common share | \$0.10 | \$0.10 | \$0.10 |

See Notes to Consolidated Financial Statements.

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(In millions)

| | <u>Year ended December 31,</u> | | |
|------------------------------|--------------------------------|----------------|----------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Common Stock: | | | |
| Balance at beginning of year | \$ 47.1 | \$ 47.0 | \$ 42.4 |
| Common Stock issued | 0.7 | 0.1 | 4.6 |
| Common Stock retired | <u>(0.5)</u> | <u>—</u> | <u>—</u> |
| |) | | |
| Balance at end of year | <u>\$ 47.3</u> | <u>\$ 47.1</u> | <u>\$ 47.0</u> |
| Capital Surplus: | | | |
| Balance at beginning of year | \$407.1 | \$406.0 | \$347.6 |
| Common Stock issued | 9.6 | 2.0 | 58.9 |
| Common Stock retired | (9.7) | (0.9) | (0.5) |
| Agent stock option grants | <u>2.0</u> | <u>—</u> | <u>—</u> |
| Balance at end of year | <u>\$409.0</u> | <u>\$407.1</u> | <u>\$406.0</u> |
| Retained Earnings: | | | |
| Balance at beginning of year | \$424.0 | \$326.9 | \$281.9 |
| Net income | 69.9 | 101.8 | 49.7 |
| Common dividends declared | <u>(4.7)</u> | <u>(4.7)</u> | <u>(4.7)</u> |
| |) |) |) |
| Balance at end of year | <u>\$489.2</u> | <u>\$424.0</u> | <u>\$326.9</u> |

| | | | |
|------------------------------|----------------|----------------|----------------|
| Unrealized Gains, Net: | | | |
| Balance at beginning of year | \$190.9 | \$162.6 | \$180.0 |
| Change during year | <u>(129.7)</u> | <u>28.3</u> | <u>(17.4)</u> |
| |) |) | |
| Balance at end of year | <u>\$ 61.2</u> | <u>\$190.9</u> | <u>\$162.6</u> |

| | | | |
|--|------------------|----------------|----------------|
| Comprehensive Income: | | | |
| Net Income | \$ 69.9 | \$101.8 | \$ 49.7 |
| Other comprehensive income (loss) - change in net unrealized gains on marketable securities | <u>(129.7)</u> | <u>28.3</u> | <u>(17.4)</u> |
| |) |) | |
| Comprehensive income (loss) | <u>(\$ 59.8)</u> | <u>\$130.1</u> | <u>\$ 32.3</u> |

See Notes to Consolidated Financial Statements.

F-4

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

(In millions)

| | | | |
|--|--------------------------------|-------------|-------------|
| | <u>Year ended December 31,</u> | | |
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Cash Flows from Operating Activities: | | | |
| Net income | \$ 69.9 | \$101.8 | \$ 49.7 |
| Adjustments: | | | |
| Cumulative effect of accounting change | - | 2.2 | - |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|--|--------------|--------------|--------------|
| Increase in life, accident and health reserves | 67.8 | 66.9 | 118.8 |
| Benefits to annuity policyholders | 341.6 | 313.6 | 295.0 |
| Amortization of insurance acquisition costs | 118.5 | 85.9 | 90.5 |
| Depreciation and amortization | 32.4 | 33.4 | 19.9 |
| Realized (gains) losses on investments | (5.4) | (56.2) | 9.2 |
| Gain on sale of real estate | (16.5) | - | - |
| Realized loss on goodwill impairment | - | 4.0 | - |
| Realized losses on retirement of subsidiary trust debt | 1.8 | 1.3 | - |
| Net trading portfolio activity | 13.9 | (95.1) | 10.5 |
| Increase in insurance acquisition costs | (128.1) | (120.1) | (148.2) |
| Increase in reinsurance recoverable | (5.8) | (20.9) | (72.6) |
| Decrease (increase) in other assets | 7.9 | (6.6) | 16.7 |
| Increase (decrease) in other liabilities | 0.9 | 9.2 | (14.2) |
| Increase in payable to affiliates, net | 4.6 | 20.3 | 31.8 |
| Other, net | <u>3.3</u> | <u>(2.3)</u> | <u>1.3</u> |
| |) | | |
| Net cash provided by operating activities | <u>506.8</u> | <u>337.4</u> | <u>408.4</u> |

Cash Flows from Investing Activities:

Purchases of and additional investments in:

| | | | |
|---|--------------|--------------|--------------|
| Fixed maturity investments | (2,145.3) | (3,230.1) | (5,537.7) |
| Equity securities | (125.7) | (86.3) | (17.4) |
| Real estate, mortgage loans and other assets | (56.2) | (43.5) | (8.4) |
| Cash and short-term investments of businesses acquired, net | - | 26.6 | - |
| Proceeds received from GA Life of Puerto Rico reinsurance transaction | 60.0 | - | - |
| Maturities and redemptions of fixed maturity investments | 641.6 | 818.2 | 1,190.8 |
| Sales of: | | | |
| Fixed maturity investments | 1,064.5 | 2,188.8 | 3,449.0 |
| Equity securities | 92.3 | 54.4 | 27.5 |
| Real estate, mortgage loans and other assets | 52.8 | 1.0 | 3.5 |
| Increase in policy loans | <u>(8.5)</u> | <u>(4.0)</u> | <u>(0.7)</u> |

Net cash used in investing activities

(424.5) (274.9) (893.4)

Cash Flows from Financing Activities:

| | | | |
|--|----------------|-----------------|-----------------|
| Fixed annuity receipts | 854.4 | 686.2 | 788.2 |
| Annuity surrenders, benefits and withdrawals | (936.1) | (729.8) | (572.0) |
| Net transfers from variable annuity assets | 11.4 | 1.4 | 1.0 |
| Additions to notes payable | 15.0 | 83.5 | 116.7 |
| Reductions of notes payable | (15.2) | (0.2) | (156.8) |
| Issuance of Common Stock | 2.1 | 1.7 | 63.0 |
| Retirement of Common Stock | (2.5) | (0.9) | - |
| Issuance of trust preferred securities | - | - | 19.4 |
| Repurchase of trust preferred securities | (22.6) | (93.5) | (8.0) |
| Cash dividends paid | <u>(4.7)</u> | <u>(4.7)</u> | <u>(4.7)</u> |
| |) |) |) |
| Net cash provided by (used in) financing activities | <u>(98.2)</u> | <u>(56.3)</u> | <u>246.8</u> |
| |) |) |) |
| Net increase (decrease) in cash and short-term investments | (15.9) | 6.2 | (238.2) |
| Beginning cash and short-term investments | <u>170.2</u> | <u>164.0</u> | <u>402.2</u> |
| Ending cash and short-term investments | <u>\$154.3</u> | <u>\$ 170.2</u> | <u>\$ 164.0</u> |

See Notes to Consolidated Financial Statements.

F-5

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

INDEX TO NOTES

- | | |
|---|-------------------------|
| A. Description of the Company | K. Stockholders' Equity |
| B. Summary of Significant Accounting Policies | L. Income Taxes |

| | |
|--|--|
| C. Discontinued Operations | M. Leases |
| D. Acquisitions | N. Contingencies |
| E. Segments of Operations | O. Statutory Information |
| F. Investments | P. Additional Information |
| G. Goodwill | Q. Quarterly Financial Data (Unaudited) |
| H. Unamortized Insurance Acquisition Costs | R. Subsequent Event (Unaudited) |
| I. Notes Payable | |
| J. Payable to Subsidiary Trusts | |

A. DESCRIPTION OF THE COMPANY

Great American Financial Resources, Inc. ("GAFRI" or "the Company"), through its subsidiaries, markets fixed and variable annuities, and various forms of supplemental insurance through independent agents.

American Financial Group, Inc. ("AFG") and its subsidiaries owned 82% of GAFRI's Common Stock at December 31, 2005.

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying consolidated financial statements include the accounts of GAFRI and its subsidiaries. Certain reclassifications have been made to prior years to conform to the current year's presentation. Acquisitions and sales of subsidiaries have resulted in certain differences in the financial statements and have affected comparability between years. All significant intercompany balances and transactions have been eliminated. All acquisitions have been treated as purchases. The results of operations of companies since their formation or acquisition are included in the consolidated financial statements.

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Changes in circumstances could cause actual results to differ materially from those estimates.

Investments

Fixed maturity securities and equity securities classified as "available-for-sale" are reported at fair value with unrealized gains and losses reported as a separate component of stockholders' equity. Fixed maturity securities classified as "trading" are reported at fair value with changes in unrealized gains or losses during the period included in investment income. Short-term investments are carried at cost; mortgage loans on real estate are carried at the unpaid principal balance adjusted for any unamortized premium or discounts; and policy loans are carried at the aggregate unpaid balance. Premiums and discounts on mortgage-backed securities are amortized over a period based on estimated future principal payments, including prepayments. Prepayment assumptions are reviewed periodically and adjusted to reflect actual prepayments and changes in expectations.

Gains or losses on securities are determined on the specific identification basis. When a decline in the value of a specific investment is considered to be other than temporary, a provision for impairment is charged to earnings (included in realized gains (losses) on investments) and the cost basis of that investment is reduced.

Derivatives

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

Derivatives included in GAFRI's balance sheet consist primarily of (i) the interest component of certain life reinsurance contracts (included in other liabilities), (ii) interest rate swaps (included in notes payable), (iii) the equity-based component of certain annuity products (included in annuity benefits accumulated), and (iv) related call options (included in other assets) designed to be consistent with the characteristics of the liabilities and used to mitigate the risk embedded in those annuity products. Changes in the fair value of derivatives are included in current earnings.

F-6

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

The terms of the interest rate swaps match those of the hedged debt; therefore, the swaps are considered to be (and are accounted for as) effective fair value hedges. Both the swaps and the hedged debt are adjusted for changes in fair value by offsetting amounts. Accordingly, since the swaps are included with notes payable in the Balance Sheet, the only effect on GAFRI's financial statements is that the interest expense on the hedged debt is recorded based on the variable rate.

Goodwill

Goodwill represents the excess of cost of subsidiaries over GAFRI's equity in their underlying net assets. Goodwill is not amortized, but is subject to an impairment test at least annually.

Reinsurance

In the normal course of business, GAFRI's insurance subsidiaries cede business to other companies under various reinsurance agreements to diversify risk and limit maximum exposure. These transactions may also provide a source of additional capital and liquidity. GAFRI remains obligated for amounts ceded in the event that the reinsurers do not meet their obligations. GAFRI reviews the financial condition of its reinsurers and monitors the amount of reinsurance it has with each company.

Under certain of these agreements, GAFRI's insurance subsidiaries cede life insurance policies to a third party on a funds withheld basis whereby GAFRI retains the assets (securities) associated with the reinsurance contracts. Interest is credited to the reinsurer based on the actual investment performance of the retained assets. Effective October 1, 2003, the Company implemented Statement of Financial Accounting Standards ("SFAS") No. 133 Implementation Issue B36 ("B36"). Under B36, these reinsurance contracts are considered to contain embedded derivatives (that must be adjusted to fair value) because the yield on the payables is based on specific blocks of the ceding companies' assets, rather than the overall creditworthiness of the ceding company. GAFRI determined that a change in the fair value of the underlying portfolios of fixed maturity securities is an appropriate measure of the value of the embedded derivative. As permitted under B36, the Company reclassified the securities related to these transactions from "available-for-sale" to "trading." The \$16.1 million cumulative effect of adjusting to fair value the derivatives embedded in the payables at October 1, 2003, was offset by the initial effect of transferring the related securities from available-for-sale to trading. The mark to market on the embedded derivatives offsets the investment income recorded on the adjustment to fair value of the related trading portfolios.

Insurance Acquisition Costs and Expenses

Unamortized insurance acquisition costs consist of deferred policy acquisition costs ("DPAC") and the present value of future profits on business in force ("PVFP" or "VOBA") of acquired insurance companies.

Insurance acquisition expenses in the income statement reflect primarily the amortization of DPAC and VOBA. In addition, certain commission costs are expensed as paid and included in insurance acquisition expenses. All other

uncapitalized acquisition costs such as marketing and underwriting expenses are included in "Other expenses."

Deferred Policy Acquisition Costs ("DPAC")

Policy acquisition costs (principally commissions, advertising, underwriting, policy issuance and sales expenses that vary with and are primarily related to the production of new business) are deferred to the extent that such costs are deemed recoverable. DPAC also includes capitalized costs associated with sales inducements offered to fixed annuity policyholders such as enhanced interest rates and premium and persistency bonuses.

DPAC related to annuities and universal life insurance products is deferred to the extent deemed recoverable and amortized, with interest, in relation to the present value of actual and expected gross profits on the policies. Expected gross profits consist principally of estimated future investment margin (estimated future net investment income less interest credited on policyholder funds) and surrender, mortality, and other life and variable annuity policy charges, less death and annuitization benefits in excess of account balances and estimated future policy administration expenses.

To the extent that realized gains and losses result in adjustments to the amortization of DPAC related to annuities, such adjustments are reflected as components of realized gains. DPAC related to annuities is also adjusted, net of tax, for the change in amortization that would have been recorded if the unrealized gains (losses) from securities had actually been realized. This adjustment is included in "Unrealized gains on marketable securities, net" in the stockholders' equity section of the Balance Sheet.

F-7

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

DPAC related to traditional life and health insurance is amortized over the expected premium paying period of the related policies, in proportion to the ratio of annual premium revenues to total anticipated premium revenues. Such anticipated premium revenues were estimated using the same assumptions used for computing liabilities for future policy benefits.

Life and health insurance contracts are reviewed periodically using actuarial assumptions revised based on actual and anticipated experience, to determine if there is a potential premium deficiency. If any such deficiency exists, it is recognized by a charge to income and a reduction in unamortized acquisition costs.

Present Value of Future Profits ("PVFP")

) Insurance acquisition costs include the PVFP on business in force of acquired insurance companies, which represents the portion of the costs to acquire such companies that is allocated to the value of the right to receive future cash flows from insurance contracts existing at the date of acquisition.

The PVFP is amortized with interest in relation to expected gross profits of the acquired policies for annuities and universal life products and in relation to the premium paying period for traditional life and health insurance products.

Annuity Benefits Accumulated

Annuity receipts and benefit payments are recorded as increases or decreases in "annuity benefits accumulated" rather than as revenue and expense. Increases in this liability for interest credited are charged to expense and decreases for surrender charges are credited to other income.

As a result of the 2004 implementation of Statement of Position ("SOP") 03-1, reserves for two-tier annuities (annuities with different stated account values depending on whether a policyholder annuitizes, dies or surrenders) are recorded at the lower-tier value plus additional reserves for (i) accrued persistency and premium bonuses; and (ii) excess benefits expected to be paid on future deaths and annuitizations ("EDAR") that require payment of the upper-tier value. The liability for EDAR is accrued for and modified using assumptions consistent with those used in determining DPAC and DPAC amortization, except that accruals are in relation to the present value of total expected assessments. Total expected assessments consist principally of estimated future investment margin, surrender, mortality, and other life and variable annuity policy charges, and unearned revenues once they are recognized as income.

Reserves for traditional single-tier fixed annuities are generally recorded at the stated annuitization value. Reserves for indexed annuities are recorded at a value reflecting the fixed guarantees in the product plus the fair value of the equity participation in the contract.

Unearned Revenue

Policy charges that represent fees for future services are deferred as unearned revenue and recognized as income using the same assumptions and estimated gross profits used to amortize DPAC.

Life, Accident and Health Reserves

Liabilities for future policy benefits under traditional life, accident and health policies are computed using the net level premium method. Computations are based on the original projections of investment yields, mortality, morbidity and surrenders and include provisions for unfavorable deviations. Reserves established for accident and health claims are modified as necessary to reflect actual experience and developing trends.

The liability for future policy benefits for interest sensitive life and universal life policies is equal to the sum of the accumulated fund balances under such policies.

Variable Annuity Assets and Liabilities

Separate accounts related to variable annuities represent the fair value of deposits invested in underlying investment funds on which GAFRI earns a fee. Investment funds are selected and may be changed only by the policyholder, who retains investment risk.

F-8

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

GAFRI's variable annuity contracts contain a guaranteed minimum death benefit ("GMDB") to be paid if the policyholder dies before the annuity payout period commences. In periods of declining equity markets, the GMDB may exceed the value of the policyholder's account. A GMDB liability is established for future excess death benefits using assumptions together with a range of reasonably possible scenarios for investment fund performance that are consistent with DPAC capitalization and amortization assumptions.

Life, Accident and Health Premiums and Benefits

For traditional life, accident and health products, premiums are recognized as revenue when legally collectible from policyholders. Policy reserves have been established in a manner that allocates policy benefits and expenses on a basis consistent with the recognition of related premiums and generally results in the recognition of profits over the premium paying period of the policies.

For interest sensitive life and universal life products, premiums are recorded in a policyholder account, which is reflected as a liability. Revenue is recognized as amounts are assessed against the policyholder account for mortality coverage and contract expenses. Surrender benefits reduce the account value. Death benefits are expensed when incurred, net of the account value.

Payable to Subsidiary Trusts (Issuers of Preferred Securities)

Under revised FASB Interpretation ("FIN") No. 46, GAFRI deconsolidated two wholly-owned subsidiary trusts (formed prior to 2003) because they are variable interest entities in which GAFRI is not considered to be the primary beneficiary. These subsidiary trusts were formed to issue preferred securities and, in turn, purchase a like amount of subordinated debt from their parent company, which provides interest and principal payments to fund the respective trust obligations. Accordingly, the subordinated debt due to the trusts is shown as a liability in the Balance Sheet. Implementation of FIN 46 with respect to the preferred securities had no effect on earnings.

Income Taxes

Until December 31, 2005, GAFRI and its subsidiaries had separate tax allocation agreements with American Financial Group ("AFG") that designated how tax payments were to be shared by members of the tax group. In general, companies computed taxes on a separate return basis without regard to temporary differences. Payments to AFG by GAFRI's insurance subsidiaries were made on a statutory accounting basis.

Under a new tax agreement with AFG that became effective in 2006, GAFRI and its subsidiaries will generally pay or recover taxes on a separate company tax return basis. The tax allocation agreements with AFG have not impacted the recognition of income tax expense and income tax payable in GAFRI's financial statements. If the AFG tax group utilizes any of GAFRI's net operating losses or deductions that originated prior to GAFRI's entering AFG's consolidated tax group, AFG will pay to GAFRI an amount equal to the benefit received.

Deferred income tax assets and liabilities are determined based on differences between financial reporting and tax basis and are measured using enacted tax rates. The Company recognizes deferred tax assets if it is more likely than not that a benefit will be realized. Current and deferred tax assets and liabilities of companies in AFG's consolidated tax group are aggregated with other amounts receivable from or payable to affiliates.

Stock-Based Compensation

As permitted under SFAS No. 123, "Accounting for Stock-Based Compensation," GAFRI accounts for stock options and other stock-based compensation plans using the intrinsic value based method prescribed by Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees." Under GAFRI's employee and director stock option plans, options are granted at exercise prices equal to the fair value of the shares at the date of grant. No compensation expense has been recognized for employee and director stock option grants.

The following table illustrates the effect on net income (in millions) and earnings per share had compensation cost been recognized and determined based on the fair values at grant dates consistent with the method prescribed by SFAS No. 123. See Note K "Stockholders' Equity" for further information on stock options.

F-9

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

For SFAS No. 123 purposes, the "fair value" of \$5.28 per option granted in 2005, \$4.63 in 2004 and \$4.80 in 2003 was calculated using the Black-Scholes option pricing model and the following assumptions: dividend yield of less

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

than 1%; expected volatility of 20% for 2005, 2004 and 2003; risk-free interest rate of 4% for 2005 and 2004 and 3% for 2003; and expected option life of 7.5 years. There is no single reliable method to determine the actual value of options at grant date. Accordingly, actual value of the option grants may be higher or lower than the SFAS No. 123 "fair value."

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|--|---------------|----------------|---------------|
| Net income, as reported | \$69.9 | \$101.8 | \$49.7 |
| Pro forma stock option expense, net of tax | <u>(2.2)</u> | <u>(2.3)</u> | <u>(2.5)</u> |
| |) |) |) |
| Adjusted net income | <u>\$67.7</u> | <u>\$ 99.5</u> | <u>\$47.2</u> |
| Earnings per share (as reported): | | | |
| Basic | \$1.48 | \$2.16 | \$1.14 |
| Diluted | \$1.47 | \$2.15 | \$1.13 |
| Earning per share (adjusted): | | | |
| Basic | \$1.44 | \$2.11 | \$1.08 |
| Diluted | \$1.42 | \$2.10 | \$1.08 |

In December 2004, the FASB issued SFAS No. 123(R), "Share-Based Payments." SFAS No. 123(R) revises SFAS No. 123 and eliminates the use of the intrinsic value method prescribed by APB 25. Under SFAS No. 123(R), companies must recognize compensation expense for all new share-based awards (including employee stock options), and the non-vested portions of prior awards, based on their fair value at the date of grant. GAFRI will implement the new standard on January 1, 2006 on a modified prospective basis. After that date, all share-based grants will be recognized as compensation expense over the vesting period. GAFRI intends to use the Black-Scholes pricing model to measure the fair value of stock options. Had GAFRI adopted SFAS No. 123(R) in prior periods, the impact on net earnings and earnings per share would have been similar to the proforma amounts discussed above.

Benefit Plans

GAFRI provides retirement benefits to qualified employees of participating companies through the GAFRI Retirement and Savings Plan, a defined contribution plan. GAFRI makes all contributions to the retirement fund portion of the Plan (at the discretion of the GAFRI Board of Directors) and matches a percentage of employee contributions to the savings fund. Employees have been permitted to direct the investment of their contributions to independently managed investment funds. Matching contributions to the savings fund are also invested in accordance with participant elections, while Company contributions to the retirement fund have been invested primarily in GAFRI Common Stock. Company contributions are expensed in the year for which they are declared.

GAFRI and certain of its subsidiaries provide certain benefits to eligible retirees. The projected future cost of providing these benefits is expensed over the period the employees earn such benefits.

Earnings Per Share

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

Basic earnings per share is calculated using the weighted-average number of shares of common stock outstanding during the period. The calculation of diluted earnings per share includes the following dilutive effect of common stock options: 2005 - 0.5 million shares, 2004 - 0.2 million shares and 2003 - 0.1 million shares.

Statement of Cash Flows

For cash flow purposes, "investing activities" are defined as making and collecting loans and acquiring and disposing of debt or equity instruments and property and equipment. "Financing activities" include annuity receipts, benefits and withdrawals and obtaining resources from owners and providing them with a return on their investments. All other activities are considered "operating." Short-term investments having original maturities of three months or less when purchased are considered to be cash equivalents for purposes of the financial statements.

Fair Value of Financial Instruments

Methods and assumptions used in estimating fair values are described in Note P to the financial statements. These fair values represent point-in-time estimates of value that might not be particularly relevant in predicting GAFRI's future earnings or cash flows.

F-10

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

C. DISCONTINUED OPERATIONS

In January 2006, GAFRI sold Great American Life Assurance Company of Puerto Rico ("GA-PR") for \$37.5 million in cash to Triple-S Management Corporation, also of Puerto Rico. In connection with the sale, a \$7.5 million letter of credit was established to provide for potential liabilities. Prior to the sale, in December 2005, GA-PR reinsured approximately two-thirds of its in-force business with Triple-S for \$60 million. During 2005, GA-PR paid dividends totaling \$100 million to GAFRI.

GA-PR's results are reflected as discontinued for all periods presented in the Consolidated Income Statement; Balance Sheet amounts have not been reclassified. The carrying amount of the major classes of GA-PR's assets and liabilities and a summary of the discontinued operations follow (in millions):

| Assets: | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|--|-------------|-------------|-------------|
| Cash and investments | \$207.7 | \$233.1 | \$208.9 |
| Unamortized insurance acquisition costs ("DPAC") | 21.8 | 75.7 | 69.7 |
| Liabilities: | | | |
| Insurance reserves | \$181.0 | \$165.7 | \$153.7 |

| | | | |
|---|----------------|----------------|----------------|
| Equity excluding unrealized gains | \$ 39.4 | \$121.0 | \$107.9 |
| Operations: | | | |
| Premiums | \$ 74.6 | \$ 70.7 | \$ 65.9 |
| Investment income | 11.5 | 11.2 | 10.8 |
| Realized gains | 4.7 | 0.3 | 0.2 |
| Pre-tax earnings | \$ 13.1 | \$ 15.5 | \$ 12.7 |
| Benefit (provision) for income taxes | <u>6.5</u> | <u>(1.0)</u> | <u>(0.6)</u> |
| |) |) | |
| Net earnings from discontinued operations | <u>\$ 19.6</u> | <u>\$ 14.5</u> | <u>\$ 12.1</u> |

The decrease in cash and investments in 2005 reflects the dividends paid by GA-PR to GAFRI. The decrease in DPAC in 2005 reflects the reinsurance transaction with Triple-S.

Included in net earnings from discontinued operations in 2005 is a deferred tax benefit of \$5.0 million related to the excess of tax basis over financial reporting basis of GAFRI's investment in GA-PR common stock; also included are certain expenses attributable to the sale and a pre-tax charge of \$2.0 million reflecting the difference between estimated sales price and GAFRI's financial reporting basis in GA-PR.

D. ACQUISITION

In May 2004, GAFRI acquired the fixed annuity block of business of National Health Insurance Company ("NHIC"). See Note O. At the date of acquisition, the block consisted of approximately 33,000 policies with GAAP reserves of approximately \$765 million.

E. SEGMENTS OF OPERATIONS

GAFRI manages its business as four segments: (i) annuity operations; (ii) supplemental insurance; (iii) life operations; and (iv) corporate and other, which includes holding company assets and costs.

Revenue from GAFRI's annuity operations consist primarily of investment income as well as operating revenues from its real estate investments. GAFRI's annuity products are sold through independent agents primarily to employees of primary and secondary educational institutions and in the non-qualified markets. GAFRI is engaged in a variety of real estate operations including hotels and marinas.

GAFRI's supplemental insurance businesses (United Teacher Associates Insurance Company ("UTA") and Loyal

American Life Insurance Company) primarily offer a variety of limited benefit policies to supplement primary health insurance and other insurance coverage. UTA and Loyal offer their products through independent agents.

F-11

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Traditional term and universal life insurance products had been marketed through national marketing organizations. In the second quarter of 2004, GAFRI suspended new sales of these life insurance products due to inadequate volume and returns. The Company continues to service its in-force block of these policies.

"Corporate and other" consists primarily of GAFRI (parent) and AAG Holding (intermediate holding company) and includes interest expense.

The following tables show (in millions) GAFRI's assets, revenues and operating profit by significant business segment.

| <u>Assets</u> | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|--|-----------------------|-----------------------|-----------------------|
| Fixed annuity operations | \$ 8,972.4 | \$8,744.9 | \$7,590.6 |
| Variable annuity operations | 932.6 | 902.0 | 855.9 |
| Real estate operations | <u>118.3</u> | <u>108.8</u> | <u>79.4</u> |
| Total annuity operations | 10,023.3 | 9,755.7 | 8,525.9 |
| Supplemental insurance operations | 958.4 | 1,000.6 | 862.7 |
| GA Life of Puerto Rico (discontinued operations) | 237.9 | 317.0 | 288.6 |
| Life operations | 637.6 | 640.2 | 628.7 |
| Corporate and other | <u>64.8</u> | <u>8.5</u> | <u>3.2</u> |
| Total assets per balance sheet | <u>\$11,922.0</u> | <u>\$11,722.0</u> | <u>\$10,309.1</u> |
| <u>Revenues</u> | | | |
| Fixed annuity operations | \$ 493.0 | \$ 465.5 | \$ 440.8 |
| Variable annuity operations | 23.0 | 23.4 | 21.7 |
| Real estate operations | <u>78.5</u> | <u>51.0</u> | <u>43.3</u> |
| | (a) | | |
| Total annuity operations | 594.5 | 539.9 | 505.8 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|-------------------------------------|-----------------|-----------------|-----------------|
| Supplemental insurance operations | 306.9 | 284.0 | 260.7 |
| Life operations | 76.4 | 77.9 | 77.2 |
| Corporate and other | <u>11.4</u> | <u>10.8</u> | <u>9.3</u> |
| | | | |
| Total operating revenues | 989.2 | 912.6 | 853.0 |
| Realized gains (losses) | <u>(1.1)</u> | <u>50.6</u> | <u>(9.4)</u> |
| | | | |
| Total revenues per income statement | <u>\$ 988.1</u> | <u>\$ 963.2</u> | <u>\$ 843.6</u> |

Operating profit - pretax (b)

| | | | |
|--|----------------|-----------------|----------------|
| Fixed annuity operations | \$ 73.2 | \$ 88.1 | \$ 76.9 |
| Variable annuity operations | 3.0 | 1.8 | 4.2 |
| Real estate operations: | | | |
| Gain on sale | 16.5 (a) | - | - |
| Operating cash flow | 20.1 | 15.1 | 13.7 |
| Depreciation and other | <u>(9.8)</u> | <u>(7.6)</u> | <u>(6.4)</u> |
| | | | |
| Total annuity operations | 103.0 | 97.4 | 88.4 |
| | | | |
| Supplemental insurance operations | 26.9 | 24.0 | 19.5 |
| Corporate and other | (40.0)(c) | (33.2) | (30.8) |
| Life operations | <u>(12.7)</u> | <u>(1.6)</u> | <u>(10.8)</u> |
| | | | |
| Pretax earnings from operations | 77.2 | 86.6 | 66.3 |
| Realized gains (losses) | <u>(1.1)</u> | <u>50.6</u> | <u>(9.4)</u> |
| | | | |
| Total operating earnings before income taxes per income statement | <u>\$ 76.1</u> | <u>\$ 137.2</u> | <u>\$ 56.9</u> |

a. Includes pre-tax gain on the sale of the Driskill Hotel. See Note F.

b. 2005 amounts include a \$15.8 million charge to GAFRI's annuity operations related primarily to the low interest rate environment; 2005 amounts also include a \$13.6 million charge to GAFRI's life operations related to an unexpected increase in mortality. 2003 amounts include a \$15.2 million charge to GAFRI's annuity operations related to spread narrowing. See Item 7 - "Results of Operations."

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

c. Includes pre-tax charge of \$9.5 million related to environmental liabilities associated with the Company's former manufacturing operations. See Note N.

F-12

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

F. INVESTMENTS

Fixed maturity investments classified as available-for-sale at December 31, consisted of the following (in millions):

| | 2005 | | | | 2004 | | | |
|------------------------|------------------|------------------|------------------|-----------------|------------------|------------------|------------------|-----------------|
| | Amortized | Fair | Gross Unrealized | | Amortized | Fair | Gross Unrealized | |
| | Cost | Value | Gains | Losses | Cost | Value | Gains | Losses |
| Fixed maturities: | | | | | | | | |
| United States | | | | | | | | |
| Government and | | | | | | | | |
| government agencies | \$ 287.8 | \$ 298.9 | \$ 13.0 | (\$ 1.9) | \$ 627.2 | \$ 640.3 | \$ 15.9 | (\$ 2.8) |
| and authorities | | | | | | | | |
| States, municipalities | | | | | | | | |
| and | | | | | | | | |
| political | 209.0 | 215.6 | 6.8 | (0.2) | 215.7 | 226.3 | 11.1 | (0.5) |
| subdivisions | | | | | | | | |
| Foreign governments | 26.9 | 27.6 | 0.7 | - | 24.8 | 25.5 | 0.7 | - |
| Banks, savings and | 1,356.9 | 1,381.0 | 28.7 | (4.6) | 1,302.8 | 1,364.7 | 62.0 | (0.1) |
| credit institutions | | | | | | | | |
| Public utilities | 803.3 | 826.2 | 24.5 | (1.6) | 742.5 | 785.1 | 44.6 | (2.0) |
| Mortgage-backed | 2,793.2 | 2,767.7 | 14.0 | (39.5) | 2,304.4 | 2,321.2 | 31.8 | (15.0) |
| securities | | | | | | | | |
| All other corporate | 3,321.1 | 3,383.9 | 87.8 | (25.0) | 3,135.8 | 3,304.2 | 174.8 | (6.4) |
| Redeemable preferred | <u>27.7</u> | <u>29.2</u> | <u>1.5</u> | <u>-</u> | <u>30.0</u> | <u>32.8</u> | <u>3.4</u> | <u>(0.6)</u> |
| stocks | | | | | | | | |
| | <u>\$8,825.9</u> | <u>\$8,930.1</u> | <u>\$177.0</u> | <u>(\$72.8)</u> | <u>\$8,383.2</u> | <u>\$8,700.1</u> | <u>\$344.3</u> | <u>(\$27.4)</u> |

The following table shows gross unrealized losses on fixed maturities by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31 (in millions).

2005

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | <u>Twelve Months or</u> | | | <u>More than Twelve</u> | | |
|------------------------|-------------------------|------------------|-------------------|-------------------------|----------------|-------------------|
| | <u>Less</u> | | | <u>Months</u> | | |
| | <u>Unrealized</u> | <u>Fair</u> | <u>Fair Value</u> | <u>Unrealized</u> | <u>Fair</u> | <u>Fair Value</u> |
| | <u>Loss</u> | <u>Value</u> | <u>as</u> | <u>Loss</u> | <u>Value</u> | <u>as</u> |
| | | | <u>% of Cost</u> | | | <u>% of Cost</u> |
| Fixed maturities: | | | | | | |
| United States | | | | | | |
| Government and | | | | | | |
| government agencies | (\$ 0.3) | \$ 35.2 | 99% | (\$1.6) | \$ 48.2 | 97% |
| and authorities | | | | | | |
| States, municipalities | | | | | | |
| and | | | | | | |
| political subdivisions | (0.2) | 27.2 | 99 | - | - | - |
| Banks, savings and | (4.6) | 366.0 | 99 | * | 1.0 | 100 |
| credit institutions | | | | | | |
| Public utilities | (1.6) | 138.4 | 99 | - | - | - |
| Mortgage-backed | (31.9) | 1,926.2 | 98 | (7.6) | 171.4 | 96 |
| securities | | | | | | |
| All other corporate | (18.7) | 953.3 | 98 | (6.3) | 146.4 | 96 |
| Redeemable preferred | - | - | - | - | - | - |
| stock | | | | | | |
| | <u>(\$57.3)</u> | <u>\$3,446.3</u> | <u>98%</u> | <u>(\$15.5)</u> | <u>\$367.0</u> | <u>96</u> |

%

2004

| | <u>Twelve Months or</u> | | | <u>More than Twelve</u> | | |
|------------------------|-------------------------|--------------|-------------------|-------------------------|--------------|-------------------|
| | <u>Less</u> | | | <u>Months</u> | | |
| | <u>Unrealized</u> | <u>Fair</u> | <u>Fair Value</u> | <u>Unrealized</u> | <u>Fair</u> | <u>Fair Value</u> |
| | <u>Loss</u> | <u>Value</u> | <u>as</u> | <u>Loss</u> | <u>Value</u> | <u>as</u> |
| | | | <u>% of Cost</u> | | | <u>% of Cost</u> |
| Fixed maturities: | | | | | | |
| United States | | | | | | |
| Government and | | | | | | |
| government agencies | (\$ 1.6) | \$ 344.7 | 100% | (\$1.2) | \$ 37.4 | 97% |
| and authorities | | | | | | |
| States, municipalities | | | | | | |
| and | | | | | | |
| political subdivisions | * | 7.1 | 100 | (0.5) | 13.8 | 97 |
| Banks, savings and | (0.1) | 18.1 | 99 | - | - | - |

| | | | | | | |
|----------------------------|-----------------|------------------|-----------|-----------------|----------------|-----------|
| credit institutions | | | | | | |
| Public utilities | (1.6) | 78.0 | 98 | (0.4) | 16.9 | 98 |
| Mortgage-backed securities | (5.9) | 539.8 | 99 | (9.1) | 234.2 | 96 |
| All other corporate | (5.4) | 321.9 | 98 | (1.0) | 32.8 | 97 |
| Redeemable preferred stock | <u>(0.6)</u> | <u>7.5</u> | <u>93</u> | <u>-</u> | <u>-</u> | <u>-</u> |
|) | | | | | | |
| | <u>(\$15.2)</u> | <u>\$1,317.1</u> | <u>99</u> | <u>(\$12.2)</u> | <u>\$335.1</u> | <u>96</u> |
| | | | % | | | % |

* Less than \$50 thousand.

At December 31, 2005, gross unrealized losses in the 2005 table above relate to 524 securities with no single unrealized loss in excess of \$1.4 million. Investment grade securities (as determined by nationally recognized rating agencies) represented about 92% and 95% of the total unrealized loss and fair value, respectively. Of the mortgage-backed securities, more than 98% of the unrealized loss relates to AAA rated securities. Management believes that GAFRI will recover its cost basis in the securities having unrealized losses at December 31, 2005. GAFRI has the ability and intent to hold such securities until they fully recover to amortized cost or mature.

F-13

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

The table below sets forth the scheduled maturities of GAFRI's fixed maturity investments as of December 31, 2005. Asset-backed securities and other securities with sinking funds are reported at average maturity. Actual maturities may differ from contractual maturities because certain securities may be called or prepaid by the issuers. The average maturity of GAFRI's fixed maturity investments was approximately eight years at December 31, 2005. Mortgage-backed securities had an average life of approximately seven and one-half years at December 31, 2005.

| <u>Maturity</u> | <u>Amortized Cost</u> | <u>Fair Value Amount</u> | <u>%</u> |
|------------------------------------|-----------------------|--------------------------|-----------|
| One year or less | \$ 253.6 | \$ 258.1 | 3% |
| After one year through five years | 1,132.0 | 1,174.2 | 13 |
| After five years through ten years | 3,603.8 | 3,654.9 | 41 |
| After ten years | <u>1,043.3</u> | <u>1,075.2</u> | <u>12</u> |
| | 6,032.7 | 6,162.4 | 69 |
| Mortgage-backed securities | <u>2,793.2</u> | <u>2,767.7</u> | <u>31</u> |

\$8,825.9 \$8,930.1 100

%

Certain risks are inherent in connection with fixed maturity securities, including loss upon default, price volatility in reaction to changes in interest rates, and general market factors and risks associated with reinvestment of proceeds due to prepayments or redemptions in a period of declining interest rates.

At December 31, 2005, GAFRI had no single investment in excess of 10% of stockholders' equity except for certain investments guaranteed by the U.S. Government or government agencies.

Realized gains (losses) and changes in unrealized appreciation (depreciation) on fixed maturity, equity security and other investments are summarized as follows (in millions):

| | <u>Fixed</u> <u>Maturities</u> | <u>Equity</u> <u>Securities</u> | <u>Other</u> | <u>Tax</u> <u>Effects</u> | <u>Total</u> |
|-----------------------|-----------------------------------|------------------------------------|--------------|------------------------------|---------------|
| | | | | | |
| | | | (a) | | |
| <u>2005</u> | | | | | |
| Realized | | | | | |
| Gross gains on sales | \$21.2 | \$16.1 | \$2.8 | (\$14.0) | \$26.1 |
| Gross losses on sales | (20.4) | (2.1) | - | 7.9 | (14.6) |
| Impairments | <u>(16.8)</u> | <u>(0.1)</u> | <u>-</u> | <u>5.9</u> | <u>(11.0)</u> |
| |) |) | |) | |
| Total realized | <u>(\$16.0)</u> | <u>\$13.9</u> | <u>\$2.8</u> | <u>(\$0.2)</u> | <u>\$0.5</u> |
| |) | |) | | |
| Change in unrealized | (\$212.7) | (\$19.4) | - | \$80.0 | (\$152.1) |
| <u>2004</u> | | | | | |
| Realized | | | | | |
| Gross gains on sales | \$34.7 | \$51.3 | \$1.8 | (\$30.7) | \$57.1 |
| Gross losses on sales | (16.8) | (0.4) | (1.3) | 6.5 | (12.0) |
| Impairments | <u>(12.5)</u> | <u>(0.9)</u> | <u>-</u> | <u>4.7</u> | <u>(8.7)</u> |
| |) |) | |) | |
| Total realized | <u>\$5.4</u> | <u>\$50.0</u> | <u>\$0.5</u> | <u>(\$19.5)</u> | <u>\$36.4</u> |
| Change in unrealized | \$40.0 | (\$12.4) | - | (\$9.3) | \$18.3 |
| <u>2003</u> | | | | | |
| Realized | | | | | |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|-----------------------|-----------------|---------------|--------------|---------------|-----------------|
| Gross gains on sales | \$58.5 | \$ 6.1 | \$1.7 | (\$23.2) | \$43.1 |
| Gross losses on sales | (33.9) | (0.4) | - | 12.0 | (22.3) |
| Impairments | <u>(41.4)</u> | <u>-</u> | <u>-</u> | <u>14.5</u> | <u>(26.9)</u> |
| |) | | |) | |
| Total realized | <u>(\$16.8)</u> | <u>\$ 5.7</u> | <u>\$1.7</u> | <u>\$ 3.3</u> | <u>(\$ 6.1)</u> |
| Change in unrealized | (\$10.1) | \$11.0 | - | (\$ 0.4) | \$ 0.5 |

(a) Includes adjustments to reflect the impact of realized gains and losses on the amortization of DPAC. Impairment charges in 2003 reflect higher corporate defaults in the marketplace relative to 2004 and 2005.

F-14

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Unrealized Gains on Marketable Securities, Net

In addition to adjusting securities considered available-for-sale to fair value, SFAS 115, "Accounting for Certain Investments in Debt and Equity Securities," requires that certain other balance sheet amounts be adjusted to the extent that unrealized gains and losses from securities would result in adjustments had these gains or losses actually been realized. The components of the Consolidated Balance Sheet caption "Unrealized gains on marketable securities, net" in stockholders' equity are summarized as follows (in millions):

| | Unadjusted Asset (Liability) | Effect of SFAS 115 | Adjusted Asset (Liability) |
|---|------------------------------------|-----------------------|----------------------------------|
| <u>2005</u> | | | |
| Fixed maturities | \$8,825.9 | \$104.2 | \$8,930.1 |
| Equity securities | 185.7 | 5.7 | 191.4 |
| Unamortized insurance acquisition costs | 853.2 | (17.3) | 835.9 |
| Annuity benefits accumulated | (8,415.8) | (1.5) | (8,417.3) |
| Unearned revenue | (119.3) | 1.1 | (118.2) |
| Deferred taxes on unrealized gains | - | <u>(31.0)</u> | (31.0) |
| |) | | |
| Unrealized gains | | <u>\$ 61.2</u> | |

2004

| | | | |
|---|-----------|----------------|-----------|
| Fixed maturities | \$8,383.2 | \$316.9 | \$8,700.1 |
| Equity securities | 134.1 | 25.1 | 159.2 |
| Unamortized insurance acquisition costs | 900.7 | (59.5) | 841.2 |
| Annuity benefits accumulated | (8,129.4) | (2.7) | (8,132.1) |
| Unearned revenue | (120.4) | 10.0 | (110.4) |
| Deferred taxes on unrealized gains | - | <u>(98.9)</u> | (98.9) |
| | |) | |
| Unrealized gains | | <u>\$190.9</u> | |

Real Estate

A portion of GAFRI's investment portfolio has historically been comprised of certain real estate investments. These real estate investments are generally acquired with the intention of owning and operating them for a long-term holding period. The table below summarizes the real estate investments in GAFRI's portfolio at December 31, 2005.

| <u>Property</u> | <u>Description</u> |
|--|------------------------------|
| Chatham Bars Inn - Chatham, MA | Resort Hotel |
| Sailfish Marina - Palm Beach Shores, FL | Marina, Hotel and Restaurant |
| Mountain View Grand - Whitefield, NH (65% owned)* | Resort Hotel |
| Charleston Harbor Resort - Charleston, SC (50% owned)* | Marina and Hotel |
| Bay Bridge Marina - Chesapeake Bay, MD (65% owned)* | Marina |
| Skipjack Marina - Georgetown, MD | Marina |
| Undeveloped land - Mount Dora, FL | 4.3 Acres |
| Undeveloped land - Mason, OH | 6.1 Acres |

* The remaining interests in these properties are owned by a subsidiary of AFG.

In total, these real estate investments had a carrying value at December 31, 2005 of approximately \$118 million (net of \$27 million of accumulated depreciation) and operating cash flows of approximately \$15.8 million in 2005. At December 31, 2004, real estate investments had a carrying value of approximately \$109 million (net of \$36 million of accumulated depreciation) and operating cash flows of approximately \$15.1 million in 2004.

In October 2005, GAFRI completed the sale of the Driskill Hotel in Austin, Texas. Included in other income in 2005 is a gain of approximately \$16.5 million after sale expenses, profit sharing payments, and after a write-off of \$11.0 million of DPAC associated with the gain.

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Real estate results of operations and any gain or loss upon sale are included in GAFRI's operating earnings. From time-to-time, GAFRI may decide to sell or market for sale selected real estate investments. These decisions are based on factors impacting the operations and value of specific properties or real estate investments in general. No assurance can be given as to the outcome of any marketing of these investments, including the sales price. GAFRI may decide to purchase and/or sell additional real estate investments in the future.

Major categories of net investment income were as follows (in millions):

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|-------------------------|----------------|----------------|----------------|
| Fixed maturities* | \$556.9 | \$521.0 | \$503.3 |
| Other | <u>6.0</u> | <u>5.9</u> | <u>2.5</u> |
| Total investment income | 562.9 | 526.9 | 505.8 |
| Investment expenses | <u>(5.7)</u> | <u>(3.2)</u> | <u>(5.7)</u> |
| Net investment income | <u>\$557.2</u> | <u>\$523.7</u> | <u>\$500.1</u> |

* Includes income on fixed maturities, mortgage loans, policy loans and short-term investments.

GAFRI's investment portfolio is managed by a subsidiary of AFG. Investment expenses included investment management charges from this subsidiary amounting to \$4.9 million in 2005, \$3.9 million in 2004 and \$4.4 million in 2003.

G. GOODWILL

In 2004, GAFRI recorded a goodwill impairment charge of \$4.0 million related to an insurance agency subsidiary in the fixed annuity segment. A review for impairment was prompted by a decrease in estimated future earnings from this agency, based on a reduction in forecasted revenues. Fair value of the agency was estimated using the present value of expected future cash flows.

In the fourth quarter of 2005, GAFRI conducted its annual impairment testing, which resulted in no additional charge.

Changes in the carrying value of goodwill during 2004 and 2005, by reporting segment, are presented in the following table (in millions):

| Fixed | Supplemental | <u>Total</u> |
|-------|--------------|--------------|
|-------|--------------|--------------|

| | <u>Annuity</u> | <u>Insurance</u> | |
|------------------------------|----------------|------------------|---------------|
| Balance at December 31, 2003 | \$13.7 | \$4.4 | \$18.1 |
| Goodwill impairment in 2004 | (4.0)(a) | - | (4.0) |
| Other | <u>(0.1)</u> | <u>-</u> | <u>(0.1)</u> |
| | |) | |
| Balance at December 31, 2004 | 9.6 | 4.4 | 14.0 |
| Additional goodwill | <u>1.0</u> | <u>-</u> | <u>1.0</u> |
| | | (b) | |
| Balance at December 31, 2005 | <u>\$10.6</u> | <u>\$4.4</u> | <u>\$15.0</u> |

-
- a. Relates to insurance agency subsidiary.
b. Subsidiary purchase accounting adjustment.

H. UNAMORTIZED INSURANCE ACQUISITION COSTS

Unamortized insurance acquisition costs consisted of the following at December 31, (in millions):

| | <u>2005</u> | <u>2004</u> |
|---|----------------|----------------|
| Deferred policy acquisition costs ("DPAC") | \$726.1 | \$764.4 |
| Policyholder sales inducements | 73.0 | 63.6 |
| Unrealized DPAC adjustment | (17.3) | (59.5) |
| Present value of future profits acquired ("PVFP") | <u>54.1</u> | <u>72.7</u> |
| | <u>\$835.9</u> | <u>\$841.2</u> |

The decrease in DPAC reflects a reinsurance transaction entered into by GA-PR (see Note C). The unrealized DPAC adjustment reflects the change in DPAC assuming the unrealized gains on securities had actually been realized (see Note B).

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

During 2005 and 2004, the Company capitalized \$18.7 million and \$9.6 million relating to sales inducements offered to annuity policyholders and amortized \$9.3 million and \$7.7 million, respectively.

A progression of GAFRI's present value of future profits acquired is as follows (in millions):

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|---|----------------|----------------|----------------|
| Beginning PVFP balance | \$ 72.7 | \$ 57.9 | \$ 66.8 |
| Additions | 0.8 | 22.2 | - |
| Reduction due to reinsurance | (9.9) | - | - |
| Interest accrued | 4.5 | 4.3 | 4.7 |
| Amortization | (13.8) | (11.7) | (13.2) |
| Other | <u>(0.2)</u> | <u>-</u> | <u>(0.4)</u> |
| |) |) | |
| Ending PVFP Balance | <u>\$ 54.1</u> | <u>\$ 72.7</u> | <u>\$ 57.9</u> |
| | | | |
| PVFP gross (original) carrying amount | \$136.6 | \$145.9 | \$123.7 |
| Accumulated amortization, net of interest accrued | <u>(82.5)</u> | <u>(73.2)</u> | <u>(65.8)</u> |
| |) |) | |
| Total PVFP | <u>\$ 54.1</u> | <u>\$ 72.7</u> | <u>\$ 57.9</u> |

The interest accrual rates used for PVFP range from 4% to 7%. During each of the next five years, the PVFP is expected to decrease at a rate of approximately one-sixth of the balance at the beginning of each respective year.

I. NOTES PAYABLE

Notes payable consisted of the following at December 31 (in millions):

| | <u>2005</u> | <u>2004</u> |
|--|----------------|----------------|
| Direct obligations of GAFRI | \$ 1.0 | \$ 1.2 |
| Obligations of AAG Holding (guaranteed by GAFRI): | | |
| 7-1/2% Senior Debentures due 2033 (issued in 2003) | 112.5 | 112.5 |
| 6-7/8% Senior Notes due 2008 | 100.0 | 100.0 |
| 7-1/4% Senior Debentures due 2034 (issued in 2004) | <u>86.3</u> | <u>86.3</u> |
| | | |
| Total | <u>\$299.8</u> | <u>\$300.0</u> |

To achieve its desired balance between fixed and variable rate debt, GAFRI entered into interest rate swaps, which effectively convert its 6-7/8% Senior Notes to a floating rate of 3-month LIBOR plus 2.9% (effective rate of approximately 7.4% and 5.4% at December 31, 2005 and 2004, respectively).

In February 2006, GAFRI repurchased \$51.5 million principal amount of its 6-7/8% Senior Notes for \$53.4 million. In connection with the repurchase, GAFRI paid \$1.5 million to effectively cancel (settle) the portion of the interest rate swap that covered the repurchased debt.

In August 2004, AAG Holding replaced its existing bank credit agreement with a \$150 million unsecured, four-year credit facility. In April 2005, this credit facility was increased to \$165 million. Amounts borrowed will bear interest at rates ranging from 1% to 2% over LIBOR based on GAFRI's credit rating. Loans under this agreement will mature on August 28, 2008 (or February 26, 2008, if the Company's senior notes have not been effectively retired). No bank borrowings were outstanding at December 31, 2005. GAFRI's interest rate on bank borrowings would have been 5.9% at December 31, 2005. GAFRI is in compliance with all of its debt covenants.

In January 2004, the Company issued \$86.3 million of 7-1/4%, 30-year Senior Debentures, using the proceeds to redeem all of its \$65.0 million principal amount of its 9-1/4% trust preferred securities at face value and to repurchase a portion of its outstanding 8-7/8% preferred securities.

At December 31, 2005, GAFRI had virtually no scheduled principal payments on debt for the next five years other than AAG Holding's Senior Notes due in 2008.

Cash interest payments, net of swap interest received, were \$21.4 million, \$18.5 million, and \$10.6 million in 2005, 2004 and 2003, respectively.

F-17

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

J. PAYABLE TO SUBSIDIARY TRUSTS

The preferred securities supported by the payable to subsidiary trusts consisted of the following:

| <u>Date of Issuance</u> | <u>Issue (Maturity Date)</u> | <u>Amount Outstanding</u> | | <u>Optional Redemption Dates</u> |
|-------------------------|------------------------------|---------------------------|-----------------|----------------------------------|
| | | <u>12/31/05</u> | <u>12/31/04</u> | |
| March 1997 | 8-7/8% Pfd (2027) | \$21,960,000 | \$42,800,000 | On or after 3/1/2007 |
| May 2003 | 7.35% Pfd (2033) | 20,000,000 | 20,000,000 | On or after 5/15/2008 |

In the fourth quarter of 2005, GAFRI repurchased \$20.8 million of its 8-7/8% preferred securities for \$22.6 million in cash, recognizing a pre-tax charge of \$1.8 million.

In 2004, GAFRI redeemed all \$65 million of its 9-1/4% trust preferred securities at face value and repurchased \$27.2 million of its 8-7/8% preferred securities for \$28.5 million in cash, recognizing a pretax charge of \$1.3 million.

Cash payments with respect to the preferred securities were \$5.3 million, \$8.9 million and \$13.7 million in 2005, 2004 and 2003, respectively.

K. STOCKHOLDERS' EQUITY

GAFRI's dividend paying capability is limited by certain customary debt covenants to amounts based on cumulative earnings and losses, debt ratios and other items.

The change in net unrealized gains on marketable securities included the following (in millions):

| | <u>2005</u> | | | <u>2004</u> | | | <u>2003</u> | | |
|---|---------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|--------------|
| | <u>Pretax</u> | <u>Taxes</u> | <u>Net</u> | <u>Pretax</u> | <u>Taxes</u> | <u>Net</u> | <u>Pretax</u> | <u>Taxes</u> | <u>Net</u> |
| Unrealized holding gains (losses) on securities arising during the period | (\$192.2) | \$68.3 | (\$123.9) | \$97.5 | (\$33.7) | \$63.8 | (\$20.0) | \$ 6.9 | (\$13.1) |
| Transfer to trading securities | - | - | - | - | - | - | (16.1) | 5.6 | (10.5) |
| Realized (gains) losses on securities: | | | | | | | | | |
| Continuing operations | (0.7) | 0.2 | (0.5) | (54.2) | 19.0 | (35.2) | 9.9 | (3.4) | 6.5 |
| Discontinued operations | <u>(4.7)</u> | <u>(0.6)</u> | <u>(5.3)</u> | <u>(0.3)</u> | <u>-</u> | <u>(0.3)</u> | <u>(0.3)</u> | <u>-</u> | <u>(0.3)</u> |
| |) |) |) |) |) |) |) |) |) |
| Change in net unrealized gains (losses) on marketable securities | (\$197.6) | <u>\$67.9</u> | (\$129.7) | <u>\$43.0</u> | (\$14.7) | <u>\$28.3</u> | (\$26.5) | <u>\$ 9.1</u> | (\$17.4) |

In September 2003, GAFRI raised approximately \$60 million through the sale of 4.3 million common shares in a rights offering. In the offering, AFG purchased 3.5 million shares and Carl H. Lindner, the Company's Chairman of the Board, purchased 0.4 million shares.

At December 31, 2005, there were 6.8 million shares of GAFRI Common Stock reserved for issuance under GAFRI's stock option plans. Under these plans, the exercise price of each option equals the market price of GAFRI Common Stock at the date of grant. Options generally become exercisable at the rate of 20% per year commencing one year after grant. Options generally expire ten years after the date of grant. In 2005, 722,962 shares of common stock were issued upon the exercise of stock options. In connection with certain of these exercises, 381,290 shares were delivered as payment of the exercise price and these shares were retired. Also during 2005, GAFRI repurchased 151,100 shares of its common stock on the open market for \$2.5 million in cash.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

The table below summarizes data for GAFRI's Stock Option Plans:

| | <u>2005</u> | | <u>2004</u> | | <u>2003</u> | |
|--|------------------|---------------------------------------|------------------|---------------------------------------|------------------|---------------------------------------|
| | <u>Shares</u> | <u>Average Exercise Price</u> | <u>Shares</u> | <u>Average Exercise Price</u> | <u>Shares</u> | <u>Average Exercise Price</u> |
| Outstanding at beginning of year | 3,657,017 | \$16.51 | 3,464,516 | \$16.80 | 3,353,734 | \$17.10 |
| Granted | 444,000 | \$16.45 | 628,576 | \$15.72 | 490,838 | \$13.96 |
| Forfeited | (46,300) | \$16.36 | (314,550) | \$19.16 | (228,100) | \$17.33 |
| Exercised | <u>(722,962)</u> | \$13.68 | <u>(121,525)</u> | \$14.07 | <u>(151,956)</u> | \$13.45 |
|) | | | | | | |
| Outstanding at end of year | <u>3,331,755</u> | \$17.11 | <u>3,657,017</u> | \$16.51 | <u>3,464,516</u> | \$16.80 |
| Options exercisable at year-end | <u>1,996,545</u> | \$17.93 | <u>2,294,189</u> | \$16.99 | <u>2,235,947</u> | \$17.24 |
| Options available for grant at year-end | <u>3,492,154</u> | | <u>3,554,978</u> | | <u>1,583,123</u> | |

No compensation cost has been recognized for employee stock option grants. For information about the SFAS No. 123 "fair value" of options granted, see Note B - "Accounting Policies - Stock-Based Compensation." GAFRI realizes a tax benefit upon the disqualifying dispositions of incentive stock options based on the difference between the market value of the common stock and the option exercise price on the date the options are exercised and sold. The benefit amounted to \$0.4 million in 2005 and was credited to capital surplus.

The following table summarizes information about stock options outstanding at December 31, 2005:

| | <u>Options Outstanding</u> | | | <u>Options Exercisable</u> | |
|-------------------|--------------------------------|---------------------------------------|---------------------------------------|--------------------------------|---------------------------------------|
| | <u>Shares</u> | <u>Average Exercise Price</u> | <u>Average Remaining Life</u> | <u>Shares</u> | <u>Average Exercise Price</u> |
| \$13.25 - \$15.00 | 827,539 | \$14.12 | 5.0 years | 594,290 | \$14.32 |
| \$15.01 - \$18.00 | 1,817,052 | \$16.70 | 7.4 years | 719,132 | \$17.22 |
| \$18.01 - \$21.00 | 87,460 | \$18.79 | 5.4 years | 83,419 | \$18.79 |

\$21.01 - \$24.25 599,704 \$22.25 2.7 years 599,704 \$22.25

The Company is authorized to issue 25,000,000 shares of Preferred Stock, par value \$1.00 per share.

L. INCOME TAXES

The following is a reconciliation of income taxes at the statutory rate of 35% and income taxes as shown in the Consolidated Income Statement (in millions).

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|---|---------------|----------------|---------------|
| Earnings before income taxes: | | | |
| Continuing operations | \$76.1 | \$137.2 | \$56.9* |
| Discontinued foreign operation | 13.1 | 15.5 | 12.7 |
| Cumulative effect of accounting change | <u>-</u> | <u>(3.4)</u> | <u>-</u> |
| |) | | |
| Earnings before income taxes | <u>\$89.2</u> | <u>\$149.3</u> | <u>\$69.6</u> |
| | | | |
| Tax computed at statutory rate | \$31.2 | \$ 52.3 | \$24.4 |
| | | | |
| Effect of: | | | |
| Discontinued foreign operations | (12.3) | (4.5) | (4.5) |
| Other, net | <u>0.4</u> | <u>(0.3)</u> | <u>-</u> |
| |) | | |
| Total provision (all current) | 19.3 | 47.5 | 19.9 |
| | | | |
| Amounts applicable to discontinued operations | 6.5 | (1.0) | (0.6) |
| Amounts applicable to accounting change | <u>-</u> | <u>1.2</u> | <u>-</u> |
| | | | |
| Provision for income tax as shown in Consolidated Income Statement | <u>\$25.8</u> | <u>\$47.7</u> | <u>\$19.3</u> |

* Includes \$0.5 million of income related to a foreign subsidiary in India owned by GAFRI; this business was sold in 2003.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

The significant components of deferred tax assets and liabilities, excluding the effects of unrealized gains and losses on marketable securities, included in the Consolidated Balance Sheet were as follows (in millions):

| | <u>December 31,</u> | |
|--|---------------------|-------------|
| | <u>2005</u> | <u>2004</u> |
| Deferred tax assets: | | |
| Net operating/capital loss carryforwards | \$ 1.6 | \$ 6.8 |
| Investment securities | 26.2 | 24.2 |
| Policyholder liabilities | 73.5 | 72.3 |
| Unearned revenue | 41.8 | 42.1 |
| Other | 23.0 | 15.9 |
| Deferred tax liabilities: | | |
| Unamortized insurance acquisition costs | (248.6) | (251.7) |

At December 31, 2005, GAFRI had net operating loss carryforwards for federal income tax purposes of approximately \$1.1 million, which are scheduled to expire primarily in 2006. In addition, GAFRI had net capital loss carryforwards for federal income tax purposes of approximately \$3.3 million, which are scheduled to expire in 2008.

Cash tax allocation payments to AFG were \$24 million, \$18 million and \$5 million in 2005, 2004 and 2003, respectively.

The American Jobs Creation Act of 2004 ("American Jobs Creation Act") allowed a deduction of 85% of repatriated qualified foreign earnings received as dividends in 2005. GAFRI's subsidiaries paid dividends of \$91.5 million that qualified for this special tax treatment. As a result of deferred taxes previously accrued on these earnings, GAFRI only had to record additional income tax expense of \$0.8 million in 2005 as a result of the payments of these dividends.

M. LEASES

Future minimum lease payments, net of sublease revenues, under operating leases having initial or remaining non-cancelable lease terms in excess of one year at December 31, 2005 are payable as follows: 2006 - \$2.3 million; 2007 - \$2.4 million; 2008 - \$2.4 million; 2009 - \$2.4 million; 2010 - \$2.5 million; 2011 and beyond- \$2.6 million. In addition, GAFRI has land leases with 5 years and 91 years remaining at two of its real estate properties. Minimum lease payments under these leases are expected to be approximately \$170,000 in 2006 and are adjusted annually for inflation.

Rental expense for operating leases, net of sublease revenues, was \$5.2 million, \$7.4 million and \$7.0 million in 2005, 2004 and 2003, respectively.

N. CONTINGENCIES

The Company's balance sheet includes a liability of approximately \$15 million at December 31, 2005 and \$6.6 million at December 31, 2004 for the estimated future costs of environmental clean-up activities at certain sites from the

Company's former manufacturing operations as well as third-party sites. The Company performs an in-depth review of this reserve on an annual basis as well as more limited reviews on a quarterly basis. For the annual review, the Company receives written reports from consultants responsible for each of the sites, which provide a range of estimated future costs. These estimates are then used to arrive at the total estimated future costs. On a quarterly basis, Company personnel review information on each of the involved sites to determine whether any events have occurred that have caused information on the estimated future costs to be materially different than those estimated at the prior year-end. Variances can be caused by changes in the extent of the environmental problem or the costs of remediation. From year-to-year, estimates of future costs have varied as more complete knowledge of the extent of clean-up costs have been obtained.

The Company's results of operations included charges to increase environmental reserves by \$9.5 million in 2005, \$2.0 million in 2004 and \$2.5 million in 2003.

F-20

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Federal and state laws and regulations, including the Federal Comprehensive Environmental Response, Compensation, and Liability Act and similar state laws, impose liability on the Company, as the successor to Sprague Technologies, Inc., for the investigation and clean-up of hazardous substances disposed of or spilled by its former manufacturing operations at facilities still owned by the Company, and facilities transferred in connection with the sales of certain operations, as well as at disposal sites operated by third parties. In addition, the Company has indemnified the purchasers of its former operations for the cost of such activities. At several sites, the Company is conducting clean-up activities of soil and ground water contamination in accordance with consent agreements between the Company and state environmental agencies. At one site, the Company is performing a remedial investigation feasibility study under an administrative order by consent with federal regulators. The Company has also conducted or is aware of investigations at a number of other locations of its former operations that have disclosed environmental contamination that could cause the Company to incur additional investigative, remedial and legal costs. The Company has also been identified by state and federal regulators as a potentially responsible party at a number of other disposal sites.

At December 31, 2005, based on prior costs and discussion with independent environmental consultants, the Company believes the range of aggregate costs for environmental work at all sites for which it has responsibility is as follows:

| | <u>Low Estimate</u> | <u>High Estimate</u> |
|------------|-------------------------|--------------------------|
| 2006-2010 | \$5.9 | \$18.1 |
| 2011-2015 | 2.2 | 14.6 |
| Thereafter | <u>1.5</u> | <u>12.5</u> |
| Total | <u>\$9.6</u> | <u>\$45.2</u> |

Based on the consultants' information, the most likely future pre-tax remediation costs related to these manufacturing operations are estimated to be approximately \$15 million. A significant portion of the known costs are associated with long-term remediation and monitoring. Management believes that reserves recorded are sufficient in all material

respects to satisfy the known liabilities and that the ultimate cost will not, individually, or in the aggregate, have a material adverse effect on the financial condition or results of operations of GAFRI. However, the regulatory standards for clean-up are continually evolving and may impose more stringent requirements. In addition, many of the environmental investigations at the Company's former operating locations and third-party sites are still preliminary and, where clean-up plans have been proposed, they have not yet received full approval from the relevant regulatory agencies. Further, the presence of Company-generated wastes at third-party disposal sites exposes the Company to joint and several liability for the potential additional costs of cleaning up wastes generated by others. Accordingly, there can be no assurance that the costs of environmental clean-up for the Company may not be significantly higher in future years, possibly necessitating additional charges.

There are certain other claims involving the Company, including claims relating to the generation, disposal or release into the environment of allegedly hazardous substances. In management's opinion, the outcomes of these claims will not, individually or in the aggregate, have a material adverse effect on the Company's financial condition.

O. STATUTORY INFORMATION; RESTRICTIONS ON TRANSFERS OF FUNDS AND ASSETS OF
SUBSIDIARIES

Insurance companies are required to file financial statements with state insurance regulatory authorities prepared on an accounting basis prescribed or permitted by such authorities (statutory basis). Certain statutory amounts for GALIC, GAFRI's primary insurance subsidiary, were as follows (in millions):

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|-------------------------------|-------------|-------------|-------------|
| Capital and surplus | \$638.0 | \$577.9 | \$515.4 |
| Asset valuation reserve | 84.6 | 69.9 | 52.5 |
| Interest maintenance reserve | 10.1 | 19.0 | 21.5 |
| Pretax income from operations | \$149.8 | \$ 90.5 | \$ 84.5 |
| Net income | 147.8 | 81.0 | 56.5 |

F-21

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Dividends that can be paid by GAFRI's insurance subsidiaries without prior approval of regulatory authorities are subject to restrictions relating to capital and surplus and statutory net income. Based on these restrictions, GALIC may pay dividends of \$148 million in 2006 without prior approval. In 2005, GALIC paid \$15 million in dividends. In addition, GAFRI's discontinued subsidiary (GA-PR) paid \$100 million in dividends to GAFRI in 2005. Also in 2005, GAFRI made a \$15 million capital contribution to GALIC.

For statutory purposes, the acquisition of the fixed annuity block of business of NHIC was recorded on April 1, 2004 as a reinsurance transaction under which NHIC paid GAFRI a negative ceding commission of \$38 million to assume the block of business.

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

Securities owned by insurance subsidiaries having a carrying value of \$40 million at December 31, 2005 were on deposit as required by regulatory authorities.

P. ADDITIONAL INFORMATION

Related Party Transactions

In order to take advantage of operational efficiencies, GAFRI shares certain information technology services with AFG. GAFRI paid approximately \$3 million, \$2 million and \$3 million in 2005, 2004 and 2003, respectively, to AFG for these services.

During 2003, GAFRI invested \$12 million (and another AFG subsidiary invested \$8 million) in preferred stock and warrants of an unrelated party who utilized the proceeds to repay loans from several banks, including \$3.4 million in loans and fees to the Provident Bank. GAFRI's investment was subsequently redeemed for \$15.9 million. At the time of the transaction, GAFRI's chairman and members of his immediate family owned approximately one-fourth of Provident's parent company.

Fair Value of Financial Instruments

The following table shows the carrying value and estimated fair value of GAFRI's financial instruments at December 31 (in millions):

| | 2005 | | 2004 | |
|------------------------------|-------------------|-------------------------|-------------------|-------------------------|
| | Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value |
| <u>Assets</u> | | | | |
| Fixed maturity investments | \$9,202.0 | \$9,202.0 | \$8,992.3 | \$8,992.3 |
| Equity securities | 191.4 | 191.4 | 159.2 | 159.2 |
| <u>Liabilities</u> | | | | |
| Annuity benefits accumulated | \$8,417.3 | \$8,059.8 | \$8,132.1 | \$7,808.9 |
| Notes payable | 299.8 | 305.5 | 300.0 | 314.1 |
| Payable to subsidiary trusts | 42.0 | 44.5 | 62.8 | 67.1 |
| Stockholders' equity | \$1,006.7 | \$ 937.6 | \$1,069.1 | \$ 817.5 |

Fair values are based on prices quoted in the most active market for each security. If quoted prices are not available, fair value is estimated based on discounted cash flow models, fair value of comparable securities or similar methods. The fair value of the liability for annuities in the payout phase is assumed to be the present value of the anticipated cash flows, discounted at current interest rates. Fair value of annuities in the accumulation phase is assumed to be the policyholders' cash surrender amount. Fair value of stockholders' equity is based on the quoted market price of GAFRI's Common Stock.

Pension Plan

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

The Company has a defined benefit pension plan (the "Plan") covering former U.S. employees of its discontinued manufacturing operations. Amounts included in GAFRI's financial statements related to the Plan are immaterial. Pension benefits are based upon past service with the Company and compensation levels. Contributions are made by the Company in amounts necessary to satisfy requirements of the Employee Retirement Income Security Act.

Fixed Annuities

At December 31, 2005, GAFRI had a liability for EDAR of \$175 million to cover the excess benefits above the lower-tier value. The net amount at risk associated with these benefits was approximately \$460 million and the weighted average attained age of contract holders was 63 years old. During 2005, GAFRI expensed \$14.6 million for excess death and annuitization benefits, which is included in "Annuity benefits" on the Consolidated Income Statement and paid \$16.6 million associated with those benefits.

F-22

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Variable Annuities

At December 31, 2005, the aggregate guaranteed minimum death benefit value (assuming every variable annuity policyholder died on those dates) exceeded the fair value of the underlying variable annuities by \$83 million, compared to \$106 million at December 31, 2004. This benefit is on all of GAFRI's variable annuity policies. Death benefits paid in excess of the variable annuity account balances were \$0.8 million, \$1.3 million and \$1.2 million for 2005, 2004 and 2003, respectively.

Accident and Health Reserves

The following table provides an analysis of changes in the liability for unpaid claims included in GAFRI's accident and health reserves over the past three years on a GAAP basis (in millions):

| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
|---|---------------|---------------|---------------|
| Balance at beginning of period | \$ 77.1 | \$ 87.6 | \$ 88.7 |
| Provision for benefits occurring in the current year | 165.9 | 151.1 | 137.3 |
| Net decrease in provision for benefits of prior years(a) | <u>(5.1)</u> | <u>(9.2)</u> | <u>(6.5)</u> |
|) |) |) | |
| Total benefits incurred | 160.8 | 141.9 | 130.8 |
| Payments for losses of: | | | |
| Current year | (116.3) | (113.7) | (92.5) |
| Prior years | <u>(35.5)</u> | <u>(38.7)</u> | <u>(39.4)</u> |
|) |) |) | |

| | | | | |
|---|---|----------------|----------------|----------------|
| Total payments | | <u>(151.8)</u> | <u>(152.4)</u> | <u>(131.9)</u> |
| |) |) |) | |
| Gross unpaid accident and health claims included in life, accident and health reserves in the Balance Sheet | | <u>\$ 86.1</u> | <u>\$ 77.1</u> | <u>\$ 87.6</u> |

a. The decrease in provision for benefits of prior years is primarily due to better claims development than anticipated.

Reinsurance

The Company has reinsured approximately \$23 billion and \$26 billion in face amount of life insurance, excluding GA-PR, as of December 31, 2005 and 2004, respectively. Life premiums ceded, excluding GA-PR, were \$68 million, \$86 million and \$85 million for 2005, 2004 and 2003, respectively.

F-23

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Condensed Consolidating Information

GAFRI has guaranteed all of the outstanding debt of AAG Holding and the preferred securities of the Trusts. Condensed consolidating financial statements for GAFRI are as follows:

CONDENSED CONSOLIDATING BALANCE SHEET

(In millions)

| | <u>GAFRI</u> | <u>AAG HOLDING</u> | <u>ALL OTHER SUBS</u> | <u>CONS ENTRIES</u> | <u>CONS</u> |
|--------------------------|--------------|--------------------|-----------------------|---------------------|-------------|
| <u>DECEMBER 31, 2005</u> | | | | | |
| Assets | | | | | |
| Cash and investments | \$ 64.6 | \$ 0.3 | \$ 9,898.2 | \$ - | \$ 9,963.1 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|---|------------------|------------------|-------------------|--------------------|-------------------|
| Investment in subsidiaries | 894.2 | 1,312.8 | 24.8 | (2,231.8) | - |
| Notes receivable from subs | 104.3 | - | - | (104.3) | - |
| Unamortized insurance acquisition costs | - | - | 835.9 | - | 835.9 |
| Other assets | 23.4 | 7.3 | 405.1 | 43.7 | 479.5 |
| Variable annuity assets (separate accounts) | <u>-</u> | <u>-</u> | <u>643.5</u> | <u>-</u> | <u>643.5</u> |
| | <u>\$1,086.5</u> | <u>\$1,320.4</u> | <u>\$11,807.5</u> | <u>(\$2,292.4)</u> | <u>\$11,922.0</u> |

Liabilities and Capital

| | | | | | |
|--|------------------|------------------|-------------------|--------------------|-------------------|
| Insurance liabilities | \$ - | \$ - | \$ 9,628.4 | (\$ 4.9) | \$ 9,623.5 |
| Notes payable to GAFRI | - | 102.4 | 1.9 | (104.3) | - |
| Other notes payable | 1.0 | 298.8 | - | - | 299.8 |
| Payable to subsidiary trusts | - | 97.9 | - | (55.9) | 42.0 |
| Other liabilities | 78.8 | 7.6 | 222.9 | (2.8) | 306.5 |
| Variable annuity liabilities (separate accounts) | <u>-</u> | <u>-</u> | <u>643.5</u> | <u>-</u> | <u>643.5</u> |
| | 79.8 | 506.7 | 10,496.7 | (167.9) | 10,915.3 |
| Total stockholders' equity | <u>1,006.7</u> | <u>813.7</u> | <u>1,310.8</u> | <u>(2,124.5)</u> | <u>1,006.7</u> |
| | <u>\$1,086.5</u> | <u>\$1,320.4</u> | <u>\$11,807.5</u> | <u>(\$2,292.4)</u> | <u>\$11,922.0</u> |

DECEMBER 31, 2004

Assets

| | | | | | |
|---|---------|---------|------------|-----------|------------|
| Cash and investments | \$ 1.0 | \$ - | \$ 9,702.2 | (\$ 0.1) | \$ 9,703.1 |
| Investment in subsidiaries | 1,020.2 | 1,354.4 | 11.0 | (2,385.6) | - |
| Notes receivable from subs | 104.3 | - | - | (104.3) | - |
| Unamortized insurance acquisition costs | - | - | 841.2 | - | 841.2 |
| Other assets | 18.5 | 8.5 | 490.4 | 40.3 | 557.7 |

| | | | | | |
|---|------------------|------------------|-------------------|--------------------|-------------------|
| Variable annuity assets (separate accounts) | <u> -</u> | <u> -</u> | <u> 620.0</u> | <u> -</u> | <u> 620.0</u> |
| | <u>\$1,144.0</u> | <u>\$1,362.9</u> | <u>\$11,664.8</u> | <u>(\$2,449.7)</u> | <u>\$11,722.0</u> |
| | | | | | |
| Liabilities and Capital | | | | | |
| Insurance liabilities | \$ - | \$ - | \$ 9,269.8 | (\$ 5.3) | \$ 9,264.5 |
| Notes payable to GAFRI | - | 102.4 | 1.9 | (104.3) | - |
| Other notes payable | 1.2 | 298.8 | - | - | 300.0 |
| Payable to subsidiary trusts | - | 97.9 | - | (35.1) | 62.8 |
| Other liabilities | 73.7 | 5.1 | 331.0 | (4.2) | 405.6 |
| Variable annuity liabilities (separate accounts) | <u> -</u> | <u> -</u> | <u> 620.0</u> | <u> -</u> | <u> 620.0</u> |
| | 74.9 | 504.2 | 10,222.7 | (148.9) | 10,652.9 |
| | | | | | |
| Total stockholders' equity | <u> 1,069.1</u> | <u> 858.7</u> | <u> 1,442.1</u> | <u>(2,300.8)</u> | <u> 1,069.1</u> |
| | | |) | | |
| | <u>\$1,144.0</u> | <u>\$1,362.9</u> | <u>\$11,664.8</u> | <u>(\$2,449.7)</u> | <u>\$11,722.0</u> |

F-24

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

CONDENSED CONSOLIDATING INCOME STATEMENT

(In millions)

| YEAR ENDED | AAG ALL OTHER | | CONS | |
|--------------------------|---------------|----------------|-------------|----------------|
| <u>DECEMBER 31, 2005</u> | <u>GAFRI</u> | <u>HOLDING</u> | <u>SUBS</u> | <u>ENTRIES</u> |
| | | | | <u>CONS</u> |

Revenues

:

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|---|---------------|---------------|----------------|------------------|----------------|
| Life, accident and health premiums | \$ - | \$ - | \$296.4 | \$ - | \$296.4 |
| Net investment income and other revenue | 20.5 | 0.2 | 687.5 | (16.5) | 691.7 |
| Equity in earnings of subsidiaries | <u>73.6</u> | <u>124.4</u> | <u>-</u> | <u>(198.0)</u> | <u>-</u> |
| | | |) | | |
| | 94.1 | 124.6 | 983.9 | (214.5) | 988.1 |
| Costs and Expenses: | | | | | |
| Insurance benefits and expenses | - | - | 721.5 | - | 721.5 |
| Other interest and debt expenses | 0.1 | 41.4 | - | (13.1) | 28.4 |
| Other expenses | <u>17.9</u> | <u>6.5</u> | <u>137.7</u> | <u>-</u> | <u>162.1</u> |
| | 18.0 | 47.9 | 859.2 | (13.1) | 912.0 |
| Earnings before income taxes | 76.1 | 76.7 | 124.7 | (201.4) | 76.1 |
| Provision for income taxes | <u>25.8</u> | <u>26.1</u> | <u>42.8</u> | <u>(68.9)</u> | <u>25.8</u> |
| | | |) | | |
| Income from continuing operations | 50.3 | 50.6 | 81.9 | (132.5) | 50.3 |
| Discontinued operations, net | <u>19.6</u> | <u>-</u> | <u>18.4</u> | <u>(18.4)</u> | <u>19.6</u> |
| | | |) | | |
| Net income | <u>\$69.9</u> | <u>\$50.6</u> | <u>\$100.3</u> | <u>(\$150.9)</u> | <u>\$ 69.9</u> |

YEAR ENDED

DECEMBER 31, 2004

Revenues

:

| | | | | | |
|---|--------------|--------------|----------|----------------|----------|
| Life, accident and health premiums | \$ - | \$ - | \$ 280.6 | \$ - | \$ 280.6 |
| Net investment income and other revenue | 23.7 | - | 671.6 | (12.7) | 682.6 |
| Equity in earnings of subsidiaries | <u>125.8</u> | <u>172.4</u> | <u>-</u> | <u>(298.2)</u> | <u>-</u> |
| | | |) | | |
| | 149.5 | 172.4 | 952.2 | (310.9) | 963.2 |

Costs and Expenses:

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|-----------------------------------|----------------|---------------|-----------------|------------------|-----------------|
| Insurance benefits and expenses | - | - | 643.3 | - | 643.3 |
| Other interest and debt expenses | 0.1 | 40.0 | - | (12.7) | 27.4 |
| Other expenses | <u>12.2</u> | <u>6.6</u> | <u>136.4</u> | <u>0.1</u> | <u>155.3</u> |
| | 12.3 | 46.6 | 779.7 | (12.6) | 826.0 |
| Earnings before income taxes | 137.2 | 125.8 | 172.5 | (298.3) | 137.2 |
| Provision for income taxes | <u>47.7</u> | <u>43.7</u> | <u>59.2</u> | <u>(102.9)</u> | <u>47.7</u> |
| | | | |) | |
| Income from continuing operations | 89.5 | 82.1 | 113.3 | (195.4) | 89.5 |
| Discontinued operations, net | 14.5 | - | 14.5 | (14.5) | 14.5 |
| Accounting change, net | <u>(2.2)</u> | <u>-</u> | <u>(2.2)</u> | <u>2.2</u> | <u>(2.2)</u> |
| |) |) | |) | |
| Net income | <u>\$101.8</u> | <u>\$82.1</u> | <u>\$ 125.6</u> | <u>(\$207.7)</u> | <u>\$ 101.8</u> |

F-25

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

CONDENSED CONSOLIDATING INCOME STATEMENT

(In millions)

| YEAR ENDED | AAG | CONS | ALL | CONS | |
|---|--------------|----------------|---------------|-------------|-------------|
| | | | OTHER | ENTRIES | |
| <u>DECEMBER 31, 2003</u> | <u>GAFRI</u> | <u>HOLDING</u> | <u>TRUSTS</u> | <u>SUBS</u> | <u>CONS</u> |
| Revenues | | | | | |
| : | | | | | |
| Life, accident and health premiums | \$ - | \$ - | \$ - | \$265.9 | \$ - |
| Net investment income and other revenue | 19.3 | - | - | 569.5 | (11.1) |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | | |
|---------------------------------------|---------------|---------------|---------------|---------------|------------------|---------------|
| Interest income on AAG Holding notes | - | - | 14.0 | - | (14.0) | - |
| Equity in earnings of subsidiaries | <u>47.7</u> | <u>91.4</u> | <u>-</u> | <u>-</u> | <u>(139.1)</u> | <u>-</u> |
| | | | |) | | |
| | 67.0 | 91.4 | 14.0 | 835.4 | (164.2) | 843.6 |
| Costs and Expenses: | | | | | | |
| Insurance benefits and expenses | - | - | - | 614.9 | - | 614.9 |
| Interest expense on AAG Holding notes | - | 14.0 | - | - | (14.0) | - |
| Other interest and debt expenses | 0.1 | 21.7 | - | - | 3.1 | 24.9 |
| Other expenses | <u>10.0</u> | <u>7.3</u> | <u>-</u> | <u>131.4</u> | <u>(1.8)</u> | <u>146.9</u> |
| | | | |) | | |
| | 10.1 | 43.0 | - | 746.3 | (12.7) | 786.7 |
| Earnings before income taxes | 56.9 | 48.4 | 14.0 | 89.1 | (151.5) | 56.9 |
| Provision for income taxes | <u>19.3</u> | <u>16.3</u> | <u>-</u> | <u>29.6</u> | <u>(45.9)</u> | <u>19.3</u> |
| | | | |) | | |
| Income from continuing operations | 37.6 | 32.1 | 14.0 | 59.5 | (105.6) | 37.6 |
| Discontinued operations, net | <u>12.1</u> | <u>-</u> | <u>-</u> | <u>12.1</u> | <u>(12.1)</u> | <u>12.1</u> |
| | | | |) | | |
| Net income | <u>\$49.7</u> | <u>\$32.1</u> | <u>\$14.0</u> | <u>\$71.6</u> | <u>(\$117.7)</u> | <u>\$49.7</u> |

F-26

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2005

(In millions)

| | AAG | ALL | CONS | | |
|--|--------------|----------------|-------------|----------------|-------------|
| | | OTHER | | | |
| | <u>GAFRI</u> | <u>HOLDING</u> | <u>SUBS</u> | <u>ENTRIES</u> | <u>CONS</u> |

Cash Flows from Operating Activities:

| | | | | | |
|--|-------------|--------------|--------------|------------|--------------|
| Net income | \$69.9 | \$ 50.6 | \$100.3 | (\$150.9) | \$ 69.9 |
| Adjustments: | | | | | |
| Equity in net earnings of subsidiaries | (66.4) | (81.7) | - | 148.1 | - |
| Increase in life, accident and health reserves | - | - | 67.8 | - | 67.8 |
| Benefits to annuity policyholders | - | - | 341.6 | - | 341.6 |
| Amortization of insurance acquisition costs | - | - | 118.5 | - | 118.5 |
| Depreciation and amortization | - | 2.3 | 30.1 | - | 32.4 |
| Realized gains on investments | - | - | (7.6) | 2.2 | (5.4) |
| Gain on sale of real estate | - | - | (16.5) | - | (16.5) |
| Realized losses on retirement of subsidiary trust debt | 0.7 | - | 1.9 | (0.8) | 1.8 |
| Net trading portfolio activity | - | - | 13.9 | - | 13.9 |
| Increase in insurance acquisition costs | - | - | (128.1) | - | (128.1) |
| Increase in reinsurance recoverable | - | - | (5.8) | - | (5.8) |
| Decrease (increase) in other assets | (6.6) | 1.2 | 13.3 | - | 7.9 |
| Increase (decrease) in other liabilities | 3.4 | (0.4) | (2.1) | - | 0.9 |
| Increase in payable to affiliates, net | 1.7 | 2.8 | 0.1 | - | 4.6 |
| Capital contribution from parent (to subsidiary) | (94.1) | 79.1 | 15.0 | - | - |
| Dividends from subsidiaries (to parent) | 166.8 | (51.8) | (115.0) | - | - |
| Other, net | <u>3.1</u> | <u>(1.8)</u> | <u>0.6</u> | <u>1.4</u> | <u>3.3</u> |
| |) | | | | |
| Net cash provided by operating activities | <u>78.5</u> | <u>0.3</u> | <u>428.0</u> | <u>-</u> | <u>506.8</u> |

Cash Flows from Investing Activities:

| | | | | | |
|---|----------|----------|--------------|----------|--------------|
| Purchases of investments and other assets | (56.9) | - | (2,327.2) | 56.9 | (2,327.2) |
| Proceeds received from GA Life of Puerto Rico reinsurance transaction | - | - | 60.0 | - | 60.0 |
| Maturities and redemptions of fixed maturity investments | - | - | 641.6 | - | 641.6 |
| Sales of investments and other assets | - | - | 1,266.5 | (56.9) | 1,209.6 |
| Increase in policy loans | <u>-</u> | <u>-</u> | <u>(8.5)</u> | <u>-</u> | <u>(8.5)</u> |

))

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|--|---------------|---------------|-----------------|-------------|-----------------|
| Net cash used in investing activities | <u>(56.9)</u> | <u>-</u> | <u>(367.6)</u> | <u>-</u> | <u>(424.5)</u> |
|) |) |) |) |) |) |
| Cash Flows from Financing Activities: | | | | | |
| Fixed annuity receipts | - | - | 854.4 | - | 854.4 |
| Annuity surrenders, benefits and withdrawals | - | - | (936.1) | - | (936.1) |
| Net transfers from variable annuity assets | - | - | 11.4 | - | 11.4 |
| Additions to notes payable | - | 15.0 | - | - | 15.0 |
| Reductions of notes payable | (0.2) | (15.0) | - | - | (15.2) |
| Issuance of Common Stock | 2.1 | - | - | - | 2.1 |
| Retirement of Common Stock | (2.5) | - | - | - | (2.5) |
| Repurchase of trust preferred securities | (33.5) | - | 10.9 | - | (22.6) |
| Sale of trust preferred securities | 24.1 | - | (24.1) | - | - |
| Cash dividends paid | <u>(4.7)</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(4.7)</u> |
|) |) |) |) |) |) |
| Net cash used in financing activities | <u>(14.7)</u> | <u>-</u> | <u>(83.5)</u> | <u>-</u> | <u>(98.2)</u> |
|) |) |) |) |) |) |
| Net increase (decrease) in cash and short-term investments | 6.9 | 0.3 | (23.1) | - | (15.9) |
| Beginning cash and short-term investments | <u>1.0</u> | <u>-</u> | <u>169.2</u> | <u>-</u> | <u>170.2</u> |
| Ending cash and short-term investments | <u>\$ 7.9</u> | <u>\$ 0.3</u> | <u>\$ 146.1</u> | <u>\$ -</u> | <u>\$ 154.3</u> |

F-27

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2004

(In millions)

AAG

CONS

| | <u>GAFRI</u> | <u>HOLDING</u> | <u>ALL OTHER SUBS</u> | <u>ENTRIES</u> | <u>CONS</u> |
|---|--------------|----------------|-------------------------------|----------------|--------------|
| Cash Flows from Operating Activities: | | | | | |
| Net income | \$101.8 | \$ 82.1 | \$125.6 | (\$207.7) | \$ 101.8 |
| Adjustments: | | | | | |
| Cumulative effect of accounting change | 2.2 | - | 2.2 | (2.2) | 2.2 |
| Equity in net earnings of subsidiaries | (94.4) | (113.2) | - | 207.6 | - |
| Increase in life, accident and health reserves | - | - | 66.9 | - | 66.9 |
| Benefits to annuity policyholders | - | - | 313.6 | - | 313.6 |
| Amortization of insurance acquisition costs | - | - | 85.9 | - | 85.9 |
| Depreciation and amortization | - | 2.8 | 30.6 | - | 33.4 |
| Realized gains on investments | (1.7) | - | (54.5) | - | (56.2) |
| Realized loss on goodwill impairment | - | - | 4.0 | - | 4.0 |
| Realized losses on retirement of subsidiary trust debt | 1.0 | - | - | 0.3 | 1.3 |
| Net trading portfolio activity | - | - | (95.1) | - | (95.1) |
| Increase in insurance acquisition costs | - | - | (120.1) | - | (120.1) |
| Increase in reinsurance recoverable | - | - | (20.9) | - | (20.9) |
| Decrease (increase) in other assets | (3.3) | (3.7) | 0.4 | - | (6.6) |
| Increase (decrease) in other liabilities | (3.3) | 0.5 | 12.0 | - | 9.2 |
| Increase (decrease) in payable to affiliates, net | 4.2 | (13.0) | 29.1 | - | 20.3 |
| Capital contributions from parent (to subsidiaries) | (137.0) | 137.0 | - | - | - |
| Dividends from subsidiaries (to parent) | 155.6 | (101.1) | (54.5) | - | - |
| Other, net | <u>0.8</u> | <u>0.1</u> | <u>(5.2)</u> | <u>2.0</u> | <u>(2.3)</u> |
| | |) | |) | |
| Net cash provided by (used in) operating activities | <u>25.9</u> | <u>(8.5)</u> | <u>320.0</u> | <u>-</u> | <u>337.4</u> |
| | |) | | | |
| Cash Flows from Investing Activities: | | | | | |
| Purchases of investments and other assets | (22.2) | - | (3,366.2) | 28.5 | (3,359.9) |
| Cash and short-term investments of businesses acquired, net | | | | | |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|--|---------------|-------------|-----------------|---------------|-----------------|
| | - | - | 26.6 | - | 26.6 |
| Maturities and redemptions of fixed maturity investments | - | - | 818.2 | - | 818.2 |
| Sales of investments and other assets | 1.0 | - | 2,253.2 | (10.0) | 2,244.2 |
| Increase in policy loans | <u>-</u> | <u>-</u> | <u>(4.0)</u> | <u>-</u> | <u>(4.0)</u> |
| | |) | |) | |
| Net cash used in investing activities | <u>(21.2)</u> | <u>-</u> | <u>(272.2)</u> | <u>18.5</u> | <u>(274.9)</u> |
| |) |) | |) | |
| Cash Flows from Financing Activities: | | | | | |
| Fixed annuity receipts | - | - | 686.2 | - | 686.2 |
| Annuity surrenders, benefits and withdrawals | - | - | (729.8) | - | (729.8) |
| Net transfers from variable annuity assets | - | - | 1.4 | - | 1.4 |
| Additions to notes payable | - | 83.5 | - | - | 83.5 |
| Reductions of notes payable | (0.2) | - | - | - | (0.2) |
| Issuance of Common Stock | 1.7 | - | - | - | 1.7 |
| Retirement of Common Stock | (0.9) | - | - | - | (0.9) |
| Repurchase of trust preferred securities | - | (75.0) | - | (18.5) | (93.5) |
| Cash dividends paid | <u>(4.7)</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(4.7)</u> |
| |) |) | |) | |
| Net cash provided by (used in) financing activities | <u>(4.1)</u> | <u>8.5</u> | <u>(42.2)</u> | <u>(18.5)</u> | <u>(56.3)</u> |
| |) |) |) |) | |
| Net increase in cash and short-term investments | 0.6 | - | 5.6 | - | 6.2 |
| Beginning cash and short-term investments | <u>0.4</u> | <u>-</u> | <u>163.6</u> | <u>-</u> | <u>164.0</u> |
| Ending cash and short-term investments | <u>\$ 1.0</u> | <u>\$ -</u> | <u>\$ 169.2</u> | <u>\$ -</u> | <u>\$ 170.2</u> |

F-28

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2003

(In millions)

| | <u>GAFRI</u> | AAG <u>HOLDING</u> | CONS <u>TRUSTS</u> | ALL OTHER <u>SUBS</u> | CONS <u>ENTRIES</u> | <u>CONS</u> |
|---|---------------|-----------------------|-----------------------|-----------------------------|------------------------|--------------|
| Cash Flows from Operating Activities: | | | | | | |
| Net income | \$49.7 | \$ 32.1 | \$14.0 | \$ 71.6 | (\$117.7) | \$ 49.7 |
| Adjustments: | | | | | | |
| Equity in net earnings of subsidiaries | (43.8) | (61.1) | - | - | 104.9 | - |
| Increase in life, accident and health reserves | - | - | - | 118.8 | - | 118.8 |
| Benefits to annuity policyholders | - | - | - | 295.0 | - | 295.0 |
| Amortization of insurance acquisition costs | - | - | - | 90.5 | - | 90.5 |
| Depreciation and amortization | - | 3.5 | - | 16.4 | - | 19.9 |
| Realized losses on investments | - | - | - | 9.2 | - | 9.2 |
| Net trading portfolio activity | - | - | - | 10.5 | - | 10.5 |
| Increase in insurance acquisition costs | - | - | - | (148.2) | - | (148.2) |
| Increase in reinsurance recoverable | - | - | - | (72.6) | - | (72.6) |
| Decrease (increase) in other assets | 2.8 | (3.4) | - | 17.3 | - | 16.7 |
| Decrease in other liabilities | (2.8) | (0.9) | - | (10.5) | - | (14.2) |
| Increase in payable to affiliates, net | 3.8 | 11.7 | - | 16.3 | - | 31.8 |
| Capital contributions from parent (to subsidiaries) | (213.1) | 165.9 | - | 47.2 | - | - |
| Dividends from subsidiaries (to parent) | 142.5 | (130.3) | - | (12.2) | - | - |
| Other, net | <u>0.1</u> | <u>11.0</u> | <u>-</u> | <u>(8.6)</u> | <u>(1.2)</u> | <u>1.3</u> |
| | | |) |) | | |
| Net cash provided by (used in) operating activities | <u>(60.8)</u> | <u>28.5</u> | <u>14.0</u> | <u>440.7</u> | <u>(14.0)</u> | <u>408.4</u> |
| | | |) |) | | |
| Cash Flows from Investing Activities: | | | | | | |
| Purchases of investments and other assets | - | - | - | (5,563.5) | - | (5,563.5) |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | | |
|--|---------------|---------------|---------------|-----------------|-------------|-----------------|
| Maturities and redemptions of fixed maturity investments | - | - | - | 1,190.8 | - | 1,190.8 |
| Sales of investments and other assets | 1.2 | - | - | 3,478.8 | - | 3,480.0 |
| Increase in policy loans | <u>-</u> | <u>-</u> | <u>-</u> | <u>(0.7)</u> | <u>-</u> | <u>(0.7)</u> |
| | | |) | |) | |
| Net cash provided by (used in) investing activities | <u>1.2</u> | <u>-</u> | <u>-</u> | <u>(894.6)</u> | <u>-</u> | <u>(893.4)</u> |
| | | |) | |) | |
| Cash Flows from Financing Activities: | | | | | | |
| Fixed annuity receipts | - | - | - | 788.2 | - | 788.2 |
| Annuity surrenders, benefits and withdrawals | - | - | - | (572.0) | - | (572.0) |
| Net transfers from variable annuity assets | - | - | - | 1.0 | - | 1.0 |
| Additions to notes payable | - | 116.7 | - | - | - | 116.7 |
| Reductions of notes payable | (0.2) | (156.6) | - | - | - | (156.8) |
| Issuance of Common Stock | 63.0 | - | - | - | - | 63.0 |
| Trust dividend requirements | - | - | (14.0) | - | 14.0 | - |
| Issuance of trust preferred securities | - | 19.4 | - | - | - | 19.4 |
| Repurchase of trust preferred securities | - | (8.0) | - | - | - | (8.0) |
| Cash dividends paid | <u>(4.7)</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(4.7)</u> |
| | | |) | |) | |
| Net cash provided by (used in) financing activities | <u>58.1</u> | <u>(28.5)</u> | <u>(14.0)</u> | <u>217.2</u> | <u>14.0</u> | <u>246.8</u> |
| | | |) | |) | |
| Net decrease in cash and short-term investments | (1.5) | - | - | (236.7) | - | (238.2) |
| Beginning cash and short-term investments | <u>1.9</u> | <u>-</u> | <u>-</u> | <u>400.3</u> | <u>-</u> | <u>402.2</u> |
| Ending cash and short-term investments | <u>\$ 0.4</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 163.6</u> | <u>\$ -</u> | <u>\$ 164.0</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Q. QUARTERLY FINANCIAL DATA (Unaudited)

Quarterly results necessarily rely heavily on estimates. These estimates and certain other factors, such as the seasonal nature of the Company's hotel operations and the discretionary sales of assets, cause the quarterly results not to be necessarily indicative of results for longer periods of time. The quarterly results also include certain significant items as discussed in Item 7 - "Results of Operations." The following table represents quarterly results of operations for the years ended December 31, 2005 and 2004 (in millions, except per share data).

| <u>2005</u> | <u>First</u> <u>Quarter</u> | <u>Second</u> <u>Quarter</u> | <u>Third</u> <u>Quarter</u> | <u>Fourth</u> <u>Quarter</u> | <u>Total</u> <u>Year</u> |
|------------------------------------|--------------------------------|---------------------------------|--------------------------------|---------------------------------|-----------------------------|
| Realized gains (losses) | (\$ 0.3) | \$ 1.7 | \$ 3.5 | (\$ 6.0) | (\$ 1.1) |
| Total revenues | 239.9 | 244.6 | 253.0 | 250.6 | 988.1 |
| Income from continuing operations | 14.2 | 18.1 | 15.5 | 2.5 | 50.3 |
| Discontinued operations | <u>3.6</u> | <u>7.6</u> | <u>3.3</u> | <u>5.1</u> | <u>19.6</u> |
| Net income | <u>\$ 17.8</u> | <u>\$ 25.7</u> | <u>\$ 18.8</u> | <u>\$ 7.6</u> | <u>\$ 69.9</u> |
| Basic earnings per common share: | | | | | |
| Income from continuing operations | \$ 0.30 | \$ 0.39 | \$ 0.33 | \$ 0.05 | \$ 1.07 |
| Discontinued operations | <u>0.08</u> | <u>0.16</u> | <u>0.07</u> | <u>0.11</u> | <u>0.41</u> |
| Net income | <u>\$ 0.38</u> | <u>\$ 0.55</u> | <u>\$ 0.40</u> | <u>\$ 0.16</u> | <u>\$ 1.48</u> |
| Diluted earnings per common share: | | | | | |
| Income from continuing operations | \$ 0.30 | \$ 0.38 | \$ 0.32 | \$ 0.05 | \$ 1.06 |
| Discontinued operations | <u>0.08</u> | <u>0.16</u> | <u>0.07</u> | <u>0.11</u> | <u>0.41</u> |
| Net income | <u>\$ 0.38</u> | <u>\$ 0.54</u> | <u>\$ 0.39</u> | <u>\$ 0.16</u> | <u>\$ 1.47</u> |

Average common shares outstanding

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | | | |
|---|----------------|----------------|----------------|----------------|-----------------|
| Basic | 47.1 | 47.0 | 47.1 | 47.2 | 47.1 |
| Diluted | 47.3 | 47.3 | 47.7 | 47.8 | 47.6 |
| <u>2004</u> | | | | | |
| Realized gains (losses) | \$ 7.5 | (\$ 4.9) | \$ 40.3 | \$ 7.7 | \$ 50.6 |
| Total revenues | 223.5 | 221.3 | 276.1 | 242.3 | 963.2 |
| Income from continuing operations | 16.1 | 11.8 | 41.8 | 19.8 | 89.5 |
| Discontinued operations | 3.1 | 3.2 | 5.5 | 2.7 | 14.5 |
| Accounting change | <u>(2.2)</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>(2.2)</u> |
| |) | | |) | |
| Net income | <u>\$ 17.0</u> | <u>\$ 15.0</u> | <u>\$ 47.3</u> | <u>\$ 22.5</u> | <u>\$ 101.8</u> |
| Basic earnings (loss) per common share: | | | | | |
| Income from continuing operations | \$ 0.34 | \$ 0.25 | \$ 0.89 | \$ 0.42 | \$ 1.90 |
| Discontinued operations | 0.07 | 0.07 | 0.11 | 0.06 | 0.31 |
| Accounting change | <u>(0.05)</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>(0.05)</u> |
| |) | | |) | |
| Net income | <u>\$ 0.36</u> | <u>\$ 0.32</u> | <u>\$ 1.00</u> | <u>\$ 0.48</u> | <u>\$ 2.16</u> |
| Diluted earnings (loss) per common share: | | | | | |
| Income from continuing operations | \$ 0.34 | \$ 0.25 | \$ 0.89 | \$ 0.42 | \$ 1.89 |
| Discontinued operations | 0.06 | 0.07 | 0.11 | 0.06 | 0.30 |
| Accounting change | <u>(0.04)</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>(0.04)</u> |
| |) | | |) | |
| Net income | <u>\$ 0.36</u> | <u>\$ 0.32</u> | <u>\$ 1.00</u> | <u>\$ 0.48</u> | <u>\$ 2.15</u> |
| Average common shares outstanding | | | | | |
| Basic | 47.0 | 47.1 | 47.1 | 47.1 | 47.1 |
| Diluted | 47.3 | 47.3 | 47.2 | 47.3 | 47.3 |

Quarterly earnings per share may not add to year-to-date amounts due to changes in shares outstanding.

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

R. SUBSEQUENT EVENT (Unaudited)

On January 17, 2006, the Company announced that GALIC had acquired, through a reinsurance transaction, the fixed annuity block written by Old Standard Life Insurance Company. As part of the assets transferred in the reinsurance transaction, GALIC also acquired the stock of Old West Annuity and Life Insurance Company. In total, GALIC acquired statutory reserves of approximately \$278 million and assets of approximately \$287 million as of December 31, 2005, including a payment from the seller (negative ceding commission) of approximately \$9 million.

F-31

PART III

The information required by the following Items will be included in GAFRI's definitive Proxy Statement for the 2006 Annual Meeting of Stockholders which will be filed with the Securities and Exchange Commission within 120 days of the Company's fiscal year-end and is herein incorporated by reference:

ITEM 10 Directors and Executive Officers of the Registrant

ITEM 11 Executive Compensation

ITEM 12 Security Ownership of Certain Beneficial Owners and Management and
Related Stockholder Matters

(See Item 5 "Market for Registrant's Common Equity and Related Stockholder Matters and Issuer Purchases of Equity Securities")

ITEM 13 Certain Relationships and Related Transactions

ITEM 14 Principal Accountant Fees and Services

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) Documents filed as part of this Report:

1. Financial Statements are Included in Part II, Item 8.
2. Financial Statement Schedules:

Selected Quarterly Financial Data is included in Note Q to the Consolidated Financial Statements.

Schedules filed herewith:

| <u>For 2005, 2004 and 2003</u> | <u>Page</u> |
|--|-------------|
| II - Condensed Financial Information of Registrant | S-2 |
| III - Supplementary Insurance Information | S-4 |

All other schedules for which provisions are made in the applicable regulation of the Securities and Exchange Commission have been omitted as they are not applicable, not required, or the information required thereby is set forth in the Financial Statements or the notes thereto.

3. Exhibits - See Exhibit Index on Page E-1.

S-1

GREAT AMERICAN FINANCIAL RESOURCES, INC. - PARENT ONLY

SCHEDULE II - CONDENSED FINANCIAL INFORMATION OF REGISTRANT

(In millions)

Condensed Balance Sheet

| | <u>December 31,</u> | |
|------------------------------------|---------------------|------------------|
| | <u>2005</u> | <u>2004</u> |
| Assets | | |
| : | | |
| Fixed maturity investments | \$ 56.7 | \$ - |
| Cash and short-term investments | 7.9 | 1.0 |
| Investment in subsidiaries (a) | 894.2 | 1,020.2 |
| Notes receivable from subsidiaries | 104.3 | 104.3 |
| Other assets | <u>23.4</u> | <u>18.5</u> |
| | <u>\$1,086.5</u> | <u>\$1,144.0</u> |

Liabilities and Capital:

| | | |
|--|------------------|------------------|
| Accounts payable, accrued expenses and other liabilities | \$ 33.9 | \$ 30.5 |
| Payables to affiliates | 44.9 | 43.2 |
| Notes payable | 1.0 | 1.2 |
| Stockholders' equity (a) | <u>1,006.7</u> | <u>1,069.1</u> |
| | <u>\$1,086.5</u> | <u>\$1,144.0</u> |

Condensed Income Statement

| | <u>Year ended December 31,</u> | | |
|--|--------------------------------|-------------|-------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Revenues: | | | |
| Net investment income and other income | \$ 21.2 | \$ 23.0 | \$19.3 |
| Realized gains (losses) on investments | (0.7) | 0.7 | - |
| Equity in undistributed earnings of subsidiaries | (41.4) | 69.6 | 35.5 |
| Capital distributions from subsidiaries | <u>115.0</u> | <u>56.2</u> | <u>12.2</u> |
| | 94.1 | 149.5 | 67.0 |
| Costs and Expenses: | | | |
| Interest and other financing expenses | 0.1 | 0.1 | 0.1 |
| Other expenses | <u>17.9</u> | <u>12.2</u> | <u>10.0</u> |
| | 18.0 | 12.3 | 10.1 |
| Operating earnings before income taxes | 76.1 | 137.2 | 56.9 |
| Provision for income taxes | <u>25.8</u> | <u>47.7</u> | <u>19.3</u> |
| Income from continuing operations | 50.3 | 89.5 | 37.6 |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|--|----------------|----------------|---------------|
| Discontinued operations, net of tax | 19.6 | 14.5 | 12.1 |
| Cumulative effect of accounting change, net of tax | <u>-</u> | <u>(2.2)</u> | <u>-</u> |
| |) | | |
| Net Income | <u>\$ 69.9</u> | <u>\$101.8</u> | <u>\$49.7</u> |

(a) Includes net unrealized gains on marketable securities of \$61.4 million and \$190.9 million in 2005 and 2004, respectively.

S-2

GREAT AMERICAN FINANCIAL RESOURCES, INC. - PARENT ONLY

SCHEDULE II - CONDENSED FINANCIAL INFORMATION OF REGISTRANT

(In millions)

Condensed Statement of Cash Flows

| | <u>Year Ended December 31,</u> | | |
|--|--------------------------------|-------------|-------------|
| | <u>2005</u> | <u>2004</u> | <u>2003</u> |
| Cash Flows from Operating Activities: | | | |
| Net income | \$ 69.9 | \$101.8 | \$ 49.7 |
| Adjustments: | | | |
| Cumulative effect of accounting change | - | 2.2 | - |
| Equity in net earnings of subsidiaries | (66.4) | (94.4) | (43.8) |
| Realized gains on investments | - | (1.7) | - |
| Realized losses on retirement of subsidiary trust debt | 0.7 | 1.0 | - |
| Decrease (increase) in other assets | (6.6) | (3.3) | 2.8 |
| Increase (decrease) in other liabilities | 3.4 | (3.3) | (2.8) |
| Increase in payable to affiliates | 1.7 | 4.2 | 3.8 |
| Contributions to subsidiaries | (15.0) | - | (47.2) |
| Capital distributions from subsidiaries | 115.0 | 54.5 | 12.2 |
| Transfers to AAG Holding, net | (27.3) | (35.9) | (35.6) |

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| | | | |
|--|---------------|---------------|---------------|
| Other, net | <u>3.1</u> | <u>0.8</u> | <u>0.1</u> |
| Net cash provided by (used in) operating activities | <u>78.5</u> | <u>25.9</u> | <u>(60.8)</u> |
| | |) | |
| Cash Flows from Investing Activities: | | | |
| Purchases of investments | (90.4) | (22.2) | - |
| Sales of investments | <u>24.1</u> | <u>1.0</u> | <u>1.2</u> |
| Net cash provided by (used in) investing activities | <u>(66.3)</u> | <u>(21.2)</u> | <u>1.2</u> |
| |) |) | |
| Cash Flows from Financing Activities: | | | |
| Reductions of notes payable | (0.2) | (0.2) | (0.2) |
| Issuance of Common Stock | 2.1 | 1.7 | 63.0 |
| Retirement of Common Stock | (2.5) | (0.9) | - |
| Cash dividends paid | <u>(4.7)</u> | <u>(4.7)</u> | <u>(4.7)</u> |
| |) |) |) |
| Net cash provided by (used in) financing activities | <u>(5.3)</u> | <u>(4.1)</u> | <u>58.1</u> |
| |) |) | |
| Net increase (decrease) in cash and short-term investments | 6.9 | 0.6 | (1.5) |
| Beginning cash and short-term investments | <u>1.0</u> | <u>0.4</u> | <u>1.9</u> |
| Ending cash and short-term investments | <u>\$ 7.9</u> | <u>\$ 1.0</u> | <u>\$ 0.4</u> |

S-3

GREAT AMERICAN FINANCIAL RESOURCES, INC. AND SUBSIDIARIES

SCHEDULE III - SUPPLEMENTARY INSURANCE INFORMATION

THREE YEARS ENDED DECEMBER 31, 2005

(In millions)

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

| COLUMN A | COLUMN B | COLUMN C | COLUMN D | COLUMN E | COLUMN F | COLUMN G | COLUMN H | COLUMN I |
|----------|--|--|-------------------|--|-----------------|------------------------------|--|---|
| Segment | Unamortized Insurance Acquisition Costs, Net | Future policy benefits, losses, claims and loss expenses | Unearned Premiums | Other policy claims and benefits payable | Premium Revenue | Net Investment Income (a) | Benefits, claims, losses and settlement expenses | Amortization of insurance acquisition expense |

2005

| | | | | | | | | | | |
|-----------------------------------|--------------|----------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|-----|
| Annuity operations | \$591 | \$8,267 | \$ - | \$ - | \$ - | \$482 | \$332 | \$ 63 | \$ 95 | N/A |
| Life operations | 84 | 459 | 3 | 12 | 38 | 24 | 50 | 27 | 13 | N/A |
| Supplemental insurance operations | 139 | 675 | 24 | 2 | 258 | 42 | 206 | 43 | 30 | N/A |
| GA Life of Puerto Rico | 22 | 174 | 2 | 5 | (c) | (c) | (c) | (c) | (c) | N/A |
| Corporate and other | - | - | - | - | - | 9 | - | - | 24 | N/A |
| Total | <u>\$836</u> | <u>\$9,575</u> | <u>\$29</u> | <u>\$19</u> | <u>\$296</u> | <u>\$557</u> | <u>\$588</u> | <u>\$133</u> | <u>\$162</u> | N/A |

2004

| | | | | | | | | | | |
|-----------------------------------|--------------|----------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|-----|
| Annuity operations | \$528 | \$7,990 | \$ - | \$ - | \$ - | \$459 | \$307 | \$ 46 | \$ 88 | N/A |
| Life operations | 108 | 437 | 2 | 11 | 41 | 22 | 46 | 16 | 17 | N/A |
| Supplemental insurance operations | 129 | 632 | 24 | 2 | 240 | 38 | 191 | 37 | 31 | N/A |
| GA Life of Puerto Rico | 76 | 158 | 2 | 7 | (c) | (c) | (c) | (c) | (c) | N/A |
| Corporate and other | - | - | - | - | - | 5 | - | - | 19 | N/A |
| Total | <u>\$841</u> | <u>\$9,217</u> | <u>\$28</u> | <u>\$20</u> | <u>\$281</u> | <u>\$524</u> | <u>\$544</u> | <u>\$ 99</u> | <u>\$155</u> | N/A |

2003

| | | | | | | | | | | |
|---------------------------------------|-------|---------|------|------|------|-------|-------|-------|-------|-----|
| Annuity operations | \$436 | \$6,929 | \$ - | \$ - | \$ - | \$437 | \$288 | \$ 52 | \$ 75 | N/A |
| Life operations | 116 | 417 | 3 | 13 | 44 | 21 | 46 | 20 | 22 | N/A |
| S-4 Supplemental insurance operations | 107 | 587 | 3 | 2 | 222 | 37 | 177 | 31 | 32 | N/A |
| | 70 | 145 | 1 | 8 | (c) | (c) | (c) | (c) | (c) | N/A |

GA Life of Puerto Rico

| | | | | | | | | | | |
|---------------------|--------------|----------------|------------|-------------|--------------|--------------|--------------|--------------|--------------|-----|
| Corporate and other | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>5</u> | <u>-</u> | <u>-</u> | <u>18</u> | N/A |
| Total | <u>\$729</u> | <u>\$8,078</u> | <u>\$7</u> | <u>\$23</u> | <u>\$266</u> | <u>\$500</u> | <u>\$511</u> | <u>\$103</u> | <u>\$147</u> | |

(a) Allocated by legal entity.

(b) Life, accident and health premiums are shown in Column F.

(c) Not applicable - shown as Discontinued Operations on Income Statement.

GREAT AMERICAN FINANCIAL RESOURCES, INC.

INDEX TO EXHIBITS

| <u>Number</u> | <u>Exhibit Description</u> |
|---------------|--|
| 3.1 | Certificate of Incorporation of Registrant |
| 3.2 | By-laws of Registrant |
| 4 | Registrant has no outstanding debt issues exceeding 10% of the assets of Registrant and consolidated subsidiaries. |
| 10.1 | Tax allocation agreement dated as of December 31, 2005 by and between American Financial Group, Inc. and its subsidiaries. |
| 10.2 | Investment Services Agreement, dated December 31, 1992, between Great American Life Insurance Company and American Money Management Corporation incorporated herein by reference to Exhibit 10.17 to the Registrant's Registration Statement on Form S-2 dated January 7, 1993. |
| 10.3 | Common Stock Registration Agreement, dated December 31, 1992, between the Registrant and American Financial Corporation and its wholly-owned subsidiary Great American Insurance Company incorporated herein by reference to Exhibit 10.22 to the Registrant's Registration Statement on Form S-2 dated January 7, 1993. |
| 21 | Subsidiaries of the Registrant. |

- 23 Consent of Independent Auditors.
- 31(a) Sarbanes-Oxley Section 302(a) Certification of Chief Executive Officer
- 31(b) Sarbanes-Oxley Section 302(a) Certification of Chief Financial Officer
- 32 Sarbanes-Oxley Section 906 Certification of Chief Executive Officer and Chief Financial Officer

E-1

GREAT AMERICAN FINANCIAL RESOURCES, INC.

EXHIBIT 21 - SUBSIDIARIES OF THE REGISTRANT

The following is a list of subsidiaries of GAFRI at December 31, 2005. All corporations are subsidiaries of GAFRI and, if indented, subsidiaries of the company under which they are listed.

Name of Company

| | | |
|--|-------------|------|
| AAG Holding Company, Inc. | Ohio | 100% |
| Great American Life Insurance Company | Ohio | 100 |
| Annuity Investors Life Insurance Company | Ohio | 100 |
| United Teacher Associates Insurance Company | Texas | 100 |
| Loyal American Holding Corporation | Ohio | 100 |
| Loyal American Life Insurance Company | Ohio | 100 |
| Manhattan National Life Insurance Company | Illinois | 100 |
| American Annuity Group Capital Trust II | Delaware | 100 |
| Great American Life Assurance Company of Puerto Rico, Inc. * | Puerto Rico | 100 |

* Sold in January 2006

The names of certain subsidiaries are omitted, as such subsidiaries in the aggregate would not constitute a significant subsidiary.

E-2

EXHIBIT 23 - CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Edgar Filing: GREAT AMERICAN FINANCIAL RESOURCES INC - Form 10-K

We consent to the incorporation by reference in the following Registration Statements and related Prospectuses of Great American Financial Resources, Inc. of our reports dated February 28, 2006 with respect to the consolidated financial statements and schedules of Great American Financial Resources, Inc., Great American Financial Resources, Inc. management's assessment of the effectiveness of internal control over financial reporting, and the effectiveness of internal control over financial reporting of Great American Financial Resources, Inc. included in the Annual Report on Form 10-K for the year ended December 31, 2005.

| <u>Form</u> | <u>Registration Number</u> | <u>Description</u> |
|-------------|----------------------------|------------------------------|
| S-8 | 33-55189 | Employee Stock Purchase Plan |
| S-3 | 33-57259 | Agent Stock Purchase Plan |
| S-8 | 333-17383 | Deferred Compensation Plan |
| S-8 | 333-13777 | Directors' Compensation Plan |
| S-8 | 333-68303 | Bonus Plan |
| S-3 | 333-51535 | Agent Stock Option Plan |
| S-8 | 333-43425 | Stock Option Plan |
| S-8 | 333-105612 | Stock Option Plan |
| S-3 | 333-60044 | Shelf Registration Statement |
| S-8 | 333-122134 | Stock Option Plan |
| S-3 | 333-122133 | Agent Stock Option Plan |
| S-3 | 333-122132 | Shelf Registration Statement |

Ernst & Young LLP

Cincinnati, Ohio

February 28, 2006

E-3

Signatures

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, Great American Financial Resources, Inc. has duly caused this Report to be signed on its behalf by the undersigned, duly authorized.

GREAT AMERICAN FINANCIAL RESOURCES,
INC.

Signed: March 6, 2006

BY: s/S. CRAIG LINDNER

S. Craig Lindner
Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

| <u>Signature</u> | <u>Capacity</u> | <u>Date</u> |
|---|---|---------------|
| <u>s/S. CRAIG LINDNER</u> S. Craig Lindner | Director and Chief Executive Officer | March 6, 2006 |
| <u>s/WILLIAM R. MARTIN</u> William R. Martin | Director* | March 6, 2006 |
| <u>s/JOHN T. LAWRENCE, III</u> John T. Lawrence, III | Director* | March 6, 2006 |
| <u>s/RONALD G. JOSEPH</u> Ronald G. Joseph | Director* | March 6, 2006 |
| <u>s/KENNETH C. AMBRECHT</u> Kenneth C. Ambrecht | Director* | March 6, 2006 |

s/CHRISTOPHER P. MILIANO

Chief Financial Officer

March 6, 2006

Christopher P. Miliano

(Principal Accounting Officer)

* Member of Audit Committee