

INTERPOOL INC  
Form 10-Q  
November 14, 2001

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**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2001**

Commission file number **1-11862**

**INTERPOOL, INC.**

(Exact name of registrant as specified in the charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**13-3467669**  
(I.R.S. Employer  
Identification Number)

**211 College Road East, Princeton, New Jersey**  
(Address of principal executive office)

**08540**  
(Zip Code)

**(609) 452-8900**

(Registrant's telephone number including area code)

As of November 12, 2001, 27,421,452 shares of common stock, \$.001 par value were outstanding.

Indicate by check [X] whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days Yes [X] No [ ]

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**INTERPOOL, INC. AND SUBSIDIARIES  
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## PART I FINANCIAL INFORMATION

### INTERPOOL, INC. AND SUBSIDIARIES

#### FINANCIAL STATEMENTS

The condensed consolidated financial statements of Interpool, Inc. and Subsidiaries (the Company) included herein have been prepared by the registrant, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Registrant believes that the disclosures are adequate to make the information presented not misleading. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and the notes thereto included in the Company's latest Annual Report on Form 10-K. These condensed consolidated financial statements reflect, in the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the results for the interim periods. The results of operations for such interim periods are not necessarily indicative of the results for the full year.

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### INTERPOOL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

*(dollars in thousands, except per share amounts)*

| ASSETS  | September 30,<br>2001 | December 31,<br>2000 |
|---|-----------------------|----------------------|
|   |                       |                      |
|   | <i>(Unaudited)</i>    |                      |
| CASH AND SHORT-TERM INVESTMENTS   | \$ 49,088             | \$ 155,553           |
| MARKETABLE SECURITIES, at fair value  | 130                   | 136                  |
| ACCOUNTS AND NOTES RECEIVABLE, less allowance of \$5,759 and<br>\$14,271 respectively | 60,967                | 63,470               |
| ASSETS HELD FOR SALE  | 6,811                 | 348,389              |

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| ASSETS  | September 30,<br>2001 | December 31,<br>2000 |
|---|-----------------------|----------------------|
| NET INVESTMENT IN DIRECT FINANCING LEASES   | 190,929               | 151,386              |
| OTHER RECEIVABLES, net, including amounts from related parties of<br>\$ - 0 - and \$13,433, respectively  | 39,628                | 53,354               |
| LEASING EQUIPMENT, net of accumulated depreciation and amortization of<br>\$303,179 and \$275,405, respectively   | 1,334,121             | 1,254,935            |
| OTHER INVESTMENT SECURITIES, at fair value  | 24,594                | 30,454               |
| OTHER ASSETS  | 80,803                | 99,111               |
| ASSETS RELATED TO DISCONTINUED OPERATIONS   | 23,992                | 38,043               |
|   | <hr/>                 | <hr/>                |
| TOTAL ASSETS  | \$ 1,811,063          | \$ 2,194,831         |
|   | <hr/>                 | <hr/>                |
| LIABILITIES AND STOCKHOLDERS EQUITY   |                       |                      |
| ACCOUNTS PAYABLE AND ACCRUED EXPENSES   | \$ 80,391             | \$ 122,673           |
| INCOME TAXES  | 33,024                | 29,967               |
| DEFERRED INCOME   | 795                   | 911                  |
| DEBT AND CAPITAL LEASE OBLIGATIONS  |                       |                      |
| Due within one year   | 107,542               | 199,488              |
| Due after one year  | 1,117,435             | 1,394,284            |
|   | <hr/>                 | <hr/>                |
|   | 1,224,977             | 1,593,772            |
|   | <hr/>                 | <hr/>                |
| LIABILITIES RELATED TO DISCONTINUED OPERATIONS  | 17,418                | 28,326               |
| COMPANY-OBLIGATED MANDATORILY REDEEMABLE PREFERRED<br>SECURITIES IN SUBSIDIARY GRANTOR TRUSTS (holding solely junior<br>Subordinated Deferrable interest debentures of the Company) (75,000 shares<br>9-7/8% Capital Securities outstanding, liquidation preference \$75,000) | 75,000                | 75,000               |
| MINORITY INTEREST IN EQUITY OF SUBSIDIARIES   | 26,907                | 1,951                |
| STOCKHOLDERS EQUITY:  |                       |                      |
| Preferred stock, par value \$.001 per share; 1,000,000 authorized, none issued  |                       |                      |
| Common stock, par value \$.001 per share; 100,000,000 shares authorized,<br>27,579,952 issued at September 30, 2001 and December 31, 2000   | 28                    | 28                   |
| Additional paid-in capital  | 124,184               | 124,184              |
| Treasury stock, at cost, 158,500 shares in 2001 and 2000  | (1,170)               | (1,170)              |
| Retained earnings   | 247,160               | 217,955              |
| Accumulated other comprehensive income (loss), net of taxes   | (17,651)              | 1,234                |
|   | <hr/>                 | <hr/>                |
| Total stockholders equity   | 352,551               | 342,231              |
|   | <hr/>                 | <hr/>                |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY   | \$ 1,811,063          | \$ 2,194,831         |
|   | <hr/>                 | <hr/>                |

The accompanying notes to consolidated financial statements are an integral part of these balance sheets.

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**INTERPOOL, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

*(Dollars in thousands, except per share amounts)*  
*(Unaudited)*

|   | <b>Three Months Ended</b> |                 | <b>Nine Months Ended</b> |                 |
|---|---------------------------|-----------------|--------------------------|-----------------|
|   | <b>September 30,</b>      |                 | <b>September 30,</b>     |                 |
|   | <b>2001</b>               | <b>2000</b>     | <b>2001</b>              | <b>2000</b>     |
| REVENUES  | \$74,945                  | \$57,964        | \$229,066                | \$162,751       |
| COST AND EXPENSES:  |                           |                 |                          |                 |
| Lease operating and administrative expenses   | 21,107                    | 12,447          | 66,198                   | 37,471          |
| Provision for doubtful accounts   | 497                       | 515             | 1,852                    | 1,752           |
| Market value adjustment for derivative instruments  | 1,250                     |                 | 2,084                    |                 |
| Depreciation and amortization of leasing equipment  | 18,792                    | 14,997          | 55,525                   | 42,974          |
| Other (income)/expense, net   | 200                       | 617             | (1,031)                  | 1,160           |
| Interest expense, net   | 21,842                    | 16,890          | 64,908                   | 44,858          |
|   | <u>63,688</u>             | <u>45,466</u>   | <u>189,536</u>           | <u>128,215</u>  |
| Income from continuing operations before provision for income taxes, results from discontinued operations, cumulative effect of change in accounting principle and extraordinary gain | 11,257                    | 12,498          | 39,530                   | 34,536          |
| PROVISION FOR INCOME TAXES  | 1,220                     | 1,790           | 6,250                    | 5,030           |
| Income from continuing operations before results from discontinued operations, cumulative effect of change in accounting principle and extraordinary gain                             | 10,037                    | 10,708          | 33,280                   | 29,506          |
| (Loss) gain from discontinued operations, net of applicable taxes of \$125, \$(340), \$(380) and \$320  | (876)                     | 372             | (1,694)                  | 994             |
| Cumulative effect of change in accounting principle, net of applicable taxes of \$44 and \$440  |                           |                 | 833                      | 660             |
| Extraordinary gain on debt retirement, net of applicable taxes of \$200, \$372 and \$560  | 301                       |                 | 558                      | 840             |
| NET INCOME  | <u>\$9,462</u>            | <u>\$11,080</u> | <u>\$32,977</u>          | <u>\$32,000</u> |
| INCOME FROM CONTINUING OPERATIONS PER SHARE BEFORE RESULTS FROM DISCONTINUED OPERATIONS, CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE AND EXTRAORDINARY GAIN:                  |                           |                 |                          |                 |
| Basic   | <u>\$0.37</u>             | <u>\$0.39</u>   | <u>\$1.21</u>            | <u>\$1.08</u>   |
| Diluted   | <u>\$0.34</u>             | <u>\$0.38</u>   | <u>\$1.15</u>            | <u>\$1.07</u>   |
| (LOSS) GAIN FROM DISCONTINUED OPERATIONS:   |                           |                 |                          |                 |
| Basic   | <u>(\$0.03)</u>           | <u>\$0.01</u>   | <u>(\$0.06)</u>          | <u>\$0.04</u>   |
| Diluted   | <u>(\$0.03)</u>           | <u>\$0.01</u>   | <u>(\$0.06)</u>          | <u>\$0.04</u>   |
| CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE:  |                           |                 |                          |                 |
| Basic   | NA                        | NA              | \$0.03                   | \$0.02          |

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|   | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|---|-------------------------------------|--------|------------------------------------|--------|
| Diluted   | NA                                  | NA     | \$0.03                             | \$0.02 |
| EXTRAORDINARY GAIN:                                 |                                     |        |                                    |        |
| Basic   | \$0.01                              | NA     | \$0.02                             | \$0.03 |
| Diluted   | \$0.01                              | NA     | \$0.02                             | \$0.03 |
| NET INCOME PER SHARE:                               |                                     |        |                                    |        |
| Basic   | \$0.35                              | \$0.40 | \$1.20                             | \$1.17 |
| Diluted   | \$0.32                              | \$0.40 | \$1.14                             | \$1.16 |
| WEIGHTED AVERAGE SHARES OUTSTANDING (in thousands): |                                     |        |                                    |        |
| Basic   | 27,421                              | 27,421 | 27,421                             | 27,421 |
| Diluted   | 29,161                              | 27,945 | 29,011                             | 27,596 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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**INTERPOOL, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(Dollars in thousands)*  
*(Unaudited)*

|  | Nine Months Ended<br>September 30, |          |
|--|------------------------------------|----------|
|  | 2001                               | 2000     |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                     |                                    |          |
| Net income   | \$32,977                           | \$32,000 |
| Adjustments to reconcile net income to net cash provided by operating activities |                                    |          |
| Loss (Gain) from discontinued operations, net of tax                             | 1,694                              | (994)    |
| Depreciation and amortization  | 58,890                             | 45,273   |
| Loss on sale of leasing equipment  | 72                                 | 1,520    |
| Gain on sale of assets held for sale   | (1,774)                            |          |
| Provision for uncollectible accounts   | 1,852                              | 1,752    |
| Gain on retirement of debt, net of tax   | (558)                              | (840)    |
| Cumulative effect of change in accounting principle, net of tax                  | (833)                              | (660)    |
| Changes in assets and liabilities -  |                                    |          |
| Accounts and notes receivable  | (3,181)                            | (4,559)  |
| Other receivables  | 293                                | (998)    |
| Other assets   | 7,708                              | (4,403)  |
| Accounts payable and accrued expenses  | (17,196)                           | (8,242)  |
| Income taxes payable   | 4,608                              | 3,121    |
| Deferred income  | (116)                              | (31)     |
| Minority interest in equity of subsidiaries                                      | (1,370)                            | 714      |

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|   | <b>Nine Months Ended<br/>September 30,</b> |                  |
|---|--|------------------|
|   | 83,066                                     | 63,653           |
| Net cash provided by operating activities   | <u>83,066</u>                              | <u>63,653</u>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |  |                  |
| Acquisition of leasing equipment  | (97,699)                                   | (202,355)        |
| Proceeds from dispositions of leasing equipment   | 31,815                                     | 45,949           |
| Proceeds from disposition of assets held for sale                                       | 292,294                                    |                  |
| Investment in direct financing leases   | (71,832)                                   | (42,401)         |
| Cash collections on direct financing leases, net of income recognized                   | 29,078                                     | 30,770           |
| Changes in marketable securities and other investing activities                         | (59)                                       | 90               |
| Deposit related to pending acquisition  |  | (5,000)          |
| Change in accrued equipment purchases   | (50,106)                                   | 32,017           |
| Changes in assets and liabilities related to discontinued operations                    | 1,449                                      | (714)            |
|   | <u>134,940</u>                             | <u>(141,644)</u> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |  |                  |
| Proceeds from issuance of long-term debt  | 82,415                                     | 263,064          |
| Payment of long-term debt and capital lease obligations                                 | (214,975)                                  | (81,251)         |
| Borrowings of revolving credit lines  | 90,384                                     | 196,797          |
| Repayment of revolving credit lines   | (278,867)                                  | (152,757)        |
| Dividends paid  | (3,428)                                    | (3,085)          |
|   | <u>(324,471)</u>                           | <u>222,768</u>   |
| Net (decrease) increase in cash and short-term investments                              | (106,465)                                  | 144,777          |
| <b>CASH AND SHORT-TERM INVESTMENTS, beginning of period</b>                             | <u>155,553</u>                             | <u>206,764</u>   |
| <b>CASH AND SHORT-TERM INVESTMENTS, end of period</b>                                   | <u>\$49,088</u>                            | <u>\$351,541</u> |
| Supplemental schedule of non-cash financing activities:                                 |  |                  |
| Assumption of debt by purchaser in connection with Assets Held for Sale                 | <u>\$52,552</u>                            |                  |
| Increase in minority interest in consolidated subsidiary from contribution of equipment | <u>\$26,326</u>                            |                  |

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

**INTERPOOL, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2000 AND THE NINE MONTHS ENDED SEPTEMBER 30, 2001**

*(dollars and shares in thousands)*  
*(unaudited)*

| <u>Preferred Stock</u> |                      | <u>Common Stock</u> |                      |   |                           | <u>Accum.<br/>Other</u>      |                                    |                                    |  |
|------------------------|----------------------|---------------------|----------------------|---|---------------------------|------------------------------|------------------------------------|------------------------------------|--|
| <u>Shares</u>          | <u>Par<br/>Value</u> | <u>Shares</u>       | <u>Par<br/>Value</u> | <u>Additional<br/>Paid-in<br/>Capital</u> | <u>Treasury<br/>Stock</u> | <u>Retained<br/>Earnings</u> | <u>Comp.<br/>Income<br/>(Loss)</u> | <u>Comp.<br/>Income<br/>(Loss)</u> |  |
|                        |                      |                     |                      |   |                           |                              |                                    |                                    |  |

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|   | Preferred Stock | Common Stock |           |           |           |          | Accum.<br>Other |
|---|-----------------|--------------|-----------|-----------|-----------|----------|-----------------|
| BALANCE, December 31, 1999  | \$ 27,580       | \$28         | \$124,184 | \$(1,170) | \$177,612 |          | \$713           |
| Net income  |                 |              |           |           | 44,456    |          | \$44,456        |
| Other comprehensive income  |                 |              |           |           |           | 521      | 521             |
| Comprehensive income  |                 |              |           |           |           |          | <u>\$44,977</u> |
| Cash dividends declared:  |                 |              |           |           |           |          |                 |
| Common stock, \$0.15 per Share  |                 |              |           |           | (4,113)   |          |                 |
| BALANCE, December 31, 2000  | 27,580          | 28           | 124,184   | (1,170)   | 217,955   |          | 1,234           |
| Net income  |                 |              |           |           | 32,977    |          | \$32,977        |
| Adoption of FAS 133<br>Cumulative effect through<br>December 31, 2000 |                 |              |           |           |           | (7,411)  | (7,411)         |
| Other comprehensive loss  |                 |              |           |           |           | (11,474) | (11,474)        |
| Comprehensive income  |                 |              |           |           |           |          | <u>\$14,092</u> |
| Cash dividends declared:  |                 |              |           |           |           |          |                 |
| Common stock, \$0.1375 per Share                                      |                 |              |           |           | (3,772)   |          |                 |
| BALANCE, September 30, 2001   | \$ 27,580       | \$28         | \$124,184 | \$(1,170) | \$247,160 |          | \$(17,651)      |

The accompanying notes to consolidated financial statements are an integral part of these statements.

**INTERPOOL, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(dollars in thousands, except per share amounts)*  
*(Unaudited)*

**Note 1 Nature of operations and accounting policies:**

**A. Nature of operations:**

The Company and its subsidiaries conduct business principally in a single industry segment, the leasing of intermodal dry freight standard containers, chassis and other transportation related equipment. Within this single industry segment, the Company has two reportable segments: container leasing and domestic intermodal equipment. The container-leasing segment specializes in the leasing of intermodal dry freight standard containers, while the domestic intermodal equipment segment specializes in the leasing of intermodal container chassis and other equipment namely freight rail cars. The Company leases its containers principally to international container shipping lines located throughout the world. The customers for the Company s

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chassis are a large number of domestic companies, many of which are domestic subsidiaries or branches of international shipping lines. The Company had formerly operated in a third industry segment, computer equipment leasing. The Company operated in this segment through two majority owned subsidiaries, Microtech Leasing Corporation (Microtech) and Personal Computer Rentals (PCR). Microtech Leasing Corporation specializes in leasing microcomputers and related equipment to venture capital backed and emerging growth companies. PCR Corporation focuses on the computer and audio/visual (AV) equipment needs of companies for trade shows, conferences, training classes, meeting and events. During the third quarter of 2001, management, having the authority to do so, adopted a formal plan to exit this segment through the sale of PCR and liquidation of Microtech. Equipment is purchased directly or acquired through conditional sales contracts and lease agreements, many of which qualify as capital leases.

The Company's accounting records are maintained in United States dollars and the consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States.

### **B. Basis of consolidation:**

The consolidated financial statements include the accounts of the Company and subsidiaries more than 50% owned. All significant intercompany transactions have been eliminated.

### **C. Net income per share:**

Basic net income per share is computed by dividing net income by the weighted average number of shares outstanding during the period (which is net of treasury shares). Diluted income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. The dilutive effect of stock options have been added to the weighted shares outstanding in the diluted earnings per share computation.

A reconciliation of weighted average common shares outstanding to weighted average common shares outstanding assuming dilution follows:

|   | <i>(in thousands)</i>                                |  |   |   |
|---|--|--|---|---|
|   | <b>Three Months Ended<br/>September 30,<br/>2001</b> | <b>Three Months Ended<br/>September 30,<br/>2000</b> | <b>Nine Months Ended<br/>September 30,<br/>2001</b> | <b>Nine Months Ended<br/>September 30,<br/>2000</b> |
| Average common shares outstanding                   | 27,421   | 27,421   | 27,421  | 27,421  |
| Common shares issuable (1)                          | 1,740  | 524  | 1,590   | 175   |
| Average common shares outstanding assuming dilution | 29,161   | 27,945   | 29,011  | 27,596  |

(1) Issuable under stock option plans.

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*(dollars in thousands, except per share amounts)*

### **D. Adoption of New Accounting Standard:**

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*. In June 1999, the FASB issued Statement No. 137, *Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133*. In June 2000, the FASB issued Statement 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of FASB Statement No. 133*. Statement 133, as amended, establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. The Statement requires that changes in the derivative instrument's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting



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for qualifying hedges allows a derivative instrument's gains and losses to offset related results on the hedged item in the income statement, to the extent effective, and requires that a company must formally document, designate, and assess the effectiveness of transactions that receive hedge accounting.

Statement 133, as amended, is effective for fiscal years beginning after June 15, 2000. A company may also implement the Statement as of the beginning of any fiscal quarter after issuance (that is, fiscal quarters beginning June 16, 1998, and thereafter). Statement 133 cannot be applied retroactively. Statement 133 must be applied to (a) derivative instruments and (b) certain derivative instruments embedded in hybrid instruments. The Company does not hold any such hybrid instruments.

On January 1, 2001, the Company adopted Statement 133. Statement 133, in part, allows special hedge accounting for fair value and cash flow hedges. Statement 133 provides that the gain or loss on a derivative instrument designated and qualifying as a fair value hedging instrument as well as the offsetting loss or gain on the hedged item attributable to the hedged risk be recognized currently in earnings in the same accounting period. Statement 133 provides that the effective portion of the gain or loss on a derivative instrument designated and qualifying as a cash flow hedging instrument be reported as a component of other comprehensive income and be reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings. (The remaining gain or loss on the derivative instrument, if any, must be recognized currently in earnings.)

As of December 31, 2000, the Company had entered into 13 interest rate swap agreements with various financial institutions. The aggregate notional balance of the swaps was \$389,500 million as of December 31, 2000. These agreements are used by the Company to manage interest rate risks created by loans indexed to a floating rate index, primarily LIBOR, and contractually terminate at various dates between 2001 and 2007. Under previous generally accepted accounting principals (GAAP), the interest differential payable or receivable by the Company on its interest rate swaps is accrued by the Company as interest rates change, and is recognized by the Company over the life of the swap agreement. In contrast Statement 133 requires that changes in the fair value of the swap agreements which are designated as effective cash flow hedges, be reported as a component of other comprehensive income and changes in the fair value of the swap agreements that do not qualify for hedge accounting to be reported in earnings. The Company has determined that of the 13 interest rate swap agreements held, 10 qualify under Statement 133 as effective cash flow hedges with no ineffectiveness, while the remaining 3 interest rate swap agreements intended as cash flow hedges do not qualify for hedge accounting treatment. The adoption of Statement 133 on January 1, 2001 increased liabilities by approximately \$9,012, with offsetting amounts recorded as decreases to deferred tax liabilities of \$2,435 and accumulated other comprehensive income of \$7,411 and an increase to earnings (net of tax) of \$833.

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*(dollars in thousands, except per share amounts)*

### **E. Comprehensive income:**

The tax effect of comprehensive income is as follows:

|  | <b>Before-Tax<br/>Amount</b> | <b>Tax<br/>Effect</b> | <b>Net of Tax<br/>Amount</b> |
|--|------------------------------|-----------------------|------------------------------|
| <b>Nine Months Ended September 30, 2001</b>          |                              |                       |                              |
| Unrealized holding losses arising during the period: |                              |                       |                              |
| Marketable securities                                | \$ (100)                     | \$ 35                 | \$ (65)                      |
| Other investment securities                          | (658)                        | 33                    | (625)                        |
| Swap agreements                                      | (13,867)                     | 3,083                 | (10,784)                     |
|  | <b>\$(14,625)</b>            | <b>\$ 3,151</b>       | <b>\$(11,474)</b>            |

### **Nine Months Ended September 30, 2000**

Unrealized holding gains (losses) arising during the period:

Note 1 Nature of operations and accounting policies:

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|   | Before-Tax<br>Amount | Tax<br>Effect | Net of Tax<br>Amount |
|---|----------------------|---------------|----------------------|
| Marketable securities   | \$ (22)              | \$ 8          | \$ (14)              |
| Other investment securities                                   | 638                  | (31)          | 607                  |
| Unrealized gain on marketable and other investment securities | \$ 616               | \$ (23)       | \$ 593               |

**F. Prospective accounting pronouncements:**

On June 29, 2001, the Financial Accounting Standards Board approved its proposed Statement of Financial Accounting Standards No. 141, Business Combinations, and Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Under Statement 141, all business combinations should be accounted for using the purchase method of accounting; use of the pooling-of-interests (pooling) method is prohibited. The provisions of the statement will apply to all business combinations initiated after June 30, 2001.

Statement 142 will apply to all acquired intangible assets whether acquired singly, as part of a group, or in a business combination. The statement will supersede Accounting Principles Board, or APB, Opinion No. 17, Intangible Assets, and will carry forward provisions in APB Opinion No 17 related to internally developed intangible assets. Adoption of Statement 142 will result in ceasing amortization of goodwill. All of the provisions of the statement should be applied in fiscal years beginning after December 15, 2001 to all goodwill and other intangible assets recognized in an entity's statement of financial position at that date, regardless of when those assets were initially recognized.

The Company does not expect the adoption of these standards to have a material effect on our consolidated financial statements.

**Note 2 Discontinued Operations:**

During the three months ended September 30, 2001, the Company adopted a formal plan to dispose of PCR, a 51%-owned subsidiary, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary, and liquidate its lease portfolio. Within the historical financial statements of the Company, PCR and Microtech comprised the computer-leasing segment and specialized in the leasing of microcomputers and related equipment.

As a result of the decision made by the Company, PCR and Microtech have been classified as discontinued operations. Pursuant to Accounting Principles Board Opinion No. 30, Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, the accompanying unaudited Condensed Consolidated Financial Statements and notes thereto have been restated for all comparative periods presented to reflect the decision to discontinue the computer leasing segment. Accordingly, the assets and liabilities, results of operations and cash flows of PCR and Microtech have been accounted for as Discontinued Operations in the accompanying unaudited Condensed Consolidated Financial Statements.

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*(dollars in thousands, except per share amounts)*

On November 6, 2001, the Company announced that it has entered into an agreement to sell its 51% ownership stake of PCR to an investment group comprised of the management of PCR. Under the agreement, the Company will sell its share of PCR for approximately \$3,200, which is approximately \$800 above its net book value at September 30, 2001. The Company expects that this premium will be adequate to cover the anticipated operating losses of PCR until the closing of the transaction, which is expected in the fourth quarter of 2001. As payment for the transaction, the management of PCR will transfer its 24.5% ownership in Microtech valued at approximately \$800 to the Company, thereby increasing the Company's ownership in Microtech to 100%. The balance of the purchase price will be in the form of a note issued by PCR to the Company in the

amount of approximately \$2,400.

The assets and liabilities of discontinued operations, presented in the accompanying unaudited Condensed Consolidated Balance Sheets are primarily comprised of Cash, Accounts Receivable, Net Investment in Direct Financing Leases, Leasing Equipment, Other Assets, Accounts Payable and Accrued Expenses and Debt Obligations.

**Note 3 Chassis Holdings I LLC:**

On July 1, 2001, the Company restructured its relationship with The Ivy Group and its principals to provide the Company with managerial control over 6,047 chassis previously leased by Trac Lease, Inc. (Trac Lease), a wholly owned subsidiary of the Company, from The Ivy Group. As a result of the restructuring, the partners of The Ivy Group contributed these 6,047 chassis and certain other assets and liabilities to a newly formed subsidiary, Chassis Holdings I LLC, in exchange for \$26,000 face value of preferred membership units, and 10% of the common membership units, and Trac Lease contributed 902 chassis and \$2,400 in cash to Chassis Holdings in exchange for \$3,000 face value of preferred membership units and 90% of the common membership units. The preferred membership units are entitled to receive a preferred return prior to the receipt of any distributions by the holders of the common membership units. As the managing member of Chassis Holdings, Trac Lease exercises sole managerial control over the entity's operations. Chassis Holdings leases all of its chassis to Trac Lease at a rental rate equal to the then current Trac Lease fleet average per diem. Chassis Holdings and the holders of the preferred membership units are party to a Put/Call Agreement which provides that the holders of preferred units may put such units to Chassis Holdings under certain circumstances and Chassis Holdings may redeem such units under certain circumstances. Chassis Holdings will be required to make certain option payments to the holders of the preferred membership units in order to preserve its right to redeem such units.

Based on the 90% common unit ownership held by Trac Lease, the Company's condensed consolidated financial statements include the accounts of Chassis Holdings I LLC. The Ivy Group's interest in the common and preferred units of Chassis Holdings I LLC of approximately \$26,326 is classified as minority interest in equity of subsidiaries in the accompanying condensed consolidated balance sheets. For the three months ended September 30, 2001, dividends paid on the common units and distributions on the preferred units totaling \$536 are included in lease operating and administrative expenses in the accompanying condensed consolidated statements of income.

**Note 4 Cash flow information:**

For the nine months ended September 30, 2001 and 2000 cash paid for interest was approximately \$83,857 and \$63,110, respectively. Cash paid for income taxes was approximately \$1,880 and \$922, respectively.

**Note 5 Leasing Activities:**

As lessor:

During the three months ended June 30, 2001, the Company initiated a bankruptcy claim against a customer and sought to collect receivables and to recover equipment values through its insurance policies. The Company has demanded the return of equipment on approximately \$8,482 of direct finance leases and reclassified the equipment value supporting these direct finance leases to operating leasing equipment. The total net book value of equipment leased to this customer as of September 30, 2001 was approximately \$15,824. The receivables of this customer as of September 30, 2001 totaled approximately \$15,393 of which \$14,443 is covered by insurance, with the balance reserved for in the allowance for doubtful accounts.

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*(dollars in thousands, except per share amounts)*

At this time, the Company has estimated no impairment upon the liquidation and/or re-lease of these assets after considering anticipated insurance proceeds. The overall recovery of the asset values has been evaluated taking into consideration the equipment book value, the cost to recover and re-lease the equipment, and the total outstanding receivables, as well as the likelihood to collect through the recovery and sale of the equipment or the stipulated equipment values within the insurance policy. The Company has continued to record revenue from these leases through August 20, 2001 at which time, revenue

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recognition was discontinued, as lease payments through August 20, 2001 were covered by the insurance policies.

The Company will continue to assess the overall recovery of the asset values and adjust the assumptions used in evaluating the total insurance claim with respect to this customer's bankruptcy. As additional information becomes available, reserves for the impairment of the asset values may be necessary based upon changes in economic conditions and the assumptions used in evaluating the total insurance claim.

Allowance for doubtful accounts

The following summarizes the activity in the allowance for doubtful accounts:

|                               | 2001      | 2000     |
|-------------------------------|-----------|----------|
| Balance beginning of year     | \$ 14,271 | \$10,260 |
| Provision charged to expense  | 1,852     | 1,752    |
| Write-offs, net of recoveries | (10,364)  | 530      |
| Balance, September 30         | \$ 5,759  | \$12,542 |

### Note 6 Segment and geographic data:

The Company has two reportable segments: container leasing and domestic intermodal equipment. The container leasing segment specializes in the leasing of intermodal dry freight standard containers, while the domestic intermodal equipment segment specializes in the leasing of intermodal container chassis and other equipment, namely freight rail cars.

The accounting policies of the segments are the same as those described in Note 1. The Company evaluates performance based on profit or loss from continuing operations before income taxes and extraordinary items. The Company's reportable segments are strategic business units that offer different products and services.

Segment Information:

| Nine Months ended 2001:   | Container<br>Leasing | Domestic<br>Intermodal<br>Equipment | Totals      |
|---|----------------------|-------------------------------------|-------------|
| Revenues from external customers                                      | \$ 82,692            | \$ 146,374                          | \$ 229,066  |
| Lease operating and administrative expenses                           | 10,529               | 59,605                              | 70,134      |
| Depreciation and amortization   | 26,835               | 28,690                              | 55,525      |
| Other income/(expense), net   | (167)                | 1,198                               | 1,031       |
| Interest income   | 3,057                | 3,503                               | 6,560       |
| Interest expense  | 21,588               | 49,880                              | 71,468      |
| Income from continuing operations before taxes and extraordinary item | 26,630               | 12,900                              | 39,530      |
| Net investment in DFL's   | 147,025              | 43,904                              | 190,929     |
| Leasing equipment, net  | 522,105              | 812,016                             | 1,334,121   |
| Equipment purchases   | 118,558              | 50,973                              | 169,531     |
| Total segment assets  | \$ 751,420           | \$1,035,651                         | \$1,787,071 |

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*(dollars in thousands, except per share amounts)*

| Nine Months ended 2000:                     | Container<br>Leasing | Domestic<br>Intermodal<br>Equipment | Totals     |
|---|----------------------|-------------------------------------|------------|
| Revenues from external customers            | \$ 75,860            | \$ 86,891                           | \$ 162,751 |
| Lease operating and administrative expenses | 10,063               | 29,160                              | 39,223     |
| Depreciation and amortization               | 22,376               | 20,598                              | 42,974     |

Note 5 Leasing Activities:

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| Nine Months ended 2000:  | Container<br>Leasing | Domestic<br>Intermodal<br>Equipment | Totals       |
|--|----------------------|-------------------------------------|--------------|
| Other income/(expense), net  | (578)                | (582)                               | (1,160)      |
| Interest income  | 4,663                | 8,340                               | 13,003       |
| Interest expense   | 23,770               | 34,091                              | 57,861       |
| Income from continuing operations before taxes<br>and extraordinary item | 23,736               | 10,800                              | 34,536       |
| Net investment in DFL s  | 130,265              | 34,375                              | 164,640      |
| Leasing equipment, net   | 457,153              | 482,032                             | 939,185      |
| Equipment purchases  | 152,827              | 91,929                              | 244,756      |
| Total segment assets   | \$ 778,374           | \$ 907,673                          | \$ 1,686,047 |

The Company's shipping line customers utilize international containers in world trade over many varied and changing trade routes. In addition, most large shipping lines have many offices in various countries involved in container operations. The Company's revenue from international containers is earned while the containers are used in service carrying cargo around the world, while certain other equipment is utilized in the United States. Accordingly, the information about the business of the Company by geographic area is derived from either international sources or from United States sources. Such presentation is consistent with industry practice.

Geographic Information:

|               | 2001               | 2000               |
|---------------|--------------------|--------------------|
| REVENUES:     |                    |                    |
| United States | \$ 146,419         | \$ 86,924          |
| International | 82,647             | 75,827             |
|               | <u>\$ 229,066</u>  | <u>\$ 162,751</u>  |
| ASSETS:       |                    |                    |
| United States | \$1,035,651        | \$ 907,673         |
| International | 751,420            | 778,374            |
|               | <u>\$1,787,071</u> | <u>\$1,686,047</u> |

**Note 7 Other contingencies and commitments:**

At September 30, 2001 the Company had outstanding purchase commitments for equipment of approximately \$36,100.

Under certain of the Company's leasing agreements, the Company, as lessee, may be obligated to indemnify the lessor for loss, recapture or disallowance of certain tax benefits arising from the lessor's ownership of the equipment.

The Company is engaged in various legal proceedings from time to time incidental to the conduct of its business. In the opinion of management, the Company is adequately insured against the claims relating to such proceedings, and any ultimate

**Note 6 Segment and geographic data:**

liability arising out of such proceedings will not have a material adverse effect on the financial condition or results of operations of the Company.

*(dollars in thousands, except per share amounts)*

#### Note 8 Lease securitization program:

On March 30, 1999, the Company entered into an asset backed note program (the ABN Program). The ABN Program involved the sale by the Company of direct finance leases (collateralized by intermodal containers) with a historical net book value of \$228,832 (the Assets). The Assets were sold to a special purpose entity whose sole business activity is issuing asset backed notes (ABNs), supported by the future cash flows of the Assets. Proceeds received by the Company upon selling the Assets were \$189,087 of cash and the lowest priority ABN issued in the ABN Program (the Retained Interest) with an allocated historical book value of \$47,687.

The Company classified the Retained Interest as an available for sale security, which is included in Other Investment Securities in the accompanying condensed consolidated balance sheets. Accordingly, the Retained Interest is accounted for at fair value, with any changes in fair value over its allocated historical book value recorded as a component of other comprehensive income, net of tax, in the statement of changes in shareholders' equity. As of September 30, 2001, the Company estimate of the fair market value of the Retained Interest was \$24,594 using a discounted cash flow model assuming expected credit losses of 1.5% and a discount rate of 12.6%. During the nine months ended September 30, 2001 and 2000, the Company recorded interest income on the Retained Interest totaling \$2,819 and \$3,046 which is included in revenues in the accompanying condensed consolidated statements of income. During the three months ended September 30, 2001 and 2000, the Company recorded interest income on the Retained Interest totaling \$876 and \$1,061 which is included in revenues in the accompanying condensed consolidated statements of income.

Interpool Limited, a subsidiary of the Company (the Servicer), acts as servicer for the Assets. Pursuant to the terms of the servicing agreement, the Servicer is paid a fee of 0.40% of the assets under management. The Company's management has determined that the servicing fee paid approximates the fair value for services provided, as such, no servicing asset or liability has been recorded. For the nine months ended September 30, 2001 and 2000, the Company received servicing fees totaling \$350 and \$481 which are included in revenues in the accompanying condensed consolidated statements of income. For the three months ended September 30, 2001 and 2000, the Company received servicing fees totaling \$131 and \$145 which are included in revenues in the accompanying condensed consolidated statements of income. For the nine months ended September 30, 2001 and 2000, cash flows received on the Retained Interest were \$8,020 and \$4,738, respectively.

At September 30, 2001, key economic assumptions and the sensitivity of the current fair value of residual cash flows to immediate 10 percent and 20 percent adverse changes in those assumptions are as follows:

|   | <b>Securitized Lease<br/>Receivables</b> |
|---|--|
| Carrying amount/fair value of retained interests  | \$24,594                                 |
| Weighted-average life (in years)                  | 1.8                                      |
| <b>Expected credit losses (annual rate)</b>       | <b>1.5%</b>                              |
| Impact on fair value of 10% adverse change        | \$ 383                                   |
| Impact on fair value of 20% adverse change        | \$ 766                                   |
| <b>Residual cash flows discount rate (annual)</b> | <b>12.6%</b>                             |
| Impact on fair value of 10% adverse change        | \$ 326                                   |
| Impact on fair value of 20% adverse change        | \$ 809                                   |

#### Note 9 Acquisition of North American Intermodal Division of Transamerica Leasing, Inc.:

In October 2000, the Company completed the acquisition of the North American Intermodal division of Transamerica Leasing, Inc. (TA), a subsidiary of Transamerica Finance Corporation and AEGON N.V. Under the terms of the agreement, the Company acquired substantially all of the domestic containers, chassis, and trailers of TA and related assets and assumed

#### Note 7 Other contingencies and commitments:

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certain of the liabilities of the business. The Company paid approximately \$681,000 in cash for the acquisition, which includes \$8,400 in fees and other costs for advisors, of which \$1,650 is payable to a director of the Company for consultation services rendered. The acquisition was financed through a combination of cash on hand, proceeds obtained from a committed secured financing facility in the amount of approximately \$300,000, as well as approximately \$101,000 of proceeds obtained from a chassis securitization facility established in July 2000.

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*(dollars in thousands, except per share amounts)*

In the acquisition, the Company acquired approximately 70,000 chassis, 23,000 rail trailers and 18,000 domestic containers. The acquisition was effective October 1, 2000 in a transaction accounted for under the purchase method of accounting, accordingly the acquired assets and liabilities have been recorded at the estimated fair values at the date of acquisition. In January 2001, the Company and TIP Intermodal Services (TIP), a GE Capital Company, announced the signing of a definitive agreement for the sale of 50,000 rail trailers and domestic containers by the Company to TIP, including all of the rail trailers and domestic containers the Company acquired from TA in October 2000. The Company established a basis in the assets acquired from TA to be sold to TIP equal to (i) TA's historical net book value of the assets (\$273,572), (ii) the expected gain to be realized from the sale to TIP (\$5,614), (iii) the estimated cash collections (net of cash disbursements) resulting from the operations of these assets from October 1, 2000 through the estimated date of disposition of March 31, 2001 (\$7,296) and (iv) the incremental amount of interest expense from October 1, 2000 through March 31, 2001 associated with the acquisition of these assets (\$18,828). The excess of the purchase price paid over the book value of the assets and liabilities acquired (after establishing the basis associated with the assets held for sale) in an amount approximating \$66,500 has been allocated to the chassis acquired from TA and is being amortized over the remaining depreciable life of those chassis.

### **Note 10 Assets Held for Sale:**

In March 2001, the Company and TIP completed the sale of 50,000 rail trailers and domestic containers by the Company to TIP, including all 41,000 rail trailers and domestic containers the Company acquired from TA in October 2000. The assets held for sale as of December 31, 2000 include \$279,186 related to the units acquired from TA, \$5,871 of accounts receivable and \$63,332 of assets previously owned by the Company. The Company recorded a gain of \$1,774 upon the consummation of this sale, which represents the premium paid for the units previously owned by the Company over their net book value. The assets held for sale as of September 30, 2001 include \$5,927 of assets previously owned by the Company which have not yet been assumed by TIP and \$884 related to units for which TIP has requested delayed delivery.

A portion of the proceeds from the sale were used to pay down a secured financing facility by \$175,000 and an additional \$100,100 of cash was placed in escrow in anticipation of an amendment of the facility allowing the borrowing under this facility to remain outstanding. In May 2001, the Company finalized the amendment of the facility and paid down the secured financing facility by \$24,844 from funds held in escrow. Additionally, all remaining escrow funds were released to the Company upon finalization of the amendment. At September 30, 2001, \$98,656 of this facility was outstanding with an interest rate of 4.69%.

### **Note 11 Derivative instruments:**

The Company's assets are primarily fixed rate in nature while its debt instruments are primarily floating rate. The Company employs derivative financial instruments (interest rate swap agreements) to effectively convert certain floating rate debt instruments into fixed rate instruments and thereby manage its exposure to fluctuations in interest rates.

The unrealized pre-tax losses on cash flow hedges as of September 30, 2001 of \$13,867 have been reported in the Company's condensed consolidated balance sheet as a component of accumulated other comprehensive income (loss), net of related deferred income taxes of \$3,083.

Amounts recorded in accumulated other comprehensive income would be reclassified into earnings upon termination of these interest rate swap agreements prior to their contractual maturity. The Company does not intend to terminate any such interest rate swap agreements prior to maturity and therefore does not expect any gains or losses to be reclassified into income within the next twelve months.

### **Note 8 Lease securitization program:**

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Pre-tax losses for the nine months ended September 30, 2001 resulting from the change in fair value of interest rate swap agreements held which do not qualify as cash flow hedges under Statement 133 of \$2,084 have been recorded on the condensed consolidated statements of income as market value adjustment for derivative instruments. Interest rate swap agreements which qualify as cash flow hedges, are perfectly correlated and therefore no ineffectiveness relating to these instruments is recorded in the condensed consolidated statements of income.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**General**

The Company generates revenues through leasing transportation equipment, primarily intermodal dry freight standard containers and container chassis. Most of the Company's revenues are derived from payments under operating leases and income earned under finance leases, under which the lessee has the right to purchase the equipment at the end of the lease term. For the nine months ended September 30, 2001 and 2000 revenues from direct financing leases were \$14.8 million (6% of leasing revenues) and \$12.0 million (7% of leasing revenues), respectively. For the three months ended September 30, 2001 and 2000 revenues from direct financing leases were \$5.7 million (8% of leasing revenues) and \$4.3 million (7% of leasing revenues), respectively.

During the three months ended September 30, 2001, the Company adopted a formal plan to dispose of PCR, a 51%-owned subsidiary, and to discontinue the operations of Microtech, a 75.5%-owned subsidiary and liquidate its lease portfolio. As a result of the decision made by the Company, PCR and Microtech have been classified as discontinued operations in the condensed consolidated financial statements.

***Three Months Ended September 30, 2001 compared to Three Months Ended September 30, 2000***

***Revenues***

The Company's revenues increased to \$74.9 million for the three months ended September 30, 2001, from \$58.0 million in the three months ended September 30, 2000, an increase of \$16.9 million or 29%. The increase was primarily attributable to the Company's October 2000 acquisition of the North American Intermodal division of Transamerica Leasing Inc. (TA) which resulted in \$20.0 million of additional leasing revenues generated from the acquired fleet, increased finance lease revenues of \$1.2 million primarily generated by an expanded container and chassis fleet, partially offset by reduced operating lease revenues of \$4.0 million. Utilization rates of the container and chassis operating lease fleet at September 30, 2001 were 95% and 93%, respectively, and at September 30, 2000 were 99% and 97%, respectively.

***Lease Operating and Administrative Expenses***

The Company's lease operating and administrative expenses increased to \$21.1 million for the three months ended September 30, 2001 from \$12.4 million in the three months ended September 30, 2000, an increase of \$8.7 million or 70%. The increase was primarily due to the Company's October 2000 acquisition of assets from TA which resulted in \$6.8 million of additional lease operating and administrative expenses, as well as higher operating and administrative expenses resulting from expanded operations generating increased equipment rental of \$1.7 million, storage expense of \$.7 million and consulting expense of \$.3 million, partially offset by reduced maintenance and repairs expense of \$.4 million and other operating expense of \$.4 million.

***Provision for Doubtful Accounts***

The Company's provision for doubtful accounts was similar to the three months ended September 30, 2000.



***Depreciation and Amortization of Leasing Equipment***

The Company's depreciation and amortization expenses increased to \$18.8 million for the three months ended September 30, 2001 from \$15.0 million for the three months ended September 30, 2000, an increase of \$3.8 million or 25%. The increase was primarily a result of the October 2000 acquisition of assets from TA, partially offset by reduced depreciation expense of \$1.3 million as a result of the Company's sale of rail trailers and domestic containers to TIP in March 2001 as detailed in Note 10 to the condensed consolidated financial statements.

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***Other (Income)/Expense, Net***

The change in other (income)/expense, net of \$.4 million was due to a reduction in the Company's net loss on the sale of leasing equipment of \$.6 million during the three months ended September 30, 2001, partially offset by a decrease in the Company's income from unconsolidated subsidiaries of \$.2 million during the three months ended September 30, 2001.

***Interest Expense, Net***

The Company's net interest expense increased to \$21.8 million in the three months ended September 30, 2001 from \$16.9 million in the three months ended September 30, 2000, an increase of \$4.9 million or 29%. The increase in net interest expense was due to increased interest expense of \$1.0 million, as well as decreased investment income of \$3.9 million. The increase in interest expense was primarily due to increased borrowings to acquire assets from TA and fund capital expenditures, resulting in incremental interest expense of \$1.5 million, partially offset by decreased borrowing costs resulting in reduced interest expense of \$.5 million.

***Provision for Income Taxes***

The Company's provision for income taxes decreased to \$1.2 million from \$1.8 million primarily due to lower taxable income, combined with a lower effective tax rate resulting from greater income contribution from the international container leasing division.

***Income from Continuing Operations Before Cumulative Effect of Change in Accounting Principle and Extraordinary Gain***

As a result of the factors described above, the Company's income from continuing operations before cumulative effect of change in accounting principle and extraordinary gain was \$10.0 million in the three months ended September 30, 2001 versus \$10.7 million in the three months ended September 30, 2000.

***(Loss) Gain from Discontinued Operations***

The Company's loss from discontinued operations was \$.9 million for the three months ended September 30, 2001, as compared to a gain from discontinued operations of \$.4 million for the three months ended September 30, 2000. The increased loss is primarily due to \$1.0 million of losses incurred by PCR during the three months ended September 30, 2001, as compared to \$.2 million of income during the three months ended September 30, 2000. The increased losses are primarily the result of a weaker economic environment.

***Extraordinary Gain***

The Company recorded an extraordinary gain on the retirement of debt of \$.3 million in the three months ended September 30, 2001.

***Net Income***

As a result of the factors described above, the Company's net income decreased to \$9.5 million in the three months ended September 30, 2001 from \$11.1 million in the three months ended September 30, 2000.

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*Nine Months Ended September 30, 2001 compared to Nine Months Ended September 30, 2000*

### **Revenues**

The Company's revenues increased to \$229.1 million for the nine months ended September 30, 2001, from \$162.7 million in the nine months ended September 30, 2000, an increase of \$66.4 million or 41%. The increase was primarily attributable to the Company's October 2000 acquisition of the North American Intermodal division of Transamerica Leasing Inc. (TA) which resulted in \$59.2 million of additional leasing revenues generated from the acquired fleet, increased operating lease revenues of \$4.6 million primarily generated by an expanded container and chassis fleet, and increased finance lease revenues of \$2.6 million. Utilization rates of the container and chassis operating lease fleet at September 30, 2001 were 95% and 93%, respectively, and at September 30, 2000 were 99% and 97%, respectively.

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### **Lease Operating and Administrative Expenses**

The Company's lease operating and administrative expenses increased to \$66.2 million for the nine months ended September 30, 2001 from \$37.5 million in the nine months ended September 30, 2000, an increase of \$28.7 million or 77%. The increase was primarily due to the Company's October 2000 acquisition of assets from TA which resulted in \$20.0 million of additional lease operating and administrative expenses, as well as higher operating and administrative expenses resulting from expanded operations generating increased equipment rental of \$8.1 million, storage expense of \$0.8 million, maintenance and repairs expense of \$0.4 million, salaries of \$0.3 million and licensing expense of \$0.3 million, partially offset by reduced legal expense of \$0.6 million and consulting expense of \$0.5 million.

### **Provision for Doubtful Accounts**

The Company's provision for doubtful accounts increased to \$1.9 million for the nine months ended September 30, 2001 from \$1.8 million for the nine months ended September 30, 2000, an increase of \$0.1 million. The increase was primarily due to \$0.5 million of additional bad debt reserves as a result of the October 2000 acquisition of assets from TA, partially offset by reduced provisions for doubtful accounts of \$0.4 million as compared to the nine months ended September 30, 2000.

### **Depreciation and Amortization of Leasing Equipment**

The Company's depreciation and amortization expenses increased to \$55.5 million for the nine months ended September 30, 2001 from \$43.0 million for the nine months ended September 30, 2000, an increase of \$12.5 million or 29%. The increase was primarily a result of the October 2000 acquisition of assets from TA, partially offset by reduced depreciation expense of \$2.6 million as a result of the Company's sale of rail trailers and domestic containers to TIP in March 2001 as detailed in Note 10 to the condensed consolidated financial statements.

### **Other (Income)/Expense, Net**

The change in other (income)/expense, net of \$2.2 million was primarily due to a gain of \$1.8 million on the sale of the rail trailers and domestic containers previously owned by the Company to TIP Intermodal Services (TIP), a GE Capital Company. These rail trailers and domestic containers were not acquired from TA as part of the October 2000 acquisition. Additionally, exclusive of the sale of the above-mentioned rail trailers and domestic containers to TIP, the Company's net loss on the sale of leasing equipment decreased \$1.4 million during the nine months ended September 30, 2001, partially offset by a decrease in the Company's income from unconsolidated subsidiaries of \$1.0 million during the nine months ended September 30, 2001.

### **Interest Expense, Net**

The Company's net interest expense increased to \$64.9 million in the nine months ended September 30, 2001 from \$44.8 million in the nine months ended September 30, 2000, an increase of \$20.1 million or 45%. The increase in net interest expense was due to increased interest expense of \$13.6 million, as well as decreased investment income of \$6.5 million. The increase in interest expense was primarily due to increased borrowings to acquire assets from TA and fund capital expenditures, resulting in incremental interest expense of \$13.7 million, partially offset by decreased borrowing costs resulting in reduced interest

expense of \$.1 million.

***Provision for Income Taxes***

The Company's provision for income taxes increased to \$6.3 million from \$5.0 million primarily due to higher taxable income, as well as a higher effective tax rate resulting from greater income contribution from the domestic intermodal division.

***Income from Continuing Operations Before Cumulative Effect of Change in Accounting Principle and Extraordinary Gain***

As a result of the factors described above, the Company's income from continuing operations before cumulative effect of change in accounting principle and extraordinary gain was \$33.3 million in the nine months ended September 30, 2001 versus \$29.5 million in the nine months ended September 30, 2000.

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***(Loss) Gain from Discontinued Operations***

The Company's loss from discontinued operations was \$1.7 million for the nine months ended September 30, 2001, as compared to a gain from discontinued operations of \$1.0 million for the nine months ended September 30, 2000. The increased loss is primarily due to \$1.3 million of losses incurred by PCR during the nine months ended September 30, 2001, as compared to \$.6 million of income during the nine months ended September 30, 2000. In addition, Microtech incurred \$.4 million of losses during the nine months ended September 30, 2001, as compared to \$.4 million of income during the nine months ended September 30, 2000. The increased losses are primarily the result of a weaker economic environment.

***Cumulative Effect of Change in Accounting Principle***

The Company recorded the cumulative effect of a change in accounting principle of \$.8 million in the three months ended March 31, 2001. This represents the cumulative effect through December 31, 2000 regarding the Company's accounting for swap transactions not accounted for as hedges in accordance with the Financial Accounting Standards Board issued statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The adoption of Statement 133 on January 1, 2001 increased liabilities by approximately \$9.0 million, with offsetting amounts recorded as decreases to deferred tax liabilities of \$2.4 million and accumulated other comprehensive income of \$7.4 million.

The Company recorded the cumulative effect of a change in accounting principle of \$.7 million in the three months ended March 31, 2000. This represents a change in the Company's accounting for its maintenance and repairs expense from an accrual to cash basis.

***Extraordinary Gain***

The Company recorded an extraordinary gain on the retirement of debt of \$.6 million in the nine months ended September 30, 2001.

The Company recorded an extraordinary gain on the retirement of debt of \$.8 million in the nine months ended September 30, 2001.

***Net Income***

As a result of the factors described above, the Company's net income increased to \$33.0 million in the nine months ended September 30, 2001 from \$32.0 million in the nine months ended September 30, 2000.

***Liquidity and Capital Resources***

The Company uses funds from various sources to finance the acquisition of equipment for lease to customers. The primary funding sources are cash provided by operations, borrowings, generally from banks, securitization of lease receivables, the

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issuance of capital lease obligations and the sale of the Company's debt securities. In addition, the Company generates cash from the sale of equipment being retired from the Company's fleet. In general, the Company seeks to meet debt service requirements from the leasing revenue generated by its equipment.

The Company generated cash flow from operations of \$83.1 million and \$63.7 million in the first nine months of 2001 and 2000, respectively, and net cash (used for) provided by financing activities was \$(324.5) million and \$222.8 million for the first nine months of 2001 and 2000, respectively. The Company has purchased the following amounts of equipment: \$169.5 million for the nine months ended September 30, 2001 and \$244.8 million for the nine months ended September 30, 2000. The decrease was partially due to weaker market conditions.

In March 1999, the Company established a container securitization facility of \$250.0 million. This program provides the Company with a lower cost of capital for its finance lease business and access to an additional source of funding. Included in other investment securities at September 30, 2001, is approximately \$24.6 million of retained interests in the securitized lease receivables. At September 30, 2001, \$123.1 million of the container securitization facility was utilized.

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In July 2000, the Company established a chassis securitization facility of \$280.0 million. In October 2000, this chassis securitization facility was increased to \$300.0 million. At September 30, 2001, \$265.7 million of this facility was outstanding. This facility provides the Company an additional source of funding and is accounted for as on-balance sheet secured debt financing.

In October 2000, the Company established a secured financing facility in the amount of \$300.0 million to fund the TA transaction. At September 30, 2001, \$98.7 million of this facility was outstanding with an interest rate of 4.69%. The principal balance is payable in quarterly installments of \$.5 million, with a balloon payment due in October 2002.

The Company has a \$215.0 million revolving credit facility with a group of commercial banks; on September 30, 2001, \$140.0 million was outstanding, with an interest rate of 4.32%. In July 2000, this facility was renewed and amended with the term extended to July 31, 2005. The credit limit remains at \$215.0 million through July 31, 2003; thereafter the credit limit declines to \$193.5 million through July 31, 2004 and \$172.0 million through July 21, 2005. In addition, as of September 30, 2001, the Company had an available line of credit of \$10.0 million under one facility, under which \$3.2 million was outstanding. The interest rate under this facility is 5.0%. Subsequent to September 30, 2001 the Company has continued to incur and repay debt obligations in connection with financing its equipment leasing activities. Under our revolving credit facility and most of our other debt instruments, the Company is required to maintain a tangible net worth (as defined) of \$125 million, a fixed charge coverage ratio of 1.5 to 1 and a funded debt to net worth ratio of 4.0 to 1. At September 30, 2001, the Company was in compliance with these requirements.

In February 1998, the Company issued \$100.0 million principal amount of 6-5/8% Note due 2003. The net proceeds were used to repay \$83.0 million in borrowings under the revolving credit agreement and for other general corporate purposes. During the fourth quarter of 1999, the Company retired \$17.0 million of the 6-5/8% Notes and recognized an extraordinary gain of \$0.7 million. During the nine months ended September 30, 2000, the Company retired \$8.2 million of the 6-5/8% Notes and recognized an extraordinary gain of \$0.5 million. During the nine months ended September 30, 2001, the Company retired \$27.2 million of the 6-5/8% Notes and recognized an extraordinary gain of \$0.4 million. As of September 30, 2001, \$47.6 million principal amount of 6-5/8% Notes remain outstanding.

In March 2001, the Company completed the sale of 50,000 rail trailers and domestic containers to TIP, including all 40,000 rail trailers and domestic containers the Company acquired from TA in October 2000, for approximately \$345.0 million.

During the three months ended June 30, 2001, the Company initiated a bankruptcy claim against a customer and sought to collect receivables and to recover equipment values through its insurance policies. The Company has demanded the return of equipment on approximately \$8.5 million of direct finance leases and reclassified the equipment value supporting these direct finance leases to operating leasing equipment. The total net book value of equipment leased to this customer as of September 30, 2001 was approximately \$15.8 million. The receivables of this customer as of September 30, 2001 totaled approximately \$15.4 million of which \$14.4 million is covered by insurance, with the balance reserved for in the allowance for doubtful accounts.

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At this time, the Company has estimated no impairment upon the liquidation and/or re-lease of these assets after considering anticipated insurance proceeds. The overall recovery of the asset values has been evaluated taking into consideration the equipment book value, the cost to recover and re-lease the equipment, the total outstanding receivables, as well as the likelihood to collect through the recovery and sale of the equipment or the stipulated equipment values within the insurance policy. The Company has continued to record revenue from these leases through August 20, 2001 at which time, revenue recognition was discontinued, as lease payments through August 20, 2001 were covered by the insurance policies. There can be no assurance that the Company will be able to re-lease recovered equipment for comparable rates or terms.

The Company will continue to assess the overall recovery of the asset values and adjust the assumptions used in evaluating the total insurance claim with respect to this customer's bankruptcy. As additional information becomes available, reserves for the impairment of the asset values may be necessary based upon changes in economic conditions and the assumptions used in evaluating the total insurance claim.

On October 31, 2001, the Company announced that, due to unfavorable market conditions, it had withdrawn its registration statement with the Securities and Exchange Commission for a proposed public offering of 5,500,000 shares of common stock. The registration statement was filed on August 3, 2001.

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As of September 30, 2001, commitments for capital expenditures totaled approximately \$36.1 million. The Company believes that cash on hand, cash flow from operations, borrowings under credit facilities and the net proceeds of the issuance of debt and equity securities in appropriate markets will be sufficient to meet the working capital needs of the Company's business and capital expenditures for the next twelve months. Required debt repayments are \$107.5 million for the next twelve months. The Company expects to make these repayments, and any voluntary debt reduction, over the next twelve months with these same resources described above or with long-term financing. In addition, the Company expects to rely in substantial part on long-term financing for any purchase of equipment or strategic acquisitions to expand its business in the future. The Company cannot assure that additional long-term financing will be available for these purposes on acceptable terms or at all. In addition, from time to time, the Company explores new sources of capital both at the parent and subsidiary levels.

On July 1, 2001, the Company restructured its relationship with The Ivy Group and its principals to provide the Company with managerial control over 6,047 chassis previously leased by Trac Lease, Inc. (Trac Lease), a wholly owned subsidiary of the Company, from The Ivy Group. As a result of the restructuring, the partners of The Ivy Group contributed these 6,047 chassis and certain other assets and liabilities to a newly formed subsidiary, Chassis Holdings I LLC, in exchange for \$26.0 million face value of preferred membership units and 10% of the common membership units, and Trac Lease contributed 902 chassis and \$2.4 million in cash to Chassis Holdings in exchange for \$3.0 million face value of preferred membership units and 90% of the common membership units. The preferred membership units are entitled to receive a preferred return prior to the receipt of any distributions by the holders of the common membership units. The value of the contributed chassis was determined by taking the arithmetic average of the results of independent appraisals performed by three nationally recognized appraisal firms in connection with the Company's establishment of a chassis securitization facility in July 2000. As the managing member of Chassis Holdings, Trac Lease exercises sole managerial control over the entity's operations. Chassis Holdings leases all of its chassis to Trac Lease at a rental rate equal to the then current Trac Lease fleet average per diem. Chassis Holdings and the holders of the preferred membership units are party to a Put/Call Agreement which provides that the holders of preferred units may put such units to Chassis Holdings under certain circumstances and Chassis Holdings may redeem such units under certain circumstances. Chassis Holdings will be required to make certain option payments to the holders of the preferred membership units in order to preserve its right to redeem such units.

The Company is currently evaluating a possible restructuring that would allow us not only to focus on our core long-term chassis and container leasing business but to provide direct equity ownership and incentives to the employees of our short-term chassis leasing business. The attraction and retention of qualified employees has always been of utmost importance to the success of the short-term chassis leasing business, principally due to its technology-driven and service-oriented nature. The proposal, as currently envisioned, would provide for the consolidation of our short-term chassis leasing business in a subsidiary (the Distributed Company). The Company would distribute the shares of this Distributed Company pro rata to our stockholders and offer shares of the Distributed Company, and/or options to acquire such shares, to current and prospective key employees of the short-term chassis leasing business. The Company intends to seek a ruling from the Internal Revenue Service that the distribution would qualify as a spin-off under Section 355 of the Internal Revenue Code of 1986, as amended, and would not result in the recognition of any taxable income, gain or loss by the Company, Trac Lease, the Distributed Company or our stockholders. If such ruling is granted, the Company would likely proceed with the distribution. If such ruling as to tax-free

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qualification is not obtained, the Company would not proceed with the distribution if it resulted in the realization of any material amount of taxable income or gain by our stockholders. However, the Company has not yet made a final determination whether to proceed with this proposed transaction. Although our analysis of this potential transaction is not sufficiently developed to enable us to predict with any degree of precision the financial impact of the distribution or the size of the Distributed Company, the Company does not expect that the Distributed Company would represent a significant subsidiary of Interpool for SEC reporting purposes. If the distribution were consummated, the Company would continue to have certain relationships with the Distributed Company, which may include, among other things, contractual relationships for long-term leasing of the Company's equipment by the Distributed Company and management services with respect to short-term chassis leasing, put and call option agreements with respect to the purchase and sale of leased chassis, and an interim administrative services agreement. If the Company decides to pursue this proposal, the transaction is expected to be consummated during 2002.

During 1999, the Company authorized the repurchase up to 1,000,000 shares of its common stock. A total of 158,500 shares were purchased by the Company during the fourth quarter of 1999, for an aggregate purchase price of \$1.17 million.

On June 29, 2001, the Financial Accounting Standards Board approved its proposed Statement of Financial Accounting Standards No. 141, Business Combinations, and Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Under Statement 141, all business combinations should be accounted for using the purchase method of accounting; use of the pooling-of-interests (pooling) method is prohibited. The provisions of the statement will apply to all business combinations initiated after June 30, 2001.

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Statement 142 will apply to all acquired intangible assets whether acquired singly, as part of a group, or in a business combination. The statement will supersede Accounting Principals Board, or APB, Opinion No. 17, Intangible Assets, and will carry forward provisions in APB Opinion No 17 related to internally developed intangible assets. Adoption of Statement 142 will result in ceasing amortization of goodwill. All of the provisions of the statement should be applied in fiscal years beginning after December 15, 2001 to all goodwill and other intangible assets recognized in an entity's statement of financial position at that date, regardless of when those assets were initially recognized.

The Company does not expect the adoption of these standards to have a material effect on our consolidated financial statements.

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## PART II OTHER INFORMATION

### Item 1. Legal Proceedings

None.

### Item 2. Changes in Securities

None.

### Item 3. Defaults Upon Senior Securities

None

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### Item 4. Submission of Matters to a Vote of Security Holders

None

### Item 5. Other Information

None.

### Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits:

Exhibit 10.37: (1) Chassis Holdings I LLC Operating Agreement

Exhibit 10.38: (2) Chassis Holdings I LLC Put/Call Agreement

Exhibit 99: (1) Press Release dated August 3, 2001 (incorporated by reference to the Company's Form 10Q for the quarter ended June 30, 2001)

(2) Press Release dated August 9, 2001

(3) Press Release dated September 25, 2001

#### (b) Reports on Form 8-K:

On July 30, 2001, the Company filed a report on Form 8K/A which included the financial statements of Transamerica N.A. Intermodal for 1998, 1999 and 2000. This filing was required in connection with the Company's acquisition of the North American Intermodal Division of Transamerica Leasing, Inc. on October 24, 2000.

On July 31, 2001 the Company filed a report on Form 8K/A correcting information contained in Form 8K filed on April 3, 2001. The April 3, 2001 filing reported that certain proforma financial information would be filed in due course. The Company subsequently determined that this information was not required.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### INTERPOOL, INC.

Dated: November 13, 2001

\s\ Martin Tuchman

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Martin Tuchman  
Chief Executive Officer

Dated: November 13, 2001

\s\ William Geoghan

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William Geoghan  
Senior Vice President

INTERPOOL, INC.

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**INDEX TO EXHIBITS**

**Filed with Interpool, Inc.  
Report on Form 10-Q for the Quarter Ended September 30, 2001**

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