

NORTHERN TRUST CORP
Form 10-Q
October 26, 2016
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 001-36609

NORTHERN TRUST CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 36-2723087

(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

50 South LaSalle Street 60603

Chicago, Illinois

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (312) 630-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "small reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

226,431,104 Shares – \$1.66 2/3 Par Value

(Shares of Common Stock Outstanding on September 30, 2016)

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QUARTERLY REPORT ON FORM 10-Q
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2016
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(UNAUDITED)

| CONDENSED INCOME STATEMENTS (In Millions) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|----------------------------------|---------|-------------------------|---------------------------------|-----------|-------------------------|
| | 2016 | 2015 | % Change ⁽¹⁾ | 2016 [^] | 2015 | % Change ⁽¹⁾ |
| Noninterest Income | \$910.6 | \$886.6 | 3 % | \$2,809.8 | \$2,765.2 | 2 % |
| Net Interest Income | 303.1 | 268.9 | 13 | 910.6 | 780.7 | 17 |
| Provision for Credit Losses | (3.0) | (10.0) | (70) | (4.0) | (24.5) | (84) |
| Noninterest Expense | 843.0 | 812.3 | 4 | 2,596.8 | 2,455.8 | 6 |
| Income before Income Taxes | 373.7 | 353.2 | 6 | 1,127.6 | 1,114.6 | 1 |
| Provision for Income Taxes | 116.1 | 118.6 | (2) | 361.6 | 380.1 | (5) |
| Net Income | \$257.6 | \$234.6 | 10 % | \$766.0 | \$734.5 | 4 % |

PER COMMON SHARE

| | | | | | | |
|--|--------|--------|------|--------|--------|-----|
| Net Income — Basic | \$1.09 | \$0.97 | 12 % | \$3.23 | \$3.03 | 7 % |
| — Diluted | 1.08 | 0.96 | 13 | 3.21 | 3.00 | 7 |
| Cash Dividends Declared Per Common Share | 0.38 | 0.36 | 6 | 1.10 | 1.05 | 5 |
| Book Value — End of Period (EOP) | 38.41 | 36.31 | 6 | 38.41 | 36.31 | 6 |
| Market Price — EOP | 67.99 | 68.16 | — | 67.99 | 68.16 | — |

SELECTED BALANCE SHEET DATA (In Millions)

| End of Period: | September 30, 2016 | | December 31, 2015 | | % Change ⁽¹⁾ | |
|----------------------|----------------------------------|-------------|---------------------------------|-------------|-------------------------|-----|
| | 2016 | 2015 | 2016 | 2015 | | |
| Assets | \$120,085.0 | \$116,749.6 | 3 | % | | |
| Earning Assets | 111,765.6 | 106,848.9 | 5 | | | |
| Deposits | 99,471.3 | 96,868.9 | 3 | | | |
| Stockholders' Equity | 9,579.8 | 8,705.9 | 10 | | | |
| | Three Months Ended September 30, | | Nine Months Ended September 30, | | % Change ⁽¹⁾ | |
| | 2016 | 2015 | 2016 | 2015 | | |
| Average Balances: | | | | | | |
| Assets | \$116,382.5 | \$109,924.1 | 6 % | \$114,909.9 | \$109,718.3 | 5 % |
| Earning Assets | 107,843.8 | 100,809.2 | 7 | 106,363.7 | 101,110.5 | 5 |
| Deposits | 93,773.9 | 91,027.0 | 3 | 93,287.9 | 89,979.2 | 4 |
| Stockholders' Equity | 9,230.6 | 8,710.5 | 6 | 8,906.0 | 8,597.9 | 4 |

| CLIENT ASSETS (In Billions) | September 30, 2016 | December 31, 2015 | % Change ⁽¹⁾ |
|--|--------------------|-------------------|-------------------------|
| Assets Under Custody/Administration ⁽²⁾ | \$8,495.7 | \$7,797.0 | 9 % |
| Assets Under Custody | 6,706.8 | 6,072.1 | 10 |
| Assets Under Management | 945.8 | 875.3 | 8 |

⁽¹⁾ Percentage calculations are based on actual balances rather than the rounded amounts presented in the Consolidated Financial Highlights.

⁽²⁾ For the purposes of disclosing Assets Under Custody/Administration, to the extent that both custody and administration services are provided, the value of the assets is included only once.

⁽³⁾ The nine months ended September 30, 2016 results have been adjusted to reflect the early adoption of ASU No. 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting" (ASU No. 2016-09). Please refer to Note 2, "Recent Accounting Pronouncements," of the Notes to

Consolidated Financial Statements for further discussion on the impact to the Corporation's previously reported quarterly results.

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SELECTED RATIOS AND METRICS

| | Three Months Ended September 30, 2016 | | Nine Months Ended September 30, 2016 ^ 2015 | |
|---------------------------------------|--|--------------------------|--|--------------------------|
| Financial Ratios: | | | | |
| Return on Average Common Equity | 11.71% | 10.91% | 11.87% | 11.68% |
| Return on Average Assets | 0.88 | 0.85 | 0.89 | 0.90 |
| Dividend Payout Ratio | 35.2 | 37.5 | 34.3 | 35.0 |
| Net Interest Margin ⁽¹⁾ | 1.14 | 1.08 | 1.17 | 1.06 |
| | September 30, 2016 | | December 31, 2015 | |
| | Advanced Approach | Standardized Approach | Advanced Approach | Standardized Approach |
| Capital Ratios: | | | | |
| Northern Trust Corporation | | | | |
| Common Equity Tier 1 | 11.8% | 11.2% | 11.9% | 10.8% |
| Tier 1 | 13.1 | 12.3 | 12.5 | 11.4 |
| Total | 14.5 | 14.0 | 14.2 | 13.2 |
| Tier 1 Leverage | 7.9 | 7.9 | 7.5 | 7.5 |
| Supplementary Leverage ⁽²⁾ | 6.6 | N/A | 6.2 | N/A |
| The Northern Trust Company | | | | |
| Common Equity Tier 1 | 12.0% | 11.1% | 11.6% | 10.4% |
| Tier 1 | 12.0 | 11.1 | 11.6 | 10.4 |
| Total | 13.6 | 12.9 | 13.1 | 12.0 |
| Tier 1 Leverage | 7.0 | 7.0 | 6.7 | 6.7 |
| Supplementary Leverage ⁽²⁾ | 5.9 | N/A | 5.6 | N/A |

Net interest margin is presented on a fully taxable equivalent (FTE) basis, a non-generally accepted accounting principle (GAAP) financial measure that facilitates the analysis of asset yields. The net interest margin on a GAAP basis and a reconciliation of net interest income on a GAAP basis to net interest income on an FTE basis are presented on page 28.

⁽²⁾ Effective January 1, 2018, Northern Trust will be subject to a minimum supplementary leverage ratio of 3 percent. The nine months ended September 30, 2016 results have been adjusted to reflect the early adoption of ASU No.

^(^) 2016-09. Please refer to Note 2, "Recent Accounting Pronouncements," of the Notes to Consolidated Financial Statements for further discussion on the impact to the Corporation's previously reported quarterly results.

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PART I – FINANCIAL INFORMATION

Items 2. and 3. Management’s Discussion and Analysis of Financial Condition and Results of Operations and Quantitative and Qualitative Disclosures about Market Risk

THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS

General

Northern Trust Corporation (the Corporation) is a financial holding company that is a leading provider of asset servicing, fund administration, asset management, fiduciary and banking solutions for corporations, institutions, families and individuals worldwide. The Corporation focuses on managing and servicing client assets through its two client-focused reporting segments: Corporate & Institutional Services (C&IS) and Wealth Management. Asset management and related services are provided to C&IS and Wealth Management clients primarily by the Asset Management business. Except where the context requires otherwise, the term “Northern Trust,” “we,” “us,” “our” or similar terms mean the Corporation and its subsidiaries on a consolidated basis.

The following should be read in conjunction with the consolidated financial statements and related footnotes included in this report. Investors also should read the section entitled “Forward-Looking Statements.”

Overview

Net income per diluted common share was \$1.08 in the current quarter, up from \$0.96 in the third quarter of 2015. Net income was \$257.6 million in the current quarter as compared to \$234.6 million in the prior-year quarter. Annualized return on average common equity in the current quarter was 11.7%, up from 10.9% in the prior-year quarter. The annualized return on average assets was 0.9% as compared to 0.8% in the prior-year quarter.

Revenue of \$1.21 billion was up \$58.2 million, or 5%, from \$1.16 billion in the prior-year quarter, primarily reflecting higher trust, investment and other servicing fees and net interest income, partially offset by lower foreign exchange trading income and other operating income. Noninterest income increased \$24.0 million, or 3%, to \$910.6 million from \$886.6 million in the prior-year quarter.

Net interest income increased 13% to \$303.1 million in the current quarter as compared to \$268.9 million in the prior-year quarter, due to a higher net interest margin and growth in earning assets.

The provision for credit losses was a credit of \$3.0 million in the current quarter, as compared to a credit provision of \$10.0 million in the prior-year quarter.

Noninterest expense totaled \$843.0 million, up \$30.7 million, or 4%, from \$812.3 million in the prior-year quarter, primarily attributable to higher compensation, other operating expense, and employee benefits.

The components of noninterest income are provided below.

Table 1: Noninterest Income

| Noninterest Income (\$ In Millions) | Three Months Ended September 30, | | | | |
|--|--|---------|--------|------|---|
| | 2016 | 2015 | Change | | |
| Trust, Investment and Other Servicing Fees | \$788.3 | \$749.1 | \$39.2 | 5 | % |
| Foreign Exchange Trading Income | 53.6 | 62.9 | (9.3) | (15) |) |
| Treasury Management Fees | 15.0 | 16.1 | (1.1) | (6) |) |
| Security Commissions and Trading Income | 20.4 | 20.4 | — | 1 | |
| Other Operating Income | 33.1 | 38.1 | (5.0) | (14) |) |
| Investment Security Gains (Losses), net | 0.2 | — | 0.2 | N/M | |
| Total Noninterest Income | \$910.6 | \$886.6 | \$24.0 | 3 | % |

Trust, investment and other servicing fees are based primarily on: the market value of assets held in custody, managed or serviced; the volume of transactions; securities lending volume and spreads; and fees for other services rendered. Certain market-value-based fees are calculated on asset values that are a month or quarter in arrears. For a further discussion of trust, investment and other servicing fees and how they are derived, refer to the “Reporting Segments” section.

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Income (continued)

Assets under custody/administration (AUC/A) and assets under management form the primary drivers of our trust, investment and other servicing fees. For the purposes of disclosing AUC/A, to the extent that both custody and administration services are provided, the value of the assets is included only once. At September 30, 2016, AUC/A were \$8.50 trillion, up \$379.9 billion, or 5%, from \$8.12 trillion at June 30, 2016.

The following table presents Northern Trust's assets under custody, a component of AUC/A, by reporting segment.

Table 2: Assets Under Custody

| Assets Under Custody (\$ In Billions) | September 30, 2016 | June 30, 2016 | September 30, 2015 | Change Q3-16/Q2-16 | Change Q3-16/Q3-15 |
|--|--------------------|---------------|--------------------|-----------------------|-----------------------|
| Corporate & Institutional | \$ 6,173.6 | \$ 5,838.6 | \$ 5,460.6 | 6 % | 13 % |
| Wealth Management | 533.2 | 514.2 | 495.8 | 4 | 8 |
| Total Assets Under Custody | \$ 6,706.8 | \$ 6,352.8 | \$ 5,956.4 | 6 % | 13 % |

The following table presents the allocation of Northern Trust's custodied assets by reporting segment.

Table 3: Allocations of Assets Under Custody

| | September 30, 2016 | | | June 30, 2016 | | | September 30, 2015 | | |
|-----------------------|--------------------|-------|--------|---------------|--------|-------|--------------------|-------|--|
| Assets Under Custody | C&ISWM | Total | C&ISWM | Total | C&ISWM | Total | C&ISWM | Total | |
| Equities | 43 % | 55 % | 44 % | 42 % | 54 % | 43 % | 43 % | 53 % | |
| Fixed Income | 39 | 23 | 38 | 40 | 24 | 39 | 38 | 24 | |
| Cash and Other Assets | 18 | 22 | 18 | 18 | 22 | 18 | 19 | 23 | |

The 13% increase in consolidated assets under custody from \$5.96 trillion as of September 30, 2015 to \$6.71 trillion as of September 30, 2016 primarily reflected the impact of favorable markets and new business, partially offset by the unfavorable impact of foreign currency movements.

The following table presents Northern Trust's assets under management by reporting segment.

Table 4: Assets Under Management

| Assets Under Management (\$ In Billions) | September 30, 2016 | June 30, 2016 | September 30, 2015 | Change Q3-16/Q2-16 | Change Q3-16/Q3-15 |
|---|--------------------|---------------|--------------------|-----------------------|-----------------------|
| Corporate & Institutional | \$ 703.6 | \$ 672.3 | \$ 661.5 | 5 % | 6 % |
| Wealth Management | 242.2 | 233.9 | 225.3 | 4 | 8 |
| Total Assets Under Management | \$ 945.8 | \$ 906.2 | \$ 886.8 | 4 % | 7 % |

The following table presents Northern Trust's assets under management by investment type.

Table 5: Assets Under Management by Investment Type

| (\$ In Billions) | September 30, 2016 | June 30, 2016 | September 30, 2015 |
|-------------------------------|--------------------|---------------|--------------------|
| Equities | \$ 479.3 | \$ 456.4 | \$ 437.8 |
| Fixed Income | 162.8 | 156.3 | 150.1 |
| Cash and Other Assets | 189.8 | 185.2 | 176.9 |
| Securities Lending Collateral | 113.9 | 108.3 | 122.0 |
| Total Assets Under Management | \$ 945.8 | \$ 906.2 | \$ 886.8 |

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Income (continued)

The following table presents the allocation of Northern Trust's assets under management by reporting segment.

Table 6: Allocations of Assets Under Management

| | September 30, 2016 | | | June 30, 2016 | | | September 30, 2015 | | |
|-------------------------------|-----------------------|-------|-----|---------------|-------|-----|-----------------------|-------|-----|
| | C&ISWM | Total | | C&ISWM | Total | | C&ISWM | Total | |
| Assets Under Management | 52% | 47% | 51% | 52% | 46% | 50% | 51% | 44% | 49% |
| Equities | 13 | 29 | 17 | 13 | 29 | 17 | 13 | 29 | 17 |
| Fixed Income | 19 | 24 | 20 | 19 | 25 | 21 | 18 | 27 | 20 |
| Cash and Other Assets | 16 | — | 12 | 16 | — | 12 | 18 | — | 14 |
| Securities Lending Collateral | | | | | | | | | |

The 7% increase in consolidated assets under management from \$886.8 billion at September 30, 2015 to \$945.8 billion as of September 30, 2016 was primarily due to favorable global equity markets and inflows in cash, equity and fixed income products, partially offset by lower securities lending collateral.

Changes in assets under custody and under management are in comparison to the twelve-month increase in the S&P 500 index of 12.9% and increase in the MSCI EAFE index (USD) of 3.5%.

The following table presents activity in consolidated assets under management by investment type.

Table 7: Activity in Consolidated Assets Under Management by Investment Type

| (\$ In Billions) | Three Months Ended | | |
|---|-----------------------|------------------|-------------------|
| | September 30, 2016 | June 30, 2016 | March 31, 2016 |
| Beginning Balance of AUM | \$906.2 | \$900.0 | \$875.3 |
| Inflows by Investment Type | | | |
| Equity | 27.2 | 34.9 | 29.4 |
| Fixed Income | 13.1 | 18.6 | 11.4 |
| Cash & Other Assets | 109.5 | 83.6 | 94.6 |
| Securities Lending Collateral | 27.1 | 21.5 | 20.4 |
| Total Inflows | 176.9 | 158.6 | 155.8 |
| Outflows by Investment Type | | | |
| Equity | (26.6) | (31.4) | (28.1) |
| Fixed Income | (8.8) | (14.9) | (10.2) |
| Cash & Other Assets | (100.2) | (84.7) | (80.3) |
| Securities Lending Collateral | (21.4) | (19.3) | (18.2) |
| Total Outflows | (157.0) | (150.3) | (136.8) |
| Net Inflows | 19.9 | 8.3 | 19.0 |
| Market Performance, Currency & Other | 19.7 | (2.1) | 5.7 |
| Ending Balance of AUM | \$945.8 | \$906.2 | \$900.0 |

Foreign exchange trading income totaled \$53.6 million in the current quarter, down \$9.3 million, or 15%, compared to \$62.9 million in the prior-year quarter. The decrease generally reflected lower client volumes as compared to the

prior-year quarter.

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Income (continued)

Other operating income totaled \$33.1 million, down \$5.0 million, or 14%, compared to \$38.1 million in the prior-year quarter. The decrease is based primarily on impairment charges and loss on sales related to a non-strategic loan and lease portfolio. The components of other operating income are provided below.

Table 8: Other Operating Income

| Other Operating Income | Three Months Ended September 30, | | | |
|------------------------------|--|--------|---------|-------|
| (\$ In Millions) | 2016 | 2015 | Change | |
| Loan Service Fees | \$14.0 | \$14.8 | \$(0.8) | (6)% |
| Banking Service Fees | 13.6 | 11.9 | 1.7 | 14 |
| Other Income | 5.5 | 11.4 | (5.9) | (53) |
| Total Other Operating Income | \$33.1 | \$38.1 | \$(5.0) | (14)% |

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Net Interest Income

The following table presents an analysis of average balances and interest rate changes affecting net interest income.

Table 9: Average Consolidated Balance Sheets with Analysis of Net Interest Income

| NORTHERN TRUST CORPORATION | | | | | | |
|--|----------|-----------------|---------------------|----------|-----------------|---------------------|
| THIRD QUARTER | | | | | | |
| (Interest and Rate on a Fully Taxable Equivalent Basis) | 2016 | | 2015 | | | |
| (\$ In Millions) | Interest | Average Balance | Rate ⁽⁵⁾ | Interest | Average Balance | Rate ⁽⁵⁾ |
| Average Earning Assets | | | | | | |
| Federal Funds Sold and Securities Purchased under | | | | | | |
| Agreements to Resell | \$4.4 | \$1,613.2 | 1.08 % | \$1.3 | \$1,080.4 | 0.49 % |
| Interest-Bearing Due from and Deposits with Banks ⁽¹⁾ | 15.4 | 8,232.2 | 0.74 | 22.1 | 11,229.7 | 0.78 |
| Federal Reserve and Other Central Bank Deposits | 21.8 | 20,829.6 | 0.42 | 13.0 | 17,319.7 | 0.30 |
| Securities | | | | | | |
| U.S. Government | 22.4 | 7,292.5 | 1.22 | 14.1 | 5,034.6 | 1.11 |
| Obligations of States and Political Subdivisions | 3.3 | 734.7 | 1.80 | 1.8 | 103.3 | 6.80 |
| Government Sponsored Agency | 38.1 | 17,583.7 | 0.86 | 34.9 | 16,198.2 | 0.86 |
| Other ⁽²⁾ | 46.7 | 17,647.8 | 1.05 | 36.4 | 16,705.0 | 0.86 |
| Total Securities | 110.5 | 43,258.7 | 1.02 | 87.2 | 38,041.1 | 0.91 |
| Loans and Leases ⁽³⁾ | 204.1 | 33,910.1 | 2.39 | 188.2 | 33,138.3 | 2.25 |
| Total Earning Assets | 356.2 | 107,843.8 | 1.31 | 311.8 | 100,809.2 | 1.23 |
| Allowance for Credit Losses Assigned to Loans and Leases | — | (192.9) | — | — | (256.0) | — |
| Cash and Due from Banks and Other Central Bank Deposits ⁽⁴⁾ | — | 1,933.8 | — | — | 2,683.5 | — |
| Buildings and Equipment | — | 441.3 | — | — | 435.6 | — |
| Client Security Settlement Receivables | — | 1,200.7 | — | — | 1,031.8 | — |
| Goodwill | — | 525.5 | — | — | 532.4 | — |
| Other Assets | — | 4,630.3 | — | — | 4,687.6 | — |
| Total Assets | \$— | \$116,382.5 | — % | \$— | \$109,924.1 | — % |
| Average Source of Funds | | | | | | |
| Deposits | | | | | | |
| Savings and Money Market | \$3.2 | \$15,025.7 | 0.08 % | \$2.4 | \$15,168.4 | 0.06 % |
| Savings Certificates and Other Time | 2.1 | 1,450.3 | 0.58 | 2.2 | 1,487.0 | 0.57 |
| Non-U.S. Offices — Interest-Bearing | 14.7 | 51,468.6 | 0.11 | 13.3 | 50,107.9 | 0.11 |
| Total Interest-Bearing Deposits | 20.0 | 67,944.6 | 0.12 | 17.9 | 66,763.3 | 0.11 |
| Short-Term Borrowings | 6.6 | 6,961.0 | 0.38 | 1.1 | 3,878.5 | 0.11 |
| Senior Notes | 11.8 | 1,496.3 | 3.11 | 11.7 | 1,497.2 | 3.10 |
| Long-Term Debt | 6.8 | 1,406.9 | 1.91 | 5.5 | 1,374.3 | 1.60 |
| Floating Rate Capital Debt | 0.9 | 277.4 | 1.24 | 0.6 | 277.3 | 0.86 |
| Total Interest-Related Funds | 46.1 | 78,086.2 | 0.23 | 36.8 | 73,790.6 | 0.20 |
| Interest Rate Spread | — | — | 1.08 | — | — | 1.03 |
| Demand and Other Noninterest-Bearing Deposits | — | 25,829.3 | — | — | 24,263.7 | — |
| Other Liabilities | — | 3,236.4 | — | — | 3,159.3 | — |
| Stockholders' Equity | — | 9,230.6 | — | — | 8,710.5 | — |
| Total Liabilities and Stockholders' Equity | \$— | \$116,382.5 | — % | \$— | \$109,924.1 | — % |
| Net Interest Income/Margin (FTE Adjusted) | \$310.1 | \$— | 1.14 % | \$275.0 | \$— | 1.08 % |
| Net Interest Income/Margin (Unadjusted) | \$303.1 | \$— | 1.12 % | \$268.9 | \$— | 1.06 % |

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Net Interest Income (continued)

ANALYSIS OF NET INTEREST INCOME CHANGES
DUE TO VOLUME AND RATE

| (In Millions) | Three Months Ended September 30, 2016/2015 Change Due To | | |
|---------------------------|---|--------|--------|
| | Average Balance | Rate | Total |
| Earning Assets (FTE) | \$22.9 | \$21.5 | \$44.4 |
| Interest-Related Funds | 2.6 | 6.7 | 9.3 |
| Net Interest Income (FTE) | \$20.3 | \$14.8 | \$35.1 |

(1) Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from Banks and Interest-Bearing Deposits with Banks as presented on the consolidated balance sheets.

(2) Other securities include certain community development investments and Federal Home Loan Bank and Federal Reserve stock, which are classified in other assets in the consolidated balance sheets as of September 30, 2016 and 2015.

(3) Average balances include nonaccrual loans. Lease financing receivable balances are reduced by deferred income.

(4) Cash and Due from Banks and Other Central Bank Deposits includes the non-interest-bearing component of Federal Reserve and Other Central Bank Deposits as presented on the consolidated balance sheets on page 31.

(5) Rate calculations are based on actual balances rather than the rounded amounts presented in the Average Consolidated Balance Sheets with Analysis of Net Interest Income.

Net Interest Income (FTE Adjusted), a non-generally accepted accounting principle (GAAP) financial measure, includes adjustments to a fully taxable equivalent basis for loans and securities. Such adjustments are based on a blended federal and state tax rate of 37.8% and 37.6% for the three months ended September 30, 2016 and Notes: 2015, respectively. Total taxable equivalent interest adjustments amounted to \$7.0 million and \$6.1 million for the three months ended September 30, 2016 and 2015, respectively. A reconciliation of net interest income and net interest margin on a GAAP basis to net interest income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided on page 28.

Interest revenue on cash collateral positions is reported above within interest-bearing deposits with banks and within loans and leases. Interest expense on cash collateral positions is reported above within non-U.S. offices interest-bearing deposits. Related cash collateral received from and deposited with derivative counterparties is recorded net of the associated derivative contract within other assets and other liabilities, respectively.

Net interest income is defined as the total of interest income and amortized fees on earning assets, less interest expense on deposits and borrowed funds, adjusted for the impact of interest-related hedging activity.

Net interest income on a fully taxable equivalent (FTE) basis totaled \$310.1 million, up \$35.1 million, or 13%, compared to \$275.0 million in the prior-year quarter. The increase was primarily the result of a higher net interest margin and growth in average earning assets. Average earning assets for the current quarter averaged \$107.8 billion, up \$7.0 billion, or 7%, from \$100.8 billion in the prior-year quarter, primarily resulting from higher levels of securities. Earning asset growth was funded primarily by a higher level of borrowed funds and interest-bearing and demand deposits.

The net interest margin on an FTE basis increased to 1.14% in the current quarter from 1.08% in the prior-year quarter due to higher yields on earning assets driven by the higher interest rate environment, partially offset by higher premium amortization.

When adjusted to an FTE basis, yields on taxable, nontaxable, and partially taxable assets are comparable; however, the adjustment to an FTE basis has no impact on net income. A reconciliation of net interest income and net interest

margin on a GAAP basis to net interest income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided on page 28.

Federal Reserve and other central bank deposits averaged \$20.8 billion, up \$3.5 billion, or 20%, from \$17.3 billion in the prior-year quarter. Average securities were \$43.3 billion, up \$5.3 billion, or 14%, from \$38.0 billion in the prior-year quarter and include certain community development investments, Federal Home Loan Bank stock, and Federal Reserve stock of \$180.0 million, \$179.6 million and \$53.1 million, respectively, which are recorded in other assets in the consolidated balance sheets.

Loans and leases averaged \$33.9 billion, up \$771.8 million, or 2%, from \$33.1 billion in the prior-year quarter, primarily reflecting higher levels of private client loans, commercial and institutional loans, and commercial real estate loans, partially offset by reductions in residential real estate loans. Private client loans averaged \$9.9 billion, up \$1.5 billion, or 18%, from \$8.4 billion for the prior-year quarter. Commercial and institutional loans averaged \$10.0 billion, up \$845.9 million, or 9%, from \$9.2 billion for the prior-year quarter. Commercial real estate loans averaged \$4.0 billion, up \$294.9 million, or 8%, from \$3.7 billion for the prior-year quarter. Residential real estate loans averaged \$8.3 billion, down \$934.6 million, or 10%, from \$9.2 billion for the prior-year quarter.

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Net Interest Income (continued)

Northern Trust utilizes a diverse mix of funding sources. Total interest-bearing deposits averaged \$67.9 billion, compared to \$66.8 billion in the prior-year quarter, an increase of \$1.1 billion. Other interest-bearing funds averaged \$10.1 billion, an increase of \$3.1 billion, from \$7.0 billion in the prior-year quarter, primarily attributable to increased short-term borrowings. The balances within short-term borrowing classifications vary based on funding requirements and strategies, interest rate levels, changes in the volume of lower-cost deposit sources, and the availability of collateral to secure these borrowings. Average net noninterest-related funds utilized to fund earning assets increased \$2.7 billion, or 10%, to \$29.8 billion from \$27.0 billion in the prior-year quarter, primarily resulting from higher levels of demand and other noninterest-bearing deposits.

Provision for Credit Losses

The provision for credit losses was a credit of \$3.0 million in the current quarter, as compared to a credit provision of \$10.0 million in the prior-year quarter. Net recoveries in the current quarter were \$0.8 million, resulting from charge-offs of \$3.0 million and recoveries of \$3.8 million. The prior-year quarter included \$9.4 million of net charge-offs, resulting from \$11.9 million of charge-offs and \$2.5 million of recoveries. Nonperforming assets of \$181.0 million decreased 13% from the prior-year quarter. Residential real estate loans and commercial loans accounted for 57% and 35%, respectively, of total nonperforming loans and leases at September 30, 2016. For additional discussion of the provision and allowance for credit losses, refer to the “Asset Quality” section beginning on page 22.

Noninterest Expense

The components of noninterest expense are provided below.

Table 10: Noninterest Expense

| Noninterest Expense (\$ In Millions) | Three Months Ended September 30, | | | |
|---|--|---------|--------|-----|
| | 2016 | 2015 | Change | |
| Compensation | \$382.1 | \$361.6 | \$20.5 | 6 % |
| Employee Benefits | 73.2 | 69.8 | 3.4 | 5 |
| Outside Services | 157.6 | 158.3 | (0.7) | — |
| Equipment and Software | 114.5 | 113.6 | 0.9 | 1 |
| Occupancy | 44.2 | 43.7 | 0.5 | 1 |
| Other Operating Expense | 71.4 | 65.3 | 6.1 | 9 |
| Total Noninterest Expense | \$843.0 | \$812.3 | \$30.7 | 4 % |

Compensation expense, the largest component of noninterest expense, totaled \$382.1 million in the current quarter, compared to \$361.6 million in the prior-year quarter. Compensation expense increased compared to the prior-year quarter, primarily reflecting higher staff levels and increased performance-based incentive compensation. Staff on a full-time equivalent basis at September 30, 2016 totaled approximately 16,900, up 6% from September 30, 2015. Employee benefits expense totaled \$73.2 million in the current quarter, compared to \$69.8 million in the prior-year quarter. Employee benefits expense increased 5% compared to the prior-year quarter, primarily reflecting higher medical expense, partially offset by lower pension expense.

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THIRD QUARTER CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Expense (continued)

Other operating expense totaled \$71.4 million in the current quarter, up 9% from \$65.3 million in the prior-year quarter, reflecting a \$3.5 million charge in connection with the settlement of certain securities lending litigation as well as higher FDIC deposit protection expense. The components of other operating expense are provided below.

Table 11: Other Operating Expense

| Other Operating Expense | Three Months Ended September 30, | | | |
|--------------------------------|--|--------|---------|-------|
| (\$ In Millions) | 2016 | 2015 | Change | |
| Business Promotion | \$19.2 | \$20.4 | \$(1.2) | (6)% |
| Staff Related | 11.5 | 8.9 | 2.6 | 29 |
| FDIC Insurance Premiums | 9.5 | 6.6 | 2.9 | 42 |
| Other Intangibles Amortization | 2.0 | 2.1 | (0.1) | (8) |
| Other Expenses | 29.2 | 27.3 | 1.9 | 8 |
| Total Other Operating Expense | \$71.4 | \$65.3 | \$6.1 | 9 % |

Provision for Income Taxes

Income tax expense was \$116.1 million in the current quarter, representing an effective tax rate of 31.1%, compared to \$118.6 million in the prior-year quarter, representing an effective tax rate of 33.6%. The decrease in the provision for income taxes compared to the prior-year quarter was based on a lower effective tax rate driven by changes in the earnings mix in tax jurisdictions in which the Corporation operates, partially offset by increased income before income taxes. In addition, the provision for income tax expense for the three months ended September 30, 2016 includes a \$6.4 million benefit related to excess tax benefits recognized in the provision for income taxes rather than additional paid-in capital as a result of the Corporation's early adoption of ASU No. 2016-09.

REPORTING SEGMENTS

Northern Trust is organized around its two client-focused reporting segments: C&IS and Wealth Management. Asset management and related services are provided to C&IS and Wealth Management clients primarily by the Asset Management business. The revenue and expenses of Asset Management and certain other support functions are allocated fully to C&IS and Wealth Management. Income and expense associated with the wholesale funding activities and investment portfolios of the Corporation and its principal subsidiary, The Northern Trust Company (the Bank), as well as certain corporate-based expense, executive level compensation and nonrecurring items, are not allocated to C&IS and Wealth Management, and are reported in Northern Trust's third reporting segment, Treasury and Other, in the following pages.

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REPORTING SEGMENTS (continued)

The following tables reflect the earnings contributions and average assets of Northern Trust's reporting segments for the three- and nine- month periods ended September 30, 2016 and 2015. Reporting segment financial information, presented on an internal management-reporting basis, is determined by accounting systems that are used to allocate revenue and expense related to each segment and incorporates processes for allocating assets, liabilities, equity and the applicable interest income and expense.

Table 12: Results of Reporting Segments

| Three Months Ended September 30, (\$ In Millions) | Corporate & Institutional Services | | Wealth Management | | Treasury and Other | | Total Consolidated | |
|---|------------------------------------|------------|-------------------|------------|--------------------|------------|--------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Noninterest Income Trust, Investment and Other Servicing Fees | \$450.8 | \$429.7 | \$337.5 | \$319.4 | \$— | \$— | \$788.3 | \$749.1 |
| Foreign Exchange Trading Income | 55.2 | 60.0 | 0.9 | 2.9 | (2.5) | — | 53.6 | 62.9 |
| Other Noninterest Income | 41.5 | 45.9 | 26.3 | 28.3 | 0.9 | 0.4 | 68.7 | 74.6 |
| Net Interest Income* | 138.2 | 108.6 | 164.1 | 142.5 | 7.8 | 23.9 | 310.1 | 275.0 |
| Revenue* | 685.7 | 644.2 | 528.8 | 493.1 | 6.2 | 24.3 | 1,220.7 | 1,161.6 |
| Provision for Credit Losses | 4.0 | (2.8) | (7.0) | (7.2) | — | — | (3.0) | (10.0) |
| Noninterest Expense | 487.8 | 464.6 | 318.0 | 316.3 | 37.2 | 31.4 | 843.0 | 812.3 |
| Income before Income Taxes* | 193.9 | 182.4 | 217.8 | 184.0 | (31.0) | (7.1) | 380.7 | 359.3 |
| Provision for Income Taxes* | 61.8 | 58.3 | 82.3 | 69.0 | (21.0) | (2.6) | 123.1 | 124.7 |
| Net Income | \$132.1 | \$124.1 | \$135.5 | \$115.0 | \$(10.0) | \$(4.5) | \$257.6 | \$234.6 |
| Percentage of Consolidated Net Income | 51 | % 53 | % 53 | % 49 | % (4) | % (2) | % 100 | % 100 |
| Average Assets | \$75,696.5 | \$74,222.5 | \$26,601.7 | \$25,201.2 | \$14,084.3 | \$10,500.4 | \$116,382.5 | \$109,924.1 |

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* Non-GAAP financial measures stated on a fully taxable equivalent basis (FTE). Total consolidated includes FTE adjustments of \$7.0 million for 2016 and \$6.1 million for 2015. A reconciliation of revenue, net interest income and net interest margin on a GAAP basis to revenue, net interest income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided on page 28.

Nine Months

| Ended September 30, (\$ In Millions) | Corporate & Institutional Services | | Wealth Management | | Treasury and Other | | Total Consolidated | |
|---|------------------------------------|------------|-------------------|------------|--------------------|------------|--------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 | 2016 [^] | 2015 | 2016 [^] | 2015 |
| Noninterest Income Trust, Investment and Other Servicing Fees | \$1,331.1 | \$1,269.0 | \$982.6 | \$964.4 | \$— | \$— | \$2,313.7 | \$2,233.4 |
| Foreign Exchange Trading Income | 169.1 | 199.3 | 7.0 | 10.0 | 2.4 | — | 178.5 | 209.3 |
| Other Noninterest Income | 113.0 | 131.0 | 79.8 | 83.9 | 124.8 | 107.6 | 317.6 | 322.5 |
| Net Interest Income* | 417.8 | 297.3 | 482.8 | 421.8 | 30.1 | 80.3 | 930.7 | 799.4 |
| Revenue* | 2,031.0 | 1,896.6 | 1,552.2 | 1,480.1 | 157.3 | 187.9 | 3,740.5 | 3,564.6 |
| Provision for Credit Losses | — | (3.0) | (4.0) | (21.5) | — | — | (4.0) | (24.5) |
| Noninterest Expense | 1,519.9 | 1,387.7 | 975.2 | 960.9 | 101.7 | 107.2 | 2,596.8 | 2,455.8 |
| Income before Income Taxes* | 511.1 | 511.9 | 581.0 | 540.7 | 55.6 | 80.7 | 1,147.7 | 1,133.3 |
| Provision for Income Taxes* | 158.0 | 160.9 | 219.1 | 203.2 | 4.6 | 34.7 | 381.7 | 398.8 |
| Net Income | \$353.1 | \$351.0 | \$361.9 | \$337.5 | \$51.0 | \$46.0 | \$766.0 | \$734.5 |
| Percentage of Consolidated Net Income | 46 | % 48 | % 47 | % 46 | % 7 | % 6 | % 100 | % 100 |
| Average Assets | \$75,589.0 | \$73,089.3 | \$26,525.6 | \$24,732.4 | \$12,795.3 | \$11,896.6 | \$114,909.9 | \$109,718.3 |

Non-GAAP financial measures stated on a fully taxable equivalent basis (FTE). Total consolidated includes FTE adjustments of \$20.1 million for 2016 and \$18.7 million for 2015. A reconciliation of revenue, net interest income and net interest margin on a GAAP basis to revenue, net interest income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided on page 28.

([^]) The nine months ended September 30, 2016 results have been adjusted to reflect the early adoption of ASU No. 2016-09. Please refer to Note 2, "Recent Accounting Pronouncements," of the Notes to Consolidated Financial Statements for further discussion on the impact to the Corporation's previously reported quarterly results.

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REPORTING SEGMENTS (continued)

Corporate & Institutional Services

C&IS net income totaled \$132.1 million in the current quarter compared to \$124.1 million in the prior-year quarter, an increase of \$8.0 million, or 6%. Noninterest income was \$547.5 million in the current quarter, up \$11.9 million, or 2%, from \$535.6 million in the prior-year quarter, reflecting higher trust, investment and other servicing fees, partially offset by lower foreign exchange trading income and other operating income. The following table provides a summary of C&IS trust, investment and other servicing fees.

Table 13: C&IS Trust, Investment and Other Servicing Fees

| (\$ In Millions) | Three Months Ended | | | |
|---|--------------------|--------------------|--------|-----|
| | September 30, 2016 | September 30, 2015 | Change | |
| Custody and Fund Administration | \$299.4 | \$293.9 | \$5.5 | 2 % |
| Investment Management | 94.4 | 82.6 | 11.8 | 14 |
| Securities Lending | 23.1 | 19.8 | 3.3 | 17 |
| Other | 33.9 | 33.4 | 0.5 | 1 |
| Total C&IS Trust, Investment and Other Servicing Fees | 450.8 | \$429.7 | \$21.1 | 5 % |

Custody and fund administration fees, the largest component of C&IS fees, are driven primarily by values of client AUC/A, transaction volumes and number of accounts. The asset values used to calculate these fees vary depending on the individual fee arrangements negotiated with each client. Custody fees related to asset values are client specific and are priced based on quarter-end or month-end values, values at the beginning of each quarter or average values for a month or quarter. The fund administration fees that are asset-value-related are priced using month-end, quarter-end, or average daily balances. Investment management fees, which are based generally on client assets under management, are based primarily on market values throughout a period.

Custody and fund administration fees increased from the prior-year quarter, as new business was partially offset by the unfavorable impact of movements in foreign exchange rates and equity markets. Investment management fees increased \$11.8 million, or 14%, primarily due to lower money market mutual fund fee waivers. There were no C&IS money market mutual fund fee waivers in the current quarter compared to \$12.2 million in the prior-year quarter.

Securities lending fees increased primarily reflecting higher spreads in the current quarter.

Foreign exchange trading income totaled \$55.2 million in the current quarter, a decrease of \$4.8 million, or 8%, from \$60.0 million in the prior-year quarter. The decrease generally reflected lower client volumes as compared to the prior-year quarter.

Other noninterest income in C&IS totaled \$41.5 million in the current quarter, down \$4.4 million, or 10%, from \$45.9 million in the prior-year quarter, primarily reflecting impairment charges and loss on sales related to a non-strategic loan and lease portfolio.

For the prior-year quarter, the presentation of average assets was changed to reflect a modification to the methodology by which assets are allocated among our reporting segments. For C&IS, this change in presentation resulted in an increase to average assets and a reduction in the net interest margin.

Net interest income stated on an FTE basis was \$138.2 million in the current quarter, up \$29.6 million, or 27%, from \$108.6 million in the prior-year quarter. The increase in net interest income was primarily attributable to an increase in the net interest margin to 0.79% from 0.64% in the prior-year quarter, primarily reflecting higher yields on earning assets. The average earning assets totaled \$69.2 billion, up from \$67.0 billion in the prior-year quarter. The earning assets in C&IS consisted primarily of intercompany assets and loans and leases. Funding sources were primarily comprised of non-U.S. custody-related interest-bearing deposits, which averaged \$45.2 billion in the current quarter, down slightly from \$45.7 billion in the prior-year quarter.

The provision for credit losses was a provision of \$4.0 million in the current quarter, compared with a credit provision of \$2.8 million in the prior-year quarter, reflecting a specific reserve requirement, partially offset by continued improvement in credit quality.

Total C&IS noninterest expense, which includes the direct expense of the reporting segment, indirect expense allocations for product and operating support and indirect expense allocations for certain corporate support services, totaled \$487.8 million in the current quarter, up \$23.2 million, or 5%, from \$464.6 million in the prior-year quarter. The increase in noninterest expense

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REPORTING SEGMENTS (continued)

Corporate & Institutional Services (continued)

was primarily attributable to higher compensation expense, indirect expense allocations, and employee benefits, partially offset by lower outside services.

Wealth Management

Wealth Management net income was \$135.5 million in the current quarter, up 18% from \$115.0 million in the prior-year quarter. Noninterest income was \$364.7 million, up from \$350.6 million in the prior-year quarter, primarily reflecting higher trust, investment and other servicing fees, partially offset by lower foreign exchange trading income and other noninterest income. Trust, investment and other servicing fees in Wealth Management totaled \$337.5 million in the current quarter, increasing \$18.1 million, or 6%, from \$319.4 million in the prior-year quarter. The following table provides a summary of Wealth Management trust, investment and other servicing fees.

Table 14: Wealth Management Trust, Investment and Other Servicing Fees

| (\$ In Millions) | Three Months Ended | | | |
|--|--------------------|---------|--------|-----|
| | September 30, | | | |
| | 2016 | 2015 | Change | |
| Central | \$135.6 | \$126.8 | \$8.8 | 7 % |
| East | 85.1 | 82.1 | 3.0 | 4 |
| West | 68.0 | 66.8 | 1.2 | 2 |
| Global Family Office | 48.8 | 43.7 | 5.1 | 12 |
| Total Wealth Management Trust, Investment and Other Servicing Fees | \$337.5 | \$319.4 | \$18.1 | 6 % |

Wealth Management fee income is calculated primarily based on market values. The increase in Wealth Management fees across all regions was primarily attributable to lower money market mutual fund fee waivers and favorable equity markets. Money market mutual fund fee waivers in Wealth Management totaled \$0.2 million in the current quarter compared to \$15.3 million in the prior-year quarter.

Foreign exchange trading income totaled \$0.9 million, down 69% from \$2.9 million in the prior-year quarter, primarily reflecting decreased client activity.

Other noninterest income of \$26.3 million in the current quarter was down from \$28.3 million in the prior-year quarter, primarily reflecting a decrease in security commission and trading income.

For the prior-year quarter, the presentation of average assets was changed to reflect a modification to the methodology by which assets are allocated among our reporting segments. This change in presentation did not have a significant impact on the Wealth Management reporting segment.

Net interest income stated on an FTE basis was \$164.1 million in the current quarter, up \$21.6 million, or 15%, from \$142.5 million in the prior-year quarter, primarily reflecting an increase in the net interest margin and higher levels of average earning assets. The net interest margin increased to 2.47% from 2.26% in the prior-year quarter. Average earning assets increased \$1.4 billion, or 5%, to \$26.4 billion from the prior-year quarter's \$25.0 billion. Earning assets and funding sources were primarily comprised of loans and domestic retail interest-bearing deposits, respectively. The provision for credit losses was a credit provision of \$7.0 million in the current quarter, compared with a credit provision of \$7.2 million in the prior-year quarter, which reflected continued improvement in credit quality.

Total noninterest expense, which includes the direct expense of the reporting segment, indirect expense allocations for product and operating support and indirect expense allocations for certain corporate support services, totaled \$318.0 million in the current quarter, compared to \$316.3 million in the prior-year quarter, an increase of \$1.7 million, or 1%, primarily attributable to higher compensation expense and indirect expense allocations, partially offset by other operating expense.

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REPORTING SEGMENTS (continued)

Treasury and Other

Treasury and Other includes income and expense associated with the wholesale funding activities and the investment portfolios of the Corporation and the Bank, and certain corporate-based expenses, executive-level compensation and nonrecurring items not allocated to C&IS and Wealth Management.

Treasury and Other noninterest income was negative \$1.6 million in the current quarter, down \$2.0 million from \$0.4 million in the prior-year quarter, primarily due to lower foreign exchange trading income.

For the prior-year quarter, the presentation of average assets was changed to reflect a modification to the methodology by which assets are allocated among our reporting segments. For Treasury and Other, this change in presentation resulted in a decrease to average assets and an increase in the net interest margin.

Net interest income decreased \$16.1 million, or 67%, to \$7.8 million in the current quarter, compared to \$23.9 million in the prior-year quarter. The decrease reflected a decline in the net interest margin, partially offset by higher levels of earning assets. Average earning assets increased \$3.4 billion to \$12.3 billion from the prior-year quarter's \$8.8 billion. Noninterest expense totaled \$37.2 million in the current quarter, up \$5.8 million, or 18%, from \$31.4 million in the prior-year quarter, primarily reflecting higher general overhead costs, including compensation expense and outside services, partially offset by lower indirect expense allocations to C&IS and Wealth Management, as compared to the prior-year quarter.

NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS

Overview

The Corporation early adopted ASU No. 2016-09 on July 1, 2016, with an effective date of January 1, 2016, which resulted in a reclassification of \$5.9 million from additional paid-in capital to provision for income taxes, representing excess tax benefits previously recognized in additional paid-in capital during the six months ended June 30, 2016. During the three months ended September 30, 2016, the Corporation recognized a benefit of \$6.4 million in provision for income taxes for excess tax benefits that occurred in the current quarter. The early adoption favorably impacted net income per diluted common share by \$0.06 per share for the nine months ended September 30, 2016, respectively. Net income per diluted common share was \$3.21 for the nine months ended September 30, 2016, and \$3.00 in the comparable prior-year period. Net income totaled \$766.0 million, up slightly as compared to \$734.5 million in the prior-year period. The performance in the current period produced an annualized return on average common equity of 11.9%, compared to 11.7% in the prior-year period. The annualized return on average assets was 0.9% in both the current and prior-year periods.

The three months ended June 30, 2016 included a gain on the sale of 1.1 million Visa Inc. Class B common shares, net of the valuation adjustment to existing swap agreements, totaling \$118.2 million; a charge in connection with an agreement to settle certain securities lending litigation of \$46.5 million; charges related to contractual modifications associated with existing C&IS clients of \$18.6 million; severance, other personnel and related charges of \$17.5 million; impairment charges and the loss on sale related to the decision to exit a portion of a non-strategic loan and lease portfolio of \$14.1 million; and impairment charges related to the residual value of certain aircraft and rail cars of \$7.5 million. Excluding these items, net income per diluted common share, net income and return on average common equity during the nine months ended September 30, 2016 were \$3.17, \$758.0 million and 11.7%, respectively. The prior period included a net gain on the sale of 1.0 million Visa Inc. Class B common shares totaling \$99.9 million; voluntary cash contributions to certain constant dollar NAV funds of \$45.8 million; and the impairment of the residual value of certain aircraft under leveraged lease agreements of \$17.8 million. Excluding the gain and charges, net income per diluted common share, net income, and return on average common equity were \$2.91, \$712.1 million and 11.3%, respectively.

Revenue for the nine months ended September 30, 2016 totaled \$3.72 billion, up \$174.5 million, or 5%, as compared to \$3.55 billion in the prior-year period, primarily driven by increased net interest income and trust, investment and other servicing fees, partially offset by lower foreign exchange trading income. Noninterest income was \$2.81 billion, up \$44.6 million, or 2%, from \$2.77 billion in the prior-year period.

Net interest income increased 17% to \$910.6 million in the current period as compared to \$780.7 million in the prior-year period, due to a higher net interest margin and growth in earning assets. Additionally, the three months ended June 30, 2016 included a

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Overview (continued)

charge of \$2.7 million related to the residual value of certain aircraft and rail cars. The prior-year period included a charge of \$17.8 million related to the residual value of certain aircraft under leveraged lease agreements.

The provision for credit losses was a credit of \$4.0 million in the current period, as compared to a credit provision of \$24.5 million in the prior-year period.

Noninterest expense totaled \$2.6 billion, up \$141.0 million, or 6%, from \$2.5 billion in the prior-year period. The three months ended June 30, 2016 included charges in connection with an agreement to settle certain securities lending litigation of \$46.5 million; charges related to contractual modifications associated with existing C&IS clients of \$18.6 million; and severance, other personnel and related charges of \$17.5 million. The prior-year quarter included the \$45.8 million charge related to voluntary cash contributions to certain constant dollar NAV funds. Excluding the current- and prior-year period charges, noninterest expense increased \$104.2 million, or 4%, primarily attributable to higher compensation, outside services expense, and a charge in connection with the settlement of the one remaining securities lending litigation claim related to the 2008 financial crisis.

Noninterest Income

The components of noninterest income are provided below.

Table 15: Nine Months Ended September 30 Noninterest Income

| Noninterest Income (\$ In Millions) | Nine Months Ended September 30, | | |
|--|------------------------------------|-----------|---------------|
| | 2016 | 2015 | Change |
| Trust, Investment and Other Servicing Fees | \$2,313.7 | \$2,233.4 | \$80.3 4 % |
| Foreign Exchange Trading Income | 178.5 | 209.3 | (30.8) (15) |
| Treasury Management Fees | 47.2 | 48.5 | (1.3) (3) |
| Security Commissions and Trading Income | 59.9 | 60.2 | (0.3) — |
| Other Operating Income | 212.4 | 214.1 | (1.7) (1) |
| Investment Security Gains (Losses), net | (1.9) | (0.3) | (1.6) N/M |
| Total Noninterest Income | \$2,809.8 | \$2,765.2 | \$44.6 2 % |

As illustrated in the following table, trust, investment and other servicing fees from C&IS increased \$62.1 million, or 5%, totaling \$1.33 billion, compared to \$1.27 billion a year ago.

Table 16: Nine Months Ended September 30 C&IS Trust, Investment and Other Servicing Fees

| C&IS Trust, Investment and Other Servicing Fees (\$ In Millions) | Nine Months Ended September 30, | | |
|---|---------------------------------------|-----------|------------|
| | 2016 | 2015 | Change |
| Custody and Fund Administration | \$879.1 | \$864.6 | \$14.5 2 % |
| Investment Management | 277.7 | 239.6 | 38.1 16 |
| Securities Lending | 72.5 | 68.2 | 4.3 6 |
| Other | 101.8 | 96.6 | 5.2 5 |
| Total | \$1,331.1 | \$1,269.0 | \$62.1 5 % |

Custody and fund administration fees, the largest component of C&IS fees, increased 2%, primarily driven by new business, partially offset by the unfavorable impact of equity markets and movements in foreign exchange rates. C&IS investment management fees increased 16%, primarily due to lower money market mutual fund fee waivers. Money market mutual fund fee waivers in C&IS totaled \$1.9 million, compared to waived fees of \$41.0 million in the prior-year period. Other fees in C&IS increased 5%, primarily due to new business related to investment risk and analytical services and increased other ancillary services.

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Income (continued)

As illustrated in the following table, trust, investment and other servicing fees from Wealth Management totaled \$982.6 million, up from \$964.4 million a year ago.

Table 17: Nine Months Ended September 30 Wealth Management Trust, Investment and Other Servicing Fees

| (\$ In Millions) | Nine Months Ended September 30, | | | Change |
|--|---------------------------------------|---------|--------|--------|
| | 2016 | 2015 | | |
| Wealth Management Trust, Investment and Other Servicing Fees | | | | |
| Central | \$390.2 | \$385.8 | \$4.4 | 1 % |
| East | 250.6 | 250.4 | 0.2 | — |
| West | 199.4 | 202.1 | (2.7) | (1) |
| Global Family Office | 142.4 | 126.1 | 16.3 | 13 |
| Total | \$982.6 | \$964.4 | \$18.2 | 2 % |

The net increase in Wealth Management fees, driven by Global Family Office, was primarily attributable to lower money market mutual fund fee waivers in the current period. Money market mutual fund fee waivers in Wealth Management totaled \$6.2 million compared with \$47.6 million in the prior-year period.

Foreign exchange trading income decreased \$30.8 million, or 15%, and totaled \$178.5 million compared with \$209.3 million in the prior-year period. The decrease was attributable to lower client volumes compared to the prior-year period.

Other operating income decreased 1% to \$212.4 million compared with \$214.1 million in the prior-year period. The components of other operating income are provided below.

Table 18: Nine Months Ended September 30 Other Operating Income

| (\$ In Millions) | Nine Months Ended September 30, | | | Change |
|------------------------------|---------------------------------------|---------|---------|--------|
| | 2016 | 2015 | | |
| Other Operating Income | | | | |
| Loan Service Fees | \$42.2 | \$44.3 | \$(2.1) | (5)% |
| Banking Service Fees | 38.8 | 35.6 | 3.2 | 9 % |
| Other Income | 131.4 | 134.2 | (2.8) | (2) |
| Total Other Operating Income | \$212.4 | \$214.1 | \$(1.7) | (1)% |

The current-year period other income included the gain on the sale of 1.1 million Visa Inc. Class B common shares, net of the valuation adjustment to existing swap agreements, totaling \$118.2 million, offset by impairment charges and the loss on sale related to the decision to exit a portion of a non-strategic loan and lease portfolio as well as impairment charges related to the residual value of certain aircraft and rail cars of \$18.9 million in the three months ended June 30, 2016. The prior-year period other income included a \$99.9 million net gain on the sale of a portion of the Visa Inc. Class B common shares held by the Corporation. Excluding these items, other operating income decreased 1% from the prior-year period, primarily due to impairment charges and loss on sales related to a non-strategic loan and lease portfolio, partially offset by income associated with supplemental compensation plans.

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Net Interest Income

The following table presents an analysis of average balances and interest rate changes affecting net interest income.
Table 19: Nine Months Ended September 30 Average Consolidated Balance Sheets with Analysis of Net Interest Income

| NORTHERN TRUST CORPORATION Nine Months Ended September 30, 2016 | 2015 | | 2016 | | 2015 | |
|--|----------|-----------------|---------------------|----------|-----------------|---------------------|
| | Interest | Average Balance | Rate ⁽⁵⁾ | Interest | Average Balance | Rate ⁽⁵⁾ |
| (Interest and Rate on a Fully Taxable Equivalent Basis) | | | | | | |
| (\$ In Millions) | | | | | | |
| Average Earning Assets | | | | | | |
| Federal Funds Sold and Securities Purchased under | | | | | | |
| Agreements to Resell | \$12.4 | \$1,707.0 | 0.97 % | \$3.7 | \$1,052.2 | 0.47 % |
| Interest-Bearing Due from and Deposits with Banks ⁽¹⁾ | 49.4 | 9,036.0 | 0.73 | 64.9 | 11,057.5 | 0.78 |
| Federal Reserve and Other Central Bank Deposits | 71.4 | 20,553.5 | 0.46 | 44.2 | 19,014.5 | 0.31 |
| Securities | | | | | | |
| U.S. Government | 62.6 | 6,890.8 | 1.21 | 40.2 | 4,802.9 | 1.12 |
| Obligations of States and Political Subdivisions | 7.5 | 465.6 | 2.16 | 5.7 | 112.3 | 6.77 |
| Government Sponsored Agency | 123.9 | 17,232.9 | 0.96 | 106.6 | 16,509.5 | 0.86 |
| Other ⁽²⁾ | 128.5 | 16,358.8 | 1.05 | 100.6 | 15,838.1 | 0.85 |
| Total Securities | 322.5 | 40,948.1 | 1.05 | 253.1 | 37,262.8 | 0.91 |
| Loans and Leases ⁽³⁾ | 610.3 | 34,119.1 | 2.39 | 546.1 | 32,723.6 | 2.23 |
| Total Earning Assets | 1,066.0 | 106,363.7 | 1.34 | 912.0 | 101,110.5 | 1.21 |
| Allowance for Credit Losses Assigned to Loans and Leases | — | (193.9) | — | — | (260.6) | — |
| Cash and Due from Banks and Other Central Bank Deposits ⁽⁴⁾ | — | 2,072.9 | — | — | 2,137.3 | — |
| Buildings and Equipment | — | 442.4 | — | — | 443.0 | — |
| Client Security Settlement Receivables | — | 1,178.2 | — | — | 979.1 | — |
| Goodwill | — | 526.6 | — | — | 531.1 | — |
| Other Assets | — | 4,520.0 | — | — | 4,777.9 | — |
| Total Assets | \$— | \$114,909.9 | — % | \$— | \$109,718.3 | — % |
| Average Source of Funds | | | | | | |
| Deposits | | | | | | |
| Savings and Money Market | \$8.7 | \$15,144.3 | 0.08 % | \$7.3 | \$15,410.9 | 0.06 % |
| Savings Certificates and Other Time | 5.9 | 1,438.4 | 0.55 | 5.5 | 1,668.5 | 0.44 |
| Non-U.S. Offices — Interest-Bearing | 48.8 | 50,452.8 | 0.13 | 40.2 | 48,943.0 | 0.11 |
| Total Interest-Bearing Deposits | 63.4 | 67,035.5 | 0.13 | 53.0 | 66,022.4 | 0.11 |
| Short-Term Borrowings | 14.9 | 6,249.3 | 0.32 | 3.9 | 4,485.5 | 0.12 |
| Senior Notes | 35.2 | 1,496.6 | 3.14 | 35.2 | 1,497.1 | 3.14 |
| Long-Term Debt | 19.3 | 1,403.1 | 1.83 | 18.8 | 1,441.4 | 1.75 |
| Floating Rate Capital Debt | 2.5 | 277.4 | 1.20 | 1.7 | 277.3 | 0.84 |
| Total Interest-Related Funds | 135.3 | 76,461.9 | 0.24 | 112.6 | 73,723.7 | 0.20 |
| Interest Rate Spread | — | — | 1.10 | — | — | 1.01 |
| Demand and Other Noninterest-Bearing Deposits | — | 26,252.4 | — | — | 23,956.8 | — |
| Other Liabilities | — | 3,289.6 | — | — | 3,439.9 | — |
| Stockholders' Equity | — | 8,906.0 | — | — | 8,597.9 | — |
| Total Liabilities and Stockholders' Equity | \$— | \$114,909.9 | — % | \$— | \$109,718.3 | — % |
| Net Interest Income/Margin (FTE Adjusted) | \$930.7 | \$— | 1.17 % | \$799.4 | \$— | 1.06 % |

| | | | | |
|---|-------------|--------|-------------|--------|
| Net Interest Income/Margin (Unadjusted) | \$910.6 \$— | 1.14 % | \$780.7 \$— | 1.03 % |
|---|-------------|--------|-------------|--------|

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Net Interest Income (continued)

ANALYSIS OF NET INTEREST INCOME CHANGES
DUE TO VOLUME AND RATE

| (In Millions) | Nine Months Ended | | |
|---------------------------|----------------------------|---------|---------|
| | September 30, 2016/2015 | | |
| | Change Due To | | |
| | Average Balance | Rate | Total |
| Earning Assets (FTE) | \$50.2 | \$103.8 | \$154.0 |
| Interest-Related Funds | 3.6 | 19.1 | 22.7 |
| Net Interest Income (FTE) | \$46.6 | \$84.7 | \$131.3 |

Interest-Bearing Due from and Deposits with Banks includes the interest-bearing component of Cash and Due from (1) Banks and Interest-Bearing Deposits with Banks as presented on the consolidated balance sheets in our periodic filings with the U.S. Securities and Exchange Commission.

Other securities include certain community development investments and Federal Home Loan Bank and Federal (2) Reserve stock of \$179.0 million, \$191.7 million and \$53.1 million, which are classified in other assets in the consolidated balance sheets as of September 30, 2016 and 2015.

(3) Average balances include nonaccrual loans. Lease financing receivable balances are reduced by deferred income.

(4) Cash and Due from Banks and Other Central Bank Deposits includes the non-interest-bearing component of Federal Reserve and Other Central Bank Deposits as presented on the consolidated balance sheets on page 31.

(5) Rate calculations are based on actual balances rather than the rounded amounts presented in the Average Consolidated Balance Sheets with Analysis of Net Interest Income.

Net Interest Income (FTE Adjusted), a non-generally accepted accounting principle (GAAP) financial measure, includes adjustments to a fully taxable equivalent basis for loans and securities. Such adjustments are based on a blended federal and state tax rate of 37.8% and 37.6% for the nine months ended September 30, 2016 and Notes: 2015, respectively. Total taxable equivalent interest adjustments amounted to \$20.1 million and \$18.7 million for the nine months ended September 30, 2016 and 2015, respectively. A reconciliation of net interest income and net interest margin on a GAAP basis to net interest income and net interest margin on an FTE basis (each of which is a non-GAAP financial measure) is provided on page 28.

Interest revenue on cash collateral positions is reported above within interest-bearing deposits with banks and within loans and leases. Interest expense on cash collateral positions is reported above within non-U.S. offices interest-bearing deposits. Related cash collateral received from and deposited with derivative counterparties is recorded net of the associated derivative contract within other assets and other liabilities, respectively.

Net interest income, stated on an FTE basis, totaled \$930.7 million, an increase of \$131.3 million, or 16%, from \$799.4 million reported in the prior-year period. The increase is the result of growth in earning assets and a higher net interest margin. Additionally, the three months ended June 30, 2016 included a charge of \$2.7 million related to the residual value of certain aircraft and rail cars. The prior-year period included a charge of \$17.8 million related to the residual value of certain aircraft under leveraged lease agreements. Average earning assets were \$106.4 billion, up \$5.3 billion, or 5%, from \$101.1 billion in the prior-year period, primarily attributable to higher levels of securities and loans. The net interest margin, on an FTE basis, increased to 1.17% from 1.06% in the prior-year period. Excluding the impairments, the net interest margin was 1.17% and 1.08%, respectively, primarily reflecting higher yields on earning assets.

Provision for Credit Losses

The provision for credit losses was a credit of \$4.0 million in the current-year period, compared to a credit provision of \$24.5 million in the prior-year period. Net charge-offs in the current-year period totaled \$4.3 million resulting from

\$13.2 million of charge-offs and \$8.9 million of recoveries, compared to net charge-offs of \$16.6 million in the prior-year period resulting from \$25.5 million of charge-offs and \$8.9 million of recoveries. The current period provision reflects improved credit quality. Residential real estate loans continued to reflect weakness relative to the overall portfolio, accounting for 57% and 77% of total nonperforming loans and leases at September 30, 2016 and 2015, respectively. Loan balances within the private client, commercial real estate and non-U.S. loan portfolios increased in the current period, while the residential real estate loan balance decreased. For a fuller discussion of the consolidated allowance and provision for credit losses refer to the “Asset Quality” section beginning on page 22.

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Expense

Noninterest expense totaled \$2.60 billion for the current period, up \$141.0 million, or 6%, compared to \$2.46 billion in the prior-year period. The components of noninterest expense are provided below.

Table 20: Nine Months Ended September 30 Noninterest Expense

| Noninterest Expense (\$ In Millions) | Nine Months Ended September 30, | | | |
|---|---------------------------------------|-----------|---------|-----|
| | 2016 | 2015 | Change | |
| Compensation | \$1,150.4 | \$1,077.8 | \$72.6 | 7 % |
| Employee Benefits | 216.0 | 215.9 | 0.1 | — |
| Outside Services | 466.5 | 440.6 | 25.9 | 6 |
| Equipment and Software | 346.7 | 338.3 | 8.4 | 3 |
| Occupancy | 130.4 | 129.7 | 0.7 | — |
| Other Operating Expense | 286.8 | 253.5 | 33.3 | 13 |
| Total Noninterest Expense | \$2,596.8 | \$2,455.8 | \$141.0 | 6 % |

Compensation expense, the largest component of noninterest expense increased to \$1.15 billion from the prior-year period's \$1.08 billion. Compensation expense in the current period included severance and related charges of \$13.0 million in the three months ended June 30, 2016. Excluding the severance and related charges, compensation expense increased \$59.6 million, or 6%, compared to the prior-year period, primarily reflecting higher salary expense and performance-based incentive compensation.

Employee benefits expense of \$216.0 million was relatively unchanged from \$215.9 million in the prior-year period. Employee benefits expense in the current period included severance and related charges of \$1.5 million in the three months ended June 30, 2016. Excluding the severance and related charges, employee benefits expense decreased 1% compared to the prior-year period, primarily reflecting a decrease in pension expense, partially offset by higher medical expense.

Outside services expense equaled \$466.5 million, up from \$440.6 million in the prior-year period. Expense for outside services in the current period included severance and related charges of \$0.7 million in the three months ended June 30, 2016. Excluding the severance and related charges, expense for outside services increased \$25.2 million, or 6%, compared to the prior-year period, primarily reflecting increased technical services and consulting services, partially offset by a reduction in third party advisory fees.

Equipment and software expense totaled \$346.7 million, up \$8.4 million, or 3% from \$338.3 million in the prior-year period, reflecting increased software amortization.

Occupancy expense equaled \$130.4 million, relatively unchanged from \$129.7 million in the prior-year period.

Other operating expense totaled \$286.8 million, up \$33.3 million, or 13%, from \$253.5 million in the prior-year period. The components of other operating expense are provided below.

Table 21: Nine Months Ended September 30 Other Operating Expense

| Other Operating Expense (\$ In Millions) | Nine Months Ended September 30, | | | |
|---|---------------------------------------|---------|---------|------|
| | 2016 | 2015 | Change | |
| Business Promotion | \$67.2 | \$69.5 | \$(2.3) | (3)% |
| Staff Related | 33.3 | 28.0 | 5.3 | 19 |
| FDIC Insurance Premiums | 22.8 | 18.2 | 4.6 | 25 |
| Other Intangibles Amortization | 6.3 | 8.8 | (2.5) | (29) |
| Other Expenses | 157.2 | 129.0 | 28.2 | 22 |
| Total Other Operating Expense | \$286.8 | \$253.5 | \$33.3 | 13 |

Other operating expense in the current period included a charge in connection with an agreement to settle certain securities lending litigation of \$46.5 million, charges related to contractual modifications associated with existing

C&IS clients of \$18.6 million, and other personnel charges of \$2.3 million recorded in the three months ended June 30, 2016. The prior-year period included a charge related to voluntary cash contributions to certain constant dollar NAV funds totaling \$45.8 million. Excluding these charges,

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NINE-MONTH CONSOLIDATED RESULTS OF OPERATIONS (continued)

Noninterest Expense (continued)

other operating expense was \$219.4 million, up \$11.7 million or 6%, compared to \$207.7 million in the prior-year period, primarily due to increases in various other expenses, including higher supplemental compensation plans expense and FDIC deposit protection expense.

Provision for Income Taxes

Income tax expense was \$361.6 million for the nine months ended September 30, 2016, representing an effective tax rate of 32.1%. The provision for income taxes was \$380.1 million for the nine months ended September 30, 2015, representing an effective tax rate of 34.1%. The provision for income tax expense for the nine months ended September 30, 2016 includes a \$12.3 million benefit related to excess tax benefits recognized in the provision for income taxes rather than additional paid-in capital as a result of the Corporation's early adoption of ASU No. 2016-09.

CONSOLIDATED BALANCE SHEETS

Total assets were \$120.1 billion and \$116.7 billion at September 30, 2016 and December 31, 2015, respectively, and averaged \$116.4 billion in the current quarter compared with \$109.9 billion in the quarter ended September 30, 2015. Average balances are considered to be a better measure of balance sheet trends, as period-end balances can be impacted by deposit and withdrawal activity involving large client balances. Loans and leases totaled \$33.4 billion and \$33.2 billion at September 30, 2016 and December 31, 2015, respectively, and averaged \$33.9 billion in the current quarter, up 2% from \$33.1 billion in the quarter ended September 30, 2015. Securities, inclusive of Federal Reserve stock, Federal Home Loan Bank stock, and certain community development investments, which are classified in other assets in the consolidated balance sheets, totaled \$45.0 billion and \$38.0 billion at September 30, 2016 and December 31, 2015, respectively, and averaged \$43.3 billion for the current quarter, up 14% from \$38.0 billion in the quarter ended September 30, 2015. In aggregate, the categories of federal funds sold and securities purchased under agreements to resell, interest-bearing due from and deposits with banks, and Federal Reserve and other central bank deposits totaled \$33.3 billion and \$35.7 billion at September 30, 2016 and December 31, 2015, respectively, and averaged \$30.7 billion in the current quarter, down 4% from the quarter ended September 30, 2015, primarily reflecting decreased interest-bearing due from and deposits with banks. Interest-bearing client deposits at September 30, 2016 and December 31, 2015, totaled \$70.3 billion and \$66.7 billion, respectively, and averaged \$67.9 billion in the current quarter compared to \$66.8 billion in the quarter ended September 30, 2015. Noninterest-bearing client deposits at September 30, 2016 and December 31, 2015 totaled \$29.2 billion and \$30.2 billion, respectively, and averaged \$25.8 billion in the current quarter, up 6% from \$24.3 billion in the quarter ended September 30, 2015. Total stockholders' equity at September 30, 2016, was \$9.6 billion compared to \$8.7 billion at December 31, 2015, and averaged \$9.2 billion for the current quarter, up 6% from \$8.7 billion for the quarter ended September 30, 2015. The increase in average stockholders' equity compared to the prior-year quarter was primarily attributable to the issuance of Series D Non-Cumulative Perpetual Preferred Stock (Series D preferred stock) and earnings, partially offset by dividend declarations and the repurchase of common stock pursuant to the Corporation's share repurchase program. During the three and nine months ended September 30, 2016, the Corporation declared cash dividends totaling \$87.8 million and \$255.1 million to common stockholders, and cash dividends totaling \$5.9 million and \$17.6 million to Series C preferred stockholders, respectively. During the three and nine months ended September 30, 2016, the Corporation repurchased 951,401 shares of common stock, including 42,012 shares withheld related to share-based compensation, at a total cost of \$64.9 million (\$68.26 average price per share) and 5,231,246 shares of common stock, including 429,855 shares withheld related to share-based compensation, at a total cost of \$346.1 million (\$66.15 average price per share), respectively.

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CAPITAL RATIOS

The capital ratios of Northern Trust and its principal subsidiary, The Northern Trust Company, remained strong at September 30, 2016, with all ratios applicable to classification as “well capitalized” under U.S. regulatory requirements having been exceeded.

The table below provides capital ratios for Northern Trust Corporation and The Northern Trust Company determined by Basel III phased in requirements.

Table 22: Regulatory Capital Ratios

| Capital Ratios — Northern Trust Corporation | September 30, 2016 | | | June 30, 2016 | | | September 30, 2015 | | |
|---|--------------------|--------------|---|---------------|--------------|---|--------------------|--------------|---|
| | Advanced | Standardized | | Advanced | Standardized | | Advanced | Standardized | |
| | Approach | Approach | | Approach | Approach | | Approach | Approach | |
| Common Equity Tier 1 | 11.8% | 11.2 | % | 11.5% | 10.6 | % | 12.4% | 10.5 | % |
| Tier 1 | 13.1% | 12.3 | % | 12.0% | 11.0 | % | 13.0% | 11.0 | % |
| Total | 14.5% | 14.0 | % | 13.5% | 12.7 | % | 14.8% | 12.8 | % |
| Tier 1 Leverage | 7.9 | % 7.9 | % | 7.4 | % 7.4 | % | 7.8 | % 7.8 | % |
| Supplementary Leverage ⁽¹⁾ | 6.6 | % N/A | | 6.2 | % N/A | | 6.4 | % N/A | |

| Capital Ratios — The Northern Trust Company | September 30, 2016 | | | June 30, 2016 | | | September 30, 2015 | | |
|---|--------------------|--------------|---|---------------|--------------|---|--------------------|--------------|---|
| | Advanced | Standardized | | Advanced | Standardized | | Advanced | Standardized | |
| | Approach | Approach | | Approach | Approach | | Approach | Approach | |
| Common Equity Tier 1 | 12.0% | 11.1 | % | 11.6% | 10.4 | % | 12.0% | 9.9 | % |
| Tier 1 | 12.0% | 11.1 | % | 11.6% | 10.4 | % | 12.0% | 9.9 | % |
| Total | 13.6% | 12.9 | % | 13.3% | 12.3 | % | 13.6% | 11.6 | % |
| Tier 1 Leverage | 7.0 | % 7.0 | % | 7.0 | % 7.0 | % | 7.0 | % 7.0 | % |
| Supplementary Leverage ⁽¹⁾ | 5.9 | % N/A | | 5.8 | % N/A | | 5.7 | % N/A | |

⁽¹⁾ Effective January 1, 2018, Northern Trust will be subject to a minimum supplementary leverage ratio of 3 percent.

STATEMENTS OF CASH FLOWS

Net cash provided by operating activities of \$671.5 million for the nine months ended September 30, 2016, was primarily attributable to period earnings, partially offset by net collateral deposited with counterparties. For the nine months ended September 30, 2015, net cash provided by operating activities of \$483.8 million, was primarily attributable to period earnings, partially offset by other operating activities and net collateral deposited with counterparties.

Net cash used in investing activities of \$5.3 billion for the nine months ended September 30, 2016, was primarily attributable to net purchases of securities available for sale and held to maturity, partially offset by a reduction in interest bearing deposits with banks and federal reserve and other central bank deposits. For the nine months ended September 30, 2015, net cash used in investing activities of \$10.5 billion, was primarily attributable to net purchases of securities available for sale and held to maturity, as well as increased interest bearing deposits with banks, loans and leases, and client security settlement receivables.

Net cash provided by financing activities of \$2.8 billion for the nine months ended September 30, 2016, was primarily attributable to higher levels of total deposits and the issuance of the Series D preferred stock, partially offset by the repurchase of common stock pursuant to the Corporation’s share repurchase program and cash dividends paid to common stockholders. The increase in total deposits was attributable to higher levels of demand and other noninterest-bearing client deposits. For the nine months ended September 30, 2015, net cash provided by financing activities totaled \$11.6 billion, primarily reflecting increased levels of total deposits and increased short-term other borrowings, partially offset by lower securities sold under agreements to repurchase and the repurchase of common stock pursuant to the Corporation’s share repurchase program. The increase in total deposits was attributable to higher levels of interest-bearing and noninterest-bearing non-U.S. office client and demand and other noninterest-bearing client deposits.

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ASSET QUALITY

Securities Portfolio

Northern Trust maintains a high quality securities portfolio, with 81% of the combined available for sale, held to maturity, and trading account portfolios at September 30, 2016, comprised of U.S. Treasury and government sponsored agency securities and triple-A rated corporate notes, asset-backed securities, covered bonds, sub-sovereign, supranational, sovereign and non-U.S. agency bonds, commercial mortgage-backed securities and obligations of states and political subdivisions. The remaining portfolio was comprised of corporate notes, asset-backed securities, negotiable certificates of deposit, obligations of states and political subdivisions, auction rate securities and other securities, of which as a percentage of the total securities portfolio, 9% was rated double-A, 3% was rated below double-A, and 7% was not rated by Standard and Poor's or Moody's Investors Service (primarily negotiable certificates of deposits of banks and non-U.S. sovereign securities whose long term ratings are at least A).

Net unrealized gains within the investment securities portfolio totaled \$118.9 million at September 30, 2016, comprised of \$193.0 million and \$74.1 million of gross unrealized gains and losses, respectively. Of the unrealized losses on securities at September 30, 2016, the largest component was \$30.5 million of unrealized losses in securities classified as "other," related to securities primarily purchased at a premium or par by Northern Trust for compliance with the Community Reinvestment Act (CRA). Unrealized losses on these CRA-related securities were attributable to yields that were below market rates for the purpose of supporting institutions and programs that benefit low- to moderate- income communities within Northern Trust's market area. Unrealized losses of \$22.9 million related to government sponsored agency securities were primarily attributable to changes in market rates since their purchase. Also, \$12.9 million of the unrealized losses related to corporate debt securities, primarily reflecting higher market rates, and wider credit spreads since purchase; as of September 30, 2016, 31% of the corporate debt portfolio was backed by guarantees provided by U.S. and non-U.S. governmental entities.

For the nine months ended September 30, 2016, charges of \$2.4 million were recorded relating to the other-than-temporary impairment (OTTI) of certain CRA eligible securities. There were no OTTI losses for the nine months ended September 30, 2015. Northern Trust has evaluated all securities with unrealized losses for possible OTTI in accordance with GAAP and Northern Trust's security impairment review policy.

Northern Trust participates in the repurchase agreement market as a relatively low cost alternative for short-term funding. Securities purchased under agreements to resell and securities sold under agreements to repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were acquired or sold plus accrued interest. To minimize potential credit risk associated with these transactions, the fair value of the securities purchased or sold is monitored, limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. It is Northern Trust's policy to take possession, either directly or via third-party custodians, of securities purchased under agreements to resell. Securities sold under agreements to repurchase are held by the counterparty until their repurchase.

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ASSET QUALITY (continued)

Nonperforming Loans and Leases and Other Real Estate Owned

Nonperforming assets consist of nonperforming loans and leases and other real estate owned (OREO). OREO is comprised of commercial and residential properties acquired in partial or total satisfaction of loans.

The following table provides the amounts of nonperforming loans and leases, by loan and lease segment and class, and of OREO that were outstanding at the dates shown, as well as the balance of loans that was delinquent 90 days or more and still accruing interest. The balance of loans delinquent 90 days or more and still accruing interest can fluctuate widely based on the timing of cash collections, renegotiations and renewals.

Table 23: Nonperforming Assets

| (\$ In Millions) | September 30, 2016 | June 30, 2016 | September 30, 2015 |
|--|--------------------|---------------|--------------------|
| Nonperforming Loans and Leases | | | |
| Commercial | | | |
| Commercial and Institutional | \$ 61.3 | \$38.5 | \$ 20.3 |
| Commercial Real Estate | 11.8 | 12.2 | 25.2 |
| Total Commercial | 73.1 | 50.7 | 45.5 |
| Personal | | | |
| Residential Real Estate | 98.0 | 99.3 | 152.6 |
| Private Client | 2.2 | 2.2 | 0.5 |
| Total Personal | 100.2 | 101.5 | 153.1 |
| Total Nonperforming Loans and Leases | 173.3 | 152.2 | 198.6 |
| Other Real Estate Owned | 7.7 | 14.2 | 8.9 |
| Total Nonperforming Assets | 181.0 | 166.4 | 207.5 |
| 90 Day Past Due Loans Still Accruing | \$ 12.5 | \$8.3 | \$ 2.3 |
| Nonperforming Loans and Leases to Total Loans and Leases | 0.52 % | 0.44 % | 0.59 % |
| Coverage of Loan and Lease Allowance to Nonperforming Loans and Leases | 1.1 x | 1.3x | 1.2x |

Nonperforming assets of \$181.0 million as of September 30, 2016, reflected improved credit quality across the portfolio from the prior year. The current period included the addition of a \$24.9 million non-performing loan to the commercial and institutional loan portfolio. Furthermore, the September 30, 2016 and June 30, 2016, loan portfolios reflected a reclassification of a non-performing loan from the residential relate estate loan class to the commercial and institutional loan class due to a change in the obligor as a result of restructuring the loan as of December 31, 2015. In addition to the negative impact on net interest income and the risk of credit losses, nonperforming assets also increase operating costs due to the expense associated with collection efforts. Changes in the level of nonperforming assets may be indicative of changes in the credit quality of one or more loan classes. Changes in credit quality impact the allowance for credit losses through the resultant adjustment of the specific allowance and of the qualitative factors used in the determination of the inherent allowance levels within the allowance for credit losses.

Northern Trust's underwriting standards do not allow for the origination of loan types generally considered to be high risk in nature, such as option adjustable rate mortgages, subprime loans, loans with initial "teaser" rates and loans with excessively high loan-to-value ratios. Residential real estate loans consist of first lien mortgages and equity credit lines, which generally require loan-to-collateral values of no more than 65% to 75% at inception. Revaluations of supporting collateral are obtained upon refinancing or default or when otherwise considered warranted. Collateral revaluations for mortgages are performed by independent third parties.

The commercial real estate class consists of commercial mortgages and construction, acquisition and development loans extended to experienced investors well known to Northern Trust. Underwriting standards generally reflect conservative loan-to-value ratios and debt service coverage requirements. Recourse to borrowers through guarantees is also commonly required.

Provision and Allowance for Credit Losses

The provision for credit losses is the charge to current-period earnings that is determined by management, through a disciplined credit review process, to be the amount needed to maintain the allowance for credit losses at an appropriate

level to absorb probable

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ASSET QUALITY (continued)

Provision and Allowance for Credit Losses (continued)

credit losses that have been identified with specific borrower relationships (specific loss component) and for probable losses that are believed to be inherent in the loan and lease portfolios, undrawn commitments and standby letters of credit (inherent loss component). Control processes and analyses employed to evaluate the appropriateness of the allowance for credit losses are reviewed on at least an annual basis and modified as necessary.

The amount of specific allowance is determined through an individual evaluation of loans and lending-related commitments considered impaired that is based on expected future cash flows, collateral value and other factors that may impact the borrower's ability to pay. The inherent component of the allowance addresses exposure relating to probable but unidentified credit-related losses. The inherent component of the allowance also covers the credit exposure associated with undrawn loan commitments and standby letters of credit. To estimate the allowance for credit losses on these instruments, management uses conversion rates to determine the estimated amount that will be drawn and assigns an allowance factor determined in accordance with the methodology utilized for outstanding loans. The provision for credit losses was a credit of \$3.0 million in the current quarter, compared to a credit provision of \$10.0 million in the prior-year quarter. Net recoveries were \$0.8 million, resulting from \$3.0 million of charge-offs and \$3.8 million of recoveries, compared to \$9.4 million of net charge-offs in the prior-year quarter, resulting from \$11.9 million of charge-offs and \$2.5 million of recoveries. Residential real estate loans accounted for 57% and 77% of total nonperforming loans and leases at September 30, 2016 and 2015, respectively.

Note 7 to the consolidated financial statements includes a table that details the changes in the allowance for credit losses during the three and nine months ended September 30, 2016 and 2015 due to charge-offs, recoveries and provisions for credit losses.

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ASSET QUALITY (continued)

Provision and Allowance for Credit Losses (continued)

The following table shows the specific portion of the allowance and the inherent portion of the allowance and its components by loan and lease segment and class.

Table 24: Allocation of the Allowance for Credit Losses

| (\$ In Millions) | September 30, 2016 | | June 30, 2016 | | September 30, 2015 | |
|---|---------------------|--|---------------------|--|---------------------|--|
| | Allowance Amount | Percent of Loans to Total Loans | Allowance Amount | Percent of Loans to Total Loans | Allowance Amount | Percent of Loans to Total Loans |
| Specific Allowance | \$9.1 | — % | \$1.3 | — % | \$4.0 | — % |
| Allocated Inherent Allowance | | | | | | |
| Commercial | | | | | | |
| Commercial and Institutional | 35.9 | 28 | 38.9 | 29 | 66.1 | 28 |
| Commercial Real Estate | 72.1 | 12 | 70.5 | 11 | 63.5 | 12 |
| Lease Financing, net | 0.4 | 1 | 1.7 | 1 | 3.6 | 2 |
| Non-U.S. | — | 4 | — | 6 | 2.3 | 4 |
| Other | — | 1 | 2.5 | 1 | — | — |
| Total Commercial | 108.4 | 46 | 113.6 | 48 | 135.5 | 46 |
| Personal | | | | | | |
| Residential Real Estate | 85.3 | 24 | 91.0 | 24 | 95.9 | 27 |
| Private Client | 19.8 | 30 | 21.2 | 28 | 19.3 | 27 |
| Other | 2.3 | — | — | — | — | — |
| Total Personal | 107.4 | 54 | 112.2 | 52 | 115.2 | 54 |
| Total Allocated Inherent Allowance | \$215.8 | 100 % | \$225.8 | 100 % | \$250.7 | 100 % |
| Total Allowance for Credit Losses | \$224.9 | | \$227.1 | | \$254.7 | |
| Allowance Assigned to | | | | | | |
| Loans and Leases | \$191.0 | | \$192.0 | | \$242.2 | |
| Undrawn Commitments and Standby Letters of Credit | 33.9 | | 35.1 | | 12.5 | |
| Total Allowance for Credit Losses | \$224.9 | | \$227.1 | | \$254.7 | |
| Allowance Assigned to Loans and Leases to Total Loans and Leases | 0.57 % | | 0.56 % | | 0.73 % | |

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MARKET RISK MANAGEMENT

Northern Trust faces two primary types of market risk through its business operations: interest rate risk, which is the potential for movements in interest rates to cause changes in earnings and the economic value of equity; and trading risk, which is the potential for movements in market variables such as foreign exchange rates and interest rates to cause changes in the value of trading positions.

Northern Trust uses two primary measurement techniques to manage interest rate risk: sensitivity of earnings (SOE) and sensitivity of economic value of equity (SEVE). SOE provides management with a short-term view of the impact of interest rate changes on future earnings. SEVE provides management with a long-term view of interest rate changes on the economic value of equity as of the period-end balance sheet. Both simulation models use the same initial market interest rates and product balances. These two techniques, which are performed monthly, are complementary and are used in concert to provide a comprehensive interest rate risk management capability.

As part of its risk management activities, Northern Trust also regularly measures the risk of loss associated with foreign currency positions using a Value-at-Risk (VaR) model. The following information about Northern Trust's management of market risk should be read in conjunction with the Annual Report on Form 10-K for the year ended December 31, 2015.

Sensitivity of Earnings — The modeling of SOE incorporates on-balance-sheet positions, as well as derivative financial instruments (principally interest rate swaps) that are used to manage interest rate risk. Northern Trust uses market-implied forward interest rates as the base case and measures the sensitivity (i.e. change) in earnings if future rates are 100 or 200 basis points higher than base case forward rates. The following table shows the estimated impact on the next twelve months of pre-tax earnings of 100 and 200 basis point upward movements in interest rates relative to forward rates. Given the low level of interest rates, the simulation of earnings for rates 100 and 200 basis points lower would not provide meaningful results.

Table 25: Interest Rate Risk Simulation of Pre-Tax Earnings Excluding Fee Waivers

| (\$ In Millions) | Increase/(Decrease) Estimated Impact on Next Twelve Months of Pre-Tax Earnings |
|--|---|
| Increase in Interest Rates Above Market-Implied Forward Rates | |
| 100 Basis Points | \$ 12 |
| 200 Basis Points | (15) |

The simulations of earnings incorporate several assumptions but do not incorporate any management actions that may be used to mitigate negative consequences of actual interest rate movements. For that reason and others, they do not reflect the likely actual results but serve as conservative estimates of interest rate risk. SOE is not directly comparable to actual results disclosed elsewhere or directly predictive of future values of other measures provided.

Sensitivity of Economic Value of Equity — Economic value of equity is defined as the present value of assets minus the present value of liabilities, net of the value of instruments that are used to manage the interest rate risk of balance sheet items. The potential effect of interest rate changes on economic equity is derived from the impact of such changes on projected future cash flows and the present value of these cash flows and is then compared to the established limit. Northern Trust uses current market rates (and the future rates implied by these market rates) as the base case and measures the sensitivity (i.e. change) if current rates are immediately increased by 100 or 200 basis points. The following table shows the estimated impact on economic value of equity of 100 and 200 basis point upward movements from current interest rates. Given the low level of interest rates and assumed interest rate floors as rates approach zero, the simulation of the economic value of equity for rates 100 or 200 basis points lower would not provide meaningful results.

Table 26: Interest Rate Risk Simulation of Economic Value of Equity as of September 30, 2016

| (\$ In Millions) | Increase/(Decrease) Estimated Impact on Economic Value of Equity |
|------------------|--|
|------------------|--|

Increase in Interest Rates Above Market Rates

| | | | |
|------------------|------|----|---|
| 100 Basis Points | \$ | 54 | |
| 200 Basis Points | (173 | |) |

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MARKET RISK MANAGEMENT (continued)

The simulations of economic value of equity incorporate several assumptions but do not incorporate any management actions that may be used to mitigate negative consequences of actual interest rate movements. For that reason and others, they do not reflect the likely actual results but serve as conservative estimates of interest rate risk. SEVE is not directly comparable to actual results disclosed elsewhere or directly predictive of future values of other measures provided.

Foreign Currency Value-At-Risk (VaR) — Northern Trust measures daily the risk of loss associated with all non-U.S. currency positions using a VaR model and applying the historical simulation methodology. This statistical model provides estimates, based on a variety of high confidence levels, of the potential loss in value that might be incurred if an adverse shift in non-U.S. currency exchange rates were to occur over a small number of days. The model incorporates foreign currency and interest rate volatilities and correlations in price movements among the currencies. VaR is computed for each trading desk and for the global portfolio.

Northern Trust monitors several variations of the foreign exchange VaR measures to meet specific regulatory and internal management needs. Variations include different methodologies (historical, variance-covariance and Monte Carlo), equally-weighted and exponentially-weighted volatilities, horizons of one day and ten days, confidence levels ranging from 95% to 99.95% and look-back periods of one year and four years. The table below presents the levels of total regulatory VaR and its subcomponents for global foreign currency as of September 30, 2016 and June 30, 2016, based on the historical simulation methodology, a 99% confidence level, a one-day horizon and equally-weighted volatility. The total VaR for foreign currency is typically less than the sum of its two components due to diversification benefits derived from the two subcomponents.

Table 27: Foreign Currency Value-At-Risk

| (\$ In Millions) | Total VaR (Spot and Forward) | | Foreign Exchange Spot VaR | | Foreign Exchange Forward VaR | |
|------------------|---------------------------------|------------------|------------------------------|------------------|---------------------------------------|---------------------|
| | September 30, 2016 | June 30, 2016 | September 30, 2016 | June 30, 2016 | September 30, 2016 | June 30, 2016 |
| High | \$ 1.0 | \$ 0.6 | \$ 0.4 | \$ 0.5 | \$0.9 | \$0.5 |
| Low | 0.2 | 0.2 | — | — | 0.2 | 0.2 |
| Average | 0.4 | 0.4 | 0.1 | 0.2 | 0.4 | 0.3 |
| Quarter-End | 0.4 | 0.5 | 0.4 | 0.3 | 0.3 | 0.3 |

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RECONCILIATION OF CERTAIN REPORTED ITEMS TO FULLY TAXABLE EQUIVALENTS

The tables below present reconciliations of interest income, net interest income, net interest margin, and revenue prepared in accordance with GAAP to such measures on an FTE basis, which are non-GAAP financial measures. Management believes this presentation provides a clearer indication of these financial measures for comparative purposes. When adjusted to an FTE basis, yields on taxable, nontaxable and partially taxable assets are comparable; however, the adjustment to an FTE basis has no impact on net income.

Table 28: Reconciliation of Reported Revenue and Net Interest Income to Fully Taxable Equivalent

| (\$ In Millions) | Three Months Ended | | | | | | | |
|---------------------|--------------------|----------|-----------|--------------------|----------|-----------|------|---|
| | September 30, 2016 | | | September 30, 2015 | | | | |
| | Reported | FTE Adj. | FTE | Reported | FTE Adj. | FTE | | |
| Interest Income | \$349.2 | \$ 7.0 | \$356.2 | \$305.7 | \$ 6.1 | \$311.8 | | |
| Interest Expense | 46.1 | — | 46.1 | 36.8 | — | 36.8 | | |
| Net Interest Income | \$303.1 | \$ 7.0 | \$310.1 | \$268.9 | \$ 6.1 | \$275.0 | | |
| Net Interest Margin | 1.12 | % | 1.14 | % | 1.06 | % | 1.08 | % |
| Revenue | \$1,213.7 | \$ 7.0 | \$1,220.7 | 1,155.5 | 6.1 | 1,161.6 | | |
| (\$ In Millions) | Nine Months Ended | | | | | | | |
| | September 30, 2016 | | | September 30, 2015 | | | | |
| | Reported | FTE Adj. | FTE | Reported | FTE Adj. | FTE | | |
| Interest Income | \$1,045.9 | \$ 20.1 | \$1,066.0 | \$893.3 | \$ 18.7 | \$912.0 | | |
| Interest Expense | 135.2 | — | 135.3 | 112.6 | — | 112.6 | | |
| Net Interest Income | \$910.7 | \$ 20.1 | \$930.7 | \$780.7 | \$ 18.7 | \$799.4 | | |
| Net Interest Margin | 1.14 | % | 1.17 | % | 1.03 | % | 1.06 | % |
| Revenue | \$3,720.4 | \$ 20.1 | \$3,740.5 | \$3,545.9 | \$ 18.7 | \$3,564.6 | | |

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FORWARD-LOOKING STATEMENTS

This report may include statements which constitute “forward-looking statements” within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are identified typically by words or phrases such as “believe,” “expect,” “anticipate,” “intend,” “estimate,” “project,” “likely,” “plan,” “goal,” “strategy,” and similar expressions or future or conditional verbs such as “may,” “will,” “should,” “would,” and “could.” Forward-looking statements include statements, other than those related to historical facts, that relate to Northern Trust’s financial results and outlook, capital adequacy, dividend policy, accounting estimates and assumptions, credit quality including allowance levels, future pension plan contributions, anticipated tax benefits, anticipated expense levels, spending related to technology and regulatory initiatives, risk management policies, contingent liabilities, strategic initiatives, industry trends, and expectations regarding the impact of recent legislation and accounting pronouncements. These statements are based on Northern Trust’s current beliefs and expectations of future events or future results, and involve risks and uncertainties that are difficult to predict and subject to change. These statements are also based on assumptions about many important factors, including:

- financial market disruptions or economic recession, whether in the United States, Europe, the Middle East, Asia or other regions;
- volatility or changes in financial markets, including debt and equity markets, that impact the value, liquidity, or credit ratings of financial assets in general, or financial assets held in particular investment funds or client portfolios, including those funds, portfolios, and other financial assets with respect to which Northern Trust has taken, or may in the future take, actions to provide asset value stability or additional liquidity;
- the impact of equity markets on fee revenue;
- the voluntary departure of the United Kingdom from the European Union pursuant to the “Brexit” referendum and the impact thereof on financial markets and economic conditions across the globe;
- the downgrade of U.S. government-issued and other securities;
- changes in foreign exchange trading client volumes and volatility in foreign currency exchange rates, changes in the valuation of the U.S. dollar relative to other currencies in which Northern Trust records revenue or accrues expenses, and Northern Trust’s success in assessing and mitigating the risks arising from all such changes and volatility;
- a decline in the value of securities held in Northern Trust’s investment portfolio, particularly asset-backed securities, the liquidity and pricing of which may be negatively impacted by periods of economic turmoil and financial market disruptions;
- Northern Trust’s ability to address operating risks, including cyber-security or data security breach risks, human errors or omissions, pricing or valuation of securities, fraud, systems performance or defects, systems interruptions, and breakdowns in processes or internal controls;
- Northern Trust’s success in responding to and investing in changes and advancements in technology;
- a significant downgrade of any of Northern Trust’s debt ratings;
- the health and soundness of the financial institutions and other counterparties with which Northern Trust conducts business;
- uncertainties inherent in the complex and subjective judgments required to assess credit risk and establish appropriate allowances therefor;
- the pace and extent of continued globalization of investment activity and growth in worldwide financial assets;
- changes in interest rates or in the monetary or other policies of various regulatory authorities or central banks;
- changes in the legal, regulatory and enforcement framework and oversight applicable to financial institutions, including changes that may affect leverage limits and risk-based capital and liquidity requirements, require financial institutions to pay higher assessments, expose financial institutions to certain liabilities of their subsidiary depository institutions, or restrict or increase the regulation of certain activities carried on by financial institutions, including Northern Trust;
- increased costs of compliance and other risks associated with changes in regulation, the current regulatory environment, and areas of increased regulatory emphasis and oversight in the United States and other countries, such

- as anti-money laundering, anti-bribery, and client privacy;
- failure to satisfy regulatory standards or to obtain regulatory approvals when required, including for the use and distribution of capital;
- changes in tax laws, accounting requirements or interpretations and other legislation in the United States or other countries that could affect Northern Trust or its clients;
- geopolitical risks and the risks of extraordinary events such as natural disasters, terrorist events and war, and the responses of the United States and other countries to those events;
- changes in the nature and activities of Northern Trust's competition;
- Northern Trust's success in maintaining existing business and continuing to generate new business in existing and targeted markets and its ability to deploy deposits in a profitable manner consistent with its liquidity requirements;
- Northern Trust's ability to address the complex needs of a global client base and manage compliance with legal, tax, regulatory and other requirements;
- Northern Trust's ability to maintain a product mix that achieves acceptable margins;
- Northern Trust's ability to continue to develop investment products and generate investment results that satisfy clients;

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FORWARD-LOOKING STATEMENTS (continued)

• Northern Trust's success in recruiting and retaining the necessary personnel to support business growth and expansion and maintain sufficient expertise to support increasingly complex products and services;

• Northern Trust's success in controlling expenses and implementing revenue enhancement initiatives;

• uncertainties inherent in Northern Trust's assumptions concerning its pension plan, including discount rates and expected contributions, returns and payouts;

• Northern Trust's success in improving risk management practices and controls and managing risks inherent in its businesses, including credit risk, operational risk, market and liquidity risk, fiduciary risk, compliance risk and strategic risk;

• risks and uncertainties inherent in the litigation and regulatory process, including the adequacy of contingent liability, tax, and other accruals;

• risks associated with being a holding company, including Northern Trust's dependence on dividends from its principal subsidiary;

• the risk of damage to Northern Trust's reputation which may undermine the confidence of clients, counterparties, rating agencies, and stockholders; and

• other factors identified elsewhere in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, including those factors described in Item 1A, "Risk Factors," and other filings with the SEC, all of which are available on Northern Trust's website.

Actual results may differ materially from those expressed or implied by the forward-looking statements. The information contained herein is current only as of the date of that information. All forward-looking statements included in this document are based upon information presently available, and Northern Trust assumes no obligation to update its forward-looking statements.

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Item 1. Consolidated Financial Statements (unaudited)

CONSOLIDATED BALANCE SHEETS NORTHERN TRUST CORPORATION

| (In Millions Except Share Information) | September 30, 2016 (Unaudited) | December 31, 2015 |
|--|--------------------------------------|----------------------|
| Assets | | |
| Cash and Due from Banks | \$4,892.7 | \$6,418.5 |
| Federal Reserve and Other Central Bank Deposits | 22,208.7 | 23,695.5 |
| Interest-Bearing Deposits with Banks | 5,855.8 | 6,872.2 |
| Federal Funds Sold and Securities Purchased under Agreements to Resell | 2,066.0 | 1,614.2 |
| Securities | | |
| Available for Sale | 35,973.6 | 32,317.9 |
| Held to Maturity (Fair value of \$8,733.1 and \$5,227.5) | 8,716.0 | 5,248.3 |
| Trading Account | 0.8 | 1.2 |
| Total Securities | 44,690.4 | 37,567.4 |
| Loans and Leases | | |
| Commercial | 15,577.9 | 15,156.5 |
| Personal | 17,845.1 | 18,024.4 |
| Total Loans and Leases (Net of unearned income of \$44.4 and \$103.6) | 33,423.0 | 33,180.9 |
| Allowance for Credit Losses Assigned to Loans and Leases | (191.0) | (193.8) |
| Buildings and Equipment | 438.8 | 446.9 |
| Client Security Settlement Receivables | 1,984.5 | 2,157.0 |
| Goodwill | 524.4 | 526.4 |
| Other Assets | 4,191.7 | 4,464.4 |
| Total Assets | \$120,085.0 | \$116,749.6 |
| Liabilities | | |
| Deposits | | |
| Demand and Other Noninterest-Bearing | \$22,609.1 | \$23,435.5 |
| Savings and Money Market | 14,779.2 | 15,035.9 |
| Savings Certificates and Other Time | 1,507.7 | 1,455.8 |
| Non U.S. Offices — Noninterest-Bearing | 6,551.0 | 6,719.9 |
| — Interest-Bearing | 54,024.3 | 50,221.8 |
| Total Deposits | 99,471.3 | 96,868.9 |
| Federal Funds Purchased | 378.5 | 351.5 |
| Securities Sold Under Agreements to Repurchase | 301.8 | 546.6 |
| Other Borrowings | 4,002.4 | 4,055.1 |
| Senior Notes | 1,496.4 | 1,497.4 |
| Long-Term Debt | 1,400.9 | 1,371.3 |
| Floating Rate Capital Debt | 277.4 | 277.3 |
| Other Liabilities | 3,176.5 | 3,075.6 |
| Total Liabilities | 110,505.2 | 108,043.7 |
| Stockholders' Equity | | |
| Preferred Stock, No Par Value; Authorized 10,000,000 shares: | | |
| Series C, outstanding shares of 16,000 | 388.5 | 388.5 |
| Series D, outstanding shares of 5,000 | 493.5 | — |
| Common Stock, \$1.66 2/3 Par Value; Authorized 560,000,000 shares; | | |
| Outstanding shares of 226,431,104 and 229,293,783 | 408.6 | 408.6 |
| Additional Paid-In Capital | 1,038.6 | 1,072.3 |

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| | | |
|--|-------------|-------------|
| Retained Earnings | 8,736.1 | 8,242.8 |
| Accumulated Other Comprehensive Loss | (259.7) | (372.7) |
| Treasury Stock (18,740,420 and 15,877,741 shares, at cost) | (1,225.8) | (1,033.6) |
| Total Stockholders' Equity | 9,579.8 | 8,705.9 |
| Total Liabilities and Stockholders' Equity | \$120,085.0 | \$116,749.6 |

See accompanying notes to the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED) NORTHERN TRUST CORPORATION

| (In Millions Except Share Information) | Three Months Ended | | Nine Months Ended | |
|---|--------------------|-------------|-------------------|-------------|
| | September 30, | | September 30, | |
| | 2016 | 2015 | 2016 | 2015 |
| Noninterest Income | | | | |
| Trust, Investment and Other Servicing Fees | \$788.3 | \$ 749.1 | \$2,313.7 | \$ 2,233.4 |
| Foreign Exchange Trading Income | 53.6 | 62.9 | 178.5 | 209.3 |
| Treasury Management Fees | 15.0 | 16.1 | 47.2 | 48.5 |
| Security Commissions and Trading Income | 20.4 | 20.4 | 59.9 | 60.2 |
| Other Operating Income | 33.1 | 38.1 | 212.4 | 214.1 |
| Investment Security Gains (Losses), net (Note) | 0.2 | — | (1.9) | (0.3) |
| Total Noninterest Income | 910.6 | 886.6 | 2,809.8 | 2,765.2 |
| Net Interest Income | | | | |
| Interest Income | 349.2 | 305.7 | 1,045.9 | 893.3 |
| Interest Expense | 46.1 | 36.8 | 135.3 | 112.6 |
| Net Interest Income | 303.1 | 268.9 | 910.6 | 780.7 |
| Provision for Credit Losses | (3.0) | (10.0) | (4.0) | (24.5) |
| Net Interest Income after Provision for Credit Losses | 306.1 | 278.9 | 914.6 | 805.2 |
| Noninterest Expense | | | | |
| Compensation | 382.1 | 361.6 | 1,150.4 | 1,077.8 |
| Employee Benefits | 73.2 | 69.8 | 216.0 | 215.9 |
| Outside Services | 157.6 | 158.3 | 466.5 | 440.6 |
| Equipment and Software | 114.5 | 113.6 | 346.7 | 338.3 |
| Occupancy | 44.2 | 43.7 | 130.4 | 129.7 |
| Other Operating Expense | 71.4 | 65.3 | 286.8 | 253.5 |
| Total Noninterest Expense | 843.0 | 812.3 | 2,596.8 | 2,455.8 |
| Income before Income Taxes | 373.7 | 353.2 | 1,127.6 | 1,114.6 |
| Provision for Income Taxes | 116.1 | 118.6 | 361.6 | 380.1 |
| Net Income | \$257.6 | \$ 234.6 | \$766.0 | \$ 734.5 |
| Preferred Stock Dividends | 5.9 | 5.8 | 17.6 | 17.5 |
| Net Income Applicable to Common Stock | \$251.7 | \$ 228.8 | \$748.4 | \$ 717.0 |
| Per Common Share | | | | |
| Net Income — Basic | \$1.09 | \$ 0.97 | \$3.23 | \$ 3.03 |
| — Diluted | 1.08 | 0.96 | 3.21 | 3.00 |
| Average Number of Common Shares Outstanding | | | | |
| — Basic | 226,540,082 | 232,231,720 | 227,561,218 | 232,916,425 |
| — Diluted | 228,055,251 | 234,163,190 | 229,040,618 | 234,890,782 |
| Note: Changes in Other-Than-Temporary-Impairment (OTTI) Losses | \$— | \$ — | \$(2.4) | \$ — |
| Noncredit-related OTTI Losses Recorded in/(Reclassified from) OCI | — | — | — | — |
| Other Security Gains (Losses), net | 0.2 | — | 0.5 | (0.3) |
| Investment Security Gains (Losses), net | \$0.2 | \$ — | \$(1.9) | \$(0.3) |

CONSOLIDATED STATEMENTS OF
COMPREHENSIVE INCOME (UNAUDITED)

NORTHERN TRUST
CORPORATION

Three Months Ended Nine Months Ended

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| (In Millions) | September 30, | | September 30, | |
|--|---------------|---------|---------------|---------|
| | 2016 | 2015 | 2016 | 2015 |
| Net Income | \$257.6 | \$234.6 | \$766.0 | \$734.5 |
| Other Comprehensive Income (Loss) (Net of Tax and Reclassifications) | | | | |
| Net Unrealized Gains (Losses) on Securities Available for Sale | (13.9) | (7.0) | 94.3 | 24.7 |
| Net Unrealized Gains on Cash Flow Hedges | — | 3.2 | 6.6 | 5.3 |
| Foreign Currency Translation Adjustments | (9.5) | (2.3) | 0.7 | (2.4) |
| Pension and Other Postretirement Benefit Adjustments | 3.3 | 6.1 | 11.4 | 18.4 |
| Other Comprehensive Income (Loss) | (20.1) | — | 113.0 | 46.0 |
| Comprehensive Income | \$237.5 | \$234.6 | \$879.0 | \$780.5 |
| See accompanying notes to the consolidated financial statements. | | | | |

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CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
(UNAUDITED) NORTHERN TRUST CORPORATION

| (In Millions) | Nine Months Ended | |
|--|--------------------|--------------------|
| | September 30, 2016 | September 30, 2015 |
| Preferred Stock | | |
| Series C, Balance at January 1 and September 30 | \$388.5 | \$388.5 |
| Issuance of Preferred Stock, Series D | 493.5 | — |
| Balance at September 30 | 882.0 | 388.5 |
| Common Stock | | |
| Balance at January 1 and September 30 | 408.6 | 408.6 |
| Additional Paid-in Capital | | |
| Balance at January 1 | 1,072.3 | 1,050.9 |
| Treasury Stock Transactions — Stock Options and Awards | (91.8) | (69.7) |
| Stock Options and Awards — Amortization | 67.1 | 59.9 |
| Stock Options and Awards — Tax Benefit | (9.0) | 17.6 |
| Balance at September 30 | 1,038.6 | 1,058.7 |
| Retained Earnings | | |
| Balance at January 1 | 8,242.8 | 7,625.4 |
| Net Income | 766.0 | 734.5 |
| Dividends Declared — Common Stock | (255.1) | (248.7) |
| Dividends Declared — Preferred Stock | (17.6) | (17.5) |
| Balance at September 30 | 8,736.1 | 8,093.7 |
| Accumulated Other Comprehensive Income (Loss) | | |
| Balance at January 1 | (372.7) | (319.7) |
| Net Unrealized Gains on Securities Available for Sale | 94.3 | 24.7 |
| Net Unrealized Gains (Losses) on Cash Flow Hedges | 6.6 | 5.3 |
| Foreign Currency Translation Adjustments | 0.7 | (2.4) |
| Pension and Other Postretirement Benefit Adjustments | 11.4 | 18.4 |
| Balance at September 30 | (259.7) | (273.7) |
| Treasury Stock | | |
| Balance at January 1 | (1,033.6) | (704.8) |
| Stock Options and Awards | 153.9 | 157.9 |
| Stock Purchased | (346.1) | (344.4) |
| Balance at September 30 | (1,225.8) | (891.3) |
| Total Stockholders' Equity at September 30 | \$9,579.8 | \$8,784.5 |

See accompanying notes to the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) NORTHERN TRUST CORPORATION

| | Nine Months Ended September 30, | |
|--|------------------------------------|------------|
| (In Millions) | 2016 | 2015 |
| Cash Flows from Operating Activities: | | |
| Net Income | \$766.0 | \$734.5 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: | | |
| Investment Security Losses, net | 1.9 | 0.3 |
| Amortization and Accretion of Securities and Unearned Income, net | 65.6 | 43.0 |
| Provision for Credit Losses | (4.0) | (24.5) |
| Depreciation on Buildings and Equipment | 66.8 | 67.4 |
| Amortization of Computer Software | 203.6 | 185.9 |
| Amortization of Intangibles | 6.3 | 8.8 |
| Pension Plan Contributions | (9.1) | (16.5) |
| Change in Receivables | (80.5) | (13.3) |
| Change in Interest Payable | 0.7 | (5.9) |
| Change in Collateral With Derivative Counterparties, net | (330.1) | (165.7) |
| Other Operating Activities, net | (15.7) | (330.2) |
| Net Cash Provided by Operating Activities | 671.5 | 483.8 |
| Cash Flows from Investing Activities: | | |
| Net Change in Federal Funds Sold and Securities Purchased under Agreements to Resell | (445.2) | (192.9) |
| Change in Interest-Bearing Deposits with Banks | 1,136.3 | (1,399.9) |
| Net Change in Federal Reserve and Other Central Bank Deposits | 789.7 | (3,239.8) |
| Purchases of Securities — Held to Maturity | (5,757.3) | (7,216.7) |
| Proceeds from Maturity and Redemption of Securities — Held to Maturity | 1,991.6 | 5,288.3 |
| Purchases of Securities — Available for Sale | (11,081.1) | (7,633.7) |
| Proceeds from Sale, Maturity and Redemption of Securities — Available for Sale | 7,548.0 | 6,103.4 |
| Change in Loans and Leases | (239.3) | (1,764.9) |
| Purchases of Buildings and Equipment | (58.0) | (55.3) |
| Purchases and Development of Computer Software | (250.4) | (229.0) |
| Change in Client Security Settlement Receivables | 173.8 | (364.2) |
| Acquisition of a Subsidiary, Net of Cash Received | (16.9) | — |
| Other Investing Activities, net | 956.1 | 181.4 |
| Net Cash Used in Investing Activities | (5,252.7) | (10,523.3) |
| Cash Flows from Financing Activities: | | |
| Change in Deposits | 3,149.2 | 10,940.6 |
| Change in Federal Funds Purchased | 27.0 | (589.4) |
| Change in Securities Sold under Agreements to Repurchase | (244.8) | (400.6) |
| Change in Short-Term Other Borrowings | (41.9) | 2,346.1 |
| Repayments of Senior Notes and Long-Term Debt | (4.2) | (229.5) |
| Proceeds from Issuance of Preferred Stock - Series D | 493.5 | — |
| Treasury Stock Purchased | (346.1) | (344.4) |
| Net Proceeds from Stock Options | 62.0 | 88.2 |
| Cash Dividends Paid on Common Stock | (246.9) | (237.8) |
| Cash Dividends Paid on Preferred Stock | (17.6) | (21.2) |
| Other Financing Activities, net | (8.7) | 17.4 |
| Net Cash Provided by Financing Activities | 2,821.5 | 11,569.4 |

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| | | |
|--|------------|-----------|
| Effect of Foreign Currency Exchange Rates on Cash | 233.9 | (105.8) |
| (Decrease) Increase in Cash and Due from Banks | (1,525.8) | 1,424.1 |
| Cash and Due from Banks at Beginning of Year | 6,418.5 | 3,021.0 |
| Cash and Due from Banks at End of Period | \$4,892.7 | \$4,445.1 |
| Supplemental Disclosures of Cash Flow Information: | | |
| Interest Paid | \$134.1 | \$120.0 |
| Income Taxes Paid | 596.9 | 526.9 |
| Transfers from Loans to OREO | 12.0 | 10.4 |

See accompanying notes to the consolidated financial statements.

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Notes to Consolidated Financial Statements (unaudited)

1. Basis of Presentation — The consolidated financial statements include the accounts of Northern Trust Corporation (the Corporation) and its wholly-owned subsidiary, The Northern Trust Company (the Bank), and various other wholly-owned subsidiaries of the Corporation and the Bank. Throughout the notes, the term “Northern Trust” refers to the Corporation and its subsidiaries. Intercompany balances and transactions have been eliminated. The consolidated financial statements, as of and for the periods ended September 30, 2016 and 2015, have not been audited by the Corporation’s independent registered public accounting firm. In the opinion of management, all accounting entries and adjustments, including normal recurring accruals, necessary for a fair presentation of the financial position and the results of operations for the interim periods have been made. The accounting and financial reporting policies of Northern Trust conform to U.S. generally accepted accounting principles (GAAP) and reporting practices prescribed by the banking industry. Certain amounts in prior periods have been reclassified to conform with the current year’s presentation. For a description of Northern Trust’s significant accounting policies, refer to Note 1 of the Notes to Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2015.

Change in Presentation. Based on the increase in trade clearing activity taking place outside of the United States, during the nine months ended September 30, 2016, Northern Trust became a participant in the Clearing House Automated Payment System (CHAPS) in the United Kingdom. In addition, Northern Trust anticipates becoming a participant in the European solution for securities settlements, the Target 2 Securities (T2S) platform, in 2017. As a part of the implementation of these programs, management assessed the nature of Northern Trust’s deposits with non-U.S. central banks and determined that they were similar to the deposits Northern Trust has with the Federal Reserve. As such, during the nine months ended September 30, 2016, the presentation of non-U.S. central bank deposits was combined with the presentation of Federal Reserve deposits on a single financial statement line, Federal Reserve and Other Central Bank Deposits, on the face of the consolidated balance sheets. Northern Trust determined that this change in presentation was material to the financial statements and has revised the prior period presentation of the consolidated balance sheets, statements of cash flows and applicable notes to the financial statements. This change in presentation has no impact on the consolidated statements of income, comprehensive income or changes in stockholders’ equity.

The table below shows the effect of the change in presentation on the Corporation’s consolidated balance sheets and statements of cash flows for the periods presented.

Table 29: Change in Presentation

| Consolidated Balance Sheets (In Millions) | December 31, 2015 | | |
|---|------------------------|-------------|-----------|
| | Previously Reported | Adjustment | Revised |
| Cash and Due from Banks | \$6,444.6 | \$ (26.1) | \$6,418.5 |
| Federal Reserve Deposits | 16,398.5 | (16,398.5) | — |
| Federal Reserve and Other Central Bank Deposits | — | 23,695.5 | 23,695.5 |
| Interest-Bearing Deposits with Banks | 14,143.1 | (7,270.9) | 6,872.2 |

| Consolidated Statements of Cash Flows (In Millions) | Nine Months Ended September 30, 2015 | | |
|---|---|---------------|--------------|
| | Previously Reported | Adjustment | Revised |
| Change in Interest-Bearing Deposits with Banks | \$238.7 | \$ (1,638.6) | \$ (1,399.9) |
| Net Change in Federal Reserve Deposits | (4,865.7) | 4,865.7 | — |
| Net Change in Federal Reserve and Other Central Bank Deposits | — | (3,239.8) | (3,239.8) |

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| | | | |
|---|------------|---------|-------------|
| Net Cash Used in Investing Activities | (10,510.6) | (12.7) | (10,523.3) |
| Effect of Foreign Currency Exchange Rates on Cash | (107.3) | 1.5 | (105.8) |
| Increase in Cash and Due from Banks | 1,435.3 | (11.2) | 1,424.1 |
| Cash and Due from Banks at Beginning of Year | 3,050.6 | (29.6) | 3,021.0 |
| Cash and Due from Banks at End of Period | 4,485.9 | (40.8) | 4,445.1 |

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Notes to Consolidated Financial Statements (unaudited) (continued)

| | | | |
|---|--|------------|---------|
| Footnote 14 Net Interest Income | Three Months Ended September 30, 2015 | | |
| (In Millions) | Previously Reported | Adjustment | Revised |
| Interest-Bearing Due from and Deposits with Banks | \$27.0 | \$ (4.9) | \$ 22.1 |
| Federal Reserve and Other Central Bank Deposits | 9.4 | 4.9 | 14.3 |

| | | | |
|---|---|------------|---------|
| | Nine Months Ended September 30, 2015 | | |
| | Previously Reported | Adjustment | Revised |
| Interest-Bearing Due from and Deposits with Banks | \$82.3 | \$ (17.4) | \$ 64.9 |
| Federal Reserve and Other Central Bank Deposits | 30.5 | 17.4 | 47.9 |

2. Recent Accounting Pronouncements — In March 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-09, “Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting.” ASU No. 2016-09 simplifies several aspects of the accounting for share-based payment transactions, including income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows.

The Corporation early adopted ASU No. 2016-09 on July 1, 2016 with an effective date of January 1, 2016, which resulted in a reclassification of \$5.9 million from additional paid-in capital to provision for income taxes, representing excess tax benefits previously recognized in additional paid-in capital during the six months ended June 30, 2016. During the three months ended September 30, 2016, the Corporation recognized a benefit of \$6.4 million in provision for income taxes for excess tax benefits that occurred in the current quarter. The early adoption favorably impacted basic and diluted EPS by \$0.03 and \$0.06 per share for the three and nine months ended September 30, 2016, respectively.

Adoption of the standard impacted the Corporation’s previously reported quarterly results as follows:

| (\$ In Millions except per share data) | Three Months Ended | | | |
|--|--------------------|----------------|----------------|----------------|
| | June 30, 2016 | | March 31, 2016 | |
| | As Reported | As Adjusted | As Reported | As Adjusted |
| Provision for Income Taxes | \$134.0 | \$131.7 | \$117.4 | \$113.8 |
| Net Income | 260.7 | 263.0 | 241.8 | 245.4 |
| Earnings Allocated to Participating Securities | 4.7 | 4.8 | 4.1 | 4.1 |
| Net Income Applicable to Common Stock | 254.9 | 257.2 | 235.9 | 239.5 |
| Effective Tax Rate | 33.9 % | 33.4 % | 32.7 % | 31.7 % |
| Basic Earnings per Share | \$1.10 | \$1.11 | \$1.01 | \$1.03 |
| Diluted Earnings per Share | 1.09 | 1.10 | 1.01 | 1.03 |
| Diluted Weighted Average Shares Outstanding (000s) | 229,197 | 229,280 | 229,980 | 229,798 |
| Additional Paid-In Capital | 1,040.2 | 1,037.9 | 1,022.1 | 1,018.5 |
| Retained Earnings | 8,566.3 | 8,568.6 | 8,394.8 | 8,398.4 |

For the nine months ended September 30, 2016, the Corporation reclassified excess tax benefits from other financing activities to other operating activities and for the nine months ended September 30, 2016 and 2015, the Corporation classified taxes paid related to net share settlement of equity awards in financing activities in the consolidated statements of cash flows, respectively.

The Corporation had no previously unrecognized excess tax benefits; therefore, there was no impact to the consolidated financial statements as it related to the elimination of the requirement that excess tax benefits be realized before recognition.

The Corporation elected to retain its existing accounting policy election regarding award forfeitures.

In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, "Revenue from Contracts with Customers (Topic 606)" (ASU 2014-09). ASU 2014-09 is a converged standard between the FASB and the International Accounting Standards Board (IASB) that provides a single comprehensive revenue recognition model for all contracts with customers across transactions

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Notes to Consolidated Financial Statements (unaudited) (continued)

and industries. The primary objective of ASU 2014-09 is revenue recognition that represents the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for interim and annual reporting periods beginning after December 15, 2017. Northern Trust is currently assessing the impact of adoption of ASU 2014-09.

In January 2016, the FASB issued ASU No. 2016-01, “Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities” (ASU 2016-01). ASU 2016-01 requires equity investments (except those accounted for under the equity method or those that result in consolidation) to be measured at fair value with changes in fair value recognized in net income unless a policy election is made for investments without readily determinable fair values. Additionally, ASU 2016-01 requires public entities to use the exit price notion when measuring the fair value of financial instruments for measurement purposes and eliminates the requirement to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments measured at amortized cost on the balance sheet. Furthermore, it requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements. ASU 2016-01 is effective for interim and annual periods beginning after December 15, 2017. Although Northern Trust is currently assessing the impact of ASU 2016-01, it is not expected to impact significantly Northern Trust’s consolidated financial position or results of operations.

In February 2016, the FASB issued ASU No. 2016-02, “Leases (Topic 842)” (ASU 2016-02). ASU 2016-02 introduces a lessee model that brings most leases on the balance sheet, with certain specified scope exceptions. Specifically within the lessee model under ASU 2016-02, a lessee is required to recognize in the statement of financial position a liability to make lease payments, known as the lease liability, and a right-of-use asset representing its right to use the underlying asset over the lease term. ASU 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018, although early adoption is permitted. Northern Trust is currently assessing the impact of adoption of ASU 2016-02.

In June 2016, the FASB issued ASU No. 2016-13, “Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments” (ASU 2016-13). ASU 2016-13 significantly changes the way impairment of financial instruments is recognized by requiring immediate recognition of estimated credit losses expected to occur over the remaining life of financial instruments. The main provisions of ASU 2016-13 include (1) replacing the “incurred loss” approach under current GAAP with an “expected loss” model for instruments measured at amortized cost, (2) requiring entities to record an allowance for available-for-sale debt securities rather than reduce the carrying amount of the investments, as is required by the other-than-temporary-impairment model under current GAAP, and (3) a simplified accounting model for purchased credit-impaired debt securities and loans. ASU 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019, although early adoption is permitted. Northern Trust is currently assessing the impact of adoption of ASU 2016-13.

In August 2016, the FASB issued ASU No. 2016-15, “Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments” (ASU 2016-15). ASU 2016-15 provides specific guidance on eight cash flow classification issues, thereby reducing current and potential future diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. ASU 2016-15 is effective for interim and annual reporting periods beginning after December 15, 2017, although early adoption is permitted. Northern Trust is currently assessing the impact of adoption of ASU 2016-15.

3. Fair Value Measurements — Fair Value Hierarchy. The following describes the hierarchy of valuation inputs (Levels 1, 2, and 3) used to measure fair value and the primary valuation methodologies used by Northern Trust for financial instruments measured at fair value on a recurring basis. Observable inputs reflect market data obtained from sources independent of the reporting entity; unobservable inputs reflect the entity’s own assumptions about how market participants would value an asset or liability based on the best information available. GAAP requires an entity measuring fair value to maximize the use of observable inputs and minimize the use of unobservable inputs and establishes a fair value hierarchy of inputs. Financial instruments are categorized within the hierarchy based on the

lowest level input that is significant to their valuation. Northern Trust's policy is to recognize transfers into and transfers out of fair value levels as of the end of the reporting period in which the transfer occurred. No transfers between fair value levels occurred during the nine months ended September 30, 2016 or the year ended December 31, 2015.

Level 1 — Quoted, active market prices for identical assets or liabilities.

Northern Trust's Level 1 assets are comprised of available for sale investments in U.S. treasury securities.

Level 2 — Observable inputs other than Level 1 prices, such as quoted active market prices for similar assets or liabilities, quoted prices for identical or similar assets in inactive markets, and model-derived valuations in which all significant inputs are observable in active markets.

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Notes to Consolidated Financial Statements (unaudited) (continued)

Northern Trust's Level 2 assets include available for sale and trading account securities, the fair values of which are determined predominantly by external pricing vendors. Prices received from vendors are compared to other vendor and third-party prices. If a security price obtained from a pricing vendor is determined to exceed pre-determined tolerance levels that are assigned based on an asset type's characteristics, the exception is researched and, if the price is not able to be validated, an alternate pricing vendor is utilized, consistent with Northern Trust's pricing source hierarchy. As of September 30, 2016, Northern Trust's available for sale securities portfolio included 1,360 Level 2 securities with an aggregate market value of \$28.3 billion. All 1,360 securities were valued by external pricing vendors. As of December 31, 2015, Northern Trust's available for sale securities portfolio included 1,044 Level 2 securities with an aggregate market value of \$26.1 billion. All 1,044 securities were valued by external pricing vendors. Trading account securities, which totaled \$0.8 million and \$1.2 million as of September 30, 2016 and December 31, 2015, respectively, were all valued using external pricing vendors.

Level 2 assets and liabilities also include derivative contracts which are valued internally using widely accepted income-based models that incorporate inputs readily observable in actively quoted markets and reflect the contractual terms of the contracts. Observable inputs include foreign exchange rates and interest rates for foreign exchange contracts; interest rates for interest rate swap contracts and forward contracts; and interest rates and volatility inputs for interest rate option contracts. Northern Trust evaluates the impact of counterparty credit risk and its own credit risk on the valuation of its derivative instruments. Factors considered include the likelihood of default by Northern Trust and its counterparties, the remaining maturities of the instruments, net exposures after giving effect to master netting arrangements or similar agreements, available collateral, and other credit enhancements in determining the appropriate fair value of derivative instruments. The resulting valuation adjustments have not been considered material.

Level 3 — Valuation techniques in which one or more significant inputs are unobservable in the marketplace.

Northern Trust's Level 3 assets consist of auction rate securities purchased in 2008 from Northern Trust clients. To estimate the fair value of auction rate securities, for which trading is limited and market prices are generally unavailable, Northern Trust developed and maintains a pricing model that discounts estimated cash flows over their estimated remaining lives. Significant inputs to the model include the contractual terms of the securities, credit risk ratings, discount rates, forward interest rates, credit/liquidity spreads, and Northern Trust's own assumptions about the estimated remaining lives of the securities. The significant unobservable inputs used in the fair value measurement are Northern Trust's own assumptions about the estimated remaining lives of the securities and the applicable discount rates. Significant increases (decreases) in the estimated remaining lives or the discount rates in isolation would result in a significantly lower (higher) fair value measurement.

Northern Trust's Level 3 liabilities consist of swaps that Northern Trust entered into with the purchaser of 1.1 million and 1.0 million shares of Visa Inc. Class B common stock (Visa Class B common shares) previously held by Northern Trust and sold in June 2016 and 2015, respectively. Pursuant to the swaps, Northern Trust retains the risks associated with the ultimate conversion of the Visa Class B common shares into shares of Visa Inc. Class A common stock (Visa Class A common shares), such that the counterparty will be compensated for any dilutive adjustments to the conversion ratio and Northern Trust will be compensated for any anti-dilutive adjustments to the ratio. The swaps also require periodic payments from Northern Trust to the counterparty calculated by reference to the market price of Visa Class A common shares and a fixed rate of interest. The fair value of the swaps is determined using a discounted cash flow methodology. The significant unobservable inputs used in the fair value measurement are Northern Trust's own assumptions about estimated changes in the conversion rate of the Visa Class B common shares into Visa Class A common shares, the date on which such conversion is expected to occur and the estimated growth rate of the Visa Class A common share price. See "Visa Class B Common Shares" under Note 19 — Contingent Liabilities for further information.

Northern Trust believes its valuation methods for its assets and liabilities carried at fair value are appropriate; however, the use of different methodologies or assumptions, particularly as applied to Level 3 assets and liabilities, could have a material effect on the computation of their estimated fair values.

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following presents the fair values of, and the valuation techniques, significant unobservable inputs, and quantitative information used to develop significant unobservable inputs for, Northern Trust's Level 3 assets and liabilities as of September 30, 2016 and December 31, 2015.

Table 30: Level 3 Significant Unobservable Inputs

| September 30, 2016 | | | | |
|---|----------------|----------------------|---------------------------|----------------------------------|
| Financial Instrument | Fair Value | Valuation Technique | Unobservable Inputs | Range of Lives and Rates |
| Auction Rate Securities | \$5.8 million | Discounted Cash Flow | Remaining lives | 2.67 $\frac{8.64}{\text{years}}$ |
| | | | Discount rates | 0.5 % 2.8% |
| Swaps Related to Sale of Certain Visa Class B Common Shares | \$29.5 million | Discounted Cash Flow | Visa Class A Appreciation | 8.0 % 12.0% |
| | | | Conversion Rate | 1.63x 1.65x |
| | | | Expected Duration | 1.75 $\frac{4.75}{\text{years}}$ |
| December 31, 2015 | | | | |
| Financial Instrument | Fair Value | Valuation Technique | Unobservable Inputs | Range of Lives and Rates |
| Auction Rate Securities | \$17.1 million | Discounted Cash Flow | Remaining lives | 0.42 $\frac{8.64}{\text{years}}$ |
| | | | Discount rates | 0.3 % 4.4% |
| Swap Related to Sale of Certain Visa Class B Common Shares | \$10.8 million | Discounted Cash Flow | Visa Class A Appreciation | 9.5 % 15.0% |
| | | | Conversion Rate | 1.61x 1.65x |
| | | | Expected Duration | 1.50 $\frac{4.50}{\text{years}}$ |

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following tables present assets and liabilities measured at fair value on a recurring basis as of September 30, 2016 and December 31, 2015, segregated by fair value hierarchy level.

Table 31: Recurring Basis Hierarchy Leveling

| (In Millions) | Level 1 | Level 2 | Level 3 | Netting | Assets/Liabilities at Fair Value |
|--|-----------|-----------|---------|-------------|----------------------------------|
| September 30, 2016 | | | | | |
| Securities | | | | | |
| Available for Sale | | | | | |
| U.S. Government | \$7,663.9 | \$— | \$— | \$— | \$ 7,663.9 |
| Obligations of States and Political Subdivisions | — | 774.8 | — | — | 774.8 |
| Government Sponsored Agency | — | 18,024.4 | — | — | 18,024.4 |
| Non-U.S. Government | — | 420.1 | — | — | 420.1 |
| Corporate Debt | — | 3,908.4 | — | — | 3,908.4 |
| Covered Bonds | — | 1,244.5 | — | — | 1,244.5 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | — | 1,170.0 | — | — | 1,170.0 |
| Other Asset-Backed | — | 2,254.1 | — | — | 2,254.1 |
| Auction Rate | — | — | 5.8 | — | 5.8 |
| Commercial Mortgage-Backed | — | 448.7 | — | — | 448.7 |
| Other | — | 58.9 | — | — | 58.9 |
| Total Available for Sale | 7,663.9 | 28,303.9 | 5.8 | — | 35,973.6 |
| Trading Account | — | 0.8 | — | — | 0.8 |
| Total Available for Sale and Trading Securities | 7,663.9 | 28,304.7 | 5.8 | — | 35,974.4 |
| Other Assets | | | | | |
| Derivative Assets | | | | | |
| Foreign Exchange Contracts | — | 2,328.4 | — | — | 2,328.4 |
| Interest Rate Contracts | — | 337.3 | — | — | 337.3 |
| Total Derivative Assets | — | 2,665.7 | — | (1,677.8) | 987.9 |
| Other Liabilities | | | | | |
| Derivative Liabilities | | | | | |
| Foreign Exchange Contracts | — | 2,236.6 | — | — | 2,236.6 |
| Interest Rate Contracts | — | 225.1 | — | — | 225.1 |
| Other Financial Derivatives ⁽¹⁾ | — | — | 29.5 | — | 29.5 |
| Total Derivative Liabilities | \$— | \$2,461.7 | \$ 29.5 | \$(2,107.3) | \$ 383.9 |

Note: Northern Trust has elected to net derivative assets and liabilities when legally enforceable master netting arrangements or similar agreements exist between Northern Trust and the counterparty. As of September 30, 2016, derivative assets and liabilities shown above also include reductions of \$339.0 million and \$768.5 million, respectively, as a result of cash collateral received from and deposited with derivative counterparties.

⁽¹⁾ This line consists of swaps related to the sale of certain Visa Class B common shares.

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Notes to Consolidated Financial Statements (unaudited) (continued)

| (In Millions) | Level 1 | Level 2 | Level 3 | Netting | Assets/Liabilities at Fair Value |
|--|-----------|-----------|---------|-------------|-------------------------------------|
| December 31, 2015 | | | | | |
| Securities | | | | | |
| Available for Sale | | | | | |
| U.S. Government | \$6,178.3 | \$— | \$— | \$— | \$ 6,178.3 |
| Obligations of States and Political Subdivisions | — | 36.4 | — | — | 36.4 |
| Government Sponsored Agency | — | 16,366.8 | — | — | 16,366.8 |
| Non-U.S. Government | — | 309.5 | — | — | 309.5 |
| Corporate Debt | — | 3,712.2 | — | — | 3,712.2 |
| Covered Bonds | — | 1,870.2 | — | — | 1,870.2 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | — | 859.4 | — | — | 859.4 |
| Other Asset-Backed | — | 2,500.1 | — | — | 2,500.1 |
| Auction Rate | — | — | 17.1 | — | 17.1 |
| Commercial Mortgage-Backed | — | 374.4 | — | — | 374.4 |
| Other | — | 93.5 | — | — | 93.5 |
| Total Available for Sale | 6,178.3 | 26,122.5 | 17.1 | — | 32,317.9 |
| Trading Account | — | 1.2 | — | — | 1.2 |
| Total Available for Sale and Trading Securities | 6,178.3 | 26,123.7 | 17.1 | — | 32,319.1 |
| Other Assets | | | | | |
| Derivative Assets | | | | | |
| Foreign Exchange Contracts | — | 2,623.4 | — | — | 2,623.4 |
| Interest Rate Contracts | — | 228.5 | — | — | 228.5 |
| Total Derivative Assets | — | 2,851.9 | — | (1,600.2) | 1,251.7 |
| Other Liabilities | | | | | |
| Derivative Liabilities | | | | | |
| Foreign Exchange Contracts | — | 2,519.4 | — | — | 2,519.4 |
| Interest Rate Contracts | — | 131.2 | — | — | 131.2 |
| Other Financial Derivatives ⁽¹⁾ | — | 0.1 | 10.8 | — | 10.9 |
| Total Derivative Liabilities | \$— | \$2,650.7 | \$ 10.8 | \$(1,717.6) | \$ 943.9 |

Note: Northern Trust has elected to net derivative assets and liabilities when legally enforceable master netting arrangements or similar agreements exist between Northern Trust and the counterparty. As of December 31, 2015, derivative assets and liabilities shown above also include reductions of \$322.8 million and \$440.2 million, respectively, as a result of cash collateral received from and deposited with derivative counterparties.

⁽¹⁾ This line includes a swap related to the sale of certain Visa Class B common shares and total return swap contracts.

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following tables present the changes in Level 3 assets and liabilities for the three and nine months ended September 30, 2016 and 2015.

Table 32: Changes in Level 3 Assets

| Level 3 Assets (In Millions) | Auction Rate Securities | |
|---|-------------------------|--------|
| | 2016 | 2015 |
| Three Months Ended September 30, | | |
| Fair Value at July 1 | \$6.1 | \$16.6 |
| Total Gains (Losses): | | |
| Included in Earnings | — | — |
| Included in Other Comprehensive Income ⁽¹⁾ | (0.1) | (0.4) |
| Purchases, Issues, Sales, and Settlements | | |
| Sales | — | — |
| Settlements | (0.2) | — |
| Fair Value at September 30 | \$5.8 | \$16.2 |
| Nine Months Ended September 30, | | |
| Fair Value at January 1 | \$17.1 | \$18.1 |
| Total Gains (Losses): | | |
| Included in Earnings | — | — |
| Included in Other Comprehensive Income ⁽¹⁾ | (0.7) | (0.2) |
| Purchases, Issues, Sales, and Settlements | | |
| Sales | (10.1) | (1.2) |
| Settlements | (0.5) | (0.5) |
| Fair Value at September 30 | \$5.8 | \$16.2 |

⁽¹⁾ Unrealized gains (losses) are included in net unrealized gains (losses) on securities available for sale in the consolidated statements of comprehensive income.

Table 33: Changes in Level 3 Liabilities

| Level 3 Liabilities (In Millions) | Swaps Related to Sale of Certain Visa Class B Common Shares | |
|---|---|---------|
| | 2016 | 2015 |
| Three Months Ended September 30, | | |
| Fair Value at July 1 | \$ 28.7 | \$ 11.3 |
| Total (Gains) Losses: | | |
| Included in Earnings ⁽¹⁾ | 2.3 | 0.2 |
| Included in Other Comprehensive Income | — | — |
| Purchases, Issues, Sales, and Settlements | | |
| Purchases | — | — |
| Settlements | (1.5) | (0.6) |
| Fair Value at September 30 | \$ 29.5 | \$ 10.9 |

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Notes to Consolidated Financial Statements (unaudited) (continued)

| | | |
|---|--------|--------|
| Nine Months Ended September 30, | 2016 | 2015 |
| Fair Value at January 1 | \$10.8 | \$— |
| Total (Gains) Losses: | | |
| Included in Earnings ⁽¹⁾ | 6.9 | 0.2 |
| Included in Other Comprehensive Income | — | — |
| Purchases, Issues, Sales, and Settlements | | |
| Purchases | 14.9 | 11.3 |
| Settlements | (3.1) | (0.6) |
| Fair Value at September 30 | \$29.5 | \$10.9 |

⁽¹⁾ (Gains) losses are recorded in other operating income (expense) in the consolidated statements of income.

During the nine months ended September 30, 2016 and 2015, there were no transfers into or out of Level 3 assets or liabilities.

Carrying values of assets and liabilities that are not measured at fair value on a recurring basis may be adjusted to fair value in periods subsequent to their initial recognition, for example, to record an impairment of an asset. GAAP requires entities to disclose separately these subsequent fair value measurements and to classify them under the fair value hierarchy.

Assets measured at fair value on a nonrecurring basis at September 30, 2016 and 2015, all of which were categorized as Level 3 under the fair value hierarchy, were comprised of impaired loans whose values were based on real estate and other available collateral, and of other real estate owned (OREO) properties. Fair values of real-estate loan collateral were estimated using a market approach typically supported by third-party valuations and property-specific fees and taxes, and were subject to adjustments to reflect management's judgment as to realizable value. Other loan collateral, which typically consists of accounts receivable, inventory and equipment, is valued using a market approach adjusted for asset-specific characteristics and in limited instances third-party valuations are used. OREO assets are carried at the lower of cost or fair value less estimated costs to sell, with fair value typically based on third-party appraisals.

Collateral-based impaired loans and OREO assets that have been adjusted to fair value totaled \$6.7 million and \$1.8 million, respectively, at September 30, 2016, and \$10.9 million and \$0.3 million, respectively, at September 30, 2015. Assets measured at fair value on a nonrecurring basis reflect management's judgment as to realizable value.

The following table provides the fair value of, and the valuation technique, significant unobservable inputs and quantitative information used to develop the significant unobservable inputs for, Northern Trust's Level 3 assets that were measured at fair value on a nonrecurring basis as of September 30, 2016 and December 31, 2015.

Table 34: Level 3 Nonrecurring Basis Significant Unobservable Inputs
September 30, 2016

| Financial Instrument | Fair Value | Valuation Technique | Unobservable Input | Range of Discounts Applied |
|----------------------|---------------|---------------------|--------------------------------------|----------------------------|
| Loans | \$6.7 million | Market Approach | Discount to reflect realizable value | 15.0% - 25.0% |
| OREO | \$1.8 million | Market Approach | Discount to reflect realizable value | 15.0% - 20.0% |

December 31, 2015

| Financial Instrument | Fair Value | Valuation Technique | Unobservable Input | Range of Discounts Applied |
|----------------------|----------------|---------------------|--------------------------------------|----------------------------|
| Loans | \$10.4 million | Market Approach | Discount to reflect realizable value | 15.0% - 25.0% |
| OREO | \$3.6 million | Market Approach | Discount to reflect realizable value | 15.0% - 20.0% |

Fair Value of Financial Instruments. GAAP requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate fair value. It excludes from this requirement nonfinancial assets and liabilities, as well as a wide range of franchise, relationship and intangible values that add value to Northern Trust. Accordingly,

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Notes to Consolidated Financial Statements (unaudited) (continued)

the required fair value disclosures provide only a partial estimate of the fair value of Northern Trust. Financial instruments recorded at fair value in Northern Trust's consolidated balance sheets are discussed above. The following methods and assumptions were used in estimating the fair values of financial instruments that are not carried at fair value.

Held to Maturity Securities. The fair values of held to maturity securities, excluding U.S. treasury securities, were obtained from external pricing vendors, or in limited cases internally, using widely accepted models which are based on an income approach (discounted cash flow) that incorporates current market yield curves. The fair values of U.S. treasury securities were determined using quoted, active market prices for identical securities.

Loans (excluding lease receivables). The fair value of the loan portfolio was estimated using an income approach (discounted cash flow) that incorporates current market rates offered by Northern Trust as of the date of the consolidated financial statements. The fair values of all loans were adjusted to reflect current assessments of loan collectability. Loans held for sale are recorded at the lower of cost or fair value.

Federal Reserve and Federal Home Loan Bank Stock. The fair values of Federal Reserve and Federal Home Loan Bank stock are equal to their carrying values which represent redemption value.

Community Development Investments. The fair values of these instruments were estimated using an income approach (discounted cash flow) that incorporates current market rates.

Employee Benefit and Deferred Compensation. These assets include U.S. Treasury securities and investments in mutual and collective trust funds held to fund certain supplemental employee benefit obligations and deferred compensation plans. Fair values of U.S. Treasury securities were determined using quoted, active market prices for identical securities. The fair values of investments in mutual and collective trust funds were valued at the funds' net asset values based on a market approach.

Savings Certificates and Other Time Deposits. The fair values of these instruments were estimated using an income approach (discounted cash flow) that incorporates market interest rates currently offered by Northern Trust for deposits with similar maturities.

Senior Notes, Subordinated Debt, and Floating Rate Capital Debt. Fair values were determined using a market approach based on quoted market prices, when available. If quoted market prices were not available, fair values were based on quoted market prices for comparable instruments.

Federal Home Loan Bank Borrowings. The fair values of these instruments were estimated using an income approach (discounted cash flow) that incorporates market interest rates available to Northern Trust.

Loan Commitments. The fair values of loan commitments represent the estimated costs to terminate or otherwise settle the obligations with a third party adjusted for any related allowance for credit losses.

Standby Letters of Credit. The fair values of standby letters of credit are measured as the amount of unamortized fees on these instruments, inclusive of the related allowance for credit losses. Fees are determined by applying basis points to the principal amounts of the letters of credit.

Financial Instruments Valued at Carrying Value. Due to their short maturity, the carrying values of certain financial instruments approximated their fair values. These financial instruments include: cash and due from banks; federal funds sold and securities purchased under agreements to resell; interest-bearing deposits with banks; Federal Reserve and other central bank deposits; client security settlement receivables; non-U.S. offices interest-bearing deposits; federal funds purchased; securities sold under agreements to repurchase; and other borrowings (includes term federal funds purchased and other short-term borrowings). The fair values of demand, noninterest-bearing, savings, and money market deposits represent the amounts payable on demand as of the reporting date, although such deposits are typically priced at a premium in banking industry consolidations.

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following tables summarize the fair values of all financial instruments.

Table 35: Fair Value of Financial Instruments

| (In Millions) | September 30, 2016 | | | | |
|---|--------------------|------------------|--------------------|----------|----------|
| | Book Value | Total Fair Value | Fair Value Level 1 | Level 2 | Level 3 |
| Assets | | | | | |
| Cash and Due from Banks | \$4,892.7 | \$4,892.7 | \$4,892.7 | \$— | \$— |
| Federal Reserve and Other Central Bank Deposits | 22,208.7 | 22,208.7 | — | 22,208.7 | — |
| Interest-Bearing Deposits with Banks | 5,855.8 | 5,855.8 | — | 5,855.8 | — |
| Federal Funds Sold and Resell Agreements | 2,066.0 | 2,066.0 | — | 2,066.0 | — |
| Securities | | | | | |
| Available for Sale (Note) | 35,973.6 | 35,973.6 | 7,663.9 | 28,303.9 | 9.8 |
| Held to Maturity | 8,716.0 | 8,733.1 | 8.0 | 8,725.1 | — |
| Trading Account | 0.8 | 0.8 | — | 0.8 | — |
| Loans (excluding Leases) | | | | | |
| Held for Investment | 32,924.7 | 33,229.9 | — | — | 33,229.9 |
| Held for Sale | 1.2 | 1.2 | — | — | 1.2 |
| Client Security Settlement Receivables | 1,984.5 | 1,984.5 | — | 1,984.5 | — |
| Other Assets | | | | | |
| Federal Reserve and Federal Home Loan Bank Stock | 158.1 | 158.1 | — | 158.1 | — |
| Community Development Investments | 195.6 | 202.1 | — | 202.1 | — |
| Employee Benefit and Deferred Compensation | 167.9 | 174.3 | 118.6 | 55.7 | — |
| Liabilities | | | | | |
| Deposits | | | | | |
| Demand, Noninterest-Bearing, Savings and Money Market | \$43,939.3 | \$43,939.3 | \$43,939.3 | \$— | \$— |
| Savings Certificates and Other Time | 1,507.7 | 1,513.9 | — | 1,513.9 | — |
| Non U.S. Offices Interest-Bearing | 54,024.3 | 54,024.3 | — | 54,024.3 | — |
| Federal Funds Purchased | 378.5 | 378.5 | — | 378.5 | — |
| Securities Sold under Agreements to Repurchase | 301.8 | 301.8 | — | 301.8 | — |
| Other Borrowings | 4,002.4 | 4,001.6 | — | 4,001.6 | — |
| Senior Notes | 1,496.4 | 1,584.6 | — | 1,584.6 | — |
| Long Term Debt (excluding Leases) | | | | | |
| Subordinated Debt | 1,375.4 | 1,365.6 | — | 1,365.6 | — |
| Floating Rate Capital Debt | 277.4 | 239.2 | — | 239.2 | — |
| Other Liabilities | | | | | |
| Standby Letters of Credit | 39.1 | 39.1 | — | — | 39.1 |
| Loan Commitments | 45.1 | 45.1 | — | — | 45.1 |
| Derivative Instruments | | | | | |
| Asset/Liability Management | | | | | |
| Foreign Exchange Contracts | | | | | |
| Assets | \$97.2 | \$97.2 | \$— | \$97.2 | \$— |
| Liabilities | 45.1 | 45.2 | — | 45.2 | — |
| Interest Rate Contracts | | | | | |
| Assets | 153.6 | 153.6 | — | 153.6 | — |
| Liabilities | 43.3 | 43.3 | — | 43.3 | — |
| Other Financial Derivatives | | | | | |
| Liabilities ⁽¹⁾ | 29.5 | 29.5 | — | — | 29.5 |

Client-Related and Trading
Foreign Exchange Contracts

| | | | | |
|-------------|---------|---------|---|----------|
| Assets | 2,231.2 | 2,231.2 | — | 2,231.2— |
| Liabilities | 2,191.5 | 2,191.5 | — | 2,191.5— |

Interest Rate Contracts

| | | | | |
|-------------|-------|-------|---|---------|
| Assets | 183.8 | 183.8 | — | 183.8 — |
| Liabilities | 181.8 | 181.8 | — | 181.8 — |

Note: Refer to the table located on page 40 for the disaggregation of available for sale securities.

⁽¹⁾ This line consists of swaps related to the sale of certain Visa Class B common shares.

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Notes to Consolidated Financial Statements (unaudited) (continued)

| (In Millions) | December 31, 2015 | | | | |
|---|-------------------|------------------|--------------------|----------|----------|
| | Book Value | Total Fair Value | Fair Value Level 1 | Level 2 | Level 3 |
| Assets | | | | | |
| Cash and Due from Banks | \$6,418.5 | \$6,418.5 | \$6,418.5 | \$ — | \$ — |
| Federal Reserve and Other Central Bank Deposits | 23,695.5 | 23,695.5 | — | 23,695.5 | — |
| Interest-Bearing Deposits with Banks | 6,872.2 | 6,872.2 | — | 6,872.2 | — |
| Federal Funds Sold and Resell Agreements | 1,614.2 | 1,614.2 | — | 1,614.2 | — |
| Securities | | | | | |
| Available for Sale (Note) | 32,317.9 | 32,317.9 | 6,178.3 | 26,122.5 | 17.1 |
| Held to Maturity | 5,248.3 | 5,227.5 | 26.0 | 5,201.5 | — |
| Trading Account | 1.2 | 1.2 | — | 1.2 | — |
| Loans (excluding Leases) | | | | | |
| Held for Investment | 32,432.7 | 32,596.5 | — | — | 32,596.5 |
| Held for Sale | 12.0 | 12.0 | — | — | 12.0 |
| Client Security Settlement Receivables | 2,157.0 | 2,157.0 | — | 2,157.0 | — |
| Other Assets | | | | | |
| Federal Reserve and Federal Home Loan Bank Stock | 253.1 | 253.1 | — | 253.1 | — |
| Community Development Investments | 173.5 | 177.1 | — | 177.1 | — |
| Employee Benefit and Deferred Compensation | 155.3 | 153.4 | 104.2 | 49.2 | — |
| Liabilities | | | | | |
| Deposits | | | | | |
| Demand, Noninterest-Bearing, Savings and Money Market | \$45,191.3 | \$45,191.3 | \$45,191.3 | \$ — | \$ — |
| Savings Certificates and Other Time | 1,455.8 | 1,463.5 | — | 1,463.5 | — |
| Non U.S. Offices Interest-Bearing | 50,221.8 | 50,221.8 | — | 50,221.8 | — |
| Federal Funds Purchased | 351.5 | 351.5 | — | 351.5 | — |
| Securities Sold under Agreements to Repurchase | 546.6 | 546.6 | — | 546.6 | — |
| Other Borrowings | 4,055.1 | 4,055.7 | — | 4,055.7 | — |
| Senior Notes | 1,497.4 | 1,531.8 | — | 1,531.8 | — |
| Long Term Debt (excluding Leases) | | | | | |
| Subordinated Debt | 1,341.6 | 1,332.2 | — | 1,332.2 | — |
| Floating Rate Capital Debt | 277.3 | 236.6 | — | 236.6 | — |
| Other Liabilities | | | | | |
| Standby Letters of Credit | 46.6 | 46.6 | — | — | 46.6 |
| Loan Commitments | 48.9 | 48.9 | — | — | 48.9 |
| Derivative Instruments | | | | | |
| Asset/Liability Management | | | | | |
| Foreign Exchange Contracts | | | | | |
| Assets | | | | | |
| | \$81.6 | \$81.6 | \$— | \$ 81.6 | \$ — |
| Liabilities | | | | | |
| | 19.0 | 19.0 | — | 19.0 | — |
| Interest Rate Contracts | | | | | |
| Assets | | | | | |
| | 117.4 | 117.4 | — | 117.4 | — |
| Liabilities | | | | | |
| | 22.7 | 22.7 | — | 22.7 | — |
| Other Financial Derivatives | | | | | |
| Liabilities ⁽¹⁾ | | | | | |
| | 10.9 | 10.9 | — | 0.1 | 10.8 |
| Client-Related and Trading | | | | | |
| Foreign Exchange Contracts | | | | | |

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| | | | | | |
|-------------------------|---------|---------|---|---------|---|
| Assets | 2,541.8 | 2,541.8 | — | 2,541.8 | — |
| Liabilities | 2,500.4 | 2,500.4 | — | 2,500.4 | — |
| Interest Rate Contracts | | | | | |
| Assets | 111.1 | 111.1 | — | 111.1 | — |
| Liabilities | 108.5 | 108.5 | — | 108.5 | — |

Note: Refer to the table located on page 41 for the disaggregation of available for sale securities.

(1) This line consists of a swap related to the sale of certain Visa Class B common shares and total return swaps.

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Notes to Consolidated Financial Statements (unaudited) (continued)

4. Securities — The following tables provide the amortized cost and fair values of securities at September 30, 2016 and December 31, 2015.

Table 36: Reconciliation of Amortized Cost to Fair Value of Securities Available for Sale

| Securities Available for Sale | September 30, 2016 | | | |
|--|--------------------|------------------------|---------|------------|
| | Amortized Cost | Gross Unrealized Gains | Losses | Fair Value |
| (In Millions) | | | | |
| U.S. Government | \$7,610.1 | \$54.7 | \$0.9 | \$7,663.9 |
| Obligations of States and Political Subdivisions | 776.4 | 0.5 | 2.1 | 774.8 |
| Government Sponsored Agency | 17,978.4 | 68.9 | 22.9 | 18,024.4 |
| Non-U.S. Government | 419.9 | 0.2 | — | 420.1 |
| Corporate Debt | 3,912.6 | 8.7 | 12.9 | 3,908.4 |
| Covered Bonds | 1,243.4 | 2.1 | 1.0 | 1,244.5 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 1,169.6 | 2.1 | 1.7 | 1,170.0 |
| Other Asset-Backed | 2,248.9 | 5.4 | 0.2 | 2,254.1 |
| Auction Rate | 6.1 | — | 0.3 | 5.8 |
| Commercial Mortgage-Backed | 447.5 | 1.3 | 0.1 | 448.7 |
| Other | 58.9 | — | — | 58.9 |
| Total | \$35,871.8 | \$143.9 | \$42.1 | \$35,973.6 |
| Securities Available for Sale | December 31, 2015 | | | |
| | Amortized Cost | Gross Unrealized Gains | Losses | Fair Value |
| (In Millions) | | | | |
| U.S. Government | \$6,180.4 | \$3.4 | \$5.5 | \$6,178.3 |
| Obligations of States and Political Subdivisions | 36.4 | 0.1 | 0.1 | 36.4 |
| Government Sponsored Agency | 16,370.5 | 42.8 | 46.5 | 16,366.8 |
| Non-U.S. Government | 309.5 | 0.1 | 0.1 | 309.5 |
| Corporate Debt | 3,744.4 | 0.9 | 33.1 | 3,712.2 |
| Covered Bonds | 1,873.3 | 1.8 | 4.9 | 1,870.2 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 860.9 | 0.5 | 2.0 | 859.4 |
| Other Asset-Backed | 2,504.2 | 0.1 | 4.2 | 2,500.1 |
| Auction Rate | 16.7 | 0.5 | 0.1 | 17.1 |
| Commercial Mortgage-Backed | 378.1 | — | 3.7 | 374.4 |
| Other | 93.4 | 0.1 | — | 93.5 |
| Total | \$32,367.8 | \$50.3 | \$100.2 | \$32,317.9 |

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Notes to Consolidated Financial Statements (unaudited) (continued)

Table 37: Reconciliation of Amortized Cost to Fair Value of Securities Held to Maturity

| Securities Held to Maturity (In Millions) | September 30, 2016 | | | |
|--|--------------------|------------------------------|--------|---------------|
| | Amortized Cost | Gross Unrealized Gains | Losses | Fair Value |
| U.S Government | \$8.0 | \$— | \$— | \$8.0 |
| Obligations of States and Political Subdivisions | 76.6 | 3.7 | — | 80.3 |
| Government Sponsored Agency | 8.1 | 0.6 | — | 8.7 |
| Corporate Debt | 149.3 | 0.4 | — | 149.7 |
| Covered Bonds | 1,860.7 | 16.9 | 1.1 | 1,876.5 |
| Non-U.S. Government | 3,468.4 | 13.5 | 0.1 | 3,481.8 |
| Certificates of Deposit | 750.4 | 0.1 | 0.1 | 750.4 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 2,282.9 | 13.8 | 0.2 | 2,296.5 |
| Other | 111.6 | 0.1 | 30.5 | 81.2 |
| Total | \$8,716.0 | \$49.1 | \$32.0 | \$8,733.1 |
| Securities Held to Maturity (In Millions) | December 31, 2015 | | | |
| | Amortized Cost | Gross Unrealized Gains | Losses | Fair Value |
| U.S Government | \$26.0 | \$— | \$— | \$26.0 |
| Obligations of States and Political Subdivisions | 89.2 | 5.2 | — | 94.4 |
| Government Sponsored Agency | 9.9 | 0.7 | — | 10.6 |
| Covered Bonds | 892.4 | 0.4 | 1.9 | 890.9 |
| Non-U.S. Government | 1,118.0 | 4.8 | 0.5 | 1,122.3 |
| Certificates of Deposit | 691.6 | 0.1 | 0.1 | 691.6 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 2,326.2 | 8.3 | 0.9 | 2,333.6 |
| Other | 95.0 | — | 36.9 | 58.1 |
| Total | \$5,248.3 | \$19.5 | \$40.3 | \$5,227.5 |

Securities held to maturity consist of debt securities that management intends to, and Northern Trust has the ability to, hold until maturity.

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following table provides the remaining maturity of securities as of September 30, 2016.

Table 38: Remaining Maturity of Securities Available for Sale and Held to Maturity

| (In Millions) | September 30, 2016 | |
|--|-----------------------|---------------|
| | Amortized Cost | Fair Value |
| Available for Sale | | |
| Due in One Year or Less | \$9,294.5 | \$9,313.6 |
| Due After One Year Through Five Years | 20,249.7 | 20,328.0 |
| Due After Five Years Through Ten Years | 5,450.1 | 5,456.2 |
| Due After Ten Years | 877.5 | 875.8 |
| Total | 35,871.8 | 35,973.6 |
| Held to Maturity | | |
| Due in One Year or Less | 3,722.5 | 3,727.8 |
| Due After One Year Through Five Years | 4,863.2 | 4,901.5 |
| Due After Five Years Through Ten Years | 71.8 | 69.7 |
| Due After Ten Years | 58.5 | 34.1 |
| Total | \$8,716.0 | \$8,733.1 |

Note: Mortgage-backed and asset-backed securities are included in the above table taking into account anticipated future prepayments.

Investment Security Gains / Losses. Net investment security gains of \$0.2 million were recognized in the three months ended September 30, 2016. There were no net investment security gains or losses recognized in the three months ended September 30, 2015. Gross proceeds from the sale of securities during the three months ended September 30, 2016 and 2015 were \$217.2 million and \$3.8 million, respectively.

There were \$1.9 million of net investment security losses recognized in the nine months ended September 30, 2016, which include \$2.4 million of charges related to the other-than-temporary impairment (OTTI) of certain Community Reinvestment Act (CRA) eligible held to maturity securities. Net investment security losses of \$0.3 million were recognized in the nine months ended September 30, 2015. For the nine months ended September 30, 2016, proceeds of \$740.8 million were received from the sale of securities, resulting in gross realized gains of \$0.5 million. For the nine months ended September 30, 2015, proceeds of \$110.3 million were received from the sale of securities, resulting in gross realized gains and losses of \$0.1 million and \$0.4 million, respectively.

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Notes to Consolidated Financial Statements (unaudited) (continued)

Securities with Unrealized Losses. The following tables provide information regarding securities that had been in a continuous unrealized loss position for less than twelve months and for twelve months or longer as of September 30, 2016 and December 31, 2015.

Table 39: Securities with Unrealized Losses

| Securities with Unrealized Losses as of September 30, 2016 (In Millions) | Less than 12 Months | | 12 Months or Longer | | Total | |
|--|------------------------|----------------------|------------------------|----------------------|---------------|----------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. Government | \$1,101.6 | \$ 0.9 | \$— | \$ — | \$1,101.6 | \$ 0.9 |
| Obligations of States and Political Subdivisions | 631.8 | 2.1 | — | — | 631.8 | 2.1 |
| Government Sponsored Agency | 4,437.8 | 12.8 | 2,615.3 | 10.1 | 7,053.1 | 22.9 |
| Non-U.S. Government | 1,102.2 | 0.1 | — | — | 1,102.2 | 0.1 |
| Corporate Debt | 755.2 | 1.5 | 1,118.8 | 11.4 | 1,874.0 | 12.9 |
| Covered Bonds | 280.4 | 1.0 | 331.5 | 1.1 | 611.9 | 2.1 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 570.3 | 0.8 | 248.9 | 1.1 | 819.2 | 1.9 |
| Other Asset-Backed | — | — | 93.2 | 0.2 | 93.2 | 0.2 |
| Certificates of Deposit | 345.8 | 0.1 | — | — | 345.8 | 0.1 |
| Auction Rate | — | — | 5.3 | 0.3 | 5.3 | 0.3 |
| Commercial Mortgage-Backed | 30.8 | 0.1 | — | — | 30.8 | 0.1 |
| Other | 24.1 | 7.4 | 71.3 | 23.1 | 95.4 | 30.5 |
| Total | \$9,280.0 | \$ 26.8 | \$4,484.3 | \$ 47.3 | \$13,764.3 | \$ 74.1 |
| Securities with Unrealized Losses as of December 31, 2015 (In Millions) | Less than 12 Months | | 12 Months or Longer | | Total | |
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| U.S. Government | \$3,888.0 | \$ 5.5 | \$— | \$ — | \$3,888.0 | \$ 5.5 |
| Obligations of States and Political Subdivisions | 15.1 | 0.1 | — | — | 15.1 | 0.1 |
| Government Sponsored Agency | 9,208.5 | 38.7 | 1,213.6 | 7.8 | 10,422.1 | 46.5 |
| Non-U.S. Government | 314.3 | 0.6 | — | — | 314.3 | 0.6 |
| Corporate Debt | 2,067.6 | 10.3 | 1,057.1 | 22.8 | 3,124.7 | 33.1 |
| Covered Bonds | 1,598.4 | 6.7 | 10.0 | 0.1 | 1,608.4 | 6.8 |
| Sub-Sovereign, Supranational and Non-U.S. Agency Bonds | 1,132.9 | 2.3 | 109.3 | 0.6 | 1,242.2 | 2.9 |
| Other Asset-Backed | 2,122.7 | 4.0 | 170.6 | 0.2 | 2,293.3 | 4.2 |
| Certificates of Deposit | 180.3 | 0.1 | — | — | 180.3 | 0.1 |
| Auction Rate | — | — | 6.4 | 0.1 | 6.4 | 0.1 |
| Commercial Mortgage-Backed | 374.4 | 3.7 | — | — | 374.4 | 3.7 |
| Other | 28.7 | 13.3 | 50.7 | 23.6 | 79.4 | 36.9 |
| Total | \$20,930.9 | \$ 85.3 | \$2,617.7 | \$ 55.2 | \$23,548.6 | \$ 140.5 |

As of September 30, 2016, 762 securities with a combined fair value of \$13.8 billion were in an unrealized loss position, with their unrealized losses totaling \$74.1 million. Unrealized losses of \$22.9 million related to government sponsored agency securities were primarily attributable to higher market interest rates since purchase. Unrealized losses of \$12.9 million within corporate debt securities primarily reflected higher market rates and wider credit spreads since purchase; 31% of the corporate debt portfolio is backed by guarantees provided by U.S. and non-U.S. governmental entities.

The majority of the \$30.5 million of unrealized losses in securities classified as “other” at September 30, 2016, related to securities primarily purchased at a premium or par by Northern Trust for compliance with the CRA. Unrealized losses

on these CRA-related securities were attributable to yields that were below market rates for the purpose of supporting institutions and programs that benefit low- to moderate- income communities within Northern Trust's market area. Unrealized losses of \$0.3 million related to

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auction rate securities primarily reflected reduced market liquidity as a majority of auctions continued to fail, preventing holders from liquidating their investments at par. The remaining unrealized losses on Northern Trust's securities portfolio as of September 30, 2016, were attributable to changes in overall market interest rates, increased credit spreads or reduced market liquidity. As of September 30, 2016, Northern Trust did not intend to sell any investment in an unrealized loss position and it was not more likely than not that Northern Trust would be required to sell any such investment before the recovery of its amortized cost basis, which may be maturity.

Security impairment reviews are conducted quarterly to identify and evaluate securities that have indications of possible OTTI. A determination as to whether a security's decline in market value is other-than-temporary takes into consideration numerous factors and the relative significance of any single factor can vary by security. Factors Northern Trust considers in determining whether impairment is other-than-temporary include, but are not limited to: the length of time the security has been impaired; the severity of the impairment; the cause of the impairment and the financial condition and near-term prospects of the issuer; activity in the market of the issuer, which may indicate adverse credit conditions; Northern Trust's intent regarding the sale of the security as of the balance sheet date; and the likelihood that it will not be required to sell the security for a period of time sufficient to allow for the recovery of the security's amortized cost basis. For each security meeting the requirements of Northern Trust's internal screening process, an extensive review is conducted to determine if OTTI has occurred.

While all securities are considered, the process for identifying credit impairment within CRA-eligible mortgage-backed securities incorporates an expected loss approach using discounted cash flows on the underlying collateral pools. To evaluate whether an unrealized loss on CRA-eligible mortgage-backed securities is other-than-temporary, a calculation of the security's present value is made using current pool data, the current delinquency pipeline, default rates and loan loss severities based on the historical performance of the mortgage pools, and Northern Trust's outlook for the housing market and the overall economy. If the present value of the collateral pools was found to be less than the current amortized cost of the security, a credit-related OTTI loss would be recorded in earnings equal to the difference between the two amounts.

Impairments of CRA-eligible mortgage-backed securities are influenced by a number of factors, including but not limited to, U.S. economic and housing market performance, pool credit enhancement level, year of origination and estimated credit quality of the collateral. The factors used in estimating losses related to CRA-eligible mortgage-backed securities vary by vintage of loan origination and collateral quality. There were no OTTI losses recognized during the three months ended September 30, 2016. There were \$2.4 million of OTTI losses recognized in the nine months ended September 30, 2016 related to CRA-eligible mortgage-backed securities. There were no OTTI losses recognized during the three and nine months ended September 30, 2015.

Credit Losses on Debt Securities. The table below provides the cumulative credit-related losses recognized in earnings on debt securities other-than-temporarily impaired.

Table 40: Cumulative Credit-Related Losses on Securities

| | Three Months Ended September 30, 2016 | | Nine Months Ended September 30, 2015 | |
|--|--|-------|---|-------|
| (In Millions) | 2016 | 2015 | 2016 | 2015 |
| Cumulative Credit-Related Losses on Securities Held — Beginning of Period | \$7.6 | \$5.2 | \$5.2 | \$5.2 |
| Plus: Losses on Newly Identified Impairments | — | — | 0.3 | — |
| Additional Losses on Previously Identified Impairments | — | — | 2.1 | — |
| Less: Current and Prior Period Losses on Securities Sold During the Period | — | — | — | — |
| Cumulative Credit-Related Losses on Securities Held — End of Period | \$7.6 | \$5.2 | \$7.6 | \$5.2 |

5. Securities Sold Under Agreements to Repurchase — Securities sold under agreements to repurchase are accounted for as collateralized financings and recorded at the amounts at which the securities were sold plus accrued interest. To minimize any potential credit risk associated with these transactions, the fair value of the securities sold is monitored,

limits are set on exposure with counterparties, and the financial condition of counterparties is regularly assessed. Securities sold under agreements to repurchase are held by the counterparty until the repurchase.

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The following table provides information regarding repurchase agreements that are accounted for as secured borrowings as of September 30, 2016.

Table 41: Repurchase Agreements Accounted for as Secured Borrowings

| (In Millions) | September 30, 2016 Remaining Contractual Maturity of the Agreements Overnight and Continuous |
|---|---|
| Repurchase Agreements | |
| U.S. Treasury and Agency Securities | \$ 301.8 |
| Total Borrowings | \$ 301.8 |
| Gross Amount of Recognized Liabilities for Repurchase Agreements in Note 21 | \$ 301.8 |
| Amounts related to agreements not included in Note 21 | \$ — |

6. Loans and Leases — Amounts outstanding for loans and leases, by segment and class, are shown below.

Table 42: Loans and Leases

| (In Millions) | September 30, 2016 | December 31, 2015 |
|--|-----------------------|----------------------|
| Commercial | | |
| Commercial and Institutional | \$ 9,422.5 | \$ 9,431.5 |
| Commercial Real Estate | 4,039.2 | 3,848.8 |
| Lease Financing, net | 306.5 | 544.4 |
| Non-U.S. | 1,404.6 | 1,137.7 |
| Other | 405.1 | 194.1 |
| Total Commercial | 15,577.9 | 15,156.5 |
| Personal | | |
| Residential Real Estate | 7,994.3 | 8,850.7 |
| Private Client | 9,799.6 | 9,136.4 |
| Other | 51.2 | 37.3 |
| Total Personal | 17,845.1 | 18,024.4 |
| Total Loans and Leases | 33,423.0 | 33,180.9 |
| Allowance for Credit Losses Assigned to Loans and Leases | (191.0) | (193.8) |
| Net Loans and Leases | \$ 33,232.0 | \$ 32,987.1 |

Residential real estate loans consist of traditional first lien mortgages and equity credit lines that generally require a loan-to-collateral value of no more than 65% to 75% at inception. Northern Trust's equity credit line products generally have draw periods of up to 10 years and a balloon payment of any outstanding balance is due at maturity. Payments are interest only with variable interest rates. Northern Trust does not offer equity credit lines that include an option to convert the outstanding balance to an amortizing payment loan. As of September 30, 2016 and December 31, 2015, equity credit lines totaled \$1.3 billion and \$1.5 billion, respectively, and equity credit lines for which first liens were held by Northern Trust represented 90% and 89% of the total equity credit lines as of September 30, 2016 and December 31, 2015, respectively.

Included within the non-U.S., commercial-other and personal-other classes are short-duration advances primarily related to the processing of custodied client investments that totaled \$1.2 billion at September 30, 2016, and \$719.5 million at December 31, 2015. Demand deposits reclassified as loan balances totaled \$31.6 million and \$75.4 million at September 30, 2016 and December 31, 2015, respectively. Loans and leases classified as held for sale totaled \$1.2 million and \$53.0 million at September 30, 2016, respectively, and totaled \$12.0 million and \$112.3 million, at December 31, 2015, respectively, primarily related to the decision to exit a non-strategic loan and lease portfolio. Credit Quality Indicators. Credit quality indicators are statistics, measurements or other metrics that provide information regarding the relative credit risk of loans and leases. Northern Trust utilizes a variety of credit quality

indicators to assess the credit risk of loans and leases at the segment, class and individual credit exposure levels.

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As part of its credit process, Northern Trust utilizes an internal borrower risk rating system to support identification, approval and monitoring of credit risk. Borrower risk ratings are used in credit underwriting, management reporting and the calculation of credit loss allowances and economic capital.

Risk ratings are used for ranking the credit risk of borrowers and the probability of their default. Each borrower is rated using one of a number of ratings models or other subjective assessment methodologies, which consider both quantitative and qualitative factors. The ratings models vary among classes of loans and leases in order to capture the unique risk characteristics inherent within each particular type of credit exposure. Provided below are the more significant performance indicator attributes considered within Northern Trust's borrower rating models, by loan and lease class.

Commercial and Institutional: leverage, profit margin, liquidity, asset size and capital levels;

Commercial Real Estate: debt service coverage, loan-to-value ratio, leasing status and guarantor support;

Lease Financing and Commercial-Other: leverage, profit margin, liquidity, asset size and capital levels;

Non-U.S.: leverage, profit margin, liquidity, return on assets and capital levels;

Residential Real Estate: payment history, credit bureau scores and loan-to-value ratio;

Private Client: cash-flow-to-debt and net worth ratios, leverage and liquidity; and

Personal-Other: cash-flow-to-debt and net worth ratios.

While the criteria vary by model, the objective is for the borrower ratings to be consistent in both the measurement and ranking of risk. Each model is calibrated to a master rating scale to support this consistency. Ratings for borrowers not in default range from "1" for the strongest credits to "7" for the weakest non-defaulted credits. Ratings of "8" or "9" are used for defaulted borrowers. Borrower risk ratings are monitored and are revised when events or circumstances indicate a change is required. Risk ratings are validated at least annually.

Loan and lease segment and class balances as of September 30, 2016 and December 31, 2015 are provided below, segregated by borrower ratings into "1 to 3," "4 to 5" and "6 to 9" (watch list), categories.

Table 43: Borrower Ratings

| (In Millions) | September 30, 2016 | | | | December 31, 2015 | | | |
|-------------------------------|--------------------|--------------------|------------------------------------|-------------------|--------------------|--------------------|------------------------------------|-------------------|
| | 1 to 3 Category | 4 to 5 Category | 6 to 9 Category (Watch List) | Total | 1 to 3 Category | 4 to 5 Category | 6 to 9 Category (Watch List) | Total |
| Commercial | | | | | | | | |
| Commercial and Institutional | \$6,408.2 | \$2,866.7 | \$ 147.6 | \$9,422.5 | \$6,360.6 | \$2,897.2 | \$ 173.7 | \$9,431.5 |
| Commercial Real Estate | 2,013.0 | 1,984.0 | 42.2 | 4,039.2 | 1,822.6 | 1,992.7 | 33.5 | 3,848.8 |
| Lease Financing, net | 227.0 | 79.5 | — | 306.5 | 377.0 | 133.1 | 34.3 | 544.4 |
| Non-U.S. | 300.0 | 1,090.1 | 14.5 | 1,404.6 | 313.8 | 823.3 | 0.6 | 1,137.7 |
| Other | 194.9 | 210.2 | — | 405.1 | 94.9 | 99.2 | — | 194.1 |
| Total Commercial | 9,143.1 | 6,230.5 | 204.3 | 15,577.9 | 8,968.9 | 5,945.5 | 242.1 | 15,156.5 |
| Personal | | | | | | | | |
| Residential Real Estate | 2,684.6 | 5,009.4 | 300.3 | 7,994.3 | 3,014.9 | 5,516.7 | 319.1 | 8,850.7 |
| Private Client | 6,314.2 | 3,459.5 | 25.9 | 9,799.6 | 5,908.3 | 3,207.1 | 21.0 | 9,136.4 |
| Other | 24.7 | 26.5 | — | 51.2 | 18.3 | 19.0 | — | 37.3 |
| Total Personal | 9,023.5 | 8,495.4 | 326.2 | 17,845.1 | 8,941.5 | 8,742.8 | 340.1 | 18,024.4 |
| Total Loans and Leases | \$18,166.6 | \$14,725.9 | \$ 530.5 | \$33,423.0 | \$17,910.4 | \$14,688.3 | \$ 582.2 | \$33,180.9 |

Loans and leases in the "1 to 3" category are expected to exhibit minimal to modest probabilities of default and are characterized by borrowers having the strongest financial qualities, including above average financial flexibility, cash flows and capital levels. Borrowers assigned these ratings are anticipated to experience very little to moderate financial pressure in adverse down cycle scenarios. As a result of these characteristics, borrowers within this category exhibit a minimal to modest likelihood of loss.

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Notes to Consolidated Financial Statements (unaudited) (continued)

Loans and leases in the “4 to 5” category are expected to exhibit moderate to acceptable probabilities of default and are characterized by borrowers with less financial flexibility than those in the “1 to 3” category. Cash flows and capital levels are generally sufficient to allow for borrowers to meet current requirements, but have reduced cushion in adverse down cycle scenarios. As a result of these characteristics, borrowers within this category exhibit a moderate likelihood of loss.

Loans and leases in the watch list category have elevated credit risk profiles that are monitored through internal watch lists, and consist of credits with borrower ratings of “6 to 9.” These credits, which include all nonperforming credits, are expected to exhibit minimally acceptable probabilities of default, elevated risk of default, or are currently in default. Borrowers associated with these risk profiles that are not currently in default have limited financial flexibility. Cash flows and capital levels range from acceptable to potentially insufficient to meet current requirements, particularly in adverse down cycle scenarios. As a result of these characteristics, borrowers in this category exhibit an elevated likelihood of loss.

Recognition of Income. Interest income on loans is recorded on an accrual basis unless, in the opinion of management, there is a question as to the ability of the debtor to meet the terms of the loan agreement, or interest or principal is more than 90 days contractually past due and the loan is not well-secured and in the process of collection. Loans meeting such criteria are classified as nonperforming and interest income is recorded on a cash basis. At the time a loan is determined to be nonperforming, interest accrued but not collected is reversed against interest income in the current period. Interest collected on nonperforming loans is applied to principal unless, in the opinion of management, collectability of principal is not in doubt. Management’s assessment of the indicators of loan and lease collectability, and its policies relative to the recognition of interest income, including the suspension and subsequent resumption of income recognition, do not meaningfully vary between loan and lease classes. Nonperforming loans are returned to performing status when factors indicating doubtful collectability no longer exist. Factors considered in returning a loan to performing status are consistent across all classes of loans and leases and, in accordance with regulatory guidance, relate primarily to expected payment performance. Loans are eligible to be returned to performing status when: (i) no principal or interest that is due is unpaid and repayment of the remaining contractual principal and interest is expected or (ii) the loan has otherwise become well-secured (possessing realizable value sufficient to discharge the debt, including accrued interest, in full) and is in the process of collection (through action reasonably expected to result in debt repayment or restoration to a current status in the near future). A loan that has not been brought fully current may be restored to performing status provided there has been a sustained period of repayment performance (generally a minimum of six months) by the borrower in accordance with the contractual terms, and Northern Trust is reasonably assured of repayment within a reasonable period of time. Additionally, a loan that has been formally restructured so as to be reasonably assured of repayment and performance according to its modified terms may be returned to accrual status, provided there was a well-documented credit evaluation of the borrower’s financial condition and prospects of repayment under the revised terms and there has been a sustained period of repayment performance (generally a minimum of six months) under the revised terms.

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Past due status is based on how long since the contractual due date a principal or interest payment has been past due. For disclosure purposes, loans that are 29 days past due or less are reported as current. The following tables provide balances and delinquency status of performing and nonperforming loans and leases by segment and class, as well as the total OREO and nonperforming asset balances, as of September 30, 2016 and December 31, 2015.

Table 44: Delinquency Status

September 30, 2016

| (In Millions) | Current | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Performing | Nonperforming | Total Loans and Leases |
|-------------------------------|-------------------|---------------------|---------------------|--------------------------|-------------------|-----------------|----------------------------|
| Commercial | | | | | | | |
| Commercial and Institutional | \$9,338.9 | \$ 16.1 | \$ 1.7 | \$ 4.5 | \$9,361.2 | \$ 61.3 | \$ 9,422.5 |
| Commercial Real Estate | 4,006.3 | 13.5 | 5.5 | 2.1 | 4,027.4 | 11.8 | 4,039.2 |
| Lease Financing, net | 306.5 | — | — | — | 306.5 | — | 306.5 |
| Non-U.S. | 1,403.7 | — | 0.9 | — | 1,404.6 | — | 1,404.6 |
| Other | 405.1 | — | — | — | 405.1 | — | 405.1 |
| Total Commercial | 15,460.5 | 29.6 | 8.1 | 6.6 | 15,504.8 | 73.1 | 15,577.9 |
| Personal | | | | | | | |
| Residential Real Estate | 7,876.0 | 10.7 | 6.3 | 3.3 | 7,896.3 | 98.0 | 7,994.3 |
| Private Client | 9,768.7 | 20.0 | 6.1 | 2.6 | 9,797.4 | 2.2 | 9,799.6 |
| Other | 51.2 | — | — | — | 51.2 | — | 51.2 |
| Total Personal | 17,695.9 | 30.7 | 12.4 | 5.9 | 17,744.9 | 100.2 | 17,845.1 |
| Total Loans and Leases | \$33,156.4 | \$ 60.3 | \$ 20.5 | \$ 12.5 | \$33,249.7 | \$ 173.3 | \$ 33,423.0 |
| | | | | | | 7.7 | |
| | | | | | | | Total Nonperforming Assets |
| | | | | | | \$ 181.0 | |

December 31, 2015

| (In Millions) | Current | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Performing | Nonperforming | Total Loans and Leases |
|-------------------------------|-------------------|---------------------|---------------------|--------------------------|-------------------|-----------------|----------------------------|
| Commercial | | | | | | | |
| Commercial and Institutional | \$9,377.6 | \$ 7.8 | \$ 0.9 | \$ 2.3 | \$9,388.6 | \$ 42.9 | \$ 9,431.5 |
| Commercial Real Estate | 3,823.3 | 2.4 | 4.9 | 1.5 | 3,832.1 | 16.7 | 3,848.8 |
| Lease Financing, net | 544.4 | — | — | — | 544.4 | — | 544.4 |
| Non-U.S. | 1,137.7 | — | — | — | 1,137.7 | — | 1,137.7 |
| Other | 194.1 | — | — | — | 194.1 | — | 194.1 |
| Total Commercial | 15,077.1 | 10.2 | 5.8 | 3.8 | 15,096.9 | 59.6 | 15,156.5 |
| Personal | | | | | | | |
| Residential Real Estate | 8,679.3 | 35.2 | 14.5 | 1.6 | 8,730.6 | 120.1 | 8,850.7 |
| Private Client | 9,104.8 | 17.5 | 12.0 | 1.7 | 9,136.0 | 0.4 | 9,136.4 |
| Other | 37.3 | — | — | — | 37.3 | — | 37.3 |
| Total Personal | 17,821.4 | 52.7 | 26.5 | 3.3 | 17,903.9 | 120.5 | 18,024.4 |
| Total Loans and Leases | \$32,898.5 | \$ 62.9 | \$ 32.3 | \$ 7.1 | \$33,000.8 | \$ 180.1 | \$ 33,180.9 |
| | | | | | | 8.2 | |
| | | | | | | | Total Nonperforming Assets |
| | | | | | | \$ 188.3 | |

Impaired Loans. A loan is considered to be impaired when, based on current information and events, management determines that it is probable that Northern Trust will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are identified through ongoing credit management and risk rating processes, including the formal review of past due and watch list credits. Payment performance and delinquency status are critical factors in identifying impairment for all loans and leases, particularly those within the residential real

estate, private client and personal-other classes. Other key factors considered in identifying impairment of loans and leases within the commercial and institutional, non-U.S., lease financing and commercial-other classes relate to the borrower's ability to perform under the terms of the obligation as measured through the

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assessment of future cash flows, including consideration of collateral value, market value and other factors. A loan is also considered to be impaired if its terms have been modified as a concession resulting from the debtor's financial difficulties, referred to as a troubled debt restructuring (TDR) and discussed in further detail below. Impairment is measured based upon the loan's market price, the present value of expected future cash flows, discounted at the loan's effective interest rate, or the fair value of the collateral if the loan is collateral dependent. If the loan valuation is less than the recorded value of the loan, based on the certainty of loss, either a specific allowance is established or a charge-off is recorded for the difference. Smaller balance (individually less than \$1 million) homogeneous loans are collectively evaluated for impairment and excluded from impaired loan disclosures as allowed under applicable accounting standards. Northern Trust's accounting policies for impaired loans are consistent across all classes of loans and leases.

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The following tables provide information related to impaired loans by segment and class.

Table 45: Information about Impaired Loans as of the Period End

| (In Millions) | As of September 30, 2016 | | | As of December 31, 2015 | | |
|------------------------------------|--------------------------|--------------------------|--------------------|-------------------------|--------------------------|--------------------|
| | Recorded Investment | Unpaid Principal Balance | Specific Allowance | Recorded Investment | Unpaid Principal Balance | Specific Allowance |
| With No Related Specific Allowance | | | | | | |
| Commercial and Institutional | \$46.0 | \$ 48.9 | \$ — | \$27.1 | \$ 30.7 | \$ — |
| Commercial Real Estate | 16.5 | 20.1 | — | 17.2 | 21.2 | — |
| Lease Financing, net | — | — | — | — | — | — |
| Residential Real Estate | 92.7 | 130.4 | — | 99.3 | 140.7 | — |
| Private Client | 2.2 | 2.3 | — | 0.2 | 0.2 | — |
| With a Related Specific Allowance | | | | | | |
| Commercial and Institutional | 12.2 | 15.6 | 7.8 | 9.3 | 11.4 | 1.6 |
| Commercial Real Estate | — | — | — | — | 1.4 | — |
| Lease Financing, net | 0.8 | 0.8 | 0.8 | 2.7 | 2.7 | 1.4 |
| Residential Real Estate | 2.8 | 2.9 | 0.5 | 1.5 | 1.5 | 0.1 |
| Private Client | — | — | — | — | — | — |
| Total | | | | | | |
| Commercial | 75.5 | 85.4 | 8.6 | 56.3 | 67.4 | 3.0 |
| Personal | 97.7 | 135.6 | 0.5 | 101.0 | 142.4 | 0.1 |
| Total | \$173.2 | \$ 221.0 | \$ 9.1 | \$157.3 | \$ 209.8 | \$ 3.1 |

| (In Millions) | Three Months Ended September 30, 2016 | | | | Nine Months Ended September 30, 2015 | | | |
|------------------------------------|---------------------------------------|------------------------------------|-----------------------------|------------------------------------|--------------------------------------|------------------------------------|-----------------------------|------------------------------------|
| | Average Recorded Investment | Average Interest Income Recognized | Average Recorded Investment | Average Interest Income Recognized | Average Recorded Investment | Average Interest Income Recognized | Average Recorded Investment | Average Interest Income Recognized |
| With No Related Specific Allowance | | | | | | | | |
| Commercial and Institutional | \$35.2 | \$ — | \$9.4 | \$ — | \$30.7 | \$ — | \$8.9 | \$ — |
| Commercial Real Estate | 17.5 | 0.2 | 25.1 | — | 17.4 | 0.3 | 35.8 | 0.4 |
| Lease Financing, net | — | — | — | — | 0.6 | 0.1 | 1.1 | 0.1 |
| Residential Real Estate | 92.1 | 0.4 | 154.0 | 0.5 | 96.4 | 1.4 | 157.0 | 1.3 |
| Private Client | 2.3 | — | 0.2 | — | 1.3 | — | 0.4 | — |
| With a Related Specific Allowance | | | | | | | | |
| Commercial and Institutional | 6.7 | — | 6.4 | — | 7.2 | — | 9.0 | — |
| Commercial Real Estate | — | — | 5.1 | — | — | — | 9.1 | — |
| Lease Financing, net | 1.4 | — | 2.8 | — | 1.4 | — | 2.0 | — |
| Residential Real Estate | 1.6 | — | 6.6 | — | 1.5 | — | 5.4 | — |
| Private Client | — | — | 0.2 | — | — | — | 0.6 | — |
| Total | | | | | | | | |
| Commercial | 60.8 | 0.2 | 48.8 | — | 57.3 | 0.4 | 66.0 | 0.5 |
| Personal | 96.0 | 0.4 | 161.0 | 0.5 | 99.2 | 1.4 | 163.4 | 1.3 |
| Total | \$156.8 | \$ 0.6 | \$209.8 | \$ 0.5 | \$156.5 | \$ 1.8 | \$229.4 | \$ 1.8 |

Note: Average recorded investment in impaired loans is calculated as the average of the month-end impaired loan balances for the period.

Interest income that would have been recorded for nonperforming loans in accordance with their original terms was \$2.1 million and \$2.0 million, respectively, for the three months ended September 30, 2016 and 2015, and \$6.3

million and \$4.1 million, respectively, for the nine months ended September 30, 2016 and 2015.

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There were \$3.3 million and \$3.1 million of aggregate undrawn loan commitments and standby letters of credit at September 30, 2016 and December 31, 2015, respectively, issued to borrowers whose loans were classified as nonperforming or impaired.

Troubled Debt Restructurings (TDRs). Included within impaired loans were \$81.2 million and \$79.2 million of nonperforming TDRs, and \$46.1 million and \$37.9 million of performing TDRs as of September 30, 2016 and December 31, 2015, respectively. All TDRs are reported as impaired loans in the calendar year of their restructuring. In subsequent years, a TDR may cease being reported as impaired if the loan was modified at a market rate and has performed according to the modified terms for at least six months. A loan that has been modified at a below market rate will return to performing status if it satisfies the six-month performance requirement; however, it will remain reported as impaired.

The following tables provide, by segment and class, the number of loans and leases modified in TDRs during the three- and nine- month periods ended September 30, 2016 and 2015, and the recorded investments and unpaid principal balances as of September 30, 2016 and 2015.

Table 46: Modified Troubled Debt Restructurings

| (\$ In Millions) | Three Months Ended | | | Nine Months Ended | | |
|------------------------------|----------------------------|---------------------|--------------------------|----------------------------|---------------------|--------------------------|
| | September 30, 2016 | | | September 30, 2016 | | |
| | Number of Loans and Leases | Recorded Investment | Unpaid Principal Balance | Number of Loans and Leases | Recorded Investment | Unpaid Principal Balance |
| Commercial | | | | | | |
| Commercial and Institutional | 1 | \$ 0.1 | \$ 0.1 | 5 | \$ 4.1 | \$ 6.2 |
| Commercial Real Estate | 1 | 1.4 | 1.4 | 7 | 8.7 | 11.0 |
| Total Commercial | 2 | 1.5 | 1.5 | 12 | 12.8 | 17.2 |
| Personal | | | | | | |
| Residential Real Estate | 16 | 6.2 | 6.5 | 60 | 14.8 | 16.1 |
| Private Client | 1 | 0.1 | 0.1 | 2 | 2.1 | 2.1 |
| Total Personal | 17 | 6.3 | 6.6 | 62 | 16.9 | 18.2 |
| Total Loans and Leases | 19 | \$ 7.8 | \$ 8.1 | 74 | \$ 29.7 | \$ 35.4 |

Note: Period end balances reflect all paydowns and charge-offs during the period.

| (\$ In Millions) | Three Months Ended | | | Nine Months Ended | | |
|------------------------------|----------------------------|---------------------|--------------------------|----------------------------|---------------------|--------------------------|
| | September 30, 2015 | | | September 30, 2015 | | |
| | Number of Loans and Leases | Recorded Investment | Unpaid Principal Balance | Number of Loans and Leases | Recorded Investment | Unpaid Principal Balance |
| Commercial | | | | | | |
| Commercial and Institutional | — | \$ — | \$ — | 2 | \$ 0.1 | \$ 0.1 |
| Commercial Real Estate | — | — | — | 1 | 0.8 | 0.8 |
| Total Commercial | — | — | — | 3 | 0.9 | 0.9 |
| Personal | | | | | | |
| Residential Real Estate | 26 | 7.6 | 9.4 | 102 | 23.2 | 29.0 |
| Private Client | — | — | — | 1 | 0.6 | 0.6 |
| Total Personal | 26 | 7.6 | 9.4 | 103 | 23.8 | 29.6 |
| Total Loans and Leases | 26 | \$ 7.6 | \$ 9.4 | 106 | \$ 24.7 | \$ 30.5 |

Note: Period end balances reflect all paydowns and charge-offs during the period.

TDR modifications involve interest rate concessions, extensions of term, deferrals of principal and other modifications. Other modifications typically reflect other nonstandard terms which Northern Trust would not offer in non-troubled situations.

During the three and nine months ended September 30, 2016, the majority of TDR modifications of loans within residential real estate were extension of term, other modifications, deferred principal, and interest rate concessions. During the three and nine months ended September 30, 2016, the majority of TDR modifications within commercial and institutional, and commercial real estate classes were extension of term, and other modifications. During the three and nine months ended September 30, 2015, the

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majority of TDR modifications of loans within residential real estate were interest rate concessions, extension of term, or deferred principal. The majority of TDR modifications of loans within commercial and institutional, commercial real estate, and private client classes were extension of term, deferred principal, and other modifications.

There was one residential real estate loan modified in a TDR during the twelve months ended June 30, 2016, which subsequently became nonperforming during the three and nine months ended September 30, 2016. The total recorded investment and unpaid principal balance for this loan was approximately \$0.1 million.

There were two residential real estate loans modified in TDRs during the twelve months ended June 30, 2015, which subsequently became nonperforming during the three months ended September 30, 2015. The total recorded investment and unpaid principal balance for these loans was approximately \$0.5 million.

All loans and leases modified in TDRs are evaluated for impairment. The nature and extent of impairment of TDRs, including those that have experienced a subsequent default, is considered in the determination of an appropriate level of allowance for credit losses.

Northern Trust may obtain physical possession of residential real estate collateralizing a consumer mortgage loan via foreclosure on an in-substance repossession. As of September 30, 2016, Northern Trust held foreclosed residential real estate properties with a carrying value of \$7.2 million as a result of obtaining physical possession. In addition, as of September 30, 2016, Northern Trust had consumer loans with a carrying value of \$19.5 million collateralized by residential real estate property for which formal foreclosure proceedings were in process.

Leveraged Leases. During the three months ended September 30, 2016, and September 30, 2015, Northern Trust determined that there was an other-than-temporary impairment of the residual value related to certain aircraft and rail car under leveraged lease agreements. During the nine months ended September 30, 2016, the impact of the impairment was \$10.2 million which was recognized as a reduction to other operating income and interest income in the consolidated statements of income. During the nine months ended September 30, 2015, the impact of the impairment was \$17.8 million, which was recognized as a reduction to interest income in the consolidated statements of income. See “Leveraged Leases” under Note 18 - Variable Interest Entities for further information.

7. Allowance for Credit Losses — The allowance for credit losses, which represents management’s estimate of probable losses related to specific borrower relationships and inherent in the various loan and lease portfolios, undrawn commitments, and standby letters of credit, is determined by management through a disciplined credit review process. Northern Trust’s accounting policies related to the estimation of the allowance for credit losses and the charging off of loans, leases and other extensions of credit deemed uncollectible are consistent across both loan and lease segments. As of December 31, 2015, Northern Trust changed the estimation methodology for inherent losses that have been incurred in the loan and lease portfolio. The new estimation methodology is more quantitatively focused than the previous methodology as it is based on internally developed loss data specific to the Northern Trust loan and lease portfolio. The change in methodology is accounted for as a change in estimate applicable to the current period and future periods. The new estimation methodology and the related qualitative adjustment framework segregate the loan and lease portfolio into homogeneous segments. For each segment, the probability of default and the loss given default are applied to the total exposure at default to determine a quantitative inherent allowance. The estimated allowance is reviewed by the Loan Loss Reserve Committee within a qualitative adjustment framework to determine an appropriate adjustment to the quantitative inherent allowance for each segment of the loan portfolio. In determining the appropriate adjustment, management applies judgment by assessing internal risk factors, potential limitations in the quantitative methodology and environmental factors that are not contemplated in the quantitative methodology. The Loan Loss Reserve Committee is comprised of representatives from Credit Risk Management, the reporting segments and Corporate Finance. The new methodology was used to determine the inherent allowance as of September 30, 2016.

For periods prior to the methodology change, including as of September 30, 2015, the amount of inherent allowance was based on factors that incorporated management’s evaluation of historical charge-off experience and various qualitative factors such as management’s evaluation of economic and business conditions and changes in the character and size of the loan portfolio. Factors were applied to loan and lease credit exposures aggregated by shared risk characteristics and were reviewed quarterly by the Loan Loss Reserve Committee.

Loans, leases and other extensions of credit deemed uncollectible are charged to the allowance for credit losses. Subsequent recoveries, if any, are credited to the allowance. Determinations as to whether an uncollectible loan is charged-off or a specific allowance is established are based on management's assessment as to the level of certainty regarding the amount of loss.

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Notes to Consolidated Financial Statements (unaudited) (continued)

The following table provides information regarding changes in the total allowance for credit losses by segment during the three and nine months ended September 30, 2016 and 2015.

Table 47: Changes in the Allowance for Credit Losses

| (In Millions) | Three Months Ended September 30, | | | | | |
|----------------------------------|----------------------------------|----------|---------|---------|----------|---------|
| | 2016 | | | 2015 | | |
| | Commer | Personal | Total | Commer | Personal | Total |
| Balance at Beginning of Period | \$112.3 | \$114.8 | \$227.1 | \$152.7 | \$121.5 | \$274.2 |
| Charge-Offs | (0.3) | (2.7) | (3.0) | (7.7) | (4.2) | (11.9) |
| Recoveries | 1.0 | 2.8 | 3.8 | 0.5 | 2.0 | 2.5 |
| Net (Charge-Offs) Recoveries | 0.7 | 0.1 | 0.8 | (7.2) | (2.2) | (9.4) |
| Provision for Credit Losses | 4.0 | (7.0) | (3.0) | (6.2) | (3.8) | (10.0) |
| Effect of Foreign Exchange Rates | — | — | — | (0.1) | — | (0.1) |
| Balance at End of Period | \$117.0 | \$107.9 | \$224.9 | \$139.2 | \$115.5 | \$254.7 |
| (In Millions) | Nine Months Ended September 30, | | | | | |
| | 2016 | | | 2015 | | |
| | Commer | Personal | Total | Commer | Personal | Total |
| Balance at Beginning of Period | \$114.8 | \$118.5 | \$233.3 | \$169.7 | \$126.2 | \$295.9 |
| Charge-Offs | (4.7) | (8.5) | (13.2) | (12.9) | (12.6) | (25.5) |
| Recoveries | 3.5 | 5.4 | 8.9 | 4.6 | 4.3 | 8.9 |
| Net (Charge-Offs) Recoveries | (1.2) | (3.1) | (4.3) | (8.3) | (8.3) | (16.6) |
| Provision for Credit Losses | 3.5 | (7.5) | (4.0) | (22.1) | (2.4) | (24.5) |
| Effect of Foreign Exchange Rates | (0.1) | — | (0.1) | (0.1) | — | (0.1) |
| Balance at End of Period | \$117.0 | \$107.9 | \$224.9 | \$139.2 | \$115.5 | \$254.7 |

The following table provides information regarding the balances of the recorded investments in loans and leases and the allowance for credit losses by segment as of September 30, 2016 and December 31, 2015.

Table 48: Information about the Recorded Investments in Loans and Leases

| (In Millions) | September 30, 2016 | | | December 31, 2015 | | |
|---|--------------------|----------|----------|-------------------|----------|----------|
| | Commer | Personal | Total | Commer | Personal | Total |
| Loans and Leases | | | | | | |
| Specifically Evaluated for Impairment | \$75.5 | \$97.7 | \$173.2 | \$56.3 | \$101.0 | \$157.3 |
| Evaluated for Inherent Impairment | 15,502.4 | 17,747.4 | 33,249.8 | 15,100.2 | 17,923.4 | 33,023.6 |
| Total Loans and Leases | 15,577.9 | 17,845.1 | 33,423.0 | 15,156.5 | 18,024.4 | 33,180.9 |
| Allowance for Loans and Leases | | | | | | |
| Specifically Evaluated for Impairment | 8.6 | 0.5 | 9.1 | 3.0 | 0.1 | 3.1 |
| Evaluated for Inherent Impairment | 85.6 | 96.3 | 181.9 | 83.3 | 107.4 | 190.7 |
| Allowance Assigned to Loans and Leases | 94.2 | 96.8 | 191.0 | 86.3 | 107.5 | 193.8 |
| Allowance for Unfunded Exposures | | | | | | |
| Commitments and Standby Letters of Credit | 22.8 | 11.1 | 33.9 | 28.5 | 11.0 | 39.5 |
| Total Allowance for Credit Losses | \$117.0 | \$107.9 | \$224.9 | \$114.8 | \$118.5 | \$233.3 |

8. Pledged Assets — Certain of Northern Trust's subsidiaries, as required or permitted by law, pledge assets to secure public and trust deposits, repurchase agreements and Federal Home Loan Bank borrowings, as well as for other purposes, including support for securities settlement, primarily related to client activities, and for potential Federal Reserve Bank discount window borrowings. As of September 30, 2016, securities and loans totaling \$39.6 billion (\$28.6 billion of government-sponsored agency and other securities, \$772.8 million of obligations of states and political subdivisions and \$10.2 billion of loans) were pledged. This compares

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Notes to Consolidated Financial Statements (unaudited) (continued)

to \$35.8 billion (\$27.1 billion of government-sponsored agency and other securities, \$117.5 million of obligations of states and political subdivisions and \$8.6 billion of loans) at December 31, 2015. Collateral required for these purposes totaled \$7.9 billion and \$8.9 billion at September 30, 2016 and December 31, 2015, respectively. Available for sale securities with a total fair value of \$1.2 billion and \$1.5 billion at September 30, 2016 and December 31, 2015 were included in the total pledged assets, which were pledged as collateral for agreements to repurchase securities sold transactions. The secured parties to these transactions have the right to repledge or sell these securities.

Northern Trust is not permitted, by contract or custom, to repledge or sell collateral from agreements to resell securities purchased transactions. The total fair value of accepted collateral was \$1.6 billion as of September 30, 2016 and \$1.5 billion as of December 31, 2015. There was no repledged or sold collateral at September 30, 2016 or December 31, 2015.

Deposits maintained to meet Federal Reserve Bank reserve requirements averaged \$2.3 billion and \$2.0 billion for the three and nine months ended September 30, 2016, and \$1.7 billion and \$1.6 billion for the three and nine months ended September 30, 2015, respectively.

9. Goodwill and Other Intangibles — The carrying amounts of goodwill and other intangibles assets, reflecting the effect of foreign exchange rates on non-U.S.-dollar-denominated balances, by reporting segment at September 30, 2016, and December 31, 2015, were as follows:

Table 49: Goodwill by Reporting Segment

| (In Millions) | September 30, December 31, | |
|------------------------------------|----------------------------|----------|
| | 2016 | 2015 |
| Corporate & Institutional Services | \$ 453.3 | \$ 455.1 |
| Wealth Management | 71.1 | 71.3 |
| Total Goodwill | \$ 524.4 | \$ 526.4 |

The gross carrying amount and accumulated amortization of other intangible assets subject to amortization as of September 30, 2016 and December 31, 2015, were as follows:

Table 50: Other Intangible Assets

| (In Millions) | September 30, December 31, | |
|--------------------------------|----------------------------|----------|
| | 2016 | 2015 |
| Gross Carrying Amount | \$ 91.2 | \$ 182.3 |
| Less: Accumulated Amortization | 45.8 | 135.8 |
| Net Book Value | \$ 45.4 | \$ 46.5 |

Other intangible assets consist primarily of the value of acquired client relationships and are included within other assets in the consolidated balance sheets. Amortization expense related to other intangible assets totaled \$2.0 million and \$6.3 million for the three and nine months ended September 30, 2016, respectively, and \$2.1 million and \$8.8 million for the three and nine months ended September 30, 2015, respectively. Amortization for the remainder of 2016 and for the years 2017, 2018, 2019, and 2020 is estimated to be \$2.6 million, \$9.0 million, \$8.3 million, \$8.2 million and \$8.2 million, respectively.

In May 2016, Northern Trust completed its acquisition of Aviate Global LLP, an institutional equity brokerage firm offering market research and execution services with offices located in the United States, Europe and the Asia-Pacific region. The purchase price, which is subject to certain performance-related adjustments over a three-year period after the acquisition date, totaled \$18.8 million inclusive of contingent consideration. Goodwill and other intangible assets associated with the acquisition totaled \$11.8 million and \$4.5 million, respectively.

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Notes to Consolidated Financial Statements (unaudited) (continued)

10. Reporting Segments — The following table shows the earnings contributions of Northern Trust's reporting segments for the three- and nine- month periods ended September 30, 2016 and 2015.

Table 51: Results of Reporting Segments

| Three Months Ended September 30, (\$ In Millions) | Corporate & Institutional Services | | Wealth Management | | Treasury and Other | | Total Consolidated | | |
|---|------------------------------------|------------|-------------------|------------|--------------------|------------|--------------------|-------------|---|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | |
| Noninterest Income Trust, Investment and Other Servicing Fees | \$450.8 | \$429.7 | \$337.5 | \$319.4 | \$— | \$— | \$788.3 | \$749.1 | |
| Foreign Exchange Trading Income | 55.2 | 60.0 | 0.9 | 2.9 | (2.5) | — | 53.6 | 62.9 | |
| Other Noninterest Income | 41.5 | 45.9 | 26.3 | 28.3 | 0.9 | 0.4 | 68.7 | 74.6 | |
| Net Interest Income* | 138.2 | 108.6 | 164.1 | 142.5 | 7.8 | 23.9 | 310.1 | 275.0 | |
| Revenue* | 685.7 | 644.2 | 528.8 | 493.1 | 6.2 | 24.3 | 1,220.7 | 1,161.6 | |
| Provision for Credit Losses | 4.0 | (2.8) | (7.0) | (7.2) | — | — | (3.0) | (10.0) | |
| Noninterest Expense | 487.8 | 464.6 | 318.0 | 316.3 | 37.2 | 31.4 | 843.0 | 812.3 | |
| Income before Income Taxes* | 193.9 | 182.4 | 217.8 | 184.0 | (31.0) | (7.1) | 380.7 | 359.3 | |
| Provision for Income Taxes* | 61.8 | 58.3 | 82.3 | 69.0 | (21.0) | (2.6) | 123.1 | 124.7 | |
| Net Income | \$132.1 | \$124.1 | \$135.5 | \$115.0 | \$(10.0) | \$(4.5) | \$257.6 | \$234.6 | |
| Percentage of Consolidated Net Income | 51 | % 53 | % 53 | % 49 | % (4) | % (2) | % 100 | % 100 | % |
| Average Assets | \$75,696.5 | \$74,222.5 | \$26,601.7 | \$25,201.2 | \$14,084.3 | \$10,500.4 | \$116,382.5 | \$109,924.1 | |

* Non-GAAP financial measures stated on a fully taxable equivalent basis (FTE). Total consolidated includes FTE adjustments of \$7.0 million for 2016 and \$6.1 million for 2015.

| Nine Months Ended | Corporate & Institutional Services | Wealth Management | Treasury and Other | Total Consolidated |
|-------------------|------------------------------------|-------------------|--------------------|--------------------|
|-------------------|------------------------------------|-------------------|--------------------|--------------------|

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| September 30, (\$ In Millions) | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
|---|------------|------------|------------|------------|------------|----------|-------------|-------------|
| Noninterest Income Trust, Investment and Other Servicing Fees | \$1,331.1 | \$1,269.0 | \$982.6 | \$964.4 | \$— | \$— | \$2,313.7 | \$2,233.4 |
| Foreign Exchange Trading Income | 169.1 | 199.3 | 7.0 | 10.0 | 2.4 | — | 178.5 | 209.3 |
| Other Noninterest Income | 113.0 | 131.0 | 79.8 | 83.9 | 124.8 | 107.6 | 317.6 | 322.5 |
| Net Interest Income* | 417.8 | 297.3 | 482.8 | 421.8 | 30.1 | 80.3 | 930.7 | 799.4 |
| Revenue* | 2,031.0 | 1,896.6 | 1,552.2 | 1,480.1 | 157.3 | 187.9 | 3,740.5 | 3,564.6 |
| Provision for Credit Losses | — | (3.0) | (4.0) | (21.5) | — | — | (4.0) | (24.5) |
| Noninterest Expense | 1,519.9 | 1,387.7 | 975.2 | 960.9 | 101.7 | 107.2 | 2,596.8 | 2,455.8 |
| Income before Income Taxes* | 511.1 | 511.9 | 581.0 | 540.7 | 55.6 | 80.7 | 1,147.7 | 1,133.3 |
| Provision for Income Taxes* | 158.0 | 160.9 | 219.1 | 203.2 | 4.6 | 34.7 | 381.7 | 398.8 |
| Net Income | \$353.1 | \$351.0 | \$361.9 | \$337.5 | \$51.0 | \$46.0 | \$766.0 | \$734.5 |
| Percentage of Consolidated Net Income | 46 | % 48 | % 47 | % 46 | % 7 | % 6 | % 100 | % 100 |
| Average Assets | \$75,589.0 | \$73,089.3 | \$26,525.6 | \$24,732.4 | \$12,795.3 | 11,896.6 | \$114,909.9 | \$109,718.3 |

* Non-GAAP financial measures stated on a fully taxable equivalent basis (FTE). Total consolidated includes FTE adjustments of \$20.1 million for 2016 and \$18.7 million for 2015.

In the three- and nine-month periods ended September 30, 2015, the presentation of average assets was changed to reflect a modification to the methodology by which assets are allocated among our reporting segments. The change in presentation resulted in an increase in average assets and a reduction in net interest margin for C&IS and a reduction in average assets and an increase in net interest margin for Treasury and Other.

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Notes to Consolidated Financial Statements (unaudited) (continued)

Further discussion of reporting segment results is provided within the “Reporting Segments” section of Management’s Discussion and Analysis of Financial Condition and Results of Operations.

11. Stockholders’ Equity

Preferred Stock. The Corporation is authorized to issue 10 million shares of preferred stock without par value. The Board of Directors is authorized to fix the particular designations, preferences and relative, participating, optional and other special rights and qualifications, limitations or restrictions for each series of preferred stock issued.

On August 8, 2016, the Corporation issued and sold 500,000 depositary shares (the “Depositary Shares”), each representing a 1/100th ownership interest in a share of Series D Non-Cumulative Perpetual Preferred Stock (the “Series D Preferred Stock”). Shares of the Series D Preferred Stock have no par value and a liquidation preference of \$100,000 (equivalent to \$1,000 per depositary share). The aggregate proceeds from the public offering of the depositary shares, net of underwriting discounts, commissions and offering expenses, were \$493.5 million.

Dividends on the Series D Preferred Stock, which are not mandatory, will accrue and be payable on the liquidation preference amount, on a non-cumulative basis, at a rate per annum equal to (i) 4.60% from the original issue date of the Series D Preferred Stock to but excluding October 1, 2026; and (ii) a floating rate equal to Three-Month LIBOR plus 3.202% from and including October 1, 2026. Fixed rate dividends will be payable in arrears on the 1st day of April and October of each year, commencing on April 1, 2017, to and including October 1, 2026, and floating rate dividends will be payable in arrears on the 1st day of January, April, July and October of each year, commencing on January 1, 2027.

The Series D Preferred Stock may be redeemed at the Corporation’s option in whole, or in part, on any dividend payment date on or after October 1, 2026 at a redemption price equal to \$100,000 per share (equivalent to \$1,000 per depositary share), plus any declared and unpaid dividends, without accumulation of any undeclared dividends. The Series D Preferred Stock may be redeemed at the Corporation’s option in whole, but not in part, including prior to October 1, 2026, upon the occurrence of a regulatory capital treatment event as described in the Series D Preferred Stock Certificate of Designation.

As of September 30, 2016, the Corporation also had issued and outstanding 16 million depositary shares, each representing 1/1000th ownership interest in a share of Series C Non-Cumulative Perpetual Preferred Stock (“Series C Preferred Stock”), issued in August 2014. Equity related to Series C Preferred Stock as of September 30, 2016 and December 31, 2015 totaled \$388.5 million. Series C Preferred Stock has no par value and has a liquidation preference of \$25,000 (\$25 per depositary share).

Dividends on the Series C Preferred Stock will accrue and be payable on the liquidation preference amount, on a non-cumulative basis, quarterly in arrears on the first day of January, April, July and October of each year, at a rate per annum equal to 5.85%. On July 20, 2016, the Corporation declared a cash dividend of \$365.625 per share of Series C Preferred Stock payable on October 1, 2016, to stockholders of record as of September 15, 2016.

Common Stock. During the three and nine months ended September 30, 2016, the Corporation repurchased 951,401 shares of common stock, including 42,012 shares withheld related to share-based compensation, at a total cost of \$64.9 million (\$68.26 average price per share) and 5,231,246 shares of common stock, including 429,855 shares withheld related to share-based compensation, at a total cost of \$346.1 million (\$66.15 average price per share), respectively. The Corporation’s current common stock repurchase authorization was approved by the Board of Directors in April 2015, pursuant to which the Corporation may repurchase up to 15 million shares. The stock repurchase authorization remaining as of September 30, 2016 was 4,472,756 shares. The repurchase authorization approved by the Board of Directors has no expiration date.

Under the Corporation’s 2016 Capital Plan, which was reviewed without objection by the Federal Reserve, the Corporation may repurchase up to \$210.1 million of common stock after September 30, 2016 through June 2017.

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Notes to Consolidated Financial Statements (unaudited) (continued)

12. Accumulated Other Comprehensive Income (Loss) — The following tables summarize the components of accumulated other comprehensive income (loss) (AOCI) at September 30, 2016 and 2015, and changes during the three- and nine- month periods then ended.

Table 52: Summary of Changes in Accumulated Other Comprehensive Income (Loss)

| (In Millions) | Balance at September 30, 2016 | Net Change | Balance at December 31, 2015 |
|--|-------------------------------------|------------|------------------------------------|
| Net Unrealized Gains (Losses) on Securities Available for Sale | \$ 63.3 | \$ 94.3 | \$ (31.0) |
| Net Unrealized Gains (Losses) on Cash Flow Hedges | 3.6 | 6.6 | (3.0) |
| Net Foreign Currency Adjustments | (16.9) | 0.7 | (17.6) |
| Net Pension and Other Postretirement Benefit Adjustments | (309.7) | 11.4 | (321.1) |
| Total | \$ (259.7) | \$ 113.0 | \$ (372.7) |
| (In Millions) | Balance at September 30, 2015 | Net Change | Balance at December 31, 2014 |
| Net Unrealized Gains (Losses) on Securities Available for Sale | \$ 52.3 | \$ 24.7 | \$ 27.6 |
| Net Unrealized Gains (Losses) on Cash Flow Hedges | 0.6 | 5.3 | (4.7) |
| Net Foreign Currency Adjustments | (4.1) | (2.4) | (1.7) |
| Net Pension and Other Postretirement Benefit Adjustments | (322.5) | 18.4 | (340.9) |
| Total | \$ (273.7) | \$ 46.0 | \$ (319.7) |

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Notes to Consolidated Financial Statements (unaudited) (continued)

Table 53: Details of Changes in Accumulated Other Comprehensive Income (Loss)

| (In Millions) | Three Months Ended September 30, | | | |
|---|----------------------------------|-----------|-------------------|-----------|
| | 2016 | | 2015 | |
| | Before Tax Effect | After Tax | Before Tax Effect | After Tax |
| Unrealized Gains (Losses) on Securities Available for Sale | \$— | \$ — | \$— | \$ — |
| Noncredit-Related Unrealized Losses on Securities OTTI | 23.4 | (13.9) | 14.0 | (7.0) |
| Other Unrealized Gains (Losses) on Securities Available for Sale | (2) | — | (1) | — |
| Reclassification Adjustment for (Gains) Losses Included in Net Income | 20.2 | — | — | — |
| Net Change | 25.6 | (13.9) | 14.0 | (7.0) |
| Unrealized Gains (Losses) on Cash Flow Hedges | | | | |
| Unrealized Gains (Losses) on Cash Flow Hedges | (6) | (2.8) | 6.4 | (3.3) |
| Reclassification Adjustment for (Gains) Losses Included in Net Income | 4.6 | (1.7) | 2.9 | 0.1 |
| Net Change | (1) | 0.1 | 6.5 | (3.3) |
| Foreign Currency Adjustments | | | | |