

S&T BANCORP INC  
Form 10-Q  
May 01, 2019  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 0-12508

S&T BANCORP, INC.  
(Exact name of registrant as specified in its charter)

Pennsylvania 25-1434426  
(State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.)

800 Philadelphia Street, Indiana, PA 15701  
(Address of principal executive offices) (zip code)

800-325-2265  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common Stock, \$2.50 Par Value - 34,329,717 shares as of April 30, 2019

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Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

INDEX

S&T BANCORP, INC. AND SUBSIDIARIES

Page No.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets - March 31, 2019 and December 31, 2018 2

Consolidated Statements of Comprehensive Income - Three Months Ended March 31, 2019 and 2018 3

Consolidated Statements of Changes in Shareholders' Equity - Three Months Ended March 31, 2019 and 2018 4

Consolidated Statements of Cash Flows - Three Months Ended March 31, 2019 and 2018 5

Notes to Consolidated Financial Statements 6

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 39

Item 3. Quantitative and Qualitative Disclosures About Market Risk 56

Item 4. Controls and Procedures 57

PART II. OTHER INFORMATION

Item 1. Legal Proceedings 58

Item 1A. Risk Factors 58

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 58

Item 3. Defaults Upon Senior Securities 58

Item 4. Mine Safety Disclosures 58

Item 5. Other Information 58

Item 6. Exhibits 59

Signatures 60

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

|   | March 31,<br>2019<br>(Unaudited) | December 31,<br>2018<br>(Audited) |
|---|----------------------------------|-----------------------------------|
| (dollars in thousands, except per share data)   |                                  |                                   |
| <b>ASSETS</b>   |                                  |                                   |
| Cash and due from banks, including interest-bearing deposits of \$61,327 and \$82,740 at March 31, 2019 and December 31, 2018 | \$ 116,820                       | \$ 155,489                        |
| Securities, at fair value   | 680,420                          | 684,872                           |
| Loans held for sale   | 2,706                            | 2,371                             |
| Portfolio loans, net of unearned income   | 5,935,452                        | 5,946,648                         |
| Allowance for loan losses   | (61,409 )                        | (60,996 )                         |
| Portfolio loans, net  | 5,874,043                        | 5,885,652                         |
| Bank owned life insurance   | 74,401                           | 73,900                            |
| Premises and equipment, net   | 42,199                           | 41,730                            |
| Federal Home Loan Bank and other restricted stock, at cost  | 19,959                           | 29,435                            |
| Goodwill  | 287,446                          | 287,446                           |
| Other intangible assets, net  | 2,418                            | 2,601                             |
| Other assets  | 128,850                          | 88,725                            |
| Total Assets  | \$ 7,229,262                     | \$ 7,252,221                      |
| <b>LIABILITIES</b>  |                                  |                                   |
| Deposits:   |                                  |                                   |
| Noninterest-bearing demand  | \$ 1,423,436                     | \$ 1,421,156                      |
| Interest-bearing demand   | 541,053                          | 573,693                           |
| Money market  | 1,700,964                        | 1,482,065                         |
| Savings   | 767,175                          | 784,970                           |
| Certificates of deposit   | 1,400,773                        | 1,412,038                         |
| Total Deposits  | 5,833,401                        | 5,673,922                         |
| Securities sold under repurchase agreements   | 23,427                           | 18,383                            |
| Short-term borrowings   | 235,000                          | 470,000                           |
| Long-term borrowings  | 70,418                           | 70,314                            |
| Junior subordinated debt securities   | 45,619                           | 45,619                            |
| Other liabilities   | 78,241                           | 38,222                            |
| Total Liabilities   | 6,286,106                        | 6,316,460                         |
| <b>SHAREHOLDERS' EQUITY</b>   |                                  |                                   |
| Common stock (\$2.50 par value)   |                                  |                                   |
| Authorized—50,000,000 shares  |                                  |                                   |
| Issued—36,130,480 shares at March 31, 2019 and at December 31, 2018   | 90,326                           | 90,326                            |
| Outstanding— 34,330,136 shares at March 31, 2019 and 34,683,874 shares at December 31, 2018                                   |                                  |                                   |
| Additional paid-in capital  | 210,949                          | 210,345                           |
| Retained earnings   | 716,078                          | 701,819                           |
| Accumulated other comprehensive loss  | (16,931 )                        | (23,107 )                         |
| Treasury stock (1,800,344 shares at March 31, 2019 and 1,446,606 shares at December 31, 2018, at cost)                        | (57,266 )                        | (43,622 )                         |

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|  |             |             |
|--|-------------|-------------|
| Total Shareholders' Equity                     | 943,156     | 935,761     |
| Total Liabilities and Shareholders' Equity     | \$7,229,262 | \$7,252,221 |
| See Notes to Consolidated Financial Statements |             |             |

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

| (dollars in thousands, except per share data)             | Three Months |          |
|---|--------------|----------|
|   | 2019         | 2018     |
| INTEREST AND DIVIDEND INCOME                              |              |          |
| Loans, including fees                                     | \$73,392     | \$63,055 |
| Investment Securities:                                    |              |          |
| Taxable   | 3,790        | 3,429    |
| Tax-exempt  | 844          | 874      |
| Dividends   | 564          | 671      |
| Total Interest and Dividend Income                        | 78,590       | 68,029   |
| INTEREST EXPENSE  |              |          |
| Deposits  | 14,981       | 7,846    |
| Borrowings and junior subordinated debt securities        | 3,253        | 3,251    |
| Total Interest Expense                                    | 18,234       | 11,097   |
| NET INTEREST INCOME                                       | 60,356       | 56,932   |
| Provision for loan losses                                 | 5,649        | 2,472    |
| Net Interest Income After Provision for Loan Losses       | 54,707       | 54,460   |
| NONINTEREST INCOME  |              |          |
| Service charges on deposit accounts                       | 3,153        | 3,241    |
| Debit and credit card                                     | 2,974        | 3,037    |
| Wealth management   | 2,048        | 2,682    |
| Mortgage banking  | 494          | 602      |
| Gain on sale of a majority interest of insurance business | —            | 1,873    |
| Other   | 2,693        | 2,357    |
| Total Noninterest Income                                  | 11,362       | 13,792   |
| NONINTEREST EXPENSE                                       |              |          |
| Salaries and employee benefits                            | 20,910       | 18,815   |
| Data processing and information technology                | 3,233        | 2,325    |
| Net occupancy   | 3,036        | 2,873    |
| Furniture, equipment and software                         | 2,230        | 1,957    |
| Other taxes   | 1,185        | 1,848    |
| Professional services and legal                           | 1,184        | 1,051    |
| Marketing   | 1,141        | 702      |
| FDIC insurance  | 516          | 1,108    |
| Other   | 5,484        | 5,403    |
| Total Noninterest Expense                                 | 38,919       | 36,082   |
| Income Before Taxes                                       | 27,150       | 32,170   |
| Provision for income taxes                                | 4,222        | 6,007    |
| Net Income  | \$22,928     | \$26,163 |
| Earnings per share—basic                                  | \$0.67       | \$0.75   |
| Earnings per share—diluted                                | \$0.66       | \$0.75   |
| Dividends declared per share                              | \$0.27       | \$0.22   |
| Comprehensive Income                                      | \$29,104     | \$14,637 |
| See Notes to Consolidated Financial Statements            |              |          |



Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(Unaudited)

| (dollars in thousands, except share and per share data)                                | Common Stock | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss)/Income | Treasury Stock | Total     |
|--|--------------|----------------------------|-------------------|---|----------------|-----------|
| Balance at January 1, 2018   | \$90,326     | \$216,106                  | \$628,107         | \$ (18,427 )                                  | \$(32,081)     | \$884,031 |
| Net income for the three months ended March 31, 2018                                   | —            | —                          | 26,163            | —   | —              | 26,163    |
| Other comprehensive income (loss), net of tax  | —            | —                          | —                 | (6,973 )                                      | —              | (6,973 )  |
| Reclassification of tax effects from the Tax Act <sup>(1)</sup>                        | —            | —                          | 3,691             | (3,691 )                                      | —              | —         |
| Reclassification of net unrealized gains on equity securities <sup>(2)</sup>           | —            | —                          | 862               | (862 )  | —              | —         |
| Cash dividends declared (\$0.22 per share)   | —            | —                          | (7,669 )          | —   | —              | (7,669 )  |
| Treasury stock issued for restricted awards (66,165 shares, net of 37,592 forfeitures) | —            | —                          | (1,229 )          | —   | 572            | (657 )    |
| Recognition of restricted stock compensation expense                                   | —            | 512                        | —                 | —   | —              | 512       |
| Balance at March 31, 2018  | \$90,326     | \$216,618                  | \$649,925         | \$ (29,953 )                                  | \$(31,509)     | \$895,407 |
| Balance at January 1, 2019   | \$90,326     | \$210,345                  | \$701,819         | \$ (23,107 )                                  | \$(43,622)     | \$935,761 |
| Net Income for the three months ended March 31, 2019                                   | —            | —                          | 22,928            | —   | —              | 22,928    |
| Other comprehensive income (loss), net of tax  | —            | —                          | —                 | 6,176   | —              | 6,176     |
| Impact of new lease standard   | —            | —                          | 167               | —   | —              | 167       |
| Cash dividends declared (\$0.27 per share)   | —            | —                          | (9,317 )          | —   | —              | (9,317 )  |
| Forfeitures of restricted stock awards (39,834 shares)                                 | —            | —                          | 481               | —   | (1,357 )       | (876 )    |
| Repurchase of S&T Stock (313,904 shares)   | —            | —                          | —                 | —   | (12,287 )      | (12,287 ) |
| Recognition of restricted stock compensation expense                                   | —            | 604                        | —                 | —   | —              | 604       |
| Balance at March 31, 2019  | \$90,326     | \$210,949                  | \$716,078         | \$ (16,931 )                                  | \$(57,266)     | \$943,156 |

See Notes to Consolidated Financial Statements

<sup>(1)</sup>Reclassification due to the adoption of ASU No. 2018-02, \$(3,924) relates to funded status of pension and \$233 relates to net unrealized gains on available-for-sale securities.

<sup>(2)</sup>Reclassification due to the adoption of ASU No. 2016-01.



Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

| (dollars in thousands)  | Three Months Ended |           |
|---|--------------------|-----------|
|   | 2019               | 2018      |
| <b>OPERATING ACTIVITIES</b>   |                    |           |
| Net income  | \$22,928           | \$26,163  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                    |           |
| Provision for loan losses   | 5,649              | 2,472     |
| Net increase (decrease) in unfunded loan commitments                              | 35                 | (71 )     |
| Net depreciation, amortization and accretion                                      | 1,420              | 1,017     |
| Net amortization of discounts and premiums on securities                          | 776                | 796       |
| Stock-based compensation expense  | 604                | 512       |
| Mortgage loans originated for sale  | (14,506 )          | (16,827 ) |
| Proceeds from the sale of mortgage loans  | 14,464             | 18,326    |
| Gain on the sale of mortgage loans, net   | (293 )             | (296 )    |
| Gain on the sale of majority interest of insurance business                       | —                  | (1,873 )  |
| Net (increase) decrease in interest receivable                                    | (1,963 )           | 336       |
| Net decrease in interest payable  | (789 )             | (720 )    |
| Net (increase) decrease in other assets   | (3,466 )           | 4,120     |
| Net increase in other liabilities   | 5,600              | 3,836     |
| Net Cash Provided by Operating Activities   | 30,459             | 37,791    |
| <b>INVESTING ACTIVITIES</b>   |                    |           |
| Purchases of securities   | (9,437 )           | (27,565 ) |
| Proceeds from maturities, prepayments and calls of securities                     | 20,193             | 22,104    |
| Net proceeds from sales (purchases) of Federal Home Loan Bank stock               | 9,477              | (499 )    |
| Net decrease in loans   | 4,760              | 27,717    |
| Proceeds from sale of loans not originated for resale                             | 465                | 2,060     |
| Purchases of premises and equipment   | (1,757 )           | (309 )    |
| Proceeds from the sale of premises and equipment                                  | —                  | 109       |
| Proceeds from the sale of majority interest of insurance business                 | —                  | 4,540     |
| Net Cash Provided by Investing Activities   | 23,701             | 28,157    |
| <b>FINANCING ACTIVITIES</b>   |                    |           |
| Net increase in core deposits   | 170,744            | 14,793    |
| Net decrease in certificates of deposit   | (11,241 )          | (55,557 ) |
| Net increase (decrease) in securities sold under repurchase agreements            | 5,044              | (5,544 )  |
| Net decrease in short-term borrowings   | (235,000 )         | (15,000 ) |
| Proceeds (repayments), net on long-term borrowings                                | 104                | (617 )    |
| Treasury shares issued-net  | (876 )             | (657 )    |
| Cash dividends paid to common shareholders  | (9,317 )           | (7,669 )  |
| Repurchase of common stock  | (12,287 )          | —         |
| Net Cash Used in Financing Activities   | (92,829 )          | (70,251 ) |
| Net decrease in cash and cash equivalents   | (38,669 )          | (4,303 )  |
| Cash and cash equivalents at beginning of period                                  | 155,489            | 117,152   |
| Cash and Cash Equivalents at End of Period  | \$116,820          | \$112,849 |
| <b>Supplemental Disclosures</b>   |                    |           |
| Loans transferred to held for sale  | \$—                | \$2,060   |

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|   |          |          |
|---|----------|----------|
| Leased right-of-use assets and lease liabilities added to the balance sheet | \$35,686 | \$—      |
| Interest paid   | \$19,023 | \$11,817 |
| Income taxes paid, net of refunds   | \$1,432  | \$108    |
| Transfer net assets to investment in insurance company partnership          | \$—      | \$1,917  |
| Transfers of loans to other real estate owned                               | \$80     | \$2,599  |
| See Notes to Consolidated Financial Statements                              |          |          |

5

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Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. BASIS OF PRESENTATION

Principles of Consolidation

The interim Consolidated Financial Statements include the accounts of S&T Bancorp, Inc., or S&T, and its wholly owned subsidiaries. All significant intercompany transactions have been eliminated in consolidation. Investments of 20 percent to 50 percent of the outstanding common stock of investees are accounted for using the equity method of accounting.

Basis of Presentation

The accompanying unaudited interim Consolidated Financial Statements of S&T have been prepared in accordance with generally accepted accounting principles, or GAAP, in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the audited Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2018, filed with the Securities and Exchange Commission, or SEC, on February 21, 2019. In the opinion of management, the accompanying interim financial information reflects all adjustments, consisting of normal recurring adjustments, necessary to present fairly our financial position and the results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year or any future period.

On January 1, 2018, we sold a 70 percent majority interest in the assets of our wholly-owned subsidiary S&T Evergreen Insurance, LLC. We transferred our remaining 30 percent ownership interest in the net assets of S&T Evergreen Insurance, LLC to a new entity for a 30 percent ownership interest in a new insurance entity (see Note 15: Sale of a Majority Interest of Insurance Business). We use the equity method of accounting to recognize our partial ownership interest in the new entity.

Reclassification

Amounts in prior period financial statements and footnotes are reclassified whenever necessary to conform to the current period presentation. Reclassifications had no effect on our results of operations or financial condition.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

Recently Adopted Accounting Standards Updates, or ASU or Update

Leases - Section A-Amendments to the FASB Accounting Standards Codification, Section B-Conforming Amendments Related to Leases and Section C-Background Information and Basis for Conclusions

In February 2016, the Financial Accounting Standards Board, or FASB, established ASC Topic 842, by issuing ASU No. 2016-02, which requires lessees to recognize leases on the balance sheet and disclose key information about leasing arrangements. Topic 842 was subsequently amended by ASU No. 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU No. 2018-10, Codification Improvements to Topic 842, Leases; and ASU No. 2018-11, Targeted Improvements. The new standard establishes a right-of-use, or ROU, model that requires a lessee to recognize ROU assets and lease liabilities on the balance sheet. Leases will be classified as finance or operating leases, with classification affecting the pattern and classification of expense recognition in the statement of operations. We adopted the new standard on January 1, 2019 (see Note 7: Right-of-Use Assets and Lease Liabilities). The new standard provides a number of optional practical expedients in transition. We have elected the "package of practical expedients," which permit us not to reassess under the new standard our prior conclusions about lease identification, lease classification and initial direct costs. We elected the "use-of-hindsight" practical expedient which allows us to use hindsight in judgments that impact the lease term. We have also elected an accounting policy not to restate comparative periods upon adoption.

The most significant effects of adopting the new standard relate to the recognition of ROU assets and lease liabilities on our balance sheet for our real estate leases and providing significant new disclosures about our leasing activities. Upon adoption, we recognized additional finance lease liabilities of approximately \$1.2 million and operating lease liabilities, net of deferred rent, of approximately \$33.7 million based on the present value of the remaining minimum rental

6

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Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 1. BASIS OF PRESENTATION - continued

payments under current leasing standards for existing leases. We also recognized corresponding finance ROU assets of \$1.2 million and operating ROU assets of approximately \$33.4 million. The adoption had no material impact on the Consolidated Statements of Comprehensive Income.

The new standard also provides practical expedients for our ongoing lease accounting. We elected the short-term lease recognition exemption for all leases with terms of 12 months or less. This means that we will not recognize ROU assets or lease liabilities for existing short-term leases of those assets in transition. Beginning in 2019, we made changes to our disclosed lease recognition policies and practices, as well as to other related financial statement disclosures due to the adoption of this standard (See Note 7: Right-of-Use Assets and Lease Liabilities).

Leases - Land Easement Practical Expedient for Transition to Topic 842

In January 2018, the FASB issued ASU No. 2018-01, Leases - Land Easement Practical Expedient for Transition to Topic 842. The amendments in this ASU permit an entity to elect an optional transition practical expedient to not evaluate under Topic 842 land easements that existed or expired before the entity's adoption of Topic 842 and that were not previously accounted for as leases under Topic 840. We have one land easement lease that we previously accounted for under Topic 840; as such, this lease has been recognized as an operating lease under Topic 842. We adopted the amendments in this ASU in conjunction with the adoption of the new lease standard, ASU 2016-02.

Accounting Standards Issued But Not Yet Adopted

Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract

In August 2018, the FASB issued ASU No. 2018-15, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract. The amendments in this ASU apply to an entity that is a customer in a hosting arrangement that is a service contract. These amendments relate to accounting for implementation costs (e.g., implementation, setup and other upfront costs.) These amendments require an entity in a hosting arrangement that is a service contract to follow the guidance in Subtopic 350-40 to determine which costs to capitalize and which costs to expense. These amendments require the entity to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. This ASU is effective for annual and interim periods beginning after December 15, 2019. Early adoption of the amendments is permitted, including adoption in any interim period. We are evaluating the amendments in this ASU; however, we do not anticipate that these amendments will materially impact our Consolidated Balance Sheets or Consolidated Statements of Comprehensive Income.

Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Changes to the Disclosure Requirements for Defined Benefit Plans

In August 2018, the FASB issued ASU No. 2018-14, Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Changes to the Disclosure Requirements for Defined Benefit Plans. The amendments in this ASU apply to all employers that sponsor defined benefit pension or other postretirement plans. These amendments remove certain disclosures from Topic 715-20 and require additional disclosures. The amendments in this ASU will require S&T to update our employee benefits disclosures beginning with our Form 10-Q for the period ended March 31, 2021. The amendments in this ASU will have no impact on our Consolidated Balance Sheets or Consolidated Statements of Comprehensive Income.

Fair Value Measurement - Changes to the Disclosure Requirements for Fair Value Measurement

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement - Changes to the Disclosure Requirements for Fair Value Measurement. The amendments in this ASU remove certain disclosures from Topic 820, modify disclosures and/or require additional disclosures. The amendments in this Update will require us to change our Fair Value disclosures beginning with our Form 10-Q for the period ended March 31, 2020. The amendments in this ASU will have no impact on our Consolidated Balance Sheets or Consolidated Statements of Comprehensive Income.



Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 1. BASIS OF PRESENTATION - continued

Intangibles - Goodwill and Other - Simplifying the Test for Goodwill Impairment

In January 2017, the FASB issued ASU No. 2017-04, Intangibles - Goodwill and Other - Simplifying the Test for Goodwill Impairment (Topic 350). The main objective of this ASU is to simplify the current requirements for testing goodwill for impairment by eliminating step two from the goodwill impairment test. The amendments are expected to reduce the complexity and costs associated with performing the goodwill impairment test, which could result in recording impairment charges sooner than under the current guidance. This Update is effective for any interim and annual impairment tests in reporting periods in fiscal years beginning after December 15, 2019. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The amendments in this ASU is not expected to have any impact on our Consolidated Balance Sheets or Consolidated Statements of Comprehensive Income.

Financial Instruments - Credit Losses

In June 2016, the FASB issued ASU No. 2016-13, Measurement of Credit Losses on Financial Instruments. The main objective of this ASU is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. The amendments of this Update replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to form credit loss estimates. The collective changes to the recognition and measurement accounting standards for financial instruments and their anticipated impact on the allowance for credit losses modeling have been universally referred to as CECL, or current expected credit loss, model. This Update is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2019. Early adoption is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We have created a CECL Committee to govern the implementation of these amendments consisting of key stakeholders from Credit Administration, Finance, Risk Management and Internal Audit. We have engaged a third-party to assist us in developing our CECL methodology. We continue to evaluate the provisions of this ASU to determine the potential impact on our Consolidated Balance Sheets and Consolidated Statements of Comprehensive Income.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 2. EARNINGS PER SHARE

Diluted earnings per share is calculated using both the two-class and the treasury stock methods with the more dilutive method used to determine diluted earnings per share. For the three months ended March 31, 2019, the treasury stock method is more dilutive and was used to determine diluted earnings per share. The following table reconciles the numerators and denominators of basic and diluted earnings per share calculations for the periods presented.

| (in thousands, except share and per share data)   | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2019                            | 2018       |
| Numerator for Earnings per Share—Basic:   |                                 |            |
| Net income  | \$ 22,928                       | \$ 26,163  |
| Less: Income allocated to participating shares  | 62                              | 80         |
| Net Income Allocated to Shareholders  | \$ 22,866                       | \$ 26,083  |
| Numerator for Earnings per Share—Diluted:   |                                 |            |
| Net income  | \$ 22,928                       | \$ 26,163  |
| Net Income Available to Shareholders  | \$ 22,928                       | \$ 26,163  |
| Denominators for Earnings per Share:  |                                 |            |
| Weighted Average Shares Outstanding—Basic   | 34,414,555                      | 34,756,726 |
| Add: Potentially dilutive shares  | 128,256                         | 242,439    |
| Denominator for Treasury Stock Method—Diluted   | 34,542,811                      | 34,999,165 |
| Weighted Average Shares Outstanding—Basic   |                                 |            |
| Add: Average participating shares outstanding   | 92,659                          | 106,722    |
| Denominator for Two-Class Method—Diluted  | 34,507,214                      | 34,863,448 |
| Earnings per share—basic  | \$ 0.67                         | \$ 0.75    |
| Earnings per share—diluted  | \$ 0.66                         | \$ 0.75    |
| Warrants considered anti-dilutive excluded from potentially dilutive shares - exercise price \$31.53 per share, expires January 2019 <sup>(1)</sup> | —                               | 400,722    |
| Restricted stock considered anti-dilutive excluded from potentially dilutive shares   | 68,314                          | 90,298     |

<sup>(1)</sup>We repurchased our outstanding warrant on September 11, 2018 for \$7.7 million. Prior to the repurchase, the warrant provided the holder the right to 517,012 shares of common stock at a strike price of \$31.53 per share via cashless exercise.



Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 3. FAIR VALUE MEASUREMENTS

We use fair value measurements when recording and disclosing certain financial assets and liabilities. Debt securities, equity securities and derivative financial instruments are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record other assets at fair value on a nonrecurring basis, such as loans held for sale, impaired loans, other real estate owned, or OREO, and other repossessed assets, mortgage servicing rights, or MSRs, and certain other assets.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets or liabilities; it is not a forced transaction. In determining fair value, we use various valuation approaches, including market, income and cost approaches. The fair value standard establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing an asset or liability, which are developed based on market data that we have obtained from independent sources. Unobservable inputs reflect our estimates of assumptions that market participants would use in pricing an asset or liability, which are developed based on the best information available in the circumstances.

The fair value hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). The fair value hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1: valuation is based upon unadjusted quoted market prices for identical instruments traded in active markets.

Level 2: valuation is based upon quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by market data.

Level 3: valuation is derived from other valuation methodologies, including discounted cash flow models and similar techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in determining fair value.

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Our policy is to recognize transfers between any of the fair value hierarchy levels at the end of the reporting period in which the transfer occurred.

The following are descriptions of the valuation methodologies that we use for financial instruments recorded at fair value on either a recurring or nonrecurring basis.

Recurring Basis

Debt Securities Available-for-Sale

We obtain fair values for debt securities from a third-party pricing service which utilizes several sources for valuing fixed-income securities. We validate prices received from our pricing service through comparison to a secondary pricing service and broker quotes. We review the methodologies of the pricing services which provide us with a sufficient understanding of the valuation models, assumptions, inputs and pricing to reasonably measure the fair value of our debt securities. The market valuation sources for debt securities include observable inputs rather than significant unobservable inputs and are classified as Level 2. The service provider utilizes pricing models that vary by asset class and include available trade, bid and other market information. Generally, the methodologies include broker quotes, proprietary models, vast descriptive terms and conditions databases, and extensive quality control programs.

Equity Securities

Marketable equity securities that have an active, quotable market are classified as Level 1. Marketable equity securities that are quotable, but are thinly traded or inactive, are classified as Level 2. Marketable equity securities that are not readily traded and do not have a quotable market are classified as Level 3.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 3. FAIR VALUE MEASUREMENTS – continued

Deferred Compensation Plan Assets

We use quoted market prices to determine the fair value of our equity security assets. These securities are reported at fair value with the gains and losses included in noninterest income in our Consolidated Statements of Comprehensive Income. These assets are held in a deferred compensation plan and are invested in readily quoted mutual funds. Accordingly, these assets are classified as Level 1. Deferred compensation plan assets are reported in other assets in the Consolidated Balance Sheets.

Derivative Financial Instruments

We use derivative instruments, including interest rate swaps for commercial loans with our customers, interest rate lock commitments and the sale of mortgage loans in the secondary market. We calculate the fair value for derivatives using accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. Each valuation considers the contractual terms of the derivative, including the period to maturity, and uses observable market-based inputs, such as interest rate curves and implied volatilities. Accordingly, derivatives are classified as Level 2. We incorporate credit valuation adjustments into the valuation models to appropriately reflect both our own nonperformance risk and the respective counterparties' nonperformance risk in calculating fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements and collateral postings.

Nonrecurring Basis

Loans Held for Sale

Loans held for sale consist of 1-4 family residential loans originated for sale in the secondary market and, from time to time, certain loans transferred from the loan portfolio to loans held for sale, all of which are carried at the lower of cost or fair value. The fair value of 1-4 family residential loans is based on the principal or most advantageous market currently offered for similar loans using observable market data. The fair value of the loans transferred from the loan portfolio is based on the amounts offered for these loans in currently pending sales transactions. Loans held for sale carried at fair value are classified as Level 3.

Impaired Loans

Impaired loans are carried at the lower of carrying value or fair value. Fair value is determined as the recorded investment balance less any specific reserve. We establish specific reserves based on the following three impairment methods: 1) the present value of expected future cash flows discounted at the loan's original effective interest rate; 2) the loan's observable market price; or 3) the fair value of the collateral less estimated selling costs when the loan is collateral dependent and we expect to liquidate the collateral. However, if repayment is expected to come from the operation of the collateral, rather than liquidation, then we do not consider estimated selling costs in determining the fair value of the collateral. Collateral values are generally based upon appraisals by approved, independent state certified appraisers. Appraisals may be discounted based on our historical knowledge, changes in market conditions from the time of appraisal or our knowledge of the borrower and the borrower's business. Impaired loans carried at fair value are classified as Level 3.

OREO and Other Repossessed Assets

OREO and other repossessed assets obtained in partial or total satisfaction of a loan are recorded at the lower of recorded investment in the loan or fair value less cost to sell. Subsequent to foreclosure, these assets are carried at the lower of the amount recorded at acquisition date or fair value less cost to sell. Accordingly, it may be necessary to record nonrecurring fair value adjustments. Fair value, when recorded, is generally based upon appraisals by approved, independent state certified appraisers. Like impaired loans, appraisals on OREO may be discounted based on our historical knowledge, changes in market conditions from the time of appraisal or other information available to

us. OREO and other repossessed assets carried at fair value are classified as Level 3.

11

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Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 3. FAIR VALUE MEASUREMENTS – continued

Mortgage Servicing Rights

The fair value of MSR is determined by calculating the present value of estimated future net servicing cash flows, considering expected mortgage loan prepayment rates, discount rates, servicing costs and other economic factors, which are determined based on current market conditions. The expected rate of mortgage loan prepayments is the most significant factor driving the value of MSR. MSR is considered impaired if the carrying value exceeds fair value. The valuation model includes significant unobservable inputs; therefore, MSR is classified as Level 3. MSR is reported in other assets in the Consolidated Balance Sheets and are amortized into noninterest income in the Consolidated Statements of Comprehensive Income.

Other Assets

We measure certain other assets at fair value on a nonrecurring basis. Fair value is based on the application of lower of cost or fair value accounting, or write-downs of individual assets. Valuation methodologies used to measure fair value are consistent with overall principles of fair value accounting and consistent with those described above.

Financial Instruments

In addition to financial instruments recorded at fair value in our financial statements, fair value accounting guidance requires disclosure of the fair value of all of an entity's assets and liabilities that are considered financial instruments. The majority of our assets and liabilities are considered financial instruments. Many of these instruments lack an available trading market as characterized by a willing buyer and a willing seller engaged in an exchange transaction. Also, it is our general practice and intent to hold our financial instruments to maturity and to not engage in trading or sales activities with respect to such financial instruments. For fair value disclosure purposes, we substantially utilize the fair value measurement criteria as required and explained above. In cases where quoted fair values are not available, we use present value methods to determine the fair value of our financial instruments.

Cash and Cash Equivalents

The carrying amounts reported in the Consolidated Balance Sheets for cash and due from banks, including interest-bearing deposits, approximate fair value.

Loans

With the adoption of ASU No. 2016-01, Accounting for Financial Instruments - Overall: Classification and Measurement, on January 1, 2018, we refined our methodology to estimate the fair value of our loan portfolio to use the exit price notion as required by the standard. The guidance was applied on a prospective basis resulting in prior periods no longer being comparable.

The fair value of variable rate loans that may reprice frequently at short-term market rates is based on carrying values adjusted for liquidity and credit risk. The fair value of variable rate loans that reprice at intervals of one year or longer, such as adjustable rate mortgage products, is estimated using discounted cash flow analyses that utilize interest rates currently being offered for similar loans and adjusted for liquidity and credit risk. The fair value of fixed rate loans is estimated using a discounted cash flow analysis that utilizes interest rates currently being offered for similar loans adjusted for liquidity and credit risk.

Bank Owned Life Insurance

Fair value approximates net cash surrender value of bank owned life insurance, or BOLI.

Federal Home Loan Bank, or FHLB, and Other Restricted Stock

It is not practical to determine the fair value of our FHLB and other restricted stock due to the restrictions placed on the transferability of these stocks; it is presented at carrying value.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 3. FAIR VALUE MEASUREMENTS – continued

Deposits

The fair values disclosed for deposits without defined maturities (e.g., noninterest and interest-bearing demand, money market and savings accounts) are by definition equal to the amounts payable on demand. The carrying amounts for variable rate, fixed-term time deposits approximate their fair values. Estimated fair values for fixed rate and other time deposits are based on discounted cash flow analysis using interest rates currently offered for time deposits with similar terms. The carrying amount of accrued interest approximates fair value.

Short-Term Borrowings

The carrying amounts of securities sold under repurchase agreements, or REPOs, and other short-term borrowings approximate their fair values.

Long-Term Borrowings

The fair values disclosed for fixed rate long-term borrowings are determined by discounting their contractual cash flows using current interest rates for long-term borrowings of similar remaining maturities. The carrying amounts of variable rate long-term borrowings approximate their fair values.

Junior Subordinated Debt Securities

The interest rate on the variable rate junior subordinated debt securities is reset quarterly; therefore, the carrying values approximate their fair values.

Loan Commitments and Standby Letters of Credit

Off-balance sheet financial instruments consist of commitments to extend credit and letters of credit. Except for interest rate lock commitments, estimates of the fair value of these off-balance sheet items are not made because of the short-term nature of these arrangements and the credit standing of the counterparties.

Other

Estimates of fair value are not made for items that are not defined as financial instruments, including such items as our core deposit intangibles and the value of our trust operations.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 3. FAIR VALUE MEASUREMENTS – continued

## Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present our assets and liabilities that are measured at fair value on a recurring basis by fair value hierarchy level at March 31, 2019 and December 31, 2018. There were no transfers between Level 1 and Level 2 for items measured at fair value on a recurring basis during the periods presented.

| (dollars in thousands)  | March 31, 2019 |           |         | Total      |
|---|----------------|-----------|---------|------------|
|   | Level 1        | Level 2   | Level 3 |            |
| <b>ASSETS</b>   |                |           |         |            |
| Debt securities available-for-sale:   |                |           |         |            |
| U.S. Treasury securities  | \$—            | \$9,837   | \$      | —\$9,837   |
| Obligations of U.S. government corporations and agencies                            | —              | 129,369   | —       | 129,369    |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | —              | 154,159   | —       | 154,159    |
| Residential mortgage-backed securities of U.S. government corporations and agencies | —              | 22,514    | —       | 22,514     |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | —              | 237,554   | —       | 237,554    |
| Obligations of states and political subdivisions                                    | —              | 122,489   | —       | 122,489    |
| Total Debt Securities Available-for-Sale  | —              | 675,922   | —       | 675,922    |
| Marketable equity securities  | —              | 4,498     | —       | 4,498      |
| Total Securities  | —              | 680,420   | —       | 680,420    |
| Securities held in a deferred compensation plan                                     | 5,343          | —         | —       | 5,343      |
| Derivative financial assets:  |                |           |         |            |
| Interest rate swaps   | —              | 10,645    | —       | 10,645     |
| Interest rate lock commitments  | —              | 339       | —       | 339        |
| Forward sale contracts - mortgage loans   | —              | 88        | —       | 88         |
| Total Assets  | \$5,343        | \$691,492 | \$      | —\$696,835 |
| <b>LIABILITIES</b>  |                |           |         |            |
| Derivative financial liabilities:   |                |           |         |            |
| Interest rate swaps   | \$—            | \$10,602  | \$      | —\$10,602  |
| Total Liabilities   | \$—            | \$10,602  | \$      | —\$10,602  |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 3. FAIR VALUE MEASUREMENTS – continued

| (dollars in thousands)  | December 31, 2018 |           |         | Total      |
|---|-------------------|-----------|---------|------------|
|   | Level 1           | Level 2   | Level 3 |            |
| <b>ASSETS</b>   |                   |           |         |            |
| Debt securities available-for-sale:   |                   |           |         |            |
| U.S. Treasury securities  | \$—               | \$9,736   | \$—     | —\$9,736   |
| Obligations of U.S. government corporations and agencies                            | —                 | 128,261   | —       | 128,261    |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | —                 | 148,659   | —       | 148,659    |
| Residential mortgage-backed securities of U.S. government corporations and agencies | —                 | 24,350    | —       | 24,350     |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | —                 | 246,784   | —       | 246,784    |
| Obligations of states and political subdivisions                                    | —                 | 122,266   | —       | 122,266    |
| Total Debt Securities Available-for-Sale  | —                 | 680,056   | —       | 680,056    |
| Marketable equity securities  | —                 | 4,816     | —       | 4,816      |
| Total Securities  | —                 | 684,872   | —       | 684,872    |
| Securities held in a deferred compensation plan                                     | 4,725             | —         | —       | 4,725      |
| Derivative financial assets:  |                   |           |         |            |
| Interest rate swaps   | —                 | 5,504     | —       | 5,504      |
| Interest rate lock commitments  | —                 | 251       | —       | 251        |
| Forward sale contracts - Mortgage Loans   | —                 | 55        | —       | 55         |
| Total Assets  | \$4,725           | \$690,682 | \$—     | —\$695,407 |
| <b>LIABILITIES</b>  |                   |           |         |            |
| Derivative financial liabilities:   |                   |           |         |            |
| Interest rate swaps   | \$—               | \$5,340   | \$—     | —\$5,340   |
| Total Liabilities   | \$—               | \$5,340   | \$—     | —\$5,340   |

## Assets Recorded at Fair Value on a Nonrecurring Basis

We may be required to measure certain assets and liabilities at fair value on a nonrecurring basis. Nonrecurring assets are recorded at the lower of cost or fair value in our financial statements. There were no liabilities measured at fair value on a nonrecurring basis at either March 31, 2019 or December 31, 2018.

The following table presents our assets that are measured at fair value on a nonrecurring basis by the fair value hierarchy level as of the dates presented:

| (dollars in thousands)      | March 31, 2019 |         |          | December 31, 2018 |         |         |          |          |
|-----------------------------|----------------|---------|----------|-------------------|---------|---------|----------|----------|
|                             | Level 1        | Level 2 | Level 3  | Total             | Level 1 | Level 2 | Level 3  | Total    |
| <b>ASSETS<sup>(1)</sup></b> |                |         |          |                   |         |         |          |          |
| Loans held for sale         | \$—            | \$—     | \$—      | \$—               | \$—     | \$—     | \$—      | \$—      |
| Impaired loans              | —              | —       | 30,601   | 30,601            | —       | —       | 21,441   | 21,441   |
| Other real estate owned     | —              | —       | 2,613    | 2,613             | —       | —       | 2,826    | 2,826    |
| Mortgage servicing rights   | —              | —       | 1,089    | 1,089             | —       | —       | 1,197    | 1,197    |
| Total Assets                | \$—            | \$—     | \$34,303 | \$34,303          | \$—     | \$—     | \$25,464 | \$25,464 |



<sup>(1)</sup>This table presents only the nonrecurring items that are recorded at fair value in our financial statements.

15

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Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 3. FAIR VALUE MEASUREMENTS – continued

The carrying values and fair values of our financial instruments at March 31, 2019 and December 31, 2018 are presented in the following tables:

| (dollars in thousands)                                       | Carrying Value <sup>(1)</sup> | Fair Value Measurements at March 31, 2019 |             |             |           |
|--|-------------------------------|---|-------------|-------------|-----------|
|  |                               | Total                                     | Level 1     | Level 2     | Level 3   |
| <b>ASSETS</b>  |                               |   |             |             |           |
| Cash and due from banks, including interest-bearing deposits | \$116,820                     | \$116,820                                 | \$116,820   | \$—         | \$ —      |
| Securities   | 680,420                       | 680,420                                   | —           | 680,420     | —         |
| Loans held for sale  | 2,706                         | 2,706                                     | —           | —           | 2,706     |
| Portfolio loans, net   | 5,874,043                     | 5,729,524                                 | —           | —           | 5,729,524 |
| Bank owned life insurance                                    | 74,401                        | 74,401                                    | —           | 74,401      | —         |
| FHLB and other restricted stock                              | 19,959                        | 19,959                                    | —           | —           | 19,959    |
| Securities held in a deferred compensation plan              | 5,343                         | 5,343                                     | 5,343       | —           | —         |
| Mortgage servicing rights                                    | 4,313                         | 4,728                                     | —           | —           | 4,728     |
| Interest rate swaps  | 10,645                        | 10,645                                    | —           | 10,645      | —         |
| Interest rate lock commitments                               | 339                           | 339                                       | —           | 339         | —         |
| Forward sale contracts - mortgage loans                      | 88                            | 88  | —           | 88          | —         |
| <b>LIABILITIES</b>   |                               |   |             |             |           |
| Deposits   | \$5,833,401                   | \$5,825,873                               | \$4,432,629 | \$1,393,244 | \$ —      |
| Securities sold under repurchase agreements                  | 23,427                        | 23,427                                    | 23,427      | —           | —         |
| Short-term borrowings  | 235,000                       | 235,000                                   | 235,000     | —           | —         |
| Long-term borrowings   | 70,418                        | 70,801                                    | 39,335      | 31,467      | —         |
| Junior subordinated debt securities                          | 45,619                        | 45,619                                    | 45,619      | —           | —         |
| Interest rate swaps  | 10,602                        | 10,602                                    | —           | 10,602      | —         |

<sup>(1)</sup> As reported in the Consolidated Balance Sheets

| (dollars in thousands)                                       | Carrying Value <sup>(1)</sup> | Fair Value Measurements at December 31, 2018 |             |             |           |
|--|-------------------------------|--|-------------|-------------|-----------|
|  |                               | Total  | Level 1     | Level 2     | Level 3   |
| <b>ASSETS</b>  |                               |  |             |             |           |
| Cash and due from banks, including interest-bearing deposits | \$155,489                     | \$155,489                                    | \$155,489   | \$—         | \$ —      |
| Securities   | 684,872                       | 684,872                                      | —           | 684,872     | —         |
| Loans held for sale  | 2,371                         | 2,469  | —           | —           | 2,469     |
| Portfolio loans, net   | 5,885,652                     | 5,728,843                                    | —           | —           | 5,728,843 |
| Bank owned life insurance                                    | 73,900                        | 73,900                                       | —           | 73,900      | —         |
| FHLB and other restricted stock                              | 29,435                        | 29,435                                       | —           | —           | 29,435    |
| Securities held in a Deferred Compensation Plan              | 4,725                         | 4,725  | 4,725       | —           | —         |
| Mortgage servicing rights                                    | 4,464                         | 5,181  | —           | —           | 5,181     |
| Interest rate swaps  | 5,504                         | 5,504  | —           | 5,504       | —         |
| Interest rate lock commitments                               | 251                           | 251  | —           | 251         | —         |
| Forward sale contracts - mortgage loans                      | 55                            | 55   | —           | 55          | —         |
| <b>LIABILITIES</b>   |                               |  |             |             |           |
| Deposits   | \$5,673,922                   | \$5,662,193                                  | \$4,261,884 | \$1,400,309 | \$ —      |
| Securities sold under repurchase agreements                  | 18,383                        | 18,383                                       | 18,383      | —           | —         |

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|                                     |         |         |         |        |   |
|-------------------------------------|---------|---------|---------|--------|---|
| Short-term borrowings               | 470,000 | 470,000 | 470,000 | —      | — |
| Long-term borrowings                | 70,314  | 70,578  | 38,610  | 31,968 | — |
| Junior subordinated debt securities | 45,619  | 45,619  | 45,619  | —      | — |
| Interest rate swaps                 | 5,340   | 5,340   | —       | 5,340  | — |

(1) As reported in the Consolidated Balance Sheets

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 4. SECURITIES

The following table presents the fair values of our securities portfolio at the dates presented:

| (dollars in thousands)             | March 31, December 31, |            |
|------------------------------------|------------------------|------------|
|                                    | 2019                   | 2018       |
| Debt securities available-for-sale | \$ 675,922             | \$ 680,056 |
| Marketable equity securities       | 4,498                  | 4,816      |
| Total Securities                   | \$ 680,420             | \$ 684,872 |

## Debt Securities Available-for-Sale

The following tables present the amortized cost and fair value of debt securities available-for-sale as of the dates presented:

| (dollars in thousands)  | March 31, 2019 |                        |                         |            | December 31, 2018 |                        |                         |            |
|---|----------------|------------------------|-------------------------|------------|-------------------|------------------------|-------------------------|------------|
|   | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| U.S. Treasury securities  | \$9,961        | \$—                    | \$(124 )                | \$9,837    | \$9,958           | \$—                    | \$(222 )                | \$9,736    |
| Obligations of U.S. government corporations and agencies                            | 129,263        | 373                    | (267 )                  | 129,369    | 129,267           | 68                     | (1,074 )                | 128,261    |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | 153,717        | 1,608                  | (1,166 )                | 154,159    | 149,849           | 795                    | (1,985 )                | 148,659    |
| Residential mortgage-backed securities of U.S. government corporations and agencies | 22,481         | 229                    | (196 )                  | 22,514     | 24,564            | 203                    | (417 )                  | 24,350     |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | 239,196        | 272                    | (1,914 )                | 237,554    | 251,660           | —                      | (4,876 )                | 246,784    |
| Obligations of states and political subdivisions                                    | 119,020        | 3,480                  | (11 )                   | 122,489    | 119,872           | 2,448                  | (54 )                   | 122,266    |
| Total Debt Securities Available-for-Sale  | \$673,638      | \$ 5,962               | \$(3,678 )              | \$675,922  | \$685,170         | \$ 3,514               | \$(8,628 )              | \$680,056  |

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The following tables present the fair value and the age of gross unrealized losses on debt securities available-for-sale by investment category as of the dates presented:

| (dollars in thousands)  | March 31, 2019       |            |                   |                      |            |                   |                      |            |                   |
|---|----------------------|------------|-------------------|----------------------|------------|-------------------|----------------------|------------|-------------------|
|   | Less Than 12 Months  |            |                   | 12 Months or More    |            |                   | Total                |            |                   |
|   | Number of Securities | Fair Value | Unrealized Losses | Number of Securities | Fair Value | Unrealized Losses | Number of Securities | Fair Value | Unrealized Losses |
| U.S. Treasury securities  | —                    | \$—        | \$ —              | 1                    | \$9,837    | \$(124 )          | 1                    | \$9,837    | \$(124 )          |
| Obligations of U.S. government corporations and agencies                            | —                    | —          | —                 | 8                    | 65,828     | (267 )            | 8                    | 65,828     | (267 )            |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | 1                    | 2,367      | (5 )              | 14                   | 72,936     | (1,161 )          | 15                   | 75,303     | (1,166 )          |
| Residential mortgage-backed securities of U.S. government corporations and agencies | —                    | —          | —                 | 5                    | 11,297     | (196 )            | 5                    | 11,297     | (196 )            |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | —                    | —          | —                 | 24                   | 215,320    | (1,914 )          | 24                   | 215,320    | (1,914 )          |
| Obligations of states and political subdivisions                                    | —                    | —          | —                 | 1                    | 5,225      | (11 )             | 1                    | 5,225      | (11 )             |
| Total Temporarily Impaired Debt Securities  | 1                    | \$2,367    | \$(5 )            | 53                   | \$380,443  | \$(3,673 )        | 54                   | \$382,810  | \$(3,678 )        |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 4. SECURITIES – continued

| (dollars in thousands)  | December 31, 2018   |           |           | 12 Months or More    |            |                   | Total Number of Securities | Fair Value | Unrealized Losses |
|---|---------------------|-----------|-----------|----------------------|------------|-------------------|----------------------------|------------|-------------------|
|   | Less Than 12 Months |           |           | Number of Securities | Fair Value | Unrealized Losses |                            |            |                   |
| U.S. Treasury securities  | —                   | \$—       | \$—       | 1                    | \$9,736    | \$(222)           | 1                          | \$9,736    | \$(222)           |
| Obligations of U.S. government corporations and agencies                            | 7                   | 67,649    | (613)     | 6                    | 35,760     | (461)             | 13                         | 103,409    | (1,074)           |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | 2                   | 12,495    | (44)      | 14                   | 76,179     | (1,941)           | 16                         | 88,674     | (1,985)           |
| Residential mortgage-backed securities of U.S. government corporations and agencies | 2                   | 2,327     | (45)      | 3                    | 9,241      | (372)             | 5                          | 11,568     | (417)             |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | 8                   | 75,466    | (1,032)   | 19                   | 171,318    | (3,844)           | 27                         | 246,784    | (4,876)           |
| Obligations of states and political subdivisions                                    | 2                   | 9,902     | (23)      | 1                    | 5,247      | (31)              | 3                          | 15,149     | (54)              |
| Total Temporarily Impaired Debt Securities  | 21                  | \$167,839 | \$(1,757) | 44                   | \$307,481  | \$(6,871)         | 65                         | \$475,320  | \$(8,628)         |

We do not believe any individual unrealized loss as of March 31, 2019 represents an other than temporary impairment, or OTTI. At March 31, 2019 there were 54 debt securities in an unrealized loss position and at December 31, 2018, there were 65 debt securities in an unrealized loss position. The unrealized losses on debt securities were primarily attributable to changes in interest rates and not related to the credit quality of these issuers. All debt securities were determined to be investment grade and paying principal and interest according to the contractual terms of the security. We do not intend to sell and it is more likely than not that we will not be required to sell any of the securities in an unrealized loss position before recovery of their amortized cost.



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 4. SECURITIES – continued

The following table presents net unrealized gains and losses, net of tax, on debt securities available-for-sale included in accumulated other comprehensive income/(loss), for the periods presented:

| (dollars in thousands)  | March 31, 2019         |                         |                               | December 31, 2018      |                         |                               |
|---|------------------------|-------------------------|-------------------------------|------------------------|-------------------------|-------------------------------|
|   | Gross Unrealized Gains | Gross Unrealized Losses | Net Unrealized (Losses)/Gains | Gross Unrealized Gains | Gross Unrealized Losses | Net Unrealized Gains/(Losses) |
| Total unrealized gains/(losses) on debt securities available-for-sale                               | \$5,962                | \$ (3,678 )             | \$ 2,284                      | \$3,514                | \$ (8,628 )             | \$ (5,114 )                   |
| Income tax (expense) benefit  | (1,271 )               | 784                     | (487 )                        | (746 )                 | 1,832                   | 1,086                         |
| Net Unrealized Gains/(Losses), Net of Tax Included in Accumulated Other Comprehensive Income/(Loss) | \$4,691                | \$ (2,894 )             | \$ 1,797                      | \$2,768                | \$ (6,796 )             | \$ (4,028 )                   |

The amortized cost and fair value of debt securities available-for-sale at March 31, 2019 by contractual maturity are included in the table below. Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

| (dollars in thousands)  | March 31, 2019 |            |
|---|----------------|------------|
|   | Amortized Cost | Fair Value |
| Obligations of the U.S. Treasury, U.S. government corporations and agencies, and obligations of states and political subdivisions |                |            |
| Due in one year or less   | \$30,673       | \$30,661   |
| Due after one year through five years   | 137,885        | 138,709    |
| Due after five years through ten years  | 66,445         | 68,060     |
| Due after ten years   | 23,241         | 24,265     |
| Debt Securities Available-for-Sale With Maturities  | 258,244        | 261,695    |
| Collateralized mortgage obligations of U.S. government corporations and agencies  | 153,717        | 154,159    |
| Residential mortgage-backed securities of U.S. government corporations and agencies   | 22,481         | 22,514     |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | 239,196        | 237,554    |
| Total Debt Securities Available-for-Sale  | \$673,638      | \$675,922  |

Debt securities with carrying values of \$214.1 million at March 31, 2019 and \$236.0 million at December 31, 2018 were pledged for various regulatory and legal requirements.

## Marketable Equity Securities

The following table presents realized and unrealized net gains and losses for our marketable equity securities for the periods presented:

| (dollars in thousands)                                    | Three Months Ended March 31, |       |
|---|------------------------------|-------|
|   | 2019                         | 2018  |
| Marketable Equity Securities                              |                              |       |
| Net market (losses)/gains recognized                      | \$(318)                      | \$ 52 |
| Less: Net gains recognized for equity securities sold     | —                            | —     |
| Unrealized (Losses)/Gains on Equity Securities Still Held | \$(318)                      | \$ 52 |



Prior to January 1, 2018, net unrealized gains and losses, net of tax, on marketable equity securities were included in AOCI for the periods presented. Net unrealized gains and losses, net of tax, on marketable equity securities of \$0.9 million were reclassified from AOCI to retained earnings at January 1, 2018. As of January 1, 2018, gains and losses on marketable equity securities are included in other noninterest income on the Consolidated Statements of Comprehensive Income.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 5. LOANS AND LOANS HELD FOR SALE

Loans are presented net of unearned income of \$4.7 million and \$5.3 million at March 31, 2019 and December 31, 2018.

The following table indicates the composition of loans as of the dates presented:

| (dollars in thousands)         | March 31,<br>2019 | December 31,<br>2018 |
|--------------------------------|-------------------|----------------------|
| Commercial                     |                   |                      |
| Commercial real estate         | \$2,901,625       | \$ 2,921,832         |
| Commercial and industrial      | 1,513,007         | 1,493,416            |
| Commercial construction        | 245,658           | 257,197              |
| Total Commercial Loans         | 4,660,290         | 4,672,445            |
| Consumer                       |                   |                      |
| Residential mortgage           | 729,914           | 726,679              |
| Home equity                    | 463,566           | 471,562              |
| Installment and other consumer | 70,960            | 67,546               |
| Consumer construction          | 10,722            | 8,416                |
| Total Consumer Loans           | 1,275,162         | 1,274,203            |
| Total Portfolio Loans          | 5,935,452         | 5,946,648            |
| Loans held for sale            | 2,706             | 2,371                |
| Total Loans                    | \$5,938,158       | \$ 5,949,019         |

We attempt to limit our exposure to credit risk by diversifying our loan portfolio by segment, geography, collateral and industry and actively managing concentrations. When concentrations exist in certain segments, we mitigate this risk by reviewing the relevant economic indicators and internal risk rating trends and through stress testing of the loans in these segments. Total commercial loans represented 79 percent of total portfolio loans at both March 31, 2019 and December 31, 2018. Within our commercial portfolio, the Commercial Real Estate, or CRE, and Commercial Construction portfolios combined comprised \$3.1 billion or 68 percent of total commercial loans at March 31, 2019 and \$3.2 billion or 68 percent of total commercial loans at December 31, 2018 and 53 percent of total portfolio loans at both March 31, 2019 and December 31, 2018. Further segmentation of the CRE and Commercial Construction portfolios by collateral type reveals no concentration in excess of 13.2 percent of both total CRE and Commercial Construction loans at March 31, 2019 and 14.0 percent at December 31, 2018.

We lend primarily in Pennsylvania and the contiguous states of Ohio, West Virginia, New York and Maryland. The majority of our commercial and consumer loans are made to businesses and individuals in this geography, resulting in a concentration. We believe our knowledge and familiarity with customers and conditions locally outweighs this geographic concentration risk. The conditions of the local and regional economies are monitored closely through publicly available data and information supplied by our customers. Our CRE and Commercial Construction portfolios have exposure outside of this geography of 5.7 percent of the combined portfolios and 3.0 percent of total portfolio loans at March 31, 2019. This compares to 5.4 percent of the combined portfolios and 2.9 percent of total portfolio loans at December 31, 2018.

We individually evaluate all substandard commercial loans that have experienced a forbearance or change in terms agreement, and all substandard consumer and residential mortgage loans that entered into an agreement to modify their existing loan, to determine if they should be designated as troubled debt restructurings, or TDRs.

All TDRs are considered to be impaired loans and will be reported as impaired loans for the remaining life of the loan, unless the restructuring agreement specifies an interest rate equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk and it is fully expected that the remaining principal and interest will be collected according to the restructured agreement. Further, all impaired loans are reported as nonaccrual loans unless the loan is a TDR that has met the requirements to be returned to accruing status. TDRs can be returned to accruing status if the ultimate collectability of all contractual amounts due, according to the restructured agreement, is not in doubt and there is a period of a minimum of six months of satisfactory payment performance by the borrower either immediately before or after the restructuring.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 5. LOANS AND LOANS HELD FOR SALE - continued

The following table summarizes restructured loans as of the dates presented:

| (dollars in thousands)         | March 31, 2019 |               |          | December 31, 2018 |               |          |
|--------------------------------|----------------|---------------|----------|-------------------|---------------|----------|
|                                | Performing     | Nonperforming | Total    | Performing        | Nonperforming | Total    |
|                                | TDRs           | TDRs          | TDRs     | TDRs              | TDRs          | TDRs     |
| Commercial real estate         | \$2,019        | \$ 1,074      | \$3,093  | \$2,054           | \$ 1,139      | \$3,193  |
| Commercial and industrial      | 13,447         | 3,463         | 16,910   | 7,026             | 6,646         | 13,672   |
| Commercial construction        | 1,913          | 406           | 2,319    | 1,912             | 406           | 2,318    |
| Residential mortgage           | 2,025          | 1,520         | 3,545    | 2,214             | 1,543         | 3,757    |
| Home equity                    | 3,590          | 1,406         | 4,996    | 3,568             | 1,349         | 4,917    |
| Installment and other consumer | 8              | 4             | 12       | 12                | 5             | 17       |
| Total                          | \$23,002       | \$ 7,873      | \$30,875 | \$16,786          | \$ 11,088     | \$27,874 |

There were three TDRs totaling \$1.7 million that returned to accruing status during the three months ended March 31, 2019 and no TDRs that returned to accruing status during the three months ended March 31, 2018.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 5. LOANS AND LOANS HELD FOR SALE - continued

The following tables present the restructured loans by loan segment and by type of concession for the three months ended March 31, 2019 and 2018:

| (dollars in thousands)                              | Three Months Ended March 31, 2019      |  |                     |                 | Three Months Ended March 31, 2018      |  |                     |                  |
|---|--|--|---------------------|-----------------|--|--|---------------------|------------------|
|   | Pre-Modification                       | Post-Modification                              | Total               | Difference      | Pre-Modification                       | Post-Modification                              | Total               | Difference       |
|   | Number of Loans Recorded in Investment | Outstanding Recorded Investment <sup>(1)</sup> | Recorded Investment |                 | Number of Loans Recorded in Investment | Outstanding Recorded Investment <sup>(1)</sup> | Recorded Investment |                  |
| <b>Totals by Loan Segment</b>                       |  |  |                     |                 |  |  |                     |                  |
| <b>Commercial and Industrial</b>                    |  |  |                     |                 |  |  |                     |                  |
| Maturity date extension                             | —                                      | \$ —   | \$ —                | \$ —            | 2                                      | \$ 768   | \$ 708              | \$ (60 )         |
| Maturity date extension and interest rate reduction | 1                                      | 5,201  | 5,201               | —               | —                                      | —  | —                   | —                |
| Principal deferral                                  | —                                      | —  | —                   | —               | 6                                      | 5,355  | 5,333               | (22 )            |
| <b>Total Commercial and Industrial</b>              | <b>1</b>                               | <b>5,201</b>                                   | <b>5,201</b>        | <b>—</b>        | <b>8</b>                               | <b>6,123</b>                                   | <b>6,041</b>        | <b>(82 )</b>     |
| <b>Commercial Construction</b>                      |  |  |                     |                 |  |  |                     |                  |
| Chapter 7 bankruptcy <sup>(2)</sup>                 | —                                      | —  | —                   | —               | 2                                      | 158  | 157                 | (1 )             |
| <b>Total Commercial Construction</b>                | <b>—</b>                               | <b>—</b>                                       | <b>—</b>            | <b>—</b>        | <b>2</b>                               | <b>158</b>                                     | <b>157</b>          | <b>(1 )</b>      |
| <b>Residential Mortgage</b>                         |  |  |                     |                 |  |  |                     |                  |
| Chapter 7 bankruptcy <sup>(2)</sup>                 | 1                                      | 49   | 49                  | —               | —                                      | —  | —                   | —                |
| <b>Total Residential Mortgage</b>                   | <b>1</b>                               | <b>49</b>                                      | <b>49</b>           | <b>—</b>        | <b>—</b>                               | <b>—</b>                                       | <b>—</b>            | <b>—</b>         |
| <b>Home equity</b>                                  |  |  |                     |                 |  |  |                     |                  |
| Chapter 7 bankruptcy <sup>(2)</sup>                 | 7                                      | 191  | 168                 | (23 )           | 9                                      | 578  | 555                 | (23 )            |
| Interest rate reduction                             | 1                                      | 81   | 81                  | —               | —                                      | —  | —                   | —                |
| <b>Total Home Equity</b>                            | <b>8</b>                               | <b>272</b>                                     | <b>249</b>          | <b>(23 )</b>    | <b>9</b>                               | <b>578</b>                                     | <b>555</b>          | <b>(23 )</b>     |
| <b>Installment and Other Consumer</b>               |  |  |                     |                 |  |  |                     |                  |
| Chapter 7 bankruptcy <sup>(2)</sup>                 | —                                      | —  | —                   | —               | 2                                      | 17   | 17                  | —                |
| <b>Total Installment and Other Consumer</b>         | <b>—</b>                               | <b>\$ —</b>                                    | <b>\$ —</b>         | <b>\$ —</b>     | <b>2</b>                               | <b>\$ 17</b>                                   | <b>\$ 17</b>        | <b>\$ —</b>      |
| <b>Totals by Concession Type</b>                    |  |  |                     |                 |  |  |                     |                  |
| Maturity date extension                             | —                                      | \$ —   | \$ —                | \$ —            | 2                                      | \$ 768   | \$ 708              | \$ (60 )         |
| Maturity date extension and interest rate reduction | 1                                      | 5,201  | 5,201               | —               | —                                      | —  | —                   | —                |
| Principal deferral                                  | —                                      | —  | —                   | —               | 6                                      | 5,355  | 5,333               | (22 )            |
| Chapter 7 bankruptcy <sup>(2)</sup>                 | 8                                      | 240  | 217                 | (23 )           | 13                                     | 753  | 729                 | (24 )            |
| Interest rate reduction                             | 1                                      | 81   | 81                  | —               | —                                      | —  | —                   | —                |
| <b>Total</b>  | <b>10</b>                              | <b>\$ 5,522</b>                                | <b>\$ 5,499</b>     | <b>\$ (23 )</b> | <b>21</b>                              | <b>\$ 6,876</b>                                | <b>\$ 6,770</b>     | <b>\$ (106 )</b> |

<sup>(1)</sup> Excludes loans that were fully paid off or fully charged-off by period end. The pre-modification balance represents the balance outstanding prior to modification. The post-modification balance represents the outstanding balance at period end.

<sup>(2)</sup> Chapter 7 bankruptcy loans where the debt has been legally discharged through the bankruptcy court and not reaffirmed.

As of March 31, 2019, we had 14 commitments to lend an additional \$13.0 million on TDRs. Defaulted TDRs are defined as loans having a payment default of 90 days or more after the restructuring takes place. There were no TDRs that defaulted during the three months ended March 31, 2019 and 2018 that were restructured within the last 12 months prior to defaulting.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 5. LOANS AND LOANS HELD FOR SALE - continued

The following table is a summary of nonperforming assets as of the dates presented:

| (dollars in thousands)     | Nonperforming Assets |                      |
|----------------------------|----------------------|----------------------|
|                            | March 31,<br>2019    | December 31,<br>2018 |
| Nonperforming Assets       |                      |                      |
| Nonaccrual loans           | \$40,077             | \$ 34,985            |
| Nonaccrual TDRs            | 7,873                | 11,088               |
| Total Nonaccrual Loans     | 47,950               | 46,073               |
| OREO                       | 2,828                | 3,092                |
| Total Nonperforming Assets | \$50,778             | \$ 49,165            |

## NOTE 6. ALLOWANCE FOR LOAN LOSSES

We maintain an allowance for loan losses, or ALL, at a level determined to be adequate to absorb estimated probable credit losses inherent within the loan portfolio as of the balance sheet date. We develop and document a systematic ALL methodology based on the following portfolio segments: 1) CRE, 2) Commercial and Industrial, or C&I, 3) Commercial Construction, 4) Consumer Real Estate and 5) Other Consumer.

The following are key risks within each portfolio segment:

CRE—Loans secured by commercial purpose real estate, including both owner-occupied properties and investment properties for various purposes such as hotels, strip malls and apartments. Operations of the individual projects and global cash flows of the debtors are the primary sources of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the collateral type and the business prospects of the lessee, if the project is not owner-occupied.

C&I—Loans made to operating companies or manufacturers for the purpose of production, operating capacity, accounts receivable, inventory or equipment financing. Cash flow from the operations of the company is the primary source of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the industry of the company. Collateral for these types of loans often does not have sufficient value in a distressed or liquidation scenario to satisfy the outstanding debt.

Commercial Construction—Loans made to finance construction of buildings or other structures, as well as to finance the acquisition and development of raw land for various purposes. While the risk of these loans is generally confined to the construction period, if there are problems, the project may not be completed, and as such, may not provide sufficient cash flow on its own to service the debt or have sufficient value in a liquidation to cover the outstanding principal. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the type of project and the experience and resources of the developer.

Consumer Real Estate—Loans secured by first and second liens such as home equity loans, home equity lines of credit and 1-4 family residential mortgages, including purchase money mortgages. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The state of the local housing market can also have a significant impact on this segment because low demand and/or declining home values can limit the ability of borrowers to sell a property and satisfy the debt.

Other Consumer—Loans made to individuals that may be secured by assets other than 1-4 family residences, as well as unsecured loans. This segment includes auto loans, unsecured loans and lines and credit cards. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The value of the collateral, if there is any, is less likely to be a source of repayment due to less certain collateral values.

We further assess risk within each portfolio segment by pooling loans with similar risk characteristics. For the commercial loan classes, the most important indicator of risk is the internally assigned risk rating, including pass, special mention and substandard. Consumer loans are pooled by type of collateral, lien position and loan to value, or LTV, for Consumer Real Estate loans. Historical loss rates are applied to these loan pools to determine the reserve for loans collectively evaluated for impairment.



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The ALL methodology for groups of loans collectively evaluated for impairment is comprised of both a quantitative and qualitative analysis. A key assumption in the quantitative component of the reserve is the loss emergence period, or LEP. The LEP is an estimate of the average amount of time from the point at which a loss is incurred on a loan to the point at which the loss is confirmed. Another key assumption is the look-back period which represents the historical data period utilized to calculate loss rates.

Management monitors various credit quality indicators for both the commercial and consumer loan portfolios, including delinquency, nonperforming status and changes in risk ratings on a monthly basis.

The following tables present the age analysis of past due loans segregated by class of loans as of the dates presented:

March 31, 2019

| (dollars in thousands)         | Current     | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | Non -<br>performing | Total Past<br>Due<br>Loans | Total<br>Loans |
|--------------------------------|-------------|------------------------|------------------------|---------------------|----------------------------|----------------|
| Commercial real estate         | \$2,868,403 | \$ 1,876               | \$ 2,237               | \$ 29,109           | \$ 33,222                  | \$2,901,625    |
| Commercial and industrial      | 1,504,824   | 785                    | 588                    | 6,810               | 8,183                      | 1,513,007      |
| Commercial construction        | 244,432     | —                      | —                      | 1,226               | 1,226                      | 245,658        |
| Residential mortgage           | 719,422     | 3,695                  | 167                    | 6,630               | 10,492                     | 729,914        |
| Home equity                    | 457,452     | 1,714                  | 254                    | 4,146               | 6,114                      | 463,566        |
| Installment and other consumer | 70,645      | 227                    | 59                     | 29                  | 315                        | 70,960         |
| Consumer construction          | 10,500      | 222                    | —                      | —                   | 222                        | 10,722         |
| Loans held for sale            | 2,706       | —                      | —                      | —                   | —                          | 2,706          |
| Total                          | \$5,878,384 | \$ 8,519               | \$ 3,305               | \$ 47,950           | \$ 59,774                  | \$5,938,158    |

December 31, 2018

| (dollars in thousands)         | Current     | 30-59 Days<br>Past Due | 60-89 Days<br>Past Due | Non -<br>performing | Total Past<br>Due<br>Loans | Total<br>Loans |
|--------------------------------|-------------|------------------------|------------------------|---------------------|----------------------------|----------------|
| Commercial real estate         | \$2,903,997 | \$ 3,638               | \$ 2,145               | \$ 12,052           | \$ 17,835                  | \$2,921,832    |
| Commercial and industrial      | 1,482,473   | 1,000                  | 983                    | 8,960               | 10,943                     | 1,493,416      |
| Commercial construction        | 243,004     | —                      | —                      | 14,193              | 14,193                     | 257,197        |
| Residential mortgage           | 717,447     | 1,584                  | 520                    | 7,128               | 9,232                      | 726,679        |
| Home equity                    | 465,152     | 2,103                  | 609                    | 3,698               | 6,410                      | 471,562        |
| Installment and other consumer | 67,281      | 148                    | 75                     | 42                  | 265                        | 67,546         |
| Consumer construction          | 8,416       | —                      | —                      | —                   | —                          | 8,416          |
| Loans held for sale            | 2,371       | —                      | —                      | —                   | —                          | 2,371          |
| Total                          | \$5,890,141 | \$ 8,473               | \$ 4,332               | \$ 46,073           | \$ 58,878                  | \$5,949,019    |

We continually monitor the commercial loan portfolio through an internal risk rating system. Loan risk ratings are assigned based upon the creditworthiness of the borrower and are reviewed on an ongoing basis according to our internal policies. Loans within the pass rating generally have a lower risk of loss than loans risk rated as special mention or substandard.

Our risk ratings are consistent with regulatory guidance and are as follows:

Pass—The loan is currently performing and is of high quality.

Special Mention—A special mention loan has potential weaknesses that warrant management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects or in the strength of our credit position at some future date. Economic and market conditions, beyond the borrower's control, may in the future necessitate this classification.

Substandard—A substandard loan is not adequately protected by the net worth and/or paying capacity of the borrower or by the collateral pledged, if any. Substandard loans have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The following tables present the recorded investment in commercial loan classes by internally assigned risk ratings as of the dates presented:

| (dollars in thousands) | March 31, 2019         |            |                           |            |                         |            |             |            |
|------------------------|------------------------|------------|---------------------------|------------|-------------------------|------------|-------------|------------|
|                        | Commercial Real Estate | % of Total | Commercial and Industrial | % of Total | Commercial Construction | % of Total | Total       | % of Total |
| Pass                   | \$2,745,156            | 94.6 %     | \$1,427,120               | 94.3 %     | \$234,717               | 95.5 %     | \$4,406,993 | 94.6 %     |
| Special mention        | 56,829                 | 2.0 %      | 23,945                    | 1.6 %      | 7,263                   | 3.0 %      | 88,037      | 1.9 %      |
| Substandard            | 99,640                 | 3.4 %      | 61,942                    | 4.1 %      | 3,678                   | 1.5 %      | 165,260     | 3.5 %      |
| Total                  | \$2,901,625            | 100.0 %    | \$1,513,007               | 100.0 %    | \$245,658               | 100.0 %    | \$4,660,290 | 100.0 %    |

| (dollars in thousands) | December 31, 2018      |            |                           |            |                         |            |             |            |
|------------------------|------------------------|------------|---------------------------|------------|-------------------------|------------|-------------|------------|
|                        | Commercial Real Estate | % of Total | Commercial and Industrial | % of Total | Commercial Construction | % of Total | Total       | % of Total |
| Pass                   | \$2,776,292            | 95.0 %     | \$1,394,427               | 93.4 %     | \$233,190               | 90.7 %     | \$4,403,909 | 94.3 %     |
| Special mention        | 54,627                 | 1.9 %      | 25,368                    | 1.7 %      | 7,349                   | 2.8 %      | 87,344      | 1.8 %      |
| Substandard            | 90,913                 | 3.1 %      | 73,621                    | 4.9 %      | 16,658                  | 6.5 %      | 181,192     | 3.9 %      |
| Total                  | \$2,921,832            | 100.0 %    | \$1,493,416               | 100.0 %    | \$257,197               | 100.0 %    | \$4,672,445 | 100.0 %    |

Substandard loans decreased \$15.9 million to \$165.3 million at March 31, 2019 compared to \$181.2 million at December 31, 2018 mainly due to loan pay-offs and upgrades of risk ratings.

We monitor the delinquent status of the consumer portfolio on a monthly basis. Loans are considered nonperforming when interest and principal are 90 days or more past due or management has determined that a material deterioration in the borrower's financial condition exists. The risk of loss is generally highest for nonperforming loans.

The following tables present the recorded investment in consumer loan classes by performing and nonperforming status as of the dates presented:

| (dollars in thousands) | March 31, 2019       |            |             |            |                                |            |                       |            |             |            |
|------------------------|----------------------|------------|-------------|------------|--------------------------------|------------|-----------------------|------------|-------------|------------|
|                        | Residential Mortgage | % of Total | Home Equity | % of Total | Installment and Other Consumer | % of Total | Consumer Construction | % of Total | Total       | % of Total |
| Performing             | \$723,284            | 99.1 %     | \$459,420   | 99.1 %     | \$70,931                       | 100.0 %    | \$10,722              | 100.0 %    | \$1,264,357 | 99.2 %     |
| Nonperforming          | 6,630                | 0.9 %      | 4,146       | 0.9 %      | 29                             | — %        | —                     | — %        | 10,805      | 0.8 %      |
| Total                  | \$729,914            | 100.0 %    | \$463,566   | 100.0 %    | \$70,960                       | 100.0 %    | \$10,722              | 100.0 %    | \$1,275,162 | 100.0 %    |

| (dollars in thousands) | December 31, 2018    |            |             |            |                                |            |                       |            |             |            |
|------------------------|----------------------|------------|-------------|------------|--------------------------------|------------|-----------------------|------------|-------------|------------|
|                        | Residential Mortgage | % of Total | Home Equity | % of Total | Installment and Other Consumer | % of Total | Consumer Construction | % of Total | Total       | % of Total |
| Performing             | \$719,551            | 99.0 %     | \$467,864   | 99.2 %     | \$67,504                       | 99.9 %     | \$8,416               | 100.0 %    | \$1,263,335 | 99.1 %     |
| Nonperforming          | 7,128                | 1.0 %      | 3,698       | 0.8 %      | 42                             | 0.1 %      | —                     | — %        | 10,868      | 0.9 %      |
| Total                  | \$726,679            | 100.0 %    | \$471,562   | 100.0 %    | \$67,546                       | 100.0 %    | \$8,416               | 100.0 %    | \$1,274,203 | 100.0 %    |

We individually evaluate all substandard and nonaccrual commercial loans greater than \$0.5 million for impairment. Loans are considered to be impaired when based upon current information and events it is probable that we will be unable to collect all principal and interest payments due according to the original contractual terms of the loan agreement. A TDR will be reported as an impaired loan for the remaining life of the loan, unless the restructuring agreement specifies an interest rate equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk and it is expected that the remaining principal and interest will be

fully collected according to the restructured agreement. For each TDR or other impaired loan, we conduct further analysis to determine the probable loss and assign a specific reserve to the loan if deemed appropriate.

25

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Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The following table summarizes investments in loans considered to be impaired and related information on those impaired loans as of the dates presented:

| (dollars in thousands)                     | March 31, 2019         |                                |                      | December 31, 2018      |                                |                      |
|--|------------------------|--------------------------------|----------------------|------------------------|--------------------------------|----------------------|
|  | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance |
| With a related allowance recorded:         |                        |                                |                      |                        |                                |                      |
| Commercial real estate                     | \$12,965               | \$12,965                       | \$ 2,046             | \$7,733                | \$7,733                        | \$ 1,295             |
| Commercial and industrial                  | 976                    | 984                            | 873                  | 884                    | 893                            | 360                  |
| Commercial construction                    | 489                    | 490                            | 87                   | 489                    | 489                            | 87                   |
| Consumer real estate                       | 14                     | 14                             | 9                    | 15                     | 14                             | 10                   |
| Other consumer                             | 8                      | 8                              | 8                    | 11                     | 12                             | 11                   |
| Total with a Related Allowance Recorded    | 14,452                 | 14,461                         | 3,023                | 9,132                  | 9,141                          | 1,763                |
| Without a related allowance recorded:      |                        |                                |                      |                        |                                |                      |
| Commercial real estate                     | 15,068                 | 17,895                         | —                    | 3,636                  | 4,046                          | —                    |
| Commercial and industrial                  | 15,934                 | 22,551                         | —                    | 12,788                 | 14,452                         | —                    |
| Commercial construction                    | 2,319                  | 3,828                          | —                    | 15,286                 | 19,198                         | —                    |
| Consumer real estate                       | 8,527                  | 9,507                          | —                    | 8,659                  | 9,635                          | —                    |
| Other consumer                             | 4                      | 10                             | —                    | 5                      | 18                             | —                    |
| Total without a Related Allowance Recorded | 41,852                 | 53,792                         | —                    | 40,374                 | 47,349                         | —                    |
| Total:                                     |                        |                                |                      |                        |                                |                      |
| Commercial real estate                     | 28,033                 | 30,860                         | 2,046                | 11,369                 | 11,779                         | 1,295                |
| Commercial and industrial                  | 16,910                 | 23,535                         | 873                  | 13,672                 | 15,345                         | 360                  |
| Commercial construction                    | 2,808                  | 4,318                          | 87                   | 15,775                 | 19,687                         | 87                   |
| Consumer real estate                       | 8,541                  | 9,521                          | 9                    | 8,674                  | 9,649                          | 10                   |
| Other consumer                             | 12                     | 18                             | 8                    | 16                     | 30                             | 11                   |
| Total                                      | \$56,304               | \$68,252                       | \$ 3,023             | \$49,506               | \$56,490                       | \$ 1,763             |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The following tables summarize average recorded investment in and interest income recognized on loans considered to be impaired for the periods presented:

| (dollars in thousands)                     | Three Months Ended                   |                             |                                      |                             |
|--|--------------------------------------|-----------------------------|--------------------------------------|-----------------------------|
|  | March 31, 2019                       |                             | March 31, 2018                       |                             |
|  | Average Interest Recorded Investment | Average Interest Recognized | Average Interest Recorded Investment | Average Interest Recognized |
| With a related allowance recorded:         |                                      |                             |                                      |                             |
| Commercial real estate                     | \$12,983                             | \$ 400                      | \$—                                  | \$ —                        |
| Commercial and industrial                  | 980                                  | 35                          | 586                                  | 11                          |
| Commercial construction                    | 489                                  | —                           | —                                    | —                           |
| Consumer real estate                       | 14                                   | 1                           | —                                    | —                           |
| Other consumer                             | 10                                   | 1                           | 42                                   | 1                           |
| Total with a Related Allowance Recorded    | 14,476                               | 437                         | 628                                  | 12                          |
| Without a related allowance recorded:      |                                      |                             |                                      |                             |
| Commercial real estate                     | 15,107                               | 144                         | 3,817                                | 43                          |
| Commercial and industrial                  | 12,780                               | 209                         | 6,688                                | 110                         |
| Commercial construction                    | 2,319                                | 140                         | 3,446                                | 36                          |
| Consumer real estate                       | 8,846                                | 417                         | 10,816                               | 138                         |
| Other consumer                             | 4                                    | —                           | 12                                   | —                           |
| Total without a Related Allowance Recorded | 39,056                               | 910                         | 24,779                               | 327                         |
| Total:                                     |                                      |                             |                                      |                             |
| Commercial real estate                     | 28,090                               | 544                         | 3,817                                | 43                          |
| Commercial and industrial                  | 13,760                               | 244                         | 7,274                                | 121                         |
| Commercial construction                    | 2,808                                | 140                         | 3,446                                | 36                          |
| Consumer real estate                       | 8,860                                | 418                         | 10,816                               | 138                         |
| Other consumer                             | 14                                   | 1                           | 54                                   | 1                           |
| Total                                      | \$53,532                             | \$ 1,347                    | \$25,407                             | \$ 339                      |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The following tables detail activity in the ALL for the periods presented:

| (dollars in thousands)         | Three Months Ended March 31, 2019 |                           |                         |                      |                |             |
|--------------------------------|-----------------------------------|---------------------------|-------------------------|----------------------|----------------|-------------|
|                                | Commercial Real Estate            | Commercial and Industrial | Commercial Construction | Consumer Real Estate | Other Consumer | Total Loans |
| Balance at beginning of period | \$33,707                          | \$ 11,596                 | \$ 7,983                | \$ 6,187             | \$ 1,523       | \$60,996    |
| Charge-offs                    | (1 )                              | (5,477 )                  | —                       | (162 )               | (383 )         | (6,023 )    |
| Recoveries                     | 122                               | 417                       | —                       | 148                  | 100            | 787         |
| Net Recoveries/(Charge-offs)   | 121                               | (5,060 )                  | —                       | (14 )                | (283 )         | (5,236 )    |
| Provision for loan losses      | 1,075                             | 5,460                     | (1,226 )                | 5                    | 335            | 5,649       |
| Balance at End of Period       | \$34,903                          | \$ 11,996                 | \$ 6,757                | \$ 6,178             | \$ 1,575       | \$61,409    |

| (dollars in thousands)         | Three Months Ended March 31, 2018 |                           |                         |                      |                |             |
|--------------------------------|-----------------------------------|---------------------------|-------------------------|----------------------|----------------|-------------|
|                                | Commercial Real Estate            | Commercial and Industrial | Commercial Construction | Consumer Real Estate | Other Consumer | Total Loans |
| Balance at beginning of period | \$27,235                          | \$ 8,966                  | \$ 13,167               | \$ 5,479             | \$ 1,543       | \$56,390    |
| Charge-offs                    | —                                 | (829 )                    | —                       | (161 )               | (460 )         | (1,450 )    |
| Recoveries                     | 49                                | 117                       | 1,129                   | 238                  | 101            | 1,634       |
| Net Recoveries/(Charge-offs)   | 49                                | (712 )                    | 1,129                   | 77                   | (359 )         | 184         |
| Provision for loan losses      | 3,679                             | 2,218                     | (3,575 )                | (138 )               | 288            | 2,472       |
| Balance at End of Period       | \$30,963                          | \$ 10,472                 | \$ 10,721               | \$ 5,418             | \$ 1,472       | \$59,046    |

Net loan charge-offs were significantly impacted by two commercial and industrial borrowers that resulted in charge-offs of \$5.1 million during the first quarter of 2019.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 6. ALLOWANCE FOR LOAN LOSSES – continued

The following tables present the ALL and recorded investments in loans by category as of the periods presented:

| (dollars in thousands)    | March 31, 2019            |               |            |                 |               |             |
|---------------------------|---------------------------|---------------|------------|-----------------|---------------|-------------|
|                           | Allowance for Loan Losses |               |            | Portfolio Loans |               |             |
|                           | Individual                | Collectively  | Total      | Individual      | Collectively  | Total       |
|                           | Evaluated                 | Evaluated for |            | Evaluated       | Evaluated for |             |
| Impairment                | Impairment                |               | Impairment | Impairment      |               |             |
| Commercial real estate    | \$2,046                   | \$ 32,857     | \$34,903   | \$28,033        | \$ 2,873,592  | \$2,901,625 |
| Commercial and industrial | 873                       | 11,123        | 11,996     | 16,910          | 1,496,097     | 1,513,007   |
| Commercial construction   | 87                        | 6,670         | 6,757      | 2,808           | 242,850       | 245,658     |
| Consumer real estate      | 9                         | 6,169         | 6,178      | 8,541           | 1,195,661     | 1,204,202   |
| Other consumer            | 8                         | 1,567         | 1,575      | 12              | 70,948        | 70,960      |
| Total                     | \$3,023                   | \$ 58,386     | \$61,409   | \$56,304        | \$ 5,879,148  | \$5,935,452 |

| (dollars in thousands)    | December 31, 2018         |               |            |                 |               |             |
|---------------------------|---------------------------|---------------|------------|-----------------|---------------|-------------|
|                           | Allowance for Loan Losses |               |            | Portfolio Loans |               |             |
|                           | Individual                | Collectively  | Total      | Individual      | Collectively  | Total       |
|                           | Evaluated                 | Evaluated for |            | Evaluated       | Evaluated for |             |
| Impairment                | Impairment                |               | Impairment | Impairment      |               |             |
| Commercial real estate    | \$1,295                   | \$ 32,412     | \$33,707   | \$11,369        | \$ 2,910,463  | \$2,921,832 |
| Commercial and industrial | 360                       | 11,236        | 11,596     | 13,672          | 1,479,744     | 1,493,416   |
| Commercial construction   | 87                        | 7,896         | 7,983      | 15,775          | 241,422       | 257,197     |
| Consumer real estate      | 10                        | 6,177         | 6,187      | 8,674           | 1,197,983     | 1,206,657   |
| Other consumer            | 11                        | 1,512         | 1,523      | 16              | 67,530        | 67,546      |
| Total                     | \$1,763                   | \$ 59,233     | \$60,996   | \$49,506        | \$ 5,897,142  | \$5,946,648 |



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 7. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

We determine if a contract is or contains a lease at inception. Leases are classified as either finance or operating leases. We recognize leases on our Consolidated Balance Sheets as ROU assets and related lease liabilities. Finance ROU assets are included in property and equipment and related finance lease liabilities are included in long-term borrowings. Operating lease ROU assets are included in other assets and related operating lease liabilities are included in other liabilities. We estimate lease liabilities and ROU assets using our estimated incremental borrowing rate with similar terms at commencement date. Lease terms include options to extend or terminate the lease when it is reasonably certain that we will exercise those options. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term for operating leases. Interest and amortization expenses are recognized for finance leases over the lease term.

We have 44 lease contracts that we have recognized under the new lease standard, ASC Topic 842. These leases are for our branch, loan production and support services facilities. We have recognized 42 operating leases and two finance leases under the new lease accounting standard. Leases with an initial term of 12 months or less are not recorded on the balance sheet and the related lease expense is recognized on a straight-line basis over the lease term in Net Occupancy on our Consolidated Statements of Comprehensive Income.

The following tables present our ROU assets, lease expense, weighted average term, discount rate and maturity analysis of lease liabilities for finance and operating leases at March 31, 2019:

|  |                   |           |          |
|--|-------------------|-----------|----------|
| (in thousands, except weighted-averages)       | March<br>31, 2019 |           |          |
| Operating Lease Expense                        | \$1,031           |           |          |
| Amortization of ROU Assets - Finance Leases    | 23                |           |          |
| Interest on Lease Liabilities - Finance Leases | 18                |           |          |
| Total Lease Expense                            | \$1,072           |           |          |
| Operating Leases                               |                   |           |          |
| ROU Assets                                     | \$35,686          |           |          |
| Operating Cash Flows                           | \$302             |           |          |
| Finance Leases                                 |                   |           |          |
| ROU Assets                                     | \$1,213           |           |          |
| Operating Cash Flows                           | \$18              |           |          |
| Financing Cash Flows                           | \$11              |           |          |
| Weighted Average Lease Term                    |                   |           |          |
| Operating Leases                               | 20.4              |           |          |
| Finance Leases                                 | 15.5              |           |          |
| Weighted Average Discount Rate                 |                   |           |          |
| Operating Leases                               | 5.98 %            |           |          |
| Finance Leases                                 | 6.15 %            |           |          |
| (dollars in thousands)                         |                   |           |          |
| Maturity Analysis                              | Finance           | Operating | Total    |
| 2019   | \$105             | \$2,796   | \$2,901  |
| 2020   | 125               | 3,615     | 3,740    |
| 2021   | 126               | 3,599     | 3,725    |
| 2022   | 128               | 3,682     | 3,810    |
| 2023   | 129               | 3,697     | 3,826    |
| Thereafter                                     | 1,375             | 59,336    | 60,711   |
| Total  | \$1,988           | \$76,725  | \$78,713 |

|                              |         |           |           |
|------------------------------|---------|-----------|-----------|
| Less: Present value discount | (753 )  | (36,500 ) | (37,253 ) |
| Lease Liabilities            | \$1,235 | \$40,225  | \$41,460  |

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

NOTE 8. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

Interest Rate Swaps

In accordance with applicable accounting guidance for derivatives and hedging, all derivatives are recognized as either assets or liabilities on the balance sheet at fair value. Interest rate swaps are contracts in which a series of interest rate flows (fixed and variable) are exchanged over a prescribed period. The notional amounts on which the interest payments are based are not exchanged. These derivative positions relate to transactions in which we enter into an interest rate swap with a commercial customer while at the same time entering into an offsetting interest rate swap with another financial institution. In connection with each transaction, we agree to pay interest to the customer on a notional amount at a variable interest rate and receive interest from the customer on the same notional amount at a fixed rate. At the same time, we agree to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows our customer to effectively convert a variable rate loan to a fixed rate loan with us receiving a variable rate. These agreements could have floors or caps on the contracted interest rates.

Pursuant to our agreements with various financial institutions, we may receive collateral or may be required to post collateral based upon mark-to-market positions. Beyond unsecured threshold levels, collateral in the form of cash or securities may be made available to counterparties of interest rate swap transactions. Based upon our current positions and related future collateral requirements, we believe any effect on our cash flow or liquidity position to be immaterial.

Derivatives contain an element of credit risk, the possibility that we will incur a loss because a counterparty, which may be a financial institution or a customer, fails to meet its contractual obligations. All derivative contracts with financial institutions may be executed only with counterparties approved by our Asset and Liability Committee, or ALCO, and derivatives with customers may only be executed with customers within credit exposure limits approved by our Senior Loan Committee. Interest rate swaps are considered derivatives, but are not accounted for using hedge accounting. As such, changes in the estimated fair value of the derivatives are recorded in current earnings and included in other noninterest income in the Consolidated Statements of Comprehensive Income.

Interest Rate Lock Commitments and Forward Sale Contracts

In the normal course of business, we sell originated mortgage loans into the secondary mortgage loan market. We also offer interest rate lock commitments to potential borrowers. The commitments are generally for a period of 60 days and guarantee a specified interest rate for a loan if underwriting standards are met, but the commitment does not obligate the potential borrower to close on the loan. Accordingly, some commitments expire prior to becoming loans. We may encounter pricing risks if interest rates increase significantly before the loan can be closed and sold. We may utilize forward sale contracts in order to mitigate this pricing risk. Whenever a customer desires these products, a mortgage originator quotes a secondary market rate guaranteed for that day by the investor. The rate lock is executed between the mortgagee and us and in turn a forward sale contract may be executed between us and the investor. Both the rate lock commitment and the corresponding forward sale contract for each customer are considered derivatives, but are not accounted for using hedge accounting. As such, changes in the estimated fair value of the derivatives during the commitment period are recorded in current earnings and included in mortgage banking in the Consolidated Statements of Comprehensive Income.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 8. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES – continued

The following table indicates the amounts representing the value of derivative assets and derivative liabilities as of the dates presented:

| (dollars in thousands)                             | Derivatives<br>(included in Other Assets) |                      | Derivatives<br>(included<br>in Other Liabilities) |                      |
|--|---|----------------------|---|----------------------|
|  | March 31,<br>2019                         | December 31,<br>2018 | March 31,<br>2019                                 | December 31,<br>2018 |
| Derivatives not Designated as Hedging Instruments: |   |                      |   |                      |
| Interest Rate Swap Contracts - Commercial Loans    |   |                      |   |                      |
| Fair value   | \$ 10,645                                 | \$ 5,504             | \$ 10,602   | \$ 5,340             |
| Notional amount                                    | 367,258                                   | 325,750              | 367,258   | 325,750              |
| Collateral received/posted                         | —   | 160                  | 10,053  | —                    |
| Interest Rate Lock Commitments - Mortgage Loans    |   |                      |   |                      |
| Fair value   | 339                                       | 251                  | —   | —                    |
| Notional amount                                    | 10,554                                    | 6,054                | —   | —                    |
| Forward Sale Contracts - Mortgage Loans            |   |                      |   |                      |
| Fair value   | 88  | 55                   | —   | —                    |
| Notional amount                                    | \$ 9,375                                  | \$ 6,000             | \$ —  | \$ —                 |

Presenting offsetting derivatives that are subject to legally enforceable netting arrangements with the same party is permitted. For example, we may have a derivative asset and a derivative liability with the same counterparty to a swap transaction and are permitted to offset the asset position and the liability position resulting in a net presentation.

The following table indicates the gross amounts of commercial loan swap derivative assets and derivative liabilities, the amounts offset and the carrying values in the Consolidated Balance Sheets as of the dates presented:

| (dollars in thousands)                                   | Derivatives<br>(included in Other<br>Assets) |                      | Derivatives<br>(included in Other<br>Liabilities) |                      |
|--|--|----------------------|---|----------------------|
|  | March 31,<br>2019                            | December 31,<br>2018 | March 31,<br>2019                                 | December 31,<br>2018 |
| Derivatives not Designated as Hedging Instruments:       |  |                      |   |                      |
| Gross amounts recognized                                 | \$ 12,236                                    | \$ 8,733             | \$ 12,193   | \$ 8,569             |
| Gross amounts offset                                     | (1,591 )                                     | (3,229 )             | (1,591 )  | (3,229 )             |
| Net Amounts Presented in the Consolidated Balance Sheets | 10,645                                       | 5,504                | 10,602  | 5,340                |
| Gross amounts not offset <sup>(1)</sup>                  | —  | (160 )               | (10,053 )   | —                    |
| Net Amount   | \$ 10,645                                    | \$ 5,344             | \$ 549  | \$ 5,340             |

<sup>(1)</sup> Amounts represent collateral received/posted for the periods presented.

The following table indicates the gain or loss recognized in income on derivatives for the periods presented:

| (dollars in thousands)                            | Three Months<br>Ended March<br>31, |        |
|---|------------------------------------|--------|
|   | 2019                               | 2018   |
| Derivatives not Designated as Hedging Instruments |                                    |        |
| Interest rate swap contracts—commercial loans     | \$(122)                            | \$ 145 |
| Interest rate lock commitments—mortgage loans     | 88                                 | 25     |
| Forward sale contracts—mortgage loans             | 33                                 | 60     |

Total Derivatives (Loss)/Gain                      \$(1 ) \$230

32

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Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 9. BORROWINGS

Short-term borrowings are for terms under or equal to one year and are comprised of securities sold under repurchase agreements, or REPOs and FHLB advances. All REPOs are overnight short-term investments and are not insured by the Federal Deposit Insurance Corporation, or FDIC. Securities pledged as collateral under these REPO financing arrangements cannot be sold or repledged by the secured party and, therefore, the REPOs are accounted for as secured borrowings. Mortgage-backed securities with amortized cost of \$28.4 million and carrying value of \$28.2 million at March 31, 2019 and amortized cost of \$24.2 million and carrying value of \$23.9 million at December 31, 2018, were pledged as collateral for these secured transactions. The pledged securities are held in safekeeping at the Federal Reserve. Due to the overnight short-term nature of REPOs, potential risk due to a decline in the value of the pledged collateral is low. Collateral pledging requirements with REPOs are monitored daily. FHLB advances are for various terms and are secured by a blanket lien on residential mortgages and other real estate secured loans.

Long-term borrowings are for original terms greater than one year and are comprised of FHLB advances, two capital leases and junior subordinated debt securities. Long-term FHLB advances are secured by the same loans as short-term FHLB advances. We had total long-term borrowings outstanding of \$6.1 million at a fixed rate and \$63.1 million at a variable rate at March 31, 2019, excluding our capital leases.

Information pertaining to borrowings is summarized in the table below as of the dates presented:

| (dollars in thousands)                      | March 31, 2019   |                          |          | December 31, 2018 |                          |          |
|---|------------------|--------------------------|----------|-------------------|--------------------------|----------|
|   | Balance          | Weighted<br>Average Rate |          | Balance           | Weighted<br>Average Rate |          |
| <b>Short-term Borrowings</b>                |                  |                          |          |                   |                          |          |
| Securities sold under repurchase agreements | \$23,427         | 0.55                     | %        | \$18,383          | 0.46                     | %        |
| Short-term borrowings                       | 235,000          | 2.71                     | %        | 470,000           | 2.65                     | %        |
| <b>Total Short-term Borrowings</b>          | <b>258,427</b>   | <b>2.51</b>              | <b>%</b> | <b>488,383</b>    | <b>2.57</b>              | <b>%</b> |
| <b>Long-term Borrowings</b>                 |                  |                          |          |                   |                          |          |
| Long-term borrowings                        | 70,418           | 2.78                     | %        | 70,314            | 2.84                     | %        |
| Junior subordinated debt securities         | 45,619           | 5.07                     | %        | 45,619            | 5.25                     | %        |
| <b>Total Long-term Borrowings</b>           | <b>116,037</b>   | <b>3.68</b>              | <b>%</b> | <b>115,933</b>    | <b>3.79</b>              | <b>%</b> |
| <b>Total Borrowings</b>                     | <b>\$374,464</b> | <b>2.87</b>              | <b>%</b> | <b>\$604,316</b>  | <b>2.80</b>              | <b>%</b> |

We had total borrowings at the FHLB of Pittsburgh of \$304.2 million at March 31, 2019 and \$540.3 million at December 31, 2018. The \$304.2 million at March 31, 2019 consisted of \$235.0 million in short-term borrowings and \$69.2 million in long-term borrowings. Our maximum borrowing capacity with the FHLB of Pittsburgh was \$2.6 billion at March 31, 2019. We utilized \$466.0 million of our borrowing capacity at March 31, 2019 consisting of \$304.2 million for borrowings and \$161.8 million for letters of credit to collateralize public funds. Our remaining borrowing availability at March 31, 2019 is \$2.1 billion.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 10. COMMITMENTS AND CONTINGENCIES

## Commitments

In the normal course of business, we offer off-balance sheet credit arrangements to enable our customers to meet their financing objectives. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements. Our exposure to credit loss, in the event the customer does not satisfy the terms of the agreement, equals the contractual amount of the obligation less the value of any collateral. We apply the same credit policies in making commitments and standby letters of credit that are used for the underwriting of loans to customers. Commitments generally have fixed expiration dates, annual renewals or other termination clauses and may require payment of a fee. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Estimates of the fair value of these off-balance sheet items were not made because of the short-term nature of these arrangements and the credit standing of the counterparties.

The following table sets forth our commitments and letters of credit as of the dates presented:

| (dollars in thousands)       | March 31,<br>2019 | December 31,<br>2018 |
|------------------------------|-------------------|----------------------|
| Commitments to extend credit | \$1,463,108       | \$1,464,892          |
| Standby letters of credit    | 74,572            | 77,134               |
| Total                        | \$1,537,680       | \$1,542,026          |

## Litigation

In the normal course of business, we are subject to various legal and administrative proceedings and claims. While any type of litigation contains a level of uncertainty, we believe that the outcome of such proceedings or claims pending will not have a material adverse effect on our consolidated financial position or results of operations.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 11. REVENUE FROM CONTRACTS WITH CUSTOMERS

We earn revenue from contracts with our customers when we have completed our performance obligations and recognize that revenue when services are provided to our customers. Our contracts with customers are primarily in the form of account agreements. Generally our services are transferred at a point in time in response to transactions initiated and controlled by our customers under service agreements with an expected duration of one year or less. Our customers have the right to terminate their services agreements at any time.

We do not defer incremental direct costs to obtain contracts with customers that would be amortized in one year or less. These costs are primarily salaries and employee benefits recognized as expense in the period incurred.

**Service charges on deposit accounts** - We recognize monthly service charges for both commercial and personal banking customers based on account fee schedules. Our performance obligation is generally satisfied and the related revenue recognized at a point in time or over time when the services are provided. Other fees are earned based on specific transactions or customer activity within the customers' deposit accounts. These are earned at the time the transaction or customer activity occurs.

**Debit and credit card services** - Interchange fees are earned whenever debit and credit cards are processed through third-party card payment networks. ATM fees are based on transactions by our customers' and other customers' use of our ATMs or other ATMs. Debit and credit card revenue is recognized at a point in time when the transaction is settled. Our performance obligation to our customers is generally satisfied and the related revenue is recognized at a point in time when the service is provided. Third-party service contracts include annual volume and marketing incentives which are recognized over a period of twelve months when we meet thresholds as stated in the service contract.

**Wealth management services** - Wealth management services are primarily comprised of fees earned from the management and administration of trusts, assets under administration and other financial advisory services. Generally, wealth management fees are earned over a period of time between monthly and annually, per the related fee schedules. Our performance obligations with our customers are generally satisfied when we provide the services as stated in the customers' agreements. The fees are based on a fixed amount or a scale based on the level of services provided or amount of assets under management.

**Other fee revenue** - Other fee revenue includes a variety of other traditional banking services such as, electronic banking fees, letters of credit origination fees, wire transfer fees, money orders, treasury checks, checksale fees and transfer fees. Our performance obligations are generally satisfied at a point in time, fee revenue is recognized when the services are provided or the transaction is settled.

The information presented in the following table presents the point of revenue recognition for revenue from contracts with customers. Other revenue streams such as: interest income, net securities gains and losses, insurance, mortgage banking and other revenues that are accounted for under other generally accepted accounting principles are excluded.

| (dollars in thousands)              |                              | Three Months    |         |
|-------------------------------------|------------------------------|-----------------|---------|
|                                     |                              | Ended March 31, |         |
| Revenue Streams                     | Point of Revenue Recognition | 2019            | 2018    |
| Service charges on deposit accounts | Over a period of time        | \$457           | \$533   |
|                                     | At a point in time           | 2,696           | 2,708   |
|                                     |                              | \$3,153         | \$3,241 |
| Debit and credit card               | Over a period time           | \$185           | \$188   |
|                                     | At a point in time           | 2,789           | 2,849   |
|                                     |                              | \$2,974         | \$3,037 |



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|                   |                       |         |         |
|-------------------|-----------------------|---------|---------|
| Wealth management | Over a period of time | \$1,635 | \$1,879 |
|                   | At a point in time    | 413     | 803     |
|                   |                       | \$2,048 | \$2,682 |
| Other fee revenue | At a point in time    | \$919   | \$921   |

35

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Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 12. OTHER COMPREHENSIVE INCOME/(LOSS)

The following tables present the change in components of other comprehensive income/(loss) for the periods presented, net of tax effects.

| (dollars in thousands)  | Three Months Ended March 31,<br>2019 |                             |                      | Three Months Ended March 31,<br>2018 |                             |                      |
|---|--------------------------------------|-----------------------------|----------------------|--------------------------------------|-----------------------------|----------------------|
|   | Pre-Tax<br>Amount                    | Tax<br>(Expense)<br>Benefit | Net of Tax<br>Amount | Pre-Tax<br>Amount                    | Tax<br>Benefit<br>(Expense) | Net of Tax<br>Amount |
| Change in net unrealized gains/(losses) on debt securities available-for-sale                                   | \$7,398                              | \$(1,578 )                  | \$ 5,820             | \$(9,474)                            | \$ 2,012                    | \$(7,462 )           |
| Reclassification adjustment for net (gains)/losses on debt securities available-for-sale included in net income | —                                    | —                           | —                    | —                                    | —                           | —                    |
| Adjustment to funded status of employee benefit plans   | 453                                  | (97 )                       | 356                  | 621                                  | (132 )                      | 489                  |
| Other Comprehensive Income/(Loss)   | \$7,851                              | \$(1,675 )                  | \$ 6,176             | \$(8,853)                            | \$ 1,880                    | \$(6,973 )           |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – continued

## NOTE 13. EMPLOYEE BENEFITS

Our qualified and nonqualified defined benefit plans were amended to freeze benefit accruals for all persons entitled to benefits under the plans in 2016. We will continue recording pension expense related to these plans, primarily representing interest costs on the accumulated benefit obligation and amortization of actuarial losses accumulated in the plans, as well as income from expected investment returns on pension assets. Since the plans have been frozen, no service costs are included in net periodic pension expense.

At the end of the third quarter of 2018, we made a \$20.4 million contribution to our qualified defined benefit plan. The investment policy for the Plan now is 85 percent to 95 percent fixed income and 5 percent to 15 percent equity and cash, which is a shift from 50 percent to 70 percent in equities and 30 percent to 50 percent fixed income and cash in 2018. The expected long-term rate of return on plan assets is 4.80 percent compared to 7.50 percent in prior periods.

The pension contribution was deducted on our 2017 Consolidated Federal Income Tax Return and we recognized a return to provision discrete tax benefit of \$2.9 million due to the decrease in the federal statutory rate of 35 percent to 21 percent resulting from tax legislation in December 2017.

The following table summarizes the components of net periodic pension cost for the periods presented:

|   | Three Months<br>Ended March<br>31, |          |
|---|------------------------------------|----------|
| (dollars in thousands)                        | 2019                               | 2018     |
| Components of Net Periodic Pension Cost       |                                    |          |
| Interest cost on projected benefit obligation | \$ 989                             | \$ 967   |
| Expected return on plan assets                | (1,180)                            | (1,567)  |
| Net amortization                              | 394                                | 544      |
| Net Periodic Pension Expense                  | \$ 203                             | \$ (56 ) |

The components of net periodic pension expense are included in salaries and employee benefits on the Consolidated Statements of Comprehensive Income.

## NOTE 14. QUALIFIED AFFORDABLE HOUSING PROJECTS

We invest in affordable housing projects primarily to satisfy our Community Reinvestment Act requirements. As a limited partner in these operating partnerships, we receive tax credits and tax deductions for losses incurred by the underlying properties. We use the cost method to account for these partnerships. Our total investment in qualified affordable housing projects was \$5.6 million at March 31, 2019 and \$6.3 million at December 31, 2018. Amortization expense, included in other noninterest expense in the Consolidated Statements of Comprehensive Income, was \$0.7 million for the three months ended March 31, 2019 and March 31, 2018. The amortization expense was offset by tax credits of \$0.7 million for the three months ended March 31, 2019 and \$0.8 million for the three months ended March 31, 2018 as a reduction to our federal tax provision.

## NOTE 15. SALE OF A MAJORITY INTEREST OF INSURANCE BUSINESS

On November 9, 2017, we entered into an asset purchase agreement to sell a 70 percent ownership interest in the assets of our subsidiary, S&T Evergreen Insurance, LLC. The partial sale was accounted for as the sale of a business. At the date of the sale, January 1, 2018, we ceased to have a controlling financial interest, deconsolidated the subsidiary and recognized a gain of \$1.9 million. We transferred our remaining 30 percent share of net assets from S&T Evergreen Insurance, LLC to a new entity for a 30 percent partnership interest in a new insurance entity. We use the equity method of accounting to recognize changes in the value of our investment in the new insurance entity for our proportional share of income and losses of the new insurance entity.

## NOTE 16. SHARE REPURCHASE PLAN

On March 19, 2018, our Board of Directors authorized a \$50 million share repurchase plan. This repurchase authorization, which is effective through August 31, 2019, permits us to repurchase from time to time up to \$50 million in aggregate value of shares of our common stock through a combination of open market and privately negotiated repurchases. The specific timing, price and quantity of repurchases will be at our discretion and will depend on a variety of factors, including general market conditions, the trading price of the common stock, legal and contractual requirements and our financial performance. The repurchase plan does not obligate us to repurchase any particular number of shares. We expect to fund any repurchases from

cash on hand and internally generated funds. For the three months ended March 31, 2019, we repurchased 313,904 common shares under this plan at a total cost of \$12.3 million, or an average of \$39.14 per share. Up to an additional \$25.5 million of our common stock may be repurchased under this plan through August 31, 2019.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management’s Discussion and Analysis of Financial Condition and Results of Operations, or MD&A, represents an overview of our consolidated results of operations and financial condition and highlights material changes in our financial condition and results of operations at and for the three month periods ended March 31, 2019 and 2018. Our MD&A should be read in conjunction with our Consolidated Financial Statements and Notes. The results of operations reported in the accompanying Consolidated Financial Statements are not necessarily indicative of results to be expected in future periods.

Important Note Regarding Forward-Looking Statements

This quarterly report on Form 10-Q contains or incorporates statements that we believe are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally relate to our financial condition, results of operations, plans, objectives, outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting S&T and its future business and operations. Forward looking statements are typically identified by words or phrases such as “will likely result”, “expect”, “anticipate”, “estimate”, “forecast”, “project”, “intend”, “believe”, “strategy”, “trend”, “plan”, “outlook”, “outcome”, “continue”, “remain”, “potential”, “opportunity”, “believe”, “comfortable”, “position”, “maintain”, “sustain”, “seek”, “achieve” and variations of such words and similar expressions, or future or conditional verbs such as will, would, should, could or may. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. The matters discussed in these forward-looking statements are subject to various risks, uncertainties and other factors that could cause actual results and trends to differ materially from those made, projected, or implied in or by the forward-looking statements depending on a variety of uncertainties or other factors including, but not limited to: credit losses; cyber-security concerns; rapid technological developments and changes; sensitivity to the interest rate environment including a prolonged period of low interest rates, a rapid increase in interest rates or a change in the shape of the yield curve; a change in spreads on interest-earning assets and interest-bearing liabilities; regulatory supervision and oversight; legislation affecting the financial services industry as a whole, and S&T, in particular; the outcome of pending and future litigation and governmental proceedings; increasing price and product/service competition; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; managing our internal growth and acquisitions; the possibility that the anticipated benefits from acquisitions cannot be fully realized in a timely manner or at all, or that integrating the acquired operations will be more difficult, disruptive or costly than anticipated; containing costs and expenses; reliance on significant customer relationships; general economic or business conditions; deterioration of the housing market and reduced demand for mortgages; deterioration in the overall macroeconomic conditions or the state of the banking industry that could warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a non-cash charge to net income; and re-emergence of turbulence in significant portions of the global financial and real estate markets that could impact our performance, both directly, by affecting our revenues and the value of our assets and liabilities and indirectly, by affecting the economy generally and access to capital in the amounts, at the times and on the terms required to support our future businesses. Many of these factors, as well as other factors, are described in our Annual Report on Form 10-K for the year ended December 31, 2018, including Part I, Item 1A-“Risk Factors” and any of our subsequent filings with the SEC. Forward-looking statements are based on beliefs and assumptions using information available at the time the statements are made. We caution you not to unduly rely on forward-looking statements because the assumptions, beliefs, expectations and projections about future events may and often do, differ materially from actual results. Any forward-looking statement speaks only as to the date on which it is made and we undertake no obligation to update any forward-looking statement to reflect developments occurring after the statement is made.

Critical Accounting Policies and Estimates

Our critical accounting policies involving significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of March 31, 2019 have remained unchanged from the disclosures presented in our Annual Report on Form 10-K for the year ended December 31, 2018 under Part II, Item 7-“Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

We are a bank holding company that is headquartered in Indiana, Pennsylvania with assets of \$7.2 billion at March 31, 2019. We operate in five markets including Western Pennsylvania, Central Pennsylvania, Northeast Ohio, Central Ohio, and Upstate New York. We employ a geographic market based strategy in order to drive organic growth. Each of our five markets is led by a Market President who is responsible for developing strategic initiatives specific to each market. We acknowledge that each of our five markets are in different stages of development and that our market based strategy will allow us to customize our approach to each market given its developmental stage and unique characteristics.

We provide a full range of financial services with retail and commercial banking products, cash management services, trust and financial services and insurance products. Our common stock trades on the NASDAQ Global Select Market under the symbol "STBA."

We earn revenue primarily from interest on loans and securities and fees charged for financial services provided to our customers. We incur expenses for the cost of deposits and other funding sources, provision for loan losses and other operating costs such as salaries and employee benefits, data processing and information technology, occupancy and tax expense.

Our mission is to become the financial services provider of choice within the markets that we serve. We strive to do this by delivering exceptional service and value. Our strategic plan focuses on organic growth, which includes both growth within our current footprint and growth through market expansion. We also actively evaluate acquisition opportunities as another source of growth. Our strategic plan includes a collaborative model that combines expertise from all areas of our business and focuses on satisfying each customer's individual financial objectives.

Our focus continues to be on organic loan and deposit growth and implementing opportunities to increase fee income while closely monitoring our operating expenses and asset quality. We are focused on executing our strategy to successfully build our brand and grow our business in all of our markets. We have benefited from recent increases in short-term interest rates and from the Tax Cuts and Jobs Act (Tax Act) which lowered the federal corporate tax rate from 35 percent to 21 percent effective January 1, 2018.

On November 9, 2017, we entered into an asset purchase agreement to sell a 70 percent ownership interest in the assets of our subsidiary, S&T Evergreen Insurance, LLC. At the date of the sale, January 1, 2018, we ceased to have a controlling financial interest, deconsolidated the subsidiary and recognized a gain of \$1.9 million. We transferred our remaining 30 percent share of net assets from S&T Evergreen Insurance, LLC to a new entity for a 30 percent partnership interest in a new insurance entity.

Earnings Summary

Net income decreased \$3.2 million, or 12.4 percent, for the three months ended March 31, 2019 compared to the same period in 2018. Net income for the three months ended March 31, 2019 was \$22.9 million, or \$0.66 diluted earnings per share, as compared to \$26.2 million, or \$0.75 diluted earnings per share, for the same period in 2018.

The decrease in net income for the three month period ended March 31, 2019 of \$3.2 million was primarily due to an increase in the provision for loan losses of \$3.2 million, a decrease of \$2.4 million in noninterest income and an increase in noninterest expense of \$2.8 million offset by an increase in net interest income of \$3.4 million and a decrease of \$1.8 million in the provision for income taxes.

Net interest income increased \$3.4 million to \$60.4 million for the three months ended March 31, 2019 compared to net interest income of \$56.9 million for the same period in 2018. Average interest-earning assets increased \$172.4 million for the three months ended March 31, 2019 compared to the same period in 2018. Average interest-bearing liabilities increased \$41.9 million for the three months ended March 31, 2019 compared to the same period in 2018.

Net interest margin, on a fully taxable-equivalent, or FTE, basis (non-GAAP), increased 12 basis points for the three months ended March 31, 2019 to 3.71 percent compared to 3.59 percent for the same period in 2018. The increases in short-term interest rates over the past year positively impacted both net interest income and net interest margin. Net



interest margin is reconciled to net interest income adjusted to an FTE basis in the "Results of Operations - Three Months Ended March 31, 2019 Compared to Three Months Ended March 31, 2018 - Net Interest Income" section of this MD&A.

The provision for loan losses increased \$3.2 million to \$5.7 million for the three months ended March 31, 2019 compared to \$2.5 million for the same period in 2018. The increase in the provision for loan losses was mainly due to higher net charge-offs and impaired loans compared to the three months ended March 31, 2018. For the three months ended March 31, 2019, we had net charges-offs of \$5.2 million compared to net recoveries of \$0.2 million for the same period in 2018. Annualized net loan charge-offs to average loans was 0.36 percent for the three months ended March 31, 2019 compared to a negative 0.01 percent for the same period in 2018. Impaired loans increased \$26.4 million to \$56.3 million at March 31, 2019 compared to \$29.9 million at March 31, 2018. Nonperforming loans increased \$26.6 million to \$48.0 million at March 31, 2019 compared to \$21.4 million at March 31, 2018.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Noninterest income decreased \$2.4 million to \$11.4 million for the three months ended March 31, 2019 compared to \$13.8 million for the same period in 2018. The decrease was primarily related to a \$1.9 million gain on the sale of a majority interest in S&T Evergreen Insurance, LLC in the first quarter of 2018. Also decreasing from the year ago period was wealth management fees of \$0.6 million due to a decline in financial services activity and declines in the stock market. Offsetting these decreases was a \$0.3 million increase in other income primarily related to higher commercial loan swap fees of \$0.5 million due to an increase in customer demand for this product.

Noninterest expense increased \$2.8 million to \$38.9 million for the three months ended March 31, 2019 compared to \$36.1 million for the same period in 2018. Salaries and employee benefits expenses increased \$2.1 million for the three months ended March 31, 2019 compared to the same period in 2018 due to higher incentives, deferred compensation and medical expense. Data processing and information technology, or IT, increased \$0.9 million due to the annual increase with our third-party data processor and the recent outsourcing arrangement for certain components of the IT function. Also increasing for the quarter was marketing expenses of \$0.4 million primarily related to the timing of promotions. Offsetting these increases was a \$0.7 million decrease in other taxes related to a state sales tax assessment in the three months ended March 31, 2018 and a decline in FDIC insurance expense for the three months ended March 31, 2019 of \$0.6 million due to improvements in the components used to determine the assessment. The provision for income taxes decreased \$1.8 million for the three months ended March 31, 2019 compared to the same period in 2018 as a result of the decrease in pretax income of \$5.0 million and due to non-recurring discrete items of \$0.9 million, primarily related to the sale of a majority interest of our insurance business in the first quarter of 2018. Our effective tax rate decreased to 15.6 percent for the three months ended March 31, 2019 compared to 18.7 percent for the same period in the prior year.

Explanation of Use of Non-GAAP Financial Measures

In addition to the results of operations presented in accordance with generally accepted accounting principles, or GAAP, in the United States, management uses, and this quarterly report references, net interest income and net interest margin on a fully taxable equivalent, or FTE, basis, which are non-GAAP financial measures. Management believes net interest income and net interest margin on an FTE basis provide information useful to investors in understanding our underlying business, operational performance and performance trends as they facilitate comparisons with the performance of other companies in the financial services industry. Although management believes that these non-GAAP financial measures enhance investors' understanding of our business and performance, these non-GAAP financial measures should not be considered alternatives to GAAP or considered to be more important than financial results determined in accordance with GAAP, nor are they necessarily comparable with non-GAAP measures which may be presented by other companies.

We believe the presentation of net interest income and net interest margin on an FTE basis ensures the comparability of net interest income arising from both taxable and tax-exempt sources and is consistent with industry practice. Interest income (GAAP) per the Consolidated Statements of Comprehensive Income is reconciled to net interest income adjusted on an FTE basis and net interest margin adjusted on an FTE basis in the "Results of Operations - Three Months Ended March 31, 2019 Compared to Three Months Ended March 31, 2018 - Net Interest Income" section of this MD&A.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

Three Months Ended March 31, 2019 Compared to

Three Months Ended March 31, 2018

## Net Interest Income

Our principal source of revenue is net interest income. Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the average balance of interest-earning assets and interest-bearing liabilities and changes in interest rates and spreads. The level and mix of interest-earning assets and interest-bearing liabilities is managed by our ALCO, in order to mitigate interest rate and liquidity risks of the balance sheet. A variety of ALCO strategies were implemented, within prescribed ALCO risk parameters, to produce what we believe is an acceptable level of net interest income.

The interest income on interest-earning assets and the net interest margin are presented on an FTE basis. The FTE basis adjusts for the tax benefit of income on certain tax-exempt loans and securities using the federal statutory tax rate of 21 percent for each period and the dividend-received deduction for equity securities. We believe this to be the preferred industry measurement of net interest income that provides a relevant comparison between taxable and non-taxable sources of interest income.

The following table reconciles interest income per the Consolidated Statements of Comprehensive Income to net interest income and rates on an FTE basis for the periods presented:

| (dollars in thousands)  | Three Months Ended |          |      |   |
|---|--------------------|----------|------|---|
|   | March 31,          |          |      |   |
|   | 2019               | 2018     |      |   |
| Total interest income   | \$78,590           | \$68,029 |      |   |
| Total interest expense  | 18,234             | 11,097   |      |   |
| Net Interest Income per Consolidated Statements of Comprehensive Income | 60,356             | 56,932   |      |   |
| Adjustment to FTE basis   | 961                | 940      |      |   |
| Net Interest Income on an FTE Basis (Non-GAAP)                          | \$61,317           | \$57,872 |      |   |
| Net interest margin   | 3.65               | %        | 3.53 | % |
| Adjustment to FTE basis   | 0.06               | %        | 0.06 | % |
| Net Interest Margin on an FTE Basis (Non-GAAP)                          | 3.71               | %        | 3.59 | % |

Income amounts are annualized for rate calculations.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Average Balance Sheet and Net Interest Income Analysis (FTE)

The following tables provide information regarding the average balances, interest and rates earned on interest-earning assets and the average balances, interest and rates paid on interest-bearing liabilities for the periods presented:

| (dollars in thousands)                            | Three Months Ended<br>March 31, 2019 |          |        | Three Months Ended<br>March 31, 2018 |          |        |
|---|--------------------------------------|----------|--------|--------------------------------------|----------|--------|
|   | Average<br>Balance                   | Interest | Rate   | Average<br>Balance                   | Interest | Rate   |
| <b>ASSETS</b>                                     |                                      |          |        |                                      |          |        |
| Interest-bearing deposits with banks              | \$53,588                             | \$352    | 2.63 % | \$56,008                             | \$230    | 1.65 % |
| Securities, at fair value <sup>(2)(3)</sup>       | 680,517                              | 4,558    | 2.68 % | 686,912                              | 4,353    | 2.53 % |
| Loans held for sale                               | 894                                  | 9        | 4.07 % | 1,949                                | 28       | 5.65 % |
| Commercial real estate                            | 2,905,272                            | 35,964   | 5.02 % | 2,690,990                            | 30,307   | 4.57 % |
| Commercial and industrial                         | 1,508,658                            | 19,333   | 5.20 % | 1,431,588                            | 15,560   | 4.41 % |
| Commercial construction                           | 249,997                              | 3,312    | 5.37 % | 375,129                              | 4,176    | 4.51 % |
| Total Commercial Loans                            | 4,663,927                            | 58,609   | 5.10 % | 4,497,707                            | 50,043   | 4.51 % |
| Residential mortgage                              | 722,554                              | 7,869    | 4.38 % | 694,303                              | 7,241    | 4.19 % |
| Home equity                                       | 467,739                              | 6,269    | 5.44 % | 481,053                              | 5,299    | 4.47 % |
| Installment and other consumer                    | 69,099                               | 1,222    | 7.17 % | 66,861                               | 1,103    | 6.69 % |
| Consumer construction                             | 9,466                                | 144      | 6.19 % | 3,810                                | 44       | 4.69 % |
| Total Consumer Loans                              | 1,268,858                            | 15,504   | 4.93 % | 1,246,027                            | 13,687   | 4.43 % |
| Total Portfolio Loans                             | 5,932,785                            | 74,113   | 5.06 % | 5,743,734                            | 63,730   | 4.50 % |
| Total Loans <sup>(1)(2)</sup>                     | 5,933,679                            | 74,122   | 5.06 % | 5,745,683                            | 63,758   | 4.50 % |
| Federal Home Loan Bank and other restricted stock | 24,471                               | 519      | 8.49 % | 31,216                               | 628      | 8.05 % |
| Total Interest-earning Assets                     | 6,692,255                            | 79,551   | 4.81 % | 6,519,819                            | 68,969   | 4.28 % |
| Noninterest-earning assets                        | 518,500                              |          |        | 488,808                              |          |        |
| Total Assets                                      | \$7,210,755                          |          |        | \$7,008,627                          |          |        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>       |                                      |          |        |                                      |          |        |
| Interest-bearing demand                           | \$545,695                            | \$553    | 0.41 % | \$575,377                            | \$368    | 0.26 % |
| Money market                                      | 1,568,417                            | 7,292    | 1.89 % | 1,194,053                            | 3,232    | 1.10 % |
| Savings   | 770,587                              | 472      | 0.25 % | 874,318                              | 437      | 0.20 % |
| Certificates of deposit                           | 1,434,511                            | 6,664    | 1.88 % | 1,355,617                            | 3,808    | 1.14 % |
| Total Interest-bearing Deposits                   | 4,319,210                            | 14,981   | 1.41 % | 3,999,365                            | 7,845    | 0.80 % |
| Securities sold under repurchase agreements       | 23,170                               | 29       | 0.52 % | 47,774                               | 46       | 0.39 % |
| Short-term borrowings                             | 319,389                              | 2,145    | 2.72 % | 596,014                              | 2,508    | 1.71 % |
| Long-term borrowings                              | 70,196                               | 493      | 2.84 % | 46,938                               | 232      | 1.99 % |
| Junior subordinated debt securities               | 45,619                               | 586      | 5.21 % | 45,619                               | 466      | 4.14 % |
| Total Borrowings                                  | 458,374                              | 3,253    | 2.88 % | 736,345                              | 3,252    | 1.79 % |
| Total Interest-bearing Liabilities                | 4,777,584                            | 18,234   | 1.55 % | 4,735,710                            | 11,097   | 0.95 % |
| Noninterest-bearing liabilities:                  |                                      |          |        |                                      |          |        |
| Noninterest-bearing liabilities                   | 1,488,057                            |          |        | 1,383,109                            |          |        |
| Shareholders' equity                              | 945,114                              |          |        | 889,808                              |          |        |
| Total Liabilities and Shareholders' Equity        | \$7,210,755                          |          |        | \$7,008,627                          |          |        |
| Net Interest Income <sup>(2)(3)</sup>             |                                      | \$61,317 |        |                                      | \$57,872 |        |
| Net Interest Margin <sup>(2)(3)</sup>             |                                      |          | 3.71 % |                                      |          | 3.59 % |

(1) Nonaccruing loans are included in the daily average loan amounts outstanding.

(2) Tax-exempt income is on an FTE basis (non-GAAP) using the statutory federal corporate income tax rate of 21 percent for 2019 and 2018.

(3) Taxable investment income is adjusted for the dividend-received deduction for equity securities.

Net interest income on an FTE basis (non-GAAP) increased \$3.4 million, or 6.0 percent, for the three months ended March 31, 2019 compared to the same period in 2018. The net interest margin on an FTE basis (non-GAAP) increased 12 basis compared to the same period in 2018. These increases were primarily due to higher short-term interest rates.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Interest income on an FTE basis (non-GAAP) increased \$10.6 million, or 15.3 percent, for the three months ended March 31, 2019 compared to the same period in 2018. The increase was primarily due to an increase in average interest-earning assets of \$172.4 million and higher short-term interest rates. Average interest-bearing deposits with banks, which is primarily cash at the Federal Reserve, was down slightly and the average rates earned increased 98 basis points due to higher short-term rates. Average investment securities decreased \$6.4 million and the average rate earned increased 15 basis points due to higher rates. Average loan balances increased \$188.0 million due to organic loan growth, primarily in the commercial loan portfolio. The average rate earned on loans increased 56 basis points primarily due to higher short-term interest rates. The average rate earned on the Federal Home Loan Bank (FHLB) and other restricted stock improved due to an increase in the FHLB's quarterly dividend rate in 2019. Overall, the FTE rate on interest-earning assets (non-GAAP) increased 53 basis points compared to the same period in 2018. Interest expense increased \$7.1 million compared to the same period in 2018. The increase was primarily due to higher short-term interest rates. Average interest-bearing deposits increased \$319.8 million compared to the same period in the prior year. Average money market and certificates of deposit balances increased \$374.4 million and \$78.9 million and the average rates paid increased 79 basis points and 74 basis points due to higher short-term interest rates and promotional pricing. These increases are partially attributable to a shift in deposit mix, as average interest-bearing demand and savings balances declined \$29.7 million and \$103.7 million. The growth in average interest-bearing deposits is complemented by increased average noninterest-bearing demand balances of \$92.1 million. Average total borrowings decreased \$278.0 million due to increased deposits. Short-term borrowings decreased \$276.6 million and the average rate paid increased 101 basis points due to higher short-term interest rates. Long-term borrowings increased \$23.3 million and the average rate paid increased 85 basis points due to the addition of a long-term fixed rate borrowing in December 2018. Overall, the cost of interest-bearing liabilities increased 60 basis points compared to the same period in 2018.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table sets forth for the periods presented a summary of the changes in interest earned and interest paid resulting from changes in volume and changes in rates:

| (dollars in thousands)                                  | Three Months Ended<br>March 31, 2019<br>Compared to March 31,<br>2018 |          |          |
|---|---|----------|----------|
|   | Volume<br>(4)   | Rate (4) | Total    |
| Interest earned on:                                     |   |          |          |
| Interest-bearing deposits with banks                    | \$(9 )  | \$131    | \$122    |
| Securities, at fair value <sup>(2)(3)</sup>             | (40 )   | 245      | 205      |
| Loans held for sale                                     | (15 )   | (4 )     | (19 )    |
| Commercial real estate                                  | 2,413   | 3,244    | 5,657    |
| Commercial and industrial                               | 838   | 2,935    | 3,773    |
| Commercial construction                                 | (1,393 )  | 529      | (864 )   |
| Total Commercial Loans                                  | 1,858   | 6,708    | 8,566    |
| Residential mortgage                                    | 294   | 334      | 628      |
| Home equity   | (147 )  | 1,117    | 970      |
| Installment and other consumer                          | 37  | 82       | 119      |
| Consumer construction                                   | 65  | 35       | 100      |
| Total Consumer Loans                                    | 249   | 1,567    | 1,817    |
| Total Portfolio Loans                                   | 2,107   | 8,275    | 10,383   |
| Total Loans <sup>(1)(2)</sup>                           | 2,092   | 8,271    | 10,364   |
| Federal Home Loan Bank and other restricted stock       | (136 )  | 27       | (109 )   |
| Change in Interest Earned on Interest-earning Assets    | \$1,907   | \$8,674  | \$10,582 |
| Interest paid on:                                       |   |          |          |
| Interest-bearing demand                                 | (\$19 )   | \$204    | \$185    |
| Money market  | 1,014   | 3,046    | 4,060    |
| Savings   | (52 )   | 87       | 35       |
| Certificates of deposit                                 | 222   | 2,634    | 2,856    |
| Total Interest-bearing Deposits                         | 1,165   | 5,970    | 7,136    |
| Securities sold under repurchase agreements             | (24 )   | 7        | (17 )    |
| Short-term borrowings                                   | (1,164 )  | 801      | (363 )   |
| Long-term borrowings                                    | 115   | 146      | 261      |
| Junior subordinated debt securities                     | —   | 120      | 120      |
| Total Borrowings  | (1,073 )  | 1,074    | 1        |
| Change in Interest Paid on Interest-bearing Liabilities | 92  | 7,044    | 7,137    |
| Change in Net Interest Income                           | \$1,815   | \$1,630  | \$3,445  |

(1) Nonaccruing loans are included in the daily average loan amounts outstanding.

(2) Tax-exempt income is on an FTE basis (non-GAAP) using the statutory federal corporate income tax rate of 21 percent for 2019 and 2018.

(3) Taxable investment income is adjusted for the dividend-received deduction for equity securities.

(4) Changes to rate/volume are allocated to both rate and volume on a proportionate dollar basis.

Provision for Loan Losses

The provision for loan losses is the adjustment to the allowance for loan losses, or ALL, after net loan charge-offs have been deducted to bring the ALL to a level determined to be adequate to absorb probable losses inherent in the loan portfolio. The provision for loan losses increased \$3.2 million to \$5.7 million for the three months ended March 31, 2019 compared to \$2.5 million for the same period in 2018.

The increase in the provision for loan losses was mainly due to higher net charge-offs. For the three months ended March 31, 2019, we had net charges-offs of \$5.2 million compared to net recoveries of \$0.2 million for the same period in 2018. Annualized net loan charge-offs to average loans were 0.36 percent for the three months ended March 31, 2019 compared to a negative 0.01 percent for the same period in 2018. Impaired loans increased \$26.4 million to \$56.3 million at March 31, 2019 compared to \$29.9 million at March 31, 2018. Nonperforming loans also increased \$26.6 million to \$48.0 million at March 31, 2019 compared to \$21.4 million at March 31, 2018.



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The ALL at March 31, 2019 was \$61.4 million compared to \$59.0 million at March 31, 2018. The ALL as a percent of total portfolio loans was 1.03 percent at March 31, 2019 and at March 31, 2018. Refer to "Financial Condition - Allowance for Loan Losses" in this MD&A for additional information.

## Noninterest Income

| (dollars in thousands)                                    | Three Months Ended March 31, |          |           |          |
|---|------------------------------|----------|-----------|----------|
|   | 2019                         | 2018     | \$ Change | % Change |
| Service charges on deposit accounts                       | \$3,153                      | \$3,241  | \$(88 )   | (2.7 )%  |
| Debit and credit card                                     | 2,974                        | 3,037    | (63 )     | (2.1 )   |
| Wealth management   | 2,048                        | 2,682    | (634 )    | (23.6 )  |
| Mortgage banking  | 494                          | 602      | (108 )    | (17.9 )  |
| Gain on sale of a majority interest of insurance business | —                            | 1,873    | (1,873 )  | (100.0)  |
| Other   | 2,693                        | 2,357    | 336       | 14.3     |
| Total Noninterest Income                                  | \$11,362                     | \$13,792 | \$(2,430) | (17.6 )% |

Noninterest income decreased \$2.4 million to \$11.4 million for the three months ended March 31, 2019 compared to the same period in 2018. The decrease was primarily related to a \$1.9 million gain on the sale of a majority interest in S&T Evergreen Insurance, LLC in the first quarter of 2018. Also decreasing from the year ago period was wealth management fees of \$0.6 million due to a decline in financial service revenue and market conditions. Offsetting these decreases was a \$0.3 million increase in other income primarily related to higher commercial loan swap fees of \$0.5 million due to an increase in customer demand for this product.

## Noninterest Expense

| (dollars in thousands)                     | Three Months Ended March 31, |          |           |          |
|--|------------------------------|----------|-----------|----------|
|  | 2019                         | 2018     | \$ Change | % Change |
| Salaries and employee benefits             | \$20,910                     | \$18,815 | \$2,095   | 11.1 %   |
| Data processing and information technology | 3,233                        | 2,325    | 908       | 39.0     |
| Net occupancy                              | 3,036                        | 2,873    | 163       | 5.7      |
| Furniture, equipment and software          | 2,230                        | 1,957    | 273       | 14.0     |
| Other taxes                                | 1,185                        | 1,848    | (663 )    | (35.9)   |
| Professional services and legal            | 1,184                        | 1,051    | 133       | 12.6     |
| Marketing                                  | 1,141                        | 702      | 439       | 62.6     |
| FDIC insurance                             | 516                          | 1,108    | (592 )    | (53.4)   |
| Other                                      | 5,484                        | 5,403    | 81        | 1.5      |
| Total Noninterest Expense                  | \$38,919                     | \$36,082 | \$2,837   | 7.9 %    |

Noninterest expense increased \$2.8 million to \$38.9 million for the three months ended March 31, 2019 compared to the same period in 2018. Salaries and employee benefits expense increased \$2.1 million due to higher incentive costs, deferred compensation and medical expense. The increase of \$0.9 million in data processing and information technology was mainly due to the annual increase with our third-party data processor and the recent outsourcing arrangement for certain components of our IT function. The increase in marketing expense of \$0.4 million for the three months related to the timing of various promotions. These increases were partially offset by decreases in other taxes of \$0.7 million due to a state sales tax assessment related to the three months ended March 31, 2018 and a decrease in FDIC insurance expense of \$0.6 million due to improvements in the components used to determine the assessment for the three months ended March 31, 2019.

## Provision for Income Taxes

The provision for income taxes decreased \$1.8 million for the three months ended March 31, 2019 compared to the same period in 2018 as a result of the decrease in pretax income of \$5.0 million and due to non-recurring discrete items of \$0.9 million, primarily related to the sale of a majority interest of our insurance business in the first quarter of 2018. Our effective

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

tax rate decreased to 15.6 percent for the three months ended March 31, 2019 compared to 18.7 percent for the same period in the prior year.

## Financial Condition as of March 31, 2019

Total assets decreased \$23.0 million to \$7.2 billion at March 31, 2019 compared to \$7.3 billion at December 31, 2018. Total portfolio loans decreased \$11.2 million with decreases primarily in the commercial loan portfolio. CRE loans decreased \$20.2 million and Commercial Construction loans decreased \$11.6 million offset by an increase in C&I loans of \$19.6 million. The commercial loan portfolio has been impacted by an increasingly competitive permanent financing market coupled with several customers selling their business. Consumer loans increased \$1.0 million with minor increases in all categories except the home equity portfolio. Installment and other consumer loans increased \$3.4 million, residential mortgages increased 3.2 million, consumer construction loans increased \$2.3 million offset by a decrease of \$7.9 million in our home equity portfolio. Securities decreased \$4.5 million to \$680.4 million at March 31, 2019 from \$684.9 million at December 31, 2018. The decrease in securities is due to pay downs on mortgage-backed securities offset by limited purchases and an increase in the unrealized gain during the three months ended March 31, 2019. The bond portfolio had an unrealized gain of \$2.3 million at March 31, 2019 compared to an unrealized loss of \$5.1 million at December 31, 2018 due to a decrease in interest rates.

Our deposits increased \$159.5 million, or 2.8 percent, with total deposits of \$5.8 billion at March 31, 2019 compared to \$5.7 billion at December 31, 2018. Customer deposits increased \$215.2 million with growth in money market of \$221.0 million, or 18.8 percent, in certificates of deposit of \$38.6 million and in noninterest-bearing demand accounts of \$2.3 million which was offset by declines in interest-bearing demand accounts of \$28.9 million and savings accounts of \$17.8 million. The significant increase in money market deposits is related to a competitively-priced indexed product and a promotional rate product offered in selected markets. Total financial deposits decreased \$55.7 million at March 31, 2019 compared to December 31, 2018. Total borrowings decreased \$229.9 million, or 38.0 percent, compared to December 31, 2018 due to a decrease in funding needs. Total short-term borrowings decreased by \$230.0 million, or 47.1 percent, and long-term borrowings increased \$0.1 million.

Total shareholders' equity increased by \$7.4 million to \$943.2 million at March 31, 2019 compared to \$935.8 million at December 31, 2018. The increase was primarily due to net income of \$22.9 million offset partially by dividends of \$9.3 million and share repurchases of \$12.3 million. The \$6.2 million increase in other comprehensive income was due to a \$5.8 million increase in unrealized gains on our available-for-sale investment securities and a \$0.4 million change in the funded status of our employee benefit plans.

## Securities Activity

| (dollars in thousands)  | March 31,<br>2019 | December 31,<br>2018 | \$<br>Change |
|---|-------------------|----------------------|--------------|
| U.S. treasury securities  | \$9,837           | \$ 9,736             | \$101        |
| Obligations of U.S. government corporations and agencies                            | 129,369           | 128,261              | 1,108        |
| Collateralized mortgage obligations of U.S. government corporations and agencies    | 154,159           | 148,659              | 5,500        |
| Residential mortgage-backed securities of U.S. government corporations and agencies | 22,514            | 24,350               | (1,836 )     |
| Commercial mortgage-backed securities of U.S. government corporations and agencies  | 237,554           | 246,784              | (9,230 )     |
| Obligations of states and political subdivisions                                    | 122,489           | 122,266              | 223          |
| Debt Securities Available-for-Sale  | 675,922           | 680,056              | (4,134 )     |
| Marketable equity securities  | 4,498             | 4,816                | (318 )       |
| Total Securities  | \$680,420         | \$ 684,872           | \$(4,452)    |

We invest in various securities in order to maintain a source of liquidity, to satisfy various pledging requirements, to increase net interest income, and as a tool of ALCO to reposition the balance sheet for interest rate risk purposes. Securities are subject to market risks that could negatively affect the level of liquidity available to us. Security purchases are subject to an investment policy approved annually by our Board of Directors and administered through ALCO and our treasury function. Securities decreased \$4.5 million to \$680.4 million at March 31, 2019 from \$684.9 million at December 31, 2018. The decrease in securities is due to pay downs on mortgage-backed securities offset by limited purchases and an increase in the unrealized gain during the three months ended March 31, 2019. At March 31, 2019 our bond portfolio was in a net unrealized gain position of \$2.3 million compared to a net unrealized loss position of \$5.1 million at December 31, 2018. At March 31, 2019 total gross unrealized gains in the bond portfolio were \$6.0 million offset by \$3.7 million of gross unrealized losses, compared to December 31, 2018, when total gross unrealized

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

gains were \$3.5 million offset by gross unrealized losses of \$8.6 million. Management evaluates the securities portfolio for other than temporary impairment, or OTTI, on a quarterly basis. During the three months ended March 31, 2019 and 2018, we did not record any OTTI.

## Loan Composition

| (dollars in thousands)         | March 31, 2019 |            | December 31, 2018 |            |
|--------------------------------|----------------|------------|-------------------|------------|
|                                | Amount         | % of Loans | Amount            | % of Loans |
| <b>Commercial</b>              |                |            |                   |            |
| Commercial real estate         | \$2,901,625    | 48.88 %    | \$2,921,832       | 49.13 %    |
| Commercial and industrial      | 1,513,007      | 25.49 %    | 1,493,416         | 25.11 %    |
| Construction                   | 245,658        | 4.14 %     | 257,197           | 4.33 %     |
| Total Commercial Loans         | 4,660,290      | 78.52 %    | 4,672,445         | 78.57 %    |
| <b>Consumer</b>                |                |            |                   |            |
| Residential mortgage           | 729,914        | 12.30 %    | 726,679           | 12.22 %    |
| Home equity                    | 463,566        | 7.81 %     | 471,562           | 7.93 %     |
| Installment and other consumer | 70,960         | 1.20 %     | 67,546            | 1.14 %     |
| Construction                   | 10,722         | 0.18 %     | 8,416             | 0.14 %     |
| Total Consumer Loans           | 1,275,162      | 21.48 %    | 1,274,203         | 21.43 %    |
| Total Portfolio Loans          | 5,935,452      | 100.00 %   | 5,946,648         | 100.00 %   |
| Loans Held for Sale            | 2,706          |            | 2,371             |            |
| Total Loans                    | \$5,938,158    |            | \$5,949,019       |            |

The loan portfolio represents the most significant source of interest income for us. The risk that borrowers will be unable to pay such obligations is inherent in the loan portfolio. Other conditions such as downturns in the borrower's industry or the overall economic climate can significantly impact the borrower's ability to pay.

Commercial loans, including CRE, C&I and Commercial Construction, comprised 79 percent of total portfolio loans at both March 31, 2019 and December 31, 2018. Total portfolio loans decreased \$11.2 million and remain at \$5.9 billion at both March 31, 2019 and December 31, 2018. The decrease was primarily due to a decline of \$12.2 million in our commercial loan portfolio. CRE loans decreased \$20.2 million and Commercial Construction loans decreased \$11.6 million offset by an increase of \$19.6 million in the C&I portfolio compared to December 31, 2018. The decrease in construction loans was mainly due to projects completing and moving into CRE. Despite this movement into CRE, the CRE portfolio decreased due to loan payoffs from a competitive permanent financing market coupled with several customers selling their business.

Consumer loans represent 21 percent of our total portfolio loans at both March 31, 2019 and December 31, 2018.

Consumer loans increased \$1.0 million compared to December 31, 2018 with minor increases in all categories except the home equity portfolio. Installment and other increased \$3.4 million, residential mortgages increased \$3.2 million and consumer construction increased \$2.3 million offset by a decrease of \$7.9 million in home equity loans.

## Allowance for Loan Losses

We maintain an ALL at a level determined to be adequate to absorb estimated probable credit losses inherent within the loan portfolio as of the balance sheet date, and it is presented as a reserve against loans in the Consolidated Balance Sheets. Determination of an adequate ALL is inherently subjective and may be subject to significant changes from period to period. The methodology for determining the ALL has two main components: evaluation and impairment tests of individual loans and evaluation and impairment tests of certain groups of homogeneous loans with similar risk characteristics.

An inherent risk to the loan portfolio as a whole is the condition of the economy in our markets. In addition, each loan segment carries with it risks specific to the segment. We develop and document a systematic ALL methodology based on the following portfolio segments: 1) CRE, 2) C&I, 3) Commercial Construction, 4) Consumer Real Estate and 5)

Other Consumer.

48

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Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion of the key risks by portfolio segment that management assesses in preparing the ALL. CRE loans are secured by commercial purpose real estate, including both owner-occupied properties and investment properties for various purposes such as hotels, strip malls and apartments. Operations of the individual projects as well as global cash flows of the debtors are the primary sources of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the collateral type as well as the business prospects of the lessee, if the project is not owner-occupied.

C&I loans are made to operating companies or manufacturers for the purpose of production, operating capacity, accounts receivable, inventory or equipment financing. Cash flow from the operations of the company is the primary source of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the industry of the company. Collateral for these types of loans often does not have sufficient value in a distressed or liquidation scenario to satisfy the outstanding debt.

Commercial Construction loans are made to finance construction of buildings or other structures, as well as to finance the acquisition and development of raw land for various purposes. While the risk of these loans is generally confined to the construction period, if there are problems, the project may not be completed, and as such, may not provide sufficient cash flow on its own to service the debt or have sufficient value in a liquidation to cover the outstanding principal. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the type of project and the experience and resources of the developer.

Consumer Real Estate loans are secured by first and second liens such as home equity loans, home equity lines of credit and 1-4 family residential mortgages, including purchase money mortgages. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The state of the local housing markets can also have a significant impact on this segment because low demand and/or declining home values can limit the ability of borrowers to sell a property and satisfy the debt.

Other Consumer loans are made to individuals and may be secured by assets other than 1-4 family residences, as well as unsecured loans. This segment includes auto loans, unsecured loans and lines and credit cards. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The value of the collateral, if there is any, is less likely to be a source of repayment due to less certain collateral values.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following tables summarize the ALL and recorded investments in loans by category and the related ratios for the dates presented:

| (dollars in thousands)    | March 31, 2019            |              |          |                 |              |             |
|---------------------------|---------------------------|--------------|----------|-----------------|--------------|-------------|
|                           | Allowance for Loan Losses |              |          | Portfolio Loans |              |             |
|                           | Individually              | Collectively | Total    | Individually    | Collectively | Total       |
|                           | Evaluated for             | Impairment   |          | Evaluated for   | Impairment   |             |
| Commercial real estate    | \$2,046                   | \$ 32,857    | \$34,903 | \$28,033        | \$ 2,873,592 | \$2,901,625 |
| Commercial and industrial | 873                       | 11,123       | 11,996   | 16,910          | 1,496,097    | 1,513,007   |
| Commercial construction   | 87                        | 6,670        | 6,757    | 2,808           | 242,850      | 245,658     |
| Consumer real estate      | 9                         | 6,169        | 6,178    | 8,541           | 1,195,661    | 1,204,202   |
| Other consumer            | 8                         | 1,567        | 1,575    | 12              | 70,948       | 70,960      |
| Total                     | \$3,023                   | \$ 58,386    | \$61,409 | \$56,304        | \$ 5,879,148 | \$5,935,452 |

| (dollars in thousands)    | December 31, 2018         |              |          |                 |              |             |
|---------------------------|---------------------------|--------------|----------|-----------------|--------------|-------------|
|                           | Allowance for Loan Losses |              |          | Portfolio Loans |              |             |
|                           | Individually              | Collectively | Total    | Individually    | Collectively | Total       |
|                           | Evaluated for             | Impairment   |          | Evaluated for   | Impairment   |             |
| Commercial real estate    | \$1,295                   | \$ 32,412    | \$33,707 | \$11,369        | \$ 2,910,463 | \$2,921,832 |
| Commercial and industrial | 360                       | 11,236       | 11,596   | 13,672          | 1,479,744    | 1,493,416   |
| Commercial construction   | 87                        | 7,896        | 7,983    | 15,775          | 241,422      | 257,197     |
| Consumer real estate      | 10                        | 6,177        | 6,187    | 8,674           | 1,197,983    | 1,206,657   |
| Other consumer            | 11                        | 1,512        | 1,523    | 16              | 67,530       | 67,546      |
| Total                     | \$1,763                   | \$ 59,233    | \$60,996 | \$49,506        | \$ 5,897,142 | \$5,946,648 |

|  | March 31, 2019 |     | December 31, 2018 |   |
|--|----------------|-----|-------------------|---|
| Ratio of net charge-offs to average loans outstanding    | 0.36           | % * | 0.18              | % |
| Allowance for loan losses as a percentage of total loans | 1.03           | %   | 1.03              | % |
| Allowance for loan losses to nonperforming loans         | 128            | %   | 144               | % |

\* Annualized

The ALL was \$61.4 million, or 1.03 percent of total portfolio loans, at March 31, 2019 compared to \$61.0 million, or 1.03 percent of total portfolio loans at December 31, 2018. The minor net increase in the ALL of \$0.4 million was primarily due to a \$1.3 million increase in the reserve for loans individually evaluated for impairment offset by a decrease of \$0.8 million in the ALL for loans collectively evaluated for impairment compared to December 31, 2018. Impaired loans increased \$6.8 million to \$56.3 million compared to \$49.5 million at December 31, 2018. The increase in impaired loans was due to the addition of a \$5.3 million CRE loan that had a specific reserve of \$0.4 million and a \$5.2 million C&I loan at March 31, 2019. Commercial special mention, substandard and doubtful loans decreased \$15.2 million to \$253.3 million from \$268.5 million at December 31, 2018. Substandard loans decreased \$15.9 million and special mention increased \$0.7 million. The decrease in substandard loans from December 31, 2018 was mainly due to pay-offs and loan rating upgrades.

During the three months ended March 31, 2019, net loan charge-offs increased \$5.4 million to \$5.2 million compared to net recoveries of \$0.2 million for the same period in 2018. This increase was a result of two C&I loans that resulted in charge-offs of \$5.1 million during the first quarter of 2019. The provision for loan loss increased \$3.2 million to



\$5.7 million for the three months ended March 31, 2019 compared to \$2.5 million for the same period in 2018. The increase is mainly due to higher charge-offs compared to a net recovery for the same period in 2018.

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

We individually evaluate all substandard and nonaccrual commercial loans greater than \$0.5 million for impairment. A loan is impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Our methodology for evaluating whether a loan is impaired includes risk-rating credits on an individual basis and consideration of the borrower's overall financial condition, payment history and available cash resources. In measuring impairment, we primarily utilize fair market value of the collateral; however, we also use discounted cash flow when warranted.

Troubled debt restructurings, or TDRs, whether on accrual or nonaccrual status, are also classified as impaired loans. TDRs are loans where we, for economic or legal reasons related to a borrower's financial difficulties, grant a concession to the borrower that we would not otherwise grant. We strive to identify borrowers in financial difficulty early and work with them to modify the terms before their loan reaches nonaccrual status. These modified terms generally include extensions of maturity dates at a stated interest rate lower than the current market rate for a new loan with similar risk characteristics, reductions in contractual interest rates or principal deferment. While unusual, there may be instances of principal forgiveness. These modifications are generally for longer term periods that would not be considered insignificant. Additionally, we classify loans where the debt obligation has been discharged through a Chapter 7 bankruptcy and not reaffirmed by the borrower as TDRs.

An accruing loan that is modified into a TDR can remain in accrual status if, based on a current credit analysis, collection of principal and interest in accordance with the modified terms is reasonably assured, and the borrower has demonstrated sustained historical repayment performance for a reasonable period before the modification. All TDRs are considered to be impaired loans and will be reported as impaired loans for their remaining lives, unless the restructuring agreement specifies an interest rate equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk and we fully expect that the remaining principal and interest will be collected according to the restructured agreement. For all TDRs, regardless of size, as well as all other impaired loans, we conduct further analysis to determine the probable loss and assign a specific reserve to the loan if deemed appropriate. Further, all impaired loans are reported as nonaccrual loans unless the loan is a TDR that has met the requirements to be returned to accruing status. TDRs can be returned to accruing status if the ultimate collectability of all contractual amounts due, according to the restructured agreement, is not in doubt and there is a period of a minimum of six months of satisfactory payment performance by the borrower either immediately before or after the restructuring.

As an example, consider a substandard Commercial Construction loan that is currently 90 days past due where the loan is restructured to extend the maturity date for a period longer than would be considered an insignificant period of time. The post-modification interest rate given to the borrower is considered to be lower than the current market rate for new debt with similar risk and all other terms remain the same according to the original loan agreement. This loan will be considered a TDR as the borrower is experiencing financial difficulty and a concession has been granted due to the long extension, resulting in payment delay as well as the rate being lower than current market rate for new debt with similar risk. The loan will be reported as a nonaccrual TDR and an impaired loan. In addition, the loan could be charged down to the fair value of the collateral if a confirmed loss exists. If the loan subsequently performs, by means of making on-time principal and interest payments according to the newly restructured terms for a period of six months, and it is expected that all remaining principal and interest will be collected according to the terms of the restructured agreement, the loan will be returned to accrual status and reported as an accruing TDR. The loan will remain an impaired loan for the remaining life of the loan because the interest rate was not adjusted to be equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk. TDRs increased \$3.0 million to \$30.9 million at March 31, 2019 compared to \$27.9 million at December 31, 2018. The increase is primarily due to new TDRs totaling \$5.5 million in 2019, which were offset by principal reductions and charge-offs. Total TDRs of \$30.9 million at March 31, 2019 included \$23.0 million, or 74.5 percent, that were accruing and \$7.9 million, or 25.5 percent, that were nonaccruing.

Our charge-off policy for commercial loans requires that loans and other obligations that are not collectible be promptly charged-off when the loss becomes probable, regardless of the delinquency status of the loan. We may elect to recognize a partial charge-off when management has determined that the value of collateral is less than the remaining investment in the loan. A loan or obligation does not need to be charged-off, regardless of delinquency status, if (i) management has determined there exists sufficient collateral to protect the remaining loan balance and (ii) there exists a strategy to liquidate the collateral. Management may also consider a number of other factors to determine when a charge-off is appropriate. These factors may include, but are not limited to:

- the status of a bankruptcy proceeding;
- the value of collateral and probability of successful liquidation; and/or
- the status of adverse proceedings or litigation that may result in collection.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Consumer unsecured loans and secured loans are evaluated for charge-off after the loan becomes 90 days past due. Unsecured loans are fully charged-off and secured loans are charged-off to the estimated fair value of the collateral less the cost to sell.

Our allowance for lending-related commitments is determined using a methodology similar to that used for the ALL. Amounts are added to the allowance for lending-related commitments by a charge to current earnings through noninterest expense. The reserve is calculated by applying historical loss rates to unfunded commitments and considering qualitative factors. The allowance for unfunded loan commitments was relatively unchanged at \$2.2 million at both March 31, 2019 and December 31, 2018. The allowance for unfunded commitments is included in other liabilities in the Consolidated Balance Sheets.

Nonperforming assets consist of nonaccrual loans, nonaccrual TDRs and OREO. The following table summarizes nonperforming assets for the dates presented:

| (dollars in thousands)                           | March 31,<br>2019 | December 31,<br>2018 | \$ Change |
|--|-------------------|----------------------|-----------|
| Nonperforming Loans                              |                   |                      |           |
| Commercial real estate                           | \$ 28,035         | \$ 10,913            | \$ 17,122 |
| Commercial and industrial                        | 3,346             | 2,314                | 1,032     |
| Commercial construction                          | 820               | 13,787               | (12,967 ) |
| Residential mortgage                             | 5,110             | 5,585                | (475 )    |
| Home equity                                      | 2,740             | 2,349                | 391       |
| Installment and other consumer                   | 26                | 37                   | (11 )     |
| Total Nonperforming Loans                        | 40,077            | 34,985               | 5,092     |
| Nonperforming Troubled Debt Restructurings       |                   |                      |           |
| Commercial real estate                           | 1,074             | 1,139                | (65 )     |
| Commercial and industrial                        | 3,463             | 6,646                | (3,183 )  |
| Commercial construction                          | 406               | 406                  | —         |
| Residential mortgage                             | 1,520             | 1,543                | (23 )     |
| Home equity                                      | 1,406             | 1,349                | 57        |
| Installment and other consumer                   | 4                 | 5                    | (1 )      |
| Total Nonperforming Troubled Debt Restructurings | 7,873             | 11,088               | (3,215 )  |
| Total Nonperforming Loans                        | 47,950            | 46,073               | 1,877     |
| OREO   | 2,828             | 3,092                | (264 )    |
| Total Nonperforming Assets                       | \$ 50,778         | \$ 49,165            | \$ 1,613  |

## Asset Quality Ratios:

|  |      |   |      |   |
|--|------|---|------|---|
| Nonperforming loans as a percent of total loans            | 0.81 | % | 0.77 | % |
| Nonperforming assets as a percent of total loans plus OREO | 0.85 | % | 0.83 | % |

Our policy is to place loans in all categories in nonaccrual status when collection of interest or principal is doubtful, or generally when interest or principal payments are 90 days or more past due.

Nonperforming loans increased \$1.9 million to \$48.0 million at March 31, 2019 compared to \$46.1 million at December 31, 2018 primarily related to the above mentioned CRE loan for \$5.3 million offset by payoffs. Also impacting the decrease in Commercial Construction loans and the increase in CRE loans was a reclassification of one loan for \$11.5 million.



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Deposits

| (dollars in thousands)     | March 31,<br>2019 | December 31,<br>2018 | \$ Change |
|----------------------------|-------------------|----------------------|-----------|
| <b>Customer Deposits</b>   |                   |                      |           |
| Noninterest-bearing demand | \$1,423,436       | \$1,421,156          | \$2,280   |
| Interest-bearing demand    | 538,589           | 567,492              | (28,903 ) |
| Money market               | 1,399,245         | 1,178,211            | 221,034   |
| Savings                    | 767,175           | 784,970              | (17,795 ) |
| Certificates of deposit    | 1,300,291         | 1,261,704            | 38,587    |
| Total Customer Deposits    | 5,428,736         | 5,213,533            | 215,203   |
| <b>Brokered Deposits</b>   |                   |                      |           |
| Interest-bearing demand    | 2,464             | 6,201                | (3,737 )  |
| Money market               | 301,719           | 303,854              | (2,135 )  |
| Certificates of deposit    | 100,482           | 150,334              | (49,852 ) |
| Total Brokered Deposits    | 403,666           | 460,389              | (55,724 ) |
| Total Deposits             | \$5,832,502       | \$5,673,922          | \$159,479 |

Deposits are our primary source of funds. We believe that our deposit base is stable and that we have the ability to attract new deposits. Total deposits at March 31, 2019 increased \$159.5 million from December 31, 2018. Total customer deposits increased \$215.2 million from December 31, 2018. Money market deposits primarily accounted for this change with an increase of \$221.0 million, certificate of deposits increased \$38.6 million and noninterest-bearing demand deposits increased \$2.3 million. The significant increase in money market deposits is related to a competitively-priced indexed product and a promotional rate product offered in selected markets. These increases were offset by declines in interest-bearing demand deposits of \$28.9 million and a decrease of \$17.8 million in savings deposits. These decreases were mainly a result of migration into the indexed money market product and outflows due to repositioning by our customers. Total brokered deposits decreased \$55.7 million from December 31, 2018. Brokered deposits are an additional source of funds utilized by ALCO as a way to diversify funding sources, as well as manage our funding costs and structure.

## Borrowings

| (dollars in thousands)                      | March 31,<br>2019 | December 31,<br>2018 | \$ Change   |
|---|-------------------|----------------------|-------------|
| Securities sold under repurchase agreements | \$23,427          | \$18,383             | \$5,044     |
| Short-term borrowings                       | 235,000           | 470,000              | (235,000 )  |
| Long-term borrowings                        | 70,418            | 70,314               | 104         |
| Junior subordinated debt securities         | 45,619            | 45,619               | —           |
| Total Borrowings                            | \$374,464         | \$604,316            | \$(229,852) |

Borrowings are an additional source of funding for us. Total borrowings decreased \$229.9 million, or 38.0 percent, compared to December 31, 2018 due to a decrease in funding needs as a result of strong deposit growth. Total short-term borrowings decreased by \$230.0 million, or 47.1 percent, compared to December 31, 2018.

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Information pertaining to short-term borrowings is summarized in the tables below for the periods ended March 31, 2019 and December 31, 2018.

| (dollars in thousands)                      | Securities Sold Under Repurchase Agreements |        |                   |        |
|---|---|--------|-------------------|--------|
|   | March 31, 2019                              |        | December 31, 2018 |        |
| Balance at the period end                   | \$  | 23,427 | \$                | 18,383 |
| Average balance during the period           |   | 23,170 |                   | 45,992 |
| Average interest rate during the period     |   | 0.52   | %                 | 0.48   |
| Maximum month-end balance during the period | \$  | 23,427 | \$                | 54,579 |
| Average interest rate at the period end     |   | 0.55   | %                 | 0.46   |

| (dollars in thousands)                      | Short-Term Borrowings |         |                   |         |
|---|-----------------------|---------|-------------------|---------|
|   | March 31, 2019        |         | December 31, 2018 |         |
| Balance at the period end                   | \$                    | 235,000 | \$                | 540,000 |
| Average balance during the period           |                       | 319,389 |                   | 644,864 |
| Average interest rate during the period     |                       | 2.72    | %                 | 1.15    |
| Maximum month-end balance during the period | \$                    | 425,000 | \$                | 734,600 |
| Average interest rate at the period end     |                       | 2.71    | %                 | 1.47    |

Information pertaining to long-term borrowings is summarized in the tables below for the three month ended March 31, 2019 and December 31, 2018.

| (dollars in thousands)                      | Long-Term Borrowings |        |                   |        |
|---|----------------------|--------|-------------------|--------|
|   | March 31, 2019       |        | December 31, 2018 |        |
| Balance at the period end                   | \$                   | 70,418 | \$                | 70,314 |
| Average balance during the period           |                      | 70,196 |                   | 47,986 |
| Average interest rate during the period     |                      | 2.84   | %                 | 2.35   |
| Maximum month-end balance during the period | \$                   | 70,418 | \$                | 70,314 |
| Average interest rate at the period end     |                      | 2.78   | %                 | 2.84   |

| (dollars in thousands)                      | Junior Subordinated Debt Securities |        |                   |        |
|---|-------------------------------------|--------|-------------------|--------|
|   | March 31, 2019                      |        | December 31, 2018 |        |
| Balance at the period end                   | \$                                  | 45,619 | \$                | 45,619 |
| Average balance during the period           |                                     | 45,619 |                   | 45,619 |
| Average interest rate during the period     |                                     | 5.21   | %                 | 3.65   |
| Maximum month-end balance during the period | \$                                  | 45,619 | \$                | 45,619 |
| Average interest rate at the period end     |                                     | 5.07   | %                 | 3.78   |

Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Liquidity and Capital Resources

Liquidity is defined as a financial institution's ability to meet its cash and collateral obligations at a reasonable cost. This includes the ability to satisfy the financial needs of depositors who want to withdraw funds or of borrowers needing to access funds to meet their credit needs. In order to manage liquidity risk our Board of Directors has delegated authority to ALCO for formulation, implementation, and oversight of liquidity risk management for S&T. The ALCO's goal is to maintain adequate levels of liquidity at a reasonable cost to meet funding needs in both a normal operating environment and for potential liquidity stress events. The ALCO monitors and manages liquidity through various ratios, reviewing cash flow projections, performing stress tests, and having a detailed contingency funding plan. The ALCO policy guidelines define graduated risk tolerance levels. If our liquidity position moves to a level that has been defined as high risk, specific actions are required, such as increased monitoring or the development of an action plan to reduce the risk position.

Our primary funding and liquidity source is a stable customer deposit base. We believe S&T has the ability to retain existing and attract new deposits, mitigating any funding dependency on other more volatile sources. Refer to the "Financial Condition- Deposits" section of this MD&A, for additional discussion on deposits. Although deposits are the primary source of funds, we have identified various other funding sources that can be used as part of our normal funding program when either a structure or cost efficiency has been identified. Additional funding sources accessible to S&T include borrowing availability at the FHLB of Pittsburgh, federal funds lines with other financial institutions, the brokered deposit market, and borrowing availability through the Federal Reserve Borrower-In-Custody program. An important component of our ability to effectively respond to potential liquidity stress events is maintaining a cushion of highly liquid assets. Highly liquid assets are those that can be converted to cash quickly, with little or no loss in value, to meet financial obligations. ALCO policy guidelines define a ratio of highly liquid assets to total assets by graduated risk tolerance levels of minimal, moderate, and high. At March 31, 2019, we had \$526 million in highly liquid assets, which consisted of \$61.1 million in interest-bearing deposits with banks, \$462 million in unpledged securities and \$2.7 million in loans held for sale. This resulted in a highly liquid assets to total assets ratio of 7.3 percent at March 31, 2019. Also, at March 31, 2019, we had a remaining borrowing availability of \$2.1 billion with the FHLB of Pittsburgh. Refer to Note 9: Borrowings in the Notes to Consolidated Financial Statements and the "Financial Condition- Borrowings" section of this MD&A for more details.

The following table summarizes capital amounts and ratios for S&T and S&T Bank for the dates presented:

| (dollars in thousands)                       | Adequately Well- |             | March 31, 2019  |         | December 31, 2018 |         |
|--|------------------|-------------|-----------------|---------|-------------------|---------|
|  | Capitalized      | Capitalized | Amount          | Ratio   | Amount            | Ratio   |
| S&T Bancorp, Inc.                            |                  |             |                 |         |                   |         |
| Tier 1 leverage                              | 4.00             | % 5.00      | % \$691,1129.96 | %       | \$689,778         | 10.05 % |
| Common equity tier 1 to risk-weighted assets | 4.50             | % 6.50      | % 671,112       | 11.35 % | 669,778           | 11.38 % |
| Tier 1 capital to risk-weighted assets       | 6.00             | % 8.00      | % 691,112       | 11.69 % | 689,778           | 11.72 % |
| Total capital to risk-weighted assets        | 8.00             | % 10.00     | % 779,695       | 13.19 % | 777,913           | 13.21 % |
| S&T Bank                                     |                  |             |                 |         |                   |         |
| Tier 1 leverage                              | 4.00             | % 5.00      | % \$659,3369.52 | %       | \$659,3049.63     | %       |
| Common equity tier 1 to risk-weighted assets | 4.50             | % 6.50      | % 659,336       | 11.19 % | 659,304           | 11.23 % |
| Tier 1 capital to risk-weighted assets       | 6.00             | % 8.00      | % 659,336       | 11.19 % | 659,304           | 11.23 % |
| Total capital to risk-weighted assets        | 8.00             | % 10.00     | % 747,919       | 12.69 % | 747,438           | 12.73 % |

We have filed a shelf registration statement on Form S-3 under the Securities Act of 1933, as amended, with the SEC, which allows for the issuance of a variety of securities including debt and capital securities, preferred and common stock and warrants. We may use the proceeds from the sale of securities for general corporate purposes, which could include investments at the holding company level, investing in, or extending credit to subsidiaries, possible



acquisitions and stock repurchases. As of March 31, 2019, we had not issued any securities pursuant to this shelf registration statement.

Table of Contents

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is defined as the degree to which changes in interest rates, foreign exchange rates, commodity prices, or equity prices can adversely affect a financial institution's earnings or capital. For most financial institutions, including S&T, market risk primarily reflects exposures to changes in interest rates. Interest rate fluctuations affect earnings by changing net interest income and other interest-sensitive income and expense levels. Interest rate changes also affect capital by changing the net present value of a bank's future cash flows, and the cash flows themselves, as rates change. Accepting this risk is a normal part of banking and can be an important source of profitability and enhancing shareholder value. However, excessive interest rate risk can threaten a bank's earnings, capital, liquidity and solvency. Our sensitivity to changes in interest rate movements is continually monitored by ALCO. ALCO monitors and manages market risk through rate shock analyses, economic value of equity, or EVE, analyses and by performing stress tests and simulations in order to mitigate earnings and market value fluctuations due to changes in interest rates. Rate shock analyses results are compared to a base case to provide an estimate of the impact that market rate changes may have on 12 and 24 months of pretax net interest income. The base case and rate shock analyses are performed on a static balance sheet. A static balance sheet is a no growth balance sheet in which all maturing and/or repricing cash flows are reinvested in the same product at the existing product spread. Rate shock analyses assume an immediate parallel shift in market interest rates and also include management assumptions regarding the impact of interest rate changes on non-maturity deposit products (noninterest-bearing demand, interest-bearing demand, money market and savings) and changes in the prepayment behavior of loans and securities with optionality. S&T policy guidelines limit the change in pretax net interest income over 12 and 24 month horizons using rate shocks in increments of +/- 100 basis points. Policy guidelines define the percentage change in pretax net interest income by graduated risk tolerance levels of minimal, moderate and high. Throughout the extended low interest rate environment, we suspended the analyses on downward rate shocks of 300 basis points or more. We believed that the impact to net interest income when evaluating these scenarios did not provide meaningful insight into our interest rate risk position. After temporarily suspending the downward rate shocks of 200 basis points or more for EVE, we reinstated the -200 basis point rate shock in September 2018 because interest rates increased enough for the scenario to become meaningful. In order to monitor interest rate risk beyond the 24 month time horizon of rate shocks on pretax net interest income, we also perform EVE analyses. EVE represents the present value of all asset cash flows minus the present value of all liability cash flows. EVE change results are compared to a base case to determine the impact that market rate changes may have on our EVE. As with rate shock analyses on pretax net interest income, EVE analyses incorporate management assumptions regarding prepayment behavior of fixed rate loans and securities with optionality and the behavior and value of non-maturity deposit products. S&T policy guidelines limit the change in EVE using rate shocks in increments of +/- 100 basis points. Policy guidelines define the percentage change in EVE by graduated risk tolerance levels of minimal, moderate and high. Similar to the rate shock analyses, the downward rate shocks of 300 basis points or more had been suspended due to the low interest rate environment. After temporarily suspending the downward rate shocks of 200 basis points or more for EVE, we reinstated the -200 basis point rate shock in September 2018.

The table below reflects the rate shock analyses results for the 1 - 12 and 13 - 24 month periods of pretax net interest income and EVE. All results are in the minimal risk tolerance level.

|  | March 31, 2019                         |  | % Change in EVE | December 31, 2018                      |  |                 |
|--|--|--|-----------------|--|--|-----------------|
|  | 1 - 12 Months                          | 13 - 24 Months                         |                 | 1 - 12 Months                          | 13 - 24 Months                         |                 |
| Change in Interest Rate (basis points) | % Change in Pretax Net Interest Income | % Change in Pretax Net Interest Income |                 | % Change in Pretax Net Interest Income | % Change in Pretax Net Interest Income | % Change in EVE |

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|       |      |         |         |        |        |         |    |
|-------|------|---------|---------|--------|--------|---------|----|
| 400   | 10.9 | % 12.7  | % (5.7  | )% 8.3 | % 11.6 | % (10.0 | )% |
| 300   | 8.1  | 9.3     | (0.7    | ) 6.1  | 8.5    | (4.6    | )  |
| 200   | 5.4  | 6.2     | 2.4     | 4.0    | 5.6    | 0.6     |    |
| 100   | 2.8  | 3.4     | 3.2     | 2.2    | 3.1    | 1.4     |    |
| (100) | (4.5 | ) (5.7  | ) (9.5  | ) (3.8 | ) (5.4 | ) (7.5  | )  |
| (200) | (9.1 | ) (11.7 | ) (21.0 | ) NA   | NA     | NA      |    |

56

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Table of Contents

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The results from the rate shock analyses on net interest income are consistent with having an asset sensitive balance sheet. Having an asset sensitive balance sheet means more assets than liabilities will reprice during the measured time frames. The implications of an asset sensitive balance sheet will differ depending upon the change in market interest rates. For example, with an asset sensitive balance sheet in a declining interest rate environment, more assets than liabilities will decrease in rate. This situation could result in a decrease in net interest income and operating income. Conversely, with an asset sensitive balance sheet in a rising interest rate environment, more assets than liabilities will increase in rate. This situation could result in an increase in net interest income and operating income.

Our rate shock analyses show an improvement in the percentage change in pretax net interest income in the rates up scenarios and a decline in the rates down scenarios in months 1 - 12 and 13 - 24 when comparing December 31, 2018 to March 31, 2019. All rate shock analyses for both the 1 - 12 and 13 - 24 month periods continue to remain within minimal risk tolerance levels. Our EVE analyses show an improvement in the percentage change in EVE in the rates up scenarios and a decline in the rates down scenario when comparing December 31, 2018 to March 31, 2019.

In addition to rate shocks and EVE analyses, we perform a market risk stress test at least annually. The market risk stress test includes sensitivity analyses and simulations. Sensitivity analyses are performed to help us identify which model assumptions cause the greatest impact on pretax net interest income. Sensitivity analyses may include changing prepayment behavior of loans and securities with optionality and the impact of interest rate changes on non-maturity deposit products. Simulation analyses may include the potential impact of rate changes other than the policy guidelines, yield curve shape changes, significant balance mix changes and various growth scenarios. For example, simulations indicate that an increase in rates, particularly if the yield curve steepens, will most likely result in an improvement in pretax net interest income. We realize that some of the benefit reflected in our scenarios may be offset by a change in the competitive environment and a change in product preference by our customers.

Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of S&T's Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO (its principal executive officer and principal financial officer, respectively), management has evaluated the effectiveness of the design and operation of S&T's disclosure controls and procedures as of March 31, 2019. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized and reported within the time periods required by the Securities and Exchange Commission, or the SEC, and that such information is accumulated and communicated to S&T's management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

Based on and as of the date of such evaluation, our CEO and CFO concluded that the design and operation of our disclosure controls and procedures were effective in all material respects, as of the end of the period covered by this report.

Changes in Internal Control over Financial Reporting

During the quarter ended March 31, 2019, there were no changes made to S&T's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that materially affected, or are reasonably likely to materially affect, S&T's internal control over financial reporting.



Table of Contents

## S&amp;T BANCORP, INC. AND SUBSIDIARIES

## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

None

## Item 1A. Risk Factors

There have been no material changes to the risk factors that we have previously disclosed in Part I, Item 1A – “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2018, as filed with the SEC on February 21, 2019.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Purchases of Equity Securities

The following table is a summary of our purchases of common stock during the first quarter of 2019:

| Period                  | Total number of shares purchased | Average price paid per share | Total number of shares purchased as part of publicly announced plan <sup>(1)</sup> | Approximate dollar value of shares that may yet be purchased under the plan |
|-------------------------|----------------------------------|------------------------------|--|---|
| 01/01/2019 - 01/31/2019 | —                                | \$—                          | —  | \$37,742,049  |
| 02/01/2019 - 02/28/2019 | 66,406                           | 39.24                        | 66,406   | 35,136,278  |
| 03/01/2019 - 03/31/2019 | 247,498                          | 39.11                        | 247,498  | 25,456,631  |
| Total                   | 313,904                          | \$39.14                      | 313,904  | \$25,456,631  |

<sup>(1)</sup>On March 19, 2018, our Board of Directors authorized a \$50 million share repurchase plan. This repurchase authorization, which is effective through August 31, 2019, permits us to repurchase from time to time up to \$50 million in aggregate value of shares of our common stock through a combination of open market and privately negotiated repurchases. The specific timing, price and quantity of repurchases will be at our discretion and will depend on a variety of factors, including general market conditions, the trading price of the common stock, legal and contractual requirements and our financial performance. The repurchase plan does not obligate us to repurchase any particular number of shares. We expect to fund any repurchases from cash on hand and internally generated funds. As of March 31, 2019, there were 635,635 common shares repurchased under this plan at a total cost of \$24.5 million, or an average of \$38.61 per share. Up to an additional \$25.5 million of our common stock may be repurchased under this plan through August 31, 2019.

## Item 3. Defaults Upon Senior Securities

None

## Item 4. Mine Safety Disclosures

Not Applicable

## Item 5. Other Information

None

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

Item 6. Exhibits

3.1 Amended and Restated By-Laws of S&T Bancorp, Inc. Filed as Exhibit 3.1 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 30, 2019, and incorporated herein by reference.

31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.

Filed  
herewith

31.2 Rule 13a-14(a) Certification of the Chief Financial Officer.

Filed  
herewith

32 Rule 13a-14(b) Certification of the Chief Executive Officer and Chief Financial Officer.

Filed  
herewith

The following financial information from the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2019 is formatted in eXtensible Business Reporting Language (XBRL):

101 (i) Unaudited Consolidated Balance Sheet at March 31, 2019 and Audited Consolidated Balance Sheet at December 31, 2018, (ii) Unaudited Consolidated Statements of Comprehensive Income for the Three Months ended March 31, 2019 and 2018, (iii) Unaudited Consolidated Statements of Changes in Shareholders' Equity for the Three Months ended March 31, 2019 and 2018, (iv) Unaudited Consolidated Statements of Cash Flows for the Three Months ended March 31, 2019 and 2018 and (v) Notes to Unaudited Consolidated Financial Statements. Filed herewith

Table of Contents

S&T BANCORP, INC. AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

S&T Bancorp, Inc.  
(Registrant)

May 1, 2019      /s/ Mark Kochvar  
Mark Kochvar  
Senior Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer and Duly Authorized  
Signatory)