

NORFOLK SOUTHERN CORP  
Form 4  
June 17, 2013

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Manion Mark D

2. Issuer Name and Ticker or Trading Symbol  
NORFOLK SOUTHERN CORP  
[NSC]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
THREE COMMERCIAL PLACE  
(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
06/14/2013

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Exec. Vice President & COO

NORFOLK, VA 23510

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code |   | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |            | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|---------------------|---|---|------------|---|--|-----------------------------------|
|                                 |                                      |  | Code                | V | Amount  | (A) or (D) |   |  |                                   |
| Common Stock                    | 06/14/2013                           |  | G                   | V | 520   | D          | \$ 0 51,309   | D  |                                   |
| Common Stock                    | 06/14/2013                           |  | G                   | V | 520   | D          | \$ 0 50,789   | D  |                                   |
| Common Stock                    | 06/14/2013                           |  | G                   | V | 520   | D          | \$ 0 50,269   | D  |                                   |
| Common Stock                    | 06/14/2013                           |  | G                   | V | 390   | D          | \$ 0 49,879   | D  |                                   |
| Common Stock                    | 06/14/2013                           |  | G                   | V | 390   | D          | \$ 0 49,489   | D  |                                   |

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|              |            |   |   |     |   |      |                           |   |                |
|--------------|------------|---|---|-----|---|------|---------------------------|---|----------------|
| Common Stock | 06/14/2013 | G | V | 390 | D | \$ 0 | 49,099                    | D |                |
| Common Stock | 06/14/2013 | G | V | 390 | D | \$ 0 | 48,709                    | D |                |
| Common Stock | 06/14/2013 | G | V | 390 | D | \$ 0 | 48,319                    | D |                |
| Common Stock | 06/14/2013 | G | V | 390 | D | \$ 0 | 47,929                    | D |                |
| Common Stock | 06/14/2013 | G | V | 390 | D | \$ 0 | 47,539                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 47,279                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 47,019                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 46,759                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 46,499                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 46,239                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 45,979                    | D |                |
| Common Stock | 06/14/2013 | G | V | 260 | D | \$ 0 | 45,719 <sup>(1)</sup>     | D |                |
| Common Stock |            |   |   |     |   |      | 26,377                    | I | By GRATs       |
| Common Stock |            |   |   |     |   |      | 5,982.5651 <sup>(2)</sup> | I | By 401(k) Plan |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Nu Deriv Secur Bene Own Follo Repo |
|--|--|--------------------------------------|--|--------------------------------|--|--|---|--|---------------------------------------|
|--|--|--------------------------------------|--|--------------------------------|--|--|---|--|---------------------------------------|

Disposed  
of (D)  
(Instr. 3,  
4, and 5)

Trans  
(Instr

| Code | V | (A) | (D) | Date<br>Exercisable | Expiration<br>Date | Title | Amount<br>or<br>Number<br>of<br>Shares |
|------|---|-----|-----|---------------------|--------------------|-------|--|
|------|---|-----|-----|---------------------|--------------------|-------|--|

## Reporting Owners

| Reporting Owner Name / Address                               | Relationships |           |                                  |       |
|--|---------------|-----------|----------------------------------|-------|
|  | Director      | 10% Owner | Officer                          | Other |
| Manion Mark D<br>THREE COMMERCIAL PLACE<br>NORFOLK, VA 23510 |               |           | Exec. Vice<br>President &<br>COO |       |

## Signatures

|  |            |
|--|------------|
| H. D. McFadden, via P.O.A. for M. D.<br>Manion | 06/17/2013 |
| **Signature of Reporting Person                | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) Excludes 26,377 shares which remain held indirectly in grantor retained annuity trusts (GRATs), previously held directly.  
Represents the approximate number of whole shares of Common Stock estimated -- on the basis of the unit accounting system used by the Plan Administrator -- as of June 14, 2013, to have been credited to the reporting person's account in the Norfolk Southern Corporation
- (2) Thrift and Investment Plan (TIP), a trustee 401(k) plan. In accordance with TIP's terms applicable to all participants, acquisitions were made at various times and at various prices.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.