

SUPREME INDUSTRIES INC  
Form 8-K  
November 02, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

&nbsp;

**FORM 8-K**

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**CURRENT REPORT**

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**PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

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**Commission File No. 1-8183**

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**SUPREME INDUSTRIES, INC.**

*(Exact name of Registrant as specified in its charter)*

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&nbsp; **Delaware** &nbsp; &nbsp; &nbsp; &nbsp; **75-1670945**

*(State of Incorporation)* &nbsp; &nbsp; &nbsp; *(IRS Employer Identification No.)*

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**P.O. Box 237, 2581 E. Kercher Road, Goshen, Indiana** **46528** &nbsp; &nbsp;

*(Address of principal executive offices)* *(Zip Code)* &nbsp; &nbsp;

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&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
(Registrant's telephone number, including area code) - (574) 642-3070

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**Item 5. Other Events and Regulation FD Disclosure.**

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The following information, intended to be furnished under "Item 12. Disclosure of Results of Operations and Financial Condition," is being furnished under "Item 5. Other Events and Regulation FD Disclosure."

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On October 28, 2004, Supreme Industries, Inc. issued a press release reporting its results for the fiscal quarter ended September 25, 2004. The full text of the press release is set forth in Exhibit 99.1 hereto.

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**Item 7. Financial Statements and Exhibits.** &nbsp; &nbsp; &nbsp; &nbsp;

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&nbsp; c. Exhibits &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;

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&nbsp; &nbsp; 99.1 Press release dated October 28, 2004, reporting its results for the fiscal quarter ended September 25, 2004

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**SIGNATURES**

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

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&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; SUPREME INDUSTRIES, INC.

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Dated: November 2, 2004 &nbsp; &nbsp; BY: /s/ ROBERT W. WILSON

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; Robert W. Wilson

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; Executive Vice President, Treasurer, Chief Financial Officer and Director (Principal Financial and Accounting Officer)

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; (Signing on behalf of the Registrant and as Principal Financial Officer)

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**EXHIBIT INDEX**

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**Exhibit 99.1** &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
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## **SUPREME INDUSTRIES, INC.**

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**For Immediate Release**

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
Contact: Robert W. Wilson &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
&nbsp; &nbsp; &nbsp; Executive Vice President &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
&nbsp; &nbsp; &nbsp; (574) 642-4888 &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
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### **Supreme Industries Reports Third-Quarter and First Nine-Month Results**

&nbsp;

**GOSHEN, Ind., October 28, 2004 Supreme Industries, Inc. (AMEX:STS)**, a leading manufacturer of specialized vehicles including truck bodies and shuttle buses, today announced financial results for the 2004 third-quarter and nine-month periods ended September 25, 2004, over the same periods of last year.

&nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp; &nbsp;  
The Company recorded revenues of \$70.8 million for the third quarter of 2004, compared to \$58.1 million for the same period last year, an increase of \$12.7 million or 21.9 percent. Revenues in the first nine months improved \$66.6 million, or 39.5 percent, to \$235.2 million in the 2004 period from \$168.6 million in the 2003 period.

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Strong demand for the Company's truck body product lines improved revenues in the third-quarter and nine-month periods of 2004. Dry freight, Supreme's largest truck product line, experienced improved revenues of 41 percent in the third quarter and 60 percent in the first nine months of 2004 compared with the same periods of 2003.

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Net income for the third quarter was \$0.89 million, or \$0.07 per diluted share, in 2004 compared to \$1.8 million, or \$0.15 per diluted share, in 2003, and for the first nine months was \$3.8 million, or \$0.30 per diluted share, for the 2004 period and \$3.5 million, or \$0.29 per diluted share, in the 2003 period. Net income in the third quarter was negatively impacted principally by escalating raw material costs and start-up expenses at various production facilities.







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*Supreme Industries, Inc.*

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**Supreme Industries, Inc. and Subsidiaries**

**Consolidated Statements of Income (Unaudited)**

		Three Months Ended		Nine Months Ended	
		September 25,	September 27,	September 25,	September 27,
		2004	2003	2004	2003
Revenues		\$70,778,471	\$58,061,838	\$235,188,883	\$168,635,307
Costs and expenses:					
Cost of sales		62,926,848	49,404,552	210,382,935	145,994,520
Selling, general and administrative		6,152,810	5,557,003	18,053,433	16,412,993
Interest		259,273	164,683	667,459	606,535
		69,338,931	55,126,238	229,103,827	163,014,048
Income before income taxes		1,439,540	2,935,600	6,085,056	5,621,259
Income taxes		547,000	1,127,000	2,315,000	2,157,000
Net income		\$892,540	\$1,808,600	\$3,770,056	\$3,464,259



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Earnings per share (a):	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;
Basic	&nbsp;	\$ .07	&nbsp;	\$ .15	&nbsp;	\$ .31	&nbsp;	\$ .29
Diluted	&nbsp;	.07	&nbsp;	.15	&nbsp;	.30	&nbsp;	.29
&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;
Shares used in the computation of earnings per share (a):	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;
Basic	&nbsp;	12,099,083	&nbsp;	11,916,728	&nbsp;	12,071,986	&nbsp;	11,912,717
Diluted	&nbsp;	12,446,990	&nbsp;	12,130,509	&nbsp;	12,484,342	&nbsp;	12,078,801
&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;	&nbsp;
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(a) 2003 share and per share data have been adjusted for a ten percent stock dividend paid in October 2003.

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*Supreme Industries, Inc.* &nbsp; &nbsp;

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**Supreme Industries, Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets**

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				September		December 27,		
				25,				
				2004		2003		
				(Unaudited)		(Audited)		
Assets								
Current assets				\$75,996,864		\$65,929,916		
Property, plant and equipment, net				42,378,136		37,444,901		
Intangible assets, net				777,966		816,622		
Other assets				2,428,282		2,459,841		
Total assets				\$121,581,248		\$106,651,280		
Liabilities								
Current liabilities				\$22,577,681		\$22,432,059		
Long-term debt				29,091,934		17,366,609		
Deferred income taxes				3,191,546		3,180,453		
Other long-term liabilities				0		29,190		
Total liabilities				54,861,161		43,008,311		
Total stockholders' equity				66,720,087		63,642,969		
Total liabilities and stockholders' equity				\$121,581,248		\$106,651,280		

