

RELIABILITY INC  
Form 10-Q  
August 05, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15 (d)  
of the Securities Exchange Act of 1934

For the Quarterly Period Ended June 30, 2003

Commission File Number 0-7092

RELIABILITY INCORPORATED

(Exact name of registrant as specified in its charter)

TEXAS

75-0868913

(State or other jurisdiction  
of incorporation or organization)

(I.R.S. Employer Identification Number)

16400 Park Row  
Post Office Box 218370  
Houston, Texas

77218-8370

(Address of principal executive  
offices)

(Zip Code)

(281) 492-0550  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days.

YES

NO

Edgar Filing: RELIABILITY INC - Form 10-Q

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

6,335,965 -- Common Stock -- No Par Value  
as of August 5, 2003

RELIABILITY INCORPORATED  
FORM 10-Q

TABLE OF CONTENTS

June 30, 2003

**PART I - FINANCIAL INFORMATION**

|         | Page<br>No.   |        |
|---------|---|--------|
| Item 1. | Financial Statements:   |        |
|         | Consolidated Balance Sheets:  |        |
|         | June 30, 2003 and December 31, 2002   | 3      |
|         | Consolidated Statements of Operations:  |        |
|         | Six Months Ended June 30, 2003 and 2002   |        |
|         | Three Months Ended June 30, 2003 and<br>2002  | 4<br>5 |
|         | Consolidated Statements of Cash Flows:  |        |
|         | Six Months Ended June 30, 2003 and 2002   | 6      |
|         | Notes to Consolidated Financial Statements  | 7-13   |
| Item 2. | Management's Discussion and Analysis of<br>Financial Condition and Results of<br>Operations | 14-17  |
| Item 3. | Quantitative and Qualitative Disclosure of<br>Market Risk                                   | 17     |
| Item 4. | Controls and Procedures   | 18     |

**PART II - OTHER INFORMATION**

|                   |                 |    |
|-------------------|-----------------|----|
| Item 1<br>through | Not applicable. | 19 |
|-------------------|-----------------|----|

|            |                                   |    |
|------------|-----------------------------------|----|
| Item 4.    |                                   |    |
| Item 5.    | Other information                 | 19 |
| Item 6.    | Exhibits and Reports on Form 8-K. | 20 |
| Signatures |                                   | 21 |

The information furnished in this report reflects all adjustments (none of which were other than normal recurring accruals) which are, in the opinion of management, necessary to a fair statement of the results of the interim periods presented.

2

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

RELIABILITY INCORPORATED  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except share data)

ASSETS

|                           | June 30,<br><u>2003</u><br>(unaudited) | December 31,<br><u>2002</u><br>(Note 1) |
|---------------------------|--|---|
| Current assets:           |  |   |
| Cash and cash equivalents | \$ 7,764                               | \$ 6,117                                |
| Accounts receivable       | 284                                    | 296                                     |
| Inventories               | 1,243                                  | 1,326                                   |
| Refundable income taxes   | -                                      | 3,677                                   |
| Other current assets      | <u>50</u>                              | <u>86</u>                               |
| <br>Total current assets  | <br><u>9,341</u>                       | <br><u>11,502</u>                       |

Property, plant and equipment, at cost:

Edgar Filing: RELIABILITY INC - Form 10-Q

|                               |               |               |
|-------------------------------|---------------|---------------|
| Machinery and equipment       | 13,813        | 13,774        |
| Buildings and improvements    | 4,555         | 4,549         |
| Land                          | <u>230</u>    | <u>230</u>    |
|                               | 18,598        | 18,553        |
| Less accumulated depreciation | <u>14,521</u> | <u>14,130</u> |
|                               | <u>4,077</u>  | <u>4,423</u>  |
| Investments                   | 158           | 178           |
| Assets held for sale          | <u>1,335</u>  | <u>2,005</u>  |
|                               | \$14,911      | \$18,108      |
|                               | =====         | =====         |

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

|                             |            |            |
|-----------------------------|------------|------------|
| Accounts payable            | \$ 94      | \$ 122     |
| Accrued liabilities         | 621        | 652        |
| Income taxes payable        | 20         | 29         |
| Accrued restructuring costs | <u>37</u>  | <u>92</u>  |
| Total current liabilities   | <u>772</u> | <u>895</u> |
| Deferred tax liabilities    | 132        | 53         |

Stockholders' equity:

|   |                |                |
|---|----------------|----------------|
| Common stock, without par value; 20,000,000 shares            |                |                |
| authorized; 6,690,265 shares issued                           | 9,614          | 9,614          |
| Retained earnings   | 5,509          | 8,668          |
| Accumulated other comprehensive loss                          | (22)           | (28)           |
| Less treasury stock, at cost, 354,300 shares in 2003 and 2002 | <u>(1,094)</u> | <u>(1,094)</u> |
|   | )              | )              |
| Total stockholders' equity                                    | <u>14,007</u>  | <u>17,160</u>  |
|   | \$14,911       | \$18,108       |
|   | =====          | =====          |

See accompanying notes.

3

RELIABILITY INCORPORATED  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(In thousands, except per share data)

Six Months Ended June 30,

|               | <u>2003</u> | <u>2002</u> |
|---------------|-------------|-------------|
|               | (unaudited) |             |
| Revenues      |             |             |
| Product sales | \$ 455      | \$ 2,017    |
| Services      | <u>412</u>  | <u>764</u>  |

Edgar Filing: RELIABILITY INC - Form 10-Q

867 2,781

Costs and expenses:

|  |            |            |
|--|------------|------------|
| Cost of product sales                    | 679        | 1,149      |
| Cost of services                         | 890        | 1,246      |
| Marketing, general and administrative    | 1,607      | 2,070      |
| Research and development                 | 833        | 1,484      |
|  | <u>237</u> | <u>323</u> |
| Asset impairment and restructuring costs |            |            |

4,246 6,272

Operating loss (3,379) (3,491)

Interest income 36 86

Other income 185 -

Loss before income taxes (3,158) (3,405)

) )

Provision (benefit) for income taxes:

Current (74) (709)

Deferred 74 10

- (699)

)

Net loss \$(3,158) \$(2,706)

=====

Loss per share:

Edgar Filing: RELIABILITY INC - Form 10-Q

|                          |          |          |
|--------------------------|----------|----------|
| Basic                    | \$ (.50) | \$ (.43) |
|                          | =====    | =====    |
| Diluted                  | \$ (.50) | \$ (.43) |
|                          | =====    | =====    |
| Weighted average shares: |          |          |
| Basic                    | 6,336    | 6,336    |
|                          | =====    | =====    |
| Diluted                  | 6,336    | 6,336    |
|                          | =====    | =====    |

See accompanying notes.

4

RELIABILITY INCORPORATED  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(In thousands, except per share data)

Three Months Ended June 30,

|               | <u>2003</u> | <u>2002</u> |
|---------------|-------------|-------------|
|               |             |             |
|               |             | (unaudited) |
| Revenues      |             |             |
| Product sales | \$ 250      | \$ 1,187    |
| Services      | <u>189</u>  | <u>360</u>  |
|               | 439         | 1,547       |

Edgar Filing: RELIABILITY INC - Form 10-Q

Costs and expenses:

|  |              |              |
|--|--------------|--------------|
| Cost of product sales                    | 350          | 604          |
| Cost of services                         | 469          | 627          |
| Marketing, general and administrative    | 778          | 1,058        |
| Research and development                 | 363          | 785          |
|  | <u>237</u>   | <u>-</u>     |
| Asset impairment and restructuring costs |              |              |
|  | <u>2,197</u> | <u>3,074</u> |

|                          |                |                |
|--------------------------|----------------|----------------|
| Operating loss           | (1,758)        | (1,527)        |
| Interest income          | 20             | 40             |
| Other income             | <u>29</u>      | <u>-</u>       |
| Loss before income taxes | <u>(1,709)</u> | <u>(1,487)</u> |

) )

Provision (benefit) for income taxes:

|          |          |              |
|----------|----------|--------------|
| Current  | -        | (441)        |
| Deferred | <u>-</u> | <u>9</u>     |
|          | <u>-</u> | <u>(432)</u> |

)

|          |                  |                  |
|----------|------------------|------------------|
| Net loss | <u>\$(1,709)</u> | <u>\$(1,055)</u> |
|          | =====            | =====            |

Loss per share:

|       |                 |                 |
|-------|-----------------|-----------------|
| Basic | <u>\$ (.27)</u> | <u>\$ (.17)</u> |
|       | =====           | =====           |



Edgar Filing: RELIABILITY INC - Form 10-Q

|                          |          |          |
|--------------------------|----------|----------|
| Diluted                  | \$ (.27) | \$ (.17) |
|                          | =====    | =====    |
| Weighted average shares: |          |          |
| Basic                    | 6,336    | 6,336    |
|                          | =====    | =====    |
| Diluted                  | 6,336    | 6,336    |
|                          | =====    | =====    |

See accompanying notes.

5

RELIABILITY INCORPORATED  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)  
Six Months Ended June 30,

|  | <u>2003</u> | <u>2002</u> |
|--|-------------|-------------|
|  |             |             |
|  |             | (unaudited) |
| Cash flows from operating activities:                                      |             |             |
| Net loss   | \$(3,158)   | \$(2,706)   |
| Adjustments to reconcile net loss to cash<br>used by operating activities: |             |             |
| Depreciation and amortization  | 432         | 539         |
| Provision (benefit) for deferred income taxes                              | 74          | 10          |
| Provision for inventory obsolescence                                       | 58          | -           |
|  | -           | 323         |

Edgar Filing: RELIABILITY INC - Form 10-Q

|  |              |                |
|--|--------------|----------------|
| Provision for asset impairment and restructuring costs |              |                |
| Gain on sale of assets held-for-sale                   | (155)        | -              |
| Gain on sale of investments                            | (30)         | -              |
| Changes in operating assets and liabilities:           |              |                |
| Accounts receivable                                    | 12           | (279)          |
| Inventories  | 26           | (89)           |
| Refundable income taxes                                | 3,677        | (765)          |
| Other current assets                                   | 36           | (9)            |
| Accounts payable                                       | (27)         | (50)           |
| Accrued liabilities                                    | (31)         | 37             |
| Income taxes payable                                   | (9)          | (1)            |
| Cash payments charged to restructuring reserve         | <u>(55)</u>  | <u>(158)</u>   |
|  | )            | )              |
| Total adjustments                                      | <u>4,008</u> | <u>(442)</u>   |
|  | )            | )              |
| Net cash provided (used) by operating activities       | <u>850</u>   | <u>(3,148)</u> |
|  | )            | )              |
| Cash flows from investing activities:                  |              |                |
| Expenditures for property and equipment                | (86)         | (212)          |
| Proceeds from sale of assets held for sale             | 825          | -              |
| Proceeds from sale of investments                      | <u>58</u>    | -              |
|  | )            | )              |
| Net cash provided (used) by investing activities       | <u>797</u>   | <u>(212)</u>   |
|  | )            | )              |
| Cash flows from financing activities:                  |              |                |

Edgar Filing: RELIABILITY INC - Form 10-Q

|  |                   |                   |
|--|-------------------|-------------------|
| Net cash provided (used) by financing activities | -                 | -                 |
|  | <u>-</u>          | <u>8</u>          |
| Effect of exchange rate changes on cash          |                   |                   |
| Net (decrease) increase in cash                  | 1,647             | (3,352)           |
| Cash and cash equivalents:                       |                   |                   |
| Beginning of period                              | <u>6,117</u>      | <u>12,302</u>     |
| End of period                                    | \$ 7,764<br>===== | \$ 8,950<br>===== |
| Supplemental disclosure:                         |                   |                   |
| Income taxes paid                                | \$ 9<br>=====     | \$ 102<br>=====   |

See accompanying notes.

6

RELIABILITY INCORPORATED  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2003

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the interim period ended June 30, 2003 are not necessarily indicative of the results that may be expected for the year ending December 31, 2003.

The consolidated financial statements include the financial transactions and accounts of the Company and its wholly-owned subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation.

## Edgar Filing: RELIABILITY INC - Form 10-Q

The balance sheet at December 31, 2002 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. For further information, refer to the financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2002.

### Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

### Income Taxes

Deferred income taxes are provided under the liability method and reflect the net tax effects of temporary differences between the tax basis of assets and liabilities and their reported amounts in the consolidated financial statements. The Company establishes valuation allowances when the realization of specific deferred tax assets are subject to significant uncertainty.

For the six months ended June 30, 2003, the Company recorded no tax benefits on its operating loss, as the loss will have to be carried forward and realization of any benefit is uncertain. The offsetting current and deferred provision amounts result from additional deductions claimed on the Company's 2002 federal tax return which was filed during the quarter ended March 31, 2003.

For the six months ended June 30, 2002, U.S. losses were benefitted, as carryback benefits were available. No benefit was provided for foreign losses, thus the tax benefit rate was less than the U.S. statutory rate of 34%.

7

## RELIABILITY INCORPORATED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2003

### Inventories

Inventories are stated at the lower of standard cost (which approximates first-in, first-out) or market (replacement cost or net realizable value) and include (in thousands):

|                  | <u>June 30,</u><br><u>2003</u> | <u>December 31,</u><br><u>2002</u> |
|------------------|--------------------------------|------------------------------------|
| Raw materials    | \$ 433                         | \$ 501                             |
| Work-in-progress | 539                            | 538                                |

Edgar Filing: RELIABILITY INC - Form 10-Q

|                |            |            |
|----------------|------------|------------|
| Finished goods | <u>271</u> | <u>287</u> |
|                | \$1,243    | \$1,326    |
|                | =====      | =====      |

Inventories are presented net of reserves for excess and obsolete inventories of \$318,000 and \$280,000 at June 30, 2003 and December 31, 2002, respectively.

Investments in Marketable Equity and Debt Securities

All investments are classified as held to maturity or available-for-sale securities under the provisions of Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Management determines the appropriate classification of its investments in equity and debt securities at the time of purchase and reevaluates such determinations at each balance sheet date.

Marketable equity securities are classified as available-for-sale and are carried at their fair value on the balance sheet, with unrealized gains and losses, net of applicable income taxes of \$(9,000) and \$(14,000) at June 30, 2003 and December 31, 2002, respectively, reported as a separate component of stockholders' equity. Marketable equity securities are stated at market value, as determined by the most recently published trade price of the securities at the balance sheet date.

The following table summarizes the Company's investment in securities (in thousands) at the dates indicated:

|  | <u>June 30,</u><br><u>2003</u> | <u>December 31,</u><br><u>2002</u> |
|--|--------------------------------|------------------------------------|
| Marketable equity securities, at cost          | 189                            | \$219                              |
| Unrealized net losses on marketable securities | <u>(31)</u>                    | <u>(41)</u>                        |
|  | )                              | )                                  |
|  | \$158                          | \$178                              |
| Amount classified as current                   | <u>-</u>                       | <u>-</u>                           |
| Amount classified as long-term                 | \$158                          | \$178                              |
|  | =====                          | =====                              |

RELIABILITY INCORPORATED  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2003

2. SEGMENT INFORMATION

The following table presents reportable segment information (in thousands) for the periods indicated:

|                                   | Six Months<br>Ended June 30, |              | Three Months<br>Ended June 30, |             |
|-----------------------------------|------------------------------|--------------|--------------------------------|-------------|
|                                   | <u>2003</u>                  | <u>2002</u>  | <u>2003</u>                    | <u>2002</u> |
| Revenues from external customers: |                              |              |                                |             |
| Testing Products                  | \$ 235                       | \$ 1,740     | \$ 158                         | \$1,065     |
| Services                          | 412                          | 764          | 189                            | 360         |
| Power Sources                     | 220                          | 277          | 92                             | 122         |
| Intersegment revenues:            |                              |              |                                |             |
| Testing Products                  | 41                           | 100          | 30                             | 77          |
| Services                          | -                            | -            | -                              | -           |
| Power Sources                     | -                            | -            | -                              | -           |
| Eliminations                      | <u>(41)</u>                  | <u>(100)</u> | <u>(30)</u>                    | <u>(77)</u> |
|                                   | )                            | )            | )                              | )           |
|                                   | \$ 867                       | \$2,781      | \$ 439                         | \$1,547     |
|                                   | =====                        | =====        | =====                          | =====       |

Operating income (loss):

Edgar Filing: RELIABILITY INC - Form 10-Q

|  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|
| Testing Products   | \$(1,818)        | \$(1,447)        | (909)            | \$ (635)         |
| Services   | (628)            | (807)            | (355)            | (432)            |
| Power Sources  | (615)            | (716)            | (340)            | (358)            |
| Provision for asset impairments<br>and<br>restructuring of Services<br>operation | -                | (323)            | -                | -                |
| General corporate expenses   | <u>(97)</u>      | <u>(198)</u>     | <u>(154)</u>     | <u>(102)</u>     |
|  | )                | )                | )                | )                |
| Operating (loss)   | <u>\$(3,158)</u> | <u>\$(3,491)</u> | <u>\$(1,758)</u> | <u>\$(1,527)</u> |
|  | =====            | =====            | =====            | =====            |

Total assets by reportable segment as of the dates indicated are as follows (in thousands):

|                          | <u>June 30,</u><br><u>2003</u> | <u>December 31,</u><br><u>2002</u> |
|--------------------------|--------------------------------|------------------------------------|
| Testing Products         | \$ 4,478                       | \$ 5,434                           |
| Services                 | 1,721                          | 1,927                              |
| Power Sources            | 354                            | 266                                |
| General corporate assets | <u>8,358</u>                   | <u>10,481</u>                      |
|                          | <u>\$14,911</u>                | <u>\$18,108</u>                    |
|                          | =====                          | =====                              |

For the periods indicated above, there were no material changes in the accounting policies and procedures used to determine segment income or loss.

## 3. EARNINGS PER SHARE

The following table sets forth the computation of the basic and diluted (loss) per share (in thousands, except per share data):

|   | Six Months<br>Ended June 30, |                     | Three Months<br>Ended June 30, |                     |
|---|------------------------------|---------------------|--------------------------------|---------------------|
|   | <u>2003</u>                  | <u>2002</u>         | <u>2003</u>                    | <u>2002</u>         |
| Net (loss)  | \$ (3,158)<br>=====          | \$ (2,706)<br>===== | \$ (1,709)<br>=====            | \$ (1,055)<br>===== |
| Weighted average shares<br>outstanding  | 6,336                        | 6,336               | 6,336                          | 6,336               |
| Net effect of dilutive stock options<br>based on the treasury stock<br>method | —                            | —                   | —                              | —                   |
| Weighted average shares and<br>assumed conversions                            | 6,336<br>=====               | 6,336<br>=====      | 6,336<br>=====                 | 6,336<br>=====      |
| (Loss) per share:   |                              |                     |                                |                     |
| Basic   | \$ (.50)<br>=====            | \$ (.43)<br>=====   | \$ (.27)<br>=====              | \$ (.17)<br>=====   |
| Diluted   | \$ (.50)<br>=====            | \$ (.43)<br>=====   | \$ (.27)<br>=====              | \$ (.17)<br>=====   |

Options to purchase an average of 758,000 and 576,000 shares of common stock of the Company were excluded from the computation of the diluted (loss) per share during the six months ended June 30, 2003 and 2002, respectively, as inclusion of these options in the calculations would have been anti-dilutive.

## 4. COMPREHENSIVE LOSS

The only difference between the total comprehensive loss and the net loss reported on the Consolidated Statements of



Edgar Filing: RELIABILITY INC - Form 10-Q

Operations arises from unrealized gains and losses on available-for-sale securities. The Company's total comprehensive (loss), in thousands, for the periods indicated, is as follows:

|  | Six Months<br>Ended June 30, |                           | Three Months<br>Ended June 30, |                           |
|--|------------------------------|---------------------------|--------------------------------|---------------------------|
|  | <u>2003</u>                  | <u>2002</u>               | <u>2003</u>                    | <u>2002</u>               |
|  | -                            |                           |                                |                           |
| Net (loss)   | \$(3,158)                    | \$(2,706)                 | \$(1,709)                      | \$(1,055)                 |
| Unrealized net gains (losses) on<br>marketable equity securities         | (24)                         | (52)                      | (40)                           | (46)                      |
| Less: reclassification adjustment<br>for gains included in net<br>income | <u>30</u>                    | <u>-</u>                  | <u>30</u>                      | <u>-</u>                  |
| Total comprehensive (loss)   | <u>\$(3,152)</u><br>=====    | <u>\$(2,758)</u><br>===== | <u>\$(1,719)</u><br>=====      | <u>\$(1,101)</u><br>===== |

10

RELIABILITY INCORPORATED  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2003

**5. ASSET IMPAIRMENT AND RESTRUCTURING COSTS**

The following table reports activity in the accrued restructuring costs account during the six months ended June 30, 2003 (in thousands):

|                                      |             |
|--------------------------------------|-------------|
| Accrued costs at January 1           | \$ 92       |
| Cash payments charged to accounts:   |             |
| Lease payments and professional fees | <u>(55)</u> |

|                          |       |
|--------------------------|-------|
| Accrued costs at June 30 | \$ 37 |
|                          | ===   |

Due to a continued lack of demand for the Company's testing products and power sources, the Company reduced its Houston-based workforce by 25% in April 2003. Severance costs of \$237,000 were incurred and paid in the quarter ended June 30, 2003

## **6. OTHER INCOME**

On January 20, 2003 the Company completed the sale of the building formerly occupied by its Costa Rica subsidiary. Cash proceeds of \$825,000 were received, resulting in a gain of \$155,000.

During the quarter ended June 30, 2003, the Company sold various investment securities and realized a net gain of \$30,000.

Edgar Filing: RELIABILITY INC - Form 10-Q

The Company has a stock option plan that provides for the grant of options to key employees and directors of the Company. The term and vesting of each option is determined by the Board of Directors. The Company accounts for stock options using the intrinsic value based method prescribed by APB 25. Had the Company elected to account for stock options using the fair value method described in SFAS No. 123, the Company's reported net loss would have increased to the amounts shown below:

|  | Six months ended<br>June 30 |                    | Three months ended<br>June 30 |                    |
|--|-----------------------------|--------------------|-------------------------------|--------------------|
|  | <u>2003</u>                 | <u>2002</u>        | <u>2003</u>                   | <u>2002</u>        |
| Reported net loss  | \$(3,158)                   | \$(2,706)          | \$(1,709)                     | \$(1,055)          |
| Deduct: Total stock-based employee<br>compensation expense determined under<br>the fair value method for all awards,<br>net of related tax effects | <u>(54)</u>                 | <u>(167)</u>       | <u>(22)</u>                   | <u>(84)</u>        |
| Pro forma net loss   | \$(3,212)<br>=====          | \$(2,873)<br>===== | \$(1,731)<br>=====            | \$(1,139)<br>===== |
| Net loss per share, as reported:   |                             |                    |                               |                    |
| Basic  | \$ (.50)<br>=====           | \$ (.43)<br>=====  | \$ (.27)<br>=====             | \$ (.17)<br>=====  |
| Diluted  | \$ (.50)<br>=====           | \$ (.43)<br>=====  | \$ (.27)<br>=====             | \$ (.17)<br>=====  |
| Pro forma net loss per share, as if the fair<br>value method had been applied to all<br>awards:  |                             |                    |                               |                    |
| Basic  | \$ (.51)<br>=====           | \$ (.45)<br>=====  | \$ (.27)<br>=====             | \$ (.18)<br>=====  |
| Diluted  | \$ (.51)<br>=====           | \$ (.45)<br>=====  | \$ (.27)<br>=====             | \$ (.18)<br>=====  |

The pro forma disclosures above are not necessarily indicative of the effects of applying SFAS 123 in future periods.

RELIABILITY INCORPORATED  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2003

8. SUBSEQUENT EVENTS

On July 23, 2003 the Company signed an agreement with Futura International, Inc. and the inventor to acquire the intellectual property rights and related assets for an automotive after-market product. The product consists of a hydraulic lift system that is installed in the bed of a pickup truck. Total consideration consists of \$500,000 cash, the assumption of \$59,000 in liabilities and the issuance of an option to purchase 100,000 shares of Reliability Incorporated stock at \$1.50 per share. Additional cash payments of \$150,000 will be made on the first and second anniversary dates of the agreement, and royalties on the sale of the product, if the Company elects to continue producing the product. The cash will be funded from cash on hand. The purchase price allocation will be completed in the third quarter and the substantial majority of the purchase price will be allocated to intangibles.

On July 23, 2003, options to purchase 295,000 shares of Company stock were issued to key employees and the directors of the Company. The exercise price is \$1.17, the closing price on the date of issuance.

RELIABILITY INCORPORATED  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

June 30, 2003

Item 2. Management's Discussion and Analysis of Financial Condition and Results of  
Operations

FORWARD-LOOKING STATEMENTS

This Management's Discussion and Analysis of Financial Condition and Results of Operations and other parts of this document contain forward-looking statements that involve risks and uncertainties, as well as current expectations and assumptions. From time to time, the Company may publish forward-looking statements, including those that are contained in this report, relating to such matters as anticipated financial performance, business prospects, technological developments, new products, research and development activities and similar matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. In order to comply with the terms of the safe harbor, the Company notes that a variety of factors could cause the Company's actual results and experience to differ materially from the anticipated results or other expectations expressed in the Company's forward-looking statements. The risks and uncertainties that may affect the operations, performance, development and results of the Company's business include, but are not limited to, adverse changes in the global economy, sudden decreases in the demand for electronic products and semiconductors, market acceptance of the Company's products and services, the impact of competition, delays in product development schedules, delays due to technical difficulties related to developing and implementing technology, delays in delivery schedules, the ability to attract and maintain sufficient levels of people with specific technical talents, future results related to investments, changes in demand for the Company's products and services and the Company's customers' products and services, the impact of entering a new line of business (automotive after-market), with different marketing strategies and channels and a different customer base from the Company's historical business lines and the ultimate acceptance by the market of this new product. All forward-looking statements included in this document are based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statements.

CRITICAL ACCOUNTING POLICIES AND COMMENTS RELATED TO OPERATIONS

The Company has defined a critical accounting policy as one that is both important to the portrayal of the Company's financial condition and results of operations and requires the management of the Company to make difficult, subjective or complex judgments. Estimates and assumptions about future events and their effects cannot be perceived with certainty. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments. These estimates may change as new events occur, as more experience is acquired, as additional information is obtained and as the Company's operating environment changes. There have been no material changes or developments in our evaluation of the accounting estimates and the underlying assumptions or methodologies that we believe to be Critical

Accounting Policies and Estimates as disclosed in our Form 10-K for the year ended December 31, 2002.

The Management's Discussion included in the Form 10-K for the year ended December 31, 2002 includes discussion of various factors related to the decline in the Company's revenues and items related to the Company's results of operations, liquidity and markets. There have been no significant changes in most of

14

RELIABILITY INCORPORATED  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

June 30, 2003

the factors discussed in the Form 10-K and many of the items discussed in the Form 10-K are relevant to 2003 operations; thus the reader of this document should read the Management's Discussion included in Form 10-K for the year ended December 31, 2002.

LIQUIDITY AND CAPITAL RESOURCES

The primary sources of Reliability's liquidity have historically been cash provided by operations and working capital. As of June 30, 2003 the Company's working capital was \$8.6 million, of which \$7.8 million was cash and cash equivalents. Changes in the Company's financial condition and liquidity since December 31, 2002 are generally attributable to the net loss incurred in the six months ended June 30, 2003, and the receipt of a \$3.8 million federal income tax refund in May 2003.

Certain ratios and amounts monitored by management in evaluating the Company's financial resources and performance are presented in the following chart. The periods presented that are related to profitability ratios are for the six months ended June 30, and twelve months ended December 31:

|                                | June 30,<br><u>2003</u> | December 31,<br><u>2002</u> | June 30,<br><u>2002</u> |
|--------------------------------|-------------------------|-----------------------------|-------------------------|
| Working capital:               |                         |                             |                         |
| Working capital (in thousands) | \$8,569                 | \$10,607                    | \$11,695                |
| Current ratio                  | 12.1 to 1               | 12.9 to 1                   | 11.3 to 1               |
| Equity ratios:                 |                         |                             |                         |
| Total liabilities to equity    | 0.1                     | 0.1                         | 0.1                     |
| Assets to equity               | 1.1                     | 1.1                         | 1.1                     |

## Profitability ratios:

|                               |        |        |       |
|-------------------------------|--------|--------|-------|
| Gross profit                  | (81)%  | (8)%   | 14 %  |
| Return on revenues            | (364)% | (126)% | (97)% |
| Return on assets (annualized) | (42)%  | (28)%  | (26)% |
| Return on equity (annualized) | (45)%  | (30)%  | (28)% |

During the six months ended June 30, 2003 operating activities generated \$850,000 of cash, compared to a net cash outflow of \$3.1 million from operations for the comparable period in 2002. The positive cash flow in 2003 is attributable to the receipt, in May 2003, of a federal income tax refund of \$3.8 million, resulting from the carryback of the operating loss incurred in 2002. The Company no longer has any recoverable taxes in the periods eligible for carryback.

Net cash provided by investment activities during the first six months of 2003 were \$797,000, compared to net outflows of \$212,000 during the comparable period in 2002. Net cash provided was primarily proceeds from the sale of the Company's former operating facility in Costa Rica.

15

RELIABILITY INCORPORATED  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

June 30, 2003

Capital expenditures for the six months ended June 30, 2003 and 2002 were \$86,000 and \$212,000, respectively. As a result of the acquisition completed in July 2003 (See Note 8 to the accompanying financial statements), the Company will utilize \$559,000 of its available cash in the third quarter of 2003 to fund the purchase price. Working capital and capital expenditure requirements for this new product line are expected to be approximately \$250,000 for the remainder of 2003. Additionally, during the second half of 2003, cash operating losses during the initial production start-up and product rollout period are budgeted to be approximately \$350,000.

Backlog increased to \$177,000 at June 30, 2003, compared to \$99,000 at December 31, 2002. The majority of the increase occurred in the Services segment. The current forward-looking forecast indicates that revenues for the third quarter of 2003 will be between \$450,000 and \$600,000 compared to \$807,000 in the third quarter of 2002. Operations for the third quarter of 2003 are forecast to result in a loss of \$.22 to \$.30 per diluted share.

During the current prolonged downturn in the semiconductor industry, the Company has sustained significant negative financial trends, including substantial decreases in revenues, net income, backlog, and cash flows from operating activities. Key customers have continued to delay or reduce expenditures for the Company's products and services. Management believes such trends may continue in the near term. Throughout this downturn, the Company has continued to restructure its operations and cost structure.

The Company's future strategy is heavily dependent on its ability to sell its newest generation of burn-in and test systems for medium and high-power micrologic devices, the CRITERIA 20. As a result of the current and ongoing downturn of the semiconductor industry, target customers for the CRITERIA 20 have continued to delay capital expenditures for new capacity, and no sales have been made to date. While management believes that the first orders for the CRITERIA 20 will be received in late 2003, no assurances can be made that market demand will return or that market acceptance can be achieved in that time frame.

In an effort to diversify its revenue stream from being so dependent on the highly cyclical semiconductor capital equipment industry, in July 2003 the Company acquired the rights to manufacture and market a light-duty truck after-market product. This product will target a completely different market and customer than our current products and services and should offer the Company some balance in our business that is not affected by our current markets. However, since the product to be offered is completely new, and market acceptance and pricing points are uncertain, no assurances can be made that the product launch will be successful or that significant revenues will be generated.

Considering the results of management's recent cost-cutting and restructuring actions, the Company's limited financial obligations and its current cash balances, management believes that it has sufficient cash to meet its working capital and capital equipment needs through fiscal 2003 and 2004. Depending on the Company's growth, profitability and other factors including market conditions and the impact of the acquisition discussed in Note 8 of the accompanying financial statements, the Company may require additional capital resources after fiscal 2004, or earlier, should the Company experience a significant increase in the level of business activity. There can be no assurances that additional financing will be available when required or that such financing can be obtained on terms satisfactory to the Company.

16

RELIABILITY INCORPORATED  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

June 30, 2003

RESULTS OF OPERATIONS

Six Months ended June 30, 2003 compared to six months ended June 30, 2002.

Revenues.

Revenues for the first half of 2003 of \$ 867,000 were 69% lower than the first half of 2002 and 32% lower than the second half of 2002. Compared to the first half of 2002, the revenue declines by business segment were as follows: Testing Products (86%), Services (46%) and Power Sources (21%).

Costs and Expenses

. Total costs and expenses in the first half of 2003 decreased by \$2 million from the first half of 2002 and by \$2.5 million from the second half of 2002. Exclusive of impairment, restructuring and severance charges, the decreases were \$1.9 million and \$900,000, respectively. Of the \$1.9 million decrease from the first half of 2002, \$800,000 was in cost of sales; \$500,000 in marketing, general and administrative; and \$600,000 in research and development. The Company continues to review its cost structure in light of the continued depressed level of business activity. As a result, in April 2003 the Company reduced its Houston-based workforce by 25%, incurring \$237,000 in



severance-related expenses.

Three Months ended June 30, 2003 compared to three months ended June 30, 2002.

Revenues.

Revenues for the second quarter of 2003 were \$439,000, down 72% from the second quarter of 2002 and up 3% over the first quarter of 2003. Compared to the first half of 2002, the revenue declines by business segment were as follows: Testing Products (85%), Services (47%) and Power Sources (25%).

Costs and Expenses.

Total costs and expenses for the second quarter of 2003 decreased by \$900,000 from the comparable 2002 period. Exclusive of \$237,000 in severance expenses recorded in 2003, the reduction in expenses was \$1.1 million. Of the \$1.1 million, cost of sales decreased by \$400,000; marketing, general and administrative expenses by \$300,000; and research and development by \$400,000. Exclusive of the \$237,000 severance charge, second quarter marketing, general and administrative and research and development expenditures were \$158,000 lower than the amount incurred in the first quarter of 2003. This decrease is primarily attributable to a decrease in payroll and benefit costs associated with the previously-mentioned workforce reduction in April 2003.

Income Taxes.

No tax benefit was recorded on the operating loss incurred in 2003, as no carryback benefits were available and realization of tax benefits in future periods is uncertain. In the prior year, the Company was able to offset its taxable loss against taxes paid in prior years and file a refund claim.

Item 3. Quantitative and Qualitative Disclosure of Market Risk.

There have been no material changes in the market risk disclosures reported in the Company's Annual Report on Form 10-K filed for the year ended December 31, 2002.

RELIABILITY INCORPORATED  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

June 30, 2003

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

Edgar Filing: RELIABILITY INC - Form 10-Q

Our Chief Executive Officer and our Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-14(c) and 15d-14(c) under the Securities Exchange Act of 1934) as of the end of the period covered by this report, have concluded that, as of the evaluation date, our disclosure controls and procedures were adequate and designed to ensure that the evaluating officers timely received the information that we are required to disclose in the reports the Company files or submits under the act.

Changes in Internal Controls

There were no significant changes in our internal controls, or, to our knowledge, in other factors that could significantly affect our internal controls subsequent to the date of the evaluation.

18

RELIABILITY INCORPORATED  
OTHER INFORMATION

**PART II - OTHER INFORMATION**

June 30, 2003

Items 1 through 3.

Not applicable.

#### Item 4. Submission of Matters to a Vote of Security Holders

On May 7, 2003, at the Company's annual meeting of shareholders, the shareholders elected as directors, each to serve until the next annual meeting, the following individuals:

|                    |   |
|--------------------|---|
| Larry Edwards      | (5,809,536 shares for; 159,828 shares withheld) |
| W.L. Hampton       | (5,816,236 shares for; 153,128 shares withheld) |
| John R. Howard     | (5,816,836 shares for; 153,528 shares withheld) |
| Thomas L. Langford | (5,816,836 shares for; 152,528 shares withheld) |
| Philip Uhrhan      | (5,816,436 shares for; 153,928 shares withheld) |

#### Item 5. Other Information.

On April 1, 2003, the Company received a letter from the Nasdaq Stock Market regarding noncompliance with the qualification standards for continued listing of its common stock on the Nasdaq National Market, as a result of the closing bid price of the Company's common stock being less than \$1.00 for 30 consecutive business days.

On April 16, 2003, the Company received an additional letter from the Nasdaq Stock Market regarding noncompliance with the qualification standards for continued listing of its common stock on the Nasdaq National Market as a result of the market value of the Company's publicly held shares being less than \$5,000,000 for the last 30 consecutive trading days.

During the second quarter of 2003, the Company received a letter from Nasdaq indicating it had regained compliance with both of the above qualification standards.

On July 23, 2003, the Company appointed James M. Harwell Chief Operating Officer and Carl V. Schmidt as Chief Financial Officer, Secretary and Treasurer.

RELIABILITY INCORPORATED  
OTHER INFORMATION

**PART II - OTHER INFORMATION** (continued)

June 30, 2003

Item 6. Exhibits and Reports on Form 8-K:

(a) The following exhibits are filed as part of this report:

- |      |   |
|------|---|
| 10.1 | Asset Purchase Agreement among Reliability Incorporated and Futura International, Inc. and Helmut Grollitsch        |
| 31.1 | Certification by Larry Edwards pursuant to Securities Exchange Act Rule 13(a)-14(a).                                |
| 31.2 | Certification by Carl V. Schmidt pursuant to Securities Exchange Act Rule 13(a)-14(a).                              |
| 32   | Certification pursuant to 18 USC Section 1350 as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002. |

(b) Reports on form 8-K.

Current report on Form 8-K filed on April 17, 2003, pursuant to Item 12.

20

RELIABILITY INCORPORATED  
SIGNATURES

June 30, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RELIABILITY INCORPORATED

(Registrant)

August 5, 2003

/s/ Larry Edwards

Larry Edwards  
President and Chief Executive Officer

August 5, 2003

/s/ Carl V. Schmidt

Carl V. Schmidt

RELIABILITY INCORPORATED

INDEX TO EXHIBITS

| Exhibit<br>Number | Description   | Page<br>Number |
|-------------------|---|----------------|
| 10.1              | Asset Purchase Agreement among Reliability Incorporated and Futura International, Inc. and Helmut Grollitsch        | 23             |
| 31.1              | Certification by Larry Edwards pursuant to Securities Exchange Act Rule 13(a)-14(a).                                | 24             |
| 31.2              | Certification by Carl V. Schmidt pursuant to Securities Exchange Act Rule 13(1)-14(a).                              | 25             |
| 32                | Certification pursuant to 18 USC Section 1350 as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002. | 26             |

