OMNICOM GROUP INC. Form 10-Q July 22, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2014

Commission File Number: 1-10551

OMNICOM GROUP INC. (Exact name of registrant as specified in its charter)

New York13-1514814(State or other jurisdiction of incorporation or<br/>organization)(IRS Employer Identification No.)

437 Madison Avenue, New York, New York	10022
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, including area code: (	212) 415-3600
Not Applicable	
(Former name, former address and former fiscal year,	if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

As of July 15, 2014, there were 251,157,165 shares of Omnicom Group Inc. Common Stock outstanding.

# OMNICOM GROUP INC. QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2014

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# FOWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements, including statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, from time to time, the Company or its representatives have made or may make forward-looking statements, orally or in writing. These statements may discuss goals, intentions and expectations as to future plans, trends, events, results of operations or financial condition, or otherwise, based on current beliefs of the Company's management as well as assumptions made by, and information currently available to the Company's management. Forward-looking statements may be accompanied by words such as "aim," "anticipate," "believe," "plan," "could," "would," "should," "estimate," "expect," "forecast," "future," "guidance," "interview of the state "possible," "potential," "predict," "project" or similar words, phrases or expressions. These forward-looking statements are subject to various risks and uncertainties, many of which are outside the Company's control. Therefore, you should not place undue reliance on such statements. Factors that could cause actual results to differ materially from those in the forward-looking statements include international, national or local economic, social or political conditions that could adversely affect the Company or its clients; losses on media purchases and production costs incurred on behalf of clients; reductions in client spending, a slowdown in client payments and changes in client communications requirements; failure to manage potential conflicts of interest between or among clients; unanticipated changes relating to competitive factors in the advertising, marketing and corporate communications industries; ability to hire and retain key personnel; ability to attract new clients and retain existing clients in the manner anticipated; reliance on information technology systems; changes in legislation or governmental regulations affecting the Company or its clients; conditions in the credit markets; risks associated with assumptions the Company makes in connection with its critical accounting estimates and legal proceedings; and the Company's international operations, which are subject to the risks of currency fluctuation and currency repatriation restrictions. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties that affect the Company's

business, including those described in the "Risk Factors" in Omnicom's Annual Report on Form 10-K, Current Reports on Form 8-K and other documents filed from time to time with the SEC. Except as required under applicable law, the Company does not assume any obligation to update these forward-looking statements.

# PART I. FINANCIAL INFORMATION ITEM 1. Financial Statements OMNICOM GROUP INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In millions)

(III IIIIIIOIIS)	June 30, 2014	December 31,
	(Unaudited)	2013
ASSETS	(	
Current Assets:		
Cash and cash equivalents	\$1,534.7	\$2,710.5
Short-term investments, at cost	9.9	18.2
Accounts receivable, net of allowance for doubtful accounts of \$30.6 and \$32.6	6,499.2	6,632.6
Work in process	1,462.9	1,288.0
Other current assets	1,039.8	1,003.0
Total Current Assets	10,546.5	11,652.3
Property and Equipment at cost, less accumulated depreciation of \$1,277.1 and	737.2	737.4
\$1,230.1	151.2	/3/.4
Equity Method Investments	155.9	131.8
Goodwill	9,092.4	8,916.0
Intangible Assets, net of accumulated amortization of \$597.1 and \$552.3	402.1	386.0
Other Assets	285.3	275.2
TOTAL ASSETS	\$21,219.4	\$22,098.7
LIABILITIES AND EQUITY		
Current Liabilities:		
Accounts payable	\$8,015.4	\$8,358.9
Customer advances	1,169.5	1,242.2
Current portion of debt	253.1	0.4
Short-term borrowings	24.7	5.9
Taxes payable	162.1	293.3
Other current liabilities	2,186.3	2,377.0
Total Current Liabilities	11,811.1	12,277.7
Long-Term Notes Payable	3,785.2	3,780.7
Convertible Debt		252.7
Long-Term Liabilities	733.7	685.1
Long-Term Deferred Tax Liabilities	745.1	832.6
Commitments and Contingent Liabilities (See Note 12)		
Temporary Equity - Redeemable Noncontrolling Interests	195.7	202.0
Equity:		
Shareholders' Equity:		
Preferred stock		—
Common stock	59.6	59.6
Additional paid-in capital	854.3	817.1
Retained earnings	9,257.1	8,961.2
Accumulated other comprehensive income (loss)	· · · · · · · · · · · · · · · · · · ·	) (191.6 )
Treasury stock, at cost	(-))	) (6,063.9 )
Total Shareholders' Equity	3,456.3	3,582.4
Noncontrolling interests	492.3	485.5
Total Equity	3,948.6	4,067.9

TOTAL LIABILITIES AND EQUITY

The accompanying notes to the condensed consolidated financial statements are an integral part of these statements.

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# OMNICOM GROUP INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In millions, except per share amounts) (Unaudited)

	Three Months Ended June 30,		Six Months Ended June		
	2014	2013	2014	2013	
Revenue	\$3,870.9	\$3,637.0	\$7,373.0	\$	
Operating Expenses	3,322.5	3,114.0	6,441.9	6,141.1	
Operating Income	548.4	523.0	931.1	894.8	
Interest Expense	45.5	49.2	93.1	98.2	
Interest Income	11.8	8.5	20.4	16.5	
Income Before Income Taxes and Income From Equity Method	514.7	482.3	858.4	813.1	
Investments Income Tax Expense Income From	160.3	163.6	276.5	272.7	
Equity Method	4.0	2.9	4.6	6.1	
Investments					
Net Income	358.4	321.6	586.5	546.5	
Net Income Attributed To Noncontrolling	(33.2 )	(32.1 )	(55.8)	(51.8	
Interests Net Income - Omnicom Group Inc.	\$325.2	\$289.5	\$530.7	\$	
Net Income Per Share - Omnicom Group Inc.: Basic	\$1.24	\$1.09	\$2.02		
Dasie	$\psi$ 1.27	ψ1.02	$\psi \angle .0 \angle$		

# **Purchase of Stock**

Funds contributed under the Outside Directors Plan are used to purchase share market. There is no limit on the number of shares of Common Stock that may shares purchased are not allocated to the directors and the directors do not have

shares are held by Pentair as an investment to assist the Company to meet its they arise from time to time.

### Distributions

Upon making an election to defer the Board retainer or other fees and before is compensation, the director must make an irrevocable election of the time whet director may elect one or more of the following options: (i) a specific date; (i occurrence of an identified event, such as retirement, resignation, death, disable Pentair. Deferred compensation and equity compensation must be distributed equity compensation, the

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director also may select a pay-out schedule from the following options: (i) a s distributions in five equal annual installments; or (iii) distribution in 10 equal

## Term; Amendments and Termination

The term of the Plan is 10 years from the effective date of May 1, 2004. The terminate the Outside Directors Plan, but it cannot affect rights of directors or date of such amendment or termination without their consent. Current NYSE approval of any other changes that would materially amend the Outside Directors Directors and the Outside Directors approved of any other changes that would materially amend the Outside Directors Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes that would materially amend the Outside Directors approved of any other changes approved of approved of any other changes approved of approve

### **Change in Control**

If a Change in Control (as defined in the Company s Key Executive Employe effective August 23, 2000) occurs, a director or former director is entitled to r a cash lump sum on the first business day of the third calendar month followin Change in Control occurs, except that, for directors who remain in office on th lump sum is payable on the first business day of the third calendar month follosuch director leaves office. A director or former director may elect to forego payments to such director continue in accordance with the elections previousl with the Plan. Upon a Change in Control, share units are converted into a def credited with a dollar amount using the value of the share units immediately b effective. The deferred compensation account is credited with interest at a rate

large corporate under-payment interest rate as set forth in the Plan.

# **New Plan Benefits**

The Company cannot currently determine the number of shares of Common S Plan in the future.

# The Board or Directors unanimously recommends a vote FOR app Non-Employee Directors.

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### SECURITY OWNERSHIP OF MANAGEMENT AND BENI

The following table contains information concerning the beneficial ownership 2004 by each director, by each executive officer listed in the Summary Comp executive officers as a group and, as of December 31, 2003, by each person k own more than 5% of its Common Stock.

Name of Beneficial Owner	Common Stock <sup>(a)</sup>	Share Units <sup>(b)</sup>	Right to Acquire within 60 days <sup>(c)</sup>	Restricted Stock <sup>(d)</sup>
Louis L. Ainsworth	34,201		93,851	13,083
Glynis A. Bryan		107		
Richard J. Cathcart	39,678		149,414	19,934
Barbara B. Grogan	2,500	18,823	14,131	
Charles A. Haggerty	19,200	23,885	14,131	
David D. Harrison	47,449		129,792	25,496
Randall J. Hogan	129,930		412,194	82,697
David A. Jones		499		
Stuart Maitland	5,000	8,027	11,581	

Name of Beneficial Owner	Common Stock <sup>(a)</sup>	Share Units <sup>(b)</sup>	Right to Acquire within 60 days <sup>(c)</sup>	Restricted Stock <sup>(d)</sup>
Augusto Meozzi	200	11,369	10,281	
William T. Monahan	500	6,968	8,331	
Michael V. Schrock	28,762		78,843	29,503
<b>Binertors Whellex</b> ecutive officers	5,965	16,453	14,131	
as a group (16 persons)	335,601	86,131	977,194	207,314

Dialet to

## (a)

Unless otherwise noted, all shares are held either directly or indirectly by indi investment power with respect to such shares. Beneficial ownership of an imspouses and children has been disclaimed in some instances. Amounts listed the Pentair, Inc. Master Trust for various pension plans of the Company and i Committee of such Master Trust includes Randall J. Hogan, David D. Harrisco management. Although these individuals could be deemed under applicable S rules to beneficially own all of the shares held by these Plans because of the with respect to those shares, they disclaim beneficial ownership of such share

(b)

Represents share units paid under the Compensation Plan for Non-Employee owner has no voting or investment power.

## (c)

Represents stock options exercisable within 60 days from March 1, 2004.

(d)

Restricted shares issued pursuant to incentive plans as to which the beneficial investment power.

(e)

Represents shares owned as a participant in the Pentair Retirement Savings an ESOP ). As of March 1, 2004, Fidelity Management Trust Company (Fide held 2,346,432 shares of Common Stock (4.7%). Fidelity disclaims beneficia ESOP participants have the right to direct the Trustee to vote their shares alth power over such shares. The Trustee, except as otherwise required by law, vor received no direction from participants, in the same proportion on each issue has received voting directions from participants.

Less than 1% unless otherwise indicated.

# **COMPARATIVE STOCK PERFORMANCE**

The following graph sets forth the cumulative total shareholder return on the original years, assuming the investment of \$100 on December 31, 1998 and the reinvesto December 31, 2003. The graph also contains for comparison purposes the 400 Index, assuming the same investment level and reinvestment of dividends

By virtue of its market capitalization, Pentair is a component of the S&P Mid Company s size and diversification of businesses, a readily identifiable peer Company believes the S&P MidCap 400 Index is an appropriate comparison. published indices, but has determined that the results are skewed by significant indices. The Company believes such a comparison would not be meaningful.

**Comparison of Five-Year Cumulative Re** 

**Fiscal Year Ended December 31** 

Yea	ars Endi	
ec00	Dec0	
2.96	97.1	
0.02	96.9:	
4.81	133.9	
(	2.96 0.02 4.81	

**REPORT OF THE COMPENSATION COM** 

## Committee Role

The Compensation Committee (the Committee ) is responsible for setting a executive compensation. This includes establishing and reviewing executive Management Incentive Compensation Plan and administering equity-based conficentive Plan. The Committee also sets the Chief Executive Officer s compannual evaluation of the Chief Executive Officer s performance. Reports of recommendations are reviewed with the full Board. The Committee is componented in the component of the Chief Executive Set (1997) and the full Board. The Committee is componented in the component of the Chief Executive Set (1997) and the full Board. The Committee is componented in the component of the Chief Executive Set (1997) and the committee is componented in the component of the Chief Executive Set (1997) and the componented is componented in the component of the Chief Executive Set (1997) and the committee is componented in the component of the Chief Executive Set (1997) and the componented is componented in the component of the Chief Executive Set (1997) and the component of the Chief Executive Set (1997) and the componented is componented in the componented in the component of the componented is componented in the componented in the component of the component of the componented is componented in the component of the componented is componented in the component of the componented is componented in the compon

On February 26, 2004, the Committee revised its Charter, which is attached a to comply with NYSE rules. The Board considers all of the members of the C accordance with the SEC and NYSE standards for independence of directors.

The purpose of this report is to summarize the philosophical principles, specific considered by the Committee in making decisions about executive compensations about executive compensation.

## Pentair's Compensation Philosophy

The principles guiding the executive compensation program are designed to e executive compensation and creation of shareholder value and provide a fram specific objectives include:

to motivate and reward executives for the achievement of financial and strates the creation of long-term shareholder value;

to encourage innovation and growth;

to recognize outstanding performance;

to attract and retain top-quality executives and key employees by providing co opportunities;

to encourage broad-based employee stock ownership; and thereby

to align management and shareholder interests to foster a shared sense of dire

### Comparative Framework

The Committee has established external competitive benchmarks for each ele supports the guiding principles outlined above. The market for assessing commanufacturing companies with revenue comparable to the Company (revenue group of specific comparator companies (the Comparator Group ). These committee and its compensation consultant and include business competitors similarly structured broadly diversified organizations, and competitors for exercise

In making its recommendations to the Board concerning executive officer correviews and evaluates the Company s performance and the compensation and officers. In conducting the review for 2003, the Committee considered comp Human Resources & Investor Solutions, the Committee s outside consultant

Comparative data was obtained from a number of sources, including proxy sta information and surveys by consulting firms. The comparative data was used compensation levels relative to the Company s target pay position objectives The Committee s target pay objectives are as follows:

Base salary focusing on the market value of each job, the executives base percentile of the Comparator Group.

Annual incentives reinforcing the need to successfully achieve annual busin the Management Incentive Plan (MIP) or the Executive Officer Performan competitive total cash compensation (base salary plus annual incentives) base goals at the Company or business unit level. If the Company attains its target compensation levels will be approximately halfway between the 50<sup>th</sup> and 75<sup>th</sup> If the Company attains superior performance levels, total cash compensation Comparator Group.

Long-term incentives emphasizing compensation that is tied to building and through stock performance over time, opportunities provided under the long-t fall between the 50<sup>th</sup> and 75<sup>th</sup> percentiles of ongoing long-term incentive valu. Company s stock attains superior performance levels, ongoing long-term incentive percentile of the Comparator Group.

Employee and executive benefits benefit levels will reflect competitive man

**Program Elements** 

**Base salaries** the Company has developed base salary ranges specific to each of the position. Based on various factors, including individual performance, of the executive s salary is established within the range of 20% of the midpoint.

**Annual incentive compensation plan** executives are eligible for annual per Company s MIP or EOPP. Participants are eligible for cash bonuses dependent responsibility in the organization. The Compensation Committee has the sole eligible employees will participate. No employee may participate in both the performance period.

Actual awards are paid in cash following the final audit of the year s perform Compensation Committee. All executive awards are calculated individually be against pre-established goals and weighting each goal in accordance with the to be self-funded through performance improvements and awards generally as not profitable. Participants can elect to defer all or a part of their payout. The discretion to increase (MIP only) or decrease (MIP and EOPP) awards, which objectives of the MIP and EOPP.

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*MIP* MIP awards are based on actual performance against four performance Cash Flow, Return On Invested Capital ( ROIC ) and individual goals tied to weighting of the four measures varies by business unit and grade level to rein line-of-sight responsibilities and the performance expectations of each unit. The aggressive performance targets that are reviewed and approved by the Com-Plan year.

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**EOPP** EOPP awards are based on five performance measures: Revenue Gr Before Interest, Depreciation and Amortization (EBITDA) and Strategy De execution of long term strategies). If the EBITDA performance threshold is r their achievement of Strategy Deployment initiatives. The Chief Executive O EOPP in 2003. **Long-term incentives** to encourage ownership in the Company and to align shareholders, the Company provides equity grants under the Omnibus Stock I long-term incentive compensation is awarded in the form of stock options and

On an annual basis, individual grant levels are established based on market va 2003, the target grant approximates halfway between the market 50<sup>th</sup> and 75<sup>th</sup>

term target incentive grant value has an associated minimum and maximum a target, respectively. The Compensation Committee determines the actual grant CEO, and approves grant levels for other executive officers.

Actual awards are allocated between stock options and restricted stock. Appr award value is targeted to be delivered in the form of stock options, with the r the Black-Scholes value of the stock price on the date of grant. Options vest installments. The remaining portion of the total award value is targeted to be stock, with the number of shares based on the stock price on the date of grant one-half increments, on the third and fourth anniversaries of the date of grant.

## **Stock Ownership Guidelines**

The Committee has established stock ownership guidelines for executive offic motivate them to become significant shareholders and to further encourage lo growth. The Committee determined that, over a period of no less than five ye should accumulate and hold Company stock equal to a multiple of base salary

Stock Ownership Guidelines

Executive Level Chief Executive Officer Senior Corporate Officers

(as a multiple of salary) At least 3x base salary 2-3x base salary Corporate Officers and Subsidiary Presidents 1-2x base salary

The Committee considers making incentive grants of restricted stock based on preceding year. These grants (made under the current Omnibus Stock Incention on the third and fourth anniversaries of the grant. The size of the grant is equ Stock owned by the individual during the year if the annual ownership target targeted ownership level if the targeted ownership level has been achieved. F 5,666 shares of Common Stock were granted under these guidelines to nine k

#### **Compensation of the Chief Executive Officer**

The base salary, annual bonus and long-term equity incentives paid to Mr. Ho determined in accordance with the guidelines described above, and his compegeneral elements as for all executive officers. The Compensation Committee evaluating the performance of the CEO. The rating process includes a self-ew with an evaluation and rating (with commentary) from all directors. The Cha consolidated rating report and chairs a discussion with the Board members wi discussion, the performance rating is finalized and the Committee Chair revie commentary with the CEO. This is then used as the basis of a personal develfollowing year.

**Base Salary** 

Mr. Hogan s base salary was \$755,000 as of January 1, 2003, in accordance establishing the CEO s base salary at the 50th percentile for companies of a c 2002 performance. This resulted in a 9% increase in Mr. Hogan's base salary

#### Bonus

Mr. Hogan s bonus was determined under the EOPP. During 2003, Mr. Hog the EOPP. EOPP awards are determined based on a participant s bonus oppo and a rating for achievement of Strategy Deployment initiatives once the EBI maximum individual bonus for Mr. Hogan was \$3,500,000. In administering awards thereunder, the Committee does not have the discretion to pay particip indicated by the pre-established goals. The Committee has the discretion and business judgment, to reduce this amount.

For 2003, the EOPP measured performance in the same categories as those dee that an EBITDA threshold must be met before consideration of the Strategy E Compensation Committee assigns to each performance measure a weighting t and opportunities. In accordance with the terms of the EOPP, Mr. Hogan earn equal to \$1,119,023, which was

paid in cash. The bonus was paid in 2004 following final calculation of the a Compensation Committee.

## Long-Term Equity Incentives

The Committee computed Mr. Hogan s grants in 2003 under the current Ommaverage of the 50th and 75th percentile of comparable grant practices at comp delivered in a combination of 27,000 restricted shares and 119,100 stock option

## **Changes in Certain Compensation Plans**

## Overview

The Compensation Committee periodically reviews the methods and formulas executive compensation to ensure they are aligned with the Company 's comp Company revised the Omnibus Stock Incentive Plan, the Employee Stock Pur International Stock Purchase and Bonus Plan, which the Company is asking s changes are borne out of practical and market-based considerations driven by philosophy, current plan design and current market pay levels and as evaluate marketplace. Over the past three years, the Compensation Committee has reficorrelate compensation for executives with the Comparator Group. The Compractices in making compensation decisions, thereby limiting the amount of d exercise: the Committee s compensation philosophy governs the Company s compensation

the Committee follows the methods of determining incentive grants outlined l Omnibus Stock Incentive Plan as proposed (see Appendix G); and

independent consultant reports establish parameters for executive pay decision

**Outline of Plan Changes** 

Omnibus Stock Incentive Plan changed annual individual award limits to 75 restricted stock and \$3,000,000 on performance awards; established three-yea time-vesting minimums, which currently exceed the stated minimums under t restricted shares; gave the Compensation Committee discretion to permit defe transfer of vested stock-based compensation for estate planning purposes.

Employee Stock Purchase and Bonus Plan added 10 year term and restated t

International Stock Purchase and Bonus Plan added 10 year term and restat

#### **Compliance with Internal Revenue Code Section 162(m)**

Section 162(m) of the Internal Revenue Code generally disallows a tax deduc compensation over \$1 million paid to a corporation s Chief Executive Office compensated officers. Performance-based compensation that has been approve excluded from the \$1 million limit if, among other requirements, the compense of pre-established, objective performance goals and the Board committee that of outside directors (as defined under Section 162(m)). All members of the

outside directors.

The Company s policy is to maximize the deductibility of executive company compatible with the more important objectives of retaining executives and ma motivational performance-based compensation.

# **Compensation Committee**

Charles A. Haggerty, Chair

Barbara B. Grogan

Stuart Maitland

William T. Monahan

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# **EXECUTIVE COMPENSATION**

## **Summary Compensation Table**

The following table sets forth the cash and noncash compensation awarded to Officer of the Company and the four other highest paid executive officers of t earned in 2003 exceeded \$100,000.

Annual Compensation		Long-7	ſerm
		Av	vards
Other Annual		estricted Stock	
Compen-	A	wards <sup>(c)</sup>	Secu Und

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Name and		Salary	Bonus <sup>(a)</sup>	<u>sation<sup>(b)</sup></u>	(\$)	<u>Opt</u>
<u>Principal</u> Position	<u>Year</u>	(\$)	(\$)			
Randall J. Hogan	2003	755,000	1,119,023		1,034,309	1
Chief Executive Officer	2002	692,500	692,500		133,135	]
	2001	625,000	403,125		1,766,772	]
Richard J. Cathcart	2003	388,000	375,000		244,580	
President and Chief	2002	374,750	167,752		14,803	
Operating Officer, Water	2001	365,000	75,920	46,397 <sup>(f)</sup>	574,936	
Technologies Segment						
David D. Harrison	2003	390,000	302,047		400,696	
Executive Vice President,	2002	376,250	227,514		28,939	
Chief Financial Officer	2001	365,000	172,501	100,376 <sup>(g)</sup>	476,637	
Michael V. Schrock	2003	350,000	341,582		259,327	
President and Chief	2002	318,125	135,566	140,359 <sup>(h)</sup>	9,659	
Operating Officer, Enclosures Segment	2001	273,854	71,275		188,486	
Louis L. Ainsworth	2003	315,000	179,191		181,896	
Senior Vice President	2002	302,850	162,782			
and General Counsel; Secretary	2001	296,400	48,165		251,453	

(a)

Represents cash bonuses accrued by the Company for the year even if paid af bonus paid in restricted shares is included in the Restricted Stock Awards colu (b)

Other annual compensation includes perquisites and other personal benefits, s required only if the amount exceeds the lesser of \$50,000 or 10% of the total the named executive officer. Information has been included only for those name the reporting threshold.

(c)

The restricted stock awards reflected in the table were made pursuant to the C programs, including any restricted stock portion of a bonus earned in 2003. R vesting as determined by the Committee. The value of restricted stock awards closing market price of the Common Stock on the date of grant. As of Decem stock awards (not yet earned) were held by each of the named executives (bas price of \$45.70): Hogan 67,300 shares or \$3,075,610; Cathcart 17,300 shares or \$821,595; Schrock 23,984 shares or \$1,096,069; Ainsworth 8,865 shares or Stock are entitled to receive dividends paid on such shares.

## (d)

Option grants in 2003 included options for an aggregate of 18,708 shares gran Reload Options. See footnote (a) to Option Grants in 2003 Table below.

#### (e)

Includes Company contributions to the Retirement Savings and Stock Incenti Employee Stock Purchase and Bonus Plan and life insurance premiums paid I named executive officer.

## (f)

This amount reflects the value of benefits provided under the Flexible Perquis

## (g)

Includes relocation expenses of approximately \$32,991 and the balance of this (Flexible Perquisite Program Benefits) provided under a flexible perquisite for the reimbursement of certain business-related expenses, including automo professional fees (including tax preparation costs). The program includes an a one-time benefit of up to \$50,000 for certain membership fees.

Includes relocation expenses of approximately \$120,452 and the balance of the Flexible Perquisite Program Benefits.

# **Stock Options**

The following tables summarize option grants to and exercises by the Chief E officers named in the Summary Compensation Table above during 2003, and persons at the end of 2003. Option grants shown in the table below include be non-qualified stock options.

# **Option Grants in 2003**

<u>Name</u>	Number of Securities Underlying Options <u>Granted<sup>(a)</sup></u>		Exercise	Expir
		<u>2003</u>	<u>Price</u>	<u>Da</u>
Randall J. Hogan	119,100	14.40%	\$34.94	01/02/
Richard J. Cathcart	32,000	3.87%	\$34.94	01/02/
	<u>18,081</u>	<u>2.19%</u>	\$40.26	01/02/
	50,081	6.06%		
David D. Harrison	44,000	5.32%	\$34.94	01/02/
Michael V. Schrock	32,000	3.87%	\$34.94	01/02/
Louis L. Ainsworth	23,000	2.78%	\$34.94	01/02/
	627	<u>0.08%</u>	\$43.53	01/02/
	23,627	2.86%		

# (a)

Generally one-third of each grant becomes exercisable on each of the first thr The exercise price for the options granted was the closing market price of the grant. Stock options can be granted for terms up to 10 years. If the employee first five years of the option term by tendering Company common shares own can grant to the employee an option ( Reload Option ) to purchase common tendered. The Reload Option may be exercised during the remaining term of Reload Option exercise price is equal to the market price per share on the date

19

Aggregate Option Exe	<u>n cises in 2005 al</u>	Number of Securities
Shares Acquired on Exercise	Value Realized	Underlyin Unexercis Options a atEnd of 2 Exercisab Unexercis
		E 265,99
31,999	\$ 560,302	U 274,10 E 111,41 U 70,66
		E 83,494
		U 95,00 E 59,999
		U 67,50
1,200	\$ 24,936	E 74,254 U 49,16
	on Exercise 31,999	on Exercise Realized   31,999 \$ 560,302

## **Retirement Benefit Plans**

The Company maintains a tax-qualified defined benefit pension plan covering employees and an excess benefit plan covering certain highly-paid employees on a participant s high five-year average eligible earnings, which generally in

The Company maintains an unfunded, nonqualified Supplemental Executive I officers and subsidiary presidents. The annual retirement benefit, expressed a of 15 percentage points for each year of service times the high five year avera reductions for Social Security or qualified pension benefits. SERP benefits an of age 55 and completion of five years of service under the most recent plan a the form of a term certain or joint and survivor annuity.

The following estimated aggregate amounts are payable from the qualified per and SERP (as a fifteen year term annuity) upon retirement to the named executage 65 and each final salary is the same as that at January 1, 2004: Hogan (\$6 Harrison (\$268,470); Schrock (\$233,141); Ainsworth (\$199,598).

## **Employment Agreement and Change in Control Arrangements**

The Company has an Employment Agreement with Richard J. Cathcart, the P of the Water Technologies segment. The Employment Agreement provides the terminated at any time prior to his normal retirement date (as determined under plan applicable to Mr. Cathcart), unless terminated For Cause as defined in entitled to receive certain severance benefits. Prior to reaching age 62, he is a annual cash compensation, at age 62 he is entitled to an amount equal to his a age 63 on there is no cash payment amount. The amount of this payment is superformance of the Water Technologies segment (or any other segment for wird during the applicable period) for the three fiscal years preceding termination of Mr. Cathcart is also entitled to receive outplacement services, medical benefic employment had continued until age 62. In addition, the agreement provides awards and stock options, as well as a formula for calculating payment of out The Employment Agreement also contains a covenant against competition by

The Company s key corporate executives and business unit leaders (includin into agreements with the Company that provide for contingent benefits in the Company (except in certain very limited circumstances). Such benefits inclu-

a.

bonus awards for the year in question to be made under the MIP or EOPP;

b.

immediate vesting of all unvested stock options, termination of all restrictions Stock Incentive Plan, and payment for ICUs and performance units without re provisions;

c.

reimbursement of any excise taxes triggered by payments to the executive;

d.

the cost of an executive search agency;

e.

short-term replacement coverage for Company-provided group medical, denta

f.

amount of non-vested benefits under any of the Company's tax-qualified defer

g.

the accelerated accrual and vesting of benefits under the Supplemental Executives who have been made participants of such plan); and

h.

severance pay equal to 300% (for the CEO), 250% (for the Company s other presidents) or 200% (for all other applicable executives) of annual compensat

guaranteed salary, benefit and bonus levels for continuing employees for up to

Each of these agreement also requires the executive to devote his or her best esuccessor during the three-year period, to maintain the confidentiality of Comfollowing employment and to refrain from competitive activities for a period employment with the Company or its successor.

The MIP and the EOPP also contain provisions that apply in the event of a ch a change in control occurs, awards for such year are determined by using the effect immediately before the change in control and by assuming the performa attained. Outstanding awards must be paid to the participant within 10 days of certain requirements are modified or eliminated, including the requirement that through the end of the applicable incentive period, completion of an annual at Compensation Committee and the minimum operating income requirement. That eliminates the Compensation Committee s discretion to reduce awards.

In addition, the Omnibus Stock Incentive Plan (both as currently in effect and permits the Compensation Committee, upon a change in control of the Compa granted under the plan, whether or not exercisable, and authorize payment of of the options and the then current market value of the underlying stock.

# SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY

The following table summarizes, as of December 31, 2003, information about equity securities of Pentair are authorized for issuance:

## **Equity Compensation Plan Informatio**

	Number of securities to be	Weighted-aver
	issued upon exercise of outstanding options,	exercise price outstanding op
Plan category	warrants and rights (a)	warrants and r (b)
Equity compensation plans approved by security holders Equity compensation plans not	2,914,480 <sup>(1)</sup>	\$34.07
approved by security holders	230,000 <sup>(3)</sup>	\$35.67
Total	3,144,480	\$34.19

(1)

Represents options to purchase shares of Common Stock granted under the O Outside Directors Nonqualified Stock Option Plan.

(2)

Represents securities remaining available for issuance under the Omnibus Stoc Directors Nonqualified Stock Option Plan. No more than 20% of the shares a Omnibus Stock Incentive Plan (approximately 273,000 under the current plan than stock options.

(3)

Represents options to purchase Common Stock granted pursuant to certain ind described below.

*Individual Stock Option Agreements.* On January 2, 2001, the Company awar (currently the Company s Chairman and Chief Executive Officer) and Winsle Board effective April 30, 2002) an option to purchase 24,000 shares of Commo option agreements. These options have an exercise price of \$22.75 per share. Hogan vest in three equal annual installments, commencing one year after the awarded to Winslow H. Buxton became fully vested and exercisable on April 27, 2002, the Company awarded Mr. Buxton an option to purchase 182,000 sl to an individual stock option agreement in lieu of any compensation, fees or of would have otherwise been entitled as a non-employee member of the Board. \$39.0781 per share and vests in three equal annual installments, commencing each case, the options expire 10 years after the date of grant and the exercise price of Common Stock on the date of grant. If a Change in Control (as de Employment and Severance Agreements) of the Company occurs, then all the exercisable.

# **PROPOSAL 3: APPROVAL OF THE OMNIBUS STOCH**

The Company is asking shareholders to approve an amended and restated Pen Plan (the Revised Omnibus Plan ), which will replace the existing plan and authorized thereunder. The Revised Omnibus Plan balances the need for a co provides appropriate incentives and encourages alignment of employee and sh restrictive provisions to encourage retention. Our stock-based compensation p our overall compensation system, which includes significant performance-bas compensation to provide long-term incentives supports the creation of long-tershareholders.

# Purpose

The purpose of the Revised Omnibus Plan is to more effectively align the pla compensation philosophy, and thereby:

**promote the growth and success** of Pentair by linking a significant portion of increase in value of Pentair Common Stock;

attract and retain top quality, experienced executives and key employees compensation program;

**reward innovation and outstanding performance** as important contributing progress; and

align the interests of executives and key employees with those of sharehol between participant rewards and shareholder gains obtained through the achie short-term objectives and long-term goals.

# **Key Terms**

Plan term:

10 years

Participation:

Approximately 200 key employees were participants as of December 31, 200

Shares Authorized:

5,000,000, plus remaining authorized shares not yet awarded (approximately

Award types:

(1)

Stock Options

(2)

Restricted Stock (and Units)

(3)

Stock Appreciation Rights ( SARs )

(4)

Performance Shares (and Units)

(5)

Rights to Restricted Stock

# Award limits:

(1)

Limitations on annual awards of 750,000 options, 500,000 restricted shares (operformance shares with a value in excess of \$3,000,000

(2)

No more than 20% of the shares may be used for awards of restricted shares of

# Vesting Requirements:

As determined by the Compensation Committee, with minimum vesting period (no shares can vest until three years after the grant) and stock options (one this award).

#### **Prohibitions:**

(1)

No repricing of options

(2)

No discounted options

Amendments:

Material amendments require shareholder approval

Administration:

By Compensation Committee

If the Revised Omnibus Plan is not approved by shareholders, there will be in existing plan to make annual awards next year or to provide grants to new hir would then be required to substantially revise its compensation philosophy an retain and compensate its management employees. We believe the Revised C between rewarding performance and limiting shareholder dilution. The Comp equity-based compensation is a critical component of executive pay that align shareholders.

We are asking shareholders to authorize 5,000,000 additional shares under the represents an estimate of the number of authorized shares that will be needed to Pentair executives and key employees over the next three years, with a provexpects to achieve. If consummated, the recently announced acquisition of W substantial number of new participants to the Plan. It has been our practice to for new hires and new employees resulting from acquisitions. The Company practice in the future if the Revised Omnibus Plan is approved by shareholder important in protecting and promoting shareholder value.

The Plan includes other important restrictions and limitations to protect shared

limitations on annual awards of 750,000 options, 500,000 restricted shares (or value in excess of \$3,000,000;

no more than 20% of the shares may be used for awards of restricted shares of

minimum vesting schedule for grants of restricted stock and stock options;

no option repricing; and

no discounted options.

In addition,

the Compensation Committee s compensation philosophy described in the R (see pages 14 to 17) governs the Company s compensation programs;

the Compensation Committee sets the award levels, determines performance amount of awards;

the methods of determining incentive grants are outlined in the Report of the in the Revised Omnibus Plan; and

independent consultant reports establish parameters for executive pay decisio

Following is a summary of the material features of the Revised Omnibus Plar meanings set forth in the Revised Omnibus Plan, a copy of which is attached description is qualified in its entirety by reference to the attached plan docum price per share of Common Stock on the New York Stock Exchange was \$54

#### Eligibility

Key managerial, administrative or professional employees of Pentair (including generally evaluated at salary grade 25 or higher and who are in a position to recontinued profitable growth and long term success. Based on current employ employees will be eligible to participate in the Revised Omnibus Plan in 2004 acquisitions).

Awards

**Options.** The exercise price of an option, both incentive stock options and no less than the Fair Market Value as of the date of grant. Without shareholder a reprice any option or cancel any outstanding option and replace it with a new price, if such action would have the same economic effect as reducing the opt The term of the option is set by the Compensation Committee at the time of g years. No one participant may receive options or tandem SARs under the Rev 750,000 shares in the aggregate in any calendar year.

*SARs.* The Committee may make awards of SARs. Tandem SARs may be is the total number of shares the participant could acquire by exercise of the unce the same time as the underlying options and for which the payment amount ca difference between the exercise price and the Fair Market Value of the shares SAR is exercised.

**Restricted Stock Awards.** The Committee may make awards of Restricted Stock for non-U.S. employees), which are subject to a vesting period before the The vesting period is set at the time of grant, with a minimum of three years. The Committee has the discretion to impose additional conditions or restrictine Restricted Stock (but not Rights to Restricted Stock) have the right to vote and shares. The Committee may attach an award of Units to an award of Restricted the change in the fair market value of Common Stock over a period tied to the cash, Restricted Stock or rights as specified by the Committee.

**Performance Shares.** The Committee may make awards of Performance Sha achievement of identified performance goals over a specified period, which n goals are business or financial objectives specified by the Committee, such as price appreciation, earnings per share, ROIC, return on investment, EBITDA others, on either a Company level or specific segment, group or business unit before the measurement period begins or while achievement of the goals is st Committee also may attach an award of Units to an award of Performance Sh degree of attainment of the performance targets. Payment is to be made as soo a Performance Cycle. Payment may be made in cash, Common Stock, Restrict Stock, as determined by the Committee at the time of grant.

## Transferability

Generally, awards cannot be assigned, transferred (other than by will or the la pledged, or otherwise encumbered (whether by operation of law or otherwise) to approve transfers of non-qualified stock options made to certain family me

#### **Change in Control**

If a Change in Control (as defined in the Company s Key Executive Emple effective August 23, 2000) occurs, all options granted to a participant then embecome exercisable, Restricted Stock, Rights and Performance Share awards Performance Units are valued assuming all goals are met. All payments must Change in Control.

#### Termination, Retirement, Death and Disability

**Termination of Employment.** If a participant s employment ends for any reacuse, (ii) Retirement, (iii) death or (iv) Disability, outstanding options and Sa employment ends remain exercisable for ninety (90) days following the termi expiration date of the option or SAR). Other awards, to the extent not then ear of employment. If a participant is terminated for cause, then all awards, whet than the participant s last day of employment, subject to the Committee s dist this provision .

**Retirement**. Except as noted below, upon Retirement, any options or SARs e Retirement date must be exercised no later than ninety (90) days following su date of the option or SAR). The length of employment restrictions applicable Stock, Rights to Restricted Stock or Restricted Units lapse on a prorated basis period which the participant has completed at the time of Retirement. The am of an outstanding award of Performance Shares or Performance Units is also p performance targets have been met and the amount of the Performance Cycle Retirement. Upon Retirement of an executive officer or business unit preside and SARs remain exercisable for five years (or, if earlier, the expiration date of Restricted Stock awards (or Rights) fully vest and Performance Shares are properformance targets have been met as of the date of Retirement.

**Death of Participant**. If a participant dies while employed, then all such outs exercisable by, or paid to, the participant s estate or heirs, as applicable. Such months to exercise any outstanding options or SARs to the same extent exercise death. The length of employment restrictions applicable to an outstanding aw Rights or Units) lapse based on the portion of the restriction period that has elements of the same extent exercise and the same extent exercise applicable to an outstanding aw Rights or Units) lapse based on the portion of the restriction period that has elements applied by the same extent exercise applicable to an outstanding away applied by the same extent exercise applicable to an outstanding away applied by the same extent exercise applied by the same exten

amount payable on outstanding Performance Shares (including units) are properformance targets measured as of the date of death.

**Disability of Participant.** If a participant s employment with Pentair and all changes due to a Disability, the participant has up to twelve (12) months to ex SARs to the same extent exercisable as of the date the Disability determination the extent not earned or otherwise payable on the date the participant is deemed such date.

### Administration

The Revised Omnibus Plan is administered by the Compensation Committee, independent directors. In its discretion, the Committee also can reduce any av participant.

# **Modification of Awards**

While the Committee has authority generally to make modifications to individ vesting or removing restrictions, the Committee does not have discretion to in participant could earn by application of pre-established performance goals and the award, although the Committee does have discretion to decrease such an a

## Amendment

The Board and the Compensation Committee may amend the Revised Omnib awards; however, the following amendments require shareholder approval:

increasing the number of shares authorized to be granted under the Plan,

repricing any outstanding option,

cancelling any outstanding option and replacing it with a new option with a low would have the same economic effect as reducing the option price of such a c

changing the limits on awards that may be made under the Plan,

materially expanding the class eligible to receive awards under the Plan,

materially increasing the benefits accruing to participants under the Plan,

extending the period during which an option may be exercised beyond 10 year

extending the termination date of the Plan.

Current NYSE rules also require shareholder approval of any other changes the

# **Certain Federal Income Tax Consequences**

Section 162(m). As discussed in the Compensation Committee Report on Ex. Section 162(m) of the Code, the Company is not entitled to a deduction for ce excess of \$1 million. This limitation, however, does not apply to compensation compensation under Section 162(m). If the shareholders approve the Revise awarded under the objective performance criteria established under the Revise such treatment.

*Stock Options*. The grant of a stock option under the Plan creates no federal is participant or the Company. A participant who is granted a non-qualified stoc ordinary income at the time of exercise for each underlying share of common excess of the fair market value of the common stock at such time over the exe generally be entitled to a deduction in the same amount and at the same time a the participant. A subsequent disposition of common stock will generally giv extent the amount realized from the disposition differs from the tax basis (i.e., stock on the date of exercise). This capital gain or loss will be a long-term or depending upon the length of time common stock is held prior to the dispositi

In general, a participant will recognize no income or gain as a result of exerciregular tax purposes (income equal to the excess of the fair market value of th exercise price is recognized for alternative minimum tax purposes). Except a realized by the participant on the disposition of common stock acquired pursustock option will be treated as a long-term capital gain or loss and no deduction the participant fails to hold the shares of common stock acquired pursuant to option for at least two years from the date of grant of the incentive stock option exercise, the participant will recognize ordinary income at the time of the disp gain realized on the disposition or (b) the excess of the fair market

value of the shares of common stock on the date of exercise over the exercise to a deduction in the same amount and at the same time as ordinary income is additional gain realized by the participant over the fair market value at the tim capital gain. This capital gain will be a long-term capital gain if the common year from the date of exercise.

*Stock Appreciation Rights*. The grant of a stock appreciation right will create for the participant or the Company. Upon exercise of a stock appreciation rig ordinary income equal to the amount of any cash and the fair market value of property received, except that if the participant receives an option or shares of units upon exercise of a stock appreciation right, recognition of income may be rules applicable to such other awards. The Company will generally be entitle and at the same time as income is recognized by the participant.

**Restricted Stock.** A participant will not recognize income at the time an awar related award of Units) is made under the Plan, unless the election described I not made such an election will recognize ordinary income at the time the restriamount equal to the fair market value of such shares at such time reduced by Company will generally be entitled to a corresponding deduction in the same

participant recognizes income. Any otherwise taxable disposition of shares a generally result in capital gain or loss (long-term or short-term depending upo held after the time the restrictions lapse). Dividends paid in cash and received restrictions lapse will constitute ordinary income to the participant in the year be entitled to a corresponding compensation deduction for such dividends. A treated as an award of additional restricted stock subject to the tax treatment of within thirty days after the date of the award of restricted stock, elect to recog the award in an amount equal to the fair market value of such restricted stock any amount paid for the restricted stock. The Company will generally be enti the same amount and at the same time as the participant recognizes income. I dividends received with respect to the restricted stock will be treated as divide year of payment and will not be deductible by the Company. Any otherwise stock (other than by forfeiture) will result in capital gain or loss (long-term or period). If the participant who has made an election subsequently forfeits sha entitled to recognize a capital loss equal to the amount the participant paid for upon forfeiture. In addition, the Company would then be required to include deduction it originally claimed with respect to such shares.

**Performance Shares**. The grant of performance shares (including any related income tax consequences for the participant or the Company. Upon the receip at the end of the applicable performance period, the participant will recognize of cash or the fair market value of the shares of Common Stock received, excesshares of restricted stock or restricted stock units in payment of performance arecognition of income may be deferred in accordance with the rules applicable generally be entitled to a deduction in the same amount and at the same time a participant.

*Dividend Equivalents*. Any participant receiving dividend equivalents general equal to the dividend equivalents paid with respect to awards under the Plan. entitled to a deduction in the same amount and at the same time as income is a

## **New Plan Benefits**

The Company cannot currently determine the number or type of awards that r under the Revised Omnibus Plan in the future. Such determinations will be r Committee. In 2003, the Committee approved awards of stock options and re in effect to executive officers, which awards are not conditioned on sharehold Plan. See Directors Compensation and Executive Compensation. The that require shareholder approval of the Revised Omnibus Plan to be effective

## The Board of Directors unanimously recommends a vote FOR appr Plan.

## **PROPOSAL 4: APPROVAL OF THE EMPLOYEE STOCK PUR**

The Company is asking shareholders to approve the Pentair, Inc. Employee S ESPP ), originally adopted in 1977. The Compensation Committee approver February 25, 2004 to be effective May 1, 2004, subject to receiving sharehold restated ESPP will replace the version of this plan currently in effect. The ambecome effective unless approved by the shareholders. If the ESPP is not approximation Committee will consider alternative means of incentivizing emshareholders of the Company.

As articulated in the Company s compensation philosophy, the Company used designed to enable all employees to be shareholders. The ESPP provides an in matching contribution) for all employees to become shareholders, thereby end with shareholder interests. The ESPP currently has approximately 2,300 parts amount of the Company matching contributions for all participants was approbenefits achieved through this plan are well worth this cost. The plan operate the prevailing market prices.

This plan has been in existence for over 25 years and is a highly visible and h ESPP is the only broad-based contributory employee plan that specifically sup philosophy to align the interests of all employees with the interests of the share effective tool in driving broad-based stock participation for all employees.

The key points of the ESPP are:

Company matches 25% of the first \$750 contributed by each employee per m maximum match of \$187.50 per employee per month) effectively a 20% dis

Company match encourages employees to become shareholders;

broad-based participation;

not dilutive to existing shareholders through direct issuance of shares of Com-

amount of Company match is capped; and

independent Compensation Committee oversight.

The Compensation Committee has adopted an amended and restated ESPP to NYSE regarding equity compensation plans, to clarify administrative procedu made since the most recent restatement and to limit the term of the plan to 10 meanings set forth in the ESPP, a copy of which is attached as Appendix H. The ESPP is qualified in its entirety by reference to the attached plan document

## Eligibility

After 12 consecutive months of employment, U.S. employees of the Company 18 years of age, other than those covered by a collective bargaining agreement participation, are eligible to participate in the ESPP. Currently, the Company approximately 9,300 employees who may be eligible to participate in the ESP service requirements.

#### **Contributions.**

Participation in the ESPP is voluntary. Upon making the appropriate election contributions under the Plan either through payroll deductions (minimum \$10 \$750 per month or 15% of the participant's base salary) or by lump sum contriguarter). Persons who terminate participation may be restricted in the timing

#### **Employer Matching Contribution**

Each month the Company (or the Affiliated Company that employs the partic on behalf of each participant equal to 25% of the contribution made by such p (a maximum of \$187.50 per employee per month). No matching contribution contributions. The matching contribution is taxable to the employee. If a par while still an employee that results in the sale of shares acquired within the pr deductions, the participant's employer may cease to make matching contribution months.

#### **Purchase of Stock**

The Plan Agent uses contributions to purchase shares of Common Stock on the participants Accounts. There is no limit on the number of shares of Com Each participant is fully vested in his or her Account.

#### Voting and Dividends

Participants are entitled to vote the shares allocated to their respective Account otherwise encumber the shares allocated to their Accounts. Cash dividends reAccounts are used to buy additional shares of Common Stock on behalf of su

## **Ending Participation; Distributions**

A participant may elect to cease participation at any time. A person who cease because they cease to be an Eligible Employee may request a full or partial ca Account. Eligible Employees who voluntarily cease participation may be rest until the following year. A participant who ceases to be an Employee of the C receives a distribution from his or her Account and may elect whether to take stock distribution being made if no election is made.

## Term; Amendments and Termination

The term of the Plan is 10 years from the effective date of May 1, 2004. The the Compensation Committee, has the power to amend or terminate the ESPP shareholder approval of any other changes that would materially amend the E

## **New Plan Benefits**

The Company cannot currently determine the number of shares of Common S Plan in the future.

# The Board of Directors unanimously recommends a vote FOR appr and Bonus Plan.

#### **PROPOSAL 5:**

#### APPROVAL OF THE INTERNATIONAL STOCK PURCHA

The Company is asking shareholders to approve the Pentair, Inc. International ISPP ). The Compensation Committee adopted an amended and restated IS May 1, 2004, subject to receiving shareholder approval. Like the ESPP, this p overall strategy to more closely align employee and shareholder interests. The employees of Pentair's international branches and subsidiaries an opportunity on comparable terms to those available to U.S. employees under the ESPP, th achieve goals increasing shareholder value and further aligning our employee shareholders. The ISPP currently has approximately 165 participants. For 200 Company matching contributions was \$68,586. The amended and restated IS plan currently in effect. The amended and restated ISPP will not become effe shareholders. If the ISPP is not approved by the shareholders, the Compensat alternative means of incentivizing employees to become and remain shareholder

The Company first adopted an International Stock Purchase and Bonus Plan i Committee has adopted an amended and restated ISPP to comply with rules is compensation plans, to clarify administrative procedures, to incorporate prior the plan to 10 years. Capitalized terms have the meanings set forth in the ISP Appendix I. The following summary description of the ISPP is qualified in it plan document.

#### Eligibility

After one year of continuous employment, employees of the Company's non-lidentified in the ISPP (the Participating International Affiliates ) who are at are scheduled to work a minimum of 15 hours per week are eligible to particip estimates that there are approximately 1,900 employees who work for Particip be eligible to participate in the ISPP if they meet the age and service requirement

#### Contributions

Participation in the ISPP is voluntary. Upon making the appropriate election contributions under the Plan either through payroll deductions or by lump sum maximum contributions comparable to those for the ESPP, but specified in th Participating International Affiliate. Persons who terminate participation may re-enrollment.

# **Employer Matching Contribution**

Each month the Participating International Affiliate who employs the particip behalf of each participant equal to 25% of the contribution made by such part No matching contribution is made with respect to lump sum contributions. It distribution while still an employee that results in the sale of shares acquired payroll deductions, the participant's employer may cease to make matching co

## **Purchase of Stock**

The Plan Agent uses contributions to purchase shares of Common Stock at pr market, which are allocated to the participant Accounts. The Plan is not dilut through direct issuance of Common Stock. There is no limit on the number of be purchased.

#### Voting and Dividends

A participant is fully vested in his or her Account. Participants are entitled to respective Accounts. Participants may not pledge or otherwise encumber the Cash dividends received on shares held in participant Accounts are used to b Stock on behalf of such participants.

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## **Ending Participation; Distributions**

A participant may elect to cease participation at any time. A person who cease because they cease to be an Eligible Employee may request a full or partial ca her Account. Eligible Employees who voluntarily cease participation may be until the following year. A participant who ceases to be an employee of a Par request a distribution from his or her Account and may elect to take a cash or

distribution being made if no election is made. The Trustee may terminate a j dies or terminates employment with a Participating International Affiliate.

## Term; Amendments and Termination

The term of the Plan is 10 years from the effective date of May 1, 2004. The the Compensation Committee, has the power to amend or terminate the ISPP. shareholder approval of any other changes that would materially amend the IS

## **New Plan Benefits**

The Company cannot currently determine the number of shares of Common S Plan in the future.

# The Board of Directors unanimously recommends a vote FOR approv and Bonus Plan.

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# **REPORT OF THE AUDIT COMMITT**

The Audit Committee is responsible for assisting the Board with oversight of financial reporting processes and audits of the Company s financial statement. Company s financial statements, the Company s compliance with legal and independence and qualifications of the Company s external auditor and the p audit function and of the external auditor. The Audit Committee is directly recompensation, terms of engagement (including retention and termination) and auditor.

On February 25, 2004, the Audit Committee revised its Charter, which is atta Statement, to comply with NYSE and SEC rules.

The Board has determined that all of the members of the Audit Committee are NYSE and SEC rules for independence of Audit Committee members.

The Audit Committee has (a) reviewed and discussed the Company s audited management; (b) discussed with the Company s independent auditors, Deloit to be discussed by Statement on Auditing Standards No. 61; (c) received from the auditors independence in accordance with Independence Standards Boar the auditors the auditors independence; and (d) considered whether the level Deloitte & Touche LLP is compatible with maintaining the independence of i

Based on the review and discussions described above, the Audit Committee re Company s audited financial statements for the year ended December 31, 200 Annual Report on Form 10-K for filing with the SEC. In addition, the Audit reviewed the Company s 2003 quarterly results prior to public release.

The Audit Committee also reviews and approves the external auditor s engages scope, staffing and timing of work. In addition, the Audit Committee Charter that may be provided by the independent auditor. Any permitted non-audit set independent auditor must be pre-approved by the Audit Committee after the C the engagement and particular services to be provided. The Committee pre-approved is services of the independent auditor in 2003. Responsibility for this or more members of the Committee; all such approvals, however, must be dis next regularly scheduled meeting. The Audit Committee may not delegate au management.

## **Audit Committee**

Karen E. Welke, Chair Glynis A. Bryan David A. Jones Augusto Meozzi

# PROPOSAL 6: RATIFICATION OF APPOINTMENT OF DELO INDEPENDENT AUDITORS OF THE COMPAN

Deloitte & Touche LLP, independent certified public accountants, have been 1977. The Audit Committee has selected Deloitte & Touche LLP to continue auditors for 2004. The Board requests that the shareholders ratify such appoin Deloitte & Touche LLP is not ratified by the shareholders, the Audit Committe effective for the subsequent fiscal year. Even if the selection is ratified, the A select a new independent auditor at anytime it believes such change would be and its shareholders.

Representatives of Deloitte & Touche LLP are expected to attend the Annual a statement if they so desire, and they will be available to respond to appropri about the services of Deloitte & Touche, including the fees paid in 2002 and 2

# The Board of Directors unanimously recommends a vote FOR the rati & Touche LLP.

# **INDEPENDENT AUDITOR FEES**

During fiscal year 2003, Deloitte & Touche LLP, the member firms of Deloitt respective affiliates (collectively, the Deloitte Entities ), provided various a permitted non-audit services to the Company as follows (in thousands):

c)

Audit fees, including aggregate fees for the audit of the Company s annual financial statements, reviews of the Company s quarterly financial statements, statutory audits and review of SEC filings

b) Audit-related fees, including acquisitions and divestitures, systems internal control assessments, employee benefit plan audits, accounting research and certain other attest services

Total audit and audit-related fees2Tax fees, including tax consulting and tax return preparation\*1

d) All other fees, including actuarial services (2002 and 2003) and systems consulting and internal audit services (2002)

Total fees paid to Deloitte Entities\*

\$4

\$2

\*Due to clerical error, approximately \$113,000 of the fees for work performed services were inadvertently omitted from the fees disclosed in the Company Meeting.

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# SECTION 16(a) BENEFICIAL OWNERSHIP REPORT

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's file with the SEC initial reports of ownership and reports of changes in owner equity securities of the Company. Officers, directors and greater than 10% sh regulations to furnish the Company with copies of all Section 16(a) forms the

Based solely on its review of the copies of such forms furnished to the Compa the Company's officers and directors, the Company believes that all of its directimely basis with Section 16(a) filing requirements for the fiscal year ended D

#### **FUTURE PROPOSALS**

The deadline for submitting a shareholder proposal for inclusion in the Comp. proxy for the Company s 2005 Annual Meeting of Shareholders pursuant to Exchange Commission is November 19, 2004. A shareholder who otherwise 2005 Annual Meeting must comply with the requirements set forth in the Com among other things, that to bring business before an annual meeting, a shareholder with the By-Laws to the Secretary of the Company not less than 45 the first annual anniversary of the date the Company first mailed its proxy stat with the immediately preceding annual meeting. Accordingly, the Company proposal submitted other than pursuant to Rule 14a-8 by February 2, 2005. If 2, 2005, then the notice will be considered untimely and the Company is not r the 2005 Annual Meeting. If the Board chooses to present a proposal submitted the Meeting may exercise discretionary voting power with respect to such propose sent to the Company at its principal executive offices: 5500 Wayzata Bouleva 55416, Attention: Secretary.

## APPOINTMENT, REVOCATION AND VOTING

Shareholders whose shares are registered directly with the Company s transfe telephone, by Internet or by mailing their signed proxy card in the enclosed er instructions included on the accompanying proxy to vote by proxy. Sharehold through a bank, broker or other record holder may vote by the methods that the which case the bank or broker will include instructions with this proxy statem. Internet should understand that there may be costs associated with electronic a Internet access providers and telephone companies, that the shareholders must

Any shareholder giving a proxy may revoke it prior to its use at the meeting b expressly revoking the proxy to the Secretary at the Company's offices, (2) sig at its offices a later dated proxy or (3) attending the Annual Meeting and casti

A majority of the outstanding shares will constitute a quorum at the Annual M non-votes are counted for purposes of determining the presence or absence of business. The affirmative vote of a majority of the outstanding shares of the election of directors and other proposals presented to shareholders and presen Meeting is required for the election to the Board of each director nominee and Pursuant to Minnesota law and the Company's Articles of Incorporation, abse the total number of the votes cast on proposals presented to shareholders, but the proposals. Broker non-votes are not counted for purposes of determining proposals presented to shareholders.

Unless otherwise directed in the accompanying proxy, the persons named then the other proposals set forth in this Notice of Annual Meeting of Shareholders properly come before the meeting, they will vote in accordance with their bes presently know of any other business.

#### SOLICITATION

The cost of soliciting proxies and the notices of the meeting, including the preproxies and this statement, will be borne by the Company. In addition to this personally or by telephone or electronic communication by regular employees solicitation of proxies is also being rendered by Morrow & Co., 445 Park Ave to the Company of \$8,500 plus expenses. Furthermore, arrangements may be organizations to send proxies and proxy materials to beneficial owners for vot Company will reimburse such organizations for their expense in so doing and proxies.

## 2003 ANNUAL REPORT ON FORM 10

Any security holder wishing to receive, without charge, a copy of the Compar 10-K (without exhibits) filed with the Securities and Exchange Commission & Wayzata Boulevard, Suite 800, Golden Valley, MN 55416, Attention: Secret

## **REDUCE DUPLICATE MAILINGS**

To reduce duplicate mailings, we are now sending only one copy of any proxy multiple shareholders sharing an address unless we receive contrary instruction shareholders. Upon written or oral request, the Company will promptly delive or proxy statement to a shareholder at a shared address.

If you wish to receive separate copies of each proxy statement and annual rep calling Pentair, Inc., 5500 Wayzata Boulevard, Suite 800, Golden Valley, MN

Telephone: (763) 545-1730 or (800) 328-9626.

If you are receiving duplicate mailings, you may authorize us to discontinue r and annual reports. To discontinue duplicate mailings, notify us by writing or Boulevard, Suite 800, Golden Valley, MN 55416, Attention: Secretary, Tele 328-9626.

## PENTAIR, INC.

#### **CORPORATE GOVERNANCE PRINCI**

## Selection and Composition of the Board

## 1)

#### **Board Membership Criteria**

The Governance Committee is responsible for reviewing with the Board, on a and characteristics required of Board members in the context of the current m the contribution of the Board will depend not only on the character and capac individually, but also on their collective strengths, the Board should be compo a.

Directors chosen with a view to bringing to the Board a variety of experience

b.

Directors who will form a central core of business executives with financial e

c.

Directors who have substantial experience outside the business community communities, for example;

## d.

Directors who will represent the balanced, best interests of the shareholders as groups or constituencies;

e.

At least one Director who has the requisite experience and expertise to be des financial expert as defined by applicable rules of the Securities and Exchange

f.

A majority of Directors who are Independent (as defined below).

The Governance Committee and the full Board believe the following minimum Director nominee to be recommended by the Governance Committee to the fu

a.

each Director should be chosen without regard to sex, race, religion or national

## b.

each Director should be an individual of the highest character and integrity ar the ability to work well with others;

c.

each Director should be free of any conflict of interest which would violate ar interfere with the proper performance of the responsibilities of a director;

d.

each Director should possess substantial and significant experience which wo Company in the performance of the duties of a director;

e.

each Director should have sufficient time available to devote to the affairs of responsibilities of a director; and

f.

each Director should have the capacity and desire to represent the balanced, b whole and not primarily a special interest group or constituency and be comm shareholder value.

# 2)

## Selection and Orientation of New Directors

The Board itself is responsible for selecting its own members and recommend shareholders. The Board delegates the screening process involved to the Gove recommends to the Board the names of qualified candidates to be nominated in accordance with the criteria set forth in these Corporate Governance Princip Charter. The Board and the Company have implemented an orientation process background material, meetings with senior management and visits to Company The Governance Committee will consider persons recommended by sharehold as Directors in accordance with the criteria set forth in these Corporate Gover for consideration by the Governance Committee should be sent to the Secretar with appropriate biographical information concerning each proposed nominee forth certain requirements for shareholders wishing to nominate director cand shareowners.

# 3)

#### **Extending the Invitation to a Potential Director to Join the Board**

The invitation to join the Board should be extended by the Board itself via the Executive Officer of the Company, together with an independent director, wh

#### **Board Leadership**

#### 4)

## Selection of Chairman and Chief Executive Officer

The By-Laws of the Company permit the Chairman of the Board and the Chie different persons. The Board is free to make this choice in any way that the E of the Company and its shareholders.

Therefore, the Board does not have a policy, one way or the other, on whether the Board and Chief Executive Officer should be separate or combined and, if Chairman should be selected from the non-employee Directors or be an employed

#### **Board Composition and Performance**

#### 5)

## Size of the Board

The Board is limited to ten members by the By-Laws of the Company. The co appropriate size. Any change to the size of the Board would require an amend in such a way that shareholder approval of that change would be required.

#### 6)

#### Mix of Management and Independent Directors

At least a majority of the Board shall be Independent Directors. The Board be encourage executive officers to understand that Board membership is not nece management position in the Company. Executive officers other than the Chie portions of Board meetings on a regular basis even though they are not memb

# 7)

#### **Board Definition of What Constitutes Independence for Directors**

For a Director to qualify as Independent :

#### a.

The Board of Directors must affirmatively determine that the Director has no Company (either directly or as a partner, shareholder or officer of an organization with the Company) that would prevent the Director from acting independently taking into account all relevant facts and circumstances. The Board shall com-Director and from the standpoint of the persons or organizations with which the Material relationships can include commercial, industrial, banking, consulting familial relationships, among others.

#### b.

Presently and within the immediately preceding three (3) year period:

## (i)

the Director shall not be or have been an employee of the Company or any aff interim CEO or Chairman; an Immediate Family Member shall not be an exec affiliate of the Company;

#### (ii)

the Director shall not be or have been affiliated with or employed by a presen preceding three (3) year period) internal or external auditor of the Company; a

not be or have been affiliated with or employed in a professional capacity by immediately preceding three (3) year period) internal or external auditor of the

(iii)

neither the Director nor an Immediate Family Member shall be or have been preceding three (3) year period) as an executive officer of another company w Company serves on the compensation committee of such other company;

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## (iv)

the Director shall not be an executive officer or an employee of another comp million or two percent (2%), whichever is greater, of the Company s consolithe Company accounts for at least \$1 million or two percent (2%), whichever consolidated gross revenues; an Immediate Family member shall not be an ex (A) that accounts for at least \$1 million or two percent (2%), whichever is gregross revenues or (B) for which the Company accounts for at least \$1 million greater, of such other company s consolidated gross revenues; or

(v)

neither the Director nor an Immediate Family Member shall receive or have r during the immediately preceding three (3) year period in direct compensation director and committee fees and pension or other forms of deferred compensa not contingent in any way on continued service).

c.

For purposes of the independence determination,

Immediate Family Member includes a Director s spouse, parents, childrer and daughters-in-law and brothers and sisters-in-law and anyone who shares t (other than domestic employees).

Company includes any parent or subsidiary in a consolidated group with the

#### Former Chairman/Chief Executive Officer s Board Membership

The Board believes this is a matter to be decided in each individual instance. Chief Executive Officer resigns from that position, he or she shall submit his the same time. Whether the individual continues to serve on the Board is a ma Governance Committee and the Board. A former Chairman or Chief Executiv not be considered an independent Director.

# 9)

#### **Directors Who Change Their Present Job Responsibility**

When a Director s principal occupation or business association changes subs held when originally invited to join the Board, the Director shall tender a lette Committee. The Committee will review whether the new occupation, or retire with the specific rationale for originally selecting that individual and the guid Committee will recommend to the Board any action to be taken in connection

All Directors are encouraged to limit the number of other boards (excluding n taking into account potential board attendance, participation and effectiveness more effective participation by every Director, the Board has determined to li on which any Director may sit to four Boards in addition to the Company s. Chairman of the Board and the Chairman of the Governance Committee in ad serve on another board. If a Director desires to accept a position on the Board Director must confirm to the Board of the Company that he or she has the tim the new position, to fulfill his or her responsibilities as a Director of the Comp

#### 10)

## **Term Limits**

The Board has adopted term limits for non-employee Directors. Each non-en first annual meeting of the Company s shareholders immediately following t initial election to the Board by the shareholders.

## 11)

#### **Election of Directors Following Appointment**

The Board may, but need not, appoint Directors at any time to fill vacancies of Incorporation require that each appointed Director must stand for election at t shareholders for the remaining term of the class of Directors to which he or sl

## 12)

#### **Retirement Age**

A Director must retire at the first annual meeting of the Company s sharehold Director s 70 birthday.

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# 13)

#### **Board Compensation**

It is appropriate for the staff of the Company to report once a year to the Gove Pentair Board compensation in relation to its peers and the targeted comparability total compensation and to create a direct linkage with corporate performance, portion of a Director's compensation should be provided and held in stock opti-

Compensation for non-employee Directors and Committee chairpersons shall practices of other reasonably comparable companies, but shall not be at a leve questions the Board s objectivity. Directors who are employees of the Comp compensation for serving as a Director of the Company.

Changes in Board compensation, if any, should come at the suggestion of the discussion and concurrence by the Board.

#### 14)

## **Executive Sessions of Independent Directors**

The non-management Directors of the Board will meet in Executive Session a the Board. If the non-management Directors include directors who are not In-Independent Directors will meet at least once a year in Executive Session incl Executive Sessions will be chaired by the Independent Lead Director selected

#### Assessing the Board's Performance

The Governance Committee is responsible to report annually to the Board an performance. In addition, each Committee is responsible to report annually to Committee s performance. These assessments will be discussed with the ful the Board and its committees are functioning effectively. This should be done and at the same time as the report on Board membership criteria.

These assessments should be of the Board's contribution as a whole and speci Board and/or the management believes a better contribution could be made in the Board.

#### 16)

## **Director Continuing Education**

All Directors are encouraged to attend appropriate director continuing education programs, and reasonable travel and out-of-pocket expenses, will be paid by the reimbursed by any other organization.

#### **Responsibilities of the Board**

## 17)

#### **Responsibilities and Duties**

The primary responsibility of the Board is to oversee the performance of the 0 well as immediate issues facing the Company. Directors are expected to atten and the Committees on which they serve and all meetings of shareholders. In management, the Board (either directly or through its committees) also perfor including:

## a.

Representing the interests of the Company s shareholders in maintaining and Company s business, including optimizing long-term returns to increase shar

Selecting, evaluating and compensating a well-qualified Chief Executive Offic Chief Executive Officer succession planning;

c.

Providing counsel and oversight on the selection, evaluation, development an management;

d.

Reviewing, approving and interacting with senior management with respect to and business strategies and major corporate actions, including strategic plann succession, operating performance and shareholder returns;

e.

Assessing major risks facing the Company and reviewing options for their mi

f.

Ensuring processes are in place for maintaining the integrity of the Company, statements, the integrity of its compliance with law and ethics, the integrity of suppliers and the integrity of its relationships with other stakeholders; and

g.

Providing general advice and counsel to the Chairman of the Board, Chief Ex management personnel.

#### 18)

### **Board Access to Independent Advisors**

Directors are authorized to retain and consult with independent advisors, as is consulting management.

# 19)

## **Shareholder Communications with Directors**

Shareholders and other interested parties may communicate with the full Boar group or individual Directors, including the Lead Director, if any, or the Director by providing such communication in writing to the Company s Secretary, wh communication to the full Board or specified Directors, as the case may be.

#### **Board Relationship to Senior Management**

20)

#### **Regular Attendance of Non-Directors at Board Meetings**

Senior management non-Board members may attend the meetings of the Board Board may request the attendance of other individuals as necessary or approp

#### 21)

#### **Board Access to Senior Management**

Board members have complete access to the Company s management. Board sure that this contact is not distracting to the business operation of the Compa

Furthermore, the Board encourages the management to, from time to time, bri who: (a) can provide additional insight into the items being discussed becaus areas, and/or (b) are managers with future potential that the senior manageme to the Board.

#### Meeting Procedures

#### 22)

#### Selection of Agenda Items for Board Meetings

The Chairman of the Board will establish the agenda for each Board meeting Director. Each Board member is free to request the inclusion of additional ite

## 23)

#### **Board Materials Distributed in Advance**

Information and data that is important to the Board's understanding of the bus the Board before the Board meets with reasonable time provided for review.

## 24)

## **Board Presentations**

As a general rule, presentations on specific subjects should be sent to the Boa members are adequately informed and prepared and discussion time focused of the material.

## **Committee Matters**

## 25)

# Number, Structure and Independence of Committees

From time to time, the Board may want to form a new committee or disband a the circumstances. The current four committees are Audit and Finance, Comp International. The Audit and Finance, Compensation and Governance commit Independent directors.

## 26)

#### Assignment and Rotation of Committee Members

The Governance Committee is responsible, after consultation with the Chairm consideration of the desires of individual Board members, for the assignment committees.

It is the sense of the Board that consideration should be given to rotating Com Board does not believe that such a rotation should be mandated as a policy sin point in time to maintain an individual Director's committee membership for a

Any Board member is welcome to attend the meetings of any Committee of the such Committee.

# 27)

#### **Frequency and Length of Committee Meetings**

The Committee Chair, in consultation with committee members, will determine the meetings of the Committee.

## 28)

#### **Committee Agenda**

The Chair of the Committee, in consultation with the appropriate members of develop the Committee's agenda.

## Leadership Development

#### 29)

## Formal Evaluation of the Chairman and the Chief Executive Officer

The Compensation Committee and the other Independent Directors shall mak should be communicated to the Chief Executive Officer by the Chair of the C evaluation should be based on objective criteria including performance of the long-term strategic objectives, development of management, etc. The evaluati course of its deliberations when considering the compensation of the Chief Ex

## 30)

### **Succession Planning**

The Governance Committee and the Chief Executive Officer will provide to t succession planning.

There should also be available to the Governance Committee, on a continuing recommendation as a successor should the Chief Executive Officer be unexpe occurs, the Governance Committee shall recommend a successor, whether int

\* \* \*

Nothing in these Corporate Governance Principles is intended to expand the f obligations of Board members or officers of the Company beyond those proviregulation.

## PENTAIR, INC.

# AUDIT COMMITTEE CHARTER

The Audit and Finance Committee is responsible for:

## (a)

assisting the Board of Directors with oversight of the accounting and financia and audits of the financial statements of the Company, including

## (i)

the integrity of the Company s financial statements,

(ii)

the Company s compliance with legal and regulatory requirements,

(iii)

the independence and qualifications of the Company s external auditor; and

(iv)

the performance of the Company s internal audit function and of the external

and

(b)

preparing the report that Securities and Exchange Commission (SEC) rules annual proxy statement.

The Committee at least quarterly shall meet separately as a committee with the management, with the Company s senior internal audit staff, and with the exc Committee shall meet separately or with management, other personnel, and it determine necessary or appropriate in its reasonable judgment to perform its or periodically with the Company s General Counsel to review legal matters that financial statements, the Company s compliance policies and any material re regulators or government agencies.

The Committee shall generally be referred to as the Audit Committee.

1.

<u>Committee Composition</u>. The Audit Committee shall consist of at least three Independent, as defined below, and financially literate. All members of the C Company. In addition, at least one member of the Committee shall be an Aud determined by the Board of Directors. The members of the Audit Committee appointed by the Board of Directors on the recommendation of the Governand Audit Committee may be removed by a majority vote of the Board of Directo simultaneously serves on the audit committee of more than two other public of that such simultaneous service would not impair the ability of such member to Committee and disclose such determination in the Company s annual proxy s

Each Committee member will submit an annual statement to the Board of Dir these independence requirements.

Qualifications

Audit Committee Financial Expert shall mean a person who has, through

(i)

education and experience as a public accountant, auditor, principal financial of accounting officer or experience in one or more positions that involve the per

(ii)

experience actively supervising a public accountant, auditor, principal financi accounting officer or other person performing similar functions,

(iii)

experience overseeing or assessing the performance of companies or public as preparation, auditing or evaluation of financial statements, or

(iv)

other relevant experience,

the following attributes:

(a)

an understanding of generally accepted accounting principles ( GAAP ) and

(b)

an ability to assess the general application of such principles in connection wi accruals, and reserves;

experience preparing, auditing, analyzing or evaluating financial statements the complexity of accounting issues that are generally comparable to the breadth reasonably be expected to be raised by the Company s financial statements, of or more persons engaged in such activities;

#### (d)

an understanding of internal controls and procedures for financial reporting; a

## (e)

an understanding of audit committee functions.

For a director to qualify as Independent for the purposes of this Charter, th Independent as set forth in the Company s Corporate Governance Principles.

#### (a)

The director may not, other than in his or her capacity as member of the Boar thereof, accept directly or indirectly any consulting, advisory or other comper affiliate (as defined and interpreted pursuant to SEC rules).

#### (b)

Other than in his or her capacity as a member of the Board of Directors or any not be an affiliated person of the Company or any of its subsidiaries (as define rules).

## 2.

<u>Hiring and Independence of External Auditors</u>. The Audit Committee is direct compensation, evaluation, terms of engagement (including retention and term independent registered public accounting firm chosen to serve as external aud of preparing or issuing an audit report or related work, and for rendering opin with GAAP and various financial accounting standards. The external auditor Committee.

## (a)

The external auditor appointed by the Committee shall, in the opinion of the C Company. An external auditor does not meet the independence requirement of officer, controller, chief financial officer, chief accounting officer, any person the Company or any person in a position to, or that does, exercise influence of financial statements or anyone who prepares them, was employed by the exter capacity in the audit of the Company during the one year period preceding the

## (b)

The Committee shall require the external auditor to submit to the Committee written statement delineating all relationships between the external auditor an in a dialogue with the external auditor with respect to any disclosed relationsh objectivity and independence of the external auditor.

## (c)

On an annual basis, the Committee shall be responsible for obtaining and revi describing: (i) the external auditor s internal quality-control procedures; (ii) a recent internal quality-control review, or peer review, of the external auditor, governmental or professional authorities, within the preceding five years, resp audits carried out by the external auditor, and (iii) any steps taken to deal with

## (d)

In appointing an external auditor, the Committee shall require audit partner ro effective date of any transition time periods under applicable SEC and other r

## (e)

The Committee shall report periodically to the Board regarding its determinat independence and qualifications of the external auditor.

## (f)

The Committee shall set clear policies for the hiring by the Company of empl external auditors who participated in any capacity in the audit of the Company 3.

<u>Audit Services and Permitted Non-Audit Services: Conduct of Audit</u>. The Au approving all auditing services (including providing comfort letters in connec and all Permitted Non-Audit Services, proposed to be provided by the externa such services.

(a)

The Committee shall review and approve the external auditor s audit plan ind work.

# (b)

Permitted Non-Audit Services shall mean such non-audit services, includin and applicable rules and regulations, but *shall not include* the following servic transition time periods under applicable SEC and other rules and regulations:

## (i)

bookkeeping or other services related to the accounting records or financial st

(ii)

financial information systems design and implementation;

(iii)

appraisal or valuation services, fairness opinions, or contribution-in-kind repo

(iv)

actuarial services related to financial statement amounts or disclosures;

(v)

internal audit outsourcing services;

(vi)

management functions or human resources;

(vii)

broker or dealer, investment adviser, or investment banking services;

(viii)

legal services; or

(ix)

expert services unrelated to the audit.

## (c)

The Committee may delegate authority to approve Permitted Non-Audit Serv Committee, provided that such approvals are disclosed to the Audit Committee Committee meeting, and shall cause such approved non-audit services to be d reports in accordance with SEC rules.

## (d)

The Committee shall receive reports from the external auditor regarding:

## (i)

all critical accounting policies and practices to be used in the audit;

#### (ii)

all alternative treatments of financial information within GAAP that have bee Company, ramifications of the use of such alternative disclosures and treatme external auditor;

#### (iii)

other material written communications between the external auditor and mana management letter or schedule of unadjusted differences.

The Committee shall review with the external auditor any audit problems or d response, including any restrictions on the scope of the external auditor s act information, and any significant disagreements with management, such as

(i)

any accounting adjustments that were noted or proposed by the auditor but we

(ii)

any communications between the audit team and the external auditor s nation accounting issues presented by the engagement; or

(iii)

any management or internal control letter issued or proposed to be issued by t

## (f)

Discuss with the external auditor such other matters as it deems relevant in its discussed by applicable laws, rules, regulations and accounting standards, inc Standards No. 61, relating to the conduct of the audit.

## 4.

<u>Financial Statements: Accounting Practices and Policies</u>. With regard to the accounting practices and policies, the Committee shall:

## (a)

Meet with management to review the annual audited financial statements and accounting and auditing principles and practices as well as the adequacy of in affect the Company s financial statements.

Review significant financial reporting issues and judgments made in connecti Company s financial statements.

(c)

Review and discuss with management and the external auditor the Company and quarterly financial statements, including the Company s disclosures under Analysis of Financial Condition and Results of Operations .

# (d)

Review major changes to the Company s auditing and accounting principles external auditor, internal auditor or management.

## (e)

Discuss earnings press releases, as well as financial information and earnings rating agencies.

### (f)

Be responsible for resolution of disagreements between management of the C regarding financial reporting.

# 5.

<u>Risk Management</u>. The Committee shall review and discuss policies with res management, and advise management of any suggested additions or changes to govern the process by which risk assessment and risk management is handled responsibility to meet periodically with management to review the Company the steps management has taken to monitor and control such exposures.

6.

Internal Audit Function. With regard to the Company s internal audit practic

Perform a general oversight function assuring adequate competent staff and s ensure the integrity of the Company s financial reporting process.

(b)

Review the performance of the internal audit department.

(c)

As appropriate, review significant reports to management prepared by the intermanagement s responses.

(d)

Discuss with the external auditor, the appropriate responsibilities, budget and audit function, as well as any limitation on the internal audit that the external

7.

<u>Procedure for Reporting Accounting and Auditing Concerns.</u> The Audit Comprocedures for the receipt, retention and treatment of complaints received by internal accounting controls or auditing matters; and for the confidential, and the Company of concerns regarding questionable accounting or auditing matter

8.

<u>Disclosures Regarding Controls</u>. The Audit Committee shall review disclosu Company s Chief Executive Officer and Chief Financial Officer, or their equ process for the Form 10-K and Form 10-Q about any significant deficiencies controls or material weaknesses therein and any fraud involving management significant role in the Company s internal controls.

9.

<u>Outside Advisors</u>. The Audit Committee shall have the authority to retain advisers, as it deems necessary to advise the Committee. The Audit Committe advisers as the Audit Committee deems necessary to carry out its duties. The funding, as determined by the Committee, for payment of compensation to the rendering or issuing an audit report and to any advisers employed by the Committee components of the committee of the committee

request any officer or employee of the Company or the Company s or Comma auditor, or other consultants and advisors to attend a meeting of the Committee Committee.

10.

Other Duties and Responsibilities. The Audit Committee shall:

(a)

Review and reassess at least annually the adequacy of this Charter and recommodated for its review and approval.

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## (b)

Prepare the report required by the rules of SEC to be included in the Company the activities of the Audit Committee and shall submit all required certification

(c)

Perform an annual performance evaluation of the Audit Committee.

(d)

Reports its activities to the Board of Directors at each Board meeting.

(e)

Perform such other duties as delegated to it from time to time by the Board of

<u>Finance Oversight</u>. In addition to its responsibilities for oversight of the Commensure process, the Audit Committee also provides oversight for the finance financial condition of the Company. The Committee shall conduct reviews, remanagement and counsel to the Board of Directors concerning matters within

In order to accomplish its objectives, in consultation with management and le necessary or appropriate, the Committee shall have the following specific resp

### (a)

Shall conduct reviews jointly with management prior to making recommendation

(i)

Changes in company capital structure.

### (ii)

Sales or repurchases of equity and long-term debt.

### (iii)

The financing of major capital expenditure programs.

## (iv)

The financing of acquisitions, divestitures, joint ventures,

partnerships or other combinations of business interests.

### (v)

Annual financial performance objectives as developed by management.

### (vi)

Dividend policy and declarations.

## (vii)

The use of any derivative related instruments, including its use to manage cur

# (viii)

Foreign currency positions.

## (b)

Shall review investment policies and practices as follows:

# (i)

Review investment policies relating to the Company s qualified employee pl to such policies.

# (ii)

Receive and review written semi-annual investment performance reports.

### (iii)

Review annually management s reports regarding the effectiveness of trustee managers relative to established benchmarks.

# (iv)

Report investment results to the Board of Directors annually and, as condition any specific inquiries and analysis.

#### (v)

As to the 401(k) plans, review (a) the criteria for selecting funds to be offered performance and related risks of each fund.

(c)

If appropriate and necessary to receive information not otherwise available, comanagers and advisors and such other persons within or outside of the compa

#### PENTAIR, INC.

### **COMPENSATION COMMITTEE CHAR**

The Compensation Committee has overall responsibility for compensation ac executive officer (the CEO) and other officers elected by the Board of Dire Officers). Each member of the Committee shall be (a) an Independent dire Corporate Governance Principles), (b) a Non-Employee Director under the promulgated under the Securities Exchange Act of 1934 and (c) an outside of 162(m)(4)(C) of the Internal Revenue Code. The members of the Compensation active compensation

three in number, and its Chairperson will be appointed by the Board of Direct

Governance Committee. Any member of the Compensation Committee may Board of Directors.

The Committee shall meet separately or with management, other personnel and determine necessary or appropriate in its reasonable judgment to perform its of

The Committee shall provide assistance to the Board of Directors in fulfilling relating to the Company s compensation philosophy and practices for Officer various employee benefit plans. In so doing, it is the responsibility of the Commeans of communication between the directors, the Company s financial main dependent outside professional compensation advisors.

In carrying out these responsibilities, the Committee will:

## 1.

Adopt an executive compensation strategy consistent with the Company s pl. Company s pay for performance philosophy. The Committee shall review an objectives relevant to the CEO s compensation.

# 2.

Review and establish all compensation arrangements and agreements between senior executives, and take all necessary salary actions in the form of written include, but not be limited to cash compensation, bonuses, stock options, restr retirement, other benefits and other perquisites.

## 3.

With respect to the CEO, be responsible for evaluating, at least annually, the Company s goals and objectives, and shall set the CEO s compensation level

#### (a)

In determining the long-term incentive component of the CEO s compensation Company s performance and relative shareholder return, the value of similar comparable companies, and the awards given to the CEO in prior years.

### (b)

All Independent directors on the Board of Directors shall be given the opport of the CEO in connection with the annual performance review conducted by t

# 4.

Supervise participation in all stock plans (Omnibus Stock Incentive Plan, Stoc etc.) and grant awards under these stock plans consistent with each plan s int

### 5.

Periodically review the competitiveness of major compensation, bonus, stock plans, the Company s retirement program philosophy, and the adequacy of re and retirement planning programs for all categories of employees.

## 6.

Meet with the CEO, Human Resources management, legal counsel, and if dee professional compensation advisors to review current trends and practices in e disclosure requirements under various securities and exchange rules and regul authority to retain and terminate any outside compensation advisors, including fees and other retention terms, hired for the purpose of assisting the Committee or Officer compensation.

# 7.

Review incentive-compensation plans and stock-based compensation program Board of Directors with respect to such programs and the relative weighting a compensation in overall Officer compensation.

Review annually with the CEO and the Governance Committee, the recruitme programs of candidates expected to assume senior management positions as v

9.

Within the scope of its duties, to investigate or have investigated any matter of the Committee determines to be necessary or appropriate. The Committee sp outside advisors for this purpose if, in its judgment, that is appropriate.

# 10.

Conduct an annual evaluation of the performance of the Committee.

# 11.

Report its activities to the Board of Directors at each Board meeting.

# 12.

Prepare annually a report on executive compensation for inclusion in the Com with applicable rules and regulations of the Securities and Exchange Commis

### 13.

The Committee has the power and authority to delegate such of its powers and subcommittees of the Committee, as it from time to time determines to be nec Committee also performs other functions that are delegated by the Board from

In carrying out its responsibilities, the Committee believes its policies and proorder that it can best react to changing conditions and environment, and to ass shareholders that the executive compensation and stock plan practices of the 0 requirements and are of the highest quality.

### PENTAIR, INC.

### **GOVERNANCE COMMITTEE CHAR**

The Governance Committee is responsible for developing and implementing intended to assure that the Board of Directors will be appropriately constitute obligations to the Company and its shareholders on an ongoing basis. The Bo designate annually three or more Independent directors, as defined in the Com Principles, to constitute members of the Governance Committee, one of whor be the Chairperson of the Committee. Any member of the Governance Comr vote of the Board of Directors. The Committee holds meetings as necessary to members of the Committee or the Company s Chief Executive Officer (CE

### Powers and Duties

# 1.

The Committee evaluates the current and future composition and governance including the appropriate size of the Board. It is the Committee s responsibili Board corporate governance principles applicable to the Company as a whole for the review of the Company s policies and procedures regarding the disclo

### 2.

The Committee establishes standards for membership on the Board of Director the following and the Corporate Governance Principles:

Composition of the Board

Recognizing that the contribution of the Board will depend not only on the ch taken individually, but also on their collective strengths, the Board should be

a.

Directors chosen with a view to bringing to the Board a variety of experience

b.

Directors who will form a central core of business executives with financial e

c.

Directors who have substantial experience outside the business community communities, for example;

### d.

Directors who will represent the balanced, best interests of the shareholders as groups or constituencies; and

e.

A majority of directors who are Independent (all references in this Charter to Company s Corporate Governance Principles).

#### Selection Criteria

In considering possible candidates for election as a director, the Committee and guided in general by the composition guidelines established above and in part

a.

each director should be chosen without regard to sex, race, religion or national

b.

each director should be an individual of the highest character and integrity and the ability to work well with others;

c.

each director should be free of any conflict of interest which would violate an interfere with the proper performance of the responsibilities of a director;

d.

each director should possess substantial and significant experience which wor Company in the performance of the duties of a director;

e.

each director should have sufficient time available to devote to the affairs of t responsibilities of a director; and

f.

each director should have the capacity and desire to represent the balanced, be whole and not primarily a special interest group or constituency and be comm shareholder value.

3.

Consistent with the standards set forth above, the Committee (a) identifies and of qualified persons to be nominated for election or re-election as directors at fill interim vacancies, and (b) considers suggestions for Board membership su accordance with the notice provisions and procedures set forth in the Compan a.

The Committee is responsible for maintaining a list of persons who may be po and seeking out possible candidates and to otherwise aid in attracting highly of

b.

The Committee has sole authority to retain and terminate any search firm to b including sole authority to approve the search firm s fees and other terms of the search firm s fees and terms of terms

c.

Consistent with the Company s Corporate Governance Principles, the Commonientation program for new directors, and for ongoing education and training deems appropriate in its judgment.

### d.

The Committee is responsible for reviewing potential conflicts of interest of p for reviewing and assessing matters which may be deemed to present an actual between an incumbent director and the Company or its shareholders, and for n director s employment in determining whether to recommend the removal of

### 4.

The Committee evaluates Company policies affecting the recruitment of direct Board and committee members in accordance with the Company s Corporate insurance and indemnification bylaws, and make recommendations to the Boa committee, regarding such matters.

# 5.

The Committee also:

a.

recommends the term of office for directors;

b.

recommends retirement policies for non-employee directors;

c.

recommends the desirable ratio of employee and non-employee directors, sub of the directors must be Independent; and

d.

reviews the format of Board meetings and makes recommendations for the im

## 6.

The Committee makes recommendations to the Board of Directors about the a to and from Board committees, required expertise and qualifications for mem selection of the chairperson of each Board committee. The Committee review Board regarding the nature and duties of Board committees, including without

#### a.

evaluating the charter, duties and powers of Board committees (including auth as well as the reporting requirements of each committee to the Board as a who Company objectives and recommending changes with respect thereto;

#### b.

recommending the term of office for committee members; and

### c.

considering whether there should be a policy of periodic rotation of directors limitations on the number of consecutive years a director should serve as a me

## 7.

The Committee is responsible for the establishment and administration of an evaluation process and the oversight of the ongoing evaluation process of the Committee reviews the CEO s nomination of corporate officers and makes repersons to be elected officers by the Board of Directors and proposed personr In addition, the Committee:

a.

reviews and approves (or disapproves) officers requests to stand for election boards of directors.

### b.

receives periodically recommendations from the CEO regarding succession periodically recommendations from the CEO regarding succession periodical the executive management needs of the Company. Const Governance Principles, the Committee shall be responsible for Company succession with the CEO and the Compensation Committee, and report to the succession planning activities on an annual basis.

#### c.

after meeting with all Independent directors on the Board, recommends to the a vacancy occurs.

# 8.

The Committee reviews periodically with the Company s General Counsel, i legislation, regulations and other developments, the Company s Code of Bus and make recommendations to the Board for any changes, amendments and n Committee deems desirable or necessary to comply with New York Stock Ex Exchange Commission rules. In addition, the Committee will consider and ag any provision of the foregoing for any executive officer or director of the Cor

The Committee conducts an annual performance evaluation of the Committee

10.

The Committee reports on its activities to the Board of Directors at each Board

11.

The Committee is responsible for oversight of the Company s Share Rights A

### 12.

The Committee has the power and authority to delegate such of its powers and subcommittees of the Committee, as it from time to time determines to be nec Committee also performs other functions that are delegated by the Board from

### 13.

Within the scope of its duties, the Committee has the power and authority to i brought to its attention as the Committee determines to be necessary or approp has the power to retain outside advisors for this purpose if, in its judgment, th

### 14.

The Governance Committee shall also serve as the Company s Public Policy responsibility for review of performance of the public policy functions of the role assists the Company s Board of Directors and management in addressing global corporate citizen. The Committee does not have executive responsibility areas.

The Company recognizes that significant public policy issues impact every sta committed to managing its businesses in a manner that is sensitive to these iss reinforced in the Company s Code of Business Conduct and Ethics (the Code

#### (a)

With regard to business conduct, the Committee will:

(i) Review how stakeholders are impacted as the Company manages its operation (ii) Review whether effective programs are in place to communicate the beliefs a (iii) Monitor management's response to stakeholders' comments regarding Code c (b) With regard to corporate compliance, the Committee will: D-3 (i) Review the Company's compliance with domestic and international environm

(ii)

Review management's responses to major health and safety issues facing the

(iii)

Review the Company s policies and practices related to equal employment of diversity, and labor relations.

(iv)

With respect to major litigation, product liability, and potential claims affecting the Committee will provide management with support and counsel as necessary

#### PENTAIR, INC.

### **INTERNATIONAL COMMITTEE CHAP**

The purposes of the International Committee are to (a) develop and oversee in procedures for the Company s operations outside of North America, (b) prov Board and (c) assist management in formulating growth, development and orginternational business units.

### **Composition**

The Committee shall consist of up to 5 directors, subject to the authority of th decrease the number of Committee members. Members of the Committee new defined by the Governance Committee. Any member of the International Commajority vote of the Board of Directors.

# **Powers and Duties**

The Committee shall meet at least once per year. One meeting per year shall be to one of the Company s international business units. Management of the Co Committee shall determine the agenda for the meeting. At least annually, ma Committee a strategic plan for the operations of the Company outside of North report on its activities to the Board of Directors at the next Board meeting for Committee.

The Committee will have the following topics, among other matters, within it

strategic focus of international business units,

growth opportunities,

joint ventures,

international acquisitions,

international issues of domestic business units,

facility rationalization,

business structures,

global taxation,

compliance with local laws and regulations, and

compliance with extraterritorial laws and regulations of the United States, Ca operations outside of North America.

In performing its responsibilities, the Committee will coordinate its activity w having subject matter responsibility generally, e. g., Audit and Finance, Comp

PENTAIR, INC.

# **COMPENSATION PLAN FOR NON-EMPLOYEE**

#### As Amended and Restated

### Effective May 1, 2004

### **SECTION 1**

### BACKGROUND AND PURPOSE

### 1.1

**Background.** Effective as of January 17, 1986, Pentair, Inc. adopted a Co Directors. This plan permits such directors to elect to receive, at some future in shares of Pentair common stock of the fees which would otherwise be paid performed as a director. The plan has been amended and restated several to such restatement made effective February 26, 1997.

Pentair is again amending the plan, by way of restatement, to comply with Exchange regarding equity compensation plans, to clarify certain administra amendments adopted since the plan s last restatement, and to limit the plan to of this restated plan is contingent on shareholder approval of the plan. If su plan will be effective May 1, 2004, or such other date as may be specific approval.

# 1.2

**<u>Purpose</u>**. Pentair has created this plan for the following purposes:

#### (a)

to permit its non-employee directors to receive retainer and meeting fees or compensation for future payment in shares of Pentair common stock, togo compensation as measured by changes in the value of said stock; and

#### (b)

to assure its non-employee directors receive a competitive total compensation component tied to long-term growth in shareholder value.

### **SECTION 2**

# DEFINITIONS

Unless the context clearly requires otherwise, when capitalized the terms meanings when used in this Section or other parts of the Plan:

(a)

Account is an account maintained under the Plan by the Plan Agent to reco

(b)

Administrator is Pentair.

(c)

**Board** is the Board of Directors of Pentair, as elected from time to time.

(d)

Change in Control is a change in control of Pentair as defined in the KEE

(e)

**Deferred Compensation** is an amount of Fees, the payment of which a D at some future time pursuant to the terms of the Plan, together with any ma Pentair.

(f)

**Director** is a non-employee member of the Board.

(g)

**Equity Compensation** is that portion, if any, of a Director s total compenadditional Share Units and deferred for payment to the Director until such the of the Board.

### (h)

**Fees** are a Director s annual retainer, meeting, chair retainer, and chair monthly installments by Pentair.

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## (i)

**KEESA** is the Key Executive Employment and Severance Agreement approved by the Board effective August 23, 2000.

### (j)

Pentair is Pentair, Inc., a Minnesota corporation.

## (k)

**Plan** is the Pentair, Inc. Compensation Plan for Non-Employee Direct effective May 1, 2004, and as it may be amended from time to time thereafter

# (1)

**Plan Agent** is the entity duly appointed by Pentair to receive funds resu from Pentair matching contributions, from dividends declared on Stock or purchase shares of Stock with such funds and to maintain Plan Accounts.

## (m)

**Share Units** are the units used to credit Deferred or Equity Compensation reference to the market value per share of Stock on the date the Share Units

Agent.

(n)

**Stock** is Pentair common stock, par value \$0.16-2/3 per share.

(0)

**Year** is the twelve (12) consecutive month period beginning January thereof during which an individual serves as a Director, over which a Director election will apply.

#### **SECTION 3**

## **DEFERRAL OF FEES**

## 3.1

**Eligibility**. Upon becoming a member of the Board, a Director may elect to of the Fees paid on account of service as a Director until such future time Director does not make a deferral election with respect to the Fees paid for a shall be paid in monthly cash installments to the Director.

## 3.2

**Deferral Election**. Each Year a Director may elect to defer receipt of a desi Fees, with any percentage designation being made in ten percent (10%) in (100%) of such Fees, and to receive such amount as Deferred Compensat Compensation shall be valid unless entered into prior to the time a Director Fees. For current Directors, a deferral election must be made prior to the fi become Directors during a Year, any such deferral election must be made r Board service begins. A deferral election is irrevocable with respect to the To the extent a Director who has made a deferral election for a Year does no immediately following Year, the last deferral election made shall remain in submits a new deferral election.

**Matching Contribution**. Pentair shall make a matching contribution each n has elected to defer payment of some or all of the annual retainer paid after 1 cash to the Director. Said matching contribution shall be equal to fifteen annual retainer as the Director shall have elected to defer hereunder.

### 3.4

Accounting for Deferred Compensation. The Administrator shall cause the for each Director who elects to receive Deferred Compensation. All Fees we contribution made with respect thereto, shall be allocated to such Account month when Stock purchases are made by the Plan Agent. All Deferred Accounts as Share Units.

### 3.5

**Purchase of Stock**. The Plan Agent shall purchase Stock on the open man funds received from Pentair. The Plan Agent shall make all such purchases month, as agreed to by the Plan Agent and Pentair. All Stock so purchases nominee name and not allocated to Accounts; no Director shall have voting to any Stock acquired for purposes of the Plan. Stock purchased under the P Pentair as an investment to assist Pentair in meeting its obligation to pay Defe

Share Units allocated to Accounts shall be adjusted to reflect Stock dividends Cash dividends paid with respect to Stock purchased for purposes of the F Compensation for purposes of purchasing Stock and allocated to Accounts as

### 3.6

<u>**Time of Distribution of Deferred Compensation**</u>. When making an election the Director shall also designate the time at which such Deferred Compensation be irrevocable.

The Director may elect the time he or she wishes to receive payment of Defermore of the following options:

(i)

On a specific date;

(ii)

Upon attainment of a specific age; or

(iii)

Upon the occurrence of a stated event, such as death, retirement from princ services as a Director, disability or any other event or occurrence stipulated Administrator.

No payment election may result in a Director receiving payment of Deferr months after the date of the Director s election to defer Fees. In the event payment of Deferred Compensation, the Deferred Compensation authoriz Director six (6) months after the date the individual ceases to be a Director, a ends or, if later, a date that is at least six (6) months after the date the Director

## 3.7

**Form of Distribution of Deferred Compensation**. A Director s Deferdistributed in a single payment and, except as otherwise described herein. Director pursuant to the provisions of Section 3.6. The Stock so distributed Director s dividend reinvestment account, if any, in which case any fraction account, or (ii) delivered directly to said Director, in which case the Plan A Stock into which the Share Units allocated to such Director s Account can price of the Stock. Any fractional shares allocated to such Account shall be price and the cash proceeds of such sale delivered to the Director.

#### **SECTION 4**

### EQUITY COMPENSATION

**Determination of Equity Compensation**. In the discretion of the Board Compensation for any Year beginning on or after May 1, 2004 in which all o

account of their service on the Board, as herein detailed, does not equal the to Pentair has determined shall apply for such year. The amount of Equity Comshall be calculated by subtracting from the total Board compensation amount Fees earned by such Director, (ii) any matching contributions made by Pent (iii) the value of all options granted to the Director for such Year pursuant to Directors Non-Qualified Stock Option Plan. Any balance remaining is the such Year. Equity Compensation shall be allocated to a Director s Account during each Year, or any part thereof, the individual serves as a Direc determining whether Equity Compensation shall be available for such Year.

### 4.2

Accounting for Equity Compensation. Equity Compensation shall be allow Plan Agent shall purchase Stock on the open market with the Equity Compensation Equity Compensation is to be allocated as an annual amount, the Plan Agen number of business days during one month of the year as shall be agreed Equity Compensation is to be allocated in monthly installments, the Plan Agen funds received from Pentair to purchase Stock on the open market at the se Deferred Compensation funds. All Stock so purchased shall be held in a Director shall have voting or other ownership rights with respect to any Stoc the Plan. Stock purchased by the Plan Agent shall be held by Pentair as an i its obligation to pay Equity Compensation.

Share Units allocated to Accounts shall be adjusted to reflect Stock dividend Cash dividends paid with respect to Stock purchased for purposes of the Compensation for purposes of purchasing Stock, and allocated to Accounts as

# 4.3

<u>Time of Distribution of Equity Compensation</u>. Each Director shall, prior to receive an award of Equity Compensation, make a one time, irrevocable e payment of all Equity Compensation which may be awarded to the Director Board. A Director shall be entitled to receive payment of Equity Compensa he or she is no longer a Director or

a date specified by the Director;

(ii)

an age specified by the Director; or

(iii)

upon the occurrence of an event specified by the Director and approved by the

No Director may elect a distribution date which will result in the Director Compensation prior to the date he or she ceases to be a member of the Boar elect a time of distribution, then his or her Equity Compensation will be pa the date such individual ceases to be a Director.

# 4.4

**Form of Payment of Equity Compensation**. At the same time as a Direct payment of Equity Compensation, he or she may also elect the form in whice election is a one-time, irrevocable election which shall apply to all Equid Director s Account.

All Equity Compensation shall be paid as Stock in one of the following forms

(i)

a single payment;

(ii)

annual installments paid over five (5) years; or

(iii)

annual installments paid over ten (10) years.

Such Stock, when paid, shall be either (i) deposited into the Director s div which case fractional shares shall also be allocated to such account; or (ii) d which case the Plan Agent shall deliver the whole shares of Stock into wh Director s Account can be converted at the then current market price of allocated to such Account shall be sold at the Stock s then current market p shall be paid to the Director. In the event a Director shall fail to elect a form Compensation shall be distributed in a single payment. If a Director elects unpaid amounts allocated to such Director s Account shall continue to be sub

### **SECTION 5**

## **DISTRIBUTION IN EVENT OF DEAT**

In the event of a Director s death prior to the distribution of the entired distribution of the then unpaid Deferred and Equity Compensation allocat made to the beneficiary named by the Director, if any, or to the person wh distribution by will or (if there shall be no will) by the laws of descent and Director was domiciled at death. Such distribution shall be made in whole shares being sold at the Stock s then current market price and paid in cash Director shall remain in effect until such time as a Director files a ne Administrator.

#### **SECTION 6**

#### REPORTS

The Plan Agent shall periodically report the following information to Pentair:

(a)

the total number of Share Units allocated to Accounts;

(b)

the total shares of Stock purchased by the Plan Agent since its last report; and

(c)

the number of shares of Stock into which Share Units then allocated to Accou

Pentair shall pay all commissions, service charges or other costs incurred with purposes of the Plan. When any such Stock is sold, the Director is responsiservice charges or other costs incurred on account of such sale.

#### **SECTION 7**

### **CHANGE IN CONTROL**

## 7.1

**Effect on Directors or Former Directors**. Upon a Change in Control, and previously made by the Director or former Director and other Plan provision Director shall receive all of his or her remaining Plan benefits in a cash lu such Director or former Director timely elects otherwise in accordance with be the first business day of the third calendar month following the calendar moccurs; provided, however, for a Director in office as of the date of the Chan be the first business day of the third calendar month following the calendar office.

## 7.2

**Election to Forego Lump Sum**. A Director or former Director otherwise ento Section 7.1 may elect to forego payment of the lump sum if he or she so e with the Administrator no later than thirty (30) days before the lump sum of timely elects to forego the lump sum payment, such Director or former Director or former Director s otherwise effective benefities from this Section 7 other than Section 7.5.

**No Delay in Payment**. Application of this Section 7 shall not delay the data elected by a Director or former Director or as otherwise provided under the P

# 7.4

**Notice of Lump Sum Entitlement and Election to Forego Lump Sum**. Notate of the Change in Control, the Administrator shall cause a notice to be set to whom the provisions of this Section 7 may apply. Such notice shall be ser be actually and timely received by such Directors or former Directors, and s or former Directors of the provisions of this Section 7 and such Director or former Director - s election the lump sum date and the date for eleappropriately adjusted to reflect the time periods that would have applied had

# 7.5

**Treatment of Share Units**. Upon a Change in Control, all Share Units them or former Director shall be converted into a deferred compensation account r each such Director or former Director. The deferred compensation account r amount equal to the value of the Share Units immediately before the Cha credited with the dollar amount of Deferred Compensation and Equity Comp after the Change in Control. Beginning with the day immediately following deferred compensation account as adjusted for interest thereon is fully paid r unpaid balance of the deferred compensation account shall be credited with in shall be the greater of (i) seven percent (7%), compounded annually, and (i interest rate in effect from time to time pursuant to and determined in the 6621(c)(1) and 6622(a), respectively, of the Internal Revenue Code of 1986 For purposes of applying clause (ii) immediately preceding, the date of the G applicable date within the meaning of such section 6621(c).

#### **SECTION 8**

#### **MISCELLANEOUS**

## 8.1

**Term of Plan**. Contingent upon receipt of shareholder approval, this Plan s other date as the shareholders may provide at the time of approval, and sha (10) years after such effective date, unless earlier terminated by the Board.

**Board Tenure**. The procedures for removal of any individual as a Director reason of the existence of the Plan or the decision by a Director to defer Fees

# 8.3

**Funding**. The Plan is a non-qualified, unfunded deferred compensation arran nor is it required to establish a trust to fund benefits provided to Directors her

assets to provide for such benefits. In the event of default of payment here have no greater entitlements or security than does a general creditor of Pentai

## 8.4

**Nonalienability.** No disposition, charge or encumbrance by any Director or any income earned thereon by way of anticipation shall be valid or in any shall have the right to assign, transfer, encumber or otherwise dispose of any any earnings thereon (except by will or the laws of descent and distribution Director. No Deferred or Equity Compensation or income earned thereon sh of any creditors of a Director until the same is paid to such Director.

# 8.5

**Default**. In the event Pentair shall fail to pay when due any Deferred or Equ pay continues for a period of thirty (30) days from receipt of written noti Director, Pentair shall be in default hereunder and shall pay to the Director a of such amount, including reasonable attorney s fees.

# 8.6

Amendment or Termination. The Plan may be amended or terminated at the rights of Directors or former Directors accrued under the Plan thro termination shall not be affected by such action without the express written co

#### 8.7

**<u>Applicable Law</u>**. To the extent not preempted by applicable federal lat construed in accordance with the substantive laws of the State of Minnesota

conflict of laws provisions thereof.

## 8.8

**Construction**. The Administrator shall have full power and authority to inter Plan, to adopt rules and regulations not inconsistent with the Plan for pur respect to matters not specifically covered in the Plan document and to amena so adopted. Except as otherwise provided in the Plan, any interpretation of the within the discretion of the Administrator which is made in good faith by binding.

# 8.9

**Interpretation**. Section and subsection headings are for convenience of reshall not influence its interpretation. Whenever any words are used in the Pla or neuter form, they shall be construed as though they were also used in non-neuter form, respectively, in all cases where such interpretation is reason

## 8.10

**<u>Communications</u>**. Pentair or the Plan Agent may, unless otherwise prescrillaw or regulation, provide the Plan s prospectus, and any notices, form electronic means.

### PENTAIR, INC.

# **OMNIBUS STOCK INCENTIVE PLA**

As Amended and Restated

Effective May 1, 2004

# SECTION 1 BACKGROUND AND PURPOSE

1.1

**Background**. Effective January 12, 1990, Pentair, Inc. (Pentair) combining into one plan, the Pentair, Inc. 1990 Omnibus Stock Incentive Plan, to facilitate awards and to permit administration of its equity compensation program under adoption, the plan has been amended several times, with the last such amende 2003.

Contingent upon obtaining shareholder approval, Pentair is restating the plat other date as the shareholders may provide at the time of approval. Pentair increased number of shares to be available for awards of equity compensatio awards which may be made under the plan and to clarify various administration

## 1.2

**<u>Purpose</u>**. Pentair maintains this comprehensive equity compensation a purposes:

(a)

To promote the growth and success of Pentair by linking a significant portiincrease in value of Pentair common stock;

(b)

To attract and retain top quality, experienced executives and key employee compensation program;

(c)

To reward innovation and outstanding performance as important contribution progress;

(d)

To align the interests of executives and key employees with those of shareh between participant rewards and shareholder gains obtained through the short-term objectives and long-term goals; and

(e)

To encourage executives and key employees to obtain and maintain an equity

# SECTION 2 DEFINITIONS

Unless the context requires otherwise, when capitalized the terms listed belowhen used in this or other sections of the Plan:

(1)

**Affiliate** is any corporation, business trust, division, partnership, joint ve legal entity which is not a Subsidiary, but in which Pentair holds (directly interest, the employees of which the Committee has determined may be periods of such ownership as the Committee shall prescribe.

(2)

**Award** is an Option, SAR, Restricted Stock, Right to Restricted Stock, other cash or Stock incentive granted to a Participant, subject to the terms, or and to such other terms, conditions and restrictions as may be established with

(3)

**Board** is the Board of Directors of Pentair, Inc., as elected from time to time

(4)

**Change in Control** is a change in control of Pentair, as that term is defined

(5)

Code is the Internal Revenue Code of 1986, as amended.

(6)

Committee is the Compensation Committee of the Board, as appointed from

(7)

**Consultant** is a person or entity rendering services to a member of the F any such member and who is not otherwise eligible to participate under this compensation plan sponsored by Pentair, but who has contributed, or can be and success of the Pentair Group or any member thereof.

**Disabled** or **Disability** is a physical or mental incapacity which qualif long term disability plan maintained by Pentair, or such similar mental or ph may determine to be a Disability, regardless of whether either the individu such long term disability plan.

(9)

**Eligible Employee** is a key managerial, administrative or professional em whose position is generally evaluated at salary grade 25 or higher and wh contribution to the continued profitable growth and long term success of the In the case of employees of an Affiliate, this term shall not include indiv participate under the Plan or another similar plan sponsored by Pentair.

(10)

**Fair Market Value** is the closing price of a share of Stock on the relevant Exchange, or such other exchange as may then list Pentair Stock, or, in the evolution otherwise determined using procedures established by the Committee.

(11)

**Fiscal Year** is the twelve (12) consecutive month period beginning Januar

(12)

**Incentive Stock Option** or **ISO** is an Option which is designated as su section 422.

(13)

**KEESA** is the Key Executive Employment and Severance Agreement approved by the Board effective August 23, 2000.

(14)

Nonqualified Stock Option or NQSO is any Option which is not, or ca

(15)

**Option** is a right to purchase Stock subject to such terms and conditions a as otherwise provided under the Plan.

(16)

**Participant** is an Eligible Employee or a Consultant approved by the Com

(17)

**Pentair** is Pentair, Inc., a Minnesota corporation.

(18)

**Pentair Group** is, as of any relevant date, Pentair and all Subsidiaries and

(19)

**Performance Award** is an Award the payment of which is based Performance Goals over a Performance Cycle, both as established relative to

(20)

**Performance Cycle** is the period established relative to a Performance Avindividual with respect to the Performance Goals for the Pentair Group, or a the Pentair Group or any unit, branch or division of such member, as relevant purpose of determining the extent to which a Performance Award has been early and the performance and the performance Award has been early and the performance and the performance are provided by the performance and the performance are provided by the performance and the performance are performed by the performance are performed by the performance and the performance are performed by the performed by the performance are performe

(21)

**Performance Goals** are the business or financial objectives, or both, esta and which are to be achieved over a Performance Cycle. The Performance for the performance-based compensation exception under Code section 162 the following business criteria: net income; stockholder return; stock pr revenue growth; return on investment; return on invested capital; earnings b amortization; operating income; market share; return on sales; asset reduct cash flow; and new product releases.

(22)

**Performance Share** is a share of Stock, Restricted Stock or a Right to R determined by the Participant s degree of attainment of Performance Goals lapse of any other restrictions, all as established relative to the Award.

#### (23)

**Performance Unit** is a unit representing the right to receive an amo determined by the Participant s degree of attainment of Performance Go established relative to the Award.

(24)

**Plan** is the Pentair, Inc. Omnibus Stock Incentive Plan, as described in th and as it may be amended from time to time.

(25)

**Reload Option** is an Option granted to a Participant who, within five (5) feature is granted, exercises such Option by making payment for all or part of

Stock.

(26)

**Restricted Stock** is Stock issued to a Participant subject to such restrict Award, and which will remain subject to said restrictions until such time as the

(27)

**Restricted Unit** is a unit representing the right to receive an amour restrictions established relative to the Award are satisfied.

(28)

**Restriction Period** is the length of time established relative to an Award the Award cannot sell, assign, transfer, pledge or otherwise encumber any which the Participant obtains an unrestricted right to such Stock.

(29)

**Retirement** is the ending of employment with the Pentair Group by a Pa (55) and completed ten (10) years of service with the Pentair Group.

(30)

**Right to Restricted Stock** is a right awarded to a Participant to receive a time, which Award is subject to such restrictions as may be established represent remain subject to such restrictions until said restrictions lapse and Stock or Participant.

(31)

**Significant Shareholder** is an Eligible Employee who, as of the date an more than ten percent (10%) of the total combined voting power of all classes Subsidiary corporation.

(32)

**Stock** is Pentair common stock, par value \$0.16-2/3 per share.

(33)

**Stock Appreciation Right** or **SAR** is an Award which entitles a Parti conditions as may be established relative to the Award, an amount of cash or Rights to Restricted Stock measured by the increase in Fair Market Value of date of exercise.

(34)

**Subsidiary** is any corporation, business trust, division, partnership, joint v legal entity in which Pentair owns (directly or indirectly) fifty percent (50%)

analogous to voting stock, but only during the period such ownership interest

(35)

**Units** are Awards which entitle a Participant to receive, subject to such to Award, including the attainment of Performance Goals over a Performance change in the Fair Market Value of Stock, or such other amount as may be e which amount may be paid to the Participant in cash, Stock, Restricted Sto combination thereof.

### SECTION 3 SHARES AVAILABLE FOR AWARD

3.1

**Number of Shares**. The number of shares of Stock that may be issued or tra Awards which may be made during the term of the Plan is 5,000,000, authorized for such purposes under prior versions of the plan which as of N under any such prior plan, subject to adjustment as provided in Section 3.2 available, at the discretion of the Committee, from authorized but unissu acquired in the open market.

3.2

Adjustments to Maximum Number of Shares of Stock. (a) Reuse of determining the number of shares of Stock available for issuance or delivery time, no

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Stock shall be deemed issued or delivered in connection with an Option until delivered to the Participant. If any Award, whether issued under the Pla surrendered, exercised, cashed out, lapses, expires, or otherwise terminates we Stock having been issued to the Participant, the number of shares subject available for issuance as Awards. Such number of shares of unrestricted Stoc full or partial payment of withholding or other taxes, the number of shares or payment purposes, and the number of shares used to pay an Option exercises and Award of Restricted Stock, Rights to Restricted Stock or Performance Stunit which does not settle in shares of Stock, Restricted Stock or Rights to Restricted Stock or Stock age (Stock award, making such number of shares of Stock age).

(b)

<u>Antidilution</u>. In the event of any merger, reorganization, consolidation, re dividend, Stock split, spin-off or other change in Pentair corporate structure authorized to make substitutions or adjustments in the aggregate number and under the Plan, in the number, kind and price of shares subject to outstand detailed in Section 3.3, provided that any such substitutions or adjustments.

appropriate by the Committee, consistent with the treatment of Stock not subj shares subject to any Award will always be a whole number.

In the event of a corporate merger, consolidation, acquisition of assets or liquidation, the Committee shall be authorized to cause Pentair to issue Op whether or not in a transaction to which Code section 424(a) applies, by merpreviously issued stock options or an assumption of previously issued stock number of shares of Stock available for issuance as Awards will be incr assumption, and such shares as are substituted or assumed shall not be counte 3.1.

## 3.3

**Restrictions on Awards**. The Awards granted to any one Participant in a F purchase 750,000 shares of Stock, which number shall include any SAR 500,000 shares of Restricted Stock or Rights to Restricted Stock, which numi issued in tandem with such an Award; or Performance Shares with a Fair Ma each year in a Performance Cycle, which number shall include any Perform Award of Performance Shares. Furthermore, not more than twenty percenshares of Stock available under the Plan may be used for Awards settled in Restricted Stock. To the extent a Unit or SAR is granted in tandem with Restricted Stock or Rights to Restricted Stock so as to cancel an Award of U be counted against the above limits; Units or SARs which will settle in cash of applying the dollar limit stated herein, all Awards shall be valued using t date the Award is made, without regard to any vesting or other restrictions where the state of the state of the applying the dollar limit stated bereform.

#### 3.4

<u>Vesting of Awards</u>. Except as otherwise provided in Section 6 or Section Committee as described in Section 9.1, Awards shall vest as herein described

### (a)

<u>Options</u>. Awards of ISOs and NQSOs shall vest, or become exercisable, ow three (3) years, with not more than one-third of an Award of Options vestin date, not more than one-third on the second anniversary of the grant date, an anniversary of the grant date. To the extent Options treated as ISOs cannot be of the exercise limits contained in Section 4.2(b), such Options shall be exe accordance with the vesting provisions applicable to such ISOs at the tim treated as a new grant of NQSOs for vesting purposes. Unless anothe Committee, Reload Options are vested and exercisable as of the grant date.

#### (b)

<u>Stock Appreciation Rights</u>. Stock Appreciation Rights shall vest and be established as a term or condition of the Award. To the extent SARs are SARs shall vest at the same times and over the same period as the related Opt

<u>Restricted Stock, Rights to Restricted Stock and Restricted Units</u>. Awards of Stock and Restricted Units shall vest following completion of the Restrict Award. No portion of such an Award shall vest sooner than the third anni Units shall vest at such time as is established as a term or condition of the tandem with Restricted

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Stock or Rights to Restricted Stock, shall vest at the same times and over the Stock or Rights to Restricted Stock.

(d)

<u>Performance Awards</u>. An Award of Performance Shares or Performance Unit which shall be not less than one (1) year, but may be of any other length as t end of a Performance Cycle, Performance Shares or Performance Units, to Performance Units shall vest at such time as is established as a term or co Performance Units are awarded in tandem with Performance Shares, such b over the same period as the Performance Shares.

(e)

<u>Other Awards</u>. To the extent the Committee makes an Award other than of herein, such Award shall vest at the time or times and over the period establis

(f)

<u>Exceptions to Vesting Rules</u>. The Committee shall have the discretion condition, including making such Award vested at grant, to the extent it deer to business circumstances then existing. As an example, to align the interest those of Pentair, the Committee may determine it is necessary to make an Aw with immediate ownership of Stock.

## SECTION 4 TYPES AND TERMS OF AWARDS

### 4.1

**General**. The Committee shall determine the type or types of Awards to be Awards shall be evidenced by such written or electronic documents as the Co Awards described herein may be granted under the Plan.

#### 4.2

**Incentive Stock Options**. (a) <u>Grant of ISOs</u>. Incentive Stock Options shall less than one hundred percent (100%) of the Fair Market Value of Stock on to a Significant Shareholder, the exercise price shall not be less than 110%

the date of grant. Unless earlier terminated, ISOs shall expire not later than ISOs awarded to a Significant Shareholder shall expire not later than five term of an ISO may extend beyond the Plan termination date. No ISO shall otherwise affect a Participant s right to exercise any other Option, nor shall a limit or otherwise affect the Participant s right to exercise any other Op intended to be an ISO would be deemed a tandem option.

(b)

ISO Exercise Limit. The aggregate Fair Market Value of Stock, determined Award of ISOs which may become exercisable for the first time in any cale and, to the extent such limit is exceeded, any Options which exceed the determining whether this exercisability limit has been met or exceeded, ISO granted, and any acceleration of an ISO exercise date shall change the date th of applying this limit. Notwithstanding this limit, Options granted with an excess of \$100,000 need not be designated as ISOs. In the event this exercise Section 4.2(b) shall be applied so as to take into account such limit as adjusted

4.3

**Nonqualified Stock Options**. Nonqualified Stock Options granted under equal to not less than one hundred percent (100%) of the Fair Market Value shall expire at such time or times as specified in documents evidencing the expire not later than ten (10) years from the date of grant. The term of a termination date.

### 4.4

**Reload Options**. If the Committee, in its discretion, grants an Option wit within five (5) years of the grant date, exercises such an Option by tenderipprice shall receive a grant of Reload Options. The number of Reload Option of shares of Stock utilized by the Participant to pay the exercise price. Each price equal to one hundred percent (100%) of the Fair Market Value of St granted, and shall expire at the same time as the Option exercised would have options may be granted as either ISOs or NQSOs and, to the extent allowas same type of Option as was exercised to trigger the grant of the Reload Option the same terms and conditions as the Option exercised, except that the use of Reload Option will not entitle the Participant to another grant of Reload Option Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment or otherwise ceases to provide services to the Participant ends employment end to the participant end to th

Group shall not be eligible for a grant of Reload Options, regardless of wheth with a reload feature, and regardless of the manner in which the exercise price

**Stock Appreciation Rights**. Stock Appreciation Rights may be granted in t any number of shares of Stock a Participant could acquire by exercise of an may be granted in any number without relation to an Option Award. An A shall specify the terms and conditions applicable to the Award, provided that will limit or otherwise affect the ability of an ISO to qualify as such.

4.6

**Restricted Stock and Performance Shares**. (a) Awards of Restricted Stock specify the number of shares of Stock so awarded, the Restriction Period a restrictions which shall apply to the Award. In addition to such other restrict Restricted Stock Award is made, each share of Restricted Stock shall also be

(i)

No share of Restricted Stock may be sold, assigned, transferred, pledged or while subject to any restrictions.

(ii)

Except as otherwise provided in the Plan, unless the Participant remains co the Pentair Group until all restrictions lapse or are otherwise removed by awarded to such Participant shall be forfeited and returned to Pentair.

During the time Restricted Stock remains subject to the relevant restriction rights of a shareholder with respect to the Restricted Stock, including the rig Committee shall provide otherwise, the right to receive dividends paid with re-

(b)

Awards of Performance Shares. The Performance Goals which shall appress established by the Committee before the Performance Cycle commences or commenced, while achievement of the Performance Goal is substantially Shares, the Committee shall have the discretion to use such performance n respect to Participants who are not reasonably likely to be covered employee 162(m), at the time all or any part of a Restricted Stock or Performance Shares Participant s employer for federal income tax purposes.

4.7

**<u>Rights to Restricted Stock</u>**. Rights to Restricted Stock shall be subject Restricted Stock, as described in Section 4.6, except that Participants receive Stock shall not have any of the rights of a shareholder until such time as the restrictions are removed and the Stock is issued to the Participant. In the distribution participant may receive payment of, or have credited to a bookkeeping acceleration of, the amounts that would otherwise be payable as dividends of which the Rights to Restricted Stock may be converted.

<u>Unit Awards</u>. (a) <u>Restricted Units</u>. Restricted Units may be granted in tan or Rights to Restricted Stock, and may relate to any number of such shares. without relation to an Award of Restricted Stock or Rights to Restricted Stock specify the Restriction Period and other restrictions which may relate to suc tandem with an Award of Restricted Stock or Rights to Restricted Stock sh conditions as the Award of Restricted Stock or Rights to Restricted Stock to w

(b)

<u>Performance Units</u>. Performance Units may be granted in tandem with Performance of such shares. Performance Units may also be granted without a Shares. An Award of Performance Units shall also specify the Perform applicable to the Award. Performance Units issued in tandem with an Award same Performance Goals and Performance Cycle as the Performance Share any, of Performance Units shall be paid to the Participant based upon the dewere attained, with such results determined as soon as practicable after the Performance Performance Cycle as the Performance Units were attained.

4.9

**Other Stock or Cash Awards**. The Committee may, in its sole discretion Awards may be payable in cash, Stock, Restricted Stock or Rights to Res granted singly, in combination with, in replacement of or as alternatives to to Section 4, subject to such terms and conditions as may be established in the d such Award shall be

consistent with the other types of Awards described herein, subject to the lim with the goals and objectives of the Plan.

## SECTION 5 SETTLEMENT OF AWARDS

### 5.1

**Forms of Payment.** Awards shall settle in accordance with the terms and contain accordance with the procedures herein described.

## 5.2

**Exercising Options.** Subject to the terms and conditions of the Award, vester or in part, by giving notice of exercise to Pentair in such manner as may accompanied by payment in full of the exercise price in cash or by use of su may agree to accept.

Payment in full may be made in the form of Stock already owned by the Part Fair Market Value on the date the Option is exercised. A Participant who ele transfer fractional shares or shares of Stock with an aggregate Fair Market V price plus applicable withholding taxes. A Participant need not present Stock Stock, so long as other satisfactory proof of ownership of the Stock tend ownership of a sufficient number of shares of Stock to pay the exercise pr discretion to authorize or accept payment by other forms or methods or to est within such limitations as may be imposed by the Plan or any applicable law.

# 5.3

**Exercise of SARs.** Stock Appreciation Rights may be exercised at the t conditions applicable to the Award. If the SARs were issued in tandem we only when the Fair Market Value of the Stock subject to the Award exceeds date of grant. Stock Appreciation Rights issued without relation to an Optic value of the SARs determined, in accordance with the terms and conditions re SAR is granted in tandem with an Option, the exercise of the SAR shall cance of such Option shall cancel any related SAR. The amount paid to the Partici be the amount established at the time the Award was made and shall be not n of the difference between the Fair Market Value of the Stock as determined of Fair Market Value of the Stock on the date of exercise.

5.4

**Restricted Stock, Rights to Restricted Stock and Restricted Units.** Except such time as all restrictions applicable to an Award of Restricted Stock, Rights are met and the Restriction Period expires, ownership of the Stock award be transferred to the Participant free of all restrictions except those that provided that if Restricted Units are paid in cash, said payment shall be mad restrictions lapse and the Restriction Period expires. To the extent a Restricted Award of Restricted Stock or Rights to Restricted Stock, payment of the Award of Restricted Stock or Rights to Restricted Stock, and transfer of the the related Restricted Unit.

## 5.5

**Performance Shares and Performance Units**. Except as otherwise provide shall be paid to the Participant after earned in accordance with the terms and All determinations with respect to the degree to which the Performance God Cycle shall be made as soon as practicable after the end of the Performance paid in cash, Stock, Restricted Stock, Rights to Restricted Stock, or any combined the termine. To the extent Performance Units were awarded in tandem with Units in cash shall cancel the related Award of Performance Shares, and payr in Stock shall cancel the related Performance Unit.

#### 5.6

**Delivery of Stock**. As soon as practicable after the exercise of an Option, the to Restricted Stock or Rights to Restricted Stock or the satisfactory attait Performance Cycle, Pentair shall cause to be delivered to the Participant evid ownership of such Stock, whether through use of certificated or uncertificate the exercise of an ISO shall be designated as such on the records maintained by

**Deferral of Recognition of Awards**. To the extent allowed by the Committee income recognized due to the exercise of an NQSO or SAR, the lapse of rest or Restricted Units, the earning of a Performance Award, or the payment of a ISO).

Any such election generally must be made by the Participant before the relevance no case later than six (6) months before the payout relative to such Award car remains subject to a risk of forfeiture or, in the case of an NQSO, at least six of Option.

## SECTION 6 TERMINATION OF AWARDS

## 6.1

**General Rule.** Except as otherwise provided herein, and subject to the discredent Section 9.1, Options and SARs may be exercised and Awards of Restricted Restricted Units, Performance Shares or Performance Units paid only in accurate specified relative to the grant or, in the case of a Change in Control, as provided the section of th

# 6.2

**Termination of Employment**. If a Participant s employment with the Penta (i) a termination for cause, (ii) Retirement, (iii) death or (iv) Disability, any extent otherwise exercisable on the date the Participant s employment ends (90) days following the Participant s termination date or, if earlier, the expire conclusion of such ninety (90) day period, all such Options and SARs then un Awards made to the Participant, to the extent not then earned or paid to the Participant s last day of employment.

## 6.3

**Retirement**. (a) Retirement of Corporate Officer or Subsidiary President. is then a Board appointed corporate officer or Subsidiary President, any O Participant s Retirement date may be exercised no later than ninety (90) day expiration date of the Option or SAR. All such Options and SARs shall rem expiration date specified at the time the Award was made and the fifth annive date; provided, however, such extension shall result in the conversion of an 1 under the Code. The Restriction Period applicable to Awards of Restricted Restricted Units outstanding on the Participant s Retirement date, as w applicable to such Awards shall be deemed to have lapsed or otherwise I Awards shall be made to the Participant in either unrestricted shares of Stock terms applicable to such Award. All Performance Awards outstanding on the paid in either unrestricted shares of Stock or cash, as the case may be, based had attained the applicable Performance Goals as of such Participant s Retire <u>Other Participants</u>. Upon Retirement of a Participant not covered by Se exercisable on such a Participant s Retirement date may be exercised no late date or, if earlier, the expiration date of the Option or SAR. At the end of su and SARs then unexercised shall be forfeited. The Restriction Period ap Restricted Stock, Rights to Restricted Stock or Restricted Units

shall be deemed to have lapsed on a prorated basis, based on the portion Participant has completed at the time of Retirement. The amount earned and Performance Award shall also be prorated based on the degree to which the Performance Goals and the portion of the Performance Cycle completed as of

6.4

**Death of Participant**. If a Participant dies during employment with a outstanding Options and SARS shall be exercisable by, or paid to, the Part acquired the right to exercise Options or SARs and receive payment of a inheritance. The Participant s estate, or any person who succeeds to the Pa have up to twelve (12) months to exercise any outstanding Options or SAR would have been entitled to exercise said Options or SARs on the date of a month period, all Options and SARs then unexercised shall be forfeited. The outstanding Award of Restricted Stock, Rights to Restricted Stock or Rest lapsed on a prorated basis, using the portion of the Restriction Period which date of death. The amount earned and payable on account of an outstanding prorated based on the degree to which the Participant had attained the relevation of the Performance Cycle completed as of the date of death.

## 6.5

**Disability of Participant**. If a Participant s employment with all memb Disability, the Participant shall have up to twelve (12) months to exercise an same extent the Participant would have been entitled to exercise said Option determination is effective. At the end of said twelve (12) month period all O be forfeited. The Restriction Period applicable to an outstanding Award of Stock or Restricted Units

shall be deemed to have lapsed on a prorated basis, based on the portion of had completed as of the date of Disability. The amount earned and pa Performance Award shall also be prorated based on the degree to which the Performance Goals and the portion of the Performance Cycle complete Committee shall have such discretion as is necessary to determine whether Disabled for purposes of the Plan.

6.6

**Termination for Cause**. If a Participant s employment with all members cause, all Awards and grants of every type, whether or not then vested, shall to last day of employment. The Committee shall have discretion to determine whether the event or conduct at issue constitutes cause for termination of Awards to a Participant shall terminate. For purposes of the Plan, terminate

limited to, (i) a material violation of any Pentair policy, including any pol Business Conduct, (ii) embezzlement from, or theft of property belonging to willful failure to perform or gross negligence in the performance of or failu other intentional misconduct, whether related to employment or otherwise, w a material adverse effect on the business conducted by the Pentair Group or a

### 6.7

**Consultants.** The Committee shall have the discretion to determine whethe 6.3 through 6.6 shall apply to a Consultant, and when a Consultant shall be services to the Pentair Group for purposes of applying Section 6.2.

## SECTION 7 TRANSFERABILITY

# 7.1

**General.** Except as otherwise provided in this Section 7, Awards cannot b will or the laws of descent and distribution), pledged, or otherwise encumb otherwise).

## 7.2

**Limited Purpose Transfers.** (a) <u>Allowable Transfers</u>. If allowed by the **O** the ownership of some or all of the vested or earned Awards granted to such spouse, children or grandchildren of such Participant (the Family Members exclusive benefit of such Family Members, or (iii) a partnership in which partners. Any such transfer shall be without consideration and shall be irreve be subsequently transferred, except by will or applicable laws of descent a create additional conditions and requirements applicable to the transfer of Awards and a statement of the transfer of

### (b)

<u>Treatment of Options After Transfer</u>. Following the allowable transfer of continue to be subject to the same terms and conditions as were applicable to transfer. For purposes of settlement of the Award, delivery of Stock upor Change in Control provisions, however, any reference to a Participant shall. With respect to a Change in Control, however, such event as may cause the to apply with respect to the Participant, following which event the transferre transferee only to the extent and for the periods specified in Section 8. If the such time and in such manner as to result in a grant of Reload Options, the P Participant.

### SECTION 8 CHANGE IN CONTROL

8.1

**Treatment of Options.** Upon the occurrence of a Change in Control, all O then employed by Pentair or a Subsidiary shall, to the extent not then vested immediately exercisable without regard to the terms and conditions attached

Options are then exercised under circumstances which would otherwise result Participant, no such Reload Options will be granted.

8.2

**Treatment of Restricted Stock.** Upon the occurrence of a Change in Contall outstanding shares of Restricted Stock awarded under the Plan shall autocontrol date any dividends declared with respect to such Restricted Stock then all such amounts shall be paid within ten (10) days of the Change in Control date and the plan shall be paid within ten (10) days of the Change in Control date and the plan shall be plan within ten (10) days of the Change in Control date and the plan shall be plan within ten (10) days of the Change in Control date and the plan shall be plan shall

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#### 8.3

**Treatment of Rights to Restricted Stock.** Upon the occurrence of a Chan Stock shall be fully and immediately vested and the Participant shall be paid the shares of Stock which otherwise would have been issued based on the F Change in Control date, together with any then unpaid dividends which have of Stock into which an Award of Rights to Restricted Stock can then be convolutioned.

8.4

<u>**Treatment of Performance Shares.**</u> Upon the occurrence of a Change in applicable to all outstanding Performance Shares shall be deemed satisf discretion to pay to the Participant, in cash or Stock, such amount of the Awa ten (10) days of the Change in Control date, together with any dividends decl have not yet been paid.

## 8.5

**Treatment of Units.** Outstanding Awards of Units shall be valued by assume been satisfied and any other restrictions applicable to such Award have been Committee shall have the discretion to pay to the Participant such among determine within ten (10) days of the Change in Control date. If such Unit Award, payment for such Units shall be made in Stock or cash, depending Award.

#### 8.6

**Participants Covered Under a KEESA.** The provisions of this Section 8 terminates employment before a Change in Control if the Participant has en benefits thereunder pursuant to Section 2(b) of the KEESA.

8.7

**Governing Documents.** In the case of any conflict between the provision provisions of the Plan, this Section 8 will control. In the case of any conflict

terms and provisions of a Participant s KEESA, the terms of such KEESA sh to such Participant, and the obligations of Pentair under such KEESA shall under the Plan.

## SECTION 9 ADMINISTRATION

## 9.1

**Committee as Administrator.** (a) General. The Plan shall be administere full power and authority to select Participants, interpret the Plan, grant Award exercisability or vesting of an Award, and adopt such rules and procedures necessary or appropriate. Notwithstanding the above statement, once esta discretion to increase the amount of compensation a Participant whose Award subject to Code section 162(m) may earn by application of any Performance the Committee shall retain the discretion to decrease the amount of compens terms of an Award. Any action by the Committee to accelerate or otherwithan Retirement, death, Disability or a Change in Control shall be made only then existing and, if appropriate, shall include application of a comm compensation otherwise payable to reflect the value of accelerated payment.

# (b)

<u>Compliance with Applicable Law</u>. The power and authority of the Committee making such amendments or modifications to the Plan or to an Award as meavailable to Participants tax or other benefits of, or to comply with, the laws, United States, any state, any other domestic jurisdiction or any foreign juri Pentair Groups operates or in which Participants who are subject to such laws

### 9.2

**Delegation of Authority**. To the extent permitted under Minnesota law, the Pentair any or all of its duties, power and authority under the Plan subject to Committee may establish. Notwithstanding the preceding sentence, the Com amend or terminate the Plan nor the authority to award performance-based of to which such compensation has been earned with respect to an Award for thought to be, subject to Code section 162(m). In no event, however, shall a authority to grant Awards to himself or herself or to any person who is su Exchange Act of 1934.

## 9.3

<u>Accounting Standards</u>. Calculation of changes to any Performance Goal shall be made without regard to changes in accounting methods used by Penta be required by the Financial Accounting Standards Board after a Perfor established and prior to the time the compensation earned by reason Performance Goal is paid to the Participant.

### 9.4

Amendment of Awards. Except as otherwise provided in the Plan, the C amend the terms of any Award. Any such amendment may be made eith necessary, provided that no such amendment shall either impair the rights consent of such Participant or amend the terms of an Option so as to reduce approval, the Committee may not cancel any outstanding Option and repla Option price, if such action would have the same economic effect as reducin Option.

9.5

**Term of Plan**. Contingent upon receipt of shareholder approval, this Plan st other date as the shareholders may provide at the time of approval, and sha (10) years after such effective date, unless earlier terminated by the Board.

## SECTION 10 PLAN AMENDMENT AND TERMINAT

## 10.1

**Plan Amendment.** Pentair may, by written resolution of its Board or throug and from time to time, amend the Plan in whole or in part. Notwithstandir shall, without shareholder approval, have the effect of repricing an Option Stock available for purposes of making Awards, increasing the limits describ types of Awards, materially enhancing the benefits available to Participar individuals who are eligible to receive Awards, or making such other chan regulation, or standards issued by a self-regulating organization, require share

10.2

**<u>Plan Termination</u>**. Pentair may, by written resolution of its Board, terminated

## SECTION 11 MISCELLANEOUS

## 11.1

**Participant Rights.** The right of a member of the Pentair Group to discip exercise any rights related to the tenure of any individual s employment or of manner by the existence of the Plan or any action taken pursuant to the Pl receive an Award in any given Fiscal Year shall not require that such subsequent Fiscal Year. Furthermore, the grant to a Participant of a specifi such individual be selected to receive any other type of Award. The Commit factors as it deems pertinent when selecting Participants and determining made to a Participant.

**Participant Responsibilities**. If a Participant shall dispose of Stock acquir either (i) two (2) years after the date the Option is granted or (ii) one (1) year (i.e., in a disqualifying disposition), such Participant shall notify Pentair wit disqualifying disposition. In addition, if a Participant elects, under Code s Award of Restricted Stock (or other property subject to such Code section Award vests, such Participant shall notify Pentair within seven (7) days of th the election is awarded.

11.3

**Funding**. The Plan is an unfunded plan, and Pentair has no obligation to conterwise set aside funds or segregate assets to ensure payment of any Award relationship between Pentair and any Participant or other person. To the end holds any rights by virtue of an Award under the Plan, such right shall, excert KEESA, be no greater than the right of an unsecured general creditor of Penta

11.4

Expenses. The expenses of maintaining and administering the Plan shall be b

11.5

**Indemnification**. To the extent permitted by law, members of the Committ and held harmless by Pentair with respect to any loss, cost, liability or exper connection with any claim, action, suit or proceeding which may arise by re Plan taken within the scope of the authority delegated hereunder.

11.6

<u>**Communications**</u>. Pentair may, unless otherwise prescribed by any applica provide to Participants any notices, grants, Awards, forms, reports or sha electronic means.

### 11.7

**Interpretation**. Section and subsection headings are for convenience of reshall not influence its interpretation. Wherever any words are used in the Pla or neuter form, they shall be construed as though they were also used in non-neuter form, respectively, in all cases where such interpretation is reason

11.8

**Governing Law**. To the extent not preempted by applicable federal law, the Plan shall be made in accordance with the substantive laws of the State of choice or conflict of laws provisions thereof.

**Severability**. If any provision of the Plan shall be ruled or declared invalidity shall not affect the remaining provisions of the Plan, and such remained enforced as if such illegal or invalid provision had never been included in

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### PENTAIR, INC.

### **EMPLOYEE STOCK PURCHASE AND BON**

As Amended and Restated

Effective May 1, 2004

#### **SECTION 1**

### **HISTORY AND BACKGROUND**

Pentair, Inc. (Pentair) adopted, effective March 1, 1977, the Pentair, Inc. Plan, which consolidated into one plan its then existing Employee Stock Purce Plan. Pentair adopted this plan to provide to employees of Pentair and the companies an opportunity to purchase, as a long-term investment, shares o who authorize payroll deductions for purposes of purchasing Pentair contribution from their employer which is used to purchase additional shares of the purchase additional shares

Since its adoption, this plan has been amended and restated several times, effective January 12, 1992. Pentair is again amending this plan, by way of 1 of ten (10) years in compliance with rules issued by the New York Stock Ex

plans and to clarify administrative procedures. The adoption of this restat approval of the plan. If such approval is obtained, the plan will be effective N be specified by the shareholders at the time of approval.

### **SECTION 2**

### DEFINITIONS

Unless the context clearly requires otherwise, when capitalized the terms is meanings when used in this Section or other parts of the Plan.

## (1)

Account is an account maintained under the Plan by the Plan Agent to Participant s Compensation or contributed directly by a Participant for the p of Company matching contributions made on behalf of a Participant, cash Stock, and the number of shares of Stock held on behalf of each Participant u

## (2)

**Affiliated Company** is any corporation or business located in and organ States which is a member of a controlled group of corporations or businesses 414(b) or (c)) that includes the Company, but only during the periods such a which the Company may have a significant ownership interest and which the Affiliated Company for purposes of the Plan.

#### (3)

Code is the Internal Revenue Code of 1986, as amended.

### (4)

**Company** is Pentair, Inc., a Minnesota corporation.

**Compensation** is a Participant s base wages or salary (i.e., exclusive equivalent thereof, paid to or on behalf of a Participant for services render Employer.

(6)

**Eligible Employee** is an Employee, except those Employees:

(i)

who are included in a unit of Employees covered by a collective bargai representatives and a Participating Employer, unless and to the extent Employees shall be covered by the Plan, or the Participating Employer as agreed to extend coverage under the Plan to such Employees;

## (ii)

who are covered under the Pentair, Inc. International Stock Purchase and Bon

(iii)

whose Employer is not a Participating Employer; or

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### (iv)

who are not treated as Employees by the Company or a Participating Employed they may be so treated or considered under applicable law, includ Insurance Contribution Act or the Fair Labor Standards Act (e.g., individual or as self-employed).

(7)

Employee is an individual who is an employee of the Company or an Affi

### (8)

**Participant** is an Eligible Employee who has met the age and service completed the authorization form necessary for participation.

# (9)

**Participating Employer** is an Affiliated Company which is making, or the Plan with respect to some or all of its Employees, but only during the remains in effect.

### (10)

**Plan** is the Pentair, Inc. Employee Stock Purchase and Bonus Plan as de May 1, 2004, and as it may be amended from time to time thereafter.

## (11)

Plan Administrator is the Company.

# (12)

**Plan Agent** is the entity duly appointed by the Company to receive Participating Employers, to purchase shares of Stock with such funds, and to a

### (13)

**Prospectus** is the prospectus, as in effect from and after May 1, 2004, delivered to eligible Participants with respect to the purchase of Stock under t

#### (14)

**Stock** is the common stock of the Company, par value \$0.16-2/3 per share

## SECTION 3

## ELIGIBILITY

## 3.1

**General**. All Eligible Employees of a Participating Employer may electration attainment of age eighteen (18) and the completion of twelve (12) consecutive Company or an Affiliated Company, measured from such individual sorigin

### 3.2

**Determining Credit for Completed Service**. (a) Eligible Employee Who Employee who has completed the twelve (12) consecutive months of service Plan leaves employment with the Company and all Affiliated Companies a such completed service shall not be lost, regardless of the length of time bet and the individual s rehire date.

## (b)

Leaving Employment Before Eligible. An Employee who leaves employmer Companies prior to the completion of twelve (12) consecutive months of ser not receive credit for any service completed prior to the time such first term o

## (c)

<u>Collectively Bargained Employees</u>. In those cases where a group of Employeas bargaining agreement becomes eligible to participate in the Plan pursuant unless the agreement provides otherwise, such Employees shall be given cree effective date of such agreement for purposes of determining eligibility to elect

## (d)

<u>Newly Acquired Groups</u>. In those cases where a company, partnership, joi Affiliated Company, the Plan Administrator may, but shall not be required to organization for service completed with their employer prior to the date s Company.

### **SECTION 4**

## PARTICIPATION

## 4.1

**General**. Plan participation is voluntary and Eligible Employees do not au meeting the Plan s eligibility requirements. An Eligible Employee who has as described in Section 3, may commence Plan participation by delivering to the Company

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or a Participating Employer an authorization for deductions from such indiviintends to make contributions through payroll deductions.

# 4.2

**Withdrawal from Participation**. A Participant may elect to cease particip though he or she remains an Eligible Employee of the Company or a Partinotice to his or her employer. Such an individual may not elect to again payear following the calendar year in which he or she withdraws from participation

### **SECTION 5**

### CONTRIBUTIONS

### 5.1

**Participant Contributions**. Participants may make contributions under the by using either or both of the methods described below. All such contributequivalent.

### (a)

<u>Payroll Deductions</u>. A Participant may authorize his or her employer to mak purposes of purchasing Stock. The minimum deduction allowed is \$10.00 allowed is the lesser of \$750 per month and 15% of such Participant s Comp amount of his or her payroll deduction at any time, but not more than once in

## (b)

Additional Contributions. A Participant may also purchase Stock by making such contribution shall not be made by payroll deduction but shall be paid Agent. These contributions, if any, must be made at least quarterly, and the exceed \$3,000.

# 5.2

**Employer Bonus Contribution**. Each month the Company and Participal Agent on behalf of each Participant employed by such employer an amount the contributions made by Participants through payroll deductions from contribution shall be made by the Company or any Participating Employed contributions made directly by Participants.

# 5.3

**Dividends**. Cash dividends paid on Stock held in a Participant s Accour purchase additional shares of Stock on behalf of such Participant. Stock divises allocated to Accounts.

### 5.4

**Mandatory Suspension**. To the extent required under applicable United Star who receives a hardship withdrawal pursuant to the provisions of the Penta Incentive Plan shall be required to cease contributions of any kind to the F from the date such hardship distribution is received.

#### **SECTION 6**

### PURCHASE OF STOCK

# 6.1

**Participant Accounts**. The Plan Agent shall establish for each Participant and on behalf of such Participant. All Stock and other amounts allocated to survested and nonforfeitable.

**Purchasing Stock**. The Plan Agent shall use all Participant and employer including cash dividends, to purchase Stock on the open market. The Plan over a number of business days each month as are agreed to by the Plan A purchased shall be allocated to the Accounts of Participants on behalf of who average purchase price obtained over said monthly purchase period. No interheld by the Plan Agent regardless of whether such cash is being held in an purchases shall be made or held pending a refund to a terminating Participant.

#### **SECTION 7**

#### ENDING PARTICIPATION

## 7.1

**General**. A Participant may elect to discontinue Plan participation even Employee of the Company or a Participating Employer. In addition, a Partici

reason of becoming an Employee of an Affiliated Company which is not a group of Employees who are not Eligible Employees, or by qualifying for bermaintained by the Company or a Participating Employer. At such time as with the Company and all Affiliated Companies, Plan participation shall c manner in which his or her Account shall be distributed.

# 7.2

**Discontinuing Participation**. An individual may elect at any time to cease even though he or she remains an Eligible Employee of the Company or a Paindividual who begins receiving long-term disability benefits shall cease a Such individuals may, but are not required to, request a full or partial of Accounts.

## 7.3

**Ceasing to be an Eligible Employee**. Participants who cease to be Eligible the Company or an Affiliated Company may, but are not required to, redisposition from their Accounts.

### 7.4

**<u>Termination of Employment</u>**. Participants who cease to be Employee Company shall receive a distribution from their Accounts as described in Sector

## 7.5

**Death of Participant**. In the event of the death of a Participant, such individes described in Section 8.

#### **SECTION 8**

### **DISPOSITION OF ACCOUNTS**

### 8.1

**Termination of Participation**. At such time as a Participant shall ceass termination of employment with the Company and all Affiliated Companies, such individual s employer shall provide to the individual a notice of Ac whereby the individual can provide to the Plan Agent instructions as to the Participant may elect to receive whole shares of Stock, plus cash in lieu of fra

### (a)

Stock Election. If a terminating Participant elects to receive a Stock distributed such Participant the number of whole shares of Stock allocated to such Participant of Stock being distributed shall be sold at the Stock sthen current marked reduced by any costs associated with such sale, including brokerage fees due shall be sent to the Participant. Generally, all distributions shall be complete such Account have been made.

### (b)

<u>Cash Election</u>. If a terminating Participant elects to receive cash, the Plan A shares of Stock allocated to such Participant s Account. All such Stock shall and the proceeds of such sale, reduced by any costs associated with such sal Plan Agent or any other party, shall be sent to the Participant. Generally, Stock purchases relevant to such Account have been made.

## (c)

<u>Default Provision</u>. If a terminating Participant does not make a distribution date the Human Resources Department provides the notice described in Sec as if such Participant had elected a Stock distribution.

# 8.2

**Death of Participant**. In the event of the death of a Participant, the legal reparticipant s estate shall be entitled to elect between a Stock or cash distimanner described in Section 8.1, and shall be subject to the same default d distributions, regardless of form, shall be paid as directed by the Participant or paid to the Participant s estate if no such direction is provided. To the entities and the participant Accounts may be held in joint tenancy with right of survivor permitting transfer on death designation, then the Stock held in the Accound distributed according to any such designation duly made by the Participant.

# 8.3

**Withdrawal from Accounts**. (a) <u>In-service Distribution</u>. Withdraw Participants who (i) remain Eligible Employees but cease making contribut Eligible Employees but remain Employees of the Company or an Affilia Participants. Such a withdrawal may be made in either cash or shares of Stoc

## (b)

<u>Stock Election</u>. If a Participant described in Section 8.3(a) wishes to receiv specify the number of whole shares of Stock to be distributed, if the request entire Account balance. If the request is for withdrawal of the entire Account Stock held in such Account shall be sold at the Stock s then current mark reduced by any costs associated with such sale, including brokerage fees due shall be sent to the Participant. Generally, all such distributions shall be relevant to such Account have been made.

<u>Cash Election</u>. If a Participant described in Section 8.3(a) wishes to recei whole and fractional shares of Stock allocated to such Participant s Account number of shares of Stock as the Participant shall specify. All such Stock sl price and the proceeds of such sale, reduced by any costs associated with such the Plan Agent or any other party, shall be sent to the Participant. Generally Stock purchases relevant to such Account have been made.

## (d)

<u>Premature Withdrawal of Shares</u>. If a Participant who has neither left em Affiliated Companies nor otherwise ceased to participate under the Plan req all of the Stock acquired for his or her Account with amounts contri Compensation within twelve (12) months after such Stock is purchased, the make bonus contributions for the benefit of such Participant for twelve (12) premature sale.

### **SECTION 9**

#### ADMINISTRATION

## 9.1

**Term of Plan.** Contingent upon receipt of shareholder approval, this Plan s other date as the shareholders may provide at the time of approval, and sha (10) years after such effective date, unless the Plan is earlier terminated as pro-

## 9.2

**Prospectus.** Upon completing the eligibility requirements described in S receive from the Human Resources Department of the Company or his or her Prospectus which describes the Plan.

## 9.3

**<u>Reporting</u>**. The Plan Agent shall provide to each Participant quarterly, necessary or appropriate, the following information:

the total amount contributed to each Participant s Account for such quarter, v contributions, or the Participant's employer;

(ii)

the number of shares of Stock purchased on behalf of the Participant with all

(iii)

the total number of shares of Stock then allocated to the Participant's Account

### 9.4

**Voting of Stock in Accounts.** The Company shall provide to each Particip provides to any shareholder of record who is not a Participant, including provides proxy instructions from each Participant and shall vote the Stock allocaccordance with the instructions, if any, provided by such Participant.

### 9.5

**Non-Alienation.** No Participant may use his or her Account, or the Stock al or otherwise assign, pledge or encumber such Stock.

## 9.6

**<u>Fees and Commissions</u>**. The Company shall pay commissions, service respect to the purchase of Stock for purposes of the Plan. When any surgeonsible for payment of any commissions, service charges or other costs in

#### **SECTION 10**

### MISCELLANEOUS

## 10.1

**Voluntary Participation.** Participation in the Plan is entirely voluntary, and is not making a recommendation as to whether any Eligible Employee shou

stock involves risk, and each Eligible Employee must decide whether to accept

## 10.2

**Employee Rights.** The right of the Company or an Affiliated Company to di exercise rights related to the tenure of any individual's employment, shall no of the existence of the Plan or any action taken pursuant to the Plan.

## 10.3

**Construction.** The Administrator shall have full power and authority to interpret rules and regulations not inconsistent with the Plan for purposes of administrator specifically covered in the Plan document and to amend and revoke a Except as otherwise provided in the Plan, any interpretation of the Plan and discretion of the Administrator which is made in good faith by the Administrator where the plan and the plan a

#### 10.4

**Interpretation.** Section and subsection headings are for convenience of reshall not influence its interpretation. Wherever any words are used in the Pla or neuter form, they shall be construed as though they were also used in non-neuter form, respectively, in all cases where such interpretation is reason.

## 10.5

**<u>Plan Amendment</u>**. The Company may, by written resolution of its Board Compensation Committee of such Board, at any time and from time to time, a

### 10.6

**Plan Termination**. The Company may, by written resolution of its Board Compensation Committee of such Board, terminate the Plan at any time. Participant's Accounts shall be handled in the same manner as if the Particip the Company and all Affiliated Companies.

## 10.7

**<u>Choice of Law.</u>** To the extent not preempted by applicable federal law, the Plan shall be made in accordance with the laws of the State of Minnesota conflict of laws provisions thereof.

# 10.8

**Acceptance of Terms.** By electing to participate in the Plan, each Participan of the provisions of the Plan, and the terms and conditions set forth by the fully bound thereby.

# 10.9

**<u>Computational Errors.</u>** In the event mathematical, accounting, or sim Participant Accounts, the Plan Administrator or the Plan Agent, as the ca adjustments as it deems appropriate to correct such errors.

## 10.10

**<u>Communications</u>**. The Company, a Participating Employer or the Plan Ager any applicable state or federal law or regulation, provide the Prospectus and either paper or electronic means.

PENTAIR, INC.

# INTERNATIONAL STOCK PURCHASE AND B

As Amended and Restated

Effective May 1, 2004

### **SECTION 1**

### BACKGROUND AND PURPOSE

### 1.1

**Background**. Pentair, Inc. (Pentair) adopted, effective August 31, 199 Purchase and Bonus Plan. Pentair now wishes to amend this plan, by way issued by the New York Stock Exchange covering equity compensation plans ongoing effect adopted since the plan s initial effective date. The adoption shareholder approval of the plan. If such approval is obtained, the plan will be date as may be specified by the shareholders at the time of approval.

# 1.2

**Purpose**. Pentair established the plan to afford the employees of its interconvenient and cost-effective means for the regular and systematic purchas substantially comparable to those available to Pentair s U.S. employees. The and its international subsidiaries in attracting and retaining personnel comployees to dedicate their maximum productive effort on behalf of Pentas subsidiaries and to encourage long-term ownership of Pentair common stock

### **SECTION 2**

#### DEFINITIONS

Unless the context clearly requires otherwise, when capitalized the terms is meanings when used in this Section or other parts of the Plan:

#### (a)

**Account** is the account maintained by the Trustee for each Participan accordance with the Plan, together with any other funds belonging to the Part

(b)

Alternate Currency is any currency other than United States dollars.

(c)

Board is the Board of Directors of Pentair.

(d)

**Broker** is the entity selected by the Trustee from time to time pursuant t Plan.

(e)

**Committee** is the International Stock Plan Committee, which is a commital affiliates as appointed from time to time by the Board to administer the Plan.

(f)

Company is Pentair, Inc., a Minnesota corporation.

(g)

**Distribution Date** is the last business day, in the jurisdiction of the Truster

(h)

**Eligible Employee** is each Regular Employee of a Participating Internation years of age and has completed at least one (1) year of continuous employm Affiliate.

(i)

**Participant** is an Eligible Employee who is enrolled in the Plan.

### (j)

**Participating International Affiliate** is any branch office of the Compa business or association owned or controlled, directly or indirectly, by the Cor by action of the Committee, permitted to participate in the Plan and which is

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# (k)

**Plan** is the Pentair, Inc. International Stock Purchase and Bonus Plan, as May 1, 2004, and as it may be amended from time to time thereafter.

## (l)

**Regular Employee** is each employee of a Participating International Affil minimum of fifteen (15) hours per week.

#### (m)

Stock is the common stock of the Company, par value U.S. \$0.16-2/3 per s

#### (n)

**Trust** is the trust established by the Declaration of Trust, dated Septem Stock purchased by the Trustee for the benefit of Participants in accordance w

(0)

Trustee is the corporation which from time to time is the duly appointed a

## **SECTION 3**

## ADMINISTRATION

## 3.1

**Administrator**. The Plan shall be administered by the Committee, which s interpret and construe any provision of the Plan, to adopt rules and regulatic carrying out the purposes of the Plan with respect to matters not specificar revoke any rules or regulations so adopted. Except as otherwise provided he any interpretation of the Plan and any decision on any matter within the discribute the Committee in good faith is binding on all persons.

# 3.2

**Rulemaking Authority**. The Committee shall, to the extent necessary or de Eligible Employees, former employees, or Participants located in a particula in Appendices to this Plan, which shall be deemed incorporated into the Plan.

## **SECTION 4**

# PARTICIPATION

Each Eligible Employee may participate in the Plan at any time by deliver Affiliate by which he or she is employed:

## (a)

such forms as are required by the Trustee or the Committee for purpose. Participant and for the purchase by the Trustee of Stock for the account of the

## (b)

a completed and duly signed form authorizing the relevant Participating International

Affiliate to make compensation deductions for the Participant for purpose contributions to the Plan as contemplated herein.

Participation in the Plan by Eligible Employees is entirely voluntary. Participation practicable after the required forms are received and processed by the Participart crustee and continues until the Participant ceases to be an Eligible Emparticipation of the Participant pursuant to Section 9 or until written termin participation in the Plan is received and processed by the relevant Participart Trustee.

### **SECTION 5**

#### PARTICIPANT CONTRIBUTIONS

Participants may make contributions for the purchase of Stock under the Plan

### (a)

<u>Payroll Deductions</u>. Participants may authorize the relevant Participating Ir payroll deductions from the Participant s compensation for the purpose of be forwarded by the relevant Participating International Affiliate to the Trus deductions must be at least the minimum and not more than the maximu attached hereto for each Participating International Affiliate, which minin reviewed and adjusted annually by the Committee. Payroll deductions will Participant s applicable maximum amount is reached. A payroll deduction m the above limitations) once each calendar quarter by the Participant comp payroll deduction form to the relevant Participating International

Affiliate. A payroll deduction may be terminated at any time by the Participa Participating International Affiliate. A Participant who terminates his or her the Plan until the next calendar year, unless the termination of particip termination of employment and he or she is subsequently reemployed by a F which case the Participant may re-enroll in the Plan in the calendar quart accordance with the procedures set forth in Section 4.

#### (b)

<u>Lump Sum Contributions</u>. Participants may also make additional lump-sum amounts not to exceed the applicable maximum amounts as set forth on Sche shall be made to the relevant Participating International Affiliate which

Trustee on behalf of the Participant. Such lump sum contributions shall n described in Section 6.

(c)

<u>Currency Conversion</u>. The Trustee shall or shall cause the Broker to convert an Alternate Currency into United States dollars in accordance with procedure

#### **SECTION 6**

#### **BONUS CONTRIBUTIONS**

## 6.1

**Employer Contributions**. Each month, the Participating International Affili forward to the Trustee for such Participant s Account a bonus equal to 2: Participant in the form of payroll deductions pursuant to Section 5(a), subje Notwithstanding the above, if a Participant sells shares of Stock acquired un their purchase, the relevant Participating International Affiliate may termin contributions for such Participant.

## 6.2

**Taxation**. The Participant is responsible for the payment of all income t welfare and other taxes under applicable law relating to the bonus contribution. International Affiliate, the purchase and sale of Stock pursuant to this Plan a the Participant in accordance with this Plan. The Participating International appropriate withholding deductions from each Participant s compensation, we deductions made pursuant to Section 5, and to pay such amounts to the approximate of applicable withholding tax in any relevant jurisdiction s Participating International Affiliate, and the Trustee shall have no oblig appropriate tax authorities in res of the tax liabilities of the Participants.

#### **SECTION 7**

### PURCHASES, SALES AND WITHDRAV

**Forwarding Funds**. All funds deducted from a Participant s competent International Affiliate, the bonus contributions made by the relevant Particilump sum contributions made by such Participant shall be forwarded to Participants and the amounts allocable to their respective Accounts. No inter Company, the Participating International Subsidiaries or the Trustee.

## 7.2

**Purchasing Stock**. Upon receipt of funds from the Participating Internation such funds to the Broker and shall direct the Broker to, as promptly as prastock Exchange, as agent for the Participants, as many whole shares of Stock permit, subject to applicable regulations. The relevant Participating Internation on the purchases of such Stock and such other charges for the Trustee s and time to time.

# 7.3

**Recordkeeping**. The Trustee or its agent shall maintain individual Account shall be allocated by the Trustee or its agent at the average cost of Stock at the Account in proportion to the amount received by the Trustee or its agent Allocations shall be made in full shares of Stock and in fractional interests in

## 7.4

**Holding Stock**. At the time of purchase of Stock under the Plan, each Partis shall immediately acquire full ownership of all Stock and of any fractional interaction. The Broker shall hold all shares purchased in street name for and or

# (i)

the Participant requests that a certificate for some or all of the Stock in l Participant, the Participant requests the Trustee to sell some or all of the Stock in his or he

(iii)

the Participant s Account is terminated.

7.5

#### **Distribution of Account**.

A Participant may request the Trustee to (i) deliver certificates for all or some Account or (ii) sell some or all of the Stock held in the Participant s Acc Participant requests the Trustee to deliver certificates for all or some of the S such Stock shall, at the option of the Participant as stipulated to the Trustee in electronic transfer to the brokerage or bank account designated by the Partici registered mail to the mailing address designated by the Participant. Selling U.S. dollars into the relevant Alternate Currency after such sale and other s Broker shall be borne by the Participant. Requests for a distribution of Stock be submitted to the Trustee no later than the fifteenth (15th) day of the mon Upon receipt of requests for distributions or sales, the Trustee shall aggrega sell the Stock on the date determined by the Broker in its discretion, but in Date. The Trustee shall convert the proceeds of such sale to the Alternate pursuant to rules established by the Committee. Such proceeds, minus any commissions, currency conversion and other related charges, shall be International Affiliate on or about the Distribution Date. The relevant Par distribute such proceeds to the Participant as soon as administratively feasib gains or losses attributable to the conversion of United States dollars to distribution is made will serve to increase or decrease, as the case may be, the the Participant is entitled.

#### SECTION 8

#### ACCOUNTS AND REPORTS

Each Participant shall receive quarterly, or at such other intervals as may be of activity from the Trustee or its agent which shall include the following info

(a)

the amount contributed for the period by the Participant and the relevant

Participating International Affiliate pursuant to the Plan;

(b)

the number of shares purchased for the Participant s Account during the peri-

(c)

the total number of shares held in the Participant s Account; and

(d)

such other information as the Committee shall specify from time to time.

#### SECTION 9

#### **ENDING PARTICIPATION**

#### 9.1

**Termination of Participation.** A Participant may voluntarily terminate participating written notice to the Trustee and the Participating International Affilia addition, the Trustee may terminate a Participant s Account and dispose of the fit of the Participant dies or terminates employment for any reason with the Affiliate. A Participant whose participation in the Plan terminates may realendar year, unless the termination of participation resulted from the Participation he or she is subsequently reemployed by any Participating International Affiliate.

### 9.2

**Disposition of Account Upon Termination of Participation**. A Particip participation shall include instructions to the relevant Participating Internat the Stock in his or her Account. If a Participant elects cash, the Trustee sh allocated to the Participant s Account at the then current market price, and less any brokerage commissions, currency conversion costs and other, in International Affiliate which employs the Participant, which Participatin forward such proceeds to the Participant. If the terminating Participant elects to receive Stock certificates or makes no ele relevant Participating International Affiliate for forwarding to the Participan his or her Account plus cash for any fractional shares. In the event of the de be made by, and all distributions made to, the designated beneficiary of the Participant the Participant s estate, as provided in Section 11.2 below.

#### **SECTION 10**

#### **RIGHTS AS A STOCKHOLDER**

#### 10.1

**Voting and Other Rights**. As soon as administratively practicable after the of the shareholders of the Company, the Trustee, or its agent, shall deliver to all notices of meetings, proxy statements and other materials distributed by the meeting, or any adjournment thereof, the Trustee will vote shares of Stock record date for such vote in accordance with the instructions received by combined fractional shares of Participants will be voted to the extent posse Participants. The Trustee will not vote any shares of Stock held in Accordance for processed.

## 10.2

**Dividends and Other Proceeds**. Cash dividends received in respect of Stock the Trustee to such Accounts. All such cash shall be reinvested in Stock receipt thereof. The relevant Participating International Affiliate shall pay a with the purchase of Stock constituting such reinvestment of cash dividen respect of Stock held in the Accounts shall be credited to such Accounts with the Broker to sell all other securities and rights to subscribe for shares receive the Accounts and the proceeds therefrom shall be treated in the same manner payable on Stock held by the Trustee for the Accounts shall be paid net of taxes on such dividends which shall be withheld by the Company and paid authorities. The Trustee or its agent shall annually notify each Participant apply for any applicable tax credit in each such Participant s country.

#### **SECTION 11**

#### **TRANSFER OF RIGHTS**

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## 11.1

**Non-alienation**. Notwithstanding Section 7.4, no shares of Stock hell Participant s interest in this Plan shall be transferable by a Participant, subj Stock, receive Stock certificates or terminate his or her participation in this F no assets in any Account or any other benefit under this Plan may in any n transferred, assigned, pledged, encumbered or charged, and any attempt t Account or any such benefit shall be subject to the debts, contracts, liabilitie entitled to such assets or benefits.

#### 11.2

**Rights of Beneficiary**. Unless otherwise required by local law or the Comm form furnished by the Committee, designate any legal or natural person or per the Participant s rights hereunder or to which the Participant s benefits are receiving all benefits payable under this Plan. A beneficiary designation w form is filed while the Participant is alive with the Participating Interna Participant. Filing a new signed beneficiary designation form will cancel all earlier. If a Participant has not designated a beneficiary, the Participant distributed by the Trustee to the Participating International Affiliate whice Participating International Affiliate shall forward such assets to the legal repr accordance with applicable law.

#### **SECTION 12**

#### MISCELLANEOUS

#### 12.1

**Term of Plan**. Contingent upon receipt of shareholder approval, this Plan s other date as the shareholders may provide at the time of approval, and sha (10) years after such effective date, unless earlier terminated as provided in S

**Amendment and Termination** 

#### (a)

<u>Plan Amendment</u>. The Company may, by written resolution of the Board o Committee of such Board, at any time and from time to time, amend the Plan amendment to the Plan which would have the effect of materially increasing the obligations of the Trustee in connection with such administration shall be prior written consent of the Trustee, which consent will not be unreasonably w

#### (b)

<u>Plan Termination</u>. The Company may, at any time, by written resolution of Compensation Committee of such Board, terminate the Plan. In additi Committee of the Board may at any time terminate this Plan as to any in Affiliate. All shares of Stock and cash, if any, in Accounts of affected Partic by the Committee, be distributed as soon as administratively feasible after suc

### (c)

<u>Trust Fund</u>. The funds from time to time held by the Trust hereunder shall and apart from the assets of the Company and the Participating International or become available to the Company, the Participating International Affiliates Participating International Affiliates under any circumstances.

#### 12.3

#### **Employment Relationship**

#### (a)

<u>Tenure of Employment</u>. Nothing in this Plan shall confer on any Partici employment or continued employment by the Company or any Participating I duration of the Plan or otherwise.

#### (b)

<u>Contract of Employment</u>. This Plan shall not form part of any contract of e any of the Participating International Affiliates nor shall this Plan ame employment contract between the Company or any of the Participating Intern employees. Nothing in this Plan shall confer on any person any legal or equit

of its affiliates, directly or indirectly, or give rise to any cause of action at lav any of its affiliates.

### (c)

<u>Severance</u>. Neither the Stock purchased hereunder, any bonus contribution conferred hereby shall form any part of the wages or salary of any Eligible pay or termination indemnities, irrespective of the reason for termination of shall any person ceasing to be an employee of the Company or any of its affi for any loss of any right or benefit under this Plan which such employee r ceasing to be an employee, whether such compensation is claimed by wa dismissal, breach of contract or otherwise.

#### 12.4

**Voluntary Participation**. Participation in the Plan is entirely voluntary, and is not making a recommendation as to whether any Eligible Employee shou Stock involves risk, and each Eligible Employee must decide whether to acce

### 12.5

**<u>Communications</u>**. The Company, a Participating International Affiliate of prescribed by applicable laws or regulations, provide the prospectus and a either paper or electronic means.

#### 12.6

<u>Acceptance of Terms</u>. By participating in the Plan, each Participant shall conditions of the Plan and the terms and conditions of any rules and regulat Trustee or its agents and shall be fully bound thereby.

Appendix A

#### **Special Rules - Germany**

These special rules, adopted pursuant to Section 3.2 of the Pentair, Inc. Int Plan, modify the terms of such Plan as in effect in Germany as follows:

The following section is added to Section 11, Transfer of Rights, of the Plan:

## 11.3

**Provisions Applicable in Germany**. Notwithstanding the foregoing, if p Participant s Account to such Participant s designated beneficiary the Certificate of Heirship (Erbschein), then the Trustee shall transfer the rele persons named in such Certificate, without regard to whether such person de in cash and without any further obligation on the part of the Trustee to invo Trustee transfers the Stock to a designated beneficiary or a person named released from all obligations to the Participant and the Participant s successo have an interest in the Participant s Account.

Schedule 1

**Participating International Affiliates** 

Participating

International Affiliate

Effective Date

Schroff GmbH August 31, 1998 Flex Elektrowerkzeuge GmbH January 1, 1999 Pentair Water France S.A.S. October 1, 1999 Schroff S.A.S. February 1, 1999 Schroff UK Ltd. September 1, 1999 Schroff K.K. April 1, 1999 Pentair Water Belgium W.V. January 1, 2002 Pentair Water Filtration UK Ltd. September 1, 2003 Pentair Water Filtration France SAS September 1, 2003 Schroff S.r.l. September 1, 2003 Pentair Water Italy S.r.l.

September 1, 2003

Schedule 2

## **Minimum and Maximum Deductions**

Monthly Monthly Quarterly Participating Minimum Maximum Maximum International Affiliate **Deduction Deduction Contributions** Schroff GmbH 10 750 3,000 Flex Elektrowerkzeuge GmbH 10 750 3,000 Pentair Water France S.A. 10

750

g: OMNICOM GROUP INC Form 10-0
3,000
Schroff S.A.S.
10
750
3,000
Schroff UK Ltd.
£6
£450
£1,800
Schroff K.K.
¥1,400
¥100,000
¥400,000
Pentair Water Belgium N.V.
10
750
3,000
Pentair Water Filtration UK, Ltd.
10
750
3,000
Pentair Water Filtration France SAS
10
750

3,000

Schroff S.r.l.

10

750

3,000

Pentair Water Italy S.r.1.

10

750

3,000

I-8

## PLEASE SIGN AND RETURN PROMPTLY TO REDUCE SC

# PENTAIR, INC. PROXY FOR ANNUAL MEETING OF SHARE April 30, 2004

The undersigned hereby appoints Randall J. Hogan and David D. Proxies, each with the power to appoint his substitute, and hereby auth vote, as designated below, all the shares of Common Stock of Pentair, undersigned on March 1, 2004, at the Annual Meeting of Shareholders 10:00 a.m., Friday, April 30, 2004, at the Thrivent Financial Auditorium Minneapolis, Minnesota, and any adjournment or adjournments thereo

## THE BOARD RECOMMENDS A VOTE FOR EACH PROPOSAL.

**1.** ELECTION OF DIRECTORS:

o FOR all nominees listed below except those I have struck by a lir

o WITHHOLD AUTHORITY to vote for <u>all</u> nominees listed below.

01 Glynis A. Bryan 02 David A. Jones 03 William T. Mona

2. APPROVAL OF THE COMPENSATION PLAN FOR NON-EMPLOYEE DIRECTORS.

o FOR o AGAINST o ABSTAIN

# 3. APPROVAL OF THE OMNIBUS STOCK INCENTIVE PLAN.

o FOR o AGAINST o ABSTAIN

(continued on reverse side)

(continued from reverse side)

4. APPROVAL OF THE EMPLOYEE STOCK PURCHASE AND BONUS PLAN

o FOR o AGAINST o ABSTAIN

# 5. APPROVAL OF THE INTERNATIONAL STOCK PURCHASE AND BONUS PLAN

o FOR o AGAINST o ABSTAIN

## RATIFICATION OF APPOINTMENT OF DELOITTE & TOUCHE LL as independent auditors of the company for 2004

o FOR o AGAINST o ABSTAIN

**7.** To transact such other business as may properly come before the m thereof.

## THE SHARES REPRESENTED HEREBY WILL BE VOTED AS DIRE THIS PROXY IS RETURNED SIGNED WITH NO DIRECTION MADE, EACH OF THE DIRECTORS AND PROPOSALS.

The undersigned hereby ratifies and confirms all that the Proxies shall virtue hereof and hereby revokes all proxies heretofore given to vote s

## THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF PE

Signature

Signature if held jointly

Dated:

THIS CARD MUST BE DATED.

(Please sign exactly as your name appears to the left. When share should sign. When signing as executor, administrator, attorney, truste as such. If a corporation, please sign in full corporate name by presid partnership, please sign in partnership name by an authorized person.

## PLEASE SIGN AND RETURN PROMP TO REDUCE SOLICITATION EXPENSE

# PENTAIR, INC. PROXY FOR ANNUAL MEETING OF SHARE April 30, 2004

# THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF D

The undersigned hereby appoints Randall J. Hogan and David D. Proxies, each with the power to appoint his substitute, and hereby auth vote, as designated below, all the shares of Common Stock of Pentair, undersigned on March 1, 2004 at the Annual Meeting of Shareholders a.m., Friday, April 30, 2004, at the Thrivent Financial Auditorium, 625 4 Minnesota, and any adjournment or adjournments thereof.

Furthermore, if I am a participant in the Pentair, Inc. Employee St ESOP), I hereby direct Fidelity Management Trust Company as Penta Annual Meeting of Shareholders of Pentair, Inc. to be held at 10:00 a.r Thrivent Financial Auditorium, 625 4th Avenue South, Minneapolis, Mi adjournments thereof, all shares of Common Stock of Pentair, Inc. allo ESOP as of March 1, 2004. I understand that this card must be received Minnesota, N.A., acting as tabulation agent for the Pentair ESOP Trus received by that date, or if the voting instructions are invalid because t dated, the shares held in my account will be voted by Fidelity Management of the the other participants direct them to vote shares allocat

See reverse for voting instructions.

## There are three ways to vote your Proxy

Your telephone or Internet vote authorizes the Named Proxies to shares in the same manner as if you marked, signed and returned

VOTE BY PHONE TOLL FREE 1-800-560-1965 QUICK \*\*\* EAS

Use any touch-tone telephone to vote your proxy 24 hours a 11:00 a.m. (CT) on April 29, 2004.

Please have your proxy card and the last four digits of your S Follow the simple instructions the voice provides you.

## VOTE BY INTERNET http://www.eproxy.com/pnr/ QUICK \*\*\* E/

Use the Internet to vote your proxy 24 hours a day, 7 days a April 29, 2004.

Please have your proxy card and the last four digits of your S Follow the simple instructions to obtain your records and cre

#### **VOTE BY MAIL**

PLAN

Mark, sign and date your proxy card and return it in the postage-paid e it to Pentair, Inc., c/o Shareowner Services<sup>SM</sup>, P.O. Box 64873, St. Pau

## If you vote by Phone or Internet, please do not mai

## THE BOARD RECOMMENDS A VOTE FOR EACH PROPOSAL.

1. Election of directors:	01 Glynis A. Bryan 03 William T. 02 David A.Jones Monahan 04 Karen E. Welke	``
		marke

# (Instructions: To withhold authority to vote for any indicated nom write the number(s) of the nominee(s) in the box provided to the r

2.	APPROVAL OF THE COMPENSATION PLAN FOR NON-EMPLOYEE DIRECTORS	[] For	[]	Ag
3.	APPROVAL OF THE OMNIBUS STOCK INCENTIVE PLAN	[ ] For	[]	Ag
4.	APPROVAL OF THE EMPLOYEE STOCK PURCHASE AND BONUS	[ ] For	[]	Ag

- 5. APPROVAL OF THE INTERNATIONAL STOCK PURCHASE AND BONUS [] For [] Ag PLAN
- 6. RATIFICATION OF APPOINTMENT OF DELOITTE & TOUCHE LLP as [] For [] Ag independent auditors of the company for 2004
- 7. To transact such other business as may properly come before the adjournment thereof.

THE SHARES REPRESENTED HEREBY WILL BE VOTED AS DIRE THIS PROXY IS RETURNED SIGNED WITH NO DIRECTION MADE, EACH OF THE DIRECTORS AND PROPOSALS.

The undersigned hereby ratifies and confirms all that the Proxies shall virtue hereof and hereby revokes all proxies heretofore given to vote s

Dated: \_\_\_\_\_

Address Change? Mark Box [ ] Indicate changes below:

2 THIS CARD M

Signature(s) in Box Please sign exactly as your nar joint tenancy, all persons must etc., should include title and au provide full name of corporation signing the proxy.

PLEASE SIGN AND RETURN PROMP TO REDUCE SOLICITATION EXPENSE

PENTAIR, INC. PROXY FOR ANNUAL MEETING OF SHARE April 30, 2004

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF D

As a participant in the Pentair, Inc. International Employee Stock I hereby direct ABN AMRO Trust Company (Jersey) Limited as Trustee the Annual Meeting of Shareholders of Pentair, Inc. to be held at 10:00 the Thrivent Financial Auditorium, 625 4th Avenue South, Minneapolis or adjournments thereof, all shares of Common Stock of Pentair, Inc. a as of March 1, 2004. I understand that this card must be received by W acting as tabulation agent for the Trustee, by April 23, 2004.

See reverse for voting instructions.

## There are two ways to vote your Proxy

Your vote authorizes the Named Proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.

## VOTE BY INTERNET http://www.eproxy.com/pnr/ QUICK \*\*\* E/

Use the Internet to vote your proxy 24 hours a day, 7 days a week, 2004.

Please have your proxy card and the last four digits of your Social the simple instructions to obtain your records and create an electro

## **VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid e it to Pentair, Inc., c/o Shareowner Services<sup>SM</sup>, P.O. Box 64873, St. Pa

## If you vote by Internet, please do not mail you

## THE BOARD RECOMMENDS A VOTE FOR EAC

1. Election of	01 Glynis A. Bryan 03 William T.	[] Vo
directors:	02 David A.Jones Monahan	all
	04 Karen E. Welke	(e
		marke

# (Instructions: To withhold authority to vote for any indicated nom write the number(s) of the nominee(s) in the box provided to the r

2. APPROVAL OF THE COMPENSATION PLAN FOR NON-EMPLOYEE [] For [] Ag DIRECTORS

- 3. APPROVAL OF THE OMNIBUS STOCK [] For [] Ag INCENTIVE PLAN
- 4. APPROVAL OF THE EMPLOYEE STOCK PURCHASE AND BONUS [] For [] Ag PLAN
- 5. APPROVAL OF THE INTERNATIONAL STOCK PURCHASE AND BONUS [] For [] Ag PLAN
- RATIFICATION OF APPOINTMENT OF DELOITTE & TOUCHE LLP as [] For [] Ag independent auditors of the company for 2004
- 7. To transact such other business as may properly come before the adjournment thereof.

# THE SHARES REPRESENTED HEREBY WILL BE VOTED AS DIRE THIS PROXY IS RETURNED SIGNED WITH NO DIRECTION MADE, EACH OF THE DIRECTORS AND PROPOSALS.

The undersigned hereby ratifies and confirms all that the Proxies shall virtue hereof and hereby revokes all proxies heretofore given to vote s

Address Change? Mark Box [ ] Indicate changes below: Dated:

2 THIS CARD M

Signature(s) in Box Please sign exactly as your nan joint tenancy, all persons must etc., should include title and au provide full name of corporation signing the proxy.