### Edgar Filing: PITNEY BOWES INC /DE/ - Form 4

PITNEY BO Form 4 February 08	OWES INC /DE	E/								
OMB APPROVAL									PROVAL	
	UNITE	Washington, D.C. 20549						OMB Number:	3235-0287	
Check the check	aar							Expires:	January 31, 2005	
subject Section Form 4	to <b>SIAII</b> 16.	STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES							Estimated average burden hours per	
Form 4 or Form 5 obligations may continue. See Instruction 1(b). Form 5 obligations may continue. See Instruction Form 5 obligations Mage Continue. See Instruction Form 5 See Instruction See Ins							0.5			
(Print or Type	Responses)									
			2. Issuer Name <b>and</b> Ticker or Trading Symbol PITNEY BOWES INC /DE/ [PBI]					5. Relationship of Reporting Person(s) to Issuer		
(Lost)	(Eirot)	(Middle)				יבי נו	DI	(Check	k all applicable	1
			3. Date of Earliest Transaction (Month/Day/Year) 02/06/2017					Director 10% Owner Officer (give title Other (specify below) Exec VP & Chief Innov Officer		
				Amendment, Date Original (Month/Day/Year)				<ul> <li>6. Individual or Joint/Group Filing(Check</li> <li>Applicable Line)</li> <li>_X_ Form filed by One Reporting Person</li> </ul>		
STAMFORD, CT 06926 Form filed by More than One Reporting Person								oorting		
(City)	(State)	(Zip)	Tab	le I - Non-I	Derivative	Secur	ities Acq	uired, Disposed of,	, or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction D (Month/Day/Yea	r) Execution any	1		l of (D)	5. Amount of Securities Beneficially Owned Following Reported	OwnershipIndiaForm: DirectBene(D) orOwn	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
				Code V	Amount	or (D)	Price	Transaction(s) (Instr. 3 and 4)		
Common Stock	02/07/2017			М	13,261	А	\$0	30,797.7692	D	
Common Stock	02/07/2017			F	4,852	D	\$ 13.17	25,945.7692	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	<ul> <li>4. 5. Number of TransactiorDerivative Code Securities</li> <li>(Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)</li> </ul>		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and A Underlying S (Instr. 3 and	
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title
Restricted Stock Units	<u>(1)</u>	02/06/2017		А	12,918		(2)	(2)	Common Stock
Performance Stock Units	<u>(3)</u>	02/06/2017		А	38,754		(4)	<u>(4)</u>	Common Stock
Stock Option	<u>(5)</u>	02/06/2017		А	85,000		02/06/2018	02/06/2027	Common Stock
Restricted Stock Units	<u>(1)</u>	02/06/2017		А	37,994		(6)	<u>(6)</u>	Common Stock
Restricted Stock Units	\$ 0	02/07/2017		М		3,460	02/07/2017(7)	<u>(7)</u>	Common Stock
Restricted Stock Units	\$ 0	02/07/2017		М		1,995	02/07/2017(8)	(8)	Common Stock
Performance Stock Units	\$ 0	02/07/2017		М		7,806	02/07/2017 <u>(9)</u>	<u>(9)</u>	Common Stock

## **Reporting Owners**

<b>Reporting Owner Name / Address</b>	Relationships						
	Director	10% Owner	Officer	Other			
Pilc Roger J 3001 SUMMER STREET STAMFORD, CT 06926			Exec VP & Chief Innov Officer				
Signatures							

Laurie Bellocchio - POA for Roger	02/08/2017
J. Pilc	02/06/2017

\*\*Signature of Reporting Person

Date

### **Explanation of Responses:**

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Each unit represents a contingent right to receive one share of Pitney Bowes common stock.

(2)

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Each unit represents a contingent right to receive one share of Pitney Bowes common stock that will vest over a three year period on the second Tuesday in February.

(3) Each performance stock unit represents a contingent right to receive Pitney Bowes common stock based upon pre-determined performance factors.

The performance stock units (PSUs) represent a contingent right to receive Pitney Bowes common stock with a 3 year cliff vesting. The

- (4) shares that will vest are based on the pre-established performance standards set by the Board upon making each award, and could result in more of less shares being issued at the time of the vesting due to the pre-established performance standards. Depending on financial performance, the resulting number of shares released can range from zero to a maximum of 200% of grant.
- (5) The grant price for the stock option was calculated at 100% of the closing price on February 6, 2017 which was \$13.16.
- (6) Each unit represents a contingent right to receive one share of Pitney Bowes common stock that will cliff vest 100% on the second Tuesday in February 2020.
- (7) The final vesting of the four traunches vested.
- (8) The final vesting of the three traunches vested.
- (9) Vesting of performance awards due to the pre-established performance standards being met.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.