Alexander & Baldwin, Inc. Form 10-Q August 03, 2017

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm X}$  1934

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$  1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-35492

ALEXANDER & BALDWIN, INC.

(Exact name of registrant as specified in its charter)
Hawaii 45-4849780
(State or other jurisdiction of incorporation or organization) Identification No.)

P. O. Box 3440, Honolulu, Hawaii 9680l
822 Bishop Street, Honolulu, Hawaii 96813
(Address of principal executive offices) (Zip Code)

(808) 525-6611

(Registrant's telephone number, including area code)

N/A

(Former name, former address, and former

fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares of common stock outstanding as of June 30, 2017: 49,161,432

# PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

#### ALEXANDER & BALDWIN, INC.

Condensed Consolidated Statements of Operations (In millions, except per share amounts) (Unaudited)

|   | •        |          | Six Months     |          |  |
|---|----------|----------|----------------|----------|--|
|   | June 30, |          | Ended June 30, |          |  |
|   | 2017     | 2016     | 2017           | 2016     |  |
| Operating Revenue:  |          |          |                |          |  |
| Commercial Real Estate  | \$33.8   | \$34.5   | \$67.5         | \$69.3   |  |
| Land Operations   | 12.1     | 5.5      | 23.1           | 11.5     |  |
| Materials & Construction  | 52.2     | 42.0     | 100.7          | 92.6     |  |
| Total operating revenue   | 98.1     | 82.0     | 191.3          | 173.4    |  |
| Operating Costs and Expenses:                                   |          |          |                |          |  |
| Cost of Commercial Real Estate                                  | 18.9     | 20.1     | 37.7           | 40.7     |  |
| Cost of Land Operations   | 9.0      | 4.6      | 17.4           | 10.9     |  |
| Cost of Materials & Construction                                | 41.7     | 34.5     | 80.8           | 73.9     |  |
| Selling, general and administrative                             | 15.5     | 11.3     | 30.9           | 27.8     |  |
| REIT evaluation/conversion costs                                | 2.2      | 1.9      | 7.0            | 1.9      |  |
| Total operating costs and expenses                              | 87.3     | 72.4     | 173.8          | 155.2    |  |
| Operating Income  | 10.8     | 9.6      | 17.5           | 18.2     |  |
| Other Income and (Expenses):                                    |          |          |                |          |  |
| Income related to joint ventures                                | 1.9      | 1.3      | 3.2            | 3.4      |  |
| Gain on the sale of improved property                           |          | 8.0      | 3.0            | 8.0      |  |
| Reductions in solar investments, net                            | (0.2)    | (9.5)    | (2.2)          | (9.5)    |  |
| Interest and other income, net                                  | 1.2      | 0.8      | 2.2            | 1.1      |  |
| Interest expense  | (6.2)    | (6.8)    | (12.4)         | (13.7)   |  |
| Total other income and (expenses)                               | (3.3)    | (6.2)    | (6.2)          | (10.7)   |  |
| Income from Continuing Operations Before Income Taxes           | 7.5      | 3.4      | 11.3           | 7.5      |  |
| Income tax expense  | (3.5)    | (0.3)    | (2.7)          | (0.6)    |  |
| Income from Continuing Operations                               | 4.0      | 3.1      | 8.6            | 6.9      |  |
| Income (loss) from discontinued operations, net of income taxes | 0.8      | (3.7)    | 3.2            | (14.5)   |  |
| Net Income (Loss)   | 4.8      | (0.6)    | 11.8           | (7.6)    |  |
| Income attributable to noncontrolling interest                  | (0.5)    |          | (1.2)          |          |  |
| Net Income (Loss) Attributable to A&B Shareholders              | \$4.3    | \$(0.7)  | \$10.6         | \$(8.2)  |  |
| Basic Earnings (Loss) Per Share of Common Stock:                |          |          |                |          |  |
| Continuing operations available to A&B shareholders             | \$0.08   | \$0.06   | \$0.16         | \$0.14   |  |
| Discontinued operations available to A&B shareholders           | 0.02     | (0.07)   |                | (0.30)   |  |
| Net income (loss) available to A&B shareholders                 |          | \$(0.01) |                |          |  |
| Diluted Earnings (Loss) Per Share of Common Stock:              | ψ0.10    | Φ(0.01)  | Ψ0.23          | φ(0.10)  |  |
| Continuing operations available to A&B shareholders             | \$0.07   | \$0.06   | \$0.16         | \$0.14   |  |
| Discontinued operations available to A&B shareholders           | 0.02     | (0.07)   |                | (0.30)   |  |
| Net income (loss) available to A&B shareholders                 | \$0.09   | \$(0.01) |                | \$(0.16) |  |
|   |          | ` /      |                | . ,      |  |
| Weighted-Average Number of Shares Outstanding:                  |          |          |                |          |  |
| Basic   | 49.2     | 49.0     | 49.1           | 49.0     |  |
| Diluted   | 49.6     | 49.4     | 49.6           | 49.3     |  |
|   |          |          |                |          |  |

| Amounts Available to A&B Shareholders (Note 4):                            |        |         |        |         |
|--|--------|---------|--------|---------|
| Continuing operations available to A&B shareholders, net of income taxes   | \$3.7  | \$3.1   | \$8.1  | \$6.8   |
| Discontinued operations available to A&B shareholders, net of income taxes | 0.8    | (3.7)   | 3.2    | (14.5)  |
| Net income (loss) available to A&B shareholders                            | \$4.5  | \$(0.6) | \$11.3 | \$(7.7) |
|  |        |         |        |         |
| Cash dividends per share   | \$0.07 | \$0.06  | \$0.14 | \$0.12  |
| See Notes to Condensed Consolidated Financial Statements.                  |        |         |        |         |
|  |        |         |        |         |
| 1  |        |         |        |         |

#### ALEXANDER & BALDWIN, INC.

Condensed Consolidated Statements of Comprehensive Income (Loss) (In millions) (Unaudited)

|  | Quarter       | Six Months     |  |
|--|---------------|----------------|--|
|  | Ended June    | Ended June     |  |
|  | 30,           | 30,            |  |
|  | 2017 2016     | 2017 2016      |  |
| Net Income (Loss)  | \$4.8 \$(0.6) | \$11.8 \$(7.6) |  |
| Other Comprehensive Income:  |               |                |  |
| Unrealized interest rate hedging loss  | (0.6)(2.8)    | (0.6 ) (2.8 )  |  |
| Reclassification adjustment for interest expense included in net income (loss) | 0.1 —         | 0.3 —          |  |
| Defined benefit pension plans:   |               |                |  |
| Amortization of prior service credit included in net periodic pension cost     | (0.2)(0.2)    | (0.5)(0.5)     |  |
| Amortization of net loss included in net periodic pension cost                 | 1.3 1.9       | 2.5 3.7        |  |
| Income taxes related to other comprehensive income                             | (0.1) 0.6     | (0.5) 0.1      |  |
| Other comprehensive income (loss)  | 0.5 (0.5 )    | 1.2 0.5        |  |
| Comprehensive Income (Loss)  | 5.3 (1.1)     | 13.0 (7.1)     |  |
| Comprehensive income attributable to noncontrolling interest                   | (0.5)(0.1)    | (1.2)(0.6)     |  |
| Comprehensive Income (Loss) Attributable to A&B Shareholders                   | \$4.8 \$(1.2) | \$11.8 \$(7.7) |  |
| See Notes to Condensed Consolidated Financial Statements.                      |               |                |  |

#### ALEXANDER & BALDWIN, INC.

Condensed Consolidated Balance Sheets

(In millions) (Unaudited)

|   | June 30, 2017 | December 31, 2016 |   |
|---|---------------|-------------------|---|
| ASSETS  | 2017          | 31, 2010          | , |
| Current Assets:   |               |                   |   |
| Cash and cash equivalents   | \$11.0        | \$2.2             |   |
| Accounts receivable, net  | 39.7          | 32.1              |   |
| Contracts retention   | 12.5          | 13.1              |   |
| Costs and estimated earnings in excess of billings on uncompleted contracts                     | 15.5          | 16.4              |   |
| Inventories   | 34.1          | 43.3              |   |
| Real estate held for sale   | 2.0           | 1.0               |   |
| Income tax receivable   | 9.8           | 10.6              |   |
| Prepaid expenses and other assets   | 34.4          | 19.6              |   |
| Total current assets  | 159.0         | 138.3             |   |
| Investments in Affiliates   | 398.7         | 390.8             |   |
| Real Estate Developments  | 184.5         | 179.5             |   |
| Property – Net  | 1,235.1       | 1,231.6           |   |
| Intangible Assets – Net   | 50.3          | 53.8              |   |
| Goodwill  | 102.3         | 102.3             |   |
| Other Assets  | 47.1          | 60.0              |   |
| Total assets  | \$2,177.0     | \$2,156.3         | 3 |
| LIABILITIES AND EQUITY  |               |                   |   |
| Current Liabilities:  |               |                   |   |
| Notes payable and current portion of long-term debt   | \$44.1        | \$42.4            |   |
| Accounts payable  | 32.2          | 35.2              |   |
| Billings in excess of costs and estimated earnings on uncompleted contracts                     | 3.1           | 3.5               |   |
| Accrued interest  | 5.1           | 6.3               |   |
| Deferred revenue  | 0.1           | 17.6              |   |
| Indemnity holdback related to Grace acquisition   | 9.3           | 9.3               |   |
| HC&S cessation-related liabilities  | 5.2           | 19.1              |   |
| Accrued and other liabilities   | 29.1          | 31.7              |   |
| Total current liabilities   | 128.2         | 165.1             |   |
| Long-term Liabilities:  |               |                   |   |
| Long-term debt  | 530.8         | 472.7             |   |
| Deferred income taxes   | 182.8         | 182.0             |   |
| Accrued pension and post-retirement benefits  | 63.7          | 64.8              |   |
| Other non-current liabilities   | 43.1          | 47.7              |   |
| Total long-term liabilities   | 820.4         | 767.2             |   |
| Total liabilities   | 948.6         | 932.3             |   |
| Commitments and Contingencies   |               |                   |   |
| Redeemable Noncontrolling Interest  | 10.8          | 10.8              |   |
| Equity:   |               |                   |   |
| Common stock - no par value; authorized, 150 million shares; outstanding, 49.2 million and 49.0 | 1,158.9       | 1,157.3           |   |
| million shares at June 30, 2017 and December 31, 2016, respectively                             | 1,130.9       | 1,137.3           |   |
| Accumulated other comprehensive loss  | (42.0         | (43.2             | ) |
| Retained earnings   | 96.5          | 95.2              |   |
|   |               |                   |   |

| Total A&B shareholders' equity                            | 1,213.4   | 1,209.3   |
|---|-----------|-----------|
| Noncontrolling interest                                   | 4.2       | 3.9       |
| Total equity  | 1,217.6   | 1,213.2   |
| Total liabilities and equity                              | \$2,177.0 | \$2,156.3 |
| See Notes to Condensed Consolidated Financial Statements. |           |           |
|   |           |           |

#### ALEXANDER & BALDWIN, INC.

Condensed Consolidated Statements of Cash Flows (In millions) (Unaudited)

|   | Six Mo<br>Ended<br>June 30<br>2017 |        |   |
|---|------------------------------------|--------|---|
| Cash Flows from Operating Activities:   |                                    |        |   |
| Net income (loss)   | \$11.8                             | \$(7.6 | ) |
| Adjustments to reconcile net income to net cash provided by (used in) operations: |                                    |        |   |
| Depreciation and amortization   | 21.0                               | 54.9   |   |
| Deferred income taxes   | 0.1                                | (19.5  | ) |
| Gains on asset transactions, net of impairment losses                             | (12.1)                             | 1.6    |   |
| Share-based compensation expense  | 2.2                                | 2.1    |   |
| Investment in affiliates, net of distributions                                    | 5.8                                | (1.9   | ) |
| Changes in operating assets and liabilities:                                      |                                    |        |   |
| Trade, contracts retention, and other receivables                                 | (6.3)                              | 11.0   |   |
| Costs and estimated earnings in excess of billings on uncompleted contracts - net | 0.6                                | 2.9    |   |
| Inventories   | 9.2                                | (10.1) | ) |
| Prepaid expenses, income tax receivable and other assets                          | (3.7)                              | 10.6   |   |
| Accrued pension and post-retirement benefits                                      | 1.6                                | 3.1    |   |
| Accounts payable and contracts retention  | (3.6)                              | (7.0   | ) |
| Accrued and other liabilities   | (36.6)                             | (5.3   | ) |
| Real estate inventory sales (real estate developments held for sale)              | 2.9                                |        |   |
| Expenditures for real estate inventory (real estate developments held for sale)   | (9.5)                              | (5.0   | ) |
| Net cash provided by (used in) operations   | (16.6)                             | 29.8   |   |
| Cash Flows from Investing Activities:   |                                    |        |   |
| Capital expenditures for property, plant and equipment                            | (23.4)                             | (99.8  | ) |
| Capital expenditures related to 1031 commercial property transactions             |                                    | (6.2   | ) |
| Proceeds from disposal of property and other assets                               | 9.7                                | 1.9    |   |
| Proceeds from disposals related to 1031 commercial property transactions          | 6.9                                | 59.3   |   |
| Payments for purchases of investments in affiliates and other investments         | (23.9)                             | (26.4  | ) |
| Proceeds from investments in affiliates and other investments                     | 2.0                                | 3.0    |   |
| Change in restricted cash associated with 1031 transactions                       | 5.4                                | 16.2   |   |
| Net cash used in investing activities   | (23.3)                             | (52.0  | ) |
| Cash Flows from Financing Activities:   |                                    |        |   |
| Proceeds from issuance of long-term debt  | 83.5                               | 132.0  |   |
| Payments of long-term debt and deferred financing costs                           | (35.1)                             | (94.3  | ) |
| Borrowings (payments) on line-of-credit agreement, net                            | 11.4                               | (4.9   | ) |
| Distribution to noncontrolling interests  | (0.2)                              | (0.5)  | ) |
| Dividends paid  | (6.9)                              | (5.9   | ) |
| Proceeds from issuance (repurchase) of capital stock and other, net               | (4.0)                              | 0.9    |   |
| Net cash used in financing activities   | 48.7                               | 27.3   |   |
| Cash and Cash Equivalents:  |                                    |        |   |
| Net increase in cash and cash equivalents   | 8.8                                | 5.1    |   |
| Balance, beginning of period  | 2.2                                | 1.3    |   |
| Balance, end of period  | \$11.0                             | \$6.4  |   |
|   |                                    |        |   |

Other Cash Flow Information:

| Interest paid, net of capitalized interest                             | \$(8.5) \$(14.0) |
|--|------------------|
| Income taxes paid  | (3.6 ) —         |
| Noncash Investing and Financing Activities:                            |                  |
| Uncollected proceeds from disposal of equipment                        | \$2.1 \$—        |
| Capital expenditures included in accounts payable and accrued expenses | 2.3 3.4          |
| See Notes to Condensed Consolidated Financial Statements               |                  |

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#### ALEXANDER & BALDWIN, INC.

Condensed Consolidated Statements of Equity For the six months ended June 30, 2017 and 2016 (In millions) (Unaudited)

|   | Total Equity  |              |                      |           |          |       |
|---|---------------|--------------|----------------------|-----------|----------|-------|
|   |               | Accumulate   | ed                   |           | Redeen   | n-    |
|   | Common        | Other        |                      |           | able     |       |
|   | Stock         | Compre-      | Non-                 |           | Non-     |       |
|   | Stated        | hensive      | Retained Controlling | ng        | Control  | lling |
|   | Share Value   | Loss         | Earnings interest    | Total     | interest |       |
| Balance, January 1, 2016  | 48.9 \$1,151. | 7 \$ (45.3 ) | \$117.2 \$ 3.5       | \$1,227.1 | \$ 11.6  |       |
| Net income (loss)   |               |              | (8.2) 0.1            | (8.1)     | 0.5      |       |
| Other comprehensive income, net of tax                                |               | 0.5          |                      | 0.5       |          |       |
| Dividends paid on common stock (\$0.12 per share)                     |               |              | (5.9)                | (5.9)     |          |       |
| Distributions to noncontrolling interest                              |               |              |                      | _         | (0.1     | )     |
| Adjustments to redemption value of redeemable noncontrolling interest |               |              | 0.4                  | 0.4       | (0.4     | )     |
| Share-based compensation  | 2.1           |              |                      | 2.1       |          |       |
| Shares issued or repurchased, net                                     | 0.1 1.0       |              | (0.1)                | 0.9       |          |       |
| Balance, June 30, 2016  | 49.0 \$1,154. | 8 \$ (44.8 ) | \$103.4 \$ 3.6       |           |          |       |