

CLEAN HARBORS INC  
Form 10-Q  
November 09, 2012  
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UNITED STATES OF AMERICA  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2012  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission File Number 001-34223

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CLEAN HARBORS, INC.

(Exact name of registrant as specified in its charter)

Massachusetts

04-2997780

(State or Other Jurisdiction of Incorporation or  
Organization)

(IRS Employer Identification No.)

42 Longwater Drive, Norwell, MA

02061-9149

(Address of Principal Executive Offices)

(Zip Code)

(781) 792-5000

(Registrant's Telephone Number, Including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

|  |  |
|--|--|
| Common Stock, \$.01 par value<br>(Class) | 53,426,174<br>(Outstanding as of November 5, 2012) |
|--|--|

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CLEAN HARBORS, INC.

QUARTERLY REPORT ON FORM 10-Q

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## CLEAN HARBORS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

## ASSETS

(in thousands)

|  | September 30,<br>2012<br>(unaudited) | December 31,<br>2011 |
|--|--------------------------------------|----------------------|
| Current assets:  |                                      |                      |
| Cash and cash equivalents  | \$523,614                            | \$260,723            |
| Marketable securities  | 11,113                               | 111                  |
| Accounts receivable, net of allowances aggregating \$11,103 and \$12,683, respectively | 399,362                              | 449,553              |
| Unbilled accounts receivable   | 34,401                               | 29,385               |
| Deferred costs   | 6,995                                | 5,903                |
| Prepaid expenses and other current assets  | 53,252                               | 73,349               |
| Supplies inventories   | 63,934                               | 56,242               |
| Deferred tax assets  | 16,617                               | 16,602               |
| Total current assets   | 1,109,288                            | 891,868              |
| Property, plant and equipment:   |                                      |                      |
| Land   | 37,735                               | 37,185               |
| Asset retirement costs (non-landfill)  | 2,565                                | 2,529                |
| Landfill assets  | 69,544                               | 58,466               |
| Buildings and improvements   | 196,612                              | 189,445              |
| Camp equipment   | 136,797                              | 110,242              |
| Vehicles   | 281,690                              | 231,980              |
| Equipment  | 806,177                              | 729,154              |
| Furniture and fixtures   | 3,993                                | 3,759                |
| Construction in progress   | 51,466                               | 24,522               |
|  | 1,586,579                            | 1,387,282            |
| Less—accumulated depreciation and amortization   | 583,165                              | 483,335              |
| Total property, plant and equipment, net   | 1,003,414                            | 903,947              |
| Other assets:  |                                      |                      |
| Long-term investments  | 4,326                                | 4,245                |
| Deferred financing costs   | 12,530                               | 13,607               |
| Goodwill   | 157,724                              | 122,392              |
| Permits and other intangibles, net   | 151,810                              | 139,644              |
| Other  | 10,311                               | 10,100               |
| Total other assets   | 336,701                              | 289,988              |
| Total assets   | \$2,449,403                          | \$2,085,803          |

The accompanying notes are an integral part of these unaudited consolidated financial statements.



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## CLEAN HARBORS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS (Continued)

## LIABILITIES AND STOCKHOLDERS' EQUITY

(dollars in thousands)

|   | September 30,<br>2012<br>(unaudited) | December 31,<br>2011 |
|---|--------------------------------------|----------------------|
| Current liabilities:  |                                      |                      |
| Current portion of capital lease obligations  | \$5,937                              | \$8,310              |
| Accounts payable  | 174,327                              | 178,084              |
| Deferred revenue  | 29,060                               | 32,297               |
| Accrued expenses  | 136,687                              | 147,992              |
| Current portion of closure, post-closure and remedial liabilities                                   | 19,552                               | 15,059               |
| Total current liabilities   | 365,563                              | 381,742              |
| Other liabilities:  |                                      |                      |
| Closure and post-closure liabilities, less current portion of \$6,921 and \$3,885, respectively     | 29,712                               | 30,996               |
| Remedial liabilities, less current portion of \$12,631 and \$11,174, respectively                   | 117,981                              | 124,146              |
| Long-term obligations   | 800,000                              | 524,203              |
| Capital lease obligations, less current portion   | 3,477                                | 6,375                |
| Unrecognized tax benefits and other long-term liabilities   | 125,915                              | 117,354              |
| Total other liabilities   | 1,077,085                            | 803,074              |
| Stockholders' equity:   |                                      |                      |
| Common stock, \$.01 par value:  |                                      |                      |
| Authorized 80,000,000; shares issued and outstanding 53,386,280 and 53,182,859 shares, respectively | 534                                  | 532                  |
| Shares held under employee participation plan   | (469                                 | ) (469 )             |
| Additional paid-in capital  | 508,182                              | 497,919              |
| Accumulated other comprehensive income  | 59,056                               | 31,353               |
| Accumulated earnings  | 439,452                              | 371,652              |
| Total stockholders' equity  | 1,006,755                            | 900,987              |
| Total liabilities and stockholders' equity  | \$2,449,403                          | \$2,085,803          |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## CLEAN HARBORS, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

(in thousands except per share amounts)

|   | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |             |
|---|-------------------------------------|-----------|------------------------------------|-------------|
|   | 2012                                | 2011      | 2012                               | 2011        |
| Revenues  | \$533,806                           | \$556,053 | \$1,628,946                        | \$1,438,250 |
| Cost of revenues (exclusive of items shown separately below)  | 372,940                             | 386,518   | 1,140,878                          | 1,006,849   |
| Selling, general and administrative expenses  | 60,339                              | 65,704    | 197,892                            | 178,752     |
| Accretion of environmental liabilities  | 2,488                               | 2,435     | 7,409                              | 7,231       |
| Depreciation and amortization   | 41,300                              | 34,604    | 116,794                            | 87,000      |
| Income from operations  | 56,739                              | 66,792    | 165,973                            | 158,418     |
| Other (expense) income  | (91                                 | ) 164     | (465                               | ) 5,931     |
| Loss on early extinguishment of debt  | (26,385                             | ) —       | (26,385                            | ) —         |
| Interest expense, net of interest income of \$221 and \$623 for the quarter and year-to-date ended 2012 and \$153 and \$700 for the quarter and year-to-date ended 2011, respectively | (11,596                             | ) (10,927 | ) (33,836                          | ) (28,047   |
| Income before provision for income taxes  | 18,667                              | 56,029    | 105,287                            | 136,302     |
| Provision for income taxes  | 6,308                               | 18,896    | 37,487                             | 47,283      |
| Net income  | \$12,359                            | \$37,133  | \$67,800                           | \$89,019    |
| Earnings per share:   |                                     |           |                                    |             |
| Basic   | \$0.23                              | \$0.70    | \$1.27                             | \$1.68      |
| Diluted   | \$0.23                              | \$0.70    | \$1.27                             | \$1.67      |
| Weighted average common shares outstanding - basic  | 53,374                              | 53,023    | 53,303                             | 52,921      |
| Weighted average common shares outstanding - diluted  | 53,565                              | 53,370    | 53,519                             | 53,298      |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## CLEAN HARBORS, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |          |   |
|--|-------------------------------------|-----------|------------------------------------|----------|---|
|  | 2012                                | 2011      | 2012                               | 2011     |   |
| Net income   | \$12,359                            | \$37,133  | \$67,800                           | \$89,019 |   |
| Other comprehensive income:  |                                     |           |                                    |          |   |
| Unrealized gains (losses) on available-for-sale securities (net of taxes of \$146 and \$63 for the quarter and year-to-date 2012 and \$33 and \$211 for the quarter and year-to-date 2011, respectively) | 894                                 | (14       | ) 310                              | (805     | ) |
| Foreign currency translation adjustments   | 29,086                              | (58,130   | ) 27,393                           | (37,732  | ) |
| Other comprehensive income (loss)  | 29,980                              | (58,144   | ) 27,703                           | (38,537  | ) |
| Comprehensive income (loss)  | \$42,339                            | \$(21,011 | ) \$95,503                         | \$50,482 |   |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## CLEAN HARBORS, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

|  | Nine Months Ended<br>September 30, |           |
|--|------------------------------------|-----------|
|  | 2012                               | 2011      |
| Cash flows from operating activities:                                      |                                    |           |
| Net income   | \$67,800                           | \$89,019  |
| Adjustments to reconcile net income to net cash from operating activities: |                                    |           |
| Depreciation and amortization  | 116,794                            | 87,000    |
| Allowance for doubtful accounts  | 809                                | 623       |
| Amortization of deferred financing costs and debt discount                 | 1,173                              | 1,230     |
| Accretion of environmental liabilities                                     | 7,409                              | 7,231     |
| Changes in environmental liability estimates                               | (3,553)                            | (2,467)   |
| Deferred income taxes  | (494)                              | (197)     |
| Stock-based compensation   | 5,235                              | 5,329     |
| Excess tax benefit of stock-based compensation                             | (1,786)                            | (1,949)   |
| Income tax benefit related to stock option exercises                       | 1,776                              | 1,949     |
| Other expense (income)   | 465                                | (2,577)   |
| Write-off deferred financing costs and debt premium                        | 5,341                              | —         |
| Environmental expenditures   | (7,833)                            | (8,551)   |
| Changes in assets and liabilities, net of acquisitions                     |                                    |           |
| Accounts receivable  | 59,881                             | (32,670)  |
| Other current assets   | 5,130                              | (14,113)  |
| Accounts payable   | (18,969)                           | 30,241    |
| Other current and long-term liabilities                                    | (6,486)                            | (8,762)   |
| Net cash from operating activities   | 232,692                            | 151,336   |
| Cash flows from investing activities:                                      |                                    |           |
| Additions to property, plant and equipment                                 | (130,326)                          | (113,644) |
| Proceeds from sales of fixed assets  | 4,190                              | 5,925     |
| Acquisitions, net of cash acquired   | (92,475)                           | (336,960) |
| Additions to intangible assets, including costs to obtain or renew permits | (2,409)                            | (2,356)   |
| Purchase of marketable securities  | (10,517)                           | —         |
| Proceeds from sales of marketable securities                               | —                                  | 425       |
| Other  | 5,120                              | —         |
| Proceeds from sale of long-term investments                                | —                                  | 1,000     |
| Net cash used in investing activities                                      | (226,417)                          | (445,610) |
| Cash flows from financing activities:                                      |                                    |           |
| Change in uncashed checks  | (13,955)                           | (2,580)   |
| Proceeds from exercise of stock options                                    | 231                                | 1,089     |
| Remittance of shares, net  | (1,604)                            | (1,897)   |
| Proceeds from employee stock purchase plan                                 | 4,627                              | 2,451     |
| Deferred financing costs paid  | (9,638)                            | (8,442)   |
| Payments on capital leases   | (5,303)                            | (5,775)   |
| Principal payment on debt  | (520,000)                          | —         |
| Distribution of cash earned on employee participation plan                 | (55)                               | (189)     |
| Excess tax benefit of stock-based compensation                             | 1,786                              | 1,949     |

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|   |           |           |   |
|---|-----------|-----------|---|
| Issuance of senior unsecured notes, at par          | 800,000   | —         |   |
| Issuance of senior secured notes, including premium | —         | 261,250   |   |
| Net cash from financing activities                  | 256,089   | 247,856   |   |
| Effect of exchange rate change on cash              | 527       | 1,367     |   |
| Increase (decrease) in cash and cash equivalents    | 262,891   | (45,051   | ) |
| Cash and cash equivalents, beginning of period      | 260,723   | 302,210   |   |
| Cash and cash equivalents, end of period            | \$523,614 | \$257,159 |   |

Supplemental information:

Cash payments for interest and income taxes:

|                   |          |          |
|-------------------|----------|----------|
| Interest paid     | \$41,176 | \$30,169 |
| Income taxes paid | 5,578    | 35,085   |

Non-cash investing and financing activities:

|                                       |          |          |
|---------------------------------------|----------|----------|
| Property, plant and equipment accrued | \$31,978 | \$20,288 |
|---------------------------------------|----------|----------|

The accompanying notes are an integral part of these unaudited consolidated financial statements.



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CLEAN HARBORS, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) BASIS OF PRESENTATION

The accompanying consolidated interim financial statements include the accounts of Clean Harbors, Inc. and its subsidiaries (collectively, “Clean Harbors” or the “Company”) and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) and, in the opinion of management, include all adjustments which are of a normal recurring nature, necessary for a fair presentation of the financial position, results of operations, and cash flows for the periods presented. The results for interim periods are not necessarily indicative of results for the entire year or any other interim periods. The financial statements presented herein should be read in connection with the financial statements included in the Company’s Current Report on Form 8-K filed on July 16, 2012.

During the three months ended March 31, 2012, the Company re-assigned certain departments among its segments to support management reporting changes. Accordingly, the Company re-allocated shared departmental costs among its segments. The Company has recast the prior year segment information to conform to the current year presentation. See Note 14, “Segment Reporting.”

(2) RECENT ACCOUNTING PRONOUNCEMENTS

In June 2011, the FASB issued ASU 2011-5 Comprehensive Income (Topic 220) — Presentation of Comprehensive Income. The new guidance revises the manner in which entities present comprehensive income in their financial statements. ASU 2011-5 requires entities to report components of comprehensive income in either (1) a continuous statement of comprehensive income or (2) two separate but consecutive statements. The ASU does not change the items that must be reported in other comprehensive income. This guidance required a change in the presentation of the financial statements and required retrospective application. In December 2011, the FASB deferred certain provisions of the ASU that relate to presentation of reclassification adjustments. The Company retrospectively adopted this guidance utilizing two separate but consecutive statements to report the components of other comprehensive income, and recast the financial statements for the years ending 2011, 2010 and 2009 in the Company's Current Report on Form 8-K filed on July 16, 2012. This standard had no impact on the Company's financial position, results of operations or cash flows.

(3) BUSINESS COMBINATIONS

Acquisitions during 2012

The Company acquired during the second quarter of 2012 all of the outstanding stock of a privately owned Canadian company which provides workforce accommodations, camp catering and fresh food services and during the third quarter of 2012 certain assets of a privately owned U.S. company that is engaged in the business of materials handling services that includes a variety of support equipment to provide customers with a sole source for any dredging and dewatering project. The combined purchase price for these acquisitions were approximately \$83.7 million, including the assumption and payment of debt of \$7.7 million, and post-closing adjustments of \$3.9 million based upon the assumed target amounts of working capital. Management has determined the preliminary purchase price allocations based on estimates of the fair values of all tangible and intangible assets acquired and liabilities assumed. Such amounts are subject to adjustment based on the additional information necessary to determine fair values. The Company believes that such information provides a reasonable basis for estimating the fair values of assets acquired and liabilities assumed, but the Company is waiting for additional information necessary to finalize fair value.



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The Company expects to finalize the valuation and complete the purchase price allocation as soon as practicable but no later than one year from the acquisition dates. Final determination of the fair value may result in further adjustments to the values presented below (in thousands).

|  | At Acquisition<br>Dates (As reported<br>at September 30,<br>2012) |   |
|--|---|---|
| Current assets (i)                           | \$13,964  |   |
| Property, plant and equipment                | 35,882  |   |
| Customer relationships and other intangibles | 17,690  |   |
| Current liabilities                          | (4,022  | ) |
| Other liabilities                            | (3,388  | ) |
| Total identifiable net assets                | 60,126  |   |
| Goodwill (ii)                                | 23,574  |   |
| Total  | \$83,700  |   |

(i) The preliminary fair value of the financial assets acquired includes customer receivables with an aggregate fair value of \$7.3 million. Combined gross amounts due were \$7.5 million.

Goodwill represents the excess of the fair value of the net assets acquired over the purchase price attributed to (ii) expected operating and cross selling synergies. The goodwill has been assigned to the Industrial Services segment and will not be deductible for tax purposes.

Acquisition related costs included in selling, general and administrative expenses in the Company's consolidated statements of income for the three and nine months ended September 30, 2012 were immaterial.

The following unaudited pro forma combined summary data presents information as if the 2012 acquisitions had been acquired at the beginning of 2011 and assumes that there were no material, non-recurring pro forma adjustments directly attributable to the acquisitions. The pro forma information does not necessarily reflect the actual results that would have occurred had the Company and those two acquisitions been combined during the periods presented, nor is it necessarily indicative of the future results of operations of the combined companies (in thousands).

|                               | For the Three Months Ended |                       | For the Nine Months Ended |                       |
|-------------------------------|----------------------------|-----------------------|---------------------------|-----------------------|
|                               | September 30,<br>2012      | September 30,<br>2011 | September 30,<br>2012     | September 30,<br>2011 |
| Pro forma combined revenues   | \$534,770                  | \$568,427             | \$1,666,377               | \$1,477,304           |
| Pro forma combined net income | \$12,465                   | \$38,616              | \$73,799                  | \$93,524              |

## Acquisitions during the third quarter of 2011

During the three months ended September 30, 2011, the Company acquired (i) certain assets of a Canadian public company which is engaged in the business of providing geospatial, line clearing and drilling services in Canada and the United States; (ii) all of the outstanding stock of a privately owned U.S. company which specializes in treating refinery waste streams primarily in the United States; and (iii) all of the outstanding stock of a privately owned Canadian company which manufactures modular buildings. The combined purchase price for the three acquisitions was approximately \$142.1 million, including the assumption and payment of debt of \$25.2 million, and post-closing adjustments of \$4.5 million based upon the assumed target amounts of working capital.

During the three months ended September 30, 2012, the Company finalized the purchase accounting of the identified acquired assets and liabilities, including the completion of the intangible assets, current liabilities and remedial

liability valuations. The following table summarizes the recognized amounts of identifiable assets acquired and liabilities assumed (in thousands).

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|   | At Acquisition<br>Dates (As reported<br>at June 30, 2012) | Measurement<br>Period<br>Adjustments | At Acquisition<br>Dates (As<br>Adjusted) |
|---|---|--------------------------------------|--|
| Current assets (i)                                    | \$41,491  | \$60                                 | \$41,551                                 |
| Property, plant and equipment                         | 62,969  | —                                    | 62,969                                   |
| Customer relationships and other intangibles          | 23,371  | —                                    | 23,371                                   |
| Other assets  | 1,671   | —                                    | 1,671                                    |
| Current liabilities                                   | (23,403   | ) 255                                | (23,148                                  |
| Asset retirement obligations and remedial liabilities | (200  | ) —                                  | (200                                     |
| Other liabilities                                     | (2,419  | ) —                                  | (2,419                                   |
| Total identifiable net assets                         | 103,480   | 315                                  | 103,795                                  |
| Goodwill (ii)   | 38,654  | (315                                 | ) 38,339                                 |
| Total   | \$142,134   | \$—                                  | \$142,134                                |

(i) The fair value of the financial assets acquired includes customer receivables with an aggregate fair value of \$21.4 million. Combined gross amounts due were \$22.1 million.

(ii) Goodwill represents the excess of the fair value of the net assets acquired over the purchase price. Goodwill of \$13.3 million, \$11.1 million and \$13.9 million has been assigned to the Oil and Gas Field Services segment, the Technical Services segment, and the Industrial Services segment, respectively, and will not be deductible for tax purposes.

## Peak

On June 10, 2011, the Company acquired 100% of the outstanding common shares of Peak Energy Services Ltd. (“Peak”) (other than the 3.15% of Peak’s outstanding common shares which the Company already owned) in exchange for approximately CDN \$158.7 million in cash (CDN \$0.95 for each Peak share) and the assumption and payment of Peak net debt of approximately CDN \$37.5 million. The total acquisition price, which includes the previous investment in Peak shares referred to above, was CDN \$200.2 million, or U.S. \$205.1 million based on an exchange rate of 0.976057 CDN \$ to one U.S. \$ on June 10, 2011.

During the three months ended June 30, 2012, the Company finalized the purchase accounting for the acquisition of Peak. The following table summarizes the amounts of identifiable assets acquired and liabilities assumed at June 10, 2011 (in thousands).

|                                | At June 10, 2011<br>(As adjusted) |
|--------------------------------|-----------------------------------|
| Current assets (i)             | \$45,222                          |
| Property, plant and equipment  | 151,574                           |
| Identifiable intangible assets | 12,337                            |
| Other assets                   | 8,009                             |
| Current liabilities            | (28,785                           |
| Asset retirement obligations   | (103                              |
| Other liabilities              | (11,341                           |
| Total identifiable net assets  | 176,913                           |
| Goodwill (ii)                  | 28,220                            |
| Total                          | \$205,133                         |

(i) The fair value of the financial assets acquired includes customer receivables with a fair value of \$33.3 million. The gross amount due was \$34.7 million.

(ii)

Goodwill, which is attributable to expected operating and cross-selling synergies, will not be deductible for tax purposes. Goodwill of \$12.9 million and \$15.3 million has been recorded in the Oil and Gas Field Services and Industrial Services segments, respectively.

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## (4) FAIR VALUE MEASUREMENTS

The Company's financial instruments consist of cash and cash equivalents, marketable securities, receivables, trade payables, auction rate securities and long-term debt. The estimated fair value of cash equivalents, receivables, trade payables and accrued liabilities approximate their carrying value due to the short maturity of these instruments. The carrying value of the cash equivalents and accrued liabilities is Level 2 in the fair value hierarchy. The fair value of the Company's senior notes at September 30, 2012 was \$820.9 million is based on available market data and at December 31, 2011 was \$538.5 million is based on quoted market prices. The senior unsecured notes fair value is Level 2 in the fair value hierarchy.

As of September 30, 2012 and December 31, 2011, the Company's assets measured at fair value on a recurring basis were as follows (in thousands):

September 30, 2012

|                         | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance at<br>September 30,<br>2012 |
|-------------------------|--|--|--|-------------------------------------|
| Auction rate securities | \$ —   | \$ —   | \$ 4,326   | \$ 4,326                            |
| Marketable securities   | \$ 11,113  | \$ —   | \$ —   | \$ 11,113                           |

December 31, 2011

|                         | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance at<br>December 31,<br>2011 |
|-------------------------|--|--|--|------------------------------------|
| Auction rate securities | \$ —   | \$ —   | \$ 4,245   | \$ 4,245                           |
| Marketable securities   | \$ 111   | \$ —   | \$ —   | \$ 111                             |

The fair value of marketable securities is recorded based on quoted market prices and changes in fair value were included in accumulated other comprehensive income. During the nine months ended September 30, 2012 and 2011, the Company recorded an unrealized pre-tax gain of \$0.1 million and an unrealized pre-tax loss of \$0.2 million, respectively, on its auction rate securities, which was included in accumulated other comprehensive income.

The auction rate securities are classified as available for sale and the fair value of these securities as of September 30, 2012 was estimated utilizing a probability discounted cash flow analysis. As of September 30, 2012, all of the Company's auction rate securities continue to have AAA underlying ratings. The Company attributes the \$0.4 million decline in the fair value of the securities from the original cost basis to external liquidity issues rather than credit issues. The Company assessed the decline in value to be temporary because it does not intend to sell and it is more likely than not that the Company will not have to sell the securities before their maturity.

The following table presents the changes in the Company's auction rate securities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three and nine months ended September 30, 2012 and 2011 (in thousands):

|                                 | Three Months Ended<br>September 30, |         | Nine Months Ended<br>September 30, |         |
|---------------------------------|-------------------------------------|---------|------------------------------------|---------|
|                                 | 2012                                | 2011    | 2012                               | 2011    |
| Balance at beginning of period  | \$4,326                             | \$5,311 | \$4,245                            | \$5,437 |
| Sale of auction rate securities | —                                   | (1,000) | —                                  | (1,000) |

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|  |         |         |         |         |   |
|--|---------|---------|---------|---------|---|
| Unrealized gains (losses) included in other comprehensive income | —       | (72     | ) 81    | (198    | ) |
| Balance at September 30,   | \$4,326 | \$4,239 | \$4,326 | \$4,239 |   |

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## (5) GOODWILL AND OTHER INTANGIBLE ASSETS

The changes to goodwill for the nine months ended September 30, 2012 were as follows (in thousands):

|   |           |
|---|-----------|
|   | 2012      |
| Balance at January 1, 2012  | \$122,392 |
| Acquired from acquisitions  | 27,449    |
| Increase from adjustments related to the acquisitions during the measurement period | 5,037     |
| Currency translation  | 2,846     |
| Balance at September 30, 2012   | \$157,724 |

The Company evaluates goodwill for impairment on an annual basis at the reporting unit level on the last day of each fiscal year and more frequently if events occur or circumstances change which suggests that the goodwill should be evaluated. The Company performed its annual impairment tests using an income approach. As of September 30, 2012, the Company assessed the performance of its Oil and Gas Field Services reporting unit due to its lower than anticipated financial results and concluded the fair value of the reporting unit more likely than not exceeds the carrying value. The Company will continue to assess this reporting unit's performance.

Below is a summary of amortizable other intangible assets (in thousands):

|                         | September 30, 2012 |                             |           |   | December 31, 2011 |                             |           |   |
|-------------------------|--------------------|-----------------------------|-----------|---|-------------------|-----------------------------|-----------|---|
|                         | Cost               | Accumulated<br>Amortization | Net       | Weighted<br>Average<br>Amortization<br>Period<br>(in years) | Cost              | Accumulated<br>Amortization | Net       | Weighted<br>Average<br>Amortization<br>Period<br>(in years) |
| Permits                 | \$114,910          | \$48,907                    | \$66,003  | 17.8  | \$106,939         | \$45,629                    | \$61,310  | 17.9  |
| Customer relationships  | 98,613             | 25,113                      | 73,500    | 7.0   | 83,721            | 17,650                      | 66,071    | 7.9   |
| Other intangible assets | 23,764             | 11,457                      | 12,307    | 3.5   | 21,528            | 9,265                       | 12,263    | 5.3   |
|                         | \$237,287          | \$85,477                    | \$151,810 | 8.9   | \$212,188         | \$72,544                    | \$139,644 | 10.0  |

The aggregate amortization expense for the three and nine months ended September 30, 2012 was \$4.4 million and \$11.8 million, respectively. The aggregate amortization expense for the three and nine months ended September 30, 2011 was \$3.2 million and \$8.7 million, respectively.

The increase in customer relationships and other intangible assets was primarily attributed to the recent acquisitions. Amounts are provisional and subject to change upon completion of final valuations. The total amounts for the recent acquisitions assigned to customer relationships and other intangible assets are \$12.8 million and \$0.6 million, respectively, and the weighted amortization period for customer relationships and other intangible assets are 7.6 years and 2.8 years, respectively.

Below is the expected future amortization for the net carrying amount of finite lived intangible assets at September 30, 2012 (in thousands):

|                           |                          |
|---------------------------|--------------------------|
| Years Ending December 31, | Expected<br>Amortization |
| 2012 (three months)       | \$4,146                  |
| 2013                      | 15,485                   |
| 2014                      | 15,007                   |
| 2015                      | 14,150                   |

|            |           |
|------------|-----------|
| 2016       | 13,478    |
| Thereafter | 83,749    |
|            | \$146,015 |

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## (6) ACCRUED EXPENSES

Accrued expenses consisted of the following (in thousands):

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Insurance                                  | \$22,602              | \$21,712             |
| Interest                                   | 7,605                 | 15,434               |
| Accrued disposal costs                     | 1,796                 | 2,455                |
| Accrued compensation and benefits          | 41,885                | 56,029               |
| Income, real estate, sales and other taxes | 24,568                | 14,863               |
| Other                                      | 38,231                | 37,499               |
|  | \$136,687             | \$147,992            |

## (7) CLOSURE AND POST-CLOSURE LIABILITIES

The changes to closure and post-closure liabilities (also referred to as “asset retirement obligations”) for the nine months ended September 30, 2012 were as follows (in thousands):

|  | Landfill<br>Retirement<br>Liability | Non-Landfill<br>Retirement<br>Liability | Total    |
|--|-------------------------------------|---|----------|
| Balance at January 1, 2012                           | \$25,764                            | \$9,117                                 | \$34,881 |
| New asset retirement obligations                     | 2,292                               | —                                       | 2,292    |
| Accretion  | 2,145                               | 810                                     | 2,955    |
| Changes in estimates recorded to statement of income | 490                                 | 446                                     | 936      |
| Other changes in estimates recorded to balance sheet | (2,058                              | ) 15                                    | (2,043   |
| Expenditures   | (1,995                              | ) (565                                  | ) (2,560 |
| Currency translation and other                       | 120                                 | 52                                      | 172      |
| Balance at September 30, 2012                        | \$26,758                            | \$9,875                                 | \$36,633 |

All of the landfill facilities included in the above were active as of September 30, 2012. New asset retirement obligations incurred in the period January through July 2012 were discounted at the credit-adjusted risk-free rate of 8.56%. Subsequent to the Company's \$800.0 million senior unsecured notes offering which was completed on July 30, 2012, the Company recalculated its credit-adjusted risk-free rate. Beginning in August 2012, new asset retirement obligations will be discounted at the rate of 6.66%. The Company has used a consistent inflation rate of 1.02% throughout the 2012 year.

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## (8) REMEDIAL LIABILITIES

The changes to remedial liabilities for the nine months ended September 30, 2012 were as follows (in thousands):

|   | Remedial<br>Liabilities for<br>Landfill Sites | Remedial<br>Liabilities for<br>Inactive Sites | Remedial<br>Liabilities<br>(Including<br>Superfund) for<br>Non-Landfill<br>Operations | Total     |
|---|---|---|---|-----------|
| Balance at January 1, 2012                              | \$5,600                                       | \$78,449                                      | \$51,271  | \$135,320 |
| Accretion   | 206   | 2,585   | 1,663   | 4,454     |
| Changes in estimates recorded to<br>statement of income | (50   | ) (846  | ) (3,593  | ) (4,489  |
| Expenditures  | (65   | ) (3,488                                      | ) (1,720  | ) (5,273  |
| Currency translation and other                          | 99  | 4   | 497   | 600       |
| Balance at September 30, 2012                           | \$5,790                                       | \$76,704                                      | \$48,118  | \$130,612 |

## (9) FINANCING ARRANGEMENTS

The following table is a summary of the Company's financing arrangements (in thousands):

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Senior secured notes, at 7.625%, due August 15, 2016 | \$—                   | \$520,000            |
| Senior unsecured notes, at 5.25%, due August 1, 2020 | 800,000               | —                    |
| Revolving credit facility, due May 31, 2016          | —                     | —                    |
| Unamortized notes premium and discount, net          | —                     | 4,203                |
| Long-term obligations                                | \$800,000             | \$524,203            |

At September 30, 2012, the revolving credit facility had no outstanding loans, \$163.4 million available to borrow and \$86.6 million of letters of credit outstanding. There have been no changes to the revolving credit facility since December 31, 2011.

On July 13, 2012, the Company redeemed \$30.0 million principal amount of the \$520.0 million aggregate principal amount of the Company's 7.625% senior secured notes ("2016 Notes") in accordance with the terms of the 2016 Notes. On July 16, 2012, the Company commenced a tender offer to purchase any and all of the \$490.0 million aggregate principal amount of the then outstanding 2016 Notes following such partial redemption. On July 30, 2012, the Company purchased the \$339.1 million principal amount of the 2016 Notes which had been tendered by July 27, 2012, and called for redemption on August 15, 2012 the \$150.9 million principal amount of the 2016 Notes which had not been tendered. The Company financed that purchase and call for redemption of the 2016 Notes through a private placement of \$800.0 million aggregate principal amount of 5.25% senior unsecured notes due 2020 ("New Notes") which the Company also completed on July 30, 2012. The Company intends to use the \$262.8 million of remaining net proceeds from such private placement of the New Notes to finance potential future acquisitions and for general corporate purposes. The Company is conducting an exchange offer for the unregistered New Notes originally issued for New Notes the Company registered under the Securities Act of 1933, as amended, pursuant to a registration statement which became effective in October 2012.

In connection with the tender offer and redemption of the 2016 Notes described above, the Company recorded an aggregate \$26.4 million loss on early extinguishment of debt, which consisted of \$21.1 million of purchase, consent and redemption fees and non-cash expenses of \$5.3 million, of which \$8.8 million related to unamortized financing costs offset partially by \$3.5 million of unamortized net premium.

The principal terms of the New Notes are as follows:

The New Notes mature on August 1, 2020 and bear interest at a rate of 5.25% per annum, computed on the basis of a 360-day year composed of twelve 30-day months and payable semi-annually on August 1 and February 1 of each year, commencing on February 1, 2013. The Company may redeem some or all of the New Notes at any time on or after August 1, 2016 upon not less than 30 nor more than 60 days' notice, at the following redemption prices (expressed as percentages of the

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principal amount) if redeemed during the twelve-month period commencing on August 1 of the year set forth below, plus, in each case, accrued and unpaid interest, if any, to the date of redemption:

| Year                | Percentage |   |
|---------------------|------------|---|
| 2016                | 102.625    | % |
| 2017                | 101.313    | % |
| 2018 and thereafter | 100.000    | % |

At any time prior to August 1, 2015, the Company may also redeem up to 35% of the aggregate principal amount of all New Notes issued under the indenture (whether on July 30, 2012 or thereafter pursuant to an issuance of additional New Notes under the indenture) at a redemption price of 105.250% of the principal amount, plus any accrued and unpaid interest, using proceeds from certain equity offerings, and may also redeem some or all of the New Notes at a redemption price of 100% of the principal amount plus a make-whole premium and any accrued and unpaid interest. Holders may require the Company to repurchase the New Notes at a purchase price equal to 101% of the principal amount, plus any accrued and unpaid interest, upon a change of control of the Company.

The New Notes and the related indenture contain various customary covenants and are guaranteed by substantially all the Company's current and future domestic restricted subsidiaries. The New Notes are the Company's and the guarantors' senior unsecured obligations ranking equally with the Company's and the guarantors' existing and future senior unsecured obligations and senior to any future indebtedness that is expressly subordinated to the New Notes and the guarantees. The New Notes and the guarantees rank effectively junior in right of payment to the Company's and the guarantors' secured indebtedness (including loans and reimbursement obligations in respect of outstanding letters of credit) under the Company's revolving credit facility and capital lease obligations to the extent of the value of the assets securing such secured indebtedness. The New Notes are not guaranteed by the Company's Canadian or other foreign subsidiaries, and the new notes will be structurally subordinated to all indebtedness and other liabilities, including trade payables, of the Company's subsidiaries that are not guarantors of the New Notes.

The financing arrangements and principal terms of the 2016 Notes and the revolving credit facility are discussed further in the Company's Current Report on Form 8-K dated July 16, 2012.

**(10) INCOME TAXES**

The Company's effective tax rate for the three and nine months ended September 30, 2012 was 33.8% and 35.6%, respectively, compared to 33.7% and 34.7% for the same period in 2011.

As of September 30, 2012, the Company had recorded \$36.2 million of liabilities for unrecognized tax benefits and \$28.8 million of interest and penalties. As of December 31, 2011, the Company had recorded \$36.2 million of liabilities for unrecognized tax benefits and \$26.8 million of interest and penalties.

The Company believes that it is reasonably possible that total unrecognized tax benefits and related reserves will decrease by approximately \$63.8 million within the next twelve months as a result of the lapse of the statute of limitations. The \$63.8 million (which includes interest and penalties of \$28.6 million) is primarily related to a historical Canadian debt restructuring transaction and, if realized, will be recorded in earnings and therefore will impact the effective income tax rate.

**(11) EARNINGS PER SHARE**

The Company computed basic earnings per share, or EPS, for the three and nine months ended September 30, 2012 using the weighted average number of shares outstanding during the periods. For the three and nine months ended September 30, 2012, the dilutive effect of all then outstanding options, restricted stock and performance awards is

included in the EPS calculations below except for 66,000 outstanding performance stock awards for which the performance criteria were not attained at that time. For the three and nine months ended September 30, 2011, the EPS calculations below include the dilutive effects of all then outstanding options, restricted stock, and performance awards except for 73,000 outstanding performance stock awards for which the performance criteria were not attained at that time.

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The following is a reconciliation of basic and diluted earnings per share computations (in thousands except for per share amounts):

|   | Three Months Ended<br>September 30,<br>2012 |           | Nine Months Ended<br>September 30,<br>2011 |           |
|---|---|-----------|--|-----------|
| Numerator for basic and diluted earnings per share: |   |           |  |           |
| Net Income  | \$ 12,359                                   | \$ 37,133 | \$ 67,800                                  | \$ 89,019 |
| Denominator:  |   |           |  |           |
| Basic shares outstanding                            | 53,374                                      | 53,023    | 53,303                                     | 52,921    |
| Dilutive effect of equity-based compensation awards | 191   | 347       | 216  | 377       |
| Dilutive shares outstanding                         | 53,565                                      | 53,370    | 53,519                                     | 53,298    |
| Basic earnings per share:                           | \$0.23                                      | \$0.70    | \$1.27                                     | \$1.68    |
| Diluted earnings per share:                         | \$0.23                                      | \$0.70    | \$1.27                                     | \$1.67    |

**(12) STOCK-BASED COMPENSATION**

The following table summarizes the total number and type of awards granted during the three and nine months ended September 30, 2012, as well as the related weighted-average grant-date fair values:

|                          | Three Months Ended<br>September 30, 2012 |   | Nine Months Ended<br>September 30, 2012 |   |
|--------------------------|--|---|---|---|
|                          | Shares                                   | Weighted<br>Average<br>Grant-Date<br>Fair Value | Shares                                  | Weighted<br>Average<br>Grant-Date<br>Fair Value |
| Restricted stock awards  | 33,494                                   | \$53.41   | 108,761                                 | \$60.49   |
| Performance stock awards | 1,392                                    | \$53.41   | 70,511                                  | \$66.98   |
| Total awards             | 34,886                                   |   | 179,272                                 |   |

Certain performance stock awards granted in March 2012, June 2012 and September 2012 are subject to achieving three performance goals including predetermined revenue, EBITDA and total reportable incident rate targets for a specified period of time as well as service conditions. As of September 30, 2012, based on year-to-date results of operations, management has not determined that it is probable that the performance targets for the 2012 performance awards will be achieved by December 31, 2013. As a result, the Company recognized no expense during the three and nine months ended September 30, 2012 related to the 2012 performance stock awards.

**(13) COMMITMENTS AND CONTINGENCIES****Legal and Administrative Proceedings**

The Company's waste management services are regulated by federal, state, provincial and local laws enacted to regulate discharge of materials into the environment, remediation of contaminated soil and groundwater or otherwise protect the environment. This ongoing regulation results in the Company frequently becoming a party to legal or administrative proceedings involving all levels of governmental authorities and other interested parties. The issues involved in such proceedings generally relate to applications for permits and licenses by the Company and conformity with legal requirements, alleged violations of existing permits and licenses, or alleged responsibility arising under

federal or state Superfund laws to remediate contamination at properties owned either by the Company or by other parties (“third party sites”) to which either the Company or prior owners of certain of the Company’s facilities shipped wastes.

At September 30, 2012 and December 31, 2011, the Company had recorded reserves of \$30.2 million and \$30.3 million, respectively, in the Company’s financial statements for actual or probable liabilities related to the legal and administrative proceedings in which the Company was then involved, the principal of which are described below. At September 30, 2012 and December 31, 2011, the Company also believed that it was reasonably possible that the amount of these potential liabilities could

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be as much as \$2.7 million more. The Company periodically adjusts the aggregate amount of these reserves when these actual or probable liabilities are paid or otherwise discharged, new claims arise, or additional relevant information about existing or probable claims becomes available. As of September 30, 2012, the \$30.2 million of reserves consisted of (i) \$27.4 million related to pending legal or administrative proceedings, including Superfund liabilities, which were included in remedial liabilities on the consolidated balance sheets and (ii) \$2.8 million primarily related to federal and state enforcement actions, which were included in accrued expenses on the consolidated balance sheets.

As of September 30, 2012, the principal legal and administrative proceedings in which the Company was involved were as follows:

**Ville Mercier.** In September 2002, the Company acquired the stock of a subsidiary (the “Mercier Subsidiary”) which owns a hazardous waste incinerator in Ville Mercier, Quebec (the “Mercier Facility”). The property adjacent to the Mercier Facility, which is also owned by the Mercier Subsidiary, is now contaminated as a result of actions dating back to 1968, when the Government of Quebec issued to a company unrelated to the Mercier Subsidiary two permits to dump organic liquids into lagoons on the property. In 1999, Ville Mercier and three neighboring municipalities filed separate legal proceedings against the Mercier Subsidiary and the Government of Quebec claiming a total of \$1.6 million as damages for additional costs to obtain drinking water supplies and seek an injunctive order to obligate the defendants to remediate the groundwater in the region. The Quebec Government also sued the Mercier Subsidiary to recover approximately \$17.4 million (CDN) of alleged past costs for constructing and operating a treatment system and providing alternative drinking water supplies. On September 26, 2007, the Quebec Minister of Sustainable Development, Environment and Parks issued a Notice pursuant to Section 115.1 of the Environment Quality Act, superseding Notices issued in 1992, which are the subject of the pending litigation. The Mercier Subsidiary continues to assert that it has no responsibility for the groundwater contamination in the region and will contest any action by the Ministry to impose costs for remedial measures on the Mercier Subsidiary. The Company also continues to pursue settlement options. At September 30, 2012 and December 31, 2011, the Company had accrued \$14.2 million and \$13.3 million, respectively, for remedial liabilities relating to the Ville Mercier legal proceedings.

**Deer Trail, Colorado Facility.** Since April 5, 2006, the Company has been involved in various legal proceedings which have arisen as a result of the issuance by the Colorado Department of Public Health and Environment (“CDPHE”) of a radioactive materials license (“RAD License”) to a Company subsidiary, Clean Harbors Deer Trail, LLC (“CHDT”) to accept certain low level radioactive materials known as “NORM/TENORM” wastes for disposal. Adams County, the county where the CHDT facility is located, filed two suits against the CDPHE in Colorado effectively seeking to invalidate the license. On December 16, 2011, the parties to the lawsuits described above reached an Agreement in Principle (“AIP”) to resolve all outstanding disputes. The AIP required additional approvals by County and State authorities before a final settlement and dismissal of the lawsuits can be finalized, and the approvals were obtained in November 2012.

## Superfund Proceedings

The Company has been notified that either the Company or the prior owners of certain of the Company’s facilities for which the Company may have certain indemnification obligations have been identified as potentially responsible parties (“PRPs”) or potential PRPs in connection with 68 sites which are subject to or are proposed to become subject to proceedings under federal or state Superfund laws. Of the 68 sites, two involve facilities that are now owned by the Company and 66 involve third party sites to which either the Company or the prior owners shipped wastes. In connection with each site, the Company has estimated the extent, if any, to which it may be subject, either directly or as a result of any such indemnification provisions, for cleanup and remediation costs, related legal and consulting costs associated with PRP investigations, settlements, and related legal and administrative proceedings. The amount of

such actual and potential liability is inherently difficult to estimate because of, among other relevant factors, uncertainties as to the legal liability (if any) of the Company or the prior owners of certain of the Company's facilities to contribute a portion of the cleanup costs, the assumptions that must be made in calculating the estimated cost and timing of remediation, the identification of other PRPs and their respective capability and obligation to contribute to remediation efforts, and the existence and legal standing of indemnification agreements (if any) with prior owners, which may either benefit the Company or subject the Company to potential indemnification obligations.

The Company's potential liability for cleanup costs at the two facilities now owned by the Company and at 35 (the "Listed Third Party Sites") of the 66 third party sites arose out of the Company's 2002 acquisition of substantially all of the assets (the "CSD assets") of the Chemical Services Division of Safety-Kleen Corp. As part of the purchase price for the CSD assets, the Company became liable as the owner of these two facilities and also agreed to indemnify the prior owners of the CSD assets against their share of certain cleanup costs for the Listed Third Party Sites payable to governmental entities under federal or state Superfund laws. Of the 35 Listed Third Party Sites, seven are currently requiring expenditures on remediation, 13 are now settled, and 15 are not currently requiring expenditures on remediation. The status of one of the facilities now owned by the Company

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(the BR Facility) and one of the Listed Third Party Sites (the Casmalia site) are further described below. There are also two third party sites at which the Company has been named a PRP as a result of its acquisition of the CSD assets but disputes that it has any cleanup or related liabilities; one such site (the Marine Shale site) is described below. The Company views any liabilities associated with the Marine Shale site and the other third party site as excluded liabilities under the terms of the CSD asset acquisition, but the Company is working with the EPA on a potential settlement. In addition to the CSD related Superfund sites, there are certain of the other third party sites which are not related to the Company's acquisition of the CSD assets, and certain notifications which the Company has received about other third party sites.

**BR Facility.** The Company acquired in 2002 as part of the CSD assets a former hazardous waste incinerator and landfill in Baton Rouge (the "BR Facility"), for which operations had been previously discontinued by the prior owner. In September 2007, the United States Environmental Protection Agency (the "EPA") issued a special notice letter to the Company related to the Devil's Swamp Lake Site ("Devil's Swamp") in East Baton Rouge Parish, Louisiana. Devil's Swamp includes a lake located downstream of an outfall ditch where wastewater and stormwater have been discharged, and Devil's Swamp is proposed to be included on the National Priorities List due to the presence of Contaminants of Concern ("COC") cited by the EPA. These COCs include substances of the kind found in wastewater and storm water discharged from the BR Facility in past operations. The EPA originally requested COC generators to submit a good faith offer to conduct a remedial investigation feasibility study directed towards the eventual remediation of the site. The Company is currently performing corrective actions at the BR Facility under an order issued by the Louisiana Department of Environmental Quality (the "LDEQ"), and has begun conducting the remedial investigation and feasibility study under an order issued by the EPA. The Company cannot presently estimate the potential additional liability for the Devil's Swamp cleanup until a final remedy is selected by the EPA.

**Casmalia Site.** At one of the 35 Listed Third Party Sites, the Casmalia Resources Hazardous Waste Management Facility (the "Casmalia site") in Santa Barbara County, California, the Company received from the EPA a request for information in May 2007. In that request, the EPA is seeking information about the extent to which, if at all, the prior owner transported or arranged for disposal of waste at the Casmalia site. The Company has not recorded any liability for this 2007 notice on the basis that such transporter or arranger liability is currently neither probable nor estimable.

**Marine Shale Site.** On May 11, 2007, the EPA and the LDEQ issued a special notice to the Company and other PRPs, seeking a good faith offer to address site remediation at the former Marine Shale facility. Certain of the former owners of the CSD assets were major customers of Marine Shale, but the Marine Shale site was not included as a Listed Third Party Site in connection with the Company's acquisition of the CSD assets and the Company was never a customer of Marine Shale. Although the Company believes that it is not liable (either directly or under any indemnification obligation) for cleanup costs at the Marine Shale site, the Company elected to join with other parties which had been notified that are potentially PRPs in connection with Marine Shale site to form a group (the "Site Group") to retain common counsel and participate in further negotiations with the EPA and the LDEQ directed towards the eventual remediation of the Marine Shale site. The Site Group made a good faith settlement offer to the EPA on November 29, 2007, and negotiations among the EPA, the LDEQ and the Site Group with respect to the Marine Shale site are ongoing. At September 30, 2012 and December 31, 2011, the amount of the Company's reserves relating to the Marine Shale site was \$4 million and \$3.8 million, respectively.

**Certain Other Third Party Sites.** At 15 of the 66 third party sites, the Company has an indemnification agreement with ChemWaste, a former subsidiary of Waste Management, Inc. and the prior owner. The agreement indemnifies the Company with respect to any liability at the 15 sites for waste disposed prior to the Company's acquisition of the sites. Accordingly, Waste Management is paying all costs of defending those subsidiaries in those 15 cases, including legal fees and settlement costs. However, there can be no guarantee that the Company's ultimate liabilities for these sites will not exceed the amount recorded or that indemnities applicable to any of these sites will be available to pay all or a portion of related costs. The Company does not have an indemnity agreement with respect to any of the other

remaining 66 third party sites not discussed above. However, the Company believes that its additional potential liability, if any, to contribute to the cleanup of such remaining sites will not, in the aggregate, exceed \$100,000.

Other Notifications. Between September 2004 and May 2006, the Company also received notices from certain of the prior owners of the CSD assets seeking indemnification from the Company at five third party sites which are not included in the third party sites described above that have been designated as Superfund sites or potential Superfund sites and for which those prior owners have been identified as PRPs or potential PRPs. The Company has responded to such letters asserting that the Company has no obligation to indemnify those prior owners for any cleanup and related costs (if any) which they may incur in connection with these five sites. The Company intends to assist those prior owners by providing information that is now in the Company's possession with respect to those five sites and, if appropriate, to participate in negotiations with the government agencies and PRP groups involved. The Company has also investigated the sites to determine the existence of potential liabilities independent from the liability of those former owners, and concluded that at this time the Company is not liable for any portion of the potential cleanup of the five sites and therefore has not established a reserve.

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## Federal, State and Provincial Enforcement Actions

From time to time, the Company pays fines or penalties in regulatory proceedings relating primarily to waste treatment, storage or disposal facilities. As of September 30, 2012 and December 31, 2011, there were three and four proceedings, respectively, for which the Company reasonably believed that the sanctions could equal or exceed \$100,000. The Company believes that the fines or other penalties in these or any of the other regulatory proceedings, individually or in the aggregate, will not have a material adverse effect on its financial condition, results of operations or cash flows.

## Other Contingencies

In December 2010, the Company paid \$10.5 million to acquire a minority interest in Safety-Kleen, Inc. ("Safety-Kleen"). Subsequent to the purchase of those securities but prior to December 31, 2010, Safety-Kleen exercised its irrevocable call right for those shares and tendered payment for a total of \$10.5 million. The Company is disputing the fair value attributable to the minority interest by the privately-held company and has recorded the \$10.5 million in prepaid expenses and other current assets. The potential recovery of any additional amount depends upon several contested factors, and is considered a gain contingency and therefore has not been recorded in the Company's consolidated financial statements. Subsequent to September 30, 2012, the Company has stayed the litigation pending the completion of the Company's proposed acquisition of Safety-Kleen.

## (14) SEGMENT REPORTING

During the quarter ended March 31, 2012, the Company re-assigned certain departments among its segments to support management reporting changes. Accordingly, the Company re-allocated shared departmental costs among its segments. The Company has recast the prior year segment information to conform to the current year presentation.

The Company's operations are managed in four reportable segments: Technical Services, Field Services, Industrial Services and Oil and Gas Field Services. Performance of the segments is evaluated on several factors, of which the primary financial measure is "Adjusted EBITDA," which consists of net income plus accretion of environmental liabilities, depreciation and amortization, net interest expense, and provision for income taxes. Also excluded is other expense (income) and loss on early extinguishment of debt as these amounts are not considered part of usual business operations. Transactions between the segments are accounted for at the Company's estimate of fair value based on similar transactions with outside customers.

The operations not managed through the Company's four operating segments are recorded as "Corporate Items." Corporate Items revenues consist of two different operations for which the revenues are insignificant. Corporate Items cost of revenues represents certain central services that are not allocated to the four operating segments for internal reporting purposes. Corporate Items selling, general and administrative expenses include typical corporate items such as legal, accounting and other items of a general corporate nature that are not allocated to the Company's four operating segments.

The following table reconciles third party revenues to direct revenues for the three and nine months ended September 30, 2012 and 2011 (in thousands). Third party revenue is revenue billed to outside customers by a particular segment. Direct revenue is the revenue allocated to the segment performing the provided service. The Company analyzes results of operations based on direct revenues because the Company believes that these revenues and related expenses best reflect the manner in which operations are managed.

For the Three Months Ended September 30, 2012

| Technical | Field | Industrial | Oil and Gas | Corporate | Totals |
|-----------|-------|------------|-------------|-----------|--------|
|-----------|-------|------------|-------------|-----------|--------|

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|                            | Services  | Services | Services  | Field<br>Services | Items    |           |
|----------------------------|-----------|----------|-----------|-------------------|----------|-----------|
| Third party revenues       | \$236,605 | \$60,194 | \$149,120 | \$87,619          | \$268    | \$533,806 |
| Intersegment revenues, net | 5,501     | (2,531 ) | (4,599 )  | 2,296             | (667 )   | —         |
| Direct revenues            | \$242,106 | \$57,663 | \$144,521 | \$89,915          | \$(399 ) | \$533,806 |

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## For the Three Months Ended September 30, 2011

|                            | Technical Services | Field Services | Industrial Services | Oil and Gas Field Services | Corporate Items | Totals    |
|----------------------------|--------------------|----------------|---------------------|----------------------------|-----------------|-----------|
| Third party revenues       | \$221,424          | \$105,181      | \$123,639           | \$105,546                  | \$263           | \$556,053 |
| Intersegment revenues, net | 6,934              | (5,661 )       | (171 )              | (532 )                     | (570 )          | —         |
| Direct revenues            | \$228,358          | \$99,520       | \$123,468           | \$105,014                  | \$(307 )        | \$556,053 |

## For the Nine Months Ended September 30, 2012

|                            | Technical Services | Field Services | Industrial Services | Oil and Gas Field Services | Corporate Items | Totals      |
|----------------------------|--------------------|----------------|---------------------|----------------------------|-----------------|-------------|
| Third party revenues       | \$676,074          | \$174,557      | \$458,858           | \$318,158                  | \$1,299         | \$1,628,946 |
| Intersegment revenues, net | 22,779             | (10,309 )      | (19,970 )           | 8,962                      | (1,462 )        | —           |
| Direct revenues            | \$698,853          | \$164,248      | \$438,888           | \$327,120                  | \$(163 )        | \$1,628,946 |

## For the Nine Months Ended September 30, 2011

|                            | Technical Services | Field Services | Industrial Services | Oil and Gas Field Services | Corporate Items | Totals      |
|----------------------------|--------------------|----------------|---------------------|----------------------------|-----------------|-------------|
| Third party revenues       | \$633,187          | \$216,377      | \$351,534           | \$236,553                  | \$599           | \$1,438,250 |
| Intersegment revenues, net | 17,181             | (13,279 )      | (7,217 )            | 4,859                      | (1,544 )        | —           |
| Direct revenues            | \$650,368          | \$203,098      | \$344,317           | \$241,412                  | \$(945 )        | \$1,438,250 |

The following table presents information used by management by reported segment (in thousands). The Company does not allocate interest expense, income taxes, depreciation, amortization, accretion of environmental liabilities, other expense (income), and loss on early extinguishment of debt to its segments.

|                            | For the Three Months Ended<br>September 30, |           | For the Nine Months Ended<br>September 30, |           |
|----------------------------|---|-----------|--|-----------|
|                            | 2012  | 2011      | 2012                                       | 2011      |
| Adjusted EBITDA:           |   |           |  |           |
| Technical Services         | \$67,332                                    | \$62,531  | \$184,874                                  | \$174,033 |
| Field Services             | 5,707                                       | 19,318    | 15,599                                     | 31,527    |
| Industrial Services        | 37,860                                      | 25,933    | 107,452                                    | 77,630    |
| Oil and Gas Field Services | 14,752                                      | 25,062    | 60,961                                     | 45,748    |
| Corporate Items            | (25,124 )                                   | (29,013 ) | (78,710 )                                  | (76,289 ) |
| Total                      | \$100,527                                   | \$103,831 | \$290,176                                  | \$252,649 |

Reconciliation to Consolidated Statements of  
Income:

|  |          |          |           |           |
|--|----------|----------|-----------|-----------|
| Accretion of environmental liabilities   | \$2,488  | \$2,435  | \$7,409   | \$7,231   |
| Depreciation and amortization            | 41,300   | 34,604   | 116,794   | 87,000    |
| Income from operations                   | 56,739   | 66,792   | 165,973   | 158,418   |
| Other expense (income)                   | 91       | (164 )   | 465       | (5,931 )  |
| Loss on early extinguishment of debt     | 26,385   | —        | 26,385    | —         |
| Interest expense, net of interest income | 11,596   | 10,927   | 33,836    | 28,047    |
| Income before provision for income taxes | \$18,667 | \$56,029 | \$105,287 | \$136,302 |



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The following table presents assets by reported segment and in the aggregate (in thousands):

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Property, plant and equipment, net       |                       |                      |
| Technical Services                       | \$323,159             | \$308,118            |
| Field Services                           | 35,323                | 30,296               |
| Industrial Services                      | 301,748               | 254,469              |
| Oil and Gas Field Services               | 278,245               | 267,987              |
| Corporate Items                          | 64,939                | 43,077               |
| Total property, plant and equipment, net | \$1,003,414           | \$903,947            |
| Intangible assets:                       |                       |                      |
| Technical Services                       |                       |                      |
| Goodwill                                 | \$45,473              | \$44,410             |
| Permits and other intangibles, net       | 79,615                | 81,605               |
| Total Technical Services                 | 125,088               | 126,015              |
| Field Services                           |                       |                      |
| Goodwill                                 | 2,232                 | 2,232                |
| Permits and other intangibles, net       | 3,140                 | 1,204                |
| Total Field Services                     | 5,372                 | 3,436                |
| Industrial Services                      |                       |                      |
| Goodwill                                 | 69,870                | 45,444               |
| Permits and other intangibles, net       | 34,537                | 19,701               |
| Total Industrial Services                | 104,407               | 65,145               |
| Oil and Gas Field Services               |                       |                      |
| Goodwill                                 | 40,149                | 30,306               |
| Permits and other intangibles, net       | 34,518                | 37,134               |
| Total Oil and Gas Field Services         | 74,667                | 67,440               |
| Total                                    | \$309,534             | \$262,036            |

The following table presents the total assets by reported segment (in thousands):

|                            | September 30,<br>2012 | December 31,<br>2011 |
|----------------------------|-----------------------|----------------------|
| Technical Services         | \$619,868             | \$604,904            |
| Field Services             | 47,001                | 37,850               |
| Industrial Services        | 445,048               | 345,202              |
| Oil and Gas Field Services | 377,938               | 429,938              |
| Corporate Items            | 959,548               | 667,909              |
| Total                      | \$2,449,403           | \$2,085,803          |

The following table presents the total assets by geographical area (in thousands):

|               | September 30,<br>2012 | December 31,<br>2011 |
|---------------|-----------------------|----------------------|
| United States | \$1,427,861           | \$1,119,491          |
| Canada        | 1,021,542             | 961,936              |
| Other foreign | —                     | 4,376                |
| Total         | \$2,449,403           | \$2,085,803          |



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## (15) GUARANTOR AND NON-GUARANTOR SUBSIDIARIES FINANCIAL INFORMATION

The New Notes are and the 2016 Notes were guaranteed by substantially all of the Company's subsidiaries organized in the United States. Each guarantor for the New Notes and the 2016 Notes is a wholly-owned subsidiary of the Company and its guarantee is both full and unconditional and joint and several. The New Notes are and the 2016 Notes were not guaranteed by the Company's Canadian or other foreign subsidiaries. The following presents supplemental condensed consolidating financial information for the parent company, the guarantor subsidiaries and the non-guarantor subsidiaries, respectively.

Following is the condensed consolidating balance sheet at September 30, 2012 (in thousands):

|  | Clean<br>Harbors, Inc. | U.S. Guarantor<br>Subsidiaries | Foreign<br>Non-Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Total       |
|--|------------------------|--------------------------------|--|------------------------------|-------------|
| Assets:  |                        |                                |  |                              |             |
| Cash and cash equivalents                              | \$327,020              | \$114,602                      | \$81,992                                 | \$—                          | \$523,614   |
| Intercompany receivables                               | 328,608                | —                              | 115,876                                  | (444,484 )                   | —           |
| Other current assets                                   | 26,065                 | 342,516                        | 217,093                                  | —                            | 585,674     |
| Property, plant and equipment, net                     | —                      | 449,338                        | 554,076                                  | —                            | 1,003,414   |
| Investments in subsidiaries                            | 1,218,442              | 502,375                        | 91,751                                   | (1,812,568 )                 | —           |
| Intercompany debt receivable                           | —                      | 485,539                        | 3,701                                    | (489,240 )                   | —           |
| Other long-term assets                                 | 12,735                 | 141,232                        | 182,734                                  | —                            | 336,701     |
| Total assets   | \$1,912,870            | \$2,035,602                    | \$1,247,223                              | \$(2,746,292 )               | \$2,449,403 |
| Liabilities and Stockholders' Equity:                  |                        |                                |  |                              |             |
| Current liabilities                                    | \$11,976               | \$234,742                      | \$118,845                                | \$—                          | \$365,563   |
| Intercompany payables                                  | —                      | 444,484                        | —  | (444,484 )                   | —           |
| Closure, post-closure and<br>remedial liabilities, net | —                      | 124,481                        | 23,212                                   | —                            | 147,693     |
| Long-term obligations                                  | 800,000                | —                              | —  | —                            | 800,000     |
| Capital lease obligations, net                         | —                      | 289                            | 3,188                                    | —                            | 3,477       |
| Intercompany debt payable                              | 3,701                  | —                              | 485,539                                  | (489,240 )                   | —           |
| Other long-term liabilities                            | 90,438                 | 7,798                          | 27,679                                   | —                            | 125,915     |
| Total liabilities                                      | 906,115                | 811,794                        | 658,463                                  | (933,724 )                   | 1,442,648   |
| Stockholders' equity                                   | 1,006,755              | 1,223,808                      | 588,760                                  | (1,812,568 )                 | 1,006,755   |
| Total liabilities and<br>stockholders' equity          | \$1,912,870            | \$2,035,602                    | \$1,247,223                              | \$(2,746,292 )               | \$2,449,403 |

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Following is the condensed consolidating balance sheet at December 31, 2011 (in thousands):

|   | Clean<br>Harbors, Inc. | U.S. Guarantor<br>Subsidiaries | Foreign<br>Non-Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | Total       |
|---|------------------------|--------------------------------|--|------------------------------|-------------|
| Assets:   |                        |                                |  |                              |             |
| Cash and cash equivalents                           | \$91,581               | \$128,071                      | \$41,071                                 | \$—                          | \$260,723   |
| Intercompany receivables                            | 319,444                | —                              | 126,823                                  | (446,267 )                   | —           |
| Other current assets                                | 43,687                 | 324,607                        | 262,851                                  | —                            | 631,145     |
| Property, plant and equipment, net                  | —                      | 392,566                        | 511,381                                  | —                            | 903,947     |
| Investments in subsidiaries                         | 1,064,966              | 421,648                        | 91,654                                   | (1,578,268 )                 | —           |
| Intercompany debt receivable                        | —                      | 472,929                        | 3,701                                    | (476,630 )                   | —           |
| Other long-term assets                              | 13,228                 | 111,104                        | 165,656                                  | —                            | 289,988     |
| Total assets  | \$1,532,906            | \$1,850,925                    | \$1,203,137                              | \$(2,501,165 )               | \$2,085,803 |
| Liabilities and Stockholders' Equity:               |                        |                                |  |                              |             |
| Current liabilities                                 | \$15,612               | \$220,968                      | \$145,162                                | \$—                          | \$381,742   |
| Intercompany payables                               | —                      | 446,267                        | —  | (446,267 )                   | —           |
| Closure, post-closure and remedial liabilities, net | —                      | 133,773                        | 21,369                                   | —                            | 155,142     |
| Long-term obligations                               | 524,203                | —                              | —  | —                            | 524,203     |
| Capital lease obligations, net                      | —                      | 475                            | 5,900                                    | —                            | 6,375       |
| Intercompany debt payable                           | 3,701                  | —                              | 472,929                                  | (476,630 )                   | —           |
| Other long-term liabilities                         | 88,403                 | 7,588                          | 21,363                                   | —                            | 117,354     |
| Total liabilities                                   | 631,919                | 809,071                        | 666,723                                  | (922,897 )                   | 1,184,816   |
| Stockholders' equity                                | 900,987                | 1,041,854                      | 536,414                                  | (1,578,268 )                 | 900,987     |
| Total liabilities and stockholders' equity          | \$1,532,906            | \$1,850,925                    | \$1,203,137                              | \$(2,501,165 )               | \$2,085,803 |

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Following is the consolidating statement of income (loss) for the three months ended September 30, 2012 (in thousands):

|  | Clean Harbors, Inc. | U.S. Guarantor Subsidiaries | Foreign Non-Guarantor Subsidiaries | Consolidating Adjustments | Total       |   |
|--|---------------------|-----------------------------|------------------------------------|---------------------------|-------------|---|
| Revenues   | \$—                 | \$ 314,822                  | \$223,982                          | \$(4,998)                 | ) \$533,806 |   |
| Cost of revenues (exclusive of items shown separately below) | —                   | 218,697                     | 159,241                            | (4,998)                   | ) 372,940   |   |
| Selling, general and administrative expenses                 | 9                   | 35,810                      | 24,520                             | —                         | 60,339      |   |
| Accretion of environmental liabilities                       | —                   | 2,150                       | 338                                | —                         | 2,488       |   |
| Depreciation and amortization                                | —                   | 20,778                      | 20,522                             | —                         | 41,300      |   |
| Income from operations                                       | (9                  | ) 37,387                    | 19,361                             | —                         | 56,739      |   |
| Other expense  | —                   | (8                          | ) (83                              | ) —                       | (91         | ) |
| Loss on early extinguishment of debt                         | (26,385             | ) —                         | —                                  | —                         | (26,385     | ) |
| Interest (expense) income                                    | (11,247             | ) 180                       | (529                               | ) —                       | (11,596     | ) |
| Equity in earnings of subsidiaries                           | 50,039              | 15,869                      | —                                  | (65,908                   | ) —         |   |
| Intercompany dividend income (expense)                       | —                   | —                           | 3,439                              | (3,439                    | ) —         |   |
| Intercompany interest income (expense)                       | —                   | 10,290                      | (10,290                            | ) —                       | —           |   |
| Income before provision for income taxes                     | 12,398              | 63,718                      | 11,898                             | (69,347                   | ) 18,667    |   |
| Provision for income taxes                                   | 39                  | 3,831                       | 2,438                              | —                         | 6,308       |   |
| Net income   | 12,359              | 59,887                      | 9,460                              | (69,347                   | ) 12,359    |   |
| Other comprehensive income (loss)                            | 29,980              | 29,980                      | 13,042                             | (43,022                   | ) 29,980    |   |
| Comprehensive income (loss)                                  | \$42,339            | \$ 89,867                   | \$22,502                           | \$(112,369)               | ) \$42,339  |   |

Following is the consolidating statement of income (loss) for the three months ended September 30, 2011 (in thousands):

|  | Clean Harbors, Inc. | U.S. Guarantor Subsidiaries | Foreign Non-Guarantor Subsidiaries | Consolidating Adjustments | Total       |   |
|--|---------------------|-----------------------------|------------------------------------|---------------------------|-------------|---|
| Revenues   | \$—                 | \$ 327,093                  | \$237,589                          | \$(8,629)                 | ) \$556,053 |   |
| Cost of revenues (exclusive of items shown separately below) | —                   | 229,272                     | 165,875                            | (8,629)                   | ) 386,518   |   |
| Selling, general and administrative expenses                 | 27                  | 39,889                      | 25,788                             | —                         | 65,704      |   |
| Accretion of environmental liabilities                       | —                   | 2,120                       | 315                                | —                         | 2,435       |   |
| Depreciation and amortization                                | —                   | 16,069                      | 18,535                             | —                         | 34,604      |   |
| Income from operations                                       | (27                 | ) 39,743                    | 27,076                             | —                         | 66,792      |   |
| Other income   | —                   | 51                          | 113                                | —                         | 164         |   |
| Interest expense   | (10,739             | ) (10                       | ) (178                             | ) —                       | (10,927     | ) |
| Equity in earnings of subsidiaries                           | 52,408              | 18,548                      | —                                  | (70,956                   | ) —         |   |
| Intercompany dividend income (expense)                       | —                   | —                           | 3,491                              | (3,491                    | ) —         |   |

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|  |           |            |            |           |           |   |
|--|-----------|------------|------------|-----------|-----------|---|
| Intercompany interest income (expense)   | —         | 6,759      | (6,759     | ) —       | —         |   |
| Income before provision for income taxes | 41,642    | 65,091     | 23,743     | (74,447   | ) 56,029  |   |
| Provision for income taxes               | 4,509     | 8,335      | 6,052      | —         | 18,896    |   |
| Net income                               | 37,133    | 56,756     | 17,691     | (74,447   | ) 37,133  |   |
| Other comprehensive (loss) income        | (58,144   | ) (58,144  | ) (20,839  | ) 78,983  | (58,144   | ) |
| Comprehensive (loss) income              | \$(21,011 | ) \$(1,388 | ) \$(3,148 | ) \$4,536 | \$(21,011 | ) |

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Following is the consolidating statement of income for the nine months ended September 30, 2012 (in thousands):

|  | Clean Harbors, Inc. | U.S. Guarantor Subsidiaries | Foreign Non-Guarantor Subsidiaries | Consolidating Adjustments | Total       |
|--|---------------------|-----------------------------|------------------------------------|---------------------------|-------------|
| Revenues   | \$—                 | \$ 920,101                  | \$724,532                          | \$(15,687 )               | \$1,628,946 |
| Cost of revenues (exclusive of items shown separately below) | —                   | 630,652                     | 525,913                            | (15,687 )                 | 1,140,878   |
| Selling, general and administrative expenses                 | 27                  | 122,167                     | 75,698                             | —                         | 197,892     |
| Accretion of environmental liabilities                       | —                   | 6,430                       | 979                                | —                         | 7,409       |
| Depreciation and amortization                                | —                   | 56,568                      | 60,226                             | —                         | 116,794     |
| Income from operations                                       | (27 )               | 104,284                     | 61,716                             | —                         | 165,973     |
| Other expense  | —                   | (333 )                      | (132 )                             | —                         | (465 )      |
| Loss on early extinguishment of debt                         | (26,385 )           | —                           | —                                  | —                         | (26,385 )   |
| Interest (expense) income                                    | (32,679 )           | —                           | (1,157 )                           | —                         | (33,836 )   |
| Equity in earnings of subsidiaries                           | 124,965             | 49,236                      | —                                  | (174,201 )                | —           |
| Intercompany dividend income (expense)                       | 10,010              | —                           | 10,354                             | (20,364 )                 | —           |
| Intercompany interest income (expense)                       | —                   | 30,894                      | (30,894 )                          | —                         | —           |
| Income before provision for income taxes                     | 75,884              | 184,081                     | 39,887                             | (194,565 )                | 105,287     |
| Provision for income taxes                                   | 8,084               | 19,473                      | 9,930                              | —                         | 37,487      |
| Net income   | 67,800              | 164,608                     | 29,957                             | (194,565 )                | 67,800      |
| Other comprehensive income (loss)                            | 27,703              | 27,703                      | 11,370                             | (39,073 )                 | 27,703      |
| Comprehensive income (loss)                                  | \$95,503            | \$ 192,311                  | \$41,327                           | \$(233,638 )              | \$95,503    |

Following is the consolidating statement of income for the nine months ended September 30, 2011 (in thousands):

|  | Clean Harbors, Inc. | U.S. Guarantor Subsidiaries | Foreign Non-Guarantor Subsidiaries | Consolidating Adjustments | Total       |
|--|---------------------|-----------------------------|------------------------------------|---------------------------|-------------|
| Revenues   | \$—                 | \$ 838,654                  | \$619,615                          | \$(20,019 )               | \$1,438,250 |
| Cost of revenues (exclusive of items shown separately below) | —                   | 582,767                     | 444,101                            | (20,019 )                 | 1,006,849   |
| Selling, general and administrative expenses                 | 77                  | 114,621                     | 64,054                             | —                         | 178,752     |
| Accretion of environmental liabilities                       | —                   | 6,297                       | 934                                | —                         | 7,231       |
| Depreciation and amortization                                | —                   | 41,760                      | 45,240                             | —                         | 87,000      |
| Income from operations                                       | (77 )               | 93,209                      | 65,286                             | —                         | 158,418     |
| Other income   | —                   | 3,781                       | 2,150                              | —                         | 5,931       |
| Interest (expense) income                                    | (28,045 )           | 163                         | (165 )                             | —                         | (28,047 )   |
| Equity in earnings of subsidiaries                           | 129,273             | 50,260                      | —                                  | (179,533 )                | —           |
| Intercompany dividend income (expense)                       | —                   | —                           | 10,484                             | (10,484 )                 | —           |
|  | —                   | 24,459                      | (24,459 )                          | —                         | —           |

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|   |           |            |           |              |           |
|---|-----------|------------|-----------|--------------|-----------|
| Intercompany interest income<br>(expense)   |           |            |           |              |           |
| Income before provision for income<br>taxes | 101,151   | 171,872    | 53,296    | (190,017 )   | 136,302   |
| Provision for income taxes                  | 12,132    | 21,511     | 13,640    | —            | 47,283    |
| Net income                                  | 89,019    | 150,361    | 39,656    | (190,017 )   | 89,019    |
| Other comprehensive (loss) income           | (38,537 ) | (38,537 )  | (15,044 ) | 53,581       | (38,537 ) |
| Comprehensive income (loss)                 | \$50,482  | \$ 111,824 | \$24,612  | \$(136,436 ) | \$50,482  |

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Following is the condensed consolidating statement of cash flows for the nine months ended September 30, 2012 (in thousands):

|  | Clean<br>Harbors, Inc. | U.S. Guarantor<br>Subsidiaries | Foreign<br>Non-Guarantor<br>Subsidiaries | Total      |
|--|------------------------|--------------------------------|--|------------|
| Net cash from operating activities                         | \$ (49,918             | ) \$ 98,497                    | \$ 184,113                               | \$ 232,692 |
| Cash flows from investing activities:                      |                        |                                |  |            |
| Additions to property, plant and equipment                 | —                      | (75,664                        | ) (54,662                                | ) (130,326 |
| Proceeds from sales of fixed assets                        | —                      | 3,411                          | 779                                      | 4,190      |
| Acquisitions, net of cash acquired                         | —                      | (51,424                        | ) (41,051                                | ) (92,475  |
| Costs to obtain or renew permits                           | —                      | (625                           | ) (1,784                                 | ) (2,409   |
| Purchase of marketable securities                          | —                      | —                              | (10,517                                  | ) (10,517  |
| Other  | —                      | 603                            | 4,517                                    | 5,120      |
| Net cash from investing activities                         | —                      | (123,699                       | ) (102,718                               | ) (226,417 |
| Cash flows from financing activities:                      |                        |                                |  |            |
| Change in uncashed checks                                  | —                      | (7,771                         | ) (6,184                                 | ) (13,955  |
| Proceeds from exercise of stock options                    | 231                    | —                              | —  | 231        |
| Proceeds from employee stock purchase plan                 | 4,627                  | —                              | —  | 4,627      |
| Remittance of shares, net                                  | (1,604                 | ) —                            | —  | (1,604     |
| Excess tax benefit of stock-based compensation             | 1,786                  | —                              | —  | 1,786      |
| Deferred financing costs paid                              | (9,638                 | ) —                            | —  | (9,638     |
| Payments on capital leases                                 | —                      | (781                           | ) (4,522                                 | ) (5,303   |
| Principal payment on debt                                  | (520,000               | ) —                            | —  | (520,000   |
| Issuance of senior unsecured notes                         | 800,000                | —                              | —  | 800,000    |
| Distribution of cash earned on employee participation plan | (55                    | ) —                            | —  | (55        |
| Dividends (paid) / received                                | 10,010                 | (23,669                        | ) 13,659                                 | —          |
| Interest (payments) / received                             | —                      | 43,954                         | (43,954                                  | ) —        |
| Net cash from financing activities                         | 285,357                | 11,733                         | (41,001                                  | ) 256,089  |
| Effect of exchange rate change on cash                     | —                      | —                              | 527                                      | 527        |
| Increase in cash and cash equivalents                      | 235,439                | (13,469                        | ) 40,921                                 | 262,891    |
| Cash and cash equivalents, beginning of period             | 91,581                 | 128,071                        | 41,071                                   | 260,723    |
| Cash and cash equivalents, end of period                   | \$ 327,020             | \$ 114,602                     | \$ 81,992                                | \$ 523,614 |

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Following is the condensed consolidating statement of cash flows for the nine months ended September 30, 2011 (in thousands):

|  | Clean Harbors, Inc. | U.S. Guarantor Subsidiaries | Foreign Non-Guarantor Subsidiaries | Total      |
|--|---------------------|-----------------------------|------------------------------------|------------|
| Net cash from operating activities                         | \$ (16,908          | ) \$ 77,653                 | \$ 90,591                          | \$ 151,336 |
| Cash flows from investing activities:                      |                     |                             |                                    |            |
| Additions to property, plant and equipment                 | —                   | (75,274                     | ) (38,370                          | ) (113,644 |
| Proceeds from sale of fixed assets                         | —                   | 545                         | 5,380                              | 5,925      |
| Acquisitions, net of cash acquired                         | —                   | (50,166                     | ) (286,794                         | ) (336,960 |
| Costs to obtain or renew permits                           | —                   | (486                        | ) (1,870                           | ) (2,356   |
| Proceeds from sale of marketable securities                | —                   | —                           | 425                                | 425        |
| Proceeds from sale of long term investments                | —                   | 1,000                       | —                                  | 1,000      |
| Investment in subsidiaries                                 | (258,597            | ) 178,884                   | 79,713                             | —          |
| Net cash from investing activities                         | (258,597            | ) 54,503                    | (241,516                           | ) (445,610 |
| Cash flows from financing activities:                      |                     |                             |                                    |            |
| Change in uncashed checks                                  | —                   | (1,363                      | ) (1,217                           | ) (2,580   |
| Proceeds from exercise of stock options                    | 1,089               | —                           | —                                  | 1,089      |
| Proceeds from employee stock purchase plan                 | 2,451               | —                           | —                                  | 2,451      |
| Remittance of shares, net                                  | (1,897              | ) —                         | —                                  | (1,897     |
| Excess tax benefit of stock-based compensation             | 1,949               | —                           | —                                  | 1,949      |
| Deferred financing costs paid                              | (8,442              | ) —                         | —                                  | (8,442     |
| Payments of capital leases                                 | —                   | (532                        | ) (5,243                           | ) (5,775   |
| Distribution of cash earned on employee participation plan | —                   | —                           | (189                               | ) (189     |
| Issuance of senior secured notes, including premium        | 261,250             | —                           | —                                  | 261,250    |
| Dividends (paid) / received                                | 10,186              | (24,306                     | ) 14,120                           | —          |
| Interest (payments) / received                             | —                   | 35,088                      | (35,088                            | ) —        |
| Intercompany debt  | —                   | (120,475                    | ) 120,475                          | —          |
| Net cash from financing activities                         | 266,586             | (111,588                    | ) 92,858                           | 247,856    |
| Effect of exchange rate change on cash                     | —                   | —                           | 1,367                              | 1,367      |
| Increase (decrease) in cash and cash equivalents           | (8,919              | ) 20,568                    | (56,700                            | ) (45,051  |
| Cash and cash equivalents, beginning of period             | 100,476             | 124,582                     | 77,152                             | 302,210    |
| Cash and cash equivalents, end of period                   | \$ 91,557           | \$ 145,150                  | \$ 20,452                          | \$ 257,159 |

## (16) SUBSEQUENT EVENT

On October 26, 2012, the Company signed an agreement and plan of merger (the "Merger Agreement") which provides that, subject to the terms and conditions contained in the Merger Agreement, the Company will acquire 100% of Safety-Kleen, a Delaware corporation headquartered in Richardson, Texas. Safety-Kleen is the largest re-refiner and recycler of used oil in North America and a leading provider of parts cleaning and environmental services. Safety-Kleen services commercial and industrial customers in the U.S., Canada and Puerto Rico. The proposed addition of Safety-Kleen aligns with the Company's acquisition strategy of increasing density in its existing markets and establishing leadership positions in new markets.

Under the terms of the Merger Agreement, the Company will pay to Safety-Kleen shareholders cash consideration in an amount equal to \$1.25 billion plus the amount of cash and cash equivalents held by Safety-Kleen on the closing date less the amount of debt held by Safety-Kleen on the closing date, plus or minus, as applicable, the amount by which Safety-Kleen's working capital (excluding cash) on the closing date exceeds or is less than \$50 million.

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The Merger Agreement is not subject to a financing contingency. The Company has received a backup financing commitment from Goldman Sachs Bank USA, but is considering other financing options, which may include a combination of existing cash, debt and equity. The acquisition is subject to approval by regulators and the Safety-Kleen shareholders, as well as other customary closing conditions, and is expected to be completed by the end of 2012. The Merger Agreement is subject to termination by either the Company or Safety-Kleen under certain circumstances.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

In addition to historical information, this Quarterly Report on 10-Q contains forward-looking statements, which are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans to," "estimates," "projects," or similar expressions. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause such a difference include, but are not limited to, those discussed under Item 1A, "Risk Factors," in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 29, 2012, under Item 1A, "Risk Factors," included in Part II—Other Information in this report, and in other documents we file from time to time with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date hereof. We undertake no obligation to revise or publicly release the results of any revision to these forward-looking statements.

General

We are a leading provider of environmental, energy and industrial services throughout North America. We serve over 60,000 customers, including a majority of Fortune 500 companies, thousands of smaller private entities and numerous federal, state, provincial and local governmental agencies. We have more than 200 locations, including over 50 waste management facilities, throughout North America in 38 U.S. states, seven Canadian provinces, Mexico and Puerto Rico.

During the three months ended March 31, 2012, we re-assigned certain departments among the segments to support management reporting changes. Accordingly, we re-allocated shared departmental costs among our segments. We have recast the prior year segment information to conform to the current year presentation.

We report our business in four operating segments, consisting of:

Technical Services — provide a broad range of hazardous material management services including the packaging, collection, transportation, treatment and disposal of hazardous and non-hazardous waste at Company owned incineration, landfill, wastewater, and other treatment facilities.

Field Services — provide a wide variety of environmental cleanup services on customer sites or other locations on a scheduled or emergency response basis including tank cleaning, decontamination, remediation, and spill cleanup.

Industrial Services — provides industrial and specialty services, such as high-pressure and chemical cleaning, catalyst handling, decoking, material processing, surface rentals and industrial lodging services to refineries, chemical plants, oil sands facilities, pulp and paper mills, and other industrial facilities.

Oil and Gas Field Services — provides fluid handling, fluid hauling, down hole servicing, exploration, mapping and directional boring services to the energy sector serving oil and gas exploration, production, and power generation.

Technical Services and Field Services are included as part of Clean Harbors Environmental Services, and Industrial Services and Oil and Gas Field Services are included as part of Clean Harbors Energy and Industrial Services.

Acquisitions

The Company acquired during the second quarter of 2012 all of the outstanding stock of a privately owned Canadian company which provides workforce accommodations, camp catering and fresh food services to the remote industries of natural resources and during the third quarter of 2012 certain assets of a privately owned U.S. company that is

engaged in the business of materials handling services that includes a variety of support equipment to provide customers with a sole source for any dredging and dewatering project. The combined purchase price for these acquisitions were approximately \$83.7 million, including the assumption and payment of debt of \$7.7 million, and post-closing adjustments of \$3.9 million based upon the assumed target amounts of working capital.

Additionally, on October 26, 2012, the Company signed the Merger Agreement which provides that, subject to the terms and conditions contained in the Merger Agreement, the Company will acquire 100% of Safety-Kleen, Inc. ("Safety-Kleen"), a

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Delaware corporation headquartered in Richardson, Texas. Safety-Kleen is the largest re-refiner and recycler of used oil in North America and a leading provider of parts cleaning and environmental services. Safety-Kleen services commercial and industrial customers in the U.S., Canada and Puerto Rico. The proposed addition of Safety-Kleen aligns with the Company's acquisition strategy of increasing density in its existing markets and establishing leadership positions in new markets.

Under the terms of the Merger Agreement, the Company will pay to Safety-Kleen shareholders cash consideration in an amount equal to \$1.25 billion plus the amount of cash and cash equivalents held by Safety-Kleen on the closing date less the amount of debt held by Safety-Kleen on the closing date, plus or minus, as applicable, the amount by which Safety-Kleen's working capital (excluding cash) on the closing date exceeds or is less than \$50 million.

The Merger Agreement is not subject to a financing contingency. The Company has received a backup financing commitment from Goldman Sachs Bank USA, but is considering other financing options, which may include a combination of existing cash, debt and equity. The acquisition is subject to approval by regulators and the Safety-Kleen shareholders, as well as other customary closing conditions, and is expected to be completed by the end of 2012. The Merger Agreement is subject to termination by either the Company or Safety-Kleen under certain circumstances.

Summary of Operations

During the three months ended September 30, 2012, our revenues were \$533.8 million, compared with \$556.1 million during the three months ended September 30, 2011. Although our Technical Services and Industrial Services segments experienced revenue growth during the three months ended September 30, 2012, the year-over-year revenue decrease was driven primarily due to decreases in the level of emergency response work within our Field Service segment as well as decreases in our Oil and Gas Field Service segment.

Our Technical Services revenues accounted for 45% of our total revenues for the three months ended September 30, 2012. The year-over-year increase in revenues of 6% was primarily due to increases in volumes being processed through our incinerators, landfills, treatment, storage and disposal facilities, and wastewater treatment plants. The utilization rate at our incinerators was 91.3% for the three months ended September 30, 2012, compared with 89.0% in the comparable period of 2011, and an increase in our landfill volumes.

Our Field Services revenues accounted for 11% of our total revenues for the three months ended September 30, 2012. The year-over-year decrease in revenue of 42% resulted primarily from a decreased level of emergency response work during the three months ended September 30, 2012. During the three months ended September 30, 2011, Field Services performed emergency response work to the Yellowstone River oil spill in Montana which accounted for \$41.5 million of our third party revenues.

Our Industrial Services revenues accounted for 27% of our total revenues for the three months ended September 30, 2012. The year-over-year increase in revenue of 17% was primarily due to an increase in our lodging business, particularly our fixed lodging locations, growth in the oil sands region of Canada an increase in a broad array of our specialty services and a higher level of turnaround work year-over-year.

Our Oil and Gas Field Services revenues accounted for 17% of our total revenues for the three months ended September 30, 2012. The year-over-year decrease of 14% was primarily due to a reduction in fluids handling and surface rental activity, decreased exploration activities and a reduction in the energy services business.

Our cost of revenues decreased from \$386.5 million during the three months ended September 30, 2011 to \$372.9 million during the three months ended September 30, 2012. Our cost of revenues decreased primarily due to the lack of emergency response work in 2012. Our gross profit margin was 30.1% for the three months ended September 30, 2012, compared to 30.5% in the same period last year. The year-over-year decrease in gross margin was primarily due to decreased gross margin in our Oil and Gas Field Services segment.

During the three months ended September 30, 2012, our effective tax rate was 33.8%, compared with 33.7% for the same period last year.

#### Environmental Liabilities

We have accrued environmental liabilities as of September 30, 2012, of approximately \$167.2 million, substantially all of which we assumed as part of acquisitions. We anticipate such liabilities will be payable over many years and that cash flows generated from operations will be sufficient to fund the payment of such liabilities when required. However, events not now anticipated (such as future changes in environmental laws and regulations) could require that such payments be made earlier or in

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greater amounts than currently anticipated.

We realized a net benefit in the nine months ended September 30, 2012 of \$3.6 million related to changes in our environmental liability estimates. Changes in environmental liability estimates include changes in landfill retirement liability estimates, which are recorded in cost of revenues, and changes in non-landfill retirement and remedial liability estimates, which are recorded in selling, general and administrative costs. During the nine months ended September 30, 2012, a charge of approximately \$0.5 million was recorded in cost of revenues and a benefit of approximately \$4.1 million was recorded in selling, general and administrative expenses. See further detail discussed in Note 7, "Closure and Post-Closure Liabilities," and Note 8, "Remedial Liabilities," to our consolidated financial statements included in Item 1 of this report.

## Results of Operations

The following table sets forth for the periods indicated certain operating data associated with our results of operations. This table and subsequent discussions should be read in conjunction with Item 6, "Selected Financial Data," and Item 8, "Financial Statements and Supplementary Data," of our Annual Report on Form 10-K for the year ended December 31, 2011, and Item 1, "Financial Statements," in this report.

|  | Percentage of Total Revenues                        |         |  |         |   |
|--|---|---------|--|---------|---|
|  | For the Three Months Ended<br>September 30,<br>2012 |         | For the Nine Months Ended<br>September 30,<br>2011 |         |   |
|  |   |         |  |         |   |
| Revenues   | 100.0   | % 100.0 | % 100.0  | % 100.0 | % |
| Cost of revenues (exclusive of items shown separately below) | 69.9  | 69.5    | 70.0   | 70.0    |   |
| Selling, general and administrative expenses                 | 11.3  | 11.8    | 12.1   | 12.4    |   |
| Accretion of environmental liabilities                       | 0.5   | 0.4     | 0.5  | 0.5     |   |
| Depreciation and amortization                                | 7.7   | 6.2     | 7.2  | 6.0     |   |
| Income from operations                                       | 10.6  | 12.1    | 10.2   | 11.1    |   |
| Other (expense) income                                       | —   | —       | —  | 0.4     |   |
| Loss on early extinguishment of debt                         | (4.9  | ) —     | (1.6   | ) —     |   |
| Interest expense, net of interest income                     | (2.2  | ) (2.0  | ) (2.1   | ) (2.0  | ) |
| Income before provision for income taxes                     | 3.5   | 10.1    | 6.5  | 9.5     |   |
| Provision for income taxes                                   | 1.2   | 3.4     | 2.3  | 3.3     |   |
| Net Income   | 2.3   | % 6.7   | % 4.2  | % 6.2   | % |

## Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA")

We define Adjusted EBITDA (a measure not defined under generally accepted accounting principles) as net income plus accretion of environmental liabilities, depreciation and amortization, net interest expense and provision for income taxes, less other income and income from discontinued operations, net of tax. Our management considers Adjusted EBITDA to be a measurement of performance which provides useful information to both management and investors. Adjusted EBITDA should not be considered an alternative to net income or other measurements under generally accepted accounting principles in the United States ("GAAP"). Because Adjusted EBITDA is not calculated identically by all companies, our measurements of Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies.

We use Adjusted EBITDA to enhance our understanding of our core operating performance, which represents our views concerning our performance in the ordinary, ongoing and customary course of our operations. We historically

have found it helpful, and believe that investors have found it helpful, to consider an operating measure that excludes expenses such as debt extinguishment and related costs relating to transactions not reflective of our core operations.

The information about our core operating performance provided by this financial measure is used by our management for a variety of purposes. We regularly communicate Adjusted EBITDA results to our board of directors and discuss with the board our interpretation of such results. We also compare our Adjusted EBITDA performance against internal targets as a key factor in determining cash bonus compensation for executives and other employees, largely because we believe that this measure is indicative of how the fundamental business is performing and is being managed.

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We also provide information relating to our Adjusted EBITDA so that analysts, investors and other interested persons have the same data that we use to assess our core operating performance. We believe that Adjusted EBITDA should be viewed only as a supplement to the GAAP financial information. We also believe, however, that providing this information in addition to, and together with, GAAP financial information permits the foregoing persons to obtain a better understanding of our core operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance on a standalone and a comparative basis.

The following is a reconciliation of net income to Adjusted EBITDA (in thousands):

|  | For the Three Months Ended |           | For the Nine Months Ended |           |
|--|----------------------------|-----------|---------------------------|-----------|
|  | September 30,              |           | September 30,             |           |
|  | 2012                       | 2011      | 2012                      | 2011      |
| Net income                             | \$12,359                   | \$37,133  | \$67,800                  | \$89,019  |
| Accretion of environmental liabilities | 2,488                      | 2,435     | 7,409                     | 7,231     |
| Depreciation and amortization          | 41,300                     | 34,604    | 116,794                   | 87,000    |
| Other expense (income)                 | 91                         | (164)     | ) 465                     | (5,931)   |
| Loss on early extinguishment of debt   | 26,385                     | —         | 26,385                    | —         |
| Interest expense, net                  | 11,596                     | 10,927    | 33,836                    | 28,047    |
| Provision for income taxes             | 6,308                      | 18,896    | 37,487                    | 47,283    |
| Adjusted EBITDA                        | \$100,527                  | \$103,831 | \$290,176                 | \$252,649 |

The following reconciles Adjusted EBITDA to cash from operations (in thousands):

|  | For the Nine Months Ended |            |
|--|---------------------------|------------|
|  | September 30,             |            |
|  | 2012                      | 2011       |
| Adjusted EBITDA  | \$290,176                 | \$252,649  |
| Interest expense, net                                      | (33,836)                  | ) (28,047) |
| Provision for income taxes                                 | (37,487)                  | ) (47,283) |
| Allowance for doubtful accounts                            | 809                       | 623        |
| Amortization of deferred financing costs and debt discount | 1,173                     | 1,230      |
| Change in environmental liability estimates                | (3,553)                   | ) (2,467)  |
| Deferred income taxes                                      | (494)                     | ) (197)    |
| Stock-based compensation                                   | 5,235                     | 5,329      |
| Excess tax benefit of stock-based compensation             | (1,786)                   | ) (1,949)  |
| Income tax benefits related to stock option exercises      | 1,776                     | 1,949      |
| Eminent domain compensation                                | —                         | 3,354      |
| Prepayment penalty on early extinguishment of debt         | (21,044)                  | ) —        |
| Environmental expenditures                                 | (7,833)                   | ) (8,551)  |
| Changes in assets and liabilities, net of acquisitions:    |                           |            |
| Accounts receivable  | 59,881                    | (32,670)   |
| Other current assets                                       | 5,130                     | (14,113)   |
| Accounts payable   | (18,969)                  | ) 30,241   |
| Other current and long-term liabilities                    | (6,486)                   | ) (8,762)  |
| Net cash from operating activities                         | \$232,692                 | \$151,336  |

## Segment data

Performance of our segments is evaluated on several factors of which the primary financial measure is Adjusted EBITDA. The following tables set forth certain operating data associated with our results of operations and

summarizes Adjusted EBITDA contribution by operating segment for the three months ended September 30, 2012 and 2011 (in thousands). We consider the Adjusted EBITDA contribution from each operating segment to include revenue attributable to each segment less

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operating expenses, which include cost of revenues and selling, general and administrative expenses. Revenue attributable to each segment is generally external or direct revenue from third party customers. Certain income or expenses of a non-recurring or unusual nature are not included in the operating segment Adjusted EBITDA contribution. Amounts presented have been recast to reflect the changes made to our segment presentation as a result of the changes made in the first quarter of 2012 in how we manage our business. This table and subsequent discussions should be read in conjunction with Item 6, "Selected Financial Data" and Item 8, "Financial Statements and Supplementary Data" included in our Annual Report on Form 10-K for the year ended December 31, 2011, Item 8, "Financial Statements and Supplementary Data" and in particular Note 14, "Segment Reporting," included in our Current Report on Form 8-K filed on July 16, 2012 and Item 1, "Unaudited Financial Statements" and in particular Note 14, "Segment Reporting," in this report.

Three months ended September 30, 2012 versus the three months ended September 30, 2011

|   | Summary of Operations (in thousands)     |           |          |        |   |
|---|--|-----------|----------|--------|---|
|   | For the Three Months Ended September 30, |           |          |        |   |
|   | 2012                                     | 2011      | \$       | %      |   |
|   |  |           | Change   | Change |   |
| Direct Revenues:  |  |           |          |        |   |
| Technical Services  | \$242,106                                | \$228,358 | \$13,748 | 6.0    | % |
| Field Services  | 57,663                                   | 99,520    | (41,857) | (42.1) | ) |
| Industrial Services   | 144,521                                  | 123,468   | 21,053   | 17.1   |   |
| Oil and Gas Field Services                                  | 89,915                                   | 105,014   | (15,099) | (14.4) | ) |
| Corporate Items   | (399)                                    | (307)     | (92)     | 30.0   | ) |
| Total   | 533,806                                  | 556,053   | (22,247) | (4.0)  | ) |
| Cost of Revenues (exclusive of items shown separately) (1): |  |           |          |        |   |
| Technical Services  | 158,508                                  | 147,282   | 11,226   | 7.6    |   |
| Field Services  | 46,158                                   | 74,248    | (28,090) | (37.8) | ) |
| Industrial Services   | 98,760                                   | 89,410    | 9,350    | 10.5   |   |
| Oil and Gas Field Services                                  | 67,888                                   | 72,204    | (4,316)  | (6.0)  | ) |
| Corporate Items   | 1,626                                    | 3,374     | (1,748)  | (51.8) | ) |
| Total   | 372,940                                  | 386,518   | (13,578) | (3.5)  | ) |
| Selling, General & Administrative Expenses:                 |  |           |          |        |   |
| Technical Services  | 16,266                                   | 18,545    | (2,279)  | (12.3) | ) |
| Field Services  | 5,798                                    | 5,954     | (156)    | (2.6)  | ) |
| Industrial Services   | 7,901                                    | 8,125     | (224)    | (2.8)  | ) |
| Oil and Gas Field Services                                  | 7,275                                    | 7,748     | (473)    | (6.1)  | ) |
| Corporate Items   | 23,099                                   | 25,332    | (2,233)  | (8.8)  | ) |
| Total   | 60,339                                   | 65,704    | (5,365)  | (8.2)  | ) |
| Adjusted EBITDA:  |  |           |          |        |   |
| Technical Services  | 67,332                                   | 62,531    | 4,801    | 7.7    |   |
| Field Services  | 5,707                                    | 19,318    | (13,611) | (70.5) | ) |
| Industrial Services   | 37,860                                   | 25,933    | 11,927   | 46.0   |   |
| Oil and Gas Field Services                                  | 14,752                                   | 25,062    | (10,310) | (41.1) | ) |

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|                 |           |   |           |   |          |       |        |
|-----------------|-----------|---|-----------|---|----------|-------|--------|
| Corporate Items | (25,124   | ) | (29,013   | ) | 3,889    | (13.4 | )      |
| Total           | \$100,527 |   | \$103,831 |   | \$(3,304 | )     | (3.2)% |

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(1) Items shown separately consist of (i) accretion of environmental liabilities and (ii) depreciation and amortization.

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### Revenues

Technical Services revenues increased 6.0%, or \$13.7 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to increases in volumes being processed through our incinerators, landfills, treatment, storage and disposal facilities, and waste water treatment plants. The utilization rate at our incinerators was 91.3% for the three months ended September 30, 2012, compared with 89.0% in the comparable period of 2011, and our landfill volumes increased due to several large scale projects and Bakken Oil Fields related activity.

Field Services revenues decreased 42.1%, or \$41.9 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to the decreased level of emergency response work. During the three months ended September 30, 2011, Field Services performed emergency response work to the Yellowstone River oil spill in Montana which accounted for \$41.5 million of our third party revenues.

Industrial Services revenues increased 17.1%, or \$21.1 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to an increase in our lodging business, particularly our fixed lodging locations (\$11.9 million), growth in the oil sands region of Canada, an increase in a broad array of our specialty services, and a higher level of turnaround work year-over-year. These increases resulted partially from revenues associated with our acquisitions in 2012 and 2011, including Peak in June 2011.

Oil and Gas Field Services revenues decreased 14.4%, or \$15.1 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to a reduction in fluids handling and surface rentals activity related to the acquisition of Peak in June 2011 (\$7.9 million), decreased exploration activities (\$5.9 million), and a reduction in the energy services business (\$4.6 million). During the three months ended June 30, 2012, we began repositioning some of our solids control assets and rental equipment as a result of the shift earlier this year by many energy producers away from some dry gas wells toward liquid gas and oil plays.

There are many factors which have impacted, and continue to impact, our revenues. These factors include, but are not limited to: the level of emergency response projects, the general conditions of the oil and gas industries, competitive industry pricing, and the effects of fuel prices on our fuel recovery fees.

### Cost of Revenues

Technical Services cost of revenues increased 7.6%, or \$11.2 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to increases in outside transportation (\$3.3 million), materials for reclaim (\$3.2 million), salary and labor expenses (\$2.0 million), outside disposal and rail costs (\$1.1 million).

Field Services cost of revenues decreased 37.8%, or \$28.1 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to decreases in the level of emergency response work including the Yellowstone River oil spill in Montana during the three months ended September 30, 2011 (\$28.1 million).

Industrial Services cost of revenues increased 10.5%, or \$9.4 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to increased salary and labor expenses associated with acquisitions during 2012 and 2011.

Oil and Gas Field Services cost of revenues decreased 6.0%, or \$4.3 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to costs related to a reduction in fluids handling and surface rentals activity, decreased exploration activities and a reduction in the energy services business.

We believe that our ability to manage operating costs is important in our ability to remain price competitive. We continue to upgrade the quality and efficiency of our waste treatment services through the development of new technology, continued modifications and upgrades at our facilities and implementation of strategic sourcing initiatives. We plan to continue to focus on achieving cost savings relating to purchased goods and services through a strategic sourcing initiative. No assurance can be given that our efforts to reduce future operating expenses will be successful.

#### Selling, General and Administrative Expenses

Technical Services selling, general and administrative expenses decreased 12.3%, or \$2.3 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to decreased incentive compensation and environmental changes in estimate.

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Field Services selling, general and administrative expenses decreased 2.6%, or \$0.2 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to decreased incentive compensation.

Industrial Services selling, general and administrative expenses decreased 2.8%, or \$0.2 million, in the three months ended September 30, 2012 from the comparable period in 2011 primarily due to decreased incentive compensation.

Oil and Gas Field Services selling, general and administrative expenses decreased 6.1% or \$0.5 million for the three months ended September 30, 2012, from the comparable period in 2011. The decreased was primarily due to decreases in incentive compensation.

Corporate Items selling, general and administrative expenses decreased 8.8%, or \$2.2 million, for the three months ended September 30, 2012, as compared to the same period in 2011 primarily to decreases in incentive compensation (\$2.7 million).

## Depreciation and Amortization

|                                     | Three Months Ended September 30,<br>(in thousands) |          |
|-------------------------------------|--|----------|
|                                     | 2012   | 2011     |
| Depreciation of fixed assets        | \$31,636   | \$28,456 |
| Landfill and other amortization     | 9,664  | 6,148    |
| Total depreciation and amortization | \$41,300   | \$34,604 |

Depreciation and amortization increased 19.4%, or \$6.7 million, in the third quarter of 2012 compared to the same period in 2011. Depreciation of fixed assets increased primarily due to acquisitions and other increased capital expenditures in recent periods. Landfill and other amortization increased primarily due to the increase in volumes at our landfill facilities and increase in other intangibles resulting from recent acquisitions.

## Interest Expense, Net

|                       | Three Months Ended September 30,<br>(in thousands) |          |
|-----------------------|--|----------|
|                       | 2012   | 2011     |
| Interest expense      | \$11,817   | \$11,080 |
| Interest income       | (221)  | ) (153)  |
| Interest expense, net | \$11,596   | \$10,927 |

Interest expense, net increased \$0.7 million in the third quarter of 2012 compared to the same period in 2011. The increase in interest expense was primarily due to the issuance of \$800.0 million 5.25% senior unsecured notes offset by the redemption and repurchase of \$520.0 million 7.625% senior secured notes in July 2012. The result of the transactions resulted in an additional amount of notes at a more favorable coupon rate.



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Nine months ended September 30, 2012 versus the Nine months ended September 30, 2011

|   | Summary of Operations (in thousands)    |           |          |        |   |
|---|---|-----------|----------|--------|---|
|   | For the Nine Months Ended September 30, |           |          |        |   |
|   | 2012                                    | 2011      | \$       | %      |   |
|   |   |           | Change   | Change |   |
| Direct Revenues:  |   |           |          |        |   |
| Technical Services  | \$698,853                               | \$650,368 | \$48,485 | 7.5    | % |
| Field Services  | 164,248                                 | 203,098   | (38,850) | (19.1) | ) |
| Industrial Services   | 438,888                                 | 344,317   | 94,571   | 27.5   |   |
| Oil and Gas Field Services                                  | 327,120                                 | 241,412   | 85,708   | 35.5   |   |
| Corporate Items   | (163)                                   | (945)     | 782      | (82.8) | ) |
| Total   | 1,628,946                               | 1,438,250 | 190,696  | 13.3   |   |
| Cost of Revenues (exclusive of items shown separately) (1): |   |           |          |        |   |
| Technical Services  | 457,242                                 | 422,435   | 34,807   | 8.2    |   |
| Field Services  | 128,847                                 | 153,638   | (24,791) | (16.1) | ) |
| Industrial Services   | 307,226                                 | 243,830   | 63,396   | 26.0   |   |
| Oil and Gas Field Services                                  | 240,947                                 | 178,194   | 62,753   | 35.2   |   |
| Corporate Items   | 6,616                                   | 8,752     | (2,136)  | (24.4) | ) |
| Total   | 1,140,878                               | 1,006,849 | 134,029  | 13.3   |   |
| Selling, General & Administrative Expenses:                 |   |           |          |        |   |
| Technical Services  | 56,737                                  | 53,900    | 2,837    | 5.3    |   |
| Field Services  | 19,802                                  | 17,933    | 1,869    | 10.4   |   |
| Industrial Services   | 24,210                                  | 22,857    | 1,353    | 5.9    |   |
| Oil and Gas Field Services                                  | 25,212                                  | 17,470    | 7,742    | 44.3   |   |
| Corporate Items   | 71,931                                  | 66,592    | 5,339    | 8.0    |   |
| Total   | 197,892                                 | 178,752   | 19,140   | 10.7   |   |
| Adjusted EBITDA:  |   |           |          |        |   |
| Technical Services  | 184,874                                 | 174,033   | 10,841   | 6.2    |   |
| Field Services  | 15,599                                  | 31,527    | (15,928) | (50.5) | ) |
| Industrial Services   | 107,452                                 | 77,630    | 29,822   | 38.4   |   |
| Oil and Gas Field Services                                  | 60,961                                  | 45,748    | 15,213   | 33.3   |   |
| Corporate Items   | (78,710)                                | (76,289)  | (2,421)  | 3.2    | ) |
| Total   | \$290,176                               | \$252,649 | \$37,527 | 14.9   | % |

(1) Items shown separately consist of (i) accretion of environmental liabilities and (ii) depreciation and amortization.

## Revenues

Technical Services revenues increased 7.5%, or \$48.5 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to an increase in volumes being processed through our incinerators, landfills,

treatment, storage and disposal facilities, and waste water treatment plants.

Field Services revenues decreased 19.1%, or \$38.9 million, in the nine months ended September 30, 2012 from the

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comparable period in 2011. Field Services performed emergency response work related to the Yellowstone River oil spill in Montana during the nine months ended September 30, 2011 which accounted for \$41.5 million of our third party revenues.

Industrial Services revenues increased 27.5%, or \$94.6 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to an increase in our lodging business (\$78.1 million), growth in the oil sands region of Canada, and an increase in a broad array of our specialty services. These increases resulted partially from revenues associated with our acquisitions in 2012 and 2011, including Peak in June 2011.

Oil and Gas Field Services revenues increased 35.5%, or \$85.7 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to fluids handling and surface rentals activity related to the acquisition of Peak in June 2011 (\$41.3 million) and increased exploration activities partially from revenues associated with an acquisition in July 2011(\$43.1 million), offset partially by a reduction in the energy services business (\$9.4 million).

There are many factors which have impacted, and continue to impact, our revenues. These factors include, but are not limited to: the level of emergency response projects, the general conditions of the oil and gas industries, competitive industry pricing, and the effects of fuel prices on our fuel recovery fees.

Cost of Revenues

Technical Services cost of revenues increased 8.2%, or \$34.8 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to increases in salary and labor expenses (\$8.3 million), materials for reclaim costs (\$6.0 million), outside disposal and rail costs (\$5.8 million), chemicals and consumables expenses (\$3.1), subcontractor fees (\$1.8 million), vehicle and equipment repair costs (\$1.5 million), changes in environmental estimate (\$1.4 million) and outside transportation costs (\$1.3 million), offset partially by a decrease in foreign exchange costs (\$1.5 million).

Field Services cost of revenues decreased 16.1%, or \$24.8 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to decreased emergency response work. During the three months ended September 30, 2011 Field Services performed emergency response work to the Yellowstone River oil spill in Montana.

Industrial Services cost of revenues increased 26.0%, or \$63.4 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to increased salary and labor expenses (\$31.5 million), material and supplies expenses (\$21.0 million), catering costs associated with the increased lodging services revenues (\$4.8 million) and equipment rental fees (\$4.8 million). These increases resulted partially from costs associated with recent acquisitions in 2012 and 2011, including Peak in June 2011.

Oil and Gas Field Services cost of revenues increased 35.2%, or \$62.8 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to salary and labor expenses (\$29.9 million), subcontractor fees (\$8.5 million), travel costs (\$5.0 million), vehicle expenses (\$3.9 million), rent expense (\$3.8 million), equipment repair expenses (\$3.5 million) and equipment rental fees (\$2.9 million), offset partially by decreases in foreign exchange costs (\$3.7 million). These net increases resulted partially from costs associated with acquisitions in 2011.

We believe that our ability to manage operating costs is important in our ability to remain price competitive. We continue to upgrade the quality and efficiency of our waste treatment services through the development of new technology and continued modifications and upgrades at our facilities, and implementation of strategic sourcing

initiatives. We plan to continue to focus on achieving cost savings relating to purchased goods and services through a strategic sourcing initiative. No assurance can be given that our efforts to reduce future operating expenses will be successful.

#### Selling, General and Administrative Expenses

Technical Services selling, general and administrative expenses increased 5.3%, or \$2.8 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to increased salaries expense offset partially by environmental changes in estimate.

Field Services selling, general and administrative expenses increased 10.4%, or \$1.9 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to increased salaries expense.

Industrial Services selling, general and administrative expenses increased 5.9%, or \$1.4 million, in the nine months ended September 30, 2012 from the comparable period in 2011 primarily due to the 2012 acquisitions resulting in increased salaries expense.

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Oil and Gas Field Services selling, general and administrative expenses increased 44.3%, or \$7.7 million, for the nine months ended September 30, 2012, from the comparable period in 2011. The increase was primarily due to the 2011 acquisitions resulting in increases in salaries, commissions and bonus expense, and travel expense.

Corporate Items selling, general and administrative expenses increased 8.0%, or \$5.3 million, for the nine months ended September 30, 2012, as compared to the same period in 2011 primarily due to increases in salaries (\$3.8 million), travel costs related primarily to a national sales meeting held in April (\$1.8 million), employee benefits (\$1.5 million) and a year-over-year benefit in environmental changes in estimate (\$0.7 million), offset by decreased incentive compensation (\$2.9 million).

## Depreciation and Amortization

|                                     | Nine Months Ended September 30,<br>(in thousands) |          |
|-------------------------------------|---|----------|
|                                     | 2012  | 2011     |
| Depreciation of fixed assets        | \$92,346  | \$70,410 |
| Landfill and other amortization     | 24,448  | 16,590   |
| Total depreciation and amortization | \$116,794   | \$87,000 |

Depreciation and amortization increased 34.2%, or \$29.8 million, in the first nine months of 2012 compared to the same period in 2011. Depreciation of fixed assets increased primarily due to acquisitions and other increased capital expenditures in recent periods. Landfill and other amortization increased primarily due to the increased volumes at our landfill facilities and increase in other intangibles resulting from recent acquisitions.

## Interest Expense, Net

|                       | Nine Months Ended September 30,<br>(in thousands) |          |
|-----------------------|---|----------|
|                       | 2012  | 2011     |
| Interest expense      | \$34,459  | \$28,747 |
| Interest income       | (623  | ) (700   |
| Interest expense, net | \$33,836  | \$28,047 |

Interest expense, net increased \$5.8 million in the first nine months of 2012 compared to the same period in 2011. The increase in interest expense was primarily due to the issuance of \$800.0 million senior unsecured notes offset by the redemption and repurchase of \$520.0 million senior secured notes in July 2012. Although interest expense increased, the result of the transactions resulted in an additional amount of notes at a more favorable coupon rate.

## Loss on Early Extinguishment of Debt

During the third quarter of 2012, we recorded a \$26.4 million loss on early extinguishment of debt in connection with a redemption and repurchase of our \$520.0 million previously outstanding senior secured notes. This loss consisted of \$21.1 million of purchase, consent and redemption fees and non-cash expenses of \$5.3 million, of which \$8.8 million related to unamortized financing costs offset partially by \$3.5 million of unamortized net premium.

## Income Taxes

Our effective tax rate for the three and nine months ended September 30, 2012 was 33.8% and 35.6%, compared to 33.7% and 34.7% for the same periods in 2011. The increase in the effective tax rate for the nine months ended September 30, 2012 was primarily attributable to the recording of the investment tax credit for the solar energy project and a partial release of a valuation allowance associated with the Company's foreign tax credit both recorded in 2011.

Income tax expense for the three months ended September 30, 2012 decreased \$12.6 million to \$6.3 million from \$18.9 million for the comparable period in 2011. Income tax expense for the nine months ended September 30, 2012 decreased \$9.8 million to \$37.5 million from \$47.3 million for the comparable period in 2011. The decreased tax expense for the three and nine months ended September 30, 2012 was primarily attributable to our \$26.4 million loss on early extinguishment of debt related to our redemption and repurchase of \$520.0 million senior secured notes in July 2012.

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A valuation allowance is required to be established when, based on an evaluation of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. At September 30, 2012 and December 31, 2011, we had a remaining valuation allowance of \$12.0 million and \$11.5 million, respectively. The allowance as of September 30, 2012 consisted of \$10.2 million of foreign tax credits, \$1.3 million of state and federal net operating loss carryforwards and \$0.5 million of foreign net operating loss carryforwards. The allowance as of December 31, 2011 consisted of \$10.2 million of foreign tax credits, \$1.1 million of state net operating loss carryforwards and \$0.2 million of foreign net operating loss carryforwards.

Management's policy is to recognize interest and penalties related to income tax matters as a component of income tax expense. The liability for unrecognized tax benefits and related reserves as of September 30, 2012 and December 31, 2011, included accrued interest and penalties of \$28.8 million and \$26.8 million, respectively. Tax expense for each of the three months ended September 30, 2012 and 2011 included interest and penalties of \$0.7 million and \$0.9 million, respectively.

The Company believes that it is reasonably possible that total unrecognized tax benefits and related reserves will decrease by approximately \$63.8 million within the next twelve months as a result of the lapse of the statute of limitations. The \$63.8 million (which includes interest and penalties of \$28.6 million) is primarily related to a historical Canadian debt restructuring transaction and, if realized, will be recorded in earnings and therefore will impact the effective income tax rate.

## Liquidity and Capital Resources

### Cash and Cash Equivalents

During the nine months ended September 30, 2012, cash and cash equivalents increased \$262.9 million primarily related to cash flow from operations, issuance of \$800.0 million of senior unsecured notes, partially offset by the redemption and repurchase of the \$520.0 million senior secured notes and acquisition payments.

We intend to use our existing cash and cash equivalents, marketable securities and cash flow from operations to provide for our working capital needs, to fund capital expenditures and for potential acquisitions. On October 29, 2012, the Company signed a definitive agreement to acquire 100% of the outstanding common shares of Safety-Kleen, a leading North American used oil recycling and re-refining, parts cleaning and environmental solutions company. We are currently considering several financing options for the transaction that include a combination of existing cash, debt and equity. If however, in the event that more favorable financing arrangements could not be secured, we contemporaneously entered into a commitment letter agreement with Goldman Sachs Bank USA to borrow up to \$475.0 million of variable rate secured loans and up to \$375.0 million of unsecured senior increasing rate bridge loans. We anticipate that with a combination of existing cash, debt and equity financing options, our cash flow provided by operating activities will provide the necessary funds on a short and long term basis to meet operating cash requirements.

At September 30, 2012, cash and cash equivalents totaled \$523.6 million, compared to \$260.7 million at December 31, 2011. At September 30, 2012, cash and cash equivalents held by foreign subsidiaries totaled \$82.0 million and were readily convertible into other foreign currencies including U.S. dollars. At September 30, 2012, the cash and cash equivalent balances for our U.S. operations were \$441.6 million. Our U.S. operations had net operating cash from operations of \$48.6 million for the nine months ended September 30, 2012. Additionally, we have available a \$250.0 million revolving credit facility of which \$163.4 million was available to borrow at September 30, 2012. Based on the above and on our current plans, we believe that our U.S. operations have adequate financial resources to satisfy their liquidity needs without being required to repatriate earnings from foreign subsidiaries. Accordingly, although repatriation to the U.S. of foreign earnings would generally be subject to U.S. income taxation, net of any

available foreign tax credits, we have not recorded any deferred tax liability related to such repatriation since we intend to permanently reinvest foreign earnings outside the U.S.

We had accrued environmental liabilities as of September 30, 2012 of approximately \$167.2 million, substantially all of which we assumed in connection with our acquisitions of the CSD assets in September 2002, Teris LLC in 2006, and one of the two solvent recycling facilities we purchased from Safety-Kleen Systems, Inc. in 2008. We anticipate our environmental liabilities will be payable over many years and that cash flow from operations will generally be sufficient to fund the payment of such liabilities when required. However, events not anticipated (such as future changes in environmental laws and regulations) could require that such payments be made earlier or in greater amounts than currently anticipated, which could adversely affect our results of operations, cash flow and financial condition.

We assess our liquidity in terms of our ability to generate cash to fund our operating, investing and financing activities. Our primary ongoing cash requirements will be to fund operations, capital expenditures, interest payments and investments in line with our business strategy. We believe our future operating cash flows will be sufficient to meet our future operating and investing cash needs. Furthermore, the existing cash balances and the availability of additional borrowings under our revolving

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credit facility provide additional potential sources of liquidity should they be required.

Cash Flows for the nine months ended September 30, 2012

Cash from operating activities in the first nine months of 2012 was \$232.7 million, an increase of 53.8%, or \$81.4 million, compared with cash from operating activities in the first nine months of 2011. The change was primarily the result of increased depreciation and amortization primarily due to acquisitions and other increased capital expenditures in recent periods and a net increase in working capital items.

Cash used for investing activities in the first nine months of 2012 was \$226.4 million, a decrease of 49.2% or \$219.2 million, compared with cash used for investing activities in the first nine months of 2011. The change was due primarily from lower year-over-year costs associated with acquisitions offset partially by increases in additions to property, plant and equipment.

Cash used for financing activities in the first nine months of 2012 was \$256.1 million, compared with cash from financing activities of \$247.9 million in the first nine months of 2011. The change was primarily the result of the issuance of \$800.0 million aggregate principal amount of 5.25% senior unsecured notes and the \$520.0 million redemption and repurchase of the 7.625% senior secured notes during the third quarter of 2012.

Cash Flows for the nine months ended September 30, 2011

Cash from operating activities in the first nine months of 2011 was \$151.3 million, compared with cash used for operating activities of \$153.9 million in the first nine months of 2010. The change was primarily the result of a net reduction in certain working capital items and a decrease in income from operations.

Cash used for investing activities in the first nine months of 2011 was \$445.6 million, an increase of 518.0%, or \$373.5 million, compared with cash used for investing activities in the first nine months of 2010. The increase resulted primarily from year-over-year higher costs associated with additions to property, plant and equipment and acquisitions.

Cash from financing activities in the first nine months of 2011 was \$247.9 million, compared with cash used for financing activities of \$34.9 million in the first nine months of 2010. The change was primarily the result of the issuance of \$250.0 million aggregate principal amount of 7.625% senior secured notes on March 24, 2011 and the redemption of debt in the third quarter of 2010.

Financing Arrangements

On July 13, 2012, we redeemed \$30.0 million principal amount of the \$520.0 million aggregate principal amount of our 2016 Notes which were outstanding on June 30, 2012 in accordance with the terms of the 2016 Notes. On July 16, 2012, we commenced a tender offer to purchase any and all of the \$490.0 million aggregate principal amount of the then outstanding 2016 Notes which remained outstanding following such partial redemption. On July 30, 2012, we purchased the \$339.1 million principal amount of the 2016 Notes which had been tendered by July 27, 2012, and called for redemption on August 15, 2012 the \$150.9 million principal amount of the 2016 Notes which had not been tendered. We financed that purchase and call for redemption of the 2016 Notes through a private placement of \$800.0 million aggregate principal amount of 5.25% senior unsecured notes due 2020 (the "New Notes") which we also completed on July 30, 2012. We intend to use the \$262.8 million of remaining net proceeds from such private placement of the New Notes to finance potential future acquisitions and for general corporate purposes. We completed these transactions to obtain more liquidity with improved terms and conditions. For further detail, see Note 9, "Financing Arrangements," to our consolidated financial statements included in Item 1 of this report.

As of September 30, 2012, we were in compliance with the covenants of our debt agreements, and we believe it is reasonably likely that we will continue to meet such covenants.

#### Liquidity Impacts of Uncertain Tax Positions

As discussed in Note 10, "Income Taxes," to our financial statements included in Item 1 of this report, we have recorded as of September 30, 2012, \$36.2 million of unrecognized tax benefits and related reserves and \$28.8 million of potential interest and penalties. These liabilities are classified as "unrecognized tax benefits and other long-term liabilities" in our consolidated balance sheets. We are not able to reasonably estimate when we might make any cash payments to settle these liabilities. However, we believe no material cash payments will be required in the next 12 months.

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## Auction Rate Securities

As of September 30, 2012, our long-term investments included \$4.3 million of available for sale auction rate securities. With the liquidity issues experienced in global credit and capital markets, these auction rate securities have experienced multiple failed auctions and as a result are currently not liquid. The auction rate securities are secured by student loans substantially insured by the Federal Family Education Loan Program, maintain the highest credit rating of AAA, and continue to pay interest according to their stated terms with interest rates resetting generally every 28 days.

We believe we have sufficient liquidity to fund operations and do not plan to sell our auction rate securities in the foreseeable future at an amount below the original purchase value. In the unlikely event that we need to access the funds that are in an illiquid state, we may not be able to do so without a possible loss of principal until a future auction for these investments is successful, another secondary market evolves for these securities, they are redeemed by the issuer, or they mature. If we were unable to sell these securities in the market or they are not redeemed, we could be required to hold them to maturity. These securities are currently reflected at their fair value utilizing a discounted cash flow analysis or significant other observable inputs. As of September 30, 2012, we have recorded an unrealized pre-tax loss of \$0.4 million, which we assess as temporary. We will continue to monitor and evaluate these investments on an ongoing basis for other than temporary impairment and record an adjustment to earnings if and when appropriate.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In the normal course of business, we are exposed to market risks, including changes in interest rates, certain commodity prices, and certain foreign currency rates, primarily the Canadian dollar. Our philosophy in managing interest rate risk is to borrow at fixed rates for longer time horizons to finance non-current assets and to borrow (to the extent, if any, required) at variable rates for working capital and other short-term needs. We therefore have not entered into derivative or hedging transactions, nor have we entered into transactions to finance off-balance sheet debt. The following table provides information regarding our fixed rate borrowings at September 30, 2012 (in thousands):

|   | Three Months Remaining |         |         |       |       |            |           |
|---|------------------------|---------|---------|-------|-------|------------|-----------|
| Scheduled Maturity Dates                                | 2012                   | 2013    | 2014    | 2015  | 2016  | Thereafter | Total     |
| Senior unsecured notes                                  | \$—                    | \$—     | \$—     | \$—   | \$—   | \$800,000  | \$800,000 |
| Capital lease obligations                               | 2,518                  | 4,239   | 2,305   | 352   | —     | —          | 9,414     |
|   | \$2,518                | \$4,239 | \$2,305 | \$352 | \$—   | \$800,000  | \$809,414 |
| Weighted average interest rate on fixed rate borrowings | 5.3                    | % 5.3   | % 5.3   | % 5.3 | % 5.3 | % 5.3      | %         |

In addition to the fixed rate borrowings described in the above table, we had at September 30, 2012 variable rate instruments that included a revolving credit facility with maximum borrowings of up to \$250.0 million (with a \$215.0 million sub-limit for letters of credit). Commencing in 2013, we will begin remitting interest payments in the amount of \$21.0 million each related to the \$800.0 million senior unsecured notes payable semi-annually on August 1 and February 1 of each year .

We view our investment in our foreign subsidiaries as long-term; thus, we have not entered into any hedging transactions between any two foreign currencies or between any of the foreign currencies and the U.S. dollar. During 2012, the Canadian subsidiaries transacted approximately 2.4% of their business in U.S. dollars and at any period end have cash on deposit in U.S. dollars and outstanding U.S. dollar accounts receivable related to these transactions.

These cash and receivable accounts are vulnerable to foreign currency translation gains or losses. Exchange rate movements also affect the translation of Canadian generated profits and losses into U.S. dollars. Had the Canadian dollar been 10.0% stronger or weaker against the U.S. dollar, we would have reported increased or decreased net income of \$1.0 million and \$0.4 million for the three months ended September 30, 2012 and 2011, respectively. Had the Canadian dollar been 10.0% stronger or weaker against the U.S. dollar, we would have reported increased or decreased net income of \$2.3 million and \$1.0 million for the nine months ended September 30, 2012 and 2011, respectively.

At September 30, 2012, \$4.3 million of our noncurrent investments were auction rate securities. While we are uncertain as to when the liquidity issues relating to these investments will improve, we believe these issues will not materially impact our ability to fund our working capital needs, capital expenditures, or other business requirements.

We are subject to minimal market risk arising from purchases of commodities since no significant amount of commodities are used in the treatment of hazardous waste or providing energy and industrial services.

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ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Based on an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, as of the end of the period covered by this Quarterly Report on 10-Q, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) were effective as of September 30, 2012 to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There were no changes in the Company’s internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15e or 15d-15e that was conducted during the quarter ending September 30, 2012 that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

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CLEAN HARBORS, INC. AND SUBSIDIARIES

PART II—OTHER INFORMATION

Item 1—Legal Proceedings

See Note 13, “Commitments and Contingencies,” to the financial statements included in Item 1 of this report, which description is incorporated herein by reference.

Item 1A—Risk Factors

In light of our signing on October 26, 2012 of an agreement to acquire Safety-Kleen, Inc., the following supplements and updates Item 1A, “Risk Factors,” of our Annual Report on Form 10-K for the year ended December 31, 2011.

Risks Related to Our Proposed Acquisition of Safety-Kleen

We cannot assure you that our proposed acquisition of Safety-Kleen will be completed.

On October 26, 2012, we entered into an agreement and plan of merger with Safety-Kleen, Inc. (“Safety-Kleen”) pursuant to which we will acquire Safety-Kleen for cash in an amount (subject to working capital and other closing adjustments) equal to \$1.25 billion. We now anticipate the acquisition will be completed in the fourth quarter of 2012. However, consummation of the acquisition will be subject to certain conditions including, among others: (i) approval by Safety-Kleen shareholders holding at least a majority of outstanding Safety-Kleen shares (although shareholders holding approximately 81% of such shares have entered into voting and lock-up agreements pursuant to which they have generally agreed to vote such shares in favor of the acquisition); (ii) expiration or termination of the applicable Hart-Scott-Rodino and Canadian Competition Bureau antitrust waiting periods; (iii) accuracy of the representations and warranties of the parties, in each case subject to certain materiality exceptions; (iv) compliance by the parties with their respective obligations under the merger agreement, subject to certain materiality exceptions; (v) the parties having executed certain other documents and ancillary agreements at or prior to the closing of the acquisition; and (vi) the absence of any material adverse effect relating to Safety-Kleen and its subsidiaries, taken as a whole, subject to certain exceptions. Furthermore, we or Safety-Kleen may terminate the merger agreement if the merger is not consummated by April 26, 2013, except if the transaction date is extended. We cannot assure you that the required conditions will be met or that the proposed acquisition will be completed.

If we are unable to successfully integrate the business and operations of Safety-Kleen into our business and operations and realize synergies in the expected time frame, our future results would be adversely affected.

Much of the potential benefit of our proposed acquisition of Safety-Kleen will depend on our integration of Safety-Kleen's business and operations into our business and operations through implementation of appropriate management and financial reporting systems and controls. We may experience difficulties in such integration, and the integration process may be costly and time consuming. Such integration will require the focused attention of both Clean Harbors' and Safety-Kleen's management teams, including a significant commitment of their time and resources. The need for both Clean Harbors' and Safety-Kleen's managements to focus on integration matters could have a material impact on the revenues and operating results of the combined company. The success of the acquisition will depend, in part, on the combined company's ability to realize the anticipated benefits from combining the businesses of Clean Harbors and Safety-Kleen through cost reductions in overhead, greater efficiencies, increased utilization of support facilities and the adoption of mutual best practices. To realize these anticipated benefits, however, the businesses of Clean Harbors and Safety-Kleen must be successfully combined.

If the combined company is not able to achieve these objectives, the anticipated benefits to us of the acquisition may not be realized fully or at all or may take longer to realize than expected. It is possible that the integration processes could result in the loss of key employees, as well as the disruption of each company's ongoing business, failure to implement the business plan for the combined company, unanticipated issues in integrating operating, logistics, information, communications and other systems, unanticipated changes in applicable laws and regulations, operating risks inherent in our business or inconsistencies in standards, controls, procedures and policies or other unanticipated issues, expenses and liabilities, any or all of which could adversely affect our ability to maintain relationships with our and Safety-Kleen's customers and employees or to achieve the anticipated benefits of the acquisition.

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The Safety-Kleen acquisition may expose us to unknown liabilities.

Because the merger agreement provides that we will acquire all the outstanding common shares of Safety-Kleen, our investment will be subject to all of Safety-Kleen's liabilities other than its currently outstanding debt which will be paid off at the time of the acquisition. If there are unknown liabilities or other obligations, including contingent liabilities, our business could be materially affected. We may learn additional information about Safety-Kleen that adversely affects us, such as unknown liabilities or other issues relating to internal controls over financial reporting, issues that could affect our ability to comply with the Sarbanes Oxley Act or issues that could affect our ability to comply with other applicable laws.

We will incur significant transaction and acquisition-related costs in connection with the acquisition.

We will incur significant costs in connection with the acquisition and may incur additional unanticipated costs to retain key employees. In addition, until the closing of the acquisition, we expect to incur certain non-recurring costs associated with financing the acquisition. We will also be subject to capital market risks in connection with our plan to raise financing to fund the portion of the purchase price above the amount of our now available cash which we plan to use. In the event that less than all of the acquisition purchase price is available to us at the time of closing through our available cash and such debt and / or equity financings as we may elect to pursue, we would be required to draw under the back-up financing commitment we have obtained from Goldman Sachs Bank USA in connection with acquisition, and the cost to do so may be less favorable to us than if we finance the acquisition through alternative financing.

Failure to complete our proposed acquisition of Safety-Kleen could negatively affect our stock price as well as our future business and financial results.

If the acquisition is not completed, we will be subject to a number of risks, including but not limited to the following:

- we must pay costs related to the acquisition including, among others, legal accounting and financial advisory fees, as well as fees and expenses with respect to the back-up financing commitment we have obtained, whether or not the acquisition is completed; and

• we could be subject to litigation related to our failure to complete the acquisition and various other factors, which could adversely affect our business, financial results and stock price.

Fluctuations in oil prices may have a negative effect on Safety-Kleen's future results of operations.

A significant portion of Safety-Kleen's business involves collecting used oil from certain of its customers, re-refining a portion of such used oil into base and blended lubricating oils, and then selling both such re-refined oil and the excess recycled oil which Safety-Kleen does not have the capacity to re-refine ("RFO") to other customers. The prices at which Safety-Kleen sells its re-refined oil and RFO are affected by changes in the reported spot market prices of oil. If applicable rates increase or decrease, Safety-Kleen typically will charge a higher or lower corresponding price for its re-refined oil and RFO. The price at which Safety-Kleen sells its re-refined oil and RFO is affected by changes in certain indices measuring changes in the price of heavy fuel oil, with increases and decreases in the indices typically translating into a higher or lower price for Safety-Kleen's RFO. The cost to collect used oil, including the amounts Safety-Kleen must pay to obtain used oil and the fuel costs of its oil collection fleet, typically also increases or decreases when the relevant indices increase or decrease. However, even though the prices Safety-Kleen can charge for its re-refined oil and RFO and the costs to collect and re-refine used oil and process RFO typically increase and decrease together, there is no assurance that when Safety-Kleen's costs to collect and re-refine used oil and process RFO increase it will be able to increase the prices it charges for its re-refined oil and RFO to cover such increased costs or that the costs to collect and re-refine used oil and process RFO will decline when the prices it can charge for

re-refined oil and RFO decline. These risks are exacerbated when there are rapid fluctuations in these oil indices.

The price at which Safety-Kleen purchases used oil from its large customers through its oil collection services is generally fixed for a period of time by contract, in some cases for up to 90 days. Because the price Safety-Kleen pays for a majority of its used oil is fixed for a period of time and it can take up to eight weeks to transport, re-refine and blend collected used oil into Safety-Kleen's finished blended lubricating oil products, Safety-Kleen typically experiences margin contraction during periods when the applicable index rates decline. If the index rates decline rapidly, Safety-Kleen may be locked into paying higher than market prices for used oil during these contracted periods while the prices it can charge for its finished oil products decline. If the prices Safety-Klee charges for its finished oil products and the costs to collect and re-refine used oil and process RFO do not move together or in similar magnitudes, Safety-Kleen's profitability may be materially and negatively impacted.

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Safety-Kleen has entered into several commodity derivatives since 2011, which are comprised of cashless collar contracts related to crude oil, in each case, where Safety-Kleen sold a call option to a bank and then purchased a put option from the same bank, in order to manage against significant fluctuations in crude oil, which are closely correlated with indices discussed above. However, these commodity derivatives are designed to only mitigate Safety-Kleen's exposure to declines in these oil indices below a price floor, and Safety-Kleen will not be protected and its profitability may be materially and negatively impacted by declines above the price floor. In addition, these commodity derivatives will limit Safety-Kleen's potential benefit when these oil indices increase above a price cap because Safety-Kleen will be required to make payments in that circumstance. Furthermore, Safety-Kleen's current commodity derivatives expire at various intervals, and there is no assurance that we or Safety-Kleen will be able to enter into commodity derivatives in the future with acceptable terms.

## Item 5—Other Information

Subsequent to the issuance of the Company's Form 10-Q for the period ended March 31, 2012, management identified a disclosure error in Note 15, "Guarantor and Non-Guarantor Subsidiaries Financial Information." The previously disclosed guarantor information did not provide the details of comprehensive income by guarantor for the periods ended March 31, 2012 and 2011. While the Form 10-Q for the period ended March 31, 2012, was not materially misstated, the Company will provide the guarantor comprehensive income disclosure within its Form 10-Q for the period ended March 31, 2013. For the period ended March 31, 2012, the other comprehensive income and comprehensive income was \$15.2 million and \$47.2 million, respectively, for Clean Harbors, Inc., \$15.2 million and \$71.8 million, respectively, for the U.S. Guarantors, and \$6.3 million and \$25.6 million, respectively, for the Foreign Non-Guarantors. For the period ended March 31, 2011, the other comprehensive income and comprehensive income was \$16.5 million and \$39.2 million, respectively, for Clean Harbors, Inc., \$16.5 million and \$51.4 million, respectively, for the U.S. Guarantors and \$5.7 million and \$14.9 million, respectively, for the Foreign Non-Guarantors.

## Item 6—Exhibits

| Item No. | Description  | Location       |
|----------|--|----------------|
| 31.1     | Rule 13a-14a/15d-14(a) Certification of the CEO Alan S. McKim  | Filed herewith |
| 31.2     | Rule 13a-14a/15d-14(a) Certification of the CFO Robert E. Gagnon   | Filed herewith |
| 32       | Section 1350 Certifications  | Filed herewith |
| 101      | Interactive Data Files Pursuant to Rule 405 of Regulation S-T: Financial statements from the quarterly report on Form 10-Q of Clean Harbors, Inc. for the quarter ended September 30, 2012, formatted in XBRL: (i) Consolidated Balance Sheets, (ii) Unaudited Consolidated Statements of Income, (iii) Unaudited Consolidated Statements of Comprehensive Income, (iv) Unaudited Consolidated Statements of Cash Flows, (v) Unaudited Consolidated Statements of Stockholders' Equity, and (vi) Notes to Unaudited Consolidated Financial Statements. | *              |

These interactive data files are furnished and deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.



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CLEAN HARBORS, INC. AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLEAN HARBORS, INC.  
Registrant

By: /s/ ALAN S. MCKIM  
Alan S. McKim  
President and Chief Executive Officer

Date: November 9, 2012

By: /s/ ROBERT E. GAGNON  
Robert E. Gagnon  
Executive Vice President and Chief Financial Officer

Date: November 9, 2012