NATIONAL BANKSHARES INC Form 10-Q May 12, 2014	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D. C. 20549	
FORM 10-Q	
[x] QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934 For the quarterly period ended March 31, 2014 [ ] TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934	
For the transition period from to	
Commission File Number 0-15204	
NATIONAL BANKSHARES, INC.	
(Exact name of registrant as specified in its charter)	
Virginia	54-1375874
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
101 Hubbard Street	
P. O. Box 90002	
Blacksburg, VA 24062-9002 (Address of principal executive offices) (Zip Code)	
(540) 951-6300	
(Registrant's telephone number, including area code)	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [x] Yes [] No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [x] Yes [] No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b–2 of the Exchange Act.
Large accelerated filer [ ] Accelerated filer [x] Non-accelerated filer [ ] Smaller reporting company [ ]  (Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b–2 of the Exchange Act). [] Yes [x] No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Class Outstanding at May 1, 2014
Common Stock, \$1.25 Par Value 6,947,974
(This report contains 52 pages)

## NATIONAL BANKSHARES, INC. AND SUBSIDIARIES

Form 10-Q

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Part I

## **Item 1. Financial Statements Financial Information**

National Bankshares, Inc. and Subsidiaries

Consolidated Balance Sheets

	(Unaudited)	December
\$ in thousands, except per share data	March 31,	31,
	2014	2013
Assets Cash and due from banks Interest-bearing deposits Securities available for sale, at fair value	\$ 14,723 108,841 190,401	\$13,283 97,376 182,402
Securities held to maturity (fair value approximates \$165,105 at March 31, 2014 and \$159,337 at December 31, 2013)	165,398	163,983
Restricted stock, at cost Mortgage loans held for sale Loans:	1,089	1,414 1,276
Loans, net of unearned income and deferred fees Less allowance for loan losses Loans, net Premises and equipment, net	589,048 (8,297 580,751 9,428	595,690 (8,227 ) 587,463 9,951
Accrued interest receivable Other real estate owned, net Intangible assets and goodwill Bank-owned life insurance	5,893 4,901 8,029 21,335	5,949 4,712 8,299 21,181
Other assets Total assets	12,321 \$1,123,110	13,341 \$1,110,630
Liabilities and Stockholders' Equity  Noninterest-bearing demand deposits  Interest-bearing demand deposits  Savings deposits  Time deposits  Total deposits  Accrued interest payable  Other liabilities  Total liabilities  Commitments and contingencies  Stockholders' Equity  Preferred stock, no par value, 5,000,000 shares authorized; none issued and outstanding  Common stock of \$1.25 par value. Authorized 10,000,000 shares; issued and outstanding	\$145,963 503,596 77,467 237,060 964,086 78 5,529 969,693	\$142,645 501,541 74,141 241,709 960,036 92 4,610 964,738
6,947,974 shares at March 31, 2014 and December 31, 2013 Retained earnings	8,685 158,575	8,685 154,171

Accumulated other comprehensive loss, net	(13,843	(16,964)
Total stockholders' equity	153,417	145,892
Total liabilities and stockholders' equity	\$1,123,110	\$1,110,630

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Income

Three Months Ended March 31, 2014 and 2013

(Unaudited)

	March 31,	March 31,
\$ in thousands, except per share data	2014	2012
Interest Income	2014	2013
Interest and fees on loans	\$7,935	\$8,319
Interest on interest-bearing deposits	65	58
Interest on securities – taxable	1,653	1,512
Interest on securities – nontaxable	1,500	1,648
Total interest income	11,153	11,537
Interest Expense		
Interest on time deposits of \$100 or more	153	268
Interest on other deposits	1,162	1,411
Total interest expense	1,315	1,679
Net interest income	9,838	9,858
Provision for loan losses	103	671
Net interest income after provision for loan losses	9,735	9,187
Noninterest Income		
Service charges on deposit accounts	592	588
Other service charges and fees	65	60
Credit card fees	<b>797</b>	740
Trust income	293	289
BOLI income	175	188
Other income	277	281
Realized securities gains, net (includes accumulated other comprehensive income		
reclassification adjustments for unrealized net gains (losses) in available-for-sale securities of \$0 for the period ended March 31, 2014 and \$9 for the period ended March 31, 2013)	1	9
Total noninterest income	2,200	2,155
Namindania de François		
Noninterest Expense	2 000	2.040
Salaries and employee benefits	2,999	2,940
Occupancy and furniture and fixtures	440	432
Data processing and ATM	363	393
FDIC assessment	147 549	136 552
Credit card processing	549 269	552 271
Intangible assets amortization Net costs of other real estate owned	209 77	
Franchise taxes	279	75 258
		238 907
Other operating expenses	1,059	907

Total noninterest expense	6,182	5,964
Income before income taxes	5,753	5,378
Income tax expense (includes income tax expense from reclassification items of \$0 for the three months ended March 31, 2014 and \$3 for the three months ended March 31, 2013)	1,349	1,162
Net Income	\$4,404	\$4,216
Basic net income per common share	\$0.63	\$0.61
Fully diluted net income per common share	\$0.63	\$0.60
Weighted average number of common shares outstanding – basic	6,947,974	6,947,974
Weighted average number of common shares outstanding – diluted	6,963,865	6,969,073
Dividends declared per common share	\$	\$

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Comprehensive Income

Three Months Ended March 31, 2014 and 2013

(Unaudited)

\$ in thousands	March 31,	March 31,
Net Income	2014 \$4,404	<b>2013</b> \$4,216
Other Comprehensive Income (Loss), Net of Tax		
Unrealized holding gains (losses) on available for sale securities net of taxes of \$1,681 and (\$516) for the periods ended March 31, 2014 and 2013, respectively	3,121	(959)
Reclassification adjustment, net of taxes of \$0 and (\$3) for the periods ended March 31, 2014 and 2013, respectively		(6 )
Other comprehensive income (loss), net of taxes of \$1,681 and (\$519) for the periods ended March 31, 2014 and 2013, respectively	3,121	(965)
Total Comprehensive Income	\$7,525	\$3,251

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Changes in Stockholders' Equity

Three Months Ended March 31, 2014 and 2013

(Unaudited)

Φ : 41 1	Common	Retained	Accumulated Other	T-4-1
\$ in thousands	Stock	Earnings	Comprehensive Loss	Total
Balances at December 31, 2012	\$ 8,685	\$144,162	\$ (2,738	) \$150,109
Net income		4,216		4,216
Other comprehensive loss, net of tax (\$519)			(965	) (965 )
Balances at March 31, 2013	\$ 8,685	\$148,378	\$ (3,703	) \$153,360
Balances at December 31, 2013	\$ 8,685	\$154,171	\$ (16,964	) \$145,892
Net income		4,404		4,404
Other comprehensive income, net of tax \$1,681			3,121	3,121
Balances at March 31, 2014	\$ 8,685	\$158,575	\$ (13,843	) \$153,417

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

Consolidated Statements of Cash Flows

Three Months Ended March 31, 2014 and 2013

(Unaudited)

\$ in thousands	March 31,	March 31,
	2014	2013
Cash Flows from Operating Activities	<b>4.404</b>	<b>0.4.01</b> 6
Net income  A divergence to reconcile not income to not each provided by energting activities.	\$4,404	\$4,216
Adjustments to reconcile net income to net cash provided by operating activities: Provision for loan losses	103	671
Depreciation of bank premises and equipment	177	188
Amortization of intangibles	269	271
Amortization of manageres  Amortization of premiums and accretion of discounts, net	42	47
Losses on disposal of fixed assets	94	
Gains on sales and calls of securities available for sale, net		(9)
Gains on calls of securities held to maturity, net	(1	)
Losses and write-downs on other real estate owned, net	16	11
Increase in cash value of bank-owned life insurance	(154	) (167 )
Net change in:		
Mortgage loans held for sale	1,276	2,483
Accrued interest receivable	56	369
Other assets		) 13
Accrued interest payable		) 7
Other liabilities	919	531
Net cash provided by operating activities	6,526	8,631
Cash Flows from Investing Activities		
Net change interest-bearing deposits	(11,465	(10,579)
Proceeds from calls, principal payments, sales and maturities of securities available for sale	2,173	36,460
Proceeds from calls, principal payments and maturities of securities held to maturity	3,929	4,042
Purchases of securities available for sale	(5,375	
Purchases of securities held to maturity	(5,381	
Net change in restricted stock	325	(274)
Purchases of loan participations		(900)
Collections of loan participations	1,348	51
Loan originations and principal collections, net	4,702	16,952
Proceeds from disposal of other real estate owned	196	677
Recoveries on loans charged off	158 254	25
Proceeds from sale and purchases of bank premises and equipment, net	254	(24 )
Net cash used in investing activities	(9,136	(3,093)

Cash Flows	from	<b>Financing</b>	Activities
------------	------	------------------	------------

Net change in time deposits	(4,649	(7,846)
Net change in other deposits	8,699	(1,801)
Net cash provided by (used in) financing activities	4,050	(9,647)
Net change in cash and due from banks	1,440	(4,109)
Cash and due from banks at beginning of period	13,283	14,783
Cash and due from banks at end of period	\$14,723	\$10,674
Supplemental Disclosures of Cash Flow Information		
Interest paid on deposits and borrowed funds	\$1,329	\$1,672
Income taxes paid	1,472	59
Supplemental Disclosure of Noncash Activities		
Loans charged against the allowance for loan losses	<b>\$191</b>	\$754
Loans transferred to other real estate owned	401	347
Unrealized net gains (losses) on securities available for sale	4,802	(1,484)

See accompanying notes to consolidated financial statements.

National Bankshares, Inc. and Subsidiaries

**Notes to Consolidated Financial Statements** 

March 31, 2014

(Unaudited)

\$ in thousands, except per share data

Note 1: General

The consolidated financial statements of National Bankshares, Inc. ("NBI") and its wholly-owned subsidiaries, The National Bank of Blacksburg ("NBB") and National Bankshares Financial Services, Inc. ("NBFS") (collectively, the "Company"), conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The accompanying interim period consolidated financial statements are unaudited; however, in the opinion of management, all adjustments consisting of normal recurring adjustments, which are necessary for a fair presentation of the consolidated financial statements, have been included. The results of operations for the three months ended March 31, 2014 are not necessarily indicative of results of operations for the full year or any other interim period. The interim period consolidated financial statements and financial information included in this Form 10-Q should be read in conjunction with the notes to consolidated financial statements included in the Company's 2013 Form 10-K. The Company posts all reports required to be filed under the Securities and Exchange Act of 1934 on its web site at <a href="https://www.nationalbankshares.com">www.nationalbankshares.com</a>.

Subsequent events have been considered through the date when the Form 10-Q was issued.

#### **Note 2: Stock-Based Compensation**

The Company had a stock option plan, the 1999 Stock Option Plan, that was adopted in 1999 and that was terminated on March 9, 2009. Incentive stock options were granted annually to key employees of NBI and its subsidiaries from 1999 to 2005 and none have been granted since 2005. All of the stock options are vested.

Options Shares Weighted Weighted

Average Average Aggregate
Exercise Remaining Intrinsic
Price Per Contractual Value

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		Share	Term	
Outstanding at January 1, 2014	46,000	\$ 23.96		
Exercised				
Forfeited or expired				
Outstanding March 31, 2014	46,000	\$ 23.96	1.11	\$ 577
Exercisable at March 31, 2014	46,000	\$ 23.96	1.11	\$ 577

There were no shares exercised during the three months ended March 31, 2014 or March 31, 3013. As of March 31, 2014, there was no unrecognized compensation expense related to stock options.

#### **Note 3: Loan Portfolio**

The loan portfolio, excluding loans held for sale, was comprised of the following.

	March 31,	December 31,
	2014	2013
Real estate construction	\$42,307	\$45,925
Consumer real estate	146,353	145,499
Commercial real estate	308,556	311,266
Commercial non real estate	32,016	31,262
Public sector and IDA	33,706	34,220
Consumer non real estate	27,008	28,423
Gross loans	589,946	596,595
Less unearned income and deferred fees	(898)	(905)
Loans, net of unearned income and deferred fees	\$589,048	\$595,690

Note 4: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans

The allowance for loan losses methodology incorporates individual evaluation of impaired loans and collective evaluation of groups of non-impaired loans. The Company performs ongoing analysis of the loan portfolio to determine credit quality and to identify impaired loans. Credit quality is rated based on the loan's payment history, the borrower's current financial situation and the value of the underlying collateral.

Impaired loans are those loans that have been modified in a troubled debt restructure ("TDR" or "restructure") and larger, non-homogeneous loans that are in nonaccrual or exhibit payment history or financial status that indicate the probability that collection will not occur according to the loan's terms. Generally, impaired loans are given risk ratings that indicate higher risk, such as "classified" or "other assets especially mentioned." Impaired loans are individually evaluated to determine appropriate reserves and are measured at the lower of the invested amount or the fair market value. Impaired loans that are not troubled debt restructures and for which fair value measurement indicates an impairment loss are designated nonaccrual. A troubled debt restructure with an impairment loss may accrue interest if the loan shows a satisfactory repayment history for at least 6 months. Please refer to Note 1 of the Company's 2013 Form 10-K, "Summary of Significant Accounting Policies" for additional information on evaluation of impaired loans and associated specific reserves, and policies regarding nonaccruals, past due status and charge-offs.

Troubled debt restructurings impact the estimation of the appropriate level of the allowance for loan losses. If the restructuring included forgiveness of a portion of principal, the charge-off is included in the historical charge-off rates applied to the collective evaluation methodology. Further, restructured loans are individually evaluated for impairment, with amounts below fair value accrued in the allowance for loan losses. TDRs that experience a payment default are examined to determine whether the default indicates collateral dependency or a decline in estimates of cash

flow used in the fair value measurement. TDRs, as well as all impaired loans, that are determined to be collateral dependent are charged down to fair value. Deficiencies indicated by impairment measurements for TDRs that are not collateral dependent may be accrued in the allowance for loan losses or charged off if deemed uncollectible.

The Company evaluated characteristics in the loan portfolio and determined major segments and smaller classes within each segment. These characteristics include collateral type, repayment sources, and (if applicable) the borrower's business model. The methodology for calculating reserves for collectively-evaluated loans is applied at the class level.

### Portfolio Segments and Classes

The segments and classes used in determining the allowance for loan losses are as follows.

Real Estate Construction Consumer Non Real Estate
Construction, residential Commercial and Industrial

Construction, other

Public Sector and IDA

Consumer Real Estate Public sector and IDA

Equity lines

Residential closed-end first liens Commercial Non Real Estate

Residential closed-end junior liens Credit cards
Investor-owned residential real estate Automobile

Other consumer loans

Commercial Real Estate Multifamily real estate Commercial real estate, owner-occupied Commercial real estate, other

#### Historical Loss Rates

The Company's allowance methodology for collectively-evaluated loans applies historical loss rates by class to current class balances as part of the process of determining required reserves. Class loss rates are calculated as the net charge-offs for the class as a percentage of average class balance. The loss rate for the current quarter is averaged with that of prior periods to obtain the historical loss rate. Two loss rates for each class are calculated: total net charge-offs for the class as a percentage of average class loan balance ("class loss rate"), and total net charge-offs for the class as a percentage of average classified loans in the class ("classified loss rate"). Classified loans are those with risk ratings of "substandard" or higher. Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans. Class historical loss rates are applied to non-classified loan balances at the reporting date, and classified historical loss rates are applied to classified balances at the reporting date.

### Risk Factors

In addition to historical loss rates, risk factors pertinent to credit risk for each class are analyzed to estimate reserves for collectively-evaluated loans. Factors include changes in national and local economic and business conditions, the nature and volume of classes within the portfolio, loan quality, loan officers' experience, lending policies and the Company's loan review system.

The analysis of certain factors results in standard allocations to all segments and classes. These factors include loan officers' average years of experience, the risk from changes in lending policies, and the risk from changes in loan review. Factors analyzed for each class, with resultant allocations based upon the level of risk assessed for each class, include levels of past due loans, nonaccrual loans, current class balance as a percentage of total loans, and the

percentage of high risk loans (defined to be junior lien mortgages, high loan-to-value loans, and interest only loans) within the class. Additionally, factors specific to each segment are analyzed and result in allocations to the segment.

Real estate construction loans are subject to general risks from changing commercial building and housing market trends and economic conditions that may impact demand for completed properties and the costs of completion. These risks are measured by market-area unemployment rates, bankruptcy rates, housing and commercial building market trends, and interest rates.

The credit quality of consumer real estate is subject to risks associated with the borrower's repayment ability and collateral value, measured generally by analyzing local unemployment and bankruptcy trends, local housing market trends, and interest rates.

The commercial real estate segment includes loans secured by multifamily residential real estate, commercial real estate occupied by the owner/borrower, and commercial real estate leased to non-owners. Loans in the commercial real estate segment are impacted by economic risks from changing commercial real estate markets, rental markets for multi-family housing and commercial buildings, business bankruptcy rates, local unemployment and interest rate trends that would impact the businesses housed by the commercial real estate.

Commercial non real estate loans are secured by collateral other than real estate, or are unsecured. Credit risk for commercial non real estate loans is subject to economic conditions, generally monitored by local business bankruptcy trends, and interest rates. Public sector and IDA loans are extended to municipalities and related entities. Credit risk is based upon the entity's ability to repay and interest rate trends.

Consumer non real estate includes credit cards, automobile and other consumer loans. Credit cards and certain other consumer loans are unsecured, while collateral is obtained for automobile loans and other consumer loans. Credit risk stems primarily from the borrower's ability to repay, measured by average unemployment, average personal bankruptcy rates and interest rates.

Factor allocations applied to each class are increased for loans rated special mention and classified. The Company allocates additional reserves for "high risk" loans.

A detailed analysis showing the allowance roll-forward by portfolio segment and related loan balance by segment follows.

# Activity in the Allowance for Loan Losses for the Three Months Ended March 31, 2014

	Real Consume Estate Real Constr <b>listiate</b>	Commercial Real Estate	Commercia Non Real Estate	Public Sector and	Consumer Non Real Estate	Unallocated	l Total
Balance, December 31, 2013	\$863 \$ 1,697	\$ 3,685	\$ 989	\$ 132	\$ 576	\$ 285	\$8,227
Charge-offs Recoveries	(2 ) (54	) (52 8	131		(83 ) 19		(191 ) 158
Provision for loan losses <b>Balance</b> , March 31, 2014	(11) 171 \$850 \$ 1,814	53 \$ 3,694	(259 \$ 861	70 \$ 202	17 \$ 529	62 \$ 347	103 \$8,297

# Activity in the Allowance for Loan Losses for the Three Months Ended March 31, 2013

	Real	eal Consumer Commercial Commercial		Consumer	•				
	Estate  Constru	Real	Real Estate	Non Real Estate	Sector and IDA	Non Real Estate	Unallocated Total		
Balance, December 31, 2012	\$1,070	\$ 2,263	\$ 3,442	\$ 959	\$ 142	\$ 424	\$ 49	\$8,349	
Charge-offs Recoveries Provision for loan losses Balance, March 31, 2013	(184 )  287 \$1,173	(53  (364 \$ 1,846	) (35 )  ) (118 ) \$ 3,289	(404 16 705 \$ 1,276	) (32 ) \$110	(78 ) 9 230 \$ 585	 (37 \$ 12	(754) 25 ) 671 \$8,291	

## Allowance for Loan Losses as of March 31, 2014

	Real Estate	Consume	r Commercia	ommerci on Real	Sector	Consumer Non	r Unalloca	tedTotal
	Const	Real r <b>Estate</b>	Real Estate	state	and IDA	Real Estate	Chanoca	cu i otai
Individually evaluated for impairment	\$	\$ 9	\$ 266	\$ 5	\$	\$	\$	\$280
Collectively evaluated for impairment	850	1,805	3,428	856	202	529	347	8,017

Total \$850 \$ 1,814 \$ 3,694 \$ 861 \$ 202 \$ 529 \$ 347 \$ 8,297

# Allowance for Loan Losses as of December 31, 2013

	Real Consun	Commercial Public		Consum	er				
	Estate Real	Real	Non Real	Sector and		Unallocat	UnallocatedTotal		
	ConstrEstate	Estate	Estate	IDA	Real Estate				
Individually evaluated for impairment	\$ \$ 10	\$ 610	\$ 4	\$	\$	\$	\$624		
Collectively evaluated for impairment	863 1,687	3,075	985	132	576	285	7,603		
Total	\$863 \$ 1,697	\$ 3,685	\$ 989	\$ 132	\$ 576	\$ 285	\$8,227		

## Loans as of March 31, 2014

	Real Estate Construc	Real	Commercial Real Estate	Commercia Non Real Estate	Public Sector and	Consumer Non Real Estate	Unalloc	at <b>éfi</b> otal
Individually evaluated for impairment	\$	\$730	\$ 11,754	\$ 94	\$	\$ 24	\$	\$12,602
Collectively evaluated for impairment <b>Total loans</b>	42,307 \$42,307	145,623 \$146,353	296,802 \$ 308,556	31,922 \$ 32,016	33,706 \$33,706	26,984 \$ 27,008	\$	577,344 \$589,946

# Loans as of December 31, 2013

	Real	Consumer	Commercia	Commerci	Public al	Consumer Non	r		
	Estate Constru	Real	Real Estate	Non Real	Sector and	Real	Un	allocat	:e <b>ld</b> otal
				Estate	<b>IDA</b> Estate				
Individually evaluated for impairment	\$	\$780	\$ 12,079	\$ 102	\$	\$ 24	\$		\$12,985
Collectively evaluated for impairment	45,925	144,719	299,187	31,160	34,220	28,399			583,610
Total	\$45,925	\$145,499	\$ 311,266	\$ 31,262	\$34,220	\$ 28,423	\$		\$596,595

A summary of ratios for the allowance for loan losses follows.

	Three Months Ended		Year Ended	
	March :	31,	Decembra 31,	ber
	2014	2013	2013	
Ratio of allowance for loan losses to the end of period loans, net of unearned income and deferred fees	1.41 %	1.44%	1.38	%
Ratio of net charge-offs to average loans, net of unearned income and deferred fees <sup>(1)</sup>	0.02%	0.50%	0.28	%

<sup>(1)</sup> Net charge-offs are on an annualized basis.

A summary of nonperforming assets follows.

	March 31,	December 31,	
	2014	2013	2013
Nonperforming assets:			
Nonaccrual loans	\$5,071	\$10,734	\$ 5,732
Restructured loans in nonaccrual	1,007	1,691	852
Total nonperforming loans	6,078	12,425	6,584
Other real estate owned, net	4,901	1,094	4,712
Total nonperforming assets	\$10,979	\$13,519	\$ 11,296
Ratio of nonperforming assets to loans, net of unearned income and deferred fees, plus other real estate owned	1.85 %	2.35 %	5 1.88 %
Ratio of allowance for loan losses to nonperforming loans <sup>(1)</sup>	136.51 %	66.73 %	124.95 %

 $<sup>^{(1)}</sup>$  The Company defines nonperforming loans as nonaccrual loans. Loans 90 days or more past due and still accruing and accruing restructured loans are excluded.

A summary of loans past due 90 days or more and impaired loans follows.

	March 31,	December 31,		
	2014	2013	2013	
Loans past due 90 days or more and still accruing	<b>\$163</b>	\$568	\$ 190	
Ratio of loans past due 90 days or more and still accruing to loans, net of unearned income and deferred fees	0.03 %	0.10 %	0.03 %	
Accruing restructured loans	\$6,145	\$5,732	\$ 6,191	
Impaired loans:				
Impaired loans with no valuation allowance	\$10,139	\$16,263	\$ 10,372	
Impaired loans with a valuation allowance	2,463	995	2,613	
Total impaired loans	\$12,602	\$17,258	\$ 12,985	
Valuation allowance	(280 )	(273)	(624)	
Impaired loans, net of allowance	\$12,322	\$16,985	\$ 12,361	
Average recorded investment in impaired loans <sup>(1)</sup>	\$13,075	\$17,935	\$ 16,654	
Interest income recognized on impaired loans, after designation as impaired	<b>\$99</b>	\$10	\$ 267	
Amount of income recognized on a cash basis	\$	\$	\$	

<sup>(1)</sup> Recorded investment includes principal net of unearned interest and deferred fees and costs, and accrued interest.

Nonaccrual loans that meet the Company's balance threshold of \$250 and TDRs are designated as impaired. No interest income was recognized on nonaccrual loans for the three months ended March 31, 2014 or March 31, 2013 or for the year ended December 31, 2013.

A detailed analysis of investment in impaired loans, associated reserves and interest income recognized, segregated by loan class follows.

	Impaired Loans as of March 31, 2014					
	Principa Blance	(A) al Total Recorded Investment <sup>(1)</sup>	Recorded Investment(1) in (A) for Which There is No Related Allowance	Recorded Investment(1) in (A) for Which There is a Related Allowance	Related Allowance	
Consumer Real Estate <sup>(2)</sup> Residential closed-end first liens	\$399	\$ 401	<b>\$ 171</b>	\$ 230	\$ 3	

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Residential closed-end junior liens	253	253		253	6
Investor-owned residential real estate	<b>78</b>	<b>78</b>		<b>78</b>	
Commercial Real Estate <sup>(2)</sup>					
Multifamily real estate	3,271	3,268	3,268		
Commercial real estate, owner-occupied	5,346	5,354	3,543	1,811	266
Commercial real estate, other	3,137	3,137	3,137		
Commercial Non Real Estate <sup>(2)</sup>					
Commercial and Industrial	94	94		94	5
Consumer Non Real Estate <sup>(2)</sup>					
Automobile	24	24	24		
Total	\$12,602	\$ 12,609	\$ 10,143	\$ 2,466	\$ 280

<sup>(1)</sup> Recorded investment includes principal net of unearned interest and deferred fees and costs, and accrued interest.

<sup>(2)</sup> Only classes with impaired loans are shown.

	Impaired Loans as of December 31, 2013								
	Principa Blance	l T R	A) otal ecorded nvestment <sup>(1)</sup>	In in W is	ecorded evestment(1) (A) for Thich There No Related llowance	In in W is	ecorded vestment(1) (A) for hich There a Related llowance		elated lowance
Consumer Real Estate <sup>(2)</sup>									
Residential closed-end first liens	\$440	\$	442	\$	232	\$	210	\$	3
Residential closed-end junior liens	259		261				261		7
Investor-owned residential real estate	81		82		82				
Commercial Real Estate <sup>(2)</sup>									
Multifamily real estate	3,278		3,274		3,274				
Commercial real estate, owner occupied	5,643		5,645		3,864		1,781		610
Commercial real estate, other	3,158		3,158		3,158				
Commercial Non Real Estate <sup>(2)</sup>									
Commercial and Industrial	102		103		1		102		4
Consumer Non Real Estate <sup>(2)</sup>									
Automobile	24		24		24				
Total	\$12,985	\$	12,989	\$	10,635	\$	2,354	\$	624

<sup>(1)</sup> Recorded investment includes principal net of unearned interest and deferred fees and costs, and accrued interest.

The following tables show the average investment and interest income recognized for impaired loans.

	For the Three Month Ended March 31, 2014 Average Interest Recorded Income InvestmenRecognized			
Consumer Real Estate <sup>(2)</sup>				
Residential closed-end first liens	<b>\$561</b>	\$	4	
Residential closed-end junior liens	257		5	

<sup>(2)</sup> Only classes with impaired loans are shown.

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Investor-owned residential real estate	<b>79</b>	1
Commercial Real Estate <sup>(2)</sup>		
Multifamily real estate	3,386	
Commercial real estate, owner occupied	5,515	44
Commercial real estate, other	3,150	44
Commercial Non Real Estate <sup>(2)</sup>		
Commercial and Industrial	101	1
Consumer Non Real Estate <sup>(2)</sup>		
Automobile	26	
Total	\$13,075 \$	99

<sup>(1)</sup> Recorded investment includes principal net of unearned interest and deferred fees and costs, and accrued interest.

<sup>(2)</sup> Only classes with impaired loans are shown.

## For the Year Ended

December 31, 2013 Average Interest

## RecordedIncome

## InvestmerRecognized

Real Estate Construction <sup>(2)</sup>				
Construction, residential	\$40	\$		
Construction, other	2,885			
Commercial Real Estate <sup>(2)</sup>				
Residential closed-end first liens	364		3	
Residential closed-end junior liens	280		9	
Investor-owned residential real estate	131		6	
Commercial Real Estate <sup>(2)</sup>				
Multifamily real estate	4,172			
Commercial real estate, owner occupied	5,265		136	
Commercial real estate, other	3,369		110	
Commercial Non Real Estate <sup>(2)</sup>			_	
Commercial and Industrial	117		3	
Consumer Non Real Estate <sup>(2)</sup>				
Automobile	31			
Total	\$16,654	¢	267	
Tutai	\$10,034	φ	207	

<sup>(1)</sup> Recorded investment includes principal net of unearned interest and deferred fees and costs, and accrued interest.

<sup>(2)</sup> Only classes with impaired loans are shown.

The Company reviews nonaccrual loans on an individual loan basis to determine whether future payments are reasonably assured. To satisfy this criteria, the Company's evaluation must determine that the underlying cause of the original delinquency or weakness that indicated nonaccrual status has been resolved, such as receipt of new guarantees, increased cash flows that cover the debt service or other resolution. Nonaccrual loans that demonstrate reasonable assurance of future payments and that have made at least six consecutive payments in accordance with repayment terms and timeframes may be returned to accrual status.

A restructured loan for which impairment measurement does not indicate a loss and that maintains current status for at least six months may be returned to accrual status.

An analysis of past due and nonaccrual loans as of March 31, 2014 follows.

Real Estate Construction	30 – 89 Days Past Due	90 or More Days Past Due	90 or More Days Past Due and Still Accruing	Nonaccruals (Including Impaired Nonaccruals)
Construction, residential	<b>\$163</b>	\$	\$	\$
Construction, other	14	φ	φ <b></b>	φ
Consumer Real Estate	14			
Equity lines				
Residential closed-end first liens	1,025	270	148	267
Residential closed-end junior liens	58			
Investor-owned residential real estate	334			17
Commercial Real Estate				
Multifamily real estate	728	3,271		3,271
Commercial real estate, owner-occupied	128	1,477		2,378
Commercial real estate, other				
<b>Commercial Non Real Estate</b>				
Commercial and Industrial	202	43		121
<b>Public Sector and IDA</b>				
Public sector and IDA				
<b>Consumer Non Real Estate</b>				
Credit cards	2	3	3	
Automobile	<b>78</b>	36	12	24
Other consumer loans	25			
Total	\$2,757	\$5,100	\$ 163	\$ 6,078

An analysis of past due and nonaccrual loans follows.

### **December 31, 2013**

	20 00	00	90 or More	Nonaccruals
	30 – 89	90 or More	Days	(Including
	Days Past	Days	Past Due	_
	Dura	Past	and Still	Impaired
	Due	Due	Accruing	Nonaccruals)
<b>Real Estate Construction</b>			Acciumg	
Construction, residential	\$45	\$	\$	\$
Construction, other	45	Ψ 	Ψ 	Ψ 
Consumer Real Estate				
Equity lines				
Residential closed-end first liens	903	252	128	308
Residential closed-end junior liens	10			
Investor-owned residential real estate	422	91		91
Commercial Real Estate				
Multifamily real estate	430	3,278		3,278
Commercial real estate, owner occupied	604	2,519		2,756
Commercial real estate, other	32			
Commercial Non Real Estate				
Commercial and Industrial	196	43		128
<b>Public Sector and IDA</b>				
Public sector and IDA				
<b>Consumer Non Real Estate</b>				
Credit cards	3	13	13	
Automobile	217	26	2	23
Other consumer loans	49	46	47	
Total	\$2,956	\$6,268	\$ 190	\$ 6,584

The estimate of credit risk for non-impaired loans is obtained by applying allocations for internal and external factors. The allocations are increased for loans that exhibit greater credit quality risk.

Credit quality indicators, which the Company terms risk grades, are assigned through the Company's credit review function for larger loans and selective review of loans that fall below credit review thresholds. Loans that do not indicate heightened risk are graded as "pass." Loans that appear to have elevated credit risk because of frequent or

persistent past due status, which is less than 75 days, or that show weakness in the borrower's financial condition are risk graded "special mention." Loans with frequent or persistent delinquency exceeding 75 days or that have a higher level of weakness in the borrower's financial condition are graded "classified." Classified loans have regulatory risk ratings of "substandard" and "doubtful." Allocations are increased by 50% and by 100% for loans with grades of "special mention" and "classified," respectively.

Determination of risk grades was completed for the portfolio as of March 31, 2014 and 2013 and December 31, 2013.

The following displays collectively-evaluated loans by credit quality indicator.

# March 31, 2014

		G • 1	Classified		
	Pass	<b>Special Mention</b>	(Excluding Impaired)		
<b>Real Estate Construction</b>					
Construction, 1-4 family residential	\$14,910	<b>\$ 163</b>	\$		
Construction, other	27,191	29	14		
<b>Consumer Real Estate</b>					
Equity lines	15,935		15		
Closed-end first liens	80,765	658	1,343		
Closed-end junior liens	5,279	55	2		
Investor-owned residential real estate	41,089	103	379		
<b>Commercial Real Estate</b>					
Multifamily residential real estate	67,175		728		
Commercial real estate owner-occupied	131,259	2,175	754		
Commercial real estate, other	90,473	1,201	3,037		
<b>Commercial Non Real Estate</b>					
Commercial and Industrial	30,748	881	293		
<b>Public Sector and IDA</b>					
States and political subdivisions	33,706				
<b>Consumer Non Real Estate</b>					
Credit cards	5,141				
Automobile	11,781	110	22		
Other consumer	9,911	12	7		
Total	\$565,363	\$ 5,387	\$ 6,594		

The following displays collectively-evaluated loans by credit quality indicator.

## **December 31, 2013**

		Special	
	-	Mention	Classified
	Pass	(Excluding	(Excluding
		Impaired)	Impaired)
<b>Real Estate Construction</b>		-	
Construction, 1-4 family residential	\$17,702	\$ 163	\$ 45
Construction, other	27,971	29	15
Consumer Real Estate			
Equity lines	16,146	16	
Closed-end first liens	82,767	1,007	1,275
Closed-end junior liens	4,813	109	3
Investor-owned residential real estate	38,071	105	407
Commercial Real Estate			
Multifamily residential real estate	67,573		958
Commercial real estate owner-occupied	134,137	2,206	701
Commercial real estate, other	89,340	1,209	3,063
Commercial Non Real Estate			
Commercial and Industrial	29,987	878	295
Public Sector and IDA			
States and political subdivisions	24,220		
<b>Consumer Non Real Estate</b>			
Credit cards	6,354		
Automobile	11,428	253	34
Other consumer	10,253	17	60
Total	\$570,762	\$ 5,992	\$ 6,856

## Sales, Purchases and Reclassification of Loans

The Company finances mortgages under "best efforts" contracts with mortgage purchasers. The mortgages are designated as held for sale upon initiation. There have been no major reclassifications from portfolio loans to held for sale. Occasionally, the Company purchases or sells participations in loans. All participation loans purchased met the

Company's normal underwriting standards at the time the participation was entered. Participation loans are included in the appropriate portfolio balances to which the allowance methodology is applied.

## **Troubled Debt Restructurings**

The Company modifies loans in troubled debt restructurings. Total troubled debt restructurings amounted to \$7,152 at March 31, 2014, \$7,043 at December 31, 2013, and \$7,423 at March 31, 2013. The following tables present restructurings by class that occurred during three month period ended March 31, 2014, and the three month period ended March 31, 2013.

Note: Only classes with restructured loans are presented.

Restructurings That Occurred During the Three Months

**Ended March 31, 2014** 

Pre-Modification
Number Modification
of Outstanding

ConPrintsipal
Balance Principal
Balance

**Commercial Real Estate** 

Commercial real estate, owner occupied 1 \$ 184 \$ 209 **Total** 1 \$ 184 \$ 209

During the three-month period ended March 31, 2014, the Company restructured one loan pursuant to bankruptcy court orders. The restructuring capitalized interest, reduced the interest rate and re-amortized payments. The fair value measurement of the restructured loan resulted in a specific allocation to the allowance for loan losses of \$30.

**Restructurings That Occurred During** the Three Months Ended

March 31, 2013
Nun Moer Modification Post-Modification of
Outstanding Outstanding
Contracts

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	Principal Balance		Pr	incipal Balance	
<b>Real Estate Construction</b>					
Construction, other	1	\$	3,500	\$	3,500
<b>Commercial Real Estate</b>					
Commercial real estate, owner occupied	1		154		239
Total	2	\$	3,654	\$	3,739

The troubled debt restructurings during the first three months of 2013 provided payment relief to the borrowers without forgiveness of principal or accrued interest. The interest-only period on the real estate construction loan was extended beyond the contract date specified to begin amortization. The commercial real estate loan modification included an extended term, lower interest rate and new funds for debt consolidation to allow the borrower increased debt service ability. As troubled debt restructurings, the loans were individually evaluated under ASC 310. The impairment analysis was based upon the fair value of collateral for the construction loan and upon the present value of cash flows for the commercial real estate loan. The fair value measurements indicated fair values in excess of the loan balances and neither measurement resulted in a specific allocation.

The Company analyzed its TDR portfolio for loans that defaulted during the three-month periods ended March 31, 2014 and March 31, 2013, and that were modified within 12 months prior to default. The Company defines default as one or more payments that occur more than 90 days past the due date, or charge-offs or foreclosure after the date of restructuring. There were no restructured loans that defaulted and were modified within 12 months prior to default for the three-month period ended March 31, 2014.

The following table presents loans that defaulted and were restructured within 12 months prior to default for the three months ended March 31, 2013:

Restructured Loans That Defaulted During

the Three Months Ended March 31, 2013

That Were Modified Within 12 Months Prior

to Default
Number
Principal
of
Balance
Contracts

## **Consumer Real Estate**

Residential closed-end first liens	1	\$ 101
Residential closed-end junior liens	1	88
<b>Commercial Real Estate</b>		
Commercial real estate owner-occupied	1	663
Commercial Non Real Estate		
Commercial and industrial	1	219
Total	4	\$ 1.071

Restructured loans are individually evaluated for impairment. The fair value measurements for all of the restructured loans that defaulted during the three-month period ended March 31, 2013 were measured using the fair value of collateral and as such, were not significantly affected by the payment default. All were maintained on nonaccrual status as of March 31, 2013.

## **Note 5: Securities**

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities available for sale by major security type are as follows.

	March 31 Amortized Costs	Gross d	Gross Unrealized Losses	Fair Values
Available for Sale: U.S. Government agencies and corporations States and political subdivisions Mortgage-backed securities Corporate debt securities Other securities Total	\$173,798 21,634 2,392 8,802 529 \$207,155	\$ 233 813 215 83  \$ 1,344	\$ 17,696 39  312 51 \$ 18,098	\$156,335 22,408 2,607 8,573 478 \$190,401
	December	31, 2013		
		Gross	Gross	
	December Amortized	Gross d		Fair
		Gross d	Gross Unrealized	
	Amortized	Gross d		Fair Values
Available for Sale:	Amortized Costs	Gross d Unrealized Gains	Unrealized Losses	Values
U.S. Government agencies and corporations	Amortized Costs \$169,818	Gross d Unrealized Gains \$ 199	Unrealized Losses \$ 22,163	<b>Values</b> \$147,854
U.S. Government agencies and corporations States and political subdivisions	Amortized Costs \$169,818 22,830	Gross d Unrealized Gains \$ 199 746	Unrealized Losses \$ 22,163 120	<b>Values</b> \$147,854 23,456
U.S. Government agencies and corporations States and political subdivisions Mortgage-backed securities	Amortized Costs \$169,818 22,830 2,627	Gross d Unrealized Gains \$ 199  746 213	Unrealized Losses \$ 22,163 120	Values \$147,854 23,456 2,840
U.S. Government agencies and corporations States and political subdivisions	Amortized Costs \$169,818 22,830	Gross d Unrealized Gains \$ 199 746	Unrealized Losses \$ 22,163 120	<b>Values</b> \$147,854 23,456

The amortized costs, gross unrealized gains, gross unrealized losses and fair values for securities held to maturity by major security type are as follows.

	March 31, Amortized Costs	Gross	Gross Unrealized Losses	Fair Values
Held to Maturity: U.S. Government agencies and corporations States and political subdivisions Mortgage-backed securities Corporate debt securities Total	\$17,940 145,565 484 1,409 \$165,398	\$ 298 4,298 52  \$ 4,648	\$ 1,187 3,736  18 \$ 4,941	\$17,051 146,127 536 1,391 \$165,105
	December Amortized Costs	Gross	Gross Unrealized Losses	Fair Values
Held to Maturity:	<b>4.2.052</b>	<b>4.20</b>	<b>.</b>	<b>449.00</b>
U.S. Government agencies and corporations States and political subdivisions Mortgage-backed securities	\$13,973 149,490 520	\$ 280 2,971 53	\$ 1,448 6,502	\$12,805 145,959 573
Total securities held to maturity	\$163,983	\$ 3,304	\$ 7,950	\$159,337

Information pertaining to securities with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows.

	March 31 Less Thar	,	12 Months or More			
	Fair	Unrealized	Fair	Unrealized		
	Value	Loss	Value	Loss		
Temporarily Impaired Securities:						
U.S. Government agencies and corporations	\$144,919	\$ 15,556	\$20,880	\$ 3,327		
States and political subdivisions	24,639	1,178	22,165	2,597		
Corporate debt securities	8,094	330				
Other securities	138	51				
Total	\$177,790	\$ 17,115	\$43,045	\$ 5,924		

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	<b>Less Than 12 Months</b>		12 Months or More		
	Fair	Unrealized	Fair	Unrealized	
	Value	Loss	Value	Loss	
<b>Temporarily Impaired Securities:</b>					
U.S. Government agencies and corporations	\$138,324	\$ 20,400	\$15,796	\$ 3,211	
States and political subdivisions	58,013	6,131	2,697	491	
Corporate debt securities	5,511	506			
Other securities	167	22			
Total	\$202,015	\$ 27,059	\$18,493	\$ 3,702	

The Company had 272 securities with a fair value of \$220,835 which were temporarily impaired at March 31, 2014. The total unrealized loss on these securities was \$23,039. Of the temporarily impaired total, 62 securities with a fair value of \$43,045 and an unrealized loss of \$5,924 have been in a continuous loss position for twelve months or more. The Company has determined that these securities are temporarily impaired at March 31, 2014 for the reasons set out below.

<u>U.S. Government agencies.</u> The unrealized losses in this category of investments were caused by interest rate and market fluctuations. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. The Company is monitoring bond market trends and developing strategies to address unrealized losses. At this time, the unrealized losses are not considered to be other-than-temporarily impaired.

<u>States and political subdivisions.</u> This category's unrealized losses are primarily the result of interest rate and market fluctuations. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell any of the investments and it is not likely that the Company will be required to sell any of the investments before recovery of its amortized cost basis, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired.

<u>Corporate</u>. The Company's unrealized losses in corporate debt securities are related to interest rate and market fluctuations. The contractual terms of the investments do not permit the issuer to settle the securities at a price less than the cost basis of each investment. Because the Company does not intend to sell any of the investments before recovery of its amortized cost basis, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired.

Other securities. The Company holds a small investment in community bank stock. The value of this investment has been negatively affected by market conditions. Because the Company does not intend to sell this investment before recovery of amortized cost basis, the Company does not consider these investments to be other-than-temporarily impaired.

As a member of the Federal Reserve and the Federal Home Loan Bank ("FHLB") of Atlanta, NBB is required to maintain certain minimum investments in the common stock of those entities. Required levels of investment are based upon NBB's capital and a percentage of qualifying assets. In addition, NBB is eligible to borrow from the FHLB with borrowings collateralized by qualifying assets, primarily residential mortgage loans and NBB's capital stock investment in the FHLB. Redemption of FHLB stock is subject to certain limitations and conditions. At its discretion, the FHLB may declare dividends on the stock. Management reviews for impairment based upon the ultimate recoverability of the cost basis of the FHLB stock, and at March 31, 2014, management did not consider there to be any impairment.

Management regularly monitors the credit quality of the investment portfolio. Changes in ratings are noted and follow-up research on the issuer is undertaken when warranted. Management intends to carefully follow any changes in bond quality.

### **Note 6: Recent Accounting Pronouncements**

In January 2014, the FASB issued ASU 2014-01, "Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects (a consensus of the FASB Emerging Issues Task Force)." The amendments in this ASU permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The amendments in this ASU should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those preexisting investments. The amendments in this ASU are effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company is currently assessing the impact that ASU 2014-01 will have on its consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, "Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)." The amendments in this ASU clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Company is currently assessing the impact that ASU 2014-04 will have on its consolidated financial statements.

In April 2014, the FASB issued ASU 2014-08, "Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." The amendments in this ASU change the criteria for reporting discontinued operations while enhancing disclosures in this area. Under the new guidance, only disposals representing a strategic shift in operations should be presented as discontinued operations. Those strategic shifts should have a major effect on the organization's operations and financial results and include disposals of a major geographic area, a major line of business, or a major equity method investment. The new guidance requires expanded disclosures about discontinued operations that will provide financial statement users with more information about the assets, liabilities, income, and expenses of discontinued operations. Additionally, the new guidance requires disclosure of the pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. The amendments in the ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company does not expect the adoption of ASU 2014-08 to have a material impact on its consolidated financial statements.

#### **Note 7: Defined Benefit Plan**

## Components of Net Periodic Benefit Cost

	rension		
	Benefits		
	Three		
	Month	S	
	Ended		
	March	31,	
	2014	2013	
Service cost	\$131	\$149	
Interest cost	166	154	
Expected return on plan assets	(278)	(246)	
Amortization of prior service cost	(27)	(25)	
Recognized net actuarial loss	65	133	
Net periodic benefit cost	<b>\$57</b>	\$165	

Pension

## 2014 Plan Year Employer Contribution

Without considering the prefunding balance, the Company's minimum required contribution to the National Bankshares, Inc. Retirement Income Plan (the "Plan") is \$396. Considering the prefunding balance, the 2014 minimum required contribution is \$0. The Company elected to contribute \$109 to the Plan during the three months ended March 31, 2014, for the plan year 2013.

#### **Note 8: Fair Value Measurements**

The Company records fair value adjustments to certain assets and liabilities and determines fair value disclosures utilizing a definition of fair value of assets and liabilities that states that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Additional considerations come into play in determining the fair value of assets in markets that are not active.

The Company uses a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy based on

these two types of inputs are as follows:

### Level

- Valuation is based on quoted prices in active markets for identical assets and liabilities. 1 –
- Valuation is based on observable inputs including quoted prices in active markets for similar assets and
- Level liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based
- valuation techniques for which significant assumptions can be derived primarily from or corroborated by 2 – observable data in the market.
- Level Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are
- 3 unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain assets and liabilities recorded at fair value on a recurring basis in the financial statements.

#### Securities Available for Sale

**Description** 

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). The carrying value of restricted Federal Reserve Bank and Federal Home Loan Bank stock approximates fair value based upon the redemption provisions of each entity and is therefore excluded from the following table.

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis.

Description	Balance as of March 31, 2014	Fair Value Measur March 31, 2014 Us Quoted Prices in Significant Active Other Markets for Ubservable for Inputs Identical Assets (Level 2)			
U.S. Government agencies and corporations	\$156,335	\$ <b>\$ 156,335</b>	\$		
States and political subdivisions	22,408	22,408			
Mortgage-backed securities	2,607	2,607			
Corporate debt securities	8,573	8,573			
Other securities	478	478			
Total securities available for sale	\$190,401	\$ <b>\$ 190,401</b>	\$		

Balance as of

Fair Value Measu	rements at
<b>December 31, 201</b>	3 Using
Quotelignificant	Significant
Price:Other	Unobservable

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	December 31, 2013		ets		outs evel 3)
U.S. Government agencies and corporations	\$ 147,854		\$ 147,854	\$	
States and political subdivisions	23,456	· 	23,456	·	
Mortgage-backed securities	2,840		2,840		
Corporate debt securities	7,395		7,395		
Other securities	857		857		
Total securities available for sale	\$182,402	\$	\$ 182,402	\$	

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements.

#### Loans Held for Sale

Loans held for sale are carried at the lower of cost or market value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale at March 31, 2014 or December 31, 2013. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

### **Impaired Loans**

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that the Company will be unable to collect all the contractual interest and principal payments as scheduled in the loan agreement. Troubled debt restructurings are impaired loans. The measurement of loss associated with impaired loans may be based on either the observable market price of the loan, the present value of the expected cash flows or the fair value of the collateral. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral is a house or building in the process of construction, if an appraisal of the real estate property is over 12 months old or if the real estate market is considered by management to be experiencing volatility, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal using observable market data, if the collateral is deemed significant. If the collateral is not deemed significant, the value of business equipment is based on the net book value on the borrower's financial statements. Likewise, values for inventory and accounts receivables collateral are based on the borrower's financial statement balances or aging reports (Level 3). Estimated losses on impaired loans allocated to the allowance for loan losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

The following table summarizes the Company's impaired loans that were measured at fair value on a nonrecurring basis at March 31, 2014 and at December 31, 2013.

Date	Description	Balance	Quote Price in Activ Mark for Ident	ed Sig Oth Cets Ob Inplical (Le	y Value nificant ner servable outs evel 2)	Uı In	gnificant nobservable puts evel 3)
	Assets:	_					
March 31, 2014	Impaired loans net of valuation allowance	\$ 2,183	<b>\$</b>	\$		\$	2,183
December 31, 2013	Impaired loans net of valuation allowance	1,989					1,989

Impaired loans are measured quarterly for impairment. The Company employs the most applicable valuation method for each loan based on current information at the time of valuation.

The following tables present information about Level 3 Fair Value Measurements for March 31, 2014 and December 31, 2013.

Range

March 31, 2014 Valuation Technique

**Unobservable Input** 

(Weighted Average) 0%(1)-10.00%(0.67%)

Impaired loans Discounted appraised value Selling cost

(1) The collateral method of fair value measurement incorporates a discount for selling costs if collection of the loan is expected to come from sale of the collateral. Fair value measurement using the collateral method for a loan that is dependent on the operation, but not the sale, of collateral for collection is not discounted for selling costs.

### Other Real Estate Owned

Other real estate owned are real estate assets acquired in full or partial satisfaction of a loan. At acquisition, other real estate owned assets are measured at fair value. If the assets are marketed for sale by an outside party, the acquisition-date fair value is discounted by selling costs; if the assets are marketed for sale by the Company, no reduction to fair value for selling costs is made. Subsequent to acquisition, the assets are measured at the lower of initial measurement or current fair value, discounted for selling costs as appropriate.

The fair value of an other real estate owned asset is determined by an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). If the appraisal is discounted either for age or because management considers the real estate market to be experiencing volatility, then the fair value is considered Level 3. Discounts for selling costs also result in measurement based on Level 3 inputs. Fair value adjustments are measured on a nonrecurring basis and are recorded in the period incurred as valuation allowances to other real estate owned, and expensed through noninterest expense.

The following table summarizes the Company's other real estate owned that was measured at fair value on a nonrecurring basis.

Date	Description	Balance	Quot Price in Activ	Sig Sig Otl Kets Ob Ing Ing Ing Itical	nificant her servable outs evel 2)	U In	gnificant nobservable puts evel 3)
March 31, 2014	Assets: Other real estate owned net of valuation allowance	\$ 4,901	<b>\$</b>	\$		\$	4,901
December 31, 2013	3 Other real estate owned net of valuation allowance	4,712					4,712

The following tables present information about Level 3 Fair Value Measurements for March 31, 2014 and December 31, 2013.

March 31, 2014 Valuation Technique Unobservable Input

Range

(W	eig	hted	Av	erage)

Other real estate	Discounted appraised	Selling cost	0.00%(1)-10% (5.50%)
owned	value	Sening cost	0.00 /6(1)-10 /6 (3.30 /6)
Other real estate	Discounted appraised	Discount for lack of marketability and age	0.00% -46.92%(11.96%)
owned	value	of appraisal	0.00% -40.92%(11.90%)

<sup>(1)</sup> The Company markets other real estate owned both independently and with local realtors. Properties marketed by realtors are discounted by selling costs. Properties that the Company markets independently are not discounted by selling costs.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments.

## Cash and Due from Banks and Interest-Bearing Deposits

The carrying amounts approximate fair value.

#### Securities

The fair value of securities, excluding restricted stock, is determined by quoted market prices or dealer quotes. The fair value of certain state and municipal securities is not readily available through market sources other than dealer quotations, so fair value estimates are based on quoted market prices of similar instruments adjusted for differences between the quoted instruments and the instruments being valued. The carrying value of restricted securities approximates fair value based upon the redemption provisions of the applicable entities.

_		_	
Loans	Held	for	Sale

The fair value of loans held for sale is based on commitments on hand from investors or prevailing market prices.

#### Loans

Fair value for the loan portfolio is estimated on an account-level basis by discounting scheduled cash flows through the projected maturity for each loan. The calculation applies estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Company's historical experience with repayments for loan classification, modified by an estimate of the effect of economic conditions on lending.

Impaired loans are individually evaluated for fair value. Fair value for the Company's impaired loans is estimated by using either discounted cash flows or the appraised value of collateral. Any amount of principal balance that exceeds fair value is accrued in the allowance for loan losses. Assumptions regarding credit risk, cash flows and discount rates are determined within management's judgment, using available market information and specific borrower information. Discount rates for cash flow analysis are based on the loan's interest rate, and cash flows are estimated based upon the loan's historical payment performance and the borrower's current financial condition. Appraisals may be discounted for age, reasonableness, and selling costs.

#### **Deposits**

The fair value of demand and savings deposits is the amount payable on demand. The fair value of fixed maturity term deposits and certificates of deposit is estimated using the rates currently offered for deposits with similar remaining maturities.

#### Accrued Interest

The carrying amounts of accrued interest approximate fair value.

## **Bank-Owned Life Insurance**

Bank owned life insurance represents insurance policies on officers of the Company and certain officers who are no longer employed by the Company. The cash values of the policies are estimates using information provided by insurance carriers. These policies are carried at their cash surrender value, which approximates the fair value.

## Commitments to Extend Credit and Standby Letters of Credit

The only amounts recorded for commitments to extend credit, standby letters of credit and financial guarantees written are the deferred fees arising from these unrecognized financial instruments. These deferred fees are not deemed significant at March 31, 2014 and December 31, 2013, and, as such, the related fair values have not been estimated.

The estimated fair values and related carrying amounts of the Company's financial instruments follow.

	March 31	_	014 uoted Prices	S	ignificant	S	ignificant	
	Carrying	in	Active Iarkets for	C	)ther )bservable		nobservable	Total Estimated
	Amount	<b>Identical Assets</b>		Inputs		Inputs		Fair Value
		L	evel 1	L	evel 2	L	evel 3	Tun vulue
Financial Assets:								
Cash and due from banks	\$14,723	\$	14,723	\$		\$		\$ 14,723
Interest-bearing deposits	108,841		108,841					108,841
Securities	355,799				355,506			355,506
Restricted securities	1,089				1,089			1,089
Loans, net	580,751						568,229	568,229
Accrued interest receivable	5,893		5,893					5,893
Bank-owned life insurance	21,335		21,335					21,335
Financial Liabilities:								
Deposits	\$964,086	\$	727,026	\$		\$	247,523	\$ 974,549
Accrued interest payable	<b>78</b>		78					<b>79</b>

December Carrying Amount	Quoted Prices in Active	Significant Other Observable Inputs	Significant Unobservable Inputs	Total Estimated
Amount	Identical Assets	Inputs Level 2	Inputs Level 3	Fair Value
	Level 1			

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Financial Assets:					
Cash and due from banks	\$13,283	\$13,283	\$	\$	\$ 13,283
Interest-bearing deposits	97,376	97,376			97,376
Securities	346,385		341,739		341,739
Restricted securities	1,414		1,414		1,414
Mortgage loans held for sale	1,276		1,276		1,276
Loans, net	587,463			616,755	616,755
Accrued interest receivable	5,949	5,949			5,949
Bank-owned life insurance	21,181	21,181			21,181
Financial Liabilities:					
Deposits	\$960,036	\$718,327	\$	\$ 247,753	\$ 966,080
Accrued interest payable	92	92			92

**Note 9: Components of Accumulated Other Comprehensive Loss** 

	Net Unrealized	Adjustments Related	Accumulated Other
	Gain (Loss) on	to Pension	Comprehensive
	Securities	Benefits	(Loss)
Balance at December 31, 2012	\$ 2,047	\$ (4,785	) \$ (2,738 )
Unrealized holding losses on available for sale securities net of tax of (\$516)	(959	)	(959 )
Reclassification adjustment, net of tax of (\$3)	(6	)	(6)
Balance at March 31, 2013	\$ 1,082	\$ (4,785	) \$ (3,703 )
Balance at December 31, 2013	\$ (14,011	) \$ (2,953	) \$ (16,964 )
Unrealized holding gains on available for sale securities net of tax of \$1,681	3,121		3,121
Reclassification adjustment, net of tax of \$0			
Balance at March 31, 2014	\$ (10,890	) \$ (2,953	) \$ (13,843

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

\$ in thousands, except per share data

The purpose of this discussion and analysis is to provide information about the financial condition and results of operations of National Bankshares, Inc. and its wholly-owned subsidiaries (the "Company"), which are not otherwise apparent from the consolidated financial statements and other information included in this report. Please refer to the financial statements and other information included in this report as well as the 2013 Annual Report on Form 10-K for an understanding of the following discussion and analysis.

### **Cautionary Statement Regarding Forward-Looking Statements**

We make forward-looking statements in this Form 10-Q that are subject to significant risks and uncertainties. These forward-looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy, and financial and other goals, and are based upon our management's views and assumptions as of the date of this report. The words "believes," "expects," "may," "will," "should," "projects," "contemplates," "anticipates," "forecasts," "intends," or other similar words or terms are intended to identify forward-looking statements.

These forward-looking statements are based upon or are affected by factors that could cause our actual results to differ materially from historical results or from any results expressed or implied by such forward-looking statements. These factors include, but are not limited to, changes in:

interest rates,
general economic conditions,
the legislative/regulatory climate,
monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury, the Office of the
Comptroller of the Currency, the Federal Reserve Board and the Federal Deposit Insurance Corporation, and the
impact of any policies or programs implemented pursuant to the Emergency Economic Stabilization Act of
2008 ("EESA") the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") and
other financial reform legislation,
unanticipated increases in the level of unemployment in the Company's trade area,
the quality or composition of the loan and/or investment portfolios,
demand for loan products,
deposit flows,
competition,
demand for financial services in the Company's trade area,
the real estate market in the Company's trade area,

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the Company's technology initiatives,

loss or retirement of key executives,

threats from technology based frauds and scams,

adverse changes in the securities market, and

applicable accounting principles, policies and guidelines.

These risks and uncertainties should be considered in evaluating the forward-looking statements contained in this report. We caution readers not to place undue reliance on those statements, which speak only as of the date of this report. This discussion and analysis should be read in conjunction with the description of our "Risk Factors" in Item 1A. of our 2013 Annual Report on Form 10-K.

The effects of the recession continue to impact the national economy as well as the Company's market. Signs of economic recovery are mixed with continued high unemployment and diminished real estate values. The Company's trade area contains a diverse economy that includes large public colleges and universities, which somewhat insulated the Company's market from the dramatic declines in real estate values seen in some other areas of the country. Real estate values in the Company's market area appeared to stabilize in 2012 and 2013 and showed signs of improving. If the economic recovery wavers or reverses, it is likely that unemployment will continue at higher-than-normal levels or rise in the Company's trade area. Because of the importance to the Company's markets of state-funded universities, cutbacks in the funding provided by the State as a result of the recession could also negatively impact employment. This could lead to an even higher rate of delinquent loans and a greater number of real estate foreclosures. Higher unemployment and the fear of layoffs causes reduced consumer demand for goods and services, which negatively impacts the Company's business and professional customers. In conclusion, a slow economic recovery could have an adverse effect on all financial institutions, including the Company.

#### **Critical Accounting Policies**

#### General

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset or relieving a liability. The Company uses historical loss rates as one factor in determining the inherent loss that may be present in the loan portfolio. Actual losses could differ significantly from one previously acceptable method to another method. Although the economics of the Company's transactions would be the same, the timing of events that would impact the transactions could change.

#### **Allowance for Loan Losses**

The allowance for loan losses is an accrual of estimated losses that have been sustained in our loan portfolio. The allowance is funded by the provision for loan losses, reduced by charge-offs of loans and increased by recoveries of previously charged-off loans. The determination of the allowance is based on two accounting principles, Accounting

Standards Codification ("ASC") Topic 450-20 (Contingencies) which requires that losses be accrued when occurrence is probable and the amount of the loss is reasonably estimable, and ASC Topic 310-10 (Receivables) which requires accrual of losses on impaired loans if the recorded investment exceeds fair value.

Probable losses are accrued through two calculations, individual evaluation of impaired loans and collective evaluation of the remainder of the portfolio. Impaired loans are larger non-homogeneous loans for which there is a probability that collection will not occur according to the loan terms, as well as loans whose terms have been modified in a troubled debt restructuring. Impaired loans with an estimated impairment loss are placed on nonaccrual status.

#### Impaired loans

Impaired loans are identified through the Company's credit risk rating process. Estimated loss for an impaired loan is the amount of recorded investment that exceeds the loan's fair value. Fair value of an impaired loan is measured by one of three methods: the fair value of collateral ("collateral method"), the present value of future cash flows ("cash flow method"), or observable market price. The Company applies the collateral method to collateral-dependent loans, loans for which foreclosure is eminent and to loans for which the fair value of collateral is a more reliable estimate of fair value. The cash flow method is applied to loans that are not collateral dependent and for which cash flows may be estimated.

The Company bases collateral method fair valuation upon the "as-is" value of independent appraisals or evaluations. Valuations for impaired loans with outstanding principal balances of \$250 or more are based on a current appraisal. Appraisals are also used to value impaired loans with principal balances of \$100 or greater and secured by one piece of collateral. Collateral-method impaired loans with principal balances below \$100, or if secured by multiple pieces of collateral, below \$250, are valued using an internal evaluation.

Appraisals and internal valuations provide an estimate of market value. Appraisals must conform to the Uniform Standards of Professional Appraisal Practice ("USPAP") and are prepared by an independent third-party appraiser who is certified and licensed and who is approved by the Company. Appraisals incorporate market analysis, comparable sales analysis, cash flow analysis and market data pertinent to the property to determine market value. Internal evaluations are prepared and reviewed by employees of the Company who are independent of the loan origination, operation, management and collection functions. Evaluations provide a property's market value based on the property's current physical condition and characteristics and the economic market conditions that affect the collateral's market value. Evaluations incorporate multiple sources of data to arrive at a property's market value, including physical inspection, tax values, independent third-party automated tools, comparable sales analysis and local market information.

Updated appraisals or evaluations are ordered when the loan becomes impaired if the appraisal or evaluation on file is more than twelve months old. Appraisals and evaluations are reviewed for propriety and reasonableness and may be discounted if the Company determines that the value exceeds reasonable levels. If an updated appraisal or evaluation has been ordered but has not been received by a reporting date, the fair value may be based on the most recent available appraisal or evaluation, discounted for age.

The appraisal or evaluation value for a collateral-dependent loan for which recovery is expected solely from the sale of collateral is reduced by estimated selling costs. Estimated losses on collateral-dependent loans, as well as any other impairment loss considered uncollectible, are charged against the allowance for loan losses. For loans that are not collateral dependent, the impairment loss is accrued in the allowance. Impaired loans with partial charge-offs are maintained as impaired until the remaining balance is satisfied. Smaller homogeneous impaired loans that are not troubled debt restructurings or part of a larger impaired relationship are collectively evaluated.

Troubled debt restructurings are impaired loans and are measured for impairment under the same valuation methods as other impaired loans. Troubled debt restructurings are maintained in nonaccrual status until the loan has demonstrated reasonable assurance of repayment with at least six months of consecutive timely payment performance, unless the impairment measurement indicates a loss. Troubled debt restructurings with impairment losses remain in nonaccrual status.

#### Collectively-evaluated loans

Non-impaired loans and smaller homogeneous impaired loans that are not troubled debt restructurings and not part of a larger impaired relationship are grouped by portfolio segments that are made up of smaller loan classes. Loans within a segment or class have similar risk characteristics.

Probable loss is determined by applying historical net charge-off rates as well as additional percentages for trends and current levels of quantitative and qualitative factors. Loss rates are calculated for and applied to individual classes. Beginning with the first quarter of 2014, the Company began calculating the applicable loss rates by averaging loss rates over the most recent 8 quarters. Prior to 2014, the Company annualized the current year-to-date loss rate and averaged it with the loss rate of the previous year. The two methods yield similar results, and at the end of the year will yield the same average loss rate. The Company transitioned to using 8 quarters in order to provide ease of calculation on an ongoing basis. The look-back periods of 8 quarters beginning in 2014 and two years for periods ended December 31, 2013 and prior are applied consistently among all classes.

Two loss rates for each class are calculated: total net charge-offs for the class as a percentage of average class loan balance ("class loss rate"), and total net charge-offs for the class as a percentage of average classified loans in the class ("classified loss rate"). Classified loans are those with risk ratings of "substandard" or higher. Net charge-offs in both calculations include charge-offs and recoveries of classified and non-classified loans as well as those associated with impaired loans. Class historical loss rates are applied to non-classified loan balances at the reporting date, and classified historical loss rates are applied to classified balances at the reporting date.

Trends and current levels of qualitative factors are evaluated and allocations are applied to each class. Qualitative factors include delinquency rates, loan quality and concentrations, loan officers' experience, changes in lending policies and changes in the loan review process. Economic factors such as unemployment rates, bankruptcy rates and others are also evaluated, with standard allocations applied consistently to relevant classes.

The Company accrues additional estimated loss for criticized loans within each class and for loans designated high risk. High risk loans are defined as junior lien mortgages, loans with high loan-to-value ratios and loans with terms that require only interest payments. Both criticized loans and high risk loans are included in the base risk analysis for each class and are allocated additional reserves.

### Estimation of the allowance for loan losses

The estimation of the allowance involves analysis of internal and external variables, methodologies, assumptions and our judgment and experience. Key judgments used in determining the allowance for loan losses include internal risk rating determinations, market and collateral values, discount rates, loss rates, and our view of current economic conditions. These judgments are inherently subjective and our actual losses could be greater or less than the estimate. Future estimates of the allowance could increase or decrease based on changes in the financial condition of individual borrowers, concentrations of various types of loans, economic conditions or the markets in which collateral may be sold. The estimate of the allowance accrual determines the amount of provision expense and directly affects our financial results.

The estimate of the allowance for March 31, 2014 considered market and portfolio conditions during the first three months of 2014 as well as the levels of delinquencies and net charge-offs in 2013. Given the continued economic difficulties, the ultimate amount of loss could vary from that estimate. For additional discussion of the allowance, see Note 4 to the financial statements and "Asset Quality," and "Provision and Allowance for Loan Losses."

### **Goodwill and Core Deposit Intangibles**

Goodwill is subject to at least an annual assessment for impairment by applying a fair value based test. The Company performs impairment testing in the fourth quarter of each year. The Company's most recent impairment test was performed in the fourth quarter of 2013. Accounting guidance provides the option of performing preliminary assessment of qualitative factors before performing more substantial testing for impairment. The Company opted not to perform the preliminary assessment. The Company's goodwill impairment analysis considered three valuation techniques appropriate to the measurement. The first technique uses the Company's market capitalization as an estimate of fair value; the second technique estimates fair value using current market pricing multiples for companies comparable to the Company; while the third technique uses current market pricing multiples for change-of-control transactions involving companies comparable to the Company. Each measure indicated that the Company's fair value exceeded its book value, validating that goodwill is not impaired.

Certain key judgments were used in the valuation measurement. Goodwill is held by the Company's bank subsidiary. The bank subsidiary is 100% owned by the Company, and no market capitalization is available. Because most of the Company's assets are comprised of the subsidiary bank's equity, the Company's market capitalization was used to estimate the Bank's market capitalization. Other judgments include the assumption that the companies and transactions used as comparables for the second and third technique were appropriate to the estimate of the Company's fair value, and that the comparable multiples are appropriate indicators of fair value, and compliant with accounting guidance.

Acquired intangible assets (such as core deposit intangibles) are recognized separately from goodwill if the benefit of the asset can be sold, transferred, licensed, rented, or exchanged, and amortized over its useful life. The Company amortizes intangible assets arising from branch transactions over their useful life. Core deposit intangibles are subject to a recoverability test based on undiscounted cash flows, and to the impairment recognition and measurement provisions required for other long-lived assets held and used. The impairment testing showed that the expected cash flows of the intangible assets exceeded the carrying value.

#### Overview

National Bankshares, Inc. ("NBI") is a financial holding company incorporated under the laws of Virginia. Located in southwest Virginia, NBI has two wholly-owned subsidiaries, the National Bank of Blacksburg ("NBB" or "the Bank") and National Bankshares Financial Services, Inc. ("NBFS"). NBB, which does business as National Bank from twenty-five office locations, is a community bank. NBB is the source of nearly all of the Company's revenue. NBFS does business as National Bankshares Investment Services and National Bankshares Insurance Services. Income from NBFS is not significant at this time, nor is it expected to be so in the near future.

NBI common stock is listed on the NASDAQ Capital Market and is traded under the symbol "NKSH." National Bankshares, Inc. has been included in the Russell Investments Russell 3000 and Russell 2000 Indexes since June 29, 2009.

### **Lending**

NBB is community-oriented and offers a full range of retail and commercial banking services to individuals, small and mid-sized businesses, non-profits and local governments. Loan types include commercial and agricultural, commercial real estate, construction for commercial and residential properties, residential real estate, home equity and various consumer loan products. Of primary consideration in the Bank's decision to extend credit is the repayment ability of the borrowers and (if secured) the collateral value in relation to the principal balance. Collateral value lowers risk and may be used as a secondary source of repayment. The credit decision is supported by documentation appropriate to the type of loan, including current financial information, income verification or cash flow analysis, tax returns, credit reports, collateral information, guarantor verification, title reports, appraisals (where appropriate), and other documents. A discussion of underwriting policies and procedures specific to the major loan products follows.

Commercial and agricultural loans primarily finance equipment acquisition, expansion, working capital, and other general business purposes. Because these loans have a higher degree of risk, the Bank generally obtains collateral such as inventories, accounts receivable or equipment, and personal guarantees from the borrowing entity's principal owners. The Bank's policy limits lending to 60% of the appraised value for inventory and equipment and up to 70% for accounts receivables less than 90 days old. Credit decisions are based upon an assessment of the financial capacity of the applicant, including the primary borrower's ability to repay within proposed terms, a risk assessment, financial strength of guarantors and adequacy of collateral. Credit agency reports of individual owners' credit history supplement the analysis.

Commercial mortgages and construction loans are offered to investors, developers and builders, primarily within the Bank's market area in southwest Virginia. These loans are secured by first mortgages on real estate. The loan amount is generally limited to 80% of the collateral value, and is individually determined based on the property type, quality, location and sponsorship. Commercial properties include retail centers, apartments, and industrial properties.

Underwriting decisions are based upon an analysis of the economic viability of the collateral and creditworthiness of the borrower. The Bank obtains appraisals from qualified certified independent appraisers to establish the value of collateral properties. The property's projected net cash flows compared to the debt service requirement (the "debt service coverage ratio" or "DSC" ratio) is required to be 110% or greater, and is computed after deduction for a vacancy factor and property expenses, as appropriate. Borrower cash flow may be supplemented by a personal guarantee from the principal(s) of the borrower, and guarantees from other parties. The Bank requires title insurance, fire, and extended coverage casualty insurance, and flood insurance, if appropriate, in order to protect the security interest in the underlying property. In addition, the Bank may employ stress testing techniques on higher balance loans to determine repayment ability in a changing rate environment before granting loan approval.

Construction loans are underwritten against projected cash flows from rental income, business and/or personal income from an owner-occupant or the sale of the property to an end-user. Associated risks may be mitigated by requiring fixed-price construction contracts, performance and payment bonding, controlled disbursements, and pre-sale contracts or pre-lease agreements.

The Bank offers a variety of first mortgage and junior lien loans secured by 1-4 family residences to individuals within our markets. Credit decisions are primarily based on loan-to-value ("LTV") ratios, debt-to-income ("DTI") ratios, liquidity, net worth, and DSC ratios. Income and financial information is obtained from personal tax returns, personal financial statements and employment documentation. A maximum LTV ratio of 80% is generally required, although higher levels are permitted with mortgage insurance. The debt-to-income ratio is limited to 40% of gross income.

Consumer real estate mortgages may have fixed interest rates for the entire term of the loan or variable interest rates subject to change yearly after the first, third, or fifth year. Variable rates are based on the weekly average yield of United States Treasury Securities and are underwritten at fully-indexed rates. We do not offer consumer real estate interest-only loans, sub-prime loans, or any variation on sub-prime lending including hybrid loans and payment option ARMs, or any product with negative amortization. Sub-prime loans involve extending credit to borrowers who exhibit characteristics indicating a significantly higher risk of default than traditional bank lending customers. Hybrid loans are loans that start out as a fixed rate mortgage but after a set number of years automatically adjust to an adjustable rate mortgage. Payment option ARMs usually have adjustable rates, for which borrowers choose their monthly payment of either a full payment, interest only, or a minimum payment which may be lower than the payment required to reduce the balance of the loan in accordance with the originally underwritten amortization.

Home equity loans are secured primarily by second mortgages on residential property. The underwriting policy for home equity loans generally permits aggregate (the total of all liens secured by the collateral property) borrowing

availability up to 80% of the appraised value of the collateral. We offer variable rate home equity loans, with variable rate loans underwritten at fully-indexed rates. Decisions are primarily based on LTV ratios, DTI ratios and liquidity. We do not offer home equity loan products with reduced documentation.

Automobile loans include loans secured by new or used automobiles. Automobile loans are originated either on a direct basis or on an indirect basis through selected dealerships. We require borrowers to maintain collision insurance on automobiles securing consumer loans. Our procedures for underwriting automobile loans include an assessment of an applicant's overall financial capacity, including credit history and the ability to meet existing obligations and payments on the proposed loan. Although an applicant's creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral security to the proposed loan amount.

## **Performance Summary**

The following table presents the Company's key performance ratios for the three months ended March 31, 2014 and the year ended December 31, 2013. The measures for March 31, 2014 are annualized, except for basic earnings per share and fully diluted earnings per share.

	March 31,	December 31,	er
	2014	2013	
Return on average assets	1.61 %	1.63	%
Return on average equity	11.92 %	11.90	%
Basic earnings per share	\$0.63	\$ 2.56	
Fully diluted earnings per share	\$0.63	\$ 2.55	
Net interest margin (1)	4.12 %	4.25	%
Noninterest margin (2)	1.46 %	1.43	%

- (1) Net interest margin: Year-to-date tax-equivalent net interest income divided by year-to-date average earning assets.
- Noninterest margin: Noninterest expense (excluding the provision for bad debts and income taxes) less noninterest income (excluding securities gains and losses) divided by average year-to-date assets.

The annualized return on average assets declined 2 basis points for the three months ended March 31, 2014 as compared to the year ended December 31, 2013. The annualized return on average equity increased 2 basis points for the same period.

The annualized net interest margin was 4.12% for the three months ended March 31, 2014, down 13 basis points from the 4.25% reported for the year ended December 31, 2013. The primary factor driving the decrease in the net interest margin was the declining yield on earning assets offset by a smaller decline in the cost to fund earning assets.

The annualized noninterest margin increased 3 basis points from the year ended December 31, 2013. Please refer to the discussion under noninterest expense for further information.

#### Growth

NBI's key growth indicators are shown in the following table.

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	March 31,	December	Percent	,
	2014	31, 2013	Change	!
Interest-bearing deposits	\$108,841	\$97,376	11.77	%
Securities	356,888	347,799	2.61	%
Loans, net	580,751	587,463	(1.14)	%
Deposits	964,086	960,036	0.42	%
Total assets	1,123,110	1,110,630	1.12	%

#### **Asset Quality**

Key indicators of the Company's asset quality are presented in the following table.

	March 31, 2014		March 31, 2013		Decembe 31, 2013	r
Nonperforming loans	\$6,078		\$12,425	5	\$ 6,584	
Loans past due 90 days or more, and still accruing	163		568		190	
Other real estate owned	4,901		1,094		4,712	
Allowance for loan losses to loans	1.41	<b>%</b>	1.44	%	1.38	%
Net charge-off ratio	0.02	%	0.50	%	0.28	%
Ratio of nonperforming assets to loans, net of unearned income and deferred fees, plus other real estate owned	1.85	%	2.35	%	1.88	%
Ratio of allowance for loan losses to nonperforming loans	136.51	<b>%</b>	66.73	%	124.95	%

The Company monitors asset quality indicators in managing credit risk and in determining the allowance and provision for loan losses. The Company's risk analysis for collectively-evaluated loans is based on historical charge-off rates, asset quality trends represented by past due and nonaccrual ratios, diversification of loans within the portfolio, the value of underlying collateral if secured, the risk of unsecured loans, and economic trends pertinent to the Company's loan portfolio.

The Company's risk analysis determined an allowance for loan losses of \$8,297 at March 31, 2014, an increase from \$8,227 at December 31, 2013 and \$8,291 at March 31, 2013. The provision for the three months ended March 31, 2014 was \$103, a decline from \$671 for the same period in 2013. The ratio of allowance for loan losses to loans is 1.41% as of March 31 2014, compared with 1.38% December 31, 2013 and 1.44% at March 31, 2013.

Contributing to the decline in the provision for loan losses is an improved charge-off ratio for the three months ended March 31, 2014. The annualized net charge-off ratio is 0.02% for the first quarter of 2014, compared with 0.28% for the twelve-months ended December 31, 2013 and 0.50% for the three months ended March 31, 2013.

Asset quality indicators that improved from both December 31, 2013 and from March 31, 2013 included levels of nonperforming loans of \$6,078 at March 31, 2014, compared with \$6,584 at December 31, 2013 and \$12,425 at March 31, 2013. The ratio of the allowance for loan losses to nonperforming loans improved to 136.51%, from 124.95% at December 31, 2013 and 66.73% at March 31, 2013. Loans past due 90 days or more and still accruing are \$163, compared with \$190 at December 31, 2013 and \$568 at March 31, 2013. The ratio of nonperforming assets to loans and other real estate improved to 1.85% at March 31, 2014, compared with 1.88% at December 31, 2013 and 2.35% at March 31, 2013.

Economic factors were analyzed to determine their impact on the credit risk of the loan portfolio. Within the Company's market area, average unemployment, personal bankruptcy and business bankruptcy rates worsened, while the residential vacancy rate and inventory of residential real estate were slightly improved.

Other real estate owned increased \$189 from December 31, 2013 and \$3,807 from March 31, 2013. As of March 31, 2014, total properties approximating \$885 are in various stages of foreclosure and may impact other real estate owned in future quarters. It is not possible to accurately predict the future total of other real estate owned because property sold at foreclosure may be acquired by third parties and NBB's other real estate owned properties are regularly marketed and sold.

The recent economic recession and slow recovery have contributed to levels of asset quality measures that are higher than normal for the Company, however risk analyses show signs of improvement. When March 31, 2014 is compared to December 31, 2013, improvements in charge-off trends, nonperforming loans, accruing loans past due 90 days or more, residential vacancy rates and the inventory of residential real estate, were offset by slightly negative indications in average unemployment, personal bankruptcy and business bankruptcy rates. This resulted in a light increase to the allowance for loan losses from the level at December 31, 2013 and at March 31, 2014. The Company continues to monitor risk levels within the loan portfolio. Please refer to Note 4: Allowance for Loan Losses, Nonperforming Assets and Impaired Loans for further information on collectively-evaluated loans, individually-evaluated impaired loans and the unallocated portion of the allowance for loan losses.

### Modifications and Troubled Debt Restructurings ("TDRs")

In the ordinary course of business, the Company modifies loan terms on a case-by-case basis, including both consumer and commercial loans, for a variety of reasons. Modifications to consumer loans generally involve short-term deferrals to accommodate specific, temporary circumstances. The Company may grant extensions to borrowers who have demonstrated a willingness and ability to repay their loan but who are dealing with the consequences of a specific unforeseen temporary hardship.

An extension defers monthly payments and requires a balloon payment at the original contractual maturity. Where the temporary event is not expected to impact a borrower's ability to repay the debt, and where the Company expects to collect all amounts due including interest accrued at the contractual interest rate for the period of delay at contractual maturity, the modification is not designated a TDR.

Modifications to commercial loans may include, but are not limited to, changes in interest rate, maturity, amortization and financial covenants. In the original underwriting, loan terms are established that represent the then-current and projected financial condition of the borrower. If the modified terms are consistent with competitive market conditions and are representative of terms the borrower could otherwise obtain in the open market, the modified loan is not categorized as a TDR.

The Company began coding modification on the core processing system during the second quarter of 2013. The Company uses the coding to assist in identifying troubled debt restructurings. The majority of modifications completed since formal coding was implemented were granted for competitive reasons and did not constitute troubled debt restructurings. A description of modifications that did not result in troubled debt restructurings for the first quarter of 2014 follows:

<b>Modifications To Borrowers Not Experiencing</b>	Number of Loans	Total Amount
Financial Difficulty	Modified	Modified
Rate reductions for competitive purposes	11	\$ 2,960
Payment extensions for less than 3 months	43	1,636
Maturity date extensions of more than 1 month and up to 6 months	58	19,837
Maturity date extensions of more than 6 months and up to 12 months	48	3,046
Maturity date extensions of more than 12 months	3	86
Change in amortization term or method	9	1,769
Renewal of expired Home Equity Line of Credit loans to additional 10 years	7	37
Renewal of single-payment notes	70	1,500
Total modifications that do not constitute TDRs	249	\$ 30,871

Modifications in which the borrower is experiencing financial difficulty and in which the Company makes a concession to the original contractual loan terms are designated troubled debt restructurings.

Modifications of loan terms to borrowers experiencing financial difficulty are made in an attempt to protect as much of the Company's investment in the loan as possible. The determination of whether a modification should be accounted for as a TDR requires significant judgment after consideration of all facts and circumstances surrounding the transaction.

The Company recognizes that the current economy, elevated levels of unemployment and depressed real estate values have resulted in financial difficulties for some customers. The Company has restructured loan terms for certain qualified financially distressed borrowers who have agreed to work in good faith and have demonstrated the ability to make the restructured payments in order to avoid a foreclosure. All TDR loans are individually evaluated for impairment for purposes of determining the allowance for loan losses. TDR loans with an impairment loss or that do not demonstrate current payments for at least six months are maintained on nonaccrual until the borrower demonstrates sustained repayment history under the restructured terms and continued repayment is not in doubt. Otherwise, interest income is recognized using a cost recovery method.

The Company's TDRs were \$7,152 at March 31, 2014, an increase from \$7,043 at December 31, 2013. Accruing TDR loans amounted to \$6,145 at March 31, 2014 and \$6,191 at December 31, 2013. TDRs with a current payment history of at least 6 months may accrue interest.

## TDR Status as of March 31, 2014

		Accruii	ng				
	Total		30-89	90+			
	TDR	Total		<b>Days</b>	<b>Days</b>		
		OK Curren		·	Nonaccrual		
	Τ		<b>Past</b>	Past Past			
	Loans		Due	Due			
Real estate construction	<b>\$</b>	<b>\$</b>	\$	\$	\$		
Consumer real estate	730	570				160	
Commercial real estate	6,371	5,524				847	
<b>Commercial non real estate</b>	51	<b>51</b>					
Public sector and IDA							
<b>Consumer non real estate</b>							
<b>Total TDR Loans</b>	\$7,152	\$6,145	\$	\$	\$	1,007	

## TDR Status as of December 31, 2013

		Accruii	ıg				
	Total TDR		30-89	90+			
				<b>Days</b>	<b>Days</b>		
		Curren	t		Nonaccrual		
	_		Past Past				
	Loans		Due	Due			
Real estate construction	\$	\$	\$	\$	\$		
Consumer real estate	780	579				201	
Commercial real estate	6,203	5,552				651	
<b>Commercial non real estate</b>	60	60					
Public sector and IDA							
Consumer non real estate							
<b>Total TDR Loans</b>	\$7,043	\$6,191	\$	\$	\$	852	

Restructuring generally results in loans with either lower payments or an extended maturity beyond that originally required, and are expected to have a lower risk of loss due to nonperformance than loans classified as nonperforming. During the first quarter of 2014, the Company modified one loan totaling \$209 in troubled debt restructurings, and during the first quarter of 2013, the Company modified 2 loans totaling \$3,739. Please refer to Note 4 for information on troubled debt restructurings.

#### **Net Interest Income**

The net interest income analysis for the three months ended March 31, 2014 and 2013 follows:

	March 31, 2014			Ma	March 31, 2013				
	Average Balance	Interest	Average Yield/ Rate	Av	erage lance	Interest	Averag Yield/ Rate	ge	
Interest-earning assets:									
Loans, net $(1)(2)(3)(4)$	\$591,813	\$8,071	5.53	<b>%</b> \$5	83,912	\$8,438	5.86	%	
Taxable securities (5)	205,857	1,653	3.26	<b>%</b> 1	73,312	1,512	3.54	%	
Nontaxable securities (1)(5)(6)	162,413	2,325	<b>5.81</b>	<b>%</b> 1	76,296	2,550	5.87	%	
Interest-bearing deposits	102,240	65	0.26	<b>%</b> 9	9,216	58	0.24	%	
Total interest-earning assets	\$1,062,323	\$12,114	4.62	<b>%</b> \$1	,032,736	\$12,558	4.93	%	
Interest-bearing liabilities:									
Interest-bearing demand deposits	\$497,095	<b>\$911</b>	0.74	<b>%</b> \$4	48,817	\$1,008	0.91	%	
Savings deposits	75,944	9	0.05	<b>%</b> 7	0,647	8	0.05	%	
Time deposits	239,651	395	0.67	<b>%</b> 2	75,857	663	0.97	%	
Total interest-bearing liabilities	\$812,690	\$1,315	0.66	<b>%</b> \$7	95,321	\$1,679	0.86	%	
Net interest income and interest rate spread		\$10,799	3.96	<b>%</b>		\$10,879	4.08	%	
Net yield on average interest-earning assets			4.12	<b>%</b>			4.27	%	

Interest on nontaxable loans and securities is computed on a fully taxable equivalent basis using a Federal income tax rate of 35% in the three-month periods presented.

The net interest margin for the three months ended March 31, 2014 decreased 15 basis points from the three months ended March 31, 2013. The decrease in interest rate spread was driven by a decline in the yield on earning assets of 31 basis points offset by a decline in the cost of interest-bearing liabilities of 20 basis points. Both loans and securities experienced a decline in yields. The 33 basis point decline in the yield on loans stemmed from contractual repricing terms and the renegotiation of loan interest rates in response to competition. The yield on taxable securities was 28 basis points lower for the three months ended March 31, 2014, when compared with the same period in 2013, while the yield on nontaxable securities declined 6 basis points over the same period. The market yield for securities of a comparable term has declined over the past year, causing matured and called bonds to be replaced with lower yielding investments. The decline in the cost of interest-bearing liabilities came mainly from a 30 basis point reduction in the cost of time deposits and a 17 basis point reduction in interest-bearing demand deposits when the three month periods ended March 31, 2014 and March 31, 2013 are compared.

Included in interest income are loan fees of \$144 and \$286 for the three months ended March 31, 2014 and 2013, respectively.

<sup>(3)</sup> Nonaccrual loans are included in average balances for yield computations.

<sup>(4)</sup> Includes mortgage loans held for sale.

<sup>(5)</sup> Daily averages are shown at amortized cost.

<sup>(6)</sup> Includes restricted stock.

The Company's yield on earning assets and cost of funds are largely dependent on the interest rate environment. In the recent past, historically low interest rates caused funding costs to decline at a faster pace than the yield on earning assets. The decline in deposit pricing has begun to slow while competitive and market forces continue to pressure the yield on earning assets. The Company's cost of funding is more sensitive to interest rate changes than is the yield on earning assets.

## **Provision and Allowance for Loan Losses**

The provision for loan losses for the three month period ended March 31, 2014 was \$103, compared with \$671 for the three months of 2013. The provision for loan losses is the result of a detailed analysis performed to estimate an appropriate and adequate allowance for loan losses. The ratio of the allowance for loan losses to total loans at March 31, 2014 was 1.41%, which compares to 1.38% at December 31, 2013. The net charge-off ratio was 0.02% at March 31, 2014 and 0.28% at December 31, 2013. The change in the provision for loan losses was largely attributable to improvements in credit quality trends, lower net charge-offs, and higher recoveries of prior charge-offs during the first quarter of 2014. See "Asset Quality" for additional information.

## **Noninterest Income**

	Three Mont	hs		
	Ended MarchMarch 31, 31, 2014 2013		Percent	
			Change	
Service charges on deposits	\$592	\$ 588	0.68	%
Other service charges and fees	65	60	8.33	%
Credit card fees	<b>797</b>	740	7.70	%
Trust fees	293	289	1.38	%
BOLI income	175	188	(6.91)	%
Other income	277	281	(1.42)	%
Realized securities gains	1	9	(88.89)	%

Service charges on deposit accounts for the three months ended March 31, 2014 increased \$4 or 0.68% when compared with the same period in 2013.

Other service charges and fees includes charges for official checks, income from the sale of checks to customers, safe deposit box rent, fees for letters of credit and the income earned from commissions on the sale of credit life, accident and health insurance. Other service charges & fees for the three months ended March 31, 2014 increased \$5 from the same period in 2013, due to minor and routine fluctuations.

Credit card fees for the three months of 2014 increased \$57, or 7.70%, when compared with the same period last year. The increase was due to a higher volume of merchant transactions and credit card fees.

Income from trust fees increased 1.38% or \$4 from the \$289 earned in the same period of 2013. Trust income varies depending on the total assets held in trust accounts, the type of accounts under management and financial market conditions.

BOLI income decreased \$13 from March 31, 2013 to March 31, 2014.

Other income includes net gains from the sales of fixed assets, revenue from investment and insurance sales and other smaller miscellaneous components. Other income for the three months ended March 31, 2014 decreased \$4 when compared with the three months ended March 31, 2013. These areas fluctuate with market conditions and because of competitive factors.

Net realized securities loss for the three months ended March 31, 2014 were \$1, as compared with \$9 for the same period in 2013. Net realized securities gains and losses are market driven and have resulted from calls and sales of securities.

# **Noninterest Expense**

	Three Months			
	Ended			
	March	March	Percent	
	31,	31,		
	2014	2013	Change	
Salaries and employee benefits	\$2,999	\$2,940	2.01	%
Occupancy, furniture and fixtures	440	432	1.85	%
Data processing and ATM	363	393	(7.63)	%
FDIC assessment	147	136	8.09	%
Credit card processing	549	552	(0.54)	%
Intangibles amortization	269	271	(0.74)	%
Net costs of other real estate owned	77	75	2.67	%
Franchise taxes	279	258	8.14	%
Other operating expenses	1,059	907	16.76	%

Total noninterest expense increased \$218 or 3.66% when the three months ended March 31, 2014 are compared to the same period of 2013. Most of the increase stemmed from an increase of \$152 in other operating expense. The category of other operating expenses includes noninterest expense items such as professional services, stationery and supplies, telephone costs, postage, charitable donations and other expenses. Contributing to the increase were higher telephone, charitable contributions and business development expenses, as well as a loss on the sale of fixed assets of \$94.

FDIC assessment expense for the three months ended March 31, 2014 increased \$11 or 8.09% over the same period for 2013. The calculation to determine the FDIC assessment uses assets as the assessment base.

Occupancy, furniture and fixtures expense increased 1.85%, from \$432 for the three months ended March 31, 2013 to \$440 as of March 31, 2014.

Salary and benefits expense was \$2,999 for the three months ended March 31, 2014, similar to the \$2,940 for the three months ended March 31, 2013.

Credit card processing expense decreased by 0.54% from the total for the three months ended March 31, 2013. This expense is driven by volume and other factors and is subject to a degree of variability.

Net costs of other real estate owned increased \$2 from the three months ended March 31, 2013 to \$77 for the three months ended March 31, 2014. This expense category includes maintenance costs as well as valuation write-downs and gains and losses on the sale of properties. The expense varies with the number of properties, the maintenance required and changes in the real estate market.

Data processing and ATM expense for the three months ended March 31, 2014 decreased \$30 when compared with the expense for the three months ended March 31, 2013.

The expense for intangibles amortization is related to acquisitions. There were no acquisitions in the past year, with minimal change in expense between the three month periods ended March 31, 2014 and March 31, 2013.

Bank franchise tax expense for the three months ended March 31, 2014 increased \$21 or 8.14% over the same period in 2013. The tax is calculated based on equity.

#### **Balance Sheet**

Year-to-date daily averages for the major balance sheet categories are as follows:

	March 31, 2014	<b>December</b> 31, 2013	Percent Change
Assets			
Interest-bearing deposits	\$102,240	\$80,044	27.73 %
Securities available for sale and restricted stock	186,666	198,093	(5.77)%
Securities held to maturity	162,782	164,888	(1.28)%

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Loans, net Total assets	583,189 1,108,867	577,746 1,090,703	0.94 1.67	% %
Liabilities and stockholders' equity				
Noninterest-bearing demand deposits	\$141,013	\$141,445	(0.31)	)%
Interest-bearing demand deposits	497,095	459,340	8.22	%
Savings deposits	75,944	72,783	4.34	%
Time deposits	239,651	259,914	(7.80)	)%
Stockholders' equity	149,877	149,491	0.26	%

## **Securities**

Management regularly monitors the quality of the securities portfolio, and management closely follows the uncertainty in the economy and the volatility of financial markets. The value of individual securities will be written down if the decline in fair value is considered to be other than temporary based upon the totality of circumstances. See Note 5 Securities for additional information.

#### Loans

	March 31, 2014	<b>December 31, 2013</b>	Percent Char	ıge
Real estate construction loans	\$42,307	\$45,925	(7.88	)%
Consumer real estate loans	146,353	145,499	0.59	%
Commercial real estate loans	308,556	311,266	(0.87	)%
Commercial non real estate loans	32,016	31,262	2.41	%
Public sector and IDA	33,706	34,220	(1.50	)%
Consumer non real estate	27,008	28,423	(4.98	)%
Less: unearned income	(898	) (905)	(0.77	)%
Loans, net of unearned income	\$589,048	\$595,690	(1.12	)%

The Company's loans net of unearned income decreased by \$6,642 or 1.12%, from \$595,690 at December 31, 2013 to \$589,048 at March 31, 2014. Growth in commercial non real estate and consumer real estate loans was offset by declines in real estate construction loans of \$3,618, public sector loans of \$514 and consumer non real estate of \$1,415 from December 31, 2013 to March 31, 2014.

The 4.98% decline in consumer non real estate loans continues a trend that has been evident over the past several years. The availability of low cost dealer auto loans and other products, such as home equity lines of credit, make traditional consumer installment loans less attractive to customers.

Commercial real estate loans declined \$2,710 from December 31, 2013 while commercial non real estate loans increased by \$754 or 2.41% from December 31, 2013. The changes are due to market, economic and competitive forces and are not the result of changes in lending policies.

The Company does not now, nor has it ever, offered certain types of higher-risk loans such as subprime loans, option ARM products, reverse mortgages or loans with initial teaser rates.

## **Deposits**

	March	December	Percent	
	31, 2014	31, 2013	Change	
Noninterest-bearing demand deposits	\$145,963	\$ 142,645	2.33	%
Interest-bearing demand deposits	503,596	501,541	0.41	%
Saving deposits	77,467	74,141	4.49	%
Time deposits	237,060	241,709	(1.92	)%
Total deposits	\$964,086	\$960,036	0.42	%

Total deposits increased \$4,050, or 0.42% from \$960,036 at December 31, 2013 to \$964,086 at March 31, 2014. Increases in non-time deposits totaled \$8,699, or 1.21%. These increases were offset by a decline time deposits of

\$4,649, or 1.92%, when March 31, 2014 is compared with December 31, 2013. Historically low rates have caused a migration from time deposits to other types of deposits. As longer-term certificates of deposit mature, customers are unwilling to commit their funds for extended periods at low interest rates. Time deposits do not include any brokered deposits.

## **Liquidity**

Liquidity measures the Company's ability to meet its financial commitments at a reasonable cost. Demands on the Company's liquidity include funding additional loan demand and accepting withdrawals of existing deposits. The Company has diverse sources of liquidity, including customer and purchased deposits, customer repayments of loan principal and interest, sales, calls and maturities of securities, Federal Reserve discount window borrowing, short-term borrowing, and Federal Home Loan Bank ("FHLB") advances. At March 31, 2014, the bank did not have purchased deposits, discount window borrowings, short-term borrowings, or FHLB advances. To assure that short-term borrowing is readily available, the Company tests accessibility annually.

Liquidity from securities is restricted by accounting and business considerations. The securities portfolio is segregated into available-for-sale and held-to-maturity. The Company considers only securities designated available-for-sale for typical liquidity needs. Further, portions of the securities portfolio are pledged to meet state requirements for public funds deposits. Discount window borrowings also require pledged securities. Increased or decreased liquidity from public funds deposits or discount window borrowings results in increased or decreased liquidity from pledging requirements. The Company monitors public funds pledging requirements and the amount of unpledged available-for-sale securities that are accessible for liquidity needs.

Regulatory capital levels determine the Company's ability to utilize purchased deposits and the Federal Reserve discount window for liquidity needs. At March 31, 2014, the Company is considered well capitalized and does not have any restrictions on purchased deposits or the Federal Reserve discount window.

The Company monitors factors that may increase its liquidity needs. Some of these factors include deposit trends, large depositor activity, maturing deposit promotions, interest rate sensitivity, maturity and repricing timing gaps between assets and liabilities, the level of unfunded loan commitments and loan growth. At March 31, 2014, the Company's liquidity is sufficient to meet projected trends in these areas.

To monitor and estimate liquidity levels, the Company performs stress testing under varying assumptions on credit sensitive liabilities. It also tests the sources and amounts of balance sheet and external liquidity available to replace outflows. The Company's Contingency Funding Plan sets forth avenues for rectifying liquidity shortfalls. At March 31, 2014, the analysis indicated adequate liquidity under the tested scenarios.

The Company utilizes several other strategies to maintain sufficient liquidity. Loan and deposit growth are managed to keep the loan to deposit ratio within the Company's own policy range of 65% to 75%. At March 31, 2014, the loan to deposit ratio was 61.10%, slightly below the Company's internal target. The investment strategy takes into consideration the term of the investment, and securities in the available for sale portfolio are laddered to account for projected funding needs.

## **Capital Resources**

Total stockholders' equity at March 31, 2014 was \$153,417, an increase of \$7,525, or 5.16%, from the \$145,892 at December 31, 2013. The Tier I and Tier II risk-based capital ratios at March 31, 2014 were 23.30% and 24.51%, respectively. Capital levels remain significantly above the regulatory minimum capital requirements of 4.0% for Tier I and 8.0% for Tier II capital.

## **Off-Balance Sheet Arrangements**

In the normal course of business, NBB extends lines of credit and letters of credit to its customers. Depending on their needs, customers may draw upon lines of credit at any time in any amount up to a pre-approved limit. Standby letters of credit are issued for two purposes. Financial letters of credit guarantee payments to facilitate customer purchases. Performance letters of credit guarantee payment if the customer fails to complete a specific obligation.

Historically, the full approved amount of letters and lines of credit has not been drawn at any one time. The Company has developed plans to meet a sudden and substantial funding demand. These plans include accessing a line of credit with a correspondent bank, borrowing from the FHLB, selling available for sale investments or loans and raising additional deposits.

The Company sells mortgages on the secondary market for which there are recourse agreements should the borrower default. Mortgages must meet strict underwriting and documentation requirements for the sale to be completed. The Company has determined that its risk in this area is not significant because of a low volume of secondary market mortgage loans and high underwriting standards. The Company estimates a potential loss reserve for recourse provisions that is not material as of March 31, 2014. To date, no recourse provisions have been invoked. If funds were needed, the Company would access the same sources as noted above for funding lines and letters of credit.

There were no material changes in off-balance sheet arrangements during the three months ended March 31, 2014, except for normal seasonal fluctuations in the total of mortgage loan commitments.

## **Contractual Obligations**

The Company had no capital lease or purchase obligations and no long-term debt at March 31, 2014. Operating lease obligations, which are for buildings used in the Company's day-to-day operations, were not material at the end of the three months of 2014 and have not changed materially from those which were disclosed in the Company's 2013 Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company considers interest rate risk to be a significant market risk and has systems in place to measure the exposure of net interest income to adverse movement in interest rates. Interest rate shock analyses provide management with an indication of potential economic loss due to future rate changes. There have not been any changes which would significantly alter the results disclosed as of December 31, 2013 in the Company's 2013 Form 10-K.

#### Item 4. Controls and Procedures

The Company's management evaluated, with the participation of the Company's principal executive officer and principal financial officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on that evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective as of March 31, 2014 to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the three months ended March 31, 2014 that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

Because of the inherent limitations in all control systems, the Company believes that no system of controls, no matter how well designed and operated, can provide absolute assurance that all control issues have been detected.

## Part II

**Other Information** 

#### Item 1. Legal Proceedings

There are no pending or threatened legal proceedings to which the Company or any of its subsidiaries is a party or to which the property of the Company or any of its subsidiaries is subject that, in the opinion of management, may materially impact the financial condition of the Company.

#### Item 1A. Risk Factors

lease refer to the "Risk Factors" previously disclosed in Item 1A of our 2013 Annual Report on Form 10-K and the
actors discussed under "Cautionary Statement Regarding Forward-Looking Statements" in Part I. Item 2 of this Form
0-Q.

Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds
None.	
Item 3.	Defaults Upon Senior Securities
None.	
Item 4.	Mine Safety Disclosures
	Not applicable.
Item 5.	Other Information
Subseque	ent Events
Securities evidence	arch 31, 2014, the balance sheet date of this Form 10-Q, through the date of filing the Form 10-Q with the s and Exchange Commission, there have been no material subsequent events that 1) provide additional about conditions that existed on the date of the balance sheet, or 2) provide evidence about conditions that exist at the date of the balance sheet, but arose after the balance sheet date.
Item 6.	Exhibits
See Index	x of Exhibits.

## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **NATIONAL**

BANKSHARES, INC.

Date: May 12, 2014 /s/ James G. Rakes

James G. Rakes

Chairman, President and

Chief Executive Officer

(Principal Executive Officer)

Date: May 12, 2014 /s/ David K. Skeens

David K. Skeens Treasurer and

Chief Financial Officer

(Principal Financial Officer)

(Principal Accounting Officer)

# **Index of Exhibits**

Exhibit No	<u>-</u>	Page No. in
3(i)	<b>Description</b> Amended and Restated Articles of Incorporation of National Bankshares, Inc.	Sequential System (incorporated herein by reference to Exhibit 3.1 of the Form 8K for filed on March 16, 2006)
3(ii)	Amended By-laws of National Bankshares, Inc.	(incorporated herein by reference to Exhibit 3(ii) of the Annual Report on Form 10K for fiscal year ended December 31, 2007)
4(i)	Specimen copy of certificate for National Bankshares, Inc. common stock	(incorporated herein by reference to Exhibit 4(a) of the Annual Report on Form 10K for fiscal year ended December 31, 1993)
*10(iii)(A)	National Bankshares, Inc. 1999 Stock Option Plan	(incorporated herein by reference to Exhibit 4.3 of the Form S-8, filed as Registration No. 333-79979 with the Commission on June 4, 1999)
*10(iii)(A)	Executive Employment Agreement dated December 17, 2008, between National Bankshares, Inc. and James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(iii)(A)	Executive Employment Agreement dated December 17, 2008, between National Bankshares, Inc. and F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on February 8, 2006)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on February 8, 2006)
*10(iii)(A)	Salary Continuation Agreement dated February 8, 2006, between The National Bank of Blacksburg and David K. Skeens	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on January 25, 2012)
*10(iii)(A)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for James G. Rakes	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on December 19, 2007)
*10(iii)(A)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on December 19, 2007)
*10(iii)(A)	First Amendment, dated December 19, 2007, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on January 25, 2012)
*10(viii)(A)	Second Amendment, dated June 12, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on June 12, 2008)

*10(viii)(A *10(iii)(A)	Second Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for James G. Rakes  Second Amendment, dated June 12, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008) (incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on January 25,
*10(viii)(A	Third Amendment, dated December 17, 2008, to The National Bank of Blacksburg Salary Continuation Agreement for F. Brad Denardo	2012) (incorporated herein by reference to Exhibit 10(iii)(A) of the Annual Report on Form 10K for the fiscal year ended December 31, 2008)
*10(iii)(A)	Third Amendment, dated January 20, 2012, to The National Bank of Blacksburg Salary Continuation Agreement for David K. Skeens	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on January 25, 2012)
*10(iii)(A)	Salary Continuation Agreement dated January 20, 2012 between The National Bank of Blacksburg and Bryson J. Hunter	(incorporated herein by reference to Exhibit 10(iii)(A) of the Form 8K filed on January 25, 2012)
31(i)	Section 906 Certification of Chief Executive Officer	(included herewith)
31(ii)	Section 906 Certification of Chief Financial Officer	(included herewith)
32(i)	18 U.S.C. Section 1350 Certification of Chief Executive Officer	(included herewith)
32(ii) 101	18 U.S.C. Section 1350 Certification of Chief Financial Officer Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2014 is formatted in XBRL interactive data files: (i) Consolidated Statements of Income for the three months ended March 31, 2014, and 2013; (ii) Consolidated Balance Sheets at March 31, 2014 and December 31, 2013; (iii) Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2014 and 2013; (iv) Consolidated Statements of Cash Flows for the three months ended March 31, 2014 and 2013; and (v) Notes to Financial Statements	(included herewith)

<sup>\*</sup> Indicates a management contract or compensatory plan.