Discovery Communications, Inc. Form 10-K February 19, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 001-34177

Discovery Communications, Inc.

(Exact name of Registrant as specified in its charter)

Delaware 35-2333914
(State or other jurisdiction of incorporation or organization) Identification No.)

One Discovery Place

Silver Spring, Maryland

(Address of principal executive offices)

(240) 662-2000

(Registrant's telephone number, including area code)

20910

(Zip Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Series A Common Stock, par value \$0.01 per share Series B Common Stock, par value \$0.01 per share Series C Common Stock, par value \$0.01 per share Securities registered pursuant to Section 12(g) of the Act: None Name of Each Exchange on Which Registered

The NASDAQ Global Select Market The NASDAQ Global Select Market The NASDAQ Global Select Market Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\circ$  No "

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No  $\circ$ 

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes ý No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No  $\circ$ 

The aggregate market value of voting and non-voting common stock held by non-affiliates of the Registrant computed by reference to the last sales price of such stock, as of the last business day of the Registrant's most recently completed second fiscal quarter, which was June 30, 2014, was approximately \$16 billion.

Total number of shares outstanding of each class of the Registrant's common stock as of February 9, 2015 was:

Series A Common Stock, par value \$0.01 per share148,638,919Series B Common Stock, par value \$0.01 per share6,542,457Series C Common Stock, par value \$0.01 per share284,070,868

#### DOCUMENTS INCORPORATED BY REFERENCE

Certain information required in Item 10 through Item 14 of Part III of this Annual Report on Form 10-K is incorporated herein by reference to the Registrant's definitive Proxy Statement for its 2015 Annual Meeting of Stockholders, which shall be filed with the Securities and Exchange Commission pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, within 120 days of the Registrant's fiscal year end.

# DISCOVERY COMMUNICATIONS, INC.

FORM 10-K

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#### PART I

#### ITEM 1. Business.

For convenience, the terms "Discovery," "DCI," the "Company," "we," "us" or "our" are used in this Annual Report on Form to refer to both Discovery Communications, Inc. and collectively to Discovery Communications, Inc. and one or more of its consolidated subsidiaries, unless the context otherwise requires.

We were formed on September 17, 2008 as a Delaware corporation in connection with Discovery Holding Company ("DHC") and Advance/Newhouse Programming Partnership ("Advance/Newhouse") combining their respective ownership interests in Discovery Communications Holding, LLC ("DCH") and exchanging those interests with and into Discovery (the "Discovery Formation"). As a result of the Discovery Formation, DHC and DCH became wholly owned subsidiaries of Discovery, with Discovery becoming the successor reporting entity to DHC.

#### **OVERVIEW**

We are a global media company that provides content across multiple distribution platforms, including pay-TV, free-to-air and broadcast television, websites, digital distribution arrangements and content licensing agreements. As one of the world's largest pay-TV programmers, we provide original and purchased content and live events to more than 2.6 billion cumulative viewers worldwide through networks that we wholly or partially own. We distribute customized content in the U.S. and over 220 other countries and territories in over 40 languages. Our global portfolio of networks includes prominent television brands such as Discovery Channel, one of the first nonfiction networks and our most widely distributed global brand, TLC, Animal Planet, Investigation Discovery, Science and Velocity (known as Turbo outside of the U.S.). We also operate a diversified portfolio of production studios, websites and curriculum-based education products and services. In 2014, we took a controlling interest in Eurosport, a leading sports entertainment pay-TV programmer across Europe and Asia.

Our objectives are to invest in content for our networks to build viewership, optimize distribution revenue, capture advertising sales, and create or reposition branded channels and businesses that can sustain long-term growth and occupy a desired content niche with strong consumer appeal. Our strategy is to maximize the distribution, ratings and profit potential of each of our branded networks. In addition to growing distribution and advertising revenues for our branded networks, we are extending content distribution across new platforms, including brand-aligned websites, web-native networks, on-line streaming, mobile devices, video on demand ("VOD") and broadband channels, which provide promotional platforms for our television content and serve as additional outlets for advertising and distribution revenue. Audience ratings are a key driver in generating advertising revenue and creating demand on the part of cable television operators, direct-to-home ("DTH") satellite operators, telecommunication service providers, and other content distributors, who deliver our content to their customers.

Our content spans genres including survival, exploration, sports, lifestyle, general entertainment, heroes, adventure, crime and investigation, health and kids. We have an extensive library of content and own most rights to our content and footage, which enables us to exploit our library to launch brands and services into new markets quickly. Our content can be re-edited and updated in a cost-effective manner to provide topical versions of subject matter that can be utilized around the world. Substantially all of our content is produced in high definition ("HD") format. Subscriber statistics set forth in this Annual Report on Form 10-K include both wholly owned networks and networks operated by equity method investees. Domestic subscriber statistics are based on Nielsen Media Research. International subscriber and viewer statistics are derived from internal data coupled with external sources when available. As used herein, a "subscriber" is a single household that receives the applicable network from its cable television operator, DTH satellite operator, telecommunication service provider, or other television provider, including those who receive our networks from pay television providers without charge pursuant to various pricing plans that include free periods and/or free carriage. The term "cumulative subscribers" refers to the sum of the total number of subscribers to each of our networks or content services. By way of example, two households that each receive five of our networks from their pay television provider represent two subscribers, but 10 cumulative subscribers. The term "viewer" is a single household that receives the signal to one of our networks using the appropriate receiving equipment without a subscription to a pay television provider.

Although the Company utilizes certain brands and content globally, we classify our operations as follows: two reportable segments: U.S. Networks, consisting principally of domestic television networks and websites and International Networks, consisting primarily of international television networks, radio stations and websites; and two additional operating segments referred to as Education and Other, consisting principally of curriculum-based product and service offerings and production studios. Our segment presentation is consistent with our management structure and the financial information management uses to make decisions about operating matters, such as the allocation of resources and business performance assessments. Financial information for our segments and the geographical areas in which we do business is set forth in Item 7, "Management's Discussion

and Analysis of Financial Condition and Results of Operations" and Note 22 to the consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K. Our global brands are:

Discovery Channel reached approximately 97 million subscribers in the U.S. and also reached 7 million subscribers through a licensing arrangement with partners in Canada included in the U.S. Networks segment as of December 31, 2014. Discovery Channel reached approximately 277 million subscribers in international markets associated with our International Networks segment as of December 31, 2014.

Discovery Channel is dedicated to creating non-fiction content that informs and entertains its viewers about the world in all its wonder. The network offers a signature mix of high-end production values and cinematography across genres including, science and technology, exploration, adventure, and history and in-depth, behind-the-scenes glimpses at the people, places and organizations that shape and share our world.

Content on Discovery Channel includes Gold Rush, Naked and Afraid, Deadliest Catch, Fast N' Loud and Street Outlaws. Discovery Channel is also home to specials and mini-series, including Skywire Live with Nik Wallenda and Shark Week.

Target viewers are adults ages 25-54, particularly men.

Discovery Channel is simulcast in HD.

TLC (known as Real Time, Travel and Living, or Discovery Home & Health in certain international markets) reached approximately 95 million subscribers in the U.S. and, according to internal data, also reached 7 million subscribers in Canada included in the U.S. Networks segment as of December 31, 2014. TLC's content reached approximately 311 million subscribers in international markets associated with our International Networks segment as of December 31, 2014.

TLC celebrates extraordinary people and relatable life moments through innovative nonfiction programming. A top 10 cable network in key female demographics.

Content on TLC includes 19 Kids and Counting, The Little Couple, 90 Day Fiancé, Long Island Medium and Sister Wives.

•Target viewers are adults ages 25-54, particularly women.

•TLC is simulcast in HD.

Animal Planet reached approximately 94 million subscribers in the U.S. and also reached 2 million subscribers through a licensing arrangement with partners in Canada included in the U.S. Networks segment as of December 31, 2014. Animal Planet reached approximately 214 million subscribers in international markets associated with our International Networks segment as of December 31, 2014.

Animal Planet immerses viewers in the full range of life in the animal kingdom with rich, deep content via multiple platforms and offers animal lovers and pet owners access to a centralized online, television and mobile community for immersive, engaging, high-quality entertainment, information and enrichment.

Content on Animal Planet includes Puppy Bowl, River Monsters, Treehouse Masters, Finding Bigfoot, Pit Bulls & Parolees and The Pool Master.

Target viewers are adults ages 25-54.

Animal Planet is simulcast in HD.

Investigation Discovery ("ID") reached approximately 86 million subscribers in the U.S. and also reached 1 million subscribers through a licensing arrangement with partners in Canada included in the U.S. Networks segment as of December 31, 2014. ID reached approximately 104 million subscribers in international markets associated with our International Networks segment as of December 31, 2014.

ID is a leading mystery-and-suspense network. From harrowing crimes and salacious scandals to the in-depth investigation and heart-breaking mysteries that result, ID challenges our everyday understanding of culture, society and the human condition.

Content on ID includes Deadline: Crime with Tamron Hall, On The Case With Paula Zahn, Injustice Files, Homicide Hunter: Lt. Joe Kenda and Wives With Knives.

•Target viewers are adults ages 25-54, particularly women.

4D is simulcast in HD.

Science Channel reached approximately 76 million subscribers in the U.S. and also reached 2 million subscribers through a licensing arrangement with partners in Canada included in the U.S. Networks segment as of December 31, 2014. Science Channel reached approximately 82 million subscribers in international markets associated with our International Networks segment as of December 31, 2014.

Science Channel is home for the thought provocateur and features programming willing to go beyond imagination to explore the unknown. Guided by curiosity, Science Channel looks at innovation in mysterious new worlds as well as in our own backyards.

Content on Science Channel includes Through the Wormhole with Morgan Freeman, Oddities, NASA's Unexplained Files and How It's Made.

Target viewers are adults ages 25-54.

Science Channel is simulcast in HD.

&

Velocity reached approximately 61 million subscribers in the U.S. included in the U.S. Networks segment as of December 31, 2014. Velocity reached approximately 60 million combined subscribers and viewers in international markets, where the brand is known as Turbo, associated with our International Networks segment as of December 31, 2014.

Velocity engages viewers with a variety of high-octane, action-packed, intelligent programming. In addition to series and specials exemplifying the finest of the automotive, sports and leisure, adventure and travel genres, the network broadcasts hundreds of hours of live events coverage every year.

Content on Velocity includes Wheeler Dealers, Chasing Classic Cars, Overhaulin' and Inside West Coast Customs. Target viewers are adults ages 25-54, particularly men.

### U.S. NETWORKS

U.S. Networks generated revenues of \$3.0 billion and adjusted operating income before depreciation and amortization ("Adjusted OIBDA") of \$1.7 billion during 2014, which represented 47% and 67% of our total consolidated revenues and Adjusted OIBDA, respectively. Our U.S. Networks segment principally consists of national television networks. Our U.S. Networks segment owns and operates ten national television networks, including fully distributed television networks such as Discovery Channel, TLC and Animal Planet. Discovery Channel, TLC and Animal Planet collectively generated 70% of U.S. Networks' total revenue. In addition, this segment holds an equity method interest in OWN: Oprah Winfrey Network ("OWN").

U.S. Networks generates revenues from fees charged to linear and digital distributors of our television networks' content, which include cable, DTH satellite and telecommunication service providers, referred to as affiliate fees, for first runs of our content aired on our television networks; fees from digital distributors for content licensed that was previously distributed on our

television networks; fees from advertising sold on our television networks and websites; fees from providing sales representation and network distribution services to equity method investee networks; and revenue from licensing our brands for consumer products.

Typically, our television networks are aired pursuant to multi-year carriage agreements that provide for the level of carriage that our networks will receive, and if applicable, for annual graduated rate increases. Carriage of our networks depends on channel placement and package inclusion, such as whether networks are on the more widely distributed, broader packages or lesser-distributed, specialized packages, also referred to as digital tiers.

Advertising revenue is based on the price received for available advertising spots and is dependent upon a number of factors including the number of subscribers to our channels, viewership demographics, the popularity of our programming, and our ability to sell commercial time over a group of channels. In the U.S., advertising time is sold in the upfront and scatter markets. In the upfront market, advertisers buy advertising time for upcoming seasons, and by committing to purchase in advance, lock in the advertising rates they will pay for the upcoming year. A portion of many upfront advertising commitments include options whereby advertisers may reduce purchase commitments. In the scatter market, advertisers buy advertising time when the commercials will be run, which often results in a pricing premium compared to the upfront rates. The mix of upfront and scatter market advertising time sold is based upon a number of factors, such as pricing, demand for advertising time and economic conditions.

In addition to the global networks described in the overview section above, we operate networks in the U.S. that utilize the following brands:

On September 23, 2014, we purchased from Hasbro an additional 10% ownership interest in Discovery Family Channel(formerly known as the Hub Network), which was previously a 50% owned equity method investee, for \$64 million. As a result, we now have a controlling financial interest in Discovery Family Channel and account for it as a consolidated subsidiary. The acquisition of Discovery Family Channel supports the Company's strategic priority of broadening the scope of the network to increase viewership, and the network was rebranded as the Discovery Family Channel on October 13, 2014.

Discovery Family Channel reached approximately 69 million subscribers in the U.S. as of December 31, 2014.

Discovery Family Channel provides enriching, cool, relevant, family-friendly entertainment experiences that

• children and parents can enjoy together, including animated and live-action series, as well as specials, game shows, and family-favorite movies.

Content on Discovery Family Channel includes The Aquabats! Super Show!, The Haunting Hour: The Series, SheZow, Goosebumps and My Little Pony Friendship is Magic.

Target viewers are children ages 2-11 and families.

Discovery Family Channel is simulcast in HD.

Rebranded from Military Channel on March 3, 2014, American Heroes Channel ("AHC") reached approximately 60 million subscribers in the U.S. as of December 31, 2014. AHC also reached approximately 1 million subscribers in Canada as of December 31, 2014, according to internal estimates.

• AHC provides a rare glimpse into major events that shaped our world, visionary leaders and unexpected heroes who made a difference, and the great defenders of our freedom.

Content on AHC includes Gunslingers, Apocalypse WWI and The American Revolution.

•Target viewers are adults ages 35-64, particularly men.

Destination America reached approximately 57 million subscribers in the U.S. as of December 31, 2014.

Destination America celebrates the people, places and stories of the United States, and shows on television screens with the tenacity, honesty, work ethic, humor and adventurousness that characterize our nation.

Content on Destination America includes Mountain Monsters, A Haunting, Railroad Alaska and Buying the Bayou.

Target viewers are adults ages 18-54.

Destination America is simulcast in HD.

Rebranded from Discovery Fit & Health on January 15, 2015, Discovery Life reached approximately 46 million subscribers in the U.S. as of December 31, 2014.

Discovery Life entertains viewers with gripping, real-life dramas, featuring storytelling that chronicles the human experience from cradle to grave, including forensic mysteries, amazing medical stories, emergency room trauma, baby and pregnancy programming, parenting challenges, and stories of extreme life conditions.

Content on Discovery Life includes I Didn't Know I was Pregnant, Untold Stories of the E.R., Secret Sex Lives: Swingers and Bizarre E.R.

Target viewers are adults ages 25-54.

Our U.S. Networks segment owns an equity investment interest in OWN. OWN reached approximately 82 million subscribers in the U.S. as of December 31, 2014.

OWN is the first and only network named for, and inspired by, a single iconic leader. Oprah Winfrey's heart and creative instincts inform the brand and the magnetism of the channel. Ms. Winfrey provides leadership in programming and attracts superstar talent to join her in primetime, building a global community of like-minded viewers and leading that community to connect on social media and beyond.

Content on OWN includes Tyler Perry's original series The Haves and Have Nots and Love Thy Neighbor, as well as İyanla: Fix My Life and Welcome to Sweetie Pies.

• Target viewers are adults 25-54, particularly women.

OWN is simulcast in HD.

#### INTERNATIONAL NETWORKS

International Networks generated revenues of \$3.2 billion and Adjusted OIBDA of \$1.1 billion during 2014, which represented 50% and 45% of our total consolidated revenues and Adjusted OIBDA, respectively. Our International Networks segment principally consists of national and pan-regional television networks. This segment generates revenue from operations in virtually every pay television market in the world through an infrastructure that includes operational centers in London, Singapore and Miami. Global brands include Discovery Channel, Animal Planet, TLC, ID, Science Channel and Turbo (known as Velocity in the U.S.), along with brands exclusive to International Networks, including Eurosport, DMAX and Discovery Kids. International Networks has a large international distribution platform for its 38 networks, with as many as 13 networks distributed in any particular country or territory across the more than 220 countries and territories around the world where our networks are distributed. Including all acquisitions, at December 31, 2014, International Networks operated over 330 unique distribution feeds in over 40 languages with channel feeds customized according to language needs and advertising sales opportunities. International Networks also has free-to-air networks in Europe and the Middle East and broadcast networks in the Nordics and continues to pursue further international expansion. The penetration and growth rates of pay television services vary across the 220 countries and territories depending on the dominance of different television platforms in local markets. While pay television services have greater penetration in certain markets, free-to-air or broadcast television are dominant in others. International Networks pursues distribution across all television platforms based on the specific dynamics of local markets and relevant commercial agreements. In addition to the global networks described in the overview section above, we operate networks internationally that utilize the following brands:

Eurosport is a leading sports entertainment group with four brands: Eurosport, Eurosport 2, Eurosport Asia-Pacific and Eurosportnews, reaching viewers across Europe and Asia.

Viewing subscribers reached by each brand as of December 31, 2014 were as follows: Eurosport 132 million; Eurosport 2 70 million; Eurosport Asia-Pacific 11 million; and Eurosportnews 9 million.

Eurosport telecasts sporting events with pan-regional appeal and its events focus on winter sports, cycling and tennis, including the Tour de France cycling tournament and the French and U.S. Open tennis tournaments.

Eurosport and Eurosport 2 are simulcast in HD.

Eurosport also operates the Eurosport Player, an over-the-top direct-to-consumer platform designed for mobile environments.

As of December 31, 2014, DMAX reached approximately 83 million viewers through pay television networks and 19 million viewers on a free-to-air network in Spain, according to internal estimates.

\*\*DMAX\* is a men's lifestyle channel in Asia and Europe.

Discovery Kids reached approximately 84 million viewers, according to internal estimates, as of December 31, 2014. Discovery Kids is a leading children's network in Latin America and Asia.

Our International Networks segment also owns and operates the following regional television networks, which reached the following number of subscribers and viewers via pay and free-to-air or broadcast networks, respectively as of December 31, 2014:

	Television Service	International Subscribers/Viewers (millions)
Fatafeat	Free-to-air	55
SBS Nordic Broadcast Networks <sup>(a)</sup>	Broadcast	27
Discovery World	Pay	27
Quest	Free-to-air	26
Giallo	Free-to-air	25
Frisbee	Free-to-air	25
Focus	Free-to-air	25
K2	Free-to-air	25
HD Showcase	Pay	19
Shed	Pay	12
Discovery History	Pay	11
Discovery en Espanol (U.S.)	Pay	7
Discovery Civilization	Pay	6
Discovery Familia (U.S.)	Pay	6

<sup>(</sup>a) Number of subscribers corresponds to the sum of the subscribers to each of the SBS Nordic broadcast networks in Sweden, Norway, Finland and Denmark subject to retransmission agreements with pay television providers.

Similar to U.S. Networks, a significant source of revenue for International Networks relates to fees charged to operators who distribute our linear networks. Such operators primarily include cable and DTH satellite service providers. International television markets vary in their stages of development. Some markets, such as the U.K., are more advanced digital television markets, while others remain in the analog environment with varying degrees of investment from operators to expand channel capacity or convert to digital technologies. Common practice in some markets results in long-term contractual distribution relationships, while

customers in other markets renew contracts annually. Distribution revenue for our International Networks segment is largely dependent on the number of subscribers that receive our networks or content, the rates negotiated in the distributor agreements, and the market demand for the content that we provide.

The other significant source of revenue for International Networks relates to advertising sold on our television networks, similar to U.S. Networks. Advertising revenue is dependent upon a number of factors, including the development of pay and free-to-air television markets, the number of subscribers to and viewers of our channels, viewership demographics, the popularity of our programming, and our ability to sell commercial time over a group of channels. In certain markets, our advertising sales business operates with in-house sales teams, while we rely on external sales representation services in other markets. In developing television markets, we expect that advertising revenue growth will result from continued subscriber growth, our localization strategy, and the shift of advertising spending from traditional broadcast networks to channels in the multi-channel environment. In relatively mature markets, such as Western Europe, we anticipate that growth in advertising revenue will come from increasing viewership and advertising pricing on our existing television networks, launching new services and through acquisitions.

During 2014, distribution, advertising and other revenues were 49%, 47% and 4%, respectively, of total net revenues for this segment. While the Company has traditionally operated cable networks, an increasing portion of the Company's international ad revenue is generated by free-to-air or broadcast networks. Pay-TV networks, free-to-air or broadcast networks which include the SBS networks, and radio networks generated 42%, 49% and 9% of International Networks' 2014 advertising revenue, respectively.

On May 30, 2014, we acquired a controlling interest in Eurosport International ("Eurosport"), a leading pan-European sports group, by increasing our ownership stake from 20% to 51% for cash of approximately €259 million (\$351 million). Due to regulatory constraints, the acquisition initially excludes Eurosport France, a former subsidiary of Eurosport. We have retained a 20% equity interest in Eurosport France and has a conditional commitment to acquire another 31% ownership interest beginning in 2015, contingent upon resolution of all regulatory matters. TF1, the owner of the remaining interests in Eurosport, has the right to put the entirety of its remaining 49% non-controlling interest to the Company during two 90-day windows for two and a half years after May 30, 2014. If the put is exercised during the first 90-day window beginning July 1, 2015, it has a floor value equal to the fair value per share of Eurosport on May 30, 2014. If the put is exercised during the second 90-day window beginning July 1, 2016, it will be priced at the then-current fair value per share of Eurosport, or as may be agreed between the Company and TF1. On April 9, 2013, we acquired the television and radio operations of SBS Nordic from Prosiebensat.1 Media AG for cash of approximately €1.4 billion (\$1.8 billion), including closing purchase price adjustments.

On January 10, 2013, we purchased an additional 30% ownership interest in Discovery Japan, which was previously a 50% owned equity method investee. As a result, we now have a controlling financial interest in Discovery Japan and account for it as a consolidated subsidiary. We recognized a \$92 million gain upon consolidation for the difference in the carrying value and the fair value of the previously held equity interest.

On December 28, 2012, we acquired Switchover Media, a group of five Italian television channels with children's and entertainment programming.

These acquisitions have been included in our operating results since the acquisition date. (See Note 3 to the accompanying consolidated financial statements.)

#### **EDUCATION AND OTHER**

Education and Other generated revenues of \$160 million during 2014, which represented 3% of our total consolidated revenues. Education is comprised of curriculum-based product and service offerings and generates revenues primarily from subscriptions charged to K-12 schools for access to an online suite of curriculum-based VOD tools, professional development services, digital textbooks and, to a lesser extent, student assessments and publication of hardcopy curriculum-based content. On November 1, 2013, we acquired an education business in the U.K. that will complement our existing service offerings and expand our operations internationally. (See Note 3 to the accompanying consolidated financial statements.)

Other is largely comprised of production studios that develop television content for our networks and television service providers throughout the world. For the year-ended December 31, 2014, we reorganized our production studios into an operating segment. Previously, components of this segment were classified in the U.S. Networks and International Networks segments. The segment does not meet the quantitative thresholds for reporting as a separate segment and has been combined with our Education segment, renamed Education and Other, for financial statement presentation in all periods. All prior period amounts have been recast to conform to the current year presentation. On September 23, 2014, the Company acquired a 50% equity method ownership interest in All3Media, a production company consisting of 19 production studios with an enterprise value of £556 million (approximately \$912 million), for a cash payment of approximately £90 million (\$147 million). All3Media recapitalized its debt structure to effect the transaction. (See

Note 5 to the accompanying consolidated financial statements.) On February 28, 2014, we acquired Raw TV Limited, a factual entertainment production company in the U.K., that will improve the sourcing of content for our networks. (See Note 3 to the accompanying consolidated financial statements.) Our wholly owned production studios provide services to our U.S. Networks and International Networks segments at cost.

### CONTENT DEVELOPMENT

Our content development strategy is designed to increase viewership, maintain innovation and quality leadership, and provide value for our network distributors and advertising customers. Our content is sourced from a wide range of third-party producers, which include some of the world's leading nonfiction production companies as well as independent producers, and wholly owned production studios.

Our production arrangements fall into three categories: produced, coproduced and licensed. Produced content includes content that we engage third parties or wholly owned production studios to develop and produce, while we retain editorial control and own most or all of the rights, in exchange for paying all development and production costs. Coproduced content refers to program rights on which we have collaborated with third parties to finance and develop either because at times world-wide rights are not available for acquisition or we save costs by collaborating with third parties. Licensed content is comprised of films or series that have been produced by third parties. Payments for sports rights made in advance of the event are recognized as prepaid content license assets.

International Networks maximizes the use of content from our U.S. Networks. Much of our content tends to be culturally neutral and maintains its relevance for an extended period of time. As a result, a significant amount of our content translates well across international borders and is made even more accessible through extensive use of dubbing and subtitles in local languages. Our content can be re-edited and updated in a cost-effective manner to provide topical versions of subject matter that can be utilized around the world. International Networks executes a localization strategy by offering content from U.S. Networks, customized content and localized schedules via our distribution feeds. While our International Networks segment maximizes the use of content from U.S. Networks, we also develop local content that is tailored to individual market preferences and license the rights to air films, television series and sporting events from third-party producers.

Our largest single cost is content expense, which includes content amortization, content impairments and production costs. We amortize the cost of capitalized content rights based on the proportion that the current year's estimated revenues bear to the estimated remaining total lifetime revenues, which normally results in an accelerated amortization method over the estimated useful lives. However, certain networks also utilize a straight-line method of amortization over the estimated useful lives of the content. Content is amortized over periods of up to five years. The costs for multi-year sports programming arrangements are expensed when the event is broadcast based on the estimated relative value of each season in the arrangement. Content assets are reviewed for impairment when impairment indicators are present, such as low viewership or limited expected use. Impairment losses are recorded for content asset carrying value in excess of its net realizable value.

#### **REVENUES**

We generate revenues principally from fees charged to operators who distribute our network content, which primarily include cable, DTH satellite, telecommunication and digital service providers and advertising sold on our networks and websites. Other transactions include curriculum-based products and services, affiliate and advertising sales representation services, production of content, content licenses and the licensing of our brands for consumer products. During 2014, distribution, advertising, and other revenues were 46%, 49% and 5%, respectively, of consolidated revenues. No individual customer represented more than 10% of our total consolidated revenues for 2014, 2013 or 2012.

#### Distribution

Distribution revenue includes fees charged for the right to view Discovery's network branded content made available to customers through a variety of distribution platforms and viewing devices. The largest component of distribution revenue is comprised of linear distribution services for rights to our networks from cable, DTH satellite and telecommunication service providers. We have contracts with distributors representing most cable and satellite service providers around the world, including the largest operators in the U.S. and major international distributors. Typically,

our television networks are aired pursuant to multi-year carriage agreements that provide for the level of carriage that Discovery's networks will receive, and, if applicable, for scheduled graduated annual rate increases. Carriage of our networks depends upon package inclusion, such as whether networks are on the more widely distributed, broader packages or lesser-distributed, specialized packages. Distribution revenues are largely dependent on the rates negotiated in the agreements, the number of subscribers that receive our networks or content, and the market demand for the content that we provide. We have provided distributors launch incentives, in the form of cash payments or free periods, to carry our networks.

In the U.S., approximately 90% of distribution revenues come from the top 10 distributors, with whom we have agreements that expire at various times from 2015 through 2021. Outside of the U.S., approximately 45% of distribution revenue comes from the top 10 distributors. Distribution fees are typically collected ratably throughout the year. International television markets vary in their stages of development. Some, notably the U.K., are more advanced digital multi-channel television markets, while others operate in the analog environment with varying degrees of investment from distributors in expanding channel capacity or converting to digital.

Distribution revenue also includes fees charged for bulk content arrangements and other subscription services for episodic content. These digital distribution agreements are impacted by the quantity, as well as the quality, of the content Discovery provides.

#### Advertising

Our advertising revenue consists of consumer advertising, which is sold primarily on a national basis in the U.S. and on a pan-regional or local-language feed basis outside the U.S. Advertising contracts generally have a term of one year or less.

In the U.S., we sell advertising time in the upfront and scatter markets. In the upfront market, advertisers buy advertising time for the upcoming season and by purchasing in advance often receive discounted rates. In the scatter market, advertisers buy advertising time close to the time when the commercials will be run and often pay a premium. The mix between the upfront and scatter markets is based upon a number of factors, such as pricing, demand for advertising time and economic conditions. Outside the U.S., advertisers typically buy advertising closer to the time when the commercials will be run. In developing pay television markets, we expect advertising revenue growth will result from subscriber growth, our localization strategy, and the shift of advertising spending from broadcast to pay television. In mature markets, such as the U.S. and Western Europe, high proportions of market penetration and distribution are unlikely to drive rapid revenue growth. Instead, growth in advertising sales comes from increasing viewership and pricing and launching new services, either in pay television, broadcast, or free-to-air television environments.

Advertising revenue is dependent upon a number of factors, including the stage of development of television markets, the popularity of free-to-air television, the number of subscribers to our channels, viewership demographics, the popularity of our content and our ability to sell commercial time over a group of channels. Revenue from advertising is subject to seasonality, market-based variations and general economic conditions. Advertising revenue is typically highest in the second and fourth quarters. In some cases, advertising sales are subject to ratings guarantees that require us to provide additional advertising time if the guaranteed audience levels are not achieved.

We also generate revenue from the sale of advertising on our websites on a stand-alone basis and as part of advertising packages with our television networks.

#### Other

We also generate income associated with curriculum-based products and services, the licensing of our brands for consumer products and third-party content sales, and content production from our production studios.

#### **COMPETITION**

Television network content is a highly competitive business worldwide. We experience competition for the development and acquisition of content, distribution of our content, and sale of commercial time on our networks and viewership. Our networks compete with other production studios, other television networks, and the internet for the acquisition of content and creative talent such as writers, producers and directors. Our ability to produce and acquire popular content is an important competitive factor for the distribution of our networks, attracting viewers and the sale of advertising. Our success in securing popular content and creative talent depends on various factors such as the number of competitors providing content that targets the same genre and audience, the distribution of our networks, viewership, and the production, marketing and advertising support we provide.

Our networks compete with other television networks, including broadcast, cable and local, for the distribution of our content and fees charged to cable television operators, DTH satellite service providers, and other distributors that carry our network content. Our ability to secure distribution agreements is necessary to ensure the retention of our audiences. Our contractual agreements with distributors are renewed or renegotiated from time to time in the ordinary

course of business. Growth in the number of networks distributed, consolidation and other market conditions in the cable and satellite distribution industry, and increased popularity of other platforms may adversely affect our ability to obtain and maintain contractual terms for the distribution of our content that are as favorable as those currently in place. The ability to secure distribution agreements is dependent upon the production, acquisition and packaging of original content, viewership, the marketing and advertising support and incentives provided to distributors, the product offering across a series of networks within a region, and the prices charged for carriage.

Our networks and websites compete for the sale of advertising with other television networks, including broadcast, cable and local networks, online and mobile outlets, radio content and print media. Our success in selling advertising is a function of the size and demographics of our audiences, quantitative and qualitative characteristics of the audience of each network, the perceived quality of the network and of the particular content, the brand appeal of the network and ratings as determined by third-party research companies, prices charged for advertising and overall advertiser demand in the marketplace.

Our networks and websites also compete for their target audiences with all forms of content and other media provided to viewers, including broadcast, cable and local networks, pay-per-view and VOD services, DVDs, online activities and other forms of news, information and entertainment.

Our education business competes with other providers of curriculum-based products and services to schools. Our production studios compete with other production and media companies for talent.

#### INTELLECTUAL PROPERTY

Our intellectual property assets include copyrights in television content, trademarks in brands, names and logos, websites, and licenses of intellectual property rights from third parties.

We are fundamentally a content company and the protection of our brands and content is of primary importance. To protect our intellectual property assets, we rely upon a combination of copyright, trademark, unfair competition, trade secret and Internet/domain name statutes and laws, and contract provisions. However, there can be no assurance of the degree to which these measures will be successful. Moreover, effective intellectual property protection may be either unavailable or limited in certain foreign territories. Policing unauthorized use of our products and services and related intellectual property is difficult and costly. We seek to limit unauthorized use of our intellectual property through a combination of approaches. However, the steps taken to prevent the infringement of our intellectual property by unauthorized third parties may not work.

Third parties may challenge the validity or scope of our intellectual property from time to time, and the success of any such challenges could result in the limitation or loss of intellectual property rights. Irrespective of their validity, such claims may result in substantial costs and diversion of resources which could have an adverse effect on our operations. In addition, piracy, which encompasses the theft of our signal, and unauthorized use of our content, in the digital environment continues to present a threat to revenues from products and services based on our intellectual property. REGULATORY MATTERS

Our businesses are subject to and affected by regulations of U.S. federal, state and local government authorities, and our international operations are subject to laws and regulations of the countries and international bodies, such as the European Union, in which we operate. Content networks, such as those owned by us, are regulated by the Federal Communications Commission ("FCC") in certain respects if they are affiliated with a cable television operator. Other FCC regulations, although imposed on cable television operators and direct broadcast satellite ("DBS") operators, affect content networks indirectly. The rules, regulations, policies and procedures affecting our businesses are constantly subject to change. These descriptions are summary in nature and do not purport to describe all present and proposed laws and regulations affecting our businesses.

### Program Access

The FCC's program access rules prevent a satellite or cable content vendor in which a cable operator has an "attributable" ownership interest from discriminating against unaffiliated multichannel video programming distributors ("MVPDs"), such as cable and DBS operators, in the rates, terms and conditions for the sale or delivery of content. These rules also permit MVPDs to initiate complaints to the FCC against content networks if an MVPD claims it is unable to obtain rights to carry the content network on nondiscriminatory rates, terms or conditions. The FCC allowed a previous blanket prohibition on exclusive arrangements with cable operators to expire in October 2012, but will consider case-by-case complaints that exclusive contracts between cable operators and cable-affiliated programmers significantly hinder or prevent an unaffiliated MVPD from providing satellite or cable programming.

"Must-Carry"/Retransmission Consent

The Cable Television Consumer Protection and Competition Act of 1992 (the "Act") imposes "must-carry" regulations on cable systems, requiring them to carry the signals of most local broadcast television stations in their market. DBS

systems are also subject to their own must-carry rules. The FCC's implementation of "must-carry" obligations requires cable operators and DBS providers to give broadcasters preferential access to channel space. This reduces the amount of channel space that is available for carriage of our networks by cable and DBS operators. The Act also established retransmission consent, which refers to a broadcaster's right to require MVPDs, such as cable and satellite operators, to obtain the broadcaster's consent before distributing the broadcaster's signal to the MVPDs' subscribers. Broadcasters have traditionally used the resulting leverage from demand for

their must-have broadcast content to obtain carriage for their affiliated networks. Increasingly, broadcasters are additionally seeking substantial monetary compensation for granting carriage rights for their must-have broadcast content. Such increased financial demands on distributors reduce the content funds available for independent programmers not affiliated with broadcasters, such as us.

### Closed Captioning and Advertising Restrictions

Certain of our networks must provide closed-captioning of content. Our content and websites intended primarily for children 12 years of age and under must comply with certain limits on advertising, and commercials embedded in our networks' content stream adhere to certain standards for ensuring that those commercials are not transmitted at louder volumes than our program material. The 21st Century Communications and Video Accessibility Act of 2010 requires us to provide closed captioning on certain IP-delivered video content that we offer.

#### **Obscenity Restrictions**

Network distributors are prohibited from transmitting obscene content, and our affiliation agreements generally require us to refrain from including such content on our networks.

### **Violent Programming**

In 2007, the FCC issued a report on violence in programing that recommended Congress prohibit the availability of violent programming, including cable programming, during hours when children are likely to be watching. Recent events have led to a renewed interest by some members of Congress in the alleged effects of violent programming, which could lead to a renewal of interest in limiting the availability of such programming or prohibiting it. Regulation of the Internet

We operate several websites that we use to distribute information about our programs and to offer consumers the opportunity to purchase consumer products and services. Internet services are now subject to regulation in the U.S. relating to the privacy and security of personally identifiable user information and acquisition of personal information from children under 13, including the federal Children's Online Privacy Protection Act and the federal Controlling the Assault of Non-Solicited Pornography and Marketing Act. In addition, a majority of states have enacted laws that impose data security and security breach obligations. Additional federal and state laws and regulations may be adopted with respect to the Internet or other on-line services, covering such issues as user privacy, child safety, data security, advertising, pricing, content, copyrights and trademarks, access by persons with disabilities, distribution, taxation and characteristics and quality of products and services. In addition, to the extent we offer products and services to on-line consumers outside the U.S., the laws and regulations of foreign jurisdictions, including, without limitation, consumer protection, privacy, advertising, data retention, intellectual property, and content limitations, may impose additional compliance obligations on us.

#### Foreign Laws and Regulations

The foreign jurisdictions in which our networks are offered have, in varying degrees, laws and regulations governing our businesses. We own and operate pay-TV networks in Russia, which represent less than 2% of our consolidated total revenues. Russia's legislature passed a bill prohibiting advertising on pay cable channels that became effective on January 1, 2015. Russia also approved a law requiring foreign owners of Russian television channels to reduce their ownership to 20% or less by January 1, 2017. These changes are likely to adversely affect our results of operations. EMPLOYEES

As of December 31, 2014, we had approximately 6,800 employees, including full-time and part-time employees of our wholly owned subsidiaries and consolidated ventures.

### AVAILABLE INFORMATION

All of our filings with the U.S. Securities and Exchange Commission (the "SEC"), including reports on Form 10-K, Form 10-Q and Form 8-K, and all amendments to such filings are available free of charge at the investor relations section of our website, www.discoverycommunications.com, as soon as reasonably practicable after such material is filed with, or furnished to, the SEC. Our annual report, corporate governance guidelines, code of business ethics, audit committee charter, compensation committee charter, and nominating and corporate governance committee charter are also available on our website. In addition, we will provide a printed copy of any of these documents, free of charge, upon written request to: Investor Relations, Discovery

Communications, Inc., 850 Third Avenue, 8th Floor, New York, NY 10022-7225. The information contained on our website is not part of this Annual Report on Form 10-K and is not incorporated by reference herein. ITEM 1A. Risk Factors.

Investing in our securities involves risk. In addition to the other information contained in this report, you should consider the following risk factors before investing in our securities.

Consolidation among cable and satellite providers, both domestically and internationally, could have an adverse effect on our revenue and profitability.

Consolidation among cable and satellite operators has given the largest operators considerable leverage in their relationships with programmers, including us. In the U.S., approximately 90% of our distribution revenues come from the top 10 distributors. We currently have agreements in place with the major U.S. cable and satellite operators which expire at various times through 2021. Some of our largest distributors are combining and have gained, or may gain, market power, which could affect our ability to maximize the value of our content through those platforms. In addition, many of the countries and territories in which we distribute our networks also have a small number of dominant distributors. Continued consolidation within the industry could reduce the number of distributors to carry our programming, subject our affiliate fee revenue to greater volume discounts, and further increase the negotiating leverage of the cable and satellite television system operators which could have an adverse effect on our financial condition or results of operations.

The success of our business depends on the acceptance of our entertainment content by our U.S. and foreign viewers, which may be unpredictable and volatile.

The production and distribution of entertainment content are inherently risky businesses because the revenue we derive and our ability to distribute our content depend primarily on consumer tastes and preferences that often change in unpredictable ways. Our success depends on our ability to consistently create and acquire content that meets the changing preferences of viewers in general, in special interest groups, in specific demographic categories and in various international marketplaces. The commercial success of our content also depends upon the quality and acceptance of competing content available in the applicable marketplace. Other factors, including the availability of alternative forms of entertainment and leisure time activities, general economic conditions, piracy, and growing competition for consumer discretionary spending may also affect the audience for our content. Audience sizes for our media networks are critical factors affecting both the volume and pricing of advertising revenue that we receive, and the extent of distribution and the license fees we receive under agreements with our distributors. Consequently, reduced public acceptance of our entertainment content may decrease our audience share and adversely affect our results of operations.

There has been a shift in consumer behavior as a result of technological innovations and changes in the distribution of content, which may affect our viewership and the profitability of our business in unpredictable ways.

Technology and business models in our industry continue to evolve rapidly. Consumer behavior related to changes in content distribution and technological innovation affect our economic model and viewership in ways that are not entirely predictable.

Consumers are increasingly viewing content on a time-delayed or on-demand basis from traditional distributors and from connected apps and websites and on a wide variety of screens, such as televisions, tablets, mobile phones and other devices. Additionally, devices that allow users to view television programs on a time-shifted basis and technologies that enable users to fast-forward or skip programming, including commercials, such as DVRs and portable digital devices and systems that enable users to store or make portable copies of content may affect the attractiveness of our offerings to advertisers and could therefore adversely affect our revenues. There is increased demand for short-form, user-generated and interactive content, which have different economic models than our traditional content offerings. Digital downloads, rights lockers, rentals and subscription services are competing for consumer preferences with each other and with traditional physical distribution of DVDs and Blu-ray discs. Each distribution model has different risks and economic consequences for us so the rapid evolution of consumer preferences may have an economic impact that is not completely predictable. Distribution windows are also evolving, potentially affecting revenues from other windows. If we cannot ensure that our distribution methods and content are

responsive to our target audiences, our business could be adversely affected.

We face cybersecurity and similar risks, which could result in the disclosure of confidential information, disruption of our programming services, damage to our brands and reputation, legal exposure and financial losses.

Our online, mobile and app offerings, as well as our internal systems, involve the storage and transmission of proprietary information, and we and our partners rely on various technology systems in connection with the production and distribution of our programming. Although we monitor our security measures regularly, they may be breached due to employee error, computer malware, viruses, hacking and phishing attacks, or otherwise. Additionally, outside parties may attempt to fraudulently induce employees or users to disclose sensitive or confidential information in order to gain access to data. Because the techniques used to obtain unauthorized access, disable or degrade service, or sabotage systems change frequently and often are not recognized until launched against a target, we may be unable to anticipate these techniques or to implement adequate preventative measures. Any such breach or unauthorized access could result in a loss of our proprietary information, which may include user data, a disruption of our services or a reduction of the revenues we are able to generate from such services, damage to our brands and reputation, a loss of confidence in the security of our offerings and services, and significant legal and financial exposure, each of which could potentially have an adverse effect on our business.

Our businesses operate in highly competitive industries.

The entertainment and media programming industries in which we operate are highly competitive. We compete with other programming networks for distribution, viewers and advertising. We also compete for viewers with other forms of media entertainment, such as home video, movies, periodicals, on-line and mobile activities. In particular, websites and search engines have seen significant advertising growth, a portion of which is derived from traditional cable network and satellite advertisers. Businesses, including ours, that offer multiple services, or that may be vertically integrated and offer both video distribution and programming content may face closer regulatory review from the competition authorities in the countries that we currently have operations in. Our on-line businesses compete for users and advertising in the broad and diverse market of free Internet-delivered services. Our commerce business competes against a wide range of competitive retailers selling similar products. Our curriculum-based video business competes with other providers of education products to schools. If our distributors have to pay higher rates to holders of sports broadcasting rights, it might be difficult for us to negotiate higher rates for distribution of our networks. Our ability to compete successfully depends on a number of factors, including our ability to consistently supply high quality and popular content, access our niche viewership with appealing category-specific content, adapt to new technologies and distribution platforms and achieve widespread distribution. There can be no assurance that we will be able to compete successfully in the future against existing or new competitors, or that increasing competition will not have a material adverse effect on our business, financial condition or results of operations.

Failure to renew, renewal with less favorable terms, or termination of our affiliation agreements may cause a decline in our revenue.

Because our networks are licensed on a wholesale basis to distributors such as cable and satellite operators which in turn distribute them to consumers, we are dependent upon the maintenance of affiliation agreements with these operators. These affiliation agreements generally provide for the level of carriage our networks will receive, such as channel placement and programming package inclusion (widely distributed, broader programming packages compared to lesser distributed, specialized programming packages) and for payment of a license fee to us based on the number of subscribers that receive our networks. While the number of subscribers associated with our networks impacts our ability to generate advertising revenue, these per subscriber payments also represent a significant portion of our revenue. Our affiliation agreements generally have a limited term which varies by market and distributor, and there can be no assurance that these affiliation agreements will be renewed in the future, or renewed on terms that are favorable to us. A reduction in the license fees that we receive per subscriber or in the number of subscribers for which we are paid, including as a result of a loss or reduction in carriage for our networks, could adversely affect our distribution revenue. Such a loss or reduction in carriage could also decrease the potential audience for our programs thereby adversely affecting our advertising revenue. In addition, our affiliation agreements are complex and individually negotiated. If we were to disagree with one of our counterparties on the interpretation of an affiliation agreement, our relationship with that counterparty could be damaged and our business could be negatively affected.

Interpretation of some terms of our distribution agreements may have an adverse effect on the distribution payments we receive under those agreements.

Some of our distribution agreements contain "most favored nation" clauses. These clauses typically provide that if we enter into an agreement with another distributor which contains certain more favorable terms, we must offer some of those terms to our existing distributors. We have entered into a number of distribution agreements with terms that differ in some respects from those contained in other agreements. While we believe that we have appropriately complied with the most favored nation clauses included in our distribution agreements, these agreements are complex and other parties could reach a different conclusion that, if correct, could have an adverse effect on our financial condition or results of operations.

We are subject to risks related to our international operations.

We have operations through which we distribute programming outside the United States. As a result, our business is subject to certain risks inherent in international business, many of which are beyond our control. These risks include: laws and policies affecting trade and taxes, including laws and policies relating to the repatriation of funds and withholding taxes, and changes in these laws;

changes in local regulatory requirements, including restrictions on content, imposition of local content quotas and restrictions on foreign ownership;

differing degrees of protection for intellectual property and varying attitudes towards the piracy of intellectual property;

significant fluctuations in foreign currency value;

eurrency exchange controls;

the instability of foreign economies and governments;

war and acts of terrorism;

anti-corruption laws and regulations such as the Foreign Corrupt Practices Act and the U.K. Bribery Act that impose stringent requirements on how we conduct our foreign operations and changes in these laws and regulations;

foreign privacy and data protection laws and regulation and changes in these laws; and

shifting consumer preferences regarding the viewing of video programming.

Events or developments related to these and other risks associated with international trade could adversely affect our revenues from non-U.S. sources, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Furthermore, some foreign markets where we and our partners operate may be more adversely affected by current economic conditions than the U.S. We also may incur substantial expense as a result of changes, including the imposition of new restrictions, in the existing economic or political environment in the regions where we do business. Acts of terrorism, hostilities, or financial, political, economic or other uncertainties could lead to a reduction in revenue or loss of investment, which could adversely affect our results of operations.

Global economic conditions may have an adverse effect on our business.

Our business is significantly affected by prevailing economic conditions and by disruptions to financial markets. We derive substantial revenues from advertisers, and these expenditures are sensitive to general economic conditions and consumer buying patterns. Financial instability or a general decline in economic conditions in the U.S. and other countries where our networks are distributed could adversely affect advertising rates and volume, resulting in a decrease in our advertising revenues.

Decreases in U.S. and consumer discretionary spending in other countries where our networks are distributed may affect cable television and other video service subscriptions, in particular with respect to digital service tiers on which certain of our programming networks are carried. This could lead to a decrease in the number of subscribers receiving our programming from multi-channel video programming distributors, which could have a negative impact on our viewing subscribers and affiliation fee revenues. Similarly, a decrease in viewing subscribers would also have a negative impact on the number of viewers actually watching the programs on our programming networks, which could also impact the rates we are able to charge advertisers.

Economic conditions affect a number of aspects of our businesses worldwide and impact the businesses of our partners who purchase advertising on our networks and reduce their spending on advertising. Economic conditions can also negatively affect the ability of those with whom we do business to satisfy their obligations to us. The general worsening of current global economic conditions could adversely affect our business, financial condition or results of operations, and the worsening of economic conditions in certain parts of the world, specifically, could impact the expansion and success of our businesses in such areas.

Domestic and foreign laws and regulations could adversely impact our operation results.

Programming services like ours, and the distributors of our services, including cable operators, satellite operators and other multi-channel video programming distributors, are highly regulated by U.S. federal laws and regulations issued and administered by various federal agencies, including the FCC, as well as by state and local governments, in ways

that affect the daily conduct of our video content business. See the discussion under "Business – Regulatory Matters" above. The U.S. Congress, the FCC and the courts currently have under consideration, and may adopt in the future, new laws, regulations and policies regarding a wide variety of matters that could, directly or indirectly, affect the operations of our U.S. media properties or modify the terms under which we offer our services and operate. For example, any changes to the laws and regulations that govern the services or signals that are

carried by cable television operators or our other distributors may result in less capacity for other content services, such as our networks, which could adversely affect our revenue.

Similarly, the foreign jurisdictions in which our networks are offered have, in varying degrees, laws and regulations governing our businesses. Programming businesses are subject to regulation on a country-by-country basis. Changes in regulations imposed by foreign governments could also adversely affect our business, results of operations and ability to expand our operations beyond their current scope. For example, Russia's legislature passed a bill prohibiting advertising on pay cable channels, which became effective January 1, 2015. Russia also approved a law requiring foreign owners of Russian television channels to reduce their ownership to 20% or less by January 1, 2017. We currently own and operate pay-TV networks in Russia. These restrictions will likely have an adverse effect on our operating results.

Financial markets are subject to volatility and disruptions that may affect our ability to obtain or increase the cost of financing our operations and our ability to meet our other obligations.

Increased volatility and disruptions in the U.S. and global financial and equity markets may make it more difficult for us to obtain financing for our operations or investments or increase the cost of obtaining financing. Our borrowing costs can be affected by short and long-term debt ratings assigned by independent rating agencies which are based, in significant part, on our performance as measured by credit metrics such as interest coverage and leverage ratios. Unforeseeable changes in foreign currencies could negatively impact our results of operations and calculations of interest coverage and leverage ratios. A low rating could increase our cost of borrowing or make it more difficult for us to obtain future financing.

Foreign exchange rate fluctuations may adversely affect our operating results and financial conditions.

We have significant operations in a number of foreign jurisdictions and certain of our operations are conducted and certain of our debt obligations are denominated in foreign currencies. The value of these currencies fluctuates relative to the U.S. dollar. As we have expanded our international operations, our exposure to exchange rate fluctuations has increased. As a result, we are exposed to exchange rate fluctuations, which could have an adverse effect on our results of operations and net asset balances. There is no assurance that downward trending currencies will rebound or that stable currencies will remain unchanged in any period or for any specific market.

Our inability to successfully acquire and integrate other businesses, assets, products or technologies could harm our operating results.

Our success may depend on opportunities to buy other businesses or technologies that could complement, enhance or expand our current business or products or that might otherwise offer us growth opportunities. We have acquired, and have made strategic investments in, a number of companies (including through joint ventures) in the past, and we expect to make additional acquisitions and strategic investments in the future. Such transactions may result in dilutive issuances of our equity securities, use of our cash resources, and incurrence of debt and amortization expenses related to intangible assets. Any acquisitions and strategic investments that we are able to identify and complete may be accompanied by a number of risks, including:

the difficulty of assimilating the operations and personnel of acquired companies into our operations;

the potential disruption of our ongoing business and distraction of management;

the incurrence of additional operating losses and operating expenses of the businesses we acquired or in which we invested;

the difficulty of integrating acquired technology and rights into our services and unanticipated expenses related to such integration;

the failure to successfully further develop an acquired business or technology and any resulting impairment of amounts currently capitalized as intangible assets;

the failure of strategic investments to perform as expected or to meet financial projections;

the potential for patent and trademark infringement and data privacy and security claims against the acquired companies, or companies in which we have invested;

litigation or other claims in connection with acquisitions, acquired companies, or companies in which we have invested;

the impairment or loss of relationships with customers and partners of the companies we acquired or in which we invested or with our customers and partners as a result of the integration of acquired operations; the impairment of relationships with, or failure to retain, employees of acquired companies or our existing employees as a result of integration of new personnel;

our lack of, or limitations on our, control over the operations of our joint venture companies;

the difficulty of integrating operations, systems, and controls as a result of cultural, regulatory, systems, and operational differences;

in the case of foreign acquisitions and investments, the impact of particular economic, tax, currency, political, legal and regulatory risks associated with specific countries; and

the impact of known potential liabilities or liabilities that may be unknown, including as a result of inadequate internal controls, associated with the companies we acquired or in which we invested.

Our failure to be successful in addressing these risks or other problems encountered in connection with our past or future acquisitions and strategic investments could cause us to fail to realize the anticipated benefits of such acquisitions or investments, incur unanticipated liabilities, and harm our business generally.

Our equity method investments' financial performance may differ from current estimates.

We have equity investments in certain entities and the accounting treatment applied for these investments varies depending on a number of factors, including, but not limited to, our percentage ownership and the level of influence or control we have over the relevant entity. Any losses experienced by these entities could adversely impact our results of operations and the value of our investment. In addition, if these entities were to fail and cease operations, we may lose the entire value of our investment and the stream of any shared profits. Some of our ventures may require additional uncommitted funding.

We have a significant amount of debt and may incur significant amounts of additional debt, which could adversely affect our financial health and our ability to react to changes in our business.

As of December 31, 2014, we had approximately \$7.2 billion of consolidated debt, including capital leases. Our substantial level of indebtedness increases the possibility that we may be unable to generate cash sufficient to pay when due the principal of, interest on, or other amounts associated with our indebtedness. In addition, we have the ability to draw down our revolving credit facility in the ordinary course, which would have the effect of increasing our indebtedness. We are also permitted, subject to certain restrictions under our existing indebtedness, to obtain additional long-term debt and working capital lines of credit to meet future financing needs. This would have the effect of increasing our total leverage.

Our substantial leverage could have significant negative consequences on our financial condition and results of operations, including:

impairing our ability to meet one or more of the financial ratio covenants contained in our debt agreements or to generate cash sufficient to pay interest or principal, which could result in an acceleration of some or all of our outstanding debt in the event that an uncured default occurs;

increasing our vulnerability to general adverse economic and market conditions;

4 imiting our ability to obtain additional debt or equity financing;

requiring the dedication of a substantial portion of our cash flow from operations to service our debt, thereby reducing the amount of cash flow available for other purposes;

requiring us to sell debt or equity securities or to sell some of our core assets, possibly on unfavorable terms, to meet payment obligations;

limiting our flexibility in planning for, or reacting to, changes in our business and the markets in which we compete; and

placing us at a possible competitive disadvantage with less leveraged competitors and competitors that may have better access to capital resources.

Our ability to incur debt and the use of our funds could be limited by the restrictive covenants in the loan agreement for our revolving credit facility.

The loan agreement for our revolving credit facility contains restrictive covenants, as well as requirements to comply with certain leverage and other financial maintenance tests. These covenants and requirements could limit our ability to take various actions, including incurring additional debt, guaranteeing indebtedness and engaging in various types of transactions, including mergers, acquisitions and sales of assets. These covenants could place us at a disadvantage compared to some of our competitors, who may have fewer restrictive covenants and may not be required to operate

under these restrictions. Further, these covenants could have an adverse effect on our business by limiting our ability to take advantage of financing, mergers and acquisitions or other opportunities.

As a holding company, we could be unable to obtain cash in amounts sufficient to meet our financial obligations or other commitments.

Our ability to meet our financial obligations and other contractual commitments will depend upon our ability to access cash. We are a holding company, and our sources of cash include our available cash balances, net cash from the operating activities of our subsidiaries, any dividends and interest we may receive from our investments, availability under our credit facility or any credit facilities that we may obtain in the future and proceeds from any asset sales we may undertake in the future. The ability of our operating subsidiaries, including Discovery Communications, LLC, to pay dividends or to make other payments or advances to us will depend on their individual operating results and any statutory, regulatory or contractual restrictions, including restrictions under our credit facility, to which they may be or may become subject. We are required to accrue and pay U.S. taxes for repatriation of certain cash balances held by foreign corporations. However, we intend to permanently reinvest these funds outside of the U.S. and our current plans do not demonstrate a need to repatriate them to fund our U.S. operations.

Theft of our content, including digital copyright theft and other unauthorized exhibitions of our content, may decrease revenue received from our programming and adversely affect our businesses and profitability.

The success of our business depends in part on our ability to maintain the intellectual property rights to our entertainment content. We are fundamentally a content company, and piracy of our brands, television networks, digital content and other intellectual property has the potential to significantly and adversely affect us. Piracy is particularly prevalent in many parts of the world that lack copyright and other protections similar to existing law in the U.S. It is also made easier by technological advances allowing the conversion of content into digital formats, which facilitates the creation, transmission and sharing of high-quality unauthorized copies. Unauthorized distribution of copyrighted material over the Internet is a threat to copyright owners' ability to protect and exploit their property. The proliferation of unauthorized use of our content may have an adverse effect on our business and profitability because it reduces the revenue that we potentially could receive from the legitimate sale and distribution of our content. Litigation may be necessary to enforce our intellectual property rights, protect trade secrets or to determine the validity or scope of proprietary rights claimed by others.

The loss of key personnel or talent could disrupt our business and adversely affect our revenue.

Our business depends upon the continued efforts, abilities and expertise of our corporate and divisional executive teams and entertainment personalities. We employ or contract with entertainment personalities who may have loyal audiences. These individuals are important to audience endorsement of our programs and other content. There can be no assurance that these individuals will remain with us or retain their current audiences. If we fail to retain key individuals or if our entertainment personalities lose their current audience base, our operations could be adversely affected.

We have directors in common with those of Liberty Media Corporation ("Liberty Media"), Liberty Global plc ("Liberty Global") and Liberty Interactive Corporation ("Liberty Interactive"), which may result in the diversion of business opportunities or other potential conflicts.

Liberty Media, Liberty Global and Liberty Interactive (together, the "Liberty Entities") own interests in various U.S. and international companies that have subsidiaries that own or operate domestic or foreign content services that may compete with the content services we offer. We have no rights in respect of U.S. or international content opportunities developed by or presented to the subsidiaries of any Liberty Entities, and the pursuit of these opportunities by such subsidiaries may adversely affect our interests and those of our stockholders. Because we and the Liberty Entities have overlapping directors, the pursuit of business opportunities may serve to intensify the conflicts of interest or appearance of conflicts of interest faced by the respective management teams. Our charter provides that none of our directors or officers will be liable to us or any of our subsidiaries for breach of any fiduciary duty by reason of the fact that such individual directs a corporate opportunity to another person or entity (including any Liberty Entities), for which such individual serves as a director or officer, or does not refer or communicate information regarding such corporate opportunity to us or any of our subsidiaries, unless (x) such opportunity was expressly offered to such individual solely in his or her capacity as a director or officer of us or any of our subsidiaries and (y) such opportunity relates to a line of business in which we or any of our subsidiaries is then directly engaged.

We have directors that are also related persons of Advance/Newhouse Programming Partnership ("Advance/Newhouse") and that overlap with those of the Liberty Entities, which may lead to conflicting interests for those tasked with the fiduciary duties of our board.

Our ten-person board of directors includes three designees of Advance/Newhouse, including Robert J. Miron, who was the Chairman of Advance/Newhouse until December 31, 2010, and Steven A. Miron, the Chief Executive Officer of Advance/Newhouse. In addition, our board of directors includes two persons who are currently members of the board of directors of Liberty Media, three persons who are currently members of the board of directors of Liberty Global and two persons who are currently members of the board of directors of Liberty Interactive, all of which include John C. Malone as Chairman of the

boards of those companies. The parent company of Advance/Newhouse and the Liberty entities own interests in a range of media, communications and entertainment businesses.

Advance/Newhouse will elect three directors annually for so long as it owns a specified minimum amount of our Series A convertible preferred stock. The Advance/Newhouse Series A convertible preferred stock, which votes with our common stock on all matters other than the election of directors, represents approximately 25% of the voting power of our outstanding shares. The Series A convertible preferred stock also grants Advance/Newhouse consent rights over a range of our corporate actions, including fundamental changes to our business, the issuance of additional capital stock, mergers and business combinations and certain acquisitions and dispositions.

None of the Liberty Entities own any interest in us. Mr. Malone beneficially owns stock of Liberty Media representing approximately 46% of the aggregate voting power of its outstanding stock, owns shares representing approximately 28% of the aggregate voting power of Liberty Global, shares representing approximately 37% of the aggregate voting power of Liberty Interactive, and shares representing approximately 22% of the aggregate voting power (other than with respect to the election of the common stock directors) of our outstanding stock. Mr. Malone controls approximately 29% of our aggregate voting power relating to the election of our seven common stock directors, assuming that the preferred stock owned by Advance/Newhouse has not been converted into shares of our common stock. Our directors who are also directors of the Liberty Entities own Liberty Media, Liberty Global and/or Liberty Interactive stock and stock incentives and own our stock and stock incentives.

These ownership interests and/or business positions could create, or appear to create, potential conflicts of interest when these individuals are faced with decisions that could have different implications for us, Advance/Newhouse and/or the Liberty Entities. For example, there may be the potential for a conflict of interest when we, on the one hand, or an Advance/Newhouse and/or the Liberty Entity, on the other hand, look at acquisitions and other corporate opportunities that may be suitable for the other.

The members of our board of directors have fiduciary duties to us and our stockholders. Likewise, those persons who serve in similar capacities at Advance/Newhouse or a Liberty Entity have fiduciary duties to those companies.

Therefore, such persons may have conflicts of interest or the appearance of conflicts of interest with respect to matters involving or affecting both respective companies, and there can be no assurance that the terms of any transactions will be as favorable to us or our subsidiaries as would be the case in the absence of a conflict of interest.

It may be difficult for a third party to acquire us, even if such acquisition would be beneficial to our stockholders. Certain provisions of our charter and bylaws may discourage, delay or prevent a change in control that a stockholder may consider favorable. These provisions include the following:

authorizing a capital structure with multiple series of common stock: a Series B that entitles the holders to ten votes per share, a Series A that entitles the holders to one vote per share and a Series C that, except as otherwise required by applicable law, entitles the holders to no voting rights;

authorizing the Series A convertible preferred stock with special voting rights, which prohibits us from taking any of the following actions, among others, without the prior approval of the holders of a majority of the outstanding shares of such stock:

increasing the number of members of the Board of Directors above ten;

making any material amendment to our charter or by-laws;

engaging in a merger, consolidation or other business combination with any other entity; and

appointing or removing our Chairman of the Board or our Chief Executive Officer;

authorizing the issuance of "blank check" preferred stock, which could be issued by our Board of Directors to increase the number of outstanding shares and thwart a takeover attempt;

classifying our common stock directors with staggered three-year terms and having three directors elected by the holders of the Series A convertible preferred stock, which may lengthen the time required to gain control of our Board of Directors:

4 imiting who may call special meetings of stockholders;

prohibiting stockholder action by written consent (subject to certain exceptions), thereby requiring stockholder action to be taken at a meeting of the stockholders;

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establishing advance notice requirements for nominations of candidates for election to our Board of Directors or for proposing matters that can be acted upon by stockholders at stockholder meetings;

requiring stockholder approval by holders of at least 80% of our voting power or the approval by at least 75% of our Board of Directors with respect to certain extraordinary matters, such as a merger or consolidation, a sale of all or substantially all of our assets or an amendment to our charter;

requiring the consent of the holders of at least 75% of the outstanding Series B common stock (voting as a separate class) to certain share distributions and other corporate actions in which the voting power of the Series B common stock would be diluted by, for example, issuing shares having multiple votes per share as a dividend to holders of Series A common stock; and

the existence of authorized and unissued stock which would allow our Board of Directors to issue shares to persons friendly to current management, thereby protecting the continuity of our management, or which could be used to dilute the stock ownership of persons seeking to obtain control of us.

We have also adopted a shareholder rights plan in order to encourage anyone seeking to acquire us to negotiate with our Board of Directors prior to attempting a takeover. While the plan is designed to guard against coercive or unfair tactics to gain control of us, the plan may have the effect of making more difficult or delaying any attempts by others to obtain control of us.

Holders of any single series of our common stock may not have any remedies if any action by our directors or officers has an adverse effect on only that series of common stock.

Principles of Delaware law and the provisions of our charter may protect decisions of our Board of Directors that have a disparate impact upon holders of any single series of our common stock. Under Delaware law, the Board of Directors has a duty to act with due care and in the best interests of all of our stockholders, including the holders of all series of our common stock. Principles of Delaware law established in cases involving differing treatment of multiple classes or series of stock provide that a board of directors owes an equal duty to all common stockholders regardless of class or series and does not have separate or additional duties to any group of stockholders. As a result, in some circumstances, our directors may be required to make a decision that is adverse to the holders of one series of common stock. Under the principles of Delaware law referred to above, stockholders may not be able to challenge these decisions if our Board of Directors is disinterested and adequately informed with respect to these decisions and acts in good faith and in the honest belief that it is acting in the best interests of all of our stockholders.

If Advance/Newhouse were to exercise its registration rights, it may cause a significant decline in our stock price, even if our business is doing well.

Advance/Newhouse has been granted registration rights covering all of the shares of common stock issuable upon conversion of the convertible preferred stock held by Advance/Newhouse. Advance/Newhouse's Series A convertible preferred stock is currently convertible into one share of our Series A common stock and one share of our Series C common stock and Advance/Newhouse's Series C convertible preferred stock is convertible into shares of our Series C common stock on a 2-for-1 basis, subject to certain anti-dilution adjustments. The registration rights, which are immediately exercisable, are transferable with the sale or transfer by Advance/Newhouse of blocks of shares representing 10% or more of the preferred stock it holds. The exercise of the registration rights, and subsequent sale of possibly large amounts of our common stock in the public market, could materially and adversely affect the market price of our common stock.

John C. Malone and Advance/Newhouse each have significant voting power with respect to corporate matters considered by our stockholders.

For corporate matters other than the election of directors, Mr. Malone and Advance/Newhouse each beneficially own shares of our stock representing approximately 22% and 25%, respectively, of the aggregate voting power represented by our outstanding stock. With respect to the election of directors, Mr. Malone controls approximately 29% of the aggregate voting power relating to the election of the seven common stock directors (assuming that the convertible preferred stock owned by Advance/Newhouse (the "A/N Preferred Stock") has not been converted into shares of our common stock). The A/N Preferred Stock carries with it the right to designate three preferred stock directors to our board (subject to certain conditions), but does not vote with respect to the election of the seven common stock directors. Also, under the terms of the A/N Preferred Stock, Advance/Newhouse has special voting rights as to certain enumerated matters, including material amendments to the restated charter and bylaws, fundamental changes in our

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business, mergers and other business combinations, certain acquisitions and dispositions and future issuances of capital stock. Although there is no stockholder agreement, voting agreement or any similar arrangement between Mr. Malone and Advance/Newhouse, by virtue of their respective holdings, Mr. Malone and Advance/Newhouse each have significant influence over the outcome of any corporate transaction or other matter submitted to our stockholders. ITEM 1B. Unresolved Staff Comments.

None.

## ITEM 2. Properties.

We own and lease approximately 2.06 million square feet of building space for the conduct of our businesses at 116 locations throughout the world. In the U.S. alone, we own and lease approximately 597,000 and 584,000 square feet of building space, respectively, at 13 locations. Principal locations in the U.S. include: (i) our world headquarters, owned by the Company and located at One Discovery Place, Silver Spring, Maryland, where approximately 543,000 square feet is used for certain executive and corporate offices and general office space by our U.S. Networks, International Networks and Education and Other segments, (ii) general office space leased at 850 Third Avenue, New York, New York, where approximately 179,000 square feet is primarily used for sales by our U.S. Networks segment and certain executive offices, (iii) general office space and a production studio located at 8045 Kennett Street, Silver Spring, Maryland, where approximately 149,000 square feet is leased and primarily used by our U.S. Networks segment, (iv) general office space located at 10100 Santa Monica Boulevard, Los Angeles, California, where approximately 64,000 square feet is leased and primarily used by our U.S. Networks segment, (v) general office space at 6505 Blue Lagoon Drive, Miami, Florida, where approximately 91,000 square feet is leased and primarily used by our International Networks segment, and (vi) an origination facility, owned by the Company, at 45580 Terminal Drive, Sterling, Virginia, where approximately 54,000 square feet of space is used to manage the distribution of domestic network television content by our U.S. Networks segment.

We also lease over 879,000 square feet of building space at 103 locations outside of the U.S., including Denmark, France, U.K. Singapore, Italy and Poland. Included in the non-U.S. office figure is approximately 176,000 square feet of building space used for office, production studio and post-production for Eurosport, and (iii) approximately 118,000 square feet is primarily used by our International Networks for general office space in the U.K. Each property is considered to be in good condition, adequate for its purpose, and suitably utilized according to the individual nature and requirements of the relevant operations. Our policy is to improve and replace property as considered appropriate to meet the needs of the individual operation.

# ITEM 3. Legal Proceedings.

The Company is party to various lawsuits and claims in the ordinary course of business. However, a determination as to the amount of the accrual required for such contingencies is highly subjective and requires judgments about future events. Although the outcome of these matters cannot be predicted with certainty and the impact of the final resolution of these matters on the Company's results of operations in a particular subsequent reporting period is not known, management does not believe that the resolution of these matters will have a material adverse effect on our consolidated financial position, future results of operations or liquidity.

ITEM 4. Mine Safety Disclosures.

Not applicable.

Executive Officers of Discovery Communications, Inc.

Pursuant to General Instruction G(3) to Form 10-K, the information regarding our executive officers required by Item 401(b) of Regulation S-K is hereby included in Part I of this report. The following table sets forth the name and date of birth of each of our executive officers and the office held by such officer as of February 19, 2015.

Name	Position
David M. Zaslav Born January 15, 1960	President, Chief Executive Officer and a common stock director. Mr. Zaslav has served as our President and Chief Executive Officer since January 2007. Mr. Zaslav served as President, Cable & Domestic Television and New Media Distribution of NBC Universal, Inc. ("NBC"), a media and entertainment company, from May 2006 to December 2006. Mr. Zaslav served as Executive Vice President of NBC, and President of NBC Cable, a division of NBC, from October 1999 to May 2006. Mr. Zaslav is a member of the board of Sirius XM Radio Inc. Mr. Zaslav was a director of TiVo Inc. from 2000 to 2010.
Andrew Warren Born September 8, 1966	Senior Executive Vice President, Chief Financial Officer. Mr. Warren has served as our Senior Executive Vice President, Chief Financial Officer since March 2012. Mr. Warren served as Chief Financial Officer of Liz Claiborne, Inc. (now Fifth & Pacific Companies Inc.) a designer, marketer and retail supplier of premium lifestyle fashion brands, from 2007 to 2012.
Jean-Briac Perrette Born April 30, 1971	President of Discovery Networks International. Mr. Perrette became President of Discovery Networks International in March 2014. Prior to that, Mr. Perrette served as our Chief Digital Officer from October 2011 to February 2014. Mr. Perrette served in a number of roles at NBC Universal from March 2000 to October 2011, with the last being President of Digital and Affiliate Distribution.
Adria Alpert Romm Born March 2, 1955	Senior Executive Vice President, Human Resources. Ms. Romm has served as our Senior Executive Vice President of Human Resources since March 2007. Ms. Romm served as Senior Vice President of Human Resources of NBC from 2004 to 2007. Prior to 2004, Ms. Romm served as a Vice President in Human Resources for the NBC TV network and NBC staff functions.
Bruce L. Campbell Born November 26, 1967	Senior Executive Vice President, Chief Development and Digital Media Officer and General Counsel. Mr. Campbell became Digital Media Officer in August 2014, Chief Development Officer in August 2010 and our General Counsel in December 2010. Prior to that, Mr. Campbell served as our President, Digital Media & Corporate Development from March 2007 through August 2010. Mr. Campbell also served as our corporate secretary from December 2010 to February 2012. Mr. Campbell served as Executive Vice President, Business Development of NBC from December 2005 to March 2007, and Senior Vice President, Business Development of NBC from January 2003 to November 2005.
David Leavy Born December 24, 1969	Chief Communications Officer and Senior Executive Vice President, Corporate Marketing and Affairs. Mr. Leavy became Chief Communications Officer and Senior Executive Vice President, Corporate Marketing and Affairs in December 2011. Prior to that, Mr. Leavy served as our Executive Vice President, Communications and Corporate Affairs and has served in a number of other roles at Discovery since joining in March

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Kurt T. Wehner Born June 30, 1962 Executive Vice President and Chief Accounting Officer. Mr. Wehner joined the Company in September 2011 and has served as our Executive Vice President, Chief Accounting Officer since November 2012. Mr. Wehner was an Audit Partner at KPMG LLP from 2000 to 2011.

## **PART II**

ITEM 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Our Series A common stock, Series B common stock and Series C common stock are listed and traded on The NASDAQ Global Select Market ("NASDAQ") under the symbols "DISCA," "DISCB" and "DISCK," respectively. On Augus 6, 2014, Discovery issued a share dividend (the "2014 Share Dividend") of one share of the Company's Series C common stock on each issued and outstanding share of Series A, Series B, and Series C common stock. As a result, all per share data in the following table have been retroactively adjusted to give effect to the 2-for-1 split of the Company's common stock (see Note 13 to the accompanying consolidated financial statements). The following table sets forth, for the periods indicated, the range of high and low sales prices per share of our Series A common stock, Series B common stock and Series C common stock as reported on Yahoo! Finance (finance.yahoo.com) and adjusted for the 2014 Share Dividend as applicable.

	Series A		Series B	Series B		Series C	
	Common	Common Stock		Common Stock		Common Stock	
	High	Low	High	Low	High	Low	
2014							
Fourth quarter	\$37.24	\$31.86	\$39.00	\$34.12	\$37.05	\$31.38	
Third quarter	\$44.83	\$37.71	\$46.92	\$37.92	\$43.61	\$37.19	
Second quarter	\$43.03	\$36.96	\$42.91	\$37.26	\$39.41	\$33.47	
First quarter	\$45.53	\$39.50	\$46.03	\$40.65	\$41.26	\$35.88	
2013							
Fourth quarter	\$46.22	\$39.82	\$45.97	\$40.28	\$41.93	\$35.94	
Third quarter	\$43.68	\$39.31	\$43.81	\$39.77	\$39.06	\$35.13	
Second quarter	\$41.41	\$37.59	\$41.66	\$37.59	\$36.74	\$32.62	
First quarter	\$40.64	\$33.46	\$40.66	\$33.40	\$35.30	\$30.08	

As of February 9, 2015, there were approximately 1,608, 95 and 1,741 record holders of our Series A common stock, Series B common stock and Series C common stock, respectively. These amounts do not include the number of shareholders whose shares are held of record by banks, brokerage houses or other institutions, but include each institution as one shareholder.

We have not paid any cash dividends on our Series A common stock, Series B common stock or Series C common stock, and we have no present intention to do so. Payment of cash dividends, if any, will be determined by our Board of Directors after consideration of our earnings, financial condition and other relevant factors such as our credit facility's restrictions on our ability to declare dividends in certain situations.

# Purchases of Equity Securities

The following table presents information about our repurchases of common stock that were made through open market transactions during the three months ended December 31, 2014 (in millions, except per share amounts).

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Value of
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	,	,	

Total 7.9 7.9 \$738

(a) The amounts do not give effect to any fees, commissions or other costs associated with repurchases of shares.

(b) As of December 31, 2014, the total amount authorized under the stock repurchase program was \$5.5 billion and we had remaining authorization of \$738 million for future repurchases under our common stock repurchase program, which will expire on February 3, 2016. Under the stock repurchase program, management is authorized to purchase shares of the Company's common stock from time to time through open market purchases or privately negotiated transactions at prevailing prices as permitted by securities laws and other legal requirements, and subject to stock price, business and market conditions and other factors. We have been funding and expect to continue to fund stock repurchases through a combination of cash on hand and cash generated by operations. In the future, we may also choose to fund our stock repurchase program under our revolving credit facility or future financing transactions. There were no repurchases of our Series A and B common stock during the three months ended December 31, 2014. The Company first announced its stock repurchase program on August 3, 2010.

Stock Performance Graph

The following graph sets forth the cumulative total shareholder return on our Series A common stock, Series B common stock and Series C common stock as compared with the cumulative total return of the companies listed in the Standard and Poor's 500 Stock Index ("S&P 500 Index") and a peer group of companies comprised of CBS Corporation Class B common stock, Scripps Network Interactive, Inc., Time Warner, Inc., Twenty-First Century Fox, Inc. Class A common stock (News Corporation Class A Common Stock prior to June 2013), Viacom, Inc. Class B common stock and The Walt Disney Company. The graph assumes \$100 originally invested on December 31, 2009 in each of our Series A common stock, Series B common stock and Series C common stock, the S&P 500 Index, and the stock of our peer group companies, including reinvestment of dividends, for the years ended December 31, 2010, 2011, 2012, 2013 and 2014.

	December 31,					
	2009	2010	2011	2012	2013	2014
DISCA	\$ 100.00	\$ 135.96	\$ 133.58	\$ 206.98	\$ 294.82	\$ 224.65
DISCB	\$ 100.00	\$ 138.79	\$ 133.61	\$ 200.95	\$ 290.40	\$ 233.86
DISCK	\$ 100.00	\$ 138.35	\$ 142.16	\$ 220.59	\$ 316.21	\$ 254.30
S&P 500	\$ 100.00	\$ 112.78	\$ 112.78	\$ 127.90	\$ 165.76	\$ 184.64
Peer Group	\$ 100.00	\$ 118.40	\$ 135.18	\$ 182.38	\$ 291.88	\$ 319.28

**Equity Compensation Plan Information** 

Information regarding securities authorized for issuance under equity compensation plans will be set forth in our definitive Proxy Statement for our 2015 Annual Meeting of Stockholders under the caption "Securities Authorized for Issuance Under Equity Compensation Plans," which is incorporated herein by reference.

### ITEM 6. Selected Financial Data.

The table set forth below presents our selected financial information for each of the past five years (in millions, except per share amounts). The selected statement of operations information for each of the three years ended December 31, 2014 and the selected balance sheet information as of December 31, 2014 and 2013 have been derived from and should be read in conjunction with the information in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," the audited consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data," and other financial information included elsewhere in this Annual Report on Form 10-K. The selected statement of operations information for each of the two years ended December 31, 2011 and 2010 and the selected balance sheet information as of December 31, 2012, 2011 and 2010 have been derived from financial statements not included in this Annual Report on Form 10-K.

	2014	2013	2012	2011	2010
Selected Statement of Operations Information:					
Revenues	\$6,265	\$5,535	\$4,487	\$4,168	\$3,706
Operating income	2,061	1,975	1,859	1,815	1,368
Income from continuing operations, net of taxes	1,137	1,077	956	1,136	659
(Loss) income from discontinued operations, net of taxes	_		(11	(3	10
Net income	1,137	1,077	945	1,133	669
Net income available to Discovery Communications, Inc.	1,139	1,075	943	1,132	653
Basic earnings per share available to Discovery Communications,					
Inc. Series A, B and C common stockholders:					
Continuing operations	\$1.67	\$1.50	\$1.27	\$1.42	\$0.76
Discontinued operations	_	_	(0.01)	<b>—</b>	0.01
Net income	1.67	1.50	1.25	1.41	0.77
Diluted earnings per share available to Discovery Communications,					
Inc. Series A, B and C common stockholders:					
Continuing operations	\$1.66	\$1.49	\$1.26	\$1.40	\$0.75
Discontinued operations			(0.01)	) —	0.01
Net income	1.66	1.49	1.24	1.40	0.76
Weighted average shares outstanding:					
Basic	454	484	498	547	568
	434	404	470	J <del>4</del> /	300
Diluted	687	722	759	810	858
	007	122	137	010	0.50
Selected Balance Sheet Information:					
Cash and cash equivalents	\$367	\$408	\$1,201	\$1,048	\$466
Total assets	16,014	14,979	12,930	11,913	11,019
Long-term debt:					
Current portion	1,107	17	31	26	20
Long-term portion	6,046	6,482	5,212	4,219	3,598
Total liabilities	9,663	8,746	6,637	5,394	4,786
Redeemable noncontrolling interests	747	36	_	_	
Equity attributable to Discovery Communications, Inc.	5,602	6,196	6,291	6,517	6,225
Total equity	\$5,604	\$6,197	\$6,293	\$6,519	\$6,233

Income per share amounts may not sum since each is calculated independently.

On September 23, 2014, we acquired an additional 10% ownership interest in Discovery Family. The purchase increased our ownership interest from 50% to 60%. As a result, the accounting for Discovery Family was changed from an equity method investment to a consolidated subsidiary. (See Note 3 to the accompanying consolidated

financial statements.)

On May 16, 2014, Discovery's Board of Directors approved a stock split effected in the form of a share dividend (the "2014 Share Dividend") of one share of the Company's Series C common stock on each issued and outstanding share of Series A, Series B, and Series C common stock. The 2014 Share Dividend resulted in a 2-for-1 stock split on August 6, 2014 to stockholders of record on July 28, 2014. All share and per share data for earnings per share and stock based compensation have been retroactively adjusted to give effect to the 2-for-1 split of the Company's common stock. (See Note 18 to the accompanying consolidated financial statements.)

On May 30, 2014, the Company acquired a controlling interest in and began consolidating Eurosport by increasing Discovery's ownership stake from 20% to 51%. As a result, the accounting for Eurosport was changed from an equity method investment to a consolidated subsidiary. (See Note 3 to the accompanying consolidated financial statements.) On April 9, 2013, we acquired the television and radio operations of SBS Nordic. The acquisition has been included in our operating results since the acquisition date. (See Note 3 to the accompanying consolidated financial statements.)

On September 17, 2012, we sold our postproduction audio business, whose results of operations have been reclassified to discontinued operations for all periods presented. (See Note 3 to the accompanying consolidated financial statements.)

Our results of operations for 2011 include a \$112 million income tax benefit related to foreign tax credits and a \$129 million gain on the disposition of the Discovery Health network as a contribution to OWN upon the launch of the network. As we continue to be involved in the operations of OWN subsequent to its launch, the results of operations of the Discovery Health network have not been presented as discontinued operations. Therefore, our results of operations for 2010 include the gross revenues and expenses of the Discovery Health network. For periods subsequent to January 1, 2011, our results of operations include only our proportionate share of OWN's net operating results under the equity method of accounting. (See Note 4 to the accompanying consolidated financial statements.)

Our results of operations for 2010 include a \$136 million loss on the extinguishment of debt.

On September 1, 2010, we sold our Antenna Audio business for net proceeds of \$24 million in cash, which resulted in a \$9 million gain, net of taxes. The operating results of Antenna Audio have been reported as discontinued operations for 2010.

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's discussion and analysis of financial condition and results of operations is a supplement to and should be read in conjunction with the accompanying consolidated financial statements and related notes. This section provides additional information regarding our businesses, current developments, results of operations, cash flows, financial condition, contractual commitments and critical accounting policies.

## CAUTIONARY NOTE CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements in this Annual Report on Form 10-K constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our business, marketing and operating strategies, integration of acquired businesses, new service offerings, financial prospects, and anticipated sources and uses of capital. Words such as "anticipates," "estimates," "expects," "projects," "intends," "plans," "believes," and of similar substance used in connection with any discussion of future operating or financial performance identify forward-looking statements. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be accomplished. The following is a list of some, but not all, of the factors that could cause actual results or events to differ materially from those anticipated: continued consolidation of distribution customers and production studios; the inability of advertisers or affiliates to remit payment to us in a timely manner or at all; general economic and business conditions; industry trends, including the timing of, and spending on, feature film, television and television commercial production; spending on domestic and foreign television advertising; disagreements with our distributors over contract interpretation; fluctuations in foreign currency exchange rates and political unrest and regulatory changes in international markets; market demand for foreign first-run and existing content libraries; the regulatory and competitive environment of the industries in which we, and the entities in which we have interests, operate; uncertainties inherent in the development of new business

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lines and business strategies; uncertainties regarding the financial performance of our equity method investees; integration of acquired businesses; uncertainties associated with product and service development and market acceptance, including the development and provision of programming for new television and telecommunications technologies; changes in the distribution and viewing of television programming, including the expanded deployment of personal video recorders, VOD, internet protocol television, mobile personal devices and personal tablets and their impact on television advertising revenue; rapid technological changes; future financial performance, including availability, terms, and deployment of capital; the ability of suppliers and vendors to deliver products, equipment, software, and services; the outcome

of any pending or threatened litigation; availability of qualified personnel; the possibility or duration of an industry-wide strike or other job action affecting a major entertainment industry union; changes in, or failure or inability to comply with, government regulations, including, without limitation, regulations of the Federal Communications Commission and adverse outcomes from regulatory proceedings; changes in income taxes due to regulatory changes or changes in our corporate structure; changes in the nature of key strategic relationships with partners, distributors and equity method investee partners; competitor responses to our products and services and the products and services of the entities in which we have interests; threatened terrorist attacks and military action; reduced access to capital markets or significant increases in costs to borrow; a failure to secure affiliate agreements or renewal of such agreements on less favorable terms; and a reduction of advertising revenue associated with unexpected reductions in the number of subscribers. For additional risk factors, refer to Item 1A, "Risk Factors." These forward-looking statements and such risks, uncertainties, and other factors speak only as of the date of this Annual Report on Form 10-K, and we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein, to reflect any change in our expectations with regard thereto, or any other change in events, conditions or circumstances on which any such statement is based. BUSINESS OVERVIEW

We are a global media company that provides content across multiple distribution platforms, including pay-TV, free-to-air and broadcast television, websites, digital distribution arrangements and content licensing agreements. Our portfolio of networks includes prominent television brands such as Discovery Channel, our most widely distributed global brand, TLC, Animal Planet, Investigation Discovery and Velocity (known as Turbo outside of the U.S.). In 2014, we took a controlling interest in Eurosport, a leading sports entertainment pay-TV programmer across Europe and Asia. We also operate a diversified portfolio of websites, curriculum-based educational products and services, and production studios.

Our objectives are to invest in content for our networks to build viewership, optimize distribution revenue, capture advertising sales and create or reposition branded channels and businesses that can sustain long-term growth and occupy a desired content niche with strong consumer appeal. Our content is designed to target key audience demographics and the popularity of our programming creates demand on the part of advertisers and distributors. We present our operations in three segments: U.S. Networks, consisting principally of domestic television networks and websites; International Networks, consisting primarily of international television networks and websites; and Education and Other, consisting principally of curriculum-based product and service offerings and production studios. For further discussion of our Company, segments in which we do business, content development activities and revenues, see our business overview set forth in Item 1, "Business" in this Annual Report on Form 10-K.

#### RESULTS OF OPERATIONS – 2014 vs. 2013

Items Impacting Comparability

**Newly Acquired Businesses** 

On May 30, 2014, we acquired a controlling interest in Eurosport, and on April 9, 2013, we acquired SBS Nordic (see Note 3 to the accompanying consolidated financial statements). We included the operations of Eurosport and SBS Nordic ("Newly Acquired Businesses") in our consolidated financial statements as of their respective acquisition dates. As a result, Newly Acquired Businesses have impacted the comparability of our results of operations between 2014 and 2013. Accordingly, to assist the reader in understanding the changes in our results of operations, the following tables present the calculation of comparative adjusted operating income before depreciation and amortization ("Adjusted OIBDA") excluding the Newly Acquired Businesses, as reported within our consolidated financial statements (in millions). The comparability of the results of the U.S. Networks segment was not impacted by these acquisitions. The column Newly Acquired Businesses for the year ended December 31, 2014 consists of the operating results of Eurosport since its acquisition on May 30, 2014 and the results of SBS Nordic for the three months ended March 31, 2014. Newly Acquired Businesses do not include Discovery Family, which was acquired on September 23, 2014, the eight days of SBS Nordic's results from April 1, 2013 through April 9, 2013 or other, less significant, acquisitions made during 2014, because their results did not materially impact the comparability of operations, except as otherwise noted within this Item. Adjusted OIBDA is defined and a reconciliation to operating income is presented below in "Segment Results of Operations – 2014 vs. 2013."

Consolidated	Year Ended D	ecember 31,				
	2014	2014	2014	2013		
			Total		% Change	2
	Total	Newly	Company Ex-	Total	Ex-Newly	
	Company As	Acquired	Newly	Company As	-	
	Reported	Businesses	Acquired Businesses	Reported	Acquired Businesse	
Revenues:						
Distribution	\$2,842	\$244	\$2,598	\$2,536	2	%
Advertising	3,089	197	2,892	2,739	6	%
Other	334	68	266	260	2	%
Total Revenues	\$6,265	\$509	\$5,756	\$5,535	4	%
Adjusted OIBDA	\$2,491	\$87	\$2,404	\$2,402	_	%
International Networks	Year Ended D	ecember 31,				
International Networks	Year Ended D 2014	December 31, 2014	2014	2013		
International Networks			2014 International	2013	% Chang	
International Networks				2013 International	% Chang	
International Networks	2014	2014	International		Ex-Newl	У
International Networks	2014 International	2014 Newly	International Networks Ex- Newly Acquired	International	_	y l
	2014 International Networks As	2014 Newly Acquired	International Networks Ex- Newly	International Networks	Ex-Newl Acquired	y l
Revenues:	2014  International Networks As Reported	Newly Acquired Businesses	International Networks Ex- Newly Acquired Businesses	International Networks As Reported	Ex-Newl Acquired Business	y l es
Revenues: Distribution	2014 International Networks As Reported \$1,553	Newly Acquired Businesses	International Networks Ex- Newly Acquired Businesses \$1,309	International Networks As Reported	Ex-Newl Acquired Business	y l es
Revenues: Distribution Advertising	International Networks As Reported \$1,553 1,483	Newly Acquired Businesses \$244 197	International Networks Ex- Newly Acquired Businesses \$1,309 1,286	International Networks As Reported \$1,242 1,162	Ex-Newl Acquired Business	y l es %
Revenues: Distribution	2014 International Networks As Reported \$1,553	Newly Acquired Businesses	International Networks Ex- Newly Acquired Businesses \$1,309	International Networks As Reported	Ex-Newl Acquired Business	y l es

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# Recasting of Certain Prior Period Information

The Company's reportable segments are determined based on (i) financial information reviewed by our chief operating decision maker ("CODM"), the Chief Executive Officer ("CEO"), (ii) internal management and related reporting structure, and (iii) the basis upon which the CEO makes resource allocation decisions. During the year-end December 31, 2014, we changed our organizational structure and reorganized our production studios into an operating segment. Previously, components of this segment were part of the U.S. Networks and International Networks segments.

Production Studios does not meet the quantitative thresholds of a separate reportable segment and has been combined with our Education segment, referred to as Education and Other, for financial statement presentation in all periods. As of the year ended December 31, 2014, the Company has recast prior period amounts to conform to our current structure for internally managing and monitoring segment performance as noted in the table below (in millions).

Production Studios	Year Ended December 31, 2013	r
Other revenue:		
U.S. Networks	\$(5	)
International Networks	(15	)
Education and Other	26	
Corporate and inter-segment eliminations	(6	)
Total other revenue	<b>\$</b> —	
Adjusted OIBDA:		
U.S. Networks	\$4	
International Networks	(7	)
Education and Other	3	
Total Adjusted OIBDA	<b>\$</b> —	

# Consolidated Results of Operations – 2014 vs. 2013

Our consolidated results of operations for 2014 and 2013 were as follows (in millions).

	Year Ended December 31,				
	2014	2013	% Change		
Revenues:					
Distribution	\$2,842	\$2,536	12 %	, 9	
Advertising	3,089	2,739	13 %	, 9	
Other	334	260	28 %	, 9	
Total revenues	6,265	5,535	13 %	, 9	
Costs of revenues, excluding depreciation and amortization	2,124	1,689	26 %	, 9	
Selling, general and administrative	1,692	1,598	6 %	, 9	
Depreciation and amortization	329	276	19 %	, 9	
Restructuring and other charges	90	16	NM		
Gain on disposition	(31	) (19	) 63 %	, 9	
Total costs and expenses	4,204	3,560	18 %	, 9	
Operating income	2,061	1,975	4 %	, 9	
Interest expense	(328	) (306	) 7 %	, 9	
Income from equity method investees, net	23	18	28 %	, 9	
Other (expense) income, net	(9	) 49	NM		
Income from continuing operations before income taxes	1,747	1,736	1 %	, 9	
Provision for income taxes	(610	) (659	) (7 )%	'o	
Net income	1,137	1,077	6 %	, 9	
Net income attributable to noncontrolling interests	(2	) (1	) 100 %	, 9	
Net loss (income) attributable to redeemable noncontrolling interests	4	(1	) NM		
Net income available to Discovery Communications, Inc.	\$1,139	\$1,075	6 %	'n	
NIM NIM C. 1	¥ 1,107	Ψ 1,0 / Z	3 /6	•	

NM - Not meaningful

#### Revenues

Distribution revenue includes affiliate fees and digital distribution revenue and is largely dependent on the rates negotiated in our distribution agreements, the number of subscribers that receive our networks or content, and the market demand for the content that we provide. Excluding the impact of foreign currency fluctuations, Newly Acquired Businesses and the effects of the consolidation of Discovery Family, distribution revenue increased 3%, or \$85 million, as a result of an increase of \$109 million at our International Networks segment, partially offset by a decrease of \$24 million at our U.S. Networks segment. The increase in our International Networks' distribution revenue, excluding the impact of foreign currency and Newly Acquired Businesses, was mostly attributable to revenue growth in Latin America and, to a lesser extent, to growth in Central and Eastern Europe, the Middle East, and Africa ("CEEMEA"). The revenue growth in Latin America was due to increases in subscribers and affiliate rates and in CEEMEA was due to increases in subscribers. For U.S. Networks, excluding declines in digital distribution resulting from lower content deliveries offset by an increase due to the consolidation of Discovery Family (see Note 3 to the accompanying consolidated financial statements), distribution revenue increased by 6% primarily due to contractual rate increases. Digital distribution revenue, which is earned under agreements to license programs, is recognized when the content has been delivered and is available for use by the customer. Digital distribution revenue is therefore prone to fluctuations based on the timing and volume of content deliveries.

Advertising revenue is dependent upon a number of factors, including the stage of development of television markets, the number of subscribers to our channels, viewership demographics, the popularity of our content, our ability to sell commercial time over a group of channels, and the mix of sales of commercial time between the upfront and scatter markets, which is based upon a number of factors, such as pricing, demand for advertising time and economic conditions. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, advertising revenue increased 7%, or \$191 million, as a result of increases of \$162 million at our International Networks segment and \$29 million at our U.S. Networks segment. For our International Networks segment, the increase was mostly due to pricing and ratings increases on our free-to-air networks in Western Europe and, to a lesser extent, pricing increases in the Nordics and volume increases in Latin America. For our U.S. Networks segment, the increase was mostly due to increases in pricing and to a lesser extent, the volume of commercial units sold, partially offset by lower audience delivery.

Excluding the impacts of foreign currency fluctuations and Newly Acquired Businesses, other revenue increased 2%, or \$6 million. The increase was primarily due to an increase in revenue at our Education and Other segments due to other business combinations in late 2013 and early 2014, offset by a decrease in representation fees at U.S. Networks. Costs of Revenues

Excluding the impact of foreign currency fluctuations, Newly Acquired Businesses, the effect of the consolidation of Discovery Family and digital distribution, costs of revenues increased 10%, or \$175 million. The increase was the result of increases of \$110 million at our International Networks segment, \$48 million at our U.S. Networks segment, and \$10 million at our Education and Other segments. The increase in costs of revenues at our International Networks segment was primarily attributable to increased investment in content acquired from U.S. Networks and locally acquired content, and to a lesser extent, an increase in sales commissions. The increase in costs of revenues at our U.S. Networks segment was primarily attributable to an increase in content expense due to additional spending on content in current and recent periods. These increases were partially offset by decreases in sales commissions.

Selling, General and Administrative

Selling, general and administrative expenses consist principally of employee costs, marketing costs, research costs, occupancy and back office support fees. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, selling, general and administrative expenses decreased 3%, or \$51 million. The decrease in selling, general and administrative expenses was primarily due to a decrease in equity-based compensation expense and, to a lesser extent, a decrease in marketing expenses. These decreases were partially offset by increases in personnel costs and, to a lesser extent, various other items. The decrease in equity-based compensation expense was due to decreases in our share price.

Depreciation and Amortization

Depreciation and amortization expense includes depreciation of fixed assets and amortization of finite-lived intangible assets. Depreciation and amortization expense increased \$53 million. The increase was mostly attributable to amortization of intangible assets of businesses acquired during 2014. (See Note 3 to the accompanying consolidated financial statements.)

Restructuring and Other Charges

Restructuring and other charges increased \$74 million in 2014. The increase was mostly related to content impairments resulting from the post acquisition rebranding of The Hub Network to Discovery Family, and the cancellation of certain high profile series due to legal circumstances pertaining to the associated talent, and, to a lesser extent, employee terminations associated with the integration of recent acquisitions. (See Note 7 and Note 16 to the accompanying consolidated financial statements.)

Gain on disposition

Gain on disposition was \$31 million for the sale of HSW and \$19 million for the sale of Petfinder for the years ended December 31, 2014 and 2013, respectively. (See Note 3 to the accompanying consolidated financial statements.) Interest Expense

Interest expense increased \$22 million due to an increase in outstanding debt.

## Income from Equity Investees, Net

Income from our equity method investees increased \$5 million in 2014, due to improved operating results at OWN offset by losses at All3Media related to economic hedges that did not receive hedge accounting and the amortization of intangibles for the step up in the fair value of assets acquired.

Other (Expense) Income, Net

The table below presents the details of other (expense) income, net (in millions).

	Year Ended December 31,		
	2014	2013	
Foreign currency (losses) gains, net	\$(22	) \$23	
Gain (loss) on derivative instruments	1	(56	)
Remeasurement gain on previously held equity interest	29	92	
Other expense, net	(17	) (10	)
Total other (expense) income, net	\$(9	) \$49	

Other (expense) income, net, decreased \$58 million in 2014. The decrease was primarily due to a reduction in remeasurement gains recognized related to the acquisition of former equity method investees (see Note 3 of the accompanying consolidated financial statements) and foreign currency losses in 2014, offset by derivative losses related to the acquisition of SBS on April 9, 2013 for which there is no similar item in the current period. The changes in foreign currency are primarily driven by the revaluation of monetary assets and liabilities in the Nordic region and Venezuela and, to a lesser extent, Russia.

**Provision for Income Taxes** 

The following table reconciles the Company's effective income tax rate to the U.S. federal statutory income tax rate.

	Year Ended December 31,		
	2014	2013	
U.S. federal statutory income tax rate	35	% 35	%
State and local income taxes, net of federal tax benefit	2	% 3	%
Effect of foreign operations	2	% 2	%
Domestic production activity deductions	(3	)% (2	)%
Change in uncertain tax positions	(1	)% —	%
Remeasurement gain on previously held equity interest		% (2	)%
Other, net		% 2	%
Effective income tax rate	35	% 38	%

Our provisions for income taxes on income from continuing operations were \$610 million and \$659 million and the effective tax rates were 35% and 38% for 2014 and 2013, respectively. The net 3% decrease in the effective tax rate was attributable to several factors, including a decline in other, net driven by nondeductible hedging losses associated with the acquisition of SBS Nordic on April 9, 2013 and the reduction in net deferred tax assets as a result of the change in tax rate in the United Kingdom in the prior year, for which no similar change took place in the current period. Additionally, the decrease for 2014 included a 1% decrease related to the domestic production activities deduction following certain legislative changes in 2013. These decreases were partially offset by an increase of 2% in the 2014 tax rate due to the \$92 million remeasurement gain on the previously held equity interest in Discovery Japan recognized upon consolidation in 2013, which was not taxable because we intend to defer indefinitely the realization of this gain for tax purposes.

Segment Results of Operations – 2014 vs. 2013

We evaluate the operating performance of our operating segments based on financial measures such as revenues and Adjusted OIBDA. Adjusted OIBDA is defined as revenues less costs of revenues and selling, general and administrative expenses excluding: (i) mark-to-market equity-based compensation, (ii) depreciation and amortization, (iii) amortization of deferred launch incentives, (iv) restructuring and other charges, (v) certain impairment charges, (vi) gains and losses on business and asset dispositions, and (vii) certain inter-segment eliminations related to production studios. We use this measure to assess the operating results and performance of our segments, perform analytical comparisons, identify strategies to improve performance, and allocate resources to each segment. We believe Adjusted OIBDA is relevant to investors because it allows them to analyze the operating performance of each segment using the same metric management uses. We exclude mark-to-market equity-based compensation, restructuring and other charges, certain impairment charges, and gains and losses on business and asset dispositions from the calculation of Adjusted OIBDA due to their volatility. We also exclude the depreciation of fixed assets and amortization of intangible assets and deferred launch incentives as these amounts do not represent cash payments in the current reporting period. Additionally, certain corporate expenses and inter-segment eliminations related to production studios are excluded from segment results to enable executive management to evaluate segment performance based upon the decisions of segment executives. Adjusted OIBDA should be considered in addition to, but not a substitute for, operating income, net income and other measures of financial performance reported in accordance with U.S. generally accepted accounting principles ("GAAP").

Additional financial information for our segments and geographical areas in which we do business is discussed in Note 22 to the accompanying consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K.

The table below presents the calculation of total Adjusted OIBDA (in millions).

	Year Ended December 31,				
	2014	2013	% Change		
Revenue:					
U.S. Networks	\$2,950	\$2,947		%	
International Networks	3,157	2,459	28	%	
Education and Other	160	140	14	%	
Corporate and inter-segment eliminations	(2	) (11	) (82	)%	
Total revenue	6,265	5,535	13	%	
Costs of revenues, excluding depreciation and amortization	(2,124	) (1,689	) 26	%	
Selling, general and administrative <sup>(a)</sup>	(1,661	) (1,462	) 14	%	
Add: Amortization of deferred launch incentives(b)	11	18	(39	)%	
Adjusted OIBDA	\$2,491	\$2,402	4	%	

<sup>(</sup>a) Selling, general and administrative expenses exclude mark-to-market equity-based compensation, restructuring and other charges, and gains (losses) on dispositions.

<sup>(</sup>b) Amortization of deferred launch incentives is included as a reduction of distribution revenue for reporting in accordance with GAAP but is excluded from Adjusted OIBDA.

The table below presents our Adjusted OIBDA by segment, with a reconciliation of total Adjusted OIBDA to consolidated operating income (in millions).

	Year Ended December 31,			
	2014	2013	% Chang	je
Adjusted OIBDA:				
U.S. Networks	\$1,680	\$1,712	(2	)%
International Networks	1,124	949	18	%
Education and Other	6	30	(80	)%
Corporate and inter-segment eliminations	(319	) (289	) 10	%
Total Adjusted OIBDA	2,491	2,402	4	%
Amortization of deferred launch incentives	(11	) (18	) (39	)%
Mark-to-market equity-based compensation	(31	) (136	) (77	)%
Depreciation and amortization	(329	) (276	) 19	%
Restructuring and other charges	(90	) (16	) NM	
Gain on disposition	31	19	63	%
Operating income	\$2,061	\$1,975	4	%

U.S. Networks

The table below presents, for our U.S. Networks operating segment, revenues by type, certain operating expenses, contra revenue amounts, Adjusted OIBDA and a reconciliation of Adjusted OIBDA to operating income (in millions).

Year Ended December 31

	I cai Eliucu	December 51,		
	2014	2013	% Change	e
Revenues:				
Distribution	\$1,289	\$1,294		%
Advertising	1,605	1,576	2	%
Other	56	77	(27	)%
Total revenues	2,950	2,947		%
Costs of revenues, excluding depreciation and amortization	(815	) (767	) 6	%
Selling, general and administrative	(455	) (475	) (4	)%
Add: Amortization of deferred launch incentives		7	(100	)%
Adjusted OIBDA	1,680	1,712	(2	)%
Amortization of deferred launch incentives		(7	) (100	)%
Depreciation and amortization	(17	) (10	) 70	%
Restructuring and other charges	(61	) (4	) NM	
Gains on dispositions	31	19	63	%
Inter-segment eliminations	(7	) —	NM	
Operating income	\$1,626	\$1,710	(5	)%

Revenues

Distribution revenue decreased \$5 million. Excluding declines in digital distribution resulting from lower content deliveries and an increase due to the consolidation of Discovery Family, distribution revenue increased by 6% primarily due to contractual rate increases, as the subscriber base for the U.S. pay television market has declined slightly. Digital distribution revenue, which is earned under agreements to license selected library titles, is recognized when the content has been delivered and is available for use by the customer.

Advertising revenue increased \$29 million. The increase was mostly attributable to increases in pricing and, to a lesser extent, the volume of commercial units sold, partially offset by lower audience delivery.

Other revenue decreased \$21 million. The decrease was mostly attributable to lower representation fees, which have been eliminated now that Discovery Family has been consolidated, as well as decreases in various other items.

#### Costs of Revenues

Excluding the effect of the consolidation of Discovery Family and digital distribution, costs of revenues increased \$48 million. The increase was primarily attributable to an increase in content expense due to additional spending on content in current and prior years. These increases were partially offset by decreases in sales commissions. Selling, General and Administrative

Selling, general and administrative expenses decreased \$20 million. The decrease was primarily attributable to decreases in marketing costs.

## Adjusted OIBDA

Adjusted OIBDA decreased 2%, or \$32 million. Revenue for 2014 was consistent with the prior period as increases in advertising revenue were largely offset by decreases in digital distribution revenue and other revenue. Higher costs in the current year were primarily due to increased content expense, which was partially offset by lower marketing costs. International Networks

The following table presents, for our International Networks operating segment, revenues by type, certain operating expenses, contra revenue amounts, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating income (in millions). In addition, see the International Networks' table in "Results of Operations – 2014 vs. 2013 - Items Impacting Comparability" for more information on Newly Acquired Businesses.

	Year Ended December 31,			
	2014	2013	% Change	e
Revenues:				
Distribution	\$1,553	\$1,242	25	%
Advertising	1,483	1,162	28	%
Other	121	55	NM	
Total revenues	3,157	2,459	28	%
Costs of revenues, excluding depreciation and amortization	(1,250	) (881	) 42	%
Selling, general and administrative	(794	) (640	) 24	%
Add: Amortization of deferred launch incentives	11	11	_	%
Adjusted OIBDA	1,124	949	18	%
Amortization of deferred launch incentives	(11	) (11	) —	%
Depreciation and amortization	(247	) (205	) 20	%
Restructuring and other charges	(24	) (11	) NM	
Inter-segment eliminations	(2	) —	NM	
Operating income	\$840	\$722	16	%
Davanuas				

Revenues

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, distribution revenue increased 9%, or \$109 million. The increase was mostly attributable to revenue growth in Latin America, and to a lesser extent, to growth in CEEMEA. The revenue growth in Latin America was due to increases in subscribers and affiliate rates, while in CEEMEA it was due to increases in subscribers. Such growth is consistent with the continued development of the pay television markets in those regions.

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, advertising revenue increased 14%, or \$162 million. The increase was mostly due to pricing and ratings increases on our free-to-air networks in Western Europe and, to a lesser extent, pricing increases in the Nordics and volume increases in Latin America. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, other revenue was consistent with the prior period.

#### Costs of Revenues

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, costs of revenues increased 12%, or \$110 million. The increase was primarily attributable to increased investment in U.S. Networks' and locally acquired content in recent years, and to a lesser extent, an increase in sales commissions.

## Selling, General and Administrative

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, selling, general and administrative expenses remained comparable with the prior year. Cost reductions in marketing were offset by increased personnel costs to support a localization strategy as certain activities are transitioned out of regional hubs. Adjusted OIBDA

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, Adjusted OIBDA increased 16%, or \$152 million. The increase was due to increases in advertising revenue and distribution revenue, partially offset by increased content expense, sales commissions and personnel costs.

## Education and Other

The following table presents our Education and Other operating segments revenues, certain operating expenses, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating income (in millions).

	Year Ended December 31,			
	2014	2013	% Change	e
Revenues	\$160	\$140	14	%
Costs of revenues, excluding depreciation and amortization	(59	) (49	) 20	%
Selling, general and administrative	(95	) (61	) 56	%
Adjusted OIBDA	6	30	(80	)%
Depreciation and amortization	(7	) (4	) 75	%
Restructuring and other charges	(3	) —	NM	
Inter-segment eliminations	9	_	NM	
Operating income	\$5	\$26	(81	)%

Adjusted OIBDA decreased \$24 million. Increased revenue attributable to business combinations that took place late 2013 and early 2014 was more than offset by the operating costs of those businesses as well as contingent consideration recorded as a component of selling, general and administrative expense for earn outs at acquired businesses.

#### Corporate and Inter-segment Eliminations

The following table presents our unallocated corporate amounts including revenue, certain operating expenses, Adjusted OIBDA and a reconciliation of Adjusted OIBDA to operating loss (in millions).

Year Ended December 31,			
2014	2013	% Chang	e
\$(2	) \$(11	) (82	)%
_	8	NM	
(317	) (286	) 11	%
(319	) (289	) 10	%
(31	) (136	) (77	)%
(58	) (57	) 2	%
(2	) (1	) 100	%
\$(410	) \$(483	) (15	)%
	2014 \$ (2 — (317 (319 (31 (58 (2	\$(2 ) \$(11 - 8 (317 ) (286 (319 ) (289 (31 ) (136 (58 ) (57 (2 ) (1	2014 2013 % Chang \$(2 ) \$(11 ) (82 — 8 NM (317 ) (286 ) 11 (319 ) (289 ) 10 (31 ) (136 ) (77 (58 ) (57 ) 2 (2 ) (1 ) 100

Corporate operations primarily consist of executive management, administrative support services and substantially all of our equity-based compensation.

Adjusted OIBDA decreased \$30 million mostly attributable to increased personnel costs to support a broader corporate function for international operations.

The decrease in mark-to-market equity-based compensation expense was attributable to decreases in Discovery stock price during the year ended December 31, 2014 compared to the year ended December 31, 2013. Changes in stock price are a key driver of fair value estimates used in the attribution of expense for SARs and unit awards. (See Note 14 to the accompanying consolidated financial statements.)

RESULTS OF OPERATIONS - 2013 vs. 2012

Items Impacting Comparability

On April 9, 2013, we acquired SBS Nordic. During the year ended December 31, 2012, we acquired Switchover Media and a television station in Dubai. We included the operations of each of these Newly Acquired Businesses in our consolidated financial statements as of each of their respective acquisition dates. As a result, Newly Acquired Businesses have impacted the comparability of our results of operations between 2013 and 2012. Accordingly, to assist the reader in understanding the changes in our results of operations, the following tables present the calculation of comparative Adjusted OIBDA excluding the Newly Acquired Businesses, as reported within our consolidated financial statements and International Networks segment for the year ended December 31, 2013 (in millions). The comparability of the results of the U.S. Networks segment was not impacted by these acquisitions. Discovery Japan was not included in the definition of Newly Acquired Businesses, because its consolidation on January 10, 2013, did not materially impact the comparability of operations, except as otherwise noted in management's discussion and analysis of results of operations. (See Note 3 to the accompanying consolidated financial statements.) Adjusted OIBDA is defined and a reconciliation to operating income is presented below in the "Segment Results of Operations – 2013 vs. 2012" section.

Consolidated	Year Ended D	December 31,				
	2013	2013	2013	2012		
	Total	Newly	Total	Total	Of Change	
	Company As	Acquired	Company Ex-	Company As	% Change	tions
	Reported	Businesses	Acquisitions	Reported	Ex-Acquisi	tions
Revenues:						
Distribution	\$2,536	\$133	\$2,403	\$2,206	9	%
Advertising	2,739	455	2,284	2,037	12	%
Other	260	15	245	244		%
Total Revenues	\$5,535	\$603	\$4,932	\$4,487	10	%
Adjusted OIBDA	\$2,402	\$135	\$2,267	\$2,099	8	%
International Networks	Year Ended D	-				
	2013	2013	2013	2012		
	International	Newly	International	International	% Change	
	Networks As	Acquired	Networks Ex-	Networks	Ex-Acquis	itions
	Reported	Businesses	Acquisitions	As Reported	Ex requis	1110115
Revenues:						
Distribution	\$1,242	\$133	\$1,109	\$984	13	%
Advertising	1,162	455	707	580	22	%
Other	55	15	40	54	(26	)%
Total Revenues	\$2,459	\$603	\$1,856	\$1,618	15	%
Adjusted OIBDA	\$949	\$135	\$814	\$727	12	%

Recasting of Certain Prior Period Information

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The Company's reportable segments are determined based on (i) financial information reviewed by our CODM, the CEO, (ii) internal management and related reporting structure, and (iii) the basis upon which the CEO makes resource allocation decisions. During the year-end December 31, 2014, we changed our organizational structure and reorganized our production studios into an operating segment. Previously, components of this segment were part of the U.S. Networks and International Networks segments. Production Studios does not meet the quantitative thresholds of a separate reportable segment and has been combined with our Education segment, renamed Education and Other, for financial statement presentation in all periods.

As of the year-ended December 31, 2014, the Company has recast certain prior period amounts to conform to our current structure for internally managing and monitoring segment performance as noted in the table below (in millions).

Production Studios	Year Ende	d December 31,	
	2013	2012	
Other revenue:			
U.S. Networks	\$(5	) \$(2	)
International Networks	(15	) (19	)
Education and Other	26	23	
Corporate and inter-segment eliminations	(6	) (2	)
Total other revenue	\$	<b>\$</b> —	
Adjusted OIBDA:			
U.S. Networks	\$4	\$6	
International Networks	(7	) 2	
Education and Other	3	(8	)
Total Adjusted OIBDA	<b>\$</b> —	<b>\$</b> —	

Consolidated Results of Operations – 2013 vs. 2012

Our consolidated results of operations for 2013 and 2012 were as follows (in millions).

	Year Ended	d December 31,		
	2013	2012	% Change	<b>;</b>
Revenues:				
Distribution	\$2,536	\$2,206	15	%
Advertising	2,739	2,037	34	%
Other	260	244	7	%
Total revenues	5,535	4,487	23	%
Costs of revenues, excluding depreciation and amortization	1,689	1,218	39	%
Selling, general and administrative	1,598	1,287	24	%
Depreciation and amortization	276	117	NM	
Restructuring and other charges	16	6	NM	
Gain on disposition	(19	) —	NM	
Total costs and expenses	3,560	2,628	35	%
Operating income	1,975	1,859	6	%
Interest expense	(306	) (248	) 23	%
Losses from equity method investees, net	18	(86	) NM	
Other income (expense), net	49	(7	) NM	
Income from continuing operations before income taxes	1,736	1,518	14	%
Provision for income taxes	(659	) (562	) 17	%
Income from continuing operations, net of taxes	1,077	956	13	%
Loss from discontinued operations, net of taxes		(11	) NM	
Net income	1,077	945	14	%
Net income attributable to noncontrolling interests	(1	) (2	) (50	)%
Net income attributable to redeemable noncontrolling interests	(1	) —	NM	
Net income available to Discovery Communications, Inc.	\$1,075	\$943	14	%

# NM - Not meaningful

#### Revenues

Distribution revenue includes affiliate fees and digital distribution revenue and is largely dependent on the rates negotiated in our distribution agreements, the number of subscribers that receive our networks or content, and the market demand for the content that we provide. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, consolidated distribution revenue increased 10%, or \$220 million, as a result of increases of \$72 million at our U.S. Networks segment and \$148 million at our International Networks segment. The increase in distribution revenue at U.S. Networks, excluding the impact of digital distribution revenue was 5%. Digital distribution revenue, which is earned under agreements to license selected library titles, is recognized when the content has been delivered and is available for use by the customer. Digital distribution revenue is therefore prone to quarterly fluctuations based on the timing and volume of content deliveries. The increases in our International Networks' distribution revenue, excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, were attributable in equivalent amounts to the consolidation of Discovery Japan and revenue growth in Latin America due to increases in subscribers and affiliate rates.

Advertising revenue is dependent upon a number of factors, including the stage of development of television markets, the number of subscribers to our channels, viewership demographics, the popularity of our content, our ability to sell commercial time over a group of channels, and the mix of sales of commercial time between the upfront and scatter markets, which is based upon a number of factors, such as pricing, demand for advertising time and economic conditions. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, consolidated

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advertising revenue increased 13%, or \$258 million, as a result of increases of \$120 million at our U.S. Networks segment and \$138 million at our International Networks segment. For our U.S. Networks segment, the increases were due to improved pricing and advertiser demand in equivalent amounts. For our International Networks segment, most of the increase was in Western Europe due to higher ratings and pricing on our free-to-air networks, and to a lesser extent, improved ratings and pricing in Latin America.

Excluding the impacts of foreign currency fluctuations and Newly Acquired Businesses, other revenue was consistent with the prior year due to an increase of \$12 million at our Education and Other operating segments, offset by a decrease at our International Networks segment primarily attributable to the consolidation of Discovery Japan. Costs of Revenues

Excluding the impacts of foreign currency fluctuations and Newly Acquired Businesses, costs of revenues increased 13%, or \$156 million. The increase was a result of increases of \$83 million at our U.S. Networks segment and \$73 million at our International Networks segment. The increases in costs of revenues were mostly due to increases in content expense, which is consistent with our commitment to content development. The remaining increase was due to various other items, such as sales commissions, which are correlated to the increase in revenues.

# Selling, General and Administrative

Selling, general and administrative expenses consist principally of employee costs, marketing costs, research costs, occupancy and back office support fees. Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, selling, general and administrative expenses increased 15%, or \$196 million. The increase in selling, general and administrative expenses was primarily due to increased personnel costs, including equity-based compensation expense, marketing expenses, and to a lesser extent, increases in other selling, general and administrative costs. The increase in equity-based compensation expense was largely driven by the increase in our share price.

# Depreciation and Amortization

Depreciation and amortization expense includes depreciation of fixed assets and amortization of finite-lived intangible assets. Depreciation and amortization expense increased \$159 million. The increase was due to the amortization of intangible assets related to business combinations during 2013. (See Note 3 to the accompanying consolidated financial statements.)

## Restructuring and Other Charges

Restructuring charges increased \$10 million in 2013. The increase is mostly due to restructuring the Company's existing operations in the Nordic region following the acquisition of SBS Nordic. (See Note 16 to the accompanying consolidated financial statements.)

### Interest Expense

Interest expense increased \$58 million due to an increase in outstanding debt.

#### Losses from Equity Investees, Net

Losses from our equity method investees decreased \$104 million in 2013, due primarily to improved operating results at OWN. Additionally, OWN incurred significant content impairment and restructuring charges in 2012 for which no similar expense was incurred in 2013.

### Other Income (Expense), Net

The table below presents the details of other income (expense), net (in millions).

	Year Ended December 31,		
	2013	2012	
Foreign currency gains (losses), net	\$23	\$(4	)
Loss on derivative instruments	(56	) (2	)
Remeasurement gain on previously held equity interest	92	_	
Other, net	(10	) (1	)
Total other income (expense), net	\$49	\$(7	)

Other income (expense), net, increased \$56 million. During 2013, we purchased an additional 30% ownership interest in Discovery Japan, which was previously a 50% owned equity method investee. We recognized a \$92 million remeasurement gain upon consolidation to account for the difference between the carrying value and the fair value of the 50% previously held equity interest. (See Note 3 to the accompanying consolidated financial statements.)

Additionally, there was an increase in foreign currency gains in 2013 due to gains recognized on spot trades related to the acquisition of SBS on April 9, 2013 for which there was no similar item in the prior period. These increases were partially offset by losses on derivative instruments of \$56 million in 2013. The losses on derivative contracts resulted from foreign exchange strategies implemented to hedge the purchase of SBS Nordic (see Note 3 to the accompanying consolidated financial statements), which was denominated in Euro and closed on April 9, 2013. Although effective from an economic perspective, this hedging strategy did not qualify for hedge accounting treatment because the forecasted transaction was a business combination. There was a \$2 million loss on derivative instruments in 2012. Provision for Income Taxes

The following table reconciles the Company's effective income tax rate to the U.S. federal statutory income tax rate.

	Year Ended December 31,		
	2013	2012	
U.S. federal statutory income tax rate	35	% 35	%
State and local income taxes, net of federal tax benefit	3	% 5	%
Effect of foreign operations	2	% (1	)%
Domestic production activity deductions	(2	)% (3	)%
Change in uncertain tax positions		% —	%
Remeasurement gain on previously held equity interest	(2	)% —	%
Other, net	2	% 1	%
Effective income tax rate	38	% 37	%

Our provisions for income taxes on income from continuing operations were \$659 million and \$562 million and the effective tax rates were 38% and 37% for 2013 and 2012, respectively. The net 1% increase in the effective tax rate was primarily due to the effect of foreign operations, which increased 3% from 2012 due to the tax effect of inter-company transactions subject to foreign income tax rates that vary compared with U.S. rates. Changes in the tax law regarding the domestic production activity deduction in 2013 and other tax differences resulted in an additional 2% increase in the effective tax rate. These increases were partially offset by decreases in the tax rate due to changes in apportionment for state income taxes of 2% and the \$92 million remeasurement gain on previously held equity interest of 2% which was not taxable in 2013 because the Company intends to defer indefinitely the realization of this gain for tax purposes. We also increased our unrecognized tax benefits reserve in 2013 due to uncertainties regarding the valuation of certain assets, and, to a lesser extent, in approximately equivalent amounts, the taxation of income among multiple jurisdictions and provisions related to uncertainties regarding tax incentives and credits. (See Note 17 to the accompanying consolidated financial statements.)

# Segment Results of Operations – 2013 vs. 2012

The table below presents the calculation of total Adjusted OIBDA (in millions).

	Year Ended December 31,			
	2013	2012	% Chang	e
Revenues:				
U.S. Networks	\$2,947	\$2,746	7	%
International Networks	2,459	1,618	52	%
Education and Other	140	128	9	%
Corporate and inter-segment eliminations	(11	) (5	) NM	
Total revenues	5,535	4,487	23	%
Costs of revenues, excluding depreciation and amortization	(1,689	) (1,218	) 39	%
Selling, general and administrative <sup>(a)</sup>	(1,462	) (1,190	) 23	%
Add: Amortization of deferred launch incentives <sup>(b)</sup>	18	20	(10	)%
Adjusted OIBDA	\$2,402	\$2,099	14	%

<sup>(</sup>a) Selling, general and administrative expenses exclude mark-to-market equity-based compensation, restructuring charges and gains (losses) on dispositions.

The table below presents our Adjusted OIBDA, with a reconciliation of total Adjusted OIBDA to consolidated operating income (in millions).

	Year Ended December 31,				
	2013	2012	% Chang	e	
Adjusted OIBDA:					
U.S. Networks	\$1,712	\$1,628	5	%	
International Networks	949	727	31	%	
Education and Other	30	19	58	%	
Corporate and inter-segment eliminations	(289	) (275	) 5	%	
Total Adjusted OIBDA	2,402	2,099	14	%	
Amortization of deferred launch incentives	(18	) (20	) (10	)%	
Mark-to-market equity-based compensation	(136	) (97	) NM		
Depreciation and amortization	(276	) (117	) NM		
Restructuring and other charges	(16	) (6	) NM		
Gain on disposition	19		NM		
Operating income	\$1,975	\$1,859	6	%	

<sup>(</sup>b) Amortization of deferred launch incentives are included as a reduction of distribution revenue for reporting in accordance with GAAP but are excluded from Adjusted OIBDA.

#### U.S. Networks

The following table presents, for our U.S. Networks operating segment, revenues by type, certain operating expenses, contra revenue amounts, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating income (in millions).

	Year Ended December 31,				
	2013	2012	% Chang	e	
Revenues:					
Distribution	\$1,294	\$1,222	6	%	
Advertising	1,576	1,456	8	%	
Other	77	68	13	%	
Total revenues	2,947	2,746	7	%	
Costs of revenues, excluding depreciation and	(767	) (685	) 12	%	
amortization	(707	) (003	) 12	70	
Selling, general and administrative	(475	) (442	) 7	%	
Add: Amortization of deferred launch incentives	7	9	(22	)%	
Adjusted OIBDA	1,712	1,628	5	%	
Amortization of deferred launch incentives	(7	) (9	) (22	)%	
Depreciation and amortization	(10	) (12	) (17	)%	
Restructuring and other charges	(4	) (3	) 33	%	
Gain on disposition	19	_	NM		
Operating income	\$1,710	\$1,604	7	%	

#### Revenues

Distribution revenue increased \$72 million. The increase in distribution revenue, excluding the impact of digital distribution revenue, was 5%. The increase in distribution revenue, excluding digital distribution revenue, was primarily due to annual contractual rate increases on existing contracts. There was also a slight increase in the number of paying subscribers, principally for our networks carried on the digital tier. The subscriber base for the U.S. pay television distribution market has flattened over recent periods. Digital distribution revenue, which is earned under agreements to license selected library titles, is recognized when the content has been delivered and is available for use by the customer. Digital distribution revenue is therefore prone to quarterly fluctuations based on the timing and volume of content deliveries. Digital distribution revenue contributed 1% of the increase in total distribution revenue. Advertising revenue increased \$120 million. The increase was equally attributable to increases in advertiser demand and pricing.

Other revenue increased \$9 million. The increase was mostly attributable to increases in sales of branded merchandise. Costs of Revenues

Costs of revenues increased \$82 million. The increase was primarily attributable to an increase in content expense, which is consistent with our commitment to content development, and, to a lesser extent, sales commissions associated with increasing advertising revenues.

#### Selling, General and Administrative

Selling, general and administrative expenses increased \$33 million. The increase was mostly attributable to increased personnel expenses, and, to a lesser extent, increased marketing costs.

#### Adjusted OIBDA

Adjusted OIBDA increased \$84 million. Revenue for 2013 increased due to improved pricing and advertiser demand, and contractual rate increases with our distributors. These increases were partially offset by higher costs of revenues and selling, general and administrative expenses.

#### **International Networks**

The following table presents, for our International Networks operating segment, revenues by type, certain operating expenses, contra revenue amounts, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating income (in millions).

	Year Ended December 31,					
	2013	2012	% Change	e		
Revenues:						
Distribution	\$1,242	\$984	26	%		
Advertising	1,162	580	100	%		
Other	55	54	2	%		
Total revenues	2,459	1,618	52	%		
Costs of revenues, excluding depreciation and amortization	(881	) (487	) 81	%		
Selling, general and administrative	(640	) (415	) 54	%		
Add: Amortization of deferred launch incentives	11	11		%		
Adjusted OIBDA	949	727	31	%		
Amortization of deferred launch incentives	(11	) (11	) —	%		
Depreciation and amortization	(205	) (47	) NM			
Restructuring and other charges	(11	) (1	) NM			
Operating income	\$722	\$668	8	%		

#### Revenues

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, distribution revenue increased 15%, or \$148 million. The increase was attributable in equivalent amounts to revenue growth in Latin America and the consolidation of Discovery Japan. The growth in Latin America was due to increases in subscribers and affiliate rates, which is consistent with the continued development of the pay television market in that region.

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, advertising revenue increased 23%, or \$138 million. Most of the increase was due to improved ratings and pricing on our free-to-air networks in Western Europe and, to a lesser extent, our pay television networks in Latin America.

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, other revenue decreased 24%, or \$13 million. The decrease was attributable to the consolidation of Discovery Japan. Service fee revenue from Discovery Japan was eliminated following the consolidation of Discovery Japan on January 10, 2013. (See Note 3 to the accompanying consolidated financial statements.)

#### Costs of Revenues

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, costs of revenues increased 16%, or \$79 million. The increase was mostly attributable to increased content expense and, to a lesser extent, increases in sales commissions and various other costs. The increase in costs of revenues supports the growth in distribution and advertising revenues.

#### Selling, General and Administrative

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, selling, general and administrative expenses increased 26%, or \$110 million. The increase was mostly attributable to increased personnel costs due to a transition of certain activities from regional hubs to various international locations, and to a lesser extent, increased marketing expenses and the consolidation of Discovery Japan.

#### Adjusted OIBDA

Excluding the impact of foreign currency fluctuations and Newly Acquired Businesses, Adjusted OIBDA increased 11%, or \$82 million. The increase was due to increases in advertising revenue on our free-to-air networks in Western Europe, distribution revenue growth in Latin America, and the consolidation of Discovery Japan, in equivalent amounts, partially offset by higher costs of revenues and selling, general and administrative expenses.

#### Education and Other

The following table presents, for our Education and Other operating segments, revenue, certain operating expenses, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating (loss) income (in millions).

	Year Ended December 31,					
	2013	2012	% Chang	ge		
Revenues	\$ 140	\$128	9	%		
Costs of revenues, excluding depreciation and amortization	(49	) (48	) 2	%		
Selling, general and administrative	(61	) (61	) —	%		
Adjusted OIBDA	30	19	58	%		
Depreciation and amortization	(4	) (3	) 33	%		
Operating (loss) income	\$26	\$16	63	%		

Adjusted OIBDA increased by \$11 million due to increases in revenue due to business combinations and professional development services and a reduction of personnel expenses following restructuring in 2012.

Corporate and Inter-segment Eliminations

The following table presents, for our unallocated corporate amounts, revenue, certain operating expenses, Adjusted OIBDA, and a reconciliation of Adjusted OIBDA to operating loss (in millions).

	Year Ended			
	2013	2012	% Change	e
Revenues	\$(11	) \$(5	) NM	
Costs of revenues, excluding depreciation and amortization	8	2	NM	
Selling, general and administrative	(286	) (272	) 5	%
Adjusted OIBDA	(289	) (275	) 5	%
Mark-to-market equity-based compensation	(136	) (97	) 40	%
Depreciation and amortization	(57	) (55	) 4	%
Restructuring and other charges	(1	) (2	) (50	)%
Operating loss	\$ (483	) \$(429	) 13	%

Corporate operations primarily consist of executive management, administrative support services and substantially all of our equity-based compensation. Corporate expenses are excluded from segment results to evaluate business segment performance based upon decisions made directly by business segment executives.

Adjusted OIBDA decreased \$14 million primarily due to increases in personnel costs, and to a lesser extent, various other selling, general and administrative expenses.

#### LIQUIDITY AND CAPITAL RESOURCES

Liquidity

Sources of Cash

Historically, we have generated a significant amount of cash from operations. During the year ended December 31, 2014, we funded our working capital needs primarily through cash flows from operations and, to a lesser extent, through the issuance of senior notes, the issuance of commercial paper and borrowings under our revolving credit facility. As of December 31, 2014, we had \$367 million of cash and cash equivalents on hand and approximately \$1.2 billion available to borrow under our revolving credit facility and commercial paper program.

#### Sources of Long-term Financing

As a public company, we may have access to other sources of capital such as the public bond and equity markets. On March 7, 2014, Discovery Communications, LLC ("DCL") issued €300 million principal amount (\$417 million, at issuance, based on the exchange rate of \$1.39 per euro at March 7, 2014) of 2.375% Senior Notes due March 7, 2022, which are fully and unconditionally guaranteed by Discovery.

We maintain an effective Registration Statement on Form S-3 that allows us to conduct registered offerings of securities, including debt securities, common stock and preferred stock. Access to sufficient capital from the public market is not assured.

#### Commercial Paper

On May 22, 2014, we entered into a commercial paper program. Under the program and subject to market conditions, DCL may issue unsecured commercial paper notes from time to time up to an aggregate principal amount outstanding at any given time of \$1.0 billion. The maturities of these notes will vary but may not exceed 397 days. The notes may be issued at a discount or at par, and interest rates will vary based on market conditions and the credit ratings assigned to the notes at the time of issuance. As of December 31, 2014, we had \$229 million of commercial paper borrowings outstanding with a weighted average interest rate of approximately 0.6% and maturities of less than 90 days. Revolving Credit Facility

As of December 31, 2014, we had outstanding borrowings under our revolving credit facility of \$38 million. On June 20, 2014, DCL revised its \$1.0 billion revolving credit facility to allow DCL and certain designated foreign subsidiaries of DCL to borrow up to \$1.5 billion, including a \$750 million sublimit for multi-currency borrowings, a \$100 million sublimit for the issuance of standby letters of credit and a \$50 million sublimit for swing line loans. Borrowings under the revolving credit facility bear interest at rates that vary based on DCL's then-current debt rating for its publicly traded debt. DCL also has the ability to request an increase of the revolving credit facility up to an aggregate additional \$1.0 billion, upon the satisfaction of certain conditions. All obligations of DCL and the other borrowers under the revolving credit facility are unsecured and are fully and unconditionally guaranteed by Discovery. Borrowings may be used for general corporate purposes.

The credit agreement governing the revolving credit facility (the "Credit Agreement") contains customary representations, warranties and events of default, as well as affirmative and negative covenants, including limitations on liens, investments, indebtedness, dispositions, affiliate transactions, dividends and restricted payments. DCL, its subsidiaries and Discovery are also subject to a limitation on mergers, liquidation and disposals of all or substantially all of their assets. The Credit Agreement also requires DCL to maintain a consolidated interest coverage ratio (as defined in the Credit Agreement) of no less than 3:00 to 1:00 and a consolidated leverage ratio (as defined in the Credit Agreement) of no more than 4:50 to 1:00. As of December 31, 2014, Discovery, DCL and the other borrowers were in compliance with all covenants and there were no events of default under the Credit Agreement. Uses of Cash

Our priority uses of discretionary cash include the creation and acquisition of new content, business acquisitions, funding equity method and other investments and repurchases of our capital stock. The Company also uses cash for payments of income taxes, personnel costs, and interest and principal payments on our outstanding senior notes. Content Acquisition

We plan to continue to invest significantly in the creation and acquisition of new content. Additional information regarding contractual commitments to acquire content is set forth in "Commitments and Off-Balance Sheet Arrangements" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Annual Report on Form 10-K.

#### **B**usiness Combinations and Investments

In 2014, our uses of cash included business combinations and investments. On September 23, 2014, we acquired a 50% equity method ownership interest in All3Media, a production company, for a cash payment of approximately £90 million (\$147 million). On September 23, 2014, we also purchased from Hasbro an additional 10% ownership interest in Discovery Family for \$64 million, which increased our ownership stake to 60%. On May 30, 2014, we acquired a controlling interest in Eurosport, a leading pan-European sports media platform, by increasing our ownership stake from 20% to 51% for cash of approximately €257 million (\$349 million). We have a conditional commitment to acquire another 31% ownership interest in Eurosport France beginning in 2015 for approximately €35 million (\$48 million), that is contingent upon resolution of all regulatory matters. The Company also has redeemable equity balances of \$747 million, which may require the use of cash in the event holders of noncontrolling interests put their interests to the Company.

#### Equity Method Investments

We have interests in various equity method investees and provide funding to those equity method investees from time to time. As of December 31, 2014, we have outstanding advances to and a note receivable from OWN, our equity

method investee, which totals \$457 million including interest. We may provide additional funding to our equity method investees, if necessary, and expect to recoup amounts funded. (See Note 4 to the accompanying consolidated financial statements.)

#### Stock Repurchase Program

As of December 31, 2014, we had remaining authorization of \$738 million for future repurchases of our common stock under our stock repurchase program, which will expire on February 3, 2016. We have been funding our stock repurchases through a combination of cash on hand and cash generated by operations. In the future we may also choose to fund our stock repurchase program through borrowings under our revolving credit facility and future financing transactions. Under the stock repurchase program, management is authorized to purchase shares of the Company's common stock from time to time through open market purchases or privately negotiated transactions, at prevailing market prices or pursuant to one or more accelerated stock repurchase or other derivative arrangements, as permitted by securities laws and other legal requirements, and subject to stock price, business and market conditions and other factors. As of December 31, 2014, we had repurchased 2.8 million and 91.3 million shares of Series A and Series C common stock over the life of the program for the aggregate purchase price of \$171 million and \$4.6 billion, respectively. (See Note 13 to the accompanying consolidated financial statements.)

#### Preferred Stock Conversion and Repurchase

The Company has an agreement with Advance/Newhouse to repurchase, on a quarterly basis, a number of shares of Series C convertible preferred stock convertible into a number of shares of Series C common stock equal to 3/7 of all shares of Series C common stock purchased under the Company's stock repurchase program during the then most recently completed fiscal quarter. The price paid per share is calculated as 99% of the average price paid for the Series C common shares repurchased by the Company during the applicable fiscal quarter multiplied by the Series C conversion rate. The Advance/Newhouse repurchases are made outside of the Company's publicly announced stock repurchase program. During 2014, we had converted and retired 2.4 million shares of our Series C convertible preferred stock under the preferred stock conversion and repurchase arrangement for an aggregate purchase price of \$190 million, using cash on hand. Based on the number of shares of Series C common stock purchased during the three months ended December 31, 2014, the Company expects Advance/Newhouse to effectively convert and sell to the Company 1.7 million shares of its Series C convertible preferred stock for an aggregate purchase price of \$117 million on or about February 23, 2015. (See Note 13 to the accompanying consolidated financial statements.)

We expect to continue to make payments for income taxes and interest on our outstanding senior notes. During the year ended December 31, 2014, we made cash payments of \$686 million and \$315 million for income taxes and interest on our outstanding debt, respectively.

#### **Equity Based Compensation**

We expect to continue to make payments for vested cash-settled equity awards. Actual amounts expensed and payable for cash-settled awards are dependent on future fair value calculations which are primarily affected by changes in our stock price or changes in the number of awards outstanding.

During 2014, we paid \$81 million for cash-settled equity awards. As of December 31, 2014, we had accrued liabilities of \$84 million for outstanding cash-settled equity awards, of which \$32 million was classified as current. (See Note 14 to the accompanying consolidated financial statements.)

#### **Debt Maturities**

We anticipate that future debt maturities, including \$850 million of senior notes maturing June 2015, will be funded through access to capital markets, including new borrowings or our current debt facilities.

#### Cash Flows

Changes in cash and cash equivalents were as follows (in millions).

	Year Ended December 31,				
	2014	2013	2012		
Cash and cash equivalents, beginning of period	\$408	\$1,201	\$1,048		
Cash provided by operating activities	1,318	1,285	1,099		
Cash used in investing activities	(568	) (1,987	) (643	)	
Cash used in financing activities	(734	) (85	) (305	)	
Effect of exchange rate changes on cash and cash equivalents	(57	) (6	) 2		
Net change in cash and cash equivalents	(41	) (793	) 153		
Cash and cash equivalents, end of period	\$367	\$408	\$1,201		

Changes in cash and cash equivalents include amounts related to discontinued operations.

#### **Operating Activities**

Cash provided by operating activities increased \$33 million for the year ended December 31, 2014 as compared to the year ended December 31, 2013. The increase was primarily attributable to improved operating results and operating cash flows from acquired businesses partially offset by an increase in content investment of \$257 million and taxes paid of \$202 million.

Cash provided by operating activities increased \$186 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012. The increase was primarily attributable to improved operating results and operating cash flows from acquired businesses partially offset by an increase in content investment of \$335 million and changes in other working capital items. Other working capital items include increases in accounts receivable that were not offset by proportional changes in accounts payable due to the timing of payments. Investing Activities

Cash flows used in investing activities decreased \$1.4 billion for the year ended December 31, 2014 as compared to the year ended December 31, 2013. The decrease was primarily attributable to decreases in cash paid for business combinations of \$1.5 billion, net of cash acquired (see Note 3 to the accompanying consolidated financial statements) and a decrease in realized losses for derivatives used to economically hedge business combinations of \$55 million (see Note 11 to the accompanying consolidated financial statements), partially offset by an increase in investments in and advances to unconsolidated equity method investees of \$149 million for the investment in a 50% ownership interest in All3Media, a production studio company during 2014 (see Note 5 to the accompanying consolidated financial statements).

Cash flows used in investing activities increased \$1.3 billion for the year ended December 31, 2013 as compared to the year ended December 31, 2012. The increase was primarily attributable to increases in cash paid for business combinations during 2013, or \$1.7 billion, net of cash acquired (see Note 3 to the accompanying consolidated financial statements), as well as an increase in realized losses for derivatives used to economically hedge business combinations of \$55 million (see Note 11 to the accompanying consolidated financial statements), partially offset by a decrease in investments in and advances to unconsolidated equity method investees of \$376 million, due primarily to the \$264 million investment in Eurosport and the pay television portfolio of TF1 in 2012 for which there was no comparable activity in 2013 and improved operating results of OWN. During 2013, we received net payments of \$34 million from OWN. Conversely during 2012, we provided OWN with funding of \$136 million. (See Note 4 to the accompanying financial statements.)

#### Financing Activities

Cash flows used in financing activities increased \$649 million for the year ended December 31, 2014 as compared to the year ended December 31, 2013. The increase in cash used was primarily due to a reduction in the proceeds from borrowings on an aggregated, net basis from senior notes, commercial paper and the revolver of \$516 million during 2014 as compared to 2013, as well as an increase in repurchases of common stock of \$117 million.

Cash flows used in financing activities decreased \$220 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012. The decrease was primarily due to an increase in cash flows from the issuance of senior notes of \$206 million.

#### Capital Resources

As of December 31, 2014, capital resources were comprised of the following (in millions).

	December 31, 2014			
	Total Capacity	Outstanding Letters of Credit	Outstanding Indebtedness	
Cash and cash equivalents	\$367	<b>\$</b> —	\$ <i>-</i>	\$367
Revolving credit facility and commercial paper program <sup>(a)</sup>	1,500	1	267	1,232
Senior notes <sup>(b)</sup>	6,715	_	6,715	_
Total	\$8,582	\$1	\$ 6,982	\$1,599

<sup>(</sup>a) Outstanding commercial paper borrowings of \$229 million as of December 31, 2014 are supported by unused committed capacity under the revolving credit facility and reduce unused capacity. There were \$38 million in borrowings under the revolving credit facility as of December 31, 2014.

We expect that our cash balance, cash generated from operations and availability under our revolving credit agreement will be sufficient to fund our cash needs for the next twelve months.

As of December 31, 2014, we held \$222 million of our \$367 million of cash and cash equivalents in our foreign corporations. We intend to permanently reinvest these funds outside of the U.S. Our current plans do not demonstrate a need to repatriate them to fund our U.S. operations. However, if these funds are needed for our U.S. operations, we would be required to accrue and pay U.S. taxes to repatriate them. The determination of the amount of unrecognized U.S. deferred income tax liability with respect to these undistributed foreign earnings is not practicable.

Additional information regarding the changes in our outstanding indebtedness and the significant terms and provisions of our revolving credit facility and outstanding indebtedness is discussed in Note 10 to the accompanying consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K.

#### COMMITMENTS AND OFF-BALANCE SHEET ARRANGEMENTS

#### **Contractual Obligations**

As of December 31, 2014, our significant contractual obligations, including related payments due by period, were as follows (in millions).

	Payments Due by Period					
	Total	Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years	
Long-term debt:						
Principal payments	\$6,715	\$850	\$—	\$500	\$5,365	
Interest payments	4,231	295	558	558	2,820	
Capital lease obligations:						
Principal payments	187	34	50	24	79	
Interest payments	64	10	16	13	25	
Operating lease obligations	403	77	132	95	99	
Purchase obligations:						
Content	1,765	933	552	180	100	
Other	1,224	314	419	259	232	
Total	\$14,589	\$2,513	\$1,727	\$1,629	\$8,720	

<sup>(</sup>b) Interest on senior notes is paid semi-annually, except for senior notes denominated in Euro, on which interest is paid annually. Our senior notes outstanding as of December 31, 2014 had interest rates that ranged from 2.375% to 6.35% and will mature between 2015 and 2043.

The above table does not include certain long-term obligations as the timing or the amount of the payments cannot be predicted. For example, as of December 31, 2014, we have recorded \$747 million for redeemable equity (see Note 12 to the

accompanying consolidated financial statements), although we are unable to predict reasonably the ultimate amount or timing of any payment. The current portion of the liability for cash-settled equity-based compensation awards was \$32 million as of December 31, 2014. Additionally, reserves for unrecognized tax benefits have been excluded from the above table because we are unable to predict reasonably the ultimate amount or timing of settlement. Our unrecognized tax benefits totaled \$176 million as of December 31, 2014. Lastly, such funding obligations include funding commitments to equity method investees. As of December 31, 2014, we have funding commitments to certain equity method investees of \$11 million.

#### Long-term Debt

Principal payments on long-term debt reflect the repayment of our outstanding senior notes, at face value, assuming repayment will occur upon maturity. Interest payments on our outstanding senior notes are projected based on their contractual rate and maturity.

#### Capital Lease Obligations

We acquire satellite transponders and other equipment through multi-year capital lease arrangements. Principal payments on capital lease obligations reflect amounts due under our capital lease agreements. Interest payments on our outstanding capital lease obligations are based on the stated or implied rate in our capital lease agreements. Operating Lease Obligations

We obtain office space and equipment under multi-year lease arrangements. Most operating leases are not cancelable prior to their expiration. Payments for operating leases represent the amounts due under the agreements assuming the agreements are not canceled prior to their expiration.

#### **Purchase Obligations**

Content purchase obligations include commitments and liabilities associated with third-party producers and sports associations for content that airs on our television networks. Production contracts generally require: purchase of a specified number of episodes; payments over the term of the license; and include both programs that have been delivered and are available for airing and programs that have not yet been produced or sporting events that have not yet taken place. If the content is ultimately never produced, our commitments expire without obligation. The commitments disclosed above exclude content liabilities recognized on the consolidated balance sheet. We expect to enter into additional production contracts and content licenses to meet our future content needs.

Other purchase obligations include agreements are enforceable legally binding and specify all significant terms.

services whereby the underlying agreements are enforceable, legally binding and specify all significant terms. Significant purchase obligations include transmission services, television rating services, marketing research, employment contracts, equipment purchases, and information technology and other services. The Company has contracts that do not require the purchase of fixed or minimum quantities and generally may be terminated with a 30-day to 60-day advance notice without penalty, and are not included in the table above past the 30-day to 60-day advance notice period. Amounts related to employment contracts include base compensation and do not include compensation contingent on future events.

#### Put Rights

The Company has granted put rights related to certain equity method investments and consolidated subsidiaries. Harpo has the right to require the Company to purchase all or part of its interest in OWN for fair value at various dates. No amounts have been recorded by the Company for the Harpo put right (see Note 4 to the accompanying consolidated financial statements). TF1 has the right to require the Company to purchase its remaining shares in Eurosport (see Note 3). As of December 31, 2014, the TF1 put right is recorded at \$558 million (see Note 12 to the accompanying consolidated financial statements). The separate written put for Eurosport France does not qualify for redeemable equity classification, but as an accrued liability and is reported at a fair value of \$4 million as of December 31, 2014. Hasbro has the right to put the entirety of its remaining 40% non-controlling interest to the Company for one year after December 31, 2021, or in the event a Discovery performance obligation related to Discovery Family is not met. The Company recorded the Hasbro put right as redeemable noncontrolling interest. (See Note 12 to the accompanying consolidated financial statements.) Additionally, J:COM has the right to require the Company to purchase its redeemable interest in Discovery Japan. The Company recorded the J:COM put right as

redeemable noncontrolling interest (see Note 12 to the accompanying consolidated financial statements).

#### **Off-Balance Sheet Arrangements**

We have no material off-balance sheet arrangements (as defined in Item 303(a)(4) of Regulation S-K) that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

#### RELATED PARTY TRANSACTIONS

In the ordinary course of business we enter into transactions with related parties, primarily our equity method investees and Liberty Media and Liberty Global. Information regarding transactions and amounts with related parties is discussed in Note 20 to the accompanying consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K.

#### NEW ACCOUNTING AND REPORTING PRONOUNCEMENTS

We adopted certain accounting and reporting standards during 2014. Information regarding our adoption of new accounting and reporting standards is discussed in Note 2 to the accompanying consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our consolidated financial statements are prepared in accordance with GAAP, which requires management to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements included in this Annual Report on Form 10-K and accompanying notes. Management considers an accounting policy to be critical if it is important to our financial condition and results of operations, and if it requires significant judgment and estimates on the part of management in its application. The development and selection of these critical accounting policies have been determined by management and the related disclosures have been reviewed with the Audit Committee of the Board of Directors of the Company. We consider policies relating to the following matters to be critical accounting policies:

Revenue recognition;

Goodwill and intangible assets;

Income taxes:

Content rights;

Equity-based compensation; and

Equity method investments.

For an in depth discussion of each of our significant accounting policies, including our critical accounting policies and further information regarding estimates and assumptions involved in their application, see Note 2 to the accompanying consolidated financial statements included in Item 8, "Financial Statements and Supplementary Data" in this Annual Report on Form 10-K.

ITEM 7A. Quantitative and Qualitative Disclosures about Market Risk.

Our financial position, earnings and cash flows are exposed to market risks and can be affected by, among other things, economic conditions, interest rate changes, foreign currency fluctuations, and changes in the market values of investments. We have established policies, procedures and internal processes governing our management of market risks and the use of financial instruments to manage our exposure to such risks.

#### **Interest Rates**

We are exposed to the impact of interest rate changes primarily through our potential borrowing activities. We have access to a \$1.5 billion revolving credit facility and commercial paper program with outstanding borrowings of \$38 million and \$229 million, respectively, as of December 31, 2014. The interest rate on borrowings under the revolving credit facility is variable based on an underlying index and DCL's then-current credit rating for its publicly traded debt. As of December 31, 2014, we had outstanding debt of \$6.7 billion under various public senior notes with fixed interest rates. The nature and amount of our long-term debt may vary as a result of market conditions and other factors.

A change in market interest rates will impact the fair market value of our fixed rate debt. Our current objectives in managing exposure to interest rate changes are to limit the impact of interest rates on earnings and cash flows. To achieve these objectives,

we may enter into variable interest rate swaps, effectively converting fixed rate borrowings to variable rate borrowings indexed to LIBOR, in order to reduce the amount of interest paid. As of December 31, 2014, we held interest rate swaps with notional amounts of \$475 million and a net fair market liability value of \$28 million.

As of December 31, 2014, the fair value of our outstanding public senior notes was \$7.5 billion. The potential change in fair value of these senior notes from an adverse 100 basis-point change in quoted interest rates across all maturities, often referred to as a parallel shift in the yield curve, would be approximately \$642 million as of December 31, 2014. Foreign Currency Exchange Rates

We transact business globally and are subject to risks associated with changing foreign currency exchange rates. Market risk refers to the risk of loss arising from adverse changes in foreign currency exchange rates. The risk of loss can be assessed from the perspective of adverse changes in fair values, cash flows and future earnings. Through December 31, 2014, our International Networks segment is divided into the following five regions: Western Europe, Nordics, CEEMEA, Latin America and Asia-Pacific. Cash is primarily managed from five global locations with net earnings reinvested locally and working capital requirements met from existing liquid funds. To the extent such funds are not sufficient to meet working capital requirements, draw downs in the appropriate local currency are available from intercompany borrowings or drawdowns from our revolving credit facility. The earnings of certain international operations are expected to be reinvested in those businesses indefinitely. Consequently, we do not hedge our investment in the net assets of those foreign operations.

The functional currency of most of our international subsidiaries is the local currency. We are exposed to foreign currency risk to the extent that we enter into transactions denominated in currencies other than our subsidiaries' respective functional currencies ("non-functional currency risk"). Such transactions include affiliate and ad sales arrangements, content arrangements, equipment and other vendor purchases and intercompany transactions. Changes in exchange rates with respect to amounts recorded in our consolidated balance sheets related to these items will result in unrealized foreign currency transaction gains and losses based upon period-end exchange rates. We also record realized foreign currency transaction gains and losses upon settlement of the transactions. Moreover, to the extent that the revenues, costs and expenses of one or more of our consolidated subsidiaries are denominated in currencies other than their respective functional currencies, we will experience fluctuations in our revenues, costs and expenses solely as a result of changes in foreign currency exchange rates.

We also are exposed to unfavorable and potentially volatile fluctuations of the U.S. dollar, which is our reporting currency, against the currencies of our operating subsidiaries when their respective financial statements are translated into U.S. dollars for inclusion in our consolidated financial statements. Cumulative translation adjustments are recorded in accumulated other comprehensive (loss) income as a separate component of equity. Any increase or decrease in the value of the U.S. dollar against any foreign functional currency of one of our operating subsidiaries will cause us to experience unrealized foreign currency translation gains (losses) with respect to amounts already invested in such foreign currencies. Accordingly, we may experience a negative impact on our net income, other comprehensive income and equity with respect to our holdings solely as a result of changes in foreign currency. During the year ended December 31, 2014, there have been changes in Venezuela's currency exchange mechanisms. Companies operating in Venezuela, including our customers, are required to obtain Venezuelan government approval to exchange Venezuelan bolivars into U.S. dollars at the official exchange rate of 6.3 bolivars per U.S. dollar. As a result of recent events in Venezuela, our customers have been unable to obtain such approval and our ability to repatriate cash generated in Venezuela at the official exchange rate is uncertain. Beginning January 23, 2014, we applied a devalued exchange rate of 10.7 bolivars per U.S. dollar, as established by an alternative currency exchange mechanism known as Sistema Complementario de Administracion de Divisas ("SICAD I"), in remeasuring our eligible Venezuelan bolivar denominated monetary assets. As of December 31, 2014, the Company held approximately \$30 million in Venezuelan bolivar denominated assets which may be exposed to further devaluation if the SICAD I exchange mechanism is not available to us or the SICAD I exchange rate deteriorates. In addition to the Venezuelan bolivar, the Company has foreign currency exposure related to the Euro, the British pound, currencies in the Nordics, the Brazilian real, and the Russian ruble. We may enter into spot, forward and option contracts that change in value as foreign currency exchange rates change to hedge certain exposures associated

with affiliate revenue, the cost for producing or acquiring content, certain intercompany transactions or in connection with forecasted business combinations. These contracts hedge forecasted foreign currency transactions in order to mitigate fluctuations in our earnings and cash flows associated with changes in foreign currency exchange rates. Our objective in managing exposure to foreign currency fluctuations is to reduce volatility of earnings and cash flows. The net market value of our foreign currency derivative instruments held at December 31, 2014 was an asset of \$23 million. Most of our non-functional currency risks related to our revenue, operating expenses and capital expenditures were not hedged as of December 31, 2014. We generally do not hedge against the risk that we may incur non-cash losses upon the translation of the financial statements of our subsidiaries and affiliates into U.S. dollars.

#### Derivatives

We may use derivative financial instruments to modify our exposure to market risks from changes in interest rates and foreign exchange rates. We do not use derivative financial instruments unless there is an underlying exposure. While derivatives are used to mitigate cash flow risk, they also limit potential economic benefits to our business in the event of positive shifts in foreign currency exchange rates or interest rates. We do not hold or enter into financial instruments for speculative trading purposes.

#### Market Values of Investments

In addition to derivatives, we had investments in entities accounted for using the equity method and highly liquid instruments, such as mutual funds, that are accounted for at fair value. The carrying values of investments in equity method investees and mutual funds were \$644 million and \$147 million, respectively, at December 31, 2014. Investments in mutual funds include both fixed rate and floating rate interest earning securities that carry a degree of interest rate risk. Fixed rate securities may have their fair market value adversely impacted due to a rise in interest rates, while floating rate securities may produce less income than predicted if interest rates fall. Due in part to these factors, our income from such investments may decrease in the future.

# ITEM 8. Financial Statements and Supplementary Data. INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of Discovery Communications, Inc. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) and Rule 15d-15(f) of the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and disposition of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and provide reasonable assurance that receipts and expenditures of the Company are being made only in accordance with authorizations of management and the directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the consolidated financial statements.

Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements prepared for external purposes in accordance with generally accepted accounting principles. Because of the inherent limitations in any internal control, no matter how well designed, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company's system of internal control over financial reporting as of December 31, 2014 based on the framework set forth in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on its evaluation, management

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2014 excluded Eurosport International and its subsidiaries, which were acquired from TF1 on May 30, 2014 in a purchase business combination. Eurosport International is a consolidated subsidiary of the Company whose total assets, excluding acquired intangible assets, and net sales represented approximately 2% and 5%, respectively, of the related consolidated financial statement amounts of the Company as of and for the year ended December 31, 2014. As permitted by guidelines established by the Securities and Exchange Commission, companies are allowed to exclude certain acquisitions from their assessment of internal control over financial reporting during the first year of an acquisition while integrating the acquired company.

concluded that, as of December 31, 2014, the Company's internal control over financial reporting was effective based

The effectiveness of the Company's internal control over financial reporting as of December 31, 2014 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report in Item 8 of Part II of this Annual Report on Form 10-K under the caption "Report of Independent Registered Public Accounting Firm."

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on the specified criteria.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Discovery Communications, Inc.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, of comprehensive income, of equity and of cash flows present fairly, in all material respects, the financial position of Discovery Communications, Inc. and its subsidiaries at December 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2014, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in the accompanying Management's Report on Internal Control over Financial Reporting, management has excluded the operations of Eurosport International and its subsidiaries from its assessment of internal control over financial reporting as of December 31, 2014 because it was acquired by the Company in a purchase business combination during 2014. We have also excluded Eurosport International and its subsidiaries from our audit of internal control over financial reporting. Eurosport International is a majority-owned subsidiary whose total assets,

excluding acquired intangibles, and total revenues represent 2% and 5%, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2014.

/s/ PricewaterhouseCoopers LLP McLean, Virginia February 19, 2015

# DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED BALANCE SHEETS

(in millions, except par value)

	December :	31,	
	2014	2013	
ASSETS			
Current assets:			
Cash and cash equivalents	\$367	\$408	
Receivables, net	1,433	1,371	
Content rights, net	329	277	
Deferred income taxes	87	73	
Prepaid expenses and other current assets	275	281	
Total current assets	2,491	2,410	
Noncurrent content rights, net	1,973	1,883	
Property and equipment, net	554	514	
Goodwill	8,236	7,341	
Intangible assets, net	1,971	1,565	
Equity method investments	644	1,087	
Other noncurrent assets	145	179	
Total assets	\$16,014	\$14,979	
LIABILITIES AND EQUITY	•	,	
Current liabilities:			
Accounts payable	\$225	\$141	
Accrued liabilities	1,094	992	
Deferred revenues	178	144	
Current portion of debt	1,107	17	
Total current liabilities	2,604	1,294	
Noncurrent portion of debt	6,046	6,482	
Deferred income taxes	588	637	
Other noncurrent liabilities	425	333	
Total liabilities	9,663	8,746	
Commitments and contingencies (See Note 21.)	,	,	
Redeemable noncontrolling interests	747	36	
Equity:			
Discovery Communications, Inc. stockholders' equity:			
Series A convertible preferred stock: \$0.01 par value; 75 shares authorized; 71 shares issued	1	1	
Series C convertible preferred stock: \$0.01 par value; 75 shares authorized; 42 and 44			
shares issued	1	1	
Series A common stock: \$0.01 par value; 1,700 shares authorized; 151 and 150 shares		1	
issued	1	1	
Series B convertible common stock: \$0.01 par value; 100 shares authorized; 7 shares issued	_	_	
Series C common stock: \$0.01 par value; 2,000 shares authorized; 375 and 151 shares	4	2	
issued	4	2	
Additional paid-in capital	6,917	6,826	
Treasury stock, at cost	-	) (3,531	)
Retained earnings	3,809	2,892	
Accumulated other comprehensive (loss) income	-	) 4	
• • • • • • • • • • • • • • • • • • • •	•	•	

Total Discovery Communications, Inc. stockholders' equity	5,602	6,196
Noncontrolling interests	2	1
Total equity	5,604	6,197
Total liabilities and equity	\$16,014	\$14,979

The accompanying notes are an integral part of these consolidated financial statements.

# DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per share amounts)

Revenues:		Year Ended December 31,			
Distribution			•	2012	
Advertising         3,089         2,739         2,037           Other         334         260         244           Total revenues         6,265         5,535         4,487           Costs and expenses:	Revenues:				
Advertising         3,089         2,739         2,037           Other         334         260         244           Total revenues         6,265         5,535         4,487           Costs and expenses:		\$2,842	\$2,536	\$2,206	
Other         334         260         244           Total revenues         6,265         5,535         4,487           Costs and expenses:         Costs of revenues, excluding depreciation and amortization         2,124         1,689         1,218           Selling, general and administrative         1,692         1,598         1,287           Depreciation and amortization         329         276         117           Restructuring and other charges         90         16         6           Gain on disposition         (31         ) (19         )—           Total costs and expenses         4,204         3,560         2,628           Operating income         2,061         1,975         1,859           Interest expense         (328         ) (306         ) (248         )           Income (loss) from equity investees, net         23         18         (86         )           Other (expense) income, net         (9         )49         (7         )           Income from continuing operations before income taxes         1,747         1,736         1,518           Provision for income taxes         (610         ) (659         ) (562         )           Income from continuing operations, net of taxes         —	Advertising	•			
Total revenues	-	•			
Costs and expenses:   Costs of revenues, excluding depreciation and amortization   2,124   1,689   1,218   1,287   1,692   1,598   1,287   1,692   1,598   1,287   1,692   1,598   1,287   1,692   1,598   1,287   1,798   1,287   1,798   1,287   1,798   1,287   1,798   1,287   1,798   1,287   1,701   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1,975   1,859   1,267   1	Total revenues	6,265	5,535	4,487	
Costs of revenues, excluding depreciation and amortization   Selling, general and administrative   1,692   1,598   1,287	Costs and expenses:	•	,	•	
Selling, general and administrative         1,692         1,598         1,287           Depreciation and amortization         329         276         117           Restructuring and other charges         90         16         6           Gain on disposition         (31         ) (19         )—           Total costs and expenses         4,204         3,560         2,628           Operating income         2,061         1,975         1,859           Interest expense         (328         ) (306         ) (248         )           Income (loss) from equity investees, net         23         18         (86         )           Other (expense) income, net         (9         )49         (7         )           Income from continuing operations before income taxes         (610         ) (659         ) (562         )           Income from continuing operations, net of taxes         1,137         1,077         956	·	2,124	1,689	1,218	
Depreciation and amortization   329   276   117   Restructuring and other charges   90   16   6   6   6   6   6   6   6   6	- ·	1,692	1,598	1,287	
Restructuring and other charges					
Gain on disposition         (31         ) (19         )—           Total costs and expenses         4,204         3,560         2,628           Operating income         2,061         1,975         1,859           Interest expense         (328         ) (306         ) (248         )           Income (loss) from equity investees, net         23         18         (86         )           Other (expense) income, net         (9         ) 49         (7         )           Income from continuing operations before income taxes         1,747         1,736         1,518           Provision for income taxes         (610         ) (659         ) (562         )           Income from continuing operations, net of taxes         —         —         (11         )           Loss from discontinued operations, net of taxes         —         —         (11         )           Loss from discontinued operations, net of taxes         —         —         (11         )           Net income attributable to noncontrolling interests         (2         ) (1         ) (2         )           Net loss (income) attributable to redeemable noncontrolling interests         Statistic armings per share available to Discovery Communications, Inc.         \$1,137         \$1,075         \$943     <	•	90		6	
Total costs and expenses		(31	) (19	) —	
Operating income	<u>-</u>	4,204		2,628	
Interest expense   (328   ) (306   ) (248   )     Income (loss) from equity investees, net   23   18   (86   )     Other (expense) income, net   (9   ) 49   (7   )     Income from continuing operations before income taxes   1,747   1,736   1,518     Provision for income taxes   (610   ) (659   ) (562   )     Income from continuing operations, net of taxes   1,137   1,077   956     Loss from discontinued operations, net of taxes   1,137   1,077   955     Loss from discontinued operations, net of taxes   1,137   1,077   945     Net income attributable to noncontrolling interests   (2   ) (1   ) (2   )     Net loss (income) attributable to redeemable noncontrolling interests   (1,139   \$1,075   \$943     Basic earnings per share available to Discovery Communications, Inc.   \$1,139   \$1,075   \$943     Summary of the properties   \$1.67   \$1.50   \$1.27     Discontinued operations   \$1.67   \$1.50   \$1.27     Discontinued operations   \$1.67   \$1.50   \$1.25     Diluted earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:   \$1.66   \$1.49   \$1.26     Discontinued operations   \$1.66   \$1.49   \$1.24     Weighted average shares outstanding:   \$1.86   \$1.49   \$1.24     Weighted average shares outstanding:   \$1.86   \$1.49   \$1.24     Basic   \$4.54   \$4.84   \$4.98     Diluted   \$4.54   \$4.98     Diluted   \$4		2,061	1,975		
Income (loss) from equity investees, net   23   18   (86   )   Other (expense) income, net   (9   ) 49   (7   )   Income from continuing operations before income taxes   1,747   1,736   1,518     Provision for income taxes   (610   ) (659   ) (562   )   Income from continuing operations, net of taxes   1,137   1,077   956     Tome from discontinued operations, net of taxes   1,137   1,077   945   Tome from continuing operations, net of taxes   1,137   1,077   945   Tome from continuing operations, net of taxes   1,137   1,077   945   Tome from controlling interests   (2   ) (1   ) (2   )   Tome from controlling interests   (2   ) (1   ) (2   )   Tome from controlling interests   (3   ) (1   ) (2   )   Tome from controlling interests   (4   ) (1   ) (2   )   Tome from controlling interests   (5   ) (1   ) (2   )   Tome from controlling interests   (7   ) (1   ) (2   )   Tome from cavailable to noncontrolling interests   (8   ) (1   ) (2   )   Tome from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from from cavailable to Discovery Communications, Inc. Series A, B and C common stockholders:   Since from from from from from from from from	· ·				)
Other (expense) income, net         (9         ) 49         (7         )           Income from continuing operations before income taxes         1,747         1,736         1,518           Provision for income taxes         (610         ) (659         ) (562         )           Income from continuing operations, net of taxes         1,137         1,077         956           Loss from discontinued operations, net of taxes         —         —         (11         )           Net income         1,137         1,077         945					)
Income from continuing operations before income taxes	* *	(9	) 49	*	
Provision for income taxes		`	*	*	,
Income from continuing operations, net of taxes	- ·	(610	) (659		)
Loss from discontinued operations, net of taxes  Net income  1,137 1,077 945  Net income attributable to noncontrolling interests (2 ) (1 ) (2 )  Net loss (income) attributable to redeemable noncontrolling interests  Net income available to Discovery Communications, Inc.  Sasic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations  Net income  \$1.67 \$1.50 \$1.27  Discontinued operations  Net income  \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations  \$1.66 \$1.49 \$1.26  Discontinued operations  \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic  454 484 498  Diluted	Income from continuing operations, net of taxes	1,137			
Net income Attributable to noncontrolling interests (2 ) (1 ) (2 )  Net loss (income) attributable to redeemable noncontrolling interests  Net income available to Discovery Communications, Inc.  Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations  Net income  \$1.67 \$1.50 \$1.27  Discontinued operations  Net income  \$1.67 \$1.50 \$1.27  Discontinued earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations  \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations  \$1.66 \$1.49 \$1.26  Discontinued operations  \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic  454 484 484 498  Diluted	- ·			(11	)
Net loss (income) attributable to redeemable noncontrolling interests  Net income available to Discovery Communications, Inc.  Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations  Net income  S1.67  S1.50  S1.27  Discontinued operations  Net income  S1.67  S1.50  S1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations  S1.66  S1.49  S1.26  Discontinued operations  Net income  S1.66  S1.49  S1.24  Weighted average shares outstanding:  Basic  Diluted  A54  A84  A98  Diluted	•	1,137	1,077	945	
Net loss (income) attributable to redeemable noncontrolling interests  Net income available to Discovery Communications, Inc.  Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations  Net income  S1.67  S1.50  S1.27  Discontinued operations  Net income  S1.67  S1.50  S1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations  S1.66  S1.49  S1.26  Discontinued operations  Net income  S1.66  S1.49  S1.24  Weighted average shares outstanding:  Basic  Diluted  A54  A84  A98  Diluted	Net income attributable to noncontrolling interests	(2	) (1	) (2	)
Interests  Net income available to Discovery Communications, Inc.  Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations  Since the income state of t					
Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.67 \$1.50 \$1.27  Discontinued operations \$— \$— \$(0.01)  Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted		4	(1	) —	
Basic earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.67 \$1.50 \$1.27  Discontinued operations \$— \$— \$(0.01)  Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted	Net income available to Discovery Communications, Inc.	\$1,139	\$1,075	\$943	
Inc. Series A, B and C common stockholders:  Continuing operations  \$1.67 \$1.50 \$1.27  Discontinued operations \$\$-\$ Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$\$1.66 \$1.49 \$1.26  Discontinued operations \$\$-\$ \$\$-\$ \$\$(0.01)  Net income \$\$1.66 \$\$1.49 \$\$1.24  Weighted average shares outstanding:  Basic \$\$454 \$\$484 \$\$498  Diluted	· · · · · · · · · · · · · · · · · · ·				
Discontinued operations \$— \$— \$(0.01)  Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted 687 722 759	· · · · · · · · · · · · · · · · ·				
Discontinued operations \$— \$— \$(0.01)  Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted 687 722 759	Continuing operations	\$1.67	\$1.50	\$1.27	
Net income \$1.67 \$1.50 \$1.25  Diluted earnings per share available to Discovery  Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted 687 722 759	* *	\$—	<b>\$</b> —	\$(0.01	)
Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted 687 722 759	-	\$1.67	\$1.50	\$1.25	
Communications, Inc. Series A, B and C common stockholders:  Continuing operations \$1.66 \$1.49 \$1.26  Discontinued operations \$— \$— \$(0.01)  Net income \$1.66 \$1.49 \$1.24  Weighted average shares outstanding:  Basic 454 484 498  Diluted 687 722 759	Diluted earnings per share available to Discovery				
Discontinued operations       \$—       \$—       \$(0.01)       )         Net income       \$1.66       \$1.49       \$1.24         Weighted average shares outstanding:       8       8       \$1.49       \$1.24         Basic       454       484       498       498       \$1.24	· · · · · · · · · · · · · · · · ·				
Net income       \$ 1.66       \$ 1.49       \$ 1.24         Weighted average shares outstanding:       454       484       498         Diluted       687       722       759	Continuing operations	\$1.66	\$1.49	\$1.26	
Net income       \$1.66       \$1.49       \$1.24         Weighted average shares outstanding:       454       484       498         Diluted       687       722       759	Discontinued operations	\$ <i>-</i>	<b>\$</b> —	\$(0.01	)
Basic       454       484       498         Diluted       687       722       759	*	\$1.66	\$1.49	\$1.24	•
Basic       454       484       498         Diluted       687       722       759	Weighted average shares outstanding:				
		454	484	498	
Income per share amounts may not sum since each is calculated independently.	Diluted	687	722	759	
	Income per share amounts may not sum since each is calculated in	dependently.			

The accompanying notes are an integral part of these consolidated financial statements.

### DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in millions)

	Year Ended December 31,			
	2014	2013	2012	
Net income	\$1,137	\$1,077	\$945	
Other comprehensive (loss) income, net of tax:				
Currency translation adjustments	(399	) (11	) 28	
Derivative and market value adjustments	(13	) 8	(1	)
Comprehensive income	725	1,074	972	
Comprehensive income attributable to noncontrolling interests	(2	) (1	) (2	)
Comprehensive loss attributable to redeemable noncontrolling interests	44	2	_	
Comprehensive income attributable to Discovery Communications, Inc.	\$767	\$1,075	\$970	

The accompanying notes are an integral part of these consolidated financial statements.

# DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions)

	Year Ended De 2014	2012		
Operating Activities	2014	2013	2012	
Net income	\$1,137	\$1,077	\$945	
Adjustments to reconcile net income to cash provided by operating		Ψ1,077	ΨΣΤΟ	
activities:				
Equity-based compensation expense	78	190	154	
Depreciation and amortization	329	276	117	
Content amortization and impairment expense	1,557	1,190	865	
(Gain) loss on dispositions	*	) (19	) 6	
Remeasurement gain on previously held equity interests	•	) (92	) —	
Equity in (earnings) losses of investee companies, net of cash	(2)	) ()2	<i>)</i> —	
distributions	(1	) (4	) 106	
Deferred income tax (benefit) expense	(181	) 83	(70	`
Launch amortization expense	11	18	20	)
Loss from hedging instruments, net	11	55	20	
Other, net	33	32	<u></u>	
	33	32	12	
Changes in operating assets and liabilities, net of business				
combinations:	6	(120	) (50	`
Receivables, net	6	(120	) (59	)
Content rights		) (1,426	) (1,091	)
Accounts payable and accrued liabilities	138	106	171	`
Equity-based compensation liabilities		) (64	) (45	)
Income tax receivable	40	(5	) (11	)
Other, net	·	) (12	) (21	)
Cash provided by operating activities	1,318	1,285	1,099	
Investing Activities				
Purchases of property and equipment	•	) (115	) (77	)
Business acquisitions, net of cash acquired	(372	) (1,861	) (149	)
Hedging instruments, net		(55	) —	
Proceeds from dispositions	45	28		
Distributions from equity method investees	61	47	17	
Investments in equity method investees, net		) (28	) (404	)
Other investing activities, net		) (3	) (30	)
Cash used in investing activities	(568	) (1,987	) (643	)
Financing Activities				
Borrowings from debt, net of discount	415	1,198	992	
Borrowings under revolving credit facility, net	38	_		
Commercial paper, net	229	_	_	
Debt issuance cost	(6	) (12	) (11	)
Principal repayments of capital lease obligations	(19	) (32	) (22	)
Repurchases of stock	(1,422	) (1,305	) (1,380	)
Cash proceeds from equity-based plans, net	44	73	119	
Other financing activities, net	(13	) (7	) (3	)
Cash used in financing activities	(734	) (85	) (305	)
Effect of exchange rate changes on cash and cash equivalents	(57	) (6	) 2	

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Net change in cash and cash equivalents	(41	) (793	) 153
Cash and cash equivalents, beginning of period	408	1,201	1,048
Cash and cash equivalents, end of period	\$367	\$408	\$1,201

The accompanying notes are an integral part of these consolidated financial statements.

# DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions)

	Year Ended December 31,				
	2014	2013	2012		
Supplemental Cash Flow Information					
Cash paid for interest, net	\$315	\$299	\$244		
Cash paid for taxes, net	\$686	\$484	\$485		
Noncash Investing and Financing Transactions					
Assets acquired under capital lease arrangements	\$43	\$87	\$25		
Accrued purchases of property and equipment	\$13	\$11	\$11		

The accompanying notes are an integral part of these consolidated financial statements.

# DISCOVERY COMMUNICATIONS, INC. CONSOLIDATED STATEMENTS OF EQUITY (in millions)

		overy erred		munion mon		nc. Stockho	_	Accumulated				
	Stock		Stock		Addition Paid-In	nal Treasury Stock	Retained	Comprehensive Communica Nons on Fothing				
					Capital ue		Earnings	(Loss) / Income	Equity	kna <b>nters</b>	stsEquity	
December 31, 2011 Net income available to Discovery	128	\$2	291	\$3	\$6,505	\$(1,102)	\$1,132	\$(23)	\$6,517	\$2	\$6,519	
Communications, Inc. and attributable to noncontrolling interests	_		_	_	_	_	943	_	943	2	945	
Other comprehensive income		_	_	_			_	27	27		27	
Repurchases of stock	_					(1,380	) —	_	(1,380	) —	(1,380	)
Equity-based compensation		_	_	_	65	_	_	_	65	_	65	
Excess tax benefits from equity-based compensation	_		_		38	_	_	_	38	_	38	
Tax settlements associated with equity-based compensation	_		_		(3	) —	_	_	(3	) —	(3	)
Issuance of common stock in connection with equity-based plans	_		5		84	_	_	_	84	_	84	
Cash distributions to noncontrolling interests		_	_		_	_			_	(2	) (2	)
Share conversion December 31, 2012	(8 120	) — 2	8 304		— 6,689	(2,482	<u> </u>	<u> </u>	— 6,291		— 6,293	
Net income available to Discovery	120	۷	30 <del>4</del>	3	0,069	(2,402	2,073	4	0,291	2	0,293	
Communications, Inc. and attributable to noncontrolling interests	_		_	_	_	_	1,075	_	1,075	1	1,076	
Repurchases of stock	(4	) —		_	_	(1,049	) (256	) —	(1,305	) —	(1,305	)
Equity-based	_	_			67				67	_	67	
compensation Excess tax benefits from					07				07		07	
equity-based compensation	_		_		44	_	_	_	44	_	44	
Tax settlements associated with equity-based compensation	_	_	_	_	(22	) —	_	_	(22	) —	(22	)

Issuance of common stock in connection with equity-based plans	_	_ 3	— 51	_	_	_	51	_	51	
Other adjustments for equity-based plans	_		- (3	) —	_	_	(3	) —	(3	)
Redeemable noncontrolling interest adjustments to redemption value			-							