CHESAPEAKE UTILITIES CORP Form 10-Q May 08, 2009

United States Securities and Exchange Commission Washington, D.C. 20549

FORM 10-Q

DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2009 OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____ Commission File Number: 001-11590 Chesapeake Utilities Corporation

(Exact name of registrant as specified in its charter)

Delaware 51-0064146

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

909 Silver Lake Boulevard, Dover, Delaware 19904

(Address of principal executive offices, including Zip Code)

(302) 734-6799

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No þ

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company filer. See definitions of large accelerated filer and accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Common Stock, par value \$0.4867 6,855,640 shares outstanding as of April 30, 2009.

| PART I FINANCIAL INFORMATION | 1 |
|---|----|
| <u>Item 1. Financial Statements</u> | 1 |
| Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations | 18 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk | 31 |
| <u>Item 4. Controls and Procedures</u> | 32 |
| PART II OTHER INFORMATION | 33 |
| <u>Item 1. Legal Proceedings</u> | 33 |
| <u>Item 1A.</u> <u>Risk Factors</u> | 33 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | 33 |
| <u>Item 3. Defaults upon Senior Securities</u> | 33 |
| Item 4. Submission of Matters to a Vote of Security Holders | 33 |
| <u>Item 5. Other Information</u> | 33 |
| <u>Item 6. Exhibits</u> | 34 |
| <u>SIGNATURES</u> | 35 |
| Exhibit 31.1 Exhibit 31.2 Exhibit 32.1 Exhibit 32.2 | |

Table of Contents

Frequently used abbreviations, acronyms, or terms used in this report:

Subsidiaries of Chesapeake Utilities Corporation

Chesapeake The Registrant, the Registrant and its subsidiaries, or the Registrant s subsidiaries,

as appropriate in the context of the disclosure

CompanyThe Registrant, the Registrant and its subsidiaries or the Registrant s subsidiaries,

as appropriate in the context of the disclosure

ESNG Eastern Shore Natural Gas Company, a wholly-owned subsidiary of Chesapeake

PESCO Peninsula Energy Services Company, Inc., a wholly-owned subsidiary of

Chesapeake

Xeron Xeron, Inc, a wholly-owned subsidiary of Chesapeake

Regulatory Agencies

APB Accounting Principles Board

Delaware PSCDelaware Public Service CommissionFASBFinancial Accounting Standards BoardFERCFederal Energy Regulatory Commission

FDEP Florida Department of Environmental Protection

Maryland PSCMaryland Public Service CommissionMDEMaryland Department of the EnvironmentSECSecurities and Exchange Commission

Other

AS/SVE Air Sparging and Soil/Vapor Extraction

CGS Community Gas Systems

DSCP Directors Stock Compensation Plan

Dts Dekatherms

E3 Project ESNG Energylink Expansion Project

EITF Financial Accounting Standards Board Emerging Issues Task Force

FSP Financial Accounting Standards Board Staff Position

GAAP Generally Accepted Accounting Principles

GSR Gas Sales Service Rates
HDD Heating Degree-Days

MMBtus One million (1,000,000) British Thermal Units

PIP Performance Incentive Plan RAP Remedial Action Plan

SFAS Statement of Financial Accounting Standards

Accounting Standards

EITF 08-03 EITF 08-03, Accounting for Maintenance Deposits Under Lease Arrangements
FSP APB 14-1 FSP APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled

in Cash Upon Conversion (Including Partial Cash Settlements)

FSP EITF 03-6-1 FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-based

Payment Transactions are Participating Securities

FSP FAS 107-1 and APB 28-1

FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial

Instruments

FSP FAS 115-2 and FAS 124-2 FSP FAS 115-2 and SFAS 124-2, Recognition and Presentation of

Other-Than-Temporary Impairments

FSP FAS 132(R)-1 FSP FAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan

Assets

FSP FAS 141(R)-1 FSP FAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a

Business Combination That Arise from Contingencies

FSP FAS 142-3, Determining the Useful Life of Intangible Assets

FSP FAS 157-4 FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity

for the Asset or Liability Have Significantly Decreased and Identifying

Transactions That Are Not Orderly

SFAS No. 71 SFAS No. 71, Accounting for the Effects of Certain Types of Regulation

Table of Contents

| SFAS No. 115 | SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities |
|-----------------|---|
| SFAS No. 123(R) | SFAS No. 123(R), Share-Based Payment |
| SFAS No. 133 | SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities |
| SFAS No. 138 | SFAS No. 138, Accounting for Certain Derivative Instruments and Certain |
| | Hedging Activities |
| SFAS No. 141(R) | SFAS No. 141(R), Business Combinations |
| SFAS No. 157 | SFAS No. 157, Fair Value Measurements |
| SFAS No. 160 | SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an |
| | Amendment of Accounting Research Bulletin 51 |
| SFAS No. 161 | SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, |
| | an Amendment of SFAS No. 133 |

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

Chesapeake Utilities Corporation and Subsidiaries Condensed Consolidated Statements of Income (Unaudited)

(in Thousands, Except Shares and Per Share Data)

| For the Three Months Ended March 31, | | 2009 | | 2008 |
|---|------|---------------|----|-----------|
| Operating Revenues | \$ | 104,479 | \$ | 100,274 |
| Operating Expenses | | | | |
| Cost of sales, excluding costs below | | 71,222 | | 70,981 |
| Operations | | 12,359 | | 10,769 |
| Maintenance | | 615 | | 485 |
| Depreciation and amortization | | 2,384 | | 2,203 |
| Other taxes | | 1,933 | | 1,795 |
| Total operating expenses | | 88,513 | | 86,233 |
| Operating Income | | 15,966 | | 14,041 |
| Other income, net of other expenses | | 33 | | 17 |
| Interest charges | | 1,642 | | 1,593 |
| Income Before Income Taxes | | 14,357 | | 12,465 |
| Income taxes | | 5,764 | | 4,891 |
| Net Income | \$ | 8,593 | \$ | 7,574 |
| Weighted-average common shares outstanding: | | | | |
| Basic | | 6,832,675 | Ć | 5,795,309 |
| Diluted | | 6,943,129 | | 5,907,124 |
| Earnings Per Share of Common Stock: | | | | |
| Basic | \$ | 1.26 | \$ | 1.11 |
| Diluted | \$ | 1.24 | \$ | 1.10 |
| Cash Dividends Declared Per Share of Common Stock: | \$ | 0.305 | \$ | 0.295 |
| The accompanying notes are an integral part of these fina | ncia | l statements. | | |

Chesapeake Utilities Corporation and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

(in Thousands)

| For The Three Months Ended March 31, | 2009 | | 2008 | |
|--|------|----------------|------|-------------|
| Operating Activities | | | | |
| Net Income | \$ | 8,593 | \$ | 7,574 |
| Adjustments to reconcile net income to net cash provided by operating | | | | |
| activities: | | | | |
| Depreciation and amortization | | 2,384 | | 2,203 |
| Depreciation and accretion included in other costs | | 664 | | 376 |
| Deferred income taxes, net | | (790) | | 512 |
| Unrealized loss on commodity contracts | | 1,294 | | 174 |
| Unrealized loss on investments | | 94 | | 78 |
| Employee benefits | | 412 | | 92 |
| Share based compensation | | 241 | | 231 |
| Changes in assets and liabilities: | | 24 | | (17) |
| Sale (purchase) of investments Accounts receivable and accrued revenue | | 34 | | (17) |
| | | 9,217 8,527 | | 129 |
| Propane inventory, storage gas and other inventory Regulatory assets | | 8,527 604 | | 6,691 13 |
| Prepaid expenses and other current assets | | 1,360 | | 956 |
| Accounts payable and other accrued liabilities | | (10,940) | | (13,071) |
| Income taxes receivable | | 6,345 | | 4,112 |
| Accrued interest | | 1,140 | | 682 |
| Customer deposits and refunds | | (1,854) | | (1,514) |
| Accrued compensation | | (1,608) | | (2,066) |
| Regulatory liabilities | | 5,357 | | 154 |
| Other liabilities | | (38) | | (199) |
| Net cash provided by operating activities | | 31,036 | | 7,110 |
| Investing Activities | | | | |
| Property, plant and equipment expenditures | | (4,124) | | (4,412) |
| Environmental expenditures | | (8) | | (129) |
| Net cash used by investing activities | | (4,132) | | (4,541) |
| Financing Activities | | | | |
| Common stock dividends | | (2,082) | | (1,791) |
| Issuance of stock for Dividend Reinvestment Plan | | 64 | | 15 |
| Change in cash overdrafts due to outstanding checks | | | | (498) |
| Net borrowing (repayment) under line of credit agreements | | (23,200) | | 1,020 |
| Repayment of long-term debt | | (20) | | (1,020) |
| Net cash used by financing activities | | (25,238) | | (2,274) |
| | | | | |

| Net Increase in Cash and Ca. | sh Equivalents | 1,666 | 295 |
|------------------------------|---------------------|-------------|-------------|
| Cash and Cash Equivalents | Beginning of Period | 1,611 | 2,593 |
| Cash and Cash Equivalents | End of Period | \$ 3,277 | \$ 2,888 |

The accompanying notes are an integral part of these financial statements.

Chesapeake Utilities Corporation and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)

(in Thousands, Except Shares and Per Share Data)

| Assets | M | arch 31, 2009 | ember 31, 2008 |
|--|----|--------------------------------------|--|
| Property, Plant and Equipment Natural gas Propane Advanced information services Other plant | \$ | 317,954 52,144 1,454 10,875 | \$ 316,125 51,827 1,439 10,816 |
| Total property, plant and equipment | | 382,427 | 380,207 |
| Less: Accumulated depreciation and amortization Plus: Construction work in progress | | (103,606) 2,602 | (101,018) 1,482 |
| Net property, plant and equipment | | 281,423 | 280,671 |
| Investments | | 1,473 | 1,601 |
| Current Assets Cash and cash equivalents Accounts receivable (less allowance for uncollectible accounts of \$1,324 and | | 3,277 | 1,611 |
| \$1,159, respectively) Accrued revenue | | 43,103 5,754 | 52,905 5,168 |
| Propane inventory, at average cost | | 3,388 | 5,711 |
| Other inventory, at average cost Regulatory assets | | 1,447 295 | 1,479 826 |
| Storage gas prepayments | | 3,320 | 9,492 |
| Income taxes receivable | | 1,098 | 7,443 |
| Deferred income taxes Prepaid expenses | | 3,836 3,272 | 1,578 4,679 |
| Mark-to-market energy assets | | 453 | 4,482 |
| Other current assets | | 146 | 147 |
| Total current assets | | 69,389 | 95,521 |
| Deferred Charges and Other Assets | | ~= • | ~ ~ . |
| Goodwill Other intensible assets, net | | 674 161 | 674 164 |
| Other intangible assets, net Long-term receivables | | 480 | 533 |
| Regulatory assets | | 2,716 | 2,806 |
| Other deferred charges | | 3,854 | 3,825 |
| | | | |

Total deferred charges and other assets 7,885 8,002

Total Assets \$ **360,170** \$ 385,795

The accompanying notes are an integral part of these financial statements.

- 3 -

Chesapeake Utilities Corporation and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)

(in Thousands, Except Shares and Per Share Data)

| Capitalization and Liabilities | March 31, 2009 | December 31, 2008 | |
|--|---|--|--|
| Capitalization Stockholders equity Common Stock, par value \$0.4867 per share (authorized 12,000,000 shares) Additional paid-in capital Retained earnings Accumulated other comprehensive loss Deferred compensation obligation Treasury stock | \$ 3,329 67,198 63,319 (3,674) 1,567 (1,567) | \$ 3,323 66,681 56,817 (3,748) 1,549 (1,549) | |
| Total stockholders equity | 130,172 | 123,073 | |
| Long-term debt, net of current maturities | 86,358 | 86,422 | |
| Total capitalization | 216,530 | 209,495 | |
| Current Liabilities Current portion of long-term debt Short-term borrowing Accounts payable Customer deposits and refunds Accrued interest Dividends payable Accrued compensation Regulatory liabilities Mark-to-market energy liabilities Other accrued liabilities | 6,656 9,800 28,537 7,681 2,163 2,086 1,702 8,615 317 3,108 | 6,656 33,000 40,202 9,534 1,024 2,082 3,305 3,227 3,052 2,969 | |
| Total current liabilities | 70,665 | 105,051 | |
| Deferred Credits and Other Liabilities Deferred income taxes Deferred investment tax credits Regulatory liabilities Environmental liabilities Other pension and benefit costs Accrued asset removal cost Other liabilities | 39,237 225 844 486 7,418 20,901 3,864 | 37,720 235 875 511 7,335 20,641 3,932 | |

Total deferred credits and other liabilities 72,975 71,249

Commitments and Contingencies (Note 3)

Total Capitalization and Liabilities \$ 360,170 \$ 385,795

The accompanying notes are an integral part of these financial statements.

- 4 -

Table of Contents

Chesapeake Utilities Corporation and Subsidiaries Condensed Consolidated Statements of Stockholders Equity

(in Thousands, Except Shares and Per Share Data)

| | Common Number | Stock | Additional | | Accumulat Other | ed | | |
|---|------------------|----------|------------|-------------------------|-----------------------|--------------|------------|--|
| | of | Par | Paid-In | Retained | Comprehens | siveDeferred | Treasury | |
| Polomoog at | Shares | Value | Capital | Earnings | Loss | Compensatio | on Stock | Total |
| Balances at December 31, 2007 Net earnings Other comprehensive income, net of tax: Employee Benefit Plans, net of tax: Amortization of prior service costs (4) Net loss (5) | 6,777,410 | \$ 3,298 | \$ 65,592 | \$ 51,538 13,607 | \$ (85 (7 (2,82 | 1) | \$ (1,404) | \$ 119,576 13,607 (71) (2,825) |
| Total comprehensive income | | | | | | | | 10,711 |
| Dividend Reinvestment Plan Retirement Savings | 9,060 | 5 | 269 | | | | | 274 |
| Plan Conversion of | 5,260 | 3 | 156 | | | | | 159 |
| debentures Share based | 10,397 | 5 | 172 | | | | | 177 |
| compensation (1)(3) | 24,994 | 12 | 442 | | | | | 454 |
| Tax benefit on stock warrants | | | 50 | | | | | 50 |
| Deferred Compensation Plan | | | | | | 145 | (145) | |
| Purchase of treasury stock | (2,425) | | | | | | (72) | (72) |
| Sale and distribution of treasury stock Dividends on | 2,425 | | | | | | 72 | 72 |
| stock-based compensation Cash dividends ⁽²⁾ | | | | (81) (8,247) | | | | (81) (8,247) |
| Balances at December 31, 2008 (Unaudited) | 6,827,121 | 3,323 | 66,681 | 56,817 | (3,74 | 8) 1,549 | (1,549) | 123,073 |

15

| Net earnings Other comprehensive income, net of tax: Employee Benefit Plans, net of tax: | | | | 8,593 | | | | 8,593 |
|--|-----------|----------|-----------|--------------|------------|-------|-------------------|------------|
| Amortization of prior service costs ⁽⁴⁾ Net Gain ⁽⁵⁾ | | | | | 1 73 | | | 1 73 |
| Total comprehensive income | | | | | | | | 8,667 |
| Dividend | | | | | | | | |
| Reinvestment Plan | 3,286 | 2 | 79 | | | | | 81 |
| Retirement Savings Plan | 7,166 | 3 | 195 | | | | | 198 |
| Conversion of | 7,100 | J | 175 | | | | | 170 |
| debentures | 2,585 | 1 | 43 | | | | | 44 |
| Share based | | | | | | | | |
| compensation (1) (3) | 200 | | 201 | | | | | 201 |
| Deferred Compensation Plan | | | | | | 18 | (18) | |
| Purchase of treasury | | | | | | 10 | (10) | |
| stock | (648) | | | | | | 21 | 21 |
| Sale and distribution | | | | | | | | |
| of treasury stock | 648 | | | | | | (21) | (21) |
| Dividends on stock-based | | | | | | | | |
| compensation | | | | (6) | | | | (6) |
| Cash dividends (2) | | | | (2,085) | | | | (2,085) |
| Balances at March 31, 2009 | 6,840,358 | \$ 3,329 | \$ 67,198 | \$ 63,319 \$ | (3,674) \$ | 1,567 | \$ (1,567) | \$ 130,172 |

- (1) Includes amounts for shares issued for Directors compensation.
- (2) Cash dividends per share for the periods ended March 31, 2009 and December 31, 2008 were \$0.305 and \$1.21, respectively.
- (3) The shares issued under the PIP are net of shares withheld

for employee taxes. For 2008, the Company withheld 12,511 shares for taxes. The Company did not issue any shares for the PIP in 2009.

- (4) Tax expense (benefit) recognized on the prior service cost component of employees benefit plans for the periods ended March 31, 2009 and December 31, 2008 were approximately \$1 and (\$52), respectively.
- (5) Tax expense (benefit) recognized on the net gain (loss) component of employees benefit plans for the periods ended March 31, 2009 and December 31, 2008 were \$49 and (\$1,900), respectively.

The accompanying notes are an integral part of these financial statements.

- 5 -

Notes to Condensed Consolidated Financial Statements

1. Basis of Presentation

References in this document to the Company, Chesapeake, we, us and our are intended to mean Chesapeake U Corporation and its subsidiaries.

The accompanying unaudited condensed consolidated financial statements have been prepared in compliance with the rules and regulations of the Securities and Exchange Commission (SEC) and United States of America Generally Accepted Accounting Principles (GAAP). In accordance with these rules and regulations, certain information and disclosures normally required for audited financial statements have been condensed or omitted. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto, included in the Company s latest Annual Report on Form 10-K filed with the SEC on March 9, 2009. In the opinion of management, these statements reflect normal recurring adjustments that are necessary for a fair presentation of the Company s results of operations, financial position and cash flows for the interim periods presented.

The Company reclassified certain amounts reported in the three months ended March 31, 2008 to conform to current period classifications. These reclassifications are considered immaterial to the overall presentation of the Company s condensed consolidated financial statements.

2. Calculation of Earnings Per Share

| For the Three Months Ended March 31, (in Thousands, Except Shares and Per Share Data) | 2 | 2009 | 2 | 2008 |
|---|----------|-------------------|----------|------------------|
| Calculation of Basic Earnings Per Share: Net Income Weighted average shares outstanding | \$ 6, | 8,593 832,675 | \$ 6, | 7,574 795,309 |
| Basic Earnings Per Share | \$ | 1.26 | \$ | 1.11 |
| Calculation of Diluted Earnings Per Share: Reconciliation of Numerator: Net Income Effect of 8.25% Convertible debentures | \$ | 8,593 20 | \$ | 7,574 23 |
| Adjusted numerator Diluted | \$ | 8,613 | \$ | 7,597 |
| Reconciliation of Denominator: Weighted shares outstanding Basic Effect of dilutive securities: Share-based Compensation | 6, | 832,675 | | 795,309 4,669 |
| 8.25% Convertible debentures Adjusted denominator Diluted | 6, | 96,208 943,129 | | 107,146 |
| Diluted Earnings Per Share | \$ | 1.24 | \$ | 1.10 |

3. Commitments and Contingencies

Rates and Regulatory Matters

The Company s natural gas distribution operations in Delaware, Maryland and Florida are subject to regulation by their respective Public Service Commission; Eastern Shore Natural Gas (ESNG), the Company s natural gas transmission

operation, is subject to regulation by the Federal Energy Regulatory Commission (FERC).

- 6 -

Table of Contents

Delaware. On September 1, 2008, the Delaware division filed with the Delaware Public Service Commission (Delaware PSC) its annual Gas Sales Service Rates (GSR) Application, seeking approval to change its GSR rates, effective November 1, 2008. On September 16, 2008, the Delaware PSC authorized the Delaware division to implement the GSR charges on a temporary basis, subject to refund, pending the completion of full evidentiary hearings and a final decision. The Delaware division was required by its natural gas tariff to file a revised application if its projected over-collection of gas costs for the determination period of November 2007 through October 2008 exceeded four and one half percent (4.5 percent) of total firm gas costs. As a result of a dramatic decrease in the cost of natural gas, on January 8, 2009, the Delaware division filed with the Delaware PSC a supplemental GSR Application, seeking approval to change its GSR rates, effective February 1, 2009. On January 29, 2009, the Delaware PSC authorized the Delaware division to implement the supplemental GSR charges on a temporary basis, subject to refund, pending the completion of full evidentiary hearings and a final decision. The parties to the docket, the Delaware PSC and the Division of the Public Advocate, have recommended either a deferral of the recovery or a cost disallowance of approximately \$275,000 related to pipeline expansion costs and a prospective adjustment to the margin-sharing mechanism related to the division s Asset Management Agreement that would potentially decrease the division s share of the margin by approximately \$80,000 per year. The Delaware division disagrees with this recommendation on the merits and because it ignores the legal standard in Delaware for the disallowance of fuel procurement costs. The Delaware division submitted its rebuttal position on April 24, 2009 and anticipates a final decision by the Delaware PSC during the second or third quarter of 2009. The Delaware division will appeal any unfavorable decisions by the Delaware PSC. As of March 31, 2009, the Company continued to include the \$275,000 related to the pipeline expansion costs in question as a regulatory asset in the accompanying condensed consolidated balance sheet.

On December 2, 2008, the Delaware division filed two applications with the Delaware PSC requesting approval for a Town of Milton Franchise Fee Rider and a City of Seaford Franchise Fee Rider. These Riders allowed the division to charge all natural gas customers within the respective town and city limits the franchise fee paid by the division to the Town of Milton and City of Seaford as a condition to providing natural gas service. The Delaware PSC granted approval of both Franchise Fee Riders on January 29, 2009.

Maryland. On December 16, 2008, the Maryland Public Service Commission (Maryland PSC) held an evidentiary hearing to determine the reasonableness of the Maryland division s four quarterly gas cost recovery filings during the twelve months ended September 30, 2008. No issues were raised at the hearing, and on December 19, 2008, the Hearing Examiner in this proceeding issued a proposed Order approving the division s four quarterly gas cost recovery filings, which became a final Order of the Maryland PSC on January 21, 2009.

On April 24, 2009, the Maryland PSC issued an Order whereby it defined payment plan parameters and termination procedures for utilities that would increase the likelihood that customers could pay their past due amounts to avoid termination of natural gas service. This Order requires the Maryland Division to notify customers in writing, prior to issuing a termination notice, certain details about their past due balance, the availability of payment plans, and that it must continue to offer flexible and tailored payment plans.

<u>Florida</u>. On March 13, 2009, the Company filed a test-year notification letter with the Florida Public Service Commission requesting that a docket be opened for its general rate increase proceeding. The Company expects to file the required schedules, direct testimony and other supporting documentation during the second half of 2009. The Company intends to seek its permanent rate relief through the Proposed Agency Action procedure and will request interim rate relief in this proceeding.

<u>ESNG.</u> The following activities related to certain FERC Orders and the expansions of its transmission system were undertaken by ESNG:

System Expansion 2006 2008. In accordance with the requirements in the FERC s Order Issuing Certificate for the 2006 2008 System Expansion, ESNG had until June 13, 2009 to construct the remaining facilities that were authorized in the project filing. On February 3, 2009, ESNG requested authorization to modify the previously required completion date, and to commence construction of the facilities, which will provide for the remaining 7,200 dekatherms (Dts) of additional firm service capacity previously approved by the FERC, and which will permit ESNG to earn additional annualized gross margin of approximately \$1.0 million. On March 13, 2009, the FERC granted the

requested authorization, and construction of these facilities has commenced and they are expected to be placed into service by November 1, 2009.

- 7 -

Table of Contents

E3 Project. In 2006, ESNG proposed to develop, construct and operate approximately 75 miles of new pipeline facilities to transport natural gas from the existing Cove Point Liquefied Natural Gas terminal located in Calvert County, Maryland, crossing under the Chesapeake Bay into Dorchester and Caroline Counties, Maryland, to points on the Delmarva Peninsula, where such facilities would interconnect with ESNG s existing facilities in Sussex County, Delaware.

As part of an updated engineering study, ESNG received additional construction cost estimates for the E3 Project, which indicated substantially higher costs than previously estimated. In an effort to optimize the feasibility of the overall project development plan, ESNG explored all potential construction methods, construction cost mitigation strategies, potential design changes and project schedule changes. ESNG also held discussions and meetings with several potential new customers, who expressed interest in the E3 Project, but elected not to participate.

On December 20, 2007, ESNG withdrew from the pre-filing process as a result of insufficient customer commitments for capacity to make the project economical. ESNG will continue to explore potential construction methods, construction cost mitigation strategies, additional market requests, and potential design changes in its efforts to improve the overall economics of the E3 project.

If ESNG decides to abandon the E3 Project, it will initiate billing of a pre-certification costs surcharge in accordance with the terms of the above described Precedent Agreements and Letter Agreements executed with two of its customers, which provide for these customers to reimburse ESNG for pre-certification costs incurred in connection with the E3 Project, up to a maximum amount of \$2.0 million each, with interest, over a period of 20 years. As of March 31, 2008, ESNG had incurred \$3.17 million of pre-certification costs relating to the E3 Project.

FERC Order Nos. 712 and 712-A. In June and November of 2008, the FERC issued Order Nos. 712 and 712-A which revised its regulations to improve the efficiency of interstate natural gas pipeline capacity release programs and to reflect changes in the market for short-term transportation services on pipelines. The Orders: (i) removed the rate ceiling on capacity release transactions of one year or less, allowing for market-based pricing for short-term capacity releases; (ii) facilitated the use of asset management arrangements by relaxing the prohibition on tying and on the bidding requirements for certain capacity releases; (iii) clarified that the prohibition on tying does not apply to conditions associated with gas inventory held in storage for releases of firm capacity; and (iv) facilitated of retail open access programs by waiving the prohibition on tying and on the bidding requirements for capacity releases made as part of state-approved retail open access programs. As a result of the revised regulations outlined in the Orders, interstate gas pipeline companies were required to remove any inconsistent tariff provisions within 180 days of the effective date of the rule. On February 2, 2009, ESNG submitted revised tariff sheets to comply with the requirements set forth in the Orders. Amended tariff sheets were subsequently filed on February 26, 2009 to make minor clarifications and corrections. On March 27, 2009, ESNG received FERC approval of these amended tariff sheets with an effective date of March 1, 2009.

Environmental Commitments and Contingencies

Chesapeake is subject to federal, state and local laws and regulations governing environmental quality and pollution control. These laws and regulations require the Company to remove or remedy the effect on the environment of the disposal or release of specified substances at current and former operating sites.

-8-

Table of Contents

Chesapeake has participated in the investigation, assessment or remediation, and has accrued liabilities, at two former manufactured gas plant sites located in Maryland and Florida, referred to, respectively, as the Salisbury Town Gas Light Site and the Winter Haven Coal Gas Site. The Company has also been in discussions with the Maryland Department of the Environment (MDE) regarding a third former manufactured gas plant site located in Cambridge, Maryland. The following discussion provides details on each site.

Salisbury Town Gas Light Site

In cooperation with the MDE, the Company has completed remediation of the Salisbury Town Gas Light site, located in Salisbury, Maryland, where it was determined that a former manufactured gas plant had caused localized ground-water contamination. During 1996, the Company completed construction of an Air Sparging and Soil-Vapor Extraction (AS/SVE) system and began remediation procedures. Chesapeake has reported the remediation and monitoring results to the MDE on an ongoing basis since 1996. In February 2002, the MDE granted permission to decommission permanently the AS/SVE system and to discontinue all on-site and off-site well monitoring, except for one well which is being maintained for continued product monitoring and recovery. Chesapeake has requested and is awaiting a No Further Action determination from the MDE.

Through March 31, 2009, the Company has incurred and paid approximately \$2.9 million for remedial actions and environmental studies at the Salisbury Town Gas Light site. Of this amount, approximately \$2.1 million has been recovered through insurance proceeds or in rates pursuant to an approval from the Maryland PSC dated September 26, 2006. As of March 31, 2009, a regulatory asset of approximately \$870, 000 has been recorded to represent the portion of the clean-up costs not yet recovered.

Winter Haven Coal Gas Site

The Winter Haven Coal Gas site is located in Winter Haven, Florida. Chesapeake has been working with the Florida Department of Environmental Protection (FDEP) in assessing this coal gas site. In May 1996, the Company filed with the FDEP an AS/SVE Pilot Study Work Plan (the Work Plan) for the Winter Haven Coal Gas site. After discussions with the FDEP, the Company filed a modified Work Plan, which contained a description of the scope of work to complete the site assessment activities and a report describing a limited sediment investigation performed in 1997. In December 1998, the FDEP approved the modified Work Plan, which the Company completed during the third quarter of 1999. In February 2001, the Company filed a Remedial Action Plan (RAP) with the FDEP to address the contamination of the subsurface soil and ground-water in a portion of the site. The FDEP approved the RAP on May 4, 2001. Construction of the AS/SVE system was completed in the fourth quarter of 2002, and the system remains fully operational.

Through March 31, 2009, the Company has incurred approximately \$1.8 million of environmental costs associated with this site. At March 31, 2009, the Company had accrued a liability of \$486,000 related to this site, offsetting: (a) approximately \$276,000 collected through rates in excess of costs incurred, and (b) a regulatory asset of approximately \$762,000, representing the uncollected portion of the estimated clean-up costs. The Company expects to recover the remaining clean-up costs through rates.

The FDEP has indicated that the Company may be required to remediate sediments along the shoreline of Lake Shipp, immediately west of the Winter Haven Coal Gas site. Based on studies performed to date, the Company objects to the FDEP s suggestion that the sediments have been contaminated and will require remediation. The Company s early estimates indicate that some of the corrective measures discussed by the FDEP may cost as much as \$1.0 million. Given the Company s view as to the absence of ecological effects, the Company believes that cost expenditures of this magnitude are unwarranted and intends to oppose any requirement that it undertake corrective measures in the offshore sediments. The Company anticipates that it will be several years before this issue is resolved. At this time, the Company has not recorded a liability for sediment remediation. The outcome of this matter cannot be predicted at this time.

Other

The MDE previously inquired with the Company regarding a manufactured gas plant site located in Cambridge, Maryland. No further discussions were held. The outcome of this matter cannot be determined at this time; therefore, the Company has not recorded an environmental liability for this location.

Table of Contents

Other Commitments and Contingencies

Natural Gas and Propane Supply

The Company s natural gas and propane distribution operations have entered into contractual commitments to purchase natural gas and propane from various suppliers. The contracts have various expiration dates. In March 2009, the Company renewed its contract with an energy marketing and risk management company to manage a portion of the Company s natural gas transportation and storage capacity. This contract expires on March 31, 2012.

The Company s natural gas marketing subsidiary, Peninsula Energy Services Company, Inc. (PESCO), is currently in the process of obtaining and reviewing proposals from suppliers and anticipates executing agreements before the existing agreements expire in May 2009.

Corporate Guarantees

The Company has issued corporate guarantees to certain vendors of its subsidiaries, the largest portion of which is for the Company s propane wholesale marketing subsidiary and its natural gas supply management subsidiary. These corporate guarantees provide for the payment of propane and natural gas purchases in the event of the respective subsidiary defaults. None of these subsidiaries has ever defaulted on its obligations to pay its suppliers. The liabilities for these purchases are recorded in the condensed consolidated financial statements when incurred. The aggregate amount guaranteed at March 31, 2009 was \$25.4 million, with the guarantees expiring on various dates in 2009 and the first half of 2010.

In addition to the corporate guarantees, the Company has issued a letter of credit to its primary insurance company for \$775,000, which expires on May 31, 2009. The letter of credit is provided as security to satisfy the deductibles under the Company s various insurance policies. There have been no draws on this letter of credit as of March 31, 2009.

Application of SFAS No. 71

The Company accounts for its regulated operations in accordance with Statement of Financial Accounting Standard (SFAS) No. 71, Accounting for the Effects of Certain Types of Regulation. In applying SFAS No. 71, the Company is regulated operations may defer costs or revenues in different periods than its unregulated operations would recognize, resulting in assets or liabilities on the balance sheet. If the Company were required to terminate the application of SFAS No. 71 to its regulated operations, all such deferred amounts would be recognized in the income statement at that time. This would result in a charge to earnings, net of applicable income taxes, which could be material.

Other

The Company is involved in certain legal actions and claims arising in the normal course of business. The Company is also involved in certain legal and administrative proceedings before various governmental agencies concerning rates. In the opinion of management, the ultimate disposition of these proceedings will not have a material effect on the condensed consolidated financial position, results of operations or cash flows of the Company.

4. Recent Authoritative Pronouncements on Financial Reporting and Accounting

Recent accounting pronouncements:

In November 2008, the SEC released a proposed roadmap regarding the potential use by U.S. issuers of financial statements prepared in accordance with International Financial Reporting Standards (IFRS). IFRS is a comprehensive series of accounting standards published by the International Accounting Standards Board. Under the proposed roadmap, the Company may be required to prepare financial statements in accordance with IFRS as early as 2014. The SEC will make a determination in 2011 regarding the mandatory adoption of IFRS. The Company is currently assessing the impact that this potential change would have on its condensed consolidated financial statements, and it will continue to monitor the development of the potential implementation of IFRS.

- 10 -

Table of Contents

In December 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) on SFAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets. This FSP expands the disclosure requirements of a defined benefit pension or other postretirement plan by including the following discussions about plan assets: (i) how investment allocation decisions are made, including the plan s investment policies and strategies; (ii) the major categories of plan assets; (iii) the inputs and valuation techniques used to measure the fair value of plan assets; (iv) the effect of fair value measurements using significant unobservable inputs on changes in plan assets for the period; and (v) significant concentrations of risk within plan assets. This FSP is effective for fiscal years beginning after December 15, 2009. The Company will comply with the new disclosure requirements upon the adoption of this FSP.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments, to enhance the consistency in financial reporting by increasing the frequency of fair value disclosures. The Company does not expect the adoption of FSP FAS 107-1 and APB 28-1 to have a material impact on the Company s condensed consolidated financial position and results of operations. The Company will comply with the disclosure requirements of FSP FAS 107-1 and APB 28-1 in the second quarter of 2009.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, to provide additional guidance designed to create greater clarity and consistency in accounting for and presenting impairment losses on securities. The Company does not expect the adoption of FSP FAS 115-2 and FSP FAS 124-2 to have a material impact on the Company s condensed consolidated financial position and results of operations.

During the first quarter of 2009, the Company adopted the following accounting standards

In December 2007, the FASB issued SFAS No. 141 (revised 2007) Business Combinations (SFAS 141(R)). SFAS 141(R) retains the fundamental requirements of the original pronouncement requiring that the acquisition method be used for all business combinations. SFAS 141(R): (i) defines the acquirer as the entity that obtains control of one or more businesses in a business combination; (ii) establishes the acquisition date as the date that the acquirer achieves control; and (iii) requires the acquirer to recognize the assets acquired, liabilities assumed and any non-controlling interests at their fair values as of the acquisition date. SFAS 141(R) also requires that acquisition-related costs be expensed as incurred. SFAS 141(R) was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company, effective January 1, 2009. The adoption of this standard did not have a material impact on the Company s condensed consolidated financial position and results of operations for the first quarter of 2009. However, depending upon the size, nature and complexity of future acquisition transactions, SFAS 141(R) could have a material impact on the Company s condensed consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 (SFAS 160). SFAS 160 changes the accounting and reporting for minority interests, which will be recharacterized as noncontrolling interests and classified as a component of equity. This new consolidation method significantly changes the accounting for transactions with minority interest holders. SFAS 160 was effective for financial statements issued for fiscal years beginning after November 15, 2008 and was adopted by the Company effective January 1, 2009. The adoption of this standard did not have an impact on the Company s condensed consolidated financial position and results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 (SFAS 161). This new standard requires enhanced disclosures for derivative instruments and hedging activities about: (i) how and why a company uses derivative instruments; (ii) how derivative instruments and related hedged items are accounted for under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities—and its related interpretations; and (iii) how derivative instruments and related hedged items affect a company—s financial position, financial performance and cash flows. SFAS 161 was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company effective January 1, 2009. Adoption of SFAS 161 had no financial impact on the Company—s condensed consolidated financial statements. The disclosures required by SFAS 161 are discussed in Note 9—Derivative Instruments—to the condensed consolidated financial statements.

Table of Contents

In April 2008, the FASB issued FSP FAS 142-3, Determination of the Useful Life of Intangible Assets. This FSP amends the factors which should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, Goodwill and Other Intangible Assets (SFAS 142). The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other GAAP. This FSP was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company effective January 1, 2009. The adoption of this standard did not have an impact on the Company s condensed consolidated financial position and results of operations.

In May 2008, the FASB issued FSP APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in

Cash upon Conversion (Including Partial Cash Settlement) (FSP APB 14-1). FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon either mandatory or optional conversion (including partial cash settlement) should separately account for the liability and equity components in a manner that will reflect the entity s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. This FSP was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company effective January 1, 2009. The adoption of this standard did not have an impact on the Company s condensed consolidated financial position and results of operations.

In June 2008, the FASB issued FSP Emerging Issues Task Force (EITF) 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities. This FSP clarifies that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted earnings per share must be applied. This FSP was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company effective January 1, 2009. The adoption of EITF 03-6-1 did not have an impact on the Company s condensed consolidated financial position and results of operations.

In June 2008, the FASB ratified EITF 08-3, Accounting for Lessees for Maintenance Deposits Under Lease Arrangements (EITF 08-3). EITF 08-3 provides guidance for accounting for nonrefundable maintenance deposits. It also provides revenue recognition accounting guidance for the lessor. EITF 08-3 was effective for financial statements issued for fiscal years beginning after November 15, 2008, and was adopted by the Company effective January 1, 2009. The adoption of EITF 08-3 did not have an impact on the Company s condensed consolidated financial position and results of operations.

In April 2009, the FASB issued FSP SFAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies, (FSP SFAS 141(R)-1). This FSP amends and clarifies SFAS 141(R) to require that an acquirer recognize at fair value, at the acquisition date, an asset acquired or a liability assumed in a business combination that arises from a contingency if the acquisition-date fair value of that asset or liability can be determined during the measurement period. If the acquisition-date fair value of such an asset acquired or liability assumed cannot be determined, the acquirer should apply the provisions of SFAS No. 5, Accounting for Contingencies, to determine whether the contingency should be recognized at the acquisition date or after it. FSP FAS 141(R)-1 is effective for assets or liabilities arising from contingencies in business combinations for which the acquisition date is after the beginning of the first annual reporting period beginning after December 15, 2008. The adoption of this standard did not have an impact on the Company s condensed consolidated financial position and results of operations. However, depending upon the size, nature and complexity of future acquisition transactions, this FSP could have a material impact on the Company s condensed consolidated financial statements.

- 12 -

Table of Contents

5. Segment Information

The Company uses the management approach to identify operating segments. The Company organizes its business around differences in products or services, and the operating results of each segment are regularly reviewed by the Company s chief operating decision-maker in order to make decisions about the allocation of resources and to assess performance. The following table presents information about the Company s reportable segments.

| For the Three Months Ended March 31, | | 2009 (in Tho | | 2008 <i>usands)</i> | | |
|--|----|---------------------|----|----------------------------|--|--|
| Operating Revenues, Unaffiliated Customers | | (*** 1770) | | | | |
| Natural gas | \$ | 73,903 | \$ | 68,823 | | |
| Propane | Ψ | 27,283 | Ψ. | 27,808 | | |
| Advanced information services | | 3,293 | | 3,643 | | |
| Total operating revenues, unaffiliated customers | \$ | 104,479 | \$ | 100,274 | | |
| Intersegment Revenues (1) | | | | | | |
| Natural gas | \$ | 137 | \$ | 106 | | |
| Propane | | 2 | | 1 | | |
| Advanced information services | | 12 | | 8 | | |
| Other | | 171 | | 163 | | |
| Total intersegment revenues | \$ | 322 | \$ | 278 | | |
| Operating Income (Loss) | | | | | | |
| Natural gas | \$ | 10,517 | \$ | 10,469 | | |
| Propane | | 5,465 | | 3,444 | | |
| Advanced information services | | (112) | | 38 | | |
| Other and eliminations | | 96 | | 90 | | |
| Total operating income | \$ | 15,966 | \$ | 14,041 | | |
| Other Income, net of other expenses | | 33 | | 17 | | |
| Interest Charges | | 1,642 | | 1,593 | | |
| Income Taxes | | 5,764 | | 4,891 | | |
| Net income | \$ | 8,593 | \$ | 7,574 | | |

(1) All significant intersegment revenues are billed at market rates and have been eliminated from consolidated operating revenues.

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| | March 31, 2009 (in | De Thousan | cember 31, 2008 |
|-------------------------------|--------------------------|----------------------|--------------------|
| Identifiable Assets | ` | | , |
| Natural gas | \$ 286,298 | \$ | 297,407 |
| Propane | 57,822 | | 72,955 |
| Advanced information services | 3,831 | | 3,545 |
| Other | 12,219 | | 11,849 |
| Total identifiable assets | \$ 360,170 | \$ | 385,756 |

The Company s operations are primarily domestic. The advanced information services segment has infrequent transactions with foreign companies, located primarily in Canada, which are denominated and paid in U.S. dollars. These transactions are immaterial to the consolidated operating revenues.

6. Employee Benefit Plans

Net periodic benefit costs for the defined benefit pension plan, the pension supplemental executive retirement plan and other post-retirement benefits are shown below:

| | | Defined Benefit Pension Plan | | | Pension Supplemental Executive Retirement Plan | | | Other Post-Retirement Benefits | | | | |
|--------------------------------------|----|-------------------------------|----|-------|---|-----|----|--------------------------------|----|-----|----|-----|
| For the Three Months Ended March 31, | 2 | 009 | 2 | 2008 | 2 | 009 | 20 | 800 | 20 | 009 | 20 | 008 |
| (in Thousands) | | | | | | | | | | | | |
| Service Cost | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | 1 |
| Interest Cost | | 140 | | 148 | | 32 | | 31 | | 27 | | 28 |
| Expected return on plan assets | | (86) | | (157) | | | | | | | | |
| Amortization of prior service cost | | (1) | | (1) | | 3 | | | | | | |
| Amortization of net loss | | 68 | | . , | | 15 | | 11 | | 40 | | 46 |
| Net periodic cost (benefit) | \$ | 121 | \$ | (10) | \$ | 50 | \$ | 42 | \$ | 67 | \$ | 75 |

The Company expects to recognize increased pension and postretirement benefit costs in the range of \$400,000 to \$600,000 in 2009 as a result of the market decline in the values of the defined pension plan assets during 2008. In addition, the Company expects to contribute \$450,000 to the defined benefit pension plan in 2009. The pension supplemental executive retirement plan and the other post-retirement benefit plan are unfunded and are expected to be paid out of the general funds of the Company. Cash benefits paid under the pension supplemental executive retirement plan for the three months ended March 31, 2009, were \$22,000; for the year 2009, such benefits paid are expected to be approximately \$88,000. Cash benefits paid for other post-retirement benefits, primarily for medical claims, for the three months ended March 31, 2009, totaled \$10,000; for the year 2009, the Company has estimated that approximately \$225,000 will be paid for such benefits.

7. Investments

The investment balance at March 31, 2009, represents a Rabbi Trust associated with the Company's Supplemental Executive Retirement Savings Plan. In accordance with SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, the Company classifies these investments as trading securities. As a result, the Company is required to report the securities at their fair value, with any unrealized gains and losses included in other income, net of other expenses, in the condensed consolidated statements of income. The Company also has an associated liability that is recorded and adjusted each month for the gains and losses incurred by the Rabbi Trust. At March 31, 2009, total investments had a fair value of \$1.5 million.

8. Share-Based Compensation

The Company accounts for its share-based compensation arrangements under SFAS No. 123 (revised 2004), Share Based Payments (SFAS 123(R)), which requires companies to record compensation costs for all share-based awards over the respective service period for which employee services are received in exchange for an award of equity or equity-based compensation. The compensation cost is based on the fair value of the grant on the date it was awarded. The Company currently has two share-based compensation plans, the Directors Stock Compensation Plan (DSCP) and the Performance Incentive Plan (PIP), that require accounting under SFAS 123(R).

The table below presents the amounts included in net income related to share-based compensation expense for the awards granted under the DSCP and the PIP for the three months ended March 31, 2009, and 2008.

| For the three months ended March 31, | 2009 | | |
|--------------------------------------|----------|----|-----|
| (in Thousands) | | | |
| Directors Stock Compensation Plan | \$ 47 | \$ | 46 |
| Performance Incentive Plan | 194 | | 185 |

| Total compensation expense Less: tax benefit | 241 97 | 231 92 |
|---|-----------|-----------|
| Amounts included in net income | \$ 144 | \$ 139 |

- 14 -

Table of Contents

In January 2009, the Company s Board of Directors granted 28,875 share-based awards under the PIP. The table below presents the stock activity for the awards granted under the PIP for the three months ended March 31, 2009:

| | | Number of Shares | Weighted Average Fair Value | | |
|--|-------------------|---------------------|-----------------------------------|-------|--|
| Outstanding | December 31, 2008 | 94,200 | \$ | 27.71 | |
| Granted Vested Fortfeited Expired | | 28,875 | \$ | 29.36 | |
| Outstanding | March 31, 2009 | 123,075 | \$ | 28.19 | |

No additional shares were granted under the DSCP during the three months ended March 31, 2009.

9. Derivative Instruments

The Company uses derivative and non-derivative contracts to manage the risks related to obtaining adequate supplies and the price fluctuations of natural gas and propane and to engage in trading activities. The Company s natural gas and propane distribution operations have entered into agreements with suppliers to purchase natural gas and propane for resale to their customers. Purchases under these contracts either do not meet the definition of derivatives under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, or are considered normal purchases and sales under SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities an amendment of SFAS No. 133, and are accounted for on an accrual basis. The Company s propane distribution operation may also enter into fair value hedges of its inventory in order to mitigate the impact of wholesale price fluctuations. As of March 31, 2009, the Company s natural gas and propane distribution operations did not have any outstanding derivative contracts.

Xeron, the Company s propane wholesale marketing operation, engages in trading activities using forward and futures contracts. These contracts are considered derivatives under SFAS No. 133 and have been accounted for using the mark-to-market method of accounting. Under the mark-to-market method of accounting, the Company s trading contracts are recorded at fair value, net of future servicing costs, and the changes in fair value of those contracts are recognized as gains or losses in the income statement in the period of change. As of March 31, 2009, the Company had the following outstanding trading contracts:

| At March 31, 2009 | Quantity in Gallons | Estimated Market Prices | Weighted Average Contract Prices | |
|-------------------|------------------------|-------------------------|---|--|
| At March 31, 2009 | Gallons | Frices | Frices | |
| Forward Contracts | | | | |
| Sale | 13,587,000 | \$0.6125 \$0.9800 | \$ 0.6775 | |
| Purchase | 13,608,000 | \$0.6000 \$0.9200 | \$ 0.6685 | |

- 15 -

Table of Contents

The following tables present the information about fair value and related gains and losses of the Company s derivative contracts. The Company did not have any derivative contracts with a credit-risk-related contingency. Fair value of the derivative contracts recorded in the Balance Sheet as of March 31, 2009 and December 31, 2008 are as follows:

| | Ass | set Der | rivatives | | | |
|--|--|-------------------|-----------------|-----------------|--------------|--|
| | Fair Value | | | | | |
| (in thousands) Derivatives not designated as hedging No. 133: | Balance Sheet Location instruments under SFAS | March 31, 2009 | | Decem | ber 31, 2008 | |
| Forward contracts | Mark-to-market energy assets | \$ | 453 | \$ | 4,482 | |
| Total asset derivatives | | \$ | 453 | \$ | 4,482 | |
| | Liab | ility D | erivatives I | s Fair Value | e | |
| | | Ma | rch 31, | , WIII / WIII | | |
| (in thousands) Derivatives designated as fair value he | Balance Sheet Location edges under SFAS No. 133: | | 2009 | Decem | ber 31, 2008 | |
| Propane swap agreement (1) | Other current liabilities | | | \$ | 105 | |
| Derivatives not designated as hedging No. 133: | instruments under SFAS | | | | | |
| Forward contracts | Mark-to-market energy liabilities | \$ | 317 | \$ | 3,052 | |
| Total liability derivatives | | \$ | 317 | \$ | 3,157 | |
| The Company s propane distribution | | | | | | |

(1) The Company s
propane
distribution
operation
entered into a
propane swap
agreement to
protect the
Company from
the impact that
wholesale
propane price

increases would have on the Pro-Cap (propane price cap) Plan that we offered to customers. The Company terminated this swap agreement in January 2009.

The effect of gains and losses from derivative instruments on the Statement of Income for the three months ended March 31, 2009 and 2008 are as follows:

| | Location of Gain | vatives for th | nount of Gain (Loss) on tives for the Three Months Ended March 31: | | | |
|--|---------------------------|----------------|--|----|-----|--|
| (in thousands) | (Loss) on Derivatives | 2 | 009 | 2 | 008 | |
| Derivatives designated as fair value he | edges under SFAS No. 133: | | | | | |
| Propane swap agreement (1) | Cost of Sales | \$ | (42) | | | |
| Derivatives not designated as hedging No. 133: | instruments under SFAS | | | | | |
| Unrealized gains on forward contracts | Revenue | \$ | 136 | \$ | 5 | |
| Total | | \$ | 94 | \$ | 5 | |

The Company s propane distribution operation entered into a propane swap agreement to protect the Company from the impact that wholesale propane price increases would have on the Pro-Cap (propane price cap) Plan that we offered to customers. The Company

terminated this swap agreement in January 2009.

- 16 -

Table of Contents

The effect of trading activities on the Statement of Income for the three months ended March 31, 2009 and 2008 are as follows:

| | Location in the | | | ling Revenues for s Ended March 31: | | | |
|---------------------------------------|----------------------------|----|-----|-------------------------------------|-----|--|--|
| (in thousands) | Statement of Income | 2 | 009 | 2008 | | | |
| Realized gains on forward contracts | Revenue | \$ | 352 | \$ | 699 | | |
| Unrealized gains on forward contracts | Revenue | | 136 | | 5 | | |
| Total | | \$ | 488 | \$ | 704 | | |

10. Fair Value of Financial Instruments

SFAS No. 157 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted, quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under SFAS No. 157 are the following:

Level 1: Unadjusted, quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability; and

Level 3: Prices or valuation techniques which require inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity).

The following table summarizes the Company s financial assets and liabilities that are measured at fair value on a recurring basis and the fair value measurements by level within the fair value hierarchy used at March 31, 2009:

| | | | | Fair Val | | nts Using: | | |
|-----------------------------------|----|-------|-----------|----------------------------|-----------|-----------------|------------------------|--|
| | | | | | _ | ificant | | |
| | | | | | O | ther | Significant | |
| | | | _ | ed Prices in Markets | | ervable puts | Unobservable Inputs | |
| | | Fair | | | | | | |
| (in thousands) | 7 | Value | (Level 1) | | (Level 2) | | (Level 3) | |
| Assets: | | | | | | | | |
| Investments | \$ | 1,473 | \$ | 1,473 | | | | |
| Mark-to-market energy assets | \$ | 453 | | | \$ | 453 | | |
| Liabilities: | | | | | | | | |
| Mark-to-market energy liabilities | \$ | 317 | | | \$ | 317 | | |

The following table summarizes the Company s financial assets and liabilities that are measured at fair value on a recurring basis and the fair value measurements by level within the fair value hierarchy used at December 31, 2008:

| Fair Va | alue Measureme | ents Using: |
|-----------|----------------|---------------|
| | Significant | |
| | Other | Significant |
| Quoted | | |
| Prices in | Observable | Unobservable |
| Active | | |
| Markets | Inputs | Inputs |

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| Fai | Fair Value (Level 1) | | (Level 2) | | (Level 3) | |
|-----|----------------------|----------------------------------|-------------------------------------|---|---|---|
| | | | | | | |
| \$ | 1,601 | \$ | 1,601 | | | |
| \$ | 4,482 | | | \$ | 4,482 | |
| | | | | | | |
| \$ | 3,052 | | | \$ | 3,052 | |
| \$ | 105 | | | \$ | 105 | |
| | | | | | | |
| | \$ \$ | \$ 1,601 \$ 4,482 \$ 3,052 | \$ 1,601 \$ \$ 4,482 \$ 3,052 | \$ 1,601 \$ 1,601 \$ 4,482 \$ 3,052 | \$ 1,601 \$ 1,601 \$ 4,482 \$ \$ 3,052 \$ | \$ 1,601 \$ 1,601 \$ 4,482 \$ 4,482 \$ 3,052 \$ 3,052 |

- 17 -

Table of Contents

The following valuation techniques were used to measure fair value assets in the tables above on a recurring basis as of March 31, 2009, and December 31, 2008:

Level 1 Fair Value Measurements:

Investments The fair values of these trading securities are recorded at fair value based on unadjusted, quoted prices in active markets for identical securities.

Level 2 Fair Value Measurements:

Mark-to-market energy assets and liabilities These forward contracts are valued using market transactions from OTC markets.

Propane swap agreement The fair value of the propane price swap agreement is valued using market transactions from OTC markets.

At March 31, 2009, there were no non-financial assets or liabilities required to be reported at fair value. The Company complies with SFAS 144, Accounting for Impairment or Disposal of Long-Lived Assets, by reviewing its non-financial assets for impairment at least on an annual basis.

11. Subsequent Event

On April 20, 2009, the Company and Florida Public Utilities Company (FPU) (NYSE AMEX: FPU) announced that they had entered into a definitive merger agreement pursuant to which FPU will merge with a wholly owned subsidiary of the Company with FPU being the surviving corporation and operating as a wholly owned subsidiary of the Company after the merger. The merger was unanimously approved by both companies Boards of Directors on April 17, 2009. Under the merger agreement, holders of FPU common stock will receive 0.405 shares of the Company s common stock in exchange for each outstanding share of FPU. Based on the number of FPU shares outstanding at March 20, 2009, the Company would issue approximately 2.5 million shares of its shares in exchange for the outstanding FPU shares. The merger intended to qualify as a tax-free reorganization and is subject to various regulatory approvals, approval by the shareholders of both companies, and other conditions. The merger is expected to close during the fourth quarter of 2009. Although the Company believes that its expectation as to timing for the closing of the merger is reasonable, no assurance can be given as to if or when all closing conditions will be satisfied, including obtaining the required regulatory and shareholder approvals, or as to the closing of the merger.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Management s Discussion and Analysis of Financial Condition and Results of Operations is designed to provide a reader of the financial statements with a narrative report on the Company s financial condition, results of operations and liquidity. This discussion and analysis should be read in conjunction with the attached unaudited condensed consolidated financial statements and notes thereto and Chesapeake s Annual Report on Form 10-K for the year ended December 31, 2008, including the audited consolidated financial statements and notes contained in the Annual Report on Form 10-K.

Safe Harbor for Forward-Looking Statements

The Company has made statements in this Quarterly Report on Form 10-Q that are considered to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not matters of historical fact and are typically identified by words such as, but not limited to, believes, expects, intends, plans, and similar expressions, or future or conditional verbs such as may, will, should, would, and could statements relate to matters such as customer growth, changes in revenues or gross margins, capital expenditures, environmental remediation costs, regulatory trends and decisions, market risks associated with our propane operations, the competitive position of the Company, mergers, inflation, and other matters. It is important to understand that these forward-looking statements are not guarantees; rather, they are subject to certain risks, uncertainties and other important factors that could cause actual results to differ materially from those in the forward-looking statements. Such factors include, but are not limited to:

the temperature sensitivity of the natural gas and propane businesses;

the effects of spot, forward, futures market prices, and the Company s use of derivative instruments on the Company s distribution, wholesale marketing and energy trading businesses;

the amount and availability of natural gas and propane supplies;

the access to interstate pipelines transportation and storage capacity and the construction of new facilities to support future growth;

- 18 -

Table of Contents

the effects of natural gas and propane commodity price changes on the operating costs and competitive positions of our natural gas and propane distribution operations;

the impact that declining propane prices may have on the valuation of our propane inventory;

third-party competition for the Company s unregulated and regulated businesses;

changes in federal, state or local regulation and tax requirements, including deregulation;

changes in technology affecting the Company s advanced information services segment;

changes in credit risk and credit requirements affecting the Company s energy marketing subsidiaries;

the effects of accounting changes;

changes in benefit plan assumptions, return on plan assets, and funding requirements;

cost of compliance with environmental regulations or the remediation of environmental damage;

the effects of general economic conditions, including interest rates, on the Company and its customers;

the impact of the volatility in the financial and credit markets on the Company s ability to access credit;

the ability of the Company s new and planned facilities and acquisitions to generate expected revenues;

the ability of the Company to construct facilities at or below estimated costs;

the Company s ability to obtain the rate relief and cost recovery requested from utility regulators and the timing of the requested regulatory actions;

the Company s ability to obtain necessary approvals and permits from regulatory agencies on a timely basis;

the impact of inflation on the results of operations, cash flows, financial position and on the Company s planned capital expenditures;

inability to access the financial markets to a degree that may impair future growth; and

operating and litigation risks that may not be covered by insurance.

Certain of the forward-looking statements in this report relate to the merger with FPU and include statements regarding the expectation that the merger will close and the timing thereof, the tax treatment of the proposed merger, the benefits of the proposed merger and the expectation that earnings will be neutral or slightly accretive in 2010 and meaningfully accretive in 2011. These statements are based on the current expectations of the Company's management. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements included in this document. These risks and uncertainties include the following: the companies may be unable to obtain regulatory approvals required for the transaction, or obtaining the required regulatory approvals may delay the transaction or result in the imposition of conditions that could have a material adverse effect on the combined company or cause the companies to abandon the transaction; the companies may be unable to obtain shareholder approvals required for the transaction; conditions to the closing of the merger may not be satisfied; or the tax treatment for the transaction may be different from the companies expectations.

Table of Contents

Overview

Chesapeake is a diversified utility company engaged, directly or through subsidiaries, in natural gas distribution, transmission and marketing, propane distribution and wholesale marketing, advanced information services and other related businesses. For additional information regarding segments, refer to Note 5, Segment Information, of the Notes to the condensed consolidated financial statements in this Quarterly Report on Form 10-Q.

The Company s strategy is focused on growing earnings from a stable utility foundation and investing in related businesses and services that provide opportunities for returns greater than traditional utility returns. The key elements of this strategy include:

executing a capital investment program in pursuit of organic growth opportunities that generate returns equal to or greater than our cost of capital;

expanding the natural gas distribution and transmission business through expansion into new geographic areas in our current and potentially new service territories;

expanding the propane distribution business in existing and new markets by leveraging our community gas system services and our bulk delivery capabilities;

utilizing the Company s expertise across our various businesses to improve overall performance; enhancing marketing channels to attract new customers;

providing reliable and responsive service to retain existing customers;

maintaining a capital structure that enables the Company to access capital as needed; and maintaining a consistent and competitive dividend for shareholders.

Due to the seasonality of the Company s business, results for interim periods are not necessarily indicative of results for the entire fiscal year. Revenue and earnings are typically greater during the Company s first and fourth quarters, when consumption of natural gas and propane is highest due to colder temperatures.

Results of Operations for the Quarter Ended March 31, 2009

The following discussions on operating income and segment results for the three months ended March 31, 2009 and 2008, include use of the term gross margin. Gross margin is determined by deducting the cost of sales from operating revenue. Cost of sales includes the purchased gas cost for natural gas and propane and the cost of labor spent on direct revenue-producing activities. Gross margin should not be considered an alternative to operating income or net income, which are determined in accordance with GAAP. Chesapeake believes that gross margin, although a non-GAAP measure, is useful and meaningful to investors as a basis for making investment decisions. It provides investors with information that demonstrates the profitability achieved by the Company under its allowed rates for regulated operations and under its competitive pricing structure for non-regulated segments. Chesapeake s management uses gross margin in measuring the performance of its business units and has historically analyzed and reported gross margin information publicly. Other companies may calculate gross margin in a different manner.

- 20 -

Table of Contents

Consolidated Overview

The Company s net income for the quarter ended March 31, 2009, increased by \$1.0 million, or 13 percent, compared to the same period in 2008. The Company reported a net income of approximately \$8.6 million, or \$1.24 per share (diluted), during the quarter ended March 31, 2009, compared to a net income of approximately \$7.6 million, or \$1.10 per share (diluted), during the same period in 2008.

| For the Three Months Ended March 31, (in Thousands) | 2009 | | 2008 | | Change | |
|---|------|--------|------|--------|--------|-------|
| Operating Income (Loss) | | | | | | |
| Natural Gas | \$ | 10,517 | \$ | 10,469 | \$ | 48 |
| Propane | | 5,465 | | 3,444 | | 2,021 |
| Advanced Information Services | | (112) | | 38 | | (150) |
| Other & eliminations | | 96 | | 90 | | 6 |
| Operating Income | | 15,966 | | 14,041 | | 1,925 |
| Other Income, Net of Other Expenses | | 33 | | 17 | | 16 |
| Interest Charges | | 1,642 | | 1,593 | | 49 |
| Income Taxes | | 5,764 | | 4,891 | | 873 |
| Net Income | \$ | 8,593 | \$ | 7,574 | \$ | 1,019 |

The period-over-period increase in operating income resulted primarily from:

The Company s Delmarva propane operation experienced increases in average margin per retail gallon sold during the period, which resulted in higher gross margin of \$1.2 million in the quarter ended March 31, 2009, compared to the same period in 2008. Gross margin during the current quarter was aided by propane inventory write-downs of approximately \$800,000 during 2008, which resulted in a lower inventory price per gallon.

Colder weather on the Delmarva Peninsula, which was 10 percent colder in the first quarter of 2009 compared to the same period in 2008, had a positive impact on gross margin for the Company s Delmarva natural gas and propane distribution operations. The Company estimates that the colder weather resulted in an increase of \$1.0 million to gross margin in 2009.

Increased spot sales on the Delmarva Peninsulas and enhancements in sales contract terms for the Company s natural gas marketing subsidiary provided for a period-over-period increase of \$913,000 in its gross margin. Continued customer growth and increased capacity contributed approximately \$767,000 to gross margin increase for the natural gas segment during the period.

Increased gross margin was partially offset by the increase in operating expenses from additional costs primarily to support current and future growth.

Table of Contents

Natural Gas

The natural gas segment s operating income for the first quarter of 2009, remained relatively unchanged at \$10.5 million, or an increase of \$48,000, compared to the first quarter of 2008.

| For the Three Months Ended March 31, (in Thousands) | | | 2008 | | Change | |
|---|------------------------|-------------------------|----------|-------------------------|------------------------|----------------|
| Revenue Cost of sales | \$ | 74,039 52,756 | \$ | 68,928 49,317 | \$ | 5,111 3,439 |
| Gross margin | | 21,283 | | 19,611 | | 1,672 |
| Operations & maintenance Depreciation & amortization | | 7,530 1,792 | | 6,266 1,640 | | 1,264 152 |
| Other taxes Other operating expenses | | 1,444 10,766 | | 1,236 9,142 | | 208 1,624 |
| Operating Income | \$ | 10,517 | \$ | 10,469 | \$ | 48 |
| Statistical Data Delmarva Peninsula Heating degree-days (HDD): Actual 10-year average (normal) Estimated gross margin per HDD | \$ | 2,453 2,306 1,937 | \$ | 2,222 2,270 1,937 | \$ | 231 36 0 |
| Per residential customer added: Estimated gross margin Estimated other operating expenses | \$ \$ | 375 103 | \$ \$ | 372 106 | \$ \$ | 3 (3) |
| Residential Customer Information Average number of customers: Delmarva | | 47,379 | | 46,015 | | 1,364 |
| Florida Total | | 13,473 60,852 | | 13,571 59,586 | | (98) 1,266 |

Gross margin for the Company s natural gas segment increased by \$1.7 million, or nine percent, and operating expenses increased by \$1.6 million, or 18 percent, for the first quarter in 2009 compared to the same period in 2008. The gross margin increases of \$461,000 for the natural gas transmission operation, \$298,000 for the natural gas distribution operations and \$913,000 for the natural gas marketing operation, are further explained below.

Natural Gas Transmission

The natural gas transmission operation achieved gross margin growth of \$461,000, or seven percent, in the first quarter of 2009 over the same period in 2008, due to the following developments:

New long-term transportation capacity contracts implemented by ESNG in November 2008 provided for 5,650 Dts of additional firm transportation service per day, generated \$247,000 of gross margin in the first quarter of 2009. These contracts are expected to generate approximately \$988,000 of annualized gross

margin.

ESNG entered into a firm transportation service agreement with an industrial customer in Northern Delaware for the period of February 6, 2009 through October 31, 2009, to provide firm transportation service for a maximum of 7,200 Dts. For the first quarter of 2009, this service provided \$118,000 of gross margin. In addition, ESNG entered into a firm transportation service agreement with this customer for the period of November 1, 2009 through October 31, 2012 for a maximum of 10,000 Dts and will recognize annual gross margin of approximately \$1.1 million for this service. For the years 2009 and 2010, these two agreements will contribute approximately \$754,000 and \$1.1 million, respectively, to gross margin.

ESNG has commenced construction for the remaining facilities included in its multi-year system expansion project. While this had no impact in the first quarter of 2009, these facilities, which are expected to be placed into service in November 2009, will provide for 7,200 Dts of firm service capacity per day. For the years 2009 and 2010, these facilities are expected to contribute \$169,000 and \$1.0 million, respectively, to gross margin.

- 22 -

Table of Contents

In April of 2009, ESNG received notice from a customer of its intention not to renew two firm transportation service contracts expiring in October of 2009 and March of 2010. If not renewed, gross margin will be negatively impacted by approximately \$56,000 in 2009 and approximately \$427,000 in 2010.

Natural Gas Distribution

Gross margin for the Company s natural gas distribution operations increased by \$298,000, or two percent, for the first quarter of 2009 over the same period in 2008. This increase in gross margin was the result of \$307,000 produced by the Delmarva natural gas distribution operations partially offset by the Florida natural gas distribution operations reduced gross margin of \$9,000.

Contributing to the Delmarva distribution operations increase in gross margin of \$307,000, or three percent, were the following factors:

Weather contributed to the increase in gross margin in the first quarter of 2009 compared to the first quarter in 2008. The Company estimates that colder temperatures contributed approximately \$455,000 to gross margin as temperatures on the Delmarva Peninsula were 10 percent colder in the first quarter of 2009. Growth in commercial and industrial customers contributed \$251,000 to gross margin in 2009.

The Company estimates that customer consumption, which increased in the first quarter of 2009 compared to the same period in 2008, contributed \$105,000 to gross margin.

The Delmarva distribution operation continues to experience strong customer growth. Despite a slowdown in the new housing market, residential customer growth contributed \$85,000 to gross margin as the average number of residential customers on the Delmarva Peninsula increased by approximately 1,400, or three percent, for the first quarter of 2009 compared to the same quarter in 2008.

Gross margin on firm customers for the Delaware Division decreased in the first quarter by approximately \$398,000, compared to the same period in 2008, as a result of a new rate structure approved by the Delaware PSC in the third quarter of 2008. The new rate structure allows a greater portion of the revenue requirements to be collected through non-volume based charges and provides less volatility in gross margin based on weather. Compared to the previous rate structure, this resulted in a reduction in margin during the first quarter of 2009, but will represent an increase in margin during non-heating periods.

Interruptible margins decreased by \$264,000 in the first quarter of 2009, primarily the result of a reduction in the price of alternative fuels (propane and fuel oil).

The remaining \$73,000 net increase in gross margin can be attributed to the increase in miscellaneous service fees and rental revenue.

Gross margin for the Florida distribution operation remained relatively unchanged, with a \$9,000 decrease, in the first quarter of 2009. Lower gross margin attributed to non-residential customers was partially offset by increased gross margin from residential customers.

The Florida distribution operation expects a decline in gross margin of approximately \$72,000 during the second-half of 2009 from the loss of two industrial customers due to their facility closings in June and September of 2009. These customers generated an annualized gross margin of approximately \$210,000 in 2008.

Natural Gas Marketing

Gross margin for PESCO increased by \$913,000 for the first quarter of 2009. The increase in gross margin was primarily the result of increased margins on spot sales of approximately \$812,000 and enhanced sales contract terms. Of the \$812,000 increase in spot sales, \$732,000 was generated from two industrial customers located on the Delmarva Peninsula. Spot sales are opportunistic transactions, the future availability of which are dependent upon market conditions.

- 23 -

Table of Contents

Other Operating Expenses

An increase of \$1.6 million in other operating expenses for the natural gas segment substantially offset the increased gross margin. The factors contributing to the increase in other operating expenses are as follow:

Depreciation expense, asset removal costs and property taxes increased by approximately \$506,000 as a result of the Company s continued capital investments.

Allowance for uncollectible accounts in the natural gas segment increased by \$321,000 due to the growth in customers and revenues billed in the natural gas segment and the general economic climate.

Payroll costs increased by \$200,000 due to salary adjustments that were effective January 1, 2009 as a result of a compensation survey completed in the fourth quarter of 2008, annual salary increases, and additional staffing levels to support the continued growth.

Benefit costs increased by \$131,000 due to higher pension costs as a result of the decline in the value of pension assets in 2008 and other benefit costs relating to increased payroll costs.

Other operating expense increases included \$227,000 in increased corporate overhead.

Propane

The propane segment experienced an increase of \$2.0 million, or 59 percent, in operating income for the first quarter of 2009 compared to the same period in 2008. Gross margin increased by \$2.6 million, or 32 percent, which was partially offset by an increase in other operating expenses of \$583,000.

| For the Three Months Ended March 31, | 2009 | | | 2008 | | Change | |
|--|----------|------------------------------|----|------------------------------|-----|--------------------------|--|
| (in Thousands) Revenue Cost of sales | \$ | 27,285 16,594 | \$ | 27,809 19,722 | \$ | (524) (3,128) | |
| Gross margin | | 10,691 | | 8,087 | | 2,604 | |
| Operations & maintenance Depreciation & amortization Other taxes Other operating expenses | | 4,433 514 279 5,226 | | 3,833 498 312 4,643 | | 600 16 (33) 583 | |
| Operating Income | \$ | 5,465 | \$ | 3,444 | \$ | 2,021 | |
| Statistical Data Delmarva Peninsula Heating degree-days (HDD): Actual 10-year average (normal) | A | 2,453 2,306 | d. | 2,222 2,270 | th. | 231 36 | |
| Estimated gross margin per HDD | \$ | 2,465 | \$ | 1,974 | \$ | 491 | |

The gross margin increases of \$2.7 million for the Delmarva propane distribution operations and \$157,000 for the Florida propane distribution operations were partially offset by lower gross margin of \$216,000 for the propane wholesale and marketing operation, which are further explained below.

Delmarva Propane Distribution

The Delmarva propane distribution operation s increase in gross margin of \$2.7 million resulted primarily from the following:

Gross margin increased by \$1.2 million in the first quarter of 2009, compared to the same period in 2008, because of higher retail unit margins resulting from a sharp decline in propane costs. Gross margin in the first quarter of 2009 was aided by propane inventory write-downs of approximately \$800,000 during the

second-half of 2008, which resulted in a lower inventory price per gallon. Non-weather-related volumes sold in the first quarter of 2009 increased by 1.0 million gallons, or 43 percent. This increase in gallons sold, which provided for an increase in gross margin of approximately \$670,000, was primarily driven by the timing of propane deliveries to certain customers and the addition of approximately 380 Community Gas Systems (CGS) customers, an increase of seven percent. The Company expects the growth of its CGS operation to continue, although at a slower pace given the current economic climate.

- 24 -

Table of Contents

Colder temperatures on the Delmarva Peninsula in the first quarter of 2009 increased the volumes sold during the three months ended March 31, 2009, by 804,000 gallons, or 34 percent, compared to the same period in 2008 as temperatures were 10 percent colder during this period in 2009. The Company estimates the colder weather contributed an additional \$584,000 of gross margin.

Wholesale volumes increased by 1.2 million gallons in the first quarter of 2009, which resulted in a gross margin increase of \$126,000.

Florida Propane Distribution

The Florida propane distribution operation experienced an increase in gross margin of \$157,000, or 42 percent, in the first quarter of 2009, compared to the same period in 2008. The higher gross margin is attributable to higher retail unit margins resulting from a sharp decline in propane costs during the current quarter.

Propane Wholesale and Marketing

Gross margin for the Company s propane wholesale marketing operation decreased by \$216,000 in the first quarter of 2009 compared to the same period in 2008. This decrease reflects the decline of market opportunities as propane wholesale prices were less volatile in 2009.

Other Operating Expenses

An increase of \$583,000 in other operating expenses for the propane segment partially offset the increased gross margin. The factors contributing to the increase in other operating expenses are as follow:

Payroll costs increased by \$446,000 in the first quarter of 2009, primarily due to an increase of \$237,000 in incentive compensation and commission costs as a result of the improved operating results. In addition, other payroll costs increased due to salary adjustments that were effective January 1, 2009 as a result of a compensation survey completed in the fourth quarter of 2008, annual salary increases and seasonal employees.

Benefit costs increased by \$20,000 as a result of the significant decline in the value of pension plan assets during 2008.

The allowance for uncollectable accounts increased by \$56,000 due to increased amounts billed during the period and the overall economic climate.

Other operating expense increases included additional costs of \$22,000 related to the additional CGS customers and an additional \$36,000 expense for propane tank maintenance to maintain compliance with United States Department of Transportation standards.

Advanced Information Services

The advanced information services business experienced an operating loss of \$112,000 for the first quarter in 2009, a decrease of \$150,000 compared to an operating income of \$38,000 that was achieved for the same period in 2008.

| For the Three Months Ended March 31, | 2009 | | 2008 | | Change | |
|--|------|--------------------|------|--------------------|--------|---------------------|
| (in Thousands) Revenue Cost of sales | \$ | 3,305 1,871 | \$ | 3,651 1,941 | \$ | (346) (70) |
| Gross margin | | 1,434 | | 1,710 | | (276) |
| Operations & maintenance Depreciation & amortization Other taxes | | 1,303 50 193 | | 1,404 37 231 | | (101) 13 (38) |
| Other operating expenses | | 1,546 | | 1,672 | | (126) |
| Operating Income (Loss) | \$ | (112) | \$ | 38 | \$ | (150) |

Table of Contents

The decrease in operating income is the result of lower gross margin of \$276,000, or 16 percent, partially offset by lower operating expenses of \$126,000. The period-over-period decrease in gross margin is due to a decrease of \$605,000 in consulting revenues as the number of billable hours decreased by 27 percent. The reduction in the number of billable hours is a result of current economic conditions in which information technology spending has broadly declined. The decrease in consulting revenues was partially offset with \$329,000 in increased revenues from product sales, training and Managed Database Administration services.

Other operating expenses decreased by \$126,000 to \$1.5 million in the first quarter of 2009, compared to \$1.7 million for the same period in 2008; this decrease is attributable primarily to lower incentive compensation due to the lower operating results, partially offset by higher payroll costs for increased sales and administrative staffing levels that resulted from the acquisition of SI Systems in July 2008. On March 16, 2009, the Company instituted layoffs and other cost-containment actions that are estimated to offset the decline in revenues and that are expected to reduce costs by \$851,000 for the remainder of 2009.

Other Business Operations and Eliminations

Other operations, consisting primarily of subsidiaries that own real estate leased to other Company subsidiaries, generated an operating income of approximately \$96,000 for the first quarter of 2009, compared to an operating income of approximately \$90,000 for the same period in 2008.

| For the Three Months Ended March 31, | 2009 | | | 2008 | Change | |
|--|------|-------------|----|-------------|--------|------|
| (in Thousands) Revenue Cost of sales | \$ | (150) 1 | \$ | (114) 1 | \$ | (36) |
| Gross margin | | (151) | | (115) | | (36) |
| Operations & maintenance Depreciation & amortization | | (292) 28 | | (249) 28 | | (43) |
| Other taxes | | 17 | | 16 | | 1 |