Core-Mark Holding Company, Inc. Form 10-Q August 09, 2016 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q (MARK ONE) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2016 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to . Commission File Number: 000-51515 Core-Mark Holding Company, Inc. (Exact name of registrant as specified in its charter)

Delaware	20-1489747
(State or other jurisdiction of	(IRS Employer
incorporation or organization)	Identification No.)

395 Oyster Point Boulevard, Suite 415
South San Francisco, CA
(Address of principal executive offices) (Zip Code)
(650) 589-9445
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer x Accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of August 5, 2016, 46,265,454 shares of the registrant's common stock, \$0.01 par value per share, were outstanding.

FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2016 TABLE OF CONTENTS				
		Page		
<u>PART I. F</u> INFORM	<u>INANCIAL</u> ATION	1		
<u>ITEM 1.</u>	Financial Statements (unaudited)	1		
	Condensed Consolidated Balance Sheets as of June 30, 2016 and December 31, 2015	1		
	Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2016 and 2015	2		
	Condensed Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2016 and 2015			
	Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2016 and 2015	<u>4</u>		
	Notes to Condensed Consolidated Financial	5		

## **Statements**

<u>ITEM 2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>14</u>
<u>ITEM 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>29</u>
<u>ITEM 4.</u>	Controls and Procedures	<u>29</u>
<u>PART II. (</u> INFORM.		<u>30</u>
<u>ITEM 1.</u>	<u>Legal</u> Proceedings	<u>30</u>
ITEM 1A.	Risk Factors	<u>30</u>
<u>ITEM 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	<u>30</u>
<u>ITEM 6.</u>	<u>Exhibits</u>	<u>31</u>
<u>SIGNATU</u>	JRES	<u>32</u>

## PART I. FINANCIAL INFORMATION ITEM 1.FINANCIAL STATEMENTS

# CORE-MARK HOLDING COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions, except share and per share data) (Unaudited)

Assets	June 30, 2016	December 31, 2015
Current assets:		
Cash and cash equivalents	\$18.0	\$12.5
Restricted cash	3.8	8.5
Accounts receivable, net of allowance for doubtful accounts of \$11.7 and \$10.9 as of June 30,	206.1	272.7
2016 and December 31, 2015, respectively	386.1	272.7
Other receivables, net	100.5	69.4
Inventories, net (Note 4)	467.9	407.4
Deposits and prepayments	95.4	65.0
Deferred income taxes	1.8	1.8
Total current assets	1,073.5	837.3
Property and equipment, net	175.6	159.5
Goodwill	34.5	22.9
Other intangible assets, net	43.5	29.5
Other non-current assets, net	30.1	28.1
Total assets	\$1,357.2	\$1,077.3
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$160.3	\$129.6
Book overdrafts	41.4	29.2
Cigarette and tobacco taxes payable	215.1	193.6
Accrued liabilities	134.2	106.9
Deferred income taxes	0.3	0.3
Total current liabilities	551.3	459.6
Long-term debt (Note 5)	232.6	60.4
Deferred income taxes	19.5	18.6
Other long-term liabilities	11.1	10.6
Claims liabilities	27.6	26.6
Pension liabilities	7.3	7.5
Total liabilities	849.4	583.3
Contingencies (Note 6)		
Stockholders' equity:		
Common stock, \$0.01 par value (100,000,000 shares authorized, 52,191,054 and 51,953,354	o <b>-</b>	0.0
shares issued; 46,265,454 and 46,116,670 shares outstanding at June 30, 2016 and December 31	, 0.5	0.3
2015, respectively)	070 4	271 0
Additional paid-in capital	272.4	271.8
Treasury stock at cost (5,925,600 and 5,836,684 shares of common stock at June 30, 2016 and	(65.3	(61.8)
December 31, 2015, respectively)		
Retained earnings	314.5	300.0

Accumulated other comprehensive loss Total stockholders' equity Total liabilities and stockholders' equity (14.3 ) (16.3 ) 507.8 494.0 \$1,357.2 \$1,077.3

See accompanying notes to condensed consolidated financial statements.

## CORE-MARK HOLDING COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except per share data)

(Unaudited)

	Three Mo	nths Ended	Six Month	ns Ended
	June 30,		June 30,	
	2016	2015	2016	2015
Net sales	\$3,687.4	\$2,810.4	\$6,698.7	\$5,262.7
Cost of goods sold	3,499.5	2,651.5	6,359.7	4,966.5
Gross profit	187.9	158.9	339.0	296.2
Warehousing and distribution expenses	106.0	88.6	197.6	168.1
Selling, general and administrative expenses	53.0	47.5	102.4	94.8
Amortization of intangible assets	1.2	0.6	2.1	1.2
Total operating expenses	160.2	136.7	302.1	264.1
Income from operations	27.7	22.2	36.9	32.1
Interest expense	(1.0)	(0.7)	(1.8)	(1.3)
Interest income		0.1	0.1	0.3
Foreign currency transaction (losses) gains, net	(0.3)	· · · · · ·	0.4	(0.6)
Income before income taxes	26.4	21.4	35.6	30.5
Provision for income taxes (Note 7)				(11.8)
Net income	\$16.3	\$13.2	\$22.0	\$18.7
Basic and diluted net income per common share (Note 9)	\$0.35	\$0.29	\$0.47	\$0.40
Basic weighted-average shares (Note 9)	46.3	46.2	46.3	46.2
Diluted weighted-average shares (Note 9)	46.5	46.6	46.5	46.6
Dividends declared and paid per common share (Note 11)	\$0.08	\$0.07	\$0.16	\$0.13

See accompanying notes to condensed consolidated financial statements.

2

## CORE-MARK HOLDING COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions)

(Unaudited)

June 30, June 30,	Six Months Ended		
2016 2015 2016 2015			
Net income         \$16.3         \$13.2         \$22.0         \$18.7			
Other comprehensive income (loss), net of tax:			
Defined benefit plan adjustments 0.1 — 0.2 0.1			
Foreign currency translation (loss) gain (0.1) 0.5 1.8 (2.2)	)		
Other comprehensive income (loss), net of tax $-$ 0.5 2.0 (2.1 )	)		
Comprehensive income \$16.3 \$13.7 \$24.0 \$16.6			

See accompanying notes to condensed consolidated financial statements.

3

### CORE-MARK HOLDING COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

(Onaudited)					
	Six Mont	hs Ended			
	June 30,				
	2016			2015	
Cash flows from					
operating activities:					
Net income	\$	22.0		18.7	
Adjustments to					
reconcile net income to	)				
net cash provided by					
operating activities:					
LIFO and inventory	6.2			6.0	
provisions	6.3			0.0	
Amortization of debt	0.2			0.2	
issuance costs	0.2			0.2	
Stock-based	3.6			4.0	
compensation expense	5.0			4.0	
Bad debt expense, net	1.0			0.8	
Depreciation and	19.8			18.4	
amortization	17.0			10.4	
Foreign currency					
transaction	(0.4		)	0.6	
(gains)/losses, net					
Deferred income taxes	0.9			(0.6	)
Changes in operating					
assets and liabilities:					
Accounts receivable,	(77.6		)	(41.0	)
net			)		,
Other receivables, net	(30.6		)	(3.2	)
Inventories, net	(42.2		)	(9.5	)
Deposits, prepayments					
and other non-current	(33.0		)	(9.4	)
assets	•••			<b>0</b> ( ) (	
Accounts payable	29.8			24.1	
Cigarette and tobacco	19.2			(14.2	)
taxes payable				<b>`</b>	,
Pension, claims,	20.2			(2.0	
accrued and other	28.3			(3.9	)
long-term liabilities					
Excess tax deductions					
associated with	(2.4		)	(1.9	)
stock-based					
compensation					
Net cash used in	(55.1		)	(10.9	)
operating activities					

Cash flows from investing activities:						
Acquisition of business, net of cash acquired	(88.4		)	(8.0		)
Change in restricted cash	4.7			3.2		
Additions to property and equipment, net Capitalization of	(22.8		)	(14.4		)
software and related development costs	(2.7		)	(3.9		)
Proceeds from sale of fixed assets	—			0.3		
Net cash used in investing activities Cash flows from	(109.2		)	(22.8		)
financing activities: Borrowing under						
revolving credit facility, net	172.9			48.4		
Dividends paid	(7.5		)	(6.1		)
Payments on capital	(1.2		)	(1.1		)
leases Payments of financing costs	(1.3		)	(0.3		)
Repurchases of common stock	(3.5		)	(6.0		)
Proceeds from exercise of common stock	e 			0.2		
options Tax withholdings related to net share settlements of restricted stock units	(5.2		)	(3.1		)
Excess tax deductions associated with stock-based compensation	2.4			1.9		
Increase in book overdrafts	12.2			0.9		
Net cash provided by financing activities	168.8			34.8		
Effects of changes in foreign exchange rates	1.0			(1.0		)
Change in cash and cash equivalents	5.5			0.1		
Cash and cash equivalents, beginning of period	12.5			14.4		
or period	\$	18.0		\$	14.5	

Cash and cash equivalents, end of period		
Supplemental disclosures:		
Cash paid during the period for:		
Income taxes, net	\$ 8.8	\$ 12.8
Interest	\$ 1.1	