Esparza Andrew c Form 4 March 06, 2008

# FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

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response...

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Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

(Last)

See Instruction

1. Name and Address of Reporting Person \* Esparza Andrew c

(First)

(Street)

(Middle)

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

DELL INC [DELL]

(Check all applicable)

3. Date of Earliest Transaction (Month/Day/Year)

Director

10% Owner Other (specify

ONE DELL WAY

03/04/2008

X\_ Officer (give title \_

6. Individual or Joint/Group Filing(Check

below) Senior Vice President

4. If Amendment, Date Original Filed(Month/Day/Year)

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

### **ROUND ROCK, TX 78682**

| (City)                               | (State)                                 | (Zip) Tab   | le I - Non-                             | Derivative                              | Secui   | rities Acquir | ed, Disposed of,   | or Beneficiall   | y Owned   |
|--------------------------------------|---|---|---|---|---------|---------------|--|--|---|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securit<br>or Dispos<br>(Instr. 3, 4 | ed of ( | ` ′           | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
| Common<br>Stock                      | 03/04/2008                              |   | A                                       | 5,986<br>(1)                            | A       | \$ 0          | 85,778   | D  |   |
| Common<br>Stock                      | 03/04/2008                              |   | A                                       | 40,670<br>(2)                           | A       | \$ 0          | 126,448  | D  |   |
| Common<br>Stock                      | 03/06/2008                              |   | S                                       | 2,936                                   | D       | \$<br>19.7987 | 123,512 (3)  | D  |   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

### Edgar Filing: Esparza Andrew c - Form 4

#### number.

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of               | 2.          | 3. Transaction Date | 3A. Deemed         | 4.         | 5. Number of     |     | 6. Date Exercisable and |                 | 7. Title and Amoun |       |
|---------------------------|-------------|---------------------|--------------------|------------|------------------|-----|-------------------------|-----------------|--------------------|-------|
| Derivative                | Conversion  | (Month/Day/Year)    | Execution Date, if | Transactio | orDerivative E   |     | Expiration Date         |                 | Underlying Securit |       |
| Security                  | or Exercise |                     | any                | Code       | Securities       |     | (Month/Day/Year)        |                 | (Instr. 3 and 4)   |       |
| (Instr. 3)                | Price of    |                     | (Month/Day/Year)   | (Instr. 8) | Acquired (A) or  |     |                         |                 |                    |       |
|                           | Derivative  |                     |                    |            | Disposed of (    | (D) |                         |                 |                    |       |
|                           | Security    |                     |                    |            | (Instr. 3, 4, ar | nd  |                         |                 |                    |       |
|                           |             |                     |                    |            | 5)               |     |                         |                 |                    |       |
|                           |             |                     |                    |            |                  |     | Date<br>Exercisable     | Expiration Date | Title              | Amo   |
|                           |             |                     |                    | Code V     | (A) (            | (D) | Lacicisable             | Date            |                    | Share |
| Nonqualified Stock Option | \$ 19.67    | 03/04/2008          |                    | A          | 176,832          |     | <u>(4)</u>              | 03/04/2018      | Common<br>Stock    | 176   |

# **Reporting Owners**

| Reporting Owner Name / Address | Relationships |           |                       |       |  |  |  |  |
|--------------------------------|---------------|-----------|-----------------------|-------|--|--|--|--|
| .r. g                          | Director      | 10% Owner | Officer               | Other |  |  |  |  |
| Esparza Andrew c               |               |           |                       |       |  |  |  |  |
| ONE DELL WAY                   |               |           | Senior Vice President |       |  |  |  |  |
| ROUND ROCK, TX 78682           |               |           |                       |       |  |  |  |  |

## **Signatures**

/s/ Thomas H. Welch, Jr., Attorney-in-Fact 03/06/2008

\*\*Signature of Reporting Person Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents the number of stock units earned pursuant to the performance based units granted in March 2007. These units will vest on March 29, 2010.
- (2) Represents the minimum number (80%) of performance based stock units, which will vest on 3/29/2011. No less than 80%, nor more than 120%, of the target (50,838) will be earned based on company performance.
- (3) Represents 10,002 shares held unrestricted and 107,524 restricted stock units vesting as follows: 10,754 on 2/8/09, 2,091 units on 3/3 of 2009 through 2012, 2,955 units on 3/9 of 2008 through 2011, 35,916 units on 3/29/2010 and 40,670 units on 3/29/2010.
- (4) Exercisable as follows: 58,944 shares on 3/4 of 2009 through 2011.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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