

CRYOLIFE INC
Form S-3ASR
September 21, 2018
Table of Contents

As filed with the Securities and Exchange Commission on September 21, 2018

Registration No. 333-

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM S-3

REGISTRATION STATEMENT

Under

The Securities Act of 1933

CRYOLIFE, INC.

(Exact Name of Registrant as specified in its charter)

Florida
(State or other jurisdiction of
incorporation or organization)

1655 Roberts Boulevard, NW Kennesaw, Georgia 30144 (770) 419-3355

59-2417093
(I.R.S. Employer
Identification Number)

(Address, including zip code, and telephone number, including area code, of Registrant's principal executive offices)

**J. Patrick Mackin, Chairman, President and Chief Executive Officer CryoLife, Inc. 1655 Roberts Boulevard,
NW Kennesaw, Georgia 30144 (770) 419-3355**

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

**Jean F. Holloway
General Counsel, Chief Compliance Officer**

**and Corporate Secretary
CryoLife, Inc.
1655 Roberts Boulevard, NW
Kennesaw, Georgia 30144
Tel: (770) 419-3355**

Paul R. Tobias

**Vinson & Elkins L.L.P.
2801 Via Fortuna, Suite 100
Austin, Texas 78746
Tel: (512) 542-8400
Fax: (512) 236-3266**

Approximate date of commencement of proposed sale to the public: From time to time after the effective date of this Registration Statement.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box:

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box:

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective statement for the same offering.

If this Form is a registration statement pursuant to General Instruction I.D. or a post-effective amendment thereto that shall become effective upon filing with the Commission pursuant to Rule 462(e) under the Securities Act, check the following box:

If this Form is a post-effective amendment to a registration statement filed pursuant to General Instruction I.D. filed to register additional securities or additional classes of securities pursuant to Rule 413(b) under the Securities Act, check the following box:

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| | | |
|-------------------------|---|---------------------------|
| Large accelerated filer | | Accelerated filer |
| Non-accelerated filer | (Do not check if a smaller reporting company) | Smaller reporting company |
| | | Emerging growth company |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.

CALCULATION OF REGISTRATION FEE

| Title of Each Class of Securities to be Registered | Amount to be Registered(1) | Proposed Maximum Offering Price Per Share(2) | Proposed Maximum Aggregate Offering Price(2) | Amount of Registration Fee(3) |
|--|----------------------------|--|--|-------------------------------|
| Common Stock(4) | | | | |
| Preferred Stock | | | | |
| Debt Securities | | | | |
| Warrants | | | | |
| Units(5) | | | | |

(1) An indeterminate aggregate initial offering price or number of the securities of each identified class is being registered as may, from time to time, be at indeterminate prices. Separate consideration may or may not be received for securities that are issuable on exercise, conversion or exchange of other securities. In accordance with Rules 456(b) and 457(r), the registrant is deferring payment of all of the registration fee.

(2) Not applicable pursuant to General Instruction II.D of Form S-3 under the Securities Act.

(3) In accordance with Rules 456(b) and 457(r) under the Securities Act, the registrant is deferring payment of all of the registration fee. Any registration fees will be paid subsequently on a pay-as-you-go basis in accordance with Rule 457(r).

(4) In addition to any securities that may be registered hereunder, we are also registering an indeterminate number of shares of common stock as may be issued upon conversion or exercise of the securities issued directly hereunder. No separate consideration will be received for any shares of common stock so issued upon conversion or exercise.

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The common stock registered hereunder may be sold by us at various times.

- (5) Any securities registered hereunder may be sold separately or as units with other securities registered hereunder. Each unit will be issued under a unit agreement and will represent an interest in two or more securities, which may or may not be separable from one another.

Table of Contents

PROSPECTUS

CryoLife, Inc.

Common Stock

Preferred Stock

Debt Securities

Warrants

Units

CryoLife, Inc. (CryoLife, we, us or the Company) may from time to time, offer to sell in one or more offerings common stock, preferred stock, debt securities, warrants or units as described in this prospectus. Each time we offer any securities pursuant to this prospectus, we will provide specific information about the offering and the specific terms, amounts and offering prices of the securities being offered in one or more prospectus supplements or free writing prospectuses, which may also add to, update, supplement or clarify information contained in this prospectus. This prospectus may not be used to sell our securities unless accompanied by a prospectus supplement.

We urge you to carefully read this prospectus, any applicable prospectus supplement, any applicable free writing prospectus and any documents we incorporate by reference before you make your investment decision.

We may offer and sell our securities to or through one or more agents, underwriters, dealers or other third parties or directly to one or more purchasers on a continuous or delayed basis. If we use any agents, underwriters or dealers to sell our securities, we will name them and describe their compensation in a prospectus supplement. The price to the public of our securities and the net proceeds we expect to receive from the sale of such securities will also be set forth in a prospectus supplement.

Our common stock is listed on the New York Stock Exchange under the symbol CRY.

Investing in our common stock involves risks. You should consider the risks described under Risk Factors beginning on page 3 of this prospectus, as well as any in an applicable prospectus supplement or free writing prospectus and other information contained or incorporated by reference in this prospectus or any applicable prospectus supplement or free writing prospectus. You should also consider the risks described in the Risk Factors sections of our filings with the Securities and Exchange Commission.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.

The date of this prospectus is September 21, 2018

Table of Contents

TABLE OF CONTENTS

| | Page |
|--|------|
| <u>ABOUT THIS PROSPECTUS</u> | 1 |
| <u>PROSPECTUS SUMMARY</u> | 2 |
| <u>RISK FACTORS</u> | 3 |
| <u>FORWARD-LOOKING STATEMENTS</u> | 4 |
| <u>USE OF PROCEEDS</u> | 5 |
| <u>DESCRIPTION OF THE SECURITIES</u> | 6 |
| <u>PLAN OF DISTRIBUTION</u> | 7 |
| <u>LEGAL MATTERS</u> | 9 |
| <u>EXPERTS</u> | 9 |
| <u>INFORMATION INCORPORATED BY REFERENCE</u> | 9 |
| <u>WHERE YOU CAN FIND MORE INFORMATION</u> | 10 |

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this prospectus. You must not rely on any unauthorized information or representations. If you are in a jurisdiction where offers to sell, or solicitations of offers to purchase, the securities offered by this document are unlawful, or if you are a person to whom it is unlawful to direct these types of activities, then the offer presented in this document does not extend to you. The information contained in this document speaks only as of the date of this document, unless the information specifically indicates that another date applies.

Table of Contents

ABOUT THIS PROSPECTUS

This prospectus is part of an automatic registration statement that we filed with the Securities and Exchange Commission (the SEC) as a well-known seasoned issuer as defined in Rule 405 under the Securities Act of 1933, as amended, using a shelf registration process. We may sell any combination of the securities described in this prospectus from time to time. The types of securities that we may offer and sell from time to time pursuant to the prospectus are: common stock, preferred stock, debt securities, warrants and units up to an indeterminate total dollar amount.

This prospectus only provides you with a general description of the securities to be offered. Each time we sell securities pursuant to this prospectus, we will describe in a prospectus supplement, which we will deliver with this prospectus, specific information about the offering and the terms of the particular securities offered. In each prospectus supplement we will, among other things, identify type and amount of securities that we will be selling.

We may also authorize one or more free writing prospectuses or prospectus supplements to be provided to you in connection with these offerings. Any related free writing prospectus or prospectus supplement may also add, update or change information contained in this prospectus or in any documents that we have incorporated by reference into this prospectus and, accordingly, to the extent inconsistent, information in this prospectus is superseded by the information in any accompanying prospectus supplement or any related free writing prospectus and any documents.

You should only rely on the information contained or incorporated by reference in this prospectus and any applicable prospectus supplement or any related free writing prospectus that we may authorize to be provided to you. We have not authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should not assume that the information in this prospectus or any applicable prospectus supplement or any related free writing prospectus is accurate as of any date other than the date on the cover of the applicable document. Our business, financial condition, results of operations and prospects may have changed since that date.

The registration statement of which this prospectus is a part, including the exhibits to the registration statement, provides additional information about us and the securities. Wherever references are made in this prospectus to information that will be included in a prospectus supplement, to the extent permitted by applicable law, rules or regulations, we may instead include such information or add, update or change the information contained in this prospectus by means of a post-effective amendment to the registration statement of which this prospectus is a part, through filings we make with the SEC that are incorporated by reference into this prospectus or by any other method as may then be permitted under applicable law, rules or regulations.

We urge you to read carefully this prospectus (as supplemented and amended) before deciding whether to purchase any of the shares of our common stock, preferred stock, debt securities, warrants or units being offered.

Table of Contents

PROSPECTUS SUMMARY

This summary highlights selected information contained elsewhere in this prospectus. This summary does not contain all the information that you should consider before investing in our common stock. You should read the following summary together with the more detailed information regarding our company, the common stock being registered hereby, and our financial statements and notes thereto incorporated by reference in this prospectus.

Our Company

Overview

CryoLife, Inc. (CryoLife, the Company, we, or us), incorporated in 1984 in Florida, is a leader in the manufacturing, processing, and distribution of medical devices and implantable human tissues used in cardiac and vascular surgical procedures focused on aortic repair. Our medical devices and processed tissues primarily include four product families: BioGlue® Surgical Adhesive (BioGlue); On-X mechanical heart valves and surgical products; JOTEC endovascular and surgical products; and cardiac and vascular human tissues including the CryoValve® SG pulmonary heart valve (CryoValve SGPV) and the CryoPatch® SG pulmonary cardiac patch (CryoPatch SG), both of which are processed using our proprietary SynerGraft® technology. Additional products include CardioGenesis cardiac laser therapy, PerClot® and PhotoFix™.

On December 1, 2017 we acquired JOTEC AG, a Swiss public limited corporation, which we converted to JOTEC GmbH and subsequently merged with our Swiss acquisition entity, Jolly Buyer Acquisition GmbH, and its subsidiaries (JOTEC) for \$168.8 million in cash and 2,682,754 shares of CryoLife common stock with an estimated value of \$53.1 million as determined on the date of closing, for a total purchase price of approximately \$221.9 million, including debt and cash acquired on the date of closing. We paid part of the cash portion of the purchase price using available cash on hand and financed the remainder of the cash portion of the purchase price and related expenses and refinanced our then existing approximately \$69.0 million term loan, with a new \$255.0 million senior secured credit facility, consisting of a \$225.0 million institutional term loan B and a \$30.0 million undrawn revolving credit facility.

All references to CryoLife, the Company, we, us or our in this prospectus mean CryoLife, Inc., a Florida corporation and all entities owned or controlled by CryoLife, Inc., except where it is made clear that the term means only the parent company.

Our principal executive offices are located at 1655 Roberts Boulevard, NW, Kennesaw, Georgia 30144. Our telephone number is (770) 419-3355 and our website is located at www.cryolife.com. Information contained on our website is not part of this prospectus.

CryoLife, the CryoLife logo, and other trademarks or service marks of CryoLife appearing in this prospectus are the property of CryoLife.

Table of Contents

RISK FACTORS

Investing in our securities involves risks. You should carefully consider the risks described under Risk Factors beginning on page 3 of our Annual Report on Form 10-K for the year ended December 31, 2017, filed with the SEC on March 9, 2018, on page 32 of our Quarterly Report on Form 10-Q for the period ended March 31, 2018, filed with the SEC on May 4, 2018 and on page 32 for our Quarterly Report on Form 10-Q for the period ended June 30, 2018, filed with the SEC on August 7, 2018, which are incorporated by reference herein and which may be updated, supplemented or superseded by the risks and uncertainties described in the reports we subsequently file with the SEC, as well as the other information contained or incorporated by reference in this prospectus or any prospectus supplement hereto before making a decision to invest in our securities.

Table of Contents

FORWARD-LOOKING STATEMENTS

This prospectus, any prospectus supplement or free writing prospectus and the information incorporated by reference, including the sections entitled Prospectus Summary and Risk Factors, contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). Forward-looking statements give our expectations or forecasts of future events as of the date of this prospectus, any prospectus supplement or the information incorporated by reference, as applicable. The forward-looking statements reflect the views of our management regarding expectations and projections current as of the date they are made about future events and are based on information available as of the date they are made. Actual results could differ materially from those contained in the forward-looking statements for a variety of reasons, including, but not limited to, those discussed in our Annual Report on Form 10-K for the year ended December 31, 2017, Part I, Item 1A, Risk Factors, Quarterly Report on Form 10-Q for the period ended March 31, 2018, Part II, Item 1A, Risk Factors, and Quarterly Report on Form 10-Q for period ended June 30, 2018, Part II, Item 1A, Risk Factors, as well as those discussed elsewhere in this prospectus. Other unknown or unpredictable factors also could have a material adverse effect on our business, financial condition and results of operations. Accordingly, readers should not place undue reliance on these forward-looking statements. The use of words such as could, may, might, will, would, shall, should, pro forma, potential, pending, expect, anticipate, estimate, plan future, assume, and other expressions generally identify forward-looking statements. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. Except as required by law or otherwise described in this prospectus, we are not under any obligation and do not intend to publicly update or review any of these forward-looking statements, whether as a result of new information, future events or otherwise, even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Please carefully review and consider the various disclosures made in this prospectus and in our other filings with the SEC that attempt to advise interested parties of the risks and factors that may affect our business, prospects and results of operations.

Table of Contents**USE OF PROCEEDS**

The price to the public of our securities and the net proceeds we expect to receive from the sale of such securities will also be set forth in the applicable prospectus supplement. Unless otherwise specified in the applicable prospectus supplement, any proceeds we receive from the sale of the securities to which the prospectus relates will be used for general corporate purposes. We will have significant discretion in the use of any net proceeds we receive, and may invest the net proceeds temporarily until we use them for their stated purpose.

RATIO OF EARNINGS TO FIXED CHARGES

The following table sets forth our ratio of earnings to fixed charges for the periods indicated. The following table is qualified by the more detailed information appearing in the computation table set forth in Exhibit 12.1 to the registration statement of which this prospectus is part and the historical financial statements, including the notes to those financial statements, incorporated by reference in this prospectus.

| | Year ended December 31, | | | | | Six months ended |
|---------------------------------------|-------------------------|------|------|------|------|------------------|
| | 2013 | 2014 | 2015 | 2016 | 2017 | June 30, 2018 |
| Ratio of earnings to fixed charges(1) | 20.3 | 7.5 | 5.8 | 5.0 | 1.5 | N/A(2) |

- (1) For purposes of computing the ratio of earnings to fixed charges, earnings consist of our net income (loss) before income tax for the period plus fixed charges. Fixed charges consist of interest expense on debt outstanding, amortization of debt discount and capitalized issue costs and the estimated interest portion of rent expense. We have not included a ratio of earnings to combined fixed charges and preferred stock dividends because we do not have any preferred stock outstanding as of the date of this prospectus.
- (2) Earnings were insufficient to cover fixed charges by \$7.0 million for the six-month period ended June 30, 2018.

Table of Contents

DESCRIPTION OF THE SECURITIES

We may issue, from time to time, in one or more offerings, the following securities:

Shares of common stock of the Company;

Shares of preferred stock of the Company;

Debt securities, which may be senior or subordinated, and which may be convertible into our common stock or be non-convertible;

Warrants to purchase from us shares of our common stock or preferred stock or other securities; and

Units representing two or more of the foregoing securities.

We will set forth in the applicable prospectus supplement and/or free writing prospectus a description of any common stock, debt securities, warrants or units issued by us that may be offered or sold pursuant to this prospectus. The terms of the offering of securities, the initial offering price and the net proceeds to us will be contained in the prospectus supplement, and other offering material, relating to such offer.

Transfer Agent and Registrar

The Transfer Agent and Registrar for the common stock is American Stock Transfer & Trust Company, LLC. It is located at 6201 15 Avenue, Brooklyn, NY 11219, and its telephone number is (718) 921-8124.

Table of Contents

PLAN OF DISTRIBUTION

We may sell our securities from time to time in one or more transactions. Dispositions of the securities described herein may be at fixed prices, prevailing market prices at the time of sale, prices related to the prevailing market price, varying prices determined at the time of sale, or negotiated prices. We also may offer and sell, or agree to deliver, our securities pursuant to, or in connection with, any option agreement or other contractual arrangement. We may issue common stock as a dividend or distribution.

The securities being offered by this prospectus may be sold by us using any one or more of the following methods:

sales on the NYSE or any national securities exchange or quotation service on which our common stock may be listed or quoted at the time of sale;

to or through underwriters, brokers, dealers or other agents;

ordinary brokerage transactions and transactions in which the broker-dealer solicits purchasers;

block trades in which the broker-dealer will attempt to sell the securities as agent, but may position and resell a portion of the block as principal to facilitate the transaction;

purchases by a broker-dealer as principal and resale by the broker-dealer for its account;

an exchange distribution in accordance with the rules of the applicable exchange;

directly to one or more purchasers, including through privately negotiated transactions;

short sales;

through the writing or settlement of options or other hedging transactions, whether through an options exchange or otherwise;

broker-dealers may agree to sell a specified number of such securities at a stipulated price per share;

a combination of any such methods of sale; and

any other method permitted by applicable law.

Unless otherwise indicated in the prospectus supplement, any agent will be acting on a best efforts basis for the period of its appointment.

In addition, we may enter into any derivative or hedging transactions with third parties, or sell securities not covered by this prospectus to third parties in privately negotiated transactions. In connection with such a transaction, the third parties may sell securities covered by and pursuant to this prospectus and an applicable prospectus supplement. If so, the third party may use securities borrowed from us to settle such sales and may use securities received from us to close out any related short positions. We may also loan or pledge securities covered by this prospectus and an applicable prospectus supplement to third parties, who may sell the loaned securities or, in an event of default in the case of a pledge, sell the pledged securities pursuant to this prospectus and the applicable prospectus supplement.

We may sell the securities offered by this prospectus at:

a fixed price or prices, which may be changed;

market prices prevailing at the time of sale;

prices related to such prevailing market prices; or

negotiated prices.

Table of Contents

In order to comply with the securities laws of some states, if applicable, the securities may be sold in these jurisdictions only through registered or licensed brokers or dealers. Broker-dealers and agents, and their respective affiliates, may be engaged in transactions with, or perform commercial or investment banking or other services for, us or our subsidiaries or affiliates, in the ordinary course of business.

We will identify the specific plan of distribution, including any underwriters, dealers, agents or direct purchasers, and their compensation in a prospectus supplement. To the extent required, the securities to be sold, the respective purchase prices and public offering prices, the names of any agents, dealers or underwriters and any applicable commissions or discounts with respect to a particular offer will be set forth in an accompanying prospectus supplement or, if appropriate, a post-effective amendment to the registration statement that includes this prospectus.

Table of Contents

LEGAL MATTERS

In connection with particular offerings of the securities in the future, and if stated in the applicable prospectus supplements, the validity of those securities will be passed upon for CryoLife by Greenberg Traurig, P.A., Miami, Florida and for any underwriters or agents by counsel named in the applicable prospectus supplement.

EXPERTS

The consolidated financial statements of CryoLife, Inc. appearing in CryoLife, Inc.'s Annual Report (Form 10-K) for the year ended December 31, 2017, and the effectiveness of CryoLife, Inc.'s internal control over financial reporting as of December 31, 2017 have been audited by Ernst & Young LLP, independent registered public accounting firm, as set forth in their reports thereon, included therein, and incorporated herein by reference. Such consolidated financial statements are incorporated herein by reference in reliance upon such reports given on the authority of such firm as experts in accounting and auditing.

The audited consolidated financial statements of JOTEC and its subsidiaries included in Exhibit 99.1 of CryoLife's Current Report on Form 8-K/A filed with the SEC on February 16, 2018 have been incorporated by reference in this prospectus in reliance on the report of KPMG AG Wirtschaftsprüfungsgesellschaft, an independent registered public accounting firm, and upon the authority of such firm as experts in accounting.

INFORMATION INCORPORATED BY REFERENCE

THE SEC ALLOWS US TO INCORPORATE BY REFERENCE THE INFORMATION WE FILE WITH THEM, WHICH MEANS THAT WE CAN DISCLOSE IMPORTANT INFORMATION TO YOU BY REFERRING YOU TO THOSE DOCUMENTS. YOU SHOULD RELY ONLY ON THE INFORMATION INCORPORATED BY REFERENCE OR PROVIDED IN THIS PROSPECTUS OR ANY PROSPECTUS SUPPLEMENT. WE HAVE NOT AUTHORIZED ANYONE ELSE TO PROVIDE YOU WITH DIFFERENT INFORMATION OR INFORMATION THAT IS IN ADDITION TO THE INFORMATION PROVIDED IN THIS DOCUMENT AND INCORPORATED BY REFERENCE INTO THIS PROSPECTUS. WE TAKE NO RESPONSIBILITY AND CAN PROVIDE NO ASSURANCE AS TO THE RELIABILITY OF ANY OTHER INFORMATION THAT OTHERS MAY GIVE YOU. YOU SHOULD NOT ASSUME THAT THE INFORMATION IN THIS PROSPECTUS OR ANY PROSPECTUS SUPPLEMENT IS ACCURATE AS OF ANY DATE OTHER THAN THE DATE ON THE FRONT PAGE OF THOSE DOCUMENTS.

The information incorporated by reference is considered to be part of this prospectus, and information that we file later with the SEC will automatically update and supersede information included or previously incorporated by reference in this prospectus from the date we file the document containing such information. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus. Except to the extent furnished and not filed with the SEC pursuant to Item 2.02 or Item 7.01 of Form 8-K (or corresponding information furnished under Item 9.01 or included as an exhibit) or as otherwise permitted by the SEC rules, we incorporate by reference the documents listed below and any future filings we may file with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act from the date of this prospectus to the end of the offering of the applicable securities under this prospectus. Any statements contained in a previously filed document incorporated by reference into this prospectus is deemed to be modified or superseded for purposes of this prospectus to the extent that a statement contained in this prospectus, or in a subsequently filed document also incorporated by reference herein, modifies or supersedes that statement.

The documents we incorporate by reference into this prospectus are:

1. Our Annual Report on Form 10-K for the year ended December 31, 2017, filed with the SEC on March 9, 2018;

Table of Contents

2. Our Quarterly Reports on Forms 10-Q for the period ended March 31, 2018, filed with the SEC on May 4, 2018, and for the period ended June 30, 2018, filed with the SEC on August 7, 2018;
3. Our Current Reports on Form 8-K, but only to the extent that the information set forth therein is filed rather than furnished under the SEC rules, filed with the SEC on January 31, 2018, February 12, 2018, February 22, 2018, March 14, 2018, May 25, 2018 and June 20, 2018;
4. The audited consolidated financial statements of JOTEC and its subsidiaries included in Exhibit 99.1 and the unaudited condensed consolidated financial statements of JOTEC and its subsidiaries included in Exhibit 99.2 of CryoLife's Current Report on Form 8-K/A filed with the SEC on February 16, 2018; and
5. The description of our common stock contained in our registration statement on Form 8-A, filed on July 2, 1997, and any amendment or report filed for the purpose of updating such description, including without limitation, our Amendment No. 1 to Form 8-A/A filed on November 3, 2005.

Documents incorporated by reference are available from us, without charge, excluding all exhibits unless specifically incorporated by reference in the documents. You may obtain documents incorporated by reference in this prospectus by writing to us at the following address or by calling us at the telephone number listed below:

CryoLife, Inc.

Attn: Corporate Secretary

1655 Roberts Boulevard, NW

Kennesaw, Georgia 30144

(770) 419-3355

WHERE YOU CAN FIND MORE INFORMATION

We file annual, quarterly and special reports, proxy statements and other information with the SEC. Our SEC filings are available to the public over the internet from the SEC's website at www.sec.gov, or our website at www.cryolife.com. You also may read and copy any document we file at the SEC's Public Reference Room located at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the Public Reference Room. **THE CONTENTS OF OUR WEBSITE ARE NOT INCORPORATED BY REFERENCE IN OR OTHERWISE A PART OF THIS PROSPECTUS.**

Table of Contents

UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The acquisition of JOTEC AG, a Swiss public limited corporation, which we converted to JOTEC GmbH and subsequently merged with our Swiss acquisition entity, Jolly Buyer Acquisition GmbH, and its subsidiaries (JOTEC), acquired on December 1, 2017, was a significant acquisition to us under Rule 3-15 and 1-02(w) of Regulation S-X under the Securities Act of 1933, as amended. As a result, we have incorporated by reference in this prospectus the historical financial statements of JOTEC and included the following unaudited pro forma combined condensed statements of operations and related notes, which present the historical condensed combined financial information of CryoLife and JOTEC. These statements of operations and related notes have been prepared for illustration purposes only in order to represent the effect of CryoLife's acquisition of JOTEC, for approximately \$221.9 million in cash and stock, on the combined statements of operations of the two companies for the year ended December 31, 2017. The unaudited pro forma combined condensed consolidated statements of operations reflect the acquisition of JOTEC as if it had occurred on January 1, 2017 (the first day of the Company's 2017 fiscal year).

These unaudited pro forma combined condensed consolidated statements of operations are based upon the historical consolidated financial statements of CryoLife which were included in its Annual Report on Form 10-K for the year ended December 31, 2017 and JOTEC financial statements for the eleven months ended November 30, 2017. The acquisition was accounted for as a business combination in accordance with the guidance contained in the Financial Accounting Standards Board's Accounting Standards Codification Topic 805, *Business Combinations* (ASC 805). The unaudited pro forma condensed combined financial information gives effect to the acquisition of JOTEC based on the assumptions and adjustments described in the accompanying notes to the unaudited pro forma combined condensed consolidated statements of operations.

On February 16, 2018, the Company filed a Current Report on Form 8-K/A which included the unaudited pro forma combined condensed consolidated statements of operations for the nine months ended September 30, 2017 and the year ended December 31, 2016, which combined the historical statements of operations of CryoLife and JOTEC adjusted to reflect the pro forma effect as if the acquisition of JOTEC had occurred on January 1, 2016 (the first day of the Company's 2016 fiscal year). These pro forma results were subsequently revised in footnote disclosures reported in the form 10-K for the year ended December 31, 2017. The following unaudited condensed combined statement of operations updates the previously reported unaudited pro forma condensed combined statements of operations for the year ended December 31, 2017. From December 1, 2017 forward, the results of JOTEC are included in the historical results of the Company.

The accompanying unaudited pro forma combined condensed consolidated financial information and the historical consolidated financial information presented therein should be read in conjunction with the historical consolidated financial statements and notes thereto for CryoLife included in its Annual Report on Form 10-K for the year ended December 31, 2017, the audited consolidated financial statements of JOTEC and its subsidiaries for the year ended December 31, 2016 and December 31, 2015 and the unaudited condensed consolidated financial statements of JOTEC and its subsidiaries for the nine months ended September 30, 2017 and September 30, 2016 included in the Current Report on Form 8-K/A noted above.

The unaudited pro forma combined condensed consolidated statements of operations include pro forma adjustments which reflect transactions and events that (a) are directly attributable to the acquisition, (b) are factually supportable, and (c) are expected to have a continuing impact on consolidated results. The pro forma adjustments are described in the accompanying combined notes to the unaudited pro forma combined condensed consolidated statements of operations.

The unaudited pro forma combined condensed consolidated statements of operations do not reflect future events that may occur after the acquisition. The unaudited pro forma combined condensed consolidated statements of operations is provided for informational purposes only and is not necessarily indicative of the

Table of Contents

results of operations that would have occurred if the acquisition of JOTEC had occurred on January 1, 2017, nor is it necessarily indicative of the Company's future operating results, and does not give effect to the potential impact of anticipated synergies, operating efficiencies, cost savings or transaction and integration costs that may have resulted or may result from the acquisition.

Our preliminary purchase price allocation was made using our best estimates of fair value, which are dependent upon certain valuation and other analyses that are not yet final. Accordingly, the unaudited pro forma purchase price adjustments related to the acquisition are preliminary and subject to further adjustments as additional information becomes available and as additional analyses are performed during the applicable measurement period under ASC 805 (up to one year from the acquisition date). There can be no assurances that any final valuations will not result in material adjustments to our preliminary estimated purchase price allocation.

Table of Contents

CryoLife, Inc. and Subsidiaries

UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Year Ended December 31, 2017

(In Thousands Except Per Share Amounts)

| | For the Twelve Months Ended December 31, 2017 CryoLife | For the Eleven Months Ended November 30, 2017 JOTEC | Pro Forma Adjustments(a) | Pro Forma |
|---|--|---|-----------------------------|-------------------|
| Products | \$ 119,631 | \$ 46,613 | \$ | \$ 166,244 |
| Preservation services | 70,071 | | | 70,071 |
| Total revenues | 189,702 | 46,613 | | 236,315 |
| Cost of products | 29,798 | 15,312 | 3,598(b) | 48,708 |
| Cost of preservation services | 31,262 | | | 31,262 |
| Total costs | 61,060 | 15,312 | 3,598 | 79,970 |
| Gross margin | 128,642 | 31,301 | (3,598) | 156,345 |
| General, administrative, and marketing | 101,211 | 21,021 | 1,172(c),(d) | 123,403 |
| Research and development | 19,461 | 4,899 | | 24,360 |
| Operating expenses | 120,672 | 25,920 | 1,172 | 147,764 |
| Operating income (loss) | 7,970 | 5,381 | (4,770) | 8,581 |
| Interest expense | 4,881 | 3,511 | 9,975(e) | 18,366 |
| Interest income | (212) | (898) | | (1,110) |
| Other (income) expense, net | (260) | (3,580) | | (3,840) |
| Total other expenses (income) | 4,409 | (968) | 9,975 | 13,416 |
| Income (loss) before income taxes | 3,561 | 6,348 | (14,745) | (4,835) |
| Income tax (benefit) expense | (143) | 1,983 | (5,323)(f) | (3,483) |
| Net Income (loss) | \$ 3,704 | \$ 4,365 | \$ (9,421) | \$ (1,352) |
| Income Per Common Share Basic | \$ 0.11 | | | \$ (0.04) |
| Income Per Common Share Diluted | \$ 0.11 | | | \$ (0.04) |
| Weighted Average Common Shares Outstanding | | | | |
| Basic | 33,008 | | 2,459(g) | 35,467 |
| Diluted | 34,163 | | 2,459(g) | 36,622 |

Table of Contents

CRYOLIFE, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED CONSOLIDATED

STATEMENTS OF OPERATIONS

(in thousands)

Description of Transaction and Basis of Presentation

The unaudited pro forma combined condensed consolidated statements of operations are based upon the historical consolidated financial statements of CryoLife, Inc. and its subsidiaries (CryoLife or the Company,) which were included in its Annual Report on Form 10-K for the year ended December 31, 2017 and JOTEC AG, a Swiss public limited corporation, which we converted to JOTEC GmbH and subsequently merged with our Swiss acquisition entity, Jolly Buyer Acquisition GmbH, and its subsidiaries (JOTEC) financial statements for the eleven months ended November 30, 2017. The unaudited pro forma combined condensed consolidated statements of operations reflect the acquisition of JOTEC as if it had occurred on January 1, 2017 (the first day of the Company's 2017 fiscal year).

The acquisition was accounted for as a business combination in accordance with the guidance contained in the Financial Accounting Standards Board's Accounting Standards Codification Topic 805, *Business Combinations* (ASC 805). The unaudited pro forma condensed combined financial information gives effect to the acquisition of JOTEC based on the assumptions and adjustments described in the accompanying notes to the unaudited pro forma condensed combined financial information. Accordingly, the unaudited pro forma combined condensed consolidated statements of operations have been adjusted to reflect the impact of the preliminary allocation of the purchase price to the assigned value of identifiable net assets acquired based primarily on the Company's fair value assessment and the assignment of excess purchase price to goodwill.

Pro Forma Adjustments

On December 1, 2017 CryoLife completed its acquisition of 100% of the outstanding equity of JOTEC for \$168.8 million in cash and 2,682,754 shares of CryoLife common stock, with an estimated value of \$53.1 million as determined on the date of the closing, for a total purchase price of approximately \$221.9 million.

On February 16, 2018, the Company filed a Current Report on Form 8-K/A which included the unaudited pro forma combined condensed consolidated statements of operations for the nine months ended September 30, 2017 and the year ended December 31, 2016, which combined the historical statements of operations of CryoLife and JOTEC adjusted to reflect the pro forma effect as if the acquisition of JOTEC had occurred on January 1, 2016 (the first day of the Company's 2016 fi