IMAX CORP Form 10-Q October 23, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file Number 001-35066

IMAX Corporation

(Exact name of registrant as specified in its charter)

Canada (State or other jurisdiction of

98-0140269 (I.R.S. Employer

incorporation or organization)

Identification Number)

2525 Speakman Drive,

110 E. 59th Street, Suite 2100

Mississauga, Ontario, Canada L5K 1B1

New York, New York, USA 10022

(905) 403-6500 (212) 821-0100 (Address of principal executive offices, zip code, telephone numbers)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class Common Shares, no par value

Name of Exchange on Which Registered The New York Stock Exchange Securities registered pursuant to Section 12(g) of the Act:

None

(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting Company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares of each of the issuer s classes of common stock, as of the latest practicable date:

ClassCommon stock, no par value

Outstanding as of September 30, 2014 68,520,049

IMAX CORPORATION

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SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

Certain statements included in this quarterly report may constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, references to future capital expenditures (including the amount and nature thereof), business and technology strategies and measures to implement strategies, competitive strengths, goals, expansion and growth of business, operations and technology, plans and references to the future success of IMAX Corporation together with its wholly-owned subsidiaries (the Company) and expectations regarding the Company s future operating, financial and technological results. These forward-looking statements are based on certain assumptions and analyses made by the Company in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances. However, whether actual results and developments will conform with the expectations and predictions of the Company is subject to a number of risks and uncertainties, including, but not limited to, general economic, market or business conditions; the opportunities (or lack thereof) that may be presented to and pursued by the Company; the performance of IMAX DMR films; competitive actions by other companies; conditions in the in-home and out-of-home entertainment industries; the signing of theater system agreements; changes in laws or regulations; conditions, changes and developments in the commercial exhibition industry; risks associated with investments and operations in foreign jurisdictions and any future international expansion, including those related to economic, political and regulatory policies of local governments and laws and policies of the United States and Canada; risks related to the Company s growth and operations in China; the failure to respond to change and advancements in digital technology; the Company s largest customer accounting for a significant portion of the Company s revenue and backlog; risks related to new business initiatives; the potential impact of increased competition in the markets within which the Company operates; risks related to the Company s inability to protect the Company s intellectual property; risks related to the Company s implementation of an enterprise resource planning system; the failure to convert theater system backlog into revenue; risks related to the Company s dependence on a sole supplier for its analog film; and other factors, many of which are beyond the control of the Company. Consequently, all of the forward-looking statements made in this quarterly report are qualified by these cautionary statements, and actual results or anticipated developments by the Company may not be realized, and even if substantially realized, may not have the expected consequences to, or effects on, the Company. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking information, whether as a result of new information, future events or otherwise.

IMAX®, IMAX® Dome, IMAX® 3D, IMAX® 3D Dome, Experience It In IMAX®, *The* IMAX *Experience*®, *An* IMAX *Experience*®, *An* IMAX *Experience*®, *An* IMAX *Besterience*®, IMAX DMR®, DMR®, IMAX nXos®, IMAX think big®, think big® and IMAX Is Believing®, are trademarks and trade names of the Company or its subsidiaries that are registered or otherwise protected under laws of various jurisdictions.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

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September 30, 2014 and 2013	7
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CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. dollars)

(Unaudited)

	Sep	tember 30, 2014	December 31, 2013		
Assets					
Cash and cash equivalents	\$	93,705	\$	29,546	
Accounts receivable, net of allowance for doubtful accounts of \$714					
(December 31, 2013 \$887)		59,734		73,074	
Financing receivables		103,616		107,110	
Inventories		21,439		9,825	
Prepaid expenses		5,382		3,602	
Film assets		7,787		7,076	
Property, plant and equipment		161,579		132,847	
Other assets		20,197		27,034	
Deferred income taxes		20,917		24,259	
Other intangible assets		27,556		27,745	
Goodwill		39,027		39,027	
Total assets	\$	560,939	\$	481,145	
Liabilities Accounts payable	\$	16,571	\$	19,396	
Accrued and other liabilities	Ψ	55,841	Ψ	65,232	
Deferred revenue		100,304		76,932	
Total liabilities		172,716		161,560	
Commitments and contingencies					
Non-controlling interests		38,187			
Shareholders equity					
Capital stock common shares no par value. Authorized unlimited number.					
Issued and outstanding 68,520,049 (December 31, 2013 67,841,233)		334,415		327,313	
Other equity		43,200		36,452	
Accumulated deficit		(26,545)		(43,051)	
Accumulated other comprehensive loss		(1,034)		(1,129)	
Total shareholders equity		350,036		319,585	

Total liabilities and shareholders equity

\$ 560,939

\$ 481,145

(the accompanying notes are an integral part of these condensed consolidated financial statements)

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CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands of U.S. dollars, except per share amounts)

(Unaudited)

		Months tember 30, 2013	Nine Months Ended September 30, 2014 2013 (note 20)		
Revenues				(note 20)	
Equipment and product sales	\$ 11,765	\$ 9,623	\$ 37,621	\$ 40,649	
Services	33,199	28,826	101,813	97,001	
Rentals	13,646	10,987	42,278	38,782	
Finance income	2,132	2,071	6,372	6,079	
Other				375	
	60,742	51,507	188,084	182,886	
Costs and expenses applicable to revenues					
Equipment and product sales	6,041	4,086	19,126	20,561	
Services	14,788	15,910	46,318	53,361	
Rentals	4,471	4,059	12,996	11,687	
	25,300	24,055	78,440	85,609	
Gross margin	35,442	27,452	109,644	97,277	
Selling, general and administrative expenses (including share-based compensation expense of \$3.4 million and \$11.3 million for the three and nine months ended September 30, 2014, respectively (2013 - expense of \$2.8 million and \$8.8	Ź	,	,	ĺ	
million, respectively))	23,513	19,778	68,323	61,549	
Gain on curtailment of postretirement benefit plan				(2,185)	
Research and development	4,560	3,974	11,468	11,267	
Amortization of intangibles	441	409	1,259	1,146	
Receivable provisions, net of recoveries	26	224	642	279	
Impairment of available-for-sale investment			650		
Income from operations	6,902	3,067	27,302	25,221	
Interest income	149	14	189	39	
Interest expense	(269)	(315)	(803)	(1,008)	
Income from operations before income taxes	6,782	2,766	26,688	24,252	
Provision for income taxes	(1,188)	(685)	(6,667)	(6,701)	

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Loss from equity-accounted investments, net of tax	(297)	(344)	(721)	(998)
Income from continuing operations	5,297	1,737	19,300	16,553
Net (loss) income from discontinued operations, net of tax		(128)	355	(267)
Net income	5,297	1,609	19,655	16,286
Less: Net income attributable to non-controlling interests	(439)		(911)	
Net income attributable to Common Shareholders	\$ 4,858	\$ 1,609	\$ 18,744	\$ 16,286
Net income per share - basic:				
Net income per share from continuing operations	\$ 0.07	\$ 0.02	\$ 0.26	\$ 0.24
Net income per share from discontinued operations			0.01	
	\$ 0.07	\$ 0.02	\$ 0.27	\$ 0.24
Net income per share - diluted:				
Net income per share from continuing operations	\$ 0.07	\$ 0.02	\$ 0.26	\$ 0.24
Net income per share from discontinued operations			0.01	
	\$ 0.07	\$ 0.02	\$ 0.27	\$ 0.24

(the accompanying notes are an integral part of these condensed consolidated financial statements)

IMAX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands of U.S. dollars)

(Unaudited)

	Three M Ended Sept 2014		Nine Months Ended September 30, 2014 2013		
Net income	\$ 5,297	\$ 1,609	\$ 19,655	\$ 16,286	
Unrealized net (loss) gain from cash flow hedging instruments Realization of cash flow hedging net loss upon settlement Other-than-temporary impairment of available-for-sale investment Foreign currency translation adjustments	(1,278) 248 318	535 179	(1,151) 752 350 140	(265) 131 (115)	
Gain on curtailment of postretirement benefit plan	310	(2)	140	398	
Amortization of defined benefit plan actuarial loss		111		333	
Other comprehensive (loss) income, before tax Income tax benefit (expense) related to other comprehensive (loss) income	(712) 194	823 (213)	91 29	482 (128)	
Other comprehensive (loss) income, net of tax	(518)	610	120	354	
Comprehensive income	4,779	2,219	19,775	16,640	
Less: Comprehensive income attributable to non-controlling interests	(467)		(936)		
Comprehensive income attributable to Common Shareholders	\$ 4,312	\$ 2,219	\$ 18,839	\$ 16,640	

(the accompanying notes are an integral part of these condensed consolidated financial statements)

IMAX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands of U.S. dollars)

(Unaudited)

	Nine Months		
	Ended September 30		
	2014	2013	
Cash provided by (used in):			
Operating Activities			
Net income	\$ 19,655	\$ 16,286	
Net (income) loss from discontinued operations	(355)	267	
Adjustments to reconcile net income to cash from operations:			
Depreciation and amortization	23,937		