

PNC FINANCIAL SERVICES GROUP, INC.

Form 10-Q

August 07, 2014

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2014**

**or**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission file number 001-09718**

**The PNC Financial Services Group, Inc.**

**(Exact name of registrant as specified in its charter)**

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**Pennsylvania**  
(State or other jurisdiction of

**25-1435979**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**One PNC Plaza, 249 Fifth Avenue, Pittsburgh, Pennsylvania 15222-2707**

(Address of principal executive offices, including zip code)

**(412) 762-2000**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 25, 2014, there were 540,566,475 shares of the registrant's common stock (\$5 par value) outstanding.

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THE PNC FINANCIAL SERVICES GROUP, INC.

*This Financial Review, including the Consolidated Financial Highlights, should be read together with our unaudited Consolidated Financial Statements and unaudited Statistical Information included elsewhere in this Report and with Items 6, 7, 8 and 9A of our 2013 Annual Report on Form 10-K (2013 Form 10-K). We have reclassified certain prior period amounts to conform with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. Prior period amounts have also been updated to reflect the first quarter 2014 adoption of Accounting Standards Update (ASU) 2014-01 related to investments in low income housing tax credits. See Note 1 Accounting Policies in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report for more detail. For information regarding certain business, regulatory and legal risks, see the following sections as they appear in this Report and in our 2013 Form 10-K and our First Quarter 2014 Form 10-Q: the Risk Management and Recourse And Repurchase Obligations sections of the Financial Review portion of the respective report; Item 1A Risk Factors included in our 2013 Form 10-K; and the Legal Proceedings and Commitments and Guarantees Notes of the Notes To Consolidated Financial Statements included in the respective report. Also, see the Cautionary Statement Regarding Forward-Looking Information section in this Financial Review and the Critical Accounting Estimates And Judgments section in this Financial Review and in our 2013 Form 10-K for certain other factors that could cause actual results or future events to differ, perhaps materially, from historical performance and from those anticipated in the forward-looking statements included in this Report. See Note 18 Segment Reporting in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report for a reconciliation of total business segment earnings to total PNC consolidated net income as reported on a GAAP basis.*

**TABLE 1: CONSOLIDATED FINANCIAL HIGHLIGHTS**

THE PNC FINANCIAL SERVICES GROUP, INC. (PNC)

Dollars in millions, except per share data Unaudited	Three months ended June 30		Six months ended June 30	
	2014	2013	2014	2013
<b>Financial Results (a)</b>				
Revenue				
Net interest income	\$ 2,129	\$ 2,258	\$ 4,324	\$ 4,647
Noninterest income	1,681	1,806	3,263	3,372
Total revenue	3,810	4,064	7,587	8,019
Noninterest expense (b)	2,328	2,405	4,592	4,773
Pretax, pre-provision earnings (c)	1,482	1,659	2,995	3,246
Provision for credit losses	72	157	166	393
Income before income taxes and noncontrolling interests	\$ 1,410	\$ 1,502	\$ 2,829	\$ 2,853
Net income (b)	\$ 1,052	\$ 1,115	\$ 2,112	\$ 2,110
Less:				
Net income (loss) attributable to noncontrolling interests (b)	3	4	1	(4)
Preferred stock dividends and discount accretion and redemptions	48	53	118	128
Net income attributable to common shareholders	\$ 1,001	\$ 1,058	\$ 1,993	\$ 1,986
Less:				
Dividends and undistributed earnings allocated to nonvested restricted shares	3	5	6	9
Impact of BlackRock earnings per share dilution	3	4	9	9
Net income attributable to diluted common shares	\$ 995	\$ 1,049	\$ 1,978	\$ 1,968
Diluted earnings per common share	\$ 1.85	\$ 1.98	\$ 3.67	\$ 3.72
Cash dividends declared per common share	\$ .48	\$ .44	\$ .92	\$ .84
<b>Performance Ratios</b>				
Net interest margin (d)	3.12%	3.58%	3.19%	3.69%
Noninterest income to total revenue	44	44	43	42
Efficiency	61	59	61	60
Return on:				
Average common shareholders' equity	10.12	11.71	10.24	11.16
Average assets	1.31	1.48	1.33	1.41

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See page 56 for a glossary of certain terms used in this Report.

Certain prior period amounts have been reclassified to conform with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements.

- (a) The Executive Summary and Consolidated Income Statement Review portions of the Financial Review section of this Report provide information regarding items impacting the comparability of the periods presented.
- (b) Amounts for 2013 periods have been updated to reflect the first quarter 2014 adoption of Accounting Standards Update (ASU) 2014-01 related to investments in low income housing tax credits.
- (c) We believe that pretax, pre-provision earnings, a non-GAAP measure, is useful as a tool to help evaluate the ability to provide for credit costs through operations.
- (d) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of net interest margins for all earning assets, we use net interest income on a taxable-equivalent basis in calculating net interest margin by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2014 and June 30, 2013 were \$47 million and \$40 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2014 and June 30, 2013 were \$93 million and \$80 million, respectively.

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	June 30 2014	December 31 2013	June 30 2013
Unaudited			
<b>Balance Sheet Data</b> (dollars in millions, except per share data)			
Assets (b)	\$ 327,064	\$ 320,192	\$ 304,306
Loans	200,984	195,613	189,775
Allowance for loan and lease losses	3,453	3,609	3,772
Interest-earning deposits with banks (c)	16,876	12,135	3,797
Investment securities	56,602	60,294	57,449
Loans held for sale	2,228	2,255	3,814
Goodwill and other intangible assets	11,071	11,290	11,228
Equity investments (b) (d)	10,583	10,560	9,945
Other assets	23,527	22,552	24,297
Noninterest-bearing deposits	71,001	70,306	66,708
Interest-bearing deposits	151,553	150,625	145,571
Total deposits	222,554	220,931	212,279
Transaction deposits	188,489	186,391	175,564
Borrowed funds	49,066	46,105	39,864
Total shareholders' equity (b)	44,205	42,334	40,210
Common shareholders' equity (b)	40,261	38,392	36,271
Accumulated other comprehensive income	881	436	45
Book value per common share	\$ 75.62	\$ 72.07	\$ 68.32
Common shares outstanding (millions)	532	533	531
Loans to deposits	90%	89%	89%
<b>Client Assets</b> (billions)			
Discretionary assets under management	\$ 131	\$ 127	\$ 117
Nondiscretionary assets under administration	126	120	116
Total assets under administration	257	247	233
Brokerage account assets	43	41	39
Total client assets	\$ 300	\$ 288	\$ 272
<b>Capital Ratios</b>			
<b>Transitional Basel III (e) (f)</b>			
Common equity Tier 1 (g)	11.0%	N/A(h)	N/A
Tier 1 risk-based	12.7	N/A	N/A
Total capital risk-based	16.0	N/A	N/A
Leverage	11.2	N/A	N/A
<b>Pro forma Fully Phased-In Basel III (f) (i)</b>			
Common equity Tier 1 (g)	10.0%	9.4%	8.2%
Common shareholders' equity to assets	12.3%	12.0%	11.9%
<b>Asset Quality</b>			
Nonperforming loans to total loans	1.39%	1.58%	1.75%
Nonperforming assets to total loans, OREO and foreclosed assets	1.57	1.76	1.99
Nonperforming assets to total assets	.97	1.08	1.24
Net charge-offs to average loans (for the three months ended) (annualized)	.29	.39	.44
Allowance for loan and lease losses to total loans	1.72	1.84	1.99
Allowance for loan and lease losses to nonperforming loans (j)	123%	117%	114%
Accruing loans past due 90 days or more (in millions)	\$ 1,252	\$ 1,491	\$ 1,762
(a) The Executive Summary and Consolidated Balance Sheet Review portions of the Financial Review section of this Report provide information regarding items impacting the comparability of the periods presented.			
(b) Amounts for 2013 periods have been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.			
(c) Amounts include balances held with the Federal Reserve Bank of Cleveland of \$16.5 billion, \$11.7 billion and \$3.3 billion as of June 30, 2014, December 31, 2013 and June 30, 2013, respectively.			
(d) Amounts include our equity interest in BlackRock.			
(e) Calculated using the regulatory capital methodology applicable to PNC during 2014.			
(f) See Basel III Capital discussion in the Capital portion of the Consolidated Balance Sheet Review section of this Financial Review and the capital discussion in the Banking Regulation and Supervision section of Item 1 Business in our 2013 Form 10-K. See also the Estimated Pro forma Fully Phased-In Basel III			

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- Common Equity Tier 1 Capital Ratio 2013 Periods table in the Statistical Information section of this Report for a reconciliation of the 2013 periods ratios.
- (g) Prior to 2014, the Basel III common equity Tier 1 capital ratio was referred to as the Basel III Tier 1 common capital ratio.
  - (h) Our 2013 Form 10-K included a pro forma illustration of the Transitional Basel III common equity Tier 1 capital ratio using December 31, 2013 data and the Basel III phase-in schedule in effect for 2014 and information regarding our Basel I capital ratios, which applied to PNC in 2013. See also the 2013 Basel I Tier 1 Common Capital Ratio Table in the Statistical Information section of this Report for information regarding December 31, 2013 and June 30, 2013 ratios.
  - (i) Ratios as of December 31, 2013 and June 30, 2013 have not been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.
  - (j) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans. Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

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**EXECUTIVE SUMMARY**

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania.

PNC has businesses engaged in retail banking, corporate and institutional banking, asset management and residential mortgage banking, providing many of its products and services nationally, as well as other products and services in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Alabama, Virginia, Missouri, Georgia, Wisconsin and South Carolina. PNC also provides certain products and services internationally.

***KEY STRATEGIC GOALS***

At PNC we manage our company for the long term. We are focused on the fundamentals of growing customers, loans, deposits and fee revenue and improving profitability, while investing for the future and managing risk, expenses and capital. We continue to invest in our products, markets and brand, and embrace our corporate responsibility to the communities where we do business.

We strive to expand and deepen customer relationships by offering a broad range of deposit, fee-based and credit products and services. We are focused on delivering those products and services where, when and how our customers choose with the goal of offering insight that reflects their specific needs. Our approach is concentrated on organically growing and deepening client relationships that meet our risk/return measures. Our strategies for growing fee income across our lines of business are focused on achieving deeper market penetration and cross selling our diverse product mix.

Our strategic priorities are designed to enhance value over the long term. A key priority is to drive growth in acquired and underpenetrated markets, including in the Southeast. In addition, we are seeking to attract more of the investable assets of new and existing clients. PNC is focused on redefining our retail banking business to a more customer-centric and sustainable model while lowering delivery costs as customer banking preferences evolve. We are also working to build a stronger residential mortgage banking business with the goal of becoming the provider of choice for our customers. Additionally, we continue to focus on expense management while bolstering critical infrastructure and streamlining our processes.

Our capital priorities are to support client growth and business investment, maintain appropriate capital in light of economic uncertainty and the Basel III framework and return excess capital to shareholders, in accordance with the capital plan included in our 2014 Comprehensive Capital Analysis and Review (CCAR) submission to the Board of Governors of the

Federal Reserve System (Federal Reserve). We continue to improve our capital levels and ratios through retention of earnings and expect to build capital through retention of future earnings net of dividend payments and share repurchases. PNC continues to maintain adequate liquidity positions at both PNC and PNC Bank, National Association (PNC Bank, N.A.). For more detail, see the Capital and Liquidity Actions portion of this Executive Summary, the Funding and Capital Sources portion of the Consolidated Balance Sheet Review section and the Liquidity Risk Management portion of the Risk Management section of this Financial Review and the Supervision and Regulation section in Item 1 Business of our 2013 Form 10-K.

PNC faces a variety of risks that may impact various aspects of our risk profile from time to time. The extent of such impacts may vary depending on factors such as the current economic, political and regulatory environment, merger and acquisition activity and operational challenges. Many of these risks and our risk management strategies are described in more detail in our 2013 Form 10-K and elsewhere in this Report.

***RECENT MARKET AND INDUSTRY DEVELOPMENTS***

There have been numerous legislative and regulatory developments and significant changes in the competitive landscape of our industry over the last several years. The United States and other governments have undertaken major reform of the regulation of the financial services industry, including engaging in new efforts to impose requirements designed to strengthen the stability of the financial system and protect consumers and investors. The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank), enacted in July 2010, mandates the most wide-ranging overhaul of financial industry regulation in decades. Many parts of the law are now in effect, and others are now in the implementation stage, which is likely to continue for several years. We expect to face further increased regulation of our industry as a result of Dodd-Frank as well as other current and future initiatives intended to enhance the regulation of financial services companies, the stability of the financial system, the protection of consumers and investors, and the liquidity and solvency of financial institutions and markets. We also expect in many cases more intense scrutiny from our supervisors in the examination process and more aggressive enforcement of regulations on both

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the federal and state levels. Compliance with new regulations will increase our costs and reduce our revenue. Some new regulations may limit our ability to pursue certain desirable business opportunities.

On June 12, 2014, the Federal Reserve issued a proposed rule that would modify the schedule for the annual CCAR and Dodd-Frank stress test (DFAST) process. Under the proposal, beginning in 2016, bank holding companies with total consolidated assets of \$50 billion or more, such as PNC, would be required to submit their annual capital plans and company-run stress test results to the Federal Reserve by

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April 5<sup>th</sup> of each year (rather than by January 5<sup>th</sup> as currently required). Under the proposal, the Federal Reserve would also release its decisions on the capital plans submitted and release the results of its supervisory stress test results by June 30<sup>th</sup>, approximately three months later than current practice. The proposal would also shift the schedule for the company-run mid-cycle DFAST stress tests, with the company submission date for these tests shifting to October 5<sup>th</sup> (from July 5<sup>th</sup>) and the release date for company results moving to October (from September). In addition, the proposal would require a covered bank holding company to limit the capital distributions made in a calendar quarter under its approved capital plan if the proceeds from the company's net issuances of capital instruments in that quarter are less than the amount projected for that quarter in the company's approved capital plan. Also on June 12, 2014, the Office of the Comptroller of the Currency (OCC) issued a related proposal that would shift the timing of the OCC's required annual company-run stress tests to coincide with the Federal Reserve's proposed modified annual capital plan and stress test cycle. Comments on the Federal Reserve's proposal are due by August 11, 2014, and comments on the OCC's proposal are due no later than August 30, 2014.

On July 31, 2013, the U.S. District Court for the District of Columbia granted summary judgment to the plaintiffs in *NACS, et al. v. Board of Governors of the Federal Reserve System*. The decision vacated the debit card interchange and network processing rules that went into effect in October 2011 and that were adopted by the Federal Reserve to implement provisions of Dodd-Frank. The court found among other things that the debit card interchange fees permitted under the rules allowed card issuers to recover costs that were not permitted by the statute. The court stayed its decision pending appeal, and the United States Court of Appeals for the District of Columbia Circuit granted an expedited appeal. In March 2014, the court of appeals reversed the district court. It upheld the Federal Reserve's network processing rule and upheld its interchange fee rule except as to the issue of transaction monitoring costs, and remanded that issue back to the Federal Reserve for further explanation. In May and July 2014, the plaintiffs filed applications in the United States Supreme Court to extend the time for filing a petition for a writ of certiorari, which is a petition for further appellate review of the court of appeals' decision, thereby indicating an intent to seek Supreme Court review.

The SEC adopted rules on July 23, 2014 intended to reform certain fundamental structural and operational aspects of money market funds. These changes include requiring a floating net asset value for prime institutional and tax-exempt money market funds, possible fees and suspension of redemption provisions for both retail and institutional funds under certain scenarios, and additional disclosure and stress testing requirements for all money market funds. The majority of these amendments, except for some disclosure enhancements, will not take effect for two years. The likely

impact of these changes on the money market fund industry or on the markets for money market instruments is currently unclear. Among other things, PNC could potentially be impacted as it is a sponsor of money market funds, holds money market funds in customer accounts, and is an issuer of money market instruments, many of which are currently sold to money market funds.

For additional information concerning recent legislative and regulatory developments, as well as certain governmental, legislative and regulatory inquiries and investigations that may affect PNC, please see the Supervision and Regulation section of Item 1 Business, Item 1A Risk Factors, Recent Market and Industry Developments in the Executive Summary section of Item 7, and Note 23 Legal Proceedings and Note 24 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Item 8 of our 2013 Form 10-K and Recent Market and Industry Developments in the Executive Summary section of our First Quarter 2014 Form 10-Q, as well as Note 16 Legal Proceedings and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

***KEY FACTORS AFFECTING FINANCIAL PERFORMANCE***

Our financial performance is substantially affected by a number of external factors outside of our control, including the following:

- General economic conditions, including the continuity, speed and stamina of the current U.S. economic expansion in general and on our customers in particular,
- The monetary policy actions and statements of the Federal Reserve and the Federal Open Market Committee (FOMC),
- The level of, and direction, timing and magnitude of movement in, interest rates and the shape of the interest rate yield curve,
- The functioning and other performance of, and availability of liquidity in, the capital and other financial markets,
- Loan demand, utilization of credit commitments and standby letters of credit, and asset quality,
- Customer demand for non-loan products and services,
- Changes in the competitive and regulatory landscape and in counterparty creditworthiness and performance as the financial services industry restructures in the current environment,
- The impact of the extensive reforms enacted in the Dodd-Frank legislation and other legislative, regulatory and administrative initiatives and actions, including those outlined elsewhere in this Report, in our 2013 Form 10-K and in our other SEC filings, and
- The impact of market credit spreads on asset valuations.





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In addition, our success will depend upon, among other things:

- Focused execution of strategic priorities for organic customer growth opportunities,
- Further success in growing profitability through the acquisition and retention of customers and deepening relationships,
- Driving growth in acquired and underpenetrated geographic markets, including our Southeast markets,
- Our ability to effectively manage PNC's balance sheet and generate net interest income,
- Revenue growth from fee income and our ability to provide innovative and valued products to our customers,
- Our ability to utilize technology to develop and deliver products and services to our customers and protect PNC's systems and customer information,
- Our ability to enhance our critical infrastructure and streamline our core processes,
- Our ability to manage and implement strategic business objectives within the changing regulatory environment,
- A sustained focus on expense management,
- Improving our overall asset quality,
- Managing the non-strategic assets portfolio and impaired assets,
- Continuing to maintain and grow our deposit base as a low-cost funding source,
- Prudent risk and capital management related to our efforts to manage risk to acceptable levels and to meet evolving regulatory capital and liquidity standards,
- Actions we take within the capital and other financial markets,
- The impact of legal and regulatory-related contingencies, and
- The appropriateness of reserves needed for critical accounting estimates and related contingencies.

For additional information, please see the Cautionary Statement Regarding Forward-Looking Information section in this Financial Review and Item 1A Risk Factors in our 2013 Form 10-K.

***INCOME STATEMENT HIGHLIGHTS***

Net income for the second quarter of 2014 was \$1.1 billion, or \$1.85 per diluted common share, compared with net income of \$1.1 billion, or \$1.98 per diluted common share for the second quarter of 2013. Net income decreased 6% in the comparison as a 3% reduction in noninterest expense and lower provision for credit losses were more than offset by a 6% decline in revenue. For additional detail, see the Consolidated Income Statement Review section in this Financial Review.

Net interest income of \$2.1 billion for the second quarter of 2014 decreased 6% compared with the second quarter of 2013, primarily driven by lower

yields on loans and lower purchase accounting accretion, partially offset by the impact of loan growth.

Net interest margin decreased to 3.12% for the second quarter of 2014 compared to 3.58% for the second quarter of 2013. The decline reflected the impact of lower purchase accounting accretion, lower loan yields in the ongoing low rate environment, and the impact of higher interest-earning deposits with banks in light of proposed short-term liquidity regulatory standards partially offset by commercial loan growth.

Noninterest income of \$1.7 billion for the second quarter of 2014 decreased 7% compared to the second quarter of 2013, as strong fee income growth and the positive impact from lower provision for residential mortgage repurchase obligations were more than offset by lower revenue related to asset valuations and sales.

The provision for credit losses decreased to \$72 million for the second quarter of 2014 compared to \$157 million for the second quarter of 2013 due to overall credit quality improvement.

Noninterest expense of \$2.3 billion for the second quarter of 2014 decreased 3% compared with the second quarter of 2013 reflecting well managed expenses.

***CREDIT QUALITY HIGHLIGHTS***

Overall credit quality continued to improve during the first six months of 2014. For additional detail, see the Credit Risk Management portion of the Risk Management section of this Financial Review.

Nonperforming assets decreased \$.3 billion, or 8%, to \$3.2 billion at June 30, 2014 compared to December 31, 2013. Nonperforming assets to total assets were .97% at June 30, 2014, compared to 1.08% at December 31, 2013.

Overall loan delinquencies of \$2.1 billion at June 30, 2014 decreased \$.4 billion, or 16%, compared with December 31, 2013.

The allowance for loan and lease losses was 1.72% of total loans and 123% of nonperforming loans at June 30, 2014, compared with 1.84% and 117% at December 31, 2013, respectively.

Net charge-offs of \$145 million were down 30% compared to net charge-offs of \$208 million for the second quarter of 2013.

Annualized net charge-offs were 0.29% of average loans in the second quarter of 2014 and 0.44% of average loans in the second quarter of 2013. For the first six months of 2014, net charge-offs were \$331 million, and 0.34% of average loans on an annualized basis, compared with \$664 million and 0.71% for the first six months of 2013, respectively. The year-to-date comparisons were impacted by alignment with interagency guidance in the first quarter of 2013 on practices for loans and



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lines of credit related to consumer lending. In the first quarter 2013, this alignment had the overall effect of (i) accelerating charge-offs, (ii) increasing nonperforming loans and (iii) in the case of loans accounted for under the fair value option, increasing nonaccrual loans. See the Credit Risk Management portion of the Risk Management section of this Financial Review for further detail.

***BALANCE SHEET HIGHLIGHTS***

Total loans increased by \$5.4 billion to \$201 billion at June 30, 2014 compared to December 31, 2013.

Total commercial lending increased by \$6.9 billion, or 6%, as a result of growth in commercial and commercial real estate loans to new and existing customers.

Total consumer lending decreased \$1.6 billion, or 2%, due to lower home equity, residential mortgage and education loans partially offset by growth in automobile loans.

Total deposits increased by \$1.6 billion to \$223 billion at June 30, 2014 compared with December 31, 2013, driven by growth in transaction deposits.

PNC further enhanced its liquidity position in preparation for implementation of proposed short-term liquidity regulatory standards as reflected in higher interest-earning deposits with banks, which are primarily maintained with the Federal Reserve Bank, and activity relating to borrowed funds.

PNC's well-positioned balance sheet remained core funded with a loans to deposits ratio of 90% at June 30, 2014.

The Transitional Basel III common equity Tier 1 capital ratio, calculated using the regulatory capital methodology applicable to PNC during 2014, increased to 11.0% at June 30, 2014.

Pro forma fully phased-in Basel III common equity Tier 1 capital ratio based on the standardized approach rules increased to an estimated 10.0% at June 30, 2014 from 9.4% at December 31, 2013. See the Capital discussion and Table 18 in the Consolidated Balance Sheet Review section of this Financial Review and the December 31, 2013 capital ratio tables in the Statistical Information section of this Report for more detail.

Our Consolidated Income Statement and Consolidated Balance Sheet Review sections of this Financial Review describe in greater detail the various items that impacted our

results during the first six months of 2014 and 2013 and balances at June 30, 2014 and December 31, 2013, respectively.

***CAPITAL AND LIQUIDITY ACTIONS***

Our ability to take certain capital actions, including plans to pay or increase common stock dividends or to repurchase shares under current or future programs, is subject to the results of the supervisory assessment of capital adequacy undertaken by the Federal Reserve and our primary bank regulators as part of the CCAR process.

In connection with the 2014 CCAR, PNC submitted its 2014 capital plan, approved by its Board of Directors, to the Federal Reserve in January 2014. As we announced on March 26, 2014, the Federal Reserve accepted the capital plan and did not object to our proposed capital actions, which included a recommendation to increase the quarterly common stock dividend in the second quarter of 2014. The capital plan also included share repurchase programs of up to \$1.5 billion for the four quarter period beginning in the second quarter of 2014 under PNC's existing common stock repurchase authorization. These programs include repurchases of up to \$200 million to mitigate the financial impact of employee benefit plan transactions. In the second quarter of 2014, in accordance with the 2014 capital plan, we repurchased 2.6 million shares of common stock on the open market, with an average price of \$86.26 per share and an aggregate repurchase price of \$223 million. For additional information concerning the CCAR process and the factors the Federal Reserve takes into consideration in evaluating capital plans, see the Supervision and Regulation section in Item 1 Business of our 2013 Form 10-K.

On April 3, 2014, consistent with our 2014 capital plan, our Board of Directors approved an increase to PNC's quarterly common stock dividend from 44 cents per common share to 48 cents per common share effective with the May 5, 2014 dividend payment to shareholders of record at the close of business on April 15, 2014. On July 3, 2014, the Board of Directors declared a quarterly common stock cash dividend of 48 cents per share payable on August 5, 2014 to shareholders of record at the close of business on July 15, 2014.

See the Liquidity Risk Management portion of the Risk Management section of this Financial Review for more detail on our 2014 capital and liquidity actions.

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Six months ended June 30			Change	
Dollars in millions	2014	2013	\$	%
<b>Average assets</b>				
Interest-earning assets				
Investment securities	\$ 57,342	\$ 57,683	\$ (341)	(1)%
Loans	197,914	187,359	10,555	6%
Interest-earning deposits with banks	13,410	2,236	11,174	500%
Other	8,415	8,863	(448)	(5)%
Total interest-earning assets	277,081	256,141	20,940	8%
Noninterest-earning assets	43,968	46,505	(2,537)	(5)%
Total average assets	\$ 321,049	\$ 302,646	\$ 18,403	6%
<b>Average liabilities and equity</b>				
Interest-bearing liabilities				
Interest-bearing deposits	\$ 151,212	\$ 145,014	\$ 6,198	4%
Borrowed funds	46,747	39,161	7,586	19%
Total interest-bearing liabilities	197,959	184,175	13,784	7%
Noninterest-bearing deposits	67,951	64,800	3,151	5%
Other liabilities	10,313	11,614	(1,301)	(11)%
Equity	44,826	42,057	2,769	7%
Total average liabilities and equity	\$ 321,049	\$ 302,646	\$ 18,403	6%

Various seasonal and other factors impact our period-end balances, whereas average balances are generally more indicative of underlying business trends apart from the impact of acquisitions and divestitures. The Consolidated Balance Sheet Review section of this Financial Review provides information on changes in selected Consolidated Balance Sheet categories at June 30, 2014 compared with December 31, 2013. Total assets were \$327.1 billion at June 30, 2014 compared with \$320.2 billion at December 31, 2013.

Average investment securities remained relatively stable in the comparison of the first six months of 2014 with the first six months of 2013, as a net decrease in average residential mortgage-backed securities from principal payments was mostly offset by an increase in average U.S. Treasury and government agency securities, which was largely driven by purchases to enhance our liquidity position in light of proposed short-term liquidity regulatory standards. Total investment securities comprised 21% of average interest-earning assets for the first six months of 2014 and 23% for the first six months of 2013.

The increase in average total loans in the first six months of 2014 compared with the first six months of 2013 was driven by increases in average commercial loans of \$5.9 billion, average commercial real estate loans of \$3.4 billion and average consumer loans of \$1.3 billion. The overall increase in loans reflected organic loan growth, primarily in our Corporate & Institutional Banking segment.

Loans represented 71% of average interest-earning assets for the first six months of 2014 and 73% of average interest-earning assets for the first six months of 2013.

Average interest-earning deposits with banks, which are primarily maintained with the Federal Reserve Bank, increased significantly to \$13.4 billion for the first six months of 2014 from \$2.2 billion for the first six months of 2013, as we continued to enhance our liquidity position in light of proposed short-term liquidity regulatory standards.

The decrease in average noninterest-earning assets in the first six months of 2014 compared with the first six months of 2013 was primarily driven by decreased unsettled securities sales and securities valuations, both of which are included in noninterest-earning assets for average balance sheet purposes.

Average total deposits increased \$9.3 billion to \$219.2 billion in the first six months of 2014 compared with the first six months of 2013, primarily due to an increase of \$11.4 billion in average transaction deposits, which grew to \$185.1 billion for the first six months of 2014.

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Higher average money market deposits, average interest-bearing demand deposits and average noninterest-bearing deposits drove the increase in both commercial and consumer average transaction deposits. These increases were partially offset by a decrease of \$2.8 billion in average retail certificates of deposit attributable to runoff of maturing accounts. Total deposits at June 30, 2014 were \$222.6 billion compared with \$220.9 billion at December 31, 2013 and are further discussed within the Consolidated Balance Sheet Review section of this Financial Review.

Average total deposits represented 68% of average total assets for the first six months of 2014 and 69% for the first six months of 2013.

The increase in average borrowed funds in the first six months of 2014 compared with the first six months of 2013 was

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primarily due to increases in average Federal Home Loan Bank (FHLB) borrowings and average bank notes and senior debt, in part to enhance our liquidity position in light of proposed short-term liquidity regulatory standards. These increases were partially offset by a decline in average commercial paper. Total borrowed funds at June 30, 2014 were \$49.1 billion compared with \$46.1 billion at December 31, 2013 and are further discussed within the Consolidated Balance Sheet Review section of this Financial Review. The Liquidity Risk Management portion of the Risk Management section of this Financial Review includes additional information regarding our sources and uses of borrowed funds.

**BUSINESS SEGMENT HIGHLIGHTS**

Total business segment earnings were \$2.0 billion and \$1.9 billion for the first six months of 2014 and 2013, respectively. The Business Segments Review section of this Financial Review includes further analysis of our business segment results over the first six months of 2014 and 2013, including presentation differences from Note 18 Segment Reporting in our Notes To Consolidated Financial Statements of this Report. Note 18 Segment Reporting presents results of businesses for the three months and six months ended June 30, 2014 and 2013.

We provide a reconciliation of total business segment earnings to PNC total consolidated net income as reported on a GAAP basis in Note 18 Segment Reporting in our Notes To Consolidated Financial Statements of this Report.

**Table 3: Results Of Businesses Summary**

(Unaudited)

Six months ended June 30 in millions	Net Income		Revenue		Average Assets (a)	
	2014	2013	2014	2013	2014	2013
Retail Banking	\$ 383	\$ 278	\$ 3,008	\$ 3,037	\$ 75,559	\$ 74,317
Corporate & Institutional Banking	993	1,153	2,646	2,761	119,992	111,941
Asset Management Group	90	79	549	509	7,642	7,210
Residential Mortgage Banking	32	65	433	519	8,128	10,604
BlackRock	253	220	332	287	6,400	5,982
Non-Strategic Assets Portfolio	209	139	295	394	8,732	10,511
Total business segments	1,960	1,934	7,263	7,507	226,453	220,565
Other (b) (c) (d)	152	176	324	512	94,596	82,081
Total	\$ 2,112	\$ 2,110	\$ 7,587	\$ 8,019	\$ 321,049	\$ 302,646

(a) Period-end balances for BlackRock.

(b) Other average assets include investment securities associated with asset and liability management activities.

(c) Other includes differences between the total business segment financial results and our total consolidated net income. Additional detail is included in the Business Segments Review section of this Financial Review and in Note 18 Segment Reporting in the Notes To Consolidated Financial Statements in this Report.

(d) The decrease in revenue in the first six months of 2014 compared to the first six months of 2013 for Other reflected a decline in net interest income primarily due to decreased investment securities income and higher borrowed funds expense, while the decline in noninterest income was more than offset by a decrease in noninterest expense.

**CONSOLIDATED INCOME STATEMENT REVIEW**

Our Consolidated Income Statement is presented in Part I, Item 1 of this Report.

Net income was \$2.1 billion for both the first six months of 2014 and 2013 as a 4% reduction in noninterest expense and lower provision for credit losses were offset by a 5% decline in total revenue. Second quarter 2014 net income decreased \$63 million to \$1.1 billion, compared with second quarter 2013, as a 3% reduction in noninterest expense and lower provision for credit losses were more than offset by a 6% decline in revenue. Lower revenue in both comparisons reflected single-digit declines, on a percentage basis, in both net interest income and noninterest income.

*NET INTEREST INCOME***Table 4: Net Interest Income and Net Interest Margin**

Dollars in millions	Six months ended June 30		Three months ended June 30	
	2014	2013	2014	2013
Net interest income	\$ 4,324	\$ 4,647	\$ 2,129	\$ 2,258
Net interest margin	3.19%	3.69%	3.12%	3.58%

Changes in net interest income and margin result from the interaction of the volume and composition of interest-earning assets and related yields, interest-bearing liabilities and related rates paid, and noninterest-bearing sources of funding. See the Statistical Information (Unaudited) Average Consolidated Balance Sheet And Net Interest Analysis section of this Report and the discussion of purchase accounting accretion on purchased impaired loans in the Consolidated Balance Sheet Review section of this Financial Review for additional information.



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Net interest income decreased by \$323 million, or 7%, in the first six months of 2014 compared with the prior year, including a decline of \$129 million, or 6%, in the second quarter compared with the same prior year quarter. The declines in both comparisons were primarily due to lower purchase accounting accretion and lower yields on loans, partially offset by the impact of loan growth. The declines also reflected a second quarter 2014 correction to reclassify certain commercial facility fees of \$31 million from net interest income to noninterest income. Lower investment securities yields in the year-to-date comparison and lower investment securities balances in the quarter-to-date comparison also contributed to the declines.

Lower net interest margins in both comparisons were driven by 52 basis point and 47 basis point declines in the yields on total interest-earning assets in both the year-to-date and quarter-to-date comparisons, respectively, which included the impact of lower purchase accounting accretion, continued spread compression, and repricing of commercial loans in a

lower rate environment. The rate paid on interest-bearing liabilities remained relatively stable in both comparisons.

These declines in total interesting-earning asset yields, in both comparisons, primarily reflected lower yields on new and repricing loans in the ongoing low rate environment, the impact of the second quarter 2014 correction to reclassify certain commercial facility fees and the impact of higher interest-earning deposits maintained with the Federal Reserve Bank in light of proposed short-term liquidity regulatory standards. The year-to-date comparison also reflected lower rates on the investment securities portfolio.

In the third quarter of 2014, we expect net interest income to be down modestly due to the continued decline in purchase accounting accretion and further interest rate spread compression related to loans and investment securities.

For full year 2014, we expect total purchase accounting accretion to be down approximately \$300 million compared with 2013. In 2015, we expect purchase accounting accretion to be down approximately \$225 million compared to 2014.

**NONINTEREST INCOME****Table 5: Noninterest Income**

Dollars in millions	Six months ended June 30				Three months ended June 30			
	2014	2013	Change \$	%	2014	2013	Change \$	%
<b>Noninterest income</b>								
Asset management	\$ 726	\$ 648	\$ 78	12%	\$ 362	\$ 340	\$ 22	6%
Consumer services	613	610	3		323	314	9	3
Corporate services	644	603	41	7	343	326	17	5
Residential mortgage	343	401	(58)	(14)	182	167	15	9
Service charges on deposits	303	283	20	7	156	147	9	6
Net gains on sales of securities	4	75	(71)	(95)	(6)	61	(67)	(110)
Net other-than-temporary impairments	(3)	(14)	11	79	(1)	(4)	3	75
Other	633	766	(133)	(17)	322	455	(133)	(29)
<b>Total noninterest income</b>	<b>\$ 3,263</b>	<b>\$ 3,372</b>	<b>\$ (109)</b>	<b>(3)%</b>	<b>\$ 1,681</b>	<b>\$ 1,806</b>	<b>\$ (125)</b>	<b>(7)%</b>

Noninterest income decreased in both prior year comparisons as strong fee income growth and the impact from lower provision for residential mortgage repurchase obligations were more than offset by a decline in residential mortgage loan sales revenue, reductions in asset valuations and lower gains on asset sales.

Noninterest income as a percentage of total revenue was 43% for the first six months of 2014, up from 42% for the first six months of 2013, and was 44% in both the second quarter of 2014 and 2013.

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Asset management revenue increased in both comparisons to the prior year periods, reflecting increases in the equity markets and sales production. The increase in the first six months of 2014 also reflected increased earnings from our BlackRock investment. Discretionary assets under management increased to \$131 billion at June 30, 2014 compared with \$117 billion at June 30, 2013 driven by higher

equity markets and year-to-date positive net flows, primarily from the institutional business, after adjustments to total net flows for cyclical client activities, due to strong sales performance.

Consumer service fees increased slightly in both the year-to-date and second quarter comparisons, primarily due to growth in customer-initiated transaction volumes that was mostly offset by several individually insignificant items.

Corporate services revenue increased to \$644 million for the first six months of 2014, including \$343 million in the second quarter of 2014, compared to \$603 million for the first six months of 2013, which included \$326 million for the second quarter of 2013. The comparisons reflected higher merger and acquisition advisory fees and a second quarter 2014 correction to reclassify certain commercial facility fees of \$31 million from net interest income to noninterest income. These increases were partially offset by lower net commercial mortgage servicing rights valuation gains, which were \$25

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million for the first six months of 2014 compared to \$55 million for the first six months of 2013. The respective gain amounts for the second quarters of 2014 and 2013 were \$14 million and \$44 million.

Residential mortgage revenue decreased to \$343 million in the first six months of 2014 compared with \$401 million in the first six months of 2013. In the second quarter 2014 comparison, residential mortgage revenue increased to \$182 million compared with \$167 million in the second quarter of 2013. Both comparisons included lower loan sales revenue from a reduction in origination volume and lower net hedging gains on residential mortgage servicing rights. The decline in loan sales revenue was partially mitigated by the impact of second quarter 2014 gains on sales of previously underperforming portfolio loans.

The overall decline in residential mortgage revenue for the first six months of 2014 was partially offset by the impact of improvement in the provision for residential mortgage repurchase obligations, which was a benefit of \$17 million for the first six months of 2014 compared to a provision of \$77 million in the prior year period.

For the second quarter of 2014, residential mortgage revenue increased compared to the prior year quarter, as the decreases in loan sales revenue and net hedging gains on residential mortgage servicing rights were more than offset by the improvement in the provision for residential mortgage repurchase obligations, which was an insignificant amount in the current year quarter, compared to \$73 million for the second quarter of 2013.

Service charges on deposits increased in both comparisons to the prior year periods due to growth in customer activity and changes in product offerings.

Other noninterest income decreased to \$633 million for the first six months of 2014 compared with \$766 million for the first six months of 2013. Second quarter 2014 other noninterest income declined to \$322 million compared to \$455 million for the second quarter of 2013. Decreases in both of the comparisons were driven by lower revenue from credit valuations for customer-related derivatives activities as higher market interest rates impacted the fair value of PNC's credit exposure on these activities. The impacts of these valuations to other noninterest income was a loss of \$18 million for the first six months of 2014 compared to income of \$41 million for the first six months of 2013, while in the quarterly comparison the second quarter 2014 loss was insignificant and the second quarter of 2013 included income of \$39 million. In addition to these declines, other noninterest income decreased due to lower revenue from private equity investments and a decline in the market value of investments related to deferred compensation obligations. The six month comparison also

reflected lower revenue associated with commercial mortgage banking activity in the 2014 period.

Other noninterest income in the first six months of 2014 included a gain of \$116 million on the sale of 2 million shares Visa Class B common shares, with a gain in the second quarter of 2014 of \$54 million on the sale of 1 million shares, compared to an \$83 million gain on the sale of 2 million shares in the second quarter of 2013. At June 30, 2014, we held approximately 8 million Visa Class B common shares with a fair value of approximately \$741 million at a recorded investment of approximately \$112 million.

Other noninterest income typically fluctuates from period to period depending on the nature and magnitude of transactions completed. Further details regarding our customer-related trading activities are included in the Market Risk Management – Customer-Related Trading Risk portion of the Risk Management section of this Financial Review. Further details regarding private and other equity investments are included in the Market Risk Management – Equity And Other Investment Risk section, and further details regarding gains or losses related to our equity investment in BlackRock are included in the Business Segments Review section.

In the third quarter of 2014, we expect fee-based noninterest income to remain stable as we anticipate growth in our other fee-based businesses to offset an expected decline in the third quarter related to second quarter 2014 gains on sales of residential mortgage banking portfolio loans.

Assuming a continuation of the current economic environment, we continue to expect that full year 2014 revenue will be under pressure, and as a result, could likely be down compared to full year 2013 revenue due to expected purchase accounting accretion declines and lower residential mortgage revenues.

***PROVISION FOR CREDIT LOSSES***

The provision for credit losses totaled \$166 million for the first six months of 2014 compared with \$393 million for the first six months of 2013. The provision for credit losses was \$72 million for the second quarter of 2014 compared with \$157 million for the second quarter of 2013. The declines in both comparisons reflected overall credit quality improvement with the increasing value of residential real estate a contributing factor that improved expected cash flows on our purchased impaired loans.

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Assuming a continuation of second quarter 2014 credit trends, we expect our provision for credit losses in the third quarter of 2014 to be between \$75 million and \$125 million.

The Credit Risk Management portion of the Risk Management section of this Financial Review includes additional information regarding factors impacting the provision for credit losses.

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### ***NONINTEREST EXPENSE***

Noninterest expense decreased \$181 million, or 4%, to \$4.6 billion for the first six months of 2014, reflecting overall disciplined expense management. The decline was driven by a decrease in personnel expense related to lower headcount and benefits costs and a reduction in other noninterest expense, which reflected the impacts of a first quarter 2013 contribution to the PNC Foundation and second quarter 2013 noncash charges for unamortized discounts of \$30 million related to redemption of trust preferred securities.

For the second quarter of 2014, noninterest expense was \$2.3 billion in the second quarter of 2014, a decline of \$77 million, or 3%, compared with the prior year quarter. The decrease reflected lower benefits costs, reductions in other real estate owned expense and noncredit losses, and the impact of the second quarter 2013 noncash charges related to redemption of trust preferred securities. These declines were partially offset by investments in technology and infrastructure.

In the first six months of 2014 we have completed actions relating to capturing more than two-thirds of our 2014 continuous improvement savings goal of \$500 million, and we expect to achieve the full-year goal. We expect these cost savings to fund investments in our infrastructure, including those related to cybersecurity, and investments in our diversified businesses, including our Retail Banking transformation, consistent with our strategic priorities.

In the first quarter of 2014, we adopted new accounting guidance which changes how investments in low income housing tax credits are recognized. As a result, losses on certain tax credit investments which were previously recorded in noninterest expense are recorded to income taxes. See the discussion under Effective Income Tax Rate below.

For the third quarter of 2014, we expect noninterest expense to increase by low single digits, on a percentage basis, compared to second quarter 2014 related to employee benefit seasonality

and costs related to the automating of our regulatory submissions.

We plan to remain focused on overall disciplined expense management and we continue to expect noninterest expense for full year 2014 to be down compared with full year 2013.

### ***EFFECTIVE INCOME TAX RATE***

The effective income tax rate was 25.3% in the first six months of 2014 compared with 26.0% in the first six months of 2013. For the second quarter of 2014, our effective income tax rate was 25.4% compared with 25.8% for the second quarter of 2013. The effective tax rate is generally lower than the statutory rate primarily due to tax credits PNC receives from our investments in low income housing and new markets investments, as well as earnings in other tax exempt investments.

The lower effective income tax rate in both the first six months of 2014 and the second quarter of 2014 compared to the prior year periods was primarily attributable to the impact of higher tax-exempt income and tax credits.

The effective tax rate for both the 2014 and 2013 periods reflects the adoption of Accounting Standards Update (ASU) 2014-01, which relates to amortization of investments in low income housing tax credits. See the Recently Adopted Accounting Standards portion of Note 1 Accounting Policies in the Notes to Consolidated Financial Statements in Part I, Item 1 of this Report for further detail. The retrospective application of this guidance resulted in increased income tax expenses in both periods due to the reclassification of noninterest expense associated with these investments.

As a result of the adoption of this accounting guidance, we now expect our 2014 effective tax rate to be approximately 26%.

**Table of Contents****CONSOLIDATED BALANCE SHEET REVIEW****Table 6: Summarized Balance Sheet Data**

			Change	
	June 30	December 31	\$	%
Dollars in millions	2014	2013		
<b>Assets</b>				
Interest-earning deposits with banks	\$ 16,876	\$ 12,135	\$ 4,741	39%
Loans held for sale	2,228	2,255	(27)	(1)%
Investment securities	56,602	60,294	(3,692)	(6)%
Loans	200,984	195,613	5,371	3%
Allowance for loan and lease losses	(3,453)	(3,609)	156	4%
Goodwill	9,074	9,074		%
Other intangible assets	1,997	2,216	(219)	(10)%
Other, net	42,756	42,214	542	1%
<b>Total assets</b>	<b>\$ 327,064</b>	<b>\$ 320,192</b>	<b>\$ 6,872</b>	<b>2%</b>
<b>Liabilities</b>				
Deposits	\$ 222,554	\$ 220,931	\$ 1,623	1%
Borrowed funds	49,066	46,105	2,961	6%
Other	9,651	9,119	532	6%
<b>Total liabilities</b>	<b>281,271</b>	<b>276,155</b>	<b>5,116</b>	<b>2%</b>
<b>Equity</b>				
Total shareholders' equity	44,205	42,334	1,871	4%
Noncontrolling interests	1,588	1,703	(115)	(7)%
<b>Total equity</b>	<b>45,793</b>	<b>44,037</b>	<b>1,756</b>	<b>4%</b>
<b>Total liabilities and equity</b>	<b>\$ 327,064</b>	<b>\$ 320,192</b>	<b>\$ 6,872</b>	<b>2%</b>

The summarized balance sheet data above is based upon our Consolidated Balance Sheet in Part I, Item 1 of this Report.

The increase in total assets was primarily due to higher interest-earning deposits with banks and loan growth, partially offset by lower investment securities. The increase in interest-earning deposits with banks resulted from the continuation of PNC's efforts to enhance its liquidity position in light of proposed short-term liquidity regulatory standards. Interest-earning deposits with banks included balances held with the Federal Reserve Bank of Cleveland of \$16.5 billion and \$11.7 billion at June 30, 2014 and December 31, 2013, respectively. The increase in liabilities was largely due to growth in deposits and higher Federal Home Loan Bank borrowings and issuances of bank notes and senior debt and subordinated debt,

partially offset by a decline in federal funds purchased and repurchase agreements. An analysis of changes in selected balance sheet categories follows.

**LOANS**

Outstanding loan balances of \$201.0 billion at June 30, 2014 and \$195.6 billion at December 31, 2013 were net of unearned income, net deferred loan fees, unamortized discounts and premiums, and purchase discounts and premiums totaling \$1.9 billion at June 30, 2014 and \$2.1 billion at December 31, 2013, respectively. The balances include purchased impaired loans but do not include future accretable net interest (*i.e.*, the difference between the undiscounted expected cash flows and the carrying value of the loan) on those loans.

**Table of Contents****Table 7: Details Of Loans**

	June 30		December 31		Change	
	2014	2013	\$	%	\$	%
Dollars in millions						
<b>Commercial lending</b>						
Commercial						
Retail/wholesale trade	\$ 16,146	\$ 15,530	\$ 616	4%		
Manufacturing	18,683	16,208	2,475	15%		
Service providers	13,734	13,052	682	5%		
Real estate related (a)	10,908	10,729	179	2%		
Financial services	4,846	4,927	(81)	(2)%		
Health care	8,939	8,690	249	3%		
Other industries	20,280	19,242	1,038	5%		
Total commercial	93,536	88,378	5,158	6%		
Commercial real estate						
Real estate projects (b)	14,535	13,613	922	7%		
Commercial mortgage	8,384	7,578	806	11%		
Total commercial real estate	22,919	21,191	1,728	8%		
Equipment lease financing	7,628	7,576	52	1%		
Total commercial lending (c)	124,083	117,145	6,938	6%		
<b>Consumer lending</b>						
Home equity						
Lines of credit	20,959	21,696	(737)	(3)%		
Installment	14,507	14,751	(244)	(2)%		
Total home equity	35,466	36,447	(981)	(3)%		
Residential real estate						
Residential mortgage	13,965	14,418	(453)	(3)%		
Residential construction	595	647	(52)	(8)%		
Total residential real estate	14,560	15,065	(505)	(3)%		
Credit card	4,435	4,425	10	%		
Other consumer						
Education	7,118	7,534	(416)	(6)%		
Automobile	11,005	10,827	178	2%		
Other	4,317	4,170	147	4%		
Total consumer lending	76,901	78,468	(1,567)	(2)%		
Total loans	\$ 200,984	\$ 195,613	\$ 5,371	3%		

(a) Includes loans to customers in the real estate and construction industries.

(b) Includes both construction loans and intermediate financing for projects.

(c) Construction loans with interest reserves and A/B Note restructurings are not significant to PNC.

The increase in loans was driven by the increase in commercial lending as a result of growth in commercial and commercial real estate loans, primarily from new customers and organic growth. The decline in consumer lending resulted from lower home equity, residential mortgage and education loans, partially offset by growth in credit card and automobile loans.

Loans represented 61% of total assets at both June 30, 2014 and December 31, 2013. Commercial lending represented 62% of the loan portfolio at June 30, 2014 and 60% at December 31, 2013. Consumer lending represented 38% of

the loan portfolio at June 30, 2014 and 40% at December 31, 2013.

Commercial real estate loans represented 11% of total loans at both June 30, 2014 and December 31, 2013 and represented 7% of total assets at both June 30, 2014 and December 31, 2013. See the Credit Risk Management portion of the Risk Management section of this Financial Review for additional information regarding our loan portfolio.

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Total loans above include purchased impaired loans of \$5.6 billion, or 3% of total loans, at June 30, 2014, and \$6.1 billion, or 3% of total loans, at December 31, 2013.

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Our loan portfolio continued to be diversified among numerous industries, types of businesses and consumers across our principal geographic markets.

**ALLOWANCE FOR LOAN AND LEASE LOSSES (ALLL)**

Our total ALLL of \$3.5 billion at June 30, 2014 consisted of \$1.6 billion and \$1.9 billion established for the commercial lending and consumer lending categories, respectively. The ALLL included what we believe to be appropriate loss coverage on all loans, including higher risk loans, in the commercial and consumer portfolios. We do not consider government insured or guaranteed loans to be higher risk as defaults have historically been materially mitigated by payments of insurance or guarantee amounts for approved claims. Additional information regarding our higher risk loans is included in the Credit Risk Management portion of the Risk Management section of this Financial Review and Note 1 Accounting Policies, Note 4 Asset Quality and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in our Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report.

**PURCHASE ACCOUNTING ACCRETION AND VALUATION OF PURCHASED IMPAIRED LOANS**

Information related to purchase accounting accretion and accretable yield for the first six months of 2014 and 2013 follows. Additional information is provided in Note 5 Purchased Loans in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report.

**Table 8: Accretion Purchased Impaired Loans**

In millions	Three months ended		Six months ended	
	2014	2013	2014	2013
Accretion on purchased impaired loans				
Scheduled accretion	\$ 120	\$ 150	\$ 245	\$ 307
Reversal of contractual interest on impaired loans	(70)	(83)	(138)	(168)
Scheduled accretion net of contractual interest	50	67	107	139
Excess cash recoveries	35	11	64	61
Total	\$ 85	\$ 78	\$ 171	\$ 200

**Table 9: Purchased Impaired Loans Accretable Yield**

In millions	2014	2013
January 1	\$ 2,055	\$ 2,166
Scheduled accretion	(245)	(307)
Excess cash recoveries	(64)	(61)
Net reclassifications to accretable from non-accretable and other activity (a)	190	366
June 30 (b)	\$ 1,936	\$ 2,164

(a) Approximately 78% and 58% of the net reclassifications for the first six months ended June 30, 2014 and 2013, respectively, were driven by the consumer portfolio and were due to improvements of cash expected to be collected on both RBC Bank (USA) and National City loans in future periods. The remaining net reclassifications were predominantly due to future cash flow changes in the commercial portfolio.

(b) As of June 30, 2014, we estimate that \$1.9 billion of accretable interest on purchased credit impaired loans will be recognized in future interest income, \$1.1 billion of which is expected to be contractual interest.

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Information related to the valuation of purchased impaired loans at June 30, 2014 and December 31, 2013 follows.

**Table 10: Valuation of Purchased Impaired Loans**

	June 30, 2014		December 31, 2013	
	Balance	Net Investment	Balance	Net Investment
Dollars in millions				
<b>Commercial and commercial real estate loans:</b>				
Outstanding balance	\$ 676		\$ 937	
Purchased impaired mark	(197)		(264)	
Recorded investment	479		673	
Allowance for loan losses	(108)		(133)	
Net investment	371	55%	540	58%
<b>Consumer and residential mortgage loans:</b>				
Outstanding balance	5,120		5,548	
Purchased impaired mark	(42)		(115)	
Recorded investment	5,078		5,433	
Allowance for loan losses	(778)		(871)	
Net investment	4,300	84%	4,562	82%
<b>Total purchased impaired loans:</b>				
Outstanding balance	5,796		6,485	
Purchased impaired mark	(239)		(379)	
Recorded investment	5,557		6,106	
Allowance for loan losses	(886)		(1,004)	
Net investment	\$ 4,671	81%	\$ 5,102	79%

At June 30, 2014, our largest individual purchased impaired loan had a recorded investment of \$12 million. We currently expect to collect total cash flows of \$6.6 billion on purchased impaired loans, representing the \$4.7 billion net investment at June 30, 2014 and the accretable net interest of \$1.9 billion shown in Table 9.

**WEIGHTED AVERAGE LIFE OF THE PURCHASED IMPAIRED PORTFOLIOS**

The table below provides the weighted average life (WAL) for each of the purchased impaired portfolios as of June 30, 2014.

**Table 11: Weighted Average Life of the Purchased Impaired Portfolios**

As of June 30, 2014	Recorded	
	Investment	WAL (a)
Dollars in millions		
Commercial	\$ 109	1.8 years
Commercial real estate	370	1.3 years
Consumer (b) (c)	2,150	4.4 years
Residential real estate (c)	2,928	5.2 years
Total	\$ 5,557	4.5 years

(a) Weighted average life represents the average number of years for which each dollar of unpaid principal remains outstanding.

(b) Portfolio primarily consists of nonrevolving home equity products.

(c) In 2014, the weighted average life of the purchased impaired portfolio increased, primarily driven by residential real estate and home equity loans.

Increasing a portfolio's weighted average life will result in more interest income being recognized on purchased impaired loans in future periods.

**PURCHASED IMPAIRED LOANS ACCRETABLE DIFFERENCE SENSITIVITY ANALYSIS**

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The following table provides a sensitivity analysis on the Total Purchased Impaired Loans portfolio. The analysis reflects hypothetical changes in key drivers for expected cash flows over the life of the loans under declining and improving conditions at a point in time. Any unusual significant economic events or changes, as well as other variables not considered below (*e.g.*, natural or widespread disasters), could result in impacts outside of the ranges represented below. Additionally, commercial and commercial real estate loan settlements or sales proceeds can vary widely from appraised values due to a number of factors including, but not limited to, special use considerations, liquidity premiums and improvements/deterioration in other income sources.

**Table 12: Accretable Difference Sensitivity Total Purchased Impaired Loans**

	June 30,	Declining	Improving
In billions	2014	Scenario (a)	Scenario (b)
Expected Cash Flows	\$ 6.6	\$ (.2)	\$ .3
Accretable Difference	1.9		.1
Allowance for Loan and Lease Losses	(.9)	(.1)	.2

(a) Declining Scenario Reflects hypothetical changes that would decrease future cash flow expectations. For consumer loans, we assume home price forecast decreases by ten percent and unemployment rate forecast increases by two percentage points; for commercial loans, we assume that collateral values decrease by ten percent.

(b) Improving Scenario Reflects hypothetical changes that would increase future cash flow expectations. For consumer loans, we assume home price forecast increases by ten percent, unemployment rate forecast decreases by two percentage points and interest rate forecast increases by two percentage points; for commercial loans, we assume that collateral values increase by ten percent.

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The present value impact of declining cash flows is primarily reflected as immediate impairment charge to the provision for credit losses, resulting in an increase to the allowance for loan and lease losses. The present value impact of increased cash flows is first recognized as a reversal of the allowance with any additional cash flow increases reflected as an increase in accretable yield over the life of the loan.

*NET UNFUNDED CREDIT COMMITMENTS*

Net unfunded credit commitments are comprised of the following:

**Table 13: Net Unfunded Loan Commitments**

	June 30	December 31
In millions	2014	2013
Total commercial lending (a)	\$ 91,209	\$ 90,104
Home equity lines of credit	18,323	18,754
Credit card	17,343	16,746
Other	4,571	4,266
Total	\$ 131,446	\$ 129,870

(a) Less than 5% of net unfunded loan commitments relate to commercial real estate at each date.

Commitments to extend credit represent arrangements to lend funds or provide liquidity subject to specified contractual conditions.

Standby bond purchase agreements totaled \$980 million at June 30, 2014 and \$1.3 billion at December 31, 2013 and are included in the preceding table, primarily within the Total commercial lending category.

In addition to the credit commitments set forth in the table above, our net outstanding standby letters of credit totaled \$10.5 billion at both June 30, 2014 and December 31, 2013. Standby letters of credit commit us to make payments on behalf of our customers if specified future events occur.

Information regarding our Allowance for unfunded loan commitments and letters of credit is included in Note 1 Accounting Policies in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

*INVESTMENT SECURITIES*

The following table presents the distribution of our investment securities portfolio. We have included credit ratings information because the information is an indicator of the degree of credit risk to which we are exposed. Changes in credit ratings classifications could indicate increased or decreased credit risk and could be accompanied by a reduction or increase in the fair value of our investment securities portfolio. For those securities, where during our quarterly security-level impairment assessments we determined losses represented other-than-temporary impairment (OTTI), we have recorded cumulative credit losses of \$1.2 billion in earnings and accordingly have reduced the amortized cost of our securities. See Table 76 in Note 7 Investment Securities in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for more detail. The majority of these cumulative impairment charges related to non-agency residential mortgage-backed and asset-backed securities rated BB or lower.

**Table 14: Investment Securities**

June 30, 2014	December 31, 2013	Ratings (a) As of June 30, 2014
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Dollars in millions	Amortized		Fair		AAA/ AA	A	BBB	BB and Lower	No Rating
	Cost	Value	Cost	Value					
U.S. Treasury and government agencies	\$ 5,453	\$ 5,638	\$ 4,229	\$ 4,361	100%				
Agency residential mortgage-backed	25,402	25,930	28,483	28,652	100				
Non-agency residential mortgage-backed	5,385	5,629	5,750	5,894	11	1%	3%	82%	3%
Agency commercial mortgage-backed	1,795	1,871	1,883	1,946	100				
Non-agency commercial mortgage-backed (b)	4,710	4,855	5,624	5,744	69	11	11	4	5
Asset-backed (c)	6,361	6,414	6,763	6,773	90	1		8	1
State and municipal	3,925	4,057	3,664	3,678	83	12			5
Other debt	2,122	2,179	2,845	2,891	67	24	8		1
Corporate stock and other	355	362	434	433					100
<b>Total investment securities (d)</b>	<b>\$ 55,508</b>	<b>\$ 56,935</b>	<b>\$ 59,675</b>	<b>\$ 60,372</b>	<b>84%</b>	<b>3%</b>	<b>2%</b>	<b>9%</b>	<b>2%</b>

(a) Ratings percentages allocated based on amortized cost.

(b) Collateralized primarily by retail properties, office buildings, lodging properties and multi-family housing.

(c) Collateralized primarily by government guaranteed student loans and other consumer credit products and corporate debt.

(d) Includes available for sale and held to maturity securities.

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Investment securities represented 17% of total assets at June 30, 2014 and 19% at December 31, 2013.

We evaluate our investment securities portfolio in light of changing market conditions and other factors and, where appropriate, take steps to improve our overall positioning. We consider the portfolio to be well-diversified and of high quality. At June 30, 2014, 84% of the securities in the portfolio were rated AAA/AA, with U.S. Treasury and government agencies, agency residential mortgage-backed and agency commercial mortgage-backed securities collectively representing 58% of the portfolio.

The investment securities portfolio includes both available for sale and held to maturity securities. Securities classified as available for sale are carried at fair value with net unrealized gains and losses, representing the difference between amortized cost and fair value, included in Shareholders' equity as Accumulated other comprehensive income or loss, net of tax, on our Consolidated Balance Sheet. Securities classified as held to maturity are carried at amortized cost. As of June 30, 2014, the amortized cost and fair value of available for sale securities totaled \$43.4 billion and \$44.5 billion, respectively, compared to an amortized cost and fair value as of December 31, 2013 of \$48.0 billion and \$48.6 billion, respectively. The amortized cost and fair value of held to maturity securities were \$12.1 billion and \$12.4 billion, respectively, at June 30, 2014, compared to \$11.7 billion and \$11.8 billion, respectively, at December 31, 2013.

The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity conditions. The fair value of investment securities generally decreases when interest rates increase and vice versa. In addition, the fair value generally decreases when credit spreads widen and vice versa. Net unrealized gains in the total investment securities portfolio increased to \$1.4 billion at June 30, 2014 from \$.7 billion at December 31, 2013 primarily due to the impact of market interest rates and credit spreads. The comparable amounts for the securities available for sale portfolio were \$1.1 billion and \$.6 billion, respectively.

Unrealized gains and losses on available for sale debt securities do not impact liquidity. However these gains and losses do affect risk-based capital under the regulatory capital rules in effect beginning in 2014 for PNC. Also, a change in the securities' credit ratings could impact the liquidity of the securities and may be indicative of a change in credit quality, which could affect our risk-weighted assets and, therefore, our regulatory capital ratios under the regulatory capital rules in effect for 2014. In addition, the amount representing the

credit-related portion of OTTI on available for sale securities would reduce our earnings and regulatory capital ratios.

During the second quarter of 2014, we transferred securities with a fair value of \$1.4 billion from available for sale to held to maturity. We changed our intent and committed to hold these high-quality securities to maturity in order to reduce the impact of price volatility on Accumulated other comprehensive income and certain capital measures, after taking into consideration market conditions and regulatory capital requirements under Basel III capital standards. See additional discussion of this transfer in Note 7 Investment Securities in our Notes To Consolidated Financial Statements included in Part I, Item I of this Report.

The duration of investment securities was 2.4 years at June 30, 2014. We estimate that, at June 30, 2014, the effective duration of investment securities was 2.5 years for an immediate 50 basis points parallel increase in interest rates and 2.3 years for an immediate 50 basis points parallel decrease in interest rates. Comparable amounts at December 31, 2013 were 3.0 years and 2.8 years, respectively.

At least quarterly, we conduct a comprehensive security-level impairment assessment on all securities. For securities in an unrealized loss position, we determine whether the loss represents OTTI. For debt securities that we neither intend to sell nor believe we will be required to sell prior to expected recovery, we recognize the credit portion of OTTI charges in current earnings and include the noncredit portion of OTTI in Net unrealized gains (losses) on OTTI securities on our Consolidated Statement of Comprehensive Income and net of tax in Accumulated other comprehensive income (loss) on our Consolidated Balance Sheet. During the first six months of 2014 and 2013 we recognized OTTI credit losses of \$3 million and \$14 million, respectively. The credit losses related to residential mortgage-backed and asset-backed securities collateralized by non-agency residential loans.

If housing and economic conditions were to deteriorate from current levels, and if market volatility and illiquidity were to deteriorate from current levels, or if market interest rates were to increase or credit spreads were to widen appreciably, the valuation of our investment securities portfolio could be adversely affected and we could incur additional OTTI credit losses that would impact our Consolidated Income Statement.

Additional information regarding our investment securities is included in Note 7 Investment Securities and Note 8 Fair Value in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report.



**Table of Contents****LOANS HELD FOR SALE****Table 15: Loans Held For Sale**

In millions	June 30 2014	December 31 2013
Commercial mortgages at fair value	\$ 521	\$ 586
Commercial mortgages at lower of cost or fair value	379	281
Total commercial mortgages	900	867
Residential mortgages at fair value	1,259	1,315
Residential mortgages at lower of cost or fair value	12	41
Total residential mortgages	1,271	1,356
Other	57	32
Total	\$ 2,228	\$ 2,255

For commercial mortgages held for sale at fair value, we stopped originating these and continue to pursue opportunities to reduce these positions.

For commercial mortgages held for sale carried at lower of cost or fair value, we sold \$935 million during the first six months of 2014 compared to \$1.4 billion during the first six months of 2013. All of these loan sales were to government agencies. Total gains of \$29 million were recognized on the valuation and sale of commercial mortgage loans held for sale, net of hedges, during the first six months of 2014, including \$22 million in the second quarter. Comparable amounts for 2013 were \$43 million and \$20 million, respectively.

Residential mortgage loan origination volume was \$4.5 billion during the first six months of 2014 compared to \$8.9 billion for the first six months of 2013. The majority of such loans were originated under agency or Federal Housing Administration (FHA) standards. We sold \$4.3 billion of loans and recognized related gains of \$225 million during the first six months of 2014, of which \$137 million occurred in the second quarter. The comparable amounts for the six months of 2013 were \$8.0 billion and \$362 million, respectively, including \$190 million in the second quarter.

Interest income on loans held for sale was \$47 million in the first six months of 2014, including \$24 million in the second quarter. Comparable amounts for 2013 were \$85 million and \$32 million, respectively. These amounts are included in Other interest income on our Consolidated Income Statement.

Additional information regarding our loan sale and servicing activities is included in Note 2 Loan Sale and Servicing Activities and Variable Interest Entities and Note 8 Fair Value in our Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report.

**GOODWILL AND OTHER INTANGIBLE ASSETS**

Goodwill and other intangible assets totaled \$11.1 billion at June 30, 2014 and \$11.3 billion at December 31, 2013. The decrease of \$.2 billion was primarily due to fair value changes of residential mortgage servicing rights, partially offset by new additions and purchases of mortgage servicing rights. See additional information regarding our goodwill and intangible assets in Note 9 Goodwill and Other Intangible Assets included in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

**FUNDING AND CAPITAL SOURCES****Table 16: Details Of Funding Sources**

Change



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Dollars in millions	June 30	December 31	\$	%
	2014	2013		
<b>Deposits</b>				
Money market	\$ 110,404	\$ 108,631	\$ 1,773	2%
Demand	78,083	77,756	327	%
Retail certificates of deposit	19,713	20,795	(1,082)	(5)%
Savings	12,037	11,078	959	9%
Time deposits in foreign offices and other time deposits	2,317	2,671	(354)	(13)%
<b>Total deposits</b>	<b>222,554</b>	<b>220,931</b>	<b>1,623</b>	<b>1%</b>
<b>Borrowed funds</b>				
Federal funds purchased and repurchase agreements	3,132	4,289	(1,157)	(27)%
Federal Home Loan Bank borrowings	15,023	12,912	2,111	16%
Bank notes and senior debt	14,102	12,603	1,499	12%
Subordinated debt	9,099	8,244	855	10%
Commercial paper	4,999	4,997	2	%
Other	2,711	3,060	(349)	(11)%
<b>Total borrowed funds</b>	<b>49,066</b>	<b>46,105</b>	<b>2,961</b>	<b>6%</b>
<b>Total funding sources</b>	<b>\$ 271,620</b>	<b>\$ 267,036</b>	<b>\$ 4,584</b>	<b>2%</b>

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See the Liquidity Risk Management portion of the Risk Management section of this Financial Review for additional information regarding our 2014 capital and liquidity activities.

The increase in deposits during the first six months of 2014 was primarily driven by increases in money market and savings deposits, partially offset by lower retail certificates of

deposit. Interest-bearing deposits represented 68% of total deposits at both June 30, 2014 and December 31, 2013. Total borrowed funds increased \$3.0 billion since December 31, 2013 as higher Federal Home Loan Bank borrowings and issuances of bank notes and senior debt and subordinated debt were partially offset by a decline in federal funds purchased and repurchase agreements.

**CAPITAL****Table 17: Shareholders' Equity**

			Change	
	June 30	December 31	\$	%
Dollars in millions	2014	2013		
<b>Shareholders' equity</b>				
Preferred stock (a)				
Common stock	\$ 2,703	\$ 2,698	\$ 5	%
Capital surplus - preferred stock	3,944	3,941	3	%
Capital surplus - common stock and other	12,506	12,416	90	1%
Retained earnings	24,755	23,251	1,504	6%
Accumulated other comprehensive income	881	436	445	102%
Common stock held in treasury at cost	(584)	(408)	(176)	(43)%
<b>Total shareholders' equity</b>	<b>\$ 44,205</b>	<b>\$ 42,334</b>	<b>\$ 1,871</b>	<b>4%</b>

(a) Par value less than \$.5 million at each date.

We manage our funding and capital positions by making adjustments to our balance sheet size and composition, issuing debt, equity or other capital instruments, executing treasury stock transactions and capital redemptions, managing dividend policies and retaining earnings.

Total shareholders' equity increased \$1.9 billion compared with December 31, 2013, primarily reflecting an increase in retained earnings of \$1.5 billion (driven by net income of \$2.1 billion and the impact of \$606 million of common and preferred dividends declared) and an increase of \$445 million in accumulated other comprehensive income. This increase was primarily due to the impact of market interest rates and credit spreads on securities available for sale and derivatives that are part of cash flow hedging strategies, along with the impact of pension and other postretirement benefit plan adjustments. Common shares outstanding were 532 million at June 30, 2014 and 533 million at December 31, 2013.

Our current common stock repurchase program authorization permits us to purchase up to 25 million shares of PNC common stock on the open market or in privately negotiated transactions. This program will remain in effect until fully utilized or until modified, superseded or terminated. The extent and timing of share repurchases under this program will depend on a number of factors including, among others, market and general economic conditions, economic and regulatory capital considerations, alternative uses of capital, the potential impact on our credit ratings, contractual and regulatory limitations, and the results of the supervisory assessment of capital adequacy and capital planning processes

undertaken by the Federal Reserve and our primary bank regulators as part of the CCAR process. The Federal Reserve accepted our 2014 capital plan and did not object to our proposed capital actions. The capital plan included share repurchase programs of up to \$1.5 billion for the four quarter period beginning in the second quarter of 2014 under PNC's existing common stock repurchase authorization. These programs include repurchases of up to \$200 million to mitigate the financial impact of employee benefit plan transactions. In the second quarter of 2014, PNC repurchased 2.6 million common shares for \$223 million under the capital plan authorization. Under the de minimis safe harbor of the Federal

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Reserve's capital plan rule, PNC may make limited repurchases of common stock or other capital distributions in amounts that exceed the amounts included in its most recently approved capital plan, provided that, among other things, such distributions do not exceed, in the aggregate, 1% of PNC's Tier 1 capital and the Federal Reserve does not object to the additional repurchases or distributions. Under this de minimis safe harbor, PNC repurchased \$50 million of common shares to mitigate the financial impact of employee benefit plan transactions in the first quarter of 2014. See the Supervision and Regulation section of Item 1 Business of our 2013 Form 10-K for further information concerning the CCAR process and the factors the Federal Reserve takes into consideration in its evaluation of capital plans and the Capital and Liquidity Actions portion of the Executive Summary section of our Financial Review for the impact of the Federal Reserve's current supervisory assessment of the capital adequacy program.

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**Table of Contents****Table 18: Basel III Capital**

Dollars in millions	June 30, 2014	
	Transitional Basel III (a) (c)	Pro forma Fully Phased-In Basel III (b) (c)
<b>Common equity Tier 1 capital</b>		
Common stock plus related surplus, net of treasury stock	\$ 14,625	\$ 14,625
Retained earnings	24,755	24,755
Accumulated other comprehensive income for securities currently and previously held as available for sale	151	756
Accumulated other comprehensive income for pension and other postretirement plans	(36)	(180)
Goodwill, net of associated deferred tax liabilities	(8,838)	(8,838)
Other disallowed intangibles, net of deferred tax liabilities	(85)	(424)
Other adjustments/(deductions)	(5)	(74)
<b>Total common equity Tier 1 capital before threshold deductions</b>	<b>30,567</b>	<b>30,620</b>
Total threshold deductions	(216)	(1,075)
<b>Common equity Tier 1 capital</b>	<b>30,351</b>	<b>29,545</b>
<b>Additional Tier 1 capital</b>		
Preferred stock	3,944	3,944
Trust preferred capital securities	99	
Noncontrolling interests (d)	790	42
Other adjustments/(deductions)	(86)	(95)
<b>Tier 1 capital</b>	<b>35,098</b>	<b>33,436</b>
<b>Additional Tier 2 capital</b>		
Qualifying subordinated debt	5,804	4,961
Trust preferred capital securities	99	
Allowance for loan and lease losses included in Tier 2 capital	3,443	194
Other	2	10
<b>Total Basel III capital</b>	<b>\$ 44,446</b>	<b>\$ 38,601</b>
<b>Risk-Weighted Assets (e)</b>		
Basel I risk-weighted assets calculated in accordance with transition rules for 2014 (f)	\$ 277,126	N/A
Estimated Basel III standardized approach risk-weighted assets (g)	N/A	\$ 295,217
Estimated Basel III advanced approaches risk-weighted assets (h)	N/A	290,063
<b>Average quarterly adjusted total assets</b>	<b>312,747</b>	<b>311,503</b>
<b>Basel III capital ratios</b>		
Common equity Tier 1	11.0%	10.0%(i)(k)
Tier 1 risk-based	12.7	11.3(i)(l)
Total capital risk-based	16.0	13.3(j)(m)
Leverage (n)	11.2	10.7

(a) Calculated using the regulatory capital methodology applicable to PNC during 2014.

(b) PNC utilizes the pro forma fully phased-in Basel III capital ratios to assess its capital position (without the benefit of phase-ins), including comparison to similar estimates made by other financial institutions.

(c) Basel III capital ratios and estimates may be impacted by additional regulatory guidance or analysis and, in the case of those ratios calculated using the advanced approaches, the ongoing evolution, validation and regulatory approval of PNC's models integral to the calculation of advanced approaches risk-weighted assets.

(d) Includes primarily REIT Preferred Securities.

(e) Calculated as of period end.

(f) Includes credit and market risk-weighted assets.

(g) Estimated based on Basel III standardized approach rules and includes credit and market risk-weighted assets.

(h) Estimated based on Basel III advanced approaches rules and includes credit, market and operational risk-weighted assets.

(i) Pro forma fully phased-in Basel III capital ratio based on estimated Basel III standardized approach risk-weighted assets.

(j) Pro forma fully phased-in Basel III capital ratio based on estimated Basel III advanced approaches risk-weighted assets.

(k) For comparative purposes only, the pro forma fully phased-in advanced approaches Basel III Common equity Tier 1 capital ratio is 10.2%. This capital ratio is calculated using Common equity Tier 1 capital and dividing by estimated Basel III advanced approaches risk-weighted assets.

(l) For comparative purposes only, the pro forma fully phased-in advanced approaches Basel III Tier 1 risk-based capital ratio is 11.5%. This capital ratio is calculated using Tier 1 capital and dividing by estimated Basel III advanced approaches risk-weighted assets.

(m) For comparative purposes only, the pro forma fully phased-in standardized approach Basel III Total capital risk-based capital ratio is 14.3%. This ratio is calculated using additional Tier 2 capital which, under the standardized approach, reflects allowance for loan and lease losses of up to 1.25% of credit risk

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related risk-weighted assets and dividing by estimated Basel III standardized approach risk-weighted assets.

(n) Leverage ratio is calculated based on Tier 1 capital divided by Average quarterly adjusted total assets.

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The Basel II framework, which was adopted by the Basel Committee on Banking Supervision in 2004, seeks to provide more risk-sensitive regulatory capital calculations and promote enhanced risk management practices among large, internationally active banking organizations. The U.S. banking agencies initially adopted rules to implement the Basel II capital framework in 2004. In July 2013, the U.S. banking agencies adopted final rules (referred to as the advanced approaches) that modified the Basel II framework effective January 1, 2014. See the Supervision and Regulation section in Item 1 Business and Item 1A Risk Factors of our 2013 Form 10-K. Prior to fully implementing the advanced approaches established by these rules to calculate risk-weighted assets, PNC and PNC Bank, N.A. must successfully complete a parallel run qualification phase. Both PNC and PNC Bank, N.A. entered this parallel run phase on January 1, 2013. This phase must last at least four consecutive quarters, although, consistent with the experience of other U.S. banks, we currently anticipate a multi-year parallel run period. After PNC exits parallel run, its regulatory risk-based capital ratio for each measure (*e.g.*, Common equity Tier 1 ratio) will be the lower of the ratios as calculated under the standardized approach and the advanced approaches.

As a result of the staggered effective dates of the final U.S. capital rules issued in July 2013, as well as the fact that PNC remains in the parallel run qualification phase for the advanced approaches, PNC's regulatory risk-based capital ratios in 2014 are based on the definitions of, and deductions from, capital under Basel III (as such definitions and deductions are phased-in for 2014) and Basel I risk-weighted assets (subject to certain adjustments as defined by the Basel III rules). We refer to the capital ratios calculated using these Basel III phased-in provisions and adjusted Basel I risk-weighted assets as the Transitional Basel III ratios.

Federal banking regulators have stated that they expect the largest U.S. bank holding companies, including PNC, to have a level of regulatory capital well in excess of the regulatory minimum and have required the largest U.S. bank holding companies, including PNC, to have a capital buffer sufficient to withstand losses and allow them to meet the credit needs of their customers through estimated stress scenarios. We seek to manage our capital consistent with these regulatory principles, and believe that our June 30, 2014 capital levels were aligned with them.

At June 30, 2014, PNC and PNC Bank, N.A., our domestic bank subsidiary, were both considered well capitalized, based on applicable U.S. regulatory capital requirements. To qualify as well capitalized, PNC and PNC Bank, N.A. must have, during 2014, Transitional Basel III capital ratios of at least 6% for Tier 1 risk-based and 10% for Total capital risk-based, and PNC Bank, N.A. must have a Transitional Basel III leverage ratio of at least 5%.

Common equity Tier 1 capital as defined under the Basel III rules adopted by the U.S. banking agencies differs materially

from Basel I. For example, under Basel III, significant common stock investments in unconsolidated financial institutions, mortgage servicing rights and deferred tax assets must be deducted from capital to the extent they individually exceed 10%, or in the aggregate exceed 15%, of the institution's adjusted Common equity Tier 1 capital. Also, Basel I regulatory capital excludes accumulated other comprehensive income related to securities currently and previously held as available for sale, as well as pension and other postretirement plans, whereas under Basel III these items are a component of PNC's capital. The Basel III final rules also eliminate the Tier 1 treatment of trust preferred securities for bank holding companies with \$15 billion or more in assets. In the third quarter of 2013, we concluded our redemptions of the discounted trust preferred securities previously assumed through acquisitions.

The access to and cost of funding for new business initiatives, the ability to undertake new business initiatives including acquisitions, the ability to engage in expanded business activities, the ability to pay dividends or repurchase shares or other capital instruments, the level of deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength.

We provide additional information regarding regulatory capital requirements and some of their potential impacts on PNC in the Banking Regulation and Supervision section of Item 1 Business, Item 1A Risk Factors and Note 22 Regulatory Matters in the Notes To Consolidated Financial Statements under Item 8 of our 2013 Form 10-K.

PNC's Basel I ratios, which were PNC's effective regulatory capital ratios as of December 31, 2013 were 10.5% for Tier 1 common capital ratio, 12.4% for Tier 1 risk-based capital ratio, 15.8% for Total risk-based capital ratio and 11.1% for leverage ratio. Our 2013 Form 10-K included additional information regarding our Basel I capital ratios.

## **OFF-BALANCE SHEET ARRANGEMENTS AND VARIABLE INTEREST ENTITIES**

We engage in a variety of activities that involve unconsolidated entities or that are otherwise not reflected in our Consolidated Balance Sheet that are generally referred to as off-balance sheet arrangements. Additional information on these types of activities is included in our 2013 Form 10-K and in the following sections of this Report:

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Commitments, including contractual obligations and other commitments, included within the Risk Management section of this Financial Review,  
Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in the Notes To Consolidated Financial Statements,  
Note 10 Capital Securities of a Subsidiary Trust and Perpetual Trust Securities in the Notes To Consolidated Financial Statements,  
and

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Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements.

PNC consolidates variable interest entities (VIEs) when we are deemed to be the primary beneficiary. The primary beneficiary of a VIE is determined to be the party that meets both of the following criteria: (i) has the power to make decisions that most significantly affect the economic performance of the VIE and (ii) has the obligation to absorb losses or the right to receive benefits that in either case could potentially be significant to the VIE.

A summary of VIEs, including those that we have consolidated and those in which we hold variable interests but have not consolidated into our financial statements, as of June 30, 2014 and December 31, 2013 is included in Note 2 of this Report.

**TRUST PREFERRED SECURITIES**

We are subject to certain restrictions, including restrictions on dividend payments, in connection with \$206 million in principal amount of an outstanding junior subordinated

debenture associated with \$200 million of trust preferred securities that were issued by PNC Capital Trust C, a subsidiary statutory trust (both amounts as of June 30, 2014). Generally, if there is (i) an event of default under the debenture, (ii) PNC elects to defer interest on the debenture, (iii) PNC exercises its right to defer payments on the related trust preferred security issued by the statutory trust or (iv) there is a default under PNC's guarantee of such payment obligations, as specified in the applicable governing documents, then PNC would be subject during the period of such default or deferral to restrictions on dividends and other provisions protecting the status of the debenture holders similar to or in some ways more restrictive than those potentially imposed under the Exchange Agreement with PNC Preferred Funding Trust II. See Note 14 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities in the Notes To Consolidated Financial Statements in Item 8 of our 2013 Form 10-K for information on contractual limitations on dividend payments resulting from securities issued by PNC Preferred Funding Trust I and PNC Preferred Funding Trust II.

**FAIR VALUE MEASUREMENTS**

In addition to the following, see Note 8 Fair Value in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for further information regarding fair value.

The following table summarizes the assets and liabilities measured at fair value at June 30, 2014 and December 31, 2013, respectively, and the portions of such assets and liabilities that are classified within Level 3 of the valuation hierarchy.

**Table 19: Fair Value Measurements – Summary**

Dollars in millions	June 30, 2014		December 31, 2013	
	Total Fair Value	Level 3	Total Fair Value	Level 3
Total assets	\$ 58,446	\$ 10,679	\$ 63,096	\$ 10,635
Total assets at fair value as a percentage of consolidated assets	18%		20%	
Level 3 assets as a percentage of total assets at fair value		18%		17%
Level 3 assets as a percentage of consolidated assets		3%		3%
Total liabilities	\$ 4,879	\$ 624	\$ 5,460	\$ 623
Total liabilities at fair value as a percentage of consolidated liabilities	2%		2%	
Level 3 liabilities as a percentage of total liabilities at fair value		13%		11%
Level 3 liabilities as a percentage of consolidated liabilities		<1%		<1%

The majority of assets recorded at fair value are included in the securities available for sale portfolio. The majority of Level 3 assets represent non-agency residential mortgage-backed securities in the securities available for sale portfolio for which there was limited market activity, equity investments and mortgage servicing rights.



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An instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Changes from one quarter to the next related to the observability of inputs to a fair value measurement may result in a reclassification (transfer) of assets or liabilities between hierarchy levels. PNC's policy is to recognize transfers in and transfers out as of the end of the reporting

period. For additional information regarding the transfers of assets or liabilities between hierarchy levels, see Note 8 Fair Value in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

### **BUSINESS SEGMENTS REVIEW**

We have six reportable business segments:

- Retail Banking
- Corporate & Institutional Banking
- Asset Management Group
- Residential Mortgage Banking
- BlackRock
- Non-Strategic Assets Portfolio

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Business segment results, including inter-segment revenues, and a description of each business are included in Note 18 Segment Reporting included in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report. Certain amounts included in this Financial Review differ from those amounts shown in Note 18 primarily due to the presentation in this Financial Review of business net interest revenue on a taxable-equivalent basis. Note 18 presents results of businesses for the first six months and second quarter of 2014 and 2013.

**RETAIL BANKING***(Unaudited)***Table 20: Retail Banking Table**

Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Income Statement</b>		
Net interest income	\$ 1,953	\$ 2,061
Noninterest income		
Service charges on deposits	288	270
Brokerage	116	110
Consumer services	466	445
Other	185	151
Total noninterest income	1,055	976
Total revenue	3,008	3,037
Provision for credit losses	149	310
Noninterest expense	2,255	2,287
Pretax earnings	604	440
Income taxes	221	162
Earnings	\$ 383	\$ 278
<b>Average Balance Sheet</b>		
Loans		
Consumer		
Home equity	\$ 29,137	\$ 29,063
Indirect auto	9,043	7,161
Indirect other	751	969
Education	7,422	8,101
Credit cards	4,289	4,085
Other	2,164	2,141
Total consumer	52,806	51,520
Commercial and commercial real estate	10,986	11,318
Floor plan	2,332	2,031
Residential mortgage	635	788
Total loans	66,759	65,657
Goodwill and other intangible assets	6,052	6,138
Other assets	2,748	2,522
Total assets	\$ 75,559	\$ 74,317
Deposits		
Noninterest-bearing demand	\$ 21,634	\$ 20,967
Interest-bearing demand	33,883	31,595
Money market	49,815	48,469
Total transaction deposits	105,332	101,031
Savings	11,568	10,768
Certificates of deposit	19,617	22,251
Total deposits	136,517	134,050
Other liabilities	405	308
Total liabilities	\$ 136,922	\$ 134,358
<b>Performance Ratios</b>		
Return on average assets	1.02%	.75%
Noninterest income to total revenue	35	32
Efficiency	75	75

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**Other Information (a)**

Credit-related statistics:

Commercial nonperforming assets	\$	158	\$	222
Consumer nonperforming assets		1,037		1,068
Total nonperforming assets (b)	\$	1,195	\$	1,290
Purchased impaired loans (c)	\$	631	\$	750
Commercial lending net charge-offs	\$	31	\$	59
Credit card lending net charge-offs		74		84
Consumer lending (excluding credit card) net charge-offs		156		259
Total net charge-offs	\$	261	\$	402
Commercial lending annualized net charge-off ratio		.47%		.89%
Credit card lending annualized net charge-off ratio		3.48%		4.15%
Consumer lending (excluding credit card) annualized net charge-off ratio (d)		.64%		1.08%
Total annualized net charge-off ratio (d)		.79%		1.23%
At June 30		2014		2013

**Other Information (Continued) (a)**

Home equity portfolio credit statistics: (e)

% of first lien positions at origination (f)		53%		50%
Weighted-average loan-to-value ratios (LTVs) (f) (g)		79%		85%
Weighted-average updated FICO scores (h)		748		745
Annualized net charge-off ratio (d)		.65%		1.39%
Delinquency data % of total loans: (i)				
Loans 30 - 59 days past due		.19%		.20%
Loans 60 - 89 days past due		.07%		.08%
Accruing loans past due		.26%		.28%
Nonperforming loans		3.08%		3.12%

Other statistics:

ATMs		7,977		7,335
Branches (j)		2,695		2,780
Brokerage account assets (in billions)	\$	43	\$	39

Customer-related statistics (average):

Non-teller deposit transactions (k)		32%		21%
Digital consumer customers (l)		44%		37%

(a) Presented as of June 30, except for net charge-offs, net charge-off ratios and customer-related statistics, which are for the six months ended.

(b) Includes nonperforming loans of \$1.1 billion at June 30, 2014 and \$1.2 billion at June 30, 2013.

(c) Recorded investment of purchased impaired loans related to acquisitions.

(d) Ratios for the first six months of 2013 include additional consumer charge-offs taken as a result of alignment with interagency guidance on practices for loans and lines of credit we implemented in the first quarter of 2013.

(e) Lien position, LTV and FICO statistics are based upon customer balances.

(f) Lien position and LTV calculations reflect the use of revised assumptions where data is missing.

(g) LTV statistics are based upon current information.

(h) Represents FICO scores that are updated at least quarterly.

(i) Data based upon recorded investment. Past due amounts exclude purchased impaired loans, even if contractually past due, as we are currently accruing interest income over the expected life of the loans.

(j) Excludes satellite offices (e.g., drive-ups, electronic branches and retirement centers) that provide limited products and/or services.

(k) Percentage of total deposit transactions processed at an ATM or through our mobile banking application.

(l) Represents consumer checking relationships that process the majority of their transactions through non-teller channels.

Retail Banking earned \$383 million in the first six months of 2014 compared with earnings of \$278 million for the same period a year ago. The increase in earnings was driven by a lower provision for credit losses, increased noninterest income due to strong fee income growth and higher gains on sales of Visa Class B common shares, and lower noninterest expense resulting from disciplined expense management and the impact of branch consolidations in 2013. These increases were partially offset by lower net interest income driven by interest rate spread compression on the value of deposits, lower purchase accounting accretion and lower yield on loans.

Retail Banking continues to augment and refine its core checking account products to enhance the customer experience and grow value. In the first half of 2014, we continued to focus on growing consumer share of wallet through the sale of liquidity, banking and investment products and improved product value for customers. PNC Total Insight<sup>SM</sup>, an integrated banking and investing experience for our customers, completed the pilot phase and was introduced across all markets. We also improved the Cash Flow Insight<sup>SM</sup> features and customer experience, and launched the implementation to discontinue the sale of free checking to our business banking customers.

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Retail Banking also continued to focus on serving more customers through cost effective channels that meet their evolving preferences for convenience.

In the first six months of 2014, approximately 44% of consumer customers used non-teller channels for the majority of their transactions compared with 37% for the same period in 2013.

Deposit transactions via ATM and mobile channels increased to 32% of total deposit transactions in the first half of 2014 compared with 21% for the same period a year ago.

As part of PNC's retail branch transformation strategy, 45 branches were converted to universal branches as of June 30, 2014 in a pilot program, and 36 branches were closed or consolidated in the first six months of 2014. Retail Banking's primary geographic footprint extends across 17 states and Washington, D.C. Our retail branch network covers nearly half the U.S. population, with 2,695 branches and 7,977 ATMs.

Total revenue for the first six months of 2014 was \$3.0 billion, \$29 million lower than the same period of 2013. Net interest income of \$2.0 billion decreased \$108 million compared with the same period a year ago. The decrease resulted primarily from interest rate spread compression on the value of deposits due to the continued low rate environment and lower purchase accounting accretion and lower yields on loans. Noninterest income increased \$79 million compared to the first six months of 2013. Noninterest income included gains on sales of Visa Class B common shares of \$116 million in the first half of 2014 compared to \$83 million in the first half of 2013; two million shares were sold in each of the periods. Noninterest income, excluding the gains on sales of Visa Class B common shares, increased \$46 million over the first six months of 2013, primarily as a result of changes in product offerings, strategic initiatives, including investing and retirement, and an increase in customer-initiated transactions.

The provision for credit losses was \$149 million and net charge-offs were \$261 million in the first six months of 2014 compared with \$310 million and \$402 million, respectively, for the same period in 2013. The provision for credit losses decrease was due to credit quality improvement. The decrease in the net charge-offs was attributable to the impact of alignment with interagency guidance in the first quarter of 2013 and improved credit quality.

Noninterest expense for the first six months of 2014 was \$32 million lower than the same period in 2013. The decrease was due to disciplined expense management and the impact of branch consolidations in 2013.

Growing core checking deposits is key to Retail Banking's growth and to providing a source of low-cost funding and liquidity to PNC. The deposit product strategy of Retail Banking is to remain disciplined on pricing, target specific

products and markets for growth, and focus on the retention and growth of customer balances. In the first six months of 2014, average total deposits of \$136.5 billion increased \$2.5 billion, or 2%, compared with the same period in 2013.

Average transaction deposits grew \$4.3 billion, or 4%, and average savings deposit balances grew \$800 million, or 7%, year-over-year as a result of organic deposit growth and continued customer preference for liquidity. In the first six months of 2014, compared with the same period a year ago, average demand deposits increased \$3.0 billion, or 6%, to \$55.5 billion and average money market deposits increased \$1.3 billion, or 3%, to \$49.8 billion.

Total average certificates of deposit decreased \$2.6 billion, or 12%, compared to the same period of 2013. The decline in average certificates of deposit was due to the expected run-off of maturing accounts.

Retail Banking continued to focus on a relationship-based lending strategy that targets specific products and markets for growth, small businesses, and auto dealerships. In the first six months of 2014, average total loans were \$66.8 billion, an increase of \$1.1 billion, or 2%, over the same period of 2013.

Average indirect auto loans increased \$1.9 billion, or 26%, compared to the first six months of 2013. The increase was primarily due to the expansion of our indirect sales force and product introduction to acquired markets, as well as overall increases in auto sales.

Average auto dealer floor plan loans grew \$301 million, or 15%, in the first six months of 2014, compared to the same period a year ago, primarily resulting from dealer line utilization and additional dealer relationships.

Average credit card balances increased \$204 million, or 5%, over the first six months of 2013 as a result of organic growth.

Average home equity loans increased \$74 million compared to the first six months of 2013. The portfolio grew modestly as increases in term loans were partially offset by declines in lines of credit. Retail Banking's home equity loan portfolio is relationship based, with 97% of the portfolio attributable to borrowers in our primary geographic footprint.

For the first six months of 2014, compared to the same period a year ago, average loan balances for the remainder of the portfolio declined a net \$1.4 billion, driven by declines in the education portfolio of \$679 million and commercial & commercial real estate of \$332 million. The discontinued government guaranteed education loan, indirect other and residential mortgage portfolios are primarily run-off portfolios.

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Nonperforming assets totaled \$1.2 billion at June 30, 2014, a decrease of \$95 million, or 7%, over the same period of 2013, driven by declines in both commercial and consumer non-performing loans.

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**Table of Contents****CORPORATE & INSTITUTIONAL BANKING***(Unaudited)***Table 21: Corporate & Institutional Banking Table**

Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Income Statement</b>		
Net interest income	\$ 1,855	\$ 1,899
Noninterest income		
Corporate service fees	580	543
Other	211	319
Noninterest income	791	862
Total revenue	2,646	2,761
Provision for credit losses (benefit)	90	(26)
Noninterest expense	992	979
Pretax earnings	1,564	1,808
Income taxes	571	655
Earnings	\$ 993	\$ 1,153
<b>Average Balance Sheet</b>		
Loans		
Commercial	\$ 76,771	\$ 71,016
Commercial real estate	20,640	16,939
Equipment lease financing	6,834	6,604
Total commercial lending	104,245	94,559
Consumer	1,070	979
Total loans	105,315	95,538
Goodwill and other intangible assets	3,815	3,763
Loans held for sale	913	1,101
Other assets	9,949	11,539
Total assets	\$ 119,992	\$ 111,941
Deposits		
Noninterest-bearing demand	\$ 42,646	\$ 40,239
Money market	20,476	16,977
Other	7,548	6,947
Total deposits	70,670	64,163
Other liabilities	7,477	17,914
Total liabilities	\$ 78,147	\$ 82,077
<b>Performance Ratios</b>		
Return on average assets	1.67%	2.08%
Noninterest income to total revenue	30	31
Efficiency	37	35
<b>Commercial Mortgage Servicing Portfolio Served For PNC and Others (in billions)</b>		
Beginning of period	\$ 308	\$ 282
Acquisitions/additions	41	39
Repayments/transfers	(33)	(27)
End of period	\$ 316	\$ 294
<b>Other Information</b>		
Consolidated revenue from: (a)		
Treasury Management (b)	\$ 624	\$ 642
Capital Markets (c)	\$ 335	\$ 327
Commercial mortgage loans held for sale (d)	\$ 52	\$ 69
Commercial mortgage loan servicing income (e)	108	106
Commercial mortgage servicing rights valuation, net of economic hedge (f)	25	55
Total commercial mortgage banking activities	\$ 185	\$ 230

Six months ended June 30

Dollars in millions, except as noted

2014

2013

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Average Loans (by C&IB business)		
Corporate Banking	\$ 52,947	\$ 49,964
Real Estate	26,827	21,077
Business Credit	12,868	11,397
Equipment Finance	10,250	9,923
Other	2,423	3,177
Total average loans	\$ 105,315	\$ 95,538
Total loans (g)	\$ 108,990	\$ 97,708
Net carrying amount of commercial mortgage servicing rights (g)	\$ 515	\$ 525
<b>Credit-related statistics:</b>		
Nonperforming assets (g) (h)	\$ 715	\$ 999
Purchased impaired loans (g) (i)	\$ 370	\$ 708
Net charge-offs	\$ 17	\$ 39

- (a) Represents consolidated PNC amounts. See the additional revenue discussion regarding treasury management, capital markets-related products and services, and commercial mortgage banking activities in the Product Revenue section of the Corporate & Institutional Banking portion of this Business Segments Review section.
- (b) Includes amounts reported in net interest income and corporate service fees.
- (c) Includes amounts reported in net interest income, corporate service fees and other noninterest income.
- (d) Includes other noninterest income for valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.
- (e) Includes net interest income and noninterest income, primarily in corporate services fees, from loan servicing and ancillary services, net of changes in fair value on commercial mortgage servicing rights due to time and payoffs for the first six months of 2014 and net of commercial mortgage servicing rights amortization for the first six months of 2013. Commercial mortgage servicing rights valuation, net of economic hedge is shown separately.
- (f) Includes amounts reported in corporate services fees.
- (g) As of June 30.
- (h) Includes nonperforming loans of \$.6 billion at June 30, 2014 and \$.9 billion at June 30, 2013.
- (i) Recorded investment of purchased impaired loans related to acquisitions.

Corporate & Institutional Banking earned \$993 million in the first six months of 2014, a decrease of \$160 million compared with the first six months of 2013. The decrease in earnings was due to an increase in the provision for credit losses and a decrease in revenue, primarily driven by lower purchase accounting accretion and lower asset valuations, partially offset by higher corporate service fees. We continue to focus on building client relationships in our legacy and new Southeast markets where the risk-return profile is attractive.

Net interest income was \$1.9 billion in the first six months of 2014, a decrease of \$44 million from the first six months of 2013, reflecting lower purchase accounting accretion and continued spread compression on loans and deposits, partially offset by higher average loans and deposits. Additionally, a second quarter 2014 correction to reclassify certain commercial facility fees of \$31 million to corporate service fees impacted the comparison.

Corporate service fees were \$580 million in the first six months of 2014, increasing \$37 million compared to the first six months of 2013. This increase was primarily due to higher merger and acquisition advisory fees and the second quarter 2014 correction to reclassify certain commercial facility fees

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from net interest income to corporate service fees, partially offset by lower net commercial mortgage servicing rights valuations. Corporate service fees include the noninterest portion of treasury management revenue, corporate finance fees, including revenue from certain capital markets-related products and services, the noninterest portion of commercial mortgage loan servicing income, and commercial mortgage servicing rights valuation, net of economic hedge.

Other noninterest income was \$211 million in the first six months of 2014 compared with \$319 million in the first six months of 2013. The decrease of \$108 million was driven by lower revenue associated with credit valuations for customer-related derivatives activities and lower gains on asset sales.

The provision for credit losses was \$90 million for the first six months of 2014 compared with a benefit of \$26 million in the first six months of 2013 reflecting our continual qualitative assessments of the portfolio given the growth trends over the recent quarters. Net charge-offs were \$17 million in the first six months of 2014, which represents a decrease of \$22 million compared with the first six months of 2013 primarily attributable to a decrease in commercial real estate charge-offs, partially offset by a decrease in commercial recoveries.

Nonperforming assets were \$715 million, a 28% decrease from June 30, 2013 resulting from continued improving credit quality.

Noninterest expense was \$992 million in the first six months of 2014, an increase of \$13 million from the first six months of 2013, primarily driven by higher technology-related costs and incentive compensation costs associated with business activity.

Average loans were \$105.3 billion in the first six months of 2014 compared with \$95.5 billion in the first six months of 2013, an increase of 10% reflecting strong growth in Real Estate, Corporate Banking and Business Credit.

Corporate Banking business provides lending, treasury management and capital markets-related products and services to mid-sized and large corporations, government and not-for-profit entities. Average loans for this business increased \$3.0 billion, or 6%, in the first six months of 2014 compared with the first six months of 2013, primarily due to an increase in loan commitments from specialty lending businesses.

PNC Real Estate provides commercial real estate and real estate-related lending through both conventional and affordable multifamily financing. Average loans for this business increased \$5.8 billion, or 27%, in the first six months of 2014 compared with the first six months of 2013 due to increased originations.

PNC Business Credit provides asset-based lending. The loan portfolio is relatively high yielding, with acceptable risk as the loans are mainly secured by short-term assets. Average loans increased \$1.5 billion, or 13%, in the first six months of 2014 compared with the first six months of 2013 due to increasing deal sizes and higher utilization.

PNC Equipment Finance provides equipment financing solutions with over \$11.0 billion in equipment finance assets as of June 30, 2014. Average equipment finance assets in the first six months of 2014 were \$11.0 billion, an increase of \$.4 billion or 4% compared with the first six months of 2013.

Loan commitments increased 4%, or \$6.8 billion, to \$202.9 billion at June 30, 2014 compared to \$196.1 billion at December 31, 2013 and 9%, or \$17.0 billion, compared to \$185.9 billion at June 30, 2013 primarily due to growth in our Real Estate, Corporate Banking and Business Credit businesses.

Period-end loan balances increased by 7%, or \$7.2 billion, to \$109.0 billion at June 30, 2014 compared with \$101.8 billion at December 31, 2013 and 12%, or \$11.3 billion, compared with \$97.7 billion at June 30, 2013.

Average deposits were \$70.7 billion in the first six months of 2014, an increase of \$6.5 billion, or 10%, compared with the first six months of 2013 as a result of business growth and inflows into money market and noninterest-bearing deposits.

The commercial mortgage servicing portfolio was \$316 billion at June 30, 2014, an increase of 3% compared with December 31, 2013 and an increase of 7% compared to June 30, 2013 as servicing additions exceeded portfolio run-off.

## Product Revenue

In addition to credit and deposit products for commercial customers, Corporate & Institutional Banking offers other services, including treasury management, capital markets-related products and services, and commercial mortgage banking activities, for customers of all our business segments. On a consolidated basis, the revenue from these other services is included in net interest income, corporate service fees and other noninterest income. From a segment perspective, the majority of the revenue and expense related to these services is reflected in the Corporate & Institutional Banking segment results and the remainder is reflected in the results of other businesses. The Other Information section in Table 21 in the Corporate & Institutional Banking portion of this Business Segments Review section includes the consolidated revenue to PNC for these



services. A discussion of the consolidated revenue from these services follows.

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Treasury management revenue, comprised of fees and net interest income from customer deposit balances, totaled \$624 million for the first six months of 2014 compared with \$642 million for the first six months of 2013. Lower spreads on deposits drove the decline in revenue in the first six months of 2014 compared with the first six months of 2013. Growth in deposit balances and healthcare customer-related revenues was strong.

Capital markets revenue includes merger and acquisition advisory fees, loan syndications, derivatives, foreign exchange, asset-backed finance revenue and fixed income activities. Revenue from capital markets-related products and services totaled \$335 million in the first six months of 2014 compared with \$327 million in the first six months of 2013. The increase in the comparison was driven by higher merger and acquisition advisory fees and to a lesser extent higher foreign exchange and fixed income revenue, which was mostly offset by lower revenue associated with credit valuations for customer-related derivatives activities.

Commercial mortgage banking activities include revenue derived from commercial mortgage servicing (including net interest income and noninterest income) and revenue derived from commercial mortgage loans held for sale and related hedges. Total commercial mortgage banking activities resulted in revenue of \$185 million in the first six months of 2014 compared with \$230 million in the first six months of 2013. The decrease in the comparison was mainly due to lower net commercial mortgage servicing rights valuations and lower commercial mortgage loans held for sale activity.

**ASSET MANAGEMENT GROUP***(Unaudited)***Table 22: Asset Management Group Table**

Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Income Statement</b>		
Net interest income	\$ 143	\$ 143
Noninterest income	406	366
Total revenue	549	509
Provision for credit losses	6	6
Noninterest expense	401	378
Pretax earnings	142	125
Income taxes	52	46
Earnings	\$ 90	\$ 79

Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Average Balance Sheet</b>		
Loans		
Consumer	\$ 5,361	\$ 4,870
Commercial and commercial real estate	1,011	1,040
Residential mortgage	780	772
Total loans	7,152	6,682
Goodwill and other intangible assets	268	302
Other assets	222	226
Total assets	\$ 7,642	\$ 7,210
Deposits		
Noninterest-bearing demand	\$ 1,333	\$ 1,290
Interest-bearing demand	3,902	3,545
Money market	3,873	3,781
Total transaction deposits	9,108	8,616
CDs/IRAs/savings deposits	441	448
Total deposits	9,549	9,064

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Other liabilities	50	59
Total liabilities	\$ 9,599	\$ 9,123
<b>Performance Ratios</b>		
Return on average assets	2.37%	2.21%
Noninterest income to total revenue	74	72
Efficiency	73	74
<b>Other Information</b>		
Total nonperforming assets (a) (b)	\$ 76	\$ 69
Purchased impaired loans (a) (c)	\$ 94	\$ 102
Total net charge-offs	\$ 3	\$ 5
<b>Assets Under Administration</b> (in billions) (a) (d)		
Personal	\$ 113	\$ 112
Institutional	144	121
Total	\$ 257	\$ 233
<i>Asset Type</i>		
Equity	\$ 149	\$ 130
Fixed Income	71	70
Liquidity/Other	37	33
Total	\$ 257	\$ 233
<u>Discretionary assets under management</u>		
Personal	\$ 85	\$ 78
Institutional	46	39
Total	\$ 131	\$ 117
<i>Asset Type</i>		
Equity	\$ 73	\$ 62
Fixed Income	40	39
Liquidity/Other	18	16
Total	\$ 131	\$ 117
<u>Nondiscretionary assets under administration</u>		
Personal	\$ 28	\$ 34
Institutional	98	82
Total	\$ 126	\$ 116
<i>Asset Type</i>		
Equity	\$ 76	\$ 68
Fixed Income	31	31
Liquidity/Other	19	17
Total	\$ 126	\$ 116

(a) As of June 30.

(b) Includes nonperforming loans of \$72 million at June 30, 2014 and \$64 million at June 30, 2013.

(c) Recorded investment of purchased impaired loans related to acquisitions.

(d) Excludes brokerage account assets.

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Asset Management Group earned \$90 million through the first six months of 2014 compared with \$79 million in the same period of 2013. Assets under administration were \$257 billion as of June 30, 2014 compared to \$233 billion as of June 30, 2013. Earnings increased due to higher noninterest income partially offset by higher noninterest expense.

The core growth strategies of the business include increasing sales sourced from other PNC lines of business, maximizing front line productivity and optimizing market presence including additions to staff in high opportunity markets. Wealth Management and Hawthorn provide investment management, private banking and family wealth services to affluent and ultra affluent clients. The businesses have over 100 offices operating in 7 out of the 10 most affluent states in the U.S. with a majority co-located with retail banking branches. The businesses' strategies primarily focus on growing assets under management through expanding relationships directly and through other PNC lines of business and increasing the share of our clients' investable assets. Institutional Asset Management provides advisory, custody, and retirement administration services to institutional clients primarily within our banking footprint. The business segment also offers a lineup of PNC proprietary mutual funds. Institutional Asset Management is strengthening its partnership with the Corporate Bank to drive growth and is focused on building retirement capabilities and expanding product solutions for all customers.

Assets under administration increased \$24 billion compared to a year ago. Discretionary assets under management were \$131 billion at June 30, 2014 compared with \$117 billion at June 30, 2013. The increase was driven by higher equity markets and sales resulting in year-to-date positive net flows of \$1.5 billion primarily from the institutional business, after adjustments to total net flows for cyclical client activities.

Total revenue for the first half of 2014 was \$549 million compared with \$509 million for the same period in 2013, primarily relating to noninterest income due to stronger average equity markets and year-to-date positive net flows.

Noninterest expense was \$401 million in the first half of 2014, an increase of \$23 million, or 6%, from the prior year. The increase was primarily attributable to compensation and technology expenses. Over the last 12 months, total full-time headcount has increased by approximately 3%. The business remains focused on managing expenses as it invests in growth opportunities.

Average deposits for the first half of 2014 increased \$.5 billion, or 5%, over the prior year period. Average transaction deposits grew 6% to \$9.1 billion compared with the first half of 2013. Average loan balances of \$7.2 billion increased \$.5 billion, or 7%, from the prior year period due to continued growth in the consumer loan portfolio, primarily home equity installment loans, due to favorable interest rates.

**RESIDENTIAL MORTGAGE BANKING**

*(Unaudited)*

**Table 2 3: Residential Mortgage Banking Table**

Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Income Statement</b>		
Net interest income	\$ 77	\$ 99
Noninterest income		
Loan servicing revenue		
Servicing fees	117	78
Mortgage servicing rights valuation, net of economic hedge		63
Loan sales revenue		
Benefit / (Provision) for residential mortgage repurchase obligations	17	(77)
Loan sales revenue	225	362
Other	(3)	(6)
Total noninterest income	356	420
Total revenue	433	519
Provision for credit losses		24
Noninterest expense	382	392
Pretax earnings	51	103

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Income taxes	19	38
Earnings	\$ 32	\$ 65
<b>Average Balance Sheet</b>		
Portfolio loans	\$ 1,888	\$ 2,478
Loans held for sale	1,102	2,072
Mortgage servicing rights (MSR)	1,054	807
Other assets	4,084	5,247
Total assets	\$ 8,128	\$ 10,604
Deposits	\$ 2,210	\$ 3,183
Borrowings and other liabilities	2,930	3,351
Total liabilities	\$ 5,140	\$ 6,534
<b>Performance Ratios</b>		
Return on average assets	.79%	1.24%
Noninterest income to total revenue	82	81
Efficiency	88	76
<b>Residential Mortgage Servicing Portfolio - Serviced for Third Parties (in billions)</b>		
Beginning of period	\$ 114	\$ 119
Acquisitions	2	6
Additions	4	8
Repayments/transfers	(9)	(17)
End of period	\$ 111	\$ 116
Servicing portfolio - third-party statistics: (a)		
Fixed rate	94%	92%
Adjustable rate/balloon	6%	8%
Weighted-average interest rate	4.54%	4.72%
MSR asset value (in billions)	\$ 1.0	\$ 1.0
MSR capitalization value (in basis points)	87	84
Weighted-average servicing fee (in basis points)	27	28

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Six months ended June 30

Dollars in millions, except as noted	2014	2013
<b>Residential Mortgage Repurchase Reserve</b>		
Beginning of period	\$ 131	\$ 614
(Benefit)/ Provision	(17)	77
Losses loan repurchases	(13)	(168)
End of Period	\$ 101	\$ 523
<b>Other Information</b>		
Loan origination volume (in billions)	\$ 4.5	\$ 8.9
Loan sale margin percentage	5.01%	4.05%
Percentage of originations represented by:		
Purchase volume (b)	45%	24%
Refinance volume	55%	76%
Total nonperforming assets (a) (c)	\$ 160	\$ 220

(a) As of June 30.

(b) Mortgages with borrowers as part of residential real estate purchase transactions.

(c) Includes nonperforming loans of \$113 million at June 30, 2014 and \$177 million at June 30, 2013.

Residential Mortgage Banking earned \$32 million in the first six months of 2014 compared with earnings of \$65 million in the first six months of 2013. Earnings declined from the prior year six month period primarily as a result of decreased loan sales revenue and lower net hedging gains on residential mortgage servicing rights, partially offset by a lower provision for residential mortgage repurchase obligations.

The strategic focus of the business is the acquisition of new customers through a retail loan officer sales force with an emphasis on home purchase transactions. Our strategy involves competing on the basis of superior service to new and existing customers in serving their home purchase and refinancing needs. A key consideration in pursuing this approach is the cross-sell opportunity, especially in the bank footprint markets.

## Residential Mortgage Banking overview:

Total loan originations were \$4.5 billion for the first six months of 2014 compared with \$8.9 billion in the comparable period of 2013. Loans continue to be originated primarily through direct channels under Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC) and Federal Housing Administration (FHA)/Department of Veterans Affairs agency guidelines. Refinancings were 55% of originations for the first six months of 2014 and 76% in the first six months of 2013. During the first six months of 2014, 24% of loan originations were under the original or revised Home Affordable Refinance Program (HARP or HARP 2).

Investors having purchased mortgage loans may request PNC to indemnify them against losses on certain loans or to repurchase loans that they believe do not comply with applicable contractual loan origination covenants and representations and warranties we have made. At June 30, 2014, the liability for estimated losses on repurchase and indemnification claims for the Residential Mortgage Banking business segment was \$101 million compared with \$523 million at June 30, 2013. See the Recourse And Repurchase Obligations section of this Financial Review and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements of this Report for additional information.

Residential mortgage loans serviced for others totaled \$111 billion at June 30, 2014 and \$116 billion at June 30, 2013 as payoffs continued to outpace new direct loan origination volume and acquisitions.

Noninterest income was \$356 million in the first six months of 2014 compared with \$420 million in the first six months of 2013. Decreases in loan sales revenue and net hedging gains on residential mortgage servicing rights were partially offset by reduced provision for mortgage repurchase obligations and increased servicing fees.

Net interest income was \$77 million in the first six months of 2014 compared with \$99 million in the first six months of 2013. The decrease in net interest income was primarily due to the decline in origination volume.

Noninterest expense was \$382 million in the first six months of 2014 compared with \$392 million in the first six months of 2013. Lower originations and servicing costs were partially offset by increased legal accruals.

**BLACKROCK***(Unaudited)***Table 24: BlackRock Table**

Information related to our equity investment in BlackRock follows:

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Six months ended June 30

Dollars in millions	2014	2013
<b>Business segment earnings (a)</b>	<b>\$ 253</b>	<b>\$ 220</b>
PNC's economic interest in BlackRock (b)	22%	22%

(a) Includes PNC's share of BlackRock's reported GAAP earnings and additional income taxes on those earnings incurred by PNC.

(b) At June 30.

In billions	June 30 2014	December 31 2013
<b>Carrying value of PNC's investment in BlackRock (c)</b>	<b>\$ 6.1</b>	<b>\$ 6.0</b>
Market value of PNC's investment in BlackRock (d)	11.4	11.3

(c) PNC accounts for its investment in BlackRock under the equity method of accounting, exclusive of a related deferred tax liability of \$2.1 billion at June 30, 2014 and \$2.0 billion at December 31, 2013. Our voting interest in BlackRock common stock was approximately 21% at June 30, 2014.

(d) Does not include liquidity discount.

PNC accounts for its BlackRock Series C Preferred Stock at fair value, which offsets the impact of marking-to-market the obligation to deliver these shares to BlackRock to partially fund BlackRock long-term incentive plan (LTIP) programs.

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The fair value amount of the BlackRock Series C Preferred Stock is included on our Consolidated Balance Sheet in the caption Other assets. Additional information regarding the valuation of the BlackRock Series C Preferred Stock is included in Note 8 Fair Value in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report and in Note 9 Fair Value in the Notes To Consolidated Financial Statements in Item 8 of our 2013 Form 10-K.

At June 30, 2014, we held approximately 1.3 million shares of BlackRock Series C Preferred Stock, which are available to fund our obligation in connection with the BlackRock LTIP programs.

Our 2013 Form 10-K includes additional information about our investment in BlackRock.

**NON-STRATEGIC ASSETS PORTFOLIO**

(Unaudited)

**Table 25: Non-Strategic Assets Portfolio Table**

Six months ended June 30

Dollars in millions	2014	2013
<b>Income Statement</b>		
Net interest income	\$ 279	\$ 367
Noninterest income	16	27
Total revenue	295	394
Provision for credit losses (benefit)	(91)	81
Noninterest expense	56	93
Pretax earnings	330	220
Income taxes	121	81
Earnings	\$ 209	\$ 139
<b>Average Balance Sheet</b>		
Commercial Lending:		
Commercial/Commercial real estate	\$ 203	\$ 487
Lease financing	684	691
Total commercial lending	887	1,178
Consumer Lending:		
Home equity	3,553	4,139
Residential real estate	5,032	5,823
Total consumer lending	8,585	9,962
Total portfolio loans	9,472	11,140
Other assets (a)	(740)	(629)
Total assets	\$ 8,732	\$ 10,511
Deposits and other liabilities	\$ 229	\$ 222
Total liabilities	\$ 229	\$ 222
<b>Performance Ratios</b>		
Return on average assets	4.83%	2.67%
Noninterest income to total revenue	5	7
Efficiency	19	24
<b>Other Information</b>		
Nonperforming assets (b) (c)	\$ 798	\$ 935
Purchased impaired loans (b) (d)	\$ 4,497	\$ 5,193
Net charge-offs	\$ 41	\$ 140
Annualized net charge-off ratio	0.87%	2.53%
<b>Loans (b)</b>		
Commercial Lending		
Commercial/Commercial real estate	\$ 176	\$ 388
Lease financing	688	696
Total commercial lending	864	1,084
Consumer Lending		
Home equity	3,410	4,029



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Residential real estate	4,928	5,659
Total consumer lending	8,338	9,688
Total loans	\$ 9,202	\$ 10,772

(a) Other assets includes deferred taxes, ALLL and other real estate owned (OREO). Other assets were negative in both periods due to the ALLL.

(b) As of June 30.

(c) Includes nonperforming loans of \$.6 billion at June 30, 2014 and \$.7 billion at June 30, 2013.

(d) Recorded investment of purchased impaired loans related to acquisitions. At June 30, 2014, this segment contained 81% of PNC's purchased impaired loans. This business segment consists of non-strategic assets primarily obtained through acquisitions of other companies. The business activity of this segment is to manage the wind-down of the portfolios while maximizing the value and mitigating risk.

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Non-Strategic Assets Portfolio had earnings of \$209 million in the first six months of 2014 compared with \$139 million in the first six months of 2013. Earnings increased year-over-year due to a benefit from the provision for credit losses compared to provision expense in the prior year period and lower noninterest expense, partially offset by lower net interest income.

Non-Strategic Assets Portfolio overview:

Net interest income was \$279 million in the first six months of 2014 compared with \$367 million in the first six months of 2013. The decrease was driven by lower scheduled accretion on purchase impaired loans as well as lower average loan balances.

Noninterest income was \$16 million in the first six months of 2014 compared with \$27 million in the first six months of 2013. The decrease was driven by higher estimated losses on home equity loans and lines repurchase obligations.

The first six months of 2014 reflected a benefit from the provision for credit losses of \$91 million compared to an expense of \$81 million in the first six months of 2013. The decline in provision reflected overall improvement in credit quality. A contributing economic factor was the increasing value of residential real estate that improved expected cash flows on purchased impaired loans. Noninterest expense in the first six months of 2014 was \$56 million compared with \$93 million in the first six months of 2013. The decrease was driven by lower OREO expense, primarily due to lower write-downs on commercial properties as well as lower write-offs of protective advances on residential mortgages.

Average portfolio loans declined to \$9.5 billion in the first six months of 2014 compared with \$11.1 billion in the first six months of 2013. The overall decline was driven by customer payment activity and portfolio management activities to reduce underperforming assets.

Nonperforming loans were \$.6 billion at June 30, 2014 and \$.7 billion at June 30, 2013. The consumer lending portfolio comprised 89% of the nonperforming loans in this segment at June 30, 2014. Nonperforming consumer loans decreased \$48 million from June 30, 2013. The commercial lending portfolio comprised 11% of the nonperforming loans as of June 30, 2014. Nonperforming commercial loans decreased \$28 million from June 30, 2013.

Net charge-offs were \$41 million in the first six months of 2014 and \$140 million in the first six months of 2013.

At June 30, 2014, the liability for estimated losses on repurchase and indemnification claims for the Non-Strategic Assets Portfolio was \$25 million compared to \$24 million at June 30, 2013. See Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report for additional information.

## **CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

Note 1 Accounting Policies in Item 8 of our 2013 Form 10-K and in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report describe the most significant accounting policies that we use to prepare our consolidated financial statements. Certain of these policies require us to make estimates or economic assumptions that may prove inaccurate or be subject to variations that may significantly affect our reported results and financial position for the period or in future periods.

We must use estimates, assumptions and judgments when assets and liabilities are required to be recorded at, or adjusted to reflect, fair value.

Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Fair values and the information used to record valuation adjustments for certain assets and liabilities are based on either quoted market prices or are provided by independent third-party sources, including appraisers and valuation specialists, when available. When such third-party information is not available, we estimate fair value primarily by using cash flow and other financial modeling techniques. Changes in underlying factors, assumptions or estimates could materially impact our future financial condition and results of operations.

We discuss the following critical accounting policies and judgments under this same heading in Item 7 of our 2013 Form 10-K:

Fair Value Measurements

Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit

Estimated Cash Flows on Purchased Impaired Loans

Goodwill

Lease Residuals

Revenue Recognition

Residential and Commercial Mortgage Servicing Rights

Income Taxes

Recently Issued Accounting Standards

Recent Accounting Pronouncements

We provide additional information about many of these items in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report.



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**RECENTLY ISSUED ACCOUNTING STANDARDS**

In January 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-04, *Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*. This ASU clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. This ASU will also require additional disclosures, including: (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate properties that are in the process of foreclosure. This guidance is effective as of January 1, 2015 and may be adopted using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. We do not expect this ASU to have a material effect on our results of operations or financial position.

In April 2014, the FASB issued ASU 2014-08, *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity*. This ASU will limit discontinued operations reporting to disposals of components of an entity that represent strategic shifts that have (or will have) a major effect on an entity's operations and financial results. Additionally, the ASU will also require expanded disclosures for discontinued operations. This ASU is effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014 and is to be applied prospectively. Early adoption is permitted for disposals or classifications as held for sale that have not been previously reported in financial statements. We do not expect this ASU to have a material effect on our results of operations or financial position.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU clarifies the principles for recognizing revenue and replaces nearly all existing revenue recognition guidance in U.S. GAAP with one model. The core principle of the guidance is that an entity should recognize revenue to depict the satisfaction of a performance obligation by transfer of promised goods or services to customers. The ASU also requires additional qualitative and quantitative disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The ASU is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The requirements within

the ASU should be applied retrospectively to each prior period presented (with several practical expedients for certain completed contracts) or retrospectively with the cumulative effect of initially applying the ASU recognized at the date of initial application. We are currently evaluating the impact of this ASU on our results of operations and financial position.

In June 2014, the FASB issued ASU 2014-11, *Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures*. This ASU changes the accounting for repurchase-to-maturity transactions and linked repurchase financings to secured borrowing accounting, which is consistent with the accounting for other repurchase agreements. The ASU also requires separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (*i.e.*, a repurchase financing), which will result in secured borrowing treatment for the repurchase agreement. The ASU will also require additional disclosures for transactions comprising (1) a transfer of a financial asset accounted for as a sale and (2) an agreement with the same transferee entered into in contemplation of the initial transfer that results in the transferor retaining substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction. New disclosures regarding collateral pledged, remaining contractual tenor, and the risks associated with the collateral and agreement will also be required for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions that are accounted for as secured borrowings. The accounting changes within the ASU are effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014. The changes in accounting for transactions outstanding on the effective date should be recorded as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. Early adoption is not permitted. We do not expect this ASU to have a material impact on our results of operations or financial position.

In June 2014, the FASB issued ASU 2014-12, *Compensation—Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period*. This ASU clarifies that all reporting entities that grant their employees share-based payments in which the terms of the award provide that the performance target could be achieved after the requisite service period would apply existing guidance that relates to share-based payments with performance conditions that affect vesting. Specifically, compensation cost would be recognized if it is probable that the performance condition would be achieved. This ASU is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015 and may be applied either (a) prospectively to all awards granted or modified after the effective date or (b) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the



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financial statements and to all new or modified awards thereafter. Early adoption is not permitted. We do not expect this ASU to have a material impact on our results of operations and financial position.

**RECENTLY ADOPTED ACCOUNTING STANDARDS**

See Note 1 Accounting Policies in the Notes To Consolidated Financial Statements included in Part I, Item I of this Report regarding the impact of new accounting standards which we have adopted in 2014.

**STATUS OF QUALIFIED DEFINED BENEFIT PENSION PLAN**

We have a noncontributory, qualified defined benefit pension plan (plan or pension plan) covering eligible employees. Benefits are determined using a cash balance formula where earnings credits are applied as a percentage of eligible compensation. We calculate the expense associated with the pension plan and the assumptions and methods that we use include a policy of reflecting trust assets at their fair market value. On an annual basis, we review the actuarial assumptions related to the pension plan.

We currently estimate pretax pension income of \$7 million in 2014 compared with pretax expense of \$74 million in 2013. This year-over-year expected decrease reflects the impact of favorable returns on plan assets experienced in 2013, as well as the effects of the higher discount rate required to be used in 2014.

The table below reflects the estimated effects on pension expense of certain changes in annual assumptions, using 2014 estimated expense as a baseline.

**Table 26: Pension Expense Sensitivity Analysis**

	Estimated Increase/(Decrease) to 2014 Pension Expense
	(In millions)
Change in Assumption (a)	
.5% decrease in discount rate	\$ (2)
.5% decrease in expected long-term return on assets	\$ 21
.5% increase in compensation rate	\$ 1

(a) The impact is the effect of changing the specified assumption while holding all other assumptions constant.

We provide additional information on our pension plan in Note 15 Employee Benefit Plans in the Notes To Consolidated Financial Statements in Item 8 of our 2013 Form 10-K.

**RECOURSE AND REPURCHASE OBLIGATIONS**

As discussed in Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report, PNC has sold commercial mortgage, residential mortgage and home equity loans/ lines of credit directly or indirectly through securitization and loan sale transactions in which we have continuing involvement. One form of continuing involvement includes certain recourse and loan repurchase obligations associated with the transferred assets.

**COMMERCIAL MORTGAGE LOAN RECOURSE OBLIGATIONS**

We originate and service certain multi-family commercial mortgage loans which are sold to FNMA under FNMA's Delegated Underwriting and Servicing (DUS) program. We participated in a similar program with the FHLMC. Our exposure and activity associated with these recourse obligations are reported in the Corporate & Institutional Banking segment. For more information regarding our Commercial Mortgage Loan

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Recourse Obligations, see the Recourse and Repurchase Obligations section of Note 17 Commitments and Guarantees included in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

### ***RESIDENTIAL MORTGAGE REPURCHASE OBLIGATIONS***

While residential mortgage loans are sold on a non-recourse basis, we assume certain loan repurchase obligations associated with mortgage loans we have sold to investors. These loan repurchase obligations primarily relate to situations where PNC is alleged to have breached certain origination covenants and representations and warranties made to purchasers of the loans in the respective purchase and sale agreements. Residential mortgage loans covered by these loan repurchase obligations include first and second-lien mortgage loans we have sold through Agency securitizations, Non-Agency securitizations, and loan sale transactions. As discussed in Note 2 in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report, Agency securitizations consist of mortgage loan sale transactions with FNMA, FHLMC and the Government National Mortgage Association (GNMA), while Non-Agency securitizations consist of mortgage loan sale transactions with private investors. Mortgage loan sale transactions that are not part of a securitization may involve FNMA, FHLMC or private investors. Our historical exposure and activity associated with Agency securitization repurchase obligations has primarily been related to transactions with FNMA and FHLMC, as indemnification and repurchase losses associated with FHA and VA-insured and uninsured loans pooled in GNMA securitizations historically have been minimal. In addition to indemnification and repurchase risk, we face other risks of loss with respect to our participation in these programs, some of which are described in Note 23 Legal Proceedings in the Notes To Consolidated Financial Statements in Item 8 in our

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2013 Form 10-K with respect to governmental inquiries related to FHA-insured loans. Repurchase obligation activity associated with residential mortgages is reported in the Residential Mortgage Banking segment.

Origination and sale of residential mortgages is an ongoing business activity and, accordingly, management continually assesses the need to recognize indemnification and repurchase liabilities pursuant to the associated investor sale agreements. We establish indemnification and repurchase liabilities for estimated losses on sold first and second-lien mortgages for which indemnification is expected to be provided or for loans that are expected to be repurchased. For the first and second-lien mortgage sold portfolio, we have established an indemnification and repurchase liability pursuant to investor sale agreements based on claims made and our estimate of future claims on a loan by loan basis. To estimate the mortgage repurchase liability arising from breaches of

representations and warranties, we consider the following factors: (i) borrower performance in our historically sold portfolio (both actual and estimated future defaults); (ii) the level of outstanding unresolved repurchase claims; (iii) estimated probable future repurchase claims, considering information about file requests, delinquent and liquidated loans, resolved and unresolved mortgage insurance rescission notices and our historical experience with claim rescissions; (iv) the potential ability to cure the defects identified in the repurchase claims ( rescission rate ) and (v) the estimated severity of loss upon repurchase of the loan or collateral, make-whole settlement or indemnification.

For more information see the Recourse and Repurchase Obligations section included in Item 7 of our 2013 Form 10-K and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

The following tables present the unpaid principal balance of repurchase claims by vintage and total unresolved repurchase claims for the quarter ended and as of June 30, 2014, respectively, compared to the quarter ended and as of December 31, 2013. These comparisons reflect the impact of settlement agreements reached late in the fourth quarter of 2013.

**Table 27: Analysis of Quarterly Residential Mortgage Repurchase Claims by Vintage**

Dollars in millions	Three months ended	
	June 30 2014	December 31 2013
2004 & Prior	\$ 6	\$ 66
2005	3	88
2006	3	27
2007	4	35
2008		9
Subtotal - 2008 & Prior	16	225
2009 - 2014	22	19
Total	\$ 38	\$ 244
FNMA, FHLMC and GNMA %	72%	96%

**Table 28: Analysis of Residential Mortgage Unresolved Asserted Indemnification and Repurchase Claims**

Dollars in millions	June 30 2014	December 31 2013
FNMA, FHLMC and GNMA Securitizations	\$ 13	\$ 13
Private Investors (a)	31	22
<b>Total unresolved claims</b>	<b>\$ 44</b>	<b>\$ 35</b>
FNMA, FHLMC and GNMA %	29%	37%

(a) Activity relates to loans sold through Non-Agency securitization and loan sale transactions.



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The table below details our indemnification and repurchase claim settlement activity during the first six months and the second quarter of 2014 and 2013.

**Table 29: Analysis of Residential Mortgage Indemnification and Repurchase Claim Settlement Activity**

Six months ended June 30	In millions	2014			2013		
		Unpaid Principal Balance (a)	Losses Incurred (b)	Fair Value of Repurchased Loans (c)	Unpaid Principal Balance (a)	Losses Incurred (b)	Fair Value of Repurchased Loans (c)
<b>Residential mortgages (d):</b>							
	FNMA, FHLMC and GNMA securitizations	\$ 22	\$ 10	\$ 8	\$ 263	\$ 153	\$ 67
	Private investors (e)	5	3	1	23	15	3
	<b>Total indemnification and repurchase settlements</b>	<b>\$ 27</b>	<b>\$ 13</b>	<b>\$ 9</b>	<b>\$ 286</b>	<b>\$ 168</b>	<b>\$ 70</b>

Three months ended June 30	In millions	2014			2013		
		Unpaid Principal Balance (a)	Losses Incurred (b)	Fair Value of Repurchased Loans (c)	Unpaid Principal Balance (a)	Losses Incurred (b)	Fair Value of Repurchased Loans (c)
<b>Residential mortgages (d):</b>							
	FNMA, FHLMC, and GNMA securitizations	\$ 8	\$ 4	\$ 2	\$ 109	\$ 62	\$ 33
	Private investors (e)	2	1		13	10	1
	<b>Total indemnification and repurchase settlements</b>	<b>\$ 10</b>	<b>\$ 5</b>	<b>\$ 2</b>	<b>\$ 122</b>	<b>\$ 72</b>	<b>\$ 34</b>

- (a) Represents unpaid principal balance of loans at the indemnification or repurchase date. Excluded from these balances are amounts associated with pooled settlement payments as loans are typically not repurchased in these transactions.
- (b) Represents both i) amounts paid for indemnification/settlement payments and ii) the difference between loan repurchase price and fair value of the loan at the repurchase date. These losses are charged to the indemnification and repurchase liability.
- (c) Represents fair value of loans repurchased only as we have no exposure to changes in the fair value of loans or underlying collateral when indemnification/settlement payments are made to investors.
- (d) Repurchase activity associated with insured loans, government-guaranteed loans and loans repurchased through the exercise of our removal of account provision (ROAP) option are excluded from this table. Refer to Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for further discussion of ROAPs.
- (e) Activity relates to loans sold through Non-Agency securitizations and loan sale transactions.

Residential mortgages that we service through FNMA, FHLMC and GNMA securitizations, and for which we could experience a loss if required to repurchase a delinquent loan due to a breach in representations or warranties, were \$49 billion at June 30, 2014, of which \$240 million was 90 days or more delinquent. These amounts were \$48 billion and \$253 million, respectively, at December 31, 2013.

In the fourth quarter of 2013, PNC reached agreements with both FNMA and FHLMC to resolve their repurchase claims with respect to loans sold between 2000 and 2008. PNC paid a total of \$191 million related to these settlements. The volume of new repurchase demand claims dropped significantly in the first six months of 2014 compared to the same period in 2013 as a result of the settlement agreements in the fourth quarter of 2013. Additionally, the liability for estimated losses on indemnification and repurchase claims for residential mortgages decreased to \$101 million at June 30, 2014 from \$131 million at December 31, 2013.

We believe our indemnification and repurchase liability appropriately reflects the estimated probable losses on indemnification and repurchase claims for all residential mortgage loans sold and outstanding as of June 30, 2014 and December 31, 2013. In making these estimates, we consider the losses that we expect to incur over the life of the sold

loans. See Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information.

**HOME EQUITY REPURCHASE OBLIGATIONS**

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PNC's repurchase obligations include obligations with respect to certain brokered home equity loans/lines of credit that were sold to a limited number of private investors in the financial services industry by National City prior to our acquisition of National City. PNC is no longer engaged in the brokered home equity lending business, and our exposure under these loan repurchase obligations is limited to repurchases of the loans sold in these transactions. Repurchase activity associated with brokered home equity loans/ lines of credit is reported in the Non-Strategic Assets Portfolio segment.

For more information regarding our Home Equity Repurchase Obligations, see the Recourse and Repurchase Obligations section under Item 7 of our 2013 Form 10-K and Note 17 Commitments and Guarantees included in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

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**Table of Contents****RISK MANAGEMENT**

PNC encounters risk as part of the normal course of operating our business. Accordingly, we design risk management processes to help manage these risks.

The Risk Management section included in Item 7 of our 2013 Form 10-K describes our enterprise risk management framework including risk appetite and strategy, risk culture, risk organization and governance, risk identification and quantification, risk control and limits, and risk monitoring and reporting. Additionally, our 2013 Form 10-K provides an analysis of our key areas of risk, which include but are not limited to credit, operational, model, liquidity and market. Our use of financial derivatives as part of our overall asset and liability risk management process is also addressed within the Risk Management section.

The following information updates our 2013 Form 10-K risk management disclosures.

**CREDIT RISK MANAGEMENT**

Credit risk represents the possibility that a customer, counterparty or issuer may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities, and entering into financial derivative transactions and certain guarantee contracts. Credit risk is one of our most significant risks. Our processes for managing credit risk are embedded in PNC's risk culture and in our decision-making processes using a systematic approach whereby credit risks and related exposures are: identified and assessed, managed through specific policies and processes, measured and evaluated against our risk tolerance and credit concentration limits, and reported, along with specific mitigation activities, to management and the Board through our governance structure.

**ASSET QUALITY OVERVIEW**

Asset quality for the first six months of 2014 improved from both December 31, 2013 and June 30, 2013.

Nonperforming assets at June 30, 2014 decreased \$289 million compared with December 31, 2013 as a result of improvements in both consumer and commercial lending. Consumer lending nonperforming loans decreased \$140 million, commercial real estate nonperforming loans declined \$83 million and commercial nonperforming loans decreased \$63 million. Nonperforming assets to total assets were 0.97% at June 30, 2014 compared with 1.08% at December 31, 2013 and 1.24% at June 30, 2013.

Overall loan delinquencies of \$2.1 billion decreased \$.4 billion, or 16%, from year-end 2013 levels. The reduction was largely due to a reduction in accruing government insured residential real estate loans past due 90 days or more of \$153 million, the majority of which we took possession of and conveyed the real estate, or are in the process of conveyance and claim resolution.

Net charge-offs for the second quarter of 2014 decreased \$41 million compared with first quarter 2014 primarily due to lower home equity loan net charge-offs and higher commercial real estate recoveries partially offset by an increase in commercial loan net charge-offs. In the comparison with second quarter 2013, net charge-offs decreased \$63 million reflecting overall improving credit quality. For the six months ended June 30, 2014, net charge-offs were \$331 million, down from \$664 million for the six months ending June 30, 2013, which included \$134 million of charge-offs due to the impact of alignment with interagency supervisory guidance in the first quarter of 2013.

Provision for credit losses for the second quarter 2014 decreased \$22 million compared with the first quarter 2014 and \$85 million compared with second quarter 2013 as overall credit quality continued to improve. A contributing economic factor was the increasing value of residential real estate, which improved expected cash flows from our purchased impaired loans. Provision for credit losses for the six months ending June 30, 2014 declined to \$166 million compared with \$393 million for the six months ending June 30, 2013.

The level of ALLL decreased to \$3.5 billion at June 30, 2014 from \$3.6 billion at December 31, 2013.

**NONPERFORMING ASSETS AND LOAN DELINQUENCIES*****Nonperforming Assets, including OREO and Foreclosed Assets***

Nonperforming assets include nonperforming loans and leases for which ultimate collectability of the full amount of contractual principal and interest is not probable and include nonperforming troubled debt restructurings (TDRs), OREO and foreclosed assets. Loans held for sale, certain government insured or guaranteed loans, purchased impaired loans and loans accounted for under the fair value option are excluded from nonperforming loans. Additional information regarding our nonperforming loans and nonaccrual policies is included in Note 1 Accounting Policies in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report. The major categories of nonperforming assets are

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presented in Table 30.

In the first quarter of 2013, we completed our alignment of certain nonaccrual and charge-off policies consistent with interagency supervisory guidance on practices for loans and lines of credit related to consumer lending. This alignment primarily related to (i) subordinate consumer loans (home equity loans and lines of credit and residential mortgages) where the first-lien loan was 90 days or more past due, (ii) government guaranteed loans where the guarantee may not

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result in collection of substantially all contractual principal and interest and (iii) certain loans with borrowers in or discharged from bankruptcy. In the first quarter of 2013, nonperforming loans increased by \$426 million and net charge-offs increased by \$134 million as a result of completing the alignment of the aforementioned policies. Additionally, overall delinquencies decreased \$395 million due to loans now being reported as either nonperforming or, in the case of loans accounted for under the fair value option, nonaccruing or having been charged off. Certain consumer nonperforming loans were charged-off to the respective collateral value less costs to sell, and any associated allowance at the time of charge-off was reduced to zero. Therefore, the charge-off activity resulted in a reduction to the allowance. As the interagency guidance was adopted, incremental provision for credit losses was recorded if the related loan charge-off exceeded the associated allowance. Subsequent declines in collateral value for these loans will result in additional charge-offs to maintain recorded investment at collateral value less costs to sell.

At June 30, 2014, TDRs included in nonperforming loans were \$1.4 billion, or 49%, of total nonperforming loans compared to \$1.5 billion, or 49%, of total nonperforming

loans as of December 31, 2013. Within consumer nonperforming loans, residential real estate TDRs comprise 63% of total residential real estate nonperforming loans at June 30, 2014, up from 59% at December 31, 2013. Home equity TDRs comprise 49% of home equity nonperforming loans at June 30, 2014, down from 54% at December 31, 2013. TDRs generally remain in nonperforming status until a borrower has made at least six consecutive months of payments under the modified terms or ultimate resolution occurs. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status.

At June 30, 2014, our largest nonperforming asset was \$36 million in the Real Estate, Rental and Leasing Industry and our average nonperforming loans associated with commercial lending were under \$1 million. All of the ten largest outstanding nonperforming assets are from the commercial lending portfolio and represent 19% and 5% of total commercial lending nonperforming loans and total nonperforming assets, respectively, as of June 30, 2014.

**Table of Contents****Table 30: Nonperforming Assets By Type**

Dollars in millions	June 30 2014	December 31 2013
Nonperforming loans		
Commercial lending		
Commercial		
Retail/wholesale trade	\$ 70	\$ 57
Manufacturing	69	58
Service providers	94	108
Real estate related (a)	79	124
Financial services	5	7
Health care	23	19
Other industries	54	84
Total commercial	394	457
Commercial real estate		
Real estate projects (b)	370	436
Commercial mortgage	65	82
Total commercial real estate	435	518
Equipment lease financing	4	5
Total commercial lending	833	980
Consumer lending (c)		
Home equity	1,093	1,139
Residential real estate		
Residential mortgage	799	890
Residential construction	17	14
Credit card	3	4
Other consumer	56	61
Total consumer lending	1,968	2,108
Total nonperforming loans (d)	2,801	3,088
OREO and foreclosed assets		
Other real estate owned (OREO) (e)	352	360
Foreclosed and other assets	15	9
Total OREO and foreclosed assets	367	369
Total nonperforming assets	\$ 3,168	\$ 3,457
Amount of commercial lending nonperforming loans contractually current as to remaining principal and interest	\$ 282	\$ 266
Percentage of total commercial lending nonperforming loans	34%	27%
Amount of TDRs included in nonperforming loans	\$ 1,369	\$ 1,511
Percentage of total nonperforming loans	49%	49%
Nonperforming loans to total loans	1.39%	1.58%
Nonperforming assets to total loans, OREO and foreclosed assets	1.57	1.76
Nonperforming assets to total assets	.97	1.08
Allowance for loan and lease losses to total nonperforming loans (f)	123	117

(a) Includes loans related to customers in the real estate and construction industries.

(b) Includes both construction loans and intermediate financing for projects.

(c) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(d) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

(e) OREO excludes \$228 million and \$245 million at June 30, 2014 and December 31, 2013, respectively, related to commercial and residential real estate that was acquired by us upon foreclosure of serviced loans because they are insured by the FHA or guaranteed by the VA or guaranteed by the Department of Housing and Urban Development.

(f) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans. See Note 1 Accounting Policies and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information.



**Table of Contents****Table 31: OREO and Foreclosed Assets**

In millions	June 30 2014	December 31 2013
Other real estate owned (OREO):		
Residential properties	\$ 182	\$ 164
Residential development properties	57	74
Commercial properties	113	122
Total OREO	352	360
Foreclosed and other assets	15	9
Total OREO and foreclosed assets	\$ 367	\$ 369

Total OREO and foreclosed assets decreased \$2 million during the first six months of 2014 from \$369 million at December 31, 2013 to \$367 million at June 30, 2014 and is 12% of total nonperforming assets at June 30, 2014. As of June 30, 2014 and December 31, 2013, 50% and 44%, respectively, of our OREO and foreclosed assets were comprised of 1-4 family residential properties.

**Table 32: Change in Nonperforming Assets**

In millions	2014	2013
January 1	\$ 3,457	\$ 3,794
New nonperforming assets (a)	1,277	1,805
Charge-offs and valuation adjustments (b)	(300)	(559)
Principal activity, including paydowns and payoffs	(623)	(586)
Asset sales and transfers to loans held for sale	(297)	(260)
Returned to performing status	(346)	(416)
June 30	\$ 3,168	\$ 3,778

(a) New nonperforming assets in the 2013 period include \$560 million of loans added in the first quarter of 2013 due to the alignment with interagency supervisory guidance on practices for loans and lines of credit related to consumer lending.

(b) Charge-offs and valuation adjustments in the 2013 period include \$134 million of charge-offs due to the alignment with interagency supervisory guidance discussed in footnote (a) above.

The table above presents nonperforming asset activity during the first six months of 2014 and 2013, respectively. Nonperforming assets decreased \$289 million from \$3.5 billion at December 31, 2013, as a result of improvements in both consumer and commercial lending. Consumer lending nonperforming loans decreased \$140 million, commercial real estate nonperforming loans declined \$83 million and commercial nonperforming loans decreased \$63 million. Approximately 89% of total nonperforming loans are secured by collateral which would be expected to reduce credit losses and require less reserve in the event of default, and 34% of commercial lending nonperforming loans are contractually current as to both principal and interest obligations. As of June 30, 2014, commercial lending nonperforming loans are carried at approximately 69% of their unpaid principal balance, due to charge-offs recorded to date, before consideration of the ALLL. See Note 4 Asset Quality in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information on these loans.

Purchased impaired loans are considered performing, even if contractually past due (or if we do not expect to receive payment in full based on the original contractual terms), as we are currently accreting interest income over the expected life of

the loans. The accretible yield represents the excess of the expected cash flows on the loans at the measurement date over the carrying value. Generally decreases, other than interest rate decreases for variable rate notes, in the net present value of expected cash flows of individual commercial or pooled purchased impaired loans would result in an impairment charge to the provision for loan losses in the period in which the change is deemed probable. Generally increases in the net present value of expected cash flows of purchased impaired loans would first result in a recovery of previously recorded allowance for loan losses, to the extent applicable, and then an increase to accretible yield for the remaining life of the purchased impaired loans. Total nonperforming loans and assets in the tables above are significantly lower than they would have been due to this accounting treatment for purchased impaired loans. This treatment also results in a lower ratio of nonperforming loans to total loans and a higher ratio of ALLL to nonperforming loans. See Note 5 Purchased Loans in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information on these loans.

**LOAN DELINQUENCIES**



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We regularly monitor the level of loan delinquencies and believe these levels may be a key indicator of loan portfolio asset quality. Measurement of delinquency status is based on the contractual terms of each loan. Loans that are 30 days or more past due in terms of payment are considered delinquent. Loan delinquencies exclude loans held for sale and purchased impaired loans, but include government insured or guaranteed loans and loans accounted for under the fair value option.

Total early stage loan delinquencies (accruing loans past due 30 to 89 days) decreased from \$1.0 billion at December 31, 2013 to \$0.8 billion at June 30, 2014. The reduction in both Consumer and Commercial lending early stage delinquencies resulted from improving credit quality. See Note 1 Accounting Policies in the Notes To Consolidated Financial Statements of this Report for additional information regarding our nonperforming loan and nonaccrual policies.

Accruing loans past due 90 days or more are referred to as late stage delinquencies. These loans are not included in nonperforming loans and continue to accrue interest because they are well secured by collateral, and/or are in the process of collection, are managed in homogenous portfolios with specified charge-off timeframes adhering to regulatory guidelines, or are certain government insured or guaranteed loans. These loans decreased \$2 billion, or 16%, from \$1.5 billion at December 31, 2013, to \$1.3 billion at June 30, 2014, mainly due to a decline in government insured residential real estate loans of \$.2 billion, the majority of which we took possession of and conveyed the real estate, or are in the process of conveyance and claim resolution. The following tables display the delinquency status of our loans at June 30, 2014 and December 31, 2013. Additional information regarding accruing loans past due is included in Note 4 Asset Quality in the Notes To Consolidated Financial Statements of this Report.

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**Table of Contents****Table 33: Accruing Loans Past Due 30 To 59 Days (a)**

Dollars in millions	Amount		Percentage of Total Outstandings	
	June 30 2014	December 31 2013	June 30 2014	December 31 2013
Commercial	\$ 71	\$ 81	.08%	.09%
Commercial real estate	17	54	.07	.25
Equipment lease financing	4	31	.05	.41
Home equity	65	86	.18	.24
Residential real estate				
Non government insured	87	112	.60	.74
Government insured	74	105	.51	.70
Credit card	26	29	.59	.66
Other consumer				
Non government insured	50	62	.22	.28
Government insured	154	154	.69	.68
Total	\$ 548	\$ 714	.27	.37

(a) Amounts in table represent recorded investment.

**Table 34: Accruing Loans Past Due 60 To 89 Days (a)**

Dollars in millions	Amount		Percentage of Total Outstandings	
	June 30 2014	December 31 2013	June 30 2014	December 31 2013
Commercial	\$ 26	\$ 20	.03%	.02%
Commercial real estate	48	11	.21	.05
Equipment lease financing	1	2		.03
Home equity	27	34	.08	.09
Residential real estate				
Non government insured	21	30	.14	.20
Government insured	48	57	.33	.38
Credit card	18	19	.41	.43
Other consumer				
Non government insured	15	18	.07	.08
Government insured	94	94	.42	.42
Total	\$ 298	\$ 285	.15	.15

(a) Amounts in table represent recorded investment.

**Table 35: Accruing Loans Past Due 90 Days Or More (a)**

Dollars in millions	Amount		Percentage of Total Outstandings	
	June 30 2014	December 31 2013	June 30 2014	December 31 2013
Commercial	\$ 35	\$ 42	.04%	.05%
Commercial real estate		2		.01
Residential real estate				
Non government insured	23	35	.16	.23
Government insured	872	1,025	5.99	6.80
Credit card	29	34	.65	.77
Other consumer				
Non government insured	12	14	.05	.06
Government insured	281	339	1.25	1.50
Total	\$ 1,252	\$ 1,491	.62	.76

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(a) Amounts in table represent recorded investment.

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On a regular basis our Special Asset Committee closely monitors loans, primarily commercial loans, that are not included in the nonperforming or accruing past due categories and for which we are uncertain about the borrower's ability to comply with existing repayment terms over the next six months. These loans totaled \$.2 billion at both June 30, 2014 and December 31, 2013.

**HOME EQUITY LOAN PORTFOLIO**

Our home equity loan portfolio totaled \$35.5 billion as of June 30, 2014, or 18% of the total loan portfolio. Of that total, \$21.0 billion, or 59%, was outstanding under primarily variable-rate home equity lines of credit and \$14.5 billion, or 41%, consisted of closed-end home equity installment loans. Approximately 3% of the home equity portfolio was on nonperforming status as of June 30, 2014.

As of June 30, 2014, we are in an originated first lien position for approximately 50% of the total portfolio and, where originated as a second lien, we currently hold or service the first lien position for approximately an additional 2% of the portfolio. The remaining 48% of the portfolio was secured by second liens where we do not hold the first lien position. The credit performance of the majority of the home equity portfolio where we are in, hold or service the first lien position, is superior to the portion of the portfolio where we hold the second lien position but do not hold the first lien.

Lien position information is generally based upon original LTV at the time of origination. However, after origination PNC is not typically notified when a senior lien position that is not held by PNC is satisfied. Therefore, information about the current lien status of junior lien loans is less readily available in cases where PNC does not also hold the senior lien. Additionally, PNC is not typically notified when a junior lien position is added after origination of a PNC first lien. This updated information for both junior and senior liens must be obtained from external sources, and therefore, PNC has contracted with an industry leading third-party service provider to obtain updated loan, lien and collateral data that is aggregated from public and private sources.

We track borrower performance monthly, including obtaining original LTVs, updated FICO scores at least quarterly, updated LTVs semi-annually, and other credit metrics at least quarterly, including the historical performance of any mortgage loans regardless of lien position that we do or do not hold. This information is used for internal reporting and risk management. For internal reporting and risk management we also segment the population into pools based on product type (e.g., home equity loans, brokered home equity loans, home equity lines of credit, brokered home equity lines of credit). As part of our overall risk analysis and monitoring, we segment the home equity portfolio based upon the delinquency, modification status and bankruptcy status of these loans, as well as the delinquency, modification status

and bankruptcy status of any mortgage loan with the same borrower (regardless of whether it is a first lien senior to our second lien).

In establishing our ALLL for non-impaired loans, we primarily utilize a delinquency roll-rate methodology for pools of loans. In accordance with accounting principles, under this methodology, we establish our allowance based upon incurred losses, not lifetime expected losses. The roll-rate methodology estimates transition/roll of loan balances from one delinquency state (e.g., 30-59 days past due) to another delinquency state (e.g., 60-89 days past due) and ultimately to charge-off. The roll through to charge-off is based on PNC's actual loss experience for each type of pool. Each of our home equity pools contains both first and second liens. Our experience has been that the ratio of first to second lien loans has been consistent over time and the charge-off amounts for the pools, used to establish our allowance, include losses on both first and second liens loans.

Generally, our variable-rate home equity lines of credit have either a seven or ten year draw period, followed by a 20-year amortization term. During the draw period, we have home equity lines of credit where borrowers pay interest only and home equity lines of credit where borrowers pay principal and interest. We view home equity lines of credit where borrowers are paying principal and interest under the draw period as less risky than those where the borrowers are paying interest only, as these borrowers have a demonstrated ability to make some level of principal and interest payments. The risk associated with the borrower's ability to satisfy the loan terms upon the draw period ending is considered in establishing our ALLL. Based upon outstanding balances at June 30, 2014, the following table presents the periods when home equity lines of credit draw periods are scheduled to end.

**Table 36: Home Equity Lines of Credit Draw Period End Dates**

In millions	Interest Only Product	Principal and Interest Product
Remainder of 2014	\$ 876	\$ 213
2015	1,736	595

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2016	1,442	462
2017	2,584	627
2018	1,136	852
2019 and thereafter	3,852	4,910
<b>Total (a) (b)</b>	<b>\$ 11,626</b>	<b>\$ 7,659</b>

(a) Includes all home equity lines of credit that mature in the remainder of 2014 or later, including those with borrowers where we have terminated borrowing privileges.

(b) Includes approximately \$83 million, \$183 million, \$50 million, \$61 million, \$44 million and \$562 million of home equity lines of credit with balloon payments, including those where we have terminated borrowing privileges, with draw periods scheduled to end in the remainder of 2014, 2015, 2016, 2017, 2018 and 2019 and thereafter, respectively.

Based upon outstanding balances, and excluding purchased impaired loans, at June 30, 2014, for home equity lines of

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credit for which the borrower can no longer draw (*e.g.*, draw period has ended or borrowing privileges have been terminated), approximately 3% were 30-89 days past due and approximately 5% were 90 days or more past due. Generally, when a borrower becomes 60 days past due, we terminate borrowing privileges and those privileges are not subsequently reinstated. At that point, we continue our collection/recovery processes, which may include loan modification resulting in a loan that is classified as a TDR.

See Note 4 Asset Quality in the Notes To Consolidated Financial Statements of this Report for additional information.

**LOAN MODIFICATIONS AND TROUBLED DEBT RESTRUCTURINGS****Consumer Loan Modifications**

We modify loans under government and PNC-developed programs based upon our commitment to help eligible homeowners and borrowers avoid foreclosure, where appropriate. Initially, a borrower is evaluated for a modification under a government program. If a borrower does not qualify under a government program, the borrower is then evaluated under a PNC program. Our programs utilize both temporary and permanent modifications and typically reduce the interest rate, extend the term and/or defer principal. Temporary and permanent modifications under programs involving a change to loan terms are generally classified as TDRs. Further, certain payment plans and trial payment arrangements which do not include a contractual change to loan terms may be classified as TDRs. Additional detail on TDRs is discussed below as well as in Note 4 Asset Quality in the Notes To Consolidated Financial Statements of this Report.

A temporary modification, with a term between 3 and 24 months, involves a change in original loan terms for a period of time and reverts to a calculated exit rate for the remaining term of the loan as of a specific date. A permanent modification, with a term greater than 24 months, is a modification in which the terms of the original loan are changed. Permanent modification programs primarily include the government-created Home Affordable Modification Program (HAMP) and PNC-developed HAMP-like modification programs.

For home equity lines of credit, we will enter into a temporary modification when the borrower has indicated a temporary hardship and a willingness to bring current the delinquent loan balance. Examples of this situation often include delinquency due to illness or death in the family or loss of employment. Permanent modifications are entered into when it is confirmed that the borrower does not possess the income necessary to continue making loan payments at the current amount, but our expectation is the borrower can make payments at a lower amount.

We also monitor the success rates and delinquency status of our loan modification programs to assess their effectiveness in serving our customers' needs while mitigating credit losses. Table 37 provides the number of accounts and unpaid principal balance of modified consumer real estate related loans and Table 38 provides the number of accounts and unpaid principal balance of modified loans that were 60 days or more past due as of six months, nine months, twelve months and fifteen months after the modification date.

**Table 37: Consumer Real Estate Related Loan Modifications**

Dollars in millions	June 30, 2014		December 31, 2013	
	Number of Accounts	Unpaid Principal Balance	Number of Accounts	Unpaid Principal Balance
<b>Home equity</b>				
Temporary Modifications	5,967	\$ 473	6,683	\$ 539
Permanent Modifications	12,593	945	11,717	889
Total home equity	18,560	1,418	18,400	1,428
<b>Residential Mortgages</b>				
Permanent Modifications	6,255	1,239	7,397	1,445
<b>Non-Prime Mortgages</b>				
Permanent Modifications	4,392	620	4,400	621
<b>Residential Construction</b>				
Permanent Modifications	2,466	778	2,260	763
Total Consumer Real Estate Related Loan Modifications	31,673	\$ 4,055	32,457	\$ 4,257



**Table of Contents****Table 38: Consumer Real Estate Related Loan Modifications Re-Default by Vintage (a) (b)**

June 30, 2014	Six Months		Nine Months		Twelve Months		Fifteen Months		Unpaid Principal Balance (c)
	Number of Accounts Re-defaulted	% of Vintage	Number of Accounts Re-defaulted	% of Vintage	Number of Accounts Re-defaulted	% of Vintage	Number of Accounts Re-defaulted	% of Vintage	
Dollars in thousands									
<b>Permanent Modifications</b>									
<b>Home Equity</b>									
Fourth Quarter 2013	29	2.5%							\$ 2,805
Third Quarter 2013	31	2.6	45	3.8%					4,284
Second Quarter 2013	25	2.0	44	3.6	64	5.2%			6,438
First Quarter 2013	36	2.9	46	3.8	56	4.6	61	5.0%	4,791
Fourth Quarter 2012	38	3.0	50	4.0	63	5.0	79	6.3	8,365
<b>Residential Mortgages</b>									
Fourth Quarter 2013	84	9.5							13,062
Third Quarter 2013	100	9.2	153	14.1					25,214
Second Quarter 2013	139	16.8	164	19.8	188	22.7			33,956
First Quarter 2013	132	16.7	186	23.5	199	25.1	210	26.5	35,287
Fourth Quarter 2012	117	16.6	194	27.4	220	31.1	229	32.4	34,534
<b>Non-Prime Mortgages</b>									
Fourth Quarter 2013	20	10.9							3,264
Third Quarter 2013	26	15.2	29	17.0					3,999
Second Quarter 2013	25	18.8	40	30.1	46	34.6			10,059
First Quarter 2013	12	14.8	12	14.8	16	19.8	19	23.5	3,620
Fourth Quarter 2012	22	19.0	27	23.3	29	25.0	36	31.0	4,428
<b>Residential Construction</b>									
Fourth Quarter 2013	1	0.7							2,056
Third Quarter 2013	1	0.7	1	0.7					7
Second Quarter 2013	1	0.5	4	2.1	6	3.1			697
First Quarter 2013	2	1.2	5	2.9	5	2.9	8	4.6	1,705
Fourth Quarter 2012	2	1.1	4	2.3	6	3.4	5	2.8	659
<b>Temporary Modifications</b>									
<b>Home Equity</b>									
Fourth Quarter 2013	11	20.4%							\$ 1,321
Third Quarter 2013	4	9.8	9	22.0%					616
Second Quarter 2013	11	14.7	17	22.7	17	22.7%			1,793
First Quarter 2013	2	2.5	8	9.9	9	11.1	11	13.6 %	757
Fourth Quarter 2012	4	4.2	13	13.5	16	16.7	17	17.7	1,147

(a) An account is considered in re-default if it is 60 days or more delinquent after modification. The data in this table represents loan modifications completed during the quarters ending December 31, 2012 through December 31, 2013 and represents a vintage look at all quarterly accounts and the number of those modified accounts (for each quarterly vintage) 60 days or more delinquent at six, nine, twelve, and fifteen months after modification. Account totals include active and inactive accounts that were delinquent when they achieved inactive status. Accounts that are no longer 60 days or more delinquent, or were re-modified since the prior period, are removed from re-default status in the period in which they were cured or re-modified.

(b) Vintage refers to the quarter in which the modification occurred.

(c) Reflects June 30, 2014 unpaid principal balances of the re-defaulted accounts for the Fourth Quarter 2013 Vintage at Six Months, for the Third Quarter 2013 Vintage at Nine Months, for the Second Quarter 2013 Vintage at Twelve Months, and for the First Quarter 2013 and prior Vintages at Fifteen Months.



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In addition to temporary loan modifications, we may make available to a borrower a payment plan or a HAMP trial payment period. Under a payment plan or a HAMP trial payment period, there is no change to the loan's contractual terms so the borrower remains legally responsible for payment of the loan under its original terms.

Payment plans may include extensions, re-ages and/or forbearance plans. All payment plans bring an account current once certain requirements are achieved and are primarily intended to demonstrate a borrower's renewed willingness and ability to re-pay. Due to the short term nature of the payment plan, there is a minimal impact to the ALLL.

Under a HAMP trial payment period, we establish an alternate payment, generally at an amount less than the contractual payment amount, for the borrower during this short time period. This allows a borrower to demonstrate successful payment performance before permanently restructuring the loan into a HAMP modification. Subsequent to successful borrower performance under the trial payment period, we will capitalize the original contractual amount past due and restructure the loan's contractual terms, along with bringing the restructured account current. As the borrower is often already delinquent at the time of participation in the HAMP trial payment period, there is not a significant increase in the ALLL. If the trial payment period is unsuccessful, the loan will be evaluated for further action based upon our existing policies.

Residential conforming and certain residential construction loans have been permanently modified under HAMP or, if they do not qualify for a HAMP modification, under PNC-developed programs, which in some cases may operate similarly to HAMP. These programs first require a reduction of the interest rate followed by an extension of term and, if appropriate, deferral of principal payments. As of June 30, 2014 and December 31, 2013, 6,034 accounts with a balance of \$.9 billion and 5,834 accounts with a balance of \$.9 billion, respectively, of residential real estate loans had been modified under HAMP and were still outstanding on our balance sheet.

We do not re-modify a defaulted modified loan except for subsequent significant life events, as defined by the Office of the Comptroller of the Currency (OCC). A modified loan continues to be classified as a TDR for the remainder of its term regardless of subsequent payment performance.

**COMMERCIAL LOAN MODIFICATIONS AND PAYMENT PLANS**

Modifications of terms for commercial loans are based on individual facts and circumstances. Commercial loan modifications may involve reduction of the interest rate, extension of the term of the loan and/or forgiveness of principal. Modified commercial loans are usually already nonperforming prior to modification. We evaluate these modifications for TDR classification based upon whether we granted a concession to a borrower experiencing financial

difficulties. Additional detail on TDRs is discussed below as well as in Note 4 Asset Quality in the Notes To Consolidated Financial Statements of this Report.

We have established certain commercial loan modification and payment programs for small business loans, Small Business Administration loans, and investment real estate loans. As of June 30, 2014 and December 31, 2013, \$40 million and \$47 million, respectively, in loan balances were covered under these modification and payment plan programs. Of these loan balances, \$14 million and \$16 million have been determined to be TDRs as of June 30, 2014 and December 31, 2013, respectively.

**TROUBLED DEBT RESTRUCTURINGS**

A TDR is a loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. TDRs result from our loss mitigation activities and include rate reductions, principal forgiveness, postponement/reduction of scheduled amortization and extensions, which are intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Additionally, TDRs also result from borrowers that have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC. For the six months ended June 30, 2014, \$.6 billion of loans held for sale, loans accounted for under the fair value option and pooled purchased impaired loans, as well as certain consumer government insured or guaranteed loans, were excluded from the TDR population. The comparable amount for the six months ended June 30, 2013 was \$1.7 billion.

**Table 39: Summary of Troubled Debt Restructurings**

In millions

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	June 30 2014	December 31 2013
Consumer lending:		
Real estate-related	\$ 1,927	\$ 1,939
Credit card	145	166
Other consumer	49	56
Total consumer lending	2,121	2,161
Total commercial lending	546	578
Total TDRs	\$ 2,667	\$ 2,739
Nonperforming	\$ 1,369	\$ 1,511
Accruing (a)	1,153	1,062
Credit card	145	166
Total TDRs	\$ 2,667	\$ 2,739

(a) Accruing loans have demonstrated a period of at least six months of performance under the restructured terms and are excluded from nonperforming loans. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status.

Total TDRs decreased \$72 million, or 3%, during the first six months of 2014. Nonperforming TDRs totaled \$1.4 billion, which represents approximately 49% of total nonperforming loans, and 51% of total TDRs.

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TDRs that are performing, including credit card loans, are excluded from nonperforming loans. Generally, the accruing category is comprised of loans where borrowers have been performing under the restructured terms for at least six consecutive months. These TDRs increased \$70 million, or 6%, during 2014 to \$1.3 billion as of June 30, 2014. This increase reflects the further seasoning and performance of the TDRs. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status. See Note 4 Asset Quality in the Notes To Consolidated Financial Statements in this Report for additional information.

**ALLOWANCES FOR LOAN AND LEASE LOSSES AND UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT**

We recorded \$331 million in net charge-offs for the first six months of 2014, compared to \$664 million in the first six months of 2013. Commercial lending net charge-offs decreased from \$151 million in the first six months of 2013 to \$60 million in the first six months of 2014. Consumer lending net charge-offs decreased from \$513 million, which included \$134 million due to the impact of alignment with interagency supervisory guidance, in the first six months of 2013 to \$271 million in the first six months of 2014.

**Table 40: Loan Charge-Offs And Recoveries**

Six months ended June 30	Net			
	Gross Charge-offs	Recoveries	Charge-offs / (Recoveries)	Percent of Average Loans (annualized)
Dollars in millions				
<b>2014</b>				
Commercial	\$ 171	\$ 94	\$ 77	.17%
Commercial real estate	32	49	(17)	(.15)
Equipment lease financing	6	6		
Home equity	163	39	124	.70
Residential real estate	15	2	13	.18
Credit card	85	11	74	3.47
Other consumer	92	32	60	.54
Total	\$ 564	\$ 233	\$ 331	.34
<b>2013</b>				
Commercial	\$ 195	\$ 129	\$ 66	.16%
Commercial real estate	137	46	91	.97
Equipment lease financing	4	10	(6)	(.17)
Home equity	286	37	249	1.39
Residential real estate	122		122	1.64
Credit card	95	11	84	4.13
Other consumer	86	28	58	.55
Total	\$ 925	\$ 261	\$ 664	.71

Total net charge-offs are lower than they would have been otherwise due to the accounting treatment for purchased impaired loans. This treatment also results in a lower ratio of net charge-offs to average loans. See Note 5 Purchased Loans in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information on net charge-offs related to these loans.

We maintain an ALLL to absorb losses from the loan and lease portfolio and determine this allowance based on quarterly assessments of the estimated probable credit losses incurred in the loan and lease portfolio. We maintain the ALLL at a level that we believe to be appropriate to absorb estimated probable credit losses incurred in the loan and lease portfolio as of the balance sheet date. The reserve calculation and determination process is dependent on the use of key assumptions. Key reserve assumptions and estimation

processes react to and are influenced by observed changes in loan and lease portfolio performance experience, the financial strength of the borrower, and economic conditions. Key reserve assumptions are periodically updated.

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We establish specific allowances for loans considered impaired using methods prescribed by GAAP. All impaired loans are subject to individual analysis, except leases and large groups of smaller-balance homogeneous loans which may include, but are not limited to, credit card, residential real estate secured and consumer installment loans. Specific allowances for individual loans (including commercial and consumer TDRs) are determined based on an analysis of the present value of expected future cash flows from the loans discounted at their effective interest rate, observable market price or the fair value of the underlying collateral.

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Reserves allocated to non-impaired commercial loan classes are based on PD and LGD credit risk ratings.

Our commercial pool reserve methodology is sensitive to changes in key risk parameters such as PD and LGD. The results of these parameters are then applied to the loan balance and unfunded loan commitments and letters of credit to determine the amount of the respective reserves. Our PDs and LGDs are primarily determined using internal commercial loan loss data. This internal data is supplemented with third-party data and management judgment, as deemed necessary. We continue to evaluate and enhance our use of internal commercial loss data and will periodically update our PDs and LGDs, as well as consider third-party data, regulatory guidance and management judgment. In general, a given change in any of the major risk parameters will have a corresponding change in the pool reserve allocations for non-impaired commercial loans.

The majority of the commercial portfolio is secured by collateral, including loans to asset-based lending customers, which continues to demonstrate lower LGD. Further, the large investment grade or equivalent portion of the loan portfolio has performed well and has not been subject to significant deterioration. Additionally, guarantees on loans greater than \$1 million and owner guarantees for small business loans do not significantly impact our ALLL.

Allocations to non-impaired consumer loan classes are based upon a roll-rate model which uses statistical relationships, calculated from historical data that estimate the movement of loan outstandings through the various stages of delinquency and ultimately charge-off.

A portion of the ALLL is related to qualitative and measurement factors. These factors may include, but are not limited to, the following:

- Industry concentrations and conditions,
- Recent credit quality trends,
- Recent loss experience in particular portfolios,
- Recent macro-economic factors,
- Model imprecision,
- Changes in lending policies and procedures,
- Timing of available information, including the performance of first lien positions, and
- Limitations of available historical data.

Purchased impaired loans are initially recorded at fair value and applicable accounting guidance prohibits the carry over or creation of valuation allowances at acquisition. Because the initial fair values of these loans already reflect a credit component, additional reserves are established when performance is expected to be worse than our expectations as of the acquisition date. At June 30, 2014, we had established reserves of \$9 billion for purchased impaired loans. In addition, loans (purchased impaired and non-impaired) acquired after January 1, 2009 were recorded at fair value. No

allowance for loan losses was carried over and no allowance was created at the date of acquisition. See Note 5 Purchased Loans in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information.

In determining the appropriateness of the ALLL, we make specific allocations to impaired loans and allocations to portfolios of commercial and consumer loans. We also allocate reserves to provide coverage for probable losses incurred in the portfolio at the balance sheet date based upon current market conditions, which may not be reflected in historical loss data. Commercial lending is the largest category of credits and is sensitive to changes in assumptions and judgments underlying the determination of the ALLL. We have allocated approximately \$1.6 billion, or 46%, of the ALLL at June 30, 2014 to the commercial lending category. Consumer lending allocations are made based on historical loss experience adjusted for recent activity. Approximately \$1.9 billion, or 54%, of the ALLL at June 30, 2014 has been allocated to these consumer lending categories.

In addition to the ALLL, we maintain an allowance for unfunded loan commitments and letters of credit. We report this allowance as a liability on our Consolidated Balance Sheet. We maintain the allowance for unfunded loan commitments and letters of credit at a level we believe is appropriate to absorb estimated probable losses on these unfunded credit facilities. We determine this amount using estimates of the probability of the ultimate funding and losses related to those credit exposures. Other than the estimation of the probability of funding, this methodology is very similar to the one we use for determining our ALLL.

We refer you to Note 1 Accounting Policies and Note 4 Asset Quality in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for further information on certain key asset quality indicators that we use to evaluate our portfolio and establish the allowances.



**Table of Contents****Table 41: Allowance for Loan and Lease Losses**

Dollars in millions	2014	2013
January 1	\$ 3,609	\$ 4,036
Total net charge-offs (a)	(331)	(664)
Provision for credit losses	166	393
Net change in allowance for unfunded loan commitments and letters of credit	10	8
Other	(1)	(1)
June 30	\$ 3,453	\$ 3,772
Net charge-offs to average loans (for the six months ended) (annualized) (a)	.34%	.71%
Allowance for loan and lease losses to total loans	1.72	1.99
Commercial lending net charge-offs	\$ (60)	\$ (151)
Consumer lending net charge-offs (a)	(271)	(513)
Total net charge-offs	\$ (331)	\$ (664)
<b>Net charge-offs to average loans (for the six months ended) (annualized)</b>		
Commercial lending	.10%	.27%
Consumer lending (a)	.71	1.35

(a) Includes charge-offs of \$134 million taken pursuant to alignment with interagency guidance on practices for loans and lines of credit related to consumer lending in the first quarter of 2013.

The provision for credit losses totaled \$166 million for the first six months of 2014 compared to \$393 million for the first six months of 2013. The primary driver of the decrease to the provision was improved overall credit quality, including lower consumer loan delinquencies, and the increasing value of residential real estate which resulted in greater expected cash flows for our purchased impaired loans. For the first six months of 2014, the provision for commercial lending credit losses increased by \$80 million, or 286%, from the first six months of 2013 reflecting our continual qualitative assessments of the portfolio given the growth trends over the recent quarters. The provision for consumer lending credit losses decreased \$307 million, or 84%, from the first six months of 2013.

At June 30, 2014, total ALLL to total nonperforming loans was 123%. The comparable amount for December 31, 2013 was 117%. These ratios are 81% and 72%, respectively, when excluding the \$1.2 billion and \$1.4 billion, respectively, of ALLL at June 30, 2014 and December 31, 2013 allocated to consumer loans and lines of credit not secured by residential real estate and purchased impaired loans. We have excluded consumer loans and lines of credit not secured by real estate as they are charged off after 120 to 180 days past due and not placed on nonperforming status. Additionally, we have excluded purchased impaired loans as they are considered performing regardless of their delinquency status as interest is accreted based on our estimate of expected cash flows and additional allowance is recorded when these cash flows are

below recorded investment. See Table 30 within this Credit Risk Management section for additional information.

The ALLL balance increases or decreases across periods in relation to fluctuating risk factors, including asset quality trends, charge-offs and changes in aggregate portfolio balances. During the first six months of 2014, improving asset quality trends, including, but not limited to, delinquency status and improving economic conditions, realization of previously estimated losses through charge-offs and overall portfolio growth, combined to result in the ALLL balance declining \$.1 billion, or 4% to \$3.5 billion as of June 30, 2014 compared to December 31, 2013.

See Note 1 Accounting Policies and Note 5 Purchased Loans in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report regarding changes in the ALLL and in the allowance for unfunded loan commitments and letters of credit.

**LIQUIDITY RISK MANAGEMENT**

Liquidity risk has two fundamental components. The first is potential loss assuming we were unable to meet our funding requirements at a reasonable cost. The second is the potential inability to operate our businesses because adequate contingent liquidity is not available in a stressed environment. We manage liquidity risk at the consolidated company level (bank, parent company, and nonbank subsidiaries combined) to help ensure that we can obtain cost-effective funding to meet current and future obligations under both normal business as usual and stressful circumstances, and to help ensure that we maintain an appropriate level of contingent liquidity.

Management monitors liquidity through a series of early warning indicators that may indicate a potential market, or PNC-specific, liquidity stress event. In addition, management performs a set of liquidity stress tests over multiple time horizons with varying levels of severity and

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maintains a contingency funding plan to address a potential stress event. In the most severe liquidity stress simulation, we assume that PNC's liquidity position is under pressure, while the market in general is under systemic pressure. The simulation considers, among other things, the impact of restricted access to both secured and unsecured external sources of funding, accelerated run-off of customer deposits, valuation pressure on assets and heavy demand to fund contingent obligations. Risk limits are established within our Enterprise Capital and Liquidity Management Policy. Management's Asset and Liability Committee and the Board of Directors' Risk Committee regularly review compliance with the established limits.

Parent company liquidity guidelines are designed to help ensure that sufficient liquidity is available to meet our parent company obligations over the succeeding 24-month period.

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Risk limits for parent company liquidity are established within our Enterprise Capital and Liquidity Management Policy. Management's Asset and Liability Committee and the Board of Directors' Risk Committee regularly review compliance with the established limits.

***BANK LEVEL LIQUIDITY USES***

At the bank level, primary contractual obligations include funding loan commitments, satisfying deposit withdrawal requests and maturities and debt service related to bank borrowings. As of June 30, 2014, there were approximately \$8.2 billion of bank borrowings with contractual maturities of less than one year. We also maintain adequate bank liquidity to meet future potential loan demand and provide for other business needs, as necessary. See the Bank Level Liquidity Sources section below.

***BANK LEVEL LIQUIDITY SOURCES***

Our largest source of bank liquidity on a consolidated basis is the deposit base that comes from our retail and commercial businesses. Total deposits increased to \$222.6 billion at June 30, 2014 from \$220.9 billion at December 31, 2013, primarily driven by growth in transaction deposits. Assets determined by PNC to be liquid (liquid assets) and unused borrowing capacity from a number of sources are also available to maintain our liquidity position. Borrowed funds come from a diverse mix of short and long-term funding sources.

At June 30, 2014, our liquid assets consisted of short-term investments (Federal funds sold, resale agreements, trading securities and interest-earning deposits with banks) totaling \$20.6 billion and securities available for sale totaling \$44.5 billion. Of our total liquid assets of \$65.1 billion, we had \$16.5 billion pledged as collateral for borrowings, trust, and other commitments. The level of liquid assets fluctuates over time based on many factors, including market conditions, loan and deposit growth and balance sheet management activities.

In addition to the customer deposit base, which has historically provided the single largest source of relatively stable and low-cost funding, the bank also obtains liquidity through the issuance of traditional forms of funding including long-term debt (senior notes and subordinated debt and FHLB advances) and short-term borrowings (Federal funds purchased, securities sold under repurchase agreements, commercial paper issuances and other short-term borrowings).

On January 16, 2014, PNC Bank, N.A. established a new bank note program under which it may from time to time offer up to \$25 billion aggregate principal amount at any one time outstanding of its unsecured senior and subordinated notes due more than nine months from their date of issue (in the case of senior notes) and due five years or more from their date of issue (in the case of subordinated notes). The \$25 billion of notes authorized to be issued and outstanding at any one time includes notes issued by PNC Bank, N.A. prior to January 16,

2014 under the 2004 bank note program and those notes PNC Bank, N.A. has acquired through the acquisition of other banks, in each case for so long as such notes remain outstanding. The terms of the new program do not affect any of the bank notes issued prior to January 16, 2014. At June 30, 2014, PNC Bank, N.A. had \$16.2 billion of bank notes outstanding including the following issued during 2014:

\$1.0 billion of senior notes with a maturity date of January 27, 2017. Interest is payable semi-annually, at a fixed rate of 1.125% on January 27 and July 27 of each year, beginning on July 27, 2014,

\$750 million of senior notes with a maturity date of January 28, 2019. Interest is payable semi-annually, at a fixed rate of 2.200% on January 28 and July 28 of each year, beginning on July 28, 2014,

\$1.0 billion of senior extendible floating rate bank notes issued to an affiliate with an initial maturity date of April 15, 2015, subject to the holder's monthly option to extend, and a final maturity date of April 15, 2016. Interest is payable at the 3-month LIBOR rate, reset quarterly, plus a spread of .235%, which spread is subject to four potential one basis point increases in the event of certain extensions of maturity by the holder. Interest is payable on January 15, April 15, July 15 and October 15 of each year, beginning on July 15, 2014,

\$900 million of senior extendible floating rate bank notes with an initial maturity date of July 20, 2015, subject to the holder's monthly option to extend, and a final maturity date of July 20, 2016. Interest is payable at the 3-month LIBOR rate, reset quarterly, plus a spread of .235%, which spread is subject to four potential one basis point increases in the event of certain extensions of maturity by the holder. Interest is payable on March 20, June 20, September 20 and December 20 of each year, beginning on September 20, 2014,

\$1.0 billion of senior notes with a maturity date of July 2, 2019. Interest is payable semi-annually, at a fixed rate of 2.25% on January 2 and July 2 of each year, beginning on January 2, 2015, and

\$1.0 billion of senior extendible floating rate bank notes issued to an affiliate with an initial maturity date of July 15, 2015, subject to the holder's monthly option to extend, and a final maturity date of July 15, 2016. Interest is payable at the 3-month LIBOR rate, reset quarterly, plus a spread of .235%, which spread is subject to four potential one basis point increases in the event of certain extensions of maturity by the holder. Interest is payable on January 15, April 15, July 15 and October 15 of each year, beginning on October 15,

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2014.

Total senior and subordinated debt of PNC Bank, N.A. increased to \$17.6 billion at June 30, 2014 from \$14.6 billion at December 31, 2013 primarily due to \$5.7 billion in new borrowing less \$2.7 billion in calls and maturities.

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See Note 19 Subsequent Events in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for information on the issuance of senior notes of \$300 million on August 1, 2014.

PNC Bank, N.A. is a member of the FHLB-Pittsburgh and, as such, has access to advances from FHLB-Pittsburgh secured generally by residential mortgage loans, other mortgage-related loans and commercial mortgage-backed securities. At June 30, 2014, our unused secured borrowing capacity was \$12.4 billion with FHLB-Pittsburgh. Total FHLB borrowings increased to \$15.0 billion at June 30, 2014 from \$12.9 billion at December 31, 2013 due to \$7.6 billion of new issuances offset by \$5.5 billion in calls and maturities. The FHLB-Pittsburgh also periodically provides standby letters of credit on behalf of PNC Bank, N.A. to secure certain public deposits. PNC Bank, N.A. began using standby letters of credit issued by the FHLB-Pittsburgh in response to anticipated short-term regulatory standards. If the FHLB-Pittsburgh is required to make payment for a beneficiary's draw, the payment amount is converted into a collateralized advance to PNC Bank, N.A. At both June 30, 2014 and December 31, 2013, standby letters of credit issued on our behalf by the FHLB-Pittsburgh totaled \$6.2 billion.

PNC Bank, N.A. has the ability to offer up to \$10.0 billion of its commercial paper to provide additional liquidity. As of June 30, 2014, there was \$5.0 billion outstanding under this program. During the fourth quarter of 2013, PNC finalized the wind down of Market Street Funding LLC (Market Street), a multi-seller asset-backed commercial paper conduit administered by PNC Bank, N.A. As part of the wind down process, the commitments and outstanding loans of Market Street were assigned to PNC Bank, N.A., which will fund these commitments and loans by utilizing its diversified funding sources. In conjunction with the assignment of commitments and loans, the associated liquidity facilities were terminated along with the program-level credit enhancement provided to Market Street. The wind down did not have a material impact to PNC's financial condition or results of operations.

PNC Bank, N.A. can also borrow from the Federal Reserve Bank of Cleveland's (Federal Reserve Bank) discount window to meet short-term liquidity requirements. The Federal Reserve Bank, however, is not viewed as the primary means of funding our routine business activities, but rather as a potential source of liquidity in a stressed environment or during a market disruption. These potential borrowings are secured by commercial loans. At June 30, 2014, our unused secured borrowing capacity was \$20.5 billion with the Federal Reserve Bank.

***PARENT COMPANY LIQUIDITY USES***

The parent company's contractual obligations consist primarily of debt service related to parent company borrowings and funding non-bank affiliates. As of June 30,

2014, there were approximately \$1.4 billion of parent company borrowings with maturities of less than one year.

Additionally, the parent company maintains adequate liquidity to fund discretionary activities such as paying dividends to PNC shareholders, share repurchases, and acquisitions. See the Parent Company Liquidity Sources section below.

See Capital and Liquidity Actions in the Executive Summary section of this Financial Review for information on our 2014 capital plan that was accepted by the Federal Reserve, which included certain share repurchases under PNC's existing common stock repurchase authorization and the dividend increase described below.

On April 3, 2014, consistent with our 2014 capital plan, our Board of Directors approved an increase to PNC's quarterly common stock dividend from 44 cents per common share to 48 cents per common share effective with the May 5, 2014 dividend payment to shareholders of record at the close of business on April 15, 2014. On July 3, 2014, the Board of Directors declared a quarterly common stock cash dividend of 48 cents per share payable on August 5, 2014 to shareholders of record at the close of business on July 15, 2014.

See the Supervision and Regulation section of Item 1 Business in our 2013 Form 10-K for additional information regarding the Federal Reserve's CCAR process and the factors the Federal Reserve takes into consideration in evaluating capital plans, as well as for information on new qualitative and quantitative liquidity risk management standards proposed by the U.S. banking agencies. See also Recent Market and Industry Developments in the Executive Summary section of this Financial Review for information on the proposal issued by the Federal Reserve that would make certain modifications to the Federal Reserve's capital planning and stress testing rules.

During the first six months of 2014, the parent company used cash for the following:

On March 28, 2014, we used \$1.0 billion of parent company cash to purchase senior extendible floating rate bank notes issued by PNC Bank, N.A.,

In March 2014, PNC repurchased \$50 million of common shares to mitigate the financial impact of employee benefit plan transactions, as described in more detail in Item 2 Unregistered Sales Of Equity Securities And Use of Proceeds in Part II of our

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During the second quarter of 2014, in accordance with the 2014 capital plan, PNC repurchased \$223 million of common shares on the open market, as described in more detail in Item 2 Unregistered Sales Of Equity Securities And Use of Proceeds in Part II of this Report, and

On June 27, 2014, we used \$1.0 billion of parent company cash to purchase senior extendible floating rate bank notes issued by PNC Bank, N.A.

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*PARENT COMPANY LIQUIDITY SOURCES*

The principal source of parent company liquidity is the dividends it receives from its subsidiary bank, which may be impacted by the following:

- Bank-level capital needs,
- Laws and regulations,
- Corporate policies,
- Contractual restrictions, and
- Other factors.

There are statutory and regulatory limitations on the ability of national banks to pay dividends or make other capital distributions or to extend credit to the parent company or its non-bank subsidiaries. The amount available for dividend payments by PNC Bank, N.A. to the parent company without prior regulatory approval was approximately \$1.3 billion at June 30, 2014. See Note 22 Regulatory Matters in Item 8 of our 2013 Form 10-K for a further discussion of these limitations. We provide additional information on certain contractual restrictions in Note 14 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities in Item 8 of our 2013 Form 10-K.

In addition to dividends from PNC Bank, N.A., other sources of parent company liquidity include cash and investments, as well as dividends and loan repayments from other subsidiaries and dividends or distributions from equity investments. As of June 30, 2014, the parent company had approximately \$4.6 billion in funds available from its cash and investments.

We can also generate liquidity for the parent company and PNC's non-bank subsidiaries through the issuance of debt securities and equity securities, including certain capital instruments, in public or private markets and commercial paper. We have an effective shelf registration statement pursuant to which we can issue additional debt, equity and other capital instruments.

During the first six months of 2014, we issued the following parent company debt under our shelf registration statement:

\$750 million of subordinated notes with a maturity date of April 29, 2024. Interest is payable semi-annually, at a fixed rate of 3.90%, on April 29 and October 29 of each year, beginning on October 29, 2014.

Total parent company senior and subordinated debt and hybrid capital instruments decreased to \$10.1 billion at June 30, 2014 from \$10.7 billion at December 31, 2013 due to \$1.4 billion in maturities less \$750 million in new borrowings.

The parent company, through its subsidiary PNC Funding Corp, has the ability to offer up to \$3.0 billion of commercial paper to provide additional liquidity. As of June 30, 2014, there were no issuances outstanding under this program.

Note 19 Equity in Item 8 of our 2013 Form 10-K describes the 16,885,192 warrants we have outstanding, each to purchase one share of PNC common stock at an exercise price of \$67.33 per share. These warrants were sold by the U.S. Treasury in a secondary public offering in May 2010 after the U.S. Treasury exchanged its TARP Warrant. These warrants will expire December 31, 2018, and are considered in the calculation of diluted earnings per common share in Note 13 Earnings Per Share in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report.

*STATUS OF CREDIT RATINGS*

The cost and availability of short-term and long-term funding, as well as collateral requirements for certain derivative instruments, is influenced by PNC's debt ratings.

In general, rating agencies base their ratings on many quantitative and qualitative factors, including capital adequacy, liquidity, asset quality, business mix, level and quality of earnings, and the current legislative and regulatory environment, including implied government support. In addition, rating agencies themselves have been subject to scrutiny arising from the most recent financial crisis and could make or be required to make substantial changes to their ratings policies and practices, particularly in response to legislative and regulatory changes, including as a result of provisions in Dodd-Frank. Potential changes in the legislative and regulatory environment and the timing of those changes could impact our ratings, which as noted above, could impact our liquidity and financial condition. A decrease, or potential decrease, in credit ratings could impact access to the capital markets and/or increase the cost of debt, and thereby adversely affect liquidity and financial condition.

*Table 42: Credit Ratings as of June 30, 2014 for PNC and PNC Bank, N.A.*

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	Moody's	Standard & Poor's	Fitch
<b>The PNC Financial Services Group, Inc.</b>			
Senior debt	A3	A-	A+
Subordinated debt	Baa1	BBB+	A
Preferred stock	Baa3	BBB	BBB-
<b>PNC Bank, N.A.</b>			
Subordinated debt	A3	A-	A
Long-term deposits	A2	A	AA-
Short-term deposits	P-1	A-1	F1+

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The following tables set forth contractual obligations and various other commitments as of June 30, 2014 representing required and potential cash outflows.

**Table 43: Contractual Obligations**

June 30, 2014 in millions	Total	Payment Due By Period			
		Less than one year	One to three years	Four to five years	After five years
Remaining contractual maturities of time deposits (a)	\$ 22,030	\$ 15,480	\$ 3,198	\$ 555	\$ 2,797
Borrowed funds (a) (b)	49,066	14,037	16,811	8,846	9,372
Minimum annual rentals on noncancellable leases	2,642	376	616	478	1,172
Nonqualified pension and postretirement benefits	534	58	113	111	252
Purchase obligations (c)	716	427	232	36	21
Total contractual cash obligations	\$ 74,988	\$ 30,378	\$ 20,970	\$ 10,026	\$ 13,614

(a) Includes purchase accounting adjustments.

(b) Includes basis adjustment relating to accounting hedges.

(c) Includes purchase obligations for goods and services covered by noncancellable contracts and contracts including cancellation fees.

At June 30, 2014, we had a liability for unrecognized tax benefits of \$89 million, which represents a reserve for tax positions that we have taken in our tax returns which ultimately may not be sustained upon examination by taxing authorities. Since the ultimate amount and timing of any future cash settlements cannot be predicted with reasonable certainty, this estimated liability has been excluded from the contractual obligations table. See Note 15 Income Taxes in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information.

Our contractual obligations totaled \$73.5 billion at December 31, 2013. The increase in the comparison is primarily attributable to an increase in borrowed funds partially offset by the decline in time deposits. See Funding and Capital Sources in the Consolidated Balance Sheet Review section of this Financial Review for additional information regarding our funding sources.

**Table 44: Other Commitments (a)**

June 30, 2014 in millions	Total Committed	Amount Of Commitment Expiration By Period			
		Less than one year	One to three years	Four to five years	After five years
Net unfunded loan commitments	\$ 131,446	\$ 51,016	\$ 44,926	\$ 34,703	\$ 801
Net outstanding standby letters of credit (b)	10,475	4,801	4,574	1,047	53
Reinsurance agreements (c)	4,952	2,549	24	33	2,346
Other commitments (d)	905	648	222	26	9
Total commitments	\$ 147,778	\$ 59,014	\$ 49,746	\$ 35,809	\$ 3,209

(a) Other commitments are funding commitments that could potentially require performance in the event of demands by third parties or contingent events. Loan commitments are reported net of syndications, assignments and participations.

(b) Includes \$5.9 billion of standby letters of credit that support remarketing programs for customers' variable rate demand notes.

(c) Reinsurance agreements are with third-party insurers related to insurance sold to or placed on behalf of our customers. Balances represent estimates based on availability of financial information.

(d) Includes unfunded commitments related to private equity investments of \$153 million and additional obligations related to direct investments of \$9 million that are not on our Consolidated Balance Sheet. Also includes commitments related to tax credit investments of \$658 million and other direct equity investments of \$85 million that are included in Other liabilities on our Consolidated Balance Sheet.

Our total commitments totaled \$146.8 billion at December 31, 2013. The increase in the comparison is primarily due to an increase in exposure on net unfunded loan commitments partially offset by a decline in reinsurance agreements. See Note 3 Loans and Commitments to Extend Credit and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Part I, Item 1 of this report for additional

information on net unfunded loan commitments and our reinsurance agreements, respectively.

## **MARKET RISK MANAGEMENT**

Market risk is the risk of a loss in earnings or economic value due to adverse movements in market factors such as interest rates, credit spreads, foreign exchange rates and equity prices. We are exposed to market risk primarily by our involvement in the following activities, among others:

Traditional banking activities of taking deposits and extending loans,  
Equity and other investments and activities whose economic values are directly impacted by market factors, and

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Fixed income securities, derivatives and foreign exchange activities, as a result of customer activities and underwriting. We have established enterprise-wide policies and methodologies to identify, measure, monitor and report market risk. Market Risk Management provides independent oversight by monitoring compliance with these limits and guidelines, and reporting significant risks in the business to the Risk Committee of the Board.

**Market Risk Management Interest Rate Risk**

Interest rate risk results primarily from our traditional banking activities of gathering deposits and extending loans. Many factors, including economic and financial conditions, movements in interest rates and consumer preferences, affect the difference between the interest that we earn on assets and the interest that we pay on liabilities and the level of our noninterest-bearing funding sources. Due to the repricing term mismatches and embedded options inherent in certain of these products, changes in market interest rates not only affect expected near-term earnings, but also the economic values of these assets and liabilities.

Asset and Liability Management centrally manages interest rate risk as prescribed in our risk management policies, which are approved by management's Asset and Liability Committee and the Risk Committee of the Board.

Sensitivity results and market interest rate benchmarks for the second quarters of 2014 and 2013 follow:

**Table 45: Interest Sensitivity Analysis**

	Second Quarter 2014	Second Quarter 2013
<b>Net Interest Income Sensitivity Simulation</b>		
Effect on net interest income in first year from gradual interest rate change over following 12 months of:		
100 basis point increase	2.0%	1.7%
100 basis point decrease (a)	(.9)%	(1.0)%
Effect on net interest income in second year from gradual interest rate change over the preceding 12 months of:		
100 basis point increase	6.8%	6.0%
100 basis point decrease (a)	(4.6)%	(4.5)%
<b>Duration of Equity Model (a)</b>		
Base case duration of equity (in years)	(2.7)	(2.4)
<b>Key Period-End Interest Rates</b>		
One-month LIBOR	.16%	.19%
Three-year swap	1.00%	.82%

(a) Given the inherent limitations in certain of these measurement tools and techniques, results become less meaningful as interest rates approach zero.

In addition to measuring the effect on net interest income assuming parallel changes in current interest rates, we routinely simulate the effects of a number of nonparallel interest rate environments. The following Net Interest Income Sensitivity to Alternative Rate Scenarios (Second Quarter 2014) table reflects the percentage change in net interest income over the next two 12-month periods assuming (i) the PNC Economist's most likely rate forecast, (ii) implied market forward rates and (iii) Yield Curve Slope Flattening (a 100 basis point yield curve slope flattening between 1-month and ten-year rates superimposed on current base rates) scenario.

**Table 46: Net Interest Income Sensitivity to Alternative Rate Scenarios (Second Quarter 2014)**

	PNC Economist	Market Forward	Slope Flattening
First year sensitivity	.7%	.9%	(.8)%
Second year sensitivity	4.5%	4.7%	(3.6)%

All changes in forecasted net interest income are relative to results in a base rate scenario where current market rates are assumed to remain unchanged over the forecast horizon.

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When forecasting net interest income, we make assumptions about interest rates and the shape of the yield curve, the volume and characteristics of new business and the behavior of existing on- and off-balance sheet positions. These assumptions determine the future level of simulated net interest income in the base interest rate scenario and the other interest rate scenarios presented in the above table. These simulations assume that as assets and liabilities mature, they are replaced or repriced at then current market rates. We also consider forward projections of purchase accounting accretion when forecasting net interest income.

The following graph presents the LIBOR/Swap yield curves for the base rate scenario and each of the alternate scenarios one year forward.

***Table 47: Alternate Interest Rate Scenarios: One Year Forward***

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The second quarter 2014 interest sensitivity analyses indicate that our Consolidated Balance Sheet is positioned to benefit from an increase in interest rates and an upward sloping interest rate yield curve. We believe that we have the deposit funding base and balance sheet flexibility to adjust, where appropriate and permissible, to changing interest rates and market conditions.

**MARKET RISK MANAGEMENT CUSTOMER-RELATED TRADING RISK**

We engage in fixed income securities, derivatives and foreign exchange transactions to support our customers' investing and hedging activities. These transactions, related hedges and the credit valuation adjustment (CVA) related to our customer derivatives portfolio are marked-to-market daily and reported as customer-related trading activities. We do not engage in proprietary trading of these products.

We use value-at-risk (VaR) as the primary means to measure and monitor market risk in customer-related trading activities. We calculate a diversified VaR at a 95% confidence interval. VaR is used to estimate the probability of portfolio losses based on the statistical analysis of historical market risk factors. A diversified VaR reflects empirical correlations across different asset classes.

During the first six months of 2014, our 95% VaR ranged between \$1.4 million and \$3.9 million, averaging \$3.1 million. During the first six months of 2013, our 95% VaR ranged between \$1.9 million and \$5.5 million, averaging \$4.1 million.

To help ensure the integrity of the models used to calculate VaR for each portfolio and enterprise-wide, we use a process known as backtesting. The backtesting process consists of comparing actual observations of gains or losses against the VaR levels that were calculated at the close of the prior day. This assumes that market exposures remain constant throughout the day and that recent historical market variability is a good predictor of future variability. Our customer-related trading activity includes customer revenue and intraday hedging which helps to reduce losses, and may reduce the number of instances of actual losses exceeding the prior day VaR measure. There were no such instances during the first six months of 2014 or the first six months of 2013 where actual losses exceeded the prior day VaR measure under our diversified VaR measure. We use a 500 day look back period for backtesting and include customer-related revenue.

The following graph shows a comparison of enterprise-wide gains and losses against prior day diversified VaR for the period indicated.

**Table 48: Enterprise-Wide Gains/Losses Versus Value-at-Risk**

Total trading revenue was as follows:

**Table 49: Customer-Related Trading Revenue**

Six months ended June 30

In millions	2014	2013
Net interest income	\$ 15	\$ 17
Noninterest income	96	144
Total customer-related trading revenue	\$ 111	\$ 161
Securities underwriting and trading (a)	\$ 47	\$ 41
Foreign exchange	50	42
Financial derivatives and other	14	78
Total customer-related trading revenue	\$ 111	\$ 161

Three months ended June 30

In millions	2014	2013
Net interest income	\$ 7	\$ 8
Noninterest income	54	93
Total customer-related trading revenue	\$ 61	\$ 101

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Securities underwriting and trading (a)	\$ 26	\$ 16
Foreign exchange	22	23
Financial derivatives and other	13	62
<b>Total customer-related trading revenue</b>	<b>\$ 61</b>	<b>\$ 101</b>

(a) Includes changes in fair value for certain loans accounted for at fair value.

Customer-related trading revenues for the first six months of 2014 decreased \$50 million compared to the first six months of 2013.

Customer-related trading revenue for the second quarter of 2014 decreased \$40 million compared with the second quarter of 2013. These decreases were primarily due to market interest rate changes impacting credit valuations for customer-related derivatives activities, which were partially offset by improved securities results.

### ***MARKET RISK MANAGEMENT EQUITY AND OTHER INVESTMENT RISK***

Equity investment risk is the risk of potential losses associated with investing in both private and public equity markets. In addition to extending credit, taking deposits, and underwriting and trading financial instruments, we make and manage direct

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investments in a variety of transactions, including management buyouts, recapitalizations, and growth financings in a variety of industries. We also have investments in affiliated and non-affiliated funds that make similar investments in private equity and in debt and equity-oriented hedge funds. The economic and/or book value of these investments and other assets such as loan servicing rights are directly affected by changes in market factors.

The primary risk measurement for equity and other investments is economic capital. Economic capital is a common measure of risk for credit, market and operational risk. It is an estimate of the potential value depreciation over a one year horizon commensurate with solvency expectations of an institution rated single-A by the credit rating agencies. Given the illiquid nature of many of these types of investments, it can be a challenge to determine their fair values. See Note 8 Fair Value in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report and Note 9 Fair Value in Item 8 of our 2013 Form 10-K for additional information.

Various PNC business units manage our equity and other investment activities. Our businesses are responsible for making investment decisions within the approved policy limits and associated guidelines.

A summary of our equity investments follows:

**Table 50: Equity Investments Summary**

	June 30	December 31
In millions	2014	2013
BlackRock	\$ 6,065	\$ 5,940
Tax credit investments (a)	2,386	2,572
Private equity	1,784	1,656
Visa	112	158
Other	236	234
Total	\$ 10,583	\$ 10,560

(a) The December 31, 2013 amount has been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.

**BLACKROCK**

PNC owned approximately 36 million common stock equivalent shares of BlackRock equity at June 30, 2014, accounted for under the equity method. The primary risk measurement, similar to other equity investments, is economic capital. The Business Segments Review section of this Financial Review includes additional information about BlackRock.

**TAX CREDIT INVESTMENTS**

Included in our equity investments are direct tax credit investments and equity investments held by consolidated partnerships which totaled \$2.4 billion at June 30, 2014 and \$2.6 billion at December 31, 2013. These equity investment balances include unfunded commitments totaling \$658 million

and \$802 million at June 30, 2014 and December 31, 2013, respectively. These unfunded commitments are included in Other Liabilities on our Consolidated Balance Sheet.

Note 2 Loan Sale and Servicing Activities and Variable Interest Entities in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report has further information on Tax Credit Investments.

**PRIVATE EQUITY**

The private equity portfolio is an illiquid portfolio comprised of mezzanine and equity investments that vary by industry, stage and type of investment.

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Private equity investments carried at estimated fair value totaled \$1.8 billion at June 30, 2014 and \$1.7 billion at December 31, 2013. As of June 30, 2014, \$1.2 billion was invested directly in a variety of companies and \$.6 billion was invested indirectly through various private equity funds. Included in direct investments are investment activities of two private equity funds that are consolidated for financial reporting purposes. The noncontrolling interests of these funds totaled \$243 million as of June 30, 2014. The interests held in indirect private equity funds are not redeemable, but PNC may receive distributions over the life of the partnership from liquidation of the underlying investments. See the Supervision and Regulation section of Item 1 Business and Item 1A Risk Factors included in our 2013 Form 10-K for discussion of potential impacts of the Volcker Rule provisions of Dodd-Frank on our holding interests in and sponsorship of private equity or hedge funds.

Our unfunded commitments related to private equity totaled \$153 million at June 30, 2014 compared with \$164 million at December 31, 2013.

### *Visa*

During the first six months of 2014, we sold 2 million of Visa Class B common shares, in addition to the 13 million shares sold in the previous two years. We have entered into swap agreements with the purchaser of the shares as part of these sales. See Note 8 Fair Value in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information. At June 30, 2014, our investment in Visa Class B common shares totaled approximately 8 million shares and had a carrying value of \$112 million. Based on the June 30, 2014 closing price of \$210.71 for the Visa Class A common shares, the fair value of our total investment was approximately \$741 million at the current conversion rate, which reflects adjustments in respect of all litigation funding by Visa to date. The Visa Class B common shares that we own are transferable only under limited circumstances (including those applicable to the sales in the first six months of 2014 and in the previous two years) until they can be converted into shares of the publicly traded class of stock, which cannot happen until the settlement of all of the specified litigation.

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Our 2013 Form 10-K has additional information regarding the October 2007 Visa restructuring, our involvement with judgment and loss sharing agreements with Visa and certain other banks, and the status of pending interchange litigation. See also Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report for additional information.

**OTHER INVESTMENTS**

We also make investments in affiliated and non-affiliated funds with both traditional and alternative investment strategies. The economic values could be driven by either the fixed-income market or the equity markets, or both. At June 30, 2014, other investments totaled \$236 million compared with \$234 million at December 31, 2013. We recognized net gains related to these investments of \$10 million and \$25 million during the first six months of 2014 and 2013, including net gains of \$2 million and \$5 million during the second quarters of 2014 and 2013, respectively.

Given the nature of these investments, if market conditions affecting their valuation were to worsen, we could incur future losses.

Our unfunded commitments related to other investments were immaterial at both June 30, 2014 and December 31, 2013.

**FINANCIAL DERIVATIVES**

We use a variety of financial derivatives as part of the overall asset and liability risk management process to help manage

exposure to market and credit risk inherent in our business activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Interest rate and total return swaps, interest rate caps and floors, swaptions, options, forwards and futures contracts are the primary instruments we use for interest rate risk management. We also enter into derivatives with customers to facilitate their risk management activities.

Financial derivatives involve, to varying degrees, market and credit risk. For interest rate swaps and total return swaps, options and futures contracts, only periodic cash payments and, with respect to options, premiums are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional amount on these instruments.

Further information on our financial derivatives is presented in Note 1 Accounting Policies and Note 9 Fair Value in our Notes To Consolidated Financial Statements under Item 8 of our 2013 Form 10-K and in Note 8 Fair Value and Note 12 Financial Derivatives in the Notes To Consolidated Financial Statements in Part I, Item 1 of this Report, which is incorporated here by reference.

Not all elements of market and credit risk are addressed through the use of financial derivatives, and such instruments may be ineffective for their intended purposes due to unanticipated market changes, among other reasons.

The following table summarizes the notional or contractual amounts and net fair value of financial derivatives at June 30, 2014 and December 31, 2013.

**Table 51: Financial Derivatives Summary**

In millions	June 30, 2014		December 31, 2013	
	Notional/ Contractual Amount	Net Fair Value (a)	Notional/ Contractual Amount	Net Fair Value (a)
<b>Derivatives designated as hedging instruments under GAAP</b>				
Total derivatives designated as hedging instruments	\$ 39,529	\$ 964	\$ 36,197	\$ 825
<b>Derivatives not designated as hedging instruments under GAAP</b>				
Total derivatives used for residential mortgage banking activities	\$ 177,090	\$ 353	\$ 119,679	\$ 330
Total derivatives used for commercial mortgage banking activities	39,194	(4)	53,149	(12)

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Total derivatives used for customer-related activities	176,892	108	169,534	138
Total derivatives used for other risk management activities	3,708	(451)	2,697	(422)
Total derivatives not designated as hedging instruments	\$ 396,884	\$ 6	\$ 345,059	\$ 34
<b>Total Derivatives</b>	<b>\$ 436,413</b>	<b>\$ 970</b>	<b>\$ 381,256</b>	<b>\$ 859</b>

(a) Represents the net fair value of assets and liabilities.

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**Table of Contents****INTERNAL CONTROLS AND DISCLOSURE CONTROLS AND PROCEDURES**

As of June 30, 2014, we performed an evaluation under the supervision of and with the participation of our management, including the Chairman, President and Chief Executive Officer and the Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures and of changes in our internal control over financial reporting.

Based on that evaluation, our Chairman, President and Chief Executive Officer and our Executive Vice President and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended) were effective as of June 30, 2014, and that there has been no change in PNC's internal control over financial reporting that occurred during the second quarter of 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**GLOSSARY OF TERMS**

**Accretable net interest (Accretable yield)** The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

**Adjusted average total assets** Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

**Annualized** Adjusted to reflect a full year of activity.

**Assets under management** Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

**Basel III common equity Tier 1 capital** Common stock plus related surplus, net of treasury stock, plus retained earnings, plus accumulated other comprehensive income for securities currently and previously held as available for sale, plus accumulated other comprehensive income for pension and other post retirement benefit plans, less goodwill, net of associated deferred tax liabilities, less other disallowed intangibles, net of deferred tax liabilities and plus/less other adjustments.

**Basel III common equity Tier 1 capital ratio** Common equity Tier 1 capital divided by period-end risk-weighted assets (as applicable).

**Basel III Tier 1 capital** Common equity Tier 1 capital, plus preferred stock, plus certain trust preferred capital securities, plus certain noncontrolling interests that are held by others and plus/ less other adjustments.

**Basel III Tier 1 capital ratio** Tier 1 capital divided by period-end risk-weighted assets (as applicable).

**Basel III Total capital** Tier 1 capital plus qualifying subordinated debt, plus certain trust preferred securities, plus, under the Basel III transitional rules and the standardized approach, the allowance for loan and lease losses included in Tier 2 capital and other.

**Basel III Total capital ratio** Total capital divided by period-end risk-weighted assets (as applicable).

**Basis point** One hundredth of a percentage point.

**Carrying value of purchased impaired loans** The net value on the balance sheet which represents the recorded investment less any valuation allowance.

**Cash recoveries** Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

**Charge-off** Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

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Combined loan-to-value ratio (CLTV) This is the aggregate principal balance(s) of the mortgages on a property divided by its appraised value or purchase price.

Common shareholders equity to total assets Common shareholders equity divided by total assets. Common shareholders equity equals total shareholders equity less the liquidation value of preferred stock.

Core net interest income Core net interest income is total net interest income less purchase accounting accretion.

Credit derivatives Contractual agreements, primarily credit default swaps, that provide protection against a credit event of one or more referenced credits. The nature of a credit event is established by the protection buyer and protection seller at the inception of a transaction, and such events include bankruptcy, insolvency and failure to meet payment obligations when due. The buyer of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of a credit event.

Credit spread The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

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**Credit valuation adjustment (CVA)** Represents an adjustment to the fair value of our derivatives for our own and counterparties non-performance risk.

**Derivatives** Financial contracts whose value is derived from changes in publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

**Duration of equity** An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, positioned for declining interest rates). For example, if the duration of equity is -1.5 years, the economic value of equity increases by 1.5% for each 100 basis point increase in interest rates.

**Earning assets** Assets that generate income, which include: federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

**Effective duration** A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off- balance sheet positions.

**Efficiency** Noninterest expense divided by total revenue.

**Enterprise risk management framework** An enterprise process designed to identify potential risks that may affect PNC, manage risk to be within our risk appetite and provide reasonable assurance regarding achievement of our objectives.

**Fair value** The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

**FICO score** A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

**Foreign exchange contracts** Contracts that provide for the future receipt and delivery of foreign currency at previously agreed-upon terms.

**Funds transfer pricing** A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the

interest cost for us to raise/invest funds with similar maturity and repricing structures.

**Futures and forward contracts** Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

**GAAP** Accounting principles generally accepted in the United States of America.

**Home price index (HPI)** A broad measure of the movement of single-family house prices in the U.S.

**Impaired loans** Loans are determined to be impaired when, based on current information and events, it is probable that all contractually required payments will not be collected. Impaired loans include commercial nonperforming loans and consumer and commercial TDRs, regardless of nonperforming status. Excluded from impaired loans are nonperforming leases, loans held for sale, loans accounted for under the fair value option, smaller balance homogenous type loans and purchased impaired loans.

**Interest rate floors and caps** Interest rate protection instruments that involve payment from the protection seller to the protection buyer of an interest differential, which represents the difference between a short-term rate (*e.g.*, three-month LIBOR) and an agreed-upon rate (the strike rate) applied to a notional principal amount.

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Interest rate swap contracts Contracts that are entered into primarily as an asset/liability management strategy to reduce interest rate risk. Interest rate swap contracts are exchanges of interest rate payments, such as fixed-rate payments for floating-rate payments, based on notional principal amounts.

Intrinsic value The difference between the price, if any, required to be paid for stock issued pursuant to an equity compensation arrangement and the fair market value of the underlying stock.

Leverage ratio Tier 1 capital divided by average quarterly adjusted total assets.

LIBOR Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis. PNC's product set includes loans priced using LIBOR as a benchmark.

Loan-to-value ratio (LTV) A calculation of a loan's collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum

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total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, a LTV of less than 90% is better secured and has less credit risk than a LTV of greater than or equal to 90%.

**Loss given default (LGD)** An estimate of loss, net of recovery based on collateral type, collateral value, loan exposure, or the guarantor(s) quality and guaranty type (full or partial). Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through any means, including but not limited to the liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings.

**Net interest margin** Annualized taxable-equivalent net interest income divided by average earning assets.

**Nonaccrutable difference** Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

**Nonaccrual loans** Loans for which we do not accrue interest income. Nonaccrual loans include nonperforming loans, in addition to loans accounted for under fair value option and loans accounted for as held for sale for which full collection of contractual principal and/or interest is not probable.

**Nondiscretionary assets under administration** Assets we hold for our customers/clients in a nondiscretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

**Nonperforming assets** Nonperforming assets include nonperforming loans and OREO and foreclosed assets, but exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. We do not accrue interest income on assets classified as nonperforming.

**Nonperforming loans** Loans accounted for at amortized cost for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, home equity, residential real estate, credit card and other consumer customers as well as TDRs which have not returned to performing status. Nonperforming loans exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. Nonperforming loans exclude purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

**Notional amount** A number of currency units, shares, or other units specified in a derivative contract.

**Operating leverage** The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

**Options** Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to either purchase or sell the associated financial instrument at a set price during a specified period or at a specified date in the future.

**Other real estate owned (OREO) and foreclosed assets** Assets taken in settlement of troubled loans primarily through deed-in-lieu of foreclosure or foreclosure. Foreclosed assets include real and personal property, equity interests in corporations, partnerships, and limited liability companies.

**Other-than-temporary impairment (OTTI)** When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

**Parent company liquidity coverage** Liquid assets divided by funding obligations within a two year period.

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Pretax earnings Income before income taxes and noncontrolling interests.

Pretax, pre-provision earnings Total revenue less noninterest expense.

Primary client relationship A corporate banking client relationship with annual revenue generation of \$10,000 to

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\$50,000 or more, and for Asset Management Group, a client relationship with annual revenue generation of \$10,000 or more.

**Probability of default (PD)** An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

**Purchase accounting accretion** Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted-average life of the financial instruments using the constant effective yield method. Accretion for purchased impaired loans includes any cash recoveries received in excess of the recorded investment.

**Purchased impaired loans** Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

**Recorded investment (purchased impaired loans)** The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

**Recovery** Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

**Residential development loans** Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties.

**Residential mortgage servicing rights valuation, net of economic hedge** We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/(losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated securities and derivative instruments.

**Return on average assets** Annualized net income divided by average assets.

**Return on average capital** Annualized net income divided by average capital.

**Return on average common shareholders equity** Annualized net income attributable to common shareholders divided by average common shareholders equity.

**Risk** The potential that an event or series of events could occur that would threaten PNC's ability to achieve its strategic objectives, thereby negatively affecting shareholder value or reputation.

**Risk appetite** A dynamic, forward-looking view on the aggregate amount of risk PNC is willing and able to take in executing business strategy in light of the current business environment.

**Risk limits** Quantitative measures based on forward looking assumptions that allocate the firm's aggregate risk appetite (e.g. measure of loss or negative events) to business lines, legal entities, specific risk categories, concentrations and as appropriate, other levels.

**Risk profile** The risk profile is a point-in-time assessment of risk. The profile represents overall risk position in relation to the desired risk appetite. The determination of the risk profile's position is based on qualitative and quantitative analysis of reported risk limits, metrics, operating guidelines and qualitative assessments.

**Risk-weighted assets** Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

**Securitization** The process of legally transforming financial assets into securities.

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Servicing rights An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

Swaptions Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to enter into an interest rate swap agreement during a specified period or at a specified date in the future.

Taxable-equivalent interest The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to

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make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

**Total equity** Total shareholders' equity plus noncontrolling interests.

**Total return swap** A non-traditional swap where one party agrees to pay the other the total return of a defined underlying asset (e.g., a loan), usually in return for receiving a stream of LIBOR-based cash flows. The total returns of the asset, including interest and any default shortfall, are passed through to the counterparty. The counterparty is, therefore, assuming the credit and economic risk of the underlying asset.

**Transaction deposits** The sum of interest-bearing money market deposits, interest-bearing demand deposits, and noninterest-bearing deposits.

**Transitional Basel III common equity** Common equity calculated under Basel III using phased in definitions and deductions applicable to PNC for 2014.

**Troubled debt restructuring (TDR)** A loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties.

**Value-at-risk (VaR)** A statistically-based measure of risk that describes the amount of potential loss which may be incurred due to adverse market movements. The measure is of the maximum loss which should not be exceeded on 95 out of 100 days for a 95% VaR.

**Watchlist** A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

**Yield curve** A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a normal or positive yield curve exists when long-term bonds have higher yields than short-term bonds. A flat yield curve exists when yields are the same for short-term and long-term bonds. A steep yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An inverted or negative yield curve exists when short-term bonds have higher yields than long-term bonds.

## **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

We make statements in this Report, and we may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and

operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as believe, plan, expect, anticipate, see, look, intend, outlook, project, forecast, estimate, and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties.

Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:

Changes in interest rates and valuations in debt, equity and other financial markets.

Disruptions in the liquidity and other functioning of U.S. and global financial markets.

The impact on financial markets and the economy of any changes in the credit ratings of U.S. Treasury obligations and other U.S. government-backed debt, as well as issues surrounding the levels of U.S. and European government debt and concerns regarding the creditworthiness of certain sovereign governments, supranationals and financial institutions in Europe.

Actions by the Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.

Changes in customers', suppliers' and other counterparties' performance and creditworthiness.

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Slowing or reversal of the current U.S. economic expansion.

Continued residual effects of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.

Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.

Our forward-looking financial statements are subject to the risk that economic and financial market

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conditions will be substantially different than we are currently expecting. These statements are based on our current view that the U.S. economic expansion will speed up to an above trend growth rate near 3.0 percent in the second half of 2014 and that short-term interest rates will remain very low and bond yields will rise only slowly in the latter half of 2014. These forward-looking statements also do not, unless otherwise indicated, take into account the impact of potential legal and regulatory contingencies.

PNC's ability to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs, or issue or redeem preferred stock or other regulatory capital instruments, is subject to the review of such proposed actions by the Federal Reserve as part of PNC's comprehensive capital plan for the applicable period in connection with the regulators' Comprehensive Capital Analysis and Review (CCAR) process and to the acceptance of such capital plan and non-objection to such capital actions by the Federal Reserve.

PNC's regulatory capital ratios in the future will depend on, among other things, the company's financial performance, the scope and terms of final capital regulations then in effect (particularly those implementing the Basel Capital Accords), and management actions affecting the composition of PNC's balance sheet. In addition, PNC's ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based on actual or forecasted capital ratios, will be dependent on the ongoing development, validation and regulatory approval of related models.

Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:

Changes resulting from legislative and regulatory reforms, including major reform of the regulatory oversight structure of the financial services industry and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. We will be impacted by extensive reforms provided for in the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act) and otherwise growing out of the most recent financial crisis, the precise nature, extent and timing of which, and their impact on us, remains uncertain.

Changes to regulations governing bank capital and liquidity standards, including due to the Dodd-Frank Act and to Basel-related initiatives.

Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. In addition to matters relating to PNC's business and activities, such matters may include proceedings, claims, investigations, or inquiries relating to pre-acquisition business and activities of acquired companies, such as National City. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices, and in additional expenses and collateral costs, and may cause reputational harm to PNC. Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.

Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.

Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital and liquidity standards. In particular, our results currently depend on our ability to manage elevated levels of impaired assets.

Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in its SEC filings.

We grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits and other liabilities. Acquisition risks and uncertainties include those presented by the nature of the business acquired, including in some cases those associated with our entry into new businesses or new geographic or other markets and risks resulting from our inexperience in those new areas, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, and the integration of the acquired businesses into PNC after closing.

Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring

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in the current environment could also impact our business and financial performance through changes in counterparty creditworthiness and performance and in the competitive and regulatory landscape. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.

Business and operating results can also be affected by widespread natural and other disasters, dislocations, terrorist activities, cyberattacks or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.

We provide greater detail regarding these as well as other factors in our 2013 Form 10-K, in our first quarter 2014 Form 10-Q, and elsewhere in this Report, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments and Guarantees Notes of the Notes To Consolidated Financial Statements in those reports. Our forward-looking statements may also be subject to other risks and uncertainties, including those discussed elsewhere in this Report or in our other filings with the SEC.

**Table of Contents****CONSOLIDATED INCOME STATEMENT**

THE PNC FINANCIAL SERVICES GROUP, INC.

In millions, except per share data	Three months ended		Six months ended	
	June 30 2014	2013	June 30 2014	2013
Unaudited				
<b>Interest Income</b>				
Loans	\$ 1,845	\$ 1,955	\$ 3,744	\$ 3,984
Investment securities	412	422	839	892
Other	99	92	183	204
Total interest income	2,356	2,469	4,766	5,080
<b>Interest Expense</b>				
Deposits	80	86	158	179
Borrowed funds	147	125	284	254
Total interest expense	227	211	442	433
Net interest income	2,129	2,258	4,324	4,647
<b>Noninterest Income</b>				
Asset management	362	340	726	648
Consumer services	323	314	613	610
Corporate services	343	326	644	603
Residential mortgage	182	167	343	401
Service charges on deposits	156	147	303	283
Net gains (losses) on sales of securities	(6)	61	4	75
Other-than-temporary impairments (a)		(10)	(2)	(11)
Less: Noncredit portion of other-than-temporary impairments (b)	1	(6)	1	3
Net other-than-temporary impairments	(1)	(4)	(3)	(14)
Other	322	455	633	766
Total noninterest income	1,681	1,806	3,263	3,372
Total revenue	3,810	4,064	7,587	8,019
<b>Provision For Credit Losses</b>	72	157	166	393
<b>Noninterest Expense</b>				
Personnel	1,172	1,186	2,252	2,355
Occupancy	199	206	417	417
Equipment	204	189	405	372
Marketing	68	67	120	112
Other (c)	685	757	1,398	1,517
Total noninterest expense	2,328	2,405	4,592	4,773
Income before income taxes and noncontrolling interests	1,410	1,502	2,829	2,853
Income taxes (c)	358	387	717	743
Net income (c)	1,052	1,115	2,112	2,110
Less: Net income (loss) attributable to noncontrolling interests (c)	3	4	1	(4)
Preferred stock dividends and discount accretion and redemptions	48	53	118	128
Net income attributable to common shareholders	\$ 1,001	\$ 1,058	\$ 1,993	\$ 1,986
<b>Earnings Per Common Share</b>				
Basic	\$ 1.88	\$ 2.00	\$ 3.73	\$ 3.75
Diluted	1.85	1.98	3.67	3.72
<b>Average Common Shares Outstanding</b>				
Basic	532	528	532	527
Diluted	539	531	539	530

(a) Other-than-temporary impairments was less than \$.5 million for the second quarter of 2014.

(b) Included in accumulated other comprehensive income (loss).

(c) Amounts for 2013 periods have been updated to reflect the first quarter 2014 adoption of Accounting Standards Update (ASU) 2014-01 related to investments in low income housing tax credits.

See accompanying Notes To Consolidated Financial Statements.



**Table of Contents****CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

THE PNC FINANCIAL SERVICES GROUP, INC.

Unaudited In millions	Three months ended		Six months ended	
	June 30		June 30	
	2014	2013	2014	2013
<b>Net income (a)</b>	\$ 1,052	\$ 1,115	\$ 2,112	\$ 2,110
<b>Other comprehensive income (loss), before tax and net of reclassifications into Net income:</b>				
Net unrealized gains (losses) on non-OTTI securities	212	(793)	401	(963)
Net unrealized gains (losses) on OTTI securities	41	(45)	107	96
Net unrealized gains (losses) on cash flow hedge derivatives	81	(281)	76	(388)
Pension and other postretirement benefit plan adjustments	9	7	91	53
Other	(4)	(7)	7	(13)
<b>Other comprehensive income (loss), before tax and net of reclassifications into Net income</b>	339	(1,119)	682	(1,215)
Income tax benefit (expense) related to items of other comprehensive income	(114)	397	(237)	426
<b>Other comprehensive income (loss), after tax and net of reclassifications into Net income</b>	225	(722)	445	(789)
<b>Comprehensive income</b>	1,277	393	2,557	1,321
Less: Comprehensive income (loss) attributable to noncontrolling interests (a)	3	4	1	(4)
<b>Comprehensive income attributable to PNC</b>	\$ 1,274	\$ 389	\$ 2,556	\$ 1,325

(a) Amounts for 2013 periods have been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.

See accompanying Notes To Consolidated Financial Statements.

**Table of Contents****CONSOLIDATED BALANCE SHEET**

THE PNC FINANCIAL SERVICES GROUP, INC.

Unaudited

In millions, except par value	June 30 2014	December 31 2013
<b>Assets</b>		
Cash and due from banks (includes \$5 and \$5 for VIEs) (a)	\$ 4,892	\$ 4,043
Federal funds sold and resale agreements (includes \$194 and \$207 measured at fair value) (b)	1,526	1,986
Trading securities	2,228	3,073
Interest-earning deposits with banks (includes \$7 and \$7 for VIEs) (a)	16,876	12,135
Loans held for sale (includes \$1,780 and \$1,901 measured at fair value) (b)	2,228	2,255
Investment securities	56,602	60,294
Loans (includes \$1,623 and \$1,736 for VIEs) (a)		
(includes \$884 and \$1,025 measured at fair value) (b)	200,984	195,613
Allowance for loan and lease losses (includes \$(50) and \$(58) for VIEs) (a)	(3,453)	(3,609)
Net loans	197,531	192,004
Goodwill	9,074	9,074
Other intangible assets	1,997	2,216
Equity investments (includes \$420 and \$582 for VIEs) (a) (c)	10,583	10,560
Other (includes \$506 and \$591 for VIEs) (a)		
(includes \$349 and \$338 measured at fair value) (b)	23,527	22,552
Total assets	\$ 327,064	\$ 320,192
<b>Liabilities</b>		
Deposits		
Noninterest-bearing	\$ 71,001	\$ 70,306
Interest-bearing	151,553	150,625
Total deposits	222,554	220,931
Borrowed funds		
Federal funds purchased and repurchase agreements	3,132	4,289
Federal Home Loan Bank borrowings	15,023	12,912
Bank notes and senior debt	14,102	12,603
Subordinated debt	9,099	8,244
Commercial paper	4,999	4,997
Other (includes \$383 and \$414 for VIEs) (a)		
(includes \$170 and \$184 measured at fair value) (b)	2,711	3,060
Total borrowed funds	49,066	46,105
Allowance for unfunded loan commitments and letters of credit	232	242
Accrued expenses (includes \$73 and \$83 for VIEs) (a) (c)	4,753	4,690
Other (includes \$157 and \$252 for VIEs) (a)	4,666	4,187
Total liabilities	281,271	276,155
<b>Equity</b>		
Preferred stock (d)		
Common stock (\$5 par value, authorized 800 shares, issued 540 shares)	2,703	2,698
Capital surplus preferred stock	3,944	3,941
Capital surplus common stock and other	12,506	12,416
Retained earnings (c)	24,755	23,251
Accumulated other comprehensive income	881	436
Common stock held in treasury at cost: 8 and 7 shares	(584)	(408)
Total shareholders equity	44,205	42,334



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Noncontrolling interests (c)	1,588	1,703
Total equity	45,793	44,037
Total liabilities and equity	\$ 327,064	\$ 320,192

(a) Amounts represent the assets or liabilities of consolidated variable interest entities (VIEs).

(b) Amounts represent items for which we have elected the fair value option.

(c) Amounts for 2013 period have been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.

(d) Par value less than \$.5 million at each date.

See accompanying Notes To Consolidated Financial Statements.

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**Table of Contents****CONSOLIDATED STATEMENT OF CASH FLOWS**

THE PNC FINANCIAL SERVICES GROUP, INC.

Unaudited	Six months ended	
	June 30	
In millions	2014	2013
<b>Operating Activities</b>		
Net income (a)	\$ 2,112	\$ 2,110
Adjustments to reconcile net income to net cash provided (used) by operating activities		
Provision for credit losses	166	393
Depreciation and amortization	476	583
Deferred income taxes (a)	104	792
Net gains on sales of securities	(4)	(75)
Net other-than-temporary impairments	3	14
Changes in fair value of mortgage servicing rights	250	(254)
Gain on sale of Visa Class B common shares	(116)	(83)
Noncash charges on trust preferred securities redemptions		30
Undistributed earnings of BlackRock	(193)	(173)
Excess tax benefits from share-based payment arrangements	(36)	(18)
Net change in		
Trading securities and other short-term investments	839	463
Loans held for sale	(99)	(755)
Other assets	(262)	133
Accrued expenses and other liabilities (a)	381	(1,281)
Other (a)	(151)	(83)
Net cash provided (used) by operating activities	3,470	1,796
<b>Investing Activities</b>		
Sales		
Securities available for sale	3,359	3,814
Loans	1,295	888
Repayments/maturities		
Securities available for sale	3,434	5,232
Securities held to maturity	992	1,191
Purchases		
Securities available for sale	(3,608)	(6,785)
Securities held to maturity		(224)
Loans	(369)	(603)
Net change in		
Federal funds sold and resale agreements	459	(155)
Interest-earning deposits with banks	(4,741)	187
Loans	(6,837)	(4,494)
Other (b)	(266)	306
Net cash provided (used) by investing activities	(6,282)	(643)

(continued on following page)

**Table of Contents****CONSOLIDATED STATEMENT OF CASH FLOWS**

THE PNC FINANCIAL SERVICES GROUP, INC.

(continued from previous page)

Unaudited	Six months ended	
	June 30	
In millions	2014	2013
<b>Financing Activities</b>		
Net change in		
Noninterest-bearing deposits	\$ 723	\$ (3,226)
Interest-bearing deposits	928	2,409
Federal funds purchased and repurchase agreements	(1,156)	978
Commercial paper	(268)	(2,170)
Other borrowed funds	(494)	(153)
Sales/issuances		
Federal Home Loan Bank borrowings	7,650	5,000
Bank notes and senior debt	3,636	2,442
Subordinated debt	745	744
Commercial paper	4,532	5,244
Other borrowed funds	380	402
Preferred stock		496
Common and treasury stock	179	131
Repayments/maturities		
Federal Home Loan Bank borrowings	(5,539)	(5,956)
Bank notes and senior debt	(2,200)	(1,425)
Subordinated debt	22	(705)
Commercial paper	(4,262)	(5,127)
Other borrowed funds	(354)	(314)
Preferred stock		(150)
Excess tax benefits from share-based payment arrangements	36	18
Redemption of noncontrolling interests		(375)
Acquisition of treasury stock	(291)	(23)
Preferred stock cash dividends paid	(115)	(118)
Common stock cash dividends paid	(491)	(444)
Net cash provided (used) by financing activities	3,661	(2,322)
<b>Net Increase (Decrease) In Cash And Due From Banks</b>	<b>849</b>	<b>(1,169)</b>
Cash and due from banks at beginning of period	4,043	5,220
Cash and due from banks at end of period	\$ 4,892	\$ 4,051
<b>Supplemental Disclosures</b>		
Interest paid	\$ 418	\$ 440
Income taxes paid	551	214
Income taxes refunded	9	1
<b>Non-cash Investing and Financing Items</b>		
Transfer from (to) loans to (from) loans held for sale, net	390	13
Transfer from loans to foreclosed assets	315	378
(a) Amounts for 2013 period have been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.		
(b) Includes the impact of the consolidation of a variable interest entity as of March 31, 2013.		
See accompanying Notes To Consolidated Financial Statements.		

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

THE PNC FINANCIAL SERVICES GROUP, INC.

**BUSINESS**

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania.

PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, and residential mortgage banking, providing many of its products and services nationally, as well as other products and services in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Alabama, Virginia, Missouri, Georgia, Wisconsin and South Carolina. PNC also provides certain products and services internationally.

**NOTE 1 ACCOUNTING POLICIES**

**BASIS OF FINANCIAL STATEMENT PRESENTATION**

Our consolidated financial statements include the accounts of the parent company and its subsidiaries, most of which are wholly-owned, and certain partnership interests and variable interest entities.

We prepared these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). We have eliminated intercompany accounts and transactions. We have also reclassified certain prior year amounts to conform to the 2014 presentation, which did not have a material impact on our consolidated financial condition or results of operations. We also evaluate the materiality of identified errors in the financial statements using both an income statement and a balance sheet approach, based on relevant quantitative and qualitative factors. The financial statements include certain adjustments to correct immaterial errors related to previously reported periods. The financial statements reflect a second quarter 2014 correction to reclassify certain commercial facility fees from net interest income to noninterest income. The impact of this reclassification to prior periods was not significant, and as such, prior periods were not adjusted. Additionally, as disclosed in certain Notes to the Consolidated Financial Statements, we made adjustments to previously reported periods for immaterial errors. Prior period financial statements also reflect the retrospective application of Accounting Standards Update (ASU) 2014-01, Investments – Equity Method and Joint Ventures (Topic 323): *Accounting for Investments in Qualified Affordable Housing Projects*.

In our opinion, the unaudited interim consolidated financial statements reflect all normal, recurring adjustments needed to present fairly our results for the interim periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period.

When preparing these unaudited interim consolidated financial statements, we have assumed that you have read the audited consolidated financial statements included in our 2013 Annual Report on Form 10-K. Reference is made to Note 1 Accounting Policies in the 2013 Form 10-K for a detailed description of significant accounting policies. Included herein are policies that are required to be disclosed on an interim basis as well as policies where there has been a significant change within the first six months of 2014. These interim consolidated financial statements serve to update the 2013 Form 10-K and may not include all information and notes necessary to constitute a complete set of financial statements.

We have also considered the impact of subsequent events on these consolidated financial statements.

**USE OF ESTIMATES**

We prepared these consolidated financial statements using financial information available at the time of preparation, which requires us to make estimates and assumptions that affect the amounts reported. Our most significant estimates pertain to our fair value measurements, allowances for loan and lease losses and unfunded loan commitments and letters of credit, and accretion on purchased impaired loans. Actual results may differ from the estimates and the differences may be material to the consolidated financial statements.

**INVESTMENT IN BLACKROCK, INC.**

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We account for our investment in the common stock and Series B Preferred Stock of BlackRock (deemed to be in-substance common stock) under the equity method of accounting. The investment in BlackRock is reflected on our Consolidated Balance Sheet in Equity investments, while our equity in earnings of BlackRock is reported on our Consolidated Income Statement in Asset management revenue.

We also hold shares of Series C Preferred Stock of BlackRock pursuant to our obligation to partially fund a portion of certain BlackRock long-term incentive plan (LTIP) programs. Since these preferred shares are not deemed to be in-substance common stock, we have elected to account for these preferred shares at fair value and the changes in fair value will offset the impact of marking-to-market the obligation to deliver these shares to BlackRock. Our investment in the BlackRock Series C Preferred Stock is included on our Consolidated Balance Sheet in Other assets. Our obligation to transfer these shares to BlackRock is classified as a derivative not designated as a hedging instrument under GAAP as disclosed in Note 12 Financial Derivatives.

### **NONPERFORMING ASSETS**

Nonperforming assets consists of nonperforming loans and leases, other real estate owned (OREO) and foreclosed assets.

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Nonperforming loans and leases include nonperforming troubled debt restructurings (TDRs).

### ***COMMERCIAL LOANS***

We generally classify Commercial Lending (Commercial, Commercial Real Estate, and Equipment Lease Financing) loans as nonperforming and place them on nonaccrual status when we determine that the collection of interest or principal is not probable, including when delinquency of interest or principal payments has existed for 90 days or more and the loans are not well-secured and/or in the process of collection. A loan is considered well-secured when the collateral in the form of liens on (or pledges of) real or personal property, including marketable securities, has a realizable value sufficient to discharge the debt in full, including accrued interest. Such factors that would lead to nonperforming status would include, but are not limited to, the following:

- Deterioration in the financial position of the borrower resulting in the loan moving from accrual to cash basis accounting;
- The collection of principal or interest is 90 days or more past due unless the asset is well-secured and/or in the process of collection;
- Reasonable doubt exists as to the certainty of the borrower's future debt service ability, whether 90 days have passed or not;
- The borrower has filed or will likely file for bankruptcy;
- The bank advances additional funds to cover principal or interest;
- We are in the process of liquidating a commercial borrower; or
- We are pursuing remedies under a guarantee.

We charge off commercial nonperforming loans when we determine that a specific loan, or portion thereof, is uncollectible. This determination is based on the specific facts and circumstances of the individual loans. In making this determination, we consider the viability of the business or project as a going concern, the past due status when the asset is not well-secured, the expected cash flows to repay the loan, the value of the collateral, and the ability and willingness of any guarantors to perform.

Additionally, in general, for smaller dollar commercial loans of \$1 million or less, a partial or full charge-off will occur at 120 days past due for term loans and 180 days past due for revolvers.

Certain small business credit card balances are placed on nonaccrual status when they become 90 days or more past due. Such loans are charged-off at 180 days past due.

### ***CONSUMER LOANS***

Nonperforming loans are those loans accounted for at amortized cost that have deteriorated in credit quality to the extent that full collection of contractual principal and interest is not probable. These loans are also classified as nonaccrual.

For these loans, the current year accrued and uncollected interest is reversed through Net interest income and prior year accrued and uncollected interest is charged-off. Additionally, these loans may be charged-off down to the fair value less costs to sell.

Loans acquired and accounted for under ASC 310-30 – Loans and Debt Securities Acquired with Deteriorated Credit Quality are reported as performing and accruing loans due to the accretion of interest income.

Loans accounted for under the fair value option and loans accounted for as held for sale are reported as performing loans as these loans are accounted for at fair value and the lower of carrying value or the fair value less costs to sell, respectively. However, based upon the nonaccrual policies discussed below, interest income is not accrued. Additionally, based upon the nonaccrual policies discussed below, certain government insured loans for which we do not expect to collect substantially all principal and interest are reported as nonperforming and do not accrue interest. Alternatively, certain government insured loans for which we expect to collect substantially all principal and interest are not reported as nonperforming loans and continue to accrue interest.

Loans where a borrower has been discharged from personal liability in bankruptcy and has not formally reaffirmed its loan obligation to PNC are classified as nonperforming TDRs. These loans are charged off to collateral value less costs to sell, and any associated allowance at the time of charge-off is reduced to zero. The charge-off activity results in a reduction in the allowance, an increase in provision for credit losses, if the related loan charge-off exceeds the associated allowance, as well as a difference in the pre-TDR recorded investment to the post-TDR recorded investment reflected in Table 66. Collateral values are updated at least semi-annually. Subsequent declines in collateral values are charged-off and incremental provision for credit loss is incurred. PNC does not return these TDRs to performing status.

A consumer loan is considered well-secured when the collateral in the form of liens on (or pledges of) real or personal property, including marketable securities, has a realizable value sufficient to discharge the debt in full, including accrued interest. Home equity installment loans and

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lines of credit, whether well-secured or not, are classified as nonaccrual at 90 days past due. Well-secured residential real estate loans are classified as nonaccrual at 180 days past due. In addition to these delinquency-related policies, a consumer loan may also be placed on nonaccrual status when:

The loan has been modified and classified as a TDR, as further discussed below;

Notification of bankruptcy has been received and the loan is 30 days or more past due;

The bank holds a subordinate lien position in the loan and the first lien loan is seriously stressed (*i.e.*, 90 days or more past due);

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Other loans within the same borrower relationship have been placed on nonaccrual or charge-off has been taken on them;  
The bank has repossessed non-real estate collateral securing the loan; or  
The bank has charged-off the loan to the value of the collateral.

Most consumer loans and lines of credit, not secured by residential real estate, are charged off after 120 to 180 days past due. Generally, they are not placed on nonaccrual status as permitted by regulatory guidance.

Home equity installment loans, home equity lines of credit, and residential real estate loans that are not well-secured and in the process of collection are charged-off at no later than 180 days past due to the estimated fair value of the collateral less costs to sell. In addition to this policy, the bank will also recognize a charge-off on a secured consumer loan when:

The bank holds a subordinate lien position in the loan and a foreclosure notice has been received on the first lien loan;  
The bank holds a subordinate lien position in the loan which is 30 days or more past due with a combined loan to value ratio of greater than or equal to 110% and the first lien loan is seriously stressed (*i.e.*, 90 days or more past due);  
It is modified or otherwise restructured in a manner that results in the loan becoming collateral dependent;  
Notification of bankruptcy has been received within the last 60 days and the loan is 60 days or more past due;  
The borrower has been discharged from personal liability through Chapter 7 bankruptcy and has not formally reaffirmed his or her loan obligation to PNC; or  
The collateral securing the loan has been repossessed and the value of the collateral is less than the recorded investment of the loan outstanding.

### **ACCOUNTING FOR NONPERFORMING ASSETS**

If payment is received on a nonaccrual loan, generally the payment is first applied to the recorded investment; payments are then applied to recover any charged-off amounts related to the loan. Finally, if both recorded investment and any charge-offs have been recovered, then the payment will be recorded as fee and interest income.

Nonaccrual loans are generally not returned to accrual status until the borrower has performed in accordance with the contractual terms for a reasonable period of time (*e.g.*, 6 months). When a nonperforming loan is returned to accrual status, it is then considered a performing loan.

A TDR is a loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. TDRs may include restructuring certain terms of loans, receipts of assets from debtors in partial

satisfaction of loans, or a combination thereof. For TDRs, payments are applied based upon their contractual terms unless the related loan is deemed non-performing. TDRs are generally included in nonperforming loans until returned to performing status through the fulfilling of restructured terms for a reasonable period of time (generally 6 months). TDRs resulting from borrowers that have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status.

See Note 4 Asset Quality and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional TDR information.

Foreclosed assets are comprised of any asset seized or property acquired through a foreclosure proceeding or acceptance of a deed-in-lieu of foreclosure. Other real estate owned is comprised principally of commercial real estate and residential real estate properties obtained in partial or total satisfaction of loan obligations. After obtaining a foreclosure judgment, or in some jurisdictions the initiation of proceedings under a power of sale in the loan instruments, the property will be sold. When we are awarded title, we transfer the loan to foreclosed assets included in Other assets on our Consolidated Balance Sheet. Property obtained in satisfaction of a loan is initially recorded at estimated fair value less cost to sell. Based upon the estimated fair value less cost to sell, the recorded investment of the loan is adjusted and, typically, a charge-off/recovery is recognized to the Allowance for Loan and Lease Losses (ALLL). We estimate fair values primarily based on appraisals, or sales agreements with third parties. Fair value also considers the proceeds expected from government insurance and guarantees upon the conveyance of the other real estate owned (OREO).

Subsequently, foreclosed assets are valued at the lower of the amount recorded at acquisition date or estimated fair value less cost to sell. Valuation adjustments on these assets and gains or losses realized from disposition of such property are reflected in Other noninterest expense.

See Note 4 Asset Quality and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional data and application of the policies disclosed herein.

### **ALLOWANCE FOR LOAN AND LEASE LOSSES**



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We maintain the ALLL at a level that we believe to be appropriate to absorb estimated probable credit losses incurred in the loan and lease portfolios as of the balance sheet date. Our determination of the allowance is based on periodic evaluations of these loan and lease portfolios and other relevant factors. This critical estimate includes the use of significant amounts of PNC's own historical data and complex methods to interpret them. We have an ongoing process to evaluate and enhance the quality, quantity and timeliness of our data and interpretation methods used in the determination

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of this allowance. These evaluations are inherently subjective, as they require material estimates and may be susceptible to significant change, and include, among others:

- Probability of default (PD),
- Loss given default (LGD),
- Outstanding balance of the loan,
- Movement through delinquency stages,
- Amounts and timing of expected future cash flows,
- Value of collateral, which may be obtained from third parties, and
- Qualitative factors, such as changes in current economic conditions, that may not be reflected in modeled results.

For all loans, except purchased impaired loans, the ALLL is the sum of three components: (i) asset specific/individual impaired reserves, (ii) quantitative (formulaic or pooled) reserves and (iii) qualitative (judgmental) reserves.

The reserve calculation and determination process is dependent on the use of key assumptions. Key reserve assumptions and estimation processes react to and are influenced by observed changes in loan portfolio performance experience, the financial strength of the borrower, and economic conditions. Key reserve assumptions are periodically updated.

### ***ASSET SPECIFIC/INDIVIDUAL COMPONENT***

Nonperforming loans that are considered impaired under ASC 310 – Receivables, which include all commercial and consumer TDRs, are evaluated for a specific reserve. Specific reserve allocations are determined as follows:

For commercial nonperforming loans and commercial TDRs greater than or equal to a defined dollar threshold, specific reserves are based on an analysis of the present value of the loan's expected future cash flows, the loan's observable market price or the fair value of the collateral.

For commercial nonperforming loans and commercial TDRs below the defined dollar threshold, the individual loan's loss given default (LGD) percentage is multiplied by the loan balance and the results are aggregated for purposes of measuring specific reserve impairment.

Consumer nonperforming loans are collectively reserved for unless classified as consumer TDRs. For consumer TDRs, specific reserves are determined through an analysis of the present value of the loan's expected future cash flows, except for those instances where loans have been deemed collateral dependent, including loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC. Once that determination has been made, those TDRs are charged down to the fair value of the collateral less costs to sell at each period end.

### ***COMMERCIAL LENDING QUANTITATIVE COMPONENT***

The estimates of the quantitative component of ALLL for incurred losses within the commercial lending portfolio segment are determined through statistical loss modeling utilizing probability of default (PD), LGD and outstanding balance of the loan. Based upon loan risk ratings, we assign PDs and LGDs. Each of these statistical parameters is determined based on internal historical data and market data. PD is influenced by such factors as liquidity, industry, obligor financial structure, access to capital and cash flow. LGD is influenced by collateral type, original and/or updated loan-to-value ratio (LTV) and guarantees by related parties.

### ***CONSUMER LENDING QUANTITATIVE COMPONENT***

Quantitative estimates within the consumer lending portfolio segment are calculated using a roll-rate model based on statistical relationships, calculated from historical data that estimate the movement of loan outstandings through the various stages of delinquency and ultimately charge-off over our loss emergence period.

### ***QUALITATIVE COMPONENT***

While our reserve methodologies strive to reflect all relevant risk factors, there continues to be uncertainty associated with, but not limited to, potential imprecision in the estimation process due to the inherent time lag of obtaining information and normal variations between estimates and actual outcomes. We provide additional reserves that are designed to provide coverage for losses attributable to such risks. The ALLL also includes factors that may not be directly measured in the determination of specific or pooled reserves. Such qualitative factors may include:

- Industry concentrations and conditions,
- Recent credit quality trends,

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Recent loss experience in particular portfolios,  
Recent macro-economic factors,  
Model imprecision,  
Changes in lending policies and procedures,  
Timing of available information, including the performance of first lien positions, and  
Limitations of available historical data.

### *ALLOWANCE FOR PURCHASED NON-IMPAIRED LOANS*

ALLL for purchased non-impaired loans is determined based upon a comparison between the methodologies described above and the remaining acquisition date fair value discount that has yet to be accreted into interest income. After making the comparison, an ALLL is recorded for the amount greater than the discount, or no ALLL is recorded if the discount is greater.

### *ALLOWANCE FOR PURCHASED IMPAIRED LOANS*

ALLL for purchased impaired loans is determined in accordance with ASC 310-30 by comparing the net present value of the cash flows expected to be collected to the recorded investment for a given loan (or pool of loans). In cases where the net present value of expected cash flows is lower than the recorded investment, ALLL is established.

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Cash flows expected to be collected represent management's best estimate of the cash flows expected over the life of a loan (or pool of loans). For large balance commercial loans, cash flows are separately estimated and compared to the recorded investment at the loan level. For smaller balance pooled loans, cash flows are estimated using cash flow models and compared at the risk pool level, which was defined at acquisition based on the risk characteristics of the loan. Our cash flow models use loan data including, but not limited to, delinquency status of the loan, updated borrower FICO credit scores, geographic information, historical loss experience, and updated LTVs, as well as best estimates for changes in unemployment rates, home prices and other economic factors, to determine estimated cash flows.

See Note 4 Asset Quality, Note 5 Purchased Loans, and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional loan data and application of the policies disclosed herein.

Our credit risk management policies, procedures and practices are designed to promote sound lending standards and prudent credit risk management. We have policies, procedures and practices that address financial statement requirements, collateral review and appraisal requirements, advance rates based upon collateral types, appropriate levels of exposure, cross-border risk, lending to specialized industries or borrower type, guarantor requirements, and regulatory compliance.

### **ALLOWANCE FOR UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT**

We maintain the allowance for unfunded loan commitments and letters of credit at a level we believe is appropriate to absorb estimated probable credit losses on these unfunded credit facilities as of the balance sheet date. We determine the allowance based on periodic evaluations of the unfunded credit facilities, including an assessment of the probability of commitment usage, credit risk factors, and, solely for commercial lending, the terms and expiration dates of the unfunded credit facilities. Other than the estimation of the probability of funding, the reserve for unfunded loan commitments is estimated in a manner similar to the methodology used for determining reserves for funded exposures. The allowance for unfunded loan commitments and letters of credit is recorded as a liability on the Consolidated Balance Sheet. Net adjustments to the allowance for unfunded loan commitments and letters of credit are included in the provision for credit losses.

See Note 4 Asset Quality and Note 6 Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional loan data and application of the policies disclosed herein.

### **EARNINGS PER COMMON SHARE**

Basic earnings per common share is calculated using the two-class method to determine income attributable to common shareholders. Unvested share-based payment awards that

contain nonforfeitable rights to dividends or dividend equivalents are considered participating securities under the two-class method. Income attributable to common shareholders is then divided by the weighted-average common shares outstanding for the period.

Diluted earnings per common share is calculated under the more dilutive of either the treasury method or the two-class method. For the diluted calculation, we increase the weighted-average number of shares of common stock outstanding by the assumed conversion of outstanding convertible preferred stock from the beginning of the year or date of issuance, if later, and the number of shares of common stock that would be issued assuming the exercise of stock options and warrants and the issuance of incentive shares using the treasury stock method. These adjustments to the weighted-average number of shares of common stock outstanding are made only when such adjustments will dilute earnings per common share. See Note 13 Earnings Per Share for additional information.

### **RECENTLY ADOPTED ACCOUNTING STANDARDS**

In January 2014, the Financial Accounting Standards Board (FASB) issued ASU 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): *Accounting for Investments in Qualified Affordable Housing Projects*. This ASU provides guidance on accounting for investments in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low income housing tax credit. If certain criteria are satisfied, investment amortization, net of tax credits, may be recognized in the income statement as a component of income taxes attributable to continuing operations under either the proportional amortization method or the practical expedient method to the proportional amortization method. This ASU is effective for annual periods, beginning after December 15, 2014. Retrospective application is required and early adoption is permitted. We early adopted this guidance in the first quarter of 2014 for interim and annual reporting periods because we believe the presentation more accurately reflects the economics of tax credit investments. We elected to amortize our qualifying investments in low income housing tax credits under the practical expedient method to the proportional amortization method while continuing to account for our other tax credit investments under the equity method.

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For prior periods, pursuant to ASU 2014-01, (i) amortization expense related to our qualifying investments in low income housing tax credits was reclassified from Other noninterest expense to Income taxes, and (ii) additional amortization, net of the associated tax benefits was recognized in Income taxes as a result of our adoption of the practical expedient to the proportional amortization method. The cumulative effect to retained earnings as of January 1, 2014 of adopting this guidance was a reduction of \$74 million, inclusive of a \$55 million reduction to retained earnings as of January 1, 2013.

During the first six months of 2014, we recognized \$90 million of amortization, \$100 million of tax credits, and \$33

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million of other tax benefits associated with these investments within Income taxes. The amounts for the second quarter of 2014 were \$46 million, \$50 million and \$17 million, respectively. At June 30, 2014, the amount of investments in low income housing tax credits that were accounted for under ASU 2014-01 was \$1.9 billion. These investments are reflected in Equity investments on our Consolidated Balance Sheet.

We did not adopt any new accounting standards during the second quarter of 2014.

## **NOTE 2 LOAN SALE AND SERVICING ACTIVITIES AND VARIABLE INTEREST ENTITIES**

### ***LOAN SALE AND SERVICING ACTIVITIES***

We have transferred residential and commercial mortgage loans in securitization or sales transactions in which we have continuing involvement. These transfers have occurred through Agency securitization, Non-agency securitization, and loan sale transactions. Agency securitizations consist of securitization transactions with Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC) and Government National Mortgage Association (GNMA) (collectively the Agencies). FNMA and FHLMC generally securitize our transferred loans into mortgage-backed securities for sale into the secondary market through special purpose entities (SPEs) that they sponsor. We, as an authorized GNMA issuer/servicer, pool Federal Housing Administration (FHA) and Department of Veterans Affairs (VA) insured loans into mortgage-backed securities for sale into the secondary market. In Non-agency securitizations, we have transferred loans into securitization SPEs. In other instances, third-party investors have also purchased our loans in loan sale transactions and in certain instances have subsequently sold these loans into securitization SPEs. Securitization SPEs utilized in the Agency and Non-agency securitization transactions are variable interest entities (VIEs).

Our continuing involvement in the FNMA, FHLMC, and GNMA securitizations, Non-agency securitizations, and loan sale transactions generally consists of servicing, repurchases of previously transferred loans under certain conditions and loss share arrangements, and, in limited circumstances, holding of mortgage-backed securities issued by the securitization SPEs.

Depending on the transaction, we may act as the master, primary, and/or special servicer to the securitization SPEs or third-party investors. Servicing responsibilities typically consist of collecting and remitting monthly borrower principal and interest payments, maintaining escrow deposits, performing loss mitigation and foreclosure activities, and, in certain instances, funding of servicing advances. Servicing advances, which are reimbursable, are recognized in Other assets at cost and are made for principal and interest and collateral protection.

We earn servicing and other ancillary fees for our role as servicer and, depending on the contractual terms of the servicing arrangement, we can be terminated as servicer with or without cause. At the consummation date of each type of loan transfer where PNC retains the servicing, we recognize a servicing right at fair value. Servicing rights are recognized in Other intangible assets on our Consolidated Balance Sheet and when subsequently accounted for at fair value are classified within Level 3 of the fair value hierarchy. See Note 8 Fair Value and Note 9 Goodwill and Other Intangible Assets for further discussion of our residential and commercial servicing rights.

Certain loans transferred to the Agencies contain removal of account provisions (ROAPs). Under these ROAPs, we hold an option to repurchase at par individual delinquent loans that meet certain criteria. In other limited cases, the U.S. Department of Housing and Urban Development (HUD) has granted us the right to repurchase current loans when we intend to modify the borrower's interest rate under established guidelines. When we have the unilateral ability to repurchase a loan, effective control over the loan has been regained and we recognize an asset (in either Loans or Loans held for sale) and a corresponding liability (in Other borrowed funds) on the balance sheet regardless of our intent to repurchase the loan. At June 30, 2014 and December 31, 2013, these assets and liabilities both totaled \$167 million and \$128 million, respectively.

The Agency and Non-agency mortgage-backed securities issued by the securitization SPEs that are purchased and held on our balance sheet are typically purchased in the secondary market. PNC does not retain any credit risk on its Agency mortgage-backed security positions as FNMA, FHLMC, and the U.S. Government (for GNMA) guarantee losses of principal and interest. Substantially all of the Non-agency mortgage-backed securities acquired and held on our balance sheet are senior tranches in the securitization structure.

We also have involvement with certain Agency and Non-agency commercial securitization SPEs where we have not transferred commercial mortgage loans. These SPEs were sponsored by independent third-parties and the loans held by these entities were purchased exclusively from other third-parties. Generally, our involvement with these SPEs is as servicer with servicing activities consistent with those described above.

We recognize a liability for our loss exposure associated with contractual obligations to repurchase previously transferred loans due to breaches of representations and warranties and also for loss sharing arrangements (recourse obligations) with the Agencies. Other than providing temporary liquidity under servicing advances and our loss exposure associated with our repurchase and recourse obligations, we have not provided nor are we required to provide any type of credit support, guarantees, or commitments to the securitization SPEs or third-party

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investors in these transactions. See Note 17 Commitments and Guarantees for further discussion of our repurchase and recourse obligations.

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The following table provides certain financial information and cash flows associated with PNC's loan sale and servicing activities:

**Table 52: Certain Financial Information and Cash Flows Associated with Loan Sale and Servicing Activities**

In millions	Residential Mortgages	Commercial Mortgages (a)	Home Equity Loans/Lines (b)
<b>FINANCIAL INFORMATION June 30, 2014</b>			
Servicing portfolio (c)	\$ 110,933	\$ 176,967	\$ 4,130
Carrying value of servicing assets (d)	967	515	
Servicing advances (e)	502	356	5
Repurchase and recourse obligations (f)	101	35	25
Carrying value of mortgage-backed securities held (g)	3,717	1,206	
<b>FINANCIAL INFORMATION December 31, 2013</b>			
Servicing portfolio (c)	\$ 113,994	\$ 176,510	\$ 4,321 (h)
Carrying value of servicing assets (d)	1,087	549	
Servicing advances (e)	571	412	11
Repurchase and recourse obligations (f)	131	33	22
Carrying value of mortgage-backed securities held (g)	4,144	1,475	
<b>CASH FLOWS Three months ended June 30, 2014</b>			
Sales of loans (i)	\$ 2,189	\$ 496	
Repurchases of previously transferred loans (j)	159		\$ 3
Servicing fees (k)	87	26	5
Servicing advances recovered/(funded), net	39	23	3
Cash flows on mortgage-backed securities held (g)	254	47	
<b>CASH FLOWS Three months ended June 30, 2013</b>			
Sales of loans (i)	\$ 4,190	\$ 489	
Repurchases of previously transferred loans (j)	278		\$ 2
Servicing fees (k)	89	43	5
Servicing advances recovered/(funded), net	30	8	(1)
Cash flows on mortgage-backed securities held (g)	389	70	
<b>CASH FLOWS Six months ended June 30, 2014</b>			
Sales of loans (i)	\$ 4,284	\$ 935	
Repurchases of previously transferred loans (j)	368		\$ 9
Servicing fees (k)	174	67	10
Servicing advances recovered/(funded), net	69	55	6
Cash flows on mortgage-backed securities held (g)	486	191	
<b>CASH FLOWS Six months ended June 30, 2013</b>			
Sales of loans (i)	\$ 7,994	\$ 1,415	
Repurchases of previously transferred loans (j)	650		\$ 4
Servicing fees (k)	179	89	11
Servicing advances recovered/(funded), net	24	3	(1)
Cash flows on mortgage-backed securities held (g)	756	193	

(a) Represents financial and cash flow information associated with both commercial mortgage loan transfer and servicing activities.

(b) These activities were part of an acquired brokered home equity lending business in which PNC is no longer engaged. See Note 17 Commitments and Guarantees for further information.

(c) For our continuing involvement with residential mortgages, this amount represents the outstanding balance of loans we service, including loans transferred by us and loans originated by others where we have purchased the associated servicing rights. For home equity loan/line of credit transfers, this amount represents the outstanding balance of loans transferred and serviced. For commercial mortgages, this amount represents our overall servicing portfolio in which loans have been transferred by us or third parties to VIEs.

(d) See Note 8 Fair Value and Note 9 Goodwill and Other Intangible Assets for further information.

(e) Pursuant to certain contractual servicing agreements, represents outstanding balance of funds advanced (i) to investors for monthly collections of borrower principal and interest, (ii) for borrower draws on unused home equity lines of credit, and (iii) for collateral protection associated with the underlying mortgage collateral.





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- (f) Represents liability for our loss exposure associated with loan repurchases for breaches of representations and warranties for our Residential Mortgage Banking and Non-Strategic Assets Portfolio segments, and our commercial mortgage loss share arrangements for our Corporate & Institutional Banking segment. See Note 17 Commitments and Guarantees for further information.
- (g) Represents securities held where PNC transferred to and/or services loans for a securitization SPE and we hold securities issued by that SPE.
- (h) In prior periods, the unpaid principal balance reflected the outstanding balance at the time of charge-off. During the second quarter of 2014, we corrected the outstanding principal balance to reflect the unpaid principal balance as of the reporting date. Prior period amounts were decreased by approximately \$581 million.
- (i) There were no gains or losses recognized on the transaction date for sales of residential mortgage loans as these loans are recognized on the balance sheet at fair value. For transfers of commercial mortgage loans not recognized on the balance sheet at fair value, gains/losses recognized on sales of these loans were insignificant for the periods presented.
- (j) Includes government insured or guaranteed loans eligible for repurchase through the exercise of our ROAP option and loans repurchased due to breaches of origination covenants or representations and warranties made to purchasers.
- (k) Includes contractually specified servicing fees, late charges and ancillary fees.

The table below presents information about the principal balances of transferred loans not recorded on our balance sheet, including residential mortgages, that we service. Additionally, the table below includes principal balances of commercial mortgage securitization and sales transactions where we service those assets. Serviced delinquent loans are 90 days or more past due.

**Table 53: Principal Balance, Delinquent Loans (Loans 90 Days or More Past Due), and Net Charge-offs Related to Serviced Loans**

In millions	Residential Mortgages	Commercial Mortgages	Home Equity Loans/Lines (a)
<b>Serviced Loan Information June 30, 2014</b>			
Total principal balance	\$ 82,590	\$ 63,130	\$ 4,130
Delinquent loans	3,034	1,434	1,401
<b>Serviced Loan Information December 31, 2013</b>			
Total principal balance	\$ 85,758	\$ 62,872	\$ 4,321 (b)
Delinquent loans	3,562	2,353	1,404 (b)

In millions	Residential Mortgages	Commercial Mortgages	Home Equity Loans/Lines (a)
<b>Three months ended June 30, 2014</b>			
Net charge-offs (c)	\$ 34	\$ 345	\$ 15
<b>Three months ended June 30, 2013</b>			
Net charge-offs (c)	\$ 65	\$ 101	\$ 35
<b>Six months ended June 30, 2014</b>			
Net charge-offs (c)	\$ 75	\$ 700	\$ 32
<b>Six months ended June 30, 2013</b>			
Net charge-offs (c)	\$ 135	\$ 344	\$ 79

- (a) These activities were part of an acquired brokered home equity lending business in which PNC is no longer engaged. See Note 17 Commitments and Guarantees for further information.
- (b) In prior periods, the unpaid principal balance reflected the outstanding balance at the time of charge-off. During the second quarter of 2014, we corrected the outstanding principal balance to reflect the unpaid principal balance as of the reporting date. Prior period amounts were decreased by approximately \$581 million.
- (c) Net charge-offs for Residential mortgages and Home equity loans/lines represent credit losses less recoveries distributed and as reported to investors during the period. Net charge-offs for Commercial mortgages represent credit losses less recoveries distributed and as reported by the trustee for CMBS securitizations. Realized losses for Agency securitizations are not reflected as we do not manage the underlying real estate upon foreclosure and, as such, do not have access to loss information.

**VARIABLE INTEREST ENTITIES (VIEs)**

As discussed in our 2013 Form 10-K, we are involved with various entities in the normal course of business that are deemed to be VIEs. The following provides a summary of VIEs, including those that we have consolidated and those in which we hold variable interests but have not consolidated into our financial statements as of June 30, 2014 and December 31, 2013. We have not provided additional financial support to these entities which we are not contractually required to provide.

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**Table 54: Consolidated VIEs Carrying Value (a) (b)**

June 30, 2014				
In millions	Credit Card and Other Securitization Trusts	Tax Credit Investments	Total	
<b>Assets</b>				
Cash and due from banks		\$ 5	\$ 5	
Interest-earning deposits with banks		7	7	
Loans	\$ 1,623		1,623	
Allowance for loan and lease losses	(50)		(50)	
Equity investments		420	420	
Other assets	22	484	506	
Total assets	\$ 1,595	\$ 916	\$ 2,511	
<b>Liabilities</b>				
Other borrowed funds	\$ 170	\$ 213	\$ 383	
Accrued expenses		73	73	
Other liabilities		157	157	
Total liabilities	\$ 170	\$ 443	\$ 613	

December 31, 2013				
In millions	Credit Card and Other Securitization Trusts	Tax Credit Investments	Total	
<b>Assets</b>				
Cash and due from banks		\$ 5	\$ 5	
Interest-earning deposits with banks		7	7	
Loans	\$ 1,736		1,736	
Allowance for loan and lease losses	(58)		(58)	
Equity investments		582	582	
Other assets	25	566	591	
Total assets	\$ 1,703	\$ 1,160	\$ 2,863	
<b>Liabilities</b>				
Other borrowed funds	\$ 184	\$ 230	\$ 414	
Accrued expenses		83	83	
Other liabilities		252	252	
Total liabilities	\$ 184	\$ 565	\$ 749	

(a) Amounts represent carrying value on PNC's Consolidated Balance Sheet.

(b) Difference between total assets and total liabilities represents the equity portion of the VIE or intercompany assets and liabilities which are eliminated in consolidation.

**Table 55: Non-Consolidated VIEs**

In millions	Aggregate Assets	Aggregate Liabilities	PNC Risk of Loss (a)	Carrying Value of Assets	Carrying Value of Liabilities
<b>June 30, 2014</b>					
Commercial Mortgage-Backed Securitizations (b)	\$ 57,195	\$ 57,195	\$ 1,429	\$ 1,429 (d)	1 (f)
Residential Mortgage-Backed Securitizations (b)	71,651	71,651	3,738	3,738 (d)	\$ 4 (f)
Tax Credit Investments and Other (c)	6,968	2,576	2,068	2,102 (e)	709 (g)
Total	\$ 135,814	\$ 131,422	\$ 7,235	\$ 7,269	\$ 714

In millions	Aggregate Assets	Aggregate Liabilities	PNC Risk of	Carrying Value of	Carrying Value of
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			Loss (a)	Assets	Liabilities
<b>December 31, 2013</b>					
Commercial Mortgage-Backed Securitizations (b)	\$ 65,757	\$ 65,757	\$ 1,747	\$ 1,747 (d)	
Residential Mortgage-Backed Securitizations (b)	37,962	37,962	4,171	4,171 (d)	\$ 5 (f)
Tax Credit Investments and Other (c) (h)	7,086	2,622	2,030	2,055 (e)	826 (g)
<b>Total</b>	<b>\$ 110,805</b>	<b>\$ 106,341</b>	<b>\$ 7,948</b>	<b>\$ 7,973</b>	<b>\$ 831</b>

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- (a) This represents loans, investments and other assets related to non-consolidated VIEs, net of collateral (if applicable). Our total exposure related to our involvement in loan sale and servicing activities is disclosed in Table 52. Additionally, we also invest in other mortgage and asset-backed securities issued by third-party VIEs with which we have no continuing involvement. Further information on these securities is included in Note 7 Investment Securities and values disclosed represent our maximum exposure to loss for those securities' holdings.
- (b) Amounts reflect involvement with securitization SPEs where PNC transferred to and/or services loans for an SPE and we hold securities issued by that SPE. Asset amounts equal outstanding liability amounts of the SPEs due to limited availability of SPE financial information.
- (c) Aggregate assets and aggregate liabilities are based on limited availability of financial information associated with certain acquired partnerships and certain LLCs engaged in solar power generation to which PNC provides lease financing. The aggregate assets and aggregate liabilities of LLCs engaged in solar power generation may not be reflective of the size of these VIEs due to differences in classification of leases by these entities.
- (d) Included in Trading securities, Investment securities, Other intangible assets and Other assets on our Consolidated Balance Sheet.
- (e) Included in Loans, Equity investments and Other assets on our Consolidated Balance Sheet.
- (f) Included in Other liabilities on our Consolidated Balance Sheet.
- (g) Included in Deposits and Other liabilities on our Consolidated Balance Sheet.
- (h) PNC Risk of Loss and Carrying Value of Assets have been updated to reflect the first quarter 2014 adoption of ASU 2014-01 related to investments in low income housing tax credits.

***CREDIT CARD SECURITIZATION TRUST***

We were the sponsor of several credit card securitizations facilitated through a trust. This bankruptcy-remote SPE was established to purchase credit card receivables from the sponsor and to issue and sell asset-backed securities created by it to independent third-parties. The SPE was financed primarily through the sale of these asset-backed securities. These transactions were originally structured to provide liquidity and to afford favorable capital treatment.

Our continuing involvement in these securitization transactions consisted primarily of holding certain retained interests and acting as the primary servicer. We consolidated the SPE as we were deemed the primary beneficiary of the entity based upon our level of continuing involvement. Our role as primary servicer gave us the power to direct the activities of the SPE that most significantly affect its economic performance and our holding of retained interests gave us the obligation to absorb expected losses, or the ability to receive residual returns that could be potentially significant to the SPE. The underlying assets of the consolidated SPE were restricted only for payment of the beneficial interests issued by the SPE. Additionally, creditors of the SPE have no direct recourse to PNC.

During the first quarter of 2012, the last series issued by the SPE, Series 2007-1, matured. At June 30, 2014, the SPE continued to exist and we consolidated the entity as we continued to be the primary beneficiary of the SPE through our holding of seller's interest and our role as the primary servicer.

***TAX CREDIT INVESTMENTS AND OTHER***

We make certain equity investments in various tax credit limited partnerships or limited liability companies (LLCs). The purpose of these investments is to achieve a satisfactory return on capital and to assist us in achieving goals associated with the Community Reinvestment Act.

Also, we are a national syndicator of affordable housing equity. In these syndication transactions, we create funds in which our subsidiaries are the general partner or managing member and sell limited partnership or non-managing member interests to third parties. In some cases PNC may also purchase a limited partnership or non-managing member interest in the fund. The

purpose of this business is to generate income from the syndication of these funds, generate servicing fees by managing the funds, and earn tax credits to reduce our tax liability. General partner or managing member activities include identifying, evaluating, structuring, negotiating, and closing the fund investments in operating limited partnerships or LLCs, as well as oversight of the ongoing operations of the fund portfolio.

Typically, the general partner or managing member will be the party that has the right to make decisions that will most significantly impact the economic performance of the entity. However, certain partnership or LLC agreements provide the limited partner or non-managing member the ability to remove the general partner or managing member without cause. This results in the limited partner or non-managing member being the party that has the right to make decisions that will most significantly impact the economic performance of the entity. The primary sources of benefits for these investments are the tax credits and passive losses which reduce our tax liability. We have consolidated investments in which we have the power to direct the activities that most significantly impact the entity's performance, and have an obligation to absorb expected losses or receive benefits that could be potentially significant. The assets are primarily included in Equity investments and Other assets on our Consolidated Balance Sheet with the liabilities classified in Other borrowed funds, Accrued expenses, and Other liabilities and the third-party investors' interests included in the Equity section as Noncontrolling interests. Neither creditors nor equity investors in these investments have any recourse to our general credit. The consolidated assets and liabilities of these investments are provided in Table 54 and reflected in the Other

business segment.

For tax credit investments in which we do not have the right to make decisions that will most significantly impact the economic performance of the entity, we are not the primary beneficiary and thus they are not consolidated. These investments are disclosed in Table 55. The table also reflects our maximum exposure to loss exclusive of any potential tax credit recapture. Our maximum exposure to loss is equal to our legally binding equity commitments adjusted for recorded impairment, partnership results, or amortization for qualifying low income housing tax credit investments when applicable. For all legally binding unfunded equity commitments, we increase our recognized investment and recognize a liability. As of June 30,

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2014, we had a liability of \$484 million related to investments in low income housing tax credits which is reflected in Other liabilities on our Consolidated Balance Sheet.

Table 55 also includes our involvement in lease financing transactions with LLCs engaged in solar power generation that to a large extent provided returns in the form of tax credits. The outstanding financings and operating lease assets are reflected as Loans and Other assets, respectively, on our Consolidated Balance Sheet, whereas related liabilities are reported in Deposits and Other liabilities.

**RESIDENTIAL AND COMMERCIAL MORTGAGE-BACKED SECURITIZATIONS**

In connection with each Agency and Non-agency securitization discussed above, we evaluate each SPE utilized in these transactions for consolidation. In performing these assessments, we evaluate our level of continuing involvement in these transactions as the nature of our involvement ultimately determines whether or not we hold a variable interest and/or are the primary beneficiary of the SPE. Factors we consider in our consolidation assessment include the significance of (i) our role as servicer, (ii) our holdings of mortgage-backed securities issued by the securitization SPE, and (iii) the rights of third-party variable interest holders.

The first step in our assessment is to determine whether we hold a variable interest in the securitization SPE. We hold variable interests in Agency and Non-agency securitization SPEs through our holding of mortgage-backed securities issued by the SPEs and/or our recourse obligations. Each SPE in which we hold a variable interest is evaluated to determine whether we are the primary beneficiary of the entity. For Agency securitization transactions, our contractual role as servicer does not give us the power to direct the activities that most significantly affect the economic performance of the SPEs. Thus, we are not the primary beneficiary of these entities. For Non-agency securitization transactions, we would be the primary beneficiary to the extent our servicing activities give us the power to direct the activities that most significantly affect the economic performance of the SPE and we hold a more than insignificant variable interest in the entity.

Details about the Agency and Non-agency securitization SPEs where we hold a variable interest and are not the primary beneficiary are included in Table 55. Our maximum exposure to loss as a result of our involvement with these SPEs is the carrying value of the mortgage-backed securities, servicing assets, servicing advances, and our liabilities associated with our recourse obligations. Creditors of the securitization SPEs have no recourse to PNC's assets or general credit.

**NOTE 3 LOANS AND COMMITMENTS TO EXTEND CREDIT**

A summary of the major categories of loans outstanding follows:

**Table 56: Loans Summary**

In millions	June 30 2014	December 31 2013
Commercial lending		
Commercial	\$ 93,536	\$ 88,378
Commercial real estate	22,919	21,191
Equipment lease financing	7,628	7,576
Total commercial lending	124,083	117,145
Consumer lending		
Home equity	35,466	36,447
Residential real estate	14,560	15,065
Credit card	4,435	4,425
Other consumer	22,440	22,531
Total consumer lending	76,901	78,468
Total loans (a) (b)	\$ 200,984	\$ 195,613

(a) Net of unearned income, net deferred loan fees, unamortized discounts and premiums, and purchase discounts and premiums totaling \$1.9 billion and \$2.1 billion at June 30, 2014 and December 31, 2013, respectively.

(b) Future accretable yield related to purchased impaired loans is not included in the loans summary.

At June 30, 2014, we pledged \$24.5 billion of commercial loans to the Federal Reserve Bank (FRB) and \$43.6 billion of residential real estate and other loans to the Federal Home Loan Bank (FHLB) as collateral for the contingent ability to borrow, if necessary. The comparable amounts at December 31, 2013 were \$23.4 billion and \$40.4 billion, respectively.

**Table 57: Net Unfunded Loan Commitments**

In millions	June 30 2014	December 31 2013
Total commercial lending	\$ 91,209	\$ 90,104
Home equity lines of credit	18,323	18,754
Credit card	17,343	16,746
Other	4,571	4,266
Total (a)	\$ 131,446	\$ 129,870

(a) Excludes standby letters of credit. See Note 17 Commitments and Guarantees for additional information on standby letters of credit. Commitments to extend credit represent arrangements to lend funds or provide liquidity subject to specified contractual conditions. These commitments generally have fixed expiration dates, may require payment of a fee, and contain termination clauses in the event the customer's credit quality deteriorates. Based on our historical experience, some commitments expire unfunded, and therefore cash requirements are substantially less than the total commitment.



**Table of Contents****NOTE 4 ASSET QUALITY***Asset Quality*

We closely monitor economic conditions and loan performance trends to manage and evaluate our exposure to credit risk. Trends in delinquency rates may be a key indicator, among other considerations, of credit risk within the loan portfolios. The measurement of delinquency status is based on the contractual terms of each loan. Loans that are 30 days or more past due in terms of payment are considered delinquent. Loan delinquencies exclude loans held for sale, purchased impaired loans, nonperforming loans and fair value option nonaccrual loans, but include government insured or guaranteed loans and accruing loans accounted for under the fair value option.

The trends in nonperforming assets represent another key indicator of the potential for future credit losses. Nonperforming assets include nonperforming loans, OREO and foreclosed assets. Nonperforming loans are those loans accounted for at amortized cost that have deteriorated in credit

quality to the extent that full collection of contractual principal and interest is not probable. Interest income is not recognized on these loans. Loans accounted for under the fair value option are reported as performing loans as these loans are accounted for at fair value. However, when nonaccrual criteria is met, interest income is not recognized on these loans. Additionally, certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest are not reported as nonperforming loans and continue to accrue interest. Purchased impaired loans are excluded from nonperforming loans as we are currently accreting interest income over the expected life of the loans. See Note 5 Purchased Loans for further information.

See Note 1 Accounting Policies for additional delinquency, nonperforming, and charge-off information.

The following tables display the delinquency status of our loans and our nonperforming assets at June 30, 2014 and December 31, 2013, respectively.

**Table 58: Analysis of Loan Portfolio (a)**

Dollars in millions	Accruing				Total Past Due (b)	Fair Value Option			Total Loans	
	Current or Less Than 30 Days Past Due	30-59 Days Past Due	60-89 Days Past Due	90 Days Or More Past Due		Past Nonperforming Loans	Nonaccrual Loans (c)	Purchased Impaired		
<b>June 30, 2014</b>										
Commercial	\$ 92,901	\$ 71	\$ 26	\$ 35	\$ 132	\$ 394		\$ 109	\$ 93,536	
Commercial real estate	22,049	17	48		65	435		370	22,919	
Equipment lease financing	7,619	4	1		5	4			7,628	
Home equity	32,131	65	27		92	1,093		2,150	35,466	
Residential real estate (d)	9,435	161	69	895	1,125	816	\$ 256	2,928	14,560	
Credit card	4,359	26	18	29	73	3			4,435	
Other consumer (e)	21,778	204	109	293	606	56			22,440	
<b>Total</b>	<b>\$ 190,272</b>	<b>\$ 548</b>	<b>\$ 298</b>	<b>\$ 1,252</b>	<b>\$ 2,098</b>	<b>\$ 2,801</b>	<b>\$ 256</b>	<b>\$ 5,557</b>	<b>\$ 200,984</b>	
Percentage of total loans	94.67%	.27%	.15%	.62%	1.04%	1.39%	.13%	2.77%	100.00%	
<b>December 31, 2013</b>										
Commercial	\$ 87,621	\$ 81	\$ 20	\$ 42	\$ 143	\$ 457		\$ 157	\$ 88,378	
Commercial real estate	20,090	54	11	2	67	518		516	21,191	
Equipment lease financing	7,538	31	2		33	5			7,576	
Home equity	32,877	86	34		120	1,139		2,311	36,447	
Residential real estate (d)	9,311	217	87	1,060	1,364	904	\$ 365	3,121	15,065	
Credit card	4,339	29	19	34	82	4			4,425	
Other consumer (e)	21,788	216	112	353	681	61		1	22,531	
<b>Total</b>	<b>\$ 183,564</b>	<b>\$ 714</b>	<b>\$ 285</b>	<b>\$ 1,491</b>	<b>\$ 2,490</b>	<b>\$ 3,088</b>	<b>\$ 365</b>	<b>\$ 6,106</b>	<b>\$ 195,613</b>	

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Percentage of total loans	93.83%	.37%	.15%	.76%	1.28%	1.58%	.19%	3.12%	100.00%
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- (a) Amounts in table represent recorded investment and exclude loans held for sale.
- (b) Past due loan amounts exclude purchased impaired loans, even if contractually past due (or if we do not expect to receive payment in full based on the original contractual terms), as we are currently accreting interest income over the expected life of the loans.
- (c) Consumer loans accounted for under the fair value option for which we do not expect to collect substantially all principal and interest are subject to nonaccrual accounting and classification upon meeting any of our nonaccrual policies. Given that these loans are not accounted for at amortized cost, these loans have been excluded from the nonperforming loan population.
- (d) Past due loan amounts at June 30, 2014 include government insured or guaranteed Residential real estate mortgages totaling \$74 million for 30 to 59 days past due, \$48 million for 60 to 89 days past due and \$872 million for 90 days or more past due. Past due loan amounts at December 31, 2013 include government insured or guaranteed Residential real estate mortgages totaling \$105 million for 30 to 59 days past due, \$57 million for 60 to 89 days past due and \$1,025 million for 90 days or more past due.
- (e) Past due loan amounts at June 30, 2014 include government insured or guaranteed Other consumer loans totaling \$154 million for 30 to 59 days past due, \$94 million for 60 to 89 days past due and \$281 million for 90 days or more past due. Past due loan amounts at December 31, 2013 include government insured or guaranteed Other consumer loans totaling \$154 million for 30 to 59 days past due, \$94 million for 60 to 89 days past due and \$339 million for 90 days or more past due.

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**Table of Contents****Table 59: Nonperforming Assets**

Dollars in millions	June 30 2014	December 31 2013
Nonperforming loans		
Commercial lending		
Commercial	\$ 394	\$ 457
Commercial real estate	435	518
Equipment lease financing	4	5
Total commercial lending	833	980
Consumer lending (a)		
Home equity	1,093	1,139
Residential real estate	816	904
Credit card	3	4
Other consumer	56	61
Total consumer lending	1,968	2,108
Total nonperforming loans (b)	2,801	3,088
OREO and foreclosed assets		
Other real estate owned (OREO) (c)	352	360
Foreclosed and other assets	15	9
Total OREO and foreclosed assets	367	369
Total nonperforming assets	\$ 3,168	\$ 3,457
Nonperforming loans to total loans	1.39%	1.58%
Nonperforming assets to total loans, OREO and foreclosed assets	1.57	1.76
Nonperforming assets to total assets	.97	1.08

(a) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(b) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

(c) OREO excludes \$228 million and \$245 million at June 30, 2014 and December 31, 2013, respectively, related to commercial and residential real estate that was acquired by us upon foreclosure of serviced loans because they are insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA) or guaranteed by the Department of Housing and Urban Development (HUD).

Nonperforming loans also include certain loans whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. In accordance with applicable accounting guidance, these loans are considered TDRs. See Note 1 Accounting Policies and the TDR section of this Note 4 for additional information. For the six months ended June 30, 2014, \$6 billion of loans held for sale, loans accounted for under the fair value option, pooled purchased impaired loans, as well as certain consumer government insured or guaranteed loans which were evaluated for TDR consideration, are not classified as TDRs. The comparable amount for the six months ended June 30, 2013 was \$1.7 billion.

Total nonperforming loans in the nonperforming assets table above include TDRs of \$1.4 billion at June 30, 2014 and \$1.5 billion at December 31, 2013. TDRs that are performing, including credit card loans, totaled \$1.3 billion and \$1.2

billion at June 30, 2014 and December 31, 2013, respectively, and are excluded from nonperforming loans. Generally, these loans have demonstrated a period of at least six months of consecutive performance under the restructured terms. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status. At June 30, 2014 and December 31, 2013, remaining commitments to lend additional funds to debtors in a commercial or consumer TDR were immaterial.

**ADDITIONAL ASSET QUALITY INDICATORS**

We have two overall portfolio segments – Commercial Lending and Consumer Lending. Each of these two segments is comprised of multiple loan classes. Classes are characterized by similarities in initial measurement, risk attributes and the manner in which we monitor and assess credit risk. The commercial segment is comprised of the commercial, commercial real estate, equipment lease financing, and commercial purchased impaired loan classes. The consumer segment is comprised of the home equity, residential real estate, credit card, other consumer, and consumer purchased impaired loan classes. Asset quality indicators for each of these loan classes are discussed in more detail below.

**COMMERCIAL LENDING ASSET CLASSES**

***COMMERCIAL LOAN CLASS***

For commercial loans, we monitor the performance of the borrower in a disciplined and regular manner based upon the level of credit risk inherent in the loan. To evaluate the level of credit risk, we assign an internal risk rating reflecting the borrower's PD and LGD. This two-dimensional credit risk rating methodology provides granularity in the risk monitoring process on an ongoing basis. These ratings are reviewed and updated on a risk-adjusted basis, generally at least once per year. Additionally, no less frequently than on an annual basis, we review PD rates related to each rating grade based upon internal historical data. These rates are updated as needed and augmented by market data as deemed necessary. For small balance homogenous pools of commercial loans, mortgages and leases, we apply statistical modeling to assist in determining the probability of default within these pools. Further, on a periodic basis, we update our LGD estimates associated with each rating grade based upon historical data. The combination of the PD and LGD ratings assigned to a commercial loan, capturing both the combination of expectations of default and loss severity in event of default, reflects the relative estimated likelihood of loss for that loan at the reporting date. In general, loans with better PD and LGD tend to have a lower likelihood of loss compared to loans with worse PD and LGD, which tend to have a higher likelihood of loss. The loss amount also considers exposure at date of default, which we also periodically update based upon historical data.

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Based upon the amount of the lending arrangement and our risk rating assessment, we follow a formal schedule of written periodic review. On a quarterly basis, we conduct formal reviews of a market's or business unit's entire loan portfolio, focusing on those loans which we perceive to be of higher risk, based upon PDs and LGDs, or loans for which credit quality is weakening. If circumstances warrant, it is our practice to review any customer obligation and its level of credit risk more frequently. We attempt to proactively manage our loans by using various procedures that are customized to the risk of a given loan, including ongoing outreach, contact, and assessment of obligor financial conditions, collateral inspection and appraisal.

**COMMERCIAL REAL ESTATE LOAN CLASS**

We manage credit risk associated with our commercial real estate projects and commercial mortgage activities similar to commercial loans by analyzing PD and LGD. Additionally, risks connected with commercial real estate projects and commercial mortgage activities tend to be correlated to the loan structure and collateral location, project progress and business environment. As a result, these attributes are also monitored and utilized in assessing credit risk.

As with the commercial class, a formal schedule of periodic review is also performed to assess market/geographic risk and business unit/industry risk. Often as a result of these overviews, more in-depth reviews and increased scrutiny are placed on areas of higher risk, including adverse changes in risk ratings, deteriorating operating trends, and/or areas that concern management. These reviews are designed to assess risk and take actions to mitigate our exposure to such risks.

**EQUIPMENT LEASE FINANCING LOAN CLASS**

We manage credit risk associated with our equipment lease financing class similar to commercial loans by analyzing PD and LGD.

Based upon the dollar amount of the lease and of the level of credit risk, we follow a formal schedule of periodic review. Generally, this occurs quarterly, although we have established practices to review such credit risk more frequently if circumstances warrant. Our review process entails analysis of the following factors: equipment value/residual value, exposure levels, jurisdiction risk, industry risk, guarantor requirements, and regulatory compliance.

**COMMERCIAL PURCHASED IMPAIRED LOAN CLASS**

The credit impacts of purchased impaired loans are primarily determined through the estimation of expected cash flows. Commercial cash flow estimates are influenced by a number of credit related items, which include but are not limited to: estimated collateral value, receipt of additional collateral, secondary trading prices, circumstances of possible and/or ongoing liquidation, capital availability, business operations and payment patterns.

We attempt to proactively manage these factors by using various procedures that are customized to the risk of a given loan. These procedures include a review by our Special Asset Committee (SAC), ongoing outreach, contact, and assessment of obligor financial conditions, collateral inspection and appraisal.

See Note 5 Purchased Loans for additional information.

**Table 60: Commercial Lending Asset Quality Indicators (a)(b)**

In millions	Criticized Commercial Loans				Total Loans
	Pass Rated	Special Mention (c)	Substandard (d)	Doubtful (e)	
June 30, 2014					
Commercial	\$ 89,158	\$ 1,794	\$ 2,394	\$ 81	\$ 93,427
Commercial real estate	21,393	212	893	51	22,549

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Equipment lease financing	7,470	70	85	3	7,628
Purchased impaired loans		28	380	71	479
Total commercial lending	\$ 118,021	\$ 2,104	\$ 3,752	\$ 206	\$ 124,083
December 31, 2013					
Commercial	\$ 83,903	\$ 1,894	\$ 2,352	\$ 72	\$ 88,221
Commercial real estate	19,175	301	1,113	86	20,675
Equipment lease financing	7,403	77	93	3	7,576
Purchased impaired loans	10	31	469	163	673
Total commercial lending	\$ 110,491	\$ 2,303	\$ 4,027	\$ 324	\$ 117,145

- (a) Based upon PDs and LGDs. We apply a split rating classification to certain loans meeting threshold criteria. By assigning a split classification, a loan's exposure amount may be split into more than one classification category in the above table.
- (b) Loans are included above based on the Regulatory Classification definitions of Pass, Special Mention, Substandard and Doubtful.
- (c) Special Mention rated loans have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of repayment prospects at some future date. These loans do not expose us to sufficient risk to warrant a more adverse classification at this time.
- (d) Substandard rated loans have a well-defined weakness or weaknesses that jeopardize the collection or liquidation of debt. They are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected.
- (e) Doubtful rated loans possess all the inherent weaknesses of a Substandard loan with the additional characteristics that the weakness makes collection or liquidation in full improbable due to existing facts, conditions, and values.

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**Table of Contents****CONSUMER LENDING ASSET CLASSES*****HOME EQUITY AND RESIDENTIAL REAL ESTATE LOAN CLASSES***

We use several credit quality indicators, including delinquency information, nonperforming loan information, updated credit scores, originated and updated LTV ratios, and geography, to monitor and manage credit risk within the home equity and residential real estate loan classes. We evaluate mortgage loan performance by source originators and loan servicers. A summary of asset quality indicators follows:

**Delinquency/Delinquency Rates:** We monitor trending of delinquency/delinquency rates for home equity and residential real estate loans. See the Asset Quality section of this Note 4 for additional information.

**Nonperforming Loans:** We monitor trending of nonperforming loans for home equity and residential real estate loans. See the Asset Quality section of this Note 4 for additional information.

**Credit Scores:** We use a national third-party provider to update FICO credit scores for home equity loans and lines of credit and residential real estate loans at least quarterly. The updated scores are incorporated into a series of credit management reports, which are utilized to monitor the risk in the loan classes.

**LTV (inclusive of combined loan-to-value (CLTV) for first and subordinate lien positions):** At least semi-annually, we update the property values of real estate collateral and calculate an updated LTV ratio. For open-end credit lines secured by real estate in regions experiencing significant declines in property values, more frequent valuations may occur. We examine LTV migration and stratify LTV into categories to monitor the risk in the loan classes.

Historically, we used, and we continue to use, a combination of original LTV and updated LTV for internal risk management and reporting purposes (e.g., line management, loss mitigation strategies). In addition to the fact that estimated property values by their nature are estimates, given certain data limitations it is important to note that updated LTVs may be based upon management's assumptions (e.g., if an updated LTV is not provided by the third-party service provider, home price index (HPI) changes will be incorporated in arriving at management's estimate of updated LTV).

**Geography:** Geographic concentrations are monitored to evaluate and manage exposures. Loan purchase programs are sensitive to, and focused within, certain regions to manage geographic exposures and associated risks.

A combination of updated FICO scores, originated and updated LTV ratios and geographic location assigned to home equity loans and lines of credit and residential real estate loans is used to monitor the risk in the loan classes. Loans with higher FICO scores and lower LTVs tend to have a lower level of risk. Conversely, loans with lower FICO scores, higher LTVs, and in certain geographic locations tend to have a higher level of risk.

***CONSUMER PURCHASED IMPAIRED LOAN CLASS***

Estimates of the expected cash flows primarily determine the valuation of consumer purchased impaired loans. Consumer cash flow estimates are influenced by a number of credit related items, which include, but are not limited to: estimated real estate values, payment patterns, updated FICO scores, the current economic environment, updated LTV ratios and the date of origination. These key factors are monitored to help ensure that concentrations of risk are mitigated and cash flows are maximized.

See Note 5 Purchased Loans for additional information.

**Table 61: Home Equity and Residential Real Estate Balances**

In millions	June 30 2014	December 31 2013
Home equity and residential real estate loans excluding purchased impaired loans (a)	\$ 43,566	\$ 44,376
Home equity and residential real estate loans purchased impaired loans (b)	5,120	5,548
Government insured or guaranteed residential real estate mortgages (a)	1,382	1,704

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Purchase accounting adjustments purchased impaired loans	(42)	(116)
Total home equity and residential real estate loans (a)	\$ 50,026	\$ 51,512

(a) Represents recorded investment.  
(b) Represents outstanding balance.

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**Table of Contents****Table 62: Home Equity and Residential Real Estate Asset Quality Indicators Excluding Purchased Impaired Loans (a) (b)**

June 30, 2014 in millions	Home Equity		Residential Real Estate	Total
	1st Liens	2nd Liens		
Current estimated LTV ratios (c)				
Greater than or equal to 125% and updated FICO scores:				
Greater than 660	\$ 400	\$ 1,677	\$ 457	\$ 2,534
Less than or equal to 660 (d) (e)	69	327	121	517
Missing FICO	2	11	10	23
Greater than or equal to 100% to less than 125% and updated FICO scores:				
Greater than 660	954	2,520	895	4,369
Less than or equal to 660 (d) (e)	126	427	181	734
Missing FICO	2	7	13	22
Greater than or equal to 90% to less than 100% and updated FICO scores:				
Greater than 660	959	1,825	815	3,599
Less than or equal to 660	121	282	129	532
Missing FICO	2	4	12	18
Less than 90% and updated FICO scores:				
Greater than 660	13,611	7,701	6,909	28,221
Less than or equal to 660	1,298	949	591	2,838
Missing FICO	26	16	117	159
Total home equity and residential real estate loans	\$ 17,570	\$ 15,746	\$ 10,250	\$ 43,566

December 31, 2013 in millions	Home Equity		Residential Real Estate	Total
	1st Liens	2nd Liens		
Current estimated LTV ratios (c)				
Greater than or equal to 125% and updated FICO scores:				
Greater than 660	\$ 438	\$ 1,914	\$ 563	\$ 2,915
Less than or equal to 660 (d) (e)	74	399	185	658
Missing FICO	1	11	20	32
Greater than or equal to 100% to less than 125% and updated FICO scores:				
Greater than 660	987	2,794	1,005	4,786
Less than or equal to 660 (d) (e)	150	501	210	861
Missing FICO	2	5	32	39
Greater than or equal to 90% to less than 100% and updated FICO scores:				
Greater than 660	1,047	1,916	844	3,807
Less than or equal to 660	134	298	131	563
Missing FICO	2	3	22	27
Less than 90% and updated FICO scores:				
Greater than 660	13,445	7,615	6,309	27,369
Less than or equal to 660	1,349	1,009	662	3,020

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Missing FICO	25	17	256	298
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Missing LTV and updated FICO scores:

Greater than 660			1	1
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Total home equity and residential real estate loans	\$ 17,654	\$ 16,482	\$ 10,240	\$ 44,376
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(a) Excludes purchased impaired loans of approximately \$5.1 billion and \$5.4 billion in recorded investment, certain government insured or guaranteed residential real estate mortgages of approximately \$1.4 billion and \$1.7 billion, and loans held for sale at June 30, 2014 and December 31, 2013, respectively. See the Home Equity and Residential Real Estate Asset Quality Indicators Purchased Impaired Loans table below for additional information on purchased impaired loans.

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- (b) Amounts shown represent recorded investment.
- (c) Based upon updated LTV (inclusive of combined loan-to-value (CLTV) for first and subordinate lien positions). Updated LTV is estimated using modeled property values. These ratios are updated at least semi-annually. The related estimates and inputs are based upon an approach that uses a combination of third-party automated valuation models (AVMs), HPI indices, property location, internal and external balance information, origination data and management assumptions. In cases where we are in an originated second lien position, we generally utilize origination balances provided by a third-party which do not include an amortization assumption when calculating updated LTV. Accordingly, the results of these calculations do not represent actual appraised loan level collateral or updated LTV based upon a current first lien balance, and as such, are necessarily imprecise and subject to change as we enhance our methodology.
- (d) Higher risk loans are defined as loans with both an updated FICO score of less than or equal to 660 and an updated LTV greater than or equal to 100%.
- (e) The following states had the highest percentage of higher risk loans at June 30, 2014: New Jersey 14%, Pennsylvania 12%, Illinois 11%, Ohio 11%, Florida 8%, Maryland 5%, Michigan 5%, California 4% and North Carolina 4%. The remainder of the states had lower than 4% of the higher risk loans individually, and collectively they represent approximately 26% of the higher risk loans. The following states had the highest percentage of higher risk loans at December 31, 2013: New Jersey 13%, Illinois 12%, Pennsylvania 12%, Ohio 11%, Florida 9%, Maryland 5%, Michigan 5%, and California 4%. The remainder of the states had lower than 4% of the high risk loans individually, and collectively they represent approximately 29% of the higher risk loans.

**Table 63: Home Equity and Residential Real Estate Asset Quality Indicators Purchased Impaired Loans (a)**

June 30, 2014 in millions	Home Equity (b) (c)		Residential Real Estate (b) (c)		Total
	1st Liens	2nd Liens			
<b>Current estimated LTV ratios (d)</b>					
<b>Greater than or equal to 125% and updated FICO scores:</b>					
Greater than 660	\$ 11	\$ 350	\$ 361		\$ 722
Less than or equal to 660	10	169	230		409
Missing FICO		10	9		19
<b>Greater than or equal to 100% to less than 125% and updated FICO scores:</b>					
Greater than 660	16	510	333		859
Less than or equal to 660	16	223	245		484
Missing FICO		13	8		21
<b>Greater than or equal to 90% to less than 100% and updated FICO scores:</b>					
Greater than 660	15	205	211		431
Less than or equal to 660	10	94	146		250
Missing FICO		7	6		13
<b>Less than 90% and updated FICO scores:</b>					
Greater than 660	98	277	625		1,000
Less than or equal to 660	116	177	551		844
Missing FICO	1	11	21		33
<b>Missing LTV and updated FICO scores:</b>					
Greater than 660	1		14		15
Less than or equal to 660	3		14		17
Missing FICO			3		3
Total home equity and residential real estate loans	\$ 297	\$ 2,046	\$ 2,777		\$ 5,120

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December 31, 2013 in millions	Home Equity (b) (c)		Residential Real Estate (b) (c)	Total
	1st Liens	2nd Liens		
<b>Current estimated LTV ratios (d)</b>				
<b>Greater than or equal to 125% and updated FICO scores:</b>				
Greater than 660	\$ 13	\$ 435	\$ 361	\$ 809
Less than or equal to 660	15	215	296	526
Missing FICO		12	24	36
<b>Greater than or equal to 100% to less than 125% and updated FICO scores:</b>				
Greater than 660	21	516	373	910
Less than or equal to 660	15	239	281	535
Missing FICO		14	14	28
<b>Greater than or equal to 90% to less than 100% and updated FICO scores:</b>				
Greater than 660	15	202	197	414
Less than or equal to 660	12	101	163	276
Missing FICO		7	6	13
<b>Less than 90% and updated FICO scores:</b>				
Greater than 660	93	261	646	1,000
Less than or equal to 660	126	198	590	914
Missing FICO	1	11	47	59
<b>Missing LTV and updated FICO scores:</b>				
Greater than 660	1		11	12
Less than or equal to 660			13	13
Missing FICO			3	3
<b>Total home equity and residential real estate loans</b>	<b>\$ 312</b>	<b>\$ 2,211</b>	<b>\$ 3,025</b>	<b>\$ 5,548</b>

(a) Amounts shown represent outstanding balance. See Note 5 Purchased Loans for additional information.

(b) For the estimate of cash flows utilized in our purchased impaired loan accounting, other assumptions and estimates are made, including amortization of first lien balances, pre-payment rates, etc., which are not reflected in this table.

(c) The following states had the highest percentage of purchased impaired loans at June 30, 2014: California 17%, Florida 15%, Illinois 11%, Ohio 8%, North Carolina 7%, and Michigan 5%. The remainder of the states had lower than a 4% concentration of purchased impaired loans individually, and collectively they represent approximately 37% of the purchased impaired portfolio. The following states had the highest percentage of purchased impaired loans at December 31, 2013: California 17%, Florida 16%, Illinois 11%, Ohio 8%, North Carolina 8% and Michigan 5%. The remainder of the states had lower than a 4% concentration of purchased impaired loans individually, and collectively they represent approximately 35% of the purchased impaired portfolio.

(d) Based upon updated LTV (inclusive of combined loan-to-value (CLTV) for first and subordinate lien positions). Updated LTV is estimated using modeled property values. These ratios are updated at least semi-annually. The related estimates and inputs are based upon an approach that uses a combination of third-party automated valuation models (AVMs), HPI indices, property location, internal and external balance information, origination data and management assumptions. In cases where we are in an originated second lien position, we generally utilize origination balances provided by a third-party which do not include an amortization assumption when calculating updated LTV. Accordingly, the results of these calculations do not represent actual appraised loan level collateral or updated LTV based upon a current first lien balance, and as such, are necessarily imprecise and subject to change as we enhance our methodology.

**CREDIT CARD AND OTHER CONSUMER LOAN CLASSES**

We monitor a variety of asset quality information in the management of the credit card and other consumer loan classes. Other consumer loan classes include education, automobile, and other secured and unsecured lines and loans. Along with the trending of delinquencies and losses for each class, FICO credit score updates are generally obtained monthly, as well as a variety of credit bureau attributes. Loans with high FICO scores tend to have a lower likelihood of loss. Conversely, loans with low FICO scores tend to have a higher likelihood of loss.

**Table of Contents****Table 64: Credit Card and Other Consumer Loan Classes Asset Quality Indicators**

Dollars in millions	Credit Card (a)		Other Consumer (b)	
	Amount	% of Total Loans Using FICO Credit Metric	Amount	% of Total Loans Using FICO Credit Metric
<b>June 30, 2014</b>				
FICO score greater than 719	\$ 2,587	58%	\$ 9,049	64%
650 to 719	1,233	28	3,446	25
620 to 649	192	4	509	4
Less than 620	222	5	604	4
No FICO score available or required (c)	201	5	422	3
Total loans using FICO credit metric	4,435	100%	14,030	100%
Consumer loans using other internal credit metrics (b)			8,410	
Total loan balance	\$ 4,435		\$ 22,440	
Weighted-average updated FICO score (d)		732		744
<b>December 31, 2013 (e)</b>				
FICO score greater than 719	\$ 2,546	58%	\$ 8,596	63%
650 to 719	1,253	28	3,511	26
620 to 649	203	4	527	4
Less than 620	258	6	628	4
No FICO score available or required (c)	165	4	474	3
Total loans using FICO credit metric	4,425	100%	13,736	100%
Consumer loans using other internal credit metrics (b)			8,795	
Total loan balance	\$ 4,425		\$ 22,531	
Weighted-average updated FICO score (d)		730		741

- (a) At June 30, 2014, we had \$31 million of credit card loans that are higher risk (i.e., loans with both updated FICO scores less than 660 and in late stage (90+ days) delinquency status). The majority of the June 30, 2014 balance related to higher risk credit card loans is geographically distributed throughout the following areas: Pennsylvania 18%, Ohio 17%, Michigan 10%, New Jersey 8%, Illinois 7%, Florida 6%, Indiana 6% and Kentucky 4%. All other states had less than 4% individually and make up the remainder of the balance. At December 31, 2013, we had \$35 million of credit card loans that are higher risk. The majority of the December 31, 2013 balance related to higher risk credit card loans is geographically distributed throughout the following areas: Ohio 18%, Pennsylvania 17%, Michigan 11%, Illinois 7%, New Jersey 7%, Indiana 6%, Florida 6% and Kentucky 4%. All other states had less than 4% individually and make up the remainder of the balance.
- (b) Other consumer loans for which updated FICO scores are used as an asset quality indicator include non-government guaranteed or insured education loans, automobile loans and other secured and unsecured lines and loans. Other consumer loans for which other internal credit metrics are used as an asset quality indicator include primarily government guaranteed or insured education loans, as well as consumer loans to high net worth individuals. Other internal credit metrics may include delinquency status, geography or other factors.
- (c) Credit card loans and other consumer loans with no FICO score available or required refers to new accounts issued to borrowers with limited credit history, accounts for which we cannot obtain an updated FICO (e.g., recent profile changes), cards issued with a business name, and/or cards secured by collateral. Management proactively assesses the risk and size of this loan portfolio and, when necessary, takes actions to mitigate the credit risk.
- (d) Weighted-average updated FICO score excludes accounts with no FICO score available or required.
- (e) In the second quarter of 2014, we corrected our credit card FICO score determination process by further refining the data which impacted FICO scores greater than 719, 650 to 719, 620 to 649, less than 620 and no FICO score available. This resulted in a reclass in the prior period of \$242 million from No FICO score available or required to the other line items. The majority of the reclass went to the FICO score greater than 719 category.

**TROUBLED DEBT RESTRUCTURINGS (TDRs)**

A TDR is a loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. TDRs result from our loss mitigation activities, and include rate reductions, principal forgiveness, postponement/reduction of scheduled amortization, and extensions, which are intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Additionally, TDRs also result from borrowers that have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC. In those situations where principal is forgiven, the amount of such principal forgiveness is immediately charged off.

Some TDRs may not ultimately result in the full collection of principal and interest, as restructured, and result in potential incremental losses. These potential incremental losses have been factored into our overall ALLL estimate. The level of any subsequent defaults will likely be

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affected by future economic conditions. Once a loan becomes a TDR, it will continue to be reported as a TDR until it is ultimately repaid in full, the collateral is foreclosed upon, or it is fully charged off. We held specific reserves in the ALLL of \$.4 billion and \$.5 billion at June 30, 2014 and December 31, 2013, respectively, for the total TDR portfolio.

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**Table of Contents****Table 65: Summary of Troubled Debt Restructurings**

In millions	June 30 2014	December 31 2013
Total consumer lending	\$ 2,121	\$ 2,161
Total commercial lending	546	578
Total TDRs	\$ 2,667	\$ 2,739
Nonperforming	\$ 1,369	\$ 1,511
Accruing (a)	1,153	1,062
Credit card	145	166
Total TDRs	\$ 2,667	\$ 2,739

(a) Accruing loans have demonstrated a period of at least six months of performance under the restructured terms and are excluded from nonperforming loans. Loans where borrowers have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC are not returned to accrual status.

Table 66 quantifies the number of loans that were classified as TDRs as well as the change in the recorded investments as a result of the TDR classification during the first six months of 2014 and 2013. Additionally, the table provides information about the types of TDR concessions. The Principal Forgiveness TDR category includes principal forgiveness and accrued interest forgiveness. These types of TDRs result in a write down of the recorded investment and a charge-off if such action has not already taken place. The Rate Reduction TDR category includes reduced interest rate and interest deferral. The TDRs within this category would result in reductions to future interest income. The Other TDR category

primarily includes consumer borrowers that have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC, as well as postponement/reduction of scheduled amortization and contractual extensions for both consumer and commercial borrowers.

In some cases, there have been multiple concessions granted on one loan. This is most common within the commercial loan portfolio. When there have been multiple concessions granted in the commercial loan portfolio, the principal forgiveness TDR was prioritized for purposes of determining the inclusion in the table below. For example, if there is principal forgiveness in conjunction with lower interest rate and postponement of amortization, the type of concession will be reported as Principal Forgiveness. Second in priority would be rate reduction. For example, if there is an interest rate reduction in conjunction with postponement of amortization, the type of concession will be reported as a Rate Reduction. In the event that multiple concessions are granted on a consumer loan, concessions resulting from discharge from personal liability through Chapter 7 bankruptcy without formal affirmation of the loan obligations to PNC would be prioritized and included in the Other type of concession in the table below. After that, consumer loan concessions would follow the previously discussed priority of concessions for the commercial loan portfolio.

**Table 66: Financial Impact and TDRs by Concession Type (a)**

During the three months ended June 30, 2014	Number of Loans	Pre-TDR	Post-TDR Recorded Investment (c)			Total
		Recorded Investment (b)	Principal Forgiveness	Rate Reduction	Other	
Dollars in millions						
<b>Commercial lending</b>						
Commercial	29	\$ 48	\$ 3	\$ 4	\$ 40	\$ 47
Commercial real estate	23	40		4	32	36
Total commercial lending (d)	52	88	3	8	72	83
<b>Consumer lending</b>						
Home equity	561	40		9	29	38
Residential real estate	161	22		7	15	22

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Credit card	1,717	14		14		14
Other consumer	222	4			3	3
Total consumer lending	2,661	80		30	47	77
Total TDRs	2,713	\$ 168	\$ 3	\$ 38	\$ 119	\$ 160

During the three months ended June 30, 2013

Dollars in millions

<b>Commercial lending</b>							
Commercial	47	\$ 61	\$ 4	\$ 13	\$ 29	\$ 46	
Commercial real estate	34	57	6	2	27	35	
Equipment lease financing	1	3					
Total commercial lending	82	121	10	15	56	81	
<b>Consumer lending</b>							
Home equity	1,165	87		43	33	76	
Residential real estate	267	33		7	25	32	
Credit card	2,288	18		17		17	
Other consumer	438	7		1	6	7	
Total consumer lending	4,158	145		68	64	132	
Total TDRs	4,240	\$ 266	\$ 10	\$ 83	\$ 120	\$ 213	

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- (a) Impact of partial charge-offs at TDR date are included in this table.  
 (b) Represents the recorded investment of the loans as of the quarter end immediately preceding TDR designation, and excludes immaterial amounts of accrued interest receivable.  
 (c) Represents the recorded investment of the TDRs as of the quarter and immediately following the TDR designation, and excludes immaterial amounts of accrued interest receivable.  
 (d) During the three months ended June 30, 2014, there were no loans classified as TDRs in the Equipment lease financing loan class.

**Table 66: Financial Impact and TDRs by Concession Type (Continued) (a)**

During the six months ended June 30, 2014	Number of Loans	Pre-TDR	Post-TDR Recorded Investment (c)			
		Recorded Investment (b)	Principal Forgiveness	Rate Reduction	Other	Total
Dollars in millions						
<b>Commercial lending</b>						
Commercial	63	\$ 89	\$ 3	\$ 4	\$ 78	\$ 85
Commercial real estate	46	81	19	4	43	66
Total commercial lending (d)	109	170	22	8	121	151
<b>Consumer lending</b>						
Home equity	1,392	92		29	56	85
Residential real estate	280	40		13	27	40
Credit card	3,568	29		28		28
Other consumer	487	8			6	6
Total consumer lending	5,727	169		70	89	159
Total TDRs	5,836	\$ 339	\$ 22	\$ 78	\$ 210	\$ 310

During the six months ended June 30, 2013

Dollars in millions	Number of Loans	Pre-TDR Recorded Investment (b)	Principal Forgiveness	Rate Reduction	Other	Total
<b>Commercial lending</b>						
Commercial	79	\$ 103	\$ 4	\$ 15	\$ 53	\$ 72
Commercial real estate	70	192	12	42	101	155
Equipment lease financing	1	3				
Total commercial lending	150	298	16	57	154	227
<b>Consumer lending</b>						
Home equity	2,123	160		82	61	143
Residential real estate	587	79		19	58	77
Credit card	4,663	35		33		33
Other consumer	918	15		1	13	14
Total consumer lending	8,291	289		135	132	267
Total TDRs	8,441	\$ 587	\$ 16	\$ 192	\$ 286	\$ 494

- (a) Impact of partial charge-offs at TDR date are included in this table.  
 (b) Represents the recorded investment of the loans as of the quarter end immediately preceding TDR designation, and excludes immaterial amounts of accrued interest receivable.  
 (c) Represents the recorded investment of the TDRs as of the quarter and immediately following the TDR designation, and excludes immaterial amounts of accrued interest receivable.  
 (d) During the six months ended June 30, 2014, there were no loans classified as TDRs in the Equipment lease financing loan class.

TDRs may result in charge-offs and interest income not being recognized. The amount of principal balance charged off at or around the time of modification for the six months ended June 30, 2014 was not material. A financial effect of rate reduction TDRs is that interest income is not recognized for the difference between the original contractual interest rate terms and the restructured terms. Interest income not recognized that otherwise would have been earned in the six months ended June 30, 2014 and 2013, related to all commercial TDRs and consumer TDRs, was not material.

After a loan is determined to be a TDR, we continue to track its performance under its most recent restructured terms. In Table 67, we consider a TDR to have subsequently defaulted when it becomes 60 days past due after the most recent date the loan was restructured. The following table

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presents the recorded investment of loans that were classified as TDRs or were subsequently modified during each 12-month period prior to the reporting periods preceding April 1, 2014, January 1, 2014, April 1, 2013 and January 1, 2013, respectively, and subsequently defaulted during these reporting periods.

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**Table of Contents****Table 67: TDRs that were Modified in the Past Twelve Months which have Subsequently Defaulted**

During the three months ended June 30, 2014

Dollars in millions	Number of Contracts	Recorded Investment
<b>Commercial lending</b>		
Commercial	23	\$ 16
Commercial real estate	14	21
Total commercial lending (a)	37	37
<b>Consumer lending</b>		
Home equity	100	6
Residential real estate	51	11
Credit card	1,446	12
Other consumer	34	
Total consumer lending	1,631	29
Total TDRs	1,668	\$ 66

During the three months ended June 30, 2013

Dollars in millions	Number of Contracts	Recorded Investment
<b>Commercial lending</b>		
Commercial	11	\$ 8
Commercial real estate	12	21
Total commercial lending (a)	23	29
<b>Consumer lending (b)</b>		
Home equity	155	11
Residential real estate	67	9
Credit card	1,225	9
Other consumer	42	1
Total consumer lending	1,489	30
Total TDRs	1,512	\$ 59

(a) During the three months ended June 30, 2014 and 2013, there were no loans classified as TDRs in the Equipment lease financing loan class that have subsequently defaulted.

(b) In the second quarter of 2014, we corrected our Consumer lending subsequent default (excluding credit card) determination process by further refining the data. For the three months ended June 30, 2013, this correction removed 444 contracts for approximately \$41 million from Total consumer lending (excluding credit card).

**Table 67: TDRs that were Modified in the Past Twelve Months which have Subsequently Defaulted (Continued)**

During the six months ended June 30, 2014

Dollars in millions	Number of Contracts	Recorded Investment
<b>Commercial lending</b>		
Commercial	33	\$ 22
Commercial real estate	21	31
Total commercial lending (a)	54	53
<b>Consumer lending (b)</b>		
Home equity	216	13
Residential real estate	76	14
Credit card	1,894	15
Other consumer	79	1
Total consumer lending	2,265	43
Total TDRs	2,319	\$ 96

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During the six months ended June 30, 2013

Dollars in millions	Number of Contracts	Recorded Investment
<b>Commercial lending</b>		
Commercial	26	\$ 18
Commercial real estate	18	31
Total commercial lending (a)	44	49
<b>Consumer lending (b)</b>		
Home equity	300	21
Residential real estate	131	16
Credit card	2,373	18
Other consumer	92	2
Total consumer lending	2,896	57
<b>Total TDRs</b>	<b>2,940</b>	<b>\$ 106</b>

(a) During the six months ended June 30, 2014 and 2013, there were no loans classified as TDRs in the Equipment lease financing loan class that have subsequently defaulted.

(b) In the second quarter of 2014, we corrected our Consumer lending subsequent default (excluding credit card) determination process by further refining the data. For the six months ended June 30, 2013, this correction removed 483 contracts for approximately \$49 million from Total consumer lending (excluding credit card).

The impact to the ALLL for commercial lending TDRs is the effect of moving to the specific reserve methodology from the quantitative reserve methodology, described below, for those loans that were not already classified as nonaccrual. There is an impact to the ALLL as a result of the concession made, which generally results in a reduction of expected future cash flows. The decline in expected cash flows, consideration of collateral value, and/or the application of a present value discount rate, when compared to the recorded investment, results in a charge-off or increased ALLL. As TDRs are individually evaluated under the specific reserve methodology, which builds in expectations of future performance, generally subsequent defaults do not significantly impact the ALLL.

For consumer lending TDRs, except TDRs resulting from borrowers that have been discharged from personal liability through Chapter 7 bankruptcy and have not formally reaffirmed their loan obligations to PNC, the ALLL is calculated using a discounted cash flow model, which leverages subsequent default, prepayment, and severity rate assumptions based upon historically observed data. Similar to the commercial lending specific reserve methodology, the reduced expected cash flows resulting from the concessions granted impact the consumer lending ALLL. The decline in expected cash flows due to the application of a present value discount rate or the consideration of collateral value, when compared to the recorded investment, results in increased ALLL or a charge-off.

### ***IMPAIRED LOANS***

Impaired loans include commercial nonperforming loans and consumer and commercial TDRs, regardless of nonperforming status. TDRs that were previously recorded at amortized cost

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and are now classified and accounted for as held for sale are also included. Excluded from impaired loans are nonperforming leases, loans accounted for as held for sale other than the TDRs described in the preceding sentence, loans accounted for under the fair value option, smaller balance homogeneous type loans and purchased impaired loans. See Note 5 Purchased Loans for additional information. Nonperforming equipment lease financing loans of \$4 million and \$5 million at June 30, 2014 and December 31, 2013, respectively, are excluded from impaired loans pursuant to authoritative lease accounting guidance. We did not recognize

any interest income on impaired loans that have not returned to performing status, while they were impaired during the six months ended June 30, 2014 and June 30, 2013. The following table provides further detail on impaired loans individually evaluated for impairment and the associated ALLL. Certain commercial impaired loans and loans to consumers discharged from bankruptcy and not formally reaffirmed do not have a related ALLL as the valuation of these impaired loans exceeded the recorded investment.

**Table 68: Impaired Loans**

In millions	Unpaid Principal Balance	Recorded Investment (a)	Associated Allowance (b)	Average Recorded Investment (a)
<b>June 30, 2014</b>				
<u>Impaired loans with an associated allowance</u>				
Commercial	\$ 490	\$ 383	\$ 78	\$ 393
Commercial real estate	439	284	69	305
Home equity	990	974	309	986
Residential real estate	601	435	65	430
Credit card	145	145	31	156
Other consumer	66	49	2	53
Total impaired loans with an associated allowance	\$ 2,731	\$ 2,270	\$ 554	\$ 2,323
<u>Impaired loans without an associated allowance</u>				
Commercial	\$ 180	\$ 140	\$	\$ 149
Commercial real estate	354	265		305
Home equity	388	135		129
Residential real estate	378	383		386
Total impaired loans without an associated allowance	\$ 1,300	\$ 923	\$	\$ 969
Total impaired loans	\$ 4,031	\$ 3,193	\$ 554	\$ 3,292
<b>December 31, 2013</b>				
<u>Impaired loans with an associated allowance</u>				
Commercial	\$ 549	\$ 400	\$ 90	\$ 442
Commercial real estate	517	349	89	478
Home equity	999	992	334	900
Residential real estate	573	436	74	645
Credit card	166	166	36	189
Other consumer	71	57	2	68
Total impaired loans with an associated allowance	\$ 2,875	\$ 2,400	\$ 625	\$ 2,722
<u>Impaired loans without an associated allowance</u>				
Commercial	\$ 309	\$ 163	\$	\$ 161
Commercial real estate	421	315		354
Home equity	366	124		166
Residential real estate	415	386		267
Total impaired loans without an associated allowance	\$ 1,511	\$ 988	\$	\$ 948
Total impaired loans	\$ 4,386	\$ 3,388	\$ 625	\$ 3,670

(a) Recorded investment in a loan includes the unpaid principal balance plus accrued interest and net accounting adjustments, less any charge-offs. Recorded investment does not include any associated valuation allowance. Average recorded investment is for the six months ended June 30, 2014 and the year ended December 31, 2013, respectively.

(b) Associated allowance amounts include \$.4 billion and \$.5 billion for TDRs at June 30, 2014 and December 31, 2013, respectively.



**Table of Contents****NOTE 5 PURCHASED LOANS***PURCHASED IMPAIRED LOANS*

Purchased impaired loan accounting addresses differences between contractual cash flows and cash flows expected to be collected from the initial investment in loans if those differences are attributable, at least in part, to credit quality. Several factors were considered when evaluating whether a loan was considered a purchased impaired loan, including the delinquency status of the loan, updated borrower credit status, geographic information, and updated loan-to-values (LTV). GAAP allows purchasers to aggregate purchased impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Purchased impaired homogeneous consumer, residential real estate and smaller balance commercial loans with common risk characteristics are

aggregated into pools where appropriate. Commercial loans with a total commitment greater than a defined threshold are accounted for individually. The excess of undiscounted cash flows expected at acquisition over the estimated fair value is referred to as the accretable yield and is recognized as interest income over the remaining life of the loan using the constant effective yield method. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. Subsequent changes in the expected cash flows of individual or pooled purchased impaired loans from the date of acquisition will either impact the accretable yield or result in an impairment charge to provision for credit losses in the period in which the changes become probable. Decreases to the net present value of expected cash flows will generally result in an impairment charge recorded as a provision for credit losses, resulting in an increase to the allowance for loan and lease losses, and a reclassification from accretable yield to nonaccretable difference.

The following table provides purchased impaired loans at June 30, 2014 and December 31, 2013:

**Table 69: Purchased Impaired Loans Balances**

	June 30, 2014			December 31, 2013		
	Outstanding			Outstanding		
In millions	Balance (a)	Recorded Investment	Carrying Value	Balance (a)	Recorded Investment	Carrying Value
<b>Commercial lending</b>						
Commercial	\$ 218	\$ 109	\$ 87	\$ 282	\$ 157	\$ 131
Commercial real estate	458	370	284	655	516	409
Total commercial lending	676	479	371	937	673	540
<b>Consumer lending</b>						
Consumer	2,343	2,150	1,872	2,523	2,312	1,971
Residential real estate	2,777	2,928	2,428	3,025	3,121	2,591
Total consumer lending	5,120	5,078	4,300	5,548	5,433	4,562
<b>Total</b>	<b>\$ 5,796</b>	<b>\$ 5,557</b>	<b>\$ 4,671</b>	<b>\$ 6,485</b>	<b>\$ 6,106</b>	<b>\$ 5,102</b>

(a) Outstanding balance represents the balance on the loan servicing system for active loans. It is possible for the outstanding balance to be lower than the recorded investment for certain loans due to the use of pool accounting.

During the first six months of 2014, \$95 million of provision recovery and \$24 million of charge-offs were recorded on purchased impaired loans. The comparative amounts for the six months ended June 30, 2013, were \$90 million of provision and \$70 million of charge-offs. At June 30, 2014, the allowance for loan and lease losses was \$.9 billion on \$4.9 billion of purchased impaired loans while the remaining \$.7 billion of purchased impaired loans required no allowance as the net present value of expected cash flows equaled or exceeded the recorded investment. As of December 31, 2013, the allowance for loan and lease losses related to purchased impaired loans was \$1.0 billion. If any allowance for loan losses is recognized on a purchased impaired pool, which is

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accounted for as a single asset, the entire balance of that pool would be disclosed as requiring an allowance. Subsequent increases in the net present value of cash flows will result in a recovery of any previously recorded allowance for loan and lease losses, to the extent applicable, and/or a reclassification from non-accretable difference to accretable yield, which will be recognized prospectively. Disposals of loans, which may include sales of loans or foreclosures, result in removal of the loans for cash flow estimation purposes. The cash flow re-estimation process is completed quarterly to evaluate the appropriateness of the allowance associated with the purchased impaired loans.

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Activity for the accretable yield during the first six months of 2014 and 2013 follows:

**Table 70: Purchased Impaired Loans Accretable Yield**

In millions	2014	2013
January 1	\$ 2,055	\$ 2,166
Accretion (including excess cash recoveries)	(309)	(368)
Net reclassifications to accretable from non-accretable (a)	208	379
Disposals	(18)	(13)
June 30	\$ 1,936	\$ 2,164

(a) Approximately 78% and 58% of the net reclassifications for the six months ended June 30, 2014 and 2013, respectively, were within the consumer portfolio primarily due to increases in the expected average life of residential and home equity loans. The remaining net reclassifications were predominantly due to future cash flow improvements within the commercial portfolio.

**NOTE 6 ALLOWANCES FOR LOAN AND LEASE LOSSES AND UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT**

We maintain the ALLL at levels that we believe to be appropriate to absorb estimated probable credit losses incurred in the portfolios as of the balance sheet date. We use the two main portfolio segments Commercial Lending and Consumer Lending and we develop and document the ALLL under separate methodologies for each of these segments as discussed in Note 1 Accounting Policies, the results of which are presented below.

**Table of Contents****Table 71: Rollforward of Allowance for Loan and Lease Losses and Associated Loan Data**

	Commercial	Consumer	
In millions	Lending	Lending	Total
<b>June 30, 2014</b>			
<u>Allowance for Loan and Lease Losses</u>			
January 1	\$ 1,547	\$ 2,062	\$ 3,609
Charge-offs	(209)	(355)	(564)
Recoveries	149	84	233
Net charge-offs	(60)	(271)	(331)
Provision for credit losses	108	58	166
Net change in allowance for unfunded loan commitments and letters of credit	10		10
Other	(1)		(1)
June 30	\$ 1,604	\$ 1,849	\$ 3,453
TDRs individually evaluated for impairment	\$ 29	\$ 407	\$ 436
Other loans individually evaluated for impairment	118		118
Loans collectively evaluated for impairment	1,349	664	2,013
Purchased impaired loans	108	778	886
June 30	\$ 1,604	\$ 1,849	\$ 3,453
<u>Loan Portfolio</u>			
TDRs individually evaluated for impairment (a)	\$ 545	\$ 2,121	\$ 2,666
Other loans individually evaluated for impairment	526		526
Loans collectively evaluated for impairment (b)	122,533	68,818	191,351
Fair value option loans (c)		884	884
Purchased impaired loans	479	5,078	5,557
June 30	\$ 124,083	\$ 76,901	\$ 200,984
Portfolio segment ALLL as a percentage of total ALLL	46%	54%	100%
Ratio of the allowance for loan and lease losses to total loans	1.29%	2.40%	1.72%
<b>June 30, 2013</b>			
<u>Allowance for Loan and Lease Losses</u>			
January 1	\$ 1,774	\$ 2,262	\$ 4,036
Charge-offs (d)	(336)	(589)	(925)
Recoveries	185	76	261
Net charge-offs	(151)	(513)	(664)
Provision for credit losses	28	365	393
Net change in allowance for unfunded loan commitments and letters of credit	8		8
Other	(1)		(1)
June 30	\$ 1,658	\$ 2,114	\$ 3,772
TDRs individually evaluated for impairment	\$ 25	\$ 482	\$ 507
Other loans individually evaluated for impairment	203		203
Loans collectively evaluated for impairment	1,247	698	1,945
Purchased impaired loans	183	934	1,117
June 30	\$ 1,658	\$ 2,114	\$ 3,772
<u>Loan Portfolio</u>			
TDRs individually evaluated for impairment (a)	\$ 599	\$ 2,243	\$ 2,842
Other loans individually evaluated for impairment	840		840
Loans collectively evaluated for impairment (b)	110,863	67,641	178,504
Fair value option loans (c)		811	811
Purchased impaired loans	968	5,810	6,778
June 30	\$ 113,270	\$ 76,505	\$ 189,775
Portfolio segment ALLL as a percentage of total ALLL	44%	56%	100%
Ratio of the allowance for loan and lease losses to total loans	1.46%	2.76%	1.99%

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- (a) TDRs individually evaluated for impairment exclude TDRs that were subsequently accounted for as held for sale loans, but continue to be disclosed as TDRs.
- (b) Includes \$232 million of loans collectively evaluated for impairment based upon collateral values and written down to the respective collateral value less costs to sell at June 30, 2014. Accordingly, there is no allowance recorded for these loans. The comparative amount as of June 30, 2013 was \$291 million.
- (c) Loans accounted for under the fair value option are not evaluated for impairment as these loans are accounted for at fair value, accordingly there is no allowance recorded on these loans.
- (d) Pursuant to alignment with interagency guidance on practices for loans and lines of credit related to consumer lending in the first quarter of 2013, additional charge-offs of \$134 million were taken.

**ALLOWANCE FOR UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT**

We maintain the allowance for unfunded loan commitments and letters of credit at a level we believe is appropriate to absorb estimated probable credit losses on these unfunded credit facilities as of the balance sheet date as discussed in Note 1 Accounting Policies, the results of which are presented below.

**Table 72: Rollforward of Allowance for Unfunded Loan Commitments and Letters of Credit**

In millions	2014	2013
January 1	\$ 242	\$ 250
Net change in allowance for unfunded loan commitments and letters of credit	(10)	(8)
June 30	\$ 232	\$ 242

**Table of Contents****NOTE 7 INVESTMENT SECURITIES***Table 73: Investment Securities Summary*

In millions	Amortized	Unrealized		Fair
	Cost	Gains	Losses	Value
<b>June 30, 2014</b>				
<b>Securities Available for Sale</b>				
Debt securities				
U.S. Treasury and government agencies	\$ 5,210	\$ 160	\$ (3)	\$ 5,367
Residential mortgage-backed				
Agency	19,690	471	(80)	20,081
Non-agency	5,102	341	(102)	5,341
Commercial mortgage-backed				
Agency	591	13		604
Non-agency	3,437	125	(4)	3,558
Asset-backed				
State and municipal	1,865	70	(10)	1,925
Other debt	1,795	54	(6)	1,843
Total debt securities	43,070	1,322	(235)	44,157
Corporate stocks and other	355	8	(1)	362
Total securities available for sale	\$ 43,425	\$ 1,330	\$ (236)	\$ 44,519
<b>Securities Held to Maturity (a)</b>				
Debt securities				
U.S. Treasury and government agencies	\$ 243	\$ 28		\$ 271
Residential mortgage-backed				
Agency	5,712	156	\$ (19)	5,849
Non-agency	283	6	(1)	288
Commercial mortgage-backed				
Agency	1,204	63		1,267
Non-agency	1,273	24		1,297
Asset-backed				
State and municipal	981	2	(7)	976
Other debt	2,060	72		2,132
Total securities held to maturity	\$ 12,083	\$ 360	\$ (27)	\$ 12,416
December 31, 2013				
<b>Securities Available for Sale</b>				
Debt securities				
U.S. Treasury and government agencies	\$ 3,990	\$ 135	\$ (7)	\$ 4,118
Residential mortgage-backed				
Agency	22,669	384	(222)	22,831
Non-agency	5,457	308	(160)	5,605
Commercial mortgage-backed				
Agency	632	15	(1)	646
Non-agency	3,937	123	(18)	4,042
Asset-backed				
State and municipal	5,754	66	(48)	5,772
Other debt	2,609	52	(44)	2,617
Total debt securities	47,554	1,138	(518)	48,174
Corporate stocks and other	434		(1)	433
Total securities available for sale	\$ 47,988	\$ 1,138	\$ (519)	\$ 48,607
<b>Securities Held to Maturity (a)</b>				
Debt securities				
U.S. Treasury and government agencies	\$ 239	\$ 8	\$ (4)	\$ 243
Residential mortgage-backed				
Agency	5,814	71	(64)	5,821
Non-agency	293		(4)	289
Commercial mortgage-backed				
Agency	1,251	49		1,300

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Non-agency	1,687	20	(5)	1,702
Asset-backed	1,009	2	(10)	1,001
State and municipal	1,055	10	(4)	1,061
Other debt	339	9		348
Total securities held to maturity	\$ 11,687	\$ 169	\$ (91)	\$ 11,765

(a) Held to maturity securities transferred from available for sale are included in held to maturity at fair value at the time of transfer. The amortized cost of held to maturity securities included net unrealized gains of \$141 million and \$111 million at June 30, 2014 and December 31, 2013, respectively, related to securities transferred, which are offset in Accumulated Other Comprehensive Income, net of tax.

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The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity conditions. Net unrealized gains and losses in the securities available for sale portfolio are included in Shareholders' equity as Accumulated other comprehensive income or loss, net of tax, unless credit-related. Securities held to maturity are carried at amortized cost. At June 30, 2014, Accumulated other comprehensive income included pretax gains of \$65 million from derivatives that hedged the purchase of investment securities classified as held to maturity. The gains will be accreted into interest income as an adjustment of yield on the securities.

During the second quarter of 2014, we transferred securities with a fair value of \$1.4 billion from available for sale to held to maturity. The securities transferred included \$1.0 billion of state and municipal securities, \$.2 billion of agency residential mortgage-backed securities, and \$.2 billion of non-agency commercial mortgage-backed securities. The non-agency commercial mortgage-backed and state and municipal securities were all rated either AAA or AA. We changed our intent and committed to hold these high-quality securities to

maturity in order to reduce the impact of price volatility on Accumulated other comprehensive income and certain capital measures, after taking into consideration market conditions. The securities were reclassified at fair value at the time of transfer and the transfer represented a non-cash transaction. Accumulated other comprehensive income included net pretax unrealized gains of \$44 million at transfer, which are being accreted over the remaining life of the related securities as an adjustment of yield in a manner consistent with the amortization of the net premium on the same transferred securities, resulting in no impact on net income.

Table 74 presents gross unrealized losses on securities available for sale at June 30, 2014 and December 31, 2013. The securities are segregated between investments that have been in a continuous unrealized loss position for less than twelve months and twelve months or more based on the point in time that the fair value declined below the amortized cost basis. The table includes debt securities where a portion of other-than-temporary impairment (OTTI) has been recognized in Accumulated other comprehensive income (loss).

**Table 74: Gross Unrealized Loss and Fair Value of Securities Available for Sale**

In millions	Unrealized loss position less than 12 months		Unrealized loss position 12 months or more		Total	
	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value
<b>June 30, 2014</b>						
Debt securities						
U.S. Treasury and government agencies	\$ (3)	\$ 1,878			\$ (3)	\$ 1,878
Residential mortgage-backed						
Agency	(10)	959	\$ (70)	\$ 2,591	(80)	3,550
Non-agency	(3)	237	(99)	1,673	(102)	1,910
Commercial mortgage-backed						
Agency		60		19		79
Non-agency	(1)	336	(3)	214	(4)	550
Asset-backed	(3)	892	(27)	593	(30)	1,485
State and municipal		10	(10)	333	(10)	343
Other debt	(2)	85	(4)	216	(6)	301
Total debt securities	(22)	4,457	(213)	5,639	(235)	10,096
Corporate stocks and other			(1)	15	(1)	15
Total	\$ (22)	\$ 4,457	\$ (214)	\$ 5,654	\$ (236)	\$ 10,111
<b>December 31, 2013</b>						
Debt securities						
U.S. Treasury and government agencies	\$ (7)	\$ 1,066			\$ (7)	\$ 1,066
Residential mortgage-backed						
Agency	(210)	7,950	\$ (12)	\$ 293	(222)	8,243
Non-agency	(18)	855	(142)	1,719	(160)	2,574

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Commercial mortgage-backed						
Agency	(1)	23			(1)	23
Non-agency	(18)	1,315		14	(18)	1,329
Asset-backed	(11)	1,752	(37)	202	(48)	1,954
State and municipal	(23)	897	(21)	286	(44)	1,183
Other debt	(17)	844	(1)	12	(18)	856
Total debt securities	(305)	14,702	(213)	2,526	(518)	17,228
Corporate stocks and other	(1)	15			(1)	15
Total	\$ (306)	\$ 14,717	\$ (213)	\$ 2,526	\$ (519)	\$ 17,243

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The gross unrealized loss on debt securities held to maturity was \$40 million at June 30, 2014 and \$98 million at December 31, 2013. The majority of the gross unrealized loss at June 30, 2014 related to agency residential mortgage-backed securities. The fair value of debt securities held to maturity that were in a continuous loss position for less than 12 months was \$.7 billion and \$3.6 billion at June 30, 2014 and December 31, 2013, respectively, and positions that were in a continuous loss position for 12 months or more were \$1.7 billion and \$48 million at June 30, 2014 and December 31, 2013, respectively. For securities transferred to held to maturity from available for sale, the unrealized loss for purposes of this analysis is determined by comparing the security's original amortized cost to its current estimated fair value.

***EVALUATING INVESTMENT SECURITIES FOR OTHER-THAN-TEMPORARY IMPAIRMENTS***

For the securities in the preceding Table 74, as of June 30, 2014 we do not intend to sell and believe we will not be required to sell the securities prior to recovery of the amortized cost basis.

At least quarterly, we conduct a comprehensive security-level assessment on all securities. For those securities in an unrealized loss position we determine if OTTI exists. An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. An OTTI loss must be recognized for a debt security in an unrealized loss position if we intend to sell the security or it is more likely than not we will be required to sell the security prior to recovery of its amortized cost basis. In this situation, the amount of loss recognized in income is equal to the difference between the fair value and the amortized cost basis of the security. Even if we do not expect to sell the security, we must evaluate the expected cash flows to be received to determine if we believe a credit loss has occurred. In the event of a credit loss, only the amount of impairment associated with the credit loss is recognized in income. The portion of the unrealized loss relating to other factors, such as liquidity conditions in the market or changes in market interest rates, is recorded in accumulated other comprehensive income (loss).

The security-level assessment is performed on each security, regardless of the classification of the security as available for sale or held to maturity. Our assessment considers the security structure, recent security collateral performance metrics if applicable, external credit ratings, failure of the issuer to make scheduled interest or principal payments, our judgment and expectations of future performance, and relevant independent industry research, analysis and forecasts. Results of the periodic assessment are reviewed by a cross-functional senior management team representing Asset & Liability Management, Finance, and Market Risk Management. The senior management team considers the results of the assessments, as well as other factors, in determining whether the impairment is other-than-temporary.

Substantially all of the credit impairment we have recognized relates to non-agency residential mortgage-backed securities and asset-backed securities collateralized by first-lien and second-lien non-agency residential mortgage loans. Potential credit losses on these securities are evaluated on a security-by-security basis. Collateral performance assumptions are developed for each security after reviewing collateral composition and collateral performance statistics. This includes analyzing recent delinquency roll rates, loss severities, voluntary prepayments and various other collateral and performance metrics. This information is then combined with general expectations on the housing market, employment and other macroeconomic factors to develop estimates of future performance.

Security level assumptions for prepayments, loan defaults and loss given default are applied to each non-agency residential mortgage-backed security and asset-backed security collateralized by first-lien and second-lien non-agency residential mortgage loans using a third-party cash flow model. The third-party cash flow model then generates projected cash flows according to the structure of each security. Based on the results of the cash flow analysis, we determine whether we expect that we will recover the amortized cost basis of our security.

The following table provides detail on the significant assumptions used to determine credit impairment for non-agency residential mortgage-backed and asset-backed securities collateralized by first-lien and second-lien non-agency residential mortgage loans.

**Table 75: Credit Impairment Assessment Assumptions – Non-Agency Residential Mortgage-Backed and Asset-Backed Securities**

June 30, 2014	Range	Weighted-average (a)
Long-term prepayment rate (annual CPR)		
Prime	7 20%	13%
Alt-A	5 12	6
Option ARM	3 6	3
Remaining collateral expected to default		
Prime	1 34%	14%
Alt-A	5 53	29



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Option ARM	13	56	39
Loss severity			
Prime	25	68%	40%
Alt-A	30	80	55
Option ARM	40	75	60

(a) Calculated by weighting the relevant assumption for each individual security by the current outstanding cost basis of the security.

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The following table presents a rollforward of the cumulative OTTI credit losses recognized in earnings for all debt securities for which a portion of an OTTI loss was recognized in Accumulated other comprehensive income (loss).

***Table 76: Rollforward of Cumulative OTTI Credit Losses Recognized in Earnings***

Three months ended June 30,

In millions	2014	2013
Balance at beginning of period	\$ (1,157)	\$ (1,165)
Additional loss where credit impairment was previously recognized	(1)	(4)
Reduction due to credit impaired securities sold or matured		5
Balance at end of period	\$ (1,158)	\$ (1,164)

Six months ended June 30,

In millions	2014	2013
Balance at beginning of period	\$ (1,160)	\$ (1,201)
Additional loss where credit impairment was previously recognized	(3)	(14)
Reduction due to credit impaired securities sold or matured	5	51
Balance at end of period	\$ (1,158)	\$ (1,164)

Information relating to gross realized securities gains and losses from the sales of securities is set forth in the following table.

***Table 77: Gains (Losses) on Sales of Securities Available for Sale***

In millions	Proceeds	Gross Gains	Gross Losses	Net Gains	Tax Expense
<u>Six months ended June 30</u>					
<b>2014</b>	\$ 3,401	\$ 29	\$ (25)	\$ 4	\$ 1
<b>2013</b>	3,877	98	(23)	75	26

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The following table presents, by remaining contractual maturity, the amortized cost, fair value and weighted-average yield of debt securities at June 30, 2014.

**Table 78: Contractual Maturity of Debt Securities**

June 30, 2014	1 Year or Less	After 1 Year through 5 Years	After 5 Years through 10 Years	After 10 Years	Total
Dollars in millions					
<b>Securities Available for Sale</b>					
U.S. Treasury and government agencies		\$ 1,317	\$ 3,422	\$ 471	\$ 5,210
Residential mortgage-backed					
Agency		97	495	19,098	19,690
Non-agency		8	1	5,093	5,102
Commercial mortgage-backed					
Agency	\$ 69	404	20	98	591
Non-agency			51	3,386	3,437
Asset-backed	44	826	2,088	2,422	5,380
State and municipal	4	118	299	1,444	1,865
Other debt	101	996	455	243	1,795
Total debt securities available for sale	\$ 218	\$ 3,766	\$ 6,831	\$ 32,255	\$ 43,070
Fair value	\$ 219	\$ 3,875	\$ 6,949	\$ 33,114	\$ 44,157
Weighted-average yield, GAAP basis	3.00%	2.65%	2.35%	3.03%	2.89%
<b>Securities Held to Maturity</b>					
U.S. Treasury and government agencies				\$ 243	\$ 243
Residential mortgage-backed					
Agency				5,712	5,712
Non-agency				283	283
Commercial mortgage-backed					
Agency		\$ 1,032	\$ 172		1,204
Non-agency		6		1,267	1,273
Asset-backed		4	283	694	981
State and municipal	\$ 20	21	641	1,378	2,060
Other debt			327		327
Total debt securities held to maturity	\$ 20	\$ 1,063	\$ 1,423	\$ 9,577	\$ 12,083
Fair value	\$ 21	\$ 1,113	\$ 1,478	\$ 9,804	\$ 12,416
Weighted-average yield, GAAP basis	4.42%	3.43%	3.36%	3.65%	3.60%

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Based on current interest rates and expected prepayment speeds, the weighted-average expected maturity of the investment securities portfolio (excluding corporate stocks and other) was 4.6 years at June 30, 2014 and 4.9 years at December 31, 2013. The weighted-average expected maturity of mortgage and other asset-backed debt securities were as follows as of June 30, 2014:

**Table 79: Weighted-Average Expected Maturity of Mortgage and Other Asset-Backed Debt Securities**

June 30, 2014	Years
Agency residential mortgage-backed securities	4.2
Non-agency residential mortgage-backed securities	5.7
Agency commercial mortgage-backed securities	3.3
Non-agency commercial mortgage-backed securities	3.1
Asset-backed securities	3.5

Weighted-average yields are based on historical cost with effective yields weighted for the contractual maturity of each security. At June 30, 2014, there were no securities of a single issuer, other than FNMA, that exceeded 10% of Total shareholders' equity.

The following table presents the fair value of securities that have been either pledged to or accepted from others to collateralize outstanding borrowings.

**Table 80: Fair Value of Securities Pledged and Accepted as Collateral**

In millions	June 30 2014	December 31 2013
Pledged to others	\$ 16,549	\$ 18,772
Accepted from others:		
Permitted by contract or custom to sell or repledge	1,105	1,571
Permitted amount repledged to others	886	1,343

The securities pledged to others include positions held in our portfolio of investment securities, trading securities, and securities accepted as collateral from others that we are permitted by contract or custom to sell or repledge, and were used to secure public and trust deposits, repurchase agreements, and for other purposes.

**NOTE 8 FAIR VALUE****FAIR VALUE MEASUREMENT**

GAAP establishes a fair value reporting hierarchy to maximize the use of observable inputs when measuring fair value. There are three levels of inputs used to measure fair value. For more information regarding the fair value hierarchy and the valuation methodologies for assets and liabilities measured at fair value on a recurring basis, see Note 9 Fair Value in our Notes To Consolidated Financial Statements under Item 8 of our 2013 Form 10-K.

**VALUATION PROCESSES**

We have various processes and controls in place to help ensure that fair value is reasonably estimated. Any models used to determine fair values or to validate dealer quotes are subject to review and independent testing as part of our model validation and internal control testing processes. Our Model Risk Management Committee reviews significant models at least annually. In addition, we have teams independent of the traders that verify marks and assumptions used for valuations at each period end.

Assets and liabilities measured at fair value, by their nature, result in a higher degree of financial statement volatility. Assets and liabilities classified within Level 3 inherently require the use of various assumptions, estimates and judgments when measuring their fair value. As observable market activity is commonly not available to use when estimating the fair value of Level 3 assets and liabilities, we must estimate fair value using various modeling techniques. These techniques include the use of a variety of inputs/assumptions including credit quality, liquidity, interest rates or other relevant inputs across the entire population of our Level 3 assets and liabilities. Changes in the significant underlying

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factors or assumptions (either an increase or a decrease) in any of these areas underlying our estimates may result in a significant increase/decrease in the Level 3 fair value measurement of a particular asset and/or liability from period to period.

### **FINANCIAL INSTRUMENTS ACCOUNTED FOR AT FAIR VALUE ON A RECURRING BASIS**

A cross-functional team comprised of representatives from Asset & Liability Management, Finance and Market Risk Management oversees the governance of the processes and methodologies used to estimate the fair value of securities and the price validation testing that is performed. This management team reviews pricing sources and trends and the results of validation testing.

For more information regarding the fair value of financial instruments accounted for at fair value on a recurring basis, see Note 9 Fair Value in our Notes To Consolidated Financial Statements under Item 8 of our 2013 Form 10-K.

The following disclosures for financial instruments accounted for at fair value have been updated during the first six months of 2014:

### ***FINANCIAL DERIVATIVES***

In connection with the sales of portions of our Visa Class B common shares, we entered into additional swap agreements with the purchaser of the shares to account for future changes in the value of the Class B common shares resulting from changes in the settlement of certain specified litigation and its effect on the conversion rate of Class B common shares into Visa Class A common shares and to make payments calculated by reference to the market price of the Class A

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common shares and a fixed rate of interest. The swaps are classified as Level 3 instruments and the fair values of the liability positions totaled \$108 million at June 30, 2014 and \$90 million at December 31, 2013, respectively.

***COMMERCIAL MORTGAGE SERVICING RIGHTS***

As of January 1, 2014, PNC made an irrevocable election to subsequently measure all classes of commercial mortgage servicing rights (MSRs) at fair value in order to eliminate any potential measurement mismatch between our economic hedges and the commercial MSRs. The impact of the cumulative-effect adjustment to retained earnings was not material. We will recognize recurring gains/(losses) on changes in the fair value of commercial MSRs as a result of the election. Assumptions incorporated into the commercial valuation model reflect management's best estimate of factors

that a market participant would use in valuing the commercial MSRs. Although sales of commercial MSRs do occur, commercial MSRs do not trade in an active, open market with readily observable prices so the precise terms and conditions of sales are not available. Due to the nature of the valuation inputs and the limited availability of market pricing, commercial MSRs are classified as Level 3.

The fair value of commercial MSRs is estimated by using a discounted cash flow model incorporating unobservable inputs for assumptions such as constant prepayment rates, discount rates and other factors. Significant increases/(decreases) in constant prepayment rates and discount rates would result in significantly lower/(higher) commercial MSR value determined based on current market conditions and expectations.

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Assets and liabilities measured at fair value on a recurring basis, including instruments for which PNC has elected the fair value option, follow.

**Table 81: Fair Value Measurements – Recurring Basis Summary**

In millions	June 30, 2014				December 31, 2013			
	Level 1	Level 2	Level 3	Total Fair Value	Level 1	Level 2	Level 3	Total Fair Value
<b>Assets</b>								
<b>Securities available for sale</b>								
U.S. Treasury and government agencies	\$ 4,723	\$ 644		\$ 5,367	\$ 3,460	\$ 658		\$ 4,118
<b>Residential mortgage-backed</b>								
Agency		20,081		20,081		22,831		22,831
Non-agency		234	\$ 5,107	5,341		247	\$ 5,358	5,605
<b>Commercial mortgage-backed</b>								
Agency		604		604		646		646
Non-agency		3,558		3,558		4,042		4,042
Asset-backed		4,819	619	5,438		5,131	641	5,772
State and municipal		1,580	345	1,925		2,284	333	2,617
Other debt		1,812	31	1,843		2,505	38	2,543
Total debt securities	4,723	33,332	6,102	44,157	3,460	38,344	6,370	48,174
Corporate stocks and other	347	15		362	417	16		433
Total securities available for sale	5,070	33,347	6,102	44,519	3,877	38,360	6,370	48,607
<b>Financial derivatives (a) (b)</b>								
Interest rate contracts	28	4,600	39	4,667	25	4,540	34	4,599
Other contracts		135	2	137		192	2	194
Total financial derivatives	28	4,735	41	4,804	25	4,732	36	4,793
Residential mortgage loans held for sale (c)		1,255	4	1,259		1,307	8	1,315
<b>Trading securities (d)</b>								
Debt (e)	1,317	857	33	2,207	2,159	862	32	3,053
Equity	21			21	20			20
Total trading securities	1,338	857	33	2,228	2,179	862	32	3,073
Trading loans (a)		14		14		6		6
Residential mortgage servicing rights (f)			967	967			1,087	1,087
Commercial mortgage servicing rights (f) (g)			515	515				
Commercial mortgage loans held for sale (c)			521	521			586	586
<b>Equity investments (a) (h)</b>								
Direct investments			1,219	1,219			1,069	1,069
Indirect investments (i)			574	574			595	595
Total equity investments			1,793	1,793			1,664	1,664
Customer resale agreements (j)		194		194		207		207
Loans (k)		524	360	884		513	512	1,025
<b>Other assets (a)</b>								
BlackRock Series C Preferred Stock (l)			335	335			332	332
Other	194	211	8	413	209	184	8	401
Total other assets	194	211	343	748	209	184	340	733
Total assets	\$ 6,630	\$ 41,137	\$ 10,679	\$ 58,446	\$ 6,290	\$ 46,171	\$ 10,635	\$ 63,096
<b>Liabilities</b>								
<b>Financial derivatives (b) (m)</b>								
Interest rate contracts	\$ 16	\$ 3,150	\$ 7	\$ 3,173	\$ 6	\$ 3,307	\$ 13	\$ 3,326
BlackRock LTIP			335	335			332	332
Other contracts		214	112	326		182	94	276
Total financial derivatives	16	3,364	454	3,834	6	3,489	439	3,934
<b>Trading securities sold short (n)</b>								
Debt	858	17		875	1,341	1		1,342
Total trading securities sold short	858	17		875	1,341	1		1,342
Other borrowed funds			170	170			184	184

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Total liabilities \$ 874 \$ 3,381 \$ 624 \$ 4,879 \$ 1,347 \$ 3,490 \$ 623 \$ 5,460

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- (a) Included in Other assets on our Consolidated Balance Sheet.
- (b) Amounts at June 30, 2014 and December 31, 2013 are presented gross and are not reduced by the impact of legally enforceable master netting agreements that allow PNC to net positive and negative positions and cash collateral held or placed with the same counterparty. The net asset amounts were \$2.0 billion at June 30, 2014 and \$1.7 billion at December 31, 2013, and the net liability amounts were \$1.0 billion and \$.9 billion, respectively.
- (c) Included in Loans held for sale on our Consolidated Balance Sheet. PNC has elected the fair value option for certain residential and commercial mortgage loans held for sale.
- (d) Fair value includes net unrealized gains of \$32 million at June 30, 2014 compared with net unrealized gains of \$11 million at December 31, 2013.
- (e) Approximately 24% of these securities are residential mortgage-backed securities and 59% are U.S. Treasury and government agencies securities at June 30, 2014. Comparable amounts at December 31, 2013 were 17% and 69%, respectively.
- (f) Included in Other intangible assets on our Consolidated Balance Sheet.
- (g) As of January 1, 2014, PNC made an irrevocable election to measure all classes of commercial MSR's at fair value. Accordingly, beginning with the first quarter of 2014, commercial MSR's are measured at fair value on a recurring basis.
- (h) Our adoption of ASU 2013-08, Financial Services - Investment Companies (Topic 946): *Amendments to the Scope, Measurement and Disclosure Requirements*, did not result in a change in classification or status of our accounting for investment companies.
- (i) The indirect equity funds are not redeemable, but PNC receives distributions over the life of the partnership from liquidation of the underlying investments by the investee, which we expect to occur over the next twelve years. The amount of unfunded contractual commitments related to indirect equity investments was \$124 million and related to direct equity investments was \$29 million as of June 30, 2014, respectively. Comparable amounts at December 31, 2013 were \$128 million and \$36 million, respectively.
- (j) Included in Federal funds sold and resale agreements on our Consolidated Balance Sheet. PNC has elected the fair value option for these items.
- (k) Included in Loans on our Consolidated Balance Sheet.
- (l) PNC has elected the fair value option for these shares.
- (m) Included in Other liabilities on our Consolidated Balance Sheet.
- (n) Included in Other borrowed funds on our Consolidated Balance Sheet.

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Reconciliations of assets and liabilities measured at fair value on a recurring basis using Level 3 inputs for the three months and six months ended June 30, 2014 and 2013 follow:

**Table 82: Reconciliation of Level 3 Assets and Liabilities****Three Months Ended June 30, 2014**

Level 3 Instruments Only	Total realized / unrealized gains or losses for the period (a)						Unrealized gains (losses) on assets and liabilities held on Consolidated Balance Sheet at				
	Fair Value	Included in Comprehensive Income	Other	Purchases	Sales	Issuance	Transfers into Level 3	Transfers out of Level 3	Fair Value June 30, 2014	June 30, 2014 (c)	
In millions	2014	Earnings					(b)	(b)	2014	2014 (c)	
<b>Assets</b>											
Securities available for sale											
Residential mortgage-backed non-agency	\$ 5,234	\$ 40	\$ 31				\$ (198)		\$ 5,107	\$ (1)	
Asset-backed	642	4					(27)		619		
State and municipal	331		13				1		345		
Other debt	32			\$ 1	\$ (1)		(1)		31		
Total securities available for sale	6,239	44	44	1	(1)		(225)		6,102	(1)	
Financial derivatives	30	59		1			(49)		41	47	
Residential mortgage loans held for sale	5	1		3	(1)		(1) \$ 1	\$ (4)	4	1	
Trading securities - Debt	32	1							33	2	
Residential mortgage servicing rights	1,039	(57)				\$ 20	(35)		967	(57)	
Commercial mortgage servicing rights	529	(11)		9		10	(22)		515	(11)	
Commercial mortgage loans held for sale	577	5					(61)		521	5	
<b>Equity investments</b>											
Direct investments	1,163	38		99	(81)				1,219	30	
Indirect investments	594	15		6	(39)		(2)		574	14	
Total equity investments	1,757	53		105	(120)		(2)		1,793	44	
Loans	506	10		22	(132)		(24)	3	(25)	360	8
<b>Other assets</b>											
BlackRock Series C Preferred Stock	330	5							335	5	
Other	8								8		
Total other assets	338	5							343	5	
Total assets	\$ 11,052	\$ 110 (e)	\$ 44	\$ 141	\$ (254)	\$ 30	\$ (419)	\$ 4	\$ (29)	\$ 10,679	\$ 43 (f)
<b>Liabilities</b>											
Financial derivatives (d)	\$ 440	\$ 30					\$ (16)		\$ 454	\$ 16	
Other borrowed funds	181	(7)					(4)		170		
Total liabilities	\$ 621	\$ 23 (e)					\$ (20)		\$ 624	\$ 16 (f)	

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Level 3 Instruments Only	Fair Value		Included in Other Comprehensive Income		Transfers into Level 3		Transfers out of Level 3		Fair Value		June 30, 2013 (c)
	March 31, 2013	Earnings	Income	Purchases	Sales	Issuances	Settlements	(b)	(b)	June 30, 2013	
<b>Assets</b>											
<b>Securities available for sale</b>											
Residential mortgage-backed non-agency	\$ 6,038	\$ 47	\$ (100)				\$ (274)			\$ 5,711	\$ (3)
Commercial mortgage-backed non-agency		2					(2)				
Asset-backed	701	1	4				(34)			672	(1)
State and municipal	330		(2)	\$ 4			(1)			331	
Other debt	49			1	\$ (2)					48	
Total securities available for sale	7,118	50	(98)	5	(2)		(311)			6,762	(4)
Financial derivatives	93	64		1	(2)		(105)		\$ (2)	51	50
Residential mortgage loans held for sale	44			21	(1)		1	\$ 3	(38)	30	
Trading securities Debt	32									32	
Residential mortgage servicing rights	779	208				\$ 43	(55)			975	208
Commercial mortgage loans held for sale	769	(13)				(100)	(21)			635	(14)
<b>Equity investments</b>											
Direct investments	1,193	15		49	(142)					1,115	
Indirect investments	627	20		6	(30)					623	20
Total equity investments	1,820	35		55	(172)					1,738	20
Loans	272	16					(10)	45	(12)	311	12
<b>Other assets</b>											
BlackRock Series C Preferred Stock	270									270	
Other	9		(1)							8	
Total other assets	279		(1)							278	
Total assets	\$ 11,206	\$ 360 (e)	\$ (99)	\$ 82	\$ (275)	\$ 43	\$ (501)	\$ 48	\$ (52)	\$ 10,812	\$ 272 (f)
<b>Liabilities</b>											
Financial derivatives (d)	\$ 400	\$ 84			\$ 1		\$ (102)			\$ 383	\$ 16
Other borrowed funds	130	3									