TENNECO INC Form 10-Q November 06, 2012 Table of Contents

## UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

**Þ** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period Ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Commission file number 1-12387

## TENNECO INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

76-0515284

(I.R.S. Employer Identification No.)

500 North Field Drive, Lake Forest, Illinois

(Address of principal executive offices)

60045

(Zip Code)

Registrant s telephone number, including area code: (847) 482-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that

the registrant was required to submit and post such files). Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer Non-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date.

Common Stock, par value \$0.01 per share: 60,220,472 shares outstanding as of October 31, 2012.

### TABLE OF CONTENTS

		Page
	Part I Financial Information	
Item 1.	Financial Statements (Unaudited)	5
	Tenneco Inc. and Consolidated Subsidiaries	
	Report of Independent Registered Public Accounting Firm	5
	Condensed Consolidated Statements of Income	6
	Condensed Consolidated Statements of Comprehensive Income (Loss)	7
	Condensed Consolidated Balance Sheets	11
	Condensed Consolidated Statements of Cash Flows	12
	Condensed Consolidated Statements of Changes in Shareholders Equity	13
	Notes to Condensed Consolidated Financial Statements	14
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	43
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	75
Item 4.	Controls and Procedures	75
	Part II Other Information	
Item 1.	Legal Proceedings	*
Item 1A.	Risk Factors	76
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	76
Item 3.	Defaults Upon Senior Securities	*
Item 4.	Mine Safety Disclosures	*
Item 5.	Other Information	*
Item 6.	<u>Exhibits</u>	78

<sup>\*</sup> No response to this item is included herein for the reason that it is inapplicable or the answer to such item is negative.

# CAUTIONARY STATEMENT FOR PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This Quarterly Report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 concerning, among other things, our prospects and business strategies. These forward-looking statements are included in various sections of this report, including the section entitled Outlook appearing in Item 2 of this report. The words may, will, believe, should, could, plan, anticipate, estimate, and similar expressions (and variations thereof), identify these forward-looking statements. Although we believe that the expectations reflected in these forward-looking statements are based on reasonable assumptions, these expectations may not prove to be correct. Because these forward-looking statements are also subject to risks and uncertainties, actual results may differ materially from the expectations expressed in the forward-looking statements. Important factors that could cause actual results to differ materially from the expectations reflected in the forward-looking statements include:

general economic, business and market conditions;

our ability to source and procure needed materials, components and other products and services in accordance with customer demand and at competitive prices;

changes in capital availability or costs, including increases in our cost of borrowing (i.e., interest rate increases), the amount of our debt, our ability to access capital markets at favorable rates, and the credit ratings of our debt;

changes in consumer demand, prices and our ability to have our products included on top selling vehicles, including any shifts in consumer preferences away from light trucks, which tend to be higher margin products for our customers and us, to other lower margin vehicles, for which we may or may not have supply arrangements;

changes in consumer demand for our automotive, commercial or aftermarket products, or changes in automotive and commercial vehicle manufacturers production rates and their actual and forecasted requirements for our products, due to difficult economic conditions, such as the significant production cuts by automotive manufacturers during 2008 and 2009, as well as any future reduction in demand for our products due to the sovereign debt crisis in Europe;

the overall highly competitive nature of the automobile and commercial vehicle parts industries, and any resultant inability to realize the sales represented by our awarded book of business (which is based on anticipated pricing and volumes over the life of the applicable program);

the loss of any of our large original equipment manufacturer (OEM) customers (on whom we depend for a substantial portion of our revenues), or the loss of market shares by these customers if we are unable to achieve increased sales to other OEMs or any change in customer demand due to delays in the adoption or enforcement of worldwide emissions regulations;

industrywide strikes, labor disruptions at our facilities or any labor or other economic disruptions at any of our significant customers or suppliers or any of our customers other suppliers (such as the 2008 strike at American Axle, which disrupted our supply of products for significant General Motors (GM) platforms);

increases in the costs of raw materials, including our ability to successfully reduce the impact of any such cost increases through materials substitutions, cost reduction initiatives, customer recovery and other methods;

the negative impact of higher fuel prices on transportation and logistics costs, raw material costs and discretionary purchases of vehicles or aftermarket products;

the cyclical nature of the global vehicle industry, including the performance of the global aftermarket sector and the impact of vehicle parts longer product lives;

3

our ability to successfully execute cash management, restructuring and other cost reduction plans and to realize anticipated benefits from these plans;

costs related to product warranties and other customer satisfaction actions;

the impact of consolidation among vehicle parts suppliers and customers on our ability to compete;

changes in distribution channels or competitive conditions in the markets and countries where we operate, including the impact of changes in distribution channels for aftermarket products on our ability to increase or maintain aftermarket sales;

the cost and outcome of existing and any future claims or legal proceedings, including, but not limited to, claims or proceedings against us or our customers relating to product performance, product safety or intellectual property rights;

economic, exchange rate and political conditions in the countries where we operate or sell our products;

customer acceptance of new products;

new technologies that reduce the demand for certain of our products or otherwise render them obsolete;

our ability to realize our business strategy of improving operating performance;

our ability to successfully integrate any acquisitions that we complete and effectively manage our joint ventures and other third-party relationships;

changes by the Financial Accounting Standards Board or the Securities and Exchange Commission of authoritative generally accepted accounting principles or policies;

changes in accounting estimates and assumptions, including changes based on additional information;

any changes by the International Organization for Standardization (ISO) or other such committees in their certification protocols for processes and products, which may have the effect of delaying or hindering our ability to bring new products to market;

the impact of changes in and compliance with laws and regulations, including: environmental laws and regulations, which may result in our incurrence of environmental liabilities in excess of the amount reserved; and any changes to the timing of the funding requirements for our pension and other postretirement benefit liabilities;

the potential impairment in the carrying value of our long-lived assets and goodwill or our deferred tax assets;

potential volatility in our effective tax rate;

natural disasters, such as the 2011 earthquake in Japan and flooding in Thailand, and any resultant disruptions in the supply or production of goods or services to us or by us or in demand by our customers;

acts of war and/or terrorism, as well as actions taken or to be taken by the United States and other governments as a result of further acts or threats of terrorism, and the impact of these acts on economic, financial and social conditions in the countries where we operate; and

the timing and occurrence (or non-occurrence) of other transactions, events and circumstances which may be beyond our control. The risks included here are not exhaustive. Refer to Part I, Item 1A Risk Factors in our annual report on Form 10-K for the year ended December 31, 2011, for further discussion regarding our exposure to risks. Additionally, new risk factors emerge from time to time and it is not possible for us to predict all such risk factors, nor to assess the impact such risk factors might have on our business or the extent to which any factor or combination of factors may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

4

#### PART I.

#### FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

#### To the Board of Directors and Shareholders of Tenneco Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Tenneco Inc. and consolidated subsidiaries as of September 30, 2012, and the related condensed consolidated statements of income, comprehensive income, and cash flows for the three-month and nine-month periods ended September 30, 2012 and 2011, and changes in shareholders equity for the nine-month periods ended September 30, 2012 and 2011. These interim financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2011, and the related consolidated statements of income (loss), cash flows, changes in shareholders—equity and comprehensive income for the year then ended (not presented herein), and in our report dated February 24, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2011, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

#### /s/ PricewaterhouseCoopers LLP

Chicago, Illinois November 6, 2012

The Report of Independent Registered Public Accounting Firm included above is not a report or part of a Registration Statement prepared or certified by an independent accountant within the meaning of Sections 7 and 11 of the Securities Act of 1933, and the accountants Section 11 liability does not extend to such report.

### TENNECO INC.

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

### (Unaudited)

Revenues	Thi Mor Enc Septem 20	iths led ber 30,	I Sept	ee Months Ended ember 30, 2011 Except Share :	Septe	Months inded imber 30, 2012 nare Amounts)	E Septe	Months Inded Imber 30, 2011
Net sales and operating revenues	\$	1,778	\$	1,773	\$	5,610	\$	5,421
Costs and expenses								
Cost of sales (exclusive of depreciation and		1 404		1 402		4.606		4.500
amortization shown below)		1,494		1,492		4,696		4,523
Goodwill impairment charge		20		11		0.4		11
Engineering, research, and development		28		32		94		102
Selling, general, and administrative		94		101		321		328
Depreciation and amortization of other intangibles		49		51		148		156
		1,665		1,687		5,259		5,120
Other expense								
Loss on sale of receivables		(1)		(1)		(3)		(4)
Other		(1)		(1)		(4)		(6)
		(2)		(2)		(7)		(10)
Earnings before interest expense, income taxes, and noncontrolling interests		111		84		344		291
Interest expense (net of interest capitalized of \$1 million for both three months ended September 30, 2012 and 2011, respectively, and \$3 million for both								
nine months ended September 30, 2012 and 2011, respectively)		21		27		84		81
Earnings before income taxes and noncontrolling		00				260		210
interests		90		57		260		210
Income tax (benefit) expense		(42)		21		(3)		65
Net income		132		36		263		145
Less: Net income attributable to noncontrolling								
interests		7		6		21		18
Net income attributable to Tenneco Inc.	\$	125	\$	30	\$	242	\$	127
Earnings per share								
Weighted average shares of common stock								
outstanding Basic	50.74	66,097	50	,793,866	50	,983,310	50	,866,717
Dusic	33,70	10,097	35	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	39	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	39	,000,717

Diluted	60,	949,632	61,541,476		61,266,124		61,802,403	
Basic earnings per share of common stock	\$	2.09	\$	0.51	\$	4.04	\$	2.12
Diluted earnings per share of common stock	\$	2.05	\$	0.49	\$	3.95	\$	2.06

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of income.

#### TENNECO INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

#### (Unaudited)

	Tenn Accumulated Other	ieco Inc.	1	Three Months End Noncontro Accumulated Other	led Septem olling Inter			Total	
	Comprehensive Income (Loss)	În	rehensive come Loss)	Comprehensive Income (Loss)	Compreh Incon (Loss Iillions)	ne	Comprehensive Income (Loss)	Îı	orehensive ncome Loss)
Net Income		\$	125	(	\$	7		\$	132
Accumulated Other Comprehensive Income (Loss)									
<b>Cumulative Translation Adjustment</b>	d (45)			<b>.</b>			<b></b>		
Balance July 1	\$ (47) 14		14	\$ 4			\$ (43) 14		14
Translation of foreign currency statements  Balance September 30	(33)		14	4			(29)		14
Bullinee September 50	(33)			·			(27)		
Additional Liability for Pension and Postretirement Benefits									
Balance July 1	(344)						(344)		
Additional Liability for Pension and Postretirement Benefits, net of tax	3		3				3		3
Balance September 30	(341)						(341)		
Balance September 30	\$ (374)			\$ 4			\$ (370)		
Other Comprehensive Income			17						17
Comprehensive Income		\$	142		\$	7		\$	149

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of comprehensive income.

#### TENNECO INC.

### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

#### (Unaudited)

				Three Months End					
	Tenr Accumulated	neco Inc.		Noncontro Accumulated	olling Inte	rests	Accumulated	Total	
	Other		Other			Other			
	Comprehensive Income (Loss)	Inc	rehensive come coss)	Comprehensive Income (Loss)	Compre Inco (Lo (illions)	me	Comprehensive Income (Loss)	Inc	rehensive come coss)
Net Income		\$	30	(21,2	\$	6		\$	36
Accumulated Other Comprehensive Income (Loss)									
Cumulative Translation Adjustment									
Balance July 1	\$ 59			\$ 5			\$ 64		
Translation of foreign currency									
statements	(82)		(82)	(1)		(1)	(83)		(83)
Balance September 30	(23)			4			(19)		
Additional Liability for Pension and									
Postretirement Benefits									
Balance July 1	(246)						(246)		
Additional Liability for Pension and									
Postretirement Benefits, net of tax	4		4				4		4
Balance September 30	(242)						(242)		
Balance September 30	\$ (265)			\$ 4			\$ (261)		
Other Comprehensive Loss			(78)			(1)			(79)
Comprehensive Income (Loss)		\$	(48)		\$	5		\$	(43)
•									

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of comprehensive income.

#### TENNECO INC.

### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited)

Comprehensive Income		Tenn Accumulated Other	ieco Inc.		Nine Months End Noncontro Accumulated Other				Total	
Net Income         \$ 242         \$ 21         \$ 263           Accumulated Other Comprehensive Income (Loss)         Cumulative Translation Adjustment           Balance January 1         \$ (30)         \$ 4         \$ (26)           Translation of foreign currency statements         (3)         (3)         (3)           Balance September 30         (33)         4         (29)           Additional Liability for Pension and Postretirement Benefits         (352)         (352)           Additional Liability for Pension and Postretirement Benefits, net of tax         11         11         11         11         11           Balance September 30         (341)         \$ (341)         (341)         8         8           Other Comprehensive Income         8         8         8         8		Comprehensive Income	În	come	Comprehensive Income (Loss)	Inco (Los	me	Comprehensive Income	Íı	come
Income (Loss)   Cumulative Translation Adjustment   S   30   \$ 4   \$   26     Translation of foreign currency statements   (3)   (3)   4   (29)     Balance September 30   (33)   4   (29)     Additional Liability for Pension and Postretirement Benefits   Balance January 1   (352)   (352)     Additional Liability for Pension and Postretirement Benefits, net of tax   11   11   11   11   11     Balance September 30   (341)   (341)     Balance September 30   \$ (374)   \$ 4   \$ (370)     Other Comprehensive Income   8   8	Net Income		\$	242	(		21		\$	263
Balance January 1         \$ (30)         \$ 4         \$ (26)           Translation of foreign currency statements         (3)         (3)         (3)         (3)           Balance September 30         (33)         4         (29)           Additional Liability for Pension and Postretirement Benefits           Balance January 1         (352)         (352)           Additional Liability for Pension and Postretirement Benefits, net of tax         11         11         11         11           Balance September 30         (341)         (341)         (341)         (341)           Other Comprehensive Income         8         8	-									
Translation of foreign currency statements         (3)         (3)         (3)           Balance September 30         (33)         4         (29)           Additional Liability for Pension and Postretirement Benefits           Balance January 1         (352)         (352)           Additional Liability for Pension and Postretirement Benefits, net of tax         11         11         11         11           Balance September 30         (341)         (341)         (341)           Balance September 30         \$ (374)         \$ 4         \$ (370)           Other Comprehensive Income         8         8										
Balance September 30       (33)       4       (29)         Additional Liability for Pension and Postretirement Benefits         Balance January 1       (352)       (352)         Additional Liability for Pension and Postretirement Benefits, net of tax       11	•			(2)	\$ 4					(2)
Additional Liability for Pension and Postretirement Benefits  Balance January 1 (352) (352)  Additional Liability for Pension and Postretirement Benefits, net of tax 11 11 11 11 11  Balance September 30 (341) (341)  Balance September 30 \$ (374) \$ 4 \$ (370)  Other Comprehensive Income 8	Translation of foreign currency statements	(3)		(3)				(3)		(3)
Postretirement Benefits           Balance January 1         (352)         (352)           Additional Liability for Pension and Postretirement Benefits, net of tax         11         12         12         12         1	Balance September 30	(33)			4			(29)		
Additional Liability for Pension and Postretirement Benefits, net of tax 11 11 11 11 11 11 11 11 11 Balance September 30 (341) (341) (341)  Balance September 30 \$ (374) \$ 4 \$ (370)  Other Comprehensive Income 8	•									
Postretirement Benefits, net of tax         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         11         12	Balance January 1	(352)						(352)		
Balance September 30 \$ (374) \$ 4 \$ (370)  Other Comprehensive Income 8 8		11		11				11		11
Other Comprehensive Income 8 8	Balance September 30	(341)						(341)		
	Balance September 30	\$ (374)			\$ 4			\$ (370)		
Comprehensive Income \$ 250 \$ 21 \$ 271	Other Comprehensive Income			8						8
comprehensive income $\psi = 250$ $\psi = 21$ $\psi = 271$	Comprehensive Income		\$	250		\$	21		\$	271

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of comprehensive income.

#### TENNECO INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited)

	Tenn Accumulated Other	ieco Inc.		Nine Months End Noncontro Accumulated Other			2011 Total Accumulated Other		
	Comprehensive Income (Loss)	Înc	rehensive come Loss)	Comprehensive Income (Loss)	Înc	ehensive ome oss)	Comprehensive Income (Loss)	În	rehensive come Loss)
Net Income		\$	127	(	\$	18		\$	145
Accumulated Other Comprehensive Income									
Cumulative Translation Adjustment									
Balance January 1	\$ 8			\$ 5			\$ 13		
Translation of foreign currency									
statements	(31)		(31)	(1)		(1)	(32)		(32)
Balance September 30	(23)			4			(19)		
Additional Liability for Pension and									
Postretirement Benefits									
Balance January 1	(250)						(250)		
Additional Liability for Pension and									
Postretirement Benefits, net of tax	8		8				8		8
·									
Balance September 30	(242)						(242)		
Balance September 30	(242)						(242)		
D 1	Φ (2.65)			Φ. 4			Φ (Q(1))		
Balance September 30	\$ (265)			\$ 4			\$ (261)		
Other Comprehensive Loss			(23)			(1)			(24)
Comprehensive Income		\$	104		\$	17		\$	121
- · · · · · · · · · · · · · · · · · · ·		-			-			_	

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of comprehensive income.

### TENNECO INC.

### CONDENSED CONSOLIDATED BALANCE SHEETS

### (Unaudited)

	September 30, 2012		ember 31, 2011
		illions)	
ASSETS	`	ĺ	
Current assets:			
Cash and cash equivalents	\$ 207	\$	214
Receivables			
Customer notes and accounts, net	1,098		936
Other	33		44
Inventories			
Finished goods	256		244
Work in process	217		181
Raw materials	147		121
Materials and supplies	52		46
Deferred income taxes	70		40
Prepayments and other	193		153
Total current assets	2,273		1,979
Other assets:			
Long-term receivables, net	4		10
Goodwill	73		74
Intangibles, net	37		32
Deferred income taxes	122		92
Other	105		103
Plant, property, and equipment, at cost	3,282		3,153
Less Accumulated depreciation and amortization	(2,194) 1,088		(2,106) 1,047
Total Assets	\$ 3,702	\$	3,337
LIABILITIES AND SHAREHOLDERS EQUITY			
Current liabilities:	Ф. 124	Φ.	
Short-term debt (including current maturities of long-term debt)	\$ 134	\$	66
Trade payables	1,188		1,171
Accrued taxes	57		44
Accrued interest	14		13
Accrued liabilities	245		226
Other	43		50
Total current liabilities	1,681		1,570
Long-term debt	1,211		1,158
Deferred income taxes	41		51
Postretirement benefits	350		385
Deferred credits and other liabilities	122		118
Commitments and contingencies			

Edgar Filing: TENNECO INC - Form 10-Q

Total liabilities	3,405	3,282
Redeemable noncontrolling interests	13	12
Tenneco Inc. Shareholders equity:		
Common stock	1	1
Premium on common stock and other capital surplus	3,026	3,016
Accumulated other comprehensive loss	(374)	(382)
Retained earnings (accumulated deficit)	(2,137)	(2,379)
	516	256
Less Shares held as treasury stock, at cost	274	256
Total Tenneco Inc. shareholders equity	242	
Noncontrolling interests	42	43
Total equity	284	43
Total liabilities, redeemable noncontrolling interests and equity	\$ 3,702	\$ 3,337

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated balance sheets.

### TENNECO INC.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

### (Unaudited)

	Three Months Ended September 30, 2012	Three Months Ended September 30, 2011	Nine Months Ended September 30, 2012 Millions)	Nine Months Ended September 30, 2011
Operating Activities				
Net income	\$ 132	\$ 36	\$ 263	\$ 145
Adjustments to reconcile net income to cash provided by				
operating activities				
Goodwill impairment charge	40	11	4.40	11
Depreciation and amortization of other intangibles	49	51	148	156
Deferred income taxes	(87)	2	(94)	(3)
Stock-based compensation	2	2	9	6
Loss on sale of assets	1	2	3	3
Changes in components of working capital				
(Increase) decrease in receivables	55	(24)	(157)	(314)
(Increase) decrease in inventories	2	(25)	(81)	(85)
(Increase) decrease in prepayments and other current assets	(1)	6	(40)	(18)
Increase (decrease) in payables	(50)	25	36	159
Increase (decrease) in accrued taxes	19	(7)	37	(7)
Increase in accrued interest	5	9	1	9
Increase (decrease) in other current liabilities		(2)	15	15
Changes in long-term assets	7	1	16	(2)
Changes in long-term liabilities	(13)	(10)	(35)	(31)
Other  Net cash provided by operating activities	125	3 80	5 126	44
Investing Activities				
Proceeds from the sale of assets	1		2	4
Cash payments for plant, property, and equipment	(70)	(50)	(195)	(145)
Cash payments for software related intangible assets	(3)	(4)	(10)	(10)
Cash payments for net assets purchased	(7)	(1)	(7)	(10)
Net cash used by investing activities	(79)	(54)	(210)	(151)
Financing Activities				
Retirement of long-term debt	(3)		(406)	(23)
Issuance of long-term debt		1	250	5
Debt issuance cost of long-term debt			(13)	(1)
Purchase of common stock under the share repurchase program		(5)	(18)	(16)
Increase (decrease) in bank overdrafts	2	(5)	2	3
Net increase (decrease) in revolver borrowings and short-term				
debt excluding current maturities of long-term debt	(19)	20	217	108
Net increase (decrease) in short-term borrowings secured by				
accounts receivable			60	
Capital contribution from noncontrolling interest partner	4		5	1
Purchase of additional noncontrolling equity interest		(4)		(4)
Distributions to noncontrolling interest partners	(9)	(10)	(27)	(20)
	( )			
Net cash provided (used) by financing activities	(25)	(3)	70	53

Edgar Filing: TENNECO INC - Form 10-Q

Effect of foreign exchange rate changes on cash and cash							
	5		(21)		7		(16)
equivalents	5		(21)		/		(16)
Increase (decrease) in cash and cash equivalents	26		2		(7)		(70)
Cash and cash equivalents, July 1 and January 1, respectively	181		161		214		233
Cash and cash equivalents, September 30 (Note)	\$ 207	\$	163	\$	207	¢	163
Cash and cash equivalents, september 30 (Note)	\$ 207	Ф	103	Ф	207	2	103
Supplemental Cash Flow Information							
Cash paid during the period for interest	\$ 16	\$	18	\$	75	\$	71
Cash paid during the period for income taxes (net of refunds)	18		25		54		58
Non-cash Investing and Financing Activities							
Period end balance of trade payables for plant, property, and							
equipment	\$ 25	\$	23	\$	25	\$	23
equipment	\$ 23	Þ	23	Э	23	Ф	23

Note: Cash and cash equivalents include highly liquid investments with a maturity of three months or less at the date of purchase.

The accompanying notes to the condensed consolidated financial statements are an integral

part of these condensed consolidated statements of cash flows.

12

lders equity \$ 3,305,845

#### TENNECO INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

#### (Unaudited)

	20		led September 30,	)11									
	Shares	Amount	Shares Share Amounts)	,11	Amount								
Inc.		,											
ders:													
Stock	(2.101.225	Φ	(1.541.7(0)	ф	4								
anuary 1 rsuant to benefit	62,101,335	\$ 1	61,541,760	\$	1								
isuani to benefit	149,497		52,394										
ions exercised	232,258		323,039										
September 30	62,483,090	1	61,917,193		1								
on Common d Other Capital													
lanuary 1		3,016			3,008								
of additional olling equity													
tion deposits	\$ 106,602	\$ 1,182	1.11%	\$	108,459	\$	1,080	1.00%	\$	96,911	\$	652	.6
deposits	755,817	32,218	4.26%		647,039	·	17,295	2.67%		558,479	·	7,690	1.3
eposits	640,369	30,175	4.71%		545,603		19,014	3.48%		512,852		13,375	2.6
s in foreign	010,507	30,173	1.7170		5 15,005		17,011	3.1070		312,032		13,373	2.0
es	707,423	35,925	5.08%		360,142		12,639	3.51%		85,133		1,520	1.7
terest bearing													
e control of the cont	2,210,211	99,500	4.50%		1,661,243		50,028	3.01%		1,253,375		23,237	1.8
orrowings	308,578	14,685	4.76%		447,623		13,443	3.00%		607,270		11,632	1.9
rm debt	74,526	5,439	7.30%		26,694		1,858	6.96%		20,620		1,096	5.3
terest bearing	2 502 215	110.604	1.616		2 125 560		65.000	2068		1 001 065		25.065	1.0
es	2,593,315	119,624	4.61%		2,135,560		65,329	3.06%		1,881,265		35,965	1.9
d deposits	462,279				410,213					298,430			
abilities	20,536				13,178					10,052			
olders equity	229,715				204,537					182,182			
abilities and													
11.4	¢ 2 205 045			Φ	2762 400				Φ	2 271 020			

Table of Contents 19

\$ 2,763,488

\$ 2,371,929

erest income			\$	118,835				\$	95,067				\$	72,325	
rest margin					3.84%					3.66%					3.2
rest spread					3.10%					3.12%					2.9
loan averages	s inclu	de loans o	n wl	hich the accrua	al of interes	t has	been disco	ntin	ued and ar	e stated n	et of ı	ınearned i	ncon	ne.	
able equivaler	nt rate	s used whe	ere a	pplicable.											
nal informatio	on fron	n discontir	nuec	d operations:											
eld for sale scontinued															
ons	\$	22,922				\$	29,557				\$	5,025			
ed funds		22,922					29,557					5,025			
rest income rest margin			\$	5,939				\$	7,441				\$	2,879	
dated					4.01%					3.91%					3.3
							25								

#### **Table of Contents**

#### **Non-interest Income**

	Year Ended December 31										
(in thousands)	2006			2005		2004					
Service charges on deposit accounts	\$	3,306	\$	3,223	\$	3,370					
Trust fee income		3,790		2,739		1,932					
Cash processing fees						587					
Bank Owned Life Insurance (BOLI) income		1,134		1,136		1,288					
Brokered loan fees		2,029		1,759		996					
Insurance commissions		4,158		1,047		444					
Equipment rental income		3,908		236		86					
Other(1)		2,517		2,415		1,494					
Total non-interest income	\$	20,842	\$	12,555	\$	10,197					

(1) Other income includes such items as letter of credit fees, rental income, investment in subsidiary income, and other general operating income, none of which account for 1% or more of total interest income and non-interest income.

Non-interest income increased by \$8.2 million, or 65.1%, during the year ended December 31, 2006 to \$20.8 million, compared to \$12.6 million during the same period in 2005. The increase was primarily due to an increase in equipment rental income, which increased \$3.7 million to \$3.9 million for the year ended December 31, 2006, compared to \$236,000 for the same period in 2005 related to expansion of our operating lease portfolio. Also, insurance commission income increased \$3.2 million to \$4.2 million for the year ended December 31, 2006, compared to \$1.0 million for the same period in 2005 due to increased focus on the insurance business. Trust income increased by \$1.1 million to \$3.8 million during the year ended December 31, 2006 compared to \$2.7 million for the same period in 2005 due to continued growth in trust assets. Brokered loan fees increased \$270,000 to \$2.0 million for the year ended December 31, 2006, compared to \$1.8 million for the same period in 2005.

Non-interest income increased by \$2.4 million, or 23.5%, during the year ended December 31, 2005 to \$12.6 million, compared to \$10.2 million during the same period in 2004. The increase was primarily due to an increase in trust income, which increased by \$807,000 to \$2.7 million during the year ended December 31, 2005, compared to \$1.9 million for the same period in 2004 due to continued growth in trust assets. Brokered loan fees increased \$763,000 to \$1.8 million for the year ended December 31, 2005, compared to \$996,000 for the same period in 2004. Insurance commission income increased \$603,000 to \$1.0 million for the year ended December 2005, compared to \$444,000 for the same period in 2004 due to increased focus on the insurance business. Offsetting these increases was a decrease in cash processing fees. Cash processing fees were \$587,000 lower in 2005 compared to 2004. These fees were related to a special project that occurred in the first quarter of 2003 and 2004. Also, there was a decrease in BOLI income related to an annual adjustment in earning rates.

While management expects continued growth in non-interest income, the future rate of growth could be affected by increased competition from nationwide and regional financial institutions. In order to achieve continued growth in non-interest income, we may need to introduce new products or enter into new markets. Any new product introduction or new market entry could place additional demands on capital and managerial resources.

#### **Non-interest Expense**

	Year Ended December 31										
(in thousands)	2006	2005	2004								
Salaries and employee benefits	\$ 53,130	\$ 38,896	\$ 29,270								
Net occupancy expense	8,184	6,056	5,062								
Leased equipment depreciation	3,097	194	39								
Marketing	3,161	2,974	2,491								
Legal and professional	6,576	5,166	3,141								
Communications and data processing	3,192	2,900	3,158								
Franchise taxes	281	273	246								
Other(1)	12,873	9,667	6,974								
Total non-interest expense	\$ 90,494	\$ 66,126	\$ 50,381								

(1) Other expense includes such items as courier expenses, regulatory assessments, due from bank charges, and other general operating expenses, none of which account for 1% or more of total interest income and non-interest income.

Non-interest expense for the year ended December 31, 2006 increased \$24.4 million compared to the same period of 2005. This increase is due primarily to a \$14.2 million increase in salaries and employee benefits, of which \$2.8 million relates to FAS 123R. The remaining increase in salaries and employee benefits resulted from an increase in commissions and incentives for insurance lines of business, the total number of employees related to the addition of the premium finance business and general business growth.

Occupancy expense increased by \$2.1 million to \$8.2 million during the year ended December 31, 2006 compared to the same period in 2005 and is related to our general business growth. Leased equipment depreciation increased \$2.9 million to \$3.1 million during the year ended December 31, 2006, from \$194,000 in 2005 related to expansion of our operating lease portfolio.

Marketing expense for the year ended December 31, 2006, increased \$187,000, or 6.3%, compared to 2005. Marketing expense for the year ended December 31, 2006 included \$216,000 of direct marketing and promotions and \$1.9 million in business development compared to direct marketing and promotions of \$195,000 and business development of \$1.5 million during 2005. Marketing expense for the year ended December 31, 2006 also included \$1.1 million for the purchase of miles related to the American Airlines AAdvantage®program compared to \$1.3 million during 2005. Marketing may increase as we seek to further develop our brand, reach more of our target customers and expand in our target markets.

Legal and professional expenses increased \$1.4 million, or 26.9%, mainly related to growth and increased cost of compliance with laws and regulations. Communications and data processing expense for the year ended December 31, 2006 increased \$292,000, or 10.1% as a result of growth and some improvements in technology.

Non-interest expense for the year ended December 31, 2005 increased \$15.7 million, or 31.2%, compared to the same period of 2004. This increase is due primarily to a \$9.6 million increase in salaries and employee benefits. The increase in salaries and employee benefits resulted from an increase in the total number of employees related to general business growth, additional staffing for the Houston office, addition of the premium finance business, increased focus on the insurance business and increased incentive compensation reflective of our performance.

Occupancy expense increased by \$994,000 to \$6.1 million during the year ended December 31, 2005 compared to the same period in 2004 and is related to our continued growth in our Houston office and the premium finance business.

Marketing expense for the year ended December 31, 2005 increased \$483,000, or 19.4%, compared to 2004. Marketing expense for the year ended December 31, 2005 included \$195,000 of direct marketing and promotions and \$1.5 million in business development compared to direct marketing and promotions of

27

#### **Table of Contents**

\$117,000 and business development of \$1.2 million during 2004. Marketing expense for the year ended December 31, 2005 also included \$1.3 million for the purchase of miles related to the American Airlines Aadvantage® program compared to \$1.2 million during 2004.

Legal and professional expenses increased \$2.0 million, or 64.5%, mainly related to growth, creation of BankDirect Capital Finance (BDCF) and increased cost of compliance with laws and regulations. Communications and data processing expense for the year ended December 31, 2005 decreased \$258,000, or 8.2%.

#### **Consolidated Interim Financial Information (Unaudited)**

		2006 Selected Quarterly Financial Data								
(in thousands except per share data)	]	Fourth		Third		Second		First		
Interest income	\$	66,576	\$	62,848	\$	57,434	\$	50,666		
Interest expense		34,657		32,747		28,421		23,799		
Net interest income		31,919		30,101		29,013		26,867		
Provision for loan losses		1,000		750		2,250		,		
Net interest income after provision for loan		,				•				
losses		30,919		29,351		26,763		26,867		
Non-interest income		6,343		5,406		4,675		4,418		
Non-interest expense		25,070		22,563		21,968		20,893		
Income from continuing operations before										
income taxes		12,192		12,194		9,470		10,392		
Income tax expense		4,134		4,157		3,230		3,543		
Income from continuing operations		8,058		8,037		6,240		6,849		
Income (loss) from discontinued operations										
(after-tax)		12		(167)		101		(206)		
Net income	\$	8,070	\$	7,870	\$	6,341	\$	6,643		
Basic earnings per share:										
Income from continuing operations	\$	.31	\$	.31	\$	.24	\$	.27		
Net income	\$	.31	\$	.30	\$	.24	\$	.26		
Diluted earnings per share:										
Income from continuing operations	\$	.31	\$	.30	\$	.24	\$	.26		
Net income	\$	.31	\$	.30	\$	.24	\$	.25		
Average shares:										
Basic	2	26,047,000		25,998,000		25,907,000		25,825,000		
Diluted	2	26,374,000		26,412,000		26,525,000		26,568,000		
		28								

	2005 Selected Quarterly Financial Data											
(in thousands except per share data)		Fourth		Third		Second		First				
Interest income	\$	46,815	\$	42,806	\$	37,173	\$	32,665				
Interest expense		20,494		17,933		14,517		12,385				
Net interest income		26,321		24,873		22,656		20,280				
Provision for loan losses												
Net interest income after provision for loan												
losses		26,321		24,873		22,656		20,280				
Non-interest income		3,845		3,559		2,751		2,400				
Non-interest expense		18,844		17,144		15,381		14,757				
Income from continuing operations before												
income taxes		11,322		11,288		10,026		7,923				
Income tax expense		3,833		3,843		3,414		2,693				
Income from continuing operations		7,489		7,445		6,612		5,230				
Income (loss) from discontinued operations												
(after-tax)		256		139		(25)		46				
Net income	\$	7,745	\$	7,584	\$	6,587	\$	5,276				
Basic earnings per share:												
Income from continuing operations	\$	.29	\$	.29	\$	.26	\$	.20				
Net income	\$	.30	\$	.30	\$	.26	\$	.21				
Diluted earnings per share:												
Income from continuing operations	\$	.28	\$	.28	\$	.25	\$	.20				
Net income	\$	.29	\$	.28	\$	.25	\$	.20				
Average shares:												
Basic		25,726,000		25,650,000		25,578,000		25,522,000				
Diluted		26,737,000		26,676,000		26,543,000		26,623,000				

#### **Analysis of Financial Condition**

### Loan Portfolio

Our loan portfolio has grown at an annual rate of 27%, 30% and 37% in 2004, 2005 and 2006, respectively, reflecting the build-up of our lending operations. Our business plan focuses primarily on lending to middle market businesses and high net worth individuals, and accordingly, commercial and real estate loans have comprised a majority of our loan portfolio since we commenced operations, comprising 72% of total loans at December 31, 2006. Construction loans have increased from 15% of the portfolio at December 31, 2002 to 18% of the portfolio at December 31, 2006. Consumer loans have decreased from 2% of the portfolio at December 31, 2002 to 1% of the portfolio at December 31, 2006. Loans held for sale, which relates to our mortgage warehouse operations and are principally mortgage loans being warehoused for sale (typically within 30 days), fluctuate based on the level of market demand in the product.

We originate substantially all of the loans held in our portfolio, except select loan participations and syndications, which are underwritten independently by us prior to purchase, and certain and USDA and SBA government guaranteed loans that we purchase on the secondary market.

The following summarizes our loan portfolios by major category as of the dates indicated:

	December 31											
(in thousands)	2006	2005	2004	2003	2002							
Commercial	\$ 1,602,577	\$ 1,182,734	\$ 818,156	\$ 608,542	\$ 509,505							
Construction	538,586	387,163	328,074	256,134	172,451							
Real estate	530,377	478,634	397,029	339,069	282,703							
Consumer	21,113	19,962	15,562	16,564	24,195							
Equipment leases	45,280	16,337	9,556	13,152	17,546							
Loans held for sale	215,858	72,383	91,585	77,978	116,106							
Total	\$ 2,953,791	\$ 2,157,213	\$ 1,659,962	\$ 1,311,439	\$ 1,122,506							

We continue to lend primarily in Texas. As of December 31, 2006, a substantial majority of the principal amount of the loans in our portfolio was to businesses and individuals in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions in Texas. Within the loan portfolio, loans to the services industry were \$1.1 billion, or 36%, of total loans at December 31, 2006. Other notable concentrations include \$370.8 million in personal/household loans (which includes loans to certain high net worth individuals for commercial purposes and mortgage loans held for sale, in addition to consumer loans), \$456.3 million to the contracting construction and real estate development industry, \$274.2 million in petrochemical and mining loans and \$340.4 million in investors and investment management company loans. The risks created by these concentrations have been considered by management in the determination of the adequacy of the allowance for loan losses. Management believes the allowance for loan losses is adequate to cover estimated losses on loans at each balance sheet date.

#### Loan Maturity and Interest Rate Sensitivity on December 31, 2006

		Remaining M Within	<b>Maturities of Selected Loans</b>						
(in thousands)	Total	1 Year 1-5 Years		After 5 Years					
Loan maturity:									
Commercial	\$ 1,602,577	\$ 841,469	\$	688,650	\$	72,458			
Construction	538,586	236,050		282,982		19,554			
Total	\$ 2,141,163	\$ 1,077,519	\$	971,632	\$	92,012			
Interest rate sensitivity for selected loans with:									
Predetermined interest rates	\$ 312,511	\$ 191,327	\$	99,910	\$	21,274			
Floating or adjustable interest rates	1,828,652	886,192		871,722		70,738			
Total	\$ 2,141,163	\$ 1,077,519	\$	971,632	\$	92,012			

#### **Summary of Loan Loss Experience**

The provision for loan losses is a charge to earnings to maintain the reserve for loan losses at a level consistent with management s assessment of the loan portfolio in light of current economic conditions and market trends. We recorded a provision of \$4.0 million for the year ended December 31, 2006, no provision for 2005, and \$1.7 million for 2004.

The reserve for loan losses is comprised of specific reserves for impaired loans and an estimate of losses inherent in the portfolio at the balance sheet date, but not yet identified with specified loans. We regularly evaluate our reserve for loan losses to maintain an adequate level to absorb estimated loan losses inherent in the loan portfolio. Factors contributing to the determination of specific reserves include the credit worthiness of the borrower, changes in the value of pledged collateral, and general economic conditions. All loan

30

#### **Table of Contents**

commitments rated substandard or worse and greater than \$1,000,000 are specifically reviewed for impairment. For loans deemed to be impaired, a specific allocation is assigned based on the losses expected to be realized from those loans. For purposes of determining the general reserve, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Credit grades are assigned to all loans greater than \$50,000. Each credit grade is assigned a risk factor, or reserve allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required reserve. A similar process is employed to calculate that portion of the required reserve assigned to unfunded loan commitments. Even though portions of the allowance may be allocated to specific loans, the entire allowance is available for any credit that, in management s judgment, should be charged off.

The reserve allocation percentages assigned to each credit grade have been developed based on an analysis that focuses primarily on our historical loss rates, but does include some review of historical loss rates at selected peer banks, adjusted for certain qualitative factors. Qualitative adjustments for such things as general economic conditions, changes in credit policies and lending standards, and changes in the trend and severity of problem loans, can cause the estimation of future losses to differ from past experience. In addition, the reserve considers the results of reviews performed by independent third party reviewers as reflected in their confirmations of assigned credit grades within the portfolio. The portion of the allowance that is not derived by the allowance allocation percentages compensates for the uncertainty and complexity in estimating loan and lease losses including factors and conditions that may not be fully reflected in the determination and application of the allowance allocation percentages. We evaluate many factors and conditions in determining the unallocated portion of the allowance, including the economic and business conditions affecting key lending areas, credit quality trends and general growth in the portfolio. The Company s allowance for loan and lease losses exceeds its cumulative historical net charge-off experience for the last five years. The allowance, which has declined as a percent of total loans, is considered adequate and appropriate, given management s assessment of potential losses within the portfolio as of the evaluation date, the significant growth in the loan and lease portfolio, current economic conditions in the Company s market areas and other factors.

The methodology used in the periodic review of reserve adequacy, which is performed at least quarterly, is designed to be dynamic and responsive to changes in portfolio credit quality and anticipated future credit losses. The changes are reflected in the general reserve and in specific reserves as the collectibility of larger classified loans is evaluated with new information. As our portfolio has matured, historical loss ratios have been closely monitored, and our reserve adequacy relies primarily on our loss history. Currently, the review of reserve adequacy is performed by executive management and presented to our board of directors for their review, consideration and ratification on a quarterly basis.

The reserve for loan losses, which is available to absorb losses inherent in the loan portfolio, totaled \$21.0 million at December 31, 2006, \$18.9 million at December 31, 2005 and \$18.7 million at December 31, 2004. The reserve percentage decreased to 0.77% at year-end 2006 from 0.91% and 1.20% of loans held for investment at December 31, 2005 and 2004, respectively, despite an overall increase in the total reserve. At December 31, 2006, we believe the reserve is sufficient to cover all reasonably expected losses in the portfolio and has been derived from consistent application of the methodology described above.

31

The table below presents a summary of our loan loss experience for the past five years.

### **Summary of Loan Loss Experience**

	Year ended December 31										
(in thousands, except percentage and multiple data)		2006		2005		2004		2003		2002	
Beginning balance	\$	18,897	\$	18,698	\$	17,727	\$	14,538	\$	12,598	
Loans charged-off:		2.525		440		250		<b>5</b> 0		2 006	
Commercial Real estate		2,525		410 28		258		50 402		2,096	
Consumer		3		93		157		402 5		11	
Equipment leases		76		66		939		618		1,740	
T 1		2 (04		507		1.254		1.075		2.047	
Total Recoveries:		2,604		597		1,354		1,075		3,847	
Commercial		462		569		148		78		42	
Consumer		1		2		110		70		12	
Equipment leases		247		225		489		161		116	
		710		796		637		239		158	
Net charge-offs (recoveries)		1,894		(199)		717		836		3,689	
Provision for loan losses		4,000		,		1,688		4,025		5,629	
Ending balance	\$	21,003	\$	18,897	\$	18,698	\$	17,727	\$	14,538	
Reserve to loans held for investment(2)		.77%		.91%		1.20%		1.44%		1.45%	
Net charge-offs (recoveries) to average loans(2)		.08%		(.01)%		.05%		.08%		.40%	
Provision for loan losses to average loans(2)		.17%		.00%		.12%		.37%		.61%	
Recoveries to gross charge-offs		27.27%		133.33%		47.05%		22.23%		4.11%	
Reserve as a multiple of net charge-offs		11.1x		N/M		26.1x		21.2x		3.9x	
Non-performing and renegotiated loans: Non-accrual(1)	\$	9,088	\$	5,657	\$	5,850	\$	10,217	\$	2,776	
Loans past due (90 days)(3)	Ψ	2,142	Ψ	2,795	Ψ	209	Ψ	7	Ψ	135	
Total	\$	11,230	\$	8,452	\$	6,059	\$	10,224	\$	2,911	
Other real estate owned	\$	882	\$	158	\$	180	\$	64	\$	181	
Reserve to non-performing loans		1.9x	·	2.2x	•	3.1x	·	1.7x		5.0x	

<sup>(1)</sup> The accrual of interest on loans is discontinued when there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan

is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

- (2) Excludes loans held for sale.
- (3) At December 31, 2006, loans past due 90 days and still accruing include premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

32

### **Loan Loss Reserve Allocation**

	December 31															
n thousands, except	2006			2005 20					4	200	03 2002			2		
	% of		% of	9		% of		% of				% of			% of	
ercentage data)	Reserve Loans		Loans	Reserve Loan		Loans	s Reserve Loan		Loans	Reserve		Loans	Reserve		Loans	
oan category:																
ommercial	\$	9,932	54%	\$	9,996	53%	\$	6,829	48%	\$	6,376	46%	\$	4,818	45%	
onstruction		4,081	18		2,346	18		2,701	19		2,608	20		2,008	15	
eal estate(1)		2,910	25		3,095	27		2,136	31		2,113	32		3,193	36	
onsumer		589	1		115	1		371	1		93	1		114	2	
quipment leases		482	2		395	1		457	1		932	1		706	2	
nallocated		3,009			2,950			6,204			5,605			3,699		
otal	\$	21,003	100%	\$	18,897	100%	\$	18,698	100%	\$	17,727	100%	\$	14,538	100%	

## (1) Includes loans held for sale.

## **Non-performing Assets**

Non-performing assets include non-accrual loans and equipment leases, accruing loans 90 or more days past due, restructured loans, and other repossessed assets. The table below summarizes our non-accrual loans by type:

	Year Ended December 31											
(in thousands)	2006			2005	2004							
Non-accrual loans:(1)												
Commercial	\$	5,587	\$	4,931	\$	687						
Construction				61		4,371						
Real estate		3,417		464		403						
Consumer		63		51		126						
Equipment leases		21		150		263						
Total non-accrual loans	\$	9,088	\$	5,657	\$	5,850						
Reserves on non-accrual loans	\$	2,082	\$	1,116	\$	1,278						
Loans past due (90 days)(2)	\$	2,142	\$	2,795	\$	209						
Other repossessed assets:												
Other real estate owned		882										
Other repossessed assets		135		158		180						

Total other repossessed assets	1,017	158	180
Total non-performing assets	\$ 12,247	\$ 8,610	\$ 6,239

- (1) The accrual of interest on loans is discontinued when there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.
- (2) At December 31, 2006, loans past due 90 days and still accruing includes premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

33

#### **Table of Contents**

We did not recognize any interest income on impaired loans during 2006 and 2005, compared to \$232,000 in 2004. Additional interest income that would have been recorded if the loans had been current during the years ended December 31, 2006, 2005 and 2004 totaled \$518,000, \$121,000 and \$168,000, respectively.

Generally, we place loans on non-accrual when there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. As of December 31, 2006, approximately \$50,000 of our non-accrual loans were earning on a cash basis.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of the expected future cash flows discounted at the loan s effective interest rate or the fair value of the underlying collateral.

#### **Securities Portfolio**

Securities are identified as either held-to-maturity or available-for-sale based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders equity. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments.

During the year ended December 31, 2006, we maintained an average securities portfolio of \$574.0 million compared to an average portfolio of \$712.4 million for the same period in 2005. The December 31, 2006 portfolio was primarily comprised of mortgage-backed securities. The mortgage-backed securities in our portfolio at December 31, 2006 primarily consisted of government agency mortgage-backed securities.

Our unrealized gain on the securities portfolio value increased from a loss of \$12.5 million, which represented 1.94% of the amortized cost, at December 31, 2005, to a loss of \$8.0 million, which represented 1.49% of the amortized cost, at December 31, 2006. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2006 in relation to previous rates in 2005. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

During the year ended December 31, 2005, we maintained an average securities portfolio of \$712.4 million compared to an average portfolio of \$784.4 million for the same period in 2004. The December 31, 2005 portfolio was primarily comprised of mortgage-backed securities. The mortgage-backed securities in our portfolio at December 31, 2005 primarily consisted of government agency mortgage-backed securities.

Our unrealized gain on the securities portfolio value decreased from a gain of \$4.0 million, which represented .50% of the amortized cost, at December 31, 2004, to a loss of \$12.5 million, which represented 1.94% of the amortized cost, at December 31, 2005. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2005 in relation to previous rates in 2004. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

34

#### **Table of Contents**

The average expected life of the mortgage-backed securities was 3.3 years at December 31, 2006 and 3.7 years at December 31, 2005. The effect of possible changes in interest rates on our earnings and equity is discussed under Interest Rate Risk Management.

The following presents the amortized cost and fair values of the securities portfolio at December 31, 2006, 2005 and 2004.

	At December 31													
		20	06			20	05		2004					
	An	nortized		Fair	A	mortized		Fair	$\mathbf{A}$	mortized		Fair		
(in thousands)		Cost		Value		Cost		Value		Cost		Value		
Available-for-sale:														
U.S. Treasuries	\$	4,572	\$	4,565	\$	2,589	\$	2,587	\$	1,896	\$	1,895		
Mortgage-backed securities		435,918		428,501		533,374		522,499		690,775		694,543		
Corporate securities		35,581		35,155		45,896		45,207		46,272		46,630		
Municipals		48,560		48,484		48,642		47,846		48,721		48,644		
Equity securities(1)		15,468		15,348		12,449		12,343		12,891		12,832		
Total available-for-sale														
securities	\$	540,099	\$	532,053	\$	642,950	\$	630,482	\$	800,555	\$	804,544		

<sup>(1)</sup> Equity securities consist of Federal Reserve Bank stock, Federal Home Loan Bank stock, and Community Reinvestment Act funds.

35

The amortized cost and estimated fair value of securities are presented below by contractual maturity:

			After	A	nber 31, 2 .fter	2006	5	
	Less Than	Т	One Through		Tive rough	A	fter Ten	
	One		Five		Геп			
(in thousands, except percentage data)	Year		Years	Y	ears		Years	Total
Available-for-sale:								
U.S. Treasuries:								
Amortized cost	\$ 4,572	\$		\$		\$		\$ 4,572
Estimated fair value	\$ 4,565	\$		\$		\$		\$ 4,565
Weighted average yield	4.900%							4.900%
Mortgage-backed securities:(1)								
Amortized cost			90,866	,	73,820		271,232	435,918
Estimated fair value			89,016	•	72,766		266,719	428,501
Weighted average yield			4.303%		4.675%		4.723%	4.627%
Corporate securities:								
Amortized cost	10,433		20,148		5,000			35,581
Estimated fair value	10,266		19,827		5,062			35,155
Weighted average yield	3.747%		3.950%		7.375%			4.374%
Municipals:(2)								
Amortized cost			10,602	4	28,955		9,003	48,560
Estimated fair value			10,463	4	28,952		9,069	48,484
Weighted average yield			6.637%		8.175%		8.866%	7.969%
Equity securities:								
Amortized cost	15,468							15,468
Estimated fair value	15,348							15,348
Total available-for-sale securities:								
Amortized cost								\$ 540,099
Estimated fair value								\$ 532,053

<sup>(1)</sup> Actual maturities may differ significantly from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties. The average expected life of the mortgage-backed securities was 3.3 years at December 31, 2006.

<sup>(2)</sup> Yields have been adjusted to a tax equivalent basis assuming a 35% federal tax rate.

The following table discloses, as of December 31, 2006 and 2005, our investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months (in thousands):

	I	Less Than 12 Months Unrealized		1	2 Months or Longer Unrealized			Total Unrealized				
		Fair Value		Loss		Fair Value		Loss		Fair Value		Loss
December 31, 2006												
U.S. Treasuries	\$	4,565	\$	(7)	\$		\$		\$	4,565	\$	(7)
Mortgage-backed securities		689		(1)		361,191		(8,171)		361,880		(8,172)
Corporate securities						30,093		(488)		30,093		(488)
Municipals		1,746		(5)		25,004		(255)		26,750		(260)
Equity securities						3,386		(120)		3,386		(120)
	\$	7,000	\$	(13)	\$	419,674	\$	(9,034)	\$	426,674	\$	(9,047)
December 31, 2005												
U.S. Treasuries	\$	2,587	\$	(2)	\$		\$		\$	2,587	\$	(2)
Mortgage-backed securities		280,855		(5,914)		157,199		(5,888)		438,054		(11,802)
Corporate securities		30,025		(671)		10,073		(128)		40,098		(799)
Municipals		35,525		(562)		8,959		(256)		44,484		(818)
Equity securities		999		(7)		1,401		(99)		2,400		(106)
	\$	349,991	\$	(7,156)	\$	177,632	\$	(6,371)	\$	527,623	\$	(13,527)

We believe the investment securities in the table above are within ranges customary for the banking industry. At December 31, 2006, the number of investment positions in this unrealized loss position totals 115. We do not believe these unrealized losses are—other than temporary—as (1) we have the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that we will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates in 2006 in relation to previous rates in 2005. We have not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

## **Deposits**

We compete for deposits by offering a broad range of products and services to our customers. While this includes offering competitive interest rates and fees, the primary means of competing for deposits is convenience and service to our customers. However, our strategy to provide service and convenience to customers does not include a large branch network. Our bank offers nine banking centers, courier services, and online banking. BankDirect, the Internet division of our bank, serves its customers on a 24 hours-a-day/7 days-a-week basis solely through Internet banking.

Average deposits for the year ended December 31, 2006 increased \$601.0 million compared to the same period of 2005. Average demand deposits, savings, and time deposits increased by \$52.1 million, \$108.8 million, and \$442.0 million, respectively, while average interest bearing transaction accounts decreased \$1.9 million during the year ended December 31, 2006 as compared to the same period of 2005. The average cost of deposits increased in 2006 mainly due to higher market interest rates.

Average deposits for the year ended December 31, 2005 increased \$519.7 million compared to the same period of 2004. Average demand deposits, interest bearing transaction accounts, savings, and time deposits increased by \$111.8 million, \$11.5 million, \$88.6 million, and \$307.8 million, respectively, during the year ended December 31, 2005 as compared to the same period of 2004. The average cost of deposits increased in 2005 mainly due to higher market interest rates.

37

### **Deposit Analysis**

	Average Balances								
(in thousands)	2006			2005		2004			
Non-interest bearing	\$	462,279	\$	410,213	\$	298,430			
Interest bearing transaction		106,602		108,459		96,911			
Savings		755,817		647,039		558,479			
Time deposits		640,369		545,603		512,852			
Deposits in foreign branches		707,423		360,142		85,133			
Total average deposits	\$	2,672,490	\$	2,071,456	\$	1,551,805			

As with our loan portfolio, most of our deposits are from businesses and individuals in Texas, particularly the Dallas metropolitan area. As of December 31, 2006, approximately 73% of our deposits originated out of our Dallas metropolitan banking centers. Uninsured deposits at December 31, 2006 were 54% of total deposits, compared to 56% of total deposits at December 31, 2005 and 62% of total deposits at December 31, 2004. The presentation for 2006, 2005 and 2004 does reflect combined ownership, but does not reflect all of the account styling that would determine insurance based on FDIC regulations.

At December 31, 2006, approximately 4% of our total deposits were comprised of a number of short-term maturity deposits from a single municipal entity. We use these funds to increase our net interest income from excess securities that we pledge as collateral for these deposits.

At December 31, 2006, we had \$880.4 million in interest bearing time deposits of \$100,000 or more in foreign branches related to our Cayman Islands branch.

### Maturity of Domestic CDs and Other Time Deposits in Amounts of \$100,000 or More

(in thousands)	2006	December 3 2005	1 2004
Months to maturity: 3 or less Over 3 through 6 Over 6 through 12 Over 12	\$ 234,8 48,3 169,5 82,4	07 24,224 13 89,481	
Total	\$ 535,2	02 \$ 508,180	\$ 401,889

### **Liquidity and Capital Resources**

In general terms, liquidity is a measurement of our ability to meet our cash needs. Our objective in managing our liquidity is to maintain our ability to meet loan commitments, purchase securities or repay deposits and other liabilities in accordance with their terms, without an adverse impact on our current or future earnings. Our liquidity strategy is guided by policies, which are formulated and monitored by our senior management and our Balance Sheet Management Committee (BSMC), and which take into account the marketability of assets, the sources and stability of funding and the level of unfunded commitments. We regularly evaluate all of our various funding sources with an emphasis on accessibility, stability, reliability and cost-effectiveness. For the years ended December 31, 2005 and 2006, our principal source of funding has been our customer deposits, supplemented by our short-term and long-term borrowings, primarily from securities sold under repurchase agreements and federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are considered to be smaller than our bank) and Federal Home Loan Bank (FHLB) borrowings.

Since early 2001, our liquidity needs have primarily been fulfilled through growth in our core customer deposits. Our goal is to obtain as much of our funding as possible from deposits of these core customers, which

38

### **Table of Contents**

as of December 31, 2006, comprised \$3,063.4 million, or 99.8%, of total deposits, compared to \$2,388.7 million, or 95.7%, of total deposits, at December 31, 2005. These deposits are generated principally through development of long-term relationships with customers and stockholders and our retail network which is mainly through BankDirect.

In addition to deposits from our core customers, we also have access to incremental deposits through brokered retail certificates of deposit, or CDs. As of December 31, 2006, brokered retail CDs comprised \$5.9 million, or 0.2%, of total deposits. Our dependence on retail brokered CDs is limited by our internal funding guidelines, which as of December 31, 2006, limited borrowing from these sources to 15% of total deposits.

Additionally, we have borrowing sources available to supplement deposits and meet our funding needs. These borrowing sources include federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are smaller than our bank) and from our upstream correspondent bank relationships (which consist of banks that are larger than our bank), securities sold under repurchase agreements, treasury, tax and loan notes, and advances from the FHLB. As of December 31, 2006, our borrowings consisted of a total of \$29.4 million of securities sold under repurchase agreements, \$166.0 million of downstream federal funds purchased, \$14.0 million from customer repurchase agreements and \$2.2 million of treasury, tax and loan notes. Credit availability from the FHLB is based on our bank s financial and operating condition and borrowing collateral we hold with the FHLB. At December 31, 2006, we had no borrowings from the FHLB. FHLB borrowings are collateralized by eligible securities and loans. Our unused FHLB borrowing capacity at December 31, 2006 was approximately \$781.0 million, of which \$546.0 million relates to loans and \$235.0 million relates to securities. As of December 31, 2006, we had unused upstream federal fund lines available from commercial banks of approximately \$379.5 million. During the year ended December 31, 2006, our average borrowings from these sources were \$308.6 million, of which \$100.3 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2006 was \$442.0 million, of which \$103.6 million related to securities sold under repurchase agreements.

On October 6, 2005, Texas Capital Statutory Trust III issued \$25,000,000 of its Fixed/Floating Rate Capital Securities (the Capital Securities ) in a private offering. Proceeds of the Capital Securities, together with the proceeds from the sale by the Trust of its Common Securities to the Company, were invested in a related series of our Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures (the Debentures ). After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities.

The interest rate on the Debentures issued in connection with the 2005 Trust Preferred is a fixed rate of 6.19% for five years through December 15, 2010. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes. The payment by us of the principal and interest on the Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The Capital Securities and the Debentures each mature in October 2035; however, the Capital Securities and the Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on December 15, 2010.

On April 28, 2006, Texas Capital Statutory Trust IV issued \$25,774,000 of its Floating Rate Capital Securities (the 2006-1 Trust Preferred Securities ) in a private offering. Proceeds of the 2006-1 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-1 Subordinated Debentures) of the Company due 2036. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-1 Subordinated Debentures are deductible for federal income tax purposes.

Interest rate on the 2006-1 Subordinated Debentures is a floating rate that resets quarterly to 1.60% above the three-month LIBOR rate. Interest payments on the 2006-1 Subordinated Debentures are deductible for

39

### **Table of Contents**

federal income tax purposes. The payment by us of the principal and interest on the 2006-1 Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures each mature in June 2036; however, the 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on June 15, 2011.

On September 29, 2006, Texas Capital Statutory Trust V issued \$41,238,000 of its Floating Rate Capital Securities (the 2006-2 Trust Preferred Securities ) in a private offering. Proceeds of the 2006-2 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-2 Subordinated Debentures ) of the Company due 2036. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes.

Interest rate on the 2006-2 Subordinated Debentures is a floating rate that resets quarterly to 1.71% above the three-month LIBOR rate. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes. The payment by us of the principal and interest on the 2006-2 Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures each mature in September 2036; however, the 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on December 31, 2011.

Our equity capital averaged \$229.7 million for the year ended December 31, 2006 as compared to \$204.5 million in 2005 and \$182.2 million in 2004. We have not paid any cash dividends on our common stock since we commenced operations and have no plans to do so in the future.

Our actual and minimum required capital amounts and actual ratios are as follows:

	Regulatory Capital Adequacy							
	December 3	31, 2006	<b>December 31, 2005</b>					
(in thousands, except percentage data)	Amount	Ratio	Amount	Ratio				
Total capital (to risk-weighted assets):								
Company								
Actual	\$ 375,096	11.16%	\$ 275,695	10.83%				
Minimum required	268,786	8.00%	203,701	8.00%				
Excess above minimum	106,310	3.16%	71,994	2.83%				
Bank								
Actual	339,336	10.10%	258,327	10.15%				
To be well-capitalized	335,847	10.00%	254,431	10.00%				
Minimum required	268,678	8.00%	203,544	8.00%				
Excess above well-capitalized	3,489	0.10%	3,896	0.15%				
Excess above minimum	70,658	2.10%	54,783	2.15%				

Tier 1 capital (to risk-weighted assets):

Com	nanv
COIII	pany

Actual	\$ 325,093	9.68%	\$ 256,798	10.09%
Minimum required	134,393	4.00%	101,851	4.00%
Excess above minimum	190,700	5.68%	154,947	6.09%

40

	Regulatory Capital Adequacy							
	December 3	1, 2006	<b>December 31, 2005</b>					
(in thousands, except percentage data)	Amount	Ratio	Amount	Ratio				
Bank								
Actual	\$ 318,333	9.48%	\$ 239,430	9.41%				
To be well-capitalized	201,508	6.00%	152,658	6.00%				
Minimum required	134,339	4.00%	101,772	4.00%				
Excess above well-capitalized	116,825	3.48%	86,772	3.41%				
Excess above minimum	183,994	5.48%	137,658	5.41%				
Tier 1 capital (to average assets):								
Company								
Actual	\$ 325,093	9.18%	\$ 256,798	8.68%				
Minimum required	141,595	4.00%	118,296	4.00%				
Excess above minimum	183,498	5.18%	138,502	4.68%				
Bank								
Actual	\$ 318,333	9.00%	\$ 239,430	8.10%				
To be well-capitalized	176,926	5.00%	147,775	5.00%				
Minimum required	141,541	4.00%	118,220	4.00%				
Excess above well-capitalized	141,407	4.00%	91,655	3.10%				
Excess above minimum	176,792	5.00%	121,210	4.10%				

The following table presents, as of December 31, 2006, significant fixed and determinable contractual obligations to third parties by payment date. Further discussion of the nature of each obligation is included in the referenced note to the consolidated financial statements.

	Note	Within One	After One But Within Three	After Three But Within Five	After	
(in thousands)	Reference	Year	Years	Years	Five Years	Total
Deposits without a						
stated maturity(a)	6	\$ 1,556,548	\$	\$	\$	\$ 1,556,548
Time deposits(a)	6	1,384,829	105,363	22,529	61	1,512,782
Federal funds						
purchased	7	165,955				165,955
Securities sold under repurchase						
agreements(a)	7	29,400				29,400
Customer repurchase						
agreements(a)	7	13,959				13,959
Treasury, tax and loan						
notes(a)	7	2,245				2,245
	16	5,747	13,664	9,450	35,951	64,812

Operating lease obligations

Long-term debt(a) 7, 8 113,406 113,406

Total contractual

obligations \$ 3,158,683 \$ 119,027 \$ 31,979 \$ 149,418 \$ 3,459,107

(a) Excludes interest.

41

### **Off-Balance Sheet Arrangements**

The contractual amount of our financial instruments with off-balance sheet risk expiring by period at December 31, 2006 is presented below:

(in thousands)	W	ithin One Year	fter One it Within Three Years	Bu	After Three t Within we Years	 ter Five Years	Total
Commitments to extend credit Standby and commercial letters of	\$	553,293	\$ 427,179	\$	77,810	\$ 12,591	\$ 1,070,873
credit Total financial instruments with		45,868	12,105		230		58,203
off-balance sheet risk	\$	599,161	\$ 439,284	\$	78,040	\$ 12,591	\$ 1,129,076

Due to the nature of our unfunded loan commitments, including unfunded lines of credit, the amounts presented in the table above do not necessarily represent amounts that we anticipate funding in the periods presented above.

### **Critical Accounting Policies**

SEC guidance requires disclosure of critical accounting policies. The SEC defines critical accounting policies as those that are most important to the presentation of a company s financial condition and results, and require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

We follow financial accounting and reporting policies that are in accordance with accounting principles generally accepted in the United States. The more significant of these policies are summarized in Note 1 to the consolidated financial statements. Not all these significant accounting policies require management to make difficult, subjective, or complex judgments. However, the policies noted below could be deemed to meet the SEC s definition of critical accounting policies.

Management considers the policies related to the allowance for loan losses as the most critical to the financial statement presentation. The total allowance for loan losses includes activity related to allowances calculated in accordance with Statement of Financial Accounting Standards (SFAS) No. 114, Accounting by Creditors for Impairment of a Loan, and SFAS No. 5, Accounting for Contingencies. The allowance for loan losses is established through a provision for loan losses charged to current earnings. The amount maintained in the allowance reflects management s continuing evaluation of the loan losses inherent in the loan portfolio. The allowance for loan losses is comprised of specific reserves assigned to certain classified loans and general reserves. Factors contributing to the determination of specific reserves include the credit-worthiness of the borrower, and more specifically, changes in the expected future receipt of principal and interest payments and/or in the value of pledged collateral. A reserve is recorded when the carrying amount of the loan exceeds the discounted estimated cash flows using the loan s initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. For purposes of determining the general reserve, the portfolio is segregated by product types in order to recognize differing risk profiles among categories, and then further segregated by credit grades. See Summary of Loan Loss Experience for

further discussion of the risk factors considered by management in establishing the allowance for loan losses.

# **New Accounting Standards**

See Note 19 New Accounting Standards in the accompanying notes to consolidated financial statements included elsewhere in this report for details of recently issued accounting pronouncements and their expected impact on our financial statements.

42

### **Table of Contents**

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Market risk is a broad term for the risk of economic loss due to adverse changes in the fair value of a financial instrument. These changes may be the result of various factors, including interest rates, foreign exchange rates, commodity prices, or equity prices. Additionally, the financial instruments subject to market risk can be classified either as held for trading purposes or held for other than trading.

We are subject to market risk primarily through the effect of changes in interest rates on our portfolio of assets held for purposes other than trading. The effect of other changes, such as foreign exchange rates, commodity prices, and/or equity prices do not pose significant market risk to us.

The responsibility for managing market risk rests with the BSMC, which operates under policy guidelines established by our board of directors. The negative acceptable variation in net interest revenue due to a 200 basis point increase or decrease in interest rates is generally limited by these guidelines to  $\pm$ 1. These guidelines also establish maximum levels for short-term borrowings, short-term assets, and public and brokered deposits. They also establish minimum levels for unpledged assets, among other things. Compliance with these guidelines is the ongoing responsibility of the BSMC, with exceptions reported to our board of directors on a quarterly basis.

## **Interest Rate Risk Management**

Our interest rate sensitivity is illustrated in the following table. The table reflects rate-sensitive positions as of December 31, 2006, and is not necessarily indicative of positions on other dates. The balances of interest rate sensitive assets and liabilities are presented in the periods in which they next reprice to market rates or mature and are aggregated to show the interest rate sensitivity gap. The mismatch between repricings or maturities within a time period is commonly referred to as the gap for that period. A positive gap (asset sensitive), where interest rate sensitive assets exceed interest rate sensitive liabilities, generally will result in the net interest margin increasing in a rising rate environment and decreasing in a falling rate environment. A negative gap (liability sensitive) will generally have the opposite results on the net interest margin. To reflect anticipated prepayments, certain asset and liability categories are shown in the table using estimated cash flows rather than contractual cash flows.

43

## Interest Rate Sensitivity Gap Analysis December 31, 2006

(in thousands)	0-3 Mo Balance	4-12 Mo Balance	1-3 Yr Balance	3+ Yr Balance	Total Balance	
Securities(1) Total variable loans Total fixed loans	\$ 23,406 2,402,768 168,084	\$ 74,188 17,226 100,705	\$ 155,659 639 154,023	\$ 278,800 1,152 109,194	\$ 532,053 2,421,785 532,006	
Total loans(2)	2,570,852	117,931	154,662	110,346	2,953,791	
Total interest sensitive assets	\$ 2,594,258	\$ 192,119	\$ 310,321	\$ 389,146	\$ 3,485,844	
Liabilities: Interest bearing customer deposits CDs & IRAs Wholesale deposits	\$ 1,927,062 257,214 100	\$ 242,326 745	\$ 100,298 5,065	\$ 22,590	\$ 1,927,062 622,428 5,910	
Total interest-bearing deposits Repo, FF, FHLB borrowings Trust preferred	2,184,376 182,159	243,071 29,400	105,363	22,590 113,406	2,555,400 211,559 113,406	
Total borrowing	182,159	29,400		113,406	324,965	
Total interest sensitive liabilities	\$ 2,366,535	\$ 272,471	\$ 105,363	\$ 135,996	\$ 2,880,365	
GAP Cumulative GAP Demand deposits Stockholders equity	\$ 227,723 227,723	\$ (80,352) 147,371	\$ 204,958 352,329	\$ 253,150 605,479	\$ 605,479 \$ 513,930 250,668	
Total					\$ 764,598	

The table above sets forth the balances as of December 31, 2006 for interest bearing assets, interest bearing liabilities, and the total of non-interest bearing deposits and stockholders—equity. While a gap interest table is useful in analyzing interest rate sensitivity, an interest rate sensitivity simulation provides a better illustration of the sensitivity of earnings to changes in interest rates. Earnings are also affected by the effects of changing interest rates on the value of funding derived from demand deposits and stockholders—equity. We perform a sensitivity analysis to identify interest rate risk exposure on net interest income. We quantify and measure interest rate risk exposure using a model to dynamically simulate the effect of changes in net interest income relative to changes in interest rates and account balances over the

<sup>(1)</sup> Securities based on fair market value.

<sup>(2)</sup> Loans include loans held for sale and are stated at gross.

next twelve months based on three interest rate scenarios. These are a most likely rate scenario and two shock test scenarios.

The most likely rate scenario is based on the consensus forecast of future interest rates published by independent sources. These forecasts incorporate future spot rates and relevant spreads of instruments that are actively traded in the open market. The Federal Reserve s Federal Funds target affects short-term borrowing; the prime lending rate and the London Interbank Offering Rate are the basis for most of our variable-rate loan pricing. The 10-year mortgage rate is also monitored because of its effect on prepayment speeds for mortgage-backed securities. These are our primary interest rate exposures. We are currently not using derivatives to manage our interest rate exposure.

44

### **Table of Contents**

The two shock test scenarios assume a sustained parallel 200 basis point increase or decrease, respectively, in interest rates.

Our interest rate risk exposure model incorporates assumptions regarding the level of interest rate or balance changes on indeterminable maturity deposits (demand deposits, interest bearing transaction accounts and savings accounts) for a given level of market rate changes. These assumptions have been developed through a combination of historical analysis and future expected pricing behavior. Changes in prepayment behavior of mortgage-backed securities, residential, and commercial mortgage loans in each rate environment are captured using industry estimates of prepayment speeds for various coupon segments of the portfolio. The impact of planned growth and new business activities is factored into the simulation model. This modeling indicated interest rate sensitivity as follows:

		Ar	nticipated In as Com	-	the Next Twost Likely Se		ths	
(in thousands)	200 bp Incr December 2006		200 bp Decrease December 31, 2006		200 bp In Decemb	er 31,	200 bp Decrease December 31, 2005	
Change in net interest income	\$	7,546	\$	(7,767)	\$	6,794	\$	(6,700)

The simulations used to manage market risk are based on numerous assumptions regarding the effect of changes in interest rates on the timing and extent of repricing characteristics, future cash flows, and customer behavior. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies, among other factors.

45

# **Table of Contents**

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

## **Index to Consolidated Financial Statements**

	Page Reference
Report of Independent Registered Public Accounting Firm	47
Consolidated Balance Sheets December 31, 2006 and December 31, 2005	48
Consolidated Statements of Operations Years ended December 31, 2006, 2005 and 2004	49
Consolidated Statements of Stockholders Equity Years ended December 31, 2006, 2005 and 2004	50
Consolidated Statements of Cash Flows Years ended December 31, 2006, 2005 and 2004	51
Notes to Consolidated Financial Statements	52
Supplementary Data Included elsewhere in this Form 10-K	
46	

#### **Table of Contents**

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders of Texas Capital Bancshares, Inc.

We have audited the accompanying consolidated balance sheets of Texas Capital Bancshares, Inc. as of December 31, 2006 and 2005, and the related consolidated statements of operations, stockholders—equity, and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company—s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Texas Capital Bancshares, Inc. at December 31, 2006 and 2005, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the financial statements, effective January 1, 2006, Texas Capital Bancshares, Inc. adopted Statement of Financial Accounting Standards No. 123R, Share-Based Payment, to account for stock-based compensation.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Texas Capital Bancshares, Inc. s internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2007, expressed an unqualified opinion thereon.

Dallas, Texas February 27, 2007

47

# Texas Capital Bancshares, Inc.

# **Consolidated Balance Sheets**

	Decem	ember 31									
(in thousands except share data)		2006	2005								
ASSETS											
Cash and due from banks	\$	93,716	\$	137,840							
Securities, available-for-sale		532,053		630,482							
Loans held for sale		215,858		72,383							
Loans held for sale from discontinued operations				38,795							
Loans held for investment, net		2,701,094		2,057,064							
Premises and equipment, net		33,818		21,632							
Accrued interest receivable and other assets		85,821		71,395							
Goodwill and other intangible assets, net		12,989		12,634							
Total assets	\$	3,675,349	\$	3,042,225							
LIABILITIES AND STOCKHOLDERS EQUI	TV										
Deposits:											
Non-interest bearing	\$	513,930	\$	512,294							
Interest bearing	4	1,670,956	4	1,436,111							
Interest bearing in foreign branches		884,444		546,774							
more overing in foreign orange.		3,069,330		2,495,179							
Accrued interest payable		5,781		4,778							
Other liabilities		21,758		14,630							
Federal funds purchased		165,955		103,497							
Repurchase agreements		43,359		108,357							
Other borrowings		2,245		53,867							
Long-term debt		113,406		46,394							
Total liabilities		3,421,834		2,826,702							
Stockholders equity:		3,121,03		2,020,702							
Common stock, \$.01 par value:											
Authorized shares 100,000,000 Issued shares 26,065,124 and 25,771,718 at											
December 31, 2006 and 2005, respectively		261		258							
Additional paid-in capital		182,321		176,131							
Retained earnings		76,163		47,239							
Treasury stock (shares at cost: 84,274 at December 31, 2006 and 2005)		(573)		(573)							
Deferred compensation		573		573							
Accumulated other comprehensive loss		(5,230)		(8,105)							
Total stockholders equity		253,515		215,523							
Total liabilities and stockholders equity	¢	3,675,349	\$	3,042,225							
Total hadmacs and stockholders equity	ψ	3,013,349	Ψ	5,074,445							

See accompanying notes.

# Texas Capital Bancshares, Inc.

# **Consolidated Statements of Operations**

	Year Ended Decem				
(in thousands except share data)	2006	2005	2004		
Interest income:					
Interest and fees on loans	\$ 211,092	\$ 127,989	\$ 75,550		
Securities	26,311	30,712	32,200		
Federal funds sold	65	611	65		
Deposits in other banks	56	147	13		
Total interest income	237,524	159,459	107,828		
Interest expense:	,	,	•		
Deposits	99,500	50,028	23,237		
Federal funds purchased	8,198	3,588	1,620		
Repurchase agreements	4,016	8,978	9,538		
Other borrowings	2,471	877	474		
Long-term debt	5,439	1,858	1,096		
Total interest expense	119,624	65,329	35,965		
Net interest income	117,900	94,130	71,863		
Provision for loan losses	4,000		1,688		
Net interest income after provision for loan losses	113,900	94,130	70,175		
Non-interest income:					
Service charges on deposit accounts	3,306	3,223	3,370		
Trust fee income	3,790	2,739	1,932		
Cash processing fees			587		
Bank owned life insurance (BOLI) income	1,134	1,136	1,288		
Brokered loan fees	2,029	1,759	996		
Insurance commissions	4,158	1,047	444		
Equipment rental income	3,908	236	86		
Other	2,517	2,415	1,494		
Total non-interest income	20,842	12,555	10,197		
Non-interest expense:					
Salaries and employee benefits	53,130	38,896	29,270		
Net occupancy expense	8,184	6,056	5,062		
Leased equipment depreciation	3,097	194	39		
Marketing	3,161	2,974	2,491		
Legal and professional	6,576	5,166	3,141		
Communications and data processing	3,192	2,900	3,158		
Franchise taxes	281	273	246		
Other	12,873	9,667	6,974		
Total non-interest expense	90,494	66,126	50,381		
Income from continuing operations before income taxes	44,248	40,559	29,991		
Income tax expense	15,064	13,783	10,006		

Edgar Filing: TENNECO INC - Form 10-Q

Income from continuing operations	29,184	26,776	19,985
Income (loss) from discontinued operations (after-tax)	(260)	416	(425)
Net income	\$ 28,924	\$ 27,192	\$ 19,560
Basic earnings per share:			
Income from continuing operations	\$ 1.12	\$ 1.05	\$ .79
Net income	\$ 1.11	\$ 1.06	\$ .77
Diluted earnings per share:			
Income from continuing operations	\$ 1.10	\$ 1.00	\$ .76
Net income	\$ 1.09	\$ 1.02	\$ .75

See accompanying notes.

49

income exercise of

# Texas Capital Bancshares, Inc.

# Consolidated Statements of Stockholders Equity

	Common	Stock	Series A Non-Vo Common	ting	Additional Paid-in	Retained	Treasury	y Stock		Accumulate Other Comprehensi
share data)	Shares	Amount	Shares	Amount	Capital	Earnings	Shares	Amound	ompensat	Income ion (Loss)
e 31, 2003 me: gain (loss) securities, ), net of	24,715,607	\$ 247	293,918	\$ 3	\$ 167,751	\$ 487 19,560	(84,274)	\$ (573)	\$ 573	\$ 3,268
nt of \$363										(675)
income exercise of					1,411					
k	452,077 293,918	5 3	(293,918)	(3)	3,218					
· 31, 2004 me:	25,461,602	255			172,380	20,047	(84,274)	(573)	573	2,593
gain (loss) securities,						27,192				
)										(10,698)
income exercise of					1,424					
k	310,116	3			2,327					
· 31, 2005 me:	25,771,718	258			176,131	47,239 28,924	(84,274)	(573)	573	(8,105)
gain (loss) securities,						20,324				
,										2,875

Table of Contents 61

1,431

sation n earnings

31, 2006

293,406

2,847

3

1,912

26,065,124 \$ 261

\$ \$ 182,321 \$ 76,163 (84,274) \$ (573) \$ 573 \$ (5,230)

See accompanying notes.

50

# Texas Capital Bancshares, Inc.

# **Consolidated Statements of Cash Flows**

(in thousands)	2	Year 006	r Enc	ded December 2005	2004		
Operating activities							
Net income	\$	28,924	\$	27,192	\$	19,560	
Adjustments to reconcile net income to net cash provided by							
(used in) operating activities:							
Provision for loan losses		4,000				1,688	
Deferred tax benefit		(1,433)		(302)		(300)	
Depreciation and amortization		5,842		1,851		1,487	
Amortization and accretion on securities		961		2,340		4,393	
Bank owned life insurance (BOLI) income		(1,134)		(1,136)		(1,251)	
Stock-based compensation expense		2,847					
Tax benefit from stock option exercises		1,431		1,424		1,411	
Excess tax benefits from stock-based compensation							
arrangements		(4,090)					
Originations of loans held for sale	(3,	114,210)	•			(1,498,132)	
Proceeds from sales of loans held for sale	2,	987,579		1,486,078		1,438,085	
Changes in operating assets and liabilities:							
Accrued interest receivable and other assets		(11,725)		(12,670)		(5,737)	
Accrued interest payable and other liabilities		6,583		14,778		1,039	
Net cash provided by (used in) operating activities of continuing							
operations		(94,425) 39,		39,024		(37,757)	
Net cash provided by operating activities of discontinued		, , ,				, , ,	
operations		15,023		2,946		21,578	
Net cash provided by (used in) operating activities		(79,402)	41,970			(16,179)	
Investing activities							
Purchases of available-for-sale securities		(16,946)		(17,437)		(239,067)	
Maturities and calls of available-for-sale securities		22,071		17,252			
Principal payments received on securities		96,766		155,449		190,427	
Net increase in loans	(	639,395)		(526,205)		(336,462)	
Purchase of premises and equipment, net		(19,212)		(3,571)		(985)	
Cash paid for acquisition				(11,307)			
Net cash used in investing activities of continuing operations	(	556,716)		(385,819)		(372,085)	
Net cash used in investing activities of discontinued operations				(153)		(114)	
Net cash used in investing activities	(	•		(385,972)		(372,199)	
Financing activities	`	. ,				, , ,	
Net increase in checking, money market and savings accounts		204,352		245,178		269,325	
Net increase in certificates of deposit		369,799		460,114		75,532	
Sale of common stock		1,915		2,330		3,223	
Issuance of long-term debt		66,000		25,000		,	
Net other borrowings	(	116,620)		(319,289)		14,720	
		, ,		, , ,		,	

Edgar Filing: TENNECO INC - Form 10-Q

4,090				
62,458		(9,981)		34,517
591,994		403,352		397,317
591,994		403,352		397,317
(44,124)		59,350		8,939
137,840		78,490		69,551
\$ 93,716	\$	137,840	\$	78,490
\$ 119,564	\$	64,857	\$	36,093
14,912		12,999		10,250
955		68		418
1,703		126		302
	62,458 591,994 591,994 (44,124) 137,840 \$ 93,716 \$ 119,564 14,912 955	62,458 591,994 591,994 (44,124) 137,840 \$ 93,716 \$ \$ 119,564 \$ 14,912	62,458 (9,981) 591,994 403,352 591,994 403,352 (44,124) 59,350 137,840 78,490 \$ 93,716 \$ 137,840 \$ 119,564 \$ 64,857 14,912 12,999 955 68	62,458 (9,981)  591,994 403,352  591,994 403,352 (44,124) 59,350 137,840 78,490 \$ 93,716 \$ 137,840 \$  \$ 119,564 \$ 64,857 \$ 14,912 12,999  955 68

See accompanying notes.

51

## 1. Operations and Summary of Significant Accounting Policies

### **Organization and Nature of Business**

Texas Capital Bancshares, Inc. (Texas Capital Bancshares or the Company), a Delaware bank holding company, was incorporated in November 1996 and commenced operations in March 1998. The consolidated financial statements of the Company include the accounts of Texas Capital Bancshares, Inc. and its wholly owned subsidiary, Texas Capital Bank, National Association (the Bank). The Bank was formed on December 18, 1998 through the acquisition of Resource Bank, National Association (Resource Bank). All significant intercompany accounts and transactions have been eliminated upon consolidation.

All business is conducted through the Bank and its subsidiaries. The Bank currently provides commercial banking services to its customers in Texas. The Bank concentrates on middle market commercial and high net worth customers.

Certain reclassifications have been made to the 2005 and 2004 consolidated financial statements to conform to the 2006 presentation.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Cash and Cash Equivalents**

Cash equivalents include amounts due from banks and federal funds sold.

### **Securities**

Securities are classified as trading, available-for-sale or held-to-maturity. Management classifies securities at the time of purchase and re-assesses such designation at each balance sheet date; however, transfers between categories from this re-assessment are rare.

### **Trading Account**

Securities acquired for resale in anticipation of short-term market movements are classified as trading, with realized and unrealized gains and losses recognized in income. To date, the Company has not had any activity in its trading account.

### Held-to-Maturity and Available-for-Sale

Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at amortized cost. Debt securities not classified as held-to-maturity or trading and marketable equity securities not classified as trading are classified as available-for-sale.

Available-for-sale securities are stated at fair value, with the unrealized gains and losses reported in a separate component of accumulated other comprehensive income, net of tax. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity, or in the case of mortgage-backed securities, over the estimated life of the security. Such amortization and accretion is included in interest income from securities. Realized gains and losses and declines in value judged to be other-than-temporary are included in gain (loss) on sale of securities. The cost of securities sold is based on the specific identification method.

All securities are available-for-sale as of December 31, 2006.

52

#### **Table of Contents**

#### Loans

Loans (which include equipment leases) are either secured or unsecured based on the type of loan and the financial condition of the borrower. Repayment is generally expected from cash flows of borrowers. The Company is exposed to risk of loss on loans which may arise from any number of factors including problems within the respective industry of the borrower or from local economic conditions. Access to collateral, in the event of borrower default, is reasonably assured through adherence to applicable lending laws and through sound lending standards and credit review procedures.

Loans are stated at the amount of unpaid principal reduced by deferred income (net of costs) and an allowance for loan losses. Interest on loans is recognized using the simple-interest method on the daily balances of the principal amounts outstanding. Loan origination fees, net of direct loan origination costs, and commitment fees, are deferred and amortized as an adjustment to yield over the life of the loan, or over the commitment period, as applicable.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate or the fair value of the underlying collateral.

The accrual of interest on loans is discontinued when it is considered impaired and/or there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining book balance of the asset is deemed to be collectible. If collectibility is questionable, then cash payments are applied to principal. A loan is placed back on accrual status when both principal and interest are current and it is probable that the Bank will be able to collect all amounts due (both principal and interest) according to the terms of the loan agreement.

The Company originates and purchases participations in mortgage loans primarily for sale in the secondary market. Accordingly, these loans are classified as held for sale and are carried at the lower of cost or fair value, determined on an aggregate basis.

### **Allowance for Loan Losses**

The allowance for loan losses is established through a provision for loan losses charged against income. The allowance for loan losses includes specific reserves for impaired loans and an estimate of losses inherent in the loan portfolio at the balance sheet date, but not yet identified with specific loans. Loans deemed to be uncollectible are charged against the allowance when management believes that the collectibility of the principal is unlikely and subsequent recoveries, if any, are credited to the allowance. Management s periodic evaluation of the adequacy of the allowance is based on an assessment of the current loan portfolio, including known inherent risks, adverse situations that may affect the borrowers ability to repay, the estimated value of any underlying collateral and current economic conditions.

### **Repossessed Assets**

Repossessed assets, which are included in other assets on the balance sheet, consist of collateral that has been repossessed. Collateral that has been repossessed is recorded at the lower of fair value less selling costs or the book value of the loan or lease prior to repossession. Writedowns are provided for subsequent declines in value and are recorded in other non-interest expense.

### **Other Real Estate Owned**

Other real estate owned, which is included in other assets on the balance sheet, consists of real estate that has been foreclosed. Real estate that has been foreclosed is recorded at the lower of fair value less selling costs or the book value of the loan or lease prior to foreclosure. Writedowns are provided for subsequent declines in value and are recorded in other non-interest expense.

53

#### **Table of Contents**

### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to ten years. Gains or losses on disposals of premises and equipment are included in results of operations.

### Marketing, Website Development Costs, and Software

Marketing costs are expensed as incurred. Costs incurred in connection with the initial website development are capitalized and amortized over a period not to exceed three years. Ongoing maintenance and enhancements of websites are expensed as incurred. Costs incurred in connection with development or purchase of internal use software are capitalized and amortized over a period not to exceed five years. Both website development and internal use software costs are included in other assets in the consolidated financial statements.

## **Goodwill and Other Intangible Assets**

Intangible assets are acquired assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. The Company s intangible assets relate primarily to customer relationships. Intangible assets with definite useful lives are amortized on an accelerated basis over their estimated life. Intangible assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value. See Note 4 Goodwill and Intangible Assets.

As of January 1, 2002, the Company ceased amortizing goodwill in connection with the adoption of Statements of Financial Accounting Standards No. 141, *Business Combinations* (Statement 141), and No. 142, *Goodwill and Other Intangible Assets* (Statement 142). Statement 142 prohibits the amortization of goodwill and intangible assets with indefinite useful lives. Statement 142 requires that these assets be reviewed for impairment at least annually. Intangible assets with finite lives will continue to be amortized over their estimated useful lives. Additionally, Statement 142 requires that goodwill included in the carrying value of equity method investments no longer be amortized. The Company tests impairment on an annual basis, or an interim basis if an event occurs or circumstances change that would more likely than not reduce the fair value of the underlying unit below its carrying value. See Note 4 Goodwill and Intangible Assets.

### **Segment Reporting**

The Company has determined that all of its lending divisions and subsidiaries meet the aggregation criteria of SFAS No. 131 Segment Disclosures and Related Information, since all offer similar products and services, operate with similar processes, and have similar customers.

### **Stock-based Compensation**

On January 1, 2006, the Company changed its accounting policy related to stock-based compensation in connection with the adoption of Statement of Financial Accounting Standards (SFAS) No. 123, Share-Based Payment (Revised 2004) (SFAS 123R). Prior to adoption, the Company accounted for stock plans under the recognition and measurement principles of APB Opinion 25, Accounting for Stock Issued to Employees, and related interpretations. No stock-based compensation was reflected in net income, as all option grants had an exercise price equal to the market value of the underlying common stock on the date of the grant. SFAS 123R eliminates the ability to account

for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation expense in the statement of operations based on their fair values on the measurement date, which is the date of the grant. The Company transitioned to fair value based accounting for stock-based compensation using a modified version of prospective application (modified prospective application). Under modified prospective application, as it is applicable to the Company, SFAS 123R applies to new awards and to awards modified, repurchased or cancelled after January 1, 2006. Additionally, compensation expense for the portion of awards for which the requisite period has not been

54

#### **Table of Contents**

rendered (generally referring to nonvested awards) that are outstanding as of January 1, 2006 will be recognized as the remaining requisite service is rendered during and after the period of adoption of SFAS 123R. The compensation expense for the earlier awards is based on the same method and on the same grant date fair values previously determined for the pro forma disclosures required for all companies that did not previously adopt the fair value accounting method for stock-based compensation.

SFAS 123R requires pro forma disclosures of net income and earnings per share for all periods prior to the adoption of the fair value accounting method for stock-based compensation. The pro forma disclosures presented in Note 10 Employee Benefits use the fair value method of SFAS 123 to measure compensation expense for stock-based compensation for years prior to 2006.

## **Accumulated Other Comprehensive Income (Loss)**

Unrealized gains or losses on the Company s available-for-sale securities (after applicable income tax expense or benefit) are included in accumulated other comprehensive income (loss).

### **Income Taxes**

The Company and its subsidiary file a consolidated federal income tax return. The Company utilizes the liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As changes in tax law or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. A valuation reserve is provided against deferred tax assets unless it is more likely than not that such deferred tax assets will be realized.

### **Basic and Diluted Earnings Per Common Share**

Basic earnings per common share is based on net income divided by the weighted-average number of common shares outstanding during the period excluding non-vested stock. Diluted earnings per common share include the dilutive effect of stock options and non-vested stock awards granted using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 14 Earnings Per Share.

### **Fair Values of Financial Instruments**

Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on- and off-balance sheet financial instruments do not include the value of anticipated future business or the value of assets and liabilities not considered financial instruments.

55

## 2. Securities

The following is a summary of securities:

	December 31, 2006									
				Gross		Gross		Estimated		
(in thousands)	Amortized Cost		Unrealized Gains		Unrealized Losses		Fair Value			
(								,		
Available-for-Sale Securities:										
U.S. Treasuries	\$	4,572	\$		\$	(7)	\$	4,565		
Mortgage-backed securities	Ψ	435,918	Ψ	755	Ψ	(8,172)	4	428,501		
Corporate securities		35,581		62		(488)		35,155		
Municipals		48,560		184		(260)		48,484		
Equity securities <sup>(1)</sup>		15,468				(120)		15,348		
	\$	540,099	\$	1,001	\$	(9,047)	\$	532,053		
				Decembe	r 31	2005				
			December 31, 2005 Gross Gross			Gross	Estimated			
	Ar	mortized		ealized		realized		Fair		
(in thousands)	Cost Gains			Losses			Value			
Available-for-Sale Securities:										
U.S. Treasuries	\$	2,589	\$		\$	(2)	\$	2,587		
Mortgage-backed securities		533,374		927		(11,802)		522,499		
Corporate securities		45,896		110		(799)		45,207		
Municipals		48,642		22		(818)		47,846		
Equity securities <sup>(1)</sup>	4	12,449	4	4.0.70	4	(106)	4	12,343		
	\$	642,950	\$	1,059	\$	(13,527)	\$	630,482		

<sup>(1)</sup> Equity securities consist of Federal Reserve Bank stock, Federal Home Loan Bank stock, and Community Reinvestment Act funds.

56

The amortized cost and estimated fair value of securities are presented below by contractual maturity:

		At December 31, 2006 After After								
		-		One	F	ive				
		Less Than One		Through Five		ough Ten	After Ten			<b></b>
(in thousands, except percentage data)		Year		Years	Y	ears		Years		Total
Available-for-sale:										
U.S. Treasuries:										
Amortized cost	\$	4,572	\$		\$		\$		\$	4,572
Estimated fair value	\$	4,565	\$		\$		\$		\$	4,565
Weighted average yield	·	4.900%	·				·		·	4.900%
Mortgage-backed securities:(1)										
Amortized cost				90,866	7	73,820		271,232		435,918
Estimated fair value				89,016	7	72,766		266,719		428,501
Weighted average yield				4.303%		4.675%		4.723%		4.627%
Corporate securities:										
Amortized cost		10,433		20,148		5,000				35,581
Estimated fair value		10,266		19,827		5,062				35,155
Weighted average yield		3.747%		3.950%		7.375%				4.374%
Municipals:(2)										
Amortized cost				10,602	2	28,955		9,003		48,560
Estimated fair value				10,463	2	28,952		9,069		48,484
Weighted average yield				6.637%		8.175%		8.866%		7.969%
Equity securities:										
Amortized cost		15,468								15,468
Estimated fair value		15,348								15,348
Total available-for-sale securities:										
Amortized cost									\$	540,099
Estimated fair value									\$	532,053

Securities with carrying values of approximately \$249,160,000 and \$327,091,000 were pledged to secure certain borrowings and deposits at December 31, 2006 and 2005, respectively. See Note 7 for discussion of securities securing borrowings. Of the pledged securities at December 31, 2006 and 2005, approximately \$186,006,000 and \$173,189,000, respectively, were pledged for certain deposits.

<sup>(1)</sup> Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

<sup>(2)</sup> Yields have been adjusted to a tax equivalent basis assuming a 35% federal tax rate.

The following tables disclose, as of December 31, 2006 and 2005, the Company s investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months (in thousands):

	Less Than 12 Months Unrealized		1	12 Months or Longer Unrealized			Total Unrealize				
		Fair Value	Loss		Fair Value		Loss		Fair Value		Loss
December 31, 2006											
U.S. Treasuries	\$	4,565	\$ (7)	\$		\$		\$	4,565	\$	(7)
Mortgage-backed securities		689	(1)		361,191		(8,171)		361,880		(8,172)
Corporate securities					30,093		(488)		30,093		(488)
Municipals		1,746	(5)		25,004		(255)		26,750		(260)
Equity securities					3,386		(120)		3,386		(120)
	\$	7,000	\$ (13)	\$	419,674	\$	(9,034)	\$	426,674	\$	(9,047)
December 31, 2005											
U.S. Treasuries	\$	2,587	\$ (2)	\$		\$		\$	2,587	\$	(2)
Mortgage-backed securities		280,855	(5,914)		157,199		(5,888)		438,054		(11,802)
Corporate securities		30,025	(671)		10,073		(128)		40,098		(799)
Municipals		35,525	(562)		8,959		(256)		44,484		(818)
Equity securities		999	(7)		1,401		(99)		2,400		(106)
	\$	349,991	\$ (7,156)	\$	177,632	\$	(6,371)	\$	527,623	\$	(13,527)

The Company believes the investment securities in the table above are within ranges customary for the banking industry. At December 31, 2006, the number of investment positions in this unrealized loss position totals 115. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision was made to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2006 in relation to previous rates in 2005. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

#### 3. Loans and Allowance for Loan Losses

Loans are summarized by category as follows (in thousands):

	Decem	ber 31
	2006	2005
Commercial	\$ 1,602,577	\$ 1,182,734
Construction	538,586	387,163
Real estate	530,377	478,634
Consumer	21,113	19,962

Equipment leases	45,280	16,337
Loans held for sale	215,858	72,383
	2,953,791	2,157,213
Deferred income (net of direct origination costs)	(15,836)	(8,869)
Allowance for loan losses	(21,003)	(18,897)
Loans, net	\$ 2,916,952	\$ 2,129,447

58

#### **Table of Contents**

The majority of the loan portfolio is comprised of loans to businesses and individuals in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions within this area. Within the loan portfolio, loans to the services industry were \$1.1 billion, or 35.7% of total loans, at December 31, 2006. Other notable segments include personal/household (which includes loans to certain high net worth individuals for commercial purposes and mortgage loans held for sale, in addition to consumer loans) of \$370.8 million, contracting construction and real estate development industry loans of \$456.3 million, petrochemical and mining of \$274.2 million and \$340.4 million in investors and investment management company loans at December 31, 2006. The risks created by these concentrations have been considered by management in the determination of the adequacy of the allowance for loan losses. Management believes the allowance for loan losses is adequate to cover estimated losses on loans at each balance sheet date.

The changes in the allowance for loan losses are summarized as follows (in thousands):

	Year Ended December 31					
	2006 20		2005		2004	
Balance, beginning of year	\$	18,897	\$	18,698	\$	17,727
Provision for loan losses		4,000				1,688
Loans charged off		(2,604)		(597)		(1,354)
Recoveries		710		796		637
Balance, end of year	\$	21,003	\$	18,897	\$	18,698

Non-performing loans and leases and related reserves at December 2006, 2005 and 2004 are summarized as follows:

	Year Ended December 31								
(in thousands)		2006	2005	2004					
Non-accrual loans:(1)									
Commercial	\$	5,587	\$ 4,931	\$ 687					
Construction			61	4,371					
Real estate		3,417	464	403					
Consumer		63	51	126					
Equipment leases		21	150	263					
Total non-accrual loans		9,088	5,657	5,850					
Loans past due (90 days)(2)		2,142	2,795	209					
Other repossessed assets:									
Other real estate owned		882							
Other repossessed assets		135	158	180					
Total other repossessed assets		1,017	158	180					
Total non-performing assets	\$	12,247	\$ 8,610	\$ 6,239					
Reserves on non-accrual loans	\$	2,082	\$ 1,116	\$ 1,278					

<sup>(1)</sup> The accrual of interest on loans is discontinued when there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is

subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

(2) At December 31, 2006, loans past due 90 days and still accruing includes premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund

59

#### **Table of Contents**

premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

We did not recognize any interest income on non-accrual loans during 2006 and 2005, compared to \$232,000 in 2004. Additional interest income that would have been recorded if the loans had been current during the years ended December 31, 2006, 2005 and 2004 totaled \$518,000, \$121,000 and \$168,000, respectively. Average impaired loans outstanding during the years ended December 31, 2006, 2005 and 2004 totaled \$6,082,000, \$4,726,000 and \$7,252,000, respectively.

Generally, we place loans on non-accrual when there is a clear indication that the borrower s cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. As of December 31, 2006, approximately \$50,000 of our non-accrual loans were earning on a cash basis.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of the expected future cash flows discounted at the loan s effective interest rate or the fair value of the underlying collateral.

During the normal course of business, the Company and subsidiary may enter into transactions with related parties, including their officers, employees, directors, significant stockholders and their related affiliates. It is the Company s policy that all such transactions are on substantially the same terms as those prevailing at the time for comparable transactions with third parties. Loans to related parties, including officers and directors, were approximately \$4,656,000 and \$14,069,000 at December 31, 2006 and 2005, respectively. During the years ended December 31, 2006 and 2005, total advances were approximately \$8,393,000 and \$22,900,000 and total paydowns were \$17,807,000 and \$14,156,000, respectively.

### 4. Goodwill and Other Intangible Assets

Goodwill totaled \$9.8 million (net of \$374,000 of accumulated amortization) at December 31, 2006 and \$9.3 million (net of \$374,000 of accumulated amortization) at December 31, 2005. During 2006, the Company recorded goodwill totaling \$486,000 related to the purchase of insurance books of business. During 2005, the Company recorded \$5.1 million of goodwill in connection with the purchase of a premium finance marketing company, with additional payment up to \$4 million, over 3 years, which may increase this goodwill amount. Also during 2005, the Company recorded \$2.7 million of goodwill in connection with the purchase of an insurance agency and insurance books of business.

During 2006, the Company recorded customer relationship intangibles totaling \$506,000 in connection with the acquisitions of insurance books of business. During 2005, the Company recorded a customer base intangible totaling \$1.6 million related to the July 2005 purchase of a portfolio and loan account services of a premium finance loan customer base. Also in 2005, the Company recorded customer relationship intangibles totaling \$1.7 million related to the purchase of insurance customer relationships.

60

Goodwill and other intangible assets at December 31, 2006 and December 31, 2005 are summarized as follows (in thousands):

	Gros	Gross Goodwill				
				umulated ortization		Goodwill and gible Assets
December 31, 2006						
Goodwill	\$	10,202	\$	(374)	\$	9,828
Insurance customer relationships		2,489		(714)		1,775
Loan customer base		1,622		(236)		1,386
	\$	14,313	\$	(1,324)	\$	12,989
December 31, 2005						
Goodwill	\$	9,716	\$	(374)	\$	9,342
Insurance customer relationships		1,983		(239)		1,744
Loan customer base		1,622		(74)		1,548
	\$	13,321	\$	(687)	\$	12,634

Other intangible assets are amortized over their estimated lives, which range from 2 to 10 years. Amortization expense related to intangible assets totaled \$637,000 in 2006, \$169,000 in 2005 and none in 2004. The estimated aggregate future amortization expense for intangible assets remaining as of December 31, 2006 is as follows:

2007	\$ 6	49
2008	4	14
2009	3	92
2010	3	90
2011	3	90
Thereafter	9	26
	\$ 3,1	61

# 5. Premises and Equipment

Premises and equipment at December 31, 2006 and 2005 are summarized as follows:

		Decem	ıber :	31
(in thousands)	2006		2005	
Premises	\$	5,876	\$	6,049
Furniture and equipment		12,758		10,882
Rental equipment		30,241		15,304
		48,875		32,235

Accumulated depreciation

(15,057) (10,603) \$ 33,818 \$ 21,632

Depreciation expense was approximately \$5,206,000, \$1,816,000 and \$1,555,000 in 2006, 2005 and 2004, respectively.

61

### 6. Deposits

The scheduled maturities of interest bearing time deposits are as follows at December 31, 2006 (in thousands):

2007	\$ 1,384,830
2008	28,887
2009	76,476
2010	11,038
2011	11,490
2012 and after	61
	\$ 1,512,782

At December 31, 2006 and 2005, the Bank had approximately \$38,000,000 and \$50,000,000, respectively, in deposits from related parties, including directors, stockholders, and their related affiliates.

At December 31, 2006 and 2005, interest bearing time deposits, including deposits in foreign branches, of \$100,000 or more were approximately \$1,418,181,000 and \$1,053,599,000, respectively.

### 7. Borrowing Arrangements

Borrowings at December 31, 2006 consist of \$29.4 million of securities sold under repurchase agreements with a weighted average rate of 3.41%, \$14.0 million of customer repurchase agreements, and \$2.2 million of treasury, tax and loan notes. Securities sold under repurchase are with one counterparty, Salomon Smith Barney and have a weighted average maturity of six months. At December 31, 2006, we had no borrowings from the FHLB. FHLB borrowings are collateralized by eligible securities and loans. Our unused FHLB borrowing capacity at December 31, 2006 was approximately \$781.0 million, of which \$546.0 million relates to loans and \$235.0 million relates to securities. There were \$63.2 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$9.5 million pledged for treasury, tax and loan notes. During the year ended December 31, 2006, our average borrowings from these sources were \$308.6 million, of which \$100.3 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2006 was \$442.0 million, of which \$103.6 million related to securities sold under repurchase agreements.

The Bank had \$166.0 million of downstream federal funds purchased outstanding with a rate of 5.275% at December 31, 2006. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2006 of approximately \$379.5 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

As of December 31, 2006, our borrowings were as follows (in thousands)

		After		
	<b>After One</b>	Three		
	but	but		
Within	Within	Within	<b>After Five</b>	
One Year			Years	Total

. .

Edgar Filing: TENNECO INC - Form 10-Q

		Three Years	Five Years		
Federal funds purchased(1) Securities sold under repurchase	\$ 165,955	\$	\$	\$	\$ 165,955
agreements(1)	29,400				29,400
Customer repurchase agreements(1)	13,959				13,959
Treasury, tax and loan notes(1)	2,245				2,245
Long-term debt(1)				113,406	113,406
Total borrowings	\$ 211,559	\$	\$	\$ 113,406	\$ 324,965

(1) Excludes interest.

62

#### **Table of Contents**

Borrowings at December 31, 2005 consist of \$99.7 million of securities sold under repurchase agreements with a weighted average rate of 3.20%, \$8.7 million of customer repurchase agreements, and \$3.9 million of treasury, tax and loan notes. Securities sold under repurchase are with two significant counterparties which are Salomon Smith Barney at \$85.4 million and Credit Suisse First Boston at \$14.3 million. The weighted average maturities of the Salomon and Credit Suisse repurchase agreements are nine months and two months, respectively. At December 31, 2005, \$50.0 million of our borrowings consisted of borrowings from the FHLB. There were \$153.9 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$4.4 million pledged for treasury, tax and loan notes. During the year ended December 31, 2005, our average borrowings from these sources were \$477.2 million, of which \$315.6 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2005 was \$610.3 million, of which \$354.2 million related to securities sold under repurchase agreements.

The Bank had \$103.5 million of downstream federal funds purchased outstanding with a rate of 4.325% at December 31, 2005. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2005 of approximately \$280.5 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

Borrowings at December 31, 2004 consist of \$463.9 million of securities sold under repurchase agreements with a weighted average rate of 2.33%, \$14.3 million of customer repurchase agreements, and \$3.3 million of treasury, tax and loan notes. Securities sold under repurchase are with two significant counterparties which are Salomon Smith Barney at \$435.4 million and Credit Suisse First Boston at \$28.5 million. The weighted average maturities of the Salomon and Suisse repurchase agreements are seven months and eight months, respectively. At December 31, 2004, none of our borrowings consisted of borrowings from the FHLB. Our unused FHLB borrowing capacity at December 31, 2004 was approximately \$245.0 million. There were \$524.3 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$3.4 million pledged for treasury, tax and loan notes. During the year ended December 31, 2004, our average borrowings from these sources were \$612.3 million, of which \$458.9 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2004 was \$653.2 million, of which \$478.6 million related to securities sold under repurchase agreements.

The Bank had \$113.5 million of downstream federal funds purchased outstanding with a rate of 2.325% at December 31, 2004. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2004 of approximately \$138.6 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

### 8. Long-term Debt

On September 29, 2006, Texas Capital Statutory Trust V issued \$41,238,000 of its Floating Rate Capital Securities (the 2006-2 Trust Preferred Securities) in a private offering. Proceeds of the 2006-2 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-2 Subordinated Debentures) of the Company. The interest rate on the 2006-2 Trust Preferred Subordinated Debentures is a floating rate that resets quarterly to 1.71% above the three-month LIBOR rate. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes.

The 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures each mature in September 2036; however, the 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures may be redeemed at the

option of the Company on fixed quarterly dates beginning on December 31, 2011. The 2006-2 Trust Preferred and the 2006-2 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2006-2 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2006-2 Subordinated Debentures at maturity or their earlier redemption. The

63

#### **Table of Contents**

Company also has the right, if certain conditions are met, to defer payment of interest on the 2006-2 Subordinated Debentures, which would result in a deferral of dividend payments on the 2006-2 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2006-2 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust V believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2006-2 Trust Preferred and the 2006-2 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust V under the 2006 Trust Preferred.

Texas Capital Statutory Trust V is a Delaware business trust created for the purpose of issuing the 2006-2 Trust Preferred and purchasing the 2006-2 Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust V.

On April 28, 2006, Texas Capital Statutory Trust IV issued \$25,774,000 of its Floating Rate Capital Securities (the 2006-1 Trust Preferred Securities) in a private offering. Proceeds of the 2006-1 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-1 Subordinated Debentures) of the Company. The interest rate on the 2006-1 Trust Preferred Subordinated Debentures is a floating rate that resets quarterly to 1.60% above the three-month LIBOR rate. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-1 Subordinated Debentures are deductible for federal income tax purposes.

The 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures each mature in June 2036; however, the 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on June 15, 2011. The 2006-1 Trust Preferred and the 2006-1 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2006-1 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2006-1 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2006-1 Subordinated Debentures, which would result in a deferral of dividend payments on the 2006-1 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2006-1 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust IV believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2006-1 Trust Preferred and the 2006-1 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust IV under the 2006 Trust Preferred.

Texas Capital Statutory Trust IV is a Delaware business trust created for the purpose of issuing the 2006-1 Trust Preferred and purchasing the 2006-1 Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust IV.

On October 6, 2005, Texas Capital Statutory Trust III issued \$25,774,000 of its Fixed/Floating Rate Capital Securities (the 2005 Trust Preferred) in a private offering. Proceeds of the 2005 Trust Preferred were invested

64

#### **Table of Contents**

in Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2005 Subordinated Debentures) of the Company. Interest rate on the 2005 Trust Preferred Subordinated Debentures is a fixed rate of 6.19% for five years through December 15, 2010, and a floating rate of interest for the remaining 25 years that resets quarterly to 1.51% above the three month LIBOR rate. After deducting underwriter—s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes.

The 2005 Trust Preferred and the 2005 Subordinated Debentures each mature in December 2035. If certain conditions are met, the maturity dates of the 2005 Trust Preferred and the 2005 Subordinated Debentures may be shortened to a date not earlier than December 2010. The 2005 Trust Preferred and the 2005 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2005 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2005 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2005 Subordinated Debentures, which would result in a deferral of dividend payments on the 2005 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2005 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust III believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2005 Trust Preferred and the Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust III under the 2005 Trust Preferred.

Texas Capital Statutory Trust III is a Delaware business trust created for the purpose of issuing the 2005 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust III.

On April 10, 2003, Texas Capital Statutory Trust II issued \$10,310,000 of its Floating Rate Capital Securities Cumulative Trust Preferred Securities (the 2003 Trust Preferred) in a private offering. Proceeds of the 2003 Trust Preferred were invested in the Floating Rate Junior Subordinated Deferrable Interest Securities (the 2003 Subordinated Debentures) of the Company. Interest rate on the 2003 Trust Preferred Subordinated Debentures is three month LIBOR plus 3.25%. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes.

The 2003 Trust Preferred and the 2003 Subordinated Debentures each mature in April 2033. If certain conditions are met, the maturity dates of the 2003 Trust Preferred and the Subordinated Debentures may be shortened to a date not earlier than April 10, 2008. The 2003 Trust Preferred and the 2003 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2003 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2003 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2003 Subordinated Debentures, which would result in a deferral of dividend payments on the 2003 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2003 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust II believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the

65

#### **Table of Contents**

2003 Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2003 Trust Preferred and the 2003 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust II under the 2003 Trust Preferred.

Texas Capital Statutory Trust II is a Connecticut business trust created for the purpose of issuing the 2003 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share of Texas Capital Statutory Trust II.

On November 19, 2002, Texas Capital Bancshares Statutory Trust I issued \$10,310,000 of its Floating Rate Capital Securities Cumulative Trust Preferred Securities (the 2002 Trust Preferred) in a private offering. Proceeds of the 2002 Trust Preferred were invested in the Floating Rate Junior Subordinated Deferrable Interest Securities (the 2002 Subordinated Debentures) of the Company. Interest rate on the 2002 Trust Preferred Subordinated Debentures is three month LIBOR plus 3.35%. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2002 Subordinated Debentures are deductible for federal income tax purposes.

The 2002 Trust Preferred and the 2002 Subordinated Debentures each mature in November 2032. If certain conditions are met, the maturity dates of the 2002 Trust Preferred and the 2002 Subordinated Debentures may be shortened to a date not earlier than November 19, 2007. The 2002 Trust Preferred and the 2002 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2002 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2002 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2002 Subordinated Debentures, which would result in a deferral of dividend payments on the 2002 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2002 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Bancshares Statutory Trust I believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the 2002 Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2002 Trust Preferred and the 2002 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Bancshares Statutory Trust I under the 2002 Trust Preferred.

Texas Capital Bancshares Statutory Trust I is a Connecticut business trust created for the purpose of issuing the 2002 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share of Texas Capital Bancshares Statutory Trust I.

In February 2005, the Federal Reserve Board issued a final rule that allows the continued inclusion of trust preferred securities in the Tier I capital of bank holding companies. The Board s final rule limits the aggregate amount of restricted core capital elements (which includes trust preferred securities, among other things) that may be included in the Tier I capital of most bank holding companies to 25% of all core capital elements, including restricted core capital elements, net of goodwill less any associated deferred tax liability. As a result of this final ruling, \$81 million of the \$113.4 million in trust preferred securities issued by Texas Capital Bancshares Statutory Trusts I, II, III, IV and V is included in Tier I capital at December 31, 2006.

# 9. Income Taxes

The Company has a gross deferred tax asset of \$14.1 million at December 31, 2006, which relates primarily to our allowance for loan losses and our unrealized loss on securities. Although realization is not assured,

66

### **Table of Contents**

management believes it is more likely than not that all of the deferred tax assets will be realized. The Company s net deferred tax asset is included in other assets in the consolidated balance sheet.

At December 31, 2005, the Company had a gross deferred tax asset of \$13.7 million, which related primarily to our allowance for loan losses.

Income tax expense/(benefit) consists of the following for the years ended:

	Year Ended December 31							
(in thousands)	2006		2005		2004			
Current:								
Federal	\$ 16,054	\$	14,054	\$	10,086			
State	308		247					
Total	\$ 16,362	\$	14,301	\$	10,086			
Deferred:								
Federal	\$ (1,433)	\$	(302)	\$	(300)			
State								
Total	\$ (1,433)	\$	(302)	\$	(300)			
Total expense:								
Federal	\$ 14,621	\$	13,752	\$	9,786			
State	308		247					
Total	\$ 14,929	\$	13,999	\$	9,786			

The following table shows the breakdown of total income tax expense for continuing operations and discontinued operations for the years ended December 31, 2006, 2005 and 2004:

Total expense: From continuing operations From discontinued operations	:	\$ 15,064 (135)	\$	13,783 216	\$	10,006 (220)
From discontinued operations Total		(133) \$ 14,929	\$	_	\$	` /
Total	,	D 14,929	ψ	13,999	Ψ	9,700
	67					

#### **Table of Contents**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred tax assets and liabilities are as follows:

	Decem	ber 31	
(in thousands)	2006	2005	
Deferred tax assets:			
Allowance for loan losses	\$ 7,491	\$ 6,641	
Organizational costs/software	142	289	
Loan origination fees	2,155	1,957	
Stock compensation	1,183	177	
Non-accrual interest	90	151	
Unrealized loss on securities	2,816	4,363	
Other	260	150	
	14,137	13,728	
Deferred tax liabilities:			
Loan origination costs	(755)	(677)	
FHLB stock dividends	(354)	(250)	
Depreciation	(427)	(109)	
Other	(23)		
	(1,559)	(1,036)	
Net deferred tax asset	\$ 12,578	\$ 12,692	

The reconciliation of income attributable to continuing operations computed at the U.S. federal statutory tax rates to income tax expense (benefit) is as follows:

	Year Ended December 31			
	2006	2005	2004	
Tax at U.S. statutory rate	35%	35%	35%	
State taxes	1%	1%		
Non-deductible expenses	1%	1%	1%	
Non-taxable income	(2)%	(2)%	(3)%	
Other and tax related reserves	(1)%	(1)%		
Total	34%	34%	33%	

### 10. Employee Benefits

The Company has a qualified retirement plan, with a salary deferral feature designed to qualify under Section 401 of the Internal Revenue Code (the 401(k) Plan). The 401(k) Plan permits the employees of the Company to defer a portion of their compensation. Matching contributions may be made in amounts and at times determined by the Company. The Company made no such contributions for the years ended December 31, 2005 and 2004. The Company contributed approximately \$340,000 for the year ended December 31, 2006. Employees of the Company are eligible to participate in the 401(k) Plan when they meet certain requirements concerning minimum age and period of credited

service. All contributions to the 401(k) Plan are invested in accordance with participant elections among certain investment options.

During 2000, the Company implemented an Employee Stock Purchase Plan (ESPP). Employees are eligible for the plan when they have met certain requirements concerning period of credited service and minimum hours worked. Eligible employees may contribute a minimum of 1% to a maximum of 10% of eligible compensation up to the Section 423 of the Internal Revenue Code limit of \$25,000. The Company has allocated 160,000 shares to the plan. As of December 31, 2005 and 2004, 159,478 shares, had been purchased

68

#### **Table of Contents**

on behalf of the employees. Effective December 30, 2005, the 2000 Employee Stock Purchase Plan was terminated. During January 2006, a new plan ( 2006 ESPP ) was adopted that allocated 400,000 shares to the plan. The 2006 Employee Stock Purchase Plan was approved by stockholders at the 2006 annual meeting. As of December 31, 2006, 12,293 shares had been purchased on behalf of the employees under the 2006 ESPP.

As of December 31, 2006, the Company has two stock option plans, the 1999 Stock Omnibus Plan (1999 Plan) and the 2005 Long-Term Incentive Plan (2005 Plan). The 1999 Plan is no longer available for grants of equity based compensation; however, options to purchase shares previously issued under the plan will remain outstanding and be subject to administration by the Company s board of directors. Under the 2005 Plan, equity-based compensation grants were made by the Board of Directors, or its designated committee. Grants under the 2005 Plan are subject to vesting requirements. Under the 2005 Plan, the Company may grant, among other things, nonqualified stock options, incentive stock options, restricted stock units, stock appreciation rights, or any combination thereof. The 2005 Plan includes grants for employees and directors. Totals shares authorized under the plan for awards is 1,500,000. Total shares which may be issued under the 2005 Plan at December 31, 2006 and 2005 were 695,902 and 1,381,000.

The fair value of our stock option and stock appreciation right (SAR) grants are estimated at the date of grant using the Black-Scholes option pricing model. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management s opinion, the existing models do not necessarily provide the best single measure of the fair value of its employee stock options.

The fair value of the options, stock appreciation rights and performance stock appreciation rights were estimated at the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

2006

4.83%
0.00
.279
5 years

#### **Table of Contents**

A summary of the Company s stock option activity and related information for 2006, 2005 and 2004 is as follows:

	December 3 Options	Wo Ay	006 eighted verage xercise Price	December 3	W A E	2005 eighted verage xercise Price	December 3	Wo Ay	2004 eighted verage xercise Price
Options outstanding at									
beginning of year	2,608,006	\$	10.32	2,654,480	\$	9.01	2,686,193	\$	7.85
Options granted				307,250		20.84	309,500		16.38
Options exercised	(259,213)		8.03	(240,814)		7.35	(318,413)		6.52
Options forfeited	(40,690)		13.94	(112,910)		14.62	(22,800)		7.25
Options outstanding at									
year-end	2,308,103	\$	10.51	2,608,006	\$	10.32	2,654,480	\$	9.01
Options vested and exercisable									
at year-end	1,526,106	\$	8.82	1,557,207	\$	7.56	1,256,812	\$	7.23
Intrinsic value of options									
vested and exercisable	\$ 16,875,000								
Weighted average remaining									
contractual life of options									
vested and exercisable			4.87						
Weighted average fair value of									
options granted during 2006,									
2005 and 2004		\$			\$	6.93		\$	5.28
Fair value of shares vested									
during year	\$ 3,618,000			\$ 3,163,000			\$ 2,442,000		
Intrinsic value of options									
exercised	\$ 3,419,000			\$ 3,464,000			\$ 3,260,000		
Weighted average remaining									
contractual life of options									
currently outstanding in years:			5.63			6.55			7.11

The Company expensed approximately \$1,565,000 in 2006 related to stock option awards. Expenses are calculated utilizing the straight-line method. The range of grant prices for all stock options was between \$18.62 and \$24.05 at December 31, 2005, and \$14.45 and \$21.84 at December 31, 2004.

In connection with the 2005 Long-term Incentive Plan, stock appreciation rights were issued in 2005 and 2006. These rights are service-based and generally vest over a period of five years. Of the SAR s granted, 300,312 were Performance Stock Appreciation Rights (PSAR s). The PSARs vest as certain price targets are met within a three year period. If the targets are not met with in their stated timeframes, they will be forfeited.

December	r 31, 2006	Decembe	er 31, 2005
	Weighted		Weighted
	Average		Average
SARs/	Exercise	SARs/	Exercise

Edgar Filing: TENNECO INC - Form 10-Q

		<b>PSARs</b>	Price		<b>PSARs</b>	Price	
SARs outstanding at beginning of year		21,000	\$	23.38		\$	
SARs granted		1,017,031		21.65	21,000		23.38
SARs exercised							
SARs forfeited		(14,977)		22.65			
SARs outstanding at year-end		1,023,054	\$	21.67	21,000	\$	23.38
SARs vested at year-end		4,200					
Compensation expense	\$	784,000			\$		
Weighted average fair value of SAR s granted during							
2006			\$	6.81		\$	
Weighted average remaining contractual life of SAR s							
currently outstanding in years				9.50			
	70						

The following table summarizes the status of and changes in the Bank s nonvested restricted stock units:

	Non-Vested S Outsta	anding Weig Avo Gran	ghted- erage nt-Date Value
Balance, January 1, 2004	240,750	\$	8.53
Granted			
Vested and issued	(105,750)		8.81
Forfeited			
Cancelled	125 000		0.21
Balance, December 31, 2004	135,000		8.31
Granted	((5.500)		0.21
Vested and issued	(67,500)		8.31
Forfeited			
Cancelled Palance December 31, 2005	67.500		0 21
Balance, December 31, 2005	67,500		8.31
Granted	412,383		20.52
Vested and issued	(67,500)		8.31
Forfeited	(815)		22.65
Cancelled			
Balance, December 31, 2006	411,568	\$	20.52

The RSU s granted during 2006 generally vest over five years. Compensation cost for restricted stock units was \$498,000, \$873,000 and \$765,000 for years ended December 31, 2006, 2005 and 2004, respectively. The weighted average remaining contractual life of RSU s currently outstanding is 9.81 years.

Total compensation cost for all share-based arrangements, net of taxes, was \$1,877,000, for the year ended December 31, 2006.

Unrecognized stock-based compensation expense related to unvested options issued prior to adoption of SFAS 123R is \$3.4 million, pre-tax. The weighted average period over which this unrecognized expense is expected to be recognized was 1.9 years. Unrecognized stock-based compensation expense related to SAR grants issued during 2006 is \$5.8 million. At December 31, 2006, the weighted average period over which this unrecognized expense is expected to be recognized was 2.6 years. Unrecognized stock-based compensation expense related to RSU grants during 2006 is \$8.0 million. At December 31, 2006, the weighted average period over which this unrecognized expense is expected to be recognized was 2.9 years.

Cash flows from financing activities included \$4,090,000 in cash inflows from excess tax benefits related to stock compensation. The 2006 tax benefit realized from stock options exercised is \$1,431,000.

Upon share option exercise, new shares are issued as opposed to treasury shares.

71

#### **Table of Contents**

The following pro forma information presents net income and earnings per share for 2005 and 2004 as if the fair value method of SFAS 123 had been adopted.

(in the second of the second o			Year Ended Decemb			
(in thousands except per share data)		2005		2004		
Net income from continuing operations	\$	26,776	\$	19,985		
Add: Total stock-based employee compensation recorded, net of related tax effects		576		510		
Less: Total stock based employee compensation expense determined under fair value						
based method for all awards, net of related tax effect		(1,526)		(1,274)		
Pro forma net income from continuing operations		25,826		19,221		
Income from discontinued operations		416		(425)		
Pro forma net income from consolidated operations	\$	26,242	\$	18,796		
Basic income per share:						
From continuing operations	\$	1.05	\$	.79		
Pro forma from continuing operations		1.01		.76		
As reported		1.06		.77		
Pro forma from consolidated operations		1.02		.74		
Diluted income per share:						
From continuing operations	\$	1.01	\$	.76		
Pro forma from continuing operations		.96		.73		
As reported		1.02		.75		
Pro forma from consolidated operations		.98		.71		

The fair value of these options was estimated at the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

	2005	2004
Risk-free rate	5.26%	3.64%
Dividend yield	0.00	0.00
Market price volatility factor	.390	.288
Weighted-average expected life of options	5 years	5 years

In 1999, the Company entered into a deferred compensation agreement with one of its executive officers. The agreement allows the employee to elect to defer up to 100% of his compensation on an annual basis. All deferred compensation is invested in the Company s common stock held in a rabbi trust. The stock is held in the name of the trustee, and the principal and earnings of the trust are held separate and apart from other funds of the Company, and are used exclusively for the uses and purposes of the deferred compensation agreement. The accounts of the trust have been consolidated with the accounts of the Company.

#### 11. Financial Instruments with Off-Balance Sheet Risk

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit which involve varying degrees of credit risk in excess of the amount recognized in the consolidated balance sheets. The Bank s exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The amount of collateral obtained, if deemed necessary, is based on management s credit evaluation of the borrower.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other

72

#### **Table of Contents**

termination clauses and may require payment of a fee. Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer s credit-worthiness on a case-by-case basis.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

	December 31				
(in thousands)	2006		2005		
Financial instruments whose contract amounts represent credit risk:					
Commitments to extend credit	\$ 1,070,	873	\$ 851,625		
Standby and commercial letters of credit	58.	203	52,554		

### 12. Regulatory Restrictions

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory (and possibly additional discretionary) actions by regulators that, if undertaken, could have a direct material effect on the Company s and the Bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company s and the Bank s assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company s and the Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2006, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

Financial institutions are categorized as well capitalized or adequately capitalized, based on minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the tables below. As shown below, the Bank s capital ratios exceed the regulatory definition of well capitalized as of December 31, 2006 and 2005. As of March 31, 2006, the most recent notification from the OCC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There have been no conditions or events since the notification that management believes have changed the Bank s category. Based upon the information in its most recently filed call report, the Bank continues to meet the capital ratios necessary to be well capitalized under the regulatory framework for prompt corrective action.

73

	Actual A			For Capital Adequacy Purposes			To be Well Capitalized Under Prompt Corrective Action Provisions				
(in thousands except percentage data)	A	Amount Ratio		A	Amount	Ratio		A	Amount	Ratio	
As of December 31, 2006:											
Total capital (to risk-weighted assets):											
Company	\$	375,096		11.16%	\$	268,786	8.	00%		N/A	N/A
Bank		339,336		10.10%		268,678	8.	00%	\$	335,847	10.00%
Tier 1 capital (to risk-weighted assets):		,				•				,	
Company	\$	325,093		9.68%	\$	134,393	4.	00%		N/A	N/A
Bank		318,333		9.48%		134,339	4.	00%	\$	201,508	6.00%
Tier 1 capital (to average assets):											
Company	\$	325,093		9.18%	\$	141,595	4.	00%		N/A	N/A
Bank		318,333		9.00%		141,541	4.	00%	\$	176,926	5.00%
As of December 31, 2005:											
Total capital (to risk-weighted assets):											
Company	\$	275,695		10.83%	\$	203,701	8.	00%		N/A	N/A
Bank		258,327		10.15%		203,544	8.	00%	\$	254,431	10.00%
Tier 1 capital (to risk-weighted assets):											
Company	\$	256,798		10.09%	\$	101,851	4.	00%		N/A	N/A
Bank		239,430		9.41%		101,772	4.	00%	\$	152,658	6.00%
Tier 1 capital (to average assets):											
Company	\$	256,798		8.68%	\$	118,296	4.	00%		N/A	N/A
Bank		239,430		8.10%		118,220	4.	00%	\$	147,775	5.00%

Dividends that may be paid by subsidiary banks are routinely restricted by various regulatory authorities. The amount that can be paid in any calendar year without prior approval of the Bank s regulatory agencies cannot exceed the lesser of net profits (as defined) for that year plus the net profits for the preceding two calendar years, or retained earnings. No dividends were declared or paid during 2006, 2005 or 2004.

The required balance at the Federal Reserve at December 31, 2006 and 2005 was approximately \$47,331,000 and \$48,210,000, respectively.

74

### 13. Earnings Per Share

The following table presents the computation of basic and diluted earnings per share (in thousands except share data):

	Year-Ended December						
	2006			2005		2004	
Numerator:							
Net income from continuing operations	\$	29,184	\$	26,776	\$	19,985	
Income (loss) from discontinued operations		(260)		416		(425)	
Net income	\$	28,924	\$	27,192	\$	19,560	
Denominator:							
Denominator for basic earnings per share-weighted average							
shares	2	25,945,065		25,619,594		25,260,526	
Effect of employee stock options(1)	523,746 1,025,604				974,111		
Denominator for dilutive earnings per share-adjusted							
weighted average shares and assumed conversions	2	26,468,811		26,645,198		26,234,637	
Basic earning per share from continuing operations	\$	1.12	\$	1.05	\$	.79	
Basic earning per share	\$	1.11	\$	1.06	\$	.77	
Diluted earnings per share from continuing operations	\$	1.10	\$	1.00	\$	.76	
Diluted earnings per share	\$	1.09	\$	1.02	\$	.75	

<sup>(1)</sup> Stock options outstanding of 1,032,170 in 2006 and 47,500 in 2005 have not been included in diluted earnings per share because to do so would have been antidilutive for the periods presented. Stock options are antidilutive when the exercise price is higher than the current market price of the Company s common stock.

## 14. Fair Values of Financial Instruments

Generally accepted accounting principles require disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. This disclosure does not and is not intended to represent the fair value of the Company.

A summary of the carrying amounts and estimated fair values of financial instruments is as follows (in thousands):

	December	r 31, 2006	December	r 31, 2005		
	Carrying	Estimated	Carrying	Estimated		
	Amount	Fair Value	Amount	Fair Value		
Cash and cash equivalents Securities, available-for-sale Loans, net Deposits	\$ 93,716	\$ 93,716	\$ 137,840	\$ 137,840		
	532,053	532,053	630,482	630,482		
	2,916,952	2,908,265	2,168,242	2,163,822		
	3,069,330	3,068,785	2,495,179	2,495,081		

Edgar Filing:	TENNECO INC	: - Form 10-Q
---------------	-------------	---------------

Federal funds purchased	165,955	165,955	103,497	103,497
Borrowings	45,604	45,452	162,224	160,544
Long-term debt	113,406	113,213	46,394	46,394

75

#### **Table of Contents**

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

#### Cash and cash equivalents

The carrying amounts reported in the consolidated balance sheet for cash and cash equivalents approximate their fair value.

#### **Securities**

The fair value of investment securities is based on prices obtained from independent pricing services which are based on quoted market prices for the same or similar securities.

#### Loans

For variable-rate loans that reprice frequently with no significant change in credit risk, fair values are generally based on carrying values. The fair value for other loans is estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest approximates its fair value. The carrying amount of loans held for sale approximates fair value.

# **Deposits**

The carrying amounts for variable-rate money market accounts approximate their fair value. Fixed-term certificates of deposit fair values are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities.

### Federal funds purchased, other borrowings and long-term debt

The carrying value reported in the consolidated balance sheet for federal funds purchased and short-term borrowings approximates their fair value. The fair value of term borrowings and long-term debt is estimated using a discounted cash flow calculation that applies interest rates currently being offered on similar borrowings.

#### **Off-balance sheet instruments**

Fair values for the Company s off-balance sheet instruments which consist of lending commitments and standby letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standing. Management believes that the fair value of these off-balance sheet instruments is not significant.

### 15. Commitments and Contingencies

The Company leases various premises under operating leases with various expiration dates. Rent expense incurred under operating leases amounted to approximately \$5,354,000, \$4,153,000 and \$3,068,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

76

Minimum future lease payments under operating leases are as follows:

Year Ending December 31, (in thousands)		Iinimum ayments
Teal Ending December 31, (in inousanas)	1 (	иутеніз
2007	\$	5,747
2008		6,478
2009		7,186
2010		5,638
2011		3,812
2012 and thereafter		35,951
	\$	64,812

# 16. Parent Company Only

Summarized financial information for Texas Capital Bancshares, Inc. Parent Company Only follows:

# **Balance Sheets**

	Decem	December 31		
(in thousands)	2006		2005	
Assets				
Cash and cash equivalents	\$ 30,040	\$	12,655	
Investment in subsidiaries	331,162		244,559	
Other assets	6,581		5,265	
Total assets	\$ 367,783	\$	262,479	
Liabilities and Stockholders Equity				
Other liabilities	\$ 762	\$	513	
Long-term debt	113,406		46,394	
Total liabilities	114,168		46,907	
Common stock	261		258	
Additional paid-in capital	182,321		176,131	
Retained earnings	76,263		47,288	
Accumulated other comprehensive loss	(5,230)		(8,105)	
Total stockholders equity	253,615		215,572	
Total liabilities and stockholders equity	\$ 367,783	\$	262,479	
77				

# **Statements of Earnings**

		<b>Year Ended December 31</b>					
(in thousands)		2006	2005			2004	
Dividend income	\$	160	\$	53	\$	30	
Other income		590		565			
Total income		750		618		30	
Interest expense		5,439		1,858		1,097	
Salaries and employee benefits		441		413		463	
Legal and professional		1,174		1,023		883	
Other non-interest expense		415		328		375	
Total expense		7,469		3,622		2,818	
Loss before income taxes and equity in undistributed income of subsidiary		(6,719)		(3,004)		(2,788)	
Income tax benefit		(2,284)		(1,016)		(921)	
Loss before equity in undistributed income of subsidiary		(4,435)		(1,988)		(1,867)	
Equity in undistributed income of subsidiary		33,409		29,230		21,427	
Net income	\$	28,974	\$	27,242	\$	19,560	

# **Statements of Cash Flows**

	Year Ended December 31							
(in thousands)		2006		2005		2004		
Operating Activities								
Net income	\$	28,974	\$	27,242	\$	19,560		
Adjustments to reconcile net income to net cash used in operating activities:								
Equity in undistributed income of subsidiary		(33,409)		(29,230)		(21,427)		
(Increase) decrease in other assets		(1,316)		(1,550)		(2,483)		
Tax benefit from stock option exercises		1,431		1,424		1,411		
Excess tax benefits from stock-based compensation arrangements		(4,090)						
Increase in other liabilities		250		78		51		
Net cash used in operating activities		(8,160)		(2,036)		(2,888)		
Investing Activities								
Investment in subsidiaries		(47,472)		(40,785)		(7,000)		
Net cash used in investing activities		(47,472)		(40,785)		(7,000)		
Financing Activities								
Subordinated debentures		67,012		25,774				
Sale of common stock		1,915		2,330		3,223		
Excess tax benefits from stock-based compensation arrangements		4,090						
Net cash provided by financing activities		73,017		28,104		3,223		
Net increase (decrease) in cash and cash equivalents		17,385		(14,717)		(6,665)		
Cash and cash equivalents at beginning of year		12,655		27,372		34,037		
Cash and cash equivalents at end of year	\$	30,040	\$	12,655	\$	27,372		

#### 17. Related Party Transactions

Certain members of our board of directors provide legal and consulting services to the Company.

See Notes 3 and 6 for a description of loans and deposits with related parties.

## 18. Sale of Discontinued Operation Residential Mortgage Lending

On October 16, 2006, the Company completed the sale of its residential mortgage lending division (RML) to Transnational Financial Network, Inc. (TFN). The sale was effective as of September 30, 2006, and is, accordingly, reported as discontinued operations. The terms of the sale agreement stipulated that the Company was to initially receive 1.13 million shares of TFN common stock with an additional 866,355 shares of TFN common stock subject to earn-out provisions. All accounts associated with this transaction have been reflected as discontinued operations. The Company s mortgage warehouse operations were not part of the sale, and are included in the results from continuing operations.

The results of operations of the discontinued component are presented separately in the accompanying consolidated statements of income for 2006, 2005 and 2004, net of tax, following income from continuing operations. Details are presented in the following table:

(in thousands)	Year Ended December 31		
	2006	2005	2004
Revenues	\$ 15,812	\$ 16,330	\$ 6,485
Expenses	16,194	15,698	7,130
Loss on disposal	(13)	)	
Income (loss) before income taxes	(395)	632	(645)
Income tax expense (benefit)	(135)	216	(220)
Income (loss) from discontinued operations	\$ (260)	\$ 416	\$ (425)

## 19. New Accounting Standards

## **Statements of Financial Accounting Standards**

SFAS No. 123, Share-Based Payment (Revised 2004). SFAS 123R establishes standards for the accounting for transactions in which an entity (1) exchanges its equity instruments for goods or serves, or (ii) incurs liabilities in exchange for goods or services that are based on the fair value of the entity s equity instruments or that may be settled by the issuance of the equity instruments. SFAS 123R eliminates the ability to account for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant. The Company adopted the provisions of SFAS 123R on January 1, 2006. Details related to the adoption of SFAS 123R and impact to the Company s financial statements are more fully discussed in Note 11 Employee Benefit Plans.

SFAS No. 154, Accounting Changes and Error Corrections, a Replacement of APB Opinion No. 20 and FASB Statement No. 3. SFAS 154 establishes, unless impracticable, retrospective application as the required method for reporting a change in accounting principle in the absence of explicit transition requirements specific to a newly adopted accounting principle. Previously, most changes in accounting principle were recognized by including the

cumulative effect of changing to the new accounting principle in net income of the period of the change. SFAS 154 carries forward the guidance in APB Opinion 20 Accounting Changes, requiring justification of a change in accounting principle on the basis of preferability. SFAS 154 also carries forward without change the guidance contained in APB Opinion 20, for reporting the correction of an error in previously issued financial statements and for a change in an accounting estimate. The adoption of SFAS 154 on January 1, 2006 did not impact the Company s financial statements.

79

#### **Table of Contents**

SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140. SFAS 155 amends SFAS 133, Accounting for Derivative Instruments and Hedging Activities and SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS 155 (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (v) amends SFAS 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS 155 is effective for the Company on January 1, 2007 and is not expected to have a significant impact on the Company s financial statements.

SFAS No. 157, Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 is effective for the Company on January 1, 2008 and is not expected to have a significant impact on the Company s financial statements.

# Financial Accounting Standards Board Staff Positions and Interpretations

FASB Staff Position (FSP) No. 115-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments. FSP 115-1 provides guidance for determining when an investment is considered impaired, whether impairment is other-than-temporary, and measurement of an impairment loss. An investment is considered impaired if the fair value of the investment is less than its cost. If, after consideration of all available evidence to evaluate the realizable value of its investment, impairment is determined to be other-than-temporary, then an impairment loss should be recognized equal to the difference between the investment s cost and its fair value. FSP 115-1 nullifies certain provisions of Emerging Issues Task Force (EITF) Issue No. 03-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments, while retaining the disclosure requirements of EITF 03-1 which were adopted in 2003. The adoption of FSP 115-1 on January 1, 2006 did not significantly impact the Company s financial statements.

FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement 109. Interpretation 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Benefits from tax positions should be recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which that threshold is no longer met. Interpretation 48 also provides guidance on the accounting for and disclosure of unrecognized tax benefits, interest and penalties. Interpretation 48 is effective for the Company on January 1, 2007 and is not expected to have a significant impact on the Company s financial statements.

#### **SEC Staff Accounting Bulletins**

Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of a Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements. SAB 108 addresses how the effects of prior year uncorrected errors must be considered in quantifying misstatements in the current year financial statements. The effects of prior year uncorrected errors include the potential accumulation of improper amounts that may result in a material misstatement on the balance sheet or the reversal of prior period errors in the current period that result in a material misstatement of the current period income statement amounts. Adjustments to

80

#### **Table of Contents**

current or prior period financial statements would be required in the event that after application of various approaches for assessing materiality of a misstatement in current period financial statements and consideration of all relevant quantitative and qualitative factors, a misstatement is determined to be material. SAB 108 is applicable to all financial statements issued by the Company after November 15, 2006. The considerations of SAB 108 did not impact the Company s December 31, 2006 financial statements.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

We have established and maintain disclosure controls and other procedures that are designed to ensure that material information relating to us and our subsidiaries required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. For the period covered in this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2006.

The Chief Executive Officer and Chief Financial Officer have also concluded that there were no changes in our internal control over financial reporting identified in connection with the evaluation described in the preceding paragraph that occurred during the fiscal quarter ended December 31, 2006, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# Management s Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed under the supervision of our Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our financial statements for external purposes in accordance with generally accepted accounting principles.

As of December 31, 2006, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations (COSO) of the Treadway Commission. Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2006, based on those criteria.

Ernst & Young LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued an attestation report on management s assessment of the effectiveness of the Company s internal control over financial reporting as of December 31, 2006. The report, which expresses unqualified opinions on management s assessment and on the effectiveness of the Company s internal control over financial reporting as of December 31, 2006, is included in this Item under the heading Report of Independent Registered Public Accounting Firm.

#### **Table of Contents**

#### **Report of Independent Registered Public Accounting Firm**

# The Board of Directors and Shareholders of Texas Capital Bancshares, Inc.

We have audited management s assessment, included in the accompanying Management s Report on Internal Control Over Financial Reporting, that Texas Capital Bancshares, Inc. maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Texas Capital Bancshares, Inc. s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management s assessment and an opinion on the effectiveness of the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management s assessment that Texas Capital Bancshares, Inc. maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Texas Capital Bancshares, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the 2006 consolidated financial statements of Texas Capital Bancshares, Inc. and our report dated February 27, 2007 expressed an unqualified opinion thereon.

Dallas, Texas February 27, 2007

#### ITEM 9B. OTHER INFORMATION

None.

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

#### ITEM 11. EXECUTIVE COMPENSATION

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

#### ITEM 15. EXHIBITS

- (a) Documents filed as part of this report
- (1) All financial statements

Independent Registered Public Accounting Firms Report of Ernst & Young LLP

(2) All financial statements required by Item 8

Independent Registered Public Accounting Firms Report of Ernst & Young LLP

- (3) Exhibits
  - 2.1 Agreement and Plan to Consolidate Texas Capital Bank with and into Resource Bank, National Association and under the Title of Texas Capital Bank, National Association, which is incorporated by reference to Exhibit 2.1 to our registration statement on Form 10 dated August 24, 2001

- 2.2 Amendment to Agreement and Plan to Consolidate, which is incorporated by reference to Exhibit 2.2 to our registration statement on Form 10 dated August 24, 2001
- 3.1 Certificate of Incorporation, which is incorporated by reference to Exhibit 3.1 to our registration statement on Form 10 dated August 24, 2001
- 3.2 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.2 to our registration statement on Form 10 dated August 24, 2001

83

#### **Table of Contents**

- 3.3 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.3 to our registration statement on Form 10 dated August 24, 2001
- 3.4 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.4 to our registration statement on Form 10 dated August 24, 2001
- 3.5 Amended and Restated Bylaws of Texas Capital Bancshares, Inc. which is incorporated by reference to Exhibit 3.5 to our registration statement on Form 10 dated August 24, 2001
- 4.1 Texas Capital Bancshares, Inc. 1999 Omnibus Stock Plan, which is incorporated by reference to Exhibit 4.1 to our registration statement on Form 10 dated August 24, 2001
- 4.2 Texas Capital Bancshares, Inc. 2006 Employee Stock Purchase Plan, which is incorporated by reference to our registration statement on Form S-8 dated February 3, 2006.
- 4.3 Texas Capital Bancshares, Inc. 2005 Long-Term Incentive Plan, which is incorporated by reference to our registration statement on Form S-8 dated June 3, 2005.
- 4.4 Placement Agreement by and among by and among Texas Capital Bancshares Statutory Trust I and SunTrust Capital Markets, Inc., which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.5 Certificate of Trust of Texas Capital Bancshares Statutory Trust I, dated November 12, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.6 Amended and Restated Declaration of Trust by and among State Street Bank and Trust Company of Connecticut, National Association, Texas Capital Bancshares, Inc. and Joseph M. Grant, Raleigh Hortenstine III and Gregory B. Hultgren, dated November 19, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.7 Indenture dated November 19, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.8 Guarantee Agreement between Texas Capital Bancshares, Inc. and State Street Bank and Trust of Connecticut, National Association dated November 19, 2002, which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.9 Placement Agreement by and among Texas Capital Bancshares, Inc., Texas Capital Statutory Trust II and Sandler O Neill & Partners, L.P., which is incorporated by reference to our Current Report Form 8-K dated June 11, 2003
- 4.10 Certificate of Trust of Texas Capital Statutory Trust II, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.11 Amended and Restated Declaration of Trust by and among Wilmington Trust Company, Texas Capital Bancshares, Inc., and Joseph M. Grant and Gregory B. Hultgren, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.12 Indenture between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.13 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.14 Amended and Restated Declaration of Trust for Texas Capital Statutory Trust III by and among Wilmington Trust Company, as Institutional Trustee and Delaware Trustee, Texas Capital Bancshares, Inc. as Sponsor, and the Administrators named therein, dated as of October 6, 2005.
- 4.15 Indenture between Texas Capital Bancshares, Inc., as Issuer, and Wilmington Trust Company, as Trustee, for Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures, dated as of October 6, 2005.
- 4.16 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of October 6, 2005.
- 4.17 Amended and Restated Declaration of Trust for Texas Capital Statutory Trust IV by and among Wilmington Trust Company, as Institutional Trustee and Delaware Trustee, Texas Capital Bancshares, Inc. as Sponsor, and the Administrators named therein, dated as of April 28, 2006

84

#### **Table of Contents**

- 4.18 Indenture between Texas Capital Bancshares, Inc., as Issuer, and Wilmington Trust Company, as Trustee, for Floating Rate Junior Subordinated Deferrable Interest Debentures dated as of April 28, 2006
- 4.19 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of April 28, 2006
- 4.20 Amended and Restated Trust Agreement for Texas Capital Statutory Trust V by and among Wilmington Trust Company, as Property Trustee and Delaware Trustee, Texas Capital Bancshares, Inc., as Depositor, and the Administrative Trustees named therein, dated as of September 29, 2006.
- 4.21 Junior Subordinated Indenture between Texas Capital Bancshares, Inc. and Wilmington Trust Company, as Trustee, for Floating Rate Junior Subordinated Note dated as of September 29, 2006.
- 4.22 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of September 29, 2006.
- 10.1 Deferred Compensation Agreement, which is incorporated by reference to Exhibit 10.2 to our registration statement on Form 10 dated August 24, 2001+
- 10.2 Amended and Restated Deferred Compensation Agreement Irrevocable Trust+
- 10.3 Executive Employment Agreement between Joseph M. Grant and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.3 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.4 Executive Employment Agreement between George F. Jones, Jr. and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.5 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.5 Executive Employment Agreement between C. Keith Cargill and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.6 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.6 Executive Employment Agreement between Peter Bartholow and Texas Capital Bancshares, Inc. dated October 6, 2003, which is incorporated by reference to Exhibit 10.7 of our Annual Report on Form 10-K dated March 15, 2004+
- 10.7 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Joseph M. Grant, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.8 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and George F. Jones, Jr., which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.9 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and C. Keith Cargill, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.10 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Peter B. Bartholow, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.11 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Joseph M. Grant, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.12 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and George F. Jones, Jr., which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.13 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and C. Keith Cargill, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+

10.14

Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Peter B. Bartholow, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+

85

#### **Table of Contents**

- 10.15 Texas Capital Bancshares, Inc. 1999 Omnibus Stock Plan, which is incorporated by reference to Exhibit 4.1 to our registration statement on Form 10 dated August 24, 2001.
- 10.16 Texas Capital Bancshares, Inc. 2006 Employee Stock Purchase Plan, which is incorporated by reference to our registration statement on Form S-8 dated February 3, 2006.
- 10.17 Texas Capital Bancshares, Inc. 2005 Long-Term Incentive Plan, which is incorporated by reference to our registration statement on Form S-8 dated June 3, 2005.
- 21 Subsidiaries of the Registrant\*
- 23.1 Consent of Ernst & Young LLP\*
- 24.1 Power of Attorney\*\*
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act\*
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act\*
- 32.1 Section 1350 Certification of Chief Executive Officer\*
- 32.2 Section 1350 Certification of Chief Financial Officer\*
- \* Filed herewith
- + Management contract or compensatory plan arrangement
- \*\* Included on signature page of this Form 10-K

86

#### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TEXAS CAPITAL BANCSHARES, INC.

By: /s/ JOSEPH M. GRANT

Joseph M. Grant Chairman of the Board of Directors and Chief Executive Officer

Date: March 1, 2007

/s/ JOSEPH M. GRANT Joseph M. Grant Chairman of the Board of Directors and Chief Executive Officer (principal executive officer)

Date: March 1, 2007

/s/ PETER BARTHOLOW
Peter Bartholow
Chief Financial Officer and Director
(principal financial officer)

Date: March 1, 2007

/s/ JULIE ANDERSON
Julie Anderson
Controller
(principal accounting officer)

Date: March 1, 2007

/s/ LEO CORRIGAN III Leo Corrigan III Director

Date: March 1, 2007

87

/s/ FREDERICK B. HEGI, JR.

Frederick B. Hegi, Jr.

Director

Date: March 1, 2007

/s/ LARRY L. HELM

Larry L. Helm Director

Date: March 1, 2007

/s/ JAMES R. HOLLAND, JR.

James R. Holland, Jr.

Director

Date: March 1, 2007

/s/ GEORGE F. JONES, JR.

George F. Jones, Jr.

Director

Date: March 1, 2007

/s/ WALTER W. MCALLISTER III

Walter W. McAllister III

Director

Date: March 1, 2007

/s/ LEE ROY MITCHELL

Lee Roy Mitchell

Director

Date: March 1, 2007

/s/ STEVE ROSENBERG

Steve Rosenberg

Director

Date: March 1, 2007

88

/s/ JOHN C. SNYDER John C. Snyder Director

Date: March 1, 2007

/s/ ROBERT W. STALLINGS Robert W. Stallings Director

Date: March 1, 2007

/s/ IAN J. TURPIN Ian J. Turpin Director

Date: March 1, 2007

89