WEYERHAEUSER CO
Form 10-Q
August 08, 2008
Table of Contents

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED JUNE 29, 2008
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM $\qquad$ то $\qquad$

## WEYERHAEUSER COMPANY

## Washington

(State or other jurisdiction of
incorporation or organization)

91-0470860
(I.R.S. Employer

Identification Number)

# 33663 Weyerhaeuser Way South 

Federal Way, Washington
98063-9777
(Address of principal executive offices)
(Zip Code)
(253) 924-2345
(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes " No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer x Accelerated filer * Non-accelerated filer * Smaller reporting company * Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). .. Yes x No As of August 1, 2008, 211,283,155 shares of the registrant s common stock ( $\$ 1.25$ par value) were outstanding.

Table of Contents

## TABLE OF CONTENTS

PART I FINANCIAL INFORMATION ..... 1
ITEM 1. FINANCIAL STATEMENTS:
CONSOLIDATED STATEMENT OF EARNINGS ..... 1
CONSOLIDATED BALANCE SHEET ..... 2
CONSOLIDATED STATEMENT OF CASH FLOWS ..... 4
INDEX FOR NOTES TO CONSOLIDATED FINANCIAL STATEMENTS ..... 5
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS ..... 6
ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS ( MD\&A ) ..... 24
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK ..... 43
ITEM 4. CONTROLS AND PROCEDURES ..... 43
PART II OTHER INFORMATION
ITEM 1. LEGAL PROCEEDINGS ..... 43
ITEM 1.A RISK FACTORS ..... 43
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS ..... NA
ITEM 3. DEFAULTS UPON SENIOR SECURITIES ..... NA
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS ..... 43
ITEM 5. OTHER INFORMATION ..... NA
ITEM 6. EXHIBITS ..... 43
The financial information included in this report has been prepared in conformity with accounting practices and methods reflected inthe financial statements included in the annual report (Form 10-K) filed with the Securities and Exchange Commission for the yearended December 30, 2007. Though not audited by an independent registered public accounting firm, the financial informationreflects, in the opinion of management, all adjustments necessary to present a fair statement of results for the interim periodsindicated. The results of operations for the 13 and 26 -week periods ended June 29, 2008, should not be regarded as necessarilyindicative of the results that may be expected for the full year.

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

# WEYERHAEUSER COMPANY 

Date: August 7, 2008
By: /s/ Jeanne M. Hillman
Jeanne M. Hillman
Vice President and Principal Accounting Officer

Table of Contents

## PART I. FINANCIAL INFORMATION

## CONSOLIDATED STATEMENT OF EARNINGS

(DOLLAR AMOUNTS IN MILLIONS EXCEPT PER-SHARE FIGURES) (UNAUDITED)

## FOR THE THIRTEEN AND TWENTY-SIX WEEK PERIODS ENDED

JUNE 29, 2008 AND JULY 1, 2007

|  | THIRTEEN WEEKS ENDED  <br> JUNE  <br> 29, JULY 1, <br> 2008 2007 |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales and revenues: |  |  |  |  |  |  |
| Weyerhaeuser | \$ 1,820 | \$ 2,400 | \$ | 3,491 | \$ | 4,536 |
| Real Estate | 354 | 559 |  | 725 |  | 1,046 |
| Total net sales and revenues | 2,174 | 2,959 |  | 4,216 |  | 5,582 |
| Costs and expenses: |  |  |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |  |  |
| Costs of products sold | 1,518 | 1,978 |  | 2,917 |  | 3,735 |
| Depreciation, depletion and amortization | 146 | 148 |  | 291 |  | 302 |
| Selling expenses | 57 | 69 |  | 116 |  | 139 |
| General and administrative expenses | 125 | 157 |  | 273 |  | 321 |
| Research and development expenses | 18 | 18 |  | 35 |  | 34 |
| Charges for restructuring (Note 6) | 39 | 1 |  | 40 |  | 4 |
| Charges for closure of facilities (Note 7) | 30 | 16 |  | 83 |  | 19 |
| Impairment of goodwill (Note 11) | 2 |  |  | 5 |  | 22 |
| Other operating costs (income), net (Note 15) | (16) | 33 |  | 30 |  | 59 |
|  | 1,919 | 2,420 |  | 3,790 |  | 4,635 |
| Real Estate: |  |  |  |  |  |  |
| Costs and operating expenses | 321 | 415 |  | 648 |  | 794 |
| Depreciation and amortization | 5 | 5 |  | 9 |  | 11 |
| Selling expenses | 37 | 45 |  | 73 |  | 86 |
| General and administrative expenses | 27 | 27 |  | 56 |  | 55 |
| Charge for impairment of long-lived assets (Note 9) | 246 | 12 |  | 279 |  | 12 |
| Other operating costs, net | 2 | 4 |  |  |  |  |
|  | 638 | 508 |  | 1,065 |  | 958 |
| Total costs and expenses | 2,557 | 2,928 |  | 4,855 |  | 5,593 |
| Operating income (loss) | (383) | 31 |  | (639) |  | (11) |
| Interest expense and other: |  |  |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |  |  |
| Interest expense incurred | (126) | (178) |  | (258) |  | (309) |
| Less: interest capitalized | 21 | 29 |  | 45 |  | 59 |

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| Interest income and other (Note 8) | 117 |  | 25 |  | 130 |  | 45$(1)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity in income (loss) of affiliates |  | 3 |  |  |  | (2) |  |  |
| Real Estate: |  |  |  |  |  |  |  |  |
| Interest expense incurred |  | (14) |  | (17) |  | (26) |  | (29) |
| Less: interest capitalized |  | 14 |  | 17 |  | 26 |  | 29 |
| Interest income and other |  | (4) |  | 1 |  | (3) |  | 4 |
| Equity in income of unconsolidated entities |  | 8 |  | 13 |  | 8 |  | 32 |
| Charge for impairments of investments (Note 9) |  | (57) |  | (1) |  | (76) |  | (2) |
| Loss from continuing operations before income taxes |  | (421) |  | (80) |  | (795) |  | (183) |
| Income taxes |  | 214 |  | 31 |  | 353 |  | 69 |
| Loss from continuing operations |  | (207) |  | (49) |  | (442) |  | (114) |
| Discontinued operations, net of income taxes (Note 3) |  | 111 |  | 81 |  | 198 |  | 866 |
| Net earnings (loss) | \$ | (96) | \$ | 32 | \$ | (244) | \$ | 752 |
| Basic earnings (loss) per share (Note 4): |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.98) | \$ | (0.22) | \$ | (2.10) | \$ | (0.50) |
| Discontinued operations |  | 0.53 |  | 0.37 |  | 0.94 |  | 3.84 |
| Net earnings (loss) | \$ | (0.45) | \$ | 0.15 | \$ | (1.16) | \$ | 3.34 |
| Diluted earnings (loss) per share (Note 4): |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.98) | \$ | (0.22) | \$ | (2.10) | \$ | (0.50) |
| Discontinued operations |  | 0.53 |  | 0.37 |  | 0.94 |  | 3.84 |
| Net earnings (loss) | \$ | (0.45) | \$ | 0.15 | \$ | (1.16) | \$ | 3.34 |
| Dividends paid per share | \$ | 0.60 | \$ | 0.60 | \$ | 1.20 | \$ | 1.20 |

See accompanying Notes to Consolidated Financial Statements.

Table of Contents

## CONSOLIDATED BALANCE SHEET

## (DOLLAR AMOUNTS IN MILLIONS, EXCEPT PER-SHARE FIGURES)

## (UNAUDITED)

|  | JUNE 29, 2008 | DECEMBER 30,2007 |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Weyerhaeuser: |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 73 | \$ | 79 |
| Receivables, less allowances of \$3 and \$3 | 762 |  | 659 |
| Inventories (Note 10) | 732 |  | 805 |
| Prepaid expenses | 133 |  | 164 |
| Deferred tax assets | 150 |  | 132 |
| Current assets of discontinued operations (Note 3) | 1,243 |  | 1,175 |
| Total current assets | 3,093 |  | 3,014 |
| Property and equipment, less accumulated depreciation of \$6,431 and \$6,344 | 4,052 |  | 4,155 |
| Construction in progress | 239 |  | 289 |
| Timber and timberlands at cost, less depletion charged to disposals | 4,021 |  | 3,769 |
| Investments in and advances to equity affiliates (Note 8) | 192 |  | 285 |
| Goodwill (Note 11) | 931 |  | 947 |
| Deferred pension and other assets (Note 12) | 2,538 |  | 2,446 |
| Restricted assets held by special purpose entities | 916 |  | 916 |
| Noncurrent assets of discontinued operations (Note 3) | 4,206 |  | 4,205 |
|  | 20,188 |  | 20,026 |
| Real Estate: |  |  |  |
| Cash and cash equivalents | 8 |  | 21 |
| Receivables, less discounts and allowances of \$3 and \$2 | 77 |  | 63 |
| Real estate in process of development and for sale | 993 |  | 1,270 |
| Land being processed for development | 1,600 |  | 1,622 |
| Investments in unconsolidated entities | 46 |  | 58 |
| Other assets | 581 |  | 473 |
| Consolidated assets not owned | 218 |  | 273 |
|  | 3,523 |  | 3,780 |
| Total assets | \$ 23,711 | \$ | 23,806 |

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

## CONSOLIDATED BALANCE SHEET

## (CONTINUED)

|  | JUNE 29, 2008 | $\begin{gathered} \text { DECEMBER 30, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| LIABILITIES AND SHAREHOLDERS INTEREST |  |  |  |
| Weyerhaeuser |  |  |  |
| Current liabilities: |  |  |  |
| Notes payable and commercial paper | \$ 164 | \$ | 54 |
| Current maturities of long-term debt | 870 |  | 507 |
| Accounts payable | 509 |  | 590 |
| Accrued liabilities | 939 |  | 959 |
| Current liabilities of discontinued operations (Note 3) | 505 |  | 497 |
| Total current liabilities | 2,987 |  | 2,607 |
| Long-term debt | 5,996 |  | 6,059 |
| Deferred income taxes | 2,666 |  | 2,554 |
| Deferred pension, other postretirement benefits and other liabilities (Note 12) | 1,265 |  | 1,657 |
| Liabilities (nonrecourse to Weyerhaeuser) held by special purpose entities | 764 |  | 765 |
| Noncurrent liabilities of discontinued operations (Note 3) | 769 |  | 748 |
| Commitments and contingencies (Note 14) |  |  |  |
|  | 14,447 |  | 14,390 |
| Real Estate |  |  |  |
| Long-term debt | 1,096 |  | 775 |
| Other liabilities | 343 |  | 432 |
| Consolidated liabilities not owned | 132 |  | 228 |
| Commitments and contingencies (Note 14) |  |  |  |
|  | 1,571 |  | 1,435 |
| Total liabilities | 16,018 |  | 15,825 |
| Shareholders interest: |  |  |  |
| Common shares: $\$ 1.25$ par value; authorized 400,000,000 shares; issued and outstanding: 211,279,420 and 209,546,474 shares | 264 |  | 262 |
| Exchangeable shares: no par value; unlimited shares authorized; issued and held by nonaffiliates: 0 and 1,600,110 shares (Note 4) |  |  | 109 |
| Other capital (Note 4) | 1,753 |  | 1,609 |
| Retained earnings | 4,516 |  | 5,014 |
| Cumulative other comprehensive income (Note 13) | 1,160 |  | 987 |
| Total shareholders interest | 7,693 |  | 7,981 |
| Total liabilities and shareholders interest | \$ 23,711 | \$ | 23,806 |

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

## CONSOLIDATED STATEMENT OF CASH FLOWS

## (DOLLAR AMOUNTS IN MILLIONS) (UNAUDITED)

|  | FOR THE TWENTY-SIX WEEK PERIODS ENDED JUNE 29, 2008 AND JULY 1, 2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  |  |  | $\begin{aligned} & \text { NE 29, } \\ & 008 \end{aligned}$ |  |  | JUNE 29, 2008 |  |  |
| Cash flows from operations: 2008 |  |  |  |  |  |  |  |  |  |  |
| Net earnings (loss) | \$ (244) | \$ | 752 | \$ | 17 | \$ | 675 | \$ (261) | \$ | 77 |
| Noncash charges (credits) to income: |  |  |  |  |  |  |  |  |  |  |
| Depreciation, depletion and amortization | 364 |  | 517 |  | 355 |  | 506 | 9 |  | 11 |
| Deferred income taxes, net | (135) |  | (106) |  | (23) |  | (115) | (112) |  | 9 |
| Pension and other postretirement benefits (Note 12) | (74) |  | 57 |  | (75) |  | 54 | , |  | 3 |
| Share-based compensation expense | 33 |  | 32 |  | 31 |  | 29 | 2 |  | 3 |
| Reclass of excess tax benefits from share-based payment arrangements to financing |  |  | (48) |  |  |  | (45) |  |  | (3) |
| Equity in income of affiliates and unconsolidated entities | (10) |  | (32) |  | (2) |  |  | (8) |  | (32) |
| Charges for impairment of goodwill (Note 11) | 5 |  | 22 |  | 5 |  | 22 |  |  |  |
| Charges for impairment of assets (Note 7,9 and 15) | 432 |  | 70 |  | 77 |  | 56 | 355 |  | 14 |
| Net gains on disposition of assets and operations (Notes 3 and 15) | (15) |  | (657) |  | (15) |  | (657) |  |  |  |
| Loss on early extinguishment of debt |  |  | 42 |  |  |  | 42 |  |  |  |
| Gain on restructuring Uruguay joint ventures (Note 8) | (101) |  |  |  | (101) |  |  |  |  |  |
| Increase to environmental liability reserves (Note 14) | 17 |  |  |  | 17 |  |  |  |  |  |
| Foreign exchange transaction (gains) losses (Note 15) | 8 |  | (36) |  | 8 |  | (36) |  |  |  |
| Decrease (increase) in working capital, net of acquisitions and divestitures: |  |  |  |  |  |  |  |  |  |  |
| Receivables | (206) |  | (260) |  | (192) |  | (329) | (14) |  | 69 |
| Inventories, real estate and land | 84 |  | (91) |  | 38 |  | 76 | 46 |  | (167) |
| Prepaid expenses | 39 |  | (1) |  | 43 |  |  | (4) |  | (1) |
| Accounts payable and accrued liabilities | (108) |  | (273) |  | (68) |  | (220) | (40) |  | (53) |
| Deposits on land positions | (43) |  | (19) |  |  |  |  | (43) |  | (19) |
| Intercompany advances ${ }^{(1)}$ |  |  |  |  |  |  |  | (181) |  | (291) |
| Other | (112) |  | (88) |  | (118) |  | (74) | 6 |  | (14) |
| Cash from operations | (66) |  | (119) |  | (3) |  | (16) | (244) |  | (394) |

Cash flows from investing activities:

| Property and equipment | (215) | (265) | (205) | (254) | (10) | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Timberlands reforestation | (27) | (24) | (27) | (24) |  |  |
| Acquisition of timberlands | (107) | (70) | (107) | (70) |  |  |
| Acquisition of a business and facilities net of cash acquired |  | (39) |  |  |  | (39) |
| (Investments in and advances to) on distributions from equity affiliates | (93) | 20 | (16) | 3 | (77) | 17 |
| Restructuring Uruguay joint ventures, net (Note 8) | (23) |  | (23) |  |  |  |
| Proceeds from sale of assets | 37 | 49 | 37 | 49 |  |  |
| Proceeds from sale of operations (Note 3) | 62 | 100 | 62 | 100 |  |  |
| Proceeds from Domtar Transaction (Note 3) |  | 1,350 |  | 1,350 |  |  |
| Intercompany advances(1) |  |  | 133 | 308 |  |  |
| Other | 4 |  | 4 |  |  |  |
| Cash from investing activities | (362) | 1,121 | (142) | 1,462 | (87) | (33) |


| Cash flows from financing activities: |  | $(1)$ |  | $(1)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Issuances of debt |  |  |  |  |  |
| Notes, commercial paper borrowings and revolving credit facilities, net | 791 | 367 | 387 | $(62)$ | 404 |
| Cash dividends | $(253)$ | $(274)$ | $(253)$ | $(274)$ | 429 |
| Payments on debt | $(107)$ | $(1,556)$ | $(1)$ | $(1,556)$ | $(106)$ |
| Exercises of stock options | 3 | 316 | 3 | 316 |  |

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${ }^{(1)}$ Intercompany loans and advances represent payments and receipts between Weyerhaeuser and Real Estate and are classified as operating, investing or financing based on the perspective of each entity and the characteristics of the underlying cash flows. Intercompany loans and advances are eliminated and do not appear in the consolidated cash flows above.
(2) Includes cash and cash equivalents of discontinued operations.

Table of Contents
INDEX FOR NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOTE 1: BASIS OF PRESENTATION ..... 6
NOTE 2: ACCOUNTING PRONOUNCEMENTS ..... 6
NOTE 3: DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE ..... 8
NOTE 4: NET EARNINGS (LOSS) PER SHARE ..... 11
NOTE 5: SHARE-BASED COMPENSATION ..... 12
NOTE 6: CHARGES FOR RESTRUCTURING ..... 12
NOTE 7: CHARGES FOR CLOSURE OF FACILITIES ..... 13
NOTE 8: RESTRUCTURING OF URUGUAY JOINT VENTURES ..... 13
NOTE 9: REAL ESTATE ASSET IMPAIRMENTS ..... 14
NOTE 10: INVENTORIES ..... 14
NOTE 11: GOODWILL ..... 14
NOTE 12: PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS ..... 15
NOTE 13: COMPREHENSIVE INCOME (LOSS) ..... 16
NOTE 14: LEGAL PROCEEDINGS, COMMITMENTS AND CONTINGENCIES ..... 16
NOTE 15: OTHER OPERATING COSTS (INCOME), NET ..... 21
NOTE 16: BUSINESS SEGMENTS ..... 21

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE THIRTEEN AND TWENTY-SIX WEEK PERIODS ENDED

## JUNE 29, 2008 AND JULY 1, 2007

## NOTE 1: BASIS OF PRESENTATION

Our consolidated financial statements provide an overall view of our results and financial condition. They include our accounts and the accounts of entities that we control, including:
majority-owned domestic and foreign subsidiaries; and
variable interest entities in which we are the primary beneficiary.
They do not include our intercompany transactions and accounts, which are eliminated.

We account for investments in and advances to unconsolidated equity affiliates using the equity method, with taxes provided on undistributed earnings unless indefinitely invested. This means that we record earnings and accrue taxes in the period that the earnings are recognized by our unconsolidated equity affiliates.

We report our financial results and condition in two groups:

Weyerhaeuser our forest products-based operations, principally the growing and harvesting of timber and the manufacture, distribution and sale of forest products; and

Real Estate our real estate development and construction operations and our other real estate-related activities. Throughout these Notes to Consolidated Financial Statements, unless specified otherwise, references to we and our refer to the consolidated company, including both Weyerhaeuser and Real Estate.

The accompanying unaudited Consolidated Financial Statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of our financial position, results of operations, and cash flows for the interim periods presented. Except as otherwise disclosed in the Notes to Consolidated Financial Statements, such adjustments are of a normal, recurring nature. The Consolidated Financial Statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission pertaining to interim financial statements; as such certain disclosures normally provided in accordance with accounting principles generally accepted in the United States have been omitted. These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Management s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 30, 2007.

## RECLASSIFICATIONS

We have reclassified certain balances and results from the prior year for consistency with our 2008 reporting. This makes year-to-year comparisons easier. Our reclassifications had no effect on net earnings or shareholders interest.

Note 3: Discontinued Operations provides a summary of the results of discontinued operations and the balances and results associated with discontinued operations.

Intercompany loans and advances between Weyerhaeuser and Real Estate have been classified as operating, investing or financing activities in the Consolidated Statement of Cash Flows based on the perspective of each entity and the characteristics of the underlying cash flows.

## REVISION OF FIRST HALF 2007 RESULTS

We have revised our results for the first half of 2007 from amounts that were reported in our Quarterly Report on Form 10-Q for the period ended July 1, 2007. The revision reflects a first quarter 2007 adjustment to reduce the net gain on the Domtar Transaction by $\$ 35$ million after-tax. This adjustment is included in discontinued operations on the Consolidated Statement of Earnings.

## NOTE 2: ACCOUNTING PRONOUNCEMENTS

## ACCOUNTING CHANGES WE IMPLEMENTED IN 2008

## Fair Value Measurements for Financial Assets and Financial Liabilities

Statement 157 Statement of Financial Accounting Standards No. 157, Fair Value Measurements was adopted for financial assets and financial liabilities in the first quarter of 2008. Issued by the FASB in September 2006, Statement 157:
provides a common definition of fair value;
establishes a framework for measuring fair value in generally accepted accounting principles; and
expands disclosures about fair value instruments.
It applies when other accounting standards require or permit fair value measurements. However, it does not require any new fair value measurements.

In February 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) No. 157-2, Effective Date of FASB Statement No. 157, which delayed the effective date of Statement 157 for certain non-financial assets and non-financial liabilities to our fiscal year 2009.

Statement 157 was applicable to our commodity cash flow hedges and available-for-sale securities in the first quarter of 2008, neither of which are material. As a result, the implementation of Statement 157 for financial assets and financial liabilities did not have a material impact on our financial position or results of operations and did not result in any additional disclosures.

## ACCOUNTING CHANGES THAT TAKE EFFECT IN 2009

Several accounting changes are scheduled to take effect in 2009 and are related to:
fair value measurements for certain non-financial assets and non-financial liabilities,
business combinations,
non-controlling interests,

## Table of Contents

disclosures about derivative instruments and hedging activities and
determining the useful life of intangible assets.
Fair Value Measurements for Non-Financial Assets and Non-Financial Liabilities

As discussed above, Statement 157 will be effective for certain non-financial assets and non-financial liabilities in the first quarter of our fiscal year 2009. Assets and liabilities that are measured at fair value, but for which we have not yet applied the provisions of Statement 157 include:
long-lived assets (asset groups) measured at fair value for an impairment assessment,
reporting units measured at fair value in the first step of a goodwill impairment test,
nonfinancial assets and nonfinancial liabilities measured at fair value in the second step of a goodwill impairment assessment and
asset retirement obligations initially measured at fair value.
We are currently assessing the effect that adoption of Statement 157 in relation to non-financial assets and non-financial liabilities may have on our financial position and results of operations.

## Business Combinations

Statement 141R Statement of Financial Accounting Standards No. 141 (revised 2007), Business Combinations takes effect in the first quarter of our fiscal year 2009. Issued by the FASB in December 2007, Statement 141R will be applied to business combinations occurring after the effective date. Statement 141R:
expands the definition of a business; and
changes the accounting for business combinations, including how an acquirer recognizes and measures the identifiable assets acquired, the cost of the acquisition, the liabilities assumed, any non-controlling interest in the acquiree and the goodwill acquired.
Statement 141R will be applicable to future business combinations, and will not have a material effect on our financial position, results of operations or cash flows prior to such acquisitions.

## Non-controlling Interests

Statement 160 Statement of Financial Accounting Standards No. 160, Non-controlling Interests in Consolidated Financial Statements An Amendment of ARB No. 51 takes effect in the first quarter of our fiscal year 2009. Issued by the FASB in December 2007, Statement 160:
changes the accounting for non-controlling (minority) interests in consolidated financial statements,

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requires non-controlling interests to be presented as a separate component of equity,
changes the income statement presentation of income or losses attributable to non-controlling interests and
revises the accounting for both increases and decreases in a parent s controlling ownership interest.
We currently are assessing the effect Statement 160 may have on our financial position, results of operations or cash flows.

## Disclosures about Derivative Instruments and Hedging Activities

Statement 161 Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 takes effect in the first quarter of our fiscal year 2009. Statement 161:
requires qualitative disclosures about objectives and strategies for using derivatives;
requires quantitative disclosures about fair value amounts of and gains and losses on derivative instruments; and
requires disclosures about credit-risk-related contingent features in derivative agreements.
We are currently assessing the effect Statement 161 may have on our financial statement disclosures.

## Determining the Useful Life of Intangible Assets

FSP 142-3 FASB Staff Position 142-3, Determination of the Useful Life of Intangible Assets takes effect in the first quarter of our fiscal year 2009. FSP 142-3:
provides guidance on estimating the useful life of recognized intangible assets;
requires consideration of all pertinent factors, including historical experience, when estimating the useful life of intangible assets; and
establishes additional disclosure requirements related to accounting for intangible assets.
We are currently assessing the effect FSP 142-3 may have on our financial position, results of operations and disclosures.

## Table of Contents

## NOTE 3: DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

Our discontinued operations for the 13 and 26-week periods ended June 29, 2008 include the operations of the Containerboard, Packaging and Recycling business and Australian operations. In addition to the operations of the Containerboard, Packaging and Recycling business and Australian operations, discontinued operations for the 26 -week period ended July 1, 2007, include nine weeks of operations of the Fine Paper Business and related assets that were divested as part of the Domtar Transaction in March 2007.

The following table summarizes the U.S. dollar components of net sales and net earnings from discontinued operations:

|  | THIRTEEN WEEKS ENDED JUNE |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOLLAR AMOUNTS IN MILLIONS | $\begin{gathered} 29, \\ 2008 \end{gathered}$ | JULY 1, 2007 |  | JUNE 29, 2008 |  | JULY 1,$2007(1)$ |  |
| Net sales | \$ 1,436 | \$ | 1,375 | \$ | 2,787 | \$ | 3,206 |
| Income from operations | 173 |  | 133 |  | 303 |  | 261 |
| Interest expense | (1) |  | (1) |  | (1) |  | (18) |
| Equity in income of affiliates | 3 |  | 1 |  | 4 |  | 1 |
| Income tax expense | (64) |  | (48) |  | (108) |  | (95) |
| Earnings from operations | 111 |  | 85 |  | 198 |  | 149 |
| Pretax gain (loss) on divestiture |  |  | (4) |  |  |  | 625 |
| Income tax benefit on divestiture |  |  |  |  |  |  | 92 |
| Net gain (loss) on divestiture (after-tax) |  |  | (4) |  |  |  | 717 |
| Net earnings from discontinued operations | \$ 111 | \$ | 81 | \$ | 198 | \$ | 866 |

${ }^{(1)}$ The first half of 2007 includes nine weeks of operations of the Fine Paper Business and related assets with the following results:

Net sales were $\$ 563$ million.

Net earnings were $\$ 731$ million.

Earnings per basic share were $\$ 3.24$.

Earnings per diluted share were $\$ 3.24$.
Results of discontinued operations:
exclude certain general corporate overhead costs that have been allocated to and are included in contribution to earnings for the operating segments,

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include an allocation of net pension income and
include interest expense only if the interest is directly attributable to the discontinued operations or is interest on debt that is required to be repaid as a result of a disposal transaction.
Discontinued operations related to Containerboard, Packaging and Recycling do not include any allocation of interest expense; however discontinued operations related to Australian operations and the Fine Paper Business and related assets do include interest expense.

The following table shows carrying values for assets and liabilities classified as discontinued operations as of June 29, 2008 and December 30, 2007.

## Table of Contents

Carrying Value of Assets and Liabilities Classified as Discontinued Operations:

| DOLLAR AMOUNTS IN MILLIONS | JUNE 29, 2008 |  | $\begin{gathered} \text { DECEMBER 30, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 8 | \$ | 14 |
| Receivables, less allowances |  | 734 |  | 674 |
| Inventories |  | 458 |  | 450 |
| Prepaid expenses |  | 19 |  | 13 |
| Deferred tax assets |  | 24 |  | 24 |
| Total current assets |  | 1,243 |  | 1,175 |
| Property and equipment, net |  | 2,631 |  | 2,663 |
| Construction in progress |  | 200 |  | 152 |
| Investments in and advances to equity affiliates |  | 42 |  | 71 |
| Goodwill |  | 1,261 |  | 1,260 |
| Deferred pension and other assets |  | 72 |  | 59 |
| Total noncurrent assets |  | 4,206 |  | 4,205 |
| Total assets | \$ | 5,449 | \$ | 5,380 |
| Liabilities |  |  |  |  |
| Accounts payable | \$ | 290 | \$ | 280 |
| Accrued liabilities |  | 215 |  | 217 |
| Total current liabilities |  | 505 |  | 497 |
| Deferred income taxes |  | 753 |  | 736 |
| Deferred pension, other postretirement benefits, and other liabilities |  | 16 |  | 12 |
| Total noncurrent liabilities |  | 769 |  | 748 |
| Total liabilities | \$ | 1,274 | \$ | 1,245 |

## ANNOUNCED SALE OF CONTAINERBOARD, PACKAGING AND RECYCLING BUSINESS

On March 17, 2008, we announced that we had entered into a purchase and sale agreement with International Paper Company for the sale of our Containerboard, Packaging and Recycling business for $\$ 6$ billion in cash. Our net proceeds are expected to be reduced by transaction-related costs and income taxes payable and could be adjusted to reflect working capital balances at the time of the sale. The transaction was completed on August 4, 2008.

The following operating assets are included as part of the transaction:
nine containerboard mills with total capacity of 6.3 million tons,
seventy-two packaging locations with total capacity of 99.4 billion square feet,

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ten specialty packaging plants,
four kraft bag and sack locations with a total capacity of 199,000 tons and
nineteen recycling facilities.
The Containerboard, Packaging and Recycling assets meet specific accounting requirements of assets held for sale, and as a result, depreciation of the assets was suspended as of March 15, 2008, the date the agreement was signed. This resulted in a reduction of depreciation expense of $\$ 72$ million and $\$ 83$ million for the 13 and 26 -week periods ended June 29, 2008, respectively.

## ANNOUNCED SALE OF AUSTRALIAN OPERATIONS

During second quarter 2008, we entered into separate purchase and sale agreements for the sale of our manufacturing operations and the distribution business of the Weyerhaeuser Australia Group and the sale of our 50 percent interest in the Green Triangle Forest Products timberlands business. Both transactions were completed in July 2008, and generated combined cash proceeds in excess of $\$ 300$ million.

The following assets were sold in these transactions:

Pine Solutions Australia selling and distribution operations,

Weyerhaeuser Australia two sawmills and associated operations,

Green Triangle Forest Products two sawmills, the pine moulding operations, an export chip business, and timberlands operations including approximately 20,000 hectares (approximately 50,000 acres) of plantation pine forest.
The Australian assets meet specific accounting requirements of assets held for sale, and as a result, depreciation of the assets was suspended as of June 19, 2008, the date the transactions were approved by the board of directors.

## Table of Contents

## OUR FINE PAPER BUSINESS AND RELATED ASSETS DOMTAR TRANSACTION

On March 7, 2007, we completed the following set of transactions:
a series of transfers and other transactions resulting in our Fine Paper business and related assets becoming wholly-owned by Domtar Corporation;
the distribution of shares of Domtar Corporation to our shareholders in exchange for 25 million shares of our common stock; and
the acquisition of Domtar, Inc., an unaffiliated Canadian corporation, by Domtar Corporation; Collectively, these transactions are referred to as the Domtar Transaction.

We also received $\$ 1.35$ billion of cash proceeds in connection with the Domtar Transaction. We received a private letter ruling from the Internal Revenue Service governing the Domtar Transaction, and in accordance with the ruling, the $\$ 1.35$ billion of cash proceeds received were required to be used to pay down debt. Interest expense included in discontinued operations primarily reflects an estimate of interest expense related to the debt that was repaid with the proceeds from the transaction.

Prior to distributing Domtar Corporation shares to our shareholders, Domtar Corporation was a wholly-owned subsidiary of our company. Concurrent with the distribution to shareholders, Domtar Corporation ceased being a subsidiary of our company.

The operating assets divested as part of the Domtar Transaction are referred to as Fine Paper and related assets or the Fine Paper business and related assets and included the following:

Fine Paper the Fine Paper business including seven paper mills and one coated groundwood mill with a combined capacity of 2.9 million tons, and 16 paper converting facilities with a total capacity of 2.0 million tons;

Cellulose Fibers five cellulose fiber manufacturing facilities with total capacity of 0.8 million tons;

Wood Products one sawmill with a capacity of 160 million board feet; and

Timberlands forest licenses on 12.2 million acres associated with the Dryden, Ontario and Prince Albert, Saskatchewan facilities.
Also included in the Fine Paper and related assets divested were:
the Prince Albert, Saskatchewan pulp and paper facility that we closed in the first quarter of 2006; and
sawmills in Big River and Wapawekka, Saskatchewan that were closed in the second quarter 2006.

## Components of the Net Gain on the Domtar Transaction in the First Half of 2007:

## DOLLAR AMOUNTS IN MILLIONS

| Proceeds: | $\$ 1,350$ |
| :--- | ---: |
| Cash | 2,192 |

Less:
Net book value of contributed assets
Costs not reimbursed
Pretax gain ..... 625
Tax benefit ..... 92
Net gain on divestiture ..... \$ 717

The U.S. portion of the transaction resulted in a gain that is not taxable while the Canadian portion of the transaction resulted in a net loss for which we have recognized a tax benefit. The net pretax gain on the Domtar Transaction, which includes $\$ 629$ million recognized in the first quarter of 2007 reduced by $\$ 4$ million of additional expense recognized in the second quarter of 2007, was recorded in the Corporate and Other segment. We also recognized a net tax benefit of $\$ 92$ million in the first quarter of 2007. These net tax benefits were largely due to the rollout of temporary differences on the assets sold in Canada.

## SALE OF BUILDING PRODUCTS DISTRIBUTION CENTERS

In the second quarter of 2007, we sold our Canadian building products distribution facilities. We recognized pretax charges in the 26 -week period ended July 1, 2007, of $\$ 38$ million in connection with the sale of the Canadian distribution facilities, including $\$ 22$ million for the impairment of goodwill.

Through the second quarter of 2008, we have also sold 6 U.S. distribution facilities. Net losses of $\$ 2$ million and $\$ 6$ million were recognized on the sale of these facilities in the 13 and 26 -week periods ended June 29, 2008, respectively. The net losses include charges for goodwill impairment of $\$ 2$ million and $\$ 5$ million in the 13 and 26 -week periods, respectively.

We received net cash proceeds of approximately $\$ 62$ million in the first half of 2008 and approximately $\$ 100$ million in the first half of 2007 in connection with the sale of these distribution centers. We continue to sell wood products through many of these distribution centers. As a result of this continuing involvement, the operations of these facilities have not been included in discontinued operations in the accompanying consolidated financial statements.

## Table of Contents

## NOTE 4: NET EARNINGS (LOSS) PER SHARE

This note provides details about:
how we calculate basic and diluted net earnings per share,
our stock repurchase program and
our shares with an anti-dilutive effect.

## HOW WE CALCULATE BASIC AND DILUTED NET EARNINGS PER SHARE

Basic earnings per share is net earnings divided by the weighted average number of our outstanding common and exchangeable shares.

Diluted earnings per share is net earnings divided by the sum of the:
weighted average number of our outstanding common and exchangeable shares and
the effect of our outstanding dilutive potential common shares.
Dilutive potential common shares may include:
outstanding stock options,
restricted stock units or
performance share units.
We use the treasury stock method to calculate the effect of our outstanding dilutive potential common shares.

## Components of Our Basic and Diluted Earnings per Share

| DOLLAR AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA, SHARES IN THOUSANDS | THIRTEEN WEEKS ENDED |  |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  | JULY 1, 2007 |  | JUNE 29, 2008 |  | JULY 1, 2007 |  |
| Loss from continuing operations | \$ | (207) | \$ | (49) | \$ | (442) | \$ | (114) |
| Earnings from discontinued operations |  | 111 |  | 81 |  | 198 |  | 866 |
| Net earnings (loss) available for common and exchangeable shareholders | \$ | (96) | \$ | 32 | \$ | (244) | \$ | 752 |

Weighted average outstanding shares of common and exchangeable stock (basic) 211,262 217,688 211,228 225,465 Dilutive effect of share-based awards

| Common and exchangeable stock and stock equivalents (diluted) | 211,262 |  | 217,688 |  | 211,228 |  | 225,465 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.98) | \$ | (0.22) | \$ | (2.10) | \$ | (0.50) |
| Discontinued operations |  | 0.53 |  | 0.37 |  | 0.94 |  | 3.84 |
| Net earnings (loss) | \$ | (0.45) | \$ | 0.15 | \$ | (1.16) | \$ | 3.34 |
| Diluted earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.98) | \$ | (0.22) | \$ | (2.10) | \$ | (0.50) |
| Discontinued operations |  | 0.53 |  | 0.37 |  | 0.94 |  | 3.84 |
| Net earnings (loss) | \$ | (0.45) | \$ | 0.15 | \$ | (1.16) | \$ | 3.34 |

The decrease in the basic weighted average number of shares outstanding from 2007 to 2008 reflects:
the cancellation of $25,490,194$ shares as part of the Domtar Transaction in March 2007; and
the repurchase of $6,999,400$ shares during 2007, the remaining amount of shares authorized by the board to be repurchased under our stock repurchase program.
SHARES EXCLUDED FROM DILUTIVE EFFECT

The following shares were not included in the computation of diluted earnings (loss) per share for the 26-week periods ended June 29, 2008 and July 1, 2007 due to the company s net loss position from continuing operations. However, some or all of these shares may be dilutive potential common shares in future periods.

Potential Shares Not Included in the Computation of Diluted Earnings per Share

|  | THIRTEEN WEEKS | TWENTY-SIX WEEKS |  |  |
| :--- | ---: | ---: | ---: | ---: |
| ENDED |  | ENDED |  |  |
|  | JUNE 29, | JULY 1, | JUNE 29, | JULY 1, |
| SHARES IN THOUSANDS | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Stock options | 10,556 | 7,410 | 10,076 | 8,297 |
| Performance share units | 261 | 304 | 267 | 456 |
| Restricted stock units | 811 | 558 | 729 | 554 |

During the second quarter of 2008 all remaining exchangeable shares were exchanged for common shares. Balances related to exchangeable shares were reclassified into common shares (at par value) and other capital on the accompanying consolidated balance sheet.

## Table of Contents

## NOTE 5: SHARE-BASED COMPENSATION

In the first half of 2008, we granted 1,900,855 stock options, 131,844 stock appreciation rights and 454,069 restricted stock units.

The weighted average exercise price of the stock options granted in the first half of 2008 was $\$ 62.05$.

## Weighted Average Assumptions Used in Estimating the Value of Stock Options Granted in Our First Half 2008

|  | 10-YEAR OPTIONS |
| :--- | :---: |
| Expected volatility | $30.84 \%$ |
| Expected dividends | $3.84 \%$ |
| Expected term (in years) | 5.92 |
| Risk-free rate | $3.20 \%$ |
| Weighted average grant date fair value | 13.79 |

Stock appreciation rights represent liability-classified awards that are remeasured to reflect the fair value at each reporting period. The following table shows the weighted average assumptions applied to all outstanding stock appreciation rights as of June 29, 2008.

Weighted Average Assumptions Used to Remeasure the Value of Stock Appreciation Rights as of June 29, 2008

|  | JUNE 29, |
| :--- | :---: |
| Expected volatility | 2008 |
| Expected dividends | $30.14 \%$ |
| Expected term (in years) | $4.54 \%$ |
| Risk-free rate | 4.29 |
| Weighted average fair value | $3.42 \%$ |

The weighted average fair value of the restricted stock units granted in the first half of 2008 was $\$ 63.59$. The post-termination vesting provisions for restricted stock units granted in 2008 differed from previous grants by allowing for immediate or continued vesting of awards in the event of death, disability, job elimination or retirement, including early retirement. As a result, the expense associated with certain of the restricted stock units granted in 2008 will be recognized over a required service period that is less than the stated four-year vesting period.

## NOTE 6: CHARGES FOR RESTRUCTURING

Weyerhaeuser charges for restructuring include the following costs recognized in connection with business restructuring and overall cost reduction efforts:

|  | THIRTEEN WEEKS ENDED |  |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, <br> 2008 |  | $\begin{aligned} & \text { JULY 1, } \\ & 2007 \end{aligned}$ |  | $\begin{gathered} \text { JUNE } \\ 29, \\ 2008 \end{gathered}$ |  | $\begin{aligned} & \text { JULY } \\ & \text { 1, } \\ & 2007 \end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |
| Termination benefits | \$ | 39 | \$ | 2 | \$ | 40 | \$ | 5 |
| Less: discontinued operations |  |  |  | (1) |  |  |  | (1) |
|  |  | 39 | \$ | 1 | \$ | 40 | \$ | 4 |

The charges recognized in the 13 and 26 week periods ended June 29, 2008 are primarily related to corporate restructuring activities. The charges recognized in both the 13 and 26 week periods ended July 1, 2007 included the restructuring of an administration facility in Kamloops, British Columbia covering various business functions in the Wood Products segment.

Changes In Our Accrued Terminations Benefits Related to Restructuring Activity as of June 29, 2008

DOLLAR AMOUNTS IN MILLIONS
Accrued severance as of December 30, 2007 \$ 31
Charges
Payments (13)
Accrued severance as of June 29, 2008 \$ 58

## Table of Contents

## NOTE 7: CHARGES FOR CLOSURE OF FACILITIES

Weyerhaeuser incurred the following charges for the closure of facilities:

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  | JUNE 29, 2008 |  | $\begin{aligned} & \text { JULY 1, } \\ & 2007 \end{aligned}$ |  |
| Asset impairment charges | \$ 26 | \$ | 10 | \$ | 49 | \$ | 10 |
| Termination benefits | 3 |  | 9 |  | 36 |  | 10 |
| Other closure costs | 4 |  | 1 |  | 10 |  | 7 |
| Reversal of closure charges recorded in prior periods |  |  | (1) |  | (1) |  | (1) |
|  | 33 |  | 19 |  | 94 |  | 26 |
| Less discontinued operations | (3) |  | (3) |  | (11) |  | (7) |
|  | \$ 30 | \$ | 16 | \$ | 83 | \$ | 19 |

The charges recognized during the 26 -week period ended June 29, 2008, include asset impairment charges and severance costs related primarily to the permanent closures of three oriented strand board plants, two lumber mills, and a plywood facility, as well as additional costs recognized in connection with previously announced Wood Products closures. The 26 -week period ended June 29, 2008, includes charges related to the closures of two box plants, which are reported as discontinued operations.

The charges recognized in 2007 include asset impairment charges and severance costs related primarily to the closures of an oriented strand board facility and an engineered I-joist plant and additional costs recognized in connection with previously announced lumber mill closures.

Other closure costs include costs of demolishing plant and equipment, gain or loss on disposition of assets, environmental clean-up and general costs to wind down operating facilities.

Changes in accrued termination benefits related to facility closures during the 26-week period ended June 29, 2008, were as follows:

## DOLLAR AMOUNTS IN MILLIONS

Accrued severance as of December 30, 2007 \$53
Charges 36
Payments (59) (5) (1)

Other adjustments

Accrued severance as of June 29, 2008 \$ 29

## NOTE 8: RESTRUCTURING OF URUGUAY JOINT VENTURES

During 2007, we began the process to restructure our ownership interests in Uruguay. As of December 30, 2007, Weyerhaeuser International Holdings Ltd (a wholly owned subsidiary) held a 50 percent ownership in each of the following three joint ventures:

Colonvade S.A., which acquires land and establishes pine and eucalyptus plantations in Uruguay;

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Los Piques S.A., which operates forestry and a plywood mill in Uruguay; and

Vandora S.A., which operates forestry in Uruguay.
In December 2007, the joint venture partners entered into agreements to partition the assets of the joint ventures to their respective partners. The partitioning of the assets was completed in April 2008. After the partitioning of the assets, we retained full ownership of the entities identified above and the following assets that remained in those entities:

66,000 hectares (approximately 163,000 acres) of forestlands in Uruguay and
the Los Piques plywood mill.
As part of the partitioning, we contributed $\$ 23$ million, net of cash acquired, to obtain full ownership of the plywood mill.

Including both the forestlands acquired in the partitioning and additional forestlands owned by a separate wholly-owned subsidiary, we own a total of 83,000 hectares (approximately 206,000 acres) of forestlands in Uruguay.

These assets and the results of their operations were consolidated in the accompanying financial statements as of April 2008. The restructuring resulted in the recognition of a $\$ 101$ million non-cash gain for financial accounting purposes, on both a pretax and after-tax basis. There is no tax provision on the gain in Uruguay primarily due to a forestry exemption from income taxes and these assets are considered permanently invested. The gain, which was based on preliminary values and is subject to adjustment, was recognized in the second quarter of 2008 and is recorded in the Corporate and Other segment.

## Table of Contents

## NOTE 9: REAL ESTATE ASSET IMPAIRMENTS

We review our long-lived assets and investments each quarter to determine if they are properly recorded. These assets are stated at cost unless events and/or circumstances trigger an impairment review. If a triggering event occurs and the assets carrying amount is not recoverable, we record an impairment loss, which is the difference between the asset s book value and fair value. The determination of fair value is based on appraisals and market pricing of comparable assets when that information is available, or the discounted value of estimated future net cash flows from these assets.

During the second quarter of 2008, unfavorable market conditions caused us to re-evaluate our strategy to develop certain projects, reduce sales prices, increase customer incentives, or reassess the recoverability of our investments which triggered impairment charges. Write downs of impaired assets are recorded as adjustments to the cost basis of inventory and investments.

## Total Real Estate Impairment Charges

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED |  |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  | JULY 1, 2007 |  | JUNE 29, 2008 |  | JULY 1, 2007 |  |
| Impairment charges for long-lived assets | \$ | 246 | \$ | 12 | \$ | 279 | \$ | 12 |
| Impairment charges for investments |  | 57 |  | 1 |  | 76 |  | 2 |
|  | \$ | 303 | \$ | 13 | \$ | 355 | \$ | 14 |

We wrote-off $\$ 9$ million and $\$ 13$ million in pre-acquisition costs during the 13 and 26 -week periods ended June 29, 2008, respectively. These amounts are recorded in Real Estate costs and operating expenses in the accompanying consolidated statement of earnings.

## NOTE 10: INVENTORIES

Weyerhaeuser inventories include raw materials, work-in-process and finished goods.

| DOLLAR AMOUNTS IN MILLIONS | JUNE 29,2008 |  | $\begin{gathered} \text { DECEMBER 30, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Logs and chips | \$ | 51 | \$ | 69 |
| Lumber, plywood, panels and engineered lumber |  | 310 |  | 346 |
| Pulp and paper |  | 85 |  | 99 |
| Containerboard and packaging |  | 221 |  | 235 |
| Other products |  | 207 |  | 191 |
| Materials and supplies |  | 316 |  | 315 |
|  |  | 1,190 |  | 1,255 |
| Less: discontinued operations |  | (458) |  | (450) |
|  | \$ | 732 | \$ | 805 |

## NOTE 11: GOODWILL

Goodwill is the purchase price minus the fair value of net assets we ve acquired through business acquisitions and combinations. This note includes information about changes in the carrying amount of our goodwill.

## Changes in the Carrying Amount of Goodwill

| DOLLAR AMOUNTS IN MILLIONS | TIMBERLANDS |  | WOOD PRODUCTS |  | CELLULOSE FIBERS |  | CONTAINERBOARD PACKAGING, AND RECYCLING |  | CORPORATE AND OTHER |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 30, 2007 | \$ | 40 | \$ | 813 | \$ | 93 | \$ | 1,245 | \$ | 16 | \$ 2,207 |
| Less: discontinued operations |  |  |  |  |  |  |  | $(1,245)$ |  | (15) | $(1,260)$ |
| Balance as of December 30, 2007, excluding discontinued operations |  | 40 |  | 813 |  | 93 |  |  |  | 1 | 947 |
| Impairment of goodwill |  |  |  | (5) |  |  |  |  |  |  | (5) |
| Effect of foreign currency translation and other adjustments |  |  |  | (10) |  |  |  |  |  | (1) | (11) |
| Balance as of June 29, 2008 | \$ | 40 | \$ | 798 | \$ | 93 | \$ |  | \$ |  | \$ 931 |

As discussed in Note 3: Discontinued Operations and Assets Held for Sale, impairments of goodwill in 2008 relate to certain U.S. wood products distribution facilities. In addition, we recognized $\$ 22$ million of goodwill impairment in 2007 in connection with the sale of our Canadian distribution facilities.

## Table of Contents

## NOTE 12: PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS

We recognized net pension and other postretirement benefit credits of $\$ 58$ million and $\$ 74$ million during the 13 and 26 week periods ended June 29, 2008, respectively, compared to net pension and other postretirement credits of $\$ 6$ million and cost of $\$ 57$ million in the 13 and 26 week periods ended July 1, 2007, respectively. The components of net periodic benefit (credits) costs are:

| DOLLAR AMOUNTS IN MILIIONS | PENSION |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | THIRTEEN WEEKS ENDED |  |  | TWENTY-SIX WEEKS ENDED |  |  |
|  | JUNE 29, 2008 |  | ILY 1, $2007$ | JUNE 29, 2008 |  | $2007$ |
| Service cost | \$ 27 | \$ | 29 | \$ 60 | $\$$ | 65 |
| Interest cost | 79 |  | 74 | 151 |  | 141 |
| Expected return on plan assets | (142) |  | (138) | (287) |  | (262) |
| Amortization of loss (gain) | (3) |  |  | (10) |  | 2 |
| Amortization of prior service costs (credits) | 9 |  | 8 | 17 |  | 17 |
| Loss due to curtailment, settlement and special termination benefits, net | 1 |  |  | 1 |  | 55 |
|  | \$ (29) | \$ | (27) | \$ (68) | \$ | 18 |


| DOLLAR AMOUNTS IN MILLIONS | OTHER POSTRETIREMENT BENEFITS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | THIRTEEN WEEKS ENDED |  |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
|  | JUNE 29, 2008 |  | $\begin{gathered} \text { JULY } \\ 1, \\ 2007 \end{gathered}$ |  | JUNE 29, 2008 |  | $\begin{gathered} \text { JULY } \\ 1, \\ 2007 \end{gathered}$ |  |
| Service cost | \$ | 5 | \$ | 5 | \$ | 10 | \$ | 10 |
| Interest cost |  | 17 |  | 13 |  | 32 |  | 26 |
| Amortization of loss |  | 4 |  | 5 |  | 9 |  | 12 |
| Amortization of prior service credits |  | (3) |  | (2) |  | (5) |  | (4) |
| Gain due to curtailment, settlement and special termination benefits, net |  | (52) |  |  |  | (52) |  | (5) |
|  | \$ | (29) | \$ | 21 | \$ | (6) | \$ | 39 |

## PENSION BENEFITS

Loss due to curtailment, settlement and special termination benefits, net for the 26 weeks ended July 1, 2007, is primarily related to the Domtar Transaction, which included the transfer of four Canadian pension plans and is recorded in discontinued operations. Refer to Note 3: Discontinued Operations and Assets Held for Sale for additional information about the Domtar Transaction.

Beginning in first quarter 2008, all of the net pension (income) expense for Weyerhaeuser is recorded in the Corporate and Other segment. See additional discussion in Note 16: Business Segments.

## OTHER POSTRETIREMENT BENEFITS

During the second quarter of 2008, we announced amendments to our postretirement medical and life insurance benefit plans for U.S. salaried employees that reduce or eliminate certain medical and life insurance benefits that are available to both past and present employees. These changes reduce amounts that we expect to pay in the future to fund the benefit plans and resulted in a significant decrease in our postretirement liabilities. Some of this reduction is recognized in earnings immediately in the form of a curtailment gain and pertains to the elimination of benefits for those employees who do not meet specified eligibility requirements. The remainder of the benefit is deferred in accumulated other comprehensive income, a component of shareholders interest, and will be recognized as part of our net periodic postretirement (benefit) expense in future periods. The net effect of the plan

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amendments and the remeasurement was:
a $\$ 365$ million reduction in postretirement liabilities. This includes a reduction in the plans liabilities of $\$ 318$ million for the plan amendments, an actuarial gain of $\$ 29$ million generated by the remeasurement of the plans liabilities and an actuarial gain of $\$ 18$ million generated by the change in discount rates at remeasurement on June 29, 2008.
a $\$ 52$ million curtailment gain recognized in the second quarter of 2008 for full recognition of the pre-existing prior service credit,
a $\$ 127$ million increase in net deferred tax liabilities, and
a $\$ 186$ million increase in shareholders interest for changes in accumulated other comprehensive income, reflecting the net effect of the items discussed above.
The discount rate used to remeasure the postretirement plans liabilities was changed from a rate of 6.5 percent at December 30, 2007, to rates reflective of current bond rates on the date of remeasurement. A rate of 7.0 percent was used to measure the elimination of medical plan benefits for current employees who will not meet eligibility requirements by January 1, 2010 and a rate of 6.6 percent was used to measure the ongoing plan benefits, as amended, for those employees and retirees who meet the eligibility requirements.

As a result of the plan amendments and the $\$ 186$ million net benefit that was deferred in accumulated other comprehensive income, we expect the net benefit that will be amortized out of accumulated other comprehensive income, which will be included in net periodic postretirement (benefit) expense for fiscal year 2008, will be approximately $\$ 50$ million higher than the expected amounts of amortization of prior service credits and actuarial losses that were disclosed in our Annual Report on Form 10-K for the year ended December 30, 2007.

## Table of Contents

## NOTE 13: COMPREHENSIVE INCOME (LOSS)

Our comprehensive income (loss), net of tax, was income of $\$ 108$ million and a loss of $\$ 71$ million for the 13 and 26-week periods ended June 29, 2008.

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED TWENTY-SIX WEEKS ENDED |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  | JUNE 29,2008 |  | JULY 1, 2007 |  |
| Net earnings (loss) | \$ | (96) | \$ | 32 | \$ | (244) | \$ | 752 |
| Other comprehensive income: |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustments |  | 14 |  | 91 |  | (34) |  | 89 |
| Net actuarial gains, net of tax |  | 27 |  | 7 |  | 26 |  | 8 |
| Prior service credits, net of tax |  | 163 |  | 9 |  | 168 |  | 15 |
| Net derivative gains (losses) on cash flow hedges, net of tax |  | 4 |  |  |  | 21 |  | 28 |
| Reclassification of net gains on cash flow hedges, net of tax |  | (4) |  | (4) |  | (7) |  | (15) |
| Unrealized losses on available-for-sale securities |  |  |  |  |  | (1) |  |  |
|  | \$ | 108 | \$ | 135 | \$ | (71) | \$ | 877 |

Net actuarial gains include pretax actuarial gains of $\$ 29$ million generated by the remeasurement of the plans liabilities and $\$ 18$ million specifically related to the change in discount rates at remeasurement on June 29, 2008. The after-tax amount is $\$ 26$ million. In the second quarter of 2008 we also recognized an after-tax amortization of actuarial loss for all of our pension and postretirement plans of $\$ 1$ million. The total after-tax gain for the 13 weeks ended June 29, 2008 is $\$ 27$ million.

The prior service credit is a pretax reduction in liabilities for the plan amendments to the postretirement plans for U.S. salaried employees of $\$ 318$ million, offset by the full recognition in earnings of a $\$ 52$ million pre-existing prior service credit. The net pretax amount is $\$ 266$ million and the after-tax amount is $\$ 160$ million. In the second quarter of 2008 we also recognized an after-tax amortization of prior service cost for all of our pension and postretirement plans of $\$ 3$ million. The total after-tax amount for the 13 weeks ended June 29, 2008 is $\$ 163$ million.

## Cumulative Other Comprehensive Income

Our cumulative other comprehensive income, net of tax, was approximately $\$ 1.2$ billion as of June 29, 2008.

## Items Included in Our Cumulative Other Comprehensive Income, net of tax

|  | JUNE 29, | DECEMBER 30, |  |
| :--- | ---: | :---: | :---: |
| DOLLAR AMOUNTS IN MILLIONS | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
| Foreign currency translation adjustments | 493 | $\$$ | 527 |
| Net pension and other postretirement benefit gain not yet recognized in earnings | 570 | 544 |  |
| Prior service credit (cost) not yet recognized in earnings | 85 | $(83)$ |  |
| Cash flow hedge fair value adjustments | 9 | $(5)$ |  |
| Unrealized gains on available-for-sale securities | 3 | 4 |  |
|  | $\$ 1,160$ | $\$$ | 987 |

## NOTE 14: LEGAL PROCEEDINGS, COMMITMENTS AND CONTINGENCIES

This note provides details about our:

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legal proceedings and
environmental matters.

## LEGAL PROCEEDINGS

Major legal proceedings involving us described in this section are:
hardboard siding claims,
alder antitrust litigation,
oriented strand board (OSB) antitrust litigation and

Paragon Trade Brands, Inc. litigation.
We also are a party to other legal matters generally incidental to our business.
The ultimate outcome of any legal proceeding:
is subject to a great many variables and
cannot be predicted with any degree of certainty.
However, whenever probable losses from litigation could reasonably be determined we believe that we have established adequate reserves. In addition, we believe the ultimate outcome of the legal proceedings:
could have a material adverse effect on our results of operations, cash flows or financial position in any given quarter or year; but
will not have a material adverse effect on our long-term results of operations, cash flows or financial position.

## Table of Contents

## Hardboard Siding Claims

This is a nationwide claims-based settlement of hardboard siding class action cases against us.
Under the settlement which we entered into in June 2000 all persons who own or owned structures in the U.S. on which our hardboard siding had been installed from January 1, 1981 through December 31, 1999 can file claims.

An independent adjuster reviews claims submitted and determines payment. Claims are paid as submitted over a nine-year period. The rights to file claims expire in three six-year increments and claims for the first two periods may no longer be filed. The expiration dates are:

2003 persons who had our hardboard siding installed from 1981 to 1986.

2006 persons who had our hardboard siding installed from 1987 to 1993.

2009 persons who had our hardboard siding installed from 1994 to 1999.
Status. Cumulative charges to the reserve through June 29, 2008 were $\$ 110$ million. The reserve for future claims was $\$ 20$ million as of June 29, 2008. To date, we have recovered a total of $\$ 52$ million through negotiated settlements with our insurance carriers.

We have no litigation pending with any persons or entities that have opted out of the class. However, it is possible that persons or entities that have opted out may file claims in the future.

We believe our reserve balance is adequate. However, determining reserves required to fund any future claims involves judgments and projections of future claims rates and amounts. At this time, we are unable to estimate any additional adjustments we may make in future periods.

## Claims Activity and Average Damage Award Paid

|  | TWENTY-SIX <br> WEEKS ENDED <br> JUNE 29, | FIFTY-TWO <br> WEEKS ENDED <br> DECEMBER 30, | FIFTY-THREE <br> WEEKS ENDED <br> DECEMBER 31, |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | 2006 |

Events and Claims. Here is a chronology of the settlement:

2000 We entered into a nationwide settlement of hardboard siding class action cases and recognized a $\$ 130$ million charge to cover the estimated cost of the settlement and related claims.

2001 We reassessed the adequacy of our reserve and increased it by $\$ 43$ million.

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2003 The right to file claims from the first six-year period (1981-1986) expired.

2004 We reduced our reserve by $\$ 20$ million based on actual claims and litigation.

2006 The right to file claims from the second six-year period (1987-1993) expired.

2006 We reduced our reserve by another $\$ 23$ million based on actual claims and litigation.

## Alder Antitrust Litigation

There have been several lawsuits filed against us since 2000 alleging we had monopoly power or attempted to gain monopoly power for alder logs and finished alder lumber in the Pacific Northwest market.

The legal proceedings have included cases we refer to as:

Initial Alder Case and Complaint in Equity;

Washington Alder; and

Civil Class Action Antitrust Lawsuit.
Initial Alder Case and Complaint in Equity
The Initial Alder Case filed against us in U.S. District Court in Oregon alleged that from 1996 to 2001 we had monopoly power or attempted to gain monopoly power in the Pacific Northwest market for alder logs and finished alder lumber.

Complaint in Equity filed against us in U.S. District Court in Oregon asked that the judgment in the Initial Alder Case against a plaintiff who did not prevail be set aside and the matter retried.

Status. The U.S. Supreme Court vacated the lower court decision in the Initial Alder Case that had imposed $\$ 79$ million in trebled damages against us. We reversed a $\$ 79$ million reserve into income in the fourth quarter of fiscal year 2006.

The U.S. Supreme Court held that because the plaintiff had conceded that it had not satisfied the test established by the U.S. Supreme Court the claim on which the damage award was based could not be supported.

We settled the Initial Alder Case and the related Complaint in Equity in the second quarter of fiscal year 2007 and recorded an after-tax charge of $\$ 11$ million.

## Table of Contents

Events and Rulings. Here is a chronology of the litigation:

2000 The Initial Alder case was filed against us in U.S. District Court in Oregon.

2003 A jury verdict imposed $\$ 79$ million in trebled damages against us and we recognized a charge of $\$ 79$ million in the first quarter of 2003.

2003 We appealed the jury verdict to the U.S. Court of Appeals for the Ninth Circuit.

2005 A Complaint in Equity was filed against us in U.S. District Court in Oregon on behalf of a plaintiff who did not prevail in the Initial Alder Case. The complaint alleged that a fraud was committed on the court and alleged $\$ 20$ million in trebled damages.

2005 The U.S. Court of Appeals for the Ninth Circuit upheld the jury verdict in the Initial Alder Case.

2006 We were granted discretionary review of the Initial Alder Case by the U.S. Supreme Court.

2007 The U.S. Supreme Court vacated the decision by the U.S. Court of Appeals for the Ninth Circuit and remanded the matter to the Ninth Circuit for further action.

2007 The Court of Appeals for the Ninth Circuit vacated the judgment of the District Court and remanded the matter to the District Court for further proceedings. We recognized income for the reversal of the $\$ 79$ million reserve for this matter in the fourth quarter of 2006.

2007 We settled the Initial Alder Case and a related Complaint in Equity and recorded an after tax charge of $\$ 11$ million in the second quarter of 2007.

## Washington Alder

This lawsuit filed against us in U.S. District Court in Oregon alleged monopolization of the alder log and lumber markets. The plaintiff asked for:
\$36 million in trebled damages;
divestiture of our Northwest Hardwoods Division; and
divestiture of our alder sawmills in Oregon, Washington and British Columbia.
Status. The U.S. Court of Appeals for the Ninth Circuit vacated the lower court decision imposing $\$ 16$ million in trebled damages against us and remanded the Washington Alder case to the U.S. District Court in Oregon because of the U.S. Supreme Court

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decision in the Initial Alder Case. The Ninth Circuit held that because the jury award in Washington Alder had been based on the jury verdict in the Initial Alder Case, the Washington Alder verdict also had to be reconsidered. We reversed a $\$ 16$ million reserve into income in the fourth quarter of fiscal year 2006.

We settled the Washington Alder case in August 2007 and recorded an after-tax charge of $\$ 3$ million in the third quarter of 2007.
Events and Rulings. Here is a chronology of the litigation:

2003 Washington Alder filed the antitrust lawsuit against us in U.S. District Court in Oregon.

2004 A jury verdict imposed $\$ 16$ million in trebled damages against us and we recognized a charge of $\$ 16$ million in the second quarter of 2004.

2004 We appealed the jury verdict to the U.S. Court of Appeals for the Ninth Circuit.

2007 The U.S. Court of Appeals for the Ninth Circuit issued an order vacating the judgment and remanded the case to the U.S. District Court in Oregon for further proceedings. We recognized income for the reversal of the $\$ 16$ million reserve for this matter in the fourth quarter of 2006.

2007 We settled the case and recorded an after-tax charge of $\$ 3$ million in the third quarter of 2007. Civil Class Action Antitrust Lawsuit

This lawsuit filed against us in U.S. District Court in Oregon claims that as a result of our alleged monopolization of what was claimed to be the alder sawlog market in the Pacific Northwest we also had monopolized or controlled an alleged market for finished alder and charged monopoly prices for finished alder lumber.

Status. In April 2008 a jury found in favor of the class and imposed trebled damages of $\$ 84$ million. There are currently several post-trial motions pending before the trial court. We believe multiple errors occurred during the trial and we intend to appeal the judgment once the post-trial motions are decided. Management believes that ultimately an adverse result is not probable because the company will prevail on appeal. Based on the information currently available to us, the requirements for establishing a reserve under Statement of Financial Accounting Standards No. 5, Accounting for Contingencies have not been met. As a result, we have not established a reserve for this litigation. However, it is possible in the future that there could be a charge for all or a portion of any damage award. Any such charge could materially and adversely affect our results of operations for the period in which we record it.

There have been no claims by persons or entities opting out of the class. Sales for the class period to opt outs are approximately $\$ 100$ million. We have no litigation pending with any entity or individual who has opted out of the class. However, it is possible that entities or individuals who have opted out of the class may file lawsuits against us in the future. We have not established a reserve for this matter. We are also unable to estimate at this time the amount of charges if any that may be required in the future.

Events and Rulings. Here is a chronology of the litigation:

2004 The civil class action antitrust lawsuit was filed against us in U.S. District Court in Oregon.

2004 The judge issued an order certifying the plaintiff as class representative for all U.S. purchasers of finished alder lumber between April 28, 2000, and March 31, 2004 for purpose of awarding monetary damages.

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2005 Class counsel notified the court that 5 percent of the class members opted out of the class action lawsuit.

2007 The U.S. District Court in Oregon granted the plaintiffs motion to file a second amended complaint, extended the claims period to December 31, 2006, and scheduled trial on the matter for April 2008.

2007 The U.S. District Court in Oregon denied our motion to decertify the class.

2007 The U.S. District Court in Oregon granted plaintiffs request to file a third amended complaint, which eliminated all allegations of overbidding and overbuying of alder sawlogs as a mechanism to affect the price of alder lumber.

2007 We filed a motion for summary judgment with the U.S. District Court.

2008 The U.S. District Court denied our motion for summary judgment. The trial commenced April 15, 2008. A verdict was delivered against the company on April 28,2008 . The amount of the verdict with trebling is $\$ 84$ million. The company will appeal the judgment against it.

## Table of Contents

## OSB Antitrust Litigation

In 2006 a series of lawsuits that had been filed were consolidated into one case in the U.S. District Court in Pennsylvania on behalf of persons and entities who directly or indirectly purchased OSB between June 2002 and February 2006 from us or from Louisiana-Pacific, Georgia-Pacific, Potlatch, Ainsworth Lumber, Tolko Forest Products, Grant Forest Products, Norbord or J.M. Huber Corp.

The lawsuit alleges:
these companies conspired to fix and raise OSB prices in the U.S. during the class period and
plaintiffs paid artificially inflated prices for OSB during that period.
No specific damages were alleged, but the direct and indirect plaintiffs estimated total damages from all defendants, with trebling, of $\$ 4.9$ billion. This is lower than previously reported because the plaintiffs experts have modified their opinions and because the ending of the class period has been changed to February 2006 rather than the present date.

Status. The U.S. District Court in Pennsylvania issued a number of rulings approving class action status for various classes of direct and indirect purchasers for the period from June 2002 through February 2006. In March 2008 we reached a settlement in principle with the direct purchasers for $\$ 18$ million and we recognized a charge of $\$ 18$ million in the first quarter of 2008. The settlement was finalized in June. The court conducted a hearing on Weyerhaeuser s settlement with direct purchaser plaintiffs on August 5, 2008, has not announced its decision. A formal settlement agreement with the indirect purchasers for $\$ 1$ million was signed August 4, 2008.

Events and Rulings. Here is a chronology of the litigation:

2006 Numerous individual cases were consolidated into one lawsuit filed in U.S. District Court in Pennsylvania seeking class action status for direct purchasers of OSB.

2006 Additional lawsuits filed on behalf of indirect purchasers of OSB in different states where such claims are possible under state law were consolidated in U.S. District in Pennsylvania.

2006 The court dismissed with prejudice the claims filed by the Pennsylvania indirect purchasers.

2007 The U.S. District Court in Pennsylvania:
certified a class of direct purchasers who purchased OSB structural panel products directly from defendants from June 1, 2002 to February 24, 2006;
certified a class of nationwide indirect purchaser end users who indirectly purchased for their own use and not for resale, new OSB manufactured or sold by one or more of the defendants between June 1, 2002 and February 24, 2006;

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excluded persons who purchased OSB already incorporated into a house or other structure; and
certified a multi-state class of indirect purchasers from 17 states.

2007 The U.S. Court of Appeals for the Third Circuit denied the separate petitions of the defendants and the indirect purchaser plaintiffs for leave to appeal the class certification order.

2007 Individual and joint motions for summary judgment were filed in December on behalf of the remaining defendants, including us.

2008 In March, we settled in principle with the direct purchasers of OSB for $\$ 18$ million and a charge of $\$ 18$ million was recognized in the first quarter of 2008.

2008 In April, we settled in principle with the indirect purchasers for $\$ 1$ million.

2008 The court conducted a hearing on Weyerhaeuser s settlement with direct purchaser plaintiffs on August 5, 2008, but has not announced its decision.
Paragon Trade Brands, Inc. Litigation
The Equity Committee filed claims against us in 1999 in the Paragon Trade Brands, Inc. bankruptcy proceeding in the U.S. Bankruptcy Court for the Northern District of Georgia. The Equity Committee (later replaced by a litigation claims representative) asserted we breached certain warranties in our agreements with Paragon connected with its public offering of common stock in February 1993.

The Equity Committee sought to recover damages sustained by Paragon in two patent-infringement cases one brought by Procter \& Gamble and the other by Kimberly-Clark.

Status. In 2005 the U.S. Bankruptcy Court imposed damages of approximately $\$ 470$ million on us. We appealed the liability and damages determinations to the U.S. District Court for the Northern District of Georgia. In September 2007, the U.S. District Court for the Northern District of Georgia issued an order reversing the U.S. Bankruptcy Court s decision and directed the court clerk to enter judgment in our favor. In October 2007 the Litigation Claims Representative appealed the decision to the U.S. Court of Appeals for the Eleventh Circuit. In May 2008 the $11^{\text {th }}$ Circuit upheld the District Court s opinion and upheld a judgment in our favor. The Bankruptcy Court has reopened the matter and the parties have filed a joint motion to distribute the remaining assets in the bankruptcy estate of approximately $\$ 7$ million to us. In August the court signed the joint motion directing that funds be distributed to Weyerhaeuser.

Events and Rulings. Here is a chronology of the litigation:

1999 The Equity Committee in the Paragon Trade Brands, Inc. bankruptcy proceeding began its proceeding against us in U.S. Bankruptcy Court for the Northern District of Georgia.

2002 The Bankruptcy Court held us liable for breaches of warranty.

2005 The Bankruptcy Court imposed damages of $\$ 470$ million on us.

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2005 We appealed the liability and damages determination to the U.S. District Court for the Northern District of Georgia and posted a $\$ 500$ million bond.

2007 The U.S. District Court for the Northern District of Georgia issued an order reversing the U.S. Bankruptcy Court s decision and directing the court clerk to enter judgment in our favor.

2007 The Litigation Claims Representative appealed the U.S. District Court s decision to the U.S. Court of Appeals for the Eleventh Circuit and we cancelled the $\$ 500$ million bond that had been posted.

2008 The 1tp Circuit Court of Appeals affirmed the decision of the U.S. District Court.

2008 The Bankruptcy Court reopened the matter and the parties filed a joint motion to distribute remaining assets to Weyerhaeuser. In August, the court signed a joint motion directing that funds be distributed to Weyerhaeuser.

## Table of Contents

## ENVIRONMENTAL MATTERS

The issues we have concerning environmental matters are:
site remediation and
asbestos removal.
Site Remediation

Under the Comprehensive Environmental Response Compensation and Liability Act commonly known as the Superfund and similar state laws, we:
are a party to various proceedings related to the cleanup of hazardous waste sites and
have been notified that we may be a potentially responsible party related to the cleanup of other hazardous waste sites for which proceedings have not yet been initiated.
Our Established Reserves. We have established reserves for estimated remediation costs on the active Superfund sites and other sites for which we are responsible.

## Changes in the Reserve for Environmental Remediation

## DOLLAR AMOUNTS IN MILLIONS

Reserve balance as of December 30, 2007 \$27
Remediation costs accrued

Reserve balance as of June 29, 2008

Total active sites as of June 29, 2008
During the first half of 2008, we recognized a charge of $\$ 17$ million for an adjustment to increase our reserve for environmental remediation. The increase was primarily a result of including additional years during which we are required to perform ongoing monitoring activities at certain sites.

The other changes in our reserves for remediation costs reflect:
additional information on all sites concerning implementation of remediation alternatives,
updates on prior cost estimates and new sites and

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costs incurred to remediate sites.
Estimates. We believe it is reasonably possible based on currently available information and analysis that remediation costs for all identified sites may exceed our reserves by up to $\$ 35$ million.

That estimate in which those additional costs may be incurred over several years is the upper end of the range of reasonably possible additional costs. The estimate:
is much less certain than the estimates on which our accruals are currently based and
uses assumptions that are less favorable to us among the range of reasonably possible outcomes.
In estimating our current accruals and the possible range of additional future costs, we:
assumed we will not bear the entire cost of remediation of every site,
took into account the ability of other potentially responsible parties to participate and
considered each party s financial condition and probable contribution on a per-site basis.
We have not recorded any amounts for potential recoveries from insurance carriers.

## Asbestos Removal

We have not recognized a liability for the removal and disposal of encapsulated asbestos from all facilities and equipment. That is because we cannot reasonably:
estimate the fair value of our obligations or
determine the settlement dates.
When we are able to reasonably estimate the fair value, we will establish a liability as appropriate.

## Table of Contents

## NOTE 15: OTHER OPERATING COSTS (INCOME), NET

Other operating costs, net:
exclude our Real Estate operations,
include both recurring and occasional income and expense items and
can fluctuate from year to year.

## Various Income and Expense Items Included in Weyerhaeuser Other Operating Costs, Net

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED TWENTY-SIX WEEKS ENDED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 | JULY 1, 2007 |  | JUNE 29, 2008 | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  |
| (Gain) loss on the Domtar Transaction (Note 3) | \$ | \$ | 4 | \$ | \$ | (625) |
| Gain from change in post-retirement benefits (Note 12) | (52) |  |  | (52) |  |  |
| Gain on disposition of assets | (22) |  | (28) | (21) |  | (31) |
| Asset impairment charges other than for closures | 23 |  | 12 | 28 |  | 46 |
| Charges for environmental remediation reserve (Note 14) |  |  |  | 17 |  |  |
| Charges for litigation and a contract termination | 10 |  | 39 | 30 |  | 40 |
| Foreign exchange (gains) losses | (3) |  | (29) | 8 |  | (36) |
| Other, net | 2 |  | 11 | (19) |  | 4 |
|  | (42) |  | 9 | (9) |  | (602) |
| Less: discontinued operations | 26 |  | 24 | 39 |  | 661 |
|  | \$ (16) | \$ | 33 | \$ 30 | \$ | 59 |

Weyerhaeuser asset impairment charges during the second quarter and first half of 2008 relate primarily to capitalized interest on Real Estate projects that are impaired. The first half of 2007 includes a pretax charge of $\$ 27$ million related to the Miramichi, New Brunswick oriented strand board mill and $\$ 10$ million related to the Canadian distribution facilities. In February 2007, we announced an indefinite curtailment of the Miramichi OSB mill and the mill was offered for sale. After continuing to evaluate the strategic options for the facility, the Miramichi OSB mill was permanently closed in June 2008. Additional costs of the closure are included in charges for closure of facilities.

The 13 and 26 -week periods of 2007 include a pretax gain of $\$ 29$ million on the sale of a previously closed box plant site in California.

Charges for litigation for the first half of 2008 include OSB litigation and charges for the first half of 2007 include Alder litigation. See note 14: Legal Proceedings, Commitment and Contingencies for more information.

Foreign exchange (gains) losses result from changes in exchange rates, primarily related to Weyerhaeuser s Canadian and New Zealand operations.

## NOTE 16: BUSINESS SEGMENTS

We are principally engaged in the growing and harvesting of timber; the manufacture, distribution and sale of forest products; and real estate development and construction. Our principal business segments are:

Timberlands which includes North American logs, chips and timber;

Wood Products which includes softwood lumber, engineered lumber, structural panels, hardwood lumber and building materials distribution;

Cellulose Fibers which includes pulp, liquid packaging board and an equity interest in a newsprint joint venture;

Containerboard, Packaging and Recycling sold in August 2008;

Real Estate which includes real estate development, construction and sales; and

Corporate and Other which includes international timberlands and wood products, governance-related corporate support activities and transportation. We may also record one-time gains or charges in the Corporate and Other segment related to dispositions or events that are not related to an individual operating segment.
In the first quarter of 2007 we divested our fine paper business and related assets through completion of the Domtar Transaction. The majority of the operations that were divested as a result of the Domtar Transaction are included in the Fine Paper segment. The additional related assets are included in the following segments:

Cellulose Fibers which includes the Kamloops, British Columbia cellulose fiber operations and also includes sales of cellulose fiber produced in four mills with integrated paper and cellulose fiber operations.

Wood Products which includes the Ear Falls, Ontario sawmill and activities associated with the Big River and
Wapawekka, Saskatchewan sawmills that were closed in second quarter 2006.

Timberlands which includes forest licenses on 12.2 million acres associated with the Dryden, Ontario and Prince Albert, Saskatchewan facilities.
The pretax gain of $\$ 629$ million recognized in the first quarter of 2007 , reduced by charges of $\$ 4$ million in the second quarter of 2007 in connection with the Domtar Transaction is included in the Corporate and Other segment.

## KEY FINANCIAL DATA BY BUSINESS SEGMENT

Management evaluates segment performance based on the contribution to earnings of the respective segments. Prior to 2008, segment contribution to earnings included an allocation of the net pension credit (cost) for the company. Except for Real Estate, management s evaluation of segment performance excludes any allocation of net pension credit (cost) effective in the first quarter of 2008. Our net pension credit (cost) for Weyerhaeuser operations is included in contribution to earnings for the Corporate and Other segment. Net pension income (expense) related to our real estate operations continues to be reported in the Real Estate segment.

## Table of Contents

## Net Pension Income (Expense) Included in Segment Contribution to Earnings

| DOLLAR AMOUNTS IN MILLIONS | thirteen weeks ended JUNE JULY |  |  | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 29, \\ 2008 \end{gathered}$ | $\begin{gathered} 1, \\ 2007 \end{gathered}$ |  | JUNE 29, 2008 |  | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  |
| Net pension income (expense) (Note 12): |  |  |  |  |  |  |  |
| Timberlands | \$ | \$ | 1 | \$ |  | \$ | 2 |
| Wood Products |  |  | 11 |  |  |  | 16 |
| Cellulose Fibers |  |  | 4 |  |  |  | 4 |
| Fine Paper |  |  |  |  |  |  | 1 |
| Containerboard, Packaging and Recycling |  |  | 10 |  |  |  | 13 |
| Real Estate |  |  |  |  | 1 |  |  |
| Corporate and Other | 29 |  | 1 |  | 67 |  | (54) |
|  | \$ 29 | \$ | 27 | \$ | 68 | \$ | (18) |

Corporate and Other includes a $\$ 55$ million charge in the first quarter of 2007 for pension termination and settlement charges related to the Domtar Transaction. This loss was included in the net gain on the Domtar Transaction.

An analysis and reconciliation of the company s business segment information to the respective information in the Consolidated Financial Statements is as follows:

| DOLLAR AMOUNTS IN MILLIONS | $\begin{aligned} & \text { THIRTEEN } \\ & \text { JUNE } 29, \\ & 2008 \end{aligned}$ | J | ENDED ULY 1, 2007 | TW | NTY-SIX NE 29, 2008 | EK |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to and revenues from unaffiliated customers: |  |  |  |  |  |  |  |
| Timberlands | \$ 214 | \$ | 211 | \$ | 408 | \$ | 444 |
| Wood Products | 1,071 |  | 1,662 |  | 2,037 |  | 3,132 |
| Cellulose Fibers | 460 |  | 470 |  | 905 |  | 952 |
| Fine Paper |  |  |  |  |  |  | 459 |
| Containerboard, Packaging and Recycling | 1,375 |  | 1,327 |  | 2,672 |  | 2,553 |
| Real Estate and Related Assets | 354 |  | 559 |  | 725 |  | 1,046 |
| Corporate and Other | 136 |  | 105 |  | 256 |  | 202 |
|  | 3,610 |  | 4,334 |  | 7,003 |  | 8,788 |
| Less sales of discontinued operations (Note 3) | $(1,436)$ |  | $(1,375)$ |  | $(2,787)$ |  | $(3,206)$ |
|  | 2,174 |  | 2,959 |  | 4,216 |  | 5,582 |
| Intersegment sales: |  |  |  |  |  |  |  |
| Timberlands | 250 |  | 291 |  | 564 |  | 700 |
| Wood Products | 57 |  | 58 |  | 108 |  | 122 |
| Cellulose Fibers | 2 |  | 2 |  | 6 |  | 31 |
| Fine Paper |  |  |  |  |  |  | 43 |
| Containerboard, Packaging and Recycling | 1 |  | 1 |  | 2 |  | 8 |
| Corporate and Other | 13 |  | 14 |  | 25 |  | 33 |
|  | 323 |  | 366 |  | 705 |  | 937 |
| Total sales and revenues | 2,497 |  | 3,325 |  | 4,921 |  | 6,519 |
| Intersegment eliminations | (323) |  | (366) |  | (705) |  | (937) |


|  | \$ | 2,174 | \$ | 2,959 | \$ | 4,216 | \$ | 5,582 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contribution (charge) to earnings: |  |  |  |  |  |  |  |  |
| Timberlands | \$ | 108 | \$ | 142 | \$ | 224 | \$ | 317 |
| Wood Products |  | (164) |  | (123) |  | (441) |  | (290) |
| Cellulose Fibers |  | 42 |  | 48 |  | 98 |  | 70 |
| Fine Paper |  |  |  |  |  |  |  | 20 |
| Containerboard, Packaging and Recycling |  | 105 |  | 112 |  | 194 |  | 179 |
| Real Estate and Related Assets |  | (337) |  | 64 |  | (411) |  | 122 |
| Corporate and Other |  | 106 |  | (44) |  | 61 |  | 536 |
|  |  | (140) |  | 199 |  | (275) |  | 954 |
| Interest expense (Weyerhaeuser only, continuing and |  |  |  |  |  |  |  |  |
| discontinued operations) |  | (127) |  | (179) |  | (259) |  | (327) |
| Less capitalized interest (Weyerhaeuser only) |  | 21 |  | 29 |  | 45 |  | 59 |
| Earnings (loss) before income taxes (continuing and discontinued operations) |  |  |  |  |  |  |  |  |
| Income tax benefit (expense) (continuing and discontinued operations) |  | 150 |  | (17) |  | 245 |  | 66 |
| Net earnings (loss) | \$ | (96) | \$ | 32 | \$ | (244) | \$ | 752 |

Table of Contents

|  | JUNE <br> 29, | DECEMBER 30, <br> DOLLAR AMOUNTS IN MILLIONS |
| :--- | ---: | ---: |
| 2007 |  |  |

Table of Contents

MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS ( MD\&A )

## FORWARD-LOOKING STATEMENTS

This report contains statements concerning our future results and performance that are forward-looking statements according to the Private Securities Litigation Reform Act of 1995. These statements:
use forward-looking terminology,
are based on various assumptions we make and
may not be accurate because of risks and uncertainties surrounding the assumptions that we make.
Factors listed in this section as well as other factors not included may cause our actual results to differ from our forward-looking statements. There is no guarantee that any of the events anticipated by our forward-looking statements will occur. Or if any of the events occur, there is no guarantee what effect they will have on our operations or financial condition.

We will not update our forward-looking statements after the date of this report.

## FORWARD-LOOKING TERMINOLOGY

Some forward-looking statements discuss our plans, strategies and intentions. They use words such as expects, may, will, believes, should, approximately, anticipates, estimates, and plans. In addition, these words may use the positive or negative or a variation of those terms.

## STATEMENTS

We make forward-looking statements of our expectations during the third quarter of 2008 regarding:
our markets;
earnings and performance of our business segments;
homebuilding starts;
higher costs for energy and silvaculture;
additional logging and road costs;
demand and pricing for our wood products;

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decreased expenses for annual planned maintenance in the Cellulose Fiber segment;
increases in freight charges; and
increases in chemical and fiber costs.
In addition, we also base our forward-looking statements on the expected effect of:
foreign exchange rates, primarily the Euro and Canadian dollar;
adverse litigation outcomes and the adequacy of reserves;
regulations;
changes in accounting principles;
the effect of implementation or retrospective application of accounting methods;
contributions to pension plans;
projected benefit payments;
projected tax rates;
tax audit outcomes and timing of settlements; and
other related matters.
RISKS, UNCERTAINTIES AND ASSUMPTIONS
The major risks and uncertainties and assumptions that we make that affect our business include, but are not limited to:
performance of our manufacturing operations including unexpected maintenance requirements;
successful execution of our internal performance plans including restructurings and cost reduction initiatives;
restructuring of our business support functions following the divestiture of the Containerboard, Packaging and Recycling businesses;

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successful salvage of our storm-damaged timber in the Pacific Northwest;
performance of pension fund investments and derivatives;
the effect of timing of retirements and changes in the market price of our common stock on charges for share-based compensation;
general economic conditions, including the level of interest rates, strength of the U.S. dollar and housing starts;
market demand for our products, which is related to the strength of the various U.S. business segments;
energy prices;
raw material prices;
chemical prices;
transportation costs;
level of competition from domestic and foreign producers;

## Table of Contents

forestry, land use, environmental and other governmental regulations;
legal proceedings;
changes in accounting principles;
weather;
loss from fires, floods, pest infestation and other natural disasters; and
the other factors described under Risk Factors in this report and our annual report on Form 10-K. EXPORTING ISSUES

We are a large exporter, affected by changes in:
economic activity in Europe and Asia especially Japan;
currency exchange rates particularly the relative value of the U.S. dollar to the Euro and the Canadian dollar; and
restrictions on international trade or tariffs imposed on imports.

## RESULTS OF OPERATIONS

As disclosed in Note 3: Discontinued Operations, the following operations are classified as discontinued operations in the accompanying consolidated financial statements:

Weyerhaeuser Australia Group assets (sold in July 2008);

Containerboard, Packaging, and Recycling assets (sold in August 2008); and

Fine paper business and related assets (divested as part of the Domtar Transaction in March 2007); In reviewing our results of operations, it s important to understand these terms:

Price realizations refer to net selling prices this includes selling price plus freight minus normal sales deductions.

Contribution to earnings refers to:
earnings before interest and income taxes for the Weyerhaeuser business segments and
earnings before income taxes for the Real Estate business segment. Interest that was previously capitalized to Real Estate assets that are sold or impaired is included in cost and operating expenses or charge for impairment of long-lived assets, respectively, and is included in contribution to earnings for the Real Estate segment.
In reviewing our results of operations, it s important to understand the following:

Net sales and revenues and operating income (loss) included in Consolidated Results below exclude the results of discontinued operations.

Net sales and revenues and contribution (charge) to earnings reported in the individual segment discussions that follow include the results of discontinued operations. Refer to Note 16: Business Segments for a discussion of which segments include the results of the various discontinued operations.
In the following discussion, unless otherwise noted, references to increases or decreases in income and expense items, price realizations, shipment volumes, and contributions (charge) to earnings are based on the 13-week and 26-week periods ended June 29, 2008 and July 1, 2007. The 13-week periods are also referred to as second quarter and the 26-week periods are also referred to as first half or year-to-date.

## CONSOLIDATED RESULTS

## How We Did in the Second Quarter and First Half of 2008

## NET SALES AND REVENUES / OPERATING INCOME (LOSS) / NET EARNINGS (LOSS) WEYERHAEUSER COMPANY

|  | THIRTEEN WEEKSAMOUNT OFTWENTY-SIX WEEKS AMOUNT OF <br> ENDED CHANGE ENDED CHANGE |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOLLAR AMOUNTS IN MILLIONS, EXCEPT PER-SHARE FIGURES | $\begin{gathered} \text { JUNE 29, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  | $\begin{aligned} & 2008 \\ & 5.2007 \end{aligned}$ | JUNE 29, |  | JLY 1, |  | $\begin{aligned} & 2008 \\ & 5.2007 \end{aligned}$ |
| Net sales and revenues | \$ 2,174 | \$ 2,959 | \$ | (785) | \$ 4,216 |  | 5,582 | \$ | $(1,366)$ |
| Operating income (loss) | \$ (383) | \$ 31 | \$ | (414) | \$ (639) | \$ | (11) | \$ | (628) |
| Earnings of discontinued operations, net of taxes | \$ 111 | \$ 81 | \$ | 30 | \$ 198 | \$ | 866 | \$ | (668) |
| Net earnings (loss) | \$ (96) | \$ 32 | \$ | (128) | \$ (244) | \$ | 752 | \$ | (996) |
| Net earnings (loss) per share, basic | \$ (0.45) | \$ 0.15 | \$ | (0.60) | \$ (1.16) | \$ | 3.34 | \$ | (4.50) |
| Net earnings (loss) per share, diluted | \$ (0.45) | \$ 0.15 | \$ | (0.60) | \$ (1.16) | \$ | 3.34 | \$ | (4.50) |

## Comparing 2008 with 2007

In 2008:

Net sales and revenues decreased $\$ 785$ million, or 27 percent, during the second quarter and $\$ 1.4$ billion, or 24 percent during the first half.

Net earnings decreased $\$ 128$ million during the second quarter and $\$ 1.0$ billion during the first half.
Net sales and revenues

Net sales and revenues for the second quarter and the first half decreased primarily due to the continued slowdown in the U.S. housing market, which was reflected in the following:
lower demand for residential building products refer to the Wood Products segment discussion; and
declines in the average selling prices and in the number of single-family homes closed refer to the Real Estate segment discussion.

## Table of Contents

## Net earnings

Net earnings for the second quarter decreased primarily due to the following;
lower price realizations for softwood lumber, structural panels and engineered lumber products, and decreased shipment volumes of engineered products refer to the Wood Products segment discussion;
lower gross margins on single-family homes closed and increased asset impairment charges refer to the Real Estate segment discussion;
higher costs for energy, chemical, freight and fiber refer to the Cellulose Fibers and Containerboard, Packaging and Recycling segment discussions;
charges related to corporate restructuring activities and the write-off of capitalized interest related to Real Estate projects that are impaired refer to the Corporate and Other segment discussion; and
gains from the sale of an apartment project and former box plant site recognized in 2007 that did not recur in 2008 refer to the
Real Estate and Containerboard, Packaging and Recycling segment discussions.
These decreases for the second quarter were partially offset by the following:
gains from the restructuring of our investments in Uruguay and from changes in our postretirement benefit plans refer to the Corporate and Other segment discussion;
increased price realizations for packaging and pulp products refer to the Cellulose Fibers and Containerboard, Packaging and Recycling; and
suspension of depreciation on Containerboard, Packaging and Recycling assets.
Net earnings for the first half decreased due to the second quarter items noted above as well as the following:
lower shipments of pulp refer to the Cellulose Fibers segment discussion;
a net gain from the Domtar Transaction in the first quarter of 2007 refer to the Corporate and Other segment discussion; and

Iosses of earnings from operations divested as part of the Domtar Transaction in the first quarter of 2007 refer to the Fine Paper segment discussion.
These decreases for the first half were partially offset due to the second quarter items as well as by the following:

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decreased cost of production for wood products and lower selling and administrative costs refer to the Wood Products segment discussion.

## Table of Contents

## TIMBERLANDS

## How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues to unaffiliated customers, intersegment sales, and contribution to earnings for the 13 and 26 -week periods ended June 29, 2008 and July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION TO EARNINGS TIMBERLANDS



In 2008:

Net sales and revenues to unaffiliated customers increased $\$ 3$ million, or 1 percent, during the second quarter of 2008 and decreased \$36 million, or 8 percent during the first half of 2008.

Intersegment sales decreased $\$ 41$ million, or 14 percent, during the second quarter of 2008 and $\$ 136$ million, or 19 percent, during the first half of 2008.

Contribution to earnings decreased $\$ 34$ million, or 24 percent, during the second quarter of 2008 and $\$ 93$ million, or 29 percent, during the first half of 2008.
Net sales and revenue unaffiliated customers

Net sales and revenues to unaffiliated customers in the second quarter of 2008 were comparable to the second quarter of 2007. Net sales and revenues to unaffiliated customers in the first half of 2008 decreased from the first half of 2007 primarily due to the following:

Western log sales realizations decreased 18 percent during the first half due to weaker domestic and export markets, as well as a higher volume of lower-valued whitewood logs due to storm salvage. Volumes in the West increased 10 percent due to the salvage volumes, but at a lower realization.

Southern log sales volumes increased 17 percent and realizations increased 7 percent. There was a stronger market for fiber logs as pulp and containerboard mills experienced lower residual chip flows due to sawmill downtime. Canadian sales volumes decreased 12 percent. There were lower logging levels in all provinces as a result of downtime at various mills and the completion of the Domtar Transaction in the first quarter of 2007.
Intersegment sales
Intersegment sales decreased primarily due to the following:

Western sales decreased $\$ 26$ million during the second quarter, and $\$ 53$ million during the first half, due to lower internal consumption, lower fee harvest levels, and weaker domestic markets.

Southern sales were unchanged during the second quarter, and decreased $\$ 20$ million during the first half, due to lower internal consumption, partially offset by higher internal fiber realizations.

Canadian sales decreased $\$ 15$ million during the second quarter and $\$ 63$ million during the first half. The year-to-date decline was primarily due to the completion of the Domtar Transaction in 2007.
Contribution to earnings
Contribution to earnings decreased primarily due to the following:

Lower western domestic and export sales prices, resulting in negative net price/mix variance, resulted in a decrease in contribution of $\$ 43$ million in the second quarter, and $\$ 80$ million during the first half.

Higher logging, hauling and handling costs as a result of Western salvage logging and the effects of higher diesel in logging, hauling and silviculture costs resulted in a decrease in contribution of $\$ 16$ million in the second quarter, and $\$ 30$ million in the first half.
These decreases were partially offset by:

Higher fee volumes mainly as a result of the Western salvage logging from the December 2007 storm resulted in an increase in contribution of $\$ 13$ million in the second quarter, and $\$ 8$ million in the first half.

Higher oil and gas leasing revenues and higher hunting lease revenues based on an accounting change made in 2007 resulted in an increase in contribution of $\$ 9$ million in the second quarter, and $\$ 12$ million in the first half.

## Our Outlook

We expect Timberlands earnings to be slightly higher than second quarter. We expect lower domestic log prices, a seasonal decline in fee harvest volumes, and higher operating costs, offset by an anticipated increase in non-strategic land sales.

Table of Contents
THIRD-PARTY LOG SALES VOLUMES AND FEE HARVEST VOLUMES

|  | THIRTEEN WEEKS ENDED | TWENTY-SIX WEEKS ENDED |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | JUNE 29, | JULY 1, | JUNE 29, | JULY 1, |
| voLUMES IN THOUSANDS | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Third-party log sales cunits (100 cubic feet) | 866 | 762 | 1,647 | 1,512 |
| Fee harvest cunits (100 cubic feet) | 2,177 | 2,038 | 4,270 | 4,178 |

## Table of Contents

## WOOD PRODUCTS

## How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues to unaffiliated customers and contribution (charge) to earnings for the 13 and 26-week periods ended June 29, 2008 and July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION (CHARGE) TO EARNINGS WOOD PRODUCTS

| DOLLAR AMOUNTS IN MILLIONS | AMOUNT |  |  |  |  |  |  |  |  |  | AMOUNT OF CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | THIRTEEN WEEKS ENDED |  |  |  |  | OF | TWENTY-SIX WEEKS ENDED |  |  |  |  |  |
|  |  | $\begin{aligned} & \text { NE 29, } \\ & 2008 \end{aligned}$ |  | JLY 1, | 2008 | S. 2007 |  | $\begin{aligned} & \text { JNE 29, } \\ & 2008 \end{aligned}$ |  | $\begin{aligned} & \text { JLY 1, } \\ & 2007 \end{aligned}$ | 2008 VS. 2007 |  |
| Net sales and revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Softwood lumber | \$ | 403 | \$ | 647 | \$ | (244) | \$ | 764 | \$ | 1,221 | \$ | (457) |
| Engineered solid section |  | 121 |  | 185 |  | (64) |  | 226 |  | 340 |  | (114) |
| Engineered I-Joists |  | 86 |  | 147 |  | (61) |  | 159 |  | 264 |  | (105) |
| Oriented strand board |  | 110 |  | 153 |  | (43) |  | 215 |  | 305 |  | (90) |
| Plywood |  | 59 |  | 106 |  | (47) |  | 116 |  | 206 |  | (90) |
| Hardwood lumber |  | 80 |  | 99 |  | (19) |  | 160 |  | 189 |  | (29) |
| Other products produced |  | 51 |  | 64 |  | (13) |  | 100 |  | 114 |  | (14) |
| Other products purchased for resale |  | 161 |  | 261 |  | (100) |  | 297 |  | 493 |  | (196) |
|  | \$ | 1,071 | \$ | 1,662 | \$ | (591) | \$ | 2,037 | \$ | 3,132 | \$ | $(1,095)$ |
| Contribution (charge) to earnings | \$ | (164) | \$ | (123) | \$ | (41) | \$ | (441) | \$ | (290) | \$ | (151) |

## Comparing 2008 with 2007

Net sales and revenues and contribution to earnings were both negatively affected by the continued market challenges for the U.S. homebuilding industry and more recently in the repair and remodel market.

In 2008:

Net sales and revenues decreased $\$ 591$ million, or 36 percent, during the second quarter of 2008 , and $\$ 1.1$ billion, or 35 percent, during the first half of 2008.

Contribution to earnings decreased $\$ 41$ million during the second quarter of 2008 and $\$ 151$ million during the first half of 2008. Net sales and revenue

Net sales and revenues decreased primarily due to the following:

Demand for wood products continued to be significantly weaker in 2008 with U.S. single-family housing starts on a seasonally adjusted basis declining 42 percent from second quarter 2007 and 40 percent from the first half of 2007. This weak demand resulted in decreased shipment volumes and lower prices for most of our product lines.

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Average price realizations for lumber decreased 10 percent from the second quarter of 2007, and 14 percent compared to the first half of 2007. Average price realizations for engineered products decreased 9 percent to 10 percent from both the second quarter of 2007 and the first half of 2007. Average price realizations for oriented strand board (OSB) were relatively unchanged from second quarter 2007 and the first half of 2007.

Shipment volume of lumber declined 31 percent from second quarter 2007 and 28 percent from the first half of 2007. Shipment volume of OSB declined 29 percent from both the second quarter and the first half of 2007. Shipment volumes for engineered products declined between 26 percent and 35 percent from the second quarter of 2007 and the first half of 2007.

Sales of other products purchased for resale decreased $\$ 100$ million from second quarter of 2007 and $\$ 196$ million from the first half of 2007. This decrease was due to the sale or closure of several distribution facilities in the U.S. and Canada, and a reduction in the number of products purchased for resale.

## Contribution to earnings

Contribution to earnings decreased $\$ 41$ million from second quarter 2007 and $\$ 151$ million from the first half of 2007, primarily due to the following:

Contribution to earnings decreased $\$ 68$ million from second quarter of 2007 and $\$ 172$ million from first half of 2007, as a result of lower price realizations for softwood lumber, hardwood lumber, and engineered products.

Contribution to earnings decreased $\$ 55$ million from second quarter of 2007 and $\$ 86$ million from first half of 2007, due to reduced shipment volumes, primarily in the engineered product lines.
These decreases were partially offset by:

Contribution to earnings increased by $\$ 61$ million from second quarter of 2007 and $\$ 111$ million from first half of 2007, as a result of reductions in cost for raw materials, manufacturing, warehousing and delivery, and selling and administrative.

Net charges for facility sales, facility closures, asset impairments, restructuring costs and litigation charges decreased by $\$ 21$ million from the second quarter of 2007 and by $\$ 25$ million from the first half of 2007. The second quarter and first half of 2008 included charges of $\$ 29$ million and $\$ 86$ million, respectively, for facility sales, facility closures, asset impairments and restructuring costs. The first half of 2008 also included charges of $\$ 19$ million for legal settlements pertaining to OSB. The second quarter and first half of 2007 included charges of $\$ 33$ million and $\$ 94$ million, respectively, for facility sales, facility closures, asset impairments and restructuring costs. The second quarter of 2007 also included a $\$ 17$ million reserve for hardwood litigation.

## Our Outlook

We expect challenging market conditions in Wood Products to continue into the third quarter. Operating losses are anticipated to be slightly less than second quarter.

## Table of Contents

THIRD-PARTY SALES VOLUMES



## Table of Contents

## CELLULOSE FIBERS

## How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues to unaffiliated customers and contribution to earnings for the 13 and 26 -week periods ended June 29, 2008 and July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION TO EARNINGS CELLULOSE FIBERS

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED JUNE |  |  |  | AMOUNT OF CHANGE |  | TWENTY-SIX WEEKS ENDED JUNE |  |  |  | AMOUNT OF CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 29, \\ 2008 \end{gathered}$ |  | JULY 1, 2007 |  | 2008 VS. 2007 |  | $\begin{gathered} 29, \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  | 2008 VS. 2007 |  |
| Net sales and revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pulp | \$ |  | \$ | 370 | \$ | (15) | \$ | 700 | $\$$ | 775 | \$ | (75) |
| Liquid packaging board |  | 74 |  | 72 |  | 2 |  | 141 |  | 128 |  | 13 |
| Other products |  | 31 |  | 28 |  | 3 |  | 64 |  | 49 |  | 15 |
|  | \$ |  | \$ | 470 | \$ | (10) | \$ | 905 | \$ | 952 | \$ | (47) |
| Contribution to earnings | \$ | 42 | \$ | 48 | \$ | (6) | \$ | 98 | \$ | 70 | \$ | 28 |

## Comparing 2008 with 2007

In 2008:

Net sales and revenues decreased $\$ 10$ million, or 2 percent, during the second quarter of 2008 and $\$ 47$ million, or 5 percent, during the first half of 2008.

Contribution to earnings decreased $\$ 6$ million during the second quarter of 2008 and increased $\$ 28$ million during the first half of 2008 .
Net sales and revenue

Net sales and revenues decreased primarily due to the following:

Lower sales volumes for pulp of approximately 77,000 tons, or 15 percent, in the second quarter and 229,000 tons, or 20 percent, in the first half, due primarily to divestments related to the Domtar Transaction in the first quarter of 2007.

Lower sales volumes for liquid packaging board of approximately 4,000 tons, or 5 percent, in the second quarter. These decreases were partially offset by:

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Higher price realizations for pulp of $\$ 87$ per ton, or 12 percent, in the second quarter, and $\$ 95$ per ton, or 14 percent, in the first half.

Higher price realizations for liquid packaging of $\$ 89$ per ton, or 10 percent, in the second quarter, and $\$ 88$ per ton, or 10 percent, in the first half.
Contribution to earnings
Contribution to earnings decreased in the second quarter primarily due to more annual maintenance outages and increased in the first half of 2008 primarily due to one less annual maintenance outage in the first half of the year. Notable items that affected the segment $s$ contribution to earnings in the second quarter and first half are listed in the two sections below:

Items that positively affected earnings included the following:

Improved pulp market conditions resulted in higher price realizations, which contributed approximately $\$ 39$ million and $\$ 84$ million to earnings in the second quarter and first half, respectively.

Improved liquid packaging board market conditions resulted in higher price realizations, which contributed approximately $\$ 9$ million and $\$ 17$ million to earnings in the second quarter and first half, respectively.

Productivity improvements reduced expenses $\$ 1$ million in the second quarter and $\$ 15$ million in the first half. The segment had four annual maintenance outages in the first half of 2008, compared to five annual maintenance outages in the first half of 2007.

Earnings from our interest in a newsprint joint venture and other income increased by $\$ 9$ million in both the second quarter and first half.
Items that negatively affected earnings included the following:

Lower pulp sales volumes reduced the contribution by $\$ 9$ million and $\$ 24$ million in the second quarter and first half, respectively.

Chemical, fiber, and energy costs increased by $\$ 18$ million and $\$ 29$ million in the second quarter and first half, respectively, primarily due to higher prices.

The weakening of the U.S. dollar compared to the Canadian dollar resulted in an increase in costs for Canadian manufacturing operations of $\$ 6$ million and $\$ 15$ million in the second quarter and first half, respectively.

Freight costs increased by $\$ 9$ million and $\$ 11$ million in the second quarter and first half, respectively, primarily due to price increases.

Maintenance and other operating costs increased by $\$ 14$ million and $\$ 10$ million in the second quarter and first half, respectively. The segment had three annual maintenance outages in the second quarter of 2008 compared to two annual outages in the second quarter of 2007.

## Our Outlook

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We expect third quarter earnings for Cellulose Fibers to be significantly higher than second quarter, primarily due to fewer annual maintenance outages. Average price realizations for both pulp and liquid packaging board are expected to increase, but the benefits are expected to be partially offset by higher chemical costs.

## Table of Contents

THIRD-PARTY SALES VOLUMES

|  | THIRTEEN WEEKS ENDED |  | TWENTY-SIX WEEKS ENDED |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | JUNE |  |  | JULY 1, |  |
|  | 29, | JULY 1, | JUNE 29, | 2007 |  |
| VOLUMES IN THOUSANDS | 2008 | 2007 | 2008 | 889 | 1,118 |
| Pulp air-dry metric tons | 447 | 524 | 149 |  |  |

TOTAL PRODUCTION VOLUMES

|  | THIRTEEN WEEKS ENDED |  | TWENTY-SIX WEEKS ENDED |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, | JULY 1, | JUNE 29, | JULY 1, |
| voLUMES IN THOUSANDS | 2008 | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Pulp air-dry metric tons | 417 | 419 | 872 | 958 |
| Liquid packaging board tons | 77 | 77 | 141 | 137 |
| FINE PAPER |  |  |  |  |

On March 7, 2007 the company s Fine Paper operations and related assets were divested in the Domtar Transaction. As a result, the 26 -week period ended July 1, 2007, includes nine weeks of fine paper operations. Subsequent to the first quarter of 2007, we no longer have results of operations for the fine paper segment as the facilities contributing to this business segment were all divested in the Domtar Transaction.

Here are net sales and revenues to unaffiliated customers and contribution to earnings for the 26-week period ended July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION TO EARNINGS FINE PAPER

|  | TWENTY-SIX WEEKS <br> ENDED |
| :--- | :---: | :---: |
| JULY 1, |  |
| DOLLAR AMOUNTS IN MILLIONS | 2007 |

THIRD-PARTY SALES VOLUMES

|  | TWENTY-SIX WEEKS |
| :--- | ---: |
|  |  |
| ENDED |  |
| VOLUMES IN THOUSANDS | JULY 1, |
| Paper ton(S) | 2007 |
| Coated groundwood tons | 461 |

Paper converting tons 318
(1) Includes unprocessed rolls and converted paper volumes.

TOTAL PRODUCTION VOLUMES

|  | TWENTY-SIX WEEKS |
| :--- | :---: |
|  | ENDED |
| vOLUMES IN THOUSANDS | JULY 1, |
| Paper ton(3) | 2007 |
| Coated groundwood tons | 444 |
| Paper converting tons | 43 |

(2) Paper machine production.

## Table of Contents

## CONTAINERBOARD, PACKAGING AND RECYCLING

## How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues to unaffiliated customers and contribution to earnings for the 13 and 26 -week periods ended June 29, 2008 and July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION TO EARNINGS CONTAINERBOARD, PACKAGING AND RECYCLING

| DOLLAR AMOUNTS IN MILLIONS | THIRTEEN WEEKS ENDED |  |  |  | AMOUNT OF CHANGE |  | TWENTY-SIX WEEKS ENDED |  |  |  |  | AMOUNT OF CHANGE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  | $\begin{aligned} & \text { JULY 1, } \\ & \mathbf{2 N O 7} \end{aligned}$ |  | 2008 VS. 2007 |  | JUNE 29,2008 |  | JULY 1,$2007$ |  | 2008 VS. 2007 |  |
| Net sales and revenues: |  |  |  |  |  |  |  |  |  |  |  |  |
| Containerboard | \$ | 118 | \$ | 109 | \$ | 9 | \$ | 259 | \$ | 228 | \$ | 31 |
| Packaging |  | 1,074 |  | 1,043 |  | 31 |  | 2,061 |  | 1,994 |  | 67 |
| Recycling |  | 121 |  | 103 |  | 18 |  | 234 |  | 197 |  | 37 |
| Kraft bags and sacks |  | 24 |  | 23 |  | 1 |  | 47 |  | 46 |  | 1 |
| Other products |  | 38 |  | 49 |  | (11) |  | 71 |  | 88 |  | (17) |
|  | \$ | 1,375 | \$ | 1,327 | \$ | 48 | \$ | 2,672 | \$ | 2,553 | \$ | 119 |
| Contribution to earnings | \$ | 105 | \$ | 112 | \$ | (7) | $\$$ | 194 | \$ | 179 | \$ | 15 |

In 2008:

Net sales and revenues increased by $\$ 48$ million, or 4 percent, for the second quarter and $\$ 119$ million, or 5 percent, for the first half.

Contribution to earnings decreased by $\$ 7$ million, or 6 percent, for the second quarter and increased by $\$ 15$ million, or 8 percent, for the first half.
Net sales and revenues

Net sales and revenues increased primarily due to the following:

Packaging price realizations increased $\$ 3.56$ per thousand square feet, or 7 percent, for the second quarter and $\$ 3.14$ per thousand square feet, or 6 percent, for the first half, primarily due to the price increases implemented in September through December of 2007.

Containerboard price realizations increased by $\$ 30$ per ton, or 6 percent, for the second quarter and $\$ 32$ per ton, or 7 percent, for the first half, primarily due to the price increases implemented during the third and fourth quarters of 2007.

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Containerboard shipments increased 30,000 tons, or 6 percent, for the first half primarily due to a shift from low margin box customers to the domestic containerboard market.

Recycled price realizations increased by $\$ 21$ per ton, or 13 percent, for the second quarter and $\$ 29$ per ton, or 19 percent, for the first half, primarily due to increased demand from China.
Partially offsetting the increases in net sales and revenues were the following:

Packaging shipments decreased 622 million square feet, or 3 percent, for the second quarter and 839 million square feet, or 2 percent, for the first half, primarily due to a shift from low margin box customers to the domestic containerboard market and due to a weak U.S. economy which adversely impacted box demand.
Contribution to earnings

Depreciation of the segment s assets was suspended as of March 15, 2008, when the assets qualified as held for sale for accounting purposes. This resulted in a $\$ 72$ million reduction in depreciation expense in the second quarter of 2008 and $\$ 83$ million for the first half. Excluding the effect of lower depreciation, the segment s contribution to earnings decreased by $\$ 79$ million in the second quarter and $\$ 68$ million in the first half.

Items that negatively affected earnings included the following:

Lower packaging sales volumes decreased earnings by $\$ 3$ million for the second quarter and $\$ 6$ million for the first half.

Raw material costs increased $\$ 34$ million for the second quarter and $\$ 67$ million for the first half. Old corrugated containers (OCC) increased $\$ 17$ per ton for the second quarter and $\$ 20$ per ton for the first half due to the start-up of new recycled containerboard machines in China which caused pricing pressure in the US. Wood chips increased $\$ 17$ per ton in the second quarter and $\$ 14$ per ton for the first half primarily due to weakness in housing starts.

Energy costs increased $\$ 17$ million for the second quarter and $\$ 13$ million for the first half, primarily due to higher natural gas and higher electricity costs due to fuel surcharges.

Mill non-fiber and non-energy costs increased by $\$ 20$ million for the second quarter and $\$ 21$ million for the first half, primarily due to higher costs for chemicals and due to an unscheduled shutdown of the Cedar Rapids, IA mill in June due to flooding.

Packaging non-fiber and non-energy costs increased by $\$ 7$ million for the second quarter primarily due to an increase for starch and wax costs.

Transportation costs increased by $\$ 21$ million for the second quarter and $\$ 31$ million for the first half primarily due to higher fuel prices.

Net charges for special items increased $\$ 33$ million for the second quarter and $\$ 34$ million for the first half of 2008 when compared to 2007. The second quarter and the first half of 2008 included net charges of $\$ 9$ million and $\$ 11$ million, respectively, for facility closures, legal settlements and lowa flood costs, partially offset by fire insurance proceeds at the Closter box plant and a gain on a property sale. The second quarter and first half of 2007 included net gains of $\$ 21$ million and $\$ 19$ million, respectively, which includes a gain on the sale of a box plant site in California, net of charges for facility closures and costs incurred as a result of the fire at the Closter box plant.
Partially offsetting these decreases to earnings were the following:

Higher packaging price realizations increased earnings $\$ 65$ million for the second quarter and $\$ 113$ million for the first half, while improved containerboard price realizations increased earnings $\$ 7$ million for the second quarter and $\$ 16$ million for the first half.

Packaging non-fiber and non-energy costs decreased by $\$ 8$ million for the first half, primarily due to lower spending from box plant closures.

## Table of Contents

OCC costs moderated beginning in the second quarter of 2008 after having increased all of last year and into the first part of this year as a result of strong demand from China. Prices for wood chips are stable but remained high in the second quarter of 2008. Decreased supplies in both the west and south resulted from production curtailments at wood products manufacturing facilities due to weak housing markets.

## Our Outlook

We sold our Containerboard, Packaging and Recycling operations to International Paper on August 4, 2008. Third quarter results will only include the segment s operations for July.

## THIRD-PARTY SALES VOLUMES

|  | THIRTEEN WEEKS | TWENTY-SIX WEEKS |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ENDED |  |  |
| ENDED |  |  |


|  | THIRTEEN WEEKS | TWENTY-SIX WEEKS |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ENDED |  |  |
|  | JULY |  |
| ENDED |  |  |

(1) Containerboard production represents machine production and includes volumes that are further processed into packaging by company facilities.
(2) Recycling production includes volumes processed in Weyerhaeuser recycling facilities and brokered volumes.

## Table of Contents

REAL ESTATE

How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues and contribution (charge) to earnings for the 13 and 26 -week periods ended June 29, 2008 and July 1, 2007:

## NET SALES AND REVENUE / CONTRIBUTION (CHARGE) TO EARNINGS REAL ESTATE

|  | THIRTEEN WEEKS ENDED |  | AMOUNT OF CHANGE |  | TWENTY-SIX WEEKS ENDED |  |  | AMOUNT OF CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOLLAR AMOUNTS IN MILLIONS | JUNE 29, 2008 | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ | 2008 | VS. 2007 | JUNE 29, 2008 |  | JLY 1, $2007$ | 2008 | S. 2007 |
| Single-family housing | \$ 346 | \$ 495 | \$ | (149) | \$ 683 | \$ | 964 | \$ | (281) |
| Land development | 6 | 10 |  | (4) | 30 |  | 24 |  | 6 |
| Other | 2 | 54 |  | (52) | 12 |  | 58 |  | (46) |
|  | \$ 354 | \$ 559 | \$ | (205) | \$ 725 |  | 1,046 | \$ | (321) |
| Contribution (charge) to earnings | \$ (337) | \$ 64 | \$ | (401) | \$ (411) |  | 122 | \$ | (533) |

Here is a comparison of key statistics related to our single-family operations for the 13 and 26 -week periods ended June 29, 2008 and July 1, 2007:

## SUMMARY OF SINGLE-FAMILY STATISTICS

|  | THIRTEEN WEEKS ENDED |  | TWENTY-SIX WEEKS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
| VOLUMES IN THOUSANDS | $\begin{gathered} \text { JUNE 29, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { JUNE 29, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |
| Homes sold | 748 | 1,139 | 1,674 | 2,823 |
| Homes closed | 869 | 1,062 | 1,713 | 2,038 |
| Homes sold but not closed (backlog) | 1,185 | 2,284 | 1,185 | 2,284 |
| Single-family gross margin (\%)(1) | (61.1)\% | 16.7\% | (29.2)\% | 19.1\% |

(1) Single-family gross margin equals revenue less cost of sales and period costs (which includes impairments and write-offs). Comparing 2008 with 2007

In 2008:

Net sales and revenues decreased $\$ 205$ million, or 37 percent, during the second quarter of 2008 and $\$ 321$ million, or 31 percent, during the first half of 2008.

Contribution to earnings decreased $\$ 401$ million during the second quarter of 2008 and $\$ 533$ million during the first half of 2008.

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Results reflect continued market challenges for the U.S. homebuilding industry and our business. The imbalance in housing supply and demand continues to be reflected in an excess supply of unsold homes and prevalent buyer incentives. Both buyer and builder confidence in our markets declined in the second quarter and is reflected in the following statistics:

Buyer traffic in the second quarter of 2008 decreased 40 percent compared to the second quarter of 2007. The quality of our traffic, as measured by our traffic conversion rate (the amount of traffic required to generate one sale) fell 10 percent from the prior quarter but improved 9 percent compared to the same quarter one year ago.

Cancellation rates in the second quarter of 2008 were 31 percent compared to 25 percent in the second quarter of 2007.

Our average weekly sales per community in the second quarter decreased 27 percent from the same quarter in 2007. Net sales and revenues

Net sales and revenues decreased primarily due to the following:

Single-family revenues decreased \$149 million during the second quarter of 2008 and $\$ 281$ million during the first half of 2008. Home closings decreased 18 percent from 1,062 in the second quarter of 2007 to 869 in the current quarter, reflecting the lower level of sales activity in 2007. Home closings decreased 16 percent during the first half of 2008 compared to the first half of 2007. Average selling prices of single-family homes closed decreased 14 percent from $\$ 466,000$ in the second quarter of 2007 to $\$ 399,000$ in the current quarter, reflecting pricing pressure due to competitor incentives and discounts. Average selling prices of single-family homes decreased 16 percent during the first half of 2008 compared to the first half of 2007.

The second quarter of 2007 included revenue of $\$ 49$ million from an apartment building sale. There was no comparable sale in 2008.

Contribution to earnings
Contribution to earnings decreased primarily due to the following:

The contribution from single-family home closings decreased $\$ 53$ million during the second quarter of 2008 compared to 2007 as a result of lower closings and lower average sales prices. This was a 55 percent decrease from the single-family contribution to earnings in the second quarter of 2007. The contribution from single-family home closings decreased $\$ 106$ million during the first half of 2008 compared to 2007.

We recorded $\$ 246$ million of home building impairment charges in the second quarter of 2008 compared to $\$ 12$ million of home building impairment charges recorded in the second quarter of 2007. Home building impairment charges for the first half of 2008 totaled $\$ 279$ million compared to $\$ 12$ million in the first half of 2007.

The apartment building sale contributed $\$ 42$ million to earnings in the second quarter of 2007.

Partnership income decreased $\$ 61$ million in the second quarter of 2008 compared to 2007, primarily related to investment activities in Weyerhaeuser Realty Investors. The decrease included $\$ 57$ million of reserves and impairment charges in the second quarter of 2008 compared to $\$ 1$ million recorded in the second quarter 2007. Partnership income decreased $\$ 98$ million in the first half of 2008 compared to 2007. The decrease included $\$ 76$ million of reserves and impairment charges in the first half of 2008 compared to $\$ 2$ million of reserves and impairment charges in the first half of 2007.

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## Table of Contents

## Our Outlook

Excluding second quarter impairments, we expect a comparable loss from Real Estate s single-family homebuilding operations in the third quarter.

## Table of Contents

## CORPORATE AND OTHER

Our Corporate and Other segment includes:
our international operations, which include timberlands and wood product distribution and converting facilities located outside of
North America;
governance related corporate support activities and company wide initiatives such as major system and infrastructure deployments;
transportation operations including Westwood Shipping Lines and five short line railroads; and
pension income (expense) for our forest products businesses.
We may also record one-time gains or charges in the Corporate and Other segment related to dispositions or events that are not related to an individual operating segment.

During the second quarter, we made the following announcements which affect our Corporate and Other segment:

The sale of our timberlands, manufacturing operations and distribution business in Australia (closed in July 2008).

As part of our ongoing portfolio restructuring, we are exploring strategic alternatives for our shipping line and regional short line railroads.

## How We Did in the Second Quarter and First Half of 2008

Here is a comparison of net sales and revenues and contribution to earnings for the 13 and 26-week periods ended June 29, 2008 and July 1, 2007:

|  | THIRTEEN WEEKS ENDED |  | AMOUNT OF CHANGE |  | TWENTY-SIX WEEKS ENDED |  |  |  | AMOUNT OF CHANGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOLLAR AMOUNTS IN MILLIONS | JUNE 29, 2008 | $\begin{aligned} & \text { JULY 1, } \\ & 2007 \end{aligned}$ | 2008 | . 2007 |  | $\begin{aligned} & \text { NE 29, } \\ & 008 \end{aligned}$ |  | LY 1, $007$ | 2008 | . 2007 |
| Net sales and revenues | \$ 136 | \$ 105 | \$ | 31 | \$ | 256 | \$ | 202 | \$ | 54 |
| Contribution to earnings | \$ 106 | \$ (44) | \$ | 150 | \$ | 61 | \$ | 536 | \$ | (475) |

## Comparing 2008 with 2007

In 2008:

Contribution to earnings increased $\$ 150$ million during the second quarter primarily due to the following:

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Pretax gains of $\$ 101$ million from restructuring our joint ventures in Uruguay and $\$ 52$ million from changes in our postretirement plans for current salaried employees recognized during the second quarter of 2008.

Net pension income increased $\$ 28$ million during the second quarter. Beginning in 2008, net pension income (expense) previously allocated to our Weyerhaeuser operating segments is included in contribution to earnings for the Corporate and Other segment.

Charges for legal related matters decreased $\$ 21$ million.
These increases were partially offset by the following:

We recognized pretax charges of $\$ 35$ million from corporate restructuring activities and $\$ 23$ million related to the write-off of capitalized interest on impaired Real Estate homebuilding assets during the second quarter of 2008.

Foreign exchange gains were $\$ 4$ million during the second quarter of 2008 compared to $\$ 35$ million during the second quarter of 2007. Foreign exchange gains and losses result from changes in exchange rates, primarily related to our Canadian operations.
Contribution to earnings decreased $\$ 475$ million in the first half due primarily to the following:

We recognized a pretax gain of $\$ 625$ million from the Domtar Transaction in the first half of 2007. This gain is included in discontinued operations on our Consolidated Statement of Earnings.

We recognized pretax charges of $\$ 35$ million from corporate restructuring activities and $\$ 28$ million related to the write-off of capitalized interest on impaired Real Estate homebuilding assets during the first half of 2008.

Foreign exchange losses were $\$ 7$ million during the first half of 2008 compared to a $\$ 41$ million net gain during the first half of 2007.

These decreases were partially offset by the following:

We recognized an estimated pretax gain of $\$ 101$ million from restructuring our joint ventures in Uruguay and a $\$ 52$ million gain from changes in our postretirement plans for current salaried employees during the first half of 2008.

Net pension income increased $\$ 66$ million in the first half, excluding the first quarter 2007 loss related to the Domtar Transaction.

Share-based compensation expense decreased by $\$ 26$ million primarily due to a decline in the fair value of our cash-settled awards.

## INTEREST EXPENSE

Including Real Estate and discontinued operations, our interest expense incurred was:
$\$ 141$ million during the second quarter and $\$ 285$ million during the first half of 2008, respectively.

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$\$ 196$ million during the second quarter and $\$ 355$ million during the first half of 2007, respectively. Both periods include $\$ 42$ million from the early extinguishment of debt.
Interest expense incurred decreased primarily due to reductions in our debt position during 2007.

## INCOME TAXES

Our effective income tax rates for continuing operations were:
37.5 percent for 2008 and
38.1 percent for 2007.

The income tax rate for continuing operations is higher in 2008 than the statutory federal tax rate because we are in a pretax loss situation receiving a tax benefit, and our income tax credits and other permanent tax deductions are increasing the effective rate for continuing operations. In 2007, the income tax rate from continuing operations is higher than the statutory federal tax rate due to the effect of foreign tax rates on foreign earnings and state income taxes, offset by income tax credits and permanent tax deductions.

## Table of Contents

On May 22, 2008, Congress enacted the Food, Conservation, and Energy Act of 2008 which included timber provisions reducing the capital gains tax rate on qualified timber sales from 35 percent to 15 percent. The provision is effective for one year. Because the Company is in a loss position, we have not recognized a benefit for this provision in the period ended June 29, 2008. However, with the completion of the sale of our Containerboard, Packaging and Recycling business to International Paper, we expect to recognize between $\$ 50$ and $\$ 60$ million of tax benefits in the remainder of the year.

There is no tax provision on the gain in Uruguay primarily due to a forestry exemption from income taxes and these assets are considered indefinitely invested.

The total amount of unrecognized tax benefits as of June 29, 2008, decreased by $\$ 14$ million due to the lapse of applicable statutes of limitation.

The 2007 effective tax rate excludes a $\$ 22$ million charge for the impairment of goodwill associated with the Canadian distribution business. The goodwill impairment charge is not deductible for income tax purposes and represents a permanent book-tax difference. As a result, no tax benefit has been recognized for the goodwill impairment charge.

## LIQUIDITY AND CAPITAL RESOURCES

We are committed to maintaining a sound and conservative capital structure which enables us to:
protect the interests of our shareholders and lenders and
have access at all times to all major financial markets.
Two important elements of our policy governing capital structure include:
viewing the capital structure of Weyerhaeuser separately from that of Real Estate given the very different nature of their assets and business activity and
minimizing liquidity risk by managing a combination of maturing short-term and long-term debt.
The amount of debt and equity for Weyerhaeuser and Real Estate will reflect the following:
basic earnings capacity and
liquidity characteristics of their respective assets.
In the following discussion, unless otherwise noted, references to 2008 and 2007 are based on the 26 -week periods ended June 29, 2008 and July 1, 2007.

## WHERE WE GET CASH

We generate cash from sales of our products, from short-term and long-term borrowings and from the issuance of our stock primarily upon exercise of employee stock options. In recent years, we have also generated cash proceeds from the sale of non-strategic assets.

## Cash from operations

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Consolidated net cash used by our operations was:
\$66 million in 2008 and
\$119 million in 2007.
Comparing 2008 with 2007

Consolidated net cash flows used by our operations for the first half of 2008 decreased $\$ 53$ million due primarily to the following:

Cash we received from customers net of cash paid to employees, suppliers and others decreased approximately $\$ 30$ million. The following changes were substantially offsetting:

2007 cash from operations includes nine weeks of activity related to the operations that were divested in the Domtar Transaction with no comparable activity included in 2008.

Sales of wood products and real estate decreased significantly in 2008 due to the continued deterioration of the U.S. housing market.

Cash received from sales of pulp and packaging products increased due to favorable market conditions and higher average price realizations.

Cash paid to employees, suppliers and others declined, primarily due to overall lower production activity during 2008.

Consolidated cash paid for interest and income taxes in 2008 decreased by $\$ 111$ million as compared to 2007.

## Cash from financing

Cash generated from financing activities includes:
issuances of long-term debt,
net borrowings under revolving lines of credit and
proceeds from stock offerings and option exercises.
This section also includes information about our debt-to-total-capital ratio.

## Long-term debt

Our net proceeds from the issuance of debt or from borrowings under our available credit facilities were:

## Table of Contents

## Stock offerings and option exercises

Our cash proceeds from the exercise of stock options were:
\$3 million in 2008 and
\$316 million in 2007.
We did not recognize any excess tax benefits from the exercise of stock options during 2008 and recognized $\$ 48$ million in 2007.

The high volume of stock option exercises in 2007 was primarily due to the price of our common stock reaching record highs during the first quarter.

## Debt-to-total-capital ratio

Our debt-to-total-capital ratio, as shown in the table below, was:
42.8 percent in 2008 and
39.9 percent in 2007.

DEBT-TO-TOTAL-CAPITAL RATIO DETAILS

| DOLLAR AMOUNTS IN MILLIONS | JUNE 29, 2008 |  | DECEMBER 30,2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Notes payable and commercial paper: |  |  |  |  |
| Weyerhaeuser | \$ | 164 | \$ | 54 |
| Real Estate |  |  |  |  |
| Long-term debt: |  |  |  |  |
| Weyerhaeuser |  | 6,866 |  | 6,566 |
| Real Estate |  | 1,096 |  | 775 |
| Capital lease obligations: |  |  |  |  |
| Weyerhaeuser |  | 2 |  | 3 |
| Total debt |  | 8,128 |  | 7,398 |
| Minority Interest: |  |  |  |  |
| Weyerhaeuser |  | 15 |  | 14 |
| Real Estate |  | 16 |  | 23 |
| Deferred income taxes: |  |  |  |  |
| Weyerhaeuser |  | 3,419 |  | 3,290 |
| Real Estate |  | (278) |  | (166) |
| Shareholders interest |  | 7,693 |  | 7,981 |
| Total capital |  | 18,993 | \$ | 18,540 |
| Debt-to-total-capital ratio |  | 42.8\% |  | 39.9\% |

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Assuming the cash and cash equivalents balances of $\$ 89$ million and $\$ 114$ million as of June 29, 2008 and December 30, 2007, respectively, had been used to reduce outstanding debt, the consolidated debt-to-total-capital ratio would be:
42.5 percent in 2008 and
39.5 percent in 2007.

Weyerhaeuser s investment in our Real Estate business segment was:
$\$ 1.9$ billion as of June 29, 2008 and
$\$ 2.1$ billion as of December 30, 2007.
Excluding that investment and the Real Estate amounts listed in the table our debt-to-total-capital ratio was:
43.2 percent in 2008 and
42.0 percent in 2007.

## Cash from Investing

Proceeds from the Sale of Non-strategic Assets
Proceeds received from the sale of non-strategic assets were:
\$62 million in 2008 and $\$ 100$ million in 2007 from the sale of certain wood products distribution facilities and
$\$ 1.35$ billion in 2007 from the Domtar Transaction.

## HOW WE USE CASH

In addition to paying for ongoing operating costs, we use cash to:
invest in our business,
repay long-term debt and credit facilities,
pay dividends and repurchase our stock and
meet our contractual obligations and commercial commitments.

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## Table of Contents

## Summary of capital spending by business segment excluding real estate

We anticipate that our capital expenditures for 2008 excluding acquisitions and our Real Estate business segment will range from $\$ 400$ million to $\$ 450$ million. However, that range could change due to:
future economic conditions,
weather and
timing of equipment purchases.

| DOLLAR AMOUNTS IN MILLIONS | TWENTY-SIX WEEKS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | JUNE 29, 2008 |  | $\begin{gathered} \text { JULY 1, } \\ 2007 \end{gathered}$ |  |
| Timberlands | \$ | 32 | \$ | 33 |
| Wood Products |  | 54 |  | 66 |
| Cellulose Fibers |  | 23 |  | 67 |
| Fine Paper |  |  |  | 2 |
| Containerboard, Packaging and Recycling |  | 81 |  | 79 |
| Corporate and Other |  | 42 |  | 31 |
|  | \$ | 232 | \$ | 278 |

## Revolving credit facilities

Weyerhaeuser Company and WRECO have two multi-year revolving credit facility agreements: a $\$ 1.2$ billion revolving credit facility that expires in March 2010 and a $\$ 1.0$ billion 5 -year revolving credit facility that expires in December 2011. WRECO can borrow up to $\$ 400$ million under each of these facilities. Neither of the entities is a guarantor of the borrowing of the other under either of these credit facilities.

As of June, 29, 2008, approximately $\$ 1.0$ billion of our credit facilities were available for incremental borrowings.

## Paying dividends and repurchasing stock

We paid dividends of:
\$253 million in 2008 and
\$274 million in 2007.
The decrease in the amount of dividends we paid was due to 25.5 million fewer outstanding common shares, which were cancelled as part of the Domtar Transaction and the repurchase of 7 million common shares in 2007. Our intent, over the economic cycle, is to maintain an annual dividend payout ratio of 20 percent to 30 percent of our operating cash flows.

## CRITICAL ACCOUNTING POLICIES

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Our critical accounting policies involve a higher degree of judgment and estimates. They also have a high degree of complexity.
Our most critical accounting policies relate to our:
pension and postretirement benefit plans,
potential impairments of long-lived assets and goodwill,
legal, environmental and product liability reserves and
depletion accounting.
Pension and Postretirement Benefit Plans

We sponsor several pension and postretirement benefit plans for our employees. Key assumptions we use in accounting for the plans include our:
discount rate,
expected rate of return,
anticipated trends in health care costs,
assumed increases in salaries and
mortality rates.
At the end of every year, we review our assumptions with external advisers and make adjustments as appropriate. Actual experience that differs from our assumptions or any changes in our assumptions could have a significant effect on our financial position and results of operations and cash flows.

Other factors that affect our accounting for the plans include:
actual pension fund performance,
plan changes and
changes in plan participation or coverage.
This section provides more information about our:
expected rate of return,
discount rate and
cash contributions.

## Table of Contents

## Expected rate of return

Our expected rate of return on our plan assets is 9.5 percent. Plan assets are assets of the pension plan trusts that fund the benefits provided under the pension plan.

The expected long-term rate of return is our estimate of the long-term rate of return that our plan assets will earn. Every year, we review all available information including returns for the last 23 years and make the estimate accordingly. The review date for our current expected rate of return was December 30, 2007. The actual return on plan assets in any given year may vary from the expected rate of return.

Our expected rate of return is important in determining the cost of our plans. Every 0.5 percent decrease in our expected rate of return would increase expense or reduce a credit by approximately:
\$26 million for our U.S. qualified pension plans and
\$5 million for our Canadian registered pension plans.
Likewise, every 0.5 percent increase in our expected rate of return would decrease expense or increase a credit by those same amounts.

## Discount rate

As of December 30, 2007, our discount rate was:
6.5 percent for our U.S. plans compared with 5.8 percent at December 31, 2006 and
5.5 percent for our Canadian plans compared with 5.15 percent at December 31, 2006.

We review our discount rates annually and revise them as needed. The discount rates are selected at the measurement date by matching current spot rates of high-quality corporate bonds with maturities similar to the timing of expected cash outflows for benefits.

Our discount rate is important in determining the cost of our plans. A 0.5 percent decrease in our discount rate would increase expense or reduce a credit by approximately:
\$26 million for our U.S. qualified pension plans and
\$15 million for our Canadian registered pension plans.
Pension and postretirement benefit income/expense for the first half of 2008 was based on the 6.5 percent assumed discount rate for U.S. plans and 5.5 percent for the Canadian plans. In June 2008, we announced plan amendments to the postretirement medical and life insurance plans for U.S. salaried employees. The plan amendments required a remeasurement of the liabilities of those plans. Discount rates of $7.0 \%$ and $6.6 \%$ were used for the remeasurement. In addition, the August 4th closing of the sale of our Containerboard, Packaging and Recycling business to International Paper will require remeasurerment of the pension and postretirement plans affected by the transaction and the discount rate assumptions will be revised as applicable. The discount rates used will reflect bond rates in effect at the dates of remeasurement.

Contributions made and benefits paid

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No changes occurred during the second quarter of 2008 that had a material effect on the information relating to contributions made and benefits paid related to pension and postretirement benefit plans that was provided in our Annual Report on Form 10-K for the year ended December 30, 2007, except as discussed below.

## Effects of plan amendments and sale to International Paper

In June 2008, we announced plan amendments to the postretirement medical and life insurance plans for U.S. salaried employees. These amendments will affect the amount of postretirement expense that will be recognized over the second half of 2008.
Projected benefit payments will also decrease as a result of the amendments. The sale of our Containerboard, Packaging and Recycling business to International Paper will also affect the amount of expense/income that will be recognized from the date of the closing to the end of the year for the postretirement and pension plans affected by the transaction.

## Long-Lived Assets and Goodwill

We review the carrying value of our long-lived assets and goodwill whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable through future operations. An impairment occurs if during our review we determine that the fair market value of our goodwill has dropped below our carrying value or that the carrying value of long-lived assets will not be recovered from future cash flows. Fair market value is the amount we would get if we were to sell the assets.

The carrying value is the amount assigned to long-lived assets including goodwill in our books. In addition, we review the amount of goodwill we carry on our books in the fourth quarter of every year.

In determining fair market value and whether impairment has occurred, we are required to estimate:
future cash flows,
residual values and
fair values of the assets.
Key assumptions we use in developing the estimates include:
probability of alternative outcomes,
product pricing,
raw material costs,
market pricing of comparable assets,
product sales and
discount rate.

## Table of Contents

## Effect of acquisitions

Previous acquisitions make up a large portion of the net book value or carrying value of our property and equipment and timber and timberlands. As a result, a large portion of our long-lived assets have carrying amounts that reflect relatively current values.

Total goodwill was $\$ 2.2$ billion as of June 29, 2008. This amount includes $\$ 1.2$ billion related to Containerboard, Packaging and Recycling operations that were sold on August 4, 2008. Our goodwill related to continuing operations as of June 29, 2008 was $\$ 931$ million. That amount represents approximately 4 percent of our consolidated assets.

Further restructuring activities, economic weakness, sales of operations, or poor operating results, among other factors, could trigger an impairment of goodwill of the wood products reporting units in the future. As of June 29, 2008, the carrying amount of goodwill for the wood products reporting units was $\$ 798$ million.

## Legal, Environmental and Product Liability Reserves

We record contingent liabilities when:
it becomes probable that we will have to make financial payments and
the amount of loss can be reasonably estimated. Legal matters

Determining our liabilities for legal matters requires projections about the outcome of litigation and the amount of our financial responsibility. We base our projections on:
historical experience and
recommendations of legal counsel.
While we do our best in developing our projections, litigation is still inherently unpredictable, and excessive verdicts occur. Details about our legal exposures and proceedings are discussed in Note 14: Legal Proceedings, Commitments and Contingencies of Notes to Consolidated Financial Statements. These exposures and proceedings are significant. Ultimate negative outcomes could be material to our operating results or cash flow in any given quarter or year.

## Environmental matters

Determining our liabilities for environmental matters requires estimates of future remediation alternatives and costs. We base our estimates on:
detailed evaluations of relevant environmental regulations,
physical and risk assessments of our affected sites and
assumptions of probable financial participation by other known potentially responsible parties.

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We do not include amounts that we may receive from insurance carriers insurance recoveries are only recorded when we have a binding agreement with the carriers.

Details about our environmental matters are discussed in Note 14: Legal Proceedings, Commitments and Contingencies of Notes to Consolidated Financial Statements.

## Product liability matters

We record reserves for contingent product liability matters when it becomes probable we will make financial payment. Determining the amount of reserves we record requires projections of future claims rates and amounts. The hardboard siding reserve is our sole material product liability reserve and is discussed in detail under Note 14: Legal Proceedings, Commitments and Contingencies of Notes to Consolidated Financial Statements.

## Depletion

We record depletion the costs attributed to timber harvested as trees are harvested.
To calculate our depletion rate, which is updated annually; we:
take the total cost of the timber minus previously recorded depletion and
divide by the total timber volume estimated to be harvested during the harvest cycle.
Estimating the volume of timber available for harvest over the harvest cycle requires the consideration of many factors. They include:
changes in weather patterns,
the effect of fertilizer and pesticide applications,
changes in environmental regulations and restrictions,
limits on harvesting certain timberlands,
changes in harvest plans,
scientific advancement in seedling and growing technology and
changes in harvest cycles.
In addition, the length of the harvest cycle varies by geographic region and species of timber.
Depletion rate calculations do not include estimates for:
future silviculture or sustainable forest management costs associated with existing stands;
future reforestation costs associated with a stand sfinal harvest and
future volume in connection with the replanting of a stand subsequent to its final harvest.

## Table of Contents

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

No changes occurred during the first half of 2008 that had a material effect on the information relating to quantitative and qualitative disclosures about market risk that was provided in the company s Annual Report on Form 10-K for the year ended December 30, 2007.

## CONTROLS AND PROCEDURES

## EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

The company s principal executive officer and principal financial officer have evaluated the effectiveness of the company $s$ disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q. Disclosure controls are controls and other procedures that are designed to ensure that information required to be disclosed in the reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s (SEC) rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that it files or submits under the Exchange Act is accumulated and communicated to management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

## CHANGES IN INTERNAL CONTROLS

No changes occurred in the company s internal control over financial reporting during the second quarter that have materially affected, or are reasonably likely to materially affect, the company s internal control over financial reporting.

## PART II OTHER INFORMATION

## LEGAL PROCEEDINGS

Refer to Note 14 of the Notes to Consolidated Financial Statements of this report.

## RISK FACTORS

There have been no significant changes during the first half of 2008 to risk factors presented in the company s 2007 Annual Report on Form 10-K.

## SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Matters voted upon and votes cast at the annual meeting of shareholders of Weyerhaeuser Company held on Thursday, April 17, 2008, were:

The election of John Kieckhefer, Arnold Langbo and Charles Williamson to the board of directors.

|  | For | Against |
| :--- | ---: | ---: |
| Abstain |  |  |
| Kieckhefer | $130,444,695$ | $55,422,591$ |
| Langbo | $131,030,442,406$ |  |
| Williamson | $54,867,480$ | $2,411,755$ |
| The terms of Debra Cafaro, Donald F. Mazankowski, Nicole W. Piasecki, Steven Rogel, Richard Sinkfield, D. Michael Steuert, |  |  |
| James Sullivan and Kim Williams continued after the annual meeting. | $131,064,340$ | $54,829,432$ |


| Proposal relating to the chairman position | $69,453,287$ | $98,792,108$ | $1,846,791$ | $18,217,596$ |
| :--- | :--- | :--- | :--- | :--- |
| Proposal relating to the approval on an advisory basis the <br> appointment of the independent auditors | $183,733,737$ | $2,857,782$ | $1,718,171$ |  |

## EXHIBITS

12. Statements regarding computation of ratios
13. Certification pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended
14. Certification pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350)
