

SEAGATE TECHNOLOGY  
Form 10-Q  
May 03, 2007  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

---

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 30, 2007

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from: \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-31560

---

**SEAGATE TECHNOLOGY**

(Exact name of registrant as specified in its charter)

---

Cayman Islands  
(State or other jurisdiction of  
incorporation or organization)

98-0355609  
(I.R.S. Employer

Identification Number)

P.O. Box 309GT

Ugland House, South Church Street

George Town, Grand Cayman

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

**Cayman Islands**

**(Address of Principal Executive Offices)**

**Telephone: (345) 949-8066**

**(Registrant's Telephone Number, Including Area Code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer:  Accelerated filer:  Non-accelerated filer:

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes  No

As of April 27, 2007, 543,677,593 shares of the registrant's common shares, par value \$0.00001 per share, were issued and outstanding.

---

**Table of Contents**

**INDEX**

**SEAGATE TECHNOLOGY**

	<b>PAGE NO.</b>
<b><u>PART I</u></b>	
<b><u>FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Condensed Consolidated Balance Sheets – March 30, 2007 (unaudited) and June 30, 2006</u>	3
<u>Condensed Consolidated Statements of Operations – Three and Nine Months ended March 30, 2007 and March 31, 2006 (unaudited)</u>	4
<u>Condensed Consolidated Statements of Cash Flows – Nine Months ended March 30, 2007 and March 31, 2006 (unaudited)</u>	5
<u>Condensed Consolidated Statement of Shareholders' Equity – Nine Months ended March 30, 2007 (unaudited)</u>	6
<u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	43
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	63
Item 4. <u>Controls and Procedures</u>	64
<b><u>PART II</u></b>	
<b><u>OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	65
Item 1A. <u>Risk Factors</u>	70
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	89
Item 6. <u>Exhibits</u>	91
<u>SIGNATURES</u>	97

**Table of Contents****PART I****FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SEAGATE TECHNOLOGY****CONDENSED CONSOLIDATED BALANCE SHEETS****(In millions)****(Unaudited)**

	<b>March 30, 2007</b>	<b>June 30, 2006 (a)</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 909	\$ 910
Short-term investments	301	823
Accounts receivable, net	1,367	1,445
Inventories	832	891
Other current assets	400	264
<b>Total Current Assets</b>	<b>3,809</b>	<b>4,333</b>
Property, equipment and leasehold improvements, net	2,279	2,106
Goodwill	2,440	2,475
Other intangible assets	219	307
Other assets, net	517	323
<b>Total Assets</b>	<b>\$ 9,264</b>	<b>\$ 9,544</b>
<b>LIABILITIES</b>		
Accounts payable	\$ 1,397	\$ 1,692
Accrued employee compensation	156	385
Accrued restructuring	25	210
Accrued expenses, other	763	648
Accrued income taxes	77	72
Current portion of long-term debt	330	330
<b>Total Current Liabilities</b>	<b>2,748</b>	<b>3,337</b>
Accrued restructuring	21	23
Other non-current liabilities	342	332
Long-term debt, less current portion	1,733	640
<b>Total Liabilities</b>	<b>4,844</b>	<b>4,332</b>
<b>Commitments and contingencies</b>		
<b>SHAREHOLDERS EQUITY</b>		
Common shares and additional paid-in capital	3,165	2,858
Deferred stock compensation		(1)

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Accumulated other comprehensive income (loss)	4	(7)
Retained earnings	1,251	2,362
<b>Total Shareholders' Equity</b>	<b>4,420</b>	<b>5,212</b>
Total Liabilities and Shareholders' Equity	\$ 9,264	\$ 9,544

---

(a) The information in this column was derived from the Company's audited consolidated balance sheet as of June 30, 2006.  
*See notes to condensed consolidated financial statements.*

**Table of Contents**

**SEAGATE TECHNOLOGY**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In millions, except per share data)

(Unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	March 30, 2007	March 31, 2006	March 30, 2007	March 31, 2006
Revenue	\$ 2,828	\$ 2,289	\$ 8,616	\$ 6,677
Cost of revenue	2,225	1,733	7,025	4,995
Product development	214	195	683	573
Marketing and administrative	126	108	446	303
Amortization of intangibles	13		36	
Restructuring, net	3			4
<b>Total operating expenses</b>	<b>2,581</b>	<b>2,036</b>	<b>8,190</b>	<b>5,875</b>
Income from operations	247	253	426	802
Interest income	15	19	59	48
Interest expense	(33)	(7)	(107)	(31)
Other, net	1	12	11	22
Other income (expense), net	(17)	24	(37)	39
Income before income taxes	230	277	389	841
Provision for income taxes	18	3	18	8
<b>Net income</b>	<b>\$ 212</b>	<b>\$ 274</b>	<b>\$ 371</b>	<b>\$ 833</b>
Net income per share:				
Basic	\$ 0.39	\$ 0.56	\$ 0.66	\$ 1.72
Diluted	0.37	0.53	0.62	1.63
Number of shares used in per share calculations:				
Basic	546	489	564	483
Diluted	577	521	595	511
Dividends declared per share	\$ 0.10	\$ 0.08	\$ 0.28	\$ 0.24

*See notes to condensed consolidated financial statements.*

**Table of Contents****SEAGATE TECHNOLOGY****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(In millions)****(Unaudited)**

	<b>For the Nine Months Ended</b>	
	<b>March 30,</b>	<b>March 31,</b>
	<b>2007</b>	<b>2006</b>
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 371	\$ 833
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	650	436
Stock-based compensation	101	57
Allowance for doubtful accounts receivable	42	
Redemption charges on 8% Senior Notes due 2009	19	
In-process research and development	4	
Excess tax benefits from exercise of stock options		(14)
Other non-cash operating activities, net	16	(13)
Changes in operating assets and liabilities:		
Accounts receivable	48	(58)
Inventories	68	(118)
Accounts payable	(295)	74
Accrued expenses, employee compensation and warranty	(431)	145
Accrued income taxes	15	16
Other assets and liabilities	(38)	(63)
Net cash provided by operating activities	570	1,295
<b>INVESTING ACTIVITIES</b>		
Acquisition of property, equipment and leasehold improvements	(688)	(606)
Proceeds from sales of fixed assets	29	
Purchases of short-term investments	(322)	(2,627)
Maturities and sales of short-term investments	851	2,724
Acquisitions, net of cash and cash equivalents acquired	(178)	(28)
Other investing activities, net	(44)	(134)
Net cash used in investing activities	(352)	(671)
<b>FINANCING ACTIVITIES</b>		
Net proceeds from issuance of long-term debt	1,477	
Repayment of long-term debt	(5)	(340)
Redemption of 8% Senior Notes due 2009	(400)	
Redemption premium on 8% Senior Notes due 2009	(16)	
Proceeds from exercise of employee stock options and employee stock purchase plan	207	106
Dividends to shareholders	(158)	(115)
Excess tax benefits from exercise of stock options		14
Repurchases of common shares and payments made under prepaid forward agreements	(1,324)	
Net cash used in financing activities	(219)	(335)

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Increase (decrease) in cash and cash equivalents	(1)	289
Cash and cash equivalents at the beginning of the period	910	746
Cash and cash equivalents at the end of the period	\$ 909	\$ 1035

**Supplemental Disclosure of Cash Flow Information**

Cash paid for interest	\$ 35	\$ 22
Cash paid for income taxes, net of refunds	24	14

*See notes to condensed consolidated financial statements.*



Table of Contents

## SEAGATE TECHNOLOGY

## CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

Nine Months Ended March 30, 2007

(In millions)

(Unaudited)

	Number of Common Shares	Par Value of Shares	Additional Paid-in Capital	Deferred Stock Compensation	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total
Balance at June 30, 2006	576	\$	\$ 2,858	\$ (1)	\$ (7)	\$ 2,362	\$ 5,212
Comprehensive income, net of tax:							
Unrealized gain on marketable securities					7		7
Unrealized gain on cash flow hedges, net					4		4
Net income						371	371
Comprehensive income							382
Issuance of common shares related to exercise of employee stock options	16		146				146
Issuance of common shares related to employee stock purchase plan	3		61				61
Repurchases of common shares	(14)					(374)	(374)
Payments made under prepaid forward agreements (see Note 9)						(950)	(950)
Shares received under prepaid forward agreements (see Note 9)	(38)						
Dividends to shareholders						(158)	(158)
Stock-based compensation			100	1			101
Balance at March 30, 2007	543	\$	\$ 3,165	\$	\$ 4	\$ 1,251	\$ 4,420

*See notes to condensed consolidated financial statements.*

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. Summary of Significant Accounting Policies**

*Nature of Operations* Seagate, or the Company, designs, manufactures and markets rigid disc drives. Rigid disc drives, which are commonly referred to as disc drives, are used as the primary medium for storing electronic information in systems ranging from desktop and notebook computers and consumer electronics devices to data centers delivering information over corporate networks and the Internet. The Company produces a broad range of disc drive products addressing enterprise applications, where its products are primarily used in enterprise servers, mainframes and workstations; desktop applications, where its products are used in desktop computers; mobile computing applications, where its products are used in notebook computers; and consumer electronics applications, where its products are used in digital video recorders, gaming devices and other consumer electronic devices that require storage. The Company sells its disc drives primarily to major original equipment manufacturers, or OEMs, distributors and retailers.

*Basis of Presentation and Consolidation* The condensed consolidated financial statements include the accounts of the Company and all its wholly-owned subsidiaries, after elimination of intercompany transactions and balances. The condensed consolidated financial statements have been prepared by the Company and have not been audited. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted. The condensed consolidated financial statements reflect, in the opinion of management, all material adjustments necessary to summarize fairly the consolidated financial position, results of operations, cash flows and shareholders' equity for the periods presented. Such adjustments are of a normal recurring nature. The Company's consolidated financial statements for the fiscal year ended June 30, 2006 are included in its Annual Report on Form 10-K as filed with the United States Securities and Exchange Commission (SEC) on September 11, 2006. The Company believes that the disclosures included in the unaudited condensed consolidated financial statements, when read in conjunction with its consolidated financial statements as of June 30, 2006 and the notes thereto, are adequate to make the information presented not misleading.

The results of operations for the three and nine months ended March 30, 2007 are not necessarily indicative of the results that may be expected for the fiscal year ending June 29, 2007.

The Company operates and reports financial results on a fiscal year of 52 or 53 weeks ending on the Friday closest to June 30. The quarters ended March 30, 2007 and March 31, 2006 were 13 weeks. Fiscal year 2007 will be comprised of 52 weeks and will end on June 29, 2007.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**1. Summary of Significant Accounting Policies (continued)**

*Critical Accounting Policies and Use of Estimates* The methods, estimates and judgments the Company uses in applying its most critical accounting policies have a significant impact on the results the Company reports in its consolidated financial statements. The SEC has defined the most critical accounting policies as the ones that are most important to the portrayal of the Company's financial condition and operating results, and require the Company to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are highly uncertain at the time of estimation. Based on this definition, the Company's most critical policies include: establishment of sales program accruals, establishment of warranty accruals, valuation of deferred tax assets as well as the valuation of intangibles and goodwill. Below, these policies are discussed further, as well as the estimates and judgments involved. The Company also has other key accounting policies and accounting estimates relating to uncollectible customer accounts, valuation of inventory, valuation of share-based payments and acquisition related restructuring. The Company believes that these other accounting policies and accounting estimates either do not generally require it to make estimates and judgments that are as difficult or as subjective, or it is less likely that they would have a material impact on the Company's reported results of operations for a given period.

The Company establishes certain distributor and original equipment manufacture, or OEM sales programs aimed at increasing customer demand. These programs are typically related to a distributor's level of sales, order size, advertising or point of sale activity or an OEM's level of sale activity or agreed upon rebate programs. The Company provides for these obligations at the time that revenue is recorded based on estimated requirements. These contra-revenue estimates are based on various factors, including price reductions during the period reported, estimated future price erosion, customer orders and sell-through levels, program participation, customer claim submittals and sales returns. During periods in which the Company's distributors' inventories of its products are at higher than historical levels, the Company's contra-revenue estimates are subject to a greater degree of subjectivity and the potential for actual results to vary is accordingly higher. Currently, the Company's distributors' inventories are within the historical range. Significant actual variations in any of the factors upon which the Company bases its contra-revenue estimates could have a material effect on the Company's operating results. In addition, the Company's failure to accurately predict the level of future sales returns by its distribution customers could have a material impact on the Company's financial condition and results of operations.

The Company estimates probable product warranty costs at the time revenue is recognized. The Company generally warrants its products for a period of one to five years. The Company's warranty provision considers estimated product failure rates and trends (including the timing of product returns during the warranty periods), estimated repair or replacement costs and estimated costs for customer compensatory claims related to product quality issues, if any. The Company uses a statistical model to help with its estimates and the Company exercises considerable judgment in determining the underlying estimates. Should actual experience in any future period differ significantly from its estimates, or should the rate of future product technological advancements fail to keep pace with the past, the Company's future results of operations could be materially affected. The Company's judgment is subject to a greater degree of subjectivity with respect to newly introduced products and legacy Maxtor designed products because of limited experience with those products upon which to base its warranty estimates. The Company continually introduces new products and has recently begun a shift to disc drive products that utilize perpendicular recording technology. The actual results with regard to warranty expenditures could have a material adverse effect on the Company's results of operations if the actual rate of unit failure, the cost to repair a unit, or the actual cost required to satisfy customer compensatory claims are greater than that which the Company has used in estimating the warranty expense accrual. The Company also exercises judgment in estimating its ability to sell certain repaired disc drives. To the extent such sales fall below the Company's forecast, warranty cost will be adversely impacted.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**1. Summary of Significant Accounting Policies (continued)**

The Company's recording of deferred tax assets each period depends primarily on the Company's ability to generate current and future taxable income in the United States and certain foreign jurisdictions. Each period, the Company evaluates the need for a valuation allowance for its deferred tax assets and adjusts the valuation allowance so that net deferred tax assets are recorded only to the extent the Company concludes it is more likely than not that these deferred tax assets will be realized. With the Company's acquisition of Maxtor, the realizability of U.S. deferred tax assets was determined on a consolidated return basis. As a result, Maxtor's deferred tax assets that were determined to be realizable were recorded as a reduction of goodwill and Seagate deferred tax assets that were determined to be no longer realizable were written off with a charge to income tax expense at the date of acquisition.

In accordance with the provisions of Financial Accounting Standards Board (FASB) Statement (SFAS) No. 141, *Business Combinations* (SFAS No. 141), the purchase price of an acquired company is allocated between tangible and intangible assets acquired and liabilities assumed from the acquired business based on their estimated fair values, with the residual of the purchase price recorded as goodwill. The Company engages third-party appraisal firms to assist management in determining the fair values of certain assets acquired and liabilities assumed. Such valuations require management to make significant judgments, estimates and assumptions, especially with respect to intangible assets. Management makes estimates of fair value based upon assumptions it believes to be reasonable. These estimates are based on historical experience and information obtained from the management of the acquired companies, and are inherently uncertain. Critical estimates in valuing certain of the intangible assets include but are not limited to: future expected cash flows from existing technology, customer relationships, trade names, and other intangible assets; the acquired company's brand awareness and market position, as well as assumptions about the period of time the acquired brand will continue to be used in the combined company's product portfolio; and discount rates. Unanticipated events and circumstances may occur which may affect the accuracy or validity of such assumptions, estimates or actual results.

The Company is required to periodically evaluate the carrying values of its intangible assets for impairment. If any of the Company's intangible assets are determined to be impaired, the Company may have to write down the impaired asset and its earnings would be adversely impacted in the period that occurs.

At March 30, 2007, the Company's goodwill totaled approximately \$2.440 billion and its identifiable other intangible assets totaled \$219 million. In accordance with the provisions of SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS No. 142), the Company assesses the impairment of goodwill at least annually, or more often if warranted by events or changes in circumstances indicating that the carrying value may exceed its fair value. This assessment may require the projection and discounting of cash flows, an analysis of the Company's market capitalization and the estimation of the fair values of tangible and intangible assets and liabilities. Estimates of cash flow are based upon, among other things, certain assumptions about expected future operating performance; judgment is also exercised in determining an appropriate discount rate. The Company's estimates of discounted cash flows may differ from actual cash flows due to, among other things, economic conditions, changes to the business model, or changes in operating performance. Significant differences between these estimates and actual cash flows could materially affect the Company's future financial results.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****1. Summary of Significant Accounting Policies (continued)****Net Income Per Share**

In accordance with SFAS No. 128, *Earnings per Share*, the following table sets forth the computation of basic and diluted net income per share for the three and nine months ended March 30, 2007 and March 31, 2006:

	For the Three Months Ended		For the Nine Months Ended	
	March 30, 2007	March 31, 2006	March 30, 2007	March 31, 2006
	(In millions, except per share data)			
<b>Numerator</b>				
Net Income	\$ 212	\$ 274	\$ 371	\$ 883
<b>Denominator</b>				
Weighted-average common shares outstanding	548	489	566	483
Weighted-average nonvested shares	(2)		(2)	
Denominator for basic calculation	546	489	564	483
<b>Weighted-average effect of dilutive securities:</b>				
Weighted-average nonvested shares	1		1	
Employee stock options	24	32	25	28
2.375% convertible senior notes due August 2012	6		5	
<b>Total shares for purpose of calculating diluted net income per share</b>	<b>577</b>	<b>521</b>	<b>595</b>	<b>511</b>
<b>Net income per share:</b>				
Basic	\$ 0.39	\$ 0.56	\$ 0.66	\$ 1.72
Diluted	\$ 0.37	\$ 0.53	\$ 0.62	\$ 1.63

The following potential common shares were excluded from the computation of diluted net income per share, as their effect would have been anti-dilutive:

	For the Three Months Ended		For the Nine Months Ended	
	March 30, 2007	March 31, 2006	March 30, 2007	March 31, 2006
	(In millions)			
Stock options	19.3	4.4	18.8	12.8
Nonvested shares			0.3	
6.8% convertible senior notes due April 2010	4.1		4.1	



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****2. Balance Sheet Information**

	March 30, 2007	June 30, 2006
	(in millions)	
<b>Accounts Receivable:</b>		
Accounts receivable	\$ 1,422	\$ 1,482
Allowance for doubtful accounts	(55)	(37)
	\$ 1,367	\$ 1,445
<b>Inventories:</b>		
Raw materials and components	\$ 258	\$ 209
Work-in-process	87	126
Finished goods	487	556
	\$ 832	\$ 891
<b>Property, equipment and leasehold improvements, net:</b>		
Property, equipment and leasehold improvements	\$ 4,949	\$ 4,286
Accumulated depreciation and amortization	(2,670)	(2,180)
	\$ 2,279	\$ 2,106
<b>Accrued Warranty:</b>		
Short-term accrued warranty included in Accrued expenses, other on the balance sheet	\$ 235	\$ 249
Long-term accrued warranty included in Other non-current liabilities on the balance sheet	202	196
	\$ 437	\$ 445

**Allowance for Doubtful Accounts**

During the three months ended December 29, 2006, the Company terminated its distributor relationships with eSys Technologies Pte. Ltd. and its affiliated entities ( eSys ) and the Company ceased shipments of its products to eSys. eSys was the largest distributor of Seagate products (including Maxtor products) for the fiscal year ended June 30, 2006 and for the three months ended September 29, 2006, representing approximately 5% and 6% of the Company's revenues for those respective periods.

The Company recorded an additional \$40 million of allowance for doubtful accounts in the three months ended September 29, 2006 due to the inherent uncertainties following the termination of the distribution relationships, eSys' continuing delinquency in payments and failure to pay amounts when promised, and eSys' failure to comply with the terms of its commercial agreements with the Company. The Company is pursuing

## Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

collection of all amounts owed by eSys as promptly as possible. Any amounts recovered on these receivables will be recorded in the period received.

While the Company terminated its distributor relationships with eSys, the Company has and will continue to aggressively pursue its contractual audit rights as well as any claims that may be assertable against eSys as a result of material breaches of the distribution agreements and any intentionally wrongful conduct that may have occurred. Specifically, the Company has commenced legal proceedings against eSys and its Chief Executive Officer under a distribution agreement and a personal guarantee to recover all amounts owed to the Company for purchased products.



**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**2. Balance Sheet Information (continued)**

**Long-Term Debt and Credit Facilities**

In September 2006, Seagate Technology HDD Holdings (HDD), the Company's wholly-owned direct subsidiary, issued senior notes totaling \$1.5 billion comprised of \$300 million aggregate principal amount of Floating Rate Senior Notes due October 2009 (the 2009 Notes), \$600 million aggregate principal amount of 6.375% Senior Notes due October 2011 (the 2011 Notes) and \$600 million aggregate principal amount of 6.8% Senior Notes due October 2016 (the 2016 Notes). The Company has guaranteed these notes on a full and unconditional basis (see Note 12). These notes are unsecured and rank equally in right of payment with all of HDD's other existing and future senior unsecured indebtedness and senior to any present and future subordinated indebtedness of HDD.

*\$300 Million Aggregate Principal Amount of Floating Rate Senior Notes due October 2009.* The 2009 Notes bear interest at a floating rate equal to three-month LIBOR plus 0.84% per year, payable quarterly on January 1, April 1, July 1 and October 1 of each year. The 2009 Notes will mature on October 1, 2009. The Company may not redeem the 2009 Notes prior to maturity.

*\$600 Million Aggregate Principal Amount of Fixed Rate Senior Notes due October 2011.* The 2011 Notes bear interest at the rate of 6.375% per year, payable semi-annually on April 1 and October 1 of each year. The 2011 Notes are redeemable at the option of the Company in whole or in part, on not less than 30 nor more than 60 days' notice at a make-whole premium redemption price. The make-whole redemption price will be equal to the greater of (1) 100% of the principal amount of the notes being redeemed, or (2) the sum of the present values of the remaining scheduled payments of principal and interest on the 2011 Notes being redeemed, discounted at the redemption date on a semi-annual basis at a rate equal to the sum of the applicable Treasury rate plus 50 basis points.

*\$600 Million Aggregate Principal Amount of Fixed Rate Senior Notes due October 2016.* The 2016 Notes bear interest at the rate of 6.8% per year, payable semi-annually on April 1 and October 1 of each year. The 2016 Notes are redeemable at the option of the Company in whole or in part, on not less than 30 nor more than 60 days' notice at a make-whole premium redemption price. The make-whole redemption price will be equal to the greater of (1) 100% of the principal amount of the notes being redeemed, or (2) the sum of the present values of the remaining scheduled payments of principal and interest on the 2016 Notes being redeemed, discounted at the redemption date on a semi-annual basis at a rate equal to the sum of the applicable Treasury rate plus 50 basis points.

*\$400 Million Aggregate Principal Amount of 8% Senior Notes due May 2009.* In October 2006, the Company redeemed its 8% Senior Notes due May 2009 (the 8% Notes) at a redemption price of \$1,040 per \$1,000 principal amount of Notes for a total amount paid of \$416 million. The redemption premium of \$16 million as well as approximately \$3 million of unamortized issuance costs were recorded as interest expense in the Company's Condensed Consolidated Statement of Operations for the nine months ended March 30, 2007.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**2. Balance Sheet Information (continued)**

*Revolving Credit Facility.* HDD has a senior unsecured \$500 million revolving credit facility that matures in September 2011. The \$500 million revolving facility, which was entered into in September 2006, replaced the then-existing \$100 million revolving credit facility.

The credit agreement that governs the Company's revolving credit facility contains covenants that must be satisfied in order to remain in compliance with the agreement. The credit agreement contains three financial covenants: (1) minimum cash, cash equivalents and marketable securities; (2) a fixed charge coverage ratio; and (3) a net leverage ratio. As of March 30, 2007, the Company is in compliance with all covenants.

The \$500 million revolving credit facility is available for cash borrowings and for the issuance of letters of credit up to a sub-limit of \$100 million. Although no borrowings have been drawn under this revolving credit facility to date, the Company had utilized \$47 million for outstanding letters of credit and bankers' guarantees as of March 30, 2007, leaving \$453 million for additional borrowings. The credit agreement governing the revolving credit facility includes limitations on the ability of the Company to pay dividends, including a limit of \$300 million in any four consecutive quarters.

As a result of its acquisition of Maxtor in May 2006, the Company assumed \$135 million aggregate principal amount of 6.8% Convertible Senior Notes due April 2010, \$326 million aggregate principal amount of 2.375% Convertible Senior Notes due August 2012, \$55 million aggregate principal amount of 5.75% Subordinated Debentures due March 2012 and \$60 million aggregate principal amount of LIBOR based China Manufacturing Facility Loans. Following the payment by the Company of a dividend of \$0.10 per common share on February 16, 2007 to holders of record of the Company's common shares as of February 2, 2007, the conversion rate of the 2.375% Convertible Senior Notes due August 2012 has been adjusted from 56.6503 to 57.3380 as of February 16, 2007.

Upon the closing of the merger with Maxtor, the Company and Maxtor entered into a supplemental indenture whereby the Company agreed to guarantee the 2.375% Notes and the 6.8% Notes on a full and unconditional basis (see Note 12).

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**3. Income Taxes**

The Company is a foreign holding company incorporated in the Cayman Islands with foreign and U.S. subsidiaries that operate in multiple taxing jurisdictions. As a result, its worldwide operating income either is subject to varying rates of tax or is exempt from tax due to tax holidays or tax incentive programs in China, Malaysia, Singapore, Switzerland and Thailand. These tax holidays or incentives are scheduled to expire in whole or in part at various dates through 2020.

The Company's provision for income taxes recorded for the three and nine months ended March 30, 2007 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) an increase in the Company's valuation allowance for U.S. deferred tax assets, and (iii) foreign tax benefits recorded during the period relating to reductions in previously accrued taxes and reductions in valuation allowances for certain foreign deferred tax assets. The Company's provision for income taxes recorded for the three and nine months ended March 31, 2006 differed from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) a decrease in the Company's valuation allowance recorded for U.S. and certain foreign deferred tax assets, and (iii) a tax benefit related to a reduction in previously accrued U.S. federal income taxes resulting from the final preparation of the Company's U.S. fiscal 2005 income tax returns.

Based on the Company's foreign ownership structure, participation in tax holiday and tax incentive programs in the Far East, and subject to potential future increases in its valuation allowance for U.S. and certain foreign deferred tax assets, the Company anticipates that its effective tax rate in future periods will generally be less than the U.S. federal statutory rate. Dividend distributions received from the Company's U.S. subsidiaries may be subject to U.S. withholding taxes when and if distributed. Deferred tax liabilities have not been recorded on unremitted earnings of certain foreign subsidiaries, as these earnings will not be subject to tax in the Cayman Islands or U.S. federal income tax if remitted to the Company's foreign parent holding company.

As of March 30, 2007, the Company has recorded net deferred tax assets of \$251 million. The realization of \$136 million of these deferred tax assets is primarily dependent on the Company's ability to generate sufficient U.S. and certain foreign taxable income in fiscal years 2007 and 2008 and the first nine months of fiscal year 2009. Although realization is not assured, the Company's management believes that it is more likely than not that these deferred tax assets will be realized. The amount of deferred tax assets considered realizable, however, may increase or decrease in subsequent quarters, when the Company reevaluates the underlying basis for its estimates of future U.S. and certain foreign taxable income.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**3. Income Taxes (continued)**

During the nine months ended March 30, 2007, the Company recorded a \$180 million reduction to goodwill originally recorded in connection with the Maxtor acquisition. The reduction in goodwill was required in accordance with SFAS No. 109, *Accounting for Income Taxes* ( SFAS No. 109 ) as a result of the reversal of valuation allowance that had been previously recorded as of the date of acquisition against Maxtor related deferred tax assets for tax net operating loss carryovers. The valuation allowance was reduced primarily to reflect expected realization of acquired Maxtor net operating loss carry forwards due to increased forecasts of future U.S. taxable income and a \$296 million gain for U.S. tax purposes from the inter company sale of certain intellectual property rights to a foreign subsidiary. Approximately \$120 million of tax expense associated with the gain on the inter company sale of intangibles has been capitalized in accordance with Accounting Research Bulletin No. 51, *Consolidated Financial Statements* ( ARB No. 51 ) and is being amortized to income tax expense over a sixty-month period which approximates the expected useful life of the intangibles sold in the inter company transaction.

As a result of the Maxtor acquisition, Maxtor underwent a change in ownership within the meaning of Section 382 of the Internal Revenue Code (IRC Sec. 382) on May 19, 2006. In general, IRC Sec. 382 places annual limitations on the use of certain tax attributes such as net operating losses and tax credit carryovers in existence at the ownership change date. The annual limitation for this change is \$110 million. Certain amounts may be accelerated into the first five years following the acquisition pursuant to IRC Section 382 and published notices. On January 3, 2005, the Company underwent a change in ownership under IRC Sec. 382 due to the sale of common shares to the public by its then largest shareholder, New SAC. Based on an independent valuation as of January 3, 2005, the annual limitation for this change is \$44.8 million. To the extent management believes it is more likely than not that the deferred tax assets associated with tax attributes subject to this IRC Sec. 382 limitation will not be realized, a valuation allowance has been provided.

The Internal Revenue Service is currently examining the Company's federal income tax returns for fiscal years ending in 2001-2004. The timing of the settlement of these examinations is uncertain. The Company believes that adequate amounts of tax have been provided for any final assessment that may result.

**4. Restructuring Costs**

*Ongoing Restructuring Activities*

During the nine months ended March 30, 2007, the Company reversed \$4 million of restructuring accruals relating to the sale of a surplus building previously impaired in a prior restructuring and recorded restructuring accruals of approximately \$4 million in connection with its ongoing restructuring activities, \$3 million which was incurred during the three months ended March 30, 2007.

*Liabilities Recognized in Connection with Business Combinations*

In connection with the Maxtor acquisition, the Company accrued certain exit costs (see Note 5).

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**5. Acquisitions**

**Maxtor Corporation**

On December 20, 2005, the Company entered into an Agreement and Plan of Merger (the "Merger Agreement") with Maxtor Corporation, a Delaware corporation, and MD Merger Corporation, a Delaware corporation and direct wholly-owned subsidiary of Seagate, by which Seagate agreed to acquire Maxtor (the "Merger"), and whereby Maxtor would become a wholly owned subsidiary of Seagate. On May 19, 2006, the Company completed the acquisition of Maxtor in a stock-for-stock transaction. The acquisition was structured to qualify as a tax-free reorganization and the Company has accounted for the acquisition in accordance with SFAS No. 141. The combination of the two companies brands and the related product lines represent the most differentiated storage offering to customers and enhance the Company's scale and capacity to better drive technology advances and accelerate delivery of a wide range of differentiated products and cost-effective solutions to a growing base of customers.

Under the terms of the Merger Agreement, each share of Maxtor common stock was exchanged for 0.37 of Company's common shares. The Company issued approximately 96.9 million common shares to Maxtor's shareholders, assumed and converted Maxtor options (based on the 0.37 exchange ratio) into options to purchase approximately 7.1 million of the Company's common shares and assumed and converted all outstanding Maxtor nonvested stock into approximately 1.3 million of the Company's nonvested shares. The purchase consideration comprising the fair value of the common shares, stock options and nonvested shares assumed and including transaction costs was approximately \$2.0 billion.

***Purchase Price Allocation***

The application of purchase accounting under SFAS No. 141 requires that the total purchase price be allocated to the fair value of assets acquired and liabilities assumed based on their fair values at the acquisition date, with amounts exceeding the fair values being recorded as goodwill. The allocation process requires an analysis and valuation of acquired assets, including fixed assets, technologies, customer contracts and relationships, trade names and liabilities assumed, including contractual commitments and legal contingencies.

The Company has identified and recorded the assets, including specifically identifiable intangible assets, and liabilities assumed from Maxtor at their preliminary estimated fair values as at May 19, 2006, the date of acquisition, and allocated the initial residual value of approximately \$2.5 billion to goodwill. During the nine months ended March 30, 2007, the Company recorded \$156 million of net adjustments that decreased goodwill, including a \$180 million reduction to goodwill relating to the reversal of a corresponding amount of the valuation allowance previously recorded as of the acquisition date against certain deferred tax assets comprised of former Maxtor operating losses (see Note 3 and Note 6), a decrease of \$41 million to goodwill related to adjustments of the fair value of acquired property, plant and equipment partially offset by increases to goodwill related to certain pre-acquisition contingencies of \$52 million, as well as increases to goodwill related to fair value changes of certain assets acquired and liabilities assumed.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****5. Acquisitions (continued)*****Recognition of Liabilities in Connection with Maxtor Acquisition***

Under Emerging Issues Task Force ( EITF ) 95-3, *Recognition of Liabilities in Connection with a Business Combination*, the Company has accrued certain exit costs aggregating \$247 million, of which \$108 million relates to employee severance, \$45 million relates to the planned exit of leased or owned excess facilities and \$94 million relates to the cancellation or settlement of contractual obligations that will not provide any future economic benefit. The severance and associated benefits liability relates to the employment termination of approximately 4,900 Maxtor employees, primarily in the U.S. and Far East, substantially all of whom had been terminated as of March 30, 2007. In the nine months ended March 30, 2007, the Company paid \$186 million of the accrued exit costs. The Company expects payments for severance and related benefits and for contractual settlements to be substantially completed by the end of fiscal year 2007, while the costs associated with the exit of certain facilities will continue to the end of fiscal year 2016.

The following table summarizes the Company's exit activities in connection with the Maxtor acquisition:

	Severance and Benefits	Excess Facilities	Contract Cancellations	Total
	(in millions)			
Accrued exit costs, May 19, 2006	\$ 117	\$ 43	\$ 91	\$ 251
Cash payments	(8)		(10)	(18)
Accrued exit costs, June 30, 2006	109	43	81	233
Purchase accounting adjustments	(9)	2	3	(4)
Cash payments	(93)	(14)	(79)	(186)
Accrued exit costs, March 30, 2007	\$ 7	\$ 31	\$ 5	\$ 43

Accrued exit costs are included in short-term and long-term Accrued Restructuring on the Condensed Consolidated Balance Sheet.

***Stock-Based Compensation***

The fair value of stock-based compensation related to the unearned stock options and nonvested shares assumed from Maxtor was approximately \$69 million, net of forfeitures, of which approximately \$40 million has been amortized through March 30, 2007. The remaining \$29 million will be amortized on a straight-line basis over the remaining estimated service (vesting) periods of the underlying stock options or nonvested shares.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****5. Acquisitions (continued)*****Pro Forma Financial Information***

The unaudited financial information in the table below summarizes the combined results of operations of the Company with the results of Maxtor prior to the Merger, on a pro forma basis, as though the companies had been combined as of the beginning of the period presented. Pro forma financial information for our other acquisitions have not been presented as the effects were not material to our historical consolidated financial statements either individually or in aggregate. The pro forma financial information for the period presented includes the business combination accounting effect on conforming Maxtor's revenue recognition policy to the Company's, adjustments related to the fair value of acquired inventory and fixed assets, amortization charges from acquired intangible assets, stock-based compensation charges for unvested stock options assumed and nonvested shares exchanged and related tax effects of these adjustments, where applicable. The pro forma financial information is presented for informational purposes only and is not indicative of the results of operations that would have been achieved had the acquisition taken place at the beginning of the period presented, nor does it intend to be a projection of future results.

The unaudited pro forma financial information for the three and nine months ended March 31, 2006 combines the Company's historical results for the three and nine months ended March 31, 2006 and, due to differences in our reporting periods, the historical results of Maxtor for the three and nine months ended April 1, 2006.

	<b>Three Months Ended March 31, 2006</b>	<b>Nine Months Ended March 31, 2006</b>
	<b>(Unaudited)</b>	
	<b>(In millions, except for per share data)</b>	
Revenue	\$ 3,166	\$ 9,397
Net income	\$ 147	\$ 681
Basic net income per share	\$ 0.25	\$ 1.18
Diluted net income per share	\$ 0.24	\$ 1.13

During the three months ended March 30, 2007, the Company completed its acquisition of EVault, Inc. (EVault) in an all cash transaction valued at approximately \$186 million, which includes approximately \$2 million in estimated acquisition-related expenses. EVault provides online backup, archival, data protection and recovery solutions for small-medium businesses and remote enterprise computing.

The purchase price has been preliminarily allocated to the tangible and intangible assets acquired and liabilities assumed based on their respective estimated fair values on the acquisition date as follows (in millions):

Tangible assets acquired and liabilities assumed	\$ 20
Identifiable intangible assets	41
In-process research and development	4
Goodwill	121

Total purchase price	\$ 186
----------------------	--------



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****5. Acquisitions (continued)**

Tangible net assets were valued at their respective carrying amounts as we believe that these amounts approximated their current fair values at the acquisition dates. The fair value of identifiable intangible assets acquired reflects management's estimates based on, among other factors, use of established valuation methods. Such assets consist of existing technology, customer relationships and trade names. Identifiable intangible assets are amortized over their estimated remaining useful lives. The Company assigned \$4 million to the value of EVault's in-process research and development projects as at the acquisition date, all of which was written off in the three months ended March 30, 2007. Goodwill of approximately \$121 million represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired.

The recorded values and estimated useful lives of the intangibles acquired from EVault were:

	Estimated Fair Value (\$ in millions)	Estimated Remaining Useful Life (in years)
Existing technology	\$ 26	4 5
Customer relationships	12	4 6
Trade names	3	3 4
Total acquired identifiable intangible assets	\$ 41	

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****6. Goodwill and Other Intangible Assets***Goodwill*

In accordance with SFAS No. 141, the Company allocated the excess of the cost of the acquired entities over the net amounts of assets acquired and liabilities assumed to goodwill. As at March 30, 2007, the composition of the amounts recorded to goodwill is as follows (in millions):

Balance as of June 30, 2006	\$ 2,475
Adjustment to goodwill acquired through Maxtor acquisition (see Note 5)	(156)
Goodwill acquired through EVault acquisition (see Note 5)	121
Balance as of March 30, 2007	\$ 2,440

In accordance with the guidance in SFAS No. 142, goodwill is not amortized. Instead, it is tested for impairment on an annual basis or more frequently upon the occurrence of circumstances that indicate that goodwill may be impaired. The Company did not record any impairment of goodwill during the nine months ended March 30, 2007 or the nine months ended March 31, 2006.

*Other Intangible Assets*

Other intangible assets consist primarily of existing technology, customer relationships and trade names acquired in business combinations. Acquired intangibles are amortized on a straight-line basis over the respective estimated useful lives of the assets. Accumulated amortization of intangibles was \$162 million and \$33 million at March 30, 2007 and June 30, 2006, respectively. The carrying value of intangible assets at March 30, 2007 is set forth in the table below.

(in millions)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Existing technology	\$ 176	\$ (111)	\$ 65
Customer relationships	152	(36)	116
Trade names	36	(7)	29
Patents and licenses	17	(8)	9
Total acquired identifiable intangible assets	\$ 381	\$ (162)	\$ 219

In the nine months ended March 30, 2007 and March 31, 2006, amortization expense for other intangible assets was \$129 million and \$4 million, respectively. Amortization of the existing technology intangible is charged to Cost of revenue while the amortization of the other intangible assets is included in Operating expenses in the Condensed Consolidated Statements of Operations. During the three months ended March 30, 2007, the Company recorded a write-off of in-process research and development related to the acquisition of EVault in the amount of \$4 million, which is included in Operating expenses in the Condensed Consolidated Statements of Operations.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**7. Stock-Based Compensation**

**Stock-Based Benefit Plans**

*Seagate Technology 2001 Share Option Plan* In December 2000, the Company's board of directors adopted the Seagate Technology 2001 Share Option Plan (the "2001 Plan"). Under the terms of the 2001 Plan, eligible employees, directors, and consultants can be awarded options to purchase up to 100 million common shares of the Company under vesting terms to be determined at the date of grant. Options granted to exempt employees generally vest as follows: 25% of the shares will vest on the first anniversary of the vesting commencement date and the remaining 75% will vest proportionately each month over the next 36 months. Options granted to non-exempt employees vest on the first anniversary of the vesting commencement date. Except for certain options granted below deemed fair value shortly prior to the Company's initial public offering in fiscal year 2003, all other options granted under the 2001 Plan were granted at fair market value. Options granted up through September 5, 2004 expire ten years from the date of grant and options granted subsequent to September 5, 2004 expire seven years from the date of grant. As of March 30, 2007, there were approximately 0.4 million common shares available for issuance under the 2001 Plan.

*Seagate Technology 2004 Stock Compensation Plan* On August 5, 2004, the Company's board of directors adopted the Seagate Technology 2004 Stock Compensation Plan (the "2004 Plan"), and on October 28, 2004, the Company's shareholders approved the 2004 Plan. The purpose of the 2004 Plan is to promote the Company's long-term growth and financial success by providing incentives to its employees, directors, and consultants through grants of share-based awards. On October 26, 2006, the Company's shareholders approved an amendment to the 2004 Plan to increase the number of common shares available for issuance by 36 million. The provisions of the 2004 Plan, which allows for the grant of various types of equity-based awards up to 63.5 million shares, are also intended to provide greater flexibility to maintain the Company's competitive ability to attract, retain and motivate participants for the benefit of the Company and its shareholders. Options granted to exempt employees generally vest as follows: 25% of the shares will vest on the first anniversary of the vesting commencement date and the remaining 75% will vest proportionately each month over the next 36 months. Options granted to non-exempt employees vest on the first anniversary of the vesting commencement date. As of March 30, 2007, there were approximately 38.5 million common shares available for issuance under the 2004 Plan.

*Assumed Maxtor Stock Options* In connection with the Company's acquisition of Maxtor, the Company assumed all outstanding options to purchase Maxtor common stock with a weighted-average exercise price of \$16.10 on an as-converted basis. Each stock option assumed was converted into a stock option to purchase the Company's common shares after applying the exchange ratio of 0.37 Company common shares for each share of Maxtor common stock. In total, the Company assumed and converted Maxtor stock options into stock options to purchase approximately 7.1 million of the Company's common shares. In addition, the Company assumed and converted all outstanding Maxtor nonvested stock into approximately 1.3 million of the Company's nonvested shares, based on the 0.37 exchange ratio. The assumed options and nonvested shares exchanged retained all applicable terms and vesting periods. As of March 30, 2007, approximately 2.6 million of the assumed stock options and approximately 1.0 million of the exchanged nonvested shares remained outstanding.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**7. Stock-Based Compensation (continued)**

*Maxtor Corporation 1996 Stock Plan* As a result of the acquisition of Maxtor, the Company assumed all outstanding stock options and nonvested stock under Maxtor's Amended and Restated 1996 Stock Option Plan (the 1996 Plan). Stock options under the 1996 Plan generally vest over a four-year period from the date of grant with 25% vesting at the first anniversary of the vest date and 6.25% each quarter thereafter, expiring ten years from the date of grant. Nonvested shares generally vest over a three-year period from the date of grant with 1/3 vesting at the first anniversary date of the vest date and 1/3 each year thereafter, and are subject to forfeiture if employment is terminated prior to the time the shares become fully vested and non-forfeitable.

*Maxtor Corporation 2005 Performance Incentive Plan* As a result of the acquisition of Maxtor, the Company assumed all outstanding stock options and nonvested stock under Maxtor's 2005 Performance Incentive Plan (the 2005 Plan). Stock options granted under the 2005 Plan generally vest over a four-year period with 25% vesting at the first anniversary of the vest date and 6.25% each quarter thereafter, expiring ten years from the date of grant. Nonvested shares generally vest over a three-year period from the date of grant with 1/3 vesting at the first anniversary of the vest date and 1/3 each year thereafter, and are subject to forfeiture if employment is terminated prior to the time the shares become fully vested and non-forfeitable.

*Maxtor (Quantum HDD) Merger Plan* As a result of the acquisition of Maxtor, the Company assumed all outstanding options under Maxtor's (Quantum HDD) Merger Plan. Options granted under this plan are completely vested and exercisable.

*Stock Purchase Plan* The Company established an Employee Stock Purchase Plan (ESPP) in December 2002. At that time, a total of 20 million common shares had been authorized for issuance under the ESPP. On October 26, 2006, the Company's shareholders approved an amendment to the ESPP to increase the number of common shares available for issuance by 10 million bringing the total amount of common shares authorized to be issued under the ESPP to 30 million. In no event shall the total number of shares issued under the ESPP exceed 75 million shares. The ESPP consists of a six-month offering period with a maximum issuance of 2.5 million shares per offering period. The ESPP permits eligible employees who have completed thirty days of employment prior to the commencement of any offering period to purchase common shares through payroll deductions generally at 85% of the fair market value of the common shares. On July 31, 2006, the Company issued approximately 1.7 million common shares under the ESPP, with a weighted-average purchase price of \$16.45. On January 31, 2007, the Company issued approximately 1.7 million common shares under the ESPP, with a weighted-average purchase price of \$19.09. As of March 30, 2007, there were approximately 12.5 million common shares available for issuance under the ESPP.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****7. Stock-Based Compensation (continued)****Determining Fair Value of Stock Options**

The Company estimates the fair value of stock options granted using the Black-Scholes-Merton option-pricing formula and a single option award approach. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period or the remaining service (vesting) period. The fair value of the Company's stock options granted to employees for the three and nine months ended March 30, 2007 and March 31, 2006 was estimated using the following weighted-average assumptions:

	For the Three Months Ended March 30,		For the Nine Months Ended March 30,			
	2007		March 31, 2006		March 31, 2006	
<b>Option Plan Shares</b>						
Expected term (in years)	4.0	3.7	4.0	3.5	3.7	
Volatility	38%	41%	38%	39%	41%	43%
Expected dividend	1.5%	1.6%	1.2%	1.5%	1.4%	1.9%
Risk-free interest rate	4.5%	4.5%	4.4%	4.7%	4.1%	4.5%
Estimated annual forfeitures	4.5%	4.9%	4.5%	4.6%	4.9%	
Weighted-average grant date fair value	\$ 8.43	\$ 8.25	\$ 7.44	\$ 5.06		
<b>ESPP Plan Shares</b>						
Expected term (in years)	0.5	0.5	1.0	0.5	0.5	1.0
Volatility	33%	37%	33%	34%	37%	41%
Expected dividend	1.5%	1.2%	1.4%	1.5%	1.2%	1.7%
Risk-free interest rate	5.2%	4.5%	5.0%	5.2%	3.6%	4.5%
Weighted-average grant date fair value	\$ 6.29	\$ 6.36	\$ 5.80	\$ 5.21		

**Stock Compensation Expense**

The Company recorded approximately \$32 million and \$101 million of stock-based compensation during the three and nine months ended March 30, 2007, respectively. Of the \$101 million recorded in the nine months ended March 30, 2007, approximately \$24 million related to assumed stock options and nonvested shares exchanged in the Maxtor acquisition (see Note 5). The Company recorded approximately \$20 million and \$57 million of stock-based compensation during the three and nine months ended March 31, 2006, respectively. The Company has made an estimate of expected forfeitures and is recognizing compensation costs only for those equity awards expected to vest.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****8. Guarantees****Indemnifications to Officers and Directors**

We have entered into indemnification agreements, a form of which is incorporated by reference in the exhibits of this report, with the members of our board of directors to indemnify them to the extent permitted by law against any and all liabilities, costs, expenses, amounts paid in settlement and damages incurred by the directors as a result of any lawsuit, or any judicial, administrative or investigative proceeding in which the directors are sued as a result of their service as members of our board of directors.

**Intellectual Property Indemnification Obligations**

The Company has entered into agreements with customers and suppliers that include limited intellectual property indemnification obligations that are customary in the industry. These guarantees generally require the Company to compensate the other party for certain damages and costs incurred as a result of third party intellectual property claims arising from these transactions. The nature of the intellectual property indemnification obligations prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay to its customers and suppliers. Historically, the Company has not made any significant indemnification payments under such agreements and no amount has been accrued in the accompanying condensed consolidated financial statements with respect to these indemnification obligations.

**Product Warranty**

The Company estimates probable product warranty costs at the time revenue is recognized. The Company generally warrants its products for a period of one to five years. The Company warrants its internal desktop and notebook disc drives shipped through the distribution and retail channels for a period of three to five years. The Company uses estimated repair or replacement costs and uses statistical modeling to estimate product return rates in order to determine its warranty obligation. In addition, estimated settlements for customer compensatory claims relating to product quality issues, if any, are accrued as warranty expense. Changes in the Company's product warranty liability during the three and nine months ended March 30, 2007 and March 31, 2006 were as follows:

	For the Three Months Ended March 30,		For the Nine Months Ended March 30,	
	2007	March 31, 2006	2007	March 31, 2006
	(in millions)			
Balance, beginning of period	\$ 457	\$ 250	\$ 445	\$ 243
Warranties issued	50	36	164	103
Repairs and replacements	(91)	(36)	(235)	(99)
Changes in liability for pre-existing warranties, including expirations and customer compensatory claims	21	8	63	11
Balance, end of period	\$ 437	\$ 258	\$ 437	\$ 258

The Company offers extended warranties on certain of its products. Revenue on extended warranties is recognized ratably over the extended warranty period.



**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**9. Equity**

**Issuance of Common Shares**

During the nine months ended March 30, 2007, the Company issued approximately 16.0 million of its common shares from the exercise of stock options and approximately 3.4 million of its common shares related to the Company's employee stock purchase plan.

**Repurchases of Equity Securities**

On August 8, 2006, the Company announced that its board of directors had authorized the use of up to \$2.5 billion for the repurchase of the Company's outstanding common shares over a two-year period. From the authorization of this repurchase program and through the nine months ended March 30, 2007, the Company repurchased approximately 52.2 million shares, all of which were cancelled on the day received and are no longer outstanding. The Company repurchased these shares through a combination of open market purchases and prepaid forward agreements with large financial institutions, whereupon the Company prepaid financial institutions to deliver shares at future dates. The Company entered into these agreements in order to take advantage of repurchasing shares at a guaranteed discount to the Volume Weighted Average Price (VWAP) of its common shares. The Company's policy to date has been to enter into such transactions only when the discount that it receives is higher than the foregone return on its cash prepayment to the financial institution. There were no explicit commissions or fees on these prepaid forward agreements. Under the terms of these agreements, there was no requirement for the financial institution to return any portion of the prepayment to the Company. These prepaid forward agreements were not derivatives because the Company had prepaid all amounts and had no remaining obligation. The prepayments were recorded as a reduction to shareholder's equity when paid and the shares were deducted from shares outstanding when delivered. The agreements require the physical delivery of shares; there were no settlement alternatives, except in the case of certain defined extraordinary events. The parameters used to calculate the final number of shares deliverable were: the total notional amount of the contract and the average VWAP of the Company's stock during the contract period less the agreed upon discount.

During the nine months ended March 30, 2007, the Company repurchased 14.5 million shares through open market repurchases. In addition, the Company made payments totaling \$950 million under prepaid forward agreements and took delivery of 37.7 million shares using prepaid forward agreements. Shares physically delivered to the Company were cancelled on the day received and were no longer outstanding. At March 30, 2007, there were no outstanding prepaid forward agreements to repurchase the Company's common shares.



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****9. Equity (continued)**

As of March 30, 2007, the Company had approximately \$1.2 billion remaining under the authorized \$2.5 billion stock repurchase program. The Company did not repurchase any shares during the nine months ended March 31, 2006. Share repurchases during the nine months ended March 30, 2007 were as follows:

	<b>Total Number of Shares Purchased (in millions)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased Under Publicly Announced Plans or Programs (in millions)</b>	<b>Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs (in millions)</b>
July 2006		\$		\$ 2,500
August 2006		\$		\$ 2,500
September 2006	6.7	\$ 22.47	6.7	\$ 2,350
October 2006		\$		\$ 2,350
November 2006	5.3	\$ 23.41	5.3	\$ 2,225
December 2006 (1)	17.7	\$ 25.82	17.7	\$ 1,768
January 2007 (1)	13.3	\$ 25.82	13.3	\$ 1,425
February 2007	6.5	\$ 26.66	6.5	\$ 1,251
March 2007	2.7	\$ 27.45	2.7	\$ 1,176
<b>Total</b>	<b>52.2</b>	<b>\$ 25.34</b>	<b>52.2</b>	<b>\$ 1,176</b>

(1) The Company took delivery of 17.7 million shares in December 2006 under one of the prepaid forward agreements, which subsequently closed in January 2007 upon delivery of an additional 13.3 million shares. The average price paid per share was calculated based on the average price paid for the total 31 million shares delivered under this prepaid forward agreement.

**10. Litigation**

See Part II, Item 1, Legal Proceedings.

---

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**11. Recently Adopted Accounting Pronouncements**

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115* ( SFAS No. 159 ). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is evaluating the impact that the adoption of SFAS No. 159 will have on its consolidated results of operations and financial condition.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ) which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the effect that the adoption of SFAS No. 157 will have on its consolidated results of operations and financial condition.

In June 2006, the FASB issued FASB Interpretation No. (FIN) 48, *Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109* ( FIN 48 ). This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation is effective for fiscal years beginning after December 15, 2006 and will be adopted by the Company in the first quarter of fiscal year 2008. The Company is currently evaluating the effect that the adoption of FIN 48 will have on its consolidated results of operations and financial condition.

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* ( SFAS No. 155 ), which amends SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( SFAS No. 133 ), and SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* ( SFAS No. 140 ). SFAS No. 155 simplifies the accounting for certain derivatives embedded in other financial instruments by allowing them to be accounted for as a whole if the holder elects to account for the entire instrument on a fair value basis. SFAS No. 155 also clarifies and amends certain other provisions of SFAS No. 133 and SFAS No. 140. SFAS No. 155 is effective for all financial instruments acquired, issued, or subject to a remeasurement event occurring in fiscal years beginning after September 15, 2006. Earlier adoption is permitted, provided the company has not yet issued financial statements, including for interim periods, for that fiscal year. We do not expect the adoption of SFAS No. 155 to have a material impact on our consolidated financial position, results of operations, or cash flows.

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**12. Condensed Consolidating Financial Information**

The Company has guaranteed HDD's obligations under the 2009 Notes, the 2011 Notes and the 2016 Notes (the "Senior Notes"), on a full and unconditional basis, and prior to October 25, 2006 when the Company's 8% Notes were redeemed, the Company had guaranteed HDD's obligations under the 8% Notes. The following tables present parent guarantor, subsidiary issuer and combined non-guarantors condensed consolidating balance sheets of the Company and its subsidiaries at March 30, 2007 and June 30, 2006, the condensed consolidating statements of operations for the three and nine months ended March 30, 2007 and March 31, 2006, and the condensed consolidating statements of cash flows for the nine months ended March 30, 2007 and March 31, 2006. The information classifies the Company's subsidiaries into Seagate Technology-parent company guarantor, HDD-subsiary issuer, and the Combined Non-Guarantors based upon the classification of those subsidiaries. Under each of these instruments, dividends paid by HDD or its restricted subsidiaries would constitute restricted payments and loans between the Company and HDD or its restricted subsidiaries would constitute affiliate transactions.

From the date of acquisition (May 19, 2006) through June 30, 2006, Maxtor was a wholly-owned direct subsidiary of Seagate Technology. The accompanying condensed consolidating balance sheet as of June 30, 2006 reflects the corporate legal structure of Seagate Technology, HDD, and the Combined Non-Guarantors, as they existed at that time. On July 3, 2006, through a corporate organizational change and realignment, Maxtor became a wholly-owned indirect subsidiary of HDD and of Seagate Technology. As a result, beginning July 3, 2006, the investment in Maxtor is accounted for on an equity method basis in the financial information of HDD.

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Cash and cash equivalents	\$ 8	\$ 83	\$ 818	\$	\$ 909
Short-term investments			301		301
Accounts receivable, net			1,367		1,367
Intercompany receivable	32			(32)	
Inventories			832		832
Other current assets			400		400
<b>Total Current Assets</b>	<b>40</b>	<b>83</b>	<b>3,718</b>	<b>(32)</b>	<b>3,809</b>
Property, equipment and leasehold improvements, net			2,279		2,279
Goodwill			2,440		2,440
Other intangible assets			219		219
Other assets, net		18	499		517
Equity investment in HDD	5,840			(5,840)	
Equity investments in Non-Guarantors		5,832		(5,832)	
Intercompany note receivable		1,450	560	(2,010)	
<b>Total Assets</b>	<b>\$ 5,880</b>	<b>\$ 7,383</b>	<b>\$ 9,715</b>	<b>\$ (13,714)</b>	<b>\$ 9,264</b>
Accounts payable	\$	\$	\$ 1,397	\$	\$ 1,397
Intercompany payable			32	(32)	
Accrued employee compensation			156		156
Accrued expenses	2	47	739		788
Accrued income taxes			77		77
Current portion of long-term debt			330		330
<b>Total Current Liabilities</b>	<b>2</b>	<b>47</b>	<b>2,731</b>	<b>(32)</b>	<b>2,748</b>
Other liabilities	8		355		363
Intercompany note payable	1,450		560	(2,010)	
Long-term debt, less current portion		1,496	237		1,733

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Total Liabilities	1,460	1,543	3,883	(2,042)	4,844
Shareholders' Equity	4,420	5,840	5,832	(11,672)	4,420
Total Liabilities and Shareholders' Equity	\$ 5,880	\$ 7,383	\$ 9,715	\$ (13,714)	\$ 9,264

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****June 30, 2006****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	1	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Cash and cash equivalents	\$	\$	1	\$ 909	\$	\$ 910
Short-term investments				823		823
Accounts receivable, net				1,445		1,445
Intercompany receivable	2			10	(12)	
Intercompany loan receivable		464		4	(468)	
Inventories				891		891
Other current assets				264		264
<b>Total Current Assets</b>	<b>2</b>	<b>465</b>		<b>4,346</b>	<b>(480)</b>	<b>4,333</b>
Property, equipment and leasehold improvements, net				2,106		2,106
Other intangible assets				307		307
Other assets, net		4		395	(76)	323
Goodwill				2,475		2,475
Equity investment in HDD	3,331				(3,331)	
Equity investments in Non-Guarantors	2,023	4,101			(6,124)	
Intercompany note receivable				835	(835)	
<b>Total Assets</b>	<b>\$ 5,356</b>	<b>\$ 4,570</b>		<b>\$ 10,464</b>	<b>\$ (10,846)</b>	<b>\$ 9,544</b>
Accounts payable	\$	\$		\$ 1,692	\$	\$ 1,692
Intercompany payable	3			8	(11)	
Accrued employee compensation				385		385
Accrued expenses	1	4		853		858
Accrued income taxes				72		72
Intercompany loan payable	140			329	(469)	
Current portion of long-term debt				330		330
<b>Total Current Liabilities</b>	<b>144</b>	<b>4</b>		<b>3,669</b>	<b>(480)</b>	<b>3,337</b>
Other liabilities				355		355
Intercompany note payable		835		76	(911)	

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Long-term debt, less current portion		400		240		640
Total Liabilities	144	1,239	4,340	(1,391)	4,332	
Shareholders' Equity	5,212	3,331	6,124	(9,455)	5,212	
Total Liabilities and Shareholders' Equity	\$ 5,356	\$ 4,570	\$ 10,464	\$ (10,846)	\$ 9,544	

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Revenue	\$	\$	\$ 2,882	\$ (54)	\$ 2,828
Cost of revenue			2,279	(54)	2,225
Product development			214		214
Marketing and administrative			126		126
Amortization of intangibles			13		13
Restructuring, net			3		3
<b>Total operating expenses</b>			<b>2,635</b>	<b>(54)</b>	<b>2,581</b>
(Loss) income from operations			247		247
Interest income		2	13		15
Interest expense		(25)	(8)		(33)
Equity in income of HDD	212			(212)	
Equity in income (loss) of Non-Guarantors		235		(235)	
Other, net			1		1
Other income (expense), net	212	212	6	(447)	(17)
Income before income taxes	212	212	253	(447)	230
Provision for (benefit from) income taxes			18		18
<b>Net income</b>	<b>\$ 212</b>	<b>\$ 212</b>	<b>\$ 235</b>	<b>\$ (447)</b>	<b>\$ 212</b>



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Revenue	\$	\$	\$ 9,534	\$ (918)	\$ 8,616
Cost of revenue			7,943	(918)	7,025
Product development			683		683
Marketing and administrative	2		444		446
Amortization of intangibles			36		36
Restructuring, net					
Total operating expenses	2		9,106	(918)	8,190
(Loss) income from operations	(2)		428		426
Interest income	1	20	53	(15)	59
Interest expense	(2)	(97)	(23)	15	(107)
Equity in income of HDD	374			(374)	
Equity in income (loss) of Non-Guarantors		451		(451)	
Other, net			11		11
Other income (expense), net	373	374	41	(825)	(37)
Income before income taxes	371	374	469	(825)	389
Provision for (benefit from) income taxes			18		18
Net income	\$ 371	\$ 374	\$ 451	\$ (825)	\$ 371

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
<b>Operating Activities</b>					
<b>Net Income</b>	\$ 371	\$ 374	\$ 451	\$ (825)	\$ 371
<b>Adjustments to reconcile net income to net cash provided by (used in) operating activities:</b>					
Depreciation and amortization			650		650
Stock-based compensation			101		101
Allowance for doubtful accounts receivable			42		42
Redemption charges on 8% Senior Notes due 2009		19			19
In-process research and development			4		4
Equity in (income) of HDD	(374)			374	
Equity in (income) of Non-Guarantors		(451)		451	
Other non-cash operating activities, net		1	15		16
Changes in operating assets and liabilities, net	(24)	39	(648)		(633)
<b>Net cash (used in) provided by operating activities</b>	<b>(27)</b>	<b>(18)</b>	<b>615</b>		<b>570</b>
<b>Investing Activities</b>					
Acquisition of property, equipment and leasehold improvements			(688)		(688)
Proceeds from sales of fixed assets			29		29
Purchase of short-term investments		(85)	(237)		(322)
Maturities and sales of short-term investments		85	766		851
Acquisitions, net of cash and cash equivalents acquired			(178)		(178)
Other investing activities, net			(44)		(44)
<b>Net cash used in investing activities</b>			<b>(352)</b>		<b>(352)</b>
<b>Financing Activities</b>					
Net proceeds from issuance of long-term debt		1,477			1,477
Repayment of long-term debt			(5)		(5)
Redemption of 8% Senior Notes due 2009		(400)			(400)
Redemption premium on 8% Senior Notes due 2009		(16)			(16)
Loan from HDD to Parent	1,310	(1,310)			

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Loan repayment to HDD from Non-Guarantor		329		(329)	
Loan repayment to Non-Guarantor from HDD		(839)		839	
Distribution from Non-Guarantor to HDD		859		(859)	
Proceeds from exercise of employee stock options and employee stock purchase plan	207				207
Dividends to shareholders	(158)				(158)
Repurchases of common shares and payments made under prepaid forward agreements	(1,324)				(1,324)
<b>Net cash provided by (used in) financing activities</b>	35	100		(354)	(219)
Increase (decrease) in cash and cash equivalents	8	82		(91)	(1)
Cash and cash equivalents at the beginning of the period		1		909	910
Cash and cash equivalents at the end of the period	\$ 8	\$ 83	\$ 818	\$	\$ 909

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended March 31, 2006****(In millions)**

	<b>Seagate Technology Parent Company Guarantor</b>	<b>HDD Subsidiary Issuer</b>	<b>Combined Non-Guarantors</b>	<b>Eliminations</b>	<b>Seagate Technology Consolidated</b>
Revenue	\$	\$	\$ 2,289	\$	\$ 2,289
Cost of revenue			1,733		1,733
Product development			195		195
Marketing and administrative			108		108
Restructuring					
Total operating expenses			2,036		2,036
Income from operations			253		253
Interest income			21	(2)	19
Interest expense		(9)		2	(7)
Equity in income of HDD	274			(274)	
Equity in income of Non-Guarantors		283		(283)	
Other, net			12		12
Other income (expense), net	274	274	33	(557)	24
Income before income taxes	274	274	286	(557)	277
Provision for (benefit from) income taxes			3		3
Net income	\$ 274	\$ 274	\$ 283	\$ (557)	\$ 274

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended March 31, 2006****(In millions)**

	<b>Seagate Technology Parent Company Guarantor</b>	<b>HDD Subsidiary Issuer</b>	<b>Combined Non-Guarantors</b>	<b>Eliminations</b>	<b>Seagate Technology Consolidated</b>
Revenue	\$	\$	\$ 6,677	\$	\$ 6,677
Cost of revenue			4,995		4,995
Product development			573		573
Marketing and administrative			303		303
Restructuring			4		4
Total operating expenses			5,875		5,875
Income from operations			802		802
Interest income		3	52	(7)	48
Interest expense		(32)	(6)	7	(31)
Equity in income of HDD	833			(833)	
Equity in income of Non-Guarantors		862		(862)	
Other, net			22		22
Other income (expense), net	833	833	68	(1,695)	39
Income before income taxes	833	833	870	(1,695)	841
Provision for (benefit from) income taxes			8		8
Net income	\$ 833	\$ 833	\$ 862	\$ (1,695)	\$ 833

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended March 31, 2006****(In millions)**

	Seagate Technology Parent Company Guarantor	HDD Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
<b>Operating Activities</b>					
<b>Net Income</b>	\$ 833	\$ 833	\$ 862	\$ (1,695)	\$ 833
<b>Adjustments to reconcile net income to net cash provided by (used in) operating activities:</b>					
Depreciation and amortization			436		436
Stock-based compensation			57		57
Excess tax benefit from exercise of stock options			(14)		(14)
Equity in (income) of HDD	(833)			833	
Equity in (income) of Non-Guarantors		(862)		862	
Other non-cash operating activities, net		2	(15)		(13)
Changes in operating assets and liabilities, net	3	5	(12)		(4)
<b>Net cash provided by (used in) operating activities</b>	<b>3</b>	<b>(22)</b>	<b>1,314</b>		<b>1,295</b>
<b>Investing Activities</b>					
Acquisition of property, equipment and leasehold Improvements			(606)		(606)
Purchase of short-term investments			(2,627)		(2,627)
Maturities and sales of short-term investments			2,724		2,724
Acquisitions, net of cash and cash equivalents acquired			(28)		(28)
Other investing activities, net	(7)	1	(128)		(134)
<b>Net cash provided by (used in) investing activities</b>	<b>(7)</b>	<b>1</b>	<b>(665)</b>		<b>(671)</b>
<b>Financing Activities</b>					
Repayment of long-term debt		(243)	(97)		(340)
Loan to Non-Guarantor from HDD		(2)	2		
Loan repayment to HDD from Non-Guarantor		226	(226)		
Loan to HDD from Non-Guarantor		109	(109)		
Dividend paid to Parent from HDD	42	(42)			
Proceeds from exercise of employee stock options and employee stock purchase plan	106				106
Dividend paid to shareholders	(115)				(115)

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Excess tax benefit from exercise of stock options			14		14
<b>Net cash provided by (used in) financing activities</b>	33	48	(416)		(335)
Increase (decrease) in cash and cash equivalents	29	27	233		289
Cash and cash equivalents at the beginning of the period	9		737		746
Cash and cash equivalents at the end of the period	\$ 38	\$ 27	\$ 970	\$	\$ 1,035

**Table of Contents**

**SEAGATE TECHNOLOGY**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(Unaudited)**

**12. Condensed Consolidating Financial Information (continued)**

On May 19, 2006, in connection with the acquisition of Maxtor, the Company, Maxtor and the trustee under the indenture for the 2.375% Notes and 6.8% Notes entered into a supplemental indenture pursuant to which the notes became convertible into the Company's common shares. In addition, the Company agreed to fully and unconditionally guarantee the 2.375% Notes and 6.8% Notes on a senior unsecured basis. The Company's obligations under its guarantee rank in right of payment with all of its existing and future senior unsecured indebtedness. The indenture does not contain any financial covenants and does not restrict Maxtor from paying dividends, incurring additional indebtedness or issuing or repurchasing its other securities (see Note 5). The following tables present parent guarantor, subsidiary issuer and combined non-guarantors condensed consolidating balance sheets of the Company and its subsidiaries at March 30, 2007 and June 30, 2006, the condensed consolidating statements of operations for the three and nine months ended March 30, 2007, and the condensed consolidating statement of cash flows for the nine months ended March 30, 2007. The information classifies the Company's subsidiaries into Seagate Technology-parent company guarantor, Maxtor-subsiary issuer and the Combined Non-Guarantors based on the classification of those subsidiaries under the terms of the 2.375% Notes and 6.8% Notes.

From the date of acquisition (May 19, 2006) through June 30, 2006, Maxtor was a wholly-owned direct subsidiary of Seagate Technology. The accompanying condensed consolidating balance sheet as of June 30, 2006 reflects the corporate legal structure of Seagate Technology, HDD, and the Combined Non-Guarantors, as they existed at that time. On July 3, 2006, through a corporate organizational change and realignment, Maxtor became a wholly-owned indirect subsidiary of HDD and of Seagate Technology. As a result, beginning July 3, 2006, the investment in Maxtor is accounted for on an equity method basis in the financial information of HDD, a non-guarantor, and therefore, the balance sheet of the Combined Non-Guarantors as of March 30, 2007 reflects the investment in Maxtor on an equity method basis.



**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	Maxtor Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Cash and cash equivalents	\$ 8	\$ 3	\$ 898	\$	\$ 909
Short-term investments			301		301
Accounts receivable, net		(39)	1,406		1,367
Intercompany receivable	32	8		(40)	
Inventories		2	830		832
Other current assets		69	331		400
<b>Total Current Assets</b>	<b>40</b>	<b>43</b>	<b>3,766</b>	<b>(40)</b>	<b>3,809</b>
Property, equipment and leasehold improvements, net		50	2,229		2,279
Goodwill		805	1,635		2,440
Other intangible assets		34	185		219
Other assets, net		178	339		517
Equity investment in Maxtor			1,711	(1,711)	
Equity investments in Non-Guarantors	5,840	1,838	4,121	(11,799)	
Intercompany note receivable			2,010	(2,010)	
<b>Total Assets</b>	<b>\$ 5,880</b>	<b>\$ 2,948</b>	<b>\$ 15,996</b>	<b>\$ (15,560)</b>	<b>\$ 9,264</b>
Accounts payable	\$	\$	\$ 1,397	\$	\$ 1,397
Intercompany payable			40	(40)	
Accrued employee compensation		1	155		156
Accrued expenses	2	64	722		788
Accrued income taxes		14	63		77
Current portion of long-term debt		330			330
<b>Total Current Liabilities</b>	<b>2</b>	<b>409</b>	<b>2,377</b>	<b>(40)</b>	<b>2,748</b>
Other liabilities	8	92	263		363
Intercompany note payable	1,450	560		(2,010)	
Long-term debt, less current portion		176	1,557		1,733

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Total Liabilities	1,460	1,237	4,197	(2,050)	4,844
Shareholders' Equity	4,420	1,711	11,799	(13,510)	4,420
Total Liabilities and Shareholders' Equity	\$ 5,880	\$ 2,948	\$ 15,996	\$ (15,560)	\$ 9,264

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Balance Sheet****June 30, 2006****(In millions)**

	Seagate Technology Parent Company Guarantor	Maxtor Subsidiary Issuer	Combined		Seagate Technology Consolidated
			Non-Guarantors	Eliminations	
Cash and cash equivalents	\$	\$ 29	\$ 881	\$	\$ 910
Short-term investments			823		823
Accounts receivable, net		72	1,373		1,445
Intercompany receivable	2		116	(118)	
Intercompany loan receivable			468	(468)	
Inventories		91	800		891
Other current assets		59	205		264
<b>Total Current Assets</b>	<b>2</b>	<b>251</b>	<b>4,666</b>	<b>(586)</b>	<b>4,333</b>
Property, equipment and leasehold improvements, net		63	2,043		2,106
Other intangible assets		95	212		307
Other assets, net		30	369	(76)	323
Goodwill		873	1,602		2,475
Equity investment in Maxtor	2,023			(2,023)	
Equity investments in Non-Guarantors	3,331	2,101	4,101	(9,533)	
Intercompany note receivable			835	(835)	
<b>Total Assets</b>	<b>\$ 5,356</b>	<b>\$ 3,413</b>	<b>\$ 13,828</b>	<b>\$ (13,053)</b>	<b>\$ 9,544</b>
Accounts payable	\$	\$ 65	\$ 1,627	\$	\$ 1,692
Intercompany payable	3	114		(117)	
Accrued employee compensation		58	327		385
Accrued expenses	1	137	720		858
Accrued income taxes		15	57		72
Intercompany loan payable	140	324	5	(469)	
Current portion of long-term debt		330			330
<b>Total Current Liabilities</b>	<b>144</b>	<b>1,043</b>	<b>2,736</b>	<b>(586)</b>	<b>3,337</b>
Other liabilities		91	264		355
Intercompany note payable		76	835	(911)	

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Long-term debt, less current portion		180		460		640
Total Liabilities	144	1,390	4,295	(1,497)		4,332
Shareholders' Equity	5,212	2,023	9,533	(11,556)		5,212
Total Liabilities and Shareholders' Equity	\$ 5,356	\$ 3,413	\$ 13,828	\$ (13,053)		\$ 9,544

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Three Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	Maxtor Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Revenue	\$	\$ 82	\$ 2,800	\$ (54)	\$ 2,828
Cost of revenue		85	2,194	(54)	2,225
Product development		3	211		214
Marketing and administrative		6	120		126
Amortization of intangibles		3	10		13
Restructuring, net			3		3
<b>Total operating expenses</b>		<b>97</b>	<b>2,538</b>	<b>(54)</b>	<b>2,581</b>
(Loss) income from operations		(15)	262		247
Interest income			15		15
Interest expense		(16)	(17)		(33)
Equity in loss of Maxtor			(31)	31	
Equity in income (loss) of Non-Guarantors	212	(5)	265	(472)	
Other, net			1		1
Other income (expense), net	212	(21)	233	(441)	(17)
Income (loss) before income taxes	212	(36)	495	(441)	230
Provision for (benefit from) income taxes			18		18
<b>Net income (loss)</b>	<b>\$ 212</b>	<b>\$ (36)</b>	<b>\$ 477</b>	<b>\$ (441)</b>	<b>\$ 212</b>

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Operations****Nine Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	Maxtor Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
Revenue	\$	\$ 343	\$ 9,191	\$ (918)	\$ 8,616
Cost of revenue		435	7,508	(918)	7,025
Product development		10	673		683
Marketing and administrative	2	29	415		446
Amortization of intangibles		11	25		36
Restructuring, net					
Total operating expenses	2	485	8,621	(918)	8,190
(Loss) income from operations	(2)	(142)	570		426
Interest income	1	1	72	(15)	59
Interest expense	(2)	(48)	(72)	15	(107)
Equity in loss of Maxtor			(189)	189	
Equity in income (loss) of Non-Guarantors	374	(198)	640	(816)	
Other, net			11		11
Other income (expense), net	373	(245)	462	(627)	(37)
Income (loss) before income taxes	371	(387)	1,032	(627)	389
Provision for (benefit from) income taxes			18		18
Net income (loss)	\$ 371	\$ (387)	\$ 1,014	\$ (627)	\$ 371

**Table of Contents****SEAGATE TECHNOLOGY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(Unaudited)****12. Condensed Consolidating Financial Information (continued)****Consolidating Statement of Cash Flows****Nine Months Ended March 30, 2007****(In millions)**

	Seagate Technology Parent Company Guarantor	Maxtor Subsidiary Issuer	Combined Non-Guarantors	Eliminations	Seagate Technology Consolidated
<b>Operating Activities</b>					
<b>Net Income (Loss)</b>	\$ 371	\$ (387)	\$ 1,014	\$ (627)	\$ 371
<b>Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:</b>					
Depreciation and amortization		63	587		650
Stock-based compensation		22	79		101
Allowance for doubtful accounts receivable			42		42
Redemption charge on 8% Senior Notes due 2009			19		19
In-process research and development			4		4
Equity in (income) loss of Maxtor			189	(189)	
Equity in (income) loss of Non-Guarantors	(374)	198	(640)	816	
Other non-cash operating activities, net		4	12		16
Changes in operating assets and liabilities, net	(24)	(79)	(530)		(633)
<b>Net cash provided by (used in) operating activities</b>	(27)	(179)	776		570
<b>Investing Activities</b>					
Acquisition of property, equipment and leasehold Improvements		(3)	(685)		(688)
Proceeds from sales of fixed assets			29		29
Purchase of short-term investments			(322)		(322)
Maturities and sales of short-term investments			851		851
Acquisitions, net of cash and cash equivalents acquired			(178)		(178)
Other investing activities, net		1	(45)		(44)
<b>Net cash used in investing activities</b>		(2)	(350)		(352)
<b>Financing Activities</b>					
Net proceeds from issuance of long-term debt			1,477		1,477
Repayment of long-term debt		(5)			(5)
Redemption of 8% Senior Notes due 2009			(400)		(400)
Redemption premium on 8% Senior Notes due 2009			(16)		(16)
Loan from Non-Guarantor to Parent	1,310		(1,310)		
Loan from Non-Guarantor to Maxtor		484	(484)		

Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

Loan repayment to Non-Guarantor from Maxtor	(324)	324		
Distribution from Non-Guarantor to HDD		(859)	859	
Distribution to HDD from Non-Guarantor		859	(859)	
Proceeds from exercise of employee stock options and employee stock purchase plan	207			207
Dividends to shareholders	(158)			(158)
Repurchases of common shares and payments made under prepaid forward agreements	(1,324)			(1,324)
<b>Net cash provided by (used in) financing activities</b>	<b>35</b>	<b>155</b>	<b>(409)</b>	<b>(219)</b>
Increase (decrease) in cash and cash equivalents	8	(26)	17	(1)
Cash and cash equivalents at the beginning of the period		29	881	910
Cash and cash equivalents at the end of the period	\$ 8	\$ 3	\$ 898	\$ 909



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following is a discussion of the financial condition and results of operations for our fiscal quarter ended March 30, 2007. Unless the context indicates otherwise, as used herein, the terms we, us, Seagate and our refer to Seagate Technology, an exempted company incorporated with limited liability under the laws of the Cayman Islands, and its subsidiaries.*

*You should read this discussion in conjunction with the financial information and related notes included elsewhere in this quarterly report. Except as noted, reference to any fiscal year means the twelve-month period ending on the Friday closest to June 30 of that year.*

**Our Company**

We are the leader in the design, manufacture and marketing of rigid disc drives. Rigid disc drives, which are commonly referred to as disc drives or hard drives, are used as the primary medium for storing electronic information in systems ranging from desktop and notebook computers, and consumer electronics devices to data centers delivering information over corporate networks and the Internet. We produce a broad range of disc drive products addressing enterprise applications, where our products are used in enterprise servers, mainframes and workstations; desktop applications, where our products are used in desktop computers; mobile computing applications, where our products are used in notebook computers; and consumer electronics applications, where our products are used in a wide variety of devices such as digital video recorders (DVR), gaming devices and other consumer electronic devices that require storage.

We sell our disc drives primarily to major original equipment manufacturers, or OEMs, and also market to distributors under our globally recognized brand names. For the fiscal quarters ended March 30, 2007, December 29, 2006 and March 31, 2006, approximately 63%, 63% and 73%, respectively, of our disc drive revenue was from sales to OEMs, of which Hewlett-Packard was the only customer exceeding 10% of our disc drive revenue in all of these respective periods, while Dell also exceeded 10% of our disc drive revenue for the fiscal quarter ended March 31, 2006. We have longstanding relationships with many of our OEM customers. We also have key relationships with major distributors, who sell our disc drive products to small OEMs, dealers, system integrators and retailers throughout most of the world. Shipments to distributors were approximately 30%, 31% and 24% of our disc drive revenue in the March 2007, December 2006 and March 2006 quarters, respectively. Retail sales in the March 2007 quarter, as a percentage of our disc drive revenue was 7%, compared to 6% and 3% in the December 2006 and March 2006 quarters, respectively. For the March 2007, December 2006 and March 2006 quarters, approximately 28%, 29% and 31%, respectively, of our disc drive revenue came from customers located in North America, approximately 29%, 30% and 26%, respectively, came from customers located in Europe and approximately 43%, 41% and 43%, respectively, came from customers located in the Far East. Substantially all of our revenue is denominated in U.S. dollars.

## **Table of Contents**

### **Industry Overview**

Our industry is characterized by several trends that have a material impact on our strategic planning, financial condition and results of operations.

#### **Price Erosion**

Our industry has been characterized by continuous price erosion for disc drive products with comparable capacity, performance and feature sets (i.e., like-for-like products ). Price erosion for like-for-like products ( price erosion ) is more pronounced during periods of:

industry consolidation in which competitors aggressively use discounted price to gain market share;

few new product introductions when multiple competitors have comparable product offerings;

temporary imbalances between industry supply and demand; and

seasonally weaker demand which may cause excess supply.

Disc drive manufacturers typically attempt to off-set price erosion with an improved mix of disc drive products characterized by higher capacity, better performance and additional feature sets (i.e., improved product mix ) and/or product cost reductions.

For example, during the March 2007 quarter, the pricing environment for high capacity 3.5-inch ATA disc drives was more aggressive than we anticipated, especially during the month of March 2007, while pricing in the mobile market also continued to be competitive. In addition, during the nine-month period ended March 2007, the industry experienced pronounced price erosion in the desktop and mobile markets, in part as market share gains became the primary focus of a number of our competitors after our acquisition of Maxtor.

Given the number of competitors in the mobile market, we expect the aggressive pricing to continue to characterize this market. In addition, the industry experienced significant price erosion in high capacity 3.5-inch ATA disc drives during the March 2007 quarter and we believe that price erosion in this market may continue to be more pronounced in the foreseeable future.

## **Table of Contents**

### **Industry Growth Trends**

We believe that the industry is continuing to experience several growth trends relative to overall unit demand, including:

a continued growth in consumer and commercial client computing systems including enterprise storage applications, with the most significant industry growth taking place in the mobile computing market. We believe that this growth in the mobile computing market is a result of consumers continuing to shift from desktop computers to notebook computers. We estimate that in the March 2007 quarter, industry shipments of disc drives to mobile compute applications grew approximately 26% from the March 2006 quarter. With respect to the desktop compute market, we believe growth has recently moderated, in part due to the shift from desktop computers to notebook computers, particularly in developed countries. We believe that the factors contributing to industry growth in enterprise storage applications included non-mission critical applications across multiple interfaces as well as the adoption of 2.5-inch small form factor drives for enterprise class applications as a result of enterprise customers demand for lower power consuming, heat reducing and smaller form factor solutions that maintain enterprise-class performance; and

broad, global expansion of the creation, aggregation, distribution and consumption of all types of digital content driven by a continued proliferation of applications in the consumer electronics market that either directly utilize disc drives for media-rich digital content in applications such as video storage, music and photographic applications or indirectly drive the demand for additional storage to store, host or back up related media content. We believe technological advances in storage capacity per square inch, cost per gigabyte, power and ruggedness have supported this trend. The combination of these technological advances enabled new applications that include applications that incorporate disc drives such as DVR s, gaming platforms, digital video cameras, automotive systems, global positioning navigation systems and home entertainment systems. With respect to the emerging handheld applications, we believe disc drive products smaller than 1.8-inch form factors have to a large extent been replaced by competing storage technologies, such as solid state or flash memory. However, we believe that disc drives continue to be well suited in applications requiring capacities of 20 gigabytes or more and that demand for additional storage to store, hold or back up related media content from such handheld devices using flash memory, continues to grow. However, we believe that the growth rate in consumer electronics products has recently begun to moderate or at least show more seasonal demand variability. We believe there continues to be additional application opportunities for disc drives.

We believe that for some of the fastest growing applications described above, the demand is focused on higher capacity disc drive products.

### **Seasonality**

The industry traditionally experiences seasonal demand with higher levels of demand in the second half of the calendar year. During the March 2007 quarter, we believe the total available market in the distribution channel decreased 7% from the immediately preceding quarter, primarily in North America and China where channel demand in the month of March 2007 was likely affected to some degree by major microprocessor manufacturers announcing significant price moves in March 2007 to take effect in early to late April 2007. We expect normal industry seasonal patterns of weaker demand to continue in the June 2007 quarter.

## **Table of Contents**

### *Component Constraints*

While the industry has previously experienced constraints in the availability of key components such as media, we believe there is now adequate supply to meet industry demand. Typically, when there are limited constraints on key components, the potential for excess industry supply and resulting pronounced price erosion is greater.

### *Advances in Technology*

Our industry has been characterized by significant advances in technology, which have contributed to rapid product life cycles, the importance of either being first to market with new products or quickly achieving product cost effectiveness as well as difficulty in recovering research and development expenses. Also, there is a continued need to successfully execute product transitions and new product introductions, as factors such as quality, reliability and manufacturing yields become of increasing competitive importance.

To address the growing demand for higher capacity products, the industry is undergoing a transition to perpendicular recording technology, which is necessary to achieve continued growth in areal density. Perpendicular recording technology poses various technological challenges, including a complex integration of the recording head, the disc, recording channel and drive firmware as a system, and involves the use of certain precious metals, such as ruthenium, which has been in limited supply and increasingly expensive.

### *Industry Supply Balance*

Finally, to the extent that our industry builds product based on expectations of demand that do not materialize, the distribution channel may experience an oversupply of products that could lead to increased price erosion. The industry, excluding Seagate, exited the March 2007 quarter with what we believe to be less than six weeks of distribution inventory in the desktop channel, which is consistent with historical seasonal patterns.

## **Seagate Overview**

We are the leader in the disc drive industry with products that address the enterprise, desktop, mobile computing and consumer electronics storage markets. We maintain a highly integrated approach to our business by designing and manufacturing a significant portion of the components we view as critical to our products, such as read/write heads and recording media. We believe that our control of these key technologies, combined with our platform design and manufacturing, enable us to achieve product performance, time-to-market leadership and manufacturing flexibility, which allows us to respond to customers and market opportunities. Our technology ownership, combined with our integrated design and manufacturing approach, have allowed us to effectively leverage our leadership in traditional computing to enter new markets with only incremental product development and manufacturing costs.

Our fiscal nine-month period ended March 2007 included Maxtor's operating losses and acquisition and integration related charges for the entire period. Although we substantially completed the Maxtor restructuring and integration activities during the December 2006 quarter, certain operating expenses and acquisition related charges continued through the March 2007 quarter, the most significant of which related to the amortization of acquired intangible assets. We expect to continue to incur charges, the most significant of which are expected to be the amortization of acquired intangible assets.

**Table of Contents**

By December 2006, we substantially completed the Maxtor customer and product transition, replacing Maxtor designed disc drive products with Seagate designed disc drive products, allowing us to improve our capacity utilization and further lower our cost structure. We achieved our goals of retaining a substantial portion of the market share held by Maxtor prior to the acquisition. Maxtor work force reductions were completed during the March 2007 quarter. In addition, we have disposed of the majority of the approximately 200,000 units of Maxtor designed products in finished goods that were on hand at the end of the December 2006 quarter.

Revenue in the March 2007 quarter was approximately \$2.8 billion, an increase of 24% over the year ago quarter, mainly as a result of revenue resulting from the retention of a portion of Maxtor's market share, but also due to continued growth in digital content and the resulting increase in demand for storage and growth in the mobile market coupled with customer acceptance of our new products.

Revenue in the March 2007 quarter decreased by 6% from the immediately preceding quarter due to seasonal demand decreases in the desktop, mobile and consumer electronic markets, a more pronounced seasonal reduction in total market demand for 3.5-inch ATA disc drives and an aggressive pricing environment for high capacity 3.5-inch ATA disc drives.

*Consumer* In the March 2007 quarter, we shipped a total of 6.7 million disc drives in the consumer electronics (CE) market, an increase of 43% from the year-ago quarter and a decrease of 5% from the immediately preceding quarter. Growth from the year-ago quarter was driven largely by increases in the DVR applications market, a strong gaming market and increases in our share of these markets, in part through retention of Maxtor market share. Lower demand in the DVR portion of CE market contributed to decreased CE shipments compared to the immediately preceding quarter, particularly in the U.S. and Asia Pacific regions where certain customers rebalanced inventory and some platform introductions were pushed out. A strong gaming market partially off-set the weakness experienced in the DVR portion of the CE market, which constitutes a portion of the overall 3.5-inch ATA market where we believe the total available market was significantly reduced during the March 2007 quarter.

*Mobile* In the March 2007 quarter, we believe the overall mobile compute market grew 26% from the year-ago quarter, driving Seagate shipments of 4.7 million units, an increase of 25% from the year-ago quarter and an increase of 7% from the immediately preceding quarter. We believe our share of the mobile compute market during the March 2007 quarter increased compared to the immediately preceding quarter, largely as a result of greater market access through additional qualifications of our mobile compute products.

*Enterprise* We believe we maintained our leadership position in the enterprise market, shipping 4.2 million units during the March 2007 quarter, relatively flat as compared to the immediately preceding quarter and an increase of 18% over the year-ago quarter. Increases in unit shipments compared to the year-ago quarter were driven by our retention of Maxtor market share and positive trends in both the adoption of small form factor products as well as high-capacity products for Internet infrastructure applications.

---

**Table of Contents**

*Desktop* In the March 2007 quarter, we believe we maintained our market leadership position with shipments of 23.9 million units, an increase of 37% from the year-ago quarter and a decrease of 7% from the immediately preceding quarter. The increase from the year-ago quarter was mainly driven by our retention of Maxtor market share, the continued growth in digital content and the resulting increase in overall demand for desktop storage products as well as what we believe to be an increase in our share of the desktop market. The decrease in units shipped from the immediately preceding quarter was primarily due to a shortfall in the expected total market demand for 3.5-inch ATA disc drives which we believe can be attributed to weakness in the U.S. consumer PC market and lighter than expected demand from the Asia Pacific region. In addition, we believe the total available market in the distribution channel decreased 7% from the immediately preceding quarter, primarily in North America and China where channel demand in the month of March 2007 was likely affected to some degree by major microprocessor manufacturers announcing significant price moves in March 2007 to take effect in early to late April 2007. In the global distribution channel, we exited the March 2007 quarter with distribution channel inventory for desktop products at less than five weeks.

Historically, we have exhibited seasonally lower unit demand during the second half of each fiscal year, however, there were some recent quarters in fiscal year 2005 and fiscal year 2006 in which these seasonal trends were moderated. We saw a return to traditional seasonality in the September, December 2006 and March 2007 quarters. For the June 2007 quarter, we expect to see demand in the desktop, mobile and consumer electronics markets to be seasonally lower than the March 2007 quarter, while we expect demand in the enterprise market to be flat to that of the March 2007 quarter.

We believe Seagate is leading the transition to perpendicular recording technology. We are currently shipping perpendicular technology based products for all four major markets, and during the March 2007 quarter, we shipped over 17 million disc drives that use perpendicular recording technology compared to 10 million disc drives shipped in the December 2006 quarter. We expect that during our fiscal fourth quarter, greater than 50% of our drive shipments will utilize perpendicular recording technology. Our products based on perpendicular technology require increased quantities of precious metals like ruthenium, which has led to an increase (that is likely to continue) in the inventory levels for these raw materials. The price of ruthenium has increased significantly over the last year and may continue to be volatile. In addition, ruthenium has at times been difficult to acquire. We believe we have adequate supply plans in place to support our expected perpendicular product ramp requirements and while the price of ruthenium has recently stabilized, we continue to take actions to mitigate the supply and pricing impact of ruthenium going forward. These actions include alternative designs, improvements in material utilization, and optimizing our supply chain.

For fiscal year 2007, we expect up to \$1.05 billion in capital investment will be required, a reduction of approximately \$100 million from our previously estimated requirements in order to continue to align capacity additions with current levels of customer demand, while proceeding with our planned media and substrate capacity expansions in Asia.

On January 26, 2007, we completed our acquisition of EVault, Inc. ( EVault ) in an all cash transaction valued at approximately \$186 million, which includes approximately \$2 million in acquisition costs as part of our effort to extend our storage solutions offerings.

**Table of Contents****Results of Operations**

The condensed consolidated results for the quarter and nine months ended March 30, 2007 include Maxtor's results for the full period. In accordance with U.S. generally accepted accounting principles, operating results for Maxtor prior to our acquisition, including for the quarter and nine months ended March 31, 2006, are not included in our operating results and are therefore not discussed.

We list in the tables below the historical condensed consolidated statements of operations in dollars and as a percentage of revenue for the periods indicated.

(dollars in millions)	For the Three Months Ended		For the Nine Months Ended	
	March 30, 2007	March 31, 2006	March 30, 2007	March 31, 2006
Revenue	\$ 2,828	\$ 2,289	\$ 8,616	\$ 6,677
Cost of revenue	2,225	1,733	7,025	4,995
Gross margin	603	556	1,591	1,682
Product development	214	195	683	573
Marketing and administrative	126	108	446	303
Amortization of intangibles	13		36	
Restructuring, net	3			4
Income from operations	247	253	426	802
Other income, net	(17)	24	(37)	39
Income before income taxes	230	277	389	841
Provision for income taxes	18	3	18	8
Net income	\$ 212	\$ 274	\$ 371	\$ 833

	For the Three Months Ended		For the Nine Months Ended	
	March 30, 2007	March 31, 2006	March 30, 2007	March 31, 2006
Revenue	100%	100%	100%	100%
Cost of revenue	79	76	82	75
Gross margin	21	24	18	25
Product development	8	8	8	9
Marketing and administrative	4	4	5	4
Amortization of intangibles				
Restructuring, net				
Income from operations	9	12	5	12
Other income, net	(1)		(1)	1
Income before income taxes	8	12	4	13
Provision for income taxes	1			
Net income	7%	12%	4%	13%

## Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

As noted above, our three and nine months ended March 30, 2007 revenues and expenses reflect the addition of Maxtor's results while our three and nine months ended March 31, 2006 results do not include Maxtor. Accordingly, the following discussion of changes in our revenues and expenses will be significantly affected by Maxtor. In connection with the Maxtor acquisition, we incurred a number of accounting charges and other costs, which impacted our earnings for the three and nine months ended March 30, 2007.



**Table of Contents**

*Revenue.* Revenue for the quarter ended March 30, 2007 was approximately \$2.8 billion, down 6% from approximately \$3.0 billion in the immediately preceding quarter, and up 24% from approximately \$2.3 billion in the year-ago quarter.

The decrease in revenue from the immediately preceding quarter was driven by a 5% decline in the unit volume of disc drives shipped from 41.4 million units to 39.5 million units and a 1% reduction in our average sales price from \$72 to \$71 per unit. We believe the unit volume decrease is consistent with the reduction in the total available market (TAM) which reflected weaker demand than we expected in large capacity 3.5-inch ATA disc drives. The comparative decline in average sales price was higher than we expected in the desktop, notebook, and enterprise markets as improved mix was more than offset by price erosion.

The revenue increase from the year-ago quarter was driven by a 34% increase in the unit volume of drives shipped from 29.4 million units to 39.5 million units, mainly as a result of the acquisition of Maxtor, offset by a 9% decline in our average sales price from \$77 to \$71 per unit. The comparative decrease in average sales price per unit in the sequential and year-over-year periods resulted from price erosion that more than offset improved product mix. The average sales price decline in the sequential and year-over-year periods was more pronounced than during the past two years and most pronounced in notebook disc drives.

Revenue for the nine-month period ended March 30, 2007 was approximately \$8.6 billion, up 28% from approximately \$6.7 billion in the year-ago nine-month period, mainly as a result of the acquisition of Maxtor. The increase in revenue from the year-ago nine-month period was driven by a 41% increase in the unit volume of disc drives shipped from 85.1 million units to 120.0 million units, offset by a 9% reduction in our average sales price from \$78 to \$71 per unit and a weaker than anticipated demand for large capacity 3.5-inch ATA disc drive. The comparative decrease in average sales price per unit in the period resulted from price erosion that more than offset improved product mix. The notebook market accounted for the majority of the average sales price decline.

Unit shipments for our products in the quarter ended March 30, 2007 were as follows:

*Consumer* 6.7 million units, down from 7.1 million units in the immediately preceding quarter and up from 4.7 million units in the year-ago quarter.

*Mobile* 4.7 million units, up from 4.4 million and 3.8 million units in the immediately preceding and year-ago quarters, respectively.

*Enterprise* 4.2 million units, up from 4.1 million and 3.5 million units in the immediately preceding and year-ago quarters, respectively.

*Desktop* 23.9 million units, down from 25.7 million units in the immediately preceding quarter and up from 17.5 million units in the year-ago quarter.

We maintain various sales programs aimed at increasing customer demand. We exercise judgment in formulating the underlying estimates related to distributor inventory levels, sales program participation and customer claims submittals in determining the provision for such programs. Sales programs recorded as contra-revenue for the quarter ended March 30, 2007 were approximately 8% of our gross revenue, unchanged from the immediately preceding quarter, but higher than the 6% in the year-ago quarter. Relative to the year-ago quarter, the increase in sales programs as a percentage of sales was primarily the result of the more aggressive pricing environment in the quarter ended March 30, 2007 as price protection, point-of-sale rebates, and sales price adjustments accounted for a substantial portion of the increase. See *Critical Accounting Policies* Establishment of Sales Program Accruals.

**Table of Contents**

*Cost of Revenue.* Cost of revenue for the quarter ended March 30, 2007 was approximately \$2.2 billion, down 9% from approximately \$2.5 billion in the immediately preceding quarter, and up 29% from approximately \$1.7 billion in the year-ago quarter, principally as a result of the acquisition of Maxtor. Gross margin as a percentage of revenue for the quarter ended March 30, 2007 was 21% as compared with 18% and 24% for the immediately preceding and year-ago quarters.

The improvement in the gross margin percentage from the immediately preceding quarter is due primarily to the reduction in shipments of lower margin Maxtor designed products from approximately \$200 million in the December 2006 quarter to immaterial amounts in the March 2007 quarter and under-utilization of our Maxtor manufacturing infrastructure in the December 2006 quarter. Additionally, the gross margin increase from the immediately preceding quarter was also positively impacted to a lesser extent by the reversal of previously accrued variable performance-based compensation of \$16 million, compared to an expense of \$10 million recorded in the immediately preceding quarter and a \$20 million reduction in warranty costs, partially offset by \$12 million higher amortization of existing technology related to the Maxtor acquisition.

The decrease in gross margin from the year-ago quarter is primarily due to a 9% decline in our average sales price per unit, the impact of which was not entirely offset by the increase in unit volume and shift to products with higher capacity and improved feature set products. Additionally, offsetting some of the gross margin decline from the year-ago quarter was the reversal of previously accrued variable performance-based compensation of \$16 million, compared to an expense of \$25 million recorded in the year-ago quarter.

Gross margin as a percentage of revenue for the nine-month period ended March 30, 2007 was 18% as compared with 25% for the year-ago nine-month period. The decrease in gross margin for the nine-month period ended March 30, 2007 as compared to the year-ago nine-month period was due to a less aggressive pricing environment prior to our acquisition of Maxtor; costs and charges related to our acquisition of Maxtor during the nine-month period ended March 30, 2007 (including integration and retention costs of \$18 million, stock-based compensation of \$3 million, amortization of existing technology of \$92 million, the sale of lower margin Maxtor designed products during the first six months of fiscal year 2007, and an \$18 million accrual for the settlement of customer compensatory claims associated with quality issues related to legacy Maxtor products shipped prior to the closing of the Maxtor acquisition); and an aggressive pricing environment during the September 2006 quarter (particularly in the low end OEM desktop and mobile markets), the December 2006 quarter (where the mobile market continued to be very competitive with higher than expected price declines) and the March 2007 quarter (where the pricing environment for high capacity 3.5-inch ATA disc drives was very aggressive, especially during the month of March 2007). These effects were partially offset by the elimination of variable performance-based compensation in fiscal year 2007, compared to an expense of \$73 million recorded in the year-ago nine-month period.

---

**Table of Contents**

*Product Development Expense.* Product development expense decreased by \$12 million, or 5%, when compared with the immediately preceding quarter and increased by \$19 million, or 10% when compared with the year-ago quarter. The decrease in product development expense from the immediately preceding quarter was primarily due to the reversal of previously accrued variable performance-based compensation of \$9 million, compared to an expense of \$5 million recorded in the immediately preceding quarter and a \$6 million reduction in costs related to the Maxtor acquisition (including integration and retention costs and stock-based compensation) partially offset by an increase of \$4 million in the write-off of in-process research and development related to our January 2007 acquisition of EVault. The increase in product development expense from the year-ago quarter was primarily due to increases of \$31 million in salaries and benefits resulting from increased staffing levels, \$4 million in the write-off of in-process research and development related to our acquisition of EVault, and \$3 million in costs related to the Maxtor acquisition (including integration and retention costs and stock-based compensation), partially offset by the reversal of previously accrued variable performance-based compensation of \$9 million, compared to an expense of \$14 million recorded in the year-ago quarter. Product development expense increased by \$110 million, or 19%, when compared with the year-ago nine-month period. The increase in product development expense from the year-ago nine-month period was primarily due to increases of \$100 million in salaries and benefits resulting from increased staffing levels due in part to the retention of certain Maxtor employees, and \$35 million in costs related to the Maxtor acquisition (including integration and retention costs and stock-based compensation), \$5 million in non-Maxtor stock-based compensation and \$4 million in the write-off of in-process research and development related to our acquisition of EVault, partially offset by the elimination of variable performance-based compensation in fiscal year 2007, compared to an expense of \$44 million in the year-ago nine-month period.

*Marketing and Administrative Expense.* Marketing and administrative expense decreased by \$15 million, or 11%, when compared with the immediately preceding quarter and increased by \$18 million, or 17% when compared with the year-ago quarter. The decrease in marketing and administrative expense from the immediately preceding quarter was primarily due to the reversal of previously accrued variable performance-based compensation of \$7 million, compared to an expense of \$4 million in the immediately preceding quarter and a \$7 million reduction in costs related to the Maxtor acquisition (including integration and retention costs and stock-based compensation), partially offset by an increase of \$3 million in non-Maxtor stock-based compensation. The increase in marketing and administrative expense from the year-ago quarter was primarily due to increases of \$22 million in salaries and benefits resulting from increased staffing levels, \$6 million in advertising expense and \$4 million in non-Maxtor stock-based compensation. These increases were partially offset by the reversal of previously accrued variable performance-based compensation of \$7 million, compared to an expense of \$14 million in the year-ago quarter. Marketing and administrative expense increased by \$143 million, or 47%, when compared with the year-ago nine-month period. The increase in marketing and administrative expense from the year-ago nine-month period was primarily due to the recording in the September quarter of a \$40 million increase in the provision for doubtful accounts receivable related to eSys Technologies Pte. Ltd. and its related affiliate entities ( eSys ), previously our largest distributor, an increase of \$69 million in salaries and benefits resulting from increased staffing levels due in part to the retention of certain Maxtor employees, an increase of \$21 million in costs related to the Maxtor acquisition (including integration and retention costs and stock-based compensation), an increase of \$14 million in advertising expense and an increase of \$9 million in non-Maxtor stock-based compensation. These increases were partially offset by the elimination of variable performance-based compensation in fiscal year 2007, compared to an expense of \$37 million in the year-ago nine-month period.

*Amortization of Intangibles.* Amortization of intangibles increased by \$1 million when compared to the immediately preceding quarter as a result of the amortization of intangibles acquired in the EVault acquisition, and increased by \$13 million and \$36 million, respectively, when compared to the year-ago quarter and nine-month period, primarily due to the amortization of intangibles acquired in the Maxtor acquisition.

**Table of Contents**

*Restructuring.* During the nine months ended March 30, 2007, we reversed \$4 million of restructuring accruals relating to the sale of a surplus building previously impaired in a prior restructuring and recorded restructuring accruals of \$4 million in connection with our ongoing restructuring activities.

*Net Other Income (Expense).* Net other expense decreased by \$4 million when compared to the immediately preceding quarter. The change from the immediately preceding quarter was primarily due to expenses of \$19 million incurred in October 2006 related to the early retirement of our 8% Senior Notes due 2009 partially offset by a decrease of \$9 million in interest income resulting from lower average balances in our interest bearing accounts and a decrease of \$5 million in the value of the underlying assets of the rabbi trust associated with the deferred compensation plan. Net other income changed by \$41 million from net other income of \$24 million in the year-ago quarter to net other expense of \$17 million in the current quarter. The change from the year-ago quarter was primarily due to an increase in interest expense of \$26 million related to our new \$1.5 billion long-term debt issued in September 2006, as well as debt acquired in the Maxtor acquisition, a \$7 million gain on an equity investment realized in the year-ago quarter and a decrease of \$4 million in interest income resulting from lower average balances in our interest bearing accounts. Net other income changed by \$76 million from net other income of \$39 million in the year-ago nine-month period to net other expense of \$37 million in the current nine-month period. The change from the year-ago nine-month period was primarily due to an increase in interest expense of \$56 million related to our new \$1.5 billion long-term debt issued in September 2006, as well as debt acquired in the Maxtor acquisition, expenses of \$19 million incurred in October 2006 related to the early retirement of our 8% Senior Notes previously due 2009, and a \$7 million gain on an equity investment realized in the year-ago nine-month period. These increases in expense were offset by an increase of \$11 million in interest income resulting from higher average interest rates and higher average balances in our interest bearing accounts during fiscal 2007 to date.

*Income Taxes.* We are a foreign holding company incorporated in the Cayman Islands with foreign and U.S. subsidiaries that operate in multiple taxing jurisdictions. As a result, our worldwide operating income either is subject to varying rates of tax or is exempt from tax due to tax holidays or tax incentive programs in China, Malaysia, Singapore, Switzerland and Thailand. These tax holidays or incentives are scheduled to expire in whole or in part at various dates through 2020.

Our provision for income taxes recorded for the three and nine months ended March 30, 2007 differs from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) an increase in our valuation allowance recorded for U.S. deferred tax assets, and (iii) foreign tax benefits recorded during the quarter relating to reductions in previously accrued taxes and reductions in valuation allowances for certain foreign deferred tax assets. Our provision for income taxes recorded for the three and nine months ended March 31, 2006 differed from the provision for income taxes that would be derived by applying a notional U.S. 35% rate to income before income taxes primarily due to the net effect of (i) the tax benefit related to the aforementioned tax holiday and tax incentive programs, (ii) a decrease in our valuation allowance recorded for U.S. and certain foreign deferred tax assets, and (iii) a tax benefit related to a reduction in previously accrued U.S. federal income taxes resulting from the final preparation of our U.S. fiscal 2005 income tax returns.

Based on our foreign ownership structure, participation in tax holiday and tax incentive programs in the Far East, and subject to potential future increases in our valuation allowance for U.S. and certain foreign deferred tax assets, we anticipate that our effective tax rate in future periods will generally be less than the U.S. federal statutory rate. Dividend distributions received from our U.S. subsidiaries may be subject to U.S. withholding taxes when, and if distributed. Deferred tax liabilities have not been recorded on unremitted earnings of certain foreign subsidiaries, as these earnings will not be subject to tax in the Cayman Islands or U.S. federal income tax if remitted to our foreign parent holding company.

**Table of Contents**

As of March 30, 2007, we recorded net deferred tax assets of \$251 million. The realization of \$136 million of these deferred tax assets is primarily dependent on our ability to generate sufficient U.S. and certain foreign taxable income in fiscal years 2007 and 2008 and the first nine months of fiscal year 2009. Although realization is not assured, we believe that it is more likely than not that these deferred tax assets will be realized. The amount of deferred tax assets considered realizable, however, may increase or decrease in subsequent quarters, when we reevaluate the underlying basis for our estimates of future U.S. and certain foreign taxable income.

During the nine months ended March 30, 2007, we recorded a \$180 million reduction to goodwill originally recorded in connection with the Maxtor acquisition. The reduction in goodwill was required in accordance with Financial Accounting Standards Board ( FASB ) Statement ( SFAS ) No. 109, *Accounting for Income Taxes* ( SFAS No. 109 ) as a result of the reversal of valuation allowance that had been previously recorded as of the date of acquisition against Maxtor related deferred tax assets for tax net operating loss carryovers. The valuation allowance was reduced primarily to reflect expected realization of acquired Maxtor net operating loss carry forwards due to increased forecasts of future U.S. taxable income and a \$296 million gain for U.S. tax purposes from the inter company sale of certain intellectual property rights to a foreign subsidiary. Approximately \$120 million of tax expense associated with the gain on the inter company sale of intangibles has been capitalized in accordance with Accounting Research Bulletin No. 51, *Consolidated Financial Statements* ( ARB No. 51 ) and is being amortized to income tax expense over a sixty-month period, which approximates the expected useful life of the intangibles sold in the inter company transaction.

As a result of the Maxtor acquisition, Maxtor underwent a change in ownership within the meaning of Section 382 of the Internal Revenue Code (IRC Sec. 382) on May 19, 2006. In general, IRC Sec. 382 places annual limitations on the use of certain tax attributes such as net operating losses and tax credit carryovers in existence at the ownership change date. The annual limitation for this change is \$110 million. Certain amounts may be accelerated into the first five years following the acquisition pursuant to IRC Sec. 382 and published notices.

On January 3, 2005, we underwent a change in ownership under IRC Sec. 382 due to the sale of common shares to the public by our then largest shareholder, New SAC. Based on an independent valuation as of January 3, 2005, the annual limitation for this change is \$44.8 million. To the extent we believe it is more likely than not that the deferred tax assets associated with tax attributes subject to this IRC Sec. 382 limitation will not be realized, a valuation allowance has been provided.

The Internal Revenue Service is currently examining our federal income tax returns for fiscal years ending in 2001-2004. The timing of the settlement of these examinations is uncertain. We believe that adequate amounts of tax have been provided for any final assessment that may result.

---

**Table of Contents**

**Liquidity and Capital Resources**

The following is a discussion of our principal liquidity requirements and capital resources.

We had approximately \$1.2 billion in cash, cash equivalents and short-term investments at March 30, 2007, which includes \$909 million of cash and cash equivalents. Cash and cash equivalents decreased by \$187 million during the March 2007 quarter and decreased slightly from \$910 million at June 30, 2006. This decrease in cash and cash equivalents during the nine months ended March 30, 2007 was primarily attributable to capital expenditures, the redemption of our 8% Senior Notes previously due 2009, the repurchase of our common shares and the acquisition of EVault, offset by net proceeds received from the issuance of long-term debt totaling approximately \$1.5 billion and cash provided by operating activities.

In September 2006, Seagate Technology HDD Holdings ( HDD ), our wholly-owned direct subsidiary issued senior notes totaling \$1.5 billion comprised of \$300 million aggregate principal amount of Floating Rate Senior Notes due October 2009 (the 2009 Notes ), \$600 million aggregate principal amount of 6.375% Senior Notes due October 2011 (the 2011 Notes ) and \$600 million aggregate principal amount of 6.800% Senior Notes due October 2016 (the 2016 Notes ). The notes are guaranteed by Seagate Technology on a full and unconditional basis.

Until required for other purposes, our cash and cash equivalents are maintained in highly liquid investments with remaining maturities of 90 days or less at the time of purchase. Our short-term investments consist primarily of readily marketable debt securities with remaining maturities of more than 90 days at the time of purchase.

***Cash Provided by Operating Activities***

Cash provided by operating activities for the nine months ended March 30, 2007 was approximately \$570 million and consisted primarily of net income adjusted for depreciation, amortization and stock-based compensation partially offset by a decrease in our net operating liabilities.

***Cash Used in Investing Activities***

During the nine months ended March 30, 2007, we used \$352 million for net cash investing activities, which was primarily attributable to expenditures for property, equipment and leasehold improvements of approximately \$688 million and \$178 million (net of cash acquired) for the acquisition of EVault partially offset by \$529 million of maturities and sales of short-term investments in excess of purchases of short-term investments. The approximately \$688 million we invested in property, equipment and leasehold improvements was comprised of:

\$176 million for manufacturing facilities and equipment related to our subassembly and disc drive final assembly and test facilities in the United States and the Far East;

\$299 million to upgrade the capabilities of our thin-film media operations in the United States, Singapore and Northern Ireland;

\$189 million for manufacturing facilities and equipment for our recording head operations in the United States, the Far East and Northern Ireland; and

\$23 million for other capital additions.

In fiscal year 2007, we expect that our investment in property, equipment and leasehold improvements will be up to \$1.05 billion to support our continued growth.

## **Table of Contents**

### ***Cash Used in Financing Activities***

Net cash used in financing activities of \$219 million for the nine months ended March 30, 2007 was primarily attributable to \$416 million used in the redemption of our 8% Notes, approximately \$1.3 billion used for the repurchases of our common shares and \$158 million of dividends paid to our shareholders, largely offset by approximately \$1.5 billion received from the issuance of long-term debt and \$207 million cash provided by employee stock option exercises and employee stock purchases.

### ***Liquidity Sources and Cash Requirements and Commitments***

Our principal sources of liquidity as of March 30, 2007 consisted of: (1) approximately \$1.2 billion in cash, cash equivalents, and short-term investments, (2) cash we expect to generate from operations and (3) a \$500 million revolving credit facility.

Our \$500 million revolving credit facility matures in September 2011. The \$500 million revolving facility, which we entered into in September 2006, replaced our previous \$100 million revolving credit facility. The \$500 million revolving credit facility is available for cash borrowings and for the issuance of letters of credit up to a sub-limit of \$100 million. Although no borrowings have been drawn under this revolving credit facility to date, we had utilized \$47 million for outstanding letters of credit and bankers' guarantees as of March 30, 2007, leaving \$453 million for additional borrowings, subject to compliance with financial covenants and other customary conditions to borrowing.

The credit agreement that governs our revolving credit facility contains covenants that we must satisfy in order to remain in compliance with the agreement. This credit agreement contains three financial covenants: (1) minimum cash, cash equivalents and marketable securities; (2) a fixed charge coverage ratio; and (3) a net leverage ratio. As of March 30, 2007, we are in compliance with all covenants, including the financial ratios that we are required to maintain.

In October 2006, we used \$416 million of the net proceeds from the September 2006 issuance of \$1.5 billion debt to redeem the \$400 million principal amount of our 8% Notes and pay a \$16 million redemption premium.

Our principal liquidity requirements are primarily to meet our working capital, research and development, capital expenditure needs, and to service our debt. In addition, since the second half of fiscal year 2002 and through the March 2007 quarter, we have paid dividends to our shareholders.

On September 1, 2006, November 17, 2006 and February 16, 2007, we paid dividends aggregating approximately \$158 million, or \$0.28 per share, to our common shareholders of record as of August 18, 2006, November 3, 2006 and February 2, 2007. On April 17, 2007, we declared a quarterly dividend of \$0.10 per share that will be paid on or before May 18, 2007 to our common shareholders of record as of May 4, 2007. In deciding whether or not to declare quarterly dividends, our directors will take into account such factors as general business conditions within the disc drive industry, our financial results, our capital requirements, contractual and legal restrictions on the payment of dividends by our subsidiaries to us or by us to our shareholders, the impact of paying dividends on our credit ratings and such other factors as our board of directors may deem relevant.

For fiscal year 2007, we anticipate that we will have accumulated earnings and profits for U.S. federal income tax purposes; therefore, distributions to U.S. shareholders in fiscal year 2007, including the distributions made on September 1, 2006, November 17, 2006, February 16, 2007 and the distribution to be made on May 18, 2007, will be treated as dividend income to U.S. shareholders. Non-U.S. shareholders should consult with a tax advisor to determine appropriate tax treatment.

## **Table of Contents**

As a result of the acquisition of Maxtor, we assumed all of Maxtor's outstanding debts, including, without limitation, its outstanding convertible senior notes. Maxtor's 2.375% Convertible Senior Notes due August 2012 (the 2.375% Notes), of which \$326 million were outstanding as of June 30, 2006, contain a cash conversion feature that will require Seagate to deliver the holders, upon any conversion of these notes, cash in an amount equal to the lesser of (a) the principal amount of the notes converted and (b) the as-converted value of the notes. To the extent holders of the Maxtor notes choose to convert their notes, Seagate will require additional amounts of cash to meet this obligation. Following the payment by the Company of a dividend of \$0.10 per common share on February 16, 2007 to holders of record of the Company's common shares as of February 2, 2007, the conversion rate of the 2.375% Notes has been adjusted from 56.6503 to 57.3380 as of February 16, 2007. Our future payments of dividends may also result in further adjustments to the conversion rate of the 2.375% Notes.

On January 26, 2007, we completed our acquisition of EVault, Inc., a privately held leading provider of online backup services in an all cash transaction valued at approximately \$178 million (net of cash acquired).

On August 8, 2006, we announced that our board of directors had approved a share repurchase program for the repurchase of up to \$2.5 billion of our common shares over the next two years. During the nine months ended March 30, 2007, in both open market purchases and prepaid forward agreements with financial institutions, we paid approximately \$1.3 billion to repurchase a total of approximately 52.2 million common shares, all of which were cancelled and therefore are no longer outstanding (see Note 9 of the Notes to Condensed Consolidated Financial Statements in this report). Approximately \$1.2 billion remains available for future repurchases under the program. We expect to fund additional repurchases under the share repurchase program through a combination of cash on hand, future cash flow from operations and other sources of financing such as additional debt. Share repurchases under this program may be made through a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, or by any combination of such methods. The timing and actual number of shares repurchased will depend on a variety of factors including the share price, corporate and regulatory requirements, other market and economic conditions and sources of liquidity. The share repurchase program may be suspended or discontinued at any time.

In addition, as part of our strategy, we may selectively pursue strategic alliances, acquisitions and investments that are complementary to our business. Any material future acquisitions, alliances or investments will likely require additional capital. We may enter into more of these types of arrangements in the future, which could also require us to seek additional equity or debt financing. Additional funds may not be available on terms favorable to us or at all. We will require substantial amounts of cash to fund scheduled payments of principal and interest on our indebtedness, future capital expenditures, any increased working capital requirements and share repurchases. If we are unable to meet our cash requirements out of existing cash or cash flow from operations, we cannot assure you that we will be able to obtain alternative financing on terms acceptable to us, if at all.

We believe that our sources of cash will be sufficient to fund our operations and meet our cash requirements for at least the next 12 months. Our ability to fund these requirements and comply with the financial covenants under our debt agreements will depend on our future operations, performance and cash flow and is subject to prevailing economic conditions and financial, business and other factors, some of which are beyond our control.



**Table of Contents****Contractual Obligations and Commitments**

Our contractual cash obligations and commitments as of March 30, 2007 have been summarized in the table below (in millions):

	Total	Remaining 2007	Fiscal Year(s)		
			2008- 2009	2010- 2011	Thereafter
<b>Contractual Cash Obligations:</b>					
Long term debt	\$ 2,067	\$ 326	\$ 40	\$ 476	\$ 1,225
Interest payments on long-term debt	748	53	241	197	257
Capital expenditures	349	129	220		
Operating leases (1)	315	12	76	67	160
Purchase obligations (2)	3,137	1,310	1,819	8	
<b>Subtotal</b>	<b>6,616</b>	<b>1,830</b>	<b>2,396</b>	<b>748</b>	<b>1,642</b>
<b>Commitments:</b>					
Letters of credit or bank guarantees	55	33	22		
<b>Total</b>	<b>\$ 6,671</b>	<b>\$ 1,863</b>	<b>\$ 2,418</b>	<b>\$ 748</b>	<b>\$ 1,642</b>

- (1) Includes total future minimum rent expense under non-cancelable leases for both occupied and abandoned facilities (rent expense is shown net of sublease income).
- (2) Purchase obligations are defined as contractual obligations for purchase of goods or services, which are enforceable and legally binding on us, and that specify all significant terms.

**Off-Balance Sheet Arrangements**

As of March 30, 2007, we did not have any material off-balance sheet arrangements (as defined in Item 303(a)(4)(ii) of Regulation S-K).

---

**Table of Contents**

**Critical Accounting Policies**

The methods, estimates and judgments we use in applying our most critical accounting policies have a significant impact on the results we report in our consolidated financial statements. The SEC has defined the most critical accounting policies as the ones that are most important to the portrayal of our financial condition and operating results, and require us to make our most difficult and subjective judgments, often as a result of the need to make estimates of matters that are highly uncertain at the time of estimation. Based on this definition, our most critical policies include: establishment of sales program accruals, establishment of warranty accruals, valuation of deferred tax assets as well as the valuation of intangibles and goodwill. Below, we discuss these policies further, as well as the estimates and judgments involved. We also have other key accounting policies and accounting estimates relating to uncollectible customer accounts, valuation of inventory, valuation of share-based payments and acquisition related restructuring. We believe that these other accounting policies and accounting estimates either do not generally require us to make estimates and judgments that are as difficult or as subjective, or it is less likely that they would have a material impact on our reported results of operations for a given period.

*Establishment of Sales Program Accruals.* We establish certain distributor and OEM sales programs aimed at increasing customer demand. For the distribution channel, these programs typically involve rebates related to a distributor's level of sales, order size, advertising or point of sale activity and price protection adjustments. For OEM sales, rebates are typically based on an OEM customer's volume of purchases from Seagate or other agreed upon rebate programs. We provide for these obligations at the time that revenue is recorded based on estimated requirements. We estimate these contra-revenue rebates and adjustments based on various factors, including price reductions during the period reported, estimated future price erosion, customer orders, distributor sell-through and inventory levels, program participation, customer claim submittals and sales returns. Our estimates reflect contractual arrangements but also our judgment relating to variables such as customer claim rates and attainment of program goals, and inventory and sell-through levels reported by our distribution customers.

While we believe we have sufficient experience and knowledge of the market and customer buying patterns to reasonably estimate such rebates and adjustments, actual market conditions or customer behavior could differ from our expectations. As a result, actual payments under these programs, which may spread over several months after the related sale, may vary from the amount accrued. Accordingly, revenues and margins in the period in which the adjustment occurs may be affected. For example, if the pricing environment is more favorable than we anticipated, as it was in the quarter ended December 2006, accruals for forward price protection may be higher than needed. In addition, during periods in which our distributors' inventories of our products are at higher than historical levels, our contra-revenue estimates are subject to a greater degree of subjectivity and the potential for actual results to vary is accordingly higher. Currently, our distributors' inventories are within the historical range.

Significant actual variations in any of the factors upon which we base our contra-revenue estimates could have a material effect on our operating results. Since fiscal year 2005, total sales programs have ranged from 5% to 9% of gross revenues (5% to 8% excluding programs related to sales of legacy Maxtor products that have been discontinued). Due to the competitive pricing environment in our industry, sales programs as a percentage of gross revenue may increase from the current range. If such rebates and incentives trend upwards, revenues and margins will be reduced. Adjustments to revenues due to under or over accruals for sales programs related to revenues reported in prior periods have averaged 0.3% of quarterly gross revenue throughout fiscal years 2006 and 2007 to date.

In addition, our failure to accurately predict the level of future sales returns by our distribution customers could have a material impact on our financial condition and results of operations.

**Table of Contents**

*Establishment of Warranty Accruals.* We estimate probable product warranty costs at the time revenue is recognized. We generally warrant our products for a period of one to five years. Our warranty provision considers estimated product failure rates and trends (including the timing of product returns during the warranty periods), estimated repair or replacement costs and estimated costs for customer compensatory claims related to product quality issues, if any. We use a statistical model to help with our estimates and we exercise considerable judgment in determining the underlying estimates. Should actual experience in any future period differ significantly from our estimates, or should the rate of future product technological advancements fail to keep pace with the past, our future results of operations could be materially affected. Our judgment is subject to a greater degree of subjectivity with respect to newly introduced products and legacy Maxtor designed products because of limited experience with those products upon which to base our warranty estimates. We continually introduce new products and have recently begun a shift to disc drive products that utilize perpendicular recording technology.

The actual results with regard to warranty expenditures could have a material adverse effect on our results of operations if the actual rate of unit failure, the cost to repair a unit, or the actual cost required to satisfy customer compensatory claims are greater than that which we have used in estimating the warranty accrual. Since we typically outsource our warranty repairs, our repair cost is subject to periodic negotiations with vendors and may vary from our estimates. We also exercise judgment in estimating our ability to sell certain repaired disc drives. To the extent such sales fall below our forecast, warranty cost will be adversely impacted.

Our warranty cost has ranged from approximately 2 to 3% of revenue over the last three years. We review our warranty accrual quarterly for products shipped in prior periods and which are still under warranty. Any changes in the estimates underlying the accrual may result in adjustments that will impact the current period gross margins and income. Re-estimates of prior warranty accruals have been approximately 1% of revenue or less in fiscal year 2005, 2006 and in the nine months ended March 30, 2007. Epidemic failures of specific products (as we had in fiscal years 2004 and 2005) and significant increases in repair or replacement costs driven by reduced sales for refurbished products (as during the fiscal years 2006 and in the nine months ended March 30, 2007) have historically been the major reasons for significant re-estimates.

*Valuation of Deferred Tax Assets.* The recording of our deferred tax assets each period depends primarily on our ability to generate current and future taxable income in the United States and certain foreign jurisdictions. Each period we evaluate the need for a valuation allowance for our deferred tax assets and we adjust the valuation allowance so that we record net deferred tax assets only to the extent that we conclude it is more likely than not that these deferred tax assets will be realized. Significant decreases in projections of taxable income, particularly in the U.S., would likely result in significant increases in our valuation allowance which in turn could adversely impact our effective tax rate. With the acquisition of Maxtor, the realizability of U.S. deferred tax assets was determined on a consolidated return basis. As a result, Maxtor's deferred tax assets that were determined to be realizable were recorded as a reduction of goodwill and Seagate deferred tax assets that were determined to be no longer realizable were written off with a charge to income tax expense at the date of acquisition.

**Table of Contents**

*Valuation of Intangible Assets and Goodwill.* In accordance with the provisions of Statement of SFAS No. 141, *Business Combinations* ( SFAS No. 141 ), the purchase price of an acquired company is allocated between tangible and intangible assets acquired and liabilities assumed from the acquired business based on their estimated fair values, with the residual of the purchase price recorded as goodwill. We engage third-party appraisal firms to assist management in determining the fair values of certain assets acquired and liabilities assumed. Such valuations require management to make significant judgments, estimates and assumptions, especially with respect to intangible assets. Management makes estimates of fair value based upon assumptions we believe to be reasonable. These estimates are based on historical experience and information obtained from the management of the acquired companies, and are inherently uncertain. Critical estimates in valuing certain of the intangible assets include but are not limited to: future expected cash flows from existing technology, customer relationships, trade names, and other intangible assets; the acquired company's brand awareness and market position, as well as assumptions about the period of time the acquired brand will continue to be used in the combined company's product portfolio; and discount rates. Unanticipated events and circumstances may occur which may affect the accuracy or validity of such assumptions, estimates or actual results.

We are required to periodically evaluate the carrying values of our intangible assets for impairment. If any of our intangible assets are determined to be impaired, we may have to write down the impaired asset and our earnings would be adversely impacted in the period that occurs.

At March 30, 2007, our goodwill totaled approximately \$2.440 billion and our identifiable other intangible assets totaled \$219 million. In accordance with the provisions of SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS No. 142 ), we assess the impairment of goodwill at least annually, or more often if warranted by events or changes in circumstances indicating that the carrying value may exceed its fair value. This assessment may require the projection and discounting of cash flows, analysis of our market capitalization and estimating the fair values of tangible and intangible assets and liabilities. Estimates of cash flow are based upon, among other things, certain assumptions about expected future operating performance; judgment is also exercised in determining an appropriate discount rate. Our estimates of discounted cash flows may differ from actual cash flows due to, among other things, economic conditions, changes to the business model, or changes in operating performance. Significant differences between these estimates and actual cash flows could materially affect our future financial results.

---

**Table of Contents****Recent Accounting Pronouncements**

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an Amendment of FASB Statement No. 115* ( SFAS No. 159 ). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are evaluating the impact that the adoption of SFAS No. 159 will have on our consolidated results of operations and financial condition.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ) which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the effect that the adoption of SFAS No. 157 will have on our consolidated results of operations and financial condition.

In June 2006, the FASB issued FASB Interpretation No. (FIN) 48, *Accounting for Uncertainty in Income Taxes – An Interpretation of FASB Statement No. 109*. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation is effective for fiscal years beginning after December 15, 2006 and will be adopted by us in the first quarter of fiscal year 2008. We are currently evaluating the effect that the adoption of FIN 48 will have on our consolidated results of operations and financial condition.

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* ( SFAS No. 155 ), which amends SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( SFAS No. 133 ), and SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* ( SFAS No. 140 ). SFAS No. 155 simplifies the accounting for certain derivatives embedded in other financial instruments by allowing them to be accounted for as a whole if the holder elects to account for the entire instrument on a fair value basis. SFAS No. 155 also clarifies and amends certain other provisions of SFAS No. 133 and SFAS No. 140. SFAS No. 155 is effective for all financial instruments acquired, issued, or subject to a remeasurement event occurring in fiscal years beginning after September 15, 2006. Earlier adoption is permitted, provided the company has not yet issued financial statements, including for interim periods, for that fiscal year. We do not expect the adoption of SFAS No. 155 to have a material impact on our consolidated financial position, results of operations, or cash flows.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

*Interest Rate Risk.* Our exposure to market risk for changes in interest rates relates primarily to our investment portfolio and long-term debt. We currently do not use derivative financial instruments in either our investment portfolio, or to hedge debt.

As stated in our investment policy, we are averse to principal loss and ensure the safety and preservation of our invested funds by limiting default risk and market risk. We mitigate default risk by maintaining portfolio investments in diversified, high-quality investment grade securities with limited time to maturity. We constantly monitor our investment portfolio and position our portfolio to respond appropriately to a reduction in credit rating of any investment issuer, guarantor or depository. We maintain a highly liquid portfolio by investing only in marketable securities with active secondary or resale markets.

We have both fixed and floating rate debt obligations. We enter into debt obligations to support general corporate purposes including capital expenditures and working capital needs. We have used derivative financial instruments in the form of an interest rate swap agreement to hedge a portion of our debt obligations. We currently have no outstanding swap agreements.

At March 30, 2007, we had \$21 million in marketable securities that had been in a continuous unrealized loss position for a period greater than twelve months. The unrealized loss on these marketable securities was immaterial.

The table below presents principal (or notional) amounts and related weighted average interest rates by year of maturity for our investment portfolio and debt obligations as of March 30, 2007. All investments mature in three years or less.

	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	Thereafter	Total	Fair Value March 30, 2007
	(in millions)							
<b>Assets</b>								
Cash equivalents:								
Fixed rate	\$ 749	\$	\$	\$	\$	\$	\$ 749	\$ 748
Average interest rate	5.30%						5.30%	
Short-term investments:								
Fixed rate	\$ 139	\$ 135	\$ 27	\$	\$	\$	\$ 301	\$ 301
Average interest rate	3.45%	4.33%	4.85%				3.97%	
Total investment securities	\$ 888	\$ 135	\$ 27	\$	\$	\$	\$ 1,050	\$ 1,049
Average interest rate	5.01%	4.33%	4.85%				4.92%	
<b>Long-Term Debt</b>								
Fixed rate	\$ 326	\$ 5	\$ 5	\$ 141	\$ 5	\$ 1,225	\$ 1,707	\$ 1,897
Floating rate	\$	\$	\$ 30	\$ 330	\$	\$	\$ 360	\$ 361
Total long-term debt	\$ 326	\$ 5	\$ 35	\$ 471	\$ 5	\$ 1,225	\$ 2,067	\$ 2,258
Average interest rate	2.38%	5.75%	5.81%	6.37%	5.75%	6.57%	5.85%	

**Table of Contents**

*Foreign Currency Exchange Risk.* We transact business in various foreign countries. Our primary foreign currency cash flows are in emerging market countries in Asia and in European countries. We hedge portions of our forecasted expenses denominated in foreign currencies with forward exchange contracts to protect against the increase in value of foreign currency cash flows. When the U.S. dollar weakens significantly against the foreign currencies, the increase in the value of the future foreign currency expenditure is offset by gains in the value of the forward contracts designated as hedges. Conversely, as the U.S. dollar strengthens, the decrease in value of the future foreign currency cash flows is offset by losses in the value of the forward contracts. These forward foreign exchange contracts, carried at fair value, may have maturities between one and twelve months. The maximum original duration of forward foreign exchange contracts is twelve months.

We evaluate hedging effectiveness prospectively and retrospectively and record any ineffective portion of the hedging instruments in other income (expense) on the statement of operations. We did not have any net gains (losses) recognized in other income (expense) for cash flow hedges due to hedge ineffectiveness in the nine months ended March 30, 2007, fiscal years 2006, 2005 and 2004.

As of March 30, 2007, the notional fair values of our foreign exchange forward contracts totaled \$175 million. We do not believe that these derivatives present significant credit risks, because the counterparties to the derivatives consist of major financial institutions, and we manage the notional amount of contracts entered into with any one counterparty. We maintain settlement and revaluation limits as well as maximum tenor of contracts based on the credit rating of the financial institutions. We do not enter derivative financial instruments for speculative or trading purposes. The table below provides information as of March 30, 2007 about our derivative financial instruments, comprised of foreign currency forward exchange contracts. The table is provided in U.S. dollar equivalent amounts and presents the notional amounts (at the contract exchange rates) and the weighted average contractual foreign currency exchange rates.

	Average	Estimated
	Contract	Fair
Notional		
Amount	Rate	Value (1)
<b>(In millions, except average contract rate)</b>		
Foreign currency forward exchange contracts:		
British Pound	\$ 11	1.90
Singapore Dollar	\$ 23	1.52
Thai Baht	\$ 141	36.67
	\$ 175	6

(1) Equivalent to the unrealized net gain on existing contracts.

**ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on that evaluation, our management, including our chief executive officer and chief financial officer, concluded that, as of March 30, 2007, our disclosure controls and procedures were effective. During the quarter ended March 30, 2007, there were no changes in our internal control over financial reporting that materially affected, or were reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II****OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

The following discussion contains forward-looking statements. These statements relate to our legal proceedings described below. In accordance with SFAS No. 5, *Accounting for Contingencies*. The Company assesses the probability of an unfavorable outcome of all its material litigation, claims, or assessments to determine whether a liability had been incurred and whether it is probable that one or more future events will occur confirming the fact of the loss. In the event that an unfavorable outcome is determined to be probable and the amount of the loss can be reasonably estimated, the Company establishes an accrual for the litigation, claim or assessment. Litigation is inherently uncertain and may result in adverse rulings or decisions. Additionally, we may enter into settlements or be subject to judgments that may, individually or in the aggregate, have a material adverse effect on our results of operations. Accordingly, actual results could differ materially from those projected in the forward-looking statements.

***Intellectual Property Litigation***

*Convolve, Inc. and Massachusetts Institute of Technology ( MIT ) v. Seagate Technology LLC, et al.* Between 1998 and 1999, Convolve, Inc., a small privately held technology consulting firm founded by an MIT Ph.D., engaged in discussions with Seagate Technology, Inc. with respect to the potential license of technology that Convolve claimed to own. During that period, the parties entered into non-disclosure agreements. We declined Convolve's offer of a license in late 1999. On July 13, 2000, Convolve and MIT filed suit against Compaq Computer Corporation and us in the U.S. District Court for the Southern District of New York, alleging patent infringement, misappropriation of trade secrets, breach of contract, tortious interference with contract and fraud relating to Convolve and MIT's Input Shaping® and Convolve's Quick and Quiet™ technology. The plaintiffs claim their technology is incorporated in our sound barrier technology, which was publicly announced on June 6, 2000. The complaint seeks injunctive relief, \$800 million in compensatory damages and unspecified punitive damages. We answered the complaint on August 2, 2000 and filed counterclaims for declaratory judgment that two Convolve/MIT patents are invalid and not infringed and that we own any intellectual property based on the information that we disclosed to Convolve. The court denied plaintiffs' motion for expedited discovery and ordered plaintiffs to identify their trade secrets to defendants before discovery could begin. Convolve served a trade secrets disclosure on August 4, 2000, and we filed a motion challenging the disclosure statement. On May 3, 2001, the court appointed a special master to review the trade secret issues. The special master resigned on June 5, 2001, and the court appointed another special master on July 26, 2001. After a hearing on our motion challenging the trade secrets disclosure on September 21, 2001, the special master issued a report and recommendation to the court that the trade secret list was insufficient. Convolve revised the trade secret list, and the court entered an order on January 1, 2002, accepting the special master's recommendation that this trade secret list was adequate. On November 6, 2001, the USPTO issued US Patent No. 6,314,473 to Convolve. Convolve filed an amended complaint on January 16, 2002, alleging defendants' infringement of this patent, and we answered and filed counterclaims on February 8, 2002. Discovery is in process. On July 26, 2002, we filed a Rule 11 motion challenging the adequacy of plaintiffs' pre-filing investigation on the first two patents alleged in the complaint and seeking dismissal of plaintiffs' claims related to these patents and reimbursement of attorney's fees. The court denied our motion on May 23, 2003. Briefing on claims construction issues has been completed and a claims construction (Markman) hearing has been requested. No trial date has been set. We believe that the claims are without merit, and we intend to defend against them vigorously. On May 6, 2003, the USPTO issued to Convolve U.S. Patent No. 6,560,658 B2, entitled Data Storage Device with Quick and Quiet Modes. Convolve has indicated that it will seek leave of the court to add this patent to the lawsuit.



---

**Table of Contents**

This latest patent is a continuation of a patent currently in the lawsuit (U.S. Patent No. 6,314,473). We similarly believe any claims that may relate to this continuation patent would be without merit, regardless of whether such claims were added to the ongoing litigation or asserted against us in a separate lawsuit. Judge John Martin, who was assigned this case, announced his retirement from the federal bench. The case was reassigned to Judge George B. Daniels.

On October 14, 2003, the Special Master resigned from the case due to Convolv's claim that he had a conflict of interest. Magistrate Judge James C. Francis IV was appointed to handle all discovery matters. Plaintiffs have indicated that they will dismiss claims regarding U.S. Patent No. 5,638,267 from the case. The claims construction hearing on U.S. Patent Nos. 4,916,635 and 6,314,473 was held on March 30 and 31, 2004. On August 11, 2005, the court entered an order construing the patent claims. Both Seagate and Compaq moved for reconsideration of its claim construction in light of intervening new law in the Federal Circuit's recent decision in *Phillips v. AWH Corp., et al.*, 415 F.3d 1303 (Fed. Cir. 2005). Convolv also moved for clarification. The court denied reconsideration without oral argument on December 7, 2005. The court later granted Convolv's unopposed clarification motion. On March 29, 2006, the court granted Seagate's summary judgment motion that Convolv's fraud, tortious interference with contract, unfair competition, and breach of confidence claims are preempted by the California Uniform Trade Secrets Act (CUTSA). The court also held that while Convolv's claim for breach of the covenant of good faith and fair dealing is not preempted by the CUTSA, no tort damages are available. The court denied our motion for summary judgment on a trade secret issue, finding there is an issue of fact that must be decided. Finally, the court entered an order on July 14, 2006, that Convolv has no evidence to prove its claims regarding 10 alleged trade secrets, precluding Convolv from proceeding at trial on those claims, and precluding Convolv from alleging violations of the 10 alleged trade secrets by either defendant prior to December 7, 2005, the date of the hearing. No trial date has been set. At Seagate's request, the USPTO has determined that both patents in suit have substantial new issues of patentability and have ordered reexamination of the patents. We have moved to stay the case pending patent reexamination. We believe the claims are without merit, and we intend to defend against them vigorously.

*Shao Tong, et al. v. Seagate International (Wuxi) Co., Ltd.* In July 2002, we were sued in the People's Court of Nanjing City, China, by an individual, Shao Tong, and a private Chinese company, Nanjing Yisike Network Safety Technique Co., Ltd. The complaint alleged that two of our personal storage disc drive products infringe Chinese patent number ZL94111461.9, which prevents the corruption of systems data stored on disc drives. The suit, which sought to stop us from manufacturing the two products and claimed immaterial monetary damages, was dismissed by the court on procedural grounds on November 29, 2002. On December 3, 2002, the plaintiffs served us with notice that they had refiled the lawsuit. The new complaint contains identical infringement claims against the same disc drive products, claims immaterial monetary damages and attorney's fees and requests injunctive relief and a recall of the products from the Chinese market. Manufacture of the accused products ceased in May 2003. At a hearing on March 10, 2003, the court referred the matter to an independent technical advisory board for a report on the application of the patent claims to the two products. On June 10, 2003, we presented our non-infringement case to the technical panel. The panel issued a technical advisory report to the court finding no infringement. The court heard oral arguments on the technical advisory report in September 2003, issued an order that our products do not infringe the patent and rejected plaintiffs' lawsuit. Plaintiffs filed an appeal with the Jiangsu High Court, and we filed our opposition brief on January 21, 2004. The PRC Patent Reexamination Board declared patent ZL94111461.9 invalid on March 28, 2004. The Jiangsu High Court stayed the appeal on the infringement case pending a final judgment on patent invalidity. On June 22, 2004, Shao Tong filed a lawsuit in the Beijing Intermediate People's Court against the PRC PRB challenging its patent invalidity decision. On November 29, 2004, the court affirmed the decision of patent invalidity. In December 2004, Shao Tong appealed the decision to the Beijing High People's court, the highest appellate court. On November 29, 2004, the court affirmed the decision of patent invalidity. In December 2004, Shao Tong appealed the decision to the Beijing High People's Court, the highest appellate court, and a hearing was held June 22, 2005.

## **Table of Contents**

The court scheduled a rehearing on December 8, 2005, and subsequently reversed the lower court and PRB decisions due to a procedural error. The case was remanded to the PRB for further action to correct the procedural error. A new PRB panel was appointed and the procedural error was corrected and the invalidity case reargued at a hearing on May 9, 2006. We await the PRB panel's decision. We filed a second invalidity proceeding with the PRB, which has yet to be scheduled for hearing. We believe the claims are without merit, and we intend to defend against them vigorously.

*Papst Licensing, GmbH, Patent Litigation.* As a result of the acquisition of Maxtor Corporation, we now are defending patent infringement litigation against Maxtor Corporation and Quantum Corporation.

Prior to Maxtor Corporation's acquisition of the Quantum HDD business, Maxtor, on the one hand, and Quantum and Matsushita Kotobuki Electronics Industries, Ltd. ( MKE ), on the other hand, were sued by Papst Licensing, GmbH, a German corporation, for infringement of a number of patents that relate to hard disk drives. Papst's complaint against Quantum and MKE was filed on July 30, 1998, and Papst's complaint against Maxtor was filed on March 18, 1999. Both lawsuits, filed in the United States District Court for the Northern District of California, were transferred by the Judicial Panel on Multidistrict Litigation to the United States District Court for the Eastern District of Louisiana for coordinated pre-trial proceedings with other pending litigations involving the Papst patents (the MDL Proceeding ). The matters will be transferred back to the District Court for the Northern District of California for trial. Papst's infringement allegations are based on spindle motors that Maxtor and Quantum purchased from third party motor vendors, including MKE, and the use of such spindle motors in hard disk drives. Maxtor purchased the overwhelming majority of spindle motors used in its hard disk drives from vendors that were licensed under the Papst motor patents. Quantum purchased many spindle motors used in its hard disk drives from vendors that were not licensed under the Papst patents, including MKE. As a result of Maxtor's acquisition of the Quantum HDD business, Maxtor assumed Quantum's potential liabilities to Papst arising from the patent infringement allegations Papst asserted against Quantum. Maxtor filed a motion to substitute Maxtor for Quantum in this litigation. The motion was denied by the Court presiding over the MDL Proceeding, without prejudice to being filed again in the future.

In February 2002, Papst and MKE entered into an agreement to settle Papst's pending patent infringement claims against MKE. That agreement includes a license of certain Papst patents to MKE that might provide Quantum, and thus Maxtor, and now Seagate, with additional defenses to Papst's patent infringement claims.

On April 15, 2002, the Judicial Panel on Multidistrict Litigation ordered a separation of claims and remand to the District Court for the District of Columbia of certain claims between Papst and another party involved in the MDL Proceeding. By order entered June 4, 2002, the court stayed the MDL Proceeding pending resolution by the District of Columbia court of the remanded claims. On August 17, 2006, the court entered judgment in favor of Papst on all the remanded claims. Minebea has appealed the decision to the Federal Circuit Court of Appeals.

On April 10, 2006, the MDL Proceeding judge partially lifted the stay for purposes of focused discovery and also granted Papst's request to amend its complaint to add two Maxtor subsidiaries and to add six reissue patents. On April 11, 2006, Papst filed a First Amended Complaint against Maxtor, Maxtor Peripherals (S) Pte, and Maxtor Technology Suzhou. The First Amended Complaint asserts patent infringement of those patents asserted in the original complaint and six reissue patents. Maxtor filed an Answer to the First Amended Complaint and Counterclaims on April 28, 2006. Maxtor Peripherals (S) Pte and Maxtor Technology (Suzhou) Co. Ltd. filed Answers to the First Amended Complaint and Counterclaims on June 9, 2006. On October 23, 2006, the MDL court granted Papst's motion to lift the stay in its entirety. Discovery has recommenced.

**Table of Contents**

Because the Papst complaints assert claims to an unspecified dollar amount of damages, and because Maxtor and Quantum were at an early stage of discovery when the litigation was stayed, Maxtor was unable to determine the possible loss, if any, that may be incurred as a result of an adverse judgment or a negotiated settlement with respect to the claims against Maxtor. At the time of Maxtor's acquisition of the Quantum HDD business, Maxtor made an estimate of the potential liability that might arise from the Papst claims against Quantum. Maxtor later revised this estimate as a result of a related Papst settlement with MKE.

After Seagate acquired Maxtor, Seagate assessed the Papst cases against Maxtor and Quantum and in September 2006 participated in an unsuccessful attempt at mediation. Based on this, we estimated the range of possible loss for both of these Papst cases and adjusted the accrual to reflect the low end of the range of possible loss in accordance with SFAS No. 5.

In February 2007, Papst sued Seagate Technology in the MDL Proceeding alleging infringement of all unexpired Papst patents asserted against Maxtor, some of which are also asserted against Quantum, and adding two additional patents not previously at issue. The complaint seeks damages for alleged infringement by unidentified Seagate products after the closing of the Maxtor acquisition and for all Maxtor and Quantum liability in the pending actions. Seagate has a license to the asserted Papst patents and will vigorously defend against these allegations against Seagate products. On April 16, 2007, Seagate filed a motion to dismiss Papst's claims against Seagate.

On April 13, 2007, Papst notified us that it had settled with all defendants except Maxtor, Quantum and Seagate, and that it would seek termination of the MDL Proceeding and transfer of the litigation back to the U.S. District Court for the Northern District of California, in which the Maxtor and Quantum cases were originally filed.

On April 24, 2007, we reached an agreement with Papst by accepting a new unilateral proposal of the mediator for the settlement of all outstanding claims alleged against Maxtor, Quantum and Seagate. Based on this, we adjusted the accrual as of March 30, 2007, to reflect the amount that is payable by us to Papst in the agreed-upon settlement. We expect to complete the settlement by the middle of May 2007. If, for some unforeseen reason, the settlement is not completed, further litigation could result in significant diversion of time by technical personnel, as well as substantial expenditures for future legal fees. A favorable outcome for Papst in these lawsuits could result in the payment of monetary damages equal to a reasonable royalty on certain Maxtor and/or Quantum products. In the case of a finding of a willful infringement, Maxtor also could be required to pay treble damages and Papst's attorney's fees.

## **Table of Contents**

*Siemens, AG.* On August 23, 2006, Siemens, AG, a German corporation, filed a complaint against Seagate Technology in the U.S. District Court for the Central District of California alleging infringement of U.S. Patent No. 5,686,838 (the '838 patent ) entitled Magneto-resistive Sensor Having at Least a Layer System and a Plurality of Measuring Contacts Disposed Thereon, and a Method of Producing the Sensor. The suit alleges that Seagate drives incorporating Giant Magnetic Resistance (GMR) sensors infringe the '838 patent. The complaint seeks damages in an unstated amount, an accounting, preliminary and permanent injunctions, prejudgment interest, enhanced damages for alleged willful infringement, and attorney fees and costs. The lawsuit was served on Seagate on September 6, 2006. We served an answer to the complaint on November 27, 2006, denying all material allegations and asserting affirmative defenses. No trial date has been set. We intend to vigorously defend the case.

*StorMedia Texas LLC v. Comp USA, et al.* On January 22, 2007, a lawsuit was filed against 11 defendants, alleging infringement of U.S. Patent No. 6,805,891, a media patent that is allegedly owned by StorMedia Texas LLC. The suit was filed in U.S. District Court for the Eastern District of Texas, Marshall Division. All major hard disc drive companies are named, including Seagate Technology, Seagate Technology LLC, Hitachi, Fujitsu, Samsung, Toshiba, and Western Digital, as well as retailers Comp USA, J&R Electronics, and Tiger Direct. We served an answer to the complaint on April 13, 2007, denying all material allegations and asserting affirmative defense. No trial date has been set. We intend to vigorously defend the case.

### ***Environmental Matters***

Our operations inside and outside the United States are subject to laws and regulations relating to protection of the environment, including those governing the discharge of pollutants into the air, soil and water, the management and disposal of hazardous substances and wastes and clean-up of contaminated sites. Contaminants have been detected at some of our former sites, principally in connection with historical operations. In addition, we have been named as a potentially responsible party at several superfund sites. Investigative activities have taken place at all sites of known contamination. One former site is under a Consent Order by the U.S. Environmental Protection Agency. The extent of the contamination at this site has been investigated and defined and remediation is underway. We are indemnified by a third party for a portion of the costs we may incur in the clean-up of contamination at most sites. In the opinion of management, including internal counsel, the probability is remote that the losses to us arising from these environmental matters would be material to our financial position, cash flows or results of operations.

### ***Other Matters***

We are involved in a number of other judicial and administrative proceedings incidental to our business, and we may be involved in various legal proceedings arising in the normal course of our business in the future. Although occasional adverse decisions or settlements may occur, we believe that the final disposition of such matters will not have a material adverse effect on our financial position or results of operations.

**Table of Contents**

**ITEM 1A. RISK FACTORS**  
**Risks Related to Our Business**

*Competition Our industry is highly competitive and our products have experienced and will continue to experience significant price erosion and market share variability, which may be even more pronounced in the near term as our competitors seek to increase their market share following our acquisition of Maxtor.*

Even during periods when demand is stable, the disc drive industry is intensely competitive and vendors typically experience substantial price erosion over the life of a product. Our competitors have historically offered existing products at lower prices as part of a strategy to gain or retain market share and customers, and we expect these practices to continue. We will need to continually reduce our prices to retain our market share, which could adversely affect our results of operations.

We believe this basic industry condition of continuing price erosion and market share variability will continue, as our competitors engage in aggressive pricing actions targeted to encourage shifting of customer demand. As a result, the pricing environment in the March 2007 quarter continued to be very competitive, especially in the mobile compute market and the market for high capacity 3.5-inch ATA disc drives, and we expect it to remain competitive for the remainder of fiscal year 2007 as our competitors continue these efforts.

In addition to the recent pricing activity discussed above, based on our recent experience in the industry with respect to new product introductions, we believe that the rate of growth in areal density, or the storage capacity per square inch on a disc, is slowing from its previous levels. This trend may contribute to increased average price erosion. To the extent that historical price erosion patterns continue, product life cycles may lengthen, our competitors may have more time to enter the market for a particular product and we may be unable to offset these factors with new product introductions at higher average prices. A second general industry trend that may contribute to increased average price erosion is the growth of sales to distributors that serve producers of non-branded products in the personal storage sector. These customers generally have limited product qualification programs, which increases the number of competing products available to satisfy their demand. As a result, purchasing decisions for these customers are based largely on price and terms. Any increase in our average price erosion would have an adverse effect on our result of operations.

Additionally, a significant portion of our success in the past has been a result of increasing our market share at the expense of our competitors, particularly in the notebook and small form factor markets. Our market share for our products can be negatively affected by our customers diversifying their sources of supply as the slowing rate of growth in a real density has resulted in longer product cycles and more time for our competitors to enter the market for particular products. When our competitors successfully introduce product offerings, which are competitive with our recently introduced new products, our customers may quickly diversify their sources of supply. We expect market shares to be even more variable in the near term as customers adjust their purchasing practices in those markets previously served by Maxtor. Any significant decline in our market share would adversely affect our results of operations.

**Table of Contents**

***Principal Competitors*** *We compete with both independent manufacturers, whose primary focus is producing technologically advanced disc drives, and captive manufacturers, who do not depend solely on sales of disc drives to maintain their profitability.*

We have experienced and expect to continue to experience intense competition from a number of domestic and foreign companies, including other independent disc drive manufacturers and large captive manufacturers such as:

**Independent**

Western Digital Corporation  
Cornice Inc.  
GS Magicstor Inc.

**Captive**

Fujitsu Limited  
Hitachi Global Storage Technologies  
Samsung Electronics Incorporated  
Toshiba Corporation

The term *independent* in this context refers to manufacturers that primarily produce disc drives as a stand-alone product, and the term *captive* refers to disc drive manufacturers who themselves or through affiliated entities produce complete computer or other systems that contain disc drives or other information storage products. Captive manufacturers are formidable competitors because they have the ability to determine pricing for complete systems without regard to the margins on individual components. Because components other than disc drives generally contribute a greater portion of the operating margin on a complete computer system than do disc drives, captive manufacturers do not necessarily need to realize a profit on the disc drives included in a computer system and, as a result, may be willing to sell disc drives to third parties at very low margins. Many captive manufacturers are also formidable competitors because they have more substantial resources than we do. In addition, Hitachi Global Storage Technologies (together with affiliated entities) and Samsung Electronics Incorporated also sell other products to our customers, including critical components like flash memory, application-specific integrated circuits, or ASICs and flat panel displays, and may be willing to sell their disc drives at a lower margin to advance their overall business strategy. This may improve their ability to compete with us. To the extent we are not successful competing with captive or independent disc drive manufacturers, our results of operations will be adversely affected.

In addition, in response to customer demand for high-quality, high-volume and low-cost disc drives, manufacturers of disc drives have had to develop large, in some cases global, production facilities with highly developed technological capabilities and internal controls. The development of large production facilities and industry consolidation can contribute to the intensification of competition. We also face indirect competition from present and potential customers who evaluate from time to time whether to manufacture their own disc drives or other information storage products.

We have also experienced competition from other companies that produce alternative storage technologies like flash memory, where increased capacity, improving cost, lower power consumption and performance ruggedness have resulted in competition with our lower capacity, smaller form factor disc drives in handheld applications. While this competition has traditionally been in the markets for handheld consumer electronics applications like personal media players, these competitors have recently announced products for notebook and enterprise compute applications. Some of these companies, like Samsung Electronics Incorporated, also sell disc drives.

## **Table of Contents**

*Volatility of Quarterly Results* Our quarterly operating results fluctuate significantly from period to period, and this may cause our shares price to decline.

In the past, our quarterly revenue and operating results have fluctuated significantly from period to period. We expect this fluctuation to continue for a variety of reasons, including:

delays or problems in the introduction of our new products, particularly new disc drives with lower cost structures and our new 1.8-inch disc drive, due to inability to achieve high production yields, delays in customer qualification or initial product quality issues;

changes in purchasing patterns by our distributor customers, particularly, in light of our recent termination of our distributor relationship with eSys, which was the largest distributor of our products for fiscal year 2006 and for the first quarter of fiscal year 2007;

competitive pressures resulting in lower selling prices, including, in the near term, following our acquisition of Maxtor, aggressive pricing by our competitors specially targeted to encourage shifting of customer demand;

changes in the demand for the computer systems, storage subsystems and consumer electronics that contain our disc drives, due to seasonality and other factors;

increased costs or adverse changes in availability of supplies, particularly with respect to precious metals used in producing media for products using perpendicular recording technology;

the impact of corporate restructuring activities that we may engage in, particularly, in the near term, the impact of expenses and charges resulting from our acquisition of Maxtor;

changes in purchases from period to period by our primary customers, particularly, in the near term, as our customers reposition their demand following our acquisition of Maxtor and as, over the longer term, our competitors are able to introduce and produce in volume competing disc drive solutions or alternative storage technology solutions, such as flash memory;

shifting trends in customer demand which, when combined with overproduction of particular products, particularly at times such as the present time when the industry is served by multiple suppliers, results in supply/demand imbalances;

adverse changes in the level of economic activity in the United States and other major regions in which we do business;

our high proportion of fixed costs, including research and development expenses; and

announcements of new products, services or technological innovations by us or our competitors.

As a result, we believe that quarter-to-quarter comparisons of our revenue and operating results may not be meaningful, and that these comparisons may not be an accurate indicator of our future performance. Our operating results in one or more future quarters may fail to meet

## Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

the expectations of investment research analysts or investors, which could cause an immediate and significant decline in the trading price of our common shares.



## **Table of Contents**

***New Product Offerings Market acceptance of new product introductions cannot be accurately predicted, and our results of operations will suffer if there is less demand for our new products than is anticipated.***

We are continually developing new products with the goal that we will be able to introduce technologically advanced and lower cost disc drives into the marketplace ahead of our competitors. We are particularly depending on the successful introduction, qualification and volume sales of new lower cost products and our new 1.8-inch disc drive for our results in the next few quarters.

The success of our new product introductions is dependent on a number of factors, including market acceptance, our ability to manage the risks associated with product transitions, the effective management of inventory levels in line with anticipated product demand, and the risk that our new products will have quality problems or other defects in the early stages of introduction that were not anticipated in the design of those products. Accordingly, we cannot accurately determine the ultimate effect that our new products will have on our results of operations.

In addition, the success of our new product introductions is dependent upon our ability to qualify as a primary source of supply with our OEM customers. In order for our products to be considered by our customers for qualification, we must be among the leaders in time-to-market with those new products. Once a product is accepted for qualification testing, any failure or delay in the qualification process or a requirement that we requalify can result in our losing sales to that customer until new products are introduced. The limited number of high-volume OEMs magnifies the effect of missing a product qualification opportunity. These risks are further magnified because we expect competitive pressures to result in declining sales and declining gross margins on our current generation products. We cannot assure you that we will be among the leaders in time-to-market with new products or that we will be able to successfully qualify new products with our customers in the future.

***Smaller Form Factor Disc Drives If we do not continue to successfully market smaller form factor disc drives, our business may suffer.***

The disc drive industry is experiencing significant increases in sales of smaller form factor disc drives for an expanding number of applications, in particular notebook computers and consumer electronics devices, but also including personal computers and enterprise storage applications. We initiated volume shipments of our first small form factor disc drive, the Momentus notebook disc drive, to a number of OEMs in the second quarter of fiscal year 2004. In June 2004, we announced our first 1-inch form factor disc drive, additional capacity models of our Momentus notebook disc drive and a 2.5-inch form factor disc drive for enterprise storage applications. Since then, we have introduced multiple higher-capacity versions of our 1-inch and 2.5-inch disc drives for mobile computing, consumer electronics and enterprise storage applications and we began offering a 1.8-inch form factor disc drive in December 2006.

We have experienced competition from other companies that produce alternative storage technologies like flash memory, where increased capacity, improving cost, lower power consumption and performance ruggedness have resulted in competition with our lower capacity, smaller form factor disc drives in handheld applications. This competition has largely replaced disc drive products smaller than 1.8-inch with flash memory. However, we believe that disc drives continue to be well suited in applications requiring 20 gigabytes or more and that the demand for additional storage to store, hold or back up related media content from such handheld devices using flash memory, continues to grow. While this competition has traditionally been in the markets for handheld consumer electronics applications like digital music players and personal media players, these competitors have recently announced products for notebook and enterprise compute applications.

If we do not suitably adapt our product offerings to successfully introduce additional smaller form factor disc drives, customers may decrease the amounts of our products that they purchase which would adversely affect our results of operations.

**Table of Contents**

***Perpendicular Recording Technology*** *If our customers decide not to accept this new technology until either more disc drive manufacturers are providing it in their products, or there is more performance history for this new technology, our operating results will be adversely impacted. If products based on this technology suffer unanticipated or atypical reliability or operability problems, our operating results will be adversely impacted. In addition, products based on perpendicular technology require increased quantities of precious metals and scarce alloys like platinum and ruthenium which increases risk of higher costs and production delays that could adversely impact our operating results.*

To address the growing demand for higher capacity products, we have begun a transition to perpendicular recording technology to achieve continued growth in areal density. To date, we have announced perpendicular technology based products for the desktop, enterprise, notebook, and handheld markets and we believe that we are ahead of our competitors in transitioning our product offerings to perpendicular recording technology. We expect that by the end of fiscal 2007, more than half of our unit volume will consist of products using perpendicular technology. Perpendicular recording technology poses various technological challenges including a complex integration of the recording head, the disc, recording channel and drive firmware as a system. To the extent that our customers decide not to accept this new technology until either more disc drive manufacturers are providing it in their products, or there is more performance history for this new technology, our operating results will be adversely impacted.

In addition, if these perpendicular technology based products suffer unanticipated or atypical failures that were not anticipated in the design of those products, our service and warranty costs may materially increase which would adversely impact our operating results.

Perpendicular recording technology also requires recording media with more layers and the use of more precious metals and scarce alloys like platinum and ruthenium to create such layers. These precious metals and scarce alloys have recently become increasingly expensive and at times difficult to acquire. As our product offerings shift increasingly to perpendicular technology, we will be exposed to increased risks that higher costs or reduced availability of these precious metals and scarce alloys could adversely impact our operating results.

***Seasonality*** *Because we experience seasonality in the sales of our products, our results of operations will generally be adversely impacted during our fourth fiscal quarter.*

Because sales of computer systems, storage subsystems and consumer electronics tend to be seasonal, we expect to continue to experience seasonality in our business as we respond to variations in our customers' demand for disc drives. In particular, we anticipate that sales of our products will continue to be lower during our fourth fiscal quarter than the rest of the year. In the desktop computer, notebook computer and consumer electronics sectors of our business, this seasonality is partially attributable to our customers' increased sales of personal computers and consumer electronics during the winter holiday season. In the enterprise sector of our business, our sales are seasonal because of the capital budgeting and purchasing cycles of our end users. Because our working capital needs peak during periods in which we are increasing production in anticipation of orders that have not yet been received, our operating results will fluctuate seasonally even if the forecasted demand for our products proves accurate.

**Table of Contents**

Furthermore, it is difficult for us to evaluate the degree to which this seasonality may affect our business in future periods because our overall growth may have reduced the impact of this seasonality in recent periods. For example, we did not experience historical seasonal patterns in fiscal years 2005 or 2006. However, we are experiencing a more typical seasonal pattern in fiscal year 2007. Given the rate and unpredictability of product transitions and new product introductions in the consumer electronics market, we may experience significant variability in unit demand in future periods, which may be exacerbated by the highly seasonal nature of consumer electronics products generally.

***Difficulty in Predicting Quarterly Demand*** *If we fail to predict demand accurately for our products in any quarter, we may not be able to recapture the cost of our investments.*

The disc drive industry operates on quarterly purchasing cycles, with much of the order flow in any given quarter coming at the end of that quarter. Our manufacturing process requires us to make significant product-specific investments in inventory in each quarter for that quarter's production. Because we typically receive the bulk of our orders late in a quarter after we have made our investments, there is a risk that our orders will not be sufficient to allow us to recapture the costs of our investment before the products resulting from that investment have become obsolete. Our ability to accurately predict demand may be even more challenged in the near term as our customers reposition their demand following our acquisition of Maxtor, particularly in the markets served by Maxtor. We cannot assure you that we will be able to accurately predict demand in the future.

Other factors that may negatively impact our ability to recapture the cost of investments in any given quarter include:

our inability to reduce our fixed costs to match sales in any quarter because of our vertical manufacturing strategy, which means that we make more capital investments than we would if we were not vertically integrated;

the impact of variable demand and the aggressive pricing environment for disc drives;

dependence on the company's ability to successfully qualify, manufacture and sell in increasing volumes on a cost-effective basis and with acceptable quality its disc drive products, particularly the new disc drive products with lower cost structures and which address the 1.8-inch form factor;

the impact of competitive product announcements and possible excess industry supply both with respect to particular disc drive products (particularly now that there are no material limitations on disc drive component supply for our competitors), and with respect to competing alternative storage technology solutions such as flash memory in certain applications;

the impact of the acquisition of Maxtor on our financial results, including, without limitation, due to charges associated with restructuring, purchase accounting and other related transaction costs; and

the possibility that the combination of Seagate and Maxtor will not provide the anticipated benefits to the combined company on the projected timeline, if at all

uncertainty in the amount of purchases from our distributor customers who from time to time constitute a large portion of our total sales, particularly in light of our recent termination of our distributor relationship with eSys;

our product mix and the related margins of the various products;

## Edgar Filing: SEAGATE TECHNOLOGY - Form 10-Q

accelerated reduction in the price of our disc drives due to technological advances and/or an oversupply of disc drives in the market, a condition that is exacerbated when the industry is served by multiple suppliers and shifting trends in demand which can create supply demand imbalances;

manufacturing delays or interruptions, particularly at our major manufacturing facilities in China, Malaysia, Singapore and Thailand;

variations in the cost of components for our products;

## Table of Contents

limited access to components that we obtain from a single or a limited number of suppliers;

the impact of changes in foreign currency exchange rates on the cost of producing our products and the effective price of our products to foreign consumers; and

operational issues arising out of the increasingly automated nature of our manufacturing processes.

***Dependence on Growth in Consumer Electronics Products*** *Our recent results have been materially benefited by significant growth in new consumer electronics products, which can experience significant volatility due to seasonal and other factors which could materially adversely impact our future results of operations.*

Our recent results have been materially benefited by significant growth in new consumer electronics applications such as DVR s and gaming platforms. However, we believe that the growth rate in consumer electronics products has recently begun to moderate or at least show more seasonal demand variability. While this growth enabled us in fiscal year 2005, and to a lesser extent in fiscal year 2006, to offset the traditional seasonal decline usually experienced in the March and June quarters, the demand for consumer electronics products can be even more volatile and unpredictable than the demand for compute products, which have been our traditional markets. In some cases, our products manufactured for consumer electronics applications are uniquely configured for a single customer s applications, which creates a risk of exposure if the anticipated volumes are not realized. This potential for unpredictable volatility is increased by the possibility of competing alternative storage technologies like flash memory, meeting the customers cost and capacity metrics, resulting in a rapid shift in demand from our products and disc drive technology, generally, to alternative storage technologies. Unpredictable fluctuations in demand for our products or rapid shifts in demand from our products to alternative storage technologies in new consumer electronics applications could materially adversely impact our future results of operations.

***Dependence on Supply of Equipment and Components*** *If we experience shortages or delays in the receipt of critical equipment or components necessary to manufacture our products, we may suffer lower operating margins, production delays and other material adverse effects.*

The cost, quality and availability of components, certain equipment and raw materials used to manufacture disc drives and key components like media and heads are critical to our success. The equipment we use to manufacture our products and components is frequently custom made and comes from a few suppliers and the lead times required to obtain manufacturing equipment can be significant. Particularly important components for disc drives include read/write heads, recording media, ASICs, spindle motors, printed circuit boards and suspension assemblies. We rely on sole suppliers or a limited number of suppliers for some of these components, including recording media that we do not manufacture, application-specific integrated circuits ( or ASICs), spindle motors, printed circuit boards and suspension assemblies. In the past, we have experienced increased costs and production delays when we were unable to obtain the necessary equipment or sufficient quantities of some components and/or have been forced to pay higher prices or make volume purchase commitments or advance deposits for some components, equipment or raw materials, such as precious metals like platinum and ruthenium, that were in short supply in the industry in general.

Historically, the technology sector specifically, and the economy generally have experienced economic pressure, which has resulted in consolidation among component manufacturers and may result in some component manufacturers exiting the industry or not making sufficient investments in research to develop new components.

## **Table of Contents**

If there is a shortage of, or delay in supplying us with, critical components, equipment or raw materials, then:

it is likely that our suppliers would raise their prices and, if we could not pass these price increases to our customers, our operating margin would decline;

we might have to reengineer some products, which would likely cause production and shipment delays, make the reengineered products more costly and provide us with a lower rate of return on these products;

we would likely have to allocate the components we receive to certain of our products and ship less of others, which could reduce our revenues and could cause us to lose sales to customers who could purchase more of their required products from manufacturers that either did not experience these shortages or delays or that made different allocations; and

we might be late in shipping products, causing potential customers to make purchases from our competitors, thus causing our revenue and operating margin to decline.

We cannot assure you that we will be able to obtain critical components in a timely and economic manner, or at all.

***Importance of Reducing Operating Costs*** *If we do not reduce our operating expenses, we will not be able to compete effectively in our industry.*

Our strategy involves, to a substantial degree, increasing revenue and product volume while at the same time reducing operating expenses. In the past, these activities have included closures and transfers of facilities, significant personnel reductions and efforts to increase automation. While our efforts to achieve the integration of Maxtor's business into our operations is substantially complete, no assurances can be given that our efforts will result in the increased profitability, cost savings or other benefits that we expect. Moreover, the reduction of personnel and closure of facilities may adversely affect our ability to manufacture our products in required volumes to meet customer demand and may result in other disruptions that affect our products and customer service. In addition, the transfer of manufacturing capacity of a product to a different facility frequently requires qualification of the new facility by some of our OEM customers. We cannot assure you that these activities and transfers will be implemented on a cost-effective basis without delays or disruption in our production and without adversely affecting our customer relationships and results of operations.

***Industry Demand*** *Changes in demand for computer systems and storage subsystems has caused and may cause in the future a decline in demand for our products.*

Our disc drives are components in computers, computer systems, storage subsystems and consumer electronics devices. The demand for these products has been volatile. In a weak economy, consumer spending tends to decline and retail demand for personal computers and consumer electronics devices tends to decrease, as does enterprise demand for computer systems and storage subsystems. Unexpected slowdowns in demand for computer systems and storage subsystems generally cause sharp declines in demand for disc drive products.

Additional causes of declines in demand for our products in the past have included announcements or introductions of major new operating systems or semiconductor improvements or changes in consumer preferences, such as the shift from desktop to notebook computers. We believe these announcements and introductions have from time to time caused consumers to defer their purchases and made inventory obsolete. Whenever an oversupply of disc drives causes participants in our industry to have higher than anticipated inventory levels, we experience even more intense price competition from other disc drive manufacturers than usual.

**Table of Contents**

***Dependence on Distributors*** *We are dependent on sales to distributors, which may increase price erosion and the volatility of our sales.*

A substantial portion of our sales has been to distributors of desktop disc drive products. Product qualification programs in this distribution channel are limited, which increases the number of competing products that are available to satisfy demand, particularly in times of lengthening product cycles. As a result, purchasing decisions in this channel are based largely on price, terms and product availability. Sales volumes through this channel are also less predictable and subject to greater volatility than sales to our OEM customers.

In addition, in November 2006, we terminated our distributor relationship with eSys, the largest distributor of our products for the fiscal year ended June 30, 2006 and for the September 2006 quarter. We may not be able to fully replace the revenue we have derived through eSys from other sources, particularly in the short term.

To the extent that distributors reduce their purchases of our products or prices decline significantly in the distribution channel, and to the extent that our distributor relationships are terminated, our revenues and results of operations would be adversely affected.

***Longer Product Life Cycles*** *Lengthening of product life cycles can make planning product transitions difficult and may reduce the favorable impact of new product transitions.*

In contrast to historical trends, based on our recent experience in the industry with respect to new product introductions, we believe that the current rate of growth in areal density has slowed over the last several years.

When the rate of growth in areal density slows, it may contribute to increased average price erosion to the extent historical price erosion patterns continue, a limitation in our ability to introduce new products at higher prices and lengthened product life cycles which permits competitors more time to enter the market for a particular type of disc drive. In addition, the lengthening of product life cycles can make planning product transitions more difficult. To the extent that we prematurely discontinue a product, or do not timely introduce new products, our operating results may be adversely affected.

Because the rate of growth in areal density has slowed, the favorable impact of new product introductions on our results of operations may be minimized. Historically, the introduction of new products generally has had a favorable impact on our results of operations both because the new products are introduced at higher prices than existing competitive offerings and because advances in areal density technology have enabled lower manufacturing costs through a reduction in components such as read/write heads and discs. However, in contrast to when the rate of growth in areal density is increasing, a slowing rate of growth in areal density can limit the cost benefits of new products because it is technologically more difficult to reduce the number of read/write heads and discs in a particular drive. In addition, given the environment of intense price competition, in the absence of significant capacity or reliability increases, it is difficult to obtain higher prices for new products.

**Table of Contents**

***Importance of Time-to-Market*** *Our operating results may depend on our being among the first-to-market and achieving sufficient production volume with our new products.*

To achieve consistent success with our OEM customers, it is important that we be an early provider of new types of disc drives featuring leading, high-quality technology and lower per gigabyte storage cost. Historically, our operating results have substantially depended upon our ability to be among the first-to-market with new product offerings. However, during a period of slower areal density growth, such as we are in now, the importance of time-to-market may be less critical. Our market share and operating results in the future may be adversely affected, particularly if the rate of growth in areal density resumes its historical pattern, if we fail to:

consistently maintain our time-to-market performance with our new products;

produce these products in sufficient volume;

qualify these products with key customers on a timely basis by meeting our customers' performance and quality specifications; or

achieve acceptable manufacturing yields, quality and costs with these products.

If delivery of our products is delayed, our OEM customers may use our competitors' products to meet their production requirements. If the delay of our products causes delivery of those OEMs' computer systems into which our products are integrated to be delayed, consumers and businesses may purchase comparable products from the OEMs' competitors.

Moreover, we face the related risk that consumers and businesses may wait to make their purchases if they want to buy a new product that has been shipped or announced but not yet released. If this were to occur, we may be unable to sell our existing inventory of products that may have become less efficient and cost effective compared to new products. As a result, even if we are among the first-to-market with a given product, subsequent introductions or announcements by our competitors of new products could cause us to lose revenue and not achieve a positive return on our investment in existing products and inventory.

***We expect the acquisition of Maxtor and the substantially completed integration of Maxtor with Seagate will result in additional cash expenditures and accounting charges, increased capital expenditures, revenue attrition and potential operating inefficiencies that may continue to have an adverse effect on our operating results and financial condition during the June 2007 quarter and our fiscal year 2007 results.***

We expect the acquisition of Maxtor and the substantially completed integration of Maxtor with Seagate will cause us to incur additional cash expenditures and non-cash accounting charges, the most significant of which relates to the amortization of acquired intangible assets. While we completed the transition of Maxtor customers to Seagate designed products during the December 2006 quarter, we expect additional revenue attrition from the Maxtor acquisition in the June 2007 fiscal quarter. In addition, future increases to our estimates of our exit plan liabilities after the purchase price allocation period (generally within one year of the acquisition date) or pre-acquisition contingencies not previously identified will adversely affect our results of operations.



## **Table of Contents**

In addition, we are likely to incur revenue attrition. We also anticipate approximately \$580 million of incremental capital expenditures as we combine operations in the first 18 to 24 months after the closing. During the initial months after the closing of the acquisition as we were winding down the manufacture and sale of Maxtor products and ramping up the manufacture of Seagate products to meet Maxtor's customers demands, we experienced operating inefficiencies that adversely impacted our gross margin and operating results. No assurances can be given that the substantial completion of the transition of Maxtor customers to Seagate designed products will result in operating efficiencies or gross margin improvement. As a result of the cash expenditures, accounting charges, capital expenditures, revenue attrition and potential operating inefficiencies described above, our operating results and financial condition may continue to be adversely affected.

### ***The integration of Maxtor's business into our operations may adversely affect our future results.***

We believe that the integration of Maxtor will result in certain benefits, including certain cost synergies and operational efficiencies. However, to realize these anticipated benefits, Maxtor's business has been integrated into Seagate's operations by winding down the manufacture and sale of Maxtor disc drive products and transitioning Maxtor's customers to Seagate disc drive products. While we have substantially completed our integration efforts, no assurances can be given that we will realize the anticipated benefits. We may fail to realize the anticipated benefits of the Maxtor acquisition on a timely basis, or at all, for a variety of reasons, including the following:

failure to successfully manage relationships with Maxtor's customers, distributors and suppliers and the possibility of unanticipated claims from such parties now that we have ceased the manufacture and sale of Maxtor's disk drive products;

failure of Maxtor customers to accept Seagate products or to continue as customers of the combined company;

revenue attrition in excess of anticipated levels;

potential incompatibility of operating systems;

failure to leverage the increased scale of the company quickly and effectively;

potential difficulties integrating and harmonizing financial reporting systems; and

the loss of key employees.

The integration may result in additional and unforeseen expenses or delays. No assurances can be given that we will achieve the anticipated benefits or in the time frames expected.

### ***Dependence on Key Customers We may be adversely affected by the loss of, or reduced, delayed or cancelled purchases by, one or more of our larger customers.***

Some of our key customers, including Hewlett-Packard, Dell, Sony, EMC and IBM, account for a large portion of our disc drive revenue. Our recent acquisition of Maxtor may increase our business with certain of our larger customers. We have longstanding relationships with many of our customers, however, if any of our key customers were to significantly reduce their purchases from us, our results of operations would be adversely affected. While sales to major customers may vary from period to period, a major customer that permanently discontinues or significantly reduces its relationship with us could be difficult to replace. In line with industry practice, new customers usually require that we pass a lengthy and rigorous qualification process at the customer's cost. Accordingly, it may be difficult or costly for us to attract new major customers. Additionally, mergers, acquisitions, consolidations or other significant transactions involving our customers generally entail risks to our business. If a significant transaction involving any of our key customers results in the loss of or reduction in purchases by these key customers, it could have a materially adverse effect on our business, results of operations, financial condition and prospects.



**Table of Contents**

***Impact of Technological Change Increases in the areal density of disc drives may outpace customers demand for storage capacity.***

The rate of increase in areal density, or storage capacity per square inch on a disc, may be greater than the increase in our customers demand for aggregate storage capacity, particularly in certain market applications like commercial desktop compute. As a result, our customers storage capacity needs may be satisfied with lower priced, low capacity disc drives. These factors could decrease our sales, especially when combined with continued price erosion, which could adversely affect our results of operations.

***Changes in Information Storage Products Future changes in the nature of information storage products may reduce demand for traditional disc drive products.***

We expect that in the future, new personal computing devices and products will be developed, some of which, such as Internet appliances, may not contain a disc drive. While we are investing development resources in designing disc drives for new applications, it is too early to assess the impact of these new applications on future demand for disc drive products. In addition, there are currently no widely accepted standards in various technical areas that may be important to the future of our business, including the developing sector of intelligent storage solutions. Products using alternative technologies, such as semiconductor memory, optical storage and other storage technologies could become a significant source of competition to particular applications of our products, which could adversely affect our results of operations.

***New Product Development and Technological Change If we do not develop products in time to keep pace with technological changes, our operating results will be adversely affected.***

Our customers have demanded new generations of disc drive products as advances in computer hardware and software have created the need for improved storage products, with features such as increased storage capacity, improved performance and reliability and lower cost. We, and our competitors, have developed improved products, and we will need to continue to do so in the future. For the first nine months of fiscal year 2007, fiscal years 2006, 2005 and 2004, we had product development expenses of \$683 million, \$805 million, \$645 million and \$666 million, respectively. We cannot assure you that we will be able to successfully complete the design or introduction of new products in a timely manner, that we will be able to manufacture new products in sufficient volumes with acceptable manufacturing yields, that we will be able to successfully market these new products or that these products will perform to specifications on a long-term basis. In addition, the impact of slowing areal density growth may adversely impact our ability to be successful.

When we develop new products with higher capacity and more advanced technology, our operating results may decline because the increased difficulty and complexity associated with producing these products increases the likelihood of reliability, quality or operability problems. If our products suffer increases in failures, are of low quality or are not reliable, customers may reduce their purchases of our products and our manufacturing rework and scrap costs and service and warranty costs may increase. In addition, a decline in the reliability of our products may make us less competitive as compared with other disc drive manufacturers.

**Table of Contents**

***Risks Associated with Future Acquisitions We may not be able to identify suitable strategic alliance, acquisition or investment opportunities, or successfully acquire and integrate companies that provide complementary products or technologies.***

Our growth strategy may involve pursuing strategic alliances with, and making acquisitions of or investments in, other companies that are complementary to our business. There is substantial competition for attractive strategic alliance, acquisition and investment candidates. We may not be able to identify suitable acquisition, investment or strategic partnership candidates. Even if we were able to identify them, we cannot assure you that we will be able to partner with, acquire or invest in suitable candidates, or integrate acquired technologies or operations successfully into our existing technologies and operations. Our ability to finance potential acquisitions will be limited by our high degree of leverage, the covenants contained in the indentures that governs our outstanding indebtedness, the credit agreement that governs our senior secured credit facilities and any agreements governing any other debt we may incur.

If we are successful in acquiring other companies, these acquisitions may have an adverse effect on our operating results, particularly while the operations of the acquired business are being integrated. It is also likely that integration of acquired companies would lead to the loss of key employees from those companies or the loss of customers of those companies. In addition, the integration of any acquired companies would require substantial attention from our senior management, which may limit the amount of time available to be devoted to our day-to-day operations or to the execution of our strategy. Growth by acquisition involves an even higher degree of risk to the extent we combine new product offerings and enter new markets in which we have limited experience, and no assurance can be given that acquisitions of entities with new or alternative business models, such as our recent acquisition of EVault, will be successfully integrated or achieve their stated objectives. Furthermore, the expansion of our business involves the risk that we might not manage our growth effectively, that we would incur additional debt to finance these acquisitions or investments and that we would incur substantial charges relating to the write-off of in-process research and development, similar to that which we incurred in connection with several of our prior acquisitions. Each of these items could have a material adverse effect on our financial position and results of operations.

## **Table of Contents**

***Risk of Intellectual Property Litigation*** *Our products may infringe the intellectual property rights of others, which may cause us to incur unexpected costs or prevent us from selling our products.*

We cannot be certain that our products do not and will not infringe issued patents or other intellectual property rights of others. Historically, patent applications in the United States and some foreign countries have not been publicly disclosed until the patent is issued, and we may not be aware of currently filed patent applications that relate to our products or technology. If patents are later issued on these applications, we may be liable for infringement. We may be subject to legal proceedings and claims, including claims of alleged infringement of the patents, trademarks and other intellectual property rights of third parties by us, or our licensees in connection with their use of our products.

We are currently subject to lawsuits involving intellectual property claims brought by Convolve, Inc., and the Massachusetts Institute of Technology in the U.S.; Shao Tong in Nanjing, China; and Siemens AG in the U.S. Also, on January 23, 2007, we were served with a lawsuit brought by StorMedia Texas LLC in the U.S. District Court for the Eastern District of Texas, alleging that our current media technology infringes one StorMedia patent.

Intellectual property litigation is expensive and time-consuming, regardless of the merits of any claim, and could divert our management's attention from operating our business. In addition, intellectual property lawsuits are subject to inherent uncertainties due to the complexity of the technical issues involved, and we cannot assure you that we will be successful in defending ourselves against intellectual property claims. Moreover, patent litigation has increased due to the current uncertainty of the law and the increasing competition and overlap of product functionality in the field. If we were to discover that our products infringe the intellectual property rights of others, we would need to obtain licenses from these parties or substantially reengineer our products in order to avoid infringement. We might not be able to obtain the necessary licenses on acceptable terms, or at all, or be able to reengineer our products successfully. Moreover, if we are sued for patent infringement and lose the suit, we could be required to pay substantial damages and/or be enjoined from using or selling the infringing products or technology. Any of the foregoing could cause us to incur significant costs and prevent us from selling our products which could adversely affect our results of operations and financial condition.

***Dependence on Key Personnel*** *The loss of some key executive officers and employees could negatively impact our business prospects.*

Our future performance depends to a significant degree upon the continued service of key members of management as well as marketing, sales and product development personnel. The loss of one or more of our key personnel would have a material adverse effect on our business, operating results and financial condition. We believe our future success will also depend in large part upon our ability to attract, retain and further motivate highly skilled management, marketing, sales and product development personnel. We have experienced intense competition for personnel, and we cannot assure you that we will be able to retain our key employees or that we will be successful in attracting, assimilating and retaining personnel in the future.

***Substantial Leverage*** *Our substantial leverage may place us at a competitive disadvantage in our industry.*

We are leveraged and have significant debt service obligations. Our significant debt and debt service requirements could adversely affect our ability to operate our business and may limit our ability to take advantage of potential business opportunities. For example, our high level of debt presents the following risks:

we are required to use a substantial portion of our cash flow from operations to pay principal and interest on our debt, thereby reducing the availability of our cash flow to fund working capital, capital expenditures, product development efforts, strategic acquisitions, investments and alliances and other general corporate requirements;

**Table of Contents**

our interest expense could increase if prevailing interest rates increase, because a substantial portion of our debt bears interest at floating rates;

our substantial leverage increases our vulnerability to economic downturns and adverse competitive and industry conditions and could place us at a competitive disadvantage compared to those of our competitors that are less leveraged;

our debt service obligations could limit our flexibility in planning for, or reacting to, changes in our business and our industry and could limit our ability to pursue other business opportunities, borrow more money for operations or capital in the future and implement our business strategies;

our level of debt may restrict us from raising additional financing on satisfactory terms to fund working capital, capital expenditures, product development efforts, strategic acquisitions, investments and alliances, and other general corporate requirements; and

covenants in our debt instruments limit our ability to pay dividends or make other restricted payments and investments.

***Significant Debt Service Requirements*** *Servicing our debt requires a significant amount of cash, and our ability to generate cash may be affected by factors beyond our control.*

Our business may not generate cash flow in an amount sufficient to enable us to pay the principal of, or interest on, our indebtedness or to fund our other liquidity needs, including working capital, capital expenditures, product development efforts, strategic acquisitions, investments and alliances, and other general corporate requirements. Our ability to generate cash is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. We cannot assure you that:

our business will generate sufficient cash flow from operations;

we will continue to realize the cost savings, revenue growth and operating improvements that resulted from the execution of our long-term strategic plan; or

future sources of funding will be available to us in amounts sufficient to enable us to fund our liquidity needs.

If we cannot fund our liquidity needs, we will have to take actions such as reducing or delaying capital expenditures, product development efforts, strategic acquisitions, investments and alliances, selling assets, restructuring or refinancing our debt, or seeking additional equity capital. We cannot assure you that any of these remedies could, if necessary, be affected on commercially reasonable terms, or at all. In addition, our existing debt instruments permit us to incur a significant amount of additional debt. If we incur additional debt above the levels now in effect, the risks associated with our substantial leverage, including the risk that we will be unable to service our debt or generate enough cash flow to fund our liquidity needs, could intensify.

## **Table of Contents**

***Restrictions Imposed by Debt Covenants*** *Restrictions imposed by our existing credit facility may limit our ability to finance future operations or capital needs or engage in other business activities that may be in our interest.*

Our existing credit facility imposes, and the terms of any future debt may impose, operating and other restrictions on us. Our existing credit facility may also limit, among other things, our ability to:

pay dividends or make distributions in respect of our shares;

redeem or repurchase shares;

make investments or other restricted payments;

sell assets;

issue or sell shares of restricted subsidiaries;

enter into transactions with affiliates;

create liens; and

effect a consolidation or merger.

These covenants are subject to a number of important qualifications and exceptions, including exceptions that permit us to make significant dividends.

Our credit facility also requires us to maintain compliance with specified financial ratios. Our ability to comply with these ratios may be affected by events beyond our control.

A breach of any of the covenants described above or our inability to comply with the required financial ratios could result in a default under our credit facility. If a default occurs, the Administrative Agent of the credit facility may elect to declare all of our outstanding obligations under the credit facility, together with accrued interest and other fees, to be immediately due and payable. If our outstanding indebtedness were to be accelerated, we cannot assure you that our assets would be sufficient to repay in full that debt and any future indebtedness, which would cause the market price of our common shares to decline significantly.

***System Failures*** *System failures caused by events beyond our control could adversely affect computer equipment and electronic data on which our operations depend.*

Our operations are dependent upon our ability to protect our computer equipment and the information stored in our databases from damage by, among other things, earthquake, fire, natural disaster, power loss, telecommunications failures, unauthorized intrusion and other catastrophic events. As our operations become more automated and increasingly interdependent, our exposure to the risks posed by these types of events will increase. A significant part of our operations is based in an area of California that has experienced power outages and earthquakes and is considered seismically active. We do not have a contingency plan for addressing the kinds of events referred to in this paragraph that would be sufficient to prevent system failures and other interruptions in our operations that could have a material adverse effect on our business, results of operations and financial condition.





## **Table of Contents**

***Economic Risks Associated with International Operations*** Our international operations subject us to risks related to currency exchange fluctuations, longer payment cycles for sales in foreign countries, seasonality and disruptions in foreign markets, tariffs and duties, price controls, potential adverse tax consequences, increased costs, our customers' credit and access to capital and health-related risks.

We have significant operations in foreign countries, including manufacturing facilities, sales personnel and customer support operations. We have manufacturing facilities in China, Malaysia, Northern Ireland, Singapore and Thailand, in addition to those in the United States. A substantial portion of our desktop disc drive assembly occurs in our facility in China.

Our international operations are subject to economic risks inherent in doing business in foreign countries, including the following:

*Disruptions in Foreign Markets.* Disruptions in financial markets and the deterioration of the underlying economic conditions in the past in some countries, including those in Asia, have had an impact on our sales to customers located in, or whose end-user customers are located in, these countries.

*Fluctuations in Currency Exchange Rates.* Prices for our products are denominated predominately in U.S. dollars, even when sold to customers that are located outside the United States. Currency instability in Asia and other geographic markets may make our products more expensive than products sold by other manufacturers that are priced in the local currency. Moreover, many of the costs associated with our operations located outside the United States are denominated in local currencies. As a consequence, the increased strength of local currencies against the U.S. dollar in countries where we have foreign operations would result in higher effective operating costs and, potentially, reduced earnings. From time to time, fluctuations in foreign exchange rates have negatively affected our operations and profitability and there can be no assurance that these fluctuations will not adversely affect our operations and profitability in the future.

*Longer Payment Cycles.* Our customers outside of the United States are often allowed longer time periods for payment than our U.S. customers. This increases the risk of nonpayment due to the possibility that the financial condition of particular customers may worsen during the course of the payment period.

*Seasonality.* Seasonal reductions in the business activities of our customers during the summer months, particularly in Europe, typically result in lower earnings during those periods.

*Tariffs, Duties, Limitations on Trade and Price Controls.* Our international operations are affected by limitations on imports, currency exchange control regulations, transfer pricing regulations, price controls and other restraints on trade. In addition, the governments of many countries, including China, Malaysia, Singapore and Thailand, in which we have significant operating assets, have exercised and continue to exercise significant influence over many aspects of their domestic economies and international trade.

*Potential Adverse Tax Consequences.* Our international operations create a risk of potential adverse tax consequences, including imposition of withholding or other taxes on payments by subsidiaries.

*Increased Costs.* The shipping and transportation costs associated with our international operations are typically higher than those associated with our U.S. operations, resulting in decreased operating margins in some foreign countries.

*Credit and Access to Capital Risks.* Our international customers could have reduced access to working capital due to higher interest rates, reduced bank lending resulting from contractions in the money supply or the deterioration in the customer's or its bank's financial condition, or the inability to access other financing.

***Political Risks Associated with International Operations*** *Our international operations subject us to risks related to political unrest and terrorism.*

We have manufacturing facilities in parts of the world that periodically experience political unrest. This could disrupt our ability to manufacture important components as well as cause interruptions and/or delays in our ability to ship components to other locations for continued manufacture and assembly. Any such delays or interruptions could result in delays in our ability to fill orders and have an adverse effect on our results of operation and financial condition. U.S. and international responses to the ongoing hostilities in Afghanistan and Iraq and the risk of terrorist attacks or hostilities elsewhere in the world could exacerbate these risks.

***Legal and Operational Risks Associated with International Operations*** *Our international operations subject us to risks related to staffing and management, legal and regulatory requirements and the protection of intellectual property.*

Operating outside of the United States creates difficulties associated with staffing and managing our international manufacturing facilities, complying with local legal and regulatory requirements and protecting our intellectual property. We cannot assure you that we will continue to be found to be operating in compliance with applicable customs, currency exchange control regulations, transfer pricing regulations or any other laws or regulations to which we may be subject. We also cannot assure you that these laws will not be modified.

## **Table of Contents**

***SOX 404 Compliance*** While we believe that we currently have adequate internal control procedures in place, we are still exposed to future risks of non-compliance and will continue to incur costs associated with Section 404 of the Sarbanes-Oxley Act of 2002.

We have completed the evaluation of our internal controls over financial reporting as required by Section 404 of the Sarbanes-Oxley Act of 2002 from which we excluded the internal control over financial reporting of Maxtor Corporation, which we acquired on May 19, 2006. Although our assessment, testing, and evaluation resulted in our conclusion that as of June 30, 2006, our internal controls over financial reporting were effective, we cannot predict the outcome of our testing in future periods. If our internal controls are ineffective in future periods, our financial results or the market price of our shares could be adversely affected. We will incur additional expenses and commitment of management's time in connection with further evaluations.

***Future Sales*** Additional sales of our common shares by certain equity investors affiliated with certain of our directors or our executive officers or issuances by us in connection with future acquisitions or otherwise could cause the price of our common shares to decline.

If certain equity investors affiliated with certain of our directors or our executive officers or other large shareholders sell a substantial number of our common shares in the future, the market price of our common shares could decline. The perception among investors that these sales may occur could produce the same effect. Any of Silver Lake Partners, Texas Pacific Group or August Capital can unilaterally require that we file registration statements covering common shares held by them, and they and other equity investors including some of our executive officers have rights to include their common shares in certain registration statements that we may file. By exercising their registration rights and selling a large number of common shares, any of these equity investors could cause the price of our common shares to decline. Furthermore, if they were to include common shares in a registration statement initiated by us, those additional shares could impair our ability to raise needed capital by depressing the price at which we could sell our common shares.

New SAC has disposed of all of its shares in us through quarterly and monthly staged distributions to its more than 200 shareholders. In particular, New SAC made quarterly distributions of 25 million of our common shares owned by it to the New SAC shareholders beginning in the spring of 2005 and continuing for the next three quarters thereafter, for a total distribution in this manner of approximately 100 million common shares through January 2006. Absent registration, these distributed shares were illiquid and not eligible for re-sale in the public markets under Rule 144 until 12 months from the date of their distribution out of New SAC. The first of these quarterly distributed shares became eligible for resale under Rule 144 on May 16, 2006, the second of these distributions became eligible for resale on July 26, 2006, the third of these distributions became eligible for resale on October 21, 2006 and the fourth and last of these distributions became eligible for resale on January 3, 2007.

In addition to the quarterly distributions described in the previous paragraph, New SAC distributed approximately 50 million of our common shares by making monthly distributions of approximately 10 million of our common shares to New SAC shareholders from September 2005 through January 2006. These shares are freely salable under Rule 144. Any sales by former New SAC shareholders, their transferees or distributees, and in particular, certain equity investors affiliated with certain of our directors or our executive officers could cause the market price of our common shares to decline.

One component of our business strategy is to make acquisitions. In the event of any future acquisitions, we could issue additional common shares. For example, in May 2006, we issued approximately 97 million of our common shares in connection with our acquisition of Maxtor Corporation. Issuing shares in connection with acquisitions would have the effect of diluting your ownership percentage of the common shares and could cause the price of our common shares to decline.

## **Table of Contents**

***Volatile Public Markets*** *The price of our common shares may be volatile and could decline significantly.*

The stock market in general, and the market for technology stocks in particular, has recently experienced volatility that has often been unrelated to the operating performance of companies. If these market or industry-based fluctuations continue, the trading price of our common shares could decline significantly independent of our actual operating performance, and you could lose all or a substantial part of your investment. The market price of our common shares could fluctuate significantly in response to several factors, including among others:

actual or anticipated variations in our results of operations;

announcements of innovations, new products or significant price reductions by us or our competitors, including those competitors who offer alternative storage technology solutions;

our failure to meet the performance estimates of investment research analysts;

the timing of announcements by us or our competitors of significant contracts or acquisitions;

general stock market conditions;

the occurrence of major catastrophic events;

changes in financial estimates by investment research analysts; and

the sale of our common shares held by certain equity investors or members of management.

***Failure to Pay Quarterly Dividends*** *Our failure to pay quarterly dividends to our common shareholders could cause the market price of our common shares to decline significantly.*

We paid quarterly dividends aggregating \$0.28 per share on September 1, 2006, November 17, 2006 and February 16, 2007 to our common shareholders of record as of August 18, 2006, November 3, 2006 and February 2, 2007, respectively. On April 17, 2007, we declared a quarterly dividend of \$0.10 per share that will be paid on or before May 18, 2007 to our common shareholders of record as of May 4, 2007.

Our ability to pay quarterly dividends will be subject to, among other things, general business conditions within the disc drive industry, our financial results, the impact of paying dividends on our credit ratings, and legal and contractual restrictions on the payment of dividends by our subsidiaries to us or by us to our common shareholders, including restrictions imposed by the credit agreement governing our revolving credit facility. Any reduction or discontinuation of quarterly dividends could cause the market price of our common shares to decline significantly. Our payment of dividends may also result in a conversion rate adjustment under Maxtor's 2.375% Convertible Senior Notes due 2012. Moreover, in the event our payment of quarterly dividends is reduced or discontinued, our failure or inability to resume paying dividends at historical levels could result in a persistently low market valuation of our common shares.

***Potential Governmental Action*** *Governmental action against companies located in offshore jurisdictions may lead to a reduction in the demand for our common shares.*

Recent federal and state legislation has been proposed, and additional legislation may be proposed in the future which, if enacted, could have an adverse tax impact on either Seagate or its shareholders. For example, the eligibility for favorable tax treatment of taxable distributions paid to U.S. shareholders of Seagate as qualified dividends could be eliminated.



---

**Table of Contents**

*Securities Litigation* Significant fluctuations in the market price of our common shares could result in securities class action claims against us.

Significant price and value fluctuations have occurred with respect to the publicly traded securities of disc drive companies and technology companies generally. The price of our common shares is likely to be volatile in the future. In the past, following periods of decline in the market price of a company's securities, class action lawsuits have often been pursued against that company. If similar litigation were pursued against us, it could result in substantial costs and a diversion of management's attention and resources, which could materially adversely affect our results of operations, financial condition and liquidity.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Recent Sales of Unregistered Securities**

We did not sell any securities during the nine months ended March 30, 2007 that were not registered under the Securities Act of 1933, as amended.

**Repurchases of Equity Securities**

On August 8, 2006, we announced that our board of directors had authorized the use of up to \$2.5 billion for the repurchase of our outstanding common shares over a two-year period. From the authorization of this repurchase program and through the nine months ended March 30, 2007, we repurchased approximately 52.2 million shares, all of which are considered cancelled on the day received and are no longer outstanding. We repurchased these shares through a combination of open market purchases and prepaid forward agreements with large financial institutions, whereupon we prepaid financial institutions to deliver shares at future dates. We entered into these agreements in order to take advantage of repurchasing shares at a guaranteed discount to the Volume Weighted Average Price ( VWAP ) of its common shares. Our policy to date has been to enter into such transactions only when the discount that we receive is higher than the foregone return on our cash prepayment to the financial institution. There were no explicit commissions or fees on these prepaid forward agreements. Under the terms of these agreements, there was no requirement for the financial institution to return any portion of the prepayment to us. These prepaid forward agreements were not derivatives because the Company had prepaid all amounts and had no remaining obligation. The prepayments were recorded as a reduction to shareholder's equity when paid and the shares were deducted from shares outstanding when delivered. The agreements require the physical delivery of shares; there were no settlement alternatives, except in the case of certain defined extraordinary events. The parameters used to calculate the final number of shares deliverable were the total notional amount of the contract and the average VWAP of our common shares during the contract period less the agreed upon discount.

During the nine months ended March 30, 2007, we repurchased 14.5 million shares through open market repurchases. In addition, we made payments totaling \$950 million under prepaid forward agreements and took delivery of 37.7 million shares using prepaid forward agreements. Shares physically delivered to us were cancelled on the day received and were no longer outstanding. At March 30, 2007, there were no outstanding prepaid forward agreements to repurchase our common shares.

**Table of Contents**

As of March 30, 2007, we had approximately \$1.2 billion remaining under the authorized \$2.5 billion stock repurchase program. We did not repurchase any shares during the nine months ended March 31, 2006. Share repurchases during the nine months ended March 30, 2007 were as follows:

	<b>Total Number of Shares Purchased (in millions)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased Under Publicly Announced Plans or Programs (in millions)</b>	<b>Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs (in millions)</b>
July 2006		\$		\$ 2,500
August 2006		\$		\$ 2,500
September 2006	6.7	\$ 22.47	6.7	\$ 2,350
October 2006		\$		\$ 2,350
November 2006	5.3	\$ 23.41	5.3	\$ 2,225
December 2006 (1)	17.7	\$ 25.82	17.7	\$ 1,768
January 2007	13.3	\$ 25.82	13.3	\$ 1,425
February 2007	6.5	\$ 26.66	6.5	\$ 1,251
March 2007	2.7	\$ 27.45	2.7	\$ 1,176
<b>Total</b>	<b>52.2</b>	<b>\$ 25.34</b>	<b>52.2</b>	<b>\$ 1,176</b>

- (1) The Company took delivery of 17.7 million shares in December 2006 under one of the prepaid forward agreements, which subsequently closed in January 2007 upon delivery of an additional 13.3 million shares. The average price paid per share was calculated based on the average price paid for the total 31 million shares delivered under this prepaid forward agreement.

**Table of Contents****ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
2.1	Stock Purchase Agreement, dated as of March 29, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc. and Seagate Software Holdings, Inc. (incorporated by reference to Exhibit 2.1 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.2	Agreement and Plan of Merger and Reorganization, dated as of March 29, 2000, by and among VERITAS Software Corporation, Victory Merger Sub, Inc. and Seagate Technology, Inc. (incorporated by reference to Exhibit 2.2 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.3	Indemnification Agreement, dated as of March 29, 2000, by and among VERITAS Software Corporation, Seagate Technology, Inc. and Suez Acquisition Company (Cayman) Limited (incorporated by reference to Exhibit 2.3 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.4	Joinder Agreement to the Indemnification Agreement, dated as of November 22, 2000, by and among VERITAS Software Corporation, Seagate Technology, Inc. and the SAC Indemnitors listed therein (incorporated by reference to Exhibit 2.4 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.5	Consolidated Amendment to Stock Purchase Agreement, Agreement and Plan of Merger and Reorganization, and Indemnification Agreement, and Consent, dated as of August 29, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc., Seagate Software Holdings, Inc., VERITAS Software Corporation and Victory Merger Sub, Inc. (incorporated by reference to Exhibit 2.5 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.6	Consolidated Amendment No. 2 to Stock Purchase Agreement, Agreement and Plan of Merger and Reorganization, and Indemnification Agreement, and Consent, dated as of October 18, 2000, by and among Suez Acquisition Company (Cayman) Limited, Seagate Technology, Inc., Seagate Software Holdings, Inc., VERITAS Software Corporation and Victory Merger Sub, Inc. (incorporated by reference to Exhibit 2.6 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.7	Letter Agreement, dated as of March 29, 2000, by and between VERITAS Software Corporation and Suez Acquisition Company (Cayman) Limited (incorporated by reference to Exhibit 2.7 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
2.8	Stock Purchase Agreement, dated as of October 28, 2002, by and among Oak Investment Partners X, Limited Partnership, Oak X Affiliates Fund, L.P., Oak Investment Partners IX, Limited Partnership, Oak IX Affiliates Fund, L.P., Oak IX Affiliates Fund-A, L.P., Seagate Technology Holdings, Seagate Technology SAN Holdings and XIOTech Corporation (incorporated by reference to Exhibit 2.8 to amendment no. 6 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on November 8, 2002)



**Table of Contents**

- 2.9 Amendment No. 1, dated as of October 31, 2002, to the Stock Purchase Agreement, dated as of October 28, 2002, by and among Oak Investment Partners X, Limited Partnership, Oak X Affiliates Fund, L.P., Oak Investment Partners IX, Limited Partnership, Oak IX Affiliates Fund, L.P., Oak IX Affiliates Fund-A, L.P., Seagate Technology Holdings, Seagate Technology SAN Holdings and XIOtech Corporation (incorporated by reference to Exhibit 2.9 to amendment no. 6 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on November 8, 2002)
- 2.10 Agreement and Plan of Merger, dated as of December 20, 2005, by and among Seagate Technology, MD Merger Corporation and Maxtor Corporation (incorporated by reference to Exhibit 2.1 to the registrant's current report on Form 8-K (file no. 001-31560) filed with the SEC on December 22, 2005)
- 3.1 Third Amended and Restated Memorandum of Association of Seagate Technology (formerly known as Seagate Technology Holdings) (incorporated by reference to Exhibit 3.1 to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on October 29, 2004)
- 3.2 Third Amended and Restated Articles of Association of Seagate Technology (formerly known as Seagate Technology Holdings) (incorporated by reference to Exhibit 3.2 to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on October 29, 2004)
- 4.3 Specimen Common Share Certificate (incorporated by reference to Exhibit 4.4 to amendment no. 1 to the registrant's registration statement on Form S-1 (reg. no. 333-100513) filed with the SEC on November 8, 2002)
- 4.4 Shareholders Agreement by and among Seagate Technology Holdings, New SAC, Silver Lake Technology Investors Cayman, L.P., Silver Lake Investors Cayman, L.P., Silver Lake Partners Cayman, L.P., SAC Investments, L.P., August Capital III, L.P., J.P. Morgan Partners, L.L.C., GS Capital Partners III, L.P., GS Capital Partners III Offshore, L.P., Goldman Sachs & Co. Verwaltungs GmbH, Stone Street Fund 2000 L.P., Bridge Street Special Opportunities Fund 2000, L.P., Staenberg Venture Partners II, L.P., Staenberg Seagate Partners, LLC, Integral Capital Partners V, L.P., Integral Capital Partners V Side Fund, L.P. and the Shareholders listed on the signature pages thereto (incorporated by reference to Exhibit 4.5 to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on February 10, 2003)

**Table of Contents**

- 4.5 Amendment, dated as of April 23, 2004, to the Shareholders Agreement dated as of December 6, 2002, among Seagate Technology, New SAC, Silver Lake Technology Investors Cayman, L.P., Silver Lake Investors Cayman, L.P., Silver Lake Partners Cayman, L.P., SAC Investments, L.P., August Capital III, L.P., J.P. Morgan Partners (BHCA), L.P., GS Capital Partners III, L.P., GS Capital Partners III Offshore, L.P., Goldman Sachs & Co. Verwaltungs GmbH, Stone Street Fund 2000 L.P., Bridge Street Special Opportunities Fund 2000, L.P., Staenberg Venture Partners II, L.P., Staenberg Seagate Partners, LLC, Integral Capital Partners V, L.P., Integral Capital Partners V Side Fund, L.P. and the individuals listed on the signature pages thereto (incorporated by reference to Exhibit 4.6 to the registrant's registration statement on Form S-3 (reg. no. 333-117517) filed with the SEC on July 20, 2004)
- 4.6 Second Amendment, dated as of September 2, 2004, to the Shareholders Agreement dated as of December 6, 2002, as amended by the first Amendment to the Shareholders Agreement dated as of April 23, 2004, among Seagate Technology, New SAC, Silver Lake Technology Investors Cayman, L.P., Silver Lake Investors Cayman, L.P., Silver Lake Partners Cayman, L.P., SAC Investments, L.P., August Capital III, L.P., J.P. Morgan Partners (BHCA), L.P., GS Capital Partners III, L.P., GS Capital Partners III Offshore, L.P., Goldman Sachs & Co. Verwaltungs GmbH, Stone Street Fund 2000 L.P., Bridge Street Special Opportunities Fund 2000, L.P., Staenberg Venture Partners II, L.P., Staenberg Seagate Partners, LLC, Integral Capital Partners V, L.P., Integral Capital Partners V Side Fund, L.P. and the individuals listed on the signature pages thereto (incorporated by reference to Exhibit 4.7 to the registrant's annual report on Form 10-K/A (file no. 001-31560) filed with the SEC on September 3, 2004)
- 4.7 Indenture dated September 20, 2006 among Seagate Technology, Seagate Technology HDD Holdings and U.S. Bank National Association (incorporated by reference to Exhibit 4.1 to the registrant's current report on Form 8-K (file no. 001-31560) filed with the SEC on September 21, 2006)
- 4.8 Forms of Global Note for the Floating Rate Senior Notes due 2009, Senior Notes due 2011 and Senior Notes due 2016 of Seagate Technology HDD Holdings issued pursuant to the Indenture (contained in Exhibit 4.7)
- 10.1 Credit Agreement, dated as of September 19, 2006, by and among Seagate Technology, Seagate Technology HDD Holdings, the lenders party thereto, JPMorgan Chase Bank, National Association, as Administrative Agent, Morgan Stanley Senior Funding, Inc., as syndication agent, and BNP Paribas, Keybank National Association, Wachovia Bank, National Association and the Bank of Nova Scotia, as co-documentation agents (incorporated by reference to Exhibit 10.1 to the registrant's registration current report on Form 8-K (file no. 001-31560) filed with the SEC on September 21, 2006)
- 10.2(a)+ Form of Employment Agreement by and between Seagate Technology (US) Holdings, Inc. and the Executive listed therein (incorporated by reference to Exhibit 10.2(a) to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.2(c)+ Employment Agreement, dated as of February 2, 2001, by and between Seagate Technology (US) Holdings, Inc. and William D. Watkins (incorporated by reference to Exhibit 10.2(c) to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.2(d)+ Agreement, dated as of October 26, 2006, by and between Seagate Technology and Stephen J. Luczo (incorporated by reference to Exhibit 10.2(d) to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on February 2, 2007)

**Table of Contents**

- 10.3+ Form of Management Retention Agreement by and between the Employee listed therein and Seagate Technology, Inc. (incorporated by reference to Exhibit 10.3(a) to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.4+ Management Participation Agreement, dated as of March 29, 2000, by and among Seagate Technology, Inc., Suez Acquisition Company (Cayman) Limited and the Senior Managers party thereto (incorporated by reference to Exhibit 10.4 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.5+ Form of Rollover Agreement, dated as of November 13, 2000, by and among New SAC, Seagate Technology HDD Holdings and the Senior Manager listed therein (incorporated by reference to Exhibit 10.5 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.6+ Seagate Technology HDD Holdings Deferred Compensation Plan (incorporated by reference to Exhibit 10.6 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.9+ Seagate Technology Holdings 2001 Share Option Plan (incorporated by reference to Exhibit 10.9 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.10 Shareholders Agreement, dated as of November 22, 2000, by and among New SAC, Silver Lake Technology Investors Cayman, L.P., Silver Lake Investors Cayman, L.P., Silver Lake Partners Cayman, L.P., SAC Investments, L.P., August Capital III, L.P., Chase Equity Associates, L.P., GS Capital Partners III, L.P., GS Capital Partners III Offshore, L.P., Goldman, Sachs & Co. Verwaltungs GmbH, Stone Street Fund 2000 L.P., Bridge Street Special Opportunities Fund 2000, L.P., Staenberg Venture Partners II, L.P., Staenberg Seagate Partners, LLC, Integral Capital Partners V, L.P., Integral Capital Partners V Side Fund, L.P. and the individuals listed therein (incorporated by reference to Exhibit 10.10 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.11 Management Shareholders Agreement, dated as of November 22, 2000, by and among New SAC and the Management Shareholders listed therein (incorporated by reference to Exhibit 10.11 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.12 Disc Drive Research and Development Cost Sharing Agreement, dated as of June 29, 1996, by and among Seagate Technology, Inc., Seagate Technology International, Seagate Technology (Ireland), Seagate Technology (Clonmel), Seagate Technology International (Wuxi) Co., Ltd., Seagate Microelectronics Limited and Seagate Peripherals, Inc. (incorporated by reference to Exhibit 10.12 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.13 World-Wide Services Agreement, dated as of July 1, 1993, by and among Seagate Technology, Inc. and Seagate Technology International (incorporated by reference to Exhibit 10.13 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)

**Table of Contents**

- 10.17 Purchase Agreement, dated as of May 3, 2002, by and among Seagate Technology HDD Holdings, Seagate Technology Holdings and Morgan Stanley & Co. Incorporated and J.P. Morgan Securities Inc. and the other initial purchasers named therein (incorporated by reference to Exhibit 1.1 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on May 16, 2002)
- 10.18+ Form of Indemnification Agreement between Seagate Technology Holdings and the director or officer named therein (incorporated by reference to Exhibit 10.17 to amendment no. 1 to the registrant's registration statement on Form S-4 (reg. no. 333-88388) filed with the SEC on July 5, 2002)
- 10.19+ Reimbursement Agreement, dated as of July 1, 2002, by and among New SAC and its subsidiaries party thereto (incorporated by reference to Exhibit 10.19 to the registrant's registration statement on Form S-1 (reg. no. 333-100513) filed with the SEC on October 11, 2002)
- 10.20+ Seagate Technology Annual Incentive Bonus Plan (incorporated by reference to Exhibit 10.23 to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on May 3, 2004)
- 10.21+ Amended Seagate Technology 2004 Stock Compensation Plan (incorporated by reference to Exhibit 10.21 to the registrant's annual report on Form 10-K (file. no. 001-31560) filed with the SEC on September 11, 2006)
- 10.22+ Seagate Technology 2004 Stock Compensation Plan Form of Option Agreement (For Outside Directors) (incorporated by reference to Exhibit 10.25 to the registrant's quarterly report on Form 10-Q (file no. 001-31560) filed with the SEC on October 29, 2004)
- 10.23+ Seagate Technology 2004 Stock Compensation Plan Form of Option Agreement (For Officers and Non-Officer employees) (incorporated by reference to Exhibit 99.3 to the registrant's registration statement on Form S-8 (file no. 333-128654) filed with the SEC on September 28, 2005)
- 10.24+ Seagate Technology 2004 Stock Compensation Plan Form of Restricted Stock Bonus Agreement (incorporated by reference to Exhibit 99.2 to the registrant's registration statement on Form S-8 (file no. 333-128654) filed with the SEC on September 28, 2005)
- 10.25+ Summary description of Seagate Technology's compensation policy for independent members of the board of directors (incorporated by reference to Exhibit 10.1 to the registrant's current report on Form 8-K filed with the SEC on November 1, 2006)
- 10.28 Indenture between Maxtor Corporation and U.S. Bank National Association, dated as of August 15, 2005 (incorporated by reference to Exhibit 10.1 to the registrant's current report on Form 8-K filed with the SEC on May 25, 2006)
- 10.29 First Supplemental Indenture, dated as of May 19, 2006, among Seagate Technology, Maxtor Corporation and U.S. Bank National Association, amending and supplementing the Indenture dated as of August 15, 2005 (incorporated by reference to Exhibit 10.2 to the registrant's current report on Form 8-K filed with the SEC on May 25, 2006)
- 10.30 Indenture between Maxtor Corporation and U.S. Bank National Association, dated as of May 7, 2003 (incorporated by reference to Exhibit 10.3 to the registrant's current report on Form 8-K filed with the SEC on May 25, 2006)
- 10.31 First Supplemental Indenture, dated as of May 19, 2006, among Seagate Technology, Maxtor Corporation and U.S. Bank National Association, amending and supplementing the Indenture dated as of May 7, 2003 (incorporated by reference to Exhibit 10.4 to the registrant's current report on Form 8-K filed with the SEC on May 25, 2006)

**Table of Contents**

- 10.32 Registration Rights Agreement among Maxtor Corporation, Citigroup Global Markets Inc., Merrill Lynch, Pierce Fenner & Smith Incorporated and Goldman Sachs and Co., dated August 15, 2005 (incorporated by reference to Exhibit 10.5 to the registrant's current report on Form 8-K filed with the SEC on May 25, 2006)
- 14.1 Code of Business Conduct and Ethics (incorporated by reference to Exhibit 14.1 to the registrant's current report on Form 8-K (file no. 001-31560) filed with the SEC on May 3, 2006)
- 31.1\* Certification of the Chief Executive Officer pursuant to rules 13a-15(a) and 15d-15(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2\* Certification of the Chief Financial Officer pursuant to rules 13a-15(a) and 15d-15(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1\* Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

---

\* Filed herewith.

+ Management contract or compensatory plan or arrangement.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SEAGATE TECHNOLOGY

DATE: May 3, 2007

BY: /s/ WILLIAM D. WATKINS  
William D. Watkins  
Chief Executive Officer and Director (Principal Executive Officer)

DATE: May 3, 2007

BY: /s/ CHARLES C. POPE  
Charles C. Pope  
Executive Vice President, Finance and Chief Financial Officer  
(Principal Financial Officer)