

TREND MICRO INC
Form 6-K
April 24, 2007
Table of Contents

U.S. SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER
THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 333-10486

For the Month of April 2007

Trend Micro Incorporated

(Translation of registrant's name into English)

Shinjuku MAYNDS Tower, 1-1, Yoyogi 2-chome,

Shibuya-ku, Tokyo 151-0053, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Table of Contents

Information furnished on this form:

Table of Contents

1. Press Release dated April 23, 2007, relating to the announcement of revision of forecasts of consolidated financial results for the first quarter of fiscal year ending December 31, 2007.

2. Press Release dated April 24, 2007, relating to the announcement of restatement of consolidated financial statements for the first quarter of the fiscal year ending December 31, 2006.

3. Press Release dated April 24, 2007, relating to the announcement of restatement of consolidated financial statements for the third quarter of the fiscal year ending December 31, 2006.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TREND MICRO INCORPORATED

Date: April 24, 2007

By: /s/ MAHENDRA NEGI

Mahendra Negi

Representative Director, Chief Operating Officer,

Chief Financial Officer and Executive Vice President

Table of Contents**Trend Micro Announces Revision of Forecasts of Consolidated Financial Results for the First Quarter of Fiscal Year Ending December 31, 2007**

Tokyo, Japan April 23, 2007 - Trend Micro (TSE: 4704; Nasdaq: TMIC), a leader in network antivirus and Internet content security software and services, today announced that the forecast of financial results for the first quarter of fiscal year ending December 31, 2007, which were announced on February 21, 2007, has been revised as set forth below:

1. Revision of forecast of financial results for the fourth quarter of FY2007 (U.S. GAAP)
(January 1, 2007 to March 31, 2007)

| | (in millions of yen) | | |
|---------------------------------|----------------------|------------------|------------|
| | Net Sales | Operating Income | Net Income |
| Forecast previously publish (A) | 23,000 | 5,500 | 2,850 |
| Revision made (B) | 23,100 | 6,500 | 4,200 |
| Difference (B-A) | +100 | +1,000 | +1,350 |
| Ratio of increase or decrease | +0.4% | +18.2% | +47.4% |

2. Reason for Revision

Net sales forecast is close on original forecasts.

We now forecast for the first quarter costs around 16.6 billion yen. It could fall below 17.5 billion that we expected because mainly the cost of sales and US marketing cost might be under spent. As the result, operating income forecast is 18.2% above original forecasts.

Net income forecast is 47.4% above original forecasts due to higher than expected mainly non-operating income including interest income, etc.

In summary, as a result of this revision, compared to the previous forecast of the first quarter, there are all increases of 0.4% in net sales, 18.2% in operating income, and 47.4% in net income, respectively.

Table of Contents

Notice Regarding Forward-looking Statements

Certain statements that we make in this release are forward-looking statements. These forward-looking statements are based upon management's current assumptions and beliefs in light of the information currently available to it, but involve known and unknown risks and uncertainties. Many important factors could cause our actual results to differ materially from those expressed in our forward-looking statements. These factors include:

Difficulties in addressing new virus and other computer security problems

Timing of new product introductions and lack of market acceptance for our new products

The level of continuing demand for, and timing of sales of, our existing products

Rapid technological change within the antivirus software industry

Changes in customer needs for antivirus software

Existing products and new product introductions by our competitors and the pricing of those products

Declining prices for products and services

The effect of future acquisitions on our financial condition and results of operations

The effect of adverse economic trends on our principal markets

The effect of foreign exchange fluctuations on our results of operations

An increase in the incidence of product returns

The potential lack of attractive investment targets and

Difficulties in successfully executing our investment strategy

We assume no obligation to update any forward-looking statements. For more details regarding risk factors relating to our future performance, please refer to our filings with the U.S. Securities and Exchange Commission.

About Trend Micro, Inc.

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Trend Micro, Inc. is a leader in network antivirus and Internet content security software and services. The Tokyo-based corporation has business units worldwide. Trend Micro products are sold through corporate and value-added resellers and managed service providers. For additional information and evaluation copies of all Trend Micro products, visit our Web site, www.trendmicro.com.

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For additional Information

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Table of Contents

April 24, 2007

Restatement of Consolidated Financial Statements for the first quarter of the fiscal year ending December 31, 2006

Tokyo, Japan - April 24, 2007 - Trend Micro (TSE: 4704; Nasdaq: TMIC), a leader in network antivirus and Internet content security software and services, today is restating its Consolidated Financial Statements for the first quarter of the fiscal year ending December 31, 2006, which were previously announced on April 25, 2006.

1. Reasons for Restatement

The Company is restating its Consolidated Financial Statements for the first quarter of fiscal year ending December 31, 2006, according to the reason for the restatement of its Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 , which were announced on February 19, 2007.

Meanwhile, this amendment have no impacted to those 2 of our financial announcements, Consolidated Financial Statements for the fiscal year ending December 31, 2006 (February 21, 2007) and Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 (February 19, 2007).

2. Restatement

Refer to the attachment. (Revised figures are underlined.)

Table of Contents

1. Consolidated Unaudited Results of Operations for First Quarter Ending March 31, 2006 (US GAAP)

(1) Consolidated Results of Operations

<As Originally Reported>

| | FY2006 Current first quarter From January 1, 2006 To March 31, 2006 Millions of yen | FY2005 Previous first quarter From January 1, 2005 To March 31, 2005 Millions of yen | Growth Rate % |
|--|---|--|------------------|
| <u>Net sales</u> | <u>20,594</u> | 17,301 | <u>19.0</u> |
| Cost of sales * | 3,679 | 2,410 | 52.7 |
| <u>Operating expenses *</u> | <u>8,569</u> | 7,590 | 12.9 |
| <u>Operating income</u> | <u>8,346</u> | 7,301 | <u>14.3</u> |
| Other income (expenses) | 348 | 249 | 39.8 |
| <u>Net income before taxes</u> | <u>8,694</u> | 7,550 | <u>15.1</u> |
| <u>Income taxes</u> | <u>3,718</u> | 3,012 | <u>23.4</u> |
| Minority interest in income of consolidated subsidiaries | 0 | 0 | 187.8 |
| Equity in earnings of affiliated companies | (22) | 19 | -217.8 |
| <u>Net income</u> | <u>4,954</u> | 4,557 | <u>8.7</u> |

<As Amended>

| | FY2006 Current first quarter From January 1, 2006 To March 31, 2006 Millions of yen | FY2005 Previous first quarter From January 1, 2005 To March 31, 2005 Millions of yen | Growth Rate % |
|--|---|--|------------------|
| <u>Net sales</u> | <u>20,778</u> | 17,301 | <u>20.1</u> |
| Cost of sales * | 3,679 | 2,410 | 52.7 |
| <u>Operating expenses *</u> | <u>8,570</u> | 7,590 | 12.9 |
| <u>Operating income</u> | <u>8,529</u> | 7,301 | <u>16.8</u> |
| Other income (expenses) | 348 | 249 | 39.8 |
| <u>Net income before taxes</u> | <u>8,877</u> | 7,550 | <u>17.6</u> |
| <u>Income taxes</u> | <u>3,710</u> | 3,012 | <u>23.1</u> |
| Minority interest in income of consolidated subsidiaries | 0 | 0 | 187.8 |
| Equity in earnings of affiliated companies | (22) | 19 | -217.8 |
| <u>Net income</u> | <u>5,145</u> | 4,557 | <u>12.9</u> |

Table of Contents

(2) Segment information

<As Originally Reported>

(By region)

Net sales to third parties

| | FY2006 Current first quarter | FY2005 Previous first quarter |
|----------------------|--|---|
| | From January 1, 2006 | From January 1, 2005 |
| | To March 31, 2006 Millions of yen | To March 31, 2005 Millions of yen |
| <u>Japan</u> | <u>8,237</u> | 7,366 |
| <u>North America</u> | <u>4,720</u> | 3,401 |
| <u>Europe</u> | <u>4,830</u> | 4,314 |
| Asia Pacific | 2,166 | 1,748 |
| Latin America | 641 | 472 |
| <u>Total</u> | <u>20,594</u> | 17,301 |

Deferred Revenue

| | FY2006 As of March 31, 2006 | FY2005 As of March 31, 2005 |
|----------------------|---------------------------------------|---------------------------------------|
| | Millions of yen | Millions of yen |
| <u>Japan</u> | <u>15,125</u> | 13,185 |
| <u>North America</u> | <u>9,267</u> | 5,819 |
| <u>Europe</u> | <u>9,377</u> | 7,425 |
| Asia Pacific | 2,819 | 2,036 |
| Latin America | 1,324 | 484 |
| <u>Total</u> | <u>37,912</u> | 28,949 |

<Note> Classification of countries and regions into each segment.

North America : U.S.A
 Europe : Italy, Germany, France, UK, Ireland
 Asia Pacific : Taiwan, Korea, Australia, Hong Kong, Malaysia, New Zealand, China, Singapore, Thailand, India
 Latin America : Brazil, Mexico

(By customer size)

Net sales to third parties

FY2006
Current first quarter

From January 1, 2006

To March 31,2006
Millions of yen

| | |
|------------------------------------|---------------|
| <u>Enterprise</u> | <u>5,347</u> |
| <u>Small and mid size business</u> | <u>9,677</u> |
| <u>Consumer</u> | <u>5,570</u> |
| | |
| <u>Total</u> | <u>20,594</u> |

Table of Contents**<As Amended>**

(By region)

Net sales to third parties

| | FY2006 Current first quarter From January 1, 2006 To March 31,2006 Millions of yen | FY2005 Previous first quarter From January 1, 2005 To March 31,2005 Millions of yen |
|----------------------|---|--|
| <u>Japan</u> | 8,028 | 7,366 |
| <u>North America</u> | 4,819 | 3,401 |
| <u>Europe</u> | 5,124 | 4,314 |
| Asia Pacific | 2,166 | 1,748 |
| Latin America | 641 | 472 |
| <u>Total</u> | <u>20,778</u> | 17,301 |

Deferred Revenue

| | FY2006 As of March 31,2006 Millions of yen | FY2005 As of March 31,2005 Millions of yen |
|----------------------|---|---|
| <u>Japan</u> | <u>18,350</u> | 13,185 |
| <u>North America</u> | <u>9,878</u> | 5,819 |
| <u>Europe</u> | <u>9,507</u> | 7,425 |
| Asia Pacific | 2,819 | 2,036 |
| Latin America | 1,324 | 484 |
| <u>Total</u> | <u>41,878</u> | 28,949 |

<Note> Classification of countries and regions into each segment.

North America : U.S.A
 Europe : Italy, Germany, France, UK, Ireland
 Asia Pacific : Taiwan, Korea, Australia, Hong Kong, Malaysia, New Zealand, China, Singapore, Thailand, India
 Latin America : Brazil, Mexico

(By customer size)

Net sales to third parties

FY2006
Current first quarter
From January 1, 2006

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| | To March 31,2006 Millions of yen |
|------------------------------------|-------------------------------------|
| <u>Enterprise</u> | <u>5,395</u> |
| <u>Small and mid size business</u> | <u>9,772</u> |
| <u>Consumer</u> | <u>5,611</u> |
| <u>Total</u> | <u>20,778</u> |

Table of Contents

(4) Increase (Decrease) of major assets, liabilities and shareholders' equity

<As Originally Reported>

| | As of March 31, 2006 | Increase (Decrease) | As of December 31, 2005 |
|--|----------------------------|------------------------|-------------------------------|
| | Millions of yen | Millions of yen | Millions of yen |
| (Assets) | | | |
| Cash and cash equivalents | 62,240 | 2,627 | 59,613 |
| Notes and accounts receivable, trade | | | |
| -less allowance for doubtful accounts and sales returns | 17,641 | (1,558) | 19,199 |
| Marketable securities and securities investments | 35,714 | 2,159 | 33,555 |
| Goodwill | 2,119 | (11) | 2,130 |
| (Liabilities) | | | |
| <u>Deferred revenue</u> | | | |
| <u>(Total of current and long term)</u> | <u>37,912</u> | <u>2,531</u> | 35,381 |
| (Minority interest) | | | |
| Minority interest in consolidated subsidiaries (Shareholders' equity) | 5 | 0 | 5 |
| Treasury stock | (7,372) | (89) | (7,283) |

<As Amended>

| | As of March 31, 2006 | Increase (Decrease) | As of December 31, 2005 |
|--|----------------------------|------------------------|-------------------------------|
| | Millions of yen | Millions of yen | Millions of yen |
| (Assets) | | | |
| Cash and cash equivalents | 62,240 | 2,627 | 59,613 |
| Notes and accounts receivable, trade | | | |
| -less allowance for doubtful accounts and sales returns | 17,641 | (1,558) | 19,199 |
| Marketable securities and securities investments | 35,714 | 2,159 | 33,555 |
| Goodwill | 2,119 | (11) | 2,130 |
| (Liabilities) | | | |
| <u>Deferred revenue</u> | | | |
| <u>(Total of current and long term)</u> | <u>41,878</u> | <u>6,497</u> | 35,381 |
| (Minority interest) | | | |
| Minority interest in consolidated subsidiaries (Shareholders' equity) | 5 | 0 | 5 |
| Treasury stock | (7,372) | (89) | (7,283) |

Table of Contents**Supplementary Information**

After amendment of Quarterly Results - FY2006 in U.S. GAAP 2006 as follows.

Meanwhile, this amendment have no impacted to those 2 of our financial announcements, Consolidated Financial Statements for the fiscal year ending December 31, 2006 (February 21, 2007) and Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 (February 19, 2007).

Quarterly Results - FY2006

| | (in million of yen) | | | | |
|---------------------------|---------------------|------------|------------|------------|---------------|
| | FY2006 | | | | |
| | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Net Sales | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |
| Cost of sales | 3,679 | 3,826 | 3,886 | 4,503 | 15,894 |
| Operating Expense | 8,570 | 10,891 | 11,022 | 12,161 | 42,644 |
| Operating Income | 8,529 | 5,730 | 6,249 | 6,568 | 27,076 |
| Income before taxes | 8,877 | 5,893 | 7,042 | 7,744 | 29,556 |
| Net Income | 5,145 | 3,240 | 3,896 | 4,956 | 17,236 |
| (Sales by region) | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Japan | 8,028 | 8,128 | 8,315 | 8,777 | 33,248 |
| US | 4,819 | 4,249 | 4,897 | 5,330 | 19,295 |
| Europe | 5,124 | 5,134 | 5,119 | 5,774 | 21,150 |
| Asia Pacific | 2,166 | 2,270 | 2,178 | 2,535 | 9,149 |
| Latin America | 642 | 667 | 647 | 816 | 2,771 |
| Total | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |
| (Sales by segment) | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Enterprise | 5,395 | 5,782 | 6,261 | 7,302 | 24,740 |
| Small & Medium | 9,772 | 9,842 | 9,952 | 10,733 | 40,300 |
| Consumer | 5,611 | 4,823 | 4,944 | 5,196 | 20,574 |
| Total | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |

Table of Contents

April 24, 2007

Restatement of Consolidated Financial Statements for the third quarter of the fiscal year ending December 31, 2006

Tokyo, Japan - April 24, 2007 - Trend Micro (TSE: 4704; Nasdaq: TMIC), a leader in network antivirus and Internet content security software and services, today is restating its Consolidated Financial Statements for the third quarter of the fiscal year ending December 31, 2006, which were previously announced on October 31, 2006.

1. Reasons for Restatement

The Company is restating its Consolidated Financial Statements for the third quarter of fiscal year ending December 31, 2006, according to the reason for the restatement of its Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 , which were announced on February 19, 2007.

Meanwhile, this amendment have no impacted to those 2 of our financial announcements, Consolidated Financial Statements for the fiscal year ending December 31, 2006 (February 21, 2007) and Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 (February 19, 2007).

2. Restatement

Refer to the attachment. (Revised figures are underlined.)

Table of Contents

1. Consolidated Unaudited Results of Operations for Third Quarter Ending September 30, 2006 (US GAAP)

(1) Consolidated Results of Operations

<As Originally Reported>

| | FY 2006 | | | | FY 2005 | |
|--|-----------------------|---------------|-----------------------|--------------|------------------------|-----------------------|
| | Current third quarter | | Year-to-date results | | Previous third quarter | Year-to-date results |
| | From July 1, 2006 | | From January 1, 2006 | | From July 1, 2005 | From January 1, 2005 |
| | To September 30, 2006 | Growth Rate | To September 30, 2006 | Growth Rate | To September 30, 2005 | To September 30, 2005 |
| | 2006 Millions of yen | % | 2006 Millions of yen | % | 2005 Millions of yen | 2005 Millions of yen |
| <u>Net sales</u> | <u>21,002</u> | <u>16.8</u> | <u>61,675</u> | <u>17.6</u> | 17,975 | 52,465 |
| Cost of sales * | 3,886 | 41.9 | 11,391 | 45.8 | 2,739 | 7,816 |
| <u>Operating expenses</u> * | <u>11,005</u> | <u>31.4</u> | <u>30,455</u> | <u>21.7</u> | 8,374 | 25,016 |
| <u>Operating income</u> | <u>6,111</u> | <u>(10.9)</u> | <u>19,829</u> | <u>1.0</u> | 6,862 | 19,633 |
| Other incomes (expenses) | 793 | 109.7 | 1,304 | 41.4 | 378 | 923 |
| <u>Net income before taxes</u> | <u>6,904</u> | <u>(4.6)</u> | <u>21,133</u> | <u>2.8</u> | 7,240 | 20,556 |
| <u>Income taxes</u> | <u>3,130</u> | <u>9.0</u> | <u>9,372</u> | <u>21.3</u> | 2,872 | 7,730 |
| Minority interest in income of consolidated subsidiaries | (0) | (321.5) | (1) | 263.3 | 0 | (0) |
| Equity in earnings of affiliated companies | 48 | 178.4 | 59 | 20.5 | 17 | 49 |
| <u>Net income</u> | <u>3,822</u> | <u>(12.9)</u> | <u>11,819</u> | <u>(8.2)</u> | 4,385 | 12,875 |

<As Amended>

| | FY 2006 | | | | FY 2005 | |
|--|-----------------------|-------------|-----------------------|-------------|------------------------|-----------------------|
| | Current third quarter | Growth Rate | Year-to-date results | Growth Rate | Previous third quarter | Year-to-date results |
| | From July 1, 2006 | | From January 1, 2006 | | From July 1, 2005 | From January 1, 2005 |
| | To September 30, 2006 | | To September 30, 2006 | | To September 30, 2005 | To September 30, 2005 |

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| | 2006 | | | | 2005 | |
|--|-----------------|---------------|-----------------|--------------|-----------------|-----------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | Millions of yen |
| <u>Net sales</u> | <u>21,156</u> | <u>17.7</u> | <u>62,382</u> | <u>18.9</u> | 17,975 | 52,465 |
| Cost of sales * | 3,886 | 41.9 | 11,391 | 45.8 | 2,739 | 7,816 |
| <u>Operating expenses *</u> | <u>11,021</u> | <u>31.6</u> | <u>30,483</u> | <u>21.9</u> | 8,374 | 25,016 |
| <u>Operating income</u> | <u>6,249</u> | <u>(8.9)</u> | <u>20,508</u> | <u>4.5</u> | 6,862 | 19,633 |
| Other incomes | | | | | | |
| (expenses) | 793 | 109.7 | 1,304 | 41.4 | 378 | 923 |
| <u>Net income before taxes</u> | <u>7,042</u> | <u>(2.7)</u> | <u>21,812</u> | <u>6.1</u> | 7,240 | 20,556 |
| <u>Income taxes</u> | <u>3,194</u> | <u>11.2</u> | <u>9,589</u> | <u>24.1</u> | 2,872 | 7,730 |
| Minority interest in income of consolidated subsidiaries | (0) | (321.5) | (1) | 263.3 | 0 | (0) |
| Equity in earnings of affiliated companies | 48 | 178.4 | 59 | 20.5 | 17 | 49 |
| <u>Net income</u> | <u>3,896</u> | <u>(11.2)</u> | <u>12,281</u> | <u>(4.6)</u> | 4,385 | 12,875 |

Table of Contents

(2) Segment information

<As Originally Reported>

(By region)

Net Sales to external customers

| | FY 2006 | | FY 2005 | |
|----------------------|-----------------------|----------------------|------------------------|----------------------|
| | Current third quarter | Year-to-date results | Previous third quarter | Year-to-date results |
| | From July 1, 2006 | | From July 1, 2005 | From January 1, 2005 |
| | To September 30,2006 | To September 30,2006 | To September 30,2005 | To September 30,2005 |
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| <u>Japan</u> | <u>8,068</u> | <u>24,141</u> | 6,942 | 21,190 |
| <u>North America</u> | <u>4,970</u> | <u>13,805</u> | 4,182 | 11,067 |
| <u>Europe</u> | <u>5,139</u> | <u>15,160</u> | 4,391 | 13,220 |
| Asia Pacific | 2,178 | 6,614 | 1,943 | 5,708 |
| Latin America | 647 | 1,955 | 517 | 1,280 |
| <u>Total</u> | <u>21,002</u> | <u>61,675</u> | 17,975 | 52,465 |

Deferred Revenue

| | FY2006 | FY2005 |
|----------------------|-------------------------|-------------------------|
| | As of September 30,2006 | As of September 30,2005 |
| | Millions of yen | Millions of yen |
| <u>Japan</u> | <u>16,638</u> | 13,319 |
| <u>North America</u> | <u>12,058</u> | 7,282 |
| <u>Europe</u> | <u>9,216</u> | 7,321 |
| Asia Pacific | 3,268 | 2,428 |
| Latin America | 1,267 | 900 |
| <u>Total</u> | <u>42,447</u> | 31,250 |

<Note> Classification of countries and regions into each segment.

North America : U.S.A
 Europe : Italy, Germany, France, UK, Ireland
 Asia Pacific : Taiwan, Korea, Australia, Hong Kong, Malaysia, New Zealand, China, Singapore, Thailand, India
 Latin America : Brazil, Mexico

(By customer type)

Net Sales to external customers

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| | FY 2006 | | FY 2005 | |
|------------------------------------|-----------------------|-----------------------|------------------------|-----------------------|
| | Current third quarter | Year-to-date results | Previous third quarter | Year-to-date results |
| | From July 1, 2006 | | From July 1, 2005 | |
| | To September 30, 2006 | To September 30, 2006 | To September 30, 2005 | To September 30, 2005 |
| Millions of yen | Millions of yen | Millions of yen | Millions of yen | |
| <u>Enterprise</u> | <u>6,302</u> | <u>17,442</u> | | |
| <u>Small and mid size business</u> | <u>10,032</u> | <u>29,575</u> | | |
| <u>Consumer</u> | <u>4,668</u> | <u>14,658</u> | | |
| <u>Total</u> | <u>21,002</u> | <u>61,675</u> | | |

Table of Contents**<As Amended>**

(By region)

Net Sales to external customers

| | FY 2006 | | FY 2005 | |
|----------------------|---|---|--|---|
| | Current third quarter From July 1, 2006 To September 30,2006 Millions of yen | Year-to-date results From January 1, 2006 To September 30,2006 Millions of yen | Previous third quarter From July 1, 2005 To September 30,2005 Millions of yen | Year-to-date results From January 1, 2005 To September 30,2005 Millions of yen |
| <u>Japan</u> | 8,315 | 24,471 | 6,942 | 21,190 |
| <u>North America</u> | 4,897 | 13,966 | 4,182 | 11,067 |
| <u>Europe</u> | 5,119 | 15,376 | 4,391 | 13,220 |
| Asia Pacific | 2,178 | 6,614 | 1,943 | 5,708 |
| Latin America | 647 | 1,955 | 517 | 1,280 |
| <u>Total</u> | <u>21,156</u> | <u>62,382</u> | 17,975 | 52,465 |

Deferred Revenue

| | FY2006 As of September 30,2006 Millions of yen | FY2005 As of September 30,2005 Millions of yen |
|----------------------|---|---|
| <u>Japan</u> | 19,324 | 13,319 |
| <u>North America</u> | 12,608 | 7,282 |
| <u>Europe</u> | 9,423 | 7,321 |
| Asia Pacific | 3,268 | 2,428 |
| Latin America | 1,267 | 900 |
| <u>Total</u> | <u>45,890</u> | 31,250 |

<Note> Classification of countries and regions into each segment.

North America : U.S.A
 Europe : Italy, Germany, France, UK, Ireland
 Asia Pacific : Taiwan, Korea, Australia, Hong Kong, Malaysia, New Zealand, China, Singapore, Thailand, India
 Latin America : Brazil, Mexico

(By customer type)

Net Sales to external customers

| | FY 2006 | | FY 2005 | |
|--|--|--|---|--|
| | Current third quarter From July 1, 2006 To September 30,2006 | Year-to-date results From January 1, 2006 To September 30,2006 | Previous third quarter From July 1, 2005 To September 30,2005 | Year-to-date results From January 1, 2005 To September 30,2005 |

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| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| <u>Enterprise</u> | <u>6,261</u> | <u>17,438</u> | | |
| <u>Small and mid size business</u> | <u>9,952</u> | <u>29,566</u> | | |
| <u>Consumer</u> | <u>4,943</u> | <u>15,378</u> | | |
| <u>Total</u> | <u>21,156</u> | <u>62,382</u> | | |

Table of Contents

(4) Increase (Decrease) of major assets, liabilities and shareholders' equity

<As Originally Reported>

| | As of September 30, 2006 | Increase (Decrease) | As of December 31, 2005 |
|--|--------------------------------|------------------------|-------------------------------|
| | Millions of yen | Millions of yen | Millions of yen |
| (Assets) | | | |
| Cash and cash equivalents | 66,850 | 7,237 | 59,613 |
| Notes and accounts receivable, trade | | | |
| -less allowance for doubtful accounts and sales return allowance | 15,779 | (3,420) | 19,199 |
| Marketable securities and investment securities | 39,210 | 5,655 | 33,555 |
| Goodwill | 2,540 | 410 | 2,130 |
| (Liabilities) | | | |
| <u>Deferred revenue</u> | | | |
| <u>(Total of current and long term)</u> | <u>42,447</u> | <u>7,066</u> | 35,381 |
| (Minority interest) | | | |
| Minority interest in consolidated subsidiaries (Shareholders' equity) | 6 | 1 | 5 |
| Treasury stock | (14,227) | (6,944) | (7,283) |

<As Amended>

| | As of September 30, 2006 | Increase (Decrease) | As of December 31, 2005 |
|--|--------------------------------|------------------------|-------------------------------|
| | Millions of yen | Millions of yen | Millions of yen |
| (Assets) | | | |
| Cash and cash equivalents | 66,850 | 7,237 | 59,613 |
| Notes and accounts receivable, trade | | | |
| -less allowance for doubtful accounts and sales return allowance | 15,779 | (3,420) | 19,199 |
| Marketable securities and investment securities | 39,210 | 5,655 | 33,555 |
| Goodwill | 2,540 | 410 | 2,130 |
| (Liabilities) | | | |
| <u>Deferred revenue</u> | | | |
| <u>(Total of current and long term)</u> | <u>45,890</u> | <u>10,509</u> | 35,381 |
| (Minority interest) | | | |
| Minority interest in consolidated subsidiaries (Shareholders' equity) | 6 | 1 | 5 |
| Treasury stock | (14,227) | (6,944) | (7,283) |

Table of Contents**Supplementary Information**

After amendment of Quarterly Results - FY2006 in U.S.GAAP 2006 as follows.

Meanwhile, this amendment have no impacted to those 2 of our financial announcements, Consolidated Financial Statements for the fiscal year ending December 31, 2006 (February 21, 2007) and Restatement of Consolidated / Non-consolidated Financial Statements for the first half of the fiscal year ending December 31, 2006 (February 19, 2007).

Quarterly Results - FY2006

| | (in million of yen) | | | | |
|---------------------------|---------------------|------------|------------|------------|---------------|
| | FY2006 | | | | |
| | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Net Sales | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |
| Cost of sales | 3,679 | 3,826 | 3,886 | 4,503 | 15,894 |
| Operating Expense | 8,570 | 10,891 | 11,022 | 12,161 | 42,644 |
| Operating Income | 8,529 | 5,730 | 6,249 | 6,568 | 27,076 |
| Income before taxes | 8,877 | 5,893 | 7,042 | 7,744 | 29,556 |
| Net Income | 5,145 | 3,240 | 3,896 | 4,956 | 17,236 |
| (Sales by region) | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Japan | 8,028 | 8,128 | 8,315 | 8,777 | 33,248 |
| US | 4,819 | 4,249 | 4,897 | 5,330 | 19,295 |
| Europe | 5,124 | 5,134 | 5,119 | 5,774 | 21,150 |
| Asia Pacific | 2,166 | 2,270 | 2,178 | 2,535 | 9,149 |
| Latin America | 642 | 667 | 647 | 816 | 2,771 |
| Total | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |
| (Sales by segment) | Q.1 | Q.2 | Q.3 | Q.4 | Annual |
| Enterprise | 5,395 | 5,782 | 6,261 | 7,302 | 24,740 |
| Small & Medium | 9,772 | 9,842 | 9,952 | 10,733 | 40,300 |
| Consumer | 5,611 | 4,823 | 4,944 | 5,196 | 20,574 |
| Total | 20,778 | 20,447 | 21,156 | 23,232 | 85,614 |